

TRICO BANCSHARES /  
Form 10-Q  
November 09, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**for the quarterly period ended: September 30, 2012**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**for the transition period from            to            .**

**Commission File Number: 000-10661**

**TriCo Bancshares**

**(Exact Name of Registrant as Specified in Its Charter)**

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**CALIFORNIA**  
(State or Other Jurisdiction of

**94-2792841**  
**(I.R.S. Employer**

**Incorporation or Organization)**

### 63 Constitution Drive

**Identification Number)**

Chico, California 95973

**(Address of Principal Executive Offices)(Zip Code)**

**(530) 898-0300**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).    ☒ Yes    ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company. See definitions of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

|                         |                   |   |
|-------------------------|-------------------|---|
| Large accelerated filer | Accelerated filer | x |
|-------------------------|-------------------|---|

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding for each of the issuer's classes of common stock, as of the latest practical date:

Common stock, no par value: 15,992,893 shares outstanding as of November 2, 2012

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TriCo Bancshares

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**FORWARD-LOOKING STATEMENTS**

This report on Form 10-Q contains forward-looking statements about TriCo Bancshares (the "Company") that are subject to the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on the current knowledge and belief of the Company's management ("Management") and include information concerning the Company's possible or assumed future financial condition and results of operations. When you see any of the words "believes", "expects", "anticipates", "estimates", or similar expressions, it may mean the Company is making forward-looking statements. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. The reader is directed to the Company's annual report on Form 10-K for the year ended December 31, 2011, and Part II, Item 1A of this report for further discussion of factors which could affect the Company's business and cause actual results to differ materially from those suggested by any forward-looking statement made in this report. Such Form 10-K and this report should be read to put any forward-looking statements in context and to gain a more complete understanding of the risks and uncertainties involved in the Company's business. Any forward-looking statement may turn out to be wrong and cannot be guaranteed. The Company does not intend to update any forward-looking statement after the date of this report.

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****TRICO BANCSHARES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(In thousands, except share data; unaudited)

|  | At September 30,<br>2012 | At December 31,<br>2011 |
|--|--------------------------|-------------------------|
| <b>Assets:</b>                               |                          |                         |
| Cash and due from banks                      | \$ 64,024                | \$ 73,652               |
| Cash at Federal Reserve and other banks      | 558,470                  | 563,623                 |
| Cash and cash equivalents                    | 622,494                  | 637,275                 |
| Securities available-for-sale                | 183,432                  | 229,223                 |
| Restricted equity securities                 | 9,647                    | 10,610                  |
| Loans held for sale                          | 14,937                   | 10,219                  |
| Loans  | 1,575,647                | 1,551,032               |
| Allowance for loan losses                    | (44,146)                 | (45,914)                |
| Total loans, net                             | 1,531,501                | 1,505,118               |
| Foreclosed assets, net                       | 10,185                   | 16,332                  |
| Premises and equipment, net                  | 24,083                   | 19,893                  |
| Cash value of life insurance                 | 50,742                   | 50,403                  |
| Interest receivable                          | 7,638                    | 7,312                   |
| Goodwill                                     | 15,519                   | 15,519                  |
| Other intangible assets, net                 | 1,144                    | 1,301                   |
| Mortgage servicing rights                    | 4,485                    | 4,603                   |
| Indemnification asset                        | 2,485                    | 4,405                   |
| Other assets                                 | 37,189                   | 43,384                  |
| Total assets                                 | \$ 2,515,481             | \$ 2,555,597            |
| <b>Liabilities and Shareholders' Equity:</b> |                          |                         |
| <b>Liabilities:</b>                          |                          |                         |
| <b>Deposits:</b>                             |                          |                         |
| Noninterest-bearing demand                   | \$ 592,529               | \$ 541,276              |
| Interest-bearing                             | 1,609,110                | 1,649,260               |
| Total deposits                               | 2,201,639                | 2,190,536               |
| Interest payable                             | 1,139                    | 1,674                   |
| Reserve for unfunded commitments             | 2,555                    | 2,740                   |
| Other liabilities                            | 32,449                   | 30,427                  |
| Other borrowings                             | 9,264                    | 72,541                  |
| Junior subordinated debt                     | 41,238                   | 41,238                  |

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|   |              |              |
|---|--------------|--------------|
| Total liabilities   | 2,288,284    | 2,339,156    |
| Commitments and contingencies (Note 18)   |              |              |
| Shareholders' equity:   |              |              |
| Common stock, no par value: 50,000,000 shares authorized; issued and outstanding: |              |              |
| 15,992,893 at September 30, 2012  | 85,088       |              |
| 15,978,958 at December 31, 2011   |              | 84,079       |
| Retained earnings   | 138,474      | 128,551      |
| Accumulated other comprehensive income, net of tax                                | 3,635        | 3,811        |
| Total shareholders' equity  | 227,197      | 216,441      |
| Total liabilities and shareholders' equity  | \$ 2,515,481 | \$ 2,555,597 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**Table of Contents****TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(In thousands, except per share data; unaudited)

|  | Three months ended<br>September 30, |           | Nine months ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2012                                | 2011      | 2012                               | 2011      |
| Interest and dividend income:                            |                                     |           |                                    |           |
| Loans, including fees                                    | \$ 25,530                           | \$ 21,987 | \$ 76,251                          | \$ 65,444 |
| Debt securities:   |                                     |           |                                    |           |
| Taxable  | 1,443                               | 2,132     | 4,790                              | 6,853     |
| Tax exempt   | 108                                 | 134       | 323                                | 410       |
| Dividends  | 12                                  | 6         | 39                                 | 20        |
| Interest bearing cash at Federal Reserve and other banks | 372                                 | 213       | 1,170                              | 646       |
| Total interest and dividend income                       | 27,465                              | 24,472    | 82,573                             | 73,373    |
| Interest expense:  |                                     |           |                                    |           |
| Deposits   | 1,106                               | 1,543     | 3,367                              | 5,172     |
| Other borrowings   | 395                                 | 610       | 1,602                              | 1,803     |
| Junior subordinated debt                                 | 333                                 | 312       | 1,003                              | 934       |
| Total interest expense                                   | 1,834                               | 2,465     | 5,972                              | 7,909     |
| Net interest income                                      | 25,631                              | 22,007    | 76,601                             | 65,464    |
| Provision for loan losses                                | 532                                 | 5,069     | 7,899                              | 17,631    |
| Net interest income after provision for loan losses      | 25,099                              | 16,938    | 68,702                             | 47,833    |
| Noninterest income:                                      |                                     |           |                                    |           |
| Service charges and fees                                 | 5,783                               | 5,584     | 17,890                             | 17,487    |
| Gain on sale of loans                                    | 1,430                               | 598       | 4,317                              | 1,818     |
| Commissions on sale of non-deposit investment products   | 803                                 | 542       | 2,464                              | 1,550     |
| Increase in cash value of life insurance                 | 450                                 | 450       | 1,350                              | 1,350     |
| Bargain purchase gain                                    |                                     | 7,575     |                                    | 7,575     |
| Other  | 661                                 | (26)      | 1,948                              | 2,544     |
| Total noninterest income                                 | 9,127                               | 14,723    | 27,969                             | 32,324    |
| Noninterest expense:                                     |                                     |           |                                    |           |
| Salaries and related benefits                            | 12,362                              | 11,930    | 37,614                             | 33,438    |
| Other  | 13,228                              | 8,943     | 35,258                             | 27,201    |
| Total noninterest expense                                | 25,590                              | 20,873    | 72,872                             | 60,639    |

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|                            |          |          |           |           |
|----------------------------|----------|----------|-----------|-----------|
| Income before income taxes | 8,636    | 10,788   | 23,799    | 19,518    |
| Provision for income taxes | 3,616    | 4,318    | 9,527     | 7,477     |
| Net income                 | \$ 5,020 | \$ 6,470 | \$ 14,272 | \$ 12,041 |
| Earnings per share:        |          |          |           |           |
| Basic                      | \$ 0.31  | \$ 0.40  | \$ 0.89   | \$ 0.76   |
| Diluted                    | \$ 0.31  | \$ 0.40  | \$ 0.89   | \$ 0.75   |
| Dividends per share        | \$ 0.09  | \$ 0.09  | \$ 0.27   | \$ 0.27   |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.



**Table of Contents****TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(In thousands; unaudited)

|   | Three months ended<br>September 30, |          | Nine months ended<br>September 30, |           |
|---|-------------------------------------|----------|------------------------------------|-----------|
|   | 2012                                | 2011     | 2012                               | 2011      |
| Net income  | \$ 5,020                            | \$ 6,470 | \$ 14,272                          | \$ 12,041 |
| Other comprehensive income, net of tax:                                   |                                     |          |                                    |           |
| Unrealized holding gains (losses) on securities arising during the period | 98                                  | 824      | (176)                              | 2,158     |
| Other comprehensive income (loss)   | 98                                  | 824      | (176)                              | 2,158     |
| Comprehensive income  | \$ 5,118                            | \$ 7,294 | \$ 14,096                          | \$ 14,199 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

(In thousands, except share and per share data; unaudited)

|  | Shares of<br>Common<br>Stock | Common<br>Stock | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Total      |
|--|------------------------------|-----------------|----------------------|---|------------|
| Balance at December 31, 2010           | 15,860,138                   | \$ 81,554       | \$ 117,533           | \$ 1,310  | \$ 200,397 |
| Net income                             |                              |                 | 12,041               |   | 12,041     |
| Other comprehensive income             |                              |                 |                      | 2,158   | 2,158      |
| Stock option expense                   |                              | 553             |                      |   | 553        |
| Stock options exercised                | 296,250                      | 2,428           |                      |   | 2,428      |
| Tax benefit of stock options exercised |                              | 296             |                      |   | 296        |
| Repurchase of common stock             | (177,430)                    | (915)           | (1,830)              |   | (2,745)    |
| Dividends paid (\$0.27 per share)      |                              |                 | (4,304)              |   | (4,304)    |
| Balance at September 30, 2011          | 15,978,958                   | \$ 83,916       | \$ 123,440           | \$ 3,468  | \$ 210,824 |
| Balance at December 31, 2011           | 15,978,958                   | \$ 84,079       | \$ 128,551           | \$ 3,811  | \$ 216,441 |
| Net income                             |                              |                 | 14,272               |   | 14,272     |
| Other comprehensive loss               |                              |                 |                      | (176)   | (176)      |
| Stock option expense                   |                              | 800             |                      |   | 800        |
| Stock options exercised                | 17,000                       | 204             |                      |   | 204        |
| Tax benefit of stock options exercised |                              | 21              |                      |   | 21         |
| Repurchase of common stock             | (3,065)                      | (16)            | (32)                 |   | (48)       |

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|                                   |         |         |
|-----------------------------------|---------|---------|
| Dividends paid (\$0.27 per share) | (4,317) | (4,317) |
|-----------------------------------|---------|---------|

|                               |            |           |            |          |            |
|-------------------------------|------------|-----------|------------|----------|------------|
| Balance at September 30, 2012 | 15,992,893 | \$ 85,088 | \$ 138,474 | \$ 3,635 | \$ 227,197 |
|-------------------------------|------------|-----------|------------|----------|------------|

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands; unaudited)

|   | For the nine months ended September 30, |           |
|---|---|-----------|
|   | 2012                                    | 2011      |
| Operating activities:   |   |           |
| Net income  | \$ 14,272                               | \$ 12,041 |
| Adjustments to reconcile net income to net cash provided by operating activities: |   |           |
| Depreciation of premises and equipment, and amortization                          | 3,221                                   | 2,433     |
| Amortization of intangible assets   | 157                                     | 125       |
| Provision for loan losses   | 7,899                                   | 17,631    |
| Amortization of investment securities premium, net                                | 907                                     | 1,025     |
| Originations of loans for resale  | (162,082)                               | (87,677)  |
| Proceeds from sale of loans originated for resale                                 | 160,286                                 | 82,956    |
| Gain on sale of loans   | (4,317)                                 | (1,818)   |
| Change in market value of mortgage servicing rights                               | 1,513                                   | 1,022     |
| Provision for losses on foreclosed assets   | 1,520                                   | 1,393     |
| (Gain) loss on sale of foreclosed assets  | (364)                                   | (467)     |
| Loss on disposal of fixed assets  | 404                                     | 15        |
| Increase in cash value of life insurance  | (1,350)                                 | (1,350)   |
| Gain on life insurance death benefit  | (600)                                   |           |
| Proceeds from life insurance  | 1,611                                   |           |
| Stock option vesting expense  | 800                                     | 553       |
| Stock option excess tax benefits  | (21)                                    | (296)     |
| Bargain purchase gain   |   | (7,575)   |
| Change in reserve for unfunded commitments  | (185)                                   |           |
| Change in:  |   |           |
| Interest receivable   | (326)                                   | (266)     |
| Interest payable  | (535)                                   | (336)     |
| Other assets and liabilities, net   | 9,563                                   | 3,258     |
| Net cash from operating activities  | 32,373                                  | 22,667    |
| Investing activities:   |   |           |
| Proceeds from maturities of securities available-for-sale                         | 58,395                                  | 57,479    |
| Purchases of securities available-for-sale  | (13,815)                                | (25,456)  |
| Redemption (purchase) of restricted equity securities, net                        | 963                                     | (65)      |
| Loan principal (increases) decreases, net   | (40,098)                                | (9,112)   |
| Proceeds from sale of foreclosed assets   | 11,281                                  | 5,168     |
| Improvements of foreclosed assets   | (474)                                   |           |
| Proceeds from sale of premises and equipment                                      | 33                                      | 1         |
| Purchases of premises and equipment   | (7,077)                                 | (2,505)   |
| Cash received from acquisitions   |   | 80,706    |
| Net cash from investing activities  | 9,208                                   | 106,216   |
| Financing activities:   |   |           |
| Net increase in deposits  | 11,103                                  | 28,151    |
| Net change in other borrowings  | (63,277)                                | (1,139)   |
| Stock option excess tax benefits  | 21                                      | 296       |
| Repurchase of common stock  | (48)                                    | (753)     |

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|   |            |            |
|---|------------|------------|
| Dividends paid  | (4,317)    | (4,304)    |
| Exercise of stock options   | 156        | 436        |
| Net cash (used in) from financing activities  | (56,362)   | 22,687     |
| Net change in cash and cash equivalents   | (14,781)   | 151,570    |
| Cash and cash equivalents at beginning of period  | 637,275    | 371,066    |
| Cash and cash equivalents at end of period  | \$ 622,494 | \$ 522,636 |
| Supplemental disclosure of noncash activities:  |            |            |
| Loans transferred to other real estate owned  | \$ 5,816   | \$ 5,638   |
| Change in unrealized gain on securities available for sale  | \$ (304)   | \$ 3,724   |
| Market value of shares tendered by employees in-lieu of cash to pay for exercise options and/or related taxes | \$ 48      | \$ 1,992   |
| Supplemental disclosure of cash flow activity:  |            |            |
| Cash paid for interest expense  | \$ 6,507   | \$ 8,245   |
| Cash paid for income taxes  | \$ 7,320   | \$ 9,725   |
| Assets acquired in acquisition  |            | \$ 270,304 |
| Liabilities acquired in acquisition   |            | \$ 262,729 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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### **NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

#### **Note 1 Summary of Significant Accounting Policies**

##### **Description of Business**

TriCo Bancshares is a California corporation organized to act as a bank holding company for Tri Counties Bank. The Bank is a state-chartered financial institution that is engaged in the general commercial banking business in the California counties of Butte, Contra Costa, Del Norte, Fresno, Glenn, Kern, Lake, Lassen, Madera, Mendocino, Merced, Napa, Nevada, Placer, Sacramento, Shasta, Siskiyou, Stanislaus, Sutter, Tehama, Tulare, Yolo and Yuba. Tri Counties Bank currently operates from 41 traditional branches and 27 in-store branches. The Company also formed two subsidiary business trusts, TriCo Capital Trust I and TriCo Capital Trust II, to issue trust preferred securities.

##### **Basis of Presentation**

The following unaudited condensed financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. In the opinion of Management, all adjustments, consisting solely of normal recurring adjustments, considered necessary for a fair presentation of results for the interim periods presented have been included. These interim condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company's 2011 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2012.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned financial subsidiary, Tri Counties Bank. All significant intercompany balances and transactions have been eliminated. TriCo Capital Trust I and TriCo Capital Trust II, which were formed solely for the purpose of issuing trust preferred securities, are unconsolidated subsidiaries as the Company is not the primary beneficiary of the trusts and they are not considered variable interest entities. Operating results for the three and nine months ended September 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012. Certain amounts in the consolidated financial statements for the year ended December 31, 2011 and for the three and nine months ended September 30, 2011 may have been reclassified to conform to the presentation of the condensed consolidated financial statements in 2012.

##### **Use of Estimates in the Preparation of Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, the Company evaluates its estimates, including those related to the adequacy of the allowance for loan losses, investments, intangible assets, income taxes and contingencies. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The allowance for loan losses, goodwill and other intangible assets, income taxes, fair value of assets acquired and liabilities assumed in business combinations, and the valuation of mortgage servicing rights are the only accounting estimates that materially affect the Company's consolidated financial statements.

As described in Note 2, the Bank assumed the banking operations of a failed financial institutions from the FDIC under whole bank purchase agreements. The acquired assets and assumed liabilities were measured at estimated fair value values as required by Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 805, Business Combinations. The Company made significant estimates and exercised significant judgment in accounting for the acquisitions. The Company determined loan fair values based on loan file reviews, loan risk ratings, appraised collateral values, expected cash flows and historical loss factors. Foreclosed assets were primarily valued based on appraised values of the repossessed loan collateral. An identifiable intangible was also recorded representing the fair value of the core deposit customer base based on an evaluation of the cost of such deposits relative to alternative funding sources. The fair value of time deposits and borrowings were determined based on the present value of estimated future cash flows using current rates as of the acquisition date.

##### **Significant Group Concentration of Credit Risk**

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The Company grants agribusiness, commercial, consumer, and residential loans to customers located throughout the northern San Joaquin Valley, the Sacramento Valley and northern mountain regions of California. The Company has a diversified loan portfolio within the business segments located in this geographical area. The Company currently classifies all its operation into one business segment that it denotes as community banking.

### **Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks and federal funds sold.

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### **Investment Securities**

The Company classifies its debt and marketable equity securities into one of three categories: trading, available-for-sale or held-to-maturity. Trading securities are bought and held principally for the purpose of selling in the near term. Held-to-maturity securities are those securities which the Company has the ability and intent to hold until maturity. All other securities not included in trading or held-to-maturity are classified as available-for-sale. During the nine months ended September 30, 2012 and the year ended December 31, 2011, the Company did not have any securities classified as either held-to-maturity or trading. Available-for-sale securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available-for-sale securities are reported as a separate component of other accumulated comprehensive income (loss) in shareholders' equity until realized. Premiums and discounts are amortized or accreted over the life of the related investment security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses are derived from the amortized cost of the security sold.

The Company assesses other-than-temporary impairment ( OTTI ) based on whether it intends to sell a security or if it is likely that the Company would be required to sell the security before recovery of the amortized cost basis of the investment, which may be maturity. For debt securities, if we intend to sell the security or it is likely that we will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If we do not intend to sell the security and it is not likely that we will be required to sell the security but we do not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ( OCI ). Impairment losses related to all other factors are presented as separate categories within OCI. The accretion of the amount recorded in OCI increases the carrying value of the investment and does not affect earnings. If there is an indication of additional credit losses the security is re-evaluated according to the procedures described above. No OTTI losses were recognized during the nine months ended September 30, 2012 and the year ended December 31, 2011.

### **Restricted Equity Securities**

Restricted equity securities represent the Company's investment in the stock of the Federal Home Loan Bank of San Francisco ( FHLB ) and are carried at par value, which reasonably approximates its fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Company may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

### **Loans Held for Sale**

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors of current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to noninterest income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Company. Gains or losses on the sale of loans that are held for sale are recognized at the time of the sale and determined by the difference between net sale proceeds and the net book value of the loans less the estimated fair value of any retained mortgage servicing rights.

### **Loans and Allowance for Loan Losses**

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct

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loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan's yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.



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An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating. During the three months ended March 31, 2012, management changed some of the assumptions utilized in the Allowance for Loan Losses estimate calculation. These changes were intended to more accurately reflect the current risk in the loan portfolio and to better estimate the losses inherent but not yet quantifiable. These changes included the conversion to a historical loss migration analysis intended to better determine the appropriate formula reserve ratio by loan category and risk rating, the addition of an environmental factor related to the delinquency rate of loans not classified as impaired by loan category, the elimination of an unspecified reserve allocation previously intended to account for imprecision inherent in the overall calculation, and the reclassification of risk rating of certain consumer loans based on current credit score in an attempt to better identify the risk in the portfolio. The financial effect of these changes resulted in a net reduction in the calculated Allowance for Loan Losses of \$1,388,000 during the three months ended March 31, 2012. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated loan portfolio as a whole. The allowance for originated loans is included in the allowance for loan losses.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) Topic 805, *Business Combinations*. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and*

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*Debt Securities Acquired with Deteriorated Credit Quality.* Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present

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value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite Community Bank ( Granite ) and Citizens Bank of Northern California ( Citizens ).

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, *Receivables – Nonrefundable Fees and Other Costs*, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

When referring to PNCI and PCI loans we will use the terms nonaccretable difference , accretable yield , or purchase discount . Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs . Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as covered or noncovered . Covered loans refer to loans covered by a Federal Deposit Insurance Corporation ( FDIC ) loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

## **Foreclosed Assets**

Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value less estimated costs to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense. Gain or loss on sale of foreclosed assets is included in noninterest income. Foreclosed assets that are not subject to a FDIC loss-share agreement are referred to as noncovered foreclosed assets.

Foreclosed assets acquired through FDIC-assisted acquisitions that are subject to a FDIC loss-share agreement, and all assets acquired via foreclosure of covered loans are referred to as covered foreclosed assets. Covered foreclosed assets are reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered foreclosed assets at the loan's carrying value, inclusive of the acquisition date fair value discount.

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Covered foreclosed assets are initially recorded at estimated fair value less estimated costs to sell on the acquisition date based on similar market comparable valuations less estimated selling costs. Any subsequent valuation adjustments due to declines in fair value will be charged to noninterest expense, and will be mostly offset by noninterest income representing the corresponding increase to the FDIC indemnification asset for the offsetting loss reimbursement amount. Any recoveries of previous valuation adjustments will be credited to noninterest expense with a corresponding charge to noninterest income for the portion of the recovery that is due to the FDIC.

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### **Premises and Equipment**

Land is carried at cost. Land improvements, buildings and equipment, including those acquired under capital lease, are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expenses are computed using the straight-line method over the estimated useful lives of the related assets or lease terms. Asset lives range from 3-10 years for furniture and equipment and 15-40 years for land improvements and buildings.

### **Goodwill and Other Intangible Assets**

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Goodwill and other intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment.

The Company has an identifiable intangible asset consisting of core deposit intangibles (CDI). CDI are amortized over their respective estimated useful lives, and reviewed for impairment.

### **Impairment of Long-Lived Assets and Goodwill**

Long-lived assets, such as premises and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheet.

As of December 31 of each year, goodwill is tested for impairment, and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset's fair value. This determination is made at the reporting unit level. The Company may choose to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then goodwill is deemed not to be impaired. However, if the Company concludes otherwise, or if the Company elected not to first assess qualitative factors, then the Company performs the first step of a two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. Second, if the carrying amount of the reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Currently, and historically, the Company is comprised of only one reporting unit that operates within the business segment it has identified as community banking.

### **Mortgage Servicing Rights**

Mortgage servicing rights (MSR) represent the Company's right to a future stream of cash flows based upon the contractual servicing fee associated with servicing mortgage loans. Our MSR arise from residential mortgage loans that we originate and sell, but retain the right to service the loans. The net gain from the retention of the servicing right is included in gain on sale of loans in noninterest income when the loan is sold. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. MSR are included in other assets. Servicing fees are recorded in noninterest income when earned.

We account for MSR at fair value. The determination of fair value of our MSR requires management judgment because they are not actively traded. The determination of fair value for MSR requires valuation processes which combine the use of discounted cash flow models and extensive analysis of current market data to arrive at an estimate of fair value. The cash flow and prepayment assumptions used in our

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discounted cash flow model are based on empirical data drawn from the historical performance of our MSR, which we believe are consistent with assumptions used by market participants valuing similar MSR, and from data obtained on the performance of similar MSR. The key assumptions used in the valuation of MSR include mortgage prepayment speeds and the discount rate. These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The key risks inherent with MSR are prepayment speed and changes in interest rates. The Company uses an independent third party to determine fair value of MSR.

### **Indemnification Asset**

The Company has elected to account for amounts receivable under loss-share agreements with the FDIC as indemnification assets in accordance with FASB ASC Topic 805, *Business Combinations*. FDIC indemnification assets are initially recorded at fair value, based on

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the discounted value of expected future cash flows under the loss-share agreements. The difference between the fair value and the undiscounted cash flows the Company expects to collect from the FDIC will be accreted into noninterest income over the life of the FDIC indemnification asset. FDIC indemnification assets are reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolios. These adjustments are measured on the same basis as the related covered loans and covered other real estate owned. Any increases in cash flow of the covered assets over those expected will reduce the FDIC indemnification asset and any decreases in cash flow of the covered assets under those expected will increase the FDIC indemnification asset. Increases and decreases to the FDIC indemnification asset are recorded as adjustments to noninterest income.

### **Reserve for Unfunded Commitments**

The reserve for unfunded commitments is established through a provision for losses unfunded commitments charged to noninterest expense. The reserve for unfunded commitments is an amount that Management believes will be adequate to absorb probable losses inherent in existing commitments, including unused portions of revolving lines of credits and other loans, standby letters of credits, and unused deposit account overdraft privilege. The reserve for unfunded commitments is based on evaluations of the collectability, and prior loss experience of unfunded commitments. The evaluations take into consideration such factors as changes in the nature and size of the loan portfolio, overall loan portfolio quality, loan concentrations, specific problem loans and related unfunded commitments, and current economic conditions that may affect the borrower's or depositor's ability to pay.

### **Income Taxes**

The Company's accounting for income taxes is based on an asset and liability approach. The Company recognizes the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the future tax consequences that have been recognized in its financial statements or tax returns. The measurement of tax assets and liabilities is based on the provisions of enacted tax laws.

### **Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

### **Geographical Descriptions**

For the purpose of describing the geographical location of the Company's loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the state south of Stockton, to and including, Bakersfield; and southern California as that area of the state south of Bakersfield.

### **Reclassifications**

Certain amounts reported in previous consolidated financial statements have been reclassified to conform to the presentation in this report. These reclassifications did not affect previously reported net income or total shareholders' equity.

### **Recent Accounting Pronouncements**

FASB issued ASU No. 2011-03, *Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements*. This Update is intended to improve financial reporting of repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. ASU 2011-03 removes from the assessment of effective control (i) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (ii) the collateral maintenance guidance related to that criterion. ASU 2011-03 was adopted by the Company on January 1, 2012 and did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. ASU 2011-04 amends Topic 820, Fair Value Measurements and Disclosures, to converge the fair value measurement guidance in U.S. generally accepted accounting principles and International Financial Reporting Standards. ASU 2011-04 clarifies the application of existing fair value measurement requirements, changes certain principles in Topic 820 and requires additional fair value disclosures. ASU 2011-04 is effective for annual periods beginning after December 15, 2011, and did not have a significant impact on the Company's consolidated financial statements.

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FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. ASU 2011-05 amends Topic 220, Comprehensive Income, to require that all nonowner changes in stockholders' equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. Additionally, ASU 2011-05 requires entities to present, on the face of the financial statements, reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement or statements where the components of net income and the components of other comprehensive income are presented. The option to present components of other comprehensive income as part of the statement of changes in stockholders' equity was eliminated. ASU 2011-05 is effective for annual periods beginning after December 15, 2011, and did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU 2011-08, *Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment*. ASU 2011-08 amends Topic 350, Intangibles – Goodwill and Other, to give entities the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the



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reporting unit and comparing the fair value with the carrying amount of the reporting unit. ASU 2011-08 is effective for annual and interim impairment tests beginning after December 15, 2011, and did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. ASU 2011-11 requires an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Update is not expected to have a significant impact on the Company's consolidated financial statements.

FASB issued ASU 2011-12, *Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*. ASU 2011-12 updates and supersedes certain pending paragraphs relating to the presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income. This Update is effective concurrent with ASU 2011-05, and did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU No. 2012-06, *Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution*. ASU 2012-06 requires that when a reporting entity recognizes an indemnification asset (in accordance with Subtopic 805-20) as a result of a government-assisted acquisition of a financial institution and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs (as a result of a change in cash flows expected to be collected on the assets subject to indemnification), the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement (that is, the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets). This Update is effective for annual and interim impairment tests beginning after December 15, 2012, and is not expected to have a significant impact on the Company's consolidated financial statements.

**Table of Contents****Note 2 Business Combinations**

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California ( Citizens ), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing. With this agreement, the Bank added one administration building and seven traditional bank branches, including two in Grass Valley, and one in each of Nevada City, Penn Valley, Lake of the Pines, Truckee, and Auburn, California. This acquisition is consistent with the Bank's community banking expansion strategy and provides further opportunity to fill in the Bank's market presence in the Northern California market.

The assets acquired and liabilities assumed for the Citizens acquisition have been accounted for under the acquisition method of accounting (formerly the purchase method). The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the acquisition date. The fair values of the assets acquired and liabilities assumed were determined based on the requirements of the Fair Value Measurements and Disclosures topic of the FASB ASC. The tax treatment of FDIC assisted acquisitions is complex and subject to interpretations that may result in future adjustments of deferred taxes as of the acquisition date. The terms of the agreement provide for the FDIC to indemnify the Bank against claims with respect to liabilities of Citizens not assumed by the Bank and certain other types of claims identified in the agreement. The application of the acquisition method of accounting resulted in the recognition of a bargain purchase gain of \$7,575,000 in the Citizens acquisition.

A summary of the net assets received in the Citizens acquisition, at their estimated fair values, is presented below:

| (In thousands)                                   | Citizens<br>September 23, 2011 |
|--|--------------------------------|
| <b>Asset acquired:</b>                           |                                |
| Cash and cash equivalents                        | \$ 80,707                      |
| Securities available-for-sale                    | 9,353                          |
| Restricted equity securities                     | 1,926                          |
| Loans  | 167,484                        |
| Core deposit intangible                          | 898                            |
| Foreclosed assets                                | 8,412                          |
| Other assets                                     | 1,524                          |
| <b>Total assets acquired</b>                     | <b>\$ 270,304</b>              |
| <b>Liabilities assumed:</b>                      |                                |
| Deposits   | \$ 239,899                     |
| Other borrowings                                 | 22,038                         |
| <b>Other liabilities</b>                         | <b>792</b>                     |
| <b>Total liabilities assumed</b>                 | <b>262,729</b>                 |
| <b>Net assets acquired/bargain purchase gain</b> | <b>\$ 7,575</b>                |

In FDIC-assisted transactions, only certain assets and liabilities are transferred to the acquirer and, depending on the nature and amount of the acquirer's bid, the FDIC may be required to make a cash payment to the acquirer. In the Citizens acquisition, net assets with a cost basis of \$26,682,000 were transferred to the Bank. In the Citizens acquisition, the Company recorded a bargain purchase gain of \$7,575,000 representing the excess of the estimated fair value of the assets acquired over the estimated fair value of the liabilities assumed.

A summary of the estimated fair value adjustments resulting in the bargain purchase gain in the Citizens acquisition are presented below:

| (In thousands) | Citizens<br>September 23, 2011 |
|----------------|--------------------------------|
|----------------|--------------------------------|

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|                                 |              |
|---------------------------------|--------------|
| Cost basis net assets acquired  | \$ 26,682    |
| Cash payment received from FDIC | 44,140       |
| Fair value adjustments:         |              |
| Cash and cash equivalents       | 539          |
| Loans                           | (57,745)     |
| Foreclosed assets               | (5,609)      |
| Core deposit intangible         | 898          |
| Deposits                        | (382)        |
| Borrowings                      | (28)         |
| Other                           | (920)        |
| <br>Bargain purchase gain       | <br>\$ 7,575 |

The Bank acquired only certain assets and assumed certain liabilities of Citizens. A significant portion of Citizens' operations, its facilities and its central operations and administrative functions were not retained by the Bank. Therefore, disclosure of supplemental pro forma financial information, especially prior period comparison is deemed neither practical nor meaningful given the troubled nature of Citizens prior to the date of acquisition. The Bank did not immediately acquire all the banking facilities, furniture or equipment of Citizens as part of the purchase and assumption agreement. However, the Bank had the option to lease the real estate and purchase the furniture and equipment from the FDIC. The term of this option expired 90 days from the acquisition date. Prior to the expiration of the option, the Bank agreed to purchase essentially all of the furniture and equipment, and assume all of the property leases except for the administration building and Citizen's Auburn branch. During the three months ended March 31, 2012, the Bank transferred the operations of Citizen's Auburn branch to the Bank's existing branch in Auburn, and vacated the Citizen's administration building.

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The Company identified the loans acquired in the Citizens acquisition as either PNCI or PCI loans. The Company identified certain of the Citizens PCI loans as having cash flows that were not reasonably estimable and elected to place these loans in nonaccrual status under the cash basis method for income recognition (PCI cash basis loans). The Company elected to use the ASC 310-30 pooled method of accounting for all other Citizens PCI loans (PCI other loans).

The following table presents a reconciliation of the undiscounted contractual cash flows, nonaccretable difference, accretable yield, fair value, purchase discount, and principal balance of loans for the various categories of Citizens PNCI and PCI loans as of the acquisition date. For PCI loans, the purchase discount does not necessarily represent cash flows to be collected as a portion of it is a nonaccretable difference:

| (In thousands)  | Citizens Loans September 23, 2011 |           |                |            |
|---|-----------------------------------|-----------|----------------|------------|
|   | PNCI                              | PCI other | PCI cash basis | Total      |
| Undiscounted contractual cash flows   | \$ 230,106                        | \$ 69,346 | \$ 35,205      | \$ 334,657 |
| Undiscounted cash flows not expected to be collected (nonaccretable difference) |                                   | (26,846)  | (24,517)       | (51,363)   |
| Undiscounted cash flows expected to be collected                                | 230,106                           | 42,500    | 10,688         | 283,294    |
| Accretable yield at acquisition   | (105,664)                         | (10,146)  |                | (115,810)  |
| Estimated fair value of loans acquired at acquisition                           | 124,442                           | 32,354    | 10,688         | 167,484    |
| Purchase discount   | 20,364                            | 23,207    | 14,174         | 57,745     |
| Principal balance loans acquired  | \$ 144,806                        | \$ 55,561 | \$ 24,862      | \$ 225,229 |

In estimating the fair value of Citizens PNCI loans at the acquisition date, the Company calculated the contractual amount and timing of undiscounted principal and interest payments on an individual loan basis and then discounted those cash flows using an appropriate market rate of interest adjusted for liquidity and credit loss risks inherent in each loan. The Citizens PNCI loans expected accretable yield above represents undiscounted interest, and along with the purchase discount, is accounted for using an effective interest method consistent with our accounting for originated loans.

In estimating the fair value of Citizens PCI cash basis loans at the acquisition date, the Company calculated the contractual amount and timing of undiscounted principal and interest payments and estimated the amount of undiscounted expected principal recovery using historic loss rates or estimated collateral values if applicable. The difference between these two amounts represents the nonaccretable difference. The Company used its estimate of the amount of undiscounted expected principal recovery as the fair value of the Citizens PCI cash basis loans, and placed these loans in nonaccrual status. Interest income and principal reductions on these PCI cash basis loans are recorded only when they are received. At each financial reporting date, the carrying value of each PCI cash basis loan is compared to an updated estimate of expected principal payment or recovery for each loan. To the extent that the loan carrying amount exceeds the updated expected principal payment or recovery, a provision for loan loss would be recorded as a charge to income and an allowance for loan loss established.

In estimating the fair value of Citizens PCI other loans at the acquisition date, the Company calculated the contractual amount and timing of undiscounted principal and interest payments and estimated the amount and timing of undiscounted expected principal and interest payments. The difference between these two amounts represents the nonaccretable difference. On the acquisition date, the amount by which the undiscounted expected cash flows exceed the estimated fair value of the acquired loans is the accretable yield. The accretable yield is then measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the loans. For PCI loans the accretable yield is accreted into interest income over the life of the estimated remaining cash flows. For further information regarding the accounting for PCI other loans, and acquired loans in general, see the discussion under the heading Loans and Allowance for Loan Losses in Note 1 above.

The operations of Citizens, included in the Company's operating results from September 23, 2011 to December 31, 2011, added approximately \$6,171,000 and \$54,000 to interest income and interest expense, respectively, \$1,462,000 to provision for loan losses, \$8,029,000 to noninterest income, including a bargain purchase gain of \$7,575,000, and \$1,865,000 to noninterest expense. Included in the \$6,171,000 of Citizens related interest income recorded from September 23, 2011 to December 31, 2011, is \$3,146,000 of interest income from fair value discount accretion. Such operating results are not necessarily indicative of future operating results. Citizens' results of operations prior to the acquisition are not included in the Company's operating results. As of December 31, 2011, nonrecurring expenses related to the Citizens acquisition were

insignificant.

During the three months ended March 31, 2012, the Company completed the conversion of Citizens' information and data processing systems to the Bank's systems, and consolidated the Citizens Auburn branch into the Bank's existing Auburn branch. The operations of Citizens, included in the Company's operating results from January 1, 2012 to March 31, 2012, added approximately \$4,464,000 and \$8,000 to interest income and interest expense, respectively, \$1,467,000 to provision for loan losses, \$145,000 to noninterest income, and \$2,151,000 to noninterest expense. Included in the \$4,464,000 of Citizens related interest income recorded from January 1, 2012 to March 31,

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2012, is \$1,972,000 of interest income from fair value discount accretion. Included in the \$145,000 of Citizens related noninterest income recorded from January 1, 2012 to March 31, 2012, is a \$230,000 loss on disposal of fixed assets related to the system conversion noted above. Included in the \$2,151,000 of Citizens related noninterest expense recorded from January 1, 2012 to March 31, 2012, is \$415,000 of outside data processing expenses related to the system conversion noted above. Such operating results are not necessarily indicative of future operating results. Citizens' results of operations prior to the acquisition are not included in the Company's operating results.

The operations of Citizens, included in the Company's operating results from April 1, 2012 to June 30, 2012, added approximately \$5,152,000 and \$5,000 to interest income and interest expense, respectively, \$281,000 to provision for loan losses, \$643,000 to noninterest income, and \$1,534,000 to noninterest expense. Included in the \$5,152,000 of Citizens related interest income recorded from April 1, 2012 to June 30, 2012, is \$2,278,000 of interest income from fair value discount accretion. Such operating results are not necessarily indicative of future operating results. Citizens' results of operations prior to the acquisition are not included in the Company's operating results.

The operations of Citizens, included in the Company's operating results from July 1, 2012 to September 30, 2012, added approximately \$4,130,000 and \$79,000 to interest income and interest expense, respectively, \$529,000 to provision for loan losses, \$574,000 to noninterest income, and \$1,170,000 to noninterest expense. Included in the \$4,130,000 of Citizens related interest income recorded from July 1, 2012 to September 30, 2012, is \$1,658,000 of interest income from fair value discount accretion. Such operating results are not necessarily indicative of future operating results. Citizens' results of operations prior to the acquisition are not included in the Company's operating results.

**Note 3 Investment Securities**

The amortized cost and estimated fair values of investments in debt and equity securities are summarized in the following tables:

|  |            | September 30, 2012 |            |            |
|--|------------|--------------------|------------|------------|
|  | Amortized  | Gross              | Gross      | Estimated  |
|  | Cost       | Unrealized         | Unrealized | Fair       |
|  |            | Gains              | Losses     | Value      |
|  |            | (In thousands)     |            |            |
| <u>Securities Available-for-Sale</u>                     |            |                    |            |            |
| Obligations of U.S. government corporations and agencies | \$ 161,785 | \$ 9,794           |            | \$ 171,579 |
| Obligations of states and political subdivisions         | 9,562      | 389                |            | 9,951      |
| Corporate debt securities                                | 1,859      | 43                 |            | 1,902      |
|  |            |                    |            |            |
| Total securities available-for-sale                      | \$ 173,206 | \$ 10,226          |            | \$ 183,432 |

|  |            | December 31, 2011 |            |            |
|--|------------|-------------------|------------|------------|
|  | Amortized  | Gross             | Gross      | Estimated  |
|  | Cost       | Unrealized        | Unrealized | Fair       |
|  |            | Gains             | Losses     | Value      |
|  |            | (In thousands)    |            |            |
| <u>Securities Available-for-Sale</u>                     |            |                   |            |            |
| Obligations of U.S. government corporations and agencies | \$ 207,284 | \$ 10,100         |            | \$ 217,384 |
| Obligations of states and political subdivisions         | 9,561      | 467               |            | 10,028     |
| Corporate debt securities                                | 1,848      |                   | \$ (37)    | 1,811      |
| Total securities available-for-sale                      | \$ 218,693 | \$ 10,567         | \$ (37)    | \$ 229,223 |

No investment securities were sold during the nine months ended September 30, 2012 or the year ended December 31, 2011. Investment securities with an aggregate carrying value of \$59,347,000 and \$110,763,000 at September 30, 2012 and December 31, 2011, respectively, were pledged as collateral for specific borrowings, lines of credit and local agency deposits.



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The amortized cost and estimated fair value of debt securities at September 30, 2012 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2012, obligations of U.S. government corporations and agencies with a cost basis totaling \$161,785,000 consist almost entirely of mortgage-backed securities whose contractual maturity, or principal repayment, will follow the repayment of the underlying mortgages. For purposes of the following table, the entire outstanding balance of these mortgage-backed securities issued by U.S. government corporations and agencies is categorized based on final maturity date. At September 30, 2012, the Company estimates the average remaining life of these mortgage-backed securities issued by U.S. government corporations and agencies to be approximately 3.3 years. Average remaining life is defined as the time span after which the principal balance has been reduced by half.

|  | Amortized<br>Cost<br>(In thousands) | Estimated<br>Fair Value |
|--|-------------------------------------|-------------------------|
| <b>Investment Securities</b>           |                                     |                         |
| Due in one year                        | \$ 2,340                            | \$ 2,425                |
| Due after one year through five years  | 8,745                               | 9,207                   |
| Due after five years through ten years | 53,086                              | 55,291                  |
| Due after ten years                    | 109,035                             | 116,509                 |
| Totals                                 | \$ 173,206                          | \$ 183,432              |

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows:

|  | Less than 12 months |                 | 12 months or more |                 | Total      |                 |
|--|---------------------|-----------------|-------------------|-----------------|------------|-----------------|
|  | Fair Value          | Unrealized Loss | Fair Value        | Unrealized Loss | Fair Value | Unrealized Loss |
|  | (In thousands)      |                 |                   |                 |            |                 |
| September 30, 2012:                                      |                     |                 |                   |                 |            |                 |
| Securities Available-for-Sale:                           |                     |                 |                   |                 |            |                 |
| Obligations of U.S. government corporations and agencies |                     |                 |                   |                 |            |                 |
| Obligations of states and political subdivisions         |                     |                 |                   |                 |            |                 |
| Corporate debt securities                                |                     |                 |                   |                 |            |                 |

Total securities available-for-sale

|  | Less than 12 months |                 | 12 months or more |                 | Total      |                 |      |      |
|--|---------------------|-----------------|-------------------|-----------------|------------|-----------------|------|------|
|  | Fair Value          | Unrealized Loss | Fair Value        | Unrealized Loss | Fair Value | Unrealized Loss |      |      |
|  | (In thousands)      |                 |                   |                 |            |                 |      |      |
| December 31, 2011  |                     |                 |                   |                 |            |                 |      |      |
| Securities Available-for-Sale:                           |                     |                 |                   |                 |            |                 |      |      |
| Obligations of U.S. government corporations and agencies | \$                  | 10              |                   |                 | \$         | 10              |      |      |
| Obligations of states and political subdivisions         |                     |                 |                   |                 |            |                 |      |      |
| Corporate debt securities                                | 1,811               | \$              | (37)              |                 | 1,811      | \$              | (37) |      |
|  |                     |                 |                   |                 |            |                 |      |      |
| Total securities available-for-sale                      | \$                  | 1,821           | \$                | (37)            | \$         | 1,821           | \$   | (37) |



Obligations of U.S. government corporations and agencies: Unrealized losses on investments in obligations of U.S. government corporations and agencies are caused by interest rate increases. The contractual cash flows of these securities are guaranteed by U.S. Government Sponsored Entities (principally Fannie Mae and Freddie Mac). It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At September 30, 2012, no debt securities had an unrealized loss.

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### Note 4 Loans

A summary of loan balances follows (in thousands):

|   | September 30, 2012  |                   |                   |                   |                     |
|---|---------------------|-------------------|-------------------|-------------------|---------------------|
|   | Originated          | PNCI              | PCI<br>Cash basis | PCI<br>Other      | Total               |
| <b>Mortgage loans on real estate:</b>                                   |                     |                   |                   |                   |                     |
| Residential 1-4 family  | \$ 120,683          | \$ 7,304          |                   | \$ 6,054          | \$ 134,041          |
| Commercial  | 765,367             | 75,490            | 1,345             | 31,189            | 873,391             |
| <b>Total mortgage loan on real estate</b>                               | <b>886,050</b>      | <b>82,794</b>     | <b>1,345</b>      | <b>37,243</b>     | <b>1,007,432</b>    |
| <b>Consumer:</b>  |                     |                   |                   |                   |                     |
| Home equity lines of credit   | 311,749             | 17,184            | 8,082             | 5,883             | 342,898             |
| Home equity loans   | 13,734              | 332               | 48                | 156               | 14,270              |
| Auto Indirect   | 5,067               |                   |                   |                   | 5,067               |
| Other   | 23,933              | 2,653             |                   | 23                | 26,609              |
| <b>Total consumer loans</b>   | <b>354,483</b>      | <b>20,169</b>     | <b>8,130</b>      | <b>6,062</b>      | <b>388,844</b>      |
| <b>Commercial</b>   | <b>132,162</b>      | <b>1,021</b>      | <b>1,905</b>      | <b>10,381</b>     | <b>145,469</b>      |
| <b>Construction:</b>  |                     |                   |                   |                   |                     |
| Residential   | 10,574              |                   |                   | 7,758             | 18,332              |
| Commercial  | 12,044              |                   |                   | 3,526             | 15,570              |
| <b>Total construction</b>   | <b>22,618</b>       |                   |                   | <b>11,284</b>     | <b>33,902</b>       |
| <b>Total loans, net of deferred loan fees</b>                           | <b>\$ 1,395,313</b> | <b>\$ 103,984</b> | <b>\$ 11,380</b>  | <b>\$ 64,970</b>  | <b>\$ 1,575,647</b> |
| <b>Total principal balance of loans owed, net of charge-offs</b>        | <b>\$ 1,397,637</b> | <b>\$ 119,264</b> | <b>\$ 23,552</b>  | <b>\$ 80,201</b>  | <b>\$ 1,620,654</b> |
| Unamortized net deferred loan fees                                      | (2,324)             |                   |                   |                   | (2,324)             |
| <b>Discounts to principal balance of loans owed, net of charge-offs</b> |                     | <b>(15,280)</b>   | <b>(12,172)</b>   | <b>(15,231)</b>   | <b>(42,683)</b>     |
| <b>Total loans, net of unamortized deferred loan fees</b>               | <b>\$ 1,395,313</b> | <b>\$ 103,984</b> | <b>\$ 11,380</b>  | <b>\$ 64,970</b>  | <b>\$ 1,575,647</b> |
| <b>Noncovered loans</b>   | <b>\$ 1,395,313</b> | <b>\$ 103,984</b> | <b>\$ 11,380</b>  | <b>\$ 22,350</b>  | <b>\$ 1,533,027</b> |
| <b>Covered loans</b>  |                     |                   |                   | <b>42,620</b>     | <b>42,620</b>       |
| <b>Total loans, net of unamortized deferred loan fees</b>               | <b>\$ 1,395,313</b> | <b>\$ 103,984</b> | <b>\$ 11,380</b>  | <b>\$ 64,970</b>  | <b>\$ 1,575,647</b> |
| <b>Allowance for loan loss</b>  | <b>\$ (38,207)</b>  | <b>\$ (1,059)</b> | <b>\$ (1,349)</b> | <b>\$ (3,531)</b> | <b>\$ (44,146)</b>  |

**Table of Contents****Note 4 Loans (continued)**

A summary of loan balances follows (in thousands):

|   | December 31, 2011   |                   |                   |                   |                     |
|---|---------------------|-------------------|-------------------|-------------------|---------------------|
|   | Originated          | PNCI              | PCI<br>Cash basis | PCI<br>Other      | Total               |
| <b>Mortgage loans on real estate:</b>                                   |                     |                   |                   |                   |                     |
| Residential 1-4 family  | \$ 118,320          | \$ 14,750         |                   | \$ 6,516          | \$ 139,586          |
| Commercial  | 699,682             | 93,428            |                   | 33,226            | 826,336             |
| <b>Total mortgage loan on real estate</b>                               | <b>818,002</b>      | <b>108,178</b>    |                   | <b>39,742</b>     | <b>965,922</b>      |
| <b>Consumer:</b>  |                     |                   |                   |                   |                     |
| Home equity lines of credit   | 321,834             | 20,902            | \$ 8,615          | 5,954             | 357,305             |
| Home equity loans   | 14,320              | 367               |                   | 157               | 14,844              |
| Auto Indirect   | 10,821              |                   |                   |                   | 10,821              |
| Other   | 20,270              | 3,041             |                   | 49                | 23,360              |
| <b>Total consumer loans</b>   | <b>367,245</b>      | <b>24,310</b>     | <b>8,615</b>      | <b>6,160</b>      | <b>406,330</b>      |
| Commercial  | 123,486             | 1,805             | 811               | 13,029            | 139,131             |
| <b>Construction:</b>  |                     |                   |                   |                   |                     |
| Residential   | 13,908              |                   |                   | 8,214             | 22,122              |
| Commercial  | 12,744              |                   |                   | 4,783             | 17,527              |
| <b>Total construction</b>   | <b>26,652</b>       |                   |                   | <b>12,997</b>     | <b>39,649</b>       |
| <b>Total loans, net of deferred loan fees</b>                           | <b>\$ 1,335,385</b> | <b>\$ 134,293</b> | <b>\$ 9,426</b>   | <b>\$ 71,928</b>  | <b>\$ 1,551,032</b> |
| <b>Total principal balance of loans owed, net of charge-offs</b>        | <b>\$ 1,337,693</b> | <b>\$ 152,549</b> | <b>\$ 22,137</b>  | <b>\$ 94,660</b>  | <b>\$ 1,607,039</b> |
| Unamortized net deferred loan fees                                      | (2,308)             |                   |                   |                   | (2,308)             |
| <b>Discounts to principal balance of loans owed, net of charge-offs</b> |                     | <b>(18,256)</b>   | <b>(12,711)</b>   | <b>(22,732)</b>   | <b>(53,699)</b>     |
| <b>Total loans, net of unamortized deferred loan fees</b>               | <b>\$ 1,335,385</b> | <b>\$ 134,293</b> | <b>\$ 9,426</b>   | <b>\$ 71,928</b>  | <b>\$ 1,551,032</b> |
| <b>Noncovered loans</b>   | <b>\$ 1,335,385</b> | <b>\$ 134,293</b> | <b>\$ 9,426</b>   | <b>\$ 22,857</b>  | <b>\$ 1,501,961</b> |
| Covered loans   |                     |                   |                   | 49,071            | 49,071              |
| <b>Total loans, net of unamortized deferred loan fees</b>               | <b>\$ 1,335,385</b> | <b>\$ 134,293</b> | <b>\$ 9,426</b>   | <b>\$ 71,928</b>  | <b>\$ 1,551,032</b> |
| <b>Allowance for loan loss</b>  | <b>\$ (41,458)</b>  | <b>\$ (245)</b>   | <b>\$ (1,034)</b> | <b>\$ (3,177)</b> | <b>\$ (45,914)</b>  |

The following is a summary of the change in accretable yield for PCI other loans during the periods indicated (in thousands):

|                                    | Three months ended Sept. 30, |           | Nine months ended Sept. 30, |           |
|------------------------------------|------------------------------|-----------|-----------------------------|-----------|
|                                    | 2012                         | 2011      | 2012                        | 2011      |
| <b>Change in accretable yield:</b> |                              |           |                             |           |
| Balance at beginning of period     | \$ 23,732                    | \$ 13,457 | \$ 25,145                   | \$ 17,717 |

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|   |           |           |           |           |
|---|-----------|-----------|-----------|-----------|
| Acquisitions  |           | 10,146    |           | 10,146    |
| Accretion to interest income                        | (2,037)   | (1,408)   | (5,921)   | (3,436)   |
| Reclassification (to) from Nonaccretable difference | 2,385     | 1,433     | 4,856     | (799)     |
| Balance at end of period                            | \$ 24,080 | \$ 23,628 | \$ 24,080 | \$ 23,628 |

Throughout these consolidated financial statements, and in particular in this Note 4 and Note 5, when we refer to Loans or Allowance for loan losses we mean all categories of loans, including Originated, PNCI, PCI cash basis, and PCI other. When we are not referring to all categories of loans, we will indicate which we are referring to Originated, PNCI, PCI cash basis, or PCI other.

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### Note 5 Allowance for Loan Losses

The following tables summarize the activity in the allowance for loan losses, and ending balance of loans, net of unearned fees for the periods indicated.

|                   | Allowance for Loan Losses Three months ended September 30, 2012 |           |             |          |          |         |          |              |          |           |
|-------------------|---|-----------|-------------|----------|----------|---------|----------|--------------|----------|-----------|
|                   | RE Mortgage   |           | Home Equity |          | Auto     | Other   |          | Construction |          |           |
| (In thousands)    | Resid.  | Comm.     | Lines       | Loans    | Indirect | Consum. | C&I      | Resid.       | Comm.    | Total     |
| Beginning balance | \$ 3,458  | \$ 9,566  | \$ 21,602   | \$ 1,159 | \$ 433   | \$ 621  | \$ 5,694 | \$ 1,679     | \$ 1,637 | \$ 45,849 |
| Charge-offs       | (370)   | (340)     | (1,636)     | (12)     | (12)     | (280)   | (625)    |              | (93)     | (3,368)   |
| Recoveries        |   | 181       | 160         | 6        | 72       | 211     | 91       | 412          |          | 1,133     |
| Provision         | 492   | 630       | 1,176       | 100      | (161)    | 132     | (389)    | (802)        | (646)    | 532       |
| Ending balance    | \$ 3,580  | \$ 10,037 | \$ 21,302   | \$ 1,253 | \$ 332   | \$ 684  | \$ 4,771 | \$ 1,289     | \$ 898   | \$ 44,146 |

|                   | Allowance for Loan Losses |           |             |          |          |         |          |          |              |           | Nine months ended September 30, 2012 |  |  |  |  |
|-------------------|---------------------------|-----------|-------------|----------|----------|---------|----------|----------|--------------|-----------|--------------------------------------|--|--|--|--|
|                   | RE Mortgage               |           | Home Equity |          | Auto     |         | Other    |          | Construction |           |                                      |  |  |  |  |
| (In thousands)    | Resid.                    | Comm.     | Lines       | Loans    | Indirect | Consum. | C&I      | Resid.   | Comm.        | Total     |                                      |  |  |  |  |
| Beginning balance | \$ 2,404                  | \$ 13,217 | \$ 18,258   | \$ 1,101 | \$ 215   | \$ 932  | \$ 6,545 | \$ 1,817 | \$ 1,425     | \$ 45,914 |                                      |  |  |  |  |
| Charge-offs       | (918)                     | (2,008)   | (6,739)     | (170)    | (83)     | (928)   | (1,202)  | (362)    | (68)         | (12,478)  |                                      |  |  |  |  |
| Recoveries        | 27                        | 999       | 307         | 15       | 171      | 653     | 227      | 412      |              | 2,811     |                                      |  |  |  |  |
| Provision         | 2,067                     | (2,171)   | 9,476       | 307      | 29       | 27      | (799)    | (578)    | (459)        | 7,899     |                                      |  |  |  |  |
| Ending balance    | \$ 3,580                  | \$ 10,037 | \$ 21,302   | \$ 1,253 | \$ 332   | \$ 684  | \$ 4,771 | \$ 1,289 | \$ 898       | \$ 44,146 |                                      |  |  |  |  |

Ending balance:

|                                   |        |          |          |        |      |       |        |       |        |          |
|-----------------------------------|--------|----------|----------|--------|------|-------|--------|-------|--------|----------|
| Individ. evaluated for impairment | \$ 794 | \$ 1,234 | \$ 2,140 | \$ 174 | \$ 9 | \$ 45 | \$ 773 | \$ 40 | \$ 550 | \$ 5,759 |
|-----------------------------------|--------|----------|----------|--------|------|-------|--------|-------|--------|----------|

|                             |          |          |           |        |        |        |          |        |       |           |
|-----------------------------|----------|----------|-----------|--------|--------|--------|----------|--------|-------|-----------|
| Loans pooled for evaluation | \$ 2,415 | \$ 8,239 | \$ 17,899 | \$ 999 | \$ 324 | \$ 640 | \$ 2,445 | \$ 465 | \$ 81 | \$ 33,507 |
|-----------------------------|----------|----------|-----------|--------|--------|--------|----------|--------|-------|-----------|

Loans acquired with deteriorated credit quality

|  |        |        |          |       |  |  |          |        |        |          |
|--|--------|--------|----------|-------|--|--|----------|--------|--------|----------|
|  | \$ 371 | \$ 564 | \$ 1,263 | \$ 79 |  |  | \$ 1,553 | \$ 783 | \$ 267 | \$ 4,880 |
|--|--------|--------|----------|-------|--|--|----------|--------|--------|----------|

|                                   | RE Mortgage |            | Home Equity |           | Auto     | As of September 30, 2012 |            | Construction |           |              |
|-----------------------------------|-------------|------------|-------------|-----------|----------|--------------------------|------------|--------------|-----------|--------------|
| (In thousands)                    | Resid.      | Comm.      | Lines       | Loans     | Indirect | Other Consum.            | C&I        | Resid.       | Comm.     | Total        |
| Ending balance:                   |             |            |             |           |          |                          |            |              |           |              |
| Total loans                       | \$ 134,041  | \$ 873,391 | \$ 342,898  | \$ 14,270 | \$ 5,067 | \$ 26,609                | \$ 145,469 | \$ 18,332    | \$ 15,570 | \$ 1,575,647 |
| Individ. evaluated for impairment | \$ 9,285    | \$ 68,887  | \$ 9,946    | \$ 683    | \$ 260   | \$ 136                   | \$ 8,696   | \$ 4,126     | \$ 6,955  | \$ 108,974   |
| Loans pooled for evaluation       | \$ 118,702  | \$ 771,971 | \$ 318,987  | \$ 13,383 | \$ 4,807 | \$ 26,450                | \$ 124,487 | \$ 6,448     | \$ 5,089  | \$ 1,390,324 |
| Loans acquired with deteriorated  | \$ 6,054    | \$ 32,533  | \$ 13,965   | \$ 204    |          | \$ 23                    | \$ 12,286  | \$ 7,758     | \$ 3,526  | \$ 76,349    |

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credit quality

|   | Loans, net of unearned fees |            |             |           |           | As of December 31, 2011 |              |           |           |              |
|---|-----------------------------|------------|-------------|-----------|-----------|-------------------------|--------------|-----------|-----------|--------------|
|   | RE Mortgage                 |            | Home Equity |           | Auto      | Other                   | Construction |           |           |              |
| (In thousands)                                  | Resid.                      | Comm.      | Lines       | Loans     | Indirect  | Consum.                 | C&I          | Resid.    | Comm.     | Total        |
| Ending balance:                                 |                             |            |             |           |           |                         |              |           |           |              |
| Total loans                                     | \$ 139,586                  | \$ 826,336 | \$ 357,305  | \$ 14,844 | \$ 10,821 | \$ 23,360               | \$ 139,131   | \$ 22,122 | \$ 17,527 | \$ 1,551,032 |
| Individ. evaluated for impairment               |                             |            |             |           |           |                         |              |           |           |              |
|   | \$ 10,167                   | \$ 71,893  | \$ 9,388    | \$ 661    | \$ 571    | \$ 109                  | \$ 9,526     | \$ 5,627  | \$ 6,899  | \$ 114,841   |
| Loans pooled for evaluation                     |                             |            |             |           |           |                         |              |           |           |              |
|   | \$ 122,903                  | \$ 721,217 | \$ 333,348  | \$ 14,026 | \$ 10,250 | \$ 23,202               | \$ 115,765   | \$ 8,281  | \$ 5,845  | \$ 1,354,837 |
| Loans acquired with deteriorated credit quality |                             |            |             |           |           |                         |              |           |           |              |
|   | \$ 6,516                    | \$ 33,226  | \$ 14,569   | \$ 157    |           | \$ 49                   | \$ 13,840    | \$ 8,214  | \$ 4,783  | \$ 81,354    |

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### Note 5 Allowance for Loan Losses (continued)

The following tables summarize the activity in the allowance for loan losses, and ending balance of loans, net of unearned fees for the periods indicated.

|                   | Allowance for Loan Losses Three months ended September 30, 2011 |            |             |          |          |          |              |          |        |           |
|-------------------|---|------------|-------------|----------|----------|----------|--------------|----------|--------|-----------|
|                   | RE Mortgage   |            | Home Equity |          | Auto     | Other    | Construction |          |        |           |
| (In thousands)    | Resid.  | Comm.      | Lines       | Loans    | Indirect | Consumer | C&I          | Resid.   | Comm.  | Total     |
| Beginning balance | \$ 2,521  | \$ 13,419  | \$ 16,480   | \$ 1,171 | \$ 384   | \$ 822   | \$ 6,812     | \$ 1,697 | \$ 656 | \$ 43,962 |
| Charge-offs       | (170)   | (1,176)    | (1,860)     | (287)    | (105)    | (325)    | (449)        |          | (56)   | (4,428)   |
| Recoveries        | 9   | 24         | 210         | 29       | 76       | 266      | 80           | 3        |        | 697       |
| Provision         | 487   | 934        | 2,11        | 174      | (48)     | 122      | 574          | 748      | (43)   | 5,069     |
| Ending balance    | \$ 2,847  | \$ 13,2012 | \$ 16,951   | \$ 1,087 | \$ 307   | \$ 885   | \$ 7,017     | \$ 2,448 | \$ 557 | \$ 45,300 |

|                   | Allowance for Loan Losses    Nine months ended September 30, 2011 |           |             |          |          |          |              |          |          |           |
|-------------------|---|-----------|-------------|----------|----------|----------|--------------|----------|----------|-----------|
|                   | RE Mortgage   |           | Home Equity |          | Auto     | Other    | Construction |          |          |           |
| (In thousands)    | Resid.  | Comm.     | Lines       | Loans    | Indirect | Consumer | C&I          | Resid.   | Comm.    | Total     |
| Beginning balance | \$ 3,007  | \$ 12,700 | \$ 15,054   | \$ 795   | \$ 1,229 | \$ 701   | \$ 5,991     | \$ 1,824 | \$ 1,270 | \$ 42,571 |
| Charge-offs       | (1,616)   | (3,165)   | (7,389)     | (551)    | (340)    | (858)    | (2,207)      | (430)    | (151)    | (16,707)  |
| Recoveries        | 121   | 90        | 457         | 31       | 259      | 640      | 142          | 25       | 40       | 1,805     |
| Provision         | 1,335   | 3,576     | 8,829       | 812      | (841)    | 402      | 3,091        | 1,029    | (602)    | 17,631    |
| Ending balance    | \$ 2,847  | \$ 13,201 | \$ 16,951   | \$ 1,087 | \$ 307   | \$ 885   | \$ 7,017     | \$ 2,448 | \$ 557   | \$ 45,300 |

#### Ending balance:

|                                   |        |          |          |       |       |       |        |        |        |          |
|-----------------------------------|--------|----------|----------|-------|-------|-------|--------|--------|--------|----------|
| Individ. evaluated for impairment | \$ 920 | \$ 1,329 | \$ 1,577 | \$ 92 | \$ 76 | \$ 21 | \$ 260 | \$ 326 | \$ 481 | \$ 5,082 |
|-----------------------------------|--------|----------|----------|-------|-------|-------|--------|--------|--------|----------|

|                             |          |           |           |        |        |        |          |          |       |           |
|-----------------------------|----------|-----------|-----------|--------|--------|--------|----------|----------|-------|-----------|
| Loans pooled for evaluation | \$ 1,907 | \$ 11,709 | \$ 14,773 | \$ 995 | \$ 231 | \$ 864 | \$ 4,935 | \$ 1,739 | \$ 76 | \$ 37,229 |
|-----------------------------|----------|-----------|-----------|--------|--------|--------|----------|----------|-------|-----------|

|   |       |        |        |  |  |  |          |        |  |          |
|---|-------|--------|--------|--|--|--|----------|--------|--|----------|
| Loans acquired with deteriorated credit quality | \$ 20 | \$ 163 | \$ 601 |  |  |  | \$ 1,822 | \$ 383 |  | \$ 2,989 |
|---|-------|--------|--------|--|--|--|----------|--------|--|----------|

|                 | Loans, net of unearned fees |            |             |           |           | As of September 30, 2011 |            |              |           |              |
|-----------------|-----------------------------|------------|-------------|-----------|-----------|--------------------------|------------|--------------|-----------|--------------|
|                 | RE Mortgage                 |            | Home Equity |           | Auto      | Other                    |            | Construction |           |              |
| (In thousands)  | Resid.                      | Comm.      | Lines       | Loans     | Indirect  | Consumer                 | C&I        | Resid.       | Comm.     | Total        |
| Ending balance: |                             |            |             |           |           |                          |            |              |           |              |
| Total loans     | \$ 140,815                  | \$ 826,516 | \$ 357,877  | \$ 15,282 | \$ 13,551 | \$ 22,755                | \$ 151,882 | \$ 28,802    | \$ 18,147 | \$ 1,575,627 |

|                                   |          |           |          |        |        |        |          |          |          |            |
|-----------------------------------|----------|-----------|----------|--------|--------|--------|----------|----------|----------|------------|
| Individ. evaluated for impairment | \$ 9,835 | \$ 68,348 | \$ 7,686 | \$ 556 | \$ 804 | \$ 104 | \$ 8,032 | \$ 6,126 | \$ 7,287 | \$ 108,778 |
|-----------------------------------|----------|-----------|----------|--------|--------|--------|----------|----------|----------|------------|

|                             |            |            |            |           |           |           |            |           |          |              |
|-----------------------------|------------|------------|------------|-----------|-----------|-----------|------------|-----------|----------|--------------|
| Loans pooled for evaluation | \$ 124,461 | \$ 720,418 | \$ 335,179 | \$ 14,570 | \$ 12,747 | \$ 22,597 | \$ 128,051 | \$ 11,698 | \$ 7,629 | \$ 1,377,350 |
|-----------------------------|------------|------------|------------|-----------|-----------|-----------|------------|-----------|----------|--------------|

|  |    |       |    |        |    |        |    |     |  |    |    |    |        |    |        |    |       |    |        |
|--|----|-------|----|--------|----|--------|----|-----|--|----|----|----|--------|----|--------|----|-------|----|--------|
| Loans acquired<br>with<br>deteriorated<br>credit quality | \$ | 6,519 | \$ | 37,750 | \$ | 15,012 | \$ | 156 |  | \$ | 54 | \$ | 15,799 | \$ | 10,978 | \$ | 3,231 | \$ | 89,499 |
|--|----|-------|----|--------|----|--------|----|-----|--|----|----|----|--------|----|--------|----|-------|----|--------|



**Table of Contents****Note 5 Allowance for Loan Losses (continued)**

As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including, but not limited to, trends relating to (i) the level of criticized and classified loans, (ii) net charge-offs, (iii) non-performing loans, and (iv) delinquency within the portfolio.

The Company utilizes a risk grading system to assign a risk grade to each of its loans. Loans are graded on a scale ranging from Pass to Loss. A description of the general characteristics of the risk grades is as follows:

*Pass* This grade represents loans ranging from acceptable to very little or no credit risk. These loans typically meet most if not all policy standards in regard to: loan amount as a percentage of collateral value, debt service coverage, profitability, leverage, and working capital.

*Special Mention* This grade represents Other Assets Especially Mentioned in accordance with regulatory guidelines and includes loans that display some potential weaknesses which, if left unaddressed, may result in deterioration of the repayment prospects for the asset or may inadequately protect the Company's position in the future. These loans warrant more than normal supervision and attention.

*Substandard* This grade represents Substandard loans in accordance with regulatory guidelines. Loans within this rating typically exhibit weaknesses that are well defined to the point that repayment is jeopardized. Loss potential is, however, not necessarily evident. The underlying collateral supporting the credit appears to have sufficient value to protect the Company from loss of principal and accrued interest, or the loan has been written down to the point where this is true. There is a definite need for a well defined workout/rehabilitation program.

*Doubtful* This grade represents Doubtful loans in accordance with regulatory guidelines. An asset classified as Doubtful has all the weaknesses inherent in a loan classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and financing plans.

*Loss* This grade represents Loss loans in accordance with regulatory guidelines. A loan classified as Loss is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan, even though some recovery may be affected in the future. The portion of the loan that is graded loss should be charged off no later than the end of the quarter in which the loss is identified.

The following tables present ending loan balances by loan category and risk grade as of the dates indicated:

|                   | RE Mortgage |            | Credit Quality Indicators |           |               | As of September 30, 2012 |            | Construction |          |              |
|-------------------|-------------|------------|---------------------------|-----------|---------------|--------------------------|------------|--------------|----------|--------------|
| (In thousands)    | Resid.      | Comm.      | Home Equity Lines         | Loans     | Auto Indirect | Other Consumer           | C&I        | Resid.       | Comm.    | Total        |
| Originated loans: |             |            |                           |           |               |                          |            |              |          |              |
| Pass              | \$ 106,371  | \$ 670,004 | \$ 292,230                | \$ 12,413 | \$ 4,047      | \$ 22,932                | \$ 120,976 | \$ 6,021     | \$ 4,738 | \$ 1,239,732 |
| Special mention   | 2,598       | 26,900     | 6,797                     | 692       | 566           | 855                      | 2,883      | 285          | 538      | 42,114       |
| Substandard       | 11,714      | 68,463     | 12,722                    | 629       | 454           | 146                      | 8,303      | 4,268        | 6,768    | 113,467      |
| Loss              |             |            |                           |           |               |                          |            |              |          |              |

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|                        |            |            |            |           |          |           |            |           |           |              |
|------------------------|------------|------------|------------|-----------|----------|-----------|------------|-----------|-----------|--------------|
| Total Originated loans | \$ 120,683 | \$ 765,367 | \$ 311,749 | \$ 13,734 | \$ 5,067 | \$ 23,933 | \$ 132,162 | \$ 10,574 | \$ 12,044 | \$ 1,395,313 |
| PNCI loans:            |            |            |            |           |          |           |            |           |           |              |
| Pass                   | \$ 6,648   | \$ 67,199  | \$ 16,015  | \$ 332    |          | \$ 2,474  | 1,016      |           |           | \$ 93,684    |
| Special mention        |            | 4,926      | 258        |           |          | 99        | 5          |           |           | 5,288        |
| Substandard            | 656        | 3,365      | 911        |           |          | 80        |            |           |           | 5,012        |
| Loss                   |            |            |            |           |          |           |            |           |           |              |
| Total PNCI loans       | \$ 7,304   | \$ 75,490  | \$ 17,184  | \$ 332    |          | \$ 2,653  | \$ 1,021   |           |           | \$ 103,984   |
| PCI loans              | \$ 6,054   | \$ 32,534  | \$ 13,965  | \$ 204    |          | \$ 23     | \$ 12,286  | \$ 7,758  | \$ 3,526  | \$ 76,350    |
| Total loans            | \$ 134,041 | \$ 873,391 | \$ 342,898 | \$ 14,270 | \$ 5,067 | \$ 26,609 | \$ 145,469 | \$ 18,332 | \$ 15,570 | \$ 1,575,647 |

**Table of Contents****Note 5 Allowance for Loan Losses (Continued)**

|                        | RE Mortgage |            | Home Equity |           | Credit Quality Indicators |                | As of December 31, 2011 |           | Construction |              |  |
|------------------------|-------------|------------|-------------|-----------|---------------------------|----------------|-------------------------|-----------|--------------|--------------|--|
| (In thousands)         | Resid.      | Comm.      | Lines       | Loans     | Auto Indirect             | Other Consumer | C&I                     | Resid.    | Comm.        | Total        |  |
| Originated loans:      |             |            |             |           |                           |                |                         |           |              |              |  |
| Pass                   | \$ 103,611  | \$ 574,167 | \$ 305,290  | \$ 13,478 | \$ 9,686                  | \$ 19,871      | \$ 107,877              | \$ 6,872  | \$ 5,387     | \$ 1,146,239 |  |
| Special mention        | 1,020       | 46,518     | 1,295       |           | 33                        | 10             | 6,709                   | 903       | 430          | 56,918       |  |
| Substandard            | 13,689      | 78,997     | 15,249      | 842       | 1,102                     | 389            | 8,900                   | 6,133     | 6,927        | 132,228      |  |
| Total Originated loans |             |            |             |           |                           |                |                         |           |              |              |  |
|                        | \$ 118,320  | \$ 699,682 | \$ 321,834  | \$ 14,320 | \$ 10,821                 | \$ 20,270      | \$ 123,486              | \$ 13,908 | \$ 12,744    | \$ 1,335,385 |  |
| PNCI loans:            |             |            |             |           |                           |                |                         |           |              |              |  |
| Pass                   | \$ 14,576   | \$ 83,735  | \$ 20,053   | \$ 367    |                           | \$ 3,034       | \$ 1,707                |           |              | \$ 123,472   |  |
| Special mention        |             | 9,693      | 548         |           |                           | 4              |                         |           |              | 10,245       |  |
| Substandard            | 174         |            | 301         |           |                           | 3              | 98                      |           |              | 576          |  |
| Total PNCI loans       |             |            |             |           |                           |                |                         |           |              |              |  |
|                        | \$ 14,750   | \$ 93,428  | \$ 20,902   | \$ 367    |                           | \$ 3,041       | \$ 1,805                |           |              | \$ 134,293   |  |
| PCI loans              |             |            |             |           |                           |                |                         |           |              |              |  |
|                        | \$ 6,516    | \$ 33,226  | \$ 14,569   | \$ 157    |                           | \$ 49          | \$ 13,840               | \$ 8,214  | \$ 4,783     | \$ 81,354    |  |
| Total loans            |             |            |             |           |                           |                |                         |           |              |              |  |
|                        | \$ 139,586  | \$ 826,336 | \$ 357,305  | \$ 14,844 | \$ 10,821                 | \$ 23,360      | \$ 139,131              | \$ 22,122 | \$ 17,527    | \$ 1,551,032 |  |

Consumer loans, whether unsecured or secured by real estate, automobiles, or other personal property, are primarily susceptible to three primary risks; non-payment due to income loss, over-extension of credit and, when the borrower is unable to pay, shortfall in collateral value. Typically non-payment is due to loss of job and will follow general economic trends in the marketplace driven primarily by rises in the unemployment rate. Loss of collateral value can be due to market demand shifts, damage to collateral itself or a combination of the two.

Problem consumer loans are generally identified by payment history of the borrower (delinquency) or significant changes in the borrower's credit rating. Current credit scores are obtained for all consumer loans on a quarterly basis, and risk ratings are adjusted appropriately. The Bank manages its consumer loan portfolios by monitoring delinquency and contacting borrowers to encourage repayment, suggest modifications if appropriate, and, when continued scheduled payments become unrealistic, initiate repossession or foreclosure through appropriate channels. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Commercial real estate loans generally fall into two categories, owner-occupied and non-owner occupied. Loans secured by owner occupied real estate are primarily susceptible to changes in the business conditions of the related business. This may be driven by, among other things, industry changes, geographic business changes, changes in the individual fortunes of the business owner, and general economic conditions and changes in business cycles. These same risks apply to commercial loans whether secured by equipment or other personal property or unsecured. Losses on loans secured by owner occupied real estate, equipment, or other personal property generally are dictated by the value of underlying collateral at the time of default and liquidation of the collateral. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven by more general economic conditions, underlying collateral generally has devalued more and results in larger losses due to default. Loans secured by non-owner occupied real estate are primarily susceptible to risks associated with swings in occupancy or vacancy and related shifts in lease rates, rental rates or room rates. Most often these shifts are a result of changes in general economic or market conditions or overbuilding and resultant over-supply. Losses are dependent on value of underlying collateral at the time of default. Values are generally driven by these same factors and influenced by interest rates and required rates of return as well as changes in occupancy costs.

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Construction loans, whether owner occupied or non-owner occupied commercial real estate loans or residential development loans, are not only susceptible to the related risks described above but the added risks of construction itself including cost over-runs, mismanagement of the project, or lack of demand or market changes experienced at time of completion. Again, losses are primarily related to underlying collateral value and changes therein as described above.

Problem commercial loans are generally identified by periodic review of financial information which may include financial statements, tax returns, rent rolls and payment history of the borrower (delinquency). Based on this information the Bank may decide to take any of several courses of action including demand for repayment, additional collateral or guarantors, and, when repayment becomes unlikely through borrower's income and cash flow, repossession or foreclosure of the underlying collateral.

Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Once a loan becomes delinquent and repayment becomes questionable, a Bank collection officer will address collateral shortfalls with the borrower and attempt to obtain additional collateral. If this is not forthcoming and payment in full is unlikely, the Bank will estimate its

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probable loss, using a recent valuation as appropriate to the underlying collateral less estimated costs of sale, and charge the loan down to the estimated net realizable amount. Depending on the length of time until ultimate collection, the Bank may revalue the underlying collateral and take additional charge-offs as warranted. Revaluations may occur as often as every 3-12 months depending on the underlying collateral and volatility of values. Final charge-offs or recoveries are taken when collateral is liquidated and actual loss is known. Unpaid balances on loans after or during collection and liquidation may also be pursued through lawsuit and attachment of wages or judgment liens on borrower's other assets.

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:

|                              | Analysis of Past Due and Nonaccrual Originated Loans |            |             |           |          |           | As of September 30, 2012 |              |           |              |
|------------------------------|--|------------|-------------|-----------|----------|-----------|--------------------------|--------------|-----------|--------------|
| (In thousands)               | RE Mortgage  |            | Home Equity |           | Auto     | Other     |                          | Construction |           |              |
|                              | Resid.   | Comm.      | Lines       | Loans     | Indirect | Consumer  | C&I                      | Resid.       | Comm.     | Total        |
| Originated loan balance:     |  |            |             |           |          |           |                          |              |           |              |
| Past due:                    |  |            |             |           |          |           |                          |              |           |              |
| 30-59 Days                   | \$ 152   | \$ 2,350   | \$ 1,943    | \$ 131    | \$ 123   | \$ 40     | \$ 497                   | \$ 69        |           | \$ 5,305     |
| 60-89 Days                   | 499  | 7,551      | 1,016       | 55        | 15       | 30        | 150                      |              |           | 9,316        |
| > 90 Days                    | 1,828  | 10,510     | 3,251       | 333       | 86       | 11        | 5,361                    | 138          | \$ 255    | 21,773       |
| Total past due               | 2,479  | 20,411     | 6,210       | 519       | 224      | 81        | 6,008                    | 207          | 255       | 36,394       |
| Current                      | 118,204  | 744,956    | 305,539     | 13,215    | 4,843    | 23,852    | 126,154                  | 10,367       | 11,789    | 1,358,919    |
| Total Originated loans       | \$ 120,683   | \$ 765,367 | \$ 311,749  | \$ 13,734 | \$ 5,067 | \$ 23,933 | \$ 132,162               | \$ 10,574    | \$ 12,044 | \$ 1,395,313 |
| > 90 Days and still accruing | \$ 189   |            |             |           |          |           |                          |              |           | \$ 189       |
| Nonaccrual loans             | \$ 6,899   | \$ 39,417  | \$ 8,075    | \$ 620    | \$ 225   | \$ 62     | \$ 6,820                 | \$ 3,798     | \$ 549    | \$ 66,465    |

The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

|                              | Analysis of Past Due and Nonaccrual PNCI Loans |           |             |        |          |          | As of September 30, 2012 |              |       |            |
|------------------------------|--|-----------|-------------|--------|----------|----------|--------------------------|--------------|-------|------------|
| (In thousands)               | RE Mortgage                                    |           | Home Equity |        | Auto     | Other    |                          | Construction |       |            |
|                              | Resid.   | Comm.     | Lines       | Loans  | Indirect | Consumer | C&I                      | Resid.       | Comm. | Total      |
| PNCI loan balance:           |  |           |             |        |          |          |                          |              |       |            |
| Past due:                    |  |           |             |        |          |          |                          |              |       |            |
| 30-59 Days                   |  | \$ 339    |             |        |          | \$ 8     |                          |              |       | \$ 347     |
| 60-89 Days                   |  |           | \$ 67       |        |          | 3        | \$ 64                    |              |       | 134        |
| > 90 Days                    | \$ 261   | 213       | 377         |        |          |          |                          |              |       | 851        |
| Total past due               | 261  | 552       | 444         |        |          | 11       | 64                       |              |       | 1,332      |
| Current                      | 7,043  | 74,938    | 16,740      | 332    |          | 2,642    | 957                      |              |       | 102,652    |
| Total PNCI loans             | \$ 7,304                                       | \$ 75,490 | \$ 17,184   | \$ 332 |          | \$ 2,653 | \$ 1,021                 |              |       | \$ 103,984 |
| > 90 Days and still accruing | \$ 63  | \$ 310    |             |        |          |          |                          |              |       | \$ 373     |
| Nonaccrual loans             | \$ 271   | \$ 2,497  | \$ 392      |        |          | \$ 44    |                          |              |       | \$ 3,204   |

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:

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|                              | Analysis of Past Due and Nonaccrual Originated Loans |            |             |           |           |           |            | As of December 31, 2011 |           |              |
|------------------------------|--|------------|-------------|-----------|-----------|-----------|------------|-------------------------|-----------|--------------|
| (In thousands)               | RE Mortgage  |            | Home Equity |           | Auto      | Other     |            | Construction            |           |              |
|                              | Resid.   | Comm.      | Lines       | Loans     | Indirect  | Consumer  | C&I        | Resid.                  | Comm.     | Total        |
| Originated loan balance:     |  |            |             |           |           |           |            |                         |           |              |
| Past due:                    |  |            |             |           |           |           |            |                         |           |              |
| 30-59 Days                   | \$ 1,715   | \$ 7,509   | \$ 2,586    | \$ 52     | \$ 181    | \$ 46     | \$ 683     | \$ 921                  |           | \$ 13,693    |
| 60-89 Days                   | 750  | 1,171      | 2,629       | 281       | 56        | 153       | 1,334      | 92                      |           | 6,466        |
| > 90 Days                    | 3,279  | 9,892      | 3,129       | 114       | 130       | 5         | 4,929      | 2,088                   |           | 23,566       |
| Total past due               | 5,744  | 18,572     | 8,344       | 447       | 367       | 204       | 6,946      | 3,101                   |           | 43,725       |
| Current                      | 112,576  | 681,110    | 313,490     | 13,873    | 10,454    | 20,066    | 116,540    | 10,807                  | \$ 12,744 | 1,291,660    |
| Total Originated loans       | \$ 118,320   | \$ 699,682 | \$ 321,834  | \$ 14,320 | \$ 10,821 | \$ 20,270 | \$ 123,486 | \$ 13,908               | \$ 12,744 | \$ 1,335,385 |
| > 90 Days and still accruing |  | \$ 500     |             |           |           |           |            |                         |           | \$ 500       |
| Nonaccrual loans             | \$ 8,525   | \$ 43,765  | \$ 8,307    | \$ 509    | \$ 509    | \$ 109    | \$ 7,257   | \$ 5,627                | \$ 667    | \$ 75,275    |

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The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

| (In thousands)               | Analysis of Past Due and Nonaccrual PNCI Loans As of December 31, 2011 |           |                      |        |                  |                   |          |                        |       | Total      |
|------------------------------|--|-----------|----------------------|--------|------------------|-------------------|----------|------------------------|-------|------------|
|                              | RE Mortgage<br>Resid.  | Comm.     | Home Equity<br>Lines | Loans  | Auto<br>Indirect | Other<br>Consumer | C&I      | Construction<br>Resid. | Comm. |            |
| PNCI loan balance:           |  |           |                      |        |                  |                   |          |                        |       |            |
| Past due:                    |  |           |                      |        |                  |                   |          |                        |       |            |
| 30-59 Days                   |  | \$ 118    | \$ 63                |        |                  |                   |          |                        |       | \$ 181     |
| 60-89 Days                   | \$ 76  |           | 39                   |        |                  |                   |          |                        |       | 115        |
| > 90 Days                    |  | 420       | 14                   |        |                  |                   |          |                        |       | 434        |
| Total past due               | 76   | 538       | 116                  |        |                  |                   |          |                        |       | 730        |
| Current                      | 14,674   | 92,890    | 20,786               | \$ 367 |                  | \$ 3,041          | \$ 1,805 |                        |       | 133,563    |
| Total PNCI loans             | \$ 14,750  | \$ 93,428 | \$ 20,902            | \$ 367 |                  | \$ 3,041          | \$ 1,805 |                        |       | \$ 134,293 |
| > 90 Days and still accruing |  | \$ 420    |                      |        |                  |                   |          |                        |       | \$ 420     |
| Nonaccrual loans             |  |           | \$ 110               |        |                  |                   |          |                        |       | \$ 110     |

Impaired originated loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

| (In thousands)                      | Impaired Originated Loans As of September 30, 2012 |           |                      |        |                  |                   |          |                        |          | Total      |
|-------------------------------------|--|-----------|----------------------|--------|------------------|-------------------|----------|------------------------|----------|------------|
|                                     | RE Mortgage<br>Resid.                              | Comm.     | Home Equity<br>Lines | Loans  | Auto<br>Indirect | Other<br>Consumer | C&I      | Construction<br>Resid. | Comm.    |            |
| With no related allowance recorded: |  |           |                      |        |                  |                   |          |                        |          |            |
| Recorded investment                 | \$ 5,971   | \$ 58,397 | \$ 4,262             | \$ 390 | \$ 207           | \$ 32             | \$ 6,907 | \$ 3,879               | \$ 524   | \$ 80,569  |
| Unpaid principal                    | \$ 8,638   | \$ 67,181 | \$ 7,183             | \$ 866 | \$ 375           | \$ 52             | \$ 7,753 | \$ 9,010               | \$ 864   | \$ 101,922 |
| Average recorded Investment         | \$ 6,857   | \$ 60,994 | \$ 4,331             | \$ 314 | \$ 289           | \$ 47             | \$ 8,143 | \$ 3,434               | \$ 554   | \$ 84,963  |
| Interest income Recognized          | \$ 41  | \$ 1,178  | \$ 36                | \$ 4   | \$ 3             |                   | \$ 43    | \$ 19                  | \$ 8     | \$ 1,332   |
| With an allowance recorded:         |  |           |                      |        |                  |                   |          |                        |          |            |
| Recorded investment                 | \$ 2,895   | \$ 7,428  | \$ 4,981             | \$ 293 | \$ 53            | \$ 31             | \$ 1,789 | \$ 247                 | \$ 6,431 | \$ 24,148  |
| Unpaid principal                    | \$ 3,401   | \$ 8,482  | \$ 6,712             | \$ 555 | \$ 74            | \$ 33             | \$ 1,826 | \$ 295                 | \$ 6,544 | \$ 27,922  |
| Related allowance                   | \$ 610   | \$ 1,068  | \$ 2,009             | \$ 174 | \$ 9             | \$ 8              | \$ 773   | \$ 40                  | \$ 550   | \$ 5,241   |
| Average recorded Investment         | \$ 2,934   | \$ 6,755  | \$ 4,527             | \$ 261 | \$ 90            | \$ 39             | \$ 1,359 | \$ 1,529               | \$ 6,463 | \$ 23,957  |
| Interest income Recognized          | \$ 77  | \$ 145    | \$ 61                | \$ 6   | \$ 1             |                   | \$ 72    | \$ 3                   | \$ 287   | \$ 652     |

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|                                     | RE Mortgage |          | Impaired PNCI Loans |       | As of September 30, 2012 |                |       |                     |       |          |
|-------------------------------------|-------------|----------|---------------------|-------|--------------------------|----------------|-------|---------------------|-------|----------|
| (In thousands)                      | Resid.      | Comm.    | Home Equity Lines   | Loans | Auto Indirect            | Other Consumer | C&I   | Construction Resid. | Comm. | Total    |
| With no related allowance recorded: |             |          |                     |       |                          |                |       |                     |       |          |
| Recorded investment                 | \$ 63       | \$ 2,739 | \$ 287              |       |                          |                |       |                     |       | \$ 3,089 |
| Unpaid principal                    | \$ 63       | \$ 4,769 | \$ 319              |       |                          |                |       |                     |       | \$ 5,151 |
| Average recorded Investment         | \$ 11       | \$ 2,095 | \$ 302              | \$ 15 |                          | \$ 41          | \$ 15 |                     |       | \$ 2,479 |
| Interest income Recognized          | \$ 3        | \$ 130   | \$ 8                |       |                          |                |       |                     |       | \$ 141   |
| With an allowance recorded:         |             |          |                     |       |                          |                |       |                     |       |          |
| Recorded investment                 | \$ 356      | \$ 323   | \$ 416              |       |                          | \$ 73          |       |                     |       | \$ 1,168 |
| Unpaid principal                    | \$ 359      | \$ 334   | \$ 418              |       |                          | \$ 77          |       |                     |       | \$ 1,188 |
| Related allowance                   | \$ 184      | \$ 165   | \$ 132              |       |                          | \$ 37          |       |                     |       | \$ 518   |
| Average recorded Investment         | \$ 192      | \$ 54    | \$ 122              |       |                          | \$ 33          |       |                     |       | \$ 401   |
| Interest income Recognized          | \$ 10       | \$ 10    | \$ 17               |       |                          | \$ 1           |       |                     |       | \$ 38    |



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The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

|                                     |             |           | Impaired Originated Loans |        | As of December 31, 2011 |          |          |              |          |            |
|-------------------------------------|-------------|-----------|---------------------------|--------|-------------------------|----------|----------|--------------|----------|------------|
| (In thousands)                      | RE Mortgage |           | Home Equity               |        | Auto                    | Other    |          | Construction |          |            |
|                                     | Resid.      | Comm.     | Lines                     | Loans  | Indirect                | Consumer | C&I      | Resid.       | Comm.    | Total      |
| With no related allowance recorded: |             |           |                           |        |                         |          |          |              |          |            |
| Recorded investment                 | \$ 6,921    | \$ 61,205 | \$ 5,101                  | \$ 224 | \$ 424                  | \$ 39    | \$ 8,473 | \$ 1,809     | \$ 571   | \$ 84,767  |
| Unpaid principal                    | \$ 8,663    | \$ 72,408 | \$ 8,519                  | \$ 528 | \$ 777                  | \$ 56    | \$ 9,229 | \$ 2,857     | \$ 916   | \$ 103,953 |
| Average recorded Investment         | \$ 6,557    | \$ 53,346 | \$ 5,228                  | \$ 458 | \$ 569                  | \$ 44    | \$ 6,687 | \$ 3,942     | \$ 3,590 | \$ 80,421  |
| Interest income Recognized          | \$ 58       | \$ 2,235  | \$ 99                     | \$ 7   | \$ 15                   | \$ 2     | \$ 381   |              | \$ 4     | \$ 2,801   |
| With an allowance recorded:         |             |           |                           |        |                         |          |          |              |          |            |
| Recorded investment                 | \$ 3,246    | \$ 10,688 | \$ 4,177                  | \$ 350 | \$ 147                  | \$ 70    | \$ 964   | \$ 3,818     | \$ 6,328 | \$ 29,788  |
| Unpaid principal                    | \$ 3,760    | \$ 11,094 | \$ 4,977                  | \$ 666 | \$ 193                  | \$ 75    | \$ 1,040 | \$ 8,698     | \$ 6,330 | \$ 36,834  |
| Related allowance                   | \$ 460      | \$ 1,613  | \$ 2,365                  | \$ 73  | \$ 29                   | \$ 24    | \$ 200   | \$ 258       | \$ 971   | \$ 5,993   |
| Average recorded Investment         | \$ 4,611    | \$ 10,019 | \$ 4,770                  | \$ 215 | \$ 407                  | \$ 52    | \$ 1,023 | \$ 2,334     | \$ 3,578 | \$ 27,009  |
| Interest income Recognized          | \$ 77       | \$ 588    | \$ 122                    | \$ 3   | \$ 2                    | \$ 2     | \$ 36    | \$ (16)      | \$ 387   | \$ 1,201   |

|                                     | RE Mortgage |       | Impaired PNCI Loans |       | As of December 31, 2011 |                |       | Construction |       |        |
|-------------------------------------|-------------|-------|---------------------|-------|-------------------------|----------------|-------|--------------|-------|--------|
| (In thousands)                      | Resid.      | Comm. | Home Equity Lines   | Loans | Auto Indirect           | Other Consumer | C&I   | Resid.       | Comm. | Total  |
| With no related allowance recorded: |             |       |                     |       |                         |                |       |              |       |        |
| Recorded investment                 |             |       | \$ 110              | \$ 87 |                         |                | \$ 89 |              |       | \$ 286 |
| Unpaid principal                    |             |       | \$ 126              | \$ 89 |                         |                | \$ 98 |              |       | \$ 313 |
| Average recorded Investment         |             |       | \$ 55               | \$ 44 |                         |                | \$ 45 |              |       | \$ 144 |
| Interest income Recognized          |             |       | \$ 5                | \$ 2  |                         |                | \$ 3  |              |       | \$ 10  |

With an allowance recorded:

Recorded investment

Unpaid principal

Related allowance

Average recorded Investment

Interest income Recognized

At September 30, 2012, \$63,769,000 of Originated loans were TDR and classified as impaired. The Company had obligations to lend \$185,000 of additional funds on these TDR as of September 30, 2012. At September 30, 2012, \$949,000 of PNCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of September 30, 2012. At September 30, 2012, \$88,000 of PCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of September 30, 2012.

At December 31, 2011, \$66,160,000 of Originated loans were TDR and classified as impaired. The Company had obligations to lend \$258,000 of additional funds on these TDR as of December 31, 2011. At December 31, 2011, \$176,000 of PNCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of December 31, 2011. There were no PCI loans that were TDR and classified as impaired at December 31, 2011.

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The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

|                                     |             |           | Impaired Originated Loans |        |          | As of September 30, 2011 |          |              |          |           |
|-------------------------------------|-------------|-----------|---------------------------|--------|----------|--------------------------|----------|--------------|----------|-----------|
| (Dollars in thousands)              | RE Mortgage |           | Home Equity               |        | Auto     | Other                    |          | Construction |          | Total     |
|                                     | Resid.      | Comm.     | Lines                     | Loans  | Indirect | Consumer                 | C&I      | Resid.       | Comm.    |           |
| With no related allowance recorded: |             |           |                           |        |          |                          |          |              |          |           |
| Recorded investment                 | \$ 6,159    | \$ 49,227 | \$ 3,753                  | \$ 386 | \$ 477   | \$ 31                    | \$ 6,698 | \$ 4,408     | \$ 6,640 | \$ 77,779 |
| Unpaid principal                    | \$ 8,036    | \$ 57,010 | \$ 5,885                  | \$ 947 | \$ 891   | \$ 35                    | \$ 7,344 | \$ 9,142     | \$ 6,918 | \$ 96,208 |
| Average recorded Investment         | \$ 6,176    | \$ 47,357 | \$ 4,554                  | \$ 539 | \$ 596   | \$ 40                    | \$ 5,799 | \$ 5,242     | \$ 6,625 | \$ 76,928 |
| Interest income Recognized          | \$ 23       | \$ 1,132  | \$ 13                     | \$ 4   | \$ 11    | \$ 1                     | \$ 170   |              | \$ 289   | \$ 1,643  |
| With an allowance recorded:         |             |           |                           |        |          |                          |          |              |          |           |
| Recorded investment                 | \$ 3,676    | \$ 19,121 | \$ 3,934                  | \$ 170 | \$ 326   | \$ 73                    | \$ 1,334 | \$ 1,718     | \$ 646   | \$ 30,998 |
| Unpaid principal                    | \$ 4,116    | \$ 22,301 | \$ 5,147                  | \$ 181 | \$ 408   | \$ 79                    | \$ 1,968 | \$ 2,724     | \$ 679   | \$ 37,603 |
| Related allowance                   | \$ 920      | \$ 1,329  | \$ 1,577                  | \$ 92  | \$ 76    | \$ 21                    | \$ 260   | \$ 326       | \$ 481   | \$ 5,082  |
| Average recorded Investment         | \$ 4,826    | \$ 13,456 | \$ 4,648                  | \$ 125 | \$ 497   | \$ 54                    | \$ 1,208 | \$ 1,284     | \$ 737   | \$ 26,835 |
| Interest income Recognized          | \$ 55       | \$ 663    | \$ 56                     | \$ 3   | \$ 5     | \$ 1                     | \$ 41    |              | \$ 6     | \$ 830    |

At September 30, 2011, \$61,582,000 of originated loans were TDR and classified as impaired. The Company did not have any obligations to lend additional funds on these loans as of September 30, 2011.

At September 30, 2011, no PNCI loans were TDR or classified as impaired.

The following tables show certain information regarding Troubled Debt Restructurings (TDRs) that occurred during the period indicated:

| (Dollars in thousands)  | TDR Information for the Three Months Ended September 30, 2012 |        |             |       |          |         |              |        |        |          |
|---|---|--------|-------------|-------|----------|---------|--------------|--------|--------|----------|
|   | RE Mortgage   |        | Home Equity |       | Auto     | Other   | Construction |        |        |          |
|   | Resid.  | Comm.  | Lines       | Loans | Indirect | Consum. | C&I          | Resid. | Comm.  | Total    |
| Number  | 1   | 4      | 2           |       |          |         | 2            | 1      |        | 10       |
| Pre-modification out-standing principal balance   | \$ 101  | \$ 609 | \$ 146      |       |          |         | \$ 249       | \$ 86  |        | \$ 1,191 |
| Post-modification out-standing principal balance  | \$ 101  | \$ 609 | \$ 150      |       |          |         | \$ 249       | \$ 97  |        | \$ 1,206 |
| Financial Impact due to troubled debt restructure taken as additional provision   |   | \$ 154 |             |       |          |         | \$ 158       |        |        | \$ 312   |
| Number that defaulted during the period   |   | 1      | 2           |       |          |         |              |        | 2      | 5        |
| Recorded investment of TDRs that defaulted during the period  |   | \$ 625 | \$ 169      |       |          |         |              |        | \$ 217 | \$ 1,011 |
| Financial Impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions |   |        |             |       |          |         |              |        |        |          |



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The following tables show certain information regarding Troubled Debt Restructurings (TDRs) that occurred during the period indicated:

|   | TDR Information for the Three Months Ended June 30, 2012 |          |             |        |          |         |              |        |       |          |
|---|--|----------|-------------|--------|----------|---------|--------------|--------|-------|----------|
|   | RE Mortgage  |          | Home Equity |        | Auto     | Other   | Construction |        |       |          |
| (Dollars in thousands)  | Resid.   | Comm.    | Lines       | Loans  | Indirect | Consum. | C&I          | Resid. | Comm. | Total    |
| Number  | 1  | 3        | 6           |        |          |         |              |        |       | 10       |
| Pre-modification out-standing principal balance   | \$ 71  | \$ 1,050 | \$ 817      |        |          |         |              |        |       | \$ 1,938 |
| Post-modification out-standing principal balance  | \$ 72  | \$ 1,050 | \$ 857      |        |          |         |              |        |       | \$ 1,979 |
| Financial Impact due to troubled debt restructure taken as additional provision   | \$ (11)  | \$ 57    | \$ 44       |        |          |         |              |        |       | \$ 90    |
| Number that defaulted during the period   |  | 3        | 1           | 1      |          |         | 2            | 1      |       | 8        |
| Recorded investment of TDRs that defaulted during the period  |  | \$ 1,046 | \$ 274      | \$ 46  |          |         | \$ 1,124     | \$ 97  |       | \$ 2,587 |
| Financial Impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions |  |          | \$ (13)     | \$ (1) |          |         | \$ 50        |        |       | \$ 36    |

|   | TDR Information for the Three Months Ended March 31, 2012 |          |             |       |          |         |              |        |       |          |
|---|---|----------|-------------|-------|----------|---------|--------------|--------|-------|----------|
|   | RE Mortgage   |          | Home Equity |       | Auto     | Other   | Construction |        |       | Total    |
| (Dollars in thousands)  | Resid.  | Comm.    | Lines       | Loans | Indirect | Consum. | C&I          | Resid. | Comm. |          |
| Number  | 2   | 7        | 2           |       |          | 1       | 1            | 2      |       | 15       |
| Pre-modification out-standing principal balance   | \$ 650  | \$ 1,561 | \$ 436      |       |          | \$ 38   | \$ 249       | \$ 230 |       | \$ 3,164 |
| Post-modification out-standing principal balance  | \$ 669  | \$ 1,523 | \$ 464      |       |          | \$ 38   | \$ 249       | \$ 232 |       | \$ 3,175 |
| Financial Impact due to troubled debt restructure taken as additional provision   |   |          | \$ 16       |       |          |         |              |        |       | \$ 16    |
| Number that defaulted during the period   | 1   | 4        |             |       |          |         |              |        | 1     | 6        |
| Recorded investment of TDRs that defaulted during the period  | \$ 112  | \$ 2,632 |             |       |          |         |              |        | \$ 39 | \$ 2,783 |
| Financial Impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions |   |          |             |       |          |         |              |        |       |          |

Modifications classified as Troubled Debt Restructurings can include one or a combination of the following:

Rate modifications

Term extensions

Interest only modifications, either temporary or long-term

Payment modifications

Collateral substitutions/additions

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For all new Troubled Debt Restructurings, an impairment analysis is conducted. If the loan is determined to be collateral dependent, any additional amount of impairment will be calculated based on the difference between estimated collectible value and the current carrying balance of the loan. This difference could result in an increased provision and is typically charged off. If the asset is determined not to be

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collateral dependent, the impairment is measured on the net present value difference between the estimated cash flows of the restructured loan and the cash flows which would have been received under the original terms. The effect of this could result in a requirement for additional provision to the reserve. The effect of these required provisions for the period are indicated above.

Typically if a TDR defaults during the period, the loan is then considered collateral dependent and, if it was not already considered collateral dependent, an appropriate provision will be reserved or charge will be taken. The additional provisions required resulting from default of previously modified TDRs are noted above.

**Note 6 Foreclosed Assets**

A summary of the activity in the balance of foreclosed assets follows (in thousands):

|  | Nine months ended September 30, 2012 |          |            | Nine months ended September 30, 2011 |          |            |
|--|--------------------------------------|----------|------------|--------------------------------------|----------|------------|
|  | Noncovered                           | Covered  | Total      | Noncovered                           | Covered  | Total      |
| Beginning balance, net                   | \$ 13,268                            | \$ 3,064 | \$ 16,332  | \$ 5,000                             | \$ 4,913 | \$ 9,913   |
| Additions/transfers from loans           | 5,657                                | 633      | 6,290      | 14,051                               |          | 14,051     |
| Dispositions/sales                       | (10,073)                             | (844)    | (10,917)   | (3,855)                              | (846)    | (4,701)    |
| Valuation adjustments                    | (1,059)                              | (461)    | (1,520)    | (799)                                | (594)    | (1,393)    |
| Ending balance, net                      | \$ 7,793                             | \$ 2,392 | \$ 10,185  | \$ 14,397                            | \$ 3,473 | \$ 17,870  |
| Ending valuation allowance               | \$ (1,385)                           | \$ (846) | \$ (2,231) | \$ (1,169)                           | \$ (740) | \$ (1,909) |
| Ending number of foreclosed assets       | 42                                   | 8        | 50         | 70                                   | 11       | 81         |
| Proceeds from sale of foreclosed assets  | \$ 10,271                            | \$ 1,010 | \$ 11,281  | \$ 4,189                             | \$ 979   | \$ 5,168   |
| Gain (loss) on sale of foreclosed assets | \$ 198                               | \$ 166   | \$ 364     | \$ 334                               | \$ 133   | \$ 467     |

**Note 7 Premises and Equipment**

Premises and equipment were comprised of:

|                                | September 30,<br>2012 | December 31,<br>2011 |
|--------------------------------|-----------------------|----------------------|
|                                | (In thousands)        |                      |
| Land & land improvements       | \$ 5,448              | \$ 4,400             |
| Buildings                      | 22,426                | 20,251               |
| Furniture and equipment        | 25,260                | 24,291               |
|                                | 53,134                | 48,942               |
| Less: Accumulated depreciation | (31,730)              | (30,241)             |
|                                | 21,404                | 18,701               |
| Construction in progress       | 2,679                 | 1,192                |
| Total premises and equipment   | \$ 24,083             | \$ 19,893            |

Depreciation expense for premises and equipment amounted to \$820,000 and \$643,000 for the three months ended September 30, 2012 and 2011, respectively. Depreciation expense for premises and equipment amounted to \$2,450,000 and \$1,892,000 for the nine months ended September 30, 2012 and 2011, respectively.

**Note 8 Cash Value of Life Insurance**

A summary of the activity in the balance of cash value of life insurance follows (in thousands):

|  | Nine months ended September 30, |           |
|--|---------------------------------|-----------|
|  | 2012                            | 2011      |
| Beginning balance                                  | \$ 50,403                       | \$ 50,541 |
| Increase in cash value of life insurance           | 1,350                           | 1,350     |
| Gain on life insurance death benefit               | 600                             |           |
| Death benefit                                      | (1,611)                         |           |
| Ending balance                                     | \$ 50,742                       | \$ 51,891 |
| End of period death benefit                        | \$ 95,132                       | \$ 95,780 |
| Number of policies owned                           | 136                             | 140       |
| Insurance companies used                           | 6                               | 6         |
| Current and former employees and directors covered | 37                              | 39        |

As of September 30, 2012, the Bank was the owner and beneficiary of 136 life insurance policies, issued by six life insurance companies, covering 37 current and former employees and directors. These life insurance policies are recorded on the Company's financial statements at their reported cash (surrender) values. As a result of current tax law and the nature of these policies, the Bank records any increase in cash value of these policies as nontaxable noninterest income. If the Bank decided to surrender any of the policies prior to the death of the insured, such surrender may result in a tax expense related to the life-to-date cumulative increase in cash value of the policy. If the Bank retains such policies until the death of the insured, the Bank would receive nontaxable proceeds from the insurance company equal to the death benefit of the policies. The Bank has entered into Joint Beneficiary Agreements (JBAs) with certain of the insureds that for certain of the policies provide some level of sharing of the death benefit, less the cash surrender value, among the Bank and the beneficiaries of the insured upon the receipt of death benefits. See Note 15 of these consolidated financial statements for additional information on of JBAs.



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### Note 9 Goodwill and Other Intangible Assets

The following table summarizes the Company's goodwill intangible as of the dates indicated.

| (In thousands) | September 30,<br>2012 | Additions | Reductions | December 31,<br>2011 |
|----------------|-----------------------|-----------|------------|----------------------|
| Goodwill       | \$ 15,519             |           |            | \$ 15,519            |

The following table summarizes the Company's core deposit intangibles as of the dates indicated.

| (In thousands)                | September 30,<br>2012 | Additions | Reductions | December 31,<br>2011 |
|-------------------------------|-----------------------|-----------|------------|----------------------|
| Core deposit intangibles      | \$ 1,460              |           |            | \$ 1,460             |
| Accumulated amortization      | (316)                 |           | \$ (157)   | (159)                |
| Core deposit intangibles, net | \$ 1,144              |           | \$ (157)   | \$ 1,301             |

The Company recorded additions to core deposit intangibles of \$898,000 and \$562,000 in conjunction with the Citizens and Granite acquisitions on September 23, 2011 and May 28, 2010, respectively. The following table summarizes the Company's estimated core deposit intangible amortization (in thousands):

| Years Ended | Estimated Core Deposit<br>Intangible Amortization |
|-------------|---|
| 2012        | \$ 209  |
| 2013        | 209   |
| 2014        | 209   |
| 2015        | 209   |
| 2016        | 209   |
| Thereafter  | \$ 256  |

### Note 10 Mortgage Servicing Rights

The following tables summarize the activity in, and the main assumptions we used to determine the fair value of mortgage servicing rights for the periods indicated (in thousands):

|   | Three months ended September 30, |            | Nine months ended September 30, |            |
|---|----------------------------------|------------|---------------------------------|------------|
|   | 2012                             | 2011       | 2012                            | 2011       |
| Mortgage servicing rights:                  |                                  |            |                                 |            |
| Balance at beginning of period              | \$ 4,757                         | \$ 4,818   | \$ 4,603                        | \$ 4,605   |
| Additions                                   | 409                              | 220        | 1,395                           | 655        |
| Change in fair value                        | (681)                            | (800)      | (1,513)                         | (1,022)    |
| Balance at end of period                    | \$ 4,485                         | \$ 4,238   | \$ 4,485                        | \$ 4,238   |
| Servicing, late and ancillary fees received | \$ 389                           | \$ 375     | \$ 1,140                        | \$ 1,106   |
| Balance of loans serviced at:               |                                  |            |                                 |            |
| Beginning of period                         | \$ 628,674                       | \$ 584,113 | \$ 598,185                      | \$ 573,300 |

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|   |            |            |            |            |
|---|------------|------------|------------|------------|
| End of period                           | \$ 642,110 | \$ 582,011 | \$ 642,110 | \$ 582,011 |
| Weighted-average prepayment speed (CPR) |            |            | 20.9%      | 21.0%      |
| Discount rate                           |            |            | 10.0%      | 9.0%       |

The changes in fair value of MSRs that occurred during the three and nine months ended September 30, 2012 and 2011 were mainly due to principal reductions and changes in estimated life of the MSRs.

## **Note 11 Indemnification Asset**

A summary of the activity in the balance of indemnification asset follows (in thousands):

|   | Three months ended September 30, |          | Nine months ended September 30, |          |
|---|----------------------------------|----------|---------------------------------|----------|
|   | 2012                             | 2011     | 2012                            | 2011     |
| Beginning balance   | \$ 4,046                         | \$ 4,545 | \$ 4,405                        | \$ 5,640 |
| Effect of actual covered losses and change in estimated future covered losses | (87)                             | (292)    | 241                             | 1,594    |
| Reimbursable expenses (revenue), net  | 2                                | 220      | 12                              | 322      |
| Payments received   | (1,476)                          |          | (2,173)                         | (3,083)  |
| Ending balance  | \$ 2,485                         | \$ 4,473 | \$ 2,485                        | \$ 4,473 |

**Table of Contents****Note 12 Other Assets**

Other assets were comprised of (in thousands):

|   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| Deferred tax asset, net                             | \$ 26,974             | \$ 27,810            |
| Prepaid expense including FDIC assessment and taxes | 4,906                 | 8,459                |
| Software  | 1,773                 | 1,530                |
| Life insurance proceeds receivable                  |                       | 2,811                |
| Advanced compensation                               | 1,471                 | 1,363                |
| TriCo Capital Trust I & II                          | 1,238                 | 1,238                |
| Miscellaneous other assets                          | 827                   | 173                  |
| Total other assets                                  | \$ 37,189             | \$ 43,384            |

**Note 13 Deposits**

A summary of the balances of deposits follows (in thousands):

|                                       | September 30,<br>2012 | December 31,<br>2011 |
|---------------------------------------|-----------------------|----------------------|
| Noninterest-bearing demand            | \$ 592,529            | \$ 541,276           |
| Interest-bearing demand               | 483,557               | 431,565              |
| Savings                               | 767,244               | 797,182              |
| Time certificates, \$100,000 and over | 190,751               | 220,374              |
| Other time certificates               | 167,558               | 200,139              |
| Total deposits                        | \$ 2,201,639          | \$ 2,190,536         |

Certificate of deposit balances of \$5,000,000 and \$5,000,000 from the State of California were included in time certificates, \$100,000 and over, at September 30, 2012 and December 31, 2011, respectively. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank's request subject to collateral and credit worthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Bank. Overdrawn deposit balances of \$1,353,000 and \$1,343,000 were classified as consumer loans at September 30, 2012 and December 31, 2011, respectively.

**Note 14 Reserve for Unfunded Commitments**

The following tables summarize the activity in reserve for unfunded commitments for the periods indicated (in thousands):

|   | Three months ended September 30, |          | Nine months ended September 30, |          |
|---|----------------------------------|----------|---------------------------------|----------|
|   | 2012                             | 2011     | 2012                            | 2011     |
| Balance at beginning of period            | \$ 2,590                         | \$ 2,640 | \$ 2,740                        | \$ 2,640 |
| Provision for losses unfunded commitments | (35)                             |          | (185)                           |          |
| Balance at end of period                  | \$ 2,555                         | \$ 2,640 | \$ 2,555                        | \$ 2,640 |

**Note 15 Other Liabilities**

Other liabilities were comprised of (in thousands):

|                                 | September 30,<br>2012 | December 31,<br>2011 |
|---------------------------------|-----------------------|----------------------|
| Deferred compensation           | \$ 7,796              | \$ 8,209             |
| Pension liability               | 16,000                | 15,003               |
| Joint beneficiary agreements    | 2,305                 | 2,323                |
| Accrued legal settlement        | 2,090                 |                      |
| Miscellaneous other liabilities | 4,258                 | 4,892                |
| Total other liabilities         | \$ 32,449             | \$ 30,427            |

#### Note 16 Other Borrowings

A summary of the balances of other borrowings follows:

| (In thousands)  | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| Borrowing under security repurchase agreement, rate was fixed at 4.72% until maturity on August 30, 2012  |                       | \$ 50,000            |
| FHLB fixed rate borrowings:   |                       |                      |
| Matured January 25, 2012, effective rate 0.24%  |                       | 3,000                |
| Matured April 6, 2012, effective rate 0.26%   |                       | 5,013                |
| Matured April 25, 2012, effective rate 0.26%  |                       | 3,001                |
| Matured July 25, 2012, effective rate 0.34%   |                       | 3,000                |
| Other collateralized borrowings, fixed rate, as of September 30, 2012 of 0.05% payable on October 1, 2012 | \$ 9,264              | 8,527                |
| Total other borrowings  | \$ 9,264              | \$ 72,541            |

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During August 2007, the Company entered into a security repurchase agreement with principal balance of \$50,000,000 and terms as described above. The Company did not enter into any other repurchase agreements during the nine months ended September 30, 2012 or the year ended December 31, 2011. The average balance of repurchase agreements during the nine months ended September 30, 2012 was \$44,444,000, with an average rate of 4.72%.

The Company had \$9,264,000 and \$8,527,000 of other collateralized borrowings at September 30, 2012 and December 31, 2011, respectively. Other collateralized borrowings are generally overnight maturity borrowings from non-financial institutions that are collateralized by securities owned by the Company. As of September 30, 2012, the Company has pledged as collateral and sold under agreements to repurchase investment securities with fair value of \$9,264,000 under these other collateralized borrowings.

As part of the Citizens acquisition on September 23, 2011, the Company assumed borrowings with principal balances totaling \$22,000,000 and fair values totaling \$22,028,000. These borrowings from the Federal Home Loan Bank of San Francisco (FHLB) were collateralized under the Bank's line of credit at the FHLB as described below. As of September 30, 2012, no borrowings remain from the \$22,000,000 assumed in the Citizens acquisition.

The Company maintains a collateralized line of credit with the Federal Home Loan Bank of San Francisco. Based on the FHLB stock requirements at September 30, 2012, this line provided for maximum borrowings of \$486,494,000 of which none was outstanding, leaving \$486,494,000 available. As of September 30, 2012, the Company has designated loans totaling \$984,156,000 as potential collateral under this collateralized line of credit with the FHLB.

The Company maintains a collateralized line of credit with the Federal Reserve Bank of San Francisco. As of September 30, 2012, this line provided for maximum borrowings of \$88,103,000 of which none was outstanding, leaving \$88,103,000 available. As of September 30, 2012, the Company has designated investment securities with fair value of \$91,000 and loans totaling \$107,539,000 as potential collateral under this collateralized line of credit with the FRB.

The Company has available unused correspondent banking lines of credit from commercial banks totaling \$5,000,000 for federal funds transactions at September 30, 2012.

### **Note 17 Junior Subordinated Debt**

On July 31, 2003, the Company formed a subsidiary business trust, TriCo Capital Trust I, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for \$1,000 per share or an aggregate of \$619,000. In addition, the Company issued a Junior Subordinated Debenture to the Trust in the amount of \$20,619,000. The terms of the Junior Subordinated Debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust I. Also on July 31, 2003, TriCo Capital Trust I completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of \$20,000,000. The trust preferred securities are mandatorily redeemable upon maturity on October 7, 2033 with an interest rate that resets quarterly at three-month LIBOR plus 3.05%. TriCo Capital Trust I has the right to redeem the trust preferred securities on or after October 7, 2008. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of \$7.50 per trust preferred security or an aggregate of \$150,000. The net proceeds of \$19,850,000 were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company's common stock under its repurchase plan and increase the Company's capital. The trust preferred securities have not been and will not be registered under the Securities Act of 1933, as amended, or applicable state securities laws and were sold pursuant to an exemption from registration under the Securities Act of 1933. The trust preferred securities may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act of 1933, as amended, and applicable state securities laws.

The \$20,619,000 of Junior Subordinated Debentures issued by TriCo Capital Trust I are reflected as junior subordinated debt in the consolidated balance sheets. The common stock issued by TriCo Capital Trust I is recorded in other assets in the consolidated balance sheets.

On June 22, 2004, the Company formed a second subsidiary business trust, TriCo Capital Trust II, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for \$1,000 per share or an aggregate of \$619,000. In addition, the Company issued a Junior Subordinated Debenture to the Trust in the amount of \$20,619,000. The terms of the Junior Subordinated Debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust II. Also on June 22, 2004, TriCo Capital Trust II completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of \$20,000,000. The trust preferred securities are mandatorily redeemable upon maturity on July 23, 2034 with an interest rate that resets quarterly at three-month LIBOR plus 2.55%. TriCo Capital Trust II has the right to redeem the trust preferred securities on or after July 23, 2009. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees

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of \$2.50 per trust preferred security or an aggregate of \$50,000. The net proceeds of \$19,950,000 were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company's common stock under its repurchase plan and increase the Company's capital. The trust preferred securities have not been and will not be registered under the Securities Act of 1933, as amended, or applicable state securities laws and were sold pursuant to an exemption from registration under the Securities Act of 1933. The trust preferred securities may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act of 1933, as amended, and applicable state securities laws.

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The \$20,619,000 of junior subordinated debentures issued by TriCo Capital Trust II are reflected as junior subordinated debt in the consolidated balance sheets. The common stock issued by TriCo Capital Trust II is recorded in other assets in the consolidated balance sheets.

The debentures issued by TriCo Capital Trust I and TriCo Capital Trust II, less the common securities of TriCo Capital Trust I and TriCo Capital Trust II, continue to qualify as Tier 1 or Tier 2 capital under interim guidance issued by the Board of Governors of the Federal Reserve System (Federal Reserve Board). As of September 30, 2012, the interest rates on the junior subordinated debentures issued by TriCo Capital Trust I and II were 3.505% and 3.000%, respectively.

**Note 18 Commitments and Contingencies**

*Restricted Cash Balances* Reserves (in the form of deposits with the Federal Reserve Bank) of \$27,780,000 and \$20,143,000 were maintained to satisfy Federal regulatory requirements at September 30, 2012 and December 31, 2011, respectively. These reserves are included in cash and due from banks in the accompanying balance sheets.

*Lease Commitments* The Company leases 55 sites under non-cancelable operating leases. The leases contain various provisions for increases in rental rates, based either on changes in the published Consumer Price Index or a predetermined escalation schedule. Substantially all of the leases provide the Company with the option to extend the lease term one or more times following expiration of the initial term.

At December 31, 2011, future minimum commitments under non-cancelable operating leases with initial or remaining terms of one year or more are as follows:

|                                      | Operating<br>Leases<br>(In thousands) |
|--------------------------------------|---------------------------------------|
| 2012                                 | \$ 2,773                              |
| 2013                                 | 2,260                                 |
| 2014                                 | 1,658                                 |
| 2015                                 | 1,032                                 |
| 2016                                 | 446                                   |
| Thereafter                           | 712                                   |
| <b>Future minimum lease payments</b> | <b>\$ 8,881</b>                       |

Rent expense under operating leases was \$1,054,000 and \$896,000 during the three months ended September 30, 2012 and 2011, respectively. Rent expense under operating leases was \$3,205,000 and \$2,778,000 during the nine months ended September 30, 2012 and 2011, respectively.

*Financial Instruments with Off-Balance-Sheet Risk* The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and deposit account overdraft privilege. Those instruments involve, to varying degrees, elements of risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company's exposure to loss in the event of nonperformance by the other party to the financial instrument for deposit account overdraft privilege is represented by the overdraft privilege amount disclosed to the deposit account holder.

The following table presents a summary of the Bank's commitments and contingent liabilities:

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| (In thousands)   | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| <b>Financial instruments whose amounts represent risk:</b> |                       |                      |
| <b>Commitments to extend credit:</b>                       |                       |                      |
| Commercial loans   | \$ 125,662            | \$ 119,634           |
| Consumer loans   | 373,131               | 380,489              |
| Real estate mortgage loans                                 | 22,069                | 22,277               |
| Real estate construction loans                             | 6,879                 | 6,646                |
| Standby letters of credit                                  | 2,663                 | 5,324                |
| Deposit account overdraft privilege                        | 67,947                | 61,623               |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of one year or less or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily



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represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on Management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, residential properties, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most standby letters of credit are issued for one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral requirements vary, but in general follow the requirements for other loan facilities.

Deposit account overdraft privilege amount represents the unused overdraft privilege balance available to the Company's deposit account holders who have deposit accounts covered by an overdraft privilege. The Company has established an overdraft privilege for certain of its deposit account products whereby all holders of such accounts who bring their accounts to a positive balance at least once every thirty days receive the overdraft privilege. The overdraft privilege allows depositors to overdraft their deposit account up to a predetermined level. The predetermined overdraft limit is set by the Company based on account type.

*Legal Proceedings* The Bank owns 10,214 shares of Class B common stock of Visa Inc. which are convertible into Class A common stock at a conversion ratio of 0.4206 per Class A share. As of September 30, 2012, the value of the Class A shares was \$134.28 per share. Utilizing the conversion ratio, the value of unredeemed Class A equivalent shares owned by the Company was \$577,000 as of September 30, 2012, and has not been reflected in the accompanying financial statements. The shares of Visa Class B common stock are restricted and may not be transferred. Visa Member Banks are required to fund an escrow account to cover settlements, resolution of pending litigation and related claims. If the funds in the escrow account are insufficient to settle all the covered litigation, Visa may sell additional Class A shares, use the proceeds to settle litigation, and further reduce the conversion ratio. If funds remain in the escrow account after all litigation is settled, the Class B conversion ratio will be increased to reflect that surplus.

On September 27, 2012, the Company announced that the Bank entered into a tentative settlement with a former employee who filed a class action lawsuit against the Bank in the Superior Court of California, Kern County on behalf of herself and a putative class of current and former Bank employees serving as assistant branch managers seeking undisclosed damages, alleging that the Bank improperly classified its assistant branch managers as exempt employees under California laws. The lawsuit alleges claims for: failure to pay overtime compensation; failure to provide meal periods; failure to provide rest periods; failure to provide accurate wage statements; failure to provide suitable seating; declaratory relief; accounting; and unfair business practices in violation of California Business and Professions Code section 17200.

On September 26, 2012, after efforts to mediate the claim, the Bank and the former employee agreed to settle the case in an amount ranging from \$2,039,500 to \$2,500,000, depending primarily on the number of class participants who file claims, and pending approval by the court, including determination of the method to allocate settlement payments among current and former employees who are members of the defined settlement class, and the portion of the total settlement allocable to attorney's fees and costs to plaintiff's counsel. On September 26, 2012, the Bank recorded a \$2,090,000 expense and accrued liability in anticipation of approval of this settlement by the court and estimated related payroll taxes.

The Company is a defendant in other legal actions arising from normal business activities. Management believes, after consultation with legal counsel, that these actions are without merit or that the ultimate liability, if any, resulting from them will not materially affect the Company's consolidated financial position or results from operations.

*Other Commitments and Contingencies* The Company has entered into employment agreements or change of control agreements with certain officers of the Company providing severance payments and accelerated vesting of benefits under supplemental retirement agreements to the officers in the event of a change in control of the Company and termination for other than cause or after a substantial and material change in the officer's title, compensation or responsibilities.

Mortgage loans sold to investors may be sold with servicing rights retained, with only the standard legal representations and warranties regarding recourse to the Bank. Management believes that any liabilities that may result from such recourse provisions are not significant.

## **Note 19 Shareholders' Equity**

### **Dividends Paid**

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The Bank paid to the Company cash dividends in the aggregate amounts of \$6,872,000 during the nine months ended September 30, 2012. The Bank is regulated by the FDIC and the State of California Department of Financial Institutions. Absent approval from the Commissioner of Financial Institutions of California, California banking laws generally limit the Bank's ability to pay dividends to the lesser of (1) retained earnings or (2) net income for the last three fiscal years, less cash distributions paid during such period.

### **Shareholders' Rights Plan**

On June 25, 2001, the Company announced that its Board of Directors adopted and entered into a Shareholder Rights Plan designed to protect and maximize shareholder value and to assist the Board of Directors in ensuring fair and equitable benefit to all shareholders in the event of a hostile bid to acquire the Company. On July 8, 2011, the Company amended the Rights Plan to extend its maturity until July 10, 2021.

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The Company adopted this Rights Plan to protect shareholders from coercive or otherwise unfair takeover tactics. In general terms, the Rights Plan imposes a significant penalty upon any person or group that acquires 15% or more of the Company's outstanding common stock without approval of the Company's Board of Directors. The Rights Plan was not adopted in response to any known attempt to acquire control of the Company.

Under the Rights Plan, a dividend of one Preferred Stock Purchase Right was declared for each common share held of record as of the close of business on July 10, 2001. No separate certificates evidencing the rights will be issued unless and until they become exercisable.

The rights generally will not become exercisable unless an acquiring entity accumulates or initiates a tender offer to purchase 15% or more of the Company's common stock. In that event, each right will entitle the holder, other than the unapproved acquirer and its affiliates, to purchase either the Company's common stock or shares in an acquiring entity at one-half of market value.

The rights' initial exercise price, which is subject to adjustment, is \$49.00 per right. The Company's Board of Directors generally will be entitled to redeem the rights at a redemption price of \$0.01 per right until an acquiring entity acquires a 15% position.

### **Stock Repurchase Plan**

On August 21, 2007, the Board of Directors adopted a plan to repurchase, as conditions warrant, up to 500,000 shares of the Company's common stock on the open market. The timing of purchases and the exact number of shares to be purchased will depend on market conditions. The 500,000 shares authorized for repurchase under this stock repurchase plan represented approximately 3.2% of the Company's 15,814,662 outstanding common shares as of August 21, 2007. This stock repurchase plan has no expiration date. As of September 30, 2012, the Company had repurchased 166,600 shares under this plan.

### **Stock Repurchased Under Equity Compensation Plans**

During the nine months ended September 30, 2012 employees tendered or had withheld after exercise 3,065 shares of the Company's common stock in lieu of cash to exercise options to purchase shares of the Company's stock or to pay income taxes related to such exercises. Such tendered shares are considered repurchased shares but are not counted against the repurchase plan noted above.

### **Note 20 Stock Options and Other Equity-Based Incentive Instruments**

In March 2009, the Company's Board of Directors adopted the TriCo Bancshares 2009 Equity Incentive Plan (2009 Plan) covering officers, employees, directors of, and consultants to, the Company. The 2009 Plan was approved by the Company's shareholders in May 2009. The 2009 Plan allows for the granting of the following types of stock awards (Awards): incentive stock options, nonstatutory stock options, performance awards, restricted stock, restricted stock unit awards and stock appreciation rights. Subject to certain adjustments, the maximum aggregate number of shares of TriCo's common stock which may be issued pursuant to or subject to Awards is 650,000. The number of shares available for issuance under the 2009 Plan shall be reduced by: (i) one share for each share of common stock issued pursuant to a stock option or a Stock Appreciation Right and (ii) two shares for each share of common stock issued pursuant to a Performance Award, a Restricted Stock Award or a Restricted Stock Unit Award. When Awards made under the 2009 Plan expire or are forfeited or cancelled, the underlying shares will become available for future Awards under the 2009 Plan. To the extent that a share of common stock pursuant to an Award that counted as two shares against the number of shares again becomes available for issuance under the 2009 Plan, the number of shares of common stock available for issuance under the 2009 Plan shall increase by two shares. Shares awarded and delivered under the 2009 Plan may be authorized but unissued, or reacquired shares. As of September 30, 2012, 578,000 options for the purchase of common shares were outstanding, and 72,000 remain available for grant, under the 2009 Plan.

In May 2001, the Company adopted the TriCo Bancshares 2001 Stock Option Plan (2001 Plan) covering officers, employees, directors of, and consultants to, the Company. Under the 2001 Plan, the option exercise price cannot be less than the fair market value of the Common Stock at the date of grant except in the case of substitute options. Options for the 2001 Plan expire on the tenth anniversary of the grant date. Vesting schedules under the 2001 Plan are determined individually for each grant. As of September 30, 2012, 834,935 options for the purchase of common shares remain outstanding under the 2001 Plan. No new options may be granted under the 2001 Plan. Stock option activity is summarized in the following table for the time period indicated:

| Number | Option Price | Weighted<br>Average | Weighted<br>Average Fair |
|--------|--------------|---------------------|--------------------------|
|--------|--------------|---------------------|--------------------------|

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|                                   | of Shares | per Share          | Exercise Price | Value on Date of Grant |
|-----------------------------------|-----------|--------------------|----------------|------------------------|
| Outstanding at December 31, 2011  | 1,250,935 | \$11.72 to \$25.91 | \$ 17.18       |                        |
| Options granted                   | 179,000   | \$14.76 to \$15.34 | \$ 15.28       | \$ 6.63                |
| Options exercised                 | (17,000)  | \$12.13 to \$11.72 | \$ 12.01       |                        |
| Options forfeited                 |           | to                 |                |                        |
| Outstanding at September 30, 2012 | 1,412,935 | \$11.72 to \$25.91 | \$ 17.00       |                        |

The following assumptions were used to value option grants during 2012: average expected term 8.8 years, volatility 51.5%, annual rate of dividends 2.36%, and discount rate 1.49%.

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The following table shows the number, weighted-average exercise price, intrinsic value, and weighted average remaining contractual life of options exercisable, options not yet exercisable and total options outstanding as of September 30, 2012:

|  | Currently<br>Exercisable | Currently Not<br>Exercisable | Total<br>Outstanding |
|--|--------------------------|------------------------------|----------------------|
| (In thousands except exercise price)               |                          |                              |                      |
| Number of options                                  | 918,875                  | 494,060                      | 1,412,935            |
| Weighted average exercise price                    | \$ 17.86                 | \$ 15.41                     | \$ 17.00             |
| Intrinsic value (thousands)                        | \$ 1,067                 | \$ 655                       | \$ 1,722             |
| Weighted average remaining contractual term (yrs.) | 3.3                      | 8.9                          | 5.2                  |

The 494,060 options that are currently not exercisable as of September 30, 2012 are expected to vest, on a weighted-average basis, over the next 2.4 years, and the Company is expected to recognize \$3,048,000 of pre-tax compensation costs related to these options as they vest. The Company did not modify any option grants in 2011 or the first nine months of 2012.

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### Note 21 - Noninterest Income and Expenses

The components of other noninterest income were as follows (in thousands):

|  | Three months ended<br>September 30, |           | Nine months ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2012                                | 2011      | 2012                               | 2011      |
| Service charges on deposit accounts                    | \$ 3,617                            | \$ 3,769  | \$ 10,788                          | \$ 10,899 |
| ATM and interchange fees                               | 1,877                               | 1,780     | 5,722                              | 5,201     |
| Other service fees                                     | 567                                 | 460       | 1,740                              | 1,303     |
| Mortgage banking service fees                          | 403                                 | 375       | 1,154                              | 1,106     |
| Change in value of mortgage servicing rights           | (681)                               | (800)     | (1,514)                            | (1,022)   |
| Total service charges and fees                         | 5,783                               | 5,584     | 17,890                             | 17,487    |
| Gain on sale of loans                                  | 1,430                               | 598       | 4,317                              | 1,818     |
| Commissions on sale of non-deposit investment products | 803                                 | 542       | 2,464                              | 1,550     |
| Increase in cash value of life insurance               | 450                                 | 450       | 1,350                              | 1,350     |
| Change in indemnification asset                        | (94)                                | (289)     | 215                                | 1,547     |
| Gain on sale of foreclosed assets                      | 419                                 | 82        | 364                                | 467       |
| Sale of customer checks                                | 90                                  | 72        | 256                                | 198       |
| Lease brokerage income                                 | 80                                  | 43        | 228                                | 171       |
| Gain (loss) on disposal of fixed assets                | (16)                                |           | (404)                              | (15)      |
| Commission rebates                                     | (17)                                | (16)      | (51)                               | (49)      |
| Gain on life insurance death benefit                   |                                     |           | 600                                |           |
| Bargain purchase gain on acquisition                   |                                     | 7,575     |                                    | 7,575     |
| Other  | 199                                 | 82        | 740                                | 225       |
| Total other noninterest income                         | 3,344                               | 9,139     | 10,079                             | 14,837    |
| Total noninterest income                               | \$ 9,127                            | \$ 14,723 | \$ 27,969                          | \$ 32,324 |

The components of noninterest expense were as follows (in thousands):

|   | Three months ended<br>September 30, |          | Nine months ended<br>September 30, |           |
|---|-------------------------------------|----------|------------------------------------|-----------|
|   | 2012                                | 2011     | 2012                               | 2011      |
| Base salaries, net of deferred loan origination costs | \$ 8,337                            | \$ 7,480 | \$ 24,769                          | \$ 21,682 |
| Incentive compensation                                | 1,254                               | 1,848    | 3,976                              | 3,547     |
| Benefits and other compensation costs                 | 2,771                               | 2,602    | 8,869                              | 8,209     |
| Total salaries and benefits expense                   | 12,362                              | 11,930   | 37,614                             | 33,438    |
| Occupancy   | 1,851                               | 1,521    | 5,424                              | 4,383     |
| Equipment   | 1,138                               | 949      | 3,381                              | 2,750     |
| Data processing and software                          | 1,017                               | 940      | 3,589                              | 2,748     |
| ATM network charges                                   | 529                                 | 425      | 1,628                              | 1,414     |
| Telecommunications                                    | 553                                 | 382      | 1,675                              | 1,308     |
| Postage   | 230                                 | 163      | 704                                | 598       |
| Courier service                                       | 270                                 | 222      | 715                                | 651       |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Advertising                                | 710       | 607       | 2,071     | 1,778     |
| Assessments                                | 590       | 517       | 1,786     | 1,902     |
| Operational losses                         | 171       | 166       | 430       | 393       |
| Professional fees                          | 832       | 462       | 1,946     | 1,322     |
| Foreclosed assets expense                  | 284       | 215       | 1,076     | 497       |
| Provision for foreclosed asset losses      | 433       | 306       | 1,520     | 1,393     |
| Change in reserve for unfunded commitments | (35)      |           | (185)     |           |
| Intangible amortization                    | 52        | 20        | 157       | 125       |
| Legal settlement                           | 2,090     |           | 2,090     |           |
| Other                                      | 2,513     | 2,048     | 7,251     | 5,939     |
| Total other noninterest expense            | 13,228    | 8,943     | 35,258    | 27,201    |
| Total noninterest expense                  | \$ 25,590 | \$ 20,873 | \$ 72,872 | \$ 60,639 |

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The provisions for income taxes applicable to income before taxes differ from amounts computed by applying the statutory Federal income tax rates to income before taxes. The effective tax rate and the statutory federal income tax rate are reconciled for the periods indicated as follows:

|  | Three months ended September 30, |        | Nine months ended September 30, |        |
|--|----------------------------------|--------|---------------------------------|--------|
|  | 2012                             | 2011   | 2012                            | 2011   |
| Federal statutory income tax rate              | 35.0%                            | 35.0%  | 35.0%                           | 35.0%  |
| State income taxes, net of federal tax benefit | 6.9%                             | 6.8%   | 6.6%                            | 6.3%   |
| Tax-exempt interest on municipal obligations   | (0.4%)                           | (0.4%) | (0.5%)                          | (0.7%) |
| Increase in cash value of insurance policies   | (1.8%)                           | (1.5%) | (2.0%)                          | (2.4%) |
| Other  | 2.2%                             | 0.1%   | 0.9%                            | 0.1%   |
| Effective Tax Rate                             | 41.9%                            | 40.0%  | 40.0%                           | 38.3%  |

**Note 23 Earnings Per Share**

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from assumed issuance. Potential common shares that may be issued by the Company relate solely from outstanding stock options, and are determined using the treasury stock method. Earnings per share have been computed based on the following:

|   | Three months ended<br>September 30, |          | Nine months ended<br>September 30, |           |
|---|-------------------------------------|----------|------------------------------------|-----------|
| (in thousands)  | 2012                                | 2011     | 2012                               | 2011      |
| Net income  | \$ 5,020                            | \$ 6,470 | \$ 14,272                          | \$ 12,401 |
| Average number of common shares outstanding   | 15,993                              | 15,979   | 15,989                             | 15,920    |
| Effect of dilutive stock options  | 59                                  | 27       | 61                                 | 75        |
| Average number of common shares outstanding used to calculate diluted earnings per share              | 16,052                              | 16,006   | 16,050                             | 15,995    |
| Options excluded from diluted earnings per share because the effect of these options was antidilutive | 992                                 | 788      | 967                                | 792       |

**Note 24 Comprehensive Income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income. The components of other comprehensive income and related tax effects are as follows:

|  | Three months ended<br>September 30, |          | Nine months ended<br>September 30, |          |
|--|-------------------------------------|----------|------------------------------------|----------|
| (in thousands)   | 2012                                | 2011     | 2012                               | 2011     |
| Unrealized holding gains (losses) on available-for-sale securities             | \$ 168                              | \$ 1,422 | \$ (304)                           | \$ 3,724 |
| Tax effect   | (70)                                | (598)    | 128                                | (1,566)  |
| Unrealized holding gains (losses) on available-for-sale securities, net of tax | \$ 98                               | \$ 824   | \$ (176)                           | \$ 2,158 |



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The components of accumulated other comprehensive income, included in shareholders' equity, are as follows:

|   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
|   | (In thousands)        |                      |
| Net unrealized gains on available-for-sale securities                 | \$ 10,226             | \$ 10,530            |
| Tax effect  | (4,299)               | (4,427)              |
| Unrealized holding gains on available-for-sale securities, net of tax | 5,927                 | 6,103                |
| Pension liability   | (3,802)               | (3,802)              |
| Tax effect  | 1,598                 | 1,598                |
| Pension liability, net of tax   | (2,204)               | (2,204)              |
| Joint beneficiary agreement liability                                 | (152)                 | (152)                |
| Tax effect  | 64                    | 64                   |
| Joint beneficiary agreement liability, net of tax                     | (88)                  | (88)                 |
| Accumulated other comprehensive income (loss)                         | \$ 3,635              | \$ 3,811             |

**Table of Contents****Note 25 Retirement Plans**

The Company has supplemental retirement plans for current and former directors and key executives. These plans are non-qualified defined benefit plans and are unsecured and unfunded. The Company has purchased insurance on the lives of the participants and intends (but is not required) to use the cash values of these policies to pay the retirement obligations. The following table sets forth the net periodic benefit cost recognized for the plans:

| (In thousands)   | Three months ended<br>September 30, |               | Nine months ended<br>September 30, |                 |
|--|-------------------------------------|---------------|------------------------------------|-----------------|
|  | 2012                                | 2011          | 2012                               | 2011            |
| <b>Net pension cost included the following components:</b> |                                     |               |                                    |                 |
| Service cost-benefits earned during the period             | \$ 170                              | \$ 164        | \$ 510                             | \$ 493          |
| Interest cost on projected benefit obligation              | 172                                 | 210           | 515                                | 630             |
| Amortization of net obligation at transition               |                                     |               | 1                                  | 1               |
| Amortization of prior service cost                         | 38                                  | 38            | 115                                | 115             |
| Recognized net actuarial loss                              | 72                                  | 97            | 216                                | 289             |
| <b>Net periodic pension cost</b>                           | <b>\$ 452</b>                       | <b>\$ 509</b> | <b>\$ 1,357</b>                    | <b>\$ 1,528</b> |
| <br>Company contributions to pension plans                 | <br>\$ 106                          | <br>\$ 177    | <br>\$ 366                         | <br>\$ 580      |
| Pension plan payouts to participants                       | \$ 106                              | \$ 177        | \$ 366                             | \$ 580          |

For the year ending December 31, 2012, the Company currently expects to contribute and pay out as benefits \$472,000 to participants under the plans.

**Note 26 Related Party Transactions**

Certain directors, officers, and companies with which they are associated were customers of, and had banking transactions with, the Company or the Bank in the ordinary course of business. It is the Company's policy that all loans and commitments to lend to officers and directors be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other borrowers of the Bank. The following table summarizes the activity in these loans for the periods indicated (in thousands):

|                                |              |
|--------------------------------|--------------|
| Balance December 31, 2010      | \$ 2,571     |
| Advances/new loans             | 378          |
| Removed/payments               | (1,185)      |
| <br>Balance December 31, 2011  | <br>\$ 1,764 |
| Advances/new loans             | 1,082        |
| Removed/payments               | (834)        |
| <br>Balance September 30, 2012 | <br>\$ 2,012 |

**Note 27 Fair Value Measurement**

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, income approach, and/or the cost approach. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Securities available-for-sale and mortgage servicing rights are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or impairment write-downs of individual assets. Transfers between levels of the fair value hierarchy are recognized on the

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actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company's quarterly valuation process.

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observable nature of the assumptions used to determine fair value. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability.

Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

*Securities available-for-sale* Securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

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*Loans held for sale* Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify those loans subjected to nonrecurring fair value adjustments as Level 2.

*Impaired originated loans* Originated loans are not recorded at fair value on a recurring basis. However, from time to time, an originated loan is considered impaired and an allowance for loan losses is established. Originated loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. The fair value of an impaired originated loan is estimated using one of several methods, including collateral value, fair value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired originated loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Impaired originated loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the impaired originated loan as nonrecurring Level 3.

*Foreclosed assets* Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. When the fair value of foreclosed assets is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense.

*Mortgage servicing rights* Mortgage servicing rights are carried at fair value. A valuation model, which utilizes a discounted cash flow analysis using a discount rate and prepayment speed assumptions is used in the computation of the fair value measurement. While the prepayment speed assumption is currently quoted for comparable instruments, the discount rate assumption currently requires a significant degree of management judgment and is therefore considered an unobservable input. As such, the Company classifies mortgage servicing rights subjected to recurring fair value adjustments as Level 3. Additional information regarding mortgage servicing rights can be found in Note 10 in the consolidated financial statements at Item 1 of this report.

*Goodwill and other intangible assets* Goodwill and other intangible assets are subject to impairment testing. A projected cash flow valuation method is used in the completion of impairment testing. This valuation method requires a significant degree of management judgment as there are unobservable inputs for these assets. In the event the projected undiscounted net operating cash flows are less than the carrying value, the asset is recorded at fair value as determined by the valuation model. As such, the Company classifies goodwill and other intangible assets subjected to nonrecurring fair value adjustments as Level 3.

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The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis (in thousands):

| Fair value at September 30, 2012                         | Total      | Level 1 | Level 2    | Level 3  |
|--|------------|---------|------------|----------|
| Securities available-for-sale:                           |            |         |            |          |
| Obligations of U.S. government corporations and agencies | \$ 171,579 |         | \$ 171,579 |          |
| Obligations of states and political subdivisions         | 9,951      |         | 9,951      |          |
| Corporate debt securities                                | 1,902      |         | 1,902      |          |
| Mortgage servicing rights                                | 4,485      |         |            | \$ 4,485 |
| Total assets measured at fair value                      | \$ 187,917 |         | \$ 183,432 | \$ 4,485 |

| Fair value at December 31, 2011                          | Total      | Level 1 | Level 2    | Level 3  |
|--|------------|---------|------------|----------|
| Securities available-for-sale:                           |            |         |            |          |
| Obligations of U.S. government corporations and agencies | \$ 217,384 |         | \$ 217,384 |          |
| Obligations of states and political subdivisions         | 10,028     |         | 10,028     |          |
| Corporate debt securities                                | 1,811      |         | 1,811      |          |
| Mortgage servicing rights                                | 4,603      |         |            | \$ 4,603 |
| Total assets measured at fair value                      | \$ 233,826 |         | \$ 229,223 | \$ 4,603 |

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the three and six months ended June 30, 2012 and 2011. The amount included in the Transfer into Level 3 column, if any, represents the beginning balance of an item in the period (interim quarter) for which it was designated as a Level 3 fair value measure (in thousands):

|  | Beginning Balance | Transfers into Level 3 | Change Included in Earnings | Issuances | Ending Balance |
|--|-------------------|------------------------|-----------------------------|-----------|----------------|
| Three months ended September 30, 2012: Mortgage servicing rights | \$ 4,757          |                        | \$ (681)                    | \$ 409    | \$ 4,485       |
| 2011: Mortgage servicing rights                                  | \$ 4,818          |                        | \$ (800)                    | \$ 220    | \$ 4,238       |

|   | Beginning Balance | Transfers into Level 3 | Change Included in Earnings | Issuances | Ending Balance |
|---|-------------------|------------------------|-----------------------------|-----------|----------------|
| Nine months ended September 30, 2012: Mortgage servicing rights | \$ 4,603          |                        | \$ (1,513)                  | \$ 1,395  | \$ 4,485       |
| 2011: Mortgage servicing rights                                 | \$ 4,605          |                        | \$ (1,022)                  | \$ 655    | \$ 4,238       |

The Company's method for determining the fair value of mortgage servicing rights is described in Note 1. The key unobservable inputs used in determining the fair value of mortgage servicing rights are mortgage prepayment speeds and the discount rate used to discount cash projected cash flows.

Generally, any significant increases in the mortgage prepayment speed and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustments (and decrease in the fair value measurement). Conversely, a decrease in the mortgage prepayment speed and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement). Note 10 contains additional information regarding mortgage servicing rights.

The tables below present information about assets and liabilities measured at fair value on a nonrecurring basis, as of the dates indicated (in thousands):

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| September 30, 2012                  | Total     | Level 1 | Level 2 | Level 3   |
|-------------------------------------|-----------|---------|---------|-----------|
| Fair value:                         |           |         |         |           |
| Impaired loans                      | \$ 21,403 |         |         | \$ 21,403 |
| Noncovered foreclosed assets        | 7,793     |         |         | 7,793     |
| Covered foreclosed assets           | 2,392     |         |         | 2,392     |
| Total assets measured at fair value | \$ 31,588 |         |         | \$ 31,588 |

| September 30, 2011                  | Total     | Level 1 | Level 2 | Level 3   |
|-------------------------------------|-----------|---------|---------|-----------|
| Fair value:                         |           |         |         |           |
| Impaired originated loans           | \$ 34,788 |         |         | \$ 34,788 |
| Noncovered foreclosed assets        | 2,119     |         |         | 2,119     |
| Covered foreclosed assets           | 1,967     |         |         | 1,967     |
| Total assets measured at fair value | \$ 38,874 |         |         | \$ 38,874 |

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The following table presents the losses resulting from nonrecurring fair value adjustments that occurred in the periods indicated:

| (In thousands)  | Three months ended<br>September 30, |              | Nine months ended<br>September 30, |              |
|---|-------------------------------------|--------------|------------------------------------|--------------|
|   | 2012                                | 2011         | 2012                               | 2011         |
| Impaired originated loan                                | \$ 1,686                            | \$ 1,932     | \$ 6,142                           | \$ 8,314     |
| Non-covered foreclosed assets                           | 433                                 | 306          | 1,059                              | 799          |
| Covered foreclosed assets                               |                                     |              | 461                                | 594          |
| <br>Total loss from nonrecurring fair value adjustments | <br>\$ 2,119                        | <br>\$ 2,238 | <br>\$ 7,662                       | <br>\$ 9,707 |

The impaired originated loan amount above represents impaired, collateral dependent loans that have been adjusted to fair value. When we identify a collateral dependent loan as impaired, we measure the impairment using the current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external appraisals. If we determine that the value of the impaired loan is less than the recorded investment in the loan, we recognize this impairment and adjust the carrying value of the loan to fair value through the allowance for loan and lease losses. The loss represents charge-offs or impairments on collateral dependent loans for fair value adjustments based on the fair value of collateral. The carrying value of loans fully charged-off is zero.

The non-covered and covered other real estate owned amount above represents impaired real estate that has been adjusted to fair value. Non-covered other real estate owned represents real estate which the Bank has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at the lower of the carrying amount of the loan or fair value less costs to sell, which becomes the property's new basis. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan and lease losses. After foreclosure, management periodically performs valuations such that the real estate is carried at the lower of its new cost basis or fair value, net of estimated costs to sell. Fair value adjustments on other real estate owned are recognized within net loss on real estate owned. The loss represents impairments on non-covered other real estate owned for fair value adjustments based on the fair value of the real estate.

In addition to the methods and assumptions used to estimate the fair value of each class of financial instrument noted above, the following methods and assumptions were used to estimate the fair value of other classes of financial instruments for which it is practical to estimate the fair value.

**Short-term Instruments** Cash and due from banks, fed funds purchased and sold, interest receivable and payable, and short-term borrowings are considered short-term instruments. For these short-term instruments their carrying amount approximates their fair value.

**Restricted Equity Securities** The carrying value of restricted equity securities approximates fair value as the shares can only be redeemed by the issuing institution at par.

**Originated and PNCI loans** The fair value of variable rate originated and PNCI loans is the current carrying value. The interest rates on these originated and PNCI loans are regularly adjusted to market rates. The fair value of other types of fixed rate originated and PNCI loans is estimated by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. The allowance for loan losses is a reasonable estimate of the valuation allowance needed to adjust computed fair values for credit quality of certain originated and PNCI loans in the portfolio.

**PCI Loans** PCI loans are measured at estimated fair value on the date of acquisition. Carrying value is calculated as the present value of expected cash flows and approximates fair value.

**FDIC Indemnification Asset** The fair value of the FDIC indemnification asset is based on the discounted value of expected future cash flows under the loss-share agreement.

**Deposit Liabilities** The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. These values do not consider the estimated fair value of the Company's core deposit intangible, which is a significant unrecognized asset of the Company. The fair value of time deposits and other borrowings is based on the discounted value of contractual cash flows.

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*Other Borrowings* The fair value of other borrowings is calculated based on the discounted value of the contractual cash flows using current rates at which such borrowings can currently be obtained.

*Junior Subordinated Debentures* The fair value of junior subordinated debentures is estimated using a discounted cash flow model. The future cash flows of these instruments are extended to the next available redemption date or maturity date as appropriate based upon the spreads of recent issuances or quotes from brokers for comparable bank holding companies compared to the contractual spread of each junior subordinated debenture measured at fair value.

*Commitments to Extend Credit and Standby Letters of Credit* The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counter



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parties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counter parties at the reporting date.

Fair values for financial instruments are management's estimates of the values at which the instruments could be exchanged in a transaction between willing parties. These estimates are subjective and may vary significantly from amounts that would be realized in actual transactions. In addition, other significant assets are not considered financial assets including, any mortgage banking operations, deferred tax assets, and premises and equipment. Further, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on the fair value estimates and have not been considered in any of these estimates.

The estimated fair values of financial instruments that are reported at amortized cost in the Corporation's consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value, were as follows (in thousands):

|   | September 30, 2012 |                 | December 31, 2011 |                 |            |
|---|--------------------|-----------------|-------------------|-----------------|------------|
|   | Carrying Amount    | Fair Value      | Carrying Amount   | Fair Value      |            |
| Financial assets:                       |                    |                 |                   |                 |            |
| Level 1 inputs:                         |                    |                 |                   |                 |            |
| Cash and due from banks                 | \$ 64,024          | \$ 64,020       | \$ 73,652         | \$ 73,652       |            |
| Cash at Federal Reserve and other banks | 558,470            | 558,470         | 563,623           | 563,623         |            |
| Level 2 inputs:                         |                    |                 |                   |                 |            |
| Restricted equity securities            | 9,647              | 9,647           | 10,610            | 10,610          |            |
| Loans held for sale                     | 14,937             | 14,937          | 10,219            | 10,219          |            |
| Level 3 inputs:                         |                    |                 |                   |                 |            |
| Loans, net                              | 1,531,501          | 1,622,132       | 1,505,118         | 1,579,084       |            |
| Indemnification asset                   | 2,485              | 2,485           | 4,405             | 4,405           |            |
| Financial liabilities:                  |                    |                 |                   |                 |            |
| Level 2 inputs:                         |                    |                 |                   |                 |            |
| Deposits                                | 2,201,639          | 2,204,077       | 2,190,536         | 2,193,170       |            |
| Other borrowings                        | 9,264              | 9,264           | 72,541            | 74,027          |            |
| Junior subordinated debt                | 41,238             | 28,660          | 41,238            | 25,980          |            |
|   |                    | Contract Amount | Fair Value        | Contract Amount | Fair Value |
| Off-balance sheet:                      |                    |                 |                   |                 |            |
| Level 3 inputs:                         |                    |                 |                   |                 |            |
| Commitments                             |                    | \$ 527,741      | \$ 5,277          | \$ 529,046      | \$ 5,290   |
| Standby letters of credit               |                    | 2,663           | 27                | 5,324           | 53         |
| Overdraft privilege commitments         |                    | 67,947          | 679               | 61,623          | 616        |

**Table of Contents****Note 28 TriCo Bancshares Parent Only Financial Statements (unaudited)****Balance Sheets**

| (In thousands, except per share data)   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| <b>Assets</b>   |                       |                      |
| Cash and Cash equivalents   | \$ 2,578              | \$ 706               |
| Investment in Tri Counties Bank   | 264,900               | 256,010              |
| Other assets  | 1,238                 | 1,238                |
| <b>Total assets</b>   | <b>\$ 268,716</b>     | <b>\$ 257,954</b>    |
| <b>Liabilities and shareholders' equity</b>   |                       |                      |
| Other liabilities   | 281                   | \$ 275               |
| Junior subordinated debt  | 41,238                | 41,238               |
| <b>Total liabilities</b>  | <b>41,519</b>         | <b>41,513</b>        |
| <b>Shareholders' equity:</b>  |                       |                      |
| Common stock, no par value: authorized 50,000,000 shares; issued and outstanding 15,992,893 and 15,978,958 shares, respectively | 85,088                | 84,079               |
| Retained earnings   | 138,474               | 128,551              |
| Accumulated other comprehensive loss, net   | 3,635                 | 3,811                |
| <b>Total shareholders' equity</b>   | <b>227,197</b>        | <b>216,441</b>       |
| <b>Total liabilities and shareholders' equity</b>   | <b>\$ 268,716</b>     | <b>\$ 257,954</b>    |

**Statements of Income**

| (In thousands)   | Three months ended Sept. 30, |                 | Nine months ended Sept. 30, |                  |
|--|------------------------------|-----------------|-----------------------------|------------------|
|  | 2012                         | 2011            | 2012                        | 2011             |
| Interest expense   | \$ 333                       | \$ 312          | \$ 1,003                    | 934              |
| Administration expense                                       | 131                          | 138             | 445                         | 461              |
| <b>Loss before equity in net income of Tri Counties Bank</b> | <b>(464)</b>                 | <b>(450)</b>    | <b>(1,448)</b>              | <b>(1,395)</b>   |
| <b>Equity in net income of Tri Counties Bank:</b>            |                              |                 |                             |                  |
| Distributed  | 1,550                        | 1,650           | 6,872                       | 5,685            |
| (Over) under distributed                                     | 3,739                        | 5,081           | 8,244                       | 7,163            |
| Income tax benefit   | 195                          | 189             | 604                         | 588              |
| <b>Net income</b>  | <b>\$ 5,020</b>              | <b>\$ 6,470</b> | <b>\$ 14,272</b>            | <b>\$ 12,041</b> |

**Statements of Comprehensive Income**

| (In thousands)  | Three months ended Sept. 30, |            | Nine months ended Sept. 30, |              |
|---|------------------------------|------------|-----------------------------|--------------|
|   | 2012                         | 2011       | 2012                        | 2011         |
| Net income  | \$ 5,020                     | \$ 6,470   | \$ 14,272                   | \$ 12,041    |
| <b>Other comprehensive income, net of tax:</b>                            |                              |            |                             |              |
| Unrealized holding gains (losses) on securities arising during the period | 98                           | 824        | (176)                       | 2,158        |
| <b>Other comprehensive loss</b>   | <b>98</b>                    | <b>824</b> | <b>(176)</b>                | <b>2,158</b> |

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|                      |          |          |           |           |
|----------------------|----------|----------|-----------|-----------|
| Comprehensive income | \$ 5,118 | \$ 7,294 | \$ 14,096 | \$ 14,199 |
|----------------------|----------|----------|-----------|-----------|

| Statements of Cash Flows<br>(In thousands)  | Nine months ended<br>Sept. 30, |           |
|---|--------------------------------|-----------|
|   | 2012                           | 2011      |
| Operating activities:   |                                |           |
| Net income  | \$ 14,272                      | \$ 12,041 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                |           |
| Over (under) distributed equity in earnings of Tri Counties Bank                  | (8,244)                        | (7,163)   |
| Stock option vesting expense  | 800                            | 553       |
| Stock option excess tax benefits  | (21)                           | (296)     |
| Net change in other assets and liabilities  | (747)                          | (556)     |
| Net cash provided by operating activities   | 6,060                          | 4,579     |
| Investing activities: None  |                                |           |
| Financing activities:   |                                |           |
| Issuance of common stock through option exercise                                  | 156                            | 436       |
| Stock option excess tax benefits  | 21                             | 296       |
| Repurchase of common stock  | (48)                           | (753)     |
| Cash dividends paid common  | (4,317)                        | (4,304)   |
| Net cash used for financing activities  | (4,188)                        | (4,325)   |
| Increase in cash and cash equivalents   | 1,872                          | 254       |
| Cash and cash equivalents at beginning of year                                    | 706                            | 633       |
| Cash and cash equivalents at end of year  | \$ 2,578                       | \$ 887    |

**Table of Contents****Note 29 Regulatory Matters**

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes, as of September 30, 2012, that the Company meets all capital adequacy requirements to which it is subject.

As of September 30, 2012, the Bank was well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since that date that Management believes have changed the institution's category. The Bank's actual capital amounts and ratios are also presented in the table.

|   | Actual<br>Amount | Ratio  | Minimum<br>Capital Requirement<br>Amount      Ratio<br>(dollars in thousands) |      | Minimum to be Well<br>Capitalized Under<br>Prompt Corrective<br>Action Provisions<br>Amount      Ratio |       |
|---|------------------|--------|---|------|--|-------|
| As of September 30, 2012:                 |                  |        |   |      |  |       |
| Total Capital (to Risk Weighted Assets):  |                  |        |   |      |  |       |
| Consolidated                              | \$ 270,264       | 14.36% | \$ 150,581  | 8.0% | N/A  | N/A   |
| Tri Counties Bank                         | \$ 267,952       | 14.25% | \$ 150,481  | 8.0% | \$ 188,101   | 10.0% |
| Tier 1 Capital (to Risk Weighted Assets): |                  |        |   |      |  |       |
| Consolidated                              | \$ 246,450       | 13.09% | \$ 75,291   | 4.0% | N/A  | N/A   |
| Tri Counties Bank                         | \$ 244,153       | 12.98% | \$ 75,240   | 4.0% | \$ 112,861   | 6.0%  |
| Tier 1 Capital (to Average Assets):       |                  |        |   |      |  |       |
| Consolidated                              | \$ 246,450       | 9.85%  | \$ 100,087  | 4.0% | N/A  | N/A   |
| Tri Counties Bank                         | \$ 244,153       | 9.76%  | \$ 100,035  | 4.0% | \$ 125,043   | 5.0%  |
| As of December 31, 2011:                  |                  |        |   |      |  |       |
| Total Capital (to Risk Weighted Assets):  |                  |        |   |      |  |       |
| Consolidated                              | \$ 258,871       | 13.94% | \$ 148,529  | 8.0% | N/A  | N/A   |
| Tri Counties Bank                         | \$ 258,425       | 13.93% | \$ 148,429  | 8.0% | \$ 185,536   | 10.0% |
| Tier 1 Capital (to Risk Weighted Assets): |                  |        |   |      |  |       |
| Consolidated                              | \$ 235,349       | 12.68% | \$ 74,265   | 4.0% | N/A  | N/A   |
| Tri Counties Bank                         | \$ 234,919       | 12.66% | \$ 74,214   | 4.0% | \$ 111,322   | 6.0%  |
| Tier 1 Capital (to Average Assets):       |                  |        |   |      |  |       |
| Consolidated                              | \$ 235,349       | 9.46%  | \$ 99,563   | 4.0% | N/A  | N/A   |
| Tri Counties Bank                         | \$ 234,919       | 9.44%  | \$ 99,511   | 4.0% | \$ 124,389   | 5.0%  |

**Table of Contents****Note 30 Summary of Quarterly Results of Operations (unaudited)**

The following table sets forth the results of operations for the quarters of 2012 and 2011, and is unaudited; however, in the opinion of Management, it reflects all adjustments (which include only normal recurring adjustments) necessary to present fairly the summarized results for such periods.

|   | 2012 Quarters Ended                   |          |           |
|---|---------------------------------------|----------|-----------|
|   | September 30,                         | June 30, | March 31, |
|   | (In thousands, except per share data) |          |           |
| Interest and dividend income:   |                                       |          |           |
| Loans:  |                                       |          |           |
| Discount accretion PCI cash basis                                       | \$ 24                                 | \$ 108   | \$ 18     |
| Discount accretion PCI other  | 1,192                                 | 886      | 776       |
| Discount accretion PNCI   | 591                                   | 1,391    | 1,286     |
| Regular interest Purchased loans  | 3,251                                 | 3,439    | 3,420     |
| All other loan interest income  | 20,472                                | 19,968   | 19,429    |
| Total loan interest income  | 25,530                                | 25,792   | 24,929    |
| Debt securities, dividends and interest bearing cash at Banks (not FTE) | 1,935                                 | 2,152    | 2,235     |
| Total interest income   | 27,465                                | 27,944   | 27,164    |
| Interest expense  | 1,834                                 | 2,010    | 2,128     |
| Net interest income   | 25,631                                | 25,934   | 25,036    |
| Provision for loan losses   | 532                                   | 3,371    | 3,996     |
| Net interest income after provision for loan losses                     | 25,099                                | 22,563   | 21,040    |
| Noninterest income  | 9,127                                 | 10,577   | 8,265     |
| Noninterest expense   | 25,590                                | 24,367   | 22,915    |
| Income before income taxes  | 8,636                                 | 8,773    | 6,390     |
| Income tax expense  | 3,616                                 | 3,452    | 2,459     |
| Net income  | \$ 5,020                              | \$ 5,321 | \$ 3,931  |
| Per common share:   |                                       |          |           |
| Net income (diluted)  | \$ 0.31                               | \$ 0.33  | \$ 0.25   |
| Dividends   | \$ 0.09                               | \$ 0.09  | \$ 0.09   |

  

|   | 2011 Quarters Ended                   |               |          |           |
|---|---------------------------------------|---------------|----------|-----------|
|   | December 31,                          | September 30, | June 30, | March 31, |
|   | (In thousands, except per share data) |               |          |           |
| Interest and dividend income:   |                                       |               |          |           |
| Loans:  |                                       |               |          |           |
| Discount accretion PCI cash basis                                       | \$ 418                                | \$ 28         |          |           |
| Discount accretion PCI other  | 949                                   | 223           | \$ 185   | \$ 136    |
| Discount accretion PNCI   | 1,738                                 |               |          |           |
| Regular interest Purchased loans  | 3,651                                 | 978           | 872      | 835       |
| All other loan interest income  | 20,491                                | 20,758        | 20,678   | 20,751    |
| Total loan interest income  | 27,247                                | 21,987        | 21,735   | 21,722    |
| Debt securities, dividends and interest bearing cash at Banks (not FTE) | 2,362                                 | 2,485         | 2,732    | 2,712     |
| Total interest income   | 29,609                                | 24,472        | 24,467   | 24,434    |
| Interest expense  | 2,329                                 | 2,465         | 2,714    | 2,730     |
| Net interest income   | 27,280                                | 22,007        | 21,753   | 21,704    |
| Provision for loan losses   | 5,429                                 | 5,069         | 5,561    | 7,001     |
| Net interest income after provision for loan losses                     | 21,851                                | 16,938        | 16,192   | 14,703    |
| Noninterest income  | 10,489                                | 14,723        | 8,251    | 9,350     |
| Noninterest expense   | 22,076                                | 20,873        | 20,095   | 19,671    |
| Income before income taxes  | 10,264                                | 10,788        | 4,348    | 4,382     |
| Income tax expense  | 3,715                                 | 4,318         | 1,577    | 1,582     |
| Net income  | \$ 6,549                              | \$ 6,470      | \$ 2,771 | \$ 2,800  |

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Per common share:

|                      |         |         |         |         |
|----------------------|---------|---------|---------|---------|
| Net income (diluted) | \$ 0.41 | \$ 0.40 | \$ 0.17 | \$ 0.18 |
| Dividends            | \$ 0.09 | \$ 0.09 | \$ 0.09 | \$ 0.09 |

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**Table of Contents****TRICO BANCSHARES**

## Financial Summary

(dollars in thousands, except per share amounts; unaudited)

|   | Three months ended<br>September 30, |              | Nine months ended<br>September 30, |           |
|---|-------------------------------------|--------------|------------------------------------|-----------|
|   | 2012                                | 2011         | 2012                               | 2011      |
| Net Interest Income                       | \$ 25,631                           | \$ 22,007    | \$ 76,601                          | \$ 65,464 |
| Provision for loan losses                 | (532)                               | (5,069)      | (7,899)                            | (17,631)  |
| Noninterest income                        | 9,127                               | 14,723       | 27,969                             | 32,324    |
| Noninterest expense                       | (25,590)                            | (20,873)     | (72,872)                           | (60,639)  |
| (Provision) benefit for income taxes      | (3,616)                             | (4,318)      | (9,527)                            | (7,477)   |
| Net income                                | \$ 5,020                            | \$ 6,470     | \$ 14,272                          | \$ 12,041 |
| Earnings per share:                       |                                     |              |                                    |           |
| Basic                                     | \$ 0.31                             | \$ 0.40      | \$ 0.89                            | \$ 0.76   |
| Diluted                                   | \$ 0.31                             | \$ 0.40      | \$ 0.89                            | \$ 0.75   |
| Per share:                                |                                     |              |                                    |           |
| Dividends paid                            | \$ 0.09                             | \$ 0.09      | \$ 0.27                            | \$ 0.27   |
| Book value at period end                  | \$ 14.21                            | \$ 13.19     |                                    |           |
| Average common shares outstanding         | 15,993                              | 15,979       | 15,989                             | 15,920    |
| Average diluted common shares outstanding | 16,052                              | 16,006       | 16,050                             | 15,995    |
| Shares outstanding at period end          | 15,993                              | 15,979       |                                    |           |
| At period end:                            |                                     |              |                                    |           |
| Loans, net                                | \$ 1,531,501                        | \$ 1,530,327 |                                    |           |
| Total assets                              | 2,515,481                           | 2,488,467    |                                    |           |
| Total deposits                            | 2,201,639                           | 2,120,223    |                                    |           |
| Other borrowings                          | 9,264                               | 82,919       |                                    |           |
| Junior subordinated debt                  | 41,238                              | 41,238       |                                    |           |
| Shareholders' equity                      | \$ 227,197                          | \$ 210,824   |                                    |           |
| Financial Ratios:                         |                                     |              |                                    |           |
| During the period (annualized):           |                                     |              |                                    |           |
| Return on assets                          | 0.80%                               | 1.17%        | 0.76%                              | 0.73%     |
| Return on equity                          | 8.85%                               | 12.41%       | 8.52%                              | 7.79%     |
| Net interest margin <sup>1</sup>          | 4.37%                               | 4.34%        | 4.38%                              | 4.31%     |
| Efficiency ratio <sup>1</sup>             | 73.5%                               | 56.7%        | 69.6%                              | 61.9%     |
| Average equity to average assets          | 9.00%                               | 9.45%        | 8.89%                              | 9.38%     |
| At period end:                            |                                     |              |                                    |           |
| Equity to assets                          | 9.03%                               | 8.47%        |                                    |           |
| Total capital to risk-adjusted assets     | 14.36%                              | 13.47%       |                                    |           |

<sup>1</sup> Fully taxable equivalent (FTE)

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**General**

As TriCo Bancshares (referred to in this report as we, our or the Company) has not commenced any business operations independent of Tri Counties Bank (the Bank), the following discussion pertains primarily to the Bank. Average balances, including such balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management's Discussion and Analysis of Financial Condition and Results of Operations, interest income and net interest income are generally presented on a fully tax-equivalent (FTE) basis. The presentation of interest income and net interest income on a FTE basis is a common practice within the banking industry. Interest income and net interest income are shown on a non-FTE basis in the Part I Financial Information section of this Form 10-Q, and a reconciliation of the FTE and non-FTE presentations is provided below in the discussion of net interest income.

**Critical Accounting Policies and Estimates**

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the consolidated financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans, acquired loans, indemnification asset and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's policies related to estimates can be found in Note 1 in the consolidated financial statements at Item 1 of this report.

As the Company has not commenced any business operations independent of the Bank, the following discussion pertains primarily to the Bank. Average balances, including balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management's Discussion and Analysis of Financial Condition and Results of Operations, certain performance measures including interest income, net interest income, net interest yield, and efficiency ratio are generally presented on a fully tax-equivalent (FTE) basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results.

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California (Citizens), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing. With this agreement, the Bank added seven traditional bank branches including two in Grass Valley, and one in each of Nevada City, Penn Valley, Lake of the Pines, Truckee, and Auburn, California. This acquisition is consistent with the Bank's community banking expansion strategy and provides further opportunity to fill in the Bank's market presence in the Northern California market. During the quarter ended March 31, 2012, the Bank consolidated the operations of Citizens Auburn branch with the Bank's existing Auburn branch.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank (Granite), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC will cover a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC will absorb 80% of losses and share in 80% of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans are in effect for 5 years and 10 years, respectively, and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the acquisition date. With this agreement, the Bank added one traditional bank branch in each of Granite Bay and Auburn, California. This acquisition is consistent with the Bank's community banking expansion strategy and provides further opportunity to fill in the Bank's market presence in the greater Sacramento, California market.

The Company refers to loans and foreclosed assets that are covered by loss sharing agreements as covered loans and covered foreclosed assets, respectively. In addition, the Company refers to loans purchased or obtained in a business combination as purchased credit impaired (PCI) loans, or purchased non-credit impaired (PNCI) loans. The Company refers to loans that it originates as Originated loans. Additional information regarding the Citizens and Granite Bank acquisitions can be found in Note 2 in the consolidated financial statements at Item 1 of this report. Additional information regarding the definitions and accounting for originated, PNCI and PCI loans can be found in Notes 1, 2, 4 and 5 in the consolidated financial statements at Item 1 of this report, and under the heading *Asset Quality and Non-Performing Assets* below.



**Geographical Descriptions**

For the purpose of describing the geographical location of the Company's loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the State south of Stockton, to and including, Bakersfield; and southern California as that area of the State south of Bakersfield.

**Table of Contents****Results of Operations****Overview**

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank's financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the Notes thereto located at Item 1 of this report.

Following is a summary of the components of fully taxable equivalent ( FTE ) net income for the periods indicated (dollars in thousands):

|                                  | Three months ended<br>September 30, |           | Nine months ended<br>September 30, |           |
|----------------------------------|-------------------------------------|-----------|------------------------------------|-----------|
|                                  | 2012                                | 2011      | 2012                               | 2011      |
| Net Interest Income (FTE)        | \$ 25,696                           | \$ 22,086 | \$ 76,795                          | \$ 65,706 |
| Provision for loan losses        | (532)                               | (5,069)   | (7,899)                            | (17,631)  |
| Noninterest income               | 9,127                               | 14,723    | 27,969                             | 32,324    |
| Noninterest expense              | (25,590)                            | (20,873)  | (72,872)                           | (60,639)  |
| Provision for income taxes (FTE) | (3,681)                             | (4,397)   | (9,721)                            | (7,719)   |
| Net income                       | \$ 5,020                            | \$ 6,470  | \$ 14,272                          | \$ 12,041 |

**Net Interest Income**

The Company's primary source of revenue is net interest income, or the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Following is a summary of the components of net interest income for the periods indicated (dollars in thousands):

|                           | Three months ended<br>September 30, |           | Nine month ended<br>September 30, |           |
|---------------------------|-------------------------------------|-----------|-----------------------------------|-----------|
|                           | 2012                                | 2011      | 2012                              | 2011      |
| Interest income           | \$ 27,465                           | \$ 24,472 | \$ 82,573                         | \$ 73,373 |
| Interest expense          | (1,834)                             | (2,465)   | (5,972)                           | (7,909)   |
| FTE adjustment            | 65                                  | 79        | 194                               | 242       |
| Net interest income (FTE) | \$ 25,696                           | \$ 22,086 | \$ 76,795                         | \$ 65,706 |
| Net interest margin (FTE) | 4.37%                               | 4.34%     | 4.38%                             | 4.32%     |

Net interest income (FTE) during the three months ended September 30, 2012 increased \$3,610,000 (16.3%) from the same period in 2011 to \$25,696,000. The increase in net interest income (FTE) was primarily due to a \$163,665,000 (11.6%) increase in average balance of loans and a 25 basis point increase in average yield on loans to 6.49%, both of which are primarily due to the Citizens acquisition in September 2011. The operations of Citizens from July 1, 2012 to September 30, 2012 added approximately \$4,130,000 and \$79,000 to interest income and interest expense, respectively. Included in the \$4,130,000 of Citizens related interest income recorded during the three months ended September 30, 2012, is \$1,658,000 of interest income from fair value discount accretion. For more information related to the increase in average yield on loans, see the details of loan interest income and purchase discount accretion at Note 30 to the consolidated financial statements at Part I, Item 1 of this report.

Net interest income (FTE) during the nine months ended September 30, 2012 increased \$11,089,000 (16.9%) from the same period in 2011 to \$76,795,000. The increase in net interest income (FTE) was primarily due to a \$145,065,000 (10.4%) increase in average balance of loans and a 35 basis point increase in average yield on loans to 6.58%, both of which are primarily due to the Citizens acquisition in September 2011. The operations of Citizens from January 1, 2012 to September 30, 2012 added approximately \$13,746,000 and \$92,000 to interest income and

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interest expense, respectively. Included in the \$13,746,000 of Citizens related interest income recorded during the nine months ended September 30, 2012, is \$5,908,000 of interest income from fair value discount accretion. For more information related to the increase in average yield on loans, see the details of loan interest income and purchase discount accretion at Note 30 to the consolidated financial statements at Part I, Item 1 of this report.

**Table of Contents****Summary of Average Balances, Yields/Rates and Interest Differential**

The following table presents, for the periods indicated, information regarding the Company's consolidated average assets, liabilities and shareholders' equity, the amounts of interest income from average interest-earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

|  | For the three months ended |                         |                   |                    |                         |                   |
|--|----------------------------|-------------------------|-------------------|--------------------|-------------------------|-------------------|
|  | September 30, 2012         |                         |                   | September 30, 2011 |                         |                   |
|  | Average Balance            | Interest Income/Expense | Rates Earned Paid | Average Balance    | Interest Income/Expense | Rates Earned Paid |
| <b>Assets:</b>   |                            |                         |                   |                    |                         |                   |
| Loans  | \$ 1,573,816               | \$ 25,530               | 6.49%             | \$ 1,410,151       | \$ 21,987               | 6.24%             |
| Investment securities taxable                          | 195,951                    | 1,455                   | 2.97%             | 256,149            | 2,138                   | 3.34%             |
| Investment securities nontaxable                       | 9,561                      | 173                     | 7.24%             | 11,586             | 213                     | 7.36%             |
| Cash at Federal Reserve and other banks                | 571,836                    | 372                     | 0.26%             | 359,462            | 213                     | 0.24%             |
| Total interest-earning assets                          | 2,351,164                  | 27,530                  | 4.68%             | 2,037,348          | 24,551                  | 4.82%             |
| Other assets   | 168,095                    |                         |                   | 170,452            |                         |                   |
| Total assets   | \$ 2,519,259               |                         |                   | \$ 2,207,800       |                         |                   |
| <b>Liabilities and shareholders' equity:</b>           |                            |                         |                   |                    |                         |                   |
| Interest-bearing demand deposits                       | \$ 479,565                 | 196                     | 0.16%             | \$ 408,954         | 275                     | 0.27%             |
| Savings deposits                                       | 757,491                    | 314                     | 0.17%             | 639,476            | 331                     | 0.21%             |
| Time deposits  | 359,507                    | 596                     | 0.66%             | 389,161            | 937                     | 0.96%             |
| Other borrowings                                       | 41,851                     | 395                     | 3.78%             | 60,849             | 610                     | 4.01%             |
| Junior subordinated debt                               | 41,238                     | 333                     | 3.23%             | 41,238             | 312                     | 3.03%             |
| Total interest-bearing liabilities                     | 1,679,652                  | 1,834                   | 0.44%             | 1,539,678          | 2,465                   | 0.64%             |
| Noninterest-bearing deposits                           | 577,523                    |                         |                   | 427,808            |                         |                   |
| Other liabilities                                      | 35,227                     |                         |                   | 31,754             |                         |                   |
| Shareholders' equity                                   | 226,857                    |                         |                   | 208,560            |                         |                   |
| Total liabilities and shareholders' equity             | \$ 2,519,259               |                         |                   | \$ 2,207,800       |                         |                   |
| Net interest spread <sup>(1)</sup>                     |                            |                         | 4.24%             |                    |                         | 4.18%             |
| Net interest income and interest margin <sup>(2)</sup> |                            | \$ 25,696               | 4.37%             |                    | \$ 22,086               | 4.34%             |

<sup>(1)</sup> Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

<sup>(2)</sup> Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

**Table of Contents****Summary of Average Balances, Yields/Rates and Interest Differential (continued)**

|  | September 30, 2012 |                                |                         | For the nine months ended<br>September 30, 2011 |                                |                         |
|--|--------------------|--------------------------------|-------------------------|---|--------------------------------|-------------------------|
|  | Average<br>Balance | Interest<br>Income/<br>Expense | Rates<br>Earned<br>Paid | Average<br>Balance                              | Interest<br>Income/<br>Expense | Rates<br>Earned<br>Paid |
| <b>Assets:</b>   |                    |                                |                         |   |                                |                         |
| Loans  | \$ 1,545,277       | \$ 76,251                      | 6.58%                   | \$ 1,400,212                                    | \$ 65,444                      | 6.23%                   |
| Investment securities taxable                          | 209,626            | 4,829                          | 3.07%                   | 267,847   | 6,873                          | 3.42%                   |
| Investment securities nontaxable                       | 9,561              | 517                            | 7.21%                   | 11,828  | 652                            | 7.35%                   |
| Cash at Federal Reserve and other banks                | 574,654            | 1,170                          | 0.27%                   | 350,174   | 646                            | 0.25%                   |
| Total interest-earning assets                          | 2,339,118          | 82,767                         | 4.72%                   | 2,030,061                                       | 73,615                         | 4.83%                   |
| Other assets   | 175,209            |                                |                         | 166,605   |                                |                         |
| Total assets   | \$ 2,514,327       |                                |                         | \$ 2,196,666                                    |                                |                         |
| <b>Liabilities and shareholders' equity:</b>           |                    |                                |                         |   |                                |                         |
| Interest-bearing demand deposits                       | \$ 464,243         | 610                            | 0.18%                   | \$ 406,457                                      | 982                            | 0.32%                   |
| Savings deposits                                       | 760,009            | 907                            | 0.16%                   | 615,295   | 1,070                          | 0.23%                   |
| Time deposits  | 381,026            | 1,850                          | 0.65%                   | 409,144   | 3,120                          | 1.02%                   |
| Other borrowings                                       | 57,996             | 1,602                          | 3.68%                   | 59,743  | 1,803                          | 4.02%                   |
| Junior subordinated debt                               | 41,238             | 1,003                          | 3.24%                   | 41,238  | 934                            | 3.02%                   |
| Total interest-bearing liabilities                     | 1,704,512          | 5,972                          | 0.47%                   | 1,531,877                                       | 7,909                          | 0.69%                   |
| Noninterest-bearing deposits                           | 552,234            |                                |                         | 425,754   |                                |                         |
| Other liabilities                                      | 34,145             |                                |                         | 33,068  |                                |                         |
| Shareholders' equity                                   | 223,436            |                                |                         | 205,967   |                                |                         |
| Total liabilities and shareholders' equity             | \$ 2,514,327       |                                |                         | \$ 2,196,666                                    |                                |                         |
| Net interest spread <sup>(1)</sup>                     |                    |                                | 4.25%                   |   |                                | 4.14%                   |
| Net interest income and interest margin <sup>(2)</sup> |                    | \$ 76,795                      | 4.38%                   |   | \$ 65,706                      | 4.32%                   |

(1) Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

(2) Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

**Table of Contents****Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid**

The following table sets forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components (in thousands).

|   | Three months ended September 30, 2012<br>compared with three months<br>ended September 30, 2011 |                 |                 |
|---|---|-----------------|-----------------|
|   | Volume  | Rate            | Total           |
| <b>Increase (decrease) in interest income:</b>          |   |                 |                 |
| Loans   | \$ 2,553  | \$ 990          | \$ 3,543        |
| Investment securities (FTE)                             | (540)   | (183)           | (723)           |
| Cash at Federal Reserve and other banks                 | 127   | 32              | 159             |
| <b>Total interest-earning assets (FTE)</b>              | <b>2,140</b>  | <b>839</b>      | <b>2,979</b>    |
| <b>Increase (decrease) in interest expense:</b>         |   |                 |                 |
| Interest-bearing demand deposits                        | 48  | (127)           | (79)            |
| Savings deposits  | 62  | (79)            | (17)            |
| Time deposits   | (71)  | (270)           | (341)           |
| Other borrowings  | (190)   | (25)            | (215)           |
| Junior subordinated debt                                |   | 21              | 21              |
| <b>Total interest-bearing liabilities</b>               | <b>(151)</b>  | <b>(480)</b>    | <b>(631)</b>    |
| <b>Increase (decrease) in Net Interest Income (FTE)</b> | <b>\$ 2,291</b>   | <b>\$ 1,319</b> | <b>\$ 3,610</b> |

|   | Nine months ended September 30, 2012<br>compared with nine months<br>ended September 30, 2011 |                 |                  |
|---|---|-----------------|------------------|
|   | Volume  | Rate            | Total            |
| <b>Increase (decrease) in interest income:</b>          |   |                 |                  |
| Loans   | \$ 6,778  | \$ 4,029        | \$ 10,807        |
| Investment securities (FTE)                             | (1,618)   | (561)           | (2,179)          |
| Cash at Federal Reserve and other banks                 | 421   | 103             | 524              |
| <b>Total interest-earning assets (FTE)</b>              | <b>5,581</b>  | <b>3,571</b>    | <b>9,152</b>     |
| <b>Increase (decrease) in interest expense:</b>         |   |                 |                  |
| Interest-bearing demand deposits                        | 139   | (511)           | (372)            |
| Savings deposits  | 250   | (413)           | (163)            |
| Time deposits   | (215)   | (1,055)         | (1,270)          |
| Other borrowings  | (53)  | (148)           | (201)            |
| Junior subordinated debt                                |   | 69              | 69               |
| <b>Total interest-bearing liabilities</b>               | <b>121</b>  | <b>(2,058)</b>  | <b>(1,937)</b>   |
| <b>Increase (decrease) in Net Interest Income (FTE)</b> | <b>\$ 5,460</b>   | <b>\$ 5,629</b> | <b>\$ 11,089</b> |

### **Provision for Loan Losses**

The Company provided \$532,000 for loan losses in the third quarter of 2012 versus \$3,371,000 in the second quarter of 2012 and \$5,069,000 in the third quarter of 2011. Included in the provision for loan losses during the quarter ended September 30, 2012, was \$529,000 related to Citizens loans. The allowance for loan losses decreased \$1,154,000 from \$45,849,000 at June 30, 2012 to \$44,146,000 at September 30, 2012. The decrease in provision for loan losses during the third quarter of 2012 compared to the second quarter of 2012 was primarily the result of improvement in collateral values and estimated cash flows related to nonperforming and purchased credit impaired loans that resulted in a reduction in the allowance for loan losses for those loans. This reduction in allowance for loan losses due to improved collateral values and estimated cash flows, combined with an overall reduction in nonperforming loans, led to a decrease in the quarterly provision for loan losses to its lowest level since the second quarter of 2007. See Note 5 to the consolidated financial statements at Item 1 of this report, and the discussion of asset quality and nonperforming assets below, for more information about the Company's provision for loan losses and the allowance for loan losses.

The Company provided \$3,371,000 for loan losses in the second quarter of 2012 versus \$3,996,000 in the first quarter of 2012 and \$7,367,000 in the second quarter of 2011. Included in the provision for loan losses during the quarter ended June 30, 2012, was \$281,000 related to Citizens loans. The allowance for loan losses increased \$397,000 from \$45,452,000 at March 31, 2012 to \$45,849,000 at June 30, 2012. The decrease in provision for loan losses during the second quarter of 2012 compared to the first quarter of 2012 was primarily the result of a decrease in nonperforming Originated loans and a decrease in net loan charge offs.

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The Company provided \$3,996,000 for loan losses in the first quarter of 2012 versus \$5,429,000 in the fourth quarter of 2011 and \$7,001,000 in the first quarter of 2011. In accordance with industry guidance, related to real estate 1-4 family junior lien mortgages, issued by bank regulators during the first quarter of 2012, \$6,541,000 of performing junior liens were reclassified from a Pass rating to a rating of Special Mention due to concerns regarding the performance of the associated priority liens. This reclassification resulted in additional provisions for loan losses of \$1,596,000. Also included in the provision for loan losses during the quarter ended March 31, 2012, was \$1,467,000 related to Citizens loans. The allowance for loan losses decreased \$462,000 from \$45,914,000 at December 31, 2011 to \$45,452,000 at March 31, 2012. The decreases in provision for loan losses and in the allowance for loan losses during the first quarter of 2012 were primarily the result of a decrease in nonperforming loans that was partially offset by the increased provision related to real estate 1-4 family junior lien mortgages and the provision related to Citizens loans noted above.

Management re-evaluates the loss ratios and assumptions of its Originated and PNCI loan portfolios and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix. Management also re-evaluates expected cash flows for its PCI loan portfolio quarterly and makes changes as appropriate based upon, among other things, changes in loan repayment experience, changes in loss rates experienced, and collateral support for underlying loans.

The provision for loan losses related to Originated and PNCI loans is based on management's evaluation of inherent risks in these loan portfolios and a corresponding analysis of the allowance for loan losses. The provision for loan losses related to PCI loan portfolio is based on changes in estimated cash flows expected to be collected on PCI loans. Additional discussion on loan quality, our procedures to measure loan impairment, and the allowance for loan losses is provided under the heading *Asset Quality and Non-Performing Assets* below.

**Noninterest Income**

The following table summarizes the Company's noninterest income for the periods indicated (dollars in thousands):

|  | Three months ended<br>September 30, |           | Nine months ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2012                                | 2011      | 2012                               | 2011      |
| Service charges on deposit accounts                    | \$ 3,617                            | \$ 3,769  | \$ 10,788                          | \$ 10,899 |
| ATM and interchange fees                               | 1,877                               | 1,780     | 5,722                              | 5,201     |
| Other service fees                                     | 567                                 | 460       | 1,740                              | 1,303     |
| Mortgage banking service fees                          | 403                                 | 375       | 1,154                              | 1,106     |
| Change in value of mortgage servicing rights           | (681)                               | (800)     | (1,514)                            | (1,022)   |
| Total service charges and fees                         | 5,783                               | 5,584     | 17,890                             | 17,487    |
| Gain on sale of loans                                  | 1,430                               | 598       | 4,317                              | 1,818     |
| Commissions on sale of non-deposit investment products | 803                                 | 542       | 2,464                              | 1,550     |
| Increase in cash value of life insurance               | 450                                 | 450       | 1,350                              | 1,350     |
| Change in indemnification asset                        | (94)                                | (289)     | 215                                | 1,547     |
| Gain on sale of foreclosed assets                      | 419                                 | 82        | 364                                | 467       |
| Sale of customer checks                                | 90                                  | 72        | 256                                | 198       |
| Lease brokerage income                                 | 80                                  | 43        | 228                                | 171       |
| Gain (loss) on disposal of fixed assets                | (16)                                |           | (404)                              | (15)      |
| Commission rebates                                     | (17)                                | (16)      | (51)                               | (49)      |
| Gain on life insurance death benefit                   |                                     |           | 600                                |           |
| Bargain purchase gain on acquisition                   |                                     | 7,575     |                                    | 7,575     |
| Other  | 199                                 | 82        | 740                                | 225       |
| Total other noninterest income                         | 3,344                               | 9,139     | 10,079                             | 14,837    |
| Total noninterest income                               | \$ 9,127                            | \$ 14,723 | \$ 27,969                          | \$ 32,324 |



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Noninterest income decreased \$5,596,000 (38.0%) to \$9,127,000 for the three months ended September 30, 2012 when compared to the three months ended September 30, 2011. Excluding the \$7,575,000 bargain purchase gain related to the Citizens acquisition and recorded in the three month period ended September 30, 2011, noninterest income would have increased \$1,979,000 (27.7%) for the three months ended September 30, 2012 compared to the three months ended September 30, 2011. Excluding the effect of the bargain purchase gain, the change in noninterest income was primarily due to an \$832,000 increase in gain on sale of loans, a \$418,000 increase in gain on sale of foreclosed assets, and a \$261,000 increase in commissions on sale of nondeposit investment products (NDIP). The increase in gain on sale of loans is due to increased residential real estate loan refinance activity and our focus to service that activity. The increase in commissions on sale of NDIP is due to our application of additional resources in that area. The operations of Citizens accounted for \$573,000 of noninterest income during the three months ended September 30, 2012.

Noninterest income decreased \$4,355,000 (13.5%) to \$27,969,000 for the nine months ended September 30, 2012 when compared to the nine months ended September 30, 2011. Excluding the \$7,575,000 bargain purchase gain related to the Citizens acquisition and recorded in the three month period ended September 30, 2011, noninterest income would have increased \$3,220,000 (13.0%) for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011. Excluding the effect of the bargain purchase gain, the change in noninterest income was primarily due to a \$2,499,000 increase in gain on sale of loans, a \$914,000 increase in commissions on

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sale of nondeposit investment products (NDIP), and a \$600,000 gain on life insurance death benefit. The increase in gain on sale of loans is due to increased residential real estate loan refinance activity and our focus to service that activity. The increase in commissions on sale of NDIP is due to our application of additional resources in that area. The operations of Citizens accounted for \$1,362,000 of noninterest income during the nine months ended September 30, 2012.

**Noninterest Expense**

The following table summarizes the Company's other noninterest expense for the periods indicated (dollars in thousands):

|   | Three months ended<br>September 30, |                  | Nine months ended<br>September 30, |                  |
|---|-------------------------------------|------------------|------------------------------------|------------------|
|   | 2012                                | 2011             | 2012                               | 2011             |
| Base salaries, net of deferred loan origination costs | \$ 8,337                            | \$ 7,480         | \$ 24,769                          | \$ 21,682        |
| Incentive compensation                                | 1,254                               | 1,848            | 3,976                              | 3,547            |
| Benefits and other compensation costs                 | 2,771                               | 2,602            | 8,869                              | 8,209            |
| <b>Total salaries and benefits expense</b>            | <b>12,362</b>                       | <b>11,930</b>    | <b>37,614</b>                      | <b>33,438</b>    |
| Occupancy   | 1,851                               | 1,521            | 5,424                              | 4,383            |
| Equipment   | 1,138                               | 949              | 3,381                              | 2,750            |
| Data processing and software                          | 1,017                               | 940              | 3,589                              | 2,748            |
| ATM network charges                                   | 529                                 | 425              | 1,628                              | 1,414            |
| Telecommunications                                    | 553                                 | 382              | 1,675                              | 1,308            |
| Postage   | 230                                 | 163              | 704                                | 598              |
| Courier service                                       | 270                                 | 222              | 715                                | 651              |
| Advertising   | 710                                 | 607              | 2,071                              | 1,778            |
| Assessments   | 590                                 | 517              | 1,786                              | 1,902            |
| Operational losses                                    | 171                                 | 166              | 430                                | 393              |
| Professional fees                                     | 832                                 | 462              | 1,946                              | 1,322            |
| Foreclosed assets expense                             | 284                                 | 215              | 1,076                              | 497              |
| Provision for foreclosed asset losses                 | 433                                 | 306              | 1,520                              | 1,393            |
| Change in reserve for unfunded commitments            | (35)                                |                  | (185)                              |                  |
| Intangible amortization                               | 52                                  | 20               | 157                                | 125              |
| Legal settlement                                      | 2,090                               |                  | 2,090                              |                  |
| Other   | 2,513                               | 2,048            | 7,251                              | 5,939            |
| <b>Total other noninterest expense</b>                | <b>13,228</b>                       | <b>8,943</b>     | <b>35,258</b>                      | <b>27,201</b>    |
| <b>Total noninterest expense</b>                      | <b>\$ 25,590</b>                    | <b>\$ 20,873</b> | <b>\$ 72,872</b>                   | <b>\$ 60,639</b> |
| Average full time equivalent staff                    | 740                                 | 669              | 738                                | 671              |
| Noninterest expense to revenue (FTE)                  | 73.5%                               | 56.7%            | 69.6%                              | 61.9%            |

Salary and benefit expenses increased \$432,000 (3.6%) to \$12,362,000 during the three months ended September 30, 2012 compared to the three months ended September 30, 2011. Base salaries increased \$857,000 (11.5%) to \$8,337,000 during the three months ended September 30, 2012. The increase in base salaries was mainly due to a 10.6% increase in average full time equivalent staff to 740 and annual merit increases when compared to the three months ended September 30, 2011. The increase in full time equivalent staff is mainly due to the Citizens acquisition on September 23, 2011. Incentive and commission related salary expenses decreased \$594,000 (32.1%) to \$1,254,000 during three months ended September 30, 2012 due primarily to large net income related bonus accruals made in the three month ended September 30, 2011. Benefits expense, including retirement, medical and workers' compensation insurance, and taxes, increased \$169,000 (6.5%) to \$2,771,000 during the three months ended September 30, 2012 primarily due to the increase in average full time equivalent staff noted above. The operations of Citizens from July 1, 2012 to September 30, 2012 added \$524,000 to salaries and benefits expense.

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Other noninterest expenses increased \$4,285,000 (47.9%) to \$13,228,000 during the three months ended September 30, 2012 when compared to the three months ended September 30, 2011. Included in noninterest income for the three months ended September 30, 2012 is \$2,090,000 related to a legal settlement. See *Legal Proceedings* under Note 18 to the consolidated financial statements at Item 1 of this report for further discussion of this legal settlement. Excluding this legal settlement, other noninterest expenses would have increased \$2,195,000 (24.5%). Changes in the various categories of other noninterest expense are reflected in the table above. The changes are indicative of the Citizens acquisition, and the economic environment which has led to increases, or fluctuations, in professional loan collection expenses, provision for foreclosed asset losses, and foreclosed asset expenses. The operations of Citizens from July 1, 2012 to September 30, 2012 added \$646,000 to other noninterest expenses.

Salary and benefit expenses increased \$4,176,000 (12.5%) to \$37,614,000 during the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011. Base salaries increased \$3,087,000 (14.2%) to \$24,769,000 during the nine months ended September 30, 2012. The increase in base salaries was mainly due to a 10.0% increase in average full time equivalent staff to 738 and annual merit increases when compared to the nine months ended September 30, 2011. The increase in full time equivalent staff is mainly due to the Citizens acquisition on September 23, 2011. Incentive and commission related salary expenses decreased \$429,000 (12.1%) to

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\$3,976,000 during nine months ended September 30, 2012 due primarily increased production and net income based incentives. Benefits expense, including retirement, medical and workers compensation insurance, and taxes, increased \$660,000 (8.0%) to \$8,869,000 during the nine months ended September 30, 2012 primarily due to the increase in average full time equivalent staff noted above. The operations of Citizens from January 1, 2012 to September 30, 2012 added \$1,975,000 to salaries and benefits expense.

Other noninterest expenses increased \$8,057,000 (29.6%) to \$35,258,000 during the nine months ended September 30, 2012 when compared to the nine months ended September 30, 2011. Included in noninterest income for the nine months ended September 30, 2012 is \$2,090,000 related to a legal settlement. See *Legal Proceedings* under Note 18 to the consolidated financial statements at Item 1 of this report for further discussion of this legal settlement. Excluding this legal settlement, other noninterest expenses would have increased \$5,967,000 (21.9%). Changes in the various categories of other noninterest expense are reflected in the table above. The changes are indicative of the Citizens acquisition, and the economic environment which has led to increases, or fluctuations, in professional loan collection expenses, provision for foreclosed asset losses, and foreclosed asset expenses. The operations of Citizens from January 1, 2012 to September 30, 2012 added \$2,880,000 to other noninterest expenses.

## **Income Taxes**

The effective tax rate on income was 41.9% and 40.0% for the three months ended September 30, 2012 and 2011, respectively. The effective tax rate was greater than the federal statutory tax rate due to state tax expense of \$917,000 and \$1,133,000, respectively, in these periods. Tax-exempt income of \$107,000 and \$131,000, respectively, from investment securities, \$450,000 and \$450,000, respectively, from increase in cash value of life insurance, and \$600,000 and \$0, respectively, of tax-free life insurance benefits in these periods helped to reduce the effective tax rate.

The effective tax rate on income was 40.0% and 38.3% for the nine months ended September 30, 2012 and 2011, respectively. The effective tax rate was greater than the federal statutory tax rate due to state tax expense of \$2,416,000 and \$1,898,000, respectively, in these periods. Tax-exempt income of \$319,000 and \$402,000, respectively, from investment securities, and \$1,350,000 and \$1,350,000, respectively, from increase in cash value of life insurance, and \$600,000 and \$0, respectively, of tax-free life insurance benefits in these periods helped to reduce the effective tax rate.

**Table of Contents****Financial Condition****Investment Securities**

Investment securities available for sale decreased \$45,791,000 to \$183,432,000 as of September 30, 2012, as compared to December 31, 2011. This decrease is attributable to maturities of \$58,395,000, a decrease in fair value of investments securities available for sale of \$304,000, and amortization of net purchase price premiums of \$907,000, that were partially offset by investment purchases of \$13,815,000.

The following table presents the available for sale investment securities portfolio by major type as of the dates indicated:

| (In thousands)   | September 30, 2012 |               | December 31, 2011 |               |
|--|--------------------|---------------|-------------------|---------------|
|  | Fair Value         | %             | Fair Value        | %             |
| <b>Securities Available-for-Sale:</b>                    |                    |               |                   |               |
| Obligations of U.S. government corporations and agencies | \$ 171,579         | 93.6%         | \$ 217,384        | 94.8%         |
| Obligations of states and political subdivisions         | 9,951              | 5.4%          | 10,028            | 4.4%          |
| Corporate debt securities                                | 1,902              | 1.0%          | 1,811             | 0.8%          |
| <b>Total securities available-for-sale</b>               | <b>\$ 183,432</b>  | <b>100.0%</b> | <b>\$ 229,223</b> | <b>100.0%</b> |

Additional information about the investment portfolio is provided in Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.

**Restricted Equity Securities**

Restricted equity securities were \$9,647,000 at September 30, 2012 and \$10,610,000 at December 31, 2011. The entire balance of restricted equity securities at September 30, 2012 and December 31, 2011 represent the Bank's investment in the Federal Home Loan Bank of San Francisco ( FHLB ).

FHLB stock is carried at par and does not have a readily determinable fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Bank is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Bank may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

**Loans**

The Bank concentrates its lending activities in four principal areas: real estate mortgage loans (residential and commercial loans), consumer loans, commercial loans (including agricultural loans), and real estate construction loans. The interest rates charged for the loans made by the Bank vary with the degree of risk, the size and maturity of the loans, the borrower's relationship with the Bank and prevailing money market rates indicative of the Bank's cost of funds.

The majority of the Bank's loans are direct loans made to individuals, farmers and local businesses. The Bank relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Bank makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

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The following table shows the Company's loan balances, net of deferred loan fees, as of the dates indicated:

| (In thousands)           | September 30,<br>2012 | December 31,<br>2011 |
|--------------------------|-----------------------|----------------------|
| Real estate mortgage     | \$ 1,007,432          | \$ 965,922           |
| Consumer                 | 388,844               | 406,330              |
| Commercial               | 145,469               | 139,131              |
| Real estate construction | 33,902                | 39,649               |
| <b>Total loans</b>       | <b>\$ 1,575,647</b>   | <b>\$ 1,551,032</b>  |

At September 30, 2012 loans, including net deferred loan costs, totaled \$1,575,647,000 which was a \$24,615,000 (15.9%) increase over the balances at December 31, 2011.

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The following table shows the Company's loan balances, net of deferred loan fees, as a percentage of total loans for the periods indicated:

|                          | September 30,<br>2012 | December 31,<br>2011 |
|--------------------------|-----------------------|----------------------|
| Real estate mortgage     | 63.9%                 | 62.2%                |
| Consumer                 | 24.7%                 | 26.2%                |
| Commercial               | 9.2%                  | 9.0%                 |
| Real estate construction | 2.2%                  | 2.6%                 |
| Total loans              | 100.0%                | 100.0%               |

**Asset Quality and Nonperforming Assets****Originated Loans**

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan's yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent

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of the loss may not be quantifiable at that point in time. The balance of the Company's allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.



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The Company's method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated loan portfolio as a whole. The allowance for originated loans is included in the allowance for loan losses.

### **Acquired Loans**

Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) Topic 805, *Business Combinations*. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value; however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be "pooled" and have their cash flows aggregated as if they were one loan.

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, *Receivables - Nonrefundable Fees and Other Costs*, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired PNCI loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the shortfall in relation to the contractual note requirements.

Loans are also categorized as "covered" or "noncovered". Covered loans refer to loans covered by a FDIC loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

Originated loans and PNCI loans are reviewed on an individual basis for reclassification to nonaccrual status when any one of the following occurs: the loan becomes 90 days past due as to interest or principal, the full and timely collection of additional interest or principal becomes uncertain, the loan is classified as doubtful by internal credit review or bank regulatory agencies, a portion of the principal balance has been charged off, or the Company takes possession of the collateral. Loans that are placed on nonaccrual even though the borrowers continue to repay the loans as scheduled are classified as "performing nonaccrual" and are included in total nonperforming loans. The reclassification of loans as nonaccrual does not necessarily reflect Management's judgment as to whether they are collectible.

Interest income on originated nonaccrual loans that would have been recognized during the three months ended September 30, 2012 and 2011, if all such loans had been current in accordance with their original terms, totaled \$1,211,000 and \$1,711,000, respectively. Interest income actually recognized on these originated loans during the three months ended September 30, 2012 and 2011 was \$52,000 and \$315,000, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the three months ended September 30, 2012, if all such loans had been current in accordance with their original terms, totaled \$179,000. Interest income actually recognized on these PNCI loans during the

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three months ended September 30, 2012 was \$103,000. The Company had no nonaccrual PNCI loans during the three months ended September 30, 2011.

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Interest income on originated nonaccrual loans that would have been recognized during the nine months ended September 30, 2012 and 2011, if all such loans had been current in accordance with their original terms, totaled \$4,370,000 and \$5,015,000, respectively. Interest income actually recognized on these originated loans during the nine months ended September 30, 2012 and 2011 was \$223,000 and \$871,000, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the nine months ended September 30, 2012, if all such loans had been current in accordance with their original terms, totaled \$319,000. Interest income actually recognized on these PNCI loans during the nine months ended September 30, 2012 was \$144,000. The Company had no nonaccrual PNCI loans during the nine months ended September 30, 2011.

The Company's policy is to place originated loans and PNCI loans 90 days or more past due on nonaccrual status. In some instances when an originated loan is 90 days past due Management does not place it on nonaccrual status because the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 30 days. Loans where the collateral has been repossessed are classified as foreclosed assets.

Management considers both the adequacy of the collateral and the other resources of the borrower in determining the steps to be taken to collect nonaccrual loans. Alternatives that are considered are foreclosure, collecting on guarantees, restructuring the loan or collection lawsuits.

The following table sets forth the amount of the Bank's nonperforming assets as of the dates indicated. For purposes of the following table, PCI loans that are 90 days past due and still accruing are not considered nonperforming loans:

| (dollars in thousands)   | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Performing nonaccrual loans  | \$ 58,662             | \$ 61,164            |
| Nonperforming nonaccrual loans   | 22,387                | 23,647               |
| <b>Total nonaccrual loans</b>  | <b>81,049</b>         | <b>84,811</b>        |
| Originated loans 90 days past due and still accruing   | 562                   | 920                  |
| <b>Total nonperforming loans</b>   | <b>81,611</b>         | <b>85,731</b>        |
| Noncovered foreclosed assets   | 7,793                 | 13,268               |
| Covered foreclosed assets  | 2,392                 | 3,064                |
| <b>Total nonperforming assets</b>  | <b>\$ 91,796</b>      | <b>\$ 102,063</b>    |
| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans | \$ 218                | \$ 3,061             |
| Indemnified portion of covered foreclosed assets   | \$ 1,914              | \$ 2,451             |
| Nonperforming assets to total assets   | 3.65%                 | 3.99%                |
| Nonperforming loans to total loans   | 5.18%                 | 5.53%                |
| Allowance for loan losses to nonperforming loans   | 54%                   | 54%                  |
| Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed                          | 5.50%                 | 6.34%                |

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The following table sets forth the amount of the Bank's nonperforming assets as of the dates indicated. For purposes of the following table, PCI loans that are 90 days past due and still accruing are not considered nonperforming loans:

| (dollars in thousands)   | Originated | PNCI     | September 30, 2012 |            | PCI | other    | Total     |
|--|------------|----------|--------------------|------------|-----|----------|-----------|
|  |            |          | PCI                | cash basis |     |          |           |
| Performing nonaccrual loans  | \$ 44,895  | \$ 2,727 | \$                 | 11,040     |     |          | \$ 58,662 |
| Nonperforming nonaccrual loans   | 21,570     | 477      |                    | 340        |     |          | 22,387    |
| Total nonaccrual loans   | 66,465     | 3,204    |                    | 11,380     |     |          | 81,049    |
| Originated and PNCI loans 90 days past due and still accruing  | 189        | 373      |                    |            |     |          | 562       |
| Total nonperforming loans  | 66,654     | 3,577    |                    | 11,380     |     |          | 81,611    |
| Noncovered foreclosed assets   | 5,194      |          |                    |            |     | 2,599    | 7,793     |
| Covered foreclosed assets  |            |          |                    |            |     | 2,392    | 2,392     |
| Total nonperforming assets   | \$ 71,848  | \$ 3,577 | \$                 | 11,380     | \$  | 4,991    | \$ 91,796 |
| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans | \$ 218     |          |                    |            |     |          | \$ 218    |
| Indemnified portion of covered foreclosed assets   |            |          |                    |            |     | \$ 1,914 | \$ 1,914  |
| Nonperforming assets to total assets   |            |          |                    |            |     |          | 3.65%     |
| Nonperforming loans to total loans   | 4.78%      | 3.44%    |                    | 100.00%    |     |          | 5.18%     |
| Allowance for loan losses to nonperforming loans   | 57%        | 30%      |                    | 12%        |     | n/m      | 54%       |
| Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed                          | 2.90%      | 13.70%   |                    | 57.41%     |     | 23.39%   | 5.50%     |

| (dollars in thousands)   | Originated | PNCI   | December 31, 2011 |            | PCI | other    | Total      |
|--|------------|--------|-------------------|------------|-----|----------|------------|
|  |            |        | PCI               | cash basis |     |          |            |
| Performing nonaccrual loans  | \$ 52,208  | \$ 97  | \$                | 8,859      |     |          | \$ 61,164  |
| Nonperforming nonaccrual loans   | 23,067     | 13     |                   | 567        |     |          | 23,647     |
| Total nonaccrual loans   | 75,275     | 110    |                   | 9,426      |     |          | 84,811     |
| Originated and PNCI loans 90 days past due and still accruing  | 500        | 420    |                   |            |     |          | 920        |
| Total nonperforming loans  | 75,775     | 530    |                   | 9,426      |     |          | 85,731     |
| Noncovered foreclosed assets   | 6,209      |        |                   |            |     | \$ 7,059 | 13,268     |
| Covered foreclosed assets  |            |        |                   |            |     | 3,064    | 3,064      |
| Total nonperforming assets   | \$ 81,984  | \$ 530 | \$                | 9,426      | \$  | 10,123   | \$ 102,063 |
| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans | \$ 3,061   |        |                   |            |     |          | \$ 3,061   |
| Indemnified portion of covered foreclosed assets   |            |        |                   |            |     | \$ 2,451 | \$ 2,451   |
| Nonperforming assets to total assets   |            |        |                   |            |     |          | 3.99%      |
| Nonperforming loans to total loans   | 5.67%      | 0.39%  |                   | 100.00%    |     |          | 5.53%      |
| Allowance for loan losses to nonperforming loans   | 55%        | 46%    |                   | 11%        |     | n/m      | 54%        |
| Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed                          | 3.27%      | 12.13% |                   | 62.09%     |     | 27.37%   | 6.34%      |

n/m not meaningful

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The following tables and narratives describe the activity in the balance of nonperforming assets during the periods indicated:

### Changes in nonperforming assets during the three months ended September 30, 2012

| (In thousands):                   | Balance at<br>September 30,<br>2012 | New<br>NPA      | Advances/<br>Capitalized<br>Costs | Pay-downs/<br>Sales | Charge-offs/<br>Write-downs | Transfers to<br>Foreclosed<br>Assets | Category<br>Changes | Balance at<br>June 30,<br>2012 |
|-----------------------------------|-------------------------------------|-----------------|-----------------------------------|---------------------|-----------------------------|--------------------------------------|---------------------|--------------------------------|
| <b>Real estate mortgage:</b>      |                                     |                 |                                   |                     |                             |                                      |                     |                                |
| Residential                       | \$ 7,421                            | \$ 1,270        | \$ 1                              | \$ (989)            | \$ (370)                    | \$ (292)                             |                     | \$ 7,801                       |
| Commercial                        | 43,259                              | 1,399           | 193                               | (1,488)             | (340)                       | (233)                                | \$ 19               | 43,709                         |
| <b>Consumer</b>                   |                                     |                 |                                   |                     |                             |                                      |                     |                                |
| Home equity lines                 | 16,859                              | 2,923           | 324                               | (976)               | (1,635)                     | (171)                                | (18)                | 16,412                         |
| Home equity loans                 | 669                                 | 164             |                                   | (32)                | (13)                        |                                      | 18                  | 532                            |
| Auto indirect                     | 225                                 | 22              |                                   | (66)                | (11)                        |                                      |                     | 280                            |
| Other consumer                    | 106                                 | 26              |                                   | (32)                | (37)                        |                                      |                     | 149                            |
| Commercial                        | 8,725                               | 298             | 1,267                             | (1,269)             | (625)                       |                                      | \$ (19)             | 9,073                          |
| <b>Construction:</b>              |                                     |                 |                                   |                     |                             |                                      |                     |                                |
| Residential                       | 3,798                               | 96              |                                   | (559)               | (93)                        |                                      |                     | 4,354                          |
| Commercial                        | 549                                 |                 |                                   | (18)                |                             |                                      |                     | 567                            |
| <b>Total nonperforming loans</b>  | <b>81,611</b>                       | <b>6,198</b>    | <b>1,785</b>                      | <b>(5,429)</b>      | <b>(3,124)</b>              | <b>(696)</b>                         |                     | <b>82,877</b>                  |
| Noncovered foreclosed assets      | 7,793                               |                 | 86                                | (2,702)             | (433)                       | \$ 696                               |                     | 10,146                         |
| Covered foreclosed assets         | 2,392                               |                 |                                   | (205)               |                             |                                      |                     | 2,597                          |
| <b>Total nonperforming assets</b> | <b>\$ 91,796</b>                    | <b>\$ 6,198</b> | <b>\$ 1,871</b>                   | <b>\$ (8,336)</b>   | <b>\$ (3,557)</b>           |                                      |                     | <b>\$ 95,620</b>               |

Nonperforming assets decreased during the third quarter of 2012 by \$3,824,000 (4.0%) to \$91,796,000 at September 30, 2012 compared to \$95,620,000 at June 30, 2012. The decrease in nonperforming assets during the third quarter of 2012 was primarily the result of new nonperforming loans of \$6,198,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$1,871,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$5,429,000, less dispositions of foreclosed assets totaling \$2,907,000, less loan charge-offs of \$3,124,000, and less write-downs of foreclosed assets of \$433,000.

The primary causes of the \$6,198,000 in new nonperforming loans during the third quarter of 2012 were increases of \$1,270,000 on 11 residential real estate loans, \$1,399,000 on nine commercial real estate loans, \$3,087,000 on 37 home equity lines and loans, \$22,000 on eight indirect auto loans, \$26,000 on 17 consumer loans, \$298,000 on 10 C&I loans, and \$96,000 on one residential construction loan.

The \$1,399,000 in new nonperforming commercial real estate loans was primarily comprised of one loan totaling \$318,000 secured by a commercial retail building in northern California and a \$559,000 loan secured by a gas station in central California.

### Loan charge-offs during the three months ended September 30, 2012

In the third quarter of 2012, the Company recorded \$3,124,000 in loan charge-offs and \$243,000 in deposit overdraft charge-offs less \$947,000 in loan recoveries and \$188,000 in deposit overdraft recoveries resulting in \$2,233,000 of net charge-offs. Primary causes of the charges taken in the first quarter of 2012 were gross charge-offs of \$370,000 on eight residential real estate loans, \$340,000 on 10 commercial real estate loans, \$1,648,000 on 31 home equity lines and loans, \$11,000 on five auto indirect loans, \$37,000 on 16 other consumer loans, \$625,000 on 11 C&I loans, and \$93,000 on two residential construction loans.

During the third quarter of 2012, there were no individual charges greater than \$250,000. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.



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Activity in the balance of nonperforming assets for the periods indicated (continued):

**Changes in nonperforming assets during the three months ended June 30, 2012**

| (In thousands):                   | Balance at<br>June 30,<br>2012 | New<br>NPA       | Advances/<br>Capitalized<br>Costs | Pay-downs/<br>Sales | Charge-offs/<br>Write-downs | Transfers to<br>Foreclosed<br>Assets | Category<br>Changes | Balance at<br>March 31,<br>2012 |
|-----------------------------------|--------------------------------|------------------|-----------------------------------|---------------------|-----------------------------|--------------------------------------|---------------------|---------------------------------|
| <b>Real estate mortgage:</b>      |                                |                  |                                   |                     |                             |                                      |                     |                                 |
| Residential                       | \$ 7,801                       | \$ 703           | \$ 44                             | \$ (622)            | \$ (325)                    | \$ (295)                             |                     | \$ 8,296                        |
| Commercial                        | 43,709                         | 5,322            | 389                               | (3,330)             | (363)                       | (2,206)                              | \$ 1,136            | 42,761                          |
| Consumer                          |                                |                  |                                   |                     |                             |                                      |                     |                                 |
| Home equity lines                 | 16,412                         | 4,128            | 25                                | (717)               | (2,477)                     | (374)                                | (78)                | 15,905                          |
| Home equity loans                 | 532                            | 175              |                                   | (112)               | (117)                       | (26)                                 | 78                  | 534                             |
| Auto indirect                     | 280                            | 37               |                                   | (73)                | (32)                        |                                      |                     | 348                             |
| Other consumer                    | 149                            | 120              |                                   | (21)                | (97)                        |                                      |                     | 147                             |
| Commercial                        | 9,073                          | 2,383            |                                   | (165)               | (295)                       |                                      | (1,136)             | 8,286                           |
| Construction:                     |                                |                  |                                   |                     |                             |                                      |                     |                                 |
| Residential                       | 4,354                          | 78               | 12                                | (658)               | (201)                       | (524)                                |                     | 5,647                           |
| Commercial                        | 567                            |                  |                                   | (16)                | (68)                        |                                      |                     | 651                             |
| <b>Total nonperforming loans</b>  | <b>82,877</b>                  | <b>12,946</b>    | <b>470</b>                        | <b>(5,714)</b>      | <b>(3,975)</b>              | <b>(3,425)</b>                       |                     | <b>82,575</b>                   |
| Noncovered foreclosed assets      | 10,146                         |                  | 164                               | (3,992)             | (543)                       | 3,017                                |                     | 11,500                          |
| Covered foreclosed assets         | 2,597                          |                  |                                   | (639)               | (461)                       | 408                                  |                     | 3,289                           |
| <b>Total nonperforming assets</b> | <b>\$ 95,620</b>               | <b>\$ 12,946</b> | <b>\$ 634</b>                     | <b>\$ (10,345)</b>  | <b>\$ (4,979)</b>           |                                      |                     | <b>\$ 97,364</b>                |

Nonperforming assets decreased during the second quarter of 2012 by \$1,744,000 (1.8%) to \$95,620,000 at June 30, 2012 compared to \$97,364,000 at March 31, 2012. The decrease in nonperforming assets during the second quarter of 2012 was primarily the result of new nonperforming loans of \$12,946,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$634,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$5,714,000, less dispositions of foreclosed assets totaling \$4,631,000, less loan charge-offs of \$3,975,000, and less write-downs of foreclosed assets of \$1,004,000.

The primary causes of the \$12,946,000 in new nonperforming loans during the second quarter of 2012 were increases of \$703,000 on eight residential real estate loans, \$5,322,000 on 15 commercial real estate loans, \$4,303,000 on 44 home equity lines and loans, \$37,000 on seven indirect auto loans, \$120,000 on 20 consumer loans, \$2,383,000 on 21 C&I loans, and \$78,000 on one residential construction loan.

The \$5,322,000 in new nonperforming commercial real estate loans was primarily comprised of three loans totaling \$1,262,000 secured by commercial retail buildings in northern California, a \$1,906,000 loan secured by a commercial warehouse in northern California, two loans totaling \$733,000 secured by light industrial commercial property in northern California and a \$462,000 loan secured by mixed-use commercial property in northern California.

The \$2,383,000 in new nonperforming C&I loans was primarily comprised of a \$818,000 loan secured by equipment in northern California and two loans totaling \$882,000 secured by accounts receivable, inventory and equipment in northern California.

**Loan charge-offs during the three months ended June 30, 2012**

In the second quarter of 2012, the Company recorded \$3,976,000 in loan charge-offs and \$212,000 in deposit overdraft charge-offs less \$1,025,000 in loan recoveries and \$188,000 in deposit overdraft recoveries resulting in \$2,975,000 of net charge-offs. Primary causes of the charges taken in the first quarter of 2012 were gross charge-offs of \$325,000 on seven residential real estate loans, \$363,000 on five commercial real estate loans, \$2,595,000 on 42 home equity lines and loans, \$32,000 on eight auto indirect loans, \$97,000 on 25 other consumer loans, \$295,000 on 14 C&I loans, \$201,000 on three residential construction loans and \$68,000 on one commercial construction loan.



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The \$363,000 in gross charge-offs the bank recorded in its commercial real estate portfolio was primarily comprised of a single loan secured by a commercial warehouse in central California in the amount of \$290,000.

Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

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Activity in the balance of nonperforming assets for the periods indicated (continued):

**Changes in nonperforming assets during the three months ended March 31, 2012**

| (In thousands):                   | Balance at<br>March 31,<br>2012 | New<br>NPA      | Advances/<br>Capitalized<br>Costs | Pay-downs/<br>Sales | Charge-offs/<br>Write-downs | Transfers to<br>Foreclosed<br>Assets | Category<br>Changes | Balance at<br>December 31,<br>2011 |
|-----------------------------------|---------------------------------|-----------------|-----------------------------------|---------------------|-----------------------------|--------------------------------------|---------------------|------------------------------------|
| <b>Real estate mortgage:</b>      |                                 |                 |                                   |                     |                             |                                      |                     |                                    |
| Residential                       | \$ 8,296                        | \$ 774          | \$ 15                             | \$ (592)            | \$ (223)                    | \$ (203)                             |                     | \$ 8,525                           |
| Commercial                        | 42,761                          | 4,050           |                                   | (3,977)             | (1,305)                     | (692)                                |                     | 44,685                             |
| <b>Consumer</b>                   |                                 |                 |                                   |                     |                             |                                      |                     |                                    |
| Home equity lines                 | 15,905                          | 2,467           | 387                               | (508)               | (2,625)                     | (799)                                |                     | 16,983                             |
| Home equity loans                 | 534                             | 45              |                                   | (28)                | (41)                        |                                      |                     | 558                                |
| Auto indirect                     | 348                             | 68              | 1                                 | (189)               | (40)                        |                                      |                     | 508                                |
| Other consumer                    | 147                             | 202             |                                   | (30)                | (135)                       |                                      |                     | 110                                |
| Commercial                        | 8,286                           | 457             | 406                               | (364)               | (281)                       |                                      |                     | 8,068                              |
| <b>Construction:</b>              |                                 |                 |                                   |                     |                             |                                      |                     |                                    |
| Residential                       | 5,647                           | 269             |                                   | (181)               | (68)                        |                                      |                     | 5,627                              |
| Commercial                        | 651                             |                 |                                   | (16)                |                             |                                      |                     | 667                                |
| <b>Total nonperforming loans</b>  | <b>82,575</b>                   | <b>8,332</b>    | <b>809</b>                        | <b>(5,885)</b>      | <b>(4,718)</b>              | <b>(1,694)</b>                       |                     | <b>85,731</b>                      |
| Noncovered foreclosed assets      | 11,500                          |                 |                                   | (3,379)             | (83)                        | 1,694                                |                     | 13,268                             |
| Covered foreclosed assets         | 3,289                           |                 | 225                               |                     |                             |                                      |                     | 3,064                              |
| <b>Total nonperforming assets</b> | <b>\$ 97,364</b>                | <b>\$ 8,332</b> | <b>\$ 1,034</b>                   | <b>\$ (9,264)</b>   | <b>\$ (4,801)</b>           |                                      |                     | <b>\$ 102,063</b>                  |

Nonperforming assets decreased during the first quarter of 2012 by \$4,699,000 (4.6%) to \$97,364,000 at March 31, 2012 compared to \$102,063,000 at December 31, 2011. The decrease in nonperforming assets during the first quarter of 2012 was primarily the result of new nonperforming loans of \$8,332,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$1,034,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$5,885,000, less dispositions of foreclosed assets totaling \$3,379,000, less loan charge-offs of \$4,718,000, and less write-downs of foreclosed assets of \$83,000.

The primary causes of the \$8,332,000 in new nonperforming loans during the first quarter of 2012 were increases of \$774,000 on six residential real estate loans, \$4,050,000 on 12 commercial real estate loans, \$2,512,000 on 42 home equity lines and loans, \$68,000 on 16 indirect auto loans, \$202,000 on 20 consumer loans, \$457,000 on 10 C&I loans, and \$269,000 on four residential construction loans.

The \$4,050,000 in new nonperforming commercial real estate loans was primarily comprised of four loans totaling \$1,913,000 secured by commercial office buildings in northern California, a \$962,000 loan secured by a commercial retail building in northern California and a \$470,000 loan secured by a commercial warehouse in northern California.

**Loan charge-offs during the three months ended March 31, 2012**

In the first quarter of 2012, the Company recorded \$4,718,000 in loan charge-offs and \$204,000 in deposit overdraft charge-offs less \$244,000 in loan recoveries and \$220,000 in deposit overdraft recoveries resulting in \$4,458,000 of net charge-offs. Primary causes of the charges taken in the first quarter of 2012 were gross charge-offs of \$223,000 on nine residential real estate loans, \$1,305,000 on six commercial real estate loans, \$2,666,000 on 47 home equity lines and loans, \$40,000 on 13 auto indirect loans, \$135,000 on 17 other consumer loans, \$281,000 on 15 C&I loans, and \$2,000 on two residential construction loans.

The \$1,305,000 in charge-offs the bank took in its commercial real estate portfolio was primarily the result of a \$607,000 charge on a loan secured by a commercial warehouse in northern California and a \$541,000 charge on a loan secured by an industrial plant facility in northern California. The remaining \$157,000 was spread over four loans spread throughout the Company's footprint.

Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

#### **Allowance for Loan Losses**

The Company's allowance for loan losses is comprised of allowances for originated, PNCI and PCI loans. All such allowances are established through a provision for loan losses charged to expense.

Originated and PNCI loans, and deposit related overdrafts are charged against the allowance for originated loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowances for originated and PNCI loan losses are amounts that Management believes will be adequate to absorb probable losses inherent in existing originated loans, based on evaluations of the collectability, impairment and prior loss experience of those loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to

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pay. The Company defines an originated or PNCI loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated and PNCI loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated and PNCI loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated and PNCI loan portfolios. These are maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowances for originated and PNCI loan losses are meant to be an estimate of these unknown but probable losses inherent in these portfolios.

The Company formally assesses the adequacy of the allowance for originated and PNCI loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated and PNCI loan portfolios, and to a lesser extent the Company's originated and PNCI loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated or acquired. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated and PNCI loan losses includes specific allowances for impaired loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type and prior risk rating. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated or PNCI loan portfolio as a whole. The allowances for originated and PNCI loans are included in the allowance for loan losses.

As noted above, the allowances for originated and PNCI loan losses consists of a specific allowance, a formula allowance, and an allowance for environmental factors. The first component, the specific allowance, results from the analysis of identified credits that meet management's criteria for specific evaluation. These loans are reviewed individually to determine if such loans are considered impaired. Impaired loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. Impaired loans are specifically reviewed and evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for loan losses is established where necessary.

The second component of the allowance for originated and PNCI loan losses, the formula allowance, is an estimate of the probable losses that have occurred across the major loan categories in the Company's originated and PNCI loan portfolios. This analysis is based on loan grades by pool and the loss history of these pools. This analysis covers the Company's entire originated and PNCI loan portfolios including unused commitments but excludes any loans that were analyzed individually and assigned a specific allowance as discussed above. The total amount allocated for this component is determined by applying loss estimation factors to outstanding loans and loan commitments. The loss factors were previously based primarily on the Company's historical loss experience tracked over a five-year period and adjusted as appropriate for the input of current trends and events. Because historical loss experience varies for the different categories of originated loans, the loss factors applied to each category also differed. In addition, there is a greater chance that the Company would suffer a loss from a loan that was risk rated less than

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satisfactory than if the loan was last graded satisfactory. Therefore, for any given category, a larger loss estimation factor was applied to less than satisfactory loans than to those that the Company last graded as satisfactory. The resulting formula allowance was the sum of the allocations determined in this manner.

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During the period ended March 31, 2012, the Company converted to a loss migration analysis to determine the formula allowance. Under this method, the Company reviewed the loss experience of each quarter over the previous three years and determined an annualized loss rate by loan category as well as risk rating at the beginning of each period reviewed. A weighted average was then applied to arrive at the average annualized loss rate for each loan category and risk rating, which was then applied against the net recorded investment for all loans by category and risk rating not classified as impaired. The effect of this change in methodology resulted in a net reduction in formula allowance required of \$3,296,000. This loss migration approach was promoted by regulatory agencies and implemented by the Company during the period ended March 31, 2012 as this was the first period in which sufficient historical data could be compiled to support the analysis.

In addition to updating the method by which the estimated formula allowance required is calculated, management also improved the monitoring and risk recognition within its consumer portfolio. Previously, consumer loans with no identified credit weakness had a risk rating of *Pass* assigned, and this would generally only change if the loan went 90 days past due, at which time the risk rating was systematically downgraded to *Substandard* and the loan was placed in nonaccrual. For the period ended March 31, 2012, management has chosen to monitor consumer loans based on current credit score and assign a risk rating of *Special Mention* for those scores below a certain threshold. This change is primarily intended to more effectively monitor and manage the risk in the Company's portfolio of consumer loans and lines of credit secured by junior liens on 1-4 family residential properties. The current credit score allows us to better account for increasing default risk in these types of loans. It is also the only reasonably available tool that can be used to attempt to monitor the performance of the senior lien on the associated properties, as the Company does not generally service both the 1<sup>st</sup> and 2<sup>nd</sup> loans in these instances. The result of this change in methodology resulted in an additional required formula allowance of \$1,874,000. \$1,596,000 of this additional requirement is specifically related to loans and lines of credit secured by junior liens on 1-4 family residential properties.

The third component of the allowances for originated and PNCI loan losses, the environmental factor allowance, is a component that is not allocated to specific loans or groups of loans, but rather is intended to absorb losses that may not be provided for by the other components.

There are several primary reasons that the other components discussed above might not be sufficient to absorb the losses present in the originated and PNCI loan portfolios, and the environmental factor allowance is used to provide for the losses that have occurred because of them.

The first reason is that there are limitations to any credit risk grading process. The volume of originated and PNCI loans makes it impractical to re-grade every loan every quarter. Therefore, it is possible that some currently performing originated or PNCI loans not recently graded will not be as strong as their last grading and an insufficient portion of the allowance will have been allocated to them. Grading and loan review often must be done without knowing whether all relevant facts are at hand. Troubled borrowers may deliberately or inadvertently omit important information from reports or conversations with lending officers regarding their financial condition and the diminished strength of repayment sources.

The second reason is that the loss estimation factors are based primarily on historical loss totals. As such, the factors may not give sufficient weight to such considerations as the current general economic and business conditions that affect the Company's borrowers and specific industry conditions that affect borrowers in that industry. The factors might also not give sufficient weight to other environmental factors such as changing economic conditions and interest rates, portfolio growth, entrance into new markets or products, and other characteristics as may be determined by Management.

Specifically, in assessing how much environmental factor allowance needed to be provided, management considered the following:

with respect to the economy, management considered the effects of changes in GDP, unemployment, CPI, debt statistics, housing starts, housing sales, auto sales, agricultural prices, and other economic factors which serve as indicators of economic health and trends and which may have an impact on the performance of our borrowers, and

with respect to changes in the interest rate environment, management considered the recent changes in interest rates and the resultant economic impact it may have had on borrowers with high leverage and/or low profitability; and

with respect to changes in energy prices, management considered the effect that increases, decreases or volatility may have on the performance of our borrowers, and

with respect to loans to borrowers in new markets and growth in general, management considered the relatively short seasoning of such loans and the lack of experience with such borrowers, and

with respect to the potential imprecision in the total Allowance for Loan Losses calculation, management previously included an unspecified reserve equal to 1.00% of the total allowance and reserve for unfunded commitments calculated. For the period ended March 31, 2012, this unspecified reserve was eliminated resulting in a reduction in allowances required of \$425,000, and

with respect to loans that have not yet been identified as impaired, management considered the volume and severity of past due loans. This environmental consideration was added to the Company's Allowance for Loan Losses methodology for the period ended March 31, 2012 and resulted in additional allowances required of \$459,000.

Each of these considerations was assigned a factor and applied to a portion or the entire originated and PNCI loan portfolios. Since these factors are not derived from experience and are applied to large non-homogeneous groups of loans, they are available for use across the portfolio as a whole.

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Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, *Business Combinations*. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan.

**The Components of the Allowance for Loan Losses**

The following table sets forth the Bank's allowance for loan losses as of the dates indicated (in thousands):

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Allowance for originated and PNCI loan losses: |                       |                      |
| Specific allowance                             | \$ 5,759              | \$ 5,993             |
| Formula allowance                              | 29,797                | 32,023               |
| Environmental factors allowance                | 3,708                 | 3,687                |
| Allowance for originated and PNCI loan losses  | 39,266                | 41,703               |
| Allowance for PCI loan losses                  | 4,880                 | 4,211                |
| Allowance for loan losses                      | \$ 44,146             | \$ 45,914            |

|                                    |       |       |
|------------------------------------|-------|-------|
| Allowance for loan losses to loans | 2.80% | 2.96% |
|------------------------------------|-------|-------|

Based on the current conditions of the loan portfolio, management believes that the \$44,146,000 allowance for loan losses at September 30, 2012 is adequate to absorb probable losses inherent in the Bank's loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

The following table summarizes the allocation of the allowance for loan losses between loan types as of the dates indicated:

| (In thousands)       | September 30,<br>2012 | December 31,<br>2011 |
|----------------------|-----------------------|----------------------|
| Real estate mortgage | \$ 13,617             | \$ 15,621            |



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|                                 |           |           |
|---------------------------------|-----------|-----------|
| Consumer                        | 23,571    | 20,506    |
| Commercial                      | 4,771     | 6,545     |
| Real estate construction        | 2,187     | 3,242     |
| Total allowance for loan losses | \$ 44,146 | \$ 45,914 |

The following table summarizes the allocation of the allowance for loan losses between loan types as a percentage of the total allowance for loan losses as of the dates indicated:

| (In thousands)                  | September 30,<br>2012 | December 31,<br>2011 |
|---------------------------------|-----------------------|----------------------|
| Real estate mortgage            | 30.8%                 | 34.0%                |
| Consumer                        | 53.4%                 | 44.7%                |
| Commercial                      | 10.8%                 | 14.2%                |
| Real estate construction        | 5.0%                  | 7.1%                 |
| Total allowance for loan losses | 100.0%                | 100.0%               |

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The following tables summarize the activity in the allowance for loan losses, reserve for unfunded commitments, and allowance for losses (which is comprised of the allowance for loan losses and the reserve for unfunded commitments) for the periods indicated (in thousands):

|  | Three months<br>ended September 30, |           | Nine months<br>ended September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2012                                | 2011      | 2012                               | 2011      |
| Allowance for loan losses:                       |                                     |           |                                    |           |
| Balance at beginning of period                   | \$ 45,849                           | \$ 43,962 | \$ 45,914                          | \$ 42,571 |
| Provision for loan losses                        | 532                                 | 5,069     | 7,899                              | 17,631    |
| Loans charged off:                               |                                     |           |                                    |           |
| Real estate mortgage:                            |                                     |           |                                    |           |
| Residential                                      | (370)                               | (170)     | (918)                              | (1,616)   |
| Commercial                                       | (340)                               | (1,176)   | (2,008)                            | (3,165)   |
| Consumer:  |                                     |           |                                    |           |
| Home equity lines                                | (1,636)                             | (1,860)   | (6,739)                            | (7,389)   |
| Home equity loans                                | (12)                                | (287)     | (170)                              | (551)     |
| Auto indirect                                    | (12)                                | (105)     | (83)                               | (340)     |
| Other consumer                                   | (280)                               | (325)     | (928)                              | (858)     |
| Commercial                                       | (625)                               | (449)     | (1,202)                            | (2,207)   |
| Construction:                                    |                                     |           |                                    |           |
| Residential                                      | (93)                                |           | (362)                              | (430)     |
| Commercial                                       |                                     | (56)      | (68)                               | (151)     |
| Total loans charged off                          | (3,368)                             | (4,428)   | (12,478)                           | (16,707)  |
| Recoveries of previously charged-off loans:      |                                     |           |                                    |           |
| Real estate mortgage:                            |                                     |           |                                    |           |
| Residential                                      |                                     | 9         | 27                                 | 121       |
| Commercial                                       | 181                                 | 24        | 999                                | 90        |
| Consumer:  |                                     |           |                                    |           |
| Home equity lines                                | 160                                 | 210       | 307                                | 457       |
| Home equity loans                                | 6                                   | 29        | 15                                 | 31        |
| Auto indirect                                    | 72                                  | 76        | 171                                | 259       |
| Other consumer                                   | 211                                 | 266       | 653                                | 640       |
| Commercial                                       | 91                                  | 80        | 227                                | 142       |
| Construction:                                    |                                     |           |                                    |           |
| Residential                                      | 412                                 | 3         | 412                                | 25        |
| Commercial                                       |                                     |           |                                    | 40        |
| Total recoveries of previously charged off loans | 1,133                               | 697       | 2,811                              | 1,805     |
| Net charge-offs                                  | (2,235)                             | (3,731)   | (9,667)                            | (14,902)  |
| Balance at end of period                         | \$ 44,146                           | \$ 45,300 | \$ 44,146                          | \$ 45,300 |
| Reserve for unfunded commitments:                |                                     |           |                                    |           |
| Balance at beginning of period                   | \$ 2,590                            | \$ 2,640  | \$ 2,740                           | \$ 2,640  |
| Provision for losses unfunded commitments        | (35)                                |           | (185)                              |           |
| Balance at end of period                         | \$ 2,555                            | \$ 2,640  | \$ 2,555                           | \$ 2,640  |

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|  | Three months<br>ended September 30, |              | Nine months<br>ended September 30, |              |
|--|-------------------------------------|--------------|------------------------------------|--------------|
|  | 2012                                | 2011         | 2012                               | 2011         |
| Balance at end of period:  |                                     |              |                                    |              |
| Allowance for loan losses  | \$ 44,146                           | \$ 45,300    | \$ 44,146                          | \$ 45,300    |
| Reserve for unfunded commitments   | 2,555                               | 2,640        | 2,555                              | 2,640        |
| Allowance for loan losses and Reserve for unfunded commitments           | \$ 46,701                           | \$ 47,940    | \$ 46,701                          | \$ 47,940    |
| As a percentage of total loans at end of period:                         |                                     |              |                                    |              |
| Allowance for loan losses  | 2.80%                               | 2.87%        | 2.80%                              | 2.87%        |
| Reserve for unfunded commitments   | 0.16%                               | 0.17%        | 0.16%                              | 0.17%        |
| Allowance for loan losses and Reserve for unfunded commitments           | 2.96%                               | 3.04%        | 2.96%                              | 3.04%        |
| Average total loans  | \$ 1,573,816                        | \$ 1,410,151 | \$ 1,545,277                       | \$ 1,400,212 |
| Ratios (annualized):   |                                     |              |                                    |              |
| Net charge-offs during period to average loans outstanding during period | 0.57%                               | 1.06%        | 0.83%                              | 1.42%        |
| Provision for loan losses to average loans outstanding                   | 0.14%                               | 1.44%        | 0.68%                              | 1.68%        |

### Foreclosed Assets, Net of Allowance for Losses

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the periods indicated (in thousands):

|                         | Balance at<br>September 30,<br>2012 | New<br>NPA | Advances/<br>Capitalized<br>Costs | Sales      | Valuation<br>Adjustments | Transfers<br>from Loans | Category<br>Changes | Balance at<br>June 30,<br>2012 |
|-------------------------|-------------------------------------|------------|-----------------------------------|------------|--------------------------|-------------------------|---------------------|--------------------------------|
| (In thousands):         |                                     |            |                                   |            |                          |                         |                     |                                |
| Noncovered:             |                                     |            |                                   |            |                          |                         |                     |                                |
| Land & Construction     | \$ 3,491                            |            |                                   | (336)      | (331)                    |                         |                     | \$ 4,158                       |
| Residential real estate | 2,233                               |            | 86                                | (1,459)    | (8)                      | 463                     |                     | 3,151                          |
| Commercial real estate  | 2,069                               |            |                                   | (907)      | (94)                     | 233                     |                     | 2,837                          |
| Total noncovered        | 7,793                               |            | 86                                | (2,702)    | (433)                    | 696                     |                     | 10,146                         |
| Covered:                |                                     |            |                                   |            |                          |                         |                     |                                |
| Land & Construction     | 1,155                               |            |                                   | (102)      |                          |                         |                     | 1,257                          |
| Residential real estate |                                     |            |                                   |            |                          |                         |                     |                                |
| Commercial real estate  | 1,237                               |            |                                   | (103)      |                          |                         |                     | 1,340                          |
| Total covered           | 2,392                               |            |                                   | (205)      |                          |                         |                     | 2,597                          |
| Total foreclosed assets | \$ 10,185                           | 0          | \$ 86                             | \$ (2,907) | \$ (433)                 | \$ 696                  |                     | \$ 12,743                      |

|                 |                        |            |                                   |       |                          |                            |                     |                                 |
|-----------------|------------------------|------------|-----------------------------------|-------|--------------------------|----------------------------|---------------------|---------------------------------|
| (In thousands): | Balance at<br>June 30, | New<br>NPA | Advances/<br>Capitalized<br>Costs | Sales | Valuation<br>Adjustments | Transfers<br>from<br>Loans | Category<br>Changes | Balance at<br>March 31,<br>2012 |
|-----------------|------------------------|------------|-----------------------------------|-------|--------------------------|----------------------------|---------------------|---------------------------------|

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| 2012                    |           |        |            |            |          |           |
|-------------------------|-----------|--------|------------|------------|----------|-----------|
| Noncovered:             |           |        |            |            |          |           |
| Land & Construction     | \$ 4,158  |        | \$ (161)   | \$ (171)   | \$ 524   | \$ 3,966  |
| Residential real estate | 3,151     | 239    | (1,366)    | (123)      | 1,105    | 3,296     |
| Commercial real estate  | 2,837     | (75)   | (2,465)    | (249)      | 1,388    | 4,238     |
| Total noncovered        | 10,146    | 164    | (3,992)    | (543)      | 3,017    | 11,500    |
| Covered:                |           |        |            |            |          |           |
| Land & Construction     | 1,257     |        | (234)      | (308)      |          | 1,799     |
| Residential real estate |           |        | (121)      | (59)       |          | 180       |
| Commercial real estate  | 1,340     |        | (284)      | (94)       | 408      | 1,310     |
| Total covered           | 2,597     |        | (639)      | (461)      | 408      | 3,289     |
| Total foreclosed assets | \$ 12,743 | \$ 164 | \$ (4,631) | \$ (1,004) | \$ 3,425 | \$ 14,789 |

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The following table details the components and summarize the activity in foreclosed assets, net of allowances for losses for the periods indicated (in thousands):

|                                | Balance at<br>March 31,<br>2012 | New<br>NPA | Advances/<br>Capitalized<br>Costs | Sales             | Valuation<br>Adjustments | Transfers<br>from Loans | Category<br>Changes | Balance at<br>December 31,<br>2011 |
|--------------------------------|---------------------------------|------------|-----------------------------------|-------------------|--------------------------|-------------------------|---------------------|------------------------------------|
| (In thousands):                |                                 |            |                                   |                   |                          |                         |                     |                                    |
| <b>Noncovered:</b>             |                                 |            |                                   |                   |                          |                         |                     |                                    |
| Land & Construction            | \$ 3,966                        |            |                                   | \$ (1,068)        |                          |                         |                     | \$ 5,034                           |
| Residential real estate        | 3,296                           |            |                                   | (812)             | (83)                     | 1,001                   |                     | 3,190                              |
| Commercial real estate         | 4,238                           |            |                                   | (1,499)           |                          | 693                     |                     | 5,044                              |
| <b>Total noncovered</b>        | <b>11,500</b>                   |            |                                   | <b>(3,379)</b>    | <b>(83)</b>              | <b>1,694</b>            |                     | <b>13,268</b>                      |
| <b>Covered:</b>                |                                 |            |                                   |                   |                          |                         |                     |                                    |
| Land & Construction            | 1,799                           |            |                                   |                   |                          |                         |                     | 1,799                              |
| Residential real estate        | 180                             |            |                                   |                   |                          |                         |                     | 180                                |
| Commercial real estate         | 1,310                           |            | 225                               |                   |                          |                         |                     | 1,085                              |
| <b>Total covered</b>           | <b>3,289</b>                    |            | <b>225</b>                        |                   |                          |                         |                     | <b>3,064</b>                       |
| <b>Total foreclosed assets</b> | <b>\$ 14,789</b>                |            | <b>\$ 225</b>                     | <b>\$ (3,379)</b> | <b>\$ (83)</b>           | <b>\$ 1,694</b>         |                     | <b>\$ 16,332</b>                   |

**Premises and Equipment**

Premises and equipment were comprised of:

|                                     | September 30,<br>2012 | December 31,<br>2011 |
|-------------------------------------|-----------------------|----------------------|
|                                     | (In thousands)        |                      |
| Land & land improvements            | \$ 5,448              | \$ 4,400             |
| Buildings                           | 22,426                | 20,251               |
| Furniture and equipment             | 25,260                | 24,291               |
|                                     | 53,134                | 48,942               |
| Less: Accumulated depreciation      | (31,730)              | (30,241)             |
|                                     | 21,404                | 18,701               |
| Construction in progress            | 2,679                 | 1,192                |
| <b>Total premises and equipment</b> | <b>\$ 24,083</b>      | <b>\$ 19,893</b>     |

During the nine months ended September 30, 2012, premises and equipment increased \$4,190,000 due to purchases of \$7,077,000, that were partially offset by depreciation of \$2,450,000 and disposals of premises and equipment with net book value of \$437,000. Included in the \$7,077,000 of purchases during the nine months ended September 30, 2012 is \$1,487,000 related to the construction in progress of the Company's new campus and operations center in Chico, CA. As of September 30, 2012 the campus and operations center had a cost basis, included in construction in progress, as follows: land & land improvements \$426,000, building \$2,067,000, and furniture and equipment \$186,000. Upon its estimated completion in the second quarter of 2013, the campus and operations center is expected to have an approximate cost basis as follows: land & land improvements \$426,000, building \$7,815,000, and furniture and equipment \$2,061,000.

**Intangible Assets**

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Intangible assets were comprised of the following as of the dates indicated:

|                                | September 30,<br>2012 | December 31,<br>2011 |
|--------------------------------|-----------------------|----------------------|
| (In thousands)                 |                       |                      |
| Core-deposit intangible        | \$ 1,144              | \$ 1,301             |
| Goodwill                       | 15,519                | 15,519               |
| <b>Total intangible assets</b> | <b>\$ 16,663</b>      | <b>\$ 16,820</b>     |

The core-deposit intangible assets resulted from the Bank's acquisitions of Citizens in 2011 and Granite in 2010. The goodwill intangible asset resulted from the North State National Bank acquisition in 2003. Amortization of core deposit intangible assets amounting to \$52,000 and \$20,000 were recorded during the three months ended September 30, 2012 and 2011, respectively. Amortization of core deposit intangible assets amounting to \$157,000 and \$125,000 were recorded during the nine months ended September 30, 2012 and 2011, respectively.

### Deposits

Deposits at September 30, 2012 increased \$11,103,000 (0.5%) over 2011 year-end balances to \$2,201,639,000. Included in the September 30, 2012 and December 31, 2011 certificate of deposit balances is \$5,000,000 from the State of California. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank's request subject to collateral and creditworthiness constraints. The negotiated rates on these State deposits are generally favorable to other wholesale funding sources available to the Bank. Information on average deposit balances and average rates paid is included under the *Net Interest Income* section of this report. See Note 13 to the consolidated financial statements at Item 1 of this report for information about the Company's deposits.

**Table of Contents****Other Borrowings**

See Note 16 to the consolidated financial statements at Item 1 of this report for information about the Company's other borrowings, including long-term debt.

**Junior Subordinated Debt**

See Note 17 to the consolidated financial statements at Item 1 of this report for information about the Company's junior subordinated debt.

**Off-Balance Sheet Arrangements**

See Note 18 to the consolidated financial statements at Item 1 of this report for information about the Company's commitments and contingencies including off-balance-sheet arrangements.

**Capital Resources**

The current and projected capital position of the Company and the impact of capital plans and long-term strategies are reviewed regularly by Management.

The Company adopted and announced a stock repurchase plan on August 21, 2007 for the repurchase of up to 500,000 shares of the Company's common stock from time to time as market conditions allow. The 500,000 shares authorized for repurchase under this plan represented approximately 3.2% of the Company's approximately 15,815,000 common shares outstanding as of August 21, 2007. The Company did not repurchase any shares during the three months ended March 31, 2011. This plan has no stated expiration date for the repurchases. As of September 30, 2012, the Company had repurchased 166,600 shares under this plan, which left 333,400 shares available for repurchase under the plan. Shares that are repurchased in accordance with the provisions of a Company stock option plan or equity compensation plan are not counted against the number of shares repurchased under the repurchase plan adopted on August 21, 2007.

The Company's primary capital resource is shareholders' equity, which was \$227,197,000 at September 30, 2012. This amount represents an increase of \$10,756,000 from December 31, 2011, the net result of comprehensive income for the period of \$14,096,000, the effect of stock option vesting of \$800,000, and the exercise of stock options including its tax effect of \$225,000 that were partially offset by dividends paid of \$4,317,000, and the repurchase of shares tendered to pay taxes related to the exercise options of \$48,000. The Company's ratio of equity to total assets was 9.03% and 8.47% as of September 30, 2012 and December 31, 2011, respectively.

The following summarizes the Company's ratios of capital to risk-adjusted assets as of the dates indicated:

|                | As of<br>September 30,<br>2012 | As<br>December 31,<br>2011 | Minimum<br>Regulatory<br>Requirement |
|----------------|--------------------------------|----------------------------|--------------------------------------|
| Total Capital  | 14.36%                         | 13.94%                     | 8.00%                                |
| Tier I Capital | 13.09%                         | 12.68%                     | 4.00%                                |
| Leverage ratio | 9.85%                          | 9.46%                      | 4.00%                                |

See Note 19 and Note 29 to the consolidated financial statements at Item 1 of this report for information about the Company's capital resources.

**Liquidity**

The Bank's principal source of asset liquidity is cash at Federal Reserve and other banks and marketable investment securities available for sale. At September 30, 2012, cash at Federal Reserve and other banks and investment securities available for sale totaled \$741,902,000, representing a decrease of \$50,944,000 (6.4%) from December 31, 2011. This decrease in cash at Federal Reserve and other banks and investment securities available for sale is primarily due to the repayment of \$64,000,000 of their borrowings during the nine months ended September 30, 2012. In addition, the Company generates additional liquidity from its operating activities. The Company's profitability during the first nine months of 2012 generated cash flows from operations of \$32,373,000 compared to \$22,667,000 during the first nine months of 2011. Maturities of investment securities produced cash inflows of \$58,395,000 during the nine months ended September 30, 2012 compared to \$57,479,000 for the nine months ended September 30, 2011. During the nine months ended September 30, 2012, the Company invested \$13,815,000 in securities

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and invested \$40,098,000 for net loan principal increases, compared to \$25,456,000 invested in securities and \$9,112,000 invested for net principal increases, respectively, during the first nine months of 2011. The Company received \$80,706,000 in conjunction with the Citizens acquisition on September 23, 2011. These changes in investment and loan balances, and the Citizens acquisition contributed to net cash provided by investing activities of \$9,208,000 during the nine months ended September 30, 2012, compared to net cash provided by investing activities of \$106,216,000 during the nine months ended September 30, 2011. Financing activities used net cash of \$56,362,000 during the nine months ended September 30, 2012, compared to net cash provided by financing activities of \$22,687,000 during the nine months ended September 30, 2011. Deposit balance increases accounted for \$11,103,000 of funds provided by financing during the nine months ended September 30, 2012, compared to \$28,151,000 of financing uses of funds during the nine months ended September 30, 2011. Net decreases in other borrowings accounted for \$63,277,000 and \$1,139,000 of financing uses of funds during the nine months ended September 30, 2012 and 2011, respectively. Dividends paid used \$4,317,000 and \$4,304,000 of cash during the nine months ended September 30, 2012 and 2011, respectively. The Company's liquidity is dependent on dividends received from the Bank. Dividends from the Bank are subject to certain regulatory restrictions.



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### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Our assessment of market risk as of September 30, 2012 indicates there are no material changes in the quantitative and qualitative disclosures from those in our Annual Report on Form 10-K for the year ended December 31, 2011.

### **Item 4. Controls and Procedures**

The Company's management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures as of September 30, 2012. Disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act), are controls and procedures designed to reasonably assure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely basis. Disclosure controls are also designed to reasonably assure that such information is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2012.

During the quarter ended September 30, 2012, there were no changes in our internal controls or in other factors that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

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### **PART II OTHER INFORMATION**

#### **Item 1 Legal Proceedings**

See Note 18 to the consolidated financial statements at Item 1 of this report for information about the Company's involvement in legal proceedings.

#### **Item 1A Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I Item 1A Risk Factors in our Form 10-K for the year ended December 31, 2011, as supplemented and updated by the discussion below. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report.

#### ***Risks related to Tri Counties Bank's purchase and assumption of the banking operations of Citizens Bank of Northern California and Granite Community Bank from the FDIC.***

*Our decisions regarding the fair value of assets acquired in FDIC-assisted transactions could be inaccurate, which could materially and adversely affect our business, financial condition, results of operations, and future prospects.*

On September 23, 2011, we acquired certain of the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing. On May 28, 2010, we acquired certain of the banking operations of Granite Community Bank from the FDIC under a whole bank purchase and assumption agreement with loss-share.

Management makes various assumptions and judgments about the collectability of the loans acquired in these transactions, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of secured loans. If our assumptions or judgments are incorrect, we may need to make credit loss provisions based on the creditworthiness of borrowers, the value of collateral securing repaying of loans, different economic conditions or adverse developments in the acquired loan portfolio. Our acquisition of Citizens' banking operations does not include a loss sharing agreement with FDIC and, therefore, we would be required to recognize any such credit provisions or losses in their entirety. Our acquisition of Granite's banking operations includes a loss sharing agreement with FDIC that generally provides that the FDIC will reimburse the Bank for 80% of credit losses and related expenses the Bank experiences from loans acquired in the Granite acquisition for a period of five or ten years depending on the loan type. If actual losses from Granite loans exceed our initial estimate, a credit loss provision of 20% of the loss above our initial estimate may be needed.

Any increases in future loan losses could have a negative effect on our operating results.

*Our ability to obtain reimbursement from FDIC under the loss sharing agreement on covered assets acquired in the Granite acquisition depends on our compliance with the terms of the loss sharing agreement.* Management must certify to the FDIC on a quarterly basis our compliance with the terms of the FDIC loss sharing agreement as a prerequisite to obtaining reimbursement from the FDIC for realized losses on covered assets. The required terms of the agreement are extensive and our failure to comply with any of the guidelines could result in a specific asset or group of assets permanently losing their loss sharing coverage. Additionally, Management may decide to forgo loss share coverage on certain assets to allow greater flexibility over the management of certain assets. As of September 30, 2012, \$45,012,000, or 1.8%, of the Company's assets were covered by the aforementioned FDIC loss sharing agreements.

Under the terms of the FDIC loss sharing agreement, the assignment or transfer of a loss sharing agreement to another entity generally requires the written consent of the FDIC. In addition, we may not assign or otherwise transfer a loss sharing agreement during its term without the prior written consent of the FDIC. No assurances can be given that we will manage the covered assets in such a way as to always maintain loss share coverage on all such assets.

#### **Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**

The following table shows information concerning the common stock repurchased by the Company during the three months ended September 30, 2012 pursuant to the Company's stock repurchase plan adopted on August 21, 2007, which is discussed in more detail under Capital Resources in this report and is incorporated herein by reference:

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| Period          | (a) Total number<br>of shares<br>purchased | (b) Average price<br>paid per<br>share | (c) Total number of<br>shares purchased as<br>part of<br>publicly<br>announced plans or<br>programs | (d) Maximum number<br>of shares that may yet<br>be purchased under<br>the<br>plans or programs |
|-----------------|--|--|---|--|
| Jul. 1-31, 2012 |  |  |   | 333,400  |
| Aug. 1-31, 2012 |  |  |   | 333,400  |
| Sep. 1-30, 2012 |  |  |   | 333,400  |
| Total           |  |  |   | 333,400  |

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### **Item 5 Other Information**

After considering the vote of shareholders regarding the frequency of future votes regarding executive compensation at the 2011 annual meeting of shareholders, the company has determined that it will include a non-binding shareholder vote regarding compensation for named executive officers in the company's annual proxy materials on an annual basis until at least the next required vote on the frequency of shareholder votes on executive compensation.

### **Item 6 Exhibits**

- 2.1 Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Granite Community Bank, N.A., Granite Bay, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of May 28, 2010, and related addendum filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed June 3, 2010.
- 2.2 Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Citizens Bank of Northern California, Nevada City, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of September 23, 2011, and related addendum, filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed September 27, 2011.
- 3.1 Restated Articles of Incorporation, filed as Exhibit 3.1 to TriCo's Current Report on Form 8-K filed on March 16, 2009.
- 3.2 Bylaws of TriCo Bancshares, as amended, filed as Exhibit 3.1 to TriCo's Current Report on Form 8-K filed February 17, 2011.
- 4.1 Certificate of Determination of Preferences of Series AA Junior Participating Preferred Stock filed as Exhibit 3.3 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2001.
- 4.2 Rights Agreement dated as of June 25, 2001 between TriCo Bancshares and Mellon Investor Services LLC (incorporated by reference to Exhibit 1 to Registration Statement on Form 8-A filed on July 5, 2001).
- 4.3 Amendment to Rights Agreement dated as of July 8, 2011 between TriCo Bancshares and BNY Mellon Investor Services LLC (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on July 8, 2011).
- 4.4 Amended and Restated Form of Right Certificate (incorporated by reference to Exhibit 4.2 to the Company's Form 8-K filed on July 8, 2011).
- 10.2\* Form of Change of Control Agreement dated as of August 23, 2005, between TriCo, Tri Counties Bank and each of Dan Bailey, Bruce Belton, Craig Carney, Gary Coelho, Rick Miller, Richard O. Sullivan, Thomas Reddish, and Ray Rios filed as Exhibit 10.2 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.5\* TriCo's 1995 Incentive Stock Option Plan filed as Exhibit 4.1 to TriCo's Form S-8 Registration Statement dated August 23, 1995 (No. 33-62063).
- 10.6\* TriCo's 2001 Stock Option Plan, as amended, filed as Exhibit 10.7 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005.
- 10.7\* TriCo's 2009 Equity Incentive plan, included as Appendix A to TriCo's definitive proxy statement filed on April 4, 2009.
- 10.8\* Amended Employment Agreement between TriCo and Richard Smith dated as of August 23, 2005 filed as Exhibit 10.8 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.9\* Tri Counties Bank Executive Deferred Compensation Plan restated April 1, 1992, and January 1, 2005 filed as Exhibit 10.9 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.10\* Tri Counties Bank Deferred Compensation Plan for Directors effective January 1, 2005 filed as Exhibit 10.10 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.11\* 2005 Tri Counties Bank Deferred Compensation Plan for Executives and Directors effective January 1, 2005 filed as Exhibit 10.11 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.13\* Tri Counties Bank Supplemental Retirement Plan for Directors dated September 1, 1987, as restated January 1, 2001, and amended and restated January 1, 2004 filed as Exhibit 10.12 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.

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- 10.14\* 2004 TriCo Bancshares Supplemental Retirement Plan for Directors effective January 1, 2004 filed as Exhibit 10.13 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.15\* Tri Counties Bank Supplemental Executive Retirement Plan effective September 1, 1987, as amended and restated January 1, 2004 filed as Exhibit 10.14 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.16\* 2004 TriCo Bancshares Supplemental Executive Retirement Plan effective January 1, 2004 filed as Exhibit 10.15 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.17\* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of George Barstow, Dan Bay, Ron Bee, Craig Carney, Robert Elmore, Greg Gill, Richard Miller, Richard O. Sullivan, Thomas Reddish, Jerald Sax, and Richard Smith, filed as Exhibit 10.14 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.18\* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin, filed as Exhibit 10.15 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.19\* Form of Tri-Counties Bank Executive Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Craig Carney, Richard Miller, Richard O. Sullivan, and Thomas Reddish, filed as Exhibit 10.16 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.20\* Form of Tri-Counties Bank Director Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin, filed as Exhibit 10.17 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.

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|         |  |
|---------|--|
| 10.21*  | Form of Indemnification Agreement between TriCo Bancshares/Tri Counties Bank and each of the directors of TriCo Bancshares/Tri Counties Bank effective on the date that each director is first elected, filed as Exhibit 10.18 to TriCo S Annual Report on Form 10-K for the year ended December 31, 2003. |
| 10.22*  | Form of Indemnification Agreement between TriCo Bancshares/Tri Counties Bank and each of Dan Bailey, Craig Carney, Rick Miller, Richard O Sullivan, Thomas Reddish, Ray Rios, and Richard Smith filed as Exhibit 10.21 to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.       |
| 21.1    | Tri Counties Bank, a California banking corporation, TriCo Capital Trust I, a Delaware business trust, and TriCo Capital Trust II, a Delaware business trust, are the only subsidiaries of Registrant.   |
| 31.1    | Rule 13a-14(a)/15d-14(a) Certification of CEO  |
| 31.2    | Rule 13a-14(a)/15d-14(a) Certification of CFO  |
| 32.1    | Section 1350 Certification of CEO  |
| 32.2    | Section 1350 Certification of CFO  |
| 101.INS | XBRL Instance Document   |
| 101.SCH | XBRL Taxonomy Extension Schema Document  |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document   |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document   |

\* Management contract or compensatory plan or arrangement

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**TRICO BANCSHARES**  
(Registrant)

Date: November 9, 2012

/s/ Thomas J. Reddish  
Thomas J. Reddish  
Executive Vice President and Chief Financial Officer  
  
(Duly authorized officer and principal financial officer)