

COWELL PAT  
Form 4  
March 31, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

OMB  
Number: 3235-0287  
Expires: January 31,  
2005  
Estimated average  
burden hours per  
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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
COWELL PAT

(Last) (First) (Middle)

3250 VAN NESS AVENUE

(Street)

SAN FRANCISCO, CA 94109

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
WILLIAMS SONOMA INC [WSM]

3. Date of Earliest Transaction  
(Month/Day/Year)  
03/29/2005

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_ 10% Owner  
\_\_\_\_X\_\_\_\_ Officer (give title below) \_\_\_\_ Other (specify below)

PRESIDENT WS BRAND

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
\_\_\_\_X\_\_\_\_ Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired<br>(A) or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------|
| Common<br>Stock                       | 03/29/2005                              |                                                             | M                                       | 400                                                                     | A<br>\$<br>23.65                                                                                                   | 400                                                                  | D                                                                 |
| Common<br>Stock                       | 03/29/2005                              |                                                             | S                                       | 400                                                                     | D<br>\$<br>36.62                                                                                                   | 0                                                                    | D                                                                 |
| Common<br>Stock                       | 03/29/2005                              |                                                             | M                                       | 2,000                                                                   | A<br>\$<br>23.65                                                                                                   | 2,000                                                                | D                                                                 |
| Common<br>Stock                       | 03/29/2005                              |                                                             | S                                       | 2,000                                                                   | D<br>\$<br>36.61                                                                                                   | 0                                                                    | D                                                                 |
| Common<br>Stock                       | 03/29/2005                              |                                                             | M                                       | 13,200                                                                  | A<br>\$<br>23.65                                                                                                   | 13,200                                                               | D                                                                 |

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|              |            |   |        |   |          |       |   |                          |
|--------------|------------|---|--------|---|----------|-------|---|--------------------------|
| Common Stock | 03/29/2005 | S | 13,200 | D | \$ 36.5  | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 4,200  | A | \$ 23.65 | 4,200 | D |                          |
| Common Stock | 03/29/2005 | S | 4,200  | D | \$ 36.51 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 2,800  | A | \$ 23.65 | 2,800 | D |                          |
| Common Stock | 03/29/2005 | S | 2,800  | D | \$ 36.52 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 1,300  | A | \$ 23.65 | 1,300 | D |                          |
| Common Stock | 03/29/2005 | S | 1,300  | D | \$ 36.54 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 1,400  | A | \$ 23.65 | 1,400 | D |                          |
| Common Stock | 03/29/2005 | S | 1,400  | D | \$ 36.55 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 1,200  | A | \$ 23.65 | 1,200 | D |                          |
| Common Stock | 03/29/2005 | S | 1,200  | D | \$ 36.57 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 1,200  | A | \$ 23.65 | 1,200 | D |                          |
| Common Stock | 03/29/2005 | S | 1,200  | D | \$ 36.56 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 300    | A | \$ 23.65 | 300   | D |                          |
| Common Stock | 03/29/2005 | S | 300    | D | \$ 36.58 | 0     | D |                          |
| Common Stock | 03/29/2005 | M | 2,000  | A | \$ 23.65 | 2,000 | D |                          |
| Common Stock | 03/29/2005 | S | 2,000  | D | \$ 36.6  | 0     | D |                          |
| Common Stock |            |   |        |   |          | 1,981 | I | by<br>Managed<br>Account |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
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number.

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
*(e.g., puts, calls, warrants, options, convertible securities)*

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2. Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4. Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities<br>Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |                    | 7. Title and Amount<br>Underlying Security<br>(Instr. 3 and 4) |                                     |
|-----------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|--------------------|----------------------------------------------------------------|-------------------------------------|
|                                                     |                                                                    |                                         |                                                             |                                      |                                                                                                              | Date<br>Exercisable                                            | Expiration<br>Date | Title                                                          | Amount<br>or<br>Number<br>of Shares |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 400                                                                                                          | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 4,000                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 2,000                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 2,000                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 13,200                                                                                                       | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 13,200                              |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 4,200                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 4,200                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 2,800                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 2,800                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 1,300                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 1,300                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 1,400                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 1,400                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 1,200                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 1,200                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 1,200                                                                                                        | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 1,200                               |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 23.65                                                           | 03/29/2005                              |                                                             | M                                    | 300                                                                                                          | 03/04/2003                                                     | 03/04/2012         | Common<br>Stock                                                | 300                                 |

|                                                 |          |            |   |       |            |            |                 |    |
|-------------------------------------------------|----------|------------|---|-------|------------|------------|-----------------|----|
| Non-Qualified<br>Stock Option<br>(right to buy) | \$ 23.65 | 03/29/2005 | M | 2,000 | 03/04/2003 | 03/04/2012 | Common<br>Stock | 2, |
|-------------------------------------------------|----------|------------|---|-------|------------|------------|-----------------|----|

## Reporting Owners

**Reporting Owner Name / Address**

## Relationships

Director    10% Owner    Officer    Other

COWELL PAT  
3250 VAN NESS AVENUE  
SAN FRANCISCO, CA 94109

PRESIDENT WS BRAND

## Signatures

By: Paul Cogan, Attorney-in-Fact For: Patrick Cowell

03/31/2005

Signature of Reporting Person

Date \_\_\_\_\_

### Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

**Remarks:**

The reporting person owns \$72,032.52 in the Williams-Sonoma, Inc. stock fund under the Williams-Sonoma, Inc. Associate S

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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