# Edgar Filing: Simcere Pharmaceutical Group - Form 6-K

Simcere Pharmaceutical Group Form 6-K March 09, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 OF THE SECURITIES EXCHANGE ACT OF 1934

For the month of March 2011 Commission Filing Number: 001-33398

Simcere Pharmaceutical Group (Translation of registrant s name into English)

No. 699-18 Xuan Wu Avenue, Xuan Wu District, Nanjing Jiangsu Province 210042 People s Republic of China (Address of principal executive offices)

Indicate by check mark whether the re	gistrant files or w	vill file annual reports under	cover Form 20-F or Form 40-	F.
	Form 20-F b	Form 40-F o		

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): o

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No b

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

1

# Edgar Filing: Simcere Pharmaceutical Group - Form 6-K

# SIMCERE PHARMACEUTICAL GROUP FORM 6-K TABLE OF CONTENTS

	Page
	3
	4
2	
	2

# Edgar Filing: Simcere Pharmaceutical Group - Form 6-K

#### **Table of Contents**

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Simcere Pharmaceutical Group

By: /s/ Yushan Wan Name: Yushan Wan

Title: Acting Chief Financial Officer

DATE:March 8, 2011

3

Exhibit 99.1

# SIMCERE PHARMACEUTICAL GROUP REPORTS UNAUDITED FOURTH QUARTER AND FISCAL YEAR 2010 RESULTS

NANJING, CHINA, March 8, 2011 Simcere Pharmaceutical Group (Simcere or the Company) (NYSE: SCR), a leading pharmaceutical company specializing in the development, manufacturing, and marketing of branded and proprietary pharmaceuticals in China, today reported unaudited financial results for the fourth quarter and fiscal year ended December 31, 2010.

# **Highlights**

**Total revenue** was RMB587.7 million (US\$89.1 million) for the fourth quarter of 2010, which represented an increase of 7.6% from RMB546.5 million for the same period in 2009. For the full year of 2010, total revenue was RMB2,141.1 million (US\$324.4 million), which represented an increase of 15.3% from RMB1,857.1 million for the full year of 2009.

**Income from operations** was RMB62.8 million (US\$9.5 million) for the fourth quarter of 2010, compared to a loss of RMB25.8 million for the same period in 2009\*. For the full year of 2010, operating income was RMB217.9 million (US\$33.0 million), which represented an increase of 113.2% from RMB102.2 million for the same period in 2009.

**Net income attributable to Simcere** was RMB58.7 million (US\$8.9 million) for the fourth quarter of 2010, compared to a loss of RMB75.4 million for the same period in 2009\*. For the full year of 2010, net income was RMB172.4 million (US\$26.1 million), which represented an increase of 552.4% from RMB26.4 million for the same period in 2009.

**Gross margin** for the fourth quarter of 2010 was 84.1%, compared to 83.6% for the same period in 2009. For the full year of 2010, gross margin was 84.0%, increasing from 82.7% for the full year of 2009.

\*In fiscal year 2009 after the fourth quarter press release on March 16, 2010, the Company recognized a goodwill impairment charge of RMB76.4 million and an equity loss of RMB55.6 million associated with the acquisition of Jiangsu Yanshen. Accordingly, the unaudited financial data of the fourth quarter 2009 were adjusted in the financial statements for the year ended December 31, 2009 filed in the Form 20-F on June 30, 2010 to reflect the revised purchase price allocation in respect of the acquisition of Jiangsu Yanshen in 2009.

During the fourth quarter, Simcere s revenue and net income continued the stable growth trend of the previous three quarters, and we were especially encouraged by Endu s sales performance, said Mr. Jinsheng Ren, Chairman and Chief Executive Officer of Simcere Pharmaceutical Group. Highlighting the success of Simcere s R&D efforts, during the year, we filed four clinical trial applications with the SFDA.

Mr. Ren added, Looking ahead, we believe that China s fast-developing pharmaceutical market combined with Simcere s established and expanding national sales force and our growing product portfolio should help drive sustainable development in 2011 and beyond.

4

#### 2010 Fourth Quarter Financial Results

**Total revenue** for the fourth quarter of 2010 was RMB587.7 million (US\$89.1 million), which represented an increase of 7.6% from RMB546.5 million for the same period in 2009. For the full year of 2010, total revenue was RMB2,141.1 million (US\$324.4 million), which represented an increase of 15.3% from RMB1,857.1 million for the full year of 2009.

**Revenue from edaravone injection products** under the brand names Bicun and Yidasheng totaled RMB222.4 million (US\$33.7 million) for the fourth quarter of 2010, which was 37.9% of the Company s product revenue for the fourth quarter of 2010, an increase of 5.1% from RMB211.7 million for the same period in 2009. For the full year of 2010, revenue from Bicun and Yidasheng totaled RMB791.9 million (US\$120.0 million), an increase of 6.2% from RMB745.4 million for the full year of 2009.

**Revenue from Endu,** the Company s patented anti-cancer biotech product, amounted to RMB67.9 million (US\$10.3 million) in the fourth quarter of 2010, which was 11.6% of the Company s product revenue for the fourth quarter of 2010, an increase of 99.7% from RMB34.0 million for the same period in 2009. For the full year of 2010, revenue from Endu totaled RMB223.1 million (US\$33.8 million), an increase of 79.6% from RMB124.2 million for the full year of 2009.

**Revenue from Sinofuan**, a 5-FU sustained release implant for the treatment of cancer, amounted to RMB36.1 million (US\$5.5 million) for the fourth quarter of 2010, which was 6.1% of the Company s product revenue for the fourth quarter of 2010, an increase of 17.9% from RMB30.6 million for the same period in 2009. For the full year of 2010, revenue from Sinofuan totaled RMB151.8 million (US\$23.0 million), an increase of 20.2% from RMB126.3 million for the full year of 2009.

Revenue from other branded generic products including Zailin and Yingtaiqing amounted to RMB255.4 million (US\$38.7 million), which was 43.5% of the Company s product revenue for the fourth quarter of 2010, an increase of 20.4% from RMB212.1 million for the same period in 2009. For the full year of 2010, revenue from other branded generic products totaled RMB896.3 million (US\$135.8 million), which represented an increase of 13.3% from RMB791.0 million for the full year of 2009.

**Gross margin** for the fourth quarter of 2010 was 84.1%, increasing from 83.6% for the same period in 2009. For the full year of 2010, gross margin was 84.0%, increasing from 82.7% for the full year of 2009.

Research and development expenses for the fourth quarter of 2010 totaled RMB31.4 million (US\$4.8 million), which represented a decrease of 37.3% from RMB50.1 million for the same period in 2009. This decrease was primarily due to a government research and innovation subsidy recognized in the fourth quarter of 2010 which offset part of the Company s research and development expenses and several concentrated payments by the Company in the same period of 2009 for several research and development projects. As a percentage of total revenue, research and development expenses were 5.4% for the fourth quarter of 2010, compared to 9.2% for the same period in 2009. For the full year of 2010, research and development expenses totaled RMB125.7 million (US\$19.1 million), compared to RMB133.0 million for the full year of 2009.

**Sales, marketing and distribution expenses** for the fourth quarter of 2010 were RMB330.6 million (US\$50.1 million), which represented an increase of 10.2% from RMB299.9 million for the same period in 2009. As a percentage of total revenue, sales, marketing and distribution expenses were 56.3% for the fourth quarter of 2010, compared to 54.9% for the same period in 2009. This increase was primarily due to the expansion of our sales team and higher promotion expenses for new-to-market drugs. For the full year of 2010, sales, marketing and distribution expenses were RMB1,186.1 million (US\$179.7 million), which represented an increase of 18.3% from RMB1,002.4 million for the full year of 2009.

5

General and administrative expenses were RMB69.6 million (US\$10.5 million) for the fourth quarter of 2010, which represented an increase of 23.6% from RMB56.3 million for the same period in 2009. As a percentage of total revenue, general and administrative expenses increased to 11.8% for the fourth quarter of 2010 from 10.3% for the same period in 2009. For the full year of 2010, general and administrative expenses were RMB269.5 million (US\$40.8 million), which represented an increase of 21.3% from RMB222.1 million for the full year of 2009. Share-based compensation expense, which was allocated to research and development expenses, sales, marketing and distribution expenses, and general and administrative expenses, based on the nature of the work that the employee was assigned to perform, totaled RMB8.1 million (US\$1.2 million) for the fourth quarter of 2010. Share-based compensation expenses for the fourth quarter of 2009 were RMB6.0 million. For the full year of 2010, share-based compensation expenses totaled RMB31.1million (US\$4.7 million), which represented an increase of 31.3% from RMB23.7 million for the full year of 2009.

**Income from operations** was RMB62.8 million (US\$9.5 million) for the fourth quarter of 2010, compared to a loss of RMB25.8 million for the same period in 2009. The loss in the fourth quarter of 2009 was due to the recognition of a goodwill impairment charge of RMB76.4 million arising from the acquisition of Jiangsu Yanshen, which was included in earnings for the year ended December 31, 2009. For the full year of 2010, operating income was RMB217.9 million (US\$33.0 million), which represented an increase of 113.2% from RMB102.2 million for the full year of 2009.

**Income tax benefit** for the fourth quarter of 2010 was RMB6.8 million (US\$1.0 million), compared to income tax expense of RMB8.1 million for the same period in 2009. The income tax benefit recognized in the fourth quarter of 2010 was primarily due to the recognition of the deferred tax assets on the tax losses noted by one of the Group s PRC subsidiaries during 2010. For the full year of 2010, income tax expense was RMB10.6 million (US\$1.6 million) compared to RMB16.9 million for the full year of 2009.

Net income attributable to Simcere was RMB58.7 million (US\$8.9 million) for the fourth quarter of 2010, compared to a loss of RMB75.4 million for the same period in 2009. Net margin was 10.0% for the fourth quarter of 2010, compared to negative 13.8% for the fourth quarter of 2009. For the full year of 2010, net income was RMB172.4 million (US\$26.1 million), which represented an increase of 552.4% from RMB26.4 million for the full year of 2009. Net margin for the full year of 2010 was 8.1% as compared to 1.4% for the full year of 2009. Basic and diluted earnings per American Depository Share (ADS) for the fourth quarter of 2010 were RMB1.10 (US\$0.17) and RMB1.06 (US\$0.16) respectively. Basic and diluted earnings per ADS for the full year of 2010 were RMB3.18 (US\$0.48) and RMB3.10 (US\$0.47) respectively. One ADS represents two ordinary shares of the Company.

As of December 31, 2010, the Company had **cash, cash equivalents and restricted cash** of RMB278.7 million (US\$42.2 million), compared to RMB458.1 million as of December 31, 2009.

#### **Financial Statements**

The unaudited condensed consolidated statements of income and balance sheets accompanying this press release have been prepared by management using U.S. GAAP. These financial statements are not intended to fully comply with U.S. GAAP because they do not present all of the financial statements and disclosures required by U.S. GAAP.

# **Safe Harbor Statement**

This press release contains forward-looking statements. These statements constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as anticipate, believe, estimate, expect, forecast, intend, may, should expressions. In particular, the quotations from management in this press release and the section under Financial Outlook contain forward-looking statements. These forward looking statements are based upon management s current views and expectations with respect to future events and are not a guarantee of future performance. Furthermore, these statements are, by their nature, subject to a number of risks and uncertainties that could cause actual performance and results to differ materially from those discussed in the forward-looking

6

statements as a result of a number of factors. Further information regarding these and other risks is included in Simcere s filings with the U.S. Securities and Exchange Commission at <a href="https://www.sec.gov">www.sec.gov</a>. Simcere does not undertake any obligation to update any forward-looking statement, except as required under applicable law.

#### **Conference Call**

Simcere Pharmaceutical Group will host a conference call to discuss the Company s results for the fourth quarter and fiscal year 2010 on Tuesday, March 8 at 8 a.m. Eastern Time (Tuesday, March 8, at 9 p.m. Beijing/Hong Kong time). The management team will be on the call to discuss the results for fourth quarter and fiscal year 2010 and to answer questions.

# To access the conference call, please dial:

United States toll-free: 1-866-831-5605 International: 1-617-213-8851

China Telecom: 10-800-130-0399 / 10-800-120-2655 / 10-800-152-1490

China Netcom: 10-800-852-1490 / 10-800-712-2655 China 400 (for mobile users): 400-881-1630 / 400-881-1629

Hong Kong: 852-3002-1672

Please ask to be connected to Q4 2010 Simcere Pharmaceutical Group Earnings Conference Call and provide the following passcode: 56440566. Simcere will also broadcast a live audio webcast of the conference call. The broadcast will be available by visiting the Investor Relations section of the Company s web site at www.simcere.com.

# Following the earnings conference call, an archive of the call will be available by dialing:

United States toll-free dial-in 1-888-286-8010

number:

United States dial-in number: 1-617-801-6888

The passcode for replay participants is: 22405893. The telephone replay also will be archived on the Relations section of the Company s web site for seven days following the earnings announcement.

# **About Simcere Pharmaceutical Group**

Simcere Pharmaceutical Group (Simcere) (NYSE: SCR) is a leading pharmaceutical company specializing in the development, manufacturing, and marketing of branded and proprietary pharmaceuticals in China. Simcere concentrates its research and development efforts on the treatment of diseases with high incidence and/or mortality rates and for which there is a clear demand for more effective pharmacotherapy such as cancer, strokes, cardiovascular disease, infectious diseases and pain. For more information about Simcere Pharmaceutical Group, please visit www.simcere.com.

#### **Investor and Media Contacts:**

Email: ir@simcere.com

In Nanjing: In the United States:

Yehong Zhang Kate Tellier
President Brunswick Group
Simcere Pharmaceutical Group Tel: 1-212-333-3810

Tel: 86-25-8556-6666 ext 8811

In Beijing:In Hong Kong:Ruirui JiangJoseph Lo Chi-LunBrunswick GroupBrunswick GroupTel: 86-10-5960-8600Tel: 852-3512-5000

Table of Contents 8

7

# SIMCERE PHARMACEUTICAL GROUP UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(AMOUNTS EXPRESSED IN THOUSANDS, EXCEPT SHARE AND ADS DATA)

	Three months ended December 31, 2009		Year ended December 31,			
	Adjusted* RMB	2010 RMB	2010 USD	2009 RMB	2010 RMB	2010 USD
Product revenue	545,174	587,368	88,995	1,843,685	2,125,977	322,118
Other revenue	1,279	365	55	13,386	15,121	2,291
<b>Total revenue</b> Cost of materials and	546,453	587,733	89,050	1,857,071	2,141,098	324,409
production	(89,468)	(93,244)	(14,128)	(320,945)	(341,787)	(51,786)
Gross profit	456,985	494,489	74,922	1,536,126	1,799,311	272,623
Operating expenses: Research and						
development Sales, marketing and	(50,129)	(31,448)	(4,765)	(132,981)	(125,737)	(19,051)
distribution General and	(299,890)	(330,608)	(50,092)	(1,002,419)	(1,186,144)	(179,719)
administrative Impairment loss on	(56,339)	(69,617)	(10,548)	(222,118)	(269,512)	(40,835)
goodwill	(76,398)			(76,398)		
Income (loss) from						
operations	(25,771)	62,816	9,517	102,210	217,918	33,018
Interest income	1,458	1,010	153	8,861	4,214	638
Interest expense Foreign currency	(3,446)	(5,465)	(828)	(12,126)	(19,920)	(3,018)
exchange gains	32	1,877	284	382	5,511	835
Other income Equity in losses of equity method	1,880	136	21	2,971	2,286	346
affiliated companies	(56,532)	(3,479)	(527)	(56,532)	(14,716)	(2,230)
Earnings						
(loss) before income taxes	(82,379)	56,895	8,620	45,766	195,293	29,589
Income tax expense	(8,066)	6,834	1,035	(16,897)	(10,640)	(1,612)
Net Income (loss)	(90,445)	63,729	9,655	28,869	184,653	27,977
Less: Net (income) loss	15,028	(5,033)	(763)	(2,441)	(12,242)	(1,855)

attributable to the
noncontrolling
interest

(75,417)	58,696	8,892	26,428	172,411	26,122
(0.68)	0.55	0.08	0.23	1.59	0.24
(0.66)	0.53	0.08	0.23	1.55	0.23
(1.36)	1.10	0.17	0.46	3.18	0.48
(1.33)	1.06	0.16	0.45	3.10	0.47
111 042 270	106 915 562	106 915 562	115 000 250	100 221 572	100 221 5/2
111,042,270	106,815,562	106,815,562	115,099,258	108,321,362	108,321,562 111,357,796
	(0.68) (0.66) (1.36) (1.33)	(0.68) 0.55 (0.66) 0.53 (1.36) 1.10 (1.33) 1.06	(0.68) 0.55 0.08 (0.66) 0.53 0.08 (1.36) 1.10 0.17 (1.33) 1.06 0.16	(0.68) 0.55 0.08 0.23 (0.66) 0.53 0.08 0.23 (1.36) 1.10 0.17 0.46 (1.33) 1.06 0.16 0.45	(0.68) 0.55 0.08 0.23 1.59 (0.66) 0.53 0.08 0.23 1.55 (1.36) 1.10 0.17 0.46 3.18 (1.33) 1.06 0.16 0.45 3.10

<sup>\*</sup>In fiscal year 2009 after the fourth quarter press release on March 16, 2010, the Company recognized a goodwill impairment charge of RMB76.4 million and an equity loss of RMB55.6 million associated with the acquisition of Jiangsu Yanshen. Accordingly, the unaudited financial data of the fourth quarter 2009 were adjusted in the financial statements for the year ended December 31, 2009 filed in the Form 20-F on June 30, 2010 to reflect the revised purchase price allocation in respect of the acquisition of Jiangsu Yanshen in 2009.

8

# SIMCERE PHARMACEUTICAL GROUP UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(AMOUNTS EXPRESSED IN THOUSANDS)

Accounts and bills receivable, net 704,321 884,738 134, Inventories 106,655 89,732 13,	596 500 <b>378</b>
Cash, cash equivalents and restricted cash       458,145       278,716       42,         Accounts and bills receivable, net       704,321       884,738       134,         Inventories       106,655       89,732       13,	052 596 500 <b>378</b>
Accounts and bills receivable, net 704,321 884,738 134, Inventories 106,655 89,732 13,	052 596 500 <b>378</b>
Inventories 106,655 89,732 13,	596 500 <b>378</b>
	500 <b>378</b>
Other current assets 102,743 135,301 20,	378
Total current assets 1,371,864 1,388,487 210,	
Property, plant and equipment, net 758,246 866,262 131,	251
	653
Goodwill and intangible assets, net 695,267 658,139 99,	718
	366
Other assets 44,502 41,234 6,	248
Total assets 3,137,902 3,218,252 487,	614
Accounts payable 41,439 49,638 7, Bills payable 110,810	<ul><li>545</li><li>521</li><li>335</li></ul>
Total current liabilities 692,865 1,005,846 152,	401
, , , , , , , , , , , , , , , , , , , ,	925
	426
	423
Total liabilities 930,219 1,116,556 169, Redeemable noncontrolling interest 47,453 7, Shareholders equity	175 190
Simcere shareholders equity	
• •	276
Additional paid-in capital 1,170,687 890,950 134,	
	844)
Retained earnings 846,707 1,011,272 153,	
Total equity attributable to Simcere 1,982,224 1,878,672 284,	647
Noncontrolling interest 225,459 175,571 26,	

Edgar Filing: Simcere Pharmaceutical Group - Form 6-K

Total shareholders equity	2,207,683	2,054,243	311,249
Commitments and contingencies			
Total liabilities, redeemable noncontrolling interest and			
shareholders equity	3,137,902	3,218,252	487,614

Note: The conversions of Renminbi (RMB) into United States dollars (USD) as at the reporting dates are based on the noon buying rate of USD1.00 = RMB6.600 on December 31, 2010 as set forth in the H. 10 statistical release of the Federal Reserve Board. No representation is intended to imply that the RMB amounts could have been, or could be, converted, realized or settled into U.S. dollars at that rate on the reporting dates.