CITIZENS FINANCIAL GROUP INC/RI Form 10-Q May 09, 2016
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended March 31, 2016
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Transition Period From (Not Applicable) Commission File Number 001-36636 CITIZENS FINANCIAL GROUP, INC. (Exact name of the registrant as specified in its charter)
Delaware 05-0412693 (State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification Number) One Citizens Plaza, Providence, RI 02903 (Address of principal executive offices, including zip code)
(401) 456-7000 (Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. [ü] Yes [] No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [ü] Yes [] No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:
Large accelerated filer [ü] Accelerated filer [] Non-accelerated filer (Do not check if a smaller reporting company) [] Smaller reporting company []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). $[\]$ Yes $[\ \ddot{u}]$ No

There were 528,980,180 shares of Registrant's common stock (\$0.01 par value) outstanding on May 2, 2016.

Table of Contents

<u>3</u>

Glossary of Acronyms and

<u>Terms</u>

Part I. Financial Information	<u>5</u>
Item 1. Financial Statements	<u>5</u>
Consolidated Balance Sheets as of March 31, 2016 (unaudited) and December 31, 2015 (unaudited) Consolidated	<u>6</u>
Statements of Operations (unaudited) for the Three Months Ended March 31, 2016 and 2015	<u>7</u>
Consolidated Statements of Comprehensive Income (unaudited) for the Three Months Ended March 31,	<u>8</u>
2016 and 2015 Consolidated Statements of Changes in Stockholders' Equity (unaudited)	<u>9</u>
Statements of Cash Flows (unaudited) for the Three	<u>10</u>
Months Ended	

March 31, 2016
and 2015
Notes to the
Consolidated
Financial 11
Statements
(unaudited)

Item 2. Management's Discussion and Analysis of

Financial
Condition and

Results of Operations

Item 3.

Quantitative and
Qualitative 109

<u>Disclosures about</u> <u>Market Risk</u>

Item 4. Controls and Procedures 109

Part II. Other Information 110

<u>Item 1. Legal</u> <u>Proceedings</u> <u>110</u>

<u>Item 1A. Risk</u> Factors <u>110</u>

Item 2.

<u>Unregistered Sales</u> of Equity 110

Securities and Use

of Proceeds

Item 5. Other Information 110

Item 6. Exhibits 111

Signature 112

CITIZENS FINANCIAL GROUP, INC.

GLOSSARY OF ACRONYMS AND TERMS

The following listing provides a comprehensive reference of common acronyms and terms we regularly use in our financial reporting:

AFS Available for Sale

ALLL Allowance for Loan and Lease Losses

AOCI Accumulated Other Comprehensive Income (Loss)

ASU Accounting Standards Update
ATM Automated Teller Machine
BHC Bank Holding Company

bps Basis Points

C&I Commercial and Industrial

Capital Plan Rule Federal Reserve's Regulation Y Capital Plan Rule

CBNA Citizens Bank, N.A.

CBPA Citizens Bank of Pennsylvania

CCAR Comprehensive Capital Analysis and Review

CCB Capital Conservation Buffer

CCO Chief Credit Officer
CET1 Common Equity Tier 1
CEO Chief Executive Officer

CFPB Consumer Financial Protection Bureau

Citizens or CFG or the Company Citizens Financial Group, Inc. and its Subsidiaries

CLTV Combined Loan to Value

CMO Collateralized Mortgage Obligation

CRE Commercial Real Estate
CRO Chief Risk Officer

DFAST Dodd-Frank Act Stress Test

Dodd-Frank Act The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010

EPS Earnings Per Share

ERISA Employee Retirement Income Security Act of 1974

Fannie Mae (FNMA) Federal National Mortgage Association FASB Financial Accounting Standards Board

FDIA Federal Deposit Insurance Act

FDIC Federal Deposit Insurance Corporation

FHLB Federal Home Loan Bank

FICO Fair Isaac Corporation (credit rating)

FRB Federal Reserve Bank

FRBG Federal Reserve Board of Governors
Freddie Mac (FHLMC) Federal Home Loan Mortgage Corporation

FTP Funds Transfer Pricing

GAAP Accounting Principles Generally Accepted in the United States of America

GDP Gross Domestic Product

Ginnie Mae (GNMA) Government National Mortgage Association

HELOC Home Equity Line of Credit

HTM Held To Maturity
IPO Initial Public Offering

CITIZENS FINANCIAL GROUP, INC.

LCR Liquidity Coverage Ratio LGD Loss Given Default

LIBOR London Interbank Offered Rate
LIHTC Low Income Housing Tax Credit

LTV Loan to Value

MBS Mortgage-Backed Securities
MSR Mortgage Servicing Right
NSFR Net Stable Funding Ratio

OCC Office of the Comptroller of the Currency

OCI Other Comprehensive Income
OIS Overnight Index Swap
PD Probability of Default

peers or peer banks or peer regional BB&T, Comerica, Fifth Third, KeyCorp, M&T, PNC, Regions, SunTrust and

banks U.S. Bancorp

RBS The Royal Bank of Scotland Group plc or any of its subsidiaries

ROTCE Return on Average Tangible Common Equity

RPA Risk Participation Agreement

RWA Risk-weighted Assets

SBO Serviced by Others loan portfolio

SEC United States Securities and Exchange Commission

SVaR Stressed Value at Risk TDR Troubled Debt Restructuring

VaR Value at Risk

CITIZENS FINANCIAL GROUP, INC.

PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

	Page
Consolidated Balance Sheets as of March 31, 2015 (unaudited) and December 31, 2015 (unaudited)	<u>6</u> 7
Consolidated Statements of Operations (unaudited) for the Three Months Ended March 31, 2016 and 2015	<u>7</u>
Consolidated Statements of Comprehensive Income (unaudited) for the Three Months Ended March 31, 2016	<u>8</u>
<u>and 2015</u>	
Consolidated Statements of Changes in Stockholders' Equity (unaudited) for the Three Months Ended March 31,	9
2016 and 2015	2
Consolidated Statements of Cash Flows (unaudited) for the Three Months Ended March 31, 2016 and 2015	<u>10</u>
Notes to Consolidated Financial Statements (unaudited)	<u>11</u>
Note 1 - Basis of Presentation	<u>11</u>
Note 2 - Securities	<u>12</u>
Note 3 - Loans and Leases	<u>17</u>
Note 4 - Allowance for Credit Losses, Nonperforming Assets, and Concentrations of Credit Risk	<u>18</u>
Note 5 - Variable Interest Entities	<u>28</u>
Note 6 - Mortgage Banking	<u>29</u>
Note 7 - Borrowed Funds	<u>31</u>
Note 8 - Stockholders' Equity	<u>33</u>
Note 9 - Employee Benefits	31 33 34
Note 10 - Income Taxes	<u>34</u>
Note 11 - Derivatives	<u>34</u>
Note 12 - Commitments and Contingencies	<u>38</u>
Note 13 - Related Party Transactions and Significant Transactions With RBS	<u>40</u>
Note 14 - Fair Value Measurements	<u>41</u>
Note 15 - Regulatory Matters	<u>48</u>
Note 16 - Exit Costs and Restructuring Reserves	<u>50</u>
Note 17 - Reclassifications Out of Accumulated Other Comprehensive Income (Loss)	<u>50</u>
Note 18 - Business Segments	<u>51</u>
Note 19 - Earnings Per Share	<u>54</u>
Note 20 - Other Operating Expense	<u>54</u>
Note 21 - Subsequent Events	<u>54</u>
5	

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED BALANCE SHEETS (UNAUDITED)		
(in millions, except share data)	March 31, 2016	December 31, 2015
ASSETS:	,	,
Cash and due from banks	\$839	\$1,099
Interest bearing cash and due from banks	1,016 534	1,986 356
Interest-bearing deposits in banks Securities available for sale, at fair value (including \$297 and \$4,283 pledged to creditors,		
respectively) (a)	17,964	17,884
Securities held to maturity (including \$0 and \$135 pledged to creditors, respectively, and fair	5,129	5,258
value of \$5,261 and \$5,297, respectively) (a)		
Other investment securities, at fair value	68	70
Other investment securities, at cost Loans held for sale, at fair value	896 365	863 325
Other loans held for sale	386	40
Loans and leases	100,991	99,042
Less: Allowance for loan and lease losses	1,224	1,216
Net loans and leases	99,767	97,826
Derivative assets	1,068	625
Premises and equipment, net	570	595
Bank-owned life insurance Goodwill	1,576 6,876	1,564 6,876
Due from broker	161	
Other assets	2,862	2,841
TOTAL ASSETS	\$140,077	\$138,208
LIABILITIES AND STOCKHOLDERS' EQUITY:		
LIABILITIES:		
Deposits:	¢27.106	¢27.640
Noninterest-bearing Interest-bearing	\$27,186 75,420	\$27,649 74,890
Total deposits	102,606	102,539
Federal funds purchased and securities sold under agreements to repurchase	714	802
Other short-term borrowed funds	3,300	2,630
Derivative liabilities	832	485
Deferred taxes, net	852	730
Long-term borrowed funds (RBS balances of \$1,125 and \$1,250, respectively) Due to broker	10,035 276	9,886
Other liabilities	1,497	1,490
TOTAL LIABILITIES	\$120,112	\$118,562
Contingencies (refer to Note 12)	. ,	. ,
STOCKHOLDERS' EQUITY:		
Preferred stock, \$25.00 par value, authorized 100,000,000 shares:		
Series A, non-cumulative perpetual, \$25.00 par value (liquidation preference \$1,000), 250,000	¢2.47	¢247
shares authorized and issued net of issuance costs and related premium at March 31, 2016 and December 31, 2015	\$247	\$247
Common stock:		
	6	6

\$0.01 par value, 1,000,000,000 shares authorized, 564,276,714 shares issued and 528,933,727 shares outstanding at March 31, 2016 and 1,000,000,000 shares authorized, 563,117,415 shares issued and 527,774,428 shares outstanding at December 31, 2015

Additional paid-in capital	18,730	18,725
Retained earnings	2,076	1,913
Treasury Stock, at cost, 35,342,987 shares at March 31, 2016 and December 31, 2015.	(858)	(858)
Accumulated other comprehensive loss	(236)) (387)
TOTAL STOCKHOLDERS' EQUITY	\$19,965	\$19,646
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$140,077	\$138,208

(a) Includes only collateral pledged by the Company where counterparties have the right to sell or pledge the collateral.

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three	Months
	Ended	l March 31,
(in millions, except share and per-share data)	2016	2015
INTEREST INCOME:		
Interest and fees on loans and leases	\$868	\$779
Interest and fees on loans held for sale, at fair value	3	2
Interest and fees on other loans held for sale	1	1
Investment securities	145	159
Interest-bearing deposits in banks	2	1
Total interest income	1,019	942
INTEREST EXPENSE:		
Deposits	60	52
Federal funds purchased and securities sold under agreements to repurchase	1	7
Other short-term borrowed funds	11	15
Long-term borrowed funds (RBS balances of \$11 and \$20, respectively)	43	32
Total interest expense	115	106
Net interest income	904	836
Provision for credit losses	91	58
Net interest income after provision for credit losses	813	778
NONINTEREST INCOME:		
Service charges and fees	144	135
Card fees	50	52
Trust and investment services fees	37	36
Capital markets fees	22	22
Foreign exchange and letter of credit fees	21	23
Mortgage banking fees	18	33
Bank-owned life insurance income	13	12
Securities gains, net	9	8
Net securities impairment losses recognized in earnings	(1)(1)
Other income	17	27
Total noninterest income	330	347
NONINTEREST EXPENSE:		
Salaries and employee benefits	425	419
Outside services	91	79
Occupancy	76	80
Equipment expense	65	63
Amortization of software	39	36
Other operating expense	115	133
Total noninterest expense	811	810
Income before income tax expense	332	315
Income tax expense	109	106
NET INCOME	\$223	\$209
Net income available to common stockholders	\$216	\$209
Weighted-average common shares outstanding:		
Basic		7 6,464,8 91,363
Diluted	530,4	4 6,49 ,898,717

Per common share information:

Basic earnings\$0.41\$0.38Diluted earnings0.410.38Dividends declared and paid0.100.10

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Mont Ende	ths ed	
(in millions)	Marc		
(in millions)	2016		
Net income	\$223	\$20	9
Other comprehensive income:			
Net unrealized derivative instrument gains arising during the periods, net of income taxes of \$21 and \$39 respectively	, 33	65	
Reclassification adjustment for net derivative gains included in net income, net of income taxes of (\$6) and (\$1), respectively	(8)(2)
Net unrealized securities available for sale gains arising during the periods, net of income taxes of \$92 and \$54, respectively	154	90	
Other-than-temporary impairment not recognized in earnings on securities, net of income taxes of (\$15) and (\$11), respectively	(25)(19)
Reclassification of net securities gains to net income, net of income taxes of (\$3) and (\$3), respectively Defined benefit pension plans:	(5)(4)
Amortization of actuarial loss, net of income taxes \$2 and \$1, respectively	2	2	
Total other comprehensive income, net of income taxes	151	132	
Total comprehensive income	\$374		
•		ΨЭΤ	1
The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of t statements.	nese		

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) Preferred Common

	Preferre Stock	dCon Stoc		Addition	al _{Bataina}	Treasu	Accumulated Accumulated Other	l
	Stock	Sioc	K	Paid-in	Earning	Stock,	Comprehens	Total
(in millions)	Samon	Shar	e A mou	n C apital	Laming	at Cos	t Income (Los	
Balance at January 1, 2015	\$	546	\$6	\$18,676	\$1,294	(\$336) (\$372	\$19,268
Dividends to common stockholders	_				(16)—	_	(16)
Dividends to RBS	_			_	(39)—	_	(39)
Share-based compensation plans	_	1	_	29		(21)—	8
Employee stock purchase plan shares purchased	_		_	2	_	_	_	2
Total comprehensive income:								
Net income		_		_	209		_	209
Other comprehensive income	_						132	132
Total comprehensive income	_				209	_	132	341
Balance at March 31, 2015	\$	547	\$6	\$18,707	\$1,448	(\$357) (\$240	\$19,564
Balance at January 1, 2016	\$2 47	528	\$6	\$18,725	\$1,913	(\$858) (\$387	\$19,646
Dividends to common stockholders					(53)—		(53)
Dividend to preferred stockholders					(7)—		(7)
Share-based compensation plans		1		2				2
Employee stock purchase plan shares			_	3			_	3
purchased								
Total comprehensive income:					222			222
Net income		_			223		151	223
Other comprehensive income	_			_			151	151
Total comprehensive income	Φ2.47		Φ.	<u>—</u>	223	<u></u>	151	374
Balance at March 31, 2016	\$2 47	529	\$6	\$18,730	\$2,076	(\$858) (\$236	\$19,965

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Three I Ended 31,	Months March	
(in millions)	2016	2015	
OPERATING ACTIVITIES	2010	2015	
Net income	\$223	\$209	
Adjustments to reconcile net income to net cash provided by operating activities:	, -	,	
Provision for credit losses	91	58	
Originations of mortgage loans held for sale	(484)(495)
Proceeds from sales of mortgage loans held for sale	479	462	
Purchases of commercial loans held for sale	(362)(288)
Proceeds from sales of commercial loans held for sale	345	262	
Amortization of terminated cash flow hedges	15	4	
Depreciation, amortization and accretion	112	113	
Mortgage servicing rights valuation charge-off (recovery)	5	(1)
Securities impairment	1	1	
Deferred income taxes	30	14	
Share-based compensation	4	6	
Gain on sales of:			
Debt securities	(9)(8)
Marketable equity securities available for sale		(2)
Premises and equipment	(2)—	
Increase in other assets	(339)(136)
Increase (decrease) in other liabilities	265	(101)
Net cash provided by operating activities	374	98	
INVESTING ACTIVITIES			
Investment securities:			
Purchases of securities available for sale	(706)(2,190))
Proceeds from maturities and paydowns of securities available for sale	709	865	
Proceeds from sales of securities available for sale	217	1,101	
Purchases of securities held to maturity		(181)
Proceeds from maturities and paydowns of securities held to maturity	131	150	
Purchases of other investment securities, at fair value	•)—	
Proceeds from sales of other investment securities, at fair value	53		
Purchases of other investment securities, at cost	(37)(6)
Proceeds from sales of other investment securities, at cost	4	11	
Net increase in interest-bearing deposits in banks)(245	_
Net increase in loans and leases	(2,401)(1,183))
Net increase in bank-owned life insurance	(12)(8)
Premises and equipment:			
Purchases)
Proceeds from sales	3	11	
Capitalization of software)(47)
Net cash used in investing activities	(2,321)(1,740))
FINANCING ACTIVITIES			
Net increase in deposits	67	3,283	

Net (decrease) increase in federal funds purchased and securities sold under agreements to repurchase (88				
Net increase in other short-term borrowed funds	670			
Proceeds from issuance of long-term borrowed funds	750			
Repayments of long-term borrowed funds (RBS balances of \$125 and \$0, respectively)	(629)(3)	
Dividends declared and paid to common stockholders)(55)	
Net cash provided by financing activities	717	3,370		
(Decrease) increase in cash and cash equivalents	(1,230))1,728		
Cash and cash equivalents at beginning of period	3,085	3,276		
Cash and cash equivalents at end of period	\$1,855	5 \$5,004	4	

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) NOTE 1 - BASIS OF PRESENTATION

Basis of Presentation

The unaudited interim Consolidated Financial Statements, including the Notes thereto of Citizens Financial Group, Inc., have been prepared in accordance with GAAP interim reporting requirements, and therefore do not include all information and Notes included in the audited Consolidated Financial Statements in conformity with GAAP. These unaudited interim Consolidated Financial Statements and Notes thereto should be read in conjunction with the Company's audited Consolidated Financial Statements and accompanying Notes included in the Company's Form 10-K for the year ended December 31, 2015. The Company's principal business activity is banking, conducted through its subsidiaries, Citizens Bank, N.A. and Citizens Bank of Pennsylvania.

The unaudited interim Consolidated Financial Statements include all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods. The results for interim periods are not necessarily indicative of results for a full year.

Certain prior period amounts have been reclassified to conform to current period presentation. These reclassifications had no effect on net income, total comprehensive income, total assets or total stockholders' equity as previously reported.

Recent Accounting Pronouncements

In April 2016, the FASB issued ASU No. 2016-10 "Identifying Performance Obligations and Licensing." The ASU supplements the new revenue recognition standard issued in 2014 by clarifying the guidance related to licensing and the identification of performance obligations. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-09 "Improvements to Employee Share-Based Payment Accounting." The ASU modifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The ASU is effective for the Company beginning on January 1, 2017. Adoption of this guidance is not expected to have a material impact on the Company's unaudited interim Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-08 "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)." The ASU supplements the new revenue recognition standard issued in 2014 by clarifying the implementation guidance on principal versus agent considerations. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-05 "Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships." The ASU clarifies that a change in a counterparty to a derivative instrument that has been designated as a hedging instrument, in and of itself, does not result in a hedge de-designation under ASC 815. The ASU is effective for the Company beginning on January 1, 2017. Adoption of this guidance is not expected to have a material impact on the Company's unaudited interim Consolidated Financial Statements.

In February 2016, the FASB issued ASU 2016-02 "Leases." The ASU generally requires lessees to recognize a right-of use asset and corresponding lease liability for all leases with a lease term of greater than one year. The ASU is effective for the Company beginning on January 1, 2019. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

In January 2016, the FASB issued ASU No. 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities." The ASU requires equity investments (except for those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in the fair value recognized through net income. The ASU also requires separate presentation of financial assets and financial liabilities by measurement category and form of financial assets on the balance sheet or the notes to the financial statements. In addition, the ASU makes several other targeted amendments to the existing accounting and disclosure

requirements for financial instruments, including revised guidance related to valuation allowance assessments when recognizing deferred tax assets on unrealized losses on debt securities available for sale. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

CITIZENS FINANCIAL GROUP, INC.

In February 2015, the FASB issued ASU No. 2015-02 "Consolidation (Topic 810): Amendments to the Consolidation Analysis." This standard focuses on the consolidation evaluation for reporting organizations that are required to evaluate whether they should consolidate certain legal entities such as limited partnerships, limited liability corporations, and securitization structures (e.g., collateralized debt obligations, collateralized loan obligations, and mortgage-backed security transactions). This new standard simplifies consolidation accounting by reducing the number of consolidation models. The ASU was effective for the Company beginning on January 1, 2016. Adoption of this guidance did not have a material impact on the Company's unaudited interim Consolidated Financial Statements. NOTE 2 - SECURITIES

The following table provides the major components of securities at amortized cost and fair value:

March 31, 2016 December 31, 2015									
(in millions)	Amorti Cost	Gross zed Unrealiz Gains	Gross zeUnreali Losses	iz€	Fair Value	Amortis Cost	Gross zed Unrealiz Gains	Gross eUnrealiz Losses	Fair Zed Value
Securities Available for Sale									
U.S. Treasury and other	\$16	\$ —	\$		\$16	\$16	\$ —	\$ —	\$16
State and political subdivisions	9	_			9	9	_	_	9
Mortgage-backed securities:									
Federal agencies and U.S. government sponsored entities	17,147	300	(13)	17,434	17,234	153	(67) 17,320
Other/non-agency	526	2	(40)	488	555	4	(37) 522
Total mortgage-backed securities	17,673	302	(53)	17,922	17,789	157	(104) 17,842
Total debt securities available for sale	17,698	302	(53)	17,947	17,814	157	(104) 17,867
Marketable equity securities	5	_			5	5	_		5
Other equity securities	12	_			12	12	_		12
Total equity securities available for sale	17				17	17			17
Total securities available for sale	\$17,713	5\$302	(\$53)	\$17,964	\$17,831	1\$157	(\$104) \$17,884
Securities Held to Maturity									
Mortgage-backed securities:									
Federal agencies and U.S. government sponsored entities	\$4,010	\$93	\$—		\$4,103	\$4,105	\$27	(\$11) \$4,121
Other/non-agency	1,119	39	_		1,158	1,153	23	_	1,176
Total securities held to maturity	\$5,129	\$132	\$		\$5,261	\$5,258	\$50	(\$11) \$5,297
Other Investment Securities, at Fair Value									
Money market mutual fund	\$63	\$	\$		\$63	\$65	\$	\$	\$65
Other investments	5				5	5			5
Total other investment securities, at fair value	\$68	\$ —	\$—		\$68	\$70	\$	\$—	\$70
Other Investment Securities, at Cost									
Federal Reserve Bank stock	\$468	\$ —	\$		\$468	\$468	\$	\$	\$468
Federal Home Loan Bank stock	428		_		428	395		_	395
Total other investment securities, at cost	\$896	\$—	\$—		\$896	\$863	\$ —	\$—	\$863
12									

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The Company has reviewed its securities portfolio for other-than-temporary impairments. The following table presents the net securities impairment losses recognized in earnings:

	Three
	Months
	Ended
	March 31
(in millions)	2016 2015
Other-than-temporary impairment:	
Total other-than-temporary impairment losses	(\$41) (\$31)
Portions of loss recognized in other comprehensive income (before taxes)	40 30
Net securities impairment losses recognized in earnings	(\$1) (\$1)

The following tables summarize those securities whose fair values are below carrying values, segregated by those that have been in a continuous unrealized loss position for less than twelve months and those that have been in a continuous unrealized loss position for twelve months or longer:

continuous unrealized loss position for twelve mon	U								
	March 31, 2016								
	Less than 12			12 Months or			Total		
	Months			Longer			Total		
	Number	Gross		Number Fair	Gross		Number Fair	Gross	
(dollars in millions)	of Tair	Unrealiz	zed	Ot.	Linreali	zec	1 ot	Unreali	zed
·	Issues	e Losses		Value Issues	Losses		Value Issues	Losses	
U.S. Treasury and other	1 \$9	\$ —		—\$ —	\$ —		1 \$9	\$ —	
Mortgage-backed securities:									
Federal agencies and U.S. government sponsored	15614	/ 1	,	22.525	(10	,	40.1.0.41	(10	,
entities	15614	(1)	33727	(12)	481,341	(13)
Other/non-agency	6 19			20344	(40)	26363	(40)
Total mortgage-backed securities	21633	(1)	531,071	(52)	741,704	(53)
Total	22\$642	(\$1)	53\$1,07	1 (\$52)	75\$1,713	3(\$53)
	December	31, 2015							
	I ann than	10 Manual		12 Month	is or		Total		
	Less than	12 MOIIII	IS	Longer			Total		
	Number	Gross		Number Fair	Gross		Number	Gross	
(dollars in millions)	of Value	Unrealiz	ed	ΩŤ	Unrealiz	ed	of Value	Unreali	zed
	Value Issues	Losses		Value Issues	Losses		Value Issues	Losses	
State and political subdivisions	1 \$9	\$		\$	\$		1 \$9	\$	
U.S. Treasury and other	1 15						1 15		
Mortgage-backed securities:									
Federal agencies and U.S. government sponsored	1607 402	(51	`	26910	(27	`	1000 242	(70	`
Federal agencies and U.S. government sponsored entities	1627,423	(51)	36819	(27)	1988,242	(78)
	1627,423 2 9	(51 —	_	36819 20361	(27 (37)	1988,242 22 370	(78 (37)
entities		_			(37)		(37)
entities Other/non-agency	2 9	<u></u>)	20361	(37 (64)))	22 370	(37 (115)))

For each debt security identified with an unrealized loss, the Company reviews the expected cash flows to determine if the impairment in value is temporary or other-than-temporary. If the Company has determined that the present value

of the debt security's expected cash flows is less than its amortized cost basis, an other-than-temporary impairment is deemed to have occurred. The amount of impairment loss that is recognized in current period earnings is dependent on the Company's intent to sell (or not sell) the debt security.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

If the Company intends to sell the impaired debt security, the impairment loss recognized in current period earnings equals the difference between the debt security's fair value and its amortized cost. If the Company does not intend to sell the impaired debt security, and it is not likely that the Company will be required to sell the impaired security, the credit-related impairment loss is recognized in current period earnings and equals the difference between the amortized cost of the debt security and the present value of the expected cash flows that have currently been projected. In addition to these cash flow projections, several other characteristics of each debt security are reviewed when determining whether a credit loss exists and the period over which the debt security is expected to recover. These characteristics include: (1) the type of investment, (2) various market factors affecting the fair value of the security (e.g., interest rates, spread levels, liquidity in the sector, etc.), (3) the length and severity of impairment, and (4) the public credit rating of the instrument.

The Company estimates the portion of loss attributable to credit using a cash flow model. The inputs to this model include prepayment, default and loss severity assumptions that are based on industry research and observed data. The loss projections generated by the model are reviewed on a quarterly basis by a cross-functional governance committee. This governance committee determines whether security impairments are other-than-temporary based on this review. The following table presents the cumulative credit-related losses recognized in earnings on debt securities held by the Company:

	Months
	Ended
	March 31,
(in millions)	2016 2015
Cumulative balance at beginning of period	\$66 \$62
Credit impairments recognized in earnings on securities that have been previously impaired	1 1
Reductions due to increases in cash flow expectations on impaired securities	(1)(1)
Cumulative balance at end of period	\$66 \$62

Cumulative credit losses recognized in earnings for impaired AFS debt securities held as of March 31, 2016 and 2015 were \$66 million and \$62 million, respectively. There were no credit losses recognized in earnings for the Company's HTM portfolio as of March 31, 2016 and 2015. For the three months ended March 31, 2016 and 2015, the Company recognized credit related other-than-temporary impairment losses in earnings of \$1 million related to non-agency MBS in the AFS portfolio. There were no credit impaired debt securities sold during the three months ended March 31, 2016 and 2015. Reductions in credit losses due to increases in cash flow expectations were \$1 million for the three months ended March 31, 2016 and 2015, and were presented in interest income from investment securities on the Consolidated Statements of Operations. The Company does not currently have the intent to sell these debt securities, and it is not likely that the Company will be required to sell these debt securities prior to the recovery of their amortized cost bases.

The Company has determined that credit losses are not expected to be incurred on the remaining agency and non-agency MBS identified with unrealized losses as of the current reporting date. The unrealized losses on these debt securities reflect the reduced liquidity in the MBS market and the increased risk spreads due to the uncertainty of the U.S. macroeconomic environment. Therefore, the Company has determined that these debt securities are not other-than-temporarily impaired because the Company does not currently have the intent to sell these debt securities, and it is not likely that the Company will be required to sell these debt securities prior to the recovery of their amortized cost bases. Any subsequent increases in the valuation of impaired debt securities do not impact their recorded cost bases. Additionally, as of March 31, 2016 and 2015, \$40 million and \$30 million respectively, of pre-tax non-credit related losses were deferred in OCI.

Three

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The amortized cost and fair value of debt securities at March 31, 2016 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without incurring penalties.

obligations with or without incurring penalties.	Distribution	on of M	I aturities	;
(in millions)	1 Yeat-5 or Years Less		After 10 Years	Total
Amortized Cost:				
Debt securities available for sale				
U.S. Treasury and other	\$15\$—	\$1		\$16
State and political subdivisions			9	9
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities				
Other/non-agency	57		466	526
Total debt securities available for sale	30 94	1,794	15,780	17,698
Debt securities held to maturity				
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities				
Other/non-agency			1,119	1,119
Total debt securities held to maturity			5,129	
Total amortized cost of debt securities	\$30\$94	\$1,794	1\$20,909	\$22,827
Fair Value:				
Debt securities available for sale				
U.S. Treasury and other	\$15\$—	\$1	\$	\$16
State and political subdivisions			9	9
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities	15 39	1,823	15,557	17,434
Other/non-agency	— 57	3	428	488
Total debt securities available for sale	30 96	1,827	15,994	17,947
Debt securities held to maturity				
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities			4,103	4,103
Other/non-agency			1,158	1,158
Total debt securities held to maturity			5,261	5,261
Total fair value of debt securities	\$30\$96	\$1,827	7\$21,255	\$\$23,208

The following table reports the amounts recognized in interest income from investment securities on the Consolidated Statements of Operations:

	Three
	Months
	Ended
	March 31,
(in millions)	2016 2015
Taxable	\$145 \$159
Non-taxable	_ _

Total interest income from investment securities and interest-bearing deposits in banks \$145 \$159

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Realized gains and losses on securities are shown below:

Three Months
Ended March
31,
(in millions) 2018015
Gains on sale of debt securities \$9 \$12
Losses on sale of debt securities — (4)
Debt securities gains, net \$9 \$8
Equity securities gains \$—\$2

The amortized cost and fair value of securities pledged are shown below:

March 31, December 31, 2016 2015

(in millions)

Amolfizing Cost Value Cost Value Pledged against repurchase agreements
Pledged against FHLB borrowed funds
Pledged against derivatives, to qualify for fiduciary powers, and to secure public and other deposits as required by law

March 31, 2016

Cost Value

S682 \$695 \$805 \$808

1,1291,168 1,163 1,186

3,3363,406 3,579 3,610

The Company regularly enters into security repurchase agreements with unrelated counterparties. Repurchase agreements are financial transactions that involve the transfer of a security from one party to another and a subsequent transfer of the same (or "substantially the same") security back to the original party. The Company's repurchase agreements are typically short-term transactions, but they may be extended to longer terms to maturity. Such transactions are accounted for as secured borrowed funds on the Company's financial statements. When permitted by GAAP, the Company offsets the short-term receivables associated with its reverse repurchase agreements with the short-term payables associated with its repurchase agreements.

The effects of this offsetting on the Consolidated Balance Sheets are presented in the following table:

	March 31, 2016		December 31, 201	.5
	Gross Gross	Net	Gross Gross	Net
(in millions)	Assets	Amounts of	Assets	Amounts of
(in millions)	Assets. (Liabilities)	Assets	Assets (Liabilities) (Liabilities) Offset	Assets
	Offset	(Liabilities)	Offset	(Liabilities)
Securities purchased under agreements to resell	\$—\$—	\$ —	\$500 (\$500)	\$ —
Securities sold under agreements to repurchase			(500)500	

Note: The Company also offsets certain derivative assets and derivative liabilities on the Consolidated Balance Sheets. For further information see Note 11 "Derivatives."

There were no securitizations of mortgage loans retained in the investment portfolio for the three months ended March 31, 2016 and there were \$18 million of securitizations of mortgage loans for the three months ended March 31, 2015. These securitizations included a substantive guarantee by a third party. In 2015, the guarantor was Freddie Mac. These securitizations were accounted for as a sale of the transferred loans and as a purchase of securities. The securities received from the guarantors are classified as AFS.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 3 - LOANS AND LEASES

A summary of the loans and leases portfolio follows:

iviaicii	December
31, 2016	31, 2015
\$34,671	\$33,264
9,406	8,971
3,895	3,979
47,972	46,214
13,345	13,318
2,313	2,557
14,526	14,674
930	986
339	389
13,847	13,828
5,006	4,359
1,581	1,634
1,132	1,083
53,019	52,828
\$100,991	\$99,042
	\$34,671 9,406 3,895 47,972 13,345 2,313 14,526 930 339 13,847 5,006 1,581 1,132 53,019

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

Loans held for sale at fair value totaled \$365 million and \$325 million at March 31, 2016 and December 31, 2015, respectively, and consisted of residential mortgages originated for sale of \$292 million and the commercial trading portfolio of \$73 million as of March 31, 2016. As of December 31, 2015, residential mortgages originated for sale were \$268 million and the commercial trading portfolio totaled \$57 million.

Other loans held for sale, at lower of cost or market value, totaled \$386 million and \$40 million as of March 31, 2016 and December 31, 2015, respectively. On March 31, 2016, the Company transferred \$373 million of TDRs to other loans held for sale, including \$288 million of residential mortgages and \$85 million of home equity loans. Other loans held for sale also included commercial loans associated with the Company's syndications business of \$13 million as of March 31, 2016 compared with \$40 million as of December 31, 2015. The December 31, 2015 balance consisted entirely of commercial loan syndications.

Loans pledged as collateral for FHLB borrowed funds totaled \$23.7 billion and \$23.2 billion at March 31, 2016 and December 31, 2015, respectively. This collateral consists primarily of residential mortgages and home equity loans. Loans pledged as collateral to support the contingent ability to borrow at the FRB discount window, if necessary, totaled \$15.6 billion and \$15.9 billion at March 31, 2016 and December 31, 2015, respectively.

During the three months ended March 31, 2016, the Company purchased \$134 million of automobile loans, \$120 million of residential mortgages, and \$369 million of student loans. During the three months ended March 31, 2015, the Company purchased \$249 million of residential loans, \$393 million of automobile loans, and \$261 million of student loans.

During the three months ended March 31, 2016, the Company sold \$73 million of commercial loans and \$173 million of residential mortgage loans. During the three months ended March 31, 2015, the Company sold \$273 million of

⁽²⁾ Excluded from the table above are loans held for sale totaling \$751 million and \$365 million as of March 31, 2016 and December 31, 2015, respectively.

⁽³⁾ Mortgage loans serviced for others by the Company's subsidiaries are not included above and amounted to \$17.4 billion and \$17.6 billion at March 31, 2016 and December 31, 2015, respectively.

residential mortgage loans and \$111 million of commercial loans.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 4 - ALLOWANCE FOR CREDIT LOSSES, NONPERFORMING ASSETS, AND CONCENTRATIONS OF CREDIT RISK

The allowance for credit losses consists of the ALLL and the reserve for unfunded commitments. It is increased through a provision for credit losses that is charged to earnings, based on the Company's quarterly evaluation of the loan portfolio, and is reduced by net charge-offs and the ALLL associated with sold loans. See Note 1 "Significant Accounting Policies" to the Company's audited Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015, for a detailed discussion of ALLL reserve methodologies and estimation techniques.

On a quarterly basis, the Company reviews and refines its estimate of the allowance for credit losses, taking into consideration changes in portfolio size and composition, historical loss experience, internal risk ratings, current economic conditions, industry performance trends and other pertinent information.

There were no material changes in assumptions or estimation techniques compared with prior periods that impacted the determination of the current period's ALLL and the reserve for unfunded lending commitments.

Three Months Ended

The following is a summary of changes in the allowance for credit losses:

	Three Months Ended
	March 31, 2016
(in millions)	Commeetial Total
Allowance for loan and lease losses as of January 1, 2016	\$596 \$620 \$1,216
Charge-offs	(13)(113)(126)
Recoveries	4 39 43
Net charge-offs	(9)(74)(83)
Provision charged to income	46 45 91
Allowance for loan and lease losses as of March 31, 2016	633 591 1,224
Reserve for unfunded lending commitments as of January 1, 2016	58 — 58
Credit for unfunded lending commitments	
Reserve for unfunded lending commitments as of March 31, 2016	58 — 58
Total allowance for credit losses as of March 31, 2016	\$691 \$591 \$1,282
	Three Months Ended
	March 31, 2015
(in millions)	March 31, 2015 Comm Recial Total
(in millions) Allowance for loan and lease losses as of January 1, 2015	
	Commeetial Total
Allowance for loan and lease losses as of January 1, 2015	Comn Recial Total \$544 \$651 \$1,195
Allowance for loan and lease losses as of January 1, 2015 Charge-offs	Comm Rectail Total \$544 \$651 \$1,195 (6)(109)(115)
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries	Commercial Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries Net recoveries (charge-offs)	CommReciail Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61 22 (76)(54)
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries Net recoveries (charge-offs) Sales/Other	CommReciail Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61 22 (76)(54) — (2)(2)
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries Net recoveries (charge-offs) Sales/Other Provision charged to income	Commercial Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61 22 (76)(54) — (2)(2) 12 51 63
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries Net recoveries (charge-offs) Sales/Other Provision charged to income Allowance for loan and lease losses as of March 31, 2015	CommReciail Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61 22 (76)(54) — (2)(2) 12 51 63 578 624 1,202
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries Net recoveries (charge-offs) Sales/Other Provision charged to income Allowance for loan and lease losses as of March 31, 2015 Reserve for unfunded lending commitments as of January 1, 2015	CommReciail Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61 22 (76)(54) — (2)(2) 12 51 63 578 624 1,202 61 — 61
Allowance for loan and lease losses as of January 1, 2015 Charge-offs Recoveries Net recoveries (charge-offs) Sales/Other Provision charged to income Allowance for loan and lease losses as of March 31, 2015 Reserve for unfunded lending commitments as of January 1, 2015 Provision for unfunded lending commitments	CommReciail Total \$544 \$651 \$1,195 (6)(109)(115) 28 33 61 22 (76)(54) — (2)(2) 12 51 63 578 624 1,202 61 — 61 (5)— (5)

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The recorded investment in loans and leases based on the Company's evaluation methodology is as follows:

	March 31, 2016			December 31, 2015			
(in millions)	Comme	n Rie thil	Total	Comme	n Rie thil	Total	
Individually evaluated	\$439	\$775	\$1,214	\$218	\$1,165	\$1,383	
Formula-based evaluation	47,533	52,244	99,777	45,996	51,663	97,659	
Total	\$47,972	2\$53,019	\$100,991	\$46,214	\$52,828	\$99,042	

The following is a summary of the allowance for credit losses by evaluation method:

	March 31, 2016		December 31,				
	Maich	31, 2010	2015				
(in millions)	Comi	eta ihTotal	Com	Retail	a T otal		
Individually evaluated	\$42 \$8	82 \$124	\$36	\$101	\$137		
Formula-based evaluation	649 50	09 1,158	618	519	1,137		
Allowance for credit losses	\$691\$5	591 \$1,282	\$654	\$620	\$1,274		

For commercial loans and leases, the Company utilizes regulatory classification ratings to monitor credit quality. Loans with a "pass" rating are those that the Company believes will be fully repaid in accordance with the contractual loan terms. Commercial loans and leases that are "criticized" are those that have some weakness that indicates an increased probability of future loss. For retail loans, the Company primarily uses the loan's payment and delinquency status to monitor credit quality. The further a loan is past due, the greater the likelihood of future credit loss. These credit quality indicators for both commercial and retail loans are continually updated and monitored. The recorded investment in classes of commercial loans and leases based on regulatory classification ratings is as follows:

March 31, 2016					
		Critici	zed		
(in millions)	Pass	Specia Mentio	l Substandard on	lDoubtful	Total
Commercial	\$32,567	\$928	\$1,086	\$90	\$34,671
Commercial real estate	8,864	272	184	86	9,406
Leases	3,767	72	56	_	3,895
Total	\$45,198	\$1,272	2\$1,326	\$176	\$47,972
December 31, 2015 Criticized					
(in millions)	Pass	Specia Mentio	l Substandard on	lDoubtful	Total
Commercial	\$21 276	¢011	¢1 000	Ф 7 Е	000 064
Commercial	\$31,270	116¢(\$1,002	\$75	\$33,264
Commercial real estate	•	272	-	\$75 78	\$33,264 8,971
	•	272	-		

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The recorded investment in classes of retail loans, categorized by delinquency status is as follows: March 31, 2016

		•			90	
		1-29	30-59	960-89	Days	
(in millions)	Cumant	Days	Days	Days	or	Total
(in millions)	Current	Past	Past	Past	More	Total
		Due	Due	Due	Past	
					Due	
Residential mortgages	\$13,058	3\$77	\$52	\$7	\$151	\$13,345
Home equity loans	2,055	147	26	5	80	2,313
Home equity lines of credit	13,870	380	53	17	206	14,526
Home equity loans serviced by others (1)	840	55	14	1	20	930
Home equity lines of credit serviced by others (1)	250	40	9	5	35	339
Automobile	12,827	860	104	20	36	13,847
Student	4,848	87	17	9	45	5,006
Credit cards	1,511	37	10	7	16	1,581
Other retail	1,069	49	9	2	3	1,132
Total	\$50,328	3\$1,732	2\$294	\$73	\$592	\$53,019

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

	December 31, 2015						
					90		
		1-29	30-59	960-89	Days		
(in millions)	Current	Days	Days	Days	or	Total	
(in millions)	Current	Past	Past	Past	More	Total	
		Due	Due	Due	Past		
					Due		
Residential mortgages	\$12,905	5\$97	\$54	\$16	\$246	\$13,318	
Home equity loans	2,245	164	32	12	104	2,557	
Home equity lines of credit	13,982	407	60	20	205	14,674	
Home equity loans serviced by others (1)	886	60	14	6	20	986	
Home equity lines of credit serviced by others (1)	296	48	10	6	29	389	
Automobile	12,670	964	127	32	35	13,828	
Student	4,175	113	19	11	41	4,359	
Credit cards	1,554	44	11	9	16	1,634	
Other retail	1,013	53	8	4	5	1,083	
Total	\$49,720	5\$1,950)\$335	\$116	\$701	\$52,828	

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Nonperforming Assets

The following table presents nonperforming loans and leases and loans accruing 90 days or more past due:

	Nonper	forming (1)	Accruing and 90 days or more		
			past due		
	March	December	Marc	h December	
(in millions)	31,	31, 2015	31,	31, 2015	
	2016	31, 2013	2016	31, 2013	
Commercial	\$284	\$71	\$2	\$1	
Commercial real estate	86	77	2	_	
Leases		_		_	
Total commercial	370	148	4	1	
Residential mortgages (2) (3) (4)	174	331	22	_	
Home equity loans (2)	99	135		_	
Home equity lines of credit	261	272		_	
Home equity loans serviced by others (5)	37	38		_	
Home equity lines of credit serviced by others (5)	38	32	—	_	
Automobile	42	42	—	_	
Student	40	41	5	6	
Credit card	16	16		_	
Other retail	2	5	1	2	
Total retail	709	912	28	8	
Total	\$1,079	\$1,060	\$32	\$9	

- (1) Effective March 31, 2016, the Company began excluding loans 90 days or more past due and still accruing, which includes loans guaranteed by government-sponsored entities, from nonperforming loans and leases. Nonperforming loans and leases as of December 31, 2015 included loans and leases on nonaccrual of \$1.051 billion and loans and leases accruing and 90 days or more past due of \$9 million.
- (2) \$97 million of previously nonperforming troubled debt restructured loans were transferred from loans and leases to other loans held for sale on March 31, 2016, including \$66 million of residential mortgages and \$31 million of home equity loans.
- (3) Effective March 31, 2016, the Company began excluding first lien residential mortgage loans that are 100% guaranteed by the Federal Housing Administration from nonperforming balances; \$22 million of these loans are presented above as accruing and 90 days or more past due.
- (4) Effective March 31, 2016, the Company began excluding guaranteed residential mortgage loans sold to GNMA for which the Company had the right but not the obligation to repurchase from nonperforming balances; these totaled \$37 million; these loans are consolidated on the Company's Consolidated Balance Sheets.
- ⁽⁵⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

A summary of other nonperforming assets is as follows:

(in millions)	March 31,	December 31,
(III IIIIIIIOIIS)	2016	2015
Other nonperforming assets, net of valuation allowance:		
Commercial	\$1	\$1
Retail	47	45
Other nonperforming assets, net of valuation allowance	\$48	\$46

Other nonperforming assets consist primarily of other real estate owned and are presented in other assets on the Consolidated Balance Sheets.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

A summary of key performance indicators is as follows:

			December 31, 2015	
Nonperforming commercial loans and leases as a percentage of total loans and leases (1)	0.37	%	0.15	%
Nonperforming retail loans as a percentage of total loans and leases (1)	0.70		0.92	
Total nonperforming loans and leases as a percentage of total loans and leases (1)	1.07	%	1.07	%
Nonperforming commercial assets as a percentage of total assets (1)	0.26	%	0.11	%
Nonperforming retail assets as a percentage of total assets (1)	0.54		0.69	
Total nonperforming assets as a percentage of total assets (1)	0.80	%	0.80	%

⁽¹⁾ December 31, 2015 ratios included loans accruing and 90 days or more past due of \$1 million and \$8 million for commercial and retail, respectively.

The recorded investment in mortgage loans collateralized by residential real estate property for which formal foreclosure proceedings are in process was \$216 million and \$257 million as of March 31, 2016 and December 31, 2015, respectively.

The following is an analysis of the age of the past due amounts (accruing and nonaccruing):

The following is an analysis of the age of the past	March 31, 2016			December 31, 2015					
			90				90		
(in millions)	30-5960-89Days			TC 4 1	30-5	TF 4 1			
	DaysDays or		Total	DaysDays or		Total			
	-	-	More Past		-	-	More	Past	
	Due	Due	Past	Due	Due	Due	Past	Due	
			Due				Due		
Commercial	\$13	\$7	\$287	\$307	\$9	\$4	\$71	\$84	
Commercial real estate	40		88	128	30	3	77	110	
Leases	15			15	9	1	_	10	
Total commercial	68	7	375	450	48	8	148	204	
Residential mortgages	52	7	151	210	54	16	246	316	
Home equity loans	26	5	80	111	32	12	104	148	
Home equity lines of credit	53	17	206	276	60	20	205	285	
Home equity loans serviced by others (1)	14	1	20	35	14	6	20	40	
Home equity lines of credit serviced by others (1)	9	5	35	49	10	6	29	45	
Automobile	104	20	36	160	127	32	35	194	
Student	17	9	45	71	19	11	41	71	
Credit cards	10	7	16	33	11	9	16	36	
Other retail	9	2	3	14	8	4	5	17	
Total retail	294	73	592	959	335	116	701	1,152	
Total	\$362	2\$80	\$967	\$1,409	\$383	3\$124	\$849	\$1,356	

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Impaired loans include: (1) nonaccruing larger balance commercial loans (greater than \$3 million carrying value); and (2) commercial and retail TDRs (excluding loans held for sale). The following is a summary of impaired loan information by class:

(in millions)	March 31, 20 Impaired Loan Allowar With on a Impaire Relate dans Allowance	Impaired hee Loans Without a	Balance	Total Recorded Investment in Impaired Loans
Commercial	\$163\$30	\$208	\$414	\$371
Commercial real estate	56 12	12	69	68
Total commercial	219 42	220	483	439
Residential mortgages (1)	35 4	111	183	146
Home equity loans (1)	55 6	84	165	139
Home equity lines of credit	25 3	165	227	190
Home equity loans serviced by others (2)	48 7	22	84	70
Home equity lines of credit serviced by others (2)	3 —	7	14	10
Automobile	3 —	11	19	14
Student	163 47	1	164	164
Credit cards	27 11	_	27	27
Other retail	13 4	2	17	15
Total retail	372 82	403	900	775
Total	\$591\$124	\$623	\$1,383	\$1,214

⁽¹⁾ Excluded from the table above are retail TDR principal balances held for sale with a total recorded investment of \$373 million, including residential mortgages of \$288 million and home equity loans of \$85 million.

⁽²⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

	Dec	ember 31, 2	2015		
	Imp	aired	Impaired		Total
		n&llowanc	e Loans	Unpaid	Recorded
(in millions)	Wit	hon	Without a	•	Investment
(III IIIIIIOIIS)	a	Impaired	Related	Balance	in Impaired
	Rela	at Ło bans	Allowance		Loans
	Allo	wance	Allowance	,	Loans
Commercial	\$92	\$23	\$58	\$144	\$150
Commercial real estate	56	13	12	70	68
Total commercial	148	36	70	214	218
Residential mortgages	121	16	320	608	441
Home equity loans	85	11	139	283	224
Home equity lines of credit	27	2	167	234	194
Home equity loans serviced by others (1)	50	8	24	88	74
Home equity lines of credit serviced by others (1)	3	1	7	14	10
Automobile	3		11	19	14
Student	163	48	2	165	165
Credit cards	28	11	_	28	28

Other retail	13 4	2	18	15
Total retail	493 101	672	1,457	1,165
Total	\$641\$137	\$742	\$1,671	\$1,383

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Additional information on impaired loans is as follows:

	Three Months Ended March		
	2016	2015	
	Int erver age	InterAsterage	
(in millions)	Ind accorded	Inco Re corded	
	Relangeritzenent	Recdgnizate thent	
Commercial	\$1\$201	\$1 \$142	
Commercial real estate	 66	— 51	
Total commercial	1 267	1 193	
Residential mortgages	1 142	4 441	
Home equity loans	2 134	2 268	
Home equity lines of credit	1 187	1 156	
Home equity loans serviced by others (1)	1 71	1 88	
Home equity lines of credit serviced by others (1)	—10	— 11	
Automobile	—13	— 11	
Student	2 163	2 164	
Credit cards	27	1 30	
Other retail	—14	— 19	
Total retail	7 761	11 1,188	
Total	\$8\$1,028	\$12 \$1,381	

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

Troubled Debt Restructurings

A loan modification is identified as a TDR when the Company or a bankruptcy court grants the borrower a concession the Company would not otherwise make in response to the borrower's financial difficulties. TDRs typically result from the Company's loss mitigation efforts and are undertaken in order to improve the likelihood of recovery and continuity of the relationship. The Company's loan modifications are handled on a case-by-case basis and are negotiated to achieve mutually agreeable terms that maximize loan collectability and meet the borrower's financial needs. Concessions granted in TDRs for all classes of loans may include lowering the interest rate, forgiving a portion of principal, extending the loan term, lowering scheduled payments for a specified period of time, principal forbearance, or capitalizing past due amounts. A rate increase can be a concession if the increased rate is lower than a market rate for debt with risk similar to that of the restructured loan. TDRs for commercial loans and leases may also involve creating a multiple note structure, accepting non-cash assets, accepting an equity interest, or receiving a performance-based fee. In some cases, a TDR may involve multiple concessions. The financial effects of TDRs for all loan classes may include lower income (either due to a lower interest rate or a delay in the timing of cash flows), larger loan loss provisions, and accelerated charge-offs if the modification renders the loan collateral-dependent. In some cases, interest income throughout the term of the loan may increase if, for example, the loan is extended or the interest rate is increased as a result of the restructuring.

Because TDRs are impaired loans, the Company measures impairment by comparing the present value of expected future cash flows, or when appropriate, the fair value of collateral, to the loan's recorded investment. Any excess of recorded investment over the present value of expected future cash flows or collateral value is recognized by creating a valuation allowance or increasing an existing valuation allowance. Any portion of the loan's recorded investment the Company does not expect to collect as a result of the modification is charged off at the time of modification. Commercial TDRs were \$143 million and \$155 million on March 31, 2016 and December 31, 2015, respectively. Retail TDRs totaled \$775 million and \$1.2 billion on March 31, 2016 and December 31, 2015, respectively. On March 31, 2016, \$373 million of TDRs were transferred to other loans held for sale including \$288 million of residential

mortgages and \$85 million of home equity loans. Commitments to lend additional funds to debtors owing receivables which were TDRs were \$28 million and \$15 million on March 31, 2016 and December 31, 2015, respectively.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes how loans were modified during the three months ended March 31, 2016, the charge-offs related to the modifications, and the impact on the ALLL. The reported balances include loans that became TDRs during 2016 and were paid off in full, charged off, or sold prior to March 31, 2016.

Primary Modification Types

		•	Rate Redu	ction (1		Maturi	ty Extension	n (2)
	1110							
		mběi	standing	Ontsta	anding		standing	One of the desired of
(dollars in millions)	of		•	Recor	_	OI Rec	orded	Recorded
	Co	ntrac	orded ts estment	Invest		Contra	estment	Investment
Commercial	5	\$1	ostinent	\$1	incirc	26 \$4	estinent	\$4
Commercial real estate	_	_						-
Total commercial	5	1		1		26 4		4
Residential mortgages	22	_		3		6 1		1
Home equity loans	14	_		1		16 2		2
Home equity lines of credit	7	1		1		19 2		2
Home equity loans serviced by others (3)	3	_		_				_
Home equity lines of credit serviced by other	_							
(3)	_					1 —		_
Automobile	21	1		1		5 —		_
Student								_
Credit cards	529	93		3		— —		_
Other retail	_	_						_
Total retail	596	59		9		47 5		5
Total	601	1\$10		\$10		73 \$9		\$9
		Prin	nary Modif	fication	Types			
					. I J P C S			
			er ⁽⁴⁾		Types			
		Oth	er ⁽⁴⁾			fication	Net Chang	e Charge-offs
		Oth Nur	er ⁽⁴⁾			fication	to ALLL	Charge-ons
(dollars in millions)		Oth Nur	er ⁽⁴⁾ Pre-Modit Dutstandi	fication ng	nPost-Modi Outstandir	fication ng	to ALLL Resulting	Charge-ons Resulting
(dollars in millions)		Oth Nur	er ⁽⁴⁾ Pre-Modit Dutstandi	fication ng	nPost-Modi Outstandir Recorded		to ALLL Resulting from	Resulting from
		Oth Nur of Cor	er ⁽⁴⁾ Pre-Modit mber Outstandi Recorded atracts Investmer	fication ng nt	nPost-Modi Outstandir Recorded Investmen		to ALLL Resulting from Modificati	Resulting from Modification
Commercial		Oth Nur	er ⁽⁴⁾ Pre-Modit Dutstandi	fication ng nt	nPost-Modi Outstandir Recorded		to ALLL Resulting from	Resulting from
Commercial Commercial real estate		Oth Nur of Cor 5	Pre-Modifination of the content of t	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial		Oth Nur of Cor 5 — 5	Pre-Modified Pre-M	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20		to ALLL Resulting from Modificati	Resulting from Modification
Commercial Commercial real estate Total commercial Residential mortgages		Oth Nur of Cor 5	Pre-Modifination of the content of t	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans		Oth Nur of Cor 5 — 5 64 87	Pre-Modified Pre-M	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit		Oth Nur of Cor 5 64 87 32	Pre-Modified Pre-M	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3)		Oth Nur of Cor 5 5 64 87 32 18	Pre-Modifinder Outstandir Recorded tracts Investmen \$21 — 21 8 6	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3) Home equity lines of credit serviced by other	rs ⁽³⁾	Oth Nur of Cor 5 64 87 32 18 8	Pre-Modified Outstanding Recorded stracts Investmen 21 — 21 8 6 2 1 — —	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3) Home equity lines of credit serviced by other Automobile	rs ⁽³⁾	Oth Nur of Cor 5 — 5 64 87 32 18 8 191	Pre-Modifinder Outstandir Recorded tracts Investmen \$21 — 21 8 6 2 1 — 3	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6 2 1 — 3		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3) Home equity lines of credit serviced by other Automobile Student	rs ⁽³⁾	Oth Nur of Cor 5 64 87 32 18 8	Pre-Modifinder Outstandir Recorded tracts Investmen \$21 — 21 8 6 2 1 — 3	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6 2		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3) Home equity lines of credit serviced by other Automobile Student Credit cards	rs ⁽³⁾	Oth Nur of Cor 5 5 64 87 32 18 8 191 186	Pre-Modifinder Outstandir Recorded tracts Investmen \$21 — 21 8 6 2 1 — 3	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6 2 1 — 3		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3) Home equity lines of credit serviced by other Automobile Student Credit cards Other retail	rs ⁽³⁾	Oth Nur of Cor 5 64 87 32 18 8 191 186 - 3	Pre-Modifination of the contracts of the contracts of the contracts of the contract of the con	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6 2 1 — 3 4 —		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18
Commercial Commercial real estate Total commercial Residential mortgages Home equity loans Home equity lines of credit Home equity loans serviced by others (3) Home equity lines of credit serviced by other Automobile Student Credit cards	rs ⁽³⁾	Oth Nur of Cor 5 — 5 64 87 32 18 8 191 186 — 3 589	Pre-Modifination of the contracts of the contracts of the contracts of the contract of the con	fication ng nt	nPost-Modi Outstandir Recorded Investmen \$20 — 20 8 6 2 1 — 3		to ALLL Resulting from Modificati (\$1	Resulting from Modification on \$18

⁽¹⁾ Includes modifications that consist of multiple concessions, one of which is an interest rate reduction.

- (2) Includes modifications that consist of multiple concessions, one of which is a maturity extension (unless one of the other concessions was an interest rate reduction).
- (3) The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.
- ⁽⁴⁾ Includes modifications other than interest rate reductions or maturity extensions, such as lowering scheduled payments for a specified period of time, principal forbearance, capitalizing arrearages, and principal forgiveness. Also included are the following: deferrals, trial modifications, certain bankruptcies, loans in forbearance and prepayment plans. Modifications can include the deferral of accrued interest resulting in post modification balances being higher than pre-modification.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes how loans were modified during the three months ended March 31, 2015, the charge-offs related to the modifications, and the impact on the ALLL. The reported balances include loans that became TDRs during 2015 and were paid off in full, charged off, or sold prior to March 31, 2015.

Primary Modification Types

	Timary Woulderford Types					
	Interest Rate Reduc	tion (1)	Maturity Extension (2)			
(dollars in millions)	Pre-Modification Number Outstanding of Recorded Contracts Investment	onPost-Modification Outstanding Recorded Investment	Pre-Modificatio Number Outstanding of Recorded Contracts Investment	nPost-Modification Outstanding Recorded Investment		
Commercial	6 \$1	\$1	28\$10	\$10		
Commercial real estate	1 —			_		
Total commercial	7 1	1	28 10	10		
Residential mortgages	33 6	6	102	2		
Home equity loans	21 1	1	375	5		
Home equity lines of credit		_	3 —	_		
Home equity loans serviced by others (3)	17 1	1		_		
Automobile	20 1	1	1 —	_		
Credit cards	6043	3		_		
Total retail	69512	12	517	7		
Total	702\$13	\$13	79\$17	\$17		

Primary Modification Types Other (4)

(dollars in millions)	Num of Cont	Pre-Modification lber Outstanding Recorded racts Investment	onPost-Modification Outstanding Recorded Investment	Net Change to ALLL Resulting from Modificatio	Charge-offs Resulting from Modification
Commercial	1	\$2	\$2	(\$1)	\$—
Commercial real estate	1	4	4	_	
Total commercial	2	6	6	(1)	
Residential mortgages	64	6	6	(1)	
Home equity loans	197	10	10	_	_
Home equity lines of credit	135	8	7		1
Home equity loans serviced by others (3)	46	2	2	_	1
Home equity lines of credit serviced by others (3)	7	_		_	
Automobile	297	5	4	_	1
Student	381	8	7	2	
Other retail	11	_		_	
Total retail	1,138	839	36	1	3
Total	1,140	0\$45	\$42	\$ —	\$3

⁽¹⁾ Includes modifications that consist of multiple concessions, one of which is an interest rate reduction.

⁽²⁾ Includes modifications that consist of multiple concessions, one of which is a maturity extension (unless one of the other concessions was an interest rate reduction).

⁽³⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

⁽⁴⁾ Includes modifications other than interest rate reductions or maturity extensions, such as lowering scheduled payments for a specified period of time, principal forbearance, capitalizing arrearages, and principal forgiveness. Also

included are the following: deferrals, trial modifications, certain bankruptcies, loans in forbearance and prepayment plans. Modifications can include the deferral of accrued interest resulting in post modification balances being higher than pre-modification.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The table below summarizes TDRs that defaulted during the three months ended March 31, 2016 and 2015 within 12 months of their modification date. For purposes of this table, a payment default is defined as being past due 90 days or more under the modified terms. Amounts represent the loan's recorded investment at the time of payment default. Loan data includes loans meeting the criteria that were paid off in full, charged off, or sold prior to March 31, 2016 and 2015. If a TDR of any loan type becomes 90 days past due after being modified, the loan is written down to the fair value of collateral less cost to sell. The amount written off is charged to the ALLL.

		0	
	Three Months Ended Marc		
	31,		
	2016	2015	
	Number Balance	Number Balance	
(dollars in millions)	of Defaulted Contracts	of Defaulted Contracts	
Commercial	3 \$—	6 \$—	
Commercial real estate		<u> </u>	
Total commercial	3 —	6 —	
Residential mortgages	54 8	49 7	
Home equity loans	49 3	51 3	
Home equity lines of credit	25 3	40 2	
Home equity loans serviced by others (1)	10 1	16 —	
Home equity lines of credit serviced by others (1)	5 —	1 —	
Automobile	15 —	23 —	
Student	13 —	65 2	
Credit cards	1211	102 1	
Other retail		2 —	
Total retail	29216	349 15	
Total	295\$16	355 \$15	

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

Concentrations of Credit Risk

Most of the Company's business activity is with customers located in the New England, Mid-Atlantic and Midwest regions. Generally, loans are collateralized by assets including real estate, inventory, accounts receivable, other personal property and investment securities. As of March 31, 2016 and December 31, 2015, the Company had a significant amount of loans collateralized by residential and commercial real estate. There are no significant concentrations within the commercial loan or retail loan portfolios. Exposure to credit losses arising from lending transactions may fluctuate with fair values of collateral supporting loans, which may not perform according to contractual agreements. The Company's policy is to collateralize loans to the extent necessary; however, unsecured loans are also granted on the basis of the financial strength of the applicant and the facts surrounding the transaction. Certain loan products, including residential mortgages, home equity loans and lines of credit, and credit cards, have contractual features that may increase credit exposure to the Company in the event of an increase in interest rates or a decline in housing values. These products include loans that exceed 90% of the value of the underlying collateral (high LTV loans), interest-only and negative amortization residential mortgages, and loans with low introductory rates. Certain loans have more than one of these characteristics.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents balances of loans with these characteristics:

	March	31, 201	16			
		Home	Home			
		Equity	Fanity			
(in millions)	Reside	Loans ntial and	Products	Credit	Student	:Total
()	Mortga	ages Eines		Cards		
		of	by Others			
		Credit	Oulers			
High loan-to-value	\$519	\$815	\$695	\$—	\$	\$2,029
Interest only/negative amortization	1,181		_	—	1	1,182
Low introductory rate			_	93		93
Multiple characteristics and other	4		_	—		4
Total	\$1,704	\$815	\$695	\$93	\$1	\$3,308
	Decem	iber 31,	2015			
		Home	Home			
		Equity	Equity			
	Reside	Loans ntial	Products	Credit		
(in millions)	Mortga		Products Serviced	Cards	Student	Total
	1110115		by	Curus		
		of	Others			
	*	Credit				
High loan-to-value	\$649	\$1,038	\$785	\$ —	\$ —	\$2,472
Interest only/negative amortization	1,110	_	_		_	1,110
Low introductory rate		3		96		99
Multiple characteristics and other	14		_	_		14
Total	\$1,773	\$1,041	\$785	\$96	\$ —	\$3,695

NOTE 5 - VARIABLE INTEREST ENTITIES

The Company makes equity investments in various entities that are considered VIEs, as defined by GAAP. These investments primarily include ownership interests in limited partnerships that sponsor affordable housing projects and ownership interests in limited liability companies that sponsor renewable energy projects. A summary of these investments is as follows:

(in millions)	March 31,	December 31,
(in millions)	2016	2015
LIHTC investment included in other assets	\$642	\$598
LIHTC unfunded commitments included in other liabilities	377	365
Renewable energy investments included in other assets	118	118
Low Income Housing Tax Credit Partnerships		

The purpose of the Company's equity investments is to assist in achieving goals of the Community Reinvestment Act and to earn an adequate return of capital. The LIHTC partnerships are managed by general partners that have the power to direct the activities which most significantly affect the performance of the partnerships. The Company is therefore not the primary beneficiary of any LIHTC partnerships. Accordingly, the Company does not consolidate these VIEs and accounts for these investments in other assets on the Consolidated Balance Sheets.

The Company applies the proportional amortization method to account for its LIHTC investments. Under the proportional amortization method, the initial investment is amortized in proportion to the actual tax credits and other tax benefits to be received in the current period as compared to the total tax credits and other tax benefits expected to be received over the life of the investment. The amortization and tax benefits are included as a component of income

tax expense. The Company reports its equity share of affordable housing partnership gains and losses as an adjustment to non-interest income. The Company reports its commitments to make future investments in other liabilities on the Consolidated Balance Sheets. The Company also receives tax credits, which are reported as a reduction of income tax expense (or increase to income tax benefit) related to these transactions.

For the three months ended March 31, 2016, the Company recognized \$15 million of amortization expense, \$15 million of tax credits and \$6 million of other tax benefits associated with these investments in the provision for income taxes. For the three months ended March 31, 2015, the Company recognized \$12 million of amortization expense, \$11 million of tax credits and \$4

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

million of other tax benefits associated with these investments in the provision for income taxes. No LIHTC investment impairment losses were recognized during the three months ended March 31, 2016 and 2015, respectively. Renewable Energy Entities

The Company's investments in renewable energy entities provide benefits from a return generated by government incentives plus other tax attributes that are associated with tax ownership (e.g., tax depreciation). As a tax equity investor, the Company does not have the power to direct the activities which most significantly affect the performance of these entities and therefore is not the primary beneficiary of any renewable energy entities. Accordingly, the Company does not consolidate these VIEs.

NOTE 6 - MORTGAGE BANKING

In its mortgage banking business, the Company sells residential mortgages to government-sponsored entities and other parties, who may issue securities backed by pools of such loans. The Company retains no beneficial interests in these sales, but may retain the servicing rights of the loans sold. The Company is obligated to subsequently repurchase a loan if the purchaser discovers a standard representation or warranty violation such as noncompliance with eligibility requirements, customer fraud, or servicing violations. This primarily occurs during a loan file review.

The Company received \$479 million and \$747 million of proceeds from the sale of residential mortgages for the three months ended March 31, 2016 and 2015, respectively, and recognized gains on such sales of \$14 million and \$21 million for the three months ended March 31, 2016 and 2015, respectively. Pursuant to the standard representations and warranties obligations discussed in the preceding paragraph, the Company repurchased residential mortgage loans totaling \$2 million and \$4 million for the three months ended March 31, 2016, and 2015, respectively.

Mortgage servicing fees, a component of mortgage banking income, were \$13 million and \$14 million for the three months ended March 31, 2016 and 2015, respectively. The Company recorded valuation charge-offs of \$5 million and recoveries of \$1 million for its MSRs for the three months ended March 31, 2016 and 2015, respectively.

Changes related to MSRs were as follows:

	As of a	and for
	the	
	Three	
	Month	S
	Ended	
	March	31,
(in millions)	2016	2015
MSRs:		
Balance as of January 1	\$173	\$184
Amount capitalized	5	6
Amortization	(9)	(10)
Carrying amount before valuation allowance	169	180
Valuation allowance for servicing assets:		
Balance as of January 1	9	18
Valuation charge-offs (recoveries)	5	(1)
Balance at end of period	14	17
Net carrying value of MSRs	\$155	\$163

MSRs are presented in other assets on the Consolidated Balance Sheets.

The fair value of MSRs is estimated using a valuation model that calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, contractual servicing fee income, servicing costs, default rates, ancillary income, and other economic factors, which are determined based on current market conditions. The valuation model uses a static discounted cash flow methodology incorporating current market interest rates. A static model does not attempt to forecast or predict the

future direction of interest rates; rather it estimates the amount and timing of future servicing cash flows using current market interest rates. The current mortgage interest rate influences the expected prepayment rate and therefore, the length of the cash flows associated with the servicing asset, while the discount rate determines the present value of those cash flows. Expected mortgage loan prepayment assumptions are obtained using the QRM Multi Component prepayment model. The Company periodically obtains third-party valuations of its MSRs to assess the reasonableness of the fair value calculated by the valuation model.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The key economic assumptions used to estimate the value of MSRs are presented in the following table:

(dollars in millions)	March 31, 2016	December 31, 2015
Fair value	\$168	\$178
Weighted average life (in years)	4.9	5.4
Weighted average constant prepayment rate	13.3%	11.6%
Weighted average discount rate	9.7%	9.7%

The key economic assumptions used in estimating the fair value of MSRs capitalized during the period were as follows:

	Three 1	Months
	Ended	March
	31,	
	2016	2015
Weighted average life (in years)	6.1	4.7
Weighted average constant prepayment rate	11.0%	12.2%
Weighted average discount rate	9.8%	9.6%

The sensitivity analysis below as of March 31, 2016 and December 31, 2015 presents the impact to current fair value of an immediate 50 basis points and 100 basis points adverse change in the key economic assumptions and presents the decline in fair value that would occur if the adverse change were realized. These sensitivities are hypothetical. The effect of a variation in a particular assumption on the fair value of the mortgage servicing rights is calculated independently without changing any other assumption. In reality, changes in one factor may result in changes in another (e.g., changes in interest rates, which drive changes in prepayment speeds, could result in changes in the discount rates), which might amplify or counteract the sensitivities. The primary risk inherent in the Company's MSRs is an increase in prepayments of the underlying mortgage loans serviced, which is dependent upon market movements of interest rates.

(in millions)	March 31, 2016	December 31, 2015
Prepayment rate:		
Decline in fair value from a 50 basis point decrease in interest rates	\$6	\$5
Decline in fair value from a 100 basis point decrease in interest rates	\$14	\$11
Weighted average discount rate:		
Decline in fair value from a 50 basis point increase in weighted average discount rate	\$3	\$3
Decline in fair value from a 100 basis point increase in weighted average discount rate	\$5	\$6

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 7 - BORROWED FUNDS

The following is a summary of the Company's short-term borrowed funds:

The following is a summary of the company s short term correwed rands.		
(in millions)	March 31, 2016	December 31, 2015
Federal funds purchased	\$23	\$ —
Securities sold under agreements to repurchase	691	802
Other short-term borrowed funds (primarily current portion of FHLB advances)	3,300	2,630
Total short-term borrowed funds	\$4,014	\$3,432
Key data related to short-term borrowed funds is presented in the following table (dollars in millions)	: As of and for the Three	As of and for the Year
(donars in minions)	Months Ended March 31, 201	December 31, 2015
Weighted-average interest rate at period-end:		

Weighted-average interest rate at period-end:

Federal funds purchased and securities sold under agreements to repurchase	0.01 %	0.15 %			
Other short-term borrowed funds (primarily current portion of FHLB advances) 0.57					
Maximum amount outstanding at month-end during the period:					
Federal funds purchased and securities sold under agreements to repurchase	\$1,274	\$5,375			
Other short-term borrowed funds (primarily current portion of FHLB advances)	3,300	7,004			
Average amount outstanding during the period:					
Federal funds purchased and securities sold under agreements to repurchase	\$881	\$3,364			
Other short-term borrowed funds (primarily current portion of FHLB advances)	3,098	5,865			
Weighted-average interest rate during the period:					
Federal funds purchased and securities sold under agreements to repurchase	0.06 %	0.22 %			
Other short-term borrowed funds (primarily current portion of FHLB advances)	0.58	0.28			

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following is a summary of the Company's long-term borrowed funds:

(in millions)	March 31, 2016	December 31, 2015
Citizens Financial Group, Inc.:		
4.150% fixed rate subordinated debt, due 2022 (1)	\$347	\$350
5.158% fixed-to-floating rate subordinated debt, (LIBOR + 3.56%) callable, due 2023 (2)	333	333
3.750% fixed rate subordinated debt, due 2024 (2) (3)	250	250
4.023% fixed rate subordinated debt, due 2024 (2) (4)	214	331
4.082% fixed rate subordinated debt, due 2025 (2) (5)	346	331
4.350% fixed rate subordinated debt, due 2025 (6)	248	250
4.300% fixed rate subordinated debt, due 2025 (7)	749	750
Banking Subsidiaries:		
1.600% senior unsecured notes, due 2017 (8) (9)	752	749
2.300% senior unsecured notes, due 2018 (8) (10)	753	747
2.450% senior unsecured notes, due 2019 (8) (11)	763	752
2.500% senior unsecured notes, due 2019 (8)(12)	750	
Federal Home Loan advances due through 2033	4,516	5,018
Other	14	25
Total long-term borrowed funds	\$10,035	\$9,886

- (1) These balances are comprised of: principal balances of \$350 million at March 31, 2016 and December 31, 2015, as well as the impact of (\$3) million of unamortized deferred issuance costs and discount at March 31, 2016.
- (2) Borrowed funds with RBS. See Note 13 "Related Party Transactions and Significant Transactions with RBS" for further information.
- (3) Prior to January 1, 2016, interest was payable at a fixed rate per annum of 4.153%.
- ⁽⁴⁾ These balances are comprised of: principal balance of \$208 million and \$333 million at March 31, 2016 and December 31, 2015, respectively, as well as the impact from interest rate swaps of \$6 million and (\$2) million at March 31, 2016 and December 31, 2015, respectively. See Note 11 "Derivatives" for further information. In addition, on March 7, 2016, the Company repurchased \$125 million of these securities from RBS. See Note 13 "Related Party Transactions and Significant Transactions with RBS" for further information.
- (5) These balances are comprised of: principal balance of \$334 million at March 31, 2016 and December 31, 2015; impact from interest rate swaps of \$12 million and (\$3) million at March 31, 2016 and December 31, 2015, respectively. See Note 11 "Derivatives" for further information.
- (6) These balances are comprised of: principal balances of \$250 million at March 31, 2016 and December 31, 2015, as well as the impact of (\$2) million of unamortized deferred issuance costs and discount at March 31, 2016.
- (7) These balances are comprised of: principal balances of \$750 million at March 31, 2016 and December 31, 2015, as well as the impact of (\$1) million of unamortized deferred issuance costs and discount at March 31, 2016.
- (8) These securities were offered under CBNA's Global Bank Note Program dated December 1, 2014.
- (9) These balances are comprised of: principal balances of \$750 million at March 31, 2016 and December 31, 2015; impact from interest rate swaps of \$3 million and (\$1) million at March 31, 2016 and December 31, 2015, respectively; and (\$1) million of unamortized deferred issuance costs and discount at March 31, 2016. See Note 11 "Derivatives" for further information.
- (10) These balances are comprised of: principal balances of \$750 million at March 31, 2016 and December 31, 2015; impact from interest rate swaps of \$6 million and (\$3) million at March 31, 2016 and December 31, 2015, respectively; and (\$3) million of unamortized deferred issuance costs and discount at March 31, 2016. See Note 11 "Derivatives" for further information.

- (11) These balances are comprised of: principal balances of \$750 million at March 31, 2016 and December 31, 2015; impact from interest rate swaps of \$16 million and \$2 million at March 31, 2016 and December 31, 2015, respectively; and (\$3) million of unamortized deferred issuance costs and discount at March 31, 2016. See Note 11 "Derivatives" for further information.
- (12) The balance is comprised of: principal balance of \$750 million at March 31, 2016; impact from interest rate swaps of \$2 million and \$(2) million of unamortized deferred issuance costs and discount at March 31, 2016. See Note 11 "Derivatives" for further information.

Advances, lines of credit, and letters of credit from the FHLB are collateralized by pledged mortgages and pledged securities at least sufficient to satisfy the collateral maintenance level established by the FHLB. The utilized borrowing capacity for FHLB advances and letters of credit was \$12.1 billion and \$11.3 billion at March 31, 2016 and December 31, 2015, respectively. The Company's available FHLB borrowing capacity was \$3.5 billion and \$4.1 billion at March 31, 2016 and December 31, 2015, respectively. The Company can also borrow from the FRB discount window to meet short-term liquidity requirements. Collateral, such as investment securities and loans, was pledged to provide borrowing capacity at the FRB. At March 31, 2016, the Company's unused secured borrowing capacity was approximately \$31.6 billion, which includes unencumbered securities, FHLB borrowing capacity, and FRB discount window capacity.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following is a summary of maturities for the Company's long-term borrowed funds at March 31, 2016:

Year (in millions)	CFG Parent Company	Banking Subsidiaries	Consolidated
2017 or on demand	\$	\$5,256	\$5,256
2018	_	759	759
2019		1,514	1,514
2020		2	2
2021		5	5
2022 and thereafter	2,487	12	2,499
Total	\$2,487	\$7,548	\$10,035

NOTE 8 - STOCKHOLDERS' EQUITY

Preferred Stock

The Company had 100,000,000 shares authorized and 250,000 shares outstanding of \$25.00 par value undesignated preferred stock as of March 31, 2016 and December 31, 2015, respectively. The Board of Directors or any authorized committee thereof are authorized to provide for the issuance of these shares in one or more series, and by filing a certificate pursuant to applicable law of the State of Delaware, to establish or change from time to time the number of shares of each such series, and to fix the designations, powers, including voting powers, full or limited, or no voting powers, preferences and the relative, participating, optional or other special rights of the shares of each series and any qualifications, limitations and restrictions thereof.

On April 6, 2015, the Company issued \$250 million, or 250,000 shares, of 5.500% fixed-to-floating rate non-cumulative perpetual Series A Preferred Stock, par value of \$25.00 per share with a liquidation preference \$1,000 per share (the "Series A Preferred Stock") to the initial purchasers in reliance on the exemption from registration provided by Section (4)(a)(2) of the Securities Act of 1933, as amended, for resale pursuant to Rule 144A and Regulation S under the Securities Act of 1933, as amended. As a result of this issuance, the Company received net proceeds of \$247 million after underwriting discount.

The Series A Preferred Stock has no stated maturity and is not subject to any sinking fund or other obligation of the Company. Holders of the Series A Preferred Stock will be entitled to receive dividend payments when, and if, declared by the Company's Board of Directors or a duly authorized committee thereof. Any such dividends will be payable on a semi-annual basis at an annual rate equal to 5.500%. On April 6, 2020, the Series A Preferred Stock converts to a quarterly floating-rate basis equal to three-month U.S. dollar LIBOR on the related dividend determination date plus 3.960%.

Citizens may redeem the Series A Preferred Stock, in whole or in part on any dividend payment date, on or after April 6, 2020 or, in whole but not in part, at any time within 90 days following a regulatory capital treatment event at a redemption price equal to \$1,000 per share, plus any declared and unpaid dividends, without accumulation of any undeclared dividends. Citizens may not redeem shares of the Series A Preferred Stock without obtaining the prior approval of the FRBG if then required under applicable capital guidelines.

Shares of the Series A Preferred Stock have priority over the Company's common stock with regard to the payment of dividends and, as such, the Company may not pay dividends on or repurchase, redeem, or otherwise acquire for consideration shares of its common stock unless dividends for the Series A Preferred Stock have been declared for that period and sufficient funds have been set aside to make payment.

Except in certain limited circumstances, the Series A Preferred Stock does not have any voting rights. Treasury Stock

On August 3, 2015, CFG used the net proceeds of its public offering of \$250 million aggregate principal amount 4.350% Subordinated Notes due 2025 issued on July 31, 2015, to repurchase 9,615,384 shares of its outstanding common stock directly from RBS at a public offering price of \$26.00 per share. The repurchased shares are held in

treasury.

On April 7, 2015, the Company used the net proceeds of the Series A Preferred Stock offering to repurchase 10,473,397 shares of its common stock from RBS at a total cost of approximately \$250 million and a price per share of \$23.87, which equaled the volume-weighted average price of the Company's common stock for all traded volume over the five trading days preceding the repurchase agreement date of April 1, 2015. The repurchased shares are held in treasury.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

No treasury stock activity was recorded during the three months ended March 31, 2016. During the year ended December 31, 2015, the Company recorded an additional 876,087 shares of treasury stock associated with share-based compensation plan activity for a total cost of \$22 million at a weighted-average price per share of \$25.50.

NOTE 9 - EMPLOYEE BENEFITS

The Company maintains a non-contributory pension plan (the "Plan" or "qualified plan") that was closed to new hires and re-hires effective January 1, 2009, and frozen to all participants effective December 31, 2012. Benefits under the Plan are based on employees' years of service and highest five-year average of eligible compensation. The Plan is funded on a current basis, in compliance with the requirements of ERISA. The Company also provides an unfunded, non-qualified supplemental retirement plan (the "non-qualified plan"), which was closed and frozen effective December 12, 2012.

The following table presents the components of net periodic (income) cost for the Company's qualified and non-qualified plans:

	Three Months Ended March 31,						
	Qualified Non-Qualif			alified	ed Total		
	Plan		Plan		101	11	
(in millions)	2016	2015	2016	2015	201	62015	5
Service cost	\$1	\$1	\$ —	\$	\$1	\$1	
Interest cost	11	11	1	1	12	12	
Expected return on plan assets	(17)	(18)	_	_	(17)	(18)
Amortization of actuarial loss	4	3	_	1	4	4	
Net periodic pension (income) cost	(\$1)	(\$3)	\$1	\$2	\$	(\$1)

NOTE 10 - INCOME TAXES

Income Tax Provision

The provision for income taxes was \$109 million and \$106 million for the three months ended March 31, 2016 and 2015, respectively, resulting in effective tax rates of 32.9% and 33.7%, respectively. For the three months ended March 31, 2016 and 2015, the effective tax rate compared favorably to the statutory rate of 35% primarily as a result of the permanent benefits of tax credits and tax-exempt income.

Deferred Tax Liability

At March 31, 2016, the Company reported a net deferred tax liability of \$852 million, compared to a \$730 million liability as of December 31, 2015. The increase in the net deferred tax liability is primarily attributable to the tax effect of net unrealized gains on securities and derivatives arising during the period.

NOTE 11 - DERIVATIVES

In the normal course of business, the Company enters into a variety of derivative transactions in order to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates and foreign currency exchange rates. The Company does not use derivatives for speculative purposes.

The Company's derivative instruments are recognized on the Consolidated Balance Sheets at fair value. Information regarding the valuation methodology and inputs used to estimate the fair value of the Company's derivative instruments is described in Note 14 "Fair Value Measurements."

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table identifies derivative instruments included on the Consolidated Balance Sheets in derivative assets and derivative liabilities:

		31, 2016			ber 31, 2	2015	
(in millions)	Notions Amoun	Derivat	iveDerivativ Liabilitie		Derivat	tiv D eriva Liabili	
Derivatives designated as hedging instruments:							
Interest rate swaps	\$14,000)\$296	\$167	\$16,750)\$96	\$50	
Derivatives not designated as hedging instruments:							
Interest rate swaps	35,896	739	658	33,719	540	455	
Foreign exchange contracts	8,928	146	138	8,366	163	156	
Other contracts	1,117	11	8	981	8	5	
Total derivatives not designated as hedging instruments		896	804		711	616	
Gross derivative fair values		1,192	971		807	666	
Less: Gross amounts offset in the Consolidated Balance Sheets (2)		(123)(123)		(178) (178)
Less: Cash collateral applied (2)		(1)(16)		(4) (3)
Total net derivative fair values presented in the Consolidated Balance Sheets (3)	l	\$1,068	\$832		\$625	\$485	

⁽¹⁾ The notional or contractual amount of interest rate derivatives and foreign exchange contracts is the amount upon which interest and other payments under the contract are based. Notional amounts are typically not exchanged. Therefore, notional amounts should not be taken as the measure of credit or market risk, as they do not measure the true economic risk of these contracts.

The Company's derivative transactions are internally divided into three sub-groups: institutional, customer and residential loan.

Institutional derivatives

The institutional derivatives portfolio primarily consists of interest rate swap agreements that are used to hedge the interest rate risk associated with the Company's loans and financing liabilities (i.e., borrowed funds, deposits, etc.). The goal of the Company's interest rate hedging activities is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect net interest income.

The Company enters into certain interest rate swap agreements to hedge the risk associated with floating rate loans. By entering into pay-floating/receive-fixed interest rate swaps, the Company was able to minimize the variability in the cash flows of these assets due to changes in interest rates. The Company has outstanding interest rate swap agreements designed to hedge a portion of the Company's borrowed funds and deposits. By entering into a pay-fixed/receive-floating interest rate swap, a portion of these liabilities has been effectively converted to a fixed rate liability for the term of the interest rate swap agreement. The Company has also entered into a forward-starting interest rate swap to minimize the exposure to variability in the interest cash flows on a forecasted fixed rate debt issuance.

The Company also uses receive-fixed/pay-floating interest rate swaps to manage the interest rate exposure on our medium term borrowings.

Customer derivatives

⁽²⁾ Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions.

⁽³⁾ The Company also offsets assets and liabilities associated with repurchase agreements on the Consolidated Balance Sheets. See Note 2 "Securities" for further information.

The customer derivatives portfolio consists of interest rate swap agreements and option contracts that are transacted to meet the financing needs of the Company's customers. Offsetting swap and cap agreements are simultaneously transacted to effectively eliminate the Company's market risk associated with the customer derivative products. The customer derivatives portfolio also includes foreign exchange contracts that are entered into on behalf of customers for the purpose of hedging exposure related to cash orders and loans and deposits denominated in foreign currency. The primary risks associated with these transactions arise from exposure to changes in foreign currency exchange rates and the ability of the counterparties to meet the terms of the contract. To manage this market risk, the Company simultaneously enters into offsetting foreign exchange contracts.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Residential loan derivatives

The Company enters into residential loan commitments that allow residential mortgage customers to lock in the interest rate on a residential mortgage while the loan undergoes the underwriting process. The Company also uses forward sales contracts to protect the value of residential mortgage loans and loan commitments that are being underwritten for future sale to investors in the secondary market.

The Company has certain derivative transactions that are designated as hedging instruments described as follows: Derivatives designated as hedging instruments

The Company's entire institutional hedging portfolio qualifies for hedge accounting. This includes interest rate swaps that are designated in highly effective fair value and cash flow hedging relationships. The Company formally documents at inception all hedging relationships, as well as risk management objectives and strategies for undertaking various accounting hedges. Additionally, the Company uses dollar offset or regression analysis at the hedge's inception, and monthly thereafter to assess whether the derivatives are expected to be, or have been, highly effective in offsetting changes in the hedged item's expected cash flows. The Company discontinues hedge accounting when it is determined that a derivative is not expected to be or has ceased to be effective as a hedge, and then reflects changes in fair value in earnings after termination of the hedge relationship.

Fair value hedges

The Company entered into interest rate swap agreements to manage the interest rate exposure on its medium term borrowings. The changes in fair value of the fair value hedges, to the extent that the hedging relationship is effective, are recorded through earnings and offset against changes in the fair value of the hedged item.

The following table summarizes certain information related to the Company's fair value hedges:

The Effect of Fair Value Hedges on Net Income
Amounts Recognized in Other Income for the
Three Months Ended
March 31, 2016

HedgedHedge

HedgedHedge

HedgedHedge

Derivative Ineffectiveness Derivative Ineffectiveness

(in millions)

Hedges of interest rate risk on borrowings using interest to

Hedges of interest rate risk on borrowings using interest rate swaps

Cash flow hedges

The Company has outstanding interest rate swap agreements designed to hedge a portion of the Company's floating rate assets, financing liabilities (including its borrowed funds), and a forecasted debt issuance. All of these swaps have been deemed as highly effective cash flow hedges. The effective portion of the hedging gains and losses associated with these hedges are recorded in OCI; the ineffective portion of the hedging gains and losses is recorded in earnings (other income). Hedging gains and losses on derivative contracts reclassified from OCI to current period earnings are included in the line item in the accompanying Consolidated Statements of Operations in which the hedged item is recorded and in the same period that the hedged item affects earnings. During the next 12 months, approximately \$1 million of net gain (pre-tax) on derivative instruments included in OCI is expected to be reclassified to net interest income in the Consolidated Statements of Operations.

Hedging gains and losses associated with the Company's cash flow hedges are immediately reclassified from OCI to current period earnings (other income) if it becomes probable that the hedged forecasted transactions will not occur during the originally specified time period.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes certain information related to the Company's cash flow hedges: The Effect of Cash Flow Hedges on Net Income and Stockholders' Equity

Amounts Recognized for the Three Months Ended March 31. 2016 2015 (in millions) Effective portion of gain recognized in OCI (1) \$54 \$104 Amounts reclassified from OCI to interest income (2) 22 18 Amounts reclassified from OCI to interest expense (2) (8)(15)Ineffective portion of gain recognized in other income (3)

- (1) The cumulative effective gains and losses on the Company's cash flow hedging activities are included on the accumulated other comprehensive loss line item on the Consolidated Balance Sheets.
- (2) This amount includes both (a) the amortization of effective gains and losses associated with the Company's terminated cash flow hedges and (b) the current reporting period's interest settlements realized on the Company's active cash flow hedges. Both (a) and (b) were previously included on the accumulated other comprehensive loss line item on the Consolidated Balance Sheets and were subsequently recorded as adjustments to the interest expense of the underlying hedged item.
- ⁽³⁾This amount represents the net ineffectiveness recorded during the reporting periods presented plus any amounts excluded from effectiveness testing. These amounts are reflected in the other income line item on the Consolidated Statements of Operations.

Economic hedges

The Company's customer derivatives are recorded on the Consolidated Balance Sheets at fair value. These include interest rate and foreign exchange derivative contracts that are transacted to meet the hedging and financing needs of the Company's customers. Mark-to-market adjustments to the fair value of customer related interest rate contracts are included in other income in the accompanying Consolidated Statements of Operations. Mark-to-market adjustments to the fair value of foreign exchange contracts relating to foreign currency loans are included in interest and fees on loans and leases in the accompanying Consolidated Statements of Operations, while all other foreign currency contract fair value changes are included in foreign exchange and letter of credit fees. In both cases, the mark-to-market gains and losses associated with the customer derivatives are mitigated by the mark-to-market gains and losses on the offsetting interest rate and foreign exchange derivative contracts transacted.

The Company's residential loan derivatives (including residential loan commitments and forward sales contracts) are recorded on the Consolidated Balance Sheets at fair value. Mark-to-market adjustments to the fair value of residential loan commitments and forward sale contracts are included in noninterest income under mortgage banking fees. The following table summarizes certain information related to the Company's customer derivatives and economic

The Effect of Customer Derivatives and Economic Hedges on Net Income

Amounts
Recognized
in
Noninterest
Income for

	the 7	Γhr	ee	
	Mon	th	S	
	End	ed		
	Mar	ch	31,	
(in millions)	2016	5	201:	5
Customer derivative contracts				
Customer interest rate contracts (1)	\$97		\$73	
Customer foreign exchange contracts (1)	51		(35)
Residential loan commitments (2)	4			
Economic hedges				
Offsetting derivatives transactions to hedge interest rate risk on customer interest rate contracts (1)	(91)	(68)
Offsetting derivatives transactions to hedge foreign exchange risk on customer foreign exchange contrac (3)	ts(50) :	35	
Forward sale contracts (2)	(5)	(1)
Total	\$6		\$4	
(1) P				

⁽¹⁾ Reported in other income on the Consolidated Statements of Operations.

⁽²⁾ Reported in mortgage banking fees on the Consolidated Statements of Operations.

⁽³⁾ Reported in foreign exchange and letter of credit fees on the Consolidated Statements of Operations.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 12 - COMMITMENTS AND CONTINGENCIES

The following is a summary of outstanding off-balance sheet arrangements:

(in millions)	March 31, 2016	December 31, 2015
Commitment amount:		
Undrawn commitments to extend credit	\$56,989	\$56,524
Financial standby letters of credit	1,921	2,010
Performance letters of credit	41	42
Commercial letters of credit	63	87
Marketing rights	47	47
Risk participation agreements	53	26
Residential mortgage loans sold with recourse	10	10
Total	\$59,124	\$58,746

Commitments to Extend Credit

Commitments to extend credit are agreements to lend to customers in accordance with conditions contractually agreed upon in advance. Generally, the commitments have fixed expiration dates or termination clauses and may require payment of a fee. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements.

Letters of Credit

Standby letters of credit, both financial and performance, are issued by the Company for its customers. They are used as conditional guarantees of payment to a third party in the event the customer either fails to make specific payments (financial) or fails to complete a specific project (performance). Commercial letters of credit are used to facilitate the import of goods. The commercial letter of credit is used as the method of payment to the Company's customers' suppliers. The Company's exposure to credit loss in the event of counterparty nonperformance in connection with the above instruments is represented by the contractual amount of those instruments, net of the value of collateral held. Standby letters of credit and commercial letters of credit are issued for terms of up to ten years and one year, respectively.

Generally, letters of credit are collateralized by cash, accounts receivable, inventory or investment securities. Credit risk associated with letters of credit is considered in determining the appropriate amounts of reserves for unfunded commitments.

The Company recognizes a liability on the Consolidated Balance Sheets representing its obligation to stand ready to perform over the term of the standby letters of credit in the event that the specified triggering events occur. The liability for these guarantees was \$3 million at March 31, 2016 and December 31, 2015.

Marketing Rights

During 2003, the Company entered into a 25-year agreement to acquire the naming and marketing rights of a baseball stadium in Pennsylvania. The Company did not make any payment for the three months ended March 31, 2016, paid \$3 million for the year ended December 31, 2015, and is obligated to pay \$47 million over the remainder of the contract, including \$3 million later in the year.

Risk Participation Agreements

RPAs are guarantees issued by the Company to other parties for a fee, whereby the Company agrees to participate in the credit risk of a derivative customer of the other party. Under the terms of these agreements, the "participating bank" receives a fee from the "lead bank" in exchange for the guarantee of reimbursement if the customer defaults on an interest rate swap. The interest rate swap is transacted such that any and all exchanges of interest payments (favorable and unfavorable) are made between the lead bank and the customer. In the event that an early termination of the swap occurs and the customer is unable to make a required close out payment, the participating bank assumes that obligation and is required to make this payment.

RPAs where the Company acts as the lead bank are referred to as "participations-out," in reference to the credit risk associated with the customer derivatives being transferred out of the Company. Participations-out generally occur concurrently with the sale of new customer derivatives. RPAs where the Company acts as the participating bank are referred to as "participations-in," in reference to the credit risk associated with the counterparty's derivatives being assumed by the Company. The Company's maximum credit exposure is based on its proportionate share of the settlement amount of the referenced interest rate swap. Settlement amounts are generally calculated based on the fair value of the swap plus outstanding accrued interest receivables from the customer.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The Company's estimate of the credit exposure associated with its risk participations-in as of March 31, 2016 and December 31, 2015 is \$53 million and \$26 million, respectively. The current amount of credit exposure is spread out over 89 counterparties. RPAs generally have terms ranging from 1-5 years; however, certain outstanding agreements have terms as long as 10 years.

Other Commitments

In November 2015, the Company entered into an agreement with RBS to purchase \$500 million of its subordinated notes held by RBS by July 30, 2016, subject to regulatory approval and rating agency considerations. See Note 13 "Related party transactions and significant transactions with RBS" for more information.

On January 7, 2016, the Company entered into an agreement to purchase student loans on a quarterly basis beginning with the first calendar quarter in 2016 and ending with the fourth calendar quarter in 2016. Under the terms of the agreement, the Company committed to purchase a minimum of \$125 million of loans per quarter. The minimum and maximum amount of the aggregate purchase principal balance of loans under the terms of the agreement are \$500 million and \$1 billion, respectively. The agreement will terminate immediately if at any time during its term the aggregate purchase principal balance of loans equals the maximum amount. The agreement may be extended by written agreement of the parties for an additional four quarters. The Company may terminate the agreement at will with payment of a termination fee equal to the product of \$1 million times the number of calendar quarters remaining in the term.

The Company's agreement to purchase automobile loans, originally entered into in May 2014, was most recently amended on January 15, 2016. For quarterly periods on or after August 1, 2015, the minimum and maximum purchases are \$50 million and \$200 million, respectively. The agreement automatically renews until terminated by either party. The Company may cancel the agreement at will with payment of a variable termination fee. There is no termination fee after May 2017.

The Company's commercial loan trading desk provides ongoing secondary market support and liquidity to its clients. Unsettled loan trades (i.e., loan purchase contracts) represent firm commitments to purchase loans from a third party at an agreed-upon price. Principal amounts associated with unsettled commercial loan trades are off-balance sheet commitments until delivery of the loans has taken place. Fair value adjustments associated with each unsettled loan trade are recognized on the Consolidated Balance Sheets and classified within other assets or other liabilities, depending on whether the fair value of the unsettled trade represents an unrealized gain or unrealized loss. The principal balance of unsettled commercial loan trade purchases and sales were \$98 million and \$125 million, respectively, at March 31, 2016. Settled loans purchased by the trading desk are classified as loans held for sale, at fair value on the Consolidated Balance Sheets. Refer to Note 14 "Fair Value Measurements" for further information. Contingencies

The Company operates in a legal and regulatory environment that exposes it to potentially significant risks. A certain amount of litigation ordinarily results from the nature of the Company's banking and other businesses. The Company is a party to legal proceedings, including class actions. The Company is also the subject of investigations, reviews, subpoenas, and regulatory matters arising out of its normal business operations, which, in some instances, relate to concerns about fair lending, unfair and/or deceptive practices, mortgage-related issues, and mis-selling of certain products. In addition, the Company engages in discussions with relevant governmental and regulatory authorities on a regular and ongoing basis regarding various issues, and any issues discussed or identified may result in investigatory or other action being taken. Litigation and regulatory matters may result in settlements, damages, fines, penalties, public or private censure, increased costs, required remediation, restrictions on business activities, or other impacts on the Company.

In these disputes and proceedings, the Company contests liability and the amount of damages as appropriate. Given their complex nature, it may be years before some of these matters are finally resolved. Moreover, before liability can be reasonably estimated for a claim, numerous legal and factual issues may need to be examined, including through potentially lengthy discovery and determination of important factual matters, and by addressing novel or unsettled legal issues relevant to the proceedings in question.

The Company cannot predict with certainty if, how, or when such claims will be resolved or what the eventual settlement, fine, penalty or other relief, if any, may be, particularly for claims that are at an early stage in their development or where claimants seek substantial or indeterminate damages. The Company recognizes a provision for a claim when, in the opinion of management after seeking legal advice, it is probable that a liability exists and the amount of loss can be reasonably estimated. In many proceedings, however, it is not possible to determine whether any loss is probable or to estimate the amount of any loss. In each of the matters described below, the Company is unable to estimate the liability in excess of any provision accrued, if any, that might arise or its effects on the Company's Consolidated Statements of Operations or Consolidated Statements of Cash Flows in any particular period. Set out below is a description of significant legal matters involving the Company and its banking subsidiaries. Based on information currently available, the advice of legal counsel and other advisers, and established reserves, management believes that

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

the aggregate liabilities, if any, potentially arising from these proceedings will not have a materially adverse effect on the Company's unaudited interim Consolidated Financial Statements.

Consumer Products Matters

The activities of the Company's banking subsidiaries are subject to extensive laws and regulations concerning unfair or deceptive acts or practices in connection with customer products. Certain of the banking subsidiaries' past practices have not met applicable standards, and they have implemented and are continuing to implement changes to improve and bring their practices in accordance with regulatory guidance. The Company and its banking subsidiaries have actively pursued resolution of the legacy regulatory enforcement matters set forth below.

As previously reported, CBNA is currently subject to a consent order issued in 2013 by the OCC in connection with its findings of deceptive marketing and implementation of some of our checking account and funds transfer products and services. Among other things, the consent order requires us to remedy deficiencies and develop stronger compliance controls, policies and procedures. The Company and its banking subsidiaries are also currently subject to consent orders issued in August 2015 by the CFPB, the OCC and the FDIC in connection with past deposit reconciliation practices, and CBNA is subject to a consent order issued in November 2015 by the OCC in connection with past billing and sales practices pertaining to identity theft and debt cancellation products, under which the applicable regulators have provided non-objections to, among other things, restitution plans for affected customers. Accordingly, all financial penalties associated with these legacy regulatory enforcement matters have been paid, and substantially all remediation related to such legacy matters is expected to be resolved by the end of 2016. NOTE 13 - RELATED PARTY TRANSACTIONS AND SIGNIFICANT TRANSACTIONS WITH RBS On November 3, 2015, RBS completed the sale of all of its remaining shares of CFG's common stock. The parenthetical disclosures related to long-term borrowed funds on the Consolidated Balance Sheets, Consolidated Statements of Operations, and Consolidated Statements of Cash Flows as well as the tables and discussions below include significant related party transactions with RBS prior to the Company's separation from RBS and significant transactions subsequent to the separation.

In September 2014, the Company entered into certain agreements that established a framework for its ongoing relationship with RBS. Specifically, the Company entered into the following agreements with RBS: Separation and Shareholder Agreement, Registration Rights Agreement, Trade Mark License Agreement, Amended and Restated Master Services Agreement, and Transitional Services Agreements. In connection with RBS's exit of its ownership in our common stock in 2015, the Separation and Shareholder Agreement and the Registration Rights Agreement were terminated and the Trademark License Agreement was partially terminated.

The following is a summary of borrowed funds from RBS:

	Interest	Maturity	March 31,	December
(dollars in millions)	Rate	Date	2016	31, 2015
Subordinated debt	5.158%	June 2023	\$333	\$333
	3.750%(1)	July 2024	250	250
	4.023%(2)	October 2024	208	333
	4.082%	January 2025	334	334

⁽¹⁾ Prior to January 1, 2016, interest was payable at a fixed rate per annum of 4.153%.

Three Months Ended

⁽²⁾ On March 7, 2016, the Company repurchased \$125 million of these securities from RBS. The following table presents total interest expense recorded on subordinated debt with RBS:

March 31,

(in millions) 20162015 Interest expense on subordinated debt \$11 \$20

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

On March 7, 2016, the Company repurchased \$125 million of its subordinated notes held by RBS. On December 3, 2015, the Company repurchased \$750 million of outstanding subordinated debt instruments held by RBS. The \$3 million difference between the reacquisition price and the net carrying amount of the repurchased debt was recognized as a gain on extinguishment of the debt and is presented in other income in the Consolidated Statement of Operations. In November 2015, the Company entered into an agreement with RBS to purchase an additional \$500 million of its subordinated notes held by RBS by July 30, 2016, subject to regulatory approval and ratings agency considerations. The Company paid no dividends to RBS for the three months ended March 31, 2016. For the three months ended March 31, 2015, the Company paid \$39 million in regular common stock dividends to RBS.

Additionally, during 2015 the Company engaged in repurchases of its common stock directly from RBS. Refer to Note 8 "Stockholders' Equity" for further information.

The Company, as a matter of policy and during the ordinary course of business with underwriting terms similar to those offered to the public, has entered into credit facilities with directors and executive officers and their immediate families, as well as their affiliated companies. Extensions of credit amounted to \$126 million and \$136 million at March 31, 2016 and December 31, 2015, respectively.

NOTE 14 - FAIR VALUE MEASUREMENTS

As discussed in Note 1 "Significant Accounting Policies," to the Company's audited Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015, the Company measures or monitors many of its assets and liabilities on a fair value basis. Fair value is used on a recurring basis for assets and liabilities for which fair value is the required or elected measurement basis of accounting. Additionally, fair value is used on a nonrecurring basis to evaluate assets for impairment or for disclosure purposes. Nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets. The Company also applies the fair value measurement guidance to determine amounts reported for certain disclosures in this Note for assets and liabilities not required to be reported at fair value in the financial statements.

The Company elected to account for residential mortgage loans held for sale and certain commercial and commercial real estate loans held for sale at fair value. Applying fair value accounting to the residential mortgage loans held for sale better aligns the reported results of the economic changes in the value of these loans and their related hedge instruments. Certain commercial and commercial real estate held for sale loans are managed by a commercial secondary loan desk that provides liquidity to banks, finance companies and institutional investors. Applying fair value accounting to this portfolio is appropriate because the Company holds these loans with the intent to sell within short term periods.

Fair Value Option

Residential Mortgage Loans Held for Sale

The fair value of residential mortgage loans held for sale is derived from observable mortgage security prices and includes adjustments for loan servicing value, agency guarantee fees, and other loan level attributes which are mostly observable in the marketplace. Credit risk does not significantly impact the valuation since these loans are sold shortly after origination. Therefore, the Company classifies the residential mortgage loans held for sale in Level 2 of the fair value hierarchy.

The election of the fair value option for financial assets and financial liabilities is optional and irrevocable. The loans accounted for under the fair value option are initially measured at fair value (i.e., acquisition cost) when the financial asset is acquired. Subsequent changes in fair value are recognized in mortgage banking fees on the Consolidated Statements of Operations. The Company recognized mortgage banking income of \$6 million and \$1 million for the three months ended March 31, 2016 and 2015, respectively.

Interest income on residential mortgage loans held for sale is calculated based on the contractual interest rate of the loan and is recorded in interest income.

Commercial and Commercial Real Estate Loans Held for Sale

The fair value of commercial and commercial real estate loans held for sale is estimated using observable prices of identical or similar loans that transact in the marketplace. In addition, the Company uses external pricing services that

provide estimates of fair values based on quotes from various dealers transacting in the market, sector curves or benchmarking techniques. Therefore, the Company classifies the commercial and commercial real estate loans managed by the commercial secondary loan desk in Level 2 of the fair value hierarchy given the observable market inputs.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

There were no loans in this portfolio that were 90 days or more past due or nonaccruing as of March 31, 2016. The loans accounted for under the fair value option are initially measured at fair value when the financial asset is recognized. Subsequent changes in fair value are recognized in current earnings. Since all loans in the Company's commercial trading portfolio consist of floating rate obligations, all changes in fair value are due to changes in credit risk. Such credit-related fair value changes may include observed changes in overall credit spreads and/or changes to the creditworthiness of an individual borrower. Unsettled trades within the commercial trading portfolio are not recognized on the Consolidated Balance Sheets and represent off-balance sheet commitments. Refer to Note 12 "Commitments and Contingencies" for further information.

Interest income on commercial and commercial real estate loans held for sale is calculated based on the contractual interest rate of the loan and is recorded in interest income. Additionally, the Company did not recognize income for the three months ended March 31, 2016, and recognized \$1 million for the three months ended March 31, 2015, in other noninterest income related to its commercial trading portfolio.

The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance loans held for sale measured at fair value:

	March	31, 201	6	Dece	mber 31,	2015
			Aggregate			Aggregate
			Fair			Fair
	Aggr & g	gge egat	eV alue	Aggr	e kate regat	eValue
(in millions)	Fair U	npaid	Less	Fair	Unpaid	Less
	Valu₽r	rincipal	Aggregate	Valu	Principal	Aggregate
		_	Unpaid		_	Unpaid
			Principal			Principal
Residential mortgage loans held for sale, at fair value	\$292\$2	281	\$11	\$268	\$263	\$5
Commercial and commercial real estate loans held for sale, at fair value	73 73	3	_	57	57	

Recurring Fair Value Measurements

The Company utilizes a variety of valuation techniques to measure its assets and liabilities at fair value. Following is a description of valuation methodologies used for significant assets and liabilities carried on the balance sheet at fair value on a recurring basis:

Securities available for sale

The fair value of securities classified as AFS is based upon quoted prices, if available. Where observable quoted prices are available in an active market, securities are classified as Level 1 in the fair value hierarchy. Classes of instruments that are valued using this market approach include debt securities issued by the U.S. Treasury. If quoted market prices are not available, the fair value for the security is estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. These instruments are classified as Level 2 because they currently trade in active markets and the inputs to the valuations are observable. The pricing models used to value securities generally begin with market prices (or rates) for similar instruments and make adjustments based on the unique characteristics of the instrument being valued. These adjustments reflect assumptions made regarding the sensitivity of each security's value to changes in interest rates and prepayment speeds. Classes of instruments that are valued using this market approach include residential and commercial CMOs, specified pool mortgage "pass-through" securities and other debt securities issued by U.S. government-sponsored entities and state and political subdivisions.

A significant majority of the Company's Level 1 and 2 securities are priced using an external pricing service. The Company verifies the accuracy of the pricing provided by its primary outside pricing service on a quarterly basis. This process involves using a secondary external vendor to provide valuations for the Company's securities portfolio for comparison purposes. Any securities with discrepancies beyond a certain threshold are researched and, if necessary,

valued by an independent outside broker.

In certain cases where there is limited activity or less transparency around inputs to the valuation model, securities are classified as Level 3.

Residential loans held for sale

See the "Fair Value Option, Residential Mortgage Loans Held for Sale" discussion above.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Commercial loans held for sale

See the "Fair Value Option, Commercial and Commercial Real Estate Loans Held for Sale" discussion above. Derivatives

The vast majority of the Company's derivatives portfolio is composed of "plain vanilla" interest rate swaps, which are traded in over-the-counter markets where quoted market prices are not readily available. For these interest rate derivatives, fair value is determined utilizing models that use primarily market observable inputs, such as swap rates and yield curves. The pricing models used to value interest rate swaps calculate the sum of each instrument's fixed and variable cash flows, which are then discounted using an appropriate yield curve (i.e., LIBOR or OIS curve) to arrive at the fair value of each swap. The pricing models do not contain a high level of subjectivity as the methodologies used do not require significant judgment. The Company also considers certain adjustments to the modeled price which market participants would make when pricing each instrument, including a credit valuation adjustment that reflects the credit quality of the swap counterparty. The Company incorporates the effect of exposure to a particular counterparty's credit by netting its derivative contracts with the collateral available and calculating a credit valuation adjustment on the basis of the net position with the counterparty where permitted. The determination of this adjustment requires judgment on behalf of Company management; however, the total amount of this portfolio-level adjustment is not material to the total fair value of the interest rate swaps in their entirety. Therefore, interest rate swaps are classified as Level 2 in the valuation hierarchy.

The Company's other derivatives include foreign exchange contracts. Fair value of foreign exchange derivatives uses the mid-point of daily quoted currency spot prices. A valuation model estimates fair value based on the quoted spot rates together with interest rate yield curves and forward currency rates. Since all of these inputs are observable in the market, foreign exchange derivatives are classified as Level 2 in the fair value hierarchy.

Money Market Mutual Fund

Fair value is determined based upon unadjusted quoted market prices and is considered a Level 1 fair value measurement.

Other investments

The fair values of the Company's other investments are based on security prices in the market that are not active; therefore, these investments are classified as Level 2 in the fair value hierarchy.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents assets and liabilities measured at fair value, including gross derivative assets and liabilities on a recurring basis at March 31, 2016:

(in millions)	Total	Leve	el Level 2	Level
Securities available for sale:		1		3
Mortgage-backed securities	\$17,922	2\$—	\$17,922	2\$—
State and political subdivisions	9	_	9	
Equity securities	17	_	17	
U.S. Treasury and other	16	15	1	
Total securities available for sale	17,964	15	17,949	
Loans held for sale, at fair value:				
Residential loans held for sale	292		292	
Commercial loans held for sale	73		73	
Total loans held for sale, at fair value	365		365	
Derivative assets:				
Interest rate swaps	1,035		1,035	
Foreign exchange contracts	146		146	
Other contracts	11		11	
Total derivative assets	1,192	—	1,192	_
Other investment securities, at fair value:				
Money market mutual fund	63	63	_	
Other investments	5	_		