AGREE REALTY CORP
Form 10-Q
April 24, 2017

T	IN	T	Γ	E)	$\Box$	(	7	Г	Δ	П	Γ	$\mathbf{F}^{\mathbf{q}}$	C
ι	יונ	N		C.			•		$\boldsymbol{\vdash}$	·		$\Gamma_{\Lambda}$	7

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

Mark One

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2017, or

"Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-12928

#### AGREE REALTY CORPORATION

(Exact name of registrant as specified in its charter)

Maryland 38-3148187

State or Other Jurisdiction of Incorporation or (I.R.S. Employer Identification No.)

Organization

70 E. Long Lake Road, Bloomfield Hills, Michigan 48304

(Address of Principal Executive Offices)

Registrant's telephone number, including area code: (248) 737-4190

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Accelerated Filer Non-accelerated Filer o (Do not check if a smaller reporting company)

Smaller reporting company o company o company o

If an emerging growth company, indicated by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes "No x

As of April 21, 2017, the Registrant had 26,219,680 shares of common stock, \$0.0001 par value, outstanding.

## Index to Form 10-Q

D A DÆ			Page
PART I		Financial Information	
	Item 1:	Interim Consolidated Financial Statements	
		Consolidated Balance Sheets as of March 31, 2017 (Unaudited) and December 31, 2016	1
		Consolidated Statements of Income and Comprehensive Income (Unaudited) for the three months ended March 31, 2017 and 2016	<del>S</del> 3
		Consolidated Statement of Stockholders' Equity (Unaudited) for the three months ended March 31, 2017	4
		Consolidated Statements of Cash Flows (Unaudited) for three months ended March 31, 2017 and 2016	<u>l</u> 5
		Notes to Consolidated Financial Statements (Unaudited)	6
	Item 2:	Management's Discussion and Analysis of Financial Condition and Results of Operations	22
	Item 3:	Quantitative and Qualitative Disclosures about Market Risk	28
	Item 4:	Controls and Procedures	29
<u>PART</u>	<u>II</u>		
	Item 1:	<u>Legal Proceedings</u>	29
	Item 1A:	Risk Factors	29
	Item 2:	Unregistered Sales of Equity Securities and Use of Proceeds	29
	Item 3:	<u>Defaults Upon Senior Securities</u>	29
	Item 4:	Mine Safety Disclosures	30
	Item 5:	Other Information	30
	Item 6:	Exhibits	30

SIGNATURES 30

### CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per-share data)

### PART I. FINANCIAL INFORMATION

### **Item 1. Financial Statements**

	March 31, 2017 (Unaudited)	December 31, 2016
ASSETS Real Estate Investments Land Buildings Less accumulated depreciation  Property under development Net Real Estate Investments	\$319,935 737,605 (73,657 983,883 8,414 992,297	\$ 309,687 703,506 0 (69,696 943,497 6,764 950,261
Cash and Cash Equivalents	2,300	33,395
Accounts Receivable - Tenants, net of allowance of \$50 for possible losses at March 31, 2017 and December 31, 2016	13,069	11,535
Unamortized Deferred Expenses Credit facility finance costs, net of accumulated amortization of \$127 and \$1,262 at March 31, 2017 and December 31, 2016, respectively	1,456	1,552
Leasing costs, net of accumulated amortization of \$717 and \$677 at March 31, 2017 and December 31, 2016, respectively	1,575	1,227
Lease intangibles, net of accumulated amortization of \$29,103 and \$25,666 at March 31, 2017 and December 31, 2016, respectively	140,652	139,871
Interest Rate Swaps	1,561	1,409
Other Assets	5,330	2,722

Total Assets \$1,158,240 \$1,141,972

See accompanying notes to consolidated financial statements.

1

### CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per-share data)

	March 31, 2017 (Unaudited)	December 31, 2016
LIABILITIES  Mortgage Notes Payable, net	\$68,539	\$ 69,067
Unsecured Term Loans, net	158,557	158,679
Senior Unsecured Notes, net	159,198	159,176
Unsecured Revolving Credit Facility	29,000	14,000
Dividends and Distributions Payable	13,151	13,124
Deferred Revenue	1,650	1,823
Accrued Interest Payable	2,671	2,210
Accounts Payable and Accrued Expenses Capital expenditures Operating	61 4,956	677 4,866
<b>Lease intangibles,</b> net of accumulated amortization of \$8,087 and \$7,078 at March 31, 2017 and December 31, 2016, respectively	30,702	30,047
Interest Rate Swaps	1,404	1,994
Deferred Income Taxes	705	705
Tenant Deposits	94	94
Total Liabilities	470,688	456,462
STOCKHOLDERS' EQUITY Common stock, \$.0001 par value, 45,000,000 shares authorized, 26,219,680 and 26,164,977 shares issued and outstanding, respectively Preferred Stock, \$.0001 par value per share, 4,000,000 shares authorized Series A junior participating preferred stock, \$.0001 par value, 200,000 authorized, no shares issued	3	3

and outstanding			
Additional paid-in-capital	711,753	712,069	
Dividends in excess of net income	(26,962)	(28,558	)
Accumulated other comprehensive income (loss)	195	(536	)
Total Stockholders' Equity - Agree Realty Corporation	684,989	682,978	
Non-controlling interest	2,563	2,532	
Total Equity	687,552	685,510	
Total Liabilities and Equity	\$1,158,240	\$ 1,141,972	

See accompanying notes to consolidated financial statements.

2

### CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(In thousands, except share and per-share data)

(Unaudited)

	Three Mont March 31, 2017	ths Ended March 31, 2016	
Revenues Minimum rents Percentage rents Operating cost reimbursement Other income Total Revenues	\$24,014 212 2,344 (10 26,560	\$18,491 183 1,589 ) (39 20,224	)
Operating Expenses Real estate taxes Property operating expenses Land lease payments General and administrative Depreciation and amortization Total Operating Expenses	1,808 797 163 2,603 7,025 12,396	1,123 573 163 2,045 5,085 8,989	
Income from Operations  Other (Expense) Income Interest expense, net Gain (Loss) on sale of assets	14,164 (4,138 4,742	11,235	)
Net Income Less Net Income Attributable to Non-Controlling Interest	14,768 193	7,586 125	
Net Income Attributable to Agree Realty Corporation	\$14,575	\$7,461	
Net Income Per Share Attributable to Agree Realty Corporation Basic Diluted	\$0.56 \$0.56	\$0.36 \$0.36	
Other Comprehensive Income Net income Other Comprehensive Income (Loss) - Gain (Loss) on Interest Rate Swaps	\$14,768 741	\$7,586 (2,935	)

Total Comprehensive Income	15,509	4,651	
Comprehensive Income Attributable to Non-Controlling Interest	(203)	(77	)
Comprehensive Income Attributable to Agree Realty Corporation	\$15,306	\$4,574	
William N. I. Co	25.052.005	20.420.72	^
Weighted Average Number of Common Shares Outstanding - Basic:	25,953,097	20,438,729	9
Weighted Average Number of Common Shares Outstanding - Diluted:	26,009,120	20,480,140	Λ
weighted Average Number of Common Shares Outstanding - Diluted.	20,009,120	20,400,140	U

See accompanying notes to consolidated financial statements.

3

## CONSOLIDATED STATEMENT OF EQUITY

(In thousands, except share and per-share data)

(Unaudited)

					Accumulated				
			Additional	Dividends in	Other				
	Common St	tock		excess of net	ComprehensNon-ControllIngal				
	Shares	Amou	Paid-In Int Capital	income	Income (Loss)	Interest	Equity		
Balance, December 31, 2016	26,164,977	\$ 3	\$ 712,069	\$ (28,558	) \$ (536	) \$ 2,532	\$685,510		
Issuance of common stock, net of issuance costs	3,245	-	150	-	-	-	150		
Repurchase of common shares	(23,580	) -	(1,095	) -	-	-	(1,095 )		
Issuance of restricted stock under the Omnibus Incentive Plan	75,038	-	-	-	-	-	-		
Forfeiture of restricted stock Vesting of restricted stock	-	-	-	-	-	-	-		