HomeStreet, Inc.
Form 10-Q
November 05, 2015
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2015

Commission file number: 001-35424

HOMESTREET, INC.

(Exact name of registrant as specified in its charter)

\_\_\_\_\_

Washington 91-0186600

(State or other jurisdiction of incorporation) (IRS Employer Identification No.)

601 Union Street, Suite 2000 Seattle, Washington 98101

(Address of principal executive offices)

(Zip Code)

(206) 623-3050

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large Accelerated Filer o Accelerated Filer

Non-accelerated Filer o Smaller Reporting Company of Smaller Reporting Company (or defined in Pula 12b 2 of the Evenance Act)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of outstanding shares of the registrant's common stock as of November 2, 2015 was 22,076,533.6.

X

## PART I – FINANCIAL INFORMATION

ITEM 1	FINANCIAL	STATEMENTS

Consolidated Statements of Financial Condition (Unaudited) at September 30, 2015 and December 31, 2014	<u>4</u>
Interim Consolidated Statements of Operations (Unaudited) for the Three and Nine Months Ended September 30 2015 and 2014	<u>5</u>
Interim Consolidated Statements of Comprehensive Income (Unaudited) for the Three and Nine Months Ended September 30, 2015 and 2014	<u>6</u>
Interim Consolidated Statements of Shareholders' Equity (Unaudited) for the Nine Months Ended September 30, 2015 and 2014	' <u>7</u>
Interim Consolidated Statements of Cash Flows (Unaudited) for the Nine Months Ended September 30, 2015 and 2014	<u>1</u> 8
Notes to Interim Consolidated Financial Statements (Unaudited)	
Note 1 – Summary of Significant Accounting Policies	<u>10</u>
Note 2 – Business Combinations	<u>12</u>
Note 3 – Investment Securities	<u>15</u>
Note 4 – Loans and Credit Quality	<u>19</u>
Note 5 – Deposits	<u>34</u>
Note 6 – Derivatives and Hedging Activities	<u>35</u>
Note 7 – Mortgage Banking Operations	<u>37</u>
Note 8 – Commitments, Guarantees and Contingencies	<u>41</u>
Note 9 – Fair Value Measurement	<u>43</u>
Note 10 – Earnings Per Share	<u>52</u>
Note 11 – Business Segments	<u>52</u>
Note 12 – Subsequent Events	<u>54</u>
ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	
Forward-Looking Statements	55

Summary Financial Data	<u>57</u>
Management's Overview of Financial Performance	<u>60</u>
Critical Accounting Policies and Estimates	<u>63</u>
Results of Operations	<u>64</u>
Review of Financial Condition	<u>72</u>
Business Segments	<u>75</u>
Off-Balance Sheet Arrangements	<u>80</u>
Enterprise Risk Management	<u>80</u>
Credit Risk Management	<u>80</u>
Liquidity and Capital Management	<u>87</u>
Accounting Developments	<u>90</u>
2	

ITEM 3	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	<u>91</u>
ITEM 4	CONTROLS AND PROCEDURES	<u>93</u>
<u>PART II – O</u>	THER INFORMATION	
ITEM 1	LEGAL PROCEEDINGS	<u>94</u>
ITEM 1A	RISK FACTORS	<u>94</u>
ITEM 6	<u>EXHIBITS</u>	<u>110</u>
SIGNATURI	ES	111

Unless we state otherwise or the content otherwise requires, references in this Form 10-Q to "HomeStreet," "we," "our," "us" or the "Company" refer collectively to HomeStreet, Inc., a Washington corporation, HomeStreet Bank ("Bank"), HomeStreet Capital Corporation and other direct and indirect subsidiaries of HomeStreet, Inc.

# PART I – FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

### HOMESTREET, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Unaudited)

(in thousands, except share data)	September 30, 2015	December 31, 2014
ASSETS		
Cash and cash equivalents (including interest-earning instruments of \$11,363 and \$10,271)	\$ 37,303	\$ 30,502
Investment securities (includes \$570,082 and \$427,326 carried at fair value) Loans held for sale (includes \$860,800 and \$610,350 carried at fair value)	602,018 882,319	455,332 621,235
Loans held for investment (net of allowance for loan losses of \$26,922 and \$22,021; includes \$23,755 and \$0 carried at fair value)	3,012,943	2,099,129
Mortgage servicing rights (includes \$132,701 and \$112,439 carried at fair value) Other real estate owned Federal Home Loan Bank stock, at cost Premises and equipment, net Goodwill Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits	146,080 8,273 44,652 60,544 11,945 169,576 \$ 4,975,653	123,324 9,448 33,915 45,251 11,945 105,009 \$ 3,535,090 \$ 2,445,430
Federal Home Loan Bank advances Federal funds purchased and securities sold under agreements to repurchase Accounts payable and other liabilities Long-term debt	1,025,745 — 119,900 61,857	597,590 50,000 77,975 61,857
Total liabilities Commitments and contingencies (Note 8) Shareholders' equity: Preferred stock, no par value, authorized 10,000 shares, issued and outstanding, 0 shares and 0 shares	4,515,195 —	3,232,852
Common stock, no par value, authorized 160,000,000, issued and outstanding, 22,061,702 shares and 14,856,611 shares Additional paid-in capital Retained earnings Accumulated other comprehensive income Total shareholders' equity	511 222,047 236,207 1,693 460,458	511 96,615 203,566 1,546 302,238
Total liabilities and shareholders' equity	\$ 4,975,653	\$ 3,535,090

See accompanying notes to interim consolidated financial statements (unaudited).

# HOMESTREET, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Chaudicu)					
	Three Months Ended September 30,		Nine Months Ended September 30,		
(in thousands, except share data)	2015	2014	2015	2014	
Interest income:					
Loans	\$41,012	\$25,763	\$111,603	\$71,865	
Investment securities	2,754	2,565	8,426	8,199	
Other	224	150	647	449	
	43,990	28,478	120,676	80,513	
Interest expense:					
Deposits	3,069	2,364	8,656	7,080	
Federal Home Loan Bank advances	958	509	2,476	1,366	
Federal funds purchased and securities sold under agreements	3		0	7	
to repurchase		6	8	7	
Long-term debt	278	271	815	851	
Other	51	20	123	42	
	4,356	3,170	12,078	9,346	
Net interest income	39,634	25,308	108,598	71,167	
Provision (reversal of provision) for credit losses	700		4,200	(1,500	)
Net interest income after provision for credit losses	38,934	25,308	104,398	72,667	
Noninterest income:	,	,		,	
Net gain on mortgage loan origination and sale activities	57,885	37,642	189,746	104,946	
Mortgage servicing income	4,768	6,155	10,896	24,284	
Income (loss) from WMS Series LLC	380	•	1,428	(69	)
Gain (loss) on debt extinguishment	_	2		(573	)
Depositor and other retail banking fees	1,701	944	4,239	2,676	,
Insurance agency commissions	477	256	1,183	892	
Gain on sale of investment securities available for sale	777	230	1,103	0)2	
(includes unrealized gain reclassified from accumulated other					
comprehensive income of \$1,002 and \$480 for the three					
months ended September 30, 2015 and 2014, and \$1,002 and	1,002	480	1,002	1,173	
\$1,173 for the nine months ended September 30, 2015 and					
2014, respectively)					
Bargain purchase gain	796		7,345		
Other	459	<del></del>		<del></del>	
Oulci	67,468	45,813	215,828	134,170	
Noninterest expense:	07,408	45,615	213,020	134,170	
Salaries and related costs	60,991	42,604	180,238	118,681	
	•	•			
General and administrative	14,869 868	10,326	42,532	31,593	
Legal		630	1,912	1,571	
Consulting	166	628	6,544	2,182	
Federal Deposit Insurance Corporation assessments	504	682	1,890	1,874	
Occupancy	6,077	4,935	18,024	14,042	
Information services	8,159	4,220	21,993	13,597	
Net cost (income) from operation and sale of other real estate owned	392	133	710	(320	)

Edgar Filing: HomeStreet, Inc. - Form 10-Q

	92,026	64,158	273,843	183,220		
Income before income taxes	14,376	6,963	46,383	23,617		
Income tax expense (includes reclassification adjustments of	of					
\$351 and \$168 for the three months ended September 30,	,4,415	1,988	13,742	6,979		
2015 and 2014, and \$351 and \$411 for the nine months end	ed	•	,	•		
September 30, 2015 and 2014, respectively)						
NET INCOME	\$9,961	\$4,975	\$32,641	\$16,638		
Basic income per share	\$0.45	\$0.34	\$1.60	\$1.12		
Diluted income per share	\$0.45	\$0.33	\$1.58	\$1.11		
Dividends paid on common stock per share	\$—	\$—	\$—	\$0.11		
Basic weighted average number of shares outstanding	22,035,317	14,805,780	20,407,386	14,797,019		
Diluted weighted average number of shares outstanding	22,291,810	14,968,238	20,646,540	14,957,034		
See accompanying notes to interim consolidated financial statements (unaudited).						

# HOMESTREET, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(in thousands)	Three Months Ended September 30, 2015 2014		Nine Months Ended September 30, 2015 2014			
(iii tilousalius)	2013	2014	2013	2014		
Net income Other comprehensive income, net of tax:	\$9,961	\$4,975	\$32,641	\$16,638		
Unrealized gain on investment securities available for sale: Unrealized holding gain arising during the period (net of tax expense of \$1,576 and \$501 for the three months ended						
September 30, 2015 and 2014 and \$430 and \$6,579 for the nine months ended September 30, 2015 and 2014, respectively)	2,926	930	798	12,218		
Reclassification adjustment included in net income (net of ta expense of \$351 and \$168 for the three months ended September 30, 2015 and 2014, and \$351 and \$411 for the	(651	) (312	) (651	) (762	)	
nine months ended September 30, 2015 and 2014, respectively)						
Other comprehensive income Comprehensive income	2,275 \$12,236	618 \$5,593	147 \$32,788	11,456 \$28,094		

See accompanying notes to interim consolidated financial statements (unaudited).

# HOMESTREET, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

(in thousands, except share data	Number of shares	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensiv income (loss)	e Total
Balance, January 1, 2014	14,799,991	\$511	\$94,474	\$182,935	\$ (11,994 )	\$265,926
Net income				16,638		16,638
Dividends (\$0.11 per share)	_	_		(1,628)	· —	(1,628)
Share-based compensation expense			1,867	_	_	1,867
Common stock issued	52,980		309			309
Other comprehensive income					11,456	11,456
Balance, September 30, 2014	14,852,971	\$511	\$96,650	\$197,945	\$ (538)	\$294,568
Balance, January 1, 2015	14,856,611	\$511	\$96,615	\$203,566	\$ 1,546	\$302,238
Net income				32,641	_	32,641
Share-based compensation expense	_		986	_	_	986
Common stock issued	7,205,091		124,446		_	124,446
Other comprehensive income					147	147
Balance, September 30, 2015	22,061,702	\$511	\$222,047	\$236,207	\$ 1,693	\$460,458

See accompanying notes to interim consolidated financial statements (unaudited).

# HOMESTREET, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended Septer 30,		
(in thousands)	2015	2014	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$32,641	\$16,638	
Adjustments to reconcile net income to net cash provided by (used in) operating			
activities:			
Depreciation, amortization and accretion	10,700	13,293	
Provision (reversal of provision) for credit losses	4,200	(1,500	)
Fair value adjustment of loans held for sale	(3,797	) (11,320	)
Fair value adjustment of loans held for investment	1,797		
Origination of mortgage servicing rights	(58,158	) (32,726	)
Change in fair value of mortgage servicing rights	34,949	26,075	
Net gain on sale of investment securities	(1,002	) (1,173	)
Net gain on sale of loans originated as held for investment		(4,586	)
Net fair value adjustment, gain on sale and provision for losses on other real estate	290	(641	)
owned	290	(041	)
Loss on early retirement of long-term debt		573	
Loss on disposal of fixed assets	89	_	
Net deferred income tax expense (benefit)	11,491	(13,502	)
Share-based compensation expense	783	1,100	
Bargain purchase gain	(7,345	) —	
Origination of loans held for sale	(5,599,978	) (2,840,050	)
Proceeds from sale of loans originated as held for sale	5,349,444	2,459,748	
Cash used by changes in operating assets and liabilities:			
(Increase) decrease in accounts receivable and other assets	(32,025	) 25,486	
Increase in accounts payable and other liabilities	22,550	9,959	
Net cash (used in) operating activities	(233,371	) (352,626	)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of investment securities	(177,535	) (45,179	)
Proceeds from sale of investment securities	28,080	75,599	
Principal repayments and maturities of investment securities	25,835	32,040	
Proceeds from sale of other real estate owned	4,953	6,019	
Proceeds from sale of loans originated as held for investment	_	271,409	
Proceeds from sale of mortgage servicing rights	3,825	39,004	
Mortgage servicing rights purchased from others	(9	) (8	)
Origination of loans held for investment and principal repayments, net	(260,404	) (389,196	)
Purchase of property and equipment	(16,961	) (13,904	)
Net cash acquired from Simplicity acquisition	112,196	_	
Net cash used in investing activities	(280,020	) (24,216	)
8			

	Nine Months Ended September 30,				
(in thousands)	2015		2014		
CASH FLOWS FROM FINANCING ACTIVITIES:					
Increase in deposits, net	\$212,710		\$214,637		
Proceeds from Federal Home Loan Bank advances	7,332,200		4,619,927		
Repayment of Federal Home Loan Bank advances	(6,969,700	)	(4,467,927	)	
Federal funds purchased and proceeds from securities sold under agreements to repurchase	73,004	:	58,308		
Repayment of securities sold under agreements to repurchase	(123,004	)	(44,083	)	
Proceeds from Federal Home Loan Bank stock repurchase	90,565		1,017		
Purchase of Federal Home Loan Bank stock	(95,783	) .	<u> </u>		
Repayment of long-term debt	<u> </u>		(3,527	)	
Dividends paid			(1,628	)	
Proceeds from stock issuance, net	177		130		
Excess tax benefit related to the exercise of stock options	23	,	767		
Net cash provided by financing activities	520,192		377,621		
NET INCREASE IN CASH AND CASH EQUIVALENTS	6,801	,	779		
CASH AND CASH EQUIVALENTS:					
Beginning of year	30,502		33,908		
End of period	\$37,303		\$34,687		
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:					
Cash paid during the period for:					
Interest paid	\$12,021		\$10,785		
Federal and state income taxes paid, net of (refunds)	16,533		(10,642	)	
Non-cash activities:					
Loans held for investment foreclosed and transferred to other real estate owned	4,095		3,647		
Loans transferred from held for investment to held for sale	32,421		310,455		
Loans transferred from held for sale to held for investment	25,668		17,095		
Ginnie Mae loans recognized with the right to repurchase, net	3,345	(	649		
Simplicity acquisition:					
Assets acquired, excluding cash acquired	738,279	-			
Liabilities assumed	718,916		<del></del>		
Bargain purchase gain	7,345				
Common stock issued	\$124,214		<b>\$</b> —		

See accompanying notes to interim consolidated financial statements (unaudited).

HomeStreet, Inc. and Subsidiaries Notes to Interim Consolidated Financial Statements (Unaudited)

#### NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

HomeStreet, Inc. and its wholly owned subsidiaries (the "Company") is a diversified financial services company serving customers primarily in the Pacific Northwest, California and Hawaii. The Company is principally engaged in real estate lending, including mortgage banking activities, and commercial and consumer banking. The consolidated financial statements include the accounts of HomeStreet, Inc. and its wholly owned subsidiaries, HomeStreet Capital Corporation and HomeStreet Bank (the "Bank"), and the Bank's subsidiaries, HomeStreet/WMS, Inc., HomeStreet Reinsurance, Ltd., Continental Escrow Company and Union Street Holdings LLC. HomeStreet Bank was formed in 1986 and is a state-chartered savings bank.

The Company's accounting and financial reporting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP). Inter-company balances and transactions have been eliminated in consolidation. In preparing the consolidated financial statements, the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements and revenues and expenses during the reporting periods and related disclosures. These estimates that require application of management's most difficult, subjective or complex judgments often result in the need to make estimates about the effect of matters that are inherently uncertain and may change in future periods. Not all of these significant accounting policies require management to make difficult, subjective or complex judgments or estimates. Management has made significant estimates in several areas, including the fair value of assets acquired and liabilities assumed in business combinations (Note 2, Business Combinations), allowance for credit losses (Note 4, Loans and Credit Quality), valuation of residential mortgage servicing rights and loans held for sale (Note 7, Mortgage Banking Operations), loans held for investment (Note 4, Loans and Credit Quality), investment securities (Note 3, Investment Securities) and derivatives (Note 6, Derivatives and Hedging Activities). Certain amounts in the financial statements from prior periods have been reclassified to conform to the current financial statement presentation.

These unaudited interim financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed in this Form 10-Q. The results of operations in the interim financial statements do not necessarily indicate the results that may be expected for the full year. The interim financial information should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2014, filed with the Securities and Exchange Commission ("2014 Annual Report on Form 10-K").

#### Recent Accounting Developments

On September 25, 2015, the FASB issued ASU 2015-16, Simplifying the Accounting for Measurement-Period Adjustments. The ASU was issued to simplify the accounting for measurement period adjustments for business combinations. The amendments in the ASU require that the acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amount is determined. The acquirer is required to also record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. In addition, an entity is required to present separately on the face of the income statement or disclose in the notes to the financial statements the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. For public business entities, the amendments in this ASU are effective for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. The Company will adopt this ASU for the first interim period

beginning after December 15, 2015 and will apply prospectively to adjustments to provisional amounts which occur after the effective date of this ASU.

On April 7, 2015, the FASB issued ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs. The ASU was issued to simplify the presentation of debt issuance costs. This guidance requires that debt issuance costs related to a recognized debt liability be presented on the statement of financial condition as a direct deduction from the carrying amount of that debt liability, consistent with the presentation of debt discounts. This guidance becomes effective for the Company for the interim and annual periods beginning after December 15, 2015, and early adoption is permitted for financial statements that have not been previously issued. The guidance is required to be applied on a retrospective basis to each individual period presented on the statement of financial condition. The adoption of this guidance will result in a reclassification of debt issuance costs from other assets to consolidated obligations on the statement of financial condition. The Company is in the process of evaluating the effect of this guidance on the financial statements but the impact is not expected to be material.

On April 15, 2015, the FASB issued ASU 2015-05, Customer's Accounting for Fees Paid in Cloud Computing Arrangement. The ASU was issued to clarify a customer's accounting for fees paid in a cloud computing arrangement. The amendments provide guidance to customers in determining whether a cloud computing arrangement includes a software license that should be accounted for as internal-use software. If the arrangement does not contain a software license, it would be accounted for as a service contract. This guidance becomes effective for the Company for the interim and annual periods beginning after December 15, 2015, early adoption is permitted. The Company can elect to adopt the amendments either (1) prospectively to all arrangements entered into or materially modified after the effective date or (2) retrospectively. The Company is in the process of evaluating this guidance and its effect on the financial statements but the impact is not expected to be material.

In February 2015, the FASB issued ASU 2015-02, Consolidation. The ASU provides an additional requirement for a limited partnership or similar entity to qualify as a voting interest entity, amending the criteria for consolidating such an entity and eliminating the deferral provided under previous guidance for investment companies. In addition, the new guidance amends the criteria for evaluating fees paid to a decision maker or service provider as a variable interest and amends the criteria for evaluating the effect of fee arrangements and related parties on a VIE primary beneficiary determination. This guidance is effective for interim and annual reporting periods beginning after December 15, 2015. The Company is currently evaluating this guidance to determine the impact on its consolidated financial statements.

In January 2014, the FASB issued ASU 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon foreclosure. The ASU clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments are effective for annual and interim reporting periods beginning on or after December 15, 2014 and can be applied with a modified retrospective transition method or prospectively. The prospective adoption of ASU 2014-04 did not have a material impact on the Company's consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). This ASU clarifies the principles for recognizing revenue from contracts with customers. The new accounting guidance, which does not apply to financial instruments, is effective on a retrospective basis beginning on January 1, 2017. The adoption of ASU 2014-09 is not expected to have a material impact on the Company's consolidated financial statements.

In June 2014, the FASB issued ASU 2014-11, Transfers and Servicing (Topic 860): Repurchase-to Maturity Transactions, Repurchase Financings, and Disclosures. The ASU applies to all entities that enter into repurchase-to-maturity transactions or repurchase financings. The amendments in this ASU require that repurchase-to-maturity transactions be accounted for as secured borrowings consistent with the accounting for other repurchase agreements. In addition, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (a repurchase financing), which will result in secured borrowing accounting for the repurchase agreement. The amendments require an entity to disclose information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements, in which the transferor retains substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction. In addition the amendments require disclosure of the types of collateral pledged in repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions and the tenor of those transactions. The amendments in this ASU are effective for public business entities for the first

interim or annual period beginning after December 15, 2014. The application of this guidance required enhanced disclosures of the Company's repurchase agreements, but had no impact on the Company's consolidated financial statements.

In August 2014, the FASB issued ASU 2014-14, Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure. The ASU clarifies the classification of certain foreclosed mortgage loans held by creditors that are either fully or partially guaranteed under government programs. The ASU requires that a mortgage loan be derecognized and that a separate other receivable be recognized upon foreclosure if the following conditions are met: (1) the loan has a government guarantee that is not separable from the loan before foreclosure; (2) at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim; (3) at the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. The separate other receivable should be measured based on the amount of the loan balance expected to be recovered from the guarantor. The amendments are effective for annual and interim reporting periods beginning on or after December 15, 2014 and can be applied with a modified retrospective transition method or prospectively. The prospective adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

#### NOTE 2-BUSINESS COMBINATIONS:

On March 1, 2015, the Company completed its acquisition of Simplicity Bancorp, Inc., a Maryland corporation ("Simplicity") and Simplicity's wholly owned subsidiary, Simplicity Bank. Simplicity's principal business activities prior to the merger were attracting retail deposits from the general public, originating or purchasing loans, primarily loans secured by first mortgages on owner-occupied, one-to-four family residences and multi-family residences located in Southern California and, to a lesser extent, commercial real estate, automobile and other consumer loans; and the origination and sale of fixed-rate, conforming, one-to-four family residential real estate loans in the secondary market, usually with servicing retained. The primary objective for this acquisition is to grow our Commercial and Consumer Banking segment by expanding the business of the former Simplicity branches by offering additional banking and lending products to former Simplicity customers as well as new customers. The acquisition was accomplished by the merger of Simplicity with and into HomeStreet, Inc. with HomeStreet, Inc. as the surviving corporation, followed by the merger of Simplicity Bank with and into HomeStreet Bank with HomeStreet Bank as the surviving subsidiary. The results of operations of Simplicity will be included in the consolidated results of operations from the date of acquisition.

At the closing, there were 7,180,005 shares of Simplicity common stock, par value \$0.01, outstanding, all of which were cancelled and exchanged for an equal number of shares of HomeStreet common stock, no par value, issued to Simplicity's stockholders. In connection with the merger, all outstanding options to purchase Simplicity common stock were cancelled in exchange for a cash payment equal to the difference between a calculated price of HomeStreet common stock and the exercise price of the option, provided, however, that any options that were out-of-the-money at the time of closing were cancelled for no consideration. The calculated price of \$17.53 was determined by averaging the closing price of HomeStreet common stock for the 10 trading days prior to but not including the 5th business day before the closing date. The aggregate consideration paid by us in the Simplicity acquisition was approximately \$471 thousand in cash and 7,180,005 shares of HomeStreet common stock with a fair value of approximately \$124.2 million as of the acquisition date. We used current liquidity sources to fund the cash consideration.

The acquisition was accounted for under the acquisition method of accounting pursuant to ASC 805, Business Combinations. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of acquisition date. The Company made significant estimates and exercised significant judgment in estimating the fair values and accounting for such acquired assets and assumed liabilities. The valuation of acquired loans, mortgage servicing rights, premises and equipment, core deposit intangibles, deferred taxes, deposits, Federal Home Loan Bank advances and any contingent liabilities that arise as a result of the transaction are considered preliminary and such fair value estimates are subject to adjustment for up to one year after the acquisition date or when additional information relative to the closing date fair values becomes available and such information is considered final, whichever is earlier.

A summary of the consideration paid, the assets acquired and liabilities assumed in the merger are presented below: (in thousands)

March 1, 2015

Fair value consideration paid to Simplicity shareholders: Cash paid (79,399 stock options, consideration based on intrinsic value at a	0.471
calculated price of \$17.53)	\$471
Fair value of common shares issued (7,180,005 shares at \$17.30 per share)	124,214
Total purchase price	\$124,685
Fair value of assets acquired:	
Cash and cash equivalents 112,6	67
Investment securities 26,84	5
Acquired loans 664,1	48
Mortgage servicing rights 980	
Federal Home Loan Bank stock 5,520	
Premises and equipment 2,966	
Bank-owned life insurance 14,50	1
Core deposit intangibles 7,450	
Accounts receivable and other assets 15,86	9
Total assets acquired 850,9	46
Fair value of liabilities assumed:	
Deposits 651,2	.02
Federal Home Loan Bank advances 65,85	5
Accounts payable and accrued expenses 1,859	1
Total liabilities assumed 718,9	16
Net assets acquired	\$132,030
Preliminary bargain purchase (gain)	\$(7,345)

The provisional application of the acquisition method of accounting resulted in a bargain purchase gain of \$7.3 million which was reported as a component of noninterest income on our consolidated statements of operations. A substantial portion of the assets acquired from Simplicity were mortgage-related assets, which generally decrease in value as interest rates rise and increase in value as interest rates fall. The bargain purchase gain was driven largely by a substantial decline in long-term interest rates between the period shortly after our announcement of the Simplicity acquisition and its closing, which resulted in an increase in the fair value of the acquired mortgage assets and the overall net fair value of assets acquired. In addition, the Company believes it was able to acquire Simplicity for less than the fair value of its net assets due to Simplicity's stock trading below its book value for an extended period of time prior to the announcement of the acquisition. The Company negotiated a purchase price per share for Simplicity that was above the prevailing stock price thereby representing a premium to the shareholders. The stock consideration transferred was based on a 1:1 stock conversion ratio. The price of the Company's shares declined between the time the deal was announced and when it closed which also attributed to the bargain purchase gain. The acquisition of Simplicity by the Company was approved by Simplicity's shareholders. For tax purposes, the bargain purchase gain is a non-taxable event.

The operations of Simplicity are included in the Company's operating results as of the acquisition date of March 1, 2015 through the period ended September 30, 2015. Acquisition-related costs were expensed as incurred in noninterest expense as merger and integration costs.

The following table provides a breakout of merger-related expense for the nine months ended September 30, 2015 and for the year ended December 31, 2014:

	Nine Months	Year Ended
(in thousands)	Ended September	December 31,
(in thousands)	30, 2015	2014
Noninterest expense		
Salaries and related costs	\$7,669	\$23
General and administrative	1,256	179
Legal	530	245
Consulting	5,539	388
Occupancy	335	4
Information services	481	50
Total noninterest expense	\$15,810	\$889

The \$664.1 million estimated fair value of loans acquired from Simplicity was determined by utilizing a discounted cash flow methodology considering credit and interest rate risk. Cash flows were determined by estimating future credit losses and the rate of prepayments. Projected monthly cash flows were then discounted to present value based on the Company's weighted average cost of capital. The discount for acquired loans from Simplicity was \$16.6 million as of the acquisition date.

A core deposit intangible ("CDI") of \$7.5 million was recognized related to the core deposits acquired from Simplicity. A discounted cash flow method was used to estimate the fair value of the certificates of deposit. The CDI is amortized over its estimated useful life of approximately ten years using an accelerated method and will be reviewed for impairment quarterly.

The fair value of savings and transaction deposit accounts was assumed to approximate the carrying value as these accounts have no stated maturity and are payable on demand. A discounted cash flow method was used to estimate the fair value of the certificates of deposit. A premium, which will be amortized over the contractual life of the deposits, of \$4.0 million was recorded for certificates of deposit.

The fair value of Federal Home Loan Bank advances was estimated using a discounted cash flow method. A premium, which will be amortized over the contractual life of the advances, of \$855 thousand was recorded for the Federal Home Loan Bank advances.

The Company determined that the disclosure requirements related to the amounts of revenues and earnings of the acquiree included in the consolidated statements of operations since the acquisition date is impracticable. The financial activity and operating results of the acquiree were commingled with the Company's financial activity and operating results as of the acquisition date.

#### Unaudited Pro Forma Results of Operations

The following table presents our unaudited pro forma results of operations for the periods presented as if the Simplicity acquisition had been completed on January 1, 2014. The unaudited pro forma results of operations include the historical accounts of Simplicity and pro forma adjustments as may be required, including the amortization of intangibles with definite lives and the amortization or accretion of any premiums or discounts arising from fair value adjustments for assets acquired and liabilities assumed. The unaudited pro forma information is intended for informational purposes only and is not necessarily indicative of our future operating results or operating results that would have occurred had the Simplicity acquisition been completed at the beginning of 2014. No assumptions have been applied to the pro forma results of operations regarding possible revenue enhancements, expense efficiencies or asset dispositions.

	Three Months E 30,	nded September	Nine Months Ended September 30,			
(in thousands, except share data)	2015	2014	2015	2014		
Net interest income	\$39,603	\$33,182	\$113,190	\$95,140		
Provision (reversal of provision) for credit losses	700	(350)	4,200	(2,250 )		
Total noninterest income	66,676	47,207	209,239	145,702		
Total noninterest expense	91,557	71,014	266,243	218,437		
Net income	\$9,756	\$6,471	\$35,355	\$20,430		
Basic income per share	\$0.44	\$0.30	\$1.60	\$0.94		
Diluted income per share	\$0.44	\$0.30	\$1.59	\$0.93		
Basic weighted average number of shares outstanding	22,035,317	21,551,126	22,034,201	21,749,352		
Diluted weighted average number of shares outstanding	22,291,810	21,735,713	22,207,764	21,934,050		

#### NOTE 3-INVESTMENT SECURITIES:

The following table sets forth certain information regarding the amortized cost and fair values of our investment securities available for sale.

	At September 30, 2015								
(in thousands)	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value					
Mortgage-backed securities:									
Residential	\$91,562	\$216	\$(774	\$91,004					
Commercial	23,824	331	(90	) 24,065					
Municipal bonds	184,160	3,350	(427	) 187,083					
Collateralized mortgage obligations:									
Residential	88,459	119	(789	) 87,789					

Commercial	55,849	468	(71	) 56,246
Corporate debt securities	84,304	307	(1,729	) 82,882
U.S. Treasury securities	40,991	22	_	41,013
	\$569,149	\$4,813	\$(3,880	) \$570,082

	At December 31	1, 2014			
(in thousands)	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value	
Mortgage-backed securities:					
Residential	\$107,624	\$509	\$(853)	\$107,280	
Commercial	13,030	641		13,671	
Municipal bonds	119,744	2,847	(257)	122,334	
Collateralized mortgage obligations:					
Residential	44,254	161	(1,249)	43,166	
Commercial	20,775		(289)	20,486	
Corporate debt securities	80,214	296	(1,110)	79,400	
U.S. Treasury securities	40,976	13	_	40,989	
	\$426,617	\$4,467	\$(3,758)	\$427,326	

Mortgage-backed securities ("MBS") and collateralized mortgage obligations ("CMO") represent securities issued by government sponsored enterprises ("GSEs"). Each of the MBS and CMO securities in our investment portfolio are guaranteed by Fannie Mae, Ginnie Mae or Freddie Mac. Municipal bonds are comprised of general obligation bonds (i.e., backed by the general credit of the issuer) and revenue bonds (i.e., backed by revenues from the specific project being financed) issued by various municipal corporations. As of September 30, 2015 and December 31, 2014, all securities held, including municipal bonds and corporate debt securities, were rated investment grade based upon external ratings where available and, where not available, based upon internal ratings which correspond to ratings as defined by Standard and Poor's Rating Services ("S&P") or Moody's Investors Services ("Moody's"). As of September 30, 2015 and December 31, 2014, substantially all securities held had ratings available by external ratings agencies.

Investment securities available for sale that were in an unrealized loss position are presented in the following tables based on the length of time the individual securities have been in an unrealized loss position.

	At Septem Less than		•	more	Total				
(in thousands)	Gross unrealized losses		Fair value	Gross unrealized losses		Fair value	Gross unrealized losses		Fair value
Mortgage-backed securities:									
Residential	\$(344	)	\$28,158	\$(430	)	\$21,833	\$(774	)	\$49,991
Commercial	(90	)	16,431				(90	)	16,431
Municipal bonds	(281	)	41,334	(147	)	5,815	(428	)	47,149
Collateralized mortgage									
obligations:									
Residential	(191	)	37,565	(597	)	27,618	(788	)	65,183
Commercial				(71	)	4,698	(71	)	4,698
Corporate debt securities	(631	)	29,482	(1,098	)	27,152	(1,729	)	56,634
	\$(1,537	)	\$152,970	\$(2,343	)	\$87,116	\$(3,880	)	\$240,086

(in thousands)	At Decembe Less than 12 Gross unrealized losses	*	12 months Gross unrealized losses		more Fair value	Total Gross unrealized losses		Fair value
Mortgage-backed securities:								
Residential	<b>\$</b> —	<b>\$</b> —	\$(853	)	\$57,242	\$(853	)	\$57,242
Municipal bonds	(11)	2,339	(246	)	17,155	(257	)	19,494
Collateralized mortgage								
obligations:								
Residential			(1,249	)	31,021	(1,249	)	31,021
Commercial	(29)	5,037	(260	)	15,449	(289	)	20,486
Corporate debt securities	(56)	13,140	(1,054	)	40,997	(1,110	)	54,137
-	\$(96)	\$20,516	\$(3,662	)	\$161,864	\$(3,758	)	\$182,380

The Company has evaluated securities available for sale that are in an unrealized loss position and has determined that the decline in value is temporary and is related to the change in market interest rates since purchase. The decline in value is not related to any issuer- or industry-specific credit event. The Company has not identified any expected credit losses on its debt securities as of September 30, 2015 and December 31, 2014. In addition, as of September 30, 2015 and December 31, 2014, the Company had not made a decision to sell any of its debt securities held, nor did the Company consider it more likely than not that it would be required to sell such securities before recovery of their amortized cost basis.

The following tables present the fair value of investment securities available for sale by contractual maturity along with the associated contractual yield for the periods indicated below. Contractual maturities for mortgage-backed securities and collateralized mortgage obligations as presented exclude the effect of expected prepayments. Expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations before the underlying mortgages mature. The weighted-average yield is computed using the contractual coupon of each security weighted based on the fair value of each security and does not include adjustments to a tax equivalent basis.

	At Septer	mber 30, 2	2015							
	Within or	-	After one through f	ive vears	After five through ter	n vears	After ten years		Total	
(in thousands)	Fair Value	Weighte Average Yield	d Fair Value	Weighte Average Yield	d Fair Value	Weighte Average Yield	d Fair Value	Weighte Average Yield	d Fair Value	Weighted Average Yield
Mortgage-backed securities:	I									
Residential	<b>\$</b> —	%	\$4	0.40 %	\$3,425	1.60 %	\$87,575	1.86 %	\$91,004	1.85 %
Commercial	_	_	_	_	18,239	2.21	5,826	4.88	24,065	2.83
Municipal bonds	516	2.10	7,812	3.41	35,836	3.39	142,919	4.04	187,083	3.88
Collateralized mortgage obligations:										
Residential					161	0.91	87,628	1.64	87,789	1.64
Commercial			5,461	1.90	40,649	2.28	10,136	2.03	56,246	2.20
	_	_	13,298	2.61	38,947	3.24	30,637	3.70	82,882	3.31

Corporate debt securities U.S. Treasury securities Total available for sale	40,013 \$40,529	0.35 0.37	%	1,000 \$27,575	0.64 2.62	%	 \$137,257	 2.81	%	— \$364,721	 2.83	%	41,013 \$570,082	0.35 2.64	%
17															

	At Decen	nber 3	1, 2	014											
	Within or	•		After one through f	ive ve	ars	After five through to	en vea	rc	After ten years			Total		
(in thousands)	Fair Value	Weig Avera Yield	agc	d Fair Value	Weig Avera Yield	age	d Fair Value	Weig Avera Yield	igc	d Fair Value	Weig Aver Yield	age	d Fair Value	Weig Avera Yield	age
Mortgage-backed securities:	I														
Residential	<b>\$</b> —	_	%	<b>\$</b> —	_	%	\$6,949	1.72	%	\$100,331	1.75	%	\$107,280	1.75	%
Commercial		_			_		_	_		13,671	4.75		13,671	4.75	
Municipal bonds	_	_		604	4.10		23,465	3.55		98,265	4.21		122,334	4.09	
Collateralized															
mortgage															
obligations:															
Residential	_	_		_	_		_	_		43,166	1.84		43,166	1.84	
Commercial	_	_		_	_		9,776	1.96		10,710	1.99		20,486	1.97	
Corporate debt securities	_	_		9,000	2.21		38,487	3.35		31,913	3.73		79,400	3.37	
U.S. Treasury securities	25,998	0.28		14,991	0.46		_	_		_	_		40,989	0.35	
Total available for sale	\$25,998	0.28	%	\$24,595	1.19	%	\$78,677	3.09	%	\$298,056	2.92	%	\$427,326	2.69	%

Sales of investment securities available for sale were as follows.

21 2014

	Three Months En	Nine Months Ended Septembe 30,				
(in thousands)	2015	2014	2015	2014		
Proceeds	\$28,080	\$9,753	\$28,080	\$75,599		
Gross gains	1,002	480	1,002	1,375		
Gross losses	_	_		(201)		

There were \$113.7 million and \$44.3 million in investment securities pledged to secure advances from the Federal Home Loan Bank of Des Moines ("FHLB") at September 30, 2015 and December 31, 2014, respectively. At September 30, 2015 and December 31, 2014, there were \$33.1 million and \$33.4 million, respectively, of securities pledged to secure derivatives in a liability position.

The Company assesses the creditworthiness of the counterparties that hold the pledged collateral and has determined that these arrangements have little risk. There were no securities pledged under repurchase agreements at September 30, 2015 and December 31, 2014.

Tax-exempt interest income on securities available for sale totaling \$968 thousand and \$856 thousand for the three months ended September 30, 2015 and 2014, respectively, and \$2.6 million for the nine months ended September 30, 2015 and 2014, respectively, was recorded in the Company's consolidated statements of operations.

#### NOTE 4-LOANS AND CREDIT QUALITY:

For a detailed discussion of loans and credit quality, including accounting policies and the methodology used to estimate the allowance for credit losses, see Note 1, Summary of Significant Accounting Policies and Note 5, Loans and Credit Quality within our 2014 Annual Report on Form 10-K.

The Company's portfolio of loans held for investment is divided into two portfolio segments, consumer loans and commercial loans, which are the same segments used to determine the allowance for loan losses. Within each portfolio segment, the Company monitors and assesses credit risk based on the risk characteristics of each of the following loan classes: single family and home equity and other loans within the consumer loan portfolio segment and commercial real estate, multifamily, construction/land development and commercial business loans within the commercial loan portfolio segment.

Loans held for investment consist of the following:

	At September		At December	r
(in thousands)	30,		31,	
	2015		2014	
Consumer loans				
Single family	\$1,171,967	(1)	\$896,665	
Home equity and other	237,491		135,598	
	1,409,458		1,032,263	
Commercial loans				
Commercial real estate	563,241		523,464	
Multifamily	382,392		55,088	
Construction/land development	529,871		367,934	
Commercial business	158,135		147,449	
	1,633,639		1,093,935	
	3,043,097		2,126,198	
Net deferred loan fees, costs and discounts	(3,232	)	(5,048	)
	3,039,865		2,121,150	
Allowance for loan losses	(26,922	)	(22,021	)
	\$3,012,943		\$2,099,129	

<sup>(1)</sup> Includes \$23.8 million of loans where a fair value option election was made at the time of origination and, therefore, are carried at fair value with changes recognized in the consolidated statements of operations.

Loans in the amount of \$1.74 billion and \$1.06 billion at September 30, 2015 and December 31, 2014, respectively, were pledged to secure borrowings from the FHLB as part of our liquidity management strategy. Additionally, loans totaling \$593.1 million and \$487.2 million at September 30, 2015 and December 31, 2014, respectively, were pledged to secure borrowings from the Federal Reserve Bank. The FHLB and Federal Reserve Bank do not have the right to sell or re-pledge these loans.

#### Credit Risk Concentration

Concentrations of credit risk arise when a number of customers are engaged in similar business activities or activities in the same geographic region, or when they have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic conditions.

Loans held for investment are primarily secured by real estate located in the Pacific Northwest, Oregon, California and Hawaii. At September 30, 2015, we had concentrations representing 10% or more of the total portfolio by state

and property type for the loan classes of single family, commercial real estate and construction/land development within the state of Washington, which represented 19.3%, 15.2% and 11.5% of the total portfolio, respectively. Additionally, we had a concentration representing 10% or more by state and property type for the single family loan class within the state of California, which represented 13.5% of the total portfolio. At December 31, 2014 we had concentrations representing 10% or more of the total portfolio by state and property type for the loan classes of single family, commercial real estate and construction/land development within the state of Washington, which represented 28.0% and 20.7% and 13.7% of the total portfolio, respectively.

#### Credit Quality

Management considers the level of allowance for loan losses to be appropriate to cover credit losses inherent within the loans held for investment portfolio as of September 30, 2015. In addition to the allowance for loan losses, the Company maintains a separate allowance for losses related to unfunded loan commitments, and this amount is included in accounts payable and other liabilities on the consolidated statements of financial condition. Collectively, these allowances are referred to as the allowance for credit losses.

For further information on the policies that govern the determination of the allowance for loan losses levels, see Note 1, Summary of Significant Accounting Policies within our 2014 Annual Report on Form 10-K.

Activity in the allowance for credit losses was as follows.

	Three Months Ended September 30,		Nine Months E	nded September
(in thousands)	2015	2014	2015	2014
Allowance for credit losses (roll-forward):				
Beginning balance	\$26,448	\$22,168	\$22,524	\$24,089
Provision (reversal of provision) for credit losses	700	_	4,200	(1,500)
(Charge-offs), net of recoveries	739	(57)	1,163	(478)
Ending balance	\$27,887	\$22,111	\$27,887	\$22,111
Components:				
Allowance for loan losses	\$26,922	\$21,847	\$26,922	\$21,847
Allowance for unfunded commitments	965	264	965	264
Allowance for credit losses	\$27,887	\$22,111	\$27,887	\$22,111

Activity in the allowance for credit losses by loan portfolio and loan class was as follows.

Three Months Ended September 30, 2015							
(in thousands)	Beginning balance	Charge-offs		Recoveries	(Reversal of) Provision	Ending balance	
Consumer loans							
Single family	\$8,997	\$(232	)	\$250	\$(298)	\$8,717	
Home equity and other	3,882	(255	)	84	541	4,252	
	12,879	(487	)	334	243	12,969	
Commercial loans							
Commercial real estate	5,046	_		_	(355)	4,691	
Multifamily	780	(150	)	_	153	783	
Construction/land development	5,943			1,033	435	7,411	
Commercial business	1,800	(14	)	23	224	2,033	
	13,569	(164	)	1,056	457	14,918	
Total allowance for credit losses	\$26,448	\$(651	)	\$1,390	\$700	\$27,887	

Three Months Ended September 30, 2014							
(in thousands)	Beginning balance	Charge-offs		Recoveries	(Reversal of) Provision		Ending balance
Consumer loans							
Single family	\$9,111	\$(226	)	\$65	\$(72	)	\$8,878
Home equity and other	3,517	(135	)	94	87		3,563
	12,628	(361	)	159	15		12,441
Commercial loans							
Commercial real estate	4,063	_		275	(357	)	3,981
Multifamily	887	_		_	(174	)	713
Construction/land development	2,418			123	146		2,687
Commercial business	2,172	(304	)	51	370		2,289
	9,540	(304	)	449	(15	)	9,670
Total allowance for credit losses	\$22,168	\$(665	)	\$608	<b>\$</b> —		\$22,111
	Nine Months E	nded Septembe	er 3	30. 2015			
	Beginning	•			(Reversal of)		Ending
(in thousands)	balance	Charge-offs		Recoveries	Provision		balance
Consumer loans							
Single family	\$9,447	\$(232	)	\$496	\$(994	)	\$8,717
Home equity and other	3,322	(456	)	225	1,161	,	4,252
Trome equity and other	12,769	(688	)	721	167		12,969
Commercial loans	12,70)	(000)	,	721	107		12,707
Commercial real estate	3,846	(16	)	37	824		4,691
Multifamily	673	(150	)	<del></del>	260		783
Construction/land development	3,818	(130	,	1,132	2,461		7,411
Commercial business	1,418	(23	`	150	488		2,033
Commercial business	9,755	(189	-	1,319	4,033		14,918
Total allowance for credit losses	\$22,524	\$(877	)	\$2,040	\$4,200		\$27,887
	Nine Months E	nded Septembe	er 3	30, 2014			
(in thousands)	Beginning balance	Charge-offs		Recoveries	(Reversal of) Provision		Ending balance
	<del>-</del>						
Consumer loans	<b>444.000</b>	<b>.</b> . <b>.</b>		4.06	<b></b>		<b></b>
Single family	\$11,990	\$(509	)	\$106	\$(2,709	)	\$8,878
Home equity and other	3,987	(694	)	420	(150	)	3,563
	15,977	(1,203	)	526	(2,859	)	12,441
Commercial loans	4.016	(22		101	(406	`	2.001
Commercial real estate	4,012	(23	)	431	·	)	3,981
Multifamily	942				(229	)	713
Construction/land development	1,414		,	185	1,088		2,687
Commercial business	1,744	(592		198	939		2,289
	8,112	(615	)	814	1,359		9,670
Total allowance for credit losses	\$24,089	\$(1,818	)	\$1,340	\$(1,500	)	\$22,111

The following table disaggregates our allowance for credit losses and recorded investment in loans by impairment methodology.

(in thousands)	collectively evaluated fo	er 30, 2015 Allowance: individually revaluated for impairment	Total	Loans: collectively evaluated for impairment	Loans: individually evaluated for impairment	Total	
Consumer loans							
Single family	\$8,475	\$242	\$8,717	\$1,070,100	\$ 78,112	\$1,148,212	
Home equity and other	4,173	79	4,252	235,914	1,577	237,491	
	12,648	321	12,969	1,306,014	79,689	1,385,703	
Commercial loans							
Commercial real estate	4,691		4,691	555,648	7,593	563,241	
Multifamily	733	50	783	377,924	4,468	382,392	
Construction/land development	7,411	_	7,411	525,539	4,332	529,871	
Commercial business	1,494	539	2,033	152,411	5,724	158,135	
	14,329	589	14,918	1,611,522	22,117	1,633,639	
Total loans evaluated for impairment	26,977	910	27,887	2,917,536	101,806	3,019,342	
Loans held for investment carried at fair value						23,755	(1)
Total loans held for investment	\$26,977	\$910	\$27,887	\$2,917,536	\$ 101,806	\$3,043,097	

Total loans held for investment \$26,977 \$910 \$27,887 \$2,917,536 \$101,806 \$3,043,09 (1) Comprised of single family loans where a fair value option election was made at the time of origination and, therefore, are carried at fair value with changes recognized in the consolidated statements of operations.

(in thousands)	At December Allowance: collectively evaluated for impairment	31, 2014 Allowance: individually evaluated for impairment	Total	Loans: collectively evaluated for impairment	Loans: individually evaluated for impairment	Total
Consumer loans						
Single family	\$8,743	\$704	\$9,447	\$818,783	\$77,882	\$896,665
Home equity and other	3,165	157	3,322	132,937	2,661	135,598
	11,908	861	12,769	951,720	80,543	1,032,263
Commercial loans						
Commercial real estate	3,806	40	3,846	496,685	26,779	523,464
Multifamily	312	361	673	52,011	3,077	55,088
Construction/land development	3,818	_	3,818	362,487	5,447	367,934
Commercial business	974	444	1,418	144,071	3,378	147,449
	8,910	845	9,755	1,055,254	38,681	1,093,935
Total	\$20,818	\$1,706	\$22,524	\$2,006,974	\$119,224	\$2,126,198

The Company recorded \$700 thousand of provision for credit losses in the third quarter of 2015. The credit loss provision recorded in the quarter was the result of overall growth in the loans held for investment portfolio.

Impaired Loans

The following tables present impaired loans by loan portfolio segment and loan class.

	At September 30, 2015		
(in thousands)	Recorded investment (1)	Unpaid principal balance <sup>(2)</sup>	Related allowance
With no related allowance recorded:			
Consumer loans			
Single family	\$76,317	\$78,609	<b>\$</b> —
Home equity and other	917	989	
	77,234	79,598	
Commercial loans			
Commercial real estate	7,593	8,861	
Multifamily	3,768	4,197	
Construction/land development	4,332	11,382	
Commercial business	4,038	4,622	
	19,731	29,062	
	\$96,965	\$108,660	\$
With an allowance recorded:		·	
Consumer loans			
Single family	\$1,795	\$1,946	\$242
Home equity and other	660	660	79
	2,455	2,606	321
Commercial loans			
Multifamily	700	850	50
Commercial business	1,686	1,763	539
	2,386	2,613	589
	\$4,841	\$5,219	\$910
Total:			
Consumer loans			
Single family <sup>(3)</sup>	\$78,112	\$80,555	\$242
Home equity and other	1,577	1,649	79
	79,689	82,204	321
Commercial loans			
Commercial real estate	7,593	8,861	
Multifamily	4,468	5,047	50
Construction/land development	4,332	11,382	
Commercial business	5,724	6,385	539
	22,117	31,675	589
Total impaired loans	\$101,806	\$113,879	\$910

<sup>(1)</sup> Includes partial charge-offs and nonaccrual interest paid and purchase discounts and premiums.

Unpaid principal balance does not include partial charge-offs, purchase discounts and premiums or nonaccrual interest paid. Related allowance is calculated on net book balances not unpaid principal balances.

<sup>(3)</sup> Includes \$74.4 million in performing troubled debt restructurings ("TDRs").

	At December 31, 2014			
(in thousands)	Recorded investment (1)	Unpaid principal balance <sup>(2)</sup>	Related allowance	
With no related allowance recorded:				
Consumer loans				
Single family	\$48,104	\$50,787	<b>\$</b> —	
Home equity and other	1,824	1,850	_	
	49,928	52,637		
Commercial loans				
Commercial real estate	25,540	27,205		
Multifamily	508	508		
Construction/land development	5,447	14,532	_	
Commercial business	1,302	3,782	_	
	32,797	46,027	_	
	\$82,725	\$98,664	<b>\$</b> —	
With an allowance recorded:				
Consumer loans				
Single family	\$29,778	\$29,891	\$704	
Home equity and other	837	837	157	
	30,615	30,728	861	
Commercial loans				
Commercial real estate	1,239	1,399	40	
Multifamily	2,569	2,747	361	
Commercial business	2,076	2,204	444	
	5,884	6,350	845	
m . 1	\$36,499	\$37,078	\$1,706	
Total:				
Consumer loans	¢77.000	¢00.670	¢704	
Single family <sup>(3)</sup>	\$77,882	\$80,678	\$704	
Home equity and other	2,661	2,687	157	
Commercial loans	80,543	83,365	861	
	26,779	28,604	40	
Commercial real estate Multifamily	3,077	•	361	
Construction/land development	5,447	3,255 14,532	301	
Construction/land development Commercial business	3,378	5,986	— 444	
Commercial Justifess	38,681	52,377	845	
Total impaired loans	\$119,224	\$135,742	\$1,706	
Total impancu idans	φ117,44 <del>4</del>	φ133,/42	φ1,/00	

<sup>(1)</sup> Includes partial charge-offs and nonaccrual interest paid.

<sup>(2)</sup> Unpaid principal balance does not include partial charge-offs, purchase discounts and premiums or nonaccrual interest paid. Related allowance is calculated on net book balances not unpaid principal balances.

<sup>(3)</sup> Includes \$73.6 million in single family performing TDRs.

The following table provides the average recorded investment in impaired loans by portfolio segment and class.

	Three Months Ended September 30,		Nine Months Ended Septembre 30,	
(in thousands)	2015	2014	2015	2014
Consumer loans				
Single family	\$78,432	\$72,840	\$78,358	\$72,508
Home equity and other	1,872	2,457	2,184	2,524
	80,304	75,297	80,542	75,032
Commercial loans				
Commercial real estate	15,797	31,209	20,328	31,638
Multifamily	4,590	3,114	4,022	3,134
Construction/land development	4,466	5,768	4,968	5,898
Commercial business	5,883	3,664	4,691	3,250
	30,736	43,755	34,009	43,920
	\$111,040	\$119,052	\$114,551	\$118,952

### **Credit Quality Indicators**

Management regularly reviews loans in the portfolio to assess credit quality indicators and to determine appropriate loan classification and grading in accordance with applicable bank regulations. The Company's risk rating methodology assigns risk ratings ranging from 1 to 10, where a higher rating represents higher risk. The Company differentiates its lending portfolios into homogeneous loans and non-homogeneous loans.

The 10 risk rating categories can be generally described by the following groupings for non-homogeneous loans:

Pass. We have five pass risk ratings which represent a level of credit quality that ranges from no well-defined deficiency or weakness to some noted weakness, however the risk of default on any loan classified as pass is expected to be remote. The five pass risk ratings are described below:

Minimal Risk. A minimal risk loan, risk rated 1-Exceptional, is to a borrower of the highest quality. The borrower has an unquestioned ability to produce consistent profits and service all obligations and can absorb severe market disturbances with little or no difficulty.

Low Risk. A low risk loan, risk rated 2-Superior, is similar in characteristics to a minimal risk loan. Balance sheet and operations are slightly more prone to fluctuations within the business cycle; however, debt capacity and debt service coverage remains strong. The borrower will have a strong demonstrated ability to produce profits and absorb market disturbances.

Modest Risk. A modest risk loan, risk rated 3-Excellent, is a desirable loan with excellent sources of repayment and no currently identifiable risk associated with collection. The borrower exhibits a very strong capacity to repay the loan in accordance with the repayment agreement. The borrower may be susceptible to economic cycles, but will have cash reserves to weather these cycles.

Average Risk. An average risk loan, risk rated 4-Good, is an attractive loan with sound sources of repayment and no material collection or repayment weakness evident. The borrower has an acceptable capacity to pay in accordance with the agreement. The borrower is susceptible to economic cycles and more efficient competition, but should have modest reserves sufficient to survive all but the most severe downturns or major setbacks.

Acceptable Risk. An acceptable risk loan, risk rated 5-Acceptable, is a loan with lower than average, but still acceptable credit risk. These borrowers may have higher leverage, less certain but viable repayment sources, have limited financial reserves and may possess weaknesses that can be adequately mitigated through collateral, structural or credit enhancement. The borrower is susceptible to economic cycles and is less resilient to negative market forces or financial events. Reserves may be insufficient to survive a modest downturn.

Watch. A watch loan, risk rated 6-Watch, is still pass-rated, but represents the lowest level of acceptable risk due to an emerging risk element or declining performance trend. Watch ratings are expected to be temporary, with issues resolved or manifested to the extent that a higher or lower rating would be appropriate. The borrower should have a plausible plan, with reasonable certainty of success, to correct the problems in a short period of time. Borrowers rated watch are characterized by elements of uncertainty, such as:

The borrower may be experiencing declining operating trends, strained cash flows or less-than anticipated performance. Cash flow should still be adequate to cover debt service, and the negative trends should be identified as being of a short-term or temporary nature.

The borrower may have experienced a minor, unexpected covenant violation.

Companies who may be experiencing tight working capital or have a cash cushion deficiency.

A loan may also be a watch if financial information is late, there is a documentation deficiency, the borrower has experienced unexpected management turnover, or if they face industry issues that, when combined with performance factors create uncertainty in their future ability to perform.

Delinquent payments, increasing and material overdraft activity, request for bulge and/or out- of-formula advances may be an indicator of inadequate working capital and may suggest a lower rating.

Failure of the intended repayment source to materialize as expected, or renewal of a loan (other than cash/marketable security secured or lines of credit) without reduction are possible indicators of a watch or worse risk rating.

Special Mention. A special mention loan, risk rated 7-Special Mention, has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loans or the institutions credit position at some future date. They contain unfavorable characteristics and are generally undesirable. Loans in this category are currently protected but are potentially weak and constitute an undue and unwarranted credit risk, but not to the point of a substandard classification. A special mention loan has potential weaknesses, which if not checked or corrected, weaken the loan or inadequately protect the Company's position at some future date. Such weaknesses include:

Performance is poor or significantly less than expected. There may be a temporary debt-servicing deficiency or inadequate working capital as evidenced by a cash cushion deficiency, but not to the extent that repayment is compromised. Material violation of financial covenants is common.

Loans with unresolved material issues that significantly cloud the debt service outlook, even though a debt servicing deficiency does not currently exist.

Modest underperformance or deviation from plan for real estate loans where absorption of rental/sales units is necessary to properly service the debt as structured. Depth of support for interest carry provided by owner/guarantors may mitigate and provide for improved rating

This rating may be assigned when a loan officer is unable to supervise the credit properly, an inadequate loan agreement, an inability to control collateral, failure to obtain proper documentation, or any other deviation from prudent lending practices.

Unlike a substandard credit, there should be a reasonable expectation that these temporary issues will be corrected within the normal course of business, rather than liquidation of assets, and in a reasonable period of time.

Substandard. A substandard loan, risk rated 8-Substandard, is inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the loan. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard loans, does not have to exist in individual loans classified substandard. Loans are classified as substandard when they have unsatisfactory characteristics causing unacceptable levels of risk. A substandard loan normally has one or more well-defined weaknesses that could jeopardize repayment of the loan. The likely need to liquidate assets to correct the problem, rather than repayment from successful operations is the key distinction between special mention and substandard. The following are examples of well-defined weaknesses:

Cash flow deficiencies or trends are of a magnitude to jeopardize current and future payments with no immediate relief. A loss is not presently expected, however the outlook is sufficiently uncertain to preclude ruling out the possibility.

The borrower has been unable to adjust to prolonged and unfavorable industry or economic trends.

Material underperformance or deviation from plan for real estate loans where absorption of rental/sales units is necessary to properly service the debt and risk is not mitigated by willingness and capacity of owner/guarantor to support interest payments.

Management character or honesty has become suspect. This includes instances where the borrower has become uncooperative.

Due to unprofitable or unsuccessful business operations, some form of restructuring of the business, including liquidation of assets, has become the primary source of loan repayment. Cash flow has deteriorated, or been diverted, to the point that sale of collateral is now the Company's primary source of repayment (unless this was the original source of repayment). If the collateral is under the Company's control and is cash or other liquid, highly marketable securities and properly margined, then a more appropriate rating might be special mention or watch.

The borrower is involved in bankruptcy proceedings where collateral liquidation values are expected to fully protect the Company against loss.

There is material, uncorrectable faulty documentation or materially suspect financial information.

Doubtful. Loans classified as doubtful, risk rated 9-Doubtful, have all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work towards strengthening of the loan, classification as a loss (and immediate charge-off) is deferred until more exact status may be determined. Pending factors include proposed merger, acquisition, liquidation procedures, capital injection, and perfection of liens on additional collateral and refinancing plans. In certain circumstances, a doubtful rating will be temporary, while the Company is awaiting an updated collateral valuation. In these cases, once the collateral is valued and appropriate margin applied, the remaining un-collateralized portion will be charged-off. The remaining balance, properly margined, may then be upgraded to substandard, however must remain on non-accrual.

Loss. Loans classified as loss, risk rated 10-Loss, are considered un-collectible and of such little value that the continuance as an active Company asset is not warranted. This rating does not mean that the loan has no recovery or salvage value, but rather that the loan should be charged-off now, even though partial or full recovery may be possible in the future.

Impaired. Loans are classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal and interest when due, in accordance with the terms of the original loan agreement, without unreasonable delay. This generally includes all loans classified as nonaccrual and troubled debt restructurings. Impaired loans are risk rated for internal and regulatory rating purposes, but presented separately for clarification.

Homogeneous loans maintain their original risk rating until they are greater than 30 days past due, and risk rating reclassification is based primarily on the past due status of the loan. The risk rating categories can be generally described by the following groupings for commercial and commercial real estate homogeneous loans:

Watch. A homogeneous watch loan, risk rated 6, is 30-59 days past due from the required payment date at month-end.

Special Mention. A homogeneous special mention loan, risk rated 7, is 60-89 days past due from the required payment date at month-end.

Substandard. A homogeneous substandard loan, risk rated 8, is 90-179 days past due from the required payment date at month-end.

Loss. A homogeneous loss loan, risk rated 10, is 180 days and more past due from the required payment date. These loans are generally charged-off in the month in which the 180 day time period elapses.

The risk rating categories can be generally described by the following groupings for residential and home equity and other homogeneous loans:

Watch. A homogeneous retail watch loan, risk rated 6, is 60-89 days past due from the required payment date at month-end.

Substandard. A homogeneous retail substandard loan, risk rated 8, is 90-180 days past due from the required payment date at month-end.

Loss. A homogeneous retail loss loan, risk rated 10, becomes past due 180 cumulative days from the contractual due date. These loans are generally charged-off in the month in which the 180 day period elapses.

Residential and home equity loans modified in a troubled debt restructure are not considered homogeneous. The risk rating classification for such loans are based on the non-homogeneous definitions noted above.

The following tables summarize designated loan grades by loan portfolio segment and loan class.

	At September 30, 2015				
(in thousands)	Pass	Watch	Special mention	Substandard	Total
Consumer loans					
Single family	\$1,135,079	(1) \$4,835	\$ 20,755	\$11,298	\$1,171,967
Home equity and other	235,406	156	298	1,631	237,491
	1,370,485	4,991	21,053	12,929	1,409,458
Commercial loans					
Commercial real estate	483,325	62,221	8,362	9,333	563,241
Multifamily	357,985	20,370	2,146	1,891	382,392
Construction/land development	511,358	14,395	2,234	1,884	529,871
Commercial business	122,045	30,263	1,543	4,284	158,135
	1,474,713	127,249	14,285	17,392	1,633,639
	\$2,845,198	\$132,240	\$ 35,338	\$30,321	\$3,043,097

<sup>(1)</sup> Includes \$23.8 million of loans where a fair value option election was made at the time of origination and, therefore, are carried at fair value with changes recognized in the consolidated statements of operations.

	At December 31, 2014				
(in thousands)	Pass	Watch	Special mention	Substandard	Total
Consumer loans					
Single family	\$865,641	\$361	\$21,714	\$8,949	\$896,665
Home equity and other	133,338	82	652	1,526	135,598
•	998,979	443	22,366	10,475	1,032,263
Commercial loans					
Commercial real estate	441,509	67,434	13,066	1,455	523,464
Multifamily	50,495	1,516	3,077		55,088
Construction/land development	361,167	2,830	1,261	2,676	367,934
Commercial business	115,665	25,724	3,690	2,370	147,449
	968,836	97,504	21,094	6,501	1,093,935
	\$1,967,815	\$97,947	\$43,460	\$16,976	\$2,126,198

As of September 30, 2015 and December 31, 2014, none of the Company's loans were rated Doubtful or Loss. For a detailed discussion on credit quality, see Note 6, Loans and Credit Quality within our 2014 Annual Report on Form 10-K.

Nonaccrual and Past Due Loans

Loans are placed on nonaccrual status when the full and timely collection of principal and interest is doubtful, generally when the loan becomes 90 days or more past due for principal or interest payment or if part of the principal balance has been charged off. Loans whose repayments are insured by the Federal Housing Authority ("FHA") or guaranteed by the Department of Veterans' Affairs ("VA") are generally maintained on accrual status even if 90 days or more past due.

The following table presents an aging analysis of past due loans by loan portfolio segment and loan class.

	At September 30, 2015						
(in thousands)	30-59 days past due	s 60-89 days past due	90 days or more past due	Total past due	Current	Total loans	90 days or more past due and accruing <sup>(2)</sup>
Consumer loans Single family Home equity and other Commercial loans	\$6,431 1,294 7,725	\$7,764 157 7,921	\$45,591 1,608 47,199	\$59,786 3,059 62,845	\$1,112,181 <sup>(1)</sup> 234,432 1,346,613	\$1,171,967 237,491 1,409,458	\$35,152 (2) — 35,152
Commercial real estate Multifamily	1,714 —	_	2,540 1,449	4,254 1,449	558,987 380,943	563,241 382,392	_
Construction/land development	715	_	_	715	529,156	529,871	_
Commercial business	202 2,631 \$10,356	 \$7,921	3,434 7,423 \$54,622	3,636 10,054 \$72,899	154,499 1,623,585 \$2,970,198	158,135 1,633,639 \$3,043,097	 \$35,152
	At Dece	mber 31, 20	)14				
(in thousands)	30-59 da past due	ys 60-89 da past due	more	Total pa	st Current	Total loans	90 days or more past due and accruing <sup>(2)</sup>
Consumer loans Single family	\$7,832	\$2,452	\$43,105	\$53,389	\$843,276	\$896,665	\$34,737 (2)
Home equity and other	371 8,203	81 2,533	1,526 44,631	1,978 55,367	133,620 976,896	135,598 1,032,263	— 34,737
Commercial loans Commercial real estate Multifamily	<u> </u>	<u>-</u>	4,843	4,843	518,621 55,088	523,464 55,088	_ _
Construction/land development		1,261	_	1,261	366,673	367,934	_
Commercial business	611 611 \$8,814	3 1,264 \$3,797	1,527 6,370 \$51,001	2,141 8,245 \$63,612	145,308 1,085,690 \$2,062,586	147,449 1,093,935 \$2,126,198	250 250 \$34,987

Includes \$23.8 million of loans at September 30, 2015 where a fair value option election was made at the time of (1) origination and, therefore, are carried at fair value with changes recognized in the consolidated statements of operations.

<sup>(2)</sup> FHA-insured and VA-guaranteed single family loans that are 90 days or more past due are maintained on accrual status if they are determined to have little to no risk of loss.

The following tables present performing and nonperforming loan balances by loan portfolio segment and loan class.

	At September 30, 2015		
(in thousands)	Accrual	Nonaccrual	Total
Consumer loans			
Single family	\$1,161,528 (1)	\$10,439	\$1,171,967
	' ' '	. ,	
Home equity and other	235,883	1,608	237,491
	1,397,411	12,047	1,409,458
Commercial loans			
Commercial real estate	560,701	2,540	563,241
Multifamily	380,943	1,449	382,392
Construction/land development	529,871	_	529,871
Commercial business	154,701	3,434	158,135
	1,626,216	7,423	1,633,639
	\$3,023,627	\$19,470	\$3,043,097

Includes \$23.8 million of loans at September 30, 2015 where a fair value option election was made at the time of (1) origination and, therefore, are carried at fair value with changes recognized in the consolidated statements of operations.

	At December	At December 31, 2014		
(in thousands)	Accrual	Nonaccrual	Total	
Consumer loans				
Single family	\$888,297	\$8,368	\$896,665	
Home equity and other	134,072	1,526	135,598	
	1,022,369	9,894	1,032,263	
Commercial loans				
Commercial real estate	518,621	4,843	523,464	
Multifamily	55,088	_	55,088	
Construction/land development	367,934	_	367,934	
Commercial business	146,172	1,277	147,449	
	1,087,815	6,120	1,093,935	
	\$2,110,184	\$16,014	\$2,126,198	

The following tables present information about troubled debt restructurings ("TDRs") activity during the periods presented.

	Three Months Ended September 30, 2015			
(dollars in thousands)	Concession type	Number of loan modifications	Recorded investment	Related charge- offs
Consumer loans Single family				
Total consumer	Interest rate reduction	11	\$1,722	\$—
Total consumer	Interest rate reduction	11	1,722	_
		11	1,722	_
Total loans				
	Interest rate reduction	11 11	1,722 \$1,722	<del></del>
			Ψ1,722	Ψ
	Three Months Ended Septem			
(dollars in thousands)	Concession type	Number of loan modifications	Recorded investment	Related charge- offs
Consumer loans Single family				
	Interest rate reduction	18	\$3,268	<b>\$</b> —
	Payment restructure	8	1,626	
Home equity				
	Interest rate reduction	1	220	_
Total consumer		10	2 400	
	Interest rate reduction	19	3,488	_
	Payment restructure	8	1,626	_
Commencial leans		27	5,114	
Commercial loans Commercial real estate				
	Interest rate reduction	1	1,181	_
Commercial business				
Total commercial	Forgiveness of principal	1	391	266
	Interest rate reduction	1	1,181	_
	Forgiveness of principal	1	391	266
		2	1,572	266
Total loans				
	Interest rate reduction	20	4,669	_
	Payment restructure	8	1,626	
	Forgiveness of principal	1	391	266
		29	\$6,686	\$266

	Nine Months Ended September 30, 2015				
(dollars in thousands)	Concession type	Number of loan modifications	Recorded investment	Related charge- offs	
Consumer loans Single family					
	Interest rate reduction	39	\$8,514	<b>\$</b> —	
Home equity and other	Interest rate reduction	1	37	_	
Total consumer	Internat note no direction	40	0 551		
	Interest rate reduction	40 40	8,551 8,551	_	
		-10	0,551		
Commercial loans Commercial business					
	Interest rate reduction	2	482	_	
Total commercial					
	Interest rate reduction	2	482	_	
Total loans		2	482	_	
Total loans	Interest rate reduction	42	9,033	_	
		42	\$9,033	<b>\$</b> —	
32					
34					

	Nine Months Ended September 30, 2014				
(dollars in thousands)	Concession type	Number of loan modifications	Recorded investment	Related charge- offs	
Consumer loans					
Single family					
	Interest rate reduction	42	\$7,455	\$	
	Payment restructure	10	1,991	_	
Home equity					
	Interest rate reduction	1	220	_	
Total consumer					
	Interest rate reduction	43	7,675	_	
	Payment restructure	10	1,991		
		53	9,666		
Commercial loans					
Commercial real estate					
	Interest rate reduction	1	1,181		
	Payment restructure	3	4,248		
Commercial business					
	Interest rate reduction	2	117		
	Forgiveness of principal	2	599	554	
Total commercial					
	Interest rate reduction	3	1,298	_	
	Payment restructure	3	4,248	_	
	Forgiveness of principal	2	599	554	
		8	6,145	554	
Total loans					
	Interest rate reduction	46	8,973		
	Payment restructure	13	6,239	_	
	Forgiveness of principal	2	599	554	
		61	\$15,811	\$554	

The following tables present loans that were modified as TDRs within the previous 12 months and subsequently re-defaulted during the three and nine months ended September 30, 2015 and 2014, respectively. A TDR loan is considered re-defaulted when it becomes doubtful that the objectives of the modifications will be met, generally when a consumer loan TDR becomes 60 days or more past due on principal or interest payments or when a commercial loan TDR becomes 90 days or more past due on principal or interest payments.

(dollars in thousands)	Three Months Ended Septem 2015  Number of loan relationships that re-defaulted Recorded investment		2014 Number of loan relationships that re-defaulted	Recorded investment
Consumer loans Single family Home equity and other	3	\$552 68	3	\$282 —

Edgar Filing: I	HomeStreet.	Inc	Form	10-Q
-----------------	-------------	-----	------	------

4	620	3	282
4	\$620	3	\$282

	Nine Months Ended September 30,				
	2015		2014		
(dollars in thousands)	Number of loan relationships that re-defaulted	Recorded investment	Number of loan relationships that re-defaulted	Recorded investment	
Consumer loans					
Single family	10	\$2,270	7	\$1,010	
Home equity and other	1	68	1	190	
	11	2,338	8	1,200	
	11	\$2,338	8	\$1,200	

### NOTE 5-DEPOSITS:

Deposit balances, including stated rates, were as follows.

(in thousands)	At September 30, 2015	At December 31, 2014
Noninterest-bearing accounts NOW accounts, 0.00% to 1.00% at September 30, 2015 and 0.00% to 1.00% at	\$698,360	\$470,663
December 31, 2014	452,482	272,390
Statement savings accounts, due on demand, 0.00% to 1.00% at September 30, 2015 and 0.00% to 1.99% at December 31, 2014	296,983	200,638
Money market accounts, due on demand, 0.00% to 1.45% at September 30, 2015 and 0.00% to 1.45% at December 31, 2014	1,140,000	1,007,214
Certificates of deposit, 0.05% to 3.80% at September 30, 2015 and 0.05% to 3.80% a December 31, 2014	<sup>t</sup> 719,208	494,525
	\$3,307,693	\$2,445,430

There were \$1.6 million in public funds included in deposits as of September 30, 2015 and \$2.2 million at December 31, 2014.

Interest expense on deposits was as follows.

	Three Months Ended September 30,					Ended September
(in thousands)	2015	2014	2015	2014		
NOW accounts	\$495	\$289	\$1,283	\$835		
Statement savings accounts	257	238	778	649		
Money market accounts	1,272	1,125	3,655	3,226		
Certificates of deposit	1,045	712	2,940	2,370		
	\$3,069	\$2,364	\$8,656	\$7,080		

The weighted-average interest rates on certificates of deposit September 30, 2015 and December 31, 2014 were 0.92% and 0.60%, respectively.

Certificates of deposit outstanding mature as follows.

(in thousands)	At September 30, 2015
Within one year	\$556,103
One to two years	97,049
Two to three years	21,351
Three to four years	28,206
Four to five years	16,499
·	\$719.208

The aggregate amount of time deposits in denominations of \$100 thousand or more at September 30, 2015 and December 31, 2014 was \$263.0 million and \$188.7 million, respectively. The aggregate amount of time deposits in denominations of more than \$250 thousand at September 30, 2015 and December 31, 2014 was \$70.8 million and \$30.2 million, respectively. There were \$149.1 million and \$176.1 million of brokered deposits at each of September 30, 2015 and December 31, 2014.

#### NOTE 6-DERIVATIVES AND HEDGING ACTIVITIES:

To reduce the risk of significant interest rate fluctuations on the value of certain assets and liabilities, such as certain mortgage loans held for sale or mortgage servicing rights ("MSRs"), the Company utilizes derivatives, such as forward sale commitments, futures, option contracts, interest rate swaps and swaptions as risk management instruments in its hedging strategy. Derivative transactions are measured in terms of notional amount, which is not recorded in the consolidated statements of financial condition. The notional amount is generally not exchanged and is used as the basis for interest and other contractual payments. We held no derivatives designated as a fair value, cash flow or foreign currency hedge instrument at September 30, 2015 or December 31, 2014. Derivatives are reported at their respective fair values in the other assets or accounts payable and other liabilities line items on the consolidated statements of financial condition, with changes in fair value reflected in current period earnings.

As permitted under U.S. GAAP, the Company nets derivative assets and liabilities when a legally enforceable master netting agreement exists between the Company and the derivative counterparty, which are documented under industry standard master agreements and credit support annexes. The Company's master netting agreements provide that following an uncured payment default or other event of default the non-defaulting party may promptly terminate all transactions between the parties and determine a net amount due to be paid to, or by, the defaulting party. An event of default may also occur under a credit support annex if a party fails to make a collateral delivery (which remains uncured following applicable notice and grace periods). The Company's right of offset requires that master netting agreements are legally enforceable and that the exercise of rights by the non-defaulting party under these agreements will not be stayed, or avoided under applicable law upon an event of default including bankruptcy, insolvency or similar proceeding.

The collateral used under the Company's master netting agreements is typically cash, but securities may be used under agreements with certain counterparties. Receivables related to cash collateral that has been paid to counterparties is included in other assets on the Company's consolidated statements of financial condition. Any securities pledged to counterparties as collateral remain on the consolidated statement of financial condition. Refer to Note 3, Investment Securities of this Form 10-Q for further information on securities collateral pledged. At September 30, 2015 and December 31, 2014, the Company did not hold any collateral received from counterparties under derivative transactions.

For further information on the policies that govern derivative and hedging activities, see Note 1, Summary of Significant Accounting Policies and Note 11, Derivatives and Hedging Activities within our 2014 Annual Report on Form 10-K.

The notional amounts and fair values for derivatives consist of the following.

	At September Notional amou		damirratirraa	
(in thousands)	Nouonai amo	Asset	Liability	
Forward sale commitments	\$1,502,462	\$2,448	\$(9,662	)
Interest rate swaptions	55,000		(18	)
Interest rate lock commitments	775,136	26,211	(2	)
Interest rate swaps	857,950	13,634	(4,582	)
Total derivatives before netting	\$3,190,548	42,293	(14,264	)
Netting adjustments		(10,146	) 10,146	
Carrying value on consolidated statements of financial condition		\$32,147	\$(4,118	)
	At December	31, 2014		
	At December Notional amount	•	derivatives	
(in thousands)		•	derivatives Liability	
(in thousands) Forward sale commitments		untFair value o		)
Forward sale commitments	Notional amou	untFair value o Asset	Liability	)
	Notional amor \$934,986	untFair value o Asset	Liability	)
Forward sale commitments Interest rate swaptions Interest rate lock commitments	\$934,986 15,000 392,687	untFair value of Asset  \$1,071  — 11,939	\$(5,658 —	)
Forward sale commitments Interest rate swaptions Interest rate lock commitments Interest rate swaps	\$934,986 15,000 392,687 610,150	untFair value of Asset  \$1,071  11,939 11,689	\$(5,658 (6 (972	) ) )
Forward sale commitments Interest rate swaptions Interest rate lock commitments	\$934,986 15,000 392,687	untFair value of Asset  \$1,071  — 11,939	\$(5,658 - (6	) ) )
Forward sale commitments Interest rate swaptions Interest rate lock commitments Interest rate swaps Total derivatives before netting	\$934,986 15,000 392,687 610,150	untFair value of Asset  \$1,071  11,939 11,689 24,699	\$(5,658  (6 (972 (6,636	) ) )

The following tables present gross and net information about derivative instruments.

_	At S	epteml	per 30, 2015
	~	c ·	

(in thousands)	Gross fair value	Netting adjustments	Carrying value	Cash collateral paid (1)	Securities pledged	Net amount
Derivative assets	\$42,293	\$(10,146)	\$32,147	<b>\$</b> —	<b>\$</b> —	\$32,147
Derivative liabilities	\$(14,264)	\$10,146	\$(4,118)	\$3,798	\$—	\$(320)
	At December	er 31, 2014				
(in thousands)	Gross fair value	Netting adjustments	Carrying value	Cash collateral paid (1)	Securities pledged	Net amount
Derivative assets	\$24,699	\$(5,858)	\$18,841	<b>\$</b> —	\$—	\$18,841

<sup>(1)</sup> Excludes cash collateral of \$28.4 million and \$20.4 million at September 30, 2015 and December 31, 2014, which predominantly consists of collateral transferred by the Company at the initiation of derivative transactions and held by the counterparty as security. These amounts were not netted against the derivative receivables and payables, because, at an individual counterparty level, the collateral exceeded the fair value exposure at both September 30,

2015 and December 31, 2014.

The following table presents the net gain (loss) recognized on derivatives, including economic hedge derivatives, within the respective line items in the statement of operations for the periods indicated.

	Three Months Ended September Nine Months Ended September			
	30,		30,	
(in thousands)	2015	2014	2015	2014
Recognized in noninterest income: Net gain on mortgage loan origination and sale activities <sup>(1)</sup>	\$(17,135)	\$(2,868)	\$5,116	\$(8,882)
Mortgage servicing income (2)	22,017	2,543	17,030	23,381
	\$4,882	\$(325)	\$22,146	\$14,499

### NOTE 7-MORTGAGE BANKING OPERATIONS:

Loans held for sale consisted of the following.

(in thousands)	At September 30, 2015	At December 31, 2014
Single family Multifamily Total loans held for sale	\$860,800 21,519 \$882,319	\$610,350 10,885 \$621,235
Total Totals field for sale	\$662,517	Φ021,233

Loans sold consisted of the following.

	Three Months 1 30,	Ended September	Nine Months E 30,	nded September
(in thousands)	2015	2014	2015	2014
Single family Multifamily Total loans sold	\$1,965,223 42,333 \$2,007,556	\$1,179,464 20,409 \$1,199,873	\$5,176,569 140,965 \$5,317,534	\$2,705,719 42,574 \$2,748,293

Net gain on mortgage loan origination and sale activities, including the effects of derivative risk management instruments, consisted of the following.

	Three Months Ended September 30,				
(in thousands)	2015	2014	2015	2014	
Single family: Servicing value and secondary market gains <sup>(1)</sup>	\$49,613	\$29,866	\$167,786	\$79,658	

Comprised of interest rate lock commitments ("IRLCs") and forward contracts used as an economic hedge of IRLCs and single family mortgage loans held for sale.

(2) Comprised of interest rate swaps, interest rate swaptions and forward contracts used as an economic hedge of single family MSRs.

Edgar Filing: HomeStreet, Inc. - Form 10-Q

Loan origination and funding fees	6,362	6,947	16,452	18,489
Total single family	55,975	36,813	184,238	98,147
Multifamily	1,488	930	4,741	2,019
Other	422	(101	767	4,780
Total net gain on mortgage loan origination and sale activities	\$57,885	\$37,642	\$189,746	\$104,946

Comprised of gains and losses on interest rate lock commitments (which considers the value of servicing), single (1) family loans held for sale, forward sale commitments used to economically hedge secondary market activities, and changes in the Company's repurchase liability for loans that have been sold.

The Company's portfolio of loans serviced for others is primarily comprised of loans held in U.S. government and agency MBS issued by Fannie Mae, Freddie Mac and Ginnie Mae. Loans serviced for others are not included in the consolidated statements of financial condition as they are not assets of the Company. The composition of loans serviced for others is presented below at the unpaid principal balance.

(in thousands)	At September 30, 2015	At December 31, 2014
Single family		
U.S. government and agency	\$13,590,706	\$10,630,864
Other	680,481	585,344
	14,271,187	11,216,208
Commercial		
Multifamily	866,880	752,640
Other	86,567	82,354
	953,447	834,994
Total loans serviced for others	\$15,224,634	\$12,051,202

The Company has made representations and warranties that the loans sold meet certain requirements. The Company may be required to repurchase mortgage loans or indemnify loan purchasers due to defects in the origination process of the loan, such as documentation errors, underwriting errors and judgments, appraisal errors, early payment defaults and fraud. For further information on the Company's mortgage repurchase liability, see Note 8, Commitments, Guarantees and Contingencies of this Form 10-Q. The following is a summary of changes in the Company's liability for estimated mortgage repurchase losses.

	Three Months	Ended September	Nine Months E	nded September
	30,		30,	
(in thousands)	2015	2014	2015	2014
Balance, beginning of period	\$2,480	\$1,235	\$1,956	\$1,260
Additions (1)	883	518	2,052	1,070
Realized losses (2)	(128	) (86	(773)	(663)
Balance, end of period	\$3,235	\$1,667	\$3,235	\$1,667

<sup>(1)</sup> Includes additions for new loan sales and changes in estimated probable future repurchase losses on previously sold loans.

Advances are made to Ginnie Mae mortgage pools for delinquent loan payments. We also fund foreclosure costs and we repurchase loans from Ginnie Mae mortgage pools prior to recovery of guaranteed amounts. Ginnie Mae advances of \$9.0 million and \$7.8 million were recorded in other assets as of September 30, 2015 and December 31, 2014, respectively.

When the Company has the unilateral right to repurchase Ginnie Mae pool loans it has previously sold (generally loans that are more than 90 days past due), the Company then records the loan on its consolidated statement of financial condition. At September 30, 2015 and December 31, 2014, delinquent or defaulted mortgage loans currently in Ginnie Mae pools that the Company has recognized on its consolidated statements of financial condition totaled

<sup>(2)</sup> Includes principal losses and accrued interest on repurchased loans, "make-whole" settlements, settlements with claimants and certain related expense.

\$24.5 million and \$21.2 million, respectively, with a corresponding amount recorded within accounts payable and other liabilities on the consolidated statements of financial condition. The recognition of previously sold loans does not impact the accounting for the previously recognized MSRs.

Revenue from mortgage servicing, including the effects of derivative risk management instruments, consisted of the following.

	Three Month September 3		Ended		Nine Mont September			
(in thousands)	2015		2014		2015		2014	
Servicing income, net:								
Servicing fees and other	\$11,136		\$9,350		\$30,256		\$29,311	
Changes in fair value of single family MSRs due to modeled amortization (1)	(8,478	)	(6,212	)	(26,725	)	(19,289	)
Amortization of multifamily MSRs	(511 2,147	)	(425 2,713	)	(1,441 2,090	)	(1,283 8,739	)
Risk management, single family MSRs:								
Changes in fair value due to changes in model inputs and/or assumptions (2)	(19,396	)	899		(8,224	)	(7,836	)(3)
Net gain from derivatives economically hedging MSF	R 22,017 2,621		2,543 3,442		17,030 8,806		23,381 15,545	
Mortgage servicing income	\$4,768		\$6,155		\$10,896		\$24,284	

- (1) Represents changes due to collection/realization of expected cash flows and curtailments.
- Principally reflects changes in model assumptions, including prepayment speed assumptions, which are primarily affected by changes in mortgage interest rates.
- (3) Includes pre-tax income of \$4.7 million, net of brokerage fees and prepayment reserves, resulting from the sale of single family MSRs during 2014.

All MSRs are initially measured and recorded at fair value at the time loans are sold. Single family MSRs are subsequently carried at fair value with changes in fair value reflected in earnings in the periods in which the changes occur, while multifamily MSRs are subsequently carried at the lower of amortized cost or fair value.

The fair value of MSRs is determined based on the price that would be received to sell the MSRs in an orderly transaction between market participants at the measurement date. The Company determines fair value using a valuation model that calculates the net present value of estimated future cash flows. Estimates of future cash flows include contractual servicing fees, ancillary income and costs of servicing, the timing of which are impacted by assumptions, primarily expected prepayment speeds and discount rates, which relate to the underlying performance of the loans.

The initial fair value measurement of MSRs is adjusted up or down depending on whether the underlying loan pool interest rate is at a premium, discount or par. Key economic assumptions used in measuring the initial fair value of capitalized single family MSRs were as follows.

		Ended September		nded Septemb	er
(rates per annum) (1)	30, 2015	2014	30, 2015	2014	
Constant prepayment rate ("CPR") (2)	14.96	% 12.60 %	14.71 %	12.72	%
Discount rate (3)	10.34	6 10.27 %	10.31 %	10.60	%

<sup>(1)</sup> Weighted average rates for sales during the period for sales of loans with similar characteristics.

- (2)Represents the expected lifetime average.(3)Discount rate is a rate based on market observations.

Key economic assumptions and the sensitivity of the current fair value for single family MSRs to immediate adverse changes in those assumptions were as follows.

(dollars in thousands)	At September 2015	30,
Fair value of single family MSR	\$132,701	
Expected weighted-average life (in years)	4.27	
Constant prepayment rate (1)	19.57	%
Impact on 25 basis points adverse change	\$(11,351	)
Impact on 50 basis points adverse change	\$(23,284	)
Discount rate	10.50	%
Impact on fair value of 100 basis points increase	\$(3,548	)
Impact on fair value of 200 basis points increase	\$(6,914	)

### (1) Represents the expected lifetime average.

These sensitivities are hypothetical and should be used with caution. As the table above demonstrates, the Company's methodology for estimating the fair value of MSRs is highly sensitive to changes in key assumptions. For example, actual prepayment experience may differ and any difference may have a material effect on MSR fair value. Changes in fair value resulting from changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in this table, the effect of a variation in a particular assumption on the fair value of the MSRs is calculated without changing any other assumption; in reality, changes in one factor may be associated with changes in another (for example, decreases in market interest rates may provide an incentive to refinance; however, this may also indicate a slowing economy and an increase in the unemployment rate, which reduces the number of borrowers who qualify for refinancing), which may magnify or counteract the sensitivities. Thus, any measurement of MSR fair value is limited by the conditions existing and assumptions made as of a particular point in time. Those assumptions may not be appropriate if they are applied to a different point in time.

The changes in single family MSRs measured at fair value are as follows.

	Three Months September 30		Nine Months September 30		
(in thousands)	2015	2014	2015	2014	
Beginning balance	\$140,588	\$108,869	\$112,439	\$153,128	
Additions and amortization:					
Originations	19,984	11,944	55,202	31,664	
Purchases	3	3	9	8	
Sale of single family MSRs			_	(43,248	$)^{(3)}$
Changes due to modeled amortization <sup>(1)</sup>	(8,478	(6,212)	(26,725	(19,289	)
Net additions and amortization	11,509	5,735	28,486	(30,865	)
Changes in fair value due to changes in model inputs and/or assumptions (2)	(19,396	873	(8,224	(6,786	)(4)
Ending balance	\$132,701	\$115,477	\$132,701	\$115,477	

<sup>(1)</sup> Represents changes due to collection/realization of expected cash flows and curtailments.

- (2) Principally reflects changes in model assumptions, including prepayment speed assumptions, which are primarily affected by changes in mortgage interest rates.
- On June 30, 2014, the Company sold the rights to service \$2.96 billion in total unpaid principal balance of single family mortgage loans serviced for Fannie Mae.
- (4) Includes pre-tax income of \$5.7 million, excluding transaction costs, resulting from the sale of single family MSRs during 2014.

MSRs resulting from the sale of multifamily loans are subsequently carried at the lower of amortized cost or fair value. Multifamily MSRs are recorded at fair value and are amortized in proportion to, and over, the estimated period the net servicing income will be collected.

The changes in multifamily MSRs measured at the lower of amortized cost or fair value were as follows.

	Three Mont	hs Ended Septen	nber Nine Month	s Ended Septem	ber
	30,		30,		
(in thousands)	2015	2014	2015	2014	
Beginning balance	\$12,649	\$9,122	\$10,885	\$9,335	
Origination	1,241	418	3,935	1,062	
Amortization	(511	) (424	) (1,441	) (1,281	)
Ending balance	\$13,379	\$9,116	\$13,379	\$9,116	

At September 30, 2015, the expected weighted-average life of the Company's multifamily MSRs was 9.83 years. Projected amortization expense for the gross carrying value of multifamily MSRs is estimated as follows.

(in thousands)	At September 30, 2015
	2013
Remainder of 2015	\$524
2016	2,023
2017	1,901
2018	1,744
2019	1,633
2020 and thereafter	5,554
Carrying value of multifamily MSR	\$13,379

### NOTE 8-COMMITMENTS, GUARANTEES AND CONTINGENCIES:

#### Commitments

Commitments to extend credit are agreements to lend to customers in accordance with predetermined contractual provisions. These commitments may be for specific periods or contain termination clauses and may require the payment of a fee by the borrower. The total amounts of unused commitments do not necessarily represent future credit exposure or cash requirements in that commitments may expire without being drawn upon.

The Company makes certain unfunded loan commitments as part of its lending activities that have not been recognized in the Company's financial statements. These include commitments to extend credit made as part of the Company's mortgage lending activities and interest rate lock commitments on loans the Company intends to hold in its loans held for investment portfolio. The aggregate amount of these unrecognized unfunded loan commitments existing at September 30, 2015 and December 31, 2014 was \$33.9 million and \$72.0 million, respectively.

In the ordinary course of business, the Company extends secured and unsecured open-end loans to meet the financing needs of its customers. Undistributed construction loan commitments, where the Company has an obligation to advance funds for construction progress payments, were \$410.4 million and \$379.4 million at September 30, 2015 and December 31, 2014, respectively. Unused home equity and commercial banking funding lines totaled \$158.1 million and \$149.4 million at September 30, 2015 and December 31, 2014, respectively. The Company has recorded an allowance for credit losses on loan commitments, included in accounts payable and other liabilities on the

consolidated statements of financial condition, of \$965 thousand and \$503 thousand at September 30, 2015 and December 31, 2014, respectively.

#### Guarantees

In the ordinary course of business, the Company sells loans through the Fannie Mae Multifamily Delegated Underwriting and Servicing Program ("DUS®)¹ that are subject to a credit loss sharing arrangement. The Company services the loans for Fannie Mae and shares in the risk of loss with Fannie Mae under the terms of the DUS contracts. Under the program, the DUS lender is contractually responsible for the first 5% of losses and then shares equally in the remainder of losses with Fannie Mae with a maximum lender loss of 20% of the original principal balance of each DUS loan. For loans that have been sold through this program, a liability is recorded for this loss sharing arrangement under the accounting guidance for guarantees. As of September 30, 2015 and December 31, 2014, the total unpaid principal balance of loans sold under this program was \$866.9 million and \$752.6 million, respectively. The Company's reserve liability related to this arrangement totaled \$2.9 million and \$2.3 million at September 30, 2015 and December 31, 2014, respectively. There were no actual losses incurred under this arrangement during the three and nine months ended September 30, 2015 and 2014.

### Mortgage repurchase liability

In the ordinary course of business, the Company sells residential mortgage loans to GSEs that include the mortgage loans in GSE-guaranteed mortgage securitizations. In addition, the Company sells FHA-insured and VA-guaranteed mortgage loans that are sold to Ginnie Mae and are used to back Ginnie Mae-guaranteed securities. The Company has made representations and warranties that the loans sold meet certain requirements. The Company may be required to repurchase mortgage loans or indemnify loan purchasers due to defects in the origination process of the loan, such as documentation errors, underwriting errors and judgments, early payment defaults and fraud.

These obligations expose the Company to any credit loss on the repurchased mortgage loans after accounting for any mortgage insurance that it may receive. Generally, the maximum amount of future payments the Company would be required to make for breaches of these representations and warranties would be equal to the unpaid principal balance of such loans that are deemed to have defects that were sold to purchasers plus, in certain circumstances, accrued and unpaid interest on such loans and certain expenses.

The Company does not typically receive repurchase requests from Ginnie Mae, FHA or VA. As an originator of FHA-insured or VA-guaranteed loans, the Company is responsible for obtaining the insurance with FHA or the guarantee with the VA. If loans are later found not to meet the requirements of FHA or VA, through required internal quality control reviews or through agency audits, the Company may be required to indemnify FHA or VA against losses. The loans remain in Ginnie Mae pools unless and until they are repurchased by the Company. In general, once a FHA or VA loan becomes 90 days past due, the Company repurchases the FHA or VA residential mortgage loan to minimize the cost of interest advances on the loan. If the loan is cured through borrower efforts or through loss mitigation activities, the loan may be resold into a Ginnie Mae pool. The Company's liability for mortgage loan repurchase losses incorporates probable losses associated with such indemnification.

The total unpaid principal balance of loans sold on a servicing-retained basis that were subject to the terms and conditions of these representations and warranties totaled \$14.36 billion and \$11.30 billion as of September 30, 2015 and December 31, 2014, respectively. At September 30, 2015 and December 31, 2014, the Company had recorded a mortgage repurchase liability for loans sold on a servicing-retained and servicing-released basis, included in accounts payable and other liabilities on the consolidated statements of financial condition, of \$3.2 million and \$2.0 million, respectively.

#### Contingencies

In the normal course of business, the Company may have various legal claims and other similar contingent matters outstanding for which a loss may be realized. For these claims, the Company establishes a liability for contingent losses when it is probable that a loss has been incurred and the amount of loss can be reasonably estimated. For claims determined to be reasonably possible but not probable of resulting in a loss, there may be a range of possible losses in excess of the established liability. At September 30, 2015, we reviewed our legal claims and determined that there were no claims that are considered to be probable or reasonably possible of resulting in a loss. As a result, the Company did not have any amounts reserved for legal claims as of September 30, 2015.

#### NOTE 9-FAIR VALUE MEASUREMENT:

For a further discussion of fair value measurements, including information regarding the Company's valuation methodologies and the fair value hierarchy, see Note 18, Fair Value Measurement within our 2014 Annual Report on Form 10-K.

#### Valuation Processes

The Company has various processes and controls in place to ensure that fair value measurements are reasonably estimated. The Finance Committee provides oversight and approves the Company's Asset/Liability Management Policy ("ALMP"). The Company's ALMP governs, among other things, the application and control of the valuation models used to measure fair value. On a quarterly basis, the Company's Asset/Liability Management Committee ("ALCO") and the Finance Committee of the Board review significant modeling variables used to measure the fair value of the Company's financial instruments, including the significant inputs used in the valuation of single family MSRs. Additionally, at least annually ALCO obtains an independent review of the MSR valuation process and procedures, including a review of the model architecture and the valuation assumptions. The Company obtains an MSR valuation from an independent valuation firm monthly to assist with the validation of the fair value estimate and the reasonableness of the assumptions used in measuring fair value.

The Company's real estate valuations are overseen by the Company's appraisal department, which is independent of the Company's lending and credit administration functions. The appraisal department maintains the Company's appraisal policy and recommends changes to the policy subject to approval by the Company's Loan Committee and the Credit Committee of the Board. The Company's appraisals are prepared by independent third-party appraisers and the Company's internal appraisers. Single family appraisals are generally reviewed by the Company's single family loan underwriters. Single family appraisals with unusual, higher risk or complex characteristics, as well as commercial real estate appraisals, are reviewed by the Company's appraisal department.

We obtain pricing from third party service providers for determining the fair value of a substantial portion of our investment securities available for sale. We have processes in place to evaluate such third party pricing services to ensure information obtained and valuation techniques used are appropriate. For fair value measurements obtained from third party services, we monitor and review the results to ensure the values are reasonable and in line with market experience for similar classes of securities. While the inputs used by the pricing vendor in determining fair value are not provided, and therefore unavailable for our review, we do perform certain procedures to validate the values received, including comparisons to other sources of valuation (if available), comparisons to other independent market data and a variance analysis of prices by Company personnel that are not responsible for the performance of the investment securities.

## Estimation of Fair Value

Fair value is based on quoted market prices, when available. In cases where a quoted price for an asset or liability is not available, the Company uses valuation models to estimate fair value. These models incorporate inputs such as forward yield curves, loan prepayment assumptions, expected loss assumptions, market volatilities, and pricing spreads utilizing market-based inputs where readily available. The Company believes its valuation methods are appropriate and consistent with those that would be used by other market participants. However, imprecision in estimating unobservable inputs and other factors may result in these fair value measurements not reflecting the amount realized in an actual sale or transfer of the asset or liability in a current market exchange.

The following table summarize	s the fair value measurement methodologies, including sig	enificant inputs and
assumptions, and classification Asset/Liability class Cash and cash equivalents	of the Company's assets and liabilities.  Valuation methodology, inputs and assumptions  Carrying value is a reasonable estimate of fair value based on the short-term nature of the instruments.	Classification Estimated fair value classified as Level 1.
Investment securities	Observable market prices of identical or similar securities are used where available.	
Investment securities available for sale	If market prices are not readily available, value is based on discounted cash flows using the following significant inputs:	Level 2 recurring fair value measurement
	• Expected prepayment speeds	
	Estimated credit losses	
	• Market liquidity adjustments Observable market prices of identical or similar securities are used where available.	
Investment securities held to	If market prices are not readily available, value is based on discounted cash flows using the following significant inputs:	Carried at amortized cost.
maturity	Expected prepayment speeds	Estimated fair value classified as Level 2.
	Estimated credit losses	
Loans held for sale	Market liquidity adjustments	
Loans held for sale	Fair value is based on observable market data, including:	
Single-family loans, excluding loans transferred from held for	• Quoted market prices, where available	Level 2 recurring fair value measurement
investment	• Dealer quotes for similar loans	measurement
	• Forward sale commitments  Fair value is based on observable market data,	
Single-family loans transferred from held for	<ul><li>• Quoted market prices, where available</li></ul>	Carried at lower of amortized cost or fair value.
investment	Dealer quotes for similar loans	Estimated fair value classified as Level 2.
Multifamily loans	• Forward sale commitments  The sale price is set at the time the loan commitment is	Carried at lower of
	made and as such subsequent abanges in market	amortized cost or fair value

made, and as such subsequent changes in market

amortized cost or fair value.

conditions have a very limited effect, if any, on the value of these loans carried on the consolidated statements of financial condition, which are typically sold within 30 days of origination.

Estimated fair value classified as Level 2.

### Loans held for investment

Fair value is based on discounted cash flows, which considers the following inputs:

For the carrying value of loans see Note 1–Summary of Significant Accounting Policies of the 2014 Annual Report on Form 10-K.

Loans held for investment, excluding collateral dependent loans and loans transferred from held for sale

- Current lending rates for new loans
- Expected prepayment speeds
- Estimated credit losses
- Market liquidity adjustments

Estimated fair value classified as Level 3.

Asset/Liability class  Loans held for investment, collateral dependent	Valuation methodology, inputs and assumptions Fair value is based on appraised value of collateral, which considers sales comparison and income approach methodologies. Adjustments are made for various factors, which may include:  • Adjustments for variations in specific property qualities such as location, physical dissimilarities, market conditions at the time of sale, income producing characteristics and other factors  • Adjustments to obtain "upon completion" and "upon stabilization" values (e.g., property hold discounts where the highest and best use would require development of a	measurement in periods where carrying value is
	<ul> <li>Bulk discounts applied for sales costs, holding costs and profit for tract development and certain other properties</li> <li>Fair value is based on discounted cash flows, which considers the following inputs:</li> </ul>	adjusted to reflect the fair value of collateral.
Loans held for investment transferred from loans held for sale	<ul> <li>Current lending rates for new loans</li> <li>Expected prepayment speeds</li> </ul>	Level 3 recurring fair value measurement
Mortgage servicing rights	<ul><li>Estimated credit losses</li><li>Market liquidity adjustments</li></ul>	
Single family MSRs	For information on how the Company measures the fair value of its single family MSRs, including key economic assumptions and the sensitivity of fair value to changes in those assumptions, see Note 7, Mortgage Banking Operations of this Form 10-Q.	Level 3 recurring fair value measurement
Multifamily MSRs	Fair value is based on discounted estimated future servicing fees and other revenue, less estimated costs to service the loans.	Carried at lower of amortized cost or fair value Estimated fair value classified as Level 3.
Derivatives	Fair value is based on quoted prices for identical or similar instruments, when available.	2.0000000000000000000000000000000000000
Interest rate swaps Interest rate swaptions Forward sale commitments	When quoted prices are not available, fair value is based on internally developed modeling techniques, which require the use of multiple observable market inputs including:	Level 2 recurring fair value measurement
	• Forward interest rates	

Interest rate volatilities

The fair value considers several factors including:

# Interest rate lock commitments

• Fair value of the underlying loan based on quoted prices in the secondary market, when available.

Level 3 recurring fair value measurement

- Value of servicing
- Fall-out factor

Asset/Liability class  Other real estate owned ("OREO")	Valuation methodology, inputs and assumptions Fair value is based on appraised value of collateral, less the estimated cost to sell. See discussion of "loans held for investment, collateral dependent" above for further information on appraisals.	Classification Carried at lower of amortized cost or fair value of collateral (Level 3), less the estimated cost to sell. Carried at par value.
Federal Home Loan Bank stock	Carrying value approximates fair value as FHLB stock can only be purchased or redeemed at par value.	Estimated fair value classified as Level 2.
Deposits		Completed at 1.254 and 2.1 and 4
Demand deposits	Fair value is estimated as the amount payable on demand at the reporting date.	Carried at historical cost.  Estimated fair value classified as Level 2.
Fixed-maturity certificates of deposit	Fair value is estimated using discounted cash flows based on market rates currently offered for deposits of similar remaining time to maturity.	Carried at historical cost.  Estimated fair value classified as Level 2.
Federal Home Loan Bank advances	Fair value is estimated using discounted cash flows based on rates currently available for advances with similar terms and remaining time to maturity.	Carried at historical cost.  Estimated fair value classified as Level 2.
Long-term debt	Fair value is estimated using discounted cash flows based on current lending rates for similar long-term debt instruments with similar terms and remaining time to maturity.	Carried at historical cost.  Estimated fair value classified as Level 2.

The following table presents the levels of the fair value hierarchy for the Company's assets and liabilities measured at fair value on a recurring basis.

(in thousands)	Fair Value at September 30, 2015	Level 1	Level 2	Level 3
Assets:				
Investment securities available for sale				
Mortgage backed securities:				
Residential	\$91,004	<b>\$</b> —	\$91,004	\$
Commercial	24,065	_	24,065	_
Municipal bonds	187,083	_	187,083	
Collateralized mortgage obligations:				
Residential	87,789	_	87,789	
Commercial	56,246	_	56,246	
Corporate debt securities	82,882	_	82,882	_
U.S. Treasury securities	41,013	_	41,013	_
Single family mortgage servicing rights	132,701	_	_	132,701
Single family loans held for sale	860,800	_	860,800	_
Single family loans held for investment	23,755	_		23,755
Derivatives				
Forward sale commitments	2,448	_	2,448	_
Interest rate swaptions	_	_	_	_
Interest rate lock commitments	26,211	_	_	26,211
Interest rate swaps	13,634	_	13,634	
Total assets	\$1,629,631	<b>\$</b> —	\$1,446,964	\$182,667
Liabilities:				
Derivatives				
Forward sale commitments	\$9,662	<b>\$</b> —	\$9,662	<b>\$</b> —
Interest rate swaptions	18	_	18	_
Interest rate lock commitments	2	_		2
Interest rate swaps	4,582	_	4,582	_
Total liabilities	\$14,264	<b>\$</b> —	\$14,262	\$2

(in thousands)	Fair Value at December 31, 2014	Level 1	Level 2	Level 3
Assets:				
Investment securities available for sale				
Mortgage backed securities:				
Residential	\$107,280	\$	\$107,280	<b>\$</b> —
Commercial	13,671		13,671	
Municipal bonds	122,334		122,334	
Collateralized mortgage obligations:				
Residential	43,166		43,166	
Commercial	20,486		20,486	
Corporate debt securities	79,400		79,400	
U.S. Treasury securities	40,989		40,989	
Single family mortgage servicing rights	112,439		_	112,439
Single family loans held for sale	610,350		610,350	
Derivatives				
Forward sale commitments	1,071		1,071	
Interest rate lock commitments	11,939		_	11,939
Interest rate swaps	11,689		11,689	
Total assets	\$1,174,814	\$—	\$1,050,436	\$124,378
Liabilities:				
Derivatives				
Forward sale commitments	\$5,658	\$—	\$5,658	<b>\$</b> —
Interest rate lock commitments	6		_	6
Interest rate swaps	972		972	
Total liabilities	\$6,636	<b>\$</b> —	\$6,630	\$6

There were no transfers between levels of the fair value hierarchy during the three and nine months ended September 30, 2015 and 2014.

#### Level 3 Recurring Fair Value Measurements

The Company's level 3 recurring fair value measurements consist of single family mortgage servicing rights, single family loans held for investment where fair value option was elected and interest rate lock commitments, which are accounted for as derivatives. For information regarding fair value changes and activity for single family MSRs during the three and nine months ended September 30, 2015 and 2014, see Note 7, Mortgage Banking Operations of this Form 10-Q.

During the first quarter of 2015, the Company transferred certain loans from held for sale to held for investment. These loans were originated as held for sale loans where the Company has elected fair value option. The Company determined these loans to be level 3 recurring assets as the valuation technique included a significant unobservable input. The total amount of held for investment loans where fair value option election was made was \$23.8 million at September 30, 2015.

The following information presents significant Level 3 unobservable inputs used to measure fair value of single family loans held for investment where fair value option was elected.

	Fair Value	Valuation Technique	Significant Unobservable Input	Low	High	Weighted Average
Loans held for investment, fair value option	\$23,755	Income approach	Implied spread to benchmark interest rate curve	3.19%	3.65%	3.30%

The following table presents fair value changes and activity for level 3 interest rate lock commitments.

	Three Months Ended September Nine Months Ended September				
	30,		30,		
(in thousands)	2015	2014	2015	2014	
Beginning balance, net	\$23,487	\$17,406	\$11,933	\$5,972	
Total realized/unrealized gains <sup>(1)</sup>	43,784	23,844	131,930	78,506	
Settlements	(41,062	) (27,183	(117,654)	(70,411)	
Ending balance, net	\$26,209	\$14,067	\$26,209	\$14,067	

All realized and unrealized gains and losses are recognized in earnings as net gain from mortgage loan origination and sale activities on the consolidated statements of operations. There were net unrealized gains of \$797 thousand and \$405 thousand for the three months ended September 30, 2015 and 2014, respectively, and \$1.3 million and \$27.3 million for the nine months ended September 30, 2015 and 2014, respectively, recognized on interest rate lock commitments outstanding at the beginning of the period and still outstanding at September 30, 2015 and 2014, respectively.

The following information presents significant Level 3 unobservable inputs used to measure fair value of interest rate lock commitments.

(dollars in thousands)	At September Fair Value	per 30, 2015 Valuation Technique	Significant Unobservable Input	Low	High	Weighted Average
Interest rate lock commitments, net	\$26,209	Income approach	Fall out factor Value of servicing	1.12% 0.45%	65.77% 2.27%	16.85% 0.85%
(dollars in thousands)	At Decemb Fair Value	ver 31, 2014 Valuation Technique	Significant Unobservable Input	Low	High	Weighted Average
Interest rate lock commitments, net	\$11,933	Income approach	Fall out factor	0.60%	77.9%	21.4%

## Nonrecurring Fair Value Measurements

Certain assets held by the Company are not included in the tables above, but are measured at fair value on a nonrecurring basis. These assets include certain loans held for investment and other real estate owned that are carried at the lower of cost or fair value of the underlying collateral, less the estimated cost to sell. The estimated fair values of real estate collateral are generally based on internal evaluations and appraisals of such collateral, which use the market approach and income approach methodologies. All impaired loans are subject to an internal evaluation completed quarterly by management as part of the allowance process.

The fair value of commercial properties are generally based on third-party appraisals that consider recent sales of comparable properties, including their income-generating characteristics, adjusted (generally based on unobservable inputs) to reflect the general assumptions that a market participant would make when analyzing the property for

purchase. The Company uses a fair value of collateral technique to apply adjustments to the appraisal value of certain commercial loans held for investment that are collateralized by real estate. During the three and nine months ended September 30, 2015 and September 30, 2014, the Company recorded no adjustments to the appraisal values of certain commercial loans held for investment that are collateralized by real estate.

The Company uses a fair value of collateral technique to apply adjustments to the stated value of certain commercial loans held for investment that are not collateralized by real estate. During the three months ended September 30, 2015, the Company applied a range of stated value adjustments of 26.2% to 100.0%, with a weighted average rate of 35.2%. During the nine months ended September 30, 2015, the Company applied a range of stated value adjustments of 25.0% to 100.0%, with a weighted average of 36.3%. During the three months ended September 30, 2014, the Company applied a range of stated value

adjustments of 0.0% to 98.0%, with a weighted average of 18.6%. During the nine months ended September 30, 2014, the Company applied a range of stated value adjustments of 0.0% to 98.0%, with a weighted average of 22.5%.

Residential properties are generally based on unadjusted third-party appraisals. Factors considered in determining the fair value include geographic sales trends, the value of comparable surrounding properties as well as the condition of the property.

These adjustments include management assumptions that are based on the type of collateral dependent loan and may increase or decrease an appraised value. Management adjustments vary significantly depending on the location, physical characteristics and income producing potential of each individual property. The quality and volume of market information available at the time of the appraisal can vary from period-to-period and cause significant changes to the nature and magnitude of the unobservable inputs used. Given these variations, changes in these unobservable inputs are generally not a reliable indicator for how fair value will increase or decrease from period to period.

The following tables present assets that had changes in their recorded fair value during the three and nine months ended September 30, 2015 and 2014 and still held at the end of the respective reporting period.

	Three Months En	ded September	30, 2015			
(in thousands)	Assets Held at September 30, 2015	Level 1	Level 2	Level 3	Total Gains (Losses)	
Loans held for investment <sup>(1)</sup> Other real estate owned <sup>(2)</sup> Total	\$9,171 6,532 \$15,703	\$— — \$—	\$— — \$—	\$9,171 6,532 \$15,703	\$(375 (399 \$(774	)
(in thousands)	Three Months En Fair Value of Assets Held at September 30,	ded September Level 1	30, 2014 Level 2	Level 3	Total Gains (Losses)	
Loans held for investment <sup>(1)</sup> Other real estate owned <sup>(2)</sup>	2014 \$22,379 1,017	\$— —	\$— —	\$22,379 1,017	\$(82 (93	)
Total	\$23,396	<b>\$</b> —	<b>\$</b> —	\$23,396	\$(175	)
(in thousands)	Nine Months End Fair Value of Assets Held at September 30, 2015	led September 3  Level 1	20, 2015 Level 2	Level 3	Total Gains (Losses)	
Loans held for investment <sup>(1)</sup> Other real estate owned <sup>(2)</sup> Total	\$9,171 6,532 \$15,703	\$— — \$—	\$— — \$—	\$9,171 6,532 \$15,703	\$(287 (399 \$(686	)
(in thousands)	Nine Months Ende	ed September 30 Level 1		Level 3		

	Fair Value of Assets Held at September 30, 2014				Total Gain (Losses)	ıs
Loans held for investment <sup>(1)</sup>	\$25,786	<b>\$</b> —	\$—	\$25,786	\$(495	)
Other real estate owned <sup>(2)</sup>	6,831			6,831	(69	)
Total	\$32,617	\$	<b>\$</b> —	\$32,617	\$(564	)

<sup>(1)</sup> Represents the carrying value of loans for which adjustments are based on the fair value of the collateral.

Represents other real estate owned where an updated fair value of collateral is used to adjust the carrying amount subsequent to the initial classification as other real estate owned.

#### Fair Value of Financial Instruments

The following presents the carrying value, estimated fair value and the levels of the fair value hierarchy for the Company's financial instruments other than assets and liabilities measured at fair value on a recurring basis.

(in thousands)	At September 3 Carrying Value	0, 2015 Fair Value	Level 1	Level 2	Level 3
Assets:					
Cash and cash equivalents	\$37,303	\$37,303	\$37,303	<b>\$</b> —	<b>\$</b> —
Investment securities held to maturity	31,936	32,572	_	32,572	_
Loans held for investment	2,989,168	3,069,234	_		3,069,234
Loans held for sale – multifamily	21,519	21,519	_	21,519	_
Mortgage servicing rights – multifamily	13,379	15,062	_	_	15,062
Federal Home Loan Bank stock Liabilities:	44,652	44,652		44,652	_
Deposits	\$3,307,693	\$3,308,155	<b>\$</b> —	\$3,308,155	\$—
Federal Home Loan Bank advances	s 1,025,745	1,029,713	_	1,029,713	_
Long-term debt	61,857	60,245	_	60,245	
(in thousands)	At December 3 Carrying Value	1, 2014 Fair Value	Level 1	Level 2	Level 3
Assets:					
Cash and cash equivalents	\$30,502	\$30,502	\$30,502	<b>\$</b> —	<b>\$</b> —
Investment securities held to maturity	28,006	28,537	_	28,537	_
Loans held for investment	2,099,129	2,150,672	_		2,150,672
Loans held for sale – multifamily	10,885	10,855	_	10,855	_
Mortgage servicing rights – multifamily	10,885	12,540	_	_	12,540
Federal Home Loan Bank stock	33,915	33,915	_	33,915	_
Liabilities:		**		**	
Deposits	\$2,445,430	\$2,445,635	<b>\$</b> —	\$2,445,635	<b>\$</b> —
Federal Home Loan Bank advances	\$ 597,590	600,599	_	600,599	
Federal funds purchased and securities sold under agreements to	50,000	50,000	_	50,000	_
repurchase Long-term debt	61,857	60,235	_	60,235	

Excluded from the fair value tables above are certain off-balance sheet loan commitments such as unused home equity lines of credit, business banking line funds and undisbursed construction funds. A reasonable estimate of the fair value of these instruments is the carrying value of deferred fees plus the related allowance for credit losses, which amounted to \$3.3 million and \$3.4 million at September 30, 2015 and December 31, 2014, respectively.

#### NOTE 10-EARNINGS PER SHARE:

The following table summarizes the calculation of earnings per share.

	Three Months Ended September 30,		Nine Months E	nded September
(in thousands, except share and per share data)	2015	2014	2015	2014
Net income Weighted average shares:	\$9,961	\$4,975	\$32,641	\$16,638
Basic weighted-average number of common shares outstanding	22,035,317	14,805,780	20,407,386	14,797,019
Dilutive effect of outstanding common stock equivalents (1)	256,493	162,458	239,154	160,015
Diluted weighted-average number of common stock outstanding	22,291,810	14,968,238	20,646,540	14,957,034
Earnings per share:				
Basic earnings per share	\$0.45	\$0.34	\$1.60	\$1.12
Diluted earnings per share	\$0.45	\$0.33	\$1.58	\$1.11

Excluded from the computation of diluted earnings per share (due to their antidilutive effect) for the three and nine months ended September 30, 2015 and 2014 were certain stock options and unvested restricted stock issued to key (1) senior management personnel and directors of the Company. The aggregate number of common stock equivalents related to such options and unvested restricted shares, which could potentially be dilutive in future periods, was zero and 104,514 at September 30, 2015 and 2014, respectively.

#### **NOTE 11-BUSINESS SEGMENTS:**

The Company's business segments are determined based on the products and services provided, as well as the nature of the related business activities, and they reflect the manner in which financial information is currently evaluated by management. The Company organizes the segments into two lines of business: Commercial and Consumer Banking segment and Mortgage Banking segment.

A description of the Company's business segments and the products and services that they provide is as follows.

Commercial and Consumer Banking provides diversified financial products and services to our commercial and consumer customers through bank branches and through ATMs, online, mobile and telephone banking. These products and services include deposit products; residential, consumer, business and agricultural portfolio loans; non-deposit investment products; insurance products and cash management services. We originate construction loans, bridge loans and permanent loans for our portfolio primarily on single family residences, and on office, retail, industrial and multifamily property types. We originate multifamily real estate loans through our Fannie Mae DUS business, whereby loans are sold to or securitized by Fannie Mae, while the Company generally retains the servicing rights. This segment is also responsible for the management of the Company's portfolio of investment securities.

Mortgage Banking originates single family residential mortgage loans for sale in the secondary markets. We have become a rated originator and servicer of jumbo loans, allowing us to sell these loans to other securitizers. We also purchase loans from WMS Series LLC through a correspondent arrangement with that company. The majority of our

mortgage loans are sold to or securitized by Fannie Mae, Freddie Mac or Ginnie Mae, while we retain the right to service these loans. On occasion, we may sell a portion of our MSR portfolio. We also sell loans on a servicing-released and servicing-retained basis to securitizers and correspondent lenders. A small percentage of our loans are brokered to other lenders or sold on a servicing-released basis to correspondent lenders. We manage the loan funding and the interest rate risk associated with the secondary market loan sales and the retained single family mortgage servicing rights within this business segment.

Financial highlights by operating segment were as follows.

	Three Months	Ended September Commercial	r 30, 2015
(in thousands)	Mortgage Banking	and Consumer Banking	Total
Condensed income statement:			
Net interest income (1)	\$8,125	\$31,509	\$39,634
Provision for credit losses		700	700
Noninterest income	60,584	6,884	67,468
Noninterest expense	63,916	28,110	92,026
Income before income taxes	4,793	9,583	14,376
Income tax expense	1,632	2,783	4,415
Net income	\$3,161	\$6,800	\$9,961
Total assets	\$1,089,832	\$3,885,821	\$4,975,653
	Three Months	Ended September Commercial	r 30, 2014
	Mortgage	and	
(in thousands)	Banking	Consumer	Total
	C	Banking	
Condensed income statement:			
Net interest income (1)	\$5,145	\$20,163	\$25,308
Provision (reversal of provision) for credit losses	_	_	_
Noninterest income	42,153	3,660	45,813
Noninterest expense	45,228	18,930	64,158
(Loss) income before income taxes	2,070	4,893	6,963
Income tax (benefit) expense	629	1,359	1,988
Net (loss) income	\$1,441	\$3,534	\$4,975
Total assets	\$791,131	\$2,683,525	\$3,474,656
	Nine Months E	Ended September Commercial	30, 2015
	Mortgage	and	
(in thousands)	Banking	Consumer	Total
	8	Banking	
Condensed income statement:			
Net interest income (1)	\$21,337	\$87,261	\$108,598
Provision for credit losses		4,200	4,200
Noninterest income	195,239	20,589	215,828
Noninterest expense	180,787	93,056	273,843
Income before income taxes	35,789	10,594	46,383
Income tax expense	12,788	954	13,742
Net income	\$23,001	\$9,640	\$32,641

Total assets \$1,089,832 \$3,885,821 \$4,975,653

	Nine Months Ended September 30, 2014								
		Commercial							
(in thousands)	Mortgage	and	Total						
(in thousands)	Banking	Consumer	Total						
		Banking							
Condensed income statement:									
Net interest income (1)	\$11,368	\$59,799	\$71,167						
Provision for credit losses	<del></del>	(1,500	) (1,500						
Noninterest income	120,938	13,232	134,170						
Noninterest expense	124,563	58,657	183,220						
Income before income taxes	7,743	15,874	23,617						
Income tax expense	2,508	4,471	6,979						
Net income	\$5,235	\$11,403	\$16,638						
Total assets	\$791,131	\$2,683,525	\$3,474,656						

Net interest income is the difference between interest earned on assets and the cost of liabilities to fund those assets. Interest earned includes actual interest earned on segment assets and, if the segment has excess liabilities, (1) interest credits for providing funding to the other segment. The cost of liabilities includes interest expense on segment liabilities and, if the segment does not have enough liabilities to fund its assets, a funding charge based on

# NOTE 12-SUBSEQUENT EVENTS:

the cost of excess liabilities from another segment.

The Company has evaluated subsequent events through the time of filing this Quarterly Report on Form 10-Q and has concluded that there are no significant events that occurred subsequent to the balance sheet date but prior to the filing of this report that would have a material impact on the consolidated financial statements.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### FORWARD-LOOKING STATEMENTS

This Form 10-Q and the documents incorporated by reference contain, in addition to historical information, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements relate to our future plans, objectives, expectations, intentions and financial performance, and assumptions that underlie these statements. When used in this Form 10-Q, terms such as "anticipates," "believes," "continue," "could," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "should," or "will" or the negative of those terms or comparable terms are intended to identify such forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause industry trends or actual results, level of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these statements. Our actual results may differ significantly from the results discussed in such forward-looking statements, and we may take actions that differ from our current plans and expectations. All statements other than statements of historical fact are "forward-looking statements" for the purposes of these provisions, including:

- any projections of revenues, estimated operating expenses or other financial items;
- any statements of the plans and objectives of management for future operations or programs;
- any statements regarding future operations, plans, or regulatory or shareholder approvals;
- any statements concerning proposed new products or services;
- any statements regarding pending or future mergers, acquisitions or other transactions; and
- any statement regarding future economic conditions or performance, and any statement of assumption underlying any of the foregoing.

These and other forward looking statements are, among other things, attempts to predict the future and, as such, may not come to pass. A wide variety of events, circumstances and conditions may cause us to fall short of management's expectations as expressed herein, or to deviate from the plans and intentions we have described in this report. Some of the factors that may cause us to fall short of expectations or to deviate from our intended courses of action include:

the qualifying disclosures and other factors referenced in this Form 10-Q including, but not limited to, those listed under Item 1A "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations;"

our ability to implement new or expanded business products and business lines;

our ability to grow our geographic footprint and our various lines of business, and to manage that growth effectively, including our effectiveness in managing the associated costs and in generating the expected revenues and strategic benefits;

our ability to manage the credit risks of our lending activities, including potential increases in loan delinquencies, nonperforming assets and write offs, decreased collateral values, inadequate loan reserve amounts and the effectiveness of our hedging strategies;

our ability to complete our proposed acquisition of Orange County Business Bank on the anticipated timeline or at all; our ability to effectively integrate any recent or future acquisitions with our operations;

our ability to maintain confidentiality, integrity, and availability of enterprise data, including unauthorized electronic access, physical security threats, and inadvertent disclosure, which could lead to reputational harm and litigation risks; our ability to implement and maintain appropriate disclosure controls and procedures and internal controls over financial reporting;

general economic conditions, either nationally or in our market area, including increases in mortgage interest rates, declines in housing refinance activities, changes in the availability and affordability of single family housing,

employment trends, business contraction, consumer confidence, real estate values and other recessionary pressures; the impact of changes to local zoning and land use ordinances that may impact the availability of single family housing in our market areas;

the impact of and our ability to anticipate and respond effectively to changes in the levels of general interest rates, mortgage interest rates, deposit interest rates, our net interest margin and funding sources;

our ability to achieve compliance with complex new regulatory requirements, including laws and regulations such as those related to the Dodd-Frank Act and new rules being promulgated under that Act, including the Final Truth In Lending Act ("TILA")/Real Estate Settlement Procedures Act ("RESPA") Integrated Disclosure Rule ("Rule") which took effect on October 3, 2015 and comes with increased regulatory penalties and the right of private action under TILA and may impact our ability to sell or the price we receive for certain loans;

compliance with Basel III capital requirements and related regulations, as well as restrictions that may be imposed by our federal and state regulatory authorities, including the extent to which regulatory initiatives may affect our capital, liquidity and earnings;

the effect on our mortgage origination and resale operations of changes in mortgage markets generally, including the uncertain impact on the market for non-qualified mortgage loans resulting from regulations which took effect in January 2014, as well as in monetary policies and economic trends and initiatives as those events affect our mortgage origination and servicing operations;

compliance with requirements of investors and/or government-owned or sponsored entities, including Fannie Mae, Freddie Mac, Ginnie Mae, the Federal Housing Administration (the "FHA") the Department of Housing and Urban Development ("HUD") and the Department of Veterans' Affairs (the "VA");

costs associated with the integration of new personnel from growth through acquisitions and hiring initiatives, including increased salary costs, as well as time and attention from our management team that is needed to identify, investigate and successfully complete such acquisitions;

our ability to control costs while meeting operational needs and retaining key members of our senior management team and other key managers and business producers; and competition.

Unless required by law, we do not intend to update any of the forward-looking statements after the date of this Form 10-Q to conform these statements to actual results or changes in our expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this Form 10-Q.

Except as otherwise noted, references to "we," "our," "us" or "the Company" refer to HomeStreet, Inc. and its subsidiaries that are consolidated for financial reporting purposes.

You may review a copy of this Form 10-Q quarterly report, including exhibits and any schedule filed therewith, and obtain copies of such materials at prescribed rates, at the Securities and Exchange Commission's Public Reference Room at, 100 F Street, NE, Washington, D.C. 20549. You may obtain information on the operation of the Public Reference Room by calling the Securities and Exchange Commission at 1-800-SEC-0330. The Securities and Exchange Commission maintains a website (http://www.sec.gov) that contains reports, proxy and information statements and other information regarding registrants, such as HomeStreet, Inc., that file electronically with the Securities and Exchange Commission. Copies of our Securities Exchange Act reports also are available from our investor relations website, http://ir.homestreet.com. Except as otherwise expressly noted in that section of our investor relations website, information contained in or linked from our websites is not incorporated into and does not constitute a part of this report.

This report contains forward-looking statements. For a discussion about such statements, including the risks and uncertainties inherent therein, see "Forward-Looking Statements." Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Consolidated Financial Statements and Notes presented elsewhere in this report and in HomeStreet, Inc.'s 2014 Annual Report on Form 10-K.

All of for the form of the	Summary Financial Data							
Share data)		At or for th	e Three Mor					
Income statement data (for the period ended):   Net interest income   \$39,634   \$38,230   \$30,734   \$27,502   \$25,308   \$108,598   \$71,167     Provision (reversal of provision)   700   500   3,000   500   -   4,200   (1,500   )     Noninterest income   67,468   72,987   75,373   51,487   45,813   215,828   138,320     Noninterest expense   92,026   92,335   89,482   68,791   64,158   273,843   183,220     Noninterest expense   92,026   92,335   89,482   68,791   64,158   273,843   183,220     Noninterest expense   4,415   6,006   3,221   4,077   1,988   13,742   6,079     Not income   \$9,961   \$12,376   \$10,304   \$5,621   \$4,975   \$32,641   \$16,638     Basic earnings per common share carnings per common share   \$0,45   \$0,56   \$0,60   \$0,38   \$0,34   \$1,60   \$1,12     Diluted earnings per common shares outstanding   22,061,702   22,065,249   20,387,48   4,856,61   4,852,97   22,061,702   4,852,971     Weighted average common shares outstanding   22,201,810   22,202,734   71,583,07   4,871,22   4,948   20,407,38   4,197,019     Diluted earnings per common shares outstanding   22,229,181   22,229,184   71,583,07   4,973,22   4,968,238   20,646,540   4,957,034     Notation of the period end;   22,229,184   22	•	_	•	-	,	•	•	•
Period ended :   Net interest income   Net in	share data)	2015	2015	2015	2014	2014	2015	2014
Provision (reversal of provision) for credit losses         700         500         3,000         500         -         4,200         1,500 <td>·</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	·							
for credit losses         7,00         300         3,000         3,000         3,000         3,000         1,000		\$39,634	\$38,230	\$30,734	\$27,502	\$25,308	\$108,598	\$71,167
Noninterest expense         92,026         92,335         89,482         68,791         64,158         273,843         18,322 of 16,000           Net income before tax expense         14,376         18,382         13,625         9,698         6,963         46,383         23,617           Income tax expense         89,961         \$12,376         \$10,304         \$5,621         \$4,975         \$32,641         \$16,638           Basic earnings per common share         \$0.45         \$0.56         \$0.59         \$0.38         \$0.33         \$1,50         \$1,11           Common shares outstanding         \$2,061,702         \$2,065,249         \$2,038,748         \$1,856,611         \$1,855,971         \$2,061,702         \$1,852,971           Basic         \$0.45         \$0.56         \$0.59         \$1,885,611         \$1,885,780         \$2,061,702         \$1,885,297           Diluted         \$22,031,817         \$22,028,539         \$1,715,8303         \$1,811,699         \$1,805,780         \$0,407,386         \$1,797,019           Diluted         \$22,291,810         \$22,292,731         \$1,735,5076         \$1,4973,222         \$14,968,238         \$0,646,540         \$1,997,019           Diluted         \$23,319         \$1,229         \$19,94         \$20,34         \$19,83 <td></td> <td>700</td> <td>500</td> <td>3,000</td> <td>500</td> <td></td> <td>4,200</td> <td>(1,500 )</td>		700	500	3,000	500		4,200	(1,500 )
Net income before tax expense   14,376   18,382   3,625   3,621   4,077   1,988   13,742   6,979   1,6608   1,6638   1	Noninterest income	67,468	72,987	75,373	51,487	45,813	215,828	134,170
Note income tax expense   4,415   6,006   3,321   4,077   1,988   13,742   6,979   1,0300	_	92,026	92,335	89,482	68,791	64,158	•	183,220
Net income         89,961         \$12,376         \$10,304         \$5,621         \$4,975         \$32,641         \$16,638           Basic earnings per common share         \$0.45         \$0.56         \$0.60         \$0.38         \$0.33         \$1.58         \$1.11           Common shares outstanding Weighted average common shares         \$22,061,702         \$2,065,249         \$2,038,748         \$1,4856,611         \$1,885,791         \$2,061,702         \$1,7158,703           Basic         \$22,061,702         \$2,028,539         \$1,158,303         \$4,811,699         \$4,805,780         \$2,0407,386         \$1,797,019           Diluted         \$22,291,810         \$22,292,734         \$1,7355,076         \$1,4973,222         \$1,4968,238         \$2,0407,386         \$1,497,019           Diluted shareholders' equity per share         \$20,287         \$20,299         \$19,944         \$20,34         \$1,983         \$20,407,386         \$1,497,019           Diluted shareholders' equity per share         \$20,287         \$20,299         \$19,944         \$20,34         \$1,983         \$20,407,386         \$1,497,019           Diluted saccinities         \$34,087         \$3,033         \$46,197         \$56,864         \$30,502         \$34,687         \$3,303         \$4,687           Investment securities	Net income before tax expense	•		-	,	-	-	•
Basic earnings per common share         \$0.45         \$0.56         \$0.60         \$0.38         \$0.34         \$1.60         \$1.12           Diluted earnings per common shares         \$0.45         \$0.56         \$0.59         \$0.38         \$0.33         \$1.58         \$1.11           Common shares outstanding Weighted average common shares:         \$2,061,702         \$2,065,249         \$2,038,748         \$4,856,611         \$4,852,971         \$2,061,702         \$4,852,971           Diluted         \$22,035,317         \$2,028,5391         71,758,303         \$4,811,699         \$4,805,780         \$0,407,386         \$1,797,019           Diluted         \$22,291,810         \$2,292,734         71,755,076         \$4,973,222         \$4,968,238         \$0,646,540         \$4,957,034           Shareholders' equity per share Financial position (at period)         \$20.29         \$19,944         \$20.34         \$19,83         \$20,87         \$19,83           Cash and cash equivalents         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         \$34,687           Investment securities         \$002,018         \$99,450         \$65,824         \$31,12         \$3,303         \$34,687           Investment securities         \$37,303         \$46,197         \$56,864         \$30,502	_			•	•	-	-	•
share         80.45         80.50         80.60         80.50         80.38         80.34         \$1.00         \$1.12           Diluted earnings per common shares         80.45         \$0.56         \$0.59         \$0.38         \$0.33         \$1.58         \$1.11           Common shares outstanding Common shares         \$2,061,702         \$2,065,249         \$2,038,748         \$14,856,611         \$14,852,971         \$2,061,702         \$14,852,971           Weighted average common shares         \$22,035,317         \$22,028,539         \$1,158,303         \$14,811,699         \$14,805,780         \$20,407,386         \$14,797,019           Diluted         \$22,291,810         \$22,292,734         \$17,555,076         \$14,973,222         \$14,968,238         \$20,461,540         \$19,943           Shareholders' equity per share         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         \$20,87         \$19.83           Financial position (at periodend):         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         \$20,87         \$19.83           Loash and cash equivalents         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         \$37,303         \$44,697           Investment securities         \$60,2018         \$	Net income	\$9,961	\$12,376	\$10,304	\$5,621	\$4,975	\$32,641	\$16,638
share         50.43         \$0.59         \$0.59         \$0.38         \$0.39         \$1.58         \$1.11           Common shares outstanding Weighted average common shares:         22,061,702         22,065,249         22,038,748         14,856,611         14,852,971         22,061,702         14,852,971           Basic Diluted         22,035,317         22,028,539         17,158,303         14,811,699         14,805,780         20,407,386         14,979,019           Shareholders' equity per share Financial position (at period end):         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         20,407,386         14,979,019           Cash and cash equivalents Investment securities         602,018         \$90,95         \$46,197         \$56,864         \$30,502         \$34,687         37,303         \$34,687           Investment securities         602,018         \$90,545         476,102         455,332         449,948         602,018         449,948           Loans held for investment, net Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656		\$0.45	\$0.56	\$0.60	\$0.38	\$0.34	\$1.60	\$1.12
Weighted average common shares:         Weighted average common shares:         Basic         22,035,317 22,028,539 17,158,303 14,811,699 14,805,780 20,407,386 14,797,019 20,407,346 14,973,024 14,968,238 20,646,540 14,957,034 14,973,022 14,968,238 20,646,540 14,957,034 14,973,022 14,968,238 20,646,540 14,957,034 14,973,020 14,968,238 20,646,540 14,957,034 14,973,020 14,968,238 20,646,540 14,957,034 14,973,020 14,968,238 20,646,540 14,957,034 14,973,020 14,968,238 20,646,540 14,957,034 14,973,030 14,978,034 14,978,034 14,978,037 19,83           Financial position (at period end):         \$37,303   \$46,197   \$56,864   \$30,502   \$34,687   \$37,303   \$34,687   \$7,003   \$46,878   \$47,0102   \$455,332   \$449,948   \$602,018   \$449,948   \$4		\$0.45	\$0.56	\$0.59	\$0.38	\$0.33	\$1.58	\$1.11
shares:         Basic         22,035,317 22,028,539         17,158,303         14,811,699         14,805,780         20,407,386         14,797,019           Diluted         22,291,810 22,292,734         17,355,076         14,973,222         14,968,238         20,646,540         14,977,019           Shareholders' equity per share         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         20.87         \$19.83           Enhancial position (at period end):         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         20.87         \$19.83           Loans held cash equivalents         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         37,303         \$44,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net         3,012,943         2,900,675         2,828,177         2,099,129         1,964,762         3,012,943         1,964,762           Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         1,428         11,589         9,448 <td>Common shares outstanding</td> <td>22,061,702</td> <td>22,065,249</td> <td>22,038,748</td> <td>14,856,611</td> <td>14,852,971</td> <td>22,061,702</td> <td>14,852,971</td>	Common shares outstanding	22,061,702	22,065,249	22,038,748	14,856,611	14,852,971	22,061,702	14,852,971
Basic         22,035,317         22,028,539         17,158,303         14,811,699         14,805,780         20,407,386         14,797,019           Diluted         22,291,810         22,292,734         17,355,076         14,973,222         14,968,238         20,646,540         14,957,034           Shareholders' equity per share         820.87         \$20.29         \$19.94         \$20.34         \$19.83         20.87         19.83           Financial position (at period end):         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         20.87         19.83           Investment securities         602,018         \$56,864         \$30,502         \$34,687         37,303         \$46,87           Investment securities         602,018         \$59,545         476,102         455,332         449,948         602,018         449,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net         146,080         153,237         121,722         123,324         124,593         146,080         124,593         146,080         136,3237         121,722         123,324         124,593         146,080         136,482         456,4	Weighted average common							
Diluted         22,291,810         22,292,734         17,355,076         14,973,222         14,968,238         20,646,540         14,957,034           Shareholders' equity per share Financial position (at period end):         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         20.87         19.83           Cash and cash equivalents         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         37,303         \$34,687           Investment securities         602,018         509,545         476,102         455,332         449,948         602,018         449,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net         3,012,943         2,900,675         2,828,177         2,099,129         1,964,762         3,012,943         1,964,762           Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,07,693         3,322,653	shares:							
Shareholders' equity per share Financial position (at period end):         \$20.87         \$20.29         \$19.94         \$20.34         \$19.83         20.87         \$19.83           Cash and cash equivalents (Investment securities)         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         37,303         \$34,687           Investment securities         602,018         509,545         476,102         455,332         449,948         602,018         449,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal Home Loan Bank accurities sold under agreements to repurchase	Basic	22,035,317	22,028,539	17,158,303	14,811,699	14,805,780	20,407,386	14,797,019
Financial position (at period end):  Cash and cash equivalents Cash and Cash and Sast and Cash and Sast and Cash and	Diluted	22,291,810	22,292,734	17,355,076	14,973,222	14,968,238	20,646,540	14,957,034
end):         Cash and cash equivalents         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         37,303         \$34,687           Investment securities         602,018         509,545         476,102         455,332         449,948         602,018         449,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements to repurchase	Shareholders' equity per share	\$20.87	\$20.29	\$19.94	\$20.34	\$19.83	20.87	19.83
Cash and cash equivalents         \$37,303         \$46,197         \$56,864         \$30,502         \$34,687         37,303         \$34,687           Investment securities         602,018         509,545         476,102         455,332         449,948         602,018         449,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net         3,012,943         2,900,675         2,828,177         2,099,129         1,964,762         3,012,943         1,964,762           Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,007,693         2,425,458           Federal Home Loan Bank advances         460,458         447,726         439,395         302,238 </td <td>Financial position (at period</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Financial position (at period							
Investment securities         602,018         509,545         476,102         455,332         449,948         602,018         449,948           Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net         3,012,943         2,900,675         2,828,177         2,099,129         1,964,762         3,012,943         1,964,762           Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Shareholders's equity         460,458         447,726         439,395         302,238<	end):							
Loans held for sale         882,319         972,183         865,322         621,235         698,111         882,319         698,111           Loans held for investment, net Mortgage servicing rights         3,012,943         2,900,675         2,828,177         2,099,129         1,964,762         3,012,943         1,964,762           Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements to repurchase         —         —         9,450         50,000         14,225         —         14,225           Investment securities         \$539,330         \$	Cash and cash equivalents	\$37,303	\$46,197	\$56,864	\$30,502	\$34,687	37,303	\$34,687
Loans held for investment, net Mortgage servicing rights         3,012,943         2,900,675         2,828,177         2,099,129         1,964,762         3,012,943         1,964,762           Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements to repurchase         —         —         9,450         50,000         14,225         —         14,225           Shareholders' equity         460,458         447,726         439,395         302,238         294,568         460,458         294,568           Financial position (averages):         Investment securi	Investment securities	602,018	509,545	476,102	455,332	449,948	602,018	449,948
Mortgage servicing rights         146,080         153,237         121,722         123,324         124,593         146,080         124,593           Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements to repurchase         —         —         9,450         50,000         14,225         —         14,225           Shareholders' equity         460,458         447,726         439,395         302,238         294,568         460,458         294,568           Financial position (averages):         Investment securities         \$539,330         \$506,904         \$462,762         \$454,127         \$457,545         \$503,280         \$460,723           Loans held for investment         2,975,624	Loans held for sale	882,319	972,183	865,322	621,235	698,111	882,319	698,111
Other real estate owned         8,273         11,428         11,589         9,448         10,478         8,273         10,478           Total assets         4,975,653         4,866,248         4,604,403         3,535,090         3,474,656         4,975,653         3,474,656           Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements to repurchase         —         —         9,450         50,000         14,225         —         14,225           Shareholders' equity         460,458         447,726         439,395         302,238         294,568         460,458         294,568           Financial position (averages):         Investment securities         \$539,330         \$506,904         \$462,762         \$454,127         \$457,545         \$503,280         \$460,723           Loans held for investment         2,975,624         2,861,223         2,370,763         2,044,873         1,917,503         2,738,085         1,838,526           Total interest-bearing deposits	Loans held for investment, net	3,012,943	2,900,675	2,828,177	2,099,129	1,964,762	3,012,943	1,964,762
Total assets 4,975,653 4,866,248 4,604,403 3,535,090 3,474,656 4,975,653 3,474,656 Deposits 3,307,693 3,322,653 3,344,223 2,445,430 2,425,458 3,307,693 2,425,458 Federal Home Loan Bank advances Federal funds purchased and securities sold under agreements — — 9,450 50,000 14,225 — 14,225 to repurchase Shareholders' equity 460,458 447,726 439,395 302,238 294,568 460,458 294,568 Financial position (averages): Investment securities \$539,330 \$506,904 \$462,762 \$454,127 \$457,545 \$503,280 \$460,723 Loans held for investment 2,975,624 2,861,223 2,370,763 2,044,873 1,917,503 2,738,085 1,838,526 Total interest-earning assets 4,394,557 4,266,382 3,473,652 3,140,708 2,952,916 4,048,237 2,777,988 Total interest-bearing deposits 2,573,512 2,626,925 2,205,585 1,892,399 1,861,164 2,470,022 1,880,664 Federal Home Loan Bank 887,711 783,801 515,958 606,753 442,409 730,519 372,605	Mortgage servicing rights	146,080	153,237	121,722	123,324	124,593	146,080	124,593
Deposits         3,307,693         3,322,653         3,344,223         2,445,430         2,425,458         3,307,693         2,425,458           Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements repurchase         —         9,450         50,000         14,225         —         14,225           Shareholders' equity Financial position (averages):         460,458         447,726         439,395         302,238         294,568         460,458         294,568           Financial position (averages):         539,330         \$506,904         \$462,762         \$454,127         \$457,545         \$503,280         \$460,723           Loans held for investment Total interest-earning assets         2,975,624         2,861,223         2,370,763         2,044,873         1,917,503         2,738,085         1,838,526           Total interest-bearing deposits         2,573,512         2,626,925         2,205,585         1,892,399         1,861,164         2,470,022         1,880,664           Federal Home Loan Bank         887,711         783,801         515,958         606,6753         442,409         730,519         372,605	Other real estate owned	8,273	11,428	11,589	9,448	10,478	8,273	10,478
Federal Home Loan Bank advances         1,025,745         922,832         669,419         597,590         598,590         1,025,745         598,590           Federal funds purchased and securities sold under agreements rorepurchase         —         —         9,450         50,000         14,225         —         14,225           Shareholders' equity         460,458         447,726         439,395         302,238         294,568         460,458         294,568           Financial position (averages):         Investment securities         \$539,330         \$506,904         \$462,762         \$454,127         \$457,545         \$503,280         \$460,723           Loans held for investment         2,975,624         2,861,223         2,370,763         2,044,873         1,917,503         2,738,085         1,838,526           Total interest-bearing deposits         2,573,512         2,626,925         2,205,585         1,892,399         1,861,164         2,470,022         1,880,664           Federal Home Loan Bank         887,711         783,801         515,958         606,753         442,409         730,519         372,605	Total assets	4,975,653	4,866,248	4,604,403	3,535,090	3,474,656	4,975,653	3,474,656
Advances Federal funds purchased and securities sold under agreements  Shareholders' equity  Investment securities  Sologian	Deposits	3,307,693	3,322,653	3,344,223	2,445,430	2,425,458	3,307,693	2,425,458
Federal funds purchased and securities sold under agreements — — 9,450 50,000 14,225 — 14,225 to repurchase Shareholders' equity 460,458 447,726 439,395 302,238 294,568 460,458 294,568 Financial position (averages):  Investment securities \$539,330 \$506,904 \$462,762 \$454,127 \$457,545 \$503,280 \$460,723 Loans held for investment 2,975,624 2,861,223 2,370,763 2,044,873 1,917,503 2,738,085 1,838,526 Total interest-earning assets 4,394,557 4,266,382 3,473,652 3,140,708 2,952,916 4,048,237 2,777,988 Total interest-bearing deposits 2,573,512 2,626,925 2,205,585 1,892,399 1,861,164 2,470,022 1,880,664 Federal Home Loan Bank 887,711 783,801 515,958 606,753 442,409 730,519 372,605	Federal Home Loan Bank	1 025 745	022 922	660 410	507 500	500 500	1 025 745	509 500
securities sold under agreements         —         9,450         50,000         14,225         —         14,225           to repurchase         Shareholders' equity         460,458         447,726         439,395         302,238         294,568         460,458         294,568           Financial position (averages):         Investment securities         \$539,330         \$506,904         \$462,762         \$454,127         \$457,545         \$503,280         \$460,723           Loans held for investment         2,975,624         2,861,223         2,370,763         2,044,873         1,917,503         2,738,085         1,838,526           Total interest-earning assets         4,394,557         4,266,382         3,473,652         3,140,708         2,952,916         4,048,237         2,777,988           Total interest-bearing deposits         2,573,512         2,626,925         2,205,585         1,892,399         1,861,164         2,470,022         1,880,664           Federal Home Loan Bank         887,711         783,801         515,958         606,753         442,409         730,519         372,605	advances	1,023,743	922,832	009,419	397,390	398,390	1,023,743	398,390
to repurchase Shareholders' equity	Federal funds purchased and							
Shareholders' equity       460,458       447,726       439,395       302,238       294,568       460,458       294,568         Financial position (averages):       Investment securities       \$539,330       \$506,904       \$462,762       \$454,127       \$457,545       \$503,280       \$460,723         Loans held for investment       2,975,624       2,861,223       2,370,763       2,044,873       1,917,503       2,738,085       1,838,526         Total interest-earning assets       4,394,557       4,266,382       3,473,652       3,140,708       2,952,916       4,048,237       2,777,988         Total interest-bearing deposits       2,573,512       2,626,925       2,205,585       1,892,399       1,861,164       2,470,022       1,880,664         Federal Home Loan Bank       887,711       783,801       515,958       606,753       442,409       730,519       372,605	securities sold under agreements		_	9,450	50,000	14,225		14,225
Financial position (averages):  Investment securities \$539,330 \$506,904 \$462,762 \$454,127 \$457,545 \$503,280 \$460,723  Loans held for investment 2,975,624 2,861,223 2,370,763 2,044,873 1,917,503 2,738,085 1,838,526  Total interest-earning assets 4,394,557 4,266,382 3,473,652 3,140,708 2,952,916 4,048,237 2,777,988  Total interest-bearing deposits 2,573,512 2,626,925 2,205,585 1,892,399 1,861,164 2,470,022 1,880,664  Federal Home Loan Bank 887,711 783,801 515,958 606,753 442,409 730,519 372,605	to repurchase							
Investment securities       \$539,330       \$506,904       \$462,762       \$454,127       \$457,545       \$503,280       \$460,723         Loans held for investment       2,975,624       2,861,223       2,370,763       2,044,873       1,917,503       2,738,085       1,838,526         Total interest-earning assets       4,394,557       4,266,382       3,473,652       3,140,708       2,952,916       4,048,237       2,777,988         Total interest-bearing deposits       2,573,512       2,626,925       2,205,585       1,892,399       1,861,164       2,470,022       1,880,664         Federal Home Loan Bank       887,711       783,801       515,958       606,753       442,409       730,519       372,605	Shareholders' equity	460,458	447,726	439,395	302,238	294,568	460,458	294,568
Loans held for investment       2,975,624       2,861,223       2,370,763       2,044,873       1,917,503       2,738,085       1,838,526         Total interest-earning assets       4,394,557       4,266,382       3,473,652       3,140,708       2,952,916       4,048,237       2,777,988         Total interest-bearing deposits       2,573,512       2,626,925       2,205,585       1,892,399       1,861,164       2,470,022       1,880,664         Federal Home Loan Bank       887,711       783,801       515,958       606,753       442,409       730,519       372,605	Financial position (averages):							
Total interest-earning assets       4,394,557       4,266,382       3,473,652       3,140,708       2,952,916       4,048,237       2,777,988         Total interest-bearing deposits       2,573,512       2,626,925       2,205,585       1,892,399       1,861,164       2,470,022       1,880,664         Federal Home Loan Bank       887,711       783,801       515,958       606,753       442,409       730,519       372,605	Investment securities	\$539,330	\$506,904	\$462,762	\$454,127	\$457,545	\$503,280	\$460,723
Total interest-bearing deposits 2,573,512 2,626,925 2,205,585 1,892,399 1,861,164 2,470,022 1,880,664 Federal Home Loan Bank 887,711 783,801 515,958 606,753 442,409 730,519 372,605	Loans held for investment	2,975,624	2,861,223	2,370,763	2,044,873	1,917,503	2,738,085	1,838,526
Federal Home Loan Bank 887 711 783 801 515 958 606 753 442 409 730 519 372 605	Total interest-earning assets	4,394,557	4,266,382	3,473,652	3,140,708	2,952,916	4,048,237	2,777,988
88 / / 11   /83 801   313 938   606 / 33   44 / 409   / 30 319   3 / / 603	Total interest-bearing deposits	2,573,512	2,626,925	2,205,585	1,892,399	1,861,164	2,470,022	1,880,664
advances 667,711 763,601 513,936 600,733 442,409 730,319 372,603	Federal Home Loan Bank	887 711	783 801	515 059	606 753	442 400	730 510	372 605
	advances	007,711	103,001	313,330	000,733	<b>→ → → → → → → → → →</b>	130,317	514,003

Federal funds purchased and securities sold under agreements	_	4,336	41,734	23,338	11,149	15,204	4,134
to repurchase  Total interest-bearing liabilities  Shareholders' equity	3,523,080 460,489	3,476,919 455,721	2,825,134 370,008	2,584,347 305,068	2,376,579 295,229	3,277,602 429,071	2,319,872 284,146
57							

# Summary Financial Data (continued)

	At or for	At or for the Three Months Ended									At or for the Nine Months Ended			
(dollars in thousands, except share data)	Sept. 30, 2015		Jun. 30, 2015		Mar. 31, 2015		Dec. 31, 2014		Sept. 30, 2014		Sept. 30, 2015		Sept. 30, 2014	
Financial performance: Return on average														
shareholders' equity (1)	8.65	%	10.86	%	11.14	%	7.37	%	6.74	%	10.14	%	7.81	%
Return on average assets	0.83	%	1.06	%	1.08	%	0.65	%	0.61	%	0.98	%	0.71	%
Net interest margin (2)	3.67	%	3.63	%	3.60	%	3.53	%	3.50	%	3.63	%	3.50	%
Efficiency ratio (3)	85.92	%	83.02	%	84.33	%	87.09	%	90.21	%	84.41	%	89.23	%
Asset quality:														
Allowance for credit losses	\$27,887		\$26,448		\$25,628		\$22,524		\$22,111		\$27,887		\$22,111	
Allowance for loan losses/total loans <sup>(4)</sup>	0.89	%	0.88	%	0.87	%	1.04	%	1.10	%	0.89	%	1.10	%
Allowance for loan losses/nonaccrual loans	138.27	%	120.97	%	117.48	%	137.51	%	109.75	%	138.27	%	109.75	%
Total nonaccrual loans (5)(6)	\$19,470		\$21,308		\$21,209		\$16,014		\$19,906		\$19,470		\$19,906	
Nonaccrual loans/total loans	0.64	%	0.73	%	0.74	%	0.75	%	1.00	%	0.64	%	1.00	%
Other real estate owned	\$8,273		\$11,428		\$11,589		\$9,448		\$10,478		\$8,273		\$10,478	
Total nonperforming assets <sup>(6)</sup>	\$27,743		\$32,736		\$32,798		\$25,462		\$30,384		\$27,743		\$30,384	
Nonperforming assets/total assets	0.56	%	0.67	%	0.71	%	0.72	%	0.87	%	0.56	%	0.87	%
Net (recoveries) charge-offs	\$(739	)	\$(320	)	\$(104	)	\$87		\$57		\$(1,163	)	\$478	
Regulatory capital ratios for														
the Bank:														
Basel III - Tier 1 leverage	0.60	~	0.46	~	11 47	~	27.4		27.4		0.60	~	27.4	
capital (to average assets) <sup>(7)</sup>	9.69	%	9.46	%	11.47	%	NA		NA		9.69	%	NA	
Basel III - Tier 1 common														
equity risk-based capital (to	13.35	%	13.17	%	13.75	%	NA		NA		13.35	%	NA	
risk-weighted assets)														
Basel III - Tier 1 risk-based														
capital (to risk-weighted	13.35	%	13.17	%	13.75	%	NA		NA		13.35	%	NA	
assets)														
Basel III - Total risk-based														
capital (to risk-weighted	14.15	%	13.97	%	14.57	%	NA		NA		14.15	%	NA	
assets)														
Basel I - Tier 1 leverage	NA		NA		NA		0.29	07	9.63	01	NIA		0.62	%
capital (to average assets) <sup>(7)</sup>	NA		NA		NA		9.38	%	9.03	%	NA		9.63	%
Basel I - Tier 1 risk-based														
capital (to risk-weighted	NA		NA		NA		13.10	%	13.03	%	NA		13.03	%
assets)														
Basel I - Total risk-based														
capital (to risk-weighted	NA		NA		NA		14.03	%	13.96	%	NA		13.96	%
assets)														
Regulatory capital ratios for														
the Company:														

Basel III - Tier 1 leverage capital (to average assets) <sup>(7)</sup>	10.00	% 9.87	% 11.95	% NA	NA	10.00	% NA
Basel III - Tier 1 common equity risk-based capital (to	10.65	% 10.66	% 11.12	% NA	NA	10.65	% NA
risk-weighted assets)							
Basel III - Tier 1 risk-based capital (to risk-weighted assets)	12.09	% 12.02	% 12.55	% NA	NA	12.09	% NA
Basel III - Total risk-based capital (to risk-weighted assets)	12.79	% 12.72	% 13.26	% NA	NA	12.79	% NA
Other data: Full-time equivalent employees (ending)	2,100	1,964	1,829	1,611	1,598	2,100	1,598

- (1) Net earnings available to common shareholders divided by average shareholders' equity.
- (2) Net interest income divided by total average interest-earning assets on a tax equivalent basis.
- (3) Noninterest expense divided by total revenue (net interest income and noninterest income).

Includes loans acquired with bank acquisitions. Excluding acquired loans, allowance for loan losses /total loans (4) was 1.14%, 1.16%, 1.19%, 1.10% and 1.18% at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

- (5) Generally, loans are placed on nonaccrual status when they are 90 or more days past due. Includes \$1.5 million, \$1.2 million, \$1.4 million, \$4.4 million and \$6.3 million of nonperforming loans at
- (6) September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively, which are guaranteed by the Small Business Administration ("SBA").
- March 31, 2015 Tier 1 leverage capital (to average assets) includes average assets from the Simplicity merger for (7) one month. If the Simplicity merger had occurred on January 1, 2015, the Bank's Tier 1 leverage capital would have been 9.95% and the Company's Tier 1 leverage capital would have been 10.38% at March 31, 2015.

	At or for the	Three Months		At or for the Nine Months Ended			
(in thousands)	Sept. 30, 2015	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sept. 30, 2014	Sept. 30, 2015	Sept. 30, 2014
SUPPLEMENTAL DATA: Loans serviced for others							
Single family Multifamily Other	\$14,271,187 866,880 86,567	\$12,980,045 840,051 83,982	\$11,910,254 773,092 83,574	\$11,216,208 752,640 82,354	\$10,593,265 703,197 86,589	\$14,271,187 866,880 86,567	\$10,593,265 703,197 86,589
Total loans serviced for others	\$15,224,634	\$13,904,078	\$12,766,920	\$12,051,202	\$11,383,051	\$15,224,634	\$11,383,051
Loan production volumes: Single family							
mortgage closed loans <sup>(1)(2)</sup> Single family	\$1,934,151	\$2,022,656	\$1,606,893	\$1,330,735	\$1,294,895	\$5,563,700	\$3,069,882
mortgage interest rate lock commitments <sup>(2)</sup>	1,806,767	1,882,955	1,901,238	1,171,598	1,167,677	5,590,960	3,172,650
Single family mortgage loans sold <sup>(2)</sup>	1,965,223	1,894,387	1,316,959	1,273,679	1,179,464	5,176,569	2,705,719
Multifamily mortgage originations	47,342	79,789	24,428	57,135	60,699	151,559	95,147
Multifamily mortgage loans sold	42,333	72,459	26,173	99,285	20,409	140,965	42,574

<sup>(1)</sup> Represents single family mortgage production volume designated for sale to the secondary market during each respective period.

<sup>(2)</sup> Includes loans originated by WMS Series LLC and purchased by HomeStreet Bank.

#### Management's Overview of Third Quarter of 2015 Financial Performance

We are a diversified financial services company founded in 1921 and headquartered in Seattle, Washington, serving customers primarily in the Pacific Northwest, California and Hawaii. HomeStreet, Inc. is principally engaged in real estate lending, including mortgage banking activities, and commercial and consumer banking. Our primary subsidiaries are HomeStreet Bank and HomeStreet Capital Corporation. The Bank is a Washington state-chartered savings bank that provides consumer, mortgage and commercial loans, deposit products and services, non-deposit investment products, private banking and cash management services. Our primary loan products include consumer loans, single family residential mortgages, loans secured by commercial real estate, construction loans for residential and commercial real estate projects, commercial business loans and agricultural loans. HomeStreet Capital Corporation, a Washington corporation, originates, sells and services multifamily mortgage loans under the Fannie Mae Delegated Underwriting and Servicing Program ("DUS®)¹ in conjunction with HomeStreet Bank. Doing business as HomeStreet Insurance Agency, we provide insurance products and services for consumers and businesses. We also offer single family home loans through our partial ownership in an affiliated business arrangement with WMS Series LLC, whose businesses are known as Windermere Mortgage Services and Penrith Home Loans.

Reflecting the continued growth and diversification of our banking business, we are in the process of applying for a conversion to a Washington State Chartered Commercial Bank. To facilitate this bank charter conversion, we are also, simultaneously, in the process of applying to become a Bank Holding Company and a Financial Holding Company. Subject to regulatory approvals, we anticipate these organizational changes to become effective by the end of the year.

We generate revenue by earning "net interest income" and "noninterest income." Net interest income is primarily the difference between interest income earned on loans and investment securities less the interest we pay on deposits and other borrowings. We earn noninterest income from the origination, sale and servicing of loans and from fees earned on deposit services and investment and insurance sales.

On September 28, 2015, the Company entered into a definitive agreement to acquire Orange County Business Bank ("OCBB"), a California banking corporation in Irvine, California. Management believes that this acquisition will complement HomeStreet's recent expansion of its banking activities into California. The proposed transaction was approved by the boards of both companies and is expected to close in the first quarter of 2016, subject to certain conditions set forth in the merger agreement as well as customary closing conditions, including OCBB shareholder approval and certain state and federal regulatory approvals.

On August 4, 2015, the Company entered into a definitive agreement to acquire a bank branch and deposits in Dayton, Washington. This acquisition, which has received regulatory approval and is expected to close in December, will increase HomeStreet's network of branches in Eastern Washington to a total of five retail deposit branches.

On March 1, 2015, the Company completed its merger with Simplicity Bancorp, Inc., located in Southern California ("Simplicity"), immediately followed by the merger of its subsidiary Simplicity Bank with and into HomeStreet Bank (together, referred to as the "Simplicity merger"). At the closing, there were 7,180,005 shares of Simplicity common stock, par value \$0.01, outstanding, all of which were cancelled in exchange for an equal number of shares of HomeStreet common stock, no par value, issued to Simplicity's stockholders. The provisional application of the acquisition method of accounting resulted in a bargain purchase gain of \$7.3 million, as subsequently adjusted, which was reported as a component of noninterest income on our consolidated statements of operations. We also recorded merger-related expenses of \$15.8 million during the nine months ended September 30, 2015. The results of operations of Simplicity are included in the consolidated results of operations since the date of the merger. The merger represents a significant expansion of HomeStreet's banking activities into California.

During the first quarter of 2015, we launched HomeStreet Commercial Capital, a commercial real estate lending group originating permanent loans up to \$10 million in size. The group is based in Orange County, California and will provide permanent financing for a range of commercial real estate loans including multifamily, industrial, retail, office, mobile home parks and self-storage facilities. We also added a team specializing in U.S. Small Business Administration ("SBA") lending also located in Orange County, California.

At September 30, 2015, we had total assets of \$4.98 billion, net loans held for investment of \$3.01 billion, deposits of \$3.31 billion and shareholders' equity of \$460.5 million. Through the Simplicity merger, we added \$850.9 million of assets, \$664.1 million of loans and \$651.2 million of deposits.

Results for the third quarter of 2015 reflect the continued growth of our mortgage banking business and expansion of our commercial and consumer business. Since September 2014, we have increased our lending capacity by adding loan origination and operations personnel in all of our lending lines of business. We added nine home loan centers and 10 retail deposit branches

<sup>1</sup> DUS® is a registered trademark of Fannie Mae

(three de novo and seven from the Simplicity merger) to bring our total home loan centers to 64, our total commercial lending centers to six and our total retail deposit branches to 43.

On January 1, 2015, the Company and the Bank became subject to new capital standards commonly referred to as "Basel III" which raised our minimum capital requirements. For more on the Basel III requirements as they apply to us, please see "Capital Management" within the Liquidity and Capital Resources section of this Form 10-Q.

We continued to execute our strategy of diversifying earnings by expanding the commercial and consumer banking business; growing our mortgage banking market share in existing and new markets; growing and improving the quality of our deposits; and bolstering our processing, compliance and risk management capabilities.

#### Consolidated Financial Performance

	At or for the Three Months Ended September 30,			Change			At or for the Nine Months Ended September 30,				Percent Change	
(in thousands, except per share data and ratios)	2015		2014		2015 vs. 2014		2015		2014		2015 vs. 2014	
Selected statement of operations data												
Total net revenue	\$107,102		\$71,121		51	%	\$324,426		\$205,337		58	%
Total noninterest expense	92,026		64,158		43		273,843		183,220		49	
Provision (reversal of provision) for credit losses	700		_		NM		4,200		(1,500	)	NM	
Income tax expense	4,415		1,988		122		13,742		6,979		97	
Net income	\$9,961		\$4,975		100	%	\$32,641		\$16,638		96	%
Financial performance												
Diluted income per share	\$0.45		\$0.33				\$1.58		\$1.11			
Return on average common shareholders' equity	8.65	%	6.74	%			10.14	%	7.81	%		
Return on average assets	0.83	%	0.61	%			0.98	%	0.71	%		
Net interest margin NM = Not meaningful	3.67	%	3.50	%			3.63	%	3.50	%		

For the third quarter of 2015, net income was \$10.0 million, or \$0.45 per diluted share, compared to \$5.0 million, or \$0.33 per diluted share for the third quarter of 2014. Return on equity was 8.65% for the third quarter of 2015 (on an annualized basis), compared to 6.74% for the same period last year, while return on average assets was 0.83% for the third quarter of 2015 (on an annualized basis), compared to 0.61% for the same period last year.

#### Commercial and Consumer Banking Segment Results

Our Commercial and Consumer Banking segment net income was \$6.8 million in the third quarter of 2015, compared to net income of \$3.5 million in the third quarter of 2014. Included in the results for the third quarter of 2015 are merger-related items (net of tax) of a gain of \$512 thousand compared to expense of \$469 thousand during the same period last year.

Commercial and Consumer Banking segment net interest income was \$31.5 million for the third quarter of 2015, an increase of \$11.3 million, or 56.3%, from \$20.2 million for the third quarter of 2014, primarily due to higher average

balances of loans held for investment.

The Company recorded \$700 thousand of provision for credit losses in the third quarter of 2015 compared to no provision recorded in the third quarter of 2014. The additional credit loss provision in the quarter was due in part to overall growth in the loans held for investment portfolio, partially offset by the favorable impact of net loan loss recoveries during the quarter. Net recoveries were \$739 thousand in the third quarter of 2015 compared to net charge-offs of \$57 thousand in the third quarter of 2014. Overall, the allowance for loan losses (which excludes the allowance for unfunded commitments) was 0.89% of loans held for investment at September 30, 2015 compared to 1.10% at September 30, 2014, which primarily reflected the improved credit

quality of the Company's loan portfolio. Excluding acquired loans, the allowance for loan losses was 1.14% of loans held for investment at September 30, 2015 compared to 1.18% at September 30, 2014. Nonperforming assets were \$27.7 million, or 0.56% of total assets at September 30, 2015, compared to \$30.4 million, or 0.87% of total assets at September 30, 2014.

Commercial and Consumer Banking segment noninterest expense of \$28.1 million increased \$9.2 million, or 48.5%, from \$18.9 million in the third quarter of 2014, primarily due to the continued organic growth of our commercial real estate and commercial business lending units and the expansion of our branch banking network. We added 10 retail deposit branches, three de novo and seven from the Simplicity merger, and increased the segment's headcount by 33.4% during the twelve-month period. During the first quarter of 2015, the commercial and consumer banking segment further expanded its network into California through the launch of HomeStreet Commercial Capital and the addition of a team specializing in SBA lending.

## Mortgage Banking Segment Results

Mortgage Banking segment net income was \$3.2 million in the third quarter of 2015, compared to net income of \$1.4 million in the third quarter of 2014. The increase in net income is primarily due to higher net gain on single family mortgage loan origination and sale activities due to higher interest rate lock commitments and composite margin, partially offset by higher commission expense resulting from increased closed loan volume in the quarter.

Mortgage Banking noninterest income of \$60.6 million increased \$18.4 million, or 43.7%, from \$42.2 million in the third quarter of 2014, primarily due to a 54.7% increase in single family mortgage interest rate lock commitments. Increased interest rate lock commitments reflect sustained lower mortgage interest rates and growth in the overall segment loan origination capacity through the addition of mortgage production personnel and expansion of our network of mortgage loan centers. We have increased our mortgage production personnel by 14.1% at September 30, 2015 compared to September 30, 2014.

Mortgage Banking noninterest expense was \$63.9 million an increase of \$18.7 million, or 41.3%, from \$45.2 million in the third quarter of 2014, primarily due to higher commission and incentive expense and general and administrative expenses resulting from a 49.4% increase in closed loan volumes and overall growth in personnel and expansion into new markets. We added nine home loan centers and increased the segment's headcount by 30.2% during the twelve-month period.

## Regulatory Matters

On January 1, 2015, the Bank and the Company became subject to Basel III capital standards. The Bank and the Company remain above current "well-capitalized" regulatory minimums. Under the Basel III standards, the Bank's Tier 1 leverage and total risk-based capital ratios at September 30, 2015 were 9.69% and 14.15%, respectively. The Company's Tier 1 leverage and total risk-based capital ratios were 10.00% and 12.79%, respectively. At September 30, 2014, under the Basel I standards, the Bank's Tier 1 leverage and total risk-based capital ratios were 9.63% and 13.96%.

For more on the Basel III requirements as they apply to us, please see "Capital Management" within the Liquidity and Capital Resources section of this Form 10-Q.

## Critical Accounting Policies and Estimates

Our significant accounting policies are fundamental to understanding our results of operations and financial condition because they require that we use estimates and assumptions that may affect the value of our assets or liabilities and financial results. Three of these policies are critical because they require management to make subjective and complex judgments about matters that are inherently uncertain and because it is likely that materially different amounts would be reported under different conditions or using different assumptions. These policies govern:

Allowance for Loan Losses

Fair Value of Financial Instruments

Single Family mortgage servicing rights ("MSRs")

Other real estate owned ("OREO")

**I**ncome Taxes

These policies and estimates are described in further detail in Part II, Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1, Summary of Significant Accounting Policies within our 2014 Annual Report on Form 10-K.

#### **Business Combinations**

The Simplicity acquisition was accounted for under the acquisition method of accounting pursuant to ASC 805, Business Combinations. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of acquisition date. The Company made significant estimates and exercised significant judgment in estimating the fair values and accounting for such acquired assets and assumed liabilities. The valuation of acquired loans, mortgage servicing rights, premises and equipment, core deposit intangibles, deferred taxes, deposits, Federal Home Loan Bank advances and any contingent liabilities that arise as a result of the transaction are considered preliminary and such fair value estimates are subject to adjustment for up to one year after the acquisition date or when additional information relative to the closing date fair values becomes available and such information is considered final, whichever is earlier.

The Company used valuation models to estimate the fair value for certain assets and liabilities. These models incorporate inputs such as forward yield curves, loan prepayment expectations, expected credit loss assumptions, market volatilities, and pricing spreads utilizing market-based inputs where available. We believe our valuation methods are appropriate and consistent with those that would be used by other market participants. However, imprecision in estimating unobservable inputs and other factors may result in these fair value measurements not reflecting the amount that could be realized in an actual sale or transfer of the asset or liability in a current market exchange.

## **Results of Operations**

## Average Balances and Rates

Average balances, together with the total dollar amounts of interest income and expense, on a tax equivalent basis related to such balances and the weighted average rates, were as follows.

	Three Months Ended September 30, 2015				2014			
(in thousands)	Average Balance	Interest	Averag Yield/0	-	Average Balance	Interest	Averag Yield/0	
Assets:								
Interest-earning assets: (1)								
Cash and cash equivalents	\$27,725	\$13	0.18		\$27,631	\$13	0.19	%
Investment securities	539,330	3,453	2.54		457,545	3,141	2.72	%
Loans held for sale	851,878	8,394	3.91	%	550,237	5,393	3.89	%
Loans held for investment	2,975,624	32,727	4.36	%	1,917,503	20,402	4.22	%
Total interest-earning assets	4,394,557	44,587	4.03	%	2,952,916	28,949	3.89	%
Noninterest-earning assets (2)	423,048				329,089			
Total assets	\$4,817,605				\$3,282,005			
Liabilities and shareholders' equity:								
Deposits:								
Interest-bearing demand accounts	\$404,874	495	0.49	%	\$281,820	301	0.42	%
Savings accounts	299,135	258	0.34	%	174,849	238	0.54	%
Money market accounts	1,126,119	1,268	0.45	%	1,001,709	1,125	0.45	%
Certificate accounts	743,384	1,101	0.59	%	402,786	720	0.71	%
Total interest-bearing deposits	2,573,512	3,122	0.48	%	1,861,164	2,384	0.51	%
Federal Home Loan Bank advances	887,711	958	0.43	%	442,409	509	0.46	%
Federal funds purchased and securities sol	d			07	11 140	6	0.21	%
under agreements to repurchase	_	_		%	11,149	O	0.21	%
Long-term debt	61,857	278	1.78	%	61,857	271	1.74	%
Total interest-bearing liabilities	3,523,080	4,358	0.49	%	2,376,579	3,170	0.53	%
Noninterest-bearing liabilities	834,036				610,197			
Total liabilities	4,357,116				2,986,776			
Shareholders' equity	460,489				295,229			
Total liabilities and shareholders' equity	\$4,817,605				\$3,282,005			
Net interest income (3)		\$40,229				\$25,779		
Net interest spread			3.54	%			3.36	%
Impact of noninterest-bearing sources			0.13	%			0.14	%
Net interest margin			3.67	%			3.50	%

<sup>(1)</sup> The average balances of nonaccrual assets and related income, if any, are included in their respective categories.

<sup>(2)</sup> Includes former loan balances that have been foreclosed and are now reclassified to OREO.

Includes taxable-equivalent adjustments primarily related to tax-exempt income on certain loans and securities of

<sup>(3)\$595</sup> thousand and \$471 thousand for the three months ended September 30, 2015 and September 30, 2014, respectively. The estimated federal statutory tax rate was 35% for the periods presented.

	Nine Months Ended September 30, 2015				2014				
(in thousands)	Average Balance	Interest	Averaş Yield/	_	Average Balance	Interest	Averaş Yield/	_	
Assets:									
Interest-earning assets: (1)									
Cash and cash equivalents	\$37,719	\$55	0.19		\$30,793	\$45	0.19	%	
Investment securities	503,280	10,355	2.74		460,723	10,005	2.90	%	
Loans held for sale	769,153	22,010	3.81		447,946	12,863	3.84	%	
Loans held for investment	2,738,085	89,786	4.37		1,838,526	59,089	4.30	%	
Total interest-earning assets	4,048,237	122,206	4.02	%	2,777,988	82,002	3.95	%	
Noninterest-earning assets (2)	389,691				345,229				
Total assets	\$4,437,928				\$3,123,217				
Liabilities and shareholders' equity:									
Deposits:									
Interest-bearing demand accounts	\$283,523	1,004	0.46	%	\$268,282	657	0.33	%	
Savings accounts	281,212	800	0.39	%	166,896	657	0.53	%	
Money market accounts	1,113,001	3,643	0.44	%	969,262	3,224	0.44	%	
Certificate accounts	792,285	3,313	0.56	%	476,224	2,574	0.72	%	
Total interest-bearing deposits	2,470,021	8,760	0.47	%	1,880,664	7,112	0.51	%	
Federal Home Loan Bank advances	730,519	2,477	0.46	%	372,605	1,366	0.49	%	
Federal funds purchased and securities sold	15,204	28	0.16	07-	4,134	7	0.23	%	
under agreements to repurchase	13,204	20	0.10	70	4,134	1	0.23	70	
Long-term debt	61,857	814	1.76	%	62,469	851	1.82	%	
Total interest-bearing liabilities	3,277,601	12,079	0.49	%	2,319,872	9,336	0.54	%	
Noninterest-bearing liabilities	731,256				519,199				
Total liabilities	4,008,857				2,839,071				
Shareholders' equity	429,071				284,146				
Total liabilities and shareholders' equity	\$4,437,928				\$3,123,217				
Net interest income (3)		\$110,127				\$72,666			
Net interest spread			3.53	%			3.41	%	
Impact of noninterest-bearing sources			0.10	%			0.09	%	
Net interest margin			3.63	%			3.50	%	

<sup>(1)</sup> The average balances of nonaccrual assets and related income, if any, are included in their respective categories.

<sup>(2)</sup> Includes former loan balances that have been foreclosed and are now reclassified to OREO.

Includes taxable-equivalent adjustments primarily related to tax-exempt income on certain loans and securities of

<sup>(3)\$1.5</sup> million for each of the nine months ended September 30, 2015 and September 30, 2014. The estimated federal statutory tax rate was 35% for the periods presented.

#### Interest on Nonaccrual Loans

We do not include interest collected on nonaccrual loans in interest income. When we place a loan on nonaccrual status, we reverse the accrued unpaid interest receivable against interest income and amortization of any net deferred fees is suspended. Additionally, if interest is received on nonaccrual loans, the interest collected on the loan is recognized as an adjustment to the cost basis of the loan. The net decrease to interest income due to adjustments made for nonaccrual loans, including the effect of additional interest income that would have been recorded during the period if the loans had been accruing, was \$488 thousand and \$713 thousand for the three months ended September 30, 2015 and 2014, respectively, and \$1.8 million and \$2.2 million for the nine months ended September 30, 2015 and 2014, respectively.

#### Net Income

Net income was \$10.0 million for the three months ended September 30, 2015, an increase of \$5.0 million from net income of \$5.0 million for the three months ended September 30, 2014, primarily due to an increase in noninterest income, which is largely due to a significantly higher gain on mortgage loan origination and sale activities driven by higher single family interest rate lock commitments. Interest rate lock commitments increased as a result of the expansion of our mortgage lending network and higher loan production per loan producer as a result of lower mortgage interest rates. For the nine months ended September 30, 2015, net income was \$32.6 million, an increase of \$16.0 million, or 96.2%, from \$16.6 million for the nine months ended September 30, 2014. Included in net income for the three and nine months ended September 30, 2015 were merger-related costs (net of tax) of \$284 thousand and \$10.3 million, respectively. Additionally, during the three and nine months ended September 30, 2015, we recorded bargain purchase gain, as subsequently adjusted, of \$796 thousand and \$7.3 million, respectively. Such merger-related costs (net of tax) relating to prior acquisitions totaled \$469 thousand and \$1.4 million during the three and nine months ended September 30, 2014, respectively.

## Net Interest Income

Our profitability depends significantly on net interest income, which is the difference between income earned on our interest-earning assets, primarily loans and investment securities, and interest paid on interest-bearing liabilities. Our interest-bearing liabilities consist primarily of deposits and borrowed funds, including our outstanding trust preferred securities and advances from the Federal Home Loan Bank ("FHLB").

Net interest income on a tax equivalent basis was \$40.2 million for the third quarter of 2015, an increase of \$14.5 million, or 56.1%, from \$25.8 million for the third quarter of 2014. For the nine months ended September 30, 2015, net interest income was \$110.1 million, an increase of \$37.5 million, or 51.6%, from \$72.7 million for the nine months ended September 30, 2014. The net interest margin for the third quarter of 2015 improved to 3.67% from 3.50% in the third quarter of 2014, and improved to 3.63% for the nine months ended September 30, 2015 from 3.50% for the nine months ended September 30, 2014. The increase in the net interest margin from the three and nine months ended September 30, 2014 primarily resulted from a higher yield on interest-earning assets, primarily due to higher yield on loans held for investment, coupled with a lower cost of interest-bearing funds.

Total average interest-earning assets increased from the three and nine months ended September 30, 2014, primarily as a result of growth in average loans held for investment, both from originations and from the March 2015 merger with Simplicity. Total average interest-bearing deposit balances increased from the prior periods primarily due to growth in certificates of deposit accounts.

Total interest income on a tax equivalent basis of \$44.6 million in the third quarter of 2015 increased \$15.6 million, or 54.0%, from \$28.9 million in the third quarter of 2014, primarily driven by higher average balances of loans held for

investment. Average balances of loans held for investment increased \$1.06 billion, or 55.2%, from the third quarter of 2014. For the nine months ended September 30, 2015, interest income was \$122.2 million compared to \$82.0 million for the nine months ended September 30, 2014 also resulting from higher average balances of loans held for investment.

Total interest expense of \$4.4 million in the third quarter of 2015 increased \$1.2 million, or 37.5%, from \$3.2 million in the third quarter of 2014. Higher average balances of interest-bearing deposits in the third quarter of 2015 were partially offset by a 3 basis point reduction in the cost of these interest-bearing deposits. For the nine months ended September 30, 2015, interest expense was \$12.1 million compared to \$9.3 million for the nine months ended September 30, 2014, primarily resulting from higher average balances of interest-bearing deposits, partially offset by a 5 basis point reduction in the cost of such funds.

#### **Provision for Credit Losses**

We recorded a provision for credit losses of \$700 thousand in the third quarter of 2015, compared to no provision recorded in the third quarter of 2014. For the nine months ended September 30, 2015, we recorded a provision of \$4.2 million, compared to a reversal of provision of \$1.5 million during the same period in the prior year. Nonaccrual loans were \$19.5 million at September 30, 2015, an increase of \$3.5 million, or 21.6%, from \$16.0 million at December 31, 2014. Nonaccrual loans as a percentage of total loans was 0.64% at September 30, 2015 compared to 0.75% at December 31, 2014.

Net recoveries were \$739 thousand in the third quarter of 2015 compared to net charge-offs of \$57 thousand in the third quarter of 2014. For the nine months ended September 30, 2015, net recoveries were \$1.2 million, compared to net charge-offs of \$478 thousand during the same period in the prior year. For a more detailed discussion on our allowance for loan losses and related provision for loan losses, see Credit Risk Management within Management's Discussion and Analysis of this Form 10-Q.

#### Noninterest Income

Noninterest income was \$67.5 million in the third quarter of 2015, an increase of \$21.7 million, or 47.3%, from \$45.8 million in the third quarter of 2014. For the nine months ended September 30, 2015, noninterest income was \$215.8 million, an increase of \$81.7 million, or 60.9%, from \$134.2 million for the nine months ended September 30, 2014. Our noninterest income is heavily dependent upon our single family mortgage banking activities, which are comprised of mortgage origination and sale as well as mortgage servicing activities. The level of our mortgage banking activity fluctuates and is influenced by mortgage interest rates, the economy, employment and housing supply and affordability, among other factors. The increase in noninterest income in the third quarter of 2015 compared to the third quarter of 2014 was primarily the result of higher net gain on mortgage loan origination and sale activities mostly due to increased single family mortgage interest rate lock commitments. Our single family mortgage interest rate lock commitments of \$1.81 billion in the third quarter of 2015 increased \$639.1 million, or 54.7%, compared to \$1.17 billion in the third quarter of 2014. Included in noninterest income for the nine months ended September 30, 2015 was a bargain purchase gain of \$7.3 million from the merger with Simplicity. Included in noninterest income for the nine months ended September 30, 2014 were a \$4.7 million pre-tax increase in mortgage servicing income resulting from the sale of MSRs and a \$4.6 million pre-tax gain on sale of single family mortgage origination and sale activities from the sale of loans that were originally held for investment.

Noninterest income consisted of the following.

(in thousands)	Three Mor September 2015	nths Ended : 30, 2014	Dollar Change	Percent Change	Nine Mon September 2015	2	Dollar Change	Percent Change
Noninterest income								
Net gain on mortgage loan origination and sale activities (1)	\$57,885	\$37,642	\$20,243	54	% \$189,746	\$104,946	2) \$84,800	81 %
Mortgage servicing income	4,768	6,155	(1,387)	(23)	10,896	24,284	<sup>3)</sup> (13,388)	(55)
Income (loss) from WMS Series LLC	380	(122 )	502	NM	1,428	(69 )	1,497	NM
Gain (loss) on debt extinguishment	_	2	(2)	(100 )	_	(573)	573	(100 )

Depositor and other retail banking fees	1,701	944	757	80	4,239	2,676	1,563	58	
Insurance agency commissions	477	256	221	86	1,183	892	291	33	
Gain (loss) on securities available for sale	1,002	480	522	109	1,002	1,173	(171 )	(15	)
Bargain purchase gain	796		796	NM	7,345		7,345	NM	
Other	459	456	3	1	(11)	841	(852)	(101	)
Total noninterest income	\$67,468	\$45,813	\$21,655	47 %	\$215,828	\$134,170	\$81,658	61	%

NM = not meaningful

<sup>(1)</sup> Single family and multifamily mortgage banking activities.

<sup>(2)</sup> Includes \$4.6 million in pre-tax gain resulting from the sale of loans that were originally held for investment.

<sup>(3)</sup> Includes pre-tax income of \$4.7 million, net of transaction costs, resulting from the sale of single family MSRs during 2014.

The significant components of our noninterest income are described in greater detail, as follows.

Net gain on mortgage loan origination and sale activities consisted of the following.

(in thousands)	Three Mor September 2015	nths Ended 30, 2014	Dollar Change	Percent Change	Nine Mon September 2015		Dollar Change	Percent Change
Single family held for sale:	ſ							
Servicing value and								
secondary market gains <sup>(1)</sup>	\$49,613	\$29,866	\$19,747	66 %	\$167,786	\$79,658	\$88,128	111 %
Loan origination and funding fees	6,362	6,947	(585)	(8)	16,452	18,489	(2,037)	(11 )
Total single family held for sale	55,975	36,813	19,162	52	184,238	98,147	86,091	88
Multifamily	1,488	930	558	60	4,741	2,019	2,722	135
Other	422	(101)	523	NM	767	4,780 (2)	(4,013)	(84)
Net gain on mortgage	;							
loan origination and sale activities NM = not meaningful	\$57,885	\$37,642	\$20,243	54 %	\$189,746	\$104,946	\$84,800	81 %

Comprised of gains and losses on interest rate lock commitments (which considers the value of servicing), single

Single family production volumes related to loans designated for sale consisted of the following.

(in thousands)	Three Months Ended September 30, 2015 2014		Dollar Change	Percent Change	Nine Month	s Ended	Dollar Change	Perce Chan	
Single family mortgage closed loan volume (1)	\$1,934,151	\$1,294,895	\$639,256	49 %	\$5,563,700	\$3,069,882	\$2,493,818	81	%
Single family mortgage interest rate lock commitments (1)	1,806,767	1,167,677	639,090	55	5,590,960	3,172,650	2,418,310	76	

<sup>(1)</sup> Includes loans originated by WMS Series LLC and purchased by HomeStreet Bank.

During the third quarter of 2015, single family closed loan production increased 49.4% and single family interest rate lock commitments increased 54.7% compared to the third quarter of 2014. For the nine months ended September 30, 2015, single family closed loan production increased 81.2% and single family interest rate lock commitments increased 76.2% compared to the nine months ended September 30, 2014. These increases were mainly the result of the expansion of our mortgage lending operations and continued low mortgage interest rates.

<sup>(1)</sup> family loans held for sale, forward sale commitments used to economically hedge secondary market activities, and changes in the Company's repurchase liability for loans that have been sold.

<sup>(2)</sup> Includes \$4.6 million in pre-tax gain resulting from the sale of loans that were originally held for investment.

Net gain on mortgage loan origination and sale activities was \$57.9 million for the third quarter of 2015, an increase of \$20.2 million, or 53.8%, from \$37.6 million for the third quarter of 2014. For the nine months ended September 30, 2015, net gain on mortgage loan origination and sale activities was \$189.7 million, an increase of \$84.8 million, or 80.8%, from \$104.9 million for the nine months ended September 30, 2014. This increase predominantly reflected higher single family mortgage interest rate lock commitments as a result of the expansion of our mortgage lending network and higher loan production per loan producer as a result of continued low mortgage interest rates. Mortgage production personnel grew by 14.1% at September 30, 2015 compared to September 30, 2014. During the first nine months of 2014, we recognized a \$4.6 million pre-tax gain on sale of single family loans that were originally held for investment.

The Company records a liability for estimated mortgage repurchase losses, which has the effect of reducing net gain on mortgage loan origination and sale activities. The following table presents the effect of changes in the Company's mortgage repurchase liability within the respective line of net gain on mortgage loan origination and sale activities. For further information on the Company's mortgage repurchase liability, see Note 8, Commitments, Guarantees and Contingencies in this Form 10-Q.

	Three Months Ended September 30,		Nine Mont September		
(in thousands)	2015	2014	2015	2014	
Effect of changes to the mortgage repurchase liability recorded in net gain on mortgage loan origination and sale activities:					
New loan sales (1)	\$(883	) \$(518	) \$(2,052	) \$(1,070	)
	\$(883	) \$(518	) \$(2,052	) \$(1,070	)

<sup>(1)</sup> Represents the estimated fair value of the repurchase or indemnity obligation recognized as a reduction of proceeds on new loan sales.

Mortgage servicing income consisted of the following.

(in thousands)	Three Mo September 2015			d	Dollar Change		Percen Change		Nine Mor Septembe 2015				Dollar Change		Percer Chang	
Servicing income, net Servicing fees and other	: \$11,136		\$9,350		\$1,786		19	%	\$30,256		\$29,311		\$945		3	%
Changes in fair value of MSRs due to modeled amortization (1)	(8,478	)	(6,212	)	(2,266	)	36		(26,725	)	(19,289	)	(7,436	)	39	
Amortization of multifamily MSRs	(511	)	(425	)	(86	)	20		(1,441	)	(1,283	)	(158	)	12	
maturaliniy Wioks	2,147		2,713		(566	)	(21	)	2,090		8,739		(6,649	)	(76	)
Risk management: Changes in fair value of MSRs due to changes in model inputs and/or assumptions <sup>(2)</sup> Net gain (loss) from derivatives economically hedging	22.017	)			(20,295 19,474	)			(8,224 17,030	)	(7,836 23,381	)(3)	(388		5 (27	)
MSRs																
3.6	2,621		3,442		(821	)	(24	)	8,806		15,545		(6,739	)	(43	)
Mortgage servicing income NM = not meaningful	\$4,768		\$6,155		\$(1,387	)	(23	)%	\$10,896		\$24,284		\$(13,388	3)	(55	)%

NM = not meaningful

<sup>(1)</sup> Represents changes due to collection/realization of expected cash flows and curtailments.

- (2) Principally reflects changes in model assumptions, including prepayment speed assumptions, which are primarily affected by changes in mortgage interest rates.
- (3) Includes pre-tax income of \$4.7 million, net of brokerage fees and prepayment reserves, resulting from the sale of single family MSRs during 2014.

For the third quarter of 2015, mortgage servicing income was \$4.8 million, a decrease of \$1.4 million, or 22.5%, from \$6.2 million in the third quarter of 2014. For the nine months ended September 30, 2015, mortgage servicing income was \$10.9 million, a decrease of \$13.4 million, or 55.1%, from \$24.3 million for the nine months ended September 30, 2014. The decrease in comparative quarters was primarily attributable to a \$2.3 million decrease in the changes in fair value of MSRs due to modeled amortization and an \$821 thousand decrease in risk management results. The decrease in the changes in fair value of MSRs due to modeled amortization occurred as a result of higher current loan prepayments. The decrease in risk management results for the nine months ended September 30, 2015 was primarily attributable to a pre-tax gain of \$4.7 million included in the nine months ended September 30, 2014, resulting from the sale of single family MSRs, as well as gains from model assumption adjustments in 2014 to better align observed borrower prepayment behavior with modeled borrower prepayment behavior.

MSR risk management results represent changes in the fair value of single family MSRs due to changes in model inputs and assumptions net of the gain/(loss) from derivatives economically hedging MSRs. The fair value of MSRs is sensitive to changes in interest rates, primarily due to the effect on prepayment speeds. MSRs typically decrease in value when interest rates decline because declining interest rates tend to increase mortgage prepayment speeds and therefore reduce the expected life of the net servicing cash flows of the MSR asset. Certain other changes in MSR fair value relate to factors other than interest rate changes and are generally not within the scope of the Company's MSR economic hedging strategy. These factors may include but are not limited to the impact of changes to the housing price index, the level of home sales activity, changes to mortgage spreads, valuation discount rates, costs to service and policy changes by U.S. government agencies.

The net performance of our MSR risk management activities for the third quarter of 2015 was a gain of \$2.6 million compared to a gain of \$3.4 million in the third quarter of 2014. For the nine months ended September 30, 2015, risk management results was a gain of \$8.8 million compared to a gain of \$15.5 million for the nine months ended September 30, 2014. The lower hedging gain in the first nine months of 2015 largely resulted from the one-time gain of \$4.7 million in the third quarter of 2014 resulting from the sale of single family MSRs, as well as a reduction in gains from model assumption adjustments in 2014 to better align observed borrower prepayment behavior with modeled borrower prepayment behavior.

Mortgage servicing fees collected in the third quarter of 2015 were \$11.1 million, an increase of \$1.8 million, or 19.1%, from \$9.4 million in the third quarter of 2014. For the nine months ended September 30, 2015, mortgage servicing fees were \$30.3 million compared to mortgage servicing fees of \$29.3 million for the nine months ended September 30, 2014. Our loans serviced for others portfolio was \$15.22 billion at September 30, 2015 compared to \$11.38 billion at September 30, 2014. The lower balance at September 30, 2014 was the result of the June 2014 sale of the rights to service \$2.96 billion of single family mortgage loans.

Income (loss) from WMS Series LLC in the third quarter of 2015 was \$380 thousand compared to a loss of \$122 thousand in the third quarter of 2014. For the nine months ended September 30, 2015, income from WMS Series LLC was \$1.4 million compared to a loss of \$69 thousand for the nine months ended September 30, 2014. The improvement in 2015 was primarily due to continued low mortgage interest rates which led to a 35.2% increase in interest rate lock commitments and a 18.4% increase in closed loan volume, which were \$155.1 million and \$172.7 million, respectively, for the three months ended September 30, 2015 compared to \$114.7 million and \$145.8 million, respectively, for the same period in 2014. For the nine months ended September 30, 2015, interest rate lock commitments and closed loan volume were \$468.2 million and \$491.1 million compared to \$346.1 million and \$362.4 million, respectively, for the same period in 2014.

Depositor and other retail banking fees for the three and nine months ended September 30, 2015 increased from the three and nine months ended September 30, 2014, primarily driven by an increase in the number of transaction accounts as we grow our retail deposit branch network both organically and through the merger with Simplicity. The following table presents the composition of depositor and other retail banking fees for the periods indicated.

(in thousands)	Three Mor September 2015	nths Ended : 30, 2014	Dollar Change	Percent Change		Nine Mon September 2015		Dollar Change	Percer Chang	
Fees: Monthly maintenance and										
deposit-related fees	\$721	\$423	\$298	70	%	\$1,931	\$1,241	\$690	56	%
Debit Card/ATM fees	954	511	443	87		2,242	1,397	845	60	
Other fees	26	10	16	160		66	38	28	74	

Total depositor and other retail banking fees \$1,701 \$944 \$757 80 % \$4,239 \$2,676 \$1,563 58 %

# Noninterest Expense

Noninterest expense was \$92.0 million in the third quarter of 2015, an increase of \$27.9 million, or 43.4%, from \$64.2 million in the third quarter of 2014. For the nine months ended September 30, 2015, noninterest expense was \$273.8 million, an increase of \$90.6 million, or 49.5%, from \$183.2 million for the nine months ended September 30, 2014. The increase in noninterest expense in the third quarter of 2015 was due to an \$18.4 million increase in salaries and related costs, a \$4.5 million increase in general and administrative costs, and a \$3.9 million increase in information services costs. These increased costs were primarily a result of the integration of Simplicity and a 31.4% growth in personnel in connection with our continued expansion of our mortgage banking and commercial and consumer businesses. The increase in noninterest expense in the nine

months ended September 30, 2015 was due to a \$61.6 million increase in salaries and related costs, a \$10.9 million increase in general and administrative costs and a \$8.4 million increase in information services costs. Included in noninterest expense in the nine months ended September 30, 2015 was \$15.8 million of merger costs related to Simplicity. Such merger-related costs from prior acquisitions totaled \$2.2 million for the nine months ended September 30, 2014.

Noninterest expense consisted of the following.

Tronniciost expense const	stea or the r	ono wing.							
	Three Months Ended September 30,		Dollar	Percent	Nine Mon Septembe	ths Ended r 30,	Dollar	Percent	
(in thousands)	2015	2014	Change	Change	2015	2014	Change	Change	
Noninterest expense									
Salaries and related costs	\$60,991	\$42,604	\$18,387	43	% \$180,238	\$118,681	\$61,557	52	%
General and administrative	e 14,869	10,326	4,543	44	42,532	31,593	10,939	35	
Legal	868	630	238	38	1,912	1,571	341	22	
Consulting	166	628	(462)	(74)	6,544	2,182	4,362	200	
Federal Deposit Insurance Corporation assessments	504	682	(178)	(26 )	1,890	1,874	16	1	
Occupancy	6,077	4,935	1,142	23	18,024	14,042	3,982	28	
Information services	8,159	4,220	3,939	93	21,993	13,597	8,396	62	
Net cost of operation and									
sale of other real estate owned	392	133	259	195	710	(320)	1,030	(322	)
Total noninterest expense	\$92,026	\$64,158	\$27,868	43	% \$273,843	\$183,220	\$90,623	49	%

The following table provides a breakout of expenses related to the merger with Simplicity for the three and nine months ended September 30, 2015:

	Three Months	Nine Months
(** 4. · · · · · 1. )	<b>Ended September</b>	Ended September
(in thousands)	30, 2015	30, 2015
Noninterest expense		
Salaries and related costs	\$(7)	\$7,669
General and administrative	7	1,256
Legal	179	530