LIGHTPATH TECHNOLOGIES INC Form 10-O

February 09, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

1934

For the quarterly period ended December 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to

Commission file number 000-27548

LIGHTPATH TECHNOLOGIES, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

o

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

http://www.lightpath.com

2603 Challenger Tech Ct. Suite 100 Orlando, Florida 32826

(Address of principal executive offices) (ZIP Code)

(407) 382-4003

Edgar Filing: LIGHTPATH TECHNOLOGIES INC - Form 10-Q

(Registrant's telephone number, including area code)

N/A

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the proceeding 12 months (or such shorter period that the registrant was required to submit and post such files).

YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o

Non-accelerated filer o

Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO x

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

9,768,071 shares of common stock, Class A, \$.01 par value, outstanding as of February 6, 2012.

Edgar Filing: LIGHTPATH TECHNOLOGIES INC - Form 10-Q

LIGHTPATH TECHNOLOGIES, INC. Form 10-Q

Index

| Item | | Page |
|-----------|---|------|
| Part I | Financial Information | |
| Item 1. | Financial Statements | |
| | Consolidated Balance Sheets | 3 |
| | <u>Unaudited Consolidated Statements of Operations and Comprehensive Income</u> | 4 |
| | Unaudited Consolidated Statement of Stockholders' Equity | 5 |
| | Unaudited Consolidated Statements of Cash Flows | 6 |
| | Notes to Unaudited Consolidated Financial Statements | 7 |
| Item 2 | Management's Discussion and Analysis of Financial | _ |
| | <u>Overview</u> | 18 |
| | Liquidity and Capital Resources | 21 |
| | Sources and Uses of Cash | 22 |
| | Results of Operations | 23 |
| | Critical Accounting Policies and Estimates | 26 |
| Item 4. | Controls and Procedures | 27 |
| Part II | Other Information | |
| Item 6. | <u>Exhibits</u> | 27 |
| | | |
| Signature | s33 | |
| | | |
| | | |
| 1 | | |

Item 1. Financial Statements

LIGHTPATH TECHNOLOGIES, INC.

Consolidated Balance Sheets

| Assets | (unaudited) December 31, 2011 | June 30, 2011 |
|---|-------------------------------|------------------|
| Current assets: | | |
| Cash and cash equivalents | \$595,388 | \$928,900 |
| Trade accounts receivable, net of allowance of \$15,802 and \$7,245 | 1,833,358 | 1,833,044 |
| Inventories, net | 1,792,696 | 1,622,637 |
| Other receivables | - | 30,943 |
| Prepaid interest expense | 50,750 | 7,250 |
| Prepaid expenses and other assets | 340,421 | 189,630 |
| Total current assets | 4,612,613 | 4,612,404 |
| Property and equipment, net | 2,360,346 | 2,373,022 |
| Intangible assets, net | 84,699 | 101,133 |
| Debt costs, net | 5,564 | 7,180 |
| Other assets | 27,737 | 27,737 |
| Total assets | \$7,090,959 | \$7,121,476 |
| Liabilities and Stockholders' Equity | | |
| Current liabilities: | | |
| Accounts payable | \$1,315,944 | \$928,790 |
| Accrued liabilities | 74,238 | 123,705 |
| Accrued payroll and benefits | 460,738 | 481,318 |
| Total current liabilities | 1,850,920 | 1,533,813 |
| | | |
| Deferred rent | 404,403 | 464,262 |
| 8% convertible debentures to related parties | 1,012,500 | 1,012,500 |
| 8% convertible debentures | 75,000 | 75,000 |
| Total liabilities | 3,342,823 | 3,085,575 |
| | | |
| Stockholders' equity: | | |
| Preferred stock: Series D, \$.01 par value, voting; | | |
| 5,000,000 shares authorized; none issued and outstanding | _ | _ |
| Common stock: Class A, \$.01 par value, voting; | | |
| 40,000,000 shares authorized; 9,761,129 and 9,713,099 | | |
| shares issued and outstanding, respectively | 97,611 | 97,131 |
| Additional paid-in capital | 207,868,807 | 207,636,440 |
| Accumulated other comprehensive income | 71,727 | 50,593 |
| Accumulated deficit | (204,290,009) | (203,748,263) |
| Total stockholders' equity | 3,748,136 | 4,035,901 |
| Total liabilities and stockholders' equity | \$7,090,959 | \$7,121,476 |
| * * | | |

The accompanying notes are an integral part of these consolidated statements.

LIGHTPATH TECHNOLOGIES, INC. Consolidated Statements of Operations and Comprehensive Income (unaudited)

| | | | | Six months |
|--|--------------------|-------------|--------------|---------------|
| | Three months ended | | | ended |
| | Decem | iber 31, | December 31, | |
| | 2011 | 2010 | 2011 | 2010 |
| Product sales, net | \$2,672,138 | \$2,528,074 | 5,405,263 | \$4,781,996 |
| Cost of sales | 1,828,368 | 1,527,941 | 3,478,869 | 2,955,415 |
| Gross margin | 843,770 | 1,000,133 | 1,926,394 | 1,826,581 |
| Operating expenses: | | | | |
| Selling, general and administrative | 883,882 | 997,329 | 1,879,503 | 2,068,527 |
| New product development | 271,532 | 248,507 | 559,251 | 471,092 |
| Amortization of intangibles | 8,217 | 8,217 | 16,434 | 16,434 |
| Gain on sale of property and equipment | | _ | | (540) |
| Total costs and expenses | 1,163,631 | 1,254,053 | 2,455,188 | 2,555,513 |
| Operating loss | (319,861) | (253,920) | (528,794) | (728,932) |
| Other income (expense): | | | | |
| Interest expense | (21,750) | (28,977) | (45,170) | (116,299) |
| Interest expense - debt discount | _ | (60,178) | _ | (269,844) |
| Interest expense - debt costs | (816) | (23,972) | (1,616) | (107,494) |
| Other income (expense), net | (872) | (6,667) | 33,834 | (4,095) |
| Total other income (expense), net | (23,438) | (119,794) | (12,952) | (497,732) |
| Net loss | \$(343,299) | \$(373,714) | \$(541,746) | \$(1,226,664) |
| Loss per common share (basic and diluted) | \$(0.04) | \$(0.04) | \$(0.06) | \$(0.13) |
| Number of shares used in per share calculation | 9,761,129 | 9,705,890 | 9,753,618 | 9,359,068 |
| (basic and diluted) | | | | |
| Foreign currency translation adjustment | 9,278 | (5,476) | 21,134 | (28,316) |
| Comprehensive loss | \$(334,021) | \$(379,190) | \$(520,612) | \$(1,254,980) |

The accompanying notes are an integral part of these unaudited consolidated statements.

3

LIGHTPATH TECHNOLOGIES, INC.

Consolidated Statement of Stockholders' Equity Six months ended December 31, 2011

(Unaudited) (unaudited)

| | (| (, | | | | |
|-----------------------------------|--------------|----------|---------------|---------------|-----------------|---------------|
| | Accumulated | | | | | |
| | Class A | | Additional | Other | | Total |
| | Common Stock | | Paid-in | Comprehensive | Accumulated | Stockholders' |
| | Shares | Amount | Capital | Income | Deficit | Equity |
| Balance at June 30, 2011 | 9,713,099 | \$97,131 | \$207,636,440 | \$ 50,593 | \$(203,748,263) | \$ 4,035,901 |
| Issuance of common stock for: | | | | | | |
| Employee stock purchase | | | | | | |
| plan | 6,198 | 62 | 7,809 | _ | _ | 7,871 |
| Interest payment on | | | | | | |
| convertible debentures | 41,832 | 418 | 86,582 | | _ | 87,000 |
| Stock based compensation on stock | | | | | | |
| options and restricted stock | | | | | | |
| units | | | 137,976 | | _ | 137,976 |
| Net loss | _ | | | _ | (541,746) | (541,746) |
| Foreign currency | | | | | | |
| translation adjustment | | | | 21,134 | | 21,134 |
| Balance at December 31, | | | | | | |
| 2011 | 9,761,129 | \$97,611 | \$207,868,807 | \$ 71,727 | \$(204,290,009) | \$ 3,748,136 |
| | | | | | | |

The accompanying notes are an integral part of these consolidated statements.

4

Edgar Filing: LIGHTPATH TECHNOLOGIES INC - Form 10-Q

LIGHTPATH TECHNOLOGIES, INC. Consolidated Statements of Cash Flows (unaudited)

Six Months ended December 31, 2010 2011 Cash flows from operating activities Net loss \$(541,746) \$(1,226,664) Adjustments to reconcile net loss to net cash provided by operating activities: Depreciation and amortization 571,707 427,270 Interest from amortization of debt discount 269,844 Interest from amortization of debt costs 107,494 1,616 Gain on sale of property and equipment (540 Stock based compensation 137,976 103,900 Change in provision for doubtful accounts receivable 8,557 (2,903)Deferred rent (59,859 (48,447 Changes in operating assets and liabilities: Trade accounts receivables (8,871 147,584 Other receivables 30,943 Inventories