

MCDONALDS CORP  
Form 10-Q  
May 06, 2016  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
<sup>x</sup> 1934

For the quarterly period ended March 31, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-5231

McDONALD'S CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware 36-2361282  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)

One McDonald's Plaza 60523  
Oak Brook, Illinois  
(Address of Principal Executive Offices) (Zip Code)  
(630) 623-3000  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

877,857,531  
(Number of shares of common stock  
outstanding as of March 31, 2016)



Table of Contents

McDONALD'S CORPORATION

INDEX

	Page Reference
<u>Part I. Financial Information</u>	
Item 1 – <u>Financial Statements</u>	
<u>Condensed consolidated balance sheet, March 31, 2016 (unaudited) and December 31, 2015</u>	<u>3</u>
<u>Condensed consolidated statement of net income (unaudited), quarters ended March 31, 2016 and 2015</u>	<u>4</u>
<u>Condensed consolidated statement of comprehensive income (unaudited), quarters ended March 31, 2016 and 2015</u>	<u>5</u>
<u>Condensed consolidated statement of cash flows (unaudited), quarters ended March 31, 2016 and 2015</u>	<u>6</u>
<u>Notes to condensed consolidated financial statements (unaudited)</u>	<u>7</u>
Item 2 – <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>10</u>
Item 3 – <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>26</u>
Item 4 – <u>Controls and Procedures</u>	<u>26</u>
<u>Part II. Other Information</u>	
Item 1 – <u>Legal Proceedings</u>	<u>27</u>
Item 1A – <u>Risk Factors</u>	<u>27</u>
Item 2 – <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>27</u>
Item 6 – <u>Exhibits</u>	<u>28</u>
<u>Signature</u>	<u>31</u>

All trademarks used herein are the property of their respective owners and are used with permission.

Table of Contents

## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements

## CONDENSED CONSOLIDATED BALANCE SHEET

	(unaudited)	
In millions, except per share data	March 31, 2016	December 31, 2015
Assets		
Current assets		
Cash and equivalents	\$3,310.1	\$ 7,685.5
Accounts and notes receivable	1,162.1	1,298.7
Inventories, at cost, not in excess of market	93.7	100.1
Prepaid expenses and other current assets	485.7	558.7
Total current assets	5,051.6	9,643.0
Other assets		
Investments in and advances to affiliates	820.1	792.7
Goodwill	2,569.8	2,516.3
Miscellaneous	1,932.1	1,869.1
Total other assets	5,322.0	5,178.1
Property and equipment		
Property and equipment, at cost	38,427.2	37,692.4
Accumulated depreciation and amortization	(15,005.4 )	(14,574.8 )
Net property and equipment	23,421.8	23,117.6
Total assets	\$33,795.4	\$ 37,938.7
Liabilities and shareholders' equity		
Current liabilities		
Accounts payable	\$654.5	\$ 874.7
Income taxes	298.5	154.8
Other taxes	342.7	309.0
Accrued interest	290.9	233.1
Accrued payroll and other liabilities	1,272.1	1,378.8
Total current liabilities	2,858.7	2,950.4
Long-term debt	23,352.6	24,122.1
Other long-term liabilities	2,060.8	2,074.0
Deferred income taxes	1,660.3	1,704.3
Shareholders' equity		
Preferred stock, no par value; authorized – 165.0 million shares; issued – none	—	—
Common stock, \$.01 par value; authorized – 3.5 billion shares; issued – 1,660.6 million shares	16.6	16.6
Additional paid-in capital	6,088.7	6,533.4
Retained earnings	44,912.4	44,594.5
Accumulated other comprehensive income	(2,402.6 )	(2,879.8 )
Common stock in treasury, at cost; 782.8 and 753.8 million shares	(44,752.1 )	(41,176.8 )
Total shareholders' equity	3,863.0	7,087.9
Total liabilities and shareholders' equity	\$33,795.4	\$ 37,938.7
See Notes to condensed consolidated financial statements.		

Table of ContentsCONDENSED CONSOLIDATED STATEMENT OF NET  
INCOME (UNAUDITED)

In millions, except per share data	Quarters Ended	
	March 31,	
	2016	2015
Revenues		
Sales by Company-operated restaurants	\$3,753.5	\$3,914.1
Revenues from franchised restaurants	2,150.4	2,044.8
Total revenues	5,903.9	5,958.9
Operating costs and expenses		
Company-operated restaurant expenses	3,175.3	3,354.3
Franchised restaurants—occupancy expenses	415.1	403.6
Selling, general & administrative expenses	578.0	582.8
Other operating (income) expense, net	(44.8 )	232.7
Total operating costs and expenses	4,123.6	4,573.4
Operating income	1,780.3	1,385.5
Interest expense	218.3	147.3
Nonoperating (income) expense, net	(14.4 )	(15.9 )
Income before provision for income taxes	1,576.4	1,254.1
Provision for income taxes	477.8	442.6
Net income	\$1,098.6	\$811.5
Earnings per common share-basic	\$1.24	\$0.84
Earnings per common share-diluted	\$1.23	\$0.84
Dividends declared per common share	\$0.89	\$0.85
Weighted average shares outstanding-basic	888.9	960.6
Weighted average shares outstanding-diluted	894.9	965.5

See Notes to condensed consolidated financial statements.

Table of ContentsCONDENSED CONSOLIDATED STATEMENT OF  
COMPREHENSIVE INCOME (UNAUDITED)

In millions	Quarters Ended	
	March 31,	
	2016	2015
Net income	\$1,098.6	\$811.5
Other comprehensive income (loss), net of tax		
Foreign currency translation adjustments:		
Gain (loss) recognized in accumulated other comprehensive income (AOCI), including net investment hedges	479.8	(979.7 )
Reclassification of (gain) loss to net income	18.3	—
Foreign currency translation adjustments-net of tax benefit (expense) of \$70.9 and \$(159.9)	498.1	(979.7 )
Cash flow hedges:		
Gain (loss) recognized in AOCI	(10.0 )	22.2
Reclassification of (gain) loss to net income	(10.8 )	(5.3 )
Cash flow hedges-net of tax benefit (expense) of \$11.8 and \$(9.5)	(20.8 )	16.9
Defined benefit pension plans:		
Gain (loss) recognized in AOCI	(0.9 )	(1.4 )
Reclassification of (gain) loss to net income	0.8	1.9
Defined benefit pension plans-net of tax benefit (expense) of \$0.0 and \$0.6	(0.1 )	0.5
Total other comprehensive income (loss), net of tax	477.2	(962.3 )
Comprehensive income (loss)	\$1,575.8	\$(150.8)

See Notes to condensed consolidated financial statements.

Table of Contents

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

In millions	Quarters Ended	
	March 31, 2016	2015
Operating activities		
Net income	\$1,098.6	\$811.5
Adjustments to reconcile to cash provided by operations		
Charges and credits:		
Depreciation and amortization	383.7	386.1
Deferred income taxes	31.6	12.5
Share-based compensation	40.5	20.0
Other	(52.5 )	242.9
Changes in working capital items	217.2	226.5
Cash provided by operations	1,719.1	1,699.5
Investing activities		
Capital expenditures	(391.8 )	(392.6 )
Sales and purchases of restaurant businesses and property sales	147.7	47.6
Other	(11.8 )	(4.2 )
Cash used for investing activities	(255.9 )	(349.2 )
Financing activities		
Net short-term borrowings	(809.6 )	255.0
Long-term financing issuances	0.7	0.5
Long-term financing repayments	(213.5 )	(545.3 )
Treasury stock purchases	(4,311.7 )	(606.4 )
Common stock dividends	(780.8 )	(816.3 )
Proceeds from stock option exercises	131.3	98.6
Excess tax benefit on share-based compensation	26.1	19.4
Other	4.9	1.2
Cash used for financing activities	(5,952.6 )	(1,593.3 )
Effect of exchange rates on cash and cash equivalents	114.0	(200.1 )
Cash and equivalents decrease	(4,375.4 )	(443.1 )
Cash and equivalents at beginning of period	7,685.5	2,077.9
Cash and equivalents at end of period	\$3,310.1	\$1,634.8
See Notes to condensed consolidated financial statements.		

Table of Contents

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Basis of Presentation

The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements contained in the Company's December 31, 2015 Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been included. The results for the quarter ended March 31, 2016 do not necessarily indicate the results that may be expected for the full year.

## Restaurant Information

The following table presents restaurant information by ownership type:

Restaurants at March 31, 2016	2015
Conventional franchised	21,209 20,787
Developmental licensed	5,618 5,261
Foreign affiliated	3,370 3,508
Total Franchised	30,197 29,556
Company-operated	6,270 6,734
Systemwide restaurants	36,467 36,290

The results of operations of restaurant businesses purchased and sold in transactions with franchisees were not material either individually or in the aggregate to the condensed consolidated financial statements for the periods prior to purchase and sale.

## Per Common Share Information

Diluted earnings per common share is calculated using net income divided by diluted weighted-average shares. Diluted weighted-average shares include weighted-average shares outstanding plus the dilutive effect of share-based compensation, calculated using the treasury stock method, of 6.0 million shares and 4.9 million shares for the first quarter 2016 and 2015, respectively. Stock options that would have been antidilutive, and therefore were not included in the calculation of diluted weighted-average shares, totaled 4.2 million shares and 12.7 million shares for the first quarter 2016 and 2015, respectively.

In the first quarter of 2016, the Company paid \$2.7 billion under an Accelerated Share Repurchase agreement and received an initial delivery of 18.5 million shares, which represents 80% of the total shares the Company expects to receive based on the market price at the time of initial delivery. The final number of shares delivered upon settlement of the agreement, between April 1, 2016 and May 13, 2016, will be determined with reference to the volume weighted average price per share of the Company's common stock over the term of the agreement, less a negotiated discount. The transaction is accounted for as an equity transaction and is included in Treasury stock when the shares are received, at which time there is an immediate reduction in the weighted average common shares calculation for basic and diluted earnings per share.

## Fair Value Measurements

The Company measures certain financial assets and liabilities at fair value. Fair value disclosures are reflected in a three-level hierarchy, maximizing the use of observable inputs and minimizing the use of unobservable inputs. The Company did not have any significant changes to the valuation techniques used to measure fair value as described in the Company's December 31, 2015 Annual Report on Form 10-K.

At March 31, 2016, the fair value of the Company's debt obligations was estimated at \$25.2 billion, compared to a carrying amount of \$23.4 billion. The fair value was based upon quoted market prices, Level 2 within the valuation hierarchy. The carrying amounts of cash and equivalents, short-term investments and notes receivable approximate fair value.





Table of Contents

## Financial Instruments and Hedging Activities

The Company is exposed to global market risks, including the effect of changes in interest rates and foreign currency fluctuations. The Company uses foreign currency denominated debt and derivative instruments to mitigate the impact of these changes. The Company does not hold or issue derivatives for trading purposes.

The following table presents the fair values of derivative instruments included on the condensed consolidated balance sheet:

In millions	Derivative Assets		Derivative Liabilities	
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015
Total derivatives designated as hedging instruments	\$25.9	\$ 60.9	\$(40.8)	\$(38.9)
Total derivatives not designated as hedging instruments	157.2	144.4	(18.4)	(5.5)
Total derivatives	\$183.1	\$ 205.3	\$(59.2)	\$(44.4)

The following table presents the pretax amounts affecting income and other comprehensive income ("OCI") for the three months ended March 31, 2016 and 2015, respectively:

In millions	Gain (Loss) Recognized in Accumulated OCI		Gain (Loss) Reclassified into Income from Accumulated OCI		Gain (Loss) Recognized in Income on Derivative <sup>(1)</sup>	
	2016	2015	2016	2015	2016	2015
Cash Flow Hedges	\$(16.1)	\$32.0	\$16.5	\$5.6	—	\$10.0
Net Investment Hedges	\$(318.2)	\$800.5	\$(18.3)	—	—	—
Undesignated derivatives	—	—	—	—	\$(5.1)	\$9.6

(1) Includes amounts excluded from effectiveness testing, ineffectiveness, and undesignated gains (losses).

**Fair Value Hedges**

The Company enters into fair value hedges that convert a portion of its fixed-rate debt into floating-rate debt by use of interest rate swaps. At March 31, 2016, \$2.2 billion of the Company's outstanding fixed-rate debt was effectively converted. For the three months ended March 31, 2016, the Company recognized a \$9.6 million gain on fair value interest rate swaps, which was exactly offset by a corresponding loss in the fair value of the hedged debt instruments.

**Cash Flow Hedges**

The Company enters into cash flow hedges to reduce the exposure to variability in certain expected future cash flows. To protect against the reduction in value of forecasted foreign currency cash flows (such as royalties denominated in foreign currencies), the Company uses foreign currency forwards and foreign currency options to hedge a portion of anticipated exposures. The hedges cover the next 16 months for certain exposures and are denominated in various currencies. As of March 31, 2016, the Company had derivatives outstanding with an equivalent notional amount of \$550.3 million that hedged a portion of forecasted foreign currency denominated royalties.

The Company uses cross-currency swaps to hedge the risk of cash flows associated with certain foreign currency denominated debt, including forecasted interest payments, and has elected cash flow hedge accounting. The hedges cover periods up to 12 months and have an equivalent notional amount of \$49.0 million.

Based on market conditions at March 31, 2016, the \$0.8 million in cumulative cash flow hedging losses, after tax, is not expected to have a significant effect on earnings over the next 12 months.

**Net Investment Hedges**

The Company primarily uses foreign currency denominated debt (third party and intercompany) to hedge its investments in certain foreign subsidiaries and affiliates. Realized and unrealized translation adjustments from these hedges are included in shareholders' equity in the foreign currency translation component of OCI and offset translation adjustments on the underlying net assets of foreign subsidiaries and affiliates, which also are recorded in OCI. As of March 31, 2016, \$6.2 billion of the Company's third party foreign currency denominated debt, \$3.3 billion of

intercompany foreign currency denominated debt and \$779.5 million of derivatives were designated to hedge investments in certain foreign subsidiaries and affiliates.

**Credit Risk**

The Company is exposed to credit-related losses in the event of non-performance by its derivative counterparties. The Company did not have significant exposure to any individual counterparty at March 31, 2016 and has master agreements that contain netting arrangements. For financial reporting purposes, the Company presents gross derivative balances in the financial statements and supplementary data, including for counterparties subject to netting arrangements. Some of these agreements also require each party to post

Table of Contents

collateral if credit ratings fall below, or aggregate exposures exceed, certain contractual limits. At March 31, 2016, the Company was required to post an immaterial amount of collateral due to certain derivatives having negative positions. The Company's counterparties were not required to post collateral on any derivative position, other than on hedges of certain of the Company's supplemental benefit plan liabilities where the counterparties were required to post collateral on their liability positions.

## Segment Information

The Company franchises and operates McDonald's restaurants in the global restaurant industry. In September 2015, the Company issued segment summary financial information and segment historical data in accordance with its new reporting structure, effective July 1, 2015, for the previously reported years ended 2010 through 2014 and quarters ended March 31, 2014 through June 30, 2015. The segment information included herein is presented in accordance with the change in reporting structure for all periods presented.

The following table presents the Company's revenues and operating income by segment.

In millions	Quarters Ended	
	March 31, 2016	2015
Revenues		
U.S.	\$2,019.9	\$1,978.1
International Lead Markets	1,728.5	1,790.8
High Growth Markets	1,442.2	1,456.3
Foundational Markets & Corporate	713.3	733.7
Total revenues	\$5,903.9	\$5,958.9
Operating Income		
U.S.	\$840.2	\$731.8
International Lead Markets	654.2	583.5
High Growth Markets	220.9	123.1
Foundational Markets & Corporate	65.0	(52.9 )
Total operating income	\$1,780.3	\$1,385.5

## Recently Issued Accounting Standards

## Employee Share-Based Payment Accounting

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-09, "Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." The goal of this update is to simplify several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. This update becomes effective beginning January 1, 2017 with early adoption permitted. The Company is currently evaluating the impact of ASU 2016-09.

## Lease Accounting

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. The Company is currently evaluating the impact of ASU 2016-02.

## Revenue Recognition

In May 2014, the FASB issued guidance codified in ASC 606, "Revenue Recognition - Revenue from Contracts with Customers," which amends the guidance in former ASC 605, "Revenue Recognition." In July 2015, the FASB made a decision to defer by one year the effective date of its new standard to January 1, 2018, although early adoption is permitted as of January 1, 2017. The Company is currently evaluating the impact of the provisions of ASC 606.

**Subsequent Events**

The Company evaluated subsequent events through the date the financial statements were issued and filed with the Securities and Exchange Commission. In May, the Company issued an aggregate principal amount of €3.0 billion Euro-denominated notes in connection with the Company's previously-announced plans to optimize its capital structure. There were no other subsequent events that required recognition or disclosure.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

The Company franchises and operates McDonald's restaurants. Of the 36,467 restaurants in 120 countries at March 31, 2016, 30,197 were licensed to franchisees (comprised of 21,209 franchised to conventional franchisees, 5,618 licensed to developmental licensees and 3,370 licensed to foreign affiliates ("affiliates") – primarily in Japan) and 6,270 were operated by the Company.

Under McDonald's conventional franchise arrangement, franchisees provide a portion of the capital required by initially investing in the equipment, signs, seating and décor of their restaurant business, and by reinvesting in the business over time. The Company owns the land and building or secures long-term leases for both Company-operated and conventional franchised restaurant sites. This maintains long-term occupancy rights, helps control related costs and assists in alignment with franchisees enabling restaurant performance levels that are among the highest in the industry. In certain circumstances, the Company participates in the reinvestment for conventional franchised restaurants in an effort to accelerate implementation of certain initiatives.

Under McDonald's developmental license arrangement, licensees provide capital for the entire business, including the real estate interest, and the Company has no capital invested. In addition, the Company has an equity investment in a limited number of affiliates that invest in real estate and operate or franchise restaurants within a market.

McDonald's is primarily a franchisor and believes franchising is paramount to delivering great-tasting food, locally-relevant customer experiences and driving profitability. Franchising enables an individual to own a restaurant business and maintain control over staffing, purchasing, marketing and pricing decisions, while also benefiting from the financial strength and global experience of McDonald's. However, directly operating restaurants is important to being a credible franchisor and provides Company personnel with restaurant operations experience. In Company-operated restaurants, and in collaboration with franchisees, McDonald's further develops and refines operating standards, marketing concepts and product and pricing strategies, so that only those that the Company believes are most beneficial are introduced in the restaurants. McDonald's continually reviews its mix of Company-operated and franchised restaurants to help optimize overall performance, with a goal to be 95% franchised over the long term.

The Company's revenues consist of sales by Company-operated restaurants and fees from restaurants operated by franchisees. Revenues from conventional franchised restaurants include rent and royalties based on a percent of sales along with minimum rent payments, and initial fees. Revenues from restaurants licensed to affiliates and developmental licensees include a royalty based on a percent of sales, and generally include initial fees. Fees vary by type of site, amount of Company investment, if any, and local business conditions. These fees, along with occupancy and operating rights, are stipulated in franchise/license agreements that generally have 20-year terms.

In September 2015, the Company issued segment summary financial information and segment historical data in accordance with its new reporting structure, effective July 1, 2015, for the previously reported years ended 2010 through 2014 and quarters ended March 31, 2014 through June 30, 2015. The segment information included herein is presented in accordance with the change in reporting structure for all periods presented.

For the quarter ended March 31, 2016, the U.S., the International Lead segment and the High Growth segment accounted for 34%, 29% and 24% of total revenues, respectively.

Strategic Direction

The strength of the alignment among the Company, its franchisees and suppliers (collectively referred to as the "System") has been key to McDonald's long-term success. By leveraging the System, McDonald's is able to identify, implement and scale ideas that meet customers' changing needs and preferences. In addition, the Company's business model enables the System to consistently deliver locally-relevant restaurant experiences to customers and be an integral part of the communities it serves.

McDonald's aspires to be viewed by its customers as a modern and progressive burger company delivering a contemporary customer experience. In 2015, the Company and its Board of Directors took steps to reset its business and restore growth. The priorities of the turnaround plan are threefold: drive operational growth, create brand excitement and enhance financial value. The turnaround plan is grounded on running great restaurants by providing customers with what matters most to them - hot and fresh food, fast and friendly service, and a contemporary

restaurant experience at the value of McDonald's. The Company is also building on its competitive advantages of scale, geographic diversification and System alignment that have been created over time. While execution against the turnaround plan is the near-term priority, the Company is also working to identify and pursue opportunities for longer-term growth in the areas of menu and service innovation.

Table of Contents

Financial Performance

McDonald's began 2016 in a manner consistent with how it ended 2015 - a more focused and better aligned System with positive momentum in every business segment. The Company's current initiatives and ongoing investments are taking hold and contributing to McDonald's being viewed as a modern, progressive burger company. This is reflected in our financial performance in the first quarter, with meaningful gains in both top- and bottom-line performance across the business. Global comparable sales increased 6.2% for the quarter, driven by stronger operating performance across all segments and the benefit from one additional day due to leap year. Additionally, earnings per share grew 26% in constant currencies, excluding the impact of the comparison against the prior year's strategic charges.

U.S. comparable sales increased 5.4% for the quarter, fueled by the ongoing popularity of All Day Breakfast and the introduction of McPick 2 - a branded national value platform that provides more choices at compelling price points. The U.S. is focused on finalizing its long-term value platform, investing in core menu enhancements and simplifying restaurant operations to deliver an outstanding customer experience.

Comparable sales in the International Lead segment grew 5.2% for the quarter, led by strong performance in the U.K., Australia and Canada as strong execution of core menu, compelling value and convenience strategies continued to resonate with consumers.

In the High Growth segment, comparable sales increased 3.6% for the quarter, led by strong comparable sales performance in China and positive performance across various other markets, including Russia.

The Company's substantial cash flow, strong investment grade credit rating and continued access to credit provides McDonald's flexibility to fund capital expenditures as well as return cash to shareholders. In conjunction with completing the final year of its three-year, \$30 billion cash return to shareholders target through share repurchases and dividends, in December, the Company issued \$6 billion of debt. In February, the Company initiated a \$2.7 billion Accelerated Share Repurchase program, and in May, issued an additional aggregate principal amount of €3.0 billion Euro-denominated notes in conjunction with this target.

First Quarter Operating Results Included:

• Global comparable sales increase of 6.2%, which benefited from one additional day due to leap year

• Consolidated revenues decrease of 1% (increase of 3% in constant currencies)

• Consolidated operating income increase of 28% (33% in constant currencies), partly due to comparison against the prior year's strategic charges of \$195 million

• Diluted earnings per share of \$1.23, an increase of 46% (51% in constant currencies), which includes comparison against the prior year's strategic charges totaling \$0.17 per share. Excluding the impact of these strategic charges, earnings per share in constant currencies increased \$0.26 or 26%

• Return of \$4.5 billion to shareholders through share repurchases and dividends. This brings the cumulative return to shareholders to \$20.3 billion against our targeted return of about \$30 billion for the three-year period ending 2016

Outlook

While the Company does not provide specific guidance on earnings per share, the following global and certain segment-specific information is provided to assist in forecasting the Company's future results.

Changes in Systemwide sales are driven by comparable sales and net restaurant unit expansion. The Company expects net restaurant additions to add approximately 1 percentage point to 2016 Systemwide sales growth (in constant currencies).

The Company does not generally provide specific guidance on changes in comparable sales. However, as a perspective, assuming no change in cost structure, a 1 percentage point change in comparable sales for either the U.S. or the International Lead segment would change annual diluted earnings per share by about 4 cents.

With about 75% of McDonald's grocery bill comprised of 10 different commodities, a basket of goods approach is the most comprehensive way to look at the Company's commodity costs. For the full-year 2016, costs for the total basket of goods are expected to decrease about 3.5-4.5% in the U.S. and remain relatively flat in the International Lead segment.

• The Company expects full-year 2016 selling, general and administrative expense to decrease about 1-2% in constant currencies, excluding changes in incentive-based compensation based on business performance and the impact from changes in timing of certain franchising transactions. The current outlook includes expenses associated with our



Worldwide Owner/Operator Convention in the second quarter 2016 and sponsorship of the Summer Olympic games in third quarter 2016. Some volatility may be experienced between quarters.

Based on current interest and foreign currency exchange rates, the Company expects interest expense for the full-year 2016 to increase about 40-45% compared with 2015 due to higher average debt balances in connection with the Company's previously-announced plans to optimize its capital structure.

## Table of Contents

A significant part of the Company's operating income is generated outside the U.S., and about 30% of its total debt is denominated in foreign currencies. Accordingly, earnings are affected by changes in foreign currency exchange rates, particularly the Euro, British Pound, Australian Dollar and Canadian Dollar. Collectively, these currencies represent approximately 70% of the Company's operating income outside the U.S. If all four of these currencies moved by 10% in the same direction, the Company's annual diluted earnings per share would change by up to 25 cents.

The Company expects the effective income tax rate for the full-year 2016 to be in the 31-33% range. Some volatility may be experienced between the quarters resulting in a quarterly tax rate outside of the annual range.

The Company expects capital expenditures for 2016 to be approximately \$2.0 billion, about half of which are expected to be used to open new restaurants. The Company expects to open about 1,000 restaurants, including about 400 restaurants in affiliated and developmental-licensee markets where the Company does not fund any capital expenditures. The Company expects net additions of about 500 restaurants. The remaining capital is expected to be used to reinvest in existing locations.

The Company plans to optimize its capital structure and expects to return about \$30 billion to shareholders for the three-year period ending 2016. The cumulative return through the quarter ended March 31, 2016 was approximately \$20 billion, leaving about \$10 billion to be completed by the end of 2016. Some of this remaining amount will be funded by issuing additional debt.

### Long-term

The Company expects to rebrand about 4,000 restaurants through 2018 with a long-term goal to become 95% franchised. The majority of the rebranding is expected to take place in the High Growth and Foundational markets. The Company expects to realize net annual G&A savings of about \$500 million from our G&A base of \$2.6 billion at the beginning of 2015, the vast majority of which is expected to be realized by the end of 2017. These savings will be realized through our rebranding efforts, streamlining across corporate, segment and market organizations, primarily in non-customer facing functions, and realizing greater efficiencies in the Company's Global Business Services platform. This target excludes the impact of foreign currency changes. We expect to realize a cumulative total of about \$150 million in savings by the end of 2016, with about half of these savings already achieved in 2015.

In connection with executing against our rebranding and G&A targets, we may incur incremental strategic charges associated with asset dispositions and restructuring.

The Following Definitions Apply to these Terms as Used Throughout this Form 10-Q:

Information in constant currency is calculated by translating current year results at prior year average exchange rates.

Management reviews and analyzes business results excluding the effect of foreign currency translation and bases incentive compensation plans on these results because they believe this better represents the Company's underlying business trends.

Systemwide sales include sales at all restaurants, whether operated by the Company or by franchisees. While franchised sales are not recorded as revenues by the Company, management believes the information is important in understanding the Company's financial performance because these sales are the basis on which the Company calculates and records franchised revenues and are indicative of the financial health of the franchisee base.

Comparable sales represent sales at all restaurants and comparable guest counts represent the number of transactions at all restaurants, whether operated by the Company or by franchisees, in operation at least thirteen months including those temporarily closed. Some of the reasons restaurants may be temporarily closed include rebranding or remodeling, rebuilding, road construction and natural disasters. Comparable sales exclude the impact of currency translation. Comparable sales are driven by changes in guest counts and average check, which is affected by changes in pricing and product mix. Typically, pricing has a greater impact on average check than product mix. Management reviews the increase or decrease in comparable sales and comparable guest counts compared with the same period in the prior year to assess business trends.

Table of Contents

## CONSOLIDATED OPERATING RESULTS

Dollars in millions, except per share data	Quarter Ended		
	March 31, 2016	Amount	Increase/ (Decrease)
Revenues			
Sales by Company-operated restaurants	\$3,753.5	(4	)%
Revenues from franchised restaurants	2,150.4	5	
Total revenues	5,903.9	(1	)
Operating costs and expenses			
Company-operated restaurant expenses	3,175.3	(5	)
Franchised restaurants—occupancy expenses	415.1	3	
Selling, general & administrative expenses	578.0	(1	)
Other operating (income) expense, net	(44.8	)	n/m
Total operating costs and expenses	4,123.6	(10	)
Operating income	1,780.3	28	
Interest expense	218.3	48	
Nonoperating (income) expense, net	(14.4	)	10
Income before provision for income taxes	1,576.4	26	
Provision for income taxes	477.8	8	
Net income	\$1,098.6	35	%
Earnings per common share-basic	\$1.24	48	%
Earnings per common share-diluted	\$1.23	46	%
n/m Not meaningful			

Table of Contents

## Impact of Foreign Currency Translation

While changes in foreign currency exchange rates affect reported results, McDonald's mitigates exposures, where practical, by purchasing goods and services in local currencies, financing in local currencies and hedging certain foreign-denominated cash flows. Management reviews and analyzes business results excluding the effect of foreign currency translation and bases incentive compensation plans on these results, because the Company believes this better represents underlying business trends. Results excluding the effect of foreign currency translation (also referred to as constant currency) are calculated by translating current year results at prior year average exchange rates.

## IMPACT OF FOREIGN CURRENCY TRANSLATION

Dollars in millions, except per share data

			Currency Translation Benefit/ (Cost)
Quarters Ended March 31,	2016	2015	2016
Revenues	\$5,903.9	\$5,958.9	\$ (244.7 )
Company-operated margins	578.2	559.8	(25.3 )
Franchised margins	1,735.3	1,641.2	(52.3 )
Selling, general & administrative expenses	578.0	582.8	11.1
Operating income	1,780.3	1,385.5	(67.8 )
Net income	1,098.6	811.5	(37.4 )
Earnings per share-diluted	\$1.23	\$0.84	\$ (0.04 )

The impact of foreign currency translation on consolidated operating results for the quarter reflected the strengthening of the U.S. Dollar against the Australian Dollar, British Pound, Euro and most other currencies.

## Net Income and Diluted Earnings per Common Share

For the quarter, net income increased 35% (40% in constant currencies) to \$1,098.6 million, and diluted earnings per share increased 46% (51% in constant currencies) to \$1.23. Foreign currency translation had a negative impact of \$0.04 on diluted earnings per share.

Results benefited from higher franchised margin dollars across all segments, sales recovery in Japan, higher Company-operated margin dollars primarily in China, and higher gains on sales of restaurant businesses. The quarter also benefited from comparison to the prior year's strategic charges of \$195 million. Excluding the impact of these strategic charges, earnings per share in constant currencies increased \$0.26 or 26%.

Diluted earnings per share benefited from a decrease in diluted weighted average shares outstanding due to share repurchases. During the quarter, the Company repurchased 31.3 million shares of stock for \$3.7 billion, and paid a quarterly dividend of \$0.89 per share, or \$780.8 million.

Table of Contents

## Revenues

Revenues consist of sales by Company-operated restaurants and fees from restaurants operated by franchisees. Revenues from conventional franchised restaurants include rent and royalties based on a percent of sales along with minimum rent payments and initial fees. Revenues from franchised restaurants that are licensed to affiliates and developmental licensees include a royalty based on a percent of sales and generally include initial fees.

The Company is accelerating the pace of refranchising to optimize its restaurant ownership mix, generate more stable and predictable revenue and cash flow streams, and operate with a less resource-intensive structure. The shift to a greater percentage of franchised restaurants negatively impacts consolidated revenues as Company-operated sales are replaced by franchised sales, where the Company receives rent and/or royalty revenue based on a percentage of sales.

## REVENUES

Dollars in millions

Quarters Ended March 31,	2016	2015	Inc/ (Dec)	Inc/ (Dec) Excluding Currency Translation
Company-operated sales				
U.S.	\$966.4	\$990.2	(2)	)% (2)
International Lead Markets	1,051.6	1,141.1	(8)	) (3)
High Growth Markets	1,264.8	1,288.1	(2)	) 5
Foundational Markets & Corporate	470.7	494.7	(5)	) 2
Total	\$3,753.5	\$3,914.1	(4)	)% 1
Franchised revenues				
U.S.	\$1,053.5	\$987.9	7	% 7
International Lead Markets	676.9	649.7	4	10
High Growth Markets	177.4	168.2	5	9
Foundational Markets & Corporate	242.6	239.0	2	11
Total	\$2,150.4	\$2,044.8	5	% 8
Total revenues				
U.S.	\$2,019.9	\$1,978.1	2	% 2
International Lead Markets	1,728.5	1,790.8	(3)	) 2
High Growth Markets	1,442.2	1,456.3	(1)	) 6
Foundational Markets & Corporate	713.3	733.7	(3)	) 5
Total	\$5,903.9	\$5,958.9	(1)	)% 3

Revenues: Revenues decreased 1% (increased 3% in constant currencies) for the quarter.

U.S.: The increase in revenues was due to solid comparable sales, partly offset by the impact of refranchising.

International Lead Markets: The increase in constant currency revenues was due to solid comparable sales, primarily in the U.K., Australia and Canada, partly offset by the impact of refranchising.

High Growth Markets: The increase in constant currency revenues was due to positive comparable sales, primarily in China and across most of the segment, and continued expansion in Russia.

Table of Contents

The following table presents the percent change in comparable sales for the quarters ended March 31, 2016 and 2015:  
COMPARABLE SALES

	Increase/ (Decrease)	
	Quarters Ended March 31,*	
	2016	2015
U.S.	5.4 %	(2.6) %
International Lead Markets	5.2	0.9
High Growth Markets	3.6	(3.2)
Foundational Markets & Corporate	11.0	(5.3)
Total **	6.2 %	(2.3) %

On a consolidated basis, comparable guest counts (the number of transactions at all restaurants, whether operated by \*the Company or by franchisees, in operation at least thirteen months, including those temporarily closed) increased 1.8% and decreased 4.7% for the quarters ended 2016 and 2015, respectively.

\*\* For the quarter ended 2016, comparable sales benefited from one additional day due to leap year.

The following table presents the percent change in Systemwide sales for the quarter ended March 31, 2016:  
SYSTEMWIDE SALES

	Quarter Ended March 31, 2016	
	Inc/ (Dec)	Inc/ (Dec) Excluding Currency Translation
U.S.	5 %	5 %
International Lead Markets	1	7
High Growth Markets	2	7
Foundational Markets & Corporate	2	13
Total	3 %	7 %

Franchised sales are not recorded as revenues by the Company, but are the basis on which the Company calculates and records franchised revenues and are indicative of the health of the franchisee base. The following table presents Franchised sales and the related increases/(decreases):

## FRANCHISED SALES

Dollars in millions

Quarters Ended March 31,	2016	2015	Inc/ (Dec)	Inc/ (Dec) Excluding Currency Translation
U.S.	\$7,710.0	\$7,247.4	6 %	6 %
International Lead Markets	3,905.2	3,760.3	4	10
High Growth Markets	1,124.8	1,060.8	6	10
Foundational Markets & Corporate	3,376.1	3,280.1	3	14
Total*	\$16,116.1	\$15,348.6	5 %	9 %

Sales from developmental licensed restaurants and foreign affiliated markets where the Company earns a royalty based on a percent of sales totaled \$3,061.8 million and \$2,943.3 million for the quarters 2016 and 2015,

\*respectively. Results primarily reflected improved performance in Japan, partly offset by weaker currencies in Latin America. The remaining balance of franchised sales is derived from conventional franchised restaurants where the Company earns rent and royalties based primarily on a percent of sales.



Table of Contents

## Restaurant Margins

## FRANCHISED AND COMPANY-OPERATED RESTAURANT MARGINS

Dollars in millions

Quarters Ended March 31, Franchised	Percent		Amount		Inc/ (Dec)	Inc/ (Dec) Excluding Currency Translation	
	2016	2015	2016	2015			
U.S.	82.1 %	81.3 %	\$865.3	\$803.5	8	% 8	%
International Lead Markets	79.1	78.8	535.4	511.9	5	10	
High Growth Markets	68.2	69.3	120.9	116.5	4	7	
Foundational Markets & Corporate	88.1	87.6	213.7	209.3	2	12	
Total	80.7 %	80.3 %	\$1,735.3	\$1,641.2	6	% 9	%
Company-operated							
U.S.	14.2 %	15.3 %	\$136.8	\$151.1	(9	)% (9	)%
International Lead Markets	19.7	19.1	207.6	217.4	(5	) 1	
High Growth Markets	13.4	10.8	169.4	139.4	22	29	
Foundational Markets & Corporate	13.7	10.5	64.4	51.9	24	31	
Total	15.4 %	14.3 %	\$578.2	\$559.8	3	% 8	%

Franchised: Franchised margin dollars increased \$94.1 million or 6% (9% in constant currencies) for the quarter.

U.S.: The increase in the franchised margin percent was due to solid comparable sales performance.

International Lead Markets: The franchised margin percent reflected the benefit from solid comparable sales performance partly offset by refranchising and higher lease expense.

High Growth Markets: The decrease in the franchised margin percent was primarily due to refranchising and higher occupancy costs.

In general, refranchising may have a dilutive effect on the franchised margin percent, but results in higher franchised margin dollars.

Company-operated: Company-operated margin dollars increased \$18.4 million or 3% (8% in constant currencies) for the quarter.

U.S.: The decrease in the Company-operated margin percent was primarily due to the incremental investment in wages and benefits for eligible Company-operated restaurant employees, effective July 1, 2015, designed to improve restaurant performance and enhance our employer proposition. The decrease was partly offset by solid comparable sales and lower commodity costs.

International Lead Markets: The increase in the Company-operated margin percent was primarily due to solid comparable sales, partly offset by higher labor and occupancy costs.

High Growth Markets: The Company-operated margin percent benefited from sales recovery in China from the prior year's impact of the 2014 supplier issue. Higher labor and occupancy costs across the segment also pressured margins for the quarter.



Table of Contents

The following table presents Company-operated restaurant margin components as a percent of sales:

**CONSOLIDATED COMPANY-OPERATED  
RESTAURANT EXPENSES AND MARGINS AS A  
PERCENT OF SALES**

	Quarters Ended	
	March 31,	
	2016	2015
Food & paper	32.6 %	33.9 %
Payroll & employee benefits	27.7	26.8
Occupancy & other operating expenses	24.3	25.0
Total expenses	84.6 %	85.7 %
Company-operated margins	15.4 %	14.3 %

**Selling, General & Administrative Expenses**

Selling, general and administrative expenses decreased \$4.8 million or 1% (increased 1% in constant currencies) for the quarter. The constant currency increase was due to higher incentive-based compensation costs reflecting improved performance. This was partly offset by lower employee-related costs resulting from the Company's recent restructuring initiatives.

Selling, general and administrative expenses as a percent of revenues remained flat at 9.8% for both 2016 and 2015, and as a percent of Systemwide sales decreased to 2.9% for 2016 compared with 3.0% for 2015.

**Other Operating (Income) Expense, Net**

**OTHER OPERATING (INCOME) EXPENSE, NET**

Dollars in millions

	Quarters Ended	
	March 31,	
	2016	2015
Gains on sales of restaurant businesses	\$(59.6)	\$(24.6)
Equity in earnings of unconsolidated affiliates	3.7	63.4
Asset dispositions and other (income) expense, net	9.9	91.0
Impairment and other charges	1.2	102.9
Total	\$(44.8)	\$232.7

Gains on sales of restaurant businesses increased for the quarter, primarily in the U.S. and Canada, due to a higher number of restaurant sales.

Equity in earnings of unconsolidated affiliates improved for the quarter due to sales recovery and comparison against the prior year's strategic charges in Japan.

Asset dispositions and other expense decreased for the quarter, benefiting from comparison to the prior year's asset write-offs resulting from the decision to close under-performing restaurants, mostly in the U.S. and China.

Impairment and other charges decreased for the quarter, benefiting from comparison to the prior year's strategic charges relating to asset write-offs as part of the Company's refranchising initiative in certain Foundational markets, and restructuring charges in the U.S.

Table of Contents

## Operating Income

## OPERATING INCOME

Dollars in millions

Quarters Ended March 31,	2016	2015	Inc/ (Dec)	Increase Excluding Currency Translation	
U.S.	\$840.2	\$731.8	15	% 15	%
International Lead Markets	654.2	583.5	12	18	
High Growth Markets	220.9	123.1	79	88	
Foundational Markets & Corporate	65.0	(52.9 )	n/m	n/m	
Total	\$1,780.3	\$1,385.5	28	% 33	%

n/m Not meaningful

- Operating Income: Operating income increased \$394.8 million or 28% (33% in constant currencies) for the quarter, partly due to comparison against the prior year's strategic charges of \$195 million.

U.S.: The increase in operating income was primarily due to higher franchised margin dollars, partly offset by lower Company-operated margin dollars reflecting higher costs associated with the incremental investment in wages and benefits for eligible Company-operated restaurant employees, effective July 1, 2015. The U.S. also benefited from comparison to the prior year's strategic charges, and higher gains on sales of restaurant businesses.

International Lead Markets: The constant currency operating income increase was primarily due to higher franchised margin dollars benefiting from solid comparable sales performance, and to a lesser extent, higher other operating income.

High Growth Markets: The constant currency operating income increase reflected continued sales recovery from the prior year's impact of the 2014 China supplier issue, and the benefit from comparison to the prior year's restaurant closing charges.

Foundational Markets and Corporate: The constant currency operating income increase reflected the benefit from comparison to the prior year's strategic charges and improved performance in Japan.

Operating Margin: Operating margin is defined as operating income as a percent of total revenues. Operating margin was 30.2% and 23.3% for the quarters ended 2016 and 2015, respectively. The increase reflects stronger operating performance and the benefit from comparison to the prior year's strategic charges.

## Interest Expense

Interest expense increased 48% (49% in constant currencies) for the quarter, primarily due to higher average debt balances in connection with the Company's previously-announced plans to optimize its capital structure.

Table of Contents

Nonoperating (Income) Expense, Net  
NONOPERATING (INCOME) EXPENSE, NET  
Dollars in millions

	Quarters Ended	
	March 31,	
	2016	2015
Interest Income	\$(3.8 )	\$(2.3 )
Foreign currency and hedging activity	(12.1 )	(15.9 )
Other (income) expense, net	1.5	2.3
Total	\$(14.4)	\$(15.9)

**Income Taxes**

The effective income tax rate was 30.3% and 35.3% for the quarters ended 2016 and 2015, respectively. The 2016 effective income tax rate reflects a favorable change in tax reserves resulting from audit progression as well as a favorable shift in the mix of income. The 2015 effective income tax rate included the unfavorable impact of certain first quarter strategic charges that had limited tax benefits.

**Cash Flows and Financial Position**

The Company generates significant cash from operations and has substantial credit capacity to fund operating and discretionary spending such as capital expenditures, debt repayments, dividends and share repurchases.

Cash provided by operations totaled \$1.7 billion and exceeded capital expenditures by \$1.3 billion for the first quarter 2016. Cash provided by operations increased \$20 million compared with the first quarter 2015, primarily due to improved operating results, partly offset by the impact from weaker foreign currencies.

Cash used for investing activities totaled \$256 million for the first quarter 2016, a decrease of \$93 million compared with the first quarter 2015, primarily due to higher proceeds from sales of restaurant businesses.

Cash used for financing activities totaled \$6.0 billion for the first quarter 2016, an increase of \$4.4 billion compared with the first quarter 2015, primarily due to higher treasury stock purchases and a decrease in net borrowings.

Debt obligations at March 31, 2016 totaled \$23.4 billion compared with \$24.1 billion at December 31, 2015. The decrease was primarily due to net debt repayments, partly offset by the impact of foreign currency translation.

**Recently Issued Accounting Standards****Employee Share-Based Payment Accounting**

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-09, "Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." The goal of this update is to simplify several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. This update becomes effective beginning January 1, 2017 with early adoption permitted. The Company is currently evaluating the impact of ASU 2016-09.

**Lease Accounting**

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. The Company is currently evaluating the impact of ASU 2016-02.

**Revenue Recognition**

In May 2014, the FASB issued guidance codified in ASC 606, "Revenue Recognition - Revenue from Contracts with Customers," which amends the guidance in former ASC 605, "Revenue Recognition." In July 2015, the FASB made a decision to defer by one year the effective date of its new standard to January 1, 2018, although early adoption is permitted as of January 1, 2017. The Company is currently evaluating the impact of the provisions of ASC 606.



## Table of Contents

### Risk Factors and Cautionary Statement Regarding Forward-Looking Statements

The information in this report includes forward-looking statements about future events and circumstances and their effects upon revenues, expenses and business opportunities. Generally speaking, any statement in this report not based upon historical fact is a forward-looking statement. Forward-looking statements can also be identified by the use of forward-looking words, such as “may,” “will,” “expect,” “believe” and “plan” or similar expressions. In particular, statements regarding our plans, strategies, prospects and expectations regarding our business and industry, including those under “Outlook”, are forward-looking statements. They reflect our expectations, are not guarantees of performance and speak only as of the date of this report. Except as required by law, we do not undertake to update them. Our expectations (or the underlying assumptions) may change or not be realized, and you should not rely unduly on forward-looking statements. Our business results are subject to a variety of risks, including those that are reflected in the following considerations and factors, as well as elsewhere in our filings with the SEC. If any of these considerations or risks materialize, our expectations may change and our performance may be adversely affected. If we do not successfully design and execute our business strategies, we may not be able to increase revenues or market share.

To drive future results, our business strategies must be effective in achieving market share gains while at the same time delivering operating income growth. Whether we successfully execute these strategies depends mainly on our System’s ability to:

- Continue to innovate and differentiate in all aspects of the McDonald’s experience in a way that balances value to our customers with profitability;
- Reinvest in our restaurants and identify and develop restaurant sites consistent with our System’s plans for net growth of System-wide restaurants;
- Provide clean and friendly environments that deliver a consistent McDonald’s experience and demonstrate high service levels;
  - Drive restaurant improvements that achieve optimal capacity, particularly during peak mealtime hours; and
- Manage the complexity of our restaurant operations.

If we are delayed or unsuccessful in executing our strategies, or if our strategies do not yield the desired results, our business, financial condition and results of operations may suffer.

The implementation of our turnaround plan may intensify the risks we face and may not be successful in driving improved performance.

Our turnaround plan includes an accelerated pace of refranchising, cost savings and global restructuring. In addition, we have increased our leverage. As we continue to implement our plans, the existing risks we face in our business may be intensified. Our efforts to reduce costs and capital expenditures depend, at least in part, upon our refranchising efforts, which, in turn, depend upon our ability to identify qualified and capable franchisees and licensees. Therefore, if our turnaround-related initiatives are not successful, take longer to complete than initially projected, or are not executed well, or if our costs reduction efforts adversely impact our effectiveness, our business operations, financial results and results of operations could be adversely affected.

We face intense competition in our markets, which could hurt our business.

We compete primarily in the “informal eating out” (IEO) segment, which is highly competitive, and in recent periods we have experienced emerging and growing competition from the fast casual category of restaurants in that segment. We are facing sustained, intense competition from both traditional and other competitors, which include many non-traditional market participants such as convenience stores and coffee shops. We expect our environment to continue to be highly competitive and in any particular reporting period our results may be impacted by new actions of our competitors, which may have a short- or long-term impact on our results.

We compete on the basis of product choice, quality, affordability, service and location. In particular, we believe our ability to compete successfully in the current market environment depends on our ability to improve existing products, develop new products, price our products appropriately, manage the complexity of our restaurant operations and respond effectively to our competitors’ actions. Recognizing these dependencies, we have intensified our focus in recent periods on strategies to achieve these goals, including the turnaround plan described above, and we will likely

continue to modify our strategies and implement new strategies in the future. There can be no assurance these strategies will be effective, and some strategies may be effective at improving some metrics while adversely affecting other metrics.

If we do not anticipate and address evolving consumer preferences, our business could suffer.

Our continued success depends on our System's ability to anticipate and respond effectively to continuously shifting consumer demographics, trends in food sourcing, food preparation and consumer preferences in the IEO segment. We must continuously adapt to deliver a relevant experience for our customers amidst a highly competitive, value-driven operating environment. We continue to implement initiatives to address these shifts at an aggressive pace. There is no assurance that these initiatives will be successful and, if they are not, our financial results could be adversely impacted.

Table of Contents

If our pricing, promotional and marketing plans are not effective, our results may be negatively impacted. Our results depend on the impact of our pricing, promotional and marketing plans and our System's ability to adjust these plans to respond quickly to economic and competitive conditions and evolving customer preferences. Our existing or future pricing strategies and the value proposition they represent will continue to be important components of our overall plan, may not be successful and could negatively impact sales and margins. The promotion of our menu offerings may yield results below desired levels.

Additionally, we operate in an increasingly complex and costly advertising environment. Our marketing and advertising programs may not be successful and we may fail to attract and retain customers. We have expanded engagement with our customers through digital media and loyalty initiatives. Our success depends in part on whether our allocation of our advertising and marketing resources across different channels allows us to effectively reach our customers. If our pricing, promotional and marketing plans are not successful, or are not as successful as those of our competitors, our sales, guest counts and market share could decrease.

Failure to preserve the value and relevance of our brand could have a negative impact on our financial results. To be successful in the future, we believe we must preserve, enhance and leverage the value of our brand. Brand value is based in part on consumer perceptions on a variety of factors, including the nutritional content and preparation of our food, the ingredients we use, our business practices and the manner in which we source the commodities we use. Consumer acceptance of our offerings is subject to change for a variety of reasons. For example, nutritional, health and other scientific studies and conclusions, which constantly evolve and often have contradictory implications, drive popular opinion, litigation and regulation (including initiatives intended to drive consumer behavior) in ways that affect the IEO segment or perceptions of our brand and could be material to our business. Perceptions may also be affected by third parties presenting or promoting adverse commentary or perceptions of the quick-service category of the IEO segment, our brand and/or our operations, our suppliers or our franchisees. If we are unsuccessful in addressing such adverse commentary or perceptions, our brand and our financial results may suffer.

Additionally, the ongoing relevance of our brand may depend on the success of our sustainability initiatives, which will require System-wide coordination and alignment. If we are not effective in addressing social responsibility matters, trust in our brand may suffer. Also, if we are unable to articulate and achieve relevant sustainability goals, consumers may lose confidence in our brand. In particular, business incidents that erode consumer trust or confidence, particularly if such incidents receive considerable publicity or result in litigation, can significantly reduce brand value and have a negative impact on our financial results.

Unfavorable general economic conditions could adversely affect our business and financial results.

Our results of operations are substantially affected by economic conditions, which can vary significantly by market and can impact consumer disposable income levels and spending habits. Economic conditions can also be impacted by a variety of factors including hostilities, epidemics and actions taken by governments to manage national economic matters, whether through austerity or stimulus measures and initiatives intended to control wages, unemployment, credit availability, inflation, taxation and other economic drivers. Many major economies, both advanced and developing, continue to face weak economies, high unemployment rates and other ongoing economic issues.

Continued adverse economic conditions or adverse changes in economic conditions in our markets could pressure our operating performance, and our business and financial results may suffer.

Supply chain interruptions may increase costs or reduce revenues.

We depend on the effectiveness of our supply chain management to assure reliable and sufficient product supply, including on favorable terms. The products we sell are sourced from a wide variety of suppliers in countries around the world. Supply chain interruptions, including due to lack of supply or price increases, can adversely affect us or the suppliers and franchisees that are also part of our System and whose performance has a significant impact on our results. Such shortages or disruptions could be caused by factors beyond the control of our suppliers or us. If we experience interruptions in our supply chain, our costs could increase and it could limit the availability of products critical to our operations.

Food safety concerns may have an adverse effect on our business.

Our ability to increase sales and profits depends on our System's ability to meet expectations for safe food and on our ability to manage the potential impact on McDonald's of food-borne illnesses and food or product safety issues that

may arise in the future. Food safety is a top priority, and we dedicate substantial resources to ensure that our customers enjoy safe food products. However, food safety events, including instances of food-borne illness, have occurred in the food industry in the past, and could occur in the future. Instances of food tampering, food contamination or food-borne illness, whether actual or perceived, could adversely affect our brand and reputation as well as our revenues and profits.

Our franchise business model presents a number of risks.

Our success relies in part on the financial success and cooperation of our franchisees, yet we have limited influence over their operations. Our restaurant margins arise from two sources: Company-operated restaurants and franchised restaurants. Our franchisees manage their businesses independently, and therefore are responsible for the day-to-day operation of their restaurants. The revenues we realize from franchised restaurants are largely dependent on the ability of our franchisees to grow their sales. If our franchisees do not experience sales growth, our revenues and margins could be negatively affected as a result. Also, if sales trends worsen for franchisees,



Table of Contents

their financial results may deteriorate, which could result in, among other things, restaurant closures or delayed or reduced payments to us. Our refranchising effort will increase that dependence and the effect of those factors. Our success also depends on the willingness and ability of our independent franchisees to implement major initiatives, which may include financial investment, and to remain aligned with us on operating, promotional and capital-intensive reinvestment plans. The ability of our franchisees to contribute to the achievement of our plans is dependent in large part on the availability of funding at reasonable interest rates and may be negatively impacted by the financial markets in general or by the creditworthiness of our franchisees or the Company. Our operating performance could also be negatively affected if our franchisees experience food safety or other operational problems or project a brand image inconsistent with our values, particularly if our contractual and other rights and remedies are limited, costly to exercise or subject to litigation. If franchisees do not successfully operate restaurants in a manner consistent with our required standards, the brand's image and reputation could be harmed, which in turn could hurt our business and operating results.

Our ownership mix also affects our results and financial condition. The decision to own restaurants or to operate under franchise or license agreements is driven by many factors whose interrelationship is complex and changing. Our ability to achieve the benefits of our refranchising strategy, which involves a shift to a greater percentage of franchised restaurants, in a timely manner or at all, will depend on various factors, including our ability to timely and effectively identify franchisees and/or licensees that meet our rigorous standards, the performance of our existing franchisees, whether the resulting ownership mix supports our financial objectives and our ability to manage risks associated with our refranchising strategy.

Changes in commodity and other operating costs could adversely affect our results of operations.

The profitability of our Company-operated restaurants depends in part on our ability to anticipate and react to changes in commodity costs, including food, paper, supply, fuel, utilities, distribution and other operating costs. Any volatility in certain commodity prices could adversely affect our operating results by impacting restaurant profitability. The commodity market for some of the ingredients we use, such as beef and chicken, is particularly volatile and is subject to significant price fluctuations due to seasonal shifts, climate conditions, industry demand, international commodity markets, food safety concerns, product recalls, government regulation and other factors, all of which are beyond our control and, in many instances, unpredictable. We can only partially address future price risk through hedging and other activities, and therefore increases in commodity costs could have an adverse impact on our profitability.

The global scope of our business subjects us to risks that could negatively affect our business.

We face differing cultural, regulatory and economic environments that exist within and among the more than 100 countries where McDonald's restaurants operate, and our ability to achieve our business objectives depends on the System's success in these environments. Meeting customer expectations is complicated by the risks inherent in our global operating environment, and our global success is partially dependent on our System's ability to leverage operating successes across markets. Planned initiatives may not have broad appeal with McDonald's customers and could drive unanticipated changes in customer perceptions and guest counts.

Disruptions in operations or price volatility in a market can also result from governmental actions, such as price, foreign exchange or import-export controls, increased tariffs, government-mandated closure of our, our franchisees' or our suppliers' operations and asset seizures. The cost and disruption of responding to governmental investigations or actions, whether or not they have merit, may impact our results. Our international success depends in part on the effectiveness of our strategies and brand-building initiatives to reduce our exposure to such governmental actions. Our results of operations and financial condition are also affected by fluctuations in currency exchange rates, which may adversely affect reported earnings.

Additionally, challenges and uncertainties are associated with operating in developing markets, which may entail a relatively higher risk of political instability, economic volatility, crime, corruption and social and ethnic unrest. Such challenges are exacerbated in many cases by a lack of an independent and experienced judiciary and uncertainties in how local law is applied and enforced, including in areas most relevant to commercial transactions and foreign investment. An ability to effectively manage the risks associated with our international operations could have a material adverse effect on our business and financial condition.

Challenges with respect to talent management could harm our business.

Our success depends in part on our System's ability to identify, recruit, motivate and retain a qualified workforce to work in our restaurants in an intensely competitive environment. Increased costs associated with recruiting, motivating and retaining qualified employees to work in our Company-operated restaurants could have a negative impact on our Company-operated margins.

We are also impacted by the costs and other effects of compliance with U.S. and international regulations affecting our workforce, which includes our staff and employees working in our Company-operated restaurants. These regulations are increasingly focused on employment issues including wage and hour, healthcare, immigration, retirement and other employee benefits and unlawful workplace discrimination. Our potential exposure to reputational and other harm regarding our workplace practices or conditions or those of our independent franchisees or suppliers (or perceptions thereof) could have a negative impact on our business. Additionally, economic action, such as boycotts, protests, work stoppages or campaigns by labor organizations, could adversely affect (including the ability to recruit and retain talent) us or the franchisees and suppliers that are also part of the McDonald's System and whose performance may have a material impact on our results.

Table of Contents

Effective succession planning is also important to our long-term success. Failure to effectively identify, develop and retain key personnel, recruit high-quality candidates and ensure smooth management transitions could disrupt our business and adversely affect our results.

Information technology system failures or interruptions or breaches of network security may interrupt our operations. We are increasingly reliant on technological systems (e.g., point-of-sale and other in-store systems or platforms) as well as technologies which facilitate communication and collaboration internally, with affiliated entities, or with independent third parties) to conduct our business, including technology-enabled solutions provided to us by third parties; and any failure of these systems could significantly impact our operations and customer perceptions. Despite the implementation of security measures, those technology systems and solutions could become vulnerable to damage, disability or failures due to theft, fire, power loss, telecommunications failure or other catastrophic events. The third party solutions also present the risks faced by the third party's business. If those systems or solutions were to fail or otherwise be unavailable, and we were unable to recover in a timely way, we could experience an interruption in our operations. We may also not fully realize the benefits of the significant investments we are making to enhance the customer experience through digital engagement and social media. Furthermore, security breaches involving our systems, the systems of the parties we communicate or collaborate with, or those of third party providers may occur, such as unauthorized access, denial of service, computer viruses and other disruptive problems caused by hackers. Our information technology systems contain personal, financial and other information that is entrusted to us by our customers and employees as well as financial, proprietary and other confidential information related to our business. An actual or alleged security breach could result in system disruptions, shutdowns, theft or unauthorized disclosure of confidential information. The occurrence of any of these incidents could result in adverse publicity, loss of consumer confidence, reduced sales and profits, and criminal penalties or civil liabilities.

Increasing regulatory complexity may adversely affect restaurant operations and our financial results.

Our regulatory environment worldwide exposes us to complex compliance and similar risks that could affect our operations and results in material ways. In many of our markets, including the United States and countries in Europe, we are subject to increasing regulation, which has increased our cost of doing business. We are affected by the cost, compliance and other risks associated with the often conflicting and highly prescriptive regulations we face, including where inconsistent standards imposed by multiple governmental authorities can adversely affect our business and increase our exposure to litigation or governmental investigations or proceedings.

Our success depends in part on our ability to manage the impact of new, potential or changing regulations that can affect our business plans. These regulations may relate to, among others, product packaging, marketing and the nutritional content and safety of our food and other products, labeling and other disclosure practices, ordinary variations in food preparation among our own restaurants, and the need to rely on the accuracy and completeness of information from third-party suppliers (particularly given varying requirements and practices for testing and disclosure).

Additionally, we are keenly aware of and working to manage the risks and costs to us, our franchisees and our supply chain of the effects of climate change, greenhouse gases, energy and water resources. The increased public focus, including by governmental and nongovernmental organizations, on these and other environmental sustainability matters (e.g., packaging and waste, animal health and welfare, deforestation and land use) and the increased pressure to make commitments, set targets or establish additional goals and take actions to meet them, could expose us to market, operational and execution costs or risks. If we are unable to effectively manage the risks associated with our complex regulatory environment, it could have a material adverse effect on our business and financial condition.

We are subject to increasing legal complexity and could be party to litigation that could adversely affect us.

Increasing legal complexity will continue to affect our operations and results in material ways. We could be subject to legal proceedings that may adversely affect our business, including class actions, administrative proceedings, government investigations, employment and personal injury claims, landlord/tenant disputes, disputes with current or former suppliers, claims by current or former franchisees, and intellectual property claims (including claims that we infringed another party's trademarks, copyrights, or patents). Inconsistent standards imposed by governmental authorities can adversely affect our business and increase our exposure to litigation.

Litigation involving our relationship with franchisees and the legal distinction between our franchisees and us for employment law purposes, if determined adversely, could increase costs, negatively impact the business prospects of our franchisees and subject us to incremental liability for their actions. Similarly, although our commercial relationships with our suppliers remain independent, there may be attempts to challenge that independence, which, if determined adversely, could also increase costs, negatively impact the business prospects of our suppliers, and subject us to incremental liability for their actions. We are also subject to legal and compliance risks and associated liability, such as in the areas of privacy, data collection, protection and management, as it relates to information we collect and share when we provide optional technology-related services and platforms to third parties.

Our operating results could also be affected by the following:

- The relative level of our defense costs, which vary from period to period depending on the number, nature and procedural status of pending proceedings;
- The cost and other effects of settlements, judgments or consent decrees, which may require us to make disclosures or take other actions that may affect perceptions of our brand and products;

Table of Contents

• Adverse results of pending or future litigation, including litigation challenging the composition and preparation of our products, or the appropriateness or accuracy of our marketing or other communication practices; and  
¶ The scope and terms of insurance or indemnification protections that we may have.

A judgment significantly in excess of any applicable insurance coverage could materially adversely affect our financial condition or results of operations. Further, adverse publicity resulting from these claims may hurt our business.

We may not be able to adequately protect our intellectual property or adequately ensure that we are not infringing the intellectual property of others, which could harm the value of the McDonald's brand and our business.

The success of our business depends on our continued ability to use our existing trademarks and service marks in order to increase brand awareness and further develop our branded products in both domestic and international markets. We rely on a combination of trademarks, copyrights, service marks, trade secrets, patents and other intellectual property rights to protect our brand and branded products. We cannot ensure that franchisees and other third parties who hold licenses to our intellectual property will not take actions that hurt the value of our intellectual property.

We have registered certain trademarks and have other trademark registrations pending in the United States and certain foreign jurisdictions. The trademarks that we currently use have not been registered in all of the countries outside of the United States in which we do business or may do business in the future and may never be registered in all of these countries. The steps we have taken to protect our intellectual property in the United States and foreign countries may not be adequate. In addition, the steps we have taken may not adequately ensure that we do not infringe the intellectual property of others and third parties may claim infringement by us in the future. In particular, we may be involved in intellectual property claims, including often aggressive or opportunistic attempts to enforce patents used in information technology systems, which might affect our operations and results. Any claim of infringement, whether or not it has merit, could be time-consuming, could result in costly litigation and could harm our business.

Changes in tax laws and unanticipated tax liabilities could adversely affect the taxes we pay and our profitability. We are subject to income and other taxes in the United States and foreign jurisdictions, and our operations, plans and results are affected by tax and other initiatives around the world. In particular, we are affected by the impact of changes to tax laws or related authoritative interpretations, particularly if corporate tax reform becomes a key component of budgetary initiatives in the United States and elsewhere. We are also impacted by settlements of pending or any future adjustments proposed by the IRS or other taxing authorities in connection with our tax audits, all of which will depend on their timing, nature and scope. Any increases in income tax rates, changes in income tax laws or unfavorable resolution of tax matters could have a material adverse impact on our financial results.

Changes in accounting standards or the recognition of impairment or other charges may adversely affect our future operations and results.

New accounting standards or changes in financial reporting requirements, accounting principles or practices, including with respect to our critical accounting estimates, could adversely affect our future results. We may also be affected by the nature and timing of decisions about underperforming markets or assets, including decisions that result in impairment or other charges that reduce our earnings. In assessing the recoverability of our long-lived assets, we consider changes in economic conditions and make assumptions regarding estimated future cash flows and other factors. These estimates are highly subjective and can be significantly impacted by many factors such as global and local business and economic conditions, operating costs, inflation, competition, and consumer and demographic trends. If our estimates or underlying assumptions change in the future, we may be required to record impairment charges. If we experience any such changes, they could have a significant adverse effect on our reported results for the affected periods.

A decrease in our credit ratings or an increase in our funding costs could adversely affect our profitability.

We may be negatively affected by the impact of changes in our debt levels or our results of operations on our credit ratings, interest expense, availability of acceptable counterparties, ability to obtain funding on favorable terms or our operating or financial flexibility, especially if lenders impose new operating or financial covenants. In particular, our credit rating was lowered as a result of our decision to increase our leverage and the pace of the return of cash to our shareholders.

Our operations may also be impacted by regulations affecting capital flows, financial markets or financial institutions, which can limit our ability to manage and deploy our liquidity or increase our funding costs. If any of these events were to occur, they could have a material adverse effect on our business and financial condition.

Trading volatility and price of our common stock may be adversely affected by many factors.

Many factors affect the volatility and price of our common stock in addition to our operating results and prospects.

The most important of these factors, some of which are outside our control, are the following:

• The continuing unpredictable global economic and market conditions;

Governmental action or inaction in light of key indicators of economic activity or events that can significantly influence financial markets, particularly in the United States which is the principal trading market for our common stock, and media reports and commentary about economic or other matters, even when the matter in question does not directly relate to our business;

Table of Contents

Trading activity in our common stock or trading activity in derivative instruments with respect to our common stock or debt securities, which can be affected by market commentary (including commentary that may be unreliable or incomplete); unauthorized disclosures about our performance, plans or expectations about our business; our actual performance and creditworthiness; investor confidence generally; actions by shareholders and others seeking to influence our business strategies; portfolio transactions in our stock by significant shareholders; or trading activity that results from the ordinary course rebalancing of stock indices in which McDonald's may be included, such as the S&P 500 Index and the Dow Jones Industrial Average;

• The impact of our stock repurchase program or dividend rate; and

The impact on our results of corporate actions and market and third-party perceptions and assessments of such actions, such as those we may take from time to time as we review our corporate structure and strategies in light of business, legal and tax considerations.

Our results and prospects can be adversely affected by events such as severe weather conditions, natural disasters, hostilities and social unrest, among others.

Severe weather conditions, natural disasters, hostilities and social unrest, terrorist activities, health epidemics or pandemics (or expectations about them) can adversely affect consumer spending and confidence levels or other factors that affect our results and prospects, such as commodity costs. Our receipt of proceeds under any insurance we maintain with respect to certain of these risks may be delayed or the proceeds may be insufficient to offset our losses fully.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There were no material changes to the disclosure made in our Annual Report on Form 10-K for the year ended December 31, 2015 regarding this matter.

Item 4. Controls and Procedures

An evaluation was conducted under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of March 31, 2016. Based on that evaluation, the CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of such date to ensure that information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Such officers also confirmed that there was no change in the Company's internal control over financial reporting during the quarter ended March 31, 2016 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

## PART II – OTHER INFORMATION

## Item 1. Legal Proceedings

There were no material changes to the disclosure made in our Annual Report on Form 10-K for the year ended December 31, 2015 regarding these matters.

## Item 1A. Risk Factors

For a discussion of risk factors affecting our business, refer to statements appearing under the caption "Risk Factors and Cautionary Statement Regarding Forward-Looking Statements" in "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities\*

The following table presents information related to repurchases of common stock the Company made during the three months ended March 31, 2016:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(1)</sup>
January 1-31, 2016	6,191,433	\$ 118.29	6,191,433	\$ 14,267,639,227
February 1-29, 2016	25,140,903	117.21	25,140,903	11,320,849,240
March 1-31, 2016	280	121.27	280	11,320,815,284
Total	31,332,616	\$ 117.42	31,332,616	

Subject to applicable law, the Company may repurchase shares directly in the open market, in privately negotiated transactions, or pursuant to derivative instruments and plans complying with Rule 10b5-1, among other types of transactions and arrangements.

On December 3, 2015, the Company's Board of Directors approved a share repurchase program, effective January (1) 1, 2016, that authorizes the purchase of up to \$15 billion of the Company's outstanding common stock with no specified expiration date.

On February 12, 2016, the Company paid \$2.7 billion under an Accelerated Share Repurchase agreement and received an initial delivery of 18.5 million shares, which represents 80% of the total shares the Company expects to receive based on the market price at the time of initial delivery. The final number of shares delivered upon settlement of the agreement, between April 1, 2016 and May 13, 2016, will be determined with reference to the volume weighted average price per share of the Company's common stock over the term of the agreement, less a negotiated discount.



Table of Contents

Item 6. Exhibits

Exhibit  
Number Description

- (3) (a) Restated Certificate of Incorporation, effective as of June 14, 2012, incorporated herein by reference from Exhibit 3(a) of Form 10-Q (File No. 001-05231), for the quarter ended June 30, 2012.
- (b) By-Laws, as amended and restated with effect as of October 26, 2015, incorporated herein by reference from Exhibit 3(b) of Form 8-K (File No. 001-05231), filed October 28, 2015.
- (4) Instruments defining the rights of security holders, including Indentures:\*
  - (a) Senior Debt Securities Indenture, dated as of October 19, 1996, incorporated herein by reference from Exhibit (4)(a) of Form S-3 Registration Statement (File No. 333-14141), filed October 15, 1996.
  - (b) Subordinated Debt Securities Indenture, dated as of October 18, 1996, incorporated herein by reference from Exhibit (4)(b) of Form S-3 Registration Statement (File No. 333-14141), filed October 15, 1996.
- (10) Material Contracts
  - (a) Directors' Deferred Compensation Plan, effective as of January 1, 2008, incorporated herein by reference from Exhibit 99.4 of Form 8-K (File No. 001-05231), filed December 4, 2007.\*\*
    - McDonald's Excess Benefit and Deferred Bonus Plan, effective January 1, 2011, as amended and restated
    - (b) March 22, 2010, incorporated herein by reference from Exhibit 10(b) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2010.\*\*
    - McDonald's Corporation Supplemental Profit Sharing and Savings Plan, effective as of September 1, 2001,
    - (c) incorporated herein by reference from Exhibit 10(c) of Form 10-K (File No. 001-05231), for the year ended December 31, 2001.\*\*
      - First Amendment to the McDonald's Corporation Supplemental Profit Sharing and Savings Plan,
      - (i) effective as of January 1, 2002, incorporated herein by reference from Exhibit 10(c)(i) of Form 10-K (File No. 001-05231), for the year ended December 31, 2002.\*\*
      - Second Amendment to the McDonald's Corporation Supplemental Profit Sharing and Savings Plan,
      - (ii) effective January 1, 2005, incorporated herein by reference from Exhibit 10(c)(ii) of Form 10-K (File No. 001-05231), for the year ended December 31, 2004.\*\*
    - (d) 1992 Stock Ownership Incentive Plan, as amended and restated January 1, 2001, incorporated herein by reference from Exhibit 10(e) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2001.\*\*
      - First Amendment to McDonald's Corporation 1992 Stock Ownership Incentive Plan, as amended and
      - (i) restated, effective as of February 14, 2007, incorporated herein by reference from Exhibit 10(e)(i) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2007.\*\*
      - McDonald's Corporation Amended and Restated 2001 Omnibus Stock Ownership Plan, effective July 1,
      - (e) 2008, incorporated herein by reference from Exhibit 10(h) of Form 10-Q (File No. 001-05231), for the quarter ended June 30, 2009.\*\*

First Amendment to the McDonald's Corporation Amended and Restated 2001 Omnibus Stock

- (i) Ownership Plan, incorporated herein by reference from Exhibit 10(h)(i) of Form 10-K (File No. 001-05231), for the year ended December 31, 2008.\*\*

Second Amendment to the McDonald's Corporation Amended and Restated 2001 Omnibus Stock

- (ii) Ownership Plan as amended, effective February 9, 2011, incorporated herein by reference from Exhibit 10(h)(ii) of Form 10-K (File No. 001-05231), for the year ended December 31, 2010.\*\*

McDonald's Corporation 2012 Omnibus Stock Ownership Plan, effective June 1, 2012, incorporated herein

- (f) by reference from Exhibit 10(h) of Form 10-Q (File No. 001-05231), for the quarter ended September 30, 2012.\*\*

McDonald's Corporation 2009 Cash Incentive Plan, effective as of May 27, 2009, incorporated herein by

- (g) reference from Exhibit 10(j) of Form 10-Q (File No. 001-05231), for the quarter ended June 30, 2009.\*\*

Table of Contents

Exhibit Number	Description
(h)	McDonald's Corporation Target Incentive Plan, effective January 1, 2013, incorporated herein by reference from Exhibit 10(j) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2013.**
(i)	McDonald's Corporation Cash Performance Unit Plan, effective February 13, 2013, incorporated herein by reference from Exhibit 10(k) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2013.**
(j)	Form of Executive Stock Option Grant Agreement in connection with the Amended and Restated 2001 Omnibus Stock Ownership Plan, as amended, incorporated herein by reference from Exhibit 10(j) of Form 10-K (File No. 001-05231), for the year ended December 31, 2011.**
(k)	Form of Executive Stock Option Award Agreement in connection with the 2012 Omnibus Stock Ownership Plan, incorporated herein by reference from Exhibit 10(n) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2013.**
(l)	Form of Executive Performance-Based Restricted Stock Unit Award Agreement in connection with the 2012 Omnibus Stock Ownership Plan, incorporated herein by reference from Exhibit 10(o) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2013.**
(m)	Form of Special CPUP Performance-Based Restricted Stock Unit Award Agreement in connection with the 2012 Omnibus Stock Ownership Plan, incorporated herein by reference from Exhibit 10(p) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2013.**
(n)	McDonald's Corporation Severance Plan, as Amended and Restated, effective September 30, 2015, incorporated herein by reference from Exhibit 10(o) of Form 10-Q (File No. 001-05231), for the quarter ended September 30, 2015.**
(o)	Form of McDonald's Corporation Tier I Change of Control Employment Agreement, incorporated herein by reference from Exhibit 10(i) of Form 10-Q (File No. 001-05231), for the quarter ended September 30, 2008.**
(p)	Description of Restricted Stock Units granted to Andrew J. McKenna, incorporated herein by reference from Exhibit 10(r) of Form 10-Q (File No. 001-05231), for the quarter ended September 30, 2015.**
(q)	Assignment Agreement between Douglas Goare and the Company, effective January 1, 2012, incorporated herein by reference from Exhibit 10(x) of Form 10-K (File No. 001-05231), for the year ended December 31, 2013.**
(r)	Assignment Agreement between David Hoffmann and the Company, effective April 13, 2011, incorporated herein by reference from Exhibit 10(y) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2014. **
(i)	2015 Extension of the Assignment Agreement between David Hoffmann and the Company, dated as of January 7, 2015, incorporated herein by reference from Exhibit 10(w)(i) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2015.**
(s)	

Edgar Filing: MCDONALDS CORP - Form 10-Q

Form of 2014 Executive Stock Option Award Agreement in connection with the 2012 Omnibus Stock Ownership Plan, incorporated herein by reference from Exhibit 10(z) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2014.\*\*

- (t) Retirement Agreement between Timothy Fenton and the Company, dated July 9, 2014, incorporated herein by reference from Exhibit 10(z) of Form 10-Q (File No. 001-05231), for the quarter ended September 30, 2014.\*\*

- (u) Retirement and Consulting Agreement between Donald Thompson and the Company, effective March 1, 2015, incorporated herein by reference from Exhibit 99 to Form 8-K (File No. 001-05231), filed on March 3, 2015.\*\*

- (v) Form of 2015 Executive Performance-Based Restricted Stock Unit Award Agreement in connection with the 2012 Omnibus Stock Ownership Plan, incorporated herein by reference from Exhibit 10(aa) of Form 10-Q (File No. 001-05231), for the quarter ended March 31, 2015.\*\*

- (12) Computation of Ratios.

Table of Contents

Exhibit Number	Description
(31.1)	Rule 13a-14(a) Certification of Chief Executive Officer.
(31.2)	Rule 13a-14(a) Certification of Chief Financial Officer.
(32.1)	Certification pursuant to 18 U.S.C. Section 1350 by the Chief Executive Officer, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(32.2)	Certification pursuant to 18 U.S.C. Section 1350 by the Chief Financial Officer, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(101.INS)	XBRL Instance Document.
(101.SCH)	XBRL Taxonomy Extension Schema Document.

(101.CAL) XBRL  
Taxonomy  
Extension  
Calculation  
Linkbase  
Document.

(101.DEF) XBRL  
Taxonomy  
Extension  
Definition  
Linkbase  
Document.

(101.LAB) XBRL  
Taxonomy  
Extension Label  
Linkbase  
Document.

(101.PRE) XBRL  
Taxonomy  
Extension  
Presentation  
Linkbase  
Document.

Other instruments defining the rights of holders of long-term debt of the registrant, and all of its subsidiaries for which consolidated financial statements are required to be filed and which are not required to be registered with the \*Commission, are not included herein as the securities authorized under these instruments, individually, do not exceed 10% of the total assets of the registrant and its subsidiaries on a consolidated basis. An agreement to furnish a copy of any such instruments to the Commission upon request has been filed with the Commission.

\*\*Denotes compensatory plan.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

McDONALD'S  
CORPORATION  
(Registrant)

/s/ Kevin M. Ozan  
May 6, 2016 Kevin M. Ozan  
Corporate  
Executive Vice  
President and  
Chief Financial  
Officer