

KITE REALTY GROUP TRUST  
Form 10-K  
March 08, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the fiscal year ended December 31, 2012  
 Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 001-32268

Kite Realty Group Trust  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of incorporation or organization)

11-3715772  
(IRS Employer Identification No.)

30 S. Meridian Street, Suite 1100  
Indianapolis, Indiana 46204  
(Address of principal executive offices) (Zip code)

(317) 577-5600  
(Registrant's telephone number, including area code)

| Title of each class   | Name of each exchange on which registered |
|---|---|
| Common Shares, \$0.01 par value                                 | New York Stock Exchange                   |
| 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares | New York Stock Exchange                   |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 of Section 15(d) of the Act. Yes  No

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes  No

The aggregate market value of the voting and non-voting common shares held by non-affiliates of the Registrant as the last business day of the Registrant's most recently completed second quarter was \$293 million based upon the closing price of \$4.99 per share on the New York Stock Exchange on such date.

The number of Common Shares outstanding as of February 20, 2013 was 77,805,154 (\$.01 par value).

Documents Incorporated by Reference

Portions of the Proxy Statement relating to the Registrant's Annual Meeting of Shareholders, scheduled to be held on May 8, 2013, to be filed with the Securities and Exchange Commission, are incorporated by reference into Part III, Items 10-14 of this Annual Report on Form 10-K as indicated herein.

KITE REALTY GROUP TRUST  
Annual Report on Form 10-K  
For the Fiscal Year Ended  
December 31, 2012

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## PART I

### ITEM 1. BUSINESS

Unless the context suggests otherwise, references to “we,” “us,” “our” or the “Company” refer to Kite Realty Group Trust and our business and operations conducted through our directly or indirectly owned subsidiaries, including Kite Realty Group, L.P., our operating partnership (the “Operating Partnership”). References to “Kite Property Group” or the “Predecessor” mean our predecessor businesses.

#### Overview

Kite Realty Group Trust is a full-service, vertically integrated real estate company engaged in the ownership, operation, development, construction, and acquisition of high-quality neighborhood and community shopping centers in selected markets in the United States.

We conduct all of our business through our Operating Partnership, of which we are the sole general partner. As of December 31, 2012, we held a 92% interest in our Operating Partnership with limited partners owning the remaining 8%.

As of December 31, 2012, we owned interests in a portfolio of 54 retail operating properties totaling approximately 8.4 million square feet of gross leasable area (including approximately 2.6 million square feet of non-owned anchor space) located in eleven states. Our retail operating portfolio was 94.2% leased to a diversified retail tenant base, with no single retail tenant accounting for more than 4.2% of our total annualized base rent. In the aggregate, our largest 25 tenants accounted for 37.5% of our annualized base rent. See Item 2, “Properties” for a list of our top 25 tenants by annualized base rent.

We also own interests in two commercial operating properties (including the office component of Eddy Street Commons mixed-use property) totaling approximately 0.4 million square feet of net rentable area, both located in the state of Indiana. The leased percentage of our commercial operating portfolio was 93.6% as of December 31, 2012.

As of December 31, 2012, we also had an interest in six in-process development or redevelopment retail projects. Upon completion, these projects are anticipated to have approximately 1.3 million square feet of gross leasable area (including approximately 0.4 million square feet of non-owned anchor space). In addition to our in-process developments and redevelopments, we have future developments, which are in various stages of preparation for construction to commence, including pre-development and pre-leasing activities. As of December 31, 2012, these future developments consisted of four projects that are expected to contain 1.0 million square feet of total gross leasable area (including non-owned anchor space) upon completion.

In addition, as of December 31, 2012, we owned interests in various land parcels totaling approximately 91 acres. These parcels are classified as “Land held for development” in the accompanying consolidated balance sheets and are expected to be used for future expansion of existing properties, development of new retail or commercial properties or sold to third parties.

#### Significant 2012 Activities

Financing and Capital Raising Activities. As discussed in more detail below in “Business Objectives and Strategies,” our primary business objectives are to generate increasing cash flow, achieve long-term growth and maximize shareholder value primarily through the operation, acquisition, development and redevelopment of well-located community and neighborhood shopping centers. In 2012, one of our primary objectives was the opportunistic strengthening of our balance sheet. We will endeavor in 2013 to continue improving our key financial ratios including our debt to EBITDA ratio. We ended the year 2012 with approximately \$79 million of combined cash and borrowing capacity on our unsecured revolving credit facility. We will remain focused on 2013 financing activity and will continue to aggressively manage our operating portfolio and development pipeline.

During 2012 and first two months of 2013, we successfully completed various financing, refinancing and capital-raising activities including the following significant activities:

#### Common Equity Offering

- In October, we completed an offering of 12.1 million common shares at an offering price of \$5.20 per share for net proceeds of \$59.7 million. The net proceeds were initially used to reduce the outstanding balance on the Company's unsecured revolving credit facility, and subsequently were redeployed to acquire Shoppes at Plaza Green, Publix at Woodruff, Shoppes at Eastwood (acquired in 2013), and to fund redevelopment activities.

#### Preferred Equity Offering

- In March, we completed an offering of 1.3 million shares of Series A Cumulative Redeemable Perpetual Preferred Shares at an offering price of \$25.12 per share for net proceeds of \$31.3 million. The net proceeds were initially used to reduce the outstanding balance on the Company's unsecured revolving credit facility.

#### Unsecured Term Loan and Unsecured Revolving Credit Facility

- In April, we entered into a new \$125 million unsecured term loan (the "Term Loan"). The Term Loan is scheduled to mature on April 30, 2019 with an interest rate of LIBOR plus 210 to 310 basis points, depending on the Company's leverage. The Company utilized the proceeds of the Term Loan to retire the loans secured by our Rivers Edge, Cobblestone Plaza, Estero Town Commons, Tarpon Bay Plaza, and Fox Lake Crossing operating properties, and used the remaining proceeds to partially pay down the Company's unsecured revolving credit facility.
- In April 2012, the Company also amended its unsecured revolving credit facility. The amended terms include an extension of the maturity date to April 30, 2016, which maturity may be extended for an additional year at the Company's option subject to certain conditions, and a reduction in the interest rate to LIBOR plus 190 to 290 basis points, depending on the Company's leverage.
- On February 26, 2013, the Company amended the terms of its existing \$200 million unsecured revolving credit facility. The maturity date was extended to February 26, 2017 and the interest rate was reduced to LIBOR plus 165 to 250 basis points, depending on the Company's leverage. The Company has the option to further extend the maturity date to February 26, 2018.

#### Capital Recycling Activity

- We were able to effectively recycle capital by selling non-core operating properties, outlots, and unoccupied land parcels. During 2012, we generated gross proceeds of \$87.4 million from such sales (inclusive of our partners' shares), of which \$42.9 million was used to pay down loans secured by the properties. The remaining proceeds were redeployed into acquisition, development activity, redevelopment activity and tenant improvement costs.

#### Construction Financing Activity

- Draws totaling \$45.3 million were made on the variable rate construction loans related to the Delray Marketplace, Cobblestone Plaza, South Elgin Commons, Rivers Edge, and Zionsville Walgreens developments.
- In July, we closed on a \$22.8 million construction loan to fund the construction of the Four Corner Square redevelopment near Seattle, Washington. The loan has a maturity date of July 10, 2015 and a variable interest rate

of LIBOR plus 225 basis points. During the year, we made draws on this construction loan of \$12.6 million.

- In July, we closed on a \$37.5 million construction loan to fund the construction of the Holly Springs Towne Center – Phase I development near Raleigh, North Carolina. The loan has a maturity date of July 31, 2015 and variable interest rate of LIBOR plus 250 basis points. During the year, we made draws on this construction loan of \$8.9 million.
- In October, we closed on a \$18.4 million construction loan to fund the construction of the Rangeline Crossing redevelopment near Indianapolis, Indiana. The loan has a maturity date of October 31, 2014 and a variable interest rate of LIBOR plus 225 basis points. During the year, we made draws on this construction loan of \$4.0 million.

#### 2012 Development and Redevelopment Activities

- Oleander Place in Wilmington, North Carolina was substantially completed and transitioned to the operating portfolio in December. This center is 100% leased and is anchored by Whole Foods.



- Zionsville Walgreens near Indianapolis, Indiana was substantially completed and transitioned to the operating portfolio in September. This project is 100% leased to Walgreens.
- Depauw University Bookstore & Cafe, in Greencastle, Indiana was completed and transitioned to the operating portfolio in September. This project is 100% leased and is anchored by Folletts Bookstore and Starbucks.

As of December 31, 2012, we had six in-process development or redevelopment projects consisting of the following:

- Delray Marketplace in Delray Beach, Florida was under development throughout 2012. This center will be anchored by Publix and Frank Theatres along with multiple shop retailers including Charming Charlie's, Chico's, Jos. A Bank, Burt and Max's Grille, and White House | Black Market. Subsequent to December 31, 2012, Publix, Frank Theatre, and multiple shop tenants opened at the center. The Company anticipates that total project costs of the development will be approximately \$95 million, of which \$89.1 million had been incurred as of December 31, 2012;
- Holly Springs Towne Center – Phase I near Raleigh, North Carolina was under development throughout 2012. This center will be anchored by Dick's Sporting Goods, Marshall's, Michael's, and Petco and a non-owned Target. The Company anticipates its total investment in the development will be approximately \$57 million, of which \$38.1 million had been incurred as of December 31, 2012;
- Four Corner Square/Maple Valley near Seattle, Washington was under redevelopment throughout 2012. This center will be anchored by Grocery Outlet, Walgreens, and Do It Best Hardware. The Company currently anticipates its total investment in the redevelopment and expansion will be approximately \$23.5 million (net of projected property sales), of which \$19.8 million had been incurred as of December 31, 2012;
- Rangeline Crossing near Indianapolis, Indiana was transitioned to an in-process redevelopment in June. This center will be anchored by Earth Fare, Walgreens, Old National Bank, and Panera. The Company anticipates its total investment in the redevelopment will be \$15.5 million, of which \$2.9 million had been incurred as of December 31, 2012;
- Parkside Town Commons – Phase I near Raleigh, North Carolina was transitioned to an in-process development in December. This center will be anchored by Harris Teeter and a non-owned Target. Additionally, the Company acquired its partner's 60% interest in the development project in December 2012 for \$13.3 million. The Company anticipates its total investment in the development will be \$39.0 million, of which \$13.0 million had been incurred as of December 31, 2012; and
- Bolton Plaza in Jacksonville, Florida was transitioned to an in-process redevelopment in December. The Company signed a lease with LA Fitness to join the currently open Academy Sports & Outdoors. The Company anticipates its total investment in the development will be \$10.3 million, of which \$3.2 million had been incurred as of December 31, 2012;

#### 2012 Acquisitions

- Cove Center, a 155,000 square foot shopping center in Stuart, Florida, was acquired in June for a purchase price of \$22.1 million. This center is anchored by Publix and Beall's.
- 12th Street Plaza, a 141,000 square foot shopping center in Vero Beach, Florida, was acquired in July for a purchase price of \$15.2 million. This center is anchored by Publix and Stein Mart.

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- Publix at Woodruff, a 68,000 square foot shopping center located in Greenville, South Carolina was acquired in December for a purchase price of \$9.1 million. This center is anchored by Publix.
- Shoppes at Plaza Green, a 196,000 square foot shopping center in Greenville, South Carolina, was acquired in December for a purchase price of \$28.8 million. This center is anchored by multiple tenants including Bed Bath & Beyond, Christmas Tree Shops, and Old Navy.

### 2012 Cash Distributions

In 2012, we declared cash distributions of \$0.06 per common share with respect to each of the four quarters. We also declared cash distributions of \$0.515625 per share of our 8.250% Series A Cumulative Redeemable Perpetual Preferred Share (“Series A Preferred Shares”) with respect to each of the four quarters.

## Business Objectives and Strategies

Our primary business objectives are to increase the cash flow and build or realize capital appreciation of our properties, achieve sustainable long-term growth and maximize shareholder value primarily through the operation, development, redevelopment and select acquisition of well-located community and neighborhood shopping centers. We invest in properties with well-located real estate with strong demographics, combined with effective leasing and management strategies, to improve the long-term values and economic returns of our properties. The Company believes that certain of its properties represent opportunities for future renovation and expansion.

We seek to implement our business objectives through the following strategies, each of which is more completely described in the sections that follow:

- **Operating Strategy:** Maximizing the internal growth in revenue from our operating properties by leasing and re-leasing those properties to a diverse group of retail tenants at increasing rental rates, when possible, and redeveloping or renovating certain properties to make them more attractive to existing and prospective tenants and consumers;
- **Growth Strategy:** Using debt and equity capital prudently to redevelop or renovate our existing properties, selectively acquiring additional retail properties and develop shopping centers on land parcels that we currently own where we believe that investment returns would meet or exceed internal benchmarks; and
- **Financing and Capital Preservation Strategy:** Maintaining a strong balance sheet with sufficient flexibility to fund our operating and investment activities. Funding sources include borrowings under our existing revolving credit facility, new secured debt, opportunistically accessing the public securities markets, internally generated funds and proceeds from selling land and properties that no longer fit our strategy, and potential investment in strategic joint ventures. We continuously monitor the capital markets and may consider raising additional capital through the issuance of our common shares, preferred shares or other securities.

**Operating Strategy.** Our primary operating strategy is to maximize revenue and maintain or increase occupancy levels by attracting and retaining a strong and diverse tenant base. Most of our properties are located in regional and neighborhood trade areas with attractive demographics, which has allowed us to maintain and, in some cases, increase occupancy and rental rates. We seek to implement our operating strategy by, among other things:

- increasing rental rates upon the renewal of expiring leases or re-leasing space to new tenants while minimizing vacancy to the extent possible;
  - maximizing the occupancy of our operating portfolio;
  - minimizing tenant turnover;
  - maintaining leasing and property management strategies that maximize rent growth and monitor costs;
- maintaining a diverse tenant mix in an effort to limit our exposure to the financial condition of any one tenant or any category of tenants;
- maintaining the physical appearance, condition, and design of our properties and other improvements located on our properties to maximize our ability to attract customers;
  - actively managing costs to minimize overhead and operating costs;

- maintaining strong tenant and retailer relationships in order to avoid rent interruptions and reduce marketing, leasing and tenant improvement costs that result from re-tenanting space; and
- taking advantage of under-utilized land or existing square footage, reconfiguring properties for better use, or adding ancillary income areas to existing facilities.

We employed our operating strategy in 2012 in a number of ways, including increasing our total leased percentage from 93.3% at December 31, 2011 to 94.2% at December 31, 2012, through the signing of over 517,000 square feet of new leases in 2012. We have also been successful in maintaining a diverse retail tenant mix with no tenant accounting for more than 4.2% of our annualized base rent. See Item 2, “Properties” for a list of our top tenants by gross leasable area and annualized base rent.

**Growth Strategy.** Our growth strategy includes the selective deployment of resources to projects that are expected to generate investment returns that meet or exceed our internal benchmarks. We intend to implement our growth strategy in a number of ways, including:

- continually evaluating our operating properties for redevelopment and renovation opportunities that we believe will make them more attractive for leasing to new tenants or re-leasing to existing tenants at increased rental rates;
- capitalizing on future development opportunities on currently owned land parcels through the achievement of anchor and small shop pre-leasing targets and obtaining financing prior to commencing vertical construction;
- disposing of selected assets that no longer meet our long-term investment criteria and recycling the net proceeds into assets that provide maximum returns and upside potential in desirable markets; and
  - selectively pursuing the acquisition of retail operating properties and portfolios in markets with strong demographics and attract successful retail tenants.

In evaluating opportunities for potential acquisition, development, redevelopment and disposition, we consider a number of factors, including:

- the expected returns and related risks associated with the investments relative to our combined cost of capital to make such investments;
- the current and projected cash flow and market value of the property, and the potential to increase cash flow and market value if the property were to be successfully re-leased or redeveloped;
- the price being offered for the property, the current and projected operating performance of the property, and the tax consequences of the sale as well as other related factors;
- the current tenant mix at the property and the potential future tenant mix that the demographics of the property could support, including the presence of one or more additional anchors (for example, value retailers, grocers, soft goods stores, office supply stores, or sporting goods retailers), as well as an overall diverse tenant mix that includes restaurants, shoe and clothing retailers, specialty shops and service retailers such as banks, dry cleaners and hair salons, some of which provide staple goods to the community and offer a high level of convenience;
  - the configuration of the property, including ease of access, abundance of parking, maximum visibility, and the demographics of the surrounding area; and
    - the level of success of existing properties in the same or nearby markets.

In 2012, we were successful in recycling capital through the disposal of certain non-core properties or properties with limited growth potential including our Pen Products and Indiana State Motor Pool commercial properties and our Gateway Shopping Center, Sandifur Plaza, Zionsville Place, Preston Commons, 50 South Morton, South Elgin Commons, and Coral Springs Plaza retail properties. During 2012, we generated gross proceeds of \$87.4 million from such sales (inclusive of our partners' share), of which \$42.9 million was used to pay down loans secured by the properties. We successfully redeployed the remaining proceeds into acquisitions in selected growth markets including Greenville, South Carolina and Vero Beach, Florida.

In 2012, we were successful in executing new leases for anchor tenants at multiple properties in our development, redevelopment, and operating portfolios. We signed anchor leases totaling 241,000 square feet, including two anchor leases at our Parkside Town Commons development, Earth Fare at our Rangeline Crossing redevelopment, Fresh Market at our Shops at Eagle Creek and our Lithia Crossing operating properties, and LA Fitness at Bolton Plaza and Stoney Creek Commons.

Financing and Capital Preservation Strategy. We finance our development, redevelopment and acquisition activities seeking to use the most advantageous sources of capital available to us at the time. These sources may include the sale of common or preferred shares through public offerings or private placements, the reinvestment of proceeds from the disposition of assets, the incurrence of additional indebtedness through secured or unsecured borrowings, and investment in real estate joint ventures.

Our primary financing and capital preservation strategy is to maintain a strong balance sheet with sufficient flexibility to fund our operating and development activities in the most cost-effective way. We consider a number of factors when evaluating our level of indebtedness and when making decisions regarding additional borrowings, including the purchase price of properties to be developed or acquired with debt financing, the estimated market value of our properties and the Company as a whole upon consummation of the refinancing, and the ability of particular properties to generate cash flow to cover expected debt service. Our efforts to strengthen our balance sheet are essential to the success of our business. We intend to continue implementing our financing and capital strategies in a number of ways, including:

- prudently managing our balance sheet, including reducing the aggregate amount of indebtedness outstanding under our unsecured revolving credit facility so that we have additional capacity available to fund our development and redevelopment projects and pay down maturing debt if refinancing that debt is not feasible;
- extending the maturity dates of and/or refinancing of our near-term mortgage, construction and other indebtedness;
  - staggering our maturities with long-term debt on recently completed projects;
- entering into construction loans prior to commencement of vertical construction to fund our larger in-process developments, redevelopments, and future developments;
  - raising additional capital through the issuance of common shares, preferred shares or other securities;
- managing our exposure to interest rate increases on our variable-rate debt through the use of fixed rate hedging transactions and securing property specific long-term nonrecourse financing; and
  - investing in joint venture arrangements in order to access less expensive capital and to mitigate risk.

#### Business Segments

Our principal business is the ownership, operation, acquisition and development of high-quality neighborhood and community shopping centers in selected markets in the United States.

#### Competition

The United States commercial real estate market continues to be highly competitive. We face competition from other REITs and other owner-operators engaged in the development, acquisition, ownership and leasing of shopping centers as well as from numerous local, regional and national real estate developers and owners in each of our markets. Some of these competitors may have greater capital resources than we do; although we do not believe that any single competitor or group of competitors in any of the primary markets where our properties are located are dominant in that market.

We face significant competition in our efforts to lease available space to prospective tenants at our operating, development and redevelopment properties. The nature of the competition for tenants varies based on the characteristics of each local market in which we own properties. We believe that the principal competitive factors in attracting tenants in our market areas are location, demographics, rental rates, the presence of anchor stores, competitor shopping centers in the same geographic area and the maintenance, appearance, access and traffic patterns of our properties. There can be no assurance in the future that we will be able to compete successfully with our competitors in our development, acquisition and leasing activities.

#### Government Regulation

We and our properties are subject to a variety of federal, state, and local environmental, health, safety and similar laws including:

Americans with Disabilities Act. Our properties must comply with Title III of the Americans with Disabilities Act, or ADA, to the extent that such properties are public accommodations as defined by the ADA. The ADA may require removal of structural barriers to access by persons with disabilities in certain public areas of our properties where such removal is readily achievable. We believe our properties are in substantial compliance with the ADA and that we will

not be required to make substantial capital expenditures to address the requirements of the ADA. However, noncompliance with the ADA could result in the imposition of fines or an award of damages to private litigants. The obligation to make readily accessible accommodations is an ongoing one, and we will continue to assess our properties and make alterations as appropriate in this respect.



Environmental Regulations. Some properties in our portfolio contain, may have contained or are adjacent to or near other properties that have contained or currently contain underground storage tanks for petroleum products or other hazardous or toxic substances. These operations may have released, or have the potential to release, such substances into the environment.

In addition, some of our properties have tenants which may use hazardous or toxic substances in the routine course of their businesses. In general, these tenants have covenanted in their leases with us to use these substances, if any, in compliance with all environmental laws and have agreed to indemnify us for any damages we may suffer as a result of their use of such substances. However, these lease provisions may not fully protect us in the event that a tenant becomes insolvent. Finally, one of our properties has contained asbestos-containing building materials, or ACBM, and another property may have contained such materials based on the date of its construction. Environmental laws require that ACBM be properly managed and maintained, and fines and penalties may be imposed on building owners or operators for failure to comply with these requirements. The laws also may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers.

Neither existing environmental, health, safety and similar laws nor the costs of our compliance with these laws has had a material adverse effect on our financial condition or results operations, and management does not believe they will in the future. In addition, we have not incurred, and do not expect to incur, any material costs or liabilities due to environmental contamination at properties we currently own or have owned in the past. However, we cannot predict the impact of new or changed laws or regulations on properties we currently own or may acquire in the future.

With environmental sustainability becoming a national priority, we have continued to demonstrate our strong commitment to be a responsible corporate citizen through resource reduction and employee training that have resulted in reductions of energy consumption, waste and improved maintenance cycles.

#### Insurance

We carry comprehensive liability, fire, extended coverage, and rental loss insurance that covers all properties in our portfolio. We believe the policy specifications and insured limits are appropriate and adequate given the relative risk of loss, the cost of the coverage, and industry practice. Certain risks such as loss from riots, war or acts of God, and, in some cases, flooding are not insurable; and therefore, we do not carry insurance for these losses. Some of our policies, such as those covering losses due to terrorism and floods, are insured subject to limitations involving large deductibles or co-payments and policy limits that may not be sufficient to cover losses.

#### Offices

Our principal executive office is located at 30 S. Meridian Street, Suite 1100, Indianapolis, IN 46204. Our telephone number is (317) 577-5600.

#### Employees

As of December 31, 2012, we had 84 full-time employees. The majority of these employees were “home office” personnel.

#### Available Information

Our Internet website address is [www.kiterealty.com](http://www.kiterealty.com). You can obtain on our website, free of charge, a copy of our Annual Report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K, and any amendments to those reports, as soon as reasonably practicable after we electronically file such reports or amendments

with, or furnish them to, the SEC. Our Internet website and the information contained therein or connected thereto are not intended to be incorporated into this Annual Report on Form 10-K.

Also available on our website, free of charge, are copies of our Code of Business Conduct and Ethics, our Code of Ethics for Principal Executive Officer and Senior Financial Officers, our Corporate Governance Guidelines, and the charters for each of the committees of our Board of Trustees—the Audit Committee, the Corporate Governance and Nominating Committee, and the Compensation Committee. Copies of our Code of Business Conduct and Ethics, our Code of Ethics for Principal Executive Officer and Senior Financial Officers, our Corporate Governance Guidelines, and our committee charters are also available from us in print and free of charge to any shareholder upon request. Any person wishing to obtain such copies in print should contact our Investor Relations department by mail at our principal executive office.

## ITEM 1A. RISK FACTORS

The following factors, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this Annual Report on Form 10-K and presented elsewhere by our management from time to time. These factors, among others, may have a material adverse effect on our business, financial condition, operating results and cash flows, and you should carefully consider them. It is not possible to predict or identify all such factors. You should not consider this list to be a complete statement of all potential risks or uncertainties. Past performance should not be considered an indication of future performance.

We have separated the risks into three categories:

- risks related to our operations;
- risks related to our organization and structure; and
- risks related to tax matters.

### RISKS RELATED TO OUR OPERATIONS

Because of our geographical concentration in Indiana, Florida and Texas, a prolonged economic downturn in these states could materially and adversely affect our financial condition and results of operations.

The United States economy is recovering from the recent recession in an uneven fashion. Similarly, the specific markets in which we operate may face challenging economic conditions that could persist into the future. In particular, as of December 31, 2012, 36% of our owned square footage and 39% of our total annualized base rent was located in Indiana, 27% of our owned square footage and total annualized base rent was located in Florida, and 17% of our owned square footage and 16% of our total annualized base rent was located in Texas. This level of concentration could expose us to greater economic risks than if we owned properties in numerous geographic regions. Many states continue to deal with state fiscal budget shortfalls and high unemployment rates. Adverse economic or real estate trends in Indiana, Florida, Texas, or the surrounding regions, or any decrease in demand for retail space resulting from the local regulatory environment, business climate or fiscal problems in these states, could materially and adversely affect our financial condition, results of operations, cash flow, the trading price of our common shares and our ability to satisfy our debt service obligations and to pay distributions to our shareholders.

Severe disruptions in the financial markets could affect our ability to obtain financing for development of our properties and other purposes on reasonable terms, or at all, and have other material adverse effects on our business.

Disruptions in the credit markets generally, or relating to the real estate industry specifically, may adversely affect our ability to obtain debt financing at favorable rates or at all. In 2008 and 2009, the United States financial and credit markets experienced significant price volatility, dislocations and liquidity disruptions, which caused market prices of many financial instruments to fluctuate substantially and the spreads on prospective debt financings to widen considerably. Those circumstances materially impacted liquidity in the financial markets, making terms for certain financings less attractive, and in some cases resulted in the unavailability of financing. Although the credit markets have recovered from this severe dislocation, there are a number of continuing effects, including a weakening of many traditional sources of debt financing, a reduction in the overall amount of debt financing available, lower loan to value ratios, a tightening of lender underwriting standards and terms and higher interest rate spreads. As a result, we may be unable to refinance or extend our existing indebtedness or the terms of any refinancing may not be as favorable as the terms of our existing indebtedness. For example, as of December 31, 2012, we had approximately \$29 million and \$78

million of debt maturing in 2013 and 2014, respectively. If we are not successful in refinancing our outstanding debt when it becomes due, we may be forced to dispose of properties on disadvantageous terms, which might adversely affect our ability to service other debt and to meet our other obligations.

If economic conditions similar to those which existed in 2008 and 2009 re-emerge in the future, we may be forced to seek alternative sources of potentially less attractive financing, and have to adjust our business plan accordingly. In addition, we may be unable to obtain permanent financing on development projects we temporarily financed with construction loans. Our inability to obtain such permanent financing on favorable terms, if at all, could delay the completion of our development projects and/or cause us to incur additional capital costs in connection with completing such projects, either of which could have a material adverse effect on our business and our ability to execute our business strategy. These events also may make it more difficult or costly for us to raise capital through the issuance of our common stock or preferred stock. The disruptions in the financial markets have had and may continue to have a material adverse effect on the market value of our common shares and other adverse effects on our business.

If our tenants are unable to secure financing necessary to continue to operate and grow their businesses and pay us rent, we could be materially and adversely affected.

Many of our tenants rely on external sources of financing to operate and grow their businesses. As discussed above, there are a number of continuing effects of the difficult conditions experienced in the United States financial and credit markets in recent years. If our tenants are unable to secure financing necessary to continue to operate their businesses, they may be unable to meet their rent obligations to us or enter into new leases with us or be forced to declare bankruptcy and reject our leases, which could materially and adversely affect us.

Ongoing challenging conditions in the United States and global economy, and the challenges facing our retail tenants and non-owned anchor tenants may have a material adverse effect on our financial condition and results of operations.

The United States economy is still experiencing weakness from the recession of 2008 and 2009. This structural weakness has resulted in continuing high levels of unemployment, the bankruptcy or weakened financial condition of a number of retailers, decreased consumer spending, increased home foreclosures, low consumer confidence, a decline in residential and commercial property values and reduced demand and rental rates for retail space. Although the United States economy appears to have emerged from the worst aspects of the 2008/2009 recession, market conditions remain challenging as high levels of unemployment and low consumer confidence have persisted. There can be no assurance that the recovery will continue. General economic factors that are beyond our control, including, but not limited to, economic recessions, decreases in consumer confidence, reductions in consumer credit availability, increasing consumer debt levels, rising energy costs, higher tax rates, continued business layoffs, downsizing and industry slowdowns, and/or rising inflation, could have a negative impact on the business of our retail tenants. In turn, this could have a material adverse effect on our business because current or prospective tenants may, among other things, (i) have difficulty paying their rent obligations as they struggle to sell goods and services to consumers, (ii) be unwilling to enter into or renew leases with us on favorable terms or at all, (iii) seek to terminate their existing leases with us or request rental concessions on such leases, or (iv) be forced to curtail operations or declare bankruptcy. We are also susceptible to other developments that, while not directly tied to the economy, could have a material adverse effect on our business. These developments include relocations of businesses, changing demographics, increased Internet shopping, infrastructure quality, federal, state, and local budgetary constraints and priorities, increases in real estate and other taxes, costs of complying with government regulations or increased regulation, decreasing valuations of real estate, and other factors.

Further, we continually monitor events and changes in circumstances that could indicate that the carrying value of our real estate assets may not be recoverable. The ongoing challenging market conditions could require us to recognize an impairment charge, with respect to one or more of our properties, or a loss on disposition of one or more of our properties.

Our business is significantly influenced by demand for retail space generally, and a decrease in such demand may have a greater adverse effect on our business than if we owned a more diversified real estate portfolio.

Because our portfolio of properties consists primarily of community and neighborhood shopping centers, a decrease in the demand for retail space, due to the economic factors discussed above or otherwise, may have a greater adverse effect on our business and financial condition than if we owned a more diversified real estate portfolio. The market for retail space has been, and could continue to be, adversely affected by weakness in the national, regional and local economies, the adverse financial condition of some large retailing companies, the ongoing consolidation in the retail sector, the excess amount of retail space in a number of markets, and increasing consumer purchases through the Internet. To the extent that any of these conditions occur, they are likely to negatively affect market rents for retail space and could materially and adversely affect our financial condition, results of operations, cash flow, the trading price of our common shares and our ability to satisfy our debt service obligations and to pay distributions to our shareholders.

Failure by any major tenant with leases in multiple locations to make rental payments to us, because of a deterioration of its financial condition or otherwise, could have a material adverse effect on our results of operations.

We derive the majority of our revenue from tenants who lease space from us at our properties. Therefore, our ability to generate cash from operations is dependent on the rents that we are able to charge and collect from our tenants. Our leases generally do not contain provisions designed to ensure the creditworthiness of our tenants. At any time, our tenants may experience a downturn in their business that may significantly weaken their financial condition, particularly during periods of economic uncertainty. In the event of a prolonged or severe economic downturn, our tenants may delay lease commencements, decline to extend or renew leases upon expiration, fail to make rental payments when due, close a number of stores or declare bankruptcy. Any of these actions could result in the termination of the tenant's leases and the loss of rental income attributable to the terminated leases. Lease terminations or failure of a major tenant or non-owned anchor to occupy the premises could result in lease terminations or reductions in rent by other tenants in the same shopping centers because of contractual co-tenancy termination or rent reduction rights under the terms of some leases. In that event, we may be unable to re-lease the vacated space at attractive rents or at all. The occurrence of any of the situations described above, particularly if it involves a substantial tenant or a non-owned anchor with ground leases in multiple locations, could have a material adverse effect on our results of operations. As of December 31, 2012, the five largest tenants in our operating portfolio in terms of annualized base rent were Publix, Bed Bath & Beyond, Lowe's Home Improvement, PetSmart and Marsh Supermarkets, representing 4.2%, 3.4%, 2.1%, 2.1%, and 2.0%, respectively, of our total annualized base rent.

We face potential material adverse effects from tenant bankruptcies, and we may be unable to collect balances due from any tenant in bankruptcy or replace the tenant at current rates, or at all.

Tenant bankruptcies may increase during periods of difficult economic conditions. We cannot make any assurance that a tenant that files for bankruptcy protection will continue to pay its rent obligations. A bankruptcy filing by or relating to one of our tenants or a lease guarantor would legally bar our efforts to collect pre-bankruptcy debts from that tenant or the lease guarantor, unless we receive an order permitting us to do so from the bankruptcy court. A tenant or lease guarantor bankruptcy could delay our efforts to collect past due balances under the relevant leases, and could ultimately preclude collection of these sums. If a lease is assumed by the tenant in bankruptcy, all pre-bankruptcy balances due under the lease must be paid to us in full. However, if a lease is rejected by a tenant in bankruptcy, we would have only a general unsecured claim for damages including pre-bankruptcy balances. Any unsecured claim we hold may be paid only to the extent that funds are available and only in the same percentage as is paid to all other holders of unsecured claims, and there are restrictions under bankruptcy laws that limit the amount of the claim we can make if a lease is rejected. As a result, it is likely that we will recover substantially less than the full value of any unsecured claims we hold from a tenant in bankruptcy, which would result in a reduction in our cash flow and in the amount of cash available for distribution to our shareholders.

Moreover, we are continually re-leasing vacant spaces resulting from tenant lease terminations. The bankruptcy of a tenant, particularly an anchor tenant, may make it more difficult to lease the remainder of the affected properties. Future tenant bankruptcies could materially adversely affect our properties or impact our ability to successfully execute our re-leasing strategy.

We had \$700 million of consolidated indebtedness outstanding as of December 31, 2012, which may have a material adverse effect on our financial condition and results of operations and reduce our ability to incur additional indebtedness to fund our growth.

Required repayments of debt and related interest may materially adversely affect our operating performance. We had \$700 million of consolidated outstanding indebtedness as of December 31, 2012, of which \$29 million is scheduled to mature in 2013, and \$78 million is scheduled to mature in 2014. At December 31, 2012, \$361 million of our debt

bore interest at variable rates (\$197 million when reduced by our \$164 million of fixed interest rate swaps). Interest rates are currently low relative to historical levels and may increase significantly in the future. If our interest expense increased significantly, it could materially adversely affect our results of operations. For example, if market rates of interest on our variable rate debt outstanding, net of cash flow hedges, as of December 31, 2012 increased by 1%, the increase in interest expense on our variable rate debt would decrease future cash flows by \$2.0 million annually.



We also intend to incur additional debt in connection with various development and redevelopment projects, and may incur additional debt with acquisitions of properties. Our organizational documents do not limit the amount of indebtedness that we may incur. We may borrow new funds to develop or acquire properties. In addition, we may incur or increase our mortgage debt by obtaining loans secured by some or all of the real estate properties we develop or acquire. We also may borrow funds if necessary to satisfy the requirement that we distribute to shareholders at least 90% of our annual "REIT taxable income" (determined before the deduction of dividends paid and excluding net capital gains), or otherwise as is necessary or advisable to ensure that we maintain our qualification as a REIT for federal income tax purposes or otherwise avoid paying taxes that can be eliminated through distributions to our shareholders.

Our substantial debt could materially and adversely affect our business in other ways, including by, among other things:

- requiring us to use a substantial portion of our funds from operations to pay principal and interest, which reduces the amount available for distributions;
  - placing us at a competitive disadvantage compared to our competitors that have less debt;
- making us more vulnerable to economic and industry downturns and reducing our flexibility in responding to changing business and economic conditions; and
- limiting our ability to borrow more money for operating or capital needs or to finance development and acquisitions in the future.

Agreements with lenders supporting our unsecured revolving credit facility and various other loan agreements contain default provisions which, among other things, could result in the acceleration of principal and interest payments or the termination of the facilities.

Our unsecured revolving credit facility and various other debt agreements contain certain Events of Default which include, but are not limited to, failure to make principal or interest payments when due, failure to perform or observe any term in the agreement, covenant or condition contained in the agreements, failure to maintain certain financial and operating ratios and other criteria, misrepresentations and bankruptcy proceedings. In the event of a default under any of these agreements, the lender would have various rights including, but not limited to, the ability to require the acceleration of the payment of all principal and interest due and/or to terminate the agreements, and to foreclose on the properties. The declaration of a default and/or the acceleration of the amount due under any such credit agreement could have a material adverse effect on our business. For example, as of December 31, 2012, a wholly-owned subsidiary of the Company was in payment default on a \$29.5 million non-recourse loan due to insufficient cash flow from the related operating property to fully support the debt service on the loan. Under the terms of the loan agreement, interest accrues at the stated rate of 5.70% plus a 4.00% default rate and the principal balance of the loan may be called at any time at the election of the lender. The lender has not indicated an intent to exercise its right to call the loan, but it has also not provided formal waiver thereof to the Company. The payment default on this loan did not trigger any cross defaults on its other indebtedness or any of its derivative instruments.

However, certain of our fixed-rate and variable-rate loans contain cross-default provisions which provide that a violation by the Company of any financial covenant set forth in our unsecured revolving credit facility agreement will constitute an event of default under the loans. Our unsecured revolving credit facility agreement contains a similar provision providing that an "Event of Default" under our Term Loan will constitute an "Event of Default" under our unsecured revolving credit facility agreement. These provisions could allow the lending institutions to accelerate the amount due under the loans. The Company was in compliance with all applicable covenants under the unsecured revolving credit facility and Term Loan as of December 31, 2012.

Mortgage debt obligations expose us to the possibility of foreclosure, which could result in the loss of our investment in a property or group of properties subject to mortgage debt.

A significant amount of our indebtedness is secured by our real estate assets. If a property or group of properties is mortgaged to secure payment of debt and we are unable to meet mortgage payments, the holder of the mortgage or lender could foreclose on the property, resulting in the loss of our investment. For tax purposes, a foreclosure of any of our properties would be treated as a sale of the property for a purchase price equal to the outstanding balance of the debt secured by the mortgage. If the outstanding balance of the debt secured by the mortgage exceeds our tax basis in the property, we would recognize taxable income on foreclosure, but we would not receive any cash proceeds, which could hinder our ability to meet the REIT distribution requirements imposed by the Internal Revenue Code. If any of our properties are foreclosed on due to a default, our ability to pay cash distributions to our shareholders and our earnings will be limited.

We are subject to risks associated with hedging agreements.

We use a combination of interest rate protection agreements, including interest rate swaps, to manage risk associated with interest rate volatility. This may expose us to additional risks, including a risk that counterparty to a hedging arrangement may fail to honor its obligations. Developing an effective interest rate risk strategy is complex and no strategy can completely insulate us from risks associated with interest rate fluctuations. There can be no assurance that our hedging activities will have the desired beneficial impact on our results of operations or financial condition. Further, should we choose to terminate a hedging agreement, there could be significant costs and cash requirements involved to fulfill our initial obligation under the hedging agreement.

Our performance and value are subject to risks associated with real estate assets and with the real estate industry.

Our ability to make expected distributions to our shareholders depends on our being able to generate substantial revenues from our properties. Periods of economic slowdown or recession, rising interest rates or declining demand for real estate, or the public perception that any of these events may occur, could result in a general decline in rents or an increased incidence of defaults under existing leases. Such events would materially and adversely affect our financial condition, results of operations, cash flow, per share trading price of our common shares and our ability to satisfy debt service obligations and to make distributions to shareholders.

In addition, other events and conditions generally applicable to owners and operators of real property that are beyond our control may decrease cash available for distribution and the value of our properties. These events include but are not limited to:

- adverse changes in the national, regional and local economic climate, particularly in: Indiana, where 36% of our owned square footage and 39% of our total annualized base rent is located; Florida, where 27% of our owned square footage and total annualized base rent is located; and Texas, where 17% of our owned square footage and 16% of our total annualized base rent is located;
  - tenant bankruptcies;
  - local oversupply of rental space, increased competition or reduction in demand for rentable space;
  - inability to collect rent from tenants, or having to provide significant rent concessions to tenants;
    - vacancies or our inability to rent space on favorable terms;
    - changes in market rental rates;
  - inability to finance property development, tenant improvements and acquisitions on favorable terms;
- increased operating costs, including costs incurred for maintenance, insurance premiums, utilities and real estate taxes;
  - the need to periodically fund the costs to repair, renovate and re-lease space;
    - decreased attractiveness of our properties to tenants;
- weather conditions that may increase or decrease energy costs and other weather-related expenses (such as snow removal costs);

- costs of complying with changes in governmental regulations, including those governing usage, zoning, the environment and taxes;
- civil unrest, acts of terrorism, earthquakes, hurricanes and other national disasters or acts of God that may result in underinsured or uninsured losses;
  - the relative illiquidity of real estate investments;
    - changing demographics; and
    - changing traffic patterns.

Our financial covenants may restrict our operating and acquisition activities.

Our unsecured revolving credit facility contains certain financial and operating covenants, including, among other things, certain coverage ratios, as well as limitations on our ability to incur debt, make dividend payments, sell all or substantially all of our assets and engage in mergers and consolidations and certain acquisitions. These covenants may restrict our ability to pursue certain business initiatives or certain acquisition transactions. In addition, certain of our mortgages contain customary covenants which, among other things, limit our ability, without the prior consent of the lender, to further mortgage the property, to enter into new leases or materially modify existing leases, and to discontinue insurance coverage. Failure to meet any of the financial covenants could cause an event of default under and/or accelerate some or all of our indebtedness, which could have a material adverse effect on us.

Our current and future joint venture investments could be adversely affected by our lack of sole decision-making authority, our reliance on joint venture partners' financial condition, any disputes that may arise between us and our joint venture partners and our exposure to potential losses from the actions of our joint venture partners.

As of December 31, 2012, we owned four of our operating properties through joint ventures. As of December 31, 2012, the four properties represented 4.7% of our annualized base rent. In addition, one of our in-process development projects is currently owned through a joint venture. Our joint ventures may involve risks not present with respect to our wholly owned properties, including the following:

- we may share decision-making authority with our joint venture partners regarding certain major decisions affecting the ownership or operation of the joint venture and the joint venture property, such as the sale of the property or the making of additional capital contributions for the benefit of the property, which may prevent us from taking actions that are opposed by our joint venture partners;
- prior consent of our joint venture partners may be required for a sale or transfer to a third party of our interests in the joint venture, which restricts our ability to dispose of our interest in the joint venture;
- our joint venture partners might become bankrupt or fail to fund their share of required capital contributions, which may delay construction or development of a property or increase our financial commitment to the joint venture;
- our joint venture partners may have business interests or goals with respect to the property that conflict with our business interests and goals, which could increase the likelihood of disputes regarding the ownership, management or disposition of the property;
- disputes may develop with our joint venture partners over decisions affecting the property or the joint venture, which may result in litigation or arbitration that would increase our expenses and distract our officers and/or trustees from focusing their time and effort on our business, and possibly disrupt the day-to-day operations of the property such as by delaying the implementation of important decisions until the conflict or dispute is resolved; and
- we may suffer losses as a result of the actions of our joint venture partners with respect to our joint venture investments and the activities of a joint venture could adversely affect our ability to qualify as a REIT, even though we may not control the joint venture.

In the future, we may seek to co-invest with third parties through joint ventures that may involve similar or additional risks.

We face significant competition, which may impede our ability to renew leases or re-lease space as leases expire or require us to undertake unbudgeted capital improvements.

We compete with numerous developers, owners and operators of retail shopping centers for tenants. These competitors include institutional investors, other REITs and other owner-operators of community and neighborhood shopping centers, some of which own or may in the future own properties similar to ours in the same markets in which our properties are located, but which have greater capital resources. As of December 31, 2012, leases were scheduled to expire on a total of 5.0% of the space at our properties in 2013. If our competitors offer space at rental rates below current market rates, or below the rental rates we currently charge our tenants, we may be unable to lease on satisfactory terms to potential tenants and we may be pressured to reduce our rental rates below those we currently charge in order to retain tenants when our leases with them expire. We also may be required to offer more substantial rent abatements, tenant improvements and early termination rights or accommodate requests for renovations, build-to-suit remodeling and other improvements than we have historically. As a result, our financial condition, results of operations, cash flow, trading price of our common shares and ability to satisfy our debt service obligations and to pay distributions to our shareholders may be materially adversely affected. In addition, increased competition for tenants may require us to make capital improvements to properties that we would not have otherwise planned to make. Any capital improvements we undertake may reduce cash available for distributions to shareholders.

Our future developments and acquisitions may not yield the returns we expect or may result in dilution in shareholder value.

We have six in-process development/redevelopment projects and four future development/redevelopment projects. New development projects and property acquisitions are subject to a number of risks, including, but not limited to:

- abandonment of development activities after expending resources to determine feasibility;
- construction delays or cost overruns that may increase project costs;
- our investigation of a property or building prior to our acquisition, and any representations we may receive from the seller, may fail to reveal various liabilities or defects or identify necessary repairs until after the property is acquired, which could reduce the cash flow from the property or increase our acquisition costs;
- as a result of competition for attractive development and acquisition opportunities, we may be unable to acquire assets as we desire or the purchase price may be significantly elevated, which may impede our growth;
  - financing risks;
  - the failure to meet anticipated occupancy or rent levels;
- failure to receive required zoning, occupancy, land use and other governmental permits and authorizations and changes in applicable zoning and land use laws; and
- the consent of third parties such as tenants, mortgage lenders and joint venture partners may be required, and those consents may be difficult to obtain or could be withheld.

In addition, if a project is delayed or if we are unable to lease designated space to anchor tenants, certain tenants may have the right to terminate their leases. If any of these situations occur, development costs for a project will increase, which will result in reduced returns, or even losses, from such investments. In deciding whether to acquire or develop a particular property, we make certain assumptions regarding the expected future performance of that property. If these new properties do not perform as expected, our financial performance may be materially and adversely affected or an impairment charge could occur. In addition, the issuance of equity securities as consideration for any acquisitions could be dilutive to our shareholders.

We may not be successful in identifying suitable acquisitions or development and redevelopment projects that meet our investment criteria, which may impede our growth.

Part of our business strategy is expansion through acquisitions and development and redevelopment projects, which requires us to identify suitable development or acquisition candidates or investment opportunities that meet our criteria and are compatible with our growth strategy. We may not be successful in identifying suitable real estate properties or other assets that meet our development or acquisition criteria, or we may fail to complete developments, acquisitions or investments on satisfactory terms. Failure to identify or complete developments or acquisitions could slow our growth, which could in turn materially adversely affect our operations.





Redevelopment activities may be delayed or otherwise may not perform as expected and, in the case of an unsuccessful redevelopment project, our entire investment could be at risk for loss.

We currently have three in-process redevelopment projects and one future redevelopment project. We expect to redevelop certain of our other properties in the future. In connection with any redevelopment of our properties, we will bear certain risks, including the risk of construction delays or cost overruns that may increase project costs and make a project uneconomical, the risk that occupancy or rental rates at a completed project will not be sufficient to enable us to pay operating expenses or earn the targeted rate of return on investment, and the risk of incurrence of predevelopment costs in connection with projects that are not pursued to completion. In addition, various tenants may have the right to withdraw from a property if a development and/or redevelopment project is not completed on time. In the case of a redevelopment project, consents may be required from various tenants in order to redevelop a center. In the case of an unsuccessful redevelopment project, our entire investment could be at risk for loss or an impairment charge could occur.

We may not be able to sell properties when appropriate and could, under certain circumstances, be required to pay certain tax indemnities related to the properties we sell.

Real estate property investments generally cannot be sold quickly. Our ability to dispose of properties on advantageous terms depends on factors beyond our control, including competition from other sellers and the availability of attractive financing for potential buyers of our properties, and we cannot predict the various market conditions affecting real estate investments that will exist at any particular time in the future. In addition, in connection with our formation at the time of our initial public offering (“IPO”), we entered into an agreement that restricts our ability, prior to December 31, 2016, to dispose of six of our properties in taxable transactions and limits the amount of gain we can trigger with respect to certain other properties without incurring reimbursement obligations owed to certain limited partners of our Operating Partnership. We have agreed that if we dispose of any interest in six specified properties in a taxable transaction before December 31, 2016, we will indemnify the contributors of those properties for their tax liabilities attributable to the built-in gain that exists with respect to such property interest as of the time of our IPO (and tax liabilities incurred as a result of the reimbursement payment). The six properties to which our tax indemnity obligations relate represented 16.0% of our annualized base rent in the aggregate as of December 31, 2012. These six properties are International Speedway Square, Shops at Eagle Creek, Whitehall Pike, Ridge Plaza, Thirty South and Market Street Village. We also agreed to limit the aggregate gain certain limited partners of our Operating Partnership would recognize, with respect to certain other contributed properties through December 31, 2016, to not more than \$48 million in total, with certain annual limits, unless we reimburse them for the taxes attributable to the excess gain (and any taxes imposed on the reimbursement payments), and take certain other steps to help them avoid incurring taxes that were deferred in connection with the formation transactions.

The agreement described above is extremely complicated and imposes a number of procedural requirements on us, which makes it more difficult for us to ensure that we comply with all of the various terms of the agreement and therefore creates a greater risk that we may be required to make an indemnity payment. The complicated nature of this agreement also might adversely impact our ability to pursue other transactions, including certain kinds of strategic transactions and reorganizations.

Also, the tax laws applicable to REITs require that we hold our properties for investment, rather than primarily for sale in the ordinary course of business, which may cause us to forego or defer sales of properties that otherwise would be in our best interest. Therefore, we may be unable to adjust our portfolio mix promptly in response to market conditions, which may adversely affect our financial position. In addition, we will be subject to income taxes on gains from the sale of any properties owned by any taxable REIT subsidiary.

Potential losses may not be covered by insurance.

We do not carry insurance for generally uninsurable losses such as loss from riots, war or acts of God, and, in some cases, flooding. Some of our policies, such as those covering losses due to terrorism and floods, are insured subject to limitations involving large deductibles or co-payments and policy limits that may not be sufficient to cover all losses. If we experience a loss that is uninsured or that exceeds policy limits, we could lose the capital invested in the damaged properties as well as the anticipated future cash flows from those properties. Inflation, changes in building codes and ordinances, environmental considerations, and other factors also might make it impractical or undesirable to use insurance proceeds to replace a property after it has been damaged or destroyed. In addition, if the damaged properties are subject to recourse indebtedness, we would continue to be liable for the indebtedness, even if these properties were irreparably damaged.

Insurance coverage on our properties may be expensive or difficult to obtain, exposing us to potential risk of loss.

In the future, we may be unable to renew or duplicate our current insurance coverage at adequate levels or at reasonable prices. In addition, insurance companies may no longer offer coverage against certain types of losses, such as losses due to terrorist acts, environmental liabilities, or other catastrophic events including hurricanes and floods, or, if offered, the expense of obtaining these types of insurance may not be justified. We therefore may cease to have insurance coverage against certain types of losses and/or there may be decreases in the limits of insurance available. If an uninsured loss or a loss in excess of our insured limits occurs, we could lose all or a portion of the capital we have invested in a property, as well as the anticipated future revenue from the property after a covered period of time, but still remain obligated for any mortgage debt or other financial obligations related to the property. We cannot guarantee that material losses in excess of insurance proceeds will not occur in the future. If any of our properties were to experience a catastrophic loss, it could seriously disrupt our operations, delay revenue and result in large expenses to repair or rebuild the property. Events such as these could adversely affect our results of operations and our ability to meet our obligations.

Rising operating expenses could reduce our cash flow and funds available for future distributions, particularly if such expenses are not offset by corresponding revenues.

Our existing properties and any properties we develop or acquire in the future are and will be subject to operating risks common to real estate in general, any or all of which may negatively affect us. The expenses of owning and operating properties generally do not decrease, and may increase, when circumstances such as market factors and competition cause a reduction in income from the properties. As a result, if any property is not fully occupied or if rents are being paid in an amount that is insufficient to cover operating expenses, we could be required to expend funds for that property's operating expenses. Our properties continue to be subject to increases in real estate and other tax rates, utility costs, operating expenses, insurance costs, repairs and maintenance and administrative expenses, regardless of such properties' occupancy rates. Therefore, rising operating expenses could reduce our cash flow and funds available for future distributions, particularly if such expenses are not offset by corresponding revenues.

We could incur significant costs related to government regulation and environmental matters.

Under various federal, state and local laws, ordinances and regulations, an owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances or petroleum product releases at a property and may be held liable to a governmental entity or to third parties for property damage and for investigation and clean up costs incurred by such parties in connection with contamination. The cost of investigation, remediation or removal of such substances may be substantial, and the presence of such substances, or the failure to properly remediate such substances, may adversely affect the owner's ability to sell or rent such property or to borrow using such property as collateral. In connection with the ownership, operation and management of real properties, we are potentially liable for removal or remediation costs, as well as certain other related costs, including governmental fines and injuries to persons and property. We may also be liable to third parties for damage and injuries resulting from environmental contamination emanating from the real estate. Environmental laws also may create liens on contaminated sites in favor of the government for damages and costs it incurs to address such contamination. Moreover, if contamination is discovered on our properties, environmental laws may impose restrictions on the manner in which that property may be used or how businesses may be operated on that property.

Some of the properties in our portfolio contain, may have contained or are adjacent to or near other properties that have contained or currently contain underground storage tanks for petroleum products or other hazardous or toxic substances. These operations may have released, or have the potential to release, such substances into the environment. In addition, some of our properties have tenants that may use hazardous or toxic substances in the routine course of their businesses. In general, these tenants have covenanted in their leases with us to use these

substances, if any, in compliance with all environmental laws and have agreed to indemnify us for any damages that we may suffer as a result of their use of such substances. However, these lease provisions may not fully protect us in the event that a tenant becomes insolvent. Finally, one of our properties has contained asbestos-containing building materials, or ACBM, and another property may have contained such materials based on the date of its construction. Environmental laws require that ACBM be properly managed and maintained, and may impose fines and penalties on building owners or operators for failure to comply with these requirements. The laws also may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers.

Our properties must also comply with Title III of the Americans with Disabilities Act, or ADA, to the extent that such properties are public accommodations as defined by the ADA. The ADA may require removal of structural barriers to access by persons with disabilities in certain public areas of our properties where such removal is readily achievable. Noncompliance with the ADA could result in imposition of fines or an award of damages to private litigants and the incurrence of additional costs associated with bringing the properties into compliance, any of which could adversely affect our financial condition.

Our efforts to identify environmental liabilities may not be successful.

We test our properties for compliance with applicable environmental laws on a limited basis. We cannot give assurance that:

- existing environmental studies with respect to our properties reveal all potential environmental liabilities;
- any previous owner, occupant or tenant of one of our properties did not create any material environmental condition not known to us;
- the current environmental condition of our properties will not be affected by tenants and occupants, by the condition of nearby properties, or by other unrelated third parties; or
- future uses or conditions (including, without limitation, changes in applicable environmental laws and regulations or the interpretation thereof) will not result in environmental liabilities.

Inflation may adversely affect our financial condition and results of operations.

Most of our leases contain provisions requiring the tenant to pay its share of operating expenses, including common area maintenance, real estate taxes and insurance. However, increased inflation could have a more pronounced negative impact on our mortgage and debt interest and general and administrative expenses, as these costs could increase at a rate higher than our rents. Also, inflation may adversely affect tenant leases with stated rent increases or limits on such tenant's obligation to pay its share of operating expenses, which could be lower than the increase in inflation at any given time. It may also limit our ability to recover all of our operating expenses. Inflation could also have an adverse effect on consumer spending, which could impact our tenants' sales and, in turn, our average rents, and in some cases, our percentage rents, where applicable. In addition, renewals of leases or future leases may not be negotiated on current terms, in which event we may recover a smaller percentage of our operating expenses.

## RISKS RELATED TO OUR ORGANIZATION AND STRUCTURE

Our organizational documents contain provisions that generally would prohibit any person (other than members of the Kite family who, as a group, are currently allowed to own up to 21.5% of our outstanding common shares) from beneficially owning more than 7% of our outstanding common shares (or up to 9.8% in the case of certain designated investment entities, as defined in our declaration of trust), which may discourage third parties from conducting a tender offer or seeking other change of control transactions that could involve a premium price for our shares or otherwise benefit our shareholders.

Our organizational documents contain provisions that may have an anti-takeover effect and inhibit a change in our management.

(1) There are ownership limits and restrictions on transferability in our declaration of trust. In order for us to qualify as a REIT, no more than 50% of the value of our outstanding shares may be owned, actually or constructively, by five or fewer individuals at any time during the last half of each taxable year. To make sure that we will not fail to satisfy this requirement and for anti-takeover reasons, our declaration of trust generally prohibits any shareholder (other than an excepted holder or certain designated investment entities, as defined in our declaration of trust) from owning (actually, constructively or by attribution), more than 7% of the value or number of our outstanding common shares. Our declaration of trust provides an excepted holder limit that allows members of the Kite family (Al Kite, John Kite and Paul Kite, their family members and certain entities controlled by one or more of the Kites), as a group, to own more than 7% of our outstanding common shares, so long as, under the applicable tax attribution rules, no one

excepted holder treated as an individual would hold more than 21.5% of our common shares, no two excepted holders treated as individuals would own more than 28.5% of our common shares, no three excepted holders treated as individuals would own more than 35.5% of our common shares, no four excepted holders treated as individuals would own more than 42.5% of our common shares, and no five excepted holders treated as individuals would own more than 49.5% of our common shares. Currently, one of the excepted holders would be attributed all of the common shares owned by each other excepted holder and, accordingly, the excepted holders as a group would not be allowed to own in excess of 21.5% of our common shares. If at a later time, there were not one excepted holder that would be attributed all of the shares owned by the excepted holders as a group, the excepted holder limit would not permit each excepted holder to own 21.5% of our common shares. Rather, the excepted holder limit would prevent two or more excepted holders who are treated as individuals under the applicable tax attribution rules from owning a higher percentage of our common shares than the maximum amount of common shares that could be owned by any one excepted holder (21.5%), plus the maximum amount of common shares that could be owned by any one or more other individual common shareholders who are not excepted holders (7%). Certain entities that are defined as designated investment entities in our declaration of trust, which generally includes pension funds, mutual funds, and certain investment management companies, are permitted to own up to 9.8% of our outstanding common shares, so long as each beneficial owner of the shares owned by such designated investment entity would satisfy the 7% ownership limit if those beneficial owners owned directly their proportionate share of the common shares owned by the designated investment entity. Our Board of Trustees may waive, and has waived in the past, the 7% ownership limit or the 9.8% designated investment entity limit for a shareholder that is not an individual if such shareholder provides information and makes representations to the board that are satisfactory to the board, in its reasonable discretion, to establish that such person's ownership in excess of the 7% limit or the 9.8% limit, as applicable, would not jeopardize our qualification as a REIT. In addition, our declaration of trust contains certain other ownership restrictions intended to prevent us from earning income from related parties if such income would cause us to fail to comply with the REIT gross income requirements. The various ownership restrictions may:

- discourage a tender offer or other transactions or a change in management or control that might involve a premium price for our shares or otherwise be in the best interests of our shareholders; or
- compel a shareholder who has acquired our shares in excess of these ownership limitations to dispose of the additional shares and, as a result, to forfeit the benefits of owning the additional shares. Any acquisition of our common shares in violation of these ownership restrictions will be void ab initio and will result in automatic transfers of our common shares to a charitable trust, which will be responsible for selling the common shares to permitted transferees and distributing at least a portion of the proceeds to the prohibited transferees.

(2) Our declaration of trust permits our Board of Trustees to issue preferred shares with terms that may discourage a third party from acquiring us. Our declaration of trust permits our Board of Trustees to issue up to 40,000,000 preferred shares, having those preferences, conversion or other rights, voting powers, restrictions, limitations as to distributions, qualifications, or terms or conditions of redemption as determined by our Board. Thus, our Board could authorize the issuance of additional preferred shares with terms and conditions that could have the effect of discouraging a takeover or other transaction in which holders of some or a majority of our shares might receive a premium for their shares over the then-prevailing market price of our shares. In addition, any additional preferred shares that we issue likely would, like our Series A Preferred Shares, rank senior to our common shares with respect to payment of distributions, in which case we could not pay any distributions on our common shares until full distributions were paid with respect to such preferred shares.

(3) Our declaration of trust and bylaws contain other possible anti-takeover provisions. Our declaration of trust and bylaws contain other provisions that may have the effect of delaying, deferring or preventing a change in control of our company or the removal of existing management and, as a result, could prevent our shareholders from being paid a premium for their common shares over the then-prevailing market prices. These provisions include advance notice requirements for shareholder proposals and our Board of Trustees' power to reclassify shares and issue additional common shares or preferred shares and the absence of cumulative voting rights.

Certain provisions of Maryland law could inhibit changes in control.

Certain provisions of Maryland law may have the effect of inhibiting a third party from making a proposal to acquire us or of impeding a change of control under circumstances that otherwise could provide the holders of our common shares with the opportunity to realize a premium over the then-prevailing market price of such shares, including:

- “business combination moratorium/fair price” provisions that, subject to limitations, prohibit certain business combinations between us and an “interested shareholder” (defined generally as any person who beneficially owns 10% or more of the voting power of our shares or an affiliate thereof) for five years after the most recent date on which the shareholder becomes an interested shareholder, and thereafter imposes stringent fair price and super-majority shareholder voting requirements on these combinations; and

- “control share” provisions that provide that “control shares” of our company (defined as shares which, when aggregated with other shares controlled by the shareholder, entitle the shareholder to exercise one of three increasing ranges of voting power in electing trustees) acquired in a “control share acquisition” (defined as the direct or indirect acquisition of ownership or control of “control shares” from a party other than the issuer) have no voting rights except to the extent approved by our shareholders by the affirmative vote of at least two thirds of all the votes entitled to be cast on the matter, excluding all interested shares, and are subject to redemption in certain circumstances.

We have opted out of these provisions of Maryland law. However, our Board of Trustees may opt to make these provisions applicable to us at any time.

A substantial number of common shares eligible for future sale could cause our common share price to decline significantly.

If our shareholders sell, or the market perceives that our shareholders intend to sell, substantial amounts of our common shares in the public market, the market price of our common shares could decline significantly. These sales also might make it more difficult for us to sell equity or equity-related securities in the future at a time and price that we deem appropriate. As of December 31, 2012, we had outstanding 77,728,697 common shares. Of these shares, 77,247,877 are freely tradable with the remainder held generally by our “affiliates,” as that term is defined by Rule 144 under the Securities Act. In addition, 6,738,784 units of our Operating Partnership are owned by our executive officers and other individuals, and are redeemable by the holder for cash or, at our election, common shares. Pursuant to registration rights of certain of our executive officers and other individuals, we filed a registration statement with the SEC to register common shares issued (or issuable upon redemption of units in our Operating Partnership) in our formation transactions. As units are redeemed for common shares, the market price of our common shares could drop significantly if the holders of such shares sell them or are perceived by the market as intending to sell them.

Certain officers and trustees may have interests that conflict with the interests of shareholders.

Certain of our officers own limited partner units in our Operating Partnership. These individuals may have personal interests that conflict with the interests of our shareholders with respect to business decisions affecting us and our Operating Partnership, such as interests in the timing and pricing of property sales or refinancings in order to obtain favorable tax treatment. As a result, the effect of certain transactions on these unit holders may influence our decisions affecting these properties.

Departure or loss of our key officers could have an adverse effect on us.

Our future success depends, to a significant extent, upon the continued services of our existing executive officers. Our executive officers’ experience in real estate acquisition, development and finance are critical elements of our future success. We have employment agreements for one-year terms with each of our executive officers. These agreements automatically renew for a one-year term unless either we or the officer elects not to renew them. These agreements have been automatically renewed for our three executive officers through December 31, 2013. If one or more of our key executives were to die, become disabled or otherwise leave the company's employ, we may not be able to replace this person with an executive officer of equal skill, ability, and industry expertise. Until suitable replacements could be identified and hired, if at all, our operations and financial condition could be impaired.

We depend on external capital to fund our capital needs.

To qualify as a REIT, we are required to distribute to our shareholders each year at least 90% of our “REIT taxable income” (determined before the deduction for dividends paid and excluding net capital gains). In order to eliminate federal income tax, we are required to distribute annually 100% of our net taxable income, including capital gains.



Partly because of these distribution requirements, we may not be able to fund all future capital needs, including capital for property development and acquisitions, with income from operations. We therefore will have to rely on third-party sources of capital, which may or may not be available on favorable terms, if at all. Any additional debt we incur will increase our leverage, expose us to the risk of default and may impose operating restrictions on us, and any additional equity we raise could be dilutive to existing shareholders. Our access to third-party sources of capital depends on a number of things, including:

- general market conditions;
- the market's perception of our growth potential;
  - our current debt levels;
- our current and potential future earnings;
- our cash flow and cash distributions;
- our ability to qualify as a REIT for federal income tax purposes; and
  - the market price of our common shares.

If we cannot obtain capital from third-party sources, we may not be able to acquire or develop properties when strategic opportunities exist, satisfy our principal and interest obligations or make distributions to our shareholders.

Our rights and the rights of our shareholders to take action against our trustees and officers are limited.

Maryland law provides that a director or officer has limited liability in that capacity if he or she performs his or her duties in good faith, in a manner he or she reasonably believes to be in our best interests that an ordinarily prudent person in a like position would use under similar circumstances. Our declaration of trust and bylaws require us to indemnify our trustees and officers for actions taken by them in those capacities to the extent permitted by Maryland law.

Our shareholders have limited ability to prevent us from making any changes to our policies that they believe could harm our business, prospects, operating results or share price.

Our Board of Trustees has adopted policies with respect to certain activities. These policies may be amended or revised from time to time at the discretion of our Board of Trustees without a vote of our shareholders. This means that our shareholders will have limited control over changes in our policies. Such changes in our policies intended to improve, expand or diversify our business may not have the anticipated effects and consequently may adversely affect our business and prospects, results of operations and share price.

Our share price could be volatile and could decline, resulting in a substantial or complete loss of our shareholders' investment.

The stock markets (including The New York Stock Exchange, or the "NYSE," on which we list our common and preferred shares) have experienced significant price and volume fluctuations. The market price of our common and preferred shares could be similarly volatile, and investors in our shares may experience a decrease in the value of their shares, including decreases unrelated to our operating performance or prospects. Among the market conditions that may affect the market price of our publicly traded securities are the following:

- our financial condition and operating performance and the performance of other similar companies;
  - actual or anticipated differences in our quarterly operating results;
- changes in our revenues or earnings estimates or recommendations by securities analysts;

- publication by securities analysts of research reports about us or our industry;
  - additions and departures of key personnel;
- strategic decisions by us or our competitors, such as acquisitions, divestments, spin-offs, joint ventures, strategic investments or changes in business strategy;

- the reputation of REITs generally and the reputation of REITs with portfolios similar to ours;
- the attractiveness of the securities of REITs in comparison to securities issued by other entities (including securities issued by other real estate companies);
  - an increase in market interest rates, which may lead prospective investors to demand a higher distribution rate in relation to the price paid for our shares;
- the passage of legislation or other regulatory developments that adversely affect us or our industry including tax reform;
  - speculation in the press or investment community;
  - actions by institutional shareholders or hedge funds;
    - increase or decrease in dividends;
    - changes in accounting principles;
      - terrorist acts; and
  - general market conditions, including factors unrelated to our performance.

Moreover, an active trading market on the NYSE for our Series A Preferred Shares may not exist or, if it does exist, may not last, in which case the trading price of our Series A Preferred Shares could be adversely affected. In the past, securities class action litigation has often been instituted against companies following periods of volatility in their stock price. This type of litigation could result in substantial costs and divert our management's attention and resources.

Holders of our Series A Preferred Shares have extremely limited voting rights.

Holders of our Series A Preferred Shares have extremely limited voting rights. Our common shares are the only class of our equity securities carrying full voting rights. Voting rights for holders of Series A Preferred Shares exist primarily with respect to the ability to appoint additional trustees to our Board of Trustees in the event that six quarterly dividends (whether or not consecutive) payable on our Series A Preferred Shares are in arrears, and with respect to voting on amendments to our declaration of trust or our Series A Preferred Shares Articles Supplementary that materially and adversely affect the rights of Series A Preferred Shares holders or create additional classes or series of preferred shares that are senior to our Series A Preferred Shares. Other than in very limited circumstances, holders of our Series A Preferred Shares will not have voting rights.

## TAX RISKS

Failure of our company to qualify as a REIT would have serious adverse consequences to us and our shareholders.

We believe that we have qualified for taxation as a REIT for federal income tax purposes commencing with our taxable year ended December 31, 2004. We intend to continue to meet the requirements for qualification and taxation as a REIT, but we cannot assure shareholders that we will qualify as a REIT. We have not requested and do not plan to request a ruling from the IRS that we qualify as a REIT, and the statements in this Annual Report on Form 10-K are not binding on the IRS or any court. As a REIT, we generally will not be subject to federal income tax on our income

that we distribute currently to our shareholders. Many of the REIT requirements, however, are highly technical and complex. The determination that we are a REIT requires an analysis of various factual matters and circumstances that may not be totally within our control. For example, to qualify as a REIT, at least 95% of our gross income must come from specific passive sources, such as rent, that are itemized in the REIT tax laws. In addition, to qualify as a REIT, we cannot own specified amounts of debt and equity securities of some issuers. We also are required to distribute to our shareholders with respect to each year at least 90% of our "REIT taxable income" (determined before the deduction for dividends paid and excluding net capital gains). The fact that we hold substantially all of our assets through our Operating Partnership and its subsidiaries and joint ventures further complicates the application of the REIT requirements for us. Even a technical or inadvertent mistake could jeopardize our REIT status and, given the highly complex nature of the rules governing REITs and the ongoing importance of factual determinations, we cannot provide any assurance that we will continue to qualify as a REIT. Furthermore, Congress and the IRS might make changes to the tax laws and regulations, and the courts might issue new rulings, that make it more difficult, or impossible, for us to remain qualified as a REIT.

If we fail to qualify as a REIT for federal income tax purposes, and are unable to avail ourselves of certain savings provisions set forth in the Internal Revenue Code, we would be subject to federal income tax at regular corporate rates. As a taxable corporation, we would not be allowed to take a deduction for distributions to shareholders in computing our taxable income or pass through long term capital gains to individual shareholders at favorable rates. We also could be subject to the federal alternative minimum tax and possibly increased state and local taxes. We would not be able to elect to be taxed as a REIT for four years following the year we first failed to qualify unless the IRS were to grant us relief under certain statutory provisions. If we failed to qualify as a REIT, we would have to pay significant income taxes, which would reduce our net earnings available for investment or distribution to our shareholders. If we fail to qualify as a REIT, such failure would cause an event of default under our unsecured revolving credit facility and may adversely affect our ability to raise capital and to service our debt. This likely would have a significant adverse effect on our earnings and the value of our securities. In addition, we would no longer be required to pay any distributions to shareholders. If we fail to qualify as a REIT for federal income tax purposes and are able to avail ourselves of one or more of the statutory savings provisions in order to maintain our REIT status, we would nevertheless be required to pay penalty taxes of \$50,000 or more for each such failure.

We will pay some taxes even if we qualify as a REIT.

Even if we qualify as a REIT for federal income tax purposes, we will be required to pay certain federal, state and local taxes on our income and property. For example, we will be subject to income tax to the extent we distribute less than 100% of our REIT taxable income (including capital gains). Additionally, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which dividends paid by us in any calendar year are less than the sum of 85% of our ordinary income, 95% of our capital gain net income and 100% of our undistributed income from prior years. Moreover, if we have net income from “prohibited transactions,” that income will be subject to a 100% tax. In general, prohibited transactions are sales or other dispositions of property held primarily for sale to customers in the ordinary course of business. The determination as to whether a particular sale is a prohibited transaction depends on the facts and circumstances related to that sale. While we will undertake sales of assets if those assets become inconsistent with our long-term strategic or return objectives, we do not believe that those sales should be considered prohibited transactions, but there can be no assurance that the IRS would not contend otherwise. The need to avoid prohibited transactions could cause us to forego or defer sales of properties that our predecessors otherwise would have sold or that it might otherwise be in our best interest to sell.

In addition, any net taxable income earned directly by our taxable REIT subsidiaries, or through entities that are disregarded for federal income tax purposes as entities separate from our taxable REIT subsidiaries, will be subject to federal and possibly state corporate income tax. We have elected to treat Kite Realty Holdings, LLC as a taxable REIT subsidiary, and we may elect to treat other subsidiaries as taxable REIT subsidiaries in the future. In this regard, several provisions of the laws applicable to REITs and their subsidiaries ensure that a taxable REIT subsidiary will be subject to an appropriate level of federal income taxation. For example, a taxable REIT subsidiary is limited in its ability to deduct interest payments made to an affiliated REIT. In addition, the REIT has to pay a 100% penalty tax on some payments that it receives or on some deductions taken by the taxable REIT subsidiaries if the economic arrangements between the REIT, the REIT’s tenants, and the taxable REIT subsidiary are not comparable to similar arrangements between unrelated parties. Finally, some state and local jurisdictions may tax some of our income even though as a REIT we are not subject to federal income tax on that income because not all states and localities treat REITs the same way they are treated for federal income tax purposes. To the extent that we and our affiliates are required to pay federal, state and local taxes, we will have less cash available for distributions to our shareholders.

REIT distribution requirements may increase our indebtedness.

We may be required from time to time, under certain circumstances, to accrue income for tax purposes that has not yet been received. In such event, or upon our repayment of principal on debt, we could have taxable income without

sufficient cash to enable us to meet the distribution requirements of a REIT. Accordingly, we could be required to borrow funds or liquidate investments on adverse terms in order to meet these distribution requirements.

Dividends paid by REITs generally do not qualify for reduced tax rates.

The American Taxpayer Relief Act of 2012 (“ATRA”) was enacted on January 3, 2013. Under ATRA, for taxable years beginning in 2013, for noncorporate taxpayers, the maximum rate applicable to “qualified dividend income” paid by regular “C” corporations to U.S. shareholders generally is 20%, and there is no certainty as to how long this rate will be applicable. Dividends payable by REITs, however, generally are not eligible for the current reduced rate. Although ATRA does not adversely affect the taxation of REITs or dividends payable by REITs, it could cause noncorporate taxpayers to perceive investments in REITs to be relatively less attractive than investments in the stocks of regular “C” corporations that pay dividends, which could adversely affect the value of the shares of REITs, including our common shares.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None

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## ITEM 2. PROPERTIES

## Retail Operating Properties

As of December 31, 2012, we owned interests in a portfolio of 54 retail operating properties totaling 8.4 million square feet of gross leasable area (“GLA”) (including non-owned anchor space). The following tables set forth more specific information with respect to the Company’s retail operating properties as of December 31, 2012:

## OPERATING RETAIL PROPERTIES - TABLE I

| Property <sup>1</sup>            | State | MSA         | Year Built/Renovated | Year Added to Operating Portfolio | Acquired, Redeveloped, or Developed | Total GLA <sup>2</sup> | Owned GLA <sup>2</sup> | Percentage of Owned GLA Leased <sup>3</sup> |
|----------------------------------|-------|-------------|----------------------|-----------------------------------|-------------------------------------|------------------------|------------------------|---|
| 12th Street Plaza                | FL    | Vero Beach  | 1978/2003            | 2012                              | Acquired                            | 141,323                | 138,268                | 96.6 %                                      |
| Bayport Commons <sup>7</sup>     | FL    | Oldsmar Ft. | 2008                 | 2008                              | Developed                           | 268,556                | 97,112                 | 88.9 %                                      |
| Cobblestone Plaza                | FL    | Lauderdale  | 2011                 | 2011                              | Developed                           | 143,493                | 133,214                | 97.1 %                                      |
| Cove Center                      | FL    | Stuart      | 1984/2008            | 2012                              | Acquired                            | 154,696                | 154,696                | 96.7 %                                      |
| Estero Town Commons <sup>7</sup> | FL    | Naples      | 2006                 | 2007                              | Developed                           | 206,600                | 25,631                 | 56.9 %                                      |
| Indian River Square              | FL    | Vero Beach  | 1997/2004            | 2005                              | Acquired                            | 379,246                | 142,706                | 95.9 %                                      |
| International Speedway Square    | FL    | Daytona     | 1999                 | 1999                              | Developed                           | 242,995                | 231,023                | 98.3 %                                      |
| King's Lake Square               | FL    | Naples      | 1986                 | 2003                              | Acquired                            | 85,497                 | 85,497                 | 89.3 %                                      |
| Lithia Crossing                  | FL    | Tampa       | 2003                 | 2011                              | Acquired                            | 96,513                 | 91,067                 | 90.0 %                                      |
| Pine Ridge Crossing              | FL    | Naples      | 1993                 | 2006                              | Acquired                            | 258,874                | 105,515                | 94.9 %                                      |
| Riverchase Plaza                 | FL    | Naples      | 1991/2001            | 2006                              | Acquired                            | 78,380                 | 78,330                 | 97.4 %                                      |
| Shops at Eagle Creek             | FL    | Naples      | 1983                 | 2003                              | Redeveloped                         | 72,271                 | 69,980                 | 87.9 %                                      |
| Tarpon Bay Plaza                 | FL    | Naples      | 2007                 | 2007                              | Developed                           | 276,346                | 82,547                 | 94.6 %                                      |
| Gainesville Plaza                | FL    | Gainesville | 1970                 | 2004                              | Acquired                            | 177,826                | 177,826                | 90.9 %                                      |
| Waterford Lakes Village          | FL    | Orlando     | 1997                 | 2004                              | Acquired                            | 77,948                 | 77,948                 | 96.1 %                                      |
| Kedron Village                   | GA    | Atlanta     | 2006                 | 2006                              | Developed                           | 282,125                | 157,345                | 89.2 %                                      |

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|                                    |    |              |           |      |             |         |         |       |   |
|------------------------------------|----|--------------|-----------|------|-------------|---------|---------|-------|---|
| Publix at Acworth                  | GA | Atlanta      | 1996      | 2004 | Acquired    | 69,628  | 69,628  | 81.6  | % |
| The Centre at Panola               | GA | Atlanta      | 2001      | 2004 | Acquired    | 73,079  | 73,079  | 93.6  | % |
| Fox Lake Crossing                  | IL | Chicago      | 2002      | 2005 | Acquired    | 99,072  | 99,072  | 87.8  | % |
| Naperville Marketplace             | IL | Chicago      | 2008      | 2008 | Developed   | 169,600 | 83,763  | 98.1  | % |
| 54th & College                     | IN | Indianapolis | 2008      | 2008 | Developed   | 20,100  | —       | *     |   |
| Beacon Hill7                       | IN | Crown Point  | 2006      | 2007 | Developed   | 127,821 | 57,191  | 80.5  | % |
| Boulevard Crossing                 | IN | Kokomo       | 2004      | 2004 | Developed   | 213,696 | 124,629 | 95.9  | % |
| Bridgewater Marketplace            | IN | Indianapolis | 2008      | 2008 | Developed   | 50,820  | 25,975  | 68.2  | % |
| Cool Creek Commons                 | IN | Indianapolis | 2005      | 2005 | Developed   | 137,107 | 124,646 | 95.6  | % |
| DePauw University Bookstore & Cafe | IN | Greencastle  | 2012      | 2012 | Developed   | 11,974  | 11,974  | 100.0 | % |
| Eddy Street Commons (Retail Only)  | IN | South Bend   | 2009      | 2010 | Developed   | 88,143  | 88,143  | 92.8  | % |
| Fishers Station4                   | IN | Indianapolis | 1989      | 2004 | Acquired    | 116,885 | 116,885 | 95.3  | % |
| Geist Pavilion                     | IN | Indianapolis | 2006      | 2006 | Developed   | 64,114  | 64,114  | 79.5  | % |
| Glendale Town Center               | IN | Indianapolis | 1958/2008 | 2008 | Redeveloped | 685,827 | 392,427 | 98.5  | % |
| Greyhound Commons                  | IN | Indianapolis | 2005      | 2005 | Developed   | 153,187 | —       | *     |   |
| Hamilton Crossing Centre           | IN | Indianapolis | 1999      | 2004 | Acquired    | 87,353  | 82,353  | 98.3  | % |
| Red Bank Commons                   | IN | Evansville   | 2005      | 2006 | Developed   | 324,308 | 34,258  | 67.3  | % |
| Rivers Edge                        | IN | Indianapolis | 2011      | 2011 | Redeveloped | 149,209 | 149,209 | 100.0 | % |
| Stoney Creek Commons               | IN | Indianapolis | 2000      | 2000 | Developed   | 189,527 | 84,330  | 100.0 | % |
| The Corner                         | IN | Indianapolis | 1984/2003 | 1984 | Developed   | 42,534  | 42,534  | 93.8  | % |
| Traders Point                      | IN | Indianapolis | 2005      | 2005 | Developed   | 348,835 | 279,684 | 99.2  | % |
| Traders Point II                   | IN | Indianapolis | 2005      | 2005 | Developed   | 46,600  | 46,600  | 63.5  | % |
| Whitehall Pike                     | IN | Bloomington  | 1999      | 1999 | Developed   | 128,997 | 128,997 | 100.0 | % |
| Zionsville Walgreens               | IN | Indianapolis | 2012      | 2012 | Developed   | 14,550  | 14,550  | 100.0 | % |
| Oleander Place                     | NC | Wilmington   | 2012      | 2012 | Redeveloped | 47,610  | 45,530  | 100.0 | % |
| Ridge Plaza                        | NJ | Oak Ridge    | 2002      | 2003 | Acquired    | 115,088 | 115,088 | 79.9  | % |
|                                    | OH | Cincinnati   | 1995      | 2004 | Acquired    | 236,230 | 236,230 | 100.0 | % |

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|                        |    |             |           |      |             |         |           |           |        |
|------------------------|----|-------------|-----------|------|-------------|---------|-----------|-----------|--------|
| Eastgate Pavilion      |    |             |           |      |             |         |           |           |        |
| Cornelius              |    |             |           |      |             |         |           |           |        |
| Gateway7               | OR | Portland    | 2006      | 2007 | Developed   | 35,800  | 21,324    | 62.3      | %      |
| Shops at Otty5         | OR | Portland    | 2004      | 2004 | Developed   | 154,845 | 9,845     | 100.0     | %      |
| Shoppes at Plaza Green |    |             |           |      |             |         |           |           |        |
| Publix at Woodruff     | SC | Greenville  | 2000      | 2012 | Acquired    | 195,534 | 195,534   | 94.8      | %      |
| Burlington             |    |             |           |      |             |         |           |           |        |
| Coat Factory6          | TX | San Antonio | 1992/2000 | 2000 | Redeveloped | 107,400 | 107,400   | 100.0     | %      |
| Cedar Hill Village     |    |             |           |      |             |         |           |           |        |
| Market Street Village  | TX | Dallas      | 2002      | 2004 | Acquired    | 139,092 | 44,214    | 97.0      | %      |
| Plaza at Cedar Hill    |    |             |           |      |             |         |           |           |        |
| Plaza Volente          | TX | Hurst       | 1970/2004 | 2005 | Acquired    | 163,625 | 156,625   | 100.0     | %      |
| Plaza at Cedar Hill    | TX | Dallas      | 2000      | 2004 | Acquired    | 303,458 | 303,458   | 98.2      | %      |
| Plaza Volente          | TX | Austin      | 2004      | 2005 | Acquired    | 160,333 | 156,333   | 96.9      | %      |
| Sunland                |    |             |           |      |             |         |           |           |        |
| Towne Centre           | TX | El Paso     | 1996      | 2004 | Acquired    | 311,413 | 306,437   | 88.6      | %      |
| 50th & 12th            | WA | Seattle     | 2004      | 2004 | Developed   | 14,500  | 14,500    | 100.0     | %      |
|                        |    |             |           |      |             | TOTAL   | 8,408,638 | 5,823,319 | 94.2 % |

OPERATING RETAIL PROPERTIES - TABLE I (continued)

- 
- \* Property consists of ground leases only and, therefore, no Owned GLA. 54th & College is a single ground lease property; Greyhound Commons has two of four outlots leased.
- 1 All properties are wholly owned, except as indicated. Unless otherwise noted, each property is owned in fee simple by the Company.
- 2 Owned GLA represents gross leasable area that is owned by the Company. Total GLA includes Owned GLA, square footage attributable to non-owned anchor space, and non-owned structures on ground leases.
- 3 Percentage of Owned GLA Leased reflects Owned GLA/net rentable area ("NRA") leased as of December 31, 2012, except for Greyhound Commons and 54th & College (see \*).
- 4 This property is divided into two parcels: a grocery store and small shops. The Company owns a 25% interest in the small shops parcel through a joint venture and a 100% interest in the grocery store. The joint venture partner is entitled to an annual preferred payment of \$106,000. All remaining cash flow is distributed to the Company.
- 5 The Company does not own the land at this property. It has leased the land pursuant to two ground leases that expire in 2017. The Company has six five-year options to renew this lease.
- 6 The Company does not own the land at this property. It has leased the land pursuant to a ground lease that expires in 2013. The Company has four remaining five-year renewal options and a right of first refusal to purchase the land.
- 7 The Company owns and manages the following properties through joint ventures with third parties: Beacon Hill (50%); Cornelius Gateway (80%); and Bayport Commons (60%).

## OPERATING RETAIL PROPERTIES – TABLE II

| Property                      | State | MSA            | Encumbrances | Annualized<br>Base Rent<br>Revenue <sup>1</sup> | Annualized<br>Ground<br>Lease<br>Revenue | Annualized<br>Total<br>Retail<br>Revenue | Percentage<br>of<br>Annualized<br>Total Retail<br>Revenue | Base<br>Rent<br>Per<br>Leased<br>GLA <sup>2</sup> | Major Tenants<br>and<br>Non-Owned<br>Anchors <sup>3</sup>                         |
|-------------------------------|-------|----------------|--------------|---|--|--|---|---|---|
| 12th Street Plaza             | FL    | Vero Beach     |              | \$7,765,978                                     | \$1,252,327                              | \$ -1,252,327                            | 1.69%   | \$9.37  | Publix, Stein Mart, Tuesday Morning, Sunshine Furniture, Planet Fitness           |
| Bayport Commons               | FL    | Oldsmar        | 12,914,303   | 1,579,951                                       | 250,000                                  | 3,515,993                                | 4.73%   | 25.25   | PetSmart, Michaels, Target (non-owned)  |
| Cobblestone Plaza             | FL    | Ft. Lauderdale |              | -3,265,993                                      |  |  |   |   | Whole Foods, Party City, All Pets Emporium  |
| Cove Center                   | FL    | Stuart         |              | -1,431,464                                      | -  | 1,431,464                                | 1.93%   | 9.57  | Publix, Beall's   |
| Estero Town Commons           | FL    | Naples         |              | - 339,704                                       | 750,000                                  | 1,089,704                                | 1.47%   | 23.30   | Lowe's Home Improvement   |
| Indian River Square           | FL    | Vero Beach     |              |   | 125,000                                  | 1,602,601                                | 2.16%   | 10.79   | Beall's, Office Depot, Target (non-owned), Lowe's Home Improvement (non-owned)    |
| International Speedway Square | FL    | Daytona        | 12,658,987   | 1,477,601                                       | 418,475                                  | 2,787,943                                | 3.75%   | 10.44   | Bed Bath & Beyond, Stein Mart, Old Navy, Staples, Michaels, Dick's Sporting Goods |
| King's Lake Square            | FL    | Naples         |              | - 861,180                                       |  | 861,180                                  | 1.16%   | 11.28   | Publix, Retro Fitness   |
| Lithia Crossing               | FL    | Tampa          |              | -1,144,571                                      | 72,000                                   | 1,216,571                                | 1.64%   | 13.97   | Stein Mart  |
| Pine Ridge Crossing           | FL    | Naples         |              |   | -  | 1,597,003                                | 2.15%   | 15.95   | Publix, Target (non-owned), Beall's (non-owned)                                   |
| Riverchase Plaza              | FL    | Naples         | 17,285,953   | 1,597,003                                       | -  | 1,122,118                                | 1.51%   | 14.70   | Publix  |
| Shops at Eagle Creek          | FL    | Naples         | 10,371,572   | 1,122,118                                       | 55,104                                   | 922,526                                  | 1.24%   | 14.11   | Staples, Lowe's Home Improvement  |

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|                                      |    |              |            |         |           |       |       |  |
|--------------------------------------|----|--------------|------------|---------|-----------|-------|-------|--|
| Tarpon Bay Plaza                     | FL | Naples       |            | 100,000 | 1,765,782 | 2.38% | 21.32 | (non-owned)<br>Cost Plus, A C Moore, Staples, Target |
|                                      |    |              | —          |         |           |       |       | (non-owned)  |
| Gainesville Plaza                    | FL | Gainesville  |            | -       | 833,025   | 1.12% | 5.15  | Books-A-Million, Save-A-Lot, Wal-Mart                |
|                                      |    |              | —          |         | 833,025   |       |       |  |
| Waterford Lakes Village              | FL | Orlando      |            | -       | 913,496   | 1.23% | 12.19 | Winn-Dixie   |
|                                      |    |              | —          |         | 913,496   |       |       |  |
| Kedron Village                       | GA | Atlanta      |            | -       | 2,411,464 | 3.24% | 17.18 | Bed Bath & Beyond, Ross, PETCO, Target               |
|                                      |    |              | 29,464,314 |         | 2,411,464 |       |       | (non-owned)  |
| Publix at Acworth                    | GA | Atlanta      |            | -       | 645,107   | 0.87% | 11.35 | Publix   |
|                                      |    |              | —          |         | 645,107   |       |       |  |
| The Centre at Panola                 | GA | Atlanta      |            | -       | 795,662   | 1.07% | 11.64 | Publix   |
|                                      |    |              | 3,035,797  |         | 795,662   |       |       |  |
| Fox Lake Crossing                    | IL | Chicago      |            | -       | 1,165,857 | 1.57% | 13.40 | Dominick's Finer Foods                               |
|                                      |    |              | —          |         | 1,165,857 |       |       |  |
| Naperville Marketplace               | IL | Chicago      |            | -       | 1,050,501 | 1.41% | 12.79 | TJ Maxx, PetSmart, Caputo's                          |
|                                      |    |              | —          |         | 1,050,501 |       |       | (non-owned)  |
| 54th & College                       | IN | Indianapolis |            | 260,000 | 260,000   | 0.35% | -     | The Fresh Market                                     |
|                                      |    |              | —          |         | -         |       |       | (non-owned)  |
| Beacon Hill                          | IN | Crown Point  |            | -       | 678,147   | 0.91% | 14.73 | Strack & Van Til                                     |
|                                      |    |              | 7,041,750  |         | 678,147   |       |       | (non-owned), Walgreens                               |
| Boulevard Crossing                   | IN | Kokomo       |            | -       | 1,677,655 | 2.26% | 14.04 | PETCO, TJ Maxx, Ulta Salon, Kohl's                   |
|                                      |    |              | —          |         | 1,677,655 |       |       | (non-owned)  |
| Bridgewater Marketplace              | IN | Indianapolis |            | -       | 306,929   | 0.41% | 17.33 | Walgreens  |
|                                      |    |              | 2,000,000  |         | 306,929   |       |       | (non-owned)  |
| Cool Creek Commons                   | IN | Indianapolis |            | -       | 1,942,719 | 2.61% | 16.31 | The Fresh Market, Stein Mart, Bang Fitness           |
|                                      |    |              | 17,166,085 |         | 1,942,719 |       |       |  |
| DePauw University Bookstore and Café | IN | Greencastle  |            | -       | 100,119   | 0.13% |       | Folletts, Starbucks                                  |
|                                      |    |              | —          |         | 100,119   |       |       |  |
| Eddy Street Commons                  | IN | South Bend   |            | -       | 1,922,901 | 2.59% | 23.51 | Hammes Bookstore, Urban Outfitters                   |
|                                      |    |              | 25,064,365 |         | 1,922,901 |       |       |  |
| Fishers Station                      | IN | Indianapolis |            | -       | 1,281,804 | 1.72% | 11.51 | Marsh Supermarkets, Goodwill, Dollar                 |
|                                      |    |              | 8,000,000  |         | 1,281,804 |       |       |  |

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| Geist Pavilion           | IN | Indianapolis | 11,003,937 | 856,279 | -         | 856,279           | 1.15% | 16.80 | Tree<br>Goodwill, Ace Hardware  |
|--------------------------|----|--------------|------------|---------|-----------|-------------------|-------|-------|---|
| Glendale Town Center     | IN | Indianapolis |            |         | -         | 2,591,761         | 3.49% | 6.70  | Macy's,<br>Landmark<br>Theatres, Staples,<br>Indianapolis<br>Library,<br>Lowe's Home<br>Improvement<br>(non-owned),<br>Target<br>(non-owned),<br>Walgreens<br>(non-owned) |
|                          |    |              |            |         |           | -2,591,761        |       |       |   |
| Greyhound Commons        | IN | Indianapolis | —          | -       | 221,748   | 221,748           | 0.30% | -     | Lowe's Home<br>Improvement<br>(non-owned)   |
| Hamilton Crossing Centre | IN | Indianapolis |            |         | 78,650    | 1,584,672         | 2.13% | 18.60 |   |
|                          |    |              |            |         |           | -1,506,022        |       |       | Office Depot  |
| Red Bank Commons         | IN | Evansville   | —          | 316,356 |           | 316,356           | 0.43% | 13.72 | Wal-Mart<br>(non-owned),<br>Home Depot<br>(non-owned)   |
| Rivers Edge              | IN | Indianapolis |            |         |           | 2,834,774         | 3.81% | 19.00 | Buy Buy Baby,<br>Nordstrom Rack,<br>The Container<br>Store, Arhaus<br>Furniture   |
|                          |    |              |            |         |           | —                 |       |       |   |
| Stoney Creek Commons     | IN | Indianapolis |            |         |           | 998,823           | 1.34% | 11.84 | HH Gregg ,<br>Office Depot,<br>Lowe's Home<br>Improvement<br>(non-owned)  |
|                          |    |              |            |         |           | —                 |       |       |   |
| The Corner               | IN | Indianapolis | —          | 613,210 |           | 613,210           | 0.83% | 15.37 | Hancock Fabrics   |
| Traders Point            | IN | Indianapolis |            |         | 4,105,562 | 435,000 4,540,562 | 6.11% | 14.80 | Dick's Sporting<br>Goods, AMC<br>Theatre, Marsh,<br>Bed Bath &<br>Beyond,<br>Michaels, Old<br>Navy, PetSmart  |
|                          |    |              |            |         |           | 45,091,190        |       |       |   |
| Traders Point II         | IN | Indianapolis |            |         |           | 773,511           | 1.04% | 26.13 |   |
| Whitehall Pike           | IN | Bloomington  |            |         |           | 1,014,000         | 1.36% | 7.86  | Lowe's Home<br>Improvement  |
| Zionsville               |    |              |            |         |           | 426,000           | 0.57% | 29.28 |   |
| Walgreens                | IN | Indianapolis |            |         |           | 3,340,940         |       |       | Walgreens   |





## OPERATING RETAIL PROPERTIES – TABLE II (continued)

| Property   | State | MSA            | Encumbrances | Annualized<br>Base Rent<br>Revenue <sup>1</sup> | Annualized<br>Ground<br>Lease<br>Revenue | Annualized<br>Total Retail<br>Revenue | Percentage<br>of<br>Annualized<br>Total Retail<br>Revenue | Base<br>Rent<br>Per<br>GLA <sup>2</sup> | Major Tenants<br>and<br>Non-Owned<br>Anchors <sup>3</sup>   |
|--|-------|----------------|--------------|---|--|---------------------------------------|---|---|---|
| Oleander<br>Place                                      | NC    | Wilmington     | —            | 727,784   | 80,000                                   | 807,784                               | 1.09%   | 15.98                                   | Whole Foods   |
| Ridge<br>Plaza   | NJ    | Oak Ridge      | 14,243,655   | 1,476,023                                       | -  | 1,476,023                             | 1.99%   | 16.06                                   | A&P Grocery,<br>CVS   |
| Eastgate<br>Pavilion                                   | OH    | Cincinnati     |              | 2,139,270                                       | -  | 2,139,270                             | 2.88%   | 9.06                                    | Best Buy,<br>Dick's<br>Sporting<br>Goods, Value<br>City Furniture,<br>PetSmart,<br>DSW                                |
|  |       |                | 16,482,000   |   |  |                                       |   |   |   |
| Cornelius<br>Gateway<br>Shops at<br>Otty               | OR    | Portland       | —            | 268,608   | -  | 268,608                               | 0.36%   | 20.22                                   | FedEx/Kinko's   |
| Shoppes at<br>Plaza<br>Green                           | OR    | Portland       | —            | 277,494   | 136,300                                  | 413,794                               | 0.56%   | 28.19                                   | Wal-Mart<br>(non-owned)   |
|  | SC    | Greenville     |              | 2,236,271                                       | -  | 2,236,271                             | 3.01%   | 12.07                                   | Bed Bath &<br>Beyond,<br>Christmas<br>Tree Shops,<br>Sears, Party<br>City, Shoe<br>Carnival, AC<br>Moore, Old<br>Navy |
| Publix at<br>Woodruff<br>Burlington<br>Coat<br>Factory | SC    | Greenville     | —            | 676,208   | -  | 676,208                               | 0.91%   | 10.21                                   | Publix  |
|  |       |                |              | 537,000   | -  | 537,000                               | 0.72%   | 5.00                                    | Burlington<br>Coat Factory  |
| Cedar Hill<br>Village                                  | TX    | San<br>Antonio | —            | 726,156   | -  | 726,156                               | 0.98%   | 16.94                                   | 24 Hour<br>Fitness, JC<br>Penney<br>(non-owned)   |
| Market<br>Street<br>Village                            | TX    | Hurst          |              | 1,802,597                                       | 33,000                                   | 1,835,597                             | 2.47%   | 11.51                                   | Jo-Ann Fabric,<br>Ross, Office<br>Depot, Buy<br>Buy Baby  |
| Plaza at<br>Cedar Hill                                 | TX    | Dallas         | —            | 3,655,482                                       | -  | 3,655,482                             | 4.92%   | 12.27                                   | Hobby Lobby,<br>Office Max,<br>Ross,<br>Marshalls,  |

|                     |    |              |                      |                     |                    |                     |             |                |   |
|---------------------|----|--------------|----------------------|---------------------|--------------------|---------------------|-------------|----------------|---|
|                     |    |              |                      |                     |                    |                     |             |                | Sprouts<br>Farmers<br>Market,<br>Toys "R"<br>Us/Babies "R"<br>Us, HMY<br>Roomstore,<br>DSW  |
| P l a z a           |    |              |                      | 2,367,204           | 110,000            | 2,477,204           | 3.33%       | 15.62          | H-E-B   |
| Volente             | TX | Austin       | 27,297,725           |                     |                    |                     |             |                | Grocery   |
| S u n l a n d       | TX | El Paso      |                      | 2,974,527           | 115,290            | 3,089,817           | 4.16%       | 10.96          | PetSmart,<br>Ross, HMY<br>Roomstore,<br>Kmart, Bed<br>Bath &<br>Beyond, Specs<br>Fine Wines |
| T o w n e<br>Centre |    |              | 24,599,344           |                     |                    |                     |             |                |   |
| 5 0 t h &           |    |              |                      | 475,000             | -                  | 475,000             | 0.64%       | 32.76          | Walgreens   |
| 12th                | WA | Seattle      | 4,125,671            |                     |                    |                     |             |                |   |
|                     |    | <b>TOTAL</b> | <b>\$326,738,983</b> | <b>\$71,075,890</b> | <b>\$3,240,567</b> | <b>\$74,316,457</b> | <b>100%</b> | <b>\$12.95</b> |   |

1 Annualized Base Rent Revenue represents the contractual rent for December 2012 for each applicable property, multiplied by 12. This table does not include Annualized Base Rent from development property tenants open for business as of December 31, 2012. Excludes tenant reimbursements.

2 Owned GLA represents gross leasable area that is owned by the Company. Total GLA includes Owned GLA, square footage attributable to non-owned anchor space and non-owned structures on ground leases.

Commercial Properties

As of December 31, 2012, we owned interests in two operating commercial properties totaling 0.4 million square feet of NRA and an associated parking garage. The following sets forth more specific information with respect to the Company's commercial properties as of December 31, 2012:

OPERATING COMMERCIAL PROPERTIES

| Property   | MSA          | Year Built/<br>Renovated | Acquired,<br>Redeveloped<br>or<br>Developed | Encumbrances | Owned<br>NRA | Percentage<br>of Owned<br>NRA<br>Leased | Annualized<br>Base Rent <sup>1</sup> | Percentage<br>of<br>Annualized<br>Commercial<br>Base Rent | Base<br>Rent<br>Per<br>Sq. Ft. | Major<br>Tenants  |
|--|--------------|--------------------------|---|--------------|--------------|---|--------------------------------------|---|--------------------------------|---|
| Indiana  |              |                          |   |              |              |   |                                      |   |                                | Indiana Supreme Court, City Securities, Kite Realty Group, Lumina |
| 30 South Union Station Parking Garage            | Indianapolis | 1905/2002                | Redeveloped                                 | \$20,476,090 | 300,095      | 91.9%                                   | \$4,841,650                          | 81.3%   | \$17.57                        | Foundation  |
| Eddy Street Office (part of Eddy Street Commons) | Indianapolis | 1986                     | Acquired                                    | —            | N/A          | N/A                                     | N/A                                  | N/A   | N/A                            | Denison Parking   |
| 4  | South Bend   | 2009                     | Developed                                   | —            | 81,628       | 100.0%                                  | 1,116,736                            | 18.7%   | 13.68                          | University of Notre Dame Offices                                  |
|  |              |                          | TOTAL                                       | \$20,476,090 | 381,723      | 93.6%                                   | \$5,958,386                          | 100.0%  | \$16.68                        |   |

1 Annualized Base Rent represents the monthly contractual rent for December 2012 for each applicable property, multiplied by 12. Excludes tenant reimbursements.

2 Annualized Base Rent includes \$779,507 from the Company and subsidiaries as of December 31, 2012.

3 The garage is managed by a third party.

4 The Company also owns Eddy Street Commons in South Bend, Indiana along with a parking garage that serves a hotel and the office and retail components of the property.



In-Process Development / Redevelopment Projects

In addition to our operating retail properties, as of December 31, 2012, we owned interests in six in-process development and redevelopment projects that are expected to contain 1.3 million square feet of gross leasable area (including non-owned anchor space) upon completion. The following sets forth more specific information with respect to the Company's retail development properties as of December 31, 2012:

| Project  | Company Ownership % | Project Type  | MSA          | Encumbrances | Actual/Projected Opening Date1 | Projected Owned GLA2 | Projected Total GLA3 | Percent of Owned GLA Pre-Leased/Committed5 | Total Estimated Project Cost6 | Cost Incurred as of December 31, 20126 | Major Tenants as of December 31, 20127                              |
|--|---------------------|---------------|--------------|--------------|--------------------------------|----------------------|----------------------|--|-------------------------------|--|---|
| Delray Marketplace, FL8  | 50%                 | Development   | Delray Beach | \$43,225,945 | Q4 2012                        | 254,686              | 265,399              | 80.9%                                      | \$ 95,000                     | \$ 89,075                              | P<br>F<br>T<br>G<br>C<br>C<br>C<br>W<br>H<br>M<br>J<br>A<br>B       |
| Holly Springs Towne Center (formerly New Hill Place), NC – Phase I | 100%                | Development   | Raleigh      | 8,949,409    | Q1 2012                        | 204,936              | 374,334              | 85.4%                                      | 57,000                        | 38,072                                 | T<br>(n<br>D<br>S<br>G<br>M<br>M<br>P<br>C<br>C<br>U<br>S<br>P<br>I |
| Four Corner Square / Maple Valley, WA                              | 100%                | Redevelopment | Seattle      | 12,625,273   | Q1 2011                        | 108,523              | 118,523              | 86.5%                                      | 23,500                        | 19,827                                 | I<br>D<br>I<br>B<br>H<br>W<br>G<br>C                                |

|   |      |                            |              |         |         |           |       |           |           |
|---|------|----------------------------|--------------|---------|---------|-----------|-------|-----------|-----------|
| 9   |      |                            |              |         |         |           |       |           |           |
| Rangely Crossing (formerly The Centre), IN            | 100% | Redevelopment Indianapolis | 4,014,582    | Q2 2013 | 84,327  | 84,327    | 94.5% | 15,500    | 2,939     |
| Parkside Commons, NC – Phase I3                       | 100% | Development Raleigh        | 13,604,000   | Q2 2014 | 8,979   | 291,144   | 53.5% | 39,000    | 12,967    |
| Bolton Plaza, FL                                      | 100% | Redevelopment Jacksonville | —            | Q1 2011 | 55,637  | 155,637   | 84.2% | 10,300    | 3,173     |
| Total In-Process Development / Redevelopment Projects |      |                            | \$82,419,209 |         | 907,088 | 1,289,364 | 81.4% | \$240,300 | \$166,053 |

Cost incurred as of December 31, 2012 included in Construction in progress on consolidated balance sheet7 \$ 145,626

- 1 

Opening Date is defined as the first date a tenant is open for business or a ground lease payment is made. Stabilization (i.e., 85% occupied) typically occurs within six to twelve months after the opening date.
- 2 

Projected Owned GLA represents gross leasable area we project we will own. It excludes square footage that we project will be attributable to non-owned outlot structures on land owned by us and expected to be ground leased to tenants. It also excludes non-owned anchor space.
- 3 

Projected Total GLA includes Projected Owned GLA, projected square footage attributable to non-owned outlot structures on land that we own, and non-owned anchor space that currently exists or is under construction.
- 4 

Includes tenants that have taken possession of their space or have begun paying rent.
- 5 

Excludes outlot land parcels owned by the Company and ground leased to tenants. Includes leases under negotiation for approximately 16,628 square feet for which the Company has signed non-binding letters of intent.

- 6 Dollars in thousands. Reflects both the Company's and partners' share of costs.
- 7 Cost incurred is reclassified to fixed assets on the consolidated balance sheet on a pro-rata basis as portions of the asset are placed in service.
- 8 The Company owns Delray Marketplace through a joint venture through which it earns a preferred return (which is expected to deliver the majority of the joint venture's cash flow to the Company), and 50% of the joint venture's cash flow thereafter.
- 9 Total estimated project cost for Four Corner Square/Maple Valley is shown net of projected sales of \$9.9 million. The cost incurred represents the cost primarily related to the Maple Valley land and site work performed to date.

## Future Development and Redevelopment Activity

In addition to our in-process development and redevelopment pipeline, as displayed in the table above, we have interests in four future development and redevelopment projects, which include land parcels that are in various stages of preparation for construction to commence, including pre-leasing activity and negotiations for third party financings. With respect to each asset in the future development pipeline, our policy is to not commence vertical construction until pre-established leasing thresholds are achieved and the requisite third-party financing is in place. As of December 31, 2012, this future pipeline consisted of four projects that are expected to contain 1.0 million square feet at a total estimated project cost of \$131.9 million.

| Project                                 | Project Type  | MSA     | Company Ownership % | Encumbrances | Estimated Total GLA <sup>1</sup> | Total Estimated Project Cost <sup>1,2</sup> | Cost Incurred as of Dec. 31, 2012 <sup>2</sup> | Major Tenants and Non-owned Anchors                          |
|---|---------------|---------|---------------------|--------------|----------------------------------|---|--|--|
| Courthouse Shadows, FL3                 | Redevelopment | Naples  | 100%                | \$ —         | 134,867                          | \$ 2,500                                    | \$ 442   | Publix, Office Max   |
| Broadstone Station, NC                  | Development   | Raleigh | 100%                | —            | 345,000                          | 19,100                                      | 16,261   | Shops, Pad Sales, Jr. Boxes, Super Wal-Mart (non-owned)      |
| Holly Springs Towne Center, NC Phase II | Development   | Raleigh | 100%                | —            | 170,000                          | 44,300                                      | 15,937   | Target (non-owned), Frank Theatres, and three Junior Anchors |
| Parkside Town Commons, NC – Phase II    | Development   | Raleigh | 100%                | —            | 306,350                          | 66,000                                      | 18,148   | Frank Theatres, Jr. Boxes, Restaurants                       |
| <b>TOTAL</b>                            |               |         |                     | <b>\$ —</b>  | <b>956,217</b>                   | <b>\$131,900</b>                            | <b>\$ 50,788</b>                               |  |

1 Total Estimated Project Cost and Estimated Total GLA based on preliminary site plans and include non-owned anchor space that exists or is currently under construction.

2 Dollars in thousands.

3 Redevelopment properties are not reflected in operating portfolio statistics.





## Land Held for Future Development

As of December 31, 2012, we owned interests in land parcels comprising 91 acres that are expected to be used for future expansion of existing properties, development of new retail or commercial properties or sold to third parties.

## Tenant Diversification

No individual retail or commercial tenant accounted for more than 4.2% of the portfolio's annualized base rent for the year ended December 31, 2012. The following table sets forth certain information for the largest 10 tenants and non-owned anchor tenants (based on total GLA) open for business or for which ground lease payments are being made at the Company's retail properties based on minimum rents in place as of December 31, 2012:

## TOP 10 RETAIL TENANTS BY GROSS LEASABLE AREA

| Tenant                               | Number of Stores | Total GLA | Number of Leases | Company Owned GLA <sup>1</sup> | Number of Anchor Owned Stores | Anchor Owned GLA <sup>2</sup> |
|--------------------------------------|------------------|-----------|------------------|--------------------------------|-------------------------------|-------------------------------|
| Lowe's Home Improvement <sup>3</sup> | 6                | 832,630   | 2                | 128,997                        | 4                             | 703,633                       |
| Target                               | 6                | 665,732   | —                | —                              | 6                             | 665,732                       |
| Publix                               | 9                | 432,368   | 9                | 432,368                        | —                             | —                             |
| Wal-Mart                             | 3                | 393,161   | 1                | 103,161                        | 2                             | 290,000                       |
| Bed Bath & Beyond <sup>4</sup>       | 9                | 263,816   | 9                | 263,816                        | —                             | —                             |
| Federated Department Stores          | 1                | 237,455   | 1                | 237,455                        | —                             | —                             |
| Beall's                              | 4                | 186,607   | 3                | 150,163                        | 1                             | 36,444                        |
| Dick's Sporting Goods                | 3                | 171,737   | 3                | 171,737                        | —                             | —                             |
| Home Depot                           | 1                | 140,000   | —                | —                              | 1                             | 140,000                       |
| Stein Mart                           | 4                | 138,800   | 4                | 138,800                        | —                             | —                             |
|                                      | 46               | 3,462,306 | 32               | 1,626,497                      | 14                            | 1,835,809                     |

1 Excludes the estimated size of the structures located on land owned by the Company and ground leased to tenants.

2 Includes the estimated size of the structures located on land owned by the Company and ground leased to tenants.

3 The Company has entered into one ground lease with Lowe's Home Improvement for a total of 163,000 square feet, which is included in Anchor Owned GLA.

4 Includes Buy Buy Baby and Christmas Tree Shops which are owned by the same parent company.



The following table sets forth certain information for the largest 25 tenants open for business at the Company's retail and commercial properties based on minimum rents in place as of December 31, 2012:

TOP 25 TENANTS BY ANNUALIZED BASE RENT<sup>1, 2</sup>

| Tenant                  | Type of Property | Number of Stores | Leased GLA/NRA <sup>2</sup> | % of Owned GLA/NRA of the Portfolio | Annualized Base Rent <sup>1</sup> | Annualized Base Rent per Sq. Ft. <sup>3</sup> | % of Total Portfolio Annualized Base Rent |
|-------------------------|------------------|------------------|-----------------------------|-------------------------------------|-----------------------------------|---|---|
| Publix                  | Retail           | 9                | 432,368                     | 7.0%                                | \$ 3,450,912                      | \$ 7.98                                       | 4.2%                                      |
| Bed Bath & Beyond 4     | Retail           | 9                | 263,816                     | 4.3%                                | 2,804,872                         | 10.63   | 3.4%                                      |
| Lowe's Home Improvement | Retail           | 2                | 128,997                     | 2.1%                                | 1,764,000                         | 6.04  | 2.1%                                      |
| PetSmart                | Retail           | 5                | 126,992                     | 2.1%                                | 1,725,033                         | 13.58   | 2.1%                                      |
| Marsh Supermarkets      | Retail           | 2                | 124,902                     | 2.0%                                | 1,633,958                         | 13.08   | 2.0%                                      |
| Dick's Sporting Goods   | Retail           | 3                | 171,737                     | 2.8%                                | 1,404,508                         | 8.18  | 1.7%                                      |
| Indiana Supreme Court   | Commercial       | 1                | 75,488                      | 1.2%                                | 1,346,712                         | 17.84   | 1.6%                                      |
| Staples                 | Retail           | 4                | 89,797                      | 1.5%                                | 1,226,835                         | 13.66   | 1.5%                                      |
| Beall's                 | Retail           | 3                | 150,163                     | 2.4%                                | 1,201,967                         | 8.00  | 1.5%                                      |
| Ross Stores             | Retail           | 4                | 117,761                     | 1.9%                                | 1,188,144                         | 10.09   | 1.4%                                      |
| HEB Grocery Company     | Retail           | 1                | 105,000                     | 1.7%                                | 1,155,000                         | 11.00   | 1.4%                                      |
| Whole Foods             | Retail           | 2                | 66,144                      | 1.1%                                | 1,043,976                         | 15.78   | 1.3%                                      |
| Office Depot            | Retail           | 4                | 96,060                      | 1.6%                                | 1,027,338                         | 10.69   | 1.3%                                      |
| Stein Mart              | Retail           | 4                | 138,800                     | 2.3%                                | 936,346                           | 6.75  | 1.1%                                      |
| Best Buy                | Retail           | 2                | 75,045                      | 1.2%                                | 911,993                           | 12.15   | 1.1%                                      |
| Walgreens               | Retail           | 2                | 29,050                      | 0.5%                                | 901,000                           | 31.02   | 1.1%                                      |
| City Financial Corp     | Commercial       | 1                | 52,151                      | 0.8%                                | 855,000                           | 16.39   | 1.0%                                      |
| Mattress Firm           | Retail           | 8                | 33,465                      | 0.5%                                | 853,424                           | 25.50   | 1.0%                                      |
| Kmart                   | Retail           | 1                | 110,875                     | 1.8%                                | 850,379                           | 7.67  | 1.0%                                      |
| Dominick's              | Retail           | 1                | 65,977                      | 1.1%                                | 841,207                           | 12.75   | 1.0%                                      |
| TJX Companies           | Retail           | 3                | 89,550                      | 1.5%                                | 834,813                           | 9.32  | 1.0%                                      |
| Michaels                | Retail           | 3                | 68,989                      | 1.1%                                | 804,460                           | 11.66   | 1.0%                                      |
| A & P                   | Retail           | 1                | 58,732                      | 1.0%                                | 725,340                           | 12.35   | 0.9%                                      |
| AC Moore                | Retail           | 2                | 43,177                      | 0.7%                                | 649,446                           | 15.04   | 0.8%                                      |
| Nordstrom Rack          | Retail           | 1                | 35,200                      | 0.6%                                | 633,600                           | 18.00   | 0.8%                                      |
| TOTAL                   |                  |                  | 2,750,236                   | 44.8%                               | \$ 30,770,263                     | \$ 10.53                                      | 37.3%                                     |

1 Annualized Base Rent represents the monthly contractual rent for December 2012 for each applicable tenant multiplied by 12. Annualized Base Rent does not include tenant reimbursements.

2 Excludes the estimated size of the structures located on land owned by the Company and ground leased to tenants.

3

Annualized Base Rent per square foot is adjusted to account for the estimated square footage attributed to structures on land owned by the Company and ground leased to tenants.

4

Includes Buy Buy Baby and Christmas Tree Shops, which are owned by the same parent company.

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## Geographic Information

The Company owns 54 operating retail properties, totaling approximately 5.8 million of owned square feet in eleven states. As of December 31, 2012, the Company owned interests in two operating commercial properties, totaling approximately 0.4 million square feet of net rentable area. Both of these commercial properties are located in the state of Indiana. The following table summarizes the Company's operating properties by state as of December 31, 2012:

|                | Number of<br>Operating<br>Properties <sup>1</sup> | Owned<br>GLA/NRA <sup>2</sup> | Percent of<br>Owned<br>GLA/NRA | Total<br>Number<br>of<br>Leases | Annualized<br>Base Rent <sup>3</sup> | Percent of<br>Annualized<br>Base Rent | Annualized<br>Base Rent<br>per<br>Leased Sq.<br>Ft. |
|----------------|---|-------------------------------|--------------------------------|---------------------------------|--------------------------------------|---------------------------------------|---|
| Indiana        | 22  | 2,250,222                     | 36.3%                          | 242                             | \$ 29,904,958                        | 38.8%                                 | \$ 14.04  |
| · Retail       | 20  | 1,868,499                     | 30.1%                          | 224                             | 23,946,572                           | 31.1%                                 | 13.51   |
| · Commercial   | 2   | 381,723                       | 6.2%                           | 18                              | 5,958,386                            | 7.7%                                  | 16.68   |
| Florida        | 15  | 1,691,360                     | 27.3%                          | 218                             | 20,721,105                           | 26.9%                                 | 13.05   |
| Texas          | 6   | 1,074,467                     | 17.3%                          | 82                              | 12,062,964                           | 15.7%                                 | 11.74   |
| Georgia        | 3   | 300,052                       | 4.8%                           | 55                              | 3,852,233                            | 5.0%                                  | 14.50   |
| South Carolina | 2   | 263,589                       | 4.3%                           | 21                              | 2,912,478                            | 3.8%                                  | 11.58   |
| Illinois       | 2   | 182,835                       | 3.0%                           | 17                              | 2,216,357                            | 2.9%                                  | 13.10   |
| Ohio           | 1   | 236,230                       | 3.8%                           | 7                               | 2,139,270                            | 2.8%                                  | 9.06  |
| New Jersey     | 1   | 115,088                       | 1.9%                           | 12                              | 1,476,023                            | 1.9%                                  | 16.06   |
| North Carolina | 1   | 45,530                        | 0.7%                           | 6                               | 727,784                              | 0.9%                                  | 15.98   |
| Oregon         | 2   | 31,169                        | 0.5%                           | 13                              | 546,102                              | 0.7%                                  | 23.61   |
| Washington     | 1   | 14,500                        | 0.2%                           | 1                               | 475,000                              | 0.6%                                  | 32.76   |
|                | 56  | 6,205,042                     | 100.0%                         | 674                             | \$ 77,034,274                        | 100.0%                                | \$ 13.18  |

1 This table includes operating retail properties, operating commercial properties, and ground lease tenants who commenced paying rent as of December 31, 2012 and excludes six retail properties under redevelopment.

2 Owned GLA/NRA represent gross leasable area or net leasable area owned by the Company. It does not include 29 parcels or outlots owned by the Company and ground leased to tenants, which contain 18 non-owned structures totaling approximately 357,104 square feet. It also excludes the square footage of Union Station Parking Garage.

3 Annualized Base Rent excludes \$3,240,567 in annualized ground lease revenue attributable to parcels and outlots owned by the Company and ground leased to tenants.

## Lease Expirations

In 2013, leases representing 4.7% of total annualized base rent and 5.0% of total GLA/NRA expire. The following tables show scheduled lease expirations for retail and commercial tenants and in-process development property

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tenants open for business as of December 31, 2012, assuming none of the tenants exercise renewal options.

LEASE EXPIRATION TABLE – OPERATING PORTFOLIO1

|        | Number<br>of<br>Expiring<br>Leases <sup>1</sup> | Expiring<br>GLA/NRA <sup>2</sup> | % of Total<br>GLA/NRA<br>Expiring | Expiring<br>Annualized<br>Base Rent <sup>3</sup> | % of Total<br>Annualized<br>Base Rent | Expiring<br>Annualized<br>Base Rent<br>per Sq. Ft. | Expiring<br>Ground Lease<br>Revenue |
|--------|---|----------------------------------|-----------------------------------|--|---------------------------------------|--|-------------------------------------|
| 2013   | 74  | 307,529                          | 5.0%                              | \$ 3,718,576                                     | 4.7%                                  | \$ 12.09   | \$ —                                |
| 2014   | 84  | 427,871                          | 7.0%                              | 6,236,599  | 7.8%                                  | 14.58  | 340,475                             |
| 2015   | 91  | 782,212                          | 12.8%                             | 10,259,585                                       | 12.9%                                 | 13.12  | 198,650                             |
| 2016   | 106   | 849,707                          | 13.9%                             | 8,535,598  | 10.7%                                 | 10.05  | —                                   |
| 2017   | 106   | 689,219                          | 11.3%                             | 10,298,769                                       | 12.9%                                 | 14.94  | 351,300                             |
| 2018   | 61  | 541,607                          | 8.9%                              | 6,633,087  | 8.3%                                  | 12.25  | —                                   |
| 2019   | 24  | 235,517                          | 3.9%                              | 3,476,019  | 4.4%                                  | 14.76  | 33,000                              |
| 2020   | 28  | 395,920                          | 6.5%                              | 4,360,301  | 5.5%                                  | 11.01  | 156,852                             |
| 2021   | 33  | 460,953                          | 7.6%                              | 5,626,103  | 7.1%                                  | 12.21  | —                                   |
| 2022   | 41  | 490,287                          | 8.0%                              | 7,298,071  | 9.2%                                  | 14.89  | —                                   |
| Beyond | 48  | 915,168                          | 15.1%                             | 13,204,059                                       | 16.5%                                 | 14.43  | 2,160,290                           |
| Total  | 696   | 6,095,990                        | 100.0%                            | \$79,646,767                                     | 100.0%                                | \$ 13.07   | \$3,240,567                         |

LEASE EXPIRATION TABLE – OPERATING PORTFOLIO (continued)

- 1 Lease expiration table reflects rents in place as of December 31, 2012 and does not include option periods; 2013 expirations include 16 month-to-month tenants. This column also excludes ground leases.
- 2 Expiring GLA excludes estimated square footage attributable to non-owned structures on land owned by the Company and ground leased to tenants.
- 3 Annualized Base Rent represents the monthly contractual rent for December 2012 for each applicable tenant multiplied by 12. Excludes tenant reimbursements and ground lease revenue.

LEASE EXPIRATION TABLE – RETAIL ANCHOR TENANTS<sup>1</sup>

|        | Number<br>of<br>Expiring<br>Leases <sup>2</sup> | Expiring<br>GLA/NRA <sup>3</sup> | % of Total<br>GLA/NRA<br>Expiring | Expiring<br>Annualized Base<br>Rent <sup>4</sup> | % of Total<br>Annualized<br>Base Rent | Expiring<br>Annualized<br>Base Rent per<br>Sq. Ft. | Expiring<br>Ground Lease<br>Revenue |
|--------|---|----------------------------------|-----------------------------------|--|---------------------------------------|--|-------------------------------------|
| 2013   | 4   | 155,783                          | 2.6%                              | \$ 759,575                                       | 1.0%                                  | \$ 4.88  | \$ —                                |
| 2014   | 8   | 250,877                          | 4.1%                              | 2,196,613  | 2.8%                                  | 8.76   | —                                   |
| 2015   | 19  | 549,809                          | 9.0%                              | 5,330,426  | 6.7%                                  | 9.70   | —                                   |
| 2016   | 14  | 608,247                          | 10.0%                             | 3,643,683  | 4.5%                                  | 5.99   | —                                   |
| 2017   | 15  | 412,553                          | 6.8%                              | 4,563,483  | 5.7%                                  | 11.06  | —                                   |
| 2018   | 9   | 401,362                          | 6.6%                              | 3,600,295  | 4.5%                                  | 8.97   | —                                   |
| 2019   | 8   | 186,989                          | 3.1%                              | 2,495,445  | 3.1%                                  | 13.35  | —                                   |
| 2020   | 9   | 333,170                          | 5.5%                              | 2,920,153  | 3.7%                                  | 8.76   | —                                   |
| 2021   | 13  | 390,497                          | 6.4%                              | 3,999,296  | 5.0%                                  | 10.24  | —                                   |
| 2022   | 14  | 353,638                          | 5.8%                              | 4,414,997  | 5.5%                                  | 12.48  | —                                   |
| Beyond | 20  | 687,824                          | 11.3%                             | 9,045,603  | 11.3%                                 | 13.15  | 990,000                             |
| Total  | 133   | 4,330,749                        | 71.2%                             | \$42,969,569                                     | 53.8%                                 | \$ 9.92  | \$ 990,000                          |

- 1 Retail anchor tenants are defined as tenants that occupy 10,000 square feet or more.
- 2 Lease expiration table reflects rents in place as of December 31, 2012 and does not include option periods; 2012 expirations include one month-to-month tenant. This column also excludes ground leases.
- 3 Expiring GLA excludes square footage for non-owned ground lease structures on land we own and ground leased to tenants.
- 4



Annualized Base Rent represents the monthly contractual rent for December 2012 for each applicable property multiplied by 12. Excludes tenant reimbursements and ground lease revenue.

## LEASE EXPIRATION TABLE – RETAIL SHOPS

|        | Number<br>of<br>Expiring<br>Leases <sup>1</sup> | Expiring<br>GLA/NRA <sup>1,2</sup> | % of Total<br>GLA/NRA<br>Expiring | Expiring<br>Annualized<br>Base Rent <sup>3</sup> | % of Total<br>Annualized<br>Base Rent | Expiring<br>Annualized<br>Base Rent<br>per Sq. Ft. | Expiring<br>Ground Lease<br>Revenue |
|--------|---|------------------------------------|-----------------------------------|--|---------------------------------------|--|-------------------------------------|
| 2013   | 68  | 140,728                            | 2.3%                              | \$ 2,692,987                                     | 3.5%                                  | \$ 19.14   | \$ —                                |
| 2014   | 75  | 168,116                            | 2.8%                              | 3,866,865  | 4.9%                                  | 23.00  | 340,475                             |
| 2015   | 70  | 186,782                            | 3.1%                              | 4,143,412  | 5.2%                                  | 22.18  | 198,650                             |
| 2016   | 92  | 241,460                            | 4.0%                              | 4,891,915  | 6.1%                                  | 20.26  | —                                   |
| 2017   | 89  | 196,381                            | 3.2%                              | 4,302,462  | 5.4%                                  | 21.91  | 351,300                             |
| 2018   | 51  | 133,206                            | 2.2%                              | 2,902,568  | 3.6%                                  | 21.79  | —                                   |
| 2019   | 16  | 48,528                             | 0.8%                              | 980,575  | 1.2%                                  | 20.21  | 33,000                              |
| 2020   | 18  | 52,681                             | 0.9%                              | 1,266,448  | 1.6%                                  | 24.04  | 156,852                             |
| 2021   | 19  | 64,294                             | 1.1%                              | 1,485,075  | 1.9%                                  | 23.10  | —                                   |
| 2022   | 24  | 85,603                             | 1.4%                              | 2,009,456  | 2.5%                                  | 23.47  | —                                   |
| Beyond | 23  | 90,194                             | 1.5%                              | 2,177,051  | 2.8%                                  | 24.14  | 1,170,290                           |
| Total  | 545   | 1,407,973                          | 23.3%                             | \$30,718,814                                     | 38.7%                                 | \$ 21.82   | \$ 2,250,567                        |

## LEASE EXPIRATION TABLE – RETAIL SHOPS (continued)

|   |   |
|---|---|
| 1 | Lease expiration table reflects rents in place as of December 31, 2012, and does not include option periods; 2012 expirations include 15 month-to-month tenants. This column also excludes ground leases. |
| 2 | Expiring GLA excludes estimated square footage to non-owned structures on land we own and ground leased to tenants.   |
| 3 | Annualized Base Rent represents the monthly contractual rent for December 2012 for each applicable property multiplied by 12. Excludes tenant reimbursements and ground lease revenue.                    |

## LEASE EXPIRATION TABLE – COMMERCIAL TENANTS

|        | Number<br>of<br>Expiring<br>Leases <sup>1</sup> | Expiring<br>GLA/NLA <sup>1</sup> | % of Total<br>GLA/NRA<br>Expiring | Expiring<br>Annualized Base<br>Rent <sup>2</sup> | % of Total<br>Annualized<br>Base Rent <sup>3</sup> | Expiring<br>Annualized Base<br>Rent per Sq. Ft. |
|--------|---|----------------------------------|-----------------------------------|--|--|---|
| 2013   | 2   | 11,018                           | 0.2%                              | \$ 266,014                                       | 0.3%   | \$ 24.14  |
| 2014   | 1   | 8,878                            | 0.2%                              | 173,121  | 0.2%   | 19.50   |
| 2015   | 2   | 45,621                           | 0.8%                              | 785,747  | 1.0%   | 17.22   |
| 2016   | 0   | 0                                | 0.0%                              | 0  | 0.0%   | 0.00  |
| 2017   | 2   | 80,285                           | 1.3%                              | 1,432,824  | 1.8%   | 17.85   |
| 2018   | 1   | 7,039                            | 0.1%                              | 130,224  | 0.2%   | 18.50   |
| 2019   | 0   | 0                                | 0.0%                              | 0  | 0.0%   | 0.00  |
| 2020   | 1   | 10,069                           | 0.2%                              | 173,700  | 0.2%   | 17.25   |
| 2021   | 1   | 6,162                            | 0.1%                              | 141,732  | 0.2%   | 23.00   |
| 2022   | 3   | 51,046                           | 0.8%                              | 873,619  | 1.1%   | 17.11   |
| Beyond | 5   | 137,150                          | 2.3%                              | 1,981,405  | 2.5%   | 14.45   |
| Total  | 18  | 357,268                          | 6.0%                              | \$ 5,958,386                                     | 7.5%   | \$ 16.68  |

|   |   |
|---|---|
| 1 | Lease expiration table reflects rents in place as of December 31, 2012 and does not include option periods. This column also excludes ground leases.              |
| 2 | Annualized base rent represents the monthly contractual rent for December 31, 2012 for each applicable property multiplied by 12. Excludes tenant reimbursements. |

## Lease Activity – New and Renewal

In 2012, the Company executed 167 new and renewal leases totaling 955,800 square feet. New leases were signed with 102 tenants for 517,500 square feet of GLA while renewal leases were signed with 65 tenants for 438,300 square

feet of GLA. The following table contains additional information about 2012 leasing activity.

|         | Number of<br>Leases<br>Signed | Square<br>Footage Signed | Average Rental<br>Rent per square<br>foot |
|---------|-------------------------------|--------------------------|---|
| New     | 102                           | 517,500                  | \$ 17.80                                  |
| Renewal | 65                            | 438,300                  | 13.47                                     |
| Total   | 167                           | 955,800                  | \$ 15.82                                  |

ITEM 3. LEGAL PROCEEDINGS

We are a party to various legal proceedings, which arise in the ordinary course of business. We are not currently involved in any litigation nor, to our knowledge, is any litigation threatened against us where the outcome would, in our judgment based on information currently available to us, have a material adverse effect on our consolidated financial position or consolidated results of operations.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

## Market Information

Our common shares are currently listed and traded on the New York Stock Exchange (“NYSE”) under the symbol “KRG”. On February 20, 2013, the last reported sales price of our common shares on the NYSE was \$6.40.

The following table sets forth, for the periods indicated, the high and low prices for our common shares:

|                                  | High   | Low    |
|----------------------------------|--------|--------|
| Quarter Ended December 31, 2012  | \$5.69 | \$4.48 |
| Quarter Ended September 30, 2012 | \$5.40 | \$4.84 |
| Quarter Ended June 30, 2012      | \$5.54 | \$3.81 |
| Quarter Ended March 31, 2012     | \$5.62 | \$4.49 |
| Quarter Ended December 31, 2011  | \$4.77 | \$3.19 |
| Quarter Ended September 30, 2011 | \$5.08 | \$3.53 |
| Quarter Ended June 30, 2011      | \$5.43 | \$4.54 |
| Quarter Ended March 31, 2011     | \$5.70 | \$4.70 |

## Holders

The number of registered holders of record of our common shares was 160 as of January 31, 2013. This total excludes beneficial or non-registered holders that held their shares through various brokerage firms.

## Distributions

Our Board of Trustees declared the following cash distributions per share to our common shareholders for the periods indicated:

| Quarter  | Record Date     | Distribution<br>Per Share | Payment Date     |
|----------|-----------------|---------------------------|------------------|
| 4th 2012 | January 4, 2013 | \$ 0.06                   | January 11, 2013 |
| 3rd 2012 | October 5, 2012 | \$ 0.06                   | October 12, 2012 |
| 2nd 2012 | July 6, 2012    | \$ 0.06                   | July 13, 2012    |
| 1st 2012 | April 5, 2012   | \$ 0.06                   | April 13, 2012   |
| 4th 2011 | January 6, 2012 | \$ 0.06                   | January 13, 2012 |
| 3rd 2011 | October 6, 2011 | \$ 0.06                   | October 13, 2011 |
| 2nd 2011 | July 7, 2011    | \$ 0.06                   | July 14, 2011    |
| 1st 2011 | April 6, 2011   | \$ 0.06                   | April 13, 2011   |

Our management and Board of Trustees will continue to evaluate our distribution policy on a quarterly basis as they monitor the capital markets and the impact of the economy on our operations. Future distributions will be declared and paid at the discretion of our Board of Trustees, and will depend upon a number of factors, including cash

generated by operating activities, our financial condition, capital requirements, annual distribution requirements under the REIT provisions of the Internal Revenue Code of 1986, as amended, and such other factors as our Board of Trustees deem relevant.

Distributions by us to the extent of our current and accumulated earnings and profits for federal income tax purposes will be taxable to shareholders as either ordinary dividend income or capital gain income if so declared by us. Distributions in excess of taxable earnings and profits generally will be treated as a non-taxable return of capital. These distributions, to the extent that they do not exceed the shareholder's adjusted tax basis in its common shares, have the effect of deferring taxation until the sale of a shareholder's common shares. To the extent that distributions are both in excess of taxable earnings and profits and in excess of the shareholder's adjusted tax basis in its common shares, the distribution will be treated as gain from the sale of common shares. In order to maintain our qualification as a REIT, we must make annual distributions to shareholders of at least 90% of our "REIT taxable income" (determined before the deduction for dividends paid and excluding net capital gains) and we must make distributions to shareholders equal to 100% of our net taxable income to eliminate federal income tax liability. Under certain circumstances, we could be required to make distributions in excess of cash available for distributions in order to meet such requirements. For the taxable year ended December 31, 2012, approximately 93% of our distributions to shareholders constituted a return of capital, approximately 0% constituted taxable ordinary income dividends and approximately 7% constituted taxable capital gains.

Under our unsecured revolving credit facility, we are permitted to make distributions to our shareholders that do not exceed 95% of our Funds From Operations ("FFO") provided that no event of default exists. If an event of default exists, we may only make distributions sufficient to maintain our REIT status. However, we may not make any distributions if any event of default resulting from nonpayment or bankruptcy exists, or if our obligations under the unsecured revolving credit facility are accelerated.

#### Issuer Repurchases; Unregistered Sales of Securities

We did not repurchase any of our common shares or sell any unregistered securities in 2012.

#### Performance Graph

Notwithstanding anything to the contrary set forth in any of our filings under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, that might incorporate Securities and Exchange Commission filings, in whole or in part, the following performance graph will not be incorporated by reference into any such filings.

The following graph compares the cumulative total shareholder return of our common shares for the period from December 31, 2007 to December 31, 2012, to the S&P 500 Index and to the published NAREIT All Equity REIT Index over the same period. The graph assumes that the value of the investment in our common shares and each index was \$100 at December 31, 2007 and that all cash distributions were reinvested. The shareholder return shown on the graph below is not indicative of future performance.

|                             | 12/07  | 6/08  | 12/08 | 6/09  | 12/09 | 6/10  | 12/10  | 6/11   | 12/11  | 6/12   | 12/12  |
|-----------------------------|--------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|
| Kite Realty<br>Group Trust  | 100.00 | 84.14 | 38.81 | 22.43 | 32.44 | 34.21 | 45.56  | 42.87  | 39.91  | 45.25  | 51.90  |
| S&P 500                     | 100.00 | 88.09 | 63.00 | 64.99 | 79.67 | 74.37 | 91.67  | 97.20  | 93.61  | 102.49 | 108.59 |
| FTSE NAREIT<br>Equity REITs | 100.00 | 96.41 | 62.27 | 54.67 | 79.70 | 84.13 | 101.99 | 112.39 | 110.45 | 126.91 | 130.39 |



## ITEM 6. SELECTED FINANCIAL DATA

The following tables set forth, on a historical basis, selected financial and operating information. The financial information has been derived from our consolidated balance sheets and statements of operations and includes reclassifications of properties sold in 2012 as discontinued operations for all years presented. This information should be read in conjunction with our audited consolidated financial statements and Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" appearing elsewhere in this Annual Report on Form 10-K.

## Year Ended December 31

|   | 20121  | 20112     | 2010      | 2009 3    | 20084     |
|---|--|-----------|-----------|-----------|-----------|
|   | (\$ in thousands, except share and per share data) |           |           |           |           |
| Operating Data:   |  |           |           |           |           |
| Revenues:   |  |           |           |           |           |
| Rental related revenue  | \$ 100,759   | \$ 93,635 | \$ 87,610 | \$ 88,961 | \$ 96,841 |
| Construction and service fee revenue                              | 295  | 373       | 6,848     | 19,451    | 39,103    |
| Total revenue   | 101,054  | 94,008    | 94,458    | 108,412   | 135,944   |
| Expenses:   |  |           |           |           |           |
| Property operating  | 17,392   | 17,555    | 16,777    | 16,988    | 15,391    |
| Real estate taxes   | 13,300   | 12,874    | 11,136    | 11,325    | 11,141    |
| Cost of construction and services                                 | 325  | 309       | 6,142     | 17,192    | 33,791    |
| General, administrative, and other                                | 7,124  | 6,280     | 5,367     | 5,705     | 5,874     |
| Acquisition costs   | 364  | —         | —         | —         | —         |
| Litigation charge, net  | 1,007  | —         | —         | —         | —         |
| Depreciation and amortization                                     | 40,374   | 34,698    | 37,546    | 30,079    | 31,419    |
| Total expenses  | 79,886   | 71,716    | 76,968    | 81,289    | 97,616    |
| Operating income  | 21,168   | 22,292    | 17,490    | 27,123    | 38,328    |
| Interest expense  | (25,660)   | (23,599)  | (26,809)  | (25,634)  | (28,112)  |
| Income tax benefit (expense) of taxable REIT subsidiary           |  |           |           |           |           |
|   | 106  | 1         | (266)     | 22        | (1,928)   |
| Income (loss) from unconsolidated entities                        | 91   | 334       | (52)      | 226       | 842       |
| Non-cash gain from consolidation of subsidiary                    |  |           |           |           |           |
|   | —  | —         | —         | 1,635     | —         |
| Gain on sale of unconsolidated property                           | —  | 4,320     | —         | —         | 1,233     |
| Remeasurement loss on consolidation of Parkside Town Commons, net |  |           |           |           |           |
|   | (7,980)  | —         | —         | —         | —         |
| Other income, net   | 149  | 209       | 230       | 225       | 158       |
| (Loss) income from continuing operations                          | (12,126)   | 3,556     | (9,407)   | 3,597     | 10,522    |
| Discontinued operations:  |  |           |           |           |           |
| Discontinued operations   | 1,327  | 1826      | 221       | 610       | (8)       |
| Non-cash loss on impairment of discontinued operation             |  |           |           |           |           |
|   | —  | —         | —         | (5,385)   | —         |
| Gain (loss) on sale of operating property                         | 7,094  | (398)     | —         | —         | (2,112)   |
| Income (loss) from discontinued operations                        | 8,421  | 1,428     | 221       | (4,775)   | (2,120)   |
| Consolidated net (loss) income                                    | (3,705)  | 4,985     | (9,186)   | (1,178)   | 8,402     |
|   | (629)  | (4)       | 915       | (603)     | (2,309)   |

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|  |             |            |            |            |            |  |
|--|-------------|------------|------------|------------|------------|--|
| Net (income) loss attributable to noncontrolling interests   |             |            |            |            |            |  |
| Net (loss) income attributable to Kite Realty Group Trust  | (4,334)     | 4,981      | (8,271)    | (1,781)    | 6,093      |  |
| Dividends on preferred shares  | (7,920)     | (5,775)    | (377)      | —          | —          |  |
| Net (loss) income attributable to common shareholders  | \$ (12,254) | \$ (794)   | \$ (8,648) | \$ (1,781) | \$ 6,093   |  |
| (Loss) income per common share – basic and diluted:  |             |            |            |            |            |  |
| (Loss) income from continuing operations attributable to Kite Realty Group Trust common shareholders   | \$ (0.27)   | \$ (0.03)  | \$ (0.14)  | \$ 0.05    | \$ 0.26    |  |
| Income (loss) from discontinued operations attributable to Kite Realty Group Trust common shareholders | 0.09        | 0.02       | 0.00       | (0.08)     | (0.06)     |  |
| Net (loss) income attributable to Kite Realty Group Trust common shareholders                          | \$ (0.18)   | \$ (0.01)  | \$ (0.14)  | \$ (0.03)  | \$ 0.20    |  |
| Weighted average Common Shares outstanding – basic   | 66,885,259  | 63,557,322 | 63,240,474 | 52,146,454 | 30,328,408 |  |
| Weighted average Common Shares outstanding – diluted   | 66,885,259  | 63,557,322 | 63,240,474 | 52,146,454 | 30,340,449 |  |
| Distributions declared per Common Share  | \$ 0.2400   | \$ 0.2400  | \$ 0.2400  | \$ 0.3325  | \$ 0.8200  |  |
| Net (loss) income attributable to Kite Realty Group Trust common shareholders:                         |             |            |            |            |            |  |
| (Loss) income from continuing operations   | \$ (18,181) | \$ (2,066) | \$ (8,845) | \$ 2,356   | \$ 7,760   |  |
| Discontinued operations  | 5,927       | 1,272      | 197        | (4,137)    | (1,667)    |  |
| Net (loss) income attributable to Kite Realty Group Trust common shareholders                          | \$ (12,254) | \$ (794)   | \$ (8,648) | \$ (1,781) | \$ 6,093   |  |

- 1 In 2012, we sold the following operating properties: Pen Products, Indiana State Motor Pool, Sandifur Plaza, Preston Commons, Zionsville Place, Coral Springs Plaza, 50 South Morton, South Elgin Commons, and Gateway Shopping Center. The operations of these properties are reflected as discontinued operations for each of the years presented above.
- 2 In December 2011, we sold our Martinsville Shops operating property. The loss on sale for this property has been reflected as discontinued operations.
- 3 In December 2009, we conveyed the title to our Galleria Plaza operating property to the ground lessor. We had determined during the third quarter of 2009 that there was no value to the improvements and intangibles related to Galleria Plaza and recognized a non-cash impairment charge of \$5.4 million to write off the net book value of the property. Since we ceased operating this property during the fourth quarter of 2009 we reclassified the non-cash impairment loss and the operating results related to this property as discontinued operations for each of the fiscal years presented above.
- 4 In December 2008, we sold our Silver Glen Crossing operating property. The loss on sale and operating results for this property have been reflected as discontinued operations for each of the fiscal years presented above.

|  | 2012              | 2011        | As of December 31 |             |             |
|--|-------------------|-------------|-------------------|-------------|-------------|
|  |                   |             | 2010              | 2009        | 2008        |
|  | (\$ in thousands) |             |                   |             |             |
| Balance Sheet Data:  |                   |             |                   |             |             |
| Investment properties, net                                       | \$1,200,336       | \$1,095,721 | \$1,047,849       | \$1,044,799 | \$1,035,454 |
| Cash and cash equivalents  | \$12,483          | \$10,042    | \$15,395          | \$19,958    | \$9,918     |
| Total assets   | \$1,288,657       | \$1,193,266 | \$1,132,783       | \$1,140,685 | \$1,112,052 |
| Mortgage and other indebtedness                                  | \$699,909         | \$689,123   | \$610,927         | \$658,295   | \$677,661   |
| Total liabilities  | \$774,365         | \$737,807   | \$658,689         | \$710,929   | \$755,400   |
| Redeemable noncontrolling interests in the Operating Partnership | \$37,670          | \$41,836    | \$44,115          | \$47,307    | \$67,277    |
| Kite Realty Group Trust shareholders' equity                     | \$473,086         | \$409,372   | \$423,065         | \$375,078   | \$284,958   |
| Noncontrolling interests   | \$3,536           | \$4,251     | \$6,914           | \$7,371     | \$4,417     |
| Total liabilities and equity                                     | \$1,288,657       | \$1,193,266 | \$1,132,783       | \$1,140,685 | \$1,112,052 |

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the accompanying audited consolidated financial statements and related notes thereto and Item 1A, "Risk Factors," appearing elsewhere in this Annual Report on Form 10-K. In this discussion, unless the context suggests otherwise, references to the "Company," "we," "us" and "our" mean Kite Realty Group Trust and its subsidiaries.

## Overview

In the following overview, we discuss, among other things, the status of our business and properties, the effect that current United States economic conditions is having on our retail tenants and us, and the current state of the financial markets and how it impacts our financing strategy.

## Our Business and Properties

Kite Realty Group Trust, through its majority-owned subsidiary, Kite Realty Group, L.P., is engaged in the ownership, operation, management, leasing, acquisition, redevelopment, and development of neighborhood and community shopping centers and certain commercial real estate properties in selected markets in the United States. We derive revenues primarily from rents and reimbursement payments received from tenants under existing leases at each of our properties. Our operating results therefore depend materially on the ability of our tenants to make required rental payments, conditions in the United States retail sector and overall real estate market conditions.

As of December 31, 2012, we owned interests in a portfolio of 54 operating retail properties totaling 8.4 million square feet of gross leasable area (including non-owned anchor space) and also owned interests in two operating commercial properties totaling 0.4 million square feet of net rentable area and an associated parking garage. Also, as of December 31, 2012, we had an interest in six in-process development and redevelopment properties, which, upon completion, are anticipated to have 1.3 million square feet of gross leasable area (including non-owned anchor space).

In addition to our in-process developments and redevelopments, we have future developments, which include land parcels that are undergoing pre-development activity and are in various stages of preparation for construction to commence, including pre-leasing activity and negotiations for third-party financing. As of December 31, 2012, these future developments consisted of four projects that are expected to contain 1.0 million square feet of gross leasable area upon completion.

Finally, as of December 31, 2012, we also owned interests in other land parcels comprising 91 acres that may be used for future expansion of existing properties, development of new retail or commercial properties or sold to third parties. These land parcels are classified as "Land held for development" in the accompanying consolidated balance sheets.

#### Current Economic Conditions and Impact on Our Retail Tenants

Economic conditions remained uneven for the United States economy, businesses, consumers, housing and credit markets throughout 2012. Uncertainties about a prolonged economic recovery remain due to continued challenges in the housing market, mixed economic data, and concerns over the U.S. federal government's ability to respond to these challenges. Despite these uncertain conditions, consumer and retailer sentiment continued to improve. In addition, certain retailers continue to announce plans to increase their store openings over the next 24 months. However, there is no certainty that these trends will continue and the following factors could impact consumer spending at stores owned and/or operated by our retail tenants include, among others:

- **United States Economy:** Economic and market conditions in the United States stabilized during 2012. Credit conditions have continued to improve with increased access to and availability of secured mortgage debt and the unsecured bond and equity markets. Manufacturing continued to expand at a steady pace across the nation including increases in shipments and production. Reports of consumer spending were generally positive and the sales outlook for the near future was mostly optimistic.
- **Increasing Home Values and Improving Residential Construction:** There was improvement in U.S. home values as residential real estate market conditions improved with increased home sales and increased new residential construction.
- **Continued Lower Labor Participation Rates:** The U.S. unemployment rate has declined in recent months but continues to be higher than historical levels. Continued high unemployment rates and low employee participation rates could cause further decreases in consumer spending, thereby negatively affecting the businesses of our retail tenants. We continue to focus on markets where household income within a five-mile radius of our properties is higher than statewide levels.

During 2012, job growth and consumer spending continued to slightly improve from the historically low levels experienced during the recession of 2008-2009, but there is no certainty that this improvement will continue. In addition, some retailers reported improving same store sales results during the holiday season. However, it is uncertain whether these improvements will continue, level off, or reverse themselves. Lower consumer spending has a negative impact on the businesses of our retail tenants. While we did experience strong leasing activity in 2012, to the extent the above-described conditions persist or deteriorate further, our tenants may be required to curtail or cease their operations, which could materially and negatively affect our business in general, and our cash flow, in particular.

### Impact of Economy on REITs, Including Us

As an owner and developer of community and neighborhood shopping centers, our operating and financial performance is directly affected by economic conditions in the retail sector of those markets in which our operating centers and development properties are located, including the states of Indiana, Florida and Texas, where the majority of our operating properties are located, and in North Carolina, where a significant portion of our development projects are located. As discussed above, due to the challenges facing U.S. consumers, the operations of many of our retail tenants could be negatively affected. This could in turn have a negative impact on our business based on, but not limited to, the following:

- **Difficulty in Collecting Rent; Rent Adjustments.** When consumers decrease their spending, our tenants typically experience decreased revenues and cash flows. This makes it more difficult for some of our local and regional tenants to pay their rent obligations, which is the primary source of our revenues. Our tenants' decreased cash flows may be even more pronounced if they are unable to obtain financing to operate their businesses. Such decreases or, if granted, deferrals in tenants' rent obligations could negatively affect our cash flows.

- **Termination of Leases.** If our tenants find it difficult to meet their rental obligations, they may be forced to terminate their leases with us. During 2012, tenants at some of our properties terminated their leases with us. In some cases, we were able to secure replacement tenants at rental rates comparable to or greater than the rates of the terminated tenants. In other cases, we were not able to do so.
- **Tenant Bankruptcies.** The number of bankruptcies by U.S. businesses has decreased from the historically high levels experienced during recent years. While we have seen a decrease over the past year in tenant bankruptcies, we have continued to experience bankruptcy levels higher than our historically normal levels, a trend which may continue into the foreseeable future.
- **Decrease in Demand for Retail Space.** Demand for retail space at our shopping centers and at our in-process developments continued to improve in 2012, most notably from national and regional retailers. Demand from local, small shop merchants has increased at a slower pace, reflecting the difficulty such potential tenants have securing financing for working capital and expansion plans. While our leasing activity remained high and the overall leased percentage of our retail shopping centers increased in 2012, overall demand for retail space may not continue and may decline in the future until job growth, consumer confidence, and the general economy stabilize for an extended period of time.

#### Financing Strategy; 2013 and 2014 Debt Maturities

Our ability to obtain financing on satisfactory terms and to refinance borrowings as they mature is affected by the condition of the economy in general and by instability of the financial markets in particular. The \$29 million of our 2013 debt maturities consists of property-level debt. We are pursuing financing alternatives to enable us to repay, refinance, or extend the maturity date of these three loans.

Based on our favorable experience with refinancing of property-level debt and the improvements in the lending environment over the last couple of years, we believe we will be able to satisfactorily address our 2013 debt maturities; however, we cannot provide assurances about our ability to do so. Failure to comply with our obligations under these various property-level loan agreements could cause an event of default, which, among other things, could result in the loss of title to assets securing such loans, the acceleration of principal and interest payments, termination of the debt facilities, exposure to the risk of foreclosure, or charges to our earnings.

We believe we have good relationships with a number of banks and other financial institutions that will allow us to continue our strategy of refinancing our borrowings with the existing lenders or replacement lenders. However, it is imperative that we identify alternative sources of financing and other capital in the event we are not able to refinance these loans on satisfactory terms, or at all. If we are not able to refinance or extend these loans, our financial condition and liquidity could be adversely impacted. It is also important for us to obtain additional financing in order to complete our in-process development and redevelopment projects.

In 2012, we strengthened our balance sheet by entering into a \$125 million Term Loan that is scheduled to mature on April 30, 2019. In addition, we amended our \$200 million unsecured revolving credit agreement by, among other things, extending its maturity date to April 30, 2016, which maturity date may be extended for an additional year at our option, subject to certain conditions. We also entered into \$89 million of additional financing and refinancing related activities in 2012.

As of December 31, 2012, we had a combined \$79 million of available liquidity in the form of availability under our unsecured revolving credit facility (\$67 million) and on-hand cash and cash equivalents (\$12 million).

In addition to refinancing our unsecured revolving credit facility, we were also successful in obtaining construction loans to fund the construction costs at our in-process developments and redevelopments. For example in 2012, we entered into construction loans for the following in-process developments and redevelopments: Holly Springs Towne Centre, Phase I - \$37.5 million; Four Corner Square - \$22.8 million; and Rangeline Crossing - \$18.4 million.



Obtaining new financing is also important to our business due to the capital needs of our existing development and redevelopment projects. As of December 31, 2012, the unfunded amount of the total estimated projects costs of our in-process development and redevelopment projects was approximately \$74 million. While we believe we will have access to sufficient funding to be able to complete these projects through a combination of new and existing construction loans and uses of our available liquidity (which, as noted above, was \$79 million as of December 31, 2012), adverse market conditions may make it more costly and difficult to raise additional capital, if necessary.

#### Summary of Critical Accounting Policies and Estimates

Our significant accounting policies are more fully described in Note 2 to the accompanying consolidated financial statements. As disclosed in Note 2, the preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. We believe that the following discussion addresses our most critical accounting policies, which are those that are most important to the compilation of our financial condition and results of operations and require management's most difficult, subjective, and complex judgments.

#### Capitalization of Certain Pre-Development and Development Costs

We incur costs prior to vertical construction and for certain land held for development, including acquisition contract deposits as well as legal, engineering, cost of internal resources and other external professional fees related to evaluating the feasibility of developing a shopping center or other project. These pre-development costs are capitalized and included in construction in progress in the accompanying consolidated balance sheets. If we determine that the completion of a development project is no longer probable, all previously incurred pre-development costs are immediately expensed.

We also capitalize costs such as construction, interest, real estate taxes, and the costs of personnel directly involved with the development of our properties. As a portion of a development property becomes operational, we expense a pro rata amount of related costs.

#### Impairment of Investment Properties and Joint Ventures

Management reviews both operational and development projects, land parcels and intangible assets for impairment on at least a quarterly basis or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The review for possible impairment requires management to make certain assumptions and estimates and requires significant judgment. Impairment losses for investment properties and intangible assets are measured when the undiscounted cash flows estimated to be generated by the investment properties during the expected holding period are less than the carrying amounts of those assets. Impairment losses are recorded as the excess of the carrying value over the estimated fair value of the asset. Our impairment review for land and development properties assumes we have the intent and the ability to complete the developments or projected uses for the land parcels. If we determine those plans will not be completed or our assumptions with respect to operating assets are not realized, an impairment loss may be appropriate. Management does not believe any investment properties, development assets, or land parcels were impaired as of December 31, 2012.

Operating properties held for sale include only those properties available for immediate sale in their present condition and for which management believes it is probable that a sale of the property will be completed within one year, amongst other factors. Operating properties are carried at the lower of cost or fair value less estimated costs to sell. Depreciation and amortization are suspended during the held-for-sale period. The Company had no investment properties or development assets held for sale as of December 31, 2012.

Our operating properties have operations and cash flows that can be clearly distinguished from the rest of our activities. The operations reported in discontinued operations include those operating properties that were sold or were considered held-for-sale and for which operations and cash flows can be clearly distinguished. The operations from these properties are eliminated from ongoing operations, and we will not have a continuing involvement after disposition. When material, current and prior period operating results are reclassified to reflect the operations of these properties as discontinued operations.

We also review our investments in unconsolidated entities for impairment. When circumstances indicate there may have been a loss in value of an equity method investment, we evaluate the investment for impairment by estimating our ability to recover our investments from future expected cash flows from the unconsolidated entity. If we determine the loss in value is other than temporary, we will recognize an impairment charge to reflect the investment at fair value. The use of projected future cash flows and other estimates of fair value and the determination of when a loss is other than temporary are complex and subjective. Use of other estimates and assumptions may result in different conclusions.

#### Revenue Recognition

As lessor, we retain substantially all of the risks and benefits of ownership of the investment properties and account for our leases as operating leases.

Base minimum rents are recognized on a straight-line basis over the terms of the respective leases. Certain lease agreements contain provisions that grant additional rents based on a tenant's sales volume (contingent percentage rent). Percentage rent is recognized when tenants achieve the specified targets as defined in their lease agreements. Percentage rent is included in other property related revenue in the accompanying statements of operations.

Reimbursements from tenants for real estate taxes and other operating expenses are recognized as revenue in the period the applicable expense is incurred.

Gains from sales of real estate are not recognized unless a sale has been consummated, the buyer's initial and continuing investment is adequate to demonstrate a commitment to pay for the property, we have transferred to the buyer the usual risks and rewards of ownership, and we do not have a substantial continuing financial involvement in the property. As part of our ongoing business strategy, we will, from time to time, sell land parcels and outlots, some of which are ground leased to tenants, on a case by case basis.

Development fees and fees from advisory services are recognized as revenue in the period in which the services are rendered. Performance-based incentive fees are recorded when the fees are earned.

#### Fair Value Measurements

Fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs for identical instruments that are classified within Level 1 and observable inputs for similar instruments that are classified within Level 2) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3).

As further discussed in Note 12 to the accompanying consolidated financial statements, the only assets or liabilities that we record at fair value on a recurring basis are interest rate hedge agreements. The valuation is determined using widely accepted techniques including discounted cash flow analysis, which considers the contractual terms of the derivatives (including the period to maturity) and uses observable market-based inputs such as interest rate curves and implied volatilities. We also incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements.

Note 3 includes a discussion of fair values recorded when the Company acquired a controlling interest in Parkside Town Commons development project. Level 3 inputs to this transaction include our estimations of the fair value of the real estate and related assets acquired.

Note 9 includes a discussion of the fair values recorded in purchase accounting. Level 3 inputs to these acquisitions include our estimations of market leasing rates, tenant-related costs, discount rates, and disposal values.

## Income Taxes and REIT Compliance

We are considered a corporation for federal income tax purposes and we have been organized and we intend to continue to operate in a manner that will enable us to maintain our qualification as a REIT for federal income tax purposes. As a result, we generally will not be subject to federal income tax on the earnings that we distribute to the extent we distribute our “REIT taxable income” (determined before the deduction for dividends paid and excluding net capital gains) to our shareholders and meet certain other requirements on a recurring basis. To the extent that we satisfy this distribution requirement, but distribute less than 100% of our taxable income, we will be subject to federal corporate income tax on our undistributed REIT taxable income. REITs are subject to a number of organizational and operational requirements. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax on our taxable income at regular corporate rates. We may also be subject to certain federal, state and local taxes on our income and property and to federal income and excise taxes on our undistributed income even if we do qualify as a REIT.

## Results of Operations

At December 31, 2012, we owned interests in 56 operating properties (consisting of 54 retail properties and two operating commercial properties). Also, as of December 31, 2012, we had an interest in six in-process development and redevelopment properties.

At December 31, 2011, we owned interests in 58 operating properties (consisting of 54 retail properties and four operating commercial properties). Also, as of December 31, 2011, we had an interest in five in-process development and redevelopment properties.

At December 31, 2010, we owned interests in 57 operating properties (consisting of 53 retail properties and four operating commercial properties) and six entities that held development or redevelopment properties in which we have an interest. Of the 63 total properties held at December 31, 2010, only a limited service hotel component of a development parcel was owned through an unconsolidated joint venture and was accounted for under the equity method.

The comparability of results of operations is affected by our development, redevelopment, and operating property acquisition and disposition activities in 2010 through 2012. Therefore, we believe it is most useful to review the comparisons of our results of operations for these years (as set forth below under “Comparison of Operating Results for the Years Ended December 31, 2012 and 2011” and “Comparison of Operating Results for the Years Ended December 31, 2011 and 2010”) in conjunction with the discussion of our development, redevelopment, and operating property acquisition and disposition activities during those periods, which is set forth directly below.

## Development Activities

During the years ended December 31, 2012, 2011 and 2010, the following development properties became operational or partially operational:

| Property Name                                | MSA                   | Economic<br>Occupancy<br>Date <sup>1</sup> | Owned GLA |
|--|-----------------------|--|-----------|
| South Elgin Commons, Phase II <sup>2,3</sup> | Chicago, IL           | September<br>2011                          | 83,000    |
| Cobblestone Plaza <sup>2</sup>               | Ft. Lauderdale,<br>FL | March 2009                                 | 133,214   |

|                                    |                  |                |        |
|------------------------------------|------------------|----------------|--------|
| Depauw University Bookstore & Cafe | Greencastle, IN  | September 2012 | 11,974 |
| Zionsville Walgreens               | Indianapolis, IN | September 2012 | 14,550 |

- 1 Represents the date in which we started receiving rental payments under tenant leases or ground leases at the property or the tenant took possession of the property, whichever was sooner.
- 2 Construction of these properties was completed in phases. The Economic Occupancy Dates indicated for these properties refers to its initial phase.
- 3 This property was sold in June 2012

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Property Acquisition Activities

During 2012 and 2011, we acquired the properties below. We did not acquire any properties during 2010.

| Property Name                  | MSA            | Acquisition Date | Acquisition Cost (Millions) | Financing Method | Owned GLA |
|--------------------------------|----------------|------------------|-----------------------------|------------------|-----------|
| Oleander Place <sup>1, 2</sup> | Wilmington, NC | February 2011    | \$ 3.5                      | Primarily Debt   | 52,000    |
| Lithia Crossing                | Tampa, FL      | June 2011        | 13.3                        | Primarily Debt   | 81,504    |
| Cove Center                    | Stuart, FL     | June 2012        | 22.1                        | Primarily Debt   | 154,696   |
| 12th Street Plaza              | Vero Beach, FL | July 2012        | 15.2                        | Primarily Debt   | 138,268   |
| Publix at Woodruff             | Greenville, SC | December 2012    | 9.1                         | Primarily Equity | 68,055    |
| Shoppes at Plaza Green         | Greenville, SC | December 2012    | 28.8                        | Primarily Equity | 195,534   |

1 This property was purchased with the intent to redevelop; therefore, it is included in our redevelopment activities, as discussed below. However, for purposes of the comparison of operating results, this property is classified as property acquired during 2011 in the comparison of operating results tables below.

2 Upon completion of redevelopment activities, the owned GLA was reduced to 45,500 square feet.

Operating Property Disposition Activities

During 2012 and 2011, we sold the operating properties listed in the table below. We did not sell any operating properties in 2010. The operating results of the consolidated properties are reflected as discontinued operations in the accompanying consolidated statements of operations.

Consolidated

| Property Name            | MSA                | Disposition Date | Owned GLA |
|--------------------------|--------------------|------------------|-----------|
| Martinsville Shops       | Indianapolis, IN   | December 2011    | 10,886    |
| Gateway Shopping Center  | Seattle, WA        | February 2012    | 99,444    |
| South Elgin Commons      | Chicago, IL        | June 2012        | 128,000   |
| 50 South Morton          | Indianapolis, IN   | July 2012        | 2,000     |
| Coral Springs Plaza      | Ft. Lauderdale, FL | September 2012   | 46,079    |
| Pen Products             | Indianapolis, IN   | October 2012     | 85,875    |
| Indiana State Motor Pool | Indianapolis, IN   | October 2012     | 115,000   |
| Sandifur Plaza           | Pasco, WA          | November 2012    | 12,552    |
| Zionsville Place         | Indianapolis, IN   | November 2012    | 12,400    |
| Preston Commons          | Dallas, TX         | December 2012    | 27,539    |

Unconsolidated

Eddy Street Commons Limited  
Service Hotel1

South Bend, IN

November 2011

N/A

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1

We held a 50% interest in this unconsolidated joint venture. In November 2011, the joint venture sold this property for \$17.5 million, resulting in a total gain on sale of \$8.3 million. We used our share of the net proceeds to pay down borrowings under our unsecured revolving credit facility. Our share of the gain on sale was \$4.3 million, including related tax effects.

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## Redevelopment Activities

During 2012, 2011 and 2010, the following properties were in our redevelopment pipeline:

| Property Name                    | MSA              | Transition to<br>Redevelopment<br>Pipeline <sup>1</sup> | Transition from<br>Redevelopment<br>Pipeline <sup>1</sup> | Owned<br>GLA |
|----------------------------------|------------------|---|---|--------------|
| Bolton Plaza <sup>5</sup>        | Jacksonville, FL | June 2008   | Pending   | 155,637      |
| Rivers Edge <sup>6</sup>         | Indianapolis, IN | June 2008   | December 2011   | 149,209      |
| Courthouse Shadows <sup>3</sup>  | Naples, FL       | September 2008  | Pending   | 134,867      |
| Four Corner Square <sup>4</sup>  | Seattle, WA      | September 2008  | Pending   | 108,523      |
| Coral Springs Plaza <sup>2</sup> | Boca Raton, FL   | March 2009  | November 2010   | 46,079       |
| Oleander Place <sup>7</sup>      | Wilmington, NC   | March 2011  | December 2012   | 45,530       |
| Rangeline Crossing <sup>8</sup>  | Indianapolis, IN | June 2012   | Pending   | 84,327       |

- 1 Transition date represents the date the property was transitioned from our operating portfolio to a redevelopment project.
- 2 In December 2009, we executed a lease with a combined Toys “R” Us/Babies “R” Us for 100% of the available square feet of this center. This tenant opened in the second half of 2010 and the property was transitioned back to the operating portfolio in November 2010. This property was sold in September 2012.
- 3 In 2009, Publix purchased the lease of the former anchor tenant and made certain improvements on the space and we anticipate updating the existing façade, signage, landscaping and lighting.
- 4 In the 4th quarter of 2011, we executed leases with three new anchor tenants as part of the redevelopment and expansion of the existing center and transitioned this center to an in-process redevelopment. We expect the GLA of the center upon completion of the expansion to be 118,523 square feet. We expect these tenants to open during the beginning of 2013.
- 5 We executed a 38,000 square foot lease with LA Fitness to anchor this center and this tenant is expected to open during the first half of 2014.
- 6 We purchased this property in February 2008 with the intent to redevelop. The property was substantially completed and transitioned to the operating portfolio in December 2011. The center is anchored by Nordstrom Rack, The Container Store, buy buy Baby, Arhaus Furniture, and BGI Fitness.
- 7 We purchased this property in February 2011. Subsequent to the acquisition, we executed a lease termination agreement with the existing tenant and executed a lease with new anchor Whole Foods. This tenant opened in the second quarter of 2012, and the property was transitioned back to the operating portfolio in December 2012.
- 8 In February 2011, we completed the acquisition of the remaining 40% interest in this property. In May 2012, we executed a lease with Earth Fare, a specialty grocer, and

transitioned this center to an in-process redevelopment. The property is currently under construction and we expect tenants to begin opening in the second quarter of 2013.

#### Other Property Activities

Rangeline Crossing (formerly, The Centre) is a retail operating property in which the Company owned a 60% interest through January 31, 2011. In February 2011, the Company completed the acquisition of the remaining 40% interest from its joint venture partners and assumed all leasing and management responsibilities of the property. The purchase price of the 40% interest was \$2.2 million, including the settlement of a \$0.6 million loan previously made by the Company. The transaction was accounted for as an equity transaction as the Company retained its controlling financial interest. The carrying amount of the noncontrolling interest was eliminated, and the difference between the fair value of the consideration paid and the noncontrolling interest was recognized in additional paid-in capital.

## Same Property Net Operating Income

The Company believes that Net Operating Income (“NOI”) is helpful to investors as a measure of its operating performance because it excludes various items included in net income that do not relate to or are not indicative of its operating performance, such as depreciation and amortization, interest expense, asset sale gains/losses, and impairment, if any. The Company believes that Same Property NOI is helpful to investors as a measure of its operating performance because it includes only the NOI of properties that have been owned and operating for the full period presented, which eliminates disparities in net income due to the redevelopment, acquisition or disposition of properties during the particular period presented, and thus provides a more consistent metric for the comparison of the Company's properties. NOI and Same Property NOI should not, however, be considered as alternatives to net income (calculated in accordance with GAAP) as indicators of the Company's financial performance.

The following table reflects same property net operating income (and reconciliation to net loss attributable to common shareholders) for the years ended December 31, 2012 and 2011:

|   | Twelve Months Ended<br>December 31, |              | % Change |
|---|-------------------------------------|--------------|----------|
|   | 2012                                | 2011         |          |
| Number of comparable properties at period end                       | 48                                  | 48           |          |
| Leased percentage at period end                                     | 93.7                                | % 92.8       | %        |
| Net operating income – same properties (48 properties) <sup>2</sup> | \$57,331,634                        | \$55,572,605 | 3.2 %    |
| <b>Reconciliation to Most Directly Comparable GAAP Measure:</b>     |                                     |              |          |
| Net operating income – same properties                              | \$57,331,634                        | \$55,572,605 |          |
| Net operating income – non-same properties                          | 12,371,099                          | 11,953,673   |          |
| Construction, net and other   | 315,132                             | 607,765      |          |
| General, administrative and acquisition expenses                    | (7,124,078 )                        | (6,280,294 ) |          |
| Litigation charge, net  | (1,007,451 )                        | -            |          |
| Depreciation and amortization expense                               | (40,372,414)                        | (34,698,029) |          |
| Interest expense  | (25,660,381)                        | (23,599,227) |          |
| Discontinued operations   | 1,327,063                           | 1,826,156    |          |
| Gain(loss) on sales of operating properties                         | 7,094,238                           | (397,909 )   |          |
| Non-cash loss from consolidation of subsidiary                      | (7,979,626 )                        | -            |          |
| Net income loss attributable to noncontrolling interests            | (629,063 )                          | (3,466 )     |          |
| Dividends on preferred shares                                       | (7,920,002 )                        | (5,775,000 ) |          |
| Net loss attributable to common shareholders                        | \$(12,253,849)                      | \$(793,726 ) |          |

- 1 Same Property analysis excludes Courthouse Shadows, Four Corner Square, Rangeline Crossing and Bolton Plaza as the Company pursues redevelopment of these properties
- 2 Same Property net operating income is considered a non-GAAP measure because it excludes net gains from outlot sales, write offs of straight-line rent and lease intangibles, bad debt expense and related recoveries, lease termination fees and

significant prior year expense recoveries and adjustments, if any.

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Comparison of Operating Results for the Years Ended December 31, 2012 and 2011

The following table reflects income statement line items from our consolidated statements of operations for the years ended December 31, 2012 and 2011:

|   | Years Ended December 31, |              | Net change<br>2011 to 2012 |
|---|--------------------------|--------------|----------------------------|
|   | 2012                     | 2011         |                            |
| <b>Revenue:</b>   |                          |              |                            |
| Rental income (including tenant reimbursements)                   | \$96,707,818             | \$89,384,213 | \$7,323,605                |
| Other property related revenue                                    | 4,051,442                | 4,250,647    | (199,205 )                 |
| Construction and service fee revenue                              | 294,610                  | 373,104      | (78,494 )                  |
| Total revenue   | 101,053,870              | 94,007,964   | 7,045,906                  |
| <b>Expenses:</b>  |                          |              |                            |
| Property operating  | 17,391,918               | 17,554,804   | (162,886 )                 |
| Real estate taxes   | 13,300,245               | 12,873,933   | 426,312                    |
| Cost of construction and services                                 | 325,420                  | 309,074      | 16,346                     |
| General, administrative, and other                                | 7,124,078                | 6,280,294    | 843,784                    |
| Acquisition costs   | 364,364                  | -            | 364,364                    |
| Litigation charge, net  | 1,007,451                | -            | 1,007,451                  |
| Depreciation and amortization                                     | 40,372,414               | 34,698,029   | 5,674,385                  |
| Total expenses  | 79,885,890               | 71,716,134   | 8,169,756                  |
| Operating income  | 21,167,980               | 22,291,830   | (1,123,850 )               |
| Interest expense  | (25,660,381 )            | (23,599,227) | (2,061,154 )               |
| Income tax benefit of taxable REIT subsidiary                     | 105,984                  | 1,294        | 104,690                    |
| Income from unconsolidated entities                               | 91,452                   | 333,628      | (242,176 )                 |
| Gain on sale of unconsolidated property, net                      | -                        | 4,320,155    | (4,320,155 )               |
| Remeasurement loss on consolidation of Parkside Town Commons, net | (7,979,626 )             | -            | (7,979,626 )               |
| Other income, net   | 148,506                  | 208,813      | (60,307 )                  |
| (Loss) income from continuing operations                          | (12,126,085 )            | 3,556,493    | (15,682,578)               |
| <b>Discontinued operations:</b>                                   |                          |              |                            |
| Income from operations  | 1,327,063                | 1,826,156    | (499,093 )                 |
| Loss on sale of operating property                                | 7,094,238                | (397,909 )   | 7,492,147                  |
| Income from discontinued operations                               | 8,421,301                | 1,428,247    | 6,993,054                  |
| Consolidated net (loss) income                                    | (3,704,784 )             | 4,984,740    | (8,689,524 )               |
| Net (income) loss attributable to noncontrolling interests        | (629,063 )               | (3,466 )     | (625,597 )                 |
| Net (loss) income attributable to Kite Realty Group Trust         | (4,333,847 )             | 4,981,274    | (9,315,121 )               |
| Dividends on preferred shares                                     | (7,920,002 )             | (5,775,000 ) | (2,145,002 )               |
| Net loss attributable to common shareholders                      | \$(12,253,849 )          | \$(793,726 ) | \$(11,460,123)             |

Rental income (including tenant reimbursements) increased between years by \$7.3 million, or 8.2%, due to the following:

|  | Net Change<br>2011 to<br>2012 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2011 and/or 2012 | \$ 2,326,284                  |
| Properties acquired during 2011 and 2012   | 2,770,997                     |
| Properties under redevelopment during 2011 and/or 2012   | 1,316,147                     |
| Properties fully operational during 2011 and 2012 & other  | 910,177                       |
| <b>Total</b>   | <b>\$ 7,323,605</b>           |

Excluding the changes due to transitioned development properties, acquired properties, and the properties under redevelopment, the net \$0.9 million increase in rental income for our properties was primarily related to the following:

- Improvement in base rental revenue due to improved occupancy levels at operating properties including anchor leases at Cedar Hill Plaza, Market Street Village, and Sunland Towne Center along with improved rent spreads on new and renewal leases. In addition to the increased rent payments from these new and existing tenants, these commencements met co-tenancy requirements at two operating properties, favorably impacting billable rents to other tenants; and
- Decreased recovery income due to decrease in recoverable expenses of \$0.8 million offset by improvement in recovery rates due to improved occupancy levels.

For the overall portfolio, the gross recovery ratio improved from 74.3% in 2011 to 76.2% in 2012, due to the improved occupancy level of the operating portfolio and lower recoverable expenses including snow removal. The gross recovery ratio is computed by dividing tenant reimbursements by the sum of recoverable property operating expense and real estate tax expense.

Other property related revenue primarily consists of parking revenues, percentage rent, lease settlement income and gains from land sales. This revenue decreased \$0.2 million, or 5%, primarily as a result of lower lease termination fees of \$0.6 million and lower insurance recovery income of \$0.7 million. These decreases were partially offset by higher parking income of \$0.1 million, higher gains on land sales of \$0.6 million, and an increase in other revenue related to sporting events of \$0.3 million. The majority of the termination fee relates to the previous tenant at Oleander Place.

Construction revenue and service fees decreased by \$0.1 million, or 21%, due to the continued decline in third party construction contracts and construction management fees due to our strategic decision to reduce third party construction activity.

Property operating expenses decreased between years by \$0.2 million, or 1%, due to the following:

|  | Net change<br>2011 to<br>2012 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2011 and/or 2012 | \$ 79,942                     |
| Properties acquired during 2011 and 2012   | 313,761                       |
| Properties under redevelopment during 2011 and/or 2012   | 248,557                       |
| Properties fully operational during 2011 and 2012 & other  | (805,146)                     |
| Total  | \$ (162,886)                  |

Excluding the changes due to transitioned development properties, acquired properties, and the properties under redevelopment, the net \$0.8 million decrease in property operating expenses for our properties was primarily due to the following:

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\$0.6 million net decrease in snow removal costs due to decreased snow at a number of our operating properties in 2012 partially offset by an increase in general repairs and maintenance of \$0.2 million;

- \$0.4 million decrease in bad debt expense at a number of our operating properties reflecting a general recovery in economic conditions of our tenants and strength of recent leasing activity; and

- The change in other categories of expense were not individually significant.

Real estate taxes increased \$0.4 million, or 3.3%, due to the following:



|  | Net change<br>2011 to<br>2012 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2011 and/or 2012 | \$ 40,058                     |
| Properties acquired during 2011 and 2012   | 313,761                       |
| Properties under redevelopment during 2011 and/or 2012   | 292,703                       |
| Properties fully operational during 2011 and 2012 & other  | (220,210)                     |
| Total  | \$ 426,312                    |

Excluding the changes due to transitioned development properties, acquired properties, and the properties under redevelopment, the net \$0.2 million decrease in real estate taxes for our properties was primarily due to successful appeals at a number of our operating properties. The majority of the increases and decreases in our real estate tax expense from increased assessments and subsequent appeals is recoverable from (or reimbursable to) tenants and, therefore, reflected in tenant reimbursement revenue.

Cost of construction and services decreased \$16,000, or 5%, as a result of a decline in third party construction contracts and construction management fees due to our strategic decision to reduce third party construction activity.

General, administrative and other expenses increased \$0.8 million, or 13%, due primarily to an increase in personnel-related expenses along with an increase in other public company related costs.

Acquisition costs of \$0.4 million relate to due diligence and closing costs associated with the properties acquired in Florida and South Carolina in 2012.

On March 29, 2012, the Company received a notice of an interim arbitration award and order (the "Interim Order") which awarded to a tenant damages plus attorneys' fees and costs of \$1.3 million. In the fourth quarter of 2012, the Company partially recovered costs associated with the Interim Order. The net amount of \$1.0 million is reflected in the statement of operations for the year ended December 31, 2012 and has been paid, releasing the Company from the claim. See additional discussion in Note 4 to our financial statements.

Depreciation and amortization expense increased \$5.7 million, or 16%, due to the following:

|  | Net change<br>2011 to<br>2012 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2011 and/or 2012 | \$ 634,538                    |
| Properties acquired during 2011 and 2012   | 1,891,114                     |
| Properties under redevelopment during 2011 and/or 2012   | 2,618,617                     |
|  | 530,116                       |

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Properties fully operational during 2011 and  
2012 & other

|       |              |
|-------|--------------|
| Total | \$ 5,674,385 |
|-------|--------------|

The overall increase of \$5.7 million was due to the following significant items:

- An increase of \$2.2 million related to the Four Corner Square redevelopment. A redevelopment plan for this property was finalized during the first quarter of 2012, resulting in a reduction of the useful life of certain assets that were scheduled to be demolished;
- An increase of \$2.0 million related to the Rangeline Crossing redevelopment. A redevelopment plan for this property was finalized during the second quarter of 2012, resulting in a reduction of the useful life of certain assets that were scheduled to be demolished;
- A decrease of \$1.5 million related to the Oleander Place redevelopment. In 2011, the Company reduced the useful life of certain assets that were demolished.
- An increase of \$1.7 million related to Cove Center, 12th Street Plaza, Publix at Woodruff, and Shoppes at Plaza Green that were acquired in 2012.

Interest expense increased \$2.1 million, or 8.7%. This increase was primarily due to Cobblestone Plaza and Rivers Edge being transitioned to the operating portfolio. These properties were under various stages of construction during 2011. The increase was also due to a higher average interest rate on the Company's outstanding borrowings and increased by the accelerated amortization of deferred loan fees of \$0.5 million.

Income tax benefit of our taxable REIT subsidiary increased from \$1,000 in 2011 to a benefit of \$106,000 in 2012. The benefit in 2012 was due to lower sales of residential assets at Eddy Streets Commons along with minimal construction volume.

Income from unconsolidated entities was \$0.3 million in 2011 compared to \$0.1 million in 2012. The income in 2011 relates to ten months of operations at the limited service hotel as the hotel's occupancy improved. The income in 2012 relates to final pro-rations of property taxes with the buyer of the limited service hotel as final assessments were received in 2012.

The \$4.3 million gain on sale of unconsolidated property, including tax benefit represents our share of the gain on the sale of the limited service hotel at Eddy Street Commons property.

The \$8.0 million remeasurement loss on consolidation of Parkside Town Commons, net relates to the acquisition of our partner's interest in the Parkside Town Commons joint venture. See additional discussion in Note 3 to our financial statements.

The Company had income related to discontinued operations of \$8.4 million for the year ended December 31, 2012 compared to income of \$1.4 million for the year ended December 31, 2011. The Company sold multiple properties in 2012 compared to one property in 2011 and the 2012 sales resulted in larger net gains.

Net (income) attributable to noncontrolling interests was \$3,000 in 2011 compared to \$0.6 million in 2012. The fluctuation was due to the allocation of our partner's share of the gain on the sale of Gateway Shopping Center near Seattle, Washington.

Dividends on preferred shares increased \$2.1 million. The increase was due to a higher share count as the Company completed an offering of 1,300,000 shares of 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares in March 2012.

#### Comparison of Operating Results for the Years Ended December 31, 2011 and 2010

The following table reflects income statement line items from our consolidated statements of operations for the years ended December 31, 2011 and 2010:

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|  | Years Ended December 31, |                | Net change<br>2010 to<br>2011 |
|--|--------------------------|----------------|-------------------------------|
|  | 2011                     | 2010           |                               |
| <b>Revenue:</b>  |                          |                |                               |
| Rental income (including tenant reimbursements)                  | \$89,384,213             | \$82,609,105   | \$6,775,108                   |
| Other property related revenue                                   | 4,250,647                | 5,000,506      | (749,859 )                    |
| Construction and service fee revenue                             | 373,104                  | 6,848,073      | (6,474,969 )                  |
| Total revenue  | 94,007,964               | 94,457,684     | (449,720 )                    |
| <b>Expenses:</b>   |                          |                |                               |
| Property operating   | 17,554,804               | 16,777,395     | 777,409                       |
| Real estate taxes  | 12,873,933               | 11,136,000     | 1,737,933                     |
| Cost of construction and services                                | 309,074                  | 6,142,042      | (5,832,968 )                  |
| General, administrative, and other                               | 6,280,294                | 5,367,143      | 913,151                       |
| Depreciation and amortization                                    | 34,698,029               | 37,545,431     | (2,847,402 )                  |
| Total expenses   | 71,716,134               | 76,968,011     | (5,251,877 )                  |
| Operating income   | 22,291,830               | 17,489,673     | 4,802,157                     |
| Interest expense   | (23,599,227)             | (26,809,424)   | 3,210,197                     |
| Income tax benefit (expense) of taxable REIT subsidiary          | 1,294                    | (265,986 )     | 267,280                       |
| Income (loss) from unconsolidated entities                       | 333,628                  | (51,964 )      | 385,592                       |
| Gain on sale of unconsolidated property, net                     | 4,320,155                | -              | 4,320,155                     |
| Other income, net  | 208,813                  | 230,223        | (21,410 )                     |
| (Loss) income from continuing operations                         | 3,556,493                | (9,407,478 )   | 12,963,971                    |
| <b>Discontinued operations:</b>                                  |                          |                |                               |
| Discontinued operations  | 1,826,156                | 221,338        | 1,604,818                     |
| Gain (loss) on sale of operating property                        | (397,909 )               | -              | (397,909 )                    |
| Loss from discontinued operations                                | 1,428,247                | 221,338        | 1,206,909                     |
| Consolidated net loss  | 4,984,740                | (9,186,140 )   | 14,170,880                    |
| Less: Net (loss) income attributable to noncontrolling interests | (3,466 )                 | 915,310        | (918,776 )                    |
| Net loss attributable to Kite Realty Group Trust                 | 4,981,274                | (8,270,830 )   | 13,252,104                    |
| Dividends on preferred shares                                    | (5,775,000 )             | (376,979 )     | (5,398,021 )                  |
| Net loss attributable to Kite Realty Group Trust                 | \$(793,726 )             | \$(8,647,809 ) | \$7,854,083                   |

Rental income (including tenant reimbursements) increased \$6.8 million, or 8.2%, due to the following:

|  | Net change<br>2010 to<br>2011 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2010 and/or 2011 | \$ 1,983,280                  |
| Properties acquired during 2011  | 1,210,731                     |
| Properties under redevelopment during 2010 and/or 2011   | 352,081                       |
|  | 3,229,016                     |

Properties fully operational during 2010 and  
2011 & other

|       |              |
|-------|--------------|
| Total | \$ 6,775,108 |
|-------|--------------|

Excluding the changes due to transitioned development properties, acquired properties, and properties under redevelopment, the net \$3.2 million increase in rental income for our properties was primarily related to the following:

- \$1.4 million increase in base rental revenue due to improved occupancy levels at operating properties along with improved rent spreads on new and renewal leases. In addition to the increased rent payments from these new and existing tenants, these commencements met co-tenancy requirements at two operating properties, favorably impacting billable rent to other tenants; and

- \$1.8 million increase in recovery income due to an increase in recoverable expenses along with improvement in recovery rates due to improved occupancy levels.

For the overall portfolio, the gross recovery ratio improved from 71.8% in 2010 to 74.3% in 2011, primarily due to the improved occupancy level of the operating portfolio. The gross recovery ratio is computed by dividing tenant reimbursements by the sum of recoverable property operating expenses and real estate tax expense.

Other property related revenue primarily consists of parking revenues, percentage rent, lease settlement income and gains on land sales. This revenue decreased \$0.7 million, or 15%, primarily as a result of lower gains on land sales of \$2.4 million due to lower volume of residential land sales at Eddy Street Commons in 2011 and no retail outlot sales in 2011 as compared to three outlot sales in 2010. This decrease was partially offset by an increase in termination fees of \$0.7 million and insurance recovery income of \$0.7 million. The majority of the 2011 termination fee relates to the previous tenant at Oleander Place.

Construction and service fee revenue decreased by \$6.5 million, or 95% primarily as a result of a decline in third party construction contracts and construction management fees due to our strategic decision to reduce third party construction activity.

Property operating expenses increased \$0.8 million, or 4.6%, due to the following:

|  | Net change<br>2010 to<br>2011 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2010 and/or 2011 | \$ 730,962                    |
| Properties acquired during 2011  | 341,657                       |
| Properties under redevelopment during 2010 and/or 2011   | (128,535)                     |
| Properties fully operational during 2010 and 2011 & other  | (166,675)                     |
| Total  | \$ 777,409                    |

Excluding the changes due to transitioned devpment properties, acquired properties, and properties under redevelopment, the net \$0.2 million decrease in property operating expenses for our properties was primarily due to the following:

- \$0.2 million net decrease in bad debt expense at a number of our operating properties reflecting a general recovery in the economic condition of our tenants;
- \$0.2 million decrease in snow removal costs offset by \$0.1 million increase in repairs and maintenance and \$0.1 million increase in landscaping costs; and
  - The change in other categories of expense were not individually significant.

Real estate taxes increased \$1.7 million, or 15.6%, due to the following:

|  | Net change<br>2010 to<br>2011 |
|--|-------------------------------|
| Development properties that became operational or were partially operational in 2010 and/or 2011 | \$ 501,700                    |
| Properties acquired during 2011  | 131,946                       |
| Properties under redevelopment during 2010 and/or 2011   | 53,267                        |
| Properties fully operational during 2010 and 2011 & other  | 1,051,020                     |
| <b>Total</b>   | <b>\$ 1,737,933</b>           |

Excluding the changes due to transitioned development properties, acquired properties, and properties under redevelopment, the net \$1.1 million increase in real estate tax expense for our properties was primarily due to increased assessments of the taxable value at a number of our operating properties. The majority of the increases and decreases in our real estate tax expense from increased assessments and subsequent appeals is recoverable from (or reimbursable to) tenants and, therefore, reflected in tenant reimbursement revenue.

Cost of construction and services decreased \$5.8 million, or 95% primarily as a result of a decline in third party construction contracts and construction management fees due to our strategic decision to reduce third party construction activity.

General, administrative and other expenses increased \$0.9 million, or 17% due to an increase in personnel-related expenses along with an increase in other public company related costs.

Depreciation and amortization expense decreased \$2.8 million, or 7.6%, due to the following:

|  | Net change<br>2010 to 2011 |
|--|----------------------------|
| Development properties that became operational or were partially operational in 2010 and/or 2011 | \$ 948,412                 |
| Properties acquired during 2011  | 2,092,213                  |
| Properties under redevelopment during 2010 and/or 2011   | (2,742,176)                |
| Properties fully operational during 2010 and 2011 & other  | (3,145,851)                |
| <b>Total</b>   | <b>\$ (2,847,402)</b>      |

Accelerated depreciation and amortization of \$4.8 million was recorded in 2010 due to the commencement of redevelopment at Rivers Edge. Redevelopment plans for this property were finalized during the second quarter of 2010, resulting in a reduction in the useful lives of certain assets that were scheduled to be demolished. These decreases in depreciation and amortization were partially offset by an increase of \$1.9 million related to acquired properties, transition of development properties to the operating portfolio, and timing of lease commencement at operating properties. Included in the \$1.9 million is \$1.5 million of accelerated depreciation on the redevelopment of Oleander Place that commenced in the second quarter of 2011.

Interest expense decreased \$3.2 million, or 12%. This decrease was primarily due to reduction of indebtedness from the proceeds of our December 2010 preferred stock issuance. This decrease was partially offset by a higher rate on the Company's line of credit and increased amortization of deferred financing fees related to current year borrowings and the Company's objective of terming out debt on recently completed projects.

Income tax benefit (expense) of our taxable REIT subsidiary changed from an expense of \$266,000 in 2010 to a benefit of \$1,000 in 2011. The 2010 expense was due to income of our taxable REIT subsidiary related to the sale of residential assets at Eddy Street Commons in 2010. The slight benefit in 2011 was due to lower residential assets at Eddy Street Commons along with minimal construction volume.

Income (loss) from unconsolidated entities changed from a loss of \$52,000 in 2010 to income of \$334,000 in 2011. The loss of \$52,000 in 2010 included our share of pre-operating expenses related to the limited service hotel at



our Eddy Street Commons property, which opened in June 2010. The income in 2011 related to ten months of operations at the limited service hotel as the hotel's occupancy improved. The hotel was sold in November 2011.

The \$4.3 million gain on sale of unconsolidated property, including tax benefit represents our share of the gain on the sale of the limited service hotel at Eddy Street Commons property.

The Company had income related to discontinued operations of \$1.4 million for the year ended December 31, 2011 compared to income of \$0.2 million for the year ended December 31, 2010. The Company did not sell any properties in 2010 compared to one property in 2011. In addition, the properties sold in 2012 includes Coral Springs Plaza and South Elgin Commons that were placed into the operating portfolio in 2011 upon completion of development/redevelopment activity.

Net (income) loss attributable to noncontrolling interests changed from a loss of \$0.9 million in 2010 to income of \$3,000 in 2011. Net loss (income) attributable to noncontrolling interests generally reflects the net income attributable to the Operating Partnership, less dividends on preferred shares, that is owned by the limited partners and interests in consolidated properties owned by others. The change is the result of higher earnings of the Operating Partnership.

Dividends on preferred shares increased \$5.4 million. The increase was due to the Company completing an offering of 2,800,000 shares of 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares in December 2010.

## Liquidity and Capital Resources

### Current State of Capital Markets and Our Financing Strategy

Our primary financing and capital strategy is to continue to strengthen our balance sheet while maintaining sufficient flexibility to fund our operating and investment activities. We consider a number of factors when evaluating our level of indebtedness and when making decisions regarding additional borrowings or equity offerings, including the purchase price of properties to be developed or acquired, the estimated market value of our properties and the Company as a whole upon placement of the borrowing or offering, and the ability of particular properties to generate cash flow to cover debt service.

In October 2012, we issued 12,075,000 common shares for net proceeds of \$59.7 million. The net proceeds initially were used to reduce the outstanding balance on the Company's unsecured revolving credit facility, and subsequently were redeployed to acquire Shoppes at Plaza Green, Publix at Woodruff, Shoppes at Eastwood (acquired in 2013) and to fund redevelopment activities. Also, in March 2012, we issued 1,300,000 shares of Series A Cumulative Redeemable Perpetual Preferred Shares for net proceeds of \$31.3 million. The net proceeds were initially used to reduce the outstanding balance on the Company's unsecured revolving credit facility.

In addition to raising new equity capital, we have also been successful in obtaining construction loans to fund the development costs of our in-process development and redevelopment projects. We entered into construction loans to fund the development of Holly Springs Towne Center – Phase I, Four Corner Square, and Rangeline Crossing. In addition, we entered into a new \$125 million seven-year Term Loan and utilized the proceeds to retire loans secured by our Rivers Edge, Cobblestone Plaza, Estero Town Commons, Tarpon Bay Plaza, and Fox Lake Crossing properties.

We were also able to effectively recycle capital by selling outlots, unoccupied land parcels, and non-core operating properties. During 2012, we generated gross proceeds of \$87.4 million from such sales (inclusive of our partners' share), the majority of which was used to pay down outstanding indebtedness. The proceeds after retiring secured loans on the sold properties were redeployed into acquisitions, in-process development and redevelopment projects, and tenant improvement costs.

In the future, we may raise additional capital by pursuing joint venture capital partnerships and/or disposing of additional properties, land parcels or other assets that are no longer core components of our growth strategy. We will continue to monitor the capital markets and may consider raising additional capital through the issuance of our common shares, preferred shares or other securities.

As of December 31, 2012, we had cash and cash equivalents on hand of \$12.5 million. We may be subject to concentrations of credit risk with regards to our cash and cash equivalents. We place our cash and short-term cash investments with high-credit-quality financial institutions. From time to time, such investments may temporarily be held in accounts in excess of FDIC and SIPC insurance limits; however, we attempt to limit our exposure at any one time. We also maintain certain compensating balances in several financial institutions in support of borrowings from those institutions. Such compensating balances were not material to the consolidated balance sheets.

### Our Principal Capital Resources

### Our Unsecured Revolving Credit Facility

The Operating Partnership is a party to an amended and restated \$200 million unsecured revolving credit facility (the “unsecured facility”) along with a group of financial institutions led by Key Bank National Association, as Administrative Agent, and the other lenders party thereto. The Company and several of the Operating Partnership’s subsidiaries are guarantors of the Operating Partnership’s obligations under the unsecured facility. The unsecured facility has a maturity date of April 30, 2016, which maturity date may be extended for an additional year at the Operating Partnership’s option subject to certain conditions. Borrowings under the unsecured facility bear interest at a floating interest rate of LIBOR + 190 to 290 basis points, depending on the Company’s leverage. The unsecured facility has a commitment fee of 25 to 35 basis points on unused borrowings. Subject to certain conditions, including the prior consent of the lenders, the Company has the option to increase its borrowings under the unsecured facility to a maximum of \$300 million if there are sufficient unencumbered assets to support the additional borrowings. The unsecured facility also includes a short-term borrowing line of \$25 million with a variable interest rate. Borrowings under the short-term line may not be outstanding for more than five days.

The amount that the Company may borrow under the unsecured facility is based on the value of assets in its unencumbered property pool. As of December 31, 2012, the Company had 51 unencumbered properties and other assets used to calculate the value of the unencumbered property pool, of which 46 were wholly owned and are guarantors under the unsecured credit facility and Term Loan and three of which were owned through joint ventures. The major unencumbered assets include: Broadstone Station, Cobblestone Plaza, The Corner, Courthouse Shadows, Cove Center, Estero Town Commons, Fox Lake Crossing, Glendale Town Center, King's Lake Square, Lithia Crossing, Market Street Village, Oleander Place, Plaza at Cedar Hill, Shoppes at Plaza Green, Publix at Woodruff, Rivers Edge, Red Bank Commons, Shops at Eagle Creek, Tarpon Bay Plaza, Traders Point II, Union Station Parking Garage, Gainesville Plaza, and Waterford Lakes Village. As of December 31, 2012, the total maximum amount available for borrowing under the unsecured credit facility was \$163.5 million, with \$67.0 million available for future draws.

As of December 31, 2012, our outstanding indebtedness under the unsecured facility was \$94.6 million, bearing interest at a rate of LIBOR + 240 basis points. In addition, we had outstanding letters of credit totaling \$1.9 million as of December 31, 2012.

The Company's ability to borrow under the unsecured facility is subject to ongoing compliance with various restrictive covenants, including with respect to liens, indebtedness, investments, dividends, mergers and asset sales. In addition, the unsecured facility requires that the Company satisfy certain financial covenants, including among others:

- a maximum leverage ratio of 62.5%. The leverage ratio can be above 62.5% but less than 65.0% for a maximum of two consecutive quarters;
- Adjusted EBITDA (as defined in the unsecured facility) to fixed charges coverage ratio (excluding a portion of preferred dividends) of at least 1.50 to 1;
- minimum tangible net worth (defined as Total Asset Value less Total Indebtedness) of \$325 million (plus 75% of the net proceeds of any future equity issuances from the date of the agreement);
  - ratio of secured indebtedness to total asset value of no more than .55 to 1;
    - minimum unencumbered property pool occupancy rate of 80%;
  - ratio of floating rate debt to total asset value of no more than 0.35 to 1; and
    - ratio of recourse debt to total asset value of no more than 0.30 to 1.

The Company was in compliance with all applicable covenants under the unsecured facility as of December 31, 2012.

Under the terms of the unsecured facility, the Company is permitted to make distributions to its shareholders of up to 95% of its funds from operations provided that no event of default exists. If an event of default exists, the Company may only make distributions sufficient to maintain its REIT status. However, the Company may not make any distributions if an event of default resulting from nonpayment or bankruptcy exists, or if its obligations under the credit facility are accelerated.

#### Capital Markets

We have filed a registration statement with the Securities and Exchange Commission allowing us to offer, from time to time, common shares or preferred shares for an aggregate initial public offering price of up to \$500 million.



In October 2012, we issued 12,075,000 common shares for net proceeds of \$59.7 million.

In March 2012, we issued 1,300,000 shares of Series A Cumulative Redeemable Perpetual Preferred Shares for net proceeds of \$31.3 million.

In December 2010, we issued 2,800,000 shares of Series A Cumulative Redeemable Perpetual Preferred Shares for net proceeds of \$67.5 million.

We will continue to monitor the capital markets and may consider raising additional capital through the issuance of our common shares, preferred shares or other securities.

#### Sale of Real Estate Assets

We may pursue opportunities to sell non-strategic real estate assets in order to generate additional liquidity. Our ability to dispose of such properties is dependent on the availability of credit to potential buyers to purchase properties at prices that we consider acceptable. Sales prices on such transactions may be less than our carrying value.

In 2012, we were also able to effectively recycle capital by selling the following non-core operating properties.

- Gateway Shopping Center near Seattle, Washington;
  - South Elgin Commons near Chicago, Illinois;
  - Coral Springs Plaza in Fort Lauderdale, Florida;
  - 50 South Morton near Indianapolis, Indiana;
    - Pen Products in Indianapolis, Indiana;
  - Indiana State Motor Pool in Indianapolis, Indiana;
- Preston Commons and an adjacent land parcel in Dallas, Texas;
  - Zionsville Shops near Indianapolis, Indiana; and
    - Sandifur Plaza in Pasco, Washington.

During 2012, we generated proceeds of \$87.4 million from such sales (inclusive of our partners' share), of which \$42.9 million was used to pay down loans secured by the properties. The remaining proceeds were redeployed into acquisition, development activity, redevelopment activity, and tenant improvement costs.

#### Short and Long-Term Liquidity Needs

##### Overview

We derive the majority of our revenue from tenants who lease space from us at our properties. Therefore, our ability to generate cash from operations is dependent on the rents that we are able to charge and collect from our tenants. While we believe that the nature of the properties in which we typically invest—primarily neighborhood and community shopping centers—provides a relatively stable revenue flow in uncertain economic times, the recent economic downturn

adversely affected the ability of some of our tenants to meet their lease obligations, as discussed in more detail above in “Overview” on page 42.

#### Short-Term Liquidity Needs

The nature of our business, coupled with the requirements to qualify for REIT status (including, for example, the requirement that we distribute at least 90% of our “REIT taxable income” on an annual basis) may cause us to have substantial liquidity needs over both the short term and the long term. Our short-term liquidity needs consist primarily of funds necessary to pay operating expenses associated with our operating properties, interest expense and scheduled principal payments on our debt, expected dividend payments (including distributions to persons who hold units in our Operating Partnership) and recurring capital expenditures. Our Board of Trustees (the “Board”) declared quarterly cash distribution of \$0.06 per common share and common operating partnership unit for each quarter of 2012. Our Board also declared a quarterly cash distribution of \$.515625 per Series A Preferred Share per quarter in 2012. Each quarter we discuss with our Board our liquidity requirements along with other relevant factors before the Board decides whether and in what amount to declare a cash distribution.

When we lease space to new tenants, or renew leases for existing tenants, we also incur expenditures for tenant improvements and external leasing commissions. This amount, as well as the amount of recurring capital expenditures that we incur, will vary from year to year. During the year ended December 31, 2012, we incurred \$1.3 million of costs for recurring capital expenditures on operating properties and also incurred \$7.1 million of costs for tenant improvements and external leasing commissions (excluding first generation space and development and redevelopment properties). We currently anticipate incurring approximately \$1.5 million in recurring capital expenditures at our operating properties and approximately \$10 million to \$12 million of additional major tenant improvements and renovation costs within the next twelve months at several operating properties. We believe we currently have sufficient financing in place to fund our investment in these projects through borrowings on our unsecured credit facility. In certain circumstances, we may seek to place specific construction financing on the in-process redevelopment projects.

We expect to meet our short-term liquidity needs through borrowings under the unsecured facility, new construction loans, cash generated from operations and, to the extent necessary, accessing the public equity and debt markets to the extent that we are able to do so.

**In-Process Development and Redevelopment Properties.** As of December 31, 2012, we had six in-process development or redevelopment projects. The total estimated cost, including our share and our joint venture partners' share, for these projects is approximately \$240 million, of which \$166 million had been incurred as of December 31, 2012. We believe we currently have sufficient financing in place to fund these projects and expect to do so primarily through existing or new construction loans.

#### 2013 Debt Maturities

As of December 31, 2012, \$29 million of our outstanding indebtedness was scheduled to mature in 2013, excluding scheduled monthly principal payments. We are pursuing financing alternatives to enable us to repay, refinance, or extend the maturity date of these loans.

#### Long-Term Liquidity Needs

Our long-term liquidity needs consist primarily of funds necessary to pay for the development of new properties, redevelopment of existing properties, non-recurring capital expenditures, tenant improvement costs, acquisitions of properties, and payment of indebtedness at maturity.

**Future Redevelopment Property.** As of December 31, 2012, Courthouse Shadows was undergoing preparation for redevelopment including leasing activity. We currently anticipate our total investment in this redevelopment project will be approximately \$2.5 million, of which \$0.4 million has been incurred as of December 31, 2012; however, this amount may increase as redevelopment plans are finalized. We believe we currently have sufficient financing in place to fund our investment in this project through borrowings on our unsecured revolving credit facility. In certain circumstances, we may seek to place specific construction financing on this redevelopment project.

**Future Development Pipeline.** In addition to our in-process developments, we have a future development pipeline which includes land parcels that are in various stages of preparation for construction to commence, including pre-leasing activity and negotiations for third-party financing. As of December 31, 2012, this future development pipeline consisted of three projects that are expected to contain approximately 0.8 million square feet of total leasable area. We currently anticipate the total estimated cost of these projects will be approximately \$129 million, of which \$50 million has been incurred as of December 31, 2012. With respect to each future development project, our policy is to not commence vertical construction until pre-established leasing thresholds are achieved and the requisite third-party financing is in place. We intend to fund our investment in these developments primarily through new



construction loans, as well as borrowings on our unsecured revolving credit facility, if necessary.

Selective Acquisitions, Developments and Joint Ventures. We may selectively pursue the acquisition and development of other properties, which would require additional capital. It is unlikely we would have sufficient funds on hand to meet these long-term capital requirements. We would have to satisfy these needs through additional borrowings, sales of common or preferred shares, cash generated through property dispositions and/or participation in potential joint venture arrangements. We cannot be certain that we would have access to these sources of capital on satisfactory terms, if at all, to fund our long-term liquidity requirements. We evaluate all future opportunities against pre-established criteria including, but not limited to, location, demographics, tenant relationships, and amount of existing retail space. Our ability to access the capital markets will be dependent on a number of factors, including general capital market conditions, which is discussed in more detail above in “Overview” on page 42.

#### Capitalized Expenditures on Consolidated Properties

The following table summarizes cash basis capital expenditures for the Company’s in-process and future development properties and capital expenditures for the year ended December 31, 2012 and on a cumulative basis since the project’s inception:

|  | Year Ended – December 31,<br>2012 | Cumulative –<br>Through December<br>31, 2012 |
|--|-----------------------------------|--|
| In-Process Developments <sup>1</sup>                 | \$ 75,338,322                     | \$ 122,667,015                               |
| Future Developments and<br>Redevelopments            | 1,483,713                         | 50,787,626                                   |
| In-Process Redevelopments                            | 11,188,658                        | 22,958,604                                   |
| Total for Development Activity                       | 88,010,693                        | 196,413,245                                  |
| Recently Completed<br>Developments, net <sup>2</sup> | 19,416,031                        | N/A  |
| Recurring Operating Capital<br>Expenditures          | 6,726,627                         | N/A  |
| <b>Total</b>   | <b>\$ 114,153,351</b>             | <b>\$ 196,413,245</b>                        |

- 1 Cumulative capital expenditures excludes \$0.9 million of leasing costs included in deferred costs, net on the consolidated balance sheet.
- 2 This classification includes Rivers Edge, Cobblestone Plaza, DePauw University Bookstore & Café, Oleander Plaza, and Zionsville Walgreens.

The Company capitalizes certain indirect costs such as interest, payroll, and other general and administrative costs related to these development activities. If the Company were to experience a 10% reduction in development activities, without a corresponding decrease in indirect project costs, the Company would have recorded additional expense for the year ended December 31, 2012 of \$0.7 million.

#### Cash Flows

##### Comparison of the Year Ended December 31, 2012 to the Year Ended December 31, 2011

Cash provided by operating activities was \$23.3 million for the year ended December 31, 2012, a decrease of \$9.0 million from 2011. The decrease was due to higher cash outflows for accounts payable, accrued expenses, and other liabilities of \$10.6 million. The decrease was also due to distributions from unconsolidated entities of \$4.4 million in 2011 as a result of the sale of the Eddy Street Limited Service hotel asset compared to distributions of \$100,000 in 2012.

Cash used in our investing activities totaled \$71.6 million in 2012, a decrease of \$14.9 million from 2011. The decrease in cash used in investing activities was primarily a result of an increase in net proceeds from sale of operating properties of \$85.9 million as multiple properties were sold in 2012 compared to the sale of one property in 2011. In addition, the amount of construction payables increased \$20.5 million due to the timing of construction activity at our in-process development properties. These decreases were offset by an increase in cash outflows for acquisitions of \$49.5 million and capital expenditures, net of \$50.6 million. In addition, the Company contributed \$8.5 million to our Parkside Town Commons development property in 2011; while, in 2012, the Company contributed \$150,000 to Parkside Town Commons.

Cash provided by financing activities totaled \$50.8 million during 2012, an increase of \$1.8 million from 2011. Highlights of significant cash sources and uses in 2012 are as follows:

- In March 2012, we issued 1.3 million shares of Series A Cumulative Redeemable Perpetual Preferred Shares for net proceeds of \$31.3 million. A repayment of \$30.0 million was made on the unsecured revolving credit facility from the net proceeds of the offering;
  - In October 2012, we issued 12.1 million common shares for net proceeds of \$59.7 million;
  - Net debt paydowns of \$13.7 million;
- Distributions of \$2.7 million to our partners in consolidated joint ventures. The majority of this relates to our partner's share of net proceeds from the sale of Gateway Shopping Center;
  - Distributions to common shareholders and operating partnership unitholders of \$17.3 million; and
    - Distributions to preferred shareholders of \$7.7 million.

Comparison of the Year Ended December 31, 2011 to the Year Ended December 31, 2010

Cash provided by operating activities was \$32.3 million for the year ended December 31, 2011, an increase of \$2.0 million from 2010. The increase was primarily due to improved operating results partially offset by higher cash out flows for deferred leasing costs and escrow deposits in 2011. In addition, we received distributions from unconsolidated entities of \$4.4 million in 2011 as a result of the sale of the Eddy Street Limited Service hotel asset.

Cash used in our investing activities totaled \$86.5 million in 2011, an increase of \$50.1 million from 2010. The increase in cash used in investing activities was primarily a result of an increase in capital expenditures, net from \$36.6 million in 2010 to \$63.3 million in 2011 along with cash out flows for the acquisitions of Oleander Place and Lithia Crossing of \$16.4 million. In addition, the Company contributed \$8.5 million to our Parkside Town Commons development property in 2011; while, in 2010, we contributed \$450,000 to our Eddy Street Commons limited service hotel property. These increases were offset by net proceeds from the sale of our Martinsville Shops operating property of \$1.5 million.

Cash provided by financing activities totaled \$49.0 million during 2011, an increase of \$47.4 million from 2010. In 2011, we had a net increase in debt of \$78.2 million that was utilized to fund current year development and acquisition activity. This increase was offset by current year distributions to common shareholders, preferred shareholders, and entities that hold noncontrolling interests. In addition, we paid \$1.7 million to acquire our partners' interests in Rangeline Crossing.

#### Off-Balance Sheet Arrangements

We do not currently have any off-balance sheet arrangements that have, or are reasonably likely to have, a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. We do, however, have certain obligations to some of the projects in our in-process development pipeline, as discussed below in "Contractual Obligations".

As of December 31, 2012, we have outstanding letters of credit totaling \$1.9 million and no amounts were advanced against these instruments.

Contractual Obligations

The following table summarizes our contractual obligations to third parties based on contracts executed as of December 31, 2012.

|            | Tenant Allowances <sup>1</sup> | Operating Leases | Consolidated Long-term Debt and Interest <sup>2</sup> | Employment Contracts <sup>3</sup> | Total          |
|------------|--------------------------------|------------------|---|-----------------------------------|----------------|
| 2013       | \$ 13,787,673                  | \$ 267,252       | \$ 64,184,845   | \$ 1,362,000                      | \$ 79,601,770  |
| 2014       | 8,625,000                      | 274,252          | 110,872,749   | —                                 | 119,772,001    |
| 2015       | —                              | 256,501          | 92,686,506  | —                                 | 92,943,007     |
| 2016       | —                              | 220,000          | 252,244,317   | —                                 | 252,464,317    |
| 2017       | —                              | 220,000          | 66,796,653  | —                                 | 67,016,653     |
| Thereafter | —                              | —                | 258,725,533   | —                                 | 258,725,534    |
| Total      | \$ 22,412,673                  | \$ 1,238,005     | \$ 845,510,603  | \$ 1,362,000                      | \$ 870,523,281 |

- 1 Tenant allowances include commitments made to tenants at our operating and in-process development and redevelopment properties.
- 2 Our long-term debt consists of both variable and fixed-rate debt and includes both principal and interest. Interest expense for variable-rate debt was calculated using the interest rates as of December 31, 2012.
- 3 We have entered into employment agreements with certain members of senior management. Under these agreements, each individual received a stipulated annual base salary through December 31, 2012. Each agreement has an automatic one-year renewal unless we or the individual elects not to renew the agreement. The contracts have been extended through December 31, 2013.

In connection with the construction of the Eddy Street Commons parking garage and certain infrastructure improvements, we are obligated to fund payments under Tax Increment Financing (TIF) Bonds issued by the City of South Bend, Indiana. The majority of the bonds will be funded by real estate tax payments made by us and subject to reimbursement from the tenants of the property. If there are delays in the development, we are obligated to pay certain delay fees. However, we have an agreement with the City of South Bend to limit our exposure to a maximum of \$1 million as to such fees. In addition, we will not be in default concerning other obligations under the agreement with the City of South Bend so long as we commence and diligently pursue the completion of our obligations under that agreement.

In connection with our formation at the time of our IPO, we entered into an agreement that restricts our ability, prior to December 31, 2016, to dispose of six of our properties in taxable transactions and limits the amount of gain we can trigger with respect to certain other properties without incurring reimbursement obligations owed to certain limited partners. We have agreed that if we dispose of any interest in six specified properties in a taxable transaction before December 31, 2016, then we will indemnify the contributors of those properties for their tax liabilities attributable to their built-in gain that exists with respect to such property interest as of the time of our IPO (and tax liabilities incurred as a result of the reimbursement payment).

The six properties to which our tax indemnity obligations relate represented 16.0% of our annualized base rent in the aggregate as of December 31, 2012. These six properties are International Speedway Square, Shops at Eagle Creek, Whitehall Pike, Ridge Plaza, Thirty South, and Market Street Village.

Obligations in Connection with Our In-Process Developments and Redevelopments

We are obligated under various completion guarantees with lenders and lease agreements with tenants to complete all or portions of our in-process development and redevelopment projects. We believe we currently have sufficient financing in place to fund these projects and expect to do so primarily through existing or new construction loans. In addition, if necessary, we may make draws on our unsecured facility.

Our share of estimated future costs for our in-process and future developments and redevelopments is further discussed on page 60 in the "Short and Long-Term Liquidity Needs" section.

Outstanding Indebtedness

The following table presents details of outstanding consolidated indebtedness as of December 31, 2012 adjusted for hedges:

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| Property   | Balance Outstanding | Interest Rate | Maturity   |
|--|---------------------|---------------|------------|
| Fixed Rate Debt - Mortgage:                                    |                     |               |            |
| 12th Street Plaza  | \$ 7,765,978        | 5.67%         | 8/1/2013   |
| 30 South   | 20,476,090          | 6.09%         | 1/11/2014  |
| 50th & 12th  | 4,125,671           | 5.67%         | 11/11/2014 |
| Indian River Square  | 12,658,987          | 5.42%         | 6/11/2015  |
| Plaza Volente  | 27,297,725          | 5.42%         | 6/11/2015  |
| Cool Creek Commons   | 17,166,085          | 5.88%         | 4/11/2016  |
| Sunland Towne Centre   | 24,599,344          | 6.01%         | 7/1/2016   |
| Pine Ridge Crossing  | 17,285,953          | 6.34%         | 10/11/2016 |
| Riverchase Plaza   | 10,371,572          | 6.34%         | 10/11/2016 |
| Traders Point  | 45,091,190          | 5.86%         | 10/11/2016 |
| Geist Pavilion   | 11,003,937          | 5.78%         | 1/1/2017   |
| Kedron Village2  | 29,464,314          | 5.70%         | 1/11/2017  |
| Whitehall Pike   | 7,207,871           | 6.71%         | 7/5/2018   |
| International Speedway Square                                  | 20,577,546          | 5.77%         | 4/1/2021   |
| Bayport Commons  | 12,914,303          | 5.44%         | 9/1/2021   |
| Eddy Street Commons  | 25,064,365          | 5.44%         | 9/1/2021   |
| Four Property Pool Loan  | 42,658,566          | 5.44%         | 9/1/2021   |
| Centre at Panola, Phase I                                      | 3,035,797           | 6.78%         | 1/1/2022   |
|  | 338,765,294         |               |            |
| Floating Rate Debt - Hedged:                                   |                     |               |            |
| Associated Bank  | 15,100,000          | 1.35%         | 12/31/2016 |
| TD Bank  | 14,218,838          | 3.31%         | 1/3/2017   |
| Various Banks  | 125,000,000         | 1.52%         | 4/30/2019  |
| Old National   | 10,000,000          | 1.33%         | 1/4/2020   |
|  | 164,318,838         |               |            |
| Net unamortized premium on assumed debt of acquired properties |                     |               |            |
|  | 191,720             |               |            |
| Total Fixed Rate Indebtedness                                  | \$ 503,275,852      |               |            |

| Property                       | Balance Outstanding | Interest Rate1 | Maturity   | Interest Rate at 12/31/12 |
|--------------------------------|---------------------|----------------|------------|---------------------------|
| Variable Rate Debt - Mortgage: |                     |                |            |                           |
| Parkside Town Commons          | \$ 13,604,000       | LIBOR + 275    | 8/31/2013  | 2.96%                     |
| 951 & 41                       | 7,800,000           | LIBOR + 300    | 9/22/2013  | 3.21%                     |
| Beacon Hill                    | 7,041,750           | LIBOR + 125    | 3/30/2014  | 1.46%                     |
| Eastgate Pavilion              | 16,482,000          | LIBOR + 225    | 12/31/2016 | 2.46%                     |
| Ridge Plaza                    | 14,243,655          | LIBOR + 325    | 1/3/2017   | 3.46%                     |
| Fishers Station                | 8,000,000           |                | 1/4/2010   | 2.90%                     |



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|   |                |                |            |       |
|---|----------------|----------------|------------|-------|
|   |                | LIBOR +<br>269 |            |       |
| Bridgewater Marketplace   | 2,000,000      | LIBOR +<br>294 | 1/4/2010   | 3.15% |
| Subtotal Mortgage Notes   | 69,171,405     |                |            |       |
| Variable Rate Debt - Secured by<br>Properties under Construction: |                |                |            |       |
| Rangeline Crossing  | 4,014,582      | LIBOR<br>+ 225 | 10/31/2014 | 2.46% |
| Delray Marketplace  | 43,225,945     | LIBOR +<br>200 | 11/18/2014 | 2.21% |
| Zionsville Walgreens  | 3,340,940      | LIBOR +<br>200 | 6/30/2015  | 2.46% |
| Four Corner Square  | 12,625,273     | LIBOR +<br>225 | 7/10/2015  | 2.46% |
| Holly Springs Towne Center –<br>Phase I                           | 8,949,409      | LIBOR +<br>250 | 7/31/2015  | 2.71% |
| Subtotal Construction Notes                                       | 72,156,149     |                |            |       |
| Unsecured Credit Facility   | 94,624,200     | LIBOR +<br>240 | 4/30/2016  | 2.61% |
| Unsecured Term Loan   | 125,000,000    | LIBOR +<br>260 | 4/30/2019  | 2.81% |
| Floating Rate Debt - Hedged:                                      | (164,318,838)  | Various        | Various    |       |
| Total Variable Rate<br>Indebtedness                               |                |                |            |       |
|   | 196,632,916    |                |            |       |
| Total Consolidated Indebtedness                                   | \$ 699,908,768 |                |            |       |

1 At December 31, 2012, one-month LIBOR was 0.21%.

2 As of December 31, 2012, a wholly-owned subsidiary of the Company was in payment default on a \$29.5 million non-recourse loan due to insufficient cash flow from the related operating property to fully support the debt service on the loan. Under the terms of the loan agreement, interest accrues at the stated rate of 5.70% plus a 4.00% default rate and the principal balance of the loan may be called at any time at the election of the lender. The lender has not indicated an intent to exercise its right to call the loan, but it has also not provided formal waiver thereof to the Company. The default on this loan did not trigger any cross defaults on its other indebtedness or any of its derivative instruments. In the contractual obligations table on page 64, the Company has included this obligation payments through the stated maturity date of January 11, 2017.

## Funds From Operations

Funds From Operations (“FFO”) is a widely used performance measure for real estate companies and is provided here as a supplemental measure of operating performance. We calculate FFO in accordance with the best practices described in the April 2002 National Policy Bulletin of the National Association of Real Estate Investment Trusts (NAREIT), which we refer to as the White Paper. The White Paper defines FFO as consolidated net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales and impairments of depreciated property, less preferred dividends, plus depreciation and amortization, and after adjustments for third-party shares of appropriate items.

Given the nature of our business as a real estate owner and operator, we believe that FFO is helpful to investors as a starting point in measuring our operational performance because it excludes various items included in consolidated net income that do not relate to or are not indicative of our operating performance, such as gains (or losses) from sales and impairment of depreciated property and depreciation and amortization, which can make periodic and peer analyses of operating performance more difficult. For informational purposes, we have also provided FFO adjusted for accelerated amortization of deferred financing fees and a litigation charge, net. We believe this supplemental information provides a meaningful measure of our operating performance. We believe that our presentation of adjusted FFO provides investors with another financial measure that may facilitate comparison of operating performance between periods and compared to our peers. FFO should not be considered as an alternative to consolidated net income (loss) (determined in accordance with GAAP) as an indicator of our financial performance, is not an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, and is not indicative of funds available to satisfy our cash needs, including our ability to make distributions. Our computations of FFO may not be comparable to FFO reported by other REITs.

Our calculation of FFO and FFO, as adjusted, and reconciliation to consolidated net (loss) income is as follows:

|  | Year Ended<br>December<br>31, 2012 | Year Ended<br>December<br>31, 2011 | Year Ended<br>December<br>31, 2010 |
|--|------------------------------------|------------------------------------|------------------------------------|
| Funds From Operations:   |                                    |                                    |                                    |
| Consolidated net (loss) income   | \$(3,704,784 )                     | \$4,984,740                        | \$(9,186,140 )                     |
| Less dividends on preferred shares                                     | (7,920,002 )                       | (5,775,000 )                       | (376,979 )                         |
| Less net income attributable to noncontrolling interests in properties | (137,552 )                         | (101,069 )                         | (117,155 )                         |
| Less gain (loss) on sale of operating property, net of tax expense     | (7,094,238 )                       | 397,909                            | —                                  |
| Less gain on sale of unconsolidated property, including tax benefit    | —                                  | (4,320,155 )                       | —                                  |
| Add remeasurement loss on consolidation of Parkside Town Commons, net  | 7,979,626                          | —                                  | —                                  |
| Add depreciation and amortization net of noncontrolling interests      | 41,357,472                         | 36,577,580                         | 39,950,624                         |
| Funds From Operations of the Kite Portfolio <sup>1</sup>               | 30,480,522                         | 31,764,005                         | 30,270,350                         |
| Less redeemable noncontrolling interests in Funds From Operations      | (3,020,454 )                       | (3,494,040 )                       | (3,359,076 )                       |
| Funds From Operations allocable to the Company                         | \$27,460,068                       | \$28,269,965                       | \$26,911,274                       |
| Funds From Operations of the Kite Portfolio <sup>1</sup>               | \$30,480,522                       | \$31,764,005                       | \$30,270,350                       |
| Add back Accelerated amortization of deferred financing fees           | 500,028                            | —                                  | —                                  |
| Add back Litigation charge, net  | 1,007,451                          | —                                  | —                                  |
| Funds From Operations of the Kite Portfolio, as adjusted <sup>1</sup>  | \$31,988,001                       | \$31,764,005                       | \$30,270,350                       |

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“Funds From Operations of the Kite Portfolio” measures 100% of the operating performance of the Operating Partnership’s real estate properties and construction and service subsidiaries in which the Company owns an interest. “Funds From Operations allocable to the Company” reflects a reduction for the noncontrolling weighted average diluted interest in the Operating Partnership.

## Forward-Looking Statements

This Annual Report on Form 10-K, together with other statements and information publicly disseminated by Kite Realty Group Trust (the “Company”), contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements are based on assumptions and expectations that may not be realized and are inherently subject to risks, uncertainties and other factors, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Future events and actual results, performance, transactions or achievements, financial or otherwise, may differ materially from the results, performance, transactions or achievements, financial or otherwise, expressed or implied by the forward-looking statements. Risks, uncertainties and other factors that might cause such differences, some of which could be material, include, but are not limited to:

- national and local economic, business, real estate and other market conditions, particularly in light of the recent slowing of growth in the U.S. economy;
  - financing risks, including the availability of and costs associated with sources of liquidity;
    - the Company’s ability to refinance, or extend the maturity dates of, its indebtedness;
      - the level and volatility of interest rates;
  - the financial stability of tenants, including their ability to pay rent and the risk of tenant bankruptcies;
    - the competitive environment in which the Company operates;
- acquisition, disposition, development and joint venture risks;
  - property ownership and management risks;
- the Company’s ability to maintain its status as a real estate investment trust (“REIT”) for federal income tax purposes;
- potential environmental and other liabilities;
- impairment in the value of real estate property the Company owns;
- risks related to the geographical concentration of our properties in Indiana, Florida, Texas, and North Carolina;
- other factors affecting the real estate industry generally; and
- other risks identified in this Annual Report on Form 10-K and, from time to time, in other reports we file with the Securities and Exchange Commission (the “SEC”) or in other documents that we publicly disseminate.

The Company undertakes no obligation to publicly update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our future income, cash flows and fair values relevant to financial instruments depend upon prevailing interest rates. Market risk refers to the risk of loss from adverse changes in interest rates of debt instruments of similar maturities and terms.

#### Market Risk Related to Fixed and Variable Rate Debt

We had \$699.9 million of outstanding consolidated indebtedness as of December 31, 2012 (inclusive of net premiums on acquired debt of \$0.2 million). As of December 31, 2012, we were party to various consolidated interest rate hedge agreements for a total of \$164.3 million, with maturities over various terms ranging from 2016 through 2020. Including the effects of these hedge agreements, our fixed and variable rate debt would have been \$503.3 million (72%) and \$196.6 million (28%), respectively, of our total consolidated indebtedness at December 31, 2012.

Our future earnings, cash flows and fair values related to financial instruments are dependent upon prevalent market rates of interest, primarily LIBOR. LIBOR was at historically low levels during 2012. Based on the amount of our fixed rate debt at December 31, 2012, a 100 basis point increase in market interest rates would result in a decrease in the fair value of our fixed rate debt of approximately \$13.7 million. A 100 basis point increase in interest rates on our variable rate debt as of December 31, 2012 would decrease our annual cash flow by approximately \$2.0 million. Based upon the terms of our variable rate debt, we are most vulnerable to change in short-term LIBOR interest rates. The sensitivity analysis was estimated using cash flows discounted at current borrowing rates adjusted by 100 basis points.

As a matter of policy, we do not utilize financial instruments for trading or speculative transactions.

#### Inflation

Most of our leases contain provisions designed to mitigate the adverse impact of inflation by requiring the tenant to pay its share of operating expenses, including common area maintenance, real estate taxes and insurance to the extent we are able to recover such costs from our tenants. However, increased inflation could have a more pronounced negative impact on our mortgage and debt interest and general and administrative expenses, as these costs could increase at a rate higher than our rents. Also, inflation may adversely affect tenant leases with stated rent increases or limits on such tenant's obligation to pay its share of operating expenses, which could be lower than the increase in inflation at any given time, and limit our ability to recover all of our operating expenses.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The consolidated financial statements of the Company included in this Report are listed in Part IV, Item 15(a) of this report.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

#### Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) identified in connection with the evaluation required by Rule 13a-15(b) under the Securities Exchange Act of 1934 of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of December 31, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Management Report on Internal Control Over Financial Reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, as that term is defined in Rule 13a-15(f) of the Exchange Act. Under the supervision of and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of the Company's internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the Company's evaluation under the framework in Internal Control – Integrated Framework, the Company's management has concluded that the Company's internal control over financial reporting was effective as of December 31, 2012.

The Company's independent auditors, Ernst & Young LLP, an independent registered public accounting firm, have issued a report on the Company's internal control over financial reporting as stated in their report which is included herein.

The Company's internal control system was designed to provide reasonable assurance to the Company's management and Board of Trustees regarding the preparation and fair presentation of published financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Report of Independent Registered Public Accounting Firm

The Board of Trustees and Shareholders of Kite Realty Group Trust:

We have audited Kite Realty Group Trust and subsidiaries' internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Kite Realty Group Trust and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Kite Realty Group Trust and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Kite Realty Group Trust and subsidiaries as of December 31, 2012 and 2011, and the related consolidated statements of operations and comprehensive income, shareholders' equity and cash



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flows for each of the three years in the period ended December 31, 2012 and the related financial statement schedule listed in the index at Item 15(a) as of December 31, 2012 of Kite Realty Group Trust and subsidiaries and our report dated March 8, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Indianapolis, Indiana

March 8, 2013

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## ITEM 9B. OTHER INFORMATION

As we previously announced, on November 7, 2012, our Board of Trustees elected Victor J. Coleman as a trustee of the Company. In connection with his appointment to the Board of Trustees, on March 8, 2013, the Company and the Operating Partnership entered into an indemnification agreement with Mr. Coleman in substantially the same form as the Company and the Operating Partnership have entered into with each of the Company's existing trustees. Subject to certain exceptions, the indemnification agreement provides that the Company and the Operating Partnership will indemnify Mr. Coleman to the maximum extent provided by Maryland law against judgments, penalties, fines, and settlements and reasonable expenses actually incurred by him in connection with certain actions, suits, arbitrations, alternate dispute resolution mechanisms, investigations, administrative hearings, or other proceedings arising out of his service to the Company.

## PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

We have adopted a code of ethics that applies to our principal executive officer and senior financial officers, which is available on our Internet website at: [www.kiterealty.com](http://www.kiterealty.com). Any amendment to, or waiver from, a provision of this code of ethics will be posted on our Internet website.

The remaining information required by this Item is hereby incorporated by reference to the material appearing in our 2013 Annual Meeting Proxy Statement (the "Proxy Statement"), which we intend to file within 120 days after our fiscal year-end, under the captions "Proposal 1: Election of Trustees Nominees for Election for a One-Year Term Expiring at the 2012 Annual Meeting", "Executive Officers", "Information Regarding Governance and Board and Committee Meetings – Committee Charters and Corporate Governance", "Information Regarding Corporate Governance and Board and Committee Meetings – Board Committees" and "Other Matters – Section 16(a) Beneficial Ownership Reporting Compliance".

### ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item is hereby incorporated by reference to the material appearing in our Proxy Statement, under the captions "Compensation Discussion and Analysis", "Compensation of Executive Officers and Trustees", "Compensation Committee Interlocks and Insider Participation", and "Compensation Committee Report".

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The information required by this Item is hereby incorporated by reference to the material appearing in our Proxy Statement, under the captions "Equity Compensation Plan Information" and "Principal Shareholders".

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

The information required by this Item is hereby incorporated by reference to the material appearing in our Proxy Statement, under the captions "Certain Relationships and Related Transactions" and "Information Regarding Corporate Governance and Board Committee Meetings – Independence of Trustees".

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item is hereby incorporated by reference to the material appearing in our Proxy Statement, under the caption “Proposal 2: Ratification of Appointment of Independent Registered Public Accounting Firm - Relationship with Independent Registered Public Accounting Firm”.

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PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULE

(a) Documents filed as part of this report:

- (1) Financial Statements:  
Consolidated financial statements for the Company listed on the index immediately preceding the financial statements at the end of this report.
- (2) Financial Statement Schedule:  
Financial statement schedule for the Company listed on the index immediately preceding the financial statements at the end of this report.
- (3) Exhibits:  
The Company files as part of this report the exhibits listed on the Exhibit Index.

(b) Exhibits:

The Company files as part of this report the exhibits listed on the Exhibit Index.

(c) Financial Statement Schedule:

The Company files as part of this report the financial statement schedule listed on the index immediately preceding the financial statements at the end of this report.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KITE REALTY GROUP TRUST  
(Registrant)

March 8, 2013  
(Date)

/s/ JOHN A. KITE  
John A. Kite  
Chairman and Chief Executive  
Officer  
(Principal Executive Officer)

March 8, 2013  
(Date)

/s/ DANIEL R. SINK  
Daniel R. Sink  
Executive Vice President,  
Chief Financial Officer and  
Treasurer  
(Principal Financial and  
Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Signature   | Title  | Date          |
|---|--|---------------|
| /s/ JOHN A. KITE<br>(John A. Kite)                | Chairman, Chief Executive Officer,<br>and Trustee<br>(Principal Executive Officer) | March 8, 2013 |
| /s/ WILLIAM E.<br>BINDLEY<br>(William E. Bindley) | Trustee  | March 8, 2013 |
| /s/ VICTOR J.<br>COLEMAN<br>(Victor J. Coleman)   | Trustee  | March 8, 2013 |
| /s/ RICHARD A.<br>COSIER<br>(Richard A. Cosier)   | Trustee  | March 8, 2013 |
| /s/ EUGENE GOLUB<br>(Eugene Golub)                | Trustee  | March 8, 2013 |

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|   |   |               |
|---|---|---------------|
| /s/ GERALD L.<br>MOSS<br>(Gerald L. Moss)     | Trustee   | March 8, 2013 |
| /s/ MICHAEL L.<br>SMITH<br>(Michael L. Smith) | Trustee   | March 8, 2013 |
| /s/ DANIEL R. SINK<br>(Daniel R. Sink)        | Executive Vice President, Chief<br>Financial Officer and Treasurer<br>(Principal Financial and Accounting<br>Officer) | March 8, 2013 |

Kite Realty Group Trust  
Index to Financial Statements

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Report of Independent Registered Public Accounting Firm

The Board of Trustees and Shareholders of Kite Realty Group Trust:

We have audited the accompanying consolidated balance sheets of Kite Realty Group Trust and subsidiaries as of December 31, 2012 and 2011, and the related consolidated statements of operations and comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2012. Our audit also included the financial statement schedule listed in the index at item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Kite Realty Group Trust and subsidiaries at December 31, 2012 and 2011, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Kite Realty Group Trust and subsidiaries' internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 8, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Indianapolis, Indiana

March 8, 2013



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Kite Realty Group Trust  
Consolidated Balance Sheets

|   | December 31,<br>2012    | December 31,<br>2011    |
|---|-------------------------|-------------------------|
| Assets:   |                         |                         |
| Investment properties, at cost:   |                         |                         |
| Land  | \$ 239,690,837          | \$ 238,129,092          |
| Land held for development   | 34,878,300              | 36,977,501              |
| Buildings and improvements  | 892,508,729             | 845,173,680             |
| Furniture, equipment and other  | 4,419,918               | 5,474,403               |
| Construction in progress  | 223,135,354             | 147,973,380             |
|   | 1,394,633,138           | 1,273,728,056           |
| Less: accumulated depreciation  | (194,297,531 )          | (178,006,632 )          |
|   | 1,200,335,607           | 1,095,721,424           |
| Cash and cash equivalents   |                         |                         |
|   | 12,482,701              | 10,042,450              |
| Tenant receivables, including accrued straight-line rent of \$12,189,449 and \$11,398,347, respectively, net of allowance for uncollectible accounts  |                         |                         |
|   | 21,210,754              | 20,413,671              |
| Other receivables   |                         |                         |
|   | 4,946,219               | 2,978,225               |
| Investments in unconsolidated entities, at equity   |                         |                         |
|   | 15,522                  | 21,646,443              |
| Escrow deposits   |                         |                         |
|   | 12,960,488              | 9,424,986               |
| Deferred costs, net   |                         |                         |
|   | 34,536,474              | 31,079,129              |
| Prepaid and other assets  |                         |                         |
|   | 2,169,140               | 1,959,790               |
| <b>Total Assets</b>   | <b>\$ 1,288,656,905</b> | <b>\$ 1,193,266,118</b> |
| Liabilities and Equity:   |                         |                         |
| Mortgage and other indebtedness   |                         |                         |
|   | \$ 699,908,768          | \$ 689,122,933          |
| Accounts payable and accrued expenses   |                         |                         |
|   | 54,187,172              | 36,048,324              |
| Deferred revenue and other liabilities  |                         |                         |
|   | 20,269,501              | 12,636,228              |
| <b>Total Liabilities</b>  | <b>774,365,441</b>      | <b>737,807,485</b>      |
| Commitments and contingencies   |                         |                         |
| Redeemable noncontrolling interests in Operating Partnership  |                         |                         |
|   | 37,669,803              | 41,836,613              |
| Equity:   |                         |                         |
| Kite Realty Group Trust Shareholders' Equity  |                         |                         |
| Preferred Shares, \$.01 par value, 40,000,000 shares authorized, 4,100,000 shares and 2,800,000 shares issued and outstanding at December 31, 2012 and 2011, respectively, with a liquidation value of \$102,500,000 and \$70,000,000 |                         |                         |
|   | 102,500,000             | 70,000,000              |
| Common Shares, \$.01 par value, 200,000,000 shares authorized, 77,728,697 shares and 63,617,019 shares issued and outstanding at December 31, 2012 and 2011, respectively   |                         |                         |
|   | 777,287                 | 636,170                 |
| Additional paid in capital  |                         |                         |
|   | 513,111,877             | 449,763,528             |
| Accumulated other comprehensive loss  |                         |                         |
|   | (5,258,543 )            | (1,524,095 )            |
| Accumulated deficit   |                         |                         |
|   | (138,044,264 )          | (109,504,068 )          |
| <b>Total Kite Realty Group Trust Shareholders' Equity</b>   | <b>473,086,357</b>      | <b>409,371,535</b>      |
| Noncontrolling Interests  |                         |                         |
|   | 3,535,304               | 4,250,485               |
| <b>Total Equity</b>   | <b>476,621,661</b>      | <b>413,622,020</b>      |
| <b>Total Liabilities and Equity</b>   | <b>\$ 1,288,656,905</b> | <b>\$ 1,193,266,118</b> |

The accompanying notes are an integral part of these consolidated financial statements.

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Kite Realty Group Trust  
Consolidated Statements of Operations and Comprehensive Income

|   | Year Ended December 31, |                     |                       |
|---|-------------------------|---------------------|-----------------------|
|   | 2012                    | 2011                | 2010                  |
| <b>Revenue:</b>   |                         |                     |                       |
| Minimum rent  | \$76,529,463            | \$70,471,652        | \$66,089,179          |
| Tenant reimbursements   | 20,178,355              | 18,912,561          | 16,519,926            |
| Other property related revenue  | 4,051,442               | 4,250,647           | 5,000,507             |
| Construction and service fee revenue  | 294,610                 | 373,104             | 6,848,073             |
| <b>Total revenue</b>  | <b>101,053,870</b>      | <b>94,007,964</b>   | <b>94,457,685</b>     |
| <b>Expenses:</b>  |                         |                     |                       |
| Property operating  | 17,391,918              | 17,554,804          | 16,777,395            |
| Real estate taxes   | 13,300,245              | 12,873,933          | 11,136,000            |
| Cost of construction and services   | 325,420                 | 309,074             | 6,142,042             |
| General, administrative, and other  | 7,124,078               | 6,280,294           | 5,367,143             |
| Acquisition costs   | 364,364                 | —                   | —                     |
| Litigation charge, net  | 1,007,451               | —                   | —                     |
| Depreciation and amortization   | 40,372,414              | 34,698,029          | 37,545,432            |
| <b>Total expenses</b>   | <b>79,885,890</b>       | <b>71,716,134</b>   | <b>76,968,012</b>     |
| <b>Operating income</b>   | <b>21,167,980</b>       | <b>22,291,830</b>   | <b>17,489,673</b>     |
| Interest expense  | (25,660,381 )           | (23,599,227 )       | (26,809,424 )         |
| Income tax benefit (expense) of taxable REIT subsidiary   | 105,984                 | 1,294               | (265,986 )            |
| Income (loss) from unconsolidated entities  | 91,452                  | 333,628             | (51,964 )             |
| Gain on sale of unconsolidated property, including tax benefit                                  | —                       | 4,320,155           | —                     |
| Remeasurement loss on consolidation of Parkside Town Commons, net                               | (7,979,626 )            | —                   | —                     |
| Other income, net   | 148,506                 | 208,813             | 230,223               |
| <b>(Loss) income from continuing operations</b>   | <b>(12,126,085 )</b>    | <b>3,556,493</b>    | <b>(9,407,478 )</b>   |
| <b>Discontinued operations:</b>   |                         |                     |                       |
| Income from operations  | 1,327,063               | 1,826,156           | 221,339               |
| Gain (loss) on sale of operating properties, net of tax   | 7,094,238               | (397,909 )          | —                     |
| Income from discontinued operations   | 8,421,301               | 1,428,247           | 221,339               |
| <b>Consolidated net (loss) income</b>   | <b>(3,704,784 )</b>     | <b>4,984,740</b>    | <b>(9,186,140 )</b>   |
| Net (income) loss attributable to noncontrolling interests                                      | (629,063 )              | (3,466 )            | 915,310               |
| <b>Net (loss) income attributable to Kite Realty Group Trust</b>                                | <b>(4,333,847 )</b>     | <b>4,981,274</b>    | <b>(8,270,830 )</b>   |
| Dividends on preferred shares   | (7,920,002 )            | (5,775,000 )        | (376,979 )            |
| <b>Net loss attributable to common shareholders</b>   | <b>\$(12,253,849 )</b>  | <b>\$(793,726 )</b> | <b>\$(8,647,809 )</b> |
| <b>Net loss per common share – basic &amp; diluted:</b>   |                         |                     |                       |
| Loss from continuing operations attributable to Kite Realty Group Trust common shareholders     | \$(0.27 )               | \$(0.03 )           | \$(0.14 )             |
| Income from discontinued operations attributable to Kite Realty Group Trust common shareholders | 0.09                    | 0.02                | 0.00                  |
| <b>Net loss attributable to Kite Realty Group Trust common shareholders</b>                     | <b>\$(0.18 )</b>        | <b>\$(0.01 )</b>    | <b>\$(0.14 )</b>      |
| <b>Weighted average Common Shares outstanding – basic and diluted</b>                           | <b>66,885,259</b>       | <b>63,557,322</b>   | <b>63,240,474</b>     |

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|   |                 |                |                |
|---|-----------------|----------------|----------------|
| Dividends declared per Common Share                                   | \$0.24          | \$0.24         | \$0.24         |
| Net loss attributable to Kite Realty Group Trust common shareholders: |                 |                |                |
| Loss from continuing operations                                       | \$(18,181,128 ) | \$(2,065,572 ) | \$(8,844,583 ) |
| Income from discontinued operations                                   | 5,927,279       | 1,271,846      | 196,774        |
| Net loss attributable to Kite Realty Group Trust common shareholders  | \$(12,253,849 ) | \$(793,726 )   | \$(8,647,809 ) |
| Consolidated net (loss) income  |                 |                |                |
|   | \$(3,704,784 )  | \$4,984,740    | \$(9,186,140 ) |
| Change in fair value of derivatives                                   | (4,002,459 )    | 1,547,918      | 3,274,373      |
| Total comprehensive (loss) income                                     | (7,707,243 )    | 6,532,658      | (5,911,767 )   |
| Comprehensive (income) loss attributable to noncontrolling interests  | (361,052 )      | (175,379 )     | 543,243        |
| Comprehensive (loss) income attributable to Kite Realty Group Trust   | \$(8,068,295 )  | \$6,357,279    | \$(5,368,524 ) |

The accompanying notes are an integral part of these consolidated financial statements.

Kite Realty Group Trust  
Consolidated Statements of Shareholders' Equity

|   | Preferred Shares |            | Common Shares |            | Additional<br>Paid-in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Accumulated<br>Deficit | Total          |               |
|---|------------------|------------|---------------|------------|----------------------------------|---|------------------------|----------------|---------------|
|   | Shares           | Amount     | Shares        | Amount     |                                  |   |                        |                |               |
| Balances,<br>December 31,<br>2009   |                  | \$—        | —             | 63,062,083 | \$630,621                        | \$449,863,390   | \$(5,802,406)          | \$(69,613,763) | \$375,077,842 |
| Stock<br>compensation<br>activity   | —                | —          | 150,825       | 1,508      | 763,369                          | —   | —                      | —              | 764,877       |
| Proceeds of<br>preferred share<br>offering, net                                   | 2,800,000        | 70,000,000 | —             | —          | (2,517,500)                      | —   | —                      | —              | 67,482,500    |
| Proceeds from<br>employee share<br>purchase plan                                  | —                | —          | 9,311         | 93         | 39,301                           | —   | —                      | —              | 39,394        |
| Other<br>comprehensive<br>income<br>attributable to<br>Kite Realty<br>Group Trust | —                | —          | —             | —          | —                                | 2,902,306   | —                      | —              | 2,902,306     |
| Distributions<br>declared to<br>common<br>shareholders                            | —                | —          | —             | —          | —                                | —   | —                      | (15,186,009)   | (15,186,009)  |
| Distributions to<br>preferred<br>shareholders                                     | —                | —          | —             | —          | —                                | —   | —                      | (376,979)      | (376,979)     |
| Net loss<br>attributable to<br>Kite Realty<br>Group Trust                         | —                | —          | —             | —          | —                                | —   | —                      | (8,270,830)    | (8,270,830)   |
| Exchange of<br>redeemable<br>noncontrolling<br>interest for<br>common stock       | —                | —          | 120,000       | 1,200      | 1,558,800                        | —   | —                      | —              | 1,560,000     |
| Adjustment to<br>redeemable<br>noncontrolling<br>interests -<br>Operating         | —                | —          | —             | —          | (928,180)                        | —   | —                      | —              | (928,180)     |

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|                  |           |               |            |           |               |               |                 |                |  |
|------------------|-----------|---------------|------------|-----------|---------------|---------------|-----------------|----------------|--|
| Partnership      |           |               |            |           |               |               |                 |                |  |
| Balances,        |           |               |            |           |               |               |                 |                |  |
| December 31,     |           |               |            |           |               |               |                 |                |  |
| 2010             | 2,800,000 | \$ 70,000,000 | 63,342,219 | \$633,422 | \$448,779,180 | \$(2,900,100) | \$(93,447,581)  | \$ 423,064,921 |  |
| Stock            |           |               |            |           |               |               |                 |                |  |
| compensation     |           |               |            |           |               |               |                 |                |  |
| activity         | —         | —             | 253,442    | 2,534     | 798,462       | —             | —               | 800,996        |  |
| Proceeds from    |           |               |            |           |               |               |                 |                |  |
| employee share   |           |               |            |           |               |               |                 |                |  |
| purchase plan    | —         | —             | 5,358      | 54        | 23,978        | —             | —               | 24,032         |  |
| Other            |           |               |            |           |               |               |                 |                |  |
| comprehensive    |           |               |            |           |               |               |                 |                |  |
| income           |           |               |            |           |               |               |                 |                |  |
| attributable to  |           |               |            |           |               |               |                 |                |  |
| Kite Realty      |           |               |            |           |               |               |                 |                |  |
| Group Trust      | —         | —             | —          | —         | —             | 1,376,005     | —               | 1,376,005      |  |
| Acquisition of   |           |               |            |           |               |               |                 |                |  |
| noncontrolling   |           |               |            |           |               |               |                 |                |  |
| interest in      |           |               |            |           |               |               |                 |                |  |
| Rangeline        |           |               |            |           |               |               |                 |                |  |
| Crossing         | —         | —             | —          | —         | (31,005)      | —             | —               | (31,005)       |  |
| Offering costs   | —         | —             | —          | —         | (276,253)     | —             | —               | (276,253)      |  |
| Distributions    |           |               |            |           |               |               |                 |                |  |
| declared to      |           |               |            |           |               |               |                 |                |  |
| common           |           |               |            |           |               |               |                 |                |  |
| shareholders     | —         | —             | —          | —         | —             | —             | (15,262,761)    | (15,262,761)   |  |
| Distributions to |           |               |            |           |               |               |                 |                |  |
| preferred        |           |               |            |           |               |               |                 |                |  |
| shareholders     | —         | —             | —          | —         | —             | —             | (5,775,000)     | (5,775,000)    |  |
| Net income       |           |               |            |           |               |               |                 |                |  |
| attributable to  |           |               |            |           |               |               |                 |                |  |
| Kite Realty      |           |               |            |           |               |               |                 |                |  |
| Group Trust      | —         | —             | —          | —         | —             | —             | 4,981,274       | 4,981,274      |  |
| Exchange of      |           |               |            |           |               |               |                 |                |  |
| redeemable       |           |               |            |           |               |               |                 |                |  |
| noncontrolling   |           |               |            |           |               |               |                 |                |  |
| interest for     |           |               |            |           |               |               |                 |                |  |
| common stock     | —         | —             | 16,000     | 160       | 207,840       | —             | —               | 208,000        |  |
| Adjustment to    |           |               |            |           |               |               |                 |                |  |
| redeemable       |           |               |            |           |               |               |                 |                |  |
| noncontrolling   |           |               |            |           |               |               |                 |                |  |
| interests -      |           |               |            |           |               |               |                 |                |  |
| Operating        |           |               |            |           |               |               |                 |                |  |
| Partnership      | —         | —             | —          | —         | 261,326       | —             | —               | 261,326        |  |
| Balances,        |           |               |            |           |               |               |                 |                |  |
| December 31,     |           |               |            |           |               |               |                 |                |  |
| 2011             | 2,800,000 | \$ 70,000,000 | 63,617,019 | \$636,170 | \$449,763,528 | \$(1,524,095) | \$(109,504,068) | \$ 409,371,535 |  |
| Stock            |           |               |            |           |               |               |                 |                |  |
| compensation     |           |               |            |           |               |               |                 |                |  |
| activity         | —         | —             | 266,588    | 2,666     | 982,119       | —             | —               | 984,785        |  |
|                  | 1,300,000 | 32,500,000    | —          | —         | (1,179,704)   | —             | —               | 31,320,296     |  |

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|  |           |               |            |            |               |               |                 |                |
|--|-----------|---------------|------------|------------|---------------|---------------|-----------------|----------------|
| Proceeds of preferred share offering, net                                  |           |               |            |            |               |               |                 |                |
| Issuance of common shares, net   | —         | —             | 120,750    | 59,548,732 | —             | —             | —               | 59,669,482     |
| Issuance of common shares under at-the-market plan, net                    | —         | —             | 661,589    | 6,616      | 3,182,271     | —             | —               | 3,188,887      |
| Proceeds from employee share purchase plan                                 | —         | —             | 4,787      | 48         | 22,707        | —             | —               | 22,755         |
| Other comprehensive loss attributable to Kite Realty Group Trust           | —         | —             | —          | —          | —             | (3,734,448)   | —               | (3,734,448)    |
| Distributions declared to common shareholders                              | —         | —             | —          | —          | —             | —             | (16,286,347)    | (16,286,347)   |
| Distributions to preferred shareholders                                    | —         | —             | —          | —          | —             | —             | (7,920,002)     | (7,920,002)    |
| Net loss attributable to Kite Realty Group Trust                           | —         | —             | —          | —          | —             | —             | (4,333,847)     | (4,333,847)    |
| Exchange of redeemable noncontrolling interest for common stock            | —         | —             | 11,037     | 5,822,679  | —             | —             | —               | 5,833,716      |
| Adjustments to redeemable noncontrolling interests – Operating Partnership | —         | —             | —          | —          | (5,030,455)   | —             | —               | (5,030,455)    |
| Balances, December 31,   |           |               |            |            |               |               |                 |                |
| 2012   | 4,100,000 | \$102,500,000 | 77,728,697 | \$777,287  | \$513,111,877 | \$(5,258,543) | \$(138,044,264) | \$ 473,086,357 |

The accompanying notes are an integral part of these consolidated financial statements.





Kite Realty Group Trust  
Consolidated Statements of Cash Flows

|   | Year Ended December 31, |               |                |
|---|-------------------------|---------------|----------------|
|   | 2012                    | 2011          | 2010           |
| Cash flow from operating activities:  |                         |               |                |
| Consolidated net (loss) income  | \$(3,704,784 )          | \$4,984,740   | \$(9,186,140 ) |
| Adjustments to reconcile consolidated net (loss) income to net cash provided by operating activities: |                         |               |                |
| Gain on sale of unconsolidated properties   | —                       | (4,320,155 )  | —              |
| Remeasurement loss on consolidation of Parkside Town Commons, net                                     | 7,979,626               |               |                |
| Equity in (earnings) loss of unconsolidated entities  | (91,452 )               | (333,628 )    | 51,964         |
| (Gain) loss on sale of operating property, net of tax   | (7,094,238 )            | 397,909       | —              |
| Straight-line rent  | (2,362,360 )            | (2,690,710 )  | (547,063 )     |
| Depreciation and amortization   | 43,768,649              | 38,655,771    | 42,564,646     |
| Provision for credit losses, net of recoveries  | 858,771                 | 1,364,820     | 1,443,675      |
| Compensation expense for equity awards  | 602,384                 | 519,929       | 488,557        |
| Amortization of debt fair value adjustment  | (117,625 )              | (430,858 )    | (430,858 )     |
| Amortization of in-place lease liabilities  | (1,986,196 )            | (2,460,002 )  | (2,822,305 )   |
| Distributions of income from unconsolidated entities  | 91,452                  | 4,432,456     | —              |
| Changes in assets and liabilities:  |                         |               |                |
| Tenant receivables  | (507,368 )              | 524,137       | (539,800 )     |
| Deferred costs and other assets   | (7,065,797 )            | (11,930,493 ) | 421,494        |
| Accounts payable, accrued expenses, deferred revenue, and other liabilities                           | (7,098,709 )            | 3,513,039     | (1,178,564 )   |
| Net cash provided by operating activities   | 23,272,353              | 32,226,955    | 30,265,606     |
| Cash flow from investing activities:  |                         |               |                |
| Acquisitions of interests in properties   | (65,909,266 )           | (16,368,190 ) | —              |
| Capital expenditures, net   | (114,153,351)           | (63,559,852 ) | (39,032,155 )  |
| Net proceeds from sales of operating properties   | 87,385,567              | 1,483,941     | —              |
| Change in construction payables   | 20,829,890              | 297,918       | 2,392,632      |
| Note receivable from joint venture partner  | —                       | 125,780       | 687,648        |
| Contributions to unconsolidated entities  | (150,000 )              | (8,518,604 )  | (445,295 )     |
| Distributions of capital from unconsolidated entities   | 372,548                 | —             | —              |
| Net cash used in investing activities   | (71,624,613 )           | (86,539,007 ) | (36,397,170 )  |
| Cash flow from financing activities:  |                         |               |                |
| Common share issuance proceeds, net of costs  | 63,038,208              | (252,221 )    | 39,394         |
| Preferred share issuance proceeds, net of costs   | 31,320,296              | —             | 67,482,500     |
| Acquisition of noncontrolling interests in Rangeline Crossing   | —                       | (1,697,137 )  | —              |
| Loan proceeds   | 308,954,787             | 211,528,578   | 58,726,952     |
| Loan transaction costs  | (2,234,504 )            | (4,370,749 )  | (989,943 )     |
| Loan payments and related financing escrow  | (322,646,717)           | (132,901,400) | (105,663,994)  |
| Distributions paid – common shareholders  | (15,439,904 )           | (15,246,825 ) | (15,546,044 )  |
| Distributions paid – preferred shareholders   | (7,696,563 )            | (5,694,792 )  | —              |
| Distributions paid – redeemable noncontrolling interests  | (1,810,993 )            | (1,884,965 )  | (1,907,073 )   |
| Distributions to noncontrolling interests   | (2,692,099 )            | (520,515 )    | (574,076 )     |
| Net cash provided by financing activities   | 50,792,511              | 48,959,974    | 1,567,716      |

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|  |              |              |              |
|--|--------------|--------------|--------------|
| Increase (decrease) in cash and cash equivalents | 2,440,251    | (5,352,078 ) | (4,563,848 ) |
| Cash and cash equivalents, beginning of year     | 10,042,450   | 15,394,528   | 19,958,376   |
| Cash and cash equivalents, end of year           | \$12,482,701 | \$10,042,450 | \$15,394,528 |

Supplemental disclosures

|   |              |              |              |
|---|--------------|--------------|--------------|
| Cash paid for interest, net of capitalized interest | \$24,789,487 | \$24,286,585 | \$26,661,839 |
| Cash paid for taxes                                 | \$150,000    | \$77,000     | \$298,493    |

The accompanying notes are an integral part of these consolidated financial statements.

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Kite Realty Group Trust  
Notes to Consolidated Financial Statements  
December 31, 2012

Note 1. Organization

Kite Realty Group Trust (the “Company” or “REIT”) was organized in Maryland in 2004 to succeed the development, acquisition, construction and real estate businesses of Kite Property Group (the “Predecessor”). The Predecessor was owned by Al Kite, John Kite and Paul Kite (the “Principals”) and certain executives and other family members and consisted of the properties, entities and interests contributed to the Company or its subsidiaries by its founders. The Company began operations in 2004 when it completed its initial public offering of common shares and concurrently consummated certain other formation transactions.

The Company, through Kite Realty Group, L.P. (“the Operating Partnership”), is engaged in the ownership, operation, management, leasing, acquisition, construction management, redevelopment and development of neighborhood and community shopping centers and certain commercial real estate properties in selected markets in the United States.

At December 31, 2012, the Company owned interests in 56 operating properties (consisting of 54 retail properties and two commercial operating properties) and six in-process development or redevelopment projects. The Company also owned land parcels intended for future development and redevelopment which include parcels that are undergoing pre-development activities and are in various stages of preparation for construction to commence, including pre-leasing activity and negotiations for third-party financings. As of December 31, 2012, these future developments and redevelopments consisted of four projects that are expected to contain approximately 1.0 million square feet of total gross leasable area (including non-owned anchor space) upon completion of development or redevelopment. Finally, as of December 31, 2012, the Company also owned interests in other land parcels comprising 91 acres that are expected to be used for future expansion of existing properties or development of new retail or commercial properties. The Company may also elect to sell such land to third parties under certain circumstances. These land parcels are classified as “Land held for development” in the accompanying consolidated balance sheets.

At December 31, 2011, the Company owned interests in 58 operating properties (consisting of 54 retail properties, four commercial operating properties), six properties under development or redevelopment and 101 acres of land held for development.

Note 2. Basis of Presentation and Summary of Significant Accounting Policies

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”). GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reported period. Actual results could differ from these estimates.

Consolidation and Investments in Joint Ventures

The accompanying financial statements of the Company are presented on a consolidated basis and include all accounts of the Company, the Operating Partnership, the taxable REIT subsidiary of the Operating Partnership, subsidiaries of the Company or the Operating Partnership that are controlled and any variable interest entities (“VIEs”) in which the Company is the primary beneficiary. In general, a VIE is a corporation, partnership, trust or any other legal structure

used for business purposes that either (a) has equity investors that do not provide sufficient financial resources for the entity to support its activities, (b) does not have equity investors with voting rights or (c) has equity investors whose votes are disproportionate from their economics and substantially all of the activities are conducted on behalf of the investor with disproportionately fewer voting rights. The Company consolidates properties that are wholly owned as well as properties it controls but in which it owns less than a 100% interest. Control of a property is demonstrated by, among other factors:

- the Company's ability to refinance debt and sell the property without the consent of any other partner or owner;
  - the inability of any other partner or owner to replace the Company as manager of the property; or
- being the primary beneficiary of a VIE. The primary beneficiary is defined as the entity that has (i) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, and (ii) the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE.

As of December 31, 2012, the Company had investments in three joint ventures that are VIEs in which the Company is the primary beneficiary. As of this date, these VIEs had total debt of \$50.3 million which is secured by assets of the VIEs totaling \$104.3 million. The Operating Partnership guarantees the debt of these VIEs. In addition to Rangeline Crossing, which is discussed below, and Parkside Town Commons, which is discussed in Footnote 3, in 2011 the Company acquired the entire outside partners' interests in two VIEs, which were consolidated by the Company, which was previously deemed to be the primary beneficiary, for nominal amounts.

The Company considers all relationships between itself and the VIE, including development agreements, management agreements and other contractual arrangements, in determining whether it has the power to direct the activities of the VIE that most significantly affect the VIE's performance. The Company also continuously reassesses primary beneficiary status. Other than with regard to Rangeline Crossing and Parkside Town Commons as described below and as described above, there were no changes during the years ended December 31, 2012, 2011 or 2010 to the Company's conclusions regarding whether an entity qualifies as a VIE or whether the Company is the primary beneficiary of any previously identified VIE.

The Company accounts for its investments in unconsolidated joint ventures under the equity method of accounting as it exercises significant influence over, but does not control, operating and financial policies. These investments are recorded initially at cost and subsequently adjusted for equity in earnings and cash contributions and distributions.

The Company reviews its investments in unconsolidated entities for impairment. When circumstances indicate there may have been a loss in value of an equity method investment, the Company evaluates the investment for impairment by estimating its ability to recover its investments from future expected cash flows. If it determines the loss in value is other than temporary, the Company will recognize an impairment charge to reflect the investment at fair value. The use of projected future cash flows and other estimates of fair value and the determination of when a loss is other than temporary are complex and subjective. Use of other estimates and assumptions may result in different conclusions. Changes in economic and operating conditions that occur subsequent to the Company's review could impact these assumptions and result in future impairment charges of the equity investments.

#### Rangeline Crossing (formerly The Centre)

In February 2011, the Company completed the acquisition of the remaining 40% interest in Rangeline Crossing, a consolidated redevelopment property, from its joint venture partners and assumed all leasing and management responsibilities of the property. The purchase price of the 40% interest was \$2.2 million, including the settlement of a \$0.6 million loan previously made by the Company. The transaction was accounted for as an equity transaction as the Company retained its controlling financial interest. The carrying amount of the non-controlling interest was eliminated, and the difference between the fair value of the consideration paid and the non-controlling interest was recognized in additional paid-in capital.

#### Purchase Accounting

In accordance with Topic 805—"Business Combinations" in the Accounting Standards Codification ("ASC"), the Company measures identifiable assets acquired, liabilities assumed, and any non-controlling interests in an acquiree at fair value on the acquisition date, with goodwill being the excess value over the net identifiable assets acquired. In making estimates of fair values for the purpose of allocating purchase price, a number of sources are utilized, including information obtained as a result of pre-acquisition due diligence, marketing and leasing activities.

A portion of the purchase price is allocated to tangible assets and intangibles, including:

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the fair value of the building on an as-if-vacant basis and to land determined either by real estate tax assessments, independent appraisals or other relevant data;

- above-market and below-market in-place lease values for acquired properties are based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair market lease rates for the corresponding in-place leases, measured over the remaining non-cancelable term of the leases. Any below-market renewal options are also considered in the in-place lease values. The capitalized above-market and below-market lease values are amortized as a reduction of or addition to rental income over the remaining non-cancelable terms of the respective leases. Should a tenant vacate, terminate its lease, or otherwise notify the Company of its intent to do so, the unamortized portion of the lease intangibles would be charged or credited to income; and

- the value of leases acquired. The Company utilizes independent sources for its estimates to determine the respective in-place lease values. The Company's estimates of value are made using methods similar to those used by independent appraisers. Factors the Company considers in its analysis include an estimate of costs to execute similar leases including tenant improvements, leasing commissions and foregone costs and rent received during the estimated lease-up period as if the space was vacant. The value of in-place leases is amortized to expense over the remaining initial terms of the respective leases.

The Company also considers whether a portion of the purchase price should be allocated to in-place leases that have a related customer relationship intangible value. Characteristics the Company considers in allocating these values include the nature and extent of existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality, and expectations of lease renewals, among other factors. To date, a tenant relationship has not been developed that is considered to have a current intangible value.

### Investment Properties

#### Capitalization and Depreciation

Investment properties are recorded at cost and include costs of acquisitions, development, pre-development, construction, certain allocated overhead, tenant allowances and improvements, and interest and real estate taxes incurred during construction. Significant renovations and improvements are capitalized when they extend the useful life, increase capacity, or improve the efficiency of the asset. If a tenant vacates a space prior to the lease expiration, terminates its lease, or otherwise notifies the Company of its intent to do so, any related unamortized tenant allowances are expensed over the shortened lease period. Maintenance and repairs that do not extend the useful lives of the respective assets are reflected in property operating expense.

The Company incurs costs prior to land acquisition and for certain land held for development including acquisition contract deposits, as well as legal, engineering, cost of internal resources and other external professional fees related to evaluating the feasibility of developing a shopping center or other project. These pre-development costs are included in construction in progress in the accompanying consolidated balance sheets. If the Company determines that the development of a property is no longer probable, any pre-development costs previously incurred are immediately expensed. Once construction commences on the land, it is transferred to construction in progress.

The Company also capitalizes costs such as construction, interest, real estate taxes, and salaries and related costs of personnel directly involved with the development of our properties. As portions of the development property become operational, the Company expenses appropriate costs on a pro rata basis.

Depreciation on buildings and improvements is provided utilizing the straight-line method over estimated original useful lives ranging from 10 to 35 years. Depreciation on tenant allowances, tenant inducements, and tenant improvements are provided utilizing the straight-line method over the term of the related lease. Depreciation on equipment and fixtures is provided utilizing the straight-line method over 5 to 10 years.

#### Impairment

Management reviews both operational and development properties, land parcels and intangible assets for impairment on at least a quarterly basis or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The review for possible impairment requires management to make certain assumptions and estimates and requires significant judgment. Impairment losses for investment properties and intangible assets are measured when the undiscounted cash flows estimated to be generated by the investment properties during the expected holding period are less than the carrying amounts of those assets. Impairment losses are recorded as the excess of the carrying



value over the estimated fair value of the asset. If the Company decides to sell or otherwise dispose of an asset, its carrying value may differ from its sales price.

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#### Held for Sale and Discontinued Operations

Operating properties held for sale include only those properties available for immediate sale in their present condition and for which management believes it is probable that a sale of the property will be completed within one year among other factors. Operating properties are carried at the lower of cost or fair value less costs to sell. Depreciation and amortization are suspended during the period during which the asset is held-for-sale. There were no assets classified as held for sale as of December 31, 2012 or 2011.

The Company's properties generally have operations and cash flows that can be clearly distinguished from the rest of the Company. The operations reported in discontinued operations include those operating properties that were sold, disposed of or considered held-for-sale and for which operations and cash flows can be clearly distinguished. The operations from these properties are eliminated from ongoing operations and the Company will not have a continuing involvement after disposition. Prior periods have been reclassified to reflect the operations of these properties as discontinued operations to the extent they are material to the results of operations.

#### Escrow Deposits

Escrow deposits consist of cash held for real estate taxes, property maintenance, insurance and other requirements at specific properties as required by lending institutions.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments purchased with an original maturity of 90 days or less to be cash and cash equivalents. From time to time, such investments may temporarily be held in accounts that are in excess of FDIC and SIPC insurance limits; however the Company attempts to limit its exposure at any one time.

The Company maintains certain compensating balances in several financial institutions in support of borrowings from those institutions. Such compensating balances were not material to the consolidated balance sheets.

#### Fair Value Measurements

Cash and cash equivalents, accounts receivable, escrows and deposits, and other working capital balances approximate fair value.

Fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs for identical instruments that are classified within Level 1 and observable inputs for similar instruments that are classified within Level 2) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3). As further discussed in Note 12, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

Note 3 includes a discussion of fair values recorded when the Company acquired a controlling interest in Parkside Town Commons development project. Level 3 inputs to this transaction include our estimations of the fair value of the real estate and related assets acquired.

Note 9 includes a discussion of the fair values recorded in purchase accounting. Level 3 inputs to these acquisitions include our estimations of market leasing rates, tenant-related costs, discount rates, and disposal values.



### Derivative Financial Instruments

The Company accounts for its derivative financial instruments at fair value calculated in accordance with Topic 820—“Fair Value Measurements and Disclosures” in the ASC. Gains or losses resulting from changes in the fair values of those derivatives are accounted for depending on the use of the derivative and whether it qualifies for hedge accounting. The Company uses derivative instruments such as interest rate swaps or rate locks to mitigate interest rate risk on related financial instruments.

Changes in the fair values of derivatives that qualify as cash flow hedges are recognized in other comprehensive income (“OCI”) while any ineffective portion of a derivative’s change in fair value is recognized immediately in earnings. Upon settlement of the hedge, gains and losses associated with the transaction are recorded in OCI and amortized over the underlying term of the hedged transaction. All of the Company’s derivative instruments qualify for hedge accounting.

### Revenue Recognition

As lessor, the Company retains substantially all of the risks and benefits of ownership of the investment properties and accounts for its leases as operating leases.

Base minimum rents are recognized on a straight-line basis over the terms of the respective leases. Certain lease agreements contain provisions that grant additional rents based on tenants’ sales volume (contingent percentage rent). Percentage rents are recognized when tenants achieve the specified targets as defined in their lease agreements. Percentage rents are included in other property related revenue in the accompanying consolidated statements of operations.

Reimbursements from tenants for real estate taxes and other recoverable operating expenses are estimated and recognized as revenues in the period the applicable expense is incurred.

Gains from sales of real estate are recognized when a sale has been consummated, the buyer’s initial and continuing investment is adequate to demonstrate a commitment to pay for the property, the Company has transferred to the buyer the usual risks and rewards of ownership, and the Company does not have a substantial continuing financial involvement in the property. As part of the Company’s ongoing business strategy, it will, from time to time, sell land parcels and outlots, some of which are ground leased to tenants. Net gains realized on such sales were \$0.8 million, \$0.2 million, and \$2.6 million for the years ended December 31, 2012, 2011, and 2010, respectively, and are classified as other property related revenue in the accompanying consolidated statements of operations.

Revenues from construction contracts are recognized on the percentage-of-completion method, measured by the percentage of cost incurred to date to the estimated total cost for each contract. Project costs include all direct labor, subcontract, and material costs and those indirect costs related to contract performance incurred to date. Project costs do not include uninstalled materials. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability may result in revisions to costs and income, which are recognized in the period in which the revisions are determined.

Development and other advisory services fees are recognized as revenues in the period in which the services are rendered. Performance-based incentive fees are recorded when the fees are earned.

### Tenant Receivables and Allowance for Doubtful Accounts

Tenant receivables consist primarily of billed minimum rent, accrued and billed tenant reimbursements, and accrued straight-line rent. The Company generally does not require specific collateral other than corporate or personal guarantees from its tenants.

An allowance for doubtful accounts is maintained for estimated losses resulting from the inability of certain tenants or others to meet contractual obligations under their lease or other agreements. Accounts are written off when, in the opinion of management, the balance is uncollectible.

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|  | 2012        | 2011        | 2010        |
|--|-------------|-------------|-------------|
| Balance, beginning of year                     | \$1,334,515 | \$1,629,883 | \$1,913,584 |
| Provision for credit losses, net of recoveries | 858,771     | 1,364,820   | 1,443,675   |
| Accounts written off                           | (1,438,441) | (1,660,188) | (1,727,376) |
| Balance, end of year                           | \$754,845   | \$1,334,515 | \$1,629,883 |

#### Other Receivables

Other receivables consist primarily of receivables due from municipalities and from tenants for non-rental revenue related activities. Prior to 2011, other receivables consisted primarily of receivables due in the ordinary course of the Company's construction and advisory services businesses.

#### Concentration of Credit Risk

The Company may be subject to concentrations of credit risk with regards to its cash and cash equivalents. The Company places its cash and temporary cash investments with high-credit-quality financial institutions. From time to time, such cash and investments may temporarily be in excess of FDIC and SIPC insurance limits. In addition, the Company's accounts receivable from and leases with tenants potentially subjects it to a concentration of credit risk related to its accounts receivable and revenue. At December 31, 2012, 46%, 36% and 4% of total billed receivable were due from tenants leasing space in the states of Indiana, Florida, and Texas, respectively. For the year ended December 31, 2012, 40%, 29% and 16% of the Company's revenue recognized was from tenants leasing space in the states of Indiana, Florida, and Texas, respectively. There were no significant changes in the concentration percentages for the years ended December 31, 2011 and 2010.

#### Earnings Per Share

Basic earnings per share is calculated based on the weighted average number of shares outstanding during the period. Diluted earnings per share is determined based on the weighted average number of shares outstanding combined with the incremental average shares that would have been outstanding assuming all potentially dilutive shares were converted into common shares as of the earliest date possible.

Potentially dilutive securities include outstanding share options, units in the Operating Partnership, which may be exchanged for either cash or common shares, at our option, under certain circumstances, and deferred share units, which may be credited to the accounts of non-employee trustees in lieu of the payment of cash compensation or the issuance of common shares to such trustees. Due to the Company's net loss for the years ended December 31, 2012, 2011 and 2010, the potentially dilutive securities were not dilutive for these periods.

For each of the years ended December 31, 2012, 2011, and 2010, 1.7 million of the Company's outstanding common share options were excluded from the computation of diluted earnings per share because their impact was not dilutive.

#### Income Taxes and REIT Compliance

The Company, which is considered a corporation for federal income tax purposes, has been organized and intends to continue to operate in a manner that will enable the Company to maintain its qualification as a REIT for federal income tax purposes. As a result, the Company generally will not be subject to federal income tax on the earnings that it distributes to the extent it distributes its "REIT taxable income" (determined before the deduction for dividends

paid and excluding net capital gains) to shareholders and meets certain other requirements on a recurring basis. To the extent that the Company satisfies this distribution requirement, but distributes less than 100% of its taxable income, the Company will be subject to federal corporate income tax on its undistributed REIT taxable income. REITs are subject to a number of organizational and operational requirements. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income tax on its taxable income at regular corporate rates. The Company may also be subject to certain federal, state and local taxes on its income and property and to federal income and excise taxes on its undistributed taxable income even if it does qualify as a REIT.

The Company has elected to treat Kite Realty Holdings, LLC as a taxable REIT, and we may elect to treat other subsidiaries as taxable REIT subsidiaries in the future. This enables the Company to receive income and provide services that would otherwise be impermissible for REITs. Deferred tax assets and liabilities are established for temporary differences between the financial reporting bases and the tax bases of assets and liabilities at the enacted rates expected to be in effect when the temporary differences reverse. Deferred tax assets are reduced by a valuation allowance if it is more likely than not that some portion or all of the deferred tax asset will not be realized.

For the years ended December 31, 2012 and 2011, there were insignificant amounts of income tax benefits recorded. Income tax provision for the year ended December 31, 2010 was \$266,000.

Other state and local income taxes were not significant in any of the periods presented.

#### Noncontrolling Interests

The Company reports its noncontrolling interest in a subsidiary as equity and the amount of consolidated net income specifically attributable to the noncontrolling interest is identified in the consolidated financial statements.

The noncontrolling interests in consolidated properties for the years ended December 31, 2012, 2011, and 2010 were as follows:

|  | 2012        | 2011        | 2010        |
|--|-------------|-------------|-------------|
| Noncontrolling interests balance January 1   | \$4,250,485 | \$6,914,264 | \$7,371,185 |
| Net income allocable to noncontrolling interests,<br>excluding redeemable noncontrolling interests | 1,976,918   | 101,069     | 117,155     |
| Acquisition of noncontrolling interest in Rangeline Crossing                                       | –           | (2,244,333) | –           |
| Distributions to noncontrolling interests  | (2,692,099) | (520,515 )  | (574,076 )  |
| Noncontrolling interests balance at December 31  | \$3,535,304 | \$4,250,485 | \$6,914,264 |

The Company classifies redeemable noncontrolling interests in the Operating Partnership in the accompanying consolidated balance sheets outside of permanent equity because the Company may be required to pay cash to unitholders upon redemption of their interests in the limited partnership under certain circumstances.

The redeemable noncontrolling interests in the Operating Partnership for the years ended December 31, 2012, 2011, and 2010 were as follows:

|   | 2012         | 2011         | 2010         |
|---|--------------|--------------|--------------|
| Redeemable noncontrolling interests balance January 1                                     | \$41,836,613 | \$44,115,028 | \$47,307,115 |
| Net loss allocable to redeemable noncontrolling<br>interests                              | (1,347,855 ) | (97,603 )    | (1,032,465 ) |
| Accrued distributions to redeemable noncontrolling interests                              | (1,747,683 ) | (1,883,399 ) | (1,899,839 ) |
| Other comprehensive (loss) income allocable to redeemable<br>noncontrolling interests 1   | (268,011 )   | 171,913      | 372,037      |
| Exchange of redeemable noncontrolling interest for<br>common stock                        | (5,833,716 ) | (208,000 )   | (1,560,000 ) |
| Adjustment to redeemable noncontrolling interests -<br>Operating Partnership <sup>2</sup> | 5,030,455    | (261,326 )   | 928,180      |
| Redeemable noncontrolling interests balance at December 31                                | \$37,669,803 | \$41,836,613 | \$44,115,028 |

1 Represents the noncontrolling interests' share of the changes in the fair value of derivative instruments accounted for as cash flow



hedges (see Note 10).

2

Includes adjustments to reflect amounts at the greater of historical book value or redemption value.

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The following sets forth accumulated other comprehensive loss allocable to noncontrolling interests for the years ended December 31, 2012, 2011, and 2010:

|   | 2012         | 2011         | 2010         |
|---|--------------|--------------|--------------|
| Accumulated comprehensive loss balance at January 1                       | \$(187,885 ) | \$(359,798 ) | \$(731,835 ) |
| Other comprehensive (loss) income allocable to noncontrolling interests 1 | (268,011 )   | 171,913      | 372,037      |
| Accumulated comprehensive loss balance at December 31                     | \$(455,896 ) | \$(187,885 ) | \$(359,798 ) |

1 Represents the noncontrolling interests' share of the changes in the fair value of derivative instruments accounted for as cash flow hedges (see Note 10).

The carrying amount of the redeemable noncontrolling interests in the Operating Partnership is required to be reflected at the greater of historical book value or redemption value with a corresponding adjustment to additional paid in capital. As of December 31, 2011 and 2010, the historical book value of the redeemable noncontrolling interests exceeded the redemption value, so no adjustment was necessary. As of December 31, 2012, the redemption value of the redeemable noncontrolling interests did exceed the historical book value, and the balance was adjusted to redemption value.

The Company allocates net operating results of the Operating Partnership after preferred dividends and noncontrolling interest in the consolidated properties based on the partners' respective weighted average ownership interest. The Company adjusts the redeemable noncontrolling interests in the Operating Partnership at the end of each period to reflect their interests in the Operating Partnership. This adjustment is reflected in the Company's shareholders' equity. The Company's and the redeemable noncontrolling weighted average interests in the Operating Partnership for the years ended December 31, 2012, 2011, and 2010 were as follows:

|   | Year Ended December 31, |   |      |   |      |   |
|---|-------------------------|---|------|---|------|---|
|   | 2012                    |   | 2011 |   | 2010 |   |
| Company's weighted average diluted interest in Operating Partnership                  | 90.1                    | % | 89.0 | % | 88.9 | % |
| Redeemable noncontrolling weighted average diluted interests in Operating Partnership | 9.9                     | % | 11.0 | % | 11.1 | % |

The Company's and the redeemable noncontrolling ownership interests in the Operating Partnership at December 31, 2012 and 2011 were as follows:

|  | December 31, |       |
|--|--------------|-------|
|  | 2012         | 2011  |
| Company's interest in Operating Partnership                  | 92.0%        | 89.0% |
| Redeemable noncontrolling interests in Operating Partnership | 8.0%         | 11.0% |

#### Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2011 and 2010 have been reclassified to conform to the 2012 consolidated financial statement presentation.

Note 3. Parkside Town Commons

On December 31, 2012, the Company acquired a controlling interest in a development project called Parkside Town Commons (“Parkside”), which was historically accounted for under the equity method. Parkside was owned in a joint venture with Prudential Real Estate Investors (“PREI”).

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The Company acquired PREI's 60% interest in the project for \$13.3 million, including assumption of PREI's \$8.7 million share of indebtedness on the project. The Company recorded a non-cash remeasurement loss upon consolidation of Parkside of \$8.0 million, net, consisting of a \$14.9 million loss on remeasurement of the Company's equity investment and a \$6.9 million gain on the acquisition of PREI's interest at a discount.

As a result of the acquisition of PREI's interest in Parkside, the Company remeasured its equity method investment in the development. The fair value of the real estate and related assets acquired were estimated primarily using the market approach with the assistance of a third party appraisal. The most significant assumption in the fair value estimate was the comparable sales value. The estimate of fair value was determined to have primarily relied upon Level 3 inputs, as previously defined.

Based on this approach, the fair value of the assets of Parkside was estimated to be \$33.6 million, the fair value of the variable-rate mortgage was determined to be \$14.4 million, and the fair value of the net equity was determined to be \$19.2 million. The Company gained control of Parkside and remeasured its previous 40% equity method investment to fair value, which was determined to be \$7.7 million resulting in a remeasurement loss of \$14.9 million. Prior to this transaction, the Company had determined that any decline in value was temporary.

Upon consolidation, the Company measured the acquired assets and assumed liabilities at the fair values noted above. The Company acquired PREI's 60% interest at a discount to the fair value and recorded a gain on the transaction of \$6.9 million.

#### Note 4. Litigation Charge

In 2012, the Company was a claimant in a matter of arbitration against a former tenant of one of its operating properties. In this matter, the former tenant counterclaimed, alleging damages caused by the Company's withholding of its consent to the assignment to a third party of its lease with the tenant. On March 29, 2012, the Company received a notice of an interim arbitration award and order (the "Interim Order") which awarded to a tenant damages plus attorneys' fees and costs of \$1.3 million. In the fourth quarter of 2012, the Company partially recovered costs associated with the Interim Order. The net amount is reflected in the statement of operations for the year ended December 31, 2012 and has been paid, releasing the Company from the claim.

#### Note 5. Share-Based Compensation

##### Overview

The Company's 2004 Equity Incentive Plan (the "Plan") authorized options and other share-based compensation awards to be granted to employees and trustees for up to 2,000,000 common shares of the Company. The Plan was amended in May 2009 to authorize an additional 1,000,000 shares of the Company's common stock for future issuance. The Company accounts for its share-based compensation in accordance with the fair value recognition provisions provided under Topic 718—"Stock Compensation" in the ASC.

The total share-based compensation expense, net of amounts capitalized, included in general and administrative expenses for the years ended December 31, 2012, 2011, and 2010 was \$0.9 million, \$0.7 million, and \$0.7 million, respectively. Total share-based compensation cost capitalized for the years ended December 31, 2012, 2011, and 2010 was \$0.4 million, \$0.3 million, and \$0.3 million, respectively, related to development and leasing activities.

As of December 31, 2012, there were 142,653 shares available for grant under the 2004 Equity Incentive Plan.

##### Share Options

Pursuant to the Plan, the Company periodically grants options to purchase common shares at an exercise price equal to the grant date per-share fair value of the Company's common shares. Granted options typically vest over a five year period and expire ten years from the grant date. The Company issues new common shares upon the exercise of options.

For the Company's share option plan, the grant date fair value of each grant was estimated using the Black-Scholes option pricing model. The Black-Scholes model utilizes assumptions related to the dividend yield, expected life and volatility of the Company's common shares, and the risk-free interest rate. The dividend yield is based on the Company's historical dividend rate. The expected life of the grants is derived from expected employee duration, which is based on Company history, industry information, and other factors. The risk-free interest rate is derived from the U.S. Treasury yield curve in effect at the time of grant. Expected volatilities utilized in the model are based on the historical volatility of the Company's share price and other factors.

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A summary of option activity under the Plan as of December 31, 2012, and changes during the year then ended, is presented below:

|                                  | Options   | Weighted-Average<br>Exercise Price |
|----------------------------------|-----------|------------------------------------|
| Outstanding at January 1, 2012   | 1,736,978 | \$ 9.32                            |
| Granted                          | 5,000     | 5.05                               |
| Exercised                        | (18,525 ) | 3.13                               |
| Forfeited                        | (11,500 ) | 8.50                               |
| Outstanding at December 31, 2012 | 1,711,953 | \$ 9.38                            |
| Exercisable at December 31, 2012 | 1,491,267 | \$ 10.10                           |
| Exercisable at December 31, 2011 | 1,273,727 | \$ 10.58                           |

The fair value on the respective grant dates of the 5,000, 76,271, and 161,500 options granted during the periods ended December 31, 2012, 2011, and 2010 was \$1.30, \$1.18, and \$0.65 per option, respectively.

The aggregate intrinsic value of the 18,525, 14,033 and 6,000 options exercised during the years ended December 31, 2012, 2011 and 2010 was \$16,112, \$27,824 and \$6,180, respectively.

The aggregate intrinsic value and weighted average remaining contractual term of the outstanding and exercisable options at December 31, 2012 were as follows:

|                                  | Options   | Aggregative<br>Intrinsic<br>Value | Weighted-Average Remaining<br>Contractual Term (in years) |
|----------------------------------|-----------|-----------------------------------|---|
| Outstanding at December 31, 2012 | 1,711,953 | \$ 1,241,153                      | 4.47  |
| Exercisable at December 31, 2012 | 1,491,267 | \$ 911,895                        | 4.16  |

As of December 31, 2012, there was \$0.2 million of total unrecognized compensation cost related to outstanding unvested share option awards, which is expected to be recognized over a weighted-average period of 1.07 years. We expect to incur \$0.1 million of this expense in fiscal year 2013 and the remaining \$0.1 million in fiscal year 2014 through 2017.

#### Restricted Shares

In addition to share option grants, the Plan also authorizes the grant of share-based compensation awards in the form of restricted common shares. Under the terms of the Plan, these restricted shares, which are considered to be outstanding shares from the date of grant, typically vest over a period ranging from one to five years. In addition, the Company pays dividends on restricted shares that are charged directly to shareholders' equity.

The following table summarizes all restricted share activity to employees and non-employee members of the Board of Trustees as of December 31, 2012 and changes during the year then ended:

| Restricted<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair<br>Value per<br>share |
|----------------------|---|
|----------------------|---|

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|  |            |        |
|--|------------|--------|
| Restricted shares outstanding at January 1, 2012   | 333,724    | \$5.02 |
| Shares granted                                     | 270,671    | 5.36   |
| Shares forfeited                                   | (3,827 )   | 4.99   |
| Shares vested                                      | (119,748 ) | 4.54   |
| Restricted shares outstanding at December 31, 2012 | 480,820    | \$5.27 |

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During the years ended December 31, 2012, 2011 and 2010, the Company granted 270,671, 244,134, and 136,324 restricted shares to employees and non-employee members of the Board of Trustees with weighted average grant date fair values of \$5.36, \$5.12, and \$4.20, respectively. The total fair value of shares vested during the years ended December 31, 2012, 2011, and 2010 was \$0.6 million, \$0.4 million, and \$0.2 million, respectively.

As of December 31, 2012, there was \$2.1 million of total unrecognized compensation cost related to restricted shares granted under the Plan, which is expected to be recognized over a weighted-average period of 1.6 years. We expect to incur \$0.8 million of this expense in fiscal year 2013, \$0.6 million in fiscal year 2014, \$0.4 million in fiscal year 2015, \$0.2 million in fiscal year 2016, and the remainder in fiscal year 2017.

#### Deferred Share Units Granted to Trustees

The Plan allows for the deferral of certain equity grants into the Trustee Deferred Compensation Plan. The Trustee Deferred Compensation Plan authorizes the issuance of “deferred share units” to the Company’s non-employee trustees. Each deferred share unit is equivalent to one common share of the Company. Non-employee trustees receive an annual retainer, fees for Board meetings attended, Board committee chair retainers and fees for Board committee meetings attended. Except as described below, these fees are paid in cash or common shares of the Company.

Under the Plan, at the Trustee’s election, deferred share units may be credited to non-employee trustees in lieu of the payment of compensation in the form of cash or common shares. In addition, beginning on the date on which deferred share units are credited to a non-employee trustee, the number of deferred share units credited is increased by additional deferred share units in an amount equal to the relationship of dividends declared to the value of the Company’s common shares. The deferred share units credited to a non-employee trustee are not settled until he or she ceases to be a member of the Board of Trustees, at which time an equivalent number of common shares will be issued to the Trustee.

During the years ended December 31, 2012, 2011, and 2010, three trustees elected to receive at least a portion of their compensation in deferred share units and an aggregate of 39,914, 44,379, and 32,639 deferred share units, respectively, including dividends that were reinvested for additional share units, were credited to those non-employee trustees based on a weighted-average grant date fair value of \$4.96, \$4.24, and \$4.55, respectively. During the years ended December 31, 2012, 2011, and 2010, the Company incurred expense of \$0.2 million, \$0.1 million, and \$0.2 million, respectively, related to deferred share units credited to non-employee trustees in lieu of payment of trustee fees in cash.

#### Other Equity Grants

During the years ended 2012, 2011, and 2010, the Company issued 7,566, 7,935, and 8,631 unrestricted common shares, respectively, with weighted average grant date fair values of \$4.95, \$4.72, and \$4.34 per share, respectively, to non-employee members of our Board of Trustees in lieu of 50% of their annual retainer compensation.

#### Note 6. Deferred Costs

Deferred costs consist primarily of financing fees incurred to obtain long-term financing, acquired lease intangible assets, and broker fees and capitalized salaries and related benefits incurred in connection with lease originations. Deferred financing costs are amortized on a straight-line basis over the terms of the respective loan agreements. Deferred leasing costs, lease intangibles and similar costs are amortized on a straight-line basis over the terms of the related leases. At December 31, 2012 and 2011, deferred costs consisted of the following:

|      |      |
|------|------|
| 2012 | 2011 |
|------|------|



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|                                  |              |              |
|----------------------------------|--------------|--------------|
| Deferred financing costs         | \$9,019,126  | \$8,904,454  |
| Acquired lease intangible assets | 6,292,202    | 5,397,258    |
| Deferred leasing costs and other | 36,029,120   | 33,598,741   |
|                                  | 51,340,448   | 47,900,453   |
| Less—accumulated amortization    | (16,803,974) | (16,821,324) |
| Total                            | \$34,536,474 | \$31,079,129 |

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The estimated aggregate amortization amounts from net unamortized acquired lease intangible assets for each of the next five years and thereafter are as follows:

|            |             |
|------------|-------------|
| 2013       | \$855,314   |
| 2014       | 637,844     |
| 2015       | 483,791     |
| 2016       | 358,926     |
| 2017       | 271,447     |
| Thereafter | 1,044,096   |
| Total      | \$3,651,418 |

The accompanying consolidated statements of operations include amortization expense as follows:

|   | For the year ended December 31, |             |             |
|---|---------------------------------|-------------|-------------|
|   | 2012                            | 2011        | 2010        |
| Amortization of deferred financing costs                            | \$1,970,973                     | \$1,586,941 | \$1,832,418 |
| Amortization of deferred leasing costs, lease intangibles and other | \$3,927,200                     | \$3,965,814 | \$4,473,346 |

Amortization of deferred leasing costs, leasing intangibles and other is included in depreciation and amortization expense, while the amortization of deferred financing costs is included in interest expense.

#### Note 7. Deferred Revenue and Other Liabilities

Deferred revenue and other liabilities consist of unamortized fair value of in-place lease liabilities recorded in connection with purchase accounting, construction billings in excess of costs, construction retainages payable, and tenant rents received in advance. The amortization of in-place lease liabilities is recognized as revenue over the remaining life of the leases through 2036. Construction contracts are recognized as revenue using the percentage of completion method. Tenant rents received in advance are recognized as revenue in the period to which they apply, usually the month following their receipt.

At December 31, 2012 and 2011, deferred revenue and other liabilities consisted of the following:

|   | 2012         | 2011         |
|---|--------------|--------------|
| Unamortized in-place lease liabilities  | \$10,766,097 | \$8,637,607  |
| Deferred construction revenue and other | 77,673       | 910,184      |
| Construction retainages payable         | 5,698,497    | 148,564      |
| Tenant rents received in advance        | 3,671,668    | 2,515,221    |
| Deferred income taxes                   | 55,566       | 424,652      |
| Total                                   | \$20,269,501 | \$12,636,228 |

The estimated aggregate amortization of acquired lease intangibles (unamortized fair value of in-place lease liabilities) for each of the next five years and thereafter is as follows:

|            |             |
|------------|-------------|
| 2013       | \$2,532,303 |
| 2014       | 2,160,795   |
| 2015       | 1,323,558   |
| 2016       | 836,092     |
| 2017       | 712,103     |
| Thereafter | 3,201,246   |

Total

\$10,766,097

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## Note 8. Investments in Unconsolidated Joint Ventures

During the second quarter of 2010, a limited service hotel at the Eddy Street Commons property, in which the Company holds a 50% noncontrolling interest, commenced operations. Subsequent to its development, the joint venture received an unsolicited offer to acquire the hotel. On November 1, 2011, the limited service hotel was sold by the joint venture resulting in a gain of \$8.3 million. A portion of the net proceeds from the sale of this property were utilized to retire the \$9.5 million construction loan, and the remaining proceeds were distributed to the partners. The Company's share of the gain was \$4.3 million, including related tax effects. The Company maintains an investment in the joint venture, which is in the process of winding up its activities and distributing remaining net assets.

As of December 31, 2011, the Company owned a non-controlling interest in one development land parcel (Parkside Town Commons), which was also accounted for under the equity method. The Company's investment in Parkside Town Commons was \$21.3 million as of December 31, 2011. On December 31, 2012, the Company acquired its partner's interest in the joint venture (see Note 3).

Combined summary financial information of entities accounted for using the equity method of accounting and a summary of the Company's investment in and share of income from these entities follows. The financial position as of December 31, 2012 and the operating results for the year ended December 31, 2012 were not material.

|  | December<br>31, 2011 |
|--|----------------------|
| Assets:  |                      |
| Investment properties at cost:                   |                      |
| Construction in progress                         | 62,108,456           |
|  | 62,108,456           |
| Less: Accumulated depreciation                   | —                    |
| Investment properties, at cost, net              | 62,108,456           |
| Cash and cash equivalents                        | 1,267,585            |
| Escrow deposits                                  | 432,176              |
| Deferred costs and other assets                  | 59,273               |
| Total assets                                     | \$63,867,490         |
| Liabilities and Owners' Equity:                  |                      |
| Mortgage and other indebtedness                  | \$ 14,440,000        |
| Accounts payable and accrued expenses            | 742,475              |
| Total liabilities                                | 15,182,475           |
| Owners' equity                                   | 48,685,015           |
| Total liabilities and owners' equity             | \$63,867,490         |
| Company share of total assets                    | \$25,546,996         |
| Company investment in joint ventures             | \$21,646,443         |
| Company share of mortgage and other indebtedness | \$ 5,776,000         |

|                       | Year Ended December 31, |      |
|-----------------------|-------------------------|------|
|                       | 2011                    | 2010 |
| Revenue:              |                         |      |
| Minimum rent          | \$—                     | \$—  |
| Tenant reimbursements | —                       | —    |

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|   |             |            |
|---|-------------|------------|
| Hotel rental revenue                              | 4,443,374   | 2,002,761  |
| Other property related revenue                    | —           | —          |
| Total revenue                                     | 4,443,374   | 2,002,761  |
| Expenses:   |             |            |
| Property operating                                | 2,755,467   | 1,459,059  |
| Real estate taxes                                 | 337,701     | 70,000     |
| Depreciation and amortization                     | 194,133     | 388,262    |
| Total expenses                                    | 3,287,301   | 1,917,321  |
| Operating income                                  | 1,156,073   | 85,440     |
| Interest expense                                  | (340,099 )  | (189,368   |
| Other income                                      | —           | —          |
| Income (loss) from continuing operations          | 815,974     | (103,928   |
| Gain on sale of operating property                | 8,286,246   | —          |
| Net income (loss)                                 | \$9,102,220 | \$(103,928 |
| Third-party investors' share of net income (loss) | (4,551,110) | 51,964     |
| Company share of net income (loss)                | \$4,551,110 | \$51,964   |

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Amounts classified as:

|  |             |             |
|--|-------------|-------------|
| Company's share of income (loss) from unconsolidated entities                          | \$333,628   | \$(51,964 ) |
| Company's share of gain on sale of unconsolidated property                             | 4,217,482   | —           |
| Tax effects from sale of unconsolidated property and other parent-level costs          | 102,673     | —           |
| Income (loss) from unconsolidated entities and gain on sale of unconsolidated property | \$4,653,783 | \$(51,964 ) |

“Excess investment” represented the unamortized difference of the Company’s investment over its share of the equity in the underlying net assets of the joint ventures. As of December 31, 2011, the Company had an excess investment in Parkside Town Commons of \$2.1 million.

#### Note 9. Development, Redevelopment, and Acquisition Activities

##### 2012 Development Activities

###### Delray Marketplace

In 2012, the Company commenced vertical construction on Delray Marketplace in Delray Beach, Florida. The center will be anchored by Publix and Frank Theatres along with multiple shop retailers including Charming Charlie’s, Chico’s, Jos. A Bank, Max’s Grille, and White House | Black Market.

###### Holly Springs Towne Center – Phase I

In 2012, the Company commenced vertical construction on Holly Springs Towne Center – Phase I near Raleigh, North Carolina. The Company sold land to Target and the project will also be anchored by Dick’s Sporting Goods, Marshall’s, Michael’s, and Petco. In July 2012, the Company closed on a \$37.5 million construction loan to fund construction costs.

###### Parkside Town Commons – Phase I

In 2012, the Company transitioned Parkside Town Commons – Phase I near Raleigh, North Carolina to an in-process development. The center will be anchored by Harris Teeter and a non-owned Target.

#### Depauw University Bookstore & Cafe

In 2012, the Company completed construction on a bookstore and café at DePauw University in Greencastle, Indiana and transitioned it to the operating portfolio.

#### Walgreens

In 2012, the Company completed construction on a Walgreens in Indianapolis, Indiana and transitioned it to the operating portfolio.

#### 2012 Redevelopment Activities

During 2010, the Company completed plans for its redevelopment projects at Rivers Edge and Coral Springs Plaza. As part of finalizing its plans, the Company reduced the estimated useful lives of certain assets that were demolished. As a result of this change in estimate, a total of \$5.8 million of additional depreciation was recognized in 2010.

#### Four Corner Square

In 2012, the Company commenced vertical construction on the expansion of Four Corner Square near Seattle, Washington. The center will be anchored by Grocery Outlet, Walgreens, and Do It Best Hardware. In July 2012, the Company closed on a \$22.8 million construction loan to fund construction costs. As part of finalizing its plans, the Company reduced the estimated useful lives of certain assets that were demolished and recognized \$2.2 million of accelerated depreciation and amortization in 2012.

#### Rangeline Crossing

In 2012, the Company completed plans and commenced vertical construction for the redevelopment of Rangeline Crossing near Indianapolis, Indiana. The center will be anchored by Earth Fare and Walgreens. In November 2012, the Company closed on an \$18.4 million construction loan to fund construction costs. As part of finalizing its plans, the Company reduced the estimated useful lives of certain assets that were demolished and recognized \$2.0 million of accelerated depreciation and amortization in 2012.

#### Bolton Plaza

In 2012, the Company executed a lease with LA Fitness to occupy the remaining vacant anchor space at this property and transitioned the property to an in-process redevelopment.

#### Oleander Place

In 2011, the Company acquired Oleander Place in Wilmington, North Carolina. Subsequent to the acquisition, the Company executed a lease termination agreement with the former anchor and a new lease with Whole Foods. In connection with the lease termination agreement, the Company received a lease termination fee of \$0.8 million. During 2011, the Company completed plans for the redevelopment of this property and recognized \$1.5 million of accelerated depreciation and amortization.

In 2012, the Company completed construction of this redevelopment and transitioned it to the operating portfolio.





## 2012 Acquisition Activities

In June 2012, the Company acquired Cove Center in Stuart, Florida for a purchase price of \$22.1 million. The Company allocated the purchase price to the fair value of tangible assets and intangibles.

In July 2012, the Company acquired 12th Street Plaza in Vero Beach, Florida for a purchase price of \$15.2 million. The Company assumed a \$7.9 million mortgage with a fixed interest rate of 5.67%, maturing in August 2013, as part of the acquisition. The Company allocated the purchase price to the fair value of tangible assets, intangibles, and debt assumed.

In December 2012, the Company acquired Plaza Green and Publix at Woodruff for \$28.8 million and \$9.1 million, respectively. Both of these properties are located in Greenville, South Carolina. The Company made a preliminary allocation of the purchase price of this property to the fair value of tangible assets and intangibles. Purchase price allocations are subject to revision with the measurement period, not to exceed one year.

The fair value of the real estate and related assets acquired were primarily determined using the income approach. The income approach required the Company to make assumptions about market leasing rates, tenant-related costs, discount rates, and disposal values. The estimates of fair value were determined to have primarily relied upon Level 3 inputs, as previously defined.

The following table summarized our allocation of the fair value of amounts recognized for each major class of asset and liability for these acquisitions:

|  |              |
|--|--------------|
| Real Estate assets                     | \$76,530,776 |
| Lease-related intangible assets        | 2,209,098    |
| Other assets                           | 8,072        |
| Total acquired assets                  | 78,747,946   |
| Secured debt                           | 8,086,135    |
| Deferred revenue and other liabilities | 4,952,545    |
| Total assumed liabilities              | 13,038,680   |
| Fair value of acquired net assets      | 65,709,266   |

## 2011 Acquisition Activities

In February 2011, the Company acquired Oleander Pointe, an unencumbered shopping center in Wilmington, North Carolina, for a purchase price of \$3.5 million. In June 2011, the Company acquired Lithia Crossing, an unencumbered shopping center in Tampa, Florida for a purchase price of \$13.3 million. The Company allocated the purchase price for both acquisitions to the fair value of tangible assets and intangibles.

## Note 10. Discontinued Operations

In 2012, the Company sold the following properties for net proceeds of \$87.4 million (inclusive of our partners' share) and a net gain of \$7.1 million:

- Gateway Shopping Center in Marysville, Washington in February 2012;

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- South Elgin Commons in South Elgin, Illinois in June 2012;
  - 50 S. Morton near Indianapolis, Indiana in July 2012;
- Coral Springs Plaza in Fort Lauderdale, Florida in September 2012;
  - Pen Products in Indianapolis, Indiana in October 2012;
- Indiana State Motor Pool in Indianapolis, Indiana in October 2012;
  - Sandifur Plaza in Pasco, Washington in November 2012;
- Zionsville Shops near Indianapolis, Indiana in November 2012; and
  - Preston Commons in Dallas, Texas in December 2012.

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In 2011, the Company sold its Martinsville Shops property for a loss of \$0.4 million. No properties were sold in 2010.

The results of the discontinued operations related to these sold properties were comprised of the following for the years ended December 31, 2012, 2011, and 2010:

|  | Year ended December 31, |              |             |
|--|-------------------------|--------------|-------------|
|  | 2012                    | 2011         | 2010        |
| Rental income  | \$4,619,535             | \$7,901,412  | \$6,958,417 |
| Expenses:  |                         |              |             |
| Property operating   | 451,158                 | 1,057,164    | 919,254     |
| Real estate taxes and other  | 775,105                 | 955,062      | 908,966     |
| Depreciation and amortization  | 1,425,462               | 2,370,800    | 3,186,797   |
| Total expenses   | 2,651,725               | 4,383,026    | 5,015,018   |
| Operating income   | 1,967,810               | 3,518,386    | 1,943,399   |
| Interest expense   | (649,279 )              | (1,692,285 ) | (1,723,016) |
| Other income   | 8,532                   | 57           | 956         |
| Income from discontinued operations  | 1,327,063               | 1,826,156    | 221,339     |
| Gain (loss) on sale of operating property  | 7,094,238               | (397,909 )   | —           |
| Net income   | \$8,421,301             | \$1,428,247  | \$221,339   |
| Income (loss) from discontinued operations attributable to Kite Realty Group Trust common shareholders | \$5,927,279             | \$1,271,844  | \$196,775   |
| Income (loss) from discontinued operations attributable to noncontrolling interests                    | 2,494,022               | 156,403      | 24,564      |
| Total income (loss) from discontinued operations   | \$8,421,301             | \$1,428,247  | \$221,339   |

Note 11. Mortgage Loans and Other Indebtedness

Mortgage and other indebtedness consist of the following at December 31, 2012 and 2011:

| Description   | Balance at December 31, |               |
|---|-------------------------|---------------|
|   | 2012                    | 2011          |
| Unsecured Revolving Credit Facility   |                         |               |
| Matures April 2016; maximum borrowing level of \$163.5 million and \$161.7 million available at December 31, 2012 and 2011, respectively; interest at LIBOR + 2.40% <sup>5</sup> or 2.61% at December 31, 2012 and interest at LIBOR + 3.25% <sup>5</sup> or 3.55% at December 31, 2011 | \$94,624,200            | \$134,686,200 |
| Unsecured Term Loan <sup>1</sup>  |                         |               |
| Matures April 2019; interest at LIBOR + 2.60% <sup>5</sup> or 2.81% at December 31, 2012  | 125,000,000             | —             |
| Notes Payable Secured by Properties under Construction—Variable Rate  |                         |               |
| Generally interest only; maturing at various dates through 2015; interest at LIBOR+2.00%-2.50%, ranging from 2.21% to 2.71% at December 31, 2012 and interest at LIBOR+1.85%-3.50%, ranging from 2.30% to 5.00% <sup>3,4</sup> at December 31, 2011                                     | 72,156,149              | 82,454,406    |
| Mortgage Notes Payable—Fixed Rate   |                         |               |
| Generally due in monthly installments of principal and interest; maturing at various dates through 2022; interest rates ranging from 5.42% to 6.78% at December 31, 2012 and interest rates ranging from 5.16% to 7.38% at December 31, 2011  | 338,765,294             | 375,615,005   |
| Mortgage Notes Payable—Variable Rate <sup>2</sup>   |                         |               |

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|  |               |               |
|--|---------------|---------------|
| Due in monthly installments of principal and interest; maturing at various dates through 2020; interest at LIBOR + 1.25%-3.25%, ranging from 1.46% to 3.46% at December 31, 2012 and interest at LIBOR + 1.25%-3.40%, ranging from 1.55% to 3.70% at December 31, 2011 | 69,171,405    | 96,251,268    |
| Net premium on acquired indebtedness   | 191,720       | 116,054       |
| Total mortgage and other indebtedness  | \$699,908,768 | \$689,122,933 |

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- 1 The Company entered into cash flow hedges for \$125 million of outstanding variable rate debt that fixed the LIBOR rate at 1.52%.
- 2 The Company entered into a cash flow hedge for \$55 million of outstanding variable rate debt that fixed the LIBOR rate at 3.27%, which the Company initially associated with the variable-rate term loan. After repayment of the term loan in 2010 and consistent with the designation documents, the hedge was associated with other variable-rate mortgage notes. This hedge expired in July 2011.
- 3 The Bridgewater Marketplace construction loan had a LIBOR floor of 3.15%.
- 4 The South Elgin Commons construction loan had a LIBOR floor of 2.00%.
- 5 The rate on the Company's unsecured revolving credit facility and Term Loan varied at certain parts of the year due to provisions in the agreement and the amendment and restatement of the agreement.

The one month LIBOR interest rate was 0.21% and 0.30% as of December 31, 2012 and 2011, respectively.

For the year ended December 31, 2012, the Company had loan borrowing proceeds of \$309.0 million and loan repayments of \$320.6 million. The major components of this activity are as follows:

- Draws of \$102.1 million were made on the unsecured revolving credit facility. These draws were utilized to fund the acquisitions of Cove Center, 12th Street Plaza, Publix at Woodruff, and Plaza Green, as well as development costs, redevelopment costs, and tenant improvement and leasing costs;
- A repayment of \$30 million was made on the unsecured revolving credit facility utilizing the majority of the proceeds from the March 2012 preferred share offering;
  - A repayment of \$60 million was made on the unsecured revolving credit facility utilizing the majority of the proceeds from the October 2012 common share offering;
- The Company received proceeds of \$125.0 million related to the seven-year Term Loan discussed above. These proceeds were utilized to retire \$91.9 million of variable rate loans that were secured by Tarpon Bay Plaza, Estero Town Commons, Fox Lake Crossing, Cobblestone Plaza, and Rivers Edge; the remainder of the proceeds were used to pay down the Company's unsecured revolving credit facility;
- The Company made draws on construction loans totaling \$45.3 million related to the development of Delray Marketplace, South Elgin Commons Phase II, Rivers Edge, Cobblestone Plaza, and Zionsville Walgreens developments;
- The Company closed on a \$37.5 million construction loan to fund the construction of the Holly Springs Center – Phase I in-process development property near Raleigh, North Carolina. The loan has a maturity date of July 31, 2015 and carries a variable interest rate of LIBOR plus 250 basis points. The Company made draws of \$8.9 million on this construction loan;
-

The Company closed on a \$22.8 million construction loan to fund the construction of the expansion of Four Corner Square in-process redevelopment near Seattle, Washington. The loan has a maturity date of July 10, 2015 and carries a variable interest rate of LIBOR plus 225 basis points. The Company made draws of \$12.6 million on this construction loan;

- The Company closed on an \$18.4 million construction loan to fund the construction of Rangeline Crossing in-process redevelopment near Indianapolis, Indiana. The loan has a maturity date of October 31, 2014 and carries a variable interest rate of LIBOR plus 225 basis points. The Company made draws of \$4.0 million on this construction loan;
- The Company retired \$42.9 million of variable rate loans upon the sale of properties securing the loans including South Elgin Commons, Indiana State Motor Pool, Gateway Shopping Center, and Preston Commons;
  - The Company retired the \$24.7 million fixed rate loan on Plaza at Cedar Hill property;
- The Company assumed a \$14.4 million variable interest rate loan as part of the acquisition of PREI's interest in Parkside Town Commons. This loan has a maturity date of August 31, 2013 and carries a variable interest rate of LIBOR plus 275 basis points;

- The Company assumed a \$8.0 million mortgage as part of the acquisition of 12th Street Plaza. This loan has a maturity date of August 1, 2013 and carries a fixed interest rate of 5.67%; and
  - The Company made scheduled principal payments totaling \$6.6 million.

#### Unsecured Revolving Credit Facility

In April 2012, the Company and the Operating Partnership amended their \$200 million unsecured revolving credit facility (the “unsecured facility”) with a group of financial institutions led by Key Bank National Association, as administrative agent, and the other lenders party thereto. The Company and several of the Operating Partnership’s subsidiaries are guarantors of the Operating Partnership’s obligations under the unsecured facility. The unsecured facility has a maturity date of April 30, 2016, which may be extended for an additional year at the Company’s option subject to certain conditions. Borrowings under the unsecured facility bear interest at a floating interest rate of LIBOR plus 190 to 290 basis points, depending on the Company’s leverage. The unsecured facility has a commitment fee of 25 to 35 basis points on unused borrowings. Subject to certain conditions, including the prior consent of the lenders, the Company has the option to increase its borrowings under the unsecured facility to a maximum of \$300 million if there are sufficient unencumbered assets to support the additional borrowings. The unsecured facility also includes a short-term borrowing line of \$25 million with a variable interest rate. Borrowings under the short-term line may not be outstanding for more than five days.

The amount that the Company may borrow under the unsecured facility is based on the value of assets in its unencumbered property pool. As of December 31, 2012, the Company had 51 unencumbered properties and other assets used to calculate the value of the unencumbered property pool, of which 46 were wholly owned and three of which were owned through joint ventures. The major unencumbered assets include: Broadstone Station, Cobblestone Plaza, The Corner, Courthouse Shadows, Cove Center, Estero Town Commons, Fox Lake Crossing, Glendale Town Center, King's Lake Square, Lithia Crossing, Market Street Village, Oleander Place, Plaza at Cedar Hill, Shoppes at Plaza Green, Publix at Woodruff, Rivers Edge, Red Bank Commons, Shops at Eagle Creek, Tarpon Bay Plaza, Traders Point II, Union Station Parking Garage, Gainesville Plaza, and Waterford Lakes Village. As of December 31, 2012, the total amount available for borrowing under the unsecured credit facility was \$67.0 million.

The Company’s ability to borrow under the unsecured facility is subject to ongoing compliance with various restrictive covenants, including with respect to liens, indebtedness, investments, dividends, mergers and asset sales. In addition, the unsecured facility requires that the Company satisfy certain financial covenants, including:

- a maximum leverage ratio of 62.5%. The leverage ratio can be above 62.5% but less than 65.0% for a maximum of two consecutive quarters;
- Adjusted EBITDA (as defined in the unsecured facility) to fixed charges coverage ratio (excluding preferred dividends) of at least 1.50 to 1;
- minimum tangible net worth (defined as Total Asset Value less Total Indebtedness) of \$325 million (plus 75% of the net proceeds of any future equity issuances from the date of the agreement);
  - ratio of secured indebtedness to total asset value of no more than .55 to 1;
  - minimum unencumbered property pool occupancy rate of 80%;
  - ratio of floating rate debt to total asset value of no more than 0.35 to 1; and

- ratio of recourse debt to total asset value of no more than 0.30 to 1.

The Company was in compliance with all applicable covenants under the unsecured facility as of December 31, 2012.

Under the terms of the unsecured facility, the Company is permitted to make distributions to its shareholders of up to 95% of its funds from operations provided that no event of default exists. If an event of default exists, the Company may only make distributions sufficient to maintain its REIT status. However, the Company may not make any distributions if an event of default resulting from nonpayment or bankruptcy exists, or if its obligations under the credit facility are accelerated.



### Unsecured Term Loan

The Company entered into a new \$125 million Term Loan. The Term Loan is scheduled to mature on April 30, 2019 with an interest rate of LIBOR plus 210 to 310 basis points, depending on the Company's leverage. The Company utilized the proceeds to retire loans secured by Rivers Edge, Cobblestone Plaza, Estero Town Commons, Tarpon Bay Plaza, and Fox Lake Crossing.

On May 4, 2012, the Company entered into a forward-starting interest rate swap that fixed the LIBOR rate on \$125 million of variable rate debt at 1.52%.

The Term Loan agreement requires that the Company satisfy certain financial covenants that are substantially similar to the covenants that are in place for the unsecured facility.

### Mortgage and Construction Loans

Mortgage and construction loans are secured by certain real estate, are generally due in monthly installments of interest and principal and mature over various terms through 2022.

The following table presents maturities of mortgage debt, corporate debt, and construction loans as of December 31, 2012:

|                      | Annual Principal<br>Payments | Term Maturity  | Total                 |
|----------------------|------------------------------|----------------|-----------------------|
| 2013                 | \$ 5,644,218                 | \$ 28,987,268  | \$ 34,631,486         |
| 2014                 | 5,294,100                    | 78,256,493     | 83,550,593            |
| 2015                 | 5,105,649                    | 63,217,564     | 68,323,213            |
| 2016 <sup>1</sup>    | 4,304,786                    | 219,209,813    | 223,514,599           |
| 2017 <sup>2</sup>    | 2,674,439                    | 52,461,609     | 55,136,048            |
| Thereafter           | 8,859,940                    | 225,701,169    | 234,561,109           |
|                      | \$ 31,883,132                | \$ 667,833,916 | \$ 699,717,048        |
| Unamortized Premiums |                              |                | 191,720               |
| <b>Total</b>         |                              |                | <b>\$ 699,908,768</b> |

- 1 Include the Company's unsecured revolving credit facility. The Company has the option to extend the maturity date by one year to April 30, 2017, subject to certain conditions.
- 2 As of December 31, 2012, a wholly-owned subsidiary of the Company was in payment default on a \$29.5 million non-recourse loan due to insufficient cash flow from the related operating property to fully support the debt service on the loan. Under the terms of the loan agreement, interest accrues at the stated rate of 5.70% plus a 4.00% default rate and the principal balance of the loan may be called at any time at the election of the lender. The lender has not indicated an intent to exercise its right to call the loan, but it has also not provided formal waiver thereof to the Company. The default on this loan did not trigger any cross defaults on its other indebtedness or any of its derivative instruments.

The amount of interest capitalized in 2012, 2011, and 2010 was \$7.4 million, \$8.5 million, and \$8.8 million, respectively.

### Fair Value of Fixed and Variable Rate Debt

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As of December 31, 2012, the fair value of fixed rate debt was approximately \$369.4 million compared to the book value of \$338.6 million. The fair value was estimated using Level 2 and 3 inputs with cash flows discounted at current borrowing rates for similar instruments which ranged from 2.83% to 4.25%. As of December 31, 2012, the fair value of variable rate debt was approximately \$369 million compared to the book value of approximately \$361 million. The fair value was estimated using cash flows discounted at current borrowing rates for similar instruments which ranged from 2.16% to 3.92%.

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As of December 31, 2011, the fair value of fixed rate debt was approximately \$405.5 million compared to the book value of \$375.6 million. The fair value was estimated using Level 2 and 3 inputs with cash flows discounted at current borrowing rates for similar instruments which ranged from 3.17% to 4.54%. As of December 31, 2011, the fair value of variable rate debt was approximately \$315 million compared to the book value of approximately \$313 million. The fair value was estimated using cash flows discounted at current borrowing rates for similar instruments which ranged from 2.46% to 7.85%.

#### Note 12. Derivative Instruments, Hedging Activities and Other Comprehensive Income

The Company is exposed to capital market risk, including changes in interest rates. In order to manage volatility relating to variable interest rate risk, the Company enters into interest rate hedging transactions from time to time. The Company does not use derivatives for trading or speculative purposes nor does the Company currently have any derivatives that are not designated as cash flow hedges. The Company has agreements with each of its derivative counterparties that contain a provision that if the Company defaults on any of its indebtedness, including a default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations. As of December 31, 2012, the Company was party to various consolidated cash flow hedge agreements totaling \$164 million, which effectively fix certain variable rate debt over various terms through 2020. Utilizing a weighted average spread over LIBOR on all variable rate debt resulted in a weighted average interest rate of 4.10%.

These interest rate hedge agreements are the only assets or liabilities that the Company records at fair value on a recurring basis. The valuation is determined using widely accepted techniques including discounted cash flow analysis, which considers the contractual terms of the derivatives (including the period to maturity) and uses observable market-based inputs such as interest rate curves and implied volatilities. The Company also incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements.

As a basis for considering market participant assumptions in fair value measurements, accounting guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs for identical instruments that are classified within Level 1 and observable inputs for similar instruments that are classified within Level 2) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3). In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of December 31, 2012 and 2011, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations are classified in Level 2 of the fair value hierarchy.

The fair values of the Company's interest rate hedge liabilities as of December 31, 2012 and 2011 were \$5.9 million and \$1.7 million, respectively, including accrued interest of \$0.2 million and \$43,000 as of December 31, 2012 and

2011, respectively, and are recorded in accounts payable and accrued expenses on the accompanying consolidated balance sheets.

The Company currently expects an increase to interest expense of approximately \$2.7 million as the hedged forecasted interest payments occur. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to earnings over time as the hedged items are recognized in earnings during 2013. During the years ended December 31, 2012, 2011 and 2010, \$1.5 million, \$3.1 million and \$7.1 million, respectively, were reclassified as a reduction to earnings.

The Company's share of net unrealized (losses) gains on its interest rate hedge agreements are the only components of its accumulated comprehensive (loss) income. The following sets forth comprehensive income allocable to the Company for the years ended December 31, 2012, 2011, and 2010:

|   | Year ended December 31, |             |               |
|---|-------------------------|-------------|---------------|
|   | 2012                    | 2011        | 2010          |
| Net (loss) income attributable to Kite Realty Group Trust                           | \$(4,333,847)           | \$4,981,274 | \$(8,270,830) |
| Other comprehensive (loss) income allocable to Kite Realty Group Trust <sup>1</sup> | (3,734,448)             | 1,376,005   | 2,902,306     |
| Comprehensive (loss) income attributable to Kite Realty Group Trust                 | \$(8,068,295)           | \$6,357,279 | \$(5,368,524) |

1 Reflects the Company's share of the net change in the fair value of derivative instruments accounted for as cash flow hedges.

### Note 13. Lease Information

#### Tenant Leases

The Company receives rental income from the leasing of retail and commercial space under operating leases. The leases generally provide for certain increases in base rent, reimbursement for certain operating expenses and may require tenants to pay contingent rentals to the extent their sales exceed a defined threshold. The weighted average initial term of the lease agreements is approximately 17 years. During the periods ended December 31, 2012, 2011, and 2010, the Company earned percentage rent of \$0.5 million, \$0.4 million, and \$0.3 million, respectively.

As of December 31, 2012, future minimum rentals to be received under non-cancelable operating leases for each of the next five years and thereafter, excluding tenant reimbursements of operating expenses and percentage rent based on sales volume, are as follows:

|            |               |
|------------|---------------|
| 2013       | \$78,264,486  |
| 2014       | 74,736,563    |
| 2015       | 66,857,087    |
| 2016       | 57,739,156    |
| 2017       | 49,344,787    |
| Thereafter | 219,925,813   |
| Total      | \$546,867,892 |

#### Lease Commitments

As of December 31, 2012, the Company was obligated under five ground leases for approximately 19 acres of land with four landowners, all of which require fixed annual rent payments. The expiration dates of the initial terms of these ground leases range from 2015 to 2083. These leases have five to ten year extension options ranging in total from 20 to 30 years. Ground lease expense incurred by the Company on these operating leases for the years ended December 31, 2012, 2011, and 2010 was \$0.6 million, \$0.7 million, and \$0.6 million, respectively.

As further discussed in Note 17, the Company is obligated under a ground lease for one of its operating properties, Eddy Street Commons at the University of Notre Dame. The Company makes ground lease payments to the University of Notre Dame for the land beneath the initial phase of the development. This lease agreement is for a 75-year term at a fixed payment for the first two years, after which payments are based on a percentage of certain gross revenues. Contingent amounts are not readily estimable and are not reflected in the table below for fiscal years

2013 and beyond.

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Future minimum lease payments due under such leases for the next five years ending December 31 and thereafter are as follows:

|       |             |
|-------|-------------|
| 2013  | \$267,252   |
| 2014  | 274,252     |
| 2015  | 256,501     |
| 2016  | 220,000     |
| 2017  | 220,000     |
| Total | \$1,238,005 |

#### Note 14. Shareholders' Equity and Redeemable Noncontrolling Interests

##### Common Equity

In October 2012, the Company completed an equity offering of 12,075,000 common shares at an offering price of \$5.20 per share for net offering proceeds of \$59.7 million. These net proceeds initially were used to reduce the outstanding balance on the Company's unsecured revolving credit facility, and subsequently were redeployed to acquire Publix at Woodruff and Shoppes at Plaza Green in Greenville, South Carolina and Shoppes at Eastwood in Orlando, Florida (acquired in 2013) and to fund redevelopment activities.

Accrued but unpaid distributions on common shares and units were \$5.1 million and \$4.3 million as of December 31, 2012 and 2011, respectively, and are included in accounts payable and accrued expenses in the accompanying consolidated balance sheets. These distributions were paid in January of the following year.

##### Preferred Equity

In December 2010, the Company completed an equity offering of 2,800,000 shares of 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares at an offering price of \$25.00 per share for net offering proceeds of \$67.5 million. A portion of the net proceeds were used to retire the Company's \$55 million then-outstanding term loan. The remaining net proceeds, along with borrowings on the Company's revolving line of credit, were used to retire the \$18.3 million loan and temporarily unencumber the International Speedway Square property in Daytona, Florida.

In March 2012, the Company completed an offering of 1,300,000 shares of 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares at an offering price of \$25.12 per share for net offering proceeds of \$31.3 million. These net proceeds were utilized to reduce the outstanding balance on the Company's unsecured revolving credit facility.

The Series A preferred shares have no stated maturity date although they may be redeemed, at the Company's option, beginning in December 2015.

Accrued but unpaid distributions on the Series A preferred shares were \$0.7 million and \$0.5 million as of December 31, 2012 and 2011, respectively and are included in accounts payable and accrued expenses in the accompanying consolidated balance sheets. These distributions were paid in March of the following year.

##### Dividend Reinvestment and Share Purchase Plan

The Company maintains a Dividend Reinvestment and Share Purchase Plan (the "Dividend Reinvestment Plan") which offers investors a dividend reinvestment component to invest all or a portion of the dividends on their common shares, or cash distributions on their units in the Operating Partnership, in additional common shares. In addition, the direct

share purchase component permits Dividend Reinvestment Plan participants and new investors to purchase common shares by making optional cash investments with certain restrictions.

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## Redeemable Noncontrolling Interests

Concurrent with the Company's IPO and related formation transactions, certain individuals received units of the Operating Partnership in exchange for their interests in certain properties. These limited partners were granted the right to redeem Operating Partnership units on or after August 16, 2005 for cash or, at our election, common shares in an amount equal to the market value of an equivalent number of common shares at the time of redemption. The Company also has the right to redeem the Operating Partnership units directly from the limited partner in exchange for either cash in the amount specified above or a number of common shares equal to the number of units being redeemed. For the years ended December 31, 2012, 2011, and 2010, respectively, 1,103,714, 16,000, and 120,000 Operating Partnership units were exchanged for the same number of common shares.

## Note 15. Segment Information

Historically, the operations of the Company have been aligned into two business segments: (i) real estate operations and development activities and (ii) construction and advisory services. Over the last several years, the Company made a strategic decision to reduce its third party construction and advisory services activities. As a result of this decision, the Company did not enter into any new significant construction or advisory contracts in 2011 or 2012. The operations of this segment are de minimis for the years ended December 31, 2012 and 2011 and the Company expects they will remain so in the foreseeable future. As a result, segment information for these periods are not presented.

Segment data of the Company for the year ended December 31, 2010 is as follows:

| Year Ended December 31, 2010  | Real Estate<br>Operations<br>and<br>Development | Construction<br>and<br>Advisory<br>Services | Subtotal        | Intersegment<br>Eliminations | Total           |
|---|---|---|-----------------|------------------------------|-----------------|
| Revenues  | \$ 95,619,569                                   | \$ 11,980,263                               | \$ 107,599,832  | \$ (6,183,730 )              | \$ 101,416,102  |
| Operating expenses, cost of<br>construction and<br>services, general, administrative and<br>other | 35,553,324                                      | 11,819,328                                  | 47,372,652      | (6,121,850 )                 | 41,250,802      |
| Depreciation and amortization   | 40,549,406                                      | 182,822                                     | 40,732,228      | -                            | 40,732,228      |
| Operating income (loss)   | 19,516,839                                      | (21,887 )                                   | 19,494,952      | (61,880 )                    | 19,433,072      |
| Interest expense  | (28,956,953 )                                   | (156,834 )                                  | (29,113,787 )   | 581,347                      | (28,532,440 )   |
| Income tax expense of taxable REIT<br>subsidiary  | -   | (265,986 )                                  | (265,986 )      | -                            | (265,986 )      |
| Other income, net   | 897,050   | (136,489 )                                  | 760,561         | (581,347 )                   | 179,214         |
| Loss from continuing operations   | (8,543,064 )                                    | (581,196 )                                  | (9,124,260 )    | (61,880 )                    | (9,186,140 )    |
| Consolidated net loss   | (8,543,064 )                                    | (581,196 )                                  | (9,124,260 )    | (61,880 )                    | (9,186,140 )    |
| Less: Net loss attributable to<br>noncontrolling interests  | 851,131   | 57,312                                      | 908,443         | 6,867                        | 915,310         |
| Net loss attributable to Kite Realty<br>Group Trust   | \$ (7,691,933 )                                 | \$ (523,884 )                               | \$ (8,215,817 ) | \$ (55,013 )                 | \$ (8,270,830 ) |



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Note 16. Quarterly Financial Data (Unaudited)

Presented below is a summary of the consolidated quarterly financial data for the years ended December 31, 2012 and 2011. This presentation includes reclassifications of properties sold in 2012 as discontinued operations for all periods presented.

|   | Quarter<br>Ended<br>March 31,<br>2012 | Quarter<br>Ended<br>June 30,<br>2012 | Quarter<br>Ended<br>September<br>30,<br>2012 | Quarter<br>Ended<br>December<br>31,<br>2012 |
|---|---------------------------------------|--------------------------------------|--|---|
| Total revenue   | \$24,833,404                          | \$24,221,172                         | \$25,277,222                                 | \$26,722,072                                |
| Operating income  | \$4,473,155                           | \$4,936,937                          | \$4,829,083                                  | \$6,928,805                                 |
| Loss from continuing operations   | \$(1,917,039 )                        | \$(1,288,097 )                       | \$(1,514,048 )                               | \$(7,406,901 )                              |
| Income from discontinued operations   | \$5,560,704                           | \$413,329                            | \$277,747                                    | \$2,169,521                                 |
| Consolidated net income (loss)  | \$3,643,759                           | \$(874,858 )                         | \$(1,236,305 )                               | \$(5,237,380 )                              |
| Net loss from continuing operations attributable to Kite Realty Group Trust common shareholders | \$(3,127,841 )                        | \$(3,097,136 )                       | \$(3,272,130 )                               | \$(8,684,021 )                              |
| Net loss attributable to Kite Realty Group Trust common shareholders                            | \$(31,074 )                           | \$(2,717,700 )                       | \$(3,038,160 )                               | \$(6,466,915 )                              |
| Net loss per common share – basic and diluted:  |                                       |                                      |  |   |
| Net loss from continuing operations attributable to Kite Realty Group Trust common shareholders | \$(0.05 )                             | \$(0.05 )                            | \$(0.05 )                                    | \$(0.12 )                                   |
| Net loss attributable to Kite Realty Group Trust common shareholders                            | \$(0.00 )                             | \$(0.04 )                            | \$(0.05 )                                    | \$(0.09 )                                   |
| Weighted average Common Shares outstanding  |                                       |                                      |  |   |
| - basic   | 63,713,893                            | 63,864,040                           | 63,780,540                                   | 74,966,736                                  |
| - diluted   | 63,713,893                            | 63,864,040                           | 63,780,540                                   | 74,966,736                                  |

  

|  | Quarter<br>Ended<br>March 31,<br>2011 | Quarter<br>Ended<br>June 30,<br>2011 | Quarter<br>Ended<br>September<br>30,<br>2011 | Quarter<br>Ended<br>December<br>31,<br>2011 |
|--|---------------------------------------|--------------------------------------|--|---|
| Total revenue  | \$22,562,491                          | \$23,451,157                         | \$23,434,853                                 | \$24,559,463                                |
| Operating income   | \$4,348,951                           | \$4,951,152                          | \$6,118,512                                  | \$6,873,215                                 |
| (Loss) income from continuing operations   | \$(1,142,415 )                        | \$(233,028 )                         | \$148,525                                    | \$4,783,411                                 |
| Income from discontinued operations  | \$365,105                             | \$337,097                            | \$593,710                                    | \$132,335                                   |
| Consolidated net (loss) income   | \$(777,309 )                          | \$104,068                            | \$742,235                                    | \$4,915,746                                 |
| Net (loss) income from continuing operations attributable to Kite Realty Group Trust common shareholders | \$(2,475,448 )                        | \$(1,357,739 )                       | \$(1,172,088 )                               | \$2,939,703                                 |
| Net (loss) income attributable to Kite Realty Group Trust common shareholders                            | \$(2,150,567 )                        | \$(1,057,137 )                       | \$(643,584 )                                 | \$3,057,562                                 |
| Net (loss) income per common share – basic and diluted:  |                                       |                                      |  |   |
| Net (loss) income from continuing operations attributable to Kite Realty Group Trust common shareholders | \$(0.04 )                             | \$(0.02 )                            | \$(0.02 )                                    | \$0.05                                      |
|  | \$(0.03 )                             | \$(0.02 )                            | \$(0.01 )                                    | \$0.05                                      |

Net (loss) income attributable to Kite Realty Group Trust  
common shareholders

|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Weighted average Common Shares outstanding |            |            |            |            |
| - basic                                    | 63,448,048 | 63,567,964 | 63,597,290 | 63,613,728 |
| - diluted                                  | 63,448,048 | 63,567,964 | 63,597,290 | 71,696,106 |

#### Note 17. Commitments and Contingencies

##### Eddy Street Commons at Notre Dame

Phase I of Eddy Street Commons at the University of Notre Dame, located adjacent to the university in South Bend, Indiana, was substantially completed and moved to the operating portfolio in the fourth quarter of 2010. This multi-phase project includes retail, office, a limited service hotel, a parking garage, apartments, and residential units and is expected to include a full service hotel.

The City of South Bend has contributed \$35 million to the development, funded by tax increment financing (TIF) bonds issued by the City and a cash commitment from the City, both of which were used for the construction of the parking garage and infrastructure improvements to this project. The majority of the bonds will be funded by real estate tax payments made by the Company and subject to reimbursement from the tenants of the property; however, the Company has no obligations to repay or guarantee the bonds. If there are delays in the development, the Company is obligated to pay certain fees. However, it has an agreement with the City of South Bend to limit its exposure to a maximum of \$1 million as to such fees. In addition, the Company will not be in default concerning other obligations under the agreement with the City of South Bend so long as it commences and diligently pursues the completion of its obligations under that agreement.

The Company also has a contractual obligation in the form of a completion guarantee to the University of Notre Dame and a similar agreement in favor of the City of South Bend to complete all phases and the Company expects its portion to be approximately \$64 million, with the exception of certain of the residential units, consistent with commitments the Company typically makes in connection with other bank-funded development projects. If the Company fails to fulfill its contractual obligations in connection with the project, but is timely commencing and pursuing a cure, it will not be in default to either the University of Notre Dame or the City of South Bend.

#### Other Commitments and Contingencies

The Company is not subject to any material litigation nor, to management's knowledge, is any material litigation currently threatened against the Company other than routine litigation, claims and administrative proceedings arising in the ordinary course of business. Management believes that such routine litigation, claims and administrative proceedings will not have a material adverse impact on the Company's consolidated financial statements.

The Company is obligated under various completion guarantees with lenders and lease agreements with tenants to complete all or portions of our in development and redevelopment projects. The Company believes it currently has sufficient financing in place to fund these projects and expect to do so primarily through existing or new construction loans. In addition, if necessary, it may make draws on its unsecured facility.

As of December 31, 2012, the Company had outstanding letters of credit totaling \$1.9 million. At that date, there were no amounts advanced against these instruments.

#### Note 18. Employee 401(k) Plan

The Company maintains a 401(k) plan for employees under which it matches 100% of the employee's contribution up to 3% of the employee's salary and 50% of the employee's contribution over 3% and up to 5% of the employee's salary, not to exceed an annual maximum of \$17,000, except in certain limited circumstances. The Company contributed \$0.2 million to this plan for each of the years ended December 31, 2012, 2011, and 2010, respectively.

#### Note 19. Supplemental Schedule of Non-Cash Investing/Financing Activities

The following schedule summarizes the non-cash investing and financing activities of the Company for the years ended December 31, 2012, 2011 and 2010:

|  | 2012 | Year Ended<br>December 31,<br>2011 | 2010 |
|--|------|------------------------------------|------|
| Settlement of loan in acquisition of noncontrolling interest in Rangeline Crossing | \$—  | \$578,200                          | \$—  |

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|   |              |           |           |
|---|--------------|-----------|-----------|
| Accrued distribution to preferred shareholders                                | \$704,688    | \$481,250 | \$376,979 |
| Payable due to PREI in connection with consolidation of Parkside Town Commons | \$4,924,994  | \$—       | \$—       |
| Assumption of debt in connection with consolidation of Parkside Town Commons  | \$14,440,000 | \$—       | \$—       |
| Assumption of debt in connection with acquisition of 12th Street Plaza        | \$8,086,135  | \$—       | \$—       |

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Note 20. Related Parties

Subsidiaries of the Company provide certain management, construction management and other services to certain unconsolidated entities and to entities owned by certain members of the Company's management. During the years ended December 31, 2012, 2011 and 2010, the Company earned \$20,000, \$30,000 and \$0.1 million, respectively from unconsolidated entities, and \$40,000, \$40,000 and \$40,000, respectively from entities owned by certain members of management.

The Company reimburses an entity owned by certain members of the Company's management for travel and related services. During the years ended December 31, 2012, 2011 and 2010, amounts paid by the Company to this related entity were \$0.3 million, \$0.2 million and \$0.2 million, respectively.

Note 21. Subsequent Events

2013 Asset Acquisition Activity

In January 2013, the Company acquired the Shoppes at Eastwood in Orlando, Florida for a purchase price of \$11.6 million.

Dividend Declaration

On February 13, 2013, the Board of Trustees declared a quarterly preferred share cash distribution of \$0.515625 per Series A Preferred Share covering the distribution period from December 2, 2012 to March 1, 2013 payable to shareholders of record as of February 21, 2013. This distribution was paid on March 1, 2013.

Amended Unsecured Revolving Credit Facility and Term Loan

On February 26, 2013, the Company amended the term of its existing \$200 million unsecured revolving credit facility. The maturity date was extended to February 26, 2017 and the interest rate was reduced to LIBOR plus 165 to 250 basis points, depending on the Company's leverage. The Company has the option to extend the maturity date to February 26, 2018.

Kite Realty Group Trust  
Schedule III  
Consolidated Real Estate and Accumulated Depreciation

| Name,<br>Location           | Encumbrances | Initial Cost |                            | Cost Capitalized<br>Subsequent to<br>Acquisition/<br>Development |                            | Gross Carry Amount<br>Close of Period |                            | Total       | Ac  | De |
|-----------------------------|--------------|--------------|----------------------------|--|----------------------------|---------------------------------------|----------------------------|-------------|-----|----|
|                             |              | Land         | Building &<br>Improvements | Land   | Building &<br>Improvements | Land                                  | Building &<br>Improvements |             |     |    |
| Shopping Centers            |              |              |                            |  |                            |                                       |                            |             |     |    |
| Cornelius Gateway           | \$-          | \$1,249,447  | \$3,618,592                | \$-  | \$-                        | \$1,249,447                           | \$3,618,592                | \$4,868,039 | \$6 |    |
| 50th & 12th                 | 4,125,671    | 2,995,931    | 2,810,145                  | -  | -                          | 2,995,931                             | 2,810,145                  | 5,806,076   | 6   |    |
| Geist Pavilion              | 11,003,937   | 1,367,816    | 9,793,702                  | -  | 1,319,125                  | 1,367,816                             | 11,112,828                 | 12,480,644  | 2   |    |
| Four Corner Square          | -            | 4,756,990    | 5,583,457                  | -  | 520,844                    | 4,756,990                             | 6,104,301                  | 10,861,291  | 3   |    |
| The Shops at Otty *         | -            | 26,000       | 2,150,737                  | -  | 193,192                    | 26,000                                | 2,343,929                  | 2,369,929   | 6   |    |
| Publix at Acworth           | 6,978,701    | 1,356,601    | 8,273,959                  | 38,778   | 762,489                    | 1,395,379                             | 9,036,448                  | 10,431,827  | 2   |    |
| Beacon Hill Shopping Center | 7,041,750    | 3,293,393    | 13,481,378                 | -  | 270,316                    | 3,293,393                             | 13,751,694                 | 17,045,087  | 1   |    |
| Bolton Plaza *              | -            | 3,560,389    | 11,430,326                 | 173,037  | 793,089                    | 3,733,426                             | 12,223,415                 | 15,956,841  | 2   |    |
| Bridgewater Marketplace     | 2,000,000    | 3,406,641    | 8,583,542                  | -  | -                          | 3,406,641                             | 8,583,542                  | 11,990,183  | 1   |    |
| Tarpon Bay Plaza *          | -            | 5,370,399    | 24,520,177                 | -  | 114,693                    | 5,370,399                             | 24,634,870                 | 30,005,269  | 4   |    |
| Plaza at Cedar Hill *       | -            | 5,782,304    | 37,855,287                 | -  | 7,479,993                  | 5,782,304                             | 45,335,280                 | 51,117,584  | 1   |    |
| Cedar Hill Village *        | -            | 1,352,645    | 5,726,645                  | -  | 1,531,937                  | 1,352,645                             | 7,258,582                  | 8,611,227   | 1   |    |
| 54th & College *            | -            | 2,671,501    | -                          | -  | -                          | 2,671,501                             | -                          | 2,671,501   | -   |    |
| The Corner *                | -            | 303,916      | 3,995,131                  | -  | 1,090,865                  | 303,916                               | 5,085,997                  | 5,389,913   | 2   |    |
| Courthouse Shadows *        | -            | 4,998,974    | 16,792,482                 | -  | 19,418                     | 4,998,974                             | 16,811,900                 | 21,810,874  | 4   |    |
| Eastgate Pavilion           | 16,482,000   | 8,482,803    | 19,806,266                 | -  | 386,818                    | 8,482,803                             | 20,193,084                 | 28,675,887  | 5   |    |
|                             | -            | 1,408,328    | 4,829,525                  | -  | -                          | 1,408,328                             | 4,829,525                  | 6,237,853   | 1   |    |



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|                                 |            |           |            |         |           |           |            |            |   |
|---------------------------------|------------|-----------|------------|---------|-----------|-----------|------------|------------|---|
| Red Bank Commons *              |            |           |            |         |           |           |            |            |   |
| Estero Town Commons *           | -          | 8,973,290 | 10,107,725 | -       | -         | 8,973,290 | 10,107,725 | 19,081,015 | 1 |
| Fishers Station                 | 8,000,000  | 3,735,807 | 11,543,410 | -       | 439,612   | 3,735,807 | 11,983,022 | 15,718,829 | 4 |
| Fox Lake Crossing *             | -          | 5,289,306 | 9,336,902  | -       | 131,541   | 5,289,306 | 9,468,443  | 14,757,749 | 2 |
| Wal-Mart Plaza *                | -          | 5,437,373 | 9,998,346  | -       | 5,778     | 5,437,373 | 10,004,124 | 15,441,497 | 2 |
| Glendale Town Center *          | -          | 1,510,643 | 45,672,410 | -       | 61,380    | 1,510,643 | 45,733,790 | 47,244,433 | 1 |
| Hamilton Crossing               | 12,827,051 | 5,672,477 | 9,918,492  | -       | 689,315   | 5,672,477 | 10,607,807 | 16,280,284 | 3 |
| Indian River Square             | 12,658,987 | 5,180,000 | 9,650,940  | -       | 397,362   | 5,180,000 | 10,048,302 | 15,228,302 | 3 |
| International Speedway Square * | 20,577,546 | 7,769,277 | 19,620,961 | -       | 7,003,037 | 7,769,277 | 26,623,997 | 34,393,274 | 9 |
| Shops at Eagle Creek *          | -          | 2,877,727 | 8,016,340  | 200,087 | 2,772,902 | 3,077,814 | 10,789,242 | 13,867,056 | 2 |
| Kedron Village                  | 29,464,314 | 3,750,000 | 33,102,439 | -       | 208,546   | 3,750,000 | 33,310,985 | 37,060,985 | 6 |
| Greyhound Commons *             | -          | 2,641,246 | 866,993    | -       | -         | 2,641,246 | 866,993    | 3,508,239  | 3 |
| King's Lake Square *            | -          | 4,519,000 | 7,541,065  | -       | 1,245,835 | 4,519,000 | 8,786,900  | 13,305,900 | 2 |
| Ridge Plaza Boulevard Crossing  | 14,243,655 | 4,664,000 | 17,620,735 | -       | 714,466   | 4,664,000 | 18,335,201 | 22,999,201 | 5 |
| Naperville Marketplace          | 13,416,819 | 4,385,525 | 10,015,939 | -       | 1,294,539 | 4,385,525 | 11,310,478 | 15,696,003 | 3 |
| Traders Point                   | 9,435,995  | 5,364,101 | 12,187,580 | -       | -         | 5,364,101 | 12,187,580 | 17,551,681 | 1 |
| Traders Point II *              | 45,091,190 | 9,443,449 | 37,348,157 | -       | 114,092   | 9,443,449 | 37,462,249 | 46,905,698 | 9 |
| Market Street Village *         | -          | 2,375,797 | 7,202,988  | -       | 67,259    | 2,375,797 | 7,270,248  | 9,646,045  | 1 |
|                                 | -          | 9,764,381 | 18,745,417 | -       | 2,012,014 | 9,764,381 | 20,757,431 | 30,521,812 | 5 |

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| Name,<br>Location               | Encumbrances | Initial Cost |                            | Cost Capitalized<br>Subsequent to<br>Acquisition/<br>Development |                            | Gross Carry Amount Close<br>of Period |                            | Total     |
|---------------------------------|--------------|--------------|----------------------------|--|----------------------------|---------------------------------------|----------------------------|-----------|
|                                 |              | Land         | Building &<br>Improvements | Land   | Building &<br>Improvements | Land                                  | Building &<br>Improvements |           |
| Shopping Centers<br>(continued) |              |              |                            |  |                            |                                       |                            |           |
| Stoney Creek Commons *          | -            | 627,964      | 4,671,025                  | -  | -                          | 627,964                               | 4,671,025                  | 5,298,989 |
| Bayport Commons                 | 12,914,303   | 7,868,354    | 22,281,827                 | -  | -                          | 7,868,354                             | 22,281,827                 | 30,150,18 |
| Centre at Panola *              | 3,108,571    | 1,985,975    | 8,208,503                  | -  | 30,771                     | 1,985,975                             | 8,239,274                  | 10,225,24 |
| Cobblestone Plaza *             | -            | 11,610,020   | 46,617,918                 | -  | -                          | 11,610,020                            | 46,617,918                 | 58,227,93 |
| Pine Ridge Crossing             | 17,285,953   | 5,639,675    | 18,659,718                 | -  | 549,348                    | 5,639,675                             | 19,209,066                 | 24,848,74 |
| Riverchase                      | 10,371,572   | 3,888,945    | 11,868,003                 | -  | 452,008                    | 3,888,945                             | 12,320,011                 | 16,208,95 |
| Burlington Coat *               | -            | 29,000       | 2,772,992                  | -  | -                          | 29,000                                | 2,772,992                  | 2,801,992 |
| Sunland Towne Centre *          | 24,599,344   | 14,773,536   | 22,973,090                 | -  | 3,310,794                  | 14,773,536                            | 26,283,884                 | 41,057,42 |
| Plaza Volente                   | 27,297,725   | 4,600,000    | 29,387,612                 | -  | 697,359                    | 4,600,000                             | 30,084,971                 | 34,684,97 |
| Waterford Lakes *               | -            | 2,316,674    | 7,435,244                  | -  | 193,086                    | 2,316,674                             | 7,628,330                  | 9,945,004 |
| Cool Creek Commons *            | 17,166,085   | 6,062,351    | 15,109,011                 | -  | 648,251                    | 6,062,351                             | 15,757,262                 | 21,819,61 |
| Whitehall Pike                  | 7,207,871    | 3,688,857    | 6,405,940                  | -  | 120,742                    | 3,688,857                             | 6,526,682                  | 10,215,53 |
| Rivers Edge Shopping Center *   | -            | 5,646,522    | 31,368,496                 | -  | -                          | 5,646,522                             | 31,368,496                 | 37,015,01 |
| Eddy Street Commons             | 25,064,365   | 1,900,000    | 38,775,356                 | -  | -                          | 1,900,000                             | 38,775,356                 | 40,675,35 |
| Oleander Place *                | -            | 862,500      | 5,773,341                  | -  | -                          | 862,500                               | 5,773,341                  | 6,635,841 |
| Rangeline Crossing              | 4,014,582    | 2,042,885    | 4,130,255                  | -  | 2,129                      | 2,042,885                             | 4,132,384                  | 6,175,269 |
| Lithia Crossing *               | -            | 3,064,698    | 10,562,959                 | -  | 583,341                    | 3,064,698                             | 11,146,300                 | 14,210,99 |
| Zionsville Walgreen's           | 3,340,940    | 2,055,035    | 2,391,506                  | -  | -                          | 2,055,035                             | 2,391,506                  | 4,446,541 |

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|  |             |             |             |         |            |             |             |               |
|--|-------------|-------------|-------------|---------|------------|-------------|-------------|---------------|
| DePauw University Bookstore & Café *                       | -           | 63,765      | 1,993,957   | -       | -          | 63,765      | 1,993,957   | 2,057,722     |
| Cove Center *  | -           | 2,035,770   | 20,005,231  | -       | -          | 2,035,770   | 20,005,231  | 22,041,000    |
| 12th Street Plaza  | 7,884,925   | 2,624,000   | 13,792,742  | -       | -          | 2,624,000   | 13,792,742  | 16,416,742    |
| Publix at Woodruff *                                       | -           | 1,783,100   | 7,420,046   | -       | -          | 1,783,100   | 7,420,046   | 9,203,146     |
| Plaza Green *  | -           | 3,748,801   | 25,201,172  | -       | -          | 3,748,801   | 25,201,172  | 28,949,973    |
| Total Shopping Centers                                     | 373,603,847 | 234,655,904 | 815,554,134 | 411,902 | 38,228,287 | 235,067,806 | 853,782,421 | 1,088,850,000 |
| <b>Commercial Properties</b>                               |             |             |             |         |            |             |             |               |
| Thirty South Union Station Parking Garage *                | -           | 903,627     | 2,642,598   | -       | 563,009    | 903,627     | 3,205,607   | 4,109,234     |
| Total Commercial Properties                                | 20,476,091  | 2,547,042   | 12,596,925  | -       | 16,433,864 | 2,547,042   | 29,030,789  | 31,577,833    |
| <b>In-Process Development and Redevelopment Properties</b> |             |             |             |         |            |             |             |               |
| Delray Marketplace   | 43,225,945  | 18,647,796  | 76,494,386  | -       | -          | 18,647,796  | 76,494,386  | 95,142,181    |
| Holly Springs Towne Center - Phase I                       | 8,949,409   | 12,893,607  | 24,981,723  | -       | -          | 12,893,607  | 24,981,723  | 37,875,330    |
| Courthouse Shadows *                                       | -           | 440,822     | -           | -       | -          | 440,822     | -           | 440,822       |
| Four Corner Square   | 12,625,273  | 5,170,991   | 14,722,566  | -       | -          | 5,170,991   | 14,722,566  | 19,893,559    |
| Parkside Town Commons                                      | 13,604,000  | 10,476,542  | 20,638,693  | -       | -          | 10,476,542  | 20,638,693  | 31,115,235    |
| KR Development   | -           | -           | -           | -       | -          | -           | -           | -             |
| Rangeline Crossing   | -           | -           | 2,966,104   | -       | -          | -           | 2,966,104   | 2,966,104     |
| KRG Development  | -           | -           | 4,575       | -       | -          | -           | 4,575       | 4,575         |
| Total Development  | 78,404,627  | 47,629,758  | 139,808,048 | -       | -          | 47,629,758  | 139,808,048 | 187,437,800   |

Properties

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| Name,<br>Location                      | Encumbrances   | Initial Cost   |                            | Cost Capitalized Subsequent to<br>Acquisition/ Development |                            | Gross Carry<br>Land |
|--|----------------|----------------|----------------------------|--|----------------------------|---------------------|
|  |                | Land           | Building &<br>Improvements | Land   | Building &<br>Improvements |                     |
| Other **                               |                |                |                            |  |                            |                     |
| Bridgewater<br>Marketplace             | -              | 2,020,358      | -                          | -  | -                          | 2,020,358           |
| Eddy Street<br>Commons *               | -              | 591,899        | -                          | -  | -                          | 591,899             |
| Eagle Creek<br>IV *                    | -              | 1,823,144      | -                          | -  | -                          | 1,823,144           |
| 50 South<br>Morton                     | -              | 186,000        | -                          | -  | -                          | 186,000             |
| Gateway<br>Shopping<br>Center          | -              | 408,000        | -                          | -  | -                          | 408,000             |
| Fox Lake<br>Crossing II                | -              | 3,853,832      | -                          | -  | -                          | 3,853,832           |
| KR<br>Peakway *                        | -              | 6,023,277      | -                          | -  | -                          | 6,023,277           |
| KRG<br>Peakway *                       | -              | 3,202,655      | 12,268,672                 | -  | -                          | 3,202,655           |
| Beacon Hill<br>Shopping<br>Center      | -              | 3,520,872      | -                          | -  | -                          | 3,520,872           |
| Pan Am<br>Plaza                        | -              | 6,266,210      | -                          | -  | -                          | 6,266,210           |
| New Hill<br>Place - Phase<br>II *      | -              | 15,648,152     | -                          | -  | -                          | 15,648,152          |
| KR New<br>Hill *                       | -              | 4,351,101      | -                          | -  | -                          | 4,351,101           |
| 951 & 41 *                             | 7,800,000      | 19,006,194     | -                          | -  | -                          | 19,006,194          |
| Total Other                            | 7,800,000      | 66,901,694     | 12,268,672                 | -  | -                          | 66,901,694          |
| Line of<br>credit/Term<br>Loan - see * | 219,624,200    | -              | -                          | -  | -                          | -                   |
| Grand<br>Total                         | \$ 699,908,768 | \$ 351,734,397 | \$ 980,227,779             | \$ 411,902   | \$ 54,662,151              | \$ 352,146,547      |

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\* This property or a portion of the property is included as an Unencumbered Pool Property used in calculating the Company's line of credit borrowing base.

\*\* This category generally includes land held for development. The Company also has certain additional land parcels at its development and operating properties, which amounts are included elsewhere in this table.

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Kite Realty Group Trust  
Notes to Schedule III  
Consolidated Real Estate and Accumulated Depreciation

Note 1. Reconciliation of Investment Properties

The changes in investment properties of the Company for the years ended December 31, 2012, 2011, and 2010 are as follows:

|                             | 2012             | 2011             | 2010             |
|-----------------------------|------------------|------------------|------------------|
| Balance, beginning of year  | \$ 1,268,253,652 | \$ 1,194,766,485 | \$ 1,166,770,168 |
| Acquisitions                | 76,530,776       | 17,383,640       | —                |
| Consolidation of subsidiary | 33,701,408       | —                | —                |
| Improvements                | 103,130,465      | 67,626,743       | 41,900,543       |
| Disposals                   | (94,580,072 )    | (11,523,216 )    | (13,904,226 )    |
| Balance, end of year        | \$ 1,387,036,230 | \$ 1,268,253,652 | \$ 1,194,766,485 |

The unaudited aggregate cost of investment properties for federal tax purposes as of December 31, 2012 was \$1.2 billion.

Note 2. Reconciliation of Accumulated Depreciation

The changes in accumulated depreciation of the Company for the years ended December 31, 2012, 2011, and 2010 are as follows:

|                            | 2012           | 2011           | 2010           |
|----------------------------|----------------|----------------|----------------|
| Balance, beginning of year | \$ 174,167,146 | \$ 147,889,371 | \$ 123,313,411 |
| Depreciation expense       | 37,429,281     | 32,706,686     | 35,767,040     |
| Disposals                  | (20,623,783)   | (6,428,912)    | (11,191,080)   |
| Balance, end of year       | \$ 190,972,644 | \$ 174,167,146 | \$ 147,889,371 |

Depreciation of investment properties reflected in the statements of operations is calculated over the estimated original lives of the assets as follows:

|                        |                       |
|------------------------|-----------------------|
| Buildings              | 35 years              |
| Building improvements  | 10-35 years           |
| Tenant improvements    | Term of related lease |
| Furniture and Fixtures | 5-10 years            |

EXHIBIT INDEX

| Exhibit No. | Description   | Location   |
|-------------|---|--|
| 3.1         | Articles of Amendment and Restatement of Declaration of Trust of the Company  | Incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004                                      |
| 3.2         | Articles Supplementary designating Kite Realty Group Trust's 8.250% Series A Cumulative Redeemable Perpetual Preferred Shares, liquidation preference \$25.00 per share, par value \$0.01 per share                       | Incorporate by reference to Exhibit 3.2 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on March 12, 2012  |
| 3.3         | Articles Supplementary establishing additional shares of Kite Realty Group Trust's 8.250% Series A Cumulative Redeemable Perpetual Preferred Shares, liquidation preference \$25.00 per share, par value \$0.01 per share | Incorporated by reference to Exhibit 3.1 to Kite Realty Group Trust's registration statement of Form 8-A filed on December 7, 2010   |
| 3.4         | First Amended and Restated Bylaws of the Company, as amended  | Incorporated by reference to Exhibit 3.1 of the Quarterly Report on Form 10-Q of Kite Realty Group Trust for the period ended June 30, 2012                                      |
| 4.1         | Form of Common Share Certificate  | Incorporated by reference to Exhibit 4.1 to Kite Realty Group Trust's registration statement on Form S-11 (File No. 333-114224) declared effective by the SEC on August 10, 2004 |
| 4.2         | Form of share certificate evidencing the 8.250% Series A Cumulative Redeemable Perpetual Preferred Shares, liquidation preference \$25.00 per share, par value \$0.01 per share   | Incorporate by reference to Exhibit 4.1 to Kite Realty Group Trust's registration statement on Form 8-A filed on December 7, 2010  |
| 10.1        | Amended and Restated Agreement of Limited Partnership of Kite Realty Group, L.P., dated as of   | Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Kite Realty   |



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|      |   |   |
|------|---|---|
|      | August 16, 2004   | Group Trust filed with the SEC on August 20, 2004   |
| 10.2 | Amendment No. 1 to Amended and Restated Agreement of Limited Partnership of Kite Realty Group, L.P., dated as of December 7, 2010 | Incorporate by reference to Exhibit 10.1 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on December 13, 2010 |
| 10.3 | Amendment No. 2 to Amended and Restated Agreement of Limited Partnership of Kite Realty Group, L.P.                               | Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on March 12, 2012   |
| 10.4 | Employment Agreement, dated as of August 16, 2004, by and between the Company and John A. Kite*                                   | Incorporated by reference to Exhibit 10.9 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004  |
| 10.5 | Employment Agreement, dated as of August 16, 2004, by and between the Company and Thomas K. McGowan*                              | Incorporated by reference to Exhibit 10.10 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.6 | Employment Agreement, dated as of August 16, 2004, by and between the Company and Daniel R. Sink*                                 | Incorporated by reference to Exhibit 10.11 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.7 | Noncompetition Agreement, dated as of August 16, 2004, by and between the Company and John A. Kite*                               | Incorporated by reference to Exhibit 10.13 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |

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|       |  |   |
|-------|--|---|
| 10.8  | Noncompetition Agreement, dated as of August 16, 2004, by and between the Company and Thomas K. McGowan*               | Incorporated by reference to Exhibit 10.14 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.9  | Noncompetition Agreement, dated as of August 16, 2004, by and between the Company and Daniel R. Sink*                  | Incorporated by reference to Exhibit 10.15 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.10 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Alvin E. Kite*      | Incorporated by reference to Exhibit 10.16 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.11 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and John A. Kite*       | Incorporated by reference to Exhibit 10.17 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.12 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Thomas K. McGowan*  | Incorporated by reference to Exhibit 10.18 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.13 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Daniel R. Sink*     | Incorporated by reference to Exhibit 10.19 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.14 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and William E. Bindley* | Incorporated by reference to Exhibit 10.20 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004 |
| 10.15 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Michael L. Smith*   | Incorporated by reference to Exhibit 10.21 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the                        |

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|       |  |   |
|-------|--|---|
|       |  | SEC on August 20, 2004  |
| 10.16 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Eugene Golub*         | Incorporated by reference to Exhibit 10.22 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004     |
| 10.17 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Richard A. Cosier*    | Incorporated by reference to Exhibit 10.23 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004     |
| 10.18 | Indemnification Agreement, dated as of August 16, 2004, by and between Kite Realty Group, L.P. and Gerald L. Moss*       | Incorporated by reference to Exhibit 10.24 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004     |
| 10.19 | Indemnification Agreement, dated as of November 3, 2008, by and between Kite Realty Group, L.P. and Darell E. Zink, Jr.* | Incorporated by reference to Exhibit 10.4 to the Quarterly Report on Form 10-Q of Kite Realty Group Trust for the period ended September 30, 2008 |
| 10.20 | Indemnification Agreement, dated as of March 8, 2013, by and between Kite Realty Group, L.P. and Victor J. Coleman       | Filed herewith  |
| 10.21 | Kite Realty Group Trust Equity Incentive Plan, as amended*   | Incorporated by reference to the Kite Realty Group Trust definitive Proxy Statement, filed with the SEC on April 10, 2009                         |
| 10.22 | Kite Realty Group Trust Executive Bonus Plan*  | Incorporated by reference to Exhibit 10.27 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004     |

|       |   |   |
|-------|---|---|
| 10.23 | Kite Realty Group Trust 2008 Employee Share Purchase Plan*  | Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on May 12, 2008         |
| 10.24 | Registration Rights Agreement, dated as of August 16, 2004, by and among the Company, Alvin E. Kite, Jr., John A. Kite, Paul W. Kite, Thomas K. McGowan, Daniel R. Sink, George F. McMannis, Mark Jenkins, Ken Kite, David Grieve and KMI Holdings, LLC | Incorporated by reference to Exhibit 10.32 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004     |
| 10.25 | Amendment No. 1 to Registration Rights Agreement, dated August 29, 2005, by and among the Company and the other parties listed on the signature page thereto  | Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q of Kite Realty Group Trust for the period ended September 30, 2005 |
| 10.26 | Tax Protection Agreement, dated August 16, 2004, by and among the Company, Kite Realty Group, L.P., Alvin E. Kite, Jr., John A. Kite, Paul W. Kite, Thomas K. McGowan and C. Kenneth Kite   | Incorporated by reference to Exhibit 10.33 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on August 20, 2004     |
| 10.27 | Form of Share Option Agreement under 2004 Equity Incentive Plan*  | Incorporated by reference to Exhibit 10.39 to the Annual Report on Form 10-K of Kite Realty Group Trust for the period ended December 31, 2004    |
| 10.28 | Form of Restricted Share Agreement under 2004 Equity Incentive Plan*  | Incorporated by reference to Exhibit 10.40 of the Annual Report on Form 10-K of Kite Realty Group Trust for the period ended December 31, 2004    |
| 10.29 | Schedule of Non-Employee Trustee Fees and Other Compensation*   | Incorporated by reference to Exhibit 10.27 of the Annual Report on Form 10-K of Kite Realty Group Trust for the period ended December 31, 2011    |
| 10.30 |   |   |

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|       |   |  |
|-------|---|--|
|       | Kite Realty Group Trust Trustee<br>Deferred Compensation Plan*  | Incorporated by reference to<br>Exhibit 10.1 to the Quarterly<br>Report on Form 10-Q of Kite<br>Realty Group Trust for the period<br>ended June 30, 2006 |
| 10.31 | Consulting Agreement, dated as of<br>March 31, 2009, by and between<br>the Company and Alvin E. Kite, Jr.   | Incorporated by reference to<br>Exhibit 10.1 to the Current Report<br>on Form 8-K of Kite Realty<br>Group Trust filed with the SEC<br>on April 6, 2009   |
| 10.32 | Credit Agreement, dated as of June<br>6, 2011, by and among the<br>Operating Partnership, the<br>Company, KeyBank National<br>Association, as Administrative<br>Agent, Bank of America, N. A., as<br>Syndication Agent, Wells Fargo<br>Bank, National Association, as<br>successor to Wachovia Bank<br>National Association as<br>Documentation Agent and the<br>other lenders party thereto. | Incorporated by reference to<br>Exhibit 10.1 to the Current Report<br>on Form 8-K of Kite Realty<br>Group Trust filed with the SEC<br>on June 9, 2011    |
| 10.33 | First Amendment to Second<br>Amended and Restated Credit<br>Agreement, dated as of April 30,<br>2012, by and among the Operating<br>Partnership, the Company, certain<br>subsidiaries of the Operating<br>Partnership party thereto, KeyBank<br>National Association, as<br>Administrative Agent, and the<br>other lenders party thereto.   | Incorporated by reference to<br>Exhibit 10.3 to the Current Report<br>on Form 8-K of Kite Realty<br>Group Trust filed with the SEC<br>on May 4, 2012     |

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|       |   |   |
|-------|---|---|
| 10.34 | Guaranty, dated as of June 6, 2011, by the Company and certain subsidiaries of the Operating Partnership party thereto.   | Incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on June 9, 2011 |
| 10.35 | Term Loan Agreement, dated as of April 30, 2012, by and among the Operating Partnership, the Company, KeyBank National Association, as Administrative Agent, Wells Fargo Bank, National Association, as Syndication Agent, the Huntington National Bank, as Documentation Agent, Keybank Capital Markets and Wells Fargo Securities, LLC, as Joint Bookrunners and Joint Lead Arrangers, and the other lenders party thereto. | Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on May 4, 2012  |
| 10.36 | Guaranty, dated as of April 30, 2012, by the Company and certain subsidiaries of the Operating Partnership party thereto  | Incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K of Kite Realty Group Trust filed with the SEC on May 4, 2012  |
| 12.1  | Statement of Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends   | Filed herewith  |
| 21.1  | List of Subsidiaries  | Filed herewith  |
| 23.1  | Consent of Ernst & Young LLP  | Filed herewith  |
| 31.1  | Certification of principal executive officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  | Filed herewith  |
| 31.2  | Certification of principal financial officer required by Rule 13a-14(a)/15d-14(a) under the   | Filed herewith  |

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Exchange Act, as adopted pursuant  
to Section 302 of the  
Sarbanes-Oxley Act of 2002

Certification of Chief Executive  
Officer and Chief Financial Officer  
pursuant to 18 U.S.C. Section  
1350, as adopted pursuant to  
Section 906 of the Sarbanes-Oxley  
Act of 2002

|         |   |                |
|---------|---|----------------|
| 32.1    |   | Filed herewith |
| 101.INS | XBRL Instance Document                                    | Filed herewith |
| 101.SCH | XBRL Taxonomy Extension<br>Schema Document                | Filed herewith |
| 101.CAL | XBRL Taxonomy Extension<br>Calculation Linkbase Document  | Filed herewith |
| 101.LAB | XBRL Taxonomy Extension Label<br>Linkbase Document        | Filed herewith |
| 101.PRE | XBRL Taxonomy Extension<br>Presentation Linkbase Document | Filed herewith |
| 101.DEF | XBRL Taxonomy Extension<br>Definition Linkbase Document   | Filed herewith |

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\* Denotes a management contract or compensatory, plan contract or arrangement.