MAIN STREET TRUST INC
Form 10-K
March 29, 2002

UNITED STATES SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, DC 20549<br>FORM 10-K<br>ANNUAL REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934<br>For the fiscal year ended December 31, 2001<br>Commission File Number: 33-90342<br>MAIN STREET TRUST, INC.

(Exact name of Registrant as specified in its charter)

Illinois
(State or other jurisdiction of incorporation or organization)
$37-1338484$
(I.R.S. Employer Identification Number)
100 West University, Champaign, Illinois 61820
(Address of principal executive offices) (Zip Code)
(217) 351-6500
(Registrant's telephone number, including area code) Securities registered pursuant to Section $12(\mathrm{~b})$ of the Act:
Name of Each Exchange
Title of Exchange Class On Which Registered
None
None
Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act:
Common Stock, \$.01 par value per share
Common Stock, \$.01 par value per share
(Title of Class)
(Title of Class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No _

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-K$ or any amendment to this Form 10-K. [ ]

The index to exhibits is located on page 61 of 61 total sequentially numbered pages.

As of March 13, 2002, the Registrant had issued and outstanding 11,173,947 shares of the Registrant's Common Stock. The aggregate market value of the voting stock held by non-affiliates of the Registrant as of March 13, 2002 was approximately $\$ 143.3$ million.*

* Based on the last reported price (\$18.70) of an actual transaction in Registrant's Common Stock on March 13, 2002, and reports of beneficial ownership filed by directors and executive officers of Registrant and by beneficial owners of more than $5 \%$ of the outstanding shares of Common Stock of Registrant; however, such determination of shares owned by affiliates does not constitute an admission of affiliate status or beneficial interest in shares of Registrant's Common Stock.


## Documents Incorporated By Reference

Part III of Form 10-K - Portions of Proxy Statement for annual meeting of shareholders to be held May 14, 2002.

MAIN STREET TRUST, INC.

Form 10-K Annual Report

Table of Contents

Part I

Item 1. Description of Business
A. General
B. Business of the Company and Subsidiary
C. Competition
D. Monetary Policy and Economic Conditions
E. Regulation and Supervision
F. Employees

Item 2. Properties
Item 3. Legal Proceedings
Item 4. Submission of Matters to a Vote of Security Holders..........

Part II

Item 5. Market for Registrant's Common Equity and Related Shareholder Matters.
Item 6. Selected Consolidated Financial Data...........................
Item 7. Management's Discussion and Analysis of
Financial Condition and Results of Operations
Item 7a. Quantitative and Qualitative Disclosures about Market Risk....
Item 8. Financial Statements and Supplementary Data...................
Item 9. Changes in and Disagreements on Accounting and Financial
Disclosure

Part III

Item 10. Directors and Executive Officers of the Registrant............

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Item 11. Executive Compensation
Item 12. Security Ownership of Certain Beneficial Owners and Management
Item 13. Certain Relationships and Related Transactions.................

Part IV

Item 14. Exhibits, Financial Statement Schedules and Reports
on Form 8-K.......................................................

PART I

Item 1. Description of Business

## A. General

MAIN STREET TRUST, INC. (the "Company"), an Illinois corporation, is a bank holding company registered under the Bank Holding Company Act of 1956, as amended (the "BHCA"). The Company was incorporated on August 12, 1999, and on March 23, 2000, the Company acquired all of the outstanding stock of BankIllinois, First National Bank of Decatur, First Trust Bank of Shelbyville and FirsTech, Inc. following the merger of BankIllinois Financial Corporation and First Decatur Bancshares, Inc.

On August 12, 1999, BankIllinois Financial Corporation and First Decatur Bancshares, Inc. entered into an agreement and plan of merger which provided for the merger of the two companies into the Company. The merger, which was accounted for as a pooling of interests, was completed on March 23, 2000. Accordingly, prior period consolidated financial statements have been restated as though the prior entities had been consolidated for all periods presented.
B. Business of the Company and Subsidiaries

General

The Company conducts the business of banking and offers trust services through BankIllinois, First National Bank of Decatur and First Trust Bank of Shelbyville (the "Banks"), and retail payment processing through FirsTech, Inc., its wholly owned subsidiaries. As of December 31, 2001, the Company had consolidated total assets of $\$ 1.152$ billion, shareholders' equity of $\$ 136.0$ million and trust assets under administration of approximately $\$ 1.386$ billion. Substantially all of the income of the Company is currently derived from dividends received from the Banks. The amount of these dividends is directly related to the earnings of the Banks and is subject to various regulatory restrictions. See "Regulation and Supervision."

## Banking Segment

The Banks conduct a general banking business embracing most of the services, both consumer and commercial, which banks may lawfully provide, including the following principal services: the acceptance of deposits to demand, savings and time accounts and the servicing of such accounts; commercial, consumer and real estate lending, including installment loans and personal lines of credit; safe deposit operations; and additional services tailored to the needs of individual customers, such as the sale of traveler's checks, cashier's checks and other specialized services. The Company offers personalized financial planning services through the PrimeVest Investment Center at BankIllinois and through Raymond James at

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

First National Bank of Decatur and First Trust Bank of Shelbyville, which services include a broad spectrum of investment products, including stocks, bonds, mutual funds and tax advantaged investments. In addition, the trust \& investments division offers a wide range of services such as investment management, acting as trustee, serving as guardian, executor or agent and miscellaneous consulting.

Commercial lending at the Banks covers such categories as agriculture, manufacturing, capital, inventory, construction, real estate development and commercial mortgages. Commercial lending, particularly loans to small and medium sized businesses, accounts for a major portion of the Banks' loan portfolios. The Banks' retail banking divisions make loans to consumers for various purposes, including home equity and automobile loans. The consumer mortgage loan departments, which are part of the retail banking divisions, specialize in real estate loans to individuals. The Banks also purchase installment obligations from retailers, primarily without recourse.

The Banks' principal sources of income are interest and fees on loans and investments and service fees. Their principal expenses are interest paid on deposits and general operating expenses. The Banks' primary service area is Central Illinois.

Lending Activities

General. The Company's primary source of revenue is interest revenue from lending activities. See "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS--Results of Operations--Net Interest Income."

Loan Portfolio Composition. The Company's loan portfolio totaled approximately $\$ 682.3$ million at December 31,2001 , representing $59 \%$ of total assets at that date. At that date, the loan portfolio included approximately $\$ 246.0$ million of commercial, financial and agricultural loans, $\$ 316.7$ million of real estate loans and $\$ 119.6$ million of installment and consumer loans. See "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS--Results of Operations--Financial Condition--Loans."

For a discussion of risks with respect to the loan portfolio, strategies for addressing and managing such risks, non-performing loans and allowance for loan losses, see "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS--Results of Operations--Allowance for Loan Losses and Loan Quality" and "--Financial Condition--Loans."

Interest Rates and Fees. Interest rates and fees charged on loans are affected primarily by the market demand for loans and the supply of money available for lending purposes. These factors are affected by, among other things, general economic conditions and the policies of the Federal government, including the Board of Governors of the Federal Reserve System (the "Federal Reserve"), legislative tax policies and governmental budgetary matters. See "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS--Results of Operations--Net Interest Income."

## Investment Securities

The carrying value of investment securities at December 31, 2001 was approximately $\$ 335.4$ million, representing 29\% of the Company's total assets. See "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS--Financial Condition--Investment Securities."

Interest Rate Sensitivity

For a discussion of the Banks' approach to managing its mix of interest rate sensitive assets and liabilities, see "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS -- Financial Condition--Interest Rate Sensitivity."

Remittance Services Segment

FirsTech, Inc. provides the following services to electric, water and gas utilities, telecommunication companies, cable television firms and charitable organizations: retail lockbox processing of payments delivered by mail; processing of payments delivered by customers to pay agents such as grocery stores, convenience stores and currency exchanges; and concentration of payments delivered by the Automated Clearing House network, money management software such as Quicken and through networks such as Visa e-Pay and Mastercard RPS. For the years ended December 31, 2001, 2000 and 1999, FirsTech, Inc. accounted for $\$ 7,678,000$ (9\%), $\$ 7,571,000(8 \%)$, and $\$ 8,824,000(10 \%)$, respectively, of the consolidated total revenues of the Company and accounted for $\$ 2,113,000$ (9\%), $\$ 1,722,000$ (9\%), and $\$ 1,256,000(7 \%)$, respectively, of the consolidated income before income tax of the Company. See Note 2 to the Consolidated Financial Statements for an analysis of segment operations.

FirsTech, Inc. provides retail lockbox processing for organizations. In 2001, remittance processing for these companies accounted for approximately $42 \%$ of the total revenue of FirsTech, Inc.

FirsTech, Inc. processes payments delivered by customers to pay agents. Many businesses and merchants such as grocery stores and convenience stores located throughout the United States serve as agents of utilities in collecting customer payments. In 2001, the remittance collection business for these companies accounted for approximately $53 \%$ of the total revenue of FirsTech, Inc.

FirsTech, Inc. competes in the retail payment processing business with companies that range from large national companies to small, local businesses. In addition, many companies do their own remittance processing rather than out-source the work to an independent processor such as FirsTech, Inc. The principal methods of competition in the remittance processing industry are pricing of services, use of technology and quality of service.
C. Competition

The Company faces strong competition both in originating loans and in attracting deposits. Competition in originating real estate loans comes primarily from other commercial banks, savings institutions and mortgage bankers making loans secured by real estate located in the Company's market area. Commercial banks and finance companies, including finance company affiliates of automobile manufacturers, provide vigorous competition in consumer lending. The Company competes for real estate and other loans principally on the basis of the interest rates and loan fees it charges, the types of loans it originates and the quality of services it provides to borrowers.

The Company faces substantial competition in attracting deposits from other commercial banks, savings institutions, money market and mutual funds, credit unions and other investment vehicles. The ability of the company to attract and retain deposits depends on its ability to provide investment

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

opportunities that satisfy the requirements of investors as to rate of return, liquidity, risk and other factors. The Company attracts a significant amount of deposits through its branch offices, primarily from the communities in which those branch offices are located; therefore, competition for those deposits is principally from other commercial banks and savings institutions located in the same communities. The Company competes for these deposits by offering a variety of deposit accounts at competitive rates, convenient business hours and convenient branch locations with interbranch deposit and withdrawal privileges at each.

Under the Gramm-Leach-Bliley Act which was enacted in 2000, securities firms and insurance companies that elect to become financial holding companies may acquire banks and other financial institutions. This may significantly change the competitive environment in which the Company and the Banks conduct business. The financial services industry is also likely to become more competitive as further technological advances enable more companies to provide financial services. These technological advances may diminish the importance of depository institutions and other financial intermediaries in the transfer of funds between parties.
D. Monetary Policy and Economic Conditions

The earnings of commercial banks and bank holding companies are affected not only by general economic conditions, but also by the policies of various governmental regulatory agencies. In particular, the Federal Reserve regulates money and credit conditions and interest rates in order to influence general economic conditions and interest rates, primarily through open market operations in U. S. government securities, varying the discount rate on member banks and nonmember bank borrowings and setting reserve requirements against bank deposits. Such Federal Reserve policies and acts have a significant influence on overall growth and distribution of bank loans, investments, deposits and related interest rates. The Company cannot accurately predict the effect, if any, such policies and acts may have in the future on its business or earnings.
E. Regulation and Supervision

General

Financial institutions and their holding companies are extensively regulated under federal and state law. As a result, the growth and earnings performance of the Company can be affected not only by management decisions and general economic conditions, but also by the requirements of applicable state and federal statutes and regulations and the policies of various governmental regulatory authorities, including the Illinois Commissioner of Banks and Real Estate (the "Commissioner"), the Office of the Comptroller of the Currency (the "OCC"), the Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Federal Deposit Insurance Corporation (the "FDIC"), the Internal Revenue Service and state taxing authorities and the Securities and Exchange Commission (the "SEC"). The effect of applicable statutes, regulations and regulatory policies can be significant, and cannot be predicted with a high degree of certainty.

Federal and state laws and regulations generally applicable to financial institutions, such as the Company and its subsidiaries, regulate, among other things, the scope of business, investments, reserves against deposits, capital levels relative to operations, the nature and amount of collateral for loans, the establishment of branches, mergers, consolidations and dividends. The system of supervision and regulation applicable to the Company and its subsidiaries establishes a comprehensive framework for their respective operations and is intended primarily for the protection of the FDIC's deposit insurance funds and the depositors, rather

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

than the shareholders, of financial institutions.

The following is a summary of the material elements of the regulatory framework that applies to the Company and its subsidiaries. It does not describe all of the statutes, regulations and regulatory policies that apply to the Company and its subsidiaries, nor does it restate all of the requirements of the statutes, regulations and regulatory policies that are described. As such, the following is qualified in its entirety by reference to the applicable statutes, regulations and regulatory policies. Any change in applicable law, regulations or regulatory policies may have a material effect on the business of the Company and its subsidiaries.

Recent Regulatory Developments

The terrorist attacks in September, 2001, have impacted the financial services industry and have already led to federal legislation that attempts to address certain related issues involving financial institutions. On October 26, 2001, President Bush signed into law the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "USA PATRIOT Act"). Among its other provisions, the USA PATRIOT Act requires each financial institution: (i) to establish an anti-money laundering program; (ii) to establish due diligence policies, procedures and controls with respect to its private banking accounts and correspondent banking accounts involving foreign individuals and certain foreign banks; and (iii) to avoid establishing, maintaining, administering, or managing correspondent accounts in the United States for, or on behalf of, foreign banks that do not have a physical presence in any country. The USA PATRIOT Act also requires the Secretary of the Treasury to prescribe, by regulations to be issued jointly with the federal banking regulators and certain other agencies, minimum standards that financial institutions must follow to verify the identity of customers, both foreign and domestic, when a customer opens an account. In addition, the USA PATRIOT Act contains a provision encouraging cooperation among financial institutions, regulatory authorities and law enforcement authorities with respect to individuals, entities and organizations engaged in, or reasonably suspected of engaging in, terrorist acts or money laundering activities. At this time, the Company is unable to determine whether the provisions of the USA PATRIOT Act will have a material impact on the business of the Company and its subsidiaries.

The Company
General. The Company, as the sole shareholder of the Bank Subsidiaries, is a bank holding company. As a bank holding company, the Company is registered with, and is subject to regulation by, the Federal Reserve under the Bank Holding Company Act, as amended (the "BHCA"). In accordance with Federal Reserve policy, the Company is expected to act as a source of financial strength to the Bank Subsidiaries and to commit resources to support the Bank Subsidiaries in circumstances where the Company might not otherwise do so. Under the BHCA, the Company is subject to periodic examination by the Federal Reserve. The Company is also required to file with the Federal Reserve periodic reports of the Company's operations and such additional information regarding the Company and its subsidiaries as the Federal Reserve may require. The Company is also subject to regulation by the Commissioner under the Illinois Bank Holding Company Act, as amended.

Investments and Activities. Under the BHCA, a bank holding company must obtain Federal Reserve approval before: (i) acquiring, directly or indirectly, ownership or control of any voting shares of another bank or bank holding company if, after the acquisition, it would own or control

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

more than 5\% of the shares of the other bank or bank holding company (unless it already owns or controls the majority of such shares); (ii) acquiring all or substantially all of the assets of another bank; or (iii) merging or consolidating with another bank holding company. Subject to certain conditions (including certain deposit concentration limits established by the BHCA), the Federal Reserve may allow a bank holding company to acquire banks located in any state of the United States without regard to whether the acquisition is prohibited by the law of the state in which the target bank is located. In approving interstate acquisitions, however, the Federal Reserve is required to give effect to applicable state law limitations on the aggregate amount of deposits that may be held by the acquiring bank holding company and its insured depository institution affiliates in the state in which the target bank is located (provided that those limits do not discriminate against out-of-state depository institutions or their holding companies) and state laws which require that the target bank have been in existence for a minimum period of time (not to exceed five years) before being acquired by an out-of-state bank holding company.

The BHCA also generally prohibits the Company from acquiring direct or indirect ownership or control of more than $5 \%$ of the voting shares of any company which is not a bank and from engaging in any business other than that of banking, managing and controlling banks or furnishing services to banks and their subsidiaries. This general prohibition is subject to a number of exceptions. The principal exception allows bank holding companies to engage in, and to own shares of companies engaged in, certain businesses found by the Federal Reserve to be "so closely related to banking ... as to be a proper incident thereto." Under current regulations of the Federal Reserve, this authority would permit the Company to engage in a variety of banking-related businesses, including the operation of a thrift, sales and consumer finance, equipment leasing, the operation of a computer service bureau (including software development), and mortgage banking and brokerage. Additionally, bank holding companies that meet certain eligibility requirements prescribed by the BHCA and elect to operate as financial holding companies may engage in, or own shares in companies engaged in, a wider range of nonbanking activities, including securities and insurance activities and any other activity that the Federal Reserve, in consultation with the Secretary of the Treasury, determines by regulation or order is financial in nature, incidental to any such financial activity or complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. The BHCA generally does not place territorial restrictions on the domestic activities of non-bank subsidiaries of bank holding companies or financial holding companies. The Company has received approval to operate as a financial holding company.

Federal law also prohibits any person or company from acquiring "control" of a bank or bank holding company without prior notice to the appropriate federal bank regulator. "Control" is defined in certain cases as the acquisition of $10 \%$ or more of the outstanding shares of a bank or bank holding company.

Capital Requirements. Bank holding companies are required to maintain minimum levels of capital in accordance with Federal Reserve capital adequacy guidelines. If capital falls below minimum guideline levels, a bank holding company, among other things, may be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve's capital guidelines establish the following minimum regulatory capital requirements for bank holding companies: (i) a risk-based requirement expressed as a percentage of total risk-weighted

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

assets; and (ii) a leverage requirement expressed as a percentage of total assets. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of $8 \%$, and a minimum ratio of Tier 1 capital to total risk-weighted assets of $4 \%$. The leverage requirement consists of a minimum ratio of Tier 1 capital to total assets of $3 \%$ for the most highly rated companies, with a minimum requirement of $4 \%$ for all others. For purposes of these capital standards, Tier 1 capital consists primarily of permanent shareholders' equity less intangible assets (other than certain loan servicing rights and purchased credit card relationships). Total capital consists primarily of Tier 1 capital plus certain other debt and equity instruments which do not qualify as Tier 1 capital and a portion of the company's allowance for loan and lease losses.

The risk-based and leverage standards described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual banking organizations. For example, the Federal Reserve's capital guidelines contemplate that additional capital may be required to take adequate account of, among other things, interest rate risk, or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Further, any banking organization experiencing or anticipating significant growth would be expected to maintain capital ratios, including tangible capital positions (i.e., Tier 1 capital less all intangible assets), well above the minimum levels.

As of December 31, 2001, the Company had regulatory capital in excess of the Federal Reserve's minimum requirements.

Dividends. The Illinois Business Corporation Act, as amended, prohibits the Company from paying a dividend if, after giving effect to the dividend: (i) the Company would be insolvent; or (ii) the net assets of the Company would be less than zero; or (iii) the net assets of the Company would be less than the maximum amount then payable to shareholders of the Company who would have preferential distribution rights if the Company were liquidated. Additionally, the Federal Reserve has issued a policy statement with regard to the payment of cash dividends by bank holding companies. The policy statement provides that a bank holding company should not pay cash dividends which exceed its net income or which can only be funded in ways that weaken the bank holding company's financial health, such as by borrowing. The Federal Reserve also possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies.

Federal Securities Regulation. The Company's common stock is registered with the SEC under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Consequently, the Company is subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act.

The Banks

General. BankIllinois and First Trust Bank of Shelbyville ("Shelbyville") are Illinois-chartered banks, the deposit accounts of which are insured by the FDIC's Bank Insurance Fund ("BIF"). As BIF-insured, Illinois-chartered banks, BankIllinois and Shelbyville are subject to the examination, supervision, reporting and enforcement requirements of the Commissioner, as the chartering authority for Illinois banks, and the FDIC which under federal law is designated as the primary federal regulator of

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

state-chartered, FDIC-insured banks that are not members of the Federal Reserve System. Both banks are also members of the Federal Home Loan Bank System, which provides a central credit facility primarily for member institutions.

First National Bank of Decatur ("Decatur") is a national bank, chartered by the OCC under the National Bank Act. The deposit accounts of Decatur are insured by the BIF, and Decatur is a member of the Federal Reserve System. As a BIF-insured national bank, Decatur is subject to the examination, supervision, reporting and enforcement requirements of the occ, as the chartering authority for national banks, and the FDIC, as administrator of the BIF. Decatur is also a member of the Federal Home Loan Bank System.

Deposit Insurance. As FDIC-insured institutions, the Bank Subsidiaries are required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system under which all insured depository institutions are placed into one of nine categories and assessed insurance premiums based upon their respective levels of capital and results of supervisory evaluations. Institutions classified as well-capitalized (as defined by the FDIC) and considered healthy pay the lowest premium while institutions that are less than adequately capitalized (as defined by the FDIC) and considered of substantial supervisory concern pay the highest premium. Risk classification of all insured institutions is made by the FDIC for each semi-annual assessment period.

During the year ended December 31, 2001, BIF assessments ranged from $0 \%$ of deposits to $0.27 \%$ of deposits. For the semi-annual assessment period beginning January 1, 2002, BIF assessment rates will continue to range from $0 \%$ of deposits to $0.27 \%$ of deposits.

The FDIC may terminate the deposit insurance of any insured depository institution if the FDIC determines, after a hearing, that the institution (i) has engaged or is engaging in unsafe or unsound practices; (ii) is in an unsafe or unsound condition to continue operations; or (iii) has violated any applicable law, regulation, order, or any condition imposed in writing by, or written agreement with, the FDIC. The FDIC may also suspend deposit insurance temporarily during the hearing process for a permanent termination of insurance if the institution has no tangible capital. Management of the Company is not aware of any activity or condition that could result in termination of the deposit insurance of the Bank Subsidiaries.

FICO Assessments. Since 1987, a portion of the deposit insurance assessments paid by members of the FDIC's Savings Association Insurance Fund ("SAIF") has been used to cover interest payments due on the outstanding obligations of the Financing Corporation ("FICO"). FICO was created in 1987 to finance the recapitalization of the Federal Savings and Loan Insurance Corporation, the SAIF's predecessor insurance fund. As a result of federal legislation enacted in 1996, beginning as of January 1, 1997, both SAIF members and BIF members became subject to assessments to cover the interest payments on outstanding FICO obligations until the final maturity of such obligations in 2019. During the year ended December 31, 2001, the FICO assessment rate for BIF and SAIF members was approximately $0.02 \%$ of deposits.

Supervisory Assessments. All Illinois banks and national banks are required to pay supervisory assessments to the Illinois Commissioner and the OCC, respectively, to fund the operations of such agencies. In general, the amount of such supervisory assessments is based upon each institution's total assets. During the year ended December 31, 2001, the Bank Subsidiaries paid supervisory assessments totaling \$215,000.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Capital Requirements. The FDIC and the OCC have established the following minimum capital standards for state-chartered insured non-member banks and national banks, such as the Bank Subsidiaries: (i) a leverage requirement consisting of a minimum ratio of Tier 1 capital to total assets of $3 \%$ for the most highly-rated banks with a minimum requirement of at least $4 \%$ for all others; and (ii) a risk-based capital requirement consisting of a minimum ratio of total capital to total risk-weighted assets of $8 \%$, and a minimum ratio of Tier 1 capital to total risk-weighted assets of $4 \%$. For purposes of these capital standards, Tier 1 capital and total capital consist of substantially the same components as Tier 1 capital and total capital under the Federal Reserve's capital guidelines for bank holding companies (see "--The Company--Capital Requirements").

The capital requirements described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual institutions. For example, the regulations of the FDIC and the OCC provide that additional capital may be required to take adequate account of, among other things, interest rate risk or the risks posed by concentrations of credit, nontraditional activities or securities trading activities.

Further, federal law and regulations provide various incentives to financial institutions to maintain regulatory capital at levels in excess of minimum regulatory requirements. For example, a financial institution that is "well-capitalized" may qualify for exemptions from prior notice or application requirements otherwise applicable to certain types of activities and may qualify for expedited processing of other required notices or applications. Additionally, one of the criteria which determines a bank holding company's eligibility to operate as a financial holding company is a requirement that all of its financial institution subsidiaries be "well-capitalized". Under the regulations of the OCC and the FDIC, in order to be "well-capitalized", a financial institution must maintain a ratio of total capital to total risk-weighted assets of $10 \%$ or greater, a ratio of Tier 1 capital to total risk-weighted assets of $6 \%$ or greater and a ratio of Tier 1 capital to total assets of $5 \%$ or greater.

Federal law also provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators' powers depends on whether the institution in question is "adequately capitalized", "undercapitalized", "significantly undercapitalized", or "critically undercapitalized", in each case as defined by regulation. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: (i) requiring the institution to submit a capital restoration plan; (ii) limiting the institution's asset growth and restricting its activities; (iii) requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; (iv) restricting transactions between the institution and its affiliates; (v) restricting the interest rate the institution may pay on deposits; (vi) ordering a new election of directors of the institution; (vii) requiring the senior executive officers or directors be dismissed; (viii) prohibiting the institution from accepting deposits from correspondent banks; (ix) requiring the institution to divest certain subsidiaries; (x) prohibiting the payment of principal or interest on subordinated debt; and (xi) ultimately, appointing a receiver for the institution.

As of December 31, 2001: (i) none of the Bank Subsidiaries was subject to a directive from the FDIC or the OCC to increase its capital to an amount in excess of the minimum regulatory capital requirements; (ii) each of the

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Bank Subsidiaries exceeded its minimum regulatory capital requirements under applicable capital adequacy guidelines; and (iii) each of the Bank Subsidiaries are "well-capitalized", as defined by applicable regulations.

Additionally, institutions insured by the FDIC may be liable for any loss incurred by, or reasonably expected to be incurred by, the FDIC in connection with the default of commonly controlled FDIC insured depository institutions or any assistance provided by the FDIC to commonly controlled FDIC insured depository institutions in danger of default. Because the Company owns more than $25 \%$ of the outstanding stock of each of the Bank Subsidiaries, the Bank Subsidiaries are deemed to be commonly controlled.

Dividends. Under the Illinois Banking Act, BankIllinois and Shelbyville may not pay dividends in excess of their net profits.

The National Bank Act imposes limitations on the amount of dividends that may be paid by a national bank, such as Decatur. Generally, a national bank may pay dividends out of its undivided profits, in such amounts and at such times as the bank's board of directors deems prudent. Without prior occ approval, however, a national bank may not pay dividends in any calendar year which, in the aggregate, exceed the bank's year-to-date net income plus the bank's retained net income for the two preceding years.

The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized. As described above, each of the Bank Subsidiaries exceeded its minimum capital requirements under applicable guidelines as of December 31, 2001. As of December 31, 2001, approximately $\$ 56,481,000$ was available to be paid as dividends to the Company by the Bank Subsidiaries. Notwithstanding the availability of funds for dividends, however, the banking regulators may prohibit the payment of any dividends by the Bank Subsidiaries if such payment is deemed to constitute an unsafe or unsound practice.

Insider Transactions. The Bank Subsidiaries are subject to certain restrictions imposed by federal law on extensions of credit to the company and its subsidiaries, on investments in the stock or other securities of the Company and its subsidiaries and the acceptance of the stock or other securities of the Company or its subsidiaries as collateral for loans. Certain limitations and reporting requirements are also placed on extensions of credit by the Bank Subsidiaries to their directors and officers, to directors and officers of the Company and its subsidiaries, to principal shareholders of the Company, and to "related interests" of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person becoming a director or officer of the Company or one of its subsidiaries or a principal shareholder of the Company may obtain credit from banks with which the Bank Subsidiaries maintain a correspondent relationship.

Safety and Soundness Standards. The federal banking agencies have adopted guidelines which establish operational and managerial standards to promote the safety and soundness of federally insured depository institutions. The guidelines set forth standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

In general, the safety and soundness guidelines prescribe the goals to be achieved in each area, and each institution is responsible for establishing its own procedures to achieve those goals. If an institution fails to

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

comply with any of the standards set forth in the guidelines, the institution's primary federal regulator may require the institution to submit a plan for achieving and maintaining compliance. If an institution fails to submit an acceptable compliance plan, or fails in any material respect to implement a compliance plan that has been accepted by its primary federal regulator, the regulator is required to issue an order directing the institution to cure the deficiency. Until the deficiency cited in the regulator's order is cured, the regulator may restrict the institution's rate of growth, require the institution to increase its capital, restrict the rates the institution pays on deposits or require the institution to take any action the regulator deems appropriate under the circumstances. Noncompliance with the standards established by the safety and soundness guidelines may also constitute grounds for other enforcement action by the federal banking regulators, including cease and desist orders and civil money penalty assessments.

Branching Authority. Illinois banks, such as BankIllinois and Shelbyville, have the authority under Illinois law to establish branches anywhere in the State of Illinois, subject to receipt of all required regulatory approvals. National banks headquartered in Illinois, such as Decatur, have the same branching rights in Illinois as banks chartered under Illinois law.

Under the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (the "Riegle-Neal Act"), both state and national banks are allowed to establish interstate branch networks through acquisitions of other banks, subject to certain conditions, including certain limitations on the aggregate amount of deposits that may be held by the surviving bank and all of its insured depository institution affiliates. The establishment of new interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is allowed by the Riegle-Neal Act only if specifically authorized by state law. The legislation allowed individual states to "opt-out" of certain provisions of the Riegle-Neal Act by enacting appropriate legislation prior to June 1, 1997. Illinois permits interstate mergers, subject to certain conditions, including a prohibition against interstate mergers involving an Illinois bank that has been in existence and continuous operation for fewer than five years.

State Bank Activities. Under federal law and FDIC regulations, FDIC insured state banks are prohibited, subject to certain exceptions, from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. Federal law and FDIC regulations also prohibit FDIC insured state banks and their subsidiaries, subject to certain exceptions, from engaging as principal in any activity that is not permitted for a national bank or its subsidiary, respectively, unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the FDIC determines the activity would not pose a significant risk to the deposit insurance fund of which the bank is a member. These restrictions have not had, and are not currently expected to have, a material impact on the operations of BankIllinois or Shelbyville.

Financial Subsidiaries. Under Federal law and OCC regulations, national banks are authorized to engage, through "financial subsidiaries", in any activity that is permissible for a financial holding company (as described above) and any activity that the Secretary of the Treasury, in consultation with the Federal Reserve, determines is financial in nature or incidental to any such financial activity, except (i) insurance underwriting, (ii) real estate development or real estate investment activities (unless otherwise permitted by law), (iii) insurance company portfolio investments and (iv) merchant banking. The authority of a national bank to invest in a financial subsidiary is subject to a number of conditions, including, among

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

other things, requirements that the bank must be well-managed and well-capitalized (after deducting from capital the bank's outstanding investments in financial subsidiaries). Federal law also provides that state banks may invest in financial subsidiaries (assuming they have the requisite investment authority under applicable state law) subject to substantially the same conditions that apply to national bank investments in financial subsidiaries. None of the Bank Subsidiaries has applied for or received approval to establish any financial subsidiaries.

Federal Reserve System. Federal Reserve regulations, as presently in effect, require depository institutions to maintain non-interest earning reserves against their transaction accounts (primarily NOW and regular checking accounts), as follows: for transaction accounts aggregating \$41.3 million or less, the reserve requirement is $3 \%$ of total transaction accounts; and for transaction accounts aggregating in excess of $\$ 41.3$ million, the reserve requirement is $\$ 1.239$ million plus $10 \%$ of the aggregate amount of total transaction accounts in excess of $\$ 41.3$ million. The first $\$ 5.7$ million of otherwise reservable balances are exempted from the reserve requirements. These reserve requirements are subject to annual adjustment by the Federal Reserve. The Bank Subsidiaries are in compliance with the foregoing requirements.
F. Employees

The Company had a total of 464 employees at December 31, 2001, consisting of 370 full-time employees and 94 part-time. The Company places a high priority on staff development, which involves extensive training, including customer service training. New employees are selected on the basis of both technical skills and customer service capabilities. None of the Company's employees are covered by a collective bargaining agreement with the company or its subsidiaries. The Company offers a variety of employee benefits, and management considers its employee relations to be excellent.

## Item 2. Properties

The Company and its subsidiaries conduct business in seventeen locations. The Company and BankIllinois' headquarters are located at 100 W . University Ave. in Champaign, Illinois. The Company and/or its subsidiaries own the land and buildings for eleven locations and lease six locations, three of which are located in supermarkets.

All of the Banks own their main banking facilities. The Company believes that its facilities are adequate to serve its present needs.

Item 3. Legal Proceedings

In the course of business, the Company and its subsidiaries become involved in various legal proceedings, claims and litigation arising out of the ordinary course of business. As of the date of filing this report, there were no causes of action which would have a material adverse effect on the consolidated financial position of the Company.

Item 4. Submission of Matters to a Vote of Security Holders

There were no items submitted to a vote of security holders in the fourth quarter of 2001.

PART II

Item 5. Market For Registrant's Common Equity And Related Shareholder Matters

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

The Company's Common Stock was held by approximately 750 shareholders of record as of March 25, 2002, and is traded in the over-the-counter market.

The following table shows, for the periods indicated, the range of prices per share of the Company's Common Stock in the over-the-counter market, as reported to the Company by the brokers known to the Company to regularly follow the market for the Common Stock. Certain other private transactions may have occurred during the periods indicated of which the Company has no knowledge. The following prices represent inter-dealer prices without retail markups, markdowns or commissions, and have not been adjusted to reflect the 5\% stock dividends paid by the Company in the third quarters of 2000 and 2001.

|  |  |  | Cash <br> Digh | Low |
| :--- | :--- | ---: | :--- | :--- |

During the fourth quarter of 2001, the Company declared a $\$ 0.13$ per share cash dividend, which was paid on January 25, 2002. The ability of the Company to pay dividends in the future will be primarily dependent upon its receipt of dividends from the Banks. In determining cash dividends, the Board of Directors considers the earnings, capital requirements, debt and dividend servicing requirements, financial ratio guidelines it has established, the financial condition of the Company and other relevant factors. The Banks' ability to pay dividends to the Company and the Company's ability to pay dividends to its shareholders are also subject to certain regulatory restrictions.

## Item 6. Selected Consolidated Financial Data

The following table presents selected consolidated financial information for the Company for each of the five years ended December 31, 2001. The selected consolidated financial data should be read in conjunction with the Consolidated Financial Statements of the Company, including the related notes, presented elsewhere herein. All references to numbers of shares and per share amounts have been retroactively restated to reflect the 5\% stock dividend in 2001.


|  | (dollars in thousands, except |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 73,195 | \$ | 74,271 | \$ | 67,070 |
| Interest expense |  | 33,598 |  | 36,599 |  | 31,713 |
| Net interest income |  | 39,597 |  | 37,672 |  | 35,357 |
| Provision for loan losses |  | 2,670 |  | 804 |  | 573 |
| Net interest income after provision for loan losses |  | 36,927 |  | 36,868 |  | 34,784 |
| Non-interest income |  | 17,101 |  | 16,236 |  | 17,858 |
| Non-interest expense ..... |  | 30,121 |  | 34,689 |  | 35,789 |


| Income tax expense . . . . . . . . . . . . . . . . . . . . . . . . . | 7,736 |  | 6,426 |  | 5,165 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 16,171 | \$ | 11,989 | \$ | 11,688 |
| Basic earnings per share | \$ | 1.48 | \$ | 1.08 | \$ | 1.05 |
| Diluted earnings per share | \$ | 1.45 | \$ | 1.06 | \$ | 1.03 |
| Return on average total assets | $1.47 \%$ |  | $1.15 \%$ |  | $1.16 \%$ |  |
| Return on average shareholders' equity |  | $12.32 \%$ |  | $10.03 \%$ |  | 10.10\% |
| Cash dividends declared per common share1 | \$ | 0.45 | \$ | 0.40 | \$ | 0.29 |
| Total assets | \$1,151,511 |  | \$1,091,081 |  | \$1,035,746 |  |
| Investment in debt and equity securities | 335,422 |  | 303,187 |  | 300,040 |  |
| Loans held for investment, net | 673,061 |  | 659,849 |  | 601,594 |  |
| Deposits | 884,109 |  | 839,932 |  | 795,075 |  |
| Borrowings | 120,102 |  | 110,636 |  | 111,198 |  |
| Total shareholders' equity | 135,993 |  | 125,402 |  | 116,081 |  |
| Total shareholders' equity to total assets | 11.81\% |  | 11.49\% |  | 11.21\% |  |
| Average shareholders' equity to average assets | 11.91\% |  | 11.45\% |  | $11.46 \%$ |  |

Item 7. Management's Discussion and Analysis of Financial Condition and Results
of Operations
The following discussion and analysis is designed to provide the reader with a comprehensive review of the consolidated results of operations for 2001,2000 and 1999 for the Company, including all subsidiaries, and an analysis of the Company's financial condition at December 31, 2001 compared to December 31, 2000 and at December 31, 2000 compared to December 31, 1999. This discussion and analysis should be read in conjunction with the consolidated financial statements and related notes, which begin at page 30 of this report.

## Overview

The years ended December 31, 2001, 2000 and 1999 were years of transition for Main Street Trust, Inc. involving fundamental reorganization of the consolidated organization. During the first quarter of 2000 , the Company was formed as a result of the "merger of equals" of two strong financial services companies. Despite being in this post-merger transitional period, and facing a worsening economic environment and sagging consumer confidence, the company posted record results during 2001. Each of the last three years have non-recurring items which have had significant effects on the Company's reported results, many of which were merger related.

Merger and related non-recurring restructuring expenses incurred in 2001 consisted of $\$ 70,000$ of data processing expense and $\$ 256,000$ of termination of employment contracts, offset by $\$ 111,000$ of tax benefit. Also during 2001 , a $\$ 2,500,000$ reconciliation liability expense, net of tax of $\$ 1,000,000$, was reversed against non-interest expense. The resulting effect of these items on basic and diluted earnings per share for 2001 , was an increase of approximately $\$ 0.12$ and $\$ 0.11$ respectively. Costs incurred in 2000 associated with the merger and related non-recurring restructuring consisted of $\$ 2,544,000$ of professional fees, $\$ 1,036,000$ of early retirement and termination of employment contracts and $\$ 587,000$ of expense related to computer equipment write-down, offset by $\$ 639,000$ of tax benefit. The resulting effect of these costs on basic and diluted earnings per share was a decrease of approximately $\$ 0.32$ and $\$ 0.31$ respectively, for 2000. Non-recurring costs incurred in 1999 included a $\$ 2,500,000$

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

reconciliation liability expense and an $\$ 815,000$ pension plan termination expense as well as other employee-related matters, net of tax of $\$ 1,127,000$. The resulting effect of these costs on basic and diluted earnings per share for 1999, was a decrease of approximately $\$ 0.20$ and $\$ 0.19$ respectively.

## Segment Operations

FirsTech, Inc. operates as a separate segment of the Company. Results of FirsTech, Inc.'s operations are included as non-interest income and non-interest expense of the Company.

## Results of Operations

The Company had record earnings of $\$ 16,171,000$ in 2001 compared to $\$ 11,989,000$ in 2000 and $\$ 11,688,000$ in 1999. The Company had a return on average assets of $1.47 \%$, $1.15 \%$ and $1.16 \%$ in 2001,2000 and 1999 , respectively. The rates of return in 2001, 2000 and 1999 were significantly affected by non-recurring events discussed above. Basic earnings per share was $\$ 1.48, \$ 1.08$ and $\$ 1.05$ in 2001 , 2000 and 1999, respectively. Diluted earnings per share was $\$ 1.45, \$ 1.06$ and $\$ 1.03$ in 2001, 2000 and 1999 respectively. Management believes that a strong balance sheet and excellent profitability are critical to success, particularly when the economy experiences a slowdown.

Net Interest Income

Net interest income, the most significant component of the Company's earnings, is the difference between interest received or accrued on the Company's earning assets--primarily loans and investments--and interest paid or accrued on deposits and borrowings. In order to compare the interest generated from different types of earning assets, the interest income on certain tax-exempt investment securities and loans is increased for analysis purposes to reflect the income tax savings provided by these tax-exempt assets. The adjustment to interest income for tax-exempt investment securities and loans was calculated based on the federal income tax statutory rate of $34 \%$. The adjustment to net interest income for the tax effect of tax-exempt assets is shown in the following schedule. Net tax equivalent (TE) interest income of $\$ 40,866,000$ in 2001 reflected an increase from the $\$ 38,770,000$ recorded in 2000 , which was an increase from the $\$ 36,417,000$ recorded in 1999.

Net Interest Income on a Tax Equivalent Basis
(in thousands)

| Total interest expense | 33,598 | 36,599 | 31,713 |
| :---: | :---: | :---: | :---: |
| Net interest income | 39,597 | 37,672 | 35,357 |
| Tax equivalent adjustment: Tax-exempt investments | 1,210 | 1,046 | 1,004 |
| Tax-exempt loans | 59 | 52 | 56 |
| Total adjustment | 1,269 | 1,098 | 1,060 |
| Net interest income (TE) | \$40,866 | \$38,770 | \$36,417 |

The following schedule, "Consolidated Average Balance Sheet and Interest Rates", provides details of average balances, interest income or interest expense, and the average rates for the Company's major asset and liability categories.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

## Consolidated Average Balance Sheet and Interest Rates (dollars in thousands)

| 2001 |  |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Average |  |  | Average |  |
| Balance | Interest | Rate | Balance | Interest |



The following table presents, on a fully taxable equivalent basis, an analysis of changes in net interest income resulting from changes in average volumes of earning assets and interest bearing liabilities and average rates earned and

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

paid. The change in interest due to the combined rate/volume variance has been allocated to rate and volume changes in proportion to the absolute dollar amounts of change in each.

Analysis of Volume and Rate Changes
(in thousands)
2001
2000

| Increase (Decrease) |  | Increase <br> (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| from |  |  | from |  |
| Previous | Due to | Due to | Previous | Due to |
| Year | Volume | Rate | Year | Volume |

Interest Income

| Taxable investment securities | (\$1,702) | (\$ | 530) | (\$1,172) | (\$1,322) | (\$1,777) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax-exempt investment securities | 480 |  | 554 | (74) | 125 | 142 |
| Federal funds sold and interest bearing deposits ............ | 184 |  | 874 | (690) | 327 | (71) |
| Loans | 133 |  | 3,933 | $(3,800)$ | 8,109 | 6,560 |
| Total interest income | (\$ 905) |  | 4,831 | $(\$ 5,736)$ | \$ 7,239 | \$ 4,854 |

Interest Expense
Interest bearing demand and savings deposits ...........................
Time deposits ....................
Federal funds purchased, repurchase agreements and notes payable ....
Federal Home Loan Bank advances and other borrowings ...........

Total interest expense ....



Total average earning assets increased from $\$ 950,950,000$ in 2000 to $\$ 1,012,954,000$ in 2001, but generated lower levels of interest income due to a significant decrease in interest rates during 2001. Average loans increased $\$ 46,050,000$, resulting in an increase of $\$ 133,000$ in interest income, of which $\$ 3,933,000$ was due to an increase in volume, mostly offset by a $\$ 3,800,000$ decrease attributable to lower rates. Average federal funds sold and interest bearing deposits increased $\$ 16,838,000$ in 2001 , resulting in an increase in interest income in this category of $\$ 184,000$. Of this increase, $\$ 874,000$ was due to an increase in volume, offset substantially by $\$ 690,000$ due to lower rates. Average tax-exempt investment securities increased $\$ 8,206,000$, resulting in an increase of $\$ 480,000$ in interest income, of which $\$ 554,000$ was due to an increase in volume, offset slightly by $\$ 74,000$ due to lower rates. These increases in average balances were offset by a decrease in average taxable investment securities of $\$ 9,090,000$, resulting in a decrease of $\$ 1,702,000$ in interest income in this category, of which $\$ 530,000$ was due to lower volume and $\$ 1,172,000$ was due to a decrease in rates.

Total average earning assets increased from $\$ 905,535,000$ in 1999 to $\$ 950,950,000$ in 2000, generating higher levels of interest income in 2000, and interest expense increased due to a trend toward higher rates during 2000 . Average loans

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

increased $\$ 74,554,000$, resulting in an increase of $\$ 8,109,000$ in interest income, of which $\$ 6,560,000$ was due to an increase in volume and $\$ 1,549,000$ was attributable to higher rates. Average tax-exempt investment securities increased $\$ 2,066,000$, resulting in an increase of $\$ 125,000$ in interest income, of which $\$ 142,000$ was due to an increase in volume, offset slightly by $\$ 17,000$ due to lower rates. These increases in average balances were somewhat offset by a decrease in average taxable investment securities of $\$ 29,899,000$, resulting in a decrease of $\$ 1,322,000$ in interest income in this category, of which $\$ 1,777,000$ was due to lower volume, somewhat offset by $\$ 455,000$ due to an increase in rates. Also, average federal funds sold and interest bearing deposits decreased $\$ 1,306,000$ in 2000. However, interest income in this category increased $\$ 327,000$. Of this increase, $\$ 398,000$ was due to an increase in rates, offset somewhat by $\$ 71,000$ due to lower volume.

The Company establishes interest rates on loans and deposits based on market rates--such as the $91-d a y$ Treasury Bill rate and the prime rate--and interest rates offered by other financial institutions in the local community. The level of risk and the value of collateral also are evaluated when determining loan rates. Rates were generally lower in 2001 compared to 2000 . The average rate earned on loans decreased 59 basis points from 8.85\% in 2000 to 8.26\% in 2001. The yield on tax-exempt investment securities decreased 16 basis points from $6.89 \%$ in 2000 to $6.73 \%$ in 2001 . The yield on taxable investment securities decreased 46 basis points from 5.97\% for the year ended December 31, 2000 to $5.51 \%$ for the year ended December 31, 2001 . The yield on federal funds sold and interest bearing deposits decreased 246 basis points from $6.85 \%$ in 2000 to $4.39 \%$ in 2001.

The total actual balance of loans at December 31, 2001 was higher than at December 31, 2000. Commercial, financial and agricultural loans increased $\$ 26,501,000$ from 2000 to 2001. Somewhat offsetting this increase were decreases of $\$ 10,190,000$ and $\$ 2,719,000$ in consumer and installment loans, and real estate loans, respectively. Lower market rates contributed to the overall increase in the demand for loans from 2000 to 2001.

Average rates on total interest bearing liabilities decreased 59 basis points, from 4.73\% in 2000 to $4.14 \%$ in 2001, resulting in a decrease in interest expense of $\$ 3,001,000$ in 2001 compared to 2000 , due to the falling rate environment. This was mainly caused by a decrease in interest expense on interest bearing demand and savings deposits of $\$ 2,161,000$ in 2001 , of which $\$ 2,832,000$ was due to a decrease in rates, offset somewhat by $\$ 671,000$ due to increased volume. The average rates paid on federal funds purchased, repurchase agreements and notes payable decreased 159 basis points from 4.99\% in 2000 to 3.40\% in 2001. This resulted in a decrease in interest expense of $\$ 1,214,000$, of which $\$ 1,191,000$ was due to rate decreases and $\$ 23,000$ was due to lower volume. These decreases were offset somewhat by an increase of $\$ 328,000$ in interest expense on time deposits. Of this increase, $\$ 907,000$ was due to an increase in volume, offset somewhat by $\$ 579,000$ due to lower rates. Interest expense on Federal Home Loan Bank advances and other borrowings increased $\$ 46,000$, with $\$ 131,000$ attributable to volume increases, offset somewhat by $\$ 85,000$ due to lower rates.

Interest expense increased $\$ 4,886,000$ in 2000 compared to 1999. This was mainly caused by an increase of $\$ 2,447,000$ of interest on time deposits. Of this increase, $\$ 1,342,000$ was due to an increase in rate, as the average rate paid increased from 5.27\% in 1999 to $5.67 \%$ in 2000 , and $\$ 1,105,000$ was due to an increase in volume. Interest expense on interest bearing demand and savings deposits increased $\$ 1,300,000$ in 2000 , of which $\$ 1,512,000$ was due to an increase in rates, as average rates paid increased from 3.03\% in 1999 to 3.51\% in 2000. This increase was slightly offset by a $\$ 212,000$ decrease due to lower volume. The average balance of federal funds purchased, repurchase agreements and notes payable increased from $\$ 74,663,000$ in 1999 to $\$ 75,376,000$ in 2000 . This resulted in an increase in interest expense of $\$ 654,000$, of which $\$ 624,000$

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

was due to rate increases and $\$ 30,000$ was due to higher volume. Interest expense on Federal Home Loan Bank advances and other borrowings increased $\$ 485,000$, with $\$ 433,000$ attributable to volume increases and $\$ 52,000$ due to higher rates.

Provision for Loan Losses

The quality of the Company's loan portfolio is of prime importance to the Company's management and its board of directors, as loans are the largest component of the Company's assets. The Company maintains an independent credit administration function which performs reviews of all large loans and all loans which present indications of additional credit risk.

Continued emphasis on loan quality was reflected in the ratio of net charge-offs to average net loans of $0.34 \%$ in 2001, though there was an increase from $0.10 \%$ in 2000. Net charge-offs increased to $\$ 2,290,000$ in 2001 from $\$ 607,000$ in 2000 , though net charge-offs for 2000 included a $\$ 300,000$ recovery associated with a commercial credit. The Company charged off $\$ 2,673,000$ in loans during 2001 compared to $\$ 1,252,000$ in 2000. Increases in charge-offs of commercial, financial and agricultural loans of $\$ 1,066,000$ and installment and consumer loans of $\$ 362,000$ accounted for most of the change. The increased charge-offs were due largely to charge-offs on two agriculture credits totaling $\$ 847,000$ and increased charge-offs in the retail lending area, particularly in indirect vehicle loans. Recoveries of previously charged off loans decreased from $\$ 645,000$ in 2000 to $\$ 383,000$ in 2001, with the largest decrease in the area of commercial, financial and agricultural loans which decreased $\$ 284,000$ from 2000 to 2001. The provision for loan losses increased $\$ 1,866,000$, from $\$ 804,000$ in 2000 to $\$ 2,670,000$ in 2001. This increase was necessary to bring the allowance for loan losses as a percentage of total loans, including loans held for sale, to $1.34 \%$, in line with the 2000 year end level of $1.32 \%$, and to provide additional reserves because of the softening economy. (See the section on Allowance for Loan Losses and Loan Quality elsewhere in this report for further discussion relating to the adequacy of the allowance for loan losses.) The Company continues to emphasize credit analysis and early detection of problem loans.

Along with other financial institutions, management shares a concern for the outlook of the economy in 2002. In addition to the softening of the economy in 2001, the tragic events of September 11, 2001 have further clouded the economic outlook, severely impacting several major industries, as well as the economy as a whole. Additionally, consumer confidence, a key factor in the economy, was negatively impacted. Although the economy shows signs of improving, the past economic slowdown could still adversely affect cash flows from both commercial and individual borrowers, as a result of which, the Company could experience increases in problem assets, delinquencies and losses on loans.

## Non-interest Income

Non-interest income increased $\$ 865,000$, or $5.3 \%$, from 2000 to 2001. Included in this increase was an increase of $\$ 616,000$, or $290.6 \%$ from gains on sales of mortgage loans held-for-sale. This increase resulted from a $\$ 78,618,000$, or 307.9\%, increase in mortgage loans sold during 2001 compared to 2000 due to the falling interest rate environment. Remittance processing income increased $\$ 582,000$, or $8.8 \%$, during 2001 compared to 2000 . This increase was due to increased volume coupled with restructured pricing for some customers. Service charges on deposit accounts increased $\$ 130,000$, or $6.2 \%$ in 2001 compared to 2000. Also contributing to the increase in non-interest income was an $\$ 89,000$, or $423.8 \%$, increase in income from securities transactions. This was the result of the sale of some securities to reposition the portfolio in the changing rate environment. Somewhat offsetting these increases was a decrease in other non-interest income of $\$ 305,000$, or $16.6 \%$ from $\$ 1,837,000$ in 2000 to $\$ 1,532,000$ in 2001. Proceeds from a life insurance policy of approximately $\$ 81,000$ along

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

with $\$ 22,000$ in one-time fee income during 2000, contributed to this decrease. Also, income from trust and brokerage fees decreased $\$ 247,000$, or $4.5 \%$, from $\$ 5,474,000$ in 2000 to $\$ 5,227,000$ in 2001 . This was due, in part, to the downturn in the stock market during late 2000 and 2001. Market values have been depressed causing fee income, which is based on market valuation, to decline in this area.

Non-interest income decreased $\$ 1,622,000$, or 9.1\%, from 1999 to 2000. This decrease was primarily due to a decrease at FirsTech, Inc. in remittance processing income of $\$ 1,546,000$, or $19.0 \%$. Although the number of items processed was comparable between 2000 and 1999, there was a shift from lockbox payments to mechanized payments which have both lower revenue streams as well as lower costs. Gain on sales of mortgage loans held-for-sale decreased $\$ 315,000$, or $59.8 \%$. This decrease reflected a $\$ 34,349,000$, or $57.4 \%$ decrease in mortgage loans sold during 2000 compared to 1999 due to the changing interest rate environment. Also contributing to the decrease in non-interest income was a $\$ 298,000$, or $14.0 \%$, decrease in other income from $\$ 2,135,000$ in 1999 to $\$ 1,837,000$ in 2000. This decrease was due, in part, to $\$ 159,000$ in consulting revenue in 1999, which did not occur in 2000, as well as a decrease of $\$ 96,000$ in mortgage servicing income. Further contributing to the decrease in non-interest income was a decrease in income from securities transactions of $\$ 120,000$, or $85.1 \%$. This was mainly the result of selling an equity investment in 1999 for a gain of $\$ 100,000$ with no comparable sales in 2000 . Somewhat offsetting these decreases was an increase of $\$ 576,000$, or $11.8 \%$, in trust and brokerage fees. The majority of this increase was due to the addition of new business. Higher market values during the first three quarters of 2000 also added to the increase in assets under management on which fees are based. Service charges on deposit accounts increased $\$ 81,000$, or $4.0 \%$.

## Non-interest Expense

Total non-interest expense decreased $\$ 4,568,000$, or $13.2 \%$, to $\$ 30,121,000$ in 2001 from $\$ 34,689,000$ in 2000 . The 2000 expense was a decrease of $\$ 1,100,000$, or 3.1\%, compared to 1999 non-interest expense of $\$ 35,789,000$. During 2001, merger related professional fees were none compared to $\$ 2,544,000$ in 2000. During 1999, the Company investigated reconciliation differences, which involved the Company's subsidiary, FirsTech, Inc. in connection with its commercial remittance processing services. After consultation with its professional advisors, the Company's Board of Directors directed that a liability in the amount of $\$ 2.5$ million be recorded in the fourth quarter of 1999. Investigation of these differences was completed during the fourth quarter of 2001. It was determined that no liability existed and the $\$ 2.5$ million liability was reversed in non-interest expense in 2001. There was no effect in year 2000 from this reconciliation difference. During 2001, salaries and employee benefits expense decreased $\$ 513,000$, or $2.8 \%$, equipment expense decreased $\$ 247,000$, or $6.8 \%$, and service charges from correspondent banks decreased $\$ 113,000$, or $11.3 \%$. Somewhat offsetting these decreases were increases in other non-interest expense of $\$ 500,000$, or $11.6 \%$ data processing expense of $\$ 473,000$, or $32.2 \%$, office supplies expense of $\$ 299,000$, or $24.2 \%$ and occupancy expense of $\$ 77,000$, or $3.5 \%$. During 2000, salaries and employee benefits decreased $\$ 501,000$, or $2.7 \%$, other expense decreased $\$ 476,000$, or $10.0 \%$, service charges from correspondent banks decreased $\$ 430,000$, or $30.1 \%$, occupancy expense decreased $\$ 187,000$, or $7.8 \%$ and office supplies expense decreased $\$ 19,000$, or $1.5 \%$. Somewhat offsetting these decreases were increases in merger related professional fees of $\$ 2,544,000$, equipment expense of $\$ 279,000$, or $8.3 \%$, and data processing expense of $\$ 190,000$, or $14.8 \%$.

Salaries and employee benefits decreased $\$ 513,000$, or $2.8 \%$, from $\$ 18,274,000$ in 2000 to $\$ 17,761,000$ in 2001. Salaries and employee benefits in 2001 included $\$ 256,000$ of expenses related to the termination of employment contracts compared to $\$ 1,034,000$ in expenses in 2000 related to early retirement and termination of employment contracts as a result of the merger. Salaries and employee benefits

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

in 2000 decreased $\$ 501,000$, or $2.7 \%$, from $\$ 18,775,000$ in 1999 . This decrease was mainly due to closure of FirsTech, Inc.'s Hammond processing center in 1999.

Equipment expense decreased $\$ 247,000$, or $6.8 \%$ from $\$ 3,652,000$ in 2000 to $\$ 3,405,000$ in 2001. This was primarily due to $\$ 587,000$ in merger related write-downs of computer equipment and software in 2000. In 2000, equipment expense increased $\$ 279,000$, or $8.3 \%$, from $\$ 3,373,000$ in 1999. Included in this increase was the aforementioned merger related write-down of computer equipment and software.

Services charges from correspondent banks decreased $\$ 113,000$, or $11.3 \%$, from $\$ 998,000$ in 2000 to $\$ 885,000$ in 2001. In 2000, services charges from correspondent banks decreased $\$ 430,000$, or $30.1 \%$, from $\$ 1,428,000$ in 1999. These decreases reflected a continuing shift from lockbox payments to mechanized payments, which have lower costs.

Other non-interest expense increased $\$ 500,000$, or $11.6 \%$ from $\$ 4,295,000$ in 2000 to $\$ 4,795,000$ in 2001 . In 2000, other non-interest expense decreased $\$ 476,000$, or $10.0 \%$, from $\$ 4,771,000$ in 1999. Included in these changes was $\$ 461,000$ in other real estate income in 2000 from the sale of a property which had been previously written down.

Data processing expense increased $\$ 473,000$, or $32.2 \%$, from $\$ 1,470,000$ in 2000 to $\$ 1,943,000$ in 2001 . Included in data processing expense were expenses associated with conversion to third party service bureau data processing from in-house processing, and $\$ 70,000$ in expenses related to computer system conversion and early contract termination as a result of the computer system conversion. In 2000, data processing expense increased $\$ 190,000$, or $14.8 \%$ from $\$ 1,280,000$ in 1999. The increases in data processing expense over these periods was due to the Company's continuing commitment to invest in technology as it positions itself for the future.

Office supplies expense increased $\$ 299,000$, or $24.2 \%$, from $\$ 1,236,000$ in 2000 to $\$ 1,535,000$ in 2001. Included in office supplies expense in 2001 were additional printing and mailing expenses and additional supplies purchased to support and announce a computer system conversion necessary to move the Company's subsidiaries toward the same data processing system. In 2000, office supplies expense decreased $\$ 19,000$, or $1.5 \%$, from $\$ 1,255,000$ in 1999.

Occupancy expense increased $\$ 77,000$, or $3.5 \%$ from $\$ 2,220,000$ in 2000 to $\$ 2,297,000$ in 2001. In 2000, occupancy expense decreased $\$ 187,000$, or $7.8 \%$, from $\$ 2,407,000$ in 1999. This decrease was primarily related to the closure of FirsTech, Inc.'s Hammond processing center.

Income Tax Expense

Income tax expense increased $\$ 1,310,000$, or $20.4 \%$, from $\$ 6,426,000$ in 2000 to $\$ 7,736,000$ in 2001. This was due to an increase in taxable income. In 2000 income tax expense increased $\$ 1,261,000$, or $24.4 \%$, from $\$ 5,165,000$ in 1999, due to an increase in taxable income as well as merger related expenses for which the Company has not recognized a tax benefit. The Company's effective tax rate was $32.4 \%$, $34.9 \%$ and $30.6 \%$ for the years ended December 31, 2001, 2000 and 1999, respectively. The effective tax rate was higher in 2000 due to merger related expenses for which the Company has not recognized a tax benefit.

The tax effects of temporary differences, which gave rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2001 and 2000, are shown in note 11 in the Notes to Consolidated Financial Statements.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Total assets increased $\$ 60,430,000$, or $6 \%$ from $\$ 1,091,081,000$ at December 31 , 2000 to $\$ 1,151,511,000$ at December 31, 2001. The increase in total assets resulted from an increase of $\$ 52,810,000$, or $25 \%$, in securities available-for-sale, an increase of $\$ 28,928,000$, or $49 \%$ in cash and due from banks, an increase of $\$ 13,212,000$, or $2 \%$, in loans, net of allowance for loan losses, an increase of $\$ 6,685,000$, or $320 \%$, in mortgage loans held-for-sale, an increase of $\$ 579,000$, or $13 \%$, in other equity securities, and an increase of $\$ 412,000$, or $4 \%$ in other assets. These increases were somewhat offset by a decrease of $\$ 21,154,000$, or $25 \%$, in investment securities held-to-maturity, a decrease of $\$ 17,688,000$, or $70 \%$, in federal funds sold and interest bearing deposits, a decrease of $\$ 1,739,000$, or $16 \%$ in accrued interest receivable, and a decrease of $\$ 1,615,000$, or $8 \%$ in premises and equipment. The increase in year-end assets was partially a result of deposits being $\$ 44,177,000$, or $5 \%$, higher and federal funds purchased, repurchase agreements and other notes being $\$ 15,549,000$, or $22 \%$, higher at December 31, 2001 than at December 31, 2000 which provided additional funds for the increase in loans and investments. Average assets were $\$ 59,151,000$, or $6 \%$, higher in 2001 than 2000. Included in the increase in average assets was an increase of $\$ 46,050,000$, or $7 \%$ in average net loans including mortgage loans held-for-sale, an increase in average federal funds sold and interest earning deposits of $\$ 16,838,000$, or $74 \%$, and an increase in tax-exempt investment securities of $\$ 8,206,000$, or $18 \%$. These increases were somewhat offset by a decrease of $\$ 9,090,000$, or $3 \%$ in taxable investment securities, a decrease of $\$ 2,021,000$, or $9 \%$ in other assets, and a decrease of $\$ 1,305,000$, or $6 \%$, in premises and equipment. The increase in average assets was a result of higher average deposits and Federal Home Loan Bank advances and other borrowings. There was an increase in total average deposits of $\$ 45,400,000$, or $6 \%$ in 2001 from 2000. Included in this increase were some shifts in the average deposit mix in 2001 versus 2000 . Average interest bearing demand deposits increased $\$ 26,576,000$, or $33 \%$, average time deposits increased $\$ 16,285,000$, or $5 \%$, and average non-interest bearing demand deposits increased $\$ 14,077,000$, or $16 \%$. Somewhat offsetting these increases were a decrease in average interest bearing savings of $\$ 6,442,000$, or $3 \%$, and a decrease of $\$ 5,096,000$, or $11 \%$, in non-interest bearing savings deposits.

## Investment Securities

The carrying value of investments in debt and equity securities was as follows:

| December 31, | Carrying Value of Securities (in thousands) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2001 | 2000 | 1999 |
| Securities available-for-sale: |  |  |  |
| U.S. Treasury | \$ 8,577 | \$ 23,812 | \$ 37,601 |
| Federal agencies | 191,325 | 156,322 | 139,812 |
| Mortgage-backed securities | 28,279 | 11,513 | 14,870 |
| State and municipal | 15,642 | 15,349 | 10,220 |
| Corporate and other obligations | 3,099 | 294 | 320 |
| Marketable equity securities | 19,574 | 6,396 | 4,021 |
| Total | \$266,496 | \$213,686 | \$206,844 |


| Securities held-to-maturity: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal agencies | \$ | 1,750 | \$ | 29,428 | \$ | 28,994 |
| Mortgage-backed securities |  | 19,842 |  | 22,642 |  | 27,193 |
| State and municipal |  | 42,226 |  | 32,902 |  | 33,748 |
| Total | \$ | 63,818 | \$ | 84,972 | \$ | 89,935 |

Other equity securities:

| FHLB and FRB stock 1 | \$ | 3,766 | \$ | 3,526 | \$ | 3,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other equity investments |  | 1,342 |  | 1,003 |  | -- |
| Total | \$ | 5,108 | \$ | 4,529 | \$ | 3,261 |
| Total securities |  | 5,422 |  | 3,187 |  | 0,040 |

1 FHLB and FRB are commonly used acronyms for Federal Home Loan Bank and Federal Reserve Bank, respectively.

The unrealized gain on securities available-for-sale, net of tax effect, increased $\$ 2,150,000$, to a gain of $\$ 2,750,000$ at December 31, 2001 from a gain of $\$ 600,000$ at December 31, 2000 .

The following table shows the maturities and weighted-average yields of investment securities at December 31, 2001:

Maturities and Weighted Average Yields of (dollars in thousands)



# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Loans
The following tables present the amounts and percentages of loans at December 31 for the years indicated according to the categories of commercial, financial and agricultural; real estate; and installment and consumer loans.

|  | Amount of Loans Outstanding (dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2000 | 1999 | 1998 | 1997 |
| Commercial, financial and agricultural | \$246, 042 | \$219,541 | \$188,430 | \$168, 862 | \$167,752 |
| Real estate | 316,693 | 319,412 | 293,761 | 240,529 | 234,976 |
| Installment and consumer | 119,585 | 129,775 | 128,085 | 101,580 | 112,360 |
| Total loans | \$682,320 | \$668,728 | \$610,276 | \$510, 971 | \$515,088 |


|  | Percentage of Loans Outstanding |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2000 | 1999 | 1998 | 1997 |
| Commercial, financial and agricultural | $36.06 \%$ | $32.83 \%$ | $30.88 \%$ | $33.05 \%$ | $32.57 \%$ |
| Real estate | $46.41 \%$ | $47.76 \%$ | $48.13 \%$ | $47.07 \%$ | 45.62 \% |
| Installment and consumer | $17.53 \%$ | 19.41\% | 20.99\% | $19.88 \%$ | $21.81 \%$ |
| Total | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |

Total loans increased $\$ 13,592,000$, or $2.0 \%$, from December 31, 2000 to December 31, 2001, with increases in commercial, financial and agricultural loans of $\$ 26,501,000$, offset somewhat by decreases in installment and consumer loans and real estate loans of $\$ 10,190,000$ and $\$ 2,719,000$, respectively.

Total loans increased $\$ 58,452,000$, or $9.6 \%$ from December 31, 1999 to December 31, 2000, with increases in commercial, financial and agricultural loans, real estate loans, and installment and consumer loans of $\$ 31,111,000, \$ 25,651,000$ and $\$ 1,690,000$, respectively. Strong loan demand was responsible for the overall increase in loans from 1999 to 2000.

The balance of loans outstanding as of December 31, 2001 by maturities is shown in the following table:

Maturity of Loans Outstanding
(dollars in thousands)

|  | December 31, 2001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 year or less | $\begin{aligned} & 1-5 \\ & \text { years } \end{aligned}$ | over 5 years | Total |
| Commercial, financial and agricultural | \$113, 822 | \$100,385 | \$ 31,835 | \$246,042 |
| Real estate | 41,684 | 112,380 | 162,629 | 316,693 |
| Installment and consumer | 38,036 | 74,294 | 7,255 | 119,585 |

Total

| \$193,542 | \$287,059 | \$201, 719 | \$682,320 |
| :---: | :---: | :---: | :---: |
| $28.37 \%$ | $42.07 \%$ | $29.56 \%$ | $100.00 \%$ |

As of December 31, 2001, commercial, financial and agricultural loans with maturities of greater than one year were comprised of $\$ 74,266,000$ in fixed-rate loans and $\$ 57,954,000$ in floating-rate loans. Real estate loans with maturities greater than one year at December 31, 2001 included $\$ 88,621,000$ in fixed-rate loans and $\$ 186,388,000$ in floating-rate loans.

Allowance for Loan Losses and Loan Quality
The following table summarizes changes in the allowance for loan losses by loan categories for each period and additions to the allowance for loan losses, which have been charged to operations.

> Allowance for Loan Losses (dollars in thousands)

|  |  |  | 2000 |  | 1999 |  | 1998 |  | 19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses at beginning of year ..................... |  | 879 | \$ 8, 682 |  |  | \$ 8,852 |  | \$ 8,837 | \$ |
| Charge-offs during period: |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural |  | 165) | \$ | (99) | \$ | ( 506 ) | \$ | (200) | \$ |
| Residential real estate |  | (27) |  | (34) |  | -- |  | (15) |  |
| Installment and consumer |  | 481) |  | 1,119) |  | (750) |  | (933) | (1 |
| Total |  | 673) |  | 1,252) |  | 1,256) |  | 1,148) | \$ (1 |
| Recoveries of loans previously charged off: |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural | \$ | 179 | \$ | 463 | \$ | 268 | \$ | 52 | \$ |
| Residential real estate |  | 37 |  | 9 |  | 53 |  | 14 |  |
| Installment and consumer |  | 167 |  | 173 |  | 192 |  | 288 |  |
| Total | \$ | 383 | \$ | 645 | \$ | 513 | \$ | 354 | \$ |
| Net charge-offs |  | 290) | \$ | (607) | \$ | (743) | \$ | (794) | \$ (1 |
| Provision for loan losses |  | 670 |  | 804 |  | 573 |  | 809 |  |
| Allowance for loan losses at end of year | \$ | 259 | \$ | 8,879 | \$ | 8,682 | \$ | 8,852 | \$ |
| Ratio of net charge-offs to |  |  |  |  |  |  |  |  |  |
| average net loans ...... | $0.34 \%$ |  | $0.10 \%$ |  | $0.14 \%$ |  | $0.16 \%$ |  |  |

Management reviews criteria such as the customer's historic loan payment performance, financial statements, financial ratios, cash flow, net worth, collateral and guaranties, as well as local and national economic factors, in determining whether loans should be written off as uncollectible. The Company records a loss if it is probable that a loss will occur and the amount can be reasonably estimated.

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

The Company's risk of loan loss is dependent on many factors: economic conditions, the extent and values of underlying collateral, significant concentrations of loans within the portfolio, the ability and willingness of borrowers to perform according to loan terms and management's competence and judgment in overseeing lending, collecting and loan-monitoring activities. The risk of loss from commercial, financial and agricultural loans is significantly impacted by economic factors and how these factors affect the particular industries involved.

An analysis of the allowance for loan loss adequacy is performed on a quarterly basis by the Company's credit administration department. This analysis is reported to executive management and discussed at a quarterly meeting where specific allocations for problem credits, charge-offs and monthly provisions for loan losses are reviewed and revised, as necessary. The results are reported to the board of directors. The analysis includes assessment of the allowance for loan loss adequacy based on historic loan losses and current quality grades of specific credits reviewed, credit concentrations, current delinquent and nonperforming loans, current economic conditions, peer group information and results of recent audits or regulatory examinations. The majority of the increased charge-offs in commercial, financial, and agricultural loans during 2001 was due to two agricultural credits totaling $\$ 847,000$. The level of charge-offs of installment and consumer loans in 1999, 2000 , and 2001 was reflective of the significant growth of the indirect loan portfolio in 1999 and 2000 .

The following table shows the allocation of the allowance for loan losses to each loan category.

|  | Allocation of the Allowance <br> for Loan Losses <br> (in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2001 | 2000 | 1999 | 1998 | 1997 |
| \$5,487 | \$3,426 | \$3,476 | \$4,038 | \$4,340 |
| 419 | 855 | 799 | 1,040 | 1,446 |
| 2,000 | 1,649 | 1,289 | 1,332 | 1,343 |
| \$7,906 | \$5,930 | \$5,564 | \$6,410 | \$7,129 |
| 1,353 | 2,949 | 3,118 | 2,442 | 1,708 |
| \$9,259 | \$8,879 | \$8,682 | \$8,852 | \$8,837 |

The portion of the allowance for loan losses which was unallocated decreased by $\$ 1,596,000$ to $\$ 1,353,000$ at December 31,2001 from $\$ 2,949,000$ a year earlier as the method of allocation was adjusted to be consistent among all subsidiary Banks. This resulted in more of the allowance being allocated to the riskier components of commercial, financial and agricultural (to $\$ 5,487,000$ at December 31, 2001 from $\$ 3,426,000$ a year earlier) and installment and consumer ( $\$ 2,000,000$ at December 31, 2001 compared to $\$ 1,649,000$ a year earlier) while less was allocated to the low risk residential real estate component (down from $\$ 855,000$ at December 31, 2000 to $\$ 419,000$ at December 31, 2001). The unallocated amount is determined based on management's judgment, which considers, in addition to the other factors previously discussed, the risk of error in the specific allocations.

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

Management believes that nonperforming and potential problem loans are appropriately identified and monitored based on the extensive loan analysis performed by the credit administration department, the internal loan committees and the board of directors. Historically, there has not been a significant amount of loans charged off which had not been previously identified as problem loans by the credit administration department or the loan committees.

The following table presents the aggregate amount of loans considered to be nonperforming for the periods indicated. Nonperforming loans include loans accounted for on a nonaccrual basis, accruing loans contractually past due 90 days or more as to interest or principal payments and loans which are troubled debt restructurings as defined in Statement of Financial Accounting Standards No. 15, "Accounting by Debtors and Creditors for Troubled Debt Restructurings."

|  |  | Nonperforming Loans (in thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 |  | 2000 |  | 1999 |  | 1998 |  | 1997 |
| Nonaccrual loans | \$ | 3,341 | 1 | \$602 | 1 | \$112 | 1 | \$1,507 | 1 | \$2,530 |
| Loans past due 90 days or more | \$ | 1,774 |  | \$846 |  | \$440 |  | \$1,084 |  | \$1,170 |
| Renegotiated loans | \$ | 67 |  | \$ 88 |  | \$104 |  | \$ 121 |  | \$ 140 |

1 Includes $\$ 3,216,000, \$ 505,000, \$ 112,000, \$ 787,000$ and $\$ 700,000$ at December 31, 2001, 2000, 1999, 1998 and 1997, respectively, of loans which management does not consider impaired as defined by the statement of Financial Accounting Standards No. 114, "Accounting by Creditors for Impairment of a Loan" (SFAS 114).

There were no other interest earning assets which would be required to be disclosed as being nonperforming if such other assets were loans.

At December 31, 2001, the Company had approximately $\$ 5,136,000$ in potential problem loans, excluding nonperforming loans. Potential problem loans are those loans identified by management as being worthy of special attention, and although currently performing, may have some underlying weaknesses. None of these potential problem loans were considered impaired as defined in SFAS 114. The $\$ 5,136,000$ of potential problem loans have either had timely payments or are adequately secured and loss of principal or interest is determined to be unlikely.

Loans over 90 days past due, which are not well secured and in the process of collection, are placed on nonaccrual status. There were $\$ 3,341,000$ of nonaccrual loans at December 31, 2001 compared to $\$ 602,000$ at December 31, 2000. The increase in nonaccrual loans was primarily due to identified agricultural credits. One of the credits was charged down by $\$ 700,000$ prior to December 31 , 2001 and the remaining balances of both credits are substantially secured. Loans past due 90 days or more but still accruing increased by $\$ 928,000$ in 2001 to a balance of $\$ 1,774,000$ at December 31, 2001, from $\$ 846,000$ at December 31, 2000 . These loans are well secured and in the process of collection.

The following table categorizes nonaccrual loans as of December 31, 2001 based on levels of performance and also details the allocation of interest collected during the period in 2001 in which the loans were on nonaccrual. Substantial performance, yet contractually past due, includes borrowers making sizable periodic payments relative to the required periodic payments due. A borrower that is not making substantial payments but is making some periodic payments would be included in the limited performance category.

Nonaccrual and Related Interest Payments (in thousands)

| $\begin{gathered} \text { At December 31, } \\ 2001 \end{gathered}$ |  | Cash Interest Payments Applied As: |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Recovery of | Reduction |
| Book | Contractual | Interest | Prior Partial | of |
| Balance | Balance | Income | Charge-offs | Principal |


| Contractually past due with: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Substantial performance | \$ | 344 |  | 344 | \$ | 58 | \$ | -- | \$ | 71 |
| Limited performance |  | 224 |  | 235 |  | 4 |  | -- |  | 5 |
| No performance |  | , 773 |  | , 890 |  | -- |  | -- |  | -- |
| Total |  | , 341 |  | , 469 | \$ | 62 | \$ | -- | \$ | 76 |

The difference between the book balance and the contractual balance represents charge-offs made since the loans were funded.

Management believes that the allowance for loan losses at December 31, 2001 was adequate to absorb credit losses in the total loan portfolio and that the policies and procedures in place to identify potential problem loans are being effectively implemented. However, there can be no assurance that the allowance for loan losses will be adequate to cover all losses.

Premises and Equipment
Total premises and equipment decreased $\$ 1,615,000$ in 2001 from 2000 . This decrease was primarily due to depreciation expense of $\$ 2,731,000$, proceeds from sale of property of $\$ 35,000$ and loss on disposal of property of $\$ 41,000$. These decreases were somewhat offset by $\$ 1,192,000$ of purchases.

Other Assets

Other assets increased $\$ 412,000$ in 2001 from 2000 . This change was primarily due to an increase in cash surrender value of life insurance.

Deposits
The following table shows the average balance and weighted average rate of deposits at December 31 for the years indicated:

Average Balance and Weighted Average Rate of Deposits (dollars in thousands)

|  | Weighted |  | Weighted |  | Weighted |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Average | Average | Average | Average | Average |
| Balance | Rate | Balance | Rate | Balance | Rate |


| Demand |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Non-interest bearing | $\$ 102,136$ | -- | $\$ 88,059$ | -- | $\$ 97,856$ | -- |
| Interest bearing $\ldots$ | 107,992 | $2.06 \%$ | 81,416 | $2.59 \%$ | 93,885 |  |

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

| Non-interest bearing | 42,810 | -- | 47,906 | -- | 33,896 | -- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing . | 229,493 | 2.94\% | 235,935 | 3.82\% | 230,298 | 3.32\% |
| Time |  |  |  |  |  |  |
| \$100,000 and over | 110,966 | 4.73\% | 93,761 | 5.81\% | 86,418 | 5.19\% |
| Under \$100,000 | 249,624 | 5.85\% | 250,544 | 5.62\% | 237,641 | 5.30\% |
| Totals | \$843,021 |  | \$797,621 |  | \$779,994 |  |

In analyzing its deposit activity, management has noted that average total deposits increased $\$ 45,400,000$, or $6 \%$, during 2001. Included in this increase were shifts in the average deposit mix in 2001 versus 2000. There were increases in average interest bearing demand deposits of $\$ 26,576,000$, or $33 \%$, average time $\$ 100,000$ and over of $\$ 17,205,000$, or $18 \%$ and average non-interest bearing demand deposits of $\$ 14,077,000$, or $16 \%$. Somewhat offsetting these increases were decreases in average interest bearing savings of $\$ 6,442,000$, or $3 \%$, average non-interest bearing savings deposits of $\$ 5,096,000$, or $11 \%$, and average time deposits under $\$ 100,000$ of $\$ 920,000$, or less than $1 \%$.

The table below sets forth the maturity of deposits greater than $\$ 100,000$ at December 31, 2001:

Maturity of Time Deposits of $\$ 100,000$ or More (in thousands)

| Maturity at December 31, 2001 | State of Illinois Time Deposit |  |  | Brokered CDs | CDs |  | IRAs |  | Total Time Deposits of $\$ 100,000$ or Mor |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 months or less | \$ | 5,000 | \$ | -- | \$ | 47,976 | \$ | 985 | \$ | 53,961 |
| 3 to 6 months |  | 5,000 |  | -- |  | 15,760 |  | 895 |  | 21,655 |
| 6 to 12 months |  | -- |  | -- |  | 24,989 |  | 1,125 |  | 26,114 |
| Over 12 months |  | 200 |  | 12,000 |  | 23,588 |  | 2,524 |  | 38,312 |
| Total |  | 10,200 |  | 12,000 |  | 12,313 | \$ | 5,529 |  | 40,042 |

Federal Funds Purchased, Repurchase Agreements and Notes Payable
This category includes federal funds purchased, which are generally overnight transactions, securities sold under repurchase agreements, which mature from one day to three years from the date of sale and U.S. Treasury demand notes. The table in note 8 in the Notes to Consolidated Financial Statements shows the balances of federal funds purchased, repurchase agreements and notes payable at December 31, 2001 and 2000, the average balance for the years ended December 31, 2001, 2000 and 1999, and the maximum month-end value during each year.

Fair Values of Financial Instruments
The estimated fair values of financial instruments for which no listed market exists and the fair values of investment securities, which are based on listed market quotes at December 31, 2001 and 2000, are disclosed in note 17 in the Notes to Consolidated Financial Statements.

## Capital

Total shareholders' 2000 to \$135,993,000
equity rose $\$ 10,591,000$ from $\$ 125,402,000$ in December 31, at December 31, 2001. The increase represented net income

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

of $\$ 16,171,000$, an increase in accumulated other comprehensive income (loss) of $\$ 2,150,000$ and a $\$ 23,000$ increase from stock appreciation rights. Decreases included cash dividends declared of $\$ 4,945,000$, net treasury stock transactions of $\$ 2,802,000$ and the purchase of $\$ 6,000$ in fractional shares of common stock following the stock dividend.

Financial institutions are required by regulatory agencies to maintain minimum levels of capital based on asset size and risk characteristics. Currently, the Company and the Banks are required by their primary regulators to maintain adequate capital based on two measurements: the total assets leverage ratio and the risk-weighted assets ratio.

Based on Federal Reserve guidelines, a bank holding company generally is required to maintain a leverage ratio of $3 \%$ plus an additional cushion of at least 100 to 200 basis points. The Company's total assets leverage ratio at December 31,2001 and 2000 was $11.8 \%$ and $11.6 \%$, respectively. The leverage ratios for the individual banks are disclosed in note 19 in the Notes to Consolidated Financial Statements. All are well above the regulatory minimum.

The minimum risk-weighted assets ratio for bank holding companies is $8 \%$. The Company's total risk-weighted assets ratio at December 31, 2001 and 2000 was $18.0 \%$ and $18.6 \%--s i g n i f i c a n t l y$ higher than the regulatory minimum. The individual banks' total risk-weighted assets ratios are disclosed in note 19 in the Notes to Consolidated Financial Statements. All are significantly higher than the regulatory minimum.

## Inflation and Changing Prices

Changes in interest rates and a bank's ability to react to interest rate fluctuations have a much greater impact on a bank's balance sheet and net income than inflation. A review of net interest income (loss), liquidity and rate sensitivity should assist in the understanding of how well the company is positioned to react to changes in interest rates.

Liquidity and Cash Flows
The Company requires cash to fund loan growth and deposit withdrawals. Cash flows fluctuate with changes in economic conditions, current interest rate trends and as a result of management strategies and programs. The Company monitors the demand for cash and initiates programs and policies as considered necessary to meet funding gaps.

The Company was able to adequately fund loan demand and meet liquidity needs in 2001. A review of the consolidated statement of cash flows in the accompanying financial statements shows that the Company's cash and cash equivalents increased $\$ 11,240,000$ from December 31, 2000 to December 31, 2001. The increase in 2001 resulted from operating and financing activities, somewhat offset by investing activities. There were differences in sources and uses of cash during 2001 compared to 2000. Less cash was used in the area of investing activities during 2001 compared to 2000. Funding of new loans decreased in 2001 compared to 2000, as the growth of the loan portfolio in 2001 was not as great as in 2000 . Principal paydowns from mortgage-backed securities were slightly higher in 2001 compared to 2000. These sources were somewhat offset by higher net purchases of investments in debt and equity securities compared to proceeds from maturities, calls and sales of the same. There was an increase in cash provided by financing activities. This was mainly due to an increase in federal funds purchased, repurchase agreements and notes payable in 2001 compared to a decrease in 2000 . This source of funds was somewhat offset by a use of funds to repay FHLB advances and other borrowings in 2001 compared to a source of funds in 2000 when borrowings increased. Less cash was provided by operating activities in 2001 compared to 2000. This was mainly due to more funds used for loans originated for sale offset somewhat by more proceeds from sales of loans originated for

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

sale in 2001 compared to 2000 due to lower interest rates.

The Company's future short-term cash requirements are expected to continue to be provided by investment maturities, sales of loans and deposits. Cash required to meet longer-term liquidity requirements will mostly depend on future goals and strategies of management, the competitive environment, economic factors and changes in the needs of customers. No outside borrowing is anticipated. The Company expects to maintain FHLB advances near the current level. If current sources of liquidity cannot provide needed cash in the future, the company can obtain funds from several sources. The Company is able to borrow funds on a temporary basis from the Federal Reserve Bank, the FHLB and correspondent banks to meet short-term requirements. With no parent company debt and sound capital levels, the Company has several options for longer-term cash needs, such as for future expansion and acquisitions.

Management is not aware of any current recommendations by the Company's primary regulators which if implemented would have a material effect on the company's liquidity, capital resources or operations.

## Interest Rate Sensitivity

The concept of interest sensitivity attempts to gauge exposure of the company's net interest income to adverse changes in market driven interest rates by measuring the amount of interest-sensitive assets and interest-sensitive liabilities maturing or subject to repricing within a specified time period. Liquidity represents the ability of the Company to meet the day-to-day demands of deposit customers balanced by its investments of these deposits. The Company must also be prepared to fulfill the needs of credit customers for loans with various types of maturities and other financing arrangements. One way the Company monitors its interest rate sensitivity and liquidity is through the use of static gap reports, which measure the difference between assets and liabilities maturing or repricing within specified time periods.

The following table shows the Company's interest rate sensitivity position at various intervals at December 31, 2001:

Rate Sensitivity of Earning Assets and Interest Bearing Liabilities (in thousands)

| $1-30$ | $31-90$ | $91-180$ |
| :---: | :---: | :---: |
| Days | Days | Days |


| Interest earning assets: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and interest bearing deposits | \$ | 7,484 | \$ | -- | \$ | -- | \$ |
| Debt and equity securitiesl |  | 27,571 |  | 22,373 |  | 24,396 |  |
| Loans2 |  | 166,727 |  | 31,815 |  | 35,054 |  |
| Total interest earning assets | \$ | 201,782 | \$ | 54,188 | \$ | 59,450 | \$ |
| Interest bearing liabilities: |  |  |  |  |  |  |  |
| Savings and interest bearing demand deposits3 | \$ | 34,625 | \$ | 1,374 | \$ | 2,061 | \$ |
| Money market savings deposits |  | 149,554 |  | -- |  | -- |  |
| Time deposits |  | 54,140 |  | 50,310 |  | 65,923 |  |
| Federal funds purchased, repurchase agreements and notes payable |  | 82,713 |  | 27 |  | 504 |  |
| FHLB Advances and other borrowings |  | -- |  | 161 |  | -- |  |
| Total interest bearing liabilities | \$ | 321,032 | \$ | 51,872 | \$ | 68,488 | \$ |

Net asset (liability) funding gap $\ldots \ldots \ldots \ldots \ldots$

Included in the $1-30$ day category of savings and interest bearing demand deposits is non-core deposits plus a percentage, based upon industry-accepted assumptions, of the core deposits. "Core deposits" are the lowest average balance of the prior twelve months for each product type included in this category. "Non-core deposits" are the difference between the current balance and core deposits. The time frames include a percentage, based upon industry-accepted assumptions, of the core deposits, as follows:
$1-30$ Days $31-90$ Days $91-180$ Days $181-365$ Days Over 1 Year
Savings and interest bearing
demand deposits $\ldots \ldots \ldots \ldots 9.40 .45 \%$

At December 31, 2001, the Company tended to be liability sensitive due to the levels of savings and interest bearing demand deposits, time deposits, federal funds purchased, repurchase agreements and notes payable. As such, the effect of a decrease in the prime rate of 100 basis points would increase net interest income by approximately $\$ 1,193,000$ in 30 days and $\$ 1,169,000$ in 90 days assuming no management intervention. A rise in interest rates would have the opposite effect for the same periods.

In addition to managing interest sensitivity and liquidity through the use of gap reports, the Company has provided for emergency liquidity situations with informal agreements with correspondent banks, which permit the Company to borrow federal funds on an unsecured basis. Additionally, the Company can borrow approximately $\$ 35,975,000$ from the Federal Home Loan Bank on a secured basis.

The Company uses financial forecasting/budgeting/reporting software packages to perform interest rate sensitivity analysis for all product categories. The Company's primary focus of its analysis is on the effect of interest rate increases and decreases on net interest income. Management believes that this analysis reflects the potential effects on current earnings of interest rate changes. Call criteria and prepayment assumptions are taken into consideration for investments in debt and equity securities. All of the Company's financial instruments are analyzed by a software database, which includes each of the different product categories, which are tied to key rates such as prime, Treasury Bills, or the federal funds rate. The relationships of each of the different products to the key rate that the product is tied to is proportional. The software reprices the products based on current offering rates. The software performs interest rate sensitivity analysis by performing rate shocks of plus or minus 200 basis points in 100 basis point increments.

The following table shows projected results at December 31, 2001 and December 31, 2000 of the impact on net interest income from an immediate change in interest rates. The results are shown as a percentage change in net interest income over the next twelve months.

Basis Point Change

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

$+200+100-100 \quad-200$

| December 31, $2001 \ldots \ldots \ldots .$. | $6.6 \%$ | $3.3 \%$ | $(3.3 \%)$ | $(5.6 \%)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, $2000 \ldots . . . .$. | $0.2 \%$ | $0.1 \%$ | $(0.1 \%)$ | $(0.2 \%)$ |

The foregoing computations are based on numerous assumptions, including relative levels of market interest rates, prepayments and deposit mix. The computed estimates should not be relied upon as a projection of actual results. Despite the limitations on preciseness inherent in these computations, management believes that the information provided is reasonably indicative of the effect of changes in interest rate levels on the net earning capacity of the company's current mix of interest earning assets and interest bearing liabilities. Management continues to use the results of these computations, along with the results of its computer model projections, in order to maximize current earnings while positioning the Company to minimize the effect of a prolonged shift in interest rates that would adversely affect future results of operations.

At the present time, the most significant market risk affecting the Company is interest rate risk. Other market risks such as foreign currency exchange risk and commodity price risk do not occur in the normal business of the Company. The Company also is not currently using trading activities or derivative instruments to control interest rate risk.

New Accounting Rules and Regulations
In June 2001, the Financial Accounting Standards Board issued Statement No. 141, "Business Combinations" (SFAS No. 141). SFAS No. 141 addresses financial accounting and reporting for business combinations and supersedes APB Opinion No. 16, "Business Combinations", and SFAS No. 38, "Accounting for Preacquisition Contingencies of Purchased Enterprises". SFAS No. 141 requires all business combinations in the scope of this SFAS to be accounted for using the purchase method. SFAS No. 141 is effective for business combinations initiated after June 30, 2001 and all business combinations accounted for using the purchase method for which the acquisition date is July 1, 2001 or later. Management does not believe the adoption of Statement No. 141 will have a significant impact on its financial statements.

In June 2001, the Financial Accounting Standards Board issued Statement No. 142, "Goodwill and Other Intangible Assets" (SFAS 142). SFAS No. 142 addresses financial accounting and reporting for acquired goodwill and other intangible assets and supersedes APB Opinion No. 17, "Intangible Assets". It addresses how intangible assets should be accounted for at acquisition and in subsequent periods. Most significantly, goodwill and intangible assets that have indefinite useful lives will not be amortized but rather will be tested at least annually for impairment. Intangible assets that have finite useful lives will continue to be amortized over their useful lives. The standard also provides specific guidelines for testing goodwill for impairment and requires additional disclosures about goodwill and intangible assets. SFAS No. 142 is effective for fiscal years beginning after December 15, 2001. SFAS No. 142 is required to be applied to the beginning of any entity's fiscal year and to be applied to all goodwill and other intangible assets recognized in its financial statements at that date. Impairment losses for goodwill and indefinite-lived intangible assets that arise due to the initial application of this Standard are to be reported as resulting from a change in accounting principle. Management does not believe the adoption of SFAS No. 142 will have a significant impact on its financial statements.

In June 2001, Statement on Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations", was issued to address financial reporting and

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This Statement applies to all entities and to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development or normal operation of a long-lived asset, except for certain obligations of lessees. Statement No. 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. Management does not believe the adoption of Statement No. 143 will have a significant impact on its financial statements.

In August 2001, Statement on Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", was issued to supersede Statement No. 121, "Accounting for the Impairment and for Long-Lived Assets to Be Disposed Of", and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions". Statement No. 144 is effective for financial statements issued for fiscal years beginning after December 15, 2001, and interim periods within those fiscal years, with early application encouraged. Management does not believe the adoption of Statement No. 144 will have a significant impact on its financial statements.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1996
This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe", "expect", "anticipate", "plan", "intend", "estimate", "may", "will", "would", "could", "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.

The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries include, but are not limited to, the following:

- The strength of the United States economy in general and the strength of the local economies in which the Company conducts its operations which may be less favorable then expected and may result in, among other things, a deterioration in the credit quality and value of the Company's assets.
- The economic impact of the terrorist attacks that occurred on September 11th, as well as any future threats and attacks, and the response of the United States to any such threats and attacks.
- The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters.
- The effects of changes in interest rates (including the effects of changes in the rate of prepayments of the Company's assets) and the policies of the Board of Governors of the Federal Reserve System.

0 The ability of the Company to compete with other financial institutions as

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

|  | effectively as the Company currently intends due to increases competitive pressures in the financial services sector. |
| :---: | :---: |
| $\bigcirc$ | The inability of the Company to obtain new customers and to retain existing customers. |
| $\bigcirc$ | The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet. |
| $\bigcirc$ | Technological changes implemented by the Company and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to the Company and its customers. |
| $\bigcirc$ | The ability of the Company to develop and maintain secure and reliable electronic systems. |
| $\bigcirc$ | The ability of the Company to retain key executives and employees and the difficulty that the Company may experience in replacing key executives and employees in an effective manner. |
| $\bigcirc$ | Consumer spending and saving habits which may change in a manner that affects the Company's business adversely. |
| $\bigcirc$ | Business combinations and the integration of acquired businesses which may be more difficult or expensive than expected. |
| $\bigcirc$ | The costs, effects and outcomes of existing or future litigation. |
| $\bigcirc$ | Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board. |
| $\bigcirc$ | The ability of the Company to manage the risks associated with the foregoing as well as anticipated. |
|  | e risks and uncertainties should be considered in evaluating forward-looking ements and undue reliance should not be placed on such statements. tional information concerning the Company and its business, including other ors that could materially affect the Company's financial results, is uded in the Company's filings with the Securities and Exchange Commission |
|  | 7a. Quantitative and Qualitative Disclosures about Market Risk |
|  | pages 26 through 27. |
|  | 8. Financial Statements and Supplementary Data |

MAIN STREET TRUST, INC. AND SUBSIDIARIES

Consolidated Financial Statements

December 31, 2001, 2000 and 1999

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

MAIN STREET TRUST, INC. AND SUBSIDIARIES

TABLE OF CONTENTS

INDEPENDENT AUDITOR'S REPORT<br>CONSOLIDATED FINANCIAL STATEMENTS<br>Consolidated Balance Sheets<br>Consolidated Statements of Income<br>Consolidated Statements of Changes in Shareholders' Equity<br>Consolidated Statements of Cash Flows<br>Notes to Consolidated Financial Statements

Independent Auditor's Report
The Board of Directors
Main Street Trust, Inc. Champaign, Illinois

We have audited the accompanying consolidated balance sheet of Main Street Trust, Inc. and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Main Street Trust, Inc. and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

We previously audited and reported on the consolidated statements of income, changes in shareholders' equity and cash flows of BankIllinois Financial Corporation and subsidiary for the year ended December 31, 1999, prior to their restatement for the 2000 pooling of interests. The contribution of BankIllinois Financial Corporation and subsidiary to total shareholders' equity, net interest

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

income, and net income represented 54.9\%, 55.4\% and 64.6\% of the respective restated totals for the year ended December 31, 1999. The other companies included in the December 31,1999 restated consolidated statements of income, changes in shareholders' equity and cash flows for the year then ended were audited and reported on separately by other auditors; and their report dated January 28, 2000 expressed an unqualified opinion on those financial statements. We also audited the combination of the accompanying consolidated statements of income, changes in shareholders' equity and cash flows for the year ended December 31, 1999, after restatement for the 2000 pooling of interests; in our opinion, such consolidated financial statements have been properly combined on the basis described in Note 2 to the consolidated financial statements.
/s/ McGladrey \& Pullen, LLP

Champaign, Illinois
February 8, 2002

MAIN STREET TRUST, INC. AND SUBSIDIARIES

Consolidated Balance Sheets
December 31, 2001 and 2000
(in thousands, except share data)

Assets
Cash and due from bank
Federal funds sold and interest bearing deposits

Cash and cash equivalents

Investments in debt and equity securities:
Available-for-sale, at fair value
266,496
Held-to-maturity, at cost (fair value of $\$ 64,727$ and $\$ 84,849$ at
December 31, 2001 and 2000 , respectively)
63, 818
Other equity securities . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

Total investments in debt and equity securities $\qquad$
Loans, net of allowance for loan losses of $\$ 9,259$ and
$\$ 8,879$ at December 31, 2001 and 2000 , respectively
673,061
Mortgage loans held for sale
8,775
Premises and equipment .................................................... . . . .
19,259
Accrued interest receivable
8,890


Total assets
10,725


## Edgar Filing: MAIN STREET TRUST INC - Form 10-K





See accompanying notes to consolidated financial statements.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Consolidated Statements of Cash Flows<br>Years Ended December 31, 2001, 2000 and 1999

(in thousands)

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash provided by operating activities:

Amortization of bond premiums, net
(78)

Provision for loan losses .............................................. 2 2,670
Deferred income taxes $(1,643)$
Securities transactions, net (110)

Federal Home Loan Bank stock dividend (240)

Gain on sales of mortgage loans, net (828)

Loss on disposal of premises and equipment 41
Proceeds from sales of mortgage loans originated for sale
Mortgage loans originated for sale
Other, net

Net cash provided by operating activities

Cash flows from investing activities:
Net increase in loans
Proceeds from maturities and calls of investments in debt securities: Held-to-maturity
Available-for-sale
Proceeds from sales of investments in debt and equity securities: Available-for-sale

29,567
Purchases of investments in debt and equity securities:
Held-to-maturity
$(21,744)$
Available-for-sale
$(223,994)$
(750)

Other equity securities
Principal paydowns from mortgage-backed securities:
Held-to-maturity
9,948

Return of principal on other equity securities
Purchases of premises and equipment
31

Proceeds from sale of premises and equipment .............................

Net cash used in investing activities

Cash flows from financing activities:

Net increase (decrease) in federal funds purchased, repurchase agreements, and notes payable
Net (decrease) increase in Federal Home Loan Bank
advances and other borrowings
Cash dividends paid
MSTI post merger stock transactions, net

Net cash provided by financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year

| \$ 16,171 | \$ 11,9 |
| :---: | :---: |
| 2,757 | 2, |
| (78) |  |
| 2,670 |  |
| $(1,643)$ |  |
| (110) |  |
| (240) | ( |
| (828) | (2 |
| 41 |  |
| 104,155 | 25, |
| $(110,012)$ | ( 25,7 |
| $(2,377)$ |  |
| 10,506 | 16, 4 |

44,177

15,549

6,083)
$(45,561)$

| 44,177 | 44,8 |
| :---: | :---: |
| 15,549 | (9, 4 |
| $(6,083)$ | 8,9 |
| $(4,540)$ | (3, 8 |
| $(2,808)$ | $(2,0$ |
| 46,295 | 38, |



```
Supplemental disclosures of cash flow information:
    Cash paid during the year for:
            Interest . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $ 34,792 $ 36,
```



```
    Real estate acquired through or in lieu of foreclosure ........................
```



See accompanying notes to consolidated financial statements.

# MAIN STREET TRUST, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements

## 1. Organization

MainStreet Trust, Inc. is a holding company whose subsidiaries BankIllinois, First National Bank of Decatur, First Trust Bank of Shelbyville and FirsTech, Inc., (the "Company") provide a full range of banking services to individual and corporate customers located within Champaign, Decatur, and Shelbyville, Illinois, and the surrounding communities. The subsidiaries are subject to competition from other financial institutions and nonfinancial institutions providing financial products. Additionally, the Company and its subsidiaries are subject to the regulations of certain regulatory agencies and undergo periodic examinations by those regulatory agencies.

## 2. Summary of Significant Accounting Policies

The consolidated financial statements of the Company have been prepared in conformity with generally accepted accounting principles and conform to predominant practices within the banking industry. The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions, including the determination of the allowance for loan losses and the valuation of real estate acquired in connection with foreclosure or in satisfaction of loans, that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The significant accounting policies used by the Company in the preparation of the consolidated financial statements are summarized below:
(a) Principles of Consolidation and Financial Statement Presentation

On August 12, 1999, BankIllinois Financial Corporation and First Decatur Bancshares, Inc. entered into an agreement and Plan of Merger, which provided for a "merger of equals" between the two companies, structured as a merger of the two companies into the Company. The merger, which was completed on March 23, 2000, has been accounted for as a pooling of interests and, accordingly, all prior financial statements have been restated to include both companies. As a result of the merger, former shareholders of BankIllinois Financial Corporation and First Decatur Bancshares, Inc. received $6,119,673$ and $4,990,281$ shares of Company common stock, respectively.

The consolidated financial statements include the accounts of Main Street Trust, Inc. and its wholly owned subsidiaries, BankIllinois, First National

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Bank of Decatur, First Trust Bank of Shelbyville, (the "Banks") and FirsTech, Inc., a retail payment processing company. Significant intercompany accounts and transactions have been eliminated in consolidation.

Property held by the Trust \& Investments Division in fiduciary or agency capacities for its customers is not included in the accompanying consolidated balance sheets, since such items are not assets of the Company.

The Company currently operates in two industry segments. The primary business involves providing banking services to central Illinois. The Banks offer a full range of financial services to business and individual customers. These services include demand, savings, time and individual retirement accounts; commercial, consumer (including automobile loans and personal lines of credit), agricultural, and real estate lending; safe deposit and night depository services; farm management; full service trust departments that offer a wide range of services such as investment management, acting as trustee, serving as guardian, executor or agent and miscellaneous consulting; discount brokerage services and purchases of installment obligations from retailers, primarily without recourse. The other industry segment involves retail payment processing. FirsTech provides the following services to electric, water and gas utilities, telecommunication companies, cable television firms and charitable organizations: retail lockbox processing of payments delivered by mail on behalf of the biller; processing of payments delivered by customers to pay agents such as grocery stores, convenience stores and currency exchanges; and concentration of payments delivered by the Automated Clearing House network, money management software such as Quicken and through networks such as Visa e-Pay and MasterCard RPS. The Company operates primarily to manage its investment in the subsidiaries. Company information is provided for informational purposes only, since it is not considered a separate segment for reporting purposes.

The following is a summary of selected data for the various business segments as of and for the year ending December 31:

| Banking | Remittance |  |
| :--- | :---: | :---: |
| Services | Services | Company | Eliminations $\quad$ Tota

## 2001

| Total interest income | \$ | 73,122 | \$ | 135 | \$ | 111 | \$ | (173) | \$ | 73 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest expense |  | 33,771 |  | -- |  | -- |  | (173) |  | 33 |
| Provision for loan losses |  | 2,670 |  | -- |  | -- |  | -- |  |  |
| Total non-interest income |  | 10,504 |  | 7,543 |  | (148) |  | (798) |  | 17 |
| Total non-interest expense |  | 26,799 |  | 5,565 |  | $(1,445)$ |  | (798) |  | 30 |
| Income before income tax |  | 20,386 |  | 2,113 |  | 1,408 |  | -- |  | 23 |
| Income tax expense |  | 6,355 |  | 790 |  | 591 |  | -- |  |  |
| Net income |  | 14,031 |  | 1,323 |  | 817 |  | -- |  | 16 |
| Total assets |  | 1,143,675 |  | 7,208 |  | 138,392 |  | $(137,764)$ |  | 1,151 |
| Depreciation and amortization |  | 2,178 |  | 549 |  | 30 |  | -- |  |  |
| 2000 |  |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ | 74,346 | \$ | 137 | \$ | 172 | \$ | (384) | \$ | 74 |
| Total interest expense |  | 36,983 |  | -- |  | -- |  | (384) |  | 36 |
| Provision for loan losses |  | 804 |  | -- |  | -- |  | -- |  |  |


| Total non-interest income | 9,933 | 7,434 | 174 | $(1,305)$ |
| :---: | :---: | :---: | :---: | :---: |
| Total non-interest expense | 25,317 | 5,849 | 4,828 | $(1,305)$ |
| Income before income tax | 21,175 | 1,722 | $(4,482)$ | -- |
| Income tax expense | 6,587 | 593 | (754) | -- |
| Net income | 14,588 | 1,129 | $(3,728)$ | -- |
| Total assets | 1,081,001 | 6,606 | 129,942 | $(126,468)$ |
| Depreciation and amortization | 2,292 | 523 | 24 | -- |

## 1999

| Total interest income | \$ | 67,105 | \$ | 106 | \$ | 180 | \$ | (321) | \$ | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest expense |  | 32,034 |  | -- |  | -- |  | (321) |  | 3 |
| Provision for loan losses |  | 573 |  | -- |  | -- |  | -- |  |  |
| Total non-interest income |  | 9,944 |  | 8,718 |  | 127 |  | (931) |  | 1 |
| Total non-interest expense |  | 25,293 |  | 7,568 |  | 3,859 |  | (931) |  | 3 |
| Income before income tax. |  | 19,149 |  | 1,256 |  | $(3,552)$ |  | -- |  |  |
| Income tax expense |  | 5,946 |  | 426 |  | $(1,207)$ |  | -- |  |  |
| Net income |  | 13,203 |  | 830 |  | $(2,345)$ |  | --- |  |  |
| Total assets |  | 1,025,562 |  | 6,565 |  | 118,667 |  | $(115,048)$ |  | 1,035 |
| Depreciation and amortization |  | 2,238 |  | 437 |  | 24 |  | -- |  |  |

(b) Investments in Debt and Equity Securities

Debt securities classified as held-to-maturity are those securities which the Company has the ability and intent to hold until maturity. These securities are carried at amortized cost, in which the amortization of premiums and accretion of discounts, which are recognized as adjustments to interest income, are recorded using methods which approximate the interest method. These methods consider the timing and amount of prepayments of underlying mortgages in estimating future cash flows on individual mortgage-related securities. Unrealized holding gains and losses for held-to-maturity securities are excluded from earnings and shareholders' equity.

Debt and equity securities classified as available-for-sale are those securities that the Company intends to hold for an indefinite period of time but not necessarily to maturity. Any decision to sell a security classified as available-for-sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations, and other similar factors. Securities available-for-sale are carried at fair value. The difference between fair value and cost, adjusted for amortization of premium and accretion of discounts, results in an unrealized gain or loss. Unrealized gains or losses are reported as accumulated other comprehensive income (loss), net of the related deferred tax effect. Gains or losses from the sale of securities are determined using the specific identification method. Premiums and discounts are recognized in interest income using methods, which approximate the interest method over their contractual lives.

A decline in the market value of any available-for-sale or held-to-maturity security below cost that is deemed other than temporary is charged to earnings and results in the establishment of a new cost basis for the security.

Other equity securities include other investments which are carried at fair value as well as Federal Reserve Bank stock and the Banks' required investment in the capital stock of the Federal Home Loan Bank which are carried at cost which approximates fair value.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

(c) Loans

Loans are stated at the principal amount outstanding, net of the allowance for loan losses. Interest is credited to income as earned, based upon the principal amount outstanding.

The accrual of interest on loans is discontinued when, in the opinion of management, the borrower is unable to meet payments as they become due. Interest accrued in the current year is reversed against interest income, and prior years' interest is charged to the allowance for loan losses. Interest income on impaired loans is recognized to the extent interest payments are received and the principal is considered fully collectible.

Mortgage loans held for sale are carried at the lower of aggregate cost or estimated market value. Net unrealized losses are recognized in a valuation allowance by charges to income. Gains or losses on sales of loans held for sale are computed using the specific-identification method and are reflected in income at the time of sale.
(d) Allowance for Loan Losses

The allowance for loan losses is increased by provisions charged to operations and is reduced by loan charge-offs less recoveries. Management utilizes an approach, which provides for general and specific valuation allowances, is based on current economic conditions, past losses, collection experience, risk characteristics of the portfolio, assessment of collateral values by obtaining independent appraisals for significant properties, and such other factors which, in management's judgment, deserve current recognition in estimating loan losses, to determine the appropriate level of the allowance for loan losses.

The allowance for loan losses related to impaired loans that are identified for evaluation is based on discounted cash flow using the loans initial effective interest rate or the fair value, less selling costs, of the collateral for collateral dependent loans.

Loans are categorized as "impaired" when, based on current information or events, it is probable that the Company will be unable to collect all amounts due, including principal and interest, in accordance with the contractual terms of the loan agreement. The Company reviews all non-accrual and substantially delinquent loans, as well as problem loans identified by management, for impairment as defined above. A specific reserve amount will be established for impaired loans in which the present value of the expected cash flows to be generated is less than the amount of the loan recorded on the Company's books. As an alternative to discounting, the Company may use the "fair value" of any collateral supporting a collateral-dependent loan in reviewing the necessity for establishing a specific loan loss reserve amount. Specific reserves will be established for accounts having a collateral deficiency estimated to be $\$ 50,000$ or more. The Company's general reserve is maintained at an adequate level to cover accounts having a collateral deficiency of less than $\$ 50,000$. Loans evaluated as groups or homogeneous pools of loans will be excluded from this analysis.

Management believes the allowance for loan losses is adequate to absorb probable credit losses inherent in the loan portfolio. While management uses available information to recognize loan losses, future additions to the allowance for loan losses may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the adequacy of the allowance for loan losses. Such agencies may require the company to

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

recognize additions to the allowance for loan losses based on their
judgments of information available to them at the time of their examination.
(e) Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization applicable to furniture and equipment and buildings and leasehold improvements is charged to the related occupancy or equipment expense using straight-line and accelerated methods over the estimated useful lives of the assets. Maintenance and repairs are charged to operations as incurred.
(f) Other Real Estate

Other real estate, included in other assets in the accompanying consolidated balance sheets, is initially recorded at fair value, if it will be held and used, or at its fair value less costs to sell if it will be disposed of. If, subsequent to foreclosure, the fair value is less than the carrying amount, the difference is recorded as a valuation allowance through a charge to income. Subsequent increases in fair value are recorded through a reversal of the valuation allowance, but not below zero. Expenses incurred in maintaining the properties are charged to operations.
(g) Income Taxes

Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.
(h) Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted average number of common stock shares outstanding. Diluted earnings per share is computed by dividing net income by the weighted average number of common stock and dilutive potential common shares outstanding. Options to purchase shares of the Company's common stock and stock appreciation rights, as discussed in Note 13 to the consolidated financial statements, are the only dilutive potential common shares. The weighted average number of dilutive potential common shares is calculated using the treasury stock method.

Earnings per share has been computed as follows:

| Net income | \$ | 16,171,000 | \$11,989,000 |
| :---: | :---: | :---: | :---: |
| Shares: |  |  |  |
| Weighted average common shares outstanding |  | 10,930,736 | 11,077,959 |
| Dilutive effect of outstanding options, as determined by the application of the treasury stock method. |  | 207,554 | 222,715 |
| Weighted average common shares outstanding, as adjusted |  | 11,138,290 | 11,300,674 |


| Basic earnings per share | \$ | 1.48 | \$ | 1.08 |
| :---: | :---: | :---: | :---: | :---: |
| Diluted earnings per share | \$ | 1.45 | \$ | 1.06 |

(i) Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and due from banks and federal funds sold and interest bearing deposits. Generally, federal funds are sold for one-day periods.
(j) Stock Dividend

During September 2001, the Company effected a 5\% stock dividend. All references in the accompanying financial statements to number of shares and per share amounts have been retroactively restated to reflect the stock dividends.
(k) Reclassification

Certain amounts in the 1999 and 2000 consolidated financial statements have been reclassified to conform with the 2001 presentation. Such reclassifications have no effect on previously reported net income.
(1) Emerging Accounting Standards

In June 2001, the Financial Accounting Standards Board issued Statement No. 141, "Business Combinations" (SFAS No. 141). SFAS No. 141 addresses financial accounting and reporting for business combinations and supersedes APB Opinion No. 16, "Business Combinations" and SFAS No. 38, "Accounting for Preacquisition Contingencies of Purchased Enterprises". SFAS No. 141 requires all business combinations in the scope of this SFAS to be accounted for using the purchase method. SFAS No. 141 is effective for business combinations initiated after June 30, 2001 and all business combinations accounted for using the purchase method for which the acquisition date is July 1, 2001 or later. Management does not believe the adoption of Statement No. 141 will have a significant impact on its financial statements.

In June 2001, the Financial Accounting Standards Board issued Statement No. 142, "Goodwill and Other Intangible Assets" (SFAS 142). SFAS No. 142 addresses financial accounting and reporting for acquired goodwill and other intangible assets and supersedes APB Opinion No. 17, "Intangible Assets". It addresses how intangible assets should be accounted for at acquisition and in subsequent periods. Most significantly, goodwill and intangible assets that have indefinite useful lives will not be amortized but rather will be tested at least annually for impairment. Intangible assets that have finite useful lives will continue to be amortized over their useful lives. The standard also provides specific guidance for testing goodwill for impairment and requires additional disclosures about goodwill and intangible assets. SFAS No. 142 is effective for fiscal years beginning after December 15, 2001. SFAS No. 142 is required to be applied to the beginning of any entity's fiscal year and to be applied to all goodwill and other intangible assets recognized in its financial statements at that date. Impairment losses for goodwill and indefinite-lived intangible assets that arise due to the initial application of this Standard are to be reported as resulting from a change in accounting principle. Management does not believe the adoption of SFAS No. 142 will have a significant impact on its financial statements.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

In June 2001, Statement on Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" was issued to address financial reporting and obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This Statement applies to all entities and to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development or normal operations of a long-lived asset, except for certain obligations of lessees. Statement No. 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. Management does not believe the adoption of Statement No. 143 will have a significant impact on its financial statements.

In August 2001, Statement on Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" was issued to supersede Statement No. 121, "Accounting for the Impairment and for Long-Lived Assets to Be Disposed Of", and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions". Statement No. 144 is effective for financial statements issued for fiscal years beginning after December 15, 2001, and interim periods within those fiscal years, with early application encouraged. Management does not believe the adoption of Statement No. 144 will have a significant impact on its financial statements.
3. Cash and Due from Banks

The compensating balances held at correspondent banks were $\$ 74,947,000$ and $\$ 45,806,000$ at December 31, 2001 and 2000, respectively. The Banks maintain such compensating balances with correspondent banks to offset charges for services rendered by those banks. In addition, the Banks were required by the Federal Reserve Bank to maintain reserves in the form of cash on hand or balances at the Federal Reserve Bank. The balance of reserves held was $\$ 9,472,000$ and $\$ 8,025,000$ at December 31, 2001 and 2000, respectively.

## 4. Investments in Debt and Equity Securities

The amortized cost and fair values of investments in debt and equity securities (in thousands) were as follows:

|  | Available-for-Sale |  |
| :---: | :---: | :---: |
|  | Gross | Gross |
| Amortized Cost | Unrealized Gains | Unrealized Losses |



December 31, 2000
U.S. Treasury and other
government agencies ............................................. \$180,170 \$ 661 \$ 697

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

Mortgage-backed securities

| 11,528 | 69 | 84 |
| :---: | :---: | :---: |
| 15,087 | 289 | 27 |
| 5,990 | 1,480 | 780 |
| \$212,775 | 2,499 | 588 |


|  |  |  | Held-t |  | ity |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | $\begin{aligned} & \text { ss } \\ & \text { ns zed } \end{aligned}$ |  | bss <br> lized <br> ses |
| December 31, 2001 |  |  |  |  |  |
| U.S. Treasury and other government agencies ..................................... | \$ 1,750 | \$ | 66 | \$ | -- |
| Obligations of states and political subdivisions | 42,226 |  | 735 |  | 51 |
| Mortgage-backed securities | 19,842 |  | 179 |  | 20 |
|  | \$ 63,818 | \$ | 980 | \$ | 71 |
| December 31, 2000 |  |  |  |  |  |
| U.S. Treasury and other government agencies | \$ 29,428 | \$ | 16 | \$ | 175 |
| Obligations of states and political subdivisions | 32,902 |  | 320 |  | 129 |
| Mortgage-backed securities ......................... | 22,642 |  | 10 |  | 165 |
|  | \$ 84,972 | \$ | 346 | \$ | 469 |

A summary of other equity securities (in thousands) at December 31, 2001 and 2000 is as follows:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Federal Home Loan Bank Stock, at cost | \$3,535 | \$3,295 |
| Federal Reserve Bank Stock, at cost | 231 | 231 |
| Other investments, at fair value | 1,342 | 1,003 |
|  | \$5,108 | \$4,529 |

Realized gains and losses (in thousands) on sales and maturities for the years ended December 31, 2001, 2000 and 1999 were as follows:

|  | 2001 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross gains | \$ | 563 | \$ | 320 | \$ | 223 |
| Gross losses |  | (453) |  | (299) |  | (82) |
| Net gains | \$ | 110 | \$ | 21 | \$ | 141 |
| Applicable income taxes | \$ | 39 | \$ | 7 | \$ | 49 |

Investments in debt and equity securities with a carrying value of $\$ 217,369,000$ and $\$ 192,580,000$ were pledged at December 31, 2001 and 2000 , respectively, to secure public deposits, repurchase agreements, and for other purposes as required or permitted by law.

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

The amortized cost and fair value of investments in debt and equity securities (in thousands) at December 31, 2001, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties and certain securities require principal repayments prior to maturity. Therefore, these securities and equity securities with no stated maturities are not included in the following maturity summary.

|  | Available-for-Sale |  | Held-to-Maturity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ | Amortized Cost | Fair <br> Value |
| Due in one year or less | \$ 33,901 | \$ 34,544 | \$ 2,448 | \$ 2,476 |
| Due after one year through five years | 170,475 | 173,247 | 33,635 | 34,187 |
| Due after five years through ten years | 8,158 | 8,311 | 7,893 | 8,063 |
| Due after ten years | 2,515 | 2,541 | -- | -- |
|  | \$215,049 | \$218, 643 | \$ 43,976 | \$ 44,726 |
| Mortgage-backed securities | 27,852 | 28,279 | 19,842 | 20,001 |
| Marketable equity securities | 19,367 | 19,574 | -- | -- |
| Other equity securities | 5,138 | 5,108 | -- | -- |
| Total debt securities | \$267,406 | \$271, 604 | \$ 63,818 | \$ 64,727 |

## 5. Loans

A summary of loans (in thousands), by classification, at December 31, 2001 and 2000 is as follows:

| 2001 | 2000 |
| :---: | :---: |
| \$246,042 | \$219,541 |
| 316,693 | 319,412 |
| 119,585 | 129,775 |
| \$682,320 | \$668,728 |
| 9,259 | 8,879 |
| \$673,061 | \$659,849 |

The Company makes commercial, financial, and agricultural; real estate; and installment and consumer loans to customers located in central Illinois and the surrounding communities. As such, the Company is susceptible to changes in the economic environment in central Illinois.

During 2001, 2000 and 1999, the Company sold approximately $\$ 104,155,000$, $\$ 25,537,000$ and $\$ 59,886,000$, respectively, of residential mortgage loans in the secondary market, primarily to Fannie Mae and Bank of America. Gross gains of approximately $\$ 856,000, \$ 228,000$ and $\$ 562,000$, and gross losses of approximately $\$ 28,000$, $\$ 16,000$ and $\$ 35,000$, were realized on the sales during 2001,2000 and 1999, respectively.

Mortgage loans serviced for others are not included in the accompanying consolidated financial statements. The unpaid balances of these loans consisted of the following (in thousands) at December 31, 2001, 2000 and 1999:

Fannie Mae

| $\$ 107,950$ | $\$ 111,060$ | $\$ 122,887$ |
| ---: | ---: | ---: |
| 4,216 | 1,051 | 1,432 |
| 2,288 | 2,759 | 2,605 |

In the normal course of business, loans are made to directors, executive officers, and principal shareholders of the Company and to parties which the Company or its directors, executive officers, and shareholders have the ability to significantly influence its management or operating policies (related parties). The terms of these loans, including interest rates and collateral, are similar to those prevailing for comparable transactions with other customers and do not involve more than a normal risk of collectibility. Activity associated with loans (in thousands) made to related parties during 2001 was as follows:

2001

| Balance, January 1 | \$ 24,691 |
| :---: | :---: |
| New loans | 23,416 |
| Repayments | $(15,637)$ |
| Balance, December 31 | \$ 32,470 |

At December 31, 2001, one to four family real estate mortgage loans of approximately $\$ 124,638,000$ were pledged to secure advances from the Federal Home Loan Bank.

Activity in the allowance for loan losses (in thousands) for 2001 , 2000 and 1999 was as follows:

|  | 2001 | 2000 | 1999 |
| :---: | :---: | :---: | :---: |
| Balance, beginning of year | \$8,879 | \$8,682 | \$8,852 |
| Provision charged to expense | 2,670 | 804 | 573 |
| Loans charged off | $(2,673)$ | $(1,252)$ | $(1,256)$ |
| Recoveries on loans previously charged off | 383 | 645 | 513 |
| Balance, end of year | \$9,259 | \$8,879 | \$8,682 |

The following table presents summary data on nonaccrual and other impaired loans (in thousands) at December 31, 2001, 2000 and 1999:
Impaired loans on nonactrual $\ldots \ldots \ldots \ldots 1$

6. Premises and Equipment

A summary of premises and equipment (in thousands) at December 31, 2001 and 2000 is as follows:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Land | \$ 4,783 | \$ 4,835 |
| Furniture and equipment | 14,119 | 15,024 |
| Buildings and leasehold improvements | 22,669 | 22,679 |
|  | 41,571 | 42,538 |
| Less accumulated depreciation and amortization | 22,312 | 21,664 |
|  | \$19,259 | \$20,874 |

Depreciation and amortization expense was $\$ 2,731,000, \$ 2,813,000$ and $\$ 2,672,000$ for 2001, 2000 and 1999, respectively.

The Company leases various operating facilities and equipment under noncancellable operating lease arrangements. These leases expire at various dates through November 2007 and have renewal options to extend the lease terms for various dates through November 2017. The rental expense for these operating leases was $\$ 239,000$, $\$ 202,000$ and $\$ 209,000$ in 2001,2000 and 1999 , respectively.

Minimum annual rental payments required under the operating leases (in thousands), which have initial or remaining terms in excess of one year at December 31, 2001 are as follows:

2002
2003124
2004
108
2005
52
2006
44
Thereafter
26
\$ 586
$=======$

## 7. Deposits

As of December 31, 2001, the scheduled maturities of time deposits (in thousands) were as follows:

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

------
8. Federal Funds Purchased, Repurchase Agreements, and Notes Payable

A summary of short-term borrowings (in thousands) at December 31, 2001 and 2000 is as follows:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Federal funds purchased | \$ 5,725 | \$ 2,375 |
| U.S. Treasury demand notes | 2,201 | 4,569 |
| Securities sold under agreements to repurchase: |  |  |
| U.S. Treasury and other government agency securities with carrying values of $\$ 98,968,509$ and $\$ 88,513,000$ and market values of $\$ 99,158,612$ and $\$ 88,210,000$ |  |  |
| at December 31, 2001 and 2000, respectively | 77,281 | 62,714 |
|  | \$85,207 | \$69,658 |

Information relating to short-term borrowings (dollars in thousands) is as follows:

|  | 2001 | 2000 | 1999 |
| :---: | :---: | :---: | :---: |
| Federal funds purchased: |  |  |  |
| Average daily balance | \$ 4,629 | \$ 3,549 | \$ 9,417 |
| Maximum balance at month-end | \$12,090 | \$11,860 | \$30,300 |
| Weighted average interest rate at year-end | 1.29\% | 5.13\% | 3.91\% |
| Weighted average interest rate for the year.. | 4.36\% | 4.95\% | 4.79\% |
| Securities sold under agreements to repurchase: |  |  |  |
| Average daily balance | \$68,061 | \$64,173 | \$62,844 |
| Maximum balance at month-end | \$77,281 | \$80,787 | \$79,065 |
| Weighted average interest rate at year-end | 2.27\% | 5.32\% | 5.90\% |
| Weighted average interest rate for the year | 3.32\% | 5.28\% | 4.24\% |
| U.S. Treasury demand notes |  |  |  |
| Average daily balance | \$ 2,228 | \$ 2,588 | \$ 2,401 |
| Maximum Balance at month-end | \$ 5,186 | \$ 5,330 | \$ 5,490 |
| Weighted average interest rate at year-end.. | 2.70\% | 6.28\% | 4.49\% |
| Weighted average interest rate for the year | 4.12\% | 6.29\% | 4.46\% |

The securities underlying the agreements to repurchase are under the control of the Banks.
9. Federal Home Loan Bank Advances and Other Borrowings

A summary of Federal Home Loan Bank (FHLB) advances and other borrowings (dollars in thousands) at December 31, 2001 is as follows:

| 2001 |  |  |  | 2000 |
| :---: | :---: | :---: | :---: | :---: |
| FHLB |  |  | Weighted Average |  |
| Advances | Borrowings | Total | Rate | Total |

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

Maturing in year ending:

| \$ -- | \$ | -- | \$ -- | - | \$11,023 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7,000 |  | 23 | 7,023 | 6.09\% | 7,023 |
| -- |  | 23 | 23 | 8.50\% | 23 |
| -- |  | 23 | 23 | 8. $50 \%$ | 23 |
| -- |  | 23 | 23 | 8.50\% | 23 |
| 5,000 |  | 23 | 5,023 | 5.69\% | 23 |
| 2,734 |  | 23 | 2,757 | 6.85\% | 2,817 |
| 20,000 |  | 23 | 20,023 | 5.27\% | 20,023 |
| \$34,734 | \$ | 161 | \$34,895 | 5.63\% | \$40,978 |

The terms of a security agreement with the FHLB require the Banks to pledge as collateral for advances both qualifying first mortgage loans in an amount equal to at least $167 \%$ of these advances and all stock of the FHLB. Advances are subject to restrictions or penalties in the event of prepayment. The Banks had a total remaining borrowing capacity with the FHLB of approximately $\$ 35,975,000$ at December 31, 2001 at a rate equal to the FHLB current advance rates.

The other borrowings were for the purchase of land at a cost of $\$ 266,000$. Principal of $\$ 23,000$ and annual interest is due March 8 th of each year until the balance has been paid in full. Interest is based on the prime rate at March 8th of the previous year. The rate at December 31, 2001 was $8.50 \%$.
10. Line of Credit

The Company has an unsecured line of credit of $\$ 5,000,000$ from a third party lender. As of December 31, 2001, the entire line was available.

## 11. Income Taxes

Federal income tax expense (in thousands) for 2001,2000 and 1999 is summarized as follows:


Actual income tax expense (in thousands) for 2001,2000 and 1999 differ from the "expected" income taxes (computed by applying the maximum U.S. federal corporate income tax rate of $35 \%$ to earnings before income taxes) as follows:

| 2001 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 8,367 | \$ | 6,445 | \$ | 5,899 |
|  | (718) |  | (646) |  | (624) |
|  | -- |  | 509 |  | -- |
|  | -- |  | -- |  | (169) |
|  | 87 |  | 118 |  | 59 |
| \$ | 7,736 | \$ | 6,426 | \$ | 5,165 |

The tax effects of temporary differences (in thousands) that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2001 and 2000 are as follows:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Allowance for loan losses | \$ 3,102 | \$ 2,723 |
| Deferred compensation | 1,631 | 1,407 |
| Stock appreciation rights | 85 | 110 |
| Other employee benefits | 133 | 54 |
| Severance payable | 15 | 48 |
| Other | 37 | 100 |
| Total deferred tax assets | \$ 5,003 | \$ 4,442 |
| Deferred tax liabilities: |  |  |
| Unrealized holding gain on available-for-sale securities | \$ (1, 442 ) | \$ (309) |
| Premises and equipment | $(1,124)$ | $(1,520)$ |
| Mortgage servicing rights | (229) | (171) |
| Deferred loan fees | (104) | (112) |
| Discount accretion | (161) | (107) |
| Other | (370) | (869) |
| Total deferred tax liabilities | \$ $(3,430)$ | \$ (3,088) |
| Valuation allowance | -- | (287) |
| Net deferred tax assets | \$ 1,573 | \$ 1,067 |

A valuation allowance is provided when it is more likely than not that some portion of the deferred tax assets will not be realized.

## 12. Retirement Plans

The Company has established a profit sharing plan and a $401(k)$ plan for substantially all employees who meet the eligibility requirements. The $401(k)$ plan allows for participants' contributions of up to $15 \%$ of gross salary, the first 6\% of which is available for the Company's 50\% match. The profit sharing plan is non-contributory. All contributions to the profit sharing plan are at the discretion of the Company. Total contributions by the Company totaled $\$ 746,000, \$ 928,000$ and $\$ 717,000$ for 2001,2000 and 1999 , respectively.

Effective December 31, 1999, the Company terminated the defined benefit plan that covered substantially all of the employees of First National Bank of Decatur, FirsTech, Inc. and First Trust Bank of Shelbyville. As a result of the termination of the Plan, the Company recorded an estimated settlement loss of $\$ 2,139,000$, recorded a gain on curtailment of $\$ 1,587,000$ and reduced the related prepaid pension asset in accordance with Statement of Financial Accounting Standards No. 88, Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination of Benefits.

Certain key officers and directors participate in various deferred compensation or supplemental retirement agreements with the company. The Company accrues the liability for these agreements based on the present value of the amount the employee or director is currently eligible to receive. The company recorded expenses of $\$ 281,000, \$ 280,000$ and $\$ 260,000$ in 2001, 2000 and 1999, respectively, related to these agreements.

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

Company in which a participating director may defer directors' fees in a fixed income fund or, alternatively, in the form of "phantom stock units." For directors electing to receive phantom stock, a deferred compensation account, included in other liabilities on the consolidated balance sheet, is credited with phantom stock units. Phantom stock units shall also be increased by any stock dividends or stock splits declared by the Company. At December 31 , 2001 and 2000, $\$ 285,894$ and $\$ 276,579$ had been deferred from this plan, which represented 22,746 and 22,205 phantom stock units.

## 13. Stock Options and Related Plans

The Company has established a stock incentive plan, which provides for the granting of both qualified and non-qualified options of the Company's common stock to certain key managerial employees, and a stock option plan which provides for the granting of non-qualified stock options and stock appreciation rights (SARs) to certain key managerial employees. The option price must be at least $100 \%$ of the fair market value of the common stock on the date the option is granted and the maximum option term cannot exceed 10 years. The plan allows for the granting of options in tandem with SARs. Exercise of an SAR cancels the related option and entitles the holder to receive a payment in return, equal to the excess of the fair market value of the shares subject to the option surrendered over the exercise price. Payment by the Company will be made in shares of the Company's common stock with cash paid in lieu of fractional shares. The exercise of an SAR is subject to all of the terms and conditions of the related option. All of these options are fully vested.

In 1996, the Company established a stock incentive plan, which provides for the granting of options of the company's common stock to certain directors, officers and employees. This plan provides for the granting of both qualified and non-qualified options, which vest and thus become exercisable ratably over a three-year period from the date granted. All options granted subsequent to January 1, 1996 were issued from the 1996 plan.

As a result of the merger, all options granted under the previous plans vested. In 2000, the Company established a stock incentive plan, which provides for the granting of options of the Company's common stock to certain directors, officers and employees. This plan provides for the granting of both qualified and non-qualified options. Director options vest, and thus become exercisable, immediately while officer and employee options vest, and thus become exercisable, ratably over a three-year period from the date granted.

The Company has an employee stock option plan (Plan) which is accounted for in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, and accordingly, no compensation expense for the stock option grants has been recognized. Under this Plan, the Company grants selected key officers stock option awards, which vest and become fully exercisable after the fifth anniversary of the date of the grant. Stock options granted under this Plan shall expire ten years from the date of grant. At December 31, 2001, there were options outstanding (not intended to be incentive stock options) for 31,147 shares. These options were granted on December 31, 1993, with an exercise price of $\$ 9.24$ per share and have a remaining contractual life of two years as of December 31, 2001. During 1999, all 31,147 shares became vested and exercisable. No shares have been exercised pursuant to the Plan.

The following is a summary of the changes in options outstanding under the stock incentive and stock option plans:

|  | Grant |  |  |
| :--- | :--- | :--- | :--- |
|  | Price | Grant |  |
| Shares | Range | Price | Shares |
|  | Range | Shares |  |


| Options outstanding, beginning of year ....... | 726,273 | \$ 5.36 | - \$19.76 | 604,810 | \$ 5.36 | - \$19.76 | 533,360 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Granted | 169,050 | \$17.50 | - \$17.50 | 133,383 | \$18.37 | - \$18.30 | 87,955 |
| Exercised | $(17,360)$ | \$ 5.36 | - \$12.05 | $(6,827)$ | \$ 5.36 | - \$16.86 | (13, 071) |
| Options forfeited | $(8,965)$ | \$16.86 | - \$19.76 | $(5,093)$ | \$12.05 | -\$19.70 | $(3,434)$ |
| Options outstanding, end of year ............. | 868,998 | \$ 5.36 | - \$19.76 | 726,273 | \$ 5.36 | -\$19.76 | 604,810 |
| Options exercisable, end of year ............ | 784,769 | \$ 5.36 | -\$19.76 | 687,778 | \$ 5.36 | -\$19.76 | 541,746 |
| Weighted average fair value of options granted ...... |  |  | \$ 3.73 |  |  | \$ 2.20 |  |

Options Outstanding Options Exercisable

| Range of Exercise price | ```Outstanding as of December 31, 2001``` | Weighted <br> Average <br> Remaining <br> Contractual <br> Life | Weighted Average Exercise Price | ```Exercisable as of December 31, 2001``` | Weighted <br> Average Exercise Price |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ $0.00-\$ 5.93$ | 280,428 | 2.0 | \$ 5.36 | 280,428 | \$ 5.36 |
| \$ 5.93-\$7.90 | 27,200 | 3.0 | 6.92 | 27,200 | 6.92 |
| \$ 7.90 - \$ 9.88 | 31,147 | 2.0 | 9.24 | 31,147 | 9.24 |
| \$11.86-\$13.83 | 69,491 | 0.2 | 12.20 | 69,491 | 12.20 |
| \$15.81 - \$17.78 | 247,877 | 6.5 | 17.28 | 184,291 | 17.21 |
| \$17.78-\$19.76 | 212,855 | 5.9 | 18.91 | 192,212 | 18.96 |
|  | 868,998 | 4.1 | \$ 12.81 | 784,769 | \$ 12.29 |

The fair value of the stock options granted has been estimated using the Black-Scholes option-pricing model with the following weighted average assumptions. The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options, which have no vesting restrictions. In addition, such models require the use of subjective assumptions, including expected stock price volatility. In management's opinion, such valuation models may not necessarily provide the best single measure of option value.

| 2001 | 2000 | 1999 |
| ---: | ---: | ---: |
| 169,050 | 133,383 | 87,955 |
| $5.05 \%$ | $5.14 \%$ | $6.06 \%$ |
| 6.97 | 8.80 | 3.46 |
| $14.10 \%$ | $11.06 \%$ | $7.79 \%$ |
| $2.23 \%$ | $2.39 \%$ | $1.41 \%$ |

Grants under the stock incentive and stock option plans are accounted for following APB Opinion No. 25 and related interpretations. Accordingly, no compensation cost has been recognized for incentive stock option grants under the plans. Had compensation cost for all of the stock-based compensation plans been determined based on the fair values of awards (the method described by

## Edgar Filing: MAIN STREET TRUST INC - Form 10-K

Statement No. 123), on the grant date, reported income and earnings per common share would have been reduced to the pro forma amounts shown below:

|  | 2001 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income on common stock: |  |  |  |  |  |  |
| As reported | \$ | 16,171 | \$ | 11,989 | \$ | 11,688 |
| Pro forma |  | 15,878 |  | 11,743 |  | 11,453 |
| Basic earnings per share: |  |  |  |  |  |  |
| As reported | \$ | 1.48 | \$ | 1.08 | \$ | 1.05 |
| Pro forma |  | 1.45 |  | 1.06 |  | 1.03 |
| Diluted earnings per share: |  |  |  |  |  |  |
| As reported | \$ | 1.45 | \$ | 1.06 | \$ | 1.03 |
| Pro forma |  | 1.43 |  | 1.04 |  | 1.01 |

At December 31, 2001, 10,212 SAR's remained outstanding.

## 14. Dividend Restrictions

Without prior approval of the Comptroller of the Currency, First National Bank of Decatur is restricted by national banking laws as to the maximum amount of dividends it can pay in any calendar year to First National Bank of Decatur's retained net profits (as defined) for that year and the two preceding years. At December 31, 2001, First National Bank of Decatur had available retained earnings of approximately $\$ 11,087,000$ for the payment of dividends without obtaining prior regulatory approval.

Without prior approval, BankIllinois and First Trust Bank of Shelbyville are restricted by Illinois law and regulations of the Office of Banks and Real Estate, State of Illinois, and the Federal Deposit Insurance Corporation as to the maximum amount of dividends it can pay to its parent to the balance of the retained earnings account, as adjusted (as defined). At December 31, 2001, BankIllinois and First Trust Bank of Shelbyville had available retained earnings of approximately $\$ 35,989,000$ and $\$ 9,405,000$ respectively, for the payment of dividends without obtaining prior regulatory approval.

## 15. Condensed Financial Information of Parent Company

Following are the condensed balance sheets as of December 31, 2001 and 2000 and the related condensed statements of income and cash flows for the years ended December 31, 2001, 2000 and 1999 for Main Street Trust, Inc.:



## Condensed Statements of Cash Flows (in thousands)

200120001999

Cash flows from operating activities:

Adjustments to reconcile net income to net cash provided by operating activities:

| Equity in undistributed income of Subsidiaries | $(3,354)$ | $(10,359)$ | $(5,595)$ |
| :---: | :---: | :---: | :---: |
| Depreciation | 30 | 24 | 24 |
| Other, net | $(1,649)$ | 964 | 288 |
| Net cash provided by operating activities | 11,198 | 2,618 | 6,405 |

Cash flows from investing activities:
Equity securities transactions, net ........... (37) (2,508) (1,031)

Net cash used in investing activities
(49)
$(2,481)$
$(1,031)$

Cash flows from financing activities:


|  | Year Ended December 31, 2000 Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | December 31 | ptember | June 30 | March 31 |
| Interest income | \$19,489 | \$18,878 | \$18,030 | \$17,874 |
| Interest expense | 9,945 | 9,525 | 8,589 | 8,540 |


| Net interest income Provision for losses on loans | 9,544 346 | $9,353$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income after <br> provision for losses <br> on loans <br> 9,198 <br> 9,162 <br> 9,310 <br> 9,198 |  |  |  |  |
| Non-interest income | 3,876 | 3,977 | 4,064 | 4,319 |
| Non-interest expense | 7,959 | 7,989 | 7,643 | 11,098 |
| Income before income taxes | 5,115 | 5,150 | 5,731 | 2,419 |
| Income taxes | 1,581 | 1,606 | 1,814 | 1,425 |
| Net income | \$ 3,534 | \$ 3,544 | \$ 3,917 | \$ 994 |
| Basic earnings per share | \$ 0.32 | \$ 0.32 | \$ 0.35 | \$ 0.09 |
| Diluted earnings per share | \$ 0.31 | \$ 0.31 | \$ 0.35 | \$ 0.09 |

## 17. Disclosures About Commitments and Financial Instruments

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the consolidated balance sheets. The contractual amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. Management does not anticipate any significant losses as a result of these transactions.

The following table summarizes these financial instruments and commitments (in thousands) at December 31, 2001 and 2000:

$$
2001
$$

2000

Financial instruments whose contract amounts represent credit risk:
Commitments
Standby letters of credit

The majority of commitments are agreements to extend credit to a customer as long as there is no violation of any condition established in the contract. Commitments, principally variable interest rates, generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. For commitments to extend credit, the Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation. Collateral held varies, but may include accounts receivable; inventory; property, plant and equipment; and

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

income-producing commercial properties. Also included in commitments is $\$ 1.75$ million to purchase other equity securities.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The standby letters of credit are unsecured.

The Company does not engage in the use of interest rate swaps, futures, forwards or options contracts.

During 1999, the Company investigated reconciliation differences, which involved the Company's subsidiary, FirsTech, Inc. in connection with its commercial remittance processing services. After consultation with its professional advisors, the Company's Board of Directors directed that a liability in the amount of $\$ 2.5$ million be recorded in the fourth quarter of 1999 . Investigation of these differences was completed during the fourth quarter of 2001 . It was determined that no liability existed and the $\$ 2.5$ million liability was reversed in non-interest expense.

Following is a summary of the carrying amounts and fair values of the company's financial instruments at December 31, 2001 and 2000:


| Assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ 95,379 | \$ 95,379 | \$ 84,139 | \$ 84,139 |
| Investments in debt and equity securities | 335,422 | 336,331 | 303,187 | 303,064 |
| Mortgage loans held for sale | 8,775 | 8,775 | 2,090 | 2,090 |
| Loans | 673,061 | 705,391 | 659,849 | 678,678 |
| Accrued interest receivable | 8,890 | 8,890 | 10,629 | 10,629 |
| Liabilities: |  |  |  |  |
| Deposits | \$884,109 | \$885,208 | \$839,932 | \$842,984 |
| Federal funds, repurchase agreements, and notes payable .............. | 85,207 | 83,076 | 69,658 | 70,338 |
| FHLB advances and other borrowings | 34,895 | 39,337 | 40,978 | 40,924 |
| Accrued interest payable ........... | 3,390 | 3,390 | 4,584 | 4,584 |

Management's fair value estimates, methods, and assumptions are set forth below for the Company's financial instruments.

Cash and Cash Equivalents

The carrying value of cash and cash equivalents approximates fair value due to the relatively short period of time between the origination of the instrument and its expected realization.

Investments in Debt and Equity Securities

The fair value of investments in debt and equity securities is estimated based on bid prices received from securities dealers.

Mortgage loans held for sale
Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

## Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, commercial real estate, residential mortgage, and consumer. Each loan category is further segmented into fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of performing loans is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates equal to rates at which loans, similar in type, would be originated at December 31, 2001 and 2000. Estimated maturities are based upon the average remaining contractual lives for each loan classification. Fair value for nonperforming loans is based on the use of discounted cash flow techniques.

Accrued Interest Receivable

The carrying value of accrued interest receivable approximates fair value due to the relatively short period of time between the origination of the instrument and its expected realization.

## Deposit Liabilities

The fair value of deposits with no stated maturity, such as non-interest bearing and interest bearing demand deposits and savings deposits is the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is estimated using rates currently offered for deposits of similar remaining maturities. The fair value estimates do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market nor the benefit derived from the customer relationship inherent in existing deposits.

Federal Funds Purchased, Repurchase Agreements, and Notes Payable

The fair value of federal funds purchased, repurchase agreements, and notes payable is based on the discounted value of contractual cash flows. The discount rate is estimated using current rates on federal funds purchased, repurchase agreements, and notes payable with similar remaining maturities.

Federal Home Loan Bank Advances and Other Borrowings

The fair value of $F H L B$ advances is based on the discounted value of contractual cash flows. The discount rate is estimated using rates on current FHLB advances with similar remaining maturities.

Accrued Interest Payable
The carrying value of accrued interest payable approximates fair value due to the relatively short period of time between the origination of the instrument and its expected realization.

Commitments to Extend Credit and Standby Letters of Credit

The fair value of commitments to extend credit is generally estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties. The estimated fair value of commitments to

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

extend credit and standby letters of credit approximates the balances of such commitments.

## 18. Litigation

The Company and its subsidiaries are involved in various legal proceedings, claims and litigation arising out of the ordinary course of business.

It is the opinion of management that the disposition or ultimate resolution of any other claims and lawsuits arising out of the ordinary course of business will not have a material adverse effect on the consolidated financial position of the Company.

## 19. Regulatory Capital

The Company and its subsidiary banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and its subsidiary banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, banks must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and its subsidiary banks' capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the company and its subsidiary banks to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2001, that the Company and its subsidiary banks exceeded all capital adequacy requirements to which they are subject.

As of December 31, 2001 , the most recent notifications from primary regulatory agencies categorized all the Company's subsidiary banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, banks must maintain minimum total capital to risk-weighted assets, Tier I capital to risk-weighted assets, and Tier I capital to average assets ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed any of the company's subsidiary banks' categories.

The Company's and the Banks' actual capital amounts and ratios as of December 31, 2001 and 2000 are presented in the following tables:

To Be Well Capitalized Under
For Capital Prompt Corrective

| Actual |  | For Capital |  | Prompt Corrective |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Ratio | Amount | Ratio | Amount | Ratio |

```
As of December 31, 2001:
    Total capital
        (to risk-weighted assets)
        Consolidated ................ $142,403 18.0% $ 63,212 8.0% N/A
        BankIllinois ................ $ 65,208 14.9% $ 34,908 8.0% $ 43,634 10.0%
```

| First National Bank of Decatur | \$ 47,672 | 16.3\% | \$ | 23,363 | 8. $0 \%$ | \$ | 29,204 | 10.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Trust Bank of Shelbyville | \$ 11,084 | 22.6\% | \$ | 3,926 | 8.0\% | \$ | 4,907 | 10.0\% |
| Tier I capital <br> (to risk-weighted assets) |  |  |  |  |  |  |  |  |
| Consolidated | \$133,053 | $16.8 \%$ | \$ | 31,606 | 4.0\% |  | N/A |  |
| BankIllinois | \$ 59,983 | 13.8\% | \$ | 17,454 | $4.0 \%$ | \$ | 26,181 | $6.0 \%$ |
| First National Bank of Decatur | \$ 44,083 | 15.1\% | \$ | 11,681 | 4.0\% | \$ | 17,522 | $6.0 \%$ |
| First Trust Bank of Shelbyville | \$ 10,531 | $21.5 \%$ | \$ | 1,963 | 4.0\% | \$ | 2,944 | $6.0 \%$ |
| Tier I capital |  |  |  |  |  |  |  |  |
| Consolidated | \$133,053 | $11.8 \%$ | \$ | 44,950 | 4.0\% |  | N/A |  |
| BankIllinois | \$ 59,983 | 9.9\% | \$ | 24,200 | 4.0\% | \$ | 30,250 | 5. $0 \%$ |
| First National Bank of Decatur | \$ 44,083 | 10.2\% | \$ | 17,274 | 4.0\% | \$ | 21,592 | 5.0\% |
| First Trust Bank of Shelbyville | \$ 10,531 | 13.3\% | \$ | 3,166 | 4.0\% | \$ | 3,957 | 5.0\% |
| As of December 31, 2000: |  |  |  |  |  |  |  |  |
| Total capital |  |  |  |  |  |  |  |  |
| (to risk-weighted assets) |  |  |  |  |  |  |  |  |
| Consolidated | \$133,352 | 18.6\% | \$ | 57,224 | 8. $0 \%$ |  | N/A | 10.0\% |
| BankIllinois | \$ 64,777 | $16.1 \%$ | \$ | 32,125 | 8.0\% | \$ | 40,156 | $10.0 \%$ |
| First National Bank of Decatur | \$ 43,886 | 16.0\% | \$ | 21,996 | 8.0\% | \$ | 27,495 | $10.0 \%$ |
| First Trust Bank of Shelbyville | \$ 12,194 | 29.2\% | \$ | 3,339 | 8. $0 \%$ | \$ | 4,174 | $10.0 \%$ |
| (to risk-weighted assets) |  |  |  |  |  |  |  |  |
| Consolidated | \$124,474 | $17.4 \%$ | \$ | 28,612 | 4.0\% |  | N/A | 6. $0 \%$ |
| BankIllinois | \$ 59,698 | $14.9 \%$ | \$ | 16,062 | 4.0\% | \$ | 24,093 | $6.0 \%$ |
| First National Bank of Decatur | \$ 40,449 | 14.7\% | \$ | 10,998 | 4.0\% | \$ | 16,497 | $6.0 \%$ |
| First Trust Bank of Shelbyville | \$ 11,869 | $28.4 \%$ | \$ | 1,669 | 4.0\% | \$ | 2,504 | $6.0 \%$ |
| Tier I capital |  |  |  |  |  |  |  |  |
| Consolidated | \$124,474 | 11.6\% | \$ | 42,982 | 4.0\% |  | N/A | 5. $0 \%$ |
| BankIllinois | \$ 59,698 | $10.7 \%$ | \$ | 22,403 | 4.0\% | \$ | 28,004 | 5. $0 \%$ |
| First National Bank of Decatur | \$ 40,449 | 9.5\% | \$ | 16,952 | 4.0\% | \$ | 21,190 | 5.0\% |
| First Trust Bank of Shelbyville | \$ 11,869 | 16.3\% | \$ | 2,907 | 4.0\% | \$ | 3,634 | 5.0\% |

Item 9. Changes in and Disagreements on Accounting and Financial Disclosure None.

## PART III

Item 10. Directors and Executive Officers of the Registrant
The information in the Company's 2002 Proxy Statement under the caption "Election of Directors" and under the caption "Security Ownership of Certain Beneficial Owners and Management" is incorporated by reference. The information regarding executive officers not provided in the 2002 Proxy Statement is noted below.

## Executive Officers

The term of office for the executive officers of the Company is from the date of election until the next annual organizational meeting of the Board of Directors. In addition to the information provided in the 2002 Proxy Statement, the names and ages of the executive officers of the Company as of December 31, 2001, as well as the offices of the Company and the Subsidiaries held by these officers on that date, and principal occupations for the past five years are set forth below.

[^0]
# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

David B. White
(Age 50)

Executive Vice President and Chief Financial
Officer of Main Street, BankIllinois, The First National Bank of Decatur, and First Trust Bank of Shelbyville and Director of FirsTech; Executive Vice President and Chief Financial Officer of BankIllinois Financial and BankIllinois (1993-2000)

Section 16(a) Beneficial Ownership Compliance
Section $16(a)$ of the Securities Exchange Act requires that the directors, executive officers and persons who own more than $10 \%$ of our common stock file reports of ownership and changes in ownership with the Securities and Exchange Commission. These persons are also required to furnish us with copies of all Section $16(a)$ forms they file. Based solely on our review of the copies of such forms furnished to us and, if appropriate, representations made by any reporting person concerning whether a Form 5 was required to be filed for 2001, we are not aware of any failures to comply with the filing requirements of Section 16(a) during 2001, except for Mr. Kenney, who filed a Form 4 reporting a purchase of 5,000 shares five months late.

Item 11. Executive Compensation

The information in the 2002 Proxy Statement under the caption "Executive Compensation" is incorporated by reference, with the exception of the sections entitled "Compensation Committee Report on Executive Compensation" and "Shareholder Return Performance Presentation", which are not included by reference herein.

Item 12. Security Ownership Of Certain Beneficial Owners And Management
The information in the 2002 Proxy Statement under the caption "Security Ownership of Certain Beneficial Owners and Management" is incorporated by reference.

Item 13. Certain Relationships And Related Transactions
The information in the 2002 Proxy Statement under the caption "Transactions with Management" is incorporated by reference.

PART IV
Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K
(a) (1) Index to Financial Statements

See page 31.
(a) (2) Financial Statement Schedules

N/A
(a) (3) Schedule of Exhibits

The Exhibit Index which immediately follows the signature page to this Form $10-\mathrm{K}$ is incorporated by reference.
(b) Reports on Form 8-K

The Company did not file any Current Reports on Form 8-K during the fourth quarter of 2001.

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

( c)

## Exhibits

The exhibits required to be filed with this Form $10-\mathrm{K}$ are included with this Form 10-K and are located immediately following the Exhibit Index to this Form 10-K.

MAIN STREET TRUST, INC.

EXHIBIT INDEX
TO
ANNUAL REPORT ON FORM $10-\mathrm{K}$

| Exhibit No. | Description | Incorporated Herein by Reference To | Filed Herewith |
| :---: | :---: | :---: | :---: |
| 3.1 | Amended and Restated <br> Articles of Incorporation | Exhibit 3.1 to the Form S-4 filed with the Commission on November 30, 1999 (SEC File No. 33-91759) |  |
| 3.2 | Bylaws | Exhibit 3.2 to the Form S-4 filed with the Commission on November 30, 1999 (SEC File No. 33-91759) |  |
| 4.1 | Specimen common stock | ```Exhibit 4.1 to the Form 10-K filed with the Commission on March 30, 2001 (SEC File No. 000-30031)``` |  |
| 4.2 | Second Amended and <br> Restated Shareholders' <br> Agreement, dated as of <br> November 1, 2000 | Exhibit 4.2 to the Form $10-\mathrm{K}$ filed with the Commission on March 30, 2001 (SEC File No. 000-30031) |  |
| 10.1 | Employment Agreement by and between the Company and Gregory B. Lykins |  | X |
| 10.2 | Employment Agreement by and between the Company and Van A. Dukeman |  | X |
| 10.3 | Employment Agreement by and between the Company and David B. White | Exhibit 10.5 to the Registration Statement of Form S-4 filed with the Commission on March 15, 1996, as amended (SEC File No. 33-90342) |  |
| 10.4 | Employment Agreement by and between the Company, FirsTech, Inc. and Phillip C. Wise |  | X |
| 21.1 | Subsidiaries of the Registrant |  | X |
| 23.1 | Consent of McGladrey \& Pullen, LLP |  | X |

# Edgar Filing: MAIN STREET TRUST INC - Form 10-K 

23.2

SIGNATURES

/s/ Thomas G. Sloan

| Thomas G. Sloan | Director |
| :---: | :---: |
| /s/ Roy V. VanBuskirk |  |
| Roy V. VanBuskirk | Director |
| /s/ H. Gale Zacheis |  |
| H. Gale Zacheis | Director |


[^0]:    Name Position with Main Street, its subsidiaries
    (Age) and occupation for the last five years

