CAPITOL FEDERAL FINANCIAL
Form 10-Q
February 04, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

Form 10-Q
(Mark One)
b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2007
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 000-25391

> Capitol Federal Financial
> (Exact name of registrant as specified in its charter)

United States
48-1212142
(State or other jurisdiction of
incorporation
(I.R.S. Employer
or organization)
Identification No.)

| Kansas | 66603 | 700 Kansas Avenue, Topeka, |
| :--- | :---: | :---: |
| offices) | (Zip Code) | (Address of principal executive |

Registrant's telephone number, including area code:
(785) 235-1341

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such requirements for the past 90 days. Yes p No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer, large accelerated filer, and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer " Non-accelerated filer *. Smaller Reporting Company " (do not check if a smaller
reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No p

As of January 28, 2008, there were $74,048,809$ shares of Capitol Federal Financial Common Stock outstanding.

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# PART I -- FINANCIAL INFORMATION <br> Item 1. Financial Statements <br> CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS 

(Dollars in thousands except per share data and amounts)
December 31, September 30,

| ASSETS: | December 31, 2007 (Unaudited) |  | September 30,2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 253,725 | \$ | 162,791 |
| Investment securities: |  |  |  |  |
| Available-for-sale ("AFS") at market (amortized cost of \$37,644 and \$102,331) |  | 37,743 |  | 102,424 |
| Held-to-maturity ("HTM") at cost (market value of \$461,634 and \$418,940) |  | 462,302 |  | 421,744 |
| Mortgage-related securities: |  |  |  |  |
| AFS, at market (amortized cost of \$641,676 and \$400,705) |  | 646,660 |  | 402,686 |
| HTM, at cost (market value of \$959,516 and \$995,415) |  | 962,237 |  | 1,011,585 |
| Loans receivable held-for-sale, net |  | 2,556 |  | 2,184 |
| Loans receivable, net |  | 5,310,296 |  | 5,291,426 |
| Mortgage servicing rights ("MSR") |  | 5,483 |  | 5,606 |
| Bank-owned life insurance ("BOLI") |  | 50,648 |  | 50,027 |
| Capital stock of Federal Home Loan Bank ("FHLB"), at cost |  | 139,380 |  | 139,661 |
| Accrued interest receivable |  | 31,207 |  | 35,869 |
| Premises and equipment, net |  | 26,309 |  | 26,610 |
| Real estate owned, net |  | 2,023 |  | 2,097 |
| Income taxes receivable |  | -- |  | 6,620 |
| Deferred income taxes, net |  | 233 |  | 543 |
| Other assets |  | 14,784 |  | 15,657 |
| TOTAL ASSETS | \$ | 7,945,586 | \$ | 7,677,530 |
|  |  |  |  |  |
| LIABILITIES: |  |  |  |  |
| Deposits | \$ | 3,981,449 | \$ | 3,922,782 |
| Advances from FHLB |  | 2,746,532 |  | 2,732,183 |
| Other borrowings, net |  | 303,538 |  | 53,524 |
| Advance payments by borrowers for taxes and insurance |  | 18,637 |  | 51,397 |
| Income taxes payable |  | 1,302 |  | -- |
| Accounts payable and accrued expenses |  | 31,549 |  | 50,013 |
| Total liabilities |  | 7,083,007 |  | 6,809,899 |
|  |  |  |  |  |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Preferred stock (\$0.01 par value) 50,000,000 shares authorized; none issued |  | -- |  | -- |
| Common stock ( $\$ 0.01$ par value) 450,000,000 shares authorized, 91,512,287 |  |  |  |  |
| shares issued; 74,042,185 and 74,258,977 shares outstanding |  | 915 |  | 915 |
| as of December 31, 2007 and September 30, 2007, respectively |  |  |  |  |
| Additional paid-in capital |  | 440,350 |  | 438,964 |
| Unearned compensation, Employee Stock Ownership Plan ("ESOP") |  | $(11,594)$ |  | $(12,098)$ |
| Unearned compensation, Recognition and Retention Plan ("RRP") |  | (613) |  | (630) |
| Retained earnings |  | 748,530 |  | 750,186 |

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| Accumulated other comprehensive gain | 3,165 | 1,287 |  |
| :--- | :---: | :---: | :---: |
| Less shares held in treasury (17,470,102 and 17,253,310 shares as of |  | $(318,174)$ | $(310,993)$ |
| December 31, 2007 and September 30, 2007, at cost) | 862,579 | 867,631 |  |
| Total stockholders' equity | $\$$ | $7,945,586$ | $\$$ |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | $7,677,530$ |  |  |

See accompanying notes to consolidated interim financial statements.
$\leq$ Index $>$

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## CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(Dollars and share counts in thousands except per share data and amounts)
For the Three Months Ended
December 31, 2007

2006
INTEREST AND DIVIDEND INCOME:

| Loans receivable | $\$$ | 76,263 |
| :--- | ---: | ---: |
| Mortgage-related securities | $\$ \mathbf{1 7 , 1 2 7}$ | 73,192 |
| Investment securities | 4,130 | 19,521 |
| Capital stock of FHLB | 2,080 | 6,684 |
| Cash and cash equivalents | 1,428 | 2,699 |
| Total interest and dividend income | 101,028 | 105,070 |

## INTEREST EXPENSE:

| Deposits | 38,033 | 35,469 |
| :--- | ---: | ---: |
| FHLB advances | 34,161 | 40,741 |
| Other borrowings | 2,207 | 1,129 |
| Total interest expense | 74,401 | 77,339 |

NET INTEREST AND DIVIDEND INCOME ..... 26,627 ..... 27,827
RECOVERY FOR LOAN LOSSES ..... (280)
NET INTEREST AND DIVIDEND INCOME AFTER RECOVERY FOR LOAN LOSSES 26,627 ..... 28,107
OTHER INCOME:
Retail fees and charges 4,489 ..... 4,488
Income from BOLI ..... 621 ..... --
Loan fees ..... 661
Insurance commissions ..... 441
Gain on trading securities ..... 34
Interest income on income tax refund ..... 194 ..... --
Gain on sale of loans receivable held-for-sale ..... 77 ..... 6
Loss on sale of available-for-sale securities ..... (47)
Other, net ..... 654 ..... 832
Total other income 7,111 ..... 6,415
OTHER EXPENSES:
Salaries and employee benefits ..... 10,435 ..... 10,121
Occupancy of premises ..... 3,157 ..... 2,870
Regulatory and other services ..... 1,619 ..... 1,643
Deposit and loan transaction fees ..... 1,355 ..... 1,050
Advertising ..... 831 ..... 889
Other, net ..... 2,054 ..... 1,258
Total other expenses ..... 19,451 ..... 17,831
INCOME BEFORE INCOME TAX EXPENSE ..... 14,287 ..... 16,691
INCOME TAX EXPENSE ..... 5,174 ..... 6,440
NET INCOME ..... \$ ..... 10,251

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| Basic earnings per common share | $\$$ | 0.12 | $\$$ | 0.14 |
| :--- | :--- | ---: | ---: | ---: |
| Diluted earnings per common share | $\$$ | 0.12 | $\$$ | 0.14 |
| Dividends declared per public share | $\$$ | 0.50 | $\$$ | 0.59 |
|  |  |  |  | 72,627 |
| Basic weighted average common shares |  | 72,956 | 72,835 |  |

See accompanying notes to consolidated interim financial statements.

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## CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY <br> (Unaudited) <br> (Dollars in thousands except per share data and amounts)



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Dividends on common
stock to public

| Stockholders $(\$ .50$ per |
| :--- |
| public share) |


| Balance at December |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 31,2007 |

See accompanying notes to consolidated interim financial statements.

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| CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | For the Three Months Ended December 31, 2007 <br> 2006 |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net income | 9,113 | \$ | 10,251 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| FHLB stock dividends | $(2,080)$ |  | $(2,699)$ |
| Recovery for loan losses | -- |  | (280) |
| Originations of loans receivable held-for-sale | $(7,631)$ |  | (252) |
| Proceeds from sales of loans receivable held-for-sale | 7,224 |  | 277 |
| MSR activity, net | 123 |  | 409 |
| Amortization and accretion of premiums and discounts on mortgage- |  |  |  |
| related securities and investment securities | 164 |  | 33 |
| Principal collected on trading securities | -- |  | 7,729 |
| Proceeds from sale of trading securities | -- |  | 389,209 |
| Change in cash surrender value of Bank Owned Life Insurance | (621) |  | -- |
| Depreciation and amortization of premises and equipment | 1,272 |  | 747 |
| Amortization of deferred debt issuance costs | 14 |  | 14 |
| Deferred gain on termination of interest rate swap | 1,620 |  | -- |
| Common stock committed to be released for allocation - ESOP | 1,656 |  | 1,892 |
| RRP shares sold, net of forfeitures | (2) |  | (10) |
| Stock based compensation - stock options and RRP | 216 |  | 152 |
| Other, net | 37 |  | (123) |
| Changes in: |  |  |  |
| Accrued interest receivable | 4,662 |  | 2,184 |
| Other assets | 873 |  | $(2,089)$ |
| Income taxes payable/receivable | 6,767 |  | 5,858 |
| Accounts payable and accrued expenses | $(4,383)$ |  | 1,407 |
| Net cash provided by operating activities | 19,024 |  | 414,709 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| Proceeds from maturities or calls of investment securities AFS | 64,782 |  | 45,000 |
| Purchases of investment securities AFS | -- |  | $(1,520)$ |
| Proceeds from maturities or calls of investment securities HTM | 125,108 |  | 12,000 |
| Purchases of investment securities HTM | $(165,590)$ |  | $(469,620)$ |
| Principal collected on mortgage-related securities AFS | 44,882 |  | 56,298 |
| Purchases of mortgage-related securities AFS | $(286,168)$ |  | -- |
| Proceeds from sale of mortgage-related securities AFS | -- |  | 15,237 |
| Principal collected on mortgage-related securities HTM | 50,361 |  | 56,710 |
| Purchases of mortgage-related securities HTM | $(1,033)$ |  | $(108,135)$ |
| Proceeds from the redemption of capital stock of FHLB | 12,361 |  | -- |
| Purchases of capital stock of FHLB | $(10,000)$ |  | -- |
| Loan originations, net of principal collected | $(22,892)$ |  | $(26,578)$ |

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| Loan purchases, net of principal collected | 3,232 | 18,173 |
| :--- | :---: | ---: |
| Net deferred fee activity | $(111)$ | 120 |
| Purchases of premises and equipment, net | $(974)$ | $(1,870)$ |
| Proceeds from sales of real estate owned, net | 976 | 1,423 |
| Net cash used in investing activities | $(185,066)$ | $(402,762)$ |
|  |  | (Continued) |

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## Notes to Consolidated Interim Financial Statements (Unaudited)

## 1. Basis of Financial Statement Presentation

The accompanying consolidated financial statements of Capitol Federal Financial ("CFFN") and subsidiary (the "Company") have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2007 Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC"). Interim results are not necessarily indicative of results for a full year.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet, and revenues and expenses for the period. Significant estimates include the allowance for loan losses, impairment of securities, valuation of MSR, and the fair values of derivative instruments. Actual results could differ from those estimates. See "Item 2- Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies."

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Capitol Federal Savings Bank (the "Bank"). The Bank has a wholly owned subsidiary, Capitol Funds, Inc. Capitol Funds, Inc. has a wholly owned subsidiary, Capitol Federal Mortgage Reinsurance Company. Significant intercompany accounts and transactions have been eliminated.

## 2. Earnings Per Share

The Company accounts for the $3,024,574$ shares acquired by its ESOP in accordance with Statement of Position ("SOP") 93-6 and the shares awarded pursuant to its RRP in a manner similar to the ESOP shares. Shares acquired by the ESOP and shares awarded pursuant to the RRP are not considered in the basic average shares outstanding until the shares are committed for allocation or vested to an employee's individual account. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share calculations.

For the Three Months Ended December 31,
2007(1)
2006

|  | (Dollars in thousands, except per share amounts) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 9,113 | \$ | 10,251 |
| Average common shares outstanding |  | 72,955,067 |  | 72,626,122 |
| Average committed ESOP shares outstanding |  | 548 |  | 548 |
| Total basic average common shares outstanding |  | 72,955,615 |  | 72,626,670 |
|  |  |  |  |  |
| Effect of dilutive RRP shares |  | 6,789 |  | 7,869 |
| Effect of dilutive stock options |  | 55,183 |  | 200,480 |
| Total diluted average common shares outstanding |  | 73,017,587 |  | 72,835,019 |
|  |  |  |  |  |
| Net earnings per share: |  |  |  |  |
| Basic | \$ | 0.12 | \$ | 0.14 |
| Diluted | \$ | 0.12 | \$ | 0.14 |

(1) Options to purchase 185,300 shares of common stock at prices between $\$ 33.69$ per share and $\$ 38.77$ were outstanding as of December 31, 2007, but were not included in the computation of diluted EPS because they were anti-dilutive for the three months ended December 31, 2007.

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## 3. Recent Accounting Pronouncements

The SEC issued Staff Accounting Bulletin ("SAB") 109, "Written Loan Commitments Recorded at Fair Value Through Earnings." SAB 109 supersedes SAB 105, "Miscellaneous Accounting - Loan Commitments Accounted for as Derivative Instruments." SAB 109 requires a company to include the value of the MSR asset in the estimated fair value of the commitments on loans to be sold. SAB 105 had stated that this treatment was inappropriate. The new guidance should be applied prospectively to commitments accounted for at fair value that are issued or modified in fiscal quarters beginning after December 15, 2007, which for the Company is January 1, 2008. The adoption of SAB 109 is not expected to have a material impact to the financial statements.

The SEC issued SAB 110, codified as part of SAB Topic 14.D.2, "Share-Based Payment: Certain Assumptions Used in Valuation Methods - Expected Term." SAB 110 permits companies, under certain circumstances, to continue to use the simplified method when calculating the expected term of "plain vanilla" share options. Originally, the simplified method was due to expire on December 31, 2007. A company may use the simplified method if it concludes that it is not reasonable to base its estimate of expected term on its experience with exercising historical share options. Included in SAB 110 are examples of situations where it may be appropriate to use the simplified method and required disclosures for those companies continuing to use the simplified method. There is no expiration date for SAB 110, but companies should be aware that the SEC staff believes that more detailed external information about exercise behavior will, over time, become readily available. The effective date for SAB 110 is January 1, 2008. Management is in the process of assessing whether the Company will continue to use the simplified method for stock option grants after January 1, 2008.

The FASB issued FASB Statement No. 141(R) "Business Combinations" and Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51." These statements change the way companies account for business combinations and noncontrolling interests (minority interests in current GAAP) and continues the FASB's push toward more fair value in financial statements. These Statements should both be applied prospectively for fiscal years beginning on or after December 15, 2008, which for the Company is October 1, 2009. However, Statement No. 160 requires entities to apply the presentation and disclosure requirements retrospectively to comparative financial statements, if presented. Both Statements prohibit early adoption. Management is assessing the impact of the adoption of FASB Statements No. 141(R) and No. 160.

## 4. Interest Rate Swaps

During the quarter ended December 31, 2007, management terminated interest rate swaps with a notional amount of $\$ 575.0$ million that were scheduled to mature during fiscal year 2010. As a result of the termination, the Bank received cash proceeds and recorded a deferred gain of $\$ 1.7$ million. The gain will be amortized to interest expense on FHLB advances over the remaining life of the FHLB advances that were originally hedged by the terminated interest rate swap agreements. As of December 31, 2007, the Bank had one remaining interest rate swap agreement with a notional amount of $\$ 225.0$ million that is scheduled to mature in May 2008.

## 5. Income Taxes

The Company adopted FASB Interpretation ("FIN") No. 48 "Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109" on October 1, 2007. The interpretation clarifies the accounting for uncertainty in income taxes recognized in financial statements in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes." The interpretation prescribes a process by which the likelihood of a tax position is gauged based upon the technical merits of the position, and then a subsequent measurement relates the maximum benefit and the degree of likelihood to determine the amount of benefit to recognize in the financial statements.

As of October 1, 2007 (the date of adoption), the Company had unrecognized tax benefits of $\$ 3.8$ million as a result of tax positions taken during prior periods, $\$ 531$ thousand of which would affect the Company's effective income tax rate
if recognized. Of the total $\$ 3.8$ million increase in liability for unrecognized tax positions, $\$ 339$ thousand was accounted for as a decrease to the October 1, 2007 balance of retained earnings, and the remaining $\$ 3.5$ million was accounted for as an increase to net deferred tax assets.

As of December 31, 2007, the Company had a total of $\$ 3.9$ million of unrecognized tax benefits, which included accrued penalties and interest of $\$ 579$ thousand. Estimated penalties and interest of $\$ 62$ thousand are included in income tax expense in the consolidated statements of income. Included in Other income in the consolidated statements of income is $\$ 194$ thousand of interest income related to a tax refund on our amended September 30, 2005 federal tax return. It is reasonably possible that a decrease in unrecognized tax benefits of approximately $\$ 1.4$ million may occur within the next twelve months as a result of lapses in applicable statutes of limitations.

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We file income tax returns in the U.S. federal jurisdiction and the states of Kansas and Missouri. In many cases, uncertain tax positions are related to tax years that remain subject to examination by the relevant taxing authorities. With few exceptions, the Company is no longer subject to US. Federal and state examinations by tax authorities for years before fiscal year 2004.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Company and its wholly-owned subsidiary, the Bank, may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the SEC. These forward-looking statements may be included in this Quarterly Report on Form 10-Q and the exhibits attached to it, in the Company's reports to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may", "could", "should", "would", "believe", "anticipate", "estimate", "expect", "intend", "plan" and similar expressions are intended to identify forward-looking statements The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market area;
- our ability to acquire funds from or invest funds in wholesale or secondary markets;
- the future earnings and capital levels of the Bank, which could affect the ability of the Company to pay dividends in accordance with its dividend policies;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the

Board of Governors of the Federal Reserve System;

- the effects of, and changes in, foreign and military policies of the United States Government;
- inflation, interest rate, market and monetary fluctuations;
- our ability to access cost-effective funding;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services for our products and services;
- our success in gaining regulatory approval of our products and services, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities and insurance;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business.

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

As used in this Form 10-Q, unless we specify otherwise, "the Company," "we," "us," and "our" refer to Capitol Federal Financial, a United States corporation. "Capitol Federal Savings," and "the Bank," refer to Capitol Federal Savings Bank, a federal savings bank and the wholly-owned subsidiary of Capitol Federal Financial. "MHC" refers to Capitol Federal Savings Bank MHC, a mutual holding company and majority-owner of Capitol Federal Financial.

The following discussion and analysis is intended to assist in understanding the financial condition and results of operations of the Company. It should be read in conjunction with the consolidated financial statements and notes presented in this report. The discussion includes comments relating to the Bank, since the Bank is wholly owned by the Company and comprises the majority of its assets and is the principal source of income for the Company. This discussion and analysis should be read in conjunction with the management discussion and analysis included in the Company's 2007 Annual Report on Form 10-K filed with the SEC.

## Executive Summary

The following summary should be read in conjunction with our Management's Discussion and Analysis of Financial Condition and Results of Operations in its entirety.

Our principal business consists of attracting deposits from the general public and investing those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family residences. We also originate consumer loans, loans secured by first mortgages on nonowner-occupied one- to four-family residences, permanent and construction loans secured by one- to four-family residences, commercial real estate loans, and multi-family real estate loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase whole loans and invest in certain investment and mortgage-related securities using FHLB advances and repurchase agreements as an additional funding source.

The Company is significantly affected by prevailing economic conditions including federal monetary and fiscal policies and federal regulation of financial institutions. Deposit balances are influenced by a number of factors including interest rates paid on competing personal investment products, the level of personal income, and the personal rate of savings within our market areas. Lending activities are influenced by the demand for housing and other loans, as well as interest rate pricing competition from other lending institutions. The primary sources of funds for lending activities include deposits, loan repayments, investment income, borrowings, and funds provided from operations.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, mortgage-related securities, investment securities, and cash, and the interest paid on deposits and borrowings. We generally price our loan and deposit products based upon an analysis of our competition and changes in market rates. On a weekly basis, management reviews deposit flows, loan demand, cash levels, and changes in several market rates to assess all pricing strategies. While we do not explicitly price our products at a margin to a specific market rate or index, our products tend to be priced at a margin to general market rates or indices. Our one- to four-family mortgage loans are generally priced based upon the 10-year Treasury rate while the rates on our deposits are generally priced based upon short-term Treasury rates. The majority of our loans are fixed-rate products with maturities up to 30 years, while the majority of our deposits have maturity or reprice dates of less than two years.

During the first quarter of fiscal year 2008, the Federal Open Market Committee of the Federal Reserve ("FOMC") lowered the overnight lending rate, from $4.75 \%$ to $4.25 \%$. As a result, short term interest rates continued to decline, and the steepening of the yield curve became more pronounced for maturities greater than two years. In recent periods, the flat-to-inverted yield curve environment restricted the Bank's ability to balance investment opportunities with the cost of funding. The current interest rate environment is more favorable for utilizing leverage to increase the level of earning assets. The Bank's net interest margin increased 15 basis points during the quarter ended December 31, 2007 compared to the previous quarter, primarily as a result of an increase of 9 basis points in the average yield on earning assets, but also as a result of a decrease in the average cost of interest-bearing liabilities. During the quarter, management entered into repurchase agreements as a means of expanding its funding sources.

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The subprime mortgage banking environment has been experiencing considerable strain from rising delinquencies and liquidity pressures and some subprime mortgage lenders have failed. The increased scrutiny of the subprime lending market is one of the factors that have impacted general market conditions as well as perceptions of our business. Our credit underwriting standards have been structured to limit our exposure to the types of loans that are currently experiencing high foreclosure and loss rates. Our mortgage loan portfolio has minimal exposure to loans generally considered to be subprime loans.

During the first quarter of fiscal year 2008, management terminated interest rate swap agreements with a notional amount of $\$ 575.0$ million that were scheduled to mature during fiscal year 2010. As a result of the termination, the

Bank received cash proceeds and recorded a deferred gain of $\$ 1.7$ million that will be amortized to interest expense on FHLB advances over the remaining term of the FHLB advances originally hedged by the terminated interest rate swap agreements.

Net income for the quarter ended December 31, 2007 was $\$ 9.1$ million compared to $\$ 6.3$ million for the prior quarter. The $\$ 2.8$ million increase in net income was primarily a result of a decrease in interest expense and a modest increase in interest income. The decrease in interest expense was a direct result of the termination of the swaps.

The amount of total borrowings is a function of balancing investment opportunities, liquidity requirements, and managing the interest rate sensitivity of the Bank. Management monitors the Bank's investment opportunities and balances those opportunities with the cost of FHLB advances or other funding sources. See additional discussion of interest rate risk in "Item 7A. Quantitative and Qualitative Disclosure About Market Risk."

## Available Information

Company and financial information, including press releases, Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to those reports can be obtained free of charge from our investor relations website, http://ir.capfed.com. SEC filings are available on our website immediately after they are electronically filed with or furnished to the SEC, and are also available on the SEC's website at www.sec.gov.

## Critical Accounting Policies

Our most critical accounting policies are the methodologies used to determine the allowance for loan losses, other-than-temporary declines in the value of securities, the valuation of MSR and deferred income tax assets, and our policy regarding derivative instruments. These policies are important to the presentation of our financial condition and results of operations, involve a high degree of complexity, and require management to make difficult and subjective judgments that may require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could cause reported results to differ materially. These critical accounting policies and their application are reviewed at least annually by our audit committee. The following is a description of our critical accounting policies and an explanation of the methods and assumptions underlying their application.

Allowance for Loan Losses. Management maintains an allowance for loan losses to absorb losses known and inherent in the loan portfolio based upon ongoing quarterly assessments of the loan portfolio. Our methodology for assessing the appropriateness of the allowance consists of several key elements, which includes a formula allowance, specific allowances for identified problem loans and portfolio segments, and knowledge of economic conditions that may lead to credit risk concerns about the loan portfolio or segments of the loan portfolio. In addition, the allowance incorporates the results of measuring impaired loans as provided in SFAS No. 114, "Accounting by Creditors for Impairment of a Loan" and SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." These accounting standards prescribe the measurement methods, income recognition and disclosures related to impaired loans.

One- to four-family mortgage loans and consumer loans that are not impaired, as defined in SFAS No. 114 and No. 118, are collectively evaluated for impairment using a formula allowance as permitted by SFAS No. 5, "Accounting for Contingencies." Loans on residential properties with greater than four units, residential construction loans and commercial properties that are delinquent or where the borrower's total loan concentration balance is greater than $\$ 1.5$ million (excluding one- to four-family mortgage loans) are evaluated for impairment on a loan by loan basis at least annually. If no impairment exists, these loans are included in the formula allowance. The formula allowance is calculated by applying loss factors to outstanding loans based on the internal risk evaluation of pools of loans.

Changes in risk evaluations of both performing and non-performing loans affect the amount of the formula allowance. Loss factors are based both on our historical loss experience and on significant factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date. Loan loss factors for portfolio segments are representative of the credit risks associated with loans in those segments. The greater the credit risks associated with a particular segment, the greater the loss factor. Loss factors increase as individual loans become classified, delinquent, the foreclosure process begins, or as economic conditions warrant.

Management reviews the appropriateness of the allowance based upon its evaluation of then-existing economic and business conditions affecting our key lending areas. Other conditions management considers in determining the appropriateness of the allowance include, but are not limited to, changes in our underwriting standards, credit quality

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trends (including changes in the balance and characteristics of non-performing loans expected to result from existing economic conditions), trends in collateral values, loan volumes and concentrations, and recent loss experience in particular segments of the portfolio as of the balance sheet date. Management also measures the impact that these conditions were believed to have had on the collectibility of impaired loans.

Senior management reviews these conditions quarterly. To the extent that any of these conditions are evidenced by a specifically identifiable problem loan or portfolio segment as of the evaluation date, management's estimate of the effect of the condition may be reflected as a specific allowance applicable to the loan or loans. Where any of these conditions are not evidenced by a specifically identifiable problem loan or portfolio segment as of the evaluation date, management's evaluation of the loss related to these conditions is reflected in the allowance associated with our homogeneous population of mortgage loans. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem loans or portfolio segments.

The amounts actually observed with respect to these losses can vary significantly from the estimated amounts. Our methodology permits adjustments to any loss factor used in the computation of the formula allowance in the event that, in management's judgment, significant factors which affect the collectibility of the portfolio, as of the evaluation date, are not reflected in the current loss factors. By assessing the estimated losses inherent in our loan portfolios on a quarterly basis, we can adjust specific and inherent loss estimates based upon more current information.

Assessing the adequacy of the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received on impaired loans, and changes in the market value of collateral securing loans, which may be susceptible to volatility. In the opinion of management, the allowance, when taken as a whole, is adequate to absorb reasonable estimated losses inherent in our loan portfolios.

Securities Impairment. Management regularly monitors the investment and mortgage-related security portfolios for impairment on a security by security basis. Many factors are considered in determining whether the impairment is deemed to be other-than-temporary, including, but not limited to, the length of time the security has had a market value less than the cost basis, the severity of the loss, the intent and ability of the Bank to hold the security for a period of time sufficient for a substantial recovery of its investment, recent events specific to the issuer or industry including the issuer's financial condition and current ability to make future payments in a timely manner, external credit ratings and recent downgrades in these ratings. If management deems the decline to be other-than-temporary, the carrying value of the security is adjusted and an impairment amount is recorded in the consolidated statements of income. Currently, all securities are rated investment grade, and there is a market for the securities.

Valuation of Mortgage Servicing Rights. The Bank records MSR as a result of retaining the servicing of loans that are owned by another entity. Impairment exists if the carrying value of MSR exceeds the estimated fair value of the MSR. MSR are stratified by the underlying loan term and by interest rate. Individual impairment allowances for each stratum are established when necessary and then adjusted in subsequent periods to reflect changes in the measurement of impairment. The estimated fair value of each MSR stratum is determined through analysis of future cash flows incorporating numerous assumptions including: servicing income, servicing costs, market discount rates, prepayment speeds, and other market driven data.

The fair value of MSR is highly sensitive to changes in assumptions. Changes in prepayment speed assumptions have the most significant impact on the fair value of MSR. Generally, as interest rates decline, prepayments accelerate due to increased refinance activity, which results in a decrease in the fair value of MSR. As interest rates rise, prepayments slow which generally results in an increase in the fair value of MSR. All assumptions are reviewed for reasonableness on a quarterly basis and adjusted as necessary to reflect current and anticipated market conditions. Thus, any measurement of the fair value of MSR is limited by the conditions existing and the assumptions utilized as of a

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particular point in time, and those assumptions may not be appropriate if applied at a different point in time. We receive an independent appraisal of the fair value of our MSR at least annually.

Derivative Instruments. The Bank has entered into interest rate swap agreements to hedge certain FHLB advances ("swapped FHLB advances"). When the Bank entered into the interest rate swap agreements, they were designated as fair value hedges. All terms of the interest rate swap agreements relating to the pay, fixed-rate components, and timing of cash flows match the terms of the swapped FHLB advances. Therefore, the Bank has assumed no ineffectiveness in the hedging relationship and accounts for the interest rate swaps using the shortcut method, under which any gain or loss in the fair value of the interest rate swaps is recorded as an other asset or liability and is offset by a gain or loss on the hedged FHLB advances.

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Before entering into the interest rate swap agreements, management formally documented its risk management objectives and strategy, and the relationship between the interest rate swap agreements and the swapped FHLB advances. To qualify for hedge accounting, the interest rate swaps and the related FHLB advances must be designated as a hedge. Both at the inception of the hedge and on an ongoing basis, management assesses whether the hedging relationship is expected to be highly effective in offsetting changes in fair values of the swapped FHLB advances. If at some point it is determined that the interest rate swaps are not highly effective as a hedge, hedge accounting will be discontinued. If hedge accounting is discontinued, changes in the fair value of the interest rate swaps will be recorded in earnings and the swapped FHLB advances will no longer be adjusted for changes in fair value.

During the first quarter of fiscal year 2008, management terminated interest rate swap agreements with an aggregate notional amount of $\$ 575.0$ million due to market conditions. As of December 31, 2007, the Bank had one remaining interest rate swap agreement with a notional amount of $\$ 225.0$ million.

## Financial Condition

Total assets increased from $\$ 7.68$ billion at September 30, 2007 to $\$ 7.95$ billion at December 31, 2007. The $\$ 268.1$ million increase in assets was primarily attributed to a $\$ 194.6$ million increase in the mortgage-related securities portfolio and a $\$ 90.9$ million increase in cash and cash equivalents, partially offset by a $\$ 24.2$ million decrease in the investment securities portfolio.

Total liabilities increased from $\$ 6.81$ billion at September 30, 2007 to $\$ 7.08$ billion at December 31, 2007. The $\$ 273.1$ million increase in liabilities was due primarily to an increase in other borrowings of $\$ 250.0$ million and to an increase in deposits of $\$ 58.7$ million.

Stockholders' equity decreased $\$ 5.0$ million to $\$ 862.6$ million at December 31, 2007, from $\$ 867.6$ million at September 30, 2007.

The following table presents selected balance sheet data for the Company at the dates indicated.

|  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2007 \end{gathered}$ | Balance at June 30, 2007 | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Balance Sheet Data: | (Dollars in thousands, except per share amounts) |  |  |  |  |
| Total assets | \$ 7,945,586 | \$ 7,677,530 | \$ 7,826,549 | \$ 8,098,626 | \$ 8,205,879 |
| Cash and cash equivalents | 253,725 | 162,791 | 188,664 | 242,186 | 187,479 |
| Investment securities | 500,045 | 524,168 | 673,160 | 773,404 | 844,514 |
| Mortgage-related securities | 1,608,897 | 1,414,271 | 1,466,822 | 1,603,443 | 1,668,548 |
| Loans receivable, net | 5,310,296 | 5,291,426 | 5,252,275 | 5,216,763 | 5,229,077 |
| MSR | 5,483 | 5,606 | 6,017 | 6,304 | 6,508 |
| Capital stock of FHLB | 139,380 | 139,661 | 147,557 | 157,344 | 167,829 |
| Deposits | 3,981,449 | 3,922,782 | 3,946,693 | 4,002,866 | 3,934,707 |
| Advances from FHLB | 2,746,532 | 2,732,183 | 2,870,337 | 3,074,973 | 3,270,125 |
| Other borrowings | 303,538 | 53,524 | 53,509 | 53,495 | 53,481 |
| Stockholders' equity | 862,579 | 867,631 | 870,095 | 870,624 | 867,139 |
| Accumulated other comprehensive gain (loss) | 3,165 | 1,287 | 174 | 370 | (457) |
|  | 10.86\% | 11.30\% | 11.12\% | 10.75\% | 10.57\% |

Equity to total assets at end of period

| Book value per share | $\$$ | 11.84 | $\$$ | 11.88 | $\$$ | 11.92 | $\$$ | 11.94 | $\$$ | 11.92 |
| :--- | :--- | ---: | :--- | ---: | :--- | ---: | :--- | ---: | ---: | ---: |
| Shares outstanding |  | $72,857,963$ |  | $73,024,845$ |  | $73,010,580$ |  | $72,932,544$ |  | $72,725,595$ |

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The following table presents rate information at the dates indicated.

| December | September |  | December |
| :---: | :---: | :---: | :---: |
| 31, | 30, | June 30, | 31, |
| 2007 | 2007 | 2007 | 2006 |

Average Yield / Cost at End of Period: (annualized)

| Loans receivable | $5.74 \%$ | $5.73 \%$ | $5.69 \%$ | $5.66 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Mortgage-related <br> securities | 4.66 | 4.46 | 4.30 | 4.26 |
| Investment <br> securities | 4.14 | 4.52 | 4.68 | 4.82 |
| Deposits | 3.77 | 3.86 | 3.85 | 3.68 |
| FHLB advances | 4.90 | 5.39 | 5.07 | 4.88 |
| Borrowings, <br> other $(1)$ | 4.98 | 8.12 | 8.12 | 8.14 |

(1) The decrease in the rate of Borrowings, other between September 30, 2007 and December 31, 2007 was a result of entering into the repurchase agreements which total $\$ 250.0$ million at an average rate of $4.34 \%$.

As previously discussed, management recorded a deferred gain of $\$ 1.7$ million during the first quarter of fiscal year 2008 in association with the termination of interest rate swap agreements with a notional amount of $\$ 575.0$ million. The deferred gain will be amortized over the remaining life of the FHLB advances. The increase in the balance of Cash and cash equivalents was the result of the advances the Bank took out just before the end of the quarter. The cash received from the advances was accumulated to payoff the advances maturing in January 2008.

Loans Receivable. The loan portfolio increased $\$ 18.9$ million from $\$ 5.29$ billion at September 30, 2007 to $\$ 5.31$ billion at December 31, 2007. Loans purchased from nationwide lenders represented $16.5 \%$ of the loan portfolio at December 31, 2007 compared to $17.2 \%$ at September 30, 2007. As of December 31, 2007, the average balance of a purchased mortgage loan was approximately $\$ 350$ thousand while the average balance of an originated mortgage loan was approximately $\$ 110$ thousand.

Included in the loan portfolio at December 31, 2007 were $\$ 392.4$ million of interest-only loans, which were primarily purchased from nationwide lenders during fiscal year 2005. These loans do not typically require principal payments during their initial term. The interest-only loans in our portfolio have initial interest-only terms of either five or ten years, with approximately equal distribution between the two terms. Loans of this type generally are considered to be of greater risk to the lender because of the possibility that the borrower may default once principal payments are required. We attempt to mitigate the risk of interest-only loans by using prudent underwriting criteria. The interest-only loans we purchased had an average credit score greater than 700 at the time of purchase and an average loan-to-value ratio not exceeding $80 \%$ at the time of purchase. As of December 31, 2007, the performance of our interest-only loans is comparable to the performance of the rest of our one- to four-family loan portfolio.

Total one- to four-family loan originations during the current three month period were $\$ 147.2$ million at an average rate of $5.97 \%$ compared to one- to four-family loan originations of $\$ 138.5$ million at an average rate of $5.96 \%$ for the same period one year ago. Of the one- to four- family loans originated during the current three month period and the same period one year ago, $\$ 124.6$ million and $\$ 114.0$ million, respectively, were fixed-rate. Generally, during the three months ended December 31, 2007, the Bank's 30-year fixed-rate loans, with no points paid by the borrower, were priced at approximately 185 basis points above the average 10-year Treasury rate, while the Bank's 15 -year fixed-rate loans were priced approximately 150 basis points above the average 10 -year Treasury rate. The Bank's loan pricing is benchmarked to the secondary mortgage market pricing.

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The following table presents loan origination, refinance and purchase activity for the periods indicated. Loan originations, purchases and refinances are reported together. The fixed-rate one- to four-family loans less than or equal to 15 years have an original maturity at origination of less than or equal to 15 years, while fixed-rate one- to four-family loans greater than 15 years have an original maturity at origination of greater than 15 years. The adjustable-rate one- to four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination.

| Fixed-Rate: | For the Three Months Ended December 31, 2007 |  |  |  | For the Three Months Ended December 31, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Rate | \% of <br> Total (Dollars in | ou | Amount sands) | Rate | \% of Total |
| Origination - oneto four-family |  |  |  |  |  |  |  |  |
| <= 15 years | \$ | 26,614 | 5.77\% | 12.89\% | \$ | 20,607 | 5.75\% | 10.52\% |
| $>15$ years |  | 110,121 | 6.09 | 53.34 |  | 105,039 | 6.11 | 53.63 |
| Other real estate |  | -- | -- | -- |  | 773 | 6.75 | 0.40 |
| Non real estate |  | 6,696 | 8.42 | 3.24 |  | 9,047 | 7.93 | 4.62 |
| Total fixed-rate loan originations |  | 143,431 | 6.14 | 69.47 |  | 135,466 | 6.18 | 69.17 |
| Adjustable-Rate: |  |  |  |  |  |  |  |  |
| Origination - oneto four-family |  |  |  |  |  |  |  |  |
| <= 36 months |  | 9,740 | 5.54 | 4.72 |  | 5,892 | 5.40 | 3.01 |
| $>36$ months |  | 32,639 | 5.85 | 15.81 |  | 33,380 | 5.72 | 17.04 |
| Other real estate |  | --- | -- | -- |  | -- | -- | -- |
| Non real estate |  | 20,655 | 8.31 | 10.00 |  | 21,107 | 8.58 | 10.78 |
| Total adjustable-rate loan originations |  | 63,034 | 6.61 | 30.53 |  | 60,379 | 6.69 | 30.83 |
| Total loan originations and purchases | \$ | 206,465 | 6.29\% | 100.00\% | \$ | 195,845 | 6.34\% | 100.00\% |
| Purchased loans included above: |  |  |  |  |  |  |  |  |
| Fixed-rate purchased loans | \$ | 12,086 | 6.20\% |  | \$ | 11,676 | 6.19\% |  |
| Adjustable-rate purchased loans |  | 19,780 | 5.85\% |  | \$ | 14,696 | 5.81\% |  |

The following table summarizes the activity in the loan portfolio for the periods indicated, excluding changes in loans in process, deferred fees and allowance for loan losses.

For the Three Months Ended
June 30, 2007
March 31, 2007

|  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | September 30, 2007 |  |  | Avg <br> Rate | Amount | Avg <br> Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Avg <br> Rate | Amount | Avg <br> Rate | Amount |  |  |  |
| Loans receivable: | (Dollars in thousands) |  |  |  |  |  |  |  |
| Beginning balance | \$ 5,346,626 | 5.68\% | \$ 5,303,830 | 5.64\% | \$ 5,249,793 | 5.59\% | \$ 5,259,857 | 5.57\% |
| Originations and |  |  |  |  |  |  |  |  |
| refinances | 174,599 | 6.34 | 225,333 | 6.50 | 246,940 | 6.24 | 161,705 | 6.31 |
| Purchases | 31,866 | 5.98 | 39,820 | 6.06 | 54,624 | 6.25 | 23,518 | 5.75 |
| Repayments | $(186,091)$ |  | $(221,075)$ |  | $(246,829)$ |  | $(194,085)$ |  |
| Other | (814) |  | $(1,282)$ |  | (698) |  | $(1,202)$ |  |
| Ending balance | \$ 5,366,186 | 5.71\% | \$ 5,346,626 | 5.68\% | \$ 5,303,830 | 5.64\% | \$ 5,249,793 | 5.59\% |

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The following table presents the Company's loan portfolio at the dates indicated.

|  | December 31, 2007Average |  |  |  | September 30, 2007 <br> Average |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | Amount |  | Rate | \% of Total (Dollars in | Amount usands) |  | Rate | \% of Total |
| Real Estate Loans |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 5,012,447 | 5.58\% | 93.41\% | \$ | 4,992,398 | 5.55\% | 93.38\% |
| Multi-family and commercial |  | 59,581 | 6.47 | 1.11 |  | 60,625 | 6.48 | 1.13 |
| Construction and development |  | 75,046 | 6.24 | 1.40 |  | 74,521 | 6.22 | 1.39 |
| Total real estate |  |  |  |  |  |  |  |  |
| loans |  | 5,147,074 | 5.60 | 95.92 |  | 5,127,544 | 5.57 | 95.90 |
|  |  |  |  |  |  |  |  |  |
| Consumer loans |  |  |  |  |  |  |  |  |
| Savings loans |  | 4,944 | 6.54 | 0.09 |  | 5,249 | 6.55 | 0.10 |
| Automobile |  | 4,115 | 6.99 | 0.08 |  | 4,234 | 6.98 | 0.08 |
| Home equity |  | 209,408 | 8.24 | 3.90 |  | 208,986 | 8.41 | 3.91 |
| Other |  | 645 | 7.77 | 0.01 |  | 613 | 8.26 | 0.01 |
| Total consumer |  |  |  |  |  |  |  |  |
| loans |  | 219,112 | 8.18 | 4.08 |  | 219,082 | 8.33 | 4.10 |
| Total loans receivable |  | 5,366,186 | 5.71\% | 100.00\% |  | 5,346,626 | 5.68\% | 100.00\% |
|  |  |  |  |  |  |  |  |  |
| Less: |  |  |  |  |  |  |  |  |
| Loans in process |  | 41,936 |  |  |  | 41,126 |  |  |
| Deferred fees and discounts |  | 9,783 |  |  |  | 9,893 |  |  |
| Allowance for losses |  | 4,171 |  |  |  | 4,181 |  |  |
| Total loans receivable, net | \$ | 5,310,296 |  |  | \$ | 5,291,426 |  |  |
| 17 |  |  |  |  |  |  |  |  |

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Lending Practices and Underwriting Standards
The Bank's primary lending activity is the origination of loans and the purchase of loans from a select group of correspondent lenders. These loans are generally secured by first mortgages on owner-occupied, one- to four-family residences in the Bank's market areas and select market areas in Missouri. Additional lending volume has been generated by purchasing whole one- to four-family mortgage loans from nationwide lenders. These purchases allow the Bank to attain geographic diversification and manage credit concentration risks in its loan portfolio. The loans that are purchased help mitigate the Bank's interest rate risk exposure because they are predominately adjustable-rate or short-term fixed rate loans.

The Bank's one- to four-family loans are primarily fully amortizing loans with contractual maturities of up to 30 years, except for interest-only loans which require the payment of interest during the interest-only period, with all payments due monthly. Our one- to four- family loans are generally not assumable and do not contain prepayment penalties. A "due on sale" clause, allowing the Bank to declare the unpaid principal balance due and payable upon the sale of the secured property, is generally included in the security instrument.

Current adjustable-rate one- to four-family loans originated by the Bank generally provide for a specified rate limit or cap on the periodic adjustment to the interest rate, as well as a specified maximum lifetime cap and minimum rate, or floor. Negative amortization of principal is not allowed. Borrowers are qualified based on the principal, interest, taxes and insurance payment at the initial rate for three, five and seven year adjustable-rate mortgage ("ARM") loans.

The Bank also originates interest-only ARM loans that do not require principal payments for a period of up to ten years. Borrowers are qualified based on a fully amortizing payment at the initial loan rate. The Bank is more restrictive on debt-to-income ratios and credit scores on interest-only ARM loans than on other ARM loans to offset the potential risk of payment shock at the time the loan rate adjusts and/or the principal and interest payments begin.

In an effort to offset the impact of repayments and to retain our customers, the Bank offers existing loan customers whose loan has not been sold to third parties the opportunity to modify their original loan terms to new loan terms generally consistent with those currently being offered. This is a convenient tool for customers who may have considered refinancing from an ARM loan to a fixed-rate loan or would like to reduce their term and take advantage of lower rates associated with current market rates. The program helps ensure the Bank maintains the relationship with the customer and significantly reduces the amount of time it takes for customers to obtain current market pricing and terms without having to refinance their loans, and is a more efficient way for the Bank to process the change. The Bank charges a fee for this service generally comparable to fees charged on new loans. The Bank does not solicit customers for this program, but considers it a valuable opportunity to retain customers who, due to our strict initial underwriting, could likely obtain similar financing elsewhere.

One- to four-family loans are generally underwritten using an automated underwriting system developed by a third party. The system's components closely resemble the Bank's manual underwriting standards which are generally in accordance with Federal Home Loan Mortgage Corporation ("FHLMC") and Federal National Mortgage Association ("FNMA") underwriting guidelines. The automated underwriting system analyzes the applicant's data, with emphasis on credit history, employment and income history, qualifying ratios reflecting the applicant's ability to repay, asset reserves, and loan-to-value ratio. Loans that do not meet the automated underwriting standards are referred to a staff underwriter for manual underwriting. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable fees and reserves at closing are required on all loans. Properties securing one- to four-family loans are appraised by either staff appraisers or independent fee appraisers approved by the board of directors who are independent of the loan origination function.

Presently, the Bank lends up to $105 \%$ of the lesser of the appraised value or purchase price for one- to four-family mortgage loans. At December 31, 2007, less than $1 \%$ of the balance of the loan portfolio had a loan-to-value ratio

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greater than $100 \%$. For loans with a loan-to-value ratio in excess of $80 \%$, private mortgage insurance is required in order to reduce the Bank's loss exposure to less than $80 \%$ of the appraised value or the purchase price of the property.

The underwriting standards of the lenders from whom the Bank purchases loans are generally similar to the Bank's internal underwriting standards. "No Doc" or "Stated Income, Stated Assets" loans are not permitted. Lenders are required to fully document all data sources for each application. Management believes these requirements reduce the credit risk associated with these loans. Before committing to purchase a pool of loans, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, loan-to-value ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan may be removed from the pool. Once the review of the specific criteria is complete and loans not meeting the Bank's standards are removed from the pool, changes are sent back to the lender for acceptance and pricing. Before the pool is funded, a Bank underwriter reviews $25 \%$ of the loan files and the supporting documentation in the pool.

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The underwriting of loans purchased under contractual agreement through correspondent lenders is generally performed by a third party underwriter who is under contract to use the Bank's internal underwriting standards. Correspondent lenders are located within the metropolitan Kansas City market area and select market areas in Missouri. The loan product is originated to the Bank's specifications including interest rates, product description, and underwriting standards. The Bank purchases approved loans and the related servicing rights, on a loan-by-loan basis.

The Bank also originates construction-to-permanent loans primarily secured by one- to four-family residential real estate. Presently, all of these loans are secured by property located within the Bank's market areas. Construction loans are obtained primarily by homeowners who will occupy the property when construction is complete. Construction loans to builders for speculative purposes are not permitted. The application process includes submission of complete plans, specifications, and costs of the project to be constructed. These items are used as a basis to determine the appraised value of the subject property. All construction loans are manually underwritten using the Bank's internal underwriting standards. The construction and permanent loans are closed at the same time allowing the borrower to secure the interest rate at the beginning of the construction period and throughout the permanent loan. Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided.

The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, student loans, and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. All consumer loans are originated in the Bank's market areas. Home equity loans may be originated in amounts, together with the amount of the existing first mortgage, of up to $100 \%$ of the value of the property securing the loan. In order to minimize risk of loss, home equity loans that are greater than $80 \%$ of the value of the property, when combined with the first mortgage, require private mortgage insurance. The term-to-maturity of home equity and home improvement loans may be up to 20 years. Other home equity lines of credit have no stated term-to-maturity and require a payment of $1.5 \%$ of the outstanding loan balance per month. Interest-only home equity lines of credit have a 10 -year term-to-maturity, monthly payments of accrued interest, and a balloon payment at maturity. Repaid principal may be re-advanced at any time, not to exceed the original credit limit of the loan. Other consumer loan terms vary according to the type of collateral and the length of the contract. The majority of the consumer loan portfolio is comprised of home equity lines of credit, which have interest rates that can adjust monthly based upon changes in the prime rate, to a maximum of $18 \%$.

The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of their ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

The Bank's multi-family and commercial real estate loans are secured primarily by multi-family dwellings and small office buildings generally located in the Bank's market areas. These loans are granted based on the income producing potential of the property and the financial strength of the borrower. Loan-to-value ratios on multi-family and commercial real estate loans usually do not exceed $80 \%$ of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt. The Bank generally requires personal guarantees of the borrowers covering a portion of the debt in addition to the security property as collateral for these loans. The Bank also generally requires an assignment of rents or leases in order to be assured that the cash flow from the project will be used to repay the debt. Appraisals on properties securing these loans are performed by independent state certified fee appraisers approved by the board of directors. While maximum maturities may extend to 30 years, loans

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frequently have shorter maturities and may not be fully amortizing, requiring balloon payments of unamortized principal at maturity.

Loans over $\$ 500$ thousand must be underwritten by two senior level underwriters. Any loan greater than $\$ 750$ thousand must be approved by the Asset and Liability Management Committee ("ALCO") and loans over $\$ 1.5$ million must be approved by the board of directors. For loans requiring ALCO and/or board of directors' approval, management is responsible for presenting to the ALCO and/or board of directors information about the creditworthiness of the borrower and the estimated value of the subject property. Information pertaining to the creditworthiness of the borrower generally consists of a summary of the borrower's credit history, employment stability, sources of income, net worth, and debt ratios. The estimated value of the property must be supported by an independent appraisal report prepared in accordance with our appraisal policy.

## Asset Quality

Non-performing loans consist primarily of loans 90 or more days delinquent and loans in the process of foreclosure. Non-performing loans increased $\$ 2.8$ million from $\$ 7.4$ million at September 30, 2007 to $\$ 10.2$ million at December 31, 2007. The increase in non-performing loans increased our ratio of non-performing loans to total loans from $0.14 \%$ as of September 30, 2007 to $0.19 \%$ at December 31, 2007. Of the $\$ 10.2$ million, $\$ 7.2$ million, or $70.5 \%$, of non-performing loans are secured by property located in our market areas.

Loans 30 to 89 days delinquent, which are not included in non-performing loans, increased approximately $\$ 5.0$ million from $\$ 17.7$ million at September 30, 2007 to $\$ 22.7$ million at December 31, 2007. Of the $\$ 22.7$ million at December 31, 2007, $\$ 12.0$ million, or $52.9 \%$ of 30 to 89 day delinquent loans represent loans secured by property located in our market areas.

The risk that our non-performing and other delinquent loans may increase is primarily driven by the state of the local economies in which we lend. Since the loans we originate in our market areas are geographically concentrated, we attempt to mitigate the risks of this concentration by purchasing loans from outside our market areas. In most of our market areas, the economy has continued to be generally stable. There have been some indications that there may be some decreases in the value of home prices occurring in our market areas. However, we believe that given the underwriting standards of the Bank the value of the underlying collateral, along with any required private mortgage insurance, is sufficient to protect the Bank from losses in excess of our allowance for loan losses. The relatively small increase in the amount of non-performing loans, and the larger increase in loans 30-89 days delinquent, generally came from all areas of our loan portfolio with no specific characteristics noted about these loans evidencing a trend. Other risks to our loan portfolio remained largely unchanged from September 30, 2007.

The following table presents the Company's 30 to 89 day delinquent loans, non-performing loans, and real estate owned at the dates indicated. The ratios of non-performing loans to total loans and non-performing assets to total assets do not include loans that are 30 to 89 days delinquent. Non-performing assets include non-performing loans and real estate owned.

|  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | September 30, 2007 |  | June 30, 2007 |  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset quality information: | (Dollars in thousands) |  |  |  |  |  |  |  |
| Loans 30-89 days delinquent | \$ | 22,712 | \$ | 17,732 | \$ | 21,172 | \$ | 18,883 |
| Non-performing loans |  | 10,232 |  | 7,352 |  | 6,554 |  | 6,833 |
| Real estate owned |  | 2,023 |  | 2,097 |  | 1,828 |  | 1,905 |
| Asset quality ratios: |  |  |  |  |  |  |  |  |
| Non-performing assets to total assets at |  |  |  |  |  |  |  |  |
| end of period |  | 0.15\% |  | 0.12\% |  | 0.11\% |  | 0.11\% |
| Non-performing loans to total loans |  | 0.19\% |  | 0.14\% |  | 0.12\% |  | 0.13\% |

The allowance for loan losses as a percentage of non-performing loans was $40.76 \%$ at December 31, 2007, compared to $56.87 \%$ at September 30, 2007 and $62.01 \%$ at December 31, 2006. The decrease in the ratio of allowance for loan losses to non-performing loans since December 31, 2006 primarily resulted from an increase in non-performing loans. Charge-offs, net of recoveries, totaled $\$ 10$ thousand for the current three months and represented $0.12 \%$ of average non-performing loans and less than $0.01 \%$ of the average outstanding balance of loans receivable.

The following table presents the Company's activity for the allowance for loan losses and related ratios at the dates and for the periods indicated.

|  | $\begin{array}{c}\text { For the Three Months Ended } \\ \text { December 31, }\end{array}$ |  |
| :--- | :---: | :---: | :---: |
| 2007 |  |  |
| (Dollars in thousands) |  |  |$)$

Mortgage-Related Securities. The balance of mortgage-related securities increased $\$ 194.6$ million from $\$ 1.41$ billion at September 30, 2007 to $\$ 1.61$ billion at December 31, 2007. The increase was due primarily to purchases of mortgage-related securities, partially offset by principal repayments, to utilize increased cash from deposits, repayments on assets, and the lower amount of originations relative to the cash used to originate loans. This will continue if available cash flow exceeds loan originations and purchases.

The following tables provide a summary of the activity in our portfolio of mortgage-related securities for the periods presented. The yields and weighted average life ("WAL") for purchases are presented as recorded at the time of purchase. The yields for the beginning and ending balances are as of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The beginning and ending WAL is the estimated remaining maturity of the underlying collateral after projected prepayment speeds have been applied. The increase in the yield at December 31, 2007 compared to September 30, 2007 was primarily a result of the purchase of mortgage-related securities with yields higher than that of the existing portfolio and the repricing of securities within the portfolio. The increase in the WAL at December 31, 2007 compared to September 30, 2007 was due to purchases of mortgage-related securities with WALs greater than that of the existing portfolio.

For the Three Months Ended
December 31, $2007 \quad$ September 30, 2007 June 30, 2007
March 31, 2007
Amount Yield WAL Amount Yield WAL Amount Yield WAL Amount Yield WA
Mortgage-related securities:
(Dollars in thousands)
$\begin{array}{lllllllllll}\text { Beginning balance } & \$ 1,414,271 & 4.46 \% & 4.04 & \$ 1,466,822 & 4.30 \% & 4.89 & \$ 1,603,443 & 4.27 \% & 3.40 & \$ 1,668,548\end{array} 4.26 \% \quad 3$.
Maturities and repayments
$(95,243) \quad(126,050)$
$(135,905) \quad(112,054)$
Sale of securities, net of gains Net amortization of premiums/discounts (335)

Purchases:

| Fixed | 200,382 | 5.17 | 3.98 | 72,610 | 5.79 | 4.34 | 692 | 5.62 | 7.61 | 1,983 | 5.65 | 18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustable | 86,819 | 4.88 | 4.68 | -- | -- | -- | -- | -- |  | 44,672 | 4.60 |  |
| Change in valuation on AFS securities: | 3,003 |  |  | 1,672 |  |  | (180) |  |  | 1,282 |  |  |
| Ending balance | \$ 1,608,897 | 4.66\% | 4.41 | 414,271 | 4.46\% | 4.04 | 6,822 | 4.30\% | 4.89 | 603,443 | 4.27\% |  |

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Investment Securities. Investment securities, which consist of agency bonds (primarily issued by FNMA, FHLMC, or FHLB) and municipal investments, decreased $\$ 24.2$ million from $\$ 524.2$ million at September 30, 2007 to $\$ 500.0$ million at December 31, 2007. The following tables provide a summary of the activity of investment securities for the periods presented. The yields for the beginning and ending balances are as of the periods presented. The decrease in the yield at December 31, 2007 compared to September 30, 2007 was a result of calls and/or maturities of securities with rates higher than that of the remaining portfolio. Reinvestment of proceeds was at rates lower than that of the called or matured securities. The beginning and ending WAL represent the estimated remaining maturity of the underlying collateral after projected call dates have been considered, based upon market rates at each date presented. The decrease in the WAL at December 31, 2007 compared to September 30, 2007 was due to certain securities in the portfolio approaching their call date. The Bank borrowed from the FHLB prior to the maturity of FHLB advances during the month of January 2008. Of these funds, $\$ 150.0$ million was invested at a positive spread to the cost of the advances through the maturity date of the advances.

For the Three Months Ended
December 31, 2007 September 30, 2007 June 30, 2007
March 31, 2007
Amount Yield WAL Amount Yield WAL Amount Yield WAL Amount Yield WAL
Investment

| securities: | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Beginning balance | $\$ 524,168$ | $4.52 \%$ | $1.66 \$ 673,160$ | $4.68 \%$ | 1.71 | $\$ 773,404$ | $4.76 \%$ | $1.72 \$ 844,514$ | $4.82 \%$ |
| Maturities and calls | $(189,890)$ |  | $(155,250)$ |  | $(158,740)$ |  | $(229,500)$ |  |  |

Net amortization of

| premiums/discounts | 171 | 334 |  |  |  |  |  |  |  | 1,303 |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Purchases - Fixed | 165,590 | 4.28 | 0.70 | 5,802 | 3.76 | 4.85 | 57,329 | 5.01 | 0.74 | 156,768 | 5.34 | 1.44 |

Change in valuation
of AFS securities 6
Ending balance $\quad \$ 500,045 \quad 4.14 \% ~ 0.67$ \$ $524,168 \quad 4.52 \% ~ 1.66 \$ 673,160 ~ 4.68 \% ~ 1.71 \$ 773,404 ~ 4.76 \% ~ 1.72$

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Liabilities. Total liabilities increased from $\$ 6.81$ billion at September 30, 2007 to $\$ 7.08$ billion at December 31, 2007. The $\$ 273.1$ million increase in liabilities was due primarily to an increase in other borrowings of $\$ 250.0$ million and an increase in deposits of $\$ 58.7$ million, partially offset by a decrease in advance payments by borrowers for taxes and insurance. The Bank entered into repurchase agreements with two counterparties because rates and terms were more favorable than other funding options on those dates. The use of repurchase agreements also allows for the diversification of funding sources and the use of securities as collateral that were not being leveraged.

The Bank took out additional FHLB advances during the month of December 2007 to take advantage of the favorable rates and terms available at the time, recognizing that $\$ 300.0$ million of existing advances would be maturing in January 2008. Management will continue to monitor market conditions for funding opportunities that can be leveraged to improve earnings without creating undue interest rate risk exposure.

At December 31, 2007, $\$ 189.9$ million of the $\$ 2.53$ billion in certificates were brokered and public unit deposits, compared to $\$ 193.0$ million in brokered and public unit deposits at September 30, 2007. The $\$ 3.1$ million decrease between September 30, 2007 and December 31, 2007 was primarily attributed to maturities of public unit deposits that were not retained because the Bank did not price competitively in the market for public units. Management will continue to monitor the wholesale deposit market for attractive opportunities.

At
December 31, 2007
Average $\%$ of
Amount Cost Total

At
September 30, 2007
Average $\%$ of
Amount Cost Total

At
June 30, 2007
Average $\%$ of
Amount Cost Total
(Dollars in thousands)

| Checking | $\$$ | 413,349 | $0.21 \%$ | $10.38 \%$ | $\$$ | 394,109 | $0.21 \%$ | $10.05 \%$ | $\$$ | 420,952 | $0.21 \%$ | $10.66 \%$ | $\$$ | 435,300 |
| :--- | ---: | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0.219 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | 229,862 | 2.05 | 5.77 | 237,148 | 2.58 | 6.04 | 243,040 | 3.07 | 6.16 | 247,844 | 2.99 |  |  |  |
| Money |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| market | 811,002 | 2.95 | 20.37 | 790,277 | 3.18 | 20.15 | 801,511 | 3.28 | 20.31 | 825,432 | 3.28 |  |  |  |
| Certificates | $2,527,236$ | 4.77 | 63.48 | $2,501,248$ | 4.77 | 63.76 | $2,481,190$ | 4.72 | 62.87 | $2,494,290$ | 4.62 |  |  |  |

Total
deposits $\quad \$ 3,981,449 \quad 3.77 \% \quad 100.00 \% ~ \$ 3,922,782 \quad 3.86 \% ~ 100.00 \% ~ \$ 3,946,693 \quad 3.85 \% \quad 100.00 \% \quad \$ 4,002,866 \quad 3.760$

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Stockholders' Equity. Stockholders' equity decreased $\$ 5.0$ million from $\$ 867.6$ million at September 30, 2007 to $\$ 862.6$ million at December 31, 2007. The decrease was primarily a result of treasury stock purchases of $\$ 7.2$ million and dividends paid of $\$ 10.4$ million, partially offset by net income of $\$ 9.1$ million and an increase in accumulated other comprehensive income of $\$ 1.9$ million due to the increase in market value of AFS securities.

Dividends from the Company are the only source of funds for MHC. It is expected that MHC will waive future dividends except to the extent they are needed to fund its continuing operations. The following table shows the number of shares eligible to receive dividends ("public shares") because of the waiver of dividends by MHC at December 31, 2007. The unvested shares in the ESOP receive cash equal to the dividends paid on the public shares. The cash received is used to repay the annual debt obligation on the loan taken out by the ESOP from the Company at the time of the mutual-to-stock conversion of the Bank to purchase shares for the ESOP. These shares are held in trust for a future employee benefit, and are therefore excluded from the calculation of public shares.

| Total voting shares outstanding at September |  |
| :---: | :---: |
| 30, 2007 | 74,258,977 |
| Treasury stock |  |
| acquisitions | $(223,542)$ |
| RRP grants, net | 2,500 |
| Options exercised, net | 4,250 |
| Total voting shares outstanding at December 31, 2007 | 74,042,185 |
| Unvested shares in |  |
| ESOP | $(1,209,832)$ |
| Shares held by MHC | (52,192,817) |
| Total shares eligible to receive dividends at December 31, 2007 (public shares) | 20,639,536 |

The following table presents quarterly dividends paid in calendar years 2008, 2007 and 2006. The dollar amounts represent dividends paid during the quarter. The actual amount of dividends to be paid during the quarter ending December 31, 2007, as declared on January 9, 2008, will be based upon the number of shares outstanding on the record date of February 1, 2008. All shares outstanding presented in the table below, except for the quarter ending March 31, 2008, are as of the date of record per the dividend declaration. For the purposes of the table below, the number of dividend shares for the quarter ending March 31, 2008 is based upon shares outstanding on January 28, 2008. This does not represent the actual dividend payout, but rather management's estimate of the number of shares eligible to receive the dividend and the total dividend payout as of January 28, 2008.


## Analysis of Net Interest Income

Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and mortgage-backed securities, and interest paid on interest-bearing liabilities, such as deposits, FHLB advances, and other borrowings. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.

Average Balance Sheet: The following table presents the average balances of our assets, liabilities and stockholders' equity and the related annualized yields and costs on our interest-earning assets and interest-bearing liabilities for the periods indicated. Average yields are derived by dividing annualized income by the average balance of the related assets and average costs are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The yields and costs include amortization of fees, costs, premiums and discounts which are considered adjustments to interest rates. Yields on tax-exempt securities were not calculated on a tax-equivalent basis.

For the Three Months Ended

| December 31, 2007 | September 30, 2007 | June 30, 2007 |  | December 31, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average |  | Average |  | Average |  | Average |  |
| Outstanding | Yield/ | Outstanding | Yield/ | Outstanding | Yield/ | Outstanding | Yield/ |
| Balance | Rate | Balance | Rate | Balance | Rate | Balance | Rate |

Assets:
Interest-earning
assets:

| Loans receivable |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | \$ 5,309,758 | 5.74\% | \$ 5,279,454 | 5.63\% | \$ 5,238,291 | 5.59\% | \$ 5,235,039 | 5.59\% |
| Mortgage-related securities | 1,497,081 | 4.58 | 1,444,060 | 4.35 | 1,543,049 | 4.21 | 1,803,033 | 4.33 |
| Investment securities | 391,173 | 4.22 | 562,665 | 4.58 | 717,008 | 4.72 | 574,857 | 4.65 |
| Capital stock of FHLB | 133,378 | 6.21 | 140,374 | 6.67 | 149,288 | 6.48 | 165,159 | 6.48 |
| Cash and cash equivalents | 129,227 | 4.32 | 113,146 | 5.01 | 89,768 | 5.34 | 236,522 | 5.15 |
| Total interest-earning assets (1) | 7,460,616 | 5.41 | 7,539,699 | 5.32 | 7,737,404 | 5.25 | 8,014,610 | 5.24 |
| Other non-interest-earning assets | 203,260 |  | 157,599 |  | 160,904 |  | 192,225 |  |
| Total assets | \$ 7,663,877 |  | \$ 7,697,298 |  | \$ 7,898,308 |  | \$ 8,206,835 |  |


| Liabilities and stockholders' equity: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing |  |  |  |  |  |  |  |  |
| liabilities: |  |  |  |  |  |  |  |  |
| Deposits | \$ 3,914,532 | 3.86\% | \$ 3,902,775 | 3.88\% | \$ 3,940,736 | 3.81\% | \$ 3,855,407 | $3.65 \%$ |
| FHLB advances |  |  |  |  |  |  |  |  |
| (2) | 2,593,271 | 5.19 | 2,741,914 | 5.27 | 2,915,505 | 5.05 | 3,271,001 | 4.89 |
| Other borrowings | 149,724 | 5.77 | 53,514 | 8.23 | 53,500 | 8.23 | 53,472 | 8.26 |
| Total | 6,657,527 | 4.42 | 6,698,203 | 4.48 | 6,909,741 | 4.36 | 7,179,880 | 4.25 |
| interest-bearing |  |  |  |  |  |  |  |  |

liabilities

| Other <br> non-interest-bearing <br> liabilities | 137,469 | 130,172 | 118,137 | 161,865 |
| :--- | ---: | ---: | ---: | ---: |
| Stockholders' equity | 868,881 | 868,923 | 870,430 | 865,090 |
| Total liabilities and <br> stockholders' | $\$ 7,663,877$ | $\$ 7,697,298$ | $\$ 7,898,308$ | $\$ 8,206,835$ |
| equity |  |  |  |  |
|  |  |  |  |  |
| (Continued) |  |  |  |  |

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$\left.\begin{array}{lccccc}\text { Net interest rate spread } & 0.99 \% & 0.84 \% & 0.89 \% & \\ \begin{array}{l}\text { Net interest-earning } \\ \text { assets }\end{array} & \$ 803,090 & & \$ 841,496 & & \$ 827,663\end{array}\right)$
(1) Calculated net of deferred loan fees, loan discounts, and loans in process. Non-accruing loans are included in the loans receivable average balance with a yield of zero percent.
(2) The rate calculation includes net interest expense of $\$ 2.2$ million, $\$ 3.6$ million, $\$ 3.3$ million and $\$ 3.4$ million related to the interest rate swaps for the three months ended December 31, 2007, September 30, 2007, June 30, 2007 and December 31, 2006, respectively.

The following table presents selected income statement information for the quarters indicated.

| For the Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| December | September | December |  |  |
| 31, | 30, | June 30, | March 31, | 31, |
| 2007 | 2007 | 2007 | 2007 | 2006 |

Selected income statement data: (Dollars in thousands, except per share amounts)

| Interest and dividend income: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable | \$ | 76,263 | \$ | 74,343 | \$ | 73,219 | \$ | 73,990 | \$ | 73,192 |
| Mortgage-related securities |  | 17,127 |  | 15,690 |  | 16,224 |  | 17,317 |  | 19,521 |
| Investment securities |  | 4,130 |  | 6,444 |  | 8,459 |  | 9,262 |  | 6,684 |
| Other interest and dividend income |  | 3,508 |  | 3,808 |  | 3,624 |  | 4,004 |  | 5,769 |
| Total interest and dividend income |  | 101,028 |  | 100,285 |  | 101,526 |  | 104,573 |  | 105,166 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 38,033 |  | 38,166 |  | 37,377 |  | 36,267 |  | 35,469 |
| FHLB advances |  | 34,161 |  | 36,894 |  | 37,220 |  | 38,508 |  | 40,741 |
| Other borrowings |  | 2,207 |  | 1,125 |  | 1,113 |  | 1,101 |  | 1,129 |
| Total interest expense |  | 74,401 |  | 76,185 |  | 75,710 |  | 75,876 |  | 77,339 |
| Provision (recovery) for loan losses |  | -- |  | -- |  | -- |  | 55 |  | (280) |

Net interest and dividend income

| (after provision (recovery) for |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| loan losses) | 26,627 |  | 24,100 |  | 25,816 |  | 28,642 |  | 28,107 |  |
| Other income |  | 7,111 |  | 6,412 |  | 5,908 |  | 5,431 |  | 6,415 |
| Other expenses |  | 19,451 |  | 19,938 |  | 20,136 |  | 20,020 |  | 17,831 |
| Income tax expense |  | 5,174 |  | 4,274 |  | 4,299 |  | 5,597 |  | 6,440 |
| Net income | \$ | 9,113 | \$ | 6,300 | \$ | 7,289 | \$ | 8,456 | \$ | 10,251 |
| Efficiency Ratio |  | 57.65 |  | 65.34 |  | 63.47 |  | 58.76 |  | 51.65 |
| Basic earnings per share | \$ | 0.12 | \$ | 0.08 | \$ | 0.10 | \$ | 0.12 | \$ | 0.14 |
| Diluted earnings per share | \$ | 0.12 | \$ | 0.08 | \$ | 0.10 | \$ | 0.12 | \$ | 0.14 |
| Dividends declared per share | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 | \$ | 0.59 |

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## Comparison of Operating Results for the Three Months Ended December 31, 2007 and 2006

Net income for the quarter ended December 31, 2007 was $\$ 9.1$ million compared to $\$ 10.2$ million for the same period in the prior fiscal year. The $\$ 1.1$ million decrease in net income was primarily a result of a decrease in interest and dividend income of $\$ 4.2$ million, partially offset by a decrease in interest expense of $\$ 2.9$ million.

Total interest and dividend income for the quarter was $\$ 101.0$ million compared to $\$ 105.2$ million for the prior year quarter. The $\$ 4.2$ million decrease was a result of a decrease in interest income on investments of $\$ 2.6$ million, a decrease in interest income on mortgage-related securities of $\$ 2.4$ million, a decrease of $\$ 1.6$ million in interest income on cash and cash equivalents, and a decrease in dividends on FHLB stock of $\$ 619$ thousand, partially offset by an increase in interest income on loans receivable of $\$ 3.1$ million.

Interest income on loans receivable for the quarter was $\$ 76.3$ million compared to $\$ 73.2$ million for the prior year quarter. The $\$ 3.1$ million increase was primarily a result of an increase in the average balance of the loan portfolio between the two periods and an increase of 15 basis points in the weighted average yield of the loan portfolio to $5.74 \%$ for the current quarter. The increase in the weighted average yield can be attributed to ARM loans repricing to higher rates and loans originated at rates higher than the portfolio rate.

Interest income on mortgage-related securities for the quarter was $\$ 17.1$ million compared to $\$ 19.5$ million for the prior year quarter. The $\$ 2.4$ million decrease in interest income was due to a decrease in the average balance which was partially offset by an increase in the average yield. The decrease in the average portfolio balance was due primarily to principal repayments that were not reinvested in mortgage-related securities during the past year as these proceeds were used, in part, to pay down FHLB advances. The weighted average yield of the mortgage-related securities portfolio increased by 25 basis points between the two periods as a result of adjustable-rate securities in the portfolio repricing to higher rates, and due to the purchase of mortgage-related securities with yields higher than that of the existing portfolio in the current quarter.

Interest income on investment securities for the quarter was $\$ 4.1$ million compared to $\$ 6.7$ million for the prior year quarter. The $\$ 2.6$ million decrease in interest income was primarily a result of a decrease in the average balance of the portfolio and, to a lesser extent, a 43 basis point decrease in the weighted average portfolio yield to $4.22 \%$ for the current quarter. The decrease in the average balance was a result of maturities and calls which were not reinvested, in their entirety, into investment securities. The decrease in the weighted average yield of the portfolio was attributed to maturities and calls of securities with weighted average yields greater than that of the portfolio and reinvestments at lower rates because these securities had shorter terms to maturity than other investments made.

Interest income on cash and cash equivalents for the quarter was $\$ 1.4$ million compared to $\$ 3.0$ million for the prior year quarter. The $\$ 1.6$ million decrease in interest income was primarily a result of a decrease in the average balance during the current quarter and an 83 basis point decrease in the average yield to $4.32 \%$ for the current quarter. The decrease in the average balance of cash and cash equivalents related primarily to the timing of the repayment of maturing FHLB advances. The decrease in the average yield was due to a decrease in short-term interest rates.

Interest expense on deposits for the current quarter was $\$ 38.0$ million compared to $\$ 35.5$ million for the prior year quarter. The $\$ 2.5$ million increase in interest expense was primarily a result of an increase in the average rate paid on the certificate of deposit portfolio. The weighted average rate of the certificate of deposit portfolio for the current quarter was $4.79 \%$ compared to $4.40 \%$ for the prior year quarter. The Bank increased certificate rates in response to the general market trend for similar instruments in order to remain competitive in its markets. This was necessary, in part, because competing institutions, including several national financial institutions, have been slow to lower their
rates on certificates of deposit due to an apparent need for increased liquidity.
Interest expense on FHLB advances for the current quarter was $\$ 34.2$ million compared to $\$ 40.7$ million for the prior year quarter. The $\$ 6.5$ million decrease in interest expense was a result of a decrease in the average balance due to maturing advances that were not renewed, partially offset by an increase in the paying rate on the interest rate swaps for the majority of the quarter. The Bank terminated $\$ 575.0$ million of the interest rate swaps in December 2007. During the current quarter, interest expense of $\$ 2.2$ million was related to the interest rate swaps, compared to $\$ 3.4$ million in the prior year quarter.

Interest expense on other borrowings was $\$ 2.2$ million compared to $\$ 1.1$ million in the prior year quarter. The $\$ 1.1$ million increase was due to an increase in the average balance of other borrowings due to the Bank entering into repurchase agreements during the first quarter of fiscal year 2008. Additional information about the repurchase agreements is included under "Liquidity and Capital Resources."

Total other income for the current quarter was $\$ 7.1$ million compared to $\$ 6.4$ million in the prior year quarter. The $\$ 696$ thousand increase in other income was due primarily to an increase in BOLI income and to the receipt of \$194 thousand in interest on an amended income tax return, partially offset by a decrease in other income, net. BOLI income was $\$ 621$ thousand for the current quarter, compared to no income from BOLI in the prior year quarter. Other income, net decreased $\$ 178$ thousand due primarily to a decrease in profit on sales of real estate owned.

Total other expenses for the current quarter increased $\$ 1.6$ million to $\$ 19.4$ million compared to $\$ 17.8$ million in the prior year quarter. The increase was due primarily to an increase in other, net expenses of $\$ 796$ thousand, salaries and employee benefits of $\$ 314$ thousand, and occupancy expense of $\$ 287$ thousand. The increase in other, net expenses was partially offset by a decrease in office supplies and related expense of $\$ 355$ thousand due to a decrease in postage and stationary expense associated with conversion-related mailings in the first quarter of fiscal year 2007. The increase in other expense, net was due primarily to an increase in miscellaneous expense relative to a decrease in miscellaneous operating expenses in the prior year quarter which were individually insignificant, but in the aggregate resulted in an increase of $\$ 1.3$ million when compared to the current year quarter. The increase in miscellaneous operating expenses was also due to an increase in a liability accrual related to a settlement of Visa, Inc. with American Express. The increase in salaries and employee benefits was due to increased payroll expense resulting from the hiring of new employees for existing vacant and new positions, filling positions held open during the previous year quarter prior to the core computer system conversion, and no capitalization of payroll expense in the current quarter compared to capitalization of $\$ 414$ thousand of payroll expense in the prior year quarter. These increases were partially offset by a decrease in ESOP expense due to a decrease in the average price of CFFN common stock during the quarter. The increase in occupancy expense related primarily to an increase in depreciation of the core information technology assets of $\$ 523$ thousand, partially offset by a $\$ 232$ thousand decrease in software maintenance expense.

Income tax expense for the current quarter was $\$ 5.2$ million compared to $\$ 6.4$ million in the prior year quarter. The decrease in income tax expense was due to a decrease in earnings compared to the prior year quarter, and a decrease in the effective tax rate for the current quarter was $36.2 \%$, compared to $38.6 \%$ for the prior year quarter. The decrease in the effective tax rate in the current quarter compared to the prior year quarter was a result of an increase in nontaxable income from municipal securities and BOLI.

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the quarter ended December 31, 2007 to the quarter ended December 31, 2006. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

> Quarter Ended December 31, 2007 vs. 2006
> Increase (Decrease) Due to

|  | Volume |  | Rate <br> (Dollars in thousands) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net | \$ | 1,009 | \$ | 2,062 | \$ | 3,071 |
| Mortgage-related securities |  | $(3,453)$ |  | 1,059 |  | $(2,394)$ |
| Investment securities |  | $(1,983)$ |  | (571) |  | $(2,554)$ |
| Capital stock of FHLB |  | (506) |  | (113) |  | (619) |
| Cash equivalents |  | $(1,213)$ |  | (429) |  | $(1,642)$ |
| Total interest-earning assets | \$ | $(6,146)$ | \$ | 2,008 | \$ | $(4,138)$ |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings(1) | \$ | 358 | \$ | 850 | \$ | 1,208 |
| Checking |  | (4) |  | (29) |  | (33) |
| Money market |  | (133) |  | (379) |  | (512) |
| Certificates(1) |  | (534) |  | 2,435 |  | 1,901 |
| FHLB advances and other borrowings |  | $(6,970)$ |  | 1,468 |  | $(5,502)$ |
| Total interest-bearing liabilities | \$ | $(7,283)$ | \$ | 4,345 | \$ | $(2,938)$ |
| Net change in net interest and dividend income | \$ | 1,137 | \$ | $(2,337)$ | \$ | $(1,200)$ |

(1) The increase in the volume and the rate in the savings accounts is related to the variable-rate retirement certificate of deposits that were reclassified to savings from certificates as the reclassified accounts did not have a stated maturity date as a result of changes required by the new core information technology processing system. The change in volume and rate on the savings accounts would have been a decrease of $\$ 5$ thousand and an increase of $\$ 15$ thousand, respectively, excluding the variable-rate retirement certificates reclassified to savings. The change in the volume and rate on the certificates would have been an increase of $\$ 955$ thousand and an increase of $\$ 2.1$ million, respectively, including the variable-rate retirement certificates reclassified to savings.

Comparison of Operating Results for the Three Months Ended December 31, 2007 and September 30, 2007
For the quarter ended December 31, 2007, the Company recognized net income of $\$ 9.1$ million, compared to net income of $\$ 6.3$ million for the quarter ended September 30, 2007. The $\$ 2.8$ million increase in net income was primarily the result of a $\$ 2.5$ million increase in net interest and dividend income and an increase in other income of $\$ 698$ thousand, partially offset by an increase in income tax expense of $\$ 899$ thousand.

Total interest and dividend income for the quarter was $\$ 101.0$ million compared to $\$ 100.3$ million for the quarter ended September 30, 2007. The $\$ 744$ thousand increase was a result of an increase in interest income on loans receivable of $\$ 1.9$ million and an increase in interest income on mortgage-related securities of $\$ 1.4$ million, partially offset by a decrease in interest income on investment securities of $\$ 2.3$ million, and a decrease in dividends on FHLB stock of \$280 thousand.

Interest income on loans receivable for the current quarter was $\$ 76.3$ million compared to $\$ 74.3$ million for the quarter ended September 30, 2007. The $\$ 2.0$ million increase in interest income was primarily a result of an 11 basis point increase in the average yield of the loan portfolio, and also to an increase in the average balance of loans receivable of $\$ 30.3$ million. In addition, the amortization of net deferred fees increased income for the quarter by $\$ 490$ thousand.

Interest income on mortgage-related securities for the current quarter was $\$ 17.1$ million compared to $\$ 15.7$ million for the quarter ended September 30, 2007. The $\$ 1.4$ million increase was primarily a result of a 23 basis point increase in the average yield of the portfolio, and to a $\$ 53.0$ million increase in the average balance of the portfolio.

Interest income on investment securities for the current quarter was $\$ 4.1$ million compared to $\$ 6.4$ million for the quarter ended September 30, 2007. The $\$ 2.3$ million decrease was primarily a result of a decrease in the average balance of $\$ 171.5$ million for the current quarter due to maturities and calls that were not reinvested in investment securities.

Interest income on cash and cash equivalents and FHLB stock remained relatively unchanged quarter over quarter.
Interest expense decreased $\$ 1.8$ million to $\$ 74.4$ million for the current quarter from $\$ 76.2$ million for the quarter ended September 30, 2007. The decrease was due to a decrease in interest expense on FHLB advances of $\$ 2.7$ million, partially offset by an increase in interest expense on other borrowings of $\$ 1.1$ million. The decrease in interest expense on FHLB advances was primarily a result of a decrease in interest expense on the swapped FHLB advances due to the termination of certain interest rate swaps. The decrease was also attributed to $\$ 200.0$ million of advances that matured in October which were not immediately renewed, partially offset by interest on $\$ 200.0$ million of new advances taken in December. The increase in interest expense on other borrowings of $\$ 1.1$ million was due to an increase in the average balance of other borrowings due to the Bank entering into repurchase agreements during the first quarter of fiscal year 2008. Additional information about the repurchase agreements is included under "Liquidity and Capital Resources."

Total other income increased $\$ 698$ thousand to $\$ 7.1$ million for the current quarter compared to $\$ 6.4$ million for the quarter ended September 30, 2007. The increase in other income was due primarily to an increase in BOLI income, the receipt of interest on an amended income tax return of $\$ 194$ thousand, and to an increase in retail fees and charges, partially offset by a decrease in other income, net of $\$ 201$ thousand. BOLI income was $\$ 621$ thousand for the current quarter, compared to $\$ 27$ thousand from BOLI in the prior quarter as a result of the current quarter being the first full quarter of earnings on the BOLI. Retail fees and charges increased $\$ 157$ thousand primarily as a result of an increase in overdraft fees, ATM fees, and fee income from Visa check cards. The decrease in other income, net was primarily a result of a decrease in profit on the sale of real estate owned of $\$ 115$ thousand ("REO") due to lower volume and lower profit margin on REO sales.

Total other expenses for the current quarter were $\$ 19.5$ million for the current quarter, compared to $\$ 19.9$ million in the prior quarter. The $\$ 486$ thousand decrease was attributed to a decrease in regulatory and outside services of $\$ 544$ thousand, and a decrease of $\$ 293$ thousand in advertising expense, offset by increases in salaries and employee benefits of $\$ 378$ thousand and other, net expense of $\$ 237$ thousand. The decrease in regulatory and outside services was due primarily to a decrease in consulting expense, attorney fees, and audit fees generally associated with the end of the fiscal year. The decrease in advertising expense was due to additional expense in the fourth quarter of fiscal year 2007 related to corporate sponsorships. The decrease in deposit and loan transaction costs was due primarily to the reclassification of certain expenses related to debit cards from deposit and loan transaction costs to office supplies and related expenses. The increase in salaries and employee benefits was due to fluctuations in employee benefits due primarily to accrual adjustments in the fourth quarter of fiscal year 2007.

Income tax expense for the current quarter was $\$ 5.2$ million compared to $\$ 4.3$ million for the quarter ended September 30, 2007. The increase in income tax expense was primarily due to an increase in earnings for the current quarter. The effective tax rate for the current quarter was $36.2 \%$ compared to $40.4 \%$ for the quarter ended September 30, 2007. The decrease in the effective tax rate in the current quarter compared to the prior year quarter was a result of an increase in nontaxable income from municipal securities and BOLI.

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the quarter ended December 31, 2007 to the quarter ended September 30, 2007. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

Quarter Ended
December 31, 2007 vs. September 30, 2007
Increase (Decrease) Due to
Volume Rate Total
(Dollars in thousands)

| Interest-earning assets: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable, net | \$ | 433 | \$ | 1,487 | \$ | 1,920 |
| Mortgage-related securities |  | 588 |  | 849 |  | 1,437 |
| Investment securities |  | $(1,842)$ |  | (472) |  | $(2,314)$ |
| Capital stock of FHLB |  | (116) |  | (164) |  | (280) |
| Cash and cash equivalents |  | 187 |  | (207) |  | (20) |
| Total interest-earning assets | \$ | (750) | \$ | 1,493 | \$ | 743 |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings | \$ | (46) | \$ | (323) | \$ | (369) |
| Checking |  | (3) |  | -- |  | (3) |
| Money market |  | 1 |  | (278) |  | (277) |
| Certificates |  | 276 |  | 240 |  | 516 |
| FHLB advances and other borrowings |  | (637) |  | $(1,014)$ |  | $(1,651)$ |
| Total interest-bearing liabilities | \$ | (409) | \$ | $(1,375)$ | \$ | $(1,784)$ |
|  |  |  |  |  |  |  |
| Net change in net interest and dividend income | \$ | (341) | \$ | 2,868 | \$ | 2,527 |

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Liquidity and Capital Resources

Liquidity management is both a daily and long-term function of our business management. The Bank's most available liquid assets, represented by cash and cash equivalents, available-for-sale mortgage-related and investment securities, and short-term investment securities, are a product of its operating, investing and financing activities. The Bank's primary sources of funds are deposits, FHLB advances, other borrowings, repayments on and maturities of outstanding loans and mortgage-related securities, other short-term investments, and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-related securities and payments on short-term investments are relatively predictable sources of funds, deposit flows and prepayments on loans and mortgage-related securities are greatly influenced by general interest rates, economic conditions and competition and are less predictable sources of funds. To the extent possible, the Bank manages the cash flows of its portfolios by the rates it offers customers. Sources of funds are used primarily to meet ongoing operations, to pay maturing certificates of deposit and savings withdrawals, and to fund loan commitments. At December 31, 2007, approximately $\$ 1.83$ billion of the $\$ 2.53$ billion in certificates of deposit were scheduled to mature within one year. Based on past experience and our pricing strategy, we expect that a majority of these maturing deposits will renew, although no assurance can be given in this regard.

At December 31, 2007, cash and cash equivalents totaled $\$ 253.7$ million. During the first quarter of fiscal year 2008, the Bank did not immediately renew $\$ 200.0$ million of maturing FHLB advances, but took an additional \$200.0 million of advances towards the end of the quarter. Subsequent to December 31, 2007, an additional $\$ 300.0$ million of FHLB advances matured. Proceeds from the recent advances and a new $\$ 100.0$ million advance were used to repay the maturing advances.

The Bank has used FHLB advances to provide funds for lending and investment activities. FHLB lending guidelines set borrowing limits as part of their underwriting standards. At December 31, 2007, the Bank's ratio of the face amount of advances to total assets, as reported to the Office of Thrift Supervision ("OTS"), was 35\%. Our advances are secured by a blanket pledge of our loan portfolio, as collateral, supported by quarterly reporting to FHLB Topeka. Advances in excess of $40 \%$ of total assets, but not exceeding $55 \%$ of total assets, may be approved by the president of FHLB Topeka based upon a review of documentation supporting the use of the advances. Currently, the blanket pledge is sufficient collateral for our outstanding FHLB advances. It is possible that increases in our borrowings or decreases in our loan portfolio could require the Bank to pledge securities as collateral on the FHLB advances. The Bank's policy allows borrowing from FHLB of up to $55 \%$ of total assets.

During the first quarter of fiscal year 2008, the Bank entered into repurchase agreements totaling $\$ 250.0$ million. The agreements are treated as secured borrowings and are reported as a liability of the Company on a consolidated basis. $\$ 100.0$ million of borrowings are scheduled to mature in fiscal year 2011, and $\$ 150.0$ million are scheduled to mature in fiscal year 2012. The Bank has pledged securities with a market value of $\$ 290.7$ million as collateral. At the maturity date of these borrowings, the pledged securities will be delivered to the Bank. The Bank may enter into additional repurchase agreements as management deems appropriate.

In 2004, the Company issued $\$ 53.6$ million in Junior Subordinated Deferrable Interest Debentures ("Debentures") in connection with a trust preferred securities offering. The Company received, net, $\$ 52.0$ million from the issuance of the Debentures and an investment of $\$ 1.6$ million in Capitol Federal Financial Trust I (the "Trust"). The Company did not down-stream the proceeds to be used by the Bank for Tier 1 capital because the Bank exceeded all regulatory requirements to be a well-capitalized institution. Instead, the Company deposited the proceeds into certificate accounts at the Bank to be used to further the Company's general corporate and capital management strategies, which could include the payment of dividends.

Despite the current challenging rate environment, it is management's and the board of directors' intention to continue to pay regular quarterly dividends of $\$ 0.50$ per share for the foreseeable future. MHC, which owns a majority of the
outstanding shares of CFFN common stock, generally waives its right to receive dividends paid on the common stock. See additional discussion and calculation of public shares in "Item 2, Management's Discussion and Analysis Stockholders' Equity." At December 31, 2007, CFFN, at the holding company level, had $\$ 106.3$ million in cash and certificates of deposit at the Bank to be used to further the Company's general corporate and capital management strategies, which could include the payment of dividends.

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Off Balance Sheet Arrangements, Commitments and Contractual Obligations
The Company, in the normal course of business, makes commitments to buy or sell assets or to incur or fund liabilities. Commitments may include, but are not limited to:


The Company's contractual obligations related to operating leases and debentures have not changed significantly from September 30, 2007. The following table summarizes our other contractual obligations as of December 31, 2007.

|  | Total |  | Maturity Range |  |  |  |  | $\begin{gathered} 3-5 \\ \text { years } \end{gathered}$ | More than 5 years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Less than 1 year (Doll | ars | $\begin{aligned} & 1-3 \\ & \text { years } \\ & \text { n thousand } \end{aligned}$ |  |  |  |  |
| FHLB Advances | \$ | 2,746,000 | \$ | 925,000 | \$ | 1,745,000 | \$ | 76,000 | \$ | -- |
| Repurchase Agreements | \$ | 250,000 | \$ | -- | \$ | 100,000 | \$ | 150,000 | \$ | -- |
| Certificates of Deposit | \$ | 2,527,237 | \$ | 1,829,321 | \$ | 632,326 | \$ | 63,910 | \$ | 1,680 |
| Commitments to originate and |  |  |  |  |  |  |  |  |  |  |
| purchase mortgage loans |  | 89,984 |  | 89,984 |  | -- |  | -- |  | -- |
| Commitments to fund unused home equity lines of credit |  |  |  |  |  |  |  |  |  |  |
|  |  | 269,039 |  | 269,039 |  | -- |  | -- |  | -- |
| Unadvanced portion of construction loans |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | 41,936 |  | 41,936 |  | -- |  | -- |  | -- |

A percentage of commitments are expected to expire unfunded, so the amounts reflected above are not necessarily indicative of future liquidity requirements. Additionally, the Bank is not obligated to honor commitments to fund unused home equity lines of credit if a customer is delinquent or otherwise in violation of the loan agreement.

The maturity schedule for our certificate of deposit portfolio at December 31, 2007 is located under "Item 3. Quantitative and Qualitative Disclosure About Market Risk." We anticipate that we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments.

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The following table presents the maturity of FHLB advances at par as of December 31, 2007. The balance of advances excludes the unrealized loss adjustment on the remaining swapped FHLB advance and the deferred gain on the terminated interest rate swaps. Management will continue to monitor the Bank's investment opportunities and balance those opportunities with the cost of FHLB advances or other funding sources throughout fiscal year 2008.

(1) The interest rate swaps hedged against a portion of these advances were terminated during the first quarter of fiscal year 2008. The effective rate with interest rate swaps includes the rate adjustment associated with the deferred gain related to the interest rate swap termination, which will be amortized as a rate adjustment over the remaining life of the related advances.

The following table presents the maturity of FHLB advances by quarter for calendar year 2008 as of December 31, 2007. As of December 31, 2007, the Bank had an interest rate swap agreement with a notional amount of $\$ 225.0$ million that is scheduled to mature in May 2008.

| Maturity by <br> Quarter End | Amount <br> Average <br> (Dollars in <br> thousands) | Rate |
| :--- | ---: | ---: |

In December 2003, management entered into interest rate swap agreements with an aggregate notional amount of $\$ 800.0$ million to modify the Bank's interest rate risk profile by hedging certain FHLB advances. In December 2007, management terminated interest rate swap agreements with an aggregate notional amount of $\$ 575.0$ million due to favorable economic market conditions. The interest rate swaps were scheduled to mature in fiscal year 2010. The net position at the time of termination was a gain of $\$ 1.7$ million which will be deferred and recorded as a yield adjustment to the related advances over the remaining term to maturity of the advances. The termination of the interest
rate swap agreements will improve the interest rate profile of the Bank by extending the effective repricing frequency of the related advances from monthly to their stated maturity. See "Notes to Consolidated Financial Statements-Note 4."

## Contingencies

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the current interim or future periods.

Capital
Consistent with our goal to operate a sound and profitable financial organization, we actively seek to maintain a "well-capitalized" status in accordance with regulatory standards. Total equity for the Bank was $\$ 794.2$ million at December 31, 2007, or $10.0 \%$ of total Bank assets on that date. As of December 31, 2007, the Bank exceeded all capital requirements of the OTS. The following table presents the Bank's regulatory capital ratios at December 31, 2007 based upon regulatory guidelines.

|  | Bank | Regulatory <br> Requirement <br> For "Well <br> Capitalized" <br> Status |
| :--- | :---: | :---: |
|  | Ratios |  |
| Core <br> capital | $9.9 \%$ | $5.0 \%$ |
| Tier I <br> risk-based <br> capital | $22.9 \%$ | $6.0 \%$ |
| Total <br> risk-based <br> capital | $22.8 \%$ | $10.0 \%$ |

The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company. Under OTS safe harbor regulations, the Bank may distribute to the Company capital not exceeding net income for the current calendar year and the prior two calendar years. Due to the impact refinancing the FHLB advances had on earnings in 2004, the Bank cannot distribute capital to the Company unless it receives waivers of the safe harbor regulation from the OTS during the current waiver period. It is likely a waiver will be necessary through December 31, 2008. Currently, the Bank has authorization from the OTS to distribute capital from the Bank to the Company through the quarter ending June 30, 2008. So long as the Bank continues to maintain excess capital, operate in a safe and sound manner, and comply with the interest rate risk management guidelines of the OTS, it is management's belief that the Bank will continue to receive waivers allowing it to distribute the net income of the Bank to the Company, although no assurance can be given in this regard.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

For a complete discussion of the Company's asset and liability management policies, as well as the potential impact of interest rate changes upon the market value of the Company's portfolios, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Asset and Liability Management and Market Risk" in the Company's Annual Report to Stockholders for the year ended September 30, 2007, attached as Exhibit 13 to the Company's Annual Report on Form 10-K for the year ended September 30, 2007.

ALCO regularly reviews the interest rate risk exposure of the Bank by forecasting the impact of hypothetical, alternative interest rate environments on net interest income and measuring the market value of portfolio equity ("MVPE") at various dates. The MVPE is defined as the net of the present value of the cash flows of an institution's existing assets, liabilities and off-balance sheet instruments. The present values are determined in alternative interest rate environments providing potential changes in MVPE under those alternative interest rate environments. The Bank's analysis of its MVPE at December 31, 2007 indicates a decrease in its risk exposure as compared to September 30, 2007. The Bank's analysis of the sensitivity of its net interest income to parallel changes in interest rates at December 31, 2007 indicates a significant decrease in sensitivity since September 30, 2007.

For each period end presented in the following table, the estimated percentage change in the Bank's net interest income based on the indicated instantaneous, parallel and permanent change in interest rates are presented. The percentage change in each interest rate environment represents the difference between estimated net interest income in the 0 basis point interest rate environment ("base case", assumes market and product interest rates do not change from the as-of date) and estimated net interest income in each alternative interest rate environment (assumes market and product interest rates have a parallel shift in rates across all maturities by the indicated change in rates). Estimations of net interest income used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change materially and that any repricing of assets or liabilities occurs at anticipated product and market rates for the alternative rate environments

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as of the dates presented. The estimation of net interest income does not include any change in the amount of unamortized premium on mortgage-related securities, any projected gain-on-sale related to the sale of loans or securities or the effect of the use of new interest rate swaps or income derived from non-interest income sources, but does include the use of different prepayment assumptions in the alternative interest rate environments. It is important to consider that the estimated changes in net interest income are for a cumulative four-quarter period. These do not reflect the earnings expectations of management.

Percentage Change in Net Interest
Income

| Change (in Basis | At |  |
| :---: | :---: | :---: |
|  | December | September |
| Points) | 31, | 30, |
| in Interest |  |  |
| Rates(1) | 2007 | 2007 |
| -200 bp | -6.88 | 16.72 |
| -100 bp | 1.63 | 14.53 |
| 0 bp | -- | -- |
| +100 bp | -2.77 | -8.30 |
| +200 bp | -9.31 | -23.25 |
| +300 bp | -16.56 | -38.61 |

(1) Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.

The primary reason for the decrease in estimated net interest income in the increasing rate environments is the anticipated increase in the cost of deposits in excess of the increases in yields in the loan and investment and mortgage-related securities portfolios. The increase in the cost of deposits is primarily a result of the relatively short average maturity of the Bank's certificate of deposit portfolio. The increase in the cost of deposits is also due to anticipated increases in the cost of money market accounts. The improvement in the performance of net interest income in the rising interest rate scenarios compared to September 2007 can be attributed to the termination of $\$ 575$ million of interest rate swaps that were hedging long-term FHLB advances. By terminating these interest rate swaps, $\$ 575$ million of floating rate liabilities were converted to longer-term fixed-rate liabilities. This reduces the amount of liabilities that reprice in increasing rate environments. Changes in the rates on the mortgage loan and mortgage-related securities portfolios happen at a slower pace, compared to the interest-bearing liabilities, because only the amount of cash flow received on the repayment of these portfolios is reinvested at the higher rates. In addition, caps on adjustable-rate products limit the increase in rates in these assets when rates rise.

The increase in estimated net interest income if interest rates were to decrease 100 basis points is primarily the result of the immediate decrease in the cost of our deposits compared to a slower decrease in the yield on our interest-earning assets. This benefit to net interest income was reduced compared to September 2007 due to the termination of the interest rate swaps discussed above. In the down 200 interest rate shock the cashflow reinvested from the mortgage loan and mortgage-related securities portfolios more than offsets the initial benefit of lower deposit rates.

As a result of the flat or inverted yield curve during fiscal year 2007 and the relatively short term to reprice of our liabilities compared to our assets, the Bank experienced net interest margin compression during fiscal year 2007. The steeper yield curve at December 31, 2007 should benefit the net interest margin as the short-term liabilities will continue to reprice at lower interest rates while cashflows from the mortgage loan and mortgage-related securities portfolios can be reinvested at relatively higher rates, which should cause an increase in earnings.

The following table sets forth the estimated percentage change in MVPE at each period end presented based on the indicated instantaneous, parallel and permanent change in interest rates. The MVPE is defined as the net of the present value of the cash flows of an institution's existing assets, liabilities and off-balance sheet instruments. The percentage change in each interest rate environment represents the difference between MVPE in the base case and MVPE in each alternative interest rate environment. The estimations of MVPE used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change, that any repricing of assets or liabilities occurs at current product or market rates for the alternative rate environments as of the dates presented, and that different prepayment rates are used in each alternative interest rate environment. The estimated MVPE results from the valuation of cash flows from financial assets and liabilities over the anticipated lives of each for each interest rate environment. The table presents the effects of the change in interest rates on our assets and liabilities as they mature, repay or reprice, as shown by the change in the MVPE in changing interest rate environments.
Percentage Change in MVPE
At

| Change <br> (in Basis <br> Points) <br> in Interest <br> Rates(1) | December <br> 31, | September <br> 30, |
| :---: | :---: | :---: |
| -200 bp | -607 | 2007 |
| -100 bp | 2.27 | 1.12 |
| 0 bp | -- | -- |
| +100 bp | -11.35 | -13.99 |
| +200 bp | -27.06 | -32.14 |
| +300 bp | -44.47 | -52.52 |

(1) Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.

Changes in the estimated market values of our financial assets and liabilities drive changes in estimates of MVPE. The market value of shorter term-to-maturity financial instruments is less sensitive to changes in interest rates than the market value of longer term-to-maturity financial instruments. Because of this, our certificates of deposit (which have relatively short average lives) tend to display less sensitivity to changes in interest rates than do our mortgage-related assets (which have relatively long average lives). However, the average life expected on our mortgage-related assets varies under different interest rate environments because customers have the ability to prepay their mortgage loans. Prepayment assumptions change on mortgage-related assets under various interest rate environments because many customers with mortgage debt look to attain financing at the lowest cost available. Generally, there is no penalty to prepay a mortgage loan we have originated or purchased. If rates decrease, the customer has an economic incentive to lower the cost of their mortgage (through a lower interest rate) with only the fees associated with the new mortgage or loan modification to attain the lower cost mortgage. In a decreasing rate environment, prepayments increase and the average life of a mortgage shortens compared to higher rate environments. When interest rates increase, the economic incentive for customers to modify their mortgage debt is reduced, resulting in lower prepayment assumptions and longer average lives. Holders of certificates of deposit have the ability to modify the terms of their deposits by withdrawing before maturity the balance in their account. Generally a penalty is assessed for early withdrawal. In a decreasing rate environment the economic incentive to the depositor probably does not exist because the rate on the new account would likely be lower than they are currently receiving. Given the short term nature of our certificates of deposit, in an increasing rate environment customers will likely wait until maturity to change the terms of their deposit, which would result in no change to the expected lives of our certificates of deposit in a rising rate environment. These characteristics of financial assets and liabilities result in a decrease in the estimated value of the Bank's MVPE in rising rate environments.

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The Bank's measure of its MVPE sensitivity to decreasing interest rates indicates a positive change at December 31, 2007 for the down 100 basis point scenario. The increase in MVPE if interest rates drop 100 basis points is primarily driven by the continued short-term nature of our liabilities compared to the shortening in the expected lives of our assets, compared to the base case rate scenario, as a result of an assumed increase in prepayment speeds on mortgage-related assets, primarily our fixed-rate loan portfolio. Given the current composition of our loan portfolio and the current interest rate environment, it is likely that many of our customers would be economically enticed to refinance or modify their mortgage loans with a 100 basis point decline in rates compared to the base case

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scenario. The Bank's MVPE is negatively impacted in the down 200 basis point environment. This is caused by the significant increase in the projected cash flows from mortgage prepayments, refinances or modifications of loans to market rates lower than anticipated in the above analysis such that the lives of the assets would be shorter than the liabilities. The higher prepayment assumptions shorten the expected average lives on our fixed-rate assets thereby decreasing the sensitivity of the present value of their cash flows to changes in interest rates, while the expected average lives of our liabilities remains largely unchanged. The decrease in the percentage change in MVPE in the falling rate environment from September 30, 2007 was caused by the termination of $\$ 575$ million of interest rate swaps, discussed above, that reduced the amount of liabilities that will reprice in this interest rate scenario.

The Bank's MVPE declines in rising interest rate environments. As rates increase, the estimated fair values of the liabilities with short average lives do not respond to rates in the same manner as the longer maturity assets, such as our fixed-rate loans, which have longer average lives. The prepayment assumptions on the fixed-rate loans in particular, and all loans in general, anticipate prepayment rates in the increasing rate environments that would likely only be realized through normal changes in customers lives, such as divorce, death, job-related relocations, and other life changing events. The lower prepayment assumptions extend the expected average lives on these assets thereby increasing their sensitivity to changes in interest rates. The net effect of these characteristics of short-lived liabilities and long-lived assets is to increase the sensitivity of the Bank to changes in interest rates the more rates increase. The sensitivity of the Bank's MVPE decreased from September 30, 2007 due primarily to the termination of interest rate swaps discussed above.

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Gap Table: The following gap table summarizes the anticipated maturities or repricing of our interest-earning assets and interest-bearing liabilities as of December 31, 2007, based on the information and assumptions set forth in the notes below. Although certain assets and liabilities may have similar maturities or periods to repricing, they may react differently to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Certain assets, such as ARM loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rates, prepayment and early withdrawal levels likely would deviate significantly from those assumed in calculating the gap table.

December 31, 2007

|  | More Than |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Within | Three | More Than Three Years |  |  |  |
| Three | Months To One Year to | to Five | Over Five |  |  |
| Months | One Year | Three Years | Years | Years | Total |

Interest-earning assets: (Dollars in thousands)

| Loans receivable(1)(2): |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage loans: |  |  |  |  |  |  |
| Fixed | 148,190 | $\$ 730,815$ | $\$ 1,562,347$ | $\$ 586,069$ | $\$ 402,789$ | $\$ 3,430,210$ |
| Adjustable | 134,144 | 690,469 | 787,247 | 104,383 | 2,227 | $1,697,144$ |
| Other loans | 5,180 | 12,025 | 7,868 | 59,600 | 218,817 |  |
| Securities: | 235,916 | 216,927 | 14,810 | 3,491 | 28,802 | 499,946 |
| Non-mortgage(3) | 222,307 | 662,421 | 432,228 | 162,992 | 123,965 | $1,603,913$ |
| Mortgage-related securities(4) | 201,147 | -- | -- | -- | -- | 201,147 |
| Other interest-earning assets | $1,054,522$ | $2,305,812$ | $2,808,657$ | 864,803 | 617,383 | $7,651,177$ |

Interest-bearing liabilities:
Deposits:

| Savings (5) | 132,282 | 6,364 | 14,984 | 11,859 | 64,373 | $\$ 229,862$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Checking (5) | 9,456 | 33,425 | 71,647 | 65,027 | 233,794 | 413,349 |
| Money market (5) | 36,727 | 101,544 | 186,336 | 107,610 | 378,785 | 811,002 |
| Certificates | 506,283 | $1,323,039$ | 632,326 | 63,910 | 1,678 | $2,527,236$ |
| Borrowings (6) | 578,609 | 400,000 | $1,845,000$ | 226,000 | -- | $3,049,609$ |
| Total interest-bearing liabilities | $1,263,357$ | $1,864,372$ | $2,750,293$ | 474,406 | 678,630 | $7,031,058$ |

Excess (deficiency) of interest-earning
assets over
interest-bearing liabilities $\quad \$(208,835) \quad \$ 441,440 \quad \$ 58,364 \quad \$ 390,397 \quad \$(61,247) \quad \$ 620,119$

Cumulative excess (deficiency) of
interest-earning
assets over interest-bearing liabilities $\quad \$(208,835) \quad \$ 232,605 \quad \$ 290,969 \quad \$ 681,366 \quad \$ 620,119$
Cumulative excess (deficiency) of interest-earning
assets over interest-bearing liabilities
as a
percent of total assets at December 31,
2007
$\begin{array}{lllll}(2.63) \% & 2.93 \% & 3.66 \% & 8.58 \% & 7.80 \%\end{array}$

Cumulative one-year gap at September
30, 2007
(11.57)\%

Cumulative one-year gap at September 30, 2006
(13.62)\%

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(1) Adjustable-rate loans are included in the period in which the rate is next scheduled to adjust or in the period in which repayments are expected to occur prior to their next rate adjustment, rather than in the period in which the loans are due. Fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization and prepayment assumptions.
(2) Balances have been reduced for non-performing loans, which totaled $\$ 10.2$ million at December 31, 2007.
(3) Based on contractual maturities, or terms to call date or pre-refunding dates as of December 31, 2007, and excludes the unrealized gain adjustment of $\$ 99$ thousand on AFS investment securities.
(4) Reflects estimated prepayments of mortgage-related securities in our portfolio, and excludes the unrealized gain adjustment of $\$ 5.0$ million on AFS mortgage-related securities.
(5) Although our checking, savings and money market accounts are subject to immediate withdrawal, management considers a substantial amount of such accounts to be core deposits having significantly longer effective maturities. The decay rates (the assumed rate at which the balance of existing accounts would decline) used on these accounts are based on assumptions developed based upon our actual experience with these accounts. If all of our checking, savings and money market accounts had been assumed to be subject to repricing within one year, interest-bearing liabilities which were estimated to mature or reprice within one year would have exceeded interest-earning assets with comparable characteristics by $\$ 901.8$ million, for a cumulative one-year gap of ( 11.35 ) \% of total assets.
(6) Borrowings exclude the $\$ 1.1$ million unrealized loss adjustment on the swapped FHLB advances, $\$ 1.6$ million deferred gain on the terminated FHLB advances and $\$ 71$ thousand of capitalized debt issuance costs on other borrowings.

The decrease in the one-year gap from September 30, 2007 to December 31, 2007 occurred for two reasons. The first was a reduction of liabilities repricing in the upcoming year that was caused by the termination of $\$ 575$ million of interest rate swaps hedging FHLB advances. These interest rate swaps effectively converted long-term fixed-rate advances to adjustable-rate advances that repriced monthly. Once the swaps were terminated the advances became long-term fixed-rate liabilities that will not reprice in the upcoming year. The second reason for the reduction in the one-year gap was the decrease in interest rates. This decrease is expected to cause a significant increase in the projected cash flows in the upcoming year from mortgage prepayments, refinances or modifications of loans to lower market rates. This results in shorter average lives and quicker repricing of assets than the September 30, 2007 projections.

Changes in portfolio composition. The following table presents the distribution of our investment and mortgage-related securities portfolios, at cost, at the dates indicated. Overall, fixed-rate securities comprised $62.1 \%$ of these portfolios at December 31, 2007 compared to $59.7 \%$ at September 30, 2007. The WAL is the estimated remaining maturity of the underlying collateral after projected prepayment speeds have been applied. The increase in the WAL between September 30, 2007 and December 31, 2007 was due largely to purchasing new securities and reinvesting principal cash flows into securities with longer WAL. The increase in the yield between September 30, 2007 and December 31, 2007 is a result of adjustable-rate mortgage-related securities repricing upward and to the purchase of securities with yields greater than that of the overall portfolio yield.

December 31, 2007
Balance WAL Yield

September 30, 2007
Balance WAL Yield
(Dollars in thousands)

June 30, 2007
Balance WAL Yield
Fixed-rate investments:

| Agency bonds | $\$$ | 460,997 | 0.28 | $4.18 \%$ | $\$$ | 501,057 | 1.51 | $4.56 \%$ | $\$$ | 655,940 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage-related |  |  |  |  |  |  | 1.59 | $4.70 \%$ |  |  |
| securities, at cost | 806,285 | 4.12 | 4.79 | 632,142 | 4.15 | 4.68 | 587,263 | 6.49 | 4.55 |  |
| Municipal bonds | 38,949 | 7.06 | 3.66 | 23,018 | 5.06 | 3.69 | 17,249 | 6.21 | 3.66 |  |
| Total fixed-rate <br> investments | $1,306,231$ | 2.85 | 4.54 | $1,156,217$ | 3.02 | 4.61 | $1,260,452$ | 3.94 | 4.62 |  |

Adjustable-rate investments:
Mortgage-related $\begin{array}{lllllllllll}\text { securities, at cost } & 797,628 & 4.71 & 4.53 & 780,147 & 3.95 & 4.29 & 879,250 & 3.81 & 4.13\end{array}$ Total adjustable-rate

| investments | 797,628 | 4.71 | 4.53 | 780,147 | 3.95 | 4.29 | 879,250 | 3.81 | 4.13 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total investment
$\begin{array}{llllllllll}\text { portfolio, at cost } & \$ 2,103,859 & 3.56 & 4.54 \% & \$ 1,936,364 & 3.40 & 4.48 \% & \$ 2,139,702 & 3.88 & 4.42 \%\end{array}$

The certificate of deposit portfolio increased $\$ 26.0$ million from September 30, 2007 to December 31, 2007 and the average cost of the portfolio stayed the same between the two reporting dates. Certificates maturing in one year or less at December 31, 2007 were $\$ 1.83$ billion with an average cost of $4.83 \%$. The following table presents the maturity of certificates of deposit at the dates indicated.

December 31, 2007 September 30, $2007 \quad$ June 30, $2007 \quad$ March 31, 2007
Amount Rate Amount Rate Amount Rate Amount Rate (Dollars in thousands)
Certificates
maturing within:

| 0 to 3 months | \$ | 506,282 | 4.74\% \$ | 358,141 | 4.55\% \$ | 360,011 | 4.42\% \$ | 442,706 | 4.40\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 to 6 months |  | 573,343 | 4.87 | 507,072 | 4.77 | 358,352 | 4.63 | 357,839 | 4.41 |
| 6 months to one year |  | 749,696 | 4.86 | 881,810 | 4.88 | 921,104 | 4.81 | 753,490 | 4.68 |
| One year to two years |  | 357,331 | 4.45 | 400,859 | 4.66 | 580,902 | 4.85 | 680,400 | 4.81 |
| After two years |  | 340,584 | 4.81 | 353,366 | 4.85 | 260,821 | 4.69 | 259,855 | 4.62 |


| Total certificates | $\$ 2,527,236$ | $4.77 \% \$ 2,501,248$ | $4.77 \% \$ 2,481,190$ | $4.72 \% \$ 2,494,290$ | $4.62 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Average maturity <br> (in years) | 0.90 | 0.95 | 0.95 |  |  |

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Item 4. Controls and Procedures
John B. Dicus, the Company's President and Chief Executive Officer, and Kent G. Townsend, the Company's Executive Vice President and Chief Financial Officer, have evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended, the "Act") as of December 31, 2007. Based upon their evaluation, they have concluded that as of December 31, 2007, such disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Act is accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Changes in Internal Control Over Financial Reporting
During the quarter ended December 31, 2007, there were no changes in the Company's internal control over financial reporting as defined by Rule 13a-15(d) of the Act that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## Part II - OTHER INFORMATION

## Item 1. Legal Proceedings

We are not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. We believe that these routine legal proceedings, in the aggregate, are immaterial to our financial condition and results of operations.

## Item 1A. Risk Factors

A decline in local and national real estate markets may impact our operations and/or financial condition. There has been a slowdown in the housing market, both nationally and locally, as evidenced by reports of reduced levels of new and existing home sales, increasing inventories of houses on the market, stagnant to declining property values, and an increase in the length of time houses remain on the market. No assurance can be given that these conditions will not continue or worsen. If these conditions do continue or worsen, they may result in a decrease in our interest income or an adverse impact on our loan losses.

There have been no other material changes to our risk factors since September 30, 2007. For a summary of other risk factors relevant to our operations, see Part I, Item 1A in our 2007 Annual Report on Form 10-K.

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Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
There was no activity during the quarter.
See "Liquidity and Capital Resources - Capital" in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" regarding the OTS restrictions on dividends from the Bank to the Company.

The following table summarizes our share repurchase activity during the three months ended December 31, 2007 and additional information regarding our share repurchase program. Our current repurchase plan of 500,000 shares was announced on May 26, 2006. The plan has no expiration date and had 187,931 shares remaining as of December 31, 2007. The Company intends to repurchase shares from time to time, depending on market conditions, at prevailing market prices in open-market and other transactions. The shares would be held as treasury stock for general corporate use.

| Period <br> October 1, 2007 through | $\begin{array}{cc}\text { Total } & \begin{array}{c}\text { Total Number of } \\ \text { Shares Purchased }\end{array}\end{array}$ |  |  | Maximum Number |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | Average Price Paid | as Part of Publicly | of Shares that May <br> Yet Be Purchased |
|  | Purchased | per Share | Announced Plans | Under the Plan |
| October 31, 2007 | -- | -- | -- | 411,473 |
| November 1, 2007 through |  |  |  |  |
| $\begin{aligned} & \text { November 30, } \\ & 2007 \end{aligned}$ | 106,045 | 32.68 | 106,045 | 305,428 |
| December 1, 2007 through |  |  |  |  |
| December 31, |  |  |  |  |
| 2007 | 117,497 | 32.16 | 117,497 | 187,931 |
| Total | 223,542 | \$ 32.41 | 223,542 | 187,931 |

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Item 3. Defaults Upon Senior Securities
Not applicable.
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Item 4. Submission of Matters to a Vote of Security Holders
At the Annual Meeting of Stockholders for the fiscal year ended September 30, 2007, held January 9, 2008, two matters were presented to stockholders. Stockholders elected Michael T. McCoy, M.D., Jeffrey M. Johnson, and Marilyn S. Ward to three-year terms as directors. Stockholders also ratified the appointment of Deloitte \& Touche, LLP as auditors for the fiscal year ending September 30, 2008. The votes cast as to each matter are set forth below:

## Number of Votes

Proposal 1.
Election of the following directors for the terms
indicated:

| Michael T. McCoy, M.D. (three years) | $72,987,527$ | 285,414 | -- | -- |
| :--- | :--- | :--- | :--- | :--- |
| Jeffrey M. Johnson (three years) | $72,984,243$ | 288,698 | -- | -- |
| Marilyn S. Ward (three years) | $73,010,477$ | 262,464 |  |  |

The following directors had their term of office
continue after the meeting:
B.B. Andersen

John B. Dicus
John C. Dicus
Jeffrey R. Thompson

Proposal 2.
Ratification of Deloitte \& Touche LLP $73,021,413 \quad 160,152 \quad$ 91,374 -as auditors.

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Item 5. Other Information
Not applicable.
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Item 6. Exhibits
See Index to Exhibits.

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## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITOL FEDERAL FINANCIAL

Date: February 4, 2008

By: /s/ John B. Dicus<br>John B. Dicus, President and Chief Executive Officer

Date: February 4, 2008
By: /s/ Kent G. Townsend
Kent G. Townsend, Executive Vice President and Chief Financial Officer
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## INDEX TO EXHIBITS

Exhibit

Number
10.1(ii) Registrant's Stock Ownership Plan filed on November 29, 2007 as Exhibit 10.1(ii) to
the Annual Report on Form 10-K and incorporated herein by reference
10.10 Short-term Performance Plan filed on December 14, 2005 as Exhibit 10.10 to the Annual

Report on Form 10-K for the fiscal year ended September 30, 2005 and incorporated herein by reference
11 Statement re: computation of earnings per share**
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, President and Chief Executive Officer
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by Kent G. Townsend, Executive Vice President and Chief Financial Officer
Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, President and Chief Executive Officer, and Kent G. Townsend, Executive Vice President and Chief Financial Officer
*Incorporated by reference from Capitol Federal Financial's Registration Statement on Form S-1 (File No. 333-68363) filed on February 11, 2000, as amended and declared effective on the same date.
**No statement is provided because the computation of per share earnings on both a basic and fully diluted basis can be clearly determined from the Financial Statements included in this report.

