

TRANSPRO INC  
Form 10-K  
March 30, 2005

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

FOR ANNUAL AND TRANSITION  
REPORTS PURSUANT TO SECTIONS  
13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the fiscal year ended December 31, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from                      to                      .

Commission file number 1-13894

TRANSPRO, INC.

(Exact name of Registrant as specified in its charter)

Delaware  
(State or other jurisdiction  
of incorporation or organization)

34-1807383  
(IRS Employer Identification No.)

**100 Gando Drive, New Haven, Connecticut 06513**  
(Address of principal executive offices, including zip code)

**(203) 401-6450**  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

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Common Stock, \$.01 Par Value

American Stock Exchange

Securities registered pursuant to Section 12 (g) of the Act:

NONE

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes No

The aggregate market value of voting and non-voting common stock held by non-affiliates of the Registrant at June 30, 2004 was \$38,783,036. On March 1, 2005, there were 7,106,023 outstanding shares of the Registrant's common stock.

DOCUMENTS INCORPORATED BY REFERENCE

None

Exhibit Index is on pages 66 through 67 of this report.

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TRANSPRO, INC.  
INDEX TO ANNUAL REPORT ON FORM 10-K  
YEAR ENDED DECEMBER 31, 2004

|                                                                                                                      | Page |
|----------------------------------------------------------------------------------------------------------------------|------|
| PART I                                                                                                               |      |
| Item 1. Business                                                                                                     | 1    |
| Item 2. Properties                                                                                                   | 8    |
| Item 3. Legal Proceedings                                                                                            | 8    |
| Item 4. Submission of Matters to a Vote of Security Holders                                                          | 9    |
| PART II                                                                                                              |      |
| Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities | 10   |
| Item 6. Selected Financial Data                                                                                      | 11   |
| Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations                        | 12   |

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|          |                                                                                                |    |
|----------|------------------------------------------------------------------------------------------------|----|
| Item 7A. | Quantitative and Qualitative Disclosures About Market Risk                                     | 23 |
| Item 8.  | Financial Statements and Supplementary Data                                                    | 24 |
| Item 9.  | Changes in and Disagreements with Accountants on Accounting and Financial Disclosure           | 53 |
| Item 9A. | Controls and Procedures                                                                        | 53 |
| Item 9B. | Other Information                                                                              | 53 |
| PART III |                                                                                                |    |
| Item 10. | Directors and Executive Officers of the Registrant                                             | 54 |
| Item 11. | Executive Compensation                                                                         | 57 |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | 61 |
| Item 13. | Certain Relationships and Related Transactions                                                 | 64 |
| Item 14. | Principal Accountant Fees and Services                                                         | 64 |
| PART IV  |                                                                                                |    |
| Item 15. | Exhibits and Financial Statement Schedules                                                     | 66 |
|          | Signatures                                                                                     | 68 |

## PART I

### ITEM 1. BUSINESS

Transpro, Inc. (the "Company") designs, manufactures and markets radiators, radiator cores, heater cores, air conditioning parts (including condensers, compressors, accumulators and evaporators) and other heat transfer products for the automotive and light truck aftermarket. In addition, prior to the sale of its Heavy Duty OEM business, described below, the Company designed, manufactured and distributed radiators, radiator cores, charge air coolers, oil coolers and other specialty heat exchangers for original equipment manufacturers ("OEMs") of heavy trucks and industrial and off-highway equipment and the heavy duty heat exchanger aftermarket. A description of the particular products manufactured and the services performed by the Company in each of its market segments is set forth below.

On March 1, 2005, the Company sold its Heavy Duty OEM business to Modine Manufacturing Company ("Modine") for \$17 million in cash in conjunction with the merger of the aftermarket business of Modine into Transpro. These transactions are described in Note 18 of the Notes to Consolidated Financial Statements contained in Item 8 of this Report. As a result of the sale, the Company is now solely a supplier of heating and cooling components and systems to the automotive and heavy duty aftermarkets.

#### Origins of the Business

The Company's origins date back to 1915 when a predecessor of the Company's former G&O division commenced operations in New Haven, Connecticut as a manufacturer of radiators for custom built automobiles, fire engines and original equipment manufacturers. Allen Telecom Inc. ("Allen," formerly The Allen Group Inc.) acquired G&O in 1970 as part of its strategy to become a broad-based automotive supplier. The Company's GO/DAN Industries ("GDI") division was formed in 1990 when Allen contributed a portion of its G&O division and other assets, which together represented all of Allen's aftermarket radiator business, and Handy & Harman contributed substantially all of the assets of its then wholly-owned subsidiaries, Daniel Radiator Corporation, Jackson Industries, Inc., Lexington Tube Co., Inc. and US Auto Radiator Manufacturing Corporation, to form a 50/50 joint venture partnership.

In 1995, Allen contributed all of the assets and liabilities of G&O and its specialty fabricated metal products business along with its interest in GDI, to the Company. Immediately thereafter, Allen caused GDI to redeem Handy & Harman's ownership interest in GDI. On September 29, 1995, Allen spun off the Company to Allen's stockholders. The Company added replacement automotive air conditioning condensers to its aftermarket product line with the acquisition of substantially all of the assets, and the assumption of certain liabilities, of Rahn Industries effective August 1996. The Company added other replacement automotive air conditioning parts to its aftermarket product line with the acquisition of the outstanding stock of Evap, Inc., which subsequently became Ready-Aire, in a purchase transaction effective August 1, 1998. The Company added re-manufactured automotive air conditioning compressors to its aftermarket product line with the acquisition of the outstanding stock of A/C Plus, Inc. in a purchase transaction effective February 1, 1999, which became part of Ready-Aire.

In 1999, the Company decided to concentrate its efforts on its heating and cooling systems business. As a result, effective May 5, 2000, the Company sold substantially all of the assets and liabilities of its Crown Specialty Metal Fabrication business to Leggett & Platt, Incorporated.

Management has looked to grow the business through a combination of internal growth, including the addition of new customers and new products, and strategic acquisitions. On December 27, 2002, the Company acquired certain assets of Fedco Automotive Components Company ("Fedco"), based in Buffalo, New York, a wholly owned subsidiary of Tomkins PLC. This acquisition strengthened the Company's position in the complete heater market and provided the Company with a new major customer relationship, the capability to produce aluminum heaters in-house and the ability to maximize the benefits generated by its in-house production of copper/brass heater cores at its Mexico plant.

1

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On February 1, 2005, the Company announced that it had signed definitive agreements, subject to customary closing conditions including shareholder approval, providing for the merger of the aftermarket business of Modine into Transpro (the "Merger") and Modine's acquisition of Transpro's Heavy Duty OEM business unit for \$17 million in cash. The parties had announced a letter of intent for the transactions on October 26, 2004. The transactions are expected to result in the Company having consolidated annual sales of over \$400 million and will add manufacturing and distribution locations in the U.S., Europe and Mexico. In addition, the Company will now be focused solely on supplying heating and cooling components and systems to the automotive and heavy duty aftermarkets in North and Central America and Europe. On March 1, 2005, the Company completed the sale of its Heavy Duty OEM business for \$17 million in cash. The Merger is subject to the approval of Transpro's stockholders and certain other closing conditions. A summary of these transactions is contained in Note 18 of the Notes to Consolidated Financial Statements contained in this Report.

#### Current Structure

The Company is organized into two strategic business groups ("SBG") based on the type of customer served — Automotive and Light Truck and Heavy Duty. The Automotive and Light Truck SBG is comprised of a heat exchanger unit and a temperature control unit. The Heavy Duty SBG consisted of both an OEM and aftermarket unit prior to the sale of Transpro's Heavy Duty OEM business unit. In conjunction with its internal reorganization in 2002, the Company also commenced a program to de-emphasize the use of the former business names (GDI, G&O, EVAP and AC Plus) and have all product names, including the well-known trade names Ready-Rad® Radiators, Ready-Aire® Heater Core and Air Conditioning Condensers, Ready-Aire® Temperature Control Products, Ready-Core® Radiator Cores, Ultra-Fused® Radiators and Ultra-Seal® Charge Air Coolers, associated with Transpro, Inc.

## Markets

The automotive and heavy truck parts industries target two distinct markets, the aftermarket and the OEM market. The products and services used to maintain and repair automobiles, vans, light trucks and heavy trucks, as well as accessories not supplied with such vehicles when manufactured, form the respective automotive and heavy truck aftermarkets. The manufacture of individual component parts for use in the original equipment manufacturing process of automobiles, vans and light trucks forms the automotive OEM market and the manufacture of individual components for use in the original equipment manufacturing process of heavy trucks and other heavy equipment forms the heavy duty OEM market. Following the sale of Transpro's Heavy Duty OEM business unit, the Company sells its products and services solely to the automotive and heavy duty aftermarkets.

## Principal Products and Services

The Company designs, manufactures and markets radiators, radiator cores, heater cores, air conditioning parts (including condensers, compressors, accumulators and evaporators) and other heat transfer products for the automotive and light truck aftermarket. In addition, the Company designs, manufactures and distributes radiators, radiator cores, charge air coolers, charge air cooler cores, oil coolers and other specialty heat exchangers for the heavy truck and industrial product aftermarket. A description of the particular products manufactured and the services performed by the Company in each of its market segments is set forth below.

### Automotive and Light Truck Products

The Company provides one of the most extensive product ranges of high-quality radiators, radiator cores, heater cores, and air conditioning condensers, compressors and parts to the automotive and light truck aftermarket. The Company's primary radiator (both aluminum and copper/brass) and copper/brass heater manufacturing facility in Nuevo Laredo, Mexico is ISO 9001:2000 certified, which is an internationally recognized verification system for quality management. In addition to its standard models, the Company can produce and deliver special orders typically within 24 hours through its nine regional plants and thirty eight branch locations.

2

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The purpose of a radiator is to cool the engine. A radiator acts as a heat exchanger, removing heat from engine coolant as it passes through the radiator. The construction of a radiator usually consists of: the radiator core, which consists of coolant-carrying tubes and a large cooling area made up of metal fins, a receiving (inlet) tank, a dispensing (outlet) tank and side columns. In operation, coolant is pumped from the engine to the inlet tank where it spreads through the tubes. As the engine coolant passes through the tubes, it loses its heat to the air stream through the fins connected to the tubes. After passing through the tubes, the reduced temperature coolant enters the outlet tank and is then re-circulated through the engine.

**Complete Radiators.** The Company's lines of complete radiators are produced for automobile and light and heavy truck applications and consist of more than 930 models, which are able to service approximately 95% of the automobiles and light trucks in the United States. The Company has established itself as an industry leader with its well-recognized line of Ready-Rad® radiators. The Ready Rad® Plus line with adaptable fittings has become popular because of its ability to fit the requirements of a broad line of vehicles, enabling distributors to service a larger number of vehicles with lower inventory levels. During 2001, the Company acquired the capability to produce aluminum radiator cores in-house, which capability it has since expanded.

The Company also sells its Ready Rad® Heatbuster ("Heatbuster") line of complete radiators. This line of replacement radiators is specially designed to provide approximately 20% more cooling capability than a standard radiator. The Heatbuster line is an ideal replacement radiator for vehicles used for towing, hauling, plowing or off-highway purposes, and as a result, it has been particularly popular in the growing light truck and SUV segments of the automotive fleet.

**Radiator Cores.** A radiator core is the largest and most expensive component of a complete radiator. The Company's Ready-Core® line consists of 2,500 models of radiator cores for automobiles and light trucks. Given the wide range of cores required by today's automobile and truck fleet, there are many times when a specific core is not readily available. In these cases, the Company can produce a new core, on demand, within several hours and provide same day or next day service to virtually the entire United States using its nine strategically positioned regional manufacturing plants and distribution locations.

**Heater Cores.** The Company produces more than 450 different heater core models for domestic and foreign cars and light trucks, which cover the requirements of more than 95% of the automobiles and light trucks on the road today. A heater core is part of a vehicle's heater system through which heated coolant from the engine cooling system flows. The warm air generated as the liquid flows through the heater core is then propelled into the vehicle's passenger compartment by a fan.

The Company's Ready-Aire® line of heater cores is recognized as an industry leader and its models utilize both cellular and tubular technology. The Company introduced its tubular CT Ready-Aire® line of heater cores in 1988.

With the acquisition of Fedco, the Company added in-house aluminum heater core manufacturing capability in Buffalo, New York, which allowed the Company to consolidate and expand its existing copper/brass manufacturing capability at its Nuevo Laredo, Mexico plant. This integration process was completed by mid-2003 and resulted in the creation of "Centers of Excellence" for heater production in both Buffalo and Mexico.

**Air Conditioning Compressors.** The Company distributes more than 1,200 models of new and re-manufactured air conditioning compressors for domestic and import applications in the automotive and light truck aftermarkets. The compressor is designed to compress low-pressure vapor refrigerant, which is drawn from the evaporator into a high-pressure gas, and then pumped to the condenser.

**Air Conditioning Condensers.** Air conditioning condensers are a component of a vehicle's air conditioning system designed to convert the air conditioner refrigerant from a high-pressure gas to a high-pressure liquid by passing it through the air-cooled condenser. More than 425 condenser part numbers are currently cataloged and distributed under the Ready-Aire® brand.

3

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**Air Conditioning Accumulators.** The Company offers over 590 accumulator/drier models. Accumulators act as a reservoir that prevents liquid refrigerant from reaching the compressor. The accumulator uses a drying agent to remove moisture from the system and a filter screen to trap any solid contaminants.

**Air Conditioning Evaporators.** The Company offers over 550 evaporator models. Automotive air conditioning evaporators are designed to remove heat from the passenger compartment. The core is generally located under the dashboard or adjacent to the firewall and functions as a heat exchanger by passing low pressure liquid refrigerant through its passageways and forcing warm air from the passenger compartment over the core. The refrigerant becomes

a low-pressure vapor and is then re-compressed by the compressor and re-circulated.

**Air Conditioning Parts and Supplies.** The Company sells an extensive line of other air conditioning parts and supplies. These other component parts include hose and tube assemblies, blowers and fan clutches.

#### Heavy Duty Products

The Company designs, manufactures and markets radiators, radiator cores, charge air coolers, charge air cooler cores and engine cooling systems to customers in the heavy duty aftermarket. All products are custom designed and produced to support a variety of unique engine cooling configurations for heavy-duty trucks, buses, specialty equipment and industrial applications such as construction and military vehicles and stationary power generation equipment.

**Complete Radiators.** The Company custom designs, manufactures and sells a wide range of heavy duty radiator models to meet customer specifications. Certain of the Company's radiators are sold under the widely-recognized Ultra-Fused® brand name, utilizing welded tube-to-header core construction and are expressly engineered to meet customer specifications and withstand a variety of demanding customer applications. In 2004, the Company introduced a line of tractor radiators which are designed to meet the needs of customers marketing to the agricultural/farm market. The line has over 40 models and covers popular tractor models.

**Radiator Cores.** Heavy truck and industrial radiator cores are constructed of extremely durable components in order to meet the demands of the heavy duty commercial marketplace. The Company offers approximately 7,100 models of heavy duty radiator cores to serve many different needs in a variety of markets. In addition, the Company produces "special order" radiator cores upon request from customers. A heavy truck or industrial radiator core is normally much larger than an automotive core and typically sells for three to four times the price of an automotive core. Production of heavy duty replacement radiator cores occurs at the Company's nine regional plants.

**Charge Air Coolers and Cores.** The Company offers its heavy duty customers a wide range of custom-designed charge air cooler models. A charge air cooler is a heat exchanger that is used to lower the temperature of air from a turbocharger that will be used in the engine combustion process, thus improving engine operating efficiency and lowering emissions. The Company believes that the demand for charge air coolers will continue to increase as the Company's customers face increasing pressure to produce vehicles and equipment that are more fuel efficient and less polluting. The Company has received four U.S. patents and numerous foreign patents relating to its proprietary Ultra-Seal® grommeted charge air cooler. This product offers significant improvements in performance and exceeds current industry guidelines for durability.

#### Financial Information About Industry Segments, Export Sales and Domestic and Foreign Operations

The Company operates in two business segments in line with its Strategic Business Groups — Automotive and Light Truck and Heavy Duty. Applicable segment information appears in Note 16 of the Notes to Consolidated Financial Statements contained in Item 8 of this Report. Export sales from North America and sales to any one foreign country were below 10% of net trade sales in the years ended December 31, 2004, 2003 and 2002.

The Company sells its products and services to a wide variety and large number of industrial and other commercial customers. The Company sells its automotive and light truck products to national retailers of aftermarket automotive products (such as AutoZone, Advance Auto Parts, Pep Boys, CSK and O'Reilly), warehouse distributors, radiator shops, hard parts jobbers (including Carquest, Aftermarket AutoParts Alliance and NAPA, the Automotive Parts Group of Genuine Parts Company) and other manufacturers. The Company also supplies heavy-duty heat transfer systems to the heavy truck and industrial equipment aftermarket.

The Company's largest customer during 2004, 2003 and 2002 was AutoZone. AutoZone accounted for approximately 20%, 20% and 21% of net sales for 2004, 2003 and 2002, respectively. In addition, Advance Auto Parts accounted for approximately 14%, 12% and 6% of net sales for 2004, 2003 and 2002 respectively. Paccar accounted for approximately 11% of net sales in 2004 compared to 6% and 7% in 2003 and 2002. No other customer individually represented more than 10% of net trade sales in any of the years reported. The loss of one of the major automotive and light truck aftermarket customers indicated above could have a material adverse effect on the Company's results of operations.

As a result of the sale of the Heavy Duty OEM business on March 1, 2005, described in Note 18 of the Notes to Consolidated Financial Statements contained in this Report, Paccar is no longer a customer of the Company.

### Sales and Marketing

The Company maintains an in-house sales and marketing department for its aftermarket groups. By focusing its sales effort at the customer level, the Company enables its sales staff to develop a thorough understanding of technical and production capabilities and the overall market in which each customer operates. The Company has approximately 170 individuals involved in sales and marketing efforts. The Company also utilizes independent manufacturers' sales representatives to aid in its outside sales efforts in the aftermarket channels.

### Competition

The Company faces significant competition within each of the markets in which it operates. In its Automotive and Light Truck product lines, the Company believes that it is among the major manufacturers and that competition is widely distributed. The Company competes with the national producers of heat transfer products, such as Modine, Visteon, internal operations of the OEMs, offshore suppliers and, to a lesser extent, local and regional manufacturers. The Company's primary competition in the air conditioning replacement parts business includes Four Seasons, a division of Standard Motor Products, Visteon, Jordan Industries, offshore suppliers and numerous regional operators. The Company's principal methods of competition include product design, performance, price, customer service, warranty, product availability and timely delivery.

The primary competitors in the heavy duty aftermarket are regional manufacturers.

### Intellectual Property

The Company owns a number of foreign and U.S. patents and trademarks. The patents expire on various dates from 2009 to 2019. In general, the Company's patents cover certain of its radiator, heater, charge air cooler and air conditioning accumulator manufacturing processes. The Company has entered into licensing and other agreements with respect to certain patents, trademarks and manufacturing processes it uses in the operation of its business. The Company believes that it owns or has rights to all patents and other technology necessary for the operation of its business. The Company does not consider any single patent or trademark or group of patents or trademarks to be material to its business as a whole.

## Raw Materials and Suppliers

The principal raw materials used by the Company in its Automotive and Light Truck and Heavy Duty product lines are copper, brass and aluminum. Although copper, brass, aluminum and other primary materials are available from a number of vendors, the Company has chosen to concentrate its sources with a limited number of long-term suppliers. The Company believes this strategy results in purchasing and operating economies. Outokumpu, a Swedish corporation, supplied the Company with approximately 100% of its copper and brass requirements in 2004, 2003 and 2002. The Company sourced most of its aluminum needs from Alcoa Inc. during 2004, 2003 and 2002. The Company has not experienced any significant supply problems for these commodities and does not anticipate any significant supply problems in the foreseeable future.

The Company typically executes purchase orders for its anticipated copper and brass requirements three to nine months prior to the actual delivery date. The purchase price for such copper and brass is established at the time orders are placed by the Company and not at the time of delivery. In periods of abnormally high commodity market prices, the Company will place orders only for its current requirements.

## Backlog

Prior to the sale of Transpro's Heavy Duty OEM business unit, backlog consisted primarily of product orders for Heavy Duty OEM products for which a customer purchase order has been received and is scheduled for shipment within 12 months. Since orders may be rescheduled or canceled, backlog does not necessarily reflect future sales levels. Backlog was approximately \$5.2 million at December 31, 2004, as compared to \$4.1 million at December 31, 2003. The Automotive and Light Truck SBG typically operates on a short lead time order basis. As such, backlog is not indicative of future overall sales levels.

## Seasonality

The Company experiences stronger second and third quarters and weaker first and fourth quarters due to the sales volumes of the Automotive and Light Truck SBG and the Heavy Duty aftermarket unit. Higher sales are reported during the spring and summer months, as the demand for replacement radiators and air conditioning parts and supplies increases, while lower sales levels are reported during the fall and winter months when only the heater core product line is in significant demand. Historically, the Heavy Duty SBG experienced a decrease in revenues and operating income during the fourth quarter as results were affected by scheduled customer plant shutdowns for the holiday season. The acquisition of Fedco's heater core business in 2002 provided additional sales which are counter seasonal to the Company's historic business performance.

## Research and Development

Research and development expenses, which were primarily within our Heavy Duty SBG, were approximately \$0.6 million, \$0.5 million, and \$0.4 million, in 2004, 2003 and 2002, respectively. As a result of the sale of Transpro's Heavy Duty OEM business unit, research and development expenses will be significantly lower.

## Employees

At December 31, 2004, the Company had 1,545 employees. Of these employees, 795 were covered by collective bargaining agreements. The Company's collective bargaining agreements are independently negotiated at each manufacturing facility and expire on a staggered basis. Of the Company's unionized employees, 64% are employed at

the Company's Mexico plant and are represented by a local Mexican labor union. The Company has successfully re-negotiated collective bargaining agreements over the last several years and feels labor relations are good, although there can be no assurance that the Company will not experience work stoppages in the future. As a result of the sale of Transpro's Heavy Duty OEM business unit, on March 1, 2005, the number of employees was reduced by 237.

6

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## Environmental Matters

As is the case with manufacturers of similar products, the Company uses certain hazardous substances in its operations, including certain solvents, lubricants, acids, paints and lead, and is subject to a variety of environmental laws and regulations governing discharges to air and water, the handling, storage and disposal of hazardous or solid waste materials and the remediation of contamination associated with releases of hazardous substances. These laws include the Resource Conservation and Recovery Act (as amended), the Clean Air Act (as amended), the Clean Water Act of 1990 (as amended) and the Comprehensive Environmental Response, Compensation and Liability Act (as amended). The Company believes that, as a general matter, its policies, practices and procedures are properly designed to reasonably prevent risk of environmental damage and financial liability to the Company. On January 27, 2003, the Company announced that it had signed a Consent Agreement with the State of Connecticut Department of Environmental Protection. Under the agreement the Company will voluntarily initiate the investigation and cleanup of environmental contamination on property occupied by a wholly owned subsidiary of the Company over 20 years ago. The Company believes there will not be a material adverse impact to its financial results due to the investigation and cleanup activities. The Company also believes it is reasonably possible that environmental related liabilities might exist with respect to other industrial sites formerly owned or occupied by the Company. Based upon information currently available, the Company believes that the cost of any potential remediation for which the Company may ultimately be responsible will not have a material adverse effect on the consolidated financial position, results of operation or liquidity of the Company.

The Company currently does not anticipate any material adverse effect on its consolidated results of operations, financial condition or competitive position as a result of compliance with federal, state, local or foreign environmental laws or regulations. However, risk of environmental liability and charges associated with maintaining compliance with environmental laws is inherent in the nature of the Company's business and there is no assurance that material environmental liabilities and compliance charges will not arise.

## Available Information

The Company periodically files reports with the Securities and Exchange Commission. Copies of any filing may be obtained at no charge by visiting the Company's website at [www.transpro.com](http://www.transpro.com), the SEC's website at [www.sec.gov](http://www.sec.gov) or by writing to Investor Relations Department, Transpro, Inc., 100 Gando Drive, New Haven, Connecticut 06513.

7

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## ITEM 2. PROPERTIES

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The Company maintains its corporate headquarters in New Haven, Connecticut and conducts its operations through the following principal facilities:

| Location                              | Approximate Square Footage | Owned/Leased | Product Line                                                                                                 | Lease Expiration |
|---------------------------------------|----------------------------|--------------|--------------------------------------------------------------------------------------------------------------|------------------|
| Southaven, Mississippi <sup>(2)</sup> | 520,000                    | Leased       | Distribution and warehouse for heat exchange products                                                        | 2009             |
| Arlington, Texas                      | 175,000                    | Leased       | Manufacture of remanufactured air conditioning compressors, air conditioning parts and supplies              | 2012             |
| Nuevo Laredo, Mexico                  | 158,000                    | Leased       | Manufacture of heat exchange products                                                                        | 2005             |
| Jackson, Mississippi <sup>(3)</sup>   | 135,900                    | Owned        | Manufacture of heavy duty heat exchange products                                                             | —                |
| Buffalo, New York                     | 95,000                     | Leased       | Manufacture of heat exchange products                                                                        | 2004             |
| New Haven, Connecticut <sup>(1)</sup> | 74,000                     | Leased       | Corporate headquarters, manufacture of tubes for aftermarket and original equipment radiators, test facility | 2009             |
| Laredo, Texas                         | 60,000                     | Leased       | Warehouse of heat exchange products, manufacture of tubes for aftermarket radiators                          | 2009             |
| Dallas, Texas                         | 50,100                     | Leased       | Manufacture of heavy duty heat exchange products                                                             | 2006             |

(1) On May 1, 2003, the Company completed the sale of its headquarters facility. In conjunction with the sale, the Company entered into a six-year lease for the office, test lab and tube mill space, which it currently occupies.

(2) During the first quarter of 2005, the Company decided to relocate its 234,200 square foot Memphis, Tennessee distribution center into a new 520,000 square foot facility located in Southaven, Mississippi. The lease for the Memphis facility will be terminated without any termination costs. The new facility will be operated under a five-year agreement with UPS Supply Chain Solutions, Inc.

(3) The Heavy Duty OEM business, which includes the Jackson, Mississippi facility, was sold on March 1, 2005. See Note 18 of the Notes to Consolidated Financial Statements contained in this Report.

The Company believes its property and equipment are in good condition and suitable for its needs. The Company has sufficient capacity to increase production with respect to its replacement radiator product lines and its air conditioning replacement parts business. In its Automotive and Light Truck SBG, the Company maintains a nationwide network of thirty eight branch locations, which generally enables the Company to provide its customers with same day delivery service. In the Heavy Duty SBG, the aftermarket is also served through nine regional manufacturing plants. All of these branch and plant facilities are leased and vary in size from 6,000 square feet to 20,000 square feet. Information about long-term lease commitments appears in Note 15 of the Notes to Consolidated Financial Statements contained in Item 8 of this Report.

### ITEM 3. LEGAL PROCEEDINGS

Various legal actions are pending against or involve the Company in the ordinary course of business with respect to such matters as product liability, casualty, environmental and employment-related claims.

Pursuant to an Agreement and Plan of Merger dated July 23, 1998 (the "Purchase Agreement"), the Company acquired from Paul S. Wilhide ("Wilhide") all of the common stock of EVAP, Inc. The consideration for this

transaction was a payment of \$3 million in cash, the issuance of 30,000 shares of the Company's Series B Convertible Redeemable Preferred Stock (the "Convertible Shares"), and the potential for an "earn-out" payment to Wilhide based on a calculation relating to EVAP's performance during the years 1999 and 2000. There is presently a dispute between the Company and

8

Wilhide relating to the calculation of the earn-out. Wilhide claims that the value of his earn-out is \$3.75 million, while the Company believes that Wilhide is not entitled to any earn-out. Under the payout formula in the Purchase Agreement, any earn-out may be payable to Wilhide in cash. The Purchase Agreement includes an arbitration provision and the arbitration is currently proceeding before an arbitrator in Ft. Worth, Texas. While the arbitration schedule has not been finalized, it is anticipated that the arbitration hearing will occur and a decision will be rendered during 2005. The Company intends to vigorously defend this matter. Depending on the amount and timing, an unfavorable resolution of this matter could materially affect the Company's consolidated financial position, future operations or cash flows in a particular period. The ultimate outcome at this time, however, is unknown, and any potential loss cannot be estimated.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the year ended December 31, 2004.

#### Executive Officers of the Registrant:

| Name               | Age | Served as<br>Officer<br>Since | Position or Office with the Company & Business<br>Experience During Past Five-Year Period                                                                                                                                                                                        |
|--------------------|-----|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Charles E. Johnson | 59  | March 2001                    | President, Chief Executive Officer and Director of Transpro, Inc., since 2001; Chief Executive Officer of Canadian General-Tower, Ltd., 1997 through 2001 and, from 1996 President and Director; President and Chief Operating Officer of Equion Corporation, 1993 through 1996. |
| Jeffrey L. Jackson | 57  | August 1995                   | Vice President, Human Resources and Process of Transpro, Inc., since July 2001; Vice President, Human Resources of Transpro, Inc., 1995 to July 2001.                                                                                                                            |
| Richard A. Wisot   | 59  | June 2001                     | Vice President, Treasurer, Secretary and Chief Financial Officer of Transpro, Inc. since 2001; Vice President, Treasurer and Chief Financial Officer of Ecoair Corp., 1997 through 2001; Vice President, Controller, Chief Accounting Officer of Echlin Inc., 1990 through 1996. |
| David J. Albert    | 57  | June 2001                     | Executive Vice President, Operations, of Transpro, Inc., effective March, 2005; Vice President,                                                                                                                                                                                  |

|                       |    |                   |                                                                                                                                                                                                                                                               |
|-----------------------|----|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                       |    |                   | Operations of Transpro, Inc., 2001 to March 2005;<br>President and Chief Executive Officer of Hayden<br>Industrial Products from 1996 through 2000.                                                                                                           |
| Kenneth T. Flynn, Jr. | 55 | September<br>2001 | Vice President and Corporate Controller of Transpro,<br>Inc. since 2001; Consultant, 1999 through 2000; Vice<br>President and Corporate Controller of Echlin Inc.,<br>1997 through 1999; Assistant Corporate Controller of<br>Echlin Inc., 1985 through 1997. |

All officers are elected by the Board of Directors.

9

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is traded on the American Stock Exchange. The number of beneficial holders of the Company's common stock as of the close of business on March 1, 2005, was approximately 2,400. Information regarding per share market prices for the Company's common stock is shown below for 2004 and 2003. Market prices are the daily high and low sales prices quoted on the American Stock Exchange (AMEX) and prior to October 13, 2003 on the New York Stock Exchange ("NYSE"). The Company's common stock was approved for listing on the AMEX effective Monday, October 13, 2003. The Company discontinued trading its common stock on the NYSE at the close of the market on Friday, October 10, 2003. The Company's decision to list on the AMEX was taken to address its non-compliance with the NYSE's market capitalization and stockholders' equity requirements.

|                               | Year Ended December 31, 2004 |                         |                         |                         |
|-------------------------------|------------------------------|-------------------------|-------------------------|-------------------------|
|                               | 1 <sup>st</sup> Quarter      | 2 <sup>nd</sup> Quarter | 3 <sup>rd</sup> Quarter | 4 <sup>th</sup> Quarter |
| Market price of common stock: |                              |                         |                         |                         |
| High                          | \$ 5.15                      | \$ 7.00                 | \$ 6.06                 | \$ 6.75                 |
| Low                           | \$ 3.90                      | \$ 4.82                 | \$ 4.79                 | \$ 5.00                 |

|                               | Year Ended December 31, 2003 |                         |                         |                         |
|-------------------------------|------------------------------|-------------------------|-------------------------|-------------------------|
|                               | 1 <sup>st</sup> Quarter      | 2 <sup>nd</sup> Quarter | 3 <sup>rd</sup> Quarter | 4 <sup>th</sup> Quarter |
| Market price of common stock: |                              |                         |                         |                         |
| High                          | \$ 6.20                      | \$ 5.25                 | \$ 4.65                 | \$ 4.69                 |
| Low                           | \$ 4.10                      | \$ 3.25                 | \$ 3.51                 | \$ 3.26                 |

The Company discontinued its quarterly common stock cash dividend in September 2000. Under the provisions of the Loan and Security Agreement with Congress Financial Corporation (New England) entered into on January 4, 2001, the Company is prohibited from paying common stock dividends.

## ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data should be read in conjunction with "Item 7-Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Item 8-Financial Statements and Supplementary Data." The Company sold its Specialty Metal Fabrication segment effective May 5, 2000. Results of operations prior to the sale have been shown as income from discontinued operations in the consolidated financial statements.

|                                                                                        | Year Ended December 31,           |            |            |            |            |
|----------------------------------------------------------------------------------------|-----------------------------------|------------|------------|------------|------------|
|                                                                                        | 2004                              | 2003       | 2002       | 2001       | 2000       |
|                                                                                        | (in thousands, except share data) |            |            |            |            |
| Statement of operations data: <sup>(1)</sup>                                           |                                   |            |            |            |            |
| Net sales                                                                              | \$ 268,143                        | \$ 228,704 | \$ 230,565 | \$ 203,312 | \$ 203,320 |
| Gross margin <sup>(2)</sup>                                                            | 52,591                            | 37,667     | 46,250     | 27,401     | 28,404     |
| Restructuring and other special charges                                                | —                                 | 1,490      | 1,334      | 3,632      | 1,407      |
| Income (loss) from continuing operations before cumulative effect of accounting change | 5,178                             | (4,536)    | 6,659      | (20,838)   | (9,234)    |
| Cumulative effect of accounting change, net of tax                                     | —                                 | —          | (4,671)    | —          | —          |
| Income from discontinued operation, net of tax                                         | —                                 | —          | —          | —          | 440        |
| Gain on sale of discontinued operation, net of tax                                     | —                                 | —          | —          | —          | 6,002      |
| Net income (loss)                                                                      | 5,178                             | (4,536)    | 1,988      | (20,838)   | (2,792)    |
| Basic income (loss) per common share:                                                  |                                   |            |            |            |            |
| Continuing operations                                                                  | \$ 0.72                           | \$ (0.65)  | \$ 0.94    | \$ (3.17)  | \$ (1.43)  |
| Cumulative effect of accounting change                                                 | —                                 | —          | (0.67)     | —          | —          |
| Discontinued operation                                                                 | —                                 | —          | —          | —          | 0.07       |
| Gain on sale of discontinued operation                                                 | —                                 | —          | —          | —          | 0.91       |
| Diluted income (loss) per common share <sup>(3)</sup> :                                |                                   |            |            |            |            |
| Continuing operations                                                                  | \$ 0.69                           | \$ (0.65)  | \$ 0.94    | \$ (3.17)  | \$ (1.43)  |
| Cumulative effect of accounting change                                                 | —                                 | —          | (0.66)     | —          | —          |
| Discontinued operation                                                                 | —                                 | —          | —          | —          | 0.07       |
| Gain on sale of discontinued operation                                                 | —                                 | —          | —          | —          | 0.91       |
| Cash dividends per common share                                                        | —                                 | —          | —          | —          | 0.10       |
| Balance sheet data <sup>(4)</sup> :                                                    |                                   |            |            |            |            |
| Working capital <sup>(5)</sup>                                                         | \$ 25,358                         | \$ 23,028  | \$ 32,807  | \$ 31,505  | \$ 44,742  |
| Total assets                                                                           | 150,110                           | 157,178    | 160,966    | 129,683    | 156,967    |
| Long-term debt                                                                         | 120                               | 1,306      | 7,267      | 7,998      | 5,234      |
| Total debt                                                                             | 44,024                            | 50,944     | 59,596     | 37,663     | 45,323     |
| Stockholders' equity                                                                   | 46,835                            | 43,620     | 48,238     | 48,965     | 71,477     |

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- (1) Certain prior period amounts have been reclassified to conform with the current year presentation.
  - (2) Gross margin includes \$0.5 million and \$0.9 million of restructuring charges in 2002 and 2001, respectively.
  - (3) During 2003, 2001 and 2000, the weighted average number of shares of common stock outstanding used for basic earnings per share was also used in computing diluted earnings per share due to the anti-dilutive impact of common share equivalents on the loss per common share.
  - (4) As of the end of each period.
  - (5) Working capital represents the excess of current assets over current liabilities. Borrowings under the Revolving Credit facility are reflected as current liabilities.

11

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## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Introduction

The Company designs, manufactures and markets radiators, radiator cores, heater cores, air conditioning parts (including condensers, compressors, accumulators and evaporators) and other heat transfer products for the automotive and light truck aftermarket. In addition, prior to the sale of its Heavy Duty OEM business unit, which is discussed in Note 18 of the Notes to Consolidated Financial Statements contained in this Report, the Company designed, manufactured and distributed radiators, radiator cores, charge air coolers, oil coolers and other specialty heat exchangers for original equipment manufacturers ("OEMs") of heavy trucks and industrial and off-highway equipment and the heavy duty heat exchanger aftermarket. Subsequent to the Heavy Duty OEM sale, the Company serves only the heavy duty aftermarket.

The Company is organized into two strategic business groups based upon the type of customer served — Automotive and Light Truck and Heavy Duty. Management evaluates the performance of its reportable segments based upon operating income (loss) before taxes as well as cash flow from operations which reflects operating results and asset management.

In order to evaluate market trends and changes, management utilizes a variety of economic and industry data including miles driven by vehicles, average age of vehicles, gasoline usage and pricing and automotive and light truck vehicle population data. In the heavy duty segment, we also utilize Class 7 and 8 truck production data and industrial and off-highway equipment production.

Management looks to grow the business through a combination of internal growth, including the addition of new customers and new products, and strategic acquisitions. At the end of 2002, the Company acquired certain assets of Fedco Automotive Components Company. This acquisition strengthened our position in the heater core market, provided the Company with a new major customer, provided the capability for in-house production of aluminum heaters and allowed us to maximize the benefits generated by the in-house production of copper/brass heaters at our Mexican plant.

On February 1, 2005, the Company announced that it had signed definitive agreements, subject to customary closing conditions including shareholders' approval, providing for the merger of the aftermarket business of Modine into Transpro and Modine's acquisition of Transpro's Heavy Duty OEM business unit for \$17 million in cash. The

transaction will likely increase the Company's consolidated annual sales to over \$400 million and add manufacturing and distribution locations in the U.S., Europe and Mexico. In addition, the Company will now be focused solely on supplying heating and cooling components and systems to the automotive and heavy duty aftermarkets in North and Central America and Europe. A summary of the transactions is contained in Note 18 of the Notes to Consolidated Financial Statements contained in this Report. The Company completed the sale of its Heavy Duty OEM Business to Modine on March 1, 2005. The merger of Modine's aftermarket business into Transpro, which is expected to be completed in the second quarter of 2005, is subject to Transpro stockholder approval and certain other closing conditions. In future reports, operating results of the Heavy Duty OEM business unit for periods prior to the sale will be shown as a discontinued operation.

During 2003, the Company completed the \$7.0 million restructuring program that it had commenced during the third quarter of 2001. The program was designed around business initiatives to improve the Company's operating performance, including the redesign of our distribution system, headcount reductions, the transfer of production between manufacturing facilities and a reevaluation of our product offerings. The Company also added approximately \$0.9 million of new restructuring programs in 2003 to include the relocation of Fedco's inventory and machinery (acquired at the end of 2002) to Mexico and salaried headcount reductions made in order to lower overall operating costs. Total restructuring and other special charges, including amounts charged to cost of sales, of \$1.5 million and \$1.8 million were recorded during 2003 and 2002, respectively. Management believes that beginning in 2004 it experienced the benefits of these improvements as noted in the comparison of operating results for the year ended December 31, 2004 as compared to 2003 below.

12

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## Results of Operations

### Comparison of Year Ended December 31, 2004 to 2003

Net sales for the year ended December 31, 2004 increased 17.2% or \$39.4 million to \$268.1 million as compared to \$228.7 million in 2003. Automotive and Light Truck SBG sales increased 10.4% to \$185.3 million from \$167.9 million in 2003. Heat Exchanger product sales were 11.4% above 2003 resulting from product line expansions by several major retail customers, the addition of new customers and increased customer demand. These impacts were partially offset by growing competitive pricing pressures which caused the Company to decrease average selling prices and precluded the Company from passing on to customers the impacts of rising commodity costs. It is expected that these pricing pressures will continue during 2005. While miles driven have increased slightly year over year, they continue to be pressured by rising fuel costs. The Company's potential market continues to grow, however, as the number of older cars requiring heat exchanger product replacement increases and the number of light trucks and SUV's being sold grows. Temperature Control product sales were 2.7% above 2003 levels due to the impact of new customer additions. These impacts were offset by unit volume declines caused by changes in customer buying habits, higher levels of customer inventories going into the year and wet and cool weather conditions. These new customer additions in 2005 will, however, provide the Company with a stronger customer base should market conditions improve. Heavy Duty SBG sales of \$82.8 million were 36.3% or \$22.0 million above 2003 levels. Heavy Duty OEM sales grew 66.6% reflecting the ongoing strength within the Class 7 and 8 truck markets, resulting in increased demand from our customers combined with new product introductions. Heavy Duty Aftermarket sales grew by 7% as a result of new product programs, pricing actions and improved economic conditions which generated stable product demand as compared to marketplace declines experienced during the past several years. Heavy Duty aftermarket volume is dependent on economic conditions impacting the marketplaces which it serves.

Gross margin, as a percentage of sales, was 19.6% in 2004 compared to 16.5% in 2003. The 2004 improvement reflects lower product costs due to higher production levels, improved efficiency and the impact of cost reduction programs implemented during the past three years. These cost reduction programs included the relocation of all copper/brass heater production to Mexico, improvements to aluminum heater production, sourcing of product from lower cost offshore suppliers, conversion of products to aluminum from copper/brass and improvements of production efficiency. These actions offset the impacts of rising commodity costs affecting all segments and the competitive pricing pressures impacting the Automotive and Light Truck segment. It is expected that commodity costs will remain at current levels during 2005 and that the Company will be unable to pass along these higher costs to its customer base. As a result, the Company will remain focused on cost reduction actions in order to offset these adverse conditions to the extent possible. In 2003, margins were adversely impacted by production cutbacks instituted in the Automotive and Light Truck Group in the fourth quarter of 2002. These cutbacks resulted in higher actual inventory costs at the end of 2002, which translated into lower gross margins in 2003 as the product was sold. Margins last year were also adversely impacted by start-up problems with the Company's new aluminum tube mill and other manufacturing issues. These items did not recur in 2004.

Selling, general and administrative expenses in 2004 increased by 12.7% to \$43.0 million when compared to 2003; however, expenses declined as a percentage of sales to 16.0% compared to 16.7% in 2003. The higher expense level is attributable to increased sales related expenses caused by the year-over-year sales improvement, higher freight costs reflecting rising fuel costs and increased incentive compensation accruals attributable to the year-over-year improvement in operating results. The lower expense, as a percentage of sales, reflects the Company's cost reduction efforts over the past three years to lower branch and administrative spending relative to sales, and improve operating efficiencies. It is expected that the Company will continue to benefit from these and future cost reduction activities.

Restructuring and other special charges of \$1.5 million in 2003 represented costs associated with the closure of two regional Heavy Duty Aftermarket plants in North Kansas City, Missouri and Phoenix, Arizona; the closure of the Charlotte, North Carolina branch facility, the movement of Fedco

13

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copper/brass inventory and machinery (acquired at the end of 2002) to Mexico and a program of salaried headcount reductions. No restructuring costs were recorded in 2004, and all cash outflows associated with the restructuring activities were completed in 2004.

Interest costs of \$4.8 million in 2004 were \$1.1 million above 2003 levels as the impact of higher discounting charges from the Company's expanded participation in customer sponsored vendor payment programs and higher average interest rates offset the impact of lower average debt levels. Discounting expense increased to \$1.5 million in 2004 from \$0.4 million in 2003 as the Company participated in additional customer sponsored vendor payment programs, as they were made available, in an effort to counteract the impact of longer customer payment terms. These discounting expenses are also impacted by the rising interest rates and the Company's higher sales levels to customers offering these programs. The Company expects to continue participating in these programs in 2005, and expense levels will continue to be impacted by rising interest rates and the levels of receivables discounted. Average interest rates under our Loan and Security Agreement ("Loan Agreement"), with Congress Financial Corporation (New England), an affiliate of Wachovia Bank N.A., in 2004 were 4.29% compared with 4.13% in 2003, while average debt levels were \$50.9 million in 2004 vs. \$55.5 million in 2003.

The effective tax rate in both 2004 and 2003 reflects state and foreign provisions, and changes in the deferred tax valuation allowance. In the fourth quarter of 2004, the Company recorded a tax benefit of \$0.9 million to reflect the

reversal of a portion of its deferred tax valuation reserve in anticipation of the gain to be recorded in 2005 as a result of the sale of its Heavy Duty OEM business unit. The tax provision in 2003 also includes a tax benefit of \$1.4 million for refundable income taxes associated with filing the Company's 2002 Federal Income Tax return.

Net income in 2004 improved to \$5.2 million or \$0.72 per basic and \$0.69 per diluted share compared to a net loss of \$4.5 million or \$0.65 per basic and diluted share in 2003, reflecting the sales and operational improvements discussed above. This year-over-year improvement will be pressured in 2005 by continuing competitive pricing pressures and higher commodity, fuel and interest costs. The Company plans to continue its efforts to offset these impacts to the extent it can through cost reduction activities.

#### Comparison of Year Ended December 31, 2003 to 2002

For the year ended December 31, 2003, net sales were \$228.7 million, 0.8% lower than the \$230.6 million reported in 2002. Sales for the Automotive and Light Truck SBG in 2003 were \$167.9 million, compared with net sales of \$164.5 million in the same period in the prior year. Heat Exchanger product sales were 2.9% above 2002 as the impact of the acquisition of Fedco and the impact of new customer programs were partially offset by changes in customer mix, ongoing pricing pressure, a soft and shorter selling season and a decline in unit volume as many of our major customers took actions to lower their own inventory levels. Net sales of our Temperature Control products were 3.7% below 2002 as the impact of several new customer programs were more than offset by an unseasonably short selling season and changes in customer buying habits caused by their inventory reduction efforts. Heavy Duty SBG sales in 2003 of \$60.8 million were 8.0% below the \$66.0 million reported in the prior year. Heavy Duty OEM product sales were 6.1% below those for the full year 2002, reflecting declines experienced during the first three quarters of 2003 due to the phase-out of certain OEM programs during the fourth quarter of 2002 and higher customer purchase levels in 2002 in anticipation of changes in emission regulations which became effective in the fourth quarter of 2002. In the fourth quarter of 2003, Heavy Duty OEM sales were 26.6% above the same period in the prior year primarily due to the impact of new customer programs with Monaco Coach and other existing customers. Heavy Duty Aftermarket sales for the full year were 9.7% below those of 2002. This decline reflects the continued softness in all markets served by these products and a declining demand for certain product categories.

Gross margins, as a percentage of sales, were 16.5% in 2003 compared to 20.1% in 2002. Excluding the \$0.5 million of restructuring charges recorded in gross margin in 2002, which were associated with the closure of a manufacturing plant in Maquoketa, Iowa, the 2002 gross margin

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percentage would have been 20.3%. The year-over-year decline in the gross margin percentage was primarily the result of production cutbacks instituted at the Automotive and Light Truck Heat Exchanger plants. These cutbacks resulted in higher actual inventory costs at the end of 2002, which translated into an approximately \$3 million reduction in gross margin as the products were sold during the first quarter of 2003. Start-up problems with our new aluminum tube mill during the first half of 2003, along with an increase in price competition and changes in customer mix, also adversely impacted margins for the year. In addition, during the fourth quarter of 2003, production at our Temperature Control plant was significantly cut back in response to the shorter than normal air conditioning components selling season, resulting in lower margins due to unabsorbed overhead costs. These items offset the favorable impacts of the Company's cost reduction activities, which have resulted in lower product costs.

Selling, general and administrative expenses in 2003 of \$38.1 million were \$0.7 million below the prior year. As a percentage of sales, expenses in 2003 were 16.7% compared to 16.9% in 2002. Expenses of Fedco incurred during the

first quarter of 2003, prior to the completion of the integration program and higher levels of costs for major system improvements, have been offset by benefits of the Company's cost reduction initiatives along with incentive and other expense reductions reflecting market conditions and the Company's financial results.

In 2003, the Company completed its \$7.0 million restructuring program, which started in 2001. Initiatives during 2003 included the closure of two regional Heavy Duty Aftermarket plants in North Kansas City, Missouri and Phoenix, Arizona, and the closure of the Charlotte, North Carolina branch facility. During 2003, the Company also added programs, totaling \$0.9 million for the relocation of Fedco copper/brass inventory and machinery (acquired at the end of 2002) to Mexico and a cost reduction program of salaried headcount reductions. The salaried headcount reduction actions taken during the last three quarters of 2003 are expected to lower spending levels by approximately \$2.4 million on an annualized basis. The Company experienced in its 2003 results some of the impacts of completed actions under the restructuring programs. Future benefits from these actions will be dependent on business conditions. A summary of the 2003 charge of \$1.5 million, which is also discussed in Note 6 of the Notes to Consolidated Financial Statements contained in this Report, is as follows:

|                        |    |       |
|------------------------|----|-------|
| Workforce related      | \$ | 922   |
| Facility consolidation |    | 500   |
| Asset write-downs      |    | 68    |
| Total                  | \$ | 1,490 |

Workforce related charges reflect the elimination of 82 salaried and hourly positions, as a result of the closure of two Heavy Duty Aftermarket plants and salaried headcount reductions, which impacted all segments of the business.

The facility consolidation charges primarily represent costs associated with the closure of two Heavy Duty Aftermarket plants and one Automotive and Light Truck branch and the relocation of the Fedco copper/brass inventory and machinery from Buffalo to our existing facility in Mexico. Cash payments were completed during 2004.

In conjunction with the closure of its two Heavy Duty Aftermarket plants, the Company wrote down the related fixed assets and inventory to net realizable value.

Interest costs in 2003 were slightly below a year ago as the impact of lower average interest rates offset the impact of higher average debt levels. Average interest rates under our Loan and Security Agreement ("Loan Agreement") with Congress Financial Corporation (New England), in 2003 were 4.13% compared with 6.08% in 2002 while average debt levels were \$55.5 million in 2003 compared with \$43.3 million a year ago, excluding the impact of the \$5.0 million Industrial Revenue Bond. Interest expense in 2003 was also impacted by the pay down of our Industrial Revenue Bond during the second quarter at the time our New Haven facility was sold and discounting fees associated with

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the Company's utilization of a customer sponsored vendor program administered by a financial institution for the collection of receivables.

The effective tax rate in both 2003 and 2002 reflects only a state and foreign provision. The tax provision in 2003 also includes a tax benefit of \$1.4 million reflecting additional refundable income taxes. These refundable taxes, which

were collected during the year, resulted primarily from the Company making tax election changes at the time of filing its 2002 Federal Income Tax Return. Also included in the 2003 tax provision is a benefit of \$0.1 million representing the impact of reversing a portion of the federal income tax accrual that was no longer required due to the completion of a recent Internal Revenue Service review. As of December 31, 2003, the deferred income tax valuation reserve had a balance of \$8.0 million. During March 2002, tax legislation was enacted, which included a provision that allowed pre-tax losses incurred in 2001 and 2002 to be carried back for a period of five years instead of two years. As a result, the Company recorded a tax benefit in the first quarter of 2002 of \$3.8 million, which reflected a reduction in the deferred income tax valuation allowance.

Results for 2002 included a charge of \$4.7 million reflecting the impact of the Company's adoption of Statement No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"), as issued by the FASB in June, 2001, which requires that goodwill and certain other intangible assets having indefinite lives no longer be amortized to earnings, but instead be subject to periodic testing for impairment. This charge represented the write-off of the remaining goodwill reflected on the balance sheet.

The loss from continuing operations before the cumulative effect of the accounting change was \$4.5 million, or \$0.65 per basic and diluted share, in 2003 compared to income of \$6.7 million, or \$0.94 per basic and diluted share, in 2002. In 2003, the net loss was \$4.5 million, or \$0.65 per basic and diluted share, while in 2002 the net income was \$2.0 million, or \$0.27 per basic and \$0.28 per diluted share.

#### Financial Condition, Liquidity and Capital Resources

Cash flow generated from operating activities during 2004 was \$12.1 million, a \$3.4 million improvement over the \$8.7 million generated in 2003. Reported net income was \$5.2 million compared to a net loss of \$4.5 million in 2003 reflecting increased sales levels and the Company's cost reduction activities. Accounts receivable levels decreased by \$5.1 million as the Company accelerated the collection of certain customer receivables utilizing cost effective customer sponsored vendor programs administered by financial institutions, which offset the impact of increased receivable balances as a result of higher sales levels. These accelerated collections were done in an effort to offset the continuing trend towards longer customer payment terms by "blue chip" customers, at a cost effective discount rate. The Company expects to continue participating in these programs as long as they are offered at an acceptable discount rate. Inventory levels grew \$5.6 million in all segments in order to support the higher sales levels and the sourcing of product from off shore suppliers. Inventory turns improved to 3.2 at December 31, 2004 from 3.0 at December 31, 2003 reflecting management's efforts to balance inventory levels in line with customer service requirements. Accounts payable rose by \$1.9 million as a result of the growth in inventory levels as well as our effort to balance payables with the ongoing shift in customer receivables mix toward longer payment cycles.

In 2003, cash flow from operating activities was \$8.7 million. Accounts receivable levels decreased by \$8.1 million as the Company accelerated the collection of certain customer receivables utilizing a cost effective customer sponsored vendor program administered by a financial institution. Inventory levels grew by \$6.8 million due to the soft market conditions experienced for most of the year, which included a shorter than normal peak selling season for heat exchanger and air conditioning products. In addition, the higher inventory levels reflected the purchase of a competitor's inventory from a major customer during the fourth quarter and the requirement to build inventory in anticipation of new Automotive and Light Truck customer programs which were expected to commence in early 2004. Accounts payable rose by \$10.2 million as a result of the growth in inventory levels as well as the Company's efforts to balance payable outflows with cash collections.

During 2002, operations used \$7.7 million of cash. Accounts receivable grew by \$19.4 million during the period due to higher sales levels (approximately \$1 million), extended terms on the new

customer business added during the year (approximately \$11 million) and an ongoing shift in receivables mix toward longer payment cycles with "blue chip customers" (approximately \$9 million). These increases were partially offset by improved collections. While these customers generally all have high-grade credit, the Company will be seeking ways to improve its performance in this area. Net inventories rose \$1.2 million as the Company was unable to offset the higher inventory levels at the end of the third quarter, caused by increased sales, extra purchases of certain difficult-to-obtain inventory and the West Coast dock strike, through cutback actions taken during the fourth quarter. While these cutbacks in production levels and incoming receipts of finished product resulted in a year-over-year improvement in inventory turns to 3.1, they also resulted in a higher cost of production which adversely impacted results in the first quarter of 2003 as the product was sold. In December 2002, the Company contributed an additional \$2.0 million to its pension trust in order to reduce the impact on Shareholders' Equity from the minimum pension adjustment. These outflows were partially offset by funds provided from operations and an increase in accounts payable and accrued liabilities.

Capital expenditures were \$4.9 million for 2004, compared with \$5.2 million in 2003. Expenditures for 2004 were primarily made to implement new product introductions, cost reductions and computer upgrades in all segments of the business. At December 31, 2004, there are no material outstanding capital commitments. Capital expenditures are estimated to approximate \$7.0 to \$8.0 million in 2005, which will include expenditures associated with the relocation of the Company's main distribution center from Memphis, Tennessee to Southaven, Mississippi. It is anticipated that these expenditures will either be funded by operations, leasing actions, or from borrowings under the existing revolving credit agreement.

During the third quarter of 2004, in a non-cash transaction, the Company sold \$1.6 million of inventory and fixed assets, associated with its condenser product line, at its net book value, to a vendor in return for a reduction in the Company's accounts payable to that vendor and a 24-month supply agreement commencing on January 1, 2005.

On May 1, 2003, the Company completed the sale of its Gando Drive headquarters facility in New Haven, Connecticut and entered into a lease of its currently occupied space used for offices, test facility and tube mill operations. As a result, the Company repaid the \$5.0 million Industrial Revenue Bond on the facility, created greater availability of funds under its credit agreement and eliminated an underutilized asset. The gain on the sale of the building, of approximately \$1.6 million, is being recognized equally over the six-year initial term of the lease on the facility.

On December 27, 2002, the Company purchased certain assets of Fedco Automotive Components Company ("Fedco") for a cash purchase price of \$8.1 million, including transaction costs. Net assets acquired included \$4.9 million of receivables, \$3.5 million of inventory, \$2.1 million of fixed assets, \$0.1 million of intangible assets, \$1.5 million of accounts payable and accrued liabilities and \$1.0 million of accrued severance and relocation costs.

Cash dividends paid to a preferred shareholder were approximately \$0.1 million in 2004, 2003 and 2002.

Total debt at the end of 2004 was \$44.0 million compared with \$50.9 million a year ago. This \$6.9 million reduction reflects the utilization of funds generated by operating activities. At December 31, 2004, the Company had \$4.5 million available for future borrowings under its Loan Agreement.

In 2003, total debt was lowered by \$8.7 million reflecting the pay down of the \$5.0 million Industrial Revenue Bond, at the time the Company's headquarters facility was sold, and the utilization of cash flow generated by operations.

During 2002, total debt increased by \$21.9 million. These funds were utilized to meet working capital needs, primarily the increase in trade accounts receivable terms and the acquisition of Fedco.

On September 27, 2002, the Company entered into an amendment to its Loan Agreement which provided for a temporary increase in the maximum credit line from \$55.0 million to \$65.0 million effective July 1, 2002, with scheduled reductions through December 20, 2002 back down to \$55.0 million. On November 22, 2002, the Loan Agreement was amended to permanently increase the

17

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maximum credit line to \$65.0 million. On December 27, 2002, in conjunction with the acquisition of Fedco, the Loan Agreement and the Term Promissory Note with Congress Financial Corporation were amended to permanently increase the maximum credit line to \$80 million and extend the credit line through December 27, 2005. In addition, the interest rate was decreased to the prime rate from the prime rate plus 1.5%. The Company also has the option to elect a Eurodollar-based interest rate, which has been decreased from plus 4% to plus 2.5%. The amended Loan and Security Agreement is comprised of a \$77.0 million Revolving Credit Facility and a \$3.0 million Term Loan. There were no changes to the minimum thresholds for net worth or working capital, which remain at \$37.0 million and \$55.0 million respectively. On November 19, 2004, Transpro entered into an amendment to its Loan Agreement which increased loan availability by \$1.0 million as a result of a reduction in an Availability Reserve contained in the Agreement. In addition, the minimum Adjusted Net Worth requirement under the agreement, was increased from \$37.0 million to \$40.0 million for all periods after September 30, 2004. The increased availability provides the Company with additional flexibility to meet its working capital needs throughout the year.

The future liquidity and ordinary capital needs of the Company in the short term are expected to be met from a combination of cash flows from operations and borrowings under the Loan Agreement. The Company's working capital requirements peak during the second and third quarters, reflecting the normal seasonality in the Automotive and Light Truck segment. In addition, the Company's future cash flow may be impacted by industry trends lengthening customer payment terms. During 2003, the Company began utilizing a customer sponsored program administered by a financial institution in order to accelerate the collection of funds and offset the impact of these lengthening terms. The Company intends to continue utilizing this and other similar programs as long as they are a cost effective tool to accelerate cash flow. The Company believes that its cash flow from operations, together with borrowings under its Loan Agreement, will be adequate to meet its near-term anticipated ordinary capital expenditures and working capital requirements. However, the Company believes that the amount of borrowings available under the Loan Agreement would not be sufficient to meet the capital needs for major growth initiatives, such as significant acquisitions. If the Company were to implement major new growth initiatives, it would have to seek other sources or forms of capital. However, no assurance can be given that the Company would be successful in securing such additional sources or forms of capital.

On March 1, 2005, the Company completed the sale of its Heavy Duty OEM business for \$17 million in cash. These proceeds were utilized to lower outstanding borrowings under the revolving credit agreement and increase the amount available for future borrowings.

As a result of the merger with the aftermarket business of Modine, the Company's liquidity will be improved as the assets being acquired will be debt free and the acquired balance sheet will include at least \$6.3 million in cash. We presently estimate that the costs of the business realignment and other actions necessary to effectively integrate the business will be funded from cash transferred in the merger, generated by the operations acquired, including cost savings, or result from borrowings under the Company's Loan Agreement.

The following table summarizes the Company's outstanding material contractual obligations as of December 31, 2004 excluding any obligations relating to the Heavy Duty OEM business unit, which was sold on March 1, 2005 (see Note 18 of the Notes to Consolidated Financial Statements contained in this Report):

| Type of Obligation                       | Payments Due by Period |           |                |              |      |           |
|------------------------------------------|------------------------|-----------|----------------|--------------|------|-----------|
|                                          | Less Than              |           |                |              |      | Total     |
|                                          | 1 Year                 | 2-3 Years | 4-5 Years      | Over 5 Years |      |           |
|                                          |                        |           | (in thousands) |              |      |           |
| Revolving credit facility <sup>(1)</sup> | \$ 42,530              | \$ —      | \$ —           | \$ —         | \$ — | 42,530    |
| Term loan                                | 1,275                  | —         | —              | —            | —    | 1,275     |
| Pension plan contribution                | 2,300 <sup>(2)</sup>   | —         | —              | —            | —    | 2,300     |
| Capital lease obligations                | 99                     | 120       | —              | —            | —    | 219       |
| Operating leases                         | 6,400                  | 9,400     | 8,200          | 2,100        | —    | 26,100    |
| Purchase obligations                     | 14,715 <sup>(3)</sup>  | —         | —              | —            | —    | 14,715    |
| Total                                    | \$ 67,319              | \$ 9,520  | \$ 8,200       | \$ 2,100     | \$ — | \$ 87,139 |

<sup>(1)</sup>Borrowings classified as a current liability in the Consolidated Balance Sheet included in this Report. Based upon year end borrowing levels and interest rates, annual interest cost would approximate \$2.1 million.

<sup>(2)</sup>Pension plan contributions reflect expected disbursements in 2005 as calculated by the Company's third-party actuary. Estimated contributions for future years are not currently determinable as they will be impacted by changes in discount rates, pension plan performance and other factors.

<sup>(3)</sup>Purchase obligations for goods and services outstanding at the end of the year which normally are consumed over a period of less than 12 months. This is not reflective of total consumption over a 12-month period.

#### Critical Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities in the consolidated financial statements and accompanying notes. A company's critical accounting estimates, as set forth by the U.S. Securities and Exchange Commission, are those which are most important to the portrayal of its financial condition and results of operations and often require the utilization of estimates or subjective judgment. Based upon this definition, we have identified the critical accounting estimates addressed below. Although we believe that our estimates and assumptions are reasonable, they are based upon information presently available. Actual results may differ from these estimates under different assumptions or conditions. The Company also has other key accounting policies, which involve the use of estimates, which are further described in Note 2, "Summary of Significant Accounting Policies", in Item 8 of this Report.

**Revenue Recognition.** Sales are recognized either when products are shipped to the customer or when products are received by the customer in accordance with the invoice shipping terms. Sales are recorded net of sales rebates, cash discounts, returns and advertising and other allowances. Accruals for warranty costs, sales returns and allowances are

provided at the time of sale based upon historical experience or agreements currently in place with customers. The Company will also accrue for unusual warranty exposures at the time the exposure is identified and quantifiable based upon analyses of expected product failure rates and engineering cost estimates. In connection with multi-year agreements with certain customers, the Company incurs customer acquisition costs which are capitalized and amortized over the life of the agreement. The Company also establishes reserves for uncollectible trade accounts receivable based upon historical experience, anticipated business trends and the current economic conditions. Customer account balances are written off at the time they are deemed fully uncollectible. Changes in our customers' financial condition or other factors could cause our estimates of uncollectible accounts receivable or the amortization periods of customer acquisition costs to vary.

**Inventory Valuation.** Inventories are valued at the lower of cost (first-in, first-out method) or market. This requires the Company to make judgments about the likely method of disposition of its inventory and expected recoverable value upon disposition. Inventories are reviewed on a continuing

19

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basis, and provisions are also made for slow moving and obsolete inventory based upon estimates of historical or expected usage as well as the expected recoverable value upon disposition.

**Impairment of Long-Lived Assets.** In the event that facts and circumstances indicate that the carrying amounts of a business unit's long-lived assets may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows of the business unit, associated with the long-lived assets, would be compared to the asset's carrying amount to determine if a write-down is required. If this review indicates that the assets will not be recoverable, the carrying value of the Company's assets would be reduced to their estimated fair value. The estimates used in determining whether an impairment exists involve future cash flows of each business unit, which are based upon expected revenue trends, cost of production and operating expenses.

**Income Taxes.** Deferred tax assets and liabilities are recorded based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. A valuation allowance is recorded to reduce the carrying amount of deferred tax assets if it is more likely than not that those such assets will not be realized. Changes to the valuation allowance are based on the evaluation of all available evidence supporting the Company's ability to utilize tax benefits prior to their expiration.

**Pension Plans.** The Company establishes and periodically reviews the assumptions used in the measurement of its retirement plans. The discount rate will change in relation to increases or decreases in applicable published bond indices. At December 31, 2004, the discount rate was 6%. The return on assets reflects the long-term rate of return on plan assets expected to be realized over a ten year or longer period. As such, it will normally not be adjusted for short-term trends in the stock or bond markets. In addition, the rate of return will reflect the investment allocation currently used to manage the pension portfolio. The Company's pension assumptions currently include a 9% long-term annual rate of return, which is based upon the current portfolio allocation, long-term rates of return for similar investment vehicles and economic and other indicators of future performance. Differences between actual and assumed portfolio performance as well as the impact of changes in discount rates are included in the calculation of the Company's accrued pension costs by a third-party actuary. As the performance of the pension portfolio during 2002 was below the actuarial assumption and the discount rate was reduced by 0.5%, the unrecognized component of accrued pension costs changed from a loss of \$1.3 million at December 31, 2001 to a loss of \$6.9 million at December 31, 2002. During 2003, the discount rate was again reduced by 0.5%; however, the impact this had on the minimum pension liability was offset by improved performance of the portfolio resulting in an increase in the unrecognized

component of accrued pension costs to \$7.0 million. The discount rate was again lowered in 2004 by 0.5%; however, this impact was offset by favorable portfolio performance resulting in an increase in the unrecognized component of pension cost to \$7.2 million. In the future, this unrecognized loss, along with changes in any of the underlying pension assumptions, and the ongoing performance of the plan assets, will impact future funding requirements, minimum pension liability adjustments and net pension cost amounts. Absent any other changes, a 1% change in the discount rate increases or decreases pension expense by \$0.2 million, the pension benefit obligation by \$3.1 million and the minimum pension liability adjustment in Shareholders' Equity by \$2.9 million.

**Loss Reserves.** The Company has other loss exposures such as self-insurance reserves, environmental and litigation for which it determines the need and amount of reserves. Reserves are established using estimates, judgments and consistent methodologies to determine the exposure and ultimate potential liability.

#### Inflation

The overall impact of the low rate of inflation in recent years has resulted in no significant impact on labor costs and general services utilized by the Company. The principal raw materials used in the Company's replacement radiator and heater core product lines are copper and brass. The Company also requires aluminum for its radiator, charge air cooler, condenser and heater core product lines.

20

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Copper, brass, aluminum and other primary metals used in the Company's business are generally subject to commodity pricing and variations in the market prices for such materials. Although these materials are available from a number of vendors, the Company has chosen to concentrate its sources with a limited number of long-term suppliers. The Company typically executes purchase orders for its copper and brass requirements three to nine months prior to the actual delivery date. In periods of abnormally high commodity market prices, the Company will place orders only for its current requirements. In either case, the purchase price for such copper, brass and aluminum is established at the time such orders are placed by the Company and not at the time of delivery.

The Company also manages its metals commodity pricing exposure by attempting to pass through any cost increases to its customers. During 2003 and 2004, commodity prices increased significantly over the prior year. While the Company has been successful in passing through some price increases to customers, in its Automotive and Light Truck segment, it has been unable to do so in total. As a result, the Company has been forced to generate other cost reduction activities in order to offset these impacts. There is no assurance that the Company will be successful in raising prices to its customers in the future nor that it will be able to generate sufficient cost reductions to offset rising commodity prices. The Company currently does not use financial derivatives or other methods to hedge transactions with respect to its metals consumption.

#### Environmental Matters

The Company is subject to Federal, state and local laws designed to protect the environment and believes that, as a general matter, its policies, practices and procedures are properly designed to reasonably prevent risk of environmental damage and financial liability to the Company. On January 27, 2003, the Company signed a Consent Agreement with the State of Connecticut Department of Environmental Protection. Under the agreement the Company will voluntarily initiate the investigation and cleanup of environmental contamination on property occupied by a wholly-owned subsidiary of the Company over 20 years ago. The Company also believes there will not be any material adverse impact to its financial results due to the investigation and cleanup activities. The Company also

believes it is reasonably possible that environmental related liabilities might exist with respect to other industrial sites formerly owned or occupied by the Company. Based upon information currently available, the Company believes that the cost of any potential remediation for which the Company may ultimately be responsible will not have a material adverse effect on the consolidated financial position, results of operations or liquidity of the Company.

The Company currently does not anticipate any material adverse effect on its consolidated results of operations, financial condition or competitive position as a result of compliance with Federal, state, local or foreign environmental laws or regulations. However, risk of environmental liability and charges associated with maintaining compliance with environmental laws is inherent in the nature of the Company's business, and there is no assurance that material environmental liabilities and compliance charges will not arise.

#### Recently Issued Accounting Standards

In December 2003, the FASB issued Statement No. 132 (Revised 2003) "Employers' Disclosures about Pensions and Other Postretirement Benefits" which replaces the original SFAS 132 and revises employers' financial statement disclosures about pension plans and other postretirement plans. The Company has adopted the applicable provisions of this Statement in its reporting of the financial results for the year ended December 31, 2004.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs — An Amendment of ARB No. 43, Chapter 4," which clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage). The Company is required to adopt the provisions of SFAS No. 151 effective for inventory costs incurred during the first quarter of fiscal 2006. The Company does not expect the adoption of this statement to have a material impact on its financial condition or results of operations.

In December 2004, the FASB issued a revised SFAS No. 123(R), "Share-Based Payment." SFAS 123(R) establishes standards for the accounting for transactions in which an entity exchanges its equity

21

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instruments for goods or services or incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments, focusing primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. SFAS No. 123(R) requires public entities to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions) and recognize the cost over the period during which an employee is required to provide service in exchange for the award. The Company is required to adopt SFAS No. 123(R) as of July 1, 2005. The Company is evaluating the impact of SFAS No. 123(R) and expects that it will record non-cash stock compensation expenses. The ultimate impact on the results of operations is not determinable as it is dependent on the number of options granted after the effective date.

In October, 2004, the American Jobs Creation Act of 2004, also known as the Jobs Creation Act, was signed into law. Among its provisions, the Jobs Creation Act provides a deduction for income from qualified domestic production activities, which will be phased in from 2005 through 2010. In return, the Jobs Creation Act also provides for a two-year phase-out of the existing extra-territorial income exclusion (ETI) for foreign sales that was viewed to be inconsistent with international trade protocols by the European Union. Under guidance in FASB Staff Position No. 109-1, Application of FASB Statement No. 109, "Accounting for Income Taxes," to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004, the deduction will be treated as a "special deduction" as described in FASB Statement No. 109. As such, the special deduction has no effect on deferred tax

assets and liabilities existing at the enactment date. Rather, the impact of this deduction will be reported in the period in which the deduction is claimed on the tax return. The Company is currently evaluating whether its production activities qualify for these special deductions. If the production activities qualify under the Jobs Creation Act, the first time the Company could claim the deduction would be in 2005 when it files its next tax return.

#### Forward-Looking Statements and Cautionary Factors

Statements included herein, which are not historical in nature, are forward-looking statements. Such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements regarding the Company's future business prospects, revenues, orders, sales and liquidity are subject to certain risks, uncertainties and other factors that could cause actual results to differ materially from those projected or suggested in the forward-looking statements, including but not limited to: business conditions and growth in the general economy and automotive and truck business, the impact of competitive products and pricing, changes in customer and product mix, failure to obtain new customers, retain existing customers or changes in the financial stability of customers, changes in the cost of raw materials, components or finished products, changes in interest rates, continued availability under the Company's Loan Agreement and the possibility that the transaction with Modine will not be completed or that the Modine aftermarket business will not be successfully integrated. The forward-looking statements contained in this Form 10-K are made as of the date hereof, and the Company does not undertake any obligation to update any forward-looking statements, whether as a result of future events, new information or otherwise.

22

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#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company has certain exposures to market risk related to changes in interest rates, foreign currency exchange rates, credit and commodities.

The Company's interest rate risk is most sensitive to changes in U.S. interest rates. At December 31, 2004, the Company had a Loan Agreement, under which \$43.8 million was outstanding. The weighted average interest rate on the Loan Agreement during 2004 was 4.29%. Effective December 27, 2002, interest on the Loan Agreement is based on, at the Company's option, the Eurodollar loan rate plus 2.5% or the prime rate. The impact of a 10% change in market interest rates would not have a material impact on the Company's results of operations.

The Company has sales and a manufacturing facility in Mexico. The functional currency of the Company's operations in Mexico is the U.S. dollar. As a result, changes in the foreign currency exchange rates and changes in the economic conditions in Mexico could affect financial results. The Company has accounted for transactions associated with this foreign operation in accordance with the guidance established under Financial Accounting Standards No. 52, "Foreign Currency Translation." The Company believes it has mitigated the risk associated with its foreign operations through its management of inventory and other significant operating assets.

The Company is subject to a concentration of credit risk primarily with its trade accounts receivable. The largest concentration is with retail customers in the Company's Automotive and Light Truck segment where six customers comprise 47% of net sales in 2004 and 54% of the outstanding trade accounts receivable balance at December 31, 2004. The loss of one or more of these customers could have a material adverse effect on the Company's results of operations. The Company grants credit to customers who meet pre-established credit requirements, and generally requires no collateral from its customers. Estimates of potential credit losses are based upon historical experience,

customer information and management's expectations of the industry and the overall economy. As of December 31, 2004, the Company had no other significant concentration of credit risk.

Certain risks may arise in the various commodity markets in which the Company participates. Commodity prices in the copper, brass and aluminum markets may be subject to changes based on availability. The Company conducts its purchasing of such commodities generally through three to nine month purchase order commitments; however, this practice may be modified in periods of rising prices. See "Raw Materials and Suppliers" in Part I of this Report and "Inflation" in Item 7 of this Report for additional information on commodity purchasing.

23

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

|                                                                                                                 | Page |
|-----------------------------------------------------------------------------------------------------------------|------|
| <b>Financial Statements:</b>                                                                                    |      |
| Reports of Independent Registered Public Accounting Firms                                                       | 25   |
| Consolidated Statements of Operations for the Years Ended December 31, 2004, 2003 and 2002                      | 27   |
| Consolidated Balance Sheets at December 31, 2004 and 2003                                                       | 28   |
| Consolidated Statements of Cash Flows for the Years Ended December 31, 2004, 2003 and 2002                      | 29   |
| Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2004, 2003 and 2002 | 30   |
| Notes to Consolidated Financial Statements                                                                      | 31   |
| <b>Financial Statement Schedule:</b>                                                                            |      |
| Schedule II – Valuation and Qualifying Accounts for the Years Ended December 31, 2004, 2003 and 2002            | 52   |

24

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Transpro, Inc.

We have audited the accompanying consolidated balance sheet of Transpro, Inc. and subsidiaries as of December 31, 2004 and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for the year then ended. We have also audited the information for the year ended December 31, 2004 set forth in the financial statement schedule listed under Item 15 (a)(2). These consolidated financial statements and financial statement

schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and financial statement schedule are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements and schedule, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements and schedule. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Transpro, Inc. and subsidiaries at December 31, 2004, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the financial statement schedule presents fairly, in all material respects, the information set forth therein for the year ended December 31, 2004.

/s/ BDO Seidman, LLP  
New York, NY  
March 16, 2005

25

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Transpro, Inc:

In our opinion, the consolidated balance sheet as of December 31, 2003, and the related consolidated statements of operations, cash flows, and changes in stockholders' equity for the years ended December 31, 2003 and 2002 present fairly, in all material respects, the financial position of Transpro, Inc. and its subsidiaries at December 31, 2003, and the results of their operations and their cash flows for the years ended December 31, 2003 and 2002 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying index presents fairly, in all material respects, the information set forth therein for the years ended December 31, 2003 and December 31, 2002 when read in conjunction with the related consolidated financial statements. These financial statements and the financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and the financial statement schedule based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2 to the consolidated financial statements, effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets."

/s/ PricewaterhouseCoopers LLP  
Hartford, CT  
March 17, 2004

26

TRANSPRO, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

|                                                                       | Years Ended December 31, |            |            |
|-----------------------------------------------------------------------|--------------------------|------------|------------|
|                                                                       | 2004                     | 2003       | 2002       |
| Net sales                                                             | \$ 268,143               | \$ 228,704 | \$ 230,565 |
| Cost of sales                                                         | 215,552                  | 191,037    | 184,315    |
| Gross margin                                                          | 52,591                   | 37,667     | 46,250     |
| Selling, general and administrative expenses                          | 42,993                   | 38,137     | 38,866     |
| Restructuring and other special charges                               | —                        | 1,490      | 1,334      |
| Operating income (loss)                                               | 9,598                    | (1,960)    | 6,050      |
| Interest expense                                                      | 4,812                    | 3,739      | 3,744      |
| Income (loss) before taxes and cumulative effect of accounting change | 4,786                    | (5,699)    | 2,306      |
| Income tax (benefit)                                                  | (392)                    | (1,163)    | (4,353)    |
| Income (loss) before cumulative effect of accounting change           | 5,178                    | (4,536)    | 6,659      |
| Cumulative effect of accounting change, net of tax of \$0             | —                        | —          | (4,671)    |
| Net income (loss)                                                     | \$ 5,178                 | \$ (4,536) | \$ 1,988   |
| Basic income (loss) per common share:                                 |                          |            |            |
| Income (loss) before cumulative effect of accounting change           | \$ 0.72                  | \$ (0.65)  | \$ 0.94    |
| Cumulative effect of accounting change                                | —                        | —          | (0.67)     |
| Net income (loss) per common share — basic                            | \$ 0.72                  | \$ (0.65)  | \$ 0.27    |
| Diluted income (loss) per common share:                               |                          |            |            |
| Income (loss) before cumulative effect of accounting change           | \$ 0.69                  | \$ (0.65)  | \$ 0.94    |
| Cumulative effect of accounting change                                | —                        | —          | (0.66)     |
| Net income (loss) per common share — diluted                          | \$ 0.69                  | \$ (0.65)  | \$ 0.28    |
| Weighted average common shares — basic                                | 7,106                    | 7,106      | 7,001      |
| Weighted average common shares and equivalents — diluted              | 7,493                    | 7,106      | 7,121      |

The accompanying notes are an integral part of these consolidated financial statements.

27

## TRANSPRO, INC.

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

|                                                                                                                                                                                | December 31, |            |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------|
|                                                                                                                                                                                | 2004         | 2003       |
| <b>ASSETS</b>                                                                                                                                                                  |              |            |
| Current assets:                                                                                                                                                                |              |            |
| Cash and cash equivalents                                                                                                                                                      | \$ 312       | \$ 189     |
| Accounts receivable (less allowance of \$2,953 and \$2,746)                                                                                                                    | 40,492       | 46,056     |
| Inventories                                                                                                                                                                    | 76,368       | 71,427     |
| Deferred income taxes                                                                                                                                                          | 1,490        | 2,253      |
| Other current assets                                                                                                                                                           | 3,127        | 3,691      |
| Total current assets                                                                                                                                                           | 121,789      | 123,616    |
| Property, plant and equipment, net                                                                                                                                             | 22,698       | 24,154     |
| Other assets                                                                                                                                                                   | 5,623        | 9,408      |
| Total assets                                                                                                                                                                   | \$ 150,110   | \$ 157,178 |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                                                                                                                    |              |            |
| Current liabilities:                                                                                                                                                           |              |            |
| Revolving credit facility and current portion of long-term debt                                                                                                                | \$ 43,904    | \$ 49,638  |
| Accounts payable                                                                                                                                                               | 33,174       | 32,816     |
| Accrued liabilities                                                                                                                                                            | 19,353       | 18,134     |
| Total current liabilities                                                                                                                                                      | 96,431       | 100,588    |
| Long-term debt                                                                                                                                                                 | 120          | 1,306      |
| Retirement and postretirement obligations                                                                                                                                      | 4,896        | 5,342      |
| Deferred income taxes                                                                                                                                                          | 620          | 3,690      |
| Other long-term liabilities                                                                                                                                                    | 1,208        | 2,632      |
| Total long-term liabilities                                                                                                                                                    | 6,844        | 12,970     |
| Commitments and contingent liabilities                                                                                                                                         |              |            |
| Stockholders' equity                                                                                                                                                           |              |            |
| Preferred stock, \$.01 par value: Authorized 2,500,000 shares; issued and outstanding as follows:                                                                              |              |            |
| Series A junior participating preferred stock, \$.01 par value:                                                                                                                |              |            |
| Authorized 200,000 shares; issued and outstanding — none at December 31, 2004 and 2003                                                                                         | —            | —          |
| Series B convertible preferred stock, \$.01 par value:                                                                                                                         |              |            |
| Authorized 30,000 shares; issued and outstanding — 12,781 at December 31, 2004 and 2003 (liquidation preference \$1,278)                                                       | —            | —          |
| Common stock, \$.01 par value: Authorized 17,500,000 shares, 7,147,959 shares issued at December 31, 2004 and 2003; 7,106,023 shares outstanding at December 31, 2004 and 2003 | 71           | 71         |
| Paid-in capital                                                                                                                                                                | 55,041       | 55,041     |
| Accumulated deficit                                                                                                                                                            | (1,853)      | (6,967)    |

|                                                                      |            |            |
|----------------------------------------------------------------------|------------|------------|
| Accumulated other comprehensive loss                                 | (6,409)    | (4,510)    |
| Treasury stock, at cost, 41,936 shares at December 31, 2004 and 2003 | (15)       | (15)       |
| Total stockholders' equity                                           | 46,835     | 43,620     |
| Total liabilities and stockholders' equity                           | \$ 150,110 | \$ 157,178 |

The accompanying notes are an integral part of these consolidated financial statements.

28

## TRANSPRO, INC.

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

|                                                                                                    | Years Ended December 31, |            |          |
|----------------------------------------------------------------------------------------------------|--------------------------|------------|----------|
|                                                                                                    | 2004                     | 2003       | 2002     |
| Cash flows from operating activities:                                                              |                          |            |          |
| Net income (loss)                                                                                  | \$ 5,178                 | \$ (4,536) | \$ 1,988 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |                          |            |          |
| Depreciation and amortization                                                                      | 5,963                    | 5,997      | 5,426    |
| Deferred income taxes                                                                              | (870)                    | —          | —        |
| Provision for uncollectible accounts receivable                                                    | 499                      | 609        | 538      |
| Non-cash restructuring charges                                                                     | —                        | 68         | 572      |
| Cumulative effect of accounting change                                                             | —                        | —          | 4,671    |
| Gain on sale of building                                                                           | (276)                    | (181)      | —        |
| Change in operating assets and liabilities, net of acquisitions:                                   |                          |            |          |
| Accounts receivable                                                                                | 5,065                    | 8,059      | (19,430) |
| Inventories                                                                                        | (5,579)                  | (6,808)    | (1,199)  |
| Accounts payable                                                                                   | 1,912                    | 10,239     | 1,776    |
| Accrued liabilities                                                                                | 1,283                    | (234)      | 1,126    |
| Other                                                                                              | (1,085)                  | (4,515)    | (3,171)  |
| Net cash provided by (used in) operating activities                                                | 12,090                   | 8,698      | (7,703)  |
| Cash flows from investing activities:                                                              |                          |            |          |
| Capital expenditures                                                                               | (4,889)                  | (5,170)    | (5,558)  |
| Sales and retirements of fixed assets                                                              | 194                      | 115        | 225      |
| Net assets of company acquired                                                                     | —                        | —          | (8,080)  |
| Net proceeds from sale of building                                                                 | —                        | 5,178      | —        |
| Net cash (used in) provided by investing activities                                                | (4,695)                  | 123        | (13,413) |
| Cash flows from financing activities:                                                              |                          |            |          |
| Dividends paid                                                                                     | (64)                     | (64)       | (94)     |
| Net (repayments) borrowings under revolving credit facility                                        | (6,068)                  | (2,695)    | 22,583   |
| Repayment of Industrial Revenue Bond                                                               | —                        | (5,000)    | —        |
| Borrowings under term loan and capitalized lease obligations                                       | —                        | —          | 250      |

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|                                                               |          |          |          |
|---------------------------------------------------------------|----------|----------|----------|
| Repayments under term loan and capitalized lease obligations  | (1,140)  | (957)    | (900)    |
| Deferred debt issuance costs                                  | —        | (71)     | (718)    |
| Net cash (used in) provided by financing activities           | (7,272)  | (8,787)  | 21,121   |
| Net increase in cash and cash equivalents                     | 123      | 34       | 5        |
| Cash and cash equivalents at beginning of year                | 189      | 155      | 150      |
| Cash and cash equivalents at end of year                      | \$ 312   | \$ 189   | \$ 155   |
| Non-cash investing and financing activity:                    |          |          |          |
| Entered capital lease obligation                              | \$ 288   | \$ —     | \$ —     |
| Sale of inventory and fixed assets to reduce accounts payable | \$ 1,554 | \$ —     | \$ —     |
| Supplemental disclosure of cash flow information:             |          |          |          |
| Cash paid during the period for:                              |          |          |          |
| Interest                                                      | \$ 3,898 | \$ 2,853 | \$ 2,851 |
| Income taxes                                                  | \$ 452   | \$ 331   | \$ 413   |

The accompanying notes are an integral part of these consolidated financial statements.

29

TRANSPRO, INC.

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(in thousands, except share data)

|                                             | Common<br>Stock | Preferred<br>Stock | Treasury<br>Stock | Paid-in<br>Capital | (Accumulated<br>Deficit) | Accumulated<br>Other<br>Comprehensive<br>(Loss) | Total<br>Stockholders'<br>Equity |
|---------------------------------------------|-----------------|--------------------|-------------------|--------------------|--------------------------|-------------------------------------------------|----------------------------------|
| Balance at December 31,<br>2001             | \$ 70           | \$ —               | \$ (15)           | \$ 55,037          | \$ (4,264)               | \$ (1,863)                                      | \$ 48,965                        |
| Net income                                  | —               | —                  | —                 | —                  | 1,988                    | —                                               | 1,988                            |
| Adjustment for minimum<br>pension liability | —               | —                  | —                 | —                  | —                        | (2,629)                                         | (2,629)                          |
| Comprehensive loss                          | —               | —                  | —                 | —                  | —                        | —                                               | (641)                            |
| Common stock issued<br>(124,134 shares)     | 1               | —                  | —                 | 4                  | (5)                      | —                                               | —                                |
| Preferred stock dividends<br>declared       | —               | —                  | —                 | —                  | (86)                     | —                                               | (86)                             |
| Balance at December 31,<br>2002             | 71              | —                  | (15)              | 55,041             | (2,367)                  | (4,492)                                         | 48,238                           |
| Net loss                                    | —               | —                  | —                 | —                  | (4,536)                  | —                                               | (4,536)                          |
| Adjustment for minimum<br>pension liability | —               | —                  | —                 | —                  | —                        | (18)                                            | (18)                             |
| Comprehensive loss                          | —               | —                  | —                 | —                  | —                        | —                                               | (4,554)                          |
|                                             | —               | —                  | —                 | —                  | (64)                     | —                                               | (64)                             |

|                                          |       |      |         |           |            |            |           |  |
|------------------------------------------|-------|------|---------|-----------|------------|------------|-----------|--|
| Preferred stock dividends declared       |       |      |         |           |            |            |           |  |
| Balance at December 31, 2003             | 71    | —    | (15)    | 55,041    | (6,967)    | (4,510)    | 43,620    |  |
| Net income                               | —     | —    | —       | —         | 5,178      | —          | 5,178     |  |
| Adjustment for minimum pension liability | —     | —    | —       | —         | —          | (1,899)    | (1,899)   |  |
| Comprehensive income                     | —     | —    | —       | —         | —          | —          | 3,279     |  |
| Preferred stock dividends declared       | —     | —    | —       | —         | (64)       | —          | (64)      |  |
| Balance at December 31, 2004             | \$ 71 | \$ — | \$ (15) | \$ 55,041 | \$ (1,853) | \$ (6,409) | \$ 46,835 |  |

The accompanying notes are an integral part of these consolidated financial statements.

30

## TRANSPRO, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1 Description of Business

Transpro, Inc. (the "Company") designs, manufactures and markets radiators, radiator cores, heater cores, air conditioning parts (including condensers, compressors, accumulators and evaporators) and other heat transfer products for the automotive and light truck aftermarket. In addition, the Company designs, manufactures and distributes radiators, radiator cores, charge air coolers, charge air cooler cores, oil coolers and other specialty heat exchangers for original equipment manufacturers ("OEMs") of heavy trucks and industrial and off-highway equipment and the heavy duty heat exchanger aftermarket.

#### Note 2 Summary of Significant Accounting Policies

**Basis of Consolidation:** The Company's consolidated financial statements include the accounts of all subsidiaries. Intercompany balances and transactions have been eliminated.

**Cash and Cash Equivalents:** The Company considers all highly liquid investments with maturities of three months or less at the time of purchase to be cash equivalents. Cash overdrafts if any, are classified as current liabilities. The amount reported in the balance sheet for cash and cash equivalents approximates its fair value.

**Inventories:** Inventories are valued at the lower of cost (first-in, first-out method) or market. Provisions are made for slow moving or obsolete inventory based upon historical usage and management estimates of expected recovery.

**Property, Plant and Equipment:** Property, plant and equipment is recorded at cost. Ordinary maintenance and repairs are expensed, while replacements and betterments are capitalized. Land improvements, buildings and machinery are depreciated using the straight-line method over their estimated useful lives which range up to forty years for buildings and between three and ten years for machinery and equipment. Leasehold improvements are amortized over the lease term or the estimated useful lives of the improvements, whichever is shorter. Upon retirement or disposition of plant and equipment, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or

loss is recognized in the Company's consolidated statements of operations.

**Goodwill:** Goodwill represents the excess of cost over the fair value of assets acquired. In June 2001, the FASB issued Statement No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"), which requires that goodwill and certain other intangible assets having indefinite lives no longer be amortized to earnings, but instead be subject to periodic testing for impairment. Intangible assets determined to have definitive lives will continue to be amortized over their useful lives. As this statement was effective for years beginning after December 15, 2001, the Company adopted SFAS 142 in the first quarter of 2002. As a result of applying the tests included in SFAS 142, the Company determined that there was a transitional impairment loss as the carrying value of the goodwill recorded by its Automotive and Light Truck segment exceeded the fair value of the business. The cumulative effect of this change in accounting principle, in the amount of \$4.7 million, has been expensed in the consolidated results of operations for 2002. This write-off had no impact on cash flow from operations. Goodwill amortization was zero in 2004, 2003 and 2002.

**Impairment of Long-Lived Assets:** In the event that facts and circumstances indicate that the carrying amounts of a business unit's long-lived assets may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset would be compared to the asset's carrying amount to determine if a write-down is required. If this review indicates that the assets will not be recoverable, the carrying value of the Company's assets would be reduced to their estimated fair value. There were no asset impairments at December 31, 2004.

**Foreign Currency Translation:** The functional currency of the Company's manufacturing operations in Mexico is the U.S. dollar and therefore, any adjustments related to currency transactions are included in results from continuing operations.

31

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TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

**Revenue Recognition:** Sales are recognized either when products are shipped to the customer or when they are received by the customer in accordance with the invoice shipping terms. Accruals for warranty costs, sales returns and allowances are provided at the time of sale based upon historical experience and agreements currently in place with certain customers. In conjunction with multi-year agreements with certain customers, the Company incurs customer acquisition costs which are capitalized and amortized, as a reduction of net sales, over the life of the agreement. Delivery charges billed to customers were not significant in 2004, 2003 or 2002. Freight out costs are included in selling, general and administrative expenses and amounted to \$6.2 million, \$5.2 million and \$4.8 million in 2004, 2003 and 2002, respectively.

**Advertising Costs:** The Company offers certain customers advertising and marketing allowances as a fixed percentage of sales. These allowances are recorded as a reduction to net sales. In addition, the Company incurs costs to advertise and promote its products. These costs are included in selling, general and administrative expenses as incurred.

**Research and Development:** Research and development costs are expensed as incurred and approximated \$0.6 million, \$0.5 million and \$0.4 million in 2004, 2003 and 2002 respectively.

Stock Compensation Costs: The Company applies APB Opinion No. 25 "Accounting for Stock Issued to Employees" and related interpretations in accounting for its stock option plans. Accordingly, no compensation cost has been recognized in the financial statements. Had compensation cost for the Company's plans been determined based on the fair value at the grant dates for awards under the plans, consistent with Statement of Financial Accounting Standards No. 123 "Accounting for Stock Based Compensation," as amended by SFAS No. 148 "Accounting for Stock-Based Compensation – Transition and Disclosure", the pro forma net income (loss) and earnings (loss) per share for the three years ended December 31, would have been as follows:

|                                             | 2004                                     | 2003       | 2002     |
|---------------------------------------------|------------------------------------------|------------|----------|
|                                             | (in thousands, except per share amounts) |            |          |
| Net income (loss):                          |                                          |            |          |
| As reported                                 | \$ 5,178                                 | \$ (4,536) | \$ 1,988 |
| Stock based compensation costs              | (263)                                    | (240)      | (375)    |
| Pro forma                                   | \$ 4,915                                 | \$ (4,776) | \$ 1,613 |
| Basic net income (loss) per common share:   |                                          |            |          |
| As reported                                 | \$ 0.72                                  | \$ (0.65)  | \$ 0.27  |
| Pro forma                                   | 0.69                                     | (0.68)     | 0.22     |
| Diluted net income (loss) per common share: |                                          |            |          |
| As reported                                 | \$ 0.69                                  | \$ (0.65)  | \$ 0.28  |
| Pro forma                                   | 0.66                                     | (0.68)     | 0.23     |

Income Taxes: Deferred tax assets and liabilities are recorded based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. A deferred tax valuation allowance is recorded to reduce the carrying amount of deferred tax assets if it is more likely than not that such assets will not be realized.

Concentration of Credit Risk and Availability of Funds: The Company is subject to a concentration of credit risk primarily with its trade accounts receivable. The largest concentration is with retail customers in the Company's Automotive and Light Truck segment where six customers comprise 47% of net sales in 2004. The loss of one or more of these customers could have a material adverse effect on the Company's results of operations. The Company grants credit to customers who meet pre-established credit requirements, and generally requires no collateral from its customers.

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TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

Estimates of potential credit losses are based upon historical experience, customer information and management's expectations of the industry and the overall economy. As of December 31, 2004, the Company had no other significant concentrations of credit risk.

The Company's financial statements have been prepared on the basis of continuity of operations and realization of assets and the satisfaction of liabilities in the ordinary course of business. The future liquidity and ordinary capital needs of the Company in the short term are expected to be met from a combination of cash flows from operations and

borrowings under the Loan Agreement. The Company's working capital requirements peak during the first and second quarters, reflecting the normal seasonality in the Automotive and Light Truck segment and heavy duty aftermarket business unit. In addition, the Company's future cash flow may be impacted by industry trends lengthening customer payment terms or the extension of customer sponsored payment arrangements. During 2003, the Company began utilizing a customer-sponsored program administered by a financial institution in order to accelerate the collection of receivables and offset the impact of these longer terms. The Company intends to continue utilizing this program as long as it is a cost effective tool to accelerate cash flow and has recently expanded its usage as other customers have made similar programs available. Management believes that cash flow from operations, together with the debt financing described in Note 9 herein, will be adequate to finance ongoing operations. However, management believes that the amount of funds available under the Loan Agreement would not be sufficient to meet the capital needs for major growth initiatives, such as significant acquisitions. If the Company were to implement major new growth initiatives, it would have to seek additional sources of capital. However, no assurance can be given that the Company would be successful in securing such additional sources of capital.

**Use of Estimates:** The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

### Note 3 Recent Accounting Pronouncements

In December 2003, the FASB issued Statement No. 132 (Revised 2003) "Employers' Disclosures about Pensions and Other Postretirement Benefits" which replaces the original SFAS 132 and revises employers' financial statement disclosures about pension plans and other postretirement plans. The Company has adopted the applicable provisions of this Statement in its reporting of the financial results for the year ended December 31, 2004.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs – An Amendment of ARB No. 43, Chapter 4," which clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage). The Company is required to adopt the provisions of SFAS No. 151 effective for inventory costs incurred during the first quarter of fiscal 2006. The Company does not expect the adoption of this statement to have a material impact on its financial condition or results of operations.

In December 2004, the FASB issued a revised SFAS No. 123(R), "Share-Based Payment." SFAS 123(R) establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services or incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments, focusing primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. SFAS No. 123(R) requires public entities to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions) and recognize the cost over the period during which an employee is required to provide service in

exchange for the award. The Company is required to adopt SFAS No. 123(R) as of July 1, 2005. The Company is evaluating the impact of SFAS No. 123(R) and expects that it will record non-cash stock compensation expenses. The ultimate impact on the results of operations is not determinable as it is dependent on the number of options granted after the effective date.

In October 2004, the American Jobs Creation Act of 2004, also known as the Jobs Creation Act was signed into law. Among its provisions, the Jobs Creation Act provides a deduction for income from qualified domestic production activities, which will be phased in from 2005 through 2010. In return, the Jobs Creation Act also provides for a two-year phase-out of the existing extra-territorial income exclusion (ETI) for foreign sales that was viewed to be inconsistent with international trade protocols by the European Union. Under guidance in FASB Staff Position No. 109-1, Application of FASB Statement No. 109, "Accounting for Income Taxes," to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004, the deduction will be treated as a "special deduction" as described in FASB Statement No. 109. As such, the special deduction has no effect on deferred tax assets and liabilities existing at the enactment date. Rather, the impact of this deduction will be reported in the period in which the deduction is claimed on the tax return. The Company is currently evaluating whether its production activities qualify for these special deductions. If the production activities qualify under the Jobs Creation Act, the first time the Company could claim the deduction would be in 2005 when it files its next tax return.

#### Note 4 Acquisitions

On December 27, 2002, the Company acquired certain assets of Fedco Automotive Components Company ("Fedco"), a wholly owned subsidiary of Tomkins PLC, for a cash purchase price of approximately \$8.1 million, including transaction costs. Fedco manufactured copper/brass and aluminum automotive and truck heaters for aftermarket retailers and distributors, as well as specialty original equipment manufacturers. The acquisition was funded using proceeds from the Company's Loan and Security Agreement. The transaction has been accounted for as a purchase from the date of the acquisition.

#### Note 5 Sale of Building

On May 1, 2003, the Company completed the sale of its headquarters facility in New Haven, Connecticut. In conjunction with the sale, the Company entered into a six-year lease for the office, test lab and tube mill space, which it currently occupies. The proceeds from the sale were used to repay the \$5.0 million outstanding balance of the Industrial Revenue Bond ("IRB") on the facility. The gain on the sale of the building, of approximately \$1.6 million, will be recognized as income equally over the six-year term of the lease. During 2004 and 2003, the Company recorded a gain of \$0.3 million and \$0.2 million, respectively, in its results from operations. The minimum lease obligation under the lease agreement is \$0.3 million per year or \$2.0 million for the full term of the lease.

#### Note 6 Restructuring and Other Special Charges

During 2003, the Company completed the \$7.0 million restructuring program that it had commenced during the third quarter of 2001. The program was designed around business initiatives to improve the Company's operating performance, including the redesign of our distribution system, headcount reductions, the transfer of production between manufacturing facilities and a reevaluation of our product offerings. The Company also added approximately \$0.9 million of new relocation programs in 2003 to include the relocation of Fedco's inventory and machinery (acquired at the end of 2002) to Mexico and salaried headcount reductions made in order to lower overall operating costs. Restructuring and other special charges of \$1.5 million and \$1.8 million were recorded during 2003 and 2002, respectively. The reserve balance is \$0 at December 31, 2004. The remaining reserve balance at December 31, 2003 and 2002 was classified in other accrued liabilities. A summary of these charges

## TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

is as follows:

|                              | Workforce<br>Related | Facility<br>Consolidation<br>(in thousands) | Asset<br>Write-down | Total   |
|------------------------------|----------------------|---------------------------------------------|---------------------|---------|
| Balance at December 31, 2001 | \$ 397               | \$ 237                                      | \$ —                | \$ 634  |
| Charge to operations         | 841                  | 503                                         | 472                 | 1,816   |
| Cash payments                | (763)                | (578)                                       | —                   | (1,341) |
| Non-cash write-off           | —                    | —                                           | (472)               | (472)   |
| Balance at December 31, 2002 | 475                  | 162                                         | —                   | 637     |
| Charge to operations         | 922                  | 500                                         | 68                  | 1,490   |
| Cash payments                | (1,198)              | (639)                                       | —                   | (1,837) |
| Non-cash write-off           | —                    | —                                           | (68)                | (68)    |
| Balance at December 31, 2003 | 199                  | 23                                          | —                   | 222     |
| Cash payments                | (199)                | (23)                                        | —                   | (222)   |
| Balance at December 31, 2004 | \$ —                 | \$ —                                        | \$ —                | \$ —    |

In 2002, the charges represent the elimination of 31 salaried and hourly positions, primarily within the Heavy Duty and Automotive and Light Truck segments and stay-pay costs, which were earned in the Heavy Duty segment. Charges in 2003 represent the elimination of 82 salaried and hourly positions as a result of the closure of two Heavy Duty Aftermarket plants and salaried headcount reductions, which impacted all segments of the business. Cash payments for severance programs were completed during 2004.

For 2002, facility closure costs of \$0.5 million primarily reflect expenses associated with the closure of two Automotive and Light Truck sales branches, the relocation of an aluminum tube mill purchased during the year and the closure of a Heavy Duty plant. In 2003, costs are associated with the closure of two Heavy Duty Aftermarket plants in North Kansas City, Missouri and Phoenix, Arizona, the closure of the Charlotte, North Carolina Automotive and Light Truck branch and the relocation of the Fedco copper/brass inventory and machinery from Buffalo to our existing facility in Mexico. Cash payments were completed during 2004.

During the third quarter of 2002, the Company announced the closure of its underutilized Maquoketa, Iowa, Heavy Duty component parts plant in order to move the manufacturing closer to where the parts are used. As a result, the Company recorded a provision of \$0.5 million to reduce the inventory and fixed assets to net realizable value, which was included in cost of sales. The Company also received proceeds of \$0.1 million during the second quarter of 2002 from the sale of assets, which had been written off during 2001 in connection with the closure of a California manufacturing plant. In conjunction with the closure of two Heavy Duty Aftermarket plants in 2003, the Company wrote down the related fixed assets and inventory to net realizable value and disposed of the assets.

#### Note 7 Inventory

Inventory at December 31 consists of the following:

|                                  | 2004           | 2003      |
|----------------------------------|----------------|-----------|
|                                  | (in thousands) |           |
| Raw material and component parts | \$ 19,737      | \$ 15,704 |
| Work in progress                 | 1,233          | 1,082     |
| Finished goods                   | 55,398         | 54,641    |
| Total inventory                  | \$ 76,368      | \$ 71,427 |

35

## TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

## Note 8 Property, Plant and Equipment

Property, plant and equipment at December 31 consists of the following:

|                                           | 2004           | 2003      |
|-------------------------------------------|----------------|-----------|
|                                           | (in thousands) |           |
| Land and improvements                     | \$ 90          | \$ 90     |
| Buildings and improvements                | 7,054          | 7,095     |
| Machinery and equipment                   | 63,641         | 61,409    |
| Property, plant and equipment, gross      | 70,785         | 68,594    |
| Accumulated depreciation and amortization | (48,087)       | (44,440)  |
| Property, plant and equipment, net        | \$ 22,698      | \$ 24,154 |

## Note 9 Debt

Debt at December 31 consists of the following:

|                                   | 2004           | 2003      |
|-----------------------------------|----------------|-----------|
|                                   | (in thousands) |           |
| Revolving credit facility         | \$ 42,530      | \$ 48,598 |
| Term loan                         | 1,275          | 2,175     |
| Capitalized lease obligations     | 219            | 171       |
| Total debt                        | 44,024         | 50,944    |
| Less:                             |                |           |
| Revolving credit facility         | 42,530         | 48,598    |
| Current portion of long-term debt | 1,374          | 1,040     |
| Total long-term debt              | \$ 120         | \$ 1,306  |

The Company entered into a \$65.0 million Loan and Security Agreement (the "Loan Agreement") on January 4, 2001 with Congress Financial Corporation (New England) ("Congress"), an affiliate of Wachovia Bank N.A. ("Wachovia").

Proceeds from the Loan Agreement were utilized to repay the then existing revolving credit arrangement with five banking institutions. The Loan Agreement originally provided for collateralized borrowings or the issuance of letters of credit in an aggregate amount not to exceed \$65.0 million and was comprised of a \$60.0 million Revolving Credit Facility and a \$5.0 million Term Loan. The initial term of the Loan Agreement was to expire on January 5, 2004, with annual extensions thereafter at the option of Congress. The Loan Agreement is collateralized by a blanket first security interest in substantially all of the Company's assets plus a pledge of the stock of the Company's subsidiaries. Available borrowings under the Revolving Credit Facility are determined by a borrowing base consisting of the Company's eligible accounts receivable and inventory, adjusted by an advance rate. Borrowings under the Revolving Credit Facility are classified as short term in the accompanying consolidated balance sheet. The Term Loan originally was payable in 59 consecutive monthly installments of \$75 thousand commencing February 1, 2001, with a balloon payment due on January 5, 2004.

Amounts borrowed under the Loan Agreement initially bore interest at variable rates based, at the Company's option, on either the Eurodollar rate plus a margin of 2.0%, 2.25% or 2.50% depending on the Company's pretax profit performance, or the Wachovia base lending rate. The Loan Agreement contains covenants regarding working capital and net worth and prohibits the payment of common stock dividends.

36

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TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

For the period April 30, 2001 through June 30, 2001, the Company was in default of the net worth covenant contained in the Loan Agreement. Congress waived the default by executing an amendment to the Loan Agreement, which provided that effective July 1, 2001, borrowings bear interest at either 1.5% above the prime rate or 4% in excess of the Eurodollar rate, at the Company's option. On July 30, 2001, the Company entered into an amendment to the Loan Agreement, which lowered the net worth threshold to \$63.0 million for periods after July 30, 2001. On November 27, 2001, an amendment was entered into which lowered the maximum borrowing amount under the Loan Agreement from \$65.0 million to \$55.0 million and lowered the maximum borrowing amount under the revolving credit facility from \$60.0 million to \$50.0 million. On February 20, 2002, the Company entered into an amendment, which redefined working capital to exclude deferred tax assets, and established the minimum working capital threshold at \$53.0 million effective December 31, 2001 through March 31, 2002 and at \$55.0 million thereafter. These amendments were entered into in order to correct a violation, which would have occurred under the original wording of the agreement. In order to correct a net worth violation, which would have occurred as a result of recording the tax valuation reserve in 2001, and writing off goodwill in the first quarter of 2002, the Company obtained an amendment, which as of December 31, 2001, lowered the minimum net worth threshold to \$37.0 million. On November 22, 2002, the maximum credit line was permanently increased to \$65.0 million as a result of an amendment to the Loan Agreement.

On December 27, 2002, the Company entered into an amendment to its Loan Agreement, along with an amendment to its Term Promissory Note. These amendments provide for a permanent increase in the maximum credit line to \$80.0 million and an extension of the credit line through December 27, 2005. The expanded credit line is comprised of a Revolving Credit facility of up to \$77.0 million and a Term Loan of \$3.0 million. The Term Loan is payable in 35 consecutive monthly installments of \$75 thousand, commencing on February 1, 2003 with a balloon payment due on December 27, 2005. In addition, the interest rate was decreased to the prime rate from the prime rate plus 1.5%. The Company also has the option to elect a Eurodollar-based interest rate, which has been decreased from plus 4.0% to plus 2.5%. There were no changes to the minimum thresholds for net worth or working capital, which remain at \$37 million and \$55 million, respectively.

On November 19, 2004, the Company entered into an amendment to its Loan Agreement which increased loan availability by \$1.0 million as a result of a reduction in an Availability Reserve contained in the Loan Agreement. In addition, the minimum Adjusted Net Worth requirement, under the agreement, was increased from \$37.0 million to \$40.0 million for all periods after September 30, 2004. The increased availability provides the Company with additional flexibility to meet its working capital needs throughout the year.

At December 31, 2004 and 2003, the interest rate on outstanding borrowings under the Loan Agreement was 4.83% and 4.00%, respectively. The weighted average interest rate during 2004 and 2003 was 4.29% and 4.13%, respectively. Available borrowings under the Revolving Credit facility at December 31, 2004 were \$4.5 million.

In addition, the Company had an Industrial Revenue Bond relating to its New Haven, Connecticut facility, which was due in October 2013 and was fully collateralized by letters of credit. The Industrial Revenue Bond bore interest, payable quarterly, at a rate based on a short-term tax-exempt bonds index, as defined in the bonds, and approximated 1.40% at December 31, 2002. The average interest rate approximated 1.44% during 2002. This Industrial Revenue Bond was repaid when the building was sold in May 2003.

Capitalized lease obligations relate primarily to computer equipment.

Interest paid during 2004, 2003 and 2002 was \$3.9 million, \$2.9 million and \$2.9 million, respectively.

The Company utilizes letters of credit in the amounts of \$4.9 million at December 31, 2004 and 2003 to back certain insurance policies and certain trade purchases.

37

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TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

Minimum future debt repayments, excluding the Revolving Credit facility, will be \$1.4 million in 2005 and \$0.1 million in 2006.

#### Note 10 Stockholders' Equity

**Stockholder Rights Plan:** On September 14, 1995, the Board of Directors adopted a Stockholder Rights Plan (the "Rights Plan"), under which one Right (the "Right") was issued and distributed for each share of common stock. The Rights Plan was intended to protect shareholders against unsolicited attempts to acquire control of the Company that do not offer what the Company believes to be an adequate price to all shareholders. Each Right entitled the registered holder to purchase from the Company one one-hundredth of a share of Series A Preferred Stock at a price of \$60.00 per one one-hundredth of a share of Series A Preferred Stock subject to adjustment. The description and terms of the Rights were set forth in a Rights Agreement between the Company and American Stock Transfer & Trust Company, as Rights Agent.

On April 29, 2004, the Company announced that its Board of Directors approved an amendment of the Company's Shareholders' Rights Agreement to accelerate its expiration date from September 29, 2005 to September 30, 2004. As a result, the Rights Plan was effectively terminated on October 1, 2004.

**Preferred Stock:** In connection with the acquisition of Ready-Aire, the Company issued 30,000 shares of Transpro, Inc. Series B Convertible Preferred Stock ("Preferred Stock"). The purchase agreement provided for a potential additional payout for the Ready-Aire acquisition based on the earnings performance of the business for the period January 1, 1999 through December 31, 2000 that would, under certain circumstances, take the form of an increase in the liquidation preference of the Preferred Stock. The holder of the Preferred Stock has disputed the calculation of the payout amount, and the Company is attempting to resolve the differences in accordance with the arbitration provisions of the Ready-Aire stock purchase agreement. Should any adjustment result from this arbitration, the resulting increase in goodwill may be impaired as a result of the provisions of SFAS 142, resulting in a charge to operating income. The Preferred Stock is non-transferable and is entitled to cumulative dividends of 5%. It is convertible into common stock at the rate of 50% on August 1, 2001, an additional 25% on August 1, 2002 and the remaining 25% on August 1, 2003 and is redeemable at the Company's option, thereafter at the liquidation preference at the time of redemption. The Preferred Stock is convertible into common stock based upon the liquidation preference and the market value of common stock at the time of conversion, as further defined in the purchase agreement. The aggregate number of shares of common stock to be issued upon conversion of Preferred Stock may not exceed 7% of the total number of shares of common stock outstanding, after giving effect to the conversion. During the month of December 2002, the holder of the Preferred Stock converted 6,139 shares of Preferred Stock \$(0.6 million) into 124,134 shares of common stock.

**Accumulated Other Comprehensive Loss:** Other comprehensive loss pertains to revenues, expenses, gains and losses that are not included in net income (loss), but rather are recorded directly in Stockholders' Equity. For 2004, 2003 and 2002, other comprehensive loss reflects minimum pension liability adjustments. The adjustments for the years ended December 31, were \$(1.9) million for 2004, \$(18) thousand for 2003; and \$(2.6) million for 2002.

#### Note 11 Retirement and Post-retirement Plans

**Retirement Plans:** A majority of the Company's non-union full-time U.S. employees are covered by a cash balance defined benefit plan. Generally, employees become vested in their pension plan benefits after 5 years of employment. The Company also maintains a non-qualified retirement plan to supplement benefits for designated employees whose pension plan benefits are limited by the provisions of the Internal Revenue Code.

The Company has recorded an additional minimum liability at the end of each year representing the excess of the accumulated benefit obligations over the fair value of plan assets and accrued

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TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

pension liabilities. To the extent possible, an intangible asset, representing unrecognized prior service costs, has been recorded to offset the liabilities. The balance of the liability at the end of the period is reported as a separate reduction of Stockholders' Equity.

**Postretirement Plans:** The Company provides healthcare and life insurance benefits for certain retired employees who reach retirement age while working for the Company. The Company accrues for the cost of its postretirement healthcare and life insurance benefits based on actuarially determined costs recognized over the period from the date of hire to the full eligibility date of employees who are expected to qualify for these benefits. The Company funds these costs on a pay as you go basis.

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Components of net periodic benefit cost for the three years ended December 31 are as follows:

|                                 | Retirement Plans |         |         | Postretirement Plans |       |       |
|---------------------------------|------------------|---------|---------|----------------------|-------|-------|
|                                 | 2004             | 2003    | 2002    | 2004                 | 2003  | 2002  |
|                                 | (in thousands)   |         |         |                      |       |       |
| Service cost                    | \$ 813           | \$ 801  | \$ 817  | \$ 5                 | \$ 5  | \$ 2  |
| Interest cost                   | 1,821            | 1,824   | 1,815   | 31                   | 37    | 42    |
| Expected return on plan assets  | (2,062)          | (2,095) | (1,947) | —                    | —     | —     |
| Amortization of net loss (gain) | 281              | 141     | 94      | 4                    | 4     | (5)   |
| Net periodic benefit cost       | \$ 853           | \$ 671  | \$ 779  | \$ 40                | \$ 46 | \$ 39 |

The following tables set forth the plans' combined funded status and amounts recognized in the Company's consolidated balance sheets at the measurement date, December 31:

|                                   | Retirement Plans |           | Postretirement Plans |        |
|-----------------------------------|------------------|-----------|----------------------|--------|
|                                   | 2004             | 2003      | 2004                 | 2003   |
|                                   | (in thousands)   |           |                      |        |
| Change in benefit obligation:     |                  |           |                      |        |
| Benefit obligation at January 1   | \$ 30,212        | \$ 28,793 | \$ 526               | \$ 584 |
| Service cost                      | 813              | 801       | 5                    | 5      |
| Interest cost                     | 1,821            | 1,824     | 31                   | 37     |
| Actuarial loss                    | 984              | 797       | 18                   | 31     |
| Actual gross benefits paid        | (1,511)          | (2,003)   | (65)                 | (131)  |
| Benefit obligation at December 31 | \$ 32,319        | \$ 30,212 | \$ 515               | \$ 526 |

39

TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

|                                          | Retirement Plans |            | Postretirement Plans |          |
|------------------------------------------|------------------|------------|----------------------|----------|
|                                          | 2004             | 2003       | 2004                 | 2003     |
|                                          | (in thousands)   |            |                      |          |
| Change in plan assets:                   |                  |            |                      |          |
| Fair value of plan assets at January 1   | \$ 21,603        | \$ 19,101  | \$ —                 | \$ —     |
| Actual return on plan assets             | 2,612            | 2,710      | —                    | —        |
| Company contributions                    | 2,756            | 1,795      | 65                   | 131      |
| Actual gross benefits paid               | (1,511)          | (2,003)    | (65)                 | (131)    |
| Fair value of plan assets at December 31 | \$ 25,460        | \$ 21,603  | \$ —                 | \$ —     |
| Reconciliation of funded status:         |                  |            |                      |          |
| Funded status at December 31             | \$ (6,859)       | \$ (8,609) | \$ (515)             | \$ (526) |

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|                                                         |         |            |          |          |
|---------------------------------------------------------|---------|------------|----------|----------|
| Unrecognized transition obligation                      | 11      | 18         | —        | —        |
| Unrecognized prior service cost                         | 206     | 425        | 50       | 54       |
| Unrecognized net loss                                   | 7,175   | 7,030      | 43       | 25       |
| Prepaid (accrued) benefit cost                          | \$ 533  | \$ (1,136) | \$ (422) | \$ (447) |
| Amounts recognized in statements of financial position: |         |            |          |          |
| Long-term pension asset                                 | \$ 791  | \$ 2,662   | \$ —     | \$ —     |
| Accrued benefit liability                               | (6,722) | (8,498)    | (422)    | (447)    |
| Intangible asset                                        | 55      | 190        | —        | —        |
| Accumulated other comprehensive loss                    | 6,409   | 4,510      | —        | —        |
| Net amount recognized at December 31                    | \$ 533  | \$ (1,136) | \$ (422) | \$ (447) |

The assumptions used in the determination of the retirement and postretirement benefit obligation at December 31 are as follows:

|                    | Retirement Plans |       |       | Postretirement Plans |       |       |
|--------------------|------------------|-------|-------|----------------------|-------|-------|
|                    | 2004             | 2003  | 2002  | 2004                 | 2003  | 2002  |
| Discount rate      | 6.00%            | 6.25% | 6.75% | 6.00%                | 6.25% | 6.75% |
| Salary progression | 4.00%            | 4.00% | 4.25% | —                    | —     | —     |

The assumptions used in the determination of the net periodic benefit cost for the retirement and postretirement plans for the years ended December 31 are as follows:

|                    | Retirement Plans |       |       | Postretirement Plans |       |       |
|--------------------|------------------|-------|-------|----------------------|-------|-------|
|                    | 2004             | 2003  | 2002  | 2004                 | 2003  | 2002  |
| Discount rate      | 6.25%            | 6.75% | 7.25% | 6.25%                | 6.75% | 7.25% |
| Return on assets   | 9.00%            | 9.00% | 9.00% | —                    | —     | —     |
| Salary progression | 4.25%            | 4.25% | 4.00% | —                    | —     | —     |

The return on assets reflects the long-term rate of return on plan assets expected to be realized over a ten-year or longer period. As such, it will normally not be adjusted for short-term trends in the stock or bond markets. In addition, the rate of return will reflect the investment allocation currently used to manage the pension portfolio. The Company's pension assumptions currently include a 9% long-term annual rate of return, which is based upon the current portfolio allocation, long-term rates of return for similar investment vehicles and economic and other indicators of future performance.

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|                         | 2004  | 2003  | 2002   |
|-------------------------|-------|-------|--------|
| Initial trend rate      | 9.00% | 10.0% | 11.00% |
| Ultimate trend rate     | 5.00% | 5.00% | 5.00%  |
| Years to ultimate trend | 7     | 8     | 9      |

Assumed healthcare cost trend rates can have an effect on the amounts reported for the healthcare plan. A one-percentage point change in the assumed healthcare cost trend rates would have the following effects:

|                                                      | 1% Increase    | 1% Decrease |
|------------------------------------------------------|----------------|-------------|
|                                                      | (in thousands) |             |
| Effect on total service and interest cost components | \$ 0.1         | \$ (0.1)    |
| Effect on post-retirement benefit obligation         | \$ 2.1         | \$ (2.1)    |

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the pension plans with accumulated benefit obligations in excess of plan assets were \$30.4 million, \$30.3 million and \$23.5 million as of December 31, 2004 and \$24.1 million, \$23.9 million and \$15.4 million as of December 31, 2003, respectively.

Benefits expected to be paid to participants under the Company's defined benefit pension plans are \$2.0 million in 2005, \$1.8 million in 2006, \$1.9 million in 2007, \$2.3 million in 2008, \$2.0 million in 2009 and \$10.4 million between 2010 and 2014.

Assets of the Company's pension plans and target allocations by category of investment are as follows:

| Asset Category    | Target Allocation | Percentage of Assets at December 31, |      |
|-------------------|-------------------|--------------------------------------|------|
|                   |                   | 2004                                 | 2003 |
| Equity securities | 70%               | 72%                                  | 70%  |
| Debt securities   | 30%               | 28%                                  | 30%  |
| Other             | 0%                | 0%                                   | 0%   |
| Total             | 100%              | 100%                                 | 100% |

Equity securities are invested in a combination of U.S. and international investments. The plan assets do not include any shares of the Company's common stock. An outside investment advisor is utilized to manage and act as trustee for the Company's pension plan assets. The Company's strategy is to invest in diverse asset classes to minimize risk and maintain liquidity to ensure adequate asset values to meet ongoing obligations.

It is the Company's policy to make contributions to its qualified retirement plans sufficient to meet the minimum funding requirements of applicable laws and regulations. During 2005, the Company currently estimates that pension contributions will be \$2.3 million.

**401(k) Investment Plan:** Under the Company's 401(k) Plan, substantially all of the Company's non-union employees and certain union employees are eligible to contribute a portion of their salaries into various investment options, which include the Company's common stock. The Company matches a percentage of the amounts contributed by the employees. The Company's matching contributions were approximately \$0.4 million in 2004, 2003 and 2002.

## TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

## Note 12 Stock Compensation Plans

**Stock Options:** At December 31, 2004 the Company had two stock option plans under which key employees and directors have been granted options to purchase Transpro common stock. Under the 1995 Stock Plan (the "Stock Plan") options are granted at fair market value on the date of grant and are generally exercisable cumulatively at the rate of 25% one year from the date of grant, 50% two years from the date of grant, 75% three years from the date of grant, and 100% four years from the date of grant. Options granted under the Stock Plan generally expire ten years from the date of the grant. Awards of restricted stock may also be granted to key employees under the Stock Plan and may be issued in addition to, or in lieu of stock options. The total number of shares of common stock with respect to which stock options may be granted and restricted shares may be awarded under the Stock Plan shall not exceed 600,000. At December 31, 2004 and 2003, respectively, 544,359 and 432,359 common shares were reserved for stock options and restricted shares granted under the Stock Plan. The Non-Employee Directors Stock Option Plan (the "Directors Plan") provides for the issuance of options at the fair market value of the common stock covered thereby on the date of grant. Subject to certain acceleration provisions, each option granted under the Directors Plan will be exercisable 50% after two years from the date of grant, 75% after three years from the date of grant and 100% after four years from the date of grant. Options granted under the Directors Plan expire ten years from the date of grant. The total number of shares of common stock with respect to which options may be granted under the Directors Plan may not exceed 100,000 shares. At December 31, 2004 and 2003, 99,200 common shares were reserved for stock options granted under the Directors Plan.

On July 5, 2001, the Company commenced a tender offer for all outstanding options under the 1995 Stock Plan having an exercise price in excess of \$4.00 per share. This did not apply to options outstanding under the Directors Plan. Under the terms of the offer, tendered options would be canceled and exchanged for new options to be granted on or about the first business day, which is six months and one day after the option cancellation date. The number of options granted would be equal to one half of the tendered options for those grants with an exercise price between \$4.00 and \$6.00 and one-third of the tendered options for those grants with an exercise price greater than \$6.00. The tender offer expired on August 2, 2001. Of the options to purchase 116,576 shares available to be tendered, options to purchase 69,176 shares were tendered and have been canceled. Options, which were not tendered, continue with their original terms and conditions. On February 6, 2002, options to purchase 28,614 shares were granted at an exercise price of \$3.39 per share to replace the options which had been tendered.

Information regarding the Stock Plan and the Directors Plan is as follows:

|                                  | Number<br>of Options | Option Price Range |                     |         |
|----------------------------------|----------------------|--------------------|---------------------|---------|
|                                  |                      | Low                | Weighted<br>Average | High    |
| Stock Plan                       |                      |                    |                     |         |
| Outstanding at December 31, 2001 | 208,500              | \$ 2.50            | \$ 3.14             | \$ 5.88 |
| Granted                          | 243,614              | 3.39               | 4.56                | 4.72    |
| Canceled                         | (10,255)             | 3.39               | 5.21                | 5.88    |
| Outstanding at December 31, 2002 | 441,859              | 2.50               | 3.88                | 5.88    |
| Canceled                         | (9,500)              | 5.88               | 5.88                | 5.88    |
| Outstanding at December 31, 2003 | 432,359              | 2.50               | 3.85                | 5.88    |

|                                  |         |      |      |      |
|----------------------------------|---------|------|------|------|
| Granted                          | 112,000 | 4.51 | 4.56 | 5.25 |
| Outstanding at December 31, 2004 | 544,359 | 2.50 | 4.00 | 5.88 |
| Exercisable at December 31, 2004 | 278,849 | 2.50 | 3.68 | 5.88 |

42

## TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

|                                  | Number<br>of Options | Option Price Range |                     |          |
|----------------------------------|----------------------|--------------------|---------------------|----------|
|                                  |                      | Low                | Weighted<br>Average | High     |
| Directors Plan                   |                      |                    |                     |          |
| Outstanding at December 31, 2001 | 88,500               | \$ 2.70            | \$ 7.84             | \$ 11.75 |
| Granted                          | 10,700               | 4.72               | 4.72                | 4.72     |
| Outstanding at December 31, 2002 | 99,200               | 2.70               | 7.50                | 11.75    |
| Granted                          | —                    | —                  | —                   | —        |
| Outstanding at December 31, 2003 | 99,200               | 2.70               | 7.50                | 11.75    |
| Granted                          | —                    | —                  | —                   | —        |
| Outstanding at December 31, 2004 | 99,200               | 2.70               | 7.50                | 11.75    |
| Exercisable at December 31, 2004 | 91,175               | 2.70               | 7.81                | 11.75    |

Total options exercisable at December 31, 2003 and 2002 were 243,679 and 129,059, respectively.

No options were granted during 2003. The weighted-average grant date fair values of options granted during 2004 and 2002 were \$4.56 and \$2.77.

Additional information relating to outstanding options under both plans as of December 31, 2004 is as follows:

| Range of<br>Exercise Price | Options<br>Outstanding | Options Outstanding                              |                                          | Shares<br>Exercisable | Options Exercisable                      |       |
|----------------------------|------------------------|--------------------------------------------------|------------------------------------------|-----------------------|------------------------------------------|-------|
|                            |                        | Weighted<br>Average<br>Remaining<br>Term (Years) | Weighted<br>Average<br>Exercise<br>Price |                       | Weighted<br>Average<br>Exercise<br>Price |       |
| \$2.35 – \$3.53            | 230,559                | 6.4                                              | \$ 2.98                                  | 179,374               | \$ 3.00                                  |       |
| 3.53 – 4.70                | 105,000                | 9.2                                              | 4.51                                     | —                     | —                                        | —     |
| 4.70 – 5.88                | 251,600                | 7.1                                              | 4.81                                     | 134,250               |                                          | 4.87  |
| 7.05 – 8.23                | 10,700                 | 2.3                                              | 7.75                                     | 10,700                |                                          | 7.75  |
| 8.23 – 9.40                | 10,700                 | 1.3                                              | 8.38                                     | 10,700                |                                          | 8.38  |
| 9.40 – 10.58               | 14,000                 | 0.8                                              | 10.00                                    | 14,000                |                                          | 10.00 |
| 10.58 – 11.75              | 21,000                 | 0.8                                              | 11.17                                    | 21,000                |                                          | 11.17 |

The fair value of each option grant, included in the pro forma disclosure of SFAS 123 in Note 2, is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

|                         | 2004    | 2003 | 2002    |
|-------------------------|---------|------|---------|
| Dividend yield          | 0%      | —    | 0%      |
| Expected volatility     | 54.8%   | —    | 55.3%   |
| Risk-free interest rate | 4.7%    | —    | 4.9%    |
| Expected life           | 6 Years | —    | 6 Years |

Restricted Stock: Restricted stock awards vest four years from the date of the award. Unearned compensation, representing the fair value of the restricted shares at the date of the award, is charged to income over the period. At December 31, 2004, 2003 and 2002, there were no outstanding restricted stock awards.

43

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TRANSPRO, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

Note 13 Income Taxes

The (benefit from) provision for income taxes for the three years ended December 31 is as follows:

|                                   | 2004<br>(in<br>thousands) | 2003       | 2002       |
|-----------------------------------|---------------------------|------------|------------|
| Current:                          |                           |            |            |
| Federal                           | \$ 43                     | \$ (1,442) | \$ (4,624) |
| Foreign                           | 236                       | 276        | 292        |
| State and<br>local                | 199                       | 3          | (21)       |
| Total current                     | 478                       | (1,163)    | (4,353)    |
| Deferred:                         |                           |            |            |
| Federal                           | 1,264                     | (753)      | 1,300      |
| State and<br>local                | (16)                      | (326)      | 307        |
| Valuation<br>allowance            | (2,118)                   | 1,079      | (1,607)    |
| Total<br>deferred                 | (870)                     | —          | —          |
| (Benefit<br>from)<br>income taxes | \$ (392)                  | \$ (1,163) | \$ (4,353) |

A reconciliation of the (benefit from) provision for income taxes at the Federal statutory rate of 34% to the reported tax (benefit from) income taxes in 2004, 2003 and 2002 is as follows:

|                                                                             | 2004<br>(in thousands) | 2003       | 2002       |
|-----------------------------------------------------------------------------|------------------------|------------|------------|
| Provision<br>(benefit)<br>computed at the<br>Federal<br>statutory rate      | \$ 1,627               | \$ (1,938) | \$ 784     |
| State and local<br>income taxes,<br>net of Federal<br>income tax<br>benefit | 183                    | (323)      | 286        |
| Foreign tax rate<br>differential                                            | 63                     | 112        | 136        |
| Permanent<br>differences                                                    | 63                     | 55         | 57         |
| Reduction in<br>tax reserves<br>based on tax<br>review                      | —                      | (108)      | —          |
| State tax credit<br>adjustment                                              | —                      | —          | (110)      |
| Valuation<br>allowance                                                      | (2,118)                | 1,079      | (5,371)    |
| Other<br>(Benefit from)                                                     | (210)                  | (40)       | (135)      |
| income taxes                                                                | \$ (392)               | \$ (1,163) | \$ (4,353) |

44

TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

Significant components of deferred income tax assets and liabilities as of December 31 are as follows:

|                         | 2004<br>(in thousands) | 2003   |
|-------------------------|------------------------|--------|
| Deferred tax assets:    |                        |        |
| Inventories             | \$ —                   | \$ 558 |
| Pensions                | 1,935                  | 1,547  |
| Postretirement benefits | 172                    | 181    |
| Allowance for bad debts | 1,374                  | 1,284  |
| Self insurance reserves | 1,021                  | 1,206  |

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|                                      |         |         |
|--------------------------------------|---------|---------|
| Warranty reserves                    | 281     | 440     |
| Accrued vacation                     | 713     | 768     |
| Federal and state net operating loss | 4,914   | 4,891   |
| Deferred charges                     | 478     | —       |
| Other                                | 386     | 467     |
| Valuation reserve                    | (5,843) | (7,961) |
| Total deferred tax assets            | 5,431   | 3,381   |
| Deferred tax liabilities:            |         |         |
| Depreciation                         | (3,649) | (3,114) |
| Inventories                          | (23)    | —       |
| Other                                | (889)   | (267)   |
| Total deferred tax liabilities       | (4,561) | (3,381) |
| Net deferred tax assets              | \$ 870  | \$ —    |

The Company's federal net operating loss carry forwards at December 31, 2004 of approximately \$9.0 million expire through 2024.

During the fourth quarter of 2004, the Company reversed \$0.9 million of its tax valuation reserve in anticipation of the gain to be recorded in 2005 resulting from the sale of its Heavy Duty OEM business.

At the time of filing the Company's 2002 tax return, the amount of net operating loss, which could be carried back, was adjusted due to the Company's decision to change its method of tax accounting for several items and the finalization of other amounts which had been previously estimated. These items resulted in additional tax refunds of \$1.4 million. As the Company's net deferred tax assets are fully reserved, this refund resulted in a tax benefit which was included in the results of operations for 2003.

During March 2002, tax legislation was enacted which included a provision that allowed pre-tax losses incurred in 2001 and 2002 to be carried back for a period of five years instead of the current two years. As a result, the Company increased its net income in the first quarter of 2002 by approximately \$3.8 million, which reflects a reduction in the deferred tax valuation allowance. This amount was received in cash during the second quarter of 2002.

The earnings of certain foreign subsidiaries, which are immaterial, are considered permanently reinvested in the foreign operations and therefore no provision has been made for U.S. taxes related to these subsidiaries.

45

TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

Income (loss) before taxes from United States and foreign sources for the three years ended December 31 is as follows:

|               | 2004           | 2003       | 2002     |
|---------------|----------------|------------|----------|
|               | (in thousands) |            |          |
| United States | \$ 4,276       | \$ (6,181) | \$ 1,848 |

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|                            |          |            |          |
|----------------------------|----------|------------|----------|
| Foreign                    | 510      | 482        | 458      |
| Income (loss) before taxes | \$ 4,786 | \$ (5,699) | \$ 2,306 |

Net income taxes paid (refunded) during 2004, 2003 and 2002 were \$0.4 million, \$(1.9) million and \$(4.8) million, respectively.

Note 14 Income (Loss) Per Share

The following table sets forth the computation of basic and diluted income (loss) per common share for the years ended December 31:

|                                                                                              | 2004                                     | 2003       | 2002     |
|----------------------------------------------------------------------------------------------|------------------------------------------|------------|----------|
|                                                                                              | (in thousands, except per share amounts) |            |          |
| Numerator:                                                                                   |                                          |            |          |
| Income (loss) from continuing operations                                                     | \$ 5,178                                 | \$ (4,536) | \$ 6,659 |
| Less: preferred stock dividends                                                              | (64)                                     | (64)       | (86)     |
| Income (loss) from continuing operations available (attributable) to common stockholders     | 5,114                                    | (4,600)    | 6,573    |
| Cumulative effect of accounting change, net of tax                                           | —                                        | —          | (4,671)  |
| Net income (loss) available (attributable) to common stockholders — basic                    | 5,114                                    | (4,600)    | 1,902    |
| Add back: preferred stock dividend                                                           | 64                                       | —          | 86       |
| Net income (loss) available (attributable) to stockholders and assumed conversions — diluted | \$ 5,178                                 | \$ (4,600) | \$ 1,988 |
| Denominator:                                                                                 |                                          |            |          |
| Weighted average common shares — basic                                                       | 7,106                                    | 7,106      | 7,001    |
| Dilutive effect of stock options                                                             | 152                                      | —          | 84       |
| Dilutive effect of Series B Preferred Stock                                                  | 235                                      | —          | 36       |
| Weighted average common shares and equivalents — diluted                                     | 7,493                                    | 7,106      | 7,121    |
| Basic income (loss) per common share:                                                        |                                          |            |          |
| Continuing operations                                                                        | \$ 0.72                                  | \$ (0.65)  | \$ 0.94  |
| Cumulative effect of accounting change                                                       | —                                        | —          | (0.67)   |
| Net income (loss) per common share                                                           | \$ 0.72                                  | \$ (0.65)  | \$ 0.27  |
| Diluted income (loss) per common share:                                                      |                                          |            |          |
| Continuing operations                                                                        | \$ 0.69                                  | \$ (0.65)  | \$ 0.94  |
| Cumulative effect of accounting change                                                       | —                                        | —          | (0.66)   |
| Net income (loss) per common share                                                           | \$ 0.69                                  | \$ (0.65)  | \$ 0.28  |

The weighted average basic common shares outstanding was used in the calculation of the diluted loss per common share for the year ended December 31, 2003 as the use of weighted average diluted common shares outstanding would have an anti-dilutive effect on the loss per share.

There were outstanding options to purchase common stock excluded from the diluted calculation because their exercise price exceeded the average market price of the Company's common stock

## TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

during the respective earnings periods. The shares excluded and the average market prices were as follows:

|                       | 2004    | 2003    | 2002    |
|-----------------------|---------|---------|---------|
| Options               | 80,300  | 301,000 | 83,800  |
| Average market prices | \$ 5.44 | \$ 4.35 | \$ 4.98 |

## Note 15 Commitments and Contingencies

**Leases:** The Company's leases consist primarily of manufacturing and distribution facilities and equipment, which expire between 2005 and 2012. A number of leases require that the Company pay certain executory costs (taxes, insurance, and maintenance) and contain renewal and purchase options. Annual rental expense for operating leases approximated \$4.8 million in 2004, \$4.8 million in 2003 and \$4.3 million in 2002.

Future minimum annual rental payments under non-cancelable operating leases as of December 31, 2004 were as follows: \$6.4 million in 2005, \$4.9 million in 2006, \$4.5 million in 2007, \$4.3 million in 2008 and \$3.9 million in 2009 and \$2.1 million thereafter. These amounts exclude obligations of the Heavy Duty OEM business unit which was sold on March 1, 2005 (see Note 18).

**Insurance:** The Company is self-insured for healthcare, workers compensation, general liability and product liability claims up to predetermined amounts above which third party insurance applies. The Company has reserved approximately \$2.8 million and \$3.0 million to pay such claims as of December 31, 2004 and 2003, respectively.

**Legal Proceedings:** Various legal actions are pending against or involve the Company in the ordinary course of business with respect to such matters as product liability, casualty, environmental and employment-related claims.

Pursuant to an Agreement and Plan of Merger dated July 23, 1998 (the "Purchase Agreement"), the Company acquired from Paul S. Wilhide ("Wilhide") all of the common stock of EVAP, Inc. The consideration for this transaction was a payment of \$3 million in cash, the issuance of 30,000 shares of the Company's Series B Convertible Redeemable Preferred Stock (the "Convertible Shares"), and the potential for an "earn-out" payment to Wilhide based on a calculation relating to EVAP's performance during the years 1999 and 2000. There is presently a dispute between the Company and Wilhide relating to the calculation of the earn-out. Wilhide claims that the value of his earn-out is \$3.75 million, while the Company believes that Wilhide is not entitled to any earn-out. Under the payout formula in the Purchase Agreement, any earn-out may be payable to Wilhide in cash. The Purchase Agreement includes an arbitration provision and the arbitration is currently proceeding before an arbitrator in Ft. Worth, Texas. While the arbitration schedule has not been finalized, it is anticipated that the arbitration hearing will occur and a decision rendered during 2005. The Company intends to vigorously defend this matter. Depending on the amount and timing, an unfavorable resolution of this matter could materially affect the Company's consolidated financial position, future operations or cash flows in a particular period. The ultimate outcome at this time, however, is unknown, and any potential loss cannot be estimated.

**Environmental Matters:** The Company is subject to Federal, state and local laws designed to protect the environment and believes that, as a general matter, its policies, practices and procedures are properly designed to reasonably prevent risk of environmental damage and financial liability to the Company. On January 27, 2003, the Company

announced that it had signed a Consent Agreement with the State of Connecticut Department of Environmental Protection. Under the agreement, the Company will voluntarily initiate the investigation and cleanup of environmental contamination on property occupied by a wholly-owned subsidiary of the Company over 20 years ago. The Company believes there will not be a material adverse impact to its financial results due to the investigation and

47

## TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

cleanup activities. The Company also does not currently anticipate any material adverse effect on its consolidated results of operations, financial condition or competitive position as a result of compliance with Federal, state, local or foreign environmental laws or regulations. However, risk of environmental liability and charges associated with maintaining compliance with environmental laws is inherent in the nature of the Company's business and there is no assurance that material environmental liabilities and compliance charges will not arise. The Company also believes it is reasonably possible that environmental-related liabilities might exist with respect to other industrial sites formerly owned or occupied by the Company. Based upon environmental site assessments, the Company believes that the cost of any potential remediation, other than amounts already provided, for which the Company may ultimately be responsible will not have a material adverse effect on the consolidated financial position, results of operations, or liquidity of the Company.

**Warranty Expense:** The Company provides an accrual for warranty costs based upon historical experience and agreements currently in place with certain customers. It also accrues for unusual exposures at the time the exposure is identified and quantified, based upon analyses of expected product failure rates and engineering cost estimates. An analysis of activity for the years ended December 31 is as follows:

|                                | 2004           | 2003     | 2002     |
|--------------------------------|----------------|----------|----------|
|                                | (in thousands) |          |          |
| Balance at beginning of period | \$ 596         | \$ 1,569 | \$ 1,933 |
| Charged to cost and expenses   | 5084           | 1,687    | 1,174    |
| Warranty credits issued        | (5,226)        | (2,660)  | (1,538)  |
| Balance at end of period       | \$ 454         | \$ 596   | \$ 1,569 |

Warranty expenses in 2004 increased over 2003 due to a change in a customer program being in place for the full year 2004 versus being in place for only four months of the prior year. As a result of the change, the Company is now incurring additional warranty expense as compared to offering the customer a fixed percentage off invoice allowance, which was reflected as a reduction of net sales in prior years. Warranty expenses in 2003 increased over 2002 due to this changed customer program being implemented for a portion of the year.

## Note 16 Business Segments

The Company is organized into two strategic business groups ("SBG") based on the type of customer served — Automotive and Light Truck and Heavy Duty. The Automotive and Light Truck SBG is comprised of a heat exchanger unit and a temperature control unit. The Heavy Duty SBG consisted of both an OEM and aftermarket unit prior to the sale of Transpro's Heavy Duty OEM business unit.

The Automotive and Light Truck strategic business group includes complete radiators and radiator cores, heaters, air conditioning condensers, air conditioning compressors and other air conditioning parts for aftermarket customers. Prior to the sale of the Heavy Duty OEM business unit, the Heavy Duty strategic business group provided manufactured specialized heavy-duty equipment radiators, radiator cores, charge air coolers, charge air cooler cores and oil coolers to original equipment manufacturers and aftermarket customers. Subsequent to the Heavy Duty OEM sale, the Company serves only aftermarket customers.

The Company evaluates the performance of its segments and allocates resources accordingly based on operating income (loss) before interest and taxes. Intersegment sales are recorded at cost. Certain other expenses such as information technology, human resources and finance and accounting functions are allocated between segments based on their respective use of shared facilities and resources.

48

# TRANSPRO, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

The tables below set forth information about reported segments for the three years ended December 31:

|                                       | Consolidated Revenues |            |            | Operating Income (Loss) |            |           |
|---------------------------------------|-----------------------|------------|------------|-------------------------|------------|-----------|
|                                       | 2004                  | 2003       | 2002       | 2004                    | 2003       | 2002      |
|                                       | (in thousands)        |            |            |                         |            |           |
| Trade sales:                          |                       |            |            |                         |            |           |
| Automotive and light truck            | \$ 185,331            | \$ 167,932 | \$ 164,538 | \$ 11,428               | \$ 3,355   | \$ 13,911 |
| Heavy duty                            | 82,812                | 60,772     | 66,027     | 4,935                   | (747)      | (2,053)   |
| Inter-segment revenues:               |                       |            |            |                         |            |           |
| Automotive and light truck            | 6,938                 | 3,806      | 3,406      | —                       | —          | —         |
| Heavy duty                            | —                     | —          | —          | —                       | —          | —         |
| Elimination of inter-segment revenues | (6,938)               | (3,806)    | (3,406)    | —                       | —          | —         |
| Corporate expenses                    | —                     | —          | —          | (6,765)                 | (4,568)    | (5,808)   |
| Consolidated total                    | \$ 268,143            | \$ 228,704 | \$ 230,565 | \$ 9,598                | \$ (1,960) | \$ 6,050  |

  

|                            | Total Assets |            |            | Capital Expenditures |          |          | Depreciation and Amortization Expense |          |          |
|----------------------------|--------------|------------|------------|----------------------|----------|----------|---------------------------------------|----------|----------|
|                            | 2004         | 2003       | 2002       | 2004                 | 2003     | 2002     | 2004                                  | 2003     | 2002     |
| Automotive and light truck | \$ 111,567   | \$ 120,174 | \$ 121,265 | \$ 3,365             | \$ 4,476 | \$ 4,506 | \$ 4,026                              | \$ 3,997 | \$ 3,293 |
| Heavy duty                 | 32,919       | 28,267     | 26,899     | 1,812                | 694      | 1,052    | 1,889                                 | 1,904    | 1,962    |
| Corporate                  | 5,624        | 8,737      | 12,802     | —                    | —        | —        | 48                                    | 96       | 171      |
| Consolidated totals        | \$ 150,110   | \$ 157,178 | \$ 160,966 | \$ 5,177             | \$ 5,170 | \$ 5,558 | \$ 5,963                              | \$ 5,997 | \$ 5,426 |

Restructuring and other special charges included in operating income (loss) for the three years ended December 31 are as follows:

|                                               | 2004 | 2003           | 2002     |
|-----------------------------------------------|------|----------------|----------|
|                                               |      | (in thousands) |          |
| Automotive and light truck                    | \$ — | \$ 864         | \$ 206   |
| Heavy duty                                    | \$ — | \$ 626         | \$ 1,610 |
| Total restructuring and other special charges | \$ — | \$ 1,490       | \$ 1,816 |

In 2004, 2003 and 2002 sales to AutoZone accounted for approximately 20%, 20% and 21% of net sales, respectively. In addition, Advance Auto Parts accounted for approximately 14%, 12% and 6% of net sales for 2004, 2003 and 2002 respectively. These sales were in the Automotive and Light Truck segment.

In 2004, 2003 and 2002 sales to Paccar accounted for approximately 11%, 6% and 7% of net sales, respectively. These sales were in the Heavy Duty segment. As a result of the sale of the Heavy Duty OEM business on March 1, 2005, described in Note 18, Paccar is no longer a customer of the Company.

No other customer individually represented more than 10% of net trade sales in any of the years reported. The loss of one of the major automotive and light truck aftermarket customers, indicated above, could have a material adverse effect on the Company's results of operations.

The principal raw materials used by the Company in its Automotive and Light Truck and Heavy Duty segments are copper, brass and aluminum. Although these materials are available from a number of vendors, the Company has chosen to concentrate its sources with a limited number of long-term suppliers. The Company believes this strategy results in purchasing and operating

49

TRANSPRO, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

economies. The Company has not experienced any significant supply problems for these commodities and does not anticipate any significant supply problems in the foreseeable future.

Note 17 Quarterly Financial Data (Unaudited)

|                                              | Year Ended December 31, 2004             |           |           |           |
|----------------------------------------------|------------------------------------------|-----------|-----------|-----------|
|                                              | 1st Qtr                                  | 2nd Qtr   | 3rd Qtr   | 4th Qtr   |
|                                              | (in thousands, except per share amounts) |           |           |           |
| Net sales                                    | \$ 59,895                                | \$ 72,221 | \$ 72,012 | \$ 64,015 |
| Gross margin                                 | 10,259                                   | 12,682    | 15,157    | 14,493    |
| Net (loss) income                            | (643)                                    | 803       | 2,658     | 2,360     |
| Net (loss) income per common share — basic   | \$ (0.09)                                | \$ 0.11   | \$ 0.37   | \$ 0.33   |
| Net (loss) income per common share — diluted | \$ (0.09)                                | \$ 0.11   | \$ 0.36   | \$ 0.31   |

|                                              | Year Ended December 31, 2003 |           |           |           |
|----------------------------------------------|------------------------------|-----------|-----------|-----------|
|                                              | 1st Qtr                      | 2nd Qtr   | 3rd Qtr   | 4th Qtr   |
| Net sales                                    | \$ 52,700                    | \$ 58,302 | \$ 65,629 | \$ 52,073 |
| Gross margin                                 | 7,191                        | 8,998     | 13,214    | 8,264     |
| Net (loss) income                            | (4,335)                      | (607)     | 1,961     | (1,555)   |
| Net (loss) income per common share — basic   | \$ (0.61)                    | \$ (0.09) | \$ 0.27   | \$ (0.22) |
| Net (loss) income per common share — diluted | \$ (0.61)                    | \$ (0.09) | \$ 0.27   | \$ (0.22) |

During the fourth quarter of 2004, the Company reversed \$0.9 million of its tax valuation reserve in anticipation of the gain to be recorded in 2005 resulting from the sale of its Heavy Duty OEM business, as described in Note 18.

#### Note 18 Subsequent Event

On February 1, 2005, the Company announced that it had signed definitive agreements providing for the merger of the aftermarket business of Modine Manufacturing Company ("Modine") into Transpro and Modine's acquisition of Transpro's Heavy Duty OEM business unit for \$17 million in cash. The parties had announced a letter of intent for the transactions on October 26, 2004. Modine will spin off its aftermarket business on a debt-free basis to its shareholders, and the resulting company will immediately merge into Transpro. Each step of the transaction is expected to be tax free to the shareholders of both companies. Following the merger, current Transpro shareholders will own 48% of the Company, and Modine shareholders will own 52%. The transaction is expected to increase the Company's consolidated annual sales to over \$400 million (unaudited) and add manufacturing and distribution locations in the U.S., Europe and Mexico. In addition, the Company will now be focused solely on supplying heating and cooling components and systems to the automotive and heavy duty aftermarkets in North and Central America and Europe. In the merger, Transpro will be the accounting acquirer, and it is expected that negative goodwill will be generated as the net fair value of the assets being acquired will exceed the consideration being issued. This negative goodwill will first be used to write down fixed assets to zero and any remainder will be included in the income statement in the year of the acquisition. The Company expects to record restructuring costs commencing in 2005 in order to obtain synergistic benefits which should be seen within 12 to 18 months.

The merger closing is subject to Transpro shareholder and regulatory approvals and other customary conditions. On February 4, 2005, the Antitrust Division of the Department of Justice and the Federal Trade Commission granted early termination of the waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, applicable to the merger. It is expected that the merger will close during the second quarter of 2005.

As described above, in conjunction with the merger agreement, the Company entered into an agreement to sell its Heavy Duty OEM business unit to Modine for \$17 million in cash. This

#### TRANSPRO, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

transaction was completed on March 1, 2005, and the Company expects to record a pre-tax gain of approximately \$6 million in its first quarter 2005 results of operations. The proceeds from the sale of the business were utilized to reduce debt. For the year ended December 31, 2004, net sales of the Heavy Duty OEM business unit was \$49.7 million, and pre-tax income was \$5.7 million. In future reports, operating results of the Heavy Duty OEM business unit for periods prior to the sale will be shown as a discontinued operation.

## SCHEDULE II

Transpro, Inc.  
Valuation and Qualifying Accounts

|                                            | Balance at<br>Beginning of<br>Period | Charged to<br>Costs and<br>Expenses | Write-Offs<br>(in thousands) | Other                | Balance at<br>End of<br>Period |
|--------------------------------------------|--------------------------------------|-------------------------------------|------------------------------|----------------------|--------------------------------|
| <u>Year Ended December 31, 2004</u>        |                                      |                                     |                              |                      |                                |
| Allowance for doubtful accounts            | \$ 2,746                             | \$ 499                              | \$ (292)                     | \$ —                 | \$ 2,953                       |
| Allowance for excess/slow moving inventory | 2,147                                | 2,353                               | (1,668)                      | —                    | 2,832                          |
| Reserve for warranty costs                 | 596                                  | 5,084 <sup>(b)</sup>                | (5,226)                      | —                    | 454                            |
| Tax valuation reserve                      | 7,961                                | (2,118) <sup>(c)</sup>              | —                            | —                    | 5,843                          |
| <u>Year Ended December 31, 2003</u>        |                                      |                                     |                              |                      |                                |
| Allowance for doubtful accounts            | \$ 2,996                             | \$ 609                              | \$ (859)                     | \$ —                 | \$ 2,746                       |
| Allowance for excess/slow moving inventory | 3,750                                | 1,282                               | (2,885)                      | —                    | 2,147                          |
| Reserve for warranty costs                 | 1,569                                | 1,687 <sup>(b)</sup>                | (2,660)                      | —                    | 596                            |
| Tax valuation reserve                      | 6,875                                | 1,079                               | —                            | 7 <sup>(d)</sup>     | 7,961                          |
| <u>Year Ended December 31, 2002</u>        |                                      |                                     |                              |                      |                                |
| Allowance for doubtful accounts            | \$ 2,805                             | \$ 538                              | \$ (347)                     | \$ —                 | \$ 2,996                       |
| Allowance for excess/slow moving inventory | 4,582                                | 2,347                               | (3,179)                      | —                    | 3,750                          |
| Reserve for warranty costs                 | 1,933                                | 1,174 <sup>(b)</sup>                | (1,538)                      | —                    | 1,569                          |
| Tax valuation reserve                      | 11,228                               | (5,371) <sup>(a)</sup>              | —                            | 1,018 <sup>(d)</sup> | 6,875                          |

<sup>(a)</sup>Includes \$3,795 recorded as a tax benefit in the first quarter of 2002 due to changes in tax laws.

<sup>(b)</sup>Expenses increased in 2004 and 2003 due to a change in a customer program described in Note 15 of the Notes to Consolidated Financial Statements contained herein.

<sup>(c)</sup>Includes \$0.9 million reversal resulting from the expected gain from the Heavy Duty OEM business sale in 2005.

<sup>(d)</sup>Amount represents change in the valuation allowance and the deferred tax asset resulting from minimum pension liability adjustment included in Shareholders' Equity.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING  
AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" in Rule 13a-15(e). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of December 31, 2004. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

There have been no changes in the Company's internal control over financial reporting during the quarter ended December 31, 2004 that have materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

None.

53

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PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information Regarding the Board of Directors

Transpro's Board of Directors consists of seven members. The directors, their ages, the year in which each first became a director of Transpro and their principal occupations or employment during the past five years are:

| Name              | Age | Year First<br>Became Director | Principal Occupation<br>During the Past Five Years                                  |
|-------------------|-----|-------------------------------|-------------------------------------------------------------------------------------|
| Barry R. Banducci | 69  | 1995                          | Chairman of the Board of Transpro, Inc.<br>since September 1995; from 1984 to 1996, |

|                         |    |      |                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------------|----|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                         |    |      | Vice Chairman of the Board and a director of The Equion Corporation, a manufacturer of automotive products; from 1988 to 1994, President and Chief Executive Officer of Equion and from 1984 to 1988, President and Chief Operating Officer of Equion; currently a director of Dexmet Corporation. <sup>(1)</sup>                                                                                                                             |
| William J. Abraham, Jr. | 57 | 1995 | Partner with Foley & Lardner, a law firm in Milwaukee, Wisconsin, since 1980; formerly Chairman of the Business Law Department of Foley & Lardner and a member of its Management Committee; currently a director of The Vollrath Company, Inc., Park Bank, Quad/Graphics, Inc., Phillips Plastics Corporation and Windway Capital Corp. <sup>(1)</sup>                                                                                        |
| Philip Wm. Colburn      | 76 | 1995 | Chairman of the Board of Allen Telecom Inc. from December 1988 to July 2003 and a director of Allen from 1973 to July 2003; from March 1988 to February 1991, Chief Executive Officer of Allen; currently a director of Superior Industries International, Inc. and Andrew Corporation. <sup>(2)</sup>                                                                                                                                        |
| Charles E. Johnson      | 59 | 2001 | Since March 2001, President and Chief Executive Officer of Transpro, Inc.; from 1996 to March 2001, President and Director, and from 1997 to March 2001, Chief Executive Officer, of Canadian General-Tower Ltd., a producer of polymer films and composite materials to the automotive and other markets; from 1984 to 1996, various positions at The Equion Corporation, including President and Chief Operating Officer from 1993 to 1996. |

54

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| Name            | Age | Year First<br>Became Director | Principal Occupation<br>During the Past Five Years                                                                                                                      |
|-----------------|-----|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Paul R. Lederer | 65  | 1995                          | Currently a director of R&B Inc., Maximus, Inc., United Components, Inc. and O'Reilly Automotive, Inc.; prior to retirement in October 1998, Executive Vice President — |

|                 |    |      |                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------|----|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                 |    |      | Worldwide Aftermarket of Federal-Mogul Corporation since February 1998; from November 1994 to February 1998, President and Chief Operating Officer of Fel-Pro Inc., which was acquired by Federal-Mogul Corporation. <sup>(1)</sup>                                                                                                                                              |
| Sharon M. Oster | 56 | 1995 | Frederic D. Wolfe Professor of Management and Entrepreneurship at the School of Management, Yale University since 1992; from 1992 to 1994, Associate Dean of Yale's School of Management; from 1983 to 1994, Professor of Economics and Management at Yale's School of Management; currently a director of HealthCare REIT, Inc. and The Aristotle Corporation. <sup>(2)</sup>   |
| F. Alan Smith   | 73 | 1995 | Chairman of Advanced Accessory Systems, LLC from September 1995 to April 2003; Chairman of Mackie Automotive Systems from May 1998 to December 2001, and a director of 3M from 1986 to 2001; retired from General Motors Corporation in 1992 after 36 years of service; from 1981 to 1992, Executive Vice President and a member of the Board of Directors of GM. <sup>(2)</sup> |

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<sup>(1)</sup>Member of the Nominating, Governance and Compensation Committee

<sup>(2)</sup>Member of the Audit Committee

The business and affairs of Transpro are managed under the direction of our Board of Directors, whose members are elected annually by the stockholders. Our Board of Directors has designated a Nominating, Governance and Compensation Committee and an Audit Committee. Messrs. Lederer, Abraham and Banducci are the members of the Nominating, Governance and Compensation Committee; and Messrs. Smith, Colburn and Ms. Oster are the members of the Audit Committee. Each member of the Audit Committee is independent under Rule 10A-3 of the Securities and Exchange Commission and AMEX listing standards. The Board of Directors has determined that Mr. Smith, Chairman of the Audit Committee, and Mr. Colburn are each an "audit committee financial expert" as that term is defined in Item 401(h) of Regulation S-K of the Securities and Exchange Commission. Each member of the Nominating, Governance and Compensation Committee is independent as provided under AMEX listing standards.

The Nominating, Governance and Compensation Committee recommends to the Board salaries and incentive compensation awards for our officers; reviews and approves guidelines for the administration of incentive compensation programs for other management employees; makes recommendations to the Board with respect to major compensation programs; administers our 1995

Stock Plan and our 1995 Nonemployee Directors Stock Option Plan (the "Directors Plan"), grants stock options and restricted shares of common stock under the 1995 Stock Plan; and issues the Report on Executive Compensation required to be included in our proxy statement by the rules of the Securities and Exchange Commission. This committee also oversees corporate governance issues in accordance with applicable law and American Stock Exchange rules, selects and recommends to the Board nominees for election as directors and considers the performance of incumbent directors in determining whether to recommend them for nomination for re-election. The charter of the Nominating, Governance and Compensation Committee is posted on our website at [www.transpro.com](http://www.transpro.com).

The Audit Committee is directly responsible for the appointment, compensation and oversight of the audit and related work of our independent auditors. The Audit Committee reviews the degree of their independence; approves the scope of the audit engagement, including the cost of the audit; approves any non-audit services rendered by the auditors and the fees for these services; reviews with the auditors and management our policies and procedures with respect to internal accounting and financial controls and, upon completion of an audit, the results of the audit engagement; and reviews internal accounting and auditing procedures with our financial staff and the extent to which recommendations made by the independent auditors have been implemented. The Audit Committee has adopted a charter that meets the requirements of the Securities and Exchange Commission and the American Stock Exchange and a copy of the charter is posted on our website at [www.transpro.com](http://www.transpro.com).

During 2004, the Board of Directors held seven meetings, the Nominating, Governance and Compensation Committee held three meetings, and the Audit Committee held twelve meetings. During 2004, each director attended at least 75% of the meetings of the Board of Directors held and of all committees of the Board of Directors on which he or she served while he or she was director or a member of a committee of the Board of Directors, except for Mr. Abraham, who attended six of the ten Board and applicable committee meetings.

If the Modine aftermarket merger is completed, the Company's board of directors will be classified and will have ten members, consisting of six directors from the Company and four directors from Modine. The Company's proxy statement relating to the merger will describe the new board structure in more detail.

#### Executive Officers of the Registrant

See "Executive Officers of the Registrant" in Part I hereof.

#### Code of Ethics

Our Board of Directors has approved a Code of Business Conduct in accordance with the rules of the Securities and Exchange Commission and the American Stock Exchange that governs the conduct of each of our employees and directors, including our principal executive officer, principal financial officer, principal accounting officer and controller. Our Code of Business Conduct is maintained on our website at [www.transpro.com](http://www.transpro.com).

#### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires our executive officers and directors, and persons who beneficially own more than ten percent of our common stock, to file initial reports of ownership and reports of changes in ownership with the SEC and the American Stock Exchange. Executive officers, directors and greater than ten percent beneficial owners are required by the SEC to furnish us with copies of all Section 16(a) forms they file.

Based upon a review of the copies of these forms furnished to us and written representations from our executive officers and directors, we believe that during fiscal 2004 all Section 16(a) filing requirements applicable to our executive officers, directors and greater than ten percent beneficial owners were complied with, except that Mr. Abraham failed to file Form 4 on a timely basis with respect to a transaction in an account controlled by certain members of his family.

## ITEM 11. EXECUTIVE COMPENSATION

## Annual and Long-Term Executive Compensation

The following table sets forth the annual and long-term compensation paid or accrued by Transpro and its subsidiaries to those persons who were the Chief Executive Officer and the other four most highly compensated executive officers at the end of 2004 (collectively, the "named executive officers"), for services rendered by them in all capacities in which they served Transpro and its subsidiaries during 2002, 2003 and 2004.

## Summary Compensation Table:

| Name and Principal Position                                      | Year | Annual Compensation (a) |            | Long-Term Compensation Awards          |                                            |
|------------------------------------------------------------------|------|-------------------------|------------|----------------------------------------|--------------------------------------------|
|                                                                  |      | Salary (\$)             | Bonus (\$) | Options/SARs Underlying Securities (#) | All Other Compensation (\$) <sup>(b)</sup> |
| Charles E. Johnson                                               | 2004 | \$ 411,154              | \$ 398,000 | 20,000                                 | \$ 5,425                                   |
| President and Chief Executive Officer                            | 2003 | \$ 391,890              | \$ 0       | 0                                      | \$ 9,817                                   |
|                                                                  | 2002 | \$ 381,812              | \$ 242,000 | 35,000                                 | \$ 10,123                                  |
| Richard A. Wisot                                                 | 2004 | \$ 206,192              | \$ 110,000 | 0                                      | \$ 5,123                                   |
| Vice President, Treasurer, Secretary and Chief Financial Officer | 2003 | \$ 205,255              | \$ 0       | 0                                      | \$ 6,323                                   |
|                                                                  | 2002 | \$ 194,778              | \$ 60,000  | 15,000                                 | \$ 3,069                                   |
| David Albert                                                     | 2004 | \$ 234,331              | \$ 140,000 | 10,000                                 | \$ 28,620                                  |
| Executive Vice President — Operations                            | 2003 | \$ 234,998              | \$ 0       | 0                                      | \$ 10,547                                  |
|                                                                  | 2002 | \$ 200,858              | \$ 70,000  | 25,000                                 | \$ 27,016                                  |
| Jeffrey L. Jackson                                               | 2004 | \$ 168,077              | \$ 87,000  | 7,000                                  | \$ 3,626                                   |
| Vice President — Human Resources and Process                     | 2003 | \$ 166,546              | \$ 0       | 0                                      | \$ 3,354                                   |
|                                                                  | 2002 | \$ 157,403              | \$ 53,000  | 26,433                                 | \$ 3,028                                   |
| Kenneth T. Flynn, Jr.                                            | 2004 | \$ 143,285              | \$ 80,000  | 0                                      | \$ 4,191                                   |
| Vice President and Corporate Controller                          | 2003 | \$ 142,808              | \$ 0       | 0                                      | \$ 4,569                                   |
|                                                                  | 2002 | \$ 132,138              | \$ 27,000  | 10,000                                 | \$ 3,859                                   |

<sup>(a)</sup>The aggregate amount of perquisites and other personal benefits is less than the lesser of \$50,000 or 10% of the total salary and bonus reported for each indicated named executive officer.

<sup>(b)</sup>All Other Compensation includes for 2002, 2003 and 2004, respectively, (i) contributions made by Transpro to each named executive officer under its defined contribution plan in the following amounts: Mr. Johnson — \$9,064, \$8,638 and \$4,100; Mr. Wisot — \$2,010, \$5,144 and \$3,798; Mr. Albert — \$2,260, \$2,211 and \$2,841; Mr. Jackson — \$2,752, \$3,072 and \$3,362; and Mr. Flynn — \$2,800, \$3,390 and \$2,866; and (ii) insurance premiums paid by Transpro in 2002, 2003 and 2004 for the benefit of the named executive officers in the following amounts: Mr. Johnson — \$1,059, \$1,179 and \$1,325; Mr. Wisot — \$1,059, \$1,179 and \$1,325; Mr. Albert — \$1,059, \$1,179 and \$1,325; Mr. Jackson — \$276, \$282 and \$264;

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and Mr. Flynn — \$1,059, \$1,179 and \$1,325. Also includes reimbursement of grossed-up moving expenses in 2002, 2003 and 2004 for Mr. Albert in the amounts of \$23,697, \$7,157 and \$24,454, respectively.

57

The following table sets forth the grants of stock options made during the year ended December 31, 2004 to the named executive officers:

| Name                  | Number of Securities Underlying Options Granted <sup>(a)</sup> | % of Total Options Granted to Employees in Fiscal Period <sup>(b)</sup> | Exercise Price | Expiration Date | Grant Date Present Value <sup>(c)</sup> |
|-----------------------|----------------------------------------------------------------|-------------------------------------------------------------------------|----------------|-----------------|-----------------------------------------|
| Charles E. Johnson    | 20,000                                                         | 17.9%                                                                   | \$ 4.51        | 2/25/2014       | \$ 57,600                               |
| Richard A. Wisot      | —                                                              | —                                                                       | —              | —               | —                                       |
| David Albert          | 10,000                                                         | 8.9%                                                                    | \$ 4.51        | 2/25/2014       | \$ 28,800                               |
| Jeffrey L. Jackson    | 7,000                                                          | 6.3%                                                                    | \$ 5.25        | 5/06/2014       | \$ 20,580                               |
| Kenneth T. Flynn, Jr. | —                                                              | —                                                                       | —              | —               | —                                       |

<sup>(a)</sup>All options granted are exercisable 25 percent after one year from date of grant, 50 percent after two years from date of grant, 75 percent after three years from date of grant and 100 percent after four years from date of grant.

<sup>(b)</sup>Options to purchase a total of 112,000 shares of common stock were issued by Transpro to employees in fiscal 2004.

<sup>(c)</sup>Present value calculated using the Black Scholes model assuming a 4.74% interest rate (the rate of treasury securities with a maturity date closest to the expected life of the options) and 54.8% volatility (calculated based upon the performance of the common stock from the date of the spin-off through the grant date).

The following table sets forth information with respect to unexercised options to purchase Transpro common stock held by the named executive officers at December 31, 2004. No options to purchase common stock were exercised in 2004 by these persons.

AGGREGATED OPTION EXERCISES IN LAST FISCAL YEAR  
AND FISCAL YEAR-END OPTION VALUES

| Name               | Number of Unexercised Options at Fiscal Year-End # |               | Value of Unexercised in-the-Money Options at Fiscal Year-End <sup>(a)</sup> |               |
|--------------------|----------------------------------------------------|---------------|-----------------------------------------------------------------------------|---------------|
|                    | Exercisable                                        | Unexercisable | Exercisable                                                                 | Unexercisable |
| Charles E. Johnson | 117,500                                            | 37,500        | \$ 332,150                                                                  | \$ 44,152     |
| Richard A. Wisot   | 26,250                                             | 13,750        | \$ 64,725                                                                   | \$ 28,475     |

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|                       |        |        |    |        |    |        |
|-----------------------|--------|--------|----|--------|----|--------|
| David Albert          | 31,250 | 28,750 | \$ | 71,375 | \$ | 51,275 |
| Jeffrey L. Jackson.   | 24,766 | 18,667 | \$ | 63,816 | \$ | 29,818 |
| Kenneth T. Flynn, Jr. | 5,000  | 5,000  | \$ | 6,900  | \$ | 6,900  |

<sup>(a)</sup>Computed based upon the difference between the closing price of Transpro common stock on December 31, 2004 (\$6.10) and the exercise price.

#### Retirement Plan

Each of our named executive officers are covered by a non-contributory defined benefit cash balance plan. We credit an amount, quarterly, to a notional account for each participant under the plan equal to the sum of (i) each participant's total compensation for the quarter (excluding bonus) multiplied by a percentage factor plus (ii) each participant's total compensation for the quarter (excluding bonus) in excess of a fraction of the Social Security wage base multiplied by a percentage factor. The percentage factors are determined under the following table:

| Years of Service   | Credit Account<br>with % of Pay | Plus % of Pay Above<br>1/12 of Social Security<br>Taxable Wage Base |
|--------------------|---------------------------------|---------------------------------------------------------------------|
| Less than 10 years | 2.25%                           | 2%                                                                  |
| 10 to 20 years     | 3.00%                           | 2%                                                                  |
| 20 or more years   | 4.00%                           | 2%                                                                  |

Each year of employment until each participant's normal retirement date (age 65), the notional account balances will be credited quarterly with interest equal to the average of the one-year Treasury bill rate on the first day of October, November and December of the previous calendar year multiplied by his or her account balance at the beginning of the quarter. Upon retirement, the

58

notional account balance will be paid in the form of a lump sum payment or converted to an annuity to provide monthly benefit payments. Upon normal retirement at age 65, Messrs. Johnson, Wisot, Albert, Jackson, and Flynn's estimated annual pension benefits under the cash balance plan are \$7,048, \$6,973, \$8,966, \$12,971 and \$7,579, respectively.

#### Employment, Termination of Employment and Change of Control Arrangements

##### Charles E. Johnson

Effective March 12, 2001, the Company entered into an employment agreement with Charles E. Johnson, our President and Chief Executive Officer. The agreement has a two-year term with automatic one-year extensions upon each anniversary date of the agreement unless either party gives at least 90 days' notice to the contrary. The employment agreement can be terminated by Transpro for "serious cause" (as defined in the employment agreement) or in the event Mr. Johnson becomes disabled, and Mr. Johnson can terminate the agreement for "good reason" (as defined in the agreement). The employment agreement provides annual pension benefits, supplemental to the annual benefits paid under our retirement plans, in an amount determined in accordance with the applicable Transpro

retirement plan, without giving effect to limits imposed by the Internal Revenue Code and regulations of the IRS on the amount of benefits payable or compensation that may be used in determining benefits that may be paid to an individual under a Federal income tax qualified plan. As of December 31, 2004, our accrued obligation to Mr. Johnson with respect to his supplemental pension benefit was \$25,086. The employment agreement also provides for an annual salary of \$360,000 and a bonus of up to 150% of base salary determined based upon performance targets set annually by the Board. Mr. Johnson's annual base salary was increased in March 2002, 2003, 2004 and 2005 to \$374,400, \$395,000, \$415,000 and \$440,000, respectively. In addition, under the agreement, in March 2001 Mr. Johnson received options to purchase 60,000 shares of common stock under our 1995 Stock Plan exercisable one third after one year from date of grant, two-thirds after two years from date of grant and 100 percent after three years from date of grant. In June 2001, Mr. Johnson received options to purchase an additional 40,000 shares that are exercisable 50% after March 12, 2002 and 100% after March 12, 2003. The Company also agreed to pay Mr. Johnson's reasonable relocation expenses.

Mr. Johnson's employment agreement contains additional provisions which provide that, in the event the Company terminates Mr. Johnson's employment other than for "serious cause" or his disability, death or retirement, or if Mr. Johnson terminates his employment for "good reason," the Company would pay him an amount equal to his salary for one year and would provide his life, disability, accident, medical and hospitalization insurance benefits during a period of one year after termination. In addition, the Company would pay Mr. Johnson accrued vacation pay and all other amounts to which he is entitled under the agreement prior to termination.

On October 28, 2004, the Company entered into an amendment to its employment agreement with Mr. Johnson. The amendment alters and increases the amounts payable in the event Mr. Johnson's employment is terminated after a change in control transaction and makes certain other changes. Specifically, upon termination within two years after a change of control transaction is presented to our board of directors (formerly within one year):

- Mr. Johnson's severance payment is increased from (i) 18 months base salary plus next year targeted bonus to (ii) 2.99 times his base amount (as that term is defined in Section 280G of the Internal Revenue Code).
- Life, long-term disability, and medical, dental and vision insurance coverage and automobile allowance to be provided for three years following termination (formerly to be provided for one year).
- Immediate vesting of all stock options and restricted stock.

The change of control provisions of Mr. Johnson's agreement were amended to cap payments such that Transpro will not have to pay excise tax under the provisions of Section 4999 of the Internal Revenue Code.

59

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## Severance Agreements

Messrs. Wisot, Albert, Jackson and Flynn entered into severance agreements with the Company. Pursuant to their respective severance agreements, if the officer lost his current position (except for termination for "cause" as defined in each severance agreement), or if during the term thereof should there be a material change in ownership, or the sale of a portion of the business, which results in his not having a position similar to his current position including similar pay and benefits then his base salary will continue to be paid until he either secures other full-time employment, or for one year, whichever occurs first.

If the Modine aftermarket merger is completed, the Company will issue 52% of its voting stock, calculated on a fully-diluted basis giving effect to the merger, to Modine shareholders. As a result, the Modine merger may constitute a change-in-control under employment or severance agreements, equity rights or other arrangements, including those described in this section of the Report, to which the Company and certain of its executive officers are parties. The Company's proxy statement relating to the merger will describe these matters and any other interests in the merger which directors or executive officers may have that are in addition to or different from interests of shareholders generally.

#### Compensation of Directors

The Chairman of the Board of Directors is paid an annual retainer of \$48,000 per year for his services as Chairman and \$1,000 for each meeting of the Board of Directors attended. The Chairman does not receive any additional compensation for committee participation. All other nonemployee directors are paid \$16,000 per year for their services as a director and \$1,000 for each meeting of the Board of Directors attended. Each nonemployee member of the Audit Committee and Nominating, Governance and Compensation Committee is paid \$2,000 per year for his or her service as a member (\$4,000 if Chairman of the committee), and each committee member is paid \$500 for each meeting of a committee attended. Directors are not paid fees for actions by unanimous written consent but are compensated for participation in telephonic meetings. Each director and committee member is reimbursed for travel and related expenses incurred in attending meetings.

Under our 1995 Nonemployee Directors Stock Option Plan, the Chairman and each nonemployee director are automatically entitled to a grant of options to purchase 3,200 and 1,500 shares of common stock, respectively, on an annual basis, on the first Friday following our annual meeting of stockholders. However, as there were insufficient shares remaining available for grant pursuant to the Directors Plan, no option grants were made to directors in 2004.

We maintain a matching gift program for the benefit of our directors. Pursuant to the matching gift program, in 2004, we matched gifts to charitable organizations made by the directors in amounts up to \$2,500 for each director.

We are party to an employment agreement with Charles E. Johnson, our President and Chief Executive Officer, and a director. For a description of the terms of this agreement, see "Executive Compensation — Employment, Termination of Employment and Change of Control Arrangements."

#### Compensation Committee Interlocks and Insider Participation

Our Nominating, Governance and Compensation Committee currently consists of three non-employee directors — Messrs. Lederer, Abraham and Banducci. Under our 1995 Nonemployee Directors Stock Option Plan, the Chairman and each nonemployee director, including members of the Nominating, Governance and Compensation Committee, are automatically entitled to a grant of options to purchase 3,200 and 1,500 shares of common stock, respectively, on an annual basis, on the first Friday following our annual meeting of stockholders. However, as there were insufficient shares remaining available for grant pursuant to the Directors Plan, no option grants were made to directors in 2004.

We have from time to time retained the law firm of Foley & Lardner to perform legal services on our behalf. Payments made by us to Foley & Lardner in 2004 were approximately \$164,000. Mr. Abraham is a partner at Foley & Lardner.

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## Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

### Principal Stockholders

The following tables set forth information as of March 1, 2005 with respect to the only persons known to us to be the beneficial owners (for purposes of the rules of the SEC) of more than 5% of the outstanding shares of our common stock as of that date.

| Name and Address of Beneficial<br>Owners                                                                                                               | Amount and Nature of<br>Beneficial Ownership | % of Class |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|------------|
| Gabelli Funds, LLC<br>GAMCO Investors, Inc.<br>MJG Associates, Inc.<br>Gabelli Advisers, Inc.<br>One Corporate Center<br>Rye, NY 10580                 | 1,207,467 <sup>(a)</sup>                     | 17.0%      |
| Towle & Co.<br>12855 Flushing Meadow Drive<br>St. Louis, MO 63131                                                                                      | 613,600 <sup>(b)</sup>                       | 8.6%       |
| Dimensional Fund Advisors Inc.<br>1299 Ocean Avenue, 11 <sup>th</sup> Floor<br>Santa Monica, CA 90401                                                  | 607,100 <sup>(c)</sup>                       | 8.5%       |
| Paul S. Wilhide<br>2121 North Fielder Road<br>Arlington, TX 76012                                                                                      | 497,413 <sup>(d)</sup>                       | 7.0%       |
| Ironwood Capital Management, LLC<br>Warren J. Isabelle<br>Richard L. Droster<br>Donald Collins<br>21 Custom House Street<br>Boston, MA 02110           | 493,975 <sup>(e)</sup>                       | 7.0%       |
| Athena Capital Management, Inc.<br>Minerva Group, LP<br>David P. Cohen<br>4 Tower Bridge, #222<br>200 Barr Harbor Drive<br>West Conshohocken, PA 19428 | 453,400 <sup>(f)</sup>                       | 6.4%       |
| Carl W. Dinger III<br>P.O Box 150<br>Green Village, NJ 07935                                                                                           | 373,900 <sup>(g)</sup>                       | 5.3%       |

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(a)

This figure is based on information set forth in a Schedule 13D Amendment No. 18 filed with the SEC on February 4, 2005. GAMCO Investors, Inc. ("GAMCO") holds sole voting and dispositive power over 656,167 shares of common stock. Gabelli Funds, LLC holds sole voting and dispositive power over an aggregate of 399,300 shares of common stock. MJG Associates, Inc. ("MJG") holds sole voting and dispositive power over 6,000 shares of common stock. Gabelli Advisers, Inc. holds sole voting and dispositive power over 146,000 shares of common stock. Mario J. Gabelli is the chief investment officer of each of the reporting persons and is the sole shareholder of MJG.

- (b) This figure is based on information set forth in a Schedule 13D filed with the SEC on April 6, 2004. Towle & Co. holds sole voting and dispositive power over 192,400 shares, and shared dispositive power over 421,200 shares.

61

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- (c) This figure is based on information set forth in a Schedule 13G Amendment No. 1 filed with the SEC on February 9, 2005. Dimensional Fund Advisors Inc. holds sole voting and dispositive power over the indicated shares, and acts as an investment advisor or manager to various investment companies, trusts and accounts that own the shares. Dimensional Fund Advisors Inc. disclaims beneficial ownership of the indicated shares.

- (d) This figure is based on information set forth in a Schedule 13G filed with the SEC on December 9, 2002. Mr. Wilhide holds sole voting and dispositive power over all of the indicated shares. Mr. Wilhide also holds 12,781 shares of Transpro's Series B Convertible Redeemable Preferred Stock. Mr. Wilhide's Series B preferred stock is convertible into common stock on a ratio based on the prevailing market price of Transpro common stock; provided that the aggregate Transpro common stock issued upon all Series B preferred stock conversions shall not exceed 7% of the outstanding common stock of Transpro after giving effect to the conversions. In December 2001, Mr. Wilhide converted 11,080 shares of Series B preferred stock into 373,279 shares of Transpro common stock and in November 2002, Mr. Wilhide converted an additional 6,139 shares of Series B preferred stock into 124,134 shares of Transpro common stock.

- (e) This figure is based on information set forth in a Schedule 13G filed with the SEC on February 10, 2005. Each of the listed parties holds shared voting power over 273,475 shares and shared dispositive power over all of the indicated shares.

- (f) This figure is based on information set forth in a Schedule 13G Amendment No. 1 filed with the SEC on February 10, 2005. Athena Capital Management, Inc. holds shared voting and dispositive power over 238,400 shares and Minerva Group, LP holds sole voting and dispositive power over 210,000 shares. David P. Cohen has sole voting and dispositive power over 5,000 shares and is deemed to have beneficial ownership of all of the indicated shares.

- (g) This figure is based on information set forth in a Schedule 13D filed with the SEC on May 10, 2004. Carl W. Dinger III holds sole voting and dispositive power over all of the indicated shares, 22,900 of which are held in three trusts of which Mr. Dinger is co-trustee.

62

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The following table sets forth information as of March 1, 2005, with respect to shares of our common stock beneficially owned (for purposes of the rules of the SEC) by each director and each executive officer named in the Summary Compensation Table above and by all directors and current executive officers as a group, except that the information with respect to shares held by the trustee under Transpro's 401(k) Savings Plan is as of December 31, 2004 (the most recent practicable date for such information). Beneficial ownership includes shares that may be obtained within 60 days through the exercise of stock options.

| Name of Beneficial Owner                                        | Amount and Nature of<br>Beneficial Ownership | % of Class |
|-----------------------------------------------------------------|----------------------------------------------|------------|
| Barry R. Banducci                                               | 153,975 <sup>(a)</sup>                       | 2.2%       |
| Charles E. Johnson                                              | 202,130 <sup>(b)</sup>                       | 2.8%       |
| William J. Abraham, Jr.                                         | 69,338 <sup>(c)(d)</sup>                     | 1.0%       |
| Philip Wm. Colburn                                              | 38,313 <sup>(c)</sup>                        | *          |
| Paul R. Lederer                                                 | 15,875 <sup>(c)(e)</sup>                     | *          |
| Sharon M. Oster                                                 | 20,736 <sup>(c)</sup>                        | *          |
| F. Alan Smith                                                   | 27,875 <sup>(c)</sup>                        | *          |
| David Albert                                                    | 47,825 <sup>(f)</sup>                        | *          |
| Kenneth T. Flynn, Jr.                                           | 5,000 <sup>(g)</sup>                         | *          |
| Jeffrey L. Jackson                                              | 65,740 <sup>(h)</sup>                        | *          |
| Richard A. Wisot                                                | 37,250 <sup>(i)</sup>                        | *          |
| All directors and executive officers as<br>a group (11 persons) | 684,057 <sup>(j)</sup>                       | 9.2%       |

\*Less than 1%

(a)Includes 26,800 shares issuable upon exercise of options. Also includes 53,000 shares held by The Banducci Family LLC.

(b)Includes 15,180 shares held by the trustee under the Transpro, Inc. 401(k) Savings Plan and 122,500 shares issuable upon exercise of options.

(c)Includes 12,875 shares issuable upon exercise of options.

(d)Includes 13,100 shares held in Mr. Abraham's Keogh account.

(e)Includes 3,000 shares held by the Paul R. Lederer Revocable Trust.

(f)Includes 11,575 shares held by the trustee under the Transpro, Inc. 401(k) Savings Plan and 33,750 shares issuable upon exercise of options.

(g)Consists of shares issuable upon exercise of options.

(h)Includes 33,581 shares held by the trustee under the Transpro, Inc. 401(k) Savings Plan and 28,933 shares issuable upon exercise of options.

(i)Includes 26,250 shares issuable upon exercise of options.

(j)Consists of 316,113 shares owned by or on behalf of directors and executive officers; 60,336 shares held on behalf of certain executive officers by the trustee under the Transpro, Inc. 401(k) Savings Plan; and 307,608 shares issuable upon exercise of options.

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The following table sets forth information concerning our equity compensation plans as of December 31, 2004:

| Plan Category                                                 | Number of securities<br>to be issued upon<br>exercise of<br>outstanding options,<br>warrants and rights | Weighted-average<br>exercise price of<br>outstanding<br>options, warrants<br>and rights (\$) | Number of securities<br>remaining available<br>for issuance under<br>equity compensation<br>plans (excluding<br>securities reflected<br>in left column) |
|---------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| Equity compensation plans approved<br>by security holders:    |                                                                                                         |                                                                                              |                                                                                                                                                         |
| 1995 Stock Plan                                               | 544,359                                                                                                 | \$ 4.00                                                                                      | 20,004                                                                                                                                                  |
| Directors' Plan                                               | 99,200                                                                                                  | \$ 7.50                                                                                      | 800                                                                                                                                                     |
| Equity compensation plans not<br>approved by security holders | 0                                                                                                       | —                                                                                            | 0                                                                                                                                                       |
| Total                                                         | 643,559                                                                                                 | \$ 4.54                                                                                      | 20,804                                                                                                                                                  |

### Changes in Control

On January 31, 2005, Transpro entered into a merger agreement and a contribution agreement providing for the merger of Modine Manufacturing Company's aftermarket business into Transpro. Pursuant to the terms of the merger agreement and contribution agreement, Modine will spin off its aftermarket business on a debt-free basis to its shareholders, and the resulting company will immediately merge into Transpro. Each step of the transaction is expected to be tax-free to the shareholders of both companies. Following the merger, Transpro's current shareholders will own 48% of the Company's shares, and Modine's shareholders will own 52% of Transpro's shares. In addition, as provided in the Company's 1995 Stock Plan, the consummation of the Merger will result in the accelerated vesting of all stock options outstanding at the time of the merger.

Charles E. Johnson, currently CEO of Transpro, will remain as CEO and continue to serve on the Board of Directors. Additionally, it is contemplated that Transpro's Board of Directors will consist of two independent directors from Modine's Board and two Modine senior executives, as well as five independent directors from Transpro's Board. One of Transpro's current outside directors will serve as Chairman of the Board.

The merger is subject to Transpro shareholder and regulatory approvals and other customary conditions.

### Item 13. Certain Relationships and Related Transactions

We have from time to time retained the law firm of Foley & Lardner to perform legal services on our behalf. Payments made by us to Foley & Lardner in 2004 were approximately \$164,000. William J. Abraham, one of our directors, is a partner at Foley & Lardner.

### Item 14. Principal Accountant Fees and Services

Effective September 24, 2004, the Audit Committee of our Board of Directors selected and engaged BDO Seidman, LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2004. BDO Seidman, LLP replaced PricewaterhouseCoopers LLP as our independent registered public accounting firm. PricewaterhouseCoopers LLP had been dismissed as our independent registered public accounting firm on August 20, 2004.

#### Audit Fees

Aggregate fees billed by BDO Seidman, LLP for professional services rendered for the audit of our annual consolidated financial statements included in the annual report on Form 10-K and the review of

64

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interim consolidated financial statements included in the quarterly report on Form 10-Q for the quarter and nine months ended September 30, 2004 and the review and audit of the application of new accounting pronouncements and SEC releases were \$340,000 for the year ended December 31, 2004.

Aggregate fees billed by PricewaterhouseCoopers LLP for professional services rendered for the review of interim consolidated financial statements included in quarterly reports on Form 10-Q and the review of the application of new accounting pronouncements and SEC releases were \$157,118 and \$394,973 for the years ended December 31, 2004 and 2003, respectively.

#### Audit-Related Fees

Aggregate fees billed by BDO Seidman, LLP for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements and that are not disclosed under "Audit Fees" above were \$18,500 for the year ended December 31, 2004. These audit related services include primarily audit work in connection with acquisitions and consultations concerning Section 404 of Sarbanes-Oxley Act.

Aggregate fees billed by PricewaterhouseCoopers LLP for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements and that are not disclosed under "Audit Fees" above were \$58,359 and \$56,120 for the years ended December 31, 2004 and 2003, respectively. These audit related services include primarily audits of the Company's employee benefit plans and audit work in connection with acquisitions.

#### Tax Fees

Aggregate fees billed by BDO Seidman, LLP for professional services rendered to Transpro for tax compliance, tax advice and tax planning were \$2,426 for the year ended December 31, 2004. These tax related services include primarily tax compliance, tax planning and advice.

Aggregate fees billed by PricewaterhouseCoopers LLP for professional services rendered to Transpro for tax compliance, tax advice and tax planning were \$19,448 and \$26,320 for the years ended December 31, 2004 and 2003, respectively. These tax related services include primarily tax compliance, tax planning and advice, and assistance with tax appeals.

#### All Other Fees

Aggregate fees billed by BDO Seidman, LLP for all other products and services provided to Transpro were zero for the year ended December 31, 2004.

Aggregate fees billed by PricewaterhouseCoopers LLP for all other products and services provided to Transpro were \$1,515 and \$1,400 for the years ended December 31, 2004 and 2003, respectively. These fees were for accounting research software license fees.

## Audit Committee Pre-Approval Policy

Pursuant to its charter, the Audit Committee is responsible for selection, approving compensation and overseeing the independence, qualifications and performance of the independent accountants. The Audit Committee has adopted a pre-approval policy pursuant to which certain permissible audit and non-audit services may be provided by the independent accountants. Pre-approval is generally provided for up to one year, is detailed as to the particular service or category of services and may be subject to a specific budget. The Audit Committee may also pre-approve particular services on a case-by-case basis. In assessing requests for services by the independent accountants, the Audit Committee considers whether such services are consistent with the auditor's independence; whether the independent accountants are likely to provide the most effective and efficient service based upon their familiarity with the company; and whether the service could enhance our ability to manage or control risk or improve audit quality.

Notwithstanding the pre-approval policy, all of the audit-related, tax and other services provided by BDO Seidman, LLP and PricewaterhouseCoopers LLP in fiscal year 2004 and 2003 and related fees were approved in advance by the Audit Committee.

65

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

#### (a) (1) Financial Statements of the Registrant

See Consolidated Financial Statements under Item 8 of this Report.

#### (a) (2) Financial Statement Schedules

See Schedule II — Valuation and Qualifying Accounts under Item 8 of this Report.

Schedules other than the schedule listed above are omitted because they are not applicable, or because the information is furnished elsewhere in the Consolidated Financial Statements or the Notes thereto.

#### (a) (3) Exhibits

The information required by this Item relating to Exhibits to this Report is included in the Exhibit Index in (b) below.

#### (b) Exhibits — The following exhibits are filed as part of this report:

- 2.1 Agreement, dated June 15, 1995, between Allen Heat Transfer Products, Inc., AHTP II, Inc., GO/DAN Industries and Handy & Harman Radiator Corporation.<sup>(1)</sup>
- 2.2 Asset Purchase Agreement dated as of April 17, 2000 by and among Transpro, Inc. and Leggett & Platt, Incorporated.<sup>(3)</sup>
- 2.3 Asset Purchase Agreement dated December 27, 2002 by and among GO/DAN Industries, Inc., Transpro, Inc., Fedco Automotive Components Company, Inc. and Stant Corporation.<sup>(10)</sup>

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- 2.4 Agreement and Plan of Merger, dated as of January 31, 2005, among Modine Manufacturing Company, Modine Aftermarket Holdings, Inc. and Transpro.<sup>(11)</sup>
- 2.5 Contribution Agreement, dated as of January 31, 2005, among Modine Aftermarket Holdings, Inc., Modine Manufacturing Company, Modine, Inc. and Transpro.<sup>(11)</sup>
- 2.6 OEM Acquisition Agreement, dated as of January 31, 2005, between Modine Manufacturing Company and Transpro.<sup>(11)</sup>
- 2.7 Amendment to OEM Acquisition Agreement, dated as of March 1, 2005, between Modine Manufacturing Company and Transpro.<sup>(12)</sup>
- 3.1 (i) Restated Certificate of Incorporation of Transpro, Inc.<sup>(2)</sup>
- 3.1 (ii) By-laws of Transpro, Inc., as amended.<sup>(6)</sup>
- 4.1 Form of Rights Agreement between the Company and American Stock Transfer & Trust Company, as assignee of the First National Bank of Boston, as Rights Agent (including form of Certificate of Designations of Series A Junior Participating Preferred Stock and form of Rights Certificate).<sup>(1)</sup>
- 4.2 Loan and Security Agreement dated as of January 4, 2001, by and between Congress Financial Corporation (New England) as Lender and Transpro, Inc., Ready-Aire, Inc., and GO/DAN Industries, Inc. as Borrowers.<sup>(4)</sup>
- 4.3 First Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(5)</sup>
- 4.4 Second Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(5)</sup>
- 4.5 Third Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(7)</sup>
- 4.6 Fourth Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(7)</sup>
- 4.7 Fifth Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(7)</sup>
- 4.8 Sixth Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(7)</sup>
- 4.9 Seventh Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(8)</sup>
- 4.10 Eighth Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(9)</sup>
- 4.11 Ninth Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(10)</sup>
- 4.12 Tenth Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(13)</sup>
- 4.13 Eleventh Amendment to Loan and Security Agreement with Congress Financial Corporation.<sup>(12)</sup>

66

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- 4.14 Amendment No. 2 to Rights Agreement between the Company and American Stock Transfer & Trust Company.<sup>(15)</sup>
  - 10.1 Transpro, Inc. 1995 Stock Plan.<sup>(1)</sup>
  - 10.2 Form of Stock Option Agreement under the 1995 Stock Plan.<sup>(1)</sup>
  - 10.3 Form of Transpro, Inc. 1995 Non-employee Directors Stock Option Plan.<sup>(1)</sup>
  - 10.4 Form of Stock Option Agreement under the 1995 Non-employee Directors Stock Option Plan.<sup>(1)</sup>
  - 10.5 Form of Contribution Agreement between Allen and the Company.<sup>(1)</sup>
  - 10.6 Form of Instrument of Assumption of the Company.<sup>(1)</sup>
  - 10.7 Form of Indemnification Agreement.<sup>(1)</sup>
  - 10.8 Form of Key Employee Severance Policy.<sup>(1)</sup>
  - 10.9 Letter Agreement, dated December 15, 1992 between Jeffrey J. Jackson and GO/DAN Industries.<sup>(1)</sup>
  - 10.10 Employment Agreement between the Company and Charles E. Johnson.<sup>(5)</sup>
  - 10.11

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Amendment No. 1 to Employment Agreement between the Company and Charles E. Johnson  
(14)

- 21.1 Subsidiaries of the Company.
- 23.1 Consent of BDO Seidman, LLP.
- 23.2 Consent of PricewaterhouseCoopers LLP.
- 24 Powers of Attorney (included on signature page).
- 31.1 Certification of CEO in accordance with Section 302 of the Sarbanes-Oxley Act.
- 31.2 Certification of CFO in accordance with Section 302 of the Sarbanes-Oxley Act.
- 32.1 Certification of CEO in accordance with Section 906 of the Sarbanes-Oxley Act.
- 32.2 Certification of CFO in accordance with Section 906 of the Sarbanes-Oxley Act.

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(1) Incorporated by reference to the Company's Registration Statement on Form S-1 (File No. 33-96770).

(2) Incorporated by reference to the Company's Form 10-Q for the quarter ended September 30, 1998.

(3) Incorporated by reference to the Company's Form 8-K filed May 2, 2000.

(4) Incorporated by reference to the Company's 2000 Form 10-K.

(5) Incorporated by reference to the Company's Form 10-Q for the quarter ended June 30, 2001.

(6) Incorporated by reference to the Company's Form 10-Q for the quarter ended September 30, 2001.

(7) Incorporated by reference to the Company's 2001 Form 10-K.

(8) Incorporated by reference to the Company's Form 8-K filed September 20, 2002.

(9) Incorporated by reference to the Company's Form 8-K filed November 22, 2002.

(10) Incorporated by reference to the Company's Form 8-K filed December 27, 2002.

(11) Incorporated by reference to the Company's Form 8-K filed February 1, 2005.

(12) Incorporated by reference to the Company's Form 8-K filed March 7, 2005.

(13) Incorporated by reference to the Company's Form 8-K filed November 19, 2004.

(14) Incorporated by reference to the Company's Form 8-K filed November 3, 2004.

(15) Incorporated by reference to the Company's Form 10-Q/A Amendment No. 2 for the quarter ended March 31, 2004.

67

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TRANSPRO, INC.

By: /s/ CHARLES E. JOHNSON

Charles E. Johnson

President and Chief Executive Officer

Date: March 28, 2005

## POWER OF ATTORNEY

Each of the undersigned hereby appoints Barry R. Banducci and Charles E. Johnson and each of them severally, his or her true and lawful attorneys to execute on behalf of the undersigned any and all amendments to this annual report on Form 10-K and to file the same, with all exhibits thereto and other documents in connection therewith, with the

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Securities and Exchange Commission. Each such attorney will have the power to act hereunder with or without the others. Each of the undersigned hereby ratifies and confirms all such attorneys, or any of them may lawfully do or cause to be done by virtue thereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

|                                                                                                                                                                         |                |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| <u>/s/ WILLIAM J. ABRAHAM, JR.</u><br>William J. Abraham, Jr., Director                                                                                                 | March 28, 2005 |
| <u>/s/ BARRY R. BANDUCCI</u><br>Barry R. Banducci, Director                                                                                                             | March 28, 2005 |
| <u>/s/ PHILIP WM. COLBURN</u><br>Philip Wm. Colburn, Director                                                                                                           | March 28, 2005 |
| <u>/s/ CHARLES E. JOHNSON</u><br>Charles E. Johnson, President,<br>Chief Executive Officer and Director                                                                 | March 28, 2005 |
| <u>/s/ PAUL R. LEDERER</u><br>Paul R. Lederer, Director                                                                                                                 | March 28, 2005 |
| <u>/s/ SHARON M. OSTER</u><br>Sharon M. Oster, Director                                                                                                                 | March 28, 2005 |
| <u>/s/ F. ALAN SMITH</u><br>F. Alan Smith, Director                                                                                                                     | March 28, 2005 |
| <u>/s/ RICHARD A. WISOT</u><br>Richard A. Wisot<br>Vice President, Treasurer,<br>Secretary and Chief Financial Officer<br>Principal Financial and<br>Accounting Officer | March 28, 2005 |