

CHEMED CORP  
Form 10-Q  
November 05, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

- Quarterly Report Under Section 13 or 15 (d) of the Securities Exchange Act of 1934 For the Quarterly Period Ended September 30, 2014
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 1-8351

CHEMED CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization)

31-0791746  
(IRS Employer Identification No.)

255 E. Fifth Street, Suite 2600, Cincinnati, Ohio  
(Address of principal executive offices)

45202  
(Zip code)

(513) 762-6690

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes                            No     

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes                            No     

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

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Yes                            No     

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Amount	Date
Capital Stock \$1 Par Value	17,010,464 Shares	September 30, 2014

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CHEMED CORPORATION AND

SUBSIDIARY COMPANIES

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PART I. FINANCIAL INFORMATION  
Item 1. Financial Statements  
CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
UNAUDITED CONSOLIDATED BALANCE SHEET  
(in thousands, except share and per share data)

	September 30, 2014	December 31, 2013
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$18,562	\$84,418
Accounts receivable less allowances of \$13,887 (2013 - \$12,590)	132,340	91,770
Inventories	6,385	6,703
Current deferred income taxes	14,543	20,257
Prepaid income taxes	3,488	3,690
Prepaid expenses	13,420	17,818
Total current assets	188,738	224,656
Investments of deferred compensation plans	47,780	42,465
Properties and equipment, at cost, less accumulated depreciation of \$187,983 (2013 - \$180,550)	101,845	92,955
Identifiable intangible assets less accumulated amortization of \$32,644 (2013 - \$32,055)	56,158	56,556
Goodwill	466,844	466,871
Other assets	8,143	10,198
Total Assets	\$869,508	\$893,701
<b>LIABILITIES</b>		
Current liabilities		
Accounts payable	\$57,067	\$41,758
Current portion of long-term debt	20,425	183,564
Income taxes	4,608	111
Accrued insurance	39,927	41,859
Accrued compensation	50,412	48,323
Accrued legal	685	23,210
Other current liabilities	24,131	25,161
Total current liabilities	197,255	363,986
Deferred income taxes	27,853	27,301
Long-term debt	153,125	-
Deferred compensation liabilities	47,736	42,348
Other liabilities	11,108	11,176
Total Liabilities	437,077	444,811
Commitments and contingencies		
<b>STOCKHOLDERS' EQUITY</b>		
Capital stock - authorized 80,000,000 shares \$1 par; issued 33,199,078 shares (2013 - 32,245,226 shares)	33,199	32,245
Paid-in capital	528,973	481,011
Retained earnings	745,077	686,114
Treasury stock - 16,287,526 shares (2013 - 14,660,427)	(877,067 )	(752,634 )

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Deferred compensation payable in Company stock	2,249	2,154
Total Stockholders' Equity	432,431	448,890
Total Liabilities and Stockholders' Equity	\$869,508	\$893,701

See accompanying notes to unaudited consolidated financial statements.

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
 UNAUDITED CONSOLIDATED STATEMENT OF INCOME  
 (in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Service revenues and sales	\$358,389	\$340,886	\$1,076,871	\$1,064,725
Cost of services provided and goods sold (excluding depreciation)	256,445	243,184	771,271	762,850
Selling, general and administrative expenses	53,566	48,870	162,886	157,537
Depreciation	7,450	6,971	21,871	20,665
Amortization	717	1,190	2,461	3,498
Other operating expenses	-	11,461	-	26,221
Total costs and expenses	318,178	311,676	958,489	970,771
Income from operations	40,211	29,210	118,382	93,954
Interest expense	(980 )	(3,500 )	(7,224 )	(11,291 )
Other income - net	705	(90 )	2,277	3,312
Income before income taxes	39,936	25,620	113,435	85,975
Income taxes	(15,351 )	(8,188 )	(43,913 )	(31,657 )
Net income	\$24,585	\$17,432	\$69,522	\$54,318
Earnings Per Share				
Net income	\$1.44	\$0.96	\$4.03	\$2.95
Average number of shares outstanding	17,039	18,184	17,263	18,436
Diluted Earnings Per Share				
Net income	\$1.39	\$0.94	\$3.87	\$2.89
Average number of shares outstanding	17,627	18,522	17,968	18,824
Cash Dividends Per Share	\$0.22	\$0.20	\$0.62	\$0.56

See accompanying notes to unaudited consolidated financial statements.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
 UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS  
 (in thousands)

	Nine Months Ended September 30,	
	2014	2013
Cash Flows from Operating Activities		
Net income	\$69,522	\$54,318
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	24,332	24,163
Deferred income taxes	5,630	(11,681 )
Provision for uncollectible accounts receivable	9,573	8,211
Amortization of discount on convertible notes	3,392	6,450
Stock option expense	3,430	4,732
Amortization of debt issuance costs	697	1,421
Noncash long-term incentive compensation	1,988	1,161
Changes in operating assets and liabilities, excluding amounts acquired in business combinations:		
Decrease/(increase) in accounts receivable	(50,027 )	5,293
Decrease in inventories	318	329
Decrease/(increase) in prepaid expenses	4,398	(6,183 )
Increase/(decrease) in accounts payable and other current liabilities	(29,680 )	48,967
Increase in income taxes	8,186	1,923
Increase in other assets	(3,138 )	(5,002 )
Increase in other liabilities	5,370	3,978
Excess tax benefit on share-based compensation	(3,737 )	(2,507 )
Other sources	755	285
Net cash provided by operating activities	51,009	135,858
Cash Flows from Investing Activities		
Capital expenditures	(31,745 )	(18,887 )
Business combinations, net of cash acquired	(250 )	(2,210 )
Other sources	189	139
Net cash used by investing activities	(31,806 )	(20,958 )
Cash Flows from Financing Activities		
Proceeds from revolving line of credit	308,600	-
Payments on revolving line of credit	(233,800 )	-
Payments on other long-term debt	(188,206 )	-
Proceeds from other long-term debt	100,000	-
Purchases of treasury stock	(99,103 )	(89,611 )
Dividends paid	(10,558 )	(10,459 )
Capital stock surrendered to pay taxes on stock-based compensation	(6,121 )	(4,280 )
Retirement of warrants	(2,645 )	-
Proceeds from exercise of stock options	22,123	13,125
Excess tax benefit on share-based compensation	3,737	2,507
Increase/(decrease) in cash overdrafts payable	22,233	(10,928 )
Debt issuance costs	(939 )	(1,108 )
Other uses	(380 )	(473 )



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Net cash used by financing activities	(85,059 )	(101,227 )
Increase/(Decrease) in Cash and Cash Equivalents	(65,856 )	13,673
Cash and cash equivalents at beginning of year	84,418	69,531
Cash and cash equivalents at end of period	\$18,562	\$83,204

See accompanying notes to unaudited consolidated financial statements.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
Notes to Unaudited Consolidated Financial Statements

1. Basis of Presentation

As used herein, the terms "We," "Company" and "Chemed" refer to Chemed Corporation or Chemed Corporation and its consolidated subsidiaries.

We have prepared the accompanying unaudited consolidated financial statements of Chemed in accordance with Rule 10-01 of SEC Regulation S-X. Consequently, we have omitted certain disclosures required under generally accepted accounting principles in the United States ("GAAP") for complete financial statements. The December 31, 2013 balance sheet data were derived from audited financial statements but do not include all disclosures required by GAAP. However, in our opinion, the financial statements presented herein contain all adjustments, consisting only of normal recurring adjustments, necessary to state fairly our financial position, results of operations and cash flows. These financial statements are prepared on the same basis as and should be read in conjunction with the audited Consolidated Financial Statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2013.

2. Revenue Recognition

Both the VITAS segment and the Roto-Rooter segment recognize service revenues and sales when the earnings process has been completed. Generally, this occurs when services are provided or products are delivered. VITAS recognizes revenue at the estimated realizable amount due from third-party payers. Medicare payments are subject to certain limitations, as described below.

We actively monitor each of our hospice programs, by provider number, as to their specific admission, discharge rate and median length of stay data in an attempt to determine whether they are likely to exceed the annual per-beneficiary Medicare cap ("Medicare cap"). Should we determine that revenues for a program are likely to exceed the Medicare cap based on projected trends, we attempt to institute corrective action to influence the patient mix or to increase patient admissions. However, should we project our corrective action will not prevent that program from exceeding its Medicare cap, we estimate the amount of revenue recognized during the period that will require repayment to the Federal government under the Medicare cap and record the amount as a reduction to patient revenue.

During the third quarter of 2014, we recorded \$2.5 million Medicare cap liability for two programs' projected 2014 measurement period liability.

During the nine months ended September 30, 2014 we recorded a net Medicare cap liability of \$1.8 million for two programs' projected 2014 measurement period liability offset by the reversal of Medicare cap liability for amounts recorded in the fourth quarter of 2013 for projected 2014 measurement period liability. Also during the nine months ended September 30, 2014, we received notice from a third party intermediary for amounts accrued related to the 2013 measurement period. As a result we repaid \$3.4 million.

Shown below is the Medicare cap liability activity for the fiscal periods ended (in thousands):

	September 30,	
	2014	2013
Beginning balance January 1,	\$8,260	\$1,261
2014 measurement period	1,796	-
2013 measurement period	-	3,161

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Payments	(3,439 )	-
Ending balance September 30,	\$6,617	\$4,422

Vitas provides charity care, in certain circumstances, to patients without charge when management of the hospice program determines, at the time services are performed, that the patient does not have the financial wherewithal to make payment. There is no revenue or associated accounts receivable in the accompanying consolidated financial statements related to charity care. The cost of charity care is calculated by taking the ratio of charity care days to total days of care and multiplying by total cost of care. The cost of charity care is as follows (in thousands):

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Three months ended		Nine months ended	
September 30,		September 30,	
2014	2013	2014	2013
\$1,827	\$1,909	\$5,518	\$5,793

### 3. Segments

Service revenues and sales and after-tax earnings by business segment are as follows (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Service Revenues and Sales				
VITAS	\$265,384	\$254,001	\$789,822	\$788,896
Roto-Rooter	93,005	86,885	287,049	275,829
Total	\$358,389	\$340,886	\$1,076,871	\$1,064,725
After-tax Earnings				
VITAS	\$21,593	\$14,608	\$60,645	\$55,237
Roto-Rooter	9,848	8,181	30,599	19,218
Total	31,441	22,789	91,244	74,455
Corporate	(6,856 )	(5,357 )	(21,722 )	(20,137 )
Net income	\$24,585	\$17,432	\$69,522	\$54,318

We report corporate administrative expenses and unallocated investing and financing income and expense not directly related to either segment as "Corporate".

### 4. Earnings per Share

Earnings per share ("EPS") are computed using the weighted average number of shares of capital stock outstanding. Earnings and diluted earnings per share are computed as follows (in thousands, except per share data):

For the Three Months Ended September 30,	Net Income		Earnings per Share
	Income	Shares	
2014			
Earnings	\$24,585	17,039	\$1.44
Dilutive stock options	-	416	
Nonvested stock awards	-	151	
Impact of warrants outstanding	-	21	
Diluted earnings	\$24,585	17,627	\$1.39
2013			
Earnings	\$17,432	18,184	\$0.96
Dilutive stock options	-	235	

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Nonvested stock awards	-	103	
Diluted earnings	\$17,432	18,522	\$0.94

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For the Nine Months Ended September 30,	Net Income		Earnings per Share
	Income	Shares	
2014			
Earnings	\$69,522	17,263	\$4.03
Dilutive stock options	-	402	
Nonvested stock awards	-	147	
Conversion of Notes and impact of warrants outstanding	-	156	
Diluted earnings	\$69,522	17,968	\$3.87
2013			
Earnings	\$54,318	18,436	\$2.95
Dilutive stock options	-	287	
Nonvested stock awards	-	101	
Diluted earnings	\$54,318	18,824	\$2.89

For the three and nine-month periods ended September 30, 2014, no stock options were excluded from the computation of diluted earnings per share because they would have been anti-dilutive. For the three and nine-month periods ended September 30, 2013, 434,000 and 31,000 stock options, respectively, were excluded from the computation of diluted earnings per share.

Diluted earnings per share was impacted by the issuance of 249,000 shares of capital stock under the conversion feature of our 1.875% Senior Convertible Notes (the "Notes") on May 15, 2014. The dilutive impact of this conversion feature for the first nine months of 2014 was 135,000 shares.

At the time we issued the Notes, as discussed in Note 5 below, we also sold warrants for the right to purchase approximately 2,477,000 Chemed shares in the future. During the quarter ended June 30, 2014, we settled these warrants with one counterparty representing half of the total warrants issued for \$2.6 million. The amount paid was recorded as an adjustment to paid-in capital. The remaining half of the sold warrants remain outstanding and mature ratably from August 15 through December 8, 2014. The dilutive impact of the warrants was 21,000 shares for the three and nine months periods ended September 30, 2014.

## 5. Long-Term Debt

On May 15, 2014, we retired our Senior Convertible Notes (the "Notes") outstanding. We paid the \$187.0 million of principal outstanding using a combination of cash on-hand and our existing revolving credit facility. In addition, we issued 249,000 Chemed shares in conjunction with the conversion feature of the Notes. At the time we issued the Notes, we also entered into a purchased call transaction to offset any potential economic dilution resulting from the conversion feature in the Notes. As a result, we received 266,000 Chemed shares from the exercise of the purchased call transaction. The issuance of shares under the conversion feature of the Notes, as well as the receipt of shares from the purchased call transaction were recorded as adjustments to paid-in capital during the quarter ended June 30, 2014.

On June 30, 2014, we replaced our existing credit agreement with the Third Amended and Restated Credit Agreement ("2014 Credit Agreement"). Terms of the 2014 Credit Agreement consist of a five-year, \$350 million revolving credit facility and a \$100 million term loan. The 2014 Credit Agreement has a floating interest rate that is currently LIBOR plus 113 basis points.

The debt outstanding consists of the following:

Revolver	\$74,800,000
Term loan	98,750,000
Total	173,550,000
Current portion of term and revolving loan	(20,425,000 )
Long-term debt	\$153,125,000

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Scheduled principal payments of the term loan are as follows:

2014	\$ 1,250,000
2015	6,250,000
2016	7,500,000
2017	8,750,000
2018	10,000,000
2019	65,000,000
	\$98,750,000

Debt issuance costs associated with the existing credit agreement were not written-off as the lenders and their relative percentage participation in the facility did not change. With respect to the 2014 Credit Agreement, deferred financing costs were \$0.9 million. The 2014 Credit Agreement contains the following quarterly financial covenants:

Description	Requirement
Leverage Ratio (Consolidated Indebtedness/Consolidated Adj. EBITDA)	< 3.50 to 1.00
Fixed Charge Coverage Ratio (Consolidated Free Cash Flow/Consolidated Fixed Charges)	> 1.50 to 1.00
Annual Operating Lease Commitment	< \$50.0 million

We are in compliance with all debt covenants as of September 30, 2014. We have issued \$36.9 million in standby letters of credit as of September 30, 2014 for insurance purposes. Issued letters of credit reduce our available credit under the 2014 Credit Agreement. As of September 30, 2014, we have approximately \$238.3 million of unused lines of credit available and eligible to be drawn down under our revolving credit facility.

#### 6. Other Income – Net

Other income -- net comprises the following (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Market value gains/(losses) on assets held in deferred compensation trust	\$896	\$(189)	\$2,708	\$2,346
Loss on disposal of property and equipment	(167)	(101)	(493)	(180)
Interest income - net	(13)	192	(5)	1,165
Other - net	(11)	8	67	(19)
Total other income - net	\$705	\$(90)	\$2,277	\$3,312

#### 7. Stock-Based Compensation Plans



On February 21, 2014, the Compensation/Incentive Committee of the Board of Directors (“CIC”) granted 10,340 Performance Stock Units (“PSUs”) contingent upon the achievement of certain total shareholders return (“TSR”) targets as compared to the TSR of a group of peer companies for the three-year period ending December 31, 2016, the date at which such awards may vest. The cumulative compensation cost of the TSR-based PSU award to be recorded over the three year service period is \$1.2 million.

On February 21, 2014, the CIC also granted 14,061 PSUs contingent upon the achievement of certain earnings per share (“EPS”) targets for the three-year period ending December 31, 2016. At the end of each reporting period, the Company estimates the number of shares that it believes will ultimately be earned and records that expense over the service period of the award. We currently estimate the cumulative compensation cost of the EPS-based PSUs to be recorded over the three year service period is \$1.2 million.

## 8. Independent Contractor Operations

The Roto-Rooter segment sublicenses with 68 independent contractors to operate certain plumbing repair and drain cleaning businesses in lesser-populated areas of the United States and Canada. We had notes receivable from our independent contractors as of September 30, 2014 totaling \$1.4 million (December 31, 2013 - \$1.5 million). In most cases these loans are fully or partially secured by equipment owned by the contractor. The interest rates on the loans range from 0% to 8% per annum and the remaining terms of the loans range from 2 months to 5 years at September 30, 2014. We recorded the following from our independent contractors (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Revenues	\$8,751	\$8,054	\$26,964	\$24,418
Pretax profits	4,946	4,243	15,341	13,015

## 9. Retirement Plans

All of the Company's plans that provide retirement and similar benefits are defined contribution plans. These expenses include the impact of market gains and losses on assets held in deferred compensation plans. Expenses for the Company's pension and profit-sharing plans, excess benefit plans and other similar plans are as follows (in thousands):

Three months ended		Nine months ended	
September 30,		September 30,	
2014	2013	2014	2013
\$3,635	\$2,098	\$10,856	\$9,796

## 10. Legal and Regulatory Matters

The VITAS segment of the Company's business operates in a heavily-regulated industry. As a result, the Company is subjected to inquiries and investigations by various government agencies, as well as to lawsuits, including qui tam actions. The following sections describe the various ongoing material lawsuits and investigations of which the Company is currently aware. It is not possible at this time for us to estimate either the timing or outcome of any of those matters, or whether any potential loss, or range of potential losses, is probable or estimable.

### Regulatory Matters and Litigation

On January 12, 2012, a putative class action lawsuit was filed in the U.S. District Court for the Southern District of Ohio against the Company, David Williams, and Timothy O'Toole, In re Chemed Corp. Securities Litigation, Civil Action No. 1:12-cv-28 (S.D. Ohio). As the Company has previously disclosed, on February 6, 2014, the Plaintiffs, on behalf of a putative class of purchasers of Chemed Capital Stock between February 15, 2010 and May 2, 2013, inclusive, executed a stipulation of settlement with Defendants. That settlement received final court approval on July 15, 2014, resulting in the dismissal of the case. No appeal of that judgment has since been filed. Defendants agreed to enter into this settlement in order to eliminate the burden, expense and distraction of further litigation.

In June 2011, the U.S. Attorney provided the Company with a partially unsealed qui tam complaint filed under seal in the U.S. District Court for the Western District of Texas, United States, et al. ex rel. Urick v. VITAS HME Solutions, Inc. et al., 5:08-cv-0663 ("Urick"). The U.S. Attorney filed a notice in May 2012 stating that it had decided not to intervene in the case at that time but indicating that it continues to investigate the allegations. In June 2012, the

complaint was unsealed. The complaint asserts violations of the federal False Claims Act and the Texas Medicaid Fraud Prevention Act based on allegations of a conspiracy to submit to Medicare and Medicaid false claims involving hospice services for ineligible patients, unnecessary medical supplies, failing to satisfy certain prerequisites for payment, and altering patient records, including backdating patient revocations. The suit was brought by Barbara Urick, a registered nurse in VITAS's San Antonio program, against VITAS, certain of its affiliates, and several former VITAS employees, including physicians Justo Cisneros and Antonio Cavazos and nurses Sally Schwenk, Diane Anest, and Edith Reed. In September 2012 and July 2013, the plaintiff dismissed all claims against the individual defendants. The complaint was served on the VITAS entities on April 12, 2013.

Also in June 2011, the U.S. Attorney provided the Company with a partially unsealed qui tam complaint filed under seal in the U.S. District Court for the Northern District of Illinois, United States, et al. ex rel. Spottiswood v. Chemed Corp., 1:07-cv-4566 (“Spottiswood”). In April 2012, the complaint was unsealed. The U.S. Attorney and Attorney General for the State of Illinois filed notices in April and May 2012, respectively, stating that they had decided not to intervene in the case at that time but indicating that they continue to investigate the allegations. Plaintiff filed an amended complaint in November 2012. The complaint asserts violations of the federal False Claims Act and the Illinois Whistleblower Reward and Protection Act based on allegations that VITAS fraudulently billed Medicare and Medicaid for providing unwarranted continuous care services. The suit was brought by Laura Spottiswood, a former part-time pool registered nurse at VITAS, against Chemed, VITAS, and a VITAS affiliate. The complaint was served on the defendants on April 12, 2013. On May 29 and June 4, 2013, respectively, the Court granted the government’s motion to partially intervene in Spottiswood and in Urick on the allegations that VITAS submitted or caused to be submitted false or fraudulent claims for continuous care and routine home care on behalf of certain ineligible Medicare beneficiaries. The Court also transferred them to the U.S. District Court for the Western District of Missouri under docket Nos. 4:13-cv-505 and 4:13-cv-563, respectively.

On May 2, 2013, the government filed a False Claims Act complaint against the Company and certain of its hospice-related subsidiaries in the U.S. District Court for the Western District of Missouri, United States v. VITAS Hospice Services, LLC, et al., No. 4:13-cv-00449-BCW (the “2013 Action”). Prior to that date, the Company received various subpoenas from the U.S. Department of Justice and OIG that have been previously disclosed. The 2013 Action alleges that, since at least 2002, VITAS, and since 2004, the Company, submitted or caused the submission of false claims to the Medicare program by (a) billing Medicare for continuous home care services when the patients were not eligible, the services were not provided, or the medical care was inappropriate, and (b) billing Medicare for patients who were not eligible for the Medicare hospice benefit because they did not have a life expectancy of six months or less if their illnesses ran their normal course. This complaint seeks treble damages, statutory penalties, and the costs of the action, plus interest. On August 1, 2013, the government filed its First Amended Complaint in the 2013 Action. The First Amended Complaint changed and supplemented some of the allegations, but did not otherwise expand the causes of action or the nature of the relief sought against VITAS. The defendants filed a motion to dismiss on September 24, 2013. The Court denied the motion, except to the extent that claims were filed before July 24, 2002, on September 30, 2014.

On May 6, 2013, the U.S. District Court for the Western District of Missouri, at the request of the government, unsealed a qui tam complaint against VITAS and VITAS Healthcare Corporation of California, United States ex rel. Charles Gonzales v. VITAS Healthcare Corporation, et al., CV 12-0761-R (“Gonzales”). The case was transferred from the Central District of California to the Western District of Missouri under docket No. 4:13-cv-344. The government partially intervened in Gonzales. The Gonzales complaint alleges that VITAS’ Los Angeles program falsely certified and recertified patients as eligible for the Medicare Hospice Benefit. It alleges violations of the False Claims Act and seeks treble damages, civil penalties, recovery of costs, attorneys’ fees and expenses, and pre- and post-judgment interest.

On September 25, 2013, the Court granted a joint motion by the government, the relators, and VITAS to consolidate the Spottiswood, Urick, and Gonzales complaints with the 2013 Action. As a result, the First Amended Complaint will govern the consolidated federal claims brought by the United States and the relators for all purposes. The relators and VITAS have stipulated that certain non-intervened claims will not be pursued by the relators. The Spottiswood relator filed an action under the Illinois False Claims Act, The State of Illinois ex rel. Laura Spottiswood v. Chemed Corporation, et al., No. 14 L 2786 in the Circuit Court of Cook County, Illinois on March 6, 2014. The Court granted the parties’ joint motion to place this case on its stay calendar, pending resolution of the 2013 Action.

VITAS has also received document subpoenas in related state matters. In February 2010, VITAS received a civil investigative demand (“CID”) from the Texas Attorney General seeking documents from January 1, 2002 through the

date of the CID, and interrogatory responses in connection with an investigation of possible fraudulent submission of Medicaid claims for non-qualifying patients and fraudulent shifting of costs from VITAS to the State of Texas and the United States. The CID requested similar information sought by prior Department of Justice subpoenas, including policy and procedure manuals and information concerning Medicare and Medicaid billing, patient statistics and sales and marketing practices, together with information concerning record-keeping and retention practices, and medical records concerning 117 patients. In September 2010, VITAS received a third CID from the Texas Attorney General seeking additional documents concerning business plans and results, revocation forms for certain patients, and electronic documents of 10 current and former employees. In July 2012, VITAS received an investigative subpoena from the Florida Attorney General seeking documents previously produced in the course of prior government investigations as well as, for the period January 1, 2007 through the date of production, billing records and procedures; information concerning business results, plans, and strategies; documents concerning patient eligibility for hospice care; and certain information concerning employees and their compensation.

The net costs incurred related to U.S. v. Vitas and related regulatory matters were \$450,000 and a \$591,000 credit for the three months ended September 30, 2014 and 2013, respectively. For the nine months ended September 30, 2014 and 2013, the net costs were \$1.6 million and \$1.4 million respectively.

In November 2013, two shareholder derivative lawsuits were filed against the Company's current and former directors, as well as certain of its officers, both of which are covered by the Company's commercial insurance. On November 6, 2013, KBC Asset Management NV filed suit in the United States District Court for the District of Delaware, KBC Asset Management NV, derivatively on behalf of Chemed Corp. v. McNamara, et al., No. 13 Civ. 1854 (LPS) (D. Del.). It sued Kevin McNamara, Joel Gemunder, Patrick Grace, Thomas Hutton, Walter Krebs, Andrea Lindell, Thomas Rice, Donald Saunders, Arthur Tucker, Jr., George Walsh III, Frank Wood, Timothy O'Toole, David Williams and Ernest Mrozek, together with the Company as nominal defendant. Plaintiff alleges that since at least 2004, Chemed, through VITAS, has submitted or caused the submission of false claims to Medicare. The suit alleges a claim for breach of fiduciary duty against the individual defendants, and seeks (a) a declaration that the individual defendants breached their fiduciary duties to the Company; (b) an order requiring those defendants to pay compensatory damages, restitution and exemplary damages, in unspecified amounts, to the Company; (c) an order directing the Company to implement new policies and procedures; and (d) costs and disbursements incurred in bringing the action, including attorneys' fees.

On November 14, 2013, Mildred A. North filed suit in the United States District Court for the Southern District of Ohio, North, derivatively on behalf of Chemed Corp. v. Kevin McNamara, et al., No. 13 Civ. 833 (MDB) (S.D. Ohio). She sued Kevin McNamara, David Williams, Timothy O'Toole, Joel Gemunder, Patrick Grace, Walter Krebs, Andrea Lindell, Thomas Rice, Donald Saunders, George Walsh III, Frank Wood and Thomas Hutton, together with the Company as nominal defendant. Plaintiff alleges that, between February 2010 and the present, the individual defendants breached their fiduciary duties as officers and directors of Chemed by, among other things, (a) allegedly causing VITAS to submit improper and ineligible claims to Medicare and Medicaid; and (b) allegedly misrepresenting the state of Chemed's internal controls. The suit alleges claims for breach of fiduciary duty, abuse of control and gross mismanagement against the individual defendants. The complaint also alleges unjust enrichment and insider trading against Messrs. McNamara, Williams and O'Toole. Plaintiff seeks (a) a declaration that the individual defendants breached their fiduciary duties to the Company; (b) an order requiring those defendants to pay compensatory damages, restitution and exemplary damages, in unspecified amounts, to the Company; (c) an order directing the Company to implement new policies and procedures; and (d) costs and disbursements incurred in bringing the action, including attorneys' fees.

On January 29, 2014 defendants in North filed a motion to transfer that case to Delaware under 28 U.S.C § 1404(a). On February 12, 2014, defendants in KBC filed a motion to dismiss that case pursuant to Federal Rules of Civil Procedure 23.1 and 12(b)(6). On September 19, 2014, the Ohio court granted defendants' motion to transfer North to Delaware. Following that decision and in light of that transfer, on September 29, 2014, the Delaware court denied without prejudice defendants' motion to dismiss KBC, and referred both cases to Magistrate Judge Burke. Defendants intend to renew their motion to dismiss the claims and allegations in KBC once it has been determined how these two cases are to proceed. On October 15, 2014, the plaintiff in KBC filed a motion seeking to consolidate KBC and North, to have plaintiff KBC appointed the sole lead plaintiff and its counsel, Motley Rice, sole lead counsel, and to designate KBC the sole operative complaint. Plaintiff North has indicated that she does not oppose consolidation of the two cases, but otherwise opposes KBC's motion with regard to the appointment of lead plaintiff and lead counsel and designation of the operative complaint. On October 20, 2014, the Court stayed Defendants' obligation to answer, move, or otherwise respond to the complaints in KBC and North pending further order of the Court.

The Company intends to defend vigorously against the allegations in each of the above lawsuits. Regardless of the outcome of any of the preceding matters, responding to the subpoenas and dealing with the various regulatory agencies and opposing parties can adversely affect us through defense costs, potential payments, diversion of

management time, and related publicity. Although the Company intends to defend them vigorously, there can be no assurance that those suits will not have a material adverse effect on the Company.

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## 11. Concentration of Risk

VITAS has pharmacy services agreements ("Agreements") with Omnicare, Inc. and its subsidiaries ("OCR") whereby OCR provides specified pharmacy services for VITAS and its hospice patients in geographical areas served by both VITAS and OCR. The Agreements renew automatically for three-year terms. Either party may cancel the Agreements at the end of any term by giving 30 days prior written notice. VITAS made purchases from OCR of \$8.8 million and \$9.7 million for the three months ended September 30, 2014 and 2013, respectively. VITAS made purchases from OCR of \$26.5 million and \$29.3 million for the nine months ended September 30, 2014 and 2013, respectively. For the three and nine month periods ending September 30, 2014 and 2013, respectively, purchases from this vendor represent approximately 90% of all pharmacy services used by VITAS.

## 12. Cash Overdrafts and Cash Equivalents

Included in accounts payable at September 30, 2014 is cash overdrafts payable of \$23.0 million (December 31, 2013 - \$806,000).

From time to time throughout the year, we invest excess cash in money market funds with major commercial banks. We closely monitor the creditworthiness of the institutions with which we invest our overnight funds. We had \$68,000 in cash equivalents as of September 30, 2014. There was \$23.1 million in cash equivalents as of December 31, 2013. The weighted average rate of return for our cash equivalents was 0.09% at September 30, 2014 and 0.08% at December 31, 2013.

## 13. Financial Instruments

FASB's authoritative guidance on fair value measurements defines a hierarchy which prioritizes the inputs in fair value measurements. Level 1 measurements are measurements using quoted prices in active markets for identical assets or liabilities. Level 2 measurements use significant other observable inputs. Level 3 measurements are measurements using significant unobservable inputs which require a company to develop its own assumptions. In recording the fair value of assets and liabilities, companies must use the most reliable measurement available.

The following shows the carrying value, fair value and the hierarchy for our financial instruments as of September 30, 2014 (in thousands):

	Carrying Value	Fair Value Measure		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Mutual fund investments of deferred compensation plans held in trust	\$47,780	\$ 47,780	\$ -	\$ -
Long-term debt	173,550	-	173,550	-

All outstanding long-term debt is at a floating interest rate tied to LIBOR. Therefore, the carrying amount is a reasonable estimation of fair value.



The following shows the carrying value, fair value and the hierarchy for our financial instruments as of December 31, 2013 (in thousands):

		Fair Value Measure		
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Mutual fund investments of deferred compensation plans held in trust	\$42,465	\$42,465	\$-	\$-
Long-term debt	183,564	193,032	-	-

For cash and cash equivalents, accounts receivable and accounts payable, the carrying amount is a reasonable estimate of fair value because of the liquidity and short-term nature of these instruments.

## 14. Capital Stock Repurchase Plan Transactions

We repurchased the following capital stock for the three and nine-months ended September 30, 2014 and 2013:

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Shares repurchased	400,000	1,032,754	1,082,934	1,313,455
Weighted average price per share	\$101.53	\$68.91	\$91.51	\$68.23

In February 2014, the Board of Directors authorized an additional \$100 million for stock repurchase under Chemed's existing share repurchase program. We currently have \$22.7 million of authorization remaining under this share repurchase plan.

## 15. Recent Accounting Statements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update "ASU No. 2014-09 – Revenue from Contracts with Customers" which provides additional guidance to clarify the principles for recognizing revenue. The standard will also be used to develop a common revenue standard for removing inconsistencies and weaknesses, improve comparability, provide more useful information to users through improved disclosure requirements, and simplify the preparation of financial statements. The guidance is effective for fiscal years beginning after December 15, 2016. We are currently evaluating the impact of this ASU on our existing revenue recognition policies and disclosures.

In August 2014, the FASB issued Accounting Standards Update No. 2014-15, "ASU No. 2014-15 - Presentation of Financial Statements-Going Concern". ASU 2014-15 is intended to define management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and to provide related footnote disclosures. This guidance is effective for us for the annual period ending December 31, 2016 and interim periods thereafter. We do not expect the adoption of this standard to have a material impact on our consolidated financial position, results of operations and cash flows.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Executive Summary

We operate through our two wholly-owned subsidiaries, VITAS Healthcare Corporation and Roto-Rooter Group, Inc. VITAS focuses on hospice care that helps make terminally ill patients' final days as comfortable as possible. Through its teams of doctors, nurses, home health aides, social workers, clergy and volunteers, VITAS provides direct medical services to patients, as well as spiritual and emotional counseling to both patients and their families. Roto-Rooter's services are focused on providing plumbing and drain cleaning services to both residential and commercial customers. Through its network of company-owned branches, independent contractors and franchisees, Roto-Rooter offers plumbing and drain cleaning service to over 90% of the U.S. population.

The following is a summary of the key operating results (in thousands except per share amounts):

	Three months ended		Nine months ended		
	September 30,		September 30,		
	2014	2013	2014	2013	
Service revenues and sales	\$358,389	\$340,886	\$1,076,871	\$1,064,725	
Net income	\$24,585	\$17,432	\$69,522	\$54,318	
Diluted EPS	\$1.39	\$0.94	\$3.87	\$2.89	
Adjusted net income	\$26,058	\$25,098	\$76,351	\$78,470	
Adjusted diluted EPS	\$1.48	\$1.36	\$4.28	\$4.17	
Adjusted EBITDA	\$50,946	\$49,739	\$150,831	\$153,978	
Adjusted EBITDA as a % of revenue	14.2	% 14.6	% 14.0	% 14.5	%

Adjusted net income, adjusted diluted EPS, earnings before interest, taxes and depreciation and amortization ("EBITDA") and Adjusted EBITDA are not measures derived in accordance with GAAP. We provide non-GAAP measures to help readers evaluate our operating results, compare our operating performance with that of similar companies that have different capital structures and help evaluate our ability to meet future debt service, capital expenditure and working capital requirements. Our non-GAAP measures should not be considered in isolation or as a substitute for comparable measures presented in accordance with GAAP. A reconciliation of our non-GAAP measures are presented on pages 28-30.

For the three months ended September 30, 2014, the increase in consolidated service revenues and sales was driven by a 7.0% increase at Roto-Rooter and a 4.5% increase at VITAS. The increase in service revenues at Roto-Rooter was driven by an increase in a combination of price and service mix shift offset by a decrease in job count. The remaining difference relates to increases in contractor revenue and increases in our water restoration business line. Water restoration is the remediation of water and humidity damage after a flood. The increase in service revenues at VITAS was a result of Medicare reimbursement rates increasing 1.4%, a 2.8% increase in average daily census and mix shift. Consolidated net income increased 41.0% mainly as a result of lawsuit settlements in 2013 at Vitas and Roto-Rooter that did not repeat in 2014. Diluted EPS increased 47.9% as a result of the increase in net income as well as a lower number of shares outstanding. Adjusted EBITDA as a percent of revenue decreased 0.4%. See page 31 for additional VITAS operating metrics.

For the nine months ended September 30, 2014, the increase in consolidated service revenues and sales was driven by a 4.1% increase at Roto-Rooter and a 0.1% increase at VITAS. The increase in service revenues at Roto-Rooter was driven by an increase in a combination of price, and service mix shift offset by a decrease in job count. The remaining difference relates to increases in contractor revenue and increases in our water restoration business line. Consolidated net income increased 28.0% mainly as a result of lawsuit settlements in 2013 at VITAS and Roto-Rooter that did not repeat in 2014. Diluted EPS increased 33.9% as a result of the increase in net income as well as a lower number of

shares outstanding. Adjusted EBITDA as a percent of revenue decreased 0.5%. See page 31 for additional VITAS operating metrics.

On April 1, 2013, Medicare reduced hospice reimbursement rates 2.0%. Effective October 1, 2013, Medicare increased the average hospice rate approximately 1.4%. This effectively reduced Medicare hospice reimbursement 0.6% through the first quarter of 2014. VITAS expects its full-year 2014 revenue growth, prior to Medicare cap, to be in the range of 1.0% to 2.0%. Admissions in 2014 are estimated to increase 2.0%. Adjusted EBITDA margin, prior to Medicare cap, is estimated to be 14.5% to 15.0%. Medicare cap is estimated to be \$3.6 million in 2014. Roto-Rooter expects full-year 2014 revenue growth of 4.0% to 5.0%. The revenue estimate is a result of increased job pricing of approximately 2.0%. Adjusted EBITDA margin for 2014 is estimated in the range of 19.0% to 19.5%. We anticipate that our operating income and cash flows will be sufficient to operate our businesses and meet any commitments for the foreseeable future.

## Financial Condition

### Liquidity and Capital Resources

Material changes in the balance sheet accounts from December 31, 2013 to September 30, 2014 include the following:

A \$65.9 million decrease in cash due to purchases of treasury stock and capital expenditures, partially offset by cash generated by operations.

A \$40.6 million increase in accounts receivable related to the timing of payments.

A \$15.3 million increase in accounts payable due to timing of payments.

A \$10.0 million decrease in total long-term debt as a result of net payments of outstanding debt using cash on-hand.

A \$22.5 million decrease in accrued legal due to the payment of litigation settlements.

Net cash provided by operating activities decreased \$84.8 million primarily as a result of the increase in accounts receivable and a decline in accrued legal expenses. Management continually evaluates cash utilization alternatives, including share repurchase, debt repurchase, acquisitions and increased dividends to determine the most beneficial use of available capital resources.

We have issued \$36.9 million in standby letters of credit as of September 30, 2014, for insurance purposes. Issued letters of credit reduce our available credit under the revolving credit agreement. As of September 30, 2014, we have approximately \$238.3 million of unused lines of credit available and eligible to be drawn down under our revolving credit facility. Management believes its liquidity and sources of capital are satisfactory for the Company's needs in the foreseeable future.

### Commitments and Contingencies

Collectively, the terms of our credit agreements require us to meet various financial covenants, to be tested quarterly. We are in compliance with all financial and other debt covenants as of September 30, 2014 and anticipate remaining in compliance throughout 2014.

The VITAS segment of the Company's business operates in a heavily-regulated industry. As a result, the Company is subjected to inquiries and investigations by various government agencies, as well as to lawsuits, including qui tam actions. The following sections describe the various ongoing material lawsuits and investigations of which the Company is currently aware. It is not possible at this time for us to estimate either the timing or outcome of any of those matters, or whether any potential loss, or range of potential losses, is probable or estimable.

On January 12, 2012, a putative class action lawsuit was filed in the U.S. District Court for the Southern District of Ohio against the Company, David Williams, and Timothy O'Toole, In re Chemed Corp. Securities Litigation, Civil Action No. 1:12-cv-28 (S.D. Ohio). As the Company has previously disclosed, on February 6, 2014, the Plaintiffs, on behalf of a putative class of purchasers of Chemed Capital Stock between February 15, 2010 and May 2, 2013, inclusive, executed a stipulation of settlement with Defendants. That settlement received final court approval on July 15, 2014, resulting in the dismissal of the case. No appeal of that judgment has since been filed. Defendants agreed to enter into this settlement in order to eliminate the burden, expense and distraction of further litigation.

In June 2011, the U.S. Attorney provided the Company with a partially unsealed qui tam complaint filed under seal in the U.S. District Court for the Western District of Texas, United States, et al. ex rel. Urick v. VITAS HME Solutions, Inc. et al., 5:08-cv-0663 ("Urick"). The U.S. Attorney filed a notice in May 2012 stating that it had decided not to intervene in the case at that time but indicating that it continues to investigate the allegations. In June 2012, the complaint was unsealed. The complaint asserts violations of the federal False Claims Act and the Texas Medicaid Fraud Prevention Act based on allegations of a conspiracy to submit to Medicare and Medicaid false claims involving hospice services for ineligible patients, unnecessary medical supplies, failing to satisfy certain prerequisites for

payment, and altering patient records, including backdating patient revocations. The suit was brought by Barbara Urick, a registered nurse in VITAS's San Antonio program, against VITAS, certain of its affiliates, and several former VITAS employees, including physicians Justo Cisneros and Antonio Cavazos and nurses Sally Schwenk, Diane Anest, and Edith Reed. In September 2012 and July 2013, the plaintiff dismissed all claims against the individual defendants. The complaint was served on the VITAS entities on April 12, 2013.

Also in June 2011, the U.S. Attorney provided the Company with a partially unsealed qui tam complaint filed under seal in the U.S. District Court for the Northern District of Illinois, United States, et al. ex rel. Spottiswood v. Chemed Corp., 1:07-cv-4566 ("Spottiswood"). In April 2012, the complaint was unsealed. The U.S. Attorney and Attorney General for the State of Illinois filed notices in April and May 2012, respectively, stating that they had decided not to intervene in the case at that time but indicating that they continue to investigate the allegations. Plaintiff filed an amended complaint in November 2012. The complaint asserts violations of the federal False Claims Act and the Illinois Whistleblower Reward and Protection Act based on allegations that VITAS fraudulently billed Medicare and Medicaid for providing unwarranted continuous care services. The suit was brought by Laura Spottiswood, a former part-time pool registered nurse at VITAS, against Chemed, VITAS, and a VITAS affiliate. The complaint was served on the defendants on April 12, 2013. On May 29 and June 4, 2013, respectively, the Court granted the government's motion to partially intervene in Spottiswood and in Urick on the allegations that VITAS submitted or caused to be submitted false or fraudulent claims for continuous care and routine home care on behalf of certain ineligible Medicare beneficiaries. The Court also transferred them to the U.S. District Court for the Western District of Missouri under docket Nos. 4:13-cv-505 and 4:13-cv-563, respectively.

On May 2, 2013, the government filed a False Claims Act complaint against the Company and certain of its hospice-related subsidiaries in the U.S. District Court for the Western District of Missouri, *United States v. VITAS Hospice Services, LLC, et al.*, No. 4:13-cv-00449-BCW (the “2013 Action”). Prior to that date, the Company received various subpoenas from the U.S. Department of Justice and OIG that have been previously disclosed. The 2013 Action alleges that, since at least 2002, VITAS, and since 2004, the Company, submitted or caused the submission of false claims to the Medicare program by (a) billing Medicare for continuous home care services when the patients were not eligible, the services were not provided, or the medical care was inappropriate, and (b) billing Medicare for patients who were not eligible for the Medicare hospice benefit because they did not have a life expectancy of six months or less if their illnesses ran their normal course. This complaint seeks treble damages, statutory penalties, and the costs of the action, plus interest. On August 1, 2013, the government filed its First Amended Complaint in the 2013 Action. The First Amended Complaint changed and supplemented some of the allegations, but did not otherwise expand the causes of action or the nature of the relief sought against VITAS. The defendants filed a motion to dismiss on September 24, 2013. The Court denied the motion, except to the extent that claims were filed before July 24, 2002, on September 30, 2014.

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The Company intends to defend vigorously against the allegations in each of the above lawsuits. Regardless of the outcome of any of the preceding matters, responding to the subpoenas and dealing with the various regulatory agencies and opposing parties can adversely affect us through defense costs, potential payments, diversion of management time, and related publicity. Although the Company intends to defend them vigorously, there can be no assurance that those suits will not have a material adverse effect on the Company.



## Results of Operations

Three months ended September 30, 2014 versus 2013 - Consolidated Results

Our service revenues and sales for the third quarter of 2014 increased 5.1% versus services and sales revenues for the third quarter of 2013. Of this increase, \$11.4 million was attributable to VITAS and a \$6.1 million increase at Roto-Rooter. The following chart shows the components of those changes (in thousands):

	Increase/(Decrease)	
	Amount	Percent
VITAS		
Routine homecare	\$ 8,489	4.3
Continuous care	2,027	5.6
General inpatient	188	0.8
Medicare cap	679	21.4
Roto-Rooter		
Plumbing	996	2.5
Drain cleaning	92	0.3
Contractor operations	697	8.7
Other	4,335	70.0
Total	\$ 17,503	5.1

The increase in VITAS' revenues for the third quarter of 2014 versus the third quarter of 2013 was a combination of Medicare reimbursement rates increasing approximately 1.4% and a 2.8% increase in ADC. In the third quarter of 2014, VITAS recorded a net revenue reduction of \$2.5 million related to the recording of Medicare Cap liability for two programs' 2014 Medicare cap billing limitation which compares to a revenue reduction of \$3.2 million in the same quarter of 2013. The ADC increase was driven by a 2.8% increase in routine homecare and a 3.8% increase in continuous care. Over 90% of VITAS' service revenues for the period were from Medicare and Medicaid.

The increase in plumbing revenues for the third quarter of 2014 versus 2013 is attributable to a 3.6% decrease in job count, offset by a 6.3% increase in a combination of price and service mix shift. Drain cleaning revenues for the third quarter of 2014 versus 2013 reflect a 3.9% decrease in the number of jobs performed, offset by a 4.2% increase in a combination of price and service mix shift. Other Roto-Rooter revenue increased 70.0% mainly as a result of an increase in our water restoration line of business. Water restoration is the remediation of water and humidity damage after a flood.

The consolidated gross margin was 28.4% in the third quarter of 2014 as compared with 28.7% in the third quarter of 2013. On a segment basis, VITAS' gross margin was 22.0% in the third quarter of 2014 and 22.3% in the third quarter of 2013. The Roto-Rooter segment's gross margin was 46.9% for the third quarter of 2014 as compared with 47.3% for the third quarter of 2013.

Selling, general and administrative expenses ("SG&A") comprise (in thousands):

	Three months ended	
	September 30, 2014	September 30, 2013
SG&A expenses before the impact of market gains/(losses) of deferred compensation plans, long-term incentive compensation, and OIG investigation expenses	\$51,218	\$49,595
Long-term incentive compensation	1,002	55
Net expenses/(cost recovery) related to OIG investigation	450	(591)
Market value gains/(losses) related to assets held in deferred compensation		

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trusts	896	(189	)
Total SG&A expenses	\$53,566	\$48,870	

SG&A expenses before long-term incentive compensation, expenses related to OIG investigation and the impact of market gains of deferred compensation plans for the third quarter of 2014 were up 3.3% when compared to the third quarter of 2013 as a result of normal salary increases and favorable insurance accrual adjustments in 2013.

Other operating expenses decreased \$11.5 million in the third quarter of 2014 when compared to the third quarter of 2013 as a result of lawsuit settlements at Vitas and Roto-Rooter in 2013 that did not repeat in 2014.

Other income - net comprise (in thousands):

	Three months ended September 30,	
	2014	2013
Market value gains/(losses) on assets held in deferred compensation trusts	\$896	\$(189 )
Loss on disposal of property and equipment	(167 )	(101 )
Interest income - net	(13 )	192
Other	(11 )	8
Total other income - net	\$705	\$(90 )

Our effective income tax rate was 38.4% in the third quarter of 2014 compared to 32.0% for the third quarter of 2013. This is a result of a \$1.8 million credit recorded in the third quarter of 2013 related to the expiration of tax statutes for uncertain tax positions recorded in prior years that did not recur in 2014.

Net income for both periods included the following after-tax items/adjustments that reduced or increased after-tax earnings (in thousands):

	Three months ended September 30,	
	2014	2013
<b>VITAS</b>		
Litigation settlements	\$-	\$ (6,510 )
Net cost recovery/(expenses) related to OIG investigation	(279 )	367
Acquisition expenses	-	(11 )
<b>Roto-Rooter</b>		
Net recoveries related to litigation settlements	143	-
Litigation settlements	-	(584 )
Expenses related to litigation settlements	-	(269 )
Acquisition expenses	-	(1 )
<b>Corporate</b>		
Stock option expense	(615 )	(1,030 )
Noncash impact of change in accounting for convertible debt	-	(1,375 )
Uncertain tax position adjustments	-	1,782
Long-term incentive compensation	(634 )	(34 )
Expenses related to securities litigation	(88 )	(1 )
Total	\$(1,473 )	\$ (7,666 )

Three months ended September 30, 2014 versus 2013 - Segment Results

The change in after-tax earnings for the third quarter of 2014 versus the third quarter of 2013 is due to (in thousands):

Increase/(Decrease)

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	Amount	Percent
VITAS	\$6,985	47.8
Roto-Rooter	1,667	20.4
Corporate	(1,499 )	(28.0 )
	\$7,153	41.0

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## Results of Operations

Nine months ended September 30, 2014 versus 2013 - Consolidated Results

Our service revenues and sales for the first nine months of 2014 increased 1.1% versus services and sales revenues for the first nine months of 2013. Of this increase, \$926,000 was attributable to VITAS and an \$11.2 million increase at Roto-Rooter. The following chart shows the components of those changes (in thousands):

	Increase/(Decrease)	
	Amount	Percent
VITAS		
Routine homecare	\$ 7,370	1.2
Continuous care	(5,665)	(4.7)
General inpatient	(2,144)	(2.7)
Medicare cap	1,365	43.2
Roto-Rooter		
Plumbing	3,687	2.9
Drain cleaning	(2,336)	(2.2)
Contractor operations	2,546	10.4
Other	7,323	39.3
Total	\$ 12,146	1.1

The increase in VITAS' revenues for the first nine months of 2014 versus the first nine months of 2013 was a combination of Medicare reimbursement rates increasing approximately 1.4%, offset by a 2.0% decline due to sequestration (which was effective May 1, 2013), an ADC increase of 0.3%, and geographical and level of care mix shift. In the first nine months of 2014, VITAS recorded a revenue adjustment of \$1.8 million related to eliminating the Medicare cap billing limitation recorded in the fourth quarter of 2013 for one program and by the recording of Medicare cap billing limitations for two programs' liability for the 2014 Medicare cap year. This compares with a \$3.2 million Medicare cap liability recorded in the first nine months of 2013. The ADC increase was driven by a 0.7% increase in routine homecare, a decrease of 5.3% in continuous care and a decrease of 2.5% in general inpatient. Over 90% of VITAS' service revenues for the period were from Medicare and Medicaid.

The increase in plumbing revenues for the first nine months of 2014 versus 2013 is attributable to a 1.1% increase in job count, and a 1.8% increase in price and service mix shift. Drain cleaning revenues for the first nine months of 2014 versus 2013 reflect a 6.5% decrease in the number of jobs performed, offset by a 4.3% increase in a combination of price and service mix shift. Other Roto-Rooter revenue increased 39.3% as a result of an increase in our water restoration line of business. Water restoration is the remediation of water and humidity damage after a flood.

The consolidated gross margin was 28.4% in the first nine months of 2014 which is essentially flat when compared with the first nine months of 2013. On a segment basis, VITAS' gross margin was 21.7% in the first nine months of 2014 and 21.9% in the first nine months of 2013. The Roto-Rooter segment's gross margin was 46.7% for the first nine months of 2014 as compared with 46.9% for the first nine months of 2013.

Selling, general and administrative expenses ("SG&A") comprise (in thousands):

	Nine months ended	
	September 30,	
	2014	2013
SG&A expenses before the impact of market gains of deferred compensation		

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plans, long-term incentive compensation, and OIG investigation expenses	\$156,582	\$152,586
Long-term incentive compensation	1,988	1,161
Expenses related to OIG investigation	1,608	1,444
Market value gains related to assets held in deferred compensation trusts	2,708	2,346
Total SG&A expenses	\$162,886	\$157,537

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SG&A expenses before long-term incentive compensation, expenses related to OIG investigation and the impact of market gains of deferred compensation plans for the first nine months of 2014 were up 2.6% when compared to the first nine months of 2013 as a result of normal salary increases and favorable insurance accrual adjustments in 2013.

Other operating expenses decreased \$26.2 million in the first nine months of 2014 when compared to the first nine months of 2013 as a result of lawsuit settlements at Vitas and Roto-Rooter in 2013 that did not repeat in 2014.

Other income - net comprise (in thousands):

	Nine months ended September 30,	
	2014	2013
Market value gains on assets held in deferred compensation trusts	\$2,708	\$2,346
Loss on disposal of property and equipment	(493 )	(180 )
Interest income - net	(5 )	1,165
Other	67	(19 )
Total other income - net	\$2,277	\$3,312

Our effective income tax rate was 38.7% in the first nine months of 2014 when compared to 36.8% in the first nine months of 2013. This increase is a result of a \$1.8 million credit recorded in 2013 related to the expiration of tax statutes for uncertain tax positions recorded in prior years.

Net income for both periods included the following after-tax items/adjustments that reduced or increased after-tax earnings (in thousands):

	Nine Months Ended September 30,	
	2014	2013
<b>VITAS</b>		
Litigation settlements	\$-	\$(6,510 )
Expenses related to litigation settlements	(70 )	-
Legal expenses of OIG investigation	(997 )	(895 )
Acquisition expenses	(1 )	(23 )
<b>Roto-Rooter</b>		
Net recoveries related to litigation settlements	6	-
Litigation settlements	-	(9,551 )
Expenses related to litigation settlements	-	(699 )
Expenses of severance arrangements	-	(184 )
Acquisition expenses	-	(2 )
<b>Corporate</b>		
Stock option expense	(2,159 )	(2,993 )
Noncash impact of change in accounting for convertible debt	(2,143 )	(4,046 )
Uncertain tax position adjustments	-	1,782
Long-term incentive compensation	(1,258 )	(734 )
Expenses of securities litigation	(207 )	(3 )
Loss on extinguishment of debt	-	(294 )

Total

\$(6,829 ) \$(24,152 )

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Nine months ended September 30, 2014 versus 2013 - Segment Results

The change in after-tax earnings for the first nine months of 2014 versus the first nine months of 2013 is due to (in thousands):

	Increase/(Decrease)	
	Amount	Percent
VITAS	\$5,408	9.8
Roto-Rooter	11,381	59.2
Corporate	(1,585 )	(7.9 )
	\$ 15,204	28.0

CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
CONSOLIDATING STATEMENT OF INCOME  
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014  
(in thousands)(unaudited)

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
2014 (a)				
Service revenues and sales	\$265,384	\$93,005	\$-	\$358,389
Cost of services provided and goods sold	207,105	49,340	-	256,445
Selling, general and administrative expenses	20,224	25,682	7,660	53,566
Depreciation	4,530	2,772	148	7,450
Amortization	205	114	398	717
Total costs and expenses	232,064	77,908	8,206	318,178
Income/(loss) from operations	33,320	15,097	(8,206 )	40,211
Interest expense	(55 )	(87 )	(838 )	(980 )
Intercompany interest income/(expense)	1,660	760	(2,420 )	-
Other income/(expense)—net	(189 )	(2 )	896	705
Income/(expense) before income taxes	34,736	15,768	(10,568 )	39,936
Income taxes	(13,143 )	(5,920 )	3,712	(15,351 )
Net income/(loss)	\$21,593	\$9,848	\$(6,856 )	\$24,585

(a) The following amounts are included in net income (in thousands):

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Pretax benefit/(cost):				
Stock option expense	\$-	\$-	\$(977 )	\$(977 )
Long-term incentive compensation	-	-	(1,002 )	(1,002 )
Net recoveries related to litigation settlements	-	234	-	234
Expenses related to securities litigation	-	-	(138 )	(138 )
Expenses related to OIG investigation	(450 )	-	-	(450 )
Total	\$(450 )	\$234	\$(2,117 )	\$(2,333 )

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
After-tax benefit/(cost):				
Stock option expense	\$-	\$-	\$(615 )	\$(615 )
Long-term incentive compensation	-	-	(634 )	(634 )
Net recoveries related to litigation settlements	-	143	-	143
Expenses related to securities litigation	-	-	(88 )	(88 )
Expenses related to OIG investigation	(279 )	-	-	(279 )
Total	\$(279 )	\$143	\$(1,337 )	\$(1,473 )

CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
CONSOLIDATING STATEMENT OF INCOME  
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013  
(in thousands)(unaudited)

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
2013 (a)				
Service revenues and sales	\$254,001	\$86,885	\$-	\$340,886
Cost of services provided and goods sold	197,387	45,797	-	243,184
Selling, general and administrative expenses	18,637	25,009	5,224	48,870
Depreciation	4,545	2,292	134	6,971
Amortization	538	151	501	1,190
Other operating expenses	10,500	961	-	11,461
Total costs and expenses	231,607	74,210	5,859	311,676
Income/(loss) from operations	22,394	12,675	(5,859 )	29,210
Interest expense	(48 )	(82 )	(3,370 )	(3,500 )
Intercompany interest income/(expense)	1,231	579	(1,810 )	-
Other income/(expense)—net	73	8	(171 )	(90 )
Income/(expense) before income taxes	23,650	13,180	(11,210 )	25,620
Income taxes	(9,042 )	(4,999 )	5,853	(8,188 )
Net income/(loss)	\$14,608	\$8,181	\$(5,357 )	\$17,432

(a) The following amounts are included in net income (in thousands):

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Pretax benefit/(cost):				
Stock option expense	\$-	\$-	\$(1,629 )	\$(1,629 )
Noncash impact of accounting for convertible debt	-	-	(2,174 )	(2,174 )
Long-term incentive compensation	-	-	(55 )	(55 )
Litigation settlements	(10,500 )	(961 )	-	(11,461 )
Expenses related to litigation settlements	-	(443 )	-	(443 )
Expenses related to securities litigation	-	-	(1 )	(1 )
Acquisition expenses	(18 )	(3 )	-	(21 )
Net cost recovery related to OIG investigation	591	-	-	591
Total	\$(9,927 )	\$(1,407 )	\$(3,859 )	\$(15,193 )

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
After-tax benefit/(cost):				
Stock option expense	\$-	\$-	\$(1,030 )	\$(1,030 )
Noncash impact of accounting for convertible debt	-	-	(1,375 )	(1,375 )
Long-term incentive compensation	-	-	(34 )	(34 )
Litigation settlements	(6,510 )	(584 )	-	(7,094 )
Uncertain tax position adjustments	-	-	1,782	1,782

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Expenses related to litigation settlements	-	(269	)	-	(269	)		
Expenses related to securities litigation	-	-	(1	)	(1	)		
Acquisition expenses	(11	)	(1	)	-	(12	)	
Net cost recovery related to OIG investigation	367	-	-	-	367			
Total	\$(6,154	)	\$(854	)	\$(658	)	\$(7,666	)

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
CONSOLIDATING STATEMENT OF INCOME  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014  
(in thousands)(unaudited)

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
2014 (a)				
Service revenues and sales	\$789,822	\$287,049	\$-	\$1,076,871
Cost of services provided and goods sold	618,315	152,956	-	771,271
Selling, general and administrative expenses	62,939	78,569	21,378	162,886
Depreciation	13,709	7,732	430	21,871
Amortization	829	397	1,235	2,461
Total costs and expenses	695,792	239,654	23,043	958,489
Income/(loss) from operations	94,030	47,395	(23,043 )	118,382
Interest expense	(167 )	(295 )	(6,762 )	(7,224 )
Intercompany interest income/(expense)	4,520	2,090	(6,610 )	-
Other income/(expense)—net	(577 )	137	2,717	2,277
Income/(expense) before income taxes	97,806	49,327	(33,698 )	113,435
Income taxes	(37,161 )	(18,728 )	11,976	(43,913 )
Net income/(loss)	\$60,645	\$30,599	\$(21,722 )	\$69,522

(a) The following amounts are included in net income (in thousands):

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Pretax benefit/(cost):				
Stock option expense	\$-	\$-	\$(3,430 )	\$(3,430 )
Noncash impact of accounting for convertible debt	-	-	(3,389 )	(3,389 )
Long-term incentive compensation	-	-	(1,988 )	(1,988 )
Net recoveries/(expenses) related to litigation settlements	(113 )	9	-	(104 )
Expenses related to securities litigation	-	-	(327 )	(327 )
Acquisition expenses	(1 )	-	-	(1 )
Expenses related to OIG investigation	(1,608 )	-	-	(1,608 )
Total	\$(1,722 )	\$9	\$(9,134 )	\$(10,847 )

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
After-tax benefit/(cost):				
Stock option expense	\$-	\$-	\$(2,159 )	\$(2,159 )
Noncash impact of accounting for convertible debt	-	-	(2,143 )	(2,143 )
Long-term incentive compensation	-	-	(1,258 )	(1,258 )
	(70 )	6	-	(64 )

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Net recoveries/(expenses) related to litigation settlements

Expenses related to securities litigation	-	-	(207	)	(207	)		
Acquisition expenses	(1	)	-		(1	)		
Expenses related to OIG investigation	(997	)	-		(997	)		
Total	\$(1,068	)	\$6		\$(5,767	)	\$(6,829	)

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
CONSOLIDATING STATEMENT OF INCOME  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013  
(in thousands)(unaudited)

	VITAS	Roto-Router	Corporate	Chemed Consolidated
2013 (a)				
Service revenues and sales	\$788,896	\$275,829	\$-	\$1,064,725
Cost of services provided and goods sold	616,334	146,516	-	762,850
Selling, general and administrative expenses	61,304	76,901	19,332	157,537
Depreciation	13,579	6,685	401	20,665
Amortization	1,564	454	1,480	3,498
Other operating expenses	10,500	15,721	-	26,221
Total costs and expenses	703,281	246,277	21,213	970,771
Income/(loss) from operations	85,615	29,552	(21,213 )	93,954
Interest expense	(145 )	(239 )	(10,907 )	(11,291 )
Intercompany interest income/(expense)	2,940	1,443	(4,383 )	-
Other income/(expense)—net	878	42	2,392	3,312
Income/(expense) before income taxes	89,288	30,798	(34,111 )	85,975
Income taxes	(34,051 )	(11,580 )	13,974	(31,657 )
Net income/(loss)	\$55,237	\$19,218	\$(20,137 )	\$54,318

(a) The following amounts are included in net income (in thousands):

	VITAS	Roto-Router	Corporate	Chemed Consolidated
Pretax benefit/(cost):				
Stock option expense	\$-	\$-	\$(4,732 )	\$(4,732 )
Noncash impact of accounting for convertible debt	-	-	(6,397 )	(6,397 )
Long-term incentive compensation	-	-	(1,161 )	(1,161 )
Expenses of severance arrangements	-	(302 )	-	(302 )
Loss on extinguishment of debt	-	-	(465 )	(465 )
Litigation settlements	(10,500 )	(15,721 )	-	(26,221 )
Expenses related to litigation settlements	-	(1,151 )	-	(1,151 )
Expenses related to securities litigation	-	-	(4 )	(4 )
Acquisition expenses	(38 )	(4 )	-	(42 )
Expenses of OIG investigation	(1,444 )	-	-	(1,444 )
Total	\$(11,982 )	\$(17,178 )	\$(12,759 )	\$(41,919 )

	VITAS	Roto-Router	Corporate	Chemed Consolidated
After-tax benefit/(cost):				
Stock option expense	\$-	\$-	\$(2,993 )	\$(2,993 )
Noncash impact of accounting for convertible debt	-	-	(4,046 )	(4,046 )
Long-term incentive compensation	-	-	(734 )	(734 )
Uncertain tax position position adjustments	-	-	1,782	1,782

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Expenses of severance arrangements	-	(184	)	-	(184	)		
Loss on extinguishment of debt	-	-		(294	)	(294	)	
Litigation settlements	(6,510	)	(9,551	)	-	(16,061	)	
Expenses related to litigation settlements	-	(699	)	-	(699	)		
Expenses related to securities litigation	-	-		(3	)	(3	)	
Acquisition expenses	(23	)	(2	)	-	(25	)	
Expenses of OIG investigation	(895	)	-	-	(895	)		
Total	\$ (7,428	)	\$ (10,436	)	\$ (6,288	)	\$ (24,152	)

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## Unaudited Consolidating Summary and Reconciliation of Adjusted EBITDA

## Chemed Corporation and Subsidiary Companies

(in thousands)

For the three months ended

September 30, 2014

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Net income/(loss)	\$ 21,593	\$ 9,848	\$ (6,856 )	\$ 24,585
Add/(deduct):			-	
Interest expense	55	87	838	980
Income taxes	13,143	5,920	(3,712 )	15,351
Depreciation	4,530	2,772	148	7,450
Amortization	205	114	398	717
EBITDA	39,526	18,741	(9,184 )	49,083
Add/(deduct):				
Intercompany interest expense/(income)	(1,660 )	(760 )	2,420	-
Interest income	23	(9 )	(1 )	13
Expenses related to OIG investigation	450	-	-	450
Net recoveries related to litigation settlements	-	(234 )	-	(234 )
Advertising cost adjustment	-	(483 )	-	(483 )
Stock option expense	-	-	977	977
Long-term incentive compensation	-	-	1,002	1,002
Expenses related to securities litigation	-	-	138	138
Adjusted EBITDA	\$ 38,339	\$ 17,255	\$ (4,648 )	\$ 50,946

For the three months ended

September 30, 2013

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Net income/(loss)	\$ 14,608	\$ 8,181	\$ (5,357 )	\$ 17,432
Add/(deduct):				
Interest expense	48	82	3,370	3,500
Income taxes	9,042	4,999	(5,853 )	8,188
Depreciation	4,545	2,292	134	6,971
Amortization	538	151	501	1,190
EBITDA	28,781	15,705	(7,205 )	37,281
Add/(deduct):				
Intercompany interest expense/(income)	(1,231 )	(579 )	1,810	-
Interest income	(163 )	(10 )	(19 )	(192 )
	(591 )	-	-	(591 )

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Expenses related to OIG investigation				
Acquisition expenses	18	3	-	21
Litigation settlements	10,500	961	-	11,461
Advertising cost adjustment	-	(369 )	-	(369 )
Expenses related to litigation settlements	-	443	-	443
Long-term incentive compensation	-	-	55	55
Stock option expense	-	-	1,629	1,629
Expenses of securities litigation	-	-	1	1
Adjusted EBITDA	\$ 37,314	\$ 16,154	\$ (3,729 )	\$ 49,739

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## Unaudited Consolidating Summary and Reconciliation of Adjusted EBITDA

## Chemed Corporation and Subsidiary Companies

(in thousands)

For the nine months ended September 30, 2014

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Net income/(loss)	\$60,645	\$30,599	\$(21,722 )	\$69,522
Add/(deduct):				
Interest expense	167	295	6,762	7,224
Income taxes	37,161	18,728	(11,976 )	43,913
Depreciation	13,709	7,732	430	21,871
Amortization	829	397	1,235	2,461
EBITDA	112,511	57,751	(25,271 )	144,991
Add/(deduct):				
Intercompany interest expense/(income)	(4,520 )	(2,090 )	6,610	-
Interest income	43	(28 )	(10 )	5
Expenses related to OIG investigation	1,608	-	-	1,608
Acquisition expenses	1	-	-	1
Net expenses/(recoveries) related to litigation settlements	113	(9 )	-	104
Advertising cost adjustment	-	(1,623 )	-	(1,623 )
Stock option expense	-	-	3,430	3,430
Long-term incentive compensation	-	-	1,988	1,988
Expenses related to securities litigation	-	-	327	327
Adjusted EBITDA	\$109,756	\$54,001	\$(12,926 )	\$150,831

For the nine months ended September 30, 2013

	VITAS	Roto-Rooter	Corporate	Chemed Consolidated
Net income/(loss)	\$55,237	\$19,218	\$(20,137 )	\$54,318
Add/(deduct):				
Interest expense	145	239	10,907	11,291
Income taxes	34,051	11,580	(13,974 )	31,657
Depreciation	13,579	6,685	401	20,665
Amortization	1,564	454	1,480	3,498
EBITDA	104,576	38,176	(21,323 )	121,429
Add/(deduct):				
Intercompany interest expense/(income)	(2,940 )	(1,443 )	4,383	-
Interest income	(1,051 )	(66 )	(48 )	(1,165 )
Expenses related to OIG investigation	1,444	-	-	1,444
Acquisition expenses	38	4	-	42
Litigation settlement	10,500	15,721	-	26,221
Advertising cost adjustment	-	(1,343 )	-	(1,343 )
Cost of severance arrangements	-	302	-	302
Expenses related to litigation settlements	-	1,151	-	1,151
Long-term incentive compensation	-	-	1,161	1,161
Stock option expense	-	-	4,732	4,732
Expenses related to securities litigation	-	-	4	4
Adjusted EBITDA	\$112,567	\$52,502	\$(11,091 )	\$153,978



CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
RECONCILIATION OF ADJUSTED NET INCOME  
(in thousands, except per share data)(unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income as reported	\$24,585	\$17,432	\$69,522	\$54,318
Add/(deduct) after-tax cost of:				
Net expenses/(recoveries) related to litigation settlements	(143 )	269	64	699
Uncertain tax position adjustments	-	(1,782 )	-	(1,782 )
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	-	1,375	2,143	4,046
Stock option expense	615	1,030	2,159	2,993
Net expenses/(cost recovery) of OIG investigation	279	(367 )	997	895
Long-term incentive compensation	634	34	1,258	734
Litigation settlements	-	7,094	-	16,061
Acquisition expenses	-	12	1	25
Loss on extinguishment of debt	-	-	-	294
Expenses of severance arrangements	-	-	-	184
Expenses related to securities litigation	88	1	207	3
Adjusted net income	\$26,058	\$25,098	\$76,351	\$78,470
Diluted Earnings Per Share As Reported				
Net income	\$1.39	\$0.94	\$3.87	\$2.89
Average number of shares outstanding	17,627	18,522	17,968	18,824
Adjusted Diluted Earnings Per Share				
Adjusted net income	\$1.48	\$1.36	\$4.28	\$4.17
Adjusted average number of shares outstanding*	17,627	18,522	17,833	18,824

\* Adjusted diluted average shares outstanding excludes the estimated dilutive impact of the Convertible Notes prior to conversion of these Notes on May 15, 2014 (135,000 shares for the nine months ended September 30, 2014) as this impact was entirely offset upon the exercise of the note hedges on May 15, 2014.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES  
OPERATING STATISTICS FOR VITAS SEGMENT  
(unaudited)

OPERATING STATISTICS	Three Months		Nine Months	
	Ended September 30,		Ended September 30,	
	2014	2013	2014	2013
Net revenue (\$000)				
Homecare	\$204,965	\$196,476	\$600,780	\$593,410
Inpatient	25,012	24,824	77,037	79,181
Continuous care	37,907	35,880	113,801	119,466
Total before Medicare cap allowance	\$267,884	\$257,180	\$791,618	\$792,057
Medicare cap allowance	(2,500 )	(3,179 )	(1,796 )	(3,161 )
Total	\$265,384	\$254,001	\$789,822	\$788,896
Net revenue as a percent of total before Medicare cap allowances				
Homecare	76.5 %	76.4 %	75.9 %	74.9 %
Inpatient	9.3	9.7	9.7	10.0
Continuous care	14.2	14.0	14.5	15.2
Total before Medicare cap allowance	100.0	100.1	100.1	100.1
Medicare cap allowance	(0.9 )	(1.3 )	(0.2 )	(0.4 )
Total	99.1 %	98.8 %	99.9 %	99.7 %
Average daily census (days)				
Homecare	10,662	10,373	10,562	10,482
Nursing home	2,999	2,911	2,940	2,928
Routine homecare	13,661	13,284	13,502	13,410
Inpatient	417	417	429	440
Continuous care	561	540	568	600
Total	14,639	14,241	14,499	14,450
Total Admissions	15,653	14,555	47,777	47,413
Total Discharges	15,460	14,971	47,139	47,603
Average length of stay (days)	83.7	82.2	82.4	81.3
Median length of stay (days)	15.0	16.0	15.0	15.0
ADC by major diagnosis				
Neurological	32.7 %	37.8 %	35.0 %	36.8 %
Cancer	17.3	17.1	17.4	17.0
Cardio	17.6	13.9	16.6	12.8
Respiratory	8.0	7.8	7.9	7.5
Other	24.4	23.4	23.1	25.9
Total	100.0 %	100.0 %	100.0 %	100.0 %
Admissions by major diagnosis				
Neurological	18.2	21.0 %	20.6 %	20.3 %
Cancer	34.0	34.4	33.3	33.0
Cardio	15.2	13.8	14.8	13.0
Respiratory	9.1	9.0	9.5	9.3
Other	23.5	21.8	21.8	24.4
Total	100.0 %	100.0 %	100.0 %	100.0 %
Direct patient care margins				
Routine homecare	53.8 %	52.5 %	53.4 %	52.2 %
Inpatient	4.9	1.7	5.4	5.6



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Continuous care	17.4	14.8	17.2	15.8
Homecare margin drivers (dollars per patient day)				
Labor costs	\$53.65	\$54.64	\$54.31	\$55.61
Drug costs	6.64	7.52	7.04	7.55
Home medical equipment	6.09	6.67	6.07	6.69
Medical supplies	3.22	2.83	3.20	2.96
Inpatient margin drivers (dollars per patient day)				
Labor costs	\$345.18	\$354.09	\$344.05	\$339.84
Continuous care margin drivers (dollars per patient day)				
Labor costs	\$584.99	\$594.25	\$586.60	\$592.15
Bad debt expense as a percent of revenues	1.0	% 0.9	% 1.0	% 0.9
Accounts receivable --				
Days of revenue outstanding- excluding unapplied				
Medicare payments	38.1	34.6	n.a	n.a
Days of revenue outstanding- including unapplied				
Medicare payments	36.3	21.9	n.a	n.a

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Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995 Regarding Forward-Looking Information

Certain statements contained in this report are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. The words “believe”, “expect”, “hope”, “anticipate”, “plan” and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. These forward-looking statements are based on current expectations and assumptions and involve various known and unknown risks, uncertainties, contingencies and other factors, which could cause Chemed’s actual results to differ from those expressed in such forward-looking statements. Variances in any or all of the risks, uncertainties, contingencies, and other factors from our assumptions could cause actual results to differ materially from these forward-looking statements and trends. In addition, our ability to deal with the unknown outcomes of these events, many of which are beyond our control, may affect the reliability of projections and other financial matters. Investors are cautioned that such forward-looking statements are subject to inherent risk and there are no assurances that the matters contained in such statements will be achieved. Chemed does not undertake and specifically disclaims any obligation to publicly update or revise any forward-looking statements, whether as a result of a new information, future events or otherwise.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company’s primary market risk exposure relates to interest rate risk exposure through its variable interest line of credit. At September 30, 2014, the Company had \$173.6 million of variable rate debt outstanding. For each \$10 million dollars borrowed under the credit facility, an increase or decrease of 100 basis points (1% point), increases or decreases the Company’s annual interest expense by \$100,000.

The Company continually evaluates this interest rate exposure and periodically weighs the cost versus the benefit of fixing the variable interest rates through a variety of hedging techniques.

Item 4. Controls and Procedures

We carried out an evaluation, under the supervision of our President and Chief Executive Officer and with the participation of the Executive Vice President and Chief Financial Officer and the Vice President and Controller, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the President and Chief Executive Officer, Executive Vice President and Chief Financial Officer and Vice President and Controller have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report. There has been no change in our internal control over financial reporting that occurred during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

For information regarding the Company’s legal proceedings, see note 10, Legal and Regulatory Matters, under Part I, Item I of this Quarterly Report on Form 10-Q.

Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in the Company’s most recent Annual Report on Form 10-K.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Item 2(c). Purchases of Equity Securities by Issuer and Affiliated Purchasers

The following table shows the activity related to our share repurchase program for the first nine months of 2014:

	Total Number of Shares Repurchased	Weighted Price Paid Per Share	Cumulative Shares Repurchased Under the Program	Dollar Amount Remaining Under The Program
February 2011 Program				
January 1 through January 31, 2014	-	\$-	4,891,885	\$21,828,041
February 1 through February 28, 2014	132,934	82.50	5,024,819	110,860,736
March 1 through March 31, 2014	250,000	88.06	5,274,819	\$88,845,624
First Quarter Total	382,934	\$86.13		
April 1 through April 30, 2014				
April 1 through April 30, 2014	-	\$-	5,274,819	\$88,845,624
May 31 through May 31, 2014	300,000	85.04	5,574,819	63,334,823
June 1 through June 30, 2014	-	-	5,574,819	\$63,334,823
Second Quarter Total	300,000	\$85.04		
July 1 through July 31, 2014				
July 1 through July 31, 2014	-	\$-	5,574,819	\$63,334,823
August 1 through August 31, 2014	358,178	101.35	5,932,997	27,032,332
September 1 through September 30, 2014	41,822	103.00	5,974,819	\$22,724,648
Third Quarter Total	400,000	\$101.53		

On February 21, 2014, our Board of Directors authorized an additional \$100 million under the February 2011 Repurchase

## Item 3. Defaults Upon Senior Securities

None

## Item 4. Mine Safety Disclosures

None

## Item 5. Other Information

None

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Item 6. Exhibits

Exhibit No.	Description
31.1	Certification by Kevin J. McNamara pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act of 1934.
31.2	Certification by David P. Williams pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act of 1934.
31.3	Certification by Arthur V. Tucker, Jr. pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act of 1934.
32.1	Certification by Kevin J. McNamara pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification by David P. Williams pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.3	Certification by Arthur V. Tucker, Jr. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chemed Corporation  
(Registrant)

Dated:	November 5, 2014	By:	/s/ Kevin J. McNamara Kevin J. McNamara (President and Chief Executive Officer)
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Dated:	November 5, 2014	By:	/s/ David P. Williams David P. Williams
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(Executive Vice President and Chief  
Financial Officer)

Dated: November 5, 2014

By:

/s/ Arthur V. Tucker, Jr.  
Arthur V. Tucker, Jr.  
(Vice President and Controller)