# CONSTELLATION ENERGY GROUP INC

Form 425 November 04, 2011

Filed by Exelon Corporation

Pursuant to Rule 425 under the Securities Act of 1933

and deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: Constellation Energy Group, Inc.

(Reg. No. 333-175162)

On November 7, 2011, Exelon began to use the following slides concerning the proposed merger and other information with investors at the Edison Electric Institute Financial Conference:

Exelon and Constellation Energy: Merger and Company Update Edison Electric Institute Financial Conference

November 7-8, 2011

Cautionary Statements Regarding Forward-Looking Information

Except for the historical information contained herein, certain of the matters discussed in this communication constitute forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, both as amended by the Private Securities Litigation Reform Act of 1995. Words such as may, will, estimate, expect, project, intend, plan, believe, target, forecast, and words and terms of similar substance in connection with any discussion of future plans, actions, or events identify forward-looking statements. These forwardlooking statements include, but are not limited to, statements regarding benefits of the proposed merger of Exelon Corporation (Exelon) and Constellation Energy Group, Inc. (Constellation), integration plans and expected synergies, the expected timing of completion of the transaction, anticipated future financial and operating performance and results, including estimates for growth. These statements are based on the current expectations of management of Exelon and Constellation, as applicable. There are a number of risks and uncertainties that could cause actual results to differ materially

from the forward-looking statements included in this communication regarding the proposed merger. For example, (1) the companies may be unable to obtain shareholder approvals required for the merger; (2) the companies may be unable to obtain regulatory approvals required for the merger, or required regulatory approvals may delay the merger or result in the imposition of conditions that could have a material adverse effect on the combined company or cause the companies to abandon the merger; (3) conditions to the closing of the merger may not be satisfied; (4) an unsolicited offer of another company to acquire assets or capital stock of Exelon or Constellation could interfere with the merger; (5) problems may arise in successfully integrating the businesses of the companies, which may result in the combined company not operating as effectively and efficiently as expected; (6) the combined company may be unable to achieve cost-cutting synergies or it may take longer than expected to achieve those synergies; (7) the merger may involve unexpected costs, unexpected liabilities or unexpected delays, or the effects of purchase accounting may be different from the companies expectations; (8) the credit ratings of the combined company or its subsidiaries may be different from what the companies expect; (9) the businesses of the companies may suffer as a result of uncertainty surrounding the merger; (10) the companies may not realize the values expected to be obtained for properties expected or required to be divested; (11) the industry may be subject to future regulatory or legislative actions that could adversely affect the companies; and (12) the companies may be adversely affected by other economic, business, and/or competitive factors. Other unknown or unpredictable factors could also have material adverse effects on future results, performance or achievements of Exelon, Constellation or the combined company.

**Cautionary Statements Regarding** 

Forward-Looking Information (Continued)

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Discussions of some of these other important factors and assumptions are contained in Exelon s and Constellation s respective filings with the Securities and Exchange Commission (SEC), and available at the SEC s website at www.sec.gov, including:

(1) Exelon s 2010 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management s Discussion and Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 18; (2) E Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2011 in (a) Part II, Other Information, ITEM 1A Factors, (b) Part 1, Financial Information, ITEM 2. Management s Discussion and Analysis of Financial Condition and Results Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 13; (3) Constellation s 2010 Annual Reform 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management s Discussion and Analysis of Financial Condition and Reform 10-Q for the quarterly period ended June 30, 2011 in (a) Part II, Other Information, ITEM 1A. Risk Factors and ITEM 5

Information, (b) Part I, Financial Information, ITEM 2. Management s Discussion and Analysis of Financial Condition and Ro Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Notes to Consolidated Financial Statements, Commitments and Contingencies. These risks, as well as other risks associated with the proposed merger, are more fully discuss in the definitive joint proxy statement/prospectus included in the Registration Statement on Form S-4 that Exelon filed with the and that the SEC declared effective on October 11, 2011 in connection with the proposed merger. In light of these risks, uncertainties, assumptions and factors, the forward-looking events discussed in this communication may not occur. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this communicate Neither Exelon nor Constellation undertake any obligation to publicly release any revision to its forward-looking statements to events or circumstances after the date of this communication.

Additional Information and Where to Find it

In connection with the proposed merger between Exelon and Constellation, Exelon filed with the SEC a Registration Statement Form S-4 that included the definitive joint proxy statement/prospectus. The Registration Statement was declared effective by the SEC on October 11, 2011. Exelon and Constellation mailed the definitive joint proxy statement/prospectus to their respective sholders on or about October 12, 2011. WE URGE INVESTORS AND SECURITY HOLDERS TO READ THE DEFINITIVE PROXY STATEMENT/PROSPECTUS AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC, BECAU CONTAIN IMPORTANT INFORMATION about Exelon, Constellation and the proposed merger. Investors and security hold obtain copies of all documents filed with the SEC free of charge at the SEC's website, www.sec.gov. In addition, a copy of the definitive joint proxy statement/prospectus may be obtained free of charge from Exelon Corporation, Investor Relations, 10 Sc Dearborn Street, P.O. Box 805398, Chicago, Illinois 60680-5398, or from Constellation Energy Group, Inc., Investor Relations Constellation Way, Suite 600C, Baltimore, MD 21202.

Compelling Merger Rationale
Creates the leading competitive energy
provider in the U.S.
Matches Exelon s clean generation fleet
with Constellation s customer-facing
leading retail and wholesale platform
Creates economies of scale through
expansion across the value chain
Strategic Benefits
Financial Benefits
Diversifies generation portfolio across
regions

Adds clean generation to the portfolio Enhances margins in the competitive portfolio

Competitive Portfolio

Earnings and cash flow accretive

Dividend uplift for Constellation

shareholders

Continued upside to power market

recovery

Strong balance sheet for combined

company

**Utility Benefits** 

Maintains a regulated earnings profile

with three large urban utilities

Enables operational enhancements

from sharing of best practices across

utilities

Transaction creates incremental strategic and financial value

aligned with both companies

existing goals

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Merger Appeals to Key Stakeholders and Governments

(1) Based on the 30-day average Exelon and Constellation closing stock prices as of April 26, 2011.

Stakeholder

Commitments & Benefits

Customers

\$100 one

-time credit for BGE residential customers

Direct benefit from merger synergies at the utilities

Opportunities for operational improvements through sharing of

utilities

best practices

\$15 million for various programs with direct benefits to BGE

customers

Investors

Upfront premium of 18.5%

(1)

to CEG shareholders

Dividend accretion of 103% post-close for CEG shareholders

EPS accretion of >5% in 2013

Earnings upside to power market recovery

Strong credit profile maintained for combined company

State of Maryland and City

of Baltimore

Maintains a large employee presence and platform for growth

in Maryland

New LEED-certified headquarters for wholesale, retail and

renewable energy development business in Baltimore

BGE to maintain independent operations and remain

headquartered in Baltimore

25 MWs of renewable energy development in MD

\$4 million to support EmPower Maryland Energy Efficiency Act

Charitable contributions maintained at current levels for at

least 10 years after the merger closes

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**Enhanced Maryland Proposal** 

Our additional commitments address a number of key stakeholder concerns

**Intervenor Concerns** 

Key Exelon/Constellation Additional Commitments

Additional Customer

Benefits

Added flexibility for Maryland PSC to determine use of \$15 million offered for programs directly benefiting BGE customers

Ring-Fencing

No corporate reorganization under certain defined circumstances relating to RF

HoldCo, BGE or Exelon Energy Delivery Company without prior Commission approval

Obtain a new non-consolidation opinion to ensure the effectiveness of BGE ring-

fencing

No requests for modification of BGE ring-fencing for 3 years

Financial

Regular reporting on credit ratings and metrics of BGE to Maryland PSC

Specific commitments regarding the level of BGE capital and O&M expenditures in

2012 and 2013

Report comparative pre-

and post-merger shared services costs to PSC

Corporate Governance

BGE s CEO will be a member of Exelon Management s Executive Committee

Executive Committee will meet periodically in Baltimore

Service and Operation

Commitment to meet existing BGE supplier diversity requirements

Provide assessment of BGE CAIDI (outage duration) performance within 12 months

after the merger closes

Market Power

In

addition

to

2,648

MW

of

identified

plant

divestitures,

comply

with

settlement

terms

with PJM Market Monitor restricting buyers of divested plants and imposing other behavioral commitments

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Strong Proposal to Address Market Power
The companies have offered a comprehensive, robust mitigation package
C.P. Crane
399 MW
Brandon Shores
1,273 MW
H.A. Wagner
976 MW
Note:
Assets
to

be

#### divested

Brandon

**Shores** 

(Coal),

H.A.

Wagner

(Coal/Oil/Gas)

and

C.P.

Crane

(Oil/Coal).

Analyzed market power considerations and proposed mitigation plan to address market concentration concerns

Proposed comprehensive mitigation plan to address market concentration in PJM in initial application, including:

Physical sale of 3 baseload generation facilities totaling 2,648 MW

Additional sale of 500 MW via contracts to mitigate temporary market power issues Filed with FERC and Maryland PSC on October 11, 2011

No change to assets identified in original proposal Additional commitment not to sell plants to certain identified PJM generators

Additional assurances on how we will bid units in PJM energy and capacity markets

Future retirement of units will be conditioned on meeting specified requirements

Proactive

divestiture

proposal

Settlement with

PJM

Independent

Market Monitor

(IMM)

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Note: Data as of 9/30/11. Exelon solar addition MW based on alternating current (AC); Constellation solar additions (in MW) current (DC).

- (1) Generation capacity net of physical market mitigation assumed to be 2,648 MW consisting of Brandon Shores (1,273 MV (976 MW) and C.P. Crane (399 MW).
- (2) Electric load includes all booked 2011E competitive retail and wholesale sales, including index products. Exelon load do ComEd swap (~26 TWh). Gas load includes all booked and forecasted 2011E competitive retail sales as of 9/30/11.

Reserves (gas)

266 bcf

Owned Generating

Capacity

35 GWs

(1)

Electric

Transmission

7,350 miles

Electric & Gas Dist.

6.6 million

customers

Retail &

Wholesale Volumes

(2)

(Electric & Gas)

~167 TWh, 372 bcf

Notable Generation Acquired or

Under Development in 2011

**Exelon Additions** 

720 MW Wolf Hollow CCGT (TX)

230 MW Antelope Valley Solar Ranch

One (CA)

230 MW Michigan Wind Projects (MI)

**Constellation Additions** 

2,950 MW Boston Generating gas

fleet

30.4 MW Sacramento Municipal Utility

District Solar (CA)

16.1 MW Maryland Generating Clean

Horizons Solar (MD)

7.8 MW Vineland Municipal Electric

Utility Solar (NJ)

5.4 MW Toys R

Us Solar (NJ)

5.2 MW Johnson Matthey, West

Deptford Solar (NJ)

5.0 MW U.S. State Department Solar

(NJ)

Transaction creates the largest

and growing

competitive energy

company in the U.S.

Scale, Scope and Flexibility Across the

Value Chain

Upstream

Downstream

Well Positioned for Evolving Regulatory Requirements

(1)

Total owned generation capacity as of 9/30/2011 for Exelon and Constellation, net of physical market mitigation assumed to be 2,648 MW.

(2)

Coal capacity shown above includes Eddystone 2 (309 MW) to be retired on 6/1/2012.

(3)

Oil capacity shown above includes Cromby 2 (201 MW) to be retired on 12/31/2011.

(4)

Pending approval of owner group.

A clean and diverse portfolio that is well positioned for environmental upside from EPA regulations

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**Total Generation Capacity** (1) : 35,327 MW 5% Wind/Solar/Other 3% Gas Hydro Oil (3) Nuclear 54% 6% Coal (2) 5% Cleanest large merchant generation portfolio in the nation Less than 5% of combined generation capacity will require capital expenditures to comply with Air Toxic rules Approx. \$200 million of CapEx, majority of which is at Conemaugh (4) (Exelon and Constellation ownership share ~31%) Low-cost generation capacity provides unparalleled leverage to rising commodity prices Incremental 500 MW of coal and oil capacity to be retired by middle of next

year

27%

Combined Company Portfolio

Texas Generation Portfolio Is Well Suited to Serve Load ERCOT Generation
Capacity
MW
(1)
5,311
CEG Intermediate
1,839
EXC Intermediate
2,210
Exelon Peaking

1,262

(1) Generation and capacity for Exelon and Constellation includes owned and contracted units, less any PPAs or tolls sold, as of 09/30/2011. Exelon wind assets in Texas (open or hedged) are not included in the capacity shown above. Constellation capacity includes 517 MWs under a contract that expires in December 2011. The combined generation portfolio will enhance the hedging capability for managing load positions in Texas Premium Location A sizeable generation Hedging Flexibility Leverage strong asset Strong Asset Mix Intermediate and peaking base and utilize market-based hedging instruments to effectively manage loadfollowing obligations position close to large load pockets in Dallas and Houston generation assets are effectively call options at various heat rates that benefit from price

volatility

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We will continue to use a well-defined hedging strategy to carefully balance risk management and value creation
Increase the amount of generation hedged over time, leaving some open generation length
Exhibit flexibility in timing and type of sales executed based on market expectations
Select products and markets that optimize the value of the generation portfolio
Integrate hedging policy with financial

planning process to protect investment-

grade credit rating

Wholesale and Retail Businesses

Grow our generation to load strategy in multiple regions of the country by identifying

attractive investments and markets

Expand product offerings to customers in regions we serve

Growing the Portfolio

Growing the Portfolio

**Hedging Program Characteristics** 

**Hedging Program Characteristics** 

Transaction Maintains Solid Financial Position

Achievable Synergies

Annual

run rate

**BGE** 

8%

ComEd & PECO

29%

Unregulated

Businesses

63%

Year 4

\$310

Year 3 Year 2 Year 1 \$200 Annual O&M Expense Savings (1) (in \$MM) 12 Lower Liquidity Requirements **Existing liquidity** (ex-utilities) Pro-forma liquidity \$10.3 Reduction in existing liquidity (in \$B) 5-Year Total **Synergies** Allocation (2) Maintaining Strong Investment Grade Ratings (3) Moody s Credit Ratings S&P Credit Ratings Fitch Credit Ratings Exelon Baa1 BBB-BBB+ ComEd Baa1 A-BBB+ **PECO A**1 A-A Generation A3 **BBB** BBB+

Constellation

Baa3
BBBBBBBGE
Baa2
BBB+
BBB+
\$3-\$4
-39%
\$6.3
\$7.3
Pro-Forma
\$6.1
Exelon
\$4.2

Constellation

Annual cost

savings of

\$35M-\$45M

(1)

Before total costs to achieve of ~\$650M primarily attributable to employee-related costs and transaction costs.

(2)

Source: DeGregorio testimony filed with Maryland PSC on May 25, 2011.

(3)

Ratings as of November 1, 2011. Represents senior unsecured ratings of Exelon, Generation, Constellation and BGE and senior ComEd and PECO. S&P and Fitch affirmed all Exelon ratings upon announcement of merger. Moody s affirmed the ratings placed the ratings of Exelon and Generation on review for downgrade. S&P and Moody s placed Constellation on credit watch affirmed BGE ratings. Fitch affirmed Constellation and BGE ratings upon announcement.

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August

Phased Approach to Designing the Future
Our past experience with successful integration and our phased approach to integrating Exelon and Constellation will enable the realization of merger benefits
Success is defined by:
Closing the transaction in early 2012
Maintaining consistent and reliable operations
Capturing value and meeting synergy targets
Meeting commitments to stakeholders, regulators and governments
Acting as one to build an integrated enterprise that is positioned for continued growth

December Begins post-close Completed in August Begins in November



Exelon & Constellation Energy Appendix

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Merger Approvals Process on Schedule

(as of 11/1/11)

Note: The Department of Public Utilities in Massachusetts concluded on September 26, 2011 that it does not have jurisdiction over the merger.

Stakeholder

Status of Key Milestones

Approved

Texas PUC

(Case No. 39413)

Filed for approval with the Public Utility Commission of Texas on May 17,

2011

Approval received on August 3, 2011

Securities and Exchange Commission (SEC) (File No. 333-175162) Joint proxy statement declared effective on October 11, 2011 Shareholder Approval Proxies mailed to shareholders of record at October 7, 2011 Shareholder meetings set for November 17, 2011 New York PSC (Case No. 11 E 0245) Filed with the New York Public Service Commission on May 17, 2011 seeking a declaratory order confirming that a Commission review is not required Decision expected in Q4 2011 Department of Justice (DOJ) antitrust laws and certified compliance with second request Clearance expected by January 2012 Federal Energy Regulatory Commission (FERC) (Docket No. EC 11-83) Filed merger approval application and related filings on May 20, 2011, which

Settlement agreement filed with PJM Market Monitor on October 11, 2011

Order expected by November 16, 2011 (end of statutory period)

**Nuclear Regulatory Commission** 

(Docket Nos. 50-317, 50-318, 50-220,

50-410, 50-244, 72-8, 72-67)

Filed for indirect transfer of Constellation Energy licenses on May 12, 2011

Order expected by January 2012

Maryland PSC

(Case No. 9271)

Filed for approval with the Maryland Public Service Commission on May 25, 2011

Evidentiary hearings begin October 31, 2011

Order expected by January 5, 2012

Submitted Hart-Scott-Rodino filing on

May 31, 2011 for review under U.S.

assesses market power-related issues