Tableau Software Inc Form 8-K May 13, 2016

## **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 13, 2016

Tableau Software, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction 001-35925 (Commission 47-0945740 (IRS Employer

of incorporation)

File Number)

Identification No.)

837 North 34th Street, Suite 200

98103

#### Seattle, Washington (Address of principal executive offices) (Zip Code) Registrant s telephone number, including area code: (206) 633-3400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- " Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

On May 5, 2016 the Company reported financial results for the first quarter of 2016, and conducted a conference call that afternoon with investors regarding the results. The call was announced by a widely disseminated press release and was made available to the public via audio webcast.

On the conference call, Tom Walker, the Company s Chief Financial Officer, provided guidance for the Company s full year 2016 results, and inadvertently stated that we are anticipating R&D (Research and Development) as a percent of annual revenue to be around 20%. Mr. Walker intended to state that we are anticipating R&D (Research and Development) as a percent of annual revenue to be close to 25%.

The information in this Item 7.01 of this current report on Form 8-K shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act ), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# Tableau Software, Inc.

Dated: May 13, 2016

By: /s/ Keenan M. Conder Keenan M. Conder Vice President, General Counsel and Corporate Secretary