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DATAWORLD SOLUTIONS INC
Form 10QSB
February 15, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549
FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended: December 31, 2004

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

Commission file number: 1-9263

DEFENSE TECHNOLOGY SYSTEMS, INC.

(Exact name of small business issuer as specified in its charter)

Delaware

11-2816128

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

275K Marcus Blvd.
Hauppauge, NY 11788

(Address of principal executive offices, including zip code)

Registrant's Telephone No., including area code: (631) 951-4000

Check whether the registrant (1) has filed all reports required to be filed by
Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding
12 months (or for such shorter period that the registrant was required to file
such reports), and (2) has been subject to such filing requirements for the past
90 days.

Yes No
--- ---

The number of shares outstanding of each of the issuer's classes of common
stock, as of the last practicable date:

Common stock, \$.001 par value 39,791,034

Class Number of shares outstanding at February 14, 2005

Transitional Small Business Disclosure Format: Yes ___ No

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| ITEM 1 | FINANCIAL STATEMENTS | | |
| | DEFENSE TECHNOLOGY SYSTEMS, INC. | | |
| | Condensed Consolidated Balance Sheet | | |
| | | December 31, 2004 | June 30, 2004* |
| | | (Unaudited) | |
| | | ----- | ----- |
| ASSETS | | | |

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CURRENT ASSETS:

| | | |
|-----------------------------|------------|------------|
| Cash | \$ 2,845 | \$ 3,920 |
| Accounts receivable | 103,115 | 87,745 |
| Other current assets | 300 | 1,500 |
| | ----- | ----- |
| TOTAL CURRENT ASSETS | 106,260 | 93,165 |
| Property and equipment, net | 13,091 | 15,202 |
| Security deposits | 12,119 | 12,119 |
| Patent, net | 400,728 | - |
| | ----- | ----- |
| TOTAL ASSETS | \$ 532,198 | \$ 120,486 |
| | ===== | ===== |

LIABILITIES AND STOCKHOLDERS' DEFICIT

CURRENT LIABILITIES:

| | | |
|--|-----------|-----------|
| Accounts payable | 2,042,911 | 2,932,351 |
| Accrued expenses and other | 976,491 | 1,008,417 |
| Notes payable-related parties, current | 656,454 | 160,738 |
| Bankruptcy distributions payable | 302,742 | 292,120 |
| Secured subordinated debentures | 92,633 | 92,633 |
| | ----- | ----- |
| TOTAL CURRENT LIABILITIES | 4,071,231 | 4,486,259 |
| Note payable-related parties | 273,071 | 381,087 |
| Accrued dividends on preferred stock | 95,899 | 62,189 |
| | ----- | ----- |
| TOTAL LIABILITIES | 4,440,201 | 4,929,535 |
| | ----- | ----- |

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS' DEFICIT:

| | | |
|---|--------------|--------------|
| 8% Series B Convertible Preferred Stock, \$.01 par value, stated value \$1,000 per share; Redeemable at \$1,250 per share; authorized, 3,000 shares; 1,192 and 1,559 shares issued and outstanding at December 31, 2004 and June 30, 2004, respectively | 1,192,000 | 1,559,000 |
| Common stock, \$.001 par value; 40,000,000 Shares authorized, 39,791,034 and 34,781,755 issued and outstanding at December 31, 2004 and June 30, 2004, respectively | 39,791 | 34,782 |
| Additional paid-in capital | 8,966,743 | 8,028,629 |
| Accumulated deficit | (14,106,537) | (14,431,460) |
| | ----- | ----- |
| TOTAL STOCKHOLDERS' DEFICIT | (3,908,003) | (4,809,049) |
| | ----- | ----- |
| TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT | \$ 532,198 | \$ 120,486 |
| | ===== | ===== |

*Condensed from audited financial statements

See accompanying notes to condensed consolidated financial statements.

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DEFENSE TECHNOLOGY SYSTEMS, INC.
 Unaudited Condensed Consolidated Statements of Operations
 Three Months ended December 31,

| | 2004 | 2003 (Restated) |
|--|------------|--------------------|
| | ----- | ----- |
| Net sales | \$ 117,774 | \$ 92,519 |
| Cost of goods sold | 84,132 | 61,529 |
| | ----- | ----- |
| Gross profit | 33,642 | 30,990 |
| | ----- | ----- |
| Expenses: | | |
| Selling, general and administrative expenses | 188,204 | 2,731,627 |
| Interest expense | 100,159 | 111,983 |
| Amortization of patent | 6,261 | - |
| | ----- | ----- |
| Total expenses | 294,624 | 2,843,610 |
| | ----- | ----- |
| | (260,982) | (2,812,620) |
| | ----- | ----- |
| Other income: | | |
| Commission income | - | 32,026 |
| Gain on settlement and write off of debt | 397,685 | 109,696 |
| Other income | 146 | - |
| | ----- | ----- |
| Total other income | 397,831 | 141,722 |
| | ----- | ----- |
| Net income (loss) | 136,849 | (2,670,898) |
| | ----- | ----- |
| Accrued dividends on preferred stock | 25,400 | 31,180 |
| | ----- | ----- |
| Net income (loss) attributable to common shareholders | \$ 111,449 | \$ (2,702,078) |
| | ===== | ===== |
| Earnings (loss) per share attributable to common shareholders: | | |
| Basic and diluted | \$ 0.00 | \$ (0.07) |
| | ===== | ===== |
| Weighted average common shares outstanding: | | |
| Basic | 38,663,892 | 36,120,911 |
| | ===== | ===== |
| Diluted | 40,000,000 | 36,120,911 |
| | ===== | ===== |
| See accompanying notes to condensed consolidated financial statements. | | |

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Six Months ended December 31,

| | 2004 | 2003 (Restated) |
|--|---------------------|-------------------------|
| | ----- | ----- |
| Net sales | \$ 611,951 | \$ 238,002 |
| Cost of goods sold | 487,281 | 146,243 |
| Gross profit | ----- 124,670 | ----- 91,759 |
| Expenses: | | |
| Selling, general and administrative expenses | 351,895 | 2,859,271 |
| Interest expense | 243,515 | 246,895 |
| Amortization of patent | 12,522 | - |
| Total expenses | ----- 607,932 | ----- 3,106,166 |
| | ----- | ----- |
| | (483,262) | (3,014,407) |
| Other income: | | |
| Commission income | 4,864 | 87,187 |
| Gain on settlement and write off of debt | 856,121 | 275,694 |
| Other income | 200 | - |
| Total other income | ----- 861,185 | ----- 362,881 |
| Net income (loss) | ----- 377,923 | ----- (2,651,526) |
| Accrued dividends on preferred stock | 53,000 | 63,284 |
| Net income (loss) attributable to common shareholders | ----- \$ 324,923 | ----- \$ (2,714,810) |
| Earnings (loss) per share attributable to common shareholders: | | |
| Basic and diluted | ----- \$ 0.01 | ----- \$ (0.08) |
| Weighted average common shares outstanding: | | |
| Basic | 37,807,506 | 34,837,779 |
| Diluted | ----- 40,000,000 | ----- 34,837,779 |
| See accompanying notes to condensed consolidated financial statements. | | |

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Unaudited Condensed Consolidated Statements of Cash Flows
Six Months ended December 31,

2004

| | |
|---|------------|
| Cash flows from operating activities: | |
| Net income (loss) | \$ 377,923 |
| Adjustments to reconcile net income to cash provided (used) by operating activities: | |
| Depreciation and amortization | 14,633 |
| Amortization of note and bond discounts | 2,700 |
| Gain on settlement and write-off of debt | (856,121) |
| Interest component of beneficial conversion feature of convertible loans | 153,333 |
| Common stock issued for consulting services | - |
| Stock options granted for consulting services | - |
| Changes in current assets and liabilities: | |
| Accounts receivable | (15,370) |
| Prepaid expenses and other current assets | 1,200 |
| Accounts payable and accrued liabilities | (54,745) |
| Accrued interest on bankruptcy liability | 10,622 |
| | ----- |
| Cash used by operating activities | (365,825) |
| | ----- |
| Cash flows from investing activities: | |
| Patent acquisition costs | (20,250) |
| | ----- |
| Cash flows from financing activities: | |
| Proceeds from notes and loans | 460,000 |
| Principal repayments on loans | (75,000) |
| Common stock sales | - |
| Borrowings from asset-based lender | - |
| Repayment of amounts due asset-based lender | - |
| | ----- |
| Cash provided by financing activities | 385,000 |
| | ----- |
| Decrease in cash | (1,075) |
| Cash, beginning of period | 3,920 |
| | ----- |
| Cash, end of period | \$ 2,845 |
| | ===== |
| Supplemental disclosure of cash flow information: | |
| Cash paid for income taxes | \$ 0 |
| | ===== |
| Cash paid for interest | \$ 3,795 |
| | ===== |

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| | |
|---|--------------------|
| Non-Cash Investing and Financing Activities: | |
| Dividends accrued on preferred stock | \$ 53,000 ===== |
| Conversion of preferred stock and accrued dividends to common stock | \$386,290 ===== |
| Conversion of notes payable and accrued interest and dividends to common stock | \$ - ===== |
| Acquisition of patent for shares of common stock | \$393,000 ===== |
| Conversion of trade payable to shares of common stock | \$ 10,500 ===== |
| Conversion of accrued liability to shares of common stock | \$ - ===== |

See accompanying notes to condensed consolidated financial statements.

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DEFENSE TECHNOLOGY SYSTEMS, INC. Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 1: Summary of Significant Accounting Policies -----

(A) - Unaudited Interim Financial Information

The unaudited condensed consolidated interim financial statements, and accompanying notes included herein, have been prepared by Defense Technology Systems, Inc., (the "Company"), pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") and reflect all adjustments which are of a normal recurring nature and which, in the opinion of management, are necessary for the fair statement of the results of the three and six months ended December 31, 2004 and 2003. Certain information and footnote disclosures have been condensed or omitted pursuant to such rules and regulations. The results for the current interim period are not necessarily indicative of the results for the full year. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto in the Company's latest annual report filed with the SEC on Form 10-KSB for the year ended June 30, 2004. The Company has restated the results for the three and six months ended December 31, 2003 as a result of a gain attributable to the write-off of debt and a correction in the calculation of stock-based compensation related to option grants.

The accompanying financial statements include the accounts of the Company and its wholly-owned subsidiaries on a consolidated basis. All significant intercompany accounts and transactions have been eliminated. The preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies as of the date of the consolidated financial statements and the reported amount of revenues and expenses during the period. Actual results could differ from those estimates.

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(B) - Nature of Business

The Company was incorporated in Delaware on January 7, 1998 as DataWorld Solutions, Inc. and commenced operations on March 7, 1998. The Company became publicly traded as a result of a reverse merger with Vertex Computer Cable & Products, Inc. ("Vertex") in December 1998. Previously in January 1998, Vertex secured certain financing that made effective Vertex's second amended plan of organization under Chapter 11 of the U.S. Bankruptcy Act. In June 2004, the Company changed its name to Defense Technology Systems. The Company consists of two operating divisions: DWS Manufacturing is a specialty assembler of electronic cable assemblies used in data systems and is also a distributor of cabling systems, components and cable management solutions; DWS Defense Systems is a distributor, installer and integrator of specialized security products. Both divisions operate in one business segment as contemplated by generally accepted accounting principles.

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(C) - Revenue Recognition

The Company records sales on its long-term contracts on a percentage-of-completion basis, based upon current estimates of costs to complete such contracts. Contract costs include all direct materials, labor and subcontractor costs. General and administrative expenses are accounted for as period charges and, therefore, are not included in the calculation of the estimates to complete. Anticipated losses are provided for in their entirety without reference to the percentage-of-completion.

Revenue from data and security product sales is recognized when the product is shipped. Revenue from installation contracts is recognized under the percentage of completion method.

(D) - Net Income (Loss) Per Basic and Diluted Common Shares

Net income (loss) per basic and diluted common shares is computed on the basis of the weighted average number of basic and diluted common shares outstanding during the period. Only the weighted average number of shares of common stock actually outstanding is used to compute basic income (loss) per common share. For the diluted amounts, the effect of outstanding options and warrants and convertible stock and debt instruments is not considered during loss periods as their effect would be anti-dilutive. The effect of outstanding options and warrants is considered during periods when net income is earned when their exercise price is below the average market price of the common stock during the period. For the three and six months ended December 31, 2004 and 2003, options and warrants to purchase 1,800,000 and 160,000 shares of common stock, respectively, have been excluded from the calculation of diluted income (loss) per share for these reasons. (See Note 1-I).

For the three and six months ended December 31, 2004, outstanding convertible preferred stock and debt enter into the calculation of diluted net income per share on a limited basis due to two limitations as follows: (i) the convertible stock agreement limits the preferred shareholder's common stock holdings to 9.9 percent of the total outstanding common shares; and (ii) the Company's current common stock authorization is limited to 40 million shares. As a practical matter, the amount of common shares issuable under outstanding convertible instruments is so large, the applicable limitation is the 40 million share authorization. For the three and six months ended December 31, 2004, assuming maximum dilution to 40 million shares, earnings per share would be unchanged at \$0.00 and \$0.01, respectively.

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Loss per share for the three and six months ended December 31, 2003 was restated due to the inclusion of gains of \$13,458 and \$179,456, respectively, attributable to the write-off of certain statutorily barred liabilities, and an additional expense of \$153,000 related to the correction of an error in the Black-Scholes formula application used to determine the value of stock options granted to consultants. (See Note 1-H). Additionally, the weighted average number of outstanding shares of common stock for such period was corrected for the reduction of 1.2 million shares as disclosed in the Company's annual report on Form 10-KSB for the year ended June 30, 2004. Such correction had no effect on the per share results.

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(E) - Income Taxes

The Company records its income taxes in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes", which requires the recognition of deferred tax assets and liabilities for the future tax consequences of temporary differences between the financial statement and tax basis carrying amounts of assets and liabilities. For interim periods, the estimated effective annual tax rate is applied to year-to-date income or loss.

(F) - Property, Equipment and Depreciation

Property and equipment at December 31, 2004, are stated at cost less accumulated depreciation and amortization computed on a straight-line basis over the estimated useful lives of the respective assets, which range from three to five years. Leasehold improvements are amortized over the useful life of the improvement, or the lease term, whichever is less. Expenditures for maintenance, repairs and betterments, which do not materially extend the useful lives of the assets, are charged to operations as incurred. The cost and related accumulated depreciation of assets retired or sold are removed from the respective accounts and any gain or loss is recognized in operations.

(G) Patent and Amortization

On July 2, 2004, the Company acquired a patent from GEORAL International, Ltd. (US Patent No. 6,472,984) for the GIL 2001 Security Doors. The patent was valued at \$413,250 which represents the value of the common stock given in consideration of the purchase as well as \$20,250 of related professional fees incurred in the transaction. The patent expires on January 30, 2021; the Company is amortizing the value of the patent over the remaining 16.5 years of its useful life in accordance with the provisions of Statement of Financial Accounting Standards ("SFAS") 142. (See Note 3).

(H) - Write-Off of Statutorily Barred Liabilities

In the fourth quarter of fiscal 2004 the Company was advised by its counsel that pursuant to applicable law, certain of its trade obligations are statutorily unenforceable after periods of four or six years, as applicable, from the date of their incurrence. Accordingly the Company has written off \$397,685 and \$476,173 of accounts payable which amount is included in gain on settlement and write-off of debt for the three and six months ended December 31, 2004, respectively. Additionally, the Company has restated the results for the three and six months ended December 31, 2003 to reflect \$13,458 and \$179,456, respectively, of write-offs applicable to such periods.

(I) - Stock-Based Compensation

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The Company accounts for stock-based compensation pursuant to SFAS Nos. 123 and 148. These pronouncements allow companies to either expense the estimated fair value of all stock options or, as the Company has elected with respect to options granted to employees and directors, to continue to follow the intrinsic value method previously set forth in Accounting Principles Board ("APB") Opinion No. 25, but disclose the pro forma effects on net income (loss) had the fair value of those options been expensed. (See Note 1-K).

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In October 2004, the Board of Directors of the Company granted the Company's CEO and CFO options to purchase 500,000 shares of common stock each at an exercise price of \$0.154 per share, which was calculated at 125 percent of the weighted-average closing price of the stock for the four weeks following the grant date. The options vest six months from the grant date and expire five years from the grant date. The fair value of these options at the grant date using the Black-Scholes pricing model was \$139,400, or \$0.1394 per share.

The determination of the fair value of these options was based on the following elements:

Stock price volatility: 328%
 Annual interest rate: 2.07%
 Dividends paid on common stock: \$0.00
 Estimated useful life of options: 3 years

The following is the pro forma effect of this option grant on the results for the three and six months ended December 31, 2004:

| | Three months ended Dec. 31, 2004 | Six months ended Dec. 31, 2004 |
|--|--|--------------------------------------|
| | ----- | ----- |
| Net income as reported: | \$ 136,849 | \$ 377,923 |
| | ----- | ----- |
| Pro forma net income: | \$ 79,404 | \$ 320,478 |
| | ===== | ===== |
| Net income attributable to common shareholders as reported: | \$ 111,449 | \$ 324,923 |
| | ----- | ----- |
| Pro forma net income attributable to common shareholders: | \$ 54,004 | \$ 267,478 |
| | ===== | ===== |
| Earnings per share as reported: | \$ 0.00 | \$ 0.01 |
| | ----- | ----- |
| Pro forma earnings per share | \$ 0.00 | \$ 0.01 |
| | ===== | ===== |

(J)- Fair Value of Financial Instruments

The Company has estimated the fair value for financial instruments using available market information and other valuation methodologies in accordance with Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments." Management of the Company believes that the fair value of financial instruments, consisting of cash, accounts receivable, accounts payable, notes payable, long-term debt and subordinated debentures approximate

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carrying value for assets and is undeterminable for liabilities.

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(K) - Recent Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board ("FASB") issued a revised SFAS No. 123, "Share-Based Payment". The revised Statement requires companies to expense the value of employee stock options and similar awards and applies to all non-vested awards granted prior to the effective date, all awards granted after the required effective date and to awards modified, repurchased or cancelled after that date. This Statement will be effective for the Company beginning in fiscal 2006, with application expected to be prospective; adoption is not anticipated to have a material effect on the Company's financial statements.

Note 2: Going Concern

The Company has current assets of \$106,260 (including \$2,845 in cash) compared with current liabilities of \$4,071,231, resulting in a working capital deficit of \$3,964,971 as of December 31, 2004. Although the Company had net income of \$136,849 and \$377,923 for the three and six months ended December 31, 2004, respectively, the income was entirely attributable to debt settlements and write-offs. Additionally, the Company has incurred significant net losses in each of the three preceding fiscal years and has a stockholder's equity deficit of \$3,908,003 at December 31, 2004. Such deficits and recurring losses raise questions about the Company's ability to continue as a going concern.

Additionally, the Company's continuation is also threatened by the existence of numerous judgments on trade payables, defaults on various secured indebtedness and delinquencies on certain tax obligations. These conditions could result in the seizure of Company assets and/or its being forced into bankruptcy. (See Note 8).

The Company is currently implementing a business plan that it believes will strengthen the balance sheet, increase revenue and return it to profitability. The plan involves a series of initiatives. The Company is seeking to restructure its liabilities by negotiating with secured and unsecured creditors and vendors for forgiveness of certain outstanding debt, or to exchange debt for equity. The Company has also executed a letter of intent to acquire a majority interest of a company in its industry. (See Note 9).

In the fourth quarter of fiscal 2004 the Company was advised by its counsel that pursuant to applicable law, certain of its trade obligations are statutorily unenforceable after periods of four or six years, as applicable, from the date of their incurrence. Accordingly the Company has written off \$397,685 and \$476,173 of accounts payable which amount is included in gain on settlement and write-off of debt for the three and six months ended December 31, 2004, respectively. Additionally, the Company has restated its results for the three and six months ended December 31, 2003 to reflect gains of \$13,458 and \$179,456, respectively, attributable to the write-off of debt.

If management is not successful in implementing the initiatives discussed in the preceding paragraphs, it could result in the severe curtailment of the Company's operations and/or the seizure of its assets and/or its being forced into bankruptcy. There is no assurance that the Company will be successful in accomplishing its objectives. The accompanying financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Note 3: Acquisition of Patent

In July, 2004, the Company acquired a patent from GEORAL International, Ltd. (US Patent No. 6,472,984) for the GIL 2001 Security Doors. The patent was valued at \$413,250 which represents the value of the 1,000,000 shares of common stock given in consideration of the purchase plus the professional fees incurred in the transaction. The patent expires on January 30, 2021. The acquisition agreement includes an option for the seller to re-purchase the patent on the fifth anniversary of the agreement at a cost equal to the value of common stock received in consideration of the purchase (\$393,000) or by returning to the Company one million shares of common stock.

Note 4: Notes Payable - Related Parties

Notes payable-related parties, as of December 31, 2004, consists of the following:

| | Current | Long-Term | Total |
|---------------------------------|-----------|------------|-----------|
| | ----- | ----- | ----- |
| Augustine-revolving credit line | \$535,000 | \$ - | \$535,000 |
| Augustine-term note payable | - | 94,500 | 94,500 |
| Rosenthal & Rosenthal | 71,429 | 178,571 | 250,000 |
| Shareholder loan | 50,025 | - | 50,025 |
| | ----- | ----- | ----- |
| | \$656,454 | \$ 273,071 | \$929,525 |
| | ===== | ===== | ===== |

For the three and six months ended December 31, 2004, the Company's borrowings from Augustine Capital Management ("Augustine") required the recognition of approximately \$45,000 and \$153,333, respectively, of additional interest expense related to the lender's right to convert the outstanding balance of their note payable into shares of common stock at a 25% discount from market. In November 2004, the Company borrowed \$35,000 under the terms of this convertible note facility, and in December 2004 borrowed an additional \$100,000, bringing the total amount outstanding under this facility to \$535,000 as of December 31, 2004, all of which is due on August 28, 2005. With the lender's permission, the Company has exceeded the stated credit limit of \$500,000 applicable to this facility. Any future borrowings under this agreement either allowed in excess of the line or subsequent to repayments of outstanding amounts will result in the recognition of additional interest expense related to this beneficial conversion feature. The balance of the unamortized discount on the Augustine term note payable, due March 1, 2006, was \$6,300 as of December 31, 2004. As of such date, interest accrued on the notes was approximately \$16,000 and \$7,000, respectively, all of which, pursuant to the terms of the notes, may be converted into common shares of the Company.

The note payable to Rosenthal & Rosenthal, executed in June 2004, calls for payment of interest only through December 2004, and repayment of principal in 42 equal payments commencing in January 2005. (See Note 10).

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Note 5: Other Related Party Transactions

As of December 31, 2004, approximately \$238,000 of accrued compensation, due the Company's Chief Executive Officer and Chief Financial Officer, was included in accrued expenses on the Condensed Consolidated Balance Sheet.

Note 6: Income Taxes

No income taxes were provided since the Company has loss carry-forwards. As of December 31, 2004, the Company has net operating loss carry-forwards totaling approximately \$18,000,000, expiring at various dates through fiscal 2023. The Company estimates an effective tax rate of zero for the fiscal year ending June 30, 2005, based on utilization of its net operating loss carry-forwards.

Note 7: Capital Stock Transactions

(A) Preferred Stock Conversions

In July 2004, as per the terms of the 8% Convertible Preferred Stock agreement, Augustine converted 200 shares of preferred stock with a stated value of \$200,000 plus accrued dividends of \$8,153 into 1,200,883 shares of common stock based on a conversion price of \$0.173 per share.

In September 2004, Augustine, converted 38 shares of preferred stock with a stated value of \$38,000 plus accrued dividends of \$2,199, into 788,216 shares of common stock based on a conversion price of \$0.051 per share.

In November 2004, Augustine converted 105 shares of preferred stock with a stated value of \$105,000 plus accrued dividends of \$7,249 into 2,200,961 shares of common stock based on a conversion price of \$0.051 per share.

Additionally, in November 2004, Augustine, converted 24 shares of preferred stock with a stated value of \$24,000 plus accrued dividends of \$1,689, into 508,693 shares of common stock based on a conversion price of \$0.051 per share.

(B) Return of Shares by Consultant; Cancellation of Option/Consulting Agreement

In October 2004, a former consultant to the Company returned 400,000 shares of common stock acquired pursuant to a consulting agreement together with 400,000 shares he had acquired to the Company's treasury. These shares were valued at \$88,800 or \$0.111 per share, the weighted-average closing market price for the two days before and after the date of the transaction. By resolution of the Board of Directors, these shares were cancelled and became equivalent to unissued shares.

Additionally, as a result of the termination of the above-referenced consulting agreement, options to purchase 1,200,000 shares of common stock at various prices were cancelled.

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(C) Other Capital Stock Transactions

In July 2004, pursuant to the terms of the Patent Acquisition Agreement, the Company issued one million shares of common stock to GEORAL International, Ltd.

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for the purchase of a patent. The shares were valued at \$393,000 or \$0.393 per share, the weighted-average closing market price of the stock for the two days before and after the date of this transaction. (See Note 3).

In November 2004, a vendor converted a trade payable in the amount of \$10,500 into 110,526 shares of common stock valued at \$10,500 or \$0.095 per share. Following is a schedule of changes in shareholders' deficit for the six months ended December 31, 2004:

| | Preferred Stock Amount | Common Shares | Common Stock Amount | Treasury Shares | Treasury Stock Amount | Add'l Paid-In Capital | Re Ea |
|---|------------------------------|------------------|---------------------------|--------------------|-----------------------------|-----------------------------|----------|
| Balance July 1, 2004 | \$1,559,000 | 34,781,755 | \$34,782 | | | \$8,028,629 | (14 |
| Conversion of preferred stock to common stock | (367,000) | 4,698,753 | 4,699 | | | 381,591 | |
| Value of beneficial conversion feature of convertible loans | | | | | | 153,333 | |
| Return of common shares to treasury by consultant | | | | 800,000 | (88,800) | 88,800 | |
| Cancellation of treasury stock | | (800,000) | (800) | (800,000) | 88,800 | (88,000) | |
| Purchase of patent | | 1,000,000 | 1,000 | | | 392,000 | |
| Conversion of trade payable to common stock | | 110,526 | 110 | | | 10,390 | |
| Accrued dividends on 8% preferred stock | | | | | | | |
| Net income for six months ended December 31, 2004 | | | | | | | |
| Balance December 31, 2004 | \$1,192,000 | 39,791,034 | \$39,791 | - | \$ 0 | \$8,966,743 | (\$14 |

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(A) Litigation matters

The Company is a party to legal matters arising in the general course of business. During fiscal 2001 and subsequently, the Company decided not to dispute litigation with suppliers and other creditors for collection of amounts owed to them. As a result, as of December 31, 2004, the Company had outstanding judgments amounting to \$527,051. This balance is included in accounts payable in the accompanying condensed consolidated financial statements.

In September 2000, the Company began to negotiate a potential merger with American Access Technologies ("AAT"), which resulted in a merger agreement being signed in April 2001. In June 2001, the Company was notified by AAT that they were unilaterally terminating the agreement claiming that the Company had suffered material and adverse changes and that such change entitled AAT to terminate the agreement. AAT then filed suit against the Company seeking reimbursement of various incurred costs. The Company has filed a counter suit against AAT alleging wrongful termination. A non-jury trial commenced on February 7, 2005 and a decision is expected by the end of the month. The ultimate outcome of this matter is not expected to have a material adverse effect on the Company's results of operations or financial position.

(B) Default on debt obligations

The Company is currently in default on payments owed on its bankruptcy distributions payable. This could result in the Company's creditors requesting that the Company's Chapter 11 bankruptcy proceedings be re-opened. The Company is presently accruing interest on this obligation at a rate of 8 percent annually.

Additionally, the Company has not made payments on its Secured Subordinated Debentures since January, 2001, and may be declared in default. This obligation is secured by all of the Company's assets, but is subordinate to all current and future loan facilities. The Company is presently accruing interest on this obligation at a rate of 8 percent annually.

(C) Tax delinquencies

As of August 2001, the Company failed to remit sales taxes that it collected from customers in four states. As of December 2004, approximately \$323,000 was due (inclusive of estimated penalties and interest). The Company is presently negotiating a settlement of its approximately \$265,000 liability with the State of New York. Should negotiations not be successful, the Company could be forced by the State of New York to cease operations. As part of the negotiations, the Company is continuing to make \$5,000 monthly good faith payments toward this obligation.

As of March 2002, the Company failed to remit federal payroll taxes that it had collected. In March 2004, the Company settled its federal payroll tax liability which resulted in a forbearance installment plan whereby the Company is obligated to make monthly payments of \$3,000 plus a final payment of accrued interest in full settlement of this liability. As of December 2004, approximately \$39,000 remained outstanding, which due to the nature of the obligation is classified as a current liability.

The Company is in the process of preparing, for immediate filing, certain delinquent federal income tax and state franchise tax returns. As the Company sustained taxable losses during the applicable periods, there are no income tax payments that will be due with respect to these returns. Any penalties and interest that may be assessed on state minimum franchise taxes are expected to be de minimis.

(D) Sales and purchase concentrations

For the three and six months ended December 31, 2004, two customers accounted for 51% and 36% of sales, and 53% and 17% of sales, respectively, and two vendors accounted for 59% and 40% of purchases, and 64% and 24% of purchases, respectively. Loss of any of these major customers or vendors would have a significant negative effect on the Company's business.

Note 9: Pending Acquisition

In December 2004, the Company executed a letter of intent with NewMarket Technology, Inc. ("NewMarket") to purchase NewMarket's 51 percent interest in Digital Computer Integration Corp. ("DCI"). DCI is a security and defense products manufacturer. The Company will purchase the 51 percent interest by issuance to NewMarket of a newly created Series C Preferred Stock with certain conversion features. The Series C shares will be subject to certain proxy rights to be held by the Company's two executive officers. The terms and rights of this new stock are currently being negotiated by the parties involved and once finalized, will be incorporated into a definitive acquisition agreement. The Company is proceeding with its due diligence and anticipates closing this transaction during the third quarter of fiscal 2005. Additionally, Philip Verges, the CEO of NewMarket, will join the Company's Board of Directors upon the closing of this transaction.

Note 10: Subsequent Events

In January 2005, the Company borrowed \$95,000 from NewMarket, pursuant to a promissory term note, bearing interest at 6% per annum. Principal and interest are due in one year.

The Company is currently negotiating a six-month deferral of the principal repayments on its note payable to Rosenthal & Rosenthal.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS

The following discussion and analysis covers material changes in the financial condition of Defense Technology Systems, Inc., (the "Company") since June 30, 2004 and material changes in the Company's results of operations for the three and six months ended December 31, 2004, as compared to the same period in 2003. The Company has restated the results for the three and six months ended December 31, 2003 as a result of a gain attributable to the write-off of debt and a correction in the expense related to the granting of stock options to consultants. This discussion and analysis should be read in conjunction with "Management's Discussion and Analysis" included in the Company's Annual Report on Form 10-KSB for the year ended June 30, 2004, including audited financial statements contained therein, as filed with the Securities and Exchange Commission.

Special note regarding forward-looking statements

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This report contains forward-looking statements within the meaning of federal securities laws. These statements plan for or anticipate the future. Forward-looking statements include statements about the Company's future business plans and strategies, statements about its need for working capital, future revenues, results of operations and most other statements that are not historical in nature. In this Report, forward-looking statements are generally identified by the words "intend", "plan", "believe", "expect", "estimate", and the like. Investors are cautioned not to put undue reliance on forward-looking statements. Except as otherwise required by applicable securities statutes or regulations, the Company disclaims any intent or obligation to update publicly these forward-looking statements, whether as a result of new information, future events or otherwise. Because forward-looking statements involve future risks and uncertainties, there are factors that could cause actual results to differ materially from those expressed or implied.

Results of Operations

Three Months Ended December 31, 2004, vs. Three Months Ended December 31, 2003

Sales revenue increased approximately 27%, to \$117,774 for the three months ended December 31, 2004, from \$92,519 for the comparative period in the prior year. A decrease in sales in the Company's Data division from \$92,519 to \$56,032 for the three months ended December 31, 2004 was offset by \$61,742 in sales attributed to the Company's DWS Defense Systems subsidiary. This subsidiary was formed in October 2003; its first sales were recorded in January, 2004.

Costs of revenue increased approximately 37%, to \$84,132 for the three months ended December 31, 2004, from \$61,529 for the three months ended December 31, 2003 as a result of increased revenue during the three month period ended December 31, 2004.

Gross profit increased approximately 9%, to \$33,642 for the three months ended December 31, 2004, from \$30,990 for the three months ended December 31, 2003. The gross profit attributable to the Company's Data and Security divisions were \$19,275 and \$14,367, respectively. Gross profit margin decreased to 29% for the three months ended December 31, 2004, compared to 33% for the three months ended December 31, 2003. The gross profit margin of the Company's Data and Security divisions were 34% and 23%, respectively. The overall decrease was due to the significant increase in distribution and installation of security products which are at a lower margin than the Company's data cable assembly business.

Selling, general and administrative expenses decreased approximately 93%, to \$188,204 for the three months ended December 31, 2004, from \$2,731,627 for the three months ended December 31, 2003. The decrease is primarily related to the non-recurrence of a \$2,456,165 non-cash charge to consulting expenses related to the granting of common stock and options to certain individuals during the three months ended December 31, 2003, as well as a reduction in officers' salaries related to revisions in their compensation structure as follows: (i) the CEO is being compensated on a commission-only basis, which reduced his compensation for the three months ended December 31, 2004 by approximately \$23,000; and (ii) the CFO agreed to reduce his annual salary resulting in annual savings of \$30,000.

In consideration of the aforementioned revision to the compensation structure of the Company's officers, in October 2004 the Board of Directors granted each officer 500,000 options to purchase shares of common stock. (See Note 1-I to the

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condensed consolidated financial statements).

Interest expense decreased 11%, to \$100,159 for the three months ended December 31, 2004, from \$111,983 for the three months ended December 31, 2003. This decrease was primarily related to a significant reduction in interest expense to its asset-based lender offset by interest expense incurred as a result of the beneficial conversion feature of the Augustine revolving credit facility. (See Note 4 to the condensed consolidated financial statements).

Amortization expense for the three months ended December 31, 2004 related to the acquisition of a patent was \$6,261 versus zero for the three months ended December 31, 2003. The patent was acquired in July, 2004. (See Note 1-G to the condensed consolidated financial statements).

Gain on settlement and write-off of debt increased 263%, to \$397,685 for the three months ended December 31, 2004, from \$109,696 for the three months ended December 31, 2003. The increase was attributable to the write-off of statutorily-barred liabilities.

The Company earned net income of \$136,849 for the three months ended December 31, 2004, as compared to a loss of \$2,670,898 for the three months ended December 31, 2003, due to debt settlements and write-offs and the non-recurrence of the non-cash compensation charge incurred for the three months ended December 31, 2003.

The net income applicable to common shareholders for the three months ended December 31, 2004 was \$111,449, compared to a loss of \$2,702,078 for the three months ended December 31, 2003. Dividends accrued on convertible preferred stock were \$25,400 and \$31,180 for the three months ended December 31, 2004 and 2003, respectively.

Basic and diluted earnings (loss) per share were nil and \$(0.07) for the three months ended December 31, 2004 and 2003, respectively. The dilutive effect of outstanding options and warrants on earnings per share is considered during periods when net income is earned when their exercise price is below the average market price of the common stock during the period. For the three months ended December 31, 2004, options and warrants to purchase 1,800,000 and 160,000 shares of common stock, respectively, have been excluded from the calculation of diluted income per share for this reason. Additionally, for the three months ended December 31, 2004, outstanding convertible preferred stock and debt enter into the calculation of diluted net income per share on a limited basis due to two limitations as follows: (i) the convertible stock agreement limits the preferred shareholder's common stock holdings to 9.9 percent of the total outstanding common shares; and (ii) the Company's current common stock authorization is limited to 40 million shares. As a practical matter, the amount of common shares issuable under outstanding convertible instruments is so large, the applicable limitation is the 40 million share authorization. For the three months ended December 31, 2004, assuming maximum dilution to 40 million shares, earnings per share are unchanged at \$0.00.

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Six Months Ended December 31, 2004, vs. Six Months Ended December 31, 2003

Sales revenue increased approximately 157%, to \$611,951 for the six months ended December 31, 2004, from \$238,002 for the comparative period in the prior year. A slight decrease in sales in the Company's Data division from \$238,002 to \$216,973 for the six months ended December 31, 2004 was offset by \$394,978 in sales attributed to the Company's DWS Defense Systems subsidiary. Sales for this

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subsidiary commenced in January 2004.

Costs of revenue increased approximately 233%, to \$487,281 for the six months ended December 31, 2004, from \$146,243 for the six months ended December 31, 2003 as a result of increased revenue during the six month period ended December 31, 2004.

Gross profit increased approximately 36%, to \$124,670 for the six months ended December 31, 2004, from \$91,759 for the six months ended December 31, 2003. The gross profit attributable to the Company's Data and Security divisions were \$78,662 and \$46,008, respectively. Gross profit margin decreased to 20% for the six months ended December 31, 2004, compared to 39% for the six months ended December 31, 2003. The gross profit margin of the Company's Data and Security divisions were 36% and 12%, respectively. The overall decrease was due to the significant increase in distribution and installation of security products which are at a lower margin than the Company's data cable assembly business.

Selling, general and administrative expenses decreased approximately 88%, to \$351,895 for the six months ended December 31, 2004, from \$2,859,271 for the six months ended December 31, 2003. The decrease is primarily attributable to the non-recurrence of a \$2,456,165 non-cash charge to consulting expenses related to the granting of common stock and options to certain individuals during the six months ended December 31, 2003, as well as a previously described reduction in officers' salaries.

Interest expense decreased 1%, to \$243,515 for the six months ended December 31, 2004, from \$246,895 for the six months ended December 31, 2003. This decrease was primarily related to a significant reduction in interest expense to its asset-based lender offset by interest expense incurred as a result of the beneficial conversion feature of the Augustine revolving credit facility. (See Note 4 to the condensed consolidated financial statements).

Amortization expense for the six months ended December 31, 2004 related to the acquisition of a patent was \$12,522 versus zero for the six months ended December 31, 2003. The patent was acquired in July, 2004. (See Note 1-G to the condensed consolidated financial statements).

Gain on settlement and write-off of debt increased 211%, to \$856,121 for the six months ended December 31, 2004, from \$275,694 for the six months ended December 31, 2003. The increase was attributable to the write-off of statutorily-barred liabilities.

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The Company earned net income of \$377,923 for the six months ended December 31, 2004, as compared to a loss of \$2,651,526 for the six months ended December 31, 2003, due to debt settlements and write-offs and the non-recurrence of the non-cash charge incurred for the six months ended December 31, 2003.

The net income applicable to common shareholders for the six months ended December 31, 2004 was \$324,923, compared to a loss of \$2,714,810 for the six months ended December 31, 2003. Dividends accrued on convertible preferred stock were \$53,000 and \$63,284 for the six months ended December 31, 2004 and 2003, respectively.

Basic and diluted earnings (loss) per share were \$0.01 and \$(0.08) for the six months ended December 31, 2004 and 2003, respectively. The dilutive effect of outstanding options and warrants on earnings per share is considered during periods when net income is earned when their exercise price is below the average

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market price of the common stock during the period. For the six months ended December 31, 2004, options and warrants to purchase 1,800,000 and 160,000 shares of common stock, respectively, have been excluded from the calculation of diluted income per share for this reason. Additionally, for the six months ended December 31, 2004, outstanding convertible preferred stock and debt enter into the calculation of diluted net income per share on a limited basis due to two limitations as follows: (i) the convertible stock agreement limits the preferred shareholder's common stock holdings to 9.9 percent of the total outstanding common shares; and (ii) the Company's current common stock authorization is limited to 40 million shares. As a practical matter, the amount of common shares issuable under outstanding convertible instruments is so large, the applicable limitation is the 40 million share authorization. For the six months ended December 31, 2004, assuming maximum dilution to 40 million shares, earnings per share are unchanged at \$0.01.

Significant Accounting Estimate

In July, 2004, the Company acquired a patent from GEORAL International, Ltd. (US Patent No. 6,472,984) for the GIL 2001 Security Doors. (See Note 3). The patent was valued at \$413,250 which represents the value of the common stock given in consideration of the purchase as well as the cost of professional fees incurred in the transaction. The patent expires on January 30, 2021. The Company has identified the accounting for this patent as a significant accounting estimate which, due to the existence of an option for the seller to reacquire the patent at an amount subject to future determination, may become more significant as the option date approaches. The Company cannot presently evaluate the likelihood of the exercise of this option or the amount of consideration it would receive if the option were exercised. As a result of the range of possible accounting and related economic consequences of the potential exercise of this option, the Company will critically evaluate the carrying value of this asset on not less than a semi-annual basis. For the six months ended December 31, 2004, the Company has determined that no impairment of this asset has occurred.

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Pending Acquisition

In December 2004, the Company executed a letter of intent with NewMarket Technology, Inc. ("NewMarket") to purchase NewMarket's 51 percent interest in Digital Computer Integration Corp. ("DCI"). DCI is a security and defense products manufacturer. The Company will purchase the 51 percent interest by issuance to NewMarket of a newly created Series C Preferred Stock with certain conversion features. The Series C shares will be subject to certain proxy rights to be held by the Company's two executive officers. The terms and rights of this new stock are currently being negotiated by the parties involved and once finalized, will be incorporated into a definitive acquisition agreement. The Company is proceeding with its due diligence and anticipates closing this transaction during the third quarter of fiscal 2005. Additionally, Philip Verges, the CEO of NewMarket, will join the Company's Board of Directors upon the closing of this transaction.

Liquidity and Capital Resources

The Company has current assets of \$106,260 (including \$2,845 in cash) compared with current liabilities of \$4,071,231, resulting in a working capital deficit of \$3,964,971 as of December 31, 2004. Although the Company had net income of \$136,849 and \$377,923 for the three and six months ended December 31, 2004, the income was entirely attributable to debt settlements and write-offs. Additionally, the Company has incurred significant net losses in each of the

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three preceding fiscal years and has a stockholder's equity deficit of \$3,908,003 at December 31, 2004. Such deficits and recurring losses raise questions about the Company's ability to continue as a going concern.

Additionally, the Company's continuation is also threatened by the existence of numerous judgments on trade payables, defaults on various secured indebtedness and delinquencies on certain tax obligations. These conditions could result in the seizure of Company assets and/or its being forced into bankruptcy. (See Note 8 to the Condensed Consolidated Financial Statements).

In the fourth quarter of fiscal 2004 the Company was advised by its counsel that pursuant to applicable commercial law, certain of its trade obligations are statutorily unenforceable after periods of four or six years, as applicable, from the date of their incurrence. Accordingly the Company has written off \$397,685 and \$476,173 of accounts payable which amount is included in gain on settlement and write-off of debt for the three and six months ended December 31, 2004, respectively. Additional amounts will likely be written off in subsequent periods as the applicable statutory periods are exceeded.

The Company is currently implementing a business plan that it believes will strengthen the balance sheet, increase revenue and return it to profitability. The plan involves a series of initiatives. The Company is seeking to restructure its liabilities by negotiating with secured and unsecured creditors and vendors for forgiveness of certain outstanding debt, or to exchange debt for equity. For the six months ended December 31, 2004, the Company settled a total of approximately \$437,000 in exchange for a series of cash payments totaling \$57,000 resulting in a gain of approximately \$380,000. The Company continues to seek settlements of outstanding debt.

The Company may also pursue strategic acquisitions that provide it with growth and vertical integration within the security business. The pending acquisition of a 51% interest in DCI is an example of the type of growth that is being sought. There is no assurance that the Company will be successful in accomplishing its objectives. If the Company is not successful in these initiatives, it may be forced to severely curtail operations or seek protection under the bankruptcy laws.

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The Company's cash balance at June 30, 2004 decreased \$1,075 from \$3,920 to \$2,845 as of December 31, 2004. The decrease was the result of a combination of cash used for the repayment of stockholder loans totaling \$75,000, and operating and investing activities requiring \$365,825, and \$20,250, respectively, offset by cash proceeds from notes totaling \$460,000. Operating activities exclusive of changes in current assets and liabilities required \$307,532, in addition to an increase in receivables and other current assets of \$14,170, and a decrease in accounts payable and accrued liabilities of \$44,123.

Historically, the Company's capital resources have been private stock sales and loans and advances from principal shareholders. During the three month period ended December 31, 2004, the Company borrowed \$135,000 under the terms of its convertible loan agreements with Augustine. The total borrowings may be converted to common stock at a 25 percent discount to the market price of the stock at the time of conversion, subject to the lender's holdings not exceeding 9.9 percent of the total outstanding shares of common stock. In November 2004, the Company borrowed \$35,000 under the terms of this convertible note facility, and in December 2004 borrowed an additional \$100,000, bringing the total amount outstanding under this facility to \$535,000 as of December 31, 2004, all of which is due August 28, 2005. With the lender's permission, the Company has

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exceeded the stated credit limit of \$500,000 applicable to this facility. In January 2005, the Company received a loan of \$95,000 from NewMarket Technology, Inc. In addition, the Company is currently negotiating a six-month deferral of the principal repayments on its note payable to Rosenthal & Rosenthal.

The Company recognizes that its current capitalization structure does not presently facilitate raising additional equity capital due to the limitation of 40 million authorized shares of common stock and the large number of shares issuable upon conversion of its various convertible instruments. Therefore in order to facilitate raising capital in the future, the Company will likely explore various means of restructuring its capitalization. This may include a shareholder proxy to increase share authorization.

ITEM 3. CONTROLS AND PROCEDURES

Daniel McPhee, Chief Executive Officer and Philip J. Rauch, Chief Financial Officer of Defense Technology Systems, Inc. have established and are currently maintaining disclosure controls and procedures for the Company. The disclosure controls and procedures have been designed to ensure that material information relating to the Company is made known to them as soon as it is known by others within the Company.

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The Company's Chief Executive Officer and Chief Financial Officer conduct an update and a review and evaluation of the effectiveness of the Company's disclosure controls and procedures and have concluded, based on their evaluation within 90 days of the filing of this Report, that the Company's disclosure controls and procedures are effective for gathering, analyzing and disclosing the information it is required to disclose in its reports filed under the Securities Exchange Act of 1934. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect these controls subsequent to the date of the previously mentioned evaluation.

PART II. OTHER INFORMATION

Item 1 - Legal Proceedings:

There were no new legal proceedings or significant developments in existing proceedings that occurred during the three months ended December 31, 2004.

Item 2 - Changes in Securities:

As a result of three transactions, the Company issued 2,820,180 shares of common stock during the three month period ended December 31, 2004, as disclosed in Notes 7A and 7C to the Condensed Consolidated Financial Statements.

Item 3 - Defaults Upon Senior Securities:

As of December 31, 2004, the Company is in default on the following obligations, as disclosed in Note 8B to the Condensed Consolidated Financial Statements: the Secured Subordinated Debentures, and the Class 7 Bankruptcy Distributions. Additionally, as disclosed in Notes 8A and 8C, the Company has approximately \$527,000 in judgments entered against it for unpaid trade payables and is delinquent on payment of certain sales and payroll tax obligations.

Item 4 - Submission of Matters to a Vote of Security Holders:

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None.

Item 5 - Other information:

The Company is in the process of adopting a formal Code of Ethics, pursuant to Section 406 of the Sarbanes-Oxley Act of 2002.

Item 6 - Exhibits and Reports on Form 8-K

(a) Exhibits:

| Exhibit No. | Description |
|-------------|----------------------------|
| 31 | Section 302 Certifications |
| 32 | Section 906 Certifications |

(b) Reports on Form 8-K:

None.

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SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DEFENSE TECHNOLOGY SYSTEMS, INC.

Date: February 14, 2005

By: /s/ Daniel McPhee

Daniel McPhee
President and Chief Executive Officer

Date: February 14, 2005

By: /s/ Philip J. Rauch

Philip J. Rauch,
Chief Financial Officer

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