

Edgar Filing: ENERCORP INC - Form 10QSB

ENERCORP INC  
Form 10QSB  
February 12, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-QSB

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarter ended September 30, 2002

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES  
ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission File Number: 0-9083

Enercorp, Inc.  
(Exact name of Registrant as specified in its Charter)

Colorado 84-0768802  
-----  
(State or other jurisdiction of (IRS Employer  
incorporation or organization) Identification Number)

32751 Middlebelt Road, Suite B 48334  
Farmington Hills, Michigan  
-----  
(Address of principal executive offices) (Zip Code)

(248) 851-5651  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months, and (2) has been subject to such filing  
requirements for the past 90 days. Yes X No

Number of shares of common stock outstanding at January 30, 2002 : 695,897

Enercorp, Inc.

Form 10-QSB Filing for the First Quarter Ended September 30, 2002

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### Enercorp, Inc. Statements of Assets and Liabilities

|  | September 30<br>2002 (Unaudited) | June 30<br>2002 |
|--|----------------------------------|-----------------|
|  | -----                            | -----           |
| <b>ASSETS</b>  |                                  |                 |
| Investments, at fair value, cost of \$1,231,638<br>And \$1,231,638 at September 30,<br>2002 and June 30, 2002                        | \$ 733,576                       | \$1,045,842     |
| Cash   | 114                              | 1,123           |
| Furniture and fixtures, net of accumulated<br>depreciation of \$11,736 at Sept. 30, 2002<br>and 11,736 at June 30, 2002 respectively | 0                                | 0               |
| Other assets   | 0                                | 0               |
|  | -----                            | -----           |
|  | \$ 733,690                       | \$ 1,046,965    |
|  | =====                            | =====           |
| <b>LIABILITIES AND NET ASSETS</b>  |                                  |                 |
| <b>Liabilities</b>   |                                  |                 |
| Note payable-Related Party   | \$ 27,000                        | \$27,000        |
| Note payable-Wen Group   | 30,000                           | 30,000          |
| Accounts payable and accrued liabilities   | 13,527                           | 12,549          |
| Accounts Payable-Related Party   | 61,034                           | 22,853          |
|  | -----                            | -----           |
|  | 131,562                          | 92,403          |
|  | -----                            | -----           |

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Net assets

|  |            |              |
|--|------------|--------------|
| Common stock, no par value: 10,000,000<br>shares authorized, 695,897 shares issued<br>and outstanding at September 30, 2002 and<br>June 30, 2002 | 1,888,251  | 1,888,251    |
| Preferred stock, no par value: 1,000,000<br>shares authorized, -0- issued and<br>outstanding   | -0-        | -0-          |
| Accumulated deficit  | (788,060)  | (747,893)    |
| Unrealized net loss on investments, net of<br>deferred income taxes at September 30, and<br>June 30, 2002  | (498,062)  | (185,796)    |
|  | -----      | -----        |
|  | 602,129    | 954,562      |
|  | -----      | -----        |
|  | \$ 733,690 | \$ 1,046,965 |
|  | =====      | =====        |

See notes to financial statements

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Enercorp, Inc.  
Schedule of Investments  
September 30, 2002 (Unaudited)

| Affiliated<br>Fair Mkt<br>Companies<br>Value       | Description<br>of Business<br>Discount | Expir.<br>Date<br>Net Fair<br>Market Value | No. of<br>Shares | Share<br>Price | Cost<br>Equity |
|--|--|--|------------------|----------------|----------------|
| Common Stocks-Public Market Method of Valuation    |  |  |                  |                |                |
| -----  |  |  |                  |                |                |
| CompuSonics Video<br>Corp                          | Digital Video<br>Product & Web         |  | 1,751            | 0.01           |                |
| 18   |  | 18   |                  |                |                |
| 100,000  | Site Dev.<br>(30,000)                  | 70,000                                     | 10,000,000       | 0.01           | 106,477        |
| Ajay Sports,<br>5,588                              | Golf & Casual                          | 5,588                                      | 294,118          | 0.019          | 600,000        |
|  | Furniture<br>Manufacturer              |  | 16,667           | 0.019          | 37,500         |
| 317  |  | 317  |                  |                |                |
| Preferred Stocks-Public Market Method of Valuation |  |  |                  |                |                |
| -----  |  |  |                  |                |                |
| Ajay Sports,<br>38                                 | Golf & Casual                          | 38   | 2,000            | 0.019          | 20,000         |
|  | Furniture Manufacturer                 |  |                  |                |                |
| Common Stocks-Board Appraisal Method of Valuation  |  |  |                  |                |                |
| -----  |  |  |                  |                |                |
| Pro Golf<br>447,000                                | Franchisor of<br>(89,400)              | a & b<br>357,600                           | 7,450            |                | 195,000        |
| Intern'l   | Retail Golf Stores                     |  |                  |                |                |
| ProGolf.com,                                       | Web Sales of                           | a & b                                      | 300,000          | 2.5            | 252,000        |

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|           |                |         |             |
|-----------|----------------|---------|-------------|
| 750,000   | (450,000)      | 300,000 |             |
| Inc.      | Golf Equipment |         |             |
| -----     |                |         |             |
|           | Subtotal       |         | \$1,210,977 |
| 1,302,960 | (569,400)      | 733,560 |             |

Warrants and Stock Options-Board Appraisal Method of Valuation

|             |                     |            |         |  |
|-------------|---------------------|------------|---------|--|
| CompuSonics | Digital Video       |            |         |  |
| Video       | Product             |            |         |  |
| Corporation |                     |            | 300,000 |  |
| Williams    | Manuf. Of Sensors & |            |         |  |
| Controls,   | Control Systems     |            |         |  |
| Inc.        |                     | 08/04/04 b | 25,000  |  |
|             |                     | 05/03/05 b | 25,000  |  |
|             |                     | 09/13/06 b | 50,000  |  |
|             |                     | 03/12/06 b | 50,000  |  |
|             |                     | 10/02/08 b | 50,000  |  |

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Unaffiliated Companies  
Common Stocks-Public Market Method of Valuation

|                                       |    |         |     |        |
|---------------------------------------|----|---------|-----|--------|
| Vitrio Diagnostics                    |    | 300     | .05 | 1,500  |
| 15                                    | 15 |         |     |        |
| Proconnexions, Inc.-Sports Memor'blia | a  | 191,610 | -   | 19,161 |

|                     |           |         |  |             |
|---------------------|-----------|---------|--|-------------|
| -----               |           |         |  |             |
| Total All Companies |           |         |  | \$1,231,638 |
| \$1,302,975         | (569,400) | 733,575 |  |             |

- a No public market for this security
- b Subject to Rule 144

See notes to financial statements

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Enercorp, Inc.  
Schedule of Investments  
June 30, 2002

| Affiliated  | Description                           | No. of     | Share   | Cost    | Fair Mkt |
|-------------|---------------------------------------|------------|---------|---------|----------|
| Companies   | Net Fair                              | Shares     | Price   | Equity  | Value    |
| Discount    | of Business Restrictions Market Value |            |         |         |          |
| -----       |                                       |            |         |         |          |
| CompuSonics | Video                                 |            |         |         |          |
| Corp        | Digital Video                         |            |         |         |          |
|             | Product & Web                         | 1,751      |         |         | 96       |
|             | 96                                    |            |         |         |          |
|             |                                       | 10,000,000 | \$0.055 | 106,477 | 550,000  |

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|  |                    |         |         |             |             |                      |
|--|--------------------|---------|---------|-------------|-------------|----------------------|
| (165,000)  | 385,000            |         |         |             |             |                      |
| Ajay Sports,                                       | Golf & Casual      | 294,118 | \$0.055 | 600,000     | 2,941       |                      |
|  | 2,941              |         |         |             |             |                      |
|  | Furniture          |         |         |             |             |                      |
|  | Manufacturer       | 16,667  | \$0.01  | 37,500      | 167         |                      |
|  | 167                |         |         |             |             |                      |
| Preferred Stocks-Public Market Method of Valuation |                    |         |         |             |             |                      |
| =====  |                    |         |         |             |             |                      |
| Ajay Sports,                                       | Golf & Casual      | 2,000   |         | 20,000      | 20          |                      |
|  | 20                 |         |         |             |             |                      |
| Common Stocks-Board Appraisal Method of Valuation  |                    |         |         |             |             |                      |
| -----  |                    |         |         |             |             |                      |
| Pro Golf   | Franchisor of      | a & b   | 7,450   | 195,000     | 447,000     |                      |
| (89,400)   | 357,600            |         |         |             |             |                      |
| Intern'l   | Retail Golf Stores |         |         |             |             |                      |
| ProGolf.com,                                       | Web Sales of       | b       | 300,000 | 2.5         | 252,000     | 750,000              |
| (450,000)  | 300,000            |         |         |             |             |                      |
| Inc.   | Golf Equipment     |         |         |             |             |                      |
| -----  |                    |         |         |             |             |                      |
|  | Subtotal           |         |         | \$1,210,977 | 1,750,224   |                      |
| (694,400)  | 1,045,824          |         |         |             |             |                      |
| Unaffiliated Companies                             |                    |         |         |             |             |                      |
| Common Stocks-Public Market Method of Valuation    |                    |         |         |             |             |                      |
| -----  |                    |         |         |             |             |                      |
| Vitrio Diagnostics                                 |                    | 300     |         | 1,500       | 170         |                      |
|  | 170                |         |         |             |             |                      |
| Proconnections, Inc.-Sports Memor'blia             |                    | 191,610 |         | 19,161      |             |                      |
| -----  |                    |         |         |             |             |                      |
| Total All Companies                                |                    |         |         | \$1,231,638 | \$1,750,242 | \$(694,400) \$1,045, |
| =====  |                    |         |         |             |             |                      |

- a No public market for this security
- b Subject to Rule 144

See notes to financial statements

Enercorp, Inc.  
Statements of Operations  
(Unaudited)

|  | For the three Months ended, |              |
|--|-----------------------------|--------------|
|  | Sept 30,2002                | Sept 30,2001 |
|  | -----                       | -----        |
| REVENUES                                 |                             |              |
| Interest Income                          | \$ -0-                      | \$ -0-       |
| Interest income from related entities    | -0-                         | -0-          |
| Consulting fees from related companies   | -0-                         | -0-          |
| Net realized gain on sale of investments | -0-                         | -0-          |
| Divided income form affiliated company   | -0-                         | -0-          |
| Miscellaneous Income                     | -0-                         | 2,175        |
|  | -----                       | -----        |

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|  |             |              |
|--|-------------|--------------|
|  | -0-         | 2,175        |
|  | -----       | -----        |
| EXPENSES   |             |              |
| Salaries - officer   | 30,000      | -0-          |
| Bonus expense - officer  | -0-         | -0-          |
| Directors' fees  | -0-         | -0-          |
| Staff salaries   | -0-         | -0-          |
| Legal, accounting and other professional<br>Fees               | 1,714       | 4,202        |
| Management fees-Related party                                  | 7,500       | -0-          |
| Interest expense - other                                       | 681         | 50           |
| Bad debt expense   | -0-         | -0-          |
| Other general and administrative expenses                      | 273         | 669          |
|  | -----       | -----        |
|  | 40,167      | 4,921        |
|  | -----       | -----        |
| Net gain (loss) from operations<br>before taxes                | (40,167)    | (2,746)      |
| Income taxes   | -0-         | -0-          |
|  | -----       | -----        |
| Net gain (loss) from operations<br>after taxes                 | (40,167)    | (2,746)      |
|  | -----       | -----        |
| Net unrealized gain (loss) on investments<br>Before Taxes      | (312,267)   | (97,691)     |
| Income taxes   | -0-         | -0-          |
|  | -----       | -----        |
| Net unrealized gain (loss) on<br>investment after taxes        | (312,267)   | (97,691)     |
|  | -----       | -----        |
| Increase (decrease) in net assets<br>resulting from operations | \$(352,434) | \$ (100,437) |
|  | =====       | =====        |
| Increase (decrease) in net assets<br>per share                 | \$ (0.51)   | \$ (0.14)    |
|  | =====       | =====        |

See notes to financial statements

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Enercorp, Inc.  
Statements of Cash Flows  
(Unaudited)

|  | For Three Months Ended September 30 |             |
|--|-------------------------------------|-------------|
|  | 2002                                | 2001        |
|  | -----                               | -----       |
| Cash flows from operating activities   |                                     |             |
| Increase (decrease) in net assets  | \$(352,434)                         | \$(100,437) |
| Adjustments to reconcile net income to net<br>Cash provided by operating activities: |                                     |             |
| Depreciation   | -0-                                 | 233         |
| Bad debt provision on notes receivable<br>and interest net of write offs             | -0-                                 | -0-         |
| Gain on sale of investments  | -0-                                 | -0-         |
| (Gain) Loss on sale of fixed assets  | -0-                                 | -0-         |
| Unrealized (gain) loss on<br>Investments   | 312,267                             | 97,691      |
| (Increase) Decrease in other assets  | -0-                                 | -0-         |
| Increase (Decrease) in accounts payable<br>and accrued expenses                      | 39,159                              | 8,987       |
| Increase (Decrease) in deferred taxes  | -0-                                 | -0-         |

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|   |         |          |
|---|---------|----------|
| Total adjustments                                     | 351,426 | 106,912  |
|   | -----   | -----    |
| Net cash (used) by operating activities               | (1,009) | 6,474    |
|   | -----   | -----    |
| Cash flows from investing activities:                 |         |          |
| Purchase of investments                               | -0-     | -0-      |
|   | -----   | -----    |
| Net cash provided (used) by investing<br>Activities   | -0-     | -0-      |
|   | -----   | -----    |
| Cash flows from financing activities:                 |         |          |
| Proceeds from notes payable                           | -0-     | 1,500    |
| Net cash provided by investing activities             | -0-     | -0-      |
|   | -----   | -----    |
| Net cash provided by investing<br>Activities          |         | 1,500    |
|   | -----   | -----    |
| Increase (Decrease) in cash                           | (1,009) | 7,975    |
| Cash, beginning of period                             | 1,123   | 342      |
|   | -----   | -----    |
| Cash, end of period                                   | \$ 114  | \$ 8,317 |
|   | =====   | =====    |
| Supplemental disclosures of cash flow<br>information: |         |          |
| Interest paid   | \$ -0-  | \$ 34    |
|   | =====   | =====    |
| Taxes Paid  | \$ -0-  | \$ -0-   |
|   | =====   | =====    |

See notes to financial statements

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Notes to Financial Statements

Note 1. Financial Statements

-----  
The accompanying interim unaudited condensed financial statements have been prepared in accordance with the instructions to Form 10-QSB and do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of the management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included, and the disclosures are adequate to make the information presented not misleading. Operating results for the three months ended September 30, 2002 are not necessarily indicative of the results that may be expected for the year ending June 30, 2003. These statements should be read in conjunction with the financial statements and notes thereto included in the Annual 10-K Report (filed with the Securities and Exchange Commission) for the year ended June 30, 2002

Note 2: Investments

-----  
The Registrant holds its principal common stock investments in CompuSonics Video Corporation (10,001,751 shares), Ajay Sports, Inc. (310,785 common and 2,000 preferred shares), ProGolf.com (300,000 common shares) and Pro Golf International, Inc. (7,450 shares), and continues to hold 200,000 warrants in Williams Controls, Inc., which are fully vested at the time of this filing.

Note 3: Capital Stock Transactions

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There was no capital stock transactions during quarter ended September 30, 2002.

On September 14, 2001, the Registrant entered into a Subscription Agreement with Jack Wen, authorized agent for an investing group of qualified individuals which included Jack Wen ("Wen Group"). Under this Subscription Agreement, on September 26, 2001 upon the first payment, the Wen Group was to purchase 240,000 shares of common stock of the Registrant, representing approximately 26.4% of the Registrant's common stock issued and outstanding following the transaction. These shares were to be purchased for \$1.25 per share, the book value at that time, with aggregate gross proceeds of \$300,000 paid to the Registrant.

Under the Subscription Agreement, the Wen Group was committed to make additional equity investments in the Registrant of \$3,000,000 for the purchase of 2,000,000 shares at \$1.50 per share, with \$1,000,000 being invested on or before November 5, 2001 as the second payment; and, in the third payment, \$2000,000 was to be invested at \$1.50 per share on or before February 5, 2002. Prior to this transaction, no single shareholder or shareholder group owned more than 10% of the Registrant's issued and outstanding common stock. However, this transaction was not completed. The deal was rescinded, and the stock was never issued.

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#### Note 4: Board of Director Changes .

After the Subscription agreement between the Wen Group and the Registrant was rescinded on November 26, 2001 by a mutual agreement, a request was submitted for resignations from the Wen Group officers and directors. Resignations to be requested included Jack Wen as Chairman, Director, President, CEO and COO, Don Johnson as CFO and Treasurer, George Burmann as Director, and Paul Feng as Vice President of Marketing. Thomas W. Itin was elected to fill offices left vacant, with the exception of Vice President of Marketing, due to resignations by members of the Wen Group.

The new directors, Mr. Salvatore M. Parlatore and Dr. Jeffrey E. Ratio were elected on October 16, 2002. They will serve until their successors be duly elected and qualified.

#### Note 5: Related Party Transactions.

The Registrant has Note Payable to Dearborn Wheels Corporation in which the Chairman's spouse is the president. The note was issued on December 6, 2001 at 10% interest rate per annum, and is renewed on March 6, 2002. The note is due after 180 days. The terms were approved by the independent director.

The Company is accruing \$2,500 per month in management fees, due to Acrodyne Corporation, a company in which the President has a majority interest and is also President.

The Company is also accruing \$30,000 salary owed to Mr. Itin, CEO as officer salaries.

#### Item 2. Management's Discussion and Analysis of Financial Condition / Results of Operations

##### Material Changes in Financial Condition:

The Registrant's liquidity is affected primarily by the business success, securities prices and marketability of its investee companies and by the amount and timing of new or incremental investments it makes, as well as the availability of borrowing under the credit line.

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The Registrant's investment value decreased with \$ 352,434 for this quarter. This is due to the changes in the value of investments held in CompuSonics Video Corporation and Ajay Sports, Inc.

The Company accrued for this quarter \$30,000 in officer salaries owed to the CEO of the company. The Registrant is also accruing \$2,500 monthly management fees owed to Acrodyne Corporation. The accrued expenses will be paid as soon as the company has sufficient liquidity resources.

The Registrant is still holding the promissory note of \$30,000 to Wen Group. There are no general terms as to how the \$30,000 note will be paid or how the Registrant intends to raise the funds for repayment or how to fund current operations. The Registrant's current plan is to bring in other investors, borrow against collateral or sell a portion of its holdings.

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### Material Changes in Results of Operations:

-----  
The Registrant's revenues were \$0 and \$2,175 for the first quarter ended September 30, 2002 and 2001, respectively. The changes in revenues were mainly due to the lack of operations. There was no sale of investment, no consulting services provided to other parties, no dividend or interest income from other parties for this quarter.

The Registrant interest expenses were \$ 681 and \$ 50 for the quarter ended Sep. 2002 and 2001 respectively. The change is due to a new note payable to a related party, therefore there is a increase in interest expense for this quarter compared to the previous quarter.

The Registrant's legal and accounting fees decreased from \$ 4,202 to \$1,714 for this quarter. The change is due to the decrease in legal fees.

The Registrant recorded general and administrative expenses of \$ 273 for this quarter ended September 30, 2002 compare to general and administrative expenses of \$ 669 the quarter ended September 30, 2001. This change is due to the decrease in company's activity related to such expenses. General and administrative expenses include travel, telephone and other miscellaneous expenses.

The Registrant recorded an unrealized Loss on investments of \$(312,267) for the first quarter ended September 30, 2002 compared to a loss of \$(97,691) for the first quarter ended September 30, 2001. This is mainly due to the changes in the fair market value of the Registrant's investment in the publicly traded companies CompuSonics Video Corporation and Ajay Sports, Inc. Also the Registrant is taking higher discount rates for this quarter for its investment in ProGolf International, ProGolf. Com and CompuSonics Video Corporation. The Board of Directors after careful deliberation decided that the new discount rates are more reasonable and fair. ( See schedule of investment, page 5)

### Item 3. Controls and Procedures.

#### a) Evaluation of Disclosure Controls and Procedures.

Within the 90 days prior to the date of this report Enercorp, Inc. carried out an evaluation, under supervision of the Company's management of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. The management concluded that the internal controls and procedures are effective.

#### b) Changes in Internal Controls

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There were no significant changes in the Company's internal controls or in other factors that could significantly affect these internal controls subsequent to the date of the most recent evaluation.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

-----

None

Item 2. Changes in Securities

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None

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Item 3. Defaults Upon Senior Securities

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None

Item 4. Submission of Matters to a Vote of Security Holders

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None

Item 5. Exhibits and Reports on Form 8-K

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A) Exhibits

None

B) Form 8-K

None

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Enercorp, Inc.

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For the First Quarter Ended September 30, 2002

Signature Page

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Enercorp, Inc.

-----  
(Registrant)

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By: /s/Thomas W. Itin

-----  
Thomas W. Itin  
President

Date: February 12, 2003

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CERTIFICATION PURSUANT TO 18 USC, SECTION 1350, AS ADOPTED PURSUANT TO SECTIONS 302 AND 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Enercorp, Inc. (the "Company") on Form 10-QSB for the quarter ended September 30, 2002 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, we, Thomas W. Itin, Chief Executive Officer and Majlinda Xhuti, Chief Financial Officer of the Company, certify to the best of our knowledge, pursuant to 18 USC 1350, as adopted pursuant to Sec.302 and promulgated as 18 USC 1350 pursuant to Sec.906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report referenced above has been read and reviewed by the Undersigned.
2. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934.
3. The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.
4. Based upon our knowledge, the Report referenced above does not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which such statements were made, not misleading.
5. Based upon our knowledge, the financial statements, and other such financial information included in the Report, fairly present in all material respects the financial condition and results of operations of the Company as of, and for, the periods presented in the Report.
6. We acknowledge that the Chief Executive Officer and Chief Financial Officer:
  - A. are responsible for establishing and maintaining "disclosure controls and procedures" for the Company;
  - B. have designed such disclosure controls and procedures to ensure that material information is made known to us, particularly during the period in which the Report was being prepared;
  - C. have evaluated the effectiveness of the Company's disclosure controls and procedures within 90 days of the date of the Report; and
  - D. have presented in the Report our conclusions about the effectiveness of the disclosure controls and procedures based on the required evaluation.
  - E. have disclosed to the issuer's auditors and to the audit committee of the Board of Directors of the Company (or persons fulfilling

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the equivalent function):

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- (i) all significant deficiencies in the design or operation of internal controls which could adversely affect the Company's ability to record, process, summarize, and report financial data and have identified for the Company's auditors any material weaknesses in internal controls; and
  - (ii) any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal controls; and
- F. have indicated in the Report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Thomas W. Itin

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Chief Executive Officer

/s/ Majlinda Xhuti

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Chief Financial Officer

Dated: February 12, 2003

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