

Net Medical Xpress Solutions, Inc.  
Form 10-K  
March 19, 2014

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES**  
**EXCHANGE ACT OF 1934**

**FOR THE FISCAL YEAR ENDED DECEMBER 31, 2013**

*COMMISSION FILE #333-30176*

**NET MEDICAL XPRESS SOLUTIONS, INC.**

**(Formerly NEW MEXICO SOFTWARE, INC.)**

(Exact name of registrant as specified in its charter)

**NEVADA**

(State or other jurisdiction of incorporation or organization)

**91-1287406**

(I.R.S. Employer Identification No.)

**5021 INDIAN SCHOOL RD., SUITE 100**

**ALBUQUERQUE, NEW MEXICO 87110**

(Address of principal executive offices)(Zip code)

**(505) 255-1999**

(Issuer's telephone number)

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT: NONE

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act

YES ☐ NO ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act

YES ☐ NO ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
YES ☐ NO ☒

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**AGGREGATE MARKET VALUE OF THE VOTING COMMON STOCK HELD BY NON-AFFILIATES OF THE REGISTRANT ON JUNE 28, 2013 WAS: \$14,429,022**

**THE NUMBER OF SHARES OUTSTANDING OF EACH OF THE ISSUER S CLASSES OF COMMON STOCK AT MARCH 3, 2014 WAS: 160,622,470.**

#### **DOCUMENTS INCORPORATED BY REFERENCE**

None

#### **USE OF PRONOUNS AND OTHER WORDS**

The pronouns we , us , our and the equivalent used in this annual report mean Net Medical Xpress Solutions, Inc. In the notes to our financial statements, the Company means Net Medical Xpress Solutions, Inc. The pronoun you means the reader of this annual report.

#### **FORWARD-LOOKING STATEMENTS**

This annual report contains forward-looking statements that involve risks and uncertainties. We use words such as project , believe , anticipate , plan , expect , estimate , intend , should , would , could , or may , or other the future tense and words and phrases that convey similar meaning and uncertainty of future events or outcomes to identify these forward-looking statements. There are a number of important factors beyond our control that could cause actual results to differ materially from the results anticipated by these forward-looking statements. While we make these forward-looking statements based on various factors and using numerous assumptions, you have no assurance the factors and assumptions will prove to be materially accurate when the events they anticipate actually occur in the future.

The forward-looking statements are based upon our beliefs and assumptions using information available at the time we make these statements. We caution you not to place undue reliance on our forward-looking statements as (i) these statements are neither predictions nor guaranties of future events or circumstances, and (ii) the assumptions, beliefs, expectations, forecasts and projections about future events may differ materially from actual results. We undertake no obligation to publicly update any forward-looking statement to reflect developments occurring after the date of this prospectus.

## **PART I**

### **ITEM 1. DESCRIPTION OF BUSINESS**

#### **Our History and Background**

Our business was incorporated in New Mexico in 1996 under the name of New Mexico Software, Inc. We were acquired by Raddatz Exploration, Inc., a publicly traded Delaware corporation, in 1999. At that time, Raddatz changed its name to NMXS.com, Inc., and operated New Mexico Software, Inc. as a wholly-owned subsidiary. On January 1, 2006, NMXS.com, Inc. merged into its newly incorporated, wholly-owned subsidiary, New Mexico Software, Inc., a Nevada corporation, for the sole purpose of changing its state of incorporation and its name. On January 1, 2013, we changed our name to Net Medical Xpress Solutions, Inc.

In May 2008, we created a wholly-owned subsidiary called Telerad Service, Inc. to provide radiological services. Beginning in January 2012, Telerad Service, Inc. has operated under the trade names Net Medical Xpress Services and Net Medical Xpress Specialists. Net Medical Xpress Services provides medical diagnostic reading services. Net Medical Xpress Specialists is our clinical division that provides telemedicine services to hospitals and other medical services providers.

On July 1, 2013, we purchased MedTel Solutions, LLC ( MedTel ), an Alabama limited liability company. MedTel was organized on June 13, 2012 for the purpose of engaging in the business of providing licensed medical practitioners to perform services via telemedicine. We now operate MedTel Solutions, LLC as Net Medical Xpress Staffing.

Our primary address on the World Wide Web is [www.nmxs.com](http://www.nmxs.com). Additional web addresses also are available, including [www.netmedical.com](http://www.netmedical.com) and [www.nmxc.net](http://www.nmxc.net), which broadcast the same information as [www.nmxs.com](http://www.nmxs.com). The information at that web site is not part of our annual report, and we specifically disclaim any liability under federal securities law related to the web site.

## **Our Business**

We currently operate under four business units.

Our parent company, Net Medical Xpress Solutions, primarily provides Picture Archiving and Communication System (PACS) hardware and software to hospitals and other medical facilities. We have received a 510k-clearance from the federal Food and Drug Administration for our PACs, which is compliant with the Health Insurance Accountability and Portability Act (HIPAA). We sell our PACS, trade named XR-Express, to medical facilities and also provide it as a hosted Software as a Service (SaaS), where the customer is billed on a monthly basis according to usage. The SaaS option allows our customers to optimize their operations without investing significant time and money on upfront costs for hardware, software, tech support and training.

Our wholly-owned subsidiary, Telerad Service, Inc. now operates under the trade names Net Medical Xpress Services and Net Medical Xpress Specialists. Net Medical Xpress Services provides medical diagnostic reading services. We provide reports for X-rays, echocardiograms, EKGs, CTs, MRIs, and other diagnostic modalities for over 16,000 facilities in the U.S. We provide radiology and cardiology services 24 hours per day, seven days per week, and 365 days per year.

Net Medical Xpress Specialists provides telemedicine services to hospitals and other medical entities. The specialists program began pilot operations in neurology and stroke evaluation at a hospital in New Mexico in November 2011. Since then we have expanded to include several regional hospitals in New Mexico and are continuing to grow the specialist program, both in specialties and in facilities covered. At this time, we have specialists credentialed to provide services for neurology/stroke evaluation, cardiology and critical care. We currently are marketing numerous other services within the specialist program. The specialists program also provides patient care 24 hours per day, seven days per week, 365 days per year.

Net Medical Xpress Staffing specializes in the recruitment and staffing of physicians for telemedicine services.

## **Our Products and Services**

*XR-EXpress*: XR-EXpress is our flagship Picture Archiving and Communications System (PACS) software. It enables medical providers to examine multiple types of medical images over the Internet. The originating medical facility or service provider uploads medical images as high-resolution DICOM (digital imaging and communications in medicine) files to our secure servers. The DICOM files are tagged with patient information. The radiologist then accesses the images on our secure servers through his or her own computer and returns the diagnostic report to our secure server for access by the treating physician. XR-EXpress significantly reduces the time between the imaging events and report delivery. Our workflow technology provides scheduling, dispatching, monitoring and reporting functions, which boosts the customer's efficiency and productivity while enhancing patient care. The 510(k) clearance as a Class II Medical Device allows us to market XR-EXpress in the United States under FDA general control provisions, including requirements for annual registration of devices, good manufacturing practice, labeling, and prohibitions against misbranding and adulteration. We believe that this will provide increased assurance to potential new customers regarding the quality of XR-EXpress, which will result in increased marketing opportunities for us in the future.

XR-Express is also the platform we use for our Net Medical Xpress Services and Net Medical Xpress Specialists business units. In the Specialist division, XR-Express enables a referring hospital to instantly transmit digital diagnostic images and reports to a consulting physician, providing a means for the consulting physician to aid the attending physician in applying the appropriate care. We believe XR-EXpress is especially useful when the patient is located a substantial distance from an appropriate specialist physician, and transport decisions must be made quickly and effectively, while keeping costs down. XR-EXpress enables remote hospitals to more effectively utilize resources, make better triage and management decisions, and keep patients in their local facilities, thus saving money and facilitating superior patient care.

**Cardiology PACS:** We collaborated with the New Mexico Heart Institute to develop cardiology and vascular extensions to our XR-EXpress software. By working with the experts at NMHI, we have added comprehensive and customizable support for cardiology services, including visualization, automated data collection, measurement tools, and report writing. These software extensions now allow the system to support echocardiograms, stress echocardiograms, dobutamine stress tests, exercise stress tests, nuclear exams, upper and lower venous and arterial exams, carotid exams, renal artery exams, and vascular wellness screening. The extensions run onsite at NMHI and backup to Net Medical Xpress Solutions cloud servers.

**Net Medical Xpress Services:** Net Medical Xpress Services is a full service telemedicine provider. We specialize in diagnosing all types of studies: plain film, ultrasound, CT, MRI, EEG, echocardiogram, nuclear bone scan, EKG, and fluoroscopy. The studies are read and diagnosed within a web-based environment using our XR-EXpress software. There is no overhead impact, and data integrity, security and HIPAA compliance are maintained. We are able to provide either final or preliminary reports depending on the customer's need. We have nearly sixty board-certified radiologists and nineteen board-certified cardiologists reading for us, and our operations team manages the workload for over 16,000 facilities on our system. Our response time averages fifteen minutes for plain film stats and eighteen minutes for most routine plain film exams.

**Net Medical Xpress Specialists :** Net Medical Xpress Specialists is a web-based clinical telemedicine solution that eliminates unnecessary transport of patients from one medical facility to another by facilitating the real-time assessment of patients through a virtual examination. It can save lives by reducing the time required to diagnose and treat patients. Combined with real-time video and audio conferencing, the specialists program enables neurologists in urban areas to diagnose and treat stroke patients at remote medical service areas. The high definition imaging and video system maintenance costs are part of the service and are maintained by us, minimizing costs for the customer. We currently have physicians certified in neurology, cardiology and critical care available to provide consultations for us 24 hours per day, seven days per week, and 365 days per year.

**WebRTC Conference Switch:** The WebRTC (real-time communications) video conferencing tool is an application that allows organizations to set up users, groups and subgroups with crystal clear, real time, face-to-face web-based connections significantly facilitating doctor-patient and hospital communications. It is web-based and HIPAA-compliant, so it can be used for confidential physician to patient communications. Although designed specifically for the healthcare industry, other types of companies and organizations can also use the system. We will be using it in our Specialists division, and it also has been released on the Apple App Store and is ready for purchase by any organization.

**Net Medical Xpress Staffing:** Our staffing division recruits highly competent primary care physicians and specialists to meet the growing demand for telemedicine physicians. This division provides recruiting and staffing services for any medical entities that require telemedicine physicians. In addition, we will use this division to extend our internal medical staff. This will allow us to continue expanding and developing our range of services.

## **Our Technology**

Our technology is the key to our product differentiation. We engineer our products around a central core of unique Internet technology. This proprietary technology makes it possible to rapidly view, distribute and manage a variety of



media files such as documents, graphic images, animation sequences, film clips, audio files, x-rays, other medical images and high-definition media streams. The value of our core technology is that it provides maximum flexibility in the presentation of digital images to the customer, and integrates general browsing capabilities with specific search capabilities in one product.

All of our products are accessed via the Internet. This means that the customer needs only a PC with browser capability to be able to use our products. No additional expensive equipment, software or tech support is required, and training is accomplished smoothly and quickly. The customer's data is available 24 hours per day, so that the customer can work according to his or her own schedule with productivity available around the clock. Additionally, documents and images can be viewed from or distributed anywhere in the world at any time.

## Business Strategy

According to Bloomberg Business Week, Telemedicine has been spurred in part by the Affordable Care Act, which is funneling more patients into a system plagued by physician shortages. By 2020 the U.S. will have 91,500 fewer doctors than needed, says the Association of American Medical Colleges. Telehealth providers say they help make up for this shortfall by aiding doctors in delivering services more efficiently. WellPoint says users of LiveHealth Online saved an average \$71 per visit and most of them saved two to three hours of time (<http://www.businessweek.com/articles/2014-02-27/health-insurers-add-telemedicine-services-to-cut-costs>). In addition, more than twenty states have now mandated reimbursement for telehealth services, and that number is growing every year.

We believe that telemedicine provides safe, effective services while reducing costs in a wide variety of medical applications, such as avoiding unnecessary patient transports, providing support for hospital overflows, providing increased services in remote or rural areas, providing services in jails and prisons, decreasing the length of some patient stays, providing increased home management of chronic diseases, providing improved post-discharge follow-up care to avoid unnecessary hospital readmissions, providing enhanced care in critical care or intensive care units and increasing access to specialized services. Digital diagnostics systems in particular have demonstrated significantly improved image quality over the last few years, while costs continue to decrease. By providing enhanced diagnostic capabilities with quick turn-around times, telemedicine can potentially increase patient safety and reduce costs.

We expect that, given the current situation in healthcare, telemedicine is here to stay. We plan to take advantage of the growth in the telemedicine market to further expand our customer base and our revenues.

Net Medical Xpress Solutions will continue to offer hosted software solutions for medical entities as well as offer XR-EXpress for sale to hospitals. Net Medical Xpress Services will continue to provide diagnostic reports for a variety of medical imaging studies 24 hours per day, seven days per week, and 365 days per year. Net Medical Xpress Specialists will provide remote diagnostic services for numerous medical specialties, including stroke and other neurological assessments, cardiology, critical care, behavioral medicine, orthopedics, urology and post-discharge follow-up care. Net Medical Xpress Staffing will locate and employ physicians to provide the various telemedicine services, both for our customers in our other divisions and for external customers.

Our current strategy involves the following factors:

o

Continue to emphasize the flexibility and affordability of our hosted applications. Our customers who prefer this service do not need extensive or expensive hardware, software or technology staff to use our products. Also, we are usually able to get new customers and doctors operational within days, sometimes within hours, including training.

o

Expand our software product offerings by implementing strategies to sell XR-EXpress directly to hospitals.

o

Continue to expand the services we offer. We are continuing to expand our neurology and stroke assessment program into facilities across the country. We have new customers in cardiology and critical care, and we are beginning to market specialist programs for post-discharge follow-up care to help hospitals avoid unnecessary readmissions. Finally, we are continuing to expand our new staffing division with the addition of new customers.

o

Market our WebRTC conference switch worldwide, using it as a gateway to the possibilities of telemedicine and our services.

o

Sponsor a nationally syndicated radio show, Docs and the CEO, to facilitate public education about telemedicine as well as name recognition for Net Medical.

o

Continue to offer exceptionally prompt and thorough customer service, with outstanding quality.

## **Competition**

Other, better-financed companies, such as NightHawk Radiology, Virtual Radiologic and Specialists on Call have developed similar products that could compete with our products. Such competition could have a material adverse effect on our business, financial condition, performance and prospects. Although the current markets for telemedicine services are growing rapidly, they are also exceptionally competitive. However, we believe we have a first-to-market advantage with our particular combination of products and services. Other highly capitalized companies that have recognized the potentials of digital image management products and telemedicine could overwhelm our advantage with expensive and expansive media blitzes that create the perception of a dominant market presence and/or superior products. If we are unsuccessful in addressing these risks and uncertainties, our business, results of operations and financial condition will be materially and adversely affected. The risk factor inherent in the use of Open Source software development tools is the fact that a sophisticated competitor might be able to imitate our work and produce similar functionality. Any such imitation, should it occur, could have material adverse effects on our business, financial condition, performance and prospects.

## **Marketing and Customers**

During the last five years we have concentrated nearly all of our efforts on developing and growing our medical services business. During this time, our most effective marketing tool has been customer referrals and direct sales resulting from attendance at specialized trade shows. During the coming years, we plan to continue this approach, along with occasional direct marketing to potential customers in all four business units, to further build our customer base and to sustain our progress in growing our revenues. Overall, we anticipate that our customer base will continue to broaden in the next year as we expand our services, particularly for Net Medical Xpress Specialists, giving more stability, steady growth, and predictability to our revenues.

## **Our Intellectual Properties**

We have several proprietary aspects to our software that we believe make our products unique and desirable in the marketplace. We believe the compiled object code that is accessible to our customers makes it difficult to discover the source code needed to create other similar programs, even though the code we use originates from Open Source.

Because we maintain our enterprise source code on dedicated servers in our Albuquerque data center, it provides better protection and security of our products. The 510(k) clearance from the FDA includes assurances regarding the safety and security of data on our systems.

We have entered into confidentiality and non-disclosure agreements with our employees and contractors in order to limit access to, and disclosure of, our proprietary information. There is no assurance that these contractual arrangements or the other steps we have taken to protect our intellectual property will prove sufficient to prevent misappropriation of our technology or to deter independent third-party development of similar technologies.

Although we do not believe that we infringe the proprietary rights of third parties, there is no assurance that third parties will not claim infringement by us with respect to past, current, or future technologies. We expect that participants in our markets will be increasingly subject to infringement claims as the number of services and competitors in our industry grows. Any such claim, whether meritorious or not, could be time-consuming, result in costly litigation, cause service upgrade delays, or require us to enter into royalty or licensing agreements. Such royalty or licensing agreements may not be available on terms acceptable to us or at all. As a result, any such claim could have a material adverse effect upon our business, results of operations, and financial condition.

### **Government Regulation**

Our operations, products, and services are all subject to regulations set forth by various federal, state and local regulatory agencies. We take measures to ensure our compliance with all such regulations as promulgated by these agencies from time to time.

The Health Insurance Portability and Accountability Act (HIPAA) imposes standards for the use, dissemination and disclosure of protected health information. Protected health information is any information about health status, provision of health care, or payment for health care that can be linked with an individual. The act applies to any company that transmits health care data. The act encourages the use of electronic transmission of data within the U.S. healthcare system, and provides three types of security safeguards that are required for compliance: administrative, physical and technical. For each of these types, HIPAA identifies various security standards which must be adopted and administered by any entity covered by the act. Our software strictly adheres to the privacy and security standards dictated by HIPAA.

There are currently few laws and regulations directly applicable to the Internet. It is possible that a number of laws and regulations may be adopted with respect to the Internet covering issues such as user privacy, pricing, content, copyrights, distribution, antitrust and characteristics and quality of products and services. The growth of the market for online commerce may prompt calls for more stringent consumer protection laws that may impose additional burdens on companies conducting business online. Tax authorities in a number of states are currently reviewing the appropriate tax treatment of companies engaged in online commerce, and new state tax regulations may subject us to additional state sales and income taxes.

We have received 510(k) clearance from the FDA for our XR-Express product. XR-Express is the foundation of all our medically related products and services.

## **Employees**

At March 1, 2014, we had thirty two staff, including five staff in systems engineering and quality assurance; thirteen staff in customer support, five staff in sales and marketing and nine staff in administration. We also have nearly sixty radiologists, nineteen cardiologists and seventeen neurologists on contract.

## **Item 1A. Risk Factors**

**A small number of customers represent a large amount of our revenues and the loss of such customers will result in a significant decrease in revenues and threaten our ongoing operations.**

During the years ended December 31, 2013 and 2012, one customer accounted for 22% and 31%, respectively, of our revenue. The loss of such customers would result in a significant decrease in our revenues and our working capital.

**Our business depends on a limited number of key personnel, the loss of whom could negatively affect us.**

Richard F. Govatski and Teresa B. Dickey, our senior executives and major stockholders, are important to our success. If they become unable or unwilling to continue in their present positions, our business and financial results could be materially negatively affected.

**If we fail to adequately manage our growth, we may not be successful in growing our business and becoming profitable.**

We expect our business and number of employees to continue to grow over the next twelve months, particularly as Net Medical Xpress Specialists continues to add new customers. Our growth may place significant stress on our operations, management, employee base, and particularly on our ability to meet capital requirements necessary to support our growth. Any failure to address the needs of our growing business successfully could have a negative impact on our chance of success.

**Our occasional reliance on issuances of shares of our common stock for services performed for us in lieu of paying for such services will result in dilution of your ownership percentage and could depress the market.**

Occasionally, we have paid for services by issuing shares of our common stock, in lieu of paying cash, to our employees and other service providers. We may find it necessary to continue this practice from time to time. In the event we issue stock for services in the future, the issuance of such shares will result in the dilution of your investment in us.

**Our ability to grow our medical services in order to continue to be profitable depends on our ability to contract with qualified medical specialists. Inability to locate and attract licensed and qualified providers, or the loss of those under contract, could have a material negative impact on our future growth and profitability.**

The current market for highly qualified medical specialists is competitive, with potential decreases in the coming years. If we are unable to locate and attract licensed and qualified medical specialists, we could have difficulty growing, or maintaining our medical services business, which would negatively impact our revenues and operations, as well as reducing our opportunities for becoming profitable.

**The current telemedicine and teleradiology markets are competitive, and they are projected to become significantly more competitive in the next few years, which may make it difficult to attract and retain customers.**

The markets for telemedicine in general and teleradiology in particular are exceptionally competitive and volatile at this time, and potential government intervention in the form of health care reform may increase these factors. In addition, the technology used in these industries is rapidly changing. If we are not able to continually adapt to the changing market conditions, we may experience difficulties attracting and retaining customers, which could have a materially adverse effect on our revenues and operations.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS**

We do not have any unresolved staff comments.

#### **ITEM 2. DESCRIPTION OF PROPERTY**

We currently lease a 5,000 square foot facility in Albuquerque, New Mexico, at a cost of approximately \$6,600 per month. The lease expires on January 31, 2017. The facility houses our administrative, marketing and engineering offices, and provides adequate room for expansion. We house our primary servers in a separate facility downstairs from ours, at a cost of approximately \$2,500 per month on a month-to-month basis. The two locations are networked together by fiber optics. In this facility we have access to a large power generator, which enables our servers to continue operating during power outages.

#### **ITEM 3. LEGAL PROCEEDINGS**



None.

#### **ITEM 4. MINE SAFETY DISCLOSURE**

Not applicable.

### **PART II**

#### **ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS**

##### **Market Information**

Our stock is quoted on the OTC Bulletin Board under the symbol NMXS. The table below sets forth, for the periods indicated below, high and low bids for our common stock. These quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission, and may not necessarily represent actual transactions. The source of this information is Big Charts: [www.bigcharts.com](http://www.bigcharts.com).

	<u>Quarter</u>	<u>High</u>	<u>Low</u>
FISCAL YEAR ENDED DECEMBER 31, 2012	First	\$0.034	\$0.020
	Second	\$0.0355	\$0.022
	Third	\$0.040	\$0.0275
	Fourth	\$0.035	\$0.0266
FISCAL YEAR ENDED DECEMBER 31, 2013	First	\$0.075	\$0.0346
	Second	\$0.14	\$0.074
	Third	\$0.10	\$0.0699
	Fourth	\$0.09	\$0.04

### Recent Sales of Unregistered Securities

The following table sets forth information about our unregistered sales of common stock during the year ended December, 2013:

<u>Class of Purchaser</u>	<u>Aggregate Number of Shares</u>	<u>Consideration</u>
Vendors (1 company)	135,160	\$10,000
Board Member (1 person)	1,500,000	\$45,000
Doctors (2 persons)	2,000,000	\$60,000

The 135,000 shares issued to a vendor were for services during 2013. The 1,500,000 shares to one Board Member were for the exercise of options. The 2,000,000 shares issued to the doctors were for services during 2013, 2014 and 2015.

We did not pay and to our knowledge no one acting on our behalf or paid any commissions or other compensation with respect to the sales identified in the foregoing table. We made the sale directly to each purchaser for the consideration stated in the table. We used any cash proceeds and any cash which would have been used to pay bonuses and contractor fees, but for the issue of the shares, for working capital in payment of current obligations.

Each purchaser acknowledged the investment nature of the transaction and a legend was placed on each certificate, prohibiting public resale of the shares, except in compliance with Rule 144. We believe each purchaser has either (a) such relationship with us or (b) such knowledge and experience in business and financial transactions that he or she is able to understand and evaluate the risks and merits of investment in our common stock. We relied upon the exemption from the registration requirement of the Securities Act of 1933, as amended (the Act) provided in Section 4(a)(2) of the Act and the rules and regulations thereunder, on grounds that these sales did not involve a public offering within the meaning of the Act.

No shares were issued in 2013 pursuant to stock issuance plans and related registration statements on Form S-8.

## **Shareholders**

As of March 3, 2014, there were 383 holders of record of our common shares.

## **Dividends**

We did not declare any cash dividends on our common stock during the year ended December 31, 2013. We have no plans to pay any dividends to the holders of our common stock in 2014.

## **ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS**

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the Consolidated Financial Statements and Notes thereto included elsewhere in this Form 10-K.

## RESULTS OF OPERATIONS

### Revenues:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$4,811,000	\$3,905,000	\$906,000	23.2%

These changes are a result of the following factors:

### Net Medical Xpress Solutions

#### 1. Software usage fees:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$402,000	\$363,000	\$39,000	10.7%

The increase in software usage fees during 2013 as compared to 2012 is primarily due to the increase in volume of use of XR-Express by our radiological services customers. As with radiological services, we anticipate that this revenue will increase moderately during 2014.

#### 2. Software hosting and maintenance:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
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\$54,000	\$44,000	\$10,000	22.7%
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This increase is due to the addition of one new customer during 2013. At this point, nearly all of our customers are using our medically related services, which are priced via usage fees per transaction rather than via monthly hosting or maintenance fees. Software maintenance consists mainly of hosting and managing our customers' data on our systems and to a lesser extent includes technical support programs associated with XR-Express usage. We expect revenues in this category to be stable during the coming year, as we continue to focus our efforts on building our medical division.

3.

Custom programming:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$1,000	\$18,000	\$(17,000)	(94.4)%

The decrease in custom programming revenue during 2013 as compared to 2012 was primarily due to a decrease in the number of projects performed during 2013. We anticipate undertaking a few small and medium-sized projects that will continue to generate revenues in this category during 2014. We continue to offer programming services for customer database integration and for other projects for our existing and new customers.

4.

Other revenues:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$4,000	\$0	\$4,000	Not meaningful



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This category consists of miscellaneous small hardware sales and bandwidth charges. Since these are ancillary services, we expect these revenues to remain minimal during 2014.

### Net Medical Xpress Services

#### 1. Radiological services:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$3,639,000	\$3,272,000	\$367,000	11.2%

The increase in radiological services revenues during 2013 as compared to 2012 is due to a combination of increases in the volume of reads for existing customers plus the addition of several new customers. We anticipate that this trend will continue during 2014, although perhaps at a more conservative growth rate than during 2013.

#### 2. Cardiological services:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$115,000	\$81,000	\$34,000	42.0%

The increase in cardiological services during 2013 as compared to 2012 is primarily due to the addition of new customers during 2013. We anticipate that the revenues in this category will be stable or will increase modestly during 2013.

### Net Medical Xpress Specialists

#### 1. Specialist program services:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$314,000	\$59,000	\$255,000	432.2%

The specialist program began operations during the first quarter of 2012. It is still growing, with the addition of new customers for neurological services every quarter, as well as expanding into new services. Therefore, we anticipate a significant increase in specialist program service revenues during 2014.

2. Specialist program hardware sales:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$114,000	\$67,000	\$47,000	70.1%

The specialist program began operations during the first quarter of 2012. The specialist program hardware sales are sales of equipment required for a customer to begin using the specialist services. The specialist program is consistently growing. We currently are adding several new customers every quarter; therefore, we anticipate a continued increase in these revenues during 2014.



Net Medical Xpress Staffing

1. Recruiting and staffing services:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$168,000	\$0	\$168,000	Not meaningful

We purchased MedTel Solutions, LLC on July 1, 2013 and operate it as Net Medical Xpress Staffing. This division specializes in the recruitment and staffing of physicians to provide telemedicine services.

Direct costs:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$3,650,000	\$2,982,000	\$668,000	22.4%

Approximately 41% of the increase in cost of services for 2013 as compared to 2012 is due to the increased volume of reads in Net Medical Xpress Services, and 28% is due to the continued growth of the specialists program.

Approximately 77% of our cost of services is related to Net Medical Xpress Services. These costs consist of radiologist and cardiologist fees, management fees, professional credentialing and professional liability insurance. The majority of these costs are directly related to revenues. Approximately 60% of the costs related to Net Medical Xpress Specialists are directly related to revenues. Therefore, as revenues continue to increase during 2014, the cost of services will increase accordingly.

General and administrative expenses:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$944,000	\$812,000	\$132,000	16.3%

The increase in general and administrative expenses is primarily due to the addition of administrative staff for the specialists program and the addition of sales staff for all divisions during 2013. With the expansion of the specialists program, we expect these expenses to increase moderately during 2014.

Research and development costs:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
\$156,000	\$70,000	\$86,000	122.9%

Approximately 86% of our research and development costs were directly associated with staffing during 2013. The increase in costs for 2013 as compared to 2012 is primarily related to the hiring of additional engineering staff to facilitate the expansion of the specialists program into new services. In the software industry it is common for research and development costs to be ongoing, since development of the next version of the software begins as soon as the current version is completed. In addition, we are constantly developing new applications for our existing software that require modification. Management anticipates that research and development costs in the future will focus both on the upgrading of our existing products and the continued development of new products using our core technology; therefore they will remain relatively stable or perhaps increase slightly during the coming year.

Depreciation and bad debt expense:

For the Year Ended December 31,

	<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
Depreciation expense	\$19,000	\$19,000	\$0	0.0%
Bad debt expense	\$0	\$6,000	\$(6,000)	0.0%

Although we purchased additional computer equipment near the end of 2013, other assets were fully depreciated during 2013, resulting in no net change in depreciation for 2013 as compared to 2012. We wrote off one account to bad debt during 2012 and none during 2013.

Other income (expense):

For the Year Ended December 31,

	<u>2013</u>	<u>2012</u>	<u>Increase (Decrease)</u>	<u>Percent Inc (Dec)</u>
Interest expense	\$12,000	\$12,000	\$0	0.0%
Gain on sale of obsolete inventory	\$0	\$1,000	\$(1,000)	0.0%

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There were no substantial changes in interest expense from 2012 to 2013 and none is expected in 2014.

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The gain on sale of obsolete inventory is due to the sale during 2012 of certain inventory items on hand that were written off during 2009.

## REPORTABLE SEGMENTS

We have identified our reportable segments based on separate lines of business. Our parent company, Net Medical Xpress Solutions, derives revenues from the development and marketing of proprietary internet technology-based software. Our wholly-owned subsidiary Telerad Service, Inc., operates under the trade names Net Medical Xpress Services and Net Medical Xpress Specialists. Net Medical Xpress Services provides medical diagnostic reading

services. Net Medical Xpress Specialists provides telemedicine services to hospitals and other medical entities.

Gross profit is our key indicator of operating progress. Our operating divisions generated the following gross profit percentages during 2013:

	Solutions	Staffing	Services	Specialists	TOTAL
Revenue	\$ 461,000	168,000	\$ 3,754,000	\$ 428,000	\$ 4,811,000
Direct costs	237,000	84,000	2,912,000	417,000	3,650,000
Gross profit	\$ 224,000	\$ 84,000	\$ 842,000	\$ 11,000	\$ 1,161,000
Percent	48.6%	50.0%	22.4%	2.6%	24.1%

Net Medical Xpress Solutions generated a gross profit percentage of 48.6% during 2013 as compared to 40.6% during 2012. This increase in gross profit percentage was primarily due to the costs associated with upgrading our technological infrastructure over the previous two years. We expect this percentage to remain relatively stable during 2014.

Net Medical Xpress Staffing generated a gross profit percentage of 50.0% during 2013. This division was formed as a result of the purchase of MedTel Solutions, LLC on July 1, 2013. It specializes in the recruitment and staffing of physicians to provide telemedicine services.

Net Medical Xpress Services generated a gross profit percentage of 22.4% during 2013 as compared to 21.6% during 2012. Approximately 80% of the cost of services for Net Medical Xpress Services is doctor fees, which are directly related to revenues. Therefore, we expect this percentage to remain relatively stable during 2014.

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Net Medical Xpress Specialists generated a gross profit percentage of 2.6% during 2013, as compared to 21.4% during 2012. This decrease in gross profit percentage is primarily due to additional staffing costs during the expansion of the program. This program began operations during the first quarter of 2012. Approximately half of the cost of services for this division consists of relatively fixed costs at this time. We believe that the gross profit percentage of this division will increase during 2014 as the revenues increase while the fixed costs remain stable.

Our normal general and administrative expenses are approximately \$250,000 per quarter; however, these will most likely increase to between \$250,000 and \$300,000 per quarter during 2014 with the addition of sales staff.

Operating information related to our reportable segments for the year ended December 31, 2013 is as follows:

	Solutions	Staffing	Services	Specialists	TOTAL
Revenue	\$461,000	\$168,000	\$3,754,000	\$428,000	\$4,811,000
Cost of service	237,000	84,000	2,912,000	417,000	3,650,000
General and administrative	258,000	92,000	353,000	241,000	944,000
Depreciation	8,000	0	11,000	0	19,000
Research and development	46,000	0	0	110,000	156,000
Operating income (loss)	\$(88,000)	\$(8,000)	\$478,000	\$(340,000)	\$42,000
Total assets	\$216,000	\$340,000	\$411,000	\$429,000	\$1,396,000

A reconciliation of the segments' operating income to the consolidated net income is as follows:

Segment s operating income	\$ 42,000
Other income (expense)	<u>(12,000)</u>
Consolidated net income	<u>\$ 30,000</u>

### LIQUIDITY AND CAPITAL RESOURCES

At December 31, 2013, cash and cash equivalents totaled \$421,000, representing a \$312,000 increase from the beginning of the period. The increase in available cash was due to a combination of several factors during the year:

Operating activities:

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For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Inc (Dec) in available cash</u>
provided \$243,000	used \$58,000	\$301,000

The increase in available cash from operations during 2013 as compared to 2012 is mainly due to a combination of the following major factors:

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Accounts receivable decreased by \$47,000 during 2013 as compared to increasing by \$196,000 during 2012, providing an increase in available funds of \$243,000.

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Net income during 2013 was \$30,000 as compared to net income of \$5,000 during 2012, constituting an increase in available funds of \$25,000 during 2013.

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The remainder of the change in operating funds is due to a combination of minor factors.

Investing activities:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Inc (Dec) in available cash</u>
used \$12,000	used \$8,000	\$(4,000)

All of the investing activities for 2013 and 2012 involved purchase and lease of additional computer equipment for infrastructure upgrades and development of the specialist program.

Financing activities:

For the Year Ended December 31,

<u>2013</u>	<u>2012</u>	<u>Inc (Dec) in available cash</u>
provided \$81,000	provided \$75,000	\$6,000

The increase in cash provided by financing activities during 2013 as compared to 2012 is primarily due to working capital received from the purchase of MedTel Solutions during 2013.

We do not currently have material commitments for capital expenditures and do not anticipate entering into any such commitments during the next twelve months. Our current commitments consist primarily of lease obligations for office space and office equipment.

At December 31, 2013, we had a working capital surplus of \$283,000 as opposed to a working capital surplus of \$55,000 at the end of 2012. This increase is primarily due to the increase in accounts receivable during 2013 that is the result of increased volume of services. We may continue to sell equity securities and incur debt as needed to meet our operating needs during 2014.

We anticipate that our primary uses of cash in the next year will continue to be for general operating purposes. We anticipate our operating cash requirements for the next twelve months to be in the range of \$4,500,000 to \$6,000,000. This level of cash flow will allow us to maintain our current level of operations and allow for desired growth. Profitability remains our primary goal.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States requires our management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. As such, in accordance with the use of accounting principles generally accepted in the United States of America, our actual realized results may differ from management's initial estimates as reported. A summary of our significant accounting policies is detailed in the notes to the financial statements, which are an integral component of this filing.

### *Revenue Recognition*

With each sale of our enterprise-level products, the end user enters into a license agreement for which an initial license fee is paid. The license agreement also provides that in order to continue the license, the licensee must pay an annual software maintenance fee for which the party receives access to product upgrades and bug fixes or product patches.

Software maintenance consists primarily of hosting and managing our customers' data on our servers, as well as technical support programs for our products. Software usage comprises any charges for actual usage of our software.

Currently, software usage consists of XR-EXpress report fees.



Our software recognition policies are in accordance with the ASC Topic 985, *Software Revenue Recognition* as amended. Revenue is recognized when (a) persuasive evidence of an arrangement exists, (b) delivery has occurred, (c) the fee is fixed or determinable, and (d) collectability is probable. We follow the guidance in ASC Topic 605, *Accounting for Performance of Construction-Type and Certain Production-Type Contracts* for custom software development arrangements that require us to provide significant production, customization or modification to our core software. Revenue is generally recognized for such arrangements under the percentage of completion method. Amounts collected prior to satisfying the above revenue recognition criteria are included in deferred revenue.

We follow the guidance provided by SEC Staff Accounting Bulletin ( SAB ) No. 101, *Revenue Recognition in Financial Statements* and SAB No. 104 *Revenue Recognition* which provide guidance on the recognition, presentation and disclosure of revenue in financial statements filed with the SEC. Revenue from radiological services, software installation, training and consulting services is recognized when the services are rendered.

### ***Software Development Costs***

We account for software development costs in accordance with ASC Topic 985, *Accounting for Costs of Computer Software to be Sold, Leased, or Otherwise Marketed*. Product research and development expenses consist primarily of personnel, outside consulting and related expenses for development, and systems personnel and consultants and are charged to operations as incurred until technological feasibility is established. We consider technological feasibility to be established when all planning, designing, coding and testing have been completed to design specifications. After technological feasibility is established, costs are capitalized. Historically, product development has been substantially completed with the establishment of technological feasibility and, accordingly, no costs have been capitalized.

See Note B to our Consolidated Financial Statements for a full discussion of our critical accounting policies and estimates.



## ITEM 8. FINANCIAL STATEMENTS

### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of  
Net Medical Express Solutions, Inc.

We have audited the accompanying consolidated balance sheets of Net Medical Express Solutions, Inc. as of December 31, 2013 and 2012, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the years in the two-year period ended December 31, 2013. These financial statements are the responsibility of the entity's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Net Medical Express Solutions, Inc. as of December 31, 2013 and 2012, and the results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2013, in conformity with accounting principles generally accepted in the United States of America.

/s/ L.L. Bradford & Company, LLC

L.L. Bradford & Company, LLC

March 19, 2014

Las Vegas, Nevada



**Net Medical Xpress Solutions, Inc.****(Formerly New Mexico Software, Inc.)****Consolidated Balance Sheets****(Rounded to the nearest thousand)**

	December 31, 2013	December 31, 2012
<b>Assets</b>		
Current assets:		
Cash and equivalents	\$ 421,000	\$ 109,000
Accounts receivable, net of allowance of \$29,000 and \$31,000, respectively	606,000	653,000
Inventory	2,000	5,000
Prepaid expenses and other assets	66,000	61,000
Total current assets	1,095,000	828,000
Furniture, equipment and improvements, net of accumulated depreciation of \$643,000 and \$617,000, respectively	58,000	55,000
Security deposits	4,000	4,000
Goodwill	239,000	-
<b>Total Assets</b>	<b>\$ 1,396,000</b>	<b>\$ 887,000</b>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 676,000	\$ 632,000
Accrued expenses	79,000	85,000
Deferred revenue	2,000	8,000
Capital lease	7,000	3,000
Note payable - related party	48,000	45,000
Total current liabilities	812,000	773,000
Long-term liabilities		
Note payable - related party	2,000	2,000
Capital lease - long-term portion	11,000	1,000
Total long-term liabilities	13,000	3,000
Total liabilities	825,000	776,000
Stockholders' equity:		
Preferred stock, \$0.001 par value, 500,000 shares authorized, 0 shares issued and outstanding as of 12/31/13 and 12/31/12, respectively	-	-
Common stock, \$0.001 par value, 200,000,000 shares authorized, 160,622,470 and 156,987,310 shares issued and		

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outstanding as of 12/31/13 and 12/31/12, respectively	160,000	157,000
Paid-in capital	15,466,000	15,354,000
Subscriptions payable	296,000	21,000
Deferred compensation	(40,000)	(80,000)
Accumulated deficit	(15,311,000)	(15,341,000)
Total stockholders' deficit	571,000	111,000
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 1,396,000</b>	<b>\$ 887,000</b>

The accompanying notes are an integral part of these financial statements.

**Net Medical Xpress Solutions, Inc.**

**(Formerly New Mexico Software, Inc.)**

**Consolidated Statements of Operations**

**(Rounded to the nearest thousand)**

	For the year ended December 31,	
	2013	2012
Revenues		
Net Medical Xpress Solutions	\$ 461,000	\$ 426,000
Net Medical Xpress Services	3,754,000	3,353,000
Net Medical Xpress Specialists	428,000	126,000
Net Medical Xpress Staffing	168,000	-
Gross revenues	4,811,000	3,905,000
Direct Costs	3,650,000	2,982,000
Gross profit	1,161,000	923,000
Operating costs and expenses:		
General and administrative	944,000	812,000
Depreciation and amortization	19,000	19,000
Research and development	156,000	70,000
Bad debt	-	6,000
Total operating costs and expenses	1,119,000	907,000
Net operating income	42,000	16,000
Other expense:		
Interest expense	(12,000)	(12,000)
Gain on sale of obsolete inventory	-	1,000
Total other expense	(12,000)	(11,000)
Net income	\$ 30,000	\$ 5,000
Income per share - basic	\$ 0.00	\$ 0.00
Weighted average number of common shares outstanding - basic and fully diluted	164,222,287	149,597,258

The accompanying notes are an integral part of these financial statements.



**Net Medical Xpress Solutions, Inc.****(Formerly New Mexico Software, Inc.)****Consolidated Statements of Cash Flows****(Rounded to the nearest thousand)**

	For the year ended December 31,	
	2013	2012
<b>Cash flows from operating activities</b>		
Net loss	\$ 30,000	\$ 5,000
Adjustments to reconcile net loss to net cash used by operating activities:		
Common stock issued for services	30,000	-
Common stock issued for services to board members and officers	80,000	80,000
Bad debt expense	-	6,000
Depreciation and amortization	19,000	19,000
Depreciation and amortization allocated to cost of goods sold	7,000	9,000
Changes in operating assets and liabilities:		
Accounts receivable	47,000	(196,000)
Inventory	3,000	(5,000)
Prepaid expenses and other assets	42,000	(20,000)
Accounts payable	44,000	(2,000)
Customer deposits	-	(3,000)
Accrued expenses	(53,000)	56,000
Deferred revenue	(6,000)	(7,000)
Net cash provided (used) by operating activities	243,000	(58,000)
<b>Cash flows from investing activities</b>		
Acquisition of fixed assets	(12,000)	(8,000)
Net cash used by investing activities	(12,000)	(8,000)
<b>Cash flows from financing activities</b>		
Proceeds from note payable	3,000	43,000
Net repayment of principal under capital lease	(3,000)	(13,000)
Net proceeds from the issuance of common stock for the exercise of options	45,000	45,000
Working capital received from MedTel Solutions, LLC transaction	36,000	-
Net cash provided by financing activities	81,000	75,000
Net increase in cash equivalents	312,000	9,000
Cash equivalents - beginning	109,000	100,000
Cash equivalents - ending	\$ 421,000	\$ 109,000
Supplemental disclosures:		
Interest paid	\$ 9,000	\$ 11,000
Shares issued for exercise of options	\$ 45,000	\$ 45,000

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Insurance contracts financed	\$ 47,000	\$ 44,000
Assets acquired under capital lease	\$ 17,000	\$ -
Supplemental disclosure of noncash investing and financing activities related to MedTel Solutions, LLC transaction:		
Acquisition of goodwill through issuance of common stock	\$ 239,000	\$ -

The accompanying notes are an integral part of these financial statements.

**Net Medical Xpress Solutions, Inc.**  
**(Formerly New Mexico Software, Inc.)**  
**Consolidated Statements of Stockholders' Equity**  
**(Rounded to the nearest thousand)**

	Preferred Stock Shares	Common Stock Shares	Additional Paid-in Capital	Deferred Compensation	Subscriptions Payable	Accumulated (Deficit)	Total Stockholders' Equity
Balance, December 31, 2011	-	147,187,307	\$147,000	\$15,159,000	\$ -	21,000	\$(15,346,000)
							\$(19,000)
Issuance of common stock for options exercised		1,500,000	2,000	43,000			45,000
Issuance of common stock to outside board members for future services		4,000,000	4,000	76,000	(80,000)		-
Issuance of common stock to officers for future services		4,000,000	4,000	76,000	(80,000)		-
Compensation earned by outside board members				40,000			40,000
Compensation earned by				40,000			40,000

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officers

Net income  
For the  
year ended  
December  
31, 2012

5,000 5,000

Balance,  
December  
31, 2012

- \$- 156,687,307 \$157,000 \$15,354,000 \$ (80,000) \$ 21,000 \$(15,341,000) \$ 111,000

Issuance of  
common  
stock for  
options  
exercised

1,500,000 1,000 44,000 45,000

Issuance of  
common  
stock to  
contractors  
for services

135,000 - 10,000 10,000

Issuance of  
common  
stock to  
contractors  
for future  
services

2,000,000 2,000 58,000 (60,000) -

Compensation  
earned by  
outside  
board  
members

40,000 40,000

Compensation  
earned by  
officers

40,000 40,000

Compensation  
earned by  
contractors

20,000 20,000

Acquisition  
of goodwill  
through  
issuance  
of  
common

stock for the purchase of MedTel Solutions, LLC						275,000		275,000
Net income For the year ended December 31, 2013							30,000	30,000
Balance, December 31, 2013	- \$-	160,322,307	\$ 160,000	\$ 15,466,000	\$ (40,000)	\$ 296,000	\$(15,311,000)	\$ 571,000

The accompanying notes are an integral part of these financial statements.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE A - ORGANIZATION AND OPERATIONS**

**Description of Business:**

The parent company, Net Medical Xpress Solutions, Inc., derives revenues from the development and marketing of proprietary internet technology-based software. This division encompasses all revenues and costs from the software aspect of the business, including software usage, software hosting and maintenance, custom programming (customization or modification to the Company's core software products). The Company also occasionally derives revenue from scanning services and other services such as consulting, training and installation, which would be included in this division.

The Company's wholly-owned subsidiary, Telerad Service, Inc., operates under the trade names Net Medical Xpress Services and Net Medical Xpress Specialists. Net Medical Xpress Services provides medical diagnostic reading services. All revenues and costs from radiological and cardiological services are included in this division.

Net Medical Xpress Specialists is the clinical division that provides telemedicine services to hospitals and other medical services providers. The Company currently employs credentialed specialists in the field of neurology, cardiology and critical care in this division. The Company facilitates real-time assessment of patients through a virtual examination via video conferencing combined with its medical software. Currently, all revenues and costs for neurology/stroke assessment are included in this division, as well as revenues and costs for equipment necessary for the customer to initiate the specialist program.

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Principles of Consolidation:**

The accompanying consolidated financial statements include the accounts Net Medical Xpress Solutions, Inc. (Formerly New Mexico Software, Inc.) and its wholly-owned subsidiaries, Telerad Service, Inc. and MedTel Solutions, LLC. Intercompany transactions and balances have been eliminated in consolidation.

**Use of Estimates:**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents:**

The Company considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents. At December 31, 2013, the Company did not have cash and equivalents that exceeded federally insured limits.

**Trade Accounts Receivable:**

The Company extends unsecured credit to customers under normal trade agreements which generally require payment within 30 - 45 days. Accounts not paid within 15 days after their original due date are considered delinquent. Unless specified by the customer, payments are applied to the oldest unpaid invoice. Accounts receivable are presented at the amount billed.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Trade Accounts Receivable, continued:**

The Company also estimates an allowance for doubtful accounts, which amounted to \$29,000 and \$31,000 at December 31, 2013 and 2012, respectively. The estimate is based upon management's review of all accounts and an assessment of the Company's historical evidence of collections. Specific accounts are charged directly to the reserve when management obtains evidence of a customer's insolvency. Charge-offs, net of recoveries, for the years ended December 31, 2013 and 2012 totaled \$0 and \$6,000, respectively.

**Property and Equipment:**

Property and equipment are stated at cost. Major renewals and improvements are charged to the asset accounts while replacements, maintenance and repairs that do not improve or extend the lives of the respective assets are expensed. At the time property and equipment are retired or otherwise disposed of, the asset and related accumulated depreciation accounts are relieved of the applicable amounts. Gains or losses from retirements or sales are credited or charged to income.

Depreciation is computed on the straight-line and accelerated methods for financial reporting and income tax reporting purposes based upon the following estimated useful lives:

Software development	3 years
Equipment	5 years
Computer hardware	5 years
Office furniture	7 years

**Long-Lived Assets:**

The Company accounts for its long-lived assets in accordance with Accounting Standards Codification (ASC) Topic 360-10-05, Accounting for the Impairment or Disposal of Long-Lived Assets. ASC Topic 360-10-05 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the historical cost carrying value of an asset may no longer be appropriate. The Company assesses recoverability of the carrying



value of an asset by estimating the future net cash flows expected to result from the asset, including eventual disposition. If the future net cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset's carrying value and fair value or disposable value. The Company determined that none of its long-term assets at December 31, 2013 or 2012 were impaired.

**Stock-Based Compensation:**

The Company accounts for stock-based payments to employees in accordance with ASC 718, Stock Compensation (ASC 718). Stock-based payments to employees include grants of stock, grants of stock options and issuance of warrants that are recognized in the consolidated statement of operations based on their fair values at the date of grant.

The Company accounts for stock-based payments to non-employees in accordance with ASC 505-50, Equity-Based Payments to Non-Employees. Stock-based payments to non-employees include grants of stock, grants of stock options and issuances of warrants that are recognized in the consolidated statement of operations based on the value of the vested portion of the award over the requisite service period as measured at its then-current fair value as of each financial reporting date.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Stock-Based Compensation, continued:**

The Company calculates the fair value of option grants and warrant issuances utilizing the Binomial pricing model. The amount of stock-based compensation recognized during a period is based on the value of the portion of the awards that are ultimately expected to vest. ASC 718 requires forfeitures to be estimated at the time stock options are granted and warrants are issued to employees and non-employees, and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The term forfeitures is distinct from cancellations or expirations and represents only the unvested portion of the surrendered stock option or warrant. The Company estimates forfeiture rates for all unvested awards when calculating the expense for the period. In estimating the forfeiture rate, the Company monitors both stock option and warrant exercises as well as employee termination patterns. The resulting stock-based compensation expense for both employee and non-employee awards is generally recognized on a straight-line basis over the period in which the Company expects to receive the benefit, which is generally the vesting period.

During the years ended December 31, 2013 and 2012, the Company recognized stock-based compensation expense totaling \$80,000 and \$80,000, from the issuance of a total of 0 and 2,000,000 shares of its common stock to officers, directors, and consultants (See Note F).

**Income Taxes:**

The Company accounts for its income taxes under the provisions of ASC Topic 740, Income Taxes. The method of accounting for income taxes under ASC 740 is an asset and liability method. The asset and liability method requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between tax bases and financial reporting bases of other assets and liabilities.

**Gain (Loss) per Share:**

The Company reports earnings (loss) per share in accordance with ASC Topic 260-10, "Earnings per Share." Basic earnings (loss) per share is computed by dividing income (loss) available to common shareholders by the weighted average number of common shares available. Diluted earnings (loss) per share is computed similar to basic earnings (loss) per share except that the denominator is increased to include the number of additional common shares that

would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive.

**Revenue Recognition:**

The Company recognizes revenue in accordance with Statement of Position ASC Topic 985 *Software Revenue Recognition* as amended.

Revenue from proprietary software sales that does not require further commitment from the Company is recognized upon persuasive evidence of an arrangement as provided by agreements executed by both parties, delivery of the software, and determination that collection of a fixed or determinable fee is probable. These sales are generally direct purchases of a software product and there is no other involvement by the Company.

The Company offers with certain sales of its software products, software maintenance, upgrade and support arrangements. These contracts may be elements in a multiple-element arrangement or may be sold in a stand-alone basis. Revenues from maintenance and support services are recognized ratably on a straight-line basis over the term that the maintenance service is provided.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Revenue Recognition, continued:**

The Company typically charges 17% to 21% of the software purchase price for a 12-month maintenance contract with discounts available for longer-term agreements. The complexity of the software determines the percentage that is charged to any individual customer, and that percentage remains consistent upon renewal unless there is a change in the software or the terms of the agreement.

Charges for hosting are likewise spread ratably over the term of the hosting agreement, with the typical hosting agreement having a term of 12 months, with renewal on an annual basis. The Company sells some hosting contracts in conjunction with the sale of software, and some hosting contracts without an associated software sale. When the hosting arrangement is sold in conjunction with a software sale, the Company allocates a portion of the fee to the software license. Hosting services do not require the customer to purchase the software license, and for those hosting contracts that are sold without an associated software sale, the customer has neither the right nor the ability to operate the software on its own.

Should the sale of software involve an arrangement with multiple elements (for example, the sale of a software license along with the sale of maintenance and support to be delivered over the contract period), the Company allocates revenue to each component of the arrangement using the residual value method based on the fair value of the undelivered elements. The Company defers revenue from the arrangement equivalent to the fair value of the undelivered elements and recognizes the remaining amount at the time of the delivery of the product or when all other revenue recognition criteria have been met. Fair values for the ongoing maintenance and support obligations are based upon separate sales of renewals of maintenance contracts. Fair value of services, such as training or consulting, is based upon separate sales of these services to other customers.

The Company follows the guidance in FASB ASC Topic 605, *Accounting for Performance of Construction-Type and Certain Production-Type Contracts* for custom software development arrangements that require significant production, customization or modification to its core software. Revenue is generally recognized for such arrangements under the percentage-of-completion method. Under percentage-of-completion accounting, both the product license and custom software development revenue are recognized as work progresses based on specific milestones in accordance with FASB ASC Topic 450. The Company believes that project milestones based on completion of specific tasks provide the best approximation of progress toward the completion of the contract. At

December 31, 2013 and December 31, 2012, there were no custom software development arrangements in progress.

The Company also occasionally derives revenue from the sale of third party hardware, which is billed as a separate deliverable under consulting or custom development contracts.

Revenue from diagnostic services, clinical consulting services, telemedicine staffing services, software installation, and any training or miscellaneous consulting services is recognized when the services are rendered. These revenues include services that are separate from the functionality of the software. If these services are included in a software agreement with multiple elements, amounts are allocated to these categories based on the estimated number of hours required to complete the work, which is the same criteria used to bill for the services separately. License revenue is recognized ratably over the term of the license.

Amounts collected prior to satisfying the above revenue recognition criteria are included in deferred revenue.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Revenue Recognition, continued:**

The application of ASC 605, as amended, requires judgment, including a determination that collectability is probable and the fee is fixed and determinable.

The Company follows the guidance provided by SEC Staff Accounting Bulletin (SAB) No. 101, *Revenue Recognition in Financial Statements* and SAB No. 104, *Revenue Recognition*, which provide guidance on the recognition, presentation and disclosure of revenue in financial statements filed with the SEC.

Due to uncertainties inherent in the estimation process it is at least reasonably possible that completion costs for contracts in progress will be further revised in the near-term.

The cost of services, consisting of staff payroll, outside services, equipment rental, communication costs and supplies, is expensed as incurred.

**Research and Development Expenses:**

Costs of research and development activities are expensed as incurred.

**Advertising Expenses:**

The Company expenses advertising costs which consist primarily of direct mailings, promotional items and print media, as incurred. Advertising expenses amounted to \$0 and \$0 for the years ended December 31, 2013 and 2012, respectively.

**Fair Value of Financial Instruments:**

The Company adopted the Financial Accounting Standards Board ( FASB ) standard related to fair value measurement at inception. The standard defines fair value, establishes a framework for measuring fair value and expands disclosure of fair value measurements. The standard applies under other accounting pronouncements that require or permit fair value measurements and, accordingly, does not require any new fair value measurements. The standard clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. The recorded values of long-term debt approximate their fair values, as interest approximates market rates. As a basis for considering such assumptions, the standard established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

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Level 1: Observable inputs such as quoted prices in active markets;

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Level 2: Inputs other than quoted prices in active markets that are observable either directly or indirectly; and

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Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

The Company's financial instruments consist of cash, accounts receivable, inventory, prepaid expenses, leasehold improvements, property and equipment, deposits, other assets, accounts payable, accrued expenses, deferred revenue, capital leases and notes payable. The recorded values of cash, accounts receivable, inventory, prepaid expenses, and accounts payable approximate fair values due to the short maturities of such instruments. Recorded values for notes payable and related liabilities approximate fair values, since their stated or imputed interest rates are commensurate with prevailing market rates for similar obligations.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Recent Pronouncements:**

The Company's management has reviewed recent accounting pronouncements issued through the date of the issuance of these financial statements. In management's opinion, no pronouncements apply or will have a material effect on the Company's financial statements.

**NOTE C - FURNITURE, EQUIPMENT, AND IMPROVEMENTS**

Furniture, equipment, and improvements as of December 31, 2013 and 2012 consisted of the following:

	2013	2012
Computers	\$ 497,000	\$ 468,000
Furniture, fixtures and equipment	143,000	143,000
Automobiles	41,000	41,000
Leasehold improvements	20,000	20,000
	701,000	672,000
Accumulated depreciation	(643,000)	(617,000)
	\$ 58,000	\$ 55,000

Depreciation expense for the years ended December 31, 2013 and 2012 was \$19,000 and \$19,000, respectively.

**NOTE D - NOTES PAYABLE**

**Notes Payable:**



During the year ended December 31, 2013, the Company financed various insurance premiums in the amount of \$185,000. The notes bear interest rates ranging from 3.3% to 5.3%, are payable in monthly principal and interest payments ranging from \$400 to \$15,000 with maturity dates beginning in December 2013 through March 2014. As of December 31, 2013, these notes totaled \$33,000. Total interest expense for the year ended December 31, 2013 related to notes payable for insurance premiums was approximately \$5,000.

**Notes Payable - Related Party:**

On May 1, 2012, the Company received a \$25,000 loan from a director of the Company. The loan bears interest at 7% per annum with principal and interest payable on or before April 30, 2013. On September 1, 2012, the Company received an \$18,000 loan from a director of the Company. The loan bears interest at 7% per annum with principal and interest payable on or before August 31, 2013. As of September 30, 2012, the Company also owes \$2,000 to the same director. This loan is non-interest bearing and due on demand. During 2013, all loans were extended for one year. At December 31, 2013, there is approximately \$5,000 in accrued interest included in notes payable - related party related to these notes. At December 31, 2013, total accrued interest for notes payable - related party was approximately \$5,000.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE E - GOODWILL**

On July 1, 2013, the Company completed its merger with MedTel Solutions, LLC ( MedTel ), an Alabama limited liability company, in accordance with its Merger Agreement dated June 28, 2013. MedTel was organized on June 13, 2012 for the purpose of engaging in and is now engaged in the business of providing licensed medical practitioners to perform services via telemedicine. Pursuant to the agreement, the Company authorized the issuance of 3,000,000 shares of its common stock in exchange for 100% of the outstanding membership interests of MedTel. The fair value of the consideration given up totaled \$275,000 of which \$36,000 has been allocated to the fair value of net identifiable assets and the remaining \$239,000 to goodwill.

In accordance with FASB ASC 350, Intangibles - Goodwill and Other, the Company performs goodwill impairment testing at least annually, unless indicators of impairment exist in interim periods. The impairment test for goodwill uses a two-step approach. Step one compares the estimated fair value of a reporting unit with goodwill to its carrying value. If the carrying value exceeds the estimated fair value, step two must be performed. Step two compares the carrying value of the reporting unit to the fair value of all of the assets and liabilities of the reporting unit (including any unrecognized intangibles) as if the reporting unit was acquired in a business combination. If the carrying amount of a reporting unit's goodwill exceeds the implied fair value of its goodwill, an impairment loss is recognized in an amount equal to the excess. As of December 31, 2013, there is no impairment of goodwill.

As of December 31, 2013, the 3,000,000 shares to MedTel, were unissued and are recorded as stock payable in the amount of \$275,000.

In connection with the merger, the Company also entered two employment agreements to the former holders of MedTel membership interests. Each agreement provides for bonus compensation of 2,000,000 shares of common stock to be earned equally upon attainment of quarterly sales and profitability goals. At December 31, 2013, no additional compensation has been earned.

**NOTE F - STOCKHOLDERS' EQUITY**

**Common Stock:**

The holders of our common stock are entitled to equal dividends and distributions when, as, and if declared by the Board of Directors from available funds. No holder of any shares of common stock has a preemptive right to subscribe for any of our securities, nor are any common shares subject to redemption or convertible into other of our securities, except for outstanding options described below. Upon liquidation, dissolution or winding up, and after payment of creditors and preferred stockholders, if any, the assets will be divided pro-rata on a share-for-share basis among the holders of the shares of common

stock. All shares of common stock now outstanding are fully paid, validly issued and non-assessable. Each share of common stock is entitled to one vote with respect to the election of any director or any other matter upon which shareholders are required or permitted to vote. Holders of our common stock do not have cumulative voting rights, so the holders of more than 50% of the combined shares voting for the election of directors may elect all of the directors if they choose to do so, and, in that event, the holders of the remaining shares will not be able to elect any members to the Board of Directors.

During the year ended December 31, 2013, the Company effected the following common stock transactions:

The Company issued a total of 1,500,000 shares of the Company's \$0.001 par value common stock to a director for the exercise of options in exchange for cash of \$45,000.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE F - STOCKHOLDERS' EQUITY (CONTINUED)**

**Common Stock, continued:**

The Company issued a total of 135,000 shares of the Company's \$0.001 par value common stock to vendors in exchange for services during 2013 valued at \$10,000.

The Company issued a total of 2,000,000 shares of the Company's \$0.001 par value common stock to two doctors in exchange for services valued at \$60,000. These services will be performed over three years from 2013 through 2015.

Accordingly, deferred compensation of \$40,000 was recorded as of December 31, 2013. The Company expensed \$20,000 during the year ended December 31, 2013.

Earned compensation for the outside directors of \$40,000 is included in expense for the year ended December 31, 2013.

Earned compensation for the officers and directors of \$40,000 is included in expense for the year ended December 31, 2013.

**Preferred Stock:**

Under the Company's Certificate of Incorporation, the Board of Directors has the power, without further action by the holders of the common stock, to designate the relative rights and preferences of the preferred stock, and to issue the preferred stock in one or more series as designated by the Board of Directors. The designation of rights and preferences could include preferences as to liquidation, redemption and conversion rights, voting rights, dividends or other preferences, any of which may be dilutive of the interest of the holders of the common stock or the preferred stock of any other series. The issuance of preferred stock may have the effect of delaying or preventing a change in control of the Company without further shareholder action and may adversely affect the rights and powers, including voting rights, of the holders of common stock. In certain circumstances, the issuance of preferred stock could depress the market price of the common stock.

During the year ended December 31, 2013, the Company effected no preferred stock transactions.

**Stock Options:**

Exercise prices and weighted-average contractual lives of stock options outstanding as of December 31, 2013 and 2012 are as follows:

Options Outstanding			Options Exercisable		
Exercise Prices	Number	Weighted	Exercise Prices	Number	
		Average			Weighted
		Remaining			Average
\$0.03-\$0.044	Outstanding 8,000,000	Life 3.37	\$0.03	Exercisable 8,000,000	

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE F - STOCKHOLDERS EQUITY (CONTINUED)**

**Stock Options, continued:**

Summary of Options Granted and Outstanding:

	For the Years Ended December 31,			
	2013	Weighted	2012	Weighted
		Average		Average
		Exercise		Exercise
	Shares	Price	Shares	Price
Options:				
Outstanding at beginning of year	10,553,920	\$0.03	10,962,250	\$0.03
Granted	0	\$0.00	0	\$0.00
Cancelled	(1,053,920)	\$0.06	(408,330)	\$0.06
Exercised	(1,500,000)	\$0.00	0	\$0.00
Outstanding at end of year	8,000,000	\$0.03	10,553,920	\$0.03

During the year ended December 31, 2013, no options were granted.

**NOTE G - INCOME TAXES**

The Company accounts for income taxes using the liability method, under which deferred tax liabilities and assets are determined based on the difference between the financial statement carrying amounts and the tax basis of assets and liabilities using enacted tax rates in effect in the years in which the differences are expected to reverse.

As of December 31, 2013, the Company had net operating loss carry forwards of approximately \$15,311,000, which expire in varying amounts between 2018 and 2029. Realization of this potential future tax benefit is dependent on generating sufficient taxable income prior to expiration of the loss carry forward.

At December 31, 2013 and 2012, the Company had a federal operating loss carry forward of \$15,311,000 and \$15,341,000, respectively.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

## Notes to Consolidated Financial Statements

**NOTE G - INCOME TAXES (CONTINUED)**

Components of net deferred tax assets, including a valuation allowance, are as follows at December 31:

	2013	2012
Deferred tax assets:		
Net operating loss carry forward	\$ 4,902,000	\$ 4,954,000
Stock based compensation	70,000	80,000
Total deferred tax assets	4,972,000	5,034,000
Less: Valuation Allowance	(4,972,000)	(5,034,000)
Net Deferred Tax Assets	\$ --	\$ --

The valuation allowance for deferred tax assets as of December 31, 2013 and 2012 was \$4,972,000 and \$5,034,000, respectively. In assessing the recovery of the deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income in the periods in which those temporary differences become deductible. Management considers the scheduled reversals of future deferred tax assets, projected future taxable income, and tax planning strategies in making this assessment. As a result, management determined it was more likely than not the deferred tax assets would be realized as of December 31, 2013 and 2012.

Reconciliation between the statutory rate and the effective tax rate is as follows at December 31:

	2013	2012
Federal statutory tax rate	(30.0)%	(30.0)%
State taxes, net of federal tax benefit	(5.0)%	(5.0)%
Permanent difference and other	40.0%	40.0%
Effective tax rate	0%	0%



**NOTE H - MAJOR CUSTOMERS**

During the year ended December 31, 2013 and 2012, one customer accounted for 22% and 31%, respectively, of the Company's total revenue.

As of December 31, 2013, balances due from one customer comprised 23% or \$148,000 of total accounts receivable.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

## Notes to Consolidated Financial Statements

**NOTE I - REPORTABLE SEGMENTS**

Management has identified the Company's reportable segments based on separate lines of business. The parent company, Net Medical Xpress Solutions, derives revenues from the development and marketing of proprietary internet technology-based software. Net Medical Xpress Staffing, the Company's new division within the parent company, specializes in the recruitment and staffing of telemedicine physicians. The Company's wholly-owned subsidiary, Telerad Service, Inc., operates under the trade names Net Medical Xpress Services and Net Medical Xpress Specialists. Net Medical Xpress Services provides medical diagnostic reading services. Net Medical Xpress Specialists provides telemedicine services to hospitals and other medical entities.

Information related to the Company's reportable segments for the year ended December 31, 2013 is as follows:

	Solutions	Staffing	Services	Specialists	TOTAL
Revenue	\$461,000	\$168,000	\$3,754,000	\$428,000	\$4,811,000
Cost of service	237,000	84,000	2,912,000	417,000	3,650,000
General and administrative	258,000	92,000	353,000	241,000	944,000
Depreciation	8,000	0	11,000	0	19,000
Research and development	46,000	0	0	110,000	156,000
Operating income (loss)	\$(88,000)	\$(8,000)	\$478,000	\$(340,000)	\$42,000
Total assets	\$216,000	\$340,000	\$411,000	\$429,000	\$1,396,000

A reconciliation of the segments' operating income to the consolidated net income is as follows:

Segment's operating income	\$ 42,000
Other income (expense)	<u>(12,000)</u>
Consolidated net income	<u>\$ 30,000</u>

**NOTE J - COMMITMENTS AND CONTINGENCIES**

**Leases:**

The Company leases office space in New Mexico expiring on January 31, 2017. The Company also leases office and computer equipment. Future minimum lease payments as of December 31, 2013 are as follows:

<u>Year</u>	<u>Amount</u>
2014	80,000
2015	82,000
2016	84,000
2017	7,000

Rent expense for the years ended December 31, 2013 and 2012 amounted to \$74,000 and \$67,000, respectively.

**Net Medical Xpress Solutions, Inc.**

(Formerly New Mexico Software, Inc.)

Notes to Consolidated Financial Statements

**NOTE J - COMMITMENTS AND CONTINGENCIES (CONTINUED)**

**Employment Agreement (Related Party):**

During the first quarter of 2013, the Company entered into a new employment agreement with Mr. Govatski whereby agreeing to annual compensation of \$30,000 for a term of one year commencing on January 1, 2013. The agreement will automatically renew annually unless terminated by either party. The non-compete agreement has remained intact and becomes effective only in the event of termination by either party. It will remain in effect for duration of the contract.

**NOTE K - SUBSEQUENT EVENTS**

None.





## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

During the two most recent fiscal years, there have been no disagreements with L.L. Bradford & Company, our independent auditor for the years ended December 31, 2013 and December 31, 2012, on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure.

### ITEM 9A. CONTROLS AND PROCEDURES

*307 - Disclosure controls and procedures:* As of December 31, 2013, we carried out an evaluation of the effectiveness of our disclosure controls and procedures, with the participation of our principal executive and principal financial officers. Disclosure controls and procedures are defined in Exchange Act Rule 15d-15(e) as controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Act (15 U.S.C. 78a *et seq.*) is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms [and] include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based on our evaluation, our President/Chief Executive Officer and Chief Financial Officer have concluded that, as of December 31, 2013, such disclosure controls and procedures were not effective.

*308(a)(1) - Management's responsibility:* Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Exchange Act Rule 15d-15(f) as a process designed by, or under the supervision of, the issuer's principal executive and principal financial officers, or persons performing similar functions, and effected by the issuer's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (1) Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the issuer; (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the issuer are being made only in accordance with authorizations of management and directors of the issuer; and (3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the issuer's assets that could have a material effect on the financial statements. Because of inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of our financial statements would be prevented or detected.

*308(a)(2) - Framework used for evaluation:* In its evaluation of our internal control over financial reporting, our management has used the *Internal Control - Integrated Framework* (1992) and *Internal Control Over Financial*

*Reporting Guidance for Smaller Public Companies* (2006), issued by the Committee of Sponsoring Organizations of the Treadway Commission.

*308(a)(3) - Evaluation of our internal control over financial reporting:* Pursuant to Rule 15d-15 of the Exchange Act, our management conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2013. Based on this evaluation, our management, with the participation of our principal executive and principal financial officers, concluded that our internal control over financial reporting was not effective as of December 31, 2013. Management has identified the following material weakness in our internal control over financial reporting:

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We do not have adequate personnel and other resources to assure that significant and complex transactions are timely analyzed and reviewed.

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We have limited personnel and financial resources available to plan, develop, and implement disclosure and procedure controls and other procedures that are designed to ensure that information required to be disclosed in our periodic reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.



Our limited financial resources restrict our employment of adequate personnel needed and desirable to separate the various receiving, recording, reviewing and oversight functions for the exercise of effective control over financial reporting.

Our limited resources restrict our ability to ensure that information required to be disclosed in our periodic reports filed under the Exchange Act is accumulated and communicated to management to allow timely decisions regarding required disclosure.

*308(c) - Changes in internal control over financial reporting:* Based upon an evaluation by our management of our internal control over financial reporting, with the participation of our principal executive and principal financial officers, there were no changes made in our internal control over financial reporting during the year ended December 31, 2013 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

*Limitations on the Effectiveness of Internal Control:* Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will necessarily prevent all fraud and material errors.

An internal control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations on all internal control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, and/or by management override of the control. The design of any system of internal control is also based in part upon certain assumptions about risks and the likelihood of future events, and there is no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in circumstances and the degree of compliance with the policies and procedures may deteriorate. Because of the inherent limitations in a cost-effective internal control system, financial reporting misstatements due to error or fraud may occur and not be detected on a timely basis.

## **ITEM 9B. OTHER INFORMATION**

None

**PART III****ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS, CONTROL PERSONS AND CORPORATE GOVERNANCE; COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT**

Our directors and officers are set forth below. The directors hold office for a one-year term and until their successors are duly elected and qualified. The officers serve at the will of the board of directors, subject to the terms of their employment agreements.

<u>Name</u>	<u>Age</u>	<u>Position</u>	<u>Director Since</u>
Richard F. Govatski	69	Chairman, President and Chief Executive Officer	1999
Teresa B. Dickey	70	Director, Secretary & Treasurer	2002
John E. Handley	52	Director	2003
Frank A. Reidy	72	Director	2005

We do not have a separately designated audit committee, compensation committee or nominating committee.

However, Mr. Handley and Mr. Reidy, both qualify as audit committee financial experts because of their education and experience in business and accounting. Using the definition of independence contained in the NASDAQ listing rules, Mr. Handley and Mr. Reidy are also our independent directors. We have the authority under Nevada law and our bylaws to indemnify our directors and officers against certain liabilities. We have been informed by the U.S. Securities and Exchange Commission that indemnification against violations of federal securities law is against public policy and therefore unenforceable.

Set forth below is certain biographical information regarding our executive officers and directors:

RICHARD GOVATSKI has been our chairman, CEO, and President since 1996. Mr. Govatski founded Net Medical Xpress Solutions in 1996 after he identified market inefficiencies in how intellectual property owners managed their image assets. Prior to Net Medical Xpress Solutions, Mr. Govatski spent 18 years in systems integration and publishing, both in sales management and software development. Mr. Govatski led the sales teams for Popular Electronics, Computer Shopper, Shutterbug, and MacWeek. Later he sold numerous solutions for vendors, including Kodak, Apple Computer, and Sun Microsystems. Mr. Govatski also spent several years in systems development as President of Media Publishing Group and built graphic applications for companies including Ferrari Color, Time Magazine, New York Daily News, and Getty Images. He received a Bachelor of Science Degree in Communications from Butler University, located in Indianapolis, Indiana in 1968.

TERESA B. DICKEY has been our Secretary/Treasurer since August 1999. She became a member of our Board of Directors on December 19, 2002 and has held such position since such time. From 1988 until 1999 she was employed by Sandia National Laboratory as art director. Sandia National Laboratory is a U.S. Department of Energy national security laboratory. In 1964, Ms. Dickey received her Bachelor of Professional Arts from the Art Center College of Design in Pasadena, California.

JOHN E. HANDLEY has been our director since January 2003. He has been self-employed since September 2002 as a telecommunications consultant. From August 1987 until August 2002 he was employed, as an associate partner (from September 1997 until August 2000) and as a partner (September 2000 until August 2002), by Accenture LLP, a business and technology consulting and outsourcing company. He received his Bachelor of Arts degree in Psychology and Business from Roanoke College in 1983. Thereafter, he received his Masters in Business Administration from Virginia Tech in 1987.

FRANK A. REIDY received his Bachelor of Science degree in Marketing from Oklahoma State University in 1964 and a Masters of Arts in Economics from the University of Toledo in 1972, where he taught micro and macro economics as an evening division adjunct professor for seventeen years. Full-time from 1973 - 1984 he was Chief Accountant for Tecumseh Products Company, Tecumseh, MI. From 1984 - 1989 he was Director of RETS Institute of Technology, Toledo, OH. From 1989 - 1998 he was the Business Manager for Plaza Medical Laboratory, Bartlesville, OK. Currently he is owner of a general construction business in Bartlesville.

#### **Code of Ethics.**

We have not adopted a code of ethics governing the conduct of our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions.

**Nomination of Candidates for Directors by Stockholders.**

We have not adopted any procedures for nomination of candidates for directors by our stockholders.

**Board Meeting Attendance.**

Our board held three meetings during 2013. All directors attended the meeting, some in person and some by telephone.

**Shareholder Communications.**

We have not established any process for security holders to communicate with our board of directors. Our stockholders are welcome to contact our directors and executive officers individually at any time, subject to the limitations of material non-public information pursuant to Regulation FD.

**ITEM 11. EXECUTIVE COMPENSATION**

Compensation of Executive Officers

Summary Compensation Table. The following table sets forth information concerning the annual and long-term compensation awarded to, earned by, or paid to the named executive officer for all services rendered in all capacities to us, or any of its subsidiaries, for the years ended December 31, 2013, 2012 and 2011. We did not pay any executive officer more than \$100,000 in the last three fiscal years.

<u>Name and Principal Position</u>	<u>Year</u>	<u>Salary</u>	<u>Stock Awards</u>	<u>Total (\$)</u>
Richard F. Govatski	2013	\$28,000	\$20,000	\$48,000
President and Chief Executive Officer	2012	\$21,000	\$20,000	\$41,000
	2011	\$60,000	\$15,000	\$75,000
Teresa B. Dickey	2012	\$28,000	\$20,000	\$48,000
Chief Financial Officer	2012	\$21,000	\$20,000	\$41,000
	2011	\$60,000	\$15,000	\$75,000

### Aggregated Option Exercises In Last Fiscal Year And Fiscal Year-End Option/Par Values

The following table sets forth certain information regarding stock options granted during fiscal 2012 and held as of December 31, 2013, by Mr. Govatski.

			Number of securities	
Shares			underlying unexercised	Value of unexercised
acquired			options at	in-the-money options at
on	Value		fiscal year-end	fiscal year-end (1)
<u>Name</u>	<u>exercise</u>	<u>realized</u>	<u>Exercisable/Unexercisable</u>	<u>Exercisable/Unexercisable</u>
Richard F. Govatski	-0-	N/A	3,500,000/0	\$178,500/\$0 (2)

(1) Value is based on the closing sale price of the Common Stock on December 31, 2013, the last trading day of fiscal 2013 (\$0.083), less the applicable option exercise price.

(2) Of these options, 500,000 were exercisable at \$0.044 per share and 3,000,000 were exercisable at \$0.03 per share.

### Employment Contracts

During the first quarter of 2013, the Company entered into a new employment agreement with Mr. Govatski whereby agreeing to annual compensation of \$30,000 for a term of one year commencing on January 1, 2013. The agreement will automatically renew annually unless terminated by either party. The non-compete agreement has remained intact and becomes effective only in the event of termination by either party. It will remain in effect for duration of the contract.

We do not have an employment agreement with Ms. Dickey.

### Compensation of Directors

<u>Name</u>	<u>Shares Awards</u>	<u>2013 Total</u>
John Handley	\$20,000	\$20,000
Frank Reidy	\$20,000	\$20,000

Directors are permitted to receive fixed fees and other compensation for their services. The Board of Directors has the authority to fix the compensation of directors. During the year ended December 31, 2012, the Board awarded 1,000,000 shares of our common stock to each Director for services performed during the fiscal year ended December 31, 2013. No additional compensation was granted for services as Directors. During 2013, Mr. Govatski and Ms. Dickey agreed to forego compensation as directors and apply the shares originally received as director compensation toward their executive salaries for 2013.

### Stock Option and Stock Issuance Plans

Options Outstanding			
<u>Plan</u>	<u>Year</u>	<u>and Exercisable (#)</u>	<u>Option Expiration Date</u>
Stock Incentive Plan	2005	500,000	March 2, 2015
Stock Incentive Plan	2006	7,500,000	October 17, 2016

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table sets forth certain information about the common stock ownership by (i) each director and executive officer; and (ii) directors and executive officers as a group. We do not know of any other person who owns more than five percent of our common stock. The address of our Directors and Officers is our address.

<u>Name and Address of Beneficial Owner</u>	<u>Beneficial Owner (1)</u>	<u>Percent of Class (1)</u>
Richard F. Govatski	22,664,043 (2)	14.11%
Teresa B. Dickey	8,175,510 (3)	5.09%
John Handley	9,983,170 (4)	6.22%
Frank Reidy	15,763,530	9.81%
Directors and Executive Officers as a Group (4 Persons)	56,586,253	35.23%

(1) All of the persons are believed to have sole voting and investment power over the shares of common stock listed or share voting and investment power with his or her spouse, except as otherwise provided. Percentage is based on 160,622,470 shares outstanding as of March 3, 2014. Percentage includes amounts which the listed beneficial owner has the right to acquire within sixty days.

(2) This number of shares includes options to purchase 3,500,000 shares. These options have vested and are currently exercisable. The shares underlying these options are included in the table and are considered to be outstanding for purposes of computing the percentage interest held by Mr. Govatski.

(3) This number of shares includes options to purchase 3,000,000 shares. These options have vested and are currently exercisable. The shares underlying these options are included in the table and are considered to be outstanding for purposes of computing the percentage interest held by Ms. Dickey.

(4) This number of shares includes options to purchase 1,500,000 shares. These options have vested and are currently exercisable. The shares underlying these options are included in the table and are considered to be outstanding for purposes of computing the percentage interest held by Mr. Handley.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

We did not enter into any transactions with our directors and executive officers in 2013, other than service and employment-based transactions, and none are proposed.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The following table sets forth amounts we have been billed with respect to 2013 and 2012 for certain services provided by our independent accountant.

<u>Service</u>	<u>2013</u>	<u>2012</u>
Audit	\$29,000	\$29,000
Review of unaudited financial statements	\$7,000	\$7,000
Audit-related fees	none	none
Tax compliance, tax advice and tax planning	\$3,000	\$3,000
All other services	none	none

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this report:

1. Financial statements; see index to financial statement and schedules in Item 8 herein.
2. Financial statement schedules; see index to financial statements and schedules in Item 8 herein.
3. Exhibits: None



## SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Net Medical Xpress Solutions, Inc.

Date: March 19, 2014

/s/ Richard F. Govatski

Richard F. Govatski  
President, Chief Executive Officer and Chairman of the  
Board of Directors

Date: March 19, 2014

/s/ Teresa B. Dickey

Teresa B. Dickey, Director, Secretary, Treasurer and  
Principal Financial Officer

Date: March 19, 2014

/s/ John Handley

John E. Handley, Director

Date: March 19, 2014

/s/ Frank A. Reidy

Frank A. Reidy, Director

