

EQUITY RESIDENTIAL  
Form 10-Q  
August 02, 2018  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from        to

Commission File Number: 1-12252 (Equity Residential)

Commission File Number: 0-24920 (ERP Operating Limited Partnership)

EQUITY RESIDENTIAL

ERP OPERATING LIMITED PARTNERSHIP

(Exact name of registrant as specified in its charter)

Maryland (Equity Residential)

Illinois (ERP Operating Limited Partnership)

(State or other jurisdiction of incorporation or organization)

Two North Riverside Plaza, Chicago, Illinois 60606

(Address of principal executive offices) (Zip Code)

13-3675988 (Equity Residential)

36-3894853 (ERP Operating Limited Partnership)

(I.R.S. Employer Identification No.)

(312) 474-1300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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Equity Residential Yes No ERP Operating Limited Partnership Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Equity Residential Yes No ERP Operating Limited Partnership Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Equity Residential:

|                         |   |                         |
|-------------------------|---|-------------------------|
| Large accelerated filer |   | Accelerated filer       |
| Non-accelerated filer   | (Do not check if a small reporting company) | Small reporting company |
| Emerging growth company |   |                         |

ERP Operating Limited Partnership:

|                         |   |                         |
|-------------------------|---|-------------------------|
| Large accelerated filer |   | Accelerated filer       |
| Non-accelerated filer   | (Do not check if a small reporting company) | Small reporting company |
| Emerging growth company |   |                         |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Equity Residential ERP Operating Limited Partnership

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Equity Residential Yes No ERP Operating Limited Partnership Yes No

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The number of EQR Common Shares of Beneficial Interest, \$0.01 par value, outstanding on July 27, 2018 was 368,281,975.

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EXPLANATORY NOTE

This report combines the reports on Form 10-Q for the quarterly period ended June 30, 2018 of Equity Residential and ERP Operating Limited Partnership. Unless stated otherwise or the context otherwise requires, references to “EQR” mean Equity Residential, a Maryland real estate investment trust (“REIT”), and references to “ERPOP” mean ERP Operating Limited Partnership, an Illinois limited partnership. References to the “Company,” “we,” “us” or “our” mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP. References to the “Operating Partnership” mean collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP. The following chart illustrates the Company’s and the Operating Partnership’s corporate structure:

EQR is the general partner of, and as of June 30, 2018 owned an approximate 96.3% ownership interest in, ERPOP. The remaining 3.7% interest is owned by limited partners. As the sole general partner of ERPOP, EQR has exclusive control of ERPOP’s day-to-day management. Management operates the Company and the Operating Partnership as one business. The management of EQR consists of the same members as the management of ERPOP.

The Company is structured as an umbrella partnership REIT (“UPREIT”) and EQR contributes all net proceeds from its various equity offerings to ERPOP. In return for those contributions, EQR receives a number of OP Units (see definition below) in ERPOP equal to the number of Common Shares it has issued in the equity offering. The Company may acquire properties in transactions that include the issuance of OP Units as consideration for the acquired properties. Such transactions may, in certain circumstances, enable the sellers to defer in whole or in part, the recognition of taxable income or gain that might otherwise result from the sales. This is one of the reasons why the Company is structured in the manner shown above. Based on the terms of ERPOP’s partnership agreement, OP Units can be exchanged with Common Shares on a one-for-one basis because the Company maintains a one-for-one relationship between the OP Units of ERPOP issued to EQR and the outstanding Common Shares.

The Company believes that combining the reports on Form 10-Q of EQR and ERPOP into this single report provides the following benefits:

- enhances investors’ understanding of the Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the disclosure applies to both the Company and the Operating Partnership; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

The Company believes it is important to understand the few differences between EQR and ERPOP in the context of how EQR and ERPOP operate as a consolidated company. All of the Company’s property ownership, development and related business operations are conducted through the Operating Partnership and EQR has no material assets or liabilities other than its investment in ERPOP. EQR’s primary function is acting as the general partner of ERPOP. EQR also issues equity from time to time, the net proceeds of which it is obligated to contribute to ERPOP, and guarantees certain debt of ERPOP, as disclosed in this report. EQR does not have any indebtedness as all debt is incurred by the Operating Partnership. The Operating Partnership holds substantially all of the assets of the Company, including the Company’s ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for the net proceeds from

equity offerings by EQR, which are contributed to the capital of ERPOP in exchange for additional partnership interests in ERPOP (“OP Units”) (on a one-for-one Common Share per OP Unit basis) or additional preference units in ERPOP (on a one-for-one preferred share per preference unit basis), the Operating Partnership generates all remaining capital required by the Company’s

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business. These sources include the Operating Partnership's working capital, net cash provided by operating activities, borrowings under its revolving credit facility and/or commercial paper program, the issuance of secured and unsecured debt and equity securities and proceeds received from disposition of certain properties and joint venture interests.

Shareholders' equity, partners' capital and noncontrolling interests are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The limited partners of the Operating Partnership are accounted for as partners' capital in the Operating Partnership's financial statements and as noncontrolling interests in the Company's financial statements. The noncontrolling interests in the Operating Partnership's financial statements include the interests of unaffiliated partners in various consolidated partnerships. The noncontrolling interests in the Company's financial statements include the same noncontrolling interests at the Operating Partnership level and limited partner OP Unit holders of the Operating Partnership. The differences between shareholders' equity and partners' capital result from differences in the equity issued at the Company and Operating Partnership levels.

To help investors understand the differences between the Company and the Operating Partnership, this report provides separate consolidated financial statements for the Company and the Operating Partnership; a single set of consolidated notes to such financial statements that includes separate discussions of each entity's debt, noncontrolling interests and shareholders' equity or partners' capital, as applicable; and a combined Management's Discussion and Analysis of Financial Condition and Results of Operations section that includes discrete information related to each entity.

This report also includes separate Part I, Item 4. Controls and Procedures sections and separate Exhibits 31 and 32 certifications for each of the Company and the Operating Partnership in order to establish that the requisite certifications have been made and that the Company and the Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

In order to highlight the differences between the Company and the Operating Partnership, the separate sections in this report for the Company and the Operating Partnership specifically refer to the Company and the Operating Partnership. In the sections that combine disclosure of the Company and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership is generally the entity that directly or indirectly enters into contracts and joint ventures and holds assets and debt, reference to the Company is appropriate because the Company is one business and the Company operates that business through the Operating Partnership.

As general partner with control of ERPOP, EQR consolidates ERPOP for financial reporting purposes, and EQR essentially has no assets or liabilities other than its investment in ERPOP. Therefore, the assets and liabilities of the Company and the Operating Partnership are the same on their respective financial statements. The separate discussions of the Company and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the Company on a consolidated basis and how management operates the Company.

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## EQUITY RESIDENTIAL

## CONSOLIDATED BALANCE SHEETS

(Amounts in thousands except for share amounts)

(Unaudited)

|  | June 30,<br>2018 | December 31,<br>2017 |
|--|------------------|----------------------|
| <b>ASSETS</b>  |                  |                      |
| Investment in real estate  |                  |                      |
| Land   | \$5,986,329      | \$ 5,996,024         |
| Depreciable property   | 19,946,606       | 19,768,362           |
| Projects under development   | 145,564          | 163,547              |
| Land held for development  | 86,098           | 98,963               |
| Investment in real estate  | 26,164,597       | 26,026,896           |
| Accumulated depreciation   | (6,338,043 )     | (6,040,378 )         |
| Investment in real estate, net   | 19,826,554       | 19,986,518           |
| Cash and cash equivalents  | 34,507           | 50,647               |
| Investments in unconsolidated entities   | 58,124           | 58,254               |
| Restricted deposits  | 54,370           | 50,115               |
| Other assets   | 433,027          | 425,065              |
| Total assets   | \$20,406,582     | \$ 20,570,599        |
| <b>LIABILITIES AND EQUITY</b>  |                  |                      |
| <b>Liabilities:</b>  |                  |                      |
| Mortgage notes payable, net  | \$2,894,325      | \$ 3,618,722         |
| Notes, net   | 5,532,637        | 5,038,812            |
| Line of credit and commercial paper  | 345,807          | 299,757              |
| Accounts payable and accrued expenses  | 146,415          | 114,766              |
| Accrued interest payable   | 63,341           | 58,035               |
| Other liabilities  | 344,159          | 341,852              |
| Security deposits  | 66,800           | 65,009               |
| Distributions payable  | 206,829          | 192,828              |
| Total liabilities  | 9,600,313        | 9,729,781            |
| <b>Commitments and contingencies</b>   |                  |                      |
| Redeemable Noncontrolling Interests – Operating Partnership  | 366,483          | 366,955              |
| <b>Equity:</b>   |                  |                      |
| <b>Shareholders' equity:</b>   |                  |                      |
| Preferred Shares of beneficial interest, \$0.01 par value; 100,000,000 shares<br>authorized; 745,600 shares issued and outstanding as of June 30, 2018 and | 37,280           | 37,280               |

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December 31, 2017

Common Shares of beneficial interest, \$0.01 par value; 1,000,000,000 shares

authorized; 368,278,336 shares issued and outstanding as of June 30, 2018 and

368,018,082 shares issued and outstanding as of December 31, 2017

3,683 3,680

|   |              |              |
|---|--------------|--------------|
| Paid in capital                               | 8,905,184    | 8,886,586    |
| Retained earnings                             | 1,329,600    | 1,403,530    |
| Accumulated other comprehensive income (loss) | (67,310 )    | (88,612 )    |
| Total shareholders' equity                    | 10,208,437   | 10,242,464   |
| Noncontrolling Interests:                     |              |              |
| Operating Partnership                         | 232,995      | 226,691      |
| Partially Owned Properties                    | (1,646 )     | 4,708        |
| Total Noncontrolling Interests                | 231,349      | 231,399      |
| Total equity                                  | 10,439,786   | 10,473,863   |
| Total liabilities and equity                  | \$20,406,582 | \$20,570,599 |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(Amounts in thousands except per share data)

(Unaudited)

|  | Six Months Ended |             | Quarter Ended |           |
|--|------------------|-------------|---------------|-----------|
|  | June 30,         |             | June 30,      |           |
|  | 2018             | 2017        | 2018          | 2017      |
| <b>REVENUES</b>  |                  |             |               |           |
| Rental income  | \$1,272,451      | \$1,216,219 | \$639,620     | \$612,299 |
| Fee and asset management   | 373              | 361         | 188           | 181       |
| Total revenues   | 1,272,824        | 1,216,580   | 639,808       | 612,480   |
| <b>EXPENSES</b>  |                  |             |               |           |
| Property and maintenance   | 211,946          | 201,924     | 103,744       | 99,316    |
| Real estate taxes and insurance  | 181,396          | 169,231     | 89,482        | 87,503    |
| Property management  | 46,928           | 43,841      | 23,484        | 21,589    |
| General and administrative   | 28,780           | 27,799      | 12,502        | 13,626    |
| Depreciation   | 389,251          | 358,864     | 192,942       | 179,896   |
| Total expenses   | 858,301          | 801,659     | 422,154       | 401,930   |
| Operating income   | 414,523          | 414,921     | 217,654       | 210,550   |
| Interest and other income  | 6,996            | 1,763       | 1,116         | 1,162     |
| Other expenses   | (7,210 )         | (2,132 )    | (3,769 )      | (1,042 )  |
| Interest:  |                  |             |               |           |
| Expense incurred, net  | (210,235 )       | (197,434 )  | (94,131 )     | (91,224 ) |
| Amortization of deferred financing costs                                       | (5,778 )         | (4,383 )    | (2,099 )      | (2,087 )  |
| Income before income and other taxes, income (loss) from investments in        |                  |             |               |           |
| unconsolidated entities and net gain (loss) on sales of real estate properties |                  |             |               |           |
| and land parcels   | 198,296          | 212,735     | 118,771       | 117,359   |
| Income and other tax (expense) benefit   | (487 )           | (482 )      | (274 )        | (220 )    |
| Income (loss) from investments in unconsolidated entities                      | (2,008 )         | (1,755 )    | (1,031 )      | (682 )    |
| Net gain (loss) on sales of real estate properties                             | 142,162          | 124,433     | (51 )         | 87,726    |
| Net gain (loss) on sales of land parcels                                       | 995              | 19,170      | 995           | (23 )     |
| Net income   | 338,958          | 354,101     | 118,410       | 204,160   |
| Net (income) loss attributable to Noncontrolling Interests:                    |                  |             |               |           |
| Operating Partnership  | (12,358 )        | (12,765 )   | (4,299 )      | (7,354 )  |
| Partially Owned Properties   | (1,189 )         | (1,553 )    | (509 )        | (765 )    |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Net income attributable to controlling interests | 325,411   | 339,783   | 113,602   | 196,041   |
| Preferred distributions                          | (1,545 )  | (1,546 )  | (772 )    | (773 )    |
| Net income available to Common Shares            | \$323,866 | \$338,237 | \$112,830 | \$195,268 |

Earnings per share – basic:

|  |         |         |         |         |
|--|---------|---------|---------|---------|
| Net income available to Common Shares      | \$0.88  | \$0.92  | \$0.31  | \$0.53  |
| Weighted average Common Shares outstanding | 367,865 | 366,713 | 367,930 | 366,820 |

Earnings per share – diluted:

|  |         |         |         |         |
|--|---------|---------|---------|---------|
| Net income available to Common Shares      | \$0.88  | \$0.92  | \$0.31  | \$0.53  |
| Weighted average Common Shares outstanding | 383,224 | 382,505 | 383,423 | 382,692 |

|   |        |          |        |           |
|---|--------|----------|--------|-----------|
| Distributions declared per Common Share outstanding | \$1.08 | \$1.0075 | \$0.54 | \$0.50375 |
|---|--------|----------|--------|-----------|

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Continued)

(Amounts in thousands except per share data)

(Unaudited)

|   | Six Months Ended |           | Quarter Ended |           |
|---|------------------|-----------|---------------|-----------|
|   | June 30,         |           | June 30,      |           |
|   | 2018             | 2017      | 2018          | 2017      |
| Comprehensive income:   |                  |           |               |           |
| Net income  | \$338,958        | \$354,101 | \$118,410     | \$204,160 |
| Other comprehensive income (loss):                              |                  |           |               |           |
| Other comprehensive income (loss) – derivative instruments:     |                  |           |               |           |
| Unrealized holding gains (losses) arising during the period     | 11,995           | 3,507     | 5,908         | 3,507     |
| Losses reclassified into earnings from other comprehensive      |                  |           |               |           |
| income  | 9,307            | 9,251     | 4,516         | 4,668     |
| Other comprehensive income (loss)                               | 21,302           | 12,758    | 10,424        | 8,175     |
| Comprehensive income  | 360,260          | 366,859   | 128,834       | 212,335   |
| Comprehensive (income) attributable to Noncontrolling Interests | (14,329 )        | (14,782 ) | (5,190 )      | (8,416 )  |
| Comprehensive income attributable to controlling interests      | \$345,931        | \$352,077 | \$123,644     | \$203,919 |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2018                         | 2017       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                              |            |
| Net income  | \$338,958                    | \$354,101  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                              |            |
| Depreciation  | 389,251                      | 358,864    |
| Amortization of deferred financing costs  | 5,778                        | 4,383      |
| Amortization of above/below market lease intangibles                              | 2,196                        | 1,717      |
| Amortization of discounts and premiums on debt                                    | 3,263                        | 1,391      |
| Amortization of deferred settlements on derivative instruments                    | 9,302                        | 9,246      |
| Write-off of pursuit costs  | 2,066                        | 1,546      |
| (Income) loss from investments in unconsolidated entities                         | 2,008                        | 1,755      |
| Distributions from unconsolidated entities – return on capital                    | 1,188                        | 1,345      |
| Net (gain) loss on sales of real estate properties                                | (142,162)                    | (124,433)  |
| Net (gain) loss on sales of land parcels  | (995 )                       | (19,170 )  |
| Net (gain) loss on debt extinguishment  | 22,110                       | 12,258     |
| Compensation paid with Company Common Shares                                      | 17,032                       | 15,027     |
| Changes in assets and liabilities:  |                              |            |
| (Increase) decrease in other assets   | 417                          | (39,845 )  |
| Increase (decrease) in accounts payable and accrued expenses                      | 25,396                       | 24,503     |
| Increase (decrease) in accrued interest payable                                   | 5,306                        | (12,123 )  |
| Increase (decrease) in other liabilities  | 2,549                        | (32,476 )  |
| Increase (decrease) in security deposits  | 1,791                        | 1,024      |
| Net cash provided by operating activities   | 685,454                      | 559,113    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                              |            |
| Investment in real estate – acquisitions  | (200,546)                    | (57,066 )  |
| Investment in real estate – development/other                                     | (76,635 )                    | (175,887 ) |
| Capital expenditures to real estate   | (85,987 )                    | (89,297 )  |
| Non-real estate capital additions   | (2,145 )                     | (654 )     |
| Interest capitalized for real estate under development                            | (2,937 )                     | (16,626 )  |
| Proceeds from disposition of real estate, net                                     | 287,173                      | 297,298    |
| Investments in unconsolidated entities  | (3,099 )                     | (2,488 )   |
| Distributions from unconsolidated entities – return of capital                    | —                            | 113        |
| Net cash provided by (used for) investing activities                              | (84,176 )                    | (44,607 )  |

See accompanying notes



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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Amounts in thousands)

(Unaudited)

|  | Six Months Ended |             |
|--|------------------|-------------|
|  | June 30,         |             |
|  | 2018             | 2017        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                 |                  |             |
| Debt financing costs   | \$(4,354 )       | \$(2 )      |
| Mortgage notes payable, net:   |                  |             |
| Lump sum payoffs   | (725,639 )       | (370,420 )  |
| Scheduled principal repayments   | (3,273 )         | (6,971 )    |
| Net gain (loss) on debt extinguishment                                       | (22,110 )        | (12,258 )   |
| Notes, net:  |                  |             |
| Proceeds   | 497,010          | —           |
| Lump sum payoffs   | —                | (394,077 )  |
| Line of credit and commercial paper:   |                  |             |
| Line of credit proceeds  | 415,000          | 890,000     |
| Line of credit repayments  | (415,000 )       | (625,000 )  |
| Commercial paper proceeds  | 4,766,050        | 2,610,863   |
| Commercial paper repayments  | (4,720,000)      | (2,131,500) |
| Proceeds from (payments on) settlement of derivative instruments             | 1,638            | —           |
| Proceeds from Employee Share Purchase Plan (ESPP)                            | 2,181            | 2,111       |
| Proceeds from exercise of options  | 2,617            | 8,143       |
| Payment of offering costs  | (27 )            | (36 )       |
| Other financing activities, net  | (48 )            | (40 )       |
| Contributions – Noncontrolling Interests – Partially Owned Properties        | 125              | 125         |
| Contributions – Noncontrolling Interests – Operating Partnership             | 1                | —           |
| Distributions:   |                  |             |
| Common Shares  | (384,315 )       | (369,244 )  |
| Preferred Shares   | (1,545 )         | (2,318 )    |
| Noncontrolling Interests – Operating Partnership                             | (13,854 )        | (13,913 )   |
| Noncontrolling Interests – Partially Owned Properties                        | (7,620 )         | (5,944 )    |
| Net cash provided by (used for) financing activities                         | (613,163 )       | (420,481 )  |
| Net increase (decrease) in cash and cash equivalents and restricted deposits | (11,885 )        | 94,025      |
| Cash and cash equivalents and restricted deposits, beginning of period       | 100,762          | 219,088     |
| Cash and cash equivalents and restricted deposits, end of period             | \$88,877         | \$313,113   |
| Cash and cash equivalents and restricted deposits, end of period             |                  |             |
| Cash and cash equivalents  | \$34,507         | \$37,719    |
| Restricted deposits  | 54,370           | 275,394     |



|  |          |           |
|--|----------|-----------|
| Total cash and cash equivalents and restricted deposits, end of period | \$88,877 | \$313,113 |
|--|----------|-----------|

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Amounts in thousands)

(Unaudited)

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2018                         | 2017       |
| <b>SUPPLEMENTAL INFORMATION:</b>                                  |                              |            |
| Cash paid for interest, net of amounts capitalized                | \$188,913                    | \$197,336  |
| Net cash paid for income and other taxes                          | \$644                        | \$624      |
| Amortization of deferred financing costs:                         |                              |            |
| Other assets  | \$1,206                      | \$1,206    |
| Mortgage notes payable, net                                       | \$2,552                      | \$1,378    |
| Notes, net  | \$2,020                      | \$1,799    |
| Amortization of discounts and premiums on debt:                   |                              |            |
| Mortgage notes payable, net                                       | \$1,963                      | \$195      |
| Notes, net  | \$1,300                      | \$1,196    |
| Amortization of deferred settlements on derivative instruments:   |                              |            |
| Other liabilities   | \$(5 )                       | \$(5 )     |
| Accumulated other comprehensive income                            | \$9,307                      | \$9,251    |
| Write-off of pursuit costs:                                       |                              |            |
| Investment in real estate, net                                    | \$2,042                      | \$1,505    |
| Other assets  | \$10                         | \$21       |
| Accounts payable and accrued expenses                             | \$14                         | \$20       |
| (Income) loss from investments in unconsolidated entities:        |                              |            |
| Investments in unconsolidated entities                            | \$1,321                      | \$1,025    |
| Other liabilities   | \$687                        | \$730      |
| Realized/unrealized (gain) loss on derivative instruments:        |                              |            |
| Other assets  | \$(13,226 )                  | \$(2,877 ) |
| Notes, net  | \$(2,151 )                   | \$(630 )   |
| Other liabilities   | \$3,382                      | \$—        |
| Accumulated other comprehensive income                            | \$11,995                     | \$3,507    |
| Investments in unconsolidated entities:                           |                              |            |
| Investments in unconsolidated entities                            | \$(2,379 )                   | \$(1,588 ) |
| Other liabilities   | \$(720 )                     | \$(900 )   |
| Debt financing costs:   |                              |            |
| Notes, net  | \$(4,354 )                   | \$(2 )     |
| Proceeds from (payments on) settlement of derivative instruments: |                              |            |
| Other assets  | \$1,638                      | \$—        |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(Amounts in thousands)

(Unaudited)

|   | Six Months<br>Ended<br>June 30,<br>2018 |
|---|---|
| <b>SHAREHOLDERS' EQUITY</b>   |   |
| <b>PREFERRED SHARES</b>   |   |
| Balance, beginning of year  | \$37,280                                |
| Balance, end of period  | \$37,280                                |
| <b>COMMON SHARES, \$0.01 PAR VALUE</b>  |   |
| Balance, beginning of year  | \$3,680                                 |
| Exercise of share options   | 1                                       |
| Employee Share Purchase Plan (ESPP)   | 1                                       |
| Share-based employee compensation expense:  |   |
| Restricted shares   | 1                                       |
| Balance, end of period  | \$3,683                                 |
| <b>PAID IN CAPITAL</b>  |   |
| Balance, beginning of year  | \$8,886,586                             |
| Common Share Issuance:  |   |
| Conversion of OP Units into Common Shares   | 331                                     |
| Exercise of share options   | 2,616                                   |
| Employee Share Purchase Plan (ESPP)   | 2,180                                   |
| Share-based employee compensation expense:  |   |
| Restricted shares   | 5,162                                   |
| Share options   | 8,536                                   |
| ESPP discount   | 400                                     |
| Offering costs  | (27 )                                   |
| Supplemental Executive Retirement Plan (SERP)   | (538 )                                  |
| Change in market value of Redeemable Noncontrolling Interests – Operating Partnership | (172 )                                  |
| Adjustment for Noncontrolling Interests ownership in Operating Partnership            | 110                                     |
| Balance, end of period  | \$8,905,184                             |
| <b>RETAINED EARNINGS</b>  |   |
| Balance, beginning of year  | \$1,403,530                             |
| Net income attributable to controlling interests                                      | 325,411                                 |
| Common Share distributions  | (397,796 )                              |
| Preferred Share distributions   | (1,545 )                                |
| Balance, end of period  | \$1,329,600                             |
| <b>ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)</b>                                  |   |

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|   |             |
|---|-------------|
| Balance, beginning of year  | \$(88,612 ) |
| Accumulated other comprehensive income (loss) – derivative instruments: |             |
| Unrealized holding gains (losses) arising during the period             | 11,995      |
| Losses reclassified into earnings from other comprehensive income       | 9,307       |
| Balance, end of period  | \$(67,310 ) |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

(Amounts in thousands)

(Unaudited)

|   | Six<br>Months<br>Ended<br>June 30,<br>2018 |
|---|--|
| <b>NONCONTROLLING INTERESTS</b>   |  |
| <b>OPERATING PARTNERSHIP</b>  |  |
| Balance, beginning of year  | \$226,691                                  |
| Issuance of restricted units to Noncontrolling Interests                                | 1  |
| Conversion of OP Units held by Noncontrolling Interests into OP Units held by           |  |
| General Partner   | (331 )                                     |
| Equity compensation associated with Noncontrolling Interests                            | 8,116                                      |
| Net income attributable to Noncontrolling Interests                                     | 12,358                                     |
| Distributions to Noncontrolling Interests   | (14,374 )                                  |
| Change in carrying value of Redeemable Noncontrolling Interests – Operating Partnership | 644  |
| Adjustment for Noncontrolling Interests ownership in Operating Partnership              | (110 )                                     |
| Balance, end of period  | \$232,995                                  |
| <b>PARTIALLY OWNED PROPERTIES</b>   |  |
| Balance, beginning of year  | \$4,708                                    |
| Net income attributable to Noncontrolling Interests                                     | 1,189                                      |
| Contributions by Noncontrolling Interests   | 125  |
| Distributions to Noncontrolling Interests   | (7,668 )                                   |
| Balance, end of period  | \$(1,646 )                                 |

See accompanying notes

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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED BALANCE SHEETS

(Amounts in thousands)

(Unaudited)

|  | June 30,<br>2018 | December 31,<br>2017 |
|--|------------------|----------------------|
| <b>ASSETS</b>                          |                  |                      |
| Investment in real estate              |                  |                      |
| Land                                   | \$ 5,986,329     | \$ 5,996,024         |
| Depreciable property                   | 19,946,606       | 19,768,362           |
| Projects under development             | 145,564          | 163,547              |
| Land held for development              | 86,098           | 98,963               |
| Investment in real estate              | 26,164,597       | 26,026,896           |
| Accumulated depreciation               | (6,338,043 )     | (6,040,378 )         |
| Investment in real estate, net         | 19,826,554       | 19,986,518           |
| Cash and cash equivalents              | 34,507           | 50,647               |
| Investments in unconsolidated entities | 58,124           | 58,254               |
| Restricted deposits                    | 54,370           | 50,115               |
| Other assets                           | 433,027          | 425,065              |
| Total assets                           | \$ 20,406,582    | \$ 20,570,599        |
| <b>LIABILITIES AND CAPITAL</b>         |                  |                      |
| <b>Liabilities:</b>                    |                  |                      |
| Mortgage notes payable, net            | \$ 2,894,325     | \$ 3,618,722         |
| Notes, net                             | 5,532,637        | 5,038,812            |
| Line of credit and commercial paper    | 345,807          | 299,757              |
| Accounts payable and accrued expenses  | 146,415          | 114,766              |
| Accrued interest payable               | 63,341           | 58,035               |
| Other liabilities                      | 344,159          | 341,852              |
| Security deposits                      | 66,800           | 65,009               |
| Distributions payable                  | 206,829          | 192,828              |
| Total liabilities                      | 9,600,313        | 9,729,781            |
| <b>Commitments and contingencies</b>   |                  |                      |
| Redeemable Limited Partners            | 366,483          | 366,955              |
| <b>Capital:</b>                        |                  |                      |
| <b>Partners' Capital:</b>              |                  |                      |
| Preference Units                       | 37,280           | 37,280               |
| General Partner                        | 10,238,467       | 10,293,796           |
| Limited Partners                       | 232,995          | 226,691              |

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|   |              |               |
|---|--------------|---------------|
| Accumulated other comprehensive income (loss)         | (67,310 )    | (88,612 )     |
| Total partners' capital                               | 10,441,432   | 10,469,155    |
| Noncontrolling Interests – Partially Owned Properties | (1,646 )     | 4,708         |
| Total capital   | 10,439,786   | 10,473,863    |
| Total liabilities and capital                         | \$20,406,582 | \$ 20,570,599 |

See accompanying notes

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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(Amounts in thousands except per Unit data)

(Unaudited)

|  | Six Months Ended |             | Quarter Ended |           |
|--|------------------|-------------|---------------|-----------|
|  | June 30,         |             | June 30,      |           |
|  | 2018             | 2017        | 2018          | 2017      |
| <b>REVENUES</b>  |                  |             |               |           |
| Rental income  | \$1,272,451      | \$1,216,219 | \$639,620     | \$612,299 |
| Fee and asset management   | 373              | 361         | 188           | 181       |
| Total revenues   | 1,272,824        | 1,216,580   | 639,808       | 612,480   |
| <b>EXPENSES</b>  |                  |             |               |           |
| Property and maintenance   | 211,946          | 201,924     | 103,744       | 99,316    |
| Real estate taxes and insurance  | 181,396          | 169,231     | 89,482        | 87,503    |
| Property management  | 46,928           | 43,841      | 23,484        | 21,589    |
| General and administrative   | 28,780           | 27,799      | 12,502        | 13,626    |
| Depreciation   | 389,251          | 358,864     | 192,942       | 179,896   |
| Total expenses   | 858,301          | 801,659     | 422,154       | 401,930   |
| Operating income   | 414,523          | 414,921     | 217,654       | 210,550   |
| Interest and other income  | 6,996            | 1,763       | 1,116         | 1,162     |
| Other expenses   | (7,210 )         | (2,132 )    | (3,769 )      | (1,042 )  |
| Interest:  |                  |             |               |           |
| Expense incurred, net  | (210,235 )       | (197,434 )  | (94,131 )     | (91,224 ) |
| Amortization of deferred financing costs                                       | (5,778 )         | (4,383 )    | (2,099 )      | (2,087 )  |
| Income before income and other taxes, income (loss) from investments in        |                  |             |               |           |
| unconsolidated entities and net gain (loss) on sales of real estate properties |                  |             |               |           |
| and land parcels   | 198,296          | 212,735     | 118,771       | 117,359   |
| Income and other tax (expense) benefit   | (487 )           | (482 )      | (274 )        | (220 )    |
| Income (loss) from investments in unconsolidated entities                      | (2,008 )         | (1,755 )    | (1,031 )      | (682 )    |
| Net gain (loss) on sales of real estate properties                             | 142,162          | 124,433     | (51 )         | 87,726    |
| Net gain (loss) on sales of land parcels                                       | 995              | 19,170      | 995           | (23 )     |
| Net income   | 338,958          | 354,101     | 118,410       | 204,160   |
| Net (income) loss attributable to Noncontrolling Interests – Partially Owned   | (1,189 )         | (1,553 )    | (509 )        | (765 )    |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Properties                                       |           |           |           |           |
| Net income attributable to controlling interests | \$337,769 | \$352,548 | \$117,901 | \$203,395 |
| ALLOCATION OF NET INCOME:                        |           |           |           |           |
| Preference Units                                 | \$1,545   | \$1,546   | \$772     | \$773     |
| General Partner                                  | \$323,866 | \$338,237 | \$112,830 | \$195,268 |
| Limited Partners                                 | 12,358    | 12,765    | 4,299     | 7,354     |
| Net income available to Units                    | \$336,224 | \$351,002 | \$117,129 | \$202,622 |
| Earnings per Unit – basic:                       |           |           |           |           |
| Net income available to Units                    | \$0.88    | \$0.92    | \$0.31    | \$0.53    |
| Weighted average Units outstanding               | 380,729   | 379,619   | 380,795   | 379,733   |
| Earnings per Unit – diluted:                     |           |           |           |           |
| Net income available to Units                    | \$0.88    | \$0.92    | \$0.31    | \$0.53    |
| Weighted average Units outstanding               | 383,224   | 382,505   | 383,423   | 382,692   |
| Distributions declared per Unit outstanding      | \$1.08    | \$1.0075  | \$0.54    | \$0.50375 |
| See accompanying notes                           |           |           |           |           |

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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Continued)

(Amounts in thousands except per Unit data)

(Unaudited)

|   | Six Months Ended |           | Quarter Ended |           |
|---|------------------|-----------|---------------|-----------|
|   | June 30,         |           | June 30,      |           |
|   | 2018             | 2017      | 2018          | 2017      |
| Comprehensive income:   |                  |           |               |           |
| Net income  | \$338,958        | \$354,101 | \$118,410     | \$204,160 |
| Other comprehensive income (loss):                                |                  |           |               |           |
| Other comprehensive income (loss) – derivative instruments:       |                  |           |               |           |
| Unrealized holding gains (losses) arising during the period       | 11,995           | 3,507     | 5,908         | 3,507     |
| Losses reclassified into earnings from other comprehensive        |                  |           |               |           |
| income  | 9,307            | 9,251     | 4,516         | 4,668     |
| Other comprehensive income (loss)                                 | 21,302           | 12,758    | 10,424        | 8,175     |
| Comprehensive income  | 360,260          | 366,859   | 128,834       | 212,335   |
| Comprehensive (income) attributable to Noncontrolling Interests – |                  |           |               |           |
| Partially Owned Properties  | (1,189 )         | (1,553 )  | (509 )        | (765 )    |
| Comprehensive income attributable to controlling interests        | \$359,071        | \$365,306 | \$128,325     | \$211,570 |

See accompanying notes

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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)

|   | Six Months Ended |            |
|---|------------------|------------|
|   | June 30,         |            |
|   | 2018             | 2017       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                  |            |
| Net income  | \$338,958        | \$354,101  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                  |            |
| Depreciation  | 389,251          | 358,864    |
| Amortization of deferred financing costs  | 5,778            | 4,383      |
| Amortization of above/below market lease intangibles                              | 2,196            | 1,717      |
| Amortization of discounts and premiums on debt                                    | 3,263            | 1,391      |
| Amortization of deferred settlements on derivative instruments                    | 9,302            | 9,246      |
| Write-off of pursuit costs  | 2,066            | 1,546      |
| (Income) loss from investments in unconsolidated entities                         | 2,008            | 1,755      |
| Distributions from unconsolidated entities – return on capital                    | 1,188            | 1,345      |
| Net (gain) loss on sales of real estate properties                                | (142,162)        | (124,433)  |
| Net (gain) loss on sales of land parcels  | (995 )           | (19,170 )  |
| Net (gain) loss on debt extinguishment  | 22,110           | 12,258     |
| Compensation paid with Company Common Shares                                      | 17,032           | 15,027     |
| Changes in assets and liabilities:  |                  |            |
| (Increase) decrease in other assets   | 417              | (39,845 )  |
| Increase (decrease) in accounts payable and accrued expenses                      | 25,396           | 24,503     |
| Increase (decrease) in accrued interest payable                                   | 5,306            | (12,123 )  |
| Increase (decrease) in other liabilities  | 2,549            | (32,476 )  |
| Increase (decrease) in security deposits  | 1,791            | 1,024      |
| Net cash provided by operating activities   | 685,454          | 559,113    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                  |            |
| Investment in real estate – acquisitions  | (200,546)        | (57,066 )  |
| Investment in real estate – development/other                                     | (76,635 )        | (175,887 ) |
| Capital expenditures to real estate   | (85,987 )        | (89,297 )  |
| Non-real estate capital additions   | (2,145 )         | (654 )     |
| Interest capitalized for real estate under development                            | (2,937 )         | (16,626 )  |
| Proceeds from disposition of real estate, net                                     | 287,173          | 297,298    |
| Investments in unconsolidated entities  | (3,099 )         | (2,488 )   |
| Distributions from unconsolidated entities – return of capital                    | —                | 113        |
| Net cash provided by (used for) investing activities                              | (84,176 )        | (44,607 )  |

See accompanying notes



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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Amounts in thousands)

(Unaudited)

|  | Six Months Ended |             |
|--|------------------|-------------|
|  | June 30,         |             |
|  | 2018             | 2017        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                 |                  |             |
| Debt financing costs   | \$(4,354 )       | \$(2 )      |
| Mortgage notes payable, net:   |                  |             |
| Lump sum payoffs   | (725,639 )       | (370,420 )  |
| Scheduled principal repayments   | (3,273 )         | (6,971 )    |
| Net gain (loss) on debt extinguishment                                       | (22,110 )        | (12,258 )   |
| Notes, net:  |                  |             |
| Proceeds   | 497,010          | —           |
| Lump sum payoffs   | —                | (394,077 )  |
| Line of credit and commercial paper:   |                  |             |
| Line of credit proceeds  | 415,000          | 890,000     |
| Line of credit repayments  | (415,000 )       | (625,000 )  |
| Commercial paper proceeds  | 4,766,050        | 2,610,863   |
| Commercial paper repayments  | (4,720,000)      | (2,131,500) |
| Proceeds from (payments on) settlement of derivative instruments             | 1,638            | —           |
| Proceeds from EQR's Employee Share Purchase Plan (ESPP)                      | 2,181            | 2,111       |
| Proceeds from exercise of EQR options  | 2,617            | 8,143       |
| Payment of offering costs  | (27 )            | (36 )       |
| Other financing activities, net  | (48 )            | (40 )       |
| Contributions – Noncontrolling Interests – Partially Owned Properties        | 125              | 125         |
| Contributions – Limited Partners   | 1                | —           |
| Distributions:   |                  |             |
| OP Units – General Partner   | (384,315 )       | (369,244 )  |
| Preference Units   | (1,545 )         | (2,318 )    |
| OP Units – Limited Partners  | (13,854 )        | (13,913 )   |
| Noncontrolling Interests – Partially Owned Properties                        | (7,620 )         | (5,944 )    |
| Net cash provided by (used for) financing activities                         | (613,163 )       | (420,481 )  |
| Net increase (decrease) in cash and cash equivalents and restricted deposits | (11,885 )        | 94,025      |
| Cash and cash equivalents and restricted deposits, beginning of period       | 100,762          | 219,088     |
| Cash and cash equivalents and restricted deposits, end of period             | \$88,877         | \$313,113   |
| Cash and cash equivalents and restricted deposits, end of period             |                  |             |
| Cash and cash equivalents  | \$34,507         | \$37,719    |
| Restricted deposits  | 54,370           | 275,394     |

|  |          |           |
|--|----------|-----------|
| Total cash and cash equivalents and restricted deposits, end of period | \$88,877 | \$313,113 |
|--|----------|-----------|

See accompanying notes

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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Amounts in thousands)

(Unaudited)

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2018                         | 2017       |
| <b>SUPPLEMENTAL INFORMATION:</b>                                  |                              |            |
| Cash paid for interest, net of amounts capitalized                | \$188,913                    | \$197,336  |
| Net cash paid for income and other taxes                          | \$644                        | \$624      |
| Amortization of deferred financing costs:                         |                              |            |
| Other assets  | \$1,206                      | \$1,206    |
| Mortgage notes payable, net                                       | \$2,552                      | \$1,378    |
| Notes, net  | \$2,020                      | \$1,799    |
| Amortization of discounts and premiums on debt:                   |                              |            |
| Mortgage notes payable, net                                       | \$1,963                      | \$195      |
| Notes, net  | \$1,300                      | \$1,196    |
| Amortization of deferred settlements on derivative instruments:   |                              |            |
| Other liabilities   | \$(5 )                       | \$(5 )     |
| Accumulated other comprehensive income                            | \$9,307                      | \$9,251    |
| Write-off of pursuit costs:                                       |                              |            |
| Investment in real estate, net                                    | \$2,042                      | \$1,505    |
| Other assets  | \$10                         | \$21       |
| Accounts payable and accrued expenses                             | \$14                         | \$20       |
| (Income) loss from investments in unconsolidated entities:        |                              |            |
| Investments in unconsolidated entities                            | \$1,321                      | \$1,025    |
| Other liabilities   | \$687                        | \$730      |
| Realized/unrealized (gain) loss on derivative instruments:        |                              |            |
| Other assets  | \$(13,226 )                  | \$(2,877 ) |
| Notes, net  | \$(2,151 )                   | \$(630 )   |
| Other liabilities   | \$3,382                      | \$—        |
| Accumulated other comprehensive income                            | \$11,995                     | \$3,507    |
| Investments in unconsolidated entities:                           |                              |            |
| Investments in unconsolidated entities                            | \$(2,379 )                   | \$(1,588 ) |
| Other liabilities   | \$(720 )                     | \$(900 )   |
| Debt financing costs:   |                              |            |
| Notes, net  | \$(4,354 )                   | \$(2 )     |
| Proceeds from (payments on) settlement of derivative instruments: |                              |            |
| Other assets  | \$1,638                      | \$—        |

See accompanying notes





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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENT OF CHANGES IN CAPITAL

(Amounts in thousands)

(Unaudited)

|   | Six Months<br>Ended<br>June 30,<br>2018 |
|---|---|
| <b>PARTNERS' CAPITAL</b>  |   |
| <b>PREFERENCE UNITS</b>   |   |
| Balance, beginning of year  | \$ 37,280                               |
| Balance, end of period  | \$ 37,280                               |
| <b>GENERAL PARTNER</b>  |   |
| Balance, beginning of year  | \$ 10,293,796                           |
| OP Unit Issuance:   |   |
| Conversion of OP Units held by Limited Partners into OP Units held by General Partner | 331                                     |
| Exercise of EQR share options   | 2,617                                   |
| EQR's Employee Share Purchase Plan (ESPP)   | 2,181                                   |
| Share-based employee compensation expense:  |   |
| EQR restricted shares   | 5,163                                   |
| EQR share options   | 8,536                                   |
| EQR ESPP discount   | 400                                     |
| Net income available to Units – General Partner                                       | 323,866                                 |
| OP Units – General Partner distributions  | (397,796 )                              |
| Offering costs  | (27 )                                   |
| Supplemental Executive Retirement Plan (SERP)   | (538 )                                  |
| Change in market value of Redeemable Limited Partners                                 | (172 )                                  |
| Adjustment for Limited Partners ownership in Operating Partnership                    | 110                                     |
| Balance, end of period  | \$ 10,238,467                           |
| <b>LIMITED PARTNERS</b>   |   |
| Balance, beginning of year  | \$ 226,691                              |
| Issuance of restricted units to Limited Partners                                      | 1                                       |
| Conversion of OP Units held by Limited Partners into OP Units held by General Partner | (331 )                                  |
| Equity compensation associated with Units – Limited Partners                          | 8,116                                   |
| Net income available to Units – Limited Partners                                      | 12,358                                  |
| Units – Limited Partners distributions  | (14,374 )                               |
| Change in carrying value of Redeemable Limited Partners                               | 644                                     |
| Adjustment for Limited Partners ownership in Operating Partnership                    | (110 )                                  |
| Balance, end of period  | \$ 232,995                              |
| <b>ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)</b>                                  |   |
| Balance, beginning of year  | \$(88,612 )                             |

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Accumulated other comprehensive income (loss) – derivative instruments:

|   |             |
|---|-------------|
| Unrealized holding gains (losses) arising during the period       | 11,995      |
| Losses reclassified into earnings from other comprehensive income | 9,307       |
| Balance, end of period  | \$(67,310 ) |

See accompanying notes

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## ERP OPERATING LIMITED PARTNERSHIP

## CONSOLIDATED STATEMENT OF CHANGES IN CAPITAL (Continued)

(Amounts in thousands)

(Unaudited)

|  | Six<br>Months<br>Ended<br>June 30,<br>2018 |
|--|--|
| <b>NONCONTROLLING INTERESTS</b>                              |  |
| <b>NONCONTROLLING INTERESTS – PARTIALLY OWNED PROPERTIES</b> |  |
| Balance, beginning of year                                   | \$4,708                                    |
| Net income attributable to Noncontrolling Interests          | 1,189                                      |
| Contributions by Noncontrolling Interests                    | 125  |
| Distributions to Noncontrolling Interests                    | (7,668 )                                   |
| Balance, end of period                                       | \$(1,646 )                                 |

See accompanying notes

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## EQUITY RESIDENTIAL

## ERP OPERATING LIMITED PARTNERSHIP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## 1. Business

Equity Residential (“EQR”) is an S&P 500 company focused on the acquisition, development and management of rental apartment properties primarily in urban and high-density suburban coastal gateway markets. ERP Operating Limited Partnership (“ERPOP”) is focused on conducting the multifamily residential property business of Equity Residential. EQR is a Maryland real estate investment trust (“REIT”) formed in March 1993 and ERPOP is an Illinois limited partnership formed in May 1993. References to the “Company,” “we,” “us” or “our” mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP. References to the “Operating Partnership” mean collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP. Unless otherwise indicated, the notes to consolidated financial statements apply to both the Company and the Operating Partnership.

EQR is the general partner of, and as of June 30, 2018 owned an approximate 96.3% ownership interest in, ERPOP. All of the Company’s property ownership, development and related business operations are conducted through the Operating Partnership and EQR has no material assets or liabilities other than its investment in ERPOP. EQR issues public equity from time to time, the net proceeds of which it is obligated to contribute to ERPOP, but does not have any indebtedness as all debt is incurred by the Operating Partnership. The Operating Partnership holds substantially all of the assets of the Company, including the Company’s ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity.

As of June 30, 2018, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 304 properties located in 10 states and the District of Columbia consisting of 78,645 apartment units. The ownership breakdown includes (table does not include various uncompleted development properties):

|   | Properties | Apartment Units |
|---|------------|-----------------|
| Wholly Owned Properties                     | 284        | 74,003          |
| Master-Leased Properties – Consolidated     | 1          | 162             |
| Partially Owned Properties – Consolidated   | 17         | 3,535           |
| Partially Owned Properties – Unconsolidated | 2          | 945             |
|   | 304        | 78,645          |

Note: Effective February 1, 2018 and April 2, 2018, the Company took over management of two of its Master-Leased properties containing 94 apartment units and 597 apartment units located in Boston and Los Angeles, respectively.

## 2. Summary of Significant Accounting Policies

## Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) and certain reclassifications considered necessary for a fair presentation have been included. Certain reclassifications have been made to the prior period financial statements in order to conform to the current year presentation. These reclassifications did not have an impact on net income previously reported. Operating results for the six months ended June 30, 2018 are not necessarily indicative of the results that may be expected for the year ending December 31, 2018.

In preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

The balance sheets at December 31, 2017 have been derived from the audited financial statements at that date but do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

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For further information, including definitions of capitalized terms not defined herein, refer to the consolidated financial statements and footnotes thereto included in the Company's and the Operating Partnership's Annual Report on Form 10-K for the year ended December 31, 2017.

### Income and Other Taxes

Due to the structure of EQR as a REIT and the nature of the operations of its operating properties, no provision for federal income taxes has been made at the EQR level. In addition, ERPOP generally is not liable for federal income taxes as the partners recognize their proportionate share of income or loss in their tax returns; therefore no provision for federal income taxes has been made at the ERPOP level. Historically, the Company has generally only incurred certain state and local income, excise and franchise taxes. The Company has elected Taxable REIT Subsidiary ("TRS") status for certain of its corporate subsidiaries and as a result, these entities will incur both federal and state income taxes on any taxable income of such entities after consideration of any net operating losses.

Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. These assets and liabilities are measured using enacted tax rates for which the temporary differences are expected to be recovered or settled. The effects of changes in tax rates on deferred tax assets and liabilities are recognized in earnings in the period enacted. The Company's deferred tax assets were generally the result of tax affected suspended interest deductions, net operating losses, differing depreciable lives on capitalized assets and the timing of expense recognition for certain accrued liabilities.

In December 2017, the President signed into law H.R. 1, informally titled the Tax Cuts and Jobs Act (the "Tax Act"). The Tax Act is not expected to have a material impact on our REIT or subsidiary entities, our ability to continue to qualify as a REIT or on our results of operations. However, the complete impact of the Tax Act is not yet fully known and there can be no assurances that it will have a neutral or favorable impact.

### Recently Issued Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board ("FASB") issued a new leases standard which sets out principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessors and lessees). The new standard requires the following:

**Lessors** – Leases will be accounted for using an approach that is substantially equivalent to existing guidance for operating, sales-type and financing leases, but aligned with the new revenue recognition standard. Lessors will be required to allocate lease payments to separate lease and non-lease components of each lease agreement, with the non-lease components evaluated under the new revenue recognition standard.

**Lessees** – Leases will be accounted for using a dual approach, classifying leases as either operating or finance based on the principle of whether or not the lease is effectively a financed purchase of the leased asset by the lessee. This classification will determine whether the lease expense is recognized on a straight-line basis over the term of the lease (for operating leases) or based on an effective interest method (for finance leases). A lessee is also required to record a right-of-use asset and a lease liability on its balance sheet for all leases with a term of greater than 12 months regardless of their classification as operating or finance leases. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases.

The new standard will be effective for the Company beginning on January 1, 2019, with early adoption permitted, though the Company currently anticipates adopting the new standard on the effective date. The new standard must be adopted using a modified retrospective method, which requires application of the new guidance at the beginning of the earliest comparative period presented and provides for certain practical expedients, which the Company currently anticipates electing. The Company anticipates that its residential and retail/commercial leases where it is the lessor will continue to be accounted for as operating leases under the new standard. Therefore, the Company does not currently anticipate significant changes in the accounting for its lease revenues. The Company is also the lessee under various corporate office and ground leases, which it will be required to recognize as right of use assets and related lease liabilities on its consolidated balance sheets upon adoption. The Company currently anticipates that its corporate office leases where it is the lessee will continue to be accounted for as operating leases under the new standard. Based on its anticipated election of the practical expedients, the Company would not be required to reassess the classification of existing ground leases and therefore these leases would continue to be accounted for as operating leases. However, in the event we modify existing ground leases and/or enter into new ground leases after adoption of the new standard, such leases will likely be classified as finance leases. The Company will continue to evaluate the impact of adopting the new leases standard on its consolidated results of operations and financial position.



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In July 2018, the FASB issued an amendment to the new leases standard, which includes a practical expedient that provides lessors an option not to separate lease and non-lease components when certain criteria are met and instead account for those components as a single component under the new leases standard. The amendment also provides a transition option that permits the application of the new guidance as of the adoption date rather than to all periods presented. The Company anticipates electing the practical expedient to account for both its lease and non-lease components as a single component under the leases standard and electing the new transition option.

In June 2016, the FASB issued a new standard which requires companies to adopt a new approach for estimating credit losses on certain types of financial instruments, such as trade and other receivables and loans. The standard will require entities to estimate a lifetime expected credit loss for most financial instruments, including trade receivables. The new standard will be effective for the Company beginning on January 1, 2020, with early adoption permitted beginning January 1, 2019. The Company is currently evaluating the impact of adopting the new standard on its consolidated results of operations and financial position.

In August 2017, the FASB issued a final standard which makes changes to the hedge accounting model to enable entities to better portray their risk management activities in the financial statements. The new standard expands an entity's ability to hedge nonfinancial and financial risk components, reduces complexity in fair value hedges of interest rate risk and eases certain documentation and assessment requirements. The new standard also eliminates the requirement to separately measure and report hedge ineffectiveness and generally requires the entire change in the fair value of any hedging instrument to be presented in the same income statement line as the hedged instrument. The new standard will be effective for the Company beginning on January 1, 2019 and early adoption is permitted. The Company is currently evaluating the impact of adopting the new standard on its consolidated results of operations and financial position.

Recently Adopted Accounting Pronouncements

In May 2014, the FASB issued a comprehensive new revenue recognition standard entitled Revenue from Contracts with Customers that superseded nearly all existing revenue recognition guidance. The new standard specifically excludes lease revenue. The new standard's core principle is that a company recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. Companies will likely need to use more judgment and make more estimates than under previous revenue recognition guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration, if any, to include in the transaction price and allocating the transaction price to each separate performance obligation. The new standard may be applied retrospectively to each prior period presented or prospectively with the cumulative effect, if any, recognized as of the date of adoption. The Company selected the modified retrospective transition method as of the date of adoption as required effective January 1, 2018. Approximately 94% of rental income consists of revenue from leasing arrangements, which is specifically excluded from the standard (included as leasing revenue in the table below). The Company analyzed its remaining revenue streams, inclusive of fee and asset management and gains and losses on sales, and concluded these revenue streams have the same timing and pattern of revenue recognition under the new guidance, and therefore the Company had no changes in revenue recognition with the adoption of the new standard. As such, adoption of the standard did not result in a cumulative adjustment recognized as of January 1, 2018, and the standard did not have a material impact on the Company's consolidated financial position, results of operations, equity/capital or cash flows.

For the remaining approximately 6% of rental income that is subject to the new revenue recognition standard, the Company's disaggregated revenue streams are disclosed in the table below for the six months and quarter ended

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June 30, 2018. These revenue streams have the same timing and pattern of revenue recognition across our reportable segments, with consistent allocations between the leasing and revenue recognition standards. The revenue streams and percentages are comparable with the percentage of rental income for the six months and quarter ended June 30, 2017.

The following table presents the disaggregation of revenue streams of our rental income for the six months and quarter ended June 30, 2018 (amounts in thousands):

| Revenue Stream              | Applicable Standard | Six Months Ended<br>June 30, 2018 |                                      | Quarter Ended<br>June 30, 2018   |                                      |
|-----------------------------|---------------------|-----------------------------------|--------------------------------------|----------------------------------|--------------------------------------|
|                             |                     | Amount of<br>Rental<br>Income     | Percentage<br>of<br>Rental<br>Income | Amount<br>of<br>Rental<br>Income | Percentage<br>of<br>Rental<br>Income |
| Leasing revenue             | Leases              | \$1,192,789                       | 93.8 %                               | \$599,976                        | 93.8 %                               |
| Utility recoveries ("RUBS") | Revenue Recognition | 30,935                            | 2.4 %                                | 15,560                           | 2.4 %                                |
| Parking revenue             | Revenue Recognition | 14,064                            | 1.1 %                                | 6,267                            | 1.0 %                                |
| Other revenue               | Revenue Recognition | 34,663                            | 2.7 %                                | 17,817                           | 2.8 %                                |
| <b>Rental income</b>        |                     | <b>\$1,272,451</b>                | <b>100.0 %</b>                       | <b>\$639,620</b>                 | <b>100.0 %</b>                       |

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Additionally, as part of the new revenue recognition standard, the FASB issued amendments related to partial sales of real estate (see further discussion below). Adoption of the new partial sales standard did not result in a change of accounting for the Company related to its disposition process. We concluded that the Company's typical dispositions will continue to meet the criteria for sale and associated profit recognition under both new standards.

In January 2016, the FASB issued a new standard which requires companies to measure all equity securities with readily determinable fair values at fair value on the balance sheet, with changes in fair value recognized in net income. The Company adopted this new standard as required effective January 1, 2018 and it did not have a material effect on its consolidated results of operations or financial position.

In August 2016 and October 2016, the FASB issued new standards to clarify how specific transactions are classified and presented on the statement of cash flows. Among other clarifications, the new standards specifically provide guidance for the following items within the statement of cash flows which have required significant judgment in the past:

- Cash payments related to debt prepayments or extinguishment costs are to be classified within financing activities;
- The portion of the cash payment made to settle a zero-coupon bond or a bond with an insignificant cash coupon attributable to accreted interest related to a debt discount is to be classified as a cash outflow within operating activities, and the portion attributable to the principal is to be classified within financing activities;
- Insurance settlement proceeds are to be classified based on the nature of the loss;
- Companies must elect to classify distributions received from equity method investees using either a cumulative earnings approach or a look-through approach and the election must be disclosed; and
- Restricted cash will be included with cash and cash equivalents on the statement of cash flows. Total cash and cash equivalents and restricted cash are to be reconciled to the related line items on the balance sheet.

The new standards must be applied retrospectively to all periods presented in the consolidated financial statements. The Company adopted the new standard in the fourth quarter of 2017 and will continue to apply the look-through approach for distributions received from equity method investees. While overall cash flows did not change, there are changes between cash flow classifications due primarily to the debt prepayment penalties that the Company has incurred in the comparative period. As of June 30, 2017, the following cash flows were reclassified (amounts in thousands):

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|  | Six Months Ended June 30, 2017 |                  |               |
|--|--------------------------------|------------------|---------------|
|  | As Originally Presented        | Reclassification | As Presented  |
|  | Presented                      | Adjustments      | Herein        |
| <b>Cash Flows from Operating Activities:</b>                           |                                |                  |               |
| Amortization of discounts and premiums on debt                         | \$3,359                        | \$ (1,968 )      | \$ 1,391      |
| Net (gain) loss on debt extinguishment                                 | \$—                            | \$ 12,258        | \$ 12,258     |
| (Increase) decrease in deposits - restricted                           | \$310                          | \$ (310 )        | \$—           |
| (Increase) decrease in mortgage deposits                               | \$900                          | \$ (900 )        | \$—           |
| Net cash provided by operating activities                              | \$550,033                      | \$ 9,080         | \$ 559,113    |
| <b>Cash Flows from Investing Activities:</b>                           |                                |                  |               |
| (Increase) decrease in deposits on real estate acquisitions            |                                |                  |               |
| and investments, net   | \$(177,742 )                   | \$ 177,742       | \$—           |
| (Increase) decrease in mortgage deposits                               | \$(4,108 )                     | \$ 4,108         | \$—           |
| Net cash provided by (used for) investing activities                   | \$(226,457 )                   | \$ 181,850       | \$ (44,607 )  |
| <b>Cash Flows from Financing Activities:</b>                           |                                |                  |               |
| Mortgage deposits  | \$47,127                       | \$ (47,127 )     | \$—           |
| Mortgage notes payable, net: Net gain (loss) on debt extinguishment    | \$—                            | \$ (12,258 )     | \$ (12,258 )  |
| Line of credit and commercial paper: Commercial paper proceeds         | \$2,608,895                    | \$ 1,968         | \$ 2,610,863  |
| Net cash (used for) financing activities                               | \$(363,064 )                   | \$ (57,417 )     | \$ (420,481 ) |
| Cash and cash equivalents, beginning of period                         | \$77,207                       |                  |               |
| (adjustments for restricted deposits, beginning of period)             |                                | \$ 141,881       |               |
| Cash and cash equivalents and restricted deposits, beginning of period |                                |                  | \$ 219,088    |
| Cash and cash equivalents, end of period                               | \$37,719                       |                  |               |
| (adjustments for restricted deposits, end of period)                   |                                | \$ 275,394       |               |
| Cash and cash equivalents and restricted deposits, end of period       |                                |                  | \$ 313,113    |

In January 2017, the FASB issued a new standard which clarified the definition of a business. The standard's objective was to add additional guidance that assists companies in determining whether transactions should be accounted for as an asset acquisition or a business combination. The new standard first requires an entity to evaluate if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or a group of similar identifiable assets. If this threshold is met, the set is not a business. If this threshold is not met, the entity next evaluates whether the set meets the requirement that a business include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. Among other differences, transaction costs associated with asset acquisitions are capitalized while those associated with business combinations are expensed as incurred. In addition, purchase price in an asset acquisition is allocated on a relative fair value basis while in a business combination it is generally measured at fair value. The new standard will be applied prospectively to any transactions occurring within the period of adoption. The Company early adopted the new standard as allowed effective January 1, 2017. The Company anticipates that substantially all of its transactions will now be accounted for as asset acquisitions, which means transaction costs will largely be capitalized as noted above.

In February 2017, the FASB issued a new standard which clarifies the accounting treatment for partial sales of nonfinancial assets (i.e. real estate). The standard clarifies that partial sales transactions include contributions of

nonfinancial assets to a joint venture or other noncontrolled investee. Companies must recognize a full gain or loss on transfers of nonfinancial assets to equity method investees. The standard requires companies to derecognize distinct nonfinancial assets or distinct in substance nonfinancial assets in partial sale transactions when it does not have a controlling financial interest in the legal entity that holds the asset and transfers control of the asset. Once the distinct nonfinancial asset is transferred, the company is required to measure any non-controlling interest it receives or retains at fair value and recognize a full gain or loss on the transaction. If a company transfers ownership interests in a consolidated subsidiary and continues to maintain a controlling financial interest, the company does not derecognize the assets or liabilities, and accounts for the transaction as an equity transaction and no gain or loss is recognized. The Company adopted this new standard concurrently with the new revenue recognition standard as required effective January 1, 2018. The Company has not had a partial sale of nonfinancial assets in the current or comparative periods, therefore the adoption of this standard did not have a material impact on its consolidated results of operations and financial position.

Other

The Company is the controlling partner in various consolidated partnerships owning 17 properties consisting of 3,535 apartment units having a noncontrolling interest deficit balance of \$1.6 million at June 30, 2018. The Company is required to make certain

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disclosures regarding noncontrolling interests in consolidated limited-life subsidiaries. Of the consolidated entities described above, the Company is the controlling partner in limited-life partnerships owning four properties having a noncontrolling interest deficit balance of \$8.7 million. These four partnership agreements contain provisions that require the partnerships to be liquidated through the sale of their assets upon reaching a date specified in each respective partnership agreement. The Company, as controlling partner, has an obligation to cause the property owning partnerships to distribute the proceeds of liquidation to the Noncontrolling Interests in these Partially Owned Properties only to the extent that the net proceeds received by the partnerships from the sale of their assets warrant a distribution based on the partnership agreements. As of June 30, 2018, the Company estimates the value of Noncontrolling Interest distributions for these four properties would have been approximately \$66.8 million (“Settlement Value”) had the partnerships been liquidated. This Settlement Value is based on estimated third party consideration realized by the partnerships upon disposition of the four Partially Owned Properties and is net of all other assets and liabilities, including yield maintenance on the mortgages encumbering the properties, that would have been due on June 30, 2018 had those mortgages been prepaid. Due to, among other things, the inherent uncertainty in the sale of real estate assets, the amount of any potential distribution to the Noncontrolling Interests in the Company’s Partially Owned Properties is subject to change. To the extent that the partnerships’ underlying assets are worth less than the underlying liabilities, the Company has no obligation to remit any consideration to the Noncontrolling Interests in these Partially Owned Properties.

## 3. Equity, Capital and Other Interests

## Equity and Redeemable Noncontrolling Interests of Equity Residential

The following tables present the changes in the Company’s issued and outstanding Common Shares and “Units” (which includes OP Units and restricted units) for the six months ended June 30, 2018:

|   | 2018        |
|---|-------------|
| <b>Common Shares</b>                                  |             |
| Common Shares outstanding at January 1,               | 368,018,082 |
| <b>Common Shares Issued:</b>                          |             |
| Conversion of OP Units                                | 11,494      |
| Exercise of share options                             | 80,875      |
| Employee Share Purchase Plan (ESPP)                   | 44,858      |
| Restricted share grants, net                          | 123,027     |
| Common Shares outstanding at June 30,                 | 368,278,336 |
| <b>Units</b>  |             |
| Units outstanding at January 1,                       | 13,768,438  |
| Restricted unit grants, net                           | 267,074     |
| Conversion of OP Units to Common Shares               | (11,494 )   |
| Units outstanding at June 30,                         | 14,024,018  |
| Total Common Shares and Units outstanding at June 30, | 382,302,354 |
| Units Ownership Interest in Operating Partnership     | 3.7 %       |

The equity positions of various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units, as well as the equity positions of the holders of restricted units, are collectively referred to as the “Noncontrolling Interests – Operating Partnership”. Subject to certain exceptions (including the “book-up”

requirements of restricted units), the Noncontrolling Interests – Operating Partnership may exchange their Units with EQR for Common Shares on a one-for-one basis. The carrying value of the Noncontrolling Interests – Operating Partnership (including redeemable interests) is allocated based on the number of Noncontrolling Interests – Operating Partnership Units in total in proportion to the number of Noncontrolling Interests – Operating Partnership Units in total plus the number of Common Shares. Net income is allocated to the Noncontrolling Interests – Operating Partnership based on the weighted average ownership percentage during the period.

The Operating Partnership has the right but not the obligation to make a cash payment instead of issuing Common Shares to any and all holders of Noncontrolling Interests – Operating Partnership Units requesting an exchange of their OP Units with EQR. Once the Operating Partnership elects not to redeem the Noncontrolling Interests – Operating Partnership Units for cash, EQR is obligated to deliver Common Shares to the exchanging holder of the Noncontrolling Interests – Operating Partnership Units.

The Noncontrolling Interests – Operating Partnership Units are classified as either mezzanine equity or permanent equity. If EQR is required, either by contract or securities law, to deliver registered Common Shares, such Noncontrolling Interests – Operating Partnership are differentiated and referred to as “Redeemable Noncontrolling Interests – Operating Partnership”. Instruments that

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require settlement in registered shares cannot be classified in permanent equity as it is not always completely within an issuer's control to deliver registered shares. Therefore, settlement in cash is assumed and that responsibility for settlement in cash is deemed to fall to the Operating Partnership as the primary source of cash for EQR, resulting in presentation in the mezzanine section of the balance sheet. The Redeemable Noncontrolling Interests – Operating Partnership are adjusted to the greater of carrying value or fair market value based on the Common Share price of EQR at the end of each respective reporting period. EQR has the ability to deliver unregistered Common Shares for the remaining portion of the Noncontrolling Interests – Operating Partnership Units that are classified in permanent equity at June 30, 2018 and December 31, 2017.

The carrying value of the Redeemable Noncontrolling Interests – Operating Partnership is allocated based on the number of Redeemable Noncontrolling Interests – Operating Partnership Units in proportion to the number of Noncontrolling Interests – Operating Partnership Units in total. Such percentage of the total carrying value of Units which is ascribed to the Redeemable Noncontrolling Interests – Operating Partnership is then adjusted to the greater of carrying value or fair market value as described above. As of June 30, 2018, the Redeemable Noncontrolling Interests – Operating Partnership have a redemption value of approximately \$366.5 million, which represents the value of Common Shares that would be issued in exchange for the Redeemable Noncontrolling Interests – Operating Partnership Units.

The following table presents the changes in the redemption value of the Redeemable Noncontrolling Interests – Operating Partnership for the six months ended June 30, 2018 (amounts in thousands):

|                          | 2018      |
|--------------------------|-----------|
| Balance at January 1,    | \$366,955 |
| Change in market value   | 172       |
| Change in carrying value | (644 )    |
| Balance at June 30,      | \$366,483 |

Net proceeds from EQR Common Share and Preferred Share (see definition below) offerings are contributed by EQR to ERPOP. In return for those contributions, EQR receives a number of OP Units in ERPOP equal to the number of Common Shares it has issued in the equity offering (or in the case of a preferred equity offering, a number of preference units in ERPOP equal in number and having the same terms as the Preferred Shares issued in the equity offering). As a result, the net offering proceeds from Common Shares and Preferred Shares are allocated between shareholders' equity and Noncontrolling Interests – Operating Partnership to account for the change in their respective percentage ownership of the underlying equity of ERPOP.

The Company's declaration of trust authorizes it to issue up to 100,000,000 preferred shares of beneficial interest, \$0.01 par value per share (the "Preferred Shares"), with specific rights, preferences and other attributes as the Board of Trustees may determine, which may include preferences, powers and rights that are senior to the rights of holders of the Company's Common Shares.

The following table presents the Company's issued and outstanding Preferred Shares as of June 30, 2018 and December 31, 2017:



|   |                  | Amounts in thousands |                                       |
|---|------------------|----------------------|---------------------------------------|
|   |                  | Annual<br>Dividend   |                                       |
|   | Call<br>Date (1) | Per<br>Share (2)     | June 30, 2018    December 31,<br>2017 |
| Preferred Shares of beneficial interest, \$0.01 par value;  |                  |                      |                                       |
| 100,000,000 shares authorized:                              |                  |                      |                                       |
| 8.29% Series K Cumulative Redeemable Preferred;             |                  |                      |                                       |
| liquidation value \$50 per share; 745,600 shares issued and |                  |                      |                                       |
| outstanding as of June 30, 2018 and December 31, 2017       |                  |                      |                                       |
|   | 12/10/26         | \$ 4.145             | \$37,280    \$ 37,280                 |
|   |                  |                      | \$37,280    \$ 37,280                 |

(1) On or after the call date, redeemable preferred shares may be redeemed for cash at the option of the Company, in whole or in part, at a redemption price equal to the liquidation price per share, plus accrued and unpaid distributions, if any.

(2) Dividends on Preferred Shares are payable quarterly.

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## Capital and Redeemable Limited Partners of ERP Operating Limited Partnership

The following tables present the changes in the Operating Partnership's issued and outstanding Units and in the limited partners' Units for the six months ended June 30, 2018:

|  | 2018        |
|--|-------------|
| <b>General and Limited Partner Units</b>                     |             |
| General and Limited Partner Units outstanding at January 1,  | 381,786,520 |
| <b>Issued to General Partner:</b>                            |             |
| Exercise of EQR share options                                | 80,875      |
| EQR's Employee Share Purchase Plan (ESPP)                    | 44,858      |
| EQR's restricted share grants, net                           | 123,027     |
| <b>Issued to Limited Partners:</b>                           |             |
| Restricted unit grants, net                                  | 267,074     |
| General and Limited Partner Units outstanding at June 30,    | 382,302,354 |
| <b>Limited Partner Units</b>                                 |             |
| Limited Partner Units outstanding at January 1,              | 13,768,438  |
| Limited Partner restricted unit grants, net                  | 267,074     |
| <b>Conversion of Limited Partner OP Units to EQR Common</b>  |             |
| Shares   | (11,494 )   |
| Limited Partner Units outstanding at June 30,                | 14,024,018  |
| <b>Limited Partner Units Ownership Interest in Operating</b> |             |
| Partnership  | 3.7 %       |

The Limited Partners of the Operating Partnership as of June 30, 2018 include various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units, as well as the equity positions of the holders of restricted units. Subject to certain exceptions (including the "book-up" requirements of restricted units), Limited Partners may exchange their Units with EQR for Common Shares on a one-for-one basis. The carrying value of the Limited Partner Units (including redeemable interests) is allocated based on the number of Limited Partner Units in total in proportion to the number of Limited Partner Units in total plus the number of General Partner Units. Net income is allocated to the Limited Partner Units based on the weighted average ownership percentage during the period.

The Operating Partnership has the right but not the obligation to make a cash payment instead of issuing Common Shares to any and all holders of Limited Partner Units requesting an exchange of their OP Units with EQR. Once the Operating Partnership elects not to redeem the Limited Partner Units for cash, EQR is obligated to deliver Common Shares to the exchanging limited partner.

The Limited Partner Units are classified as either mezzanine equity or permanent equity. If EQR is required, either by contract or securities law, to deliver registered Common Shares, such Limited Partner Units are differentiated and referred to as "Redeemable Limited Partner Units". Instruments that require settlement in registered shares cannot be classified in permanent equity as it is not always completely within an issuer's control to deliver registered

shares. Therefore, settlement in cash is assumed and that responsibility for settlement in cash is deemed to fall to the Operating Partnership as the primary source of cash for EQR, resulting in presentation in the mezzanine section of the balance sheet. The Redeemable Limited Partner Units are adjusted to the greater of carrying value or fair market value based on the Common Share price of EQR at the end of each respective reporting period. EQR has the ability to deliver unregistered Common Shares for the remaining portion of the Limited Partner Units that are classified in permanent equity at June 30, 2018 and December 31, 2017.

The carrying value of the Redeemable Limited Partner Units is allocated based on the number of Redeemable Limited Partner Units in proportion to the number of Limited Partner Units in total. Such percentage of the total carrying value of Limited Partner Units which is ascribed to the Redeemable Limited Partner Units is then adjusted to the greater of carrying value or fair market value as described above. As of June 30, 2018, the Redeemable Limited Partner Units have a redemption value of approximately \$366.5 million, which represents the value of Common Shares that would be issued in exchange for the Redeemable Limited Partner Units.

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The following table presents the changes in the redemption value of the Redeemable Limited Partners for the six months ended June 30, 2018 (amounts in thousands):

|                          | 2018      |
|--------------------------|-----------|
| Balance at January 1,    | \$366,955 |
| Change in market value   | 172       |
| Change in carrying value | (644 )    |
| Balance at June 30,      | \$366,483 |

EQR contributes all net proceeds from its various equity offerings (including proceeds from exercise of options for Common Shares) to ERPOP. In return for those contributions, EQR receives a number of OP Units in ERPOP equal to the number of Common Shares it has issued in the equity offering (or in the case of a preferred equity offering, a number of preference units in ERPOP equal in number and having the same terms as the preferred shares issued in the equity offering).

The following table presents the Operating Partnership's issued and outstanding "Preference Units" as of June 30, 2018 and December 31, 2017:

|   |                  | Amounts in thousands                  |                  |                      |
|---|------------------|---------------------------------------|------------------|----------------------|
|   | Call<br>Date (1) | Annual<br>Dividend<br>Per<br>Unit (2) | June 30,<br>2018 | December 31,<br>2017 |
| <b>Preference Units:</b>                                  |                  |                                       |                  |                      |
| 8.29% Series K Cumulative Redeemable Preference Units;    |                  |                                       |                  |                      |
| liquidation value \$50 per unit; 745,600 units issued and |                  |                                       |                  |                      |
| outstanding as of June 30, 2018 and December 31, 2017     |                  |                                       |                  |                      |
|   | 12/10/26         | \$ 4.145                              | \$37,280         | \$ 37,280            |
|   |                  |                                       | \$37,280         | \$ 37,280            |

(1) On or after the call date, redeemable preference units may be redeemed for cash at the option of the Operating Partnership, in whole or in part, at a redemption price equal to the liquidation price per unit, plus accrued and unpaid distributions, if any, in conjunction with the concurrent redemption of the corresponding Company Preferred Shares.

(2) Dividends on Preference Units are payable quarterly.

Other

In September 2009, the Company announced the establishment of an At-The-Market ("ATM") share offering program which would allow EQR to sell Common Shares from time to time into the existing trading market at current market prices as well as through negotiated transactions. Per the terms of ERPOP's partnership agreement, EQR contributes

the net proceeds from all equity offerings to the capital of ERPOP in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis). The program currently has a maturity of June 2019. EQR has the authority to issue 13.0 million shares but has not issued any shares under this program since September 2012.

The Company may repurchase up to 13.0 million Common Shares under its share repurchase program. No shares were repurchased during the six months ended June 30, 2018. As of June 30, 2018, EQR has remaining authorization to repurchase up to 13.0 million of its shares under the repurchase program.

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## 4. Real Estate and Lease Intangibles

The following table summarizes the carrying amounts for the Company's investment in real estate (at cost) as of June 30, 2018 and December 31, 2017 (amounts in thousands):

|                                   | June 30,<br>2018 | December 31,<br>2017 |
|-----------------------------------|------------------|----------------------|
| Land                              | \$5,986,329      | \$5,996,024          |
| Depreciable property:             |                  |                      |
| Buildings and improvements        | 17,852,269       | 17,743,042           |
| Furniture, fixtures and equipment | 1,615,089        | 1,548,961            |
| In-Place lease intangibles        | 479,248          | 476,359              |
| Projects under development:       |                  |                      |
| Land                              | 39,437           | 43,226               |
| Construction-in-progress          | 106,127          | 120,321              |
| Land held for development:        |                  |                      |
| Land                              | 61,038           | 62,538               |
| Construction-in-progress          | 25,060           | 36,425               |
| Investment in real estate         | 26,164,597       | 26,026,896           |
| Accumulated depreciation          | (6,338,043 )     | (6,040,378 )         |
| Investment in real estate, net    | \$19,826,554     | \$19,986,518         |

The following table summarizes the carrying amounts for the Company's above and below market ground and retail lease intangibles as of June 30, 2018 and December 31, 2017 (amounts in thousands):

| Description                             | Balance Sheet Location | June 30,<br>2018 | December 31,<br>2017 |
|---|------------------------|------------------|----------------------|
| <b>Assets</b>                           |                        |                  |                      |
| Ground lease intangibles – below market | Other Assets           | \$191,918        | \$191,918            |
| Retail lease intangibles – above market | Other Assets           | 1,260            | 1,260                |
| Lease intangible assets                 |                        | 193,178          | 193,178              |
| Accumulated amortization                |                        | (24,691 )        | (22,434 )            |
| Lease intangible assets, net            |                        | \$168,487        | \$170,744            |
| <b>Liabilities</b>                      |                        |                  |                      |
| Ground lease intangibles – above market | Other Liabilities      | \$2,400          | \$2,400              |
| Retail lease intangibles – below market | Other Liabilities      | 5,270            | 5,270                |
| Lease intangible liabilities            |                        | 7,670            | 7,670                |
| Accumulated amortization                |                        | (5,204 )         | (5,143 )             |
| Lease intangible liabilities, net       |                        | \$2,466          | \$2,527              |

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The following table provides a summary of the effect of the amortization for above and below market ground and retail lease intangibles on the Company's accompanying consolidated statements of operations and comprehensive income for the six months and quarters ended June 30, 2018 and 2017, respectively (amounts in thousands):

| Description                          | Income Statement Location | Six Months             |           | Quarter Ended    |           |
|--------------------------------------|---------------------------|------------------------|-----------|------------------|-----------|
|                                      |                           | Ended June 30,<br>2018 | 2017      | June 30,<br>2018 | 2017      |
| Ground lease intangible amortization | Property and Maintenance  | \$(2,232)              | \$(2,161) | \$(1,116)        | \$(1,081) |
| Retail lease intangible amortization | Rental Income             | 36                     | 444       | 18               | 220       |
| Total amortization of above/below    |                           |                        |           |                  |           |
| market lease intangibles             |                           | \$(2,196)              | \$(1,717) | \$(1,098)        | \$(861 )  |

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The following table provides a summary of the aggregate amortization for above and below market ground and retail lease intangibles for each of the next five years (amounts in thousands):

|                          | Remaining   |            |            |            |            |            |
|--------------------------|-------------|------------|------------|------------|------------|------------|
|                          | 2018        | 2019       | 2020       | 2021       | 2022       | 2023       |
| Ground lease intangibles | \$ (2,231 ) | \$ (4,463) | \$ (4,463) | \$ (4,463) | \$ (4,463) | \$ (4,463) |
| Retail lease intangibles | 35          | 71         | 71         | 71         | 27         | 19         |
| Total                    | \$ (2,196 ) | \$ (4,392) | \$ (4,392) | \$ (4,392) | \$ (4,436) | \$ (4,444) |

During the six months ended June 30, 2018, the Company acquired the entire equity interest in the following from unaffiliated parties (purchase price in thousands):

|                                      | Properties | Apartment Units | Purchase Price |
|--------------------------------------|------------|-----------------|----------------|
| Rental Properties – Consolidated (1) | 2          | 357             | \$ 199,700     |
| Total                                | 2          | 357             | \$ 199,700     |

(1)Purchase price includes an allocation of approximately \$49.1 million to land and \$151.4 million to depreciable property (inclusive of capitalized closing costs).

During the six months ended June 30, 2018, the Company disposed of the following to unaffiliated parties (sales price in thousands):

|                                  | Properties | Apartment Units | Sales Price |
|----------------------------------|------------|-----------------|-------------|
| Rental Properties – Consolidated | 4          | 786             | \$ 290,020  |
| Land Parcels (one)               | —          | —               | 2,700       |
| Total                            | 4          | 786             | \$ 292,720  |

The Company recognized a net gain on sales of real estate properties of approximately \$142.2 million and a net gain on sales of land parcels of approximately \$1.0 million on the above sales.

#### 5. Commitments to Acquire/Dispose of Real Estate

The Company has entered into a separate agreement to acquire the following (purchase price in thousands):



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|                                  | Properties | Apartment Units | Purchase Price |
|----------------------------------|------------|-----------------|----------------|
| Rental Properties – Consolidated | 1          | 372             | \$ 135,500     |
| Total                            | 1          | 372             | \$ 135,500     |

The Company has entered into a separate agreement to dispose of the following (sales price in thousands):

|                                  | Properties | Apartment Units | Sales Price |
|----------------------------------|------------|-----------------|-------------|
| Rental Properties – Consolidated | 1          | 506             | \$ 416,100  |
| Total                            | 1          | 506             | \$ 416,100  |

The closing of these pending transactions are subject to certain conditions and restrictions, therefore, there can be no assurance that these transactions will be consummated or that the final terms will not differ in material respects from those summarized above.

#### 6. Investments in Partially Owned Entities

The Company has co-invested in various properties with unrelated third parties which are either consolidated or accounted for under the equity method of accounting (unconsolidated).

#### Consolidated Variable Interest Entities (“VIEs”)

In accordance with accounting standards for consolidation of VIEs, the Company consolidates ERPOP on EQR’s financial statements. As the sole general partner of ERPOP, EQR has exclusive control of ERPOP’s day-to-day management. The limited

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partners are not able to exercise substantive kick-out or participating rights. As a result, ERPOP qualifies as a VIE. EQR has a controlling financial interest in ERPOP and, thus, is ERPOP's primary beneficiary. EQR has the power to direct the activities of ERPOP that most significantly impact ERPOP's economic performance as well as the obligation to absorb losses or the right to receive benefits from ERPOP that could potentially be significant to ERPOP.

The Company has various equity interests in certain joint ventures owning 17 properties containing 3,535 apartment units. The Company is the general partner or managing member of these joint ventures and is responsible for managing the operations and affairs of the joint ventures as well as making all decisions regarding the businesses of the joint ventures. The limited partners or non-managing members are not able to exercise substantive kick-out or participating rights. As a result, the joint ventures qualify as VIEs. The Company has a controlling financial interest in the VIEs and, thus, is the VIEs' primary beneficiary. The Company has both the power to direct the activities of the VIEs that most significantly impact the VIEs' economic performance as well as the obligation to absorb losses or the right to receive benefits from the VIEs that could potentially be significant to the VIEs. As a result, the joint ventures are required to be consolidated on the Company's financial statements. The consolidated assets and liabilities related to the joint ventures were approximately \$717.5 million and \$313.4 million, respectively, at June 30, 2018 and approximately \$518.9 million and \$307.0 million, respectively, at December 31, 2017.

## Investments in Unconsolidated Entities

The following table and information summarizes the Company's investments in unconsolidated entities, which are accounted for under the equity method of accounting as the requirements for consolidation are not met, as of June 30, 2018 and December 31, 2017 (amounts in thousands except for ownership percentage):

|  | June 30, 2018    | December 31, 2017 | Ownership Percentage |
|--|------------------|-------------------|----------------------|
| <b>Investments in Unconsolidated Entities:</b> |                  |                   |                      |
| Wisconsin Place Developer (VIE) (1)            | \$ 43,456        | \$ 44,451         | 33.3%                |
| Operating Properties (Non-VIE) (2)             | 11,378           | 12,367            | 20.0%                |
| Other  | 3,290            | 1,436             | Varies               |
| <b>Investments in Unconsolidated Entities</b>  | <b>\$ 58,124</b> | <b>\$ 58,254</b>  |                      |

(1) Represents an unconsolidated interest in an entity that owns the land underlying one of the consolidated joint venture properties noted above and owns and operates a related parking facility. The joint venture, as a limited partner, does not have substantive kick-out or participating rights in the entity. As a result, the entity qualifies as a VIE. The joint venture does not have a controlling financial interest in the VIE and is not the VIE's primary beneficiary. The joint venture does not have the power to direct the activities of the VIE that most significantly impact the VIE's economic performance or the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. As a result, the entity that owns the land and owns and operates the parking facility is unconsolidated and recorded using the equity method of accounting.

(2) Includes two joint ventures under separate agreements with the same partner totaling 945 apartment units.

## 7. Restricted Deposits

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The following table presents the Company's restricted deposits as of June 30, 2018 and December 31, 2017 (amounts in thousands):

|  | June 30,<br>2018 | December 31,<br>2017 |
|--|------------------|----------------------|
| Mortgage escrow deposits:                      |                  |                      |
| Real estate taxes and insurance                | \$1,171          | \$ 845               |
| Replacement reserves                           | 7,698            | 8,347                |
| Mortgage principal reserves/sinking funds      | 6,544            | 3,167                |
| Other  | 852              | 852                  |
| Mortgage escrow deposits                       | 16,265           | 13,211               |
| Restricted cash:                               |                  |                      |
| Earnest money on pending acquisitions          | 750              | 750                  |
| Restricted deposits on real estate investments | 712              | 58                   |
| Resident security and utility deposits         | 35,097           | 35,183               |
| Other  | 1,546            | 913                  |
| Restricted cash                                | 38,105           | 36,904               |
| Restricted deposits                            | \$54,370         | \$ 50,115            |

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8. Debt

EQR does not have any indebtedness as all debt is incurred by the Operating Partnership. EQR guarantees the Operating Partnership's revolving credit facility up to the maximum amount and for the full term of the facility. Weighted average interest rates noted below for the six months ended June 30, 2018 are net of the effect of any derivative instruments.

Mortgage Notes Payable

As of June 30, 2018, the Company had outstanding mortgage debt of approximately \$2.9 billion.

During the six months ended June 30, 2018, the Company:

- Repaid \$550.0 million of 6.08% mortgage debt held in a Fannie Mae loan pool maturing in 2020 and incurred a prepayment penalty of approximately \$22.1 million;
- Repaid \$43.7 million of conventional fixed-rate mortgage loans maturing in 2018;
- Repaid \$131.9 million of various tax-exempt mortgage bonds maturing in 2028 through 2042; and
- Repaid \$3.3 million of scheduled principal repayments on various mortgage debt.

The Company recorded \$1.6 million of write-offs of unamortized deferred financing costs during the six months ended June 30, 2018 as additional interest expense related to debt extinguishment of mortgages. The Company also recorded \$0.2 million of write-offs of net unamortized premiums during the six months ended June 30, 2018 as a reduction of interest expense related to debt extinguishment of mortgages.

As of June 30, 2018, the Company had \$563.4 million of secured debt subject to third party credit enhancement.

As of June 30, 2018, scheduled maturities for the Company's outstanding mortgage indebtedness were at various dates through May 28, 2061. At June 30, 2018, the interest rate range on the Company's mortgage debt was 0.10% to 6.90%. During the six months ended June 30, 2018, the weighted average interest rate on the Company's mortgage debt was 4.22%.

Notes

As of June 30, 2018, the Company had outstanding unsecured notes of approximately \$5.5 billion.

During the six months ended June 30, 2018, the Company issued \$500.0 million of ten-year 3.50% unsecured notes, receiving net proceeds of approximately \$497.0 million before underwriting fees, hedge termination costs and other expenses, at an all-in effective interest rate of 3.61%.

As of June 30, 2018, scheduled maturities for the Company's outstanding notes were at various dates through August 1, 2047. At June 30, 2018, the interest rate range on the Company's notes before the effect of certain fair value hedges was 2.375% to 7.57%. During the six months ended June 30, 2018, the weighted average interest rate on the Company's notes was 4.27%.

The Company's unsecured public debt contains certain financial and operating covenants including, among other things, maintenance of certain financial ratios. The Company was in compliance with its unsecured public debt covenants for the six months ended June 30, 2018.

Line of Credit and Commercial Paper

On November 3, 2016, the Company replaced its existing \$2.5 billion facility with a \$2.0 billion unsecured revolving credit facility maturing January 10, 2022. The Company has the ability to increase available borrowings by an additional \$750.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. The interest rate on advances under the facility will generally be LIBOR plus a spread (currently 0.825%), or based on bids received from the lending group, and the Company pays an annual facility fee (currently 12.5 basis points). Both the spread and the facility fee are dependent on the credit rating of the Company's long term debt.

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On February 2, 2015, the Company entered into an unsecured commercial paper note program in the United States. The Company may borrow up to a maximum of \$500.0 million under this program subject to market conditions. The notes will be sold under customary terms in the United States commercial paper note market and will rank pari passu with all of the Company's other unsecured senior indebtedness. As of June 30, 2018, there was a balance of \$345.8 million outstanding on the commercial paper program (\$347.0 million in principal outstanding net of an unamortized discount of \$1.2 million). The notes bear interest at various floating rates with a weighted average of 2.16% for the six months ended June 30, 2018 and a weighted average maturity of 48 days as of June 30, 2018.

As of June 30, 2018, the amount available on the revolving credit facility was \$1.65 billion (net of \$6.7 million which was restricted/dedicated to support letters of credit and net of \$347.0 million in principal outstanding on the commercial paper program). During the six months ended June 30, 2018, the weighted average interest rate on the revolving credit facility was 2.29%.

Other

On April 24, 2017, the Company executed a new letter of credit facility with a third party financial institution which is not backed by or collateralized by borrowings on the Company's unsecured revolving credit facility. As of June 30, 2018, there was \$9.0 million in letters of credit outstanding on this facility.

9. Derivative and Other Fair Value Instruments

The valuation of financial instruments requires the Company to make estimates and judgments that affect the fair value of the instruments. The Company, where possible, bases the fair values of its financial instruments, including its derivative instruments, on listed market prices and third party quotes. Where these are not available, the Company bases its estimates on current instruments with similar terms and maturities or on other factors relevant to the financial instruments.

In the normal course of business, the Company is exposed to the effect of interest rate changes. The Company seeks to manage these risks by following established risk management policies and procedures including the use of derivatives to hedge interest rate risk on debt instruments. The Company may also use derivatives to manage commodity prices in the daily operations of the business.

A three-level valuation hierarchy exists for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows:

Level 1 – Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement. The Company's derivative positions are valued using models developed by the respective counterparty as well as models developed internally by the Company that use as their basis readily observable market parameters (such as forward yield curves and credit default swap data). Employee holdings other than Common Shares within the

supplemental executive retirement plan (the “SERP”) are valued using quoted market prices for identical assets and are included in other assets and other liabilities on the consolidated balance sheets. Redeemable Noncontrolling Interests – Operating Partnership/Redeemable Limited Partners are valued using the quoted market price of Common Shares. The fair values disclosed for mortgage notes payable and unsecured debt (including its commercial paper and line of credit, if applicable) were calculated using indicative rates provided by lenders of similar loans in the case of mortgage notes payable and the private unsecured debt (including its commercial paper and line of credit, if applicable) and quoted market prices for each underlying issuance in the case of the public unsecured notes.

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The fair values of the Company's financial instruments (other than mortgage notes payable, unsecured notes, commercial paper, line of credit and derivative instruments), including cash and cash equivalents and other financial instruments, approximate their carrying or contract value. The following table provides a summary of the carrying and fair values for the Company's mortgage notes payable and unsecured debt (including its commercial paper and line of credit, if applicable) at June 30, 2018 and December 31, 2017, respectively (amounts in thousands):

|                             | June 30, 2018  |                                | December 31, 2017 |                                |
|-----------------------------|----------------|--------------------------------|-------------------|--------------------------------|
|                             | Carrying Value | Estimated Fair Value (Level 2) | Carrying Value    | Estimated Fair Value (Level 2) |
| Mortgage notes payable, net | \$2,894,325    | \$2,823,402                    | \$3,618,722       | \$3,615,384                    |
| Unsecured debt, net         | 5,878,444      | 5,911,615                      | 5,338,569         | 5,619,744                      |
| Total debt, net             | \$8,772,769    | \$8,735,017                    | \$8,957,291       | \$9,235,128                    |

The following table summarizes the Company's consolidated derivative instruments at June 30, 2018 (dollar amounts are in thousands):

|                          | Fair Value |           | Forward Starting |           |
|--------------------------|------------|-----------|------------------|-----------|
|                          | Hedges (1) | Swaps (2) | Hedges (1)       | Swaps (2) |
| Current Notional Balance | \$450,000  | \$800,000 |                  |           |
| Lowest Interest Rate     | 2.375 %    | 2.1478 %  |                  |           |
| Highest Interest Rate    | 2.375 %    | 3.1163 %  |                  |           |
| Earliest Maturity Date   | 2019       | 2028      |                  |           |
| Latest Maturity Date     | 2019       | 2029      |                  |           |

(1) Fair Value Hedges – Converts outstanding fixed rate unsecured notes (\$450.0 million 2.375% notes due July 1, 2019) to a floating interest rate of 90-Day LIBOR plus 0.61%.

(2) Forward Starting Swaps – Designed to partially fix interest rates in advance of planned future debt issuances. Of the \$800.0 million notional balance, \$300.0 million of these swaps have mandatory counterparty terminations in 2019 and are targeted for certain 2018 debt issuances while \$500.0 million of these swaps have mandatory counterparty terminations in 2020 and are targeted for certain 2019 debt issuances.



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The following tables provide a summary of the fair value measurements for each major category of assets and liabilities measured at fair value on a recurring basis and the location within the accompanying consolidated balance sheets at June 30, 2018 and December 31, 2017, respectively (amounts in thousands):

| Description   | Balance Sheet Location | 6/30/2018         | Fair Value Measurements at Reporting Date Using                |   |   |
|---|------------------------|-------------------|--|---|---|
|   |                        |                   | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <b>Assets</b>   |                        |                   |  |   |   |
| Derivatives designated as hedging instruments:  |                        |                   |  |   |   |
| Interest Rate Contracts:  |                        |                   |  |   |   |
| Forward Starting Swaps  | Other Assets           | \$ 16,731         | \$ —   | \$ 16,731                                     | \$ —                                      |
| Supplemental Executive Retirement Plan  | Other Assets           | 140,432           | 140,432  | —   | —   |
| <b>Total</b>  |                        | <b>\$ 157,163</b> | <b>\$ 140,432</b>  | <b>\$ 16,731</b>                              | <b>\$ —</b>                               |
| <b>Liabilities</b>  |                        |                   |  |   |   |
| Derivatives designated as hedging instruments:  |                        |                   |  |   |   |
| Interest Rate Contracts:  |                        |                   |  |   |   |
| Fair Value Hedges   | Other Liabilities      | \$ 3,748          | \$ —   | \$ 3,748                                      | \$ —                                      |
| Forward Starting Swaps  | Other Liabilities      | 1,231             | —  | 1,231   | —   |
| Supplemental Executive Retirement Plan  | Other Liabilities      | 140,432           | 140,432  | —   | —   |
| <b>Total</b>  |                        | <b>\$ 145,411</b> | <b>\$ 140,432</b>  | <b>\$ 4,979</b>                               | <b>\$ —</b>                               |
| Redeemable Noncontrolling Interests – Operating Partnership/Redeemable Limited Partners |                        |                   |  |   |   |
|   | Mezzanine              | \$ 366,483        | \$ —   | \$ 366,483                                    | \$ —                                      |

| Description   | Balance Sheet Location | 12/31/2017        | Fair Value Measurements at Reporting Date Using                |   |   |
|---|------------------------|-------------------|--|---|---|
|   |                        |                   | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <b>Assets</b>   |                        |                   |  |   |   |
| Derivatives designated as hedging instruments:  |                        |                   |  |   |   |
| Interest Rate Contracts:  |                        |                   |  |   |   |
| Forward Starting Swaps  | Other Assets           | \$ 16,731         | \$ —   | \$ 16,731                                     | \$ —                                      |
| Supplemental Executive Retirement Plan  | Other Assets           | 140,432           | 140,432  | —   | —   |
| <b>Total</b>  |                        | <b>\$ 157,163</b> | <b>\$ 140,432</b>  | <b>\$ 16,731</b>                              | <b>\$ —</b>                               |
| <b>Liabilities</b>  |                        |                   |  |   |   |
| Derivatives designated as hedging instruments:  |                        |                   |  |   |   |
| Interest Rate Contracts:  |                        |                   |  |   |   |
| Fair Value Hedges   | Other Liabilities      | \$ 3,748          | \$ —   | \$ 3,748                                      | \$ —                                      |
| Forward Starting Swaps  | Other Liabilities      | 1,231             | —  | 1,231   | —   |
| Supplemental Executive Retirement Plan  | Other Liabilities      | 140,432           | 140,432  | —   | —   |
| <b>Total</b>  |                        | <b>\$ 145,411</b> | <b>\$ 140,432</b>  | <b>\$ 4,979</b>                               | <b>\$ —</b>                               |
| Redeemable Noncontrolling Interests – Operating Partnership/Redeemable Limited Partners |                        |                   |  |   |   |
|   | Mezzanine              | \$ 366,483        | \$ —   | \$ 366,483                                    | \$ —                                      |

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(Level 1)

(Level 3)

Assets

Derivatives designated as hedging

instruments:

Interest Rate Contracts:

|  |              |            |            |          |      |
|--|--------------|------------|------------|----------|------|
| Forward Starting Swaps                 | Other Assets | \$ 5,143   | \$ —       | \$ 5,143 | \$ — |
| Supplemental Executive Retirement Plan | Other Assets | 140,159    | 140,159    | —        | —    |
| Total                                  |              | \$ 145,302 | \$ 140,159 | \$ 5,143 | \$ — |

Liabilities

Derivatives designated as hedging

instruments:

Interest Rate Contracts:

|                   |                   |          |      |          |      |
|-------------------|-------------------|----------|------|----------|------|
| Fair Value Hedges | Other Liabilities | \$ 1,597 | \$ — | \$ 1,597 | \$ — |
|-------------------|-------------------|----------|------|----------|------|