

Edgar Filing: SBE INC - Form 8-K

SBE INC
Form 8-K
August 01, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 26, 2005

SBE, Inc.

(Exact name of registrant as specified in its charter)

Delaware	0-8419	94-1517641
----- (State or other jurisdiction of incorporation)	----- (Commission File Number)	----- (IRS Employer Identification No.)

2305 Camino Ramon, Suite 200, San Ramon, California	94583
----- (Address of principal executive offices)	----- (Zip Code)

Registrant's telephone number, including area code (925) 355-2000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.01 Completion of Acquisition or Disposition of Assets

On July 26, 2005, SBE, Inc., a Delaware corporation ("SBE") consummated the transaction contemplated by that certain Agreement and Plan of Merger and Reorganization (the "Merger Agreement") entered into with PyX Technologies, Inc., a California corporation, ("PyX") on March 28, 2005, including the merger of PyX with and into PyX Acquisition Sub, LLC, a wholly owned subsidiary of SBE (the "Merger"). In accordance with the terms of the Merger Agreement, at the effective time of the merger all outstanding shares of PyX will be automatically

Edgar Filing: SBE INC - Form 8-K

converted into approximately 2,561,050 shares of SBE Common Stock and SBE will assume options to purchase approximately 2,038,950 shares of SBE Common Stock. Pursuant to the terms of an Escrow Agreement entered into in connection with the Merger, approximately 460,000 shares of the SBE Common Stock to be issued in connection with the Merger have been deposited into an escrow account and will be available to satisfy certain rights of the Company to indemnification and reimbursement arising out of breaches of and inaccuracies in certain representations, warranties and covenants made by PyX in the Merger Agreement. Mr. Ignacio C. Munio, our Vice President, Engineering, beneficially owns 0.25% of the fully-diluted shares of PyX common stock prior to the Merger. In addition to the shares of our common stock that Mr. Munio will receive in connection with the Merger, he currently beneficially owns approximately 5.7% of the outstanding shares of SBE Common Stock based on the number of shares outstanding on June 9, 2005. After the effective date of the Merger, Mr. Munio will beneficially own 2.9% of the outstanding shares of SBE Common Stock, assuming no further issuances of shares of SBE Common Stock after June 9, 2005 and no exercise of outstanding stock options or warrants after such date.

Item 3.02. Unregistered Sales of Equity Securities

The shares of SBE Common Stock to be issued in connection with the Merger will be issued in reliance upon an exemption from registration contained in Section 4(2) of the Securities Act of 1933, as amended (the "Securities Act"). SBE determined that this exemption was available based on the representations and warranties made by the shareholders regarding their investment intent, experience and sophistication, including representations regarding receipt of or access to adequate information regarding SBE necessary to make an informed investment decision. Based on these representations, SBE reasonably believed that the shareholders were sophisticated within the meaning of Section 4(2) of the Securities Act. In making this determination, the Company relied in part upon representations made by each PyX shareholder. The Company did not pay or give, directly or indirectly, any commission or other remuneration, including underwriting discounts, to any broker, dealer, salesman or other person for soliciting the Merger. The Company did not retain any dealer, manager or other agent with respect to the Merger.

On July 26, 2005, SBE completed the private placement (the "Private Placement") contemplated by the Unit Subscription Agreement entered into with AIGH Investment Partners, LLC and other accredited investors (the "Investors") on May 4, 2005. SBE issued and sold units at \$2.50 per unit (the "Units"), consisting of 2,060,000 shares of common stock (the "PIPE Shares") and warrants to purchase approximately 1,030,000 shares of Common Stock, with an exercise price of \$3.33 per share (the "Warrants"), for an aggregate purchase price of approximately \$5,150,000 in the Private Placement.

The Units, the PIPE Shares, the Warrants and the shares of SBE Stock issuable upon exercise of the Warrants were issued in reliance upon the exemption from registration contained in Section 4(2) of the Securities Act. The Company determined that this exemption was available based on the representations and warranties made by the Investors regarding their investment intent, experience and sophistication, including representations regarding the Investors' qualifications as an "accredited investor," as such term is defined under Rule 501 promulgated under the Securities Act. The Company did not pay or give, directly or indirectly, any commission or other remuneration, including underwriting discounts, to any broker, dealer, salesman or other person for soliciting the Private Placement. The Company did not retain any dealer, manager or other agent with respect to the Private Placement.

The contents of Item 2.01 is incorporated into this Item in their entirety.

Edgar Filing: SBE INC - Form 8-K

Item 8.01. Other Events.

On July 26, 2005, the Company issued a press releases announcing the closing of the PyX acquisition. A copy of the press release is filed as Exhibit 99.1 to this report and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

(a) Financial Statements of Businesses Acquired.

Report of Independent Registered Public Accounting Firm

Board of Directors
PyX Technologies, Inc.
San Ramon, California

We have audited the accompanying balance sheets of PyX Technologies, Inc. (the "Company") as of December 31, 2004 and 2003 and the related statements of operations, stockholders' equity (deficit), and cash flows for the year ended December 31, 2004, the period from inception (November 26, 2002) through December 31, 2003, and the period from inception (November 26, 2002) through December 31, 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PyX Technologies, Inc. as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the year ended December 31, 2004, the period from inception (November 26, 2002) through December 31, 2003, and the period from inception (November 26, 2002) through December 31, 2004, in conformity with accounting principles generally accepted in the United States of America.

/s/ BDO Seidman, LLP

March 3, 2005, except for Note 5, which is as of March 28, 2005 San Francisco, California

PYX TECHNOLOGIES, INC.

Edgar Filing: SBE INC - Form 8-K

(A DEVELOPMENT STAGE COMPANY)
BALANCE SHEETS

	(unaudited) March 31, 2005	December 2004
	-----	-----
Assets		
Current Assets		
Cash	\$ 78,847	\$ 4,869
Accounts receivable	15,050	--
	-----	-----
Total current assets	93,897	4,869
Property and equipment, net	20,467	12,580
Other assets	84,500	24,000
	-----	-----
Total Assets	\$ 198,864	\$ 41,449
	=====	=====
Liabilities and Shareholders' Equity		
Current Liabilities		
Loans	\$ 10,400	\$ 10,200
Accounts payable	68,608	82,870
Accrued payroll and employee benefits	26,179	44,352
Deferred revenues	102,000	82,500
	-----	-----
Total current liabilities	207,187	219,922
Total liabilities	207,187	219,922
	-----	-----
Commitments and contingencies		
Stockholders' equity (deficit)		
Common stock		
(\$0.001 par value); authorized 10,000,000, 10,000,000		
and 200,000 shares; issued and outstanding 5,567,500,		
5,102,500 and 100,450	1,549	1,084
Additional paid-in capital	4,607,271	111,416
Deferred compensation	(3,858,915)	--
Deficit accumulated during the development stage	(758,228)	(290,973)
	-----	-----
Total shareholders' equity (deficit)	(8,323)	(178,473)
	-----	-----
Total liabilities and shareholders' equity (deficit)	\$ 198,864	\$ 41,449
	=====	=====

The accompanying notes are an integral part of these financial statements.

PYX TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE COMPANY)
STATEMENTS OF OPERATIONS

(unaudited) January 1, 2005 to	(unaudited) January 1, 2004	January 1, 2004 to	Peri Inc
--------------------------------------	-----------------------------------	-----------------------	-------------

Edgar Filing: SBE INC - Form 8-K

	March 31, 2005	to March 31, 2004	December 31, 2004	to D 31
Service contract revenues	\$ --	\$ --	\$ --	\$
Total revenues	--	--	--	
Costs and expenses				
Product research and development	46,732	3,379	142,625	
Selling, general and administrative	419,523	3,200	124,807	
Total operating expenses	466,255	6,579	267,432	
Operating loss	(466,255)	(6,579)	(267,432)	
Interest expense	200	--	200	
Loss before income taxes	(466,455)	(6,579)	(267,632)	
Income tax expense	800	--	831	
Net loss	\$ (467,255)	\$ (6,579)	\$ (268,463)	\$

The accompanying notes are an integral part of these financial statements.

PYX TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE COMPANY)
STATEMENTS OF SHAREHOLDERS' EQUITY (DEFICIT)

	Shares	Par Value	Common Stock and Additional Paid-in Capital Additional Paid-in Capital	Deferre Compensat
Balance, November 26, 2002	\$ --	\$ --	\$ --	\$
Stock issued to founders	5,000,000	1,000	9,000	
Stock issued in connection with private placement	22,500	4	22,496	
Net loss	--	--	--	
Balance, December 31, 2003	5,022,500	1,004	31,496	
Stock issued in connection with private placement	80,000	80	79,920	
Net loss	--	--	--	
Balance, December 31, 2004	5,102,500	1,084	111,416	
Stock issued in connection with private placement	250,000	250	249,750	
Warrants to purchase stock issued in connection with employment	215,000	215	305,085	
Deferred compensation included in common				

Edgar Filing: SBE INC - Form 8-K

stock			3,941,020	
Deferred compensation				(3,858,
Net loss	--	--	--	
Balance, March 31, 2005	5,567,500	\$ 1,549	\$ 4,607,271	\$ (3,858,

The accompanying notes are an integral part of these financial statements.

PYX TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE COMPANY)
STATEMENTS OF CASH FLOWS

	(unaudited) Quarter Ended March 31, 2005	(unaudited) Quarter Ended March 31, 2004	Year Ended December 31 2004
Cash flows from operating activities:			
Net loss	(467,255)	(6,579)	(268,46
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation	2,125	1,116	5,44
Stock based compensation expense	385,255	--	--
Changes in operating assets and liabilities:			
Account receivable	(15,050)	--	--
Other assets	(60,500)	--	(24,00
Accounts payable	(14,062)	--	80,87
Accrued payroll and commissions	(18,173)	--	44,35
Deferred revenues	19,500	5,000	82,50
Net cash used in operating activities	(168,160)	(463)	(79,28
Cash flows from investing activities:			
Purchases of property and equipment	(10,012)	(734)	(6,43
Net cash used in investing activities	(10,012)	(734)	(6,43
Cash flows from financing activities:			
Loan	--	--	10,20
Proceeds from issuance of common stock	252,150	30,000	80,00
Net cash provided by financing activities	252,150	30,000	90,20
Net increase in cash and cash equivalents	73,978	28,803	4,47

Edgar Filing: SBE INC - Form 8-K

Cash at beginning of year	4,869	392	39
	-----	-----	-----
Cash at end of year	78,847	29,195	4,86
	=====	=====	=====
Interest paid	--	--	-
Income tax paid	--	--	80

The accompanying notes are an integral part of these financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company and Basis of Presentation:

PyX Technologies, Inc. (the Company) is a technology company incorporated under the laws of the State of California on November 26, 2002 (inception). The Company is in the research and development stage of software products for the Internet Small Computer System Interface ("iSCSI") Enterprise Storage market.

Since inception, the Company's efforts have been devoted to the development of iSCSI software and raising capital. The Company has not received any significant revenues from the sale of its products or services since inception. Accordingly, through the date of these financial statements, the Company is considered to be in the development stage and the accompanying financial statements represent those of a development stage enterprise.

The financial statements present the results of operations for the period from inception to March 31, 2005. While the Company was incorporated on November 26, 2002, it had no operations during the period November 26, 2002 to December 31, 2002.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash:

Substantially all of the Company's cash is held with one large financial institution and may at times be above insured limits.

Property and Equipment:

Property and equipment are carried at cost. The Company records depreciation charges on a straight-line basis over the assets' estimated useful lives of three years for computers and related equipment used to develop its software products.

When assets are sold or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss on sale or disposal is recognized in operations. Maintenance, repairs and minor renewals are charged to expense as incurred.

Edgar Filing: SBE INC - Form 8-K

The Company reviews property and equipment for impairment whenever events or changes in circumstances indicate the carrying value of an asset may not be recoverable. In performing the review for recoverability, The Company estimates the future gross cash flows expected to result from the use of the asset and its eventual disposition. If such gross cash flows are less than the carrying amount of the asset, the asset is considered impaired. The amount of the impairment loss, if any, would then be calculated based on the excess of the carrying amount of the asset over its fair value.

Revenue Recognition:

The Company will derive revenues from the following sources: (1) software, which includes new iSCSI Target and Initiator software licenses and (2) services, which include consulting.

When the Company exits the development stage, new software license revenues will represent all fees earned from granting customers licenses to use the Company's iSCSI software. While the basis for software license revenue recognition is substantially governed by the provisions of Statement of Position No. 97-2, Software Revenue Recognition, issued by the American Institute of Certified Public Accountants, the Company exercises judgment and uses estimates in connection with the determination of the amount of software and services revenues to be recognized in each accounting period.

For software license arrangements that do not require significant modification or customization of the underlying software, the Company will recognize new software license revenue when: (1) it enters into a legally binding arrangement

1

with a customer for the license of software; (2) it delivers the products; (3) customer payment is deemed fixed or determinable and free of contingencies or significant uncertainties; and (4) collection is reasonably assured. Substantially all of the Company's new software license revenue is recognized in this manner. No software license revenue has been recognized to date.

Certain of the Company's software arrangements include consulting implementation services sold separately under consulting engagement contracts. Consulting revenues from these arrangements are generally accounted for separately from new software license revenues because the arrangements qualify as service transactions as defined in SOP 97-2. The more significant factors considered in determining whether the revenue should be accounted for separately include the nature of services (i.e., consideration of whether the services are essential to the functionality of the licensed product), degree of risk, availability of services from other vendors, timing of payments and impact of milestones or acceptance criteria on the realizability of the software license fee. Revenues for consulting services are generally recognized as the services are performed. If there is a significant uncertainty about the project completion or receipt of payment for the consulting services, revenue is deferred until the uncertainty is sufficiently resolved. Service revenues of \$0 and \$5,000 were recognized in the year ended December 31, 2004 and the period from inception (November 26, 2002) to December 31, 2003, respectively.

Product Research and Development Expenditures:

Research and development costs are expensed as incurred.

Stock-based Compensation

Edgar Filing: SBE INC - Form 8-K

On February 28, 2005, the Company granted three employees warrants to purchase a total of 215,000 shares of the Company's common stock for \$0.01 per share in lieu of cash salary. The difference between the \$0.01 exercise price and the estimated fair market value on the grant date of \$1.00 is included in the general and administrative expense as compensation expense.

Income Taxes:

The Company accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes. SFAS No. 109 requires recognition of deferred tax liabilities and assets for the expected future tax consequences of items that have been included in the financial statements or tax returns. Deferred income taxes represent the future net tax effects resulting from temporary differences between the financial statement and tax bases of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. Valuation allowances are recorded against net deferred tax assets where, in our opinion, realization is uncertain. The provision for income taxes represents the net change in deferred tax amounts, plus income taxes payable for the current period.

As of December 31, 2004 the Company had net operating loss (NOL) carryforwards of approximately \$99,000 and \$2,000 for federal and state income tax purposes expiring in varying amounts from 2023 through 2024. Because management could not determine it was more likely than not that deferred tax assets, primarily relating to the NOLs, would be realized, a valuation allowance has been provided to eliminate all of the deferred tax assets of approximately \$40,000 at December 31, 2004. The Company did pay the required California state minimum income taxes in 2003 and 2004.

Pursuant to the provision of the Tax Reform Act of 1986, utilization of the NOL carryforwards may also be subject to an annual limitation if a greater than 50% change in the ownership of the Company occurs within a three-year period.

2

2. PROPERTY AND EQUIPMENT

Property and equipment are comprised of the following:

	March 31, 2005	December 31, 2004	December 31, 2003
Computer hardware	\$ 29,851	\$ 19,839	\$ 13,402
Less accumulated depreciation and amortization	(9,384)	(7,259)	(1,812)
	-----	-----	-----
	\$ 20,467	\$ 12,580	\$ 11,590
	=====	=====	=====

Depreciation expense totaled \$2,125, \$5,447 and \$1,812 for the three months ended March 31, 2005 and years ended December 31, 2004 and 2003, respectively.

3. SHAREHOLDERS' EQUITY

In January 1, 2003, the Company sold 100,000 shares to the Company's founders in exchange for the assignment to the Company of certain technology and related rights owned by the purchasers valued at \$10,000. In July 2003, 450 shares of

Edgar Filing: SBE INC - Form 8-K

common stock were sold to investors for \$50.00 per share. On November 30, 2003, the Company increased its authorized number of shares of common stock from 200,000 to 10,000,000 and simultaneously declared a 50 to 1 stock split of its common stock. In March 2004, 80,000 shares of the Company's Common Stock have been sold to investors for \$1.00 per share. On January 20, 2005, the Company issued \$250,000 of preferred stock for \$250,000 cash. The preferred stock has a liquidation preference to the Company's common stock holders. The preferred stock is convertible into common stock simultaneously with the sale of the Company to SBE. The Company also entered into an employment agreement with two of the holders of the preferred stock. The employees will receive 175,000 shares of the Company's preferred stock vested monthly over the period January 2005 though July 2005 in lieu of cash compensation. For financial statement reporting, all shares and par value amounts have been adjusted to reflect such stock split.

4. LOANS

On September 27, 2004, the Company entered into a loan agreement with a relative of one of the founders for \$10,000 at an annual interest rate of 8% due October 31, 2005. As of March 31, 2005, the outstanding principal and interest totaled \$10,400.

5. SUBSEQUENT EVENTS

On March 28, 2005, the Company entered into a definite agreement to be acquired by SBE, Inc ("SBE"), a Delaware corporation listed on the Nasdaq SmallCap Market under symbol SBEI. In the acquisition, the Company will be merged with and into a wholly-owned subsidiary of SBE and each outstanding share of the Company's Common Stock will be automatically converted into 0.46 shares of SBE Common Stock. The closing of the merger is subject to certain closing conditions including approval by SBE's stockholders, SBE entering into a definitive agreement for raising at least \$5 million in cash from investors (with the closing being subject only to the closing of the merger), amendment of the Company's agreement with Pelco and customary closing conditions. The merger is expected to close in SBE's third fiscal quarter, ending July 31, 2005. An officer of SBE, Inc. is also a shareholder of the Company.

3

(b) Pro Forma Financial Information.

UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS OF SBE

	SBE, Inc.		
	Unaudited Pro Forma Consolidated Balan		
	April 30, 2005	March 31, 2005	
Historical	Historical		
SBE	PyX	Adjustments	
-----	-----	-----	(in thousands)
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 1,221	\$ 79	\$ 4,80
Trade accounts receivable, net	1,599	15	
Inventories	1,474	--	
Other	262	--	

Edgar Filing: SBE INC - Form 8-K

Total current assets	4,556	94	4,800
Property and equipment, net	392	20	
Capitalized software, net	149	--	
Intellectual property, net	--	--	9,980
Other	288	85	
Total assets	\$ 5,385	\$ 199	\$ 14,780
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities:			
Loan	\$ --	\$ 10	
Trade accounts payable	854	69	
Accrued payroll and employee benefits	329	26	
Other accrued expenses	164	--	
Deferred revenue	--	103	
Capital lease obligations	27	--	
Total liabilities	1,374	208	
Long term liabilities	135	--	
Total Liabilities	1,509	208	
Stockholders' equity			
Common Stock and additional paid in capital	16,175	365	11,860
Deferred compensation	(88)	--	(1,870)
Retained deficit	(12,211)	(374)	
Total stockholders' equity	3,876	(9)	14,780
Total liabilities and stockholders' equity	\$ 5,385	\$ 199	\$ 14,780

4

Footnotes to the Unaudited Pro Forma Condensed Consolidated Balance Sheet as of April 30, 2005 for the Company and March 31, 2005 for PyX:

The Unaudited Pro Forma Condensed Consolidated Balance Sheet is presented as if the transaction had occurred on April 30, 2005.

- (a) Net cash received from selling 2,575,000 shares of the Company's common stock, assuming a price per share of \$2.00, and warrants to purchase 1,287,500 shares of the Company's common stock, assuming an exercise price per share of \$2.66, in the private placement, net of \$350,000 of estimated offering expenses and of expenses related to the PyX acquisition. The assumed price per share is based on the lowest unit price at which the Company is obligated to complete the private placement.
- b) In the PyX acquisition, the Company will issue 2,561,050 shares of the Company's common stock with an assumed value of \$3.09 per share for

Edgar Filing: SBE INC - Form 8-K

payment to the selling shareholders of PyX for the acquisition of PyX. The assumed price per share is based on the average closing price for the Company's common stock over the period beginning five trading days prior to and ending five trading days after the date the merger agreement was signed, March 28, 2005. In addition, the Company will assume the PyX stock option plan with the outstanding PyX stock options converted into options to purchase 2,038,950 shares of the Company's common stock. These replacement options vest over 4 years and the PyX employees must continue to be an employee of the Company during the vesting period. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for grants in 2005: Dividend yield of 0%; expected volatility of 70.0%, risk-free interest rate of 3.0%, and expected life of four years. The assumed price per share is based on the average closing price for the Company's common stock over the period beginning five trading days prior to and ending five trading days after the date the merger agreement was signed, March 28, 2005.

The purchase price of \$11,862,000 related to the shares of the Company's common stock issued to selling shareholders of PyX and the issuance of options to purchase the Company's common stock is allocated to as follows: \$9,987,000 to Intellectual Property, which is the estimated fair value of the PyX intellectual property, associated with current and future products acquired in the acquisition of PyX and \$1,876,000 to deferred compensation. The deferred compensation is calculated as the difference between the stock option strike price of \$2.17 per share and the assumed value of \$3.09 per share. The assumed price per share is based on the average closing price for the Company's common stock over the period beginning five trading days prior to and ending five trading days after the date the merger agreement was signed, March 28, 2005. The Company amortizes deferred compensation to expense on a straight-line basis over the vesting period of the underlying options to purchase the Company's common stock, in this case 4 years. Deferred compensation expense totaling \$281,000 per year will be included in the Company's product research and development expense and deferred compensation expense totaling \$188,000 per year will be included in the Company's sales and marketing expense for a total of \$469,000 of annual deferred compensation amortization expense.

5

SBE, Inc.
Unaudited Pro Forma Condensed Combined Statement of Operations
for the six months ended

	April 30, 2005 Historical SBE -----	March 31, 2005 Historical PyX -----	Adjustments -----	Combined Companies -----
(in thousands, except for per share amounts)				
Net Sales	\$ 4,520	\$ --	\$ --	\$ 4,520
Cost of Sales	2,305	--	\$ 1,664a	3,969
Gross Profit	2,215	--	(1,664)	551
Product research and development	1,048	91	367b	1,506
Sales and marketing	1,053	48	263c	1,364

Edgar Filing: SBE INC - Form 8-K

General and administrative	795	34	--	829
Total operating expense	2,967	173	630	3,699
Operating income loss	(752)	(173)	(2,294)	(3,148)
Interest income (expense)	(3)	--	--	(3)
Net loss before income taxes	(755)	(173)	(2,294)	(3,151)
Provision for income taxes	5	--	--	5
Net loss	\$ (760)	\$ (173)	\$ (2,294)	\$ (3,156)
Basic loss per share	\$ (0.15)	\$	\$	\$ (0.31)
Diluted loss per share	\$ (0.15)	\$	\$	\$ (0.31)
Basic - shares used in per share computations	5,175		5,136d	10,311
Diluted - shares used in per share computations	5,175		5,136d	10,311

Footnotes to the Unaudited Pro Forma Condensed Combined Statement of Operations for the six months ended April 30, 2005 for the Company and March 31, 2005 for PyX:

- (a) The intellectual property acquired in the PyX acquisition is amortized to expense over 36 months. This \$1,664,000 adjustment reflects six months of amortization of intellectual property originally valued at \$9,987,000 acquired in the PyX acquisition.
- (b) Adjustment to reflect the difference between the current salaries plus benefits of the PyX engineering employees and the expected salaries plus benefits of the PyX engineering employees when they are hired by the Company. Included in this adjustment is \$141,000 of amortization expense related to six-months of amortization of deferred compensation related to the issuance of options to purchase the Company's common stock awarded to the engineering employees of PyX as part of the purchase price of PyX. The deferred compensation related to the purchase price of PyX totals \$1,876,000 and will be amortized to product research and development and sales and marketing expense over the 4-year vesting period of the options. This adjustment is for the six-month period from November 1, 2004 through April 30, 2005.
- (c) Adjustment to reflect the difference between the current salaries plus benefits of the PyX sales employees and the expected salaries plus benefits of the PyX sales employees when they are hired by the Company. Included in this adjustment is \$94,000 of amortization expense related to six-months of amortization of deferred compensation related to the

Edgar Filing: SBE INC - Form 8-K

issuance of options to purchase the Company's common stock awarded to the sales and marketing employees of PyX as part of the purchase price of PyX. The deferred compensation related to the purchase price of PyX totals \$1,876,000 and will be amortized to product research and development and sales and marketing expense over the 4-year vesting period of the options. This adjustment is for the six-month period from November 1, 2004 through April 30, 2005.

- (d) Combined pro forma shares include 2,561,050 shares of the Company's common stock that the Company will be issuing to the shareholders of PyX, at an assumed price of \$3.09 per share based on the average closing price for the Company's common stock over the period beginning five trading days prior to and ending five trading days after the date the merger agreement was signed, March 28, 2005, plus 2,575,000 shares of the Company's common stock in the private placement equity transaction at an assumed price of \$2.00 per share, which is based on the lowest unit price at which the Company is obligated to complete the private placement. The following securities were not included in the computation of pro forma number of shares because to do so would have been anti-dilutive for the periods presented:

SBE outstanding employee stock options	2,307,627
Warrants to purchase SBE common stock	140,000
PyX outstanding employee stock options to be assumed by SBE	2,038,950
Warrants to purchase SBE common stock issued in conjunction with the private placement transaction	1,287,500
 Total securities not included in pro forma number of shares	 5,774,077

7

SBE, Inc.
Unaudited Pro Forma Condensed Combined State of Operations
for the year ended

	October 31, 2004 Historical SBE	December 31, 2004 Historical PyX	Adjustments
	-----	-----	-----
	(in thousands, except for per share a		
Net Sales	\$ 11,066	\$ --	\$
Cost of Sales	6,646	--	3,329a
	-----	-----	-----
Gross Profit	4,420	--	3,329
	-----	-----	-----
Product research and development	2,411	143	735b
Sales and marketing	2,177	125	525c
General and administrative	1,755	--	1,755
Loan reserve	(239)	--	
	-----	-----	-----

Edgar Filing: SBE INC - Form 8-K

Total operating expense	6,104	268	1,260
	-----	-----	-----
Operating loss	(1,684)	(268)	(4,589)
Interest income (expense)	5	--	
	-----	-----	-----
Net loss before income taxes	(1,679)	(268)	(4,589)
Benefit for income taxes	--	--	
	-----	-----	-----
Net loss	\$ (1,679)	\$ (268)	\$ (4,589)
	=====	=====	=====
Basic loss per share	\$ (0.33)	\$	\$
	=====	=====	=====
Diluted loss per share	\$ (0.33)	\$	\$
	=====	=====	=====
Basic - shares used in per share computations	5,022		5,136d
	=====	=====	=====
Diluted - shares used in per share computations	5,022		5,136d
	=====	=====	=====

Footnotes to the Unaudited Pro Forma Condensed Combined Statement of Operations for the year ended October 31, 2004 for the Company and December 31, 2004 for PyX:

- (a) The intellectual property acquired in the PyX acquisition is amortized to expense over 36 months. This \$3,329,000 adjustment reflects twelve-months amortization of intellectual property originally valued at \$9,987,000 acquired in the PyX acquisition.
- (b) Adjustment to reflect the difference between the current salaries plus benefits of the PyX engineering employees and the expected salaries plus benefits of the PyX engineering employees when they are hired by the Company. Included in this adjustment is \$281,000 of amortization expense related to twelve-months of amortization of deferred compensation related to the issuance of options to purchase the Company's common stock awarded to the engineering employees of PyX as part of the purchase price of PyX. The deferred compensation related to the purchase price of PyX totals \$1,876,000 and will be amortized to product research and development and sales and marketing expense over the 4-year vesting period of the options. This adjustment is for the twelve-month period from November 1, 2003 through October 31, 2004.

- (c) Adjustment to reflect the difference between the current salaries plus benefits of the PyX sales employees and the expected salaries plus benefits of the PyX sales employees when they are hired by the Company. Included in this adjustment is \$188,000 of amortization expense related to twelve-months of amortization of deferred compensation related to the issuance of options to purchase the Company's common stock awarded to the sales and marketing employees of PyX as part of the purchase price of PyX. The deferred compensation related to the purchase price of PyX totals \$1,876,000 and will be amortized to product research and development and

Edgar Filing: SBE INC - Form 8-K

sales and marketing expense over the 4-year vesting period of the options. This adjustment is for the twelve-month period from November 1, 2003 through October 31, 2004.

- (d) Combined pro forma shares include 2,561,050 shares of the Company's common stock that the Company will be issuing to the shareholders of PyX, at an assumed price of \$3.09 per share is based on the average closing price for the Company's common stock over the period beginning five trading days prior to and ending five trading days after the date the merger agreement was signed, March 28, 2005, plus 2,575,000 shares of the Company's common stock that the Company will be selling to the purchasers in the private placement equity transaction at an assumed price of \$2.00 per share, which is based on the lowest unit price at which the Company is obligated to complete the private placement. The following securities were not included in the computation of pro forma number of shares because to do so would have been anti-dilutive for the periods presented:

SBE outstanding employee stock options	2,307,627
Warrants to purchase SBE common stock	140,000
PyX outstanding employee stock options to be assumed by SBE	2,038,950
Warrants to purchase SBE common stock issued in conjunction with the private placement transaction	1,287,500
Total securities not included in pro forma number of shares	5,774,077

- (c) Exhibits.

Exhibit No.	Description
99.1	Press Release, dated July 26, 2005, entitled "SBE, Inc. Completes Acquisition of PyX Technologies."

9

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SBE, Inc.

July 29, 2005

By: /s/ David W Brunton

David W Brunton
Chief Financial Officer

