

1ST CONSTITUTION BANCORP
Form 10-Q
May 15, 2014

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file Number: 000-32891

1ST CONSTITUTION BANCORP

(Exact Name of Registrant as Specified in Its Charter)

New Jersey
(State of Other Jurisdiction
of Incorporation or Organization)

22-3665653
(I.R.S. Employer Identification
No.)

2650 Route 130, P.O. Box 634, Cranbury, NJ
(Address of Principal Executive Offices)

08512
(Zip Code)

(609) 655-4500
(Issuer's Telephone Number, Including Area Code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

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(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

| | | | |
|-------------------------|--------------------------|---------------------------|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller reporting company | <input checked="" type="checkbox"/> |

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 7, 2014, there were 7,084,725 shares of the registrant’s common stock, no par value, outstanding.

1ST CONSTITUTION BANCORP

FORM 10-Q

INDEX

| | Page |
|--|------|
| PART I. FINANCIAL INFORMATION | |
| <u>Item 1.</u> | 1 |
| <u>Financial Statements</u> | |
| | 1 |
| <u>Consolidated Balance Sheets</u> <u>(unaudited) at March 31, 2014</u> <u>and December 31, 2013</u> | |
| | 2 |
| <u>Consolidated Statements of Income</u> <u>(unaudited) for the Three Months Ended</u> <u>March 31, 2014 and March 31, 2013</u> | |
| | 3 |
| <u>Consolidated Statements of Comprehensive Income</u> <u>(unaudited) for the Three Months Ended</u> <u>March 31, 2014 and March 31, 2013</u> | |
| | 4 |
| <u>Consolidated Statements of Changes in Shareholders' Equity</u> <u>(unaudited) for the Three Months Ended</u> <u>March 31, 2014 and March 31, 2013</u> | |
| | 5 |
| <u>Consolidated Statements of Cash Flows</u> <u>(unaudited) for the Three Months Ended</u> <u>March 31, 2014 and March 31, 2013</u> | |
| | 6 |
| <u>Notes to Consolidated Financial Statements (unaudited)</u> | |
| <u>Item 2.</u> | 38 |
| <u>Management's Discussion and Analysis of Financial Condition</u> <u>and Results of Operations</u> | |
| <u>Item 3.</u> | 55 |
| <u>Quantitative and Qualitative Disclosures About Market Risk</u> | |
| <u>Item 4.</u> | 55 |
| <u>Controls and Procedures</u> | |
| PART II. OTHER INFORMATION | |
| <u>Item 2.</u> | 57 |
| <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | |
| <u>Item 6.</u> | 58 |
| <u>Exhibits</u> | |
| <u>SIGNATURES</u> | 59 |

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

1st Constitution Bancorp and Subsidiaries
Consolidated Balance Sheets
(Unaudited)

| | March 31, 2014 | December 31, 2013 |
|---|----------------|-------------------|
| ASSETS | | |
| CASH AND DUE FROM BANKS | \$ 108,819,056 | \$ 69,267,345 |
| FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS | 100,000 | 11,426 |
| Total cash and cash equivalents | 108,919,056 | 69,278,771 |
| INVESTMENT SECURITIES: | | |
| Available for sale, at fair value | 117,630,716 | 99,198,807 |
| Held to maturity (fair value of \$155,795,659 and \$153,629,773 at March 31, 2014 and December 31, 2013, respectively) | 152,734,559 | 152,816,815 |
| Total investment securities | 270,365,275 | 252,015,622 |
| LOANS HELD FOR SALE | 3,253,009 | 10,923,689 |
| LOANS | 531,405,382 | 373,336,082 |
| Less- Allowance for loan losses | (7,030,842) | (7,038,571) |
| Net loans | 524,374,540 | 366,297,511 |
| PREMISES AND EQUIPMENT, net | 12,370,225 | 10,043,505 |
| ACCRUED INTEREST RECEIVABLE | 2,943,400 | 2,542,602 |
| BANK-OWNED LIFE INSURANCE | 20,783,304 | 16,183,574 |
| OTHER REAL ESTATE OWNED | 2,136,341 | 2,136,341 |
| GOODWILL AND INTANGIBLE ASSETS | 13,673,821 | 4,889,575 |
| OTHER ASSETS | 8,271,642 | 8,013,897 |
| Total assets | \$ 967,090,613 | \$ 742,325,087 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| LIABILITIES: | | |
| Deposits | | |
| Non-interest bearing | \$ 166,747,113 | \$ 121,891,752 |
| Interest bearing | 672,251,094 | 516,660,278 |
| Total deposits | 838,998,207 | 638,552,030 |
| BORROWINGS | 20,978,549 | 10,000,000 |
| REDEEMABLE SUBORDINATED DEBENTURES | 18,557,000 | 18,557,000 |
| ACCRUED INTEREST PAYABLE | 937,278 | 883,212 |
| ACCRUED EXPENSES AND OTHER LIABILITIES | 6,355,156 | 5,974,531 |
| Total liabilities | 885,826,190 | 673,966,773 |
| COMMITMENTS AND CONTINGENCIES | | |
| SHAREHOLDERS' EQUITY: | | |
| Preferred stock, no par value; 5,000,000 shares authorized, none issued | - | - |
| Common Stock, no par value; 30,000,000 shares authorized; 7,084,725 and 6,033,683 shares issued and 7,063,996 and 6,016,845 shares outstanding as of March 31, 2014 and December 31, 2013, respectively | 60,825,466 | 49,403,450 |
| Retained earnings | 22,016,093 | 21,374,381 |
| Treasury Stock, 20,729 shares and 16,838 shares at March 31, 2014 | (211,727) | (171,883) |

and December 31, 2013, respectively

| | | |
|--|----------------|----------------|
| Accumulated other comprehensive (loss) | (1,365,409) | (2,247,634) |
| Total shareholders' equity | 81,264,423 | 68,358,314 |
| Total liabilities and shareholders' equity | \$ 967,090,613 | \$ 742,325,087 |

The accompanying notes are an integral part of these financial statements.

1st Constitution Bancorp and Subsidiaries
Consolidated Statements of Income
(Unaudited)

| | Three Months Ended March 31, | |
|---|------------------------------|--------------|
| | 2014 | 2013 |
| INTEREST INCOME: | | |
| Loans, including fees | \$ 6,238,439 | \$ 5,972,195 |
| Securities: | | |
| Taxable | 1,121,584 | 937,085 |
| Tax-exempt | 580,981 | 512,878 |
| Federal funds sold and short-term investments | 55,291 | 49,680 |
| Total interest income | 7,996,295 | 7,471,838 |
| INTEREST EXPENSE: | | |
| Deposits | 898,731 | 956,336 |
| Borrowings | 115,578 | 103,273 |
| Redeemable subordinated debentures | 85,107 | 87,873 |
| Total interest expense | 1,099,416 | 1,147,482 |
| Net interest income | 6,896,879 | 6,324,356 |
| PROVISION FOR LOAN LOSSES | 499,998 | - |
| Net interest income after provision for loan losses | 6,396,881 | 6,324,356 |
| NON-INTEREST INCOME: | | |
| Service charges on deposit accounts | 219,116 | 223,066 |
| Gain on sales of loans | 739,581 | 731,709 |
| Income on Bank-owned life insurance | 129,151 | 112,608 |
| Other income | 549,134 | 541,180 |
| Total other income | 1,636,982 | 1,608,563 |
| NON-INTEREST EXPENSES: | | |
| Salaries and employee benefits | 3,587,905 | 3,352,863 |
| Occupancy expense | 826,195 | 677,806 |
| Data processing expenses | 316,049 | 301,382 |
| FDIC insurance expense | 150,000 | 19,687 |
| Other real estate owned expenses | 41,432 | 545,505 |
| Merger-related expenses | 1,422,723 | - |
| Other operating expenses | 1,001,721 | 1,185,725 |
| Total other expenses | 7,346,025 | 6,082,968 |
| Income before income taxes | 687,838 | 1,849,951 |
| INCOME TAXES | 46,126 | 524,633 |
| Net income | \$ 641,712 | \$ 1,325,318 |
| NET INCOME PER COMMON SHARE: | | |
| Basic | \$0.09 | \$0.22 |
| Diluted | \$0.09 | \$0.22 |
| WEIGHTED AVERAGE SHARES | | |

OUTSTANDING

| | | |
|---------|--------------|--------------|
| Basic | \$ 6,756,782 | \$ 5,895,763 |
| Diluted | \$ 6,942,943 | \$ 6,034,779 |

The accompanying notes are an integral part of these financial statements.

1st Constitution Bancorp and Subsidiaries
Consolidated Statements of Comprehensive Income
(Unaudited)

| | Three months ended March 31, | |
|--|------------------------------|-------------------|
| | 2014 | 2013 |
| Net Income | \$ 641,712 | \$ 1,325,318 |
| Other comprehensive income (loss) : | | |
| Unrealized holding gains (losses) on securities available for sale | 1,215,201 | (781,959) |
| Tax effect | (370,936) | 348,924 |
| Net of tax amount | 844,265 | (433,035) |
| Pension liability | 63,266 | 3,220 |
| Tax effect | (25,306) | (1,295) |
| Net of tax amount | 37,960 | 1,925 |
| Total other comprehensive income (loss) | 882,225 | (431,110) |
| Comprehensive income | \$ 1,523,937 | \$ 894,208 |

The accompanying notes are an integral part of these financial statements.

1st Constitution Bancorp and Subsidiaries
Consolidated Statements of Changes in Shareholders' Equity
For the Three Months Ended March 31, 2014 and 2013
(Unaudited)

| | Common Stock | Retained Earnings | Treasury Stock | Accumulated Other Comprehensive (Loss) Income | Total Shareholders' Equity |
|--|-----------------|----------------------|-------------------|--|----------------------------------|
| Balance, January 1, 2013 | \$48,716,032 | \$15,594,293 | \$(61,086) | \$ 804,293 | \$ 65,053,532 |
| Issuance of vested shares under employee benefit program (9,307 shares) | 187,383 | | | | 187,383 |
| Share-based compensation | 25,187 | | | | 25,187 |
| Treasury stock purchased (5,224 shares) | | | (47,230) | | (47,230) |
| Net Income for the three month ended March 31, 2013 | | 1,325,318 | | | 1,325,318 |
| Other comprehensive (loss) | | | | (431,110) | (431,110) |
| Balance, March 31, 2013 | \$48,928,602 | \$16,919,611 | \$(108,316) | \$ 373,183 | \$ 66,113,080 |
| Balance, January 1, 2014 | \$49,403,450 | \$21,374,381 | \$(171,883) | \$ (2,247,634) | \$ 68,358,314 |
| Issuance of vested shares under employee benefit program (31,800 shares) | 224,173 | | | | 224,173 |
| Share-based compensation | 37,143 | | | | 37,143 |
| Treasury stock purchased (3,891 shares) | | | (39,844) | | (39,844) |
| Acquisition of Rumson Fair Haven Bank (1,019,242 shares) | 11,160,700 | | | | 11,160,700 |
| Net income for the three months ended March 31, 2014 | | 641,712 | | | 641,712 |
| Other comprehensive income | | | | 882,225 | 882,225 |
| Balance March 31, 2014 | \$60,825,466 | \$22,016,093 | \$(211,727) | \$ (1,365,409) | \$ 81,264,423 |

The accompanying notes are an integral part of these financial statements.

1st Constitution Bancorp and Subsidiaries
Consolidated Statements of Cash Flows
(Unaudited)

| | Three Months Ended March 31, | |
|---|------------------------------|---------------|
| | 2014 | 2013 |
| OPERATING ACTIVITIES: | | |
| Net income | \$ 641,712 | \$ 1,325,318 |
| Adjustments to reconcile net income to net cash provided by operating activities- | | |
| Provision for loan losses | 499,998 | - |
| Provision for loss on other real estate owned | - | 662,918 |
| Depreciation and amortization | 487,771 | 270,912 |
| Net amortization of premiums and discounts on securities | 240,729 | 314,201 |
| Gains on sales of other real estate owned | - | (308,010) |
| Gains on sales of loans held for sale | (739,581) | (731,709) |
| Originations of loans held for sale | (15,191,079) | (44,012,744) |
| Proceeds from sales of loans held for sale | 23,601,340 | 49,987,702 |
| Income on Bank – owned life insurance | (129,151) | (112,608) |
| Share-based compensation expense | 37,143 | 170,114 |
| Decrease in accrued interest receivable | 195,814 | 458,333 |
| Decrease in other assets | 231,587 | 531,820 |
| Decrease in accrued interest payable | (93,308) | (47,298) |
| Decrease in accrued expenses and other liabilities | (233,905) | (255,455) |
| Net cash provided by operating activities | 9,549,070 | 8,253,494 |
| INVESTING ACTIVITIES: | | |
| Purchases of securities - | | |
| Available for sale | - | (12,761,368) |
| Held to maturity | (4,178,849) | - |
| Proceeds from maturities and prepayments of securities - | | |
| Available for sale | 12,660,541 | 5,417,275 |
| Held to maturity | 4,167,587 | 10,241,275 |
| Net (increase) decrease in loans | (15,056,113) | 103,647,874 |
| Capital expenditures | (20,793) | (68,309) |
| Net cash received in the acquisition | 21,375,071 | - |
| Proceeds from sales of other real estate owned | - | 1,683,830 |
| Net cash provided by investing activities | 18,947,444 | 108,160,577 |
| FINANCING ACTIVITIES: | | |
| Issuance of vested shares | 224,173 | 187,383 |
| Purchase of Treasury Stock | (39,844) | (47,230) |
| Net increase in demand, savings and time deposits | 10,959,442 | 3,240,282 |
| Net increase (decrease) in borrowings | - | (32,400,000) |
| Net cash provided by (used in) financing activities | 11,143,771 | (29,019,565) |
| Increase in cash and cash equivalents | 39,640,285 | 87,394,506 |
| CASH AND CASH EQUIVALENTS | | |
| AT BEGINNING OF PERIOD | 69,278,771 | 14,044,921 |
| CASH AND CASH EQUIVALENTS | | |
| AT END OF PERIOD | \$ 108,919,056 | 101,439,427 |

SUPPLEMENTAL DISCLOSURES OF CASHFLOW INFORMATION

| | | |
|---|---------------|--------------|
| Cash paid during the period for - | | |
| Interest | \$ 1,219,917 | \$ 1,194,780 |
| Income taxes | 192,223 | 750,000 |
| Non-cash investing activities | | |
| Real estate acquired in full satisfaction of loans in foreclosure | \$ - | \$ 2,001,025 |
| Acquisition of Rumson Fair Haven Bank | | |
| Noncash assets acquired: | | |
| Investment securities available for sale | \$ 30,024,458 | |
| Loans | 143,714,377 | |
| Accrued interest receivable | 596,612 | |
| Premises and equipment, net | 2,551,939 | |
| Goodwill | 7,698,427 | |
| Core deposit intangible | 1,188,836 | |
| Bank-owned life insurance | 4,470,579 | |
| Other assets | 885,576 | |
| | 191,130,804 | |
| Liabilities assumed: | | |
| Deposits | 189,490,005 | |
| Borrowings | 11,030,000 | |
| Other liabilities | 825,170 | |
| | 201,345,175 | |
| Common stock issued as consideration | \$ 11,160,700 | |

The accompanying notes are an integral part of these financial statements.

1st Constitution Bancorp and Subsidiaries
Notes To Consolidated Financial Statements
March 31, 2014 (Unaudited)

(1) Summary of Significant Accounting Policies

The accompanying unaudited consolidated financial statements include 1st Constitution Bancorp (the “Company”), its wholly-owned subsidiary, 1st Constitution Bank (the “Bank”), and the Bank’s wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, LLC, 204 South Newman Street Corp., 249 New York Avenue, LLC, and RFHB Investment Company. 1st Constitution Capital Trust II, a subsidiary of the Company, is not included in the Company’s consolidated financial statements, as it is a variable interest entity and the Company is not the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) including the instructions to Form 10-Q and Article 8 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company’s Form 10-K for the year ended December 31, 2013, filed with the SEC on March 31, 2014.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of March 31, 2014 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through the date these financial statements were issued.

(2) Acquisition of Rumson-Fair Haven Bank and Trust Company

On February 7, 2014, the Company completed its acquisition of Rumson-Fair Haven Bank and Trust Company, a New Jersey state commercial bank (“Rumson”), which merged with and into the Bank, with the Bank as the surviving entity. The merger agreement among the Company, the Bank and Rumson (the “Merger Agreement”) provided that the shareholders of Rumson would receive, at their election, for each outstanding share of Rumson common stock that they own at the effective time of the merger, either 0.7772 shares of the Company common stock or \$7.50 in cash, subject to proration as described in the Merger Agreement, so that 60% of the aggregate merger consideration consisted of cash and 40% consisted of shares of the Company’s common stock. The Company issued an aggregate of 1,019,242 shares of its common stock and paid \$14.8 million in cash in the transaction.

The merger was accounted for under the acquisition method of accounting and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at preliminary estimated fair values as of the acquisition date. Rumson’s results of operations have been included in the Company’s Consolidated Statements of Income since February 7, 2014.

The assets acquired and liabilities assumed in the merger were recorded at their estimated fair values based on management’s best estimates using information available at the date of the merger, including the use of a third party

valuation specialist. The fair values are preliminary estimates and subject to adjustment for up to one year after the closing date of the merger. The following table summarizes the estimated fair value of the acquired assets and liabilities.

6

| (\$ in thousands) | Amount |
|--|------------|
| Consideration paid: | |
| Company stock issued | \$ 11,161 |
| Cash payment | 14,770 |
| Total consideration paid | 25,931 |
| | |
| Recognized amounts of identifiable assets and liabilities assumed at fair value: | |
| Cash and cash equivalents | 36,045 |
| Short-term investments | 100 |
| Securities available for sale | 30,024 |
| Loans | 143,714 |
| Premises and equipment, net | 2,552 |
| Identifiable intangible assets | 1,189 |
| Bank-owned life insurance | 4,471 |
| Accrued interest receivable and other assets | 1,483 |
| Deposits | (189,490) |
| Borrowings | (11,030) |
| Other liabilities | (825) |
| Total identifiable assets | 18,233 |
| | |
| Goodwill | \$ 7,698 |

Accounting Standards Codification (“ASC”) Topic 805-10 provides that if the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the measurement of the amounts recognized as of that date. During the measurement period, the acquirer also shall recognize additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date that, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period may not exceed one year from the acquisition date. As of March 31, 2014, independent appraisals of branch office real estate and leases had not been completed and the fair value of these assets and liabilities had not been determined.

Loans and leases acquired in the Rumson acquisition were recorded at fair value and subsequently accounted for in accordance with ASC Topic 310, and there was no carryover of Rumson’s allowance for loan losses. The fair values of loans acquired from Rumson were estimated using cash flow projections based on the remaining maturity and repricing terms. Cash flows were adjusted for estimated future credit losses and the rate of prepayments. Projected cash flows were then discounted to present value using a risk-adjusted market rate for similar loans.

At the acquisition date, the Company recorded \$141.1 million of loans without evidence of credit quality deterioration and \$2.6 million of loans with evidence of credit quality deterioration. The following table summarizes the composition of the loans acquired and recorded at fair value.

| (\$ in thousands) | At February 7, 2014 | | Total |
|-------------------|---------------------|------------------------|-------|
| | Loans | Loans acquired with | |

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| | acquired with no credit quality deterioration | credit quality deterioration | |
|-------------------------|---|------------------------------------|-----------|
| Commercial | | | |
| Construction | \$11,920 | - | \$11,920 |
| Commercial Real Estate | 62,398 | 1,832 | 64,230 |
| Commercial Business | 18,086 | 368 | 18,454 |
| Residential Real Estate | 32,743 | 180 | 32,923 |
| Consumer | 15,953 | 234 | 16,187 |
| Total | \$141,100 | \$ 2,614 | \$143,714 |

7

The following is a summary of the loans acquired with evidence of deteriorated credit quality in the Rumson acquisition as of the closing date.

| (\$ in thousands) | Acquired Credit Impaired Loans |
|---|---|
| Contractually required principal and interest at acquisition | \$ 4,451 |
| Contractual cash flows not expected to be collected (non-accretable difference) | 1,543 |
| Expected cash flows at acquisition | 2,908 |
| Interest component of expected cash flows (accretable difference) | 294 |
| Fair value of acquired loans | \$ 2,614 |

The core deposit intangible totaled \$1.2 million and is being amortized over its estimated useful life of approximately 10 years using an accelerated method. The goodwill will be evaluated annually for impairment. The goodwill is not deductible for tax purposes.

The following table presents the projected amortization of the core deposits intangible for each period presented :

| | (\$ in thousands) |
|------------|-------------------|
| 2014 | \$216 |
| 2015 | 195 |
| 2016 | 173 |
| 2017 | 151 |
| 2018 | 130 |
| Thereafter | 324 |
| | \$1,189 |

The fair values of deposit liabilities with no stated maturities, such as checking, money market and savings accounts, were assumed to equal the carrying amounts since these deposits are payable on demand. The fair values of certificates of deposits and IRAs represent the present value of contractual cash flows discounted at market rates for similar certificates of deposit.

Direct costs related to the acquisition were expensed as incurred. During the three months ended March 31, 2014, the Company incurred \$1.4 million of merger and acquisition integration-related expenses, which have been separately stated in the Company's Consolidated Statements of Income.

Supplemental Pro Forma Financial Information

The following table presents financial information regarding the former Rumson operations included in our Consolidated Statements of Income from the date of the acquisition (i.e., February 7, 2014) through March 31, 2014 under the column "Actual from acquisition date to March 31, 2014." In addition, the table provides unaudited

condensed pro forma financial information assuming that the Rumson acquisition had been completed as of January 1, 2013. In the table below, merger-related expenses of \$1.7 million were excluded from pro forma non-interest expenses for the three months ended March 31, 2014. Income taxes were also adjusted to exclude income tax benefits of \$462,000 related to the merger expenses for the three months ended March 31, 2014.

The table below has been prepared for comparative purposes only and is not necessarily indicative of the actual results that would have been attained had the acquisition occurred as of the beginning of the periods presented, nor is it indicative of future results. Furthermore, the unaudited pro forma financial information does not reflect management's estimate of any revenue-enhancing opportunities nor anticipated cost savings that may have occurred as a result of the integration and consolidation of Rumson's operations. The pro forma financial information reflects adjustments related to certain purchase accounting fair value adjustments; amortization of core deposit and other intangibles; and related income tax effects.

| | Actual from acquisition date to March 31, 2014 | Pro Forma for the three months ended March 31, 2014 | Pro Forma for the three months ended March 31, 2013 |
|--|---|--|--|
|--|---|--|--|

(in thousands, except per share amounts)

| | | | |
|------------------------------------|----------|----------|----------|
| Net interest income | \$ 1,076 | \$ 7,696 | \$ 8,007 |
| Non-interest income | 41 | 1,686 | 1,898 |
| Non-interest expenses | 473 | 7,145 | 7,432 |
| Income taxes | 240 | 623 | 756 |
| Net income | 399 | 1,614 | 1,717 |
| Earnings per share – Fully diluted | | \$ 0.22 | \$ 0.24 |

(3) Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during each period.

Diluted net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding, as adjusted for the assumed exercise of potential common stock warrants, common stock options and unvested restricted stock awards (as defined below), using the treasury stock method.

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per common share (EPS) calculations. Dilutive securities in the tables below exclude common stock options and warrants with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options and warrants would be anti-dilutive to the diluted earnings per common share calculation.

| | Three Months Ended March 31, 2014 | | |
|--|--------------------------------------|--------------------------------|---------------------|
| | Net Income | Weighted- average shares | Per share amount |
| Basic earnings per common share: | | | |
| Net income | \$641,712 | 6,756,782 | \$0.09 |
| Effect of dilutive securities: | | | |
| Stock options, warrants and unvested restricted stock awards | | 186,161 | |
| Diluted EPS: | | | |
| Net income plus assumed conversion | \$641,712 | 6,942,943 | \$0.09 |

| | Three Months Ended March 31, 2013 | | |
|--|--------------------------------------|----------------------|---------------------|
| | Net Income | Weighted- average | Per share amount |

| | | shares | |
|--|-------------|-----------|--------|
| Basic earnings per common share: | | | |
| Net income | \$1,325,318 | 5,895,763 | \$0.22 |
| Effect of Dilutive Securities: | | | |
| Stock options, warrants and unvested restricted stock awards | | 139,016 | |
| Diluted EPS: | | | |
| Net income plus assumed conversions | \$1,325,318 | 6,034,779 | \$0.22 |

For the three months ended March 31, 2014 and 2013, 87,296 and 30,500 options, respectively, were anti-dilutive and were not included in the computation of diluted earnings per common shares.

(4) Investment Securities

Amortized cost, gross unrealized gains and losses, and the estimated fair value by security type are as follows:

| March 31, 2014 | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|----------------|
| Available for sale- | | | | |
| U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies | \$ 11,429,804 | \$- | \$(661,119) | \$ 10,768,685 |
| Residential collateralized mortgage obligations- GSE | 4,382,539 | 112,206 | (49,956) | 4,444,789 |
| Residential collateralized mortgage obligations- non GSE | 3,154,429 | 54,710 | (5,781) | 3,203,358 |
| Residential mortgage backed securities – GSE | 30,427,673 | 869,202 | (342,213) | 30,954,662 |
| Obligations of State and Political subdivisions | 22,182,476 | 200,338 | (1,900,821) | 20,481,993 |
| Trust preferred debt securities – single issuer | 2,469,574 | - | (401,174) | 2,068,400 |
| Corporate debt securities | 43,626,642 | 384,940 | (37,753) | 43,973,829 |
| Restricted stock | 1,710,000 | - | - | 1,710,000 |
| Mutual fund | 25,000 | - | - | 25,000 |
| | \$ 119,408,137 | \$ 1,621,396 | \$(3,398,817) | \$ 117,630,716 |

| March 31, 2014 | Amortized Cost | Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Loss | Carrying Value | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|---|-------------------|------------------------------|-------------------------------|----------------|
| Held to maturity- | | | | | | |
| U. S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies | \$ 1,512,570 | \$ - | \$ 1,512,570 | \$ 6,130 | \$ - | \$ 1,518,700 |
| Residential collateralized mortgage obligations – GSE | 14,077,130 | - | 14,077,130 | 424,788 | - | 14,501,918 |
| Residential collateralized mortgage obligations – non – GSE | 10,210,560 | - | 10,210,560 | 263,511 | (247) | 10,473,824 |
| Residential mortgage backed securities – GSE | 63,465,847 | - | 63,465,847 | 1,021,862 | (239,185) | 64,248,524 |
| Obligations of State and Political subdivisions | 62,309,859 | - | 62,309,859 | 1,761,685 | (765,477) | 63,306,067 |
| Trust preferred debt securities-pooled | 656,661 | (500,944) | 155,717 | 583,269 | - | 738,986 |
| Corporate debt securities | 1,002,876 | - | 1,002,876 | 4,764 | - | 1,007,640 |
| | \$ 153,235,503 | \$ (500,944) | \$ 152,734,559 | \$ 4,066,009 | \$ (1,004,909) | \$ 155,795,659 |

| December 31, 2013 | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| Available for sale- | | | | |
| U. S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies | \$ 22,386,761 | \$ 33,213 | \$ (910,274) | \$ 21,509,700 |

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| | | | | |
|--|----------------|--------------|----------------|---------------|
| Residential collateralized mortgage obligations- GSE | 3,547,404 | 134,388 | - | 3,681,792 |
| Residential collateralized mortgage obligations- non GSE | 2,782,843 | 52,227 | (8,674) | 2,826,396 |
| Residential mortgage backed securities - GSE | 31,532,051 | 872,169 | (438,273) | 31,965,947 |
| Obligations of State and Political subdivisions | 22,206,959 | 149,959 | (2,710,874) | 19,646,044 |
| Trust preferred debt securities-single issuer | 2,468,839 | - | (455,739) | 2,013,100 |
| Corporate debt securities | 16,228,474 | 318,590 | (29,336) | 16,517,728 |
| Restricted stock | 1,013,100 | - | - | 1,013,100 |
| Mutual fund | 25,000 | - | - | 25,000 |
| | \$ 102,191,431 | \$ 1,560,546 | \$ (4,553,170) | \$ 99,198,807 |

| December 31, 2013 | Amortized Cost | Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Loss | Carrying Value | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---|-------------------|---|-------------------|------------------------------|-------------------------------|----------------|
| Held to maturity- | | | | | | |
| Obligations of U.S. Government sponsored corporations ("GSE") and agencies | \$ 1,524,860 | \$ - | \$ 1,524,860 | \$ 10,310 | \$ - | \$ 1,535,170 |
| Residential collateralized mortgage obligations-GSE | 14,803,739 | - | 14,803,739 | 379,815 | - | 15,183,554 |
| Residential collateralized mortgage obligations-non- GSE | 10,682,363 | - | 10,682,363 | 119,777 | (27,526) | 10,774,614 |
| Residential mortgage backed securities – GSE | 65,240,620 | - | 65,240,620 | 611,062 | (387,034) | 65,464,648 |
| Obligations of State and Political subdivisions | 59,400,916 | - | 59,400,916 | 1,399,938 | (1,296,357) | 59,504,497 |
| Trust preferred debt securities - pooled | 656,662 | (500,944) | 155,718 | - | (6,863) | 148,855 |
| Corporate debt securities | 1,008,599 | - | 1,008,599 | 9,836 | - | 1,018,435 |
| | \$ 153,317,759 | \$ (500,944) | \$ 152,816,815 | \$ 2,530,738 | \$ (1,717,780) | \$ 153,629,773 |

Restricted stock at March 31, 2014 and December 31, 2013 consisted of \$1,710,000 and \$1,013,100, respectively, of Federal Home Loan Bank of New York stock and \$65,000 of Atlantic Central Bankers Bank stock.

The amortized cost and estimated fair value of investment securities at March 31, 2014, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Restricted stock is included in "Available for sale - Due in one year or less."

| | Amortized Cost | Fair Value |
|--|-------------------|---------------|
| Available for sale- | | |
| Due in one year or less | | |
| U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies | \$ - | \$ - |
| Residential mortgage backed securities-GSE | 386 | 387 |
| Obligations of State and Political subdivisions | 374,530 | 375,968 |

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| | | |
|---|----------------|----------------|
| Corporate Debt Securities | 16,325,561 | 16,333,666 |
| Restricted Stock | 1,710,000 | 1,710,000 |
| Mutual Fund | 25,000 | 25,000 |
| | \$ 18,435,477 | \$ 18,445,021 |
| Due after one year through five years | | |
| U.S. Treasury securities and obligations of | | |
| US Government sponsored corporations (“GSE”)and agencies | \$ 1,545,381 | \$ 1,523,385 |
| Residential collateralized mortgage obligations –non GSE | 541,290 | 543,378 |
| Residential mortgage backed securities-GSE | 7,007,116 | 6,919,178 |
| Obligations of State and Political subdivisions | 110,000 | 110,231 |
| Corporate Debt Securities | 25,195,136 | 25,575,393 |
| | \$ 34,398,923 | \$ 34,671,565 |
| Due after five years through ten years | | |
| U.S. Treasury securities and obligations of US Government sponsored | | |
| corporations (“GSE”) and agencies | \$ 9,884,423 | \$ 9,245,300 |
| Residential collateralized mortgage obligations -GSE | 116,140 | 123,862 |
| Residential mortgage backed Securities - GSE | 7,914,672 | 7,990,787 |
| Obligations of State and Political Subdivisions | 4,871,859 | 4,865,849 |
| Corporate Debt Securities | 1,020,784 | 1,016,250 |
| | \$ 23,807,878 | \$ 23,242,048 |
| Due after ten years | | |
| Residential collateralized mortgage obligations -GSE | \$ 4,266,399 | \$ 4,320,927 |
| Residential collateralized mortgage obligations –non GSE | 2,613,139 | 2,659,980 |
| Residential mortgage backed securities - GSE | 15,505,499 | 16,044,310 |
| Obligations of State and Political subdivisions | 16,826,087 | 15,129,945 |
| Corporate Debt Securities | 1,085,161 | 1,048,520 |
| Trust Preferred Debt Securities | 2,469,574 | 2,068,400 |
| | \$ 42,765,858 | \$ 41,272,081 |
| Total | \$ 119,408,137 | \$ 117,630,716 |

| | | |
|---|----------------|----------------|
| Held to maturity- | | |
| Due in one year or less | | |
| U.S. Treasury securities and obligations of US Government sponsored Corporations (“GSE”) and agencies | \$ 1,512,570 | \$ 1,518,700 |
| Obligations of State and Political subdivisions | 11,197,967 | 11,221,464 |
| Corporate Debt Securities | 1,002,876 | 1,007,640 |
| | \$ 13,713,413 | \$ 13,747,804 |
| Due after one year through five years | | |
| U.S. Treasury securities and obligations of US Government sponsored corporations (“GSE”) and agencies | \$ - | \$ - |
| Obligations of State and Political subdivisions | 11,666,066 | 12,082,277 |
| Corporate Debt Securities | - | - |
| | \$ 11,666,066 | \$ 12,082,277 |
| Due after five years through ten years | | |
| Residential collateralized mortgage obligations – GSE | \$ 12,765 | \$ 12,781 |
| Residential collateralized mortgage obligations-non GSE | 877,270 | 877,023 |
| Residential mortgage backed securities – GSE | 21,091,526 | 21,375,467 |
| Obligations of State and Political subdivisions | 19,914,474 | 20,643,262 |
| | \$ 41,896,035 | \$ 42,908,533 |
| Due after ten years | | |
| Residential collateralized mortgage obligations - GSE | 14,064,365 | 14,489,137 |
| Residential collateralized mortgage obligations – non GSE | 9,333,290 | 9,596,801 |
| Residential mortgage backed securities - GSE | 42,374,321 | 42,873,057 |
| Obligations of State and Political subdivisions | 19,531,352 | 19,359,064 |
| Trust Preferred Debt Securities - Pooled | 656,661 | 738,986 |
| | \$ 85,959,989 | \$ 87,057,045 |
| Total | \$ 153,235,503 | \$ 155,795,659 |

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Gross unrealized losses on available for sale and held to maturity securities and the estimated fair value of the related securities aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2014 and December 31, 2013 were as follows:

| March 31, 2014 | Number of Securities | Less than 12 months | | 12 months or longer | |
|---|----------------------|----------------------|-----------------------|----------------------|-----------------------|
| | | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| U.S. Treasury securities and obligations of U.S. Government sponsored corporations and agencies | 2 | \$ 10,768,685 | \$ (661,119) | \$ - | \$ - |
| Residential collateralized mortgage obligations - GSE | 1 | 1,151,081 | (49,956) | - | - |
| Residential collateralized mortgage obligations – non-GSE | 3 | 877,023 | (247) | 1,097,207 | (5,781) |
| Residential mortgage backed securities - GSE | 20 | 16,183,114 | (454,108) | 5,259,063 | (127,290) |
| Obligations of State and Political Subdivisions | 88 | 14,563,695 | (893,734) | 13,459,681 | (1,772,564) |
| Trust preferred debt securities – single issuer | 4 | - | - | 2,068,400 | (401,174) |
| Corporate Debt Securities | 5 | 3,576,105 | (1,112) | 1,048,520 | (36,641) |
| Total temporarily impaired securities | 123 | \$ 47,119,703 | \$ (2,060,276) | \$ 22,932,871 | \$ (2,343,450) |

| December 31, 2013 | Number of Securities | Less than 12 months | | 12 months or longer | | Total | |
|---|----------------------|---------------------|-------------------|---------------------|-------------------|---------------|-------------------|
| | | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| U.S. Treasury securities and obligations of U.S. Government sponsored corporations (GSE) and agencies | 3 | \$ 11,507,350 | \$ (910,274) | \$ - | \$ - | \$ 11,507,350 | \$ (910,274) |
| Residential collateralized mortgage Obligations – non-GSE | 8 | 5,328,485 | (28,231) | 1,094,754 | (7,969) | 6,423,239 | (36,200) |
| Residential mortgage backed securities GSE | 38 | 40,504,327 | (825,307) | - | - | 40,504,327 | (825,307) |
| Obligations of State and Political | 95 | 19,403,457 | (2,285,759) | 8,936,441 | (1,721,472) | 28,339,898 | (4,007,231) |

| Subdivisions | | | | | | | |
|---|-----|---------------|----------------|---------------|----------------|---------------|----------------|
| st preferred debt securities – single issuer | 4 | - | - | 2,013,100 | (455,739) | 2,013,100 | (455,739) |
| st preferred debt securities – pooled | 1 | - | - | 148,855 | (507,807) | 148,855 | (507,807) |
| porate debt securities | 1 | - | - | 1,056,110 | (29,336) | 1,056,110 | (29,336) |
| tal temporarily impaired securities | 150 | \$ 76,743,619 | \$ (4,049,571) | \$ 13,249,260 | \$ (2,722,323) | \$ 89,992,879 | \$ (6,771,894) |

U.S. Treasury securities and obligations of U.S. Government sponsored corporations and agencies: The unrealized losses on investments in these securities were caused by increases in market interest rates. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the par value of the investment. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Residential collateralized mortgage obligations and residential mortgage-backed securities: The unrealized losses on investments in residential collateralized residential mortgage obligations and mortgage-backed securities were caused by increases in market interest rates. The contractual cash flows of these securities are guaranteed by the issuer, which are primarily government or government sponsored agencies. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. The decline in fair value is attributable to changes in interest rates and not credit quality, the Company does not intend to sell these investments and it is not likely that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Obligations of State and Political Subdivisions: The unrealized losses or investments in these securities were caused by increases in market interest rates. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. The decline in fair value is attributable to changes in interest rates and not credit quality, the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Corporate debt securities: The unrealized losses on investments in corporate debt securities were caused by increases to market interest rates. None of the corporate issuers have defaulted on interest payments. The decline in fair value is attributable to changes in interest rates and not a decline in credit quality, the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Trust preferred debt securities – single issuer: The investments in these securities with unrealized losses are comprised of four corporate trust preferred securities issued by two large financial institutions that mature in 2027. The contractual terms of the trust preferred securities do not allow the issuer to settle the securities at a price less than the face value of the trust preferred securities, which is greater than the amortized cost of the trust preferred securities. Both of the issuers continue to maintain investment grade credit ratings and neither has defaulted on interest payments. The decline in fair value is attributable to the widening of interest rate spreads and the lack of an active trading market for these securities and, to a lesser degree, market concerns about the issuers' credit quality. The Company does not intend to sell these investments and it is not likely that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Trust preferred debt securities – pooled: This trust preferred debt security was issued by a two issuer pool (Preferred Term Securities XXV, Ltd. co-issued by Keefe, Bruyette and Woods, Inc. and First Tennessee (“PRETSL XXV”)) consisting primarily of financial institution holding companies. During 2009, the Company recognized an other-than-temporary impairment of \$864,727, of which \$363,783 was determined to be a credit loss and charged to operations and \$500,944 was recognized in the other comprehensive income (loss) component of shareholders' equity.

The primary factor used to determine the credit portion of the impairment loss to be recognized in the income statement for this security was the discounted present value of projected cash flow where that present value of cash flow was less than the amortized cost basis of the security. The present value of cash flow was developed using an

EITF 99-20 model that considered performing collateral ratios, the level of subordination to senior tranches of the security, credit ratings of and projected credit defaults in the underlying collateral.

On a quarterly basis, management evaluates this security to determine if any additional other-than-temporary impairment is required. As of March 31, 2014, our evaluation was as follows:

- a. We obtained the PRETSL XXV Depository Institutions Issuer List as of March 31, 2014 from the FTN Financial Corp. (“FTN”) website and reviewed the financial ratios and capital levels of each individual financial institution issuer.
- b. We sorted the financial institutions on the issuer list to develop three “buckets” (or categories) for further deferred/default analysis based upon the indicated “Texas Ratio.” The Texas Ratio is calculated by dividing the institution’s Non-Performing Assets plus loans 90 days past due by the combined total of Tangible Equity plus the Allowance for Loan Losses. The three buckets consisted of those institutions with a Texas Ratio of:

- | | |
|-----|----------------|
| (1) | Above 100; |
| (2) | 75 to 100; and |
| (3) | Below 75. |

- c. We then applied the following asset specific deferral/default assumptions to each of these buckets:

- | | |
|-----|---|
| (1) | Above 100 - 100% default; 0% recovery; |
| (2) | 75 to 100 – 100% deferred; 15% recovery at 2 years from initial date of deferral; and |
| (3) | Below 75 – no deferral/default. |

- d. We then performed a cash flow projection to analyze the impact of future deferral/default activity by applying the following assumption on those institutions in bucket (3) of our analysis:

- Defaults at 75 basis points applied annually; 15% recovery with a 2-year lag from the initial date of deferral.

Our rationale for these metrics is as follows: (1) The FDIC lists the number of bank failures each year from 1934 – 2008. Comparing bank failures to the number of FDIC institutions produces an annual average default rate of 36 basis points. Given the continuing uncertain economic environment, we believe the doubling of this amount, or 75 basis points, to be an appropriate measurement for defaults; and (2) Standard & Poor’s published “Global Methodology for Rating Trust Preferred/Hybrid Securities Revised” on November 21, 2008. This analysis uses a recovery assumption of 15%, which we also deem an appropriate measurement.

Our position is that it is appropriate to apply this future default factor in our analysis as it is not realistic to assume no adverse conditions will occur over the remaining 26-year stated maturity of this pooled security even though the individual institutions are currently performing according to terms.

- e. This March 31, 2014 projection of future cash flows produced a present value that exceeded the carrying value of the pooled trust preferred security; therefore, management concluded that no other-than-temporary impairment issues were present at March 31, 2014.

A number of factors could cause management to conclude in one or more future reporting periods that an unrealized loss that exists with respect to PRETSL XXV constitutes an additional credit impairment. These factors include, but are not limited to, failure to make interest payments, an increase in the severity of the unrealized loss, an increase in the continuous duration of the unrealized loss without an impairment in value or changes in market conditions and/or industry or issuer specific factors that would render management unable to forecast a full recovery in value. In addition, the fair value of trust preferred securities could decline if the overall economy and the financial condition of the issuers continue to deteriorate and there remains limited liquidity for this security.

The following table sets forth information with respect to this security at March 31, 2014:

| Security Class | Book Value | Fair Value | Unrealized Gain (Loss) | Percent of Underlying Collateral Performing | Percent of Collateral In Deferral (1) | Percent of Underlying Collateral In Default (1) | Expected Deferrals and Defaults as a % of Remaining Performing Collateral | Moody's S&P / Ratings | Excess Subordination Amount | (2) % of Current Performing Collateral |
|----------------|------------|------------|------------------------|---|---------------------------------------|---|---|-----------------------|-----------------------------|--|
| PreTSL B-1 XXV | \$155,717 | \$738,986 | \$583,269 | 70.7% | 6.7% | 22.6% | 13.6% | Ca/ NR | \$146,500 | 27.0% |

Notes to table above:

- (1) This percentage represents the amount of specific deferrals / defaults that have occurred, plus those that are known for the following quarters to the total amount of original collateral. Fewer deferrals / defaults produce a lower percentage.
- (2) "Excess subordination" amount is the additional defaults / deferrals necessary in the next reporting period to deplete the entire credit enhancement (excess interest and over-collateralization) beneath our tranche within each pool to the point that would cause a "break in yield". This amount assumes that all currently performing collateral continues to perform. A break in yield means that our security would not be expected to receive all the contractual cash flows (principal and interest) by maturity. The "percent of underlying collateral performing" is the ratio of the "excess subordination amount" to current performing collateral - a higher percentage means there is more excess subordination to absorb additional defaults / deferrals, and the better our security is protected from loss.

The Company regularly reviews the composition of the investment securities portfolio, taking into account market risks, the current and expected interest rate environment, liquidity needs, and its overall interest rate risk profile and strategic goals.

The following table presents a cumulative roll forward of the amount of other-than-temporary impairment related to credit losses, all of which relate to PRETSL XXV, which have been recognized in earnings for debt securities held to maturity and not intended to be sold.

| (in thousands) | Three months ended March 31, 2014 | Three months ended March 31, 2013 |
|--------------------------------|-----------------------------------|-----------------------------------|
| Balance at beginning of period | \$ 364 | \$ 364 |

| | | | | |
|--------------------------|----|-----|----|-----|
| Change during the period | | - | | - |
| Balance at end of period | \$ | 364 | \$ | 364 |

(5) Allowance for Loan Losses and Credit Quality Disclosure

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

The following table provides an aging of the loan portfolio by loan class at March 31, 2014:

| | 30-59 Days | 60-89 Days | Greater than 90 Days | Total Past Due | Current | Total Loans Receivable | Recorded Investment > 90 Days Nonaccruing | |
|---|--------------|------------|----------------------|----------------|----------------|------------------------|---|--------------|
| Commercial | | | | | | | | |
| Construction | \$ 459,002 | \$ - | \$ - | \$ 459,002 | \$ 62,331,447 | \$ 62,790,449 | \$ - | \$ - |
| Commercial Business | 1,267,501 | - | 726,190 | 1,993,691 | 116,550,108 | 118,543,799 | - | 340,787 |
| Commercial Real Estate Mortgage Warehouse Lines | 2,690,508 | 241,192 | 5,639,123 | 8,570,823 | 169,634,524 | 178,205,347 | - | 5,554,882 |
| | - | - | - | - | 104,334,990 | 104,334,990 | - | - |
| Residential Real Estate | 538,410 | - | 1,315,189 | 1,853,599 | 39,921,947 | 41,775,546 | - | 1,443,499 |
| Consumer Loans to Individuals | 79,608 | - | - | 79,608 | 24,804,917 | 24,884,525 | - | 116,641 |
| Other | - | - | - | - | 205,515 | 205,515 | - | - |
| Deferred Loan Costs | - | - | - | - | 665,211 | 665,211 | - | - |
| Total | \$ 5,035,029 | \$ 241,192 | \$ 7,680,502 | \$ 12,956,723 | \$ 518,448,659 | \$ 531,405,382 | \$ - | \$ 7,455,809 |

As provided by ASC 310-30, the excess of cash flows expected at acquisition over the initial investment in the loan is recognized as interest income over the life of the loan. Accordingly, loans acquired with evidence of deteriorated credit quality of \$2,575,110 at March 31, 2014 were not classified as non-performing loans.

The following table provides an aging of the loan portfolio by loan class at December 31, 2013:

| | 30-59 Days | 60-89 Days | Greater than 90 Days | Total Past Due | Current | Total Loans Receivable | Recorded Investment > 90 Days Nonaccrual Loans | |
|---------------|---------------|---------------|----------------------------|-------------------|---------------|------------------------------|--|-------------|
| Commercial | | | | | | | | |
| Construction | \$- | \$- | \$- | \$- | \$51,002,172 | \$51,002,172 | \$- | \$- |
| Commercial | | | | | | | | |
| Business | 385,133 | 58,665 | 453,325 | 897,123 | 81,450,932 | 82,348,055 | - | 511,990 |
| Commercial | | | | | | | | |
| Real Estate | - | - | 5,217,173 | 5,217,173 | 93,172,557 | 98,389,730 | - | 5,555,851 |
| Mortgage | | | | | | | | |
| Warehouse | | | | | | | | |
| Lines | - | - | - | - | 116,951,357 | 116,951,357 | - | - |
| Residential | | | | | | | | |
| Real Estate | 315,615 | 967,099 | 33,494 | 1,316,208 | 12,447,970 | 13,764,178 | - | 162,012 |
| Consumer | | | | | | | | |
| Loans to | | | | | | | | |
| Individuals | - | - | - | - | 9,766,114 | 9,766,114 | - | 92,103 |
| Other | - | - | - | - | 170,526 | 170,526 | - | - |
| Deferred Loan | | | | | | | | |
| Costs | - | - | - | - | 943,950 | 943,950 | - | - |
| Total | \$700,748 | \$1,025,764 | \$5,703,992 | \$7,430,504 | \$365,905,578 | \$373,336,082 | - | \$6,321,956 |

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements and is consistent with generally accepted accounting principles (GAAP) and regulatory interagency supervisory guidance. The allowance for loan losses methodology consists of two major components. The first component is an estimation of losses associated with individually identified impaired loans, which follows Accounting Standards Codification (ASC) Topic 310 (formerly SFAS 114). The second major component is an estimation of losses under ASC Topic 450 (formerly SFAS 5), which provides guidance for estimating losses on groups of loans with similar risk characteristics. The Company's methodology results in an allowance for loan losses which includes a specific reserve for impaired loans, an allocated reserve, and an unallocated portion.

When analyzing groups of loans under ASC 450, the Bank follows the Interagency Policy Statement on the Allowance for Loan and Lease Losses. The methodology considers the Company's historical loss experience adjusted for changes in trends, conditions, and other relevant factors that affect repayment of the loans as of the evaluation date. These adjustment factors, known as qualitative factors, include:

- Delinquencies and nonaccruals
 - Portfolio quality
 - Concentration of credit
 - Trends in volume of loans
 - Quality of collateral
 - Policy and procedures
- Experience, ability, and depth of management
- Economic trends – national and local
- External factors – competition, legal and regulatory

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into internal risk rating categories, such as special mention, substandard, doubtful, and loss. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed and for homogeneous groups, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans rated as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged off against the allowance for loan losses.

The specific allowance for impaired loans is established for specific loans that have been identified by management as being impaired. These loans are considered to be impaired primarily because the loans have not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole or in part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual impaired loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, warehouse lines of credit and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other qualitative factor which may cause future losses to deviate from historical levels.

The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolio segments, commercial, mortgage warehouse lines of credit, and consumer.

Commercial

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

Mortgage Warehouse Lines of Credit

The Company's Mortgage Warehouse Unit provides revolving lines of credit that are available to licensed mortgage banking companies. The Warehouse Line of Credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Lines of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

As a separate segment of the total portfolio, the warehouse loan portfolio is analyzed as a whole for allowance for loan losses purposes. Warehouse lines of credit are subject to the same inherent risks as other commercial lending, but the overall degree of risk differs. While the Company's loss experience with this type of lending has been non-existent since the product was introduced in 2008; there are other risks unique to this lending that still must be considered in assessing the adequacy of the allowance for loan losses. These unique risks may include, but are not limited to, (i) credit risks relating to the mortgage bankers that borrow from us, (ii) the risk of intentional misrepresentation or fraud by any of such mortgage bankers, (iii) changes in the market value of mortgage loans originated by the mortgage banker, the sale of which is the expected source of repayment of the borrowings under a warehouse line of credit, due to changes in interest rates during the time in warehouse, or (iv) unsalable or impaired mortgage loans so originated, which could lead to decreased collateral value and the failure of a purchaser of the mortgage loan to purchase the loan from the mortgage banker.

These factors, along with the other qualitative factors such as economic trends, concentrations of credit, trends in the volume of loans, portfolio quality, delinquencies and nonaccruals, are also considered and may have positive or negative effects on the allocated allowance. The aggregate amount resulting from the application of these qualitative factors determines the overall risk for the portfolio and results in an allocated allowance for warehouse lines of credit.

Consumer

The Company's loan portfolio consumer segment is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals.

In general, for homogeneous groups such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores
- Internal credit risk grades
- Loan-to-value ratios
- Collateral
- Collection experience

The Company's internal credit risk grades are based on the definitions currently utilized by the banking regulatory agencies. The grades assigned and definitions are as follows, and loans graded excellent, above average, good and watch list are treated as "pass" for grading purposes:

1. Excellent - Loans that are based upon cash collateral held at the Bank and adequately margined. Loans that are based upon "blue chip" stocks listed on the major exchanges and adequately margined.

2. Above Average - Loans to companies whose balance sheets show excellent liquidity and long-term debt is on well-spread schedules of repayment easily covered by cash flow. Such companies have been consistently profitable and have diversification in their product lines or sources of revenue. The continuation of profitable operations for the foreseeable future is likely. Management is comprised of a mix of ages, experience, and backgrounds and management succession is in place. Sources of raw materials are abundant, and for service companies, the source of revenue is abundant. Future needs have been planned for. Character and ability of individuals or company principals are excellent. Loans to individuals supported by high net worths and liquid assets.

3. Good - Loans to companies whose balance sheets show good liquidity and cash flow adequate to meet maturities of long-term debt with a comfortable margin. Such companies have established profitable records over a number of years, and there has been growth in net worth. Operating ratios are in line with those of the industry, and expenses are in proper relationship to the volume of business done and the profits achieved. Management is well-balanced and competent in their responsibilities. Economic environment is favorable; however, competition is strong. The prospects for growth are good. Loans in this category do not meet the collateral requirements of loans in categories 1 and 2 above. Loans to individuals supported by good net worths but whose supporting assets are illiquid.

3w. Watch - Included in this category are loans evidencing problems identified by Bank management that require closer supervision. Such problem has not developed to the point which requires a Special Mention rating. This category also covers situations where the Bank does not have adequate current information upon which credit quality can be determined. The account officer has the obligation to correct these deficiencies within 30 days from the time of notification.

4. Special Mention - Loans or borrowing relationships that require more than the usual amount of attention by Bank management. Industry conditions may be adverse or weak. The borrower's ability to meet current payment schedules may be questionable, even though interest and principal are being paid as agreed. Heavy reliance has been placed on the collateral. Profits, if any, are interspersed with losses. Management is "one man" or incompetent or there is no plan for management succession. Expectations of a loan loss are not immediate; however, if present trends continue, a loan loss could be expected.

5. Substandard - Loans in this category possess weaknesses that jeopardize the ultimate collection of total outstandings. These weaknesses require close supervision by Bank management. Current financial statements are unavailable and the loan is inadequately protected by the collateral pledged.

6. Doubtful - Loans with the same weaknesses inherent in the substandard classification and where collection or liquidation in full is highly questionable. It is likely that the loan will not be collected in full and the Bank will suffer some loss which is not quantifiable at the time of review.

7. Loss - Loans considered uncollectable and of such little value that their continuance as an active asset is not warranted. Loans in this category should be charged off to the Bank's loan loss reserve. Any accrued interest should be backed out of income.

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The following table provides a breakdown of the loan portfolio by credit quality indicator at March 31, 2014.

| Commercial Credit Exposure | | Mortgage | | | |
|--------------------------------|---------------|---------------------|------------------------|-----------------|-------------------------|
| - By Internally Assigned Grade | Construction | Commercial Business | Commercial Real Estate | Warehouse Lines | Residential Real Estate |
| Grade: | | | | | |
| Pass | \$ 59,340,092 | \$ 114,608,335 | \$ 145,137,802 | \$ 104,334,990 | \$ 40,141,706 |
| Special Mention | - | 2,122,133 | 22,459,847 | - | 1,318,225 |
| Substandard | 3,450,357 | 1,225,596 | 10,607,698 | - | 315,615 |
| Doubtful | - | 587,735 | - | - | - |
| Total | \$ 62,790,449 | \$ 118,543,799 | \$ 178,205,347 | \$ 104,334,990 | \$ 41,775,546 |
| Consumer Credit Exposure - | | Loans To | | | |
| By Payment Activity | | Individuals | Other | | |
| Performing | \$ 24,767,884 | \$ 205,515 | | | |
| Nonperforming | 116,641 | - | | | |
| Total | \$ 24,884,525 | \$ 205,515 | | | |

The following table provides a breakdown of the loan portfolio by credit quality indicator at December 31, 2013.

| Commercial Credit Exposure | | Mortgage | | | |
|--------------------------------|---------------|---------------------|------------------------|-----------------|-------------------------|
| - By Internally Assigned Grade | Construction | Commercial Business | Commercial Real Estate | Warehouse Lines | Residential Real Estate |
| Grade: | | | | | |
| Pass | \$ 47,539,033 | \$ 79,832,704 | \$ 68,620,450 | \$ 116,951,357 | \$ 12,635,067 |
| Special Mention | - | 1,406,143 | 19,396,574 | - | 1,129,111 |
| Substandard | 3,463,139 | 792,057 | 10,372,706 | - | - |
| Doubtful | - | 258,486 | - | - | - |
| Loss | - | 58,665 | - | - | - |
| Total | \$ 51,002,172 | \$ 82,348,055 | \$ 98,389,730 | \$ 116,951,357 | \$ 13,764,178 |
| Consumer Credit Exposure - | | Loans To | | | |
| By Payment Activity | | Individuals | Other | | |
| Performing | \$ 9,674,011 | \$ 170,526 | | | |
| Nonperforming | 92,103 | - | | | |
| Total | \$ 9,766,114 | \$ 170,526 | | | |

Impaired Loans Disclosures

Loans are considered to be impaired when, based on current information and events, it is determined that the Company will not be able to collect all amounts due according to the loan contract, including scheduled interest payments. When a loan is placed on nonaccrual status, it is also considered to be impaired. Loans are placed on nonaccrual status when: (1) the full collection of interest or principal becomes uncertain; or (2) they are contractually past due 90 days or more as to interest or principal payments unless the loans are both well secured and in the process of collection.

The following tables summarize the distribution of the allowance for loan losses and loans receivable by loan class and impairment method at March 31, 2014 and December 31, 2013:

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Period-End Allowance for Loan Losses by Impairment Method March 31, 2014

| | Construction | Commercial | Commercial Real Estate | Mortgage Warehouse | Residential Real Estate | Consumer | Other | Unalloc |
|--|--------------|---------------|---------------------------|-----------------------|----------------------------|--------------|-----------|---------|
| Allowance for loan losses: | | | | | | | | |
| Ending Balance | \$1,265,430 | \$1,218,036 | \$3,135,727 | \$521,675 | \$182,005 | \$92,387 | \$1,623 | \$613,9 |
| Ending Balance Individually evaluated for impairment | - | 73,681 | 1,490,169 | - | 15,015 | - | - | - |
| Collectively evaluated for impairment | \$1,265,430 | \$1,144,355 | \$1,645,558 | \$521,675 | \$166,990 | \$92,387 | \$1,623 | \$613,9 |
| Loans receivables: | | | | | | | | |
| Ending Balance | \$62,790,449 | \$118,543,799 | \$178,205,347 | \$104,334,990 | \$41,775,546 | \$24,884,525 | \$205,515 | \$- |
| Individually evaluated for impairment | 189,363 | 428,885 | 9,117,675 | - | 1,443,499 | 90,711 | - | - |
| Loans acquired with deteriorated credit quality | - | 376,262 | 1,786,749 | - | 180,767 | 231,332 | - | - |
| Collectively evaluated for impairment | \$62,601,086 | \$117,738,652 | \$167,300,923 | \$104,334,990 | \$40,151,280 | \$24,562,482 | \$205,515 | \$- |

Period-End Allowance for Loan Losses by Impairment Method December 31, 2013

| | Construction | Commercial | Commercial Real Estate | Mortgage Warehouse | Residential Real Estate | Consumer | Other | Unallocated |
|--|--------------|-------------|---------------------------|-----------------------|----------------------------|-----------|---------|-------------|
| Allowance for loan losses: | | | | | | | | |
| Ending Balance | \$1,205,267 | \$1,271,733 | \$3,021,766 | \$584,757 | \$164,673 | \$108,849 | \$2,183 | \$679,343 |
| Ending Balance Individually evaluated | - | 293,692 | 1,490,169 | - | - | - | - | - |

for
impairment
Collectively
evaluated

| | | | | | | | | | |
|-------------------|--------------|------------|--------------|------------|------------|------------|----------|------------|----|
| for impairment | \$ 1,205,267 | \$ 978,041 | \$ 1,531,597 | \$ 584,757 | \$ 164,673 | \$ 108,849 | \$ 2,183 | \$ 679,343 | \$ |
|-------------------|--------------|------------|--------------|------------|------------|------------|----------|------------|----|

Loans
receivables:

| | | | | | | | | | |
|-------------------|---------------|---------------|---------------|----------------|---------------|--------------|------------|------|----|
| Ending Balance | \$ 51,002,172 | \$ 82,348,055 | \$ 98,389,730 | \$ 116,951,357 | \$ 13,764,178 | \$ 9,766,114 | \$ 170,526 | \$ - | \$ |
|-------------------|---------------|---------------|---------------|----------------|---------------|--------------|------------|------|----|

Individually
evaluated

| | | | | | | | | | |
|-------------------|--------|---------|-----------|---|---------|--------|---|---|---|
| for impairment | 19,930 | 776,101 | 9,130,605 | - | 162,012 | 92,103 | - | - | - |
|-------------------|--------|---------|-----------|---|---------|--------|---|---|---|

Collectively
evaluated

| | | | | | | | | | |
|-------------------|---------------|---------------|---------------|----------------|---------------|--------------|------------|------|----|
| for impairment | \$ 50,982,242 | \$ 81,571,954 | \$ 89,259,125 | \$ 116,951,357 | \$ 13,602,166 | \$ 9,674,011 | \$ 170,526 | \$ - | \$ |
|-------------------|---------------|---------------|---------------|----------------|---------------|--------------|------------|------|----|

The activity in the allowance for loan loss by loan class for the three months ended March 31, 2014 and 2013 was as follows:

| | Construction | Commercial Business | Commercial Real Estate | Mortgage Warehouse | Residential Real Estate | Consumer | Other | Unallocat |
|---------------------------------|--------------|------------------------|---------------------------|-----------------------|-------------------------------|------------|----------|------------|
| Balance - December 31, 2013 | \$ 1,205,267 | \$ 1,271,733 | \$ 3,021,766 | \$ 584,757 | \$ 164,673 | \$ 108,849 | \$ 2,183 | \$ 679,343 |
| Provision charged to operations | 60,163 | 454,031 | 113,961 | (63,082) | 17,332 | (16,462) | (560) | (65,388) |
| Loans charged off | - | (510,952) | - | - | - | - | - | - |
| Recoveries of loans charged off | - | 3,225 | - | - | - | - | - | - |
| Balance - March 31, 2014 | \$ 1,265,430 | \$ 1,218,037 | \$ 3,135,727 | \$ 521,675 | \$ 182,005 | \$ 92,387 | \$ 1,623 | \$ 613,955 |
| Balance - December 31, 2012 | \$ 1,990,292 | \$ 972,789 | \$ 2,262,221 | \$ 1,420,638 | \$ 112,103 | \$ 102,583 | \$ 2,271 | \$ 288,369 |
| Provision charged to operations | (218,010) | (18,319) | 245,769 | (429,900) | 262 | 50,606 | (212) | 369,369 |
| Loans charged off | (561,993) | (139,289) | (384,688) | - | - | (50,855) | - | - |
| Recoveries of loans charged off | - | 2,000 | 6,895 | - | - | - | - | - |
| Balance - March 31, 2013 | \$ 1,210,289 | \$ 817,181 | \$ 2,130,197 | \$ 990,738 | \$ 112,365 | \$ 102,334 | \$ 2,059 | \$ 658,369 |

When a loan is identified as impaired, the measurement of impairment is based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole remaining source of repayment for the loan is the liquidation of the collateral. In such cases, the current fair value of the collateral less selling costs is used. If the value of the impaired loan is less than the recorded investment in the loan, the impairment is recognized through an allowance estimate or a charge to the allowance.

Impaired Loans Receivables (By Class) – March 31, 2014

| | Three months ended March 31, 2014 | | | | |
|----------------------------|--------------------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|
| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
| With no related allowance: | | | | | |
| Commercial | | | | | |
| Construction | \$189,363 | \$189,363 | \$- | \$119,741 | \$1,069 |
| Commercial Business | 1,176,713 | 1,176,713 | - | 918,192 | 3,265 |
| Commercial Real Estate | 1,109,462 | 1,109,462 | - | 783,597 | 6,742 |
| Mortgage Warehouse Lines | - | - | - | - | - |
| Subtotal | 2,475,538 | 2,475,538 | - | 1,821,530 | 11,076 |
| Residential Real Estate | 1,318,225 | 1,318,225 | - | 789,481 | 1,724 |
| Consumer | | | | | |
| Loans to Individuals | 360,080 | 360,080 | - | 285,458 | 1,155 |
| Other | - | - | - | - | - |
| Subtotal | 360,080 | 360,080 | - | 285,458 | 1,155 |
| With no related allowance: | \$4,153,843 | \$4,153,843 | \$- | \$2,896,469 | \$13,955 |
| With a related allowance: | | | | | |
| Commercial | | | | | |
| Construction | | \$- | \$- | \$- | \$- |
| Commercial Business | 193,982 | 704,934 | 73,681 | 471,283 | - |
| Commercial Real Estate | 9,117,675 | 9,117,675 | 1,490,169 | 9,123,212 | 48,873 |
| Mortgage Warehouse Lines | - | - | - | - | - |
| Subtotal | 9,311,657 | 9,822,609 | 1,563,850 | 9,594,495 | 48,873 |
| Residential Real Estate | 315,615 | 315,615 | 15,015 | 105,205 | - |
| Consumer | | | | | |
| Loans to Individuals | - | - | - | - | - |
| Other | - | - | - | - | - |
| Subtotal | - | - | - | - | - |
| With a related allowance: | 9,627,272 | 10,138,224 | 1,578,865 | 9,699,700 | 48,873 |
| Total: | | | | | |
| Commercial | 11,787,195 | 12,298,147 | 1,563,850 | 11,416,025 | 59,949 |
| Residential Real Estate | 1,633,840 | 1,633,840 | - | 894,686 | 1,724 |
| Consumer | 360,080 | 360,080 | - | 285,458 | 1,155 |

| | | | | | |
|-------|--------------|--------------|-------------|--------------|----------|
| Total | \$13,781,115 | \$14,292,067 | \$1,578,865 | \$12,596,169 | \$62,828 |
|-------|--------------|--------------|-------------|--------------|----------|

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Impaired Loans Receivables (By Class)
December 31, 2013

Year to date
12/31/2013

| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|---------------------------------------|------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|
| With no related allowance: | | | | | |
| Commercial | | | | | |
| Construction | \$ 19,930 | \$ 19,930 | \$ - | \$ 965,268 | \$ 33,946 |
| Commercial Business | 243,840 | 400,297 | - | 258,139 | 5,094 |
| Commercial Real Estate | - | - | - | 1,032,115 | - |
| Mortgage Warehouse | | | | | |
| Lines | - | - | - | - | - |
| Subtotal | 263,770 | 420,227 | - | 2,255,522 | 39,040 |
| Residential Real Estate | 162,012 | 162,012 | - | 117,746 | - |
| Consumer | | | | | |
| Loans to Individuals | 92,103 | 92,103 | - | 34,292 | - |
| Other | - | - | - | - | - |
| Subtotal | 92,103 | 92,103 | - | 34,292 | - |
| Subtotal with no Related Allowance | 517,885 | 674,342 | - | 2,407,560 | 39,040 |
| With an allowance: | | | | | |
| Commercial | | | | | |
| Construction | - | - | - | 246,853 | - |
| Commercial Business | 532,261 | 532,261 | 293,692 | 562,346 | 9,728 |
| Commercial Real Estate | 9,130,605 | 9,130,605 | 1,490,169 | 5,546,690 | 247,277 |
| Mortgage Warehouse | | | | | |
| Lines | - | - | - | - | - |
| Subtotal | 9,662,866 | 9,662,866 | 1,783,861 | 6,355,889 | 257,005 |
| Residential Real Estate | - | - | - | 44,196 | - |
| Consumer | | | | | |
| Loans to Individuals | - | - | - | 4,238 | - |
| Other | - | - | - | - | - |
| Subtotal | - | - | - | 4,238 | - |
| Subtotal with an Allowance | 9,662,866 | 9,662,866 | 1,783,861 | 6,404,323 | 257,005 |
| Total: | | | | | |
| Construction | 19,930 | 19,930 | - | 1,212,121 | 33,946 |
| Commercial Business | 776,101 | 932,558 | 293,692 | 820,485 | 14,822 |
| Commercial Real Estate | 9,130,605 | 9,130,605 | 1,490,169 | 6,578,805 | 247,277 |
| Residential Real Estate | 162,012 | 162,012 | - | 161,942 | - |

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| | | | | | |
|----------|---------------|---------------|--------------|--------------|------------|
| Consumer | 92,103 | 92,103 | - | 38,530 | - |
| Total | \$ 10,180,751 | \$ 10,337,208 | \$ 1,783,861 | \$ 8,811,883 | \$ 296,045 |

26

| Impaired Loans Receivables (By Class) | Three months ended March 31, 2013 | |
|---------------------------------------|--------------------------------------|----------------------------------|
| | Average Recorded Investment | Interest Income Recognized |
| With no related allowance: | | |
| Commercial | | |
| Construction | \$ 1,270,340 | \$ 17,903 |
| Commercial Business | 313,089 | 1,257 |
| Commercial Real Estate | | - |
| Mortgage Warehouse Lines | | - |
| Subtotal | 1,583,429 | 19,160 |
| Residential Real Estate | 22,329 | - |
| Consumer | | |
| Loans to Individuals | 45,079 | - |
| Other | - | - |
| Subtotal | 45,079 | - |
| With no related allowance: | \$ 1,650,837 | \$ 19,160 |
| With an allowance: | | |
| Commercial | | |
| Construction | \$ 987,411 | \$ - |
| Commercial Business | 552,611 | 9,576 |
| Commercial Real Estate | 2,421,681 | 8,800 |
| Mortgage Warehouse Lines | - | - |
| Subtotal | 3,961,703 | 18,376 |
| Residential Real Estate | 132,716 | - |
| Consumer | | |
| Loans to Individuals | 16,952 | - |
| Other | - | - |
| Subtotal | 16,952 | - |
| With an allowance: | 4,111,371 | 18,376 |
| Total: | | |
| Commercial | 5,545,132 | 37,536 |
| Residential Real Estate | 155,045 | - |
| Consumer | 62,031 | - |
| Total | \$ 5,762,208 | \$ 37,536 |

In the normal course of business, the Bank may consider modifying loan terms for various reasons. These reasons may include as a retention strategy to compete in the current interest rate environment or as a re-amortization or extension of a loan term to better match the loan's repayment stream with the borrower's cash flow. A modified loan would be considered a troubled debt restructuring ("TDR") if the Bank grants a concession to a borrower and has determined that the borrower is troubled (i.e., experiencing financial difficulties).

If the Bank restructures a loan to a troubled borrower, the loan terms (i.e. interest rate, payment, amortization period and maturity date) may be modified in various ways to enable the borrower to cover the modified debt service payments based on current financial statements and cash flow adequacy. If a borrower's hardship is thought to be temporary, then modified terms may only be offered for that time period. Where possible, the Bank would attempt to obtain additional collateral and/or secondary repayment sources at the time of the restructure in order to put the Bank in the best possible position if the borrower is not able to meet the modified terms. The Bank will not offer modified terms if it believes that modifying the loan terms will only delay an inevitable permanent default. In evaluating whether a restructuring constitutes a troubled debt restructuring, applicable guidance requires that a creditor must separately conclude that the restructuring constitutes a concession and the borrower is experiencing financial difficulties.

There were no loans modified that were TDRs in the period ended March 31, 2014 or December 31, 2013.

Changes in the accretable discount for acquired credit impaired loans for the three months ended March 31, 2014 were as follows:

| | |
|--------------------------------|-----------|
| Balance at beginning of period | \$- |
| Acquisition of impaired loans | 293,976 |
| Accretion of discount | (19,593) |
| Balance at end of period | \$274,383 |

The following table presents additional information regarding loans acquired and accounted for in accordance with ASC 310-30:

| | February 7, 2014 Acquired loans with Evidence of Credit Deterioration | March 31, 2014 Acquired loans with Evidence of Credit Deterioration |
|---------------------|--|--|
| Outstanding balance | \$3,409,340 | \$3,351,031 |
| Carrying amount | \$2,613,826 | \$2,575,110 |

There were no changes in the expected cash flows of these loans during the first quarter of 2014. No allowance for loan losses has been recorded for acquired loans with or without evidence of deterioration as of the acquisition date or as of March 31, 2014.

(6) Share-Based Compensation

The Company's share-based incentive plans ("Stock Plans") authorize the issuance of an aggregate of 440,701 shares of the Company's common stock (as adjusted for stock dividends) pursuant to awards that may be granted in the form of stock options to purchase common stock ("Options") and awards of shares of common stock ("Stock Awards"). The purpose of the Stock Plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, employees and other persons to promote the success of the Company. Under the Stock Plans, options have a term of ten years after the date of grant, subject to earlier termination in certain circumstances. Options are granted with an exercise price at the then fair market value of the Company's common stock. The grant date fair value is calculated using the Black – Scholes option valuation model. As of March 31, 2014, there were 393,466 shares of common stock available for future grants under the Stock Plans, of which 343,540 shares are available for future grants under the 2013 Equity Incentive Plan and 49,926 shares are available for future grant under the 2006 Directors Stock Plan.

Stock-based compensation expense related to options was \$37,143 and \$25,187 for the three months ended March 31, 2014 and 2013, respectively.

Transactions under the Stock Plans during the three months ended March 31, 2014 are summarized as follows:

| Stock Options | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (years) | Aggregate Intrinsic Value |
|--------------------------------|---------------------|--|--|---------------------------------|
| Outstanding at January 1, 2014 | 235,598 | \$ 8.81 | | |
| Granted | 8,700 | 11.29 | | |
| Exercised | - | - | | |
| Forfeited | - | - | | |
| Expired | - | - | | |
| Outstanding at March 31, 2014 | 244,298 | \$ 8.90 | 5.6 | \$ 524,375 |
| Exercisable at March 31, 2014 | 176,705 | \$ 9.45 | 4.6 | \$ 318,997 |

The fair value of each option and the significant weighted average assumptions used to calculate the fair value of the options granted for the three months ended March 31, 2014 are as follows:

January 2014

| | |
|-------------------------------|---------|
| Fair value of options granted | \$ 4.75 |
| Risk-free rate of return | 1.65 % |
| Expected option life in years | 7 |
| Expected volatility | 38.01 % |
| Expected dividends (1) | - |

(1) To date, the Company has not paid cash dividends on its common stock.

As of March 31, 2014, there was approximately \$200,614 of unrecognized compensation cost related to nonvested stock option- based compensation arrangements granted under the Company's stock incentive plans. That cost is

expected to be recognized over the next four years.

The following table summarizes nonvested restricted shares for the three months ended March 31, 2014:

| Non-vested shares | Number of Shares | Average Grant-Date Fair Value |
|-------------------------------|---------------------|-------------------------------------|
| Non-vested at January 1, 2014 | 136,490 | \$ 6.59 |
| Granted | 31,800 | 11.29 |
| Vested | (25,265) | 6.15 |
| Forfeited | - | - |
| Non-vested at March 31, 2014 | 143,025 | \$ 7.71 |

The value of restricted shares is based upon the closing price of the common stock on the date of grant. The shares generally vest over a four year service period with compensation expense recognized on a straight-line basis.

Stock based compensation expense related to stock grants was \$126,661 and \$108,695 for the three months ended March 31, 2014 and 2013.

As of March 31, 2014, there was approximately \$1,083,520 of unrecognized compensation cost related to non-vested stock grants that will be recognized over the next three years.

(7) Benefit Plans

The Bank has a 401(k) plan which covers substantially all employees with six months or more of service. The 401(k) plan permits all eligible employees to make contributions to the plan up to the IRS salary deferral limit. The Bank's contributions to the 401(k) plan are expensed as incurred.

The Company also provides retirement benefits to certain employees under supplemental executive retirement plans. The plans are unfunded and the Company accrues actuarial determined benefit costs over the estimated service period of the employees in the plan. The Company recognizes the over funded or under funded status of a defined benefit post-retirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur, through comprehensive income.

In connection with the benefit plans, the Bank has life insurance policies on the lives of its executives, directors and divisional officers. The Bank is the owner and beneficiary of the policies. The cash surrender values of the policies total approximately \$20.8 million and \$16.2 million at March 31, 2014 and December 31, 2013, respectively.

The components of net periodic expense for the Company's supplemental executive retirement plans for the three months ended March 31, 2014 and 2013 were as follows:

| | Three months ended March 31, | |
|----------------------------------|---------------------------------|------------|
| | 2014 | 2013 |
| Service cost | \$ 65,460 | \$ 183,718 |
| Interest cost | 49,626 | 133,722 |
| Actuarial (gain) loss recognized | (2,378) | (179,829) |
| Prior service cost recognized | - | 5,669 |
| | \$ 112,708 | \$ 143,280 |

(8) Other Comprehensive Income (Loss) and Accumulated Other Comprehensive Income (Loss)

Other comprehensive income (loss) is the total of (1) net income (loss), and (2) all other changes in equity from non-shareholder sources, which are referred to as other comprehensive income (loss). The components of accumulated other comprehensive income (loss), and the related tax effects, are as follows:

| | Before-Tax Amount | Income Tax Effect | Net-of-Tax Amount |
|---|----------------------|-------------------------|----------------------|
| Three Months Ended March 31, 2014: | | | |
| Unrealized holding (losses) gains on available-for-sale securities: | | | |
| Unrealized holding (losses) on available-for-sale securities | \$(1,777,421) | \$ 689,160 | \$(1,088,261) |
| Reclassification adjustment for (gains) realized in income | - | - | - |
| Other comprehensive (loss) on available-for-sale securities | (1,777,421) | 689,160 | (1,088,261) |
| Unrealized impairment loss on held to maturity security: | | | |
| Unrealized impairment (loss) on held to maturity security | (500,944) | 170,321 | (330,623) |
| Unfunded pension liability: | | | |
| Changes from plan actuarial gains and losses included in other comprehensive income | 90,502 | (37,027) | 53,475 |
| Amortization of net transition obligation, prior service cost and net actuarial loss included in net periodic benefit cost | - | - | - |
| Other comprehensive gain (loss) on unfunded retirement obligations | 90,502 | (37,027) | 53,475 |
| Accumulated other comprehensive income (loss) | \$(2,187,863) | \$ 822,454 | \$(1,365,409) |

| | Before-Tax Amount | Income Tax Effect | Net-of-Tax Amount |
|---|----------------------|----------------------|----------------------|
| Three Months Ended March 31, 2013: | | | |
| Unrealized holding (losses) gains on available-for-sale securities: | | | |
| Unrealized holding (losses) gains on available-for-sale securities | \$ 1,025,006 | \$(222,837) | \$ 802,169 |
| Reclassification adjustment for (gains) realized in income | - | - | - |
| Other comprehensive (loss) gain on available-for-sale securities | 1,025,006 | (222,837) | 802,169 |
| Unrealized impairment loss on held to maturity security: | | | |
| Unrealized impairment (loss) on held to maturity security: | (500,944) | 170,321 | (330,623) |
| Unfunded pension liability: | | | |
| Changes from plan actuarial gains and losses included in other comprehensive income | (162,561) | 64,198 | (98,363) |
| Amortization of net transition obligation, prior service cost and net actuarial loss included in net periodic benefit cost | - | - | - |
| Other comprehensive gain (loss) on unfunded retirement obligations | (162,561) | 64,198 | (98,363) |

| | | | |
|---|-----------|----------|-----------|
| Accumulated other comprehensive income (loss) | \$361,501 | \$11,682 | \$373,183 |
|---|-----------|----------|-----------|

31

Changes in the components of accumulated other comprehensive income (loss) are as follows and are presented net of tax:

| | Unrealized Holding Gains (Losses) on Available for Sale Securities | Unrealized Impairment Loss on Held to Maturity Security | Unfunded Pension Liability | Accumulated Other Comprehensive Income (Loss) |
|---|--|--|----------------------------------|--|
| Three Months Ended March 31, 2014: | | | | |
| Balance, beginning of period | \$ (1,932,526) | \$ (330,623) | \$ 15,515 | \$ (2,247,634) |
| Other comprehensive income (loss) before reclassifications | 844,265 | - | 37,960 | 882,225 |
| Amounts reclassified from accumulated other comprehensive income (loss) | - | - | - | - |
| Other comprehensive income (loss) | 844,265 | - | 37,960 | 882,225 |
| Balance, end of period | \$ (1,088,261) | \$ (330,623) | \$ 53,475 | \$ (1,365,409) |

| | Unrealized Holding Gains (Losses) on Available for Sale Securities | Unrealized Impairment Loss on Held to Maturity Security | Unfunded Pension Liability | Accumulated Other Comprehensive Income |
|---|---|--|----------------------------------|---|
| Three Months Ended March 31, 2013: | | | | |
| Balance, beginning of period | \$ 1,235,204 | \$ (330,623) | \$ (100,288) | \$ 804,293 |
| Other comprehensive income (loss) before reclassifications | (433,035) | - | 1,925 | (431,110) |
| Amounts reclassified from accumulated other comprehensive income (loss) | - | - | - | - |
| Other comprehensive income (loss) | (433,035) | - | 1,925 | (431,110) |
| Balance, end of period | \$ 802,169 | \$ (330,623) | \$ (98,363) | \$ 373,183 |

(9) Recent Accounting Pronouncements

ASU 2014-04 (Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure)

In January 2014, the FASB issued ASU 2014-04, Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The amendments in this update clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon

either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreements. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this update are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect to adopt the amendments in this update using either a modified retrospective transition method or a prospective transition method. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

(10) Fair Value Disclosures

U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and counterparty creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Securities Available for Sale. Securities classified as available for sale are reported at fair value utilizing quoted market prices on nationally recognized exchanges (Level 1) or by using Level 2 Inputs. For Level 2 securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the security's terms and conditions, among other things.

Impaired loans. Loans included in the following table are those which the Company has measured and recognized impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the collateral, or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less specific valuation allowances.

Other Real Estate Owned. Foreclosed properties are adjusted to fair value less estimated selling costs at the time of foreclosure in preparation for transfer from portfolio loans to other real estate owned ("OREO"), establishing a new accounting basis. The Company subsequently adjusts the fair value on the OREO utilizing Level 3 inputs on a non-recurring basis to reflect partial write-downs based on the observable market price, current appraised value of the asset or other estimates of fair value.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

| | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Total Fair Value |
|--|-------------------|-------------------|-------------------|---------------------|
| March 31, 2014: | | | | |
| Securities available for sale: | | | | |
| U. S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies | \$ 9,245,300 | \$ 1,523,385 | \$ - | \$ 10,768,685 |
| Residential collateralized mortgage obligations- GSE | - | 4,444,789 | - | 4,444,789 |
| Residential collateralized mortgage obligations - non GSE | - | 3,203,358 | - | 3,203,358 |
| Residential mortgage backed securities – GSE | - | 30,954,662 | - | 30,954,662 |
| Obligations of State and Political subdivisions | - | 20,481,993 | - | 20,481,993 |
| Trust preferred debt securities – single issuer | - | 2,086,400 | - | 2,086,400 |
| Corporate debt securities | - | 43,973,829 | - | 43,973,829 |
| Restricted stock | - | 1,710,000 | - | 1,710,000 |
| Mutual fund | - | 25,000 | - | 25,000 |

| | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Total Fair Value |
|--|-------------------|-------------------|----------------------|---------------------|
| December 31, 2013: | | | | |
| Securities available for sale: | | | | |
| U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies | | | | |
| | \$ 19,994,430 | \$ 1,515,270 | \$ - | \$ 21,509,700 |
| Residential collateralized mortgage obligations- GSE | - | 3,681,792 | - | 3,681,792 |
| Residential collateralized mortgage obligations - non GSE | - | 2,826,396 | - | 2,826,396 |
| Residential mortgage backed securities – GSE | - | 31,965,947 | - | 31,965,947 |
| Obligations of State and Political subdivisions | - | 19,646,044 | - | 19,646,044 |
| Trust preferred debt securities – single issuer | - | 2,013,100 | - | 2,013,100 |
| Corporate debt securities | - | 16,517,728 | - | 16,517,728 |
| Restricted stock | - | 1,013,100 | - | 1,013,100 |
| Mutual fund | - | 25,000 | - | 25,000 |

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at March 31, 2014 and December 31, 2013 were as follows:

| | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Total Fair Value |
|-------------------------|-------------------|-------------------|-------------------|---------------------|
| March 31, 2014: | | | | |
| Impaired loans | \$ - | \$ - | \$ 8,048,407 | \$ 8,048,407 |
| December 31, 2013: | | | | |
| Impaired loans | \$ - | \$ - | \$ 7,879,005 | \$ 7,879,005 |
| Other real estate owned | - | - | 209,937 | 209,937 |

Impaired loans measured at fair value and included in the above table consisted of 10 loans having an aggregate recorded investment of \$9,627,272 and specific loan loss allowances of \$1,578,865 at March 31, 2014 and 17 loans at December 31, 2013, having an aggregate balance of \$9,662,866 and specific loan loss allowances of \$1,783,861.

The following table presents additional qualitative information about assets measured at fair value on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

| Quantitative Information about Level 3 Fair Value Measurements | | | | |
|--|------------------------|-----------------------------|---------------------------|-----------------------------|
| | Fair Value Estimate | Valuation Techniques | Unobservable Input | Range (Weighted Average) |
| March 31, 2014 | | | | |
| Impaired loans | \$8,048,407 | Appraisal of collateral (1) | Appraisal adjustments (2) | 10-40 (19.1%) |
| December 31, 2013 | | | | |
| Impaired loans | \$7,879,005 | Appraisal of collateral (1) | Appraisal adjustments (2) | 5-15 (9.7%) |

| | | | | |
|-------------------------|-----------|-----------------------------|---------------------------|---------------|
| Other real estate owned | \$209,937 | Appraisal of collateral (1) | Appraisal adjustments (2) | 10-50 (32.6%) |
|-------------------------|-----------|-----------------------------|---------------------------|---------------|

- (1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.
- (2) Includes qualitative adjustments by management and estimated liquidation expenses.

The fair value of other real estate owned was determined using appraisals, which may be discounted based on management's review and changes in market conditions.

The following is a summary of fair value versus the carrying value of all the Company's financial instruments. For the Company and the Bank, as for most financial institutions, the bulk of its assets and liabilities are considered financial instruments. Many of the financial instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimations and present value calculations were used for the purpose of this note. Changes in assumptions could significantly affect these estimates.

Estimated fair values have been determined by using the best available data and an estimation methodology suitable for each category of financial instruments as follows:

Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable (Carried at Cost). The carrying amounts reported in the balance sheet for cash and cash equivalents, accrued interest receivable and accrued interest payable approximate fair value.

Securities Held to Maturity (Carried at Amortized Cost). The fair values of securities held to maturity are determined in the same manner as for securities available for sale.

Loans Held For Sale (Carried at Lower of Aggregated Cost or Fair Value). The fair values of loans held for sale are determined, when possible, using quoted secondary market prices. If no such quoted market prices exist, fair values are determined using quoted prices for similar loans, adjusted for the specific attributes of the loans.

Gross Loans Receivable (Carried at Cost). The fair values of loans, excluding impaired loans subject to specific loss reserves, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying values.

Deposit Liabilities (Carried at Cost). The fair values disclosed for demand deposits (e.g., interest and non-interest demand and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowings and Subordinated Debentures (Carried at Cost). The carrying amounts of short-term borrowings approximate their fair values. The fair values of long-term FHLB advances and subordinated debentures are estimated using discounted cash flow analysis, based on quoted or estimated interest rates for new borrowings with similar credit risk characteristics, terms and remaining maturity.

The estimated fair values and carrying amounts of financial assets and liabilities were as follows:

| | March 31, 2014 | | | | |
|------------------------------------|----------------|----------------|----------------|----------------|----------------|
| | Carrying Value | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Fair Value |
| Cash and cash equivalents | \$ 108,919,056 | \$ 108,919,056 | \$- | \$- | \$ 108,919,056 |
| Securities available for sale | 117,630,716 | 9,245,300 | 108,385,416 | - | 117,630,716 |
| Securities held to maturity | 152,734,559 | - | 155,795,659 | - | 155,795,659 |
| Loans held for sale | 3,253,009 | - | 3,298,551 | - | 3,298,551 |
| Loans, net | 524,374,540 | - | - | 531,865,000 | 531,865,000 |
| Accrued interest receivable | 2,943,400 | - | 2,943,400 | - | 2,943,400 |
| Deposits | (838,998,207) | - | (839,805,000) | - | (839,805,000) |
| Borrowings | (20,978,549) | - | (22,078,000) | - | (22,078,000) |
| Redeemable subordinated debentures | (18,557,000) | - | (18,557,000) | - | (18,557,000) |
| Accrued interest payable | (937,278) | - | (937,278) | - | (937,278) |

| | December 31, 2013 | | | | |
|------------------------------------|-------------------|----------------|----------------|----------------|---------------|
| | Carrying Value | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Fair Value |
| Cash and cash equivalents | \$69,278,771 | \$69,278,771 | \$- | \$- | \$69,278,771 |
| Securities available for sale | 99,198,807 | 19,994,430 | 79,204,377 | - | 99,198,807 |
| Securities held to maturity | 152,816,815 | - | 153,629,773 | - | 153,629,000 |
| Loans held for sale | 10,923,689 | - | 10,924,000 | - | 10,924,000 |
| Loans | 366,297,511 | - | - | 372,548,000 | 372,548,000 |
| Accrued interest receivable | 2,542,602 | - | 2,542,602 | - | 2,542,602 |
| Deposits | (638,552,030) | - | (639,539,000) | - | (639,539,000) |
| Borrowings | (10,000,000) | - | (11,148,000) | - | (11,148,000) |
| Redeemable subordinated debentures | (18,557,000) | - | (18,557,000) | - | (18,557,000) |
| Accrued interest payable | (883,212) | - | (883,212) | - | (883,212) |

Loan commitments and standby letters of credit as of March 31, 2014 and December 31, 2013 are based on fees charged for similar agreements; accordingly, the estimated fair value of loan commitments and standby letters of credit is nominal.

(11) Subsequent Event

Subsequent to March 31, 2014, management of the Bank became aware of a fraud against a lead lender in a loan facility in which the Bank is a participant. The borrower under the loan facility appears to have submitted borrowing base certificates that allegedly vastly overstated the amount of its accounts receivable and falsified verifications of those accounts receivable. The Bank's total exposure under its participation in the loan facility at March 31, 2014 was \$3,656,250. The Bank anticipates that some of that exposure will be reduced by collateral in the possession of the lead lender but the exact amount of the collateral is currently unknown. Together with the lead lender and another participant in the facility, the Bank is conducting a full review of the matter. The Bank is unable to quantify its potential loss exposure at this time due to the early stage of this investigation and has not provided a specific loan loss

reserve or charged-off any portion of the loan as of March 31, 2014, but is likely to recognize losses related to the loan in 2014.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at March 31, 2014 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three month period ended March 31, 2014 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the consolidated financial statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operation) for the year ended December 31, 2013, as filed with the Securities and Exchange Commission (the "SEC") on March 31, 2014.

General

Throughout the following sections, the "Company" refers to 1st Constitution Bancorp and, as the context requires, its wholly-owned subsidiary, 1st Constitution Bank (the "Bank") and the Bank's wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, LLC, 204 South Newman Street Corp., 249 New York Avenue, LLC. and RFHB Investment Company. 1st Constitution Capital Trust II, ("Trust II") a subsidiary of the Company, is not included in the Company's consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all of the issued and outstanding stock of the Bank, a full service commercial bank which began operations in August 1989, and thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1, 1999. The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates nineteen branches, and manages an investment portfolio through its subsidiaries, 1st Constitution Investment Company of New Jersey, Inc. and RFHB Investment Company. The Bank plans to merge RFHB Investment Company into 1st Constitution Investment Company of New Jersey, Inc. during the second quarter of 2014. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.

Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company to raise additional regulatory capital.

Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements. When used in this and in future filings by the Company with the SEC, in the Company's press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "plans," "will continue," "is anticipated," "estimated," "project" or "outlook" expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of

which speaks only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under “Business”, “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K filed with the SEC on March 31, 2014, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements, except as required by law.

Recent Developments

On February 7, 2014, the Company completed its acquisition of Rumson-Fair Haven Bank and Trust Company, a New Jersey state chartered commercial bank (“Rumson”), which merged with and into the Bank, with the Bank as the surviving entity. The merger agreement among the Company, the Bank and Rumson (the “Merger Agreement”) provided that the shareholders of Rumson would receive, at their election, for each outstanding share of Rumson common stock that they own at the effective time of the merger, either 0.7772 shares of the Company common stock or \$7.50 in cash, subject to proration as described in the Merger Agreement, so that 60% of the aggregate merger consideration consisted of cash and 40% consisted of shares of the Company’s common stock. The Company issued an aggregate of 1,019,242 shares of its common stock and paid \$14.8 million in cash in the transaction.

The merger was accounted for under the acquisition method of accounting and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at their estimated fair values as of the acquisition date. Rumson’s results of operations have been included in the Company’s Consolidated Statements of Income since February 7, 2014.

RESULTS OF OPERATIONS

Three Months Ended March 31, 2014 Compared to the Three Months Ended March 31, 2013

Summary

The Company reported net income of \$641,712 for the three months ended March 31, 2014 compared to net income of \$1,325,318 for the three months ended March 31, 2013. On a diluted per share basis, net income per share was \$0.09 for the 2014 first quarter compared to \$0.22 for the 2013 first quarter.

On February 7, 2014, the Company completed its merger with Rumson and during the first quarter of 2014 integrated the operations of Rumson. The Company’s financial statements reflect the impact of the merger from February 7, 2014.

The following table provides a reconciliation of net income as reported with net income adjusted for after-tax merger-related expenses :

| | |
|-----------------------------------|--------------|
| Net income as reported | \$ 641,712 |
| After-tax merger-related expenses | 896,545 |
| Net income as adjusted | \$ 1,538,257 |

As a result of the merger, the Company incurred pre-tax merger-related expenses of \$1,422,723 (or \$896,545 after taxes). Excluding after-tax merger-related expenses, net income for the first quarter of 2014 would have been \$1,538,254, a 15.8% increase over the first quarter net income of \$1,325,318 for 2013. On a diluted per share basis, net income per share would have been \$0.22 for the 2014 first quarter and equal to last year's first quarter diluted net income per share. The Company has used the measure of net income excluding after-tax merger-related expenses, which is a non-GAAP performance measure. Management believes that it is useful to calculate net income without the impact of expenses of the merger of the Bank and Rumson that are not part of the ordinary operations of the Company and make this measure more comparable to prior-period net income. The Company cautions that non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company's reported GAAP results. At March 31, 2014, the Company's book value and tangible book value per common share were \$11.47 and \$9.54, respectively.

The return on average assets and return on average equity were 0.30% and 3.43%, respectively, for the first quarter of 2014, compared to 0.65% and 8.20%, respectively, for the same quarter of 2013. Both the returns on average assets and on average equity for the first quarter of 2014 were adversely affected by the Rumson merger-related expenses. Excluding these after-tax merger-related expenses, the returns on average assets and the return on average equity would have been 0.71% and 8.21%, respectively, for the first quarter of 2014. The Company has used the measure of net income excluding after-tax merger-related expenses, which is a non-GAAP performance measure, to calculate returns on average assets and on average equity. Management believes that it is useful to calculate returns on average assets and on average equity by using net income without the impact of expenses of the merger of the Bank and Rumson that are not part of the ordinary operations of the Company and make this measure more comparable to prior-period net income. The Company cautions that non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company's reported GAAP results.

The Bank's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities. The net interest margin for the three months ended March 31, 2014 was 3.56% as compared to the 3.53% net interest margin recorded for the three months ended March 31, 2013, an increase of 3 basis points. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during the challenging current interest rate environment.

Earnings Analysis

Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented 80.8% of the Company's net revenues for the three month period ended March 31, 2014 and 79.7% of net revenues for the three-month period ended March 31, 2013. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities, and the interest rate earned or paid on them, respectively.

The following table sets forth the Company's consolidated average balances of assets and liabilities and shareholders' equity as well as interest income and expense on related items, and the Company's average yield or rate for the three month periods ended March 31, 2014 and 2013. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.

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Average Balance Sheets with Resultant Interest and Rates
(yields on a tax-equivalent basis)

| | Three months ended March 31, 2014 | | | Three months ended March 31, 2013 | | |
|--|-----------------------------------|------------|------------------|-----------------------------------|------------|------------------|
| | Average Balance | Interest | Average Yield | Average Balance | Interest | Average Yield |
| Assets: | | | | | | |
| Federal Funds Sold/Short-Term Investments | \$ 96,201,833 | \$ 55,291 | 0.23% | \$ 85,173,422 | 49,680 | 0.24% |
| Investment Securities: | | | | | | |
| Taxable | 184,772,750 | 1,121,584 | 2.43% | 159,023,828 | 937,085 | 2.36% |
| Tax-exempt (4) | 79,584,499 | 880,274 | 4.42% | 63,549,292 | 777,088 | 4.89% |
| Total | 264,357,249 | 2,001,858 | 3.03% | 222,573,120 | 1,714,173 | 3.08% |
| Loan Portfolio: (1) | | | | | | |
| Construction | 60,008,415 | 1,020,198 | 6.89% | 44,654,565 | 680,811 | 6.18% |
| Residential real estate | 35,313,975 | 333,464 | 3.83% | 10,920,962 | 144,890 | 5.38% |
| Home Equity | 18,829,088 | 213,117 | 4.59% | 9,222,618 | 124,683 | 5.48% |
| Commercial and commercial real estate | 227,575,170 | 3,314,871 | 5.91% | 143,147,048 | 2,527,366 | 7.16% |
| Mortgage warehouse lines | 91,860,959 | 1,079,526 | 4.77% | 189,436,939 | 2,189,236 | 4.69% |
| Installment | 274,288 | 4,107 | 6.07% | 255,018 | 4,391 | 6.98% |
| All Other Loans | 22,406,473 | 273,156 | 4.94% | 49,279,947 | 300,818 | 2.48% |
| Total | 456,268,368 | 6,238,439 | 5.55% | 446,917,097 | 5,972,195 | 5.42% |
| Total Interest-Earning Assets | 816,827,450 | 8,295,588 | 4.11% | 754,663,639 | 7,736,048 | 4.14% |
| Allowance for Loan Losses | (7,740,866) | | | (7,363,842) | | |
| Cash and Due From Bank | 17,893,491 | | | 30,994,778 | | |
| Other Assets | 53,197,450 | | | 51,277,385 | | |
| Total Assets | \$ 880,177,525 | | | \$ 829,571,960 | | |
| Liabilities and Shareholders' Equity: | | | | | | |
| Money Market and NOW Accounts | | | | | | |
| Accounts | \$ 255,097,589 | \$ 207,924 | 0.33% | \$ 231,758,247 | \$ 217,524 | 0.38% |
| Savings Accounts | 199,706,974 | 222,659 | 0.45% | 209,362,823 | 236,745 | 0.46% |
| Certificates of Deposit | 160,831,323 | 468,148 | 1.18% | 141,505,368 | 502,067 | 1.44% |
| Other Borrowed Funds | 15,899,762 | 115,578 | 2.95% | 11,155,000 | 103,273 | 3.75% |
| Trust Preferred Securities | 18,557,000 | 85,107 | 1.86% | 18,557,000 | 87,873 | 1.92% |
| Total Interest-Bearing Liabilities | 650,092,648 | 1,099,416 | 0.69% | 612,338,438 | 1,147,482 | 0.76% |
| Net Interest Spread (2) | | | 3.42% | | | 3.38% |
| Demand Deposits | 146,567,857 | | | 141,764,416 | | |
| Other Liabilities | 7,705,277 | | | 9,973,569 | | |
| Total Liabilities | 804,365,782 | | | 764,076,423 | | |

| | | | | |
|---|---------------|-------|---------------|-------|
| Shareholders' Equity | 75,811,743 | | 65,495,537 | |
| Total Liabilities and Shareholders' Equity | \$880,177,525 | | \$829,571,960 | |
| Net Interest Margin (3) | \$ 7,196,173 | 3.56% | \$ 6,588,566 | 3.53% |

(1) Loan origination fees are considered an adjustment to interest income. For the purpose of calculating loan yields, average loan balances include nonaccrual loans with no related interest income and includes the average balance of Loans Held for Sale. Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operation under the heading "Non-Performing Assets" for a discussion of the Bank's policy with regard to non-accrual loans.

- (2) The interest rate spread is the difference between the average yield on interest earning assets and the average rate paid on interest bearing liabilities.
- (3) The net interest margin is equal to net interest income divided by average interest earning assets.
- (4) Tax- equivalent basis.

The Company's net interest income increased on a tax-equivalent basis by \$607,607, or 9.2%, to \$7,196,173 for the three months ended March 31, 2014 from \$6,588,566 reported for the three months ended March 31, 2013. This increase in the Company's net interest margin for the three months ended March 31, 2014 compared with the comparable 2013 period was primarily due to lower rates paid on interest-bearing liabilities during the current period. The average rate paid on interest-bearing liabilities for the three months ended March 31, 2014 was 0.69%, a reduction of 7 basis points from 0.76% paid for the three months ended March 31, 2013.

Average interest earning assets increased by \$62,163,811, or 8.2%, to \$816,827,450 for the three month period ended March 31, 2014 from \$754,663,639 for the three month period ended March 31, 2013. The overall yield on interest earning assets, on a tax-equivalent basis, decreased 3 basis points to 4.11% for the three month period ended March 31, 2014 when compared to 4.14% for the three month period ended March 31, 2013.

Average interest bearing liabilities increased by \$37,754,210, or 6.2%, to \$650,092,648 for the three month period ended March 31, 2014 from \$612,338,438 for the three month period ended March 31, 2013. Overall, the cost of total interest bearing liabilities decreased 7 basis points to 0.69% for the three months ended March 31, 2014 from 0.76% for the three months ended March 31, 2013.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 3.56% for the three months ended March 31, 2014 compared to 3.53% the three months ended March 31, 2013.

Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, the level of non-accrual loans and problem loans as identified through internal review and classification, collateral values, and the growth and size of the loan portfolio.

In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company recorded a provision for loan losses of \$499,998 for the three months ended March 31, 2014 compared to no provision for the three months ended March 31, 2013. At March 31, 2014, non-performing loans increased by \$1,133,853, or 17.9%, to \$7,455,809 and the ratio of non-performing loans to total loans was 1.40% at March 31, 2014 compared to 1.69% at December 31, 2013. At March 31, 2014, the loan portfolio balance was \$531,405,382, which represented an increase of \$158,069,300 compared to the December 31, 2013 balance of \$373,336,082. There were no changes in the expected cash flows of the acquired loans from the Rumson merger during the quarter. No allowance for loan losses was recorded for acquired loans with or without evidence of deteriorated credit quality as of March 31, 2014. The primary cause of the current period increase in the loan portfolio balance was the \$143,714,000 of loans acquired in the Rumson merger.

Non-Interest Income

Total non-interest income for the three months ended March 31, 2014 was \$1,636,982, an increase of \$28,419, or 1.8%, over non-interest income of \$1,608,563 for the three months ended March 31, 2013.

Service charges on deposit accounts represent a consistent source of non-interest income. Service charge revenues decreased nominally to \$219,116 for the three months ended March 31, 2014 from \$223,066 for the three months ended March 31, 2013. This decrease was the result of a lower volume of uncollected funds and overdraft fees collected on deposit accounts during the first three months of 2014 compared to the first three months of 2013.

Gain on sales of loans originated for sale increased by \$7,872, or 1.1%, to \$739,581 for the three months ended March 31, 2014 when compared to \$731,709 for the three months ended March 31, 2013. The Bank sells both residential mortgage loans and Small Business Administration loans in the secondary market. The current higher interest rate environment for mortgage loans resulted in a lower demand for mortgage financings. The resulting volume of mortgage loan origination decreased for the first three months of 2014 compared to the first three months of 2013.

Non-interest income also includes income from bank-owned life insurance (“BOLI”), which amounted to \$129,151 for the three months ended March 31, 2014 compared to \$112,608 for the three months ended March 31, 2013. The Bank acquired \$4.5 million of BOLI assets in the Rumson merger.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Increased customer demand for these services contributed to the other income component of non-interest income amounting to \$549,134 for the three months ended March 31, 2014, compared to \$541,180 for the three months ended March 31, 2013.

Non-Interest Expense

Non-interest expenses increased by \$1,263,057, or 20.8%, to \$7,346,025 for the three months ended March 31, 2014 from \$6,082,968 for the three months ended March 31, 2013. Excluding merger related expenses of \$1,422,723, non-interest expenses declined to \$5,963,305 in the first quarter of 2014. Non-interest expenses attributable to the former Rumson operation were \$473,000 from February 7, 2014 (the date of the closing of the Rumson merger) through March 31, 2014. The following table presents the major components of non-interest expenses for the three months ended March 31, 2014 and 2013.

Non-interest Expenses

| | Three months ended March 31, | |
|---|------------------------------|--------------|
| | 2014 | 2013 |
| Salaries and employee benefits | \$ 3,587,905 | \$ 3,352,863 |
| Occupancy expenses | 826,195 | 677,806 |
| Data processing services | 316,049 | 301,382 |
| Equipment expense | 184,813 | 311,648 |
| Marketing | 69,793 | 47,583 |
| Regulatory, professional and other fees | 206,638 | 194,993 |
| Office expense | 188,316 | 186,648 |
| Merger-related expenses | 1,422,723 | - |
| FDIC insurance expense | 150,000 | 19,687 |
| Directors' fees | 24,500 | 32,000 |
| Other real estate owned expenses | 41,432 | 545,505 |
| Amortization of intangible assets | 103,017 | 66,992 |
| Other expenses | 224,644 | 345,861 |
| Total | \$ 7,346,025 | \$ 6,082,968 |

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$235,042, or 7.0%, to \$3,587,905 for the three months ended March 31, 2014 compared to \$3,352,863 for the three months ended March 31, 2013. \$82,980 of this increase is due to salary and benefits for former Rumson employees that were retained by the Bank. The balance of the increase in salaries and employee benefits for the three months ended March 31, 2014 was a result of an increase in the number of employees, regular merit increases and increased health care costs. As a result of the Rumson merger completed on February 7, 2014 staffing levels increased to 172 full time

equivalent employees at March 31, 2014 as compared to 141 full time equivalent employees at March 31, 2013.

Occupancy expenses increased by \$148,389, or 21.9%, to \$826,195 for the three months ended March 31, 2014 compared to \$677,806 for the three months ended March 31, 2013. The current period increase resulted from increased depreciation, property taxes and maintenance costs of the five properties acquired as a result of the Rumson merger.

The cost of data processing services increased to \$316,049 for the three months ended March 31, 2014 from \$301,382 for the three months ended March 31, 2013 as additional expenses were incurred to support and maintain the five new locations acquired through the Rumson merger to the Bank's data systems.

Equipment expense decreased by \$126,835, or 14.6%, to \$184,813 for the three months ended March 31, 2014 compared to \$311,648 for the three months ended March 31, 2013 primarily due to non-recurring costs associated with the expansion of mobile banking capabilities incurred during the first quarter of 2013.

During the first quarter of 2014, the Company incurred merger-related expenses of \$1,422,723 in connection with the Rumson transaction. These pre-tax expenses consisted primarily of (1) change-in-control payments of \$883,000; (2) data processing contract termination payments of \$174,000; (3) investment banker fees of \$215,000; (4) legal fees of \$40,000 and (5) severance payments of \$111,723.

Regulatory, professional and other fees increased by \$11,645, or 6.0%, to \$206,638 for the three months ended March 31, 2014 compared to \$194,993 for the three months ended March 31, 2013. During the first three months of 2014, the Company incurred higher professional fees in connection with lending, collections and other general corporate matters.

FDIC insurance expense increased to \$150,000 for the three months ended March 31, 2014 compared to \$19,687 for the three months ended March 31, 2013 as a result of the inflow of deposits subject to FDIC insurance assessment as a result of the Rumson merger and changes in the insurance premium calculation mandated by the Sarbanes-Oxley Act in 2013.

Other real estate owned expenses decreased by \$504,073 to \$41,432 for the three months ended March 31, 2014 compared to \$545,505 for the three months ended March 31, 2013 as the Company incurred a lower level of property tax, maintenance and other costs on fewer repossessed properties held as other real estate owned during the 2014 period compared with the 2013 period. At March 31, 2014, the Company held three properties with an aggregate value of \$2,136,341 as other real estate owned compared to eight properties with an aggregate value of \$8,294,887 at March 31, 2013.

Amortization of intangible assets increased \$36,025 to \$103,017 during the first quarter of 2014 due to the increase in core deposit intangible assets of \$1,189,000 as recorded in the Rumson merger.

All other expenses decreased by \$121,217 to \$224,644 for the three months ended March 31, 2014 compared to \$345,861 for the three months ended March 31, 2013 as current year decreases occurred in correspondent bank fees, maintenance agreements and ATM operating expenses. All other expenses are also comprised of a variety of operating expenses and fees as well as expenses associated with lending activities.

Income Taxes

Pre-tax income decreased to \$687,838 for the three months ended March 31, 2014 compared to \$1,849,951 for the three months ended March 31, 2013.

The Company had income tax expense of \$46,126 for the three months ended March 31, 2014 and an effective tax rate of 6.7% compared to income tax expense of \$524,633 and an effective tax rate of 28.4% for the three months ended March 31, 2013. The decrease in income tax expense for the current period was primarily due to the \$1,422,723 of pre-tax merger related expenses incurred by the Company as a result of the Rumson merger completed on February 7, 2014 and the effect of tax-exempt interest income.

Financial Condition

March 31, 2014 Compared with December 31, 2013

Total consolidated assets at March 31, 2013 were \$967,090,613, representing an increase of \$224,765,526, or 30.3%, from total consolidated assets of \$742,325,087 at December 31, 2013. The increase in assets was primarily attributable to the merger with Rumson, which was completed on February 7, 2014. The merger was accounted for under the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at their fair values as of the acquisition date. Included in the acquisition were the assumption of deposit liabilities of \$189.5 million, primarily consisting of demand deposits, and the acquisition of cash and cash equivalents of \$36.0 million, securities available for sale of \$30.0 million and loans of \$143.7 million. The Bank recorded goodwill of approximately \$7.7 million and a core deposit intangible asset of approximately \$1.1 million as a result of the acquisition.

Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2014 totaled \$108,919,056 compared to \$69,278,771 at December 31, 2013. Cash and cash equivalents at March 31, 2014 consisted of cash and due from banks of \$108,819,056 and Federal funds sold/short term investments of \$100,000. The corresponding balances at December 31, 2013 were \$69,267,345 and \$11,426, respectively. The current period increase was primarily due to the cash inflow of approximately \$30.0 million resulting from the Rumson merger, which closed on February 7, 2014, which was partially offset by the \$14.8 million that was paid as the cash component of the merger consideration to Rumson shareholders. To the extent that the Bank did not utilize the funds for loan originations or securities purchases, the cash inflows accumulated in cash and cash equivalents.

Loans Held for Sale

Loans held for sale at March 31, 2014 amounted to \$3,253,009 compared to \$10,923,689 at December 31, 2013. As indicated in the Consolidated Statements of Cash Flows, the amount of mortgage loans originated for sale was \$15,191,079 for the three months ended March 31, 2014 compared to \$44,012,744 for the three months ended March 31, 2013. The increase in long-term market interest rates that occurred during late 2013 and continued into 2014 reduced the demand for mortgage loan financings during the first quarter of 2014. As a result, the balance of Loans Held for Sale decreased accordingly.

Investment Securities

Investment securities represented 28.0% of total assets at March 31, 2014 and 33.9% at December 31, 2013. Total investment securities increased \$18,349,653, or 7.3%, to \$270,365,275 at March 31, 2014 from \$252,015,622 at December 31, 2013 primarily as a result of the Rumson merger. Purchases of investments totaled \$4,178,849 during the three months ended March 31, 2014, and proceeds from calls and repayments totaled \$16,828,128 during the period.

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns. At March 31, 2014, securities available for sale totaled \$117,630,716, which is an increase of \$18,431,909, or 18.6%, from securities available for sale totaling \$99,198,807 at December 31, 2013.

At March 31, 2014, the securities available for sale portfolio had net unrealized losses of \$1,777,421 compared to net unrealized losses of \$2,992,624 at December 31, 2013. These unrealized losses are reflected, net of tax, in shareholders' equity as a component of accumulated other comprehensive income.

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. At March 31, 2014, securities held to maturity were \$152,734,559, a decrease of \$82,256, from \$152,816,815 at December 31, 2013. The fair value of the held to maturity portfolio at March 31, 2014 was \$155,795,659.

Loans

The loan portfolio, which represents our largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Bank's primary lending focus continues to be mortgage warehouse lines, construction loans, commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table represents the components of the loan portfolio at March 31, 2014 and December 31, 2013.

| Loan Portfolio Composition Component | March 31, 2014 | | | December 31, 2013 | | |
|---|----------------|-----|---|-------------------|-----|---|
| | Amount | % | | Amount | % | |
| Construction loans | \$ 62,790,449 | 12 | % | \$ 51,002,172 | 14 | % |
| Residential real estate loans | 41,775,546 | 8 | % | 13,764,178 | 4 | % |
| Commercial business | 118,543,799 | 22 | % | 82,348,055 | 22 | % |
| Commercial real estate | 178,205,347 | 34 | % | 98,389,730 | 26 | % |
| Mortgage warehouse lines | 104,334,990 | 20 | % | 116,951,357 | 31 | % |
| Loans to individuals | 24,884,525 | 5 | % | 9,766,114 | 3 | % |
| Deferred loan costs | 665,211 | 0 | % | 943,950 | 0 | % |
| All other loans | 205,515 | 0 | % | 170,526 | 0 | % |
| | \$ 531,405,382 | 100 | % | \$ 373,336,082 | 100 | % |

The loan portfolio increased by \$158,069,300, or 42.3%, to \$531,405,382 at March 31, 2014 compared to \$373,336,082 at December 31, 2013. The primary cause of this increase in the loan portfolio was the Rumson merger which was completed on February 7, 2014 and added approximately \$143.7 million in loans to the existing portfolio, principally in the residential real estate and commercial real estate components.

Commercial and commercial real estate loans totaled \$296,749,146 at March 31, 2014, an increase of \$116,011,361 when compared to \$180,737,785 for the year ended December 31, 2013. Commercial loans consist primarily of loans to small and middle market businesses and are typically working capital loans used to finance inventory, receivables or equipment needs. These loans are generally secured by business assets of the commercial borrower.

The Mortgage warehouse lines component of the loan portfolio decreased by \$12,616,367 or 10.8%, to \$104,334,990 compared to \$116,951,357 at December 31, 2013, as the current increased long-term interest rate environment has reduced the demand for mortgage loan financings.

The Bank's Mortgage Warehouse Funding Group offers revolving lines of credit that are available to licensed mortgage banking companies (the "Warehouse Line of Credit"). The Warehouse Line of Credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Line of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis and (2) loans which are contractually past due 90 days or more as to interest and principal payments but which have not been classified as non-accrual. Included in non-accrual loans are loans whose terms have been restructured to provide a reduction or deferral of interest and/or principal because of deterioration in the financial position of the borrower and which have not performed in accordance with the restructured terms.

The Bank's policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due, unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-performing loans increased by \$1,133,853 to \$7,455,809 at March 31, 2014 from \$6,321,956 at December 31, 2013. The major segments of non-accrual loans consist of commercial real estate loans and SBA loans, which are in the process of collection. The table below sets forth non-performing assets and risk elements in the Bank's portfolio for the periods indicated.

As the table demonstrates, non-performing loans to total loans decreased to 1.40% at March 31, 2014 from 1.69% at December 31, 2013 principally due to the increase in loans from the Rumson merger. Loan quality is considered to be sound. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

| Non-Performing Assets and Loans | March 31, 2014 | December 31, 2013 |
|--|-------------------|----------------------|
| Non-Performing loans: | | |
| Loans 90 days or more past due and still accruing | \$ - | \$ - |
| Non-accrual loans | 7,455,809 | 6,321,956 |
| Total non-performing loans | 7,455,809 | 6,321,956 |
| Other real estate owned | 2,136,341 | 2,136,341 |
| Total non-performing assets | 9,592,150 | 8,458,297 |
| Performing troubled debt restructurings | 3,840,255 | 3,858,796 |
| Performing troubled debt restructurings and total non-performing assets | \$ 13,432,405 | \$ 12,317,093 |
| Non-performing loans to total loans | 1.40% | 1.69% |
| Non-performing loans to total loans excluding mortgage warehouse lines | 1.75% | 2.47% |
| Non-performing assets to total assets | 0.99% | 1.14% |
| Non-performing assets to total assets excluding mortgage warehouse lines | 1.11% | 1.35% |

| | | |
|---|-------|-------|
| Total non-performing assets and performing troubled debt restructurings to total assets | 1.39% | 1.66% |
|---|-------|-------|

Non-performing assets increased by \$1,133,853 to \$9,592,150 at March 31, 2014 from \$8,458,297 at December 31, 2013. Other real estate owned totaled \$2,136,341 at March 31, 2014 and December 31, 2013.

At March 31, 2014, the Bank had seven loans totaling \$4,212,561 which were troubled debt restructurings. Two of these loans totaling \$372,306 are included in the above table as non-accrual loans; the remaining four loans totaling \$3,840,255 are considered performing.

As provided by ASC 310-30, the excess of cash flows expected at acquisition over the initial investment in the loan is recognized as interest income over the life of the loan. Accordingly, loans acquired with evidence of deteriorated credit quality of \$2,575,110 at March 31, 2014 were not classified as non-performing loans.

Non-performing assets represented 0.99% of total assets at March 31, 2014 and 1.14% at December 31, 2013.

Management takes a proactive approach in addressing delinquent loans. The Company's President and Chief Executive Officer meets weekly with all loan officers to review the status of credits past-due 10 days or more. An action plan is discussed for delinquent loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past-due and again at 15 days past-due.

In most cases, the Company's collateral is real estate. If the collateral is foreclosed upon, the real estate is carried at the lower of fair market value less the estimated selling costs or the initially recorded amount. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral, less estimated selling costs, is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan can be delayed if the borrower files a bankruptcy petition because a collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

Allowance for Loan Losses and Related Provision

The allowance for loan losses is maintained at a level sufficient to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans, and construction loans are charged off against the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements and is consistent with generally accepted accounting principles (GAAP) and interagency supervisory guidance. The allowance for loan losses methodology consists of two major components. The first component is an estimation of losses associated with individually

identified impaired loans, which follows Accounting Standards Codification (ASC) Topic 310 (formerly SFAS 114). The second major component is an estimation of losses under ASC Topic 450 (formerly SFAS 5), which provides guidance for estimating losses on groups of loans with similar risk characteristics. The Company's methodology results in an allowance for loan losses which includes a specific reserve for impaired loans, an allocated reserve, and an unallocated portion.

When analyzing groups of loans under ASC 450, the Bank follows the Interagency Policy Statement on the Allowance for Loan and Lease Losses. The methodology considers the Company's historical loss experience adjusted for changes in trends, conditions, and other relevant factors that affect repayment of the loans as of the evaluation date. These adjustment factors, known as qualitative factors, include:

- Delinquencies and nonaccruals
- Portfolio quality
- Concentration of credit
- Trends in volume of loans
- Quality of collateral
- Policy and procedures
- Experience, ability, and depth of management
- Economic trends – national and local
- External factors – competition, legal and regulatory

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories, such as special mention, substandard, doubtful and loss. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed, and for homogeneous groups of loans, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged-off against the allowance for loan losses.

The specific allowance for impaired loans is established for specific loans which have been identified by management as being impaired. These loans are considered to be impaired primarily because the loans have not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole, or part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual impaired loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio.

Individual loan pools are created for commercial and commercial real estate loans, construction loans, warehouse lines of credit, and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other qualitative factor which may cause future losses to deviate from historical levels.

The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolio segments, commercial, mortgage warehouse lines of credit, and consumer.

Commercial

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

Mortgage Warehouse Lines of Credit

The Company's Mortgage Warehouse Unit provides revolving lines of credit that are available to licensed mortgage banking companies. The Warehouse Line of Credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Lines of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

As a separate segment of the total portfolio, the warehouse loan portfolio is individually analyzed as a whole for allowance for loan losses purposes. Warehouse lines of credit are subject to the same inherent risks as other commercial lending, but the overall degree of risk differs. While the Company's loss experience with this type of lending has been non-existent since the product was introduced in 2008; there are other risks unique to this lending that still must be considered in assessing the adequacy of the allowance for loan losses. These unique risks may include, but are not limited to, (i) credit risks relating to the mortgage bankers that borrow from us, (ii) the risk of intentional misrepresentation or fraud by any of such mortgage bankers, (iii) changes in the market value of mortgage loans originated by the mortgage banker, the sale of which is the expected source of repayment of the borrowings under a warehouse line of credit, due to changes in interest rates during the time in warehouse, or (iv) unsalable or impaired mortgage loans so originated, which could lead to decreased collateral value and the failure of a purchaser of the mortgage loan to purchase the loan from the mortgage banker.

These factors, along with the other qualitative factors such as economic trends, concentrations of credit, trends in the volume of loans, portfolio quality, delinquencies and nonaccruals, are also considered and may have positive or negative effects on the allocated allowance. The aggregate amount resulting from the application of these qualitative factors determines the overall risk for the portfolio and results in an allocated allowance for warehouse lines of credit.

Consumer

The Company's loan portfolio consumer segment is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals.

In general, for homogeneous groups such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores
- Internal credit risk grades
- Loan-to-value ratios
- Collateral
- Collection experience

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

Allowance for Loan Losses

| | Three Months Ended March 31, 2014 | Year Ended December 31, 2013 | Three Months Ended March 31, 2013 |
|---|--|------------------------------------|--|
| Balance, beginning of period | \$ 7,038,571 | \$ 7,151,212 | \$ 7,151,212 |
| Provision charged to operating expenses | 499,998 | 1,076,662 | - |
| Loans charged off : | | | |
| Construction loans | - | (561,993) | (561,993) |
| Residential real estate loans | - | - | - |
| Commercial and commercial real estate | (510,952) | (554,827) | (483,966) |
| Loans to individuals | - | (91,920) | (90,865) |
| Lease financing | - | - | - |
| All other loans | - | - | - |
| | (510,952) | (1,208,740) | (1,136,824) |
| Recoveries | | | |
| Construction loans | - | 417 | - |
| Residential real estate loans | - | - | - |
| Commercial and commercial real estate | 3,225 | 19,020 | 8,895 |
| Loans to individuals | - | - | - |
| Lease financing | - | - | - |
| All other loans | - | - | - |
| | 3,225 | 19,437 | 8,895 |
| Net (charge offs) / recoveries | (507,727) | (1,189,303) | (1,127,929) |
| Balance, end of period | \$ 7,030,842 | \$ 7,038,571 | \$ 6,023,283 |
| Loans : | | | |
| At period end | \$ 531,405,382 | \$ 373,336,082 | \$ 415,037,282 |

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| | | | |
|--|-------------|-------------|-------------|
| Average during the period | 450,571,417 | 248,126,605 | 412,089,628 |
| Net charge offs to average loans outstanding | (0.11%) | (0.48%) | (0.27%) |
| Allowance for loan losses to : | | | |
| Total loans at period end | 1.32% | 1.89% | 1.45% |
| Total loans at period end excluding mortgage warehouse lines | 1.02% | 2.52% | 2.78% |
| Non-performing loans | 94.30% | 111.34% | 0.00% |

The following table represents the allocation of the allowance for loan losses (ALL”) among the various categories of loans and certain other information as of March 31, 2014 and December 31, 2013, respectively. The allocation is made for analytical purposes and is not necessarily indicative of the categories in which future losses may occur. The total allowance is available to absorb losses from any segment of loans.

| | March 31, 2014 | | | | December 31, 2013 | | | |
|---------------------------------------|----------------|---------------------------|---------------|---|-------------------|---------------------------|---------------|---|
| | Amount | ALL as a % of Loans | % of Loans | | Amount | ALL as a % of Loans | % of Loans | |
| Commercial and commercial real estate | \$4,353,764 | 2.41 | % 56 | % | \$4,293,499 | 2.38 | % 48 | % |
| Construction loans | 1,265,430 | 2.48 | % 12 | % | 1,205,267 | 2.36 | % 14 | % |
| Residential real estate loans | 182,005 | 1.32 | % 8 | % | 164,673 | 1.20 | % 4 | % |
| Loans to individuals | 94,010 | 0.96 | % 5 | % | 111,032 | 1.14 | % 3 | % |
| Subtotal | 5,895,209 | 2.31 | % 80 | % | 5,774,471 | 2.26 | % 69 | % |
| Mortgage warehouse lines | 521,675 | 0.45 | % 20 | % | 584,757 | 0.50 | % 31 | % |
| Unallocated reserves | 613,958 | - | - | | 679,343 | - | - | |
| Total | \$7,030,842 | 1.32 | % 100 | % | \$7,038,571 | 1.89 | % 100 | % |

The Company recorded a provision for loan losses of \$499,998 for the three months ended March 31, 2014. The Company recorded no loan loss provision for the three months ended March 31, 2013. In addition to the results of management’s comprehensive review of the adequacy of the allowance, the decision for the amount of the current provision was further supported by the risk profile of the loan portfolio being increased due to the \$158,069,300 increase in the total loan portfolio at March 31, 2014 compared to December 31, 2013 and an increase of \$1,133,853 in non-performing loans at March 31, 2014 compared to December 31, 2013. Net charge offs/recoveries amounted to a net charge-off of \$507,728 for the three months ended March 31, 2014.

At March 31, 2014, the allowance for loan losses was \$7,030,842 compared to \$7,038,571 at December 31, 2013, a decrease of \$7,729. The ratio of the allowance for loan losses to total loans at March 31, 2014 and December 31, 2013 was 1.32% and 1.89%, respectively. The allowance for loan losses declined to 1.32% of loans at March 31, 2014 due to the recording of \$143,714,000 of loans at fair value that were acquired in the Rumson merger. No allowance for loan losses was recorded at the date of acquisition or at March 31, 2014 with respect to these loans. The allowance for loan losses as a percentage of non-performing loans was 94.30% at March 31, 2014 compared to 111.34% at December 31, 2013. Management believes that the quality of the loan portfolio remains sound considering the economic climate in the State of New Jersey and that the allowance for loan losses is adequate in relation to credit risk exposure levels.

Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The flow of deposits is influenced significantly by general economic conditions, changes in market interest rates and competition. The Bank offers a variety of products designed to attract and retain customers, with the Bank’s primary focus being on the building and expanding of

long-term relationships.

The following table summarizes deposits at March 31, 2014 and December 31, 2013.

| | March 31, 2014 | December 31, 2013 |
|----------------------|----------------|----------------------|
| Demand | | |
| Non-interest bearing | \$ 166,747,113 | \$ 121,891,752 |
| Interest bearing | 287,532,684 | 200,737,912 |
| Savings | 206,170,352 | 180,002,971 |
| Time | 178,548,058 | 135,919,395 |
| | \$ 838,998,207 | \$ 638,552,030 |

At March 31, 2014, total deposits were \$838,998,207, an increase of \$200,446,177 or 31.4%, from \$638,552,030 at December 31, 2013. This increase is primarily due to the inflow of deposits resulting from the Rumson merger. On the February 7, 2014 closing date, the Company assumed approximately \$189.5 million in total deposits.

Borrowings

Borrowings are mainly comprised of Federal Home Loan Bank (“FHLB”) borrowings and overnight funds purchased. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of borrowings was \$20,978,549 at March 31, 2014, and \$10,000,000 at December 31, 2013, consisting solely of long-term FHLB borrowings. Two long term FHLB fixed rate convertible advances were assumed by the Bank as a result of the Rumson merger. These two advances total \$10,000,000 and bear interest at 4.11% and 4.63%, respectively. As a result of acquisition accounting, the two advances were fair valued and a premium of \$1,030,000 was assigned. The premium is amortized over the remaining term of the borrowings. The two advances had a carrying amount of \$10,978,549 at March 31, 2014.

The Bank also has a fixed rate convertible advance from the FHLB in the amount of \$10,000,000 that bears interest at the rate of 4.08%. This advance may be called by the FHLB quarterly at the option of the FHLB if rates rise and the rate earned by the FHLB is no longer a “market” rate. This advance is fully secured by marketable securities.

Shareholders’ Equity and Dividends

Shareholders’ equity increased by \$12,906,109, or 18.9%, to \$81,264,423 at March 31, 2014 from \$68,358,314 at December 31, 2013. Tangible book value per common share decreased by \$0.98 to \$9.54 at March 31, 2014 from \$10.52 at December 31, 2013. The ratio of average shareholders’ equity to total average assets was 8.61% at March 31, 2014 and 8.26% at December 31, 2014, respectively.

During the first three months of 2014, the Company issued an aggregate of 1,019,242 shares of its common stock in conjunction with the Rumson merger that increased shareholders’ equity by \$11,160,700. Shareholders’ equity was also increased by net income for the three month period of \$641,712 and other comprehensive income of \$882,225. Partially offsetting these increases were treasury stock purchases of \$39,844 during the period.

In lieu of cash dividends to common shareholders, the Company (and its predecessor, the Bank) had declared a stock dividend every year (except 2013) since 1992 and has paid such dividends every year since 1993 (except 2014). A 5% stock dividend was declared in 2012 and paid in 2013. No stock dividend was declared in 2013.

The Company’s common stock is quoted on the Nasdaq Global Market under the symbol “FCCY”.

In 2005, the Company’s board of directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company’s shares at management’s discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. Disclosure of repurchases of Company shares, if any, made during the quarter ended March 31, 2014 is set forth under Part II, Item 2 of this report, “Unregistered Sales of Equity Securities and Use of Proceeds.”

Actual capital amounts and ratios for the Company and the Bank as of March 31, 2014 and December 31, 2013 were as follows:

| | Actual | | For Capital Adequacy Purposes | | To Be Well Capitalized Under Prompt Corrective Action Provision | |
|--|---------------|--------|-------------------------------|-------|---|-------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of March 31, 2014 | | | | | | |
| Company | | | | | | |
| Total Capital to Risk Weighted Assets | \$ 93,986,832 | 13.94% | \$ 53,951,120 | >8% | N/A | N/A |
| Tier 1 Capital to Risk Weighted Assets | 86,955,832 | 12.89% | 26,975,560 | >4% | N/A | N/A |
| Tier 1 Capital to Average Assets | 86,955,832 | 10.04% | 34,660,160 | >4% | N/A | N/A |
| Bank | | | | | | |
| Total Capital to Risk Weighted Assets | \$ 91,715,049 | 13.60% | \$ 53,951,120 | >8% | \$ 67,438,900 | >10% |
| Tier 1 Capital to Risk Weighted Assets | 84,684,049 | 12.56% | 26,975,560 | >4% | 40,463,340 | >6% |
| Tier 1 Capital to Average Assets | 84,684,049 | 9.77% | 34,660,160 | >4% | 43,325,200 | >5% |
| As of December 31, 2013 | | | | | | |
| Company | | | | | | |
| Total Capital to Risk Weighted Assets | \$ 89,532,373 | 19.29% | \$ 37,123,200 | >8% | N/A | N/A |
| Tier 1 Capital to Risk Weighted Assets | 83,716,373 | 18.04% | 18,561,600 | >4% | N/A | N/A |
| Tier 1 Capital to Average Assets | 83,716,373 | 10.89% | 30,757,840 | >4% | N/A | N/A |
| Bank | | | | | | |
| Total Capital to Risk Weighted Assets | \$ 87,253,384 | 18.80% | \$ 37,123,200 | >8% | \$ 46,404,000 | >10% |
| Tier 1 Capital to Risk Weighted Assets | 81,437,384 | 17.55% | 18,561,600 | >4% | 27,842,400 | >6% |
| Tier 1 Capital to Average Assets | 81,437,384 | 10.59% | 30,757,840 | >4% | 38,447,300 | >5% |

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of 4.0%, a Tier 1 capital to risk weighted assets ratio of 4.0% and a total capital to risk weighted assets ratio of 8.0%. To be considered “well capitalized,” an institution must have a minimum Tier 1 leverage ratio of 5.0%. At March 31, 2014, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management’s goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well capitalized institution.

Liquidity

At March 31, 2014, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors' withdrawal requirements, and other operational and customer credit needs could be satisfied.

Liquidity management refers to the Company's ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank's ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earnings assets.

The Bank has established a borrowing relationship with FHLB which further supports and enhances liquidity. During 2010, FHLB replaced its Overnight Line of Credit and One-Month Overnight Repricing Line of Credit facilities available to member banks with a fully secured line of up to 50 percent of a bank's quarter-end total assets. Under the terms of this facility, the Bank's total credit exposure to FHLB cannot exceed 50 percent, or \$483,545,307, of its total assets at March 31, 2014. In addition, the aggregate outstanding principal amount of the Bank's advances, letters of credit, the dollar amount of the FHLB's minimum collateral requirement for off-balance sheet financial contracts and advance commitments cannot exceed 30 percent of the Bank's total assets, unless the Bank obtains approval from FHLB's Board of Directors or its Executive Committee. These limits are further restricted by a member's ability to provide eligible collateral to support its obligations to FHLB as well as the ability to meet the FHLB's stock requirement. At March 31, 2014, the Bank pledged collateral to the FHLB to support additional borrowings of \$97,693,371. The Bank also maintains an unsecured federal funds line of \$20,000,000 with a correspondent bank.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At March 31, 2014, the balance of cash and cash equivalents was \$108,919,056.

Net cash provided by operating activities totaled \$9,549,070 for the three months ended March 31, 2014 compared to net cash provided by operations of \$8,253,494 for the three months ended March 31, 2013. A source of funds is net income from operations adjusted for activity related to loans originated for sale, the provision for loan losses, depreciation expenses, and net amortization of premiums on securities.

Net cash provided by investing activities totaled \$18,947,444 for the three months ended March 31, 2014 compared to net cash provided by investing activities of \$108,160,577 for the three months ended March 31, 2013. Net cash received as a result of the Rumson merger was the primary cause of the cash provided by investing activities in 2014, whereas the 2013 amount was primarily due to the decrease in loans.

Net cash provided by financing activities totaled \$11,143,771 for the three months ended March 31, 2014 compared to net cash used in financing activities of \$29,019,565 for the three months ended March 31, 2013. The primary source of funds for the 2014 period was the net increase in deposits while in 2013, the decrease in borrowings was the primary use of funds.

The securities portfolios are also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. For the three months ended March 31, 2014, prepayments and maturities of investment securities totaled \$16,828,128. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

Interest Rate Sensitivity Analysis

The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences and magnitude of relative changes in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Bank's spread by attracting lower-cost retail deposits.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required.

Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended March 31, 2014 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Issuer Purchases of Equity Securities

On July 21, 2005, the board of directors authorized a stock repurchase program under which the Company may repurchase in open market or privately negotiated transactions up to 5% of its common shares outstanding at that date. The Company undertook this repurchase program in order to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended March 31, 2013, if any.

Issuer Purchases of Equity Securities (1)

| Period | | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased As Part of Publicly Announced Plan or Program | Maximum Number of Shares That May Yet be Purchased Under the Plan or Program |
|---------------------------------|-------------------------------|---|------------------------------------|---|--|
| Beginning January 1, 2014 | Ending January 31, 2014 | - | - | - | 187,559 |
| February 1, 2014 | February 29, 2014 | - | - | - | 187,559 |
| March 1, 2014 | March 31, 2014 | - | - | - | 187,559 |
| Total | | - | - | - | 187,559 |

(1) The Company's common stock repurchase program covers a maximum of 225,824 shares of common stock of the Company, representing 5% of the outstanding common stock of the Company on July 21, 2005, as adjusted for subsequent common stock dividends.

Item 6. Exhibits.

- 10.1 Letter Agreement, dated January 31, 2014, between the Bank and Stephen J. Gilhooly (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed with the SEC on April 1, 2014)
- 10.2 Amendment to the Amended and Restated Employment Agreement, dated April 4, 2014, between the Company and Robert F. Mangano (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed with the SEC on April 8, 2014)
- 31.1 * Certification of Robert F. Mangano, principal executive officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)
- 31.2 * Certification of Stephen J. Gilhooly, principal financial officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)
- 32 * Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, signed by Robert F. Mangano, principal executive officer of the Company, and Joseph M. Reardon, principal financial officer of the Company
- 101.INS * XBRL Instance Document
- 101.SCH * XBRL Taxonomy Extension Schema Document
- 101.CAL * XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF * XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB * XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE * XBRL Taxonomy Extension Presentation Linkbase Document

* Filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1ST CONSTITUTION BANCORP

Date: May 14, 2014

By: /s/ ROBERT F. MANGANO
Robert F. Mangano
President and Chief Executive
Officer
(Principal Executive Officer)

Date: May 14, 2014

By: /s/ STEPHEN J. GILHOOLY
Stephen J. Gilhooly
Senior Vice President and
Treasurer
(Principal Financial Officer)