

Edgar Filing: FLAHERTY & CRUMRINE PREFERRED INCOME FUND INC - Form DEF 14A

FLAHERTY & CRUMRINE PREFERRED INCOME FUND INC  
Form DEF 14A  
February 19, 2008

SCHEDULE 14A  
PROXY STATEMENT

PURSUANT TO SECTION 14(A) OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by Registrant  [X]  
Filed by Party other than the Registrant

Check the appropriate box:

- [ ] Preliminary Proxy Statement
- [ ] Confidential for Use of the Commission Only as permitted by Rule 14a-6(e) (2)
- [X] Definitive Proxy Statement
- [ ] Definitive Additional Materials
- [ ] Soliciting Material Pursuant to Rule 14a-11c or Rule 14a-12

Flaherty & Crumrine Preferred Income Fund Incorporated

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(Name of Registrant as Specified in Its Charter)

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(Name of Person(s) Filing Proxy Statement)

Payment of Filing Fee (Check the appropriate box):

- [X] No fee required
- [ ] Fee computed on table below per Exchange Act Rules 14a-6(i) (1) and 0-11

- (1) Title of each class of securities to which transaction applies: \_\_\_\_\_
- (2) Aggregate number of securities to which transaction applies: \_\_\_\_\_
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11. (Set forth the amount on which the filing fee is calculated and state how it was determined): \_\_\_\_\_
- (4) Proposed maximum aggregate value of transaction: \_\_\_\_\_
- (5) Total fee paid: \_\_\_\_\_

[ ] Fee paid previously with preliminary materials.

[ ] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a) (2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount previously paid: \_\_\_\_\_
- (2) Form, Schedule or Registration Statement No.: \_\_\_\_\_
- (3) Filing Party: \_\_\_\_\_
- (4) Date Filed: \_\_\_\_\_

FLAHERTY & CRUMRINE PREFERRED INCOME FUND INCORPORATED (NYSE: PFD)  
 FLAHERTY & CRUMRINE PREFERRED INCOME OPPORTUNITY FUND INCORPORATED (NYSE: PFO)  
 FLAHERTY & CRUMRINE/CLAYMORE PREFERRED SECURITIES INCOME FUND INCORPORATED  
 (NYSE: FFC)  
 FLAHERTY & CRUMRINE/CLAYMORE TOTAL RETURN FUND INCORPORATED (NYSE: FLC)  
 301 E. Colorado Boulevard, Suite 720  
 Pasadena, California 91101

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## NOTICE OF ANNUAL MEETINGS OF SHAREHOLDERS To Be Held on April 18, 2008

To the Shareholders:

Notice is hereby given that the Annual Meetings of Shareholders of Flaherty & Crumrine Preferred Income Fund Incorporated, Flaherty & Crumrine Preferred Income Opportunity Fund Incorporated, Flaherty & Crumrine/Claymore Preferred Securities Income Fund Incorporated and Flaherty & Crumrine/Claymore Total Return Fund Incorporated (each a "Fund" and collectively, the "Funds"), each a Maryland corporation, will be held at the offices of Willkie Farr & Gallagher LLP, 787 Seventh Avenue, New York, New York 10019, Conference Room 38D-E at 8:30 a.m. ET, on April 18, 2008, for the following purposes:

1. To elect Directors of each Fund (PROPOSAL 1).
2. To transact such other business as may properly come before the Annual Meetings or any adjournments thereof.

YOUR VOTE IS IMPORTANT!

The proposal set forth in this proxy statement is a routine item. A routine item is one which occurs annually and makes no fundamental or material changes to a Fund's investment objectives, policies or restrictions, or to the investment management contracts.

The Board of Directors of each Fund has fixed the close of business on January 25, 2008 as the record date for the determination of shareholders of each Fund entitled to notice of and to vote at the Annual Meetings.

By Order of the Boards of Directors,

February 19, 2008

CHAD C. CONWELL  
SECRETARY

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SEPARATE PROXY CARDS ARE ENCLOSED FOR EACH FUND IN WHICH YOU OWN SHARES. SHAREHOLDERS WHO DO NOT EXPECT TO ATTEND THE ANNUAL MEETINGS ARE REQUESTED TO COMPLETE, SIGN AND DATE THE ENCLOSED PROXY CARD(S). THE PROXY CARD(S) SHOULD BE RETURNED IN THE ENCLOSED ENVELOPE, WHICH NEEDS NO POSTAGE IF MAILED IN THE CONTINENTAL UNITED STATES. INSTRUCTIONS FOR THE PROPER EXECUTION OF PROXIES ARE SET FORTH ON THE INSIDE COVER.  
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### INSTRUCTIONS FOR SIGNING PROXY CARDS

The following general rules for signing proxy cards may be of assistance to you and may minimize the time and expense to the Fund(s) involved in validating your vote if you fail to sign your proxy card(s) properly.

1. Individual Accounts: Sign your name exactly as it appears in the registration on the proxy card(s).

2. Joint Accounts: Either party may sign, but the name of the party signing should conform exactly to a name shown in the registration.

3. All Other Accounts: The capacity of the individual signing the proxy card should be indicated unless it is reflected in the form of registration. For example:

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REGISTRATION

VALID SIGNATURE

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CORPORATE ACCOUNTS

(1)	ABC Corp.	ABC Corp.
(2)	ABC Corp.	John Doe, Treasurer
(3)	ABC Corp. c/o John Doe, Treasurer	John Doe
(4)	ABC Corp. Profit Sharing Plan	John Doe, Trustee

TRUST ACCOUNTS

(1)	ABC Trust	Jane B. Doe, Trustee
(2)	Jane B. Doe, Trustee u/t/d 12/28/78	Jane B. Doe

CUSTODIAN OR ESTATE ACCOUNTS

(1)	John B. Smith, Cust., f/b/o John B. Smith, Jr. UGMA	John B. Smith
(2)	John B. Smith, Executor, estate of Jane Smith	John B. Smith, Jr., Executor

FLAHERTY & CRUMRINE PREFERRED INCOME FUND INCORPORATED (NYSE: PFD)  
FLAHERTY & CRUMRINE PREFERRED INCOME OPPORTUNITY FUND INCORPORATED (NYSE: PFO)  
FLAHERTY & CRUMRINE/CLAYMORE PREFERRED SECURITIES INCOME FUND INCORPORATED  
(NYSE:FFC)  
FLAHERTY & CRUMRINE/CLAYMORE TOTAL RETURN FUND INCORPORATED (NYSE: FLC)

301 E. Colorado Boulevard, Suite 720  
Pasadena, California 91101

ANNUAL MEETINGS OF SHAREHOLDERS  
April 18, 2008

JOINT PROXY STATEMENT

This document is a joint proxy statement ("Joint Proxy Statement") for Flaherty & Crumrine Preferred Income Fund Incorporated ("PREFERRED INCOME FUND" OR "PFD"), Flaherty & Crumrine Preferred Income Opportunity Fund Incorporated ("PREFERRED INCOME OPPORTUNITY FUND" OR "PFO"), Flaherty & Crumrine/Claymore Preferred Securities Income Fund Incorporated ("PREFERRED SECURITIES INCOME FUND" OR "FFC") and Flaherty & Crumrine/Claymore Total Return Fund Incorporated ("TOTAL RETURN FUND" OR "FLC") (EACH A "FUND" AND COLLECTIVELY, THE "FUNDS"). This Joint Proxy Statement is furnished in connection with the solicitation of proxies by each Fund's Board of Directors (each a "Board" and collectively, the "Boards") for use at the Annual Meeting of Shareholders of each Fund to be held on April 18, 2008, at 8:30 a.m. ET, at the offices of Willkie Farr & Gallagher LLP, 787 Seventh Avenue, New York, New York 10019, Conference Room 38D-E and at any adjournments thereof (each a "Meeting" and collectively, the "Meetings").

A Notice of Annual Meetings of Shareholders and proxy card for each Fund of which you are a shareholder accompany this Joint Proxy Statement. Proxy solicitations will be made, beginning on or about February 19, 2008, primarily by mail, but proxy solicitations may also be made by telephone, telefax or personal interviews conducted by officers of each Fund, Flaherty & Crumrine Incorporated ("Flaherty & Crumrine" or the "Adviser"), the investment adviser of each Fund, Claymore Securities, Inc. (the "Servicing Agent"), the servicing agent of FFC and FLC, and PFPC Inc. ("PFPC"), the transfer agent and

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administrator of each Fund and a member of The PNC Financial Services Group, Inc. The costs of proxy solicitation and expenses incurred in connection with the preparation of this Joint Proxy Statement and its enclosures will be shared proportionally by the Funds. Each Fund also will reimburse brokerage firms and others for their expenses in forwarding solicitation material to the beneficial owners of its shares. This proxy statement and form of proxy are first being sent to shareholders on or about February 19, 2008.

THE ANNUAL REPORT OF EACH FUND, INCLUDING AUDITED FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED NOVEMBER 30, 2007, IS AVAILABLE UPON REQUEST, WITHOUT CHARGE, BY WRITING TO PFPC INC., P.O. BOX 43027, PROVIDENCE, RHODE ISLAND 02940-3027, OR CALLING 1-800-331-1710. EACH FUND'S ANNUAL REPORT IS ALSO AVAILABLE ON THE FUNDS' WEB-SITES - WWW.PREFERREDINCOME.COM FOR PFD AND PFO AND WWW.FCCLAYMORE.COM FOR FFC AND FLC - THE SECURITIES AND EXCHANGE COMMISSION'S ("SEC") WEBSITE (WWW.SEC.GOV) OR, FOR FFC AND FLC ONLY, BY CALLING CLAYMORE SECURITIES, INC. AT 1-866-233-4001.

If the enclosed proxy card is properly executed and returned in time to be voted at the relevant Meeting, the Shares (as defined below) represented thereby will be voted in accordance with the instructions marked thereon. Unless instructions to the contrary are marked thereon, a proxy will be voted "FOR" the election of the nominees for Director. Any shareholder who has given a proxy has the right to revoke it at any time prior to its exercise either by attending the relevant Meeting and voting his or her Shares in person or by submitting a letter of revocation or a later-dated proxy to the appropriate Fund delivered at the above address prior to the date of the Meeting.

Under the Bylaws of each Fund, the presence in person or by proxy of the holders of a majority of the outstanding shares of the Fund entitled to vote shall be necessary and sufficient to constitute a quorum for the transaction of business (a "Quorum") at that Fund's meeting. If a proposal is to be voted upon by only one class of a Fund's shares, a Quorum of that class of shares must be present at the Meeting in order for the proposal to be considered. In the event that a Quorum is not present at a Meeting, or in the event that a Quorum is present but sufficient votes to approve any of the proposals are not received, the persons named as proxies may propose one or more adjournments of the Meeting to permit further solicitation of proxies. Any such adjournment will require the affirmative vote of a majority of those shares represented at the Meeting in person or by proxy. If a Quorum is present, the persons named as proxies will vote those proxies which they are entitled

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to vote "FOR" a proposal in favor of such an adjournment with respect to that proposal and will vote those proxies required to be voted "AGAINST" a proposal against any such adjournment with respect to that proposal. A shareholder vote may be taken on a proposal in the Joint Proxy Statement prior to any such adjournment if sufficient votes have been received for approval of that proposal.

Each Fund has two classes of capital stock including common stock, par value \$0.01 per share (the "Common Stock") and preferred stock (the "Preferred Stock" and together with the Common Stock, the "Shares"). PFD and PPO each has one series of Preferred Stock outstanding which is classified as Auction Preferred Stock (formerly known as, "Money Market Cumulative Preferred(TM) Stock" (MMP(R))). FFC and FLC each have multiple series of Preferred Stock outstanding which are classified as Auction Market Preferred Stock. Each Share is entitled to one vote at the Meeting with respect to matters to be voted on by the class to which such Share belongs, with pro rata voting rights for any

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fractional Shares. On the record date, January 25, 2008, the following number of Shares of each Fund were issued and outstanding:

NAME OF FUND -----	COMMON STOCK OUTSTANDING -----
Preferred Income Fund (PFD)	10,550,676
Preferred Income Opportunity Fund (PFO)	11,764,165
Preferred Securities Income Fund (FFC)	42,601,719
Total Return Fund (FLC)	9,776,333

To the knowledge of each Fund and its Board, the following shareholder(s) or "group," as that term is defined in Section 13(d) of the Securities Exchange Act of 1934, as amended (the "1934 Act"), is the beneficial owner or owner of record of more than 5% of the relevant Fund's outstanding shares as of January 25, 2008\*:

NAME AND ADDRESS OF BENEFICIAL/RECORD OWNER -----	TITLE OF CLASS -----	AMOUNT AND NATURE OF OWNERSHIP -----
Cede & Co.** Depository Trust Company 55 Water Street, 25th Floor New York, NY 10041	Common Stock	PFD - 10,060,836 (record)
		PFO - 11,300,994 (record)
		FFC - 42,523,093 (record)
		FLC - 9,768,006 (record)
	Preferred Stock	PFD - 800 (record)
		PFO - 700 (record)
	Preferred Stock	FFC
		Series M7 - 3,200 (record)
		Series T7 - 3,200 (record)
		Series W7 - 3,200 (record)
Series Th7 - 3,200 (record)		
Series F7 - 3,200 (record)		
Series T28 - 2,840 (record)		
Series W28 - 2,840 (record)		
FLC		
Series T7 - 2,570 (record)		
Series W28 - 2,570 (record)		

NAME AND ADDRESS OF BENEFICIAL/RECORD OWNER -----	TITLE OF CLASS -----	AMOUNT AND NATURE OF OWNERSHIP -----
Claymore Securities Defined Portfolios, Series 305, 311, 320, 324, 335, 349, 355, 357, 358, 374, 375, 384, 390, 394, 398, 407, 423, 426, 434, 438 and 453+ 2455 Corporate West Drive Lisle, IL 60532	Common Stock	FLC - 802,611 (beneficial)
Spectrum Asset Management, Inc++ 2 High Ridge Park Stamford, CT 06905	Common Stock	FLC - 985,950 (beneficial)
Principal Financial Group, Inc.++ 711 High Street Des Moines, IA 50392-0088		
Morgan Stanley+++ 1585 Broadway New York, NY 10036	Common Stock	FLC - 725,204 (beneficial)
Van Kampen Funds Inc.+++ Harborside Financial Center II Floor 2 Jersey City, New Jersey 07311		

\* As of January 25, 2008, the Directors and officers, as a group, owned less than 1% of each class of Shares of each Fund.

\*\* A nominee partnership of The Depository Trust Company.

+ Information obtained from a Schedule 13G filed by Claymore Securities, Inc. with the SEC reporting share ownership as of December 31, 2007. Based on that filing, each of the Claymore Securities Defined Portfolios has the sole power to vote or direct the vote or dispose or direct the disposition of the 802,611 shares of Common Stock.

++ Information obtained from a Schedule 13G filed by Spectrum Asset Management, Inc. with the SEC reporting share ownership as of March 23, 2007. Based on that filing, Spectrum Asset Management, Inc and Principal Financial Group, Inc. have the shared power to vote or direct the vote or dispose or direct the disposition of the 985,950 shares of Common Stock.

+++ Information obtained from a Schedule 13G filed by Morgan Stanley with the SEC reporting share ownership as of December 31, 2007. Based on that filing, each of Morgan Stanley and Van Kampen Funds Inc. has the sole power to vote or direct the vote or dispose or direct the disposition of the 725,204 shares of Common Stock.

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This Joint Proxy Statement is being used in order to reduce the preparation, printing, handling and postage expenses that would result from the use of a separate proxy statement for each Fund. Shareholders of each Fund will vote as a single class except as described below under Proposal 1 for PFD and PFO and will vote separately for each of PFD, PFO, FFC and FLC on each proposal on which shareholders of that Fund are entitled to vote. Separate proxy cards are enclosed for each Fund in which a shareholder is a record owner of Shares. Thus, if a proposal is approved by shareholders of one or more Funds and not approved by shareholders of one or more other Funds, the proposal will be implemented for the Fund or Funds that approved the proposal and will not be implemented for any Fund that did not approve the proposal. It is therefore essential that shareholders complete, date and sign EACH enclosed proxy card. SHAREHOLDERS OF EACH FUND ARE ENTITLED TO VOTE ON THE PROPOSALS PERTAINING TO THAT FUND.

In order that your Shares may be represented at the Meetings, you are requested to vote on the following matter:

SUMMARY OF VOTING RIGHTS ON PROXY PROPOSALS

PREFERRED INCOME FUND (PFD)

PROPOSAL	COMMON STOCK SHAREHOLDERS	PREFERRED STOCK SHAREHOLDERS
1. Election of Directors	Common Stock Shareholders as a single class elect one Director: David Gale	Preferred Stock Shareholders as a single class elect one Director
2. Other Business	Common Stock and Preferred Stock Shareholders, voting together as a single class	

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PREFERRED INCOME OPPORTUNITY FUND (PFO)

PROPOSAL	COMMON STOCK SHAREHOLDERS	PREFERRED STOCK SHAREHOLDERS
1. Election of Directors	Common Stock Shareholders as a single class elect one Director: Morgan Gust	Preferred Stock Shareholders as a single class elect one Director: Karen H. Hogan
2. Other Business	Common Stock and Preferred Stock Shareholders, voting together as a single class	

PREFERRED SECURITIES FUND (FFC)

PROPOSAL	COMMON STOCK SHAREHOLDERS AND PREFERRED STOCK SHAREHOLDERS
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minimum number of additional Directors that, when combined with the two Directors elected by the holders of Preferred Stock, would give the holders of Preferred Stock each a majority of the Directors. Donald F. Crumrine and Karen H. Hogan, as Directors, currently represent holders of Preferred Stock for PFD and PFO. Ms. Hogan, as a Director of PFD and PFO, has been nominated by the Board of PFD and PFO, respectively, as a Director to represent its holders of Preferred Stock. A Quorum of the Preferred Stock shareholders must be present at the Meeting of each of PFD and PFO, respectively, in order for the proposal to elect Ms. Hogan to be considered for that Fund. Donald F. Crumrine and Karen H. Hogan, as Directors, currently represent holders of Preferred Stock for FFC and FLC.

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FUND (CLASS) -----	NOMINEE FOR DIRECTOR -----
PFD (Common Stock)	Gale
PFD (Preferred Stock)	Hogan
PFO (Common Stock)	Gust
PFO (Preferred Stock)	Hogan
FFC (Common and Preferred Stock)	Gale
FLC (Common Stock and Preferred Stock)	Gale

### INFORMATION ABOUT DIRECTORS AND OFFICERS

Set forth in the table below are the existing Directors and nominees for election to the Boards of Directors of the Funds, including information relating to their respective positions held with each Fund, a brief statement of their principal occupations during the past five years and other directorships, if any.

NAME, ADDRESS, AND AGE -----	CURRENT POSITION(S) HELD WITH FUNDS -----	TERM OF OFFICE AND LENGTH OF TIME SERVED* -----	PRINCIPAL OCCUPATION(S) DURING PAST FIVE YEARS -----	F B
NON-INTERESTED DIRECTORS:				
DAVID GALE Delta Dividend Group, Inc. 220 Montgomery Street, Suite 426 San Francisco, CA 94104 Age: 58	Director	CLASS I DIRECTOR PFD - since 1997 PFO - since 1997 FFC - since inception FLC - since inception	President and CEO of Delta Dividend Group, Inc. (investments)	
MORGAN GUST 301 E. Colorado Boulevard Suite 720 Pasadena, CA 91101 Age: 60	Director and Nominating Committee Chairman	CLASS III DIRECTOR PFD - since inception PFO - since inception CLASS II DIRECTOR FFC - since inception FLC - since inception	Owner and operator of various entities engaged in agriculture and real estate; President of Giant	

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Industries, Inc.  
(petroleum refining  
and marketing)  
from March 2002  
through April 2007

KAREN H. HOGAN (1)  
301 E. Colorado Boulevard  
Suite 720  
Pasadena, CA 91101  
Age: 46

Director

CLASS I DIRECTOR  
PFD - since 2005  
CLASS III DIRECTOR  
PFO - since 2005  
CLASS II DIRECTOR  
FFC - since 2005  
FLC - since 2005

Retired;  
Community Volunteer;  
From September 1985  
to January 1997,  
Senior Vice President  
of Preferred Stock  
Origination at Lehman  
Brothers and previously,  
Vice President of New  
Product Development

ROBERT F. WULF  
P.O. Box 753  
Neskowin, OR 97149  
Age: 70

Director  
and Audit  
Committee  
Chairman

CLASS II DIRECTOR  
PFD - since inception  
PFO - since inception  
CLASS III DIRECTOR  
FFC - since inception  
FLC - since inception

Financial Consultant;  
Trustee, University of  
Oregon Foundation;  
Trustee, San Francisco  
Theological Seminary

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NAME, ADDRESS, AND AGE	CURRENT POSITION(S) HELD WITH FUNDS	TERM OF OFFICE AND LENGTH OF TIME SERVED*	PRINCIPAL OCCUPATION(S) DURING PAST FIVE YEARS
INTERESTED DIRECTOR:			
DONALD F. CRUMRINE (1), (2) 301 E. Colorado Boulevard Suite 720 Pasadena, CA 91101 Age: 60	Director, Chairman of the Board and Chief Executive Officer	CLASS II DIRECTOR PFD - since inception PFO - since inception CLASS III DIRECTOR FFC - since inception FLC - since inception	Chairman of the Board and Director of Flaherty & Crumrine
OFFICERS:			
ROBERT M. ETTINGER 301 E. Colorado Boulevard Suite 720 Pasadena, CA 91101 Age: 49	President	PFD - since 2002 PFO - since 2002 FFC - since inception FLC - since inception	President and Director of Flaherty & Crumrine
R. ERIC CHADWICK 301 E. Colorado Boulevard Suite 720 Pasadena, CA 91101 Age: 32	Chief Financial Officer, Vice President and Treasurer	PFD - since 2002 PFO - since 2002 FFC - since inception FLC - since inception	Director of Flaherty & Crumrine since June 2006; Vice President of Flaherty & Crumrine

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<p>CHAD C. CONWELL 301 E. Colorado Boulevard Suite 720 Pasadena, CA 91101 Age: 35</p>	<p>Chief Compliance Officer, Vice President and Secretary</p>	<p>PFD - since 2005 PFO - since 2005 FFC - since 2005 FLC - since 2005</p>	<p>Chief Compliance Officer of Flaherty &amp; Crumrine since September 2005; Vice President of Flaherty &amp; Crumrine since July 2005; Attorney with Paul, Hastings, Janofsky &amp; Walker LLP from September 1998 to June 2005</p>
<p>BRADFORD S. STONE 392 Springfield Avenue Mezzanine Suite Summit, NJ 07901 Age: 48</p>	<p>Vice President and Assistant Treasurer</p>	<p>PFD - since 2003 PFO - since 2003 FFC - since 2003 FLC - since inception</p>	<p>Director of Flaherty &amp; Crumrine since June 2006; Vice President of Flaherty &amp; Crumrine since May 2003; Director of U.S. Market Strategy at Barclays Capital from June 2001 to April 2003</p>

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NAME, ADDRESS, AND AGE -----	CURRENT POSITION(S) HELD WITH FUNDS -----	TERM OF OFFICE AND LENGTH OF TIME SERVED* -----	PRINCIPAL OCCUPATION(S) DURING PAST FIVE YEARS -----	F B
<b>OFFICERS:</b>				
<p>NICHOLAS DALMASO 2455 Corporate West Drive Lisle, IL 60532 Age: 42</p>	<p>Vice President and Assistant Secretary (FFC and FLC only)</p>	<p>FFC - since inception FLC - since inception</p>	<p>Director of Claymore Group, LLC since January 2002; Senior Managing Director and Chief Administrative Officer of Claymore Securities, Inc. since November 2001 and Claymore Advisors, LLC since October 2003</p>	
<p>LAURIE C. LODOLO 301 E. Colorado Boulevard Suite 720 Pasadena, CA 91101 Age: 44</p>	<p>Assistant Compliance Officer, Assistant Treasurer and Assistant Secretary</p>	<p>PFD - since 2004 PFO - since 2004 FFC - since 2004 FLC - since 2004</p>	<p>Assistant Compliance Officer of Flaherty &amp; Crumrine since August 2004; Secretary of Flaherty &amp; Crumrine since February 2004; Account Administrator of Flaherty &amp; Crumrine</p>	

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 \* The Class I Directors of PFD, FFC and FLC and the Class III Directors of PFO have each been nominated for a three-year term to expire at each Fund's 2011 Annual Meeting of Shareholders and until their successors are duly elected and qualified. The Class II Directors of PFD, FFC and FLC and the Class I Director of PFO will serve until each Fund's Annual Meeting of Shareholders in 2009 and until their successors are duly elected and qualified. The Class III Director of PFD, the Class III Directors of FFC and FLC and the Class II Directors of PFO will serve until each Fund's Annual Meeting of Shareholders in 2010 and until their successors are duly elected and qualified.

\*\* The funds in the fund complex are: Flaherty & Crumrine Preferred Income Fund Incorporated, Flaherty & Crumrine Preferred Income Opportunity Fund Incorporated, Flaherty & Crumrine/Claymore Preferred Securities Income Fund Incorporated and Flaherty & Crumrine/Claymore Total Return Fund Incorporated (together, the "Flaherty & Crumrine Fund Family").

- (1) As a Director, currently represents holders of Preferred Stock.
- (2) "Interested person" of the Funds as defined in the 1940 Act. Mr. Crumrine is considered an "interested person" because of his affiliation with Flaherty & Crumrine, which acts as each Fund's investment adviser.

BENEFICIAL OWNERSHIP OF SHARES IN FUNDS AND FUND COMPLEX FOR EACH DIRECTOR AND NOMINEE FOR ELECTION AS DIRECTOR

Set forth in the table below is the dollar range of equity securities in each Fund and the aggregate dollar range of equity securities in the Flaherty & Crumrine Fund Family beneficially owned by each Director.

NAME OF DIRECTOR OR NOMINEE	DOLLAR RANGE OF EQUITY SECURITIES HELD IN FUND* (1) (2) (3)				AGGREGATE DOLLAR RANGE OF EQUITY SECURITIES IN ALL REGISTERED INVESTMENT COMPANIES OVERSEEN BY DIRECTOR OR NOMINEE FAMILY OF INVESTMENT COMPANIES
	PFD	PFO	FFC	FLC	TOTAL
NON-INTERESTED DIRECTORS:					
David Gale	C	C	C	C	E
Morgan Gust	C	C	C	C	E
Karen H. Hogan	A	A	A	A	A

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NAME OF DIRECTOR OR NOMINEE	SECURITIES HELD IN FUND* (1) (2) (3)				FAMILY OF INVESTMENT COMPANIES
	PFD	PFO	FFC	FLC	
NON-INTERESTED DIRECTORS:					
Robert F. Wulf	C	C	C	C	D
INTERESTED DIRECTOR:					
Donald F. Crumrine	E (5)	E (5)	E (5)	E (5)	E (5)

\* Key to Dollar Ranges

- A. None
- B. \$1 - \$10,000
- C. \$10,001 - \$50,000
- D. \$50,001 - \$100,000
- E. over \$100,000

All shares were valued as of January 25, 2008.

- (1) No Director or officer of PFD or PFO owned any shares of Preferred Stock on January 25, 2008.
- (2) No Director or officer of FFC or FLC owned any shares of Preferred Stock on January 25, 2008.
- (3) This information has been furnished by each Director as of January 25, 2008. "Beneficial Ownership" is determined in accordance with Rule 16a-1(a) (2) of the 1934 Act.
- (4) As a group, less than 1%.
- (5) Includes shares of the Fund held by Flaherty & Crumrine of which the reporting person is a shareholder and director.

Each Director of each Fund who is not a director, officer or employee of Flaherty & Crumrine or any of its affiliates receives from each Fund a fee of \$9,000 per annum plus \$500 for each in-person meeting attended, and \$150 for each telephone meeting attended. In addition, the Audit Committee Chairman receives from each Fund an annual fee of \$2,500. Each Director of each Fund is reimbursed for travel and out-of-pocket expenses associated with attending Board and committee meetings. The Board of Directors of each Fund held seven meetings (three of which were held by telephone conference call) during the fiscal year ended November 30, 2007, and each Director of each Fund then serving in such capacity attended at least 75% of the meetings of Directors and of any Committee of which he or she is a member. The aggregate remuneration paid to the Directors of each Fund for the fiscal year ended November 30, 2007 is set forth below:

ANNUAL DIRECTORS FEES	BOARD MEETING AND COMMITTEE MEETING FEES	TRAVEL AND OUT-OF-POCKET EXPENSES*

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PFD	\$36,000	\$24,900	\$7,444
PFO	\$36,000	\$24,900	\$7,444
FFC	\$36,000	\$24,900	\$7,851
FLC	\$36,000	\$24,900	\$ 7,851

\* Includes reimbursement for travel and out-of-pocket expenses for both "interested" and "non-interested" Directors ("Independent Directors").

AUDIT COMMITTEE REPORT

The role of each Fund's Audit Committee is to assist the Board of Directors in its oversight of: (i) the integrity of each Fund's financial statements and the independent audit thereof; (ii) each Fund's accounting and financial reporting policies and practices, its internal controls and, as appropriate, the internal controls of certain service providers; (iii) each Fund's compliance with legal and regulatory requirements; and (iv) the independent auditor's qualifications, independence and performance. Each Fund's Audit Committee is also required to prepare an audit committee report pursuant to the rules of the SEC for inclusion in each Fund's annual proxy statement. Each Audit Committee operates pursuant to a charter (the "Audit

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Committee Charter" or "Charter") that was most recently reviewed and approved by the Board of Directors of each Fund on January 29, 2008 and which is available on PFD and PFO's website at [www.preferredincome.com](http://www.preferredincome.com) and FFC and FLC's website at [www.fcclaymore.com](http://www.fcclaymore.com). As set forth in the Charter, management is responsible for the (i) preparation, presentation and integrity of each Fund's financial statements, (ii) maintenance of appropriate accounting and financial reporting principles and policies and (iii) maintenance of internal controls and procedures designed to assure compliance with accounting standards and applicable laws and regulations. The Funds' independent registered public accounting firm, KPMG LLP, (the "independent accountants") is responsible for planning and carrying out proper audits and reviews of each Fund's financial statements and expressing an opinion as to their conformity with accounting principles generally accepted in the United States of America.

In performing its oversight function, at a meeting held on January 28, 2008, the Audit Committee reviewed and discussed with management of each Fund and the independent accountants, the audited financial statements of each Fund as of and for the fiscal year ended November 30, 2007, and discussed the audit of such financial statements with the independent accountants.

In addition, the Audit Committee discussed with the independent accountants the accounting principles applied by each Fund and such other matters brought to the attention of the Audit Committee by the independent accountants required by Statement of Auditing Standards No. 61, COMMUNICATIONS WITH AUDIT COMMITTEES, as currently modified or supplemented. The Audit Committee also received from the independent accountants the written disclosures and statements required by the SEC's independence rules, delineating relationships between the independent accountants and each Fund and discussed the impact that any such relationships might have on the objectivity and independence of the independent accountants.

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As set forth above, and as more fully set forth in each Fund's Audit Committee Charter, the Audit Committee has significant duties and powers in its oversight role with respect to the Fund's financial reporting procedures, internal control systems, and the independent audit process.

The members of the Audit Committee are not, and do not represent themselves to be, professionally engaged in the practice of auditing or accounting and are not employed by each Fund for accounting, financial management or internal control. Moreover, the Audit Committee relies on and makes no independent verification of the facts presented to it or representations made by management or the independent accountants. Accordingly, the Audit Committee's oversight does not provide an independent basis to determine that management has maintained appropriate accounting and financial reporting principles and policies, or internal controls and procedures, designed to assure compliance with accounting standards and applicable laws and regulations. Furthermore, the Audit Committee's considerations and discussions referred to above do not provide assurance that the audit of each Fund's financial statements has been carried out in accordance with generally accepted accounting standards or that the financial statements are presented in accordance with generally accepted accounting principles.

Based on its consideration of the audited financial statements and the discussions referred to above with management and the independent accountants, and subject to the limitations on the responsibilities and role of the Audit Committee set forth in the Charter and those discussed above, the Audit Committee of each Fund recommended to the Board of Directors of each Fund that the audited financial statements be included in each Fund's Annual Report for the fiscal year ended November 30, 2007.

THIS REPORT WAS SUBMITTED BY THE AUDIT COMMITTEE OF EACH FUND'S BOARD OF DIRECTORS

David Gale  
Morgan Gust  
Karen H. Hogan  
Robert F. Wulf (Chairman)

January 28, 2008

Each Audit Committee was established in accordance with Section 3(a)(58)(A) of the 1934 Act. Each Audit Committee met four times in connection with its Board of Directors' regularly scheduled meetings during the fiscal year ended November 30, 2007. Each Audit Committee is composed entirely of each Fund's Independent (as such term is defined by the New York Stock Exchange ("NYSE") listing standards applicable to closed-end funds, as may be modified or supplemented (the "NYSE Listing Standards")) Directors, namely Ms. Hogan and Messrs. Gale, Gust and Wulf.

### NOMINATING COMMITTEE

Each Board of Directors has a Nominating Committee composed entirely of each Fund's Independent (as such term is defined by the NYSE Listing Standards) Directors, namely Ms. Hogan and Messrs. Gale, Gust and Wulf. The Nominating Committee of each Fund met twice during the fiscal year ended November 30, 2007. The Nominating Committee is responsible for identifying individuals believed to be qualified to become Board members and for recommending to the Board of Directors such nominees to stand for election as directors at each Fund's annual meeting of shareholders, and to fill any vacancies on the

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Board. Each Fund's Nominating Committee has a charter which is available on its website. PFD and PFO's website address is [www.preferredincome.com](http://www.preferredincome.com) and FFC and FLC's website address is [www.fcclaymore.com](http://www.fcclaymore.com).

Each Fund's Nominating Committee believes that it is in the best interest of the Fund and its shareholders to obtain highly qualified candidates to serve as members of the Board of Directors. The Nominating Committees have not established a formal process for identifying candidates where a vacancy exists on the Board. In nominating candidates, the Nominating Committee shall take into consideration such factors as it deems appropriate. These factors may include judgment, skill, diversity, experience with investment companies and other organizations of comparable purpose, complexity, size and subject to similar legal restrictions and oversight, the interplay of the candidate's experience with the experience of other Board members, and the extent to which the candidate would be a desirable addition to the Board and any committees thereof.

Each Fund's Nominating Committee will consider director candidates recommended by shareholders and submitted in accordance with applicable law and procedures as described in this Joint Proxy Statement. (See "Submission of Shareholder Proposals" below.)

### OTHER BOARD-RELATED MATTERS

Shareholders who wish to send communications to the Board should send them to the address of their Fund(s) and to the attention of the Board. All such communications will be directed to the Board's attention.

The Funds do not have a formal policy regarding Board member attendance at the Annual Meeting of Shareholders. However, all of the Directors of each Fund attended the April 20, 2007 Annual Meetings of Shareholders.

### COMPENSATION

The following table sets forth certain information regarding the compensation of each Fund's Directors for the fiscal year ended November 30, 2007. No executive officer or person affiliated with a Fund received compensation from a Fund during the fiscal year ended November 30, 2007 in excess of \$120,000. Directors and executive officers of the Funds do not receive pension or retirement benefits from the Funds.

COMPENSATION TABLE

NAME OF PERSON AND POSITION -----	AGGREGATE COMPENSATION FROM EACH FUND -----	TOTAL COMPEN THE FUNDS COMPLEX PAID T -----
DONALD F. CRUMRINE Director, Chairman of the Board and Chief Executive Officer	\$0	\$0 (
DAVID GALE Director	\$14,600 - PFD \$14,600 - PFO \$14,600 - FFC \$14,600 - FLC	\$58,40
MORGAN GUST Director; Nominating Committee Chairman	\$14,600 - PFD \$14,600 - PFO \$14,600 - FFC	\$58,40



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	\$14,600 - FLC	
KAREN H. HOGAN Director	\$14,450 - PFD \$14,450 - PFO \$14,450 - FFC \$14,450 - FLC	\$57,800
ROBERT F. WULF Director; Audit Committee Chairman	\$17,250 - PFD \$17,250 - PFO \$17,250 - FFC \$17,250 - FLC	\$69,000

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 \* Represents the total compensation paid for the fiscal year ended November 30, 2007, to such persons by the Funds and the other funds in the Flaherty & Crumrine Fund Family, which are considered part of the same "fund complex" because they have a common adviser. The parenthetical number represents the total number of investment company directorships held by the director or nominee in the fund complex as of November 30, 2007.

REQUIRED VOTE

The election of Mr. Gale as a Director of PFD, will require the affirmative vote of a plurality of the votes cast by holders of the shares of Common Stock of PFD at the meeting in person or by proxy. The election of Mr. Gust as a Director of PFO will require the affirmative vote of a plurality of the votes cast by holders of the shares of Common Stock of PFO at the Meeting in person or by proxy. The election of Mr. Gale as a Director of each of FFC and FLC will require the affirma-

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tive vote of a plurality of the votes cast by holders of the Shares of Common Stock and Preferred Stock, voting as a single class, of each such Fund at the Meeting in person or by proxy. The election of Ms. Hogan as a Director of each of PFD and PFO will require the affirmative vote of a plurality of the votes cast by holders of the shares of Preferred Stock of each such Fund at the Meeting in person or by proxy.

EACH BOARD OF DIRECTORS, INCLUDING ALL OF THE INDEPENDENT DIRECTORS, UNANIMOUSLY RECOMMENDS THAT THE SHAREHOLDERS VOTE "FOR" EACH NOMINEE AS DIRECTOR.

SUBMISSION OF SHAREHOLDER PROPOSALS

All proposals by shareholders of each Fund that are intended to be presented at each Fund's next Annual Meeting of Shareholders to be held in 2009 must be received by the relevant Fund for consideration for inclusion in the relevant Fund's proxy statement relating to the meeting no later than October 22, 2008, and must satisfy the requirements of federal securities laws.

Each Fund's Bylaws require shareholders wishing to nominate Directors or make proposals to be voted on at the Fund's annual meeting to provide timely notice of the proposal in writing. To be considered timely, any such notice must be delivered to or mailed and received at the principal executive offices of the Fund at the address set forth on the first page of this proxy statement not later than 60 days prior to the date of the meeting; provided, however, that if less than 70 days, notice or prior public disclosure of the date of the meeting is given or made to shareholders, any such notice by a shareholder to be timely

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must be so received not later than the close of business on the 10th day following the day on which notice of the date of the annual meeting was given or such public disclosure was made.

Any such notice by a shareholder shall set forth the information required by the Fund's Bylaws with respect to each matter the shareholder proposes to bring before the annual meeting.

### ADDITIONAL INFORMATION

#### INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

KPMG, 99 High Street, Boston, Massachusetts 02110-2371, has been selected to serve as each Fund's independent registered public accounting firm for each Fund's fiscal year ending November 30, 2008. KPMG acted as the independent registered public accounting firm for each Fund for the fiscal year ended November 30, 2007. The Funds know of no direct financial or material indirect financial interest of KPMG in the Funds. A representative of KPMG will not be present at the Meeting, but will be available by telephone to respond to appropriate questions and will have an opportunity to make a statement, if asked.

Set forth in the table below are audit fees and non-audit related fees billed to each Fund by KPMG for professional services for the fiscal years ended November 30, 2006 and 2007, respectively.

FUND	FISCAL YEAR ENDED	AUDIT-RELATED			
	NOVEMBER 30	AUDIT FEES	FEES	TAX FEES*	ALL OTHER FEES**
PFD	2006	\$38,700	\$0	\$6,800	\$13,300
	2007	\$40,600	\$0	\$7,300	\$15,100
PFO	2006	\$38,700	\$0	\$6,800	\$13,300
	2007	\$40,600	\$0	\$7,300	\$15,100
FFC	2006	\$40,800	\$0	\$7,700	\$14,900
	2007	\$42,800	\$0	\$7,300	\$15,500
FLC	2006	\$40,800	\$0	\$7,700	\$14,900
	2007	\$42,800	\$0	\$7,300	\$15,500

\* "Tax Fees" are those fees billed to each Fund by KPMG in connection with tax consulting services, including primarily the review of each Fund's income tax returns.

\*\* "All Other Fees" are those fees billed to each Fund by KPMG in connection with the preparation of a quarterly agreed-upon-procedures report. These Agreed-Upon-Procedures ("AUP") are required pursuant to each Fund's Articles Supplementary. Specifically, Moody's Investors Service and Fitch, Inc. each require that such AUP be undertaken and a report be provided in order to maintain their rating on the Preferred Stock.

Each Fund's Audit Committee Charter requires that the Audit Committee pre-approve all audit and non-audit services to be provided by the independent accountants to the Fund, and all non-audit services to be provided by the independent accountants to the Fund's investment adviser and any entity controlling, controlled by or under common control with the Funds' investment adviser ("affiliates") that provide on-going services to each Fund, if the engagement relates directly to the

operations and financial reporting of each Fund, or to establish detailed pre-approval policies and procedures for such services in accordance with applicable laws. All of the audit and non-audit services described above for which KPMG billed each Fund fees for the fiscal years ended November 30, 2006 and November 30, 2007 were pre-approved by the Audit Committee.

For each Fund's fiscal year ended November 30, 2007, KPMG did not provide any non-audit services (or bill any fees for such services) to the Funds' investment adviser or any affiliates thereof that provide services to the Funds.

#### INVESTMENT ADVISER, ADMINISTRATOR AND SERVICING AGENT

Flaherty & Crumrine serves as the investment adviser to each Fund, and its business address is 301 E. Colorado Boulevard, Suite 720, Pasadena, California 91101. PFPC acts as the administrator to each Fund and is located at 4400 Computer Drive, Westborough, Massachusetts 01581. Claymore Securities, Inc. acts as the servicing agent to FFC and FLC and is located at 2455 Corporate West Drive, Lisle, Illinois 60532.

#### COMPLIANCE WITH THE SECURITIES EXCHANGE ACT OF 1934

Section 16(a) of the 1934 Act and Section 30(h) of the 1940 Act require each Fund's Directors and officers, certain persons affiliated with Flaherty & Crumrine and persons who beneficially own more than 10% of a registered class of each Fund's securities, to file reports of ownership and changes of ownership with the SEC, the NYSE and each Fund. Directors, officers and greater-than-10% shareholders are required by SEC regulations to furnish each Fund with copies of such forms they file. Based solely upon its review of the copies of such forms received by it and written representations from certain of such persons, each Fund believes that during 2007, all such filing requirements applicable to such persons were met.

#### BROKER NON-VOTE AND ABSTENTIONS

A proxy which is properly executed and returned accompanied by instructions to withhold authority to vote represents a broker "non-vote" (i.e., shares held by brokers or nominees as to which (i) instructions have not been received from the beneficial owners or the persons entitled to vote and (ii) the broker or nominee does not have discretionary voting power on a particular matter). Proxies that reflect abstentions or broker non-votes (collectively, "abstentions") will be counted as shares that are present and entitled to vote at the meeting for purposes of determining the presence of a Quorum. With respect to Proposal 1, abstentions do not constitute a vote "for" or "against" the proposal and will be disregarded in determining the "votes cast" on the proposal.

#### OTHER MATTERS TO COME BEFORE THE MEETING

Each Fund does not intend to present any other business at the relevant Meeting, nor is any Fund aware that any shareholder intends to do so. If, however, any other matters are properly brought before the Meeting, the persons named in the accompanying form of proxy will vote thereon in accordance with their judgment.

#### EXPENSES OF PROXY SOLICITATION

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The total expenses of the Annual Meetings, including the solicitation of proxies and the expenses incurred in connection with the preparation of this Joint Proxy Statement, are approximately \$15,000.

VOTING RESULTS

Each Fund will advise its shareholders of the voting results of the matters voted upon at its Meeting in its next Semi-Annual Report to Shareholders.

NOTICE TO BANKS, BROKER/DEALERS AND VOTING TRUSTEES AND THEIR NOMINEES

Please advise the Funds whether other persons are the beneficial owners of Fund shares for which proxies are being solicited from you, and, if so, the number of copies of the joint proxy statement and other soliciting material you wish to receive in order to supply copies to the beneficial owners of Fund shares.

IT IS IMPORTANT THAT PROXIES BE RETURNED PROMPTLY. SHAREHOLDERS WHO DO NOT EXPECT TO ATTEND THE MEETINGS ARE THEREFORE URGED TO COMPLETE, SIGN, DATE AND RETURN ALL PROXY CARDS AS SOON AS POSSIBLE IN THE ENCLOSED POSTAGE-PAID ENVELOPE.

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FLAHERTY & CRUMRINE PREFERRED INCOME FUND INCORPORATED

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PROXY -- FLAHERTY & CRUMRINE PREFERRED INCOME FUND INCORPORATED  
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PROXY SOLICITED BY BOARD OF DIRECTORS

The undersigned holder of shares of Common Stock of Flaherty & Crumrine Preferred Income Fund Incorporated, a Maryland corporation (the "Fund"), hereby appoints Donald F. Crumrine, Robert M. Ettinger, Teresa M.R. Hamlin and Emily H. Harris, attorneys and proxies for the undersigned, each with full powers of substitution and revocation, to represent the undersigned and to vote on behalf of the undersigned all shares of Common Stock which the undersigned is entitled to vote at the Annual Meeting of Shareholders of the Fund to be held at the offices of Willkie Farr & Gallagher LLP, 787 Seventh Avenue, New York, New York 10019, Conference Room 38D-E at 8:30 a.m. ET, on April 18, 2008, and any adjournments or postponements thereof. The undersigned hereby acknowledges receipt of the Notice of Annual Meeting and Proxy Statement and hereby instructs said attorneys and proxies to vote said shares as indicated hereon. In their discretion, the proxies are authorized to vote upon such other business as may properly come before the Meeting. A majority of the proxies present and acting at the Meeting in person or by substitute (or, if only one shall be so present, then that one) shall have and may exercise all of the power and authority of said proxies hereunder. The undersigned hereby revokes any proxy previously

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INCOME FUND INCORPORATED

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Using a BLACK INK pen, mark your votes with an X  
as shown in this example. Please do not write outside  
the designated areas.

[X]

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ANNUAL MEETING PROXY CARD  
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A ELECTION OF DIRECTOR -- THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE NOMINEE LISTED.

1. Nominee: FOR WITHHOLD

01 - David Gale [ ] [ ]

THIS PROXY, IF PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER DIRECTED BY THE  
UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED  
FOR THE ELECTION OF THE NOMINEE AS DIRECTOR.

PLEASE REFER TO THE PROXY STATEMENT FOR A DISCUSSION OF THE PROPOSAL.

B NON-VOTING ITEMS

CHANGE OF ADDRESS -- Please print new address below.  
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C AUTHORIZED SIGNATURES -- THIS SECTION MUST BE COMPLETED FOR YOUR VOTE TO BE COUNTED. -- DATE A

Please sign exactly as name(s) appears hereon. Joint owners should each sign. When signing as att corporate officer, trustee, guardian, or custodian, please give full title.

Date (mm/dd/yyyy) -- Please print Signature 1 -- Please keep signature Signature 2 -- Ple  
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FLAHERTY & CRUMRINE PREFERRED INCOME FUND INCORPORATED

PROXY -- FLAHERTY & CRUMRINE PREFERRED INCOME FUND INCORPORATED

PROXY SOLICITED BY BOARD OF DIRECTORS

The undersigned holder of shares of Preferred Stock of Flaherty & Crumrine Preferred Income Fund Incorporated, a Maryland corporation (the "Fund"), hereby appoints Donald F. Crumrine, Robert M. Ettinger, Teresa M. R. Hamlin and Emily H. Harris, attorneys and proxies for the undersigned, each with full powers of substitution and revocation, to represent the undersigned and to vote on behalf of the undersigned all shares of Preferred Stock which the undersigned is entitled to vote at the Annual Meeting of Shareholders of the Fund to be held at the offices of Willkie Farr & Gallagher LLP, 787 Seventh Avenue, New York, New York 10019, Conference Room 38D-E at 8:30 a.m. ET, on April 18, 2008, and any adjournments or postponements thereof. The undersigned hereby acknowledges receipt of the Notice of Annual Meeting and Proxy Statement and hereby instructs said attorneys and proxies to vote said shares as indicated hereon. In their discretion, the proxies are authorized to vote upon such other business as may properly come before the Meeting. A majority of the proxies present and acting at the Meeting in person or by substitute (or, if only one shall be so present, then that one) shall have and may exercise all of the power and authority of said proxies hereunder. The undersigned hereby revokes any proxy previously given.

SEE REVERSE  
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INCOME FUND INCORPORATED

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[BAR CODE] MR A SAMPLE  
DESIGNATION (IF ANY)  
ADD 1  
ADD 2  
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ADD 4  
ADD 5  
ADD 6

[IMAGE]

Using a BLACK INK pen, mark your votes with an X  
as shown in this example. Please do not write outside  
the designated areas.

[X]

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ANNUAL MEETING PROXY CARD  
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o PLEASE FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE  
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A ELECTION OF DIRECTOR -- THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE NOMINEE LISTED.

1. Nominee: FOR WITHHOLD

01 - Karen H. Hogan [ ] [ ]

THIS PROXY, IF PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER DIRECTED BY THE  
UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED  
FOR THE ELECTION OF THE NOMINEE AS DIRECTOR.

PLEASE REFER TO THE PROXY STATEMENT FOR A DISCUSSION OF THE PROPOSAL.

B NON-VOTING ITEMS

CHANGE OF ADDRESS -- Please print new address below.  
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C AUTHORIZED SIGNATURES -- THIS SECTION MUST BE COMPLETED FOR YOUR VOTE TO BE COUNTED. -- DATE A

Please sign exactly as name(s) appears hereon. Joint owners should each sign. When signing as att  
corporate officer, trustee, guardian, or custodian, please give full title.

Date (mm/dd/yyyy) -- Please print  
date below.  
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Signature 1 -- Please keep signature  
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