# Edgar Filing: MAIN STREET TRUST INC - Form 10-Q 

MAIN STREET TRUST INC
Form 10-Q
May 15, 2002

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended March 31, 2002
Commission File Number: 0-30031
MAIN STREET TRUST, INC.
(Exact name of Registrant as specified in its charter)
Illinois 37-1338484
(State or other jurisdiction
(I.R.S. Employer Identification of incorporation or organization) Number)
```

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            1 0 0 \text { West University, Champaign, Illinois 61820}
```

            1 0 0 \text { West University, Champaign, Illinois 61820}
            (Address of principal executive offices) (Zip Code)
            (Address of principal executive offices) (Zip Code)
                    (217) 351-6500
                    (217) 351-6500
                            (Registrant's telephone number, including area code)
                            (Registrant's telephone number, including area code)
    Indicate by "X" whether the registrant (1) has filed all reports required to be
Indicate by "X" whether the registrant (1) has filed all reports required to be
filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the
filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the
preceding 12 months (or for such shorter period that the registrant was required
preceding 12 months (or for such shorter period that the registrant was required
to file such reports), and (2) has been subject to such filing requirements for
to file such reports), and (2) has been subject to such filing requirements for
the past 90 days. YES [ X ] NO [ ]
the past 90 days. YES [ X ] NO [ ]
Indicate the number of shares outstanding of the registrant's common stock, as
Indicate the number of shares outstanding of the registrant's common stock, as
of May 7, 2002

```
of May 7, 2002
```

    Main Street Trust, Inc. Common Stock 11,206,390
                                    1
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## Edgar Filing: MAIN STREET TRUST INC - Form 10-Q

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& \text { Condition and Results of Operations }
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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

MAIN STREET TRUST, INC. AND SUBSIDIARIES
Consolidated Balance Sheets
March 31, 2002 and December 31, 2001
(Unaudited, in thousands, except share data)
ASSETS
Cash and due from banks .......................................................................... $\$$
5 40,063
Federal funds sold and interest earning deposits
31,329
Investments in debt and equity securities:
Available-for-sale, at fair value ...................................................... 258 256
Held-to-maturity, at cost (fair value of $\$ 59,689$ and $\$ 64,727$ at March 31,
2002 and December 31, 2001, respectively) .............................................. 58 58,623
Non-marketable equity securities ............................................................. . . . . . . . .
Mortgage loans held for sale .................................................................. 2,797
Loans, net of allowance for loan losses of $\$ 9,457$ and $\$ 9,259$
at March 31, 2002 and December 31, 2001, respectively ............................... 670,589
Premises and equipment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Accrued interest receivable ....................................................................... 8, 8,
Other assets ............................................................................................. . . .
Total assets ..................................................................................
$=========$
LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:

    Deposits:
    
    Demand, non-interest bearing .................................................................... 122,064
    

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Savings ..... 272,055
Time, $\$ 100$ and over ..... 109,386
Other time ..... 224,173
Total deposits ..... 837,676
Federal funds purchased, repurchase agreements and notes payable ..... 81,477
Federal Home Loan Bank advances and other borrowings ..... 34,855
Accrued interest payable ..... 2,675
Other liabilities ..... 8,920
Total liabilities ..... 965,603
Shareholders' equity:
Preferred stock, no par value; 2,000,000 shares authorizedCommon stock, $\$ 0.01$ par value; $15,000,000$ shares authorized; 11,199,947 and11,111,281 shares issued at March 31, 2002 and December 31, 2001, respectively112
Paid in capital55,040Retained earnings84,346
Accumulated other comprehensive income ..... 1,395
Less: treasury stock, at cost, 12,242 and 267,783 shares at March 31, 2002 and December 31, 2001, respectively
Total shareholders' equity ..... 140,664
Total liabilities and shareholders' equity ..... \$ 1,106,267
See accompanying notes to unaudited consolidated financial statements.
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MAIN STREET TRUST, INC. AND SUBSIDIARIES<br>Consolidated Statements of Income<br>For the Three Months Ended March 31, 2002 and 2001<br>(Unaudited, in thousands, except share data)

|  | 2002 |  |  | 2001 |
| :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |
| Loans and fees on loans | \$ | 12,187 | \$ | 14,236 |
| Investments in debt and equity securities |  |  |  |  |
| Taxable |  | 3,325 |  | 3,682 |
| Tax-exempt |  | 600 |  | 543 |
| Federal funds sold and interest earning deposits |  | 95 |  | 660 |
| Total interest income |  | 16,207 |  | 19,121 |
| Interest expense: |  |  |  |  |
| Demand, savings, and other time deposits |  | 3,915 |  | 6,756 |
| Time deposits \$100 and over |  | 1,092 |  | 1,430 |
| Federal funds purchased, repurchase agreements and notes payable |  | 326 |  | 779 |
| Federal Home Loan Bank advances and other borrowings |  | 494 |  | 614 |
| Total interest expense |  | 5,827 |  | 9,579 |

```
        Net interest income
        10,380
        9,542
```



```
            Net interest income after provision for loan losses .....
Non-interest income:
    Remittance processing .......................................... 1,949 1,660
```






```
    Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 
        Total non-interest income
        4,724
        4,087
Non-interest expense:
    Salaries and employee benefits
        4,755
```



```
        688
        563
        341
        236
        1,033
        202
    Equipment
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Non-interest expense:} \\
\hline Salaries and employee benefits & 4,755 & 4,516 \\
\hline Occupancy & 552 & 614 \\
\hline Equipment & 688 & 761 \\
\hline Data processing & 563 & 464 \\
\hline Office supplies & 341 & 389 \\
\hline Service charges from correspondent banks & 236 & 202 \\
\hline Other & 1,033 & 1,120 \\
\hline Total non-interest expense & 8,168 & 8,066 \\
\hline Income before income taxes & 6,606 & 5,328 \\
\hline Income taxes & 2,196 & 1,660 \\
\hline Net income & \$ 4,410 & \$ 3,668 \\
\hline \multicolumn{3}{|l|}{Per share data:} \\
\hline Basic earnings per share & \$ 0.40 & \$ 0.33 \\
\hline Weighted average shares of common stock outstanding & 11,097,242 & 10,988,282 \\
\hline Diluted earnings per share & \$ 0.40 & \$ 0.33 \\
\hline \begin{tabular}{l}
Weighted average shares of common stock and dilutiv \\

\end{tabular} & 11,147,974 & 11,187,231 \\
\hline
\end{tabular}
See accompanying notes to unaudited consolidated financial statements.
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MAIN STREET TRUST, INC. AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income
For the Three Months Ended March 31, 2002 and 2001
(Unaudited, in thousands)

\section*{Edgar Filing: MAIN STREET TRUST INC - Form 10-Q}
Unrealized holding gains (losses) arising during period, net of tax of (\$693) and \$599, for March 31, 2002 and 2001, respectively

\((1,309)\)

1,162

Less: reclassification adjustment for gains included in
 net income, net of tax of (\$24) and (\$26), for March 31, 2002
 and 2001, respectively

Other comprehensive income (loss)

Comprehensive income
See accompanying notes to unaudited consolidated financial statements.
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\author{
MAIN STREET TRUST, INC. AND SUBSIDIARIES \\ Consolidated Statements of Cash Flows For the Three Months Ending March 31, 2002 and 2001 (Unaudited, in thousands)
}Cash flows from operating activities:Net incomeAdjustments to reconcile net income to net cashprovided by operating activities:Depreciation and amortization666283330(70)(219)

            41)26,810
\((20,613)\)326

Cash flows from investing activities:Net decrease in loansProceeds from maturities and calls of investments in debt securities:Held-to-maturityAvailable-for-sale
    Proceeds from sales of investments:
        Available-for-sale
    Purchases of investments in debt and equity securities:
        Held-to-maturity
        Available-for-sale
        Other equity securities
    Principal paydowns from mortgage-backed securities:
        Held-to-maturity
        Available-for-sale
    Purchases of premises and equipment
                    Net cash provided by investing activities
            (Accretion) amortization of bond discounts and premiums, net
            Provision for loan losses
            Securities transactions, net
            Gain on sales of mortgage loans, net
            Federal Home Loan Bank stock dividend
            Proceeds from sales of mortgage loans originated for sale
            Mortgage loans originated for sale
            Other, net
                    Net cash provided by operating activities
                            11,882
                            2,357
\begin{tabular}{rr}
2,142 & 2,954 \\
863 & 15,338 \\
20,615 & 29,825 \\
28,889 & 39,189 \\
\((500)\) & \((6,932)\) \\
\((45,664)\) & \((51,877)\) \\
-- & \((250)\) \\
4,795 & 1,536 \\
1,974 & 467 \\
\((391)\) & \((511)\) \\
\(------12,723\) & 29,739
\end{tabular}
```

    Net (decrease) increase in deposits
    Net decrease in federal funds purchased,
        repurchase agreements, and notes payable
    Advances from Federal Home Loan Bank and other borrowings ..........
    Payments on Federal Home Loan Bank and other borrowings .............
    Cash dividends paid
    Issuance of new shares of common stock net
    Treasury stock transactions, net
            Net cash (used in) provided by financing activities
            Net (decrease) increase in cash and cash equivalents .........
    Cash and cash equivalents at beginning of year
. . . . . . . . . . . . . . . . . . . . .
Cash and cash equivalents at end of period
Supplemental disclosures of cash flow information:
Cash paid during the year for:

```

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    Dividends declared not paid
    ```

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        Interest . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $ . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 542 
    1,454
    1,149
    ```

See accompanying notes to unaudited consolidated financial statements.
\[
6
\]

MAIN STREET TRUST, INC. AND SUBSIDIARIES
Notes to Unaudited Consolidated Financial Statements

Note 1. Basis of Presentation

The accompanying unaudited consolidated financial statements for Main Street Trust, Inc. have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for fair presentation of financial position, results of operations, and cash flows in conformity with accounting principles generally accepted in the United States of America. These financial statements should be read in conjunction with the audited consolidated financial statements and related notes as of and for the year ended December 31, 2001, and schedules included in Main Street Trust, Inc.'s Form 10-K filed on March 29, 2002.

In the opinion of management, the consolidated financial statements of Main Street Trust, Inc. (the "Company") and its subsidiaries, as of March 31,2002 and for the three-month periods ended March 31, 2002 and 2001, include all adjustments necessary for a fair presentation of the results of those periods. All such adjustments are of a normal recurring nature.

Results of operations for the three-month period ended March 31, 2002 are not necessarily indicative of the results which may be expected for the year ended December 31, 2002.

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and due from banks and federal funds sold and interest earning deposits. Generally, federal funds are sold for one-day periods.

Certain amounts in the 2001 consolidated financial statements have been reclassified to conform with the 2002 presentation. Such reclassifications have no effect on previously reported net income.

Note 2. Company Information/Business Combination

On March 23, 2000, BankIllinois Financial Corporation and First Decatur Bancshares, Inc. completed a "merger of equals" between the two companies, structured as a merger of the two companies into the Company. The merger has been accounted for as a pooling of interests and, accordingly, all prior financial statements have been restated to include both companies. As a result of the merger, former shareholders of BankIllinois Financial Corporation and First Decatur Bancshares, Inc. received 6,119,673 and 4,990,281 shares of Company common stock, respectively.

The Company operates 17 banking centers and is the parent company of BankIllinois, First National Bank of Decatur, First Trust Bank of Shelbyville and FirsTech, Inc., a retail payment processing company. The Company has applied with its bank regulators for approval to merge BankIllinois and First Trust Bank of Shelbyville effective late in the second quarter of 2002. The resulting bank will be BankIllinois. The merger is not expected to have a significant impact on the consolidated financial statements.

On June 14, 2001, the Company was certified by the Board of Governors of the Federal Reserve System as a financial holding company. This designation allows the Company to engage in a wider range of nonbanking activities, including greater authority to engage in securities and insurance activities. However, the Company has no current plans to do so.

On April 23, 2002, the Company commenced a tender offer to acquire up to \(1,200,000\) of its shares of common stock at a price of \(\$ 23.00\) per share.

Note 3. New Accounting Rules and Regulations

In June 2001, Statement on Financial Accounting Standards No. 143 "Accounting for Asset Retirement Obligations" was issued to address financial reporting and obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This Statement applies to all entities and to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development or normal operations of a long-lived asset, except for certain obligations of lessees. Statement No. 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. Management does not believe the adoption of Statement No. 143 will have a significant impact on its financial statements.

Note 4. Income per Share

Net income per common share has been computed as follows:
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{2}{|l|}{Three Months Ended} \\
\hline & \multicolumn{2}{|c|}{March 31,} \\
\hline & 2002 & 2001* \\
\hline Net Income & \$ 4,410,000 & \$ 3,668,000 \\
\hline \multicolumn{3}{|l|}{Shares:} \\
\hline Weighted average common shares outstanding & 11,097,242 & 10,988,282 \\
\hline Dilutive effect of outstanding options, as determined by the application of the treasury stock method ......... & 50,732 & 198,949 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Weighted average common as adjusted .......... & \multicolumn{2}{|r|}{11,147,974} & \multicolumn{2}{|r|}{11,187,231} \\
\hline Basic earnings per share & \$ & 0.40 & \$ & 0.33 \\
\hline Diluted earnings per share & \$ & 0.40 & \$ & 0.33 \\
\hline
\end{tabular}

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

Assets and Liabilities

Total assets decreased \(\$ 45.244\) million, or \(3.9 \%\) to \(\$ 1.106\) billion at March 31 , 2002 compared to \(\$ 1.152\) billion at December 31, 2001 . Increases in federal funds sold and interest earning deposits, other assets and non-marketable equity securities were offset by decreases in all other asset categories.

Cash and due from banks decreased \(\$ 47.832\) million, or \(54.4 \%\) to \(\$ 40.063\) million at March 31, 2002 compared to \(\$ 87.895\) million at December 31, 2001, primarily due to a smaller dollar amount of deposit items in process of collection at March 31, 2002 compared to December 31, 2001.

Federal funds sold and interest earning deposits increased \(\$ 23.845\) million, or \(318.6 \%\) to \(\$ 31.329\) million at March 31, 2002 compared to \(\$ 7.484\) million at December 31, 2001. This increase was due to a smaller dollar amount of deposit items in process of collection at March 31, 2002 compared to December 31, 2001.

Total investments in debt and equity securities decreased \(\$ 13.217\) million, or 3.9\%, to \(\$ 322.205\) million at March 31, 2002 compared to \(\$ 335.422\) million at December 31, 2001. Investments in securities available-for-sale decreased \(\$ 8.060\) million, or \(3.0 \%\), and investments in debt and equity securities held-to-maturity decreased \(\$ 5.195\) million, or \(8.1 \%\), at March 31, 2002 compared to December 31, 2001. Slightly offsetting these decreases was an increase in non-marketable equity securities of \(\$ 0.038\) million, or \(0.7 \%\), for the same period. Investments fluctuate with loan demand and deposit volume.

Mortgage loans held for sale decreased \(\$ 5.978\) million, or 68.1\%, to \(\$ 2.797\) million at March 31, 2002 compared to \(\$ 8.775\) million at December 31, 2001. This decrease was attributable to the decrease in demand due to the interest rate environment, which has seen a slight increase in mortgage rates since the end of 2001.

Loans, net of allowance for loan losses, decreased \(\$ 2.472\) million, or \(0.4 \%\) to \(\$ 670.589\) million at March 31, 2002 from \(\$ 673.061\) million at December 31, 2001. Decreases in commercial, financial and agricultural loans of \(\$ 25.347\) million, or \(10.3 \%\) and installment and consumer loans of \(\$ 9.137\) million, or \(7.6 \%\), were partially offset by an increase of \(\$ 32.210\) million, or \(10.2 \%\), in real estate loans at March 31, 2002 compared to December 31, 2001.

Premises and equipment decreased \(\$ 0.269\) million, or \(1.4 \%\) from \(\$ 19.259\) million at December 31,2001 to \(\$ 18.990\) million at March 31, 2002. The decrease was caused by depreciation expense of \(\$ 0.660\) million offset by purchases of \(\$ 0.391\) million.

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Other assets increased \(\$ 1.065\) million, or \(9.9 \%\) from \(\$ 10.725\) million at December 31, 2001 to \(\$ 11.790\) million at March 31,2002 primarily due to an increase of \(\$ 0.478\) million in accrued trust income receivable.

Total liabilities decreased \(\$ 49.915\) million, or \(4.9 \%\) to \(\$ 965.603\) million at March 31, 2002 from \(\$ 1.016\) billion at December 31, 2001. Decreases in total deposits, federal funds purchased, repurchase agreements and notes payable, accrued interest payable and Federal Home Loan Bank advances and other borrowings were slightly offset by an increase in other liabilities.

Total deposits decreased \(\$ 46.433 \mathrm{million}\), or \(5.3 \%\) to \(\$ 837.676\) million at March 31, 2002 from \(\$ 884.109\) million at December 31, 2001. Decreases in deposits included \(\$ 30.656\) million, or \(21.9 \%\), in time deposits \(\$ 100,000\) and over, \(\$ 11.342\) million, or \(8.5 \%\) in non-interest bearing demand deposits, \(\$ 7.409\) million, or \(3.2 \%\) in other time and \(\$ 1.243\) million, or \(1.1 \%\) in interest bearing demand deposits. Somewhat offsetting these decreases was an increase of \(\$ 4.217\) million, or \(1.6 \%\), in savings deposits. The decrease in time deposits \(\$ 100,000\) and over was mainly due to the maturity of a large short-term deposit at the beginning of 2002 .

Federal funds purchased, repurchase agreements and notes payable decreased \(\$ 3.730\) million, or \(4.4 \%\) to \(\$ 81.477\) million at March 31, 2002 compared to \(\$ 85.207\) million at December 31, 2001. Included in this change were decreases of \(\$ 4.007\) million in repurchase agreements and \(\$ 1.825\) million in federal funds purchased. Somewhat offsetting these decreases was an increase in notes payable of \(\$ 2.102\) million.

Other liabilities increased \(\$ 1.003\) million, or \(12.7 \%\) to \(\$ 8.920\) million at March 31, 2002 from \(\$ 7.917\) million at December 31, 2001 . This change was primarily due to a \(\$ 0.588\) million increase in federal income taxes payable due to income tax expense being \(\$ 536,000\) higher in the first quarter of 2002 compared to the same period in 2001.

Investment Securities

The carrying value of investments in debt and equity securities was as follows for March 31, 2002 and December 31, 2001:

> Carrying Value of Securities
> (in thousands)
\begin{tabular}{|c|c|c|}
\hline & \[
\begin{gathered}
\text { March 31, } \\
2002
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31, \\
2001
\end{gathered}
\] \\
\hline \multicolumn{3}{|l|}{Available-for-sale:} \\
\hline U.S. Treasury & \$ 6,999 & \$ 8,577 \\
\hline Federal agencies & 184,096 & 191,325 \\
\hline Mortgage-backed securities & 42,535 & 28,279 \\
\hline State and municipal & 16,126 & 15,642 \\
\hline Corporate and other obligations & 3,082 & 3,099 \\
\hline Marketable equity securities & 5,598 & 19,574 \\
\hline Total available-for-sale & \$258,436 & \$266,496 \\
\hline \multicolumn{3}{|l|}{Held-to-maturity:} \\
\hline Federal agencies & \$ 1,750 & \$ 1,750 \\
\hline Mortgage-backed securities & 15,028 & 19,842 \\
\hline State and municipal & 41,845 & 42,226 \\
\hline Total held-to-maturity & \$ 58, 623 & \$ 63, 818 \\
\hline
\end{tabular}


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The following table shows the maturities and weighted-average yields of investment securities at March 31, 2002. All securities are shown at their contractual maturity.
\begin{tabular}{ccc} 
& \begin{tabular}{c} 
Maturities and Weighted Average Yields of D \\
(dollars in thousands)
\end{tabular} \\
March 31,2002
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{11}{|l|}{Securities available-} \\
\hline \multicolumn{11}{|l|}{for-sale} \\
\hline U.S. Treasury & \$ & 4,453 & \(6.10 \%\) & \$ & 2,546 & 3.59\% & \$ & -- & -- & \$ \\
\hline Federal agencies & \$ & 28,694 & \(6.13 \%\) & & 53,410 & \(4.80 \%\) & \$ & 1,993 & \(6.24 \%\) & \$ \\
\hline \multicolumn{10}{|l|}{Mortgage-backed} & \$ \\
\hline State and municipal & \$ & 1,020 & 6.00\% & \$ & 6,561 & 6.15\% & \$ & 6,679 & 7.53\% & \$ \\
\hline Other securities & \$ & -- & - & \$ & 3,082 & 5.31\% & \$ & -- & -- & \$ \\
\hline \multicolumn{11}{|l|}{Marketable equity} \\
\hline Total & \$ & 40,472 & & & 86,182 & & & 4,355 & & \$ \\
\hline Average Yield & & & 5.52\% & & & \(4.91 \%\) & & & 6.55\% & \\
\hline \multicolumn{11}{|l|}{Securities held-} \\
\hline \multicolumn{11}{|l|}{to-maturity} \\
\hline Federal agencies & \$ & 1,750 & \(6.04 \%\) & \$ & -- & -- & \$ & - & -- & \$ \\
\hline \multicolumn{11}{|l|}{Mortgage-backed} \\
\hline securities1 & \$ & 9,891 & 4.70\% & \$ & 3,679 & 6.53\% & \$ & 1,458 & 6.53\% & \$ \\
\hline State and municipal & \$ & 3,626 & \(6.40 \%\) & \$ & 30,918 & \(6.25 \%\) & \$ & 7,301 & 7.13\% & \$ \\
\hline Total & \$ & 15,267 & & \$ & 34,597 & & \$ & 8,759 & & \$ \\
\hline Average Yield & & & 5.26\% & & & \(6.28 \%\) & & & \(7.03 \%\) & \\
\hline
\end{tabular}

\footnotetext{
Non-marketable equity securities2
FHLB and FRB stock .......... \(\$\)
Other equity investments ..... \(\$\)
}

\section*{Loans}

The following tables present the amounts and percentages of loans for March 31, 2002 and December 31, 2001 according to the categories of commercial, financial and agricultural; real estate; and installment and consumer loans.

Amount of Loans Outstanding
(dollars in thousands)
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{March 31, 2002} & \multicolumn{2}{|l|}{December 31, 2001} \\
\hline Amount & Percentage & Amount & Percentage \\
\hline \$220,695 & 32.45\% & \$246,042 & 36.06\% \\
\hline 348,903 & 51.31\% & 316,693 & 46.41\% \\
\hline 110,448 & 16.24\% & 119,585 & 17.53\% \\
\hline \$680,046 & 100.00\% & \$682,320 & 100.00\% \\
\hline
\end{tabular}

1 Net of unearned discount

The balance of loans outstanding as of March 31, 2002 by maturity is shown in the following table:

Maturity of Loans Outstanding
(dollars in thousands)
March 31, 2002
\begin{tabular}{|c|c|c|c|c|}
\hline & 1 year or less & 1 to 5 years & Over 5 years & Total \\
\hline Commercial, financial and agricultural & \$106,999 & \$ 98,991 & \$ 14,705 & \$220,695 \\
\hline Real estate & 43,412 & 131,035 & 174,456 & 348,903 \\
\hline Installment and consumer1 & 35,294 & 68,317 & 6,837 & 110,448 \\
\hline Total & \$185,705 & \$298,343 & \$195,998 & \$680,046 \\
\hline Percentage of total loans outstanding & 27.31\% & 43.87\% & 28.82\% & 100.00\% \\
\hline
\end{tabular}

\section*{Capital}

Total shareholders' equity increased \(\$ 4.671\) million from December 31, 2001 to March 31, 2002. Treasury stock transactions were \(\$ 3.063\) million, primarily due to the exercise of employee stock options. The change in capital is summarized as follows:
\begin{tabular}{|c|c|}
\hline Shareholders' equity, December 31, 2001 & \$ 135,993 \\
\hline Net income & 4,410 \\
\hline Treasury stock transactions, net & 3,063 \\
\hline Stock appreciation rights & 7 \\
\hline Cash dividends declared. & \((1,454)\) \\
\hline Other comprehensive income & \((1,355)\) \\
\hline Shareholders' equity, March 31, 2002 & \$ 140,664 \\
\hline
\end{tabular}

On March 19, 2002, the Board of Directors of the Company declared a quarterly cash dividend of \(\$ 0.13\) per share of the Company's common stock. The dividend of \(\$ 1.454\) million was paid on April 23, 2002 to holders of record on April 5, 2002. On April 23, 2002, the Company commenced a tender offer to acquire up to \(1,200,000\) of its shares of common stock at a price of \(\$ 23.00\) per share.

The Company and its subsidiary banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and its subsidiary banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, banks must meet specific guidelines that involve quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and its subsidiary banks' capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and its subsidiary banks to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of March 31, 2002, that the Company and its subsidiary banks exceeded all capital adequacy requirements to which they are subject.

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As of March 31, 2002, the most recent notifications from primary regulatory agencies categorized all the Company's subsidiary banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, banks must maintain minimum total capital to risk-weighted assets, Tier I capital to risk-weighted assets, and Tier I capital to average assets ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed any of the company's subsidiary banks' categories.

The Company's and the Banks' actual capital amounts and ratios are presented in the following table (in thousands):


As of March 31, 2002:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
Total capital \\
(to risk-weighted assets)
\end{tabular} & & & & & & & & \\
\hline Consolidated & \$148,640 & 19.2\% & \$ & 61,927 & 8.0\% & & N/A & \\
\hline BankIllinois & \$ 67,616 & 15.9\% & \$ & 34,074 & 8.0\% & \$ & 42,592 & 10.0\% \\
\hline First National Bank of Decatur & \$ 49,162 & 16.7\% & \$ & 23,520 & 8.0\% & \$ & 29,400 & 10.0\% \\
\hline First Trust Bank of Shelbyville & \$ 11,337 & 26.2\% & \$ & 3,464 & 8.0\% & \$ & 4,330 & 10.0\% \\
\hline ```
Tier I capital
    (to risk-weighted assets)
``` & & & & & & & & \\
\hline Consolidated & \$139,080 & 18.0\% & \$ & 30,963 & 4.0\% & & N/A & \\
\hline BankIllinois & \$ 62,364 & 14.6\% & \$ & 17,037 & 4.0\% & \$ & 25,555 & 6.0\% \\
\hline First National Bank of Decatur & \$ 45,501 & 15.5\% & \$ & 11,760 & 4.0\% & \$ & 17,640 & 6.0\% \\
\hline First Trust Bank of Shelbyville & \$ 10,794 & 24.9\% & \$ & 1,732 & 4.0\% & \$ & 2,598 & 6.0\% \\
\hline ```
Tier I capital
    (to average assets)
``` & & & & & & & & \\
\hline Consolidated & \$139,080 & 12.5\% & \$ & 44,400 & 4.0\% & & N/A & \\
\hline BankIllinois & \$ 62,364 & 10.4\% & \$ & 23,940 & 4.0\% & \$ & 29,925 & 5.0\% \\
\hline First National Bank of Decatur & \$ 45,501 & 10.6\% & \$ & 17,118 & 4.0\% & \$ & 21,397 & 5.0\% \\
\hline First Trust Bank of Shelbyville & \$ 10,794 & 14.1\% & \$ & 3,069 & 4.0\% & \$ & 3,837 & 5.0\% \\
\hline
\end{tabular}

\section*{Interest Rate Sensitivity}

The concept of interest rate sensitivity attempts to gauge exposure of the Company's net interest income to adverse changes in market driven interest rates by measuring the amount of interest-sensitive assets and interest-sensitive liabilities maturing or subject to repricing within a specified time period. Liquidity represents the ability of the Company to meet the day-to-day demands of deposit customers balanced by its investments of these deposits. The Company must also be prepared to fulfill the needs of credit customers for loans with various types of maturities and other financing arrangements. The Company monitors its interest rate sensitivity and liquidity through the use of static gap reports which measure the difference between assets and liabilities maturing or repricing within specified time periods as well as financial forecasting/budgeting/reporting software packages.

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The following table presents the Company's interest rate sensitivity at various intervals at March 31, 2002:

Rate Sensitivity of Earning Assets and Interest Bearing Liabilities (dollars in thousands)
\begin{tabular}{crrc}
\(1-30\) & \(31-90\) & \(91-180\) & \(181-365\) \\
Days & Days & Days & Days
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Interest earning assets:} \\
\hline Federal funds sold and interest earning deposits & \$ & 31,329 & \$ & -- & \$ & -- & \$ & \\
\hline Debt and equity securities 1 & & 15,491 & & 20,359 & & 11,621 & & 38,001 \\
\hline Loans 2 & & 176,762 & & 24,376 & & 35,606 & & 52,868 \\
\hline Total earning assets & \$ & 223,582 & \$ & 44,735 & \$ & 47,227 & \$ & 90,869 \\
\hline \multicolumn{9}{|l|}{Interest bearing liabilities:} \\
\hline Savings and interest bearing demand deposits 3 .......... & \$ & 35,338 & \$ & 1,449 & \$ & 2,173 & \$ & 4,34 \\
\hline Money market savings deposits ......... & & 146,348 & & -- & & -- & & \\
\hline Time deposits & & 33,468 & & 43,610 & & 55,078 & & 86,70 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Federal funds purchased, repurchase agreements, and notes payable .... & & 77,976 & & 505 & & 2,320 & & 91 \\
\hline FHLB advances and other borrowings & & -- & & -- & & 5,000 & & 7,138 \\
\hline Total interest bearing liabilities & \$ & 293,130 & \$ & 45,564 & \$ & 64,571 & \$ & 98,284 \\
\hline Net asset (liability) funding gap & & \((69,548)\) & & (829) & & \((17,344)\) & & \((7,415\) \\
\hline Repricing gap & & 0.76 & & 0.98 & & 0.73 & & 0.92 \\
\hline Cumulative repricing gap & & 0.76 & & 0.79 & & 0.78 & & 0.81 \\
\hline
\end{tabular}

Included in the 1-30 day category of savings and interest-bearing demand deposits are non-core deposits plus a percentage, based upon industry-accepted assumptions and Company analysis, of the core deposits. "Core deposits" are the lowest average balance of the prior twelve months for each product type included in this category. "Non-core deposits" are the difference between the current balance and core deposits. The time frames include a percentage, based upon industry-accepted assumptions and Company analysis, of the core deposits, as follows:


At March 31, 2002, the Company was liability-sensitive due to the levels of savings and interest bearing demand deposits, short-term time deposits, and short-term borrowings. As such, the effect of a decrease in the interest rate for all interest earning assets and interest bearing liabilities of 100 basis points would increase annualized net interest income by approximately \(\$ 695,000\) in the \(1-30\) days category and \(\$ 704,000\) in the \(1-90\) days category assuming no management intervention. An increase in interest rates would have the opposite effect for the same time periods.

In addition to managing interest rate sensitivity and liquidity through the use of gap reports, the Company has provided for emergency liquidity situations with informal agreements with correspondent banks which permit the Company to borrow federal funds on an unsecured basis. Additionally, the company can borrow approximately \(\$ 37\) million from the Federal Home Bank on a secured basis.

The Company uses financial forecasting/budgeting/reporting software packages to perform interest rate sensitivity analysis for all product categories. The Company's primary focus of its analysis is on the effect of interest rate increases and decreases on net interest income. Management believes that this analysis reflects the potential effects on current earnings of interest rate changes. Call criteria and prepayment assumptions are taken into consideration for investments in debt and equity securities. All of the Company's financial instruments are analyzed by a software database which includes each of the different product categories which are tied to key rates such as prime, Treasury Bills, or the federal funds rate. The relationships of each of the different products to the key rate that the product is tied to is proportional. The

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software reprices the products based on current offering rates. The software performs interest rate sensitivity analysis by performing rate shocks of plus or minus 200 basis points in 100 basis point increments.

The following table shows projected results at March 31, 2002 and December 31, 2001 of the impact on net interest income from an immediate change in interest rates. The results are shown as a percentage change in net interest income over the next twelve months.
\begin{tabular}{lllll} 
March 31, 2002 & \(2.8 \%\) & \(1.4 \%\) & \((1.4 \%)\) & \((3.3 \%)\) \\
December 31, 2001 & \(4.2 \%\) & \(2.1 \%\) & \((2.1 \%)\) & \((3.6 \%)\)
\end{tabular}

The foregoing computations are based on numerous assumptions, including relative levels of market interest rates, prepayments and deposit mix. The computed estimates should not be relied upon as a projection of actual results. Despite the limitations on preciseness inherent in these computations, management believes that the information provided is reasonably indicative of the effect of changes in interest rate levels on the net earning capacity of the company's current mix of interest earning assets and interest bearing liabilities. Management continues to use the results of these computations, along with the results of its computer model projections, in order to maximize current earnings while positioning the Company to minimize the effect of a prolonged shift in interest rates that would adversely affect future results of operations.

At the present time, the most significant market risk affecting the Company is interest rate risk. Other market risks such as foreign currency exchange risk and commodity price risk do not occur in the normal business of the Company. The Company also is not currently using trading activities or derivative instruments to control interest rate risk.

\section*{Liquidity and Cash Flows}

The Company was able to meet liquidity needs during the first three months of 2002. A review of the consolidated statements of cash flows included in the accompanying financial statements shows that the Company's cash and cash equivalents decreased \(\$ 23.987\) million from December 31, 2001 to March 31, 2002. This decrease came from cash used in financing activities offset somewhat by cash provided by operating and investing activities.

There were differences in the sources and uses of cash during the first three months of 2002 compared to the first three months of 2001 . More cash was provided by operating activities during the first three months of 2002 compared to the same period of 2001 . Cash was provided during the first three months of 2002 for net loans originated for sale because proceeds from sales were higher than originated loans, whereas during the first three months of 2001 , originated loans were higher than proceeds from sales. Less cash was provided by investing activities during the first three months of 2002 compared to the same period of 2001 due to changes in the Company's investment portfolio. During the first three months of 2002, net cash provided by investing activities involving the Company's investment portfolio was \(\$ 10.972\) million compared to \(\$ 27.296\) million during the same period in 2001. Cash was used in financing activities during the first three months of 2002 compared to cash provided during the first three months of 2001. This was primarily due to cash used because of decreases in deposits during the first three months of 2002 compared to cash provided from

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increases in deposits during the same period of 2001.

Provision and Allowance for Loan Losses

The provision for loan losses is based on management's evaluation of the loan portfolio in light of national and local economic conditions, changes in the composition and volume of the loan portfolio, changes in the volume of past due and nonaccrual loans, and other relevant factors. The allowance for loan losses, which is reported as a deduction from loans, is available for loan charge-offs. The allowance is increased by the provision charged to expense and is reduced by loan charge-offs net of loan recoveries. The allowance is allocated between the commercial, residential real estate and consumer loan portfolios according to the historical losses experienced in each of these portfolios as well as the current level of watch list loans and nonperforming loans for each portfolio. Loans for which borrower cash flow and the estimated liquidation value of collateral are inadequate to repay the total outstanding balance are evaluated separately and assigned a specific allocation. The unallocated portion of the allowance is determined by economic conditions and other factors mentioned above. The balance of the allowance for loan losses was \(\$ 9.457\) million at March 31, 2002 compared to \(\$ 9.259\) million at December 31, 2001, as net charge-offs were \(\$ 132,000\) and provisions totaled \(\$ 330,000\) during the first three months of 2002. The allowance for loan losses as a percentage of gross loans, including loans held-for-sale, was \(1.38 \%\) at March 31,2002 , or slightly more than the December 31, 2001 percentage of \(1.34 \%\). Gross loans, including loans held-for-sale, decreased \(1.2 \%\) to \(\$ 682.843\) million at March 31, 2002 from \(\$ 691.095\) million at December 31, 2001.

The allowance for loan losses as a percentage of nonperforming loans was \(201.3 \%\) at March 31, 2002 compared to \(181.0 \%\) at December 31, 2001. Nonperforming loans decreased from \(\$ 5.115\) million at December 31, 2001 to \(\$ 4.699\) million at March 31, 2002. The \(\$ 416,000\) decrease in nonperforming loans during the first three months resulted from a \(\$ 1.125\) million decrease in loans past due 90 days or more, offset somewhat by a \(\$ 709,000\) increase in nonaccrual loans. The increase in nonaccruals consisted primarily of residential mortgage loans as well as a more aggressive approach toward placing 90-day consumer loan delinquencies on nonaccrual status. Management believes that nonperforming and potential problem loans are appropriately identified and monitored based on the extensive loan analysis performed by the credit administration department, the internal loan committees and the board of directors. Historically, there has not been a significant amount of loans charged off which had not been previously identified as problem loans by the credit administration department or the loan committees.

Along with other financial institutions, management shares a concern for the outlook of the economy in 2002. In addition to the softening of the economy in 2001, the tragic events of September 11, 2001 further clouded the economic outlook, severely impacting several major industries, as well as the economy as a whole. Additionally, consumer confidence, a key factor in the economy, was negatively impacted. Although the economy shows signs of improving, the past economic slowdown could still adversely affect cash flows from both commercial and individual borrowers, as a result of which, the Company could experience increases in problem assets, delinquencies and losses on loans.

The following table summarizes changes in the allowance for loan losses by loan categories for each period and additions to the allowance for loan losses which have been charged to operations.
\begin{tabular}{|c|c|}
\hline 2002 & 2001 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Allowance for loan losses at beginning of year ........ & \multicolumn{2}{|l|}{\$ 9,259} & & 8,879 \\
\hline \multicolumn{5}{|l|}{Charge-offs during period:} \\
\hline Commercial, financial and agricultural & \$ & (16) & \$ & (15) \\
\hline Real estate & & -- & & -- \\
\hline Installment and consumer & & (278) & & (213) \\
\hline Total & \$ & (294) & \$ & (228) \\
\hline \multicolumn{5}{|l|}{Recoveries of loans previously charged off:} \\
\hline Commercial, financial and agricultural & \$ & 88 & \$ & 44 \\
\hline Residential real estate & & 24 & & 63 \\
\hline Installment and consumer & & 50 & & 30 \\
\hline Total & \$ & 162 & \$ & 137 \\
\hline Net (charge-offs) recoveries & \$ & (132) & \$ & (91) \\
\hline Provision for loan losses & & 330 & & 235 \\
\hline Allowance for loan losses at end of quarter & \$ & 9,457 & \$ & 9,023 \\
\hline \multicolumn{5}{|l|}{Ratio of net (charge-offs) recoveries to} \\
\hline average net loans & & 0.02\% & & 0.01\% \\
\hline
\end{tabular}

The following table shows the allocation of the allowance for loan losses allocated to each category.

> Allocation of the Allowance for Loan Losses
> (in thousands)

March 31, 2002 December 31, 2001

\section*{Allocated:}
\begin{tabular}{|c|c|c|}
\hline Commercial, financial and agricultural & \$5,486 & \$5,487 \\
\hline Residential real estate & 384 & 419 \\
\hline Installment and consumer & 1,951 & 2,000 \\
\hline Total allocated allowance & \$7,821 & \$7,906 \\
\hline nallocated allowances & 1,636 & 1,353 \\
\hline tal & 9,457 & 9,259 \\
\hline
\end{tabular}

The following table presents the aggregate amount of loans considered to be nonperforming for the periods indicated. Nonperforming loans include loans accounted for on a nonaccrual basis, accruing loans contractually past due 90 days or more as to interest or principal payments and loans which are troubled debt restructurings as defined in Statement of Financial Accounting Standards No. 15, "Accounting by Debtors and Creditors for Troubled Debt Restructurings."

Nonperforming Loans (dollars in thousands)
March 31, 2002 December 31, 2001

Nonaccrual loans1
\(\$ 4,050\)
\(\$ 3,341\)

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\begin{tabular}{|c|c|c|c|}
\hline Loans past due 90 & \$ & 649 & \$1,774 \\
\hline Renegotiated loans & \$ & 63 & \$ 67 \\
\hline
\end{tabular}

1 Includes \(\$ 3.886\) million at March 31, 2002 and \(\$ 3.216\) million at December 31, 2001 of real estate and consumer loans which management does not consider impaired as defined by the Statement of Financial Accounting Standards No. 114, "Accounting by Creditors for Impairment of a Loan" (SFAS 114).

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\section*{Results of Operations}

Results of Operations For the Three Months Ended March 31, 2002

Net income for the first three months of 2002 was \(\$ 4.410\) million, \(a \$ 742,000\), or \(20.2 \%\) increase from \(\$ 3.668\) million for the same period in 2001 . Basic and diluted earnings per share increased \(\$ 0.07\), or \(21.2 \%\) to \(\$ 0.40\) per share in the first quarter of 2002 from \(\$ 0.33\) per share in the first quarter of 2001.

Operating earnings for the three months ended March 31, 2002 were \(\$ 4.410\) million compared to \(\$ 3.883\) million for the same period in 2001 , an increase of \(\$ 527,000\), or \(13.6 \%\). Basic and diluted operating earnings per share increased \(14.3 \%\), to \(\$ 0.40\), in the first quarter of 2002 from \(\$ 0.35\) in the first quarter of 2001 . The difference between operating and net earnings in the first quarter of 2001 was due to merger and restructuring related expenses, net of tax, of \(\$ 215,000\). The 2001 merger and restructuring expenses consisted of \(\$ 50,000\) of data processing expense and \(\$ 276,000\) of termination of employment contracts, offset by \(\$ 111,000\) of tax benefit.

The following schedule "Consolidated Average Balance Sheet and Interest Rates" provides details of average balances, interest income or interest expense, and the average rates for the Company's major asset and liability categories.
```

Consolidated Average Balance Sheet and Interest Rates
(dollars in thousands)
Three Months Ended March 31,

```

2002
20
\begin{tabular}{|c|c|c|c|}
\hline Average & & & Average \\
\hline Balance & Interest & Rate & Balance \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Assets & & & & & & & & \\
\hline Taxable investment securitiesl & \$ & 273,909 & \$ & 3,325 & \(4.86 \%\) & \$ & 247,313 & \$ \\
\hline Tax-exempt investment securitiesl (TE) . & & 55,487 & & 909 & 6.55\% & & 48,111 & \\
\hline Federal funds sold and interest earning deposits2 & & 20,539 & & 95 & 1.85\% & & 46,174 & \\
\hline Loans3,4 (TE) & & 673,475 & & 12,191 & \(7.24 \%\) & & 657,788 & \\
\hline Total interest earning assets and interest income (TE) ....... & & ,023,410 & \$ & 16,520 & 6.46\% & \$ & 999,386 & \$ \\
\hline Cash and due from banks & \$ & 48,993 & & & & \$ & 55,702 & \\
\hline Premises and equipment & & 19,136 & & & & & 20,842 & \\
\hline Other assets & & 18,650 & & & & & 19,388 & \\
\hline Total assets ................ & & 110,189 & & & & & 095,318 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Liabilities and Shareholders' Equity & & & & & & & & \\
\hline Interest bearing demand deposits & \$ & 106,084 & \$ & 150 & \(0.57 \%\) & \$ & 114,774 & \$ \\
\hline Savings & & 251,182 & & 1,121 & 1.79\% & & 225,441 & \\
\hline Time deposits & & 338,388 & & 3,736 & 4.42\% & & 361,949 & \\
\hline Federal funds purchased, repurchase agreements, and notes payable ........ & & 72,304 & & 326 & 1.80\% & & 70,621 & \\
\hline FHLB advances and other borrowings & & 35,268 & & 494 & 5. \(60 \%\) & & 39,073 & \\
\hline Total interest bearing liabilities and interest expense & \$ & 803,226 & \$ & 5,827 & \(2.90 \%\) & \$ & 811,858 & \$ \\
\hline Noninterest bearing demand deposits & \$ & 105,026 & & & & \$ & 102,601 & \\
\hline Noninterest bearing savings deposits & & 51,961 & & & & & 37,819 & \\
\hline Other liabilities & & 9,744 & & & & & 15,959 & \\
\hline Total liabilities & \$ & 969,957 & & & & \$ & 968,237 & \\
\hline Shareholders' equity & & 140,232 & & & & & 127,081 & \\
\hline Total liabilities and stockholders' equity .......... & & 110,189 & & & & & 095,318 & \\
\hline Interest spread (average rate earned minus average rate paid) (TE) ....... & & & & & \(3.56 \%\) & & & \\
\hline Net interest income (TE) & & & \$ & 10,693 & & & & \$ \\
\hline Net yield on interest earnings assets (TE) ................ & & & & & \(4.18 \%\) & & & \\
\hline
\end{tabular}

Notes to Consolidated Average Balance Sheet and Interest Rate Tables:

1 Investments in debt securities are included at carrying value.

2 Federal funds sold and interest earning deposits include approximately \(\$ 19,000\) and \(\$ 35,000\) in 2002 and 2001 , respectively, of interest income from third party processing of cashier checks.

3 Loans are net of allowance for loan losses and include mortgage loans held for sale. Nonaccrual loans are included in the total.

4 Loan fees of approximately \(\$ 250,000\) and \(\$ 175,000\) in 2002 and 2001, respectively, are included in total loan income.

Net interest income, the most significant component of the Company's earnings, is the difference between interest received or accrued on the Company's earning assets - primarily loans and investments - and interest paid or accrued on deposits and borrowings. In order to compare the interest generated from different types of earning assets, the interest income on certain tax-exempt investment securities and loans is increased for analysis purposes to reflect the income tax savings provided by these tax-exempt assets. The adjustment to interest income for tax-exempt investment securities and loans was calculated based on the federal income tax statutory rate of \(34 \%\). The following table presents, on a tax equivalent (TE) basis, an analysis of changes in net interest income resulting from changes in average volumes of earning assets and interest
bearing liabilities and average rates earned and paid. The change in interest due to the combined rate/volume variance has been allocated to rate and volume changes in proportion to the absolute dollar amounts of change in each.
```

Analysis of Volume and Rate Changes
(in thousands)
Three Months Ended March 31, }200

```
\begin{tabular}{lll} 
Increase & & \\
(Decrease) & & \\
from & & Due to \\
Previous & Due to & Rate \\
Year & Volume
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Interest Income} \\
\hline Taxable investment securities & \$ (357) & \$ & 1,870 & \$ \((2,227)\) \\
\hline Tax-exempt investment securities (TE) & 86 & & 285 & (199) \\
\hline Federal funds sold and interest earning deposits & (565) & & (255) & (310) \\
\hline Loans (TE) & \((2,056)\) & & 2,114 & \((4,170)\) \\
\hline Total interest income (TE) & \$ \((2,892)\) & \$ & 4,014 & \$ (6,906) \\
\hline \multicolumn{5}{|l|}{Interest Expense} \\
\hline Interest bearing demand and savings deposits1 & \$ (1,581) & \$ & 926 & \$ (2,507) \\
\hline Time deposits & \((1,598)\) & & (329) & \((1,269)\) \\
\hline Federal funds purchased, repurchase agreements and notes payable & (453) & & 125 & (578) \\
\hline FHLB advances and other borrowings & (120) & & (57) & (63) \\
\hline Total interest expense & \$ (3, 752) & \$ & 665 & \$ (4, 417) \\
\hline Net Interest Income (TE) & \$ 860 & \$ & 3,349 & \$ (2, 489) \\
\hline
\end{tabular}

Net interest income on a tax equivalent basis was \(\$ 860,000\), or \(8.7 \%\) higher for the first three months of 2002 compared to 2001. Total tax-equivalent interest income was \(\$ 2.892\) million, or \(14.9 \%\), lower in 2002 compared to 2001 , and interest expense decreased \(\$ 3.752\) million, or \(39.2 \%\). The decrease in tax-equivalent interest income was mainly due to lower rates, offset somewhat by an increase in average balances. The decrease in interest expense was due primarily to lower rates.

The decrease in total tax-equivalent interest income was mainly due to a decrease in interest income from loans, federal funds sold and interest-earning deposits and taxable investment securities, offset somewhat by an increase in interest income from tax-exempt investment securities. The decrease in interest income from loans was due to lower rates, offset somewhat by an increase in average balances. The decrease in interest income from federal funds sold and interest earning deposits was due to a combination of lower rates and lower average balances. The decrease in interest income from taxable investment securities was due to lower rates, offset somewhat by an increase in average balances. The increase in interest income from tax-exempt investment securities was due to an increase in average balances, offset somewhat by lower rates.

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The decrease in total interest expense was due to decreases in interest expense from all categories of interest bearing liabilities. Interest expense on time deposits decreased due to lower rates as well as a decrease in average balances. Interest expense on interest bearing demand and savings deposits and federal funds purchased, repurchase agreements and notes payable decreased primarily due to lower rates, offset slightly by an increase in average balances. The decrease in interest expense on FHLB advances and other borrowings was a combination of lower rates and lower average balances.

The provision for loan losses recorded was \(\$ 330,000\) during the first three months of 2002 . This was \(\$ 95,000\), or \(40.4 \%\), higher than the \(\$ 235,000\) recorded during the first three months of 2001 . The provision during both periods was based on management's analysis of the loan portfolio, as discussed in the provision for loan losses section above.

Total non-interest income increased \(\$ 637,000\), or \(15.6 \%\) during the first three months of 2002 compared to the first three months of 2001 . Included in this increase was an increase of \(\$ 289,000\), or \(17.4 \%\) in income from remittance processing. This increase was primarily due to increased volume coupled with restructured pricing for some customers. Income from trust and brokerage fees increased \(\$ 176,000\), or \(13.8 \%\) during the first quarter of 2002 compared to the first quarter of 2001 . This was mainly due to an increase in total assets under management upon which fees are based. Total assets under management increased \(\$ 380.0\) million, or \(33.4 \%\), at March 31, 2002 compared to March 31, 2001. Service charges on deposit accounts increased \(\$ 70,000\), or \(14.5 \%\), during the first quarter of 2002 compared to the same period in 2001 . Gains on sales of mortgage loans held-for-sale increased \(\$ 64,000\), or \(41.3 \%\) during the first three months of 2002 compared to the same period in 2001 . This increase reflected a \(\$ 10.992\) million, or 69.5\%, increase in funded mortgage loans held-for-sale during the first quarter of 2002 compared to the first quarter of 2001 . This increase was reflective of lower mortgage interest rates during the first three months of 2002 compared to the same period in 2001. Other income increased \(\$ 45,000\), or 10.4\%, during the first three months of 2002 compared to the same period in 2001. Somewhat offsetting these increases was a \(\$ 7,000\), or \(9.1 \%\), decrease in income from securities transactions during the first three months of 2002 compared to the same period in 2001.

Total non-interest expense increased \(\$ 102,000\), or \(1.3 \%\) during the first three months of 2002 compared to the same period in 2001. Of this increase, salaries and employee benefits increased \(\$ 239,000\), or \(5.3 \%\), during the first quarter of 2002 compared to the first quarter of 2001 . Data processing expense increased \(\$ 99,000\), or \(21.3 \%\), in the first quarter of 2002 compared to the first quarter of 2001. As a result of a computer system conversion at the Company's Decatur bank in 2001, computer processing expense increased due to a change from in-house data processing to third party service bureau data processing. Also contributing to the overall increase in non-interest expense was an increase in service charges from correspondent banks of \(\$ 34,000\), or \(16.8 \%\) in the first three months of 2002 compared to the same period in 2001 . Somewhat offsetting these increases was a decrease in other non-interest expense of \(\$ 87,000\), or \(7.8 \%\), during the first quarter of 2002 compared to the first quarter of 2001 . Equipment expense decreased \(\$ 73,000\), or \(9.6 \%\) during the first three months of 2002 compared to the same period in 2001. This decrease was primarily due to conversion to third party service bureau data processing from in-house data processing. Occupancy expense decreased \(\$ 62,000\), or \(10.1 \%\) during the first three months of 2002 compared to the same period in 2001 . This was mainly due to lower utilities and maintenance expenses because of the mild winter in 2002. Office supplies decreased \(\$ 48,000\), or \(12.3 \%\) in the first quarter of 2002 compared to the first quarter of 2001. Included in office supplies expense in 2001 were additional printing and mailing expense to announce a computer system conversion, and additional supplies purchased as a result of the conversion.

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Income tax expense increased \(\$ 536,000\), or \(32.3 \%\), during the first three months of 2002 compared to the first three months of 2001. The effective tax rate increased to 33.2\% during the first quarter of 2002 from \(31.2 \%\) during the first quarter of 2001. The difference in the effective tax rate was that the 2001 expense was offset by a State net operating loss carry forward.

Business Segment Information
The Company currently operates in two industry segments. The primary business involves providing banking services to central Illinois. The Company's subsidiary banks offer a full range of financial services to business and individual customers. These services include demand, savings, time and individual retirement accounts; commercial, consumer (including automobile loans and personal lines of credit), agricultural, and real estate lending; safe deposit and night depository services; farm management; full service trust departments that offer a wide range of services such as investment management, acting as trustee, serving as guardian, executor or agent and miscellaneous consulting; discount brokerage services and purchases of installment obligations from retailers, primarily without recourse. The other industry segment involves retail payment processing. FirsTech provides the following services to electric, water and gas utilities, telecommunication companies, cable television firms and charitable organizations:
- retail lockbox processing of payments delivered by mail on behalf of the biller
- processing of payments delivered by customers to pay agents such as grocery stores, convenience stores and currency exchanges
- concentration of payments delivered by the Automated Clearing House network, money management software such as Quicken and through networks such as Visa e-Pay and MasterCard RPS

The Company operates primarily to manage its investment in the subsidiaries. Company information is provided for informational purposes only, since it is not considered a separate segment for reporting purposes.


Services Services
Services
Company
Eliminations
Total

March 31, 2002
Total interest income-......

Provis
Total non-interest incon ...
non-interest income ...
Total non-interest expense .
Income before income tax ....
Income tax expense ..........
Net income .......................
Total assets .................
Depreciation and amortization
March 31, 2001
Total interest income ...... \$ 19, 123
Total interest expense ...... 9,645
Provision for loan losses ...
Total non-interest income ...
Total non-interest expense ..
Income before income tax ....
Income tax expense ..........
Net income ...................
\$ 16,194
5,881 330

\section*{2,880}

6,836
6,027
1,965
4,062
1,095,135
532
\$ 19,123
9, 645 235
2,446
6,427

\section*{5,262}

1,638
3,624
\$
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline 24 & \$ & 43 & \$ & (54) & \$ & 16,20 \\
\hline -- & & -- & & (54) & & 5,82 \\
\hline -- & & -- & & -- & & 33 \\
\hline 1,980 & & 27 & & (163) & & 4,72 \\
\hline 1,331 & & 164 & & (163) & & 8,16 \\
\hline 673 & & (94) & & -- & & 6,60 \\
\hline 269 & & (38) & & -- & & 2,19 \\
\hline 404 & & (56) & & -- & & 4,41 \\
\hline 7,790 & & 142,862 & & \((139,520)\) & & 1,106,26 \\
\hline 126 & & 8 & & -- & & 66 \\
\hline 37 & & \$ 27 & \$ & (66) & \$ & 19,12 \\
\hline -- & & -- & & (66) & & 9,57 \\
\hline -- & & -- & & -- & & 23 \\
\hline 1,777 & & 4,011 & & \((4,147)\) & & 4, 08 \\
\hline 1,332 & & 513 & & (206) & & 8,06 \\
\hline 482 & & 3,525 & & \((3,941)\) & & 5,32 \\
\hline 165 & & (143) & & -- & & 1,66 \\
\hline 317 & & 3,668 & & \((3,941)\) & & 3,66 \\
\hline
\end{tabular}

\section*{Recent Regulatory Developments}

On October 26, 2001, President Bush signed into law the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "USA PATRIOT Act"). Among its other provisions, the USA PATRIOT Act requires each financial institution: (i) to establish an anti-money laundering program; (ii) to establish due diligence policies, procedures and controls with respect to its private banking accounts and correspondent banking accounts involving foreign individuals and certain foreign banks; and (iii) to avoid establishing, maintaining, administering, or managing correspondent accounts in the United States for, or on behalf of, foreign banks that do not have a physical presence in any country. The USA PATRIOT Act also requires the Secretary of the Treasury to prescribe, by regulations to be issued jointly with the federal banking regulators and certain other agencies, minimum standards that financial institutions must follow to verify the identity of customers, both foreign and domestic, when a customer opens an account. In addition, the USA PATRIOT Act contains a provision encouraging cooperation among financial institutions, regulatory authorities and law enforcement authorities with respect to individuals, entities and organizations suspected of engaging in terrorist acts or money laundering activities.

During the first quarter of 2002, the Financial Crime Enforcement Network (FinCEN), a bureau of the Department of the Treasury, issued proposed and interim regulations as mandated by the USA PATRIOT Act that would: (i) prohibit certain financial institutions from providing correspondent accounts to foreign shell banks; (ii) require such financial institutions to take reasonable steps to ensure that correspondent accounts provided to foreign banks are not being used to indirectly provide banking services to foreign shell banks; (iii) require certain financial institutions that provide correspondent accounts to foreign banks to maintain records of the ownership of such foreign banks and their agents in the United States; (iv) require the termination of correspondent accounts of foreign banks that fail to turn over their account records in response to a lawful request from the Secretary of the Treasury or the Attorney General; and (v) encourage information sharing among financial institutions and federal law enforcement agencies to identify, prevent, deter and report money laundering and terrorist activity. To date, it has not been possible to predict the impact the USA PATRIOT ACT and its implementing regulations may have on the Company or its subsidiary banks in the future.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

This document (including information incorporated by reference) contains, and future oral and written statements of the company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995 , with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe", "expect", "anticipate", "plan", "intend", "estimate", "may", "will", "would", "could", "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new
information or future events.

The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects of the company and its subsidiaries include, but are not limited to, the following:
o The strength of the United States economy in general and the strength of the local economies in which the Company conducts its operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of the Company's assets.
o The economic impact of the terrorist attacks that occurred on September 11th, as well as any future threats and attacks, and the response of the United States to any such threats and attacks.
o The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters.
o The effects of changes in interest rates (including the effects of changes in the rate of prepayments of the Company's assets) and the policies of the Board of Governors of the Federal Reserve System.
o The ability of the Company to compete with other financial institutions as effectively as the Company currently intends due to increase in competitive pressures in the financial services sector.
o The inability of the Company to obtain new customers and to retain existing customers.
- The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.
o Technological changes implemented by the Company and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to the Company and its customers.
o The ability of the Company to develop and maintain secure and reliable electronic systems.
o The ability of the Company to retain key executives and employees and the difficulty that the Company may experience in replacing key executives and employees in an effective manner.
o Consumer spending and saving habits which may change in a manner that affects the Company's business adversely.
o Business combinations and the integration of acquired businesses which may be more difficult or expensive than expected.
o The costs, effects and outcomes of existing or future litigation.
o Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board.
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o The ability of the Company to manage the risks associated with the
foregoing as well as anticipated.
Item 3. Quantitative and Qualitative Disclosures about Market Risk
See the "Interest Rate Sensitivity" section above.
PART II. OTHER INFORMATION
Item 1. Legal Proceedings
There are no material pending legal proceedings to which the Company or its
subsidiaries is a party other than ordinary routine litigation incidental to
their respective businesses.
Item 2. Changes in Securities
None
Item 3. Defaults Upon Senior Securities
None
Item 4. Submission of Matters to a Vote of Security Holders
None
Item 5. Other Information
None
Item 6. Exhibits and Reports on Form 8-K
a. Exhibits
None
b. Reports
None

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SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MAIN STREET TRUST, INC.

Date: May 14, 2002

By: /s/ David B. White
David B. White, Executive Vice President and Chief Financial Officer

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By: /s/ Van A. Dukeman
Van A. Dukeman, President and Chief Executive Officer```

