

BROOKS AUTOMATION INC

Form 10-Q

February 04, 2011

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended: December 31, 2010**

**OR**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-25434**

**BROOKS AUTOMATION, INC.**

(Exact name of registrant as specified in its charter)

Delaware

04-3040660

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

15 Elizabeth Drive  
Chelmsford, Massachusetts  
(Address of principal executive offices)

01824  
(Zip Code)

Registrant's telephone number, including area code: (978) 262-2400

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting  
(Do not check if a smaller reporting company) company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date, January 28, 2011: Common stock, \$0.01 par value 65,415,090 shares

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BROOKS AUTOMATION, INC.  
INDEX

|                                                                                                                | <b>PAGE<br/>NUMBER</b> |
|----------------------------------------------------------------------------------------------------------------|------------------------|
| <u>PART I. FINANCIAL INFORMATION</u>                                                                           | 3                      |
| <u>Item 1. Consolidated Financial Statements</u>                                                               | 3                      |
| <u>Consolidated Balance Sheets as of December 31, 2010 (unaudited) and September 30, 2010</u>                  | 3                      |
| <u>Consolidated Statements of Operations for the three months ended December 31, 2010 and 2009 (unaudited)</u> | 4                      |
| <u>Consolidated Statements of Cash Flows for the three months ended December 31, 2010 and 2009 (unaudited)</u> | 5                      |
| <u>Notes to Consolidated Financial Statements (unaudited)</u>                                                  | 6                      |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>           | 14                     |
| <u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>                                      | 20                     |
| <u>Item 4. Controls and Procedures</u>                                                                         | 21                     |
| <u>PART II. OTHER INFORMATION</u>                                                                              | 21                     |
| <u>Item 1. Legal Proceedings</u>                                                                               | 21                     |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>                                     | 21                     |
| <u>Item 6. Exhibits</u>                                                                                        | 22                     |
| <u>Signatures</u>                                                                                              | 23                     |
| <u>EX-10.01</u>                                                                                                |                        |
| <u>EX-10.02</u>                                                                                                |                        |
| <u>EX-31.01</u>                                                                                                |                        |
| <u>EX-31.02</u>                                                                                                |                        |
| <u>EX-32</u>                                                                                                   |                        |

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Consolidated Financial Statements**

BROOKS AUTOMATION, INC.  
CONSOLIDATED BALANCE SHEETS  
(unaudited)

(In thousands, except share and per share data)

|                                                                                                  | <b>December<br/>31,<br/>2010</b> | <b>September<br/>30,<br/>2010</b> |
|--------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------|
| Assets                                                                                           |                                  |                                   |
| Current assets                                                                                   |                                  |                                   |
| Cash and cash equivalents                                                                        | \$ 62,312                        | \$ 59,823                         |
| Marketable securities                                                                            | 50,662                           | 49,011                            |
| Accounts receivable, net                                                                         | 87,613                           | 92,273                            |
| Inventories, net                                                                                 | 127,143                          | 115,787                           |
| Prepaid expenses and other current assets                                                        | 8,416                            | 10,437                            |
| Total current assets                                                                             | 336,146                          | 327,331                           |
| Property, plant and equipment, net                                                               | 61,985                           | 63,669                            |
| Long-term marketable securities                                                                  | 44,953                           | 33,593                            |
| Goodwill                                                                                         | 48,138                           | 48,138                            |
| Intangible assets, net                                                                           | 10,194                           | 11,123                            |
| Equity investment in joint ventures                                                              | 32,519                           | 31,746                            |
| Other assets                                                                                     | 2,640                            | 2,624                             |
| Total assets                                                                                     | \$ 536,575                       | \$ 518,224                        |
| Liabilities and equity                                                                           |                                  |                                   |
| Current liabilities                                                                              |                                  |                                   |
| Accounts payable                                                                                 | \$ 62,323                        | \$ 65,734                         |
| Deferred revenue                                                                                 | 4,024                            | 4,365                             |
| Accrued warranty and retrofit costs                                                              | 7,882                            | 8,195                             |
| Accrued compensation and benefits                                                                | 11,804                           | 13,677                            |
| Accrued restructuring costs                                                                      | 2,525                            | 3,509                             |
| Accrued income taxes payable                                                                     | 1,104                            | 1,040                             |
| Accrued expenses and other current liabilities                                                   | 12,032                           | 11,635                            |
| Total current liabilities                                                                        | 101,694                          | 108,155                           |
| Income taxes payable                                                                             | 12,590                           | 12,446                            |
| Long-term pension liability                                                                      | 5,610                            | 5,466                             |
| Other long-term liabilities                                                                      | 2,812                            | 2,805                             |
| Total liabilities                                                                                | 122,706                          | 128,872                           |
| Contingencies (Note 15)                                                                          |                                  |                                   |
| Equity                                                                                           |                                  |                                   |
| Preferred stock, \$0.01 par value, 1,000,000 shares authorized, no shares issued and outstanding |                                  |                                   |

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|                                                                                                                                                                                                                                  |             |             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|
| Common stock, \$0.01 par value, 125,000,000 shares authorized, 78,898,626 shares issued and 65,436,757 shares outstanding at December 31, 2010, 78,869,331 shares issued and 65,407,462 shares outstanding at September 30, 2010 | 789         | 789         |
| Additional paid-in capital                                                                                                                                                                                                       | 1,803,390   | 1,803,121   |
| Accumulated other comprehensive income                                                                                                                                                                                           | 20,272      | 19,510      |
| Treasury stock at cost, 13,461,869 shares at December 31, 2010 and September 30, 2010                                                                                                                                            | (200,956)   | (200,956)   |
| Accumulated deficit                                                                                                                                                                                                              | (1,210,163) | (1,233,649) |
| Total Brooks Automation, Inc. stockholders' equity                                                                                                                                                                               | 413,332     | 388,815     |
| Noncontrolling interest in subsidiaries                                                                                                                                                                                          | 537         | 537         |
| Total equity                                                                                                                                                                                                                     | 413,869     | 389,352     |
| Total liabilities and equity                                                                                                                                                                                                     | \$ 536,575  | \$ 518,224  |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**Table of Contents**

BROOKS AUTOMATION, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(unaudited)  
(In thousands, except per share data)

|                                                                                               | <b>Three months ended<br/>December 31,</b> |             |
|-----------------------------------------------------------------------------------------------|--------------------------------------------|-------------|
|                                                                                               | <b>2010</b>                                | <b>2009</b> |
| Revenues                                                                                      |                                            |             |
| Product                                                                                       | \$ 161,424                                 | \$ 91,521   |
| Services                                                                                      | 16,943                                     | 14,676      |
| Total revenues                                                                                | 178,367                                    | 106,197     |
| Cost of revenues                                                                              |                                            |             |
| Product                                                                                       | 109,203                                    | 67,245      |
| Services                                                                                      | 11,845                                     | 12,706      |
| Total cost of revenues                                                                        | 121,048                                    | 79,951      |
| Gross profit                                                                                  | 57,319                                     | 26,246      |
| Operating expenses                                                                            |                                            |             |
| Research and development                                                                      | 8,898                                      | 7,541       |
| Selling, general and administrative                                                           | 24,478                                     | 18,979      |
| Restructuring charges                                                                         | 214                                        | 1,522       |
| Total operating expenses                                                                      | 33,590                                     | 28,042      |
| Operating income (loss)                                                                       | 23,729                                     | (1,796)     |
| Interest income                                                                               | 275                                        | 328         |
| Interest expense                                                                              | 1                                          | 16          |
| Loss on investment                                                                            |                                            | 191         |
| Other (income) expense, net                                                                   | (161)                                      | 197         |
| Income (loss) before income taxes and equity in earnings (losses) of joint ventures           | 24,164                                     | (1,872)     |
| Income tax provision                                                                          | 988                                        | 635         |
| Income (loss) before equity in earnings (losses) of joint ventures                            | 23,176                                     | (2,507)     |
| Equity in earnings (losses) of joint ventures                                                 | 310                                        | (370)       |
| Net income (loss)                                                                             | \$ 23,486                                  | \$ (2,877)  |
| Add: Net loss attributable to noncontrolling interests                                        |                                            | 82          |
| Net income (loss) attributable to Brooks Automation, Inc.                                     | \$ 23,486                                  | \$ (2,795)  |
| Basic net income (loss) per share attributable to Brooks Automation, Inc. common stockholders | \$ 0.37                                    | \$ (0.04)   |

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|                                                                                                 |         |           |
|-------------------------------------------------------------------------------------------------|---------|-----------|
| Diluted net income (loss) per share attributable to Brooks Automation, Inc. common stockholders | \$ 0.36 | \$ (0.04) |
|-------------------------------------------------------------------------------------------------|---------|-----------|

Shares used in computing earnings (loss) per share

|         |        |        |
|---------|--------|--------|
| Basic   | 64,263 | 63,394 |
| Diluted | 64,475 | 63,394 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

4

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**Table of Contents**

BROOKS AUTOMATION, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)  
(In thousands)

|                                                                                          | <b>Three months ended<br/>December 31,</b> |             |
|------------------------------------------------------------------------------------------|--------------------------------------------|-------------|
|                                                                                          | <b>2010</b>                                | <b>2009</b> |
| Cash flows from operating activities                                                     |                                            |             |
| Net income (loss)                                                                        | \$ 23,486                                  | \$ (2,877)  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                                            |             |
| Depreciation and amortization                                                            | 4,274                                      | 4,794       |
| Stock-based compensation                                                                 | 1,209                                      | 1,517       |
| Amortization of premium on marketable securities                                         | 410                                        | 136         |
| Undistributed (earnings) losses of joint ventures                                        | (310)                                      | 370         |
| Gain on disposal of long-lived assets                                                    | (13)                                       |             |
| Loss on investment                                                                       |                                            | 191         |
| Changes in operating assets and liabilities, net of acquisitions and disposals:          |                                            |             |
| Accounts receivable                                                                      | 4,949                                      | (14,759)    |
| Inventories                                                                              | (11,289)                                   | (5,163)     |
| Prepaid expenses and other current assets                                                | 2,117                                      | (834)       |
| Accounts payable                                                                         | (3,424)                                    | 19,902      |
| Deferred revenue                                                                         | (330)                                      | 1,199       |
| Accrued warranty and retrofit costs                                                      | (314)                                      | 32          |
| Accrued compensation and benefits                                                        | (2,810)                                    | (2,834)     |
| Accrued restructuring costs                                                              | (985)                                      | (605)       |
| Accrued expenses and other                                                               | 713                                        | 413         |
| Net cash provided by operating activities                                                | 17,683                                     | 1,482       |
| Cash flows from investing activities                                                     |                                            |             |
| Purchases of property, plant and equipment                                               | (1,638)                                    | (461)       |
| Purchases of marketable securities                                                       | (38,704)                                   | (43,983)    |
| Sale/maturity of marketable securities                                                   | 25,225                                     | 29,853      |
| Proceeds from the sale of investment                                                     |                                            | 240         |
| Net cash used in investing activities                                                    | (15,117)                                   | (14,351)    |
| Effects of exchange rate changes on cash and cash equivalents                            | (77)                                       | 48          |
| Net increase (decrease) in cash and cash equivalents                                     | 2,489                                      | (12,821)    |
| Cash and cash equivalents, beginning of period                                           | 59,823                                     | 59,985      |
| Cash and cash equivalents, end of period                                                 | \$ 62,312                                  | \$ 47,164   |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**Table of Contents****BROOKS AUTOMATION, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)****1. Basis of Presentation**

The unaudited condensed consolidated financial statements of Brooks Automation, Inc. and its subsidiaries ( Brooks or the Company ) included herein have been prepared in accordance with generally accepted accounting principles, or GAAP. In the opinion of management, all material adjustments which are of a normal and recurring nature necessary for a fair presentation of the results for the periods presented have been reflected.

Certain information and footnote disclosures normally included in the Company s annual consolidated financial statements have been condensed or omitted and, accordingly, the accompanying financial information should be read in conjunction with the consolidated financial statements and notes thereto contained in the Company s Annual Report on Form 10-K, filed with the United States Securities and Exchange Commission (the SEC ) for the fiscal year ended September 30, 2010.

**Recently Enacted Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board ( FASB ) issued an amendment to the accounting and disclosure requirements for the consolidation of variable interest entities ( VIEs ), which requires a qualitative approach to identifying a controlling financial interest in a VIE, and requires ongoing assessment of whether an entity is a VIE and whether an interest in a VIE makes the holder the primary beneficiary of the VIE. On October 1, 2010 the Company adopted this standard, which had no impact on its financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of goodwill, which requires a qualitative approach to considering impairment for a reporting unit with zero or negative carrying value. This guidance is effective for fiscal years beginning after December 15, 2010. The Company does not believe that the adoption of this standard will have a material impact on its financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of business combinations, which establishes accounting and reporting standards for pro forma revenue and earnings of the combined entity for the current and comparable reporting periods. This guidance is effective for fiscal years beginning after December 15, 2010. The Company does not believe that the adoption of this standard will have a material impact on its financial position or results of operations.

**2. Stock-Based Compensation**

The following table reflects stock-based compensation expense recorded during the three months ended December 31, 2010 and 2009 (in thousands):

|                              | <b>Three months ended<br/>December 31,</b> |             |
|------------------------------|--------------------------------------------|-------------|
|                              | <b>2010</b>                                | <b>2009</b> |
| Stock options                | \$                                         | \$ 43       |
| Restricted stock             | 1,092                                      | 1,368       |
| Employee stock purchase plan | 117                                        | 106         |
|                              | \$ 1,209                                   | \$ 1,517    |

The Company uses the Black-Scholes valuation model for estimating the fair value of the stock options granted. The fair value per share of restricted stock is equal to the number of shares granted and the excess of the quoted price of the Company s common stock over the exercise price of the restricted stock on the date of grant. In addition, for stock-based awards where vesting is dependent upon achieving certain operating performance goals, the Company estimates the likelihood of achieving the performance goals. Actual results, and future changes in

**Table of Contents**

estimates, may differ substantially from the Company's current estimates. Restricted stock with market-based vesting criteria is valued using a lattice model.

During the year ended September 30, 2010, the Company granted 253,000 shares of restricted stock to members of senior management of which 126,500 shares vest over the service period and the remaining 126,500 shares vest upon the achievement of certain financial performance goals which will be measured at the end of fiscal year 2012. Total compensation on these awards is a maximum of \$2.2 million. Awards subject to service criteria are being recorded to expense ratably over the vesting period. Awards subject to performance criteria are expensed over the related service period when attainment of the performance condition is considered probable. The total amount of compensation recorded will depend on the Company's achievement of performance targets. Changes to the projected attainment of performance targets during the vesting period may result in an adjustment to the amount of cumulative compensation recorded as of the date the estimate is revised.

**Stock Option Activity**

The following table summarizes stock option activity for the three months ended December 31, 2010:

|                                                              | <b>Number<br/>of<br/>Options</b> | <b>Weighted-<br/>Average<br/>Remaining<br/>Contractual<br/>Term</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Aggregate<br/>Intrinsic<br/>Value<br/>(In<br/>Thousands)</b> |
|--------------------------------------------------------------|----------------------------------|---------------------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------|
| Outstanding at September 30, 2010                            | 764,621                          |                                                                     | \$ 18.94                                           |                                                                 |
| Forfeited/expired                                            | (347,110)                        |                                                                     | \$ 23.56                                           |                                                                 |
| Outstanding at December 31, 2010                             | 417,511                          | 1.5 years                                                           | \$ 15.10                                           | \$ 41                                                           |
| Vested and unvested expected to vest at<br>December 31, 2010 | 417,511                          | 1.5 years                                                           | \$ 15.10                                           | \$ 41                                                           |
| Options exercisable at December 31, 2010                     | 417,511                          | 1.5 years                                                           | \$ 15.10                                           | \$ 41                                                           |

The aggregate intrinsic value in the table above represents the total intrinsic value, based on the Company's closing stock price of \$9.07 as of December 31, 2010, which would have been received by the option holders had all option holders exercised their options as of that date.

No stock options were granted during the three months ended December 31, 2010 and 2009. There were no stock option exercises in the three months ended December 31, 2010 and 2009. The total cash received from employees as a result of employee stock option exercises during the three months ended December 31, 2010 and 2009 was \$0.

As of December 31, 2010 there was no future compensation cost related to stock options as all outstanding stock options have vested.

**Restricted Stock Activity**

A summary of the status of the Company's restricted stock as of December 31, 2010 and changes during the three months ended December 31, 2010 is as follows:

|                                   | <b>Shares</b> | <b>Three months ended<br/>December 31, 2010<br/>Weighted<br/>Average<br/>Grant-Date<br/>Fair Value</b> |
|-----------------------------------|---------------|--------------------------------------------------------------------------------------------------------|
| Outstanding at September 30, 2010 | 1,313,203     | \$ 9.40                                                                                                |
| Awards granted                    | 155,000       | 7.91                                                                                                   |
| Awards vested                     | (300,248)     | 14.40                                                                                                  |
| Awards canceled                   | (8,710)       | 7.30                                                                                                   |

|                                  |   |           |    |      |
|----------------------------------|---|-----------|----|------|
| Outstanding at December 31, 2010 | 7 | 1,159,245 | \$ | 8.39 |
|----------------------------------|---|-----------|----|------|

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**Table of Contents**

In November 2009, the Company's Board of Directors ( Board ) approved the payment of performance based variable compensation awards to certain executive management employees related to fiscal year 2009 performance. The Board chose to pay these awards in fully vested shares of the Company's common stock rather than cash. The Company granted 178,346 shares based on the closing share price as of November 13, 2009. The \$1.4 million of compensation expense related to these awards was recorded during fiscal year 2009 as selling, general and administrative expense.

The fair value of restricted stock awards vested during the three months ended December 31, 2010 was \$4.3 million. The fair value of restricted stock awards vested during the three months ended December 31, 2009 was \$1.8 million, which includes the \$1.4 million of compensation expense related to the fiscal year 2009 variable compensation award.

As of December 31, 2010, the unrecognized compensation cost related to nonvested restricted stock is \$6.6 million and will be recognized over an estimated weighted average amortization period of 1.9 years.

**Employee Stock Purchase Plan**

There were no shares purchased under the employee stock purchase plan during the three months ended December 31, 2010 and 2009.

**3. Goodwill**

The components of the Company's goodwill by business segment at December 31, 2010 are as follows (in thousands):

|                                             | <b>Critical Solutions Group</b> | <b>Systems Solutions Group</b> | <b>Global Customer Operations</b> | <b>Other</b> | <b>Total</b> |
|---------------------------------------------|---------------------------------|--------------------------------|-----------------------------------|--------------|--------------|
| Gross goodwill                              | \$ 353,253                      | \$ 151,184                     | \$ 151,238                        | \$ 7,421     | \$ 663,096   |
| Less: aggregate impairment charges recorded | (305,115)                       | (151,184)                      | (151,238)                         | (7,421)      | (614,958)    |
|                                             | \$ 48,138                       | \$                             | \$                                | \$           | \$ 48,138    |

The Company did not have any adjustments to goodwill during the three months ended December 31, 2010. Components of the Company's identifiable intangible assets are as follows (in thousands):

|                            | <b>December 31, 2010</b> |                                 |                       | <b>September 30, 2010</b> |                                 |                       |
|----------------------------|--------------------------|---------------------------------|-----------------------|---------------------------|---------------------------------|-----------------------|
|                            | <b>Cost</b>              | <b>Accumulated Amortization</b> | <b>Net Book Value</b> | <b>Cost</b>               | <b>Accumulated Amortization</b> | <b>Net Book Value</b> |
| Patents                    | \$ 7,808                 | \$ 6,912                        | \$ 896                | \$ 7,808                  | \$ 6,886                        | \$ 922                |
| Completed technology       | 43,502                   | 37,564                          | 5,938                 | 43,502                    | 37,108                          | 6,394                 |
| Trademarks and trade names | 3,779                    | 3,460                           | 319                   | 3,779                     | 3,379                           | 400                   |
| Customer relationships     | 18,860                   | 15,819                          | 3,041                 | 18,860                    | 15,453                          | 3,407                 |
|                            | \$ 73,949                | \$ 63,755                       | \$ 10,194             | \$ 73,949                 | \$ 62,826                       | \$ 11,123             |

**4. Income Taxes**

The Company recorded an income tax provision of \$1.0 million for the three months ended December 31, 2010. This provision substantially consists of foreign income taxes arising from the Company's international sales mix, certain state income taxes and interest related to unrecognized tax benefits.

The Company recorded an income tax provision of \$0.6 million for the three months ended December 31, 2009. This provision substantially consists of foreign income taxes arising from the Company's international sales mix,

certain state income taxes, U.S. Federal alternative minimum taxes and interest related to unrecognized tax benefits.

**Table of Contents**

The Company continued to provide a full valuation allowance for its net deferred tax assets at December 31, 2010, as Brooks believes it is more likely than not that the future tax benefits from accumulated net operating losses and deferred taxes will not be realized.

The Company is subject to U.S. federal income tax and various state, local and international income taxes in various jurisdictions. The amount of income taxes paid is subject to the Company's interpretation of applicable tax laws in the jurisdictions in which it files. In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company has income tax audits in progress in various jurisdictions in which it operates. In the Company's U.S. and international jurisdictions, the years that may be examined vary, with the earliest tax year being 2004. Based on the outcome of these examinations, or the expiration of statutes of limitations for specific jurisdictions, it is reasonably possible that the related unrecognized tax benefits could change from those recorded in the Company's statement of financial position. The Company currently anticipates that approximately \$1.0 million will be realized in the fourth quarter of fiscal year 2011 as a result of the expiration of certain non-U.S. statutes of limitations, all of which will impact the Company's fiscal year 2011 effective tax rate.

**5. Earnings (Loss) per Share**

Below is a reconciliation of weighted average common shares outstanding for purposes of calculating basic and diluted earnings (loss) per share (in thousands):

|                                                                                                        | Three months ended<br>December 31, |        |
|--------------------------------------------------------------------------------------------------------|------------------------------------|--------|
|                                                                                                        | 2010                               | 2009   |
| Weighted average common shares outstanding used in computing basic earnings (loss) per share           | 64,263                             | 63,394 |
| Dilutive common stock options and restricted stock awards                                              | 212                                |        |
| Weighted average common shares outstanding for purposes of computing diluted earnings (loss) per share | 64,475                             | 63,394 |

Approximately 480,000 and 1,161,000 options to purchase common stock and 223,000 and 926,000 shares of restricted stock were excluded from the computation of diluted earnings (loss) per share attributable to common stockholders for the three months ended December 31, 2010 and 2009, respectively, as their effect would be anti-dilutive.

**6. Comprehensive Income (Loss)**

The calculation of the Company's comprehensive income (loss) for the three months ended December 31, 2010 and 2009 is as follows (in thousands):

|                                                                     | Three months ended<br>December 31, |            |
|---------------------------------------------------------------------|------------------------------------|------------|
|                                                                     | 2010                               | 2009       |
| Net income (loss)                                                   | \$ 23,486                          | \$ (2,877) |
| Change in cumulative translation adjustment                         | 953                                | 701        |
| Unrealized loss on marketable securities                            | (191)                              | (238)      |
| Comprehensive income (loss)                                         | 24,248                             | (2,414)    |
| Add: Comprehensive loss attributable to noncontrolling interests    |                                    | 82         |
| Comprehensive income (loss) attributable to Brooks Automation, Inc. | \$ 24,248                          | \$ (2,332) |

**7. Segment Information**

The Company reports financial results in three segments: Critical Solutions Group; Systems Solutions Group; and Global Customer Operations. A description of segments is included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2010.



**Table of Contents**

The Company evaluates performance and allocates resources based on revenues, operating income (loss) and returns on invested assets. Operating income (loss) for each segment includes selling, general and administrative expenses directly attributable to the segment. Other unallocated corporate expenses (primarily certain legal costs associated with the Company's past equity incentive-related practices and costs to indemnify a former executive in connection with these matters), amortization of acquired intangible assets (excluding completed technology) and restructuring are excluded from the segments' operating income (loss). The Company's non-allocable overhead costs, which include various general and administrative expenses, are allocated among the segments based upon various cost drivers associated with the respective administrative function, including segment revenues, segment headcount, or an analysis of the segments that benefit from a specific administrative function. Segment assets exclude investments in joint ventures, marketable securities and cash equivalents.

Financial information for the Company's business segments is as follows (in thousands):

|                                      | <b>Critical<br/>Solutions<br/>Group</b> | <b>Systems<br/>Solutions<br/>Group</b> | <b>Global<br/>Customer<br/>Operations</b> | <b>Total</b> |
|--------------------------------------|-----------------------------------------|----------------------------------------|-------------------------------------------|--------------|
| Three months ended December 31, 2010 |                                         |                                        |                                           |              |
| Revenues                             |                                         |                                        |                                           |              |
| Product                              | \$ 74,420                               | \$ 86,203                              | \$ 801                                    | \$ 161,424   |
| Services                             |                                         |                                        | 16,943                                    | 16,943       |
|                                      | \$ 74,420                               | \$ 86,203                              | \$ 17,744                                 | \$ 178,367   |
| Gross profit                         | \$ 31,024                               | \$ 20,624                              | \$ 5,671                                  | \$ 57,319    |
| Segment operating income             | \$ 13,460                               | \$ 9,868                               | \$ 1,296                                  | \$ 24,624    |
| Three months ended December 31, 2009 |                                         |                                        |                                           |              |
| Revenues                             |                                         |                                        |                                           |              |
| Product                              | \$ 43,186                               | \$ 47,099                              | \$ 1,236                                  | \$ 91,521    |
| Services                             |                                         |                                        | 14,676                                    | 14,676       |
|                                      | \$ 43,186                               | \$ 47,099                              | \$ 15,912                                 | \$ 106,197   |
| Gross profit                         | \$ 15,777                               | \$ 7,556                               | \$ 2,913                                  | \$ 26,246    |
| Segment operating income (loss)      | \$ 1,868                                | \$ 318                                 | \$ (1,884)                                | \$ 302       |
| Assets                               |                                         |                                        |                                           |              |
| December 31, 2010                    | \$ 166,568                              | \$ 127,422                             | \$ 45,549                                 | \$ 339,539   |
| September 30, 2010                   | \$ 162,851                              | \$ 127,694                             | \$ 47,451                                 | \$ 337,996   |

A reconciliation of the Company's reportable segment operating income to the corresponding consolidated amounts for the three month periods ended December 31, 2010 and 2009 is as follows (in thousands):

|                                            | <b>Three months ended<br/>December 31,</b> |             |
|--------------------------------------------|--------------------------------------------|-------------|
|                                            | <b>2010</b>                                | <b>2009</b> |
| Segment operating income                   | \$ 24,624                                  | \$ 302      |
| Other unallocated corporate expenses       | 231                                        | 85          |
| Amortization of acquired intangible assets | 450                                        | 491         |
| Restructuring charges                      | 214                                        | 1,522       |
| Total operating income (loss)              | \$ 23,729                                  | \$ (1,796)  |

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A reconciliation of the Company's reportable segment assets to the corresponding consolidated amounts as of December 31, 2010 and September 30, 2010 is as follows (in thousands):

|                                                                                                                    | <b>December<br/>31,<br/>2010</b> | <b>September<br/>30,<br/>2010</b> |
|--------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------|
| Segment assets                                                                                                     | \$ 339,539                       | \$ 337,996                        |
| Investments in cash equivalents, marketable securities, joint ventures, and other unallocated corporate net assets | 197,036                          | 180,228                           |
| Total assets                                                                                                       | \$ 536,575                       | \$ 518,224                        |

**Table of Contents****8. Significant Customers**

The Company had two customers that each accounted for more than 10% of revenues for the three months ended December 31, 2010 and 2009.

**9. Restructuring-Related Charges and Accruals**

The Company recorded charges to operations of \$214,000 in the three months ended December 31, 2010 which consisted of severance costs of \$165,000 and facility related restructuring costs of \$49,000. The severance charges primarily include adjustments for contingent severance arrangements for corporate management positions eliminated in prior periods. The facility costs are primarily related to the amortization of a deferred discount on multi-year facility restructuring liabilities.

The Company recorded a charge to operations of \$1,522,000 in the three months ended December 31, 2009 which consisted of facility related restructuring costs of \$1,338,000 and \$184,000 of severance costs. The Company revised the present value discounting of multi-year facility related restructuring liabilities during the three months ended December 31, 2009 when certain accounting errors were identified in the Company's prior period financial statements that, individually and in aggregate, are not material to its financial statements taken as a whole for any related prior periods, and recorded a charge of \$1,221,000. In addition, the Company recorded \$117,000 of facility related restructuring costs during the three months ended December 31, 2009 to amortize the deferred discount on multi-year facility restructuring liabilities. The severance charges include \$77,000 for the elimination of three positions in the Company's Global Customer Operations segment and \$107,000 to adjust severance provisions related to general corporate positions eliminated in prior periods.

The activity for the three months ended December 31, 2010 and 2009 related to the Company's restructuring-related accruals is summarized below (in thousands):

|                      | <b>Activity<br/>Balance<br/>September<br/>30,<br/>2010</b> | <b>Three Months Ended December 31, 2010</b> |                    | <b>Balance<br/>December<br/>31,<br/>2010</b> |
|----------------------|------------------------------------------------------------|---------------------------------------------|--------------------|----------------------------------------------|
|                      |                                                            | <b>Expense</b>                              | <b>Utilization</b> |                                              |
| Facilities and other | \$ 3,509                                                   | \$ 49                                       | \$ (1,033)         | \$ 2,525                                     |
| Workforce-related    |                                                            | 165                                         | (165)              |                                              |
|                      | \$ 3,509                                                   | \$ 214                                      | \$ (1,198)         | \$ 2,525                                     |

|                      | <b>Activity<br/>Balance<br/>September<br/>30,<br/>2009</b> | <b>Three Months Ended December 31, 2009</b> |                    | <b>Balance<br/>December<br/>31,<br/>2009</b> |
|----------------------|------------------------------------------------------------|---------------------------------------------|--------------------|----------------------------------------------|
|                      |                                                            | <b>Expense</b>                              | <b>Utilization</b> |                                              |
| Facilities and other | \$ 6,289                                                   | \$ 1,338                                    | \$ (1,125)         | \$ 6,502                                     |
| Workforce-related    | 1,372                                                      | 184                                         | (1,009)            | 547                                          |
|                      | \$ 7,661                                                   | \$ 1,522                                    | \$ (2,134)         | \$ 7,049                                     |

The expected facilities costs, totaling \$2,525,000, net of estimated sub-rental income, will be paid on leases that expire through September 2011.

**10. Loss on Investment**

During the three months ended December 31, 2009, the Company recorded a charge of \$0.2 million for the sale of its minority equity investment in a closely-held Swiss public company. As of December 31, 2010, the Company no longer had an equity investment in this entity.



**Table of Contents****11. Employee Benefit Plans**

In connection with the acquisition of Helix Technology Corporation ( Helix ) in October 2005, the Company assumed the responsibility for the Helix Employees Pension Plan (the Plan ). The Company froze the benefit accruals and future participation in this plan as of October 31, 2006. The Company expects to contribute \$0.5 million in contributions to the Plan in fiscal 2011.

The components of the Company's net pension cost related to the Plan for the three months ended December 31, 2010 and 2009 is as follows (in thousands):

|                                     | <b>Three months ended<br/>December 31,</b> |             |
|-------------------------------------|--------------------------------------------|-------------|
|                                     | <b>2010</b>                                | <b>2009</b> |
| Service cost                        | \$ 25                                      | \$ 25       |
| Interest cost                       | 185                                        | 193         |
| Amortization of losses              | 114                                        | 82          |
| Expected return on assets           | (180)                                      | (151)       |
| Net periodic pension (benefit) cost | \$ 144                                     | \$ 149      |

**12. Other Balance Sheet Information**

Components of other selected captions in the Consolidated Balance Sheets are as follows (in thousands):

|                                   | <b>December<br/>31,<br/>2010</b> | <b>September<br/>30,<br/>2010</b> |
|-----------------------------------|----------------------------------|-----------------------------------|
| Accounts receivable               | \$ 88,130                        | \$ 92,764                         |
| Less allowances                   | 517                              | 491                               |
|                                   | \$ 87,613                        | \$ 92,273                         |
| Inventories, net                  |                                  |                                   |
| Raw materials and purchased parts | \$ 90,691                        | \$ 79,972                         |
| Work-in-process                   | 25,010                           | 22,392                            |
| Finished goods                    | 11,442                           | 13,423                            |
|                                   | \$ 127,143                       | \$ 115,787                        |

The Company provides for the estimated cost of product warranties, primarily from historical information, at the time product revenue is recognized and retrofit accruals at the time retrofit programs are established. While the Company engages in extensive product quality programs and processes, including actively monitoring and evaluating the quality of its component suppliers, the Company's warranty obligation is affected by product failure rates, utilization levels, material usage, service delivery costs incurred in correcting a product failure, and supplier warranties on parts delivered to the Company. Product warranty and retrofit activity on a gross basis for the three months ended December 31, 2010 and 2009 is as follows (in thousands):

| <b>Balance<br/>September 30,<br/>2010</b> | <b>Activity Three Months Ended December 31, 2010</b> |                    | <b>Balance<br/>December 31,<br/>2010</b> |
|-------------------------------------------|------------------------------------------------------|--------------------|------------------------------------------|
|                                           | <b>Accruals</b>                                      | <b>Settlements</b> |                                          |

\$8,195

\$2,509

\$(2,822)

\$7,882

**Activity Three Months Ended December 31, 2009**

**Balance  
September 30,  
2009**

\$5,698

**Accruals**

\$2,496

**Settlements**

\$(2,460)

**Balance  
December 31,  
2009**

\$5,734

**Table of Contents****13. Joint Ventures**

The Company participates in a 50% joint venture, ULVAC Cryogenics, Inc. ( UCI ) with ULVAC Corporation of Chigasaki, Japan. UCI manufactures and sells cryogenic vacuum pumps, principally to ULVAC Corporation. For the three months ended December 31, 2010 and 2009, the Company recorded income (loss) associated with UCI of \$0.2 million and (\$0.1) million, respectively. At December 31, 2010, the carrying value of UCI in the Company's consolidated balance sheet was \$29.0 million. For the three months ended December 31, 2010 and 2009, management fee payments received by the Company from UCI were \$0.2 million and \$0.1 million, respectively. For the three months ended December 31, 2010 and 2009, the Company incurred charges from UCI for products or services of \$0.1 million and \$0.2 million, respectively. At December 31, 2010 and September 30, 2010 the Company owed UCI \$0.1 million and \$0.0 million, respectively, in connection with accounts payable for unpaid products and services.

The Company participates in a 50% joint venture with Yaskawa Electric Corporation ( Yaskawa ) called Yaskawa Brooks Automation, Inc. ( YBA ) to exclusively market and sell Yaskawa's semiconductor robotics products and Brooks' automation hardware products to semiconductor customers in Japan. For the three months ended December 31, 2010 and 2009, the Company recorded income (loss) associated with YBA of \$0.1 million and (\$0.2) million, respectively. At December 31, 2010, the carrying value of YBA in the Company's consolidated balance sheet was \$3.5 million. For the three months ended December 31, 2010 and 2009, revenues earned by the Company from YBA were \$3.3 million and \$1.8 million, respectively. The amount due from YBA included in accounts receivable at December 31, 2010 and September 30, 2010 was \$4.4 million and \$4.5 million, respectively. For the three months ended December 31, 2010 and 2009, the Company incurred charges from YBA for products or services of \$0.1 million and \$0.0 million, respectively. At December 31, 2010 and September 30, 2010 the Company owed YBA \$0.1 million in connection with accounts payable for unpaid products and services.

These investments are accounted for using the equity method. Under this method of accounting, the Company records in income a proportionate share of the earnings of the joint ventures with a corresponding increase in the carrying value of the investment.

**14. Fair Value Measurements**

The fair value measurement guidance establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset and liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Assets and liabilities of the Company measured at fair value on a recurring basis as of December 31, 2010, are summarized as follows (in thousands):

| Description | December 31, 2010 | Fair Value Measurements at Reporting Date Using                |                                               |                                           |
|-------------|-------------------|----------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
|             |                   | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|             |                   |                                                                |                                               |                                           |

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|                               |    |         |    |        |    |        |    |
|-------------------------------|----|---------|----|--------|----|--------|----|
| Assets                        |    |         |    |        |    |        |    |
| Cash Equivalents              | \$ | 28,277  | \$ | 28,277 | \$ |        | \$ |
| Available-for-sale securities |    | 95,615  |    | 46,546 |    | 49,069 |    |
| Total Assets                  | \$ | 123,892 | \$ | 74,823 | \$ | 49,069 | \$ |

13

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**Table of Contents****Cash Equivalents**

Cash equivalents of \$28.3 million, consisting of Money Market Funds, are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices in active markets.

**Available-For-Sale Securities**

Available-for-sale securities of \$46.5 million, consisting of highly rated Corporate Bonds, are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices in active markets of identical assets or liabilities. Available-for-sale securities of \$49.1 million, consisting of Asset Backed Securities, Municipal Bonds, and Government Agencies are classified within Level 2 of the fair value hierarchy because they are valued using matrix pricing and benchmarking. Matrix pricing is a mathematical technique used to value securities by relying on the securities' relationship to other benchmark quoted prices.

**15. Contingencies**

On August 22, 2006, an action captioned as *Mark Levy v. Robert J. Therrien and Brooks Automation, Inc.*, was filed in the United States District Court for the District of Delaware, seeking recovery, on behalf of Brooks, from Mr. Therrien (the Company's former Chairman and CEO) under Section 16(b) of the Exchange Act for alleged short-swing profits earned by Mr. Therrien due to the loan and stock option exercise in November 1999, and a sale by Mr. Therrien of Brooks stock in March 2000. The complaint seeks disgorgement of all profits earned by Mr. Therrien on the transactions, attorneys' fees and other expenses. On February 20, 2007, a second Section 16(b) action, concerning the same loan and stock option exercise in November 1999 discussed above and seeking the same remedy, was filed in the United States District Court of the District of Delaware, captioned *Aron Rosenberg v. Robert J. Therrien and Brooks Automation, Inc.* On April 4, 2007, the court issued an order consolidating the *Levy* and *Rosenberg* actions. On July 14, 2008, the court denied Mr. Therrien's motion to dismiss this action. Discovery has commenced in this matter. The parties have also been engaged in discussions to seek a settlement of the case, and those discussions continue. Brooks is a nominal defendant in the consolidated action and any recovery in this action, less attorneys' fees, would go to the Company.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Certain statements in this Quarterly Report on Form 10-Q constitute forward-looking statements which involve known risks, uncertainties and other factors which may cause the actual results, our performance or our achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include the Risk Factors which are set forth in our Annual Report on Form 10-K for the most recently completed fiscal year and which are incorporated herein by reference. Precautionary statements made in our Annual Report on Form 10-K should be read as being applicable to all related forward-looking statements whenever they appear in this report.

**Overview**

We are a leading provider of automation, vacuum and instrumentation solutions and are a highly valued business partner to original equipment manufacturers (OEMs) and equipment users throughout the world. We serve markets where equipment productivity and availability is a critical factor for our customers' success, typically in demanding temperature and/or pressure environments. Our largest served market is the semiconductor manufacturing industry, which represented approximately 82% of our consolidated revenues for both fiscal year 2010 and the first quarter of fiscal year 2011. We also provide unique solutions to customers in data storage, advanced display, analytical instruments and industrial markets. We develop and deliver differentiated solutions that range from proprietary products to highly respected manufacturing services.

**Table of Contents**

The demand for semiconductors and semiconductor manufacturing equipment is cyclical, resulting in periodic expansions and contractions. Demand for our products has been impacted by these cyclical industry conditions. After a period of cyclical expansion, a downturn started in the fourth quarter of fiscal year 2007 that continued through the second quarter of fiscal year 2009. Since that time, during a period of renewed industry expansion, our revenues significantly increased in each fiscal quarter through the fourth quarter of fiscal year 2010. Revenues for the first quarter of fiscal year 2011 were relatively flat from the levels experienced for the fourth quarter of fiscal year 2010. We expect revenues in the near term to grow moderately from those achieved in the first quarter of fiscal year 2011.

Our financial reporting structure is broken down into three segments: Critical Solutions Group, Systems Solutions Group and Global Customer Operations.

The Critical Solutions Group segment provides a variety of products critical to technology equipment productivity and availability. Those products include robots and robotic modules for atmospheric and vacuum applications and cryogenic vacuum pumping, thermal management and vacuum measurement solutions used to create, measure and control critical process vacuum applications.

The Systems Solutions Group segment provides a range of products and engineering and manufacturing services, which include our Extended Factory services. Our Extended Factory product offering provides services to build equipment front-end modules and other subassemblies which enable our customers to effectively develop and source high quality and high reliability process tools for semiconductor and adjacent market applications.

The Global Customer Operations segment provides an extensive range of support services including on and off-site repair services, on and off-site diagnostic support services, and installation services to enable our customers to maximize process tool uptime and productivity. This segment also provides services and spare parts for certain legacy products.

On April 5, 2010, we appointed Stephen S. Schwartz as the Company's President. At the same time, Mr. Schwartz became a member of a newly formed Office of the Chief Executive with Robert J. Lepofsky, Chief Executive Officer, and Martin S. Headley, Executive Vice President and Chief Financial Officer. On August 4, 2010, Mr. Lepofsky announced his intent to retire as of September 30, 2010. Effective October 1, 2010, Mr. Schwartz succeeded Mr. Lepofsky as our Chief Executive Officer.

**Three Months Ended December 31, 2010, Compared to Three Months Ended December 31, 2009****Revenues**

We reported revenues of \$178.4 million for the three months ended December 31, 2010 as compared to \$106.2 million in the same prior year period, a 68% increase. The total increase in revenues of \$72.2 million arose in all of our operating segments. Our Critical Solutions Group segment revenues increased by \$31.2 million, our System Solutions Group segment revenues increased by \$39.1 million and our Global Customer Operations segment revenues increased by \$1.8 million. These increases were primarily the result of increased volume shipments in response to increasing demand for semiconductor capital equipment.

Our Critical Solutions Group segment reported revenues of \$74.4 million for the three months ended December 31, 2010, an increase of 72% from \$43.2 million in the same prior year period. This increase is primarily attributable to higher volumes of shipments to semiconductor capital equipment customers, which increased \$21.9 million for the three months ended December 31, 2010 as compared to the same prior year period, and an increase of \$9.3 million from non-semiconductor customers for the same comparable periods.

Our System Solutions Group segment reported revenues of \$86.2 million for the three months ended December 31, 2010, an 83% increase from \$47.1 million in the same prior year period. This increase is attributable to increased demand for semiconductor capital equipment. Included within this segment is our Extended Factory product offering. Revenue from our Extended Factory product increased \$25.9 million in the three months ended December 31, 2010 as compared to the same prior year period.

**Table of Contents**

Our Global Customer Operations segment reported revenues of \$17.7 million for the three months ended December 31, 2010, a 12% increase from \$15.9 million in the same prior year period. This increase is primarily related to higher service contract and repair revenues. All service revenues included in our consolidated statements of operations, which include service contract and repair services, are related to our Global Customer Operations segment.

**Gross Profit**

Gross margin dollars increased to \$57.3 million for three months ended December 31, 2010 as compared to \$26.2 million in the same prior year period. This increase was attributable to higher revenues of \$72.2 million. This increase was partially offset by reduced benefits from the sale of previously reserved excess and obsolete inventory. The benefit in the prior period exceeded the benefit in the current period by \$1.6 million. Gross margin dollars for the current and prior year period was reduced by \$0.5 million of amortization for completed technology intangible assets.

Gross margin percentage increased to 32.1% for the three months ended December 31, 2010, compared to 24.7% for the same prior year period. This increase is primarily attributable to higher absorption of indirect factory overhead on higher revenues. The increases in the current year gross margin percentage were partially offset by a less favorable product mix from the rapid growth of our Extended Factory product offering which reduced gross margin percentage by 3.0% for the three months ended December 31, 2010 as compared to the same prior year period, and the change in benefits from / charges for excess and obsolete inventory which reduced gross margin percentage by 1.3%.

Gross margin of our Critical Solutions Group segment increased to \$31.0 million for the three months ended December 31, 2010 as compared to \$15.8 million for the same prior year period. This increase was attributable to higher revenues of \$31.2 million. This increase was partially offset by reduced benefits from the sale of previously reserved excess and obsolete inventory. The benefit in the prior period exceeded the benefit in the current period by \$0.7 million. Gross margin percentage for this segment was 41.7% for the three months ended December 31, 2010 as compared to 36.5% in the same prior year period. This increase is primarily the result of higher absorption of indirect factory overhead on higher revenues. This increase was partially offset by the change in benefits from / charges for excess and obsolete inventory which reduced gross margin by 1.3%.

Gross margin of our Systems Solutions Group segment increased to \$20.6 million for the three months ended December 31, 2010 as compared to \$7.6 million for the same prior year period. This increase was attributable to higher revenues of \$39.1 million. This increase was partially offset by reduced benefits from the sale of previously reserved excess and obsolete inventory. The benefit in the prior period exceeded the benefit in the current period by \$0.6 million. Gross margin percentage for this segment increased to 23.9% for the three months ended December 31, 2010 as compared to 16.0% in the same prior year period. This increase was primarily attributable to higher absorption of indirect factory overhead on higher revenues. This increase in gross margin percentage was partially offset by a less favorable product mix which reduced gross margin percentage by 3.7% for the three months ended December 31, 2010 as compared to the same prior year period, and the change in benefits from / charges for excess and obsolete inventory which reduced gross margin percentage by 1.2%.

Gross margin of our Global Customer Operations segment increased to \$5.7 million for the three months ended December 31, 2010 as compared to \$2.9 million in the same prior year period. The increase was attributable to higher revenues of \$1.8 million, and increased allocations of field service costs to non-service activities, including sales and product warranty support. Gross margin percentage was 32.0% for the three months ended December 31, 2010 as compared to 18.3% in the same prior year period. The increase in gross margin percentage was primarily attributable to higher absorption of indirect service overhead on higher revenues, and increased allocations of field service costs to non-service activities, such as sales and product warranty support, which increased gross margin percentage by 1.6%.

**Table of Contents**

**Research and Development**

Research and development, or R&D, expenses for the three months ended December 31, 2010 were \$8.9 million, an increase of \$1.4 million, compared to \$7.5 million in the previous year. We are developing enhancements to our current product offerings and investing in our strategy to grow longer-term revenues outside of the semiconductor market. As a result, we have increased R&D spending for the three months ended December 31, 2010 as compared to the same prior year period, and we expect to further increase R&D spending in the near term.

**Selling, General and Administrative**

Selling, general and administrative, or SG&A, expenses were \$24.5 million for the three months ended December 31, 2010, an increase of \$5.5 million compared to \$19.0 million in the same prior year period. The increase is attributable to higher labor related costs of \$3.3 million as a result of increased accruals for incentive based compensation due to our improved financial performance, combined with an 8% increase in SG&A headcount. Other increases in SG&A costs include strategic consulting costs of \$1.3 million incurred during the three months ended December 31, 2010. These consulting costs are not expected to recur in the near term. Travel related costs also increased \$0.4 million as business activity has increased.

**Restructuring Charges**

We recorded a restructuring charge of \$0.2 million for the three months ended December 31, 2010. This charge includes severance related costs of \$165,000 and a facilities related charge of \$49,000. The severance costs primarily include adjustments for contingent severance arrangements for corporate management positions eliminated in prior periods. The facility costs are primarily related to the amortization of a deferred discount on multi-year facility restructuring liabilities.

We recorded a restructuring charge of \$1.5 million for the three months ended December 31, 2009 which consisted of facility related restructuring costs of \$1.3 million and \$0.2 million of severance costs. The facility costs include \$0.1 million to amortize the deferred discount on multi-year facility restructuring liabilities. In addition, we revised the present value discounting of multi-year facility related restructuring liabilities during the three months ended December 31, 2009 when certain accounting errors were identified in our prior period financial statements that, individually and in aggregate, are not material to our financial statements taken as a whole for any related prior periods, and recorded a charge of \$1.2 million.

**Interest Income**

Interest income was \$0.3 million for both the three months ended December 31, 2010 and 2009. Although average cash balances available for investment have increased since the prior year period, declining interest rates have offset the benefit of higher investment balances.

**Loss on Investment**

During the three months ended December 31, 2009, we recorded a charge of \$0.2 million for the sale of our minority equity investment in a closely-held Swiss public company. We no longer have an equity investment in this entity.

**Other (Income) Expense, Net**

Other income, net, was \$0.2 million for the three months ended December 31, 2010 and consists primarily of joint venture management fee income. Other expense, net, was \$0.2 million for the three months ended December 31, 2009 and consists of \$0.3 million of foreign exchange losses which were partially offset by \$0.1 million of joint venture management fee income.

**Table of Contents****Income Tax Provision**

We recorded an income tax provision of \$1.0 million for the three months ended December 31, 2010. This provision substantially consists of foreign income taxes arising from the Company's international sales mix, certain state income taxes and interest related to unrecognized tax benefits. We recorded an income tax provision of \$0.6 million for the three months ended December 31, 2009. This provision substantially consists of foreign income taxes arising from the Company's international sales mix, certain state income taxes, U.S. Federal alternative minimum taxes and interest related to unrecognized tax benefits. We continued to provide a full valuation allowance for our net deferred tax assets at December 31, 2010, as we believe it is more likely than not that the future tax benefits from accumulated net operating losses and deferred taxes will not be realized.

**Equity in Earnings (Losses) of Joint Ventures**

Income (loss) associated with our 50% interest in ULVAC Cryogenics, Inc., a joint venture with ULVAC Corporation of Japan, was \$0.2 million and (\$0.1) million for the three months ended December 31, 2010 and 2009, respectively. The income (loss) associated with our 50% interest in Yaskawa Brooks Automation, Inc., a joint venture with Yaskawa Electric Corporation of Japan was \$0.1 million and \$(0.2) million for the three months ended December 31, 2010 and 2009, respectively.

**Liquidity and Capital Resources**

Our business is significantly dependent on capital expenditures by semiconductor manufacturers and OEMs that are, in turn, dependent on the current and anticipated market demand for semiconductors. Demand for semiconductors is cyclical and has historically experienced periodic downturns. This cyclicity makes estimates of future revenues, results of operations and net cash flows inherently uncertain.

At December 31, 2010, we had cash, cash equivalents and marketable securities aggregating \$157.9 million. This amount was comprised of \$62.3 million of cash and cash equivalents, \$50.7 million of investments in short-term marketable securities and \$44.9 million of investments in long-term marketable securities.

Cash and cash equivalents were \$62.3 million at December 31, 2010, an increase of \$2.5 million from September 30, 2010. This increase was primarily due to \$17.7 million of cash provided by operating activities. This increase was partially offset by \$13.5 million of net purchases of marketable securities and capital expenditures of \$1.6 million.

Cash provided by operating activities was \$17.7 million for the three months ended December 31, 2010, and was comprised of net income of \$23.5 million, which includes \$5.6 million of net non-cash related charges such as \$4.3 million of depreciation and amortization and \$1.2 million of stock-based compensation. Further, cash provided by operations was reduced by net increases in working capital of \$11.4 million, consisting primarily of \$11.3 million of increases in inventory.

Cash used in investing activities was \$15.1 million for the three months ended December 31, 2010, and is comprised of net purchases of marketable securities of \$13.5 million and \$1.6 million of capital expenditures. Capital expenditures include \$0.4 million of costs related to our international implementation of the Oracle ERP system and \$0.4 million of costs for major building repairs.

At December 31, 2010, we had approximately \$0.3 million of letters of credit outstanding.

We currently own a facility with a carrying value of approximately \$7 million which is not 100% utilized. In the future we may look at alternative uses for the facility which could involve subleasing or an outright sale. Such sale may not fully recover our carrying value and could result in a charge in our consolidated statement of operations.

On June 21, 2010, we filed a registration statement on Form S-3 with the SEC to sell up to \$200 million of securities, before any fees or expenses of the offering. Securities that may be sold include common stock, preferred stock, warrants or debt securities. Any such offering, if it does occur, may happen in one or more transactions. Specific terms of any securities to be sold will be described in supplemental filings with the SEC.

We believe that we have adequate resources to fund our currently planned working capital and capital expenditure requirements for the next twelve months. The cyclical nature of our served markets and uncertainty with the current global economic environment makes it difficult for us to predict longer-term liquidity requirements with

**Table of Contents**

certainty. We may be unable to obtain any required additional financing on terms favorable to us, if at all. If adequate funds are not available on acceptable terms, we may be unable to successfully develop or enhance products, respond to competitive pressure or take advantage of acquisition opportunities, any of which could have a material adverse effect on our business.

**Other Key Indicators of Financial Condition and Operating Performance**

EBITDA and Adjusted EBITDA presented below are supplemental measures of our performance that are not required by, or presented in accordance with GAAP. EBITDA and Adjusted EBITDA are not measurements of our financial performance under GAAP and should not be considered as alternatives to net income (loss) or any other performance measures derived in accordance with GAAP.

EBITDA represents net income (loss) before interest income, income tax provision, depreciation and amortization. Adjusted EBITDA is defined as EBITDA further adjusted to give effect to certain non-recurring and non-cash items and other adjustments. We believe that the inclusion of EBITDA and Adjusted EBITDA in this Form 10-Q is appropriate because we consider it an important supplemental measure of our performance and believe it is frequently used by securities analysts, investors and other interested parties. We use Adjusted EBITDA internally as a critical measurement of operating effectiveness. We believe EBITDA and Adjusted EBITDA facilitates operating performance comparison from period to period and company to company by backing out potential differences caused by variations in capital structures, tax positions (such as the impact on periods or companies of changes in effective tax rates or net operating losses) and the age and book depreciation of facilities and equipment (affecting relative depreciation expense).

In determining Adjusted EBITDA, we eliminate the impact of a number of items. For the reasons indicated herein, you are encouraged to evaluate each adjustment and whether you consider it appropriate. In addition, in evaluating Adjusted EBITDA, you should be aware that in the future we may incur expenses similar to the adjustments in the presentation of Adjusted EBITDA. Our presentation of Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

EBITDA and Adjusted EBITDA have limitations as analytical tools, and you should not consider them in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- they do not reflect our cash expenditures for capital expenditure or contractual commitments;
- they do not reflect changes in, or cash requirements for, our working capital requirements;
- other companies, including other companies in our industry, may calculate these measures differently than we do, limiting their usefulness as a comparative measure.

Because of these limitations, EBITDA and Adjusted EBITDA should not be considered as measures of discretionary cash available to us to invest in the growth of our business. For these purposes, we rely on our GAAP results. For more information, see our consolidated financial statements and notes thereto appearing elsewhere in this report.

The following table sets forth a reconciliation of net income (loss) to EBITDA for the periods indicated (in thousands):

|                                                           | <b>Three Months Ended<br/>December 31,</b> |                 |
|-----------------------------------------------------------|--------------------------------------------|-----------------|
|                                                           | <b>2010</b>                                | <b>2009</b>     |
| Net income (loss) attributable to Brooks Automation, Inc. | \$ 23,486                                  | \$ (2,795)      |
| Interest income, net                                      | (274)                                      | (312)           |
| Provision for income taxes                                | 988                                        | 635             |
| Depreciation and amortization                             | 4,274                                      | 4,794           |
| <b>EBITDA</b>                                             | <b>\$ 28,474</b>                           | <b>\$ 2,322</b> |

**Table of Contents**

The following table sets forth a reconciliation of EBITDA to Adjusted EBITDA for the periods indicated (in thousands):

|                          | <b>Three Months Ended<br/>December 31,</b> |             |
|--------------------------|--------------------------------------------|-------------|
|                          | <b>2010</b>                                | <b>2009</b> |
| EBITDA                   | \$ 28,474                                  | \$ 2,322    |
| Stock-based compensation | 1,209                                      | 1,517       |
| Restructuring charges    | 214                                        | 1,522       |
| Loss on investment       |                                            | 191         |
| Adjusted EBITDA          | \$ 29,897                                  | \$ 5,552    |

The increase in Adjusted EBITDA for the three months ended December 31, 2010 as compared to the same prior year period is primarily related to the \$72.2 million increase in revenues.

Stock-based compensation declined for the three months ended December 31, 2010 as compared to the same prior year period due to the vesting of certain awards during the prior fiscal year.

For a discussion of our restructuring charges and the loss on investment, see the discussion of our results of operations above.

**Recently Enacted Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board ( FASB ) issued an amendment to the accounting and disclosure requirements for the consolidation of variable interest entities ( VIEs ), which requires a qualitative approach to identifying a controlling financial interest in a VIE, and requires ongoing assessment of whether an entity is a VIE and whether an interest in a VIE makes the holder the primary beneficiary of the VIE. On October 1, 2010 we adopted this standard, which had no impact on our financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of goodwill, which requires a qualitative approach to considering impairment for a reporting unit with zero or negative carrying value. This guidance is effective for fiscal years beginning after December 15, 2010. We don t believe that the adoption of this standard will have a material impact on our financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of business combinations, which establishes accounting and reporting standards for pro forma revenue and earnings of the combined entity for the current and comparable reporting periods. This guidance is effective for fiscal years beginning after December 15, 2010. We don t believe that the adoption of this standard will have a material impact on our financial position or results of operations.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to a variety of market risks, including changes in interest rates affecting the return on our cash and cash equivalents, short-term and long-term investments and fluctuations in foreign currency exchange rates.

**Interest Rate Exposure**

As our cash and cash equivalents consist principally of money market securities, which are short-term in nature, our exposure to market risk related to interest rate fluctuations for these investments is not significant. Our short-term and long-term investments consist mostly of highly rated corporate debt securities, and as such, market risk to these investments is not significant. During the three months ended December 31, 2010, the unrealized loss on marketable securities was \$191,000. A hypothetical 100 basis point change in interest rates would result in an annual change of approximately \$1.4 million in interest income earned.

**Table of Contents****Currency Rate Exposure**

We have transactions and balances denominated in currencies other than the U.S. dollar. Most of these transactions or balances are denominated in Euros and a variety of Asian currencies. Sales in currencies other than the U.S. dollar were 14% of our total sales for the three months ended December 31, 2010. These foreign sales were made primarily by our foreign subsidiaries, which have cost structures that substantially align with the currency of sale.

In the normal course of our business, we have short-term advances between our legal entities that are subject to foreign currency exposure. These short-term advances were approximately \$11.4 million at December 31, 2010, and relate to the Euro and a variety of Asian currencies. We incurred a foreign currency loss of less than \$0.1 million for the three months ended December 31, 2010, which relates to the currency fluctuation on these advances between the time the transaction occurs and the ultimate settlement of the transaction. A hypothetical 10% change in foreign exchange rates at December 31, 2010 would result in a \$1.1 million change in our net income (loss). We mitigate the impact of potential currency translation losses on these short-term inter company advances by the timely settlement of each transaction, generally within 30 days.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* As of the end of the period covered by this report, and pursuant to Rules 13a- 15(e) and 15d-15(e) under the Securities Exchange Act of 1934, the Company's management, including our chief executive officer and chief financial officer has concluded that our disclosure controls and procedures are effective.

*Change in Internal Controls.* There were no changes in our internal control over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

On August 22, 2006, an action captioned as *Mark Levy v. Robert J. Therrien and Brooks Automation, Inc.*, was filed in the United States District Court for the District of Delaware, seeking recovery, on behalf of Brooks, from Mr. Therrien (the Company's former Chairman and CEO) under Section 16(b) of the Exchange Act for alleged short-swing profits earned by Mr. Therrien due to the loan and stock option exercise in November 1999, and a sale by Mr. Therrien of Brooks stock in March 2000. The complaint seeks disgorgement of all profits earned by Mr. Therrien on the transactions, attorneys' fees and other expenses. On February 20, 2007, a second Section 16(b) action, concerning the same loan and stock option exercise in November 1999 discussed above and seeking the same remedy, was filed in the United States District Court of the District of Delaware, captioned *Aron Rosenberg v. Robert J. Therrien and Brooks Automation, Inc.* On April 4, 2007, the court issued an order consolidating the *Levy* and *Rosenberg* actions. On July 14, 2008, the court denied Mr. Therrien's motion to dismiss this action. Discovery has commenced in this matter. The parties have also been engaged in discussions to seek a settlement of the case, and those discussions continue. Brooks is a nominal defendant in the consolidated action and any recovery in this action, less attorneys' fees, would go to the Company.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

As part of our equity compensation program, we offer recipients of restricted stock awards the opportunity to elect to sell their shares at the time of vesting to satisfy tax obligations in connection with such vesting. The following table provides information concerning shares of our Common Stock \$0.01 par value purchased in connection with the forfeiture of shares to satisfy the employees' obligations with respect to withholding taxes in



**Table of Contents**

connection with the vesting of shares of restricted stock during the three months ended December 31, 2010. Upon purchase, these shares are immediately retired.

| <b>Period</b>       | <b>Total<br/>Number<br/>of Shares<br/>Purchased</b> | <b>Average Price<br/>Paid<br/>per Share</b> | <b>Total Number of<br/>Shares<br/>Purchased as<br/>Part of Publicly<br/>Announced<br/>Plans<br/>or Programs</b> |
|---------------------|-----------------------------------------------------|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| October 1 31, 2010  | 78                                                  | \$ 6.70                                     | 78                                                                                                              |
| November 1 30, 2010 | 125,250                                             | 7.50                                        | 125,250                                                                                                         |
| December 1 31, 2010 |                                                     |                                             |                                                                                                                 |
| <b>Total</b>        | <b>125,328</b>                                      | <b>\$ 7.50</b>                              | <b>125,328</b>                                                                                                  |

**Item 6. Exhibits**

The following exhibits are included herein:

| <b>Exhibit No.</b> | <b>Description</b>                                                                                                                                                                                                |
|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.01              | Lease effective September 1, 2010 between Brooks Automation (Wuxi), Co. Ltd and Wuxi Export Processing Zone Construction Co., Ltd.                                                                                |
| 10.02              | Employment Agreement, effective as of October 1, 2010, by and between Brooks Automation, Inc. and Stephen S. Schwartz.                                                                                            |
| 10.03              | Summary of Performance Based Variable Compensation Plan for the fiscal year ending September 30, 2011 (incorporated herein by reference to the Company's current report on Form 8-K, filed on November 12, 2010). |
| 31.01              | Rule 13a-14(a), 15d-14(a) Certification.                                                                                                                                                                          |
| 31.02              | Rule 13a-14(a), 15d-14(a) Certification.                                                                                                                                                                          |
| 32                 | Section 1350 Certifications.                                                                                                                                                                                      |

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BROOKS AUTOMATION, INC.

DATE: February 3, 2011

/s/ Martin S. Headley  
Martin S. Headley  
Executive Vice President and Chief Financial  
Officer  
(Principal Financial Officer)

DATE: February 3, 2011

/s/ Timothy S. Mathews  
Timothy S. Mathews  
Vice President and Corporate Controller  
(Principal Accounting Officer)

23

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**Table of Contents**

**EXHIBIT INDEX**

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|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
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| 31.02              | Rule 13a-14(a), 15d-14(a) Certification.                                                                                                                                                                          |
| 32                 | Section 1350 Certifications.                                                                                                                                                                                      |