

CHUBB CORP  
Form 10-Q  
May 08, 2014  
Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D. C. 20549

**FORM 10-Q**

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2014

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8661

**THE CHUBB CORPORATION**

(Exact name of registrant as specified in its charter)

NEW JERSEY  
(State or other jurisdiction of  
incorporation or organization)

13-2595722  
(I.R.S. Employer  
Identification No.)

15 MOUNTAIN VIEW ROAD, WARREN, NEW JERSEY  
(Address of principal executive offices)

07059  
(Zip Code)

Registrant's telephone number, including area code (908) 903-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

The number of shares of common stock outstanding as of March 31, 2014 was 244,486,040.

**Table of Contents**

THE CHUBB CORPORATION

INDEX

|  | Page Number |
|--|-------------|
| <b><u>Part I. Financial Information:</u></b>   |             |
| <b><u>Item 1 Financial Statements:</u></b>   |             |
| <u>Consolidated Statements of Income for the Three Months Ended March 31, 2014 and 2013</u>                | 1           |
| <u>Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2014 and 2013</u>  | 2           |
| <u>Consolidated Balance Sheets as of March 31, 2014 and December 31, 2013</u>                              | 3           |
| <u>Consolidated Statements of Shareholders' Equity for the Three Months Ended March 31, 2014 and 2013</u>  | 4           |
| <u>Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2014 and 2013</u>            | 5           |
| <u>Notes to Consolidated Financial Statements</u>  | 6           |
| <b><u>Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b> | 19          |
| <b><u>Item 4 Controls and Procedures</u></b>   | 49          |
| <b><u>Part II. Other Information:</u></b>  |             |
| <b><u>Item 1A Risk Factors</u></b>   | 50          |
| <b><u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u></b>                           | 50          |
| <b><u>Item 6 Exhibits</u></b>  | 51          |
| <b><u>Signatures</u></b>   | 51          |
| <u>EX-31.1</u>   |             |
| <u>EX-31.2</u>   |             |
| <u>EX-32.1</u>   |             |
| <u>EX-32.2</u>   |             |
| <u>EX-101 INSTANCE DOCUMENT</u>  |             |
| <u>EX-101 SCHEMA DOCUMENT</u>  |             |
| <u>EX-101 CALCULATION LINKBASE DOCUMENT</u>  |             |

EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT

EX-101 DEFINITION LINKBASE DOCUMENT

**Table of Contents**

Page 1

## Part I. FINANCIAL INFORMATION

## Item 1 Financial Statements

## THE CHUBB CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

THREE MONTHS ENDED MARCH 31

*(in millions)*

|   | 2014     | 2013     |
|---|----------|----------|
| Revenues  |          |          |
| Premiums Earned   | \$ 3,029 | \$ 3,004 |
| Investment Income   | 358      | 372      |
| Other Revenues  | 3        | 3        |
| Realized Investment Gains (Losses), Net                     |          |          |
| Total Other-Than-Temporary Impairment Losses on Investments |          | (2)      |
| Other Realized Investment Gains, Net                        | 116      | 140      |
| Total Realized Investment Gains, Net                        | 116      | 138      |
| Total Revenues  | 3,506    | 3,517    |
| Losses and Expenses   |          |          |
| Losses and Loss Expenses                                    | 1,845    | 1,568    |
| Amortization of Deferred Policy Acquisition Costs           | 622      | 587      |
| Other Insurance Operating Costs and Expenses                | 356      | 359      |
| Investment Expenses   | 11       | 13       |
| Other Expenses  | 5        | 6        |
| Corporate Expenses  | 64       | 68       |
| Total Losses and Expenses                                   | 2,903    | 2,601    |
| Income Before Federal and Foreign Income Tax                | 603      | 916      |
| Federal and Foreign Income Tax                              | 154      | 260      |
| Net Income  | \$ 449   | \$ 656   |
| Net Income Per Share  |          |          |

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|   |         |         |
|---|---------|---------|
| Basic   | \$ 1.81 | \$ 2.49 |
| Diluted   | 1.80    | 2.48    |
| Dividends Declared Per Share                    | .50     | .44     |
| See Notes to Consolidated Financial Statements. |         |         |

Table of Contents

Page 2

THE CHUBB CORPORATION  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
THREE MONTHS ENDED MARCH 31  
*(in millions)*

|   | 2014   | 2013   |
|---|--------|--------|
| Net Income  | \$ 449 | \$ 656 |
| Other Comprehensive Income (Loss), Net of Tax                           |        |        |
| Change in Unrealized Appreciation of Investments                        | 235    | 4      |
| Change in Postretirement Benefit Costs Not Yet Recognized in Net Income | 6      | 17     |
| Foreign Currency Translation Losses                                     | (19)   | (50)   |
|   | 222    | (29)   |
| Comprehensive Income  | \$ 671 | \$ 627 |

See Notes to Consolidated Financial Statements.

**Table of Contents**

Page 3

THE CHUBB CORPORATION  
 CONSOLIDATED BALANCE SHEETS

*(in millions)*

|  | March 31<br>2014 | December 31<br>2013 |
|--|------------------|---------------------|
| <b>Assets</b>  |                  |                     |
| Invested Assets  |                  |                     |
| Short Term Investments                                     | \$ 1,693         | \$ 2,114            |
| Fixed Maturities (cost \$36,331 and \$35,959)              | 37,825           | 37,091              |
| Equity Securities (cost \$1,111 and \$1,057)               | 1,863            | 1,810               |
| Other Invested Assets                                      | 1,555            | 1,598               |
| <b>TOTAL INVESTED ASSETS</b>                               | <b>42,936</b>    | <b>42,613</b>       |
| Cash   | 57               | 52                  |
| Accrued Investment Income                                  | 419              | 418                 |
| Premiums Receivable  | 2,200            | 2,284               |
| Reinsurance Recoverable on Unpaid Losses and Loss Expenses | 1,767            | 1,802               |
| Prepaid Reinsurance Premiums                               | 282              | 290                 |
| Deferred Policy Acquisition Costs                          | 1,265            | 1,255               |
| Deferred Income Tax  |                  | 47                  |
| Goodwill   | 467              | 467                 |
| Other Assets   | 1,397            | 1,205               |
| <b>TOTAL ASSETS</b>  | <b>\$ 50,790</b> | <b>\$ 50,433</b>    |
| <b>Liabilities</b>   |                  |                     |
| Unpaid Losses and Loss Expenses                            | \$ 23,137        | \$ 23,146           |
| Unearned Premiums  | 6,439            | 6,423               |
| Long Term Debt   | 3,300            | 3,300               |
| Dividend Payable to Shareholders                           | 124              | 110                 |
| Deferred Income Tax  | 131              |                     |
| Accrued Expenses and Other Liabilities                     | 1,433            | 1,357               |
| <b>TOTAL LIABILITIES</b>                                   | <b>34,564</b>    | <b>34,336</b>       |
| Shareholders' Equity                                       |                  |                     |



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|  |           |           |
|--|-----------|-----------|
| Common Stock - \$1 Par Value; 371,980,460 Shares             | 372       | 372       |
| Paid-In Surplus  | 108       | 171       |
| Retained Earnings  | 22,227    | 21,902    |
| Accumulated Other Comprehensive Income                       | 1,257     | 1,035     |
| Treasury Stock, at Cost - 127,494,420 and 123,673,969 Shares | (7,738)   | (7,383)   |
| <br>   |           |           |
| TOTAL SHAREHOLDERS EQUITY                                    | 16,226    | 16,097    |
| <br>   |           |           |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY                    | \$ 50,790 | \$ 50,433 |

See Notes to Consolidated Financial Statements.

Table of Contents

Page 4

THE CHUBB CORPORATION  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY  
THREE MONTHS ENDED MARCH 31  
*(in millions)*

|  | 2014   | 2013   |
|--|--------|--------|
| <b>Common Stock</b>  |        |        |
| Balance, Beginning and End of Period   | \$ 372 | \$ 372 |
| <b>Paid-In-Surplus</b>   |        |        |
| Balance, Beginning of Year   | 171    | 178    |
| Changes Related to Stock-Based Employee Compensation (includes tax benefit of \$14 and \$27)       | (63)   | (73)   |
| Balance, End of Period   | 108    | 105    |
| <b>Retained Earnings</b>   |        |        |
| Balance, Beginning of Year   | 21,902 | 20,009 |
| Net Income   | 449    | 656    |
| Dividends Declared (per share \$.50 and \$.44)   | (124)  | (115)  |
| Balance, End of Period   | 22,227 | 20,550 |
| <b>Accumulated Other Comprehensive Income (Loss)</b>   |        |        |
| Unrealized Appreciation of Investments Including Unrealized Other-Than-Temporary Impairment Losses |        |        |
| Balance, Beginning of Year   | 1,225  | 2,013  |
| Change During Period, Net of Tax   | 235    | 4      |
| Balance, End of Period   | 1,460  | 2,017  |
| <b>Postretirement Benefit Costs Not Yet Recognized in Net Income</b>                               |        |        |
| Balance, Beginning of Year   | (253)  | (717)  |
| Change During Period, Net of Tax   | 6      | 17     |
| Balance, End of Period   | (247)  | (700)  |
| <b>Foreign Currency Translation Gains</b>  |        |        |
| Balance, Beginning of Year   | 63     | 135    |
| Change During Period, Net of Tax   | (19)   | (50)   |

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|   |                  |                  |
|---|------------------|------------------|
| Balance, End of Period                                      | 44               | 85               |
| Accumulated Other Comprehensive Income, End of Period       | 1,257            | 1,402            |
| Treasury Stock, at Cost                                     |                  |                  |
| Balance, Beginning of Year                                  | (7,383)          | (6,163)          |
| Repurchase of Shares  | (409)            | (326)            |
| Shares Issued Under Stock-Based Employee Compensation Plans | 54               | 76               |
| Balance, End of Period                                      | (7,738)          | (6,413)          |
| <b>TOTAL SHAREHOLDERS EQUITY</b>                            | <b>\$ 16,226</b> | <b>\$ 16,016</b> |

See Notes to Consolidated Financial Statements.

Table of Contents

Page 5

THE CHUBB CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS

THREE MONTHS ENDED MARCH 31

*(in millions)*

|  | 2014    | 2013    |
|--|---------|---------|
| <b>Cash Flows from Operating Activities</b>  |         |         |
| Net Income   | \$ 449  | \$ 656  |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities     |         |         |
| Increase (Decrease) in Unpaid Losses and Loss Expenses, Net                          | 51      | (270)   |
| Increase in Unearned Premiums, Net   | 33      | 53      |
| Decrease in Premiums Receivable  | 84      | 4       |
| Change in Income Tax Payable or Recoverable  | 80      | 168     |
| Amortization of Premiums and Discounts on Fixed Maturities                           | 46      | 44      |
| Depreciation   | 14      | 14      |
| Realized Investment Gains, Net   | (116)   | (138)   |
| Other, Net   | (269)   | (232)   |
| <br>   |         |         |
| Net Cash Provided by Operating Activities  | 372     | 299     |
| <br>   |         |         |
| <b>Cash Flows from Investing Activities</b>  |         |         |
| Proceeds from Fixed Maturities   |         |         |
| Sales  | 379     | 450     |
| Maturities, Calls and Redemptions  | 957     | 943     |
| Proceeds from Sales of Equity Securities   | 101     | 106     |
| Purchases of Fixed Maturities  | (1,810) | (1,909) |
| Purchases of Equity Securities   | (89)    | (36)    |
| Investments in Other Invested Assets, Net  | 98      | 139     |
| Decrease in Short Term Investments, Net  | 417     | 659     |
| Change in Receivable or Payable from Security Transactions Not Settled, Net          | 105     | (244)   |
| Purchases of Property and Equipment, Net   | (10)    | (15)    |
| Other, Net   | (3)     |         |
| <br>   |         |         |
| Net Cash Provided by Investing Activities  | 145     | 93      |
| <br>   |         |         |
| <b>Cash Flows from Financing Activities</b>  |         |         |
| Decrease in Funds Held Under Deposit Contracts                                       | (1)     | (4)     |
| Proceeds from Issuance of Common Stock Under Stock-Based Employee Compensation Plans | 14      | 34      |
| Repurchase of Shares   | (415)   | (309)   |
| Dividends Paid to Shareholders   | (110)   | (108)   |

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|                                       |       |       |
|---------------------------------------|-------|-------|
| Net Cash Used in Financing Activities | (512) | (387) |
| Net Increase in Cash                  | 5     | 5     |
| Cash at Beginning of Year             | 52    | 50    |
| Cash at End of Period                 | \$ 57 | \$ 55 |

See Notes to Consolidated Financial Statements.

**Table of Contents**

## THE CHUBB CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1) General

The accompanying condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) and include the accounts of The Chubb Corporation (Chubb) and its subsidiaries (collectively, the Corporation). Significant intercompany transactions have been eliminated in consolidation.

The amounts included in this report are unaudited but include those adjustments, consisting of normal recurring items, that management considers necessary for a fair presentation. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes in the Notes to Consolidated Financial Statements included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2013.

## 2) Invested Assets

(a) The amortized cost and fair value of fixed maturities and equity securities were as follows:

|   | Amortized<br>Cost | March 31, 2014                      |                                     | Fair<br>Value |
|---|-------------------|-------------------------------------|-------------------------------------|---------------|
|   |                   | Gross<br>Unrealized<br>Appreciation | Gross<br>Unrealized<br>Depreciation |               |
|   |                   | <i>(in millions)</i>                |                                     |               |
| <b>Fixed maturities</b>   |                   |                                     |                                     |               |
| Tax exempt  | \$ 17,923         | \$ 945                              | \$ 84                               | \$ 18,784     |
| <b>Taxable</b>  |                   |                                     |                                     |               |
| U.S. government and government agency and authority obligations | 776               | 32                                  | 3                                   | 805           |
| Corporate bonds   | 9,465             | 402                                 | 47                                  | 9,820         |
| Foreign government and government agency obligations            | 6,684             | 220                                 | 19                                  | 6,885         |
| Residential mortgage-backed securities                          | 251               | 23                                  | 1                                   | 273           |
| Commercial mortgage-backed securities                           | 1,232             | 28                                  | 2                                   | 1,258         |
|   | 18,408            | 705                                 | 72                                  | 19,041        |
| <b>Total fixed maturities</b>                                   | \$ 36,331         | \$ 1,650                            | \$ 156                              | \$ 37,825     |
| <b>Equity securities</b>  | \$ 1,111          | \$ 766                              | \$ 14                               | \$ 1,863      |

**Table of Contents**

Page 7

|   | December 31, 2013 |                               |                               | Fair Value       |
|---|-------------------|-------------------------------|-------------------------------|------------------|
|   | Amortized Cost    | Gross Unrealized Appreciation | Gross Unrealized Depreciation |                  |
| <i>(in millions)</i>  |                   |                               |                               |                  |
| <b>Fixed maturities</b>   |                   |                               |                               |                  |
| Tax exempt  | \$ 17,808         | \$ 802                        | \$ 189                        | \$ 18,421        |
| <b>Taxable</b>  |                   |                               |                               |                  |
| U.S. government and government agency and authority obligations | 784               | 27                            | 9                             | 802              |
| Corporate bonds   | 9,032             | 370                           | 88                            | 9,314            |
| Foreign government and government agency obligations            | 6,719             | 206                           | 35                            | 6,890            |
| Residential mortgage-backed securities                          | 277               | 23                            | 1                             | 299              |
| Commercial mortgage-backed securities                           | 1,339             | 29                            | 3                             | 1,365            |
|   | 18,151            | 655                           | 136                           | 18,670           |
| <b>Total fixed maturities</b>                                   | <b>\$ 35,959</b>  | <b>\$ 1,457</b>               | <b>\$ 325</b>                 | <b>\$ 37,091</b> |
| <b>Equity securities</b>  | <b>\$ 1,057</b>   | <b>\$ 756</b>                 | <b>\$ 3</b>                   | <b>\$ 1,810</b>  |

The fair value and amortized cost of fixed maturities at March 31, 2014 by contractual maturity were as follows:

|  | Fair Value | Amortized Cost |
|--|------------|----------------|
| <i>(in millions)</i>                   |            |                |
| Due in one year or less                | \$ 2,311   | \$ 2,284       |
| Due after one year through five years  | 14,107     | 13,487         |
| Due after five years through ten years | 11,959     | 11,413         |
| Due after ten years                    | 7,917      | 7,664          |
|  | 36,294     | 34,848         |
| Residential mortgage-backed securities | 273        | 251            |
| Commercial mortgage-backed securities  | 1,258      | 1,232          |
|  | \$ 37,825  | \$ 36,331      |

Actual maturities could differ from contractual maturities because borrowers may have the right to call or prepay obligations.

The Corporation's equity securities comprise a diversified portfolio of primarily U.S. publicly-traded common stocks.

The Corporation is involved in the normal course of business with variable interest entities (VIEs) primarily as a passive investor in residential mortgage-backed securities, commercial mortgage-backed securities and private equity limited partnerships issued by third party VIEs. The Corporation is not the primary beneficiary of these VIEs. The Corporation's maximum exposure to loss with respect to these investments is limited to the investment carrying values included in the Corporation's consolidated balance sheet and any unfunded partnership commitments.

**Table of Contents**

Page 8

(b) The components of unrealized appreciation or depreciation, including unrealized other-than-temporary impairment losses, of investments carried at fair value were as follows:

|                               | March 31<br>2014     | December 31<br>2013 |
|-------------------------------|----------------------|---------------------|
|                               | <i>(in millions)</i> |                     |
| <b>Fixed maturities</b>       |                      |                     |
| Gross unrealized appreciation | \$ 1,650             | \$ 1,457            |
| Gross unrealized depreciation | 156                  | 325                 |
|                               | 1,494                | 1,132               |
| <b>Equity securities</b>      |                      |                     |
| Gross unrealized appreciation | 766                  | 756                 |
| Gross unrealized depreciation | 14                   | 3                   |
|                               | 752                  | 753                 |
|                               | 2,246                | 1,885               |
| Deferred income tax liability | 786                  | 660                 |
|                               | \$ 1,460             | \$ 1,225            |

The following table summarizes, for all investment securities in an unrealized loss position at March 31, 2014, the aggregate fair value and gross unrealized depreciation, including unrealized other-than-temporary impairment losses, by investment category and length of time that individual securities have continuously been in an unrealized loss position.

|   | Less Than 12 Months  |                                     | 12 Months or More |                                     | Total         |                                     |
|---|----------------------|-------------------------------------|-------------------|-------------------------------------|---------------|-------------------------------------|
|   | Fair<br>Value        | Gross<br>Unrealized<br>Depreciation | Fair<br>Value     | Gross<br>Unrealized<br>Depreciation | Fair<br>Value | Gross<br>Unrealized<br>Depreciation |
|   | <i>(in millions)</i> |                                     |                   |                                     |               |                                     |
| <b>Fixed maturities</b>   |                      |                                     |                   |                                     |               |                                     |
| Tax exempt  | \$ 1,540             | \$ 32                               | \$ 819            | \$ 52                               | \$ 2,359      | \$ 84                               |
| <b>Taxable</b>  |                      |                                     |                   |                                     |               |                                     |
| U.S. government and government agency and authority obligations | 128                  | 1                                   | 36                | 2                                   | 164           | 3                                   |
| Corporate bonds   | 1,534                | 29                                  | 462               | 18                                  | 1,996         | 47                                  |
| Foreign government and government agency obligations            | 1,096                | 14                                  | 147               | 5                                   | 1,243         | 19                                  |
| Residential mortgage-backed securities                          | 3                    |                                     | 9                 | 1                                   | 12            | 1                                   |
| Commercial mortgage-backed securities                           | 176                  | 1                                   | 34                | 1                                   | 210           | 2                                   |
|   | 2,937                | 45                                  | 688               | 27                                  | 3,625         | 72                                  |
| Total fixed maturities  | 4,477                | 77                                  | 1,507             | 79                                  | 5,984         | 156                                 |



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|                   |          |       |          |       |          |        |
|-------------------|----------|-------|----------|-------|----------|--------|
| Equity securities | 102      | 14    |          |       | 102      | 14     |
|                   | \$ 4,579 | \$ 91 | \$ 1,507 | \$ 79 | \$ 6,086 | \$ 170 |

**Table of Contents**

Page 9

At March 31, 2014, approximately 790 individual fixed maturities and 20 individual equity securities were in an unrealized loss position. The Corporation does not have the intent to sell and it is not more likely than not that the Corporation will be required to sell these fixed maturities before the securities recover to their amortized cost value. In addition, the Corporation believes that none of the declines in the fair values of these fixed maturities relate to credit losses. The Corporation has the intent and ability to hold the equity securities in an unrealized loss position for a period of time sufficient to allow for the recovery of cost. The Corporation believes that none of the declines in the fair value of these fixed maturities and equity securities were other than temporary at March 31, 2014.

The following table summarizes, for all investment securities in an unrealized loss position at December 31, 2013, the aggregate fair value and gross unrealized depreciation, including unrealized other-than-temporary impairment losses, by investment category and length of time that individual securities have continuously been in an unrealized loss position.

|   | Less Than 12 Months  |                               | 12 Months or More |                               | Total      |                               |
|---|----------------------|-------------------------------|-------------------|-------------------------------|------------|-------------------------------|
|   | Fair Value           | Gross Unrealized Depreciation | Fair Value        | Gross Unrealized Depreciation | Fair Value | Gross Unrealized Depreciation |
|   | <i>(in millions)</i> |                               |                   |                               |            |                               |
| <b>Fixed maturities</b>   |                      |                               |                   |                               |            |                               |
| Tax exempt  | \$ 3,417             | \$ 144                        | \$ 307            | \$ 45                         | \$ 3,724   | \$ 189                        |
| <b>Taxable</b>  |                      |                               |                   |                               |            |                               |
| U.S. government and government agency and authority obligations | 213                  | 6                             | 35                | 3                             | 248        | 9                             |
| Corporate bonds   | 2,526                | 76                            | 222               | 12                            | 2,748      | 88                            |
| Foreign government and government agency obligations            | 1,735                | 32                            | 75                | 3                             | 1,810      | 35                            |
| Residential mortgage-backed securities                          | 4                    |                               | 14                | 1                             | 18         | 1                             |
| Commercial mortgage-backed securities                           | 153                  | 1                             | 39                | 2                             | 192        | 3                             |
|   | 4,631                | 115                           | 385               | 21                            | 5,016      | 136                           |
| <b>Total fixed maturities</b>                                   | 8,048                | 259                           | 692               | 66                            | 8,740      | 325                           |
| <b>Equity securities</b>  | 41                   | 3                             |                   |                               | 41         | 3                             |
|   | \$ 8,089             | \$ 262                        | \$ 692            | \$ 66                         | \$ 8,781   | \$ 328                        |

**Table of Contents**

Page 10

The change in unrealized appreciation or depreciation of investments carried at fair value, including the change in unrealized other-than-temporary impairment losses, was as follows:

|  | Three Months Ended<br>March 31 |          |
|--|--------------------------------|----------|
|  | 2014                           | 2013     |
|  | <i>(in millions)</i>           |          |
| Change in unrealized appreciation of fixed maturities  | \$ 362                         | \$ (196) |
| Change in unrealized appreciation of equity securities | (1)                            | 202      |
|  | 361                            | 6        |
| Deferred income tax                                    | 126                            | 2        |
|  | \$ 235                         | \$ 4     |

(c) Realized investment gains and losses were as follows:

|  | Three Months Ended<br>March 31 |        |
|--|--------------------------------|--------|
|  | 2014                           | 2013   |
|  | <i>(in millions)</i>           |        |
| <b>Fixed maturities</b>                |                                |        |
| Gross realized gains                   | \$ 8                           | \$ 13  |
| Gross realized losses                  | (11)                           | (2)    |
|  | (3)                            | 11     |
| <b>Equity securities</b>               |                                |        |
| Gross realized gains                   | 66                             | 55     |
| Other-than-temporary impairment losses |                                | (2)    |
|  | 66                             | 53     |
| <b>Other invested assets</b>           | 53                             | 74     |
|  | \$ 116                         | \$ 138 |

(d) As of March 31, 2014 and December 31, 2013, fixed maturities still held by the Corporation for which a portion of their other-than-temporary impairment losses were recognized in other comprehensive income had cumulative credit-related losses of \$19 million and \$20 million, respectively, recognized in net income.

**Table of Contents**

Page 11

## 3) Comprehensive Income

Comprehensive income is defined as all changes in shareholders' equity, except those arising from transactions with shareholders. Comprehensive income includes net income and other comprehensive income or loss, which for the Corporation consists of changes in unrealized appreciation or depreciation of investments carried at fair value, changes in unrealized other-than-temporary impairment losses of fixed maturities, changes in postretirement benefit costs not yet recognized in net income and changes in foreign currency translation gains or losses.

The components of other comprehensive income or loss were as follows:

|  | Three Months Ended<br>March 31, 2014 |               |               |
|--|--------------------------------------|---------------|---------------|
|  | Before<br>Tax                        | Income<br>Tax | Net of<br>Tax |
|  | <i>(in millions)</i>                 |               |               |
| Net unrealized holding gains arising during the period   | \$ 424                               | \$ 148        | \$ 276        |
| Reclassification adjustment for net realized gains included in net income  | 63                                   | 22            | 41            |
| Net unrealized gains recognized in other comprehensive income  | 361                                  | 126           | 235           |
| Reclassification adjustment for the amortization of net actuarial loss and prior service cost included in net income (a) | (9)                                  | (3)           | (6)           |
| Net change in postretirement benefit costs not yet recognized in net income  | 9                                    | 3             | 6             |
| Foreign currency translation losses  | (28)                                 | (9)           | (19)          |
| Total other comprehensive income   | \$ 342                               | \$ 120        | \$ 222        |

(a) Postretirement benefit costs recognized in net income during the period are included among several of the loss and expense components presented in the consolidated statements of income.

**Table of Contents**

Page 12

|  | Three Months Ended<br>March 31, 2013 |               |               |
|--|--------------------------------------|---------------|---------------|
|  | Before<br>Tax                        | Income<br>Tax | Net of<br>Tax |
|  | <i>(in millions)</i>                 |               |               |
| Net unrealized holding gains arising during the period   | \$ 70                                | \$ 24         | \$ 46         |
| Reclassification adjustment for net realized gains included in net income  | 64                                   | 22            | 42            |
| Net unrealized gains recognized in other comprehensive loss  | 6                                    | 2             | 4             |
| Postretirement benefit gain not yet recognized in net income arising during the period                                   | 2                                    | 1             | 1             |
| Reclassification adjustment for the amortization of net actuarial loss and prior service cost included in net income (a) | (24)                                 | (8)           | (16)          |
| Net change in postretirement benefit costs not yet recognized in net income  | 26                                   | 9             | 17            |
| Foreign currency translation losses  | (77)                                 | (27)          | (50)          |
| Total other comprehensive loss   | \$ (45)                              | \$ (16)       | \$ (29)       |

(a) Postretirement benefit costs recognized in net income during the period are included among several of the loss and expense components presented in the consolidated statements of income.

#### 4) Segments Information

The principal business of the Corporation is the sale of property and casualty insurance. The profitability of the property and casualty insurance business depends on the results of both underwriting operations and investments, which are viewed as two distinct operations. The underwriting operations are managed and evaluated separately from the investment function.

The property and casualty insurance subsidiaries underwrite most lines of property and casualty insurance. Underwriting operations consist of four separate business units: personal insurance, commercial insurance, specialty insurance and reinsurance assumed. The personal segment targets the personal insurance market. The personal classes include automobile, homeowners and other personal coverages. The commercial segment includes those classes of business that are generally available in broad markets and are of a more commodity nature. Commercial classes include multiple peril, casualty, workers' compensation and property and marine. The specialty segment includes those classes of business that are available in more limited markets since they require specialized underwriting and claim settlement. Specialty classes include professional liability coverages and surety. The reinsurance assumed business has been in runoff since the transfer of the ongoing reinsurance assumed business to a reinsurance company in 2005.

Corporate and other includes investment income earned on corporate invested assets, corporate expenses and the results of the Corporation's non-insurance subsidiaries.

**Table of Contents**

Page 13

Revenues and income before income tax of each operating segment were as follows:

|   | Three Months Ended<br>March 31 |          |
|---|--------------------------------|----------|
|   | 2014                           | 2013     |
|   | <i>(in millions)</i>           |          |
| Revenues                                      |                                |          |
| Property and casualty insurance               |                                |          |
| Premiums earned                               |                                |          |
| Personal insurance                            | \$ 1,076                       | \$ 1,031 |
| Commercial insurance                          | 1,300                          | 1,308    |
| Specialty insurance                           | 653                            | 666      |
| Total insurance                               | 3,029                          | 3,005    |
| Reinsurance assumed                           |                                | (1)      |
|   | 3,029                          | 3,004    |
| Investment income                             | 351                            | 363      |
| Total property and casualty insurance         | 3,380                          | 3,367    |
| Corporate and other                           | 10                             | 12       |
| Realized investment gains, net                | 116                            | 138      |
| Total revenues                                | \$ 3,506                       | \$ 3,517 |
| Income (loss) before income tax               |                                |          |
| Property and casualty insurance               |                                |          |
| Underwriting                                  |                                |          |
| Personal insurance                            | \$ 2                           | \$ 150   |
| Commercial insurance                          | 111                            | 195      |
| Specialty insurance                           | 82                             | 95       |
| Total insurance                               | 195                            | 440      |
| Reinsurance assumed                           |                                | 4        |
|   | 195                            | 444      |
| Increase in deferred policy acquisition costs | 13                             | 41       |

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|                                       |        |        |
|---------------------------------------|--------|--------|
| Underwriting income                   | 208    | 485    |
| Investment income                     | 341    | 351    |
| Other income (charges)                | (2)    | 5      |
| Total property and casualty insurance | 547    | 841    |
| Corporate and other                   | (60)   | (63)   |
| Realized investment gains, net        | 116    | 138    |
| Total income before income tax        | \$ 603 | \$ 916 |

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**Table of Contents**

## 5) Fair Values of Financial Instruments

Fair values of financial instruments are determined by management using valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Fair values are generally measured using quoted prices in active markets for identical assets or liabilities or other inputs, such as quoted prices for similar assets or liabilities, that are observable either directly or indirectly. In those instances where observable inputs are not available, fair values are measured using unobservable inputs for the asset or liability. Unobservable inputs reflect the Corporation's own assumptions about the assumptions that market participants would use in pricing the asset or liability and are developed based on the best information available in the circumstances. Fair value estimates derived from unobservable inputs are affected by the assumptions used, including the discount rates and the estimated amounts and timing of future cash flows. The derived fair value estimates cannot be substantiated by comparison to independent markets and are not necessarily indicative of the amounts that would be realized in a current market exchange. Certain financial instruments, particularly insurance contracts, are excluded from fair value disclosure requirements.

The methods and assumptions used to estimate the fair values of financial instruments are as follows:

- (i) The carrying value of short term investments approximates fair value due to the short maturities of these investments.
- (ii) Fair values of fixed maturities are determined by management, utilizing prices obtained from a third party, nationally recognized pricing service or, in the case of securities for which prices are not provided by a pricing service, from third party brokers. For fixed maturities that have quoted prices in active markets, market quotations are provided. For fixed maturities that do not trade on a daily basis, the pricing service and brokers provide fair value estimates using a variety of inputs including, but not limited to, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, bids, offers, reference data, prepayment rates and measures of volatility. Management reviews on an ongoing basis the reasonableness of the methodologies used by the relevant pricing service and brokers. In addition, management, using the prices received for the securities from the pricing service and brokers, determines the aggregate portfolio price performance and reviews it against applicable indices. If management believes that significant discrepancies exist, it will discuss these with the relevant pricing service or broker to resolve the discrepancies.
- (iii) Fair values of equity securities are determined by management, utilizing quoted market prices.
- (iv) Fair values of long term debt issued by Chubb are determined by management, utilizing prices obtained from a third party, nationally recognized pricing service.



**Table of Contents**

The carrying values and fair values of financial instruments were as follows:

|                        | March 31, 2014       |            | December 31, 2013 |            |
|------------------------|----------------------|------------|-------------------|------------|
|                        | Carrying Value       | Fair Value | Carrying Value    | Fair Value |
|                        | <i>(in millions)</i> |            |                   |            |
| <b>Assets</b>          |                      |            |                   |            |
| Invested assets        |                      |            |                   |            |
| Short term investments | \$ 1,693             | \$ 1,693   | \$ 2,114          | \$ 2,114   |
| Fixed maturities       | 37,825               | 37,825     | 37,091            | 37,091     |
| Equity securities      | 1,863                | 1,863      | 1,810             | 1,810      |
| <b>Liabilities</b>     |                      |            |                   |            |
| Long term debt         | 3,300                | 3,922      | 3,300             | 3,806      |

At March 31, 2014 and December 31, 2013, a pricing service provided fair value amounts for approximately 99% of the Corporation's fixed maturities. The prices obtained from a pricing service and brokers generally are non-binding, but are reflective of current market transactions in the applicable financial instruments.

At March 31, 2014 and December 31, 2013, the Corporation held an insignificant amount of financial instruments in its investment portfolio for which a lack of market liquidity impacted the determination of fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

Level 1 Unadjusted quoted prices in active markets for identical financial instruments.

Level 2 Other inputs that are observable for the financial instrument, either directly or indirectly.

Level 3 Significant unobservable inputs.

**Table of Contents**

Page 16

The fair value of financial instruments categorized based upon the lowest level of input that was significant to the fair value measurement was as follows:

|   | Level 1  | March 31, 2014 |         | Total     |
|---|----------|----------------|---------|-----------|
|   |          | Level 2        | Level 3 |           |
| <i>(in millions)</i>  |          |                |         |           |
| <b>Assets</b>   |          |                |         |           |
| Short term investments  | \$ 256   | \$ 1,437       | \$      | \$ 1,693  |
| <b>Fixed maturities</b>   |          |                |         |           |
| Tax exempt  |          | 18,780         | 4       | 18,784    |
| <b>Taxable</b>  |          |                |         |           |
| U.S. government and government agency and authority obligations |          | 805            |         | 805       |
| Corporate bonds   |          | 9,690          | 130     | 9,820     |
| Foreign government and government agency obligations            |          | 6,871          | 14      | 6,885     |
| Residential mortgage-backed securities                          |          | 268            | 5       | 273       |
| Commercial mortgage-backed securities                           |          | 1,258          |         | 1,258     |
|   |          | 18,892         | 149     | 19,041    |
| Total fixed maturities  |          | 37,672         | 153     | 37,825    |
| Equity securities   | 1,857    |                | 6       | 1,863     |
|   | \$ 2,113 | \$ 39,109      | \$ 159  | \$ 41,381 |
| <b>Liabilities</b>  |          |                |         |           |
| Long term debt  | \$       | \$ 3,922       | \$      | \$ 3,922  |

**Table of Contents**

Page 17

|   | Level 1  | December 31, 2013<br>(in millions) |         | Total     |
|---|----------|------------------------------------|---------|-----------|
|   |          | Level 2                            | Level 3 |           |
| <b>Assets</b>   |          |                                    |         |           |
| Short term investments  | \$ 399   | \$ 1,715                           | \$      | \$ 2,114  |
| <b>Fixed maturities</b>   |          |                                    |         |           |
| Tax exempt  |          | 18,416                             | 5       | 18,421    |
| <b>Taxable</b>  |          |                                    |         |           |
| U.S. government and government agency and authority obligations |          | 802                                |         | 802       |
| Corporate bonds   |          | 9,179                              | 135     | 9,314     |
| Foreign government and government agency obligations            |          | 6,881                              | 9       | 6,890     |
| Residential mortgage-backed securities                          |          | 293                                | 6       | 299       |
| Commercial mortgage-backed securities                           |          | 1,345                              | 20      | 1,365     |
|   |          | 18,500                             | 170     | 18,670    |
| Total fixed maturities  |          | 36,916                             | 175     | 37,091    |
| Equity securities   | 1,803    |                                    | 7       | 1,810     |
|   | \$ 2,202 | \$ 38,631                          | \$ 182  | \$ 41,015 |
| <b>Liabilities</b>  |          |                                    |         |           |
| Long term debt  | \$       | \$ 3,806                           | \$      | \$ 3,806  |

**Table of Contents**

Page 18

## 6) Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

|   | Three Months Ended<br>March 31                         |         |
|---|--|---------|
|   | 2014   | 2013    |
|   | <i>(in millions, except for<br/>per share amounts)</i> |         |
| Basic earnings per share:   |  |         |
| Net income  | \$ 449   | \$ 656  |
| Weighted average shares outstanding   | 248.6  | 263.3   |
| Basic earnings per share  | \$ 1.81  | \$ 2.49 |
| Diluted earnings per share:   |  |         |
| Net income  | \$ 449   | \$ 656  |
| Weighted average shares outstanding   | 248.6  | 263.3   |
| Additional shares from assumed issuance of shares under stock-based compensation awards                   | .6   | 1.5     |
| Weighted average shares and potential shares assumed outstanding for computing diluted earnings per share | 249.2  | 264.8   |
| Diluted earnings per share  | \$ 1.80  | \$ 2.48 |

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**Table of Contents**

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations addresses the financial condition of the Corporation as of March 31, 2014 compared with December 31, 2013 and the results of operations for the quarters ended March 31, 2014 and 2013. This discussion should be read in conjunction with the condensed consolidated financial statements and related notes contained in this report and the consolidated financial statements and related notes and management's discussion and analysis of financial condition and results of operations included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2013.

**Cautionary Statement Regarding Forward-Looking Information**

Certain statements in this document are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995 (PSLRA). These forward-looking statements are made pursuant to the safe harbor provisions of the PSLRA and include statements regarding market conditions in 2014, including premium volume, rate trends, the pricing environment and competition; the cost of our property reinsurance program in 2014; our loss reserve and reinsurance recoverable estimates; the repurchase of common stock under our share repurchase program; and our financial position, capital adequacy and funding of liquidity needs. Forward-looking statements frequently can be identified by words such as believe, expect, anticipate, intend, plan, will, may, should, could, would, likely, estimate, or other similar expressions. Forward-looking statements are made based upon management's current expectations and beliefs concerning trends and future developments and their potential effects on us. These statements are not guarantees of future performance. Actual results may differ materially from those suggested by forward-looking statements as a result of risks and uncertainties, which include, among others, those discussed or identified in our Annual Report on Form 10-K for the year ended December 31, 2013 and from time to time in our other public filings with the Securities and Exchange Commission and those associated with:

global political, economic and market conditions, particularly in the jurisdictions in which we operate and/or invest, including:

changes in credit ratings, interest rates, market credit spreads and the performance of the financial markets;

currency fluctuations;

the effects of inflation;

changes in domestic and foreign laws, regulations and taxes;

changes in competition and pricing environments;

regional or general changes in asset valuations;

the inability to reinsure certain risks economically; and

changes in the litigation environment;

the effects of the outbreak or escalation of war or hostilities;

the occurrence of terrorist attacks, including any nuclear, biological, chemical or radiological events;

**Table of Contents**

Page 20

premium pricing and profitability or growth estimates overall or by lines of business or geographic area, and related expectations with respect to the timing and terms of any required regulatory approvals;

adverse changes in loss cost trends;

our ability to retain existing business and attract new business at acceptable rates;

our expectations with respect to cash flow and investment income and with respect to other income;

the adequacy of our loss reserves, including:

our expectations relating to reinsurance recoverables;

the willingness of parties, including us, to settle disputes;

developments in judicial decisions or regulatory or legislative actions relating to coverage and liability, in particular, for asbestos, toxic waste and other mass tort claims;

development of new theories of liability;

our estimates relating to ultimate asbestos liabilities; and

the impact from the bankruptcy protection sought by various asbestos producers and other related businesses;

the availability and cost of reinsurance coverage;

the occurrence of significant weather-related or other natural or human-made disasters, particularly in locations where we have concentrations of risk or changes to our estimates (or the assessments of rating agencies and other third parties) of our potential exposure to such events;

the impact of economic factors on companies on whose behalf we have issued surety bonds, and in particular, on those companies that file for bankruptcy or otherwise experience deterioration in creditworthiness;

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the effects of disclosures by, and investigations of, companies we insure, particularly with respect to our lines of business that have a longer time span, or tail, between the incidence of a loss and the settlement of the claim;

the impact of legislative, regulatory, judicial and similar developments on companies we insure, particularly with respect to our longer tail lines of business;

the impact of legislative, regulatory, judicial and similar developments on our business, including those relating to insurance industry reform, terrorism, catastrophes, the financial markets, solvency standards, capital requirements, accounting guidance and taxation;

any downgrade in our claims-paying, financial strength or other credit ratings;



**Table of Contents**

the ability of our subsidiaries to pay us dividends;

our plans to repurchase shares of our common stock, including as a result of changes in:

our financial position and financial results;

our capital position and/or capital adequacy levels required to maintain our existing ratings from independent rating agencies;

our share price;

investment opportunities;

opportunities to profitably grow our property and casualty insurance business; and

corporate and regulatory requirements; and

our ability to implement management's strategic plans and initiatives.

Chubb assumes no obligation to update any forward-looking information set forth in this document, which speak as of the date hereof.

**Critical Accounting Estimates and Judgments**

The consolidated financial statements include amounts based on informed estimates and judgments of management for transactions that are not yet complete. Such estimates and judgments affect the reported amounts in the financial statements. Those estimates and judgments that were most critical to the preparation of the financial statements involved the determination of loss reserves and the recoverability of related reinsurance recoverables and the evaluation of whether a decline in value of any investment is temporary or other than temporary. These estimates and judgments, which are discussed in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2013 as supplemented within the following analysis of our results of operations, require the use of assumptions about matters that are highly uncertain and therefore are subject to change as facts and circumstances develop. If different estimates and judgments had been applied, materially different amounts might have been reported in the financial statements.

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**Table of Contents**

Page 22

**Overview**

*The following highlights do not address all of the matters covered in the other sections of Management's Discussion and Analysis of Financial Condition and Results of Operations or contain all of the information that may be important to Chubb's shareholders or the investing public. This overview should be read in conjunction with the other sections of Management's Discussion and Analysis of Financial Condition and Results of Operations.*

Net income was \$449 million in the first quarter of 2014 compared with \$656 million in the same period of 2013. Net income was lower in the first quarter of 2014 compared with the same period of 2013 due to lower operating income and, to a lesser extent, lower net realized investment gains. We define operating income as net income excluding realized investment gains and losses after tax.

Operating income was \$374 million in the first quarter of 2014 compared with \$566 million in the same period of 2013. The lower operating income in the first quarter of 2014 was due primarily to substantially lower underwriting income in our property and casualty insurance business and, to a lesser extent, lower property and casualty investment income. Management uses operating income, a non-GAAP financial measure, among other measures, to evaluate its performance because the realization of investment gains and losses in any period could be discretionary as to timing and can fluctuate significantly, which could distort the analysis of operating trends.

Underwriting results were profitable in the first quarter of 2014 compared with highly profitable results in the same period of 2013. Our combined loss and expense ratio was 93.2% in the first quarter of 2014 compared with 84.6% in the same period of 2013. Results were less profitable in the first quarter of 2014 compared with the same period of 2013 due primarily to a higher impact of catastrophes and, to a lesser extent, a higher current accident year loss ratio excluding catastrophes and a lower amount of favorable prior year loss development. The impact of catastrophes accounted for 6.6 percentage points of the combined ratio in the first quarter of 2014 compared with 0.6 of a percentage point in the same period of 2013.

During the first quarter of 2014, we estimate that we experienced overall favorable prior year loss development of about \$160 million on loss reserves established as of the previous year end. We estimate that during the first quarter of 2013, we experienced overall favorable prior year loss development of about \$190 million. In the first quarter of both years we experienced significant favorable prior year loss development in our commercial insurance segment and in the professional liability classes within our specialty insurance segment.

**Table of Contents**

Page 23

Total net premiums written were flat in the first quarter of 2014 compared with the same period of 2013. Net premiums written in the United States increased by 3% in the first quarter of 2014. Net premiums written outside the United States decreased by 6% in the first quarter of 2014 in U.S. dollars and by a modestly lower amount when measured in local currencies.

Property and casualty investment income after tax decreased by 4% in the first quarter of 2014 compared with the same period of 2013, due to a decline in the average yield on our investment portfolio. Management uses property and casualty investment income after tax, a non-GAAP financial measure, to evaluate its investment results because it reflects the impact of any change in the proportion of tax exempt investment income to total investment income and is therefore more meaningful for analysis purposes than investment income before income tax.

Net realized investment gains before tax were \$116 million (\$75 million after tax) in the first quarter of 2014 compared with \$138 million (\$90 million after tax) in the same period of 2013. The net realized gains in the first quarter of both years were primarily related to investments in limited partnerships, which generally are reported on a quarter lag, and sales of equity securities.

A summary of our consolidated net income is as follows:

|   | Quarter Ended March 31 |        |
|---|------------------------|--------|
|   | 2014                   | 2013   |
|   | <i>(in millions)</i>   |        |
| Property and casualty insurance                 | \$ 547                 | \$ 841 |
| Corporate and other                             | (60)                   | (63)   |
| Consolidated operating income before income tax | 487                    | 778    |
| Federal and foreign income tax                  | 113                    | 212    |
| Consolidated operating income                   | 374                    | 566    |
| Realized investment gains after income tax      | 75                     | 90     |
| Consolidated net income                         | \$ 449                 | \$ 656 |

**Table of Contents**

Page 24

**Property and Casualty Insurance**

A summary of the results of operations of our property and casualty insurance business is as follows:

|  | Quarter Ended March 31 |               |
|--|------------------------|---------------|
|  | 2014                   | 2013          |
|  | <i>(in millions)</i>   |               |
| <b>Underwriting</b>                                      |                        |               |
| Net premiums written                                     | \$ 3,062               | \$ 3,057      |
| Increase in unearned premiums                            | (33)                   | (53)          |
| Premiums earned  | 3,029                  | 3,004         |
| Losses and loss expenses                                 | 1,845                  | 1,568         |
| Operating costs and expenses                             | 979                    | 983           |
| Increase in deferred policy acquisition costs            | (13)                   | (41)          |
| Dividends to policyholders                               | 10                     | 9             |
| <b>Underwriting income</b>                               | <b>208</b>             | <b>485</b>    |
| <b>Investments</b>                                       |                        |               |
| Investment income before expenses                        | 351                    | 363           |
| Investment expenses                                      | 10                     | 12            |
| <b>Investment income</b>                                 | <b>341</b>             | <b>351</b>    |
| Other income (charges)                                   | (2)                    | 5             |
| <b>Property and casualty income before tax</b>           | <b>\$ 547</b>          | <b>\$ 841</b> |
| <b>Property and casualty investment income after tax</b> | <b>\$ 277</b>          | <b>\$ 288</b> |

Property and casualty income before tax was lower in the first quarter of 2014 compared with the same period of 2013, due to substantially lower underwriting income and, to a lesser extent, a decrease in investment income. The decrease in underwriting income in the first quarter of 2014 compared with the same period of 2013 was primarily attributable to a higher impact of catastrophes and, to a lesser extent, a higher current accident year loss ratio excluding catastrophes and a lower amount of favorable prior year loss development. The decrease in investment income in the first quarter of 2014 compared with the same period of 2013 was due to a decline in the average yield on our investment portfolio.

The profitability of our property and casualty insurance business depends on the results of both our underwriting and investment operations. We view these as two distinct operations since the underwriting functions are managed separately from the investment function. Accordingly, in assessing our performance, we evaluate underwriting results separately from investment results.

**Table of Contents****Underwriting Results**

We evaluate the underwriting results of our property and casualty insurance business in the aggregate and for each of our business units.

*Net Premiums Written*

Net premiums written were \$3.1 billion in the first quarter of both 2014 and 2013. Net premiums written by business unit were as follows:

|                      | Quarter Ended March 31<br>2014 | Quarter Ended March 31<br>2013 | % Increase<br>(Decrease) |
|----------------------|--------------------------------|--------------------------------|--------------------------|
|                      | <i>(in millions)</i>           |                                |                          |
| Personal insurance   | \$ 1,013                       | \$ 987                         | 3%                       |
| Commercial insurance | 1,425                          | 1,440                          | (1)                      |
| Specialty insurance  | 624                            | 632                            | (1)                      |
| Total insurance      | 3,062                          | 3,059                          |                          |
| Reinsurance assumed  |                                | (2)                            | *                        |
| Total                | \$ 3,062                       | \$ 3,057                       |                          |

\* The change in net premiums written is not presented for this business unit since it is in runoff.

Net premiums written were flat in the first quarter of 2014 compared with the same period of 2013. Net premiums written in the United States, which represented 72% of our total net premiums written in the first quarter of 2014, increased by 3%. Net premiums written outside the United States decreased by 6% in U.S. dollars and by a modestly lower amount when measured in local currencies.

We classify business as written in the United States or outside the United States based on the location of the risk associated with the underlying policies. The method of determining location of risk varies by class of business. Location of risk for property classes is typically based on the physical location of the covered property, while location of risk for liability classes may be based on the main location of the insured, or in the case of the workers' compensation class, the primary work location of the covered employee.

Growth in net premiums written in the United States in the first quarter of 2014 was driven by significant growth in our personal insurance segment. Net premiums written in the United States increased modestly in the first quarter of 2014 in our specialty insurance segment and were flat in our commercial insurance segment. Growth in our personal insurance business in the first quarter of 2014 was attributable to higher rates and insured exposures upon renewal, new business as well as strong retention of existing business. In the first quarter of 2014, net premiums written of our commercial insurance segment and our professional liability business, which is the predominant component of our specialty insurance segment, reflected higher rates and continued strong retention. Growth in these businesses, however, remained constrained by our underwriting actions and judicious approach to new business in the competitive market.

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**Table of Contents**

Page 26

Average renewal rates for our personal insurance business in the United States were up modestly in the first quarter of 2014, driven particularly by our homeowners and excess liability classes of business. Retention levels in our personal insurance business in the United States remained strong in the first quarter of 2014. Average renewal rates in the first quarter of 2014 in the United States were up in both our commercial insurance and professional liability businesses, but more so in our professional liability business. The amounts of coverage purchased or the insured exposures, both of which are bases upon which we calculate the premiums we charge, were down slightly in our commercial insurance and professional liability businesses in the first quarter of 2014 compared with the same period in 2013. We continued to retain a high percentage of our existing commercial insurance and professional liability business in the United States. Renewal retention levels in the first quarter of 2014 were slightly higher in our commercial insurance business and modestly higher in our professional liability business compared with those in the same period of 2013. As part of our ongoing catastrophe management activities, during the first quarter of 2014 we reduced our participation in some commercial accounts to better manage exposure aggregations. During the first quarter of 2014, we continued to seek renewal rate increases in most of the classes within the commercial insurance and professional liability businesses and to take underwriting actions to improve profitability. As components of our business have approached rate adequacy due to pricing and underwriting actions over the last several years, during the first quarter of 2014 we sought higher retention levels at more moderate rate increases, particularly in our commercial insurance business. The overall level of new business in the United States was higher in our commercial business and our professional liability business in the first quarter of 2014 compared with the same period of 2013.

Outside the United States, net premiums written decreased in each segment of our business in the first quarter of 2014. The most significant decrease occurred in our personal insurance segment. Excluding the effect of foreign currency translation, the decline in net premiums written outside the United States in the first quarter of 2014 in each segment of our business was modest.

Net premiums written in our personal insurance business outside the United States in the first quarter of 2014 reflected a modest increase in the overall average renewal rate compared with that in the same period of 2013, but included a more significant increase in our automobile business. Average renewal rates outside the United States were up slightly in both our commercial insurance business and our professional liability business in the first quarter of 2014. Retention levels for our commercial insurance and professional liability business written outside the United States were about the same in the first quarter of 2014 compared with the same period of 2013. For both our commercial insurance and professional liability businesses, the level of new business written outside the United States was modestly lower in the first quarter of 2014 compared with the same period of 2013.

We expect that market conditions will remain competitive but that the positive pricing environment, particularly in the United States, will continue during the remainder of 2014. However, we expect that the average renewal rate increases achieved in some of our commercial and professional liability classes of business may be at levels below those achieved in recent years, as a greater portion of this business approaches or attains rate adequacy.

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**Table of Contents**

Page 27

*Ceded Reinsurance*

Our premiums written are net of amounts ceded to reinsurers who assume a portion of the risk under the insurance policies we write that are subject to reinsurance.

The most significant component of our ceded reinsurance program is property reinsurance. We purchase two main types of property reinsurance: catastrophe and property per risk.

For property risks in the United States and Canada we purchase traditional catastrophe reinsurance, including our primary treaty, which we refer to as our North American catastrophe treaty, as well as supplemental catastrophe reinsurance that provides additional coverage for our exposures in the northeast United States. For certain exposures in the United States, we have also arranged for the purchase of multi-year, collateralized reinsurance funded through the issuance of collateralized risk-linked securities, known as catastrophe bonds. For events outside the United States, we also purchase traditional catastrophe reinsurance.

We renewed our primary traditional property catastrophe treaties and our commercial property per risk treaty in April 2014 with limit structures similar to the expiring treaties and some modest enhancements to coverage provided under the North American catastrophe treaty. The supplemental catastrophe reinsurance that provides coverage for our exposures in the northeast United States remains in effect until June 2014. In March 2014, we arranged for the purchase of reinsurance through the issuance of a catastrophe bond to replace the portion of a catastrophe bond that expired in March 2014. The three catastrophe bond arrangements currently in place expire between 2015 and 2018.

The North American catastrophe treaty has an initial retention of \$500 million and provides coverage for exposures in the United States and Canada of approximately 34% of losses (net of recoveries from other available reinsurance) between \$500 million and \$900 million and approximately 75% of losses (net of recoveries) between \$900 million and \$1.75 billion. For certain catastrophic events in the northeast United States or along the southern U.S. coastline, the combination of the North American catastrophe treaty, supplemental catastrophe reinsurance and/or the catastrophe bond arrangements provide additional coverages as discussed below.

The catastrophe bond arrangements provide reinsurance coverage for specific types of losses in specific geographic locations. They are generally designed to supplement coverage provided under the North American catastrophe treaty. We currently have three catastrophe bond arrangements in effect. We have a \$250 million reinsurance arrangement that expires in March 2015 and a \$270 million reinsurance arrangement that inceptioned in March 2014 and expires in March 2018. Both of these catastrophe bond arrangements provide coverage for our exposure to homeowners and commercial losses related to certain perils, including hurricanes, earthquakes, severe thunderstorms and winter storms in twelve states in the northeast United States and the District of Columbia. The \$270 million reinsurance arrangement also provides similar coverage for named storms in addition to hurricanes. We also have a \$150 million reinsurance arrangement that expires in March 2016 that provides coverage for homeowners-related hurricane and severe thunderstorm losses in eight states along the southern U.S. coastline.

**Table of Contents**

For the indicated catastrophic events in the northeast United States, the combination of the North American catastrophe treaty, the supplemental catastrophe reinsurance, and the \$250 million and \$270 million catastrophe bond arrangements provides additional coverage of approximately 63% of losses (net of recoveries from other available reinsurance) between \$1.75 billion and \$3.65 billion.

For hurricane and severe thunderstorm events along the southern U.S. coastline, the \$150 million catastrophe bond arrangement provides additional coverage of approximately 50% of homeowners-related hurricane and severe thunderstorm losses (net of recoveries from other available reinsurance) between \$855 million and \$1.15 billion.

For hurricane events in Florida, in addition to the coverage provided by the North American catastrophe treaty and the \$150 million catastrophe bond arrangement discussed above, we have reinsurance from the Florida Hurricane Catastrophe Fund, which is a state-mandated fund designed to reimburse insurers for a portion of their residential catastrophic hurricane losses. Our participation in this program, for which the most recent annual period began on June 1, 2013, provides coverage of 90% of homeowners-related hurricane losses in Florida in excess of our initial retention of \$160 million per event. Under the terms of the program, our aggregate recoveries during the annual coverage period are limited to approximately \$395 million, based on our current level of participation.

Our primary property catastrophe treaty for events outside the United States, including Canada, provides coverage of approximately 75% of losses (net of recoveries from other available reinsurance) between \$100 million and \$350 million. For catastrophic events in Australia and Canada, additional reinsurance provides coverage of 80% of losses (net of recoveries from other available reinsurance) between \$350 million and \$475 million.

Our commercial property per risk treaty provides coverage for property exposures both inside and outside the United States. Depending upon the currency in which the covered insurance policy was issued, the treaty provides coverage per risk of approximately \$550 million to \$850 million in excess of our initial retention, which is generally between \$25 million and \$35 million.

In addition to our major property catastrophe and property per risk treaties, we purchase several smaller property treaties that provide coverage for specific classes of business or locations having concentrations of risk.

Recoveries under our property reinsurance treaties are subject to certain coinsurance requirements that affect the interaction of some elements of our reinsurance program.

Our property reinsurance treaties generally contain terrorism exclusions for acts perpetrated by foreign terrorists, and for nuclear, biological, chemical and radiological loss causes whether such acts are perpetrated by foreign or domestic terrorists.



**Table of Contents**

The renewal rates associated with the North American catastrophe treaty, the catastrophe treaty that covers events outside the United States and the commercial property per risk treaty were lower than rates for the expiring treaties. The costs related to the reinsurance purchased through the issuance of the catastrophe bond in March 2014 were also lower than those related to the expiring bond. We therefore expect that the overall cost of our property reinsurance program will be lower in 2014 than in 2013.

*Profitability*

The combined loss and expense ratio (or combined ratio), expressed as a percentage, is the key measure of underwriting profitability traditionally used in the property and casualty insurance business. Management evaluates the performance of our underwriting operations and of each of our business units using, among other measures, the combined loss and expense ratio calculated in accordance with U.S. statutory accounting principles. It is the sum of the ratio of losses and loss expenses to premiums earned (loss ratio) and the ratio of statutory underwriting expenses to premiums written (expense ratio) after reducing both premium amounts by dividends to policyholders. When the combined ratio is under 100%, underwriting results are generally considered profitable; when the combined ratio is over 100%, underwriting results are generally considered unprofitable.

Statutory accounting principles applicable to U.S. property and casualty insurance companies differ in certain respects from generally accepted accounting principles in the United States (GAAP). Under statutory accounting principles, policy acquisition and other underwriting expenses are recognized immediately, not at the time premiums are earned. Management uses underwriting results determined in accordance with GAAP, among other measures, to assess the overall performance of our underwriting operations. To convert statutory underwriting results to a GAAP basis, certain policy acquisition expenses are deferred and amortized over the period in which the related premiums are earned. Underwriting income determined in accordance with GAAP is defined as premiums earned less losses and loss expenses incurred and GAAP underwriting expenses incurred.

An accident year is the calendar year in which a loss is incurred or, in the case of claims-made policies, the calendar year in which a loss is reported. The total losses and loss expenses incurred for a particular calendar year include current accident year losses and loss expenses as well as any increases or decreases to our estimates of losses and loss expenses that occurred in all prior accident years, which we refer to as prior year loss development.

Underwriting results were profitable in the first quarter of 2014 compared with highly profitable results in the same period of 2013. The combined loss and expense ratio for our overall property and casualty business was as follows:

|                                 | Quarter Ended March 31 |       |
|---------------------------------|------------------------|-------|
|                                 | 2014                   | 2013  |
| Loss ratio                      | 61.1%                  | 52.3% |
| Expense ratio                   | 32.1                   | 32.3  |
| Combined loss and expense ratio | 93.2%                  | 84.6% |

**Table of Contents**

Page 30

The loss ratio was significantly higher in the first quarter of 2014 compared with the same period of 2013 due primarily to a higher impact of catastrophes and, to a lesser extent, a higher current accident year loss ratio excluding catastrophes and a lower amount of favorable prior year loss development. The current accident year loss ratio excluding catastrophes was higher in the first quarter of 2014 compared with the same period of 2013 in both our personal and specialty insurance segments. The higher loss ratio in our personal insurance segment was driven by a significant increase in both non-catastrophe weather-related losses and fire losses in our homeowners business compared with the first quarter of 2013. The current accident year loss ratio of our specialty insurance segment deteriorated in the first quarter of 2014 compared to the same period in 2013 due to the adverse impact of a single, substantial surety loss. The current accident year loss ratio excluding catastrophes for our commercial insurance segment was slightly lower in the first quarter of 2014 compared with the same period of 2013. The overall loss ratio excluding catastrophes in the first quarter of both years reflected favorable loss experience that we believe resulted from our disciplined underwriting in recent years as well as the positive impact on premiums earned of rate increases in most classes of business.

Our underwriting profitability in any given period will be affected by the impact of catastrophes in that period. We define a catastrophe as an event that is estimated to cause \$25 million or more in industry-wide insured property losses and affects a significant number of policyholders and insurers.

The net impact of catastrophes in the first quarter of 2014 was \$199 million, which represented 6.6 percentage points of the combined ratio, compared with \$18 million or 0.6 of a percentage point in the same period of 2013. A significant portion of the catastrophe losses in the first quarter of 2014 related to the severe winter weather, including a winter freeze event in January which affected a widespread area of the United States and resulted in approximately \$140 million in incurred losses. The net impact of catastrophes in the first quarter of 2014 and 2013 reflected \$7 million and \$3 million, respectively, of favorable prior year loss development. Our overall estimate of net losses related to the Storm Sandy event in 2012 has not changed significantly, although during the first quarter of 2013 the estimate related to our commercial insurance business decreased slightly and the estimate related to our personal insurance business increased by the same amount.

The expense ratio was slightly lower in the first quarter of 2014 compared with the same period of 2013. The lower ratio in the first quarter of 2014 was due to a decrease in overhead expenses offset in part by a slight increase in commissions.

**Table of Contents**

Page 31

**Review of Underwriting Results by Business Unit***Personal Insurance*

Net premiums written from personal insurance, which represented 33% of our premiums written in the first quarter of 2014, increased by 3% in the first quarter of 2014 compared with the same period of 2013. Net premiums written for the classes of business within the personal insurance segment were as follows:

|                | Quarter Ended March 31 |        | % Increase<br>(Decrease) |
|----------------|------------------------|--------|--------------------------|
|                | 2014                   | 2013   |                          |
|                | <i>(in millions)</i>   |        |                          |
| Automobile     | \$ 173                 | \$ 176 | (2)%                     |
| Homeowners     | 592                    | 570    | 4                        |
| Other          | 248                    | 241    | 3                        |
| Total personal | \$ 1,013               | \$ 987 | 3                        |

The increase in net premiums written in our personal insurance business in the first quarter of 2014 was driven by growth inside the United States. Premium growth occurred in all classes of our personal insurance business inside the United States. Net premiums written outside the United States decreased in the first quarter, due in part to the negative impact of foreign currency translation. The overall growth in our personal insurance business was attributable to higher rates and insured exposures upon renewal, new business, as well as strong retention of existing business. Net premiums written for our personal automobile business decreased modestly in the first quarter of 2014 compared with the same period of 2013, as growth in the United States was more than offset by a decline in premiums written outside the United States. The decrease in net premiums written outside the United States was due in large part to the negative impact of foreign currency translation as well as targeted rate initiatives. Personal automobile premiums written outside the United States represent about 40% of our worldwide automobile business annually, with more than half written in Brazil. Premiums in our homeowners business increased modestly in the first quarter of 2014 compared with the same period of 2013, driven by growth in the United States, reflecting higher renewal rates and increases in the values insured on existing policies. Homeowners premiums outside the United States decreased in the first quarter of 2014 compared with the same period of 2013, due to the negative impact of foreign currency translation. Premiums from our other personal business, which includes accident and health, excess liability and yacht coverages, increased modestly in the first quarter of 2014 compared with the same period of 2013. Significant growth in our other personal business inside the United States was largely offset by a decline in premiums written outside the United States, due in part to the negative impact of foreign currency translation. Premiums from our accident and health business increased slightly in the first quarter of 2014, as significant growth in this business inside the United States was offset in large part by a decline in premiums written outside the United States. Premiums for our excess liability business, most of which is written in the United States, grew significantly in the first quarter of 2014.

**Table of Contents**

Page 32

Our personal insurance business produced slightly unprofitable underwriting results in the first quarter of 2014 compared with highly profitable results in the same period of 2013. The combined loss and expense ratios for the classes of business within the personal insurance segment were as follows:

|                | Quarter Ended March 31 |       |
|----------------|------------------------|-------|
|                | 2014                   | 2013  |
| Automobile     | 101.4%                 | 94.0% |
| Homeowners     | 104.9                  | 82.5  |
| Other          | 92.4                   | 94.0  |
| Total personal | 101.8                  | 87.0  |

The deterioration in the underwriting results for our personal insurance business in the first quarter of 2014 compared with the same period of 2013 was driven mainly by less profitable results in our homeowners business, due to a higher impact of catastrophes as well as a higher impact of non-catastrophe weather-related losses and fire losses. The impact of catastrophes represented 11.2 percentage points of the combined ratio for our personal insurance business in the first quarter of 2014 compared with 3.9 percentage points in the same period of 2013. Of the 3.9 percentage points impact of catastrophes in the first quarter of 2013, 2.6 percentage points related to an increase in estimated losses from Storm Sandy.

Our personal automobile business produced slightly unprofitable results in the first quarter of 2014 compared with profitable results in the same period of 2013. The deterioration in results in 2014 was primarily due to unprofitable results in the United States. Overall results in the first quarter of 2014 reflected a modest amount of unfavorable prior year loss development whereas results in the same period of 2013 reflected a modest amount of favorable prior year loss development. Results in the first quarter of 2014 were also adversely affected by a higher impact of weather-related losses.

Homeowners results were unprofitable in the first quarter of 2014 compared with highly profitable results in the same period of 2013. The unprofitable results in the first quarter of 2014 were due to a higher impact of catastrophes as well as a higher current accident year loss ratio excluding catastrophes, driven by an increase in weather-related losses and fire losses. Catastrophe losses represented 17.9 percentage points of the combined ratio for this class in the first quarter of 2014 compared with 6.1 percentage points in the same period of 2013.

Our other personal business produced profitable results in the first quarter of 2014 and 2013, but slightly more so in 2014. Our accident and health business produced modestly profitable results in the first quarter of 2014 and 2013. Results for our personal excess liability business were profitable in the first quarter of both years, but more so in 2014, and benefited from favorable prior year loss development. Our yacht business produced highly profitable results in the first quarter of both years.

**Table of Contents***Commercial Insurance*

Net premiums written from commercial insurance, which represented 47% of our premiums written in the first quarter of 2014, decreased by 1% in the first quarter of 2014 compared with the same period of 2013. Net premiums written for the classes of business within the commercial insurance segment were as follows:

|                         | Quarter Ended March 31 |                 | % Increase<br>(Decrease) |
|-------------------------|------------------------|-----------------|--------------------------|
|                         | 2014                   | 2013            |                          |
|                         | <i>(in millions)</i>   |                 |                          |
| Multiple peril          | \$ 261                 | \$ 272          | (4)%                     |
| Casualty                | 446                    | 448             |                          |
| Workers compensation    | 310                    | 299             | 4                        |
| Property and marine     | 408                    | 421             | (3)                      |
| <b>Total commercial</b> | <b>\$ 1,425</b>        | <b>\$ 1,440</b> | <b>(1)</b>               |

Net premiums written in our commercial insurance business in the first quarter of 2014 were flat in the United States and decreased modestly outside the United States. Overall, premium growth for our commercial insurance business in the first quarter of 2014 was constrained by lower renewal exposures and our continued efforts to secure adequate rates on renewal and new business in a market that continued to be competitive. Modest growth occurred in the workers compensation class, driven by new business, rate increases and a continued strong retention level, but premiums written were either flat or decreased modestly in other classes within our commercial insurance business. The positive overall rate environment for commercial insurance in the United States experienced in recent years continued in the first quarter of 2014. Overall, average renewal rates in the United States increased modestly in the first quarter of 2014 for our commercial insurance business, with increases occurring in all major classes. The rate environment outside the United States has not been as positive as in the United States and, as a result, overall average renewal rates outside the United States increased only slightly in the first quarter of 2014. Retention levels of our existing policyholders remained strong and were slightly higher in the first quarter of 2014 compared with the same period of 2013. In the first quarter of 2014, the average renewal exposure change was down slightly both inside and outside the United States. The amount of new business was up in the first quarter of 2014 compared with the same period in 2013, driven by an increase in the United States as more business is becoming available at adequate rates. New business was down modestly in the first quarter of 2014 outside the United States.

**Table of Contents**

Page 34

Our commercial insurance business produced highly profitable underwriting results in the first quarter of 2014 and 2013, but less so in 2014. The combined loss and expense ratios for the classes of business within the commercial insurance segment were as follows:

|                      | Quarter Ended March 31 |       |
|----------------------|------------------------|-------|
|                      | 2014                   | 2013  |
| Multiple peril       | 91.8%                  | 83.4% |
| Casualty             | 89.7                   | 93.2  |
| Workers compensation | 84.0                   | 89.0  |
| Property and marine  | 89.1                   | 64.7  |
| Total commercial     | 88.5                   | 81.9  |

The less profitable results in our commercial insurance business in the first quarter of 2014 compared with the same period of 2013 were due to a higher impact of catastrophes. Catastrophes had an unfavorable impact of 6.1 percentage points on the combined ratio for our commercial insurance business in the first quarter of 2014 compared with a favorable impact of 1.7 percentage points in the same period of 2013. The 1.7 percentage points favorable impact in the first quarter of 2013 reflected 2.1 percentage points related to a decrease in estimated losses from Storm Sandy. The current accident year loss ratio excluding catastrophes for our commercial insurance business decreased slightly in the first quarter of 2014 compared with the same period of 2013. Results in both periods benefited from significant favorable prior year loss development and our disciplined risk selection in recent years.

Multiple peril results were profitable in the first quarter of 2014 compared with highly profitable results in the same period of 2013. The less profitable results in the first quarter of 2014 were driven by results in the property component of this business, which produced highly profitable results in the first quarter of both years, but less so in 2014 due to a higher impact of catastrophes. In the multiple peril class overall, the impact of catastrophes represented 9.4 percentage points of the combined ratio in the first quarter of 2014. This compares with a favorable impact of catastrophes of 0.7 of a percentage point in the same period of 2013. The liability component of this business produced profitable results in the first quarter of both years, but slightly less so in 2014 due to a lower amount of favorable prior year loss development, offset in part by slightly improved current accident year results.

Results for our casualty business were profitable in the first quarter of 2014 and 2013, but more so in 2014. Results for the primary liability component were near breakeven in the first quarter of both 2014 and 2013. The automobile component of our casualty business produced modestly profitable results in the first quarter of 2014 compared with slightly profitable results in the same period of 2013. Results for the excess liability component were highly profitable in the first quarter of both 2014 and 2013. Results in both years benefited from substantial favorable prior year loss development. Our overall casualty results in the first quarter of 2014 experienced a lower amount of incurred losses related to toxic waste and asbestos claims compared to the same period of 2013. Our analysis of these exposures resulted in virtually no change in the estimate of our ultimate liabilities in the first quarter of 2014, whereas such losses represented 3.6 percentage points of the combined ratio for this class in the first quarter of 2013.

**Table of Contents**

Page 35

Workers compensation results were highly profitable in the first quarter of both 2014 and 2013, but more so in 2014. The more profitable results in the first quarter of 2014 were mainly due to improved current accident year results compared with the same period of 2013. Prior year loss reserve development was favorable in both periods. Results in both years reflected improved pricing and our disciplined risk selection during the past several years.

Property and marine results were highly profitable in the first quarter of 2014 and 2013, but substantially more so in 2013. The less profitable results in 2014 were primarily due to a significant unfavorable impact of catastrophes. Catastrophe losses had an unfavorable impact of 14.6 percentage points on the combined ratio for this class in the first quarter of 2014 compared with a favorable impact of 6.0 percentage points in the same period of 2013. The current accident year loss ratio excluding catastrophes was slightly higher in the first quarter of 2014 compared with the first quarter of 2013. Results in the first quarter of both years reflected favorable prior year loss development, but more so in 2013 mostly related to catastrophes.

*Specialty Insurance*

Net premiums written from specialty insurance, which represented 20% of our premiums written in the first quarter of 2014, decreased by 1% in the first quarter of 2014 compared with the same period of 2013. Net premiums written for the classes of business within the specialty insurance segment were as follows:

|                        | Quarter Ended March 31 |               | % Increase<br>(Decrease) |
|------------------------|------------------------|---------------|--------------------------|
|                        | 2014                   | 2013          |                          |
|                        | <i>(in millions)</i>   |               |                          |
| Professional liability | \$ 552                 | \$ 549        | 1%                       |
| Surety                 | 72                     | 83            | (13)                     |
| <b>Total specialty</b> | <b>\$ 624</b>          | <b>\$ 632</b> | <b>(1)</b>               |

Net premiums written in our professional liability business increased by 1% in the first quarter of 2014 compared with the same period of 2013. Net premiums written in the United States were modestly higher in the first quarter of 2014 compared with the same period in 2013. Net premiums written outside the United States were modestly lower in the first quarter of 2014 compared with the same period of 2013. Premium growth in the first quarter of 2014 reflected a slightly positive effect of our decision not to renew a reinsurance program, which expired July 1, 2013, that provided coverage for a portion of our professional liability business. Premium growth in the professional liability business remained constrained as we continued our focus on profitability in the pricing of renewal policies and due to limited opportunities to write suitably-priced new business, in what remains a competitive marketplace. Nevertheless, the overall rate environment remained positive, particularly in the United States. We continued to pursue rate increases on our professional liability business to address margin compression experienced in these classes of business in recent years. Retention levels for the classes within our professional liability business remained strong. Retention levels were modestly higher in the United States and substantially unchanged outside the United States in the first quarter of 2014 compared with those in the same period of 2013.

**Table of Contents**

Page 36

New business volume was near flat in the first quarter of 2014 compared with the same period of 2013, as a slight increase in new business in the United States was offset by a slight decrease outside the United States. The new business volume in the United States in the first quarter of 2014 reflected opportunities to write suitably-priced business in select classes of this business due to the positive pricing trends in the market over the last two years. However, new business volume remained somewhat constrained as rate levels in some customer segments were still not attractive and we continued to adhere to our underwriting discipline in a market environment which remained competitive. Average renewal rates for our professional liability business in the United States increased significantly in the first quarter of 2014 compared with the same period of 2013. Rate increases occurred in all major classes of this business, particularly in our directors and officers liability and employment practices liability classes. Overall, renewal rates outside the United States were up slightly in the first quarter of 2014 compared with the same period of 2013.

The decrease in net premiums written in our surety business was driven by a significant decline in premiums written outside the United States, due in large part to a decrease in premiums written in Latin America. Premiums written inside the United States in our surety business also declined in the first quarter of 2014, but to a lesser extent. The decreases in premiums written inside and outside the United States were mainly driven by a lower number of new contracts requiring a surety bond being awarded to our existing customers compared with the same period in 2013. The timing of contract awards to our customers can vary and, as a result, premium growth in our surety business varies from period to period.

Our specialty insurance business produced highly profitable underwriting results in the first quarter of 2014 and 2013. The combined loss and expense ratios for the classes of business within the specialty insurance segment were as follows:

|                        | Quarter Ended March 31 |       |
|------------------------|------------------------|-------|
|                        | 2014                   | 2013  |
| Professional liability | 84.6%                  | 92.4% |
| Surety                 | 122.9                  | 50.7  |
| Total specialty        | 88.9                   | 87.4  |

Our professional liability business produced highly profitable results in the first quarter of 2014 compared with profitable results in the same period of 2013. The more profitable results in 2014 were due to a higher amount of favorable prior year loss development and improved current accident year results compared with the same period of 2013.

Results for the directors and officers liability class were highly profitable in the first quarter of 2014 and 2013, but more so in 2014. Results in both years benefited from favorable prior year loss development. Results for the fidelity class were highly profitable in the first quarter of 2014 compared with profitable results in the same period of 2013. Results for the fidelity class in the first quarter of 2014 reflected a modest amount of favorable prior year loss development whereas results in the same period of 2013



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**Table of Contents**

Page 37

reflected unfavorable prior year loss development. Results for the employment practices liability class were slightly unprofitable in the first quarter of 2014 compared with highly unprofitable results in the same period of 2013. Results for this class in the first quarter of 2013 were adversely affected by unfavorable prior year loss development. Employment practices liability claims have been more numerous and protracted in recent years due primarily to the lingering effect of the economic downturn and resulting unemployment levels. Results for the errors and omissions liability class were highly unprofitable in the first quarter of 2014 compared with near breakeven results in the same period of 2013. Results in the first quarter of 2014 reflected unfavorable prior year loss development whereas results in the first quarter of 2013 reflected favorable prior year loss reserve development. Results for the fiduciary liability class were highly profitable in the first quarter of both 2014 and 2013; results in both years reflected favorable prior year loss development.

Our surety business produced highly unprofitable results in the first quarter of 2014 compared with highly profitable results in the same period of 2013. Results in the first quarter of 2014 were adversely impacted by one large loss outside the United States. Our surety business tends to be characterized by losses that are infrequent but have the potential to be highly severe.

*Reinsurance Assumed*

Net premiums written from our reinsurance assumed business, which is in runoff, were not significant in the first quarter of 2014 or 2013. This business produced breakeven results in the first quarter of 2014 compared with profitable results in the same period of 2013. Results in the first quarter of 2013 benefited from favorable prior year loss development.

**Catastrophe Risk Management**

Our property and casualty subsidiaries have exposure to losses caused by natural perils such as hurricanes and other windstorms, earthquakes, severe winter weather and brush fires as well as from man-made catastrophic events such as terrorism. The frequency and severity of catastrophes are inherently unpredictable.

The extent of losses from a catastrophe is a function of both the total amount of insured exposure in an area affected by the event and the severity of the event. We regularly assess our concentrations of risk in catastrophe exposed areas globally and have strategies and underwriting standards to manage these exposures through individual risk selection, subject to regulatory constraints, and through the purchase of catastrophe reinsurance coverage. We use catastrophe modeling and a risk concentration management tool to monitor and control our accumulations of potential losses in catastrophe exposed areas in the United States, such as California and the gulf and east coasts, as well as in catastrophe exposed areas in other countries. The information provided by the catastrophe modeling and the risk concentration management tool has resulted in our non-renewing or reducing our exposure on some accounts and refraining from writing others.

**Table of Contents**

Page 38

Catastrophe modeling generally relies on multiple inputs based on experience, science, engineering and history, and the selection of those inputs requires a significant amount of judgment. The modeling results may also fail to account for risks that are outside the range of normal probability or are otherwise unforeseen. Because of this, actual results may differ materially from those derived from our modeling exercises.

We also continue to actively explore and analyze credible scientific evidence, including the potential impact of global climate change, that may affect our ability to manage our exposure under the insurance policies we issue as well as the impact that laws and regulations intended to combat climate change may have on us.

Despite our efforts to manage our catastrophe exposure, the occurrence of one or more severe catastrophic events could have a material effect on the Corporation's results of operations, financial condition or liquidity.

**Loss Reserves**

Unpaid losses and loss expenses, also referred to as loss reserves, are the largest liability of our property and casualty subsidiaries.

Our loss reserves include case estimates for claims that have been reported and estimates for claims that have been incurred but not reported at the balance sheet date as well as estimates of the expenses associated with processing and settling all reported and unreported claims, less estimates of anticipated salvage and subrogation recoveries. Estimates are based upon past loss experience modified for current trends as well as prevailing economic, legal and social conditions. Our loss reserves are not discounted to present value.

We regularly review our loss reserves using a variety of actuarial techniques. We update the reserve estimates as historical loss experience develops, additional claims are reported and/or settled and new information becomes available. Any changes in estimates are reflected in operating results in the period in which the estimates are changed.

Incurred but not reported (IBNR) reserve estimates are generally calculated by first projecting the ultimate cost of all claims that have occurred and then subtracting reported losses and loss expenses. Reported losses include cumulative paid losses and loss expenses plus case reserves. The IBNR reserve includes a provision for claims that have occurred but have not yet been reported to us, some of which are not yet known to the insured, as well as a provision for future development on reported claims. A relatively large proportion of our net loss reserves, particularly for long tail liability classes, are reserves for IBNR losses. In fact, about 70% of our aggregate net loss reserves at March 31, 2014 were for IBNR losses.

**Table of Contents**

Page 39

Our gross case and IBNR loss reserves and related reinsurance recoverable by class of business were as follows:

| March 31, 2014              | Gross Loss Reserves |                  |                        | Reinsurance Recoverable | Net              |
|-----------------------------|---------------------|------------------|------------------------|-------------------------|------------------|
|                             | Case                | IBNR             | Total<br>(in millions) |                         | Loss Reserves    |
| <b>Personal insurance</b>   |                     |                  |                        |                         |                  |
| Automobile                  | \$ 269              | \$ 137           | \$ 406                 | \$ 15                   | \$ 391           |
| Homeowners                  | 471                 | 395              | 866                    | 57                      | 809              |
| Other                       | 344                 | 721              | 1,065                  | 89                      | 976              |
| <b>Total personal</b>       | <b>1,084</b>        | <b>1,253</b>     | <b>2,337</b>           | <b>161</b>              | <b>2,176</b>     |
| <b>Commercial insurance</b> |                     |                  |                        |                         |                  |
| Multiple peril              | 584                 | 1,213            | 1,797                  | 42                      | 1,755            |
| Casualty                    | 1,463               | 5,477            | 6,940                  | 388                     | 6,552            |
| Workers compensation        | 1,052               | 2,051            | 3,103                  | 284                     | 2,819            |
| Property and marine         | 786                 | 501              | 1,287                  | 412                     | 875              |
| <b>Total commercial</b>     | <b>3,885</b>        | <b>9,242</b>     | <b>13,127</b>          | <b>1,126</b>            | <b>12,001</b>    |
| <b>Specialty insurance</b>  |                     |                  |                        |                         |                  |
| Professional liability      | 1,254               | 5,888            | 7,142                  | 327                     | 6,815            |
| Surety                      | 35                  | 57               | 92                     | 11                      | 81               |
| <b>Total specialty</b>      | <b>1,289</b>        | <b>5,945</b>     | <b>7,234</b>           | <b>338</b>              | <b>6,896</b>     |
| <b>Total insurance</b>      | <b>6,258</b>        | <b>16,440</b>    | <b>22,698</b>          | <b>1,625</b>            | <b>21,073</b>    |
| <b>Reinsurance assumed</b>  | <b>152</b>          | <b>287</b>       | <b>439</b>             | <b>142</b>              | <b>297</b>       |
| <b>Total</b>                | <b>\$ 6,410</b>     | <b>\$ 16,727</b> | <b>\$ 23,137</b>       | <b>\$ 1,767</b>         | <b>\$ 21,370</b> |

| December 31, 2013         | Gross Loss Reserves |              |                        | Reinsurance Recoverable | Net           |
|---------------------------|---------------------|--------------|------------------------|-------------------------|---------------|
|                           | Case                | IBNR         | Total<br>(in millions) |                         | Loss Reserves |
| <b>Personal insurance</b> |                     |              |                        |                         |               |
| Automobile                | \$ 265              | \$ 141       | \$ 406                 | \$ 16                   | \$ 390        |
| Homeowners                | 414                 | 357          | 771                    | 56                      | 715           |
| Other                     | 345                 | 713          | 1,058                  | 90                      | 968           |
| <b>Total personal</b>     | <b>1,024</b>        | <b>1,211</b> | <b>2,235</b>           | <b>162</b>              | <b>2,073</b>  |

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|                         |                 |                  |                  |                 |                  |
|-------------------------|-----------------|------------------|------------------|-----------------|------------------|
| Commercial insurance    |                 |                  |                  |                 |                  |
| Multiple peril          | 598             | 1,190            | 1,788            | 43              | 1,745            |
| Casualty                | 1,565           | 5,398            | 6,963            | 387             | 6,576            |
| Workers compensation    | 1,023           | 2,047            | 3,070            | 277             | 2,793            |
| Property and marine     | 834             | 492              | 1,326            | 440             | 886              |
| <b>Total commercial</b> | <b>4,020</b>    | <b>9,127</b>     | <b>13,147</b>    | <b>1,147</b>    | <b>12,000</b>    |
| Specialty insurance     |                 |                  |                  |                 |                  |
| Professional liability  | 1,390           | 5,842            | 7,232            | 343             | 6,889            |
| Surety                  | 19              | 56               | 75               | 4               | 71               |
| <b>Total specialty</b>  | <b>1,409</b>    | <b>5,898</b>     | <b>7,307</b>     | <b>347</b>      | <b>6,960</b>     |
| <b>Total insurance</b>  | <b>6,453</b>    | <b>16,236</b>    | <b>22,689</b>    | <b>1,656</b>    | <b>21,033</b>    |
| Reinsurance assumed     | 169             | 288              | 457              | 146             | 311              |
| <b>Total</b>            | <b>\$ 6,622</b> | <b>\$ 16,524</b> | <b>\$ 23,146</b> | <b>\$ 1,802</b> | <b>\$ 21,344</b> |

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**Table of Contents**

Page 40

Loss reserves, net of reinsurance recoverable, increased by \$26 million during the first quarter of 2014. Loss reserves related to our insurance business increased by \$40 million during the first quarter of 2014, which reflected an increase of \$57 million related to catastrophe losses and a decrease of approximately \$25 million related to the effect of foreign currency translation due to the stronger U.S. dollar at March 31, 2014 compared with December 31, 2013. Loss reserves related to our reinsurance assumed business, which is in runoff, decreased by \$14 million.

The increase in our homeowners gross loss reserves during the first quarter of 2014 was driven by catastrophe-related losses, non-catastrophe weather-related losses and fire losses. The decrease in gross loss reserves in the professional liability classes was due to lower case reserves as a result of paid claim activity during the first quarter of 2014.

In establishing the loss reserves of our property and casualty subsidiaries, we consider facts currently known and the present state of the law and coverage litigation. Based on all information currently available, we believe that the aggregate loss reserves at March 31, 2014 were adequate to cover claims for losses that had occurred as of that date, including both those known to us and those yet to be reported. However, as discussed in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2013, there are significant uncertainties inherent in the loss reserving process. It is therefore possible that management's estimate of the ultimate liability for losses that had occurred as of March 31, 2014 may change, which could have a material effect on the Corporation's results of operations and financial condition.

Changes in loss reserve estimates are unavoidable because such estimates are subject to the outcome of future events. Loss trends vary and time is required for changes in trends to be recognized and confirmed. Reserve changes that increase previous estimates of ultimate cost are referred to as unfavorable or adverse development or reserve strengthening. Reserve changes that decrease previous estimates of ultimate cost are referred to as favorable development or reserve releases.

We estimate that we experienced overall favorable prior year development of about \$160 million during the first quarter of 2014 compared with favorable prior year development of about \$190 million in the same period of 2013, on loss reserves established as of the respective previous year end.

The favorable development in the first quarter of 2014 was primarily in the professional liability classes due to favorable loss experience related mainly to accident years 2007 and prior, in the commercial liability classes due to favorable loss experience related mainly to accident years 2012 and prior, and in the commercial property classes due mainly to lower than expected severity in the 2013 accident year. The favorable development in the first quarter of 2013 was primarily in the commercial property classes, partly due to lower than expected severity primarily in the 2012 accident year and, to a lesser extent, in the commercial liability classes due to continued favorable loss experience related mainly to accident years 2010 and prior, and in the professional liability classes due to favorable loss experience related mainly to accident years 2008 and prior.

**Table of Contents**

Page 41

**Investment Results**

Property and casualty investment income before taxes decreased by 3% in the first quarter of 2014 compared with the same period in 2013. The decrease was due to a decline in the average yield of our property and casualty subsidiaries' investment portfolio, partially offset by the impact of a slight increase in our average invested assets. The decrease in the average yield of the investment portfolio resulted from lower reinvestment yields on securities that we purchased to replace fixed maturities that matured, were redeemed by the issuer or were sold since the first quarter of 2013. While the property and casualty subsidiaries generated substantial operating cash flows in the last nine months of 2013 and the first quarter of 2014, average invested assets were impacted by substantial dividend distributions made by the property and casualty subsidiaries to Chubb during 2013. Our property and casualty subsidiaries held only a slightly higher amount of average invested assets in the first quarter of 2014 compared with the same period in 2013.

The effective tax rate on our investment income was 18.8% in the first quarter of 2014 compared with 17.9% in the same period of 2013. The effective tax rate fluctuates as the proportion of tax exempt investment income relative to total investment income changes from period to period.

On an after-tax basis, property and casualty investment income decreased by 4% in the first quarter of 2014 compared with the same period in 2013. The after-tax annualized yield on our property and casualty subsidiaries' investment portfolio was 2.80% and 2.93% in the first quarter of 2014 and 2013, respectively.

**Other Income and Charges**

Other income and charges, which includes miscellaneous income and expenses of the property and casualty subsidiaries, was not significant in the first quarter of 2014 and 2013.

**Corporate and Other**

Corporate and other comprises investment income earned on corporate invested assets, interest expense and other expenses not allocated to our operating subsidiaries and the results of our non-insurance subsidiaries.

Corporate and other produced a loss before taxes of \$60 million in the first quarter of 2014 compared with a loss of \$63 million for the same period of 2013.

**Table of Contents**

Page 42

**Realized Investment Gains and Losses**

Net realized investment gains and losses were as follows:

|  | Quarter Ended March 31 |        |
|--|------------------------|--------|
|  | 2014                   | 2013   |
|  | <i>(in millions)</i>   |        |
| Net realized gains (losses)            |                        |        |
| Fixed maturities                       | \$ (3)                 | \$ 11  |
| Equity securities                      | 66                     | 55     |
| Other invested assets                  | 53                     | 74     |
|  | 116                    | 140    |
| Other-than-temporary impairment losses |                        |        |
| Equity securities                      |                        | (2)    |
|  |                        | (2)    |
| Realized investment gains before tax   | \$ 116                 | \$ 138 |
| Realized investment gains after tax    | \$ 75                  | \$ 90  |

The net realized gains and losses of other invested assets represent primarily the aggregate of realized gain distributions to us from the limited partnerships in which we have an interest and changes in our equity in the net assets of those partnerships based on valuations provided to us by the manager of each partnership. Due to the timing of our receipt of valuation data from the investment managers, the value of these investments and any related realized gains and losses are generally reported on a one quarter lag.

The net realized gains of the limited partnerships reported in the first quarter of 2014 and 2013 primarily reflected the positive performance of the global equity and high yield investment markets in the fourth quarter of 2013 and 2012, respectively.

We regularly review invested assets that have a fair value less than cost to determine if an other-than-temporary decline in value has occurred. We have a monitoring process overseen by a committee of investment and accounting professionals that is responsible for identifying those securities to be specifically evaluated for a potential other-than-temporary impairment.

The determination of whether a decline in value of any investment is temporary or other than temporary requires the judgment of management. The assessment of other-than-temporary impairment of fixed maturities and equity securities is based on both quantitative criteria and qualitative information. A number of factors are considered including, but not limited to, the length of time and the extent to which the fair value has been less than the cost, the financial condition and near term prospects of the issuer, whether the issuer is current on contractually obligated interest and principal payments, general market conditions and industry or sector specific factors. The decision to recognize a decline in the value of a security carried at fair value as other than temporary rather than temporary has no impact on shareholders' equity.

**Table of Contents**

Page 43

In determining whether fixed maturities are other than temporarily impaired, we are required to recognize an other-than-temporary impairment loss when we conclude that we have the intent to sell or it is more likely than not that we will be required to sell an impaired fixed maturity before the security recovers to its amortized cost value or it is likely we will not recover the entire amortized cost value of an impaired security. If we have the intent to sell or it is more likely than not that we will be required to sell an impaired fixed maturity before the security recovers to its amortized cost value, the security is written down to fair value and the entire amount of the writedown is included in net income as a realized investment loss. For all other impaired fixed maturities, when the impairment is determined to be other than temporary, the impairment loss is separated into the amount representing the credit loss and the amount representing the loss related to all other factors. The amount of the impairment loss that represents the credit loss is included in net income as a realized investment loss and the amount of the impairment loss that relates to all other factors is included in other comprehensive income.

In determining whether equity securities are other than temporarily impaired, we consider our intent and ability to hold a security for a period of time sufficient to allow us to recover our cost. If a decline in the fair value of an equity security is deemed to be other than temporary, the security is written down to fair value and the amount of the writedown is included in net income as a realized investment loss.

**Capital Resources and Liquidity**

Capital resources and liquidity represent a company's overall financial strength and its ability to generate cash flows, borrow funds at competitive rates and raise new capital to meet operating and growth needs.

**Capital Resources**

Capital resources provide protection for policyholders, furnish the financial strength to support the business of underwriting insurance risks and facilitate continued business growth. At March 31, 2014, the Corporation had shareholders' equity of \$16.2 billion and total debt of \$3.3 billion.

Management regularly monitors the Corporation's capital resources. In connection with our long term capital strategy, Chubb from time to time contributes capital to its property and casualty subsidiaries. In addition, in order to satisfy capital needs as a result of any rating agency capital adequacy or other future rating issues, or in the event we were to need additional capital to make strategic investments in light of market opportunities, we may take a variety of actions, which could include the issuance of additional debt and/or equity securities. We believe that our strong financial position and current debt level provide us with the flexibility and capacity to obtain funds externally through debt or equity financings on both a short term and long term basis.



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**Table of Contents**

Page 44

In January 2013, the Board of Directors authorized the repurchase of up to \$1.3 billion of Chubb's common stock. Repurchases under this authorization were completed in January 2014. On January 30, 2014, the Board of Directors authorized the repurchase of up to \$1.5 billion of Chubb's common stock. During the first quarter of 2014, under these two authorizations we repurchased 4,720,726 shares of Chubb's common stock in open market transactions at a cost of \$409 million. As of March 31, 2014, \$1,198 million remained under the January 2014 authorization. This authorization has no expiration date. We expect to complete the repurchase of shares under this authorization by the end of January 2015, subject to market conditions and other factors.

**Ratings**

Chubb and its property and casualty insurance subsidiaries are rated by major rating agencies. These ratings reflect the rating agency's opinion of our financial strength, operating performance, strategic position and ability to meet our obligations to policyholders.

Credit ratings assess a company's ability to make timely payments of interest and principal on its debt. Financial strength ratings assess an insurer's ability to meet its financial obligations to policyholders.

Ratings are an important factor in establishing our competitive position in the insurance markets. There can be no assurance that our ratings will continue for any given period of time or that they will not be changed.

It is possible that one or more of the rating agencies may raise or lower our existing ratings in the future. If our credit ratings were downgraded, we might incur higher borrowing costs and might have more limited means to access capital. A downgrade in our financial strength ratings could adversely affect the competitive position of our insurance operations, including a possible reduction in demand for our products in certain markets.

**Liquidity**

Liquidity is a measure of a company's ability to generate sufficient cash flows to meet the short and long term cash requirements of its business operations.

The Corporation's liquidity requirements in the past have generally been met by funds from operations and we expect that funds from operations will continue to be sufficient to meet such requirements in the future. Liquidity requirements could also be met by funds received upon the maturity or sale of marketable securities in our investment portfolio. The Corporation also has the ability to borrow under its \$500 million credit facility and we believe we could issue debt or equity securities.

Our property and casualty operations provide liquidity in that insurance premiums are generally received months or even years before losses are paid under the policies purchased by such premiums. Cash receipts from operations, consisting of insurance premiums and investment income, provide funds to pay losses, operating expenses and dividends to Chubb. Cash receipts in excess of required cash outflows can be used to build the investment portfolio, with the expectation of generating additional investment income in the future.

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**Table of Contents**

Page 45

Our strong underwriting and investment results generated substantial positive operating cash flows in the first quarter of 2014 and 2013. The cash provided by the property and casualty subsidiaries' operating activities decreased modestly in the first quarter of 2014 compared with the same period of 2013. The positive impact of modestly higher premium collections and slightly lower loss payments was offset by the impact of modestly higher tax payments in the first quarter of 2014 compared with the same period of 2013. During the first quarter of 2014, the cash used by the property and casualty subsidiaries for financing activities (primarily the payment of dividends to Chubb) exceeded the cash provided by the property and casualty subsidiaries' operating activities by approximately \$150 million. In the first quarter of 2014, dividends paid to Chubb by the property and casualty subsidiaries increased by \$457 million compared with the comparable period of 2013 reflecting, in part, a difference in the timing of the payment of subsidiary dividends in 2013 and those paid and anticipated in 2014. During the first quarter of 2013, the cash provided by the operating activities of the property and casualty subsidiaries exceeded the cash used for financing activities by the property and casualty subsidiaries (primarily the payment of dividends to Chubb) by approximately \$330 million.

Our property and casualty subsidiaries maintain substantial investments in highly liquid, short term marketable securities. Accordingly, we do not anticipate selling long term fixed maturity investments to meet any liquidity needs.

Chubb's liquidity requirements primarily include the payment of dividends to shareholders and interest and principal on debt obligations. The declaration and payment of future dividends to Chubb's shareholders will be at the discretion of Chubb's Board of Directors and will depend upon many factors, including our operating results, financial condition, capital requirements and any regulatory constraints.

As a holding company, Chubb's ability to continue to pay dividends to shareholders and to satisfy its debt obligations relies on the availability of liquid assets, which is dependent in large part on the dividend paying ability of its property and casualty subsidiaries. The timing and amount of dividends paid by the property and casualty subsidiaries to Chubb may vary from year to year. In the United States, our property and casualty subsidiaries are subject to laws and regulations in the jurisdictions in which they operate that restrict the amount and timing of dividends they may pay within twelve consecutive months without the prior approval of regulatory authorities. The restrictions are generally based on net income and on certain levels of policyholders' surplus as determined in accordance with statutory accounting practices. Dividends in excess of such thresholds are considered extraordinary and require prior regulatory approval.

During the first quarter of 2014, the property and casualty subsidiaries paid dividends of \$561 million to Chubb. Whether any dividends the property and casualty subsidiaries may pay during the remainder of 2014 require regulatory approval will depend on the amount and timing of the dividend payments. As of March 31, 2014, the maximum aggregate dividend distribution that may be made by the subsidiaries to Chubb during the remainder of 2014 without prior regulatory approval was approximately \$1.5 billion.

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**Table of Contents**

Page 46

**Invested Assets**

The main objectives in managing our investment portfolios are to maximize after-tax investment income and total investment return while managing credit risk and interest rate risk in order to ensure that funds will be available to meet our insurance obligations. Investment strategies are developed based on many factors including underwriting results and our resulting tax position, regulatory requirements, fluctuations in interest rates and consideration of other market risks. Investment decisions are centrally managed by investment professionals based on guidelines established by management and approved by the boards of directors of Chubb and its respective operating companies.

Our investment portfolio primarily comprises high quality bonds, principally tax exempt securities, corporate bonds, mortgage-backed securities and U.S. Treasury securities, as well as foreign government and corporate bonds that support our operations outside the United States. The portfolio also includes equity securities, primarily publicly traded common stocks, and other invested assets, primarily private equity limited partnerships, all of which are held with the primary objective of capital appreciation.

Our objective is to achieve an appropriate mix of taxable and tax exempt securities in our portfolio to balance both investment and tax strategies. At March 31, 2014, 62% of our U.S. fixed maturity portfolio was invested in tax exempt securities. At March 31, 2014, about 70% of our tax exempt securities were rated Aa or better, with about 20% rated Aaa. The average rating of our tax exempt securities was Aa. While about 15% of our tax exempt securities were insured, the effect of insurance on the average credit rating of these securities was insignificant. The insured tax exempt securities in our portfolio have been selected based on the quality of the underlying credit and not the value of the credit insurance enhancement.

At March 31, 2014, 4% of our taxable fixed maturity portfolio was invested in U.S. government and government agency and authority obligations other than mortgage-backed securities and had an average rating of Aa. About 50% of the U.S. government and government agency and authority obligations other than mortgage-backed securities were U.S. Treasury securities with an average rating of Aaa and the remainder were taxable bonds issued by states, municipalities and political subdivisions within the United States with an average rating of Aa.

At March 31, 2014, 52% of our taxable fixed maturity portfolio consisted of corporate bonds that were issued by a diverse group of U.S. and foreign issuers and had an average rating of A. About 55% of our corporate bonds were issued by U.S. companies and about 45% were issued by foreign companies. Our foreign corporate bonds included \$62 million, \$13 million and \$10 million issued by companies, including banks, in Ireland, Spain and Italy, respectively. We held no bonds issued by companies in Greece or Portugal.

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**Table of Contents**

Page 47

At March 31, 2014, 36% of our taxable fixed maturity portfolio was invested in foreign government and government agency obligations, which had an average rating of Aa. The foreign government and government agency obligations consisted of high quality securities, primarily issued by national governments and, to a lesser extent, government agencies, regional governments and supranational organizations. The five largest sovereign issuers within our portfolio were Canada, Germany, the United Kingdom, Australia and Brazil, which collectively accounted for about 75% of our total foreign government and government agency obligations. Another 8% of our total foreign government and government agency obligations were issued by supranational organizations. We held no sovereign securities issued by Portugal, Ireland, Italy, Greece or Spain. We did not hold any foreign government or government agency fixed maturities that have third party guarantees.

At March 31, 2014, 8% of our taxable fixed maturity portfolio was invested in mortgage-backed securities. About 95% of the mortgage-backed securities were rated Aaa. About half of the remaining 5% were below investment grade. Of the Aaa rated securities, 86% were call protected, commercial mortgage-backed securities (CMBS). All of our CMBS were senior securities with the highest level of credit support. The other 14% of the Aaa rated securities were residential mortgage-backed securities, consisting of government agency pass-through securities guaranteed by a government agency or a government sponsored enterprise and collateralized mortgage obligations backed by single family home mortgages.

The net unrealized appreciation before tax of our fixed maturities and equity securities carried at fair value was \$2.2 billion at March 31, 2014 compared with net unrealized appreciation before tax of \$1.9 billion at December 31, 2013. Such unrealized appreciation is reflected in accumulated other comprehensive income, net of applicable deferred income taxes.

**Fair Values of Financial Instruments**

Fair values of financial instruments are determined by management using valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Fair values are generally measured using quoted prices in active markets for identical assets or liabilities or other inputs, such as quoted prices for similar assets or liabilities, that are observable either directly or indirectly. In those instances where observable inputs are not available, fair values are measured using unobservable inputs for the asset or liability. Unobservable inputs reflect our own assumptions about the assumptions that market participants would use in pricing the asset or liability and are developed based on the best information available in the circumstances. Fair value estimates derived from unobservable inputs are affected by the assumptions used, including the discount rates and the estimated amounts and timing of future cash flows. The derived fair value estimates cannot be substantiated by comparison to independent markets and are not necessarily indicative of the amounts that would be realized in a current market exchange.

**Table of Contents**

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

Level 1 Unadjusted quoted prices in active markets for identical financial instruments.

Level 2 Other inputs that are observable for the financial instrument, either directly or indirectly.

Level 3 Significant unobservable inputs.

The methods and assumptions used to estimate the fair values of financial instruments are as follows:

The carrying value of short term investments approximates fair value due to the short maturities of these investments.

Fair values of fixed maturities are determined by management, utilizing prices obtained from a third party, nationally recognized pricing service or, in the case of securities for which prices are not provided by a pricing service, from third party brokers. For fixed maturities that have quoted prices in active markets, market quotations are provided. For fixed maturities that do not trade on a daily basis, the pricing service and brokers provide fair value estimates using a variety of inputs including, but not limited to, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, bids, offers, reference data, prepayment rates and measures of volatility. Management reviews on an ongoing basis the reasonableness of the methodologies used by the relevant pricing service and brokers. In addition, management, using the prices received for the securities from the pricing service and brokers, determines the aggregate portfolio price performance and reviews it against applicable indices. If management believes that significant discrepancies exist, it will discuss these with the relevant pricing service or broker to resolve the discrepancies.

Fair values of equity securities are determined by management, utilizing quoted market prices.

Fair values of long term debt issued by Chubb are determined by management, utilizing prices obtained from a third party, nationally recognized pricing service.

At March 31, 2014 and December 31, 2013, a pricing service provided fair value amounts for approximately 99% of our fixed maturities. The prices we obtain from a pricing service and brokers generally are non-binding, but are reflective of current market transactions in the applicable financial instruments.

At March 31, 2014 and December 31, 2013, we held an insignificant amount of financial instruments in our investment portfolio for which a lack of market liquidity impacted our determination of fair value.

**Table of Contents**

Page 49

Item 4 Controls and Procedures

As of March 31, 2014, an evaluation of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures (as such term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) was performed under the supervision and with the participation of the Corporation's management, including Chubb's chief executive officer and chief financial officer. Based on that evaluation, the chief executive officer and chief financial officer concluded that the Corporation's disclosure controls and procedures were effective as of March 31, 2014.

During the quarter ended March 31, 2014, there were no changes in internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

**Table of Contents**

Page 50

## PART II. OTHER INFORMATION

## Item 1A Risk Factors

The Corporation's business is subject to a number of risks, including those identified in Item 1A of Chubb's Annual Report on Form 10-K for the year ended December 31, 2013, that could have a material effect on our business, results of operations, financial condition and/or liquidity and that could cause our operating results to vary significantly from fiscal period to fiscal period. The risks described in the Annual Report on Form 10-K are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also could have a material effect on our business, results of operations, financial condition and/or liquidity.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

The following table summarizes Chubb's stock repurchased each month in the quarter ended March 31, 2014:

| Period        | Total Number<br>of Shares<br>Purchased | Average<br>Price Paid<br>Per Share | Total Number of<br>Shares Purchased<br>as Part of<br>Publicly Announced<br>Plans or Programs | Maximum<br>Approximate<br>Dollar Value<br>of<br>Shares that<br>May<br>Yet Be Purchased<br>Under the<br>Plans<br>or Programs(a)<br><i>(in millions)</i> |
|---------------|--|------------------------------------|--|--|
| January 2014  | 1,187,069                              | \$ 90.46                           | 1,187,069  | \$ 1,500   |
| February 2014 | 2,799,557                              | 85.06                              | 2,799,557  | 1,262  |
| March 2014    | 734,100                                | 87.04                              | 734,100  | 1,198  |
| Total         | 4,720,726                              | 86.73                              | 4,720,726  |  |

- (a) On January 31, 2013, the Board of Directors authorized the repurchase of up to \$1.3 billion of Chubb's common stock. In January 2014, Chubb repurchased \$107 million of Chubb's common stock remaining under the January 31, 2013 authorization. On January 30, 2014, the Board of Directors authorized the repurchase of up to \$1.5 billion of Chubb's common stock. The January 30, 2014 authorization has no expiration date.

**Table of Contents**

Page 51

## Item 6 Exhibits

| Exhibit<br>Number | Description   |
|-------------------|---|
|                   | - Material Contracts  |
| 10.1              | Schedule of Salary Actions for Named Executive Officers incorporated by reference to Exhibit (10.1) of the registrant's Current Report on Form 8-K filed on March 4, 2014.  |
| 10.2              | Form of Performance Unit Award Agreement under The Chubb Corporation Long-Term Incentive Plan (2009) incorporated by reference to Exhibit (10.2) of the registrant's Current Report on Form 8-K filed on March 4, 2014. |
| 10.3              | Form of Restricted Stock Unit Agreement under The Chubb Corporation Long-Term Incentive Plan (2009) incorporated by reference to Exhibit (10.3) of the registrant's Current Report on Form 8-K filed on March 4, 2014.  |
| 10.4              | The Chubb Corporation Long-Term Incentive Plan (2014) incorporated by reference to Annex A of the registrant's definitive proxy statement for the Annual Meeting of Shareholders held on April 29, 2014.                |
|                   | - Rule 13a-14(a)/15d-14(a) Certifications   |
| 31.1              | Certification by John D. Finnegan filed herewith.   |
| 31.2              | Certification by Richard G. Spiro filed herewith.   |
|                   | - Section 1350 Certifications   |
| 32.1              | Certification by John D. Finnegan filed herewith.   |
| 32.2              | Certification by Richard G. Spiro filed herewith.   |
|                   | - Interactive Data File   |
| 101.INS           | XBRL Instance Document  |
| 101.SCH           | XBRL Taxonomy Extension Schema Document   |
| 101.CAL           | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.LAB           | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE           | XBRL Taxonomy Extension Presentation Linkbase Document  |
| 101.DEF           | XBRL Taxonomy Extension Definition Linkbase Document  |
|                   | SIGNATURES  |

Pursuant to the requirements of the Securities Exchange Act of 1934, The Chubb Corporation has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE CHUBB CORPORATION

(Registrant)

By: /s/ John J. Kennedy  
 John J. Kennedy  
 Senior Vice President and Chief Accounting Officer

Date: May 8, 2014