

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

EAGLE BANCORP/MT  
Form 10KSB  
September 13, 2002

U.S. SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-KSB

(Mark One)

Annual report under section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended JUNE 30, 2002.

Transition report under section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 0-29687

Eagle Bancorp

(NAME OF SMALL BUSINESS ISSUER IN ITS CHARTER)

United States

81-0531318

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1400 Prospect Avenue, Helena, MT

59601

(Address of principal executive offices)

(Zip Code)

Issuer's telephone number: (406) 442-3080

Securities to be registered under Section 12(b) of the Act:

Title of class

Name of exchange on which registered

None

N/A

Securities to be registered under Section 12(g) of the Act:

Common stock, par value \$0.01 per share

(Title of class)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

**Edgar Filing: EAGLE BANCORP/MT - Form 10KSB**

Issuer's revenues for its most recent fiscal year are \$13,493,000  
 .....

The aggregate market value of the common stock held by non-affiliates, computed by reference to the closing price as of September 3, 2002, was \$8,442,720.

As of September 3, 2002, there were 1,206,472 shares of common stock issued and outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

1. Portions of the proxy statements for the annual meeting of stockholders for the fiscal years ended June 30, 2002 and June 30, 2000 and Registration Statement on Form SB-2 filed on December 20, 1999 (Part III).

TRANSITIONAL SMALL BUSINESS DISCLOSURE  
 FORMAT (CHECK ONE):

YES	NO	X
.....		.....

TABLE OF CONTENTS

ITEM  
 NO.

PART I

1	Description of Business.....
2	Description of Business Properties.....
3	Legal Proceedings.....
4	Submission of Matters to a Vote of Security Holders.....

PART II

5	Market for Common Equity and Related Stockholder Matters.....
6	Management's Discussion and Analysis.....
7	Financial Statements and Supplementary Data.....
8	Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.....

PART III

9	Directors and Executive Officers of the Registrant.....
10	Executive Compensation.....
11	Security Ownership of Certain Beneficial Owners and Management.....
12	Certain Relationships and Related Transactions.....
13	Exhibits List including Consolidated Statements of Financial Condition And Reports on Form 8-K.....

# Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

## PART I

### ITEM 1. DESCRIPTION OF BUSINESS.

#### GENERAL

Eagle Bancorp (Eagle) is a federally chartered stock holding company. Its charter was approved on April 4, 2000, when it became the mid-tier stock holding company for American Federal Savings Bank (the Bank), a federally chartered stock savings bank headquartered in Helena, Montana. Eagle Bancorp's principal business is to hold the capital stock of American Federal Savings Bank. Upon the reorganization and conversion to stock form of American Federal Savings Bank, Eagle Bancorp issued 575,079 shares of its common stock, par value \$.01 per share (the "Common Stock") to the public at a price of \$8 per share. This represents approximately 47% of the issued and outstanding shares of the Common Stock. The remaining 648,493 shares of the Common Stock are held by Eagle Financial MHC, Eagle Bancorp's mutual holding company.

American Federal Savings Bank was founded in 1922 as a Montana chartered building and loan association and has conducted operations in Helena since that time. In 1975, American Federal adopted a federal thrift charter. We currently have four full service offices and one satellite branch. We also have six automated teller machines located in our market area and we participate in the CashCard ATM network.

#### BUSINESS STRATEGY

Since our founding in Helena in 1922, we have operated in the southcentral portion of Montana. Since the advent of NOW accounts and low and no cost checking or other transaction accounts, we have sought to operate in a fashion similar to a commercial bank offering these kinds of deposits and changing our emphasis on home mortgage lending by broadening and diversifying the kind of loans we offer. As a result of these efforts, we provide full retail banking services, including one- to four-family residential mortgage loans, home equity loans, lines of credit, consumer loans, commercial real estate loans and commercial loans for businesses as well as certificates of deposit, checking accounts, NOW accounts, savings accounts and money market accounts.

We attract deposits from the general public and use these deposits primarily to originate loans and to purchase investment and mortgage-backed and other securities. The principal sources of funds for lending and investing activities are deposits, Federal Home Loan Bank advances, the repayment, sale and maturity of loans and sale and maturity of securities. The principal sources of income are interest on loans and investments. The principal expense is interest paid on deposits and Federal Home Loan Bank advances.

#### MARKET AREA

From our headquarters in Helena, Montana, we operate four full service offices, including our main office, and one satellite branch. Our satellite branch is located in Helena and our other full service branches are located in Bozeman (opened 1980), Butte (opened 1979) and Townsend (opened 1979), Montana.

Montana is one of the largest states in terms of land mass but ranks as one of the least populated states. As of the 2000 census it had a population of 902,000. Helena, where we are headquartered, is the county seat of Lewis and Clark County, which has a population of approximately 55,700 and is located within 120 miles of four of Montana's other five largest cities: Missoula, Great Falls, Bozeman and Butte. It is approximately midway between Yellowstone and

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Glacier National Parks. Helena is also Montana's state capital. Its economy has shown slow growth, in terms of both employment and income. State government and the numerous offices of the federal government comprise the largest employment sector. Helena also has significant employment in the service industries. Specifically, it has evolved into a central health care center with employment in the medical and the supporting professions as well as the medical insurance industry. The local economy is also dependent to a lesser

1

extent upon ranching and agriculture. These have been more cyclical in nature and remain vulnerable to severe weather conditions, increased competition, both domestic and international, as well as commodity prices.

Bozeman, where we have a branch, is approximately 95 miles southeast of Helena. It is located in Gallatin County, which has a population of approximately 67,800. Bozeman is home to Montana State University and has achieved its recent growth in part due to the growth of the University as well as the increased tourism for resort areas in and near Bozeman. Agriculture, however, remains an important part of Bozeman's economy. Bozeman has also become an attractive location for retirees, primarily from the West Coast, owing to its many winter and summer recreational opportunities and the presence of the University. Residential construction in Bozeman has increased more rapidly than such construction in Helena and the other cities in which we operate.

Butte, Montana is approximately 64 miles southwest of Helena. We have one branch in Butte. Butte and the surrounding Silverbow County have a population of approximately 34,600. Butte's population has declined as a result of the decline in the mining, energy, and telecommunications industries, which had afforded many higher paying jobs to residents of Butte and Silverbow County.

Townsend is the smallest community in which we operate. We have one branch in Townsend. It has a population of about 2,000. Many of its residents commute to other Montana locations for work. Other employment in Townsend is primarily in agriculture and services. Townsend is approximately 32 miles southeast of Helena.

### COMPETITION

We face strong competition in our primary market area for the attraction of retail deposits and the origination of loans. Until recently Montana was a unit banking state. This means that the ability of Montana state banks to create branches was either prohibited or significantly restricted. As a result of unit banking, Montana has a significant number of independent financial institutions serving a single community in a single location. While the state's population is approximately 902,000 people, there are approximately 74 credit unions in Montana as well as three federally chartered thrift institutions, and 80 commercial banks as of December 31, 2001. Our most direct competition for depositors has historically come from locally owned and out-of-state commercial banks, thrift institutions and credit unions operating in our primary market area. The number of such competitor locations has increased significantly in recent years. Our competition for loans also comes from banks, thrifts and credit unions in addition to mortgage bankers and brokers. Our principal market areas can be characterized as markets with moderately increasing incomes, low unemployment, increasing wealth (particularly in the growing resort areas such as Bozeman), and moderate population growth.

### LENDING ACTIVITIES

GENERAL. American Federal Savings Bank primarily originates one- to

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

four-family residential real estate loans and, to a lesser extent commercial real estate loans, real estate construction loans, home equity loans, consumer loans and commercial loans. Commercial real estate loans include loans on multi-family dwellings, loans on nonresidential property and loans on developed and undeveloped land. Home equity loans include loans secured by the borrower's primary residence. Typically, the property securing such loans is subject to a prior lien. Consumer loans consist of loans secured by collateral other than real estate, such as automobiles, recreational vehicles and boats. Personal loans and lines of credit are made on deposits held by the Bank and on an unsecured basis. Commercial loans consist of business loans and lines of credit on a secured and unsecured basis.

LOAN PORTFOLIO COMPOSITION. The following table analyzes the composition of the Bank's loan portfolio by loan category at the dates indicated.

2

	AT JUNE 30,		
	----- 2002 -----		
	(DOLLARS IN THOUSANDS)		
	AMOUNT -----	PERCENT OF TOTAL -----	AMOUNT -----
First mortgage loans:			
Residential mortgage (1-4 family) (1) ..	\$ 66,958	62.90%	\$75,962
Commercial real estate.....	9,455	8.88%	9,063
Real estate construction.....	2,931	2.76%	1,982
	-----	-----	-----
Total first mortgage loans.....	79,344	74.54%	87,007
	-----	-----	-----
Other loans:			
Home equity.....	14,236	13.37%	15,698
Consumer.....	10,024	9.42%	10,362
Commercial.....	2,843	2.67%	2,721
	-----	-----	-----
Total other loans.....	27,103	25.46%	28,781
	-----	-----	-----
Total loans.....	106,447	100.00%	115,788
	-----	=====	-----
Less:			
Deferred loan fees.....	121		122
Allowance for loan losses.....	703		688
	-----		-----
Total loans, net.....	\$105,623		\$114,978
	=====		=====

-----  
(1) Excludes loans held for sale.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

FEE INCOME. American Federal Savings Bank receives lending related fee income from a variety of sources. Its principal source of this income is from the origination and subsequent servicing of sold mortgage loans. Fees generated from mortgage loan servicing, which generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing for loans held by others, were \$305,000 and \$293,000 for the years ended June 30, 2002 and 2001, respectively. Other loan related fee income for contract collections, late charges, credit life commissions and credit card fees were \$95,000 and \$93,000 for the years ended June 30, 2002 and 2001, respectively.

LOAN MATURITY SCHEDULE. The following table sets forth the estimated maturity of the loan portfolio of the Bank at June 30, 2002. Scheduled principal repayments of loans do not necessarily reflect the actual life of such assets. The average life of a loan is typically substantially less than its contractual terms because of prepayments. In addition, due on sale clauses on loans generally give American Federal Savings Bank the right to declare loans immediately due and payable in the event, among other things, that the borrower sells the real property, subject to the mortgage, and the loan is not paid off. All mortgage loans are shown to be maturing based on the date of the last payment required by the loan agreement, except as noted. Loans having no stated maturity, those without a scheduled payment, demand loans and delinquent loans, are shown as due within six months.

3

	WITHIN 6 MONTHS -----	6 TO 12 MONTHS -----	1 YEAR TO 2 YEARS -----	2 YEAR 5 YE -----
(IN THOUSANDS)				
Residential mortgage (1-4 family) (1)	\$35	\$422	\$492	\$4,6
Commercial real estate .....	0	383	0	1,3
Real estate construction.....	127	2,804	0	
Home equity.....	9	941	797	6,6
Consumer.....	257	624	721	7,0
Commercial .....	55	1,145	273	4
	--	-----	---	---
Total Loans (1).....	\$483	\$6,319	\$2,283	\$20,1
	====	=====	=====	=====

(1) Includes loans held for sale.

The following table sets forth the dollar amount of all loans, at June 30, 2002, due after June 30, 2003, which have pre-determined interest rates and which have floating or adjustable interest rates:

FIXED -----	ADJUSTABLE -----
----------------	---------------------

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

(DOLLARS IN THOUSANDS)

Residential mortgage (1-4 family).....	\$62,313	\$5,541
Commercial real estate.....	8,954	118
Real estate construction.....	0	0
Home equity.....	9,073	4,212
Consumer.....	8,745	398
Commercial.....	1,229	414
	-----	---
Total(1).....	\$90,314	\$10,683
	=====	=====
Percent of total.....	89.42%	10.58%

-----  
 (1) Due after June 30, 2003.

4

The following table sets forth information with respect to our loan originations, purchases and sales activity for the periods indicated.

	FOR THE YEARS ENDED JUNE 30, 2002	2001
	----	----
	(IN THOUSANDS)	
Net loans receivable at beginning of Period(1):.....	\$118,011	\$108,300
Loans originated:		
Residential mortgage (1-4 family).....	86,685	55,170
Commercial real estate .....	3,068	2,580
Real estate construction.....	9,401	4,340
Home equity.....	8,694	9,030
Consumer.....	6,856	6,830
Commercial loans.....	1,446	1,820
	-----	-----
Total loans originated.....	116,150	79,790
	-----	-----
Loans sold:		
Whole loans.....	70,246	33,430
Participations.....	0	0
	-----	-----
Total loans sold.....	70,246	33,430
	-----	-----
Principal repayments.....	56,926	36,670
Allowance for losses decrease (increase).....	(14)	2

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Net loan increase (decrease).....	(11,036)	9,70
	-----	-----
Net loans receivable at end of period.....	\$106,975	\$118,01
	=====	=====

(1) Includes loans held for sale.

RESIDENTIAL LENDING. American Federal Savings Bank's primary lending activity consists of the origination of one-to-four-family residential mortgage loans secured by property located in American Federal's market area. Approximately 62.90% of the bank's loans as of June 30, 2002 were comprised of such loans. American Federal Savings Bank generally originates one- to four-family residential mortgage loans in amounts up to 80% of the lesser of the appraised value or the selling price of the mortgaged property without requiring private mortgage insurance. A mortgage loan originated by American Federal, whether fixed rate or adjustable rate, can have a term of up to 30 years. American Federal Savings Bank holds substantially all of its adjustable rate and its 8, 10 and 12 year fixed rate loans in portfolio. Adjustable rate loans limit the periodic interest rate adjustment and the minimum and maximum rates that may be charged over the term of the loan. The Bank's fixed rate 15-year loans are held in portfolio or sold in the secondary market depending on market conditions. All 30 year fixed rate loans are sold in the secondary market. The volume of loan sales is dependent on the volume, type and term of loan originations.

American Federal Savings Bank obtains a significant portion of its noninterest income from servicing loans sold. American Federal Savings Bank offers many of the fixed rate loans it originates for sale in the secondary market on a servicing retained basis. This means that we process the borrower's payments and send them to the purchaser. The retention of servicing enables American Federal Savings Bank to increase fee income and maintain

a relationship with the borrower. Servicing income was \$305,000 for the year ended June 30, 2002. At June 30, 2002, American Federal Savings Bank had \$141.67 million in loans sold with servicing retained. American Federal Savings Bank does not ordinarily purchase home mortgage loans from other financial institutions.

Property appraisals on real estate securing American Federal's single-family residential loans are made by state certified and licensed independent appraisers approved annually by the board of directors. Appraisals are performed in accordance with applicable regulations and policies. American Federal Savings Bank generally obtains title insurance policies on all first mortgage real estate loans originated. On occasion, refinancings of mortgage loans are approved using title reports instead of title insurance. Title reports are also allowed on home equity loans. Borrowers generally remit funds with each monthly payment of principal and interest, to a loan escrow account from which American Federal Savings Bank makes disbursements for such items as real estate taxes and hazard and mortgage insurance premiums as they become due.

HOME EQUITY LOANS. American Federal Savings Bank also originates home equity loans. These loans are secured by the borrowers' primary real estate, but are typically subject to a prior lien, which may or may not be held by the Bank.



## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

At June 30, 2002, \$14.24 million or 13.37% of our total loans, were home equity loans. Borrowers may use the proceeds from the Bank's home equity loans for many purposes, including home improvement, debt consolidation, or other purchasing needs. The Bank offers fixed rate, fixed payment home equity loans as well as variable rate home equity lines of credit. Fixed rate home equity loans typically have terms of no longer than fifteen years.

Although home equity loans are secured by real estate, they carry a greater risk than first lien residential mortgages because of the existence of a prior lien on the property securing the loan, as well as the flexibility the borrower has with respect to the loan proceeds. American Federal Savings Bank attempts to minimize this risk by maintaining conservative underwriting policies on such loans. We make home equity loans for up to only 85% of appraised value of the underlying real estate collateral, less the amount of any existing prior liens on the property securing the loan.

COMMERCIAL REAL ESTATE. American Federal Savings Bank originates commercial real estate mortgage loans, including both developed and undeveloped land loans, and loans on multi-family dwellings. Commercial real estate loans make up 8.88% of the Bank's total loan portfolio, or \$9.46 million at June 30, 2002. The majority of these loans are non-residential commercial real estate loans. American Federal Savings Bank's commercial real estate mortgage loans are primarily permanent loans secured by improved property such as office buildings, retail stores, commercial warehouses and apartment buildings. The terms and conditions of each loan are tailored to the needs of the borrower and based on the financial strength of the project and any guarantors. Generally, commercial real estate loans originated by the Bank will not exceed 75% of the appraised value or the selling price of the property, whichever is less. The average loan size is approximately \$120,000 and is typically made with fixed rates of interest with five to 15 year maturities. Upon maturity, the loan is repaid or the terms and conditions are renegotiated. Generally, all originated commercial real estate loans are within the market area of the Bank and all are within the state of Montana. American Federal Savings Bank's largest single commercial real estate loan had a balance of approximately \$1,581,000 on June 30, 2002, and was secured by a commercial building. This loan contains a 90 percent government guaranty under the USDA Rural Development Program.

REAL ESTATE CONSTRUCTION LENDING. American Federal Savings Bank also lends funds for the construction of one- to four-family homes. Real estate construction loans are made both to individual homeowners for the construction of their primary residence and to a lesser extent, to local builders for the construction of pre-sold houses or houses that are being built for speculative purposes. Real estate construction loans accounted for \$2.93 million or 2.76% of American Federal's loan portfolio at June 30, 2002.

CONSUMER LOANS. As part of its strategy to invest in higher yielding shorter term loans, American Federal Savings Bank has made significant efforts to grow its consumer lending portfolio. This portfolio includes personal loans secured by collateral other than real estate, unsecured personal loans and lines of credit, and loans secured by deposits held by the Bank. As of June 30, 2002, consumer loans totaled \$10.02 million or 9.42% of the Bank's total loan portfolio. These loans consist primarily of auto loans, boat loans, personal loans and credit lines and deposit account loans. Consumer loans are originated in the Bank's market area and generally have maturities

of up to 7 years. For loans secured by savings accounts, American Federal Savings Bank will lend up to 90% of the account balance on single payment loans and up to 100% for monthly payment loans.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Consumer loans have a shorter term and generally provide higher interest rates than residential loans. Consumer loans can be helpful in improving the spread between average loan yield and cost of funds and at the same time improve the matching of the maturities of rate sensitive assets and liabilities. Increasing its consumer loans has been a major part of American Federal's strategy of operating more like a commercial bank than a traditional savings bank.

The underwriting standards employed by American Federal Savings Bank for consumer loans include a determination of the applicant's credit history and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment, and additionally from any verifiable secondary income. Creditworthiness of the applicant is of primary consideration; however, the underwriting process also includes a comparison of the value of the collateral in relation to the proposed loan amount.

COMMERCIAL LOANS. Commercial loans amounted to \$2.84 million, or 2.67% of the Bank's total loan portfolio at June 30, 2002. American Federal Savings Bank's commercial loans are traditional business loans and are not secured by real estate. Such loans may be structured as unsecured lines of credit or may be secured by inventory, accounts receivable or other business assets. While the commercial loan portfolio amounts to only 2.67% of the total portfolio at June 30, 2002, American Federal Savings Bank intends to increase such lending by focusing on market segments which it has not previously emphasized, such as business loans to doctors, lawyers, architects and other professionals as well as to small businesses within its market area. Our management believes that this strategy provides opportunities for growth, without significant additional cost outlays for staff and infrastructure.

Commercial loans of this nature usually involve greater risk than 1-4 family residential mortgage loans. The collateral we receive is typically related directly to the performance of the borrower's business which means that repayment of commercial loans is dependent on the successful operations and income stream of the borrower's business. Such risks can be significantly affected by economic conditions. In addition, commercial lending generally requires substantially greater oversight efforts compared to residential real estate lending.

LOANS TO ONE BORROWER. Under federal law, savings institutions have, subject to certain exemptions, lending limits to one borrower in an amount equal to the greater of \$500,000 or 15% of the institution's unimpaired capital and surplus. As of June 30, 2002, our largest aggregation of loans to one borrower was \$1,581,470, consisting of one loan secured primarily by commercial real estate. This was well below our federal legal lending limit to one borrower of approximately \$3.11 million at such date. At June 30, 2002, this loan was current.

LOAN SOLICITATION AND PROCESSING. Our customary sources of mortgage loan applications include repeat customers, walk-ins, and referrals from home builders and real estate brokers. We also advertise in local newspapers and on local radio and television. Our branch managers and loan officers located at our headquarters and in branches, have authority to approve certain types of loans when presented with a completed application. Other loans must be approved at our main offices as disclosed herein. No loan consultants or loan brokers are currently used by us for either residential or commercial lending activities.

After receiving a loan application from a prospective borrower, a credit report and verifications are ordered to confirm specific information relating to the loan applicant's employment, income and credit standing. When required by

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

our policies, an appraisal of the real estate intended to secure the proposed loan is undertaken by an independent fee appraiser. In connection with the loan approval process, our staff analyze the loan applications and the property involved. Officers and branch managers are granted lending authority based on the kind of loan types where they possess expertise and their level of experience. We have established a series of loan committees to approve any loans which may exceed the lending authority of particular officers or branch managers. A quorum of the board of directors is required for approval of any loan, or aggregation of loans to a single borrower, more than \$950,000.

7

Loan applicants are promptly notified of the decision by a letter setting forth the terms and conditions of the decision. If approved, these terms and conditions include the amount of the loan, interest rate basis, amortization term, a brief description of real estate to be mortgaged, tax escrow and the notice of requirement of insurance coverage to be maintained. We generally require title insurance on first mortgage loans and fire and casualty insurance on all properties securing loans, which insurance must be maintained during the entire term of the loan.

LOAN COMMITMENTS. We generally provide commitments to fund fixed and adjustable-rate single-family mortgage loans for periods up to 60 days at a specified term and interest rate. The total amount of our commitments to extend credit as of June 30, 2002, was approximately \$2.29 million.

### NON-PERFORMING LOANS AND PROBLEM ASSETS

COLLECTION PROCEDURES. Generally, our collection procedures provide that when a loan is 15 or more days delinquent, the borrower is notified with a past due notice. If the loan becomes 30 days delinquent, the borrower is sent a written delinquent notice requiring payment. If the delinquency continues, subsequent efforts are made to contact the delinquent borrower, including face to face meetings and counseling to resolve the delinquency. All collection actions are undertaken with the objective of compliance with the Fair Debt Collection Act.

For mortgage loans and home equity loans, if the borrower is unable to cure the delinquency or reach a payment agreement, we will institute foreclosure actions. If a foreclosure action is taken and the loan is not reinstated, paid in full or refinanced, the property is sold at judicial sale at which we may be the buyer if there are no adequate offers to satisfy the debt. Any property acquired as the result of foreclosure or by deed in lieu of foreclosure is classified as real estate owned until such time as it is sold or otherwise disposed of. When real estate owned is acquired, it is recorded at the lower of the unpaid principal balance of the related loan or its fair market value less estimated selling costs. The initial recording of any loss is charged to the allowance for loan losses. As of June 30, 2002, American Federal Savings Bank had no real estate owned.

Loans are reviewed on a quarterly basis and are placed on non-accrual status when they are more than 90 days delinquent. Loans may be placed on non-accrual status at any time if, in the opinion of management, the collection of additional interest is doubtful. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent payments are either applied to the outstanding principal balance or recorded as interest income, depending on the assessment of the ultimate collectibility of the loan. At June 30, 2002, we had \$516,000 of loans that were non-performing and held on non-accrual status.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

DELINQUENT LOANS. The following table provides information regarding the Bank's loans that are delinquent 30 to 89 days at June 30, 2002:

	NUMBER -----	AMOUNT -----	PERCENTAGE OF TOTAL DELINQUENT LOANS -----
		(DOLLARS IN THOUSANDS)	
Loan Type:			
Mortgage (1-4 family)....	11	\$759	71.60%
Commercial Real Estate	1	5	0.47
Consumer.....	27	262	24.72
Commercial.....	2	34	3.21
	-	--	----
 Total.....	 41	 \$1,060	 100.00%
	==	=====	=====

8

NON-PERFORMING ASSETS. The following table sets forth information regarding American Federal Savings Bank's non-performing assets as of the dates indicated. The Bank does not have any troubled debt restructurings within the meaning of the Statement of Financial Accounting Standards No. 114.

	AT JUNE 30,	
	2002	2001
	(DOLLARS IN THOUSANDS)	
Non-accrual loans.....	\$516	\$408
Accruing loans delinquent 90 days or more....	227	91
Real estate owned.....	0	0
	----	-
 Total.....	 \$743	 \$499
	=====	=====
 Total non-performing loans as a percentage of total loan portfolio.....	 0.70%	 0.43%
 Percentage of total assets.....	 0.40%	 0.30%

The increase in non-accrual loans during the year ended June 30, 2002, was attributable primarily to \$182,000 in residential loans which were placed in non-accrual status. Subsequent to yearend, \$68,000 of the non-accrual residential loans paid off. During the year ended June 30, 2002, American Federal Savings Bank had no foreclosures.

During the year ended June 30, 2002, approximately \$26,000 of interest would have been recorded on loans accounted for on a non-accrual basis if such

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

loans had been current according to the original loan agreements for the entire period. This amount was not included in the Bank's interest income for the period.

CLASSIFIED ASSETS. Management, in compliance with regulatory guidelines, conducts an internal loan review program, whereby loans are placed or classified in categories depending upon the level of risk of non-payment or loss. These categories are special mention, substandard, doubtful or loss. When a loan is classified as substandard or doubtful, management is required to establish an allowance for loan losses in an amount that is deemed prudent. When management classifies a loan as a loss asset, a reserve equal to 100% of the loan balance is required to be established or the loan is required to be charged-off. The allowance for loan losses is composed of an allowance for both inherent risk associated with lending activities and particular problem assets.

Management's evaluation of the classification of assets and the adequacy of the allowance for loan losses is reviewed by the Board on a regular basis and by the regulatory agencies as part of their examination process. In addition, each loan that exceeds \$200,000 and each group of loans that exceeds \$200,000 is monitored more closely. The following table reflects our classified assets.

9

	AT JUNE 30,	
	2002	2001
	(IN THOUSANDS)	
Residential mortgages (1-4 family):		
Special mention.....	235	0
Substandard.....	756	983
Doubtful.....	0	0
Loss.....	0	0
Commercial Real Estate:		
Special mention.....	345	49
Substandard.....	0	0
Doubtful.....	0	0
Loss.....	0	0
Home equity loans:		
Special mention.....	0	0
Substandard.....	223	220
Doubtful.....	0	0
Loss.....	6	0
Consumer loans:		
Special mention.....	0	0
Substandard.....	63	43
Doubtful.....	0	0
Loss.....	18	23
Commercial loans:		
Special mention.....	0	157

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Substandard.....	11	20
Doubtful.....	0	0
Loss.....	3	5
Real estate owned:		
Special mention.....	0	0
Substandard.....	0	0
Doubtful.....	0	0
Loss.....	0	0
	-----	-----
Total classified loans and real estate owned.....	\$1,660	\$1,500
	=====	=====

ALLOWANCE FOR LOAN LOSSES AND REAL ESTATE OWNED. American Federal Savings Bank segregates its loan portfolio for loan losses into the following broad categories: residential mortgages (1-4 family), commercial real estate, real estate construction, commercial loans, home equity loans and consumer loans. American Federal Savings Bank provides for a general allowance for losses inherent in the portfolio by the above categories, which consists of two components. General loss percentages are calculated based on historical analyses and other factors. A supplemental portion of the allowance is calculated for inherent losses which probably exist as of the evaluation date even though they might not have been identified by the more objective processes used. This is due to the risk of error and/or inherent imprecision in the process. This portion of the allowance is particularly subjective and requires judgments based on qualitative factors which do not lend themselves to exact mathematical calculations such as: trends in delinquencies and non-accruals; trends in volume; terms and portfolio mix; new credit products;

10

changes in lending policies and procedures; changes in the outlook for the local, regional and national economy; and peer group comparisons.

At least quarterly, the management of the Bank evaluates the need to establish reserves against losses on loans and other assets based on estimated losses on specific loans and on any real estate owned when a finding is made that a loss is estimable and probable. Such evaluation includes a review of all loans for which full collectibility may not be reasonably assured and considers; among other matters; the estimated market value of the underlying collateral of problem loans; prior loss experience; economic conditions; and overall portfolio quality.

Provisions for losses are charged against earnings in the period they are established. We had \$703,000 in allowances for loan losses at June 30, 2002.

While we believe we have established our existing allowance for loan losses in accordance with generally accepted accounting principles, there can be no assurance that regulators, in reviewing our loan portfolio, will not request that we significantly increase our allowance for loan losses, or that general economic conditions, a deteriorating real estate market, or other factors will not cause us to significantly increase our allowance for loan losses, therefore negatively affecting our financial condition and earnings.

In making loans, we recognize that credit losses will be experienced and that the risk of loss will vary with, among other things, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

case of a secured loan, the quality of the security for the loan.

It is our policy to review our loan portfolio, in accordance with regulatory classification procedures, on at least a quarterly basis. Additionally, we maintain a program of reviewing loan applications prior to making the loan and immediately after loans are made in an effort to maintain loan quality.

The following table sets forth information with respect to our allowance for loan losses at the dates indicated:

	FOR YEARS ENDED JUNE 30,	
	2002	2001
	(DOLLARS IN THOUSANDS)	
Balance at beginning of period.....	\$688	\$712
	---	---
Loans charged-off.....	(27)	(43)
Recoveries.....	35	19
	--	--
Net loan recoveries (charge-offs).....	8	(24)
Provision for possible loan losses.....	0	0
Transfer from interest reserve	7	0
	-	-
Balance at end of period.....	\$703	\$688
	====	====
Allowance for loan losses to total loans.....	0.67%	0.60%
Allowance for loan losses to total non-performing loans.....	94.62%	137.88%
Net recoveries (charge-offs) to average loans outstanding during the period.....	0.01%	(0.02)%

11

The following table presents our allocation of the allowance for loan losses by loan category and the percentage of loans in each category to total loans at the periods indicated.

AT JUNE 30,			
-----			
2002			
-----			
AMOUNT	PERCENTAGE OF ALLOWANCE TO TOTAL ALLOWANCE	LOANS IN EACH CATEGORY TO TOTAL LOANS	AMOUNT
-----	-----	-----	-----

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

(DOLLARS IN THOUSANDS)

First Mortgage Loans :				
Residential mortgage (1-4 family).....	\$150	21.34%	62.90%	\$191
Commercial real estate.....	262	27.62	8.88	190
Real estate construction.....	2	0.28	2.75	1
	---	----	----	----
Total mortgage loans....	414	55.53	74.53	382
	---	----	----	----
Other loans:				
Home equity.....	167	23.76	13.38	165
Consumer.....	94	13.37	9.42	111
Commercial.....	28	3.98	2.67	30
	---	----	----	----
Total other loans.....	289	44.47	25.46	306
	---	----	----	----
Total.....	\$703	100.00%	100.00%	\$688
	=====	=====	=====	=====

### INVESTMENT ACTIVITIES

GENERAL. Federally chartered savings banks such as American Federal Savings Bank have the authority to invest in various types of investment securities, including United States Treasury obligations, securities of various Federal agencies (including securities collateralized by mortgages), certificates of deposits of insured banks and savings institutions, municipal securities, corporate debt securities and loans to other banking institutions.

Eagle maintains liquid assets that may be invested in specified short-term securities and other investments. Liquidity levels may be increased or decreased depending on the yields on investment alternatives. They may also be increased based on management's judgment as to the attractiveness of the yields then available in relation to other opportunities. Liquidity levels can also change based on management's expectation of future yield levels, as well as management's projections as to the short-term demand for funds to be used in the Bank's loan origination and other activities. Eagle maintains an investment securities portfolio and a mortgage-backed securities portfolio as part of its investment portfolio.

INVESTMENT POLICIES. The investment policy of Eagle, which is established by the board of directors, is designed to foster earnings and liquidity within prudent interest rate risk guidelines, while complementing American Federal's lending activities. The policy provides for available-for-sale, held-to-maturity and trading classifications. However, Eagle does not hold any securities for purposes of trading and does not anticipate doing so in the future. The policy permits investments in high credit quality instruments with diversified cash flows while permitting us to maximize total return within the guidelines set forth in our interest rate risk and liquidity management policy. Permitted investments include but are not limited to U.S. government obligations, government agency or government-sponsored agency obligations, state, county and municipal obligations, and mortgage-backed securities. Collateralized mortgage obligations guaranteed by government or government-sponsored agencies, investment grade corporate debt securities, and commercial paper are also included. We also invest in Federal Home Loan Bank overnight deposits and federal funds, but these instruments are not considered part of the investment portfolio.

Our investment policy also includes several specific guidelines and



## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

restrictions to insure adherence with safe and sound activities. The policy prohibits investments in high-risk mortgage derivative products (as defined

12

within the policy) without prior approval from the board of directors. Management must demonstrate the business advantage of such investments. In addition, the policy limits the maximum amount of the investment in a specific investment category. We do not participate in hedging programs, interest rate swaps, or other activities involving the use of off-balance sheet derivative financial instruments, except certain financial instruments designated as cash flow hedges related to loans committed to be sold in the secondary market. Further, Eagle does not invest in securities which are not rated investment grade.

The board through its asset liability committee has charged the Chief Financial Officer to implement the investment policy. All transactions are reported to the board of directors monthly, as well as the current composition of the portfolio, including market values and unrealized gains and losses.

**INVESTMENT SECURITIES.** We maintain a portfolio of investment securities, classified as either available-for-sale or held-to-maturity to enhance total return on investments. At June 30, 2002, our investment securities were U.S. government and agency obligations, Small Business Administration pools, municipal securities, mortgage-backed securities and corporate obligations, all with varying characteristics as to rate, maturity and call provisions. Investment securities held-to-maturity represented 7.17% of Eagle's total investment portfolio. Securities available-for-sale totaled 92.83% of Eagle's total investment portfolio.

**CORPORATE DEBT.** We also invest in corporate securities. Corporate bonds may offer a higher yield than a U.S. Treasury security of comparable duration. These debt instruments also may have a higher risk of default due to adverse change in the creditworthiness of the issuer. Our policy limits investments in corporate bonds to securities rated investment grade or better.

**MORTGAGE-BACKED SECURITIES AND SMALL BUSINESS ADMINISTRATION LOAN POOLS.** We invest in mortgage-backed securities to provide earnings, liquidity, cash flows and diversification to our overall balance sheet. These mortgage-backed securities are classified as either available-for-sale or held-to-maturity. These securities are participation certificates issued and guaranteed by the Government National Mortgage Association, Freddie Mac and Fannie Mae and secured by interests in pools of mortgages. Mortgage-backed securities typically represent a participation interest in a pool of single-family or multi-family mortgages, although we focus on investments in mortgage-backed securities secured by single-family mortgages. Expected maturities will differ from the maturities actually set forth in the loans in the pools due to scheduled repayments and because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

Mortgage-backed securities typically are issued with stated principal amounts. The securities are backed by pools of mortgages that have loans with interest rates that are within a set range and have varying maturities. The underlying pool of mortgages can be composed of either fixed-rate or adjustable rate mortgage loans. Mortgage-backed securities are generally referred to as mortgage participation certificates or pass-through certificates. The interest rate risk characteristics of the underlying pool of mortgages (i.e., fixed-rate or adjustable-rate) and the prepayment risk, are passed on to the certificate holder. The life of a mortgage-backed pass-through security is equal to the life of the underlying mortgages.

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Eagle also invests in securities secured by pools of Small Business Administration loans. The securities are created and serviced by various issuers and consist of pools of the guaranteed portions of Small Business Administration business loans which are consolidated by the issuers and which are guaranteed by the Small Business Administration as to payment of principal and interest. There is an active secondary market for such securities and American Federal Savings Bank believes that its investments in such pools are liquid investments.

COLLATERALIZED MORTGAGE OBLIGATIONS. We also invest in collateralized mortgage obligations, issued or sponsored by Fannie Mae and Freddie Mac, or a private issuer that possesses one of the three highest rating categories by a nationally recognized statistical rating firm. Collateralized mortgage obligations are a type of debt security that aggregates pools of mortgages and mortgage-backed securities and creates different classes of securities with varying maturities and amortization schedules as well as a residual interest with each class having different risk characteristics. The cash flows from the underlying collateral are usually divided into "tranches" or classes which have descending priorities with respect to the distribution of principal and interest repayment of the underlying mortgages and mortgage-backed securities as opposed to pass through mortgage-backed securities where cash flows are distributed pro rata to all security holders. Unlike mortgage-backed securities from which cash flow

is received and prepayment risk is shared pro rata by all securities holders, cash flows from the mortgages and mortgage-backed securities underlying collateralized mortgage obligations are paid in accordance with a predetermined priority to investors holding various tranches of such securities or obligations. A particular tranche may carry prepayment risk, which may be different from that of the underlying collateral and other tranches. Investing in collateralized mortgage obligations allows us to protect ourselves to a degree from reinvestment risk resulting from unexpected prepayment activity associated with conventional mortgage-backed securities. Management believes these securities represent attractive alternatives relative to other investments due to the wide variety of maturity, repayment and interest rate options available. Eagle's investment policy requires that a pre-purchase analysis be performed and documented in investment portfolio records. At June 30, 2002, 31.49% of our investment portfolio (exclusive of interest-bearing-deposits with banks) consisted of collateralized mortgage obligations.

OTHER SECURITIES. Equity securities owned consist of a \$1.59 million investment in Federal Home Loan Bank of Seattle common stock as of June 30, 2002. As a member of the Federal Home Loan Bank of Seattle, ownership of Federal Home Loan Bank of Seattle common shares is required. The remaining securities and deposits provide diversification and complement our overall investment strategy.

The following table sets forth the carrying value of Eagle's investment and mortgage-backed securities portfolio at the dates indicated.

AT JUNE 30,		
-----		
2002		
-----		
BOOK	PERCENTAGE	BOOK

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

	VALUE -----	OF TOTAL -----	VALUE -----
		(DOLLARS IN THOUSANDS)	
Securities available-for-sale, at fair value:			
U.S. Government and agency obligations.....	\$7,034	11.09%	\$4,61
Corporate obligations.....	8,726	13.76	7,30
Municipal obligations.....	4,291	6.77	4,24
Collateralized mortgage obligations.....	17,013	26.83	1,18
Mortgage-backed securities.....	6,570	10.36	4,10
Mutual Funds.....	4,575	7.22	
Corporate preferred stock.....	1,945	3.07	15
	-----	----	--
Total securities available-for-sale.....	50,154	79.10	21,60
	-----	----	-----
Securities held-to-maturity, at book value:			
U.S. Government and Agency obligations.....	1,355	2.14	1,39
Mortgage-backed securities.....	2,521	3.98	4,09
Municipal obligations.....	0	0.00	1,07
	-	----	-----
Total securities held-to-maturity.....	3,876	6.11	6,57
	-----	----	-----
Total securities.....	54,029	85.22	28,17
	-----	----	-----
Interest-bearing deposits.....	7,786	12.28	4,92
Federal Home Loan Bank capital stock, at cost....	1,586	2.50	1,48
	-----	----	-----
Total.....	\$63,402	100.00%	\$34,58
	=====	=====	=====

The following table sets forth information regarding the carrying values, weighted average yields and maturities of Eagle's investment and mortgage-backed securities portfolio at June 30, 2002.

	AT JUNE 30, 2012			
	ONE YEAR OR LESS		ONE TO FIVE YEARS	
	CARRYING VALUE	ANNUALIZED WEIGHTED AVERAGE YIELD	CARRYING VALUE	ANNUALIZED WEIGHTED AVERAGE YIELD
			(DOLLARS IN THOUSANDS)	
Securities available-for-sale:				
U.S. Government and agency obligations.....	\$0	0.00%	\$3,095	4.4
Corporate obligations.....	3,277	6.43	5,449	5.5
Municipal obligations.....	0	0.00	0	0.0
Collateralized mortgage obligations.....	0	0.00	0	0.0
Mortgage-backed securities.....	140	7.01	126	7.0
Corporate preferred stock.....	0	0.00	0	0.0
Mutual fund.....	0	0.00	0	0.0
	-		-	
Total securities available-for-sale.....	3,417	6.45	8,670	5.1
Securities held-to-maturity:				
U.S. Government and agency obligations.....	0	0.00	0	0.0
Mortgage-backed securities.....	0	0.00	656	6.2
Municipal obligations.....	321	5.87	201	5.8
Total securities held-to-maturity.....	321	5.87	857	6.1
Total securities.....	3,738	6.40	9,527	5.2
Interest-bearing deposits.....	7,786	1.84	0	0.0
Federal Home Loan Bank capital stock.....	0	0.00	0	0.0
Total.....	\$11,524	3.65%	\$9,527	5.2
TOTAL INVESTMENT SECURITIES				

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

	CARRYING VALUE -----	APPROXIMATE MARKET VALUE -----	ANNUALIZED WEIGHTED AVERAGE YIELD -----
Securities available-for-sale:			
U.S. Government and agency obligations.....	\$ 7,034	\$7,034	3.73%
Corporate obligations.....	8,726	8,726	5.86
Municipal obligations.....	4,291	4,291	6.91
Collateralized mortgage obligations.....	17,013	17,013	4.68
Mortgage-backed securities.....	6,570	6,570	4.80
Corporate preferred stock.....	1,945	1,945	6.92
Mutual fund.....	4,575	4,575	3.15
	-----	-----	
Total securities available-for-sale.....	5 0,154	5 0,154	4.91
	-----	-----	
Securities held-to-maturity:			
U.S. Government and agency obligations.....	0	0	0.00
Mortgage-backed securities.....	2,521	2,611	6.05
Municipal obligations.....	1,355	1,392	5.97
	-----	-----	
Total securities held-to-maturity.....	3,876	4,003	6.02
	-----	-----	
Total securities.....	54,030	54,157	4.99
	-----	-----	
Interest-bearing deposits.....	7,786	7,786	1.84
	-----	-----	
Federal Home Loan Bank capital stock.....	1,586	1,586	6.00
	-----	-----	
Total.....	\$63,402	\$63,529	4.63%
	=====	=====	

SOURCES OF FUNDS

GENERAL. Deposits are the major source of our funds for lending and other investment purposes. Borrowings (principally from the Federal Home Loan Bank of Seattle) are also used to compensate for reductions in the availability of funds from other sources. In addition to deposits and borrowings, we derive funds from loan and mortgage-backed securities principal repayments, and proceeds from the maturity, call and sale of mortgage-backed securities and investment securities and from the sale of loans. Loan and mortgage-backed securities payments are a relatively stable source of funds, while deposit inflows are significantly influenced by general interest rates and money market conditions.

DEPOSITS. We offer a variety of deposit accounts. Deposit account terms vary, primarily as to the required minimum balance amount, the amount of time

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

that the funds must remain on deposit and the applicable interest rate.

Our current deposit products include certificates of deposit accounts ranging in terms from 90 days to five years as well as checking, savings and money market accounts. Individual retirement accounts (IRAs) are included in certificates of deposit.

Deposits are obtained primarily from residents of Helena, Bozeman, Butte and Townsend. We believe we are able to attract deposit accounts by offering outstanding service, competitive interest rates and convenient locations and service hours. We use traditional methods of advertising to attract new customers and deposits, including radio, television, print media advertising and sales training and incentive programs for employees. We do not utilize the services of deposit brokers and management believes that non-residents of Montana hold an insignificant number of deposit accounts.

We pay interest rates on deposits which are competitive in our market. Interest rates on deposits are set weekly by senior management, based on a number of factors, including: projected cash flow; a current survey of a selected group of competitors' rates for similar products; external data which may influence interest rates; investment opportunities and loan demand; and scheduled certificate maturities and loan and investment repayments.

Core deposits are deposits that are more stable and somewhat less sensitive to rate changes. They also represent a lower cost source of funds than rate sensitive, more volatile accounts such as certificates of deposit. We believe that our core deposits are our checking, as well as NOW accounts, passbook and statement savings accounts, money market accounts and IRA accounts. Based on our historical experience, we include IRA accounts funded by certificates of deposit as core deposits because they exhibit the principal features of core deposits in that they are stable and generally are not rate sensitive. Core deposits amounted to \$102.72 million or 67.76% of the Bank's deposits at June 30, 2002 (\$81.78 million or 53.94% if IRA certificates of deposit are excluded). The presence of a high percentage of core deposits and, in particular, transaction accounts, is part of our strategy to restructure our liabilities to more closely resemble the lower cost liabilities of a commercial bank. However, a significant portion of our deposits remains in certificate of deposit form. These certificates of deposit, should they mature and be renewed at higher rates, will result in an increase in our cost of funds.

The following table sets forth American Federal's distribution of deposit accounts at the dates indicated and the weighted average interest rate on each category of deposit represented:

17

AT JUNE 30,			
-----			
2002			
-----			
AMOUNT	PERCENT OF TOTAL	WEIGHTED AVERAGE RATE	AMOUNT
-----	-----	-----	-----

(DOLLARS IN THOUSANDS)

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Noninterest checking.....	\$6,835	4.51%	0.00%	\$6,486
Passbook and statement savings.....	22,465	14.82	1.50	20,688
NOW account/Interest bearing				
Checking.....	24,909	16.43	0.60	22,536
Money market accounts.....	27,569	18.18	2.27	17,399
	-----	-----		-----
Total.....	81,778	53.94	1.36	67,109
	-----	-----		-----
Certificates of deposit accounts:				
IRA certificates.....	20,942	13.81	5.00	18,646
Step-rate certificates.....	0	0.00	0.00	1,724
Other certificates.....	48,885	32.25	3.63	46,571
	-----	-----		-----
Total certificates of deposit.....	69,827	46.06	4.04	66,941
	-----	-----		-----
 Total deposits.....	 \$151,605	 100.00%	 2.59%	 \$134,050
	=====	=====		=====

The following table sets forth the amounts and maturities of our certificates of deposit as of June 30, 2002, for the maturity dates indicated:

CERTIFICATE OF DEPOSIT MATURITIES AS OF JUNE 30, 2002

(IN THOUSANDS)

	JUNE 30, 2003 ----	JUNE 30, 2004 ----	JUNE 30, 2005 ----	AFTER JUNE 30, 2005 ----
2.01-4.00%	\$30,899	\$2,169	\$543	\$59
4.01-6.00%	21,673	9,629	620	1,366
6.01-8.00%	1,756	514	421	178
	-----	---	---	---
Total.....	\$54,328	\$12,312	\$1,584	\$1,603
	=====	=====	=====	=====

18

The following table shows the amount of certificates of deposit of \$100,000 or more by time remaining until maturity as of June 30, 2002:

JUMBO CERTIFICATES BY MATURITY

MATURITY PERIOD

AMOUNT  
(IN THOUSANDS)

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

3 months or less.....	\$3,042
Over 3 to 6 months.....	1,851
Over 6 to 12 months.....	3,466
Over 12 months.....	3,293
	-----
Total.....	\$11,652
	=====

The following table sets forth the net changes in deposit accounts for the periods indicated:

	YEAR ENDED JUNE 30,	
	2002	2001
	(DOLLARS IN THOUSANDS)	
Opening balance.....	\$134,050	\$124,513
Deposits (Withdrawals), Net.....	13,373	4,575
Interest credited.....	4,182	4,962
	-----	-----
Ending balance.....	\$151,605	\$134,050
	=====	=====
Net increase.....	\$17,555	\$9,537
Percent increase.....	13.10%	7.66%
Weighted average cost of deposits during the period.....	3.23%	4.01%
Weighted average cost of deposits at end of period...	2.59%	3.72%

Our depositors are primarily residents of the state of Montana. We have no brokered deposits.

BORROWINGS. Deposits are the primary source of funds for our lending and investment activities and for general business purposes. However, as the need arises, or in order to take advantage of funding opportunities, we also borrow funds in the form of advances from the Federal Home Loan Bank of Seattle to supplement our supply of lendable funds and to meet deposit withdrawal requirements.

The following table sets forth information concerning our borrowing from the Federal Home Loan Bank of Seattle at the end of, and during, the periods indicated:



Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

2002

(DOLLARS IN THOUSANDS)

Advances from Federal Home Loan Bank:

Average balance.....	\$10,331	\$1
Maximum balance at any month-end.....	11,436	1
Balance at period end.....	9,344	1
Weighted average interest rate during the period..	6.24%	
Weighted average interest rate at period end.....	6.20%	

SUBSIDIARY ACTIVITY

We are permitted to invest in the capital stock of, or originate secured or unsecured loans to, subsidiary corporations. We do not have any subsidiaries, except for American Federal Savings Bank, the wholly owned subsidiary of Eagle Bancorp.

PERSONNEL

As of June 30, 2002, we had 70 full-time employees and 3 part-time employees. The employees are not represented by a collective bargaining unit. We believe our relationship with our employees to be good.

REGULATION

Set forth below is a brief description of laws which relate to the regulation of American Federal and Eagle Bancorp. The description does not purport to be complete and is qualified in its entirety by reference to applicable laws and regulations.

REGULATION OF AMERICAN FEDERAL SAVINGS BANK

GENERAL. As a federally chartered savings bank and a member of the FDIC's Savings Association Insurance Fund, American Federal Savings Bank is subject to extensive regulation by the Office of Thrift Supervision and the FDIC. Lending activities and other investments must comply with federal statutory and regulatory requirements. American Federal Savings Bank is also subject to reserve requirements of the Federal Reserve System. Federal regulation and supervision establishes a comprehensive framework of activities in which an institution can engage and is intended primarily for the protection of the Savings Association Insurance Fund of the FDIC and depositors. This regulatory structure gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies regarding the classification of assets and the establishment of adequate loan loss reserves.

The Office of Thrift Supervision regularly examines American Federal Savings Bank and prepares a report on its examination findings to American Federal's board of directors. American Federal's relationship with its depositors and borrowers is also regulated by federal law, especially in such matters as the ownership of savings accounts and the form and content of American Federal's mortgage documents.

American Federal Savings Bank must file reports with the Office of Thrift Supervision and the FDIC concerning its activities and financial condition, and must obtain regulatory approvals prior to entering into transactions such as mergers with or acquisitions of other financial institutions. Any change in such

Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

regulations, whether by the Office of Thrift Supervision, the FDIC or the United States Congress, could have a material adverse impact on Eagle and American Federal, and their operations.

INSURANCE OF DEPOSIT ACCOUNTS. The deposit accounts held by American Federal Savings Bank are insured by the Savings Association Insurance Fund of the FDIC to a maximum of \$100,000 as permitted by law. Insurance on deposits may be terminated by the FDIC if it finds an institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the institution's primary regulator.

REGULATORY CAPITAL REQUIREMENTS. Office of Thrift Supervision (OTS) capital regulations require savings institutions to meet three capital standards. The standards for capital adequacy are tangible capital equal to 1.5% of adjusted total assets, core capital (leverage ratio) equal to at least 4% of total adjusted assets, and risk-based capital equal to 8% of total risk-weighted assets. In order to be deemed "Well Capitalized", OTS rules require a leverage ratio of at least 5%, a Tier 1 risk-based ratio of at least 6%, and a total risk-based ratio of at least 10%. American Federal's capital ratios at June 30, 2002 are set forth below.

	ACTUAL AMOUNT -----	RATIO -----	FOR CAPITAL ADEQUACY AMOUNT -----	
(DOLLARS IN THOUSANDS)				
Tangible.....	\$20,060	10.96%	\$2,744	1
Leverage.....	20,060	10.96	7,318	4
Tier 1 risk-based.....	20,060	19.03	4,217	4
Total risk-based.....	20,736	19.67	8,434	8

Tangible capital is defined as core capital less all intangible assets, less mortgage servicing rights and less investments. Core capital is defined as common stockholders' equity, noncumulative perpetual preferred stock and minority interests in the equity accounts of consolidated subsidiaries, nonwithdrawable accounts and pledged deposits of mutual savings associations and qualifying supervisory goodwill, less nonqualifying intangible assets, mortgage servicing rights and investments.

The risk-based capital standard for savings institutions requires the maintenance of total risk-based capital of 8% of risk-weighted assets. Risk-based capital is comprised of core and supplementary capital. The components of supplementary capital include, among other items, cumulative perpetual preferred stock, perpetual subordinated debt, mandatory convertible subordinated debt, intermediate-term preferred stock, and the portion of the allowance for loan losses not designated for specific loan losses. The portion of the allowance for loan and lease losses includable in supplementary capital is limited to a maximum of 1.25% of risk-weighted assets. Overall, supplementary capital is limited to 100% of core capital. A savings association must calculate its risk-weighted assets by multiplying each asset and off-balance sheet item by various risk factors as determined by the Office of Thrift Supervision, which range from 0% for cash to 100% for delinquent loans, property acquired through foreclosure, commercial loans, and other assets.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Office of Thrift Supervision rules require a deduction from capital for institutions which have unacceptable levels of interest rate risk. The Office of Thrift Supervision calculates the sensitivity of an institution's net portfolio value based on data submitted by the institution in a schedule to its quarterly Thrift Financial Report and using the interest rate risk measurement model adopted by the Office of Thrift Supervision. The amount of the interest rate risk component, if any, is deducted from an institution's total capital in order to determine if it meets its risk-based capital requirement. Federal savings institutions with less than \$300 million in assets and a risk-based capital ratio above 12% are exempt from filing the interest rate risk schedule. However, the Office of Thrift Supervision may require any exempt institution to file such schedule on a quarterly basis and may be subject to an additional capital requirement based on its level of interest rate risk as compared to its peers.

**DIVIDEND AND OTHER CAPITAL DISTRIBUTION LIMITATIONS.** The Office of Thrift Supervision imposes various restrictions or requirements on the ability of savings institutions to make capital distributions, including dividend payments.

21

Office of Thrift Supervision regulations impose limitations on all capital distributions by savings institutions, such as cash dividends, payment to repurchase or otherwise acquire its shares, payments to stockholders of another institution in a cash-out merger, and other distributions charged against capital. The rule establishes three tiers of institutions based primarily on an institution's capital level. An institution that exceeds all capital requirements before and after a proposed capital distribution and has not been advised by the Office of Thrift Supervision that it is in need of more than the normal supervision has the greatest amount of flexibility for determining dividends. Such institutions can, after prior notice but without the approval of the Office of Thrift Supervision, make capital distributions during a calendar year. These distributions can be equal to the greater of 100% of its net income to date during the calendar year plus the amount that would reduce by one-half its excess capital divided by its fully phased-in capital requirements at the beginning of the calendar year. At the institution's discretion, dividends can also be 75% of its net income over the most recent four-quarter period. Any additional capital distributions require prior regulatory notice. As of June 30, 2002, American Federal Savings Bank had this level of flexibility with respect to dividends.

**QUALIFIED THRIFT LENDER TEST.** Federal savings institutions must meet a qualified thrift lender test or they become subject to operating restrictions. Until recently, the chief restriction was the elimination of borrowing rights from the Federal Home Loan Bank. However, with passage of the Gramm-Leach-Bliley Financial Modernization Act of 1999 by Congress, the failure to maintain qualified thrift lender status will not affect borrowing rights with the Federal Home Loan Bank. Notwithstanding these changes, American Federal Savings Bank anticipates that it will maintain an appropriate level of investments consisting primarily of residential mortgages, mortgage-backed securities and other mortgage-related investment, and otherwise qualify as a qualified thrift lender. The required percentage of these mortgage-related investments is 65% of portfolio assets. Portfolio assets are all assets minus intangible assets, property used by the institution in conducting its business and liquid assets equal to 10% of total assets. Compliance with the qualified thrift lender test is determined on a monthly basis in nine out of every twelve months.

**TRANSACTIONS WITH AFFILIATES.** Generally, federal banking law requires that transactions between a savings institution or its subsidiaries and its affiliates must be on terms as favorable to the savings institution as

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

comparable transactions with non-affiliates. In addition, some transactions can be restricted to an aggregate percentage of the savings institution's capital. Collateral in specified amounts must usually be provided by affiliates in order to receive loans from the savings institution. In addition, a savings institution may not extend credit to any affiliate engaged in activities not permissible for a bank holding company or acquire the securities of any affiliate that is not a subsidiary. The Office of Thrift Supervision has the discretion to treat subsidiaries of a savings institution as affiliates on a case-by-case basis.

**LIQUIDITY REQUIREMENTS.** The bank is required to maintain minimum levels of liquid assets as defined by the Office of Thrift Supervision regulations. The OTS recently eliminated the statutory requirement based upon a percentage of deposits and short-term borrowings. The OTS states that the liquidity requirement is retained for safety and soundness purposes, and that appropriate levels of liquidity will depend upon the types of activities in which the bank engages.

**FEDERAL HOME LOAN BANK SYSTEM.** We are a member of the Federal Home Loan Bank of Seattle, which is one of 12 regional Federal Home Loan Banks. Each Federal Home Loan Bank serves as a reserve or central bank for its members within its assigned region. It is funded primarily from funds deposited by financial institutions and proceeds derived from the sale of consolidated obligations of the Federal Home Loan Bank System. It makes loans to members pursuant to policies and procedures established by the board of directors of the Federal Home Loan Bank.

As a member, we are required to purchase and maintain stock in the Federal Home Loan Bank of Seattle in an amount equal to at least 1% of our aggregate unpaid residential mortgage loans, home purchase contracts or similar obligations at the beginning of each year, or 5% of our outstanding advances, whichever is larger. We are in compliance with this requirement. The Federal Home Loan Bank imposes various limitations on advances such as limiting the amount of real estate related collateral to 30% of a member's capital and limiting total advances to a member. As a federal savings bank, we were mandatory members of the Federal Home Loan Bank of Seattle. Under the recently enacted Gramm-Leach-Bliley Financial Modernization Act of 1999, we are now voluntary

22

members of the federal Home Loan Bank of Seattle. We could withdraw or significantly reduce our required stock ownership in the Federal Home Loan Bank of Seattle.

**FEDERAL RESERVE SYSTEM.** The Federal Reserve System requires all depository institutions to maintain noninterest-bearing reserves at specified levels against their checking, NOW and Super NOW checking accounts and non-personal time deposits. The balances maintained to meet the reserve requirements imposed by the Federal Reserve System may be used to satisfy the Office of Thrift Supervision liquidity requirements.

Savings institutions have authority to borrow from the Federal Reserve System "discount window," but Federal Reserve System policy generally requires savings institutions to exhaust all other sources before borrowing from the Federal Reserve System.

### REGULATION OF EAGLE BANCORP

**GENERAL.** Eagle Bancorp, as a federal stock corporation in a mutual holding company structure, is deemed a federal mutual holding company within the meaning

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

of Section 10(o) of the Home Owners Loan act ("HOLA"). Eagle is registered and files reports with the Office of Thrift Supervision and is subject to regulation and examination by the Office of Thrift Supervision. In addition, the Office of Thrift Supervision has enforcement authority over Eagle and any nonsavings institution subsidiary of Eagle. The Office of Thrift Supervision can restrict or prohibit activities that it determines to be a serious risk to us. This regulation is intended primarily for the protection of our depositors and not for the benefit of stockholders of Eagle.

### FEDERAL TAXATION

Savings institutions are subject to the Internal Revenue Code of 1986, as amended, in the same general manner as other corporations. Prior to changes to the Internal Revenue Code in 1996, thrift institutions enjoyed a tax advantage over banks with respect to determining additions to its bad debt reserves.

The Internal Revenue Code was revised in August 1996 to equalize the taxation of thrift institutions and banks, effective for taxable years beginning after 1995. All thrift institutions are now subject to the same provisions as banks with respect to deductions for bad debt. Now only thrift institutions that are treated as small banks under the Internal Revenue Code may continue to account for bad debts under the reserve method; however such institutions may only use the experience method for determining additions to their bad debt reserve. Thrift institutions that are not treated as small banks may no longer use the reserve method to account for their bad debts but must now use the specific charge-off method.

The revisions to the Internal Revenue Code in 1996 also provided that all thrift institutions must generally recapture any "applicable excess reserves" into their taxable income, over a six year period beginning in 1996; however, such recapture may be delayed up to two years if a thrift institution meets a residential-lending test. Generally, a thrift institution's applicable excess reserves equals the excess of the balance of its bad debt reserves as of the close of its taxable year beginning before January 1, 1996, over the balance of such reserves as of the close of its last taxable year beginning before January 1, 1988. These are known as pre-1988 reserves. American Federal Savings Bank will be required to recapture \$105,000 of remaining applicable excess reserve as of June 30, 2002.

In addition, all thrift institutions must continue to keep track of their pre-1988 reserves because this amount remains subject to recapture in the future under the Internal Revenue Code. A thrift institution such as American Federal, would generally be required to recapture into its taxable income its pre-1988 reserves in the case of excess distributions, and redemptions of American Federal's stock and in the case of a reduction in American Federal's outstanding loans when comparing loans currently outstanding to loans outstanding at the end of the base year. For taxable years after 1995, American Federal Savings Bank will continue to account for its bad debts under the reserve method. The balance of American Federal's pre-1988 reserves equaled \$915,000.

Eagle may exclude from its income 100% of dividends received from American Federal Savings Bank as a member of the same affiliated group of corporations. A 70% dividends received deduction generally applies with respect to dividends received from corporations that are not members of such affiliated group.

American Federal's federal income tax returns for the last five tax years have not been audited by the IRS.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

### STATE TAXATION

American Federal Savings Bank files Montana tax returns. For Montana tax purposes, savings institutions are presently taxed at a rate equal to 6.75% of taxable income which is calculated based on federal taxable income, subject to adjustments (including the addition of interest income on state and municipal obligations).

American Federal's state tax returns have not been audited for the past five years by the state of Montana.

### ITEM 2. DESCRIPTION OF BUSINESS PROPERTIES.

American Federal Savings Bank's executive office is located at 1400 Prospect Avenue in Helena, Montana. American Federal Savings Bank conducts its business through five offices, which are located in Helena, Bozeman, Butte, and Townsend, Montana. All of its offices are owned. Its principal banking office in Helena also serves as its executive headquarters and operations center. This office houses over 50% of American Federal Savings Bank's full-time employees. The following table sets forth the location of each of American Federal's offices, the year the office was opened, and the net book value including land, buildings, computer software and its related equipment and furniture. The square footage at each location is also shown.

Location -----	Address -----	Opened -----	Net Book Value At June 30, 2002 ----	Squar Footag -----
Helena Main Office	1400 Prospect Ave. Helena, MT 59601	1997	\$4,788,144	32,30
Helena Downtown Satellite Branch	28 Neill Ave. Helena, MT 59601	1987	\$351,678	1,39
Butte Office	3401 Harrison Ave. Butte, MT 59701	1979	\$574,497	3,89
Bozeman Office	606 North Seventh Bozeman, MT 59715	1980	\$543,328	5,88
Townsend Office	416 Broadway Townsend, MT 59644	1979	\$31,162	1,97

As of June 30, 2002, the net book value of land, buildings, furniture, and equipment owned by American Federal, less accumulated depreciation, totaled \$6.3 million.

### ITEM 3. LEGAL PROCEEDINGS.

American Federal, from time to time, is a party to routine litigation, which arises in the normal course of business, such as claims to enforce liens, condemnation proceedings on properties in which American Federal Savings Bank holds security interests, claims involving the making and servicing of real property loans, and other issues incident to the business of American Federal. There were no lawsuits pending or known to be contemplated against American

# Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Federal Savings Bank at June 30, 2002.

24

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of security holders in the fourth quarter of the fiscal year ended June 30, 2002.

## PART II

## ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

The common stock is traded on the OTC Bulletin Board under the symbol "EBMT." At the close of business on June 30, 2002, there were 1,208,172 shares of common stock outstanding, held by approximately 600 shareholders of record. Eagle Financial MHC, Eagle's mutual holding company, held 648,493 shares of the outstanding common stock.

The high bid and asked prices noted below for the four quarters of fiscal 2001 and the four quarters of the current fiscal year were obtained from the OTC Bulletin Board. The quotations reflect interdealer prices without retail markup, markdown or commission, and may not represent actual transactions.

	HIGH BID	LOW BID
	-----	-----
Fourth quarter 2002.....	\$20.50	\$17.75
Third quarter 2002.....	\$20.00	\$15.50
Second quarter 2002.....	\$16.50	\$15.25
First quarter 2002.....	\$16.00	\$11.75
Fourth quarter 2001.....	\$13.75	\$10.30
Third quarter 2001.....	\$12.77	\$10.75
Second quarter 2001.....	\$11.00	\$9.88
First quarter 2001.....	\$12.00	\$8.63

The closing price of the common stock on June 30, 2002, was \$20.00. The company had paid four quarterly dividends during the year, all in the amount of \$0.10 per share. Eagle Financial MHC waived receipt of its dividends during the year.

## ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS.

### NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains certain "forward-looking statements." Eagle desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and is including this statement for the express purpose of availing itself of the protections of the safe harbor with respect to all such forward-looking statements. These forward-looking statements, which are included in Management's Discussion and Analysis, describe future plans or strategies and include Eagle's expectations of future financial results. The words "believe", "expect", "anticipate", "estimate", "project", and similar expressions identify forward-looking statements. Eagle's ability to predict results or the effect of future plans or strategies or qualitative or quantitative changes based on market risk is inherently uncertain. Factors which could affect actual results but are not limited to include (i) change in general market interest rates, (ii) general economic conditions, (iii) local economic

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

conditions, (iv) legislative/regulatory changes, (v) monetary and fiscal policies of the U.S. Treasury and Federal Reserve, (vi) changes in the quality or composition of Eagle's loan and investment portfolios, (vii) demand for loan products, (viii) deposit flows, (ix) competition, and (x) demand for financial services in Eagle's markets. These factors should be considered in evaluating the forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements that speak only as of their dates.

25

### GENERAL

Eagle Bancorp's subsidiary, American Federal Savings Bank, operates as a community savings bank. It raises money by offering FDIC-insured deposit products and lending this money, primarily for the purpose of home financing. As of June 30, 2002, 57.70% of its total loans were residential mortgage loans with fixed rates and 5.20% were residential mortgage loans with adjustable rates. Total first lien mortgage loans at June 30, 2002, were \$79.34 million or 74.54% of the total loan portfolio. Other loan products include home equity loans, consumer and commercial loans. These loans totaled \$27.10 million or 25.46% of the total loan portfolio.

The consolidated financial condition and operating results of Eagle are primarily dependent on its wholly owned subsidiary, American Federal Savings Bank. All references to the Company prior to April 4, 2000, except where otherwise indicated, are to the Bank.

### ANALYSIS OF NET INTEREST INCOME

The Bank's earnings have historically depended primarily upon net interest income, which is the difference between interest income earned on loans and investments and interest paid on deposits and any borrowed funds. It is the single largest component of Eagle's operating income. Net interest income is affected by (i) the difference between rates of interest earned on loans and investments and rates paid on interest-bearing deposits and borrowings (the "interest rate spread") and (ii) the relative amounts of loans and investments and interest-bearing deposits and borrowings.

The following table presents the average balances of and the interest and dividends earned or paid on each major class of loans and investments and interest-bearing deposits and borrowings. Nonaccruing loans are included in balances for all periods. Average balances are daily average balances. The yields and costs include fees, which are considered adjustments to yields.

26

FOR THE YEARS ENDED JUNE 30

-----  
2002



Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

	(DOLLARS IN THOUSANDS)			
	AVERAGE DAILY BALANCE	INTEREST AND DIVIDENDS	YIELD/ RATE	AVERAGE DAILY BALANCE
Assets:				
Interest-earning assets:				
Federal Home Loan Bank Stock.....	\$1,526	\$99	6.49%	\$1,428
Loans receivable, net.....	114,919	8,987	7.82	114,197
Investment securities.....	38,443	1,904	4.95	28,367
Interest-bearing deposits with banks....	8,049	178	2.21	2,206
	-----	---	----	-----
Total interest-earning assets.....	162,937	11,168	6.85	146,198
Noninterest-earning assets.....	13,608			13,824
	-----			-----
Total assets.....	\$176,545			\$160,022
	=====			=====
Liabilities and Equity:				
Interest-bearing liabilities:				
Deposit accounts:				
Money market.....	\$23,513	\$651	2.77	\$15,209
Passbooks.....	21,481	457	2.13	20,426
Checking.....	24,050	192	0.80	22,710
Certificates of deposit .....	67,070	3,103	4.63	63,435
Advances from Federal Home Loan Bank.....	10,331	645	6.24	10,836
	-----	---	----	-----
Total interest-bearing liabilities.....	146,445	5,048	3.45	132,616
Other noninterest-bearing liabilities.....	2,364			2,175
Noninterest checking.....	6,860			5,948
	-----			-----
Total liabilities.....	155,669			140,739
Total equity.....	20,876			19,283
	-----			-----
Total liabilities and equity.....	\$176,545			\$160,022
	=====			=====
Net interest income/interest rate spread(1).		\$6,120	3.40%	
		=====	=====	
Net interest margin(2).....			3.76%	
			=====	
Total interest-earning assets to interest-bearing liabilities.....			111.26%	
			=====	

(1) Interest rate spread represents the difference between the average yield on interest-earning assets and the average rate on interest-bearing liabilities.

(2) Net interest margin represents income before the provision for loan losses divided by average interest-earning assets.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

### RATE/VOLUME ANALYSIS

The following table sets forth information regarding changes in interest income and interest expense for the periods indicated. For each category of our loans and investments and our interest-bearing deposits and borrowings, information is provided on changes attributable to change in volume (change in volume multiplied by the old rate). The table also provides information on change in rate (changes in rate multiplied by old volume). The combined effects of changes in rate and volume have been allocated proportionately to the change due to rate and the change due to volume.

	FOR THE YEAR ENDED JUNE 30,			
	INCREASE (DECREASE) (DOLLARS IN THOUSANDS)			
	-----			
	2002 VS. 2001			
	DUE TO			
	-----			
	VOLUME	RATE	NET	VOLUME
	-----	-----	---	-----
Interest earning assets:				
Loans receivable, net.....	\$57	(\$277)	(\$220)	\$902
Investment securities.....	543	(390)	153	(100)
Interest-bearing deposits with banks.....	162	(101)	61	56
Other earning assets.....	6	(1)	5	6
	---	---	-	-
Total interest earning assets.....	768	(769)	(1)	864
Interest-bearing liabilities:				
Passbook, money market and checking accounts.....	240	(407)	(167)	(20)
Certificates of deposit.....	199	(746)	(547)	299
Borrowings.....	(31)	0	(31)	47
	---	-	---	--
Total interest-bearing liabilities.	408	(1,153)	(745)	326
	---	-----	-----	---
Change in net interest income.....	\$360	\$384	\$744	\$538
	====	====	====	====

### INTEREST RATE RISK ANALYSIS

INTEREST RATE RISK ANALYSIS. In addition to the asset/liability committee, the board of directors reviews our asset and liability policies. The board of directors reviews interest rate risk and interest rate trends quarterly, as well as liquidity and capital ratio requirements. Management administers the policies and determinations of the board of directors with respect to our asset and liability goals and strategies. Our asset and liability policy and strategies are expected to continue as described so long as competitive and regulatory conditions in the financial institution industry and market interest rates continue as they have in recent years.

### FINANCIAL CONDITION

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Total assets increased by \$17.46 million, or 10.45%, to \$184.58 million at June 30, 2002 from \$167.12 million at June 30, 2001. Total liabilities increased by \$15.46 million, or 10.49%, to \$162.88 million at June 30, 2002, from \$147.42 million at June 30, 2001. The growth reflects the influx of deposits during the past year.

28

Increased liquidity was a constant theme throughout the year ended June 30, 2002. The growth in assets was mainly in the available-for-sale (AFS) investment portfolio, which increased \$28.55 million, or 132.18%, to \$50.15 million at June 30, 2002 from \$21.60 million at June 30, 2001. The residential mortgage loan portfolio experienced higher than normal prepayments throughout the year. This, in conjunction with increased loan sales and large deposit inflows, contributed to increased levels of cash, which was in turn invested in the AFS portfolio. Interest-bearing deposits with banks also experienced a significant increase, to \$7.79 million at June 30, 2002 from \$4.93 million at June 30, 2001. The loan portfolio decreased \$9.36 million, or 8.14% to \$105.62 million at June 30, 2002 from \$114.98 million at June 30, 2001. The largest component of the decrease was the residential mortgage loan portfolio, which declined \$9.00 million from the previous year-end due to the heavy prepayment and refinancing activity during the year. Investment securities held-to-maturity (HTM) declined to \$3.88 million at June 30, 2002 from \$6.57 million at June 30, 2001. The majority of new investment securities purchased are placed in the AFS portfolio. This, combined with maturities and principal payments on securities, contribute to the shift from the HTM portfolio to the AFS portfolio.

The growth in liabilities was primarily attributable to the growth in deposits. Interest-bearing deposits increased to \$144.77 million at June 30, 2002 from \$127.56 million at June 30, 2001, an increase of \$17.21 million, or 13.49%. This increase was the result of increases in all deposit categories. The most significant increase was in money market accounts, which increased to \$27.57 million from \$17.40 million, an increase of \$10.17 million, or 58.45%. These increases were the result of a shift in consumers' funds to insured, short-term accounts from the volatile stock market and due to uncertain economic conditions. This has occurred at financial institutions across the country. Advances from the Federal Home Loan Bank declined to \$9.34 million at year-end 2002 from \$11.44 million at year-end 2001, a decrease of \$2.10 million. This decrease was the result of a \$2 million advance maturing during the year.

Total shareholders' equity was \$21.70 million at June 30, 2002, an increase of \$2.00 million. This increase was primarily attributable to the net income for the year and the increase in accumulated other comprehensive income that resulted from unrealized gains on securities available-for sale.

### COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDING JUNE 30, 2002 AND 2001

NET INCOME. Eagle's net income was \$1.96 million and \$1.22 million for the years ended June 30, 2002 and 2001, respectively. This increase of \$740,000, or 60.66%, was primarily due to increases in net interest income (before provision for loan losses) of \$740,000 and noninterest income of \$680,000, partially offset by increases in noninterest expense of \$260,000 and income tax expense of \$420,000. Basic earnings per share for the year ended June 30, 2002 were \$1.68, compared to \$1.04 for the year ended June 30, 2001. Diluted earnings per share were \$1.65 and \$1.03 for 2002 and 2001, respectively.

NET INTEREST INCOME. Net interest income (before provision for loan losses) increased to \$6.12 million for the year ended June 30, 2002, from \$5.38 million for the previous year. This increase of \$740,000, or 13.75%, was the

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

result of a decrease in interest expense of \$740,000. Interest income was \$11.17 million for both years.

**INTEREST AND DIVIDEND INCOME.** Total interest and dividend income was \$11.17 million for the year ended June 30, 2002, which equaled the \$11.17 million earned for the year ended June 30, 2001, representing no change. Interest and fees on loans decreased to \$8.99 million for 2002 from \$9.21 million for 2001. This decrease of \$220,000, or 2.39%, was due primarily to a decrease in the average rate on loans receivable for the year ended June 30, 2002. The average interest rate earned on loans receivable decreased by 24 basis points, to 7.82% from 8.06%. Average balances for loans receivable, net, for the year ended June 30, 2002 were \$114.92 million, compared to \$114.20 million for the previous year. This represents an increase of \$0.72 million, or 0.63%. However, at year-end 2002, some loan categories had shown decreases from the prior year-end. Total loans receivable, net, at year-end 2002 were \$105.62 million, compared to \$114.98 million at year-end 2001. This decrease of \$9.36 million, or 8.14% was due primarily to a decrease of \$9 million in the residential mortgage portfolio. The other loan categories showed small increases or decreases. Interest and dividends on investment securities available-for-sale (AFS) increased to \$1.61 million for the year ended June 30, 2002 from \$1.21 million for year ended June 30, 2001, an increase of \$400,000, or 33.06%. This increase was the result of increased balances in the AFS portfolio during the year. Interest earned from deposits at other banks increased to \$178,000 for the year ended June 30, 2002 from \$117,000 for the year ended June 30, 2001. Higher average balances in these accounts resulted from increased loan

29

sale activity and greater loan refinancing. These increases were partially offset by a decrease in interest and dividends on investments held-to-maturity (HTM) of \$243,000, to \$299,000 in 2002 compared to \$542,000 in 2001. Lower balances in the HTM category contributed to the decrease.

**INTEREST EXPENSE.** Total interest expense decreased to \$5.05 million for the year ended June 30, 2002 from \$5.79 million for the year ended June 30, 2001, a decrease of \$740,000, or 12.78%. Interest on deposits decreased to \$4.40 million for the year ended June 30, 2002 from \$5.11 million for the year ended June 30, 2001. This decrease of \$710,000, or 13.89%, was the result of a decrease on average rates paid despite an increase in balances on deposit accounts. The average cost of deposits dropped 78 basis points, to 3.23% in 2002 from 4.01% in 2001. The decline in interest rates during the year contributed to the decrease in the cost of deposits, as the Company lowered rates on all deposit products during the year. Money market accounts and certificates of deposit showed the largest increase in balances, as well as the largest declines in average rates paid. The average balance of money market accounts increased to \$23.51 million for the year ended June 30, 2002, compared to \$15.21 million for the year ended June 30, 2001. The average rate paid on money market accounts declined to 2.77% in 2002 from 3.96% in 2001. Average balances on certificates of deposit increased to \$67.07 million in 2002 from \$63.44 million in 2001. The average rate paid on certificates of deposit declined to 4.63% from 5.75%. A decrease in the average balance of borrowings from the Federal Home Loan Bank resulted in a decrease in interest paid on borrowings to \$645,000 for the year ended June 30, 2002 from \$677,000 for the year ended June 30, 2001.

**PROVISION FOR LOAN LOSSES.** Provisions for loan losses are charged to earnings to maintain the total allowance for loan losses at a level considered adequate by American Federal Savings Bank to provide for probable loan losses based on prior loss experience, volume and type of lending conducted by American Federal, available peer group information, and past due loans in portfolio. The Bank's policies require the review of assets on a quarterly basis. The Bank

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

classifies loans as well as other assets if warranted. While the Bank believes it uses the best information available to make a determination with respect to the allowance for loan losses, it recognizes that future adjustments may be necessary. No provision was made for loan losses for either year ended June 30, 2002 or June 30, 2001. This is a reflection of the continued strong asset quality of the Bank's loan portfolio, as non-performing loan ratios continue to be low. Total classified assets increased to \$1.66 million at June 30, 2002 from \$1.50 million at June 30, 2001. Total non-performing loans as a percentage of the total loan portfolio was 0.70%. The Bank currently has no foreclosed real estate.

**NONINTEREST INCOME.** Total noninterest income increased to \$2.33 million for the year ended June 30, 2002, from \$1.65 million for the year ended June 30, 2001, an increase of \$680,000 or 41.21%. This change was the result of an increase in net gains on sale of loans to \$1.11 million for the year ended June 30, 2002 from \$420,000 for the year ended June 30, 2001, an increase of \$690,000 or 164.29%. This increase was attributable to a record year of mortgage loan originations for the year ended June 30, 2002. Loan originations increased significantly due to the decline in interest rates during the period, which in turn contributed to an increase in the amount of loans prepaid for refinancing purposes. Other increases during the period were mortgage loan servicing fees of \$12,000 and net gain on sale of available-for-sale securities of \$12,000. Mortgage loan servicing fees increased due primarily to the higher balance of the Company's servicing portfolio. The securities gains were slightly higher due to the decline in interest rates that led to higher market values of the securities. Demand deposit service charges and "other" noninterest income showed minor decreases from the previous year.

**NONINTEREST EXPENSE.** Noninterest expense increased by \$260,000, or 5.02% to \$5.44 million for the year ended June 30, 2002 from \$5.18 million for the year ended June 30, 2001. This increase was primarily due to an increase in salaries and employee benefits to \$2.97 million for the year ended June 30, 2002 from \$2.80 million for the year ended June 30, 2001, an increase of \$165,000 or 5.89%. The increase in salaries and benefits was due to normal merit raises and increased retirement plan contribution expense. The management retention stock plan also contributed to the increase. Amortization of mortgage servicing fees increased by \$152,000 to \$324,000 in the year ended June 30, 2002 from \$172,000 in the previous year. The increase in amortization of mortgage servicing rights was attributable to the increased refinancing activity due to the decline in interest rates. As loans prepay at faster rates, servicing assets are written off at faster rates as well. Other increases in noninterest expenses were "other" noninterest expense of \$59,000 and data processing expense of \$26,000. Other noninterest expense increased due to higher loan expenses, travel expenses, and equipment repair costs. Data processing expense increased due to increased maintenance costs. These increases were partially offset by decreases of \$52,000 in advertising expense, \$41,000 in furniture and equipment depreciation, \$20,000 in legal and accounting fees, and \$13,000 in ATM

30

processing expenses. Record activity in loan originations and large deposit inflows led to a decreased need for product advertising. Legal and accounting fees declined as expected, as the previous year was the first full year of being a public company. Lower costs passed on by the Bank's ATM processor led to lower processing expense for ATM and debit cards.

**INCOME TAX EXPENSE.** Eagles' income tax expense was \$1.04 million for the year ended June 30, 2002, compared to \$625,000 for the year ended June 30, 2001. The effective tax rate for the year ended June 30, 2002 was 34.77% as opposed to 33.85% for the year ended June 30, 2001.

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

### LIQUIDITY AND CAPITAL RESOURCES

The Company's subsidiary, American Federal Savings Bank, is required to maintain minimum levels of liquid assets as defined by the Office of Thrift Supervision (OTS) regulations. The OTS has eliminated the statutory requirement based upon a percentage of deposits and short-term borrowings. The OTS states that the liquidity requirement is retained for safety and soundness purposes, and that appropriate levels of liquidity will depend upon the types of activities in which the company engages. For internal reporting purposes, the Bank uses the previous regulatory definitions of liquidity. The Bank's average liquidity ratio was 22.17% and 14.98% for the months ended June 30, 2002 and 2001, respectively. The Bank's liquidity increased due to an increase in interest bearing deposits with banks and investments available-for-sale for the year ended June 30, 2002.

The Bank's primary sources of funds are deposits, repayment of loans and mortgage-backed securities, maturities of investments, funds provided from operations, and advances from the Federal Home Loan Bank of Seattle. Scheduled repayments of loans and mortgage-backed securities and maturities of investment securities are generally predictable. However, other sources of funds, such as deposit flows and loan prepayments, can be greatly influenced by the general level of interest rates, economic conditions and competition. The Bank uses liquidity resources principally to fund existing and future loan commitments. It also uses them to fund maturing certificates of deposit, demand deposit withdrawals and to invest in other loans and investments, maintain liquidity, and meet operating expenses.

Net cash provided by the Company's operating activities, which is primarily comprised of cash transactions affecting net income was \$4.30 million for the year ended June 30, 2002 and \$(325,000) for the year ended June 30, 2001. The change was primarily a result of a decrease in the amount of loans held for sale.

Net cash used in the Company's investing activities, which is primarily comprised of cash transactions from the investment securities and mortgage-backed securities portfolios and the loan portfolio, was \$17.26 million for the year ended June 30, 2002, and \$6.68 million for the year ended June 30, 2001. The increase in cash used was primarily due to an increase in investment securities available-for-sale of \$36.94 million. This was partially offset by proceeds from maturities and principal repayments of investment securities (net of purchases) and the decrease in loans receivable of \$8.73 million.

Net cash provided by the Company's financing activities, which is primarily cash transactions from net increases in deposits and net Federal Home Loan Bank advances, totaled \$15.23 million for the year ended June 30, 2002, and \$11.88 million for the year ended June 30, 2001. This increase in cash provided was the result of the large increase in deposit accounts compared to the previous year, offset by a decrease in FHLB advances.

Liquidity may be adversely affected by unexpected deposit outflows, higher interest rates paid by competitors, and similar matters. Management monitors projected liquidity needs and determines the level desirable based in part on our commitments to make loans and management's assessment of our ability to generate funds.

At March 31, 2002 (the most recent report available), the Bank's measure of sensitivity to interest rate movements, as measured by the OTS, improved slightly from the previous quarter. It has also improved since the previous year's report. The market value of the Bank's capital position has also improved from the previous quarter and year. The Bank is well within the guidelines set forth by the Board of Directors for interest rate sensitivity.

As of June 30, 2002, the Bank's regulatory capital was in excess of all applicable regulatory requirements. At June 30, 2002, the Bank's tangible, core, and risk-based capital ratios amounted to 11.0%, 11.0%, and 19.7%, respectively, compared to regulatory requirements of 1.5%, 4.0% and 8.0%, respectively.

#### IMPACT OF INFLATION AND CHANGING PRICES

Our financial statements and the accompanying notes, which are found in Item 7, have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Interest rates have a greater impact on our performance than do the general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 141, "Business Combinations". This statement is effective for all business combinations initiated after June 30, 2001. The FASB also issued SFAS No. 142 "Goodwill and Other Intangible Assets" which is effective for all fiscal years beginning after December 15, 2001. As such, management believes these pronouncements do not have an affect on the consolidated financial position and results of operations as of June 30, 2002 and for the year then ended.

In October 2001, the FASB issued Statement 144, "Accounting for the Impairment of Disposal of Long Lived Assets", which is effective for fiscal years beginning after December 15, 2001. This statement supercedes FASB Statement 121. Impairment of goodwill is not included in the scope of Statement 144 and will be treated in accordance with the accounting standards established in Statement 142. Management does not expect adoption to have a material impact on the consolidated financial statements of the Company.

#### ITEM 7. FINANCIAL STATEMENTS.

Eagle Bancorp's audited financial statements, notes thereto, and auditor's reports are found immediately following Part III of this report.

#### ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None to report.

#### PART III

The information required by Items 9, 10, 11 and 12 of this part is presented in the proxy statement issued by the Board of Directors in connection

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

with the annual meeting of stockholders to be held October 17, 2002, which is hereby incorporated by reference into this annual report.

### ITEM 13. EXHIBITS LIST AND REPORTS ON FORM 8-K.

A. (1) The following documents are filed as part of this report: The audited Consolidated Statements of Financial Condition of Eagle Bancorp and subsidiary as of June 30, 2002, and June 30, 2001, and the related Consolidated Statements of Income, Consolidated Statements of Changes in Stockholder Equity, and Consolidated Statements of Cash Flows for the years then ended, together with the related notes and independent auditor's reports.

(2) Schedules omitted as they are not applicable.

#### B. Exhibits

- \* 2.1 Amended and Restated Plan of Mutual Holding Company Reorganization and Stock Issuance
- \* 3.1 Charter of Eagle Bancorp
- \* 3.2 Bylaws of Eagle Bancorp
- \* 4 Form of Stock Certificate of Eagle Bancorp
- \* 10.1 Employee Stock Ownership Plan and Trust
- \* 10.2 Employment Contract of Larry A. Dreyer
- \*\* 10.3 Stock Plan
- 11 Computation of per share earnings (incorporated by reference to Note 3 to Notes To Consolidated Statements of Financial Condition dated June 30, 2001)
- 21.1 Subsidiaries of Registrant (incorporated by reference to Part I, Subsidiary Activity)
- 23.1 Consent of Anderson ZurMuehlen & Co., P.C.
- 99 Consolidated Statements of Financial Condition
- 99.1 Certification of Chief Executive Officer
- 99.2 Certification of Chief Financial Officer

#### C. No reports on Form 8-K.

- 
- \* Incorporated by reference to the identically number exhibit of the Registration Statement on Form SB-2 (File No. 333-93077) filed with the SEC on December 20, 1999.
  - \*\* Incorporated by reference to the proxy statement for 2000 Annual Meeting filed with the SEC on September 19, 2000.

-----

33

#### SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant causes this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EAGLE BANCORP

/s/  
-----



## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

Larry A. Dreyer  
President and Chief Executive Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

SIGNATURES -----	TITLE -----	DATE ----
<p style="text-align: center;">/s/ ----- Larry A. Dreyer</p>	<p>President, Chief Executive Officer and Director (Principal Executive Officer)</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- Peter J. Johnson</p>	<p>Senior Vice President And Treasurer (Principal Financial/Accounting Officer)</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- Robert L. Pennington</p>	<p>Chairman</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- Charles G. Jacoby</p>	<p>Vice Chairman</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- Don O. Campbell</p>	<p>Director</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- Teresa Hartzog</p>	<p>Director</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- James Maierle</p>	<p>Director</p>	<p>9/11/02 -----</p>
<p style="text-align: center;">/s/ ----- Thomas P. McCarvel</p>	<p>Director</p>	<p>9/11/02 -----</p>

CERTIFICATION PURSUANT TO  
SECTION 302 (a) OF THE SARBANES-OXLEY ACT OF 2002

I, Larry A. Dreyer, Chief Executive Officer, certify that:

1. I have reviewed this annual report on Form 10-KSB of Eagle Bancorp;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report; and

## Edgar Filing: EAGLE BANCORP/MT - Form 10KSB

3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report.

Date: September 13, 2002

/s/ Larry A. Dreyer

Larry A. Dreyer  
President and Chief Executive Officer

### CERTIFICATION PURSUANT TO SECTION 302 (a) OF THE SARBANES-OXLEY ACT OF 2002

I, Peter J. Johnson, Chief Financial Officer, certify that:

1. I have reviewed this annual report on Form 10-KSB of Eagle Bancorp;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report; and
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report.

Date: September 13, 2002

/s/ Peter J. Johnson

Peter J. Johnson  
Sr. VP/Treasurer and Chief Financial  
Officer