

Edgar Filing: COTT CORP /CN/ - Form 10-Q

COTT CORP /CN/  
Form 10-Q  
November 09, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended: September 30, 2006

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-19914

COTT CORPORATION

-----  
(Exact name of registrant as specified in its charter)

CANADA

NONE

-----  
(State or Other Jurisdiction of  
Incorporation or Organization)

-----  
(IRS Employer  
Identification No.)

207 QUEEN'S QUAY WEST, SUITE 340,  
TORONTO, ONTARIO

M5J 1A7

-----  
(Address of principal executive offices)

-----  
(Zip Code)

Registrant's telephone number, including area code: (416) 203-3898

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Edgar Filing: COTT CORP /CN/ - Form 10-Q

Class -----	Outstanding at November 3, 2006 -----
Common Stock, no par value per share	71,748,630 shares

1

TABLE OF CONTENTS

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements	
Consolidated Statements of Income for the three and nine month periods ended September 30, 2006 and October 1, 2005.....	Page 3
Consolidated Balance Sheets as of September 30, 2006 and December 31, 2005.....	Page 4
Consolidated Statements of Shareowners' Equity as of September 30, 2006 and October 1, 2005.....	Page 5
Consolidated Statements of Cash Flows for the three and nine month periods ended September 30, 2006 and October 1, 2005.....	Page 6
Notes to Consolidated Financial Statements .....	Page 7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations .....	Page 26
Item 3. Quantitative and Qualitative Disclosures about Market Risk ..	Page 31
Item 4. Controls and Procedures .....	Page 32

PART II - OTHER INFORMATION

Item 1. Legal Proceedings .....	Page 33
Item 1A. Risk Factors .....	Page 33
Item 5. Other Information .....	Page 33
Item 6. Financial Statement Schedules and Exhibits .....	Page 34
Signatures .....	Page 36

2

# Edgar Filing: COTT CORP /CN/ - Form 10-Q

## PART I - FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

COTT CORPORATION

CONSOLIDATED STATEMENTS OF INCOME (LOSS)

(in millions of U.S. dollars, except per share amounts)

Unaudited

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
REVENUE	\$475.5	\$469.9	\$1,371.7	\$1,358.1
Cost of sales	413.5	404.5	1,184.7	1,156.0
	-----	-----	-----	-----
GROSS PROFIT	62.0	65.4	187.0	202.1
Selling, general and administrative expenses	40.8	34.2	129.4	106.6
Gain on disposal of property, plant and equipment	--	--	--	(0.2)
Unusual items - note 2				
Restructuring	9.4	2.0	11.2	2.0
Asset (recovery) impairments	(0.1)	23.7	1.2	23.5
Other	--	--	2.6	--
	-----	-----	-----	-----
OPERATING INCOME	11.9	5.5	42.6	70.2
Other income, net	(0.2)	(0.4)	(0.4)	(0.4)
Interest expense, net	7.8	7.7	23.5	20.8
Minority interest	0.9	1.1	3.0	3.4
	-----	-----	-----	-----
INCOME (LOSS) BEFORE INCOME TAXES	3.4	(2.9)	16.5	46.4
Income tax (recovery) expense - note 4	(3.2)	(1.1)	4.4	14.9
	-----	-----	-----	-----
NET INCOME (LOSS) - note 5	\$ 6.6	\$ (1.8)	\$ 12.1	\$ 31.5
	=====	=====	=====	=====
PER SHARE DATA - note 6				
INCOME (LOSS) PER COMMON SHARE				
Basic	\$ 0.09	\$ (0.03)	\$ 0.17	\$ 0.44
Diluted	\$ 0.09	\$ (0.03)	\$ 0.17	\$ 0.44

The accompanying notes are an integral part of these consolidated financial statements.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

CONSOLIDATED BALANCE SHEETS  
(in millions of U.S. dollars)  
Unaudited

	SEPTEMBER 30, 2006	DECEMBER 31, 2005
	-----	-----
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 29.7	\$ 21.7
Accounts receivable	192.4	191.1
Inventories - note 7	157.8	144.2
Prepaid expenses and other assets - note 8	14.6	9.5
Deferred income taxes	8.3	7.3
	-----	-----
	402.8	373.8
PROPERTY, PLANT AND EQUIPMENT - note 9	378.2	394.2
GOODWILL	156.3	150.3
INTANGIBLES AND OTHER ASSETS - note 10	251.1	260.4
DEFERRED INCOME TAXES	--	0.4
	-----	-----
	\$1,188.4	\$1,179.1
	=====	=====
 <b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Short-term borrowings - note 11	\$ 125.4	\$ 157.9
Current maturities of long-term debt	1.0	0.8
Accounts payable and accrued liabilities	191.0	182.5
Deferred income taxes	--	0.2
	-----	-----
	317.4	341.4
LONG-TERM DEBT	272.1	272.3
DEFERRED INCOME TAXES	64.0	61.0
	-----	-----
	653.5	674.7
	-----	-----
MINORITY INTEREST	21.9	22.5
<b>SHAREOWNERS' EQUITY</b>		
<b>CAPITAL STOCK</b>		
Common shares - 71,738,630 shares issued		
(December 31, 2005 - 71,711,630 shares)	273.3	273.0
RESTRICTED SHARES - note 13	(0.8)	--
ADDITIONAL PAID-IN-CAPITAL	25.8	18.4

Edgar Filing: COTT CORP /CN/ - Form 10-Q

RETAINED EARNINGS	198.3	186.2
ACCUMULATED OTHER COMPREHENSIVE INCOME	16.4	4.3
	-----	-----
	513.0	481.9
	-----	-----
	\$1,188.4	\$1,179.1
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

4

COTT CORPORATION  
CONSOLIDATED STATEMENTS OF SHAREOWNERS' EQUITY  
(in millions of U.S. dollars)  
Unaudited

	NUMBER OF COMMON SHARES (in thousands)	COMMON SHARES	RESTRICTED SHARES	ADDITIONAL PAID-IN- CAPITAL	RETAINED EARNINGS
Balance at January 1, 2005	71,440	\$269.4	\$ --	\$17.6	\$161.6
Options exercised, including tax benefit of \$0.9 million	270	3.5	--	0.9	--
Comprehensive income - note 5					
Currency translation adjustment	--	--	--	--	--
Unrealized gains on cash flow hedges - note 8	--	--	--	--	--
Net income	--	--	--	--	31.5
Balance at October 1, 2005	71,710	\$272.9	\$ --	\$18.5	\$193.1
Balance at December 31, 2005	71,712	\$273.0	\$ --	\$18.4	\$186.2
Options exercised, including tax benefit	27	0.3	--	--	--
Restricted shares - note 13	--	--	(0.8)	--	--
Share based compensation	--	--	--	7.4	--
Comprehensive income - note 5					
Currency translation adjustment	--	--	--	--	--
Unrealized gains on cash flow hedges - note 8	--	--	--	--	--
Net income	--	--	--	--	12.1
Balance at September 30, 2006	71,739	\$273.3	\$ (0.8)	\$25.8	\$198.3

Edgar Filing: COTT CORP /CN/ - Form 10-Q

The accompanying notes are an integral part of these consolidated financial statements.

5

COTT CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in millions of U.S. dollars)  
Unaudited

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
<b>OPERATING ACTIVITIES</b>				
Net income (loss)	\$ 6.6	\$ (1.8)	\$ 12.1	\$ 31.1
Depreciation and amortization	19.0	18.3	57.4	51.1
Amortization of financing fees	0.3	0.2	0.8	0.1
Share based compensation - note 13	2.8	--	7.4	--
Deferred income taxes	(3.4)	--	3.2	3.1
Minority interest	0.9	1.1	3.0	3.1
Gain on disposal of property, plant and equipment	--	--	--	(0.1)
Asset (recovery) impairments	(0.1)	23.7	1.2	23.1
Other non-cash items	6.2	0.3	6.7	1.1
Net change in non-cash working capital - note 12	23.3	13.9	(8.1)	(3.1)
Cash provided by operating activities	55.6	55.7	83.7	110.1
<b>INVESTING ACTIVITIES</b>				
Additions to property, plant and equipment	(6.8)	(14.1)	(23.5)	(68.1)
Proceeds from disposition of property, plant and equipment	0.4	0.1	1.9	2.1
Business acquisitions	--	(135.1)	--	(135.1)
Other investing activities	(1.3)	(2.1)	(7.0)	(6.1)
Cash used in investing activities	(7.7)	(151.2)	(28.6)	(208.1)
<b>FINANCING ACTIVITIES</b>				
Payments of long-term debt	(0.3)	(0.3)	(0.8)	(0.1)
Short-term borrowings	(26.3)	91.0	(43.0)	85.1
Distributions to subsidiary minority shareowner	(1.8)	(2.0)	(3.6)	(3.1)
Issue of common shares	0.3	1.1	0.3	3.1
Financing costs	--	(1.2)	--	(3.1)
Other financing activities	--	(0.1)	(0.1)	(0.1)
Cash (used in) provided by financing activities	(28.1)	88.5	(47.2)	80.1

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

Effect of exchange rate changes on cash	0.1	(0.1)	0.1	(0.1)
	-----	-----	-----	-----
NET INCREASE (DECREASE) IN CASH	19.9	(7.1)	8.0	(17.2)
CASH, BEGINNING OF PERIOD	9.8	15.9	21.7	26.9
	-----	-----	-----	-----
CASH, END OF PERIOD	\$ 29.7	\$ 8.8	\$ 29.7	\$ 8.8
	=====	=====	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

6

COTT CORPORATION  
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
 Unaudited

NOTE 1

Summary of Significant Accounting Policies

BASIS OF PRESENTATION

The interim consolidated financial statements have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") for interim financial information. Accordingly, they do not include all information and notes presented in the annual consolidated financial statements in conformity with U.S. GAAP. In our opinion, the financial statements reflect all adjustments that are necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature. These financial statements should be read in conjunction with the most recent annual consolidated financial statements. The accounting policies used in these interim consolidated financial statements are consistent with those used in the annual consolidated financial statements, except for the share based compensation as outlined below.

The presentation of these interim consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. We review long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. Determining whether an impairment has occurred requires various estimates and assumptions including evaluating the lowest level of cash flows associated with groups of assets as well as estimates of cash flows that are directly related to the potentially impaired asset or groups of assets, the useful life over which cash flows will occur and their amounts. The measurement of an impairment loss requires an estimate of fair value, which is also based on estimates of future cash flows. These estimates could change in the near term and any such changes could be material.

Material recognition, measurement, and presentation differences between U.S. GAAP and Canadian GAAP are disclosed in note 16.

Share Based Compensation

Effective January 1, 2006, we adopted Statement of Financial Accounting Standard

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

("SFAS") 123R, Share-Based Payments, using the modified prospective approach and therefore have not restated results for prior periods. Under this prospective approach, share based compensation expense for the nine months ended September 30, 2006 includes compensation expense for all share based compensation awards granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provision of SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"). Share based compensation expense for all share based compensation awards granted after January 1, 2006 is based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize these compensation costs net of a forfeiture rate on a straight-line basis over the requisite service period of the award, which is generally the option vesting term of three years. We estimated the forfeiture rate for the first nine months of fiscal 2006 based on our historical experience with forfeitures during the preceding three fiscal years. For the nine month period ended September 30, 2006, net income includes compensation expense of \$7.4 million, or \$5.6 million net of tax recovery of \$1.8 million. As reported for the nine month period ended October 1, 2005 under FAS123, income before taxes was \$39.0 million, income tax expense was \$13.0 million and net income was \$26.0 million or \$0.36 per basic and diluted share as described in note 13.

### Inventory Costs

Effective January 1, 2006, we also adopted SFAS 151, Inventory Costs. The statement requires that the allocation of fixed production overheads to inventory be based on the normal capacity of the production facilities; unallocated overheads resulting from abnormally low production and certain other costs are to be recognized as an expense in the period in which they are incurred. There was no material impact from the adoption of this standard.

7

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

### Income Taxes

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes". FIN 48 is an interpretation of FASB Statement No. 109 "Accounting for Income Taxes" and must be adopted by us no later than December 31, 2006. FIN 48 prescribes a comprehensive model for recognizing, measuring, presenting, and disclosing in the financial statements uncertain tax positions that we have taken or expect to take in our tax returns. We are evaluating the impact of adopting FIN 48, and it may result in differences between Canadian and United States accounting standards on uncertain income tax positions. Adjustments, if necessary will be recorded in retained earnings.

### NOTE 2

#### Unusual Items

For the three months ended		For the nine months ended	
-----	-----	-----	-----
SEPTEMBER 30,	OCTOBER 1,	SEPTEMBER 30,	OCTOBER 1,
2006	2005	2006	2005

Edgar Filing: COTT CORP /CN/ - Form 10-Q

	----- (in millions of U.S. dollars)	----- (in millions of U.S. dollars)	----- (in millions of U.S. dollars)	----- (in millions of U.S. dollars)
Restructuring	\$ 9.4	\$ 2.0	\$11.2	\$ 2.0
Asset (recovery) impairments	(0.1)	23.7	1.2	23.5
Other	--	--	2.6	--
	-----	-----	-----	-----
	\$ 9.3	\$25.7	\$15.0	\$25.5
	=====	=====	=====	=====

In September 2005 we announced our plan to realign the management of our Canadian and U.S. businesses to a North American basis, rationalize product offerings, eliminate underperforming assets and increase our focus on high potential accounts. In conjunction with this plan, we closed our Lachine, Quebec juice plant in February 2006 and in March 2006 we closed our Columbus, Ohio soft drink plant to bring production capacity in line with the needs of our customers. In addition, on October 26, 2006, we announced the closures of our manufacturing plant in Elizabethtown, Kentucky and our manufacturing plant and warehousing in Wyomissing, Pennsylvania. We intend to cease production at both plants by December 31, 2006, and reallocate production volume to other manufacturing sites in North America.

Restructuring

We recorded restructuring charges of \$11.2 million including \$5.8 million for severance and contract termination costs relating to the closures of our Columbus, Ohio soft drink plant and our Lachine, Quebec juice plant, \$0.9 million of other severance costs relating to sales and marketing employees and \$3.8 million for severance relating to organizational streamlining. The remaining restructuring cost of \$0.7 million relates to consulting fees incurred in connection with restructuring activities.

The following table is a summary of our restructuring charges for the nine months ended September 30, 2006 and the year ended December 31, 2005:

8

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

	Balance at January 1, 2006	Charged to Costs and Expenses during the period	Payments made during the period	Balance at September 30, 2006
	-----	-----	-----	-----
Cash				
Employees Severance	\$1.0	\$ 5.6	\$(5.8)	\$0.8
Contract Settlement	--	4.9	(0.5)	4.4
Other	0.5	0.7	(1.2)	--
	-----	-----	-----	-----
Total	\$1.5	\$11.2	\$(7.5)	\$5.2
	=====	=====	=====	=====

Edgar Filing: COTT CORP /CN/ - Form 10-Q

	Balance at January 2, 2005	Charged to Costs and Expenses	Payments made during the year	Balance at December 31, 2005
	-----	-----	-----	-----
Cash				
Employees Severance	\$--	\$2.6	\$(1.6)	\$1.0
Contract Settlement	--	0.6	(0.6)	--
Other	--	0.8	(0.3)	0.5
	---	---	---	---
Total	\$--	\$4.0	\$(2.5)	\$1.5
	===	===	===	===

Asset impairments

We recorded an impairment loss of \$1.2 million, which is comprised of charges of \$1.6 million for the writedown of property, plant and equipment, customer list and information technology software related to the closure of our Columbus, Ohio soft drink plant and \$0.1 million for the writedown of property, plant and equipment relating to our Lachine, Quebec juice plant, net of a \$0.5 million recovery from the sale of other assets.

Other

Other unusual items are primarily legal and other fees relating to the United Kingdom ("U.K.") Competition Commission review of our acquisition of 100% of the shares of Macaw (Holdings) Limited (now known as Cott Nelson (Holdings) Limited), the parent company of Macaw (Soft Drinks) Limited (now known as Cott (Nelson) Limited) (the "Macaw Acquisition") in the U.K.

We are currently evaluating various actions to reduce costs and are developing detailed plans which may result in additional exit and other costs being incurred. In the near term, we expect to incur additional charges relating to contract termination costs associated with the closure of our Columbus, Ohio soft drink plant, our manufacturing plant in Elizabethtown, Kentucky and our manufacturing plant and warehousing in Wyomissing, Pennsylvania. Since September 29, 2005 through the end of the third quarter of 2006, we have recorded pre-tax charges of \$49.3 million relating to our previously announced North American realignment plan and other asset impairments, of which \$20 million was recorded in 2005 relating to customer relationship impairment. In connection with the plant and warehouse closures announced on October 26, 2006, we expect to record approximately \$40 to \$45 million in pre-tax charges, of which \$23 million relates to accelerated depreciation and amortization and impairment charges relating to property, plant and equipment and intangible assets, and the remainder relates to contract termination costs and severance costs for the termination of approximately 350 employees. These charges are expected to be taken in the fourth quarter of 2006 and the first half of 2007. These amounts are part of the estimated \$115 to \$125 million in charges for cost reduction programs including additional plant closures, office consolidation and organizational streamlining. This range has been revised from the previously announced \$60 to \$80 million in charges associated with the North American realignment plan and other asset impairments.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

The breakdown of the charges discussed above is as follows:

UNUSUAL ITEMS				
-----				
For the nine months ended September 30, 2006				
-----				
North America	International	Corporate	Total	
-----				
(in millions of U.S. dollars)				
Restructuring	\$6.7	\$0.5	\$4.0	\$11.2
Asset impairments	1.1	--	0.1	1.2
Other	--	2.6	--	2.6
	----	----	----	----
	\$7.8	\$3.1	\$4.1	\$15.0
	=====	=====	=====	=====

UNUSUAL ITEMS				
-----				
For the year ended December 31, 2005				
-----				
North America	International	Corporate	Total	
-----				
(in millions of U.S. dollars)				
Restructuring	\$ 3.0	\$ --	\$ 0.2	\$ 3.2
Asset impairments	33.0	(0.2)	0.7	33.5
Other	--	0.8	--	0.8
	----	----	----	----
	\$36.0	\$ 0.6	\$ 0.9	\$37.5
	=====	=====	=====	=====

Restructuring charges for the year ended December 31, 2005 are comprised of severance and contract termination costs in connection with the closure of our Lachine, Quebec juice plant and our Columbus, Ohio soft drink plant and severances relating to the North American realignment plan.

Asset impairments for the year ended December 31, 2005 are comprised of writedown of customer relationship of \$20 million and writedown of property, plant and equipment of \$7.1 million and goodwill of \$5.9 million in connection with the closure of our Lachine, Quebec juice plant and our Columbus, Ohio soft drink plant.

We may also rationalize products and production capacity further but have not yet completed our analysis nor have we completed our detailed plans. Accordingly, the ultimate amount of any asset impairment charges or change in useful lives of assets that may result is uncertain. It is reasonably possible that our estimates of future cash flows or the useful lives, or both, related to certain equipment and intangibles will be significantly reduced in the near term. As a result, the carrying value of the related assets may also be reduced materially in the near term.

### NOTE 3

Business Seasonality

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

Our net income for the three and nine month periods ended September 30, 2006 is not necessarily indicative of the results that may be expected for the full year due to business seasonality. Operating results are impacted by business seasonality, which normally leads to higher sales in the second and third quarters versus the first and fourth quarters of the year. Conversely, fixed costs such as depreciation, amortization and interest, are not impacted by seasonal trends.

10

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

NOTE 4  
Income Taxes

The following table reconciles income taxes calculated at the basic Canadian corporate rates with the income tax provision:

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
	----- (in millions of U.S. dollars)		----- (in millions of U.S. dollars)	
Income tax provision (recovery) based on Canadian statutory rates	\$ 1.1	\$ (1.0)	\$ 5.6	\$16.0
Foreign tax rate differential	(1.6)	(1.6)	(4.0)	(2.5)
Non-deductible expenses and other items	0.6	1.5	6.2	1.4
Decrease in valuation allowance	(3.3)	--	(3.4)	--
	-----	-----	-----	-----
	\$ (3.2)	\$ (1.1)	\$ 4.4	\$14.9
	=====	=====	=====	=====

NOTE 5  
Comprehensive Income

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
	----- (in millions of U.S. dollars)		----- (in millions of U.S. dollars)	
Net income (loss)	\$6.6	\$ (1.8)	\$12.1	\$31.5
Foreign currency translation	1.7	5.1	11.8	(2.7)
Unrealized gains (losses) on cash flow hedges - note 8	0.1	(0.5)	0.3	0.2
	-----	-----	-----	-----
	\$8.4	\$ 2.8	\$24.2	\$29.0
	=====	=====	=====	=====

COTT CORPORATION  
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
 Unaudited

## NOTE 6

## Income (Loss) Per Common Share

Basic net income (loss) per common share is computed by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted net income (loss) per share is calculated using the weighted average number of common shares outstanding adjusted to include the effect that would occur if in-the-money stock options were exercised.

The following table reconciles the basic weighted average number of shares outstanding to the diluted weighted average number of shares outstanding:

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
	(in thousands)		(in thousands)	
Weighted average number of shares outstanding - basic	71,731	71,703	71,719	71,600
Dilutive effect of stock options	51	--	47	341
Adjusted weighted average number of shares outstanding - diluted	71,782	71,703	71,766	71,941

At September 30, 2006, options to purchase 2,485,664 shares (3,693,650 - October 1, 2005) of common shares at a weighted average exercise price of C\$31.84 per share (C\$33.94 - October 1, 2005) were outstanding, but were not included in the computation of diluted net income per share because the options' exercise price was greater than the average market price of our common shares during the period.

As of September 30, 2006, we had 71,738,630 common shares and 2,858,955 common share options outstanding. Of our common share options outstanding, 2,081,154 options were exercisable as of September 30, 2006.

During the nine months ended September 30, 2006, no common share options were issued and 27,000 common share options were exercised at a weighted average exercise price of C\$15.99.

## NOTE 7

## Inventories

Edgar Filing: COTT CORP /CN/ - Form 10-Q

SEPTEMBER 30,            DECEMBER 31,  
2006                      2005

-----  
(in millions of U.S. dollars)

Raw materials	\$ 66.3	\$ 63.9
Finished goods	71.8	62.9
Other	19.7	17.4
	-----	-----
	\$157.8	\$144.2
	=====	=====

12

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

NOTE 8

Derivative Financial Instruments

We enter into cash flow hedges to mitigate exposure to declines in the value of the Canadian dollar attributable to certain forecasted U.S. dollar raw material purchases of the Canadian business. The hedges consist of monthly foreign exchange options to buy U.S. dollars at fixed rates per Canadian dollar and mature at various dates through December 28, 2006. In fiscal 2005, we also entered into cash flow hedges to mitigate exposure to declines in the value of pound sterling attributable to certain forecasted U.S. dollar raw material purchases of the U.K. and European business segments. The fair market value of the foreign exchange options is included in prepaid expenses and other assets.

At September 30, 2006, the hedges consisted of foreign exchange options to buy U.S. dollars at fixed rates per Canadian dollar at a cost of \$0.1 million (October 1, 2005 - \$0.7 million). The fair value of the options of nil (\$0.7 million - October 1, 2005) has been included in prepaid expenses and other assets and the change in the unrealized gain of \$0.1 million for the third quarter ended September 30, 2006 (\$0.5 million unrealized loss - October 1, 2005) and \$0.3 million for the nine months ended September 30, 2006 (\$0.2 million unrealized gain - October 1, 2005) was recorded in other comprehensive income, reflecting a \$0.3 million (\$0.2 million - October 1, 2005) change in the unrealized gain in comprehensive income for the period ending September 30, 2006.

NOTE 9

Property, Plant and Equipment

SEPTEMBER 30,            DECEMBER 31,  
2006                      2005

-----  
(in millions of U.S. dollars)

Cost	\$702.3	\$680.8
Accumulated depreciation	(324.1)	(286.6)
	-----	-----

Edgar Filing: COTT CORP /CN/ - Form 10-Q

\$378.2                      \$394.2  
 =====                      =====

In connection with the closures of our manufacturing plant in Elizabethtown, Kentucky and our manufacturing plant and warehousing in Wyomissing, Pennsylvania, we expect to record \$20.6 million relating to accelerated depreciation and impairment charges relating to property, plant and equipment. These charges are expected to be taken in the fourth quarter of 2006 and the first half of 2007.

13

COTT CORPORATION  
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
 Unaudited

NOTE 10

Intangibles and Other Assets

	SEPTEMBER 30, 2006			DECEMBER 31, 2005		
	COST	ACCUMULATED AMORTIZATION	NET	COST	ACCUMULATED AMORTIZATION	NET
	(in millions of U.S. dollars)			(in millions of U.S. dollars)		
<b>INTANGIBLES</b>						
Not subject to amortization						
Rights	\$ 80.4	\$ --	\$ 80.4	\$ 80.4	\$ --	\$ 80.4
Subject to amortization						
Customer relationships	168.6	48.8	119.8	166.7	40.1	126.6
Trademarks	29.3	10.9	18.4	29.0	9.3	19.7
Information technology	55.1	30.7	24.4	49.1	24.1	25.0
Other	3.6	1.2	2.4	3.6	1.0	2.6
	256.6	91.6	165.0	248.4	74.5	173.9
	337.0	91.6	245.4	328.8	74.5	254.3
<b>OTHER ASSETS</b>						
Financing costs	4.7	2.0	2.7	4.6	1.2	3.4
Other	6.5	3.5	3.0	5.4	2.7	2.7
	11.2	5.5	5.7	10.0	3.9	6.1
	\$348.2	\$97.1	\$251.1	\$338.8	\$78.4	\$260.4
	=====	=====	=====	=====	=====	=====

Amortization expense of intangible assets was \$5.8 million for the third quarter ended September 30, 2006 (\$5.6 million - October 1, 2005). Amortization expense of intangible assets was \$17.4 million for the nine months ended September 30, 2006 (\$16.1 million - October 1, 2005).

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

In connection with the closures of our manufacturing plant in Elizabethtown, Kentucky and our manufacturing plant and warehousing in Wyomissing, Pennsylvania, we expect to record \$2.4 million relating to accelerated amortization and impairment charges relating to customer relationships. These charges are expected to be taken in the fourth quarter of 2006 and the first half of 2007.

### NOTE 11

#### Short-Term Borrowings

Short-term borrowings include bank overdrafts, and borrowings under our credit facilities and receivables securitization facility.

The credit facilities are collateralized by substantially all our personal property with certain exceptions including the receivables sold as part of our receivables securitization facility discussed below.

In general, borrowings under the credit facilities bear interest at either a floating or fixed rate for the applicable currency plus a margin based on our consolidated total leverage ratio. A facility fee of between 0.15% and 0.375% per annum is payable on the entire line of credit. The level of the facility fee is dependent on financial covenants.

As at September 30, 2006, credit of \$94.4 million was available after borrowings of \$125.4 million and standby letters of credit of \$5.2 million. The weighted average interest rate was 6.38% on these facilities as of September 30, 2006.

The amount of funds available under the receivables securitization facility is based upon the amount of eligible receivables and various reserves required by the facility. Accordingly, availability may fluctuate over time given changes in eligible receivables balances and calculation of reserves, but will not exceed the \$75.0 million program limit. This

14

### COTT CORPORATION

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

##### Unaudited

facility bears interest at a variable rate, based on the cost of borrowing of an unaffiliated entity, Park Avenue Receivables Company, LLC and certain other financial institutions (the "Purchasers"). A fee of between 0.20% and 0.40% per annum is currently payable on the unused portion of the facility. The level of the facility fee is dependent on financial covenants. As of September 30, 2006, \$63.5 million of eligible receivables, net of reserves, were available for purchase under this facility with no balance outstanding.

### NOTE 12

#### Net Change in Non-Cash Working Capital

The changes in non-cash working capital components, net of effects of unrealized foreign exchange gains and losses, are as follows:

For the three months ended	For the nine months ended
-----	-----

Edgar Filing: COTT CORP /CN/ - Form 10-Q

	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
	(in millions of U.S. dollars)		(in millions of U.S. dollars)	
Increase (decrease) in accounts receivable	\$48.6	\$23.4	\$ 8.3	\$(24.1)
Increase (decrease) in inventories	3.5	6.8	(10.6)	(10.6)
Increase (decrease) in prepaid and other expenses	3.5	(1.4)	(4.2)	(3.7)
(Decrease) increase in accounts payable and accrued liabilities	(32.3)	(14.9)	(1.6)	34.8
	----- \$23.3 =====	----- \$13.9 =====	----- \$(8.1) =====	----- \$(3.6) =====

NOTE 13

Share Based Compensation

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS 123R, using the modified prospective approach and therefore have not restated prior periods' results. Under this prospective approach, share based compensation expense for the nine months ended September 30, 2006 includes compensation expense for all share based compensation awards granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provision of SFAS 123. Share based compensation expense for all share based compensation awards granted after January 1, 2006 is based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize these compensation costs net of a forfeiture rate on a straight-line basis over the requisite service period of the award, which is generally the option vesting term of three years. We estimated the forfeiture rate for the first nine months of fiscal 2006 based on our historical experience with forfeitures during the preceding three fiscal years. For the interim period ending September 30, 2006, net income includes compensation expense of \$7.4 million, or \$5.6 million net of tax recovery of \$1.8 million.

The pro forma table below reflects net earnings and basic and diluted net earnings per share for fiscal 2005, had we applied the fair value recognition provisions of SFAS 123, as follows:

15

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

For the three months ended	For the nine months ended
-----	-----
OCTOBER 1, 2005	OCTOBER 1, 2005
-----	-----
(in millions of U.S dollars, except per share amounts)	(in millions of U.S dollar except per share amounts)

Edgar Filing: COTT CORP /CN/ - Form 10-Q

NET (LOSS) INCOME		
As reported	\$ (1.8)	\$31.5
Compensation expense	(2.0)	(5.5)
	-----	-----
Pro forma	\$ (3.8)	\$26.0
	=====	=====
NET (LOSS) INCOME PER SHARE - BASIC		
As reported	\$ (0.03)	\$0.44
Pro forma	\$ (0.05)	\$0.36
NET (LOSS) INCOME PER SHARE - DILUTED		
As reported	\$ (0.03)	\$0.44
Pro forma	\$ (0.05)	\$0.36

The pro forma compensation expense has been tax effected to the extent it relates to stock options granted in jurisdictions where the related benefits are deductible for income tax purposes.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions:

OCTOBER 1, 2005

Risk-free interest rate	3.3% - 3.7%
Average expected life (years)	4
Expected volatility	40.0%
Expected dividend yield	--

There were no options granted during the first nine months of fiscal 2006.

16

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

Option activity was as follows:

	SHARES SUBJECT TO OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE (C\$)	WEIGHTED AVERAGE REMAINING CONTRACTUAL TERM (IN YEARS)
	-----	-----	-----
Balance at January 1, 2005	4,205,965	\$30.90	
Granted	1,174,250	29.08	
Exercised	(269,610)	15.71	
Forfeited	(562,800)	33.30	
	-----	-----	---
Outstanding at October 1, 2005	4,547,805	31.05	5.0
	=====	=====	===

Edgar Filing: COTT CORP /CN/ - Form 10-Q

Exercisable at October 1, 2005	2,349,294	28.10	
	=====	=====	
Balance at December 31, 2005	4,604,655	\$30.69	
Granted	--	--	
Exercised	(27,000)	15.99	
Forfeited	(1,718,700)	17.55	
	-----	-----	---
Outstanding at September 30, 2006	2,858,955	29.57	3.9
	=====	=====	===
Exercisable at September 30, 2006	2,081,154	28.58	
	=====	=====	

Outstanding options at September 30, 2006 are as follows:

Range of Exercise Prices (C\$)	Options Outstanding			Options Exercisable
	Number Outstanding	Remaining Contractual Life (Years)	Weighted Average Exercise Price (C\$)	
\$7.70 - \$16.10	123,291	1.4	\$ 9.87	123,291
\$16.68 - \$24.25	496,914	2.5	\$18.08	416,388
\$26.00 - \$33.30	1,566,000	4.3	\$29.90	1,133,625
\$35.21 - \$43.64	672,750	4.6	\$40.90	407,850
	-----	---	-----	-----
	2,858,955	3.9	\$29.57	2,081,154
	=====	===	=====	=====

Total compensation expense related to non-vested options not yet recognized is expected to be \$8.0 million. The weighted average period over which this is expected to be recognized is 14 months.

During the second quarter of 2006, Brent Willis, our President and Chief Executive Officer, received a net cash award of \$0.9 million at commencement of employment to purchase common shares of the Company. As of September 30, 2006, Mr. Willis purchased a total of 62,484 common shares of the Company with the net cash award received. The purchased shares must be held for a minimum of three years and must be transferred to the Company (or as the Company may otherwise direct) for no additional consideration on a prorated basis if the service condition of three years is not met. This award is recognized as compensation expense over the vesting period. As of September 30, 2006, \$0.1 million was expensed as compensation expense and the remaining balance is classified as restricted shares which is a reduction in shareowners' equity. In addition, 204,000 common shares with a fair value of \$3.2 million, which vest over three years, have been granted to Mr. Willis. Compensation costs of \$0.4 million were recognized in selling, general and administrative expenses in the period ended September 30, 2006. As of September 30, 2006 there was \$2.8 million of unearned compensation relating to the grant that is expected to be recognized on a straight-line basis over a period of three years.

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

#### NEW LONG-TERM INCENTIVE PLANS

During the second quarter of 2006, our shareowners approved and adopted two new long-term incentive plans for 2006 and future periods, the Performance Share Unit Plan ("PSU Plan") and the Share Appreciation Rights Plan ("SAR Plan").

##### PSU Plan

Under the PSU Plan, performance share units ("PSUs") may be granted to employees of our Company and its subsidiaries. The value of an employee's award under our PSU Plan will depend on (i) our performance over a three-year performance cycle; and (ii) the market price of our common shares at the time of vesting. Performance targets will be established annually by the Human Resources and Compensation Committee of the Board of Directors. PSUs granted will vest over a term not to exceed three fiscal years.

At the start of each performance cycle, we will establish three tiers of performance goals for our Company to achieve over the three-year period: a minimum threshold level, a target level and an outstanding performance level. A target number of PSUs for each participant will be established at the beginning of each three-year performance cycle. Each PSU represents the right, on vesting, to receive one Company common share. If performance over the three-year performance cycle falls below the threshold level, no PSUs will vest.

Throughout the performance cycle, there are no dividends paid to participants on the PSUs, and holders do not have the right to vote the common shares represented by their PSUs. Following the vesting of a participant's PSUs, we will contribute cash to an independent trust to be used for the purpose of purchasing an equivalent number of our common shares on the New York Stock Exchange at the prevailing market price. The common shares purchased by the trustee will then be registered in the name of the participant and delivered to the participant upon his or her request.

No shares are issued from treasury and the PSU Plan is not dilutive to our shareowners.

##### SAR Plan

Under the SAR Plan, share appreciation rights ("SARs") may be granted to employees and directors of our Company and its subsidiaries. SARs will typically vest on the third anniversary of the grant date. On vesting, each SAR will represent the right to be paid the difference, if any, between the price of our common shares on the date of grant and their price on the SAR's vesting date. Payments in respect of vested in-the-money SARs will be made in the form of our common shares purchased on the open market by an independent trust with cash contributed by us. If our share price on the date of vesting is lower than on the date of grant, no payment will be made in respect of those vested SARs. Prior to vesting, there are no dividends paid on the share appreciation rights, and holders do not have the right to vote the common shares represented by their SARs.

No shares are issued from treasury and the SAR Plan is not dilutive to our shareowners.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

We recognize the compensation cost of the PSUs and SARs based on the fair value of the grant. We recognize these compensation costs net of a forfeiture rate on a straight-line basis over the requisite service period of the award, which is generally the vesting term of three years. Compensation cost of the PSUs may vary depending on management's estimates of the probability of the performance measures being achieved and the number of PSUs expected to vest.

During the period ended September 30, 2006, the PSUs granted were as follows:

GRANT DATE	NUMBER OF PSUS GRANTED	TARGET VALUE PER PSU (C\$)	TOTAL VALUE (C\$)
August 1, 2006	37,740	\$14.98	\$ 565,345
July 26, 2006	437,576	14.21	6,217,949
May 16, 2006	97,469	17.05	1,661,846
	-----		-----
Total	572,785		\$8,445,140
	=====		=====

18

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

The number of PSUs granted and target values per PSU noted above are based on an assumption that our performance target will be achieved. The number of units and target values can vary from 0 to 150% of the respective target values noted above depending on the level of performance achieved relative to the performance target. Subject to the terms of the PSU plan, the vesting date for the above PSUs granted will be December 27, 2008. The target value per PSU noted above was determined based on the closing market price of our common shares on the Toronto Stock Exchange on the last trading day prior to the grant date. Compensation costs of \$0.6 million were recognized in selling, general and administrative expenses in the period ended September 30, 2006. As of September 30, 2006 there was approximately \$7.0 million of unearned compensation relating to the grant that is expected to be recognized on a straight-line basis over a period of 29 months.

On July 26, 2006, we granted 458,050 units of SARs at a fair value of \$1,658,127 to our employees. Subject to the terms of the SAR plan, the vesting date for these units will be July 26, 2009. Compensation costs of \$0.1 million were recognized in selling, general and administrative expenses in the period ended September 30, 2006. As of September 30, 2006 there was \$1.6 million of unearned compensation relating to the grant that is expected to be recognized on a straight-line basis over a period of three years.

The fair value of the SARs grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions:

SEPTEMBER 30, 2006  
-----

Risk-free interest rate 5.05%

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

Average expected life (years)	3
Expected volatility	33.9%
Expected dividend yield	--

### NOTE 14

#### Contingencies

We are subject to various claims and legal proceedings with respect to matters such as governmental regulations, income taxes, and other actions arising out of the normal course of business. Management believes that the resolution of these matters will not have a material adverse effect on our financial position or results from operations.

In January 2005, we were named as one of many defendants in a class action suit alleging the unauthorized use by the defendants of container deposits and the imposition of recycling fees on customers. On June 2, 2006, the British Columbia Supreme Court granted the summary trial application, which resulted in the dismissal of the plaintiffs' action against us and the other defendants. The plaintiffs appealed the dismissal, and we and the other defendants are defending the appeal, which we expect to be heard in the next eight to twelve months. It is too early to assess the chances of success of the appeal. In February 2005 similar class action claims were filed in a number of other Canadian provinces. The litigation is at a very preliminary stage and the merits of these cases have not been determined. However, we recently received notice that the plaintiffs in the class action in Quebec have moved for the litigation to be discontinued, which motion will be heard on November 20, 2006.

### NOTE 15

#### Segment Reporting

We produce, package and distribute retailer brand and branded bottled and canned beverages to regional and national grocery, mass-merchandise and wholesale chains in our North America and International business segments. The International segment includes our United Kingdom business, our Europe business, our Mexican business, our Royal Crown International business and our business in Asia. The Other in the Corporate & Other segment represents the concentrate manufacturing plant assets, sales and related expenses. For comparative purposes, segmented information has been restated to conform to the way we manage our beverage business.

19

COTT CORPORATION  
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
 Unaudited

#### BUSINESS SEGMENTS

NORTH AMERICA	INTERNATIONAL	CORPORATE & OTHER	TOTAL
(in millions of U.S. dollars)			

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2006

Edgar Filing: COTT CORP /CN/ - Form 10-Q

External revenue	\$356.3	\$118.0	\$ 1.2	\$ 475.5
Depreciation and amortization	13.2	4.4	1.4	19.0
Operating income (loss) before unusual items	17.7	11.7	(8.2)	21.2
Unusual items - note 2				
Restructuring	5.8	0.5	3.1	9.4
Asset recovery	--	--	(0.1)	(0.1)
Other	--	--	--	--
Additions to property, plant and equipment	4.9	1.8	0.1	6.8
AS OF SEPTEMBER 30, 2006				
Property, plant and equipment	248.4	122.5	7.3	378.2
Goodwill	75.1	76.0	5.2	156.3
Intangibles and other assets	125.0	27.5	99.4	251.9
Total assets	676.1	409.6	102.7	1,188.4
	-----	-----	-----	-----

20

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

	NORTH AMERICA	INTERNATIONAL	CORPORATE & OTHER	TOTAL
	-----	-----	-----	-----
	(in millions of U.S. dollars)			
FOR THE THREE MONTHS ENDED OCTOBER 1, 2005				
External revenue	\$376.6	\$ 92.2	\$ 1.1	\$ 469.9
Depreciation and amortization	13.8	3.8	0.7	18.3
Operating income (loss) before unusual items	26.8	6.9	(2.5)	31.2
Unusual items - note 2				
Restructuring	2.0	--	--	2.0
Asset impairments	23.7	--	--	23.7
Other	--	--	--	--
Additions to property, plant and equipment	11.8	1.9	0.4	14.1
AS OF DECEMBER 31, 2005				
Property, plant and equipment	266.2	119.7	8.3	394.2
Goodwill	74.1	71.1	5.1	150.3
Intangibles and other assets	136.0	27.4	97.0	260.4
Total assets	710.5	390.8	77.8	1,179.1
	-----	-----	-----	-----

	NORTH AMERICA	INTERNATIONAL	CORPORATE & OTHER	TOTAL
	-----	-----	-----	-----
	(in millions of U.S. dollars)			
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006				
External revenue	\$1,049.1	\$318.3	\$ 4.3	\$1,371.7

Edgar Filing: COTT CORP /CN/ - Form 10-Q

Depreciation and amortization	40.4	13.2	3.8	57.4
Operating income (loss) before unusual items	59.8	27.6	(29.8)	57.6
Unusual items - note 2				
Restructuring	6.7	0.5	4.0	11.2
Asset impairments	1.1	--	0.1	1.2
Other	--	2.6	--	2.6
Additions to property, plant and equipment	17.0	5.9	0.6	23.5

21

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

	NORTH AMERICA	INTERNATIONAL	CORPORATE & OTHER	TOTAL
	-----	-----	-----	-----
	(in millions of U.S. dollars)			
FOR THE NINE MONTHS ENDED OCTOBER 1, 2005				
External revenue	\$1,126.1	\$229.4	\$ 2.6	\$1,358.1
Depreciation and amortization	40.1	8.8	2.1	51.0
Operating income (loss) before unusual items	87.9	17.0	(9.2)	95.7
Unusual items - note 2				
Restructuring	2.0	--	--	2.0
Asset impairments (recovery)	23.7	(0.2)	--	23.5
Other	--	--	--	--
Additions to property, plant and equipment	57.7	10.2	1.0	68.9

Total assets under the Corporate & Other heading include the elimination of intersegment receivables and investments.

Credit risk arises from the potential default of a customer in meeting its financial obligations with us. Concentrations of credit exposure may arise with a group of customers which have similar economic characteristics or that are located in the same geographic region. The ability of such customers to meet obligations would be similarly affected by changing economic, political or other conditions.

Revenue attributable to our top customer (Wal-Mart Stores, Inc.) in the first nine months of 2006 and 2005 accounted for 38% and 41%, respectively, of our total revenue. Revenue attributable to the top ten customers in the first nine months of 2006 and 2005 accounted for 61% and 67%, respectively, of our total revenue. The loss of any significant customer, or customers which in the aggregate represent a significant portion of our revenue, could have a material adverse effect on our operating results and cash flows.

Revenues by geographic area are as follows:

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
	(in millions of U.S. dollars)		(in millions of U.S. dollars)	
United States	\$305.4	\$327.5	\$ 909.5	\$ 988.2
Canada	56.9	56.3	162.2	157.2
United Kingdom	94.8	71.8	248.4	169.5
Other Countries	18.4	14.3	51.6	43.2
	-----	-----	-----	-----
	\$475.5	\$469.9	\$1,371.7	\$1,358.1
	=====	=====	=====	=====

Revenues are attributed to countries based on the location of the plant.

Property, plant and equipment, goodwill, and intangibles and other assets by geographic area are as follows:

22

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

	SEPTEMBER 30, 2006	DECEMBER 31, 2005
	(in millions of U.S. dollars)	
United States	\$465.0	\$491.7
Canada	98.0	98.2
United Kingdom	210.6	202.3
Other countries	12.0	12.7
	-----	-----
	\$785.6	\$804.9
	-----	-----

NOTE 16

Differences Between United States and Canadian Accounting Principles and Practices

These consolidated financial statements have been prepared in accordance with U.S. GAAP which differs in certain respects from those principles and practices that we would have followed had our consolidated financial statements been prepared in accordance with Canadian GAAP.

- (a) In fiscal 2005, under U.S. GAAP, we elected not to record compensation expense for options issued to employees with an exercise price equal to the market value of the options. Effective January 1, 2006, we adopted SFAS 123R, Share-Based Payments, which requires us to recognize compensation expense for all types of stock options, using the modified prospective approach. As a result, there was no difference in compensation expense

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

recorded for Canadian GAAP in the first nine months of 2006. Compensation expense of \$7.4 million, \$5.5 million net of tax of \$1.9 million, was recorded in the first nine months of 2005. We recognize these compensation costs net of a forfeiture rate on a straight-line basis over the requisite service period of the award, which is generally the option vesting term of three years. We estimated the forfeiture rate for the first nine months of fiscal 2006 based on our historical experience with forfeitures during the preceding three fiscal years. As a result, compensation expense of \$7.4 million (\$7.4 million - October 1, 2005), \$5.6 million (\$5.5 million - October 1, 2005) net of tax of \$1.8 million (\$1.9 million - October 1, 2005) was recorded in the first nine months of 2006.

- (b) Under U.S. GAAP, costs of start-up activities and organization costs are expensed as incurred. Under Canadian GAAP these costs, if they meet certain criteria, can be capitalized and amortized over the future benefit period.
- (c) Under U.S. GAAP, the adoption of the U.S. dollar in 1998 as the presentation and reporting currency was implemented retroactively, such that prior period financial statements are translated under the current rate method using the foreign exchange rates in effect on those dates. Under Canadian GAAP, the change in presentation and reporting currency was implemented by translating all prior year financial statement amounts at the foreign exchange rate on January 31, 1998. As a result, there is a difference in the share capital, retained earnings and cumulative translation adjustment amounts under Canadian GAAP as compared to U.S. GAAP.

Under Canadian GAAP, these differences would have been reported in the consolidated statements of income, consolidated balance sheets and consolidated statements of cash flows as follows:

23

COTT CORPORATION  
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
 Unaudited

CONSOLIDATED BALANCE SHEETS

	SEPTEMBER 30, 2006		DECEMBER 31, 2005	
	U.S. GAAP	CANADIAN GAAP	U.S. GAAP	CANADIAN GAAP
	(in millions of U.S. dollars)		(in millions of U.S. dollars)	
Deferred income taxes - net (a), (b)	55.7	49.2	53.5	47.0
Total liabilities	653.5	647.0	674.7	668.2
Capital stock (a), (c)	273.3	264.2	273.0	263.9
Additional paid-in-capital (a)	25.8	32.6	18.4	25.2
Retained earnings (a), (b), (c)	198.3	165.2	186.2	153.1
Accumulated other comprehensive income (c)	16.4	58.8	4.3	46.7
Total shareowners' equity	513.0	520.0	481.9	488.9

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

### RECONCILIATION OF CONSOLIDATED STATEMENTS OF INCOME (LOSS)

	For the three months ended		For the nine months ended	
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006	OCTOBER 1, 2005
	(in millions of U.S. dollars)		(in millions of U.S. dollars)	
Net income (loss) under U.S. GAAP	\$ 6.6	\$ (1.8)	\$12.1	\$31.5
Cost of sales (b)	--	(0.1)	--	(0.3)
Share base compensation (a)	--	(2.2)	--	(7.4)
Recovery of income taxes (a), (b)	--	0.6	--	2.0
	-----	-----	-----	-----
Net income (loss) under Canadian GAAP	\$ 6.6	\$ (3.5)	\$12.1	\$25.8
	=====	=====	=====	=====
Net income (loss) per common share, Canadian GAAP				
Basic	\$0.09	\$ (0.05)	\$0.17	\$0.36
Diluted	\$0.09	\$ (0.05)	\$0.17	\$0.36

24

COTT CORPORATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited

### RECONCILIATION OF CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the three months ended		For the nine
	SEPTEMBER 30, 2006	OCTOBER 1, 2005	SEPTEMBER 30, 2006
	(in millions of U.S. dollars)		(in millions of
Cash provided by operating activities U.S. GAAP	\$55.6	\$55.7	\$83.7
Net loss (a), (b)	--	(1.7)	--
Depreciation & amortization (b)	--	0.1	--
Deferred income taxes (a), (b)	--	(0.6)	--
Share based compensation (a)	--	2.2	--
	-----	-----	-----
Cash provided by operating activities Canadian GAAP	\$55.6	\$55.7	\$83.7
	=====	=====	=====

NOTE 17

Certain of the comparative figures have been reclassified to conform to the current period's presentation.

NOTE 18

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

### Subsequent Events

On October 26, 2006, we announced the closures of our manufacturing plant in Elizabethtown, Kentucky and our manufacturing plant and warehousing in Wyomissing, Pennsylvania. We intend to cease production at both plants by December 31, 2006, and reallocate production volume to other manufacturing sites in North America. In connection with the plant and warehouse closures, we expect to record approximately \$40 to \$45 million in pre-tax charges, of which approximately \$23 million relates to accelerated depreciation and amortization and impairment charges relating to property, plant and equipment and intangible assets, and the remainder to contract termination costs and severance costs for the termination of approximately 350 employees. These charges are expected to be taken in the fourth quarter of 2006 and the first half of 2007.

25

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### OVERVIEW

We are one of the world's largest non-alcoholic beverage companies and the world's largest retailer brand soft drink provider.

### RESULTS OF OPERATIONS

	For the three months ended				For the nine m		
	SEPTEMBER 30, 2006		OCTOBER 1, 2005		SEPTEMBER 30, 2006		---
	Millions of Dollars	Percent of Revenue	Millions of Dollars	Percent of Revenue	Millions of Dollars	Percent of Revenue	Mi D
Revenue	\$475.5	100.0%	\$469.9	100.0%	\$1,371.7	100.0%	\$1
Cost of sales	413.5	87.0%	404.5	86.1%	1,184.7	86.4%	1
Gross margin	62.0	13.0%	65.4	13.9%	187.0	13.6%	
SG&A	40.8	8.6%	34.2	7.3%	129.4	9.4%	
Gain on disposal of property, plant and equipment	--	--	--	--	--	--	
Unusual items	9.3	2.0%	25.7	5.5%	15.0	1.1%	
Operating income	11.9	2.5%	5.5	1.2%	42.6	3.1%	
Other income, net	(0.2)	--	(0.4)	--	(0.4)	--	
Interest expense	7.8	1.6%	7.7	1.6%	23.5	1.7%	
Minority interest	0.9	0.2%	1.1	0.2%	3.0	0.2%	
Income taxes	(3.2)	0.7%	(1.1)	0.2%	4.4	0.3%	
Net income (loss)	\$ 6.6	1.4%	\$ (1.8)	0.4%	\$ 12.1	0.9%	\$
Depreciation & amortization	\$ 19.0	4.0%	\$ 18.3	3.9%	\$ 57.4	4.2%	\$

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

We reported a net income of \$6.6 million or \$0.09 per diluted share for the third quarter ended September 30, 2006, as compared with a net loss of \$1.8 million, or \$0.03 per diluted share for the third quarter of 2005. For the first nine months of 2006, net income decreased 62% to \$12.1 million or \$0.17 per diluted share, from \$31.5 million or \$0.44 per diluted share in the same period last year. The decrease was primarily due to:

- lower volume;
- higher logistics costs;
- increased selling, general and administrative costs due to executive transition costs, higher incentive compensation expense and share based compensation expense; and
- increased interest expense due to our August 2005 acquisition of 100% of the outstanding shares of Macaw (Holdings) Limited (now known as Cott Nelson (Holdings) Limited, the parent company of Macaw (Soft Drinks) Limited (now known as Cott (Nelson) Limited) (the "Macaw Acquisition").

The decrease in net income was partially offset by a reduction in tax valuation allowances and a cumulative income tax benefit of \$3.3 million that we recognized in the period ended September 30, 2006 due to a more favorable geographic mix of earnings.

REVENUE -Revenue in the third quarter of 2006 was \$475.5 million, an increase of 1% from \$469.9 million in the third quarter of 2005. Revenue decreased 4% compared to the third quarter of 2005 when excluding the impact of foreign exchange and the Macaw Acquisition. The impact of foreign exchange on this decrease was 2%. Total eight-ounce equivalent case volume was 307.6 million cases in the third quarter of 2006, a decrease of 7% compared to the third quarter of 2005. The volume decline was due to continued softness in the North American carbonated soft drink ("CSD") category, the timing of concentrate shipments, lower bottled water shipments and product and customer rationalization. These factors were partially offset by strong International filled beverage volume growth of 30% in the quarter ended September 30, 2006 as compared to the same period in

26

2005, driven by Mexico. Excluding the impact of the Macaw Acquisition, filled beverage volume growth for International was 10% in the quarter ended September 30, 2006 as compared to the same period in 2005.

Revenue for the first nine months of 2006 increased to \$1,371.7 million, which is 1% higher than the same period last year but 5% lower when the impact of acquisition and foreign exchange are excluded.

Total eight-ounce equivalent case volume was 966.2 million cases for the first nine months of 2006 compared to 927.6 million cases for the first nine months of 2005. The increase was due to the Macaw Acquisition, U.K. base business growth, as well as strong growth in Mexico and concentrate sales.

For the three months ended

For the nine

Edgar Filing: COTT CORP /CN/ - Form 10-Q

	SEPTEMBER 30, 2006			SEPTEMBER	
	Cott	North America	International	Cott	North America
Change in revenue	\$ 5.6	\$(20.3)	\$ 25.8	\$ 13.6	\$(77.0)
Impact of acquisitions	(16.6)	--	(16.6)	(65.8)	--
Impact of foreign exchange	(7.5)	(3.9)	(3.4)	(13.0)	(13.2)
Change excluding acquisitions & foreign exchange	\$(18.5)	\$(24.2)	\$ 5.8	\$(65.2)	\$(90.2)
Percentage change excluding acquisitions & foreign exchange	(4%)	(6%)	7%	(5%)	(8%)

In North America, revenue was \$356.3 million in the third quarter of 2006, a decrease of 5% from the third quarter of 2005. Excluding the impact of foreign exchange, revenue decreased by 6%. The decline was due to continued softness in the CSD category, the timing of concentrate shipments, lower bottled water shipments and product and customer rationalization. The decrease was also due to a structural change in our business arrangement with one of our self-manufacturing customers. The related revenues are now in the form of concentrates rather than filled beverages, which lowers our revenue but has minimal earnings impact. In the first nine months of 2006, revenue was \$1,049.1 million, a decrease of 7% from the first nine months of 2005. Excluding the impact of foreign exchange, revenue decreased by 8%.

The International segment includes our U.K. and Europe business, our Mexican business, our Royal Crown International business and our business in Asia. Revenue in this segment was \$118.0 million in the third quarter of 2006, an increase of 28% when compared with the third quarter of 2005. The growth was due to contributions resulting from the Macaw Acquisition, as well as strong base business growth in the U.K. which was up 11% year-over-year. Mexico also reported strong growth of 32% in the third quarter as compared to the same period in 2005, largely as a result of broadening distribution to non-supermarket channels. Excluding the impact of the Macaw Acquisition, revenue increased 12%. Excluding the impact of the Macaw Acquisition and foreign exchange, revenue increased 7%.

GROSS PROFIT - Gross profit for the third quarter of 2006 was \$62.0 million, or 13.0% of revenue, down from \$65.4 million, or 13.9% of revenue in the third quarter of 2005, mainly due to the impact of lower volume and higher logistics costs. Gross profit in the first nine months of 2006 was \$187.0 million, or 13.6% of revenue, compared to gross profit of \$202.1 million, or 14.9% of revenue, in the first nine months of 2005. The decline was due primarily to the impact of lower volume and higher logistics costs.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES ("SG&A") - SG&A was \$40.8 million in the third quarter of 2006, an increase of \$6.6 million from the third quarter of 2005, largely due to \$2.8 million of share based compensation, increased incentive compensation costs of \$2.0 million and \$1.0 million of foreign exchange. SG&A was \$129.4 million in the first nine months of 2006, an increase of \$22.8 million from the first nine months of 2005, largely due to \$7.4 million of share based compensation \$6.6 million of executive transition costs and increased incentive compensation costs. As a percentage of revenue, SG&A increased to 8.6% during the third quarter of 2006, up from 7.3% for the same period last year and to 9.4% for the first nine months of 2006, up from 7.8% for the same period last year.

SHARE BASED COMPENSATION - Effective January 1, 2006, we adopted Statement of Financial Accounting Standard ("SFAS 123R"), Share-Based Payments, using the modified prospective approach and therefore have not restated results for prior periods. Under this prospective approach, share based compensation expense for the nine months ended September 30, 2006 includes compensation expense for all share based compensation awards granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provision of SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"). Share based compensation expense for all share based compensation awards granted after January 1, 2006 is based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize these compensation costs net of a forfeiture rate on a straight-line basis over the requisite service period of the award, which is generally the option vesting term of three years. We estimated the forfeiture rate for the first nine months of fiscal 2006 based on our historical experience with forfeitures during the preceding three fiscal years. For the interim period ending September 30, 2006, net income includes compensation expense of \$7.4 million, or \$5.6 million net of tax of \$1.8 million. As reported for the nine month period ended October 1, 2005 under FAS123, income before taxes was \$39.0 million, income tax expense was \$13.0 million and net income was \$26.0 million or \$0.36 per basic and diluted share.

During the second quarter of 2006, our shareowners approved and adopted two new compensation plans for 2006 and future periods, the Performance Share Unit Plan and the Share Appreciation Rights Plan. These plans are designed to attract, maintain and motivate key employees while promoting the long-term financial success of our business.

During the nine months ended September 30, 2006, a total of 572,785 PSUs at a fair value of C\$8,445,140 were granted to employees of our Company and its subsidiaries. These are the number of units and value that are expected to be issued based on an assumption that certain performance targets will be achieved. The number of units and value can vary from 0 to 150% of the expected numbers noted above depending on meeting the performance target. Subject to the terms of the PSU plan, these units will vest on December 27, 2008. Compensation costs of \$0.6 million were recognized in selling, general and administrative expenses in the period ended September 30, 2006. As of September 30, 2006 there was approximately \$7.0 million of unearned compensation costs relating to the grant that is expected to be recognized on a straight-line basis over a period of 29 months.

During the nine months ended September 30, 2006, a total of 458,050 SARs at a fair value of \$1,658,127 were granted to employees of our Company and its subsidiaries. The fair value of the SARs grant is estimated on the date of grant using the Black-Scholes option pricing model. Subject to the terms of the SAR plan, these units will vest on July 26, 2009. Compensation costs of \$0.1 million were recognized in selling, general and administrative expenses in the period ended September 30, 2006. As of September 30, 2006 there was \$1.6 million of unearned compensation costs relating to the grant that is expected to be recognized on a straight-line basis over a period of three years.

UNUSUAL ITEMS - In the third quarter of 2006, we recorded charges for unusual items of \$9.3 million on a pre-tax basis compared to \$25.7 million on a pre-tax basis for the same period last year. For the first nine months of 2006, we recorded charges for unusual items of \$15.0 million on a pre-tax basis compared to \$25.5 million on a pre-tax basis for the same period last year.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

The \$9.3 million of unusual items recorded in the third quarter of 2006 consists of \$9.4 million of restructuring charges, partially offset by a \$0.1 million gain related to a recovery from a note receivable. Of the \$15.0 million of unusual items recorded in the first nine months of 2006, \$11.2 million relates to restructuring charges, \$1.2 million relates to asset impairments net of a recovery from the sale of other assets and note receivable and \$2.6 million relates to legal and other fees relating to the U.K Competition Commission review of the Macaw Acquisition.

Restructuring charges of \$9.4 million recorded in the third quarter consist of \$4.9 million for severance and contract termination costs relating to the closures of our Columbus, Ohio soft drink plant and our Lachine, Quebec juice plant, \$0.9 million of other severance costs relating to sales and marketing employees and \$3.8 million for severance costs relating to the North American realignment plan, partially offset by a \$0.2 million recovery relating to consulting fees. Restructuring charges of \$11.2 million recorded in the first nine months of 2006 include \$5.8 million for severance and contract termination costs relating to the closures of our Columbus, Ohio soft drink plant and our Lachine, Quebec juice plant, \$0.9 million of other severance costs relating to sales and marketing employees and \$3.8 million for severance costs relating to organizational streamlining. The remaining restructuring costs of \$0.7 million consist of consulting fees relating to the North American realignment.

Recoveries of \$0.1 million recorded in the third quarter of 2006 related to collections of a previously impaired note receivable. Asset impairments of \$1.2 million recorded in the first nine months of 2006 consist of \$1.6 million related to the closure of our Columbus, Ohio soft drink plant (relating to the writedown of property, plant and equipment, customer list and information technology software) and \$0.1 million related to the closure of our Lachine, Quebec juice plant (relating to the writedown of

28

property, plant and equipment), partially offset by a recovery of \$0.4 million from the sale of other assets and a recovery of \$0.1 million from a note receivable.

On July 27, 2006, we announced changes to our senior management structure, roles and responsibilities. In connection with those changes, we recognized a previously reported estimate of \$3.8 million of severance and associated costs during the three months ended September 30, 2006.

**OPERATING INCOME** - Operating income was \$11.9 million in the third quarter of 2006 including unusual items of \$9.3 million, as compared with \$5.5 million in the third quarter of 2005 which included unusual items of \$25.7 million. Operating income was \$42.6 million for the first nine months of 2006 including unusual items of \$15.0 million, as compared with \$70.2 million in the first nine months of 2005 which included unusual items of \$25.5 million.

**INTEREST EXPENSE** - Net interest expense was \$7.8 million in the third quarter of 2006, up from \$7.7 million in the third quarter of 2005. Net interest expense was \$23.5 million in the first nine months of 2006, up from \$20.8 million in the first nine months of 2005, primarily resulting from the Macaw Acquisition.

**INCOME TAXES** - We recorded an income tax recovery of \$3.2 million for the third quarter related to reduced tax valuation allowances and an income tax provision of \$4.4 million for the first nine months of 2006, as compared with \$1.1 million and \$14.9 million, respectively, for the same periods last year.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

### FINANCIAL CONDITION

OPERATING ACTIVITIES - Cash provided by operating activities in the first nine months of 2006 was \$83.7 million as compared to \$110.6 million for the first nine months of 2005. Capital expenditures for the first nine months of 2006 were \$23.5 million as compared to \$68.9 million for the first nine months of 2005.

Cash increased from \$21.7 million to \$29.7 million in the first nine months of 2006.

CAPITAL RESOURCES AND LONG-TERM DEBT - Our sources of capital include operating cash flows, short term borrowings under current credit and receivables securitization facilities, issuance of public and private debt and issuance of equity securities. We believe we have adequate financial resources to meet our ongoing cash requirements for operations and capital expenditures, as well as our other financial obligations based on our operating cash flows and currently available credit.

Our senior secured credit facilities allow for revolving credit borrowings of up to \$225.0 million provided we are in compliance with the covenants and conditions of the agreement. As of September 30, 2006 credit of \$94.4 million was available after borrowings of \$125.4 million and standby letters of credit of \$5.2 million. The weighted average interest rate was 6.38% on these facilities as of September 30, 2006.

Our receivables securitization facility allows for borrowing up to \$75.0 million based on the amount of eligible receivables and various reserves required by the facility. As of September 30, 2006, \$63.5 million of eligible receivables, net of reserves, were available for purchase under this facility with no balance outstanding.

As of September 30, 2006, long-term debt including the current portion totaled \$273.1 million, which is consistent with the balance at the end of 2005. At the end of the first nine months of 2006, long-term debt consisted of \$272.0 million in 8% senior subordinated notes with a face value of \$275.0 million and \$1.1 million of other debt.

CANADIAN GAAP - There were no material U.S./Canadian GAAP differences in the first nine months of 2006.

### OUTLOOK

We continue to expect the remainder of 2006 to be challenging. Sales of carbonated soft drinks are expected to remain under pressure in North America in the near term. We continue to expect strong growth in the bottled water and non-carbonated beverages segments.

29

Since September 29, 2005 through the end of the third quarter of 2006, we have recorded pretax charges of \$49.3 million relating to unusual items including impairment and restructuring charges. These amounts are part of our estimated \$115 to \$125 million in total charges related to cost reduction. This range has been revised from the previously announced range of \$60 to \$80 million, as a result of additional plant closures, office consolidation and organizational streamlining. We continue to expect net income, excluding unusual items, share based compensation expense and charges related to executive transitions, to be substantially lower in 2006 than in 2005. We also expect fourth quarter of 2006 net income to be below the prior year fourth quarter due to continuing volume

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

softness, planned curtailment in production to reduce inventories, the inclusion of share based compensation expense and aggressive actions to position the Company for improved performance in 2007.

To build long-term success and profitability, we are focused on three key priorities: 1) reducing costs; 2) becoming the best partner to our retailer customers; and 3) building and sustaining a pipeline of innovation and new product development.

Our cost reduction program includes initiatives to optimize assets, reduce fixed costs and implement world-class efficiencies, the adoption of a sub-zero-based budgeting system, optimization of selling, general and administrative expenses, further centralization of procurement and suppliers, and ongoing SKU rationalization. In addition, we intend to drive top-line growth by focusing on in-store execution, penetration of new, high-margin beverage segments, expansion of our business to new, high-margin channels, and expansion to new global customers and geographies.

To support the Company's long-term growth, we have restructured our organization under two business units responsible for North America and International. These two business units are focused on customer management, channel development, sales and marketing and are supported by four centralized functions: 1) People; 2) Supply/Manufacturing; 3) Finance and 4) Legal / Corporate Development. The new organizational structure is designed to leverage our strengths in addressing growth opportunities while driving efficiencies throughout the Company.

Our business strategy also involves continued expansion of our business outside North America. We continue to view Mexico as a strong long-term growth opportunity and are working closely with our customers to grow the retailer brand beverage segment in this market and expand into new channels and product segments. Our U.K. division intends to continue to enhance its performance through product innovation and expansion in aseptic products with the installation of second aseptic production line in our Nelson facility. We also continue to explore arrangements with bottlers in China to help meet the needs of major customers expanding in that market.

FORWARD-LOOKING STATEMENTS - In addition to historical information, this report and the reports and documents incorporated by reference in this report contain statements relating to future events and our future results. These statements are "forward-looking" within the meaning of the Private Securities Litigation Reform Act of 1995 and applicable Canadian securities legislation and include, but are not limited to, statements that relate to projections of sales, earnings, earnings per share, cash flows, capital expenditures or other financial items, discussions of estimated future revenue enhancements and cost savings. These statements also relate to our business strategy, goals and expectations concerning our market position, future operations, margins, profitability, liquidity and capital resources. Generally, words such as "anticipate", "believe", "continue", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "should" and similar terms and phrases are used to identify forward-looking statements in this report and in the documents incorporated in this report by reference. These forward-looking statements are made as of the date of this report.

Although we believe the assumptions underlying these forward-looking statements are reasonable, any of these assumptions could prove to be inaccurate and, as a result, the forward-looking statements based on those assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside of our control, and any one or any combination of these risks and uncertainties could also affect whether the forward-looking statements ultimately prove to be correct.

The following are some of the factors that could affect our financial

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

performance, including but not limited to sales, earnings and cash flows, or could cause actual results to differ materially from estimates contained in or underlying the forward-looking statements:

- changing nature of the North American business;
- our ability to successfully implement our realignment plan;
- our ability to grow business outside of North America, including in new geographic areas;
- our ability to expand our business to new channels and products;
- our ability to integrate new management and a new management structure;

30

- loss of key customers, particularly Wal-Mart, and the commitment of retailer brand beverage customers to their own retailer brand beverage programs;
- increases in competitor consolidations and other market-place competition, particularly among branded beverage products;
- our ability to identify acquisition and alliance candidates and to integrate into our operations the businesses and product lines that we acquire or become allied with;
- our ability to secure additional production capacity either through acquisitions, or third party manufacturing arrangements;
- increase in interest rates;
- our ability to restore plant efficiencies and lower logistics costs;
- fluctuations in the cost and availability of beverage ingredients and packaging supplies, and our ability to maintain favorable arrangements and relationships with our suppliers;
- our ability to pass on increased costs to our customers and if successful the impact those increased prices could have on our volumes;
- unseasonably cold or wet weather, which could reduce demand for our beverages;
- our ability to protect the intellectual property inherent in new and existing products;
- adverse rulings, judgments or settlements in our existing litigation and regulatory reviews, and the possibility that additional litigation or regulatory reviews will be brought against us;
- product recalls or changes in or increased enforcement of the laws and regulations that affect our business;
- currency fluctuations that adversely affect the exchange between the U.S. dollar on one hand and the pound sterling, the Canadian dollar

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

- and other currencies on the other;
- changes in tax laws and interpretations of tax laws;
- changes in consumer tastes and preferences and market demand for new and existing products and our ability to satisfy them;
- interruption in transportation systems, labor strikes, work stoppages and other interruptions or difficulties in the employment of labor or transportation in our markets; and
- changes in general economic and business conditions.

Many of these factors are described in greater detail in this report and in other filings that we make with the U.S. Securities and Exchange Commission ("SEC") and Canadian securities regulatory authorities. We undertake no obligation to update any information contained in this report or to publicly release the results of any revisions to forward-looking statements to reflect events or circumstances of which we may become aware of after the date of this report. Undue reliance should not be placed on forward-looking statements.

All future written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the foregoing.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Reference is made to Item 7A: Quantitative and Qualitative Disclosures about Market Risk described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

In the first nine months of 2006, we entered into cash flow hedges to mitigate exposure to declines in the value of the Canadian dollar attributable to certain forecasted U.S. dollar raw material purchases of the Canadian business segment. The hedges consist of monthly foreign exchange options to buy U.S. dollars at fixed rates per Canadian dollar and mature at various dates through December 28, 2006. In fiscal 2005, we also entered into cash flow hedges to mitigate exposure to declines in the value of pound sterling attributable to certain forecasted U.S. dollar raw material purchases of the United Kingdom ("U.K.") and European business segments. The fair market value of the foreign exchange options is included in prepaid expenses and other assets.

Changes in the fair value of the cash flow hedge instruments are recognized in accumulated other comprehensive income. Amounts recognized in accumulated other comprehensive income and prepaid expenses and other assets are recorded in earnings in the same periods in which the forecasted purchases or payments affect earnings. At September 30, 2006, the fair value of the

31

options was nil (\$0.7 million - October 1, 2005) and we recorded \$0.3 million unrealized gain in comprehensive income in the first nine months of 2006. See "Note 8 Derivative Financial Instruments."

Our revenues outside the U.S. are concentrated principally in the U.K. and Canada. We believe that our foreign currency exchange rate risk has been immaterial given the historic stability of the U.S. dollar with respect to the foreign currencies to which we have our principal exposure. However, there can be no assurance that these exchange rates will remain stable or that our

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

exposure to foreign currency exchange rate risk will not increase in the future.

### ITEM 4. CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended) are effective, based on their evaluation of these controls and procedures as of the end of the period covered by this report. There have been no changes in our internal control over financial reporting or in other factors during the quarter ended September 30, 2006 that could materially affect, or are likely to materially affect, our internal control over financial reporting.

32

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Reference is made to the legal proceedings described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005 and to our Quarterly Reports on Form 10-Q for the three-month periods ended April 1, 2006 and July 1, 2006.

In addition, in reference to the action styled the Consumers' Association of Canada and Bruce Cran v. Coca-Cola Bottling Ltd. et al., on June 2, 2006, the British Columbia Supreme Court granted the summary trial application, which resulted in the dismissal of the plaintiffs' action against us and the other defendants. On June 26, 2006, the plaintiffs' appealed the dismissal of their action to the British Columbia Court of Appeal. We, together with the other defendants, are defending the appeal, which we expect will be heard in the next eight to twelve months. It is too early to assess the chances of success of the appeal.

Furthermore, in reference to the action styled Kruger et al. v. Pepsi-Cola Beverage Ltd., et al. filed in Superior Court in Quebec, District of Hull, we received notice by letter dated October 13, 2006, that the plaintiffs have moved for the litigation to be discontinued. The plaintiffs' motion is scheduled to be heard on November 20, 2006.

### ITEM 1A. RISK FACTORS

Reference is made to the detailed description of risk factors our Annual Report on Form 10-K for the fiscal year ended December 31, 2005. Risks and uncertainties include national brand pricing strategies, commitment of major customers to retailer brand programs, stability of procurement costs for items such as sweetener, packaging materials and other ingredients, the successful integration of new acquisitions, the ability to protect intellectual property and fluctuations in interest rates and foreign currencies versus the U.S. dollar.

The Risk Factors included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005 have not changed materially other than as set forth below:

IF THE COMPETITION COMMISSION IN THE U.K. DOES NOT APPROVE THE MACAW ACQUISITION, WE MIGHT BE REQUIRED TO SELL ALL OR PART OF THIS BUSINESS AND MAY NOT RECOVER OUR FULL COST.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

This Risk Factor is no longer applicable as the U.K. Competition Commission approved the Macaw Acquisition on April 28, 2006.

### ITEM 5. OTHER INFORMATION

#### TERMINATION AGREEMENT WITH ANDREW MURFIN

On August 2, 2006, our subsidiary, Cott Beverages Ltd. ("Cott Beverages") entered into an agreement with Andrew Murfin (the "Murfin Termination Agreement") in connection with the termination of Mr. Murfin's employment as Cott Beverages' Managing Director effective August 1, 2006 (the "Murfin Termination Date"). Mr. Murfin also resigned as a director, officer, and company secretary of each of Cott Beverages' direct and indirect affiliates, subsidiaries and associated companies in which he held such a position, including as our Senior Vice President & Managing Director U.K./Europe, with such resignation being effective August 1, 2006.

Pursuant to the Murfin Termination Agreement, Cott Beverages paid Mr. Murfin (pounds)117,000 as compensation for loss of employment, less applicable withholdings and deductions, except that the first (pounds)30,000 was paid without deduction of taxes.

Under the terms of the Murfin Termination Agreement, Mr. Murfin was afforded 60 days to exercise all of his currently vested stock options in accordance with our Common Share Option Plan, or such vested stock options would lapse. Any stock options granted to Mr. Murfin that were not vested at the Murfin Termination Date automatically lapsed on such date. We also agreed to accelerate the vesting of certain shares held by Mr. Murfin under our Executive Incentive Share Purchase Plan.

33

Pursuant to the Murfin Termination Agreement, Mr. Murfin agreed to release us from any liability arising from or related to his employment with us or the termination thereof. Mr. Murfin's non-competition and non-solicitation covenants to us will apply for 12 months following the termination of his employment and he has agreed to be bound by confidentiality covenants.

#### EMPLOYMENT AGREEMENT WITH ABILIO GONZALEZ

On July 27, 2006, we announced that we had hired Abilio Gonzalez to serve as our Chief People Officer. Subsequently, on August 1, 2006, we executed an Employment Agreement (the "Gonzalez Employment Agreement"), effective immediately.

Under the Gonzalez Employment Agreement, we will pay Mr. Gonzalez a base salary of not less than \$325,000 per year, reviewed at least annually for increases at the discretion of our Chief Executive Officer and/or our Board of Directors. Mr. Gonzalez is also entitled to an annual car allowance of \$13,500. Mr. Gonzalez is entitled to an annual performance-based bonus of an amount equal to up to 100% of his base salary for achievement of specified target goals, and up to an additional 100% of his base salary for achievement of performance goals in excess of the target goals. His bonus for 2006 is guaranteed to be a minimum of 100% of his base salary prorated for actual employment during 2006, and any excess bonus earned will also be prorated for actual service during 2006. Mr. Gonzalez is eligible to participate in all of our benefit plans made available to our employees and senior executives, including the executive incentive share purchase and long-term incentive plans.

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

As an inducement to enter into employment with us, Mr. Gonzalez received a one-time cash award of \$200,000, as well as a grant of performance share units equal to \$200,000. Mr. Gonzalez is also entitled to reimbursement for relocation expenses and temporary housing.

If we terminate Mr. Gonzalez's employment for cause or he resigns, we will pay him an amount equal to his accrued base salary and any accrued but unpaid vacation entitlements. If we terminate him without cause or he resigns for good reason, he will be entitled to a (i) his accrued base salary through the date of termination, (ii) his target bonus, prorated through the termination date based on the achievement of specified target goals to such date, (iii) a lump-sum payment equal to the sum of (a) his annual base salary at the time of termination and (b) a target bonus in an amount equal to the average of the target bonus payments for the two most recently completed fiscal years, and (iv) continuation of insurance benefits for 12 months or until such benefits are replaced by a new employer, subject to eligibility under the applicable plans. All such payments will be made less applicable statutory withholdings and deductions. Mr. Gonzalez's participation in all bonus plans will terminate immediately on the date of termination of employment.

Mr. Gonzalez has agreed to be subject to standard confidentiality undertakings and will also be subject to non-competition, non-solicitation, and non-disparagement restrictions during the term of employment and for a period of 12 months following termination.

### ITEM 6. FINANCIAL STATEMENT SCHEDULES AND EXHIBITS

#### 1. Financial Statement Schedules

Schedule III - Consolidating Financial Statements

#### 2. Exhibits

34

Number	Description
-----	-----
3.1	Articles of Incorporation of Cott (incorporated by reference to Exhibit 3.1 to our Form 10-K dated March 31, 2000).
3.2	By-laws of Cott (incorporated by reference to Exhibit 3.2 to our Form 10-K dated March 8, 2002).
10.1	Termination Letter Agreement between Cott Corporation and Mark Benadiba dated August 2, 2006 (filed herewith).
10.2	Termination Letter Agreement between Cott Corporation and Andrew J. Murfin dated August 2, 2006 (filed herewith).
10.3	Termination Letter Agreement between Cott Corporation and Colin Walker dated August 8, 2006 (filed herewith).
10.4	Employment Agreement between Cott Corporation and Wynn A. Willard dated August 23, 2006 (filed herewith).
10.5	Employment Agreement between Cott Corporation and John Dennehy dated

Edgar Filing: COTT CORP /CN/ - Form 10-Q

September 12, 2006 (filed herewith).

- 10.6 Employment Offer Letter between Cott Corporation and Rick Dobry dated September 21, 2006 and modification dated October 24, 2006 (filed herewith).
- 10.7 Employment Agreement between Cott Corporation and Abilio Gonzales dated August 1, 2006 (filed herewith).
- 31.1 Certification of the President and Chief Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002 for the quarterly period ended September 30, 2006 (filed herewith).
- 31.2 Certification of the Executive Vice President & Chief Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002 for the quarterly period ended September 30, 2006 (filed herewith).
- 32.1 Certification of the President and Chief Executive Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002 for the quarterly period ended September 30, 2006 (furnished herewith).
- 32.2 Certification of the Executive Vice President & Chief Financial Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002 for the quarterly period ended September 30, 2006 (furnished herewith).

In accordance with SEC Release No. 33-8238, Exhibits 32.1 and 32.2 are to be treated as "accompanying" this report rather than "filed" as part of the report.

35

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COTT CORPORATION  
(Registrant)

Date: November 7, 2006

/s/ B. Clyde Preslar

-----  
B. Clyde Preslar  
Executive Vice President &  
Chief Financial Officer  
(On behalf of the Company)

Date: November 7, 2006

/s/ Tina Dell'Aquila

-----  
Tina Dell'Aquila  
Vice President, Controller & Assistant  
Secretary  
(Principal accounting officer)

36

## Edgar Filing: COTT CORP /CN/ - Form 10-Q

### SCHEDULE III - CONSOLIDATING FINANCIAL STATEMENTS

Cott Beverages Inc., a wholly owned subsidiary of Cott Corporation, has entered into financing arrangements that are guaranteed by Cott Corporation and certain other wholly owned subsidiaries of Cott Corporation (the "Guarantor Subsidiaries"). Such guarantees are full, unconditional and joint and several.

The following supplemental financial information sets forth on an unconsolidated basis, balance sheets, statements of income and cash flows for Cott Corporation, Cott Beverages Inc., Guarantor Subsidiaries and Cott Corporation's other subsidiaries (the "Non-guarantor Subsidiaries"). The supplemental financial information reflects the investments of Cott Corporation and Cott Beverages Inc. in their respective subsidiaries using the equity method of accounting.

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF INCOME (LOSS)  
(in millions of U.S. dollars, unaudited)

	FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2006			
	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES
REVENUE	\$63.7	\$286.4	\$111.4	\$33.9
Cost of sales	52.2	257.0	94.9	29.3
	-----	-----	-----	-----
GROSS PROFIT	11.5	29.4	16.5	4.6
Selling, general and administrative expenses	1.4	23.8	12.1	3.5
Unusual items				
Restructuring	1.4	6.3	1.5	0.2
Asset (recovery) impairments	(0.3)	0.2	--	--
	-----	-----	-----	-----
OPERATING INCOME (LOSS)	9.0	(0.9)	2.9	0.9
Other (income) expense, net	(0.2)	2.6	(1.0)	(2.7)
Interest expense, net	--	7.7	0.1	--
Minority interest	--	--	--	0.9
	-----	-----	-----	-----
INCOME (LOSS) BEFORE INCOME TAXES AND EQUITY INCOME (LOSS)	9.2	(11.2)	3.8	2.7
Income taxes (recovery)	--	(4.2)	0.9	0.1
Equity (loss) income	(2.6)	0.4	(4.8)	--
	-----	-----	-----	-----
NET INCOME (LOSS)	\$ 6.6	\$ (6.6)	\$ (1.9)	\$ 2.6
	=====	=====	=====	=====

37

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF INCOME (LOSS)  
(in millions of U.S. dollars, unaudited)

Edgar Filing: COTT CORP /CN/ - Form 10-Q

FOR THE NINE MONTHS ENDED SEPTEMBER 30

	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES
REVENUE	\$177.6	\$857.8	\$296.8	\$96.3
Cost of sales	145.6	756.1	257.6	82.2
GROSS PROFIT	32.0	101.7	39.2	14.1
Selling, general and administrative expenses	23.9	69.6	28.5	7.4
(Gain) loss on disposal of property, plant and equipment	(0.5)	0.5	--	--
Unusual items				
Restructuring	1.6	7.9	1.5	0.2
Asset (recovery) impairments	(0.4)	1.6	--	--
Other	--	--	2.6	--
OPERATING INCOME	7.4	22.1	6.6	6.5
Other (income) expense, net	(0.3)	7.2	(1.8)	(3.6)
Interest (income) expense, net	(0.1)	23.7	0.2	(0.3)
Minority interest	--	--	--	3.0
INCOME (LOSS) BEFORE INCOME TAXES AND EQUITY INCOME (LOSS)	7.8	(8.8)	8.2	7.4
Income taxes (recovery)	0.1	(3.1)	2.8	4.6
Equity income (loss)	4.4	0.1	2.8	--
NET INCOME (LOSS)	\$ 12.1	\$ (5.6)	\$ 8.2	\$ 2.8

38

COTT CORPORATION  
CONSOLIDATING BALANCE SHEETS  
(in millions of U.S. dollars, unaudited)

AS OF SEPTEMBER 30, 2006

	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES
ASSETS				
Current assets				
Cash	\$ 2.7	\$ 20.3	\$ 3.0	\$ 3.7
Accounts receivable	45.3	30.1	79.0	92.2
Inventories	22.4	85.4	43.8	6.2
Prepaid expenses and other assets	1.6	3.2	6.9	2.9
Deferred income taxes	--	7.5	0.7	0.1
Property, plant and equipment	72.0	146.5	133.4	105.1
Goodwill	51.8	179.7	136.5	10.2
	24.6	46.0	85.7	--

Edgar Filing: COTT CORP /CN/ - Form 10-Q

Intangibles and other assets	16.3	159.8	37.4	37.6
Due from affiliates	72.5	47.8	177.6	41.9
Investments in subsidiaries	405.6	70.5	65.5	143.8
	-----	-----	-----	-----
	\$642.8	\$ 650.3	\$ 636.1	\$338.6
	=====	=====	=====	=====
LIABILITIES				
Current liabilities				
Short-term borrowings	\$ --	\$ --	\$ 125.4	\$ --
Current maturities of long-term debt	--	1.0	--	--
Accounts payable and accrued liabilities	32.7	119.8	73.7	20.9
	-----	-----	-----	-----
	32.7	120.8	199.1	20.9
Long-term debt	--	272.1	--	--
Due to affiliates	97.1	122.5	70.0	50.2
Deferred income taxes	--	35.3	19.5	9.2
	-----	-----	-----	-----
	129.8	550.7	288.6	80.3
	-----	-----	-----	-----
Minority interest	--	--	--	21.9
SHAREOWNERS' EQUITY				
Capital stock				
Common shares	273.3	275.8	623.0	175.0
Restricted shares	(0.8)	--	--	--
Additional paid-in-capital	25.8	--	--	--
Retained earnings (deficit)	198.3	(176.2)	(173.2)	(4.1)
Accumulated other comprehensive income (loss)	16.4	--	(102.3)	65.5
	-----	-----	-----	-----
	513.0	99.6	347.5	236.4
	-----	-----	-----	-----
	\$642.8	\$ 650.3	\$ 636.1	\$338.6
	=====	=====	=====	=====

39

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF CASH FLOWS  
(in millions of U.S. dollars, unaudited)

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2

	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES	EL
	-----	-----	-----	-----	-----
OPERATING ACTIVITIES					
Net income (loss)	\$ 6.6	\$ (6.6)	\$ (1.9)	\$ 2.6	
Depreciation and amortization	3.1	9.1	5.5	1.3	
Amortization of financing fees	--	0.1	0.2	--	
Share based compensation	2.8	--	--	--	
Deferred income taxes	--	(3.5)	--	0.1	
Minority interest	--	--	--	0.9	
Equity income (loss), net of					

Edgar Filing: COTT CORP /CN/ - Form 10-Q

distributions	2.6	1.5	4.8	--
(Gain) loss on disposal of property, plant and equipment	(0.1)	0.1	--	--
Asset recovery	(0.1)	--	--	--
Other non-cash items	--	5.8	0.4	--
Net change in non-cash working capital	(7.6)	24.8	7.9	(2.9)
	-----	-----	-----	-----
Cash provided by (used in) operating activities	7.3	31.3	16.9	2.0
	-----	-----	-----	-----
INVESTING ACTIVITIES				
Additions to property, plant and equipment	(0.7)	(3.3)	(2.1)	(0.7)
Proceeds from disposal of property, plant and equipment	--	0.4	--	--
Advances to affiliates	(6.6)	--	(2.2)	--
Other investing activities	(1.6)	0.3	--	--
	-----	-----	-----	-----
Cash (used in) provided by investing activities	(8.9)	(2.6)	(4.3)	(0.7)
	-----	-----	-----	-----
FINANCING ACTIVITIES				
Payments of long-term debt	--	(0.3)	--	--
Short-term borrowings	--	(10.6)	(15.7)	--
Advances from affiliates	--	2.4	6.5	(0.1)
Distributions to subsidiary minority shareowner	--	--	--	(1.8)
Issue of common shares	0.3	--	--	--
Dividends paid	--	--	--	(1.9)
Other	0.1	--	(0.1)	--
	-----	-----	-----	-----
Cash provided by (used in) financing activities	0.4	(8.5)	(9.3)	(3.8)
	-----	-----	-----	-----
Effect of exchange rate changes on cash	0.1	--	--	--
	-----	-----	-----	-----
NET (DECREASE) INCREASE IN CASH	(1.1)	20.2	3.3	(2.5)
CASH, BEGINNING OF PERIOD	3.8	0.1	(0.3)	6.2
	-----	-----	-----	-----
CASH, END OF PERIOD	\$ 2.7	\$20.3	\$ 3.0	\$ 3.7
	=====	=====	=====	=====

40

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF CASH FLOWS  
(in millions of U.S. dollars, unaudited)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 20

-----  
COTT COTT GUARANTOR NON-GUARANTOR EL

Edgar Filing: COTT CORP /CN/ - Form 10-Q

	CORPORATION	BEVERAGES INC.	SUBSIDIARIES	SUBSIDIARIES
	-----	-----	-----	-----
OPERATING ACTIVITIES				
Net income (loss)	\$ 12.1	\$ (5.6)	\$ 8.2	\$ 2.8
Depreciation and amortization	9.1	27.8	16.6	3.9
Amortization of financing fees	--	0.2	0.4	0.2
Share based compensation	7.4	--	--	--
Deferred income taxes	--	(0.8)	--	4.0
Minority interest	--	--	--	3.0
Equity (loss) income, net of distributions	(4.4)	3.6	(2.8)	--
(Gain) loss on disposal of property, plant and equipment	(0.5)	0.6	(0.1)	--
Asset (recovery) impairments	(0.2)	1.4	--	--
Other non-cash items	(0.1)	6.4	0.4	--
Net change in non-cash working capital	(16.7)	7.2	1.8	1.5
	-----	-----	-----	-----
Cash provided by (used in) operating activities	6.7	40.8	24.5	15.4
	-----	-----	-----	-----
INVESTING ACTIVITIES				
Additions to property, plant and equipment	(2.0)	(13.5)	(7.2)	(0.8)
Proceeds from disposal of property, plant and equipment	1.0	0.6	0.3	--
Advances to affiliates	(8.4)	0.1	(6.5)	--
Other investing activities	(4.0)	(3.0)	--	--
	-----	-----	-----	-----
Cash (used in) provided by investing activities	(13.4)	(15.8)	(13.4)	(0.8)
	-----	-----	-----	-----
FINANCING ACTIVITIES				
Payments of long-term debt	--	(0.8)	--	--
Short-term borrowings	--	(10.4)	(22.6)	(10.0)
Advances from affiliates	--	6.6	8.3	(0.1)
Distributions to subsidiary minority shareowner	--	--	--	(3.6)
Issue of common shares	0.3	--	--	--
Dividends paid	--	--	--	(3.7)
Other financing activities	0.1	(0.1)	(0.1)	--
	-----	-----	-----	-----
Cash provided by (used in) financing activities	0.4	(4.7)	(14.4)	(17.4)
	-----	-----	-----	-----
Effect of exchange rate changes on cash	0.2	--	--	(0.1)
	-----	-----	-----	-----
NET (DECREASE) INCREASE IN CASH	(6.1)	20.3	(3.3)	(2.9)
CASH, BEGINNING OF PERIOD	8.8	--	6.3	6.6
	-----	-----	-----	-----
CASH, END OF PERIOD	\$ 2.7	\$ 20.3	\$ 3.0	\$ 3.7
	=====	=====	=====	=====

Edgar Filing: COTT CORP /CN/ - Form 10-Q

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF INCOME  
(in millions of U.S. dollars, unaudited)

	FOR THE THREE MONTHS ENDED OCTOBER 1, 200				
	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES	EL
REVENUE	\$60.4	\$293.8	\$94.9	\$29.9	
Cost of sales	51.7	252.8	83.5	25.6	
GROSS PROFIT	8.7	41.0	11.4	4.3	
Selling, general and administrative expenses	9.6	17.3	5.2	2.1	
Unusual items					
Restructuring	0.2	1.8	--	--	
Asset impairments	3.7	20.0	--	--	
OPERATING (LOSS) INCOME	(4.8)	1.9	6.2	2.2	
Other (income) expense, net	(0.2)	(6.9)	(0.9)	6.8	
Interest expense (income), net	--	8.1	(1.1)	0.7	
Minority interest	--	--	--	1.1	
INCOME (LOSS) BEFORE INCOME TAXES AND EQUITY INCOME (LOSS)	(4.6)	0.7	8.2	(6.4)	
Income tax expense (recovery)	0.6	1.7	(0.8)	(0.4)	
Equity income (loss)	2.4	(1.3)	24.9	--	
NET (LOSS) INCOME	\$ (1.6)	\$ 1.1	\$32.3	\$ (6.8)	

	FOR THE NINE MONTHS ENDED OCTOBER 1, 200				
	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES	EL
REVENUE	\$167.3	\$900.3	\$221.7	\$ 91.3	
Cost of sales	141.9	765.8	193.2	77.6	
GROSS PROFIT	25.4	134.5	28.5	13.7	
Selling, general and administrative expenses	28.9	56.2	15.9	5.6	
Loss (gain) on disposal of property, plant and equipment	--	0.7	(0.9)	--	
Unusual items					
Restructuring	0.2	1.8	--	--	
Asset impairments (recovery)	3.7	20.0	(0.2)	--	
OPERATING (LOSS) INCOME	(7.4)	55.8	13.7	8.1	
Other (income) expense, net	(0.3)	(26.0)	(0.4)	28.5	

Edgar Filing: COTT CORP /CN/ - Form 10-Q

Interest (income) expense, net	(0.1)	24.7	(5.0)	1.2
Minority interest	--	--	--	3.4
	-----	-----	-----	-----
INCOME (LOSS) BEFORE INCOME TAXES AND EQUITY INCOME (LOSS)	(7.0)	57.1	19.1	(25.0)
Income tax (recovery) expense	(1.1)	12.8	2.5	0.7
Equity income (loss)	37.5	3.4	51.7	--
	-----	-----	-----	-----
NET INCOME	\$ 31.6	\$ 47.7	\$ 68.3	\$ (25.7)
	=====	=====	=====	=====

42

COTT CORPORATION  
CONSOLIDATING BALANCE SHEETS  
(in millions of U.S. dollars)

	AS OF DECEMBER 31, 2005				
	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES	EL
	-----	-----	-----	-----	-----
<b>ASSETS</b>					
Current assets					
Cash	\$ 8.8	\$ --	\$ 6.3	\$ 6.6	\$
Accounts receivable	35.6	26.5	70.2	103.2	
Inventories	18.8	76.6	43.6	5.2	
Prepaid expenses and other	1.3	2.2	4.7	1.3	
Deferred income taxes	--	7.2	0.1	--	
	-----	-----	-----	-----	-----
	64.5	112.5	124.9	116.3	
Property, plant and equipment	53.0	195.6	135.1	10.5	
Goodwill	23.5	46.0	80.8	--	
Intangibles and other assets	17.0	164.1	38.4	40.9	
Due from affiliates	60.8	60.0	168.8	41.9	
Investments in subsidiaries	395.2	75.4	62.6	137.8	
Deferred income taxes	--	--	0.4	--	
	-----	-----	-----	-----	-----
	\$614.0	\$ 653.6	\$ 611.0	\$347.4	\$
	=====	=====	=====	=====	=====
<b>LIABILITIES</b>					
Current liabilities					
Short-term borrowings	\$ --	\$ 10.4	\$ 137.5	\$ 10.0	\$
Current maturities of long-term debt	--	0.8	--	--	
Accounts payable and accrued liabilities	36.7	109.6	63.6	17.0	
Deferred income taxes	--	--	0.2	--	
	-----	-----	-----	-----	-----
	36.7	120.8	201.3	27.0	
Long-term debt	--	272.3	--	--	
Due to affiliates	95.4	115.8	58.1	62.2	
Deferred income taxes	--	38.2	17.7	5.1	
	-----	-----	-----	-----	-----
	132.1	547.1	277.1	94.3	

Edgar Filing: COTT CORP /CN/ - Form 10-Q

Minority interest	----	-----	-----	-----
	--	--	--	22.5
SHAREOWNERS' EQUITY				
Capital stock				
Common shares	273.0	275.8	599.5	175.0
Additional paid-in-capital	18.4	--	--	--
Retained earnings (deficit)	186.2	(169.3)	(181.4)	(3.4)
Accumulated other				
comprehensive income (loss)	4.3	--	(84.2)	59.0
	-----	-----	-----	-----
	481.9	106.5	333.9	230.6
	-----	-----	-----	-----
	\$614.0	\$ 653.6	\$ 611.0	\$347.4
	=====	=====	=====	=====

43

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF CASH FLOWS  
(in millions of U.S. dollars, unaudited)

FOR THE THREE MONTHS ENDED OCTOBER 1, 200

	-----	-----	-----	-----	-----
	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES	EL
OPERATING ACTIVITIES					
Net (loss) income	\$ (1.6)	\$ 1.1	\$ 32.3	\$ (6.8)	
Depreciation and amortization	2.7	10.0	4.3	1.3	
Amortization of financing fees	--	--	0.1	0.1	
Deferred income taxes	(0.6)	1.6	(0.4)	(0.6)	
Minority interest	--	--	--	1.1	
Equity (loss) income, net of distributions	(2.4)	3.5	(24.9)	--	
Asset impairments	3.7	20.0	--	--	
Other non-cash items	(0.2)	0.7	(1.2)	1.0	
Net change in non-cash working capital	1.6	(54.4)	25.7	40.2	
	-----	-----	-----	-----	
Cash provided by (used in) operating activities	3.2	(17.5)	35.9	36.3	
	-----	-----	-----	-----	
INVESTING ACTIVITIES					
Additions to property, plant and equipment	(1.3)	(9.5)	(3.3)	--	
Acquisitions	--	--	(135.1)	--	
Proceeds from disposal of property, plant and equipment	0.1	--	--	--	
Advances to affiliates	(2.1)	5.1	2.8	--	
Other investing activities	(2.1)	30.8	(30.7)	(0.1)	
	-----	-----	-----	-----	
Cash (used in) provided by investing activities	(5.4)	26.4	(166.3)	(0.1)	

Edgar Filing: COTT CORP /CN/ - Form 10-Q

	-----	-----	-----	-----
FINANCING ACTIVITIES				
Payments of long-term debt	--	(0.3)	--	--
Short-term borrowings	(0.5)	(4.4)	130.6	(34.7)
Advances from affiliates	--	(2.8)	(2.9)	(0.1)
Distributions to subsidiary minority shareowner	--	--	--	(2.0)
Issue of common shares	1.1	--	--	--
Financing costs	--	(1.2)	--	--
Dividends paid	--	--	--	(2.2)
Other financing activities	--	--	(0.1)	--
	-----	-----	-----	-----
Cash provided by (used in) financing activities	0.6	(8.7)	127.6	(39.0)
	-----	-----	-----	-----
Effect of exchange rate changes on cash	0.2	--	(0.3)	--
	-----	-----	-----	-----
NET (DECREASE) INCREASE IN CASH	(1.4)	0.2	(3.1)	(2.8)
CASH, BEGINNING OF PERIOD	5.5	(0.4)	6.7	4.1
	-----	-----	-----	-----
CASH, END OF PERIOD	\$ 4.1	\$ (0.2)	\$ 3.6	\$ 1.3
	=====	=====	=====	=====

44

COTT CORPORATION  
CONSOLIDATING STATEMENTS OF CASH FLOWS  
(in millions of U.S. dollars, unaudited)

FOR THE NINE MONTHS ENDED OCTOBER 1, 200

	-----	-----	-----	-----	-----
	COTT CORPORATION	COTT BEVERAGES INC.	GUARANTOR SUBSIDIARIES	NON-GUARANTOR SUBSIDIARIES	EL
	-----	-----	-----	-----	-----
OPERATING ACTIVITIES					
Net income (loss)	\$ 31.6	\$ 47.7	\$ 68.3	\$ (25.7)	
Depreciation and amortization	8.8	28.1	10.2	3.9	
Amortization of financing fees	--	0.2	0.1	0.2	
Deferred income taxes	(1.2)	5.3	(0.4)	(0.4)	
Minority interest	--	--	--	3.4	
Equity (loss) income, net of distributions	(37.5)	1.0	(51.7)	--	
Loss (gain) on disposal of property, plant and equipment	--	0.7	(0.9)	--	
Asset impairments (recovery)	3.7	20.0	(0.2)	--	
Other non-cash items	(0.2)	1.3	(1.0)	1.1	
Net change in non-cash working capital	18.7	(4.7)	(12.1)	(3.3)	
	-----	-----	-----	-----	
Cash provided by (used in) operating activities	23.9	99.6	12.3	(20.8)	

Edgar Filing: COTT CORP /CN/ - Form 10-Q

INVESTING ACTIVITIES	-----	-----	-----	-----
Additions to property, plant and equipment	(8.4)	(47.1)	(12.8)	(0.6)
Acquisitions	--	--	(135.1)	--
Proceeds from disposal of property, plant and equipment	0.1	0.7	1.3	--
Advances to affiliates	(11.9)	0.1	(1.2)	--
Investment in subsidiary	(15.0)	--	(15.0)	--
Other investing activities	(6.2)	0.7	0.2	(0.9)
	-----	-----	-----	-----
Cash (used in) provided by investing activities	(41.4)	(45.6)	(162.6)	(1.5)
	-----	-----	-----	-----
FINANCING ACTIVITIES				
Payments of long-term debt	--	(0.7)	--	--
Short-term borrowings	3.3	(52.7)	129.7	5.2
Advances from affiliates	--	1.2	11.9	(0.1)
Distributions to subsidiary minority shareowner	--	--	--	(3.9)
Issue of common shares	3.5	--	15.0	15.0
Financing costs	--	(3.8)	--	--
Dividends paid	--	--	--	(4.4)
Other financing activities	--	1.8	(2.1)	--
	-----	-----	-----	-----
Cash provided by (used in) financing activities	6.8	(54.2)	154.5	11.8
	-----	-----	-----	-----
Effect of exchange rate changes on cash	0.1	--	(0.6)	(0.1)
	-----	-----	-----	-----
NET (DECREASE) INCREASE IN CASH	(10.6)	(0.2)	3.6	(10.6)
CASH, BEGINNING OF PERIOD	14.7	--	--	11.9
	-----	-----	-----	-----
CASH, END OF PERIOD	\$ 4.1	\$ (0.2)	\$ 3.6	\$ 1.3
	=====	=====	=====	=====