

LOWE JOHN E  
Form 4  
November 05, 2012

# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2015  
Estimated average burden hours per response... 0.5

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
LOWE JOHN E

(Last) (First) (Middle)

3010 BRIARPARK DRIVE

(Street)

HOUSTON, TX 77042

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
Phillips 66 [PSX]

3. Date of Earliest Transaction  
(Month/Day/Year)

11/01/2012

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price
Common Stock	11/01/2012		M		26,063	A	\$ 29.54
Common Stock	11/01/2012		F(1)		9,500	D	\$ 47.02
Common Stock	11/01/2012		M		23,270	A	\$ 33.19
Common Stock	11/01/2012		F(1)		8,482	D	\$ 47.02
Common Stock	11/01/2012		M		22,463	A	\$ 39.69
	11/01/2012		F(1)		8,188	D	
					45,626		

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Common Stock						\$ 47.02		
Common Stock	11/01/2012		M	13,934	A	\$ 22.74	59,560	D
Common Stock	11/01/2012		F <sup>(1)</sup>	5,079	D	\$ 47.02	54,481	D
Common Stock	11/01/2012		M	5,343	A	\$ 24.19	59,824	D
Common Stock	11/01/2012		F <sup>(1)</sup>	1,948	D	\$ 47.02	57,876	D
Common Stock	11/01/2012		M	6,414	A	\$ 35.06	64,290	D
Common Stock	11/01/2012		F <sup>(1)</sup>	2,338	D	\$ 47.02	61,952	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. F. Derivative Securities (Instr. 3 and 4)	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Units <sup>(2)</sup>	\$ 29.54	11/01/2012		M	26,063 <sup>(3)</sup>	11/01/2012	<sup>(4)</sup>	Common Stock	26,063
Stock Units <sup>(2)</sup>	\$ 33.19	11/01/2012		M	23,270 <sup>(3)</sup>	11/01/2012	<sup>(4)</sup>	Common Stock	23,270
Stock Units <sup>(2)</sup>	\$ 39.69	11/01/2012		M	22,463 <sup>(3)</sup>	11/01/2012	<sup>(4)</sup>	Common Stock	22,463
Stock Units <sup>(2)</sup>	\$ 22.74	11/01/2012		M	13,934 <sup>(3)</sup>	11/01/2012	<sup>(4)</sup>	Common Stock	13,934
Stock Units <sup>(2)</sup>	\$ 24.19	11/01/2012		M	5,343 <sup>(3)</sup>	11/01/2012	<sup>(4)</sup>	Common Stock	5,343

Stock Units <u>(2)</u>	\$ 35.06	11/01/2012	M	6,414 <u>(3)</u>	11/01/2012	<u>(4)</u>	Common Stock	6,414
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## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
LOWE JOHN E 3010 BRIARPARK DRIVE HOUSTON, TX 77042		X		

## Signatures

Grant F. Adamson, by power of attorney filed on May 1,  
2012

11/05/2012

  \*\*Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents shares withheld to satisfy tax withholding requirements.
- (2) On November 1, 2012, the restrictions on these performance stock units lapsed and they converted to shares of common stock on a 1-for-1 basis.  
  
In connection with the spin-off of Phillips 66 on April 30, 2012 by ConocoPhillips, outstanding ConocoPhillips stock units were adjusted
- (3) so that the holders hold vested stock units for both Phillips 66 common stock and ConocoPhillips common stock. Phillips 66 and ConocoPhillips stock units received, when combined, will generally preserve the intrinsic value of each original stock unit.
- (4) These stock units do not have an expiration date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.