

KONOVER PROPERTY TRUST INC

Form 10-Q

November 14, 2002

Table of Contents

**FORM 10-Q**

Securities and Exchange Commission  
Washington, D.C. 20549

Quarterly Report Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

For the quarterly period ended September 30, 2002

or

Transition Report Pursuant to Section 13 or 15 (d) of  
the Securities Exchange Act of 1934

Commission File Number 1-11998

**KONOVER PROPERTY TRUST, INC.**

(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

3434 Kildaire Farm  
Road Suite 200

Raleigh, North Carolina

(Address of principal executive offices)

56-1819372  
(I.R.S. Employer Identification No.)

27606  
(Zip Code)

(919) 372-3000  
(Registrant's telephone  
number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 31,915,014 shares of Common Stock, \$0.01 par value, as of November 14, 2002.

Table of Contents

**KONOVER PROPERTY TRUST, INC.**

**INDEX**

**PART I. FINANCIAL INFORMATION**

	<u>Page No.</u>
<b>Item 1.</b> <u>Consolidated Financial Statements (Unaudited)</u>	3
<b>Item 2.</b> <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	18
<b>Item 3.</b> <u>Quantitative and Qualitative Disclosures about Market Risk</u>	31
<b>Item 4.</b> <u>Controls and Procedures</u>	31

**PART II. OTHER INFORMATION**

<b>Item 1.</b> <u>Legal Proceedings</u>	32
<b>Item 2.</b> <u>Changes in Securities and Use of Proceeds</u>	33
<b>Item 3.</b> <u>Defaults Upon Senior Securities</u>	33
<b>Item 4.</b> <u>Submission of Matters to a Vote of Security Holders</u>	33
<b>Item 5.</b> <u>Other Information</u>	33
<b>Item 6.</b> <u>Exhibits and Reports on Form 8-K</u>	33

**Table of Contents**

**PART I**

**Item 1. Consolidated Financial Statements (Unaudited)**

**Index to Unaudited Consolidated Financial Statements**

	<b><u>Page No.</u></b>
Consolidated Balance Sheets as of September 30, 2002 and December 31, 2001	4
Consolidated Statements of Operations for the three months ended September 30, 2002 and 2001	5
Consolidated Statements of Operations for the nine months ended September 30, 2002 and 2001	6
Consolidated Statement of Stockholders' Equity for the nine months ended September 30, 2002	7
Consolidated Statements of Cash Flows for the nine months ended September 30, 2002 and 2001	8
Notes to Consolidated Financial Statements	9

**Table of Contents****KONOVER PROPERTY TRUST, INC.****Consolidated Balance Sheets**

	September 30, 2002 (Unaudited)	December 31, 2001 (Audited)
(in thousands)		
<b>Assets</b>		
<b>Income producing properties:</b>		
Land	\$ 44,440	\$ 43,725
Buildings and improvements	246,601	240,993
Deferred leasing and other charges	15,214	14,361
	<u>306,255</u>	<u>299,079</u>
Accumulated depreciation and amortization	(40,765)	(33,373)
	<u>265,490</u>	<u>265,706</u>
Properties under development/projects in process	416	4,694
Properties held for sale	9,387	60,701
<b>Other assets:</b>		
Cash and cash equivalents	27,161	17,615
Restricted cash	6,845	4,956
Tenant and other receivables, net allowance of \$2,886 and \$2,948 at September 30, 2002 and December 31, 2001, respectively	3,137	5,406
Notes receivable	418	477
Investment in and advances to unconsolidated entities	10,390	18,606
Deferred charges and other assets	4,035	6,855
	<u>\$ 327,279</u>	<u>\$ 385,016</u>
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities:</b>		
Debt on income properties	\$ 180,430	\$ 229,709
Capital lease obligations	40	196
Accounts payable and other liabilities	8,914	10,732
	<u>189,384</u>	<u>240,637</u>
<b>Commitments and contingencies</b>		
<b>Minority interests</b>	<u>3,386</u>	<u>3,680</u>
<b>Stockholders equity:</b>		
Convertible preferred stock, Series A, 5,000,000 shares authorized, 780,680 issued and outstanding at September 30, 2002 and December 31, 2001	18,679	18,679
Stock purchase warrants	9	9
Common stock, \$0.01 par value, 100,000,000 shares authorized 31,915,014 and 31,647,387 issued and outstanding at September 30, 2002 and December 31, 2001, respectively	319	316
Additional paid-in capital	290,943	290,453
Accumulated deficit	(175,414)	(168,756)
Deferred compensation - Restricted stock plan	(27)	(2)
	<u>134,509</u>	<u>140,699</u>
	<u>\$ 327,279</u>	<u>\$ 385,016</u>

Edgar Filing: KONOVER PROPERTY TRUST INC - Form 10-Q

The accompanying Notes to Consolidated Financial Statements are an integral part of these balance sheets.

**Table of Contents****KONOVER PROPERTY TRUST, INC.****Consolidated Statements of Operations  
(Unaudited)**

	<b>Three Months ended September 30,</b>	
	<b>2002</b>	<b>2001</b>
	(in thousands, except per share data)	
<b>Rental operations:</b>		
Revenues:		
Base rents	\$ 7,043	\$ 16,061
Percentage rents	98	139
Property operating cost recoveries	1,523	3,945
Other	207	446
	<b>8,871</b>	<b>20,591</b>
Property operating costs:		
Common area maintenance	961	2,828
Utilities	183	856
Real estate taxes	889	2,216
Insurance	296	381
Other	685	1,127
	<b>3,014</b>	<b>7,408</b>
Depreciation and amortization	2,654	3,153
	<b>5,668</b>	<b>10,561</b>
	<b>3,203</b>	<b>10,030</b>
<b>Other expenses:</b>		
General and administrative	1,983	1,817
Stock compensation amortization	54	113
Severance and other related costs	367	899
Interest, net	3,555	8,083
Loss (gain) on sale of real estate	63	(476)
Abandoned transaction costs	5	24
Equity in (earnings) losses of unconsolidated entities	(372)	414
Minority interest	(107)	(2)
<b>Loss before extraordinary item</b>	<b>(2,345)</b>	<b>(842)</b>
Extraordinary gain on early retirement of debt		775
<b>Net loss</b>	<b>(2,345)</b>	<b>(67)</b>
Preferred dividends	(1)	
<b>Net loss applicable to common stockholders</b>	<b>\$ (2,346)</b>	<b>\$ (67)</b>
<b>Basic and diluted loss per common share:</b>		
<b>Loss before extraordinary item applicable to common stockholders</b>	<b>\$ (0.07)</b>	<b>\$ (0.02)</b>
<b>Extraordinary item</b>		<b>0.02</b>
<b>Net loss applicable to common stockholders</b>	<b>\$ (0.07)</b>	<b>\$ (0.00)</b>

<b>Weighted-average number of common shares outstanding</b>	<b>31,888</b>	<b>31,332</b>
---	---------------	---------------

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

**Table of Contents****KONOVER PROPERTY TRUST, INC.****Consolidated Statements of Operations  
(Unaudited)**

Nine Months ended September 30,  
2000                      2001

(in thousands, except per share data)

**Rental operations:**

## Revenues:

Base rents	\$ 22,386	\$ 50,322
Percentage rents	325	669
Property operating cost recoveries	5,353	11,535
Other	690	2,216
	<b>28,754</b>	<b>64,742</b>

## Property operating costs:

Common area maintenance	3,066	8,267
Utilities	601	2,253
Real estate taxes	2,908	6,607
Insurance	670	1,007
Other	2,275	3,315

	9,520	21,449
Depreciation and amortization	8,031	15,686
	<b>17,551</b>	<b>37,135</b>

	<b>11,203</b>	<b>27,607</b>
--	---------------	---------------

**Other expenses:**

General and administrative	6,522	5,481
Stock compensation amortization	140	676
Operating loss of sold management business	84	
Severance and other related costs	367	6,830
Interest, net	12,133	23,661
Adjustment to carrying value of property	(300)	105,110
(Gain) on sale of real estate	(150)	(476)
Abandoned transaction costs	36	70
Equity in (earnings) losses of unconsolidated entities	(707)	5,495
Minority interest	(264)	(3,299)

<b>Loss before extraordinary item</b>	<b>(6,658)</b>	<b>(115,941)</b>
---------------------------------------	----------------	------------------

Extraordinary gain on early retirement of debt		775
--	--	-----

<b>Net loss</b>	<b>(6,658)</b>	<b>(115,166)</b>
-----------------	----------------	------------------

Preferred dividends	(94)	(271)
---------------------	------	-------

<b>Net loss applicable to common stockholders</b>	<b>(6,752)</b>	<b>(115,437)</b>
---	----------------	------------------

**Basic and diluted loss per common share:**

Loss before extraordinary item applicable to common stockholders	\$ (0.21)	\$ (3.71)
Extraordinary item		<b>0.02</b>



<b>Net loss applicable to common stockholders</b>	<b>\$ (0.21)</b>	<b>\$ (3.69)</b>
<b>Weighted-average number of common shares outstanding</b>	<b>31,848</b>	<b>31,247</b>

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents**KONOVER PROPERTY TRUST, INC.****Consolidated Statement of Stockholders Equity****Nine months ended September 30, 2002****(Unaudited)****(in thousands except per share data)**

	Convertible Preferred Stock	Stock Purchase Warrants	Common Stock	Additional Paid in Capital	Accumulated Deficit	Deferred Compensation Restricted Stock Plan	Total
<b>Balance at December 31, 2001</b>	<b>\$ 18,679</b>	<b>\$ 9</b>	<b>\$ 316</b>	<b>\$ 290,453</b>	<b>\$ (168,756)</b>	<b>\$ (2)</b>	<b>\$ 140,699</b>
Issuance of 267,878 restricted shares			3	440		(15)	428
Repurchase of 5,527 restricted shares				(9)			(9)
Cancellation of 5,838 restricted shares				(30)		30	
OP units converted into 10,454 shares of common stock				99			99
Conversion of restricted stock into repurchase rights				38		(55)	(17)
Distributions to preferred stockholders				(94)			(94)
Compensation under stock plans						55	55
Other				46		(40)	6
Net loss					(6,658)		(6,658)
<b>Balance at September 30, 2002</b>	<b>\$ 18,679</b>	<b>\$ 9</b>	<b>\$ 319</b>	<b>\$ 290,943</b>	<b>\$ (175,414)</b>	<b>\$ (27)</b>	<b>\$ 134,509</b>

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

**Table of Contents****KONOVER PROPERTY TRUST, INC.****Consolidated Statements of Cash Flows  
(Unaudited)**

	Nine months ended September 30,	
	2002	2001
	(in thousands)	
<b>Cash flows from operating activities:</b>		
Net loss	\$ (6,658)	\$ (115,166)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Amortization of debt premium		(391)
Minority interest	(264)	(3,299)
Extraordinary gain on early retirement of debt		(775)
Depreciation and amortization	8,031	15,686
Stock compensation amortization	140	676
Adjustments to carrying value of property	(300)	105,110
Adjustments to carrying value of other assets held for sale		4,256
(Gain) on sale of real estate	(150)	(476)
Abandoned transaction costs	36	70
Amortization of deferred financing costs	1,075	1,755
Net changes in:		
Tenant and other receivables	2,160	(2,164)
Deferred charges and other assets	519	(460)
Accounts payable and other liabilities	(2,428)	(4,245)
Restricted cash - operational escrows	(2,539)	(484)
<b>Net cash (used in) provided by operating activities</b>	<b>(378)</b>	<b>93</b>
<b>Cash flows from investing activities:</b>		
Investment in income-producing properties	(2,755)	(9,773)
Net proceeds from sale of real estate	9,934	185,560
Net cash acquired in connection with Sunset KPT Investments, Inc.	1,928	
Payments received on notes receivable, net	2,210	184
Distribution from (investment in and advances to) unconsolidated entities	2,367	(854)
Purchase of remaining interest in venture	(732)	
Change in restricted cash - investing	900	4,044
<b>Net cash provided by investing activities</b>	<b>13,852</b>	<b>179,161</b>
<b>Cash flows from financing activities:</b>		
Proceeds from debt on income properties		69,239
Repayment of debt on income properties	(3,396)	(232,843)
Deferred financing charges	(50)	(2,076)
Other debt repayments	(156)	(321)
Issuance of shares under employee stock purchase plan		30
Dividends paid	(94)	(8,963)
Distributions to minority member of consolidated joint venture, net	(222)	
Exercise of stock purchase rights		123
Repurchase of common stock	(10)	(121)
<b>Net cash used in financing activities</b>	<b>(3,928)</b>	<b>(174,932)</b>
<b>Net increase in cash and cash equivalents</b>	<b>9,546</b>	<b>4,322</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>17,615</b>	<b>10,660</b>

Edgar Filing: KONOVER PROPERTY TRUST INC - Form 10-Q

<b>Cash and cash equivalents at end of period</b>	<b>\$ 27,161</b>	<b>14,982</b>
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for interest	\$ 11,492	\$ 25,600
<b>Supplemental schedule of non cash investing/financing activity:</b>		
Decrease of mortgage debt through assumption from sale of real estate	\$ 45,882	\$

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

**Table of Contents**

**Notes to Consolidated Financial Statements  
September 30, 2002  
(Unaudited)**

**1. Interim Financial Statements**

**Organization**

Konover Property Trust, Inc. (the Company), formerly FAC Realty Trust, Inc., was incorporated on March 31, 1993 as a self-advised and self-managed real estate investment trust (REIT). The Company is principally engaged in the ownership and operation of retail shopping centers in the Southeast. The Company's revenues are primarily derived under real estate leases with national, regional and local retailing companies.

On September 30, 2002, the Company's owned properties consisted of:

1. thirty-two community shopping centers in six states aggregating approximately 4,113,000 square feet of retail space and 97,000 square feet of office space; and
2. a 230,000-square-foot, non-operating outlet center in Las Vegas which is held for sale.

In addition, the Company had investments in:

four operating community shopping center joint-ventures with 344,000 square feet; and  
approximately 568 acres of undeveloped land, which is currently held for sale.

The weighted-average square feet of gross leasable area for operating shopping centers was 4.4 million square feet for the nine months ended September 30, 2002 and 9.3 million square feet for the same period in 2001.

In January 2002, the Company acquired the remaining interest in Sunset KPT Investment, Inc. from the affiliate of a director. The Company is the sole shareholder in Sunset KPT Investment, Inc., which is a wholly owned taxable REIT subsidiary. Sunset KPT Investment, Inc. has the ability to develop properties, buy and sell properties, provide equity to developers and perform third-party management, leasing and brokerage services. In July 2002, Sunset KPT Investment, Inc., through its subsidiary Mercer Mill KPT LLC, received full payment of a \$2.2 million note receivable. The note receivable was partial consideration on the sale of 2,110 acres of undeveloped land in Brunswick County, North Carolina in December 2001. Also in July 2002, Sunset KPT Investment, Inc. purchased the remaining 40% interest in Brunswick Commercial LLC for approximately \$0.7 million. As of September 30, 2002, Sunset KPT Investment, Inc. owned certain outparcels adjacent to the Millpond Village shopping center in Raleigh, North Carolina and Brunswick Commercial LLC which owns 568 acres of undeveloped land in Brunswick County, North Carolina. On August 8, 2002, Brunswick Commercial LLC entered into an agreement to sell 531 acres of undeveloped land in Brunswick County, North Carolina for approximately \$2.5 million. On November 8, 2002, the due diligence period provided by the agreement ended with no objection from the buyer and a deposit for \$0.1 million became nonrefundable. The sale is expected to close in the second quarter of 2003. Prior to January 2002, the Company held substantially all of the non-voting common stock of this taxable REIT subsidiary and all of the voting common stock was held by a company affiliated with a director of the Company. Accordingly, this entity was accounted for under the equity method for investments during 2001. The accompanying 2002 consolidated financial statements include the assets, liabilities and results of operations of Sunset KPT Investment, Inc. and subsidiaries.

On December 17, 1997, following shareholder approval, the Company changed its domicile from the State of Delaware to the State of Maryland. The reincorporation was accomplished through the merger of FAC Realty, Inc. into its Maryland subsidiary, Konover Property Trust, Inc. (formerly FAC Realty Trust, Inc.). Following the reincorporation, on December 18, 1997, the Company reorganized as an umbrella partnership real estate investment trust (an UPREIT). The Company then contributed to KPT Properties, L.P. (formerly FAC Properties, L.P.), a Delaware limited partnership (the Operating Partnership), all of its assets and liabilities. In exchange for the Company's assets, the Company received limited partnership interests (Units) in the Operating Partnership in an amount and designation that corresponded to the number and designation of outstanding shares of capital stock of the Company at the time. The Company is the sole general partner of the Operating Partnership and owns a 97% interest as of September 30, 2002. As additional limited partners are admitted to the Operating Partnership in exchange for the contribution of properties, the Company's percentage ownership in the Operating Partnership will decline. As the Company issues additional shares of capital stock, it will contribute the proceeds for that capital stock to the Operating Partnership in exchange for a number of Units equal to the number of shares that the Company issues. The Company conducts all of its business and owns all of its assets through the Operating Partnership (either directly or through subsidiaries) such that a Unit is economically equivalent to a share of the Company's common stock.

---

## **Table of Contents**

### **Going-Private Transaction**

During 2001, the Company's board of directors created a special committee of the board of directors to evaluate strategic alternatives for the Company, including a going-private transaction or other business combinations or remaining a stand-alone public company.

On June 24, 2002, the Company announced that the board of directors approved a definitive merger agreement, subject to stockholder approval, with PSCO Acquisition Corp. ( PSCO ), a newly formed Maryland corporation owned by Prometheus Southeast Retail Trust ( Prometheus ) and Kimkon Inc. ( Kimkon ), a subsidiary of Kimco Realty Corporation ( Kimco ), to take the Company private. Prometheus owns approximately 66% of the Company and has entered into an agreement to vote in favor of the merger. Assuming Prometheus votes in favor of the merger, the merger will be approved. Approval of the merger does not require the approval of the Company's unaffiliated stockholders. The merger is scheduled to close on November 22, 2002, immediately following completion of the special stockholders meeting and vote. See footnote 2 for further discussion on the basis of long-lived assets and footnote 7 for further discussion on the proposed merger.

### **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of the Company, its subsidiaries and the Operating Partnership. All significant intercompany balances have been eliminated in consolidation. The accompanying 2002 consolidated financial statements include the assets, liabilities and results of operations of Sunset KPT Investment, Inc. and subsidiaries. This entity was accounted for under the equity method for investments during 2001 and is consolidated now because the Company owns 100% of its stock.

Properties that are owned or that are owned less than 100% but controlled by the Operating Partnership have been consolidated. Control is demonstrated by the ability of the Operating Partnership to manage, directly or indirectly, day-to-day operations, refinance debt and sell the assets of the entity that owns the property without the consent of the other owners and the inability of the other owners to replace the general partner or manager. Investments in ventures which represent noncontrolling ownership interests are accounted for using the equity method of accounting. These investments are recorded initially at cost and subsequently adjusted for net equity in income (loss) and cash contributions and distributions.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (primarily consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine-month period ended September 30, 2002 are not necessarily indicative of results that may be expected for a full fiscal year. For further information, refer to the audited financial statements and accompanying footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2001.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Reclassification**

Certain amounts from prior years were reclassified to conform with current-year presentation. These reclassifications had no effect on net loss or stockholders' equity as previously reported.

## **2. Significant Accounting Policies**

### **Cash and cash equivalents**

The Company considers highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

---

## **Table of Contents**

### **Long-Lived Assets**

The Company adopted the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* for fiscal year 2002 which supercedes SFAS No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed*. The adoption of SFAS No. 144 had no impact to the Company's financial statements. Under these pronouncements, each reporting period the Company evaluates current events or circumstances, including occupancy levels, credit worthiness of tenants, rents and terms of leases, existing or future threats of competition, strength of retail industry, and the general state of the economy and capital markets, that may impair the carrying value of the property and performs a recoverability analysis which is based on the estimated non-discounted cash flows to be generated from the property. If the analysis indicates that the carrying value is not recoverable from future cash flows, the property is written down to estimated fair value and an impairment loss is recognized. If the analysis indicates the carrying value is recoverable from non-discounted cash flows, the asset continues to be carried at net book value, which may differ from fair value. At such time as management is authorized to sell individual properties or other assets and the Company believes it is able to complete a sale over the next year, such properties are classified as held-for-sale. Assets held for sale are valued at the lower of carrying value or fair value less selling costs.

The marketing of the sale of the Company and/or the proposed merger of the Company described in the above *Going-Private Transaction* section is not an event or circumstance as defined in SFAS No. 144 or SFAS No. 121. Accordingly, no adjustment to the historical basis in the assets and liabilities of the Company is appropriate in connection with the marketing of the sale of the Company and/or the proposed merger.

### **Basic and diluted income per share**

Basic earnings per share is calculated by dividing the income applicable to common stockholders by the weighted-average number of shares outstanding. Diluted earnings per share reflects the potential dilution that could occur if options or warrants to purchase common shares were exercised and preferred stock was converted into common shares ( potential dilutive common shares ).

For the three months ended September 30, 2002 and September 30, 2001, basic and dilutive earnings per share are computed based on a weighted average number of shares of 31,887,789 and 31,332,415, respectively. For the nine months ended September 30, 2002 and September 30, 2001, basic and dilutive earnings per share are computed based on a weighted average number of shares of 31,847,917 and 31,247,354, respectively. Potential dilutive common shares of 3,351,000 and 3,339,000 have been excluded from diluted earnings per share for the three months ended September 30, 2002 and September 30, 2001, respectively, because their inclusion would be antidilutive. Potential dilutive commons shares of 3,395,000 and 3,490,000 have been excluded from diluted earnings per share for the nine months ended September 30, 2002 and September 30, 2001, respectively, because their inclusion would be antidilutive.

### **Dividends**

In an effort to conserve cash until the Company determined its ultimate strategy, the Company's board of directors ceased declaring dividends in the second quarter of 2001. The merger agreement the Company entered into with PSCO does not permit the Company to declare any dividends before the merger closes, unless the Company must do so in order to preserve our REIT status. However, management currently does not expect that will be necessary.

During 2002, the Company paid approximately \$0.1 million in preferred dividends. This amount related to a retroactive adjustment to dividends declared in prior periods due to changes in the conversion price for the respective periods.

### **Comprehensive Income**

Comprehensive income equals net income for all periods presented.

### **Recent Accounting Pronouncements**

On June 28, 2002, the FASB issued SFAS No. 146 (SFAS 146), *Accounting for Exit or Disposal Activities*. SFAS 146 addresses significant issues regarding the recognition, measurement, and reporting of costs that are associated with exit and disposal activities, including restructuring activities that are currently accounted for pursuant to the guidance that the Emerging Issues Task Force (EITF) has set forth in EITF Issue No. 94-3, *Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)*. The scope of FAS 146 also includes (1) costs related to terminating a contract that is not a capital lease and (2) termination benefits that employees who are involuntarily terminated receive under the terms of a one-time

**Table of Contents**

benefit arrangement that is not an ongoing benefit arrangement or an individual deferred-compensation contract. The provisions of this Statement are effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. See footnote 11 for further information.

**3. Investment in and Advances to Unconsolidated Entities**

A summary of the Company's investments in and advances to unconsolidated entities at September 30, 2002 and December 31, 2001 is as follows (all investments in unconsolidated entities are accounted for under the equity method):

Entity	Location	Ownership	September 30, 2002	December 31, 2001
Community Center Ventures: (in thousands)				
Atlantic Realty LLC (2 community centers)	Apex and Pembroke, NC	50%	\$ 2,991	\$ 2,501
Park Place KPT LLC	Morrisville, NC	50%	4,914	4,514
Falls Pointe KPT LLC	Raleigh, NC	50%	2,485	5,734
Taxable Subsidiaries (see Note 1):				
Sunset KPT Investment, Inc.		100%		5,850
truefinds.com, Inc.		100%		7
			\$ 10,390	\$ 18,606

**Falls Pointe KPT LLC**

The Company previously guaranteed the repayment of the construction loan for Falls Pointe KPT LLC. Falls Pointe KPT LLC refinanced the construction loan with a \$11.8 million permanent, non-recourse loan in June 2002. The refinancing generated net proceeds of \$2.5 million to Falls Pointe KPT LLC. During the third quarter of 2002, the Company received a distribution from Falls Pointe KPT LLC of approximately \$2.5 million. By letter dated June 26, 2002, the non-managing member of Falls Pointe KPT LLC exercised the buy/sell right under the joint venture's operating agreement. In accordance with the terms of the operating agreement, the Company delivered a valuation to the non-managing member in August 2002. On October 25, 2002, the non-managing member notified the Company of their election to buy our interest in the venture. As a result, the Company expects to receive approximately \$4.5 million for the sale of its interest in the venture. The transaction is scheduled to close in late November.

**Atlantic Realty LLC**

In September 2002, Atlantic Realty LLC sold an outparcel at its Apex center for approximately \$0.6 million. The sale resulted in a gain of \$0.4 million in the unconsolidated entity. See footnote 8 for further information.

**Park Place KPT LLC**

The \$6.9 million debt on the Park Place shopping center in North Carolina was extended until October 31, 2002. The venture has reached an agreement with the lender to extend the due date of the debt to October 31, 2003. Documents are in the process of being finalized with the lender and are expected to be completed in mid-November. The interest rate during the extension period will be LIBOR plus 2.65%. In conjunction with the extension, the venture anticipates a required principal debt reduction of approximately \$0.8 million. See footnote 8 for further information.

**4. Reportable Segments**

The Company currently has two reportable segments under SFAS No. 131, Disclosures about Segments of an



**Table of Contents**

Enterprise and Related Information . The segments include community shopping centers located in Southeastern United States and properties held for sale. The Company evaluates performance and allocates resources based on the net operating income (NOI) of the Company's investment portfolio.

(All data in thousands)

	Community Centers	Held-For Sale (1)	All others	Total
<b>Nine months ended September 30, 2002:</b>				
NOI	\$ 17,596	\$ 1,737	\$ (99)	\$ 19,234
Total Assets	\$ 267,569	\$ 9,523	\$ 50,187	\$ 327,279
<b>Nine months ended September 30, 2001:</b>				
NOI	\$ 18,130	\$ 24,835	\$ 328	\$ 43,293
Total Assets	\$ 243,002	\$ 76,120	\$ 84,899	\$ 404,021

(1) See Note 6 on property disposals and Note 5 on properties held for sale.

**5. Properties Held For Sale**

As part of the Company's ongoing strategic evaluation of its portfolio of assets, management has been authorized to pursue the sale of certain properties. Management evaluates all properties on a regular basis in accordance with its long-term strategy and in the future may identify other properties for disposition or may decide to defer the pending disposition of the assets now held for sale. Assets held for sale are valued at the lower of carrying value or estimated fair value less selling costs and actual sales value may vary from these estimates. The Company intends to sell one remaining outlet property, which had minimal rental operations in 2002 and 2001, and 568 acres of undeveloped land in Brunswick County, North Carolina. The Company is actively marketing the properties. On August 8, 2002, the Company, through one of its subsidiaries, entered into an agreement to sell 531 acres of the total 568 acres of undeveloped land for \$2.5 million. On November 8, 2002, the due diligence period provided by the agreement ended with no objection from the buyer and a deposit for \$0.1 million became nonrefundable. The sale is expected to close in the second quarter of 2003. The net carrying value of the two assets currently being marketed for sale at September 30, 2002 is \$9.4 million. There is no debt outstanding on the held-for-sale outlet property or the undeveloped land in Brunswick County, North Carolina.

Information regarding the proposed merger of the Company with Prometheus and Kimkon is provided in footnote 7.

**6. Property Disposals**

On May 15, 2002, the Company closed on the sale of Mount Pleasant Towne Center, a 426,000-square-foot shopping center located in Mount Pleasant, South Carolina for approximately \$55.3 million, including the assumption of mortgage indebtedness of approximately \$45.9 million. The gain on the sale was approximately \$0.2 million after adjustments to the carrying value of this property of \$6.1 million during 2001.

On December 27, 2001, the Company sold its Nashville outlet property for its approximate net book value of \$5.6 million.

On September 25, 2001, the Company sold a 31-property portfolio for \$180 million. The portfolio consisted of nine outlet properties, 16 VF-anchored properties and six community center properties. The Company recorded an adjustment to the carrying value of the 31-property portfolio of \$100.5 million in 2001.

In addition, the Company sold its Shoreside, NC community center on September 13, 2001 for \$7.5 million. The gain on the sale was approximately \$0.8 million.

The following summary financial information pertains to the above-mentioned properties sold for the three and nine months ended September 30, 2002 and 2001 (in thousands):

**Table of Contents**

	Three months ended September 30, 2002	Three months ended September 30, 2001
Revenues	\$	\$ 12,178
Operating expenses		4,662
Net operating income		7,516
Depreciation and amortization		
Interest, net		4,178
Other		2
Net income	\$	\$ 3,336

	Nine months ended September 30, 2002	Nine months ended September 30, 2001
Revenues	\$ 2,560	\$ 38,851
Operating expenses	800	13,938
Net operating income	1,760	24,913
Depreciation and amortization		6,939
Interest, net	1,324	12,604
Other		22
Net income	\$ 436	\$ 5,348

---

**Table of Contents**

**7. Proposed Merger**

On June 24, 2002, the Company announced that the board of directors approved a definitive merger agreement, subject to stockholder approval, with PSCO to take the Company private. Prometheus currently owns approximately 66% of our common stock. Under the terms of the merger agreement: (1) the holders of our common stock (excluding PSCO, to which Prometheus will transfer 16,615,922 of its currently held shares of common stock immediately before the merger of the Company and PSCO) will receive \$2.10 of cash per share in exchange for their shares of common stock; (2) all rights to shares of common stock under our stock compensation plans will become fully vested, and the holders of options to purchase shares of our common stock will receive for each share of stock subject to the option the difference (but only in the event of a positive amount) between \$2.10 and the exercise price of each option; and (3) the holders of PSCO's redeemable preferred stock will receive redeemable preferred stock, designated Series B redeemable preferred stock, in the surviving corporation in the merger.

The merger agreement also provides that the holders of our existing Series A convertible preferred stock, at their individual election, will receive either a new preferred security, designated Series A convertible preferred stock, representing a continuing interest in the surviving corporation in the merger or cash of \$6.395 per share of existing Series A convertible preferred stock. However, on October 10, 2002, all of our then-existing Series A convertible preferred stockholders and certain related entities entered into a settlement agreement with the Company, Kimco, PSCO and Prometheus, to settle certain claims. As part of this settlement, the Series A convertible preferred stockholders transferred all of their issued and outstanding shares of Series A convertible preferred stock to the Company in exchange for an aggregate cash payment of \$9.5 million on October 10, 2002. As a result, the provisions of the merger agreement regarding consideration for the Series A convertible preferred stock will be inapplicable in connection with the merger.

Prometheus owns 500 shares of PSCO common stock which it purchased for \$1,050, and Kimkon owns 500 shares of PSCO common stock which it purchased for \$1,050. Immediately before the merger, Prometheus will contribute to PSCO 16,615,922 shares of its common stock in the Company and its rights under the contingent value right agreement. In exchange PSCO will issue to Prometheus an additional 21,115,922 shares of PSCO common stock. In the merger, the contingent value right agreement and the 16,615,922 shares of the Company's common stock that PSCO owns will be canceled without any payment or consideration. The 21,116,422 shares of PSCO common stock that Prometheus owns will be converted in the merger on a one-for-one basis into shares of the surviving corporation's common stock. Therefore, immediately after the merger, Prometheus will own 21,116,422 shares of the common stock of the surviving corporation.

In addition to Prometheus's contributions, immediately before the merger, Kimkon will contribute to PSCO \$35,554,439 in cash. In exchange PSCO will issue to Kimkon shares of PSCO common stock at \$2.10 per share (i.e., an additional 16,930,685 shares of PSCO common stock). In the merger, all shares of PSCO common stock owned by Kimkon will be converted on a one-for-one basis into shares of the surviving corporation's common stock. Therefore, immediately after the merger, Kimkon will own 16,931,185 shares of common stock of the surviving corporation.

Lastly, immediately before the merger, PSCO will issue up to 150 shares of its redeemable preferred stock to approximately 100 individuals at a subscription price of \$500 per share. In the merger, the newly issued shares of PSCO redeemable preferred stock will be converted on a one-for-one basis into the surviving corporation's shares of Series B redeemable preferred stock.

The funds to pay the merger consideration and transaction costs of the merger will come from a combination of Kimkon's cash contribution to PSCO and the Company's cash on hand.

The merger will be accounted for as a recapitalization transaction for financial reporting purposes under accounting principles generally accepted in the United States. Under this method of accounting, the historical basis of the Company's assets and liabilities will be carried over to the surviving corporation, payment of the merger consideration will be treated as a redemption of capital stock, and additional capital contributions will be allocated to additional paid-in capital accounts. The Company's costs incurred in connection with the transaction will be expensed in the period incurred. Additional costs of approximately \$1.4 million will be due upon consummation of the merger.

The definitive proxy statement was filed with the Securities and Exchange Commission on October 23, 2002. Our common stockholders will vote on the proposed merger on November 22, 2002. Given Prometheus's agreement to vote for the merger, the estimated closing date of the merger transaction will be November 22, 2002, immediately following the stockholders vote.

---

**Table of Contents****8. Commitments and Contingencies**

The Company previously entered into a joint venture, Atlantic Realty LLC, with Effell LLC for the development, ownership and operation of Peak Plaza Shopping Center in Apex, North Carolina and University Shopping Center in Pembroke, North Carolina. The Company, through KPT Properties, L.P., is the managing member of the joint venture and Effell is its non-managing member. On July 17, 2001, Effell, on behalf of Atlantic Realty, filed a lawsuit against the Company in the Superior Court of Wake County, North Carolina alleging that the Company breached its fiduciary duty as managing member of the joint venture by failing to adequately manage, maintain and lease the joint venture's shopping centers and to sell its outparcels. The Company has reached an agreement in principle with Effell LLC and Atlantic RealVest LLC (entities under common ownership) to buyout their respective interest in Atlantic Realty LLC and Park Place KPT LLC (a separate venture with common ownership) and settle all claims in exchange for a payment of \$0.4 million and the release of an individual member within Effell LLC and Atlantic RealVest LLC of their guarantee of the debt held by Atlantic Realty LLC and Park Place KPT LLC. The Company is in the process of finalizing all documents related to this agreement and negotiating with the lenders on the substitution of the Company as guarantor instead of the non-managing member. Management believes the agreement will be executed prior to the proposed merger.

Between March 15, 2002 and April 2, 2002, three substantially similar class action complaints were filed in the Circuit Court for Baltimore City, Maryland. These actions recently were consolidated. The plaintiff in each action purports to represent a putative class of all our public common stockholders who allegedly will be harmed by the proposed merger transaction. Excluded from the class are the defendants and any related or affiliated person, corporation, or other entity. The named defendants are the Company, certain directors and officers of the Company, and Prometheus. The primary claim against the defendants is an alleged breach of fiduciary duty. The plaintiffs allege that Prometheus, which owns approximately 66% of the Company's outstanding common stock, is engaging in self-dealing and not acting in good faith by offering to acquire all of the remaining outstanding common stock for an unreasonably low price, that Prometheus's offer is based on inside information known to the defendants regarding the Company's value and prospects that has not been publicly disclosed, and that Prometheus improperly is exerting its majority position and control over the directors, which has resulted in conflicts of interest between Prometheus and the Company's common stockholders and between our directors and officers and the Company's common stockholders. The complaints seek an injunction, damages, and other relief. While management believes that these lawsuits are without merit, we have determined that an early resolution of the claims, without admitting any liability, would avoid costly litigation expenses and would be in the best interests of the Company. On September 20, 2002, the parties, through their respective attorneys, entered into a memorandum of understanding setting forth the terms of the settlement of the lawsuits mentioned above. Under the terms of the memorandum of understanding, in exchange for the release by the plaintiffs of their claims related to the lawsuits, the merger, the merger agreement or any public filings in connection with these matters, against the defendants and certain other related persons, plaintiffs' counsel has been granted the opportunity to review and comment on the proxy materials relating to the merger to be filed by the Company with the Securities and Exchange Commission, and to perform reasonable discovery to confirm the fairness of the settlement. In addition, the defendants have agreed not to oppose a petition by plaintiffs' counsel for an award of attorneys' fees and expenses not to exceed \$225,000 to be paid by the Company or its successor in interest. The consummation of the settlement described in the memorandum of understanding is subject to certain conditions, including consummation of the merger, the drafting and execution of final settlement documents, and obtaining final court approval of the settlement and dismissal of the lawsuits described above.

**9. Series A Convertible Preferred Stock Redemption**

On June 14, 2002, some of the Company's existing Series A convertible preferred stockholders filed a lawsuit against the Company, alleging, among other things, that the Company breached its contractual obligations under the note purchase agreement dated April 2, 1996, by failing to register the plaintiffs' shares of Series A convertible preferred stock. The lawsuit was filed in the United States District Court of the Southern District of New York by Blackacre Bridge Capital LLC, Gildea Management Company, Blackacre Capital Group L.P., Network Fund Associates III, Ltd., John Gildea, William O'Donnell and North Atlantic Smaller Companies Investment Trust PLC. The Company believes that there is no merit to the allegations contained in the complaint because, among other things, the Company filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission in 1999 pursuant to which the Company registered the resale of all of the plaintiffs' shares of existing Series A convertible preferred stock, as well as the resale of the common stock issuable upon conversion of the plaintiffs' shares of existing Series A convertible preferred stock. The Securities and Exchange Commission issued an order declaring the registration statement effective on November 12, 1999. On June 27, 2002, the financial advisor to the holders of our Series A convertible preferred stock issued a press release in which it released a letter it purported to have previously delivered to the special committee, although the special committee members and its advisors had not seen the letter until its public release. The letter was dated June 17, 2002 and urges that the Company pursue a liquidation strategy. In addition, the letter makes a number of allegations that the Company believes are without merit. While the Company believes that the lawsuit mentioned above is without merit, the Company has determined that an early resolution of the claims, without admitting liability, would avoid costly litigation expenses and would be in the best interest of the Company. On October 10, 2002, the plaintiffs to the lawsuit mentioned above, as well as the other existing Series A convertible preferred stockholders and certain related parties holding warrants to purchase the Company's common stock (all of whom are collectively referred to as the Preferred Parties), entered into a settlement agreement with the Company, Kimco, PSCO and Prometheus, setting forth the terms of the settlement of the lawsuit mentioned above, any claims the Preferred Parties have threatened to assert in the lawsuit or elsewhere and any claims relating to the merger or their investment in the Company. Under the terms of the settlement agreement, the Preferred Parties agreed to surrender for cancellation all of the shares and warrants held by such persons in exchange for an aggregate payment of \$9.5 million, which was paid on October 10, 2002. The

## Edgar Filing: KONOVER PROPERTY TRUST INC - Form 10-Q

payment represents payment in full for all claims asserted or which could have been asserted in the lawsuit referred above, and any other claims which could be asserted against the Company, Kimco, PSCO, Prometheus or certain related parties, relating to the merger, the lawsuit referred to above, or the Preferred Parties' investment in the Company. Concurrently with the

**Table of Contents**

execution of the settlement agreement, the plaintiffs in the lawsuit executed a stipulation of dismissal with prejudice which was filed with the court on October 11, 2002.

**10. Related-Party Transactions**

In 1998, the Company acquired Lake Point Centre, which had been developed by certain affiliates of Mr. Konover prior to its sale to the Company. Mr. Konover is Chairman of the Board of Directors of the Company. The amount paid by the Company for the property was \$14.5 million; however, as a condition of the sale, the seller, another of Mr. Konover's affiliates (the Guarantor), guaranteed certain monthly lease payments on unleased space at the center until March 2003. There were no payments received during 2001 or the first nine months of 2002 pursuant to this lease-guarantee obligation. As of September 2002, the guarantor owed approximately \$0.6 million under this lease-guarantee obligation. The Guarantor is disputing these payments. The Company is pursuing the resolution of these disputes.

**11. Severance and Other Related Costs**

In anticipation of a successful merger transaction and in an effort to continue to reduce costs, the Company announced layoffs of certain employees in September and October 2002. Severance and other related costs of approximately \$0.4 million is recorded in the accompanying statement of operations for the three months ended September 30, 2002 for the announced third quarter layoffs. In anticipation of the merger transaction, the Company plans for a substantial layoff of employees and will record an estimated charge of \$1.8 million for severance and accelerated stock compensation amortization.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

This discussion should be read with the selected financial data in this section and the consolidated financial statements and notes in this report. Certain comparisons between the periods have been made on a percentage basis and on a weighted-average square-foot basis. Comparisons on a weighted-average square-foot basis adjust for square-footage added at different times during the year.

**Selected Financial Data**

The following information should be read with the consolidated financial statements and notes thereto included in this report.

Industry analysts generally consider Funds From Operations ( FFO ) an appropriate measure of performance for an equity REIT. FFO means net income before extraordinary items (computed in accordance with accounting principles generally accepted in the United States) excluding gains or losses on the sale of real estate plus real estate depreciation and amortization.

EBITDA is defined as revenues less operating costs, including general and administrative expenses, before interest, depreciation and amortization and unusual items. As a REIT, the Company is generally not subject to Federal income taxes. Some analysts believe that EBITDA provides a meaningful indicator of operating performance for the following reasons: (i) it is industry practice to evaluate the performance of real estate properties based on net operating income ( NOI ), which is generally equivalent to EBITDA; and (ii) both NOI and EBITDA are unaffected by the debt and equity structure of the property owner.

FFO and EBITDA (i) do not represent cash flow from operations as defined by generally accepted accounting principles, (ii) are not necessarily indicative of cash available to fund all cash flow needs and (iii) should not be considered as an alternative to net income for purposes of evaluating the Company's operating performance or as an alternative to cash flow as a measure of liquidity.

Other data that management believes is important in understanding trends in its business and properties are also included in the following table (in thousands, except per share data).

**Table of Contents**

	Three months ended September 30,		Nine months ended September 30,	
	2002	2001	2002	2001
<b>Operating Data:</b>				
Rental revenues	\$ 8,871	\$ 20,591	\$ 28,754	\$ 64,742
Property operating costs	3,014	7,408	9,520	21,449
Net operating income	5,857	13,183	19,234	43,293
Depreciation and amortization	2,654	3,153	8,031	15,686
General and administrative	1,983	1,817	6,522	5,481
Stock compensation amortization	54	113	140	676
Operating loss of sold management business			84	
Severance and other related costs	367	899	367	6,830
Interest, net	3,555	8,083	12,133	23,661
Adjustment to carrying value property			(300)	105,110
Loss (gain) on sale of real estate	63	(476)	(150)	(476)
Abandoned transaction costs	5	24	36	70
Equity in (earnings) losses of unconsolidated entities	(372)	414	(707)	5,495
Minority interest	(107)	(2)	(264)	(3,299)
Loss before extraordinary item	(2,345)	(842)	(6,658)	(115,941)
Extraordinary gain on early retirement of debt		775		775
Net loss	(2,345)	(67)	(6,658)	(115,166)
Preferred dividends	(1)		(94)	(271)
Loss applicable to common stockholders	\$ (2,346)	\$ (67)	\$ (6,752)	\$ (115,437)
<b>Basic and diluted loss per common share:</b>				
Loss before extraordinary item applicable to common stockholders	\$ (0.07)	\$ (0.02)	\$ (0.21)	\$ (3.71)
Extraordinary item		0.02		0.02
Net loss applicable to common stockholders	\$ (0.07)	\$ (0.00)	\$ (0.21)	\$ (3.69)
Weighted-average common shares outstanding	31,888	31,332	31,848	31,247



**Table of Contents**

	Three months ended September 30,		Nine months ended September 30,	
	2002	2001	2002	2001
<b>Other Data:</b>				
<b>EBITDA:</b>				
Net loss	\$ (2,345)	\$ (67)	\$ (6,658)	\$ (115,166)
Adjustments:				
Interest, net	3,555	8,083	12,133	23,661
Depreciation and amortization	2,654	3,153	8,031	15,686
Stock compensation amortization	54	113	140	676
Adjustment to carrying value of property			(300)	105,110
Loss (gain) on sale of real estate	63	(476)	(150)	(476)
Abandoned transaction costs	5	24	36	70
Extraordinary gain on early retirement of debt		(775)		(775)
Equity in (earnings) losses of unconsolidated entities	(372)	414	(707)	5,495
Minority interest	(107)	(2)	(264)	(3,299)
	\$ 3,507	\$ 10,467	\$ 12,261	\$ 30,982
<b>Funds from Operations (a):</b>				
<b>Net loss before extraordinary item</b>	\$ (2,345)	\$ (842)	\$ (6,658)	\$ (115,941)
Adjustments:				
Real estate depreciation and amortization	2,436	2,858	7,299	14,812
Share of depreciation in unconsolidated entities	109	72	321	215
Adjustment to carrying value of property			(300)	105,110
Loss (gain) on sale of real estate	63	(476)	(150)	(476)
Minority interest	(107)	(2)	(264)	(3,299)
<b>Funds From Operations</b>	\$ 156	\$ 1,610	\$ 248	\$ 421
<b>Weighted-average shares outstanding diluted (c):</b>	35,239	34,671	35,243	34,737
<b>Funds Available for Distribution/Reinvestment:</b>				
Funds from Operations	\$ 156	\$ 1,610	\$ 248	\$ 421
Adjustments:				
Stock compensation amortization	54	113	140	676
Capitalized tenant allowances	(211)	(173)	(923)	(762)
Capitalized leasing costs	(183)	(488)	(447)	(1,532)
Recurring capital expenditures	(409)	(133)	(815)	(725)
<b>Funds Available for Distribution/Reinvestment</b>	(593)	929	(1,797)	(1,922)
<b>Dividends declared on quarterly earnings</b>	\$	\$	\$	\$ 4,630
<b>Dividends declared on quarterly earnings per share</b>	\$	\$	\$	\$ 0.125
<b>Cash Flows:</b>				
Cash flows (used in) provided by operating activities	\$ (463)	\$ (2,035)	\$ (378)	\$ 93
Cash flows provided by investing activities	3,836	187,934	13,852	179,161
Cash flows used in financing activities	(449)	(172,000)	(3,928)	(174,932)

Edgar Filing: KONOVER PROPERTY TRUST INC - Form 10-Q

Net increase in cash and cash equivalents	\$ 2,924	\$ 13,899	\$ 9,546	\$ 4,322
---	----------	-----------	----------	----------

**Table of Contents**

	<b>Balance at September 30,</b>	
	<b>2002</b>	<b>2001</b>
<b>Balance Sheet Data:</b>		
Income-producing properties, including net realizable value of properties held for sale (before depreciation and amortization)	\$ 315,642	\$ 371,655
Total assets	\$ 327,279	\$ 404,021
Debt on income properties	\$ 180,430	\$ 229,817
Total liabilities	\$ 189,384	\$ 249,509
Minority interest	\$ 3,386	\$ 4,027
Total stockholders' equity	\$ 134,509	\$ 150,485
<b>Portfolio Property Data:</b>		
Total GLA (at end of period) (b)	4,210	4,945
Weighted average GLA (b)	4,419	9,296
Number of properties (at end of period) (b)	32	34
Occupancy (at end of period):		
Operating - retail (d)	85.4%	91.1%
Operating - office (d)	39.5%	
Held for sale (b)		48.5%

- (a) FFO is presented in accordance with National Association of Real Estate Investment Trusts (NAREIT) Best Practices.
- (b) Excludes the Las Vegas non-operating outlet shopping center for 2002 presentation.
- (c) The table below sets forth the computation of the denominator to be used in calculating the weighted-average shares outstanding based on SFAS No. 128, Earnings Per Share.
- (d) Excludes properties under development (Millpond Village in 2001).

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2002</b>	<b>2001</b>	<b>2002</b>	<b>2001</b>
<b>Denominator:</b>				
Denominator - weighted average common shares	31,888	31,332	31,848	31,247
Effect of dilutive securities:				
Preferred stock	2,264	2,169	2,264	2,169
Operating Partnership units	916	909	917	920
Other dilutive securities	171	261	214	401
Dilutive potential common shares	3,351	3,339	3,395	3,490
Denominator - adjusted weighted average shares and assumed conversions	35,239	34,671	35,243	34,737

**Table of Contents**

**Results Of Operations**

*Three Months Ended September 30, 2002 Compared to the Three Months Ended September 30, 2001*

**Net Income**

The Company reported a net loss applicable to common stockholders of \$2.3 million, or \$(0.07) per common share, for the three months ended September 30, 2002. The same period in 2001 reflected a net loss applicable to common stockholders of \$0.1 million, or \$(0.00) per common share. The elements having a material impact on the change are discussed below:

The Company's NOI decreased by \$7.3 million, or 55%, to \$5.9 million from \$13.2 million for the same period in 2001. The decrease in NOI is primarily related to the sale of 33 properties in the second half of 2001 and a property sold in May 2002. The NOI for these sold properties was \$7.5 million during the three months ended September 30, 2001.

Net interest expense decreased by \$4.5 million, or 56%, to \$3.6 million from \$8.1 million for the same period in 2001 resulting from the decrease in debt outstanding pursuant to the debt payoff/assumption associated with the outlet portfolio sale in September 2001, the assumption of debt associated with the sale of Mount Pleasant Towne Centre and lower interest rates on variable rate debt.

Earnings from unconsolidated entities increased to \$0.4 million for the three months ended September 30, 2002 as compared to losses from unconsolidated entities of \$0.4 million for the same period in 2001. The 2001 losses are primarily due to operating losses of the Company's third-party management business, which was sold in February 2002, and operating expenses of Sunset KPT Investment, Inc. including interest expense on its loans from the Company. Sunset KPT Investment, Inc. was accounted for under the equity method of accounting for investments in 2001.

The Company recognized a \$0.8 million extraordinary gain on early retirement of debt in 2001.

Depreciation and amortization expense decreased by \$0.5 million.

The Company incurred severance and other related costs of \$0.4 million and \$0.9 million during the three months ended September 30, 2002 and 2001, respectively.

General and administrative expenses including stock compensation amortization increased \$0.1 million.

***Earnings Before Interest, Taxes, Depreciation, and Amortization and Funds from Operations***

EBITDA was \$3.5 million for the three months ended September 30, 2002, a decrease of \$7.0 million or 67%, from \$10.5 million for the same period in 2001. The decrease was primarily due to the decrease of \$7.3 million in NOI and an increase in general and administrative expenses of \$0.2 million offset by a decrease in severance and other related costs of \$0.5 million.

Funds from Operations ( FFO ) for the three months ended September 30, 2002 decreased \$1.4 million to \$0.2 million. The Company's FFO for the same period in 2001 was \$1.6 million. FFO decreased primarily as a result of:

- a \$7.3 million decrease in NOI, and
- an increase in general and administrative expenses including stock compensation amortization of \$0.1 million offset by
- a decrease in net interest expense of \$4.5 million,
- a \$0.8 million increase in earnings from unconsolidated entities, and
- a \$0.5 million decrease in severance and other related costs.

***Tenant Income***

Base rent decreased 57% to \$7.0 million for the three months ended September 30, 2002 from \$16.1 million for the same period in 2001. The decrease in base rent for the three months ended September 30, 2002 is attributable primarily to the sale of 33 properties in the second half of 2001 and a property sold in May 2002. The Company's weighted-average square feet of gross leasable area in operation was 54% lower for the three months ended September 30, 2002 compared to the same period in 2001.

Recoveries from tenants decreased for the three months ended September 30, 2002 to \$1.5 million compared to \$3.9 million in the same period of 2001. These recoveries represent contractual reimbursements from tenants of certain common area maintenance, real estate taxes and insurance costs. On a weighted-average square-foot basis, recoveries decreased to \$0.36 for the three months ended September 30, 2002 when compared to \$0.43 for the same period in 2001.

---

## **Table of Contents**

### ***Other Income***

Other income decreased \$0.2 million for the three months ended September 30, 2002 compared to the same period of 2001 primarily as a result of a lease buyout and vending income provided by the outlet properties in 2001.

### ***Property Operating Expenses***

Property operating costs decreased \$4.4 million, or 59%, to \$3.0 million in 2002 from \$7.4 million in the same period of 2001. On a weighted-average square-foot basis, operating expenses decreased to \$0.72 per weighted average square foot as compared to \$0.81 per weighted average square foot for the same period in 2001.

### ***General and Administrative Expenses***

General and administrative expenses including stock compensation for the three months ended September 30, 2002 increased \$0.1 million, or 5%, to \$2.0 million from \$1.9 million in the same period of 2001. General and administrative expenses including stock compensation increased as a percentage of revenues to 22% for the three months ended September 30, 2002 from 9% in the same period of 2001. The increase is due to the cost of compensating the members of the special committee, the costs of legal and financial consultants evaluating strategic alternatives and negotiating the proposed merger for the Company and other non-recurring costs of \$0.4 million offset by reductions in personnel costs and office space rent of \$0.3 million. See *Impact of Known Trends and Uncertainties on Results of Operations-Going-Private Transaction*.

### ***Depreciation and Amortization Expense***

Depreciation and amortization decreased to \$2.7 million for the three months ended September 30, 2002 compared to \$3.2 million in the same period of 2001.

### ***Interest Expense***

Interest expense for the three months ended September 30, 2002, net of interest income of \$0.1 million, decreased by \$4.5 million, or 56%, to \$3.6 million compared to \$8.1 million, net of interest income of \$0.4 million, for the three months ended September 30, 2001. On a weighted-average basis, during the three months ended September 30, 2002, debt outstanding was \$181 million, and the average interest rate was 7.5%. This compares to \$404 million of outstanding debt and a 8.1% average interest rate for the same period in 2001. The reduction of debt is due to the payoff/assumption of debt associated with the outlet portfolio sale in September 2001 and the debt assumption associated with the sale of Mount Pleasant Towne Centre in May 2002. The Company capitalized \$0.4 million of interest costs associated with its development projects during the three months ended September 30, 2001. There was no interest capitalized during the three months ended September 30, 2002.

## **Results of Operations**

### ***Nine Months Ended September 30, 2002 Compared to the Nine Months Ended September 30, 2001***

#### **Net Income**

The Company reported a net loss applicable to common stockholders of \$6.7 million, or \$(0.21) per common share, for the nine months ended September 30, 2002. The same period in 2001 reflected net loss applicable to common stockholders of \$115.4 million, or \$(3.69) per common share. The elements having a material impact on the change are discussed below:

The Company recognized a charge of \$105.1 million as an adjustment to the carrying value of certain held-for-sale properties in 2001.

The Company's NOI decreased by \$24.1 million, or 56%, to \$19.2 million from \$43.3 million for the same period in 2001. This decrease is primarily related to the 33 properties sold in the second half of 2001 and a property sold in May 2002. The NOI for these sold properties was \$24.9 million for the nine months ended September 30, 2001 as compared to \$1.8 million in 2002.

Net interest expense decreased by \$11.6 million, or 49%, to \$12.1 million from \$23.7 million for the same period in 2001.

Depreciation and amortization decreased by \$7.7 million due to the sale of properties in the second half of 2001 and discontinuation of depreciation on Mount Pleasant Towne Centre, which was classified as held-for-sale in June 2001 and ultimately sold in May 2002.

---

## **Table of Contents**

The Company incurred severance and other related costs of \$0.4 million and \$6.8 million during the nine months ended September 30, 2002 and 2001, respectively.

Earnings from unconsolidated entities increased to \$0.7 million for the nine months ended September 30, 2002 as compared to losses from unconsolidated entities of \$5.5 million for the same period in 2001. The 2001 losses are primarily due to adjustments to the carrying value of undeveloped land held for sale, operating losses of the Company's third-party management business, which was sold in February 2002, and operating expenses of Sunset KPT Investment, Inc. including interest expense on its loans from the Company. Sunset KPT Investment, Inc. was accounted for under the equity method of accounting for investments in 2001.

General and administrative expenses including stock compensation amortization increased \$0.5 million.

### ***Earnings Before Interest, Taxes, Depreciation, and Amortization and Funds from Operations***

EBITDA was \$12.3 million for the nine months ended September 30, 2002, a decrease of \$18.7 million or 60%, from \$31.0 million for the same period in 2001. The decrease was primarily due to decreased NOI of \$24.1 million and an increased general and administrative expenses of \$1.0 million offset by a decrease of \$6.4 million in severance and other related costs.

Funds from Operations ( FFO ) for the nine months ended September 30, 2002 decreased \$0.2 million, or 50%, to \$0.2 million. The Company's FFO for the same period in 2001 was \$0.4 million. FFO decreased primarily as a result of:

- a \$24.1 million decrease in NOI and
- an increase in general and administrative expenses including stock compensation amortization of \$0.5 million offset by
- a decrease in net interest expense of \$11.6 million,
- a \$6.4 million decrease in severance and other related costs, and
- an increase in equity in earnings in unconsolidated ventures of \$6.2 million.

### ***Tenant Income***

Base rent decreased 55% to \$22.4 million for the nine months ended September 30, 2002 from \$50.3 million for the same period in 2001. The decrease in base rent for the nine months ended September 30, 2002 is attributable primarily to the sale of 33 properties in the second half of 2001 and a property sold in May 2002. The Company's weighted-average square feet of gross leasable area in operation was 52% lower for the nine months ended September 30, 2002 compared to the same period in 2001.

Recoveries from tenants decreased for the nine months ended September 30, 2002 to \$5.4 million compared to \$11.5 million in the same period of 2001. These recoveries represent contractual reimbursements from tenants of certain common area maintenance, real estate taxes and insurance costs. On a weighted-average square-foot basis, recoveries decreased to \$1.21 for the nine months ended September 30, 2002 compared to \$1.24 for the same period in 2001.

### ***Other Income***

Other income decreased \$1.5 million to \$0.7 million in 2002 compared to \$2.2 million in 2001 primarily as a result of a \$1.2 million lease buyout in March 2001 and other decreases in temporary tenant and vending income provided by the outlet properties.

### ***Property Operating Expenses***

Property operating costs decreased \$11.9 million to \$9.5 million for the nine months ended September 30, 2002 compared to \$21.4 million for the same period in 2001. On a weighted-average square-foot basis, operating expenses decreased 7% to \$2.15 from \$2.30 in 2001.

### ***General and Administrative Expenses and Stock Compensation***

General and administrative expenses including stock compensation for the nine months ended September 30, 2002 increased \$0.5 million, or 8%, to \$6.7 million in 2002 from \$6.2 million in 2001. The increase is due to the increased costs of compensating the members of the special committee, the cost of legal and financial consultants evaluating strategic alternatives and negotiating the proposed merger for the Company and other non-recurring costs of \$2.0 million offset by reductions in personnel costs and office space rent of \$1.5 million. General and administrative expense including stock compensation increased as a percentage of revenues to 23% from 10% in 2001.

**Table of Contents*****Depreciation and Amortization Expense***

Depreciation and amortization decreased to \$8.0 million for the nine months ended September 30, 2002 compared to \$15.7 million in the same period of 2001. The decrease is due to the sale of the outlet portfolio and other properties in the second half of 2001 and the discontinuation of depreciation on the Company's Mount Pleasant Towne Centre which was classified as held for sale from June 2001 until the date of sale of May 15, 2002. Depreciation is discontinued for assets classified as held for sale.

***Interest Expense***

Interest expense for the nine months ended September 30, 2002, net of interest income of \$0.4 million, decreased by \$11.6 million, or 49%, to \$12.1 million compared to \$23.7 million, net of interest income of \$1.4 million, in the first nine months of 2001. On a weighted-average basis, in the first nine months of 2002, debt outstanding was \$202 million, and the average interest rate was 7.5%. This compares to \$404 million of outstanding debt and a 8.0% average interest rate in 2001. The Company capitalized \$1.6 million of interest costs associated with its development projects in the first nine months of 2001. There was no interest capitalized during the nine months ended September 30, 2002.

**Impact of Known Trends and Uncertainties on Results of Operations****Going-Private Transaction**

On June 24, 2002, the Company announced that the board of directors approved a definitive merger agreement, subject to stockholder approval, with PSCO Acquisition Corp. ( PSCO ), a newly formed Maryland corporation owned by Prometheus Southeast Retail Trust ( Prometheus ) and Kimkon Inc. ( Kimkon ), a subsidiary of Kimco Realty Corporation ( Kimco ), to take the Company private. Prometheus currently owns approximately 66% of our common stock. Under the terms of the merger agreement: (1) the holders of our common stock (excluding PSCO, to which Prometheus will transfer 16,615,922 of its currently held shares of common stock immediately before the merger of the Company and PSCO) will receive \$2.10 of cash per share in exchange for their shares of common stock; (2) all rights to shares of common stock under our stock compensation plans will become fully vested, and the holders of options to purchase shares of our common stock will receive for each share of stock subject to the option the difference (to the extent a positive amount) between \$2.10 and the exercise price of each option; and (3) the holders of PSCO's redeemable preferred stock will receive redeemable preferred stock, designated Series B redeemable preferred stock, in the surviving corporation in the merger.

The merger agreement also provides that the holders of our existing Series A convertible preferred stock, at their individual election, will receive either a new preferred security, designated Series A convertible preferred stock, representing a continuing interest in the surviving corporation in the merger or cash of \$6.395 per share of existing Series A convertible preferred stock. However, currently there are no shares of Series A convertible preferred stock outstanding. On October 10, 2002, all of our then-existing Series A convertible preferred stock and certain related entities entered into a settlement agreement with the Company, Kimco, PSCO and Prometheus, to settle certain claims. As part of this settlement, the Series A convertible preferred stockholders transferred all of their issued and outstanding shares of Series A convertible preferred stock to the Company in exchange for an aggregate cash payment of \$9.5 million which was paid on October 10, 2002. Because we have no outstanding Series A convertible preferred stock and will not have any outstanding at the closing of the merger, the provisions of the merger agreement regarding consideration for the Series A convertible preferred stock will be inapplicable in connection with the merger.

Prometheus owns 500 shares of PSCO common stock which it purchased for \$1,050, and Kimkon owns 500 shares of PSCO common stock which it purchased for \$1,050. Immediately before the merger, Prometheus will contribute to PSCO 16,615,922 shares of its common stock in the Company and its rights under the contingent value right agreement. In exchange PSCO will issue to Prometheus an additional 21,115,922 shares of PSCO common stock. In the merger, the contingent value right agreement and the 16,615,922 shares of the Company's common stock that PSCO owns will be canceled without any payment or consideration. The 21,116,422 shares of PSCO common stock that Prometheus owns will be converted in the merger on a one-for-one basis into shares of the surviving corporation's common stock. Therefore, immediately after the merger, Prometheus will own 21,116,422 shares of the common stock of the surviving corporation.

In addition to Prometheus's contributions, immediately before the merger, Kimkon will contribute to PSCO \$35,554,439 in cash. In exchange PSCO will issue to Kimkon shares of PSCO common stock at \$2.10 per share (i.e., an additional 16,930,685 shares of PSCO common stock). In the merger, all shares of PSCO common stock owned by Kimkon will be converted on a one-for-one basis into shares of the surviving corporation's common stock. Therefore, immediately after the merger, Kimkon will own 16,931,185 shares of common stock of the surviving corporation.

---

## **Table of Contents**

Lastly, immediately before the merger, PSCO will issue up to 150 shares of its redeemable preferred stock to approximately 100 individuals at a subscription price of \$500 per share. In the merger, the newly issued shares of PSCO redeemable preferred stock will be converted on a one-for-one basis into the surviving corporation's shares of Series B redeemable preferred stock.

The funds to pay the merger consideration and transaction costs of the merger will come from a combination of Kimkon's cash contribution to PSCO and the Company's cash on hand.

The merger will be accounted for as a recapitalization transaction for financial reporting purposes under accounting principles generally accepted in the United States. Under this method of accounting, the historical basis of the Company's assets and liabilities will be carried over to the surviving corporation, payment of the merger consideration will be treated as a redemption of capital stock, and additional capital contributions will be allocated to additional paid-in capital accounts. The Company's costs in connection with the transaction will be expensed in the period incurred. Additional costs of approximately \$1.4 million will be due upon consummation of the merger.

As a private company, the Company estimates that it will save as much as \$900,000 per year in accounting fees, stock transfer fees, filing fees, New York Stock Exchange listing fees, director compensation, attorney fees, printing and mailing expenses, and other related fees and expenses as compared to costs incurred in 2001.

In connection with the merger, it is expected that all of the current officers and substantially all employees of the Company will be dismissed. Following the merger, the surviving corporation will hire a third party affiliated with Kimkon to provide it with certain advisory and support services in connection with the management and operation of the surviving corporation's properties, including certain construction management, leasing, and administrative services. As a result of these changes, we may be able to reduce general and administrative expenses.

The definitive proxy statement was filed with the Securities and Exchange Commission on October 23, 2002. Our common stockholders will vote on the proposed merger on November 22, 2002. Given Prometheus's agreement to vote for the merger, the estimated closing date of the merger transaction will be November 22, 2002, immediately following the stockholders vote.

### **Potential Disposition of Falls Pointe Joint Venture Property**

By letter dated June 26, 2002, the non-managing member of Falls Pointe KPT LLC, a Company joint venture, exercised the buy/sell right under the joint venture's operating agreement. In accordance with the terms of the operating agreement, the Company delivered a valuation to the non-managing member in August 2002. On October 25, 2002, the non-managing member notified the Company of their election to buy our interest in the venture. As a result, the Company expects to receive approximately \$4.5 million for the sale of its interest. The transaction is scheduled to close in late November.

### **Owned Properties**

#### ***Asset Values***

The fair value of the Company's operating properties are impacted by several factors, including occupancy levels, credit worthiness of tenants, rents and terms of leases, existing or future threats of competition, strength of the retail industry, and the general state of the economy and capital markets. Several of those factors adversely impacting the current operations of certain operating properties of the Company are discussed further below. These factors, among others, have resulted in the Company's stock price and the \$2.10 per share cash offer in the proposed merger being below the net book value of the Company. The Company evaluates the need to write down the net book value of its assets in accordance with SFAS No. 144 Accounting for the Impairment or Disposal of Long Lived Assets adopted in 2002, and in prior years in accordance with SFAS No. 121 Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed. (SFAS No. 144 supercedes SFAS No. 121.) Under these pronouncements, each reporting period the Company evaluates current events or circumstances, including such factors described above, that may impair the carrying value of the property and performs a recoverability analysis based on the estimated non-discounted future cash flows to be generated from the property. If the analysis indicates that the carrying value is not recoverable from future cash flows, the property is written down to estimated fair value and an impairment loss is recognized. In the event the Company determines to sell a specific property or asset and believes it has the ability to successfully complete the sale over the next year, the Company reclassifies the property or asset as held for sale and performs a similar test to include the net proceeds from such sale based on estimated fair value of the property or asset. The estimated fair value is based on the most recent and relevant information available which may include such valuations using a discounted cash flow analysis, capitalization rates, recent appraisals or offers received. If the Company is not able to recover its net book value after these tests, the specific property or asset is written down to its current fair value or the net realizable value for any property or asset classified as held for sale, in the period such event occurs. Otherwise no adjustment to the carry value



---

## **Table of Contents**

of a property or asset is appropriate under SFAS No. 144 or previously SFAS No. 121 for book purposes, even though the current fair value of a specific operating property or asset may be less than the net book value.

The marketing of the sale of the Company or the proposed merger of the Company described above under *Going-Private Transaction* is not an event or circumstance as defined in SFAS No. 144 or SFAS No. 121. Accordingly, no adjustment to the historical basis in the assets and liabilities of the Company is appropriate in connection with the marketing of the sale of the Company and/or the proposed merger.

### ***Tenant Uncertainties***

The Company has two K-Mart stores in its portfolio totaling 187,000 square feet with base rents ranging from \$4.98 to \$5.61 per square foot. K-Mart filed for bankruptcy in 2002. The Company has received a request from K-Mart on one of the stores for a 20% rent reduction. The Company has communicated a counter proposal to K-Mart. At the very least, as K-Mart continues to evaluate its plans, the Company may see an annual rent reduction of approximately \$100,000.

The Company has five Winn-Dixie stores totaling 244,000 square feet. Although one of these stores is currently unoccupied, Winn Dixie continues to pay rent.

Wal-Mart vacated its store in May, 2002 in Mobile Festival, a center which has a vacant Pharmor (December, 2001) and a vacant Carmike space (September, 2000). Wal-Mart is obligated to pay rent through November 7, 2006. The Company and PSCO have entered into an agreement with Wal-Mart conditional upon the merger closing, whereby Wal-Mart will be released from its obligation.

The Company has other vacant but rent paying anchor stores that it is actively trying to rent.

### ***General and Administrative Expenses and Employee Retention***

As noted above under the *Going-Private Transaction* section, the Company's proposed merger, once approved by stockholder vote, is expected to close on November 22, 2002. While a formal transition plan has not been finalized, it is expected to include a substantial layoff of current Company employees. An initial notice of mass layoff was provided to employees on July 15, 2002, which estimated the layoff dates between September 30 and October 13, 2002. Subsequent to the initial notice, certain employees were notified their layoff date would coincide with the closing of the merger on November 22, 2002.

Following the merger, the Company's Raleigh headquarters will be closed. The corporate functions will be moved to New York. The property operations will be managed by Kimco via a management agreement with the surviving corporation.

As discussed in Part II of this report, the Company is a party to certain legal proceedings, the ultimate resolution of which is uncertain. The result of these proceedings and the cost of preparing for trial or negotiating a settlement could increase our general and administrative expenses.

### ***Liquidity and Capital Resources***

#### ***Cash Flows***

The Company's cash and cash equivalents balance at September 30, 2002 was \$27.2 million. Restricted cash, as reported in the financial statements, as of such date, was \$6.8 million. The restricted cash is an amount the Company was required to escrow in connection with various loans. The escrows are required to provide additional loan collateral and to fund real estate taxes, property insurance, capital improvements and tenant replacement costs.

Net cash used in operating activities was \$0.4 million for the nine months ended September 30, 2002. Net cash provided by investing activities was \$13.9 million in that same period. The primary source and use of these funds included:

- \$9.9 million in net proceeds from the sale of real estate, primarily Mount Pleasant Towne Centre,
- \$2.4 million in net distributions from unconsolidated entities,
- \$2.2 million received as payments on notes receivable, and
- \$1.9 million of net cash provided by the acquisition of the remaining interest in Sunset KPT Investment, Inc. and related consolidation of this entity and its subsidiaries, offset by
- \$0.9 million of net restricted cash escrow usage,
- \$2.8 million invested in income-producing properties, and

---

**Table of Contents**

\$0.7 million used to purchase the remaining interest in Brunswick Commercial LLC.

Net cash used in financing activities was \$3.9 million for the nine months ended September 30, 2002. The primary transactions included:

\$3.4 million for debt repayments,  
\$0.2 million of distributions to a minority member of a consolidated joint venture,  
\$0.1 million in payment of a cumulative catch-up adjustment on preferred dividends, and  
\$0.2 million in deferred financing charges and capital lease obligation payments.

**Financing Activities**

The Company's policy is to finance its activities with the source of capital believed by management to be most appropriate and provide the proper balance of equity and fixed and floating rate debt. Sources may include undistributed cash flow, borrowings from institutional lenders, equity issuances, and the issuance of debt securities on a secured or unsecured basis.

In connection with the sale of the outlet portfolio on September 25, 2001, the balances of the REMIC facility and the \$75 million permanent credit facility were paid or assumed. In addition, simultaneous with the sale, the Company refinanced its \$60 million term loan with a \$58 million term loan. The \$58 million term loan has an interest rate of LIBOR, with a floor of 4.0% plus 3.20%, and expires in November 2003. The term loan can be extended for an additional year providing there are no events of default and the Company extends an interest rate protection agreement for the period of extension.

The Company's \$10 million line of credit, which matured in May 2002, was modified and extended until December 31, 2002. The modifications include a \$2 million reduction in principal to \$8 million and a 0.25% increase in interest rate to LIBOR plus 2.25%. The line of credit is secured by a community shopping center in Georgia.

The Company has a \$17.5 million construction loan on the Millpond Village shopping center in Raleigh, North Carolina, an \$8.0 million line of credit secured by the Merchants Festival shopping center in North Carolina in Georgia, and a \$5.1 million debt on the Celebration shopping center in North Carolina due in December 2002. The Company is currently in the process of refinancing these three properties on a combined portfolio basis. The Company believes the refinancing will close in early December 2002 and may require a principal reduction of \$2.5 million.

The \$6.9 million debt on the Park Place shopping center in North Carolina was extended until October 31, 2002. The venture has reached an agreement with the lender to extend the due date of the debt to October 31, 2003. Documents are in the process of being finalized with the lender and are expected to be completed in mid-November. The interest rate during the extension period will be LIBOR plus 2.65%. In conjunction with the extension, the venture anticipates a required principal debt reduction of approximately \$0.8 million and the Company will replace the non-managing member as guarantor on the Park Place debt and \$5.2 million of other joint venture indebtedness.

The Company may enter into additional mortgage indebtedness related to certain joint venture development projects and the refinancing of maturing debt. The Company's policy is to extend loans to unconsolidated entities only upon terms similar to those that would be made by third parties.

Any additional debt financing, including additional lines of credit, may be secured by mortgages on the properties. Such mortgages may be recourse or non-recourse or cross-collateralized or may contain cross-default provisions. The Company does not have a policy limiting the number of mortgages that may be placed on or the amount of indebtedness that may be secured by, a particular property; however, current mortgage financing instruments limit additional indebtedness on such properties. Additionally, in accordance with the merger agreement that the Company entered into with PSCO, the Company is required to obtain approval from PSCO for significant long-term financing.

**Current Cash Needs**

***Series A Convertible Preferred Stock Redemption***

On October 10, 2002, the Series A convertible preferred stockholders and certain related parties holding warrants to purchase the Company's common stock (all of whom are collectively referred to as the Preferred Parties), entered into a settlement agreement with the Company, Kimco, PSCO and Prometheus to settle certain claims. Under the terms of the settlement agreement, the Preferred Parties agreed to surrender for cancellation all of the preferred shares and warrants held by such persons in exchange for an aggregate payment of \$9.5 million, which was paid on October 10, 2002.

---

## **Table of Contents**

### ***Capital Expenditures and Major Repairs***

The Company anticipates capital expenditures and major repairs needed to maintain its owned and venture properties will be approximately \$3.0 million during 2002, which includes the remodeling of the Lake Washington shopping center in Florida. The remodeling cost approximately \$0.5 million and was completed in early fourth quarter 2002. The Company anticipates that cash generated from operations and cash on hand will provide these funds. These plans are under further review and may be modified in accordance with the terms of the merger agreement. Additionally, in accordance with the merger agreement with PSCO, the Company is required to obtain approval from PSCO for additional capital expenditures in excess of \$50,000.

### ***Tenant Allowance and Upfit***

The Company's plan for normal recurring lease up of space includes an estimated \$5 to \$10 per square foot leased for tenant allowance and/or upfit costs. Annual expenditures depend on leasing activity. The cost per square foot could be significantly higher depending on the tenant mix and overall market conditions. If the Company proceeds with its plans at Mobile Festival, tenant allowance and upfit costs may be significantly higher than normal. The Company anticipates that cash generated from operations will provide sufficient funds for these expenditures.

### ***Park Place Venture***

The \$6.9 million debt on the Park Place shopping center in North Carolina was extended until October 31, 2002. The venture has reached an agreement with the lender to extend the due date of the debt to October 31, 2003. Documents are in the process of being finalized with the lender and are expected to be completed in mid-November. The interest rate during the extension period will be LIBOR plus 2.65%. In conjunction with the extension, the venture anticipates a required principal debt reduction of approximately \$0.8 million.

### ***Variable Rate Debt***

The Company has \$83.5 million of variable rate debt on its owned properties. If interest rates rose 100 basis points, it would increase annual interest costs by approximately \$0.8 million. The Company anticipates cash generated from operations and its current available cash would be sufficient to cover its debt service costs on variable rate debt.

### ***Severance and Other Related Costs***

As noted above under the -- General and Administrative Expenses and Employee Retention section, the Company plans for a substantial layoff of employees immediately upon closing of the merger. Payments for severance and other related costs are estimated to be \$1.7 million. In addition, \$0.4 million of severance and other related costs were paid in October 2002.

### ***Long-Term Cash Needs***

#### ***Term Loan Due 2003***

The Company's \$58 million term loan expires in November 2003. The Company can extend the loan for one additional year as long as the Company does not have any loan defaults and agrees to extend its interest rate protection agreement on the loan. The Company believes it will be successful in refinancing this term loan given the expected property operations and its anticipated remaining cash reserves at the time of refinancing.

#### ***Las Vegas***

The Company continues to market its Las Vegas property. The property consists of 25.7 acres of land and a 229,959-square-foot center previously operated as an outlet shopping center. The property is unencumbered and all sales proceeds would be available to the Company. The current economic conditions make it difficult to estimate the timing of the sale of this property.

#### ***Lazard Transaction***

On August 5, 1998, stockholders approved the Lazard transaction involving Prometheus Southeast Retail LLC's \$200 million purchase of the Company's Common Stock at \$9.50 per share. All funds were used in 1999 and 1998 to fund acquisitions, debt retirement, investments in ventures, common stock repurchases and development.

As part of the Lazard transaction, the Company is party to a Contingent Value Right Agreement ( CVRS ) with

---

## **Table of Contents**

Prometheus. Under this agreement, if Prometheus has not essentially doubled its investment (through stock appreciation and dividends) by January 1, 2004, the Company will be required to pay Prometheus, in cash or stock at its discretion, an amount necessary to achieve such a return, subject to a maximum payment of 4,500,000 shares or the cash value thereof. See Results of Operations Impact of Known Trends and Uncertainties or Results of Operations Going-Private Transaction for further discussion of the CVRS.

### **Dividends**

In an effort to conserve cash until the Company determined its ultimate strategy, the Company's board of directors ceased declaring dividends in the second quarter of 2001. The merger agreement the Company has entered into with PSCO does not permit the Company to declare any dividends before the merger closes, unless the Company must do so in order to preserve our REIT status. However, management currently does not expect that will be necessary.

### **Economic Conditions**

Inflation has remained relatively low during the past three years with certain segments of the economy experiencing disinflation, such as apparel sales. Disinflation in this market segment has slowed the growth of tenant sales, which adversely affects the Company's revenue due to lower percentage and overage rents on some properties. Any weakness in the overall retail environment as it relates to tenant sales volumes may have an impact on the Company's ability to renew leases at current rental rates or to re-lease space to other tenants. A decline in sales can effect renewal of tenant leases as well as the viability of the tenant, which could result in reduced revenue. Percentage and overage rent are directly impacted by sales volumes and represented 1% and 2% of the Company's total revenue for the nine months ended September 30, 2002 and 2001, respectively. Continuation of this economic trend may affect the Company's operating centers' occupancy rates, rental rates, and concessions, if any, granted on new leases or re-leases of space. This in turn may cause fluctuations in the cash flow from the operation and performance of the operating centers.

### **Disclosure Regarding Forward-Looking Statements**

Some of the statements in this Quarterly Report on Form 10-Q are forward-looking statements. Such statements include, in particular, statements about our plans, strategies and prospects under the headings Business and Management's Discussion and Analysis of Financial Condition and Results of Operations. You can identify forward-looking statements by our use of forward-looking terminology such as may, will, expect, anticipate, estimate, continue, or other similar words. Although we believe that our plans, projections and expectations reflected in or suggested by such forward-looking statements are reasonable, we cannot assure you that our plans, projections or expectations will be achieved. When considering such forward-looking statements, you should keep in mind the following important factors that could cause our actual results to differ materially from those contained in any forward-looking statement:

- the proposed merger transaction could be delayed or terminated;
- we could lose key executive officers and employees and/or the cost to retain such personnel may increase;
- our markets could suffer unexpected increases in development of competitive retail properties;
- the financial condition of our tenants could deteriorate;
- we may not be able to lease or re-lease space quickly or on as favorable terms as old leases;
- we may have incorrectly assessed the environmental condition of our properties;
- we may not be able to refinance debt on as favorable terms as anticipated;
- an increase in interest rates would increase our debt service costs;
- our markets may suffer decline in economic growth or increase in unemployment rates;
- the perception of community shopping centers by investors might deteriorate;
- general and administrative costs may exceed our estimates on account of unexpected costs related to litigation;
- expenses not controllable by the Company such as real estate taxes and insurance may increase substantially.

Given these uncertainties, we caution you not to place undue reliance on forward-looking statements. We undertake no obligation to release publicly the results of any revisions to these forward-looking statements that may be made to reflect any future events or circumstances or to reflect the occurrence of unanticipated events.

## **Table of Contents**

### **Item 3 - Quantitative and Qualitative Disclosures about Market Risk**

*The effects of potential changes in interest rates are discussed below. Our market risk discussion includes forward-looking statements and represents an estimate of possible changes in future earnings that would occur assuming hypothetical future movements in interest rates. These disclosures are not precise indicators of expected future results, but only indicators of reasonably possible results. As a result, actual future results may differ materially from those presented. See Management's Discussion and Analysis of Results of Operations - Liquidity and Capital Resources, which provides information related to these financial instruments.*

To meet in part long-term liquidity requirements, the Company borrows funds at a combination of fixed and variable rates. In addition, the Company has assumed fixed rate debt in connection with acquiring properties. The Company's interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. Currently, the Company is party to an interest rate agreement which limits the interest to a maximum of 9.66% on \$58 million of variable rate debt. As of September 30, 2002, the Company had approximately \$83.5 million of variable rate debt outstanding. If the weighted-average interest rate on this variable rate debt is 100 basis points higher or lower in 2002, our interest expense would have increased or decreased approximately \$0.6 million for the nine months ended September 30, 2002. The Company has \$5.1 million of fixed rate debt maturing in 2002.

### **Item 4 - Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our annual and periodic reports filed with the SEC is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures are further designed to ensure that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, to allow timely decisions regarding required disclosure.

Based on the most recent evaluation, which was completed within 90 days of the filing of this report, our chief executive officer and chief financial officer believe that our disclosure controls and procedures are effective. There have been no significant changes in our internal controls or in other factors that could significantly affect the internal controls subsequent to the date we completed our evaluation.

---

**Table of Contents****PART II****Item 1. Legal Proceedings**

The Company previously formed a joint venture, Atlantic Realty LLC, with Effell LLC for the development, ownership and operation of Peak Plaza Shopping Center in Apex, North Carolina and University Shopping Center in Pembroke, North Carolina. The Company, through KPT Properties, L.P., is the managing member of the joint venture and Effell is its non-managing member. On July 17, 2001, Effell, on behalf of Atlantic Realty, filed a lawsuit against the Company in the Superior Court of Wake County, North Carolina alleging that the Company breached its fiduciary duty as managing member of the joint venture by failing to adequately manage, maintain and lease the joint venture's shopping centers and to sell its outparcels. The Company has reached an agreement in principle with Effell LLC and Atlantic RealVest LLC (entities under common ownership) to buyout their respective interest in Atlantic Realty LLC and Park Place KPT LLC and settle all claims in exchange for a payment of \$0.4 million and the release of an individual member within Effell LLC and Atlantic RealVest LLC of their guarantee of the debt held by Atlantic Realty LLC and Park Place KPT LLC.

Between March 15, 2002 and April 2, 2002, three substantially similar class action complaints were filed in the Circuit Court for Baltimore City, Maryland. These actions recently were consolidated. The plaintiff in each action purports to represent a putative class of all our public common stockholders who allegedly will be harmed by the proposed merger transaction. Excluded from the class are the defendants and any related or affiliated person, corporation, or other entity. The named defendants are the Company, certain directors and officers of the Company, and Prometheus. The primary claim against the defendants is an alleged breach of fiduciary duty. The plaintiffs allege that Prometheus, which owns approximately 66% of the Company's outstanding common stock, is engaging in self-dealing and not acting in good faith by offering to acquire all of the remaining outstanding common stock for an unreasonably low price, that Prometheus's offer is based on inside information known to the defendants regarding the Company's value and prospects that has not been publicly disclosed, and that Prometheus improperly is exerting its majority position and control over the directors, which has resulted in conflicts of interest between Prometheus and the Company's common stockholders and between our directors and officers and the Company's common stockholders. The complaints seek an injunction, damages, and other relief. While management believes that these lawsuits are without merit, we have determined that an early resolution of the claims, without admitting any liability, would avoid costly litigation expenses and would be in the best interests of the Company. On September 20, 2002, the parties, through their respective attorneys, entered into a memorandum of understanding setting forth the terms of the settlement of the lawsuits mentioned above. Under the terms of the memorandum of understanding, in exchange for the release by the plaintiffs of their claims related to the lawsuits, the merger, the merger agreement or any public filings in connection with these matters, against the defendants and certain other related persons, plaintiffs' counsel has been granted the opportunity to review and comment on the proxy materials relating to the merger to be filed by the Company with the Securities and Exchange Commission, and to perform reasonable discovery to confirm the fairness of the settlement. In addition, the defendants have agreed not to oppose a petition by plaintiffs' counsel for an award of attorneys' fees and expenses not to exceed \$225,000 to be paid by the Company or its successor in interest. The consummation of the settlement described in the memorandum of understanding is subject to certain conditions, including consummation of the merger, the drafting and execution of final settlement documents, and obtaining final court approval of the settlement and dismissal of the lawsuits described above.

On June 14, 2002, some of the Company's existing Series A preferred stockholders filed a lawsuit against the Company, alleging, among other things, that the Company breached its contractual obligations under the note purchase agreement dated April 2, 1996, by failing to register the plaintiffs' shares of Series A convertible preferred stock. The lawsuit was filed in the United States District Court of the Southern District of New York by Blackacre Bridge Capital LLC, Gildea Management Company, Blackacre Capital Group L.P., Network Fund Associates III, Ltd., John Gildea, William O. Donnell and North Atlantic Smaller Companies Investment Trust PLC. The Company believes that there is no merit to the allegations contained in the complaint because, among other things, the Company filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission in 1999 pursuant to which we registered the resale of all of the plaintiffs' shares of existing Series A convertible preferred stock, as well as the resale of the common stock issuable upon conversion of the plaintiffs' shares of existing Series A convertible preferred stock. The Securities and Exchange Commission issued an order declaring the registration statement effective on November 12, 1999. On June 27, 2002, the financial advisor to the holders of our Series A convertible preferred stock issued a press release in which it released a letter it purported to have previously delivered to the special committee, although the special committee members and its advisors had not seen the letter until its public release. The letter was dated June 17, 2002 and urges that the Company pursue a liquidation strategy. In addition, the letter makes a number of allegations that the Company believes are without merit. While the Company believes that the lawsuit mentioned above is without merit, the Company has determined that an early resolution of the claims, without admitting liability, would avoid costly litigation expenses and would be in the best interest of the Company. On October 10, 2002, the plaintiffs to the lawsuit mentioned above, as well as the other existing Series A convertible preferred stockholders and certain related parties holding warrants to purchase common stock (all of whom are collectively referred to as the Preferred Parties), entered into a settlement agreement with the Company, Kimco, PSCO and Prometheus, setting forth the terms of the settlement of the lawsuit mentioned above, any claims the Preferred Parties have threatened to assert in the lawsuit or elsewhere and any claims relating to the merger or their investment in the Company. Under the terms of the settlement agreement, the Preferred Parties agreed to surrender for cancellation all of the shares and warrants held by such persons in exchange for an aggregate payment of \$9.5 million. The payment represents payment in full for all claims asserted or which could have been asserted in the lawsuit referred to above, and any other claims which could be asserted against the Company, Kimco, PSCO, Prometheus or certain related parties, relating to the merger, the lawsuit referred to above, or the Preferred Parties' investment in the Company. Concurrently with the execution of the

Edgar Filing: KONOVER PROPERTY TRUST INC - Form 10-Q

settlement agreement, the plaintiffs in the lawsuit executed a stipulation of dismissal with prejudice which was filed with the court October 11, 2002.

**Table of Contents**

**Item 2. Changes in Securities and Use of Proceeds**

None

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

None

**Item 5. Other Information**

None

**Item 6. Exhibits and Reports on Form 8-K**

(a)(1) Included with this report are the following exhibits:

- 99.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

(b) Reports on Form 8-K

The Company filed a Form 8-K dated August 1, 2002. The filing reported under Item 4 that the Company's board of directors approved the engagement of PriceWaterhouseCoopers LLP as the Company's independent public accountants for the year ended December 31, 2002, to replace Arthur Andersen LLP.



**Table of Contents**

**Signatures**

---

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**KONOVER PROPERTY TRUST, INC.**

Date: November 14, 2002

By: /s/ Daniel J. Kelly  
Executive Vice President and Chief Financial Officer

**Table of Contents**

**CERTIFICATIONS**

I, J. Michael Maloney, Chief Executive Officer of the registrant, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Konover Property Trust, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - (c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ J. Michael Maloney

J. Michael Maloney  
Chief Executive  
Officer

---

**Table of Contents**

I, Daniel J. Kelly, Chief Financial Officer of the registrant, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Konover Property Trust, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - (c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ Daniel J.  
Kelly

---

Daniel J. Kelly  
Chief Financial  
Officer