

UNIVERSAL INSURANCE HOLDINGS, INC.

Form 10-Q

May 06, 2011

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2011

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 001-33251

UNIVERSAL INSURANCE HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or
organization)

1110 W. Commercial Blvd., Suite 100, Fort Lauderdale, Florida 33309

(Address of principal executive offices)

(954) 958-1200

(Registrant's telephone number, including area code)

65-0231984

(I.R.S. Employer Identification No.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See the definitions of large accelerated filer and accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting

(Do not check if a smaller

company

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 39,387,998 shares of common stock, par value \$0.01 per share, outstanding on May 3, 2011.

UNIVERSAL INSURANCE HOLDINGS, INC.
TABLE OF CONTENTS
PART I FINANCIAL INFORMATION

| | Page No. |
|---|----------|
| Item 1. Financial Statements: | |
| <u>Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010 (unaudited)</u> | 4 |
| <u>Consolidated Statements of Income for the three months ended March 31, 2011 and 2010 (unaudited)</u> | 5 |
| <u>Consolidated Statements of Cash Flows for the three months ended March 31, 2011 and 2010 (unaudited)</u> | 6 |
| <u>Notes to Consolidated Financial Statements (unaudited)</u> | 7 |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 20 |
| <u>Item 3. Quantitative and Qualitative Disclosure about Market Risk</u> | 27 |
| <u>Item 4. Controls and Procedures</u> | 29 |
| PART II OTHER INFORMATION | |
| <u>Item 1. Legal Proceedings</u> | 30 |
| <u>Item 1A. Risk Factors</u> | 30 |
| <u>Item 6. Exhibits</u> | 30 |
| <u>Signatures</u> | 32 |
| <u>EX-31.1</u> | |
| <u>EX-31.2</u> | |
| <u>EX-32</u> | |
| <u>EX-99.1</u> | |

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To The Board of Directors and Stockholders of
Universal Insurance Holdings, Inc. and Subsidiaries
Fort Lauderdale, Florida

We have reviewed the accompanying condensed consolidated balance sheet of **Universal Insurance Holdings, Inc. and Subsidiaries** as of March 31, 2011 and the related condensed consolidated statements of income and cash flows for the three-month periods ended March 31, 2011 and 2010. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole.

Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

/s/ Blackman Kallick, LLP

Chicago, Illinois

May 6, 2011

Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements**

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
(in thousands, except per share data)

| | March 31, 2011 | December 31, 2010 |
|---|-------------------|-------------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 281,113 | \$ 147,585 |
| Investment securities, at fair value | 139,084 | 224,532 |
| Prepaid reinsurance premiums | 228,395 | 221,086 |
| Reinsurance recoverables | 79,126 | 79,552 |
| Premiums receivable, net | 43,417 | 43,622 |
| Receivable from securities | 38,056 | 17,556 |
| Other receivables | 2,253 | 2,864 |
| Property and equipment, net | 5,624 | 5,407 |
| Deferred policy acquisition costs, net | 10,139 | 9,446 |
| Deferred income taxes | 13,006 | 13,448 |
| Other assets | 2,236 | 1,132 |
| Total assets | \$ 842,449 | \$ 766,230 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| LIABILITIES: | | |
| Unpaid losses and loss adjustment expenses | \$ 158,250 | \$ 158,929 |
| Unearned premiums | 336,923 | 328,334 |
| Advance premium | 30,058 | 19,840 |
| Accounts payable | 5,271 | 3,767 |
| Bank overdraft | 26,863 | 23,030 |
| Reinsurance payable, net | 73,479 | 37,946 |
| Income taxes payable | 10,894 | 8,282 |
| Dividend payable to shareholders | 3,939 | |
| Other accrued expenses | 23,468 | 23,150 |
| Long-term debt | 23,162 | 23,162 |
| Total liabilities | 692,307 | 626,440 |
| Commitments and Contingencies (Note 10) | | |
| STOCKHOLDERS EQUITY: | | |
| Cumulative convertible preferred stock, \$.01 par value | 1 | 1 |
| Authorized shares - 1,000 | | |
| Issued shares - 108 | | |
| Outstanding shares - 108 | | |
| Minimum liquidation preference -\$288 | | |

Edgar Filing: UNIVERSAL INSURANCE HOLDINGS, INC. - Form 10-Q

| | | |
|--|------------|------------|
| Common stock, \$.01 par value | 404 | 404 |
| Authorized shares - 55,000 | | |
| Issued shares - 40,407 | | |
| Outstanding shares - 39,388 | | |
| Treasury shares, at cost - 1,019 | (3,109) | (3,109) |
| Additional paid-in capital | 34,073 | 33,675 |
| Retained earnings | 118,773 | 108,819 |
| Total stockholders' equity | 150,142 | 139,790 |
| Total liabilities and stockholders' equity | \$ 842,449 | \$ 766,230 |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)
(in thousands, except per share data)

| | For the Three Months Ended March 31, | |
|---|---|-----------------|
| | 2011 | 2010 |
| PREMIUMS EARNED AND OTHER REVENUES | | |
| Direct premiums written | \$ 173,175 | \$ 160,100 |
| Ceded premiums written | (123,891) | (127,568) |
| Net premiums written | 49,284 | 32,532 |
| (Increase) decrease in net unearned premium | (1,280) | 782 |
| Premiums earned, net | 48,004 | 33,314 |
| Net investment income | 257 | 193 |
| Net realized gains on investments | 3,652 | 1,287 |
| Net unrealized gains on investments | 2,588 | |
| Net foreign currency gains on investments | 71 | 684 |
| Commission revenue | 4,180 | 4,802 |
| Policy fees | 4,173 | 3,936 |
| Other revenue | 1,408 | 1,004 |
| Total premiums earned and other revenues | 64,333 | 45,220 |
| OPERATING COSTS AND EXPENSES | | |
| Losses and loss adjustment expenses | 26,185 | 23,652 |
| General and administrative expenses | 15,072 | 10,189 |
| Total operating costs and expenses | 41,257 | 33,841 |
| INCOME BEFORE INCOME TAXES | 23,076 | 11,379 |
| Income taxes, current | 8,737 | 3,484 |
| Income taxes, deferred | 441 | 951 |
| Income taxes, net | 9,178 | 4,435 |
| NET INCOME | \$ 13,898 | \$ 6,944 |
| Basic net income per common share | \$ 0.35 | \$ 0.18 |
| Weighted average of common shares outstanding Basic | 39,388 | 38,889 |

Edgar Filing: UNIVERSAL INSURANCE HOLDINGS, INC. - Form 10-Q

| | | |
|---|---------|---------|
| Fully diluted net income per share | \$ 0.34 | \$ 0.17 |
| Weighted average of common shares outstanding Diluted | 40,509 | 40,434 |
| Cash dividend declared per common share | \$ 0.10 | \$ 0.12 |

| | For the Three Months Ended March 31, | |
|--|---|----------|
| | 2011 | 2010 |
| Comprehensive Income: | | |
| Net income | \$ 13,898 | \$ 6,944 |
| Change in net unrealized losses on investments, net of tax | | (1,758) |
| Comprehensive Income | \$ 13,898 | \$ 5,186 |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
(in thousands)

| | Three Months Ended | |
|---|--------------------|-------------------|
| | March 31, 2011 | March 31, 2010 |
| Cash flows from operating activities: | | |
| Net income | \$ 13,898 | \$ 6,944 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Bad debt expense | 164 | 202 |
| Depreciation | 182 | 147 |
| Amortization of cost of stock options | 254 | 478 |
| Amortization of restricted stock grants | 144 | 224 |
| Net realized gains on investments | (3,652) | (1,287) |
| Net unrealized gains on investments | (2,588) | |
| Net foreign currency gains on investments | (71) | (684) |
| Amortization of premium / accretion of discount, net | 157 | 107 |
| Deferred income taxes | 442 | 951 |
| Other | 838 | (15) |
| Net change in assets and liabilities relating to operating activities: | | |
| Prepaid reinsurance premiums | (7,309) | (20,728) |
| Reinsurance recoverables | 426 | 26,781 |
| Premiums receivable, net | 43 | (1,548) |
| Other receivables | (228) | 865 |
| Income taxes recoverable | | (697) |
| Deferred policy acquisition costs, net | (694) | (2,972) |
| Proceeds from sales of debt securities, trading | 73,240 | |
| Purchases of equity securities, trading | (48,350) | |
| Proceeds from sales of equity securities, trading | 46,342 | |
| Other assets | (1,234) | 119 |
| Unpaid losses and loss adjustment expenses | (679) | 4,539 |
| Unearned premiums | 8,588 | 19,946 |
| Accounts payable | 1,504 | 801 |
| Reinsurance payable | 35,533 | 16,104 |
| Income taxes payable | 2,612 | 121 |
| Other accrued expenses | 319 | (1,471) |
| Advance premium | 10,218 | 6,279 |
| Net cash provided by operating activities | 130,099 | 55,206 |
| Cash flows from investing activities: | | |
| Purchases of fixed maturities | | (50,427) |
| Proceeds from sales of fixed maturities | | 25,322 |
| Purchases of equity securities, available for sale | | (35,880) |
| Proceeds from sales of equity securities, available for sale | | 36,447 |
| Capital expenditures and building improvements | (399) | (146) |

| | | |
|--|------------|------------|
| Net cash used in investing activities | (399) | (24,684) |
| Cash flows from financing activities: | | |
| Bank overdraft | 3,833 | 5,163 |
| Preferred stock dividend | (5) | (5) |
| Issuance of common stock | | 7 |
| Treasury shares on option exercise | | (3,724) |
| Tax benefit on exercise of stock options | | 4,021 |
| Repayments of loans payable | | (367) |
| Net cash provided by financing activities | 3,828 | 5,095 |
| Net increase in cash and cash equivalents | 133,528 | 35,617 |
| Cash and cash equivalents at beginning of period | 147,585 | 192,924 |
| Cash and cash equivalents at end of period | \$ 281,113 | \$ 228,541 |
| Supplemental cash flow disclosure | | |
| Interest | \$ | \$ 234 |
| Income taxes | \$ 6,050 | \$ 4,699 |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

1. Nature of Operations and Basis of Presentation

Nature of Operations

Universal Insurance Holdings, Inc. (the Company) is a Delaware corporation originally incorporated as Universal Heights, Inc. in November 1990. The Company changed its name to Universal Insurance Holdings, Inc. on January 12, 2001. The Company is a vertically integrated insurance holding company performing all aspects of insurance underwriting, distribution and claims. Through its wholly owned subsidiaries, including Universal Property & Casualty Insurance Company (UPCIC), the Company is principally engaged in the property and casualty insurance business offered primarily through a network of independent agents. The Company's primary product is homeowners insurance currently offered in four states, including Florida, which represented 98% of policies-in-force as of March 31, 2011 and December 31, 2010. As for the geographic distribution of business within Florida as of March 31, 2011 and December 31, 2010, 32% of the policies-in-force are in Miami-Dade, Broward and Palm Beach counties. Risk from catastrophic losses is managed through the use of reinsurance agreements.

The Company generates revenues primarily from the collection of premiums and the investment of those premiums. Other significant sources of revenue include commissions collected from reinsurers and policy fees.

Basis of Presentation

The Company has prepared the accompanying unaudited Condensed Consolidated Financial Statements (Financial Statements) in accordance with the rules and regulations of the Securities and Exchange Commission (SEC) for interim financial information. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles (GAAP) for complete financial statements. Therefore, the Financial Statements should be read in conjunction with the audited Consolidated Statements contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010 filed with the SEC on March 31, 2011. The condensed consolidated balance sheet at December 31, 2010 was derived from audited financial statements, but does not include all disclosures required by GAAP. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation have been included in the Financial Statements. The results for interim periods do not necessarily indicate the results that may be expected for any other interim period or for the full year.

The Financial Statements include the accounts of Universal Insurance Holdings, Inc. and its wholly owned subsidiaries. All material intercompany balances and transactions have been eliminated in consolidation.

To conform to the current period presentation, certain amounts in the prior periods' consolidated financial statements and notes have been reclassified. Such reclassifications were of an immaterial amount and had no effect on net income or stockholders' equity.

Management must make estimates and assumptions that affect amounts reported in the Company's Financial Statements and in disclosures of contingent assets and liabilities. Actual results could differ from those estimates.

Table of Contents**2. Significant Accounting Policies**

The Company reported Significant Accounting Policies in its Annual Report on Form 10-K for the year ended December 31, 2010. The following are new or revised disclosures or disclosures required on a quarterly basis.

Concentrations of Credit Risk. The Company is exposed to concentrations of credit risk, consisting principally of cash and cash equivalents, debt securities, premiums receivable and reinsurance recoverables.

Concentrations of credit risk with respect to cash on deposit are limited by the Company's policy of investing excess cash with custodial institutions who invest primarily in money market accounts backed by the United States Government and United States Government agency securities with major national banks. These accounts are held by the Institutional Trust & Custody division of U.S. Bank, the Trust Department of SunTrust Bank and Bank of New York Trust Fund.

The Company maintains depository relationships with SunTrust Bank and Wachovia Bank, a division of Wells Fargo Bank N.A. It is the Company's policy not to have a balance of more than \$250 thousand for any of its affiliates at either institution on any given day to minimize exposure to a bank failure. Cash balances in excess of \$250 thousand are transferred daily into custodial accounts with SunTrust Bank where cash is immediately invested into shares of Federated Treasury Obligations Money Market Funds.

Cash and cash equivalents consisted of checking, repurchase and money market accounts with carrying values as of March 31, 2011 and December 31, 2010, as follows (in thousands):

| Institution | As of March 31, 2011 | | | |
|---|----------------------|--------------------|------------|--------|
| | Cash | Money Market Funds | Total | % |
| U. S. Bank IT&C | \$ | \$ 41,453 | \$ 41,453 | 14.7% |
| SunTrust Bank | 1,689 | | 1,689 | 0.6% |
| SunTrust Bank Institutional Asset Services | | 214,671 | 214,671 | 76.4% |
| Wachovia Bank a division of Wells Fargo Bank N.A. | 1,228 | | 1,228 | 0.4% |
| Bank of New York Trust Fund | | 21,631 | 21,631 | 7.7% |
| All Other Banking Institutions | 438 | 3 | 441 | 0.2% |
| | \$ 3,355 | \$ 277,758 | \$ 281,113 | 100.0% |

| Institution | As of December 31, 2010 | | | |
|---|-------------------------|--------------------|------------|--------|
| | Cash | Money Market Funds | Total | % |
| U. S. Bank IT&C | \$ | \$ 41,454 | \$ 41,454 | 28.1% |
| SunTrust Bank | 1,241 | | 1,241 | 0.8% |
| SunTrust Bank Institutional Asset Services | | 92,324 | 92,324 | 62.6% |
| Wachovia Bank a division of Wells Fargo Bank N.A. | 780 | | 780 | 0.5% |
| Bank of New York Trust Fund | | 11,340 | 11,340 | 7.7% |
| All Other Banking Institutions | 443 | 3 | 446 | 0.3% |
| | \$ 2,464 | \$ 145,121 | \$ 147,585 | 100.0% |

All debt securities owned by the Company as of March 31, 2011 and December 31, 2010 are direct obligations of the United States Treasury.

Table of Contents

Concentrations of credit risk with respect to premiums receivable are limited due to the large number of individuals comprising the Company's customer base. However, the majority of the Company's revenues are currently derived from products and services offered to customers in Florida, which could be adversely affected by economic downturns, an increase in competition or other environmental changes.

In order to reduce credit risk for amounts due from reinsurers, UPCIC seeks to do business with financially sound reinsurance companies and regularly evaluate the financial strength of all reinsurers used. Everest Reinsurance Company, the reinsurer to which UPCIC cedes the largest volume of premium, has the following ratings from each of the rating agencies: A+ from A.M. Best Company, A+ from Standard and Poor's Rating Services and Aa3 from Moody's Investors Service, Inc. As of March 31, 2011 and December 31, 2010, UPCIC's reinsurance portfolio contained the following authorized reinsurers that had unsecured recoverables for paid and unpaid losses, including incurred but not reported (IBNR) reserves, loss adjustment expenses and unearned premiums whose aggregate balance exceeded 3% of UPCIC's statutory surplus (in thousands):

| Reinsurer | As of March 31, 2011 | As of December 31, 2010 |
|------------------------------------|----------------------------|-------------------------------|
| Everest Reinsurance Company | \$ 224,822 | \$ 227,942 |
| Florida Hurricane Catastrophe Fund | 14,339 | 32,849 |
| Total | \$ 239,161 | \$ 260,791 |

Recently Adopted Accounting Pronouncements

In January 2010, the Financial Accounting Standards Board (FASB) issued new accounting guidance which expands disclosure requirements relating to fair value measurements. The guidance adds requirements for disclosing amounts of and reasons for significant transfers into and out of Levels 1 and 2 and requires gross rather than net disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. The guidance also provides clarification that fair value measurement disclosures are required for each class of assets and liabilities. Disclosures about the valuation techniques and inputs used to measure fair value for measurements that fall in either Level 2 or Level 3 are also required. The Company adopted the provisions of the new guidance as of March 31, 2010 except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements, which were adopted as of January 1, 2011. Disclosures are not required for earlier periods presented for comparative purposes. The new guidance affects disclosures only; and therefore, the adoption had no impact on the Company's results of operations or financial position.

3. Investments

As of March 31, 2011 and December 31, 2010, the Company's investments consisted primarily of cash and cash equivalents of \$281.1 million and \$147.6 million, respectively, and investment securities with carrying values of \$139.1 million and \$224.5 million, respectively. The Company has made an assessment of its invested assets for fair value measurement as further described in Note 11 Fair Value Measurements.

The Company is required by various state laws and regulations to keep certain cash and cash equivalents or securities on deposit in depository accounts with the states in which it does business. As of March 31, 2011 and December 31, 2010, amounts having a fair value of \$6.1 million and \$6.0 million, respectively,

Table of Contents

were on deposit. These laws and regulations govern not only the amount, but also the type of security that is eligible for deposit.

Major sources of net investment income, comprised primarily of interest and dividends, are summarized as follows (in thousands):

| | For the Three Months Ended March 31, | |
|---------------------------|--|--------|
| | 2011 | 2010 |
| Cash and cash equivalents | \$ 14 | \$ 18 |
| Debt securities | 401 | 300 |
| Equity securities | 26 | 10 |
| Total investment income | 441 | 328 |
| Less investment expenses | (184) | (135) |
| Net investment income | \$ 257 | \$ 193 |

The following table shows the realized gains and losses for investment securities during the three month periods ended March 31, 2011 and 2010 (in thousands):

| | For the Three Months Ended March 31, 2011 | | For the Three Months Ended March 31, 2010 | |
|-------------------|--|--|--|--|
| | Realized Gains (Losses) | Proceeds (Fair Value at Sale) | Realized Gains (Losses) | Proceeds (Fair Value at Sale) |
| Debt Securities | \$ 123 | \$ 8,240 | \$ 61 | \$ 5,962 |
| Equity securities | 14,048 | 61,086 | 4,110 | 36,486 |
| Total | 14,171 | 69,326 | 4,171 | 42,448 |
| Debt Securities | (4,263) | 65,000 | (200) | 19,360 |
| Equity securities | (5,863) | 5,756 | (2,632) | 5,849 |
| Total | (10,126) | 70,756 | (2,832) | 25,209 |
| Net | \$ 4,045 | \$ 140,082 | \$ 1,339 | \$ 67,657 |

The following tables summarize, by type, the Company's investment securities as of March 31, 2011 and December 31, 2010 (in thousands):

Table of Contents

| | As of March 31, 2011 | | As of December 31, 2010 | |
|----------------------------------|----------------------|------------------|-------------------------|------------------|
| | Fair Value | Percent of Total | Fair Value | Percent of Total |
| Debt Securities: | | | | |
| US government agency obligations | \$ 58,098 | 41.8% | \$ 130,116 | 57.9% |
| Equity Securities: | | | | |
| Common stock | | | | |
| Metals and mining | 26,975 | 19.4% | 25,752 | 11.5% |
| Other | 194 | 0.1% | 362 | 0.2% |
| Exchange-traded and mutual funds | | | | |
| Metals and mining | 34,985 | 25.1% | 42,209 | 18.8% |
| Agriculture | 13,248 | 9.5% | 14,877 | 6.6% |
| Energy | 3,995 | 2.9% | 5,559 | 2.5% |
| Indices | 1,464 | 1.1% | 4,613 | 2.0% |
| Other | 125 | 0.1% | 1,044 | 0.5% |
| Total equity securities | 80,986 | 58.2% | 94,416 | 42.1% |
| Total investment securities | \$ 139,084 | 100.0% | \$ 224,532 | 100.0% |

All investment securities as of March 31, 2011 and December 31, 2010 were held by the Company for trading, with cost/amortized cost of \$134.7 million and \$222.5 million, respectively.

During the three-month period ended September 30, 2010, the Company evaluated the trading activity in its investment portfolio, its investing strategy, and its overall investment program. As a result of this evaluation, the Company reclassified its available-for-sale portfolio as a trading portfolio effective July 1, 2010.

The Company recorded \$2.6 million of unrealized gains on trading securities in earnings during the three-month period ended March 31, 2011.

4. Reinsurance

UPCIC seeks to protect against the risk of catastrophic loss by obtaining reinsurance coverage as of the beginning of the hurricane season on June 1 of each year. UPCIC's reinsurance program consists of excess of loss, quota share and catastrophe reinsurance, subject to the terms and conditions of the applicable agreements.

UPCIC's in-force policyholder coverage for windstorm exposures as of March 31, 2011 was approximately \$124 billion. In the normal course of business, UPCIC also seeks to reduce the risk of loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers.

Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsurance contracts. Reinsurance premiums, losses and loss adjustment expenses (LAE) are accounted for on a basis consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Reinsurance ceding commissions received are deferred and netted against policy acquisition costs and amortized over the effective period of the related insurance policies.

Table of Contents

The Company's reinsurance arrangements had the following effect on certain items in the condensed consolidated Statements of Income (in thousands):

| | Three Months Ended March 31, 2011 | | | Three Months Ended March 31, 2010 | | |
|--------|-----------------------------------|-----------------|------------------------------|-----------------------------------|-----------------|------------------------------|
| | Premiums Written | Premiums Earned | Loss and Adjustment Expenses | Premiums Written | Premiums Earned | Loss and Adjustment Expenses |
| Direct | \$ 173,175 | \$ 164,587 | \$ 53,131 | \$ 160,100 | \$ 140,153 | \$ 46,680 |
| Ceded | (123,891) | (116,583) | (26,946) | (127,568) | (106,839) | (23,028) |
| Net | \$ 49,284 | \$ 48,004 | \$ 26,185 | \$ 32,532 | \$ 33,314 | \$ 23,652 |

Prepaid reinsurance premiums and reinsurance recoverables as of March 31, 2011 and December 31, 2010 were as follows (in thousands):

| | As of March 31, 2011 | As of December 31, 2010 |
|--|----------------------|-------------------------|
| Prepaid reinsurance premiums | \$ 228,395 | \$ 221,086 |
| Reinsurance recoverable on unpaid losses and LAE | \$ 78,611 | \$ 79,114 |
| Reinsurance recoverable on paid losses | 515 | 438 |
| Reinsurance recoverables | \$ 79,126 | \$ 79,552 |

The Company has determined that a right of offset exists between UPCIC and its reinsurers. Reinsurance payable to reinsurers has been offset by ceding commissions and inuring premiums receivable from reinsurers as of March 31, 2011 and December 31, 2010 as follows (in thousands):

| | As of March 31, 2011 | As of December 31, 2010 |
|--|----------------------|-------------------------|
| Reinsurance payable, net of ceding commissions due from reinsurers | \$ 105,711 | \$ 75,553 |
| Inuring premiums receivable | (32,232) | (37,607) |
| Reinsurance payable, net | \$ 73,479 | \$ 37,946 |

Table of Contents**5. Stock-Based Compensation and Stockholders' Equity****Stock Options**

The Company recognized total compensation expense related to stock options of \$254 thousand and \$478 thousand during the three months ended March 31, 2011 and 2010, respectively. Deferred tax benefits related to these amounts during the three months ended March 31, 2011 and 2010 were \$98 thousand and \$184 thousand, respectively. Total unrecognized compensation expense related to unvested stock options was \$308 thousand at March 31, 2011, which will be recognized over a weighted-average period of approximately 0.6 years.

Restricted Stock Grants

The following table provides certain information related to restricted stock awards during the three months ended March 31, 2011 (in thousands, except per share data):

| | Number of Shares | Weighted Average Grant Date Fair Value |
|--|------------------------|---|
| Nonvested shares outstanding as of December 31, 2010 | 300 | \$ 5.84 |
| Vested | (99) | \$ 5.84 |
| Nonvested shares outstanding as of March 31, 2011 | 201 | \$ 5.84 |

The Company recognized total compensation expense related to restricted stock of \$144 thousand and \$178 thousand, during the three months ended March 31, 2011 and 2010, respectively. Total unrecognized compensation expense related to restricted stock was \$1.1 million at March 31, 2011, which will be recognized over a weighted-average period of approximately 1.9 years.

Dividends

On January 6, 2011, UIH declared a dividend of \$0.10 per share on its outstanding Common Stock to be paid on April 7, 2011 to the shareholders of record of UIH at the close of business on March 11, 2011.

6. Related Party Transactions

Downes and Associates, a multi-line insurance adjustment corporation based in Deerfield Beach, Florida, performs certain claims adjusting work for UPCIC. Downes and Associates is owned by Dennis Downes, who is the father of Sean P. Downes, Chief Operating Officer and Senior Vice President of UPCIC. During the three-month periods ended March 31, 2011 and 2010, the Company expensed claims adjusting fees of \$260 thousand and \$120 thousand, respectively, to Downes and Associates.

Table of Contents**7. Income Taxes**

The following table reconciles the statutory federal income tax rate to the Company's effective tax rate for the three months ended March 31, 2011 and 2010:

| | Three Months Ended March 31, | |
|--|---------------------------------|-------|
| | 2011 | 2010 |
| Statutory federal income tax rate | 35.0% | 35.0% |
| Increases resulting from: | | |
| Disallowed meals & entertainment | 0.1% | 0.4% |
| Disallowed compensation | 0.6% | 0.0% |
| State income tax, net of federal tax benefit (1) | 3.6% | 3.6% |
| Other, net | 0.5% | 0.0% |
| Effective tax rate | 39.8% | 39.0% |

(1) Included in income tax is State of Florida income tax at a statutory tax rate of 5.5%.

8. Earnings Per Share

Basic earnings per share (EPS) is based on the weighted average number of shares outstanding for the period, excluding any dilutive common share equivalents. Diluted EPS reflects the potential dilution that could occur if securities to issue common stock were exercised.

The following table reconciles the numerator (i.e., income) and denominator (i.e., shares) of the basic and diluted earnings per share computations for net income for the three-month periods ended March 31, 2011 and 2010 (in thousands, except per share data):

| | Three Months Ended March 31, 2011 | | | Three Months Ended March 31, 2010 | | |
|--|---|--------|------------------|---|--------|------------------|
| | Income Available to Common Stockholders | Shares | Per-Share Amount | Income Available to Common Stockholders | Shares | Per-Share Amount |
| Net income | \$ 13,898 | | | \$ 6,944 | | |
| Less: preferred stocks dividends | (5) | | | (5) | | |
| Income available to common stockholders | \$ 13,893 | 39,388 | \$ 0.35 | \$ 6,939 | 38,889 | \$ 0.18 |
| Effect of dilutive securities: | | | | | | |
| Stock options and warrants | | 962 | | | 1,384 | |
| Preferred stock | 5 | 159 | | 5 | 161 | |
| Income available to common stockholders and assumed conversion | \$ 13,898 | 40,509 | \$ 0.34 | \$ 6,944 | 40,434 | \$ 0.17 |

Table of Contents**9. Other Comprehensive Income**

The components of other comprehensive income on a pre-tax and after-tax basis for the three-month period ended March 31, 2010 are as follows (in thousands):

| | Three Months Ended March 31, 2010 | | |
|--|--------------------------------------|----------|------------|
| | Pretax | Tax | After-tax |
| Unrealized (losses) gains, on investments, net, arising during the periods | \$ (4,149) | \$ 1,600 | \$ (2,549) |
| Less: reclassification adjustments of realized gains on investments | 1,287 | (496) | 791 |
| Other comprehensive (loss) income | \$ (2,862) | \$ 1,104 | \$ (1,758) |

There were no amounts of other comprehensive income for the three months ended March 31, 2011.

10. Commitments and Contingencies**Employment Agreements**

The Company has employment agreements with certain employees which are in effect as of March 31, 2011. The agreements provide for minimum salaries, which may be subject to annual percentage increases, and non-equity incentive compensation for certain executives based on pre-tax or net income levels attained by the Company. The agreements also provide for payments contingent upon the occurrence of certain events. The following table provides the amount of commitments and contingent payments the Company is obligated in the form of salaries and non-equity incentive compensation under these agreements (in thousands):

| | As of March 31, 2011 | |
|--|----------------------|---|
| | Salaries | Non-equity incentive compensation |
| Commitments | \$ 17,851 | \$ 14,476 |
| Contingent payments upon certain events: | | |
| Termination | \$ 6,550 | \$ 5,302 |
| Change in control | \$ 14,575 | \$ 9,354 |
| Death | \$ 9,174 | \$ 9,333 |
| Disability | \$ 5,361 | \$ 4,019 |

Operating Leases

The Company has leases for certain computer equipment, software and office space. The Company reported in its Annual Report on Form 10-K for the year ended December 31, 2010 a schedule of future minimum rental payments required under the non-cancelable operating leases.

Litigation

Certain lawsuits have been filed against the Company. In the opinion of management, none of these lawsuits is material and they are all adequately reserved for or covered by insurance or, if not so covered,

Table of Contents

are without merit or involve such amounts that if disposed of unfavorably would not have a material adverse effect on the Company's financial position or results of operations.

11. Fair Value Measurements

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. GAAP describes three approaches to measuring the fair value of assets and liabilities: the market approach, the income approach and the cost approach. Each approach includes multiple valuation techniques. GAAP does not prescribe which valuation technique should be used when measuring fair value, but does establish a fair value hierarchy that prioritizes the inputs used in applying the various techniques. Inputs broadly refer to the assumptions that market participants use to make pricing decisions, including assumptions about risk. Level 1 inputs are given the highest priority in the hierarchy while Level 3 inputs are given the lowest priority. Assets and liabilities carried at fair value are classified in one of the following three categories based on the nature of the inputs to the valuation technique used:

Level 1 Observable inputs that reflect unadjusted quoted prices for identical assets or liabilities in active markets as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3 Unobservable inputs that are not corroborated by market data. These inputs reflect management's best estimate of fair value using its own assumptions about the assumptions a market participant would use in pricing the asset or liability.

Summary of significant valuation techniques for assets measured at fair value on a recurring basis

Level 1

U.S. government obligations and agencies: Comprise U.S. Treasury Notes. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.

Common stock: Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.

Exchange traded and mutual funds: Comprise actively traded funds. Valuation is based on daily quoted net asset values for identical assets in active markets that the Company can access.

Level 2

U.S. government obligations and agencies: Comprise U.S. Treasury Inflation Index Bonds. The primary inputs to the valuation include quoted prices for identical assets in inactive markets or similar assets in active or inactive markets, contractual cash flows, benchmark yields and credit spreads.

Exchange-traded derivatives: The primary inputs to the valuation include quoted prices or quoted net asset values for identical or similar assets in markets that are not active.

As required by GAAP, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The company's assessment of the significance of a

Table of Contents

particular input to the fair value measurement requires judgment, and may affect their placement within the fair value hierarchy levels.

The following tables set forth by level within the fair value hierarchy the company's assets that were accounted for at fair value on a recurring basis as of March 31, 2011 and December 31, 2010 (in thousands):

| | As of March 31, 2011 Fair Value Measurements | | | Total |
|--|---|-----------|---------|------------|
| | Level 1 | Level 2 | Level 3 | |
| Investment securities (trading): | | | | |
| Debt securities: | | | | |
| US government obligations and agencies | \$ 178 | \$ 57,920 | \$ | \$ 58,098 |
| Equity securities: | | | | |
| Common stock: | | | | |
| Metals and mining | 26,975 | | | 26,975 |
| Other | 194 | | | 194 |
| Exchange-traded and mutual funds: | | | | |
| Metals and mining | 34,985 | | | 34,985 |
| Agriculture | 13,248 | | | 13,248 |
| Energy | 3,995 | | | 3,995 |
| Indices | 1,464 | | | 1,464 |
| Other | 125 | | | 125 |
| Total equity securities | 80,986 | | | 80,986 |
| Exchange-traded derivatives (other assets) | | 870 | | 870 |
| Total | \$ 81,164 | \$ 58,790 | \$ | \$ 139,954 |

Table of Contents

| | As of December 31, 2010 Fair Value Measurements | | | Total |
|--|--|------------|---------|------------|
| | Level 1 | Level 2 | Level 3 | |
| Investment securities (trading): | | | | |
| Debt securities: | | | | |
| US government obligations and agencies | \$ 179 | \$ 129,937 | \$ | \$ 130,116 |
| Equity securities: | | | | |
| Common stock: | | | | |
| Metals and mining | 25,752 | | | 25,752 |
| Other | 362 | | | 362 |
| Exchange-traded and mutual funds: | | | | |
| Metals and mining | 42,209 | | | 42,209 |
| Agriculture | 14,877 | | | 14,877 |
| Energy | 5,559 | | | 5,559 |
| Indices | 4,613 | | | 4,613 |
| Other | 1,044 | | | 1,044 |
| Total equity securities | 94,416 | | | 94,416 |
| Exchange-traded derivatives (other assets) | | 182 | | 182 |
| Total | \$ 94,595 | \$ 130,119 | \$ | \$ 224,714 |

The company did not have any transfers between Level 1 and Level 2 for the three-month periods ended March 31, 2011 and 2010.

The following table summarizes the carrying value, net unrealized gains (losses) and estimated fair values of the Company's financial instruments that are not carried at fair value (in thousands).

Table of Contents

| | As of March 31, 2011 Fair Value Measurements | | |
|---------------------------|--|-------------------------------------|----------------------------|
| | Carrying value | Net unrealized Gains/(Losses) | Estimated Fair Value |
| Assets: | | | |
| Cash and cash equivalents | \$ 281,113 | \$ | \$ 281,113 |
| | \$ 281,113 | \$ | \$ 281,113 |
| Liabilities: | | | |
| Long-term debt | \$ 23,162 | \$ (5,061) | \$ 18,101 |
| | \$ 23,162 | \$ (5,061) | \$ 18,101 |
| | As of December 31, 2010 Fair Value Measurements | | |
| | Carrying value | Net unrealized Gains/(Losses) | Estimated Fair Value |
| Assets: | | | |
| Cash and cash equivalents | \$ 147,585 | \$ | \$ 147,585 |
| | \$ 147,585 | \$ | \$ 147,585 |
| Liabilities: | | | |
| Long-term debt | \$ 23,162 | \$ (4,063) | \$ 19,099 |
| | \$ 23,162 | \$ (4,063) | \$ 19,099 |

The carrying value of cash and cash equivalents approximate fair value due to their liquid nature.

The carrying value of long term debt was determined from the expected cash flows discounted using the interest rate quoted by the issuer of the note, the State Board of Administration of Florida (SBA) which is below prevailing rates quoted by private lending institutions. However, as the Company's use of funds from the surplus note is limited by the terms of the agreement, the Company has determined the interest rate quoted by the SBA to be appropriate for purposes of establishing the fair value of the note.

12. Subsequent Events

The Company performed an evaluation of subsequent events through the date the financial statements were issued and determined there were no recognized or unrecognized subsequent events that would require an adjustment or additional disclosure in the Financial Statements as of March 31, 2011.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Unless the context otherwise requires, all references to we, us, our, and Company refer to Universal Insurance Holdings, Inc. (UIH) and its subsidiaries. You should read the following discussion together with our unaudited condensed consolidated financial statements and the related notes thereto included in Part I, Item 1 Financial Statements. Operating results for any one quarter are not necessarily indicative of results to be expected for any other quarter or for the year.

Forward-Looking Statements

In addition to historical information, the following discussion may contain forward-looking statements within the meaning of the Private Securities Reform Litigation Act of 1995. The words expect, estimate, anticipate, believe, intend, project, plan and similar expressions and variations thereof, speak only as of the date the statement was made and are intended to identify forward-looking statements. Forward-looking statements are based on various factors and assumptions that include known and unknown risks and uncertainties. Such statements may include, but not be limited to, projections of revenues, income or loss, expenses, plans, as well as assumptions relating to the foregoing. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future results could differ materially from those in the following discussion and those described in forward-looking statements as a result of the risks set forth in the section below entitled Cautionary Note Regarding Forward-Looking Statements.

Overview

We are a Delaware corporation originally incorporated as Universal Heights, Inc., in November 1990. We changed our name to Universal Insurance Holdings, Inc., on January 12, 2001. We are a vertically integrated insurance holding company performing all aspects of insurance underwriting, distribution and claims. Through our wholly owned subsidiaries, including Universal Property & Casualty Insurance Company (UPCIC), we are principally engaged in the property and casualty insurance business offered primarily through a network of independent agents. Our primary product is homeowners insurance currently offered in four states, including the State of Florida, which represented 98% of the 593 thousand policies-in-force as of March 31, 2011 and 98% of the 584 thousand policies-in-force as of December 31, 2010. As for the geographic distribution of business within Florida as of March 31, 2011 and December 31, 2010, 32% of the policies-in-force are in Miami-Dade, Broward and Palm Beach Counties. Risk from catastrophic losses is managed through the use of reinsurance agreements.

We generate revenues primarily from the collection of premiums and the investment of those premiums. Other significant sources of revenue include commissions collected from reinsurers and policy fees.

Recent Developments

UPCIC filed a premium rate change for homeowners insurance programs with the Florida Office of Insurance Regulators (OIR) on November 5, 2010. The rate increase, which will result in an average premium increase of approximately 14.9 percent statewide, was approved by the OIR on February 3, 2011. The effective dates for the rate increase are February 7, 2011 for new business and March 28, 2011 for renewal business. We expect the approved premium rate increases to have a favorable effect on premiums written and earned in future months as new and renewal policies are written at the higher rates.

On January 6, 2011, UIH declared a dividend of \$0.10 per share on its outstanding Common Stock to be paid on April 7, 2011 to the shareholders of record of UIH at the close of business on March 11, 2011.

Table of Contents**Results of Operations Three Months Ended March 31, 2011 Compared to Three Months Ended March 31, 2010**

The following table summarizes changes in each component of our Statement of Income for the three months ended March 31, 2011 compared to the same period in 2010 (in thousands):

| | Three Months Ended March | | Change | |
|--|--------------------------|-------------|-----------|--------|
| | 2011 | 31, 2010 | \$ | % |
| PREMIUMS EARNED AND OTHER REVENUES | | | | |
| Direct premiums written | \$ 173,175 | \$ 160,100 | \$ 13,075 | 8.2% |
| Ceded premiums written | (123,891) | (127,568) | 3,677 | -2.9% |
| Net premiums written | 49,284 | 32,532 | 16,752 | 51.5% |
| (Increase) decrease in net unearned premium | (1,280) | 782 | (2,062) | NM |
| Premiums earned, net | 48,004 | 33,314 | 14,690 | 44.1% |
| Net investment income | 257 | 193 | 64 | 33.2% |
| Net realized gains on investments | 3,652 | 1,287 | 2,365 | 183.8% |
| Net unrealized gains on investments | 2,588 | | 2,588 | NM |
| Net foreign currency gains (losses) on investments | 71 | 684 | (613) | -89.6% |
| Commission revenue | 4,180 | 4,802 | (622) | -13.0% |
| Policy fees | 4,173 | 3,936 | 237 | 6.0% |
| Other revenue | 1,408 | 1,004 | 404 | 40.2% |
| Total premiums earned and other revenues | 64,333 | 45,220 | 19,113 | 42.3% |
| OPERATING COSTS AND EXPENSES | | | | |
| Losses and loss adjustment expenses | 26,185 | 23,652 | 2,533 | 10.7% |
| General and administrative expenses | 15,072 | 10,189 | 4,883 | 47.9% |
| Total operating costs and expenses | 41,257 | 33,841 | 7,416 | 21.9% |
| INCOME BEFORE INCOME TAXES | | | | |
| Income taxes, current | 23,076 | 11,379 | 11,697 | 102.8% |
| Income taxes, deferred | 8,737 | 3,484 | 5,253 | 150.8% |
| Income taxes, net | 441 | 951 | (510) | -53.6% |
| Income taxes, net | 9,178 | 4,435 | 4,743 | 106.9% |
| NET INCOME | \$ 13,898 | \$ 6,944 | \$ 6,954 | 100.1% |

The increase in direct premiums written of \$13.1 million, or 8.2%, was due to an increase in the number of policies written from further expansion and strengthening of our agent network and rate increases which became effective in February 2011 as well as those that became effective in the latter part of 2009, which have had a favorable impact on renewal policies. The benefit from these factors was partially offset by an increase in the number of policies-in-force eligible for wind mitigation credits.

Table of Contents

The following table reflects the effect of wind mitigation credits received by UPCIC policyholders (in thousands):

| Date | Percentage of UPCIC policyholders receiving credits | Reduction of in-force premium (only policies including wind coverage) | | |
|------------|---|---|---------------------|---|
| | | Total credits | In-force premium | Percentage reduction of in-force premium |
| 6/1/2007 | 1.9% | \$ 6,285 | \$ 487,866 | 1.3% |
| 12/31/2007 | 11.8% | \$ 31,952 | \$ 500,136 | 6.0% |
| 3/31/2008 | 16.9% | \$ 52,398 | \$ 501,523 | 9.5% |
| 6/30/2008 | 21.3% | \$ 74,186 | \$ 508,412 | 12.7% |
| 9/30/2008 | 27.3% | \$ 97,802 | \$ 515,560 | 16.0% |
| 12/31/2008 | 31.1% | \$ 123,525 | \$ 514,011 | 19.4% |
| 3/31/2009 | 36.3% | \$ 158,230 | \$ 530,030 | 23.0% |
| 6/30/2009 | 40.4% | \$ 188,053 | \$ 544,646 | 25.7% |
| 9/30/2009 | 43.0% | \$ 210,292 | \$ 554,379 | 27.5% |
| 12/31/2009 | 45.2% | \$ 219,974 | \$ 556,557 | 28.3% |
| 3/31/2010 | 47.8% | \$ 235,718 | \$ 569,870 | 29.3% |
| 6/30/2010 | 50.9% | \$ 281,386 | \$ 620,277 | 31.2% |
| 9/30/2010 | 52.4% | \$ 291,306 | \$ 634,285 | 31.5% |
| 12/31/2010 | 54.2% | \$ 309,858 | \$ 648,408 | 32.3% |
| 3/31/2011 | 55.8% | \$ 325,511 | \$ 660,303 | 33.0% |

The increase in net premiums written of \$16.8 million, or 51.5%, was due to an increase in direct premiums written as described above and a decrease in the amount of ceded premiums written of \$3.7 million. The decrease in the amount of ceded premiums written was the result of a decrease in the amount of ceded premiums written for catastrophe reinsurance offset by an increase in the amount of ceded premiums written for quota share reinsurance.

Net unearned premiums increased by \$1.3 million during the three months ended March 31, 2011 compared to a decrease of \$782 thousand in the same period during 2010. These changes had the effect of a reduction of earned premiums of \$2.0 million when comparing the two periods.

Premiums earned, net increased by \$14.7 million, or 44.1%, due to the increase in net premiums and the effect from the changes in unearned premium both of which are described above.

The increase in net realized gains on investments of \$2.4 million reflects favorable market conditions and an increase in the number of securities sold compared to the same period in the prior year.

During 2010, management evaluated the trading activity of the investment portfolio, the investing strategy, and the overall investment program. As a result of this evaluation, we reclassified the available-for-sale portfolio as a trading portfolio effective July 1, 2010. Since July 1, 2010, changes in the market value of our trading portfolio are recorded directly to revenues as unrealized gains or losses on investments. In previous periods, the changes in unrealized gains and losses on the available-for-sale portfolio were appropriately included in Other Comprehensive Income rather than current period income. Net unrealized gains on investments of \$2.6 million recorded during the three months ended March 31, 2011 reflect the net increase in value of investment securities held in our trading portfolio as of March 31, 2011.

Commission revenue is comprised principally of reinsurance commission sharing agreements. The decrease in commission revenue of \$622 thousand or 13% is due to a decrease in the percentage of ceded premiums to written premiums and a change in the rates charged under the new sharing agreements.

Policy fee income increased by \$237 thousand, or 6.0% in connection with the increase in the number of policies written.

Table of Contents

The increase in other revenues of \$404 thousand is primarily due to a higher volume of fees earned on payment plans offered to policyholders by UPCIC.

The increase in net losses and LAE of \$2.5 million, or 10.7%, was primarily due to the growth in policy count on a year-over-year basis.

The net loss and LAE ratios, or net losses and LAE as a percentage of net earned premiums, were 54.5% and 71.0% during the three-month periods ended March 31, 2011 and 2010, respectively, and were comprised of the following components (in thousands):

| | Three months ended March 31, 2011 | | |
|-----------------------------------|-----------------------------------|------------|-----------|
| | Direct | Ceded | Net |
| Loss and loss adjustment expenses | \$ 53,131 | \$ 26,946 | \$ 26,185 |
| Premiums earned | \$ 164,587 | \$ 116,583 | \$ 48,004 |
| Loss & LAE ratios | 32.3% | 23.1% | 54.5% |

| | Three months ended March 31, 2010 | | |
|-----------------------------------|-----------------------------------|------------|-----------|
| | Direct | Ceded | Net |
| Loss and loss adjustment expenses | \$ 46,680 | \$ 23,028 | \$ 23,652 |
| Premiums earned | \$ 140,153 | \$ 106,839 | \$ 33,314 |
| Loss & LAE ratios | 33.3% | 21.6% | 71.0% |

The ceded loss and LAE ratio for the three-month period ended March 31, 2011 was 23.1% compared to 21.6% for the same period in the prior year. The ceded loss and LAE ratio was influenced by lower total reinsurance costs in the 2011 period compared to the 2010 period.

General and administrative expenses increased primarily in response to an increase in commissions paid on direct written premium and the associated premium taxes thereon. Commissions and premium taxes are directly related to the volume of direct written premium. As noted previously, direct written premium has increased in response to an increase in the number of policies-in-force and the increase in in-force premium per policy. Increased expenses were partially offset by an increase in ceding commissions.

Commissions and other costs of acquiring insurance that vary with, and are primarily related to the production of new and renewal business, are deferred and amortized over the terms of the policies or reinsurance treaties to which they are related. During the three months ended March 31, 2011, the deferral of policy acquisitions costs was less than the comparable amount during the 2010 period by approximately \$2.3 million thereby increasing general and administrative expenses in the 2011 period by an equal amount.

Income taxes, net increased by \$4.7 million, or 106.9%, as a result of an increase in pre-tax income.

The increase in net income of \$7.0 million, or 100.1%, is primarily attributable to the increase in the number of policies-in-force during the three-month period ended March 31, 2011 compared to the same period in 2010, improvement in loss experience, and realized and unrealized gains on our trading portfolio.

Table of Contents**Analysis of Financial Condition As of March 31, 2011 Compared to December 31, 2010**

We believe that premiums will be sufficient to meet our working capital requirements for at least the next twelve months.

Our policy is to invest amounts considered to be in excess of current working capital requirements. We reduced our aggregate investment securities to \$139.1 million as of March 31, 2011 from \$224.5 million as of December 31, 2010 in response to market conditions. We have a receivable of \$38.1 million at March 31, 2011 for securities sold that have not yet settled compared to \$17.6 million at December 31, 2010.

The following table summarizes, by type, the carrying values of investments (in thousands):

| <u>Type of Investment</u> | As of March 31, 2011 | As of December 31, 2010 |
|---------------------------|----------------------------|-------------------------------|
| Cash and cash equivalents | \$ 281,113 | \$ 147,585 |
| Debt securities | 58,098 | 130,116 |
| Equity securities | 80,986 | 94,416 |
| Total Investments | \$ 420,197 | \$ 372,117 |

The liability for Reinsurance Payable increased \$35.6 million to \$73.5 million during the three months ended March 31, 2011 from \$37.9 million as of December 31, 2010, primarily due to the timing of settlements with reinsurers.

Liquidity and Capital Resources**Liquidity**

Liquidity is a measure of a company's ability to generate sufficient cash flows to meet its short and long-term obligations.

The balance of cash and cash equivalents as of March 31, 2011 was \$281.1 million compared to \$147.6 million at December 31, 2010. Most of this amount is available to pay claims in the event of a catastrophic event pending reimbursement amounts recoverable under reinsurance agreements. The source of liquidity for possible claim payments consists of the collection of net premiums after deductions for expenses, reinsurance recoverables and short-term loans.

UIH's liquidity requirements primarily include the payment of dividends to shareholders and interest and principal on debt obligations. The declaration and payment of future dividends to shareholders will be at the discretion of our Board of Directors and will depend upon many factors, including our operating results, financial condition, capital requirements and any regulatory constraints.

Our insurance operations provide liquidity in that premiums are generally received months or even years before losses are paid under the policies sold. Historically, cash receipts from operations, consisting of insurance premiums, commissions, policy fees and investment income, have provided more than sufficient funds to pay loss claims and operating expenses. We maintain substantial investments in highly liquid, marketable securities. Liquidity can also be generated by funds received upon the sale of marketable securities in our investment portfolio.

Table of Contents

Effective July 1, 2010, we elected to classify our securities investment portfolio as trading. Accordingly, purchases and sales of investment securities are included in cash flows from operations beginning July 1, 2010. We generated \$130.1 million in cash from operations during the year three months ended March 31, 2011 compared to \$55.2 million of cash generated by operating activities for the three months ended March 31, 2010. The generation of cash during the three months ended March 31, 2011 reflects proceeds from sales of investments securities, net of purchases of \$71.2 million.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance programs and for losses that otherwise are not covered by the reinsurance programs, which could have a material adverse effect on UPCIC's and our business, financial condition, results of operations and liquidity (see Note 3 to our Consolidated Financial Statements in Part II, Item 8 of Form 10-K for the Year Ended December 31, 2010 for a discussion of reinsurance programs).

Funds generated from operations have generally been sufficient to meet liquidity requirements and we expect that in the future funds from operations will continue to meet such requirements. There can be no assurances, however, that such will be the case.

Capital Resources

Capital resources provide protection for policyholders, furnish the financial strength to support the business of underwriting insurance risks and facilitate continued business growth. At March 31, 2011, we had total capital of \$173.3 million comprised of stockholders' equity of \$150.1 million and total debt of \$23.2 million. Our debt-to-total-capital ratio and debt-to-equity ratio were 13.7% and 15.5%, respectively, at March 31, 2011.

At March 31, 2011, UPCIC was in compliance with all covenants under its surplus note and its total adjusted capital was in excess of regulatory requirements.

Cash Dividends

On January 6, 2011, we declared a dividend of \$0.10 per share on our outstanding Common Stock to be paid on April 7, 2011 to the shareholders of record at the close of business on March 11, 2011.

Contractual Obligations

There have been no material changes during the period covered by this Report on Form 10-Q, outside of the ordinary course of business, to the contractual obligations specified in the table of contractual obligations included in Part 1, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2010.

Critical Accounting Policies and Estimates

There have been no material changes during the period covered by this Report on Form 10-Q to Critical Accounting Policies and Estimates previously disclosed in Part II, Item 7, Management's Discussion and Analysis of Financial Condition included in our Annual Report on Form 10-K for the year ended December 31, 2010.

Related Parties

See Note 7 Related Parties in our Notes to Condensed Consolidated Financial Statements for information about related parties.

Table of Contents

Cautionary Note Regarding Forward- Looking Statements

We operate in a rapidly changing environment that involves a number of uncertainties, some of which are beyond our control. Certain statements made in this report that reflect management's expectations regarding future events are forward looking in nature and, accordingly are subject to risks and uncertainties. These forward-looking statements are only current expectations about future events. Actual results could differ materially from those set forth in or implied by any forward-looking statement. Factors that could cause or contribute to such differences include, but are not limited to, risk factors set forth in filings with the Securities and Exchange Commission, including our annual and quarterly reports. The following is a summary of uncertainties which were disclosed in greater detail in "Factors Affecting Operating Results and Market Price of Stock" in our Annual Report on Form 10-K for the year ended December 31, 2010.

The industry in which we operate subjects us to significant fluctuations in operating results caused by competition, catastrophe losses, general economic conditions including interest rate changes, legislative initiatives, the regulatory environment, the frequency of litigation, the size of judgments, severe weather conditions, climate changes or cycles, the role of federal or state government in the insurance market, judicial or other authoritative interpretations of laws and policies, and the availability and cost of reinsurance.

Our ability to manage our exposure to catastrophic losses.

Risks related to our dependence upon third party developers of models to estimate hurricane losses and the reasonableness of assumptions or scenarios incorporated into the models which may be provided by third parties or management.

Risks related to our dependence upon third parties to perform certain functions including, but not limited to the purchase of reinsurance and risk management analysis. We also rely on reinsurers to limit the amount of risk retained under our policies and to increase our ability to write additional risks.

Our ability to obtain reinsurance to the same extent and at the same cost as currently in place and minimize the loss of potential profits by ceding premiums to reinsurers.

Credit risk, including certain concentrations with respect to our reinsurers, in light of our primary liability for the full amount of the risk underlying the reinsurance agreements.

Risks related to the ability of the Florida Hurricane Catastrophe Fund (FHCF) to provide reimbursements at levels requested and relied upon by us or as timely as required by our claims payments to policyholders. In addition, the cost of our reinsurance program may increase should we deem it necessary to purchase additional private market reinsurance due to reduced estimates of the FHCF's claims-paying capacity.

Risks that laws, contracts or requirements relating to the FHCF may not be interpreted in a manner consistent with UPCIC's understandings or will change in the future.

Our ability to estimate and maintain adequate liabilities to pay claims for losses and loss adjustment expenses.

Table of Contents

Adverse regulation or legislation.

Our ability to implement sufficient and timely rate adjustments to provide aggregate premiums commensurate with expected losses.

Risks related to our dependence upon the efforts of key individuals.

Our ability to compete in a highly competitive industry.

Our ability to maintain our financial stability rating provided by Demotech, Inc.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the potential for economic losses due to adverse changes in fair value of financial instruments. Our primary market risk exposures are related to our investment portfolio and include interest rates, equity prices and commodity prices, and to a lesser extent, our debt obligations. Investments in debt and equity securities held in trading are carried on the balance sheet at fair value. Our investment portfolio as of March 31, 2011 was comprised of approximately 42% debt securities and 58% equity securities, all of which were held for trading. Our investment portfolio as of December 31, 2010 was comprised approximately of 57% fixed income securities and 43% equity securities, all of which were held for trading. As previously described in Liquidity and Capital Resources, the surplus note accrues interest at an adjustable rate based on the 10-year Constant Maturity Treasury rate.

Our investment objective is to maximize total rate of return after federal income taxes while maintaining liquidity and minimizing risk. Our investment portfolio is managed by an investment committee consisting of all current directors in accordance with guidelines established by the Florida OIR. The committee reviews the management's investment policies on a regular basis. The current investment policy limits investment in non-investment grade fixed maturity securities (including high-yield bonds), and limits total investments in preferred stock and common stock. We comply with applicable laws and regulations, which further restrict the type, quality and concentration of investments. In general, these laws and regulations permit investments, within specified limits and subject to certain qualifications, in federal, state and municipal obligations, corporate bonds, preferred and common equity securities and real estate mortgages.

Table of Contents**Interest Rate Risk**

Interest rate risk is the sensitivity of a fixed-rate instrument to changes in interest rates. When interest rates rise, the fair value of our fixed-rate instruments decline.

The following table provides information about our fixed income investments, which are sensitive to changes in interest rates. The table presents cash flows of principal amounts and related weighted average interest rates by expected maturity dates for investments held in trading at March 31, 2011 and December 31, 2010 (in thousands):

As of March 31, 2011

| | 2011 | 2012 | 2013 | 2014 | 2015 | Thereafter | Amortized Cost | Total Fair Value |
|---|------|--------|------|------|------|------------|-------------------|------------------------|
| US government and agency obligations | \$ | \$ 174 | \$ | \$ | \$ | 60,255 | \$ 60,429 | \$ 58,098 |
| average interest rate | | 2.6% | | | | 1.4% | 4.0% | 4.0% |

As of December 31, 2010

| | 2010 | 2011 | 2012 | 2013 | 2014 | Thereafter | Amortized Cost | Total Fair Value |
|---|------|------|--------|------|------|------------|-------------------|---------------------|
| US government and agency obligations | \$ | \$ | \$ 174 | \$ | \$ | \$ 137,792 | \$ 137,966 | \$ 130,116 |
| average interest rate | | | 2.6% | | | 1.3% | 3.9% | 3.9% |

United States government and agency securities are rated from AAA to Aaa by Moody's Investors Service, Inc., and AAA by Standard and Poor's Company.

Equity and Commodity Price Risk

Equity and commodity price risk is the potential for loss in fair value of investments in common stock, exchange-traded funds (ETF), and mutual funds from adverse changes in the prices of those instruments.

Table of Contents

The following table provides information about the composition of equity and commodity securities held in the Company's investment portfolio outstanding at March 31, 2011 and December 31, 2010 (in thousands):

| | As of March 31, 2011 | | As of December 31, 2010 | |
|-----------------------------------|----------------------|------------------|-------------------------|------------------|
| | Fair Value | Percent of Total | Fair Value | Percent of Total |
| Common stock: | | | | |
| Metals and mining | \$ 26,975 | 33.3% | \$ 25,752 | 27.3% |
| Other | 194 | 0.2% | 362 | 0.4% |
| Exchange-traded and mutual funds: | | | | |
| Metals and mining | 34,985 | 43.2% | 42,209 | 44.7% |
| Agriculture | 13,248 | 16.4% | 14,877 | 15.7% |
| Energy | 3,995 | 4.9% | 5,559 | 5.9% |
| Indices | 1,464 | 1.8% | 4,613 | 4.9% |
| Other | 125 | 0.2% | 1,044 | 1.1% |
| Total | \$ 80,986 | 100.0% | \$ 94,416 | 100.0% |

A hypothetical decrease of 10% in the market prices of each of the equity and commodity securities held at March 31, 2011 and December 31, 2010, would have resulted in a decrease of \$8.1 million and \$9.4 million, respectively, in the fair value of the equity securities portfolio.

Item 4. Controls and ProceduresEvaluation of Disclosure Controls and Procedures

The Company carried out an evaluation under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934 as of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that disclosure controls and procedures were effective as of March 31, 2011 to ensure that information required to be disclosed by the Company in its reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Changes in Internal Control Over Financial Reporting

There was no change in the Company's internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

PART II OTHER INFORMATION

Item 1. Legal Proceedings

The Company is involved in certain lawsuits. In the opinion of management, none of these lawsuits: (1) involve claims for damages exceeding 10% of the Company's cash and invested assets, (2) involve matters that are not routine litigation incidental to the claims aspect of its business, (3) involve bankruptcy, receivership or similar proceedings, (4) involve material Federal, state, or local environmental laws; (5) potentially involve more than \$100 thousand in sanctions and a governmental authority is a party, or (6) are material proceedings to which any director, officer, affiliate of the Company, beneficial owner of more than 5% of any class of voting securities of the Company, or security holder is a party adverse to the Company or has a material interest adverse to the Company.

Item 1A. Risk Factors

There have been no material changes during the period covered by this Report on Form 10-Q to the risk factors previously disclosed in Part I, Item 1A, "Risk Factors", included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

Item 6. Exhibits

| Exhibit No. | Exhibit |
|-------------|--|
| 3.1 | Registrant's Restated Amended and Restated Certificate of Incorporation (1) |
| 3.2 | Certificate of Designation for Series A Convertible Preferred Stock dated October 11, 1994 (2) |
| 3.3 | Certificate of Designations, Preferences, and Rights of Series M Convertible Preferred Stock dated August 13, 1997 (3) |
| 3.4 | Certificate of Amendment of Amended and Restated Certificate of Incorporation dated October 19, 1998 (2) |
| 3.5 | Certificate of Amendment of Amended and Restated Certificate of Incorporation dated December 18, 2000 (2) |
| 3.6 | Certificate of Amendment of Certificate of Designations of the Series A Convertible Preferred Stock dated October 29, 2001 (2) |
| 3.7 | Certificate of Amendment of Amended and Restated Certificate of Incorporation dated December 7, 2005 (4) |
| 3.8 | Certificate of Amendment of Amended and Restated Certificate of Incorporation dated May 18, 2007 (4) |
| 3.9 | Amended and Restated Bylaws (5) |

Table of Contents

| Exhibit No. | Exhibit |
|-------------|--|
| 31.1 | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 | Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Title 18, United States Code, Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 99.1 | Schedule of Investments |
| (1) | Incorporated by reference to the Registrant's Registration Statement on Form S-1 (File No. 33-51546) declared effective on December 14, 1992 |
| (2) | Incorporated by reference to the Registrant's Annual Report on Form 10-KSB for the year ended December 31, 2002 |
| (3) | Incorporated by reference to the Registrant's Annual Report on Form 10-KSB/A for the year ended April 30, 1997 |
| (4) | Incorporated by reference to the Registrant's Quarterly Report on Form 10-QSB for period ended June 30, 2007 |
| (5) | Incorporated by reference to the Registrant's Current Report on Form 8-K dated January 8, 2007 |

Table of Contents

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

UNIVERSAL INSURANCE HOLDINGS,
INC.

Date: May 6, 2011

/s/ Bradley I. Meier
Bradley I. Meier, President and
Chief Executive Officer

/s/ George R. De Heer
George R. De Heer,
Chief Financial Officer
(Principal Accounting Officer)

32