

JUNIATA VALLEY FINANCIAL CORP

Form 10-Q

August 07, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT 1934**

For the quarterly period ended June 30, 2007

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 000-13232  
Juniata Valley Financial Corp.**

(Exact name of registrant as specified in its charter)

Pennsylvania

23-2235254

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Bridge and Main Streets, Mifflintown, Pennsylvania

17059

(Address of principal executive offices)

(Zip Code)

(717) 436-8211

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act) (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class  
Common Stock (\$1.00 par value)

Outstanding as of August 8, 2007  
4,434,120 shares

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**PART I FINANCIAL INFORMATION****Item 1. Financial Statements****Juniata Valley Financial Corp. and Subsidiary****Consolidated Statements of Financial Condition**

(Unaudited, Dollar amounts in thousands, except share data)

|  | <b>June 30,<br/>2007</b> | <b>December<br/>31,<br/>2006</b> |
|--|--------------------------|----------------------------------|
| <b>ASSETS</b>  |                          |                                  |
| Cash and due from banks  | \$ 11,184                | \$ 16,476                        |
| Interest bearing deposits with banks   | 88                       | 102                              |
| Federal funds sold   | 2,500                    | 1,200                            |
| Cash and cash equivalents  | 13,772                   | 17,778                           |
| Interest bearing time deposits with banks                                    | 5,525                    | 5,660                            |
| Securities available for sale  | 73,304                   | 56,383                           |
| Securities held to maturity, fair value of \$3,955 and \$2,480, respectively | 3,955                    | 2,500                            |
| Restricted investment in Federal Home Loan Bank (FHLB) stock                 | 968                      | 1,076                            |
| Investment in unconsolidated subsidiary                                      | 2,887                    | 2,892                            |
| Total loans, net of unearned interest  | 301,036                  | 305,818                          |
| Less: Allowance for loan losses  | (2,526)                  | (2,572)                          |
| Total loans, net of allowance for loan losses                                | 298,510                  | 303,246                          |
| Premises and equipment, net  | 6,337                    | 6,542                            |
| Bank owned life insurance and annuities                                      | 11,280                   | 11,017                           |
| Core deposit intangible  | 411                      | 434                              |
| Goodwill   | 2,046                    | 2,046                            |
| Accrued interest receivable and other assets                                 | 6,494                    | 6,357                            |
| <b>Total assets</b>  | <b>\$ 425,489</b>        | <b>\$ 415,931</b>                |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>                                   |                          |                                  |
| <b>Liabilities:</b>  |                          |                                  |
| Deposits:  |                          |                                  |
| Non-interest bearing   | \$ 45,110                | \$ 42,829                        |
| Interest bearing   | 319,763                  | 312,340                          |
| Total deposits   | 364,873                  | 355,169                          |
| Securities sold under agreements to repurchase                               | 6,515                    | 6,112                            |
| Other interest bearing liabilities   | 977                      | 927                              |
| Accrued interest payable and other liabilities                               | 6,097                    | 5,937                            |
| <b>Total liabilities</b>   | <b>378,462</b>           | <b>368,145</b>                   |
| <b>Stockholders Equity:</b>  |                          |                                  |
| Preferred stock, no par value:   |                          |                                  |
| Authorized - 500,000 shares, none issued                                     |                          |                                  |

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Common stock, par value \$1.00 per share:

Authorized - 20,000,000 shares

Issued - 4,745,826 shares

Outstanding -

4,434,120 shares at June 30, 2007;

4,457,934 shares at December 31, 2006

4,746

4,746

Surplus

18,274

18,259

Retained earnings

31,506

31,531

Accumulated other comprehensive loss

(1,342)

(1,098)

Cost of common stock in Treasury:

311,706 shares at June 30, 2007;

287,892 shares at December 31, 2006

(6,157)

(5,652)

**Total stockholders equity**

47,027

47,786

**Total liabilities and stockholders equity**

\$ 425,489

\$

415,931

See accompanying notes to consolidated financial statements.

**Juniata Valley Financial Corp. and Subsidiary**  
Consolidated Statements of Income  
(in thousands, except share data)

|  | <b>Three Months Ended</b> |              | <b>Six Months Ended</b> |               |
|--|---------------------------|--------------|-------------------------|---------------|
|  | <b>June 30,</b>           |              | <b>June 30,</b>         |               |
|  | <b>2007</b>               | <b>2006</b>  | <b>2007</b>             | <b>2006</b>   |
| <b>Interest income:</b>                                    |                           |              |                         |               |
| Loans, including fees                                      | \$ 5,733                  | \$ 5,379     | \$ 11,353               | \$ 10,581     |
| Taxable securities   | 607                       | 488          | 1,113                   | 986           |
| Tax-exempt securities                                      | 192                       | 159          | 363                     | 323           |
| Federal funds sold   | 108                       |              | 196                     |               |
| Other interest income                                      | 64                        | 60           | 126                     | 120           |
| <b>Total interest income</b>                               | <b>6,704</b>              | <b>6,086</b> | <b>13,151</b>           | <b>12,010</b> |
| <b>Interest expense:</b>                                   |                           |              |                         |               |
| Deposits   | 2,698                     | 2,297        | 5,291                   | 4,450         |
| Securities sold under agreements to repurchase             | 68                        | 55           | 134                     | 103           |
| Short-term borrowings                                      |                           | 88           |                         | 180           |
| Long-term debt   |                           | 37           |                         | 72            |
| Other interest bearing liabilities                         | 10                        | 6            | 19                      | 11            |
| <b>Total interest expense</b>                              | <b>2,776</b>              | <b>2,483</b> | <b>5,444</b>            | <b>4,816</b>  |
| <b>Net interest income</b>                                 | <b>3,928</b>              | <b>3,603</b> | <b>7,707</b>            | <b>7,194</b>  |
| Provision for loan losses                                  | 23                        | 30           | 90                      | 60            |
| <b>Net interest income after provision for loan losses</b> | <b>3,905</b>              | <b>3,573</b> | <b>7,617</b>            | <b>7,134</b>  |
| <b>Noninterest income:</b>                                 |                           |              |                         |               |
| Trust fees   | 106                       | 88           | 223                     | 224           |
| Customer service fees                                      | 421                       | 381          | 808                     | 723           |
| Earnings on bank-owned life insurance and annuities        | 117                       | 92           | 221                     | 184           |
| Commissions from sales of non-deposit products             | 144                       | 180          | 370                     | 263           |
| Income from unconsolidated subsidiary                      | 43                        |              | 84                      |               |
| Gain on sale of loans and other assets                     | 17                        | 10           | 29                      | 23            |
| Gain (loss) on sale of securities                          | (8)                       |              | (8)                     | 67            |
| Securities impairment charge                               | (33)                      |              | (33)                    |               |
| Other noninterest income                                   | 174                       | 150          | 325                     | 287           |
| <b>Total noninterest income</b>                            | <b>981</b>                | <b>901</b>   | <b>2,019</b>            | <b>1,771</b>  |
| <b>Noninterest expense:</b>                                |                           |              |                         |               |
| Employee compensation expense                              | 1,303                     | 1,146        | 2,490                   | 2,232         |
| Employee benefits  | 348                       | 360          | 752                     | 738           |

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|   |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|
| Occupancy                                   | 218             | 203             | 456             | 405             |
| Equipment                                   | 177             | 151             | 344             | 307             |
| Data processing expense                     | 331             | 243             | 655             | 560             |
| Director compensation                       | 116             | 124             | 235             | 249             |
| Professional fees                           | 110             | 100             | 214             | 186             |
| Taxes, other than income                    | 148             | 132             | 286             | 246             |
| Amortization of intangibles                 | 12              |                 | 23              |                 |
| Other noninterest expense                   | 309             | 308             | 585             | 588             |
| <b>Total noninterest expense</b>            | <b>3,072</b>    | <b>2,767</b>    | <b>6,040</b>    | <b>5,511</b>    |
| <b>Income before income taxes</b>           | <b>1,814</b>    | <b>1,707</b>    | <b>3,596</b>    | <b>3,394</b>    |
| Provision for income taxes                  | 500             | 487             | 1,003           | 970             |
| <b>Net income</b>                           | <b>\$ 1,314</b> | <b>\$ 1,220</b> | <b>\$ 2,593</b> | <b>\$ 2,424</b> |
| <b>Earnings per share</b>                   |                 |                 |                 |                 |
| Basic                                       | \$ 0.30         | \$ 0.27         | \$ 0.58         | \$ 0.54         |
| Diluted                                     | \$ 0.30         | \$ 0.27         | \$ 0.58         | \$ 0.54         |
| Cash dividends declared per share           | \$ 0.42         | \$ 0.16         | \$ 0.59         | \$ 0.32         |
| Weighted average basic shares outstanding   | 4,437,527       | 4,491,423       | 4,443,834       | 4,490,836       |
| Weighted average diluted shares outstanding | 4,447,006       | 4,505,657       | 4,453,367       | 4,505,408       |

See accompanying notes to consolidated financial statements.

**Juniata Valley Financial Corp. and Subsidiary**  
**Consolidated Statements of Changes in Stockholders' Equity**  
(Unaudited)

(Amounts in thousands, except share data)

|  | <b>Six Months Ended June 30, 2007</b>           |                         |                |                              |   |                           | <b>Total<br/>Stockholders'<br/>Equity</b> |
|--|---|-------------------------|----------------|------------------------------|---|---------------------------|---|
|  | <b>Number<br/>of<br/>Shares<br/>Outstanding</b> | <b>Common<br/>Stock</b> | <b>Surplus</b> | <b>Retained<br/>Earnings</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Loss</b> | <b>Treasury<br/>Stock</b> |   |
| <b>Balance at<br/>December 31, 2006</b>  | 4,457,934                                       | \$4,746                 | \$18,259       | \$31,531                     | \$ (1,098)  | \$(5,652)                 | \$47,786                                  |
| Comprehensive<br>income:   |   |                         |                |                              |   |                           |   |
| Net income   |   |                         |                | 2,593                        |   |                           | 2,593                                     |
| Change in<br>unrealized losses on<br>securities available<br>for sale, net of<br>reclassification<br>adjustment and tax<br>effects |   |                         |                |                              | (244)   |                           | (244)                                     |
| Total<br>comprehensive<br>income   |   |                         |                |                              |   |                           | 2,349                                     |
| Cash dividends at<br>\$0.59 per share  |   |                         |                | (2,618)                      |   |                           | (2,618)                                   |
| Stock-based<br>compensation<br>activity  |   |                         | 20             |                              |   |                           | 20  |
| Purchase of<br>treasury stock, at<br>cost  | (26,500)  |                         |                |                              |   | (557)                     | (557)                                     |
| Treasury stock<br>issued for stock<br>option and stock<br>purchase plans   | 2,686   |                         | (5)            |                              |   | 52                        | 47  |
| <b>Balance at<br/>June 30, 2007</b>  | 4,434,120                                       | \$4,746                 | \$18,274       | \$31,506                     | \$ (1,342)  | \$(6,157)                 | \$47,027                                  |

|  | <b>Six Months Ended June 30, 2006</b>           |                         |                |                              |   |                           | <b>Total<br/>Stockholders'<br/>Equity</b> |
|--|---|-------------------------|----------------|------------------------------|---|---------------------------|---|
|  | <b>Number<br/>of<br/>Shares<br/>Outstanding</b> | <b>Common<br/>Stock</b> | <b>Surplus</b> | <b>Retained<br/>Earnings</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Loss</b> | <b>Treasury<br/>Stock</b> |   |



|  |           |         |          |          |          |           |          |
|--|-----------|---------|----------|----------|----------|-----------|----------|
| <b>Balance at<br/>December 31, 2005</b>  | 4,503,392 | \$4,746 | \$18,177 | \$29,486 | \$ (694) | \$(4,596) | \$47,119 |
| Comprehensive<br>income:   |           |         |          |          |          |           |          |
| Net income   |           |         |          | 2,424    |          |           | 2,424    |
| Change in<br>unrealized losses on<br>securities available<br>for sale, net of<br>reclassification<br>adjustment and tax<br>effects |           |         |          |          |          | (82)      | (82)     |
| Total<br>comprehensive<br>income   |           |         |          |          |          |           | 2,342    |
| Cash dividends at<br>\$0.32 per share  |           |         |          | (1,435)  |          |           | (1,435)  |
| Stock-based<br>compensation<br>activity  |           |         | 18       |          |          |           | 18       |
| Purchase of treasury<br>stock, at cost   | (22,000)  |         |          |          |          | (531)     | (531)    |
| Treasury stock<br>issued for dividend<br>reinvestment plan<br>and employee stock<br>purchase plan                                  | 11,874    |         | 48       |          |          | 231       | 279      |
| <b>Balance at<br/>June 30, 2006</b>  | 4,493,266 | \$4,746 | \$18,243 | \$30,475 | \$ (776) | \$(4,896) | \$47,792 |

See accompanying Notes to Consolidated Financial Statements.

**Juniata Valley Financial Corp. and Subsidiary**  
**Consolidated Statements of Cash Flows**

(Unaudited)

(Amounts in thousands)

|   | <b>Six Months Ended June 30,</b> |                |
|---|----------------------------------|----------------|
|   | 2007                             | 2006           |
| <b>Operating activities:</b>  |                                  |                |
| Net income  | \$ 2,593                         | \$ 2,424       |
| Adjustments to reconcile net income to net cash provided by operating activities:                   |                                  |                |
| Provision for loan losses   | 90                               | 60             |
| Provision for depreciation  | 323                              | 290            |
| Net amortization of securities premiums   | 72                               | 62             |
| Amortization of core deposit intangible   | 23                               |                |
| Security impairment charge  | 33                               |                |
| Net loss (gain) on sales of securities  | 8                                | (67)           |
| Gains on sales of loans and other assets  | (29)                             | (23)           |
| Earnings on investment in life insurance  | (221)                            | (184)          |
| Deferred income tax credit  | (3)                              | (86)           |
| Equity in earnings of unconsolidated subsidiary, net of dividends of \$87                           | 3                                |                |
| Stock-based compensation expense  | 20                               | 18             |
| Increase in accrued interest receivable and other assets  | (148)                            | (998)          |
| Increase in accrued interest payable and other liabilities  | 210                              | 233            |
| <b>Net cash provided by operating activities</b>  | <b>2,974</b>                     | <b>1,729</b>   |
| <b>Investing activities:</b>  |                                  |                |
| Purchases of:   |                                  |                |
| Securities available for sale   | (34,639)                         | (235)          |
| Securities held to maturity   | (3,955)                          | (5,100)        |
| FHLB stock  |                                  | (503)          |
| Premises and equipment  | (118)                            | (49)           |
| Bank owned life insurance and annuities   | (81)                             | (78)           |
| Proceeds from:  |                                  |                |
| Sales of securities available for sale  | 591                              | 137            |
| Maturities of and principal repayments on securities available for sale                             | 16,646                           | 7,445          |
| Maturities of securities held to maturity   | 2,500                            |                |
| Redemption of FHLB stock  | 108                              | 297            |
| Bank owned life insurance and annuities   | 39                               | 130            |
| Sale of other real estate owned   | 191                              | 572            |
| Net decrease in interest-bearing time deposits  | 135                              |                |
| Net decrease (increase) in loans receivable   | 4,624                            | (5,822)        |
| <b>Net cash used in investing activities</b>  | <b>(13,959)</b>                  | <b>(3,206)</b> |
| <b>Financing activities:</b>  |                                  |                |
| Net increase (decrease) in deposits   | 9,704                            | (910)          |
| Net increase (decrease) in short-term borrowings and securities sold under agreements to repurchase | 403                              | (2,218)        |

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|  |              |                |
|--|--------------|----------------|
| Cash dividends   | (2,618)      | (1,435)        |
| Purchase of treasury stock   | (557)        | (531)          |
| Treasury stock issued for dividend reinvestment and employee stock purchase plan | 47           | 279            |
| <b>Net cash provided by (used in) financing activities</b>                       | <b>6,979</b> | <b>(4,815)</b> |
| Net decrease in cash and cash equivalents  | (4,006)      | (6,292)        |
| Cash and cash equivalents at beginning of period                                 | 17,778       | 16,439         |
| Cash and cash equivalents at end of period                                       | \$ 13,772    | \$ 10,147      |
| <b>Supplemental information:</b>   |              |                |
| Interest paid  | \$ 5,447     | \$ 4,777       |
| Income taxes paid  | \$ 1,025     | \$ 1,005       |
| <b>Supplemental schedule of noncash investing and financing activities:</b>      |              |                |
| Transfer of loans to other real estate owned                                     | \$ 52        | \$ 548         |
| See accompanying Notes to Consolidated Financial Statements.                     |              |                |

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**Juniata Valley Financial Corp. and Subsidiary**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE A Basis of Presentation and Accounting Policies**

The financial information includes the accounts of Juniata Valley Financial Corp. (the Corporation ) and its wholly owned subsidiary, The Juniata Valley Bank (the Bank ). All significant intercompany accounts and transactions have been eliminated.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for fair presentation have been included. Operating results for the three-month and six-month periods ended June 30, 2007, are not necessarily indicative of the results for the year ended December 31, 2007. For further information, refer to the consolidated financial statements and footnotes thereto included in Juniata Valley Financial Corp. s Annual Report on Form 10-K for the year ended December 31, 2006.

**NOTE B Recent Accounting Pronouncements**

In June 2006, the FASB issued FASB Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes. FIN 48 is an interpretation of FAS No. 109, Accounting for Income Taxes, and it seeks to reduce the diversity in practice associated with certain aspects of measurement and recognition in accounting for income taxes. In addition, FIN 48 requires expanded disclosure with respect to the uncertainty in income taxes and is effective for fiscal years beginning January 1, 2007. Adoption of this standard had no material effect on the Corporation s consolidated financial position or results of operations.

In September 2006, the FASB issued FASB Statement No. 157, Fair Value Measurements , which defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurements. FASB Statement No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. The Corporation is currently evaluating the impact the adoption of the standard will have on the Corporation s consolidated results of operations and financial position.

In June 2006, the Emerging Issues Task Force (EITF) released Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements (EITF 06-4). This EITF consensus opinion was ratified by the FASB on September 20, 2006. EITF 06-4 requires employers who have entered into a split-dollar life insurance arrangement with an employee that extends to post-retirement periods, to recognize a liability and related compensation costs in accordance with SFAS No. 106, Accounting for Post Retirement Benefit Obligations or Accounting Principles Board Opinion No. 12, Omnibus Opinion. The effective date of EITF No. 06-4 is for fiscal years beginning after December 15, 2007, and the opinion may be adopted through either a cumulative effect adjustment to retained earnings at the beginning of the year of adoption, or through retrospective application to prior periods. The Corporation has split-dollar life insurance arrangements and is currently evaluating the impact the adoption of the standard will have on the Corporation s consolidated results of operations and financial position.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115 ( FAS No 159 ). FAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. FAS No. 159 is effective for the Corporation January 1, 2008. The Corporation is currently evaluating the impact that the adoption of FAS No. 159 will have on the Corporation s consolidated results of operations and financial condition.

In February 2007, the FASB issued FASB Staff Position (FSP) FAS 158-1, Conforming Amendments to the Illustrations in FASB Statements No. 87, No. 88, and No 106 and to the Related Staff Implementation Guides. This FSP makes conforming amendments to other FASB statements and staff implementation guides and provides technical corrections to SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans. The conforming amendments in this FSP were applied upon adoption of SFAS No. 158. Our adoption of FSP FAS 158-1 did not have a material impact on our consolidated financial statements or disclosures.

In March 2007, the FASB ratified Emerging Issues Task Force Issue No. 06-10, Accounting for Collateral Assignment Split-Dollar Life Insurance Agreements (EITF 06-10). EITF 06-10 provides guidance for determining a liability for the postretirement benefit obligation as well as recognition and measurement of the associated asset on the basis of the terms of the collateral assignment agreement. EITF 06-10 is effective for fiscal years beginning after December 15, 2007. The Corporation is currently assessing the impact of EITF 06-10 on its consolidated results of operations and financial position.

In May 2007, the FASB issued FASB Staff Position ( FSP ) FIN 48-1 Definition of Settlement in FASB Interpretation No. 48 (FSP FIN 48-1). FSP FIN 48-1 provides guidance on how to determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. FSP FIN 48-1 is effective retroactively to January 1, 2007. The implementation of this standard did not have a material impact on our consolidated financial position or results of operations.

#### NOTE C Comprehensive Income

U.S. generally accepted accounting principles require that recognized revenue, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the consolidated balance sheets, such items, along with net income, are components of comprehensive income.

The components of comprehensive income and related tax effects are as follows (in thousands):

|   | Three Months Ended June 30, 2007 |                                   |                      | Three Months Ended June 30, 2006 |                                   |                      |
|---|----------------------------------|-----------------------------------|----------------------|----------------------------------|-----------------------------------|----------------------|
|   | Before<br>Tax<br>Amount          | Tax<br>Expense<br>or<br>(Benefit) | Net-of-Tax<br>Amount | Before<br>Tax<br>Amount          | Tax<br>Expense<br>or<br>(Benefit) | Net-of-Tax<br>Amount |
| Net income  | \$ 1,814                         | \$ 500                            | \$ 1,314             | \$ 1,707                         | \$ 487                            | \$ 1,220             |
| Other comprehensive<br>income (loss):                             |                                  |                                   |                      |                                  |                                   |                      |
| Unrealized gains<br>(losses) on available for<br>sale securities: |                                  |                                   |                      |                                  |                                   |                      |
| Unrealized gains<br>(losses) arising during the<br>period         | (476)                            | (162)                             | (314)                | (14)                             | (5)                               | (9)                  |
| Less reclassification<br>adjustment for:                          |                                  |                                   |                      |                                  |                                   |                      |
| losses included in net<br>income                                  | 8                                | 3                                 | 5                    |                                  |                                   |                      |
| securities impairment<br>charge                                   | 33                               | 11                                | 22                   |                                  |                                   |                      |
| Other comprehensive loss  | (435)                            | (148)                             | (287)                | (14)                             | (5)                               | (9)                  |
| Total comprehensive<br>income                                     | \$ 1,379                         | \$ 352                            | \$ 1,027             | \$ 1,693                         | \$ 482                            | \$ 1,211             |

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|   | Six Months Ended June 30, 2007 |                                   |                      | Six Months Ended June 30, 2006 |                                   |                      |
|---|--------------------------------|-----------------------------------|----------------------|--------------------------------|-----------------------------------|----------------------|
|   | Before<br>Tax<br>Amount        | Tax<br>Expense<br>or<br>(Benefit) | Net-of-Tax<br>Amount | Before<br>Tax<br>Amount        | Tax<br>Expense<br>or<br>(Benefit) | Net-of-Tax<br>Amount |
| Net income  | \$ 3,596                       | \$ 1,003                          | \$ 2,593             | \$ 3,394                       | \$ 970                            | \$ 2,424             |
| Other comprehensive<br>income (loss):                             |                                |                                   |                      |                                |                                   |                      |
| Unrealized gains<br>(losses) on available for<br>sale securities: |                                |                                   |                      |                                |                                   |                      |
| Unrealized gains<br>(losses) arising during the<br>period         | (411)                          | (140)                             | (271)                | (57)                           | (19)                              | (38)                 |
| Less reclassification<br>adjustment for:                          |                                |                                   |                      |                                |                                   |                      |
| losses (gains) included in<br>net income                          | 8                              | 3                                 | 5                    | (67)                           | (23)                              | (44)                 |
| securities impairment<br>charge                                   | 33                             | 11                                | 22                   |                                |                                   |                      |
| Other comprehensive loss  | (370)                          | (126)                             | (244)                | (124)                          | (42)                              | (82)                 |
| Total comprehensive<br>income                                     | \$ 3,226                       | \$ 877                            | \$ 2,349             | \$ 3,270                       | \$ 928                            | \$ 2,342             |

## NOTE D Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:  
(Amounts, except earnings per share, in thousands)

|   | <b>Three<br/>Months<br/>Ended<br/>June 30,<br/>2007</b> | <b>Three<br/>Months<br/>Ended<br/>June 30,<br/>2006</b> |
|---|---|---|
| Net income  | \$ 1,314  | \$ 1,220  |
| Weighted-average common shares outstanding              | 4,438   | 4,491   |
| <b>Basic earnings per share</b>                         | <b>\$ 0.30</b>  | <b>\$ 0.27</b>  |
| Weighted-average common shares outstanding              | 4,438   | 4,491   |
| Common stock equivalents due to effect of stock options | 9   | 15  |
| Total weighted-average common shares and equivalents    | 4,447   | 4,506   |
| <b>Diluted earnings per share</b>                       | <b>\$ 0.30</b>  | <b>\$ 0.27</b>  |

|   | <b>Six Months<br/>Ended<br/>June 30,<br/>2007</b> | <b>Six Months<br/>Ended<br/>June 30,<br/>2006</b> |
|---|---|---|
| Net income  | \$ 2,593  | \$ 2,424  |
| Weighted-average common shares outstanding              | 4,444   | 4,491   |
| <b>Basic earnings per share</b>                         | <b>\$ 0.58</b>                                    | <b>\$ 0.54</b>                                    |
| Weighted-average common shares outstanding              | 4,444   | 4,491   |
| Common stock equivalents due to effect of stock options | 9   | 15  |
| Total weighted-average common shares and equivalents    | 4,453   | 4,506   |
| <b>Diluted earnings per share</b>                       | <b>\$ 0.58</b>                                    | <b>\$ 0.54</b>                                    |

## NOTE E Commitments, Contingent Liabilities and Guarantees

In the ordinary course of business, the Corporation makes commitments to extend credit to its customers through letters of credit, loan commitments and lines of credit. At June 30, 2007, the Corporation had \$63,598,000 outstanding in loan commitments and other unused lines of credit extended to its customers as compared to \$48,602,000 at December 31, 2006.

The Corporation does not issue any guarantees that would require liability recognition or disclosure, other than its letters of credit. Letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Generally, letters of credit have expiration dates within one year of issuance. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Corporation generally holds collateral and/or personal guarantees supporting these commitments. The

Corporation had \$770,000 and \$859,000 of letters of credit commitments as of June 30, 2007 and December 31, 2006, respectively. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding letters of credit. The amount of the liability as of June 30, 2007 for payments under letters of credit issued was not material.



**NOTE F Defined Benefit Retirement Plan**

The Corporation has a defined benefit retirement plan covering substantially all of its employees. The benefits are based on the employees' years of service and compensation. The Corporation's funding policy is to contribute annually the maximum amount that can be deducted for federal income taxes purposes. Contributions are intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future. The Corporation has contributed \$150,000 in the first six months of 2007 and expects to contribute a total of \$300,000 to the defined benefit plan in 2007.

Pension expense included the following components for the three and six month periods ended June 30, 2007 and 2006:

*(Dollar amounts in thousands)*

|  | <b>Three Months Ended<br/>June 30,</b> |             | <b>Six Months Ended<br/>June 30,</b> |             |
|--|--|-------------|--------------------------------------|-------------|
|  | <b>2007</b>                            | <b>2006</b> | <b>2007</b>                          | <b>2006</b> |
| <b>Components of net periodic pension cost</b> |  |             |                                      |             |
| Service cost                                   | \$ 69                                  | \$ 74       | \$ 143                               | \$ 148      |
| Interest cost                                  | 96                                     | 92          | 195                                  | 184         |
| Expected return on plan assets                 | (100)                                  | (90)        | (190)                                | (180)       |
| Additional recognized amounts                  | 13                                     | 18          | 26                                   | 36          |
| Net periodic pension cost                      | \$ 78                                  | \$ 94       | \$ 174                               | \$ 188      |

**NOTE G Acquisition**

On September 8, 2006, the Corporation completed its acquisition of a branch office in Richfield, PA. The acquisition included real estate, deposits and loans. The assets and liabilities of the acquired business were recorded on the consolidated balance sheet at their estimated fair values as of September 8, 2006, and their results of operations have been included in the consolidated statement of income since such date.

Included in the purchase price of the branch was goodwill and core deposit intangible of \$2,046,000 and \$449,000, respectively. The core deposit intangible is being amortized over a ten-year period on a straight line basis. During the first six months of 2007, amortization expense was \$23,000. Accumulated amortization of core deposit intangible through June 30, 2007 was \$47,000. The goodwill is not amortized, but is measured annually for impairment.

**NOTE H Investment in Unconsolidated Subsidiary**

On September 1, 2006, the Corporation invested in The First National Bank of Liverpool (FNBL), Liverpool, PA, by purchasing 39.16% of its outstanding common stock. This investment is accounted for under the equity method of accounting, as defined in Accounting Principles Board Opinion No. 18. The investment was carried at \$2,887,000 as of June 30, 2007, of which \$1,878,000 represented the underlying equity in net assets of FNBL. The difference between the investment carrying amount and the amount of the underlying equity, \$1,009,000, is considered to be goodwill and is being evaluated quarterly for impairment. A loss in value of the investment which is other than a temporary decline will be recognized. Evidence of a loss in value might include, but would not necessarily be limited to, absence of an ability to recover the carrying amount of the investment or inability of FNBL to sustain an earnings capacity which would justify the carrying amount of the investment.

**NOTE I Subsequent Events**

On July 17, 2007, the Board of Directors declared a regular cash dividend for the third quarter of 2007, of \$0.18 per share to shareholders of record on August 15, 2007, payable on September 1, 2007.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Forward Looking Statements:**

The Private Securities Litigation Reform Act of 1995 contains safe harbor provisions regarding forward-looking statements. When used in this discussion, the words believes, anticipates, contemplates, expects, and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties which could cause actual results, performance or achievements expressed or implied by such forward-looking statements to differ materially from those projected. Those risks and uncertainties include changes in interest rates and their impact on the level of deposits, loan demand and value of loan collateral, increased competition from other financial institutions, governmental monetary policy, legislation and changes in banking regulations, risks associated with the effect of opening a new branch, the ability to control costs and expenses, and general economic conditions. The Corporation undertakes no obligation to update such forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

**Critical Accounting Policies:**

Disclosure of the Corporation's significant accounting policies is included in the notes to the consolidated financial statements of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006. Some of these policies require significant judgments, estimates, and assumptions to be made by management, most particularly in connection with determining the provision for loan losses and the appropriate level of the allowance for loan losses.

**General:**

The following discusses the consolidated financial condition of the Corporation as of June 30, 2007, as compared to December 31, 2006, and the consolidated results of operations for the three and six months ended June 30, 2007, compared to the same periods in 2006. This discussion should be read in conjunction with the interim consolidated financial statements and related footnotes included herein.

**Introduction:**

Juniata Valley Financial Corp. is a Pennsylvania corporation organized in 1983 to become the holding company of The Juniata Valley Bank (Bank). The Bank is a state-chartered bank headquartered in Mifflintown, Pennsylvania. Juniata Valley Financial Corp. and its subsidiary bank derive substantially all of their income from banking and bank-related services, including interest earned on residential real estate, commercial mortgage, commercial and consumer loans, interest earned on investment securities and fee income from deposit services and other financial services to its customers through 12 locations in central Pennsylvania.

**Financial Condition:**

As of June 30, 2007, total assets increased by \$9,558,000, or 2.3%, as compared to December 31, 2006. The increase was primarily attributable to an increase in deposits funding various earning asset categories.

Since December 31, 2006, approximately \$19.1 million of investment securities matured and \$9.7 million in new deposits were generated. Loan payments and payoffs exceeded new loan volume in the first six months of 2007 by approximately \$4.6 million. This \$33.4 million aggregate of cash was invested in the Corporation's securities portfolio and in overnight federal funds.

The table below shows changes in deposit volumes by type of deposit (in thousands of dollars) between December 31, 2006 and June 30, 2007. Only the category of time deposits of \$100,000 or more had a significant decrease, and this decrease was due to a deliberate decision by management to reduce higher-cost, non-core deposits. Management's focus has been to increase levels of core transaction deposit accounts, and as a result, non-interest bearing demand account balances increased by 5.3% and NOW and money market account balances grew by 15.6% from December 31, 2006 to June 30, 2007. Excluding jumbo (\$100,000 and over) time deposit accounts, deposit growth was \$12,809,000, or 4.0%.

|                                   | <b>June 30,<br/>2007</b> | <b>December<br/>31,<br/>2006</b> | <b>Change<br/>\$</b> | <b>%</b>    |
|-----------------------------------|--------------------------|----------------------------------|----------------------|-------------|
| Deposits:                         |                          |                                  |                      |             |
| Demand, non-interest bearing      | \$ 45,110                | \$ 42,829                        | \$ 2,281             | 5.3%        |
| NOW and money market              | 86,886                   | 75,186                           | 11,700               | 15.6%       |
| Savings                           | 35,763                   | 36,217                           | (454)                | (1.3%)      |
| Time deposits, \$100,000 and more | 34,926                   | 38,032                           | (3,106)              | (8.2%)      |
| Other time deposits               | 162,188                  | 162,905                          | (717)                | (0.4%)      |
| <b>Total deposits</b>             | <b>\$364,873</b>         | <b>\$355,169</b>                 | <b>\$ 9,704</b>      | <b>2.7%</b> |

Overall, loans, net of unearned interest, decreased by \$4,782,000, or 1.6%, between December 31, 2006 and June 30, 2007. As shown in the table below, the decline in outstanding loans since December 31, 2006 has been related primarily to all categories other than installment loans (in thousands of dollars).

|                              | <b>June 30,<br/>2007</b> | <b>December<br/>31,<br/>2006</b> | <b>Change<br/>\$</b> | <b>%</b>      |
|------------------------------|--------------------------|----------------------------------|----------------------|---------------|
| Loans:                       |                          |                                  |                      |               |
| Commercial                   | \$ 89,954                | \$ 90,712                        | \$ (758)             | (0.8%)        |
| Mortgage                     | 135,190                  | 138,654                          | (3,464)              | (2.5%)        |
| Home Equity                  | 64,033                   | 67,249                           | (3,216)              | (4.8%)        |
| Installment, net of unearned | 11,859                   | 9,203                            | 2,656                | 28.9%         |
| <b>Total loans</b>           | <b>\$301,036</b>         | <b>\$305,818</b>                 | <b>\$(4,782)</b>     | <b>(1.6%)</b> |

As of June 30, 2007, the Corporation had one large loan relationship, with a carrying balance of \$181,000, considered to be impaired. There is a specific allocation of \$132,000 for such loan within the loan loss reserve that management believes is adequate to cover potential future losses. Otherwise, there are no material loans classified for regulatory purposes as loss, doubtful, substandard, or special mention which management expects to significantly impact future operating results, liquidity or capital resources. Following is a summary of the Bank's non-performing loans on June 30, 2007 as compared to December 31, 2006.

*(Dollar amounts in thousands)*

|   | June 30, 2007 | December 31,<br>2006 |
|---|---------------|----------------------|
| Non-performing loans                    |               |                      |
| Nonaccrual loans                        | \$ 852        | \$ 1,240             |
| Accruing loans past due 90 days or more | 810           | 214                  |

## Restructured loans

|       |          |          |
|-------|----------|----------|
| Total | \$ 1,662 | \$ 1,454 |
|-------|----------|----------|

|                           |           |            |
|---------------------------|-----------|------------|
| Average loans outstanding | \$301,632 | \$ 303,988 |
|---------------------------|-----------|------------|

|  |       |       |
|--|-------|-------|
| Ratio of non-performing loans to average loans outstanding | 0.55% | 0.48% |
|--|-------|-------|

The increase of \$596,000 of accruing loans past due 90 days or more relates primarily to loans secured by real estate. The value of the real estate exceeds the outstanding principal and interest accrued on the loans and is not considered to be uncollectible. For this reason, these loans continue to accrue interest.

A summary of the transactions in the allowance for loan losses for each of the six months ended June 30 2007 and 2006 (in thousands) are presented below. Of the \$173,000 of loans charged off in 2007, \$96,000 related to one commercial loan.

|   | Periods Ended June 30, |          |
|---|------------------------|----------|
|   | 2007                   | 2006     |
| Balance of allowance January 1                                      | \$ 2,572               | \$ 2,764 |
| Loans charged off   | 173                    | 75       |
| Recoveries of loans previously charged off                          | 37                     | 15       |
| Net charge-offs   | 136                    | 60       |
| Provision for loan losses   | 90                     | 60       |
| Balance of allowance end of period                                  | \$ 2,526               | \$ 2,764 |
| Ratio of net charge-offs during period to average loans outstanding | 0.05%                  | 0.02%    |

Stockholders' equity decreased by \$759,000, or 1.6%, from December 31, 2006 to June 30, 2007. Net income of \$2,593,000 was offset by dividends of \$2,618,000 and net purchases of treasury stock of \$505,000. The Corporation repurchased stock into treasury pursuant to its treasury repurchase program. During the first six months of 2007, the Corporation purchased 26,500 shares, of which 2,686 shares were reissued in connection with options exercised under the Corporation's Incentive Stock Option and Employee Stock Purchase Plans. Securities available for sale decreased in market value, representing a decrease to equity of \$244,000, net of taxes, during the period.

Management is not aware of any current recommendations of applicable regulatory authorities that, if implemented, would have a material effect on the Corporation's liquidity, capital resources, or operations.

Subsequent to June 30, 2007, the following event took place:

On July 17, 2007, the Board of Directors declared a regular cash dividend for the third quarter of 2007, of \$0.18 per share to shareholders of record on August 15, 2007, payable on September 1, 2007.

#### **Comparison of the Three Months Ended June 30, 2007 and 2006**

Operations Overview:

Net income for the second quarter of 2007 was \$1,314,000, an increase of \$94,000, or 7.7%, compared to the second quarter of 2006. Basic and diluted earnings per share increased 11.1% over the 2006 quarter, from \$0.27 to \$0.30. Annualized return on average equity for the second quarter in 2007 was 11.17% comparing favorably to the prior year's ratio for the same period of 10.29%, an increase of 8.6%. For the quarter ended June 30, annualized return on average assets was 1.24% in 2007, versus 1.18% in 2006, reflecting an increase of 5.1%. The increase in net income was primarily a result of a higher net interest margin, which was partially offset by an increase in non-interest expense, net of non-interest income.

Presented below are selected key ratios for the two periods:

|  | Three Months Ended<br>June 30 |        |
|--|-------------------------------|--------|
|  | 2007                          | 2006   |
| Return on average assets (annualized)  | 1.24%                         | 1.18%  |
| Return on average equity (annualized)  | 11.17%                        | 10.29% |
| Average equity to average assets   | 11.08%                        | 11.51% |
| Non-interest income, excluding securities gains (losses), as a percentage of average assets (annualized) | 0.96%                         | 0.87%  |

|   |       |       |
|---|-------|-------|
| Non-interest expense as a percentage of average assets (annualized) | 2.89% | 2.69% |
|---|-------|-------|

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The discussion that follows further explains changes in the components of net income when comparing the second quarter of 2007 with the second quarter of 2006.

#### Net Interest Income:

Net interest income was \$3.928 million for the second quarter of 2007, as compared to \$3.603 million in the same quarter in 2006. Funded by deposit growth, levels of average earning assets increased by \$10.292 million in the second quarter of 2007 when compared to the 2006 second quarter and the mix of interest-bearing liabilities funding those assets changed. In the second quarter of 2006, the Corporation was relying on debt, in addition to deposits, to help fund loan demand. The cost of the debt on average was 106 basis points higher than the aggregate average rate paid on interest bearing deposits. Since then, with the purchase of a branch office and organic deposit growth, the Corporation has been able to reduce the level of its borrowings. As a result of these mix changes, the fully tax-equivalent net interest margin increased by 24 basis points, to 4.11% in the second quarter of 2007, as compared to 3.87% in the second quarter of 2006.

Interest and fees on loans increased \$354,000, or 6.6%, in the second quarter of 2007 as compared to the same period in 2006. An average weighted interest rate increase of 40 basis points, in conjunction with an increase of \$2.625 million in the average balance of the loan portfolio, was responsible for higher interest earned on loans in comparison to the 2006 period.

Interest earned on investment securities and money market investments increased \$264,000 in the second quarter of 2007 as compared to 2006, as average balances were \$7.667 million higher during the period. The average yield on investment securities and the money market investments rose by 87 basis points and 59 basis points, respectively. In the second quarter of 2006, the Corporation had an average balance of \$11,913,000 in long and short-term debt, costing approximately 4.12% on average for the period. This level of debt had been needed to fund loan demand during that period. In the third quarter of 2006, the Corporation purchased a branch office and assumed its deposit liabilities, with deposit balances exceeding purchased loans by approximately \$16 million. This excess allowed the repayment of all of the Corporation's debt. Since then, there have been no short or long-term borrowings needed to fund asset growth. Interest expense on deposits increased \$401,000, or 17.5%, in the second quarter of 2007 as compared to 2006, reflecting the growth in interest-bearing deposits and generally higher interest rates. This increase in funding costs was partially offset by the reduction in interest paid on borrowings of \$108,000. The average balance of interest-bearing deposits increased \$17,248,000, or 5.7%, while the average interest rate paid on deposits increased to 3.40% in 2007 from 3.06% in 2006.

Total average earning assets during the second quarter of 2007 were \$393,961,000, compared to \$383,669,000 during the second quarter of 2006, yielding 6.82% in 2007 versus 6.36% in 2006. Cost to fund the earning assets were 2.83% and 2.59%, for the second quarters of 2007 and 2006, respectively. Net interest margin on a fully tax-equivalent basis for the second quarter of 2007 was 4.11%. For the same period in 2006, the fully-tax equivalent net interest margin was 3.87%.

#### Provision for Loan Losses:

In the second quarter of 2007, the provision for loan losses was \$23,000. Management regularly reviews the adequacy of the loan loss reserve and makes assessments as to specific loan impairment, historical charge-off expectations, general economic conditions in the Bank's market area, specific loan quality and other factors. In the second quarter of 2006, the recorded loan loss provision was \$30,000.

#### Non-interest Income:

Non-interest income in the second quarter of 2007, exclusive of gains and losses recorded on securities, exceeded non-interest income in the previous year's second quarter by \$121,000, or 13.4%. Fees for customer service on deposit accounts in the second quarter of 2007 increased compared to the same period in 2006 by \$40,000, or 10.5%, due in part to the increased depositor base added with the branch acquisition. Commissions from the sales of non-deposit products decreased by \$36,000, or 20.0%, due in part to timing of sales activity. Income from bank owned life insurance and annuities increased in the second quarter of 2007 compared to the second quarter of 2006 by \$25,000, or 27.2%. Income from trust services increased by \$18,000, or 20.0%, in the second quarter of 2007 from the second quarter of 2006. Income from unconsolidated subsidiary was \$43,000, representing earnings recorded under the equity method of accounting for the ownership of 39.16% of the First National Bank of Liverpool during the period. The

acquisition of the ownership position in Liverpool was completed in the third quarter of 2006. In other non-interest

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income, increased debit card activity was primarily the reason for the \$24,000, or 16% increase. The Corporation recognized a net loss on sales of securities in the second quarter of 2007 as compared to no sales activity in the same quarter of 2006. In the second quarter of 2007, it was determined that there is an other-than-temporary loss in the Corporation's common stock portfolio, and accordingly an impairment charge to earnings of \$33,000 was recorded. As a percentage of average assets, annualized non-interest income, exclusive of net gains (losses) on the sale of securities and impairment charge, was 0.96% in the second quarter of 2007 as compared to 0.87% in the same period of 2006.

#### Non-interest Expense:

Total non-interest expense increased \$305,000, or 11.0%, in the second quarter of 2007 as compared to 2006.

Employee compensation and benefits costs increased by \$145,000, or 9.6%, in the second quarter of 2007 compared to the second quarter of 2006, due primarily to the addition of staff for both the new branch office and other internal positions. Professional fees in the second quarter of 2007 were 10.0% higher than in the second quarter of 2006, due to additional consulting fees. In June, 2006, data processing costs were reduced by \$50,000 due to a processing credit received from the Corporation's third-party data processing provider. Other increased costs relating to occupancy, equipment and data processing are directly related to the addition of a branch office.

As a percentage of average assets, annualized noninterest expense was 2.89% as compared to 2.69% in the same period of 2006.

### Comparison of the Six Months Ended June 30, 2007 and 2006

#### Operations Overview:

Income before taxes for the first six months of 2007 increased by \$202,000, or 6.0%, when compared to the same period in 2006. Net interest income after provision for loan losses increased by \$483,000 or 6.8%. Non-interest income increased \$248,000 or 14.0% while non-interest expense increased by \$529,000 or 9.6%. The provision for income tax increased by \$33,000 when comparing the two periods, resulting in an overall increase to net income of \$169,000, or 7.0%.

Presented below are selected key ratios for the two periods:

|   | Six Months Ended<br>June 30 |        |
|---|-----------------------------|--------|
|   | 2007                        | 2006   |
| Return on average assets (annualized)   | 1.23%                       | 1.17%  |
| Return on average equity (annualized)   | 10.90%                      | 10.27% |
| Average equity to average assets  | 11.30%                      | 11.47% |
| Non-interest income, excluding securities gains, as a percentage of average assets (annualized) | 0.98%                       | 0.83%  |
| Non-interest expense as a percentage of average assets (annualized)                             | 2.87%                       | 2.68%  |

The discussion that follows further explains changes in the components of net income when comparing the year-to-date period ending June 30, 2007 with the corresponding period in 2006.

#### Net Interest Income:

Net interest income was \$7.707 million for the first six months of 2007, as compared to \$7.194 million in the same period in 2006. Funded by deposit growth, average earning assets increased by \$2.543 million in the first six months of 2007 when compared to 2006, and the mix of interest-bearing liabilities funding those assets changed. In the first six months of 2006, the Corporation was relying on debt, in addition to deposits, to help fund loan demand. The cost of the debt on average was 106 basis points higher than the aggregate average rate paid on interest bearing deposits. Since then, with the purchase of a branch office and organic deposit growth, the Corporation has been able to reduce the level of its borrowings. As a result of these mix changes, the fully tax-equivalent net interest margin increased by 26 basis points, to 4.13% in the first six months of 2007 as compared to 3.87% in the first six months of 2006.



Interest and fees on loans increased \$772,000, or 7.3%, in the first six months of 2007 as compared to the same period in 2006. An average weighted interest rate increase of 52 basis points was responsible for higher interest income earned on loans in comparison to the 2006 period.

Interest earned on investment securities and money market investments increased \$369,000 in the first six months of 2007 as compared to 2006, as average balances were \$2.832 million higher during the period. The average yield on the investment securities and the money market investments rose by 72 basis points and 54 basis points, respectively. In the first six months of 2006, the Corporation had an average balance of \$12,381,000 in long and short-term debt, costing approximately 4.05% on average for the period. This level of debt had been needed to fund the loan demand during that period. In the third quarter of 2006, the Corporation purchased a branch office and assumed its deposit liabilities, whose balances exceeded purchased loans by approximately \$16 million. This excess allowed the repayment of all of the Corporation's debt. Since then, there have been no short or long-term borrowings needed to fund asset growth. Interest expense on deposits increased \$841,000, or 18.9%, in the first six months of 2007 as compared to 2006, reflecting the growth in interest-bearing deposits and generally higher interest rates. This growth in deposit balances was partially offset by the reduction in interest paid on debt of \$252,000. The average balance of interest-bearing deposits increased \$15,960,000, or 5.3%, while the average interest rate paid on deposits increased to 3.37% in 2007 from 2.99% in 2006.

Total average earning assets during the first six months of 2007 were \$385,503,000, compared to \$382,960,000 during the first six months of 2006, yielding 6.85% in 2007 versus 6.38% in 2006. Funding costs for the earning assets were 2.85% and 2.53%, for the six months ending June 30, 2007 and 2006, respectively. Net interest margin on a fully tax-equivalent basis for the first six months of 2007 was 4.13%. For the same period in 2006, the fully-tax equivalent net interest margin was 3.88%.

#### Provision for Loan Losses:

In the first six months of 2007, the provision made for loan losses was \$90,000. Management regularly reviews the adequacy of the loan loss reserve and makes assessments as to specific loan impairment, historical charge-off expectations, general economic conditions in the Bank's market area, specific loan quality and other factors. In the first six months of 2006, a loan loss provision of \$60,000 was recorded.

#### Noninterest income:

Noninterest income increased \$248,000, or 14.0% in the first six months of 2007 as compared to the same period in 2006. Fees for customer service on deposit accounts in the first six months of 2007 increased compared to the same period in 2006 by \$85,000 or 11.8%, and fee income from commissions on sales of non-deposit products increased by \$107,000 or 40.7%, due in part to an expanded business referral program within the Corporation. Income from bank owned life insurance increased in the first half of 2007 compared to the first half of 2006 by \$37,000. The Corporation recognized a net loss on sales of securities of \$8,000 in the first half of 2007, while a net gain of \$67,000 was realized in the first half of 2006. In the second quarter of 2007, it was determined that there is an other-than-temporary loss in the Corporation's common stock portfolio, and accordingly an impairment charge to earnings of \$33,000 was recorded. Exclusive of the securities gains (losses) and impairment charge, noninterest income increased by \$356,000, or 20.9%. As a percentage of average assets, annualized noninterest income, exclusive of net gains (losses) on the sale of securities, was 0.98% in the first six months of 2007 as compared to 0.83% in the same period of 2006.

#### Noninterest expense:

Total noninterest expense increased \$529,000, or 9.6% in the first half of 2007 as compared to the same period in 2006. Employee compensation and benefits costs increased by \$272,000, or 9.2%, in the first half of 2007 compared to the first half of 2006 due primarily to the addition of staff for both the new branch office and other internal positions. Professional fees in the first half of 2007 were 15.1% higher than in the first half of 2006, due to additional consulting fees. In June, 2006, data processing costs were reduced by \$50,000 due to a processing credit received from the Corporation's third-party data processing provider. Other increased costs relating to occupancy, equipment and data processing are directly related to the addition of a branch office.

As a percentage of average assets, annualized noninterest expense was 2.87% as compared to 2.68% in the same period of 2006.



Effective January 1, 2007, the Federal Deposit Insurance Corporation (FDIC) created a new risk framework of four risk categories and established assessment rates to coincide with each category. Assessment rates for Risk Category I institutions, which includes Juniata Valley Bank, range from 5 to 7 basis points. The FDIC also approved a one-time assessment credit for banks in existence on December 31, 1996, that paid a deposit insurance assessment prior to that date. Management believes that the one-time credit will offset the new FDIC assessment cost for 2007. The Corporation will begin to recognize the FDIC assessment cost at such time when the credit will be depleted, which is currently estimated to be in the second quarter of 2009.

#### Liquidity:

The objective of liquidity management is to ensure that sufficient funding is available, at a reasonable cost, to meet the ongoing operational cash needs of the Corporation and to take advantage of income producing opportunities as they arise. While the desired level of liquidity will vary depending upon a variety of factors, it is the primary goal of the Corporation to maintain a high level of liquidity in all economic environments. Principal sources of asset liquidity are provided by securities maturing in one year or less, other short-term investments such as federal funds sold and cash and due from banks. Liability liquidity, which is more difficult to measure, can be met by attracting deposits and maintaining the core deposit base. The Corporation is a member of the Federal Home Loan Bank of Pittsburgh for the purpose of providing short-term liquidity when other sources are unable to fill these needs. During the first six months of 2007, there were no short-term borrowings from the Federal Home Loan Bank. As of June 30, 2007, the Corporation had no long-term debt and had unused borrowing capacity with the Federal Home Loan Bank of \$192 million.

Funding derived from securities sold under agreements to repurchase is available through corporate cash management accounts for business customers. This product allows the Corporation to pay interest on corporate checking accounts. In view of the sources previously mentioned, management believes that the Corporation's liquidity is capable of providing the funds needed to meet loan demand.

#### Off-Balance Sheet Arrangements:

The Corporation's consolidated financial statements do not reflect various off-balance sheet arrangements that are made in the normal course of business, which may involve some liquidity risk, credit risk, and interest rate risk. These commitments consist mainly of loans approved but not yet funded, unused lines of credit and letters of credit issued using the same credit standards as on-balance sheet instruments. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Letters of credit are conditional commitments issued to guarantee the financial performance obligation of a customer to a third party. Unused commitments and letters of credit at June 30, 2007, were \$63,598,000 and \$770,000, respectively. Because these instruments have fixed maturity dates, and because many of them will expire without being drawn upon, they do not generally present any significant liquidity risk to the Corporation. Management believes that any amounts actually drawn upon can be funded in the normal course of operations.

The Corporation has no investment in or financial relationship with any unconsolidated entities that are reasonably likely to have a material effect on liquidity or the availability of capital resources.

#### Interest Rate Sensitivity:

Interest rate sensitivity management is the responsibility of the Asset/Liability Management Committee. This process involves the development and implementation of strategies to maximize net interest margin, while minimizing the earnings risk associated with changing interest rates. Traditional gap analysis identifies the maturity and re-pricing terms of all assets and liabilities. A simulation analysis is used to assess earnings and capital at risk from movements in interest rates. Based on the most recent rate shock simulations, the Corporation is exposed to a modest loss of income if interest rates rise. See Item 3.

#### Capital Adequacy:

Bank regulatory authorities in the United States issue risk-based capital standards. These capital standards relate a banking company's capital to the risk profile of its assets and provide the basis by which all banking companies and banks are evaluated in terms of capital adequacy. The risk-based capital standards require all banks to have Tier 1 capital of at least 4% and total capital, including Tier 1 capital, of at least 8% of risk-adjusted assets. Tier 1 capital includes common stockholders' equity and qualifying perpetual preferred stock together with related surpluses and



retained earnings. Total capital is comprised of Tier 1 capital, limited life preferred stock, qualifying debt instruments, and the reserves for possible loan losses. Banking regulators have also issued leverage ratio requirements. The leverage ratio requirement is measured as the ratio of Tier 1 capital to adjusted average assets.

At June 30, 2007, the Bank exceeded the regulatory requirements to be considered a well capitalized financial institution, i.e., a leverage ratio exceeding 5%, Tier 1 capital exceeding 6% and total capital exceeding 10%.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the risk of loss arising from changes in the fair value of financial instruments due to changes in interest rates, currency exchange rates, commodity prices or equity prices. The Corporation's market risk is composed primarily of interest rate risk. The primary objective of the Corporation's asset-liability management process is to maximize current and future net interest income within acceptable levels of interest rate risk while satisfying liquidity and capital requirements. Management recognizes that a certain amount of interest rate risk is inherent, appropriate and necessary to ensure profitability. The most recent financial simulation performed by the Bank as of March 31, 2007, showed a possible decline in net interest income of \$56,000 in a +100 basis point rate shock over a one-year period. If rates decrease, in a -100 basis point shock over a one-year period, the simulation performed shows a possible \$52,000 increase to net interest income. The Bank is slightly liability sensitive. The net interest income at risk position remained within the guidelines established by the Bank's asset/liability policy. The Bank continues to monitor and manage its rate sensitivity.

No material change has been noted in the Bank's equity value at risk. Please refer to the Annual Report on Form 10-K as of December 31, 2006 for further discussion of this matter.

### **Item 4. Controls and Procedures**

#### **Disclosure Controls and Procedures**

As of June 30, 2007, the Corporation carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Corporation's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to the Securities Exchange Act of 1934 ( Exchange Act ), Rule 13a-15(e). Disclosure controls and procedures are controls and procedures that are designed to ensure that information required to be disclosed in Corporation reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. These controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based upon that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions, regardless of how remote.

Attached as Exhibits 31 and 32 to this quarterly report are certifications of the Chief Executive Officer and the Chief Financial Officer required in accordance with Rule 13a-14(a) of the Exchange Act. This portion of the Corporation's quarterly report includes the information concerning the controls evaluation referred to in the certifications and should be read in conjunction with the certifications for a more complete understanding of the topics presented.

#### **Changes in Internal Control Over Financial Reporting**

There were no significant changes in the Corporation's internal control over financial reporting since December 31, 2006.

**PART II OTHER INFORMATION****Item 1. LEGAL PROCEEDINGS**

In the opinion of management of the Corporation, there are no legal proceedings pending to which the Corporation or its subsidiary is a party or to which their property is subject, which, if determined adversely to the Corporation or its subsidiary, would be material in relation to the Corporation's or its subsidiary's financial condition. There are no proceedings pending other than ordinary routine litigation incident to the business of the Corporation or its subsidiary. In addition, no material proceedings are pending or are known to be threatened or contemplated against the Corporation or its subsidiary by government authorities.

**Item 1A. RISK FACTORS**

There have been no material changes in risk factors that were disclosed in the Annual Report on Form 10-K as of December 31, 2006.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information on repurchases by the Corporation of its common stock in each month of the quarter ended June 30, 2007:

| <b>Period</b>    | <b>Total<br/>Number<br/>of Shares<br/>Purchased</b> | <b>Average<br/>Price Paid<br/>per Share</b> | <b>Total Number<br/>of<br/>Shares<br/>Purchased as<br/>Part of Publicly<br/>Announced<br/>Plans or<br/>Programs</b> | <b>Maximum Number<br/>of<br/>Shares that May<br/>Yet Be<br/>Purchased Under<br/>the<br/>Plans or Programs<br/>(1)</b> |
|------------------|---|---|---|---|
| April 1-30, 2007 |   | \$  |   | 125,466   |
| May 1-31, 2007   | 9,300   | 20.74                                       | 9,300   | 116,166   |
| June 1-30, 2007  |   |   |   | 116,166   |
| <b>Totals</b>    | <b>9,300</b>  | <b>\$20.74</b>                              | <b>9,300</b>  | <b>116,166</b>  |

(1) On March 23, 2001, the Corporation announced plans to buy back 100,000 (200,000 on a post-split basis) shares of its common stock. There is no expiration date to this buyback plan, but



subsequent to the initial plan, the repurchase of 400,000 additional shares were authorized by the Board of Directors. As of August 8, 2007, the number of shares that may yet be purchased under the program was 116,166. No repurchase plan or program expired during the period covered by the table. The Corporation has no stock repurchase plan or program that it has determined to terminate prior to expiration or under which it does not intend to make further purchases.

Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable

## Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Shareholders of Juniata Valley Financial Corp. was held on May 15, 2007. At the Annual Meeting, the shareholders elected 4 Class A directors to serve until the 2010 Annual Meeting, as described below:

| Name                   | For       | Withhold<br>Authority | Abstentions /<br>Broker<br>Non-votes |
|------------------------|-----------|-----------------------|--------------------------------------|
| Timothy I. Havice      | 3,093,836 | 34,298                | 0                                    |
| Charles L. Hershberger | 3,105,462 | 22,671                | 0                                    |
| John A. Renninger      | 3,088,516 | 39,617                | 0                                    |
| Ronald H. Witherite    | 3,106,359 | 21,775                | 0                                    |

The terms of the following directors continued after the annual meeting:

Joe E. Benner, Francis J. Evanitsky, Philip E. Gingerich, Jr., Dale G. Nace, Harold B. Shearer, Jan G. Snedeker, A. Jerome Cook, Martin L. Dreibelbis, Marshall L. Hartman, Robert K. Metz and Richard M. Scanlon.

There were no other matters considered at the meeting.

## Item 5. OTHER INFORMATION

None

## Item 6. EXHIBITS

Exhibit 3.1 Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 4.1 to the Company's Form S-3 Registration Statement No. 333-129023 filed with the SEC on October 14, 2005)

Exhibit 3.2 Bylaws (incorporated by reference to Exhibit 3.2 to the Company's report on Form 8-K filed with the SEC on February 23, 2006)

3.2 Amendment to Bylaws (incorporated by reference to Exhibit 3.2 to the Corporation's report on Form 8-K filed with the SEC on April 20, 2007)

31.1 Rule 13a-14(a)/15d-14(a) Certification of President and Chief Executive Officer

31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer

32.1 Section 1350 Certification of President and Chief Executive Officer (furnished, not filed)

32.2 Section 1350 Certification of Chief Financial Officer (furnished, not filed)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Juniata Valley Financial Corp.  
(Registrant)

Date 08-07-2007

By /s/ Francis J.Evanitsky

Francis J. Evanitsky, President and  
Chief Executive Officer

Date 08-07-2007

By /s/ JoAnn N. McMinn

JoAnn N. McMinn, Chief Financial  
Officer