APOGEE TECHNOLOGY INC Form 10QSB November 14, 2003

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

(Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2003

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 000-30656

APOGEE TECHNOLOGY, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

04-3005815

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

129 MORGAN DRIVE, NORWOOD, MASSACHUSETTS 02062

(Address of principal executive offices)

(781) 551-9450

(Issuer s telephone number, including area code)

NOT APPLICABLE.

(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ý No o
State the number of shares of each of the Issuer s classes of common equity, as of the latest practicable date: As of October 7, 2003, there were 5,638,610 shares of Common Stock, \$.01 par value per share, outstanding on a pre-split basis.
Transitional Small Business Disclosure Format (Check one): Yes o No ý

APOGEE TECHNOLOGY, INC.

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APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED BALANCE SHEETS

	S	SEPTEMBER 30,		DECEMBER 31,	
	3	2003		2002	
		(Unaudited)			
ASSETS					
Current assets					
Cash and cash equivalents	\$	987,812	\$	994,296	
Accounts receivable, net of allowance for doubtful accounts of \$40,000 in 2003 and \$25,000 in 2002		4,008,450		2,030,492	
Inventories		974,011		138,702	
Prepaid expenses and other current assets		196,634		102,772	
Total current assets		6,166,907		3,266,262	
Property and equipment, net of accumulated depreciation of \$363,765 in 2003 and					
\$307,381 in 2002		126,172		139,332	
Other assets					
Digital amplifier patents, net of accumulated amortization of \$99,303 in 2003 and \$84,005 in 2002		88,167		93,256	
2002	\$	6,381,246	\$	3,498,850	
	Ψ	0,001,210	Ψ	3,130,030	
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities					
Bank line of credit	\$	400,000	\$		
Accounts payable and accrued expenses		1,617,613		999,919	
Current maturities of capital lease obligations		4,920		16,514	
Total current liabilities		2,022,533		1,016,433	
Capitalized lease obligations - net of current maturities				3,462	
Total liabilities		2,022,533		1,019,895	
Stockholders equity					
Common stock, \$.01 par value;					
20,000,000 shares authorized, 5,577,785 and 5,370,585 issued and outstanding in 2003 and 2002, respectively		55,778		53,706	
Additional paid-in capital		15,050,293		13,599,926	
Accumulated deficit		(10,747,358)		(11,174,677)	
Total stockholders equity		4,358,713		2,478,955	
	\$	6,381,246	\$	3,498,850	

The accompanying notes are an integral part of these condensed financial statements.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND ACCUMULATED DEFICIT

	THREE MONTHS ENDED SEPTEMBER 30,				NINE MONTHS ENDED SEPTEMBER 30,			
	2003		2002		2003		2002	
Revenues								
Product sales	\$ 2,626,292	\$	1,024,639	\$	6,831,177	\$	2,370,140	
Royalties	488,739		492,576		1,156,073		893,510	
Consulting			113,000				152,871	
	3,115,031		1,630,215		7,987,250		3,416,521	
Costs and expenses								
Product sales	1,858,317		720,310		4,791,244		1,638,553	
Research and development	433,941		483,165		1,163,682		1,282,004	
Selling, general and administrative	494,113		412,098		1,604,473		1,474,543	
	2,786,371		1,615,573		7,559,399		4,395,100	
Income (loss) before other income (expense)	328,660		14,642		427,851		(978,579)	
Other income (expense)								
Interest expense	(7,060)		(1,131)		(8,909)		(4,846)	
Interest income	3,524		5,634		8,377		23,641	
	(3,536)		4,503		(532)		18,795	