iDNA, Inc. Form 10-O December 22, 2008

## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 31, 2008	
OR	
"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) O 1934	F THE SECURITIES EXCHANGE ACT OF
For the transition period from to	
Commission file number 1-11601	
iDNA, INC.	
(Exact name of registrant as specified	l in its charter)
Delaware	34-1816760
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
415 Madison Avenue, 7th Floor, New York, New York	10017

415 Madison Avenue, 7th Floor, New York, New York (Address of principal executive offices)

(Zip Code)

(212) 644-1400 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer " Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes  $\ddot{}$  No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class Common Stock, \$0.05 par value Outstanding at December 19, 2008 13,085,864

## iDNA, Inc. and Subsidiaries

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### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements.

## iDNA, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (in thousands, except share data)

ASSETS		tober 31, 2008 naudited)	Jar	nuary 31, 2008
Cash and cash equivalents	\$	78	\$	169
Restricted cash (Note 1)	Ψ	147	Ψ	147
Investment in trading securities (Note 1)		17/		1,421
Accounts receivable, net of allowance of \$71 and \$75, respectively (Note 1)		1,489		1,453
Income taxes refundable		19		19
Inventory (Note 1)		132		165
Prepaid expenses		269		444
Other current assets		76		90
Total current assets		2,210		3,908
		, -		- ,
Property and equipment, net of accumulated depreciation of \$3,855 and \$3,325,				
respectively (Note 1)		1,709		2,102
Investment in AFC (Note 2)		6,958		7,129
Other assets		145		414
	\$	11,022	\$	13,553
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)				
LIABILITIES				
Current maturities of long term obligations (Notes 3 and 4)	\$	1,000	\$	1,123
Accounts payable		2,314		1,220
Deferred revenue (Note 1)		1,324		1,552
Self-insurance claims (Note 5)		142		172
Other liabilities		885		1,324
Total current liabilities		5,665		5,391
Long term obligations (Notes 3 and 4)		3,953		13,373
Convertible promissory note (Note 4)		-		2,825
Accrued income taxes, long term		628		610
Redeemable common stock - issued 2,500,000 shares (Note 4)		3,215		-
		13,461		22,199
COLOUTE (TINTE AND CONTRICTINGUES (V 5)				
COMMITMENTS AND CONTINGENCIES (Note 5)		-		-
STOCKHOLDERS' EQUITY (DEFICIT)				
Preferred stock		-		-
Common stock - \$.05 par value, authorized 50,000,000 shares, issued 37,449,589 and		1 070		1.007
39,949,589 shares, respectively (Note 4)		1,872		1,997
Additional paid-in capital Retained deficit		175,780		175,537
Retained deficit		(160,274)		(164,076)

Deferred compensation	-	(18)
Treasury stock, at cost, 26,863,725 and 29,938,725 shares, respectively	(19,817)	(22,086)
Total stockholders' equity (deficit)	(2,439)	(8,646)
	\$ 11,022	\$ 13,553

See accompanying notes to condensed consolidated financial statements.

## iDNA, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (in thousands, except per share data) (unaudited)

	Three Months Ended October 31, 2008 2007				Nine Mont Octobe 2008		
Revenues (Note 1)	\$ 2,375	\$	5,070	\$	10,024	\$	11,494
Cost of revenues (Note 1)	1,926		2,501		6,822		7,067
Gross profit	449		2,569		3,202		4,427
Selling, general and administrative	1,769		2,390		5,933		7,073
Income (loss) from operations	(1,320)		179		(2,731)		(2,646)
Other income (expense):	215		140		400		40.4
Income from AFC investment (Note 2)	215		148		429		484
Interest income Interest expense (Note 3)	(258)		(59)		(783)		(172)
Interest expense abatement (Note 4)	(236)		(37)		156		(172)
Gain on restructuring of debt (Note 4)	_		_		9,026		_
Income (loss) from continuing operations before income taxes	(1,363)		269		6,100		(2,330)
Benefit (provision) for income taxes	(6)		(14)		(18)		(18)
Income (loss) from continuing operations	(1,369)		255		6,082		(2,348)
Income from discontinued operations, net of tax	-		-		2		8
Net income (loss)	(1,369)		255		6,084		(2,340)
Accretion of discount on redeemable common stock (Note 4)	94		-		94		-
Net income (loss) applicable to common stock	\$ (1,463)	\$	255	\$	5,990	\$	(2,340)
Basic and diluted income (loss) per share							
Continuing operations	\$ (.13)	\$	.03	\$	.58	\$	(.24)
Discontinued operations	-		-		-		-
Net income (loss) per share	\$ (.13)	\$	.03	\$	.58	\$	(.24)
Weighted average number of shares outstanding Basic and diluted	10,586		9,955		10,410		9,924

See accompanying notes to condensed consolidated financial statements.

#### iDNA, Inc. and Subsidiaries

Condensed Consolidated Statement of Stockholders' Equity (Deficit) and Comprehensive Income (Loss)

Nine Months Ended October 31, 2008

(in thousands, except share data)

(unaudited)

	Preferred Stoc Par Share Value	k Common S	Stock Par Value	Additional Paid-In Capital	Retained Deficit	D Treasur©om Stock E	•		mprehensiv Income (Loss)
Balance at January 31, 2008 Net income	- \$ -	39,949,589	\$ 1,997	\$ 175,537	\$ (164,076) 6,084	\$ (22,086) \$	\$ (18) \$		\$ 6,084
Accretion on redeemable common stock Share-based					(94)			(94)	
compensation expense Treasury stock				118				118	
issued Issuance of common stock	k				(344)	425		81	
from treasury for restructuri debt (Note 4)		(2,500,000)	(125)	125	(1,844)	1,844		-	
Deferred compensation expense							18	18	
Comprehensivincome (loss)	ve								\$ 6,084
Balance at October 31, 2008	- \$ -	37,449,589	\$ 1,872	\$ 175,780	\$ (160,274)	\$ (19,817) \$	<b>5</b> - 5	\$ (2,439)	

See accompanying notes to condensed consolidated financial statements.

## iDNA, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (in thousands) (unaudited)

		Nine Mon	ths	Ended
		Octob	er 3	31,
		2008		2007
Cash flows from operating activities				
Net income (loss)	\$	6,084	\$	(2,340)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating				
activities:				
Gain on restructuring of debt		(9,026)		-
Depreciation and amortization		550		1,233
Non-cash interest		278		-
Income from AFC investment		(429)		(484)
Share-based compensation expense		199		211
Stock issued as compensation for services rendered		-		128
Amortization of deferred compensation expense		18		17
Loss on disposal of assets		-		10
Changes in operating assets and liabilities:				
Accounts receivable		(36)		(680)
Accrued income tax/refundable		18		(17)
Accounts payable		1,094		201
Deferred revenue		(228)		882
Self insurance claims		(30)		_
Other operating assets and liabilities, net		(73)		94
Net cash used in operating activities		(1,581)		(745)
1 0				
Cash flows from investing activities:				
Proceeds from AFC distributions		600		750
Proceeds from sale of marketable securities		1,421		_
Purchase of other property and equipment		(157)		(97)
Net cash provided by investing activities		1,864		653
j č		,		
Cash flows from financing activities:				
Proceeds from issuance of a promissory note		100		_
Proceeds from exercise of stock options		_		14
Payments of loan origination fees		(43)		_
Payments on debt, notes payable and capital lease		(431)		(179)
Net cash used in financing activities		(374)		(165)
		(0,1)		(100)
Increase (decrease) in cash and cash equivalents		(91)		(257)
Cash and cash equivalents at beginning of period		169		548
Cash and cash equivalents at end of period	\$	78	\$	291
	4	. 3	+	
Supplemental disclosures of cash flow information:				
Interest paid	\$	225	\$	175
1	-		+	

Income taxes paid \$ - \$ 17

See accompanying notes to condensed consolidated financial statements

#### Note 1 – Basis of Presentation and Significant Accounting Policies

#### General

The accompanying unaudited condensed consolidated financial statements include the accounts of iDNA, Inc. and its subsidiaries ("iDNA"). iDNA's operations are comprised of three principal reportable segments: (i) strategic communications services, (ii) information services and (iii) entertainment. iDNA manages each segment separately as a consequence of different marketing, service requirements and technology strategies (see Note 6).

The strategic communications services segment provides content development via the design, development and production of media, collateral material, logistics, support and/or broadcast services for presentations at corporate and institutional events, meetings, training seminars and symposiums. The presentations may be live at single or multi-site venues and can include video conferencing, satellite broadcasting and webcasting or the presentations may be provided via on-demand access via internet websites, DVD or video tape.

The information services segment utilizes custom wireless communication technology and proprietary software to facilitate client audience interaction, participation and polling to collect, exchange and/or analyze data and information in real-time during a meeting or event. The wireless communication services are available as a turn-key service provided by iDNA during a scheduled meeting or event or alternatively, a client can purchase from iDNA the required electronic components and related proprietary software to administer its needs independently.

As a consequence of iDNA's investment in the Angelika Film Centers, LLC ("AFC"), iDNA operates in the movie exhibition and entertainment industry (see Note 2).

The accompanying consolidated financial statements have been prepared assuming that iDNA will continue as a going concern. iDNA has incurred recurring losses from continuing operations through Fiscal 2008 and has negative working capital at October 31, 2008. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should iDNA be unable to continue as a going concern. iDNA's continuation as a going concern is dependent upon its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional equity or debt financing or refinancing as may be required, increase revenues and reduce costs ultimately to establish profitable operations or through monetizing or the sale of assets. If iDNA is unable to complete its financing requirements or achieve revenue as projected, it will then modify its expenditures and plan of operations to coincide with the actual financing completed and/or actual operating revenues. There are no assurances, however, with respect to the future success of these plans.

The financial statements are unaudited but in the opinion of management, reflect all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of iDNA's consolidated financial position, results of operations, stockholders' equity and comprehensive loss, and cash flows for the periods presented.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial statements and with the rules of the Securities and Exchange Commission applicable to interim financial statements and therefore do not include all disclosures that might normally be required for financial statements prepared in accordance with generally accepted accounting principles.

The preparation of financial statements and the accompanying notes thereto, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the respective reporting periods. Examples include the provision for bad debt, useful lives of property and equipment and intangible assets, impairment of property and equipment and intangible assets, deferred income taxes, self insurance claims and assumptions related to equity-based compensation. Actual results could differ from those estimates.

The accompanying unaudited condensed consolidated financial statements have not been reviewed by iDNA's Independent Registered Public Accounting Firm due to independence constraints resulting from an accumulation of unpaid fees. iDNA is currently working with its auditors to establish a mutually acceptable payment program and upon agreement, the auditors will perform a review and iDNA will amend this current report.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with iDNA's consolidated financial statements, including the notes thereto, appearing in iDNA's Annual Report on Form 10-K for the year ended January 31, 2008. The results of operations for the three months and nine months ended October 31, 2008 are not necessarily indicative of operating results that may be achieved over the course of the full year.

iDNA uses a January 31 year-end for financial reporting purposes. References herein to the term "Fiscal 2009" shall mean iDNA's fiscal year ending January 31, 2009 and references to other "Fiscal" years shall mean the year that ended (or ends, as the case may be) on January 31 of the year indicated. The term the "Company" or "iDNA" as used herein refers to iDNA, Inc. together with its consolidated subsidiaries unless the context otherwise requires.

#### **Investments in Trading Securities**

iDNA's investment in trading securities was comprised of an investment in a mutual fund which invests in highly liquid, AAA fixed income securities. iDNA's investment in trading securities was carried at fair market value at January 31, 2008. Unrealized gains or losses on trading securities are credited or charged to operations. Interest and dividends earned on the investment are recorded as interest income.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

#### Revenues

iDNA's revenues are earned within short time periods, generally less than one week. iDNA recognizes revenue from its strategic communications segment, including the video production, video editing, meeting services and broadcast satellite or webcast services, and its information services segment when the services are complete and delivered or all technical services have been rendered. Deposits and other prepayments are recorded as deferred revenue until revenue is recognized. iDNA does not have licensing or other arrangements that result in additional revenues following the delivery of the video or a broadcast. Costs accumulated in the production of the video, meeting services or broadcasts are deferred until the sale and delivery are complete. Deferred production costs of \$76,000 and \$90,000, respectively, are reported as other current assets at October 31, 2008 and January 31, 2008.

iDNA recognizes revenue from the sale of electronic equipment, proprietary software and related components at the time of shipment. Deposits and other prepayments received prior to shipment are recorded as deferred revenue until the electronic equipment and related software are shipped. iDNA has licensing and technical support arrangements for future software enhancements and upgrades for technical support for previously delivered electronic equipment. Revenues derived from licensing and technical support are recognized over the term of the licensing and technical support period, which generally are sold in increments of one year of coverage. For the three months ended October 31, 2008 and 2007, electronic equipment sales were \$420,000 and \$560,000, respectively. For the nine months ended October 31, 2008 and 2007, electronic equipment sales were \$1.2 million and \$1.6 million, respectively.

#### Cost of Revenues

Cost of revenues consists of direct expenses specifically associated with client service revenues. The cost of revenues includes direct salaries and benefits, purchased products or services for clients, web hosting, support services, shipping and delivery costs.

#### Research and Development Costs

Research and development costs are comprised principally of personnel costs incurred for enhancements, modifications, updates, service and support expenditures for iDNA's proprietary software. Research and development costs are charged to operations as incurred and are included as a component of costs of revenues. iDNA charged \$82,000 and \$96,000, respectively, to research and development expense for the three months ended October 31, 2008 and 2007. iDNA charged \$297,000 and \$305,000, respectively, to research and development expense for the nine months ended October 31, 2008 and 2007.

#### Restricted Cash

In June 2006, iDNA obtained a letter of credit in an amount of \$147,000 that was issued in favor of the landlord of iDNA's new New York headquarters. The letter of credit is collateralized by an interest bearing money market account in the same amount. Therefore, \$147,000 is classified as restricted cash as of October 31, 2008 and January 31, 2008.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

#### Accounts Receivable

Accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is iDNA's best estimate of the amount of probable credit losses in iDNA's existing accounts receivable. iDNA determines the allowance based on analysis of historical bad debts, client concentrations, client credit-worthiness and current economic trends. iDNA reviews its allowance for doubtful accounts quarterly. Past-due balances over 90 days and specified other balances are reviewed individually for collectability. All other balances are reviewed on an aggregate basis. Account balances are written off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. iDNA does not have any off-balance sheet credit exposure related to its clients.

#### Inventory

Inventory is comprised principally of electronic equipment and related components held for sale to clients. Inventory is valued at the lower of cost or market using the first-in – first-out inventory cost method.

#### Property and Equipment

Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from eighteen months to ten years. Leasehold improvements are amortized over the shorter of the lease term or the estimated useful lives of the related improvements.

#### Goodwill and Other Intangible Assets

Intangible assets with indefinite lives, including goodwill through January 31, 2008, are not subject to amortization but are subject to testing for impairment at least annually or whenever there is an impairment indicator (see below).

#### Valuation of Long-Lived Assets

iDNA reviews the carrying value of its long-lived assets (other than goodwill) whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. When indicators of impairment exist, iDNA determines whether the estimated undiscounted sum of the future cash flows of such assets is less than their carrying amounts. If less, an impairment loss is recognized in the amount, if any, by which the carrying amount of such assets exceeds their respective fair values. The determination of fair value is based on quoted market prices in active markets, if available, or independent appraisals; sales price negotiations; or projected future cash flows discounted at a rate determined by management to be commensurate with iDNA's business risk. The estimation of fair value utilizing discounted forecasted cash flows includes significant judgments regarding assumptions of revenue, operating and marketing costs; selling and administrative expenses; interest rates; property and equipment additions and retirements; industry competition; and general economic and business conditions, among other factors.

iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

At January 31, 2008, the goodwill for each of iDNA's business segments (information services and strategic communications services) was tested for impairment. As a consequence of the testing, iDNA determined that the carrying value of both its information services and its strategic communications services business segments exceeded their fair value, which was estimated based upon the present value of each reporting units expected future cash flows. As a consequence, iDNA charged to operations an aggregate of \$8.0 million for the estimated impairment of goodwill and other intangible assets relating to (i) its information services segment in the amount of \$5.9 million, and (ii) strategic communication services segment in the amount of \$2.1 million, respectively, resulting in the reduction of the carrying value of all goodwill and other intangible assets to zero. Prior to the impairment charge during the fourth quarter of Fiscal 2008, iDNA charged to operations \$202,000 and \$607,000, respectively, for the amortization of these intangibles for the three months and nine months ended October 31, 2007.

#### Income Taxes

Deferred income taxes are provided for all temporary differences between the book and tax basis of assets and liabilities. Deferred income taxes are adjusted to reflect new tax rates when they are enacted into law. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recognized if it is anticipated that some or all of a net deferred tax asset may not be realized.

In February 2007, iDNA adopted the provisions of the Financial Accounting Standards Board ("FASB") Interpretation No. 48, Accounting for Uncertainty in Income Taxes ("FIN 48"), an interpretation of FASB Statement No. 109, Accounting for Income Taxes. FIN 48 prescribes a recognition threshold and measurement attribute for the financial recognition and measurement of a tax position taken or expected to be taken on a tax return. The interpretation requires that iDNA recognize the impact of a tax position in the financial statements if that position is more likely than not of being sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition classification, interest and penalties, accounting in interim periods and disclosure.

In accordance with the provisions of FIN 48, upon its adoption as of February 1, 2007, iDNA recorded an adjustment to retained deficit of \$329,000, inclusive of interest, to reflect potential liabilities for iDNA's uncertain tax positions, inclusive of interest. iDNA recognizes interest and penalties associated with uncertain tax positions as a component of tax expense (benefit). For the three months and nine months ended October 31, 2008, iDNA charged to operations \$6,000 and \$18,000, respectively, for income taxes.

As of January 31, 2008 iDNA has federal net operating loss carryforwards of \$91.5 million of which approximately \$24.5 million is estimated to expire due to the limitations described below. As a consequence, iDNA's remaining federal net operating loss carryforwards of \$67.0 million may be used to reduce future taxable income. Largely as a consequence of these operating loss carryforwards, iDNA reported a net deferred tax asset of \$29.0 million and an offsetting valuation allowance of \$29.0 million since iDNA is unable to determine, at this time, that it more likely than not will generate future taxable income against which the net operating loss could be applied.

iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

Effective November 3, 2000, iDNA repurchased shares of its common stock, \$0.05 par value, ("Common Stock") and underwent a "change in ownership" as defined for the purposes of Sections 382 and 383 of the Internal Revenue Code. As a consequence of this "change in ownership", the use of net operating loss carryforwards totaling \$61.0 million incurred prior to November 3, 2000 ("pre-change losses") will be subject to significant annual limitation. Based upon an evaluation of the tax position regarding the Section 382 limitation on the pre-change losses, iDNA has determined that \$24.5 million of these pre-change losses may expire unused.

#### **Stock-Based Compensation**

Effective February 1, 2006, iDNA adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 123R (revised 2004), Share-Based Payment ("SFAS No. 123(R)"), which replaced SFAS No. 123, Accounting for Stock-Based Compensation ("SFAS No. 123"), and superseded APB Opinion No. 25, Accounting for Stock Issued to Employees. SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values beginning with the first interim or annual period after December 15, 2005. iDNA elected the prospective method of adopting SFAS No. 123(R) which requires that compensation expense be recorded over the remaining periods for what would have been the remaining fair value under SFAS No. 123 of all unvested stock options and restricted stock at the beginning of the first quarter of adoption. The compensation costs for that portion of awards is based on the grant-date fair value of the awards as calculated for pro forma disclosures under SFAS No. 123. iDNA charged to operations \$37,000 and \$60,000, respectively, for share-based compensation for the three months ended October 31, 2008 and 2007. iDNA charged to operations \$199,000 and \$211,000, respectively, for share-based compensation for the nine months ended October 31, 2008 and 2007.

#### Earnings Per Share

Basic earnings (loss) per share is computed by dividing net income (loss) by the weighted-average number of shares of Common Stock, exclusive of Common Stock subject to redemption (see Note 4), outstanding for the period. Dilutive earnings per share for all periods presented is the same as basic earnings per share due to (i) the inclusion of common stock, in the form of stock options and warrants ("Common Stock Equivalents"), would have an anti-dilutive effect on income (loss) per share for the three months and nine months ended October 31, 2008 and 2007 or (ii) there were no Common Stock Equivalents for the respective period. For the three months ended October 31, 2008 and 2007, there were no Common Stock Equivalents excluded from the earnings per share computation due to their dilutive effect. For the nine months ended October 31, 2008 and 2007, there were 0 and 39,711 Common Stock Equivalents, respectively, excluded from the earnings per share computation due to their dilutive effect.

#### Non-cash Financing Activities

In July 2008, iDNA issued 2.5 million shares of Common Stock in exchange for the repayment of \$375,000 of aggregate principal amount of the Amended Promissory Notes (defined below, see Note 4).

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

#### **New Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 157, Fair Value Measurement ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with Generally Accepted Accounting Principles ("GAAP"), and expands disclosures about fair value measurements. The provisions of SFAS No. 157 are effective for fiscal years beginning after November 15, 2007. The FASB agreed to a one-year deferral of the effective date for non-financial assets and liabilities that are recognized or disclosed at fair value on a non-recurring basis. The application of this pronouncement did not have a material impact on iDNA's reported consolidated financial position or results of operations.

In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS No. 159"). SFAS No. 159 allows entities the option to measure eligible financial instruments at fair value as of specified dates. Such election, which may be applied on an instrument by instrument basis, is typically irrevocable once elected. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The adoption of this pronouncement did not have a material impact on iDNA's reported consolidated financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141-R, Business Combinations. SFAS No. 141-R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The objective of SFAS No. 141-R is to improve the relevance, representational faithfulness and comparability of the information that a reporting entity provides in its financial reports about a business combination. SFAS No. 141-R changes the requirements for an acquirer's recognition and measurement of the assets acquired and the liabilities assumed in a business combination. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interest in Consolidated Financial Statements – an amendment to ARB No.51. SFAS No. 160 requires that (i) noncontrolling (minority) interests be reported as a component of shareholders' equity, (ii) net income attributable to the parent and to the noncontrolling interest be separately identified in the consolidated statement of operations, (iii) changes in a parent's ownership interest while the parent retains its controlling interest be accounted for as equity transactions, (iv) any retained noncontrolling equity investment upon the deconsolidation of a subsidiary be initially measured at fair value, and (v) sufficient disclosures are provided that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS No.160 is effective for annual periods beginning after December 15, 2008. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation and Significant Accounting Policies - continued

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS 161"). SFAS 161 enhances disclosure requirements for derivative instruments in order to provide users of financial statements with an enhanced understanding of (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedged items are accounted for under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" and its related interpretations, and (iii) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. SFAS 161 is to be applied prospectively for the first annual reporting period beginning on or after November 15, 2008. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

#### FASB Staff Position 142-3

In April 2008, the FASB issued FASB Staff Position 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"). FSP 142-3 is to be applied prospectively for fiscal years beginning after December 15, 2008. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

#### Reclassifications

Certain Fiscal 2008 amounts have been reclassified to conform with Fiscal 2009 presentations.

#### Note 2 – Investment in AFC

On April 5, 2000, iDNA, through its wholly owned subsidiary National Cinemas, Inc., acquired a 50% membership interest in AFC. AFC is the owner and operator of the Angelika Film Centers, which is a multiplex cinema and café complex in the Soho District of Manhattan in New York City.

AFC is currently owned 50% by iDNA and 50% by Reading International, Inc. ("Reading"). The articles and bylaws of AFC provide that for all matters subject to a vote of the members, a majority is required, except that in the event of a tie vote, the Chairman of Reading shall cast the deciding vote.

iDNA uses the equity method to account for its investment in AFC. AFC uses a December 31 year-end for financial reporting purposes. iDNA reports on a January 31 year-end, and for its fiscal quarters ending April 30, July 31, October 31 and January 31 records its pro-rata share of AFC's earnings on the basis of AFC's fiscal quarters ending March 31, June 30, September 30 and December 31, respectively. For the three months ended October 31, 2008 and 2007, iDNA recorded income of \$215,000 and \$148,000, respectively, representing its share of AFC's net income. For the nine months ended October 31, 2008 and 2007, iDNA recorded income of \$429,000 and \$484,000, respectively, representing its share of AFC's net income.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

#### Note 2 – Investment in AFC – continued

Summarized income statement data for AFC for the three months and nine months ended September 30, 2008 and 2007, respectively, is as follows (in thousands):

	Three Mor Septem 2008	 		Nine Months End September 30, 2008 20	
Revenues	\$ 1,922	\$ 1,408	\$ 4,812	\$	4,696
Operating costs	1,271	895	3,286		3,053
Depreciation and amortization	201	195	604		585
General and administrative expenses	20	22	64		90
	1,492	1,112	3,954		3,728
Net income	\$ 430	\$ 296	\$ 858	\$	968
iDNA's proportionate share of net income	\$ 215	\$ 148	\$ 429	\$	484

#### Note 3 – Current and Long Term Obligations

On November 21, 2007, iDNA, via its wholly owned subsidiary, iDNA Cinema Holdings, Inc. ("Holdings"), consummated a Master Loan and Security Agreement (the "Loan Agreement") with Silar Advisors, L.P. ("Silar"), as Lender and Administrative, Payment and Collateral Agent, pursuant to which Silar provided a term loan in an aggregate principal amount of \$4.25 million (the "Term Loan") to Holdings (the "Term Loan Financing"). Interest accrues on the Term Loan at a per annum rate equal to the variable annual rate of interest designated from time to time by Citibank N.A. as its "prime rate," plus 4%, or, if greater, 12.25%, and is payable by Holdings on a quarterly basis. At October 31, 2008, the "prime rate" was 4.0%. The Term Loan matures on November 20, 2009 unless extended for one year at the option of Holdings, upon written notice provided to Silar between fifteen (15) and forty-five (45) days prior to the Maturity Date, provided that no default is then ongoing and that Holdings is then in compliance with its financial covenants under the Loan Agreement. At October 31, 2008, Holdings and iDNA were in compliance with the financial covenants under the Loan Agreement. At October 31, 2008, the principal balance of the Term Loan was \$3.9 million.

Holdings' obligations under the Term Loan are secured by a pledge of all of Holdings' assets, including all of the outstanding shares of National Cinemas, Inc. ("NCI"), which owns a 50% membership interest in AFC. The Term Loan is also guaranteed by (i) iDNA (with such guaranty being secured by a pledge of substantially all of iDNA's assets, other than the shares of its operating subsidiaries) and (ii) NCI (with such guaranty being secured by a pledge of substantially all of NCI's assets, other than its 50% membership interest in AFC).

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

#### Note 3 – Current and Long Term Obligations – continued

In connection with the consummation of the Term Loan, as required by the Loan Agreement, iDNA issued warrants to Silar and a consultant (the "Warrants") to purchase 1.5 million and 60,000 shares, respectively, of iDNA's Common Stock at an exercise price of \$0.27 per share. The number of shares issuable upon exercise of the Warrants is subject to customary adjustment in the event of a stock dividend, stock split, reverse stock split or similar event and is furthermore subject to a weighted-average antidilution protection in the event that iDNA issues additional shares of Common Stock for consideration less than the existing exercise price under the Warrants. Additionally, pursuant to the Warrants, the holder thereof has been granted (subject to certain conditions, including the reimbursement of iDNA's costs) three demand registration rights for the underlying shares of Common Stock, as well as unlimited piggyback registration rights for such shares of Common Stock. The fair value of the Warrants at the date of grant was \$339,000. At October 31, 2008, the unamortized fair value of the Warrants issued in the amount of \$198,000 was recorded as a reduction of the principal on the Term Loan. iDNA charges to interest expense the fair value of the Warrants over the expected three year term of the Term Loan. For the three months and nine months ended October 31, 2008, iDNA charged to interest expense \$33,000 and \$107,000, respectively, for the fair value of the Warrants.

On January 31, 2008, ARS consummated an auto loan with a financing institution for the purchase of a delivery van in the principal amount of \$24,000. The auto loan is repayable in monthly installments of \$755 with the last payment due February 2011. The auto loan bears interest at the rate of 9.0% and is collateralized by the van purchased with the proceeds from the loan. At October 31, 2008, the principal balance of the auto loan was \$20,000.

In October 2008, iDNA consummated a loan agreement and issued a promissory note to a director of iDNA in an aggregate principal amount of \$100,000 (the "Promissory Note"). Interest accrues on the Promissory Note at a per annum rate of, 12.25%, and is payable by iDNA on a monthly basis. The Promissory Note matures on March 1, 2010. The proceeds from the loan were used for working capital purposes.

As a consequence of iDNA's acquisition of OTI effective November 18, 2005, iDNA issued to Flexner Wheatley & Associates ("FWA") and MeetingNet Interactive, Inc. ("MeetingNet") promissory notes in an aggregate principal amount of \$1.5 million (the "OTI Promissory Notes"). The OTI Promissory Notes bear interest at 5% per annum and are repayable in quarterly installments according to a formula based upon the future cash flows realized from OTI's operations. iDNA's obligations under the OTI Promissory Notes are secured by the membership interests of OTI. At October 31, 2008, iDNA had outstanding principal obligations under the terms of the OTI Promissory Notes of \$855,000 and accrued interest obligations of \$12,000.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

#### Note 3 – Current and Long Term Obligations – continued

As of January 31, 2008, OTI did not meet certain minimum financial performance criterion and, as a consequence, (i) iDNA retained an option to reduce the purchase price in an amount estimated between \$206,000 and \$412,000 and (ii) for the three months and nine months ended October 31, 2008 no interest was incurred under the OTI Promissory Notes. iDNA has not exercised its option to reduce the purchase price for its acquisition of OTI as of December 19, 2008 and no adjustment to the OTI Promissory Notes was recorded at October 31, 2008. Prospectively, interest may accrue pursuant to the terms of the OTI Promissory Notes once the minimum operating cash flow thresholds are achieved.

As a consequence of iDNA's acquisition of OMI Business Communications, Inc. ("OMI") effective April 1, 2003, iDNA assumed a \$402,000 loan guaranteed by the U.S. Small Business Administration (the "SBA Loan"). At October 31, 2008, the remaining balance of the SBA Loan of \$278,000 is repayable in monthly installments of \$3,309 with the last payment due in April 2017. The SBA Loan bears interest at the rate of 4% per annum. OMI's obligations under the SBA Loan are collateralized by substantially all of OMI's assets and the personal guarantee of Mr. Dean Thompson, President of OMI.

In September 2006, OMI consummated equipment financing in the form of a capital lease with a financing institution to acquire \$102,000 in various digital media production and editing equipment. The capital lease bears an implied interest rate of 10% and is payable in monthly installments with the last payment due in July 2009. At October 31, 2008, the remaining balance due under the capital lease was \$27,000. The accumulated depreciation for the underlying equipment pursuant to the capital lease was \$82,000 and \$48,000, respectively, at October 31, 2008 and January 31, 2008.

The components of long term obligations at October 31, 2008 are as follows (in thousands):

	Aı	nounts
Auto loan	\$	19
Capital leases		27
Promissory note		100
SBA loan		278
Term Loan		3,674
OTI promissory notes		855
		4,953
Less current maturities		(1,000)
Long-term obligations	\$	3,953

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 3 – Current and Long Term Obligations – continued

iDNA's current maturities and long term obligations at October 31, 2008 are as follows (in thousands):

	Am	ounts
2009	\$	1,002
2010		1,389
2011		2,475
2012		32
2013		32
Thereafter		124
		5,054
Less - unamortized debt discount		(198)
Less - capital lease interest		(3)
_	\$	4,853

Note 4 – Gain on Restructuring of Debt and Issuance of Shares of Common Stock Subject to Redemption

Effective as of July 3, 2008, iDNA entered into a Reduction of Purchase Price Agreement (the "Reduction Agreement") with Steven Campus, president of the Campus Group (defined below), the Campus Family 2000 Trust (the "Family Trust") and the Trust Established Under the Will of Nancy Campus (the "Shelter Trust" and, collectively with the Family Trust, the "Trusts" and each a "Trust"). (The Trusts and Steven Campus are herein referred to collectively as the "Stockholders" and each as a "Stockholder").

Pursuant to and as provided in that certain Stock Purchase Agreement dated July 31, 2003 between iDNA and the Stockholders, iDNA acquired from the Stockholders all of the issued and outstanding shares of capital stock of each of (i) Campus Group Companies, Inc. ("CGCI"), (ii) Multi-Video Services, Inc. ("Multi-Video"), (iii) Interactive Conferencing Network, Inc. ("Interactive") and (iv) Audience Response Systems, Inc. ("ARSI" and, collectively with CGCI, Multi-Video, Interactive and ARSI, the "Campus Group"). In consideration for the shares of the Campus Group so acquired, iDNA (i) made a cash payment to the Stockholders and (ii) issued to the Stockholders certain promissory notes in an aggregate principal amount of \$9.9 million and a convertible promissory note in the principal amount of \$2.8 million (collectively, the "Promissory Notes") (the cash amount and Promissory Notes collectively, the "Purchase Price"). At July 2, 2008, iDNA had outstanding principal obligations under the terms of the Promissory Notes of \$12.1 million and accrued interest of \$156,000.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 4 – Gain on Restructuring of Debt and Issuance of Shares of Common Stock Subject to Redemption - continued

Pursuant to the Reduction Agreement, iDNA and the Stockholders agreed, among other matters, that the Purchase Price was reduced to a remaining balance of three hundred seventy-five thousand dollars (\$375,000) (the "Purchase Price Balance"). The parties further agreed that, inasmuch as the Promissory Notes were intended to represent iDNA's obligation to pay the unpaid portion of the Purchase Price, the aggregate outstanding amount of the Promissory Notes was reduced from an aggregate of \$12.1 million to an amount equal to the Purchase Price Balance. The Promissory Notes were modified and amended so that the outstanding principal amounts due thereunder were reduced to an aggregate of \$375,000. (The Promissory Notes, as modified and amended pursuant to the Reduction Agreement, are hereinafter referred to as the "Amended Promissory Notes.")

Furthermore, pursuant to the Reduction Agreement, in July 2008 the Stockholders surrendered and delivered to iDNA each and all of the Amended Promissory Notes, marked cancelled, and iDNA, in full payment, discharge and satisfaction of the Amended Promissory Notes, issued to the Stockholders an aggregate of two million five hundred thousand (2,500,000) shares of iDNA's common stock, \$0.05 par value per share (the "Issued Shares"), such Issued Shares to be allocated proportionally among the Stockholders. iDNA and the Stockholders agreed that upon the issuance of the Issued Shares to the Stockholders, the Purchase Price Balance shall be paid, discharged and satisfied in full, and no additional amount (whether pursuant to the Promissory Notes or otherwise) shall be payable by iDNA on account of or with respect to the Purchase Price.

In addition, subject to the terms and conditions set forth in the Reduction Agreement, iDNA (i) assumed certain obligations to redeem or repurchase from the Stockholders their Issued Shares and (ii) granted to the Stockholders certain rights to sell (or "put") the Issued Shares to iDNA. iDNA is required to semi-annually offer to redeem certain Issued Shares from the Stockholders at the rate of \$2.00 per share for a maximum total redemption payment equal to the excess (if any) of certain minimum operating cash flow thresholds of the Campus Group for the period from August 1, 2008 through July 31, 2013. At any time, the Stockholders are free to (i) accept or decline iDNA's offer to redeem or repurchase the Issued Shares and (ii) sell, redeem, transfer or otherwise dispose of the Issued Shares to third parties. (All shares redeemed by iDNA, or sold, transferred or otherwise disposed of to third parties are hereinafter referred to as "Excluded Shares".)

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 4 – Gain on Restructuring of Debt and Issuance of Shares of Common Stock Subject to Redemption - continued

Pursuant to the Reduction Agreement, iDNA also granted to the Stockholders the right, subject to certain criteria, to sell (or "put") to iDNA, and require iDNA to purchase from the Stockholders, any or all of the Issued Shares (exclusive of all Excluded Shares) at the rate of \$2.00 per share during the period October 31, 2013 through November 15, 2013 (the "Put Right"). However, the Put Right shall not be exercisable if one or more of the Stockholders shall have received (or be deemed to have received) aggregate consideration of at least five million dollars (\$5,000,000) on account of or with respect to the sale, transfer, redemption or other disposition of some or all of the Issued Shares. At July 31, 2008, iDNA recorded a \$3.1 million obligation representing the fair value of the future redemption obligation for the Issued Shares (exclusive of all Excluded Shares). The following sets forth the changes in the redemption obligation for the three months ended October 31, 2008 (in thousands):

	Shares	Amour	nt
Issuance of redeemable Common Stock for			
restructuring of debt	2,500,000	\$	3,121
Accretion of discount to redemption price			94
Balance at October 31, 2008	2,500,000	\$	3,215

In order to secure its obligations to the Stockholders under the Reduction Agreement, iDNA has (i) pledged to the Stockholders all of iDNA's right, title and interest in and to all of the capital stock of the Campus Group held by iDNA and (ii) caused the Campus Group to guaranty such obligations, with such guaranty to be secured by the assets of the Campus Group.

In addition, pursuant to the Reduction Agreement, Mr. Campus, the Campus Group and iDNA are entering into an employment agreement (the "Employment Agreement") under which Mr. Campus shall serve as President of the Campus Group until the earliest to occur of (i) the redemption of all Issued Shares (exclusive of any Excluded Shares) or (ii) the lapse of the Put Right. Mr. Campus is entitled to base compensation of \$100,000 per year and standard employment benefits pursuant to the Campus Group's employment benefits program offered to all personnel from time-to-time.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

Note 4 – Gain on Restructuring of Debt and Issuance of Shares of Common Stock Subject to Redemption – continued

As a consequence of the various terms of the Reduction Agreement, iDNA (i) realized a gain of \$9.0 million for the restructuring of debt, (ii) recorded a \$3.1 million obligation for the fair value of the redemption obligation for the Issued Shares and (iii) realized the abatement of previously accrued interest of \$156,000 for the nine months ended October 31, 2008. Prospectively, the fair value of the redemption obligation is subject to adjustment each reporting period as a consequence of changes, if any, to (i) the number of Issued Shares (exclusive of all Excluded Shares) held by the Stockholders at the end of a period, (ii) actual redemption accepted or declined, by the Stockholders and/or (iii) sales of Issued Shares to third parties.

#### Note 5 – Commitments and Contingencies

Self-Insurance Reserves for Property Damage and Personal Injury Claims

iDNA, under the names Agency Rent-A-Car, Inc. ("ARAC"), Altra Auto Rental and Automate Auto Rental, previously engaged in the rental of automobiles on a short-term basis, principally to the insurance replacement market. In Fiscal 1996, iDNA disposed of its rental fleet business through the sale of certain assets and through certain leases to a national car rental company. All liabilities related to the discontinued rental business, principally self-insurance claims, were retained by ARAC.

iDNA is subject to certain self-insurance claims and litigation expenses relating to its discontinued automobile rental operations. iDNA's management estimates the required self-insurance liability based upon specific identification of the known matters subject to future claims, the nature of the claim and the estimated costs to be incurred. These estimates include, but are not limited to, ARAC's historical loss experience and projected loss factors. The required self-insurance liability is subject to adjustment in the future based upon changes in the nature of the remaining claims or the ultimate cost. As a consequence of iDNA's sale of its automobile rental operations in 1995, iDNA believes that all incurred claims have been reported to ARAC and that there are no longer any incurred but not yet reported claims to be received by ARAC. iDNA's self-insurance liability at October 31, 2008 and January 31, 2008 was \$142,000 and \$172,000, respectively.

#### Other Litigation

In the normal course of its business, iDNA is periodically named as defendant in legal proceedings. It is the policy of iDNA to vigorously defend litigation and/or enter into settlements of claims where management deems appropriate. In the opinion of management, the amount of ultimate liability with respect to any current actions, if any, is unlikely to materially affect iDNA's financial position, results of operations or liquidity.

## iDNA, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

#### Note 6 – Segment Information

iDNA's operations are comprised of three principal reportable segments: (i) strategic communications services, (ii) information services and (iii) entertainment. iDNA manages each segment separately as a consequence of different marketing, service requirements and technology strategies for the respective segments.

iDNA evaluates the performance of its segments and allocates resources based on revenues and operating income. The table below presents the information about reportable segments for continuing operations used by iDNA's chief operating decision-makers for the three months ended and nine months ended October 31, 2008 and 2007. Prior financial periods have been conformed to the current presentation (in thousands):

				Strategic			Un	distributed				
	Info	rmation	Coı	mmunications			(	Corporate	Inte	rsegment		
	Se	rvices		Services	Ente	ertainment	I	Expenses	Elir	nination		Total
Three Months												
Ended October 31, 2008												
Revenues	\$	1,660	\$	716	\$	-	\$	-	\$	(1)	\$	2,375
Operating income (loss)		(712)		(683)		215		(183)		-		(1,363)
Depreciation and												
amortization expense		103		22		-		11		-		136
Capital expenditures		10		-		-		-		-		10
Three Months												
Ended October 31, 2007												
Revenues	\$	2,432	\$	2,729	\$	-	\$	-	\$	(91)	\$	5,070
Operating income (loss)		47		365		148		(291)		-		269
Depreciation and												
amortization expense		219		177		-		11		-		407
Capital expenditures		9		28		-		2		-		39
Y												
Nine Months Ended October												
31, 2008	Ф	5.045	ф	4.1.40	Ф		ф		ф	(62)	Ф	10.024
Revenues	\$	5,947	\$	4,140	\$	420	\$	7.057	\$	(63)	\$	10,024
Operating income (loss)		(1,293)		(993)		429		7,957		-		6,100
Depreciation and		272		1.45				22				550
amortization expense		373		145		-		32		-		550
Capital expenditures		131		6		-		20		-		157
Nine Months Ended October												
31, 2007												
Revenues	\$	7,074	\$	4,568	\$	-	\$	-	\$	(148)	\$	11,494
Operating income (loss)		(469)		(1,481)		484		(864)		-		(2,330)
Depreciation and												
amortization expense		656		539		-		38		-		1,233
Capital expenditures		48		43		-		6		-		97

Item 2.

## Management's Discussion and Analysis of Financial Condition and Results of Operations

#### General

iDNA, Inc. (the "Company" or "iDNA"), began operations in 1969 and was incorporated in Delaware in 1971. iDNA's operations are comprised of three principal reportable segments: (i) strategic communications services, (ii) information services and (iii) entertainment. iDNA manages each segment separately as a consequence of different marketing, service requirements and technology strategies for the respective segments.

The strategic communications services segment provides content development via the design, development and production of media, collateral material, logistics, support and/or broadcast services for presentations at corporate and institutional events, meetings, training seminars and symposiums. The presentations may be live at single or multi-site venues and can include video conferencing, satellite broadcasting and webcasting, or the presentations may be provided via on-demand access via internet websites, DVD or video tape.

The information services segment utilizes custom wireless communication technology and proprietary software to facilitate client audience interaction, participation and polling to collect, exchange and/or analyze data and information in real-time during a meeting or event. The wireless communication services are available as a turn-key service provided by iDNA during a scheduled meeting or event or alternatively, a client can purchase from iDNA the required electronic components and related proprietary software to administer its needs independently.

As a consequence of iDNA's investment in the Angelika Film Centers, LLC ("AFC"), iDNA operates in the movie exhibition and entertainment industry.

#### **Recent Developments**

Effective as of July 3, 2008, iDNA entered into a Reduction of Purchase Price Agreement (the "Reduction Agreement") with Steven Campus, president of the Campus Group (defined below), the Campus Family 2000 Trust (the "Family Trust") and the Trust Established Under the Will of Nancy Campus (the "Shelter Trust" and, collectively with the Family Trust, the "Trusts" and each a "Trust"). (The Trusts and Steven Campus are herein referred to collectively as the "Stockholders" and each as a "Stockholder").

iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of

Financial Condition and Results of Operations – continued

Pursuant to and as provided in that certain Stock Purchase Agreement dated July 31, 2003 between iDNA and the Stockholders, iDNA acquired from the Stockholders all of the issued and outstanding shares of capital stock of each of (i) Campus Group Companies, Inc. ("CGCI"), (ii) Multi-Video Services, Inc. ("Multi-Video"), (iii) Interactive Conferencing Network, Inc. ("Interactive") and (iv) Audience Response Systems, Inc. ("ARSI" and, collectively with CGCI, Multi-Video, Interactive and ARSI, the "Campus Group"). In consideration for the shares of the Campus Group so acquired, iDNA (i) made a cash payment to the Stockholders and (ii) issued to the Stockholders certain promissory notes in an aggregate principal amount of \$9.9 million and a convertible promissory note in the principal amount of \$2.8 million (collectively, the "Promissory Notes") (the cash amount and Promissory Notes collectively, the "Purchase Price"). At July 2, 2008, iDNA had outstanding principal obligations under the terms of the Promissory Notes of \$12.1 million and accrued interest of \$156,000.

Pursuant to the Reduction Agreement, iDNA and the Stockholders agreed, among other matters, that the Purchase Price was reduced to a remaining balance of three hundred seventy-five thousand dollars (\$375,000) (the "Purchase Price Balance"). The parties further agreed that, inasmuch as the Promissory Notes were intended to represent iDNA's obligation to pay the unpaid portion of the Purchase Price, the aggregate outstanding amount of the Promissory Notes was reduced from an aggregate of \$12.1 million to an amount equal to the Purchase Price Balance. The Promissory Notes were modified and amended so that the outstanding principal amounts due thereunder were reduced to an aggregate of \$375,000. (The Promissory Notes, as modified and amended pursuant to the Reduction Agreement, are hereinafter referred to as the "Amended Promissory Notes.")

Furthermore, pursuant to the Reduction Agreement, in July 2008 the Stockholders surrendered and delivered to iDNA each and all of the Amended Promissory Notes, marked cancelled, and iDNA, in full payment, discharge and satisfaction of the Amended Promissory Notes, issued to the Stockholders an aggregate of two million five hundred thousand (2,500,000) shares of iDNA's common stock, \$0.05 par value per share (the "Issued Shares"), such Issued Shares to be allocated proportionally among the Stockholders. iDNA and the Stockholders agreed that upon the issuance of the Issued Shares to the Stockholders, the Purchase Price Balance shall be paid, discharged and satisfied in full, and no additional amount (whether pursuant to the Promissory Notes or otherwise) shall be payable by iDNA on account of or with respect to the Purchase Price.

iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of

Financial Condition and Results of Operations - continued

In addition, subject to the terms and conditions set forth in the Reduction Agreement, iDNA (i) assumed certain obligations to redeem or repurchase from the Stockholders their Issued Shares and (ii) granted to the Stockholders certain rights to sell (or "put") the Issued Shares to iDNA. iDNA is required to semi-annually offer to redeem certain Issued Shares from the Stockholders at the rate of \$2.00 per share for a maximum total redemption payment equal to the excess (if any) of certain minimum operating cash flow thresholds of the Campus Group for the period from August 1, 2008 through July 31, 2013. At any time, the Stockholders are free to (i) accept or decline iDNA's offer to redeem or repurchase the Issued Shares and (ii) sell, redeem, transfer or otherwise dispose of the Issued Shares to third parties. (All shares redeemed by iDNA, or sold, transferred or otherwise disposed of to third parties are hereinafter referred to as "Excluded Shares".)

Pursuant to the Reduction Agreement, iDNA also granted to the Stockholders the right, subject to certain criteria, to sell (or "put") to iDNA, and require iDNA to purchase from the Stockholders, any or all of the Issued Shares (exclusive of all Excluded Shares) at the rate of \$2.00 per share during the period October 31, 2013 through November 15, 2013 (the "Put Right"). However, the Put Right shall not be exercisable if one or more of the Stockholders shall have received (or be deemed to have received) aggregate consideration of at least five million dollars (\$5,000,000) on account of or with respect to the sale, transfer, redemption or other disposition of some or all of the Issued Shares. iDNA recorded a \$3.1 million obligation as of July 31, 2008 representing the fair value of the future redemption obligation for the Issued Shares (exclusive of all Excluded Shares) and recorded \$94,000 for the accretion of discount to redemption price for the three months ended October 31, 2008.

In order to secure its obligations to the Stockholders under the Reduction Agreement, iDNA has (i) pledged to the Stockholders all of iDNA's right, title and interest in and to all of the capital stock of the Campus Group held by iDNA and (ii) caused the Campus Group to guaranty such obligations, with such guaranty to be secured by the assets of the Campus Group.

In addition, pursuant to the Reduction Agreement, Mr. Campus, the Campus Group and iDNA are entering into an employment agreement (the "Employment Agreement") under which Mr. Campus shall serve as President of the Campus Group until the earliest to occur of (i) the redemption of all Issued Shares (exclusive of any Excluded Shares) or (ii) the lapse of the Put Right. Mr. Campus is entitled to base compensation of \$100,000 per year and standard employment benefits pursuant to the Campus Group's employment benefits program offered to all personnel from time-to-time.

As a consequence of the various terms of the Reduction Agreement, iDNA (i) realized a gain of \$9.0 million for the restructuring of debt, (ii) recorded a \$3.1 million obligation for the fair value of the redemption obligation for the Issued Shares and (iii) realized the abatement of interest of \$156,000 for the nine months ended October 31, 2008. Prospectively, the fair value of the redemption obligation is subject to adjustment each reporting period as a consequence of changes, if any, to (i) the number of Issued Shares (exclusive of all Excluded Shares) held by the Stockholders at the end of a period, (ii) actual redemption accepted or declined, by the Stockholders and/or (iii) sales of Issued Shares to third parties.

iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of

Financial Condition and Results of Operations - continued

#### **Critical Accounting Policies**

The unaudited condensed consolidated financial statements have not been reviewed by iDNA's Independent Registered Public Accounting Firm due to independence constraints resulting from an accumulation of unpaid fees. iDNA is currently working with its auditors to establish a mutually acceptable payment program and upon agreement, the auditors will perform a review and iDNA will amend this current report.

iDNA's consolidated financial statements are prepared in accordance with generally accepted accounting principles, which require iDNA to make estimates and assumptions. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses of iDNA. iDNA's significant accounting policies are described in Note 1 of Notes to Condensed Consolidated Financial Statements included under Item 1 of this Part I (hereinafter, the "Notes"). However, certain accounting policies are deemed "critical", as they require management's highest degree of judgment, estimates and assumptions. These accounting estimates and disclosures have been discussed with the Audit Committee of iDNA's Board of Directors. A discussion of iDNA's critical accounting policies, the judgments and uncertainties affecting their application and the likelihood that materially different amounts would be reported under different conditions or using different assumptions are as follows:

The consolidated financial statements have been prepared assuming that iDNA will continue as a going concern. iDNA has incurred recurring losses from continuing operations through Fiscal 2008 and has negative working capital at October 31, 2008. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should iDNA be unable to continue as a going concern. iDNA's continuation as a going concern is dependent upon its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional equity or debt financing or refinancing as may be required, increase revenues and reduce costs ultimately to establish profitable operations or through monetizing or the sale of assets. If iDNA is unable to complete its financing requirements or achieve revenue as projected, it will then modify its expenditures and plan of operations to coincide with the actual financing completed and/or actual operating revenues. There are no assurances, however, with respect to the future success of these plans.

iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of

Financial Condition and Results of Operations – continued

Revenues: iDNA's revenues are earned within short time periods, generally less than one week. iDNA recognizes revenue from its strategic communications segment, including the video production, video editing, meeting services and broadcast satellite or webcast services, and its information services segment when the services are complete and delivered or all technical services have been rendered. Deposits and other prepayments are recorded as deferred revenue until revenue is recognized. iDNA does not have licensing or other arrangements that result in additional revenues following the delivery of the video or a broadcast. Costs accumulated in the production of the video, meeting services or broadcasts are deferred until the sale and delivery are complete. Deferred production costs of \$76,000 and \$90,000, respectively, are reported as other current assets at October 31, 2008 and January 31, 2008.

iDNA recognizes revenue from the sale of electronic equipment, proprietary software and related components at the time of shipment. Deposits and other prepayments received prior to shipment are recorded as deferred revenue until the electronic equipment and related software are shipped. iDNA has licensing and technical support arrangements for future software enhancements and upgrades for technical support for previously delivered electronic equipment. Revenues derived from licensing and technical support are recognized over the term of the licensing and technical support period, which generally are sold in increments of one year of coverage. For the three months ended October 31, 2008 and 2007, electronic equipment sales were \$420,000 and \$560,000, respectively. For the nine months ended October 31, 2008 and 2007, electronic equipment sales were \$1.2 million and \$1.6 million, respectively.

Cost of Revenues: Cost of revenues consists of direct expenses specifically associated with client service revenues. The cost of revenues includes direct salaries and benefits, purchased products or services for clients, web hosting, support services, shipping and delivery costs.

Accounts Receivable: iDNA extends credit to clients in the normal course of business. iDNA continuously monitors collections and payments from clients and maintains an allowance for doubtful accounts based upon historical experience and any specific client collection issues that have been identified. Since accounts receivable are concentrated in a relatively few number of clients, a significant change in the liquidity or financial position of any of these clients could have a material adverse impact on the collectability of the accounts receivable and future operating results. iDNA does not have any off-balance sheet credit exposure related to its customers.

## iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Valuation of Long-lived Assets and Goodwill: iDNA reviews the carrying value of its long-lived assets (other than goodwill) whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. When indicators of impairment exist, iDNA determines whether the estimated undiscounted sum of the future cash flows of such assets is less than their carrying amounts. If less, an impairment loss is recognized in the amount, if any, by which the carrying amount of such assets exceeds their respective fair values. The determination of fair value is based on quoted market prices in active markets, if available, or independent appraisals; sales price negotiations; or projected future cash flows discounted at a rate determined by management to be commensurate with iDNA's business risk. The estimation of fair value utilizing discounted forecasted cash flows includes significant judgments regarding assumptions of revenue, operating and marketing costs; selling and administrative expenses; interest rates; property and equipment additions and retirements; industry competition; and general economic and business conditions, among other factors.

At January 31, 2008, the goodwill for each of iDNA's business segments (information services and strategic communications services) was tested for impairment. As a consequence of the testing, iDNA determined that the carrying value of both its information services and its strategic communications services business segments exceeded their fair value, which was estimated based upon the present value of each reporting units expected future cash flows. As a consequence, iDNA charged to operations an aggregate of \$8.0 million for the estimated impairment of goodwill and other intangible assets relating to (i) its information services segment in the amount of \$5.9 million, and (ii) strategic communication services segment in the amount of \$2.1 million, respectively, resulting in the carrying value of all goodwill and other intangible assets being reduced to zero. Prior to the impairment charge during the fourth quarter of Fiscal 2008, iDNA charged to operations \$202,000 and \$607,000 for the amortization of these intangibles for the three months and nine months ended October 31, 2007.

Self-Insurance Claims: iDNA's wholly-owned subsidiary ARAC, Inc. ("ARAC") maintained and continues to maintain self-insurance for claims and associated litigation expenses relating to bodily injury or property damage from accidents involving the vehicles rented to customers by its discontinued automobile rental operations occurring in Fiscal 1996 and prior. ARAC was, when required by either governing state law or the terms of its rental agreement, self-insured for the first \$1.0 million per occurrence, and for losses in excess of \$5.0 million per occurrence, for bodily injury and property damage resulting from accidents involving its rental vehicles. ARAC was also self-insured, up to certain retained limits, for bodily injury and property damage resulting from accidents involving ARAC vehicles operated by employees within the scope of their employment.

## iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

ARAC is the subject to certain self-insurance claims and associated litigation expenses relating to its discontinued automobile rental operations. iDNA's management estimates the required self-insurance liability based upon specific identification of the known matters subject to future claims, the nature of the claim and the estimated costs to be incurred. These estimates include, but are not limited to, ARAC's historical loss experience and projected loss factors. The required self-insurance liability is subject to adjustment in the future based upon changes in the nature of the remaining claims or the ultimate cost. As a consequence of iDNA's sale of its automobile rental operations in 1995, iDNA believes that all incurred claims have been reported to ARAC and that there are no longer any incurred but not yet reported claims to be received by ARAC. iDNA's self-insurance liability at October 31, 2008 and January 31, 2008 was \$142,000 and \$172,000, respectively.

Because of the uncertainties related to several residual small claims and legal proceedings involving iDNA's former rental operations and self-insurance claims, it is difficult to project with precision the ultimate effect that the adjudication or settlement of these matters will have on iDNA. As additional information regarding iDNA's potential liabilities becomes available, iDNA will revise its estimates as appropriate.

Stock-Based Compensation: Effective February 1, 2006, iDNA adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 123R (revised 2004), Share-Based Payment ("SFAS No. 123(R)"), which replaced SFAS No. 123, Accounting for Stock-Based Compensation ("SFAS No. 123"), and superseded APB Opinion No. 25, Accounting for Stock Issued to Employees. SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values beginning with the first interim or annual period after December 15, 2005. iDNA elected the prospective method of adopting SFAS No. 123(R) which requires that compensation expense be recorded over the remaining periods for what would have been the remaining fair value under SFAS No. 123 of all unvested stock options and restricted stock at the beginning of the first quarter of adoption. The compensation costs for that portion of awards is based on the grant-date fair value of the awards as calculated for pro forma disclosures under SFAS No. 123. iDNA charged to operations \$37,000 and \$60,000, respectively, for share-based compensation for the three months ended October 31, 2008 and 2007. iDNA charged to operations \$199,000 and \$211,000, respectively, for share-based compensation for the nine months ended October 31, 2008 and 2007.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Income Taxes: iDNA recognizes deferred tax assets and liabilities based on differences between the financial statement carrying amounts and the tax basis of assets and liabilities. Loss carrybacks, reversal of deferred tax liabilities, tax planning and estimates of future taxable income are considered in assessing the need for a valuation allowance. At the time it is determined that iDNA will more likely than not be able to realize deferred tax assets in excess of the recorded amount, net of its valuation allowance, an adjustment to reduce the valuation allowance would be recorded that would increase income in the period such determination was made. Likewise, should management determine that iDNA would not be able to realize all or part of net deferred tax assets generated in the future, an increase to the valuation allowance would be charged to and reduce income in the period such determination was made.

Financial Condition and Results of Operations Results from Operations for the Three Months Ended October 31, 2008 as Compared to the Three Months Ended October 31, 2007

The following table sets forth for the three months ended October 31, 2008 and 2007 certain statements of operations data by segment obtained from iDNA's consolidated statement of operations (in thousands). All figures described in the ensuing discussion (as derived from the table) are stated in approximate amounts, based upon rounding of figures presented in the table.

						Strate	egic						
		Information Services				Communications Services				Intersegment Elimination			
		Three Months Ended October 31,			Three Months Ended October 31,				Three Months Ended October 31,				
		2008		2007		2008		2007		2008		2007	
Revenues	\$	1,660	\$	2,432	\$	716	\$	2,729	\$	(1)	\$	(91)	
Cost of revenues	Ψ	1,253	Ψ	1,325	Ψ	674	Ψ	1,267	Ψ	(1)	Ψ	(91)	
Selling, general		1,233		1,323		0/4		1,207		(1)		()1)	
and													
administrative													
expenses		1,119		1,060		725		1,097		_		_	
Operating		, -		,				,					
income (loss)		(712)		47		(683)		365		_		_	
Depreciation													
and													
amortization													
expense		103		219		22		177		-		-	
		Undistributed											
		Entertainment				Corporate Expenses				Consolidated			
Three Mon			iths E	hs Ended		Three Months Ended				Three Months Ended			
		October 31,			October 31,				October 31,				
		2008		2007		2008		2007		2008		2007	
D	Φ		¢		φ		Φ		ф	2 275	Φ	5.070	
Revenues	\$	-	\$	-	\$	-	\$	-	\$	2,375	\$	5,070	

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Cost of revenues	-	-	-	-	1,926	2,501
Selling, general						
and						
administrative						
expenses	-	-	(75)	233	1,769	2,390
Operating						
income (loss)	215	148	(183)	(291)	(1,363)	269
Depreciation						
and						
amortization						
expense	-	-	11	11	136	407

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Revenues: Revenues decreased \$2.7 million to \$2.4 million for the three months ended October 31, 2008 as compared to \$5.1 million for the three months ended October 31, 2007. Beginning with the three month period ended October 31, 2008 a decline in revenues was realized within each of iDNA's business segments principally as a consequence of client meeting cancellations and postponements, budget reductions and event deferments as a result of the contracting domestic economy. The limited credit environment, contracting economy and general economic uncertainty has adversely affected client budgets and/or timing for corporate meetings and events. Several larger programs initially scheduled for the third and fourth quarter of Fiscal 2008 have been rescheduled to first and second quarter of Fiscal 2009.

Revenues attributed to the information services segment decreased \$772,000 to \$1.7 million for the three months ended October 31, 2008 as compared to \$2.4 million for the three months ended October 31, 2007. The decrease in revenues was principally due to (i) a reduction in the size, scope and number of corporate meetings and events of \$632,000 and (ii) a decline in electronic equipment sales of \$140,000 during the three months ended October 31, 2008 as compared to the three months ended October 31, 2007.

Revenues attributed to the strategic communications services segment decreased \$2.0 million to \$716,000 for the three months ended October 31, 2008 as compared to \$2.7 million for the three months ended October 31, 2007. The decrease in revenues was principally due to a decrease in the scope, size and number of projects completed during the three months ended October 31, 2008 as compared to the three months ended October 31, 2007.

The nature of iDNA's business is such that the nature and timing of assignments completed for clients, and the resulting revenue, will vary from period to period in terms of scope, size of projects and the ultimate revenues derived. The timing and fluctuations between periods for assignments is particularly apparent for our strategic communications segment where assignments tend to be fewer in number but larger in scope than the information services segment. As a consequence, revenues tend to fluctuate from quarter-to-quarter based upon the client determined timing for completion of an assignment.

Cost of Service Revenues: Cost of revenues for the three months ended October 31, 2008 and 2007 was \$1.9 million and \$2.5 million, respectively.

Cost of revenues attributed to the information services segment was \$1.2 million for the three months ended October 31, 2008 as compared to \$1.3 million for the three months October 31, 2007.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

The gross profit realized by the information services segment for the three months ended October 31, 2008 and 2007 was \$407,000 and \$1.1 million, respectively. The gross profit decrease of \$700,000 for the three months ended October 31, 2008 as compared to the three months ended October 31, 2007 is due principally to the lower margins for the period on projects completed and for the sale of equipment. The gross margin for the three months ended October 31, 2008 decreased 21.0% to 24.5% as compared to 45.5% for the three months ended October 31, 2007, principally due to (i) a decrease in project size and scope resulting in lower margins, (ii) decline in pricing and volume of equipment sales, and (iii) as a consequence of lower revenues, the under-absorption of project overhead as a percentage of revenues.

Cost of revenues attributable to the strategic communications segment decreased \$593,000 to \$674,000 for the three months ended October 31, 2008 as compared to \$1.3 million for the three months ended October 31, 2007. The decrease in the costs of revenues was principally due to a decrease in revenues for the three months ended October 31, 2008 as compared to the three months ended October 31, 2007. The gross profit realized by the strategic communications segment for the three months ended October 31, 2008 and 2007 was \$42,000 and \$1.5 million, respectively. The gross profit decrease of \$1.4 million for the three months ended October 31, 2008 as compared to the three months ended October 31, 2007 was principally due to a decrease in production projects completed during the period which utilized internal production staff and resources. The nature of the strategic communications segment's cost of revenues includes various fixed production, operating and personnel costs as well as variable direct project costs. As a consequence, the absorption of the fixed production operating and personnel costs can cause quarter-to-quarter fluctuations in gross profit realized as iDNA experiences quarter-to-quarter fluctuations in revenues.

Selling, General and Administrative ("SG&A"): SG&A for the three months ended October 31, 2008 and the three months ended October 31, 2007 was \$1.8 million and \$2.4 million, respectively.

SG&A attributed to the information services segment was \$1.1 million and \$1.1 million respectively, for three months ended October 31, 2008 and the three months ended October 31, 2007. The increase in SG&A of \$59,000 was principally due to the net effect of (i) a decrease of \$116,000 for depreciation and amortization expense as a consequence of the elimination of the amortization of certain intangible assets written off in Fiscal 2008, (ii) a decrease of \$53,000 in personnel and related costs offset by (iii) an increase in corporate expense allocation.

SG&A attributable to the strategic communications services segment decreased \$372,000 to \$725,000 for the three months ended October 31, 2008 as compared to \$1.1 million for the three months ended October 31, 2007. The decrease in SG&A was due to (i) a decrease of \$155,000 for depreciation and amortization expense principally as a consequence of the elimination of the amortization of certain intangible assets written off in Fiscal 2008, (ii) a decrease of \$15,000 for facility expenses as a consequence of the consolidation of certain facilities implemented in Fiscal 2008, (iii) a decrease of \$104,000 in personnel and related costs and (iv) a decrease in corporate expense allocation.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

SG&A for undistributed corporate expenses for the three months ended October 31, 2008 and October 31, 2007 was (\$75,000) and \$233,000, respectively. The corporate expenses incurred by iDNA relate principally to expenses incurred at its executive offices for executive and corporate finance personnel, certain employee benefits, professional services such as consulting, legal and accounting fees, corporate insurance, corporate marketing initiatives and the costs associated with maintaining its New York facility. iDNA allocates to its various business segments or units the proportionate share of corporate expenses that directly relate to and/or benefit such business segment or unit. The undistributed corporate expenses reflect the remaining expenses incurred but not directly attributable to a business segment or unit. The decrease in corporate SG&A of \$308,000 for the three months ended October 31, 2008 as compared to the three months ended October 31, 2007 was due principally to (i) lower professional fees from company advisors, (ii) the reduction in facility rent and related occupancy costs as iDNA consolidated its New York City-based strategic communications operations into one facility, (iii) a net decrease in personnel and related benefit expenses and (iv) an increase in the expense allocation to the business segments.

Income from AFC Investment: iDNA accounts for its investment in AFC using the equity method. For the three months ended October 31, 2008 and October 31, 2007, iDNA recorded income of \$215,000 and \$148,000, respectively, representing iDNA's share of AFC's net income (loss).

Summarized income statement data for AFC for the three months ended September 30, 2008 and 2007, respectively, is as follows (in thousands):

	Three Months Ended September 30,		
	2008	2007	
Revenues	\$ 1,922	\$	1,408
Operating costs	1,271		895
Depreciation and amortization	201		195
General and administrative expenses	20		22
	1,492		1,112
Net income	\$ 430	\$	296
iDNA's proportionate share of net income	\$ 215	\$	148

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

AFC's revenues increased \$514,000 to \$1.9 million for the three months ended September 30, 2008 as compared to \$1.4 million for the three months ended September 30, 2007, principally as a result of (i) an increase of 31.9% in attendance period-to-period, (ii) an increase of \$22,000 in other, concession and café revenues and (iii) an increase of 10.2% in average ticket prices. The attendance, and at times the ticket prices, at AFC will vary depending on audience interest in, and the popularity of the films it exhibits and other factors. Operating costs, as a percentage of revenue, increased 2.4% to 66.1% for the three months ended September 30, 2008, as compared to 63.7% for the three months ended September 30, 2007 due principally to (i) an increase in film rental expense of 10.2% and (ii) an increase in general operating and advertising costs of \$50,000 for the three months ended September 30, 2008 as compared to the three months ended September 30, 2007. The nature of AFC's operating costs tend generally to be more fixed overhead-related costs and advertising expenses. In addition, film rental expense generally is a factor of a fixed percentage rental rate per film multiplied by the number of tickets sold. AFC experiences fluctuations in film rental expense, as a percentage of revenue, depending upon the rental rate per film and the popularity of the film.

Interest Expense: For the three months ended October 31, 2008 and 2007, iDNA incurred interest expense of \$259,000 and \$59,000, respectively. The increase of \$200,000 in interest expense for the three month period ended October 31, 2008 as compared to the three month period ended October 31, 2007 is due principally to an increase in interest costs attributable to the Term Loan (defined below) consummated in November 2007.

Income Taxes: Due to net operating losses and the availability of net operating loss carryforwards, iDNA's effective federal income tax rate was zero for the three month periods ended October 31, 2008 and October 31, 2007. Additionally, iDNA is in the process of analyzing the final tax treatment associated with the Reduction Agreement however, based upon currently available information, iDNA believes that the gain on the Reduction Agreement is not a gain for tax purposes. iDNA has provided a full valuation allowance against its net operating loss carryforward and other net deferred tax asset items due to the uncertainty of their future realization. For the three months ended October 31, 2008 and October 31, 2007, iDNA has charged to income tax expense \$6,000 and 14,000, respectively, relating to estimated state and local income taxes.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Financial Condition and Results of Operations Results from Operations for the Nine Months Ended October 31, 2008 as Compared to the Nine Months Ended October 31, 2007

The following table sets forth for the nine months ended October 31, 2008 and 2007 certain statements of operations data by segment obtained from iDNA's consolidated statement of operations (in thousands). All figures described in the ensuing discussion (as derived from the table) are stated in approximate amounts, based upon rounding of figures presented in the table.

Revenues		Strategic Information Services Nine Months Ended October 31, 2008					Intersegment Elimination Nine Months Ended October 31, 2008 2007					
Selling, general and administrative expenses         3,311         3,428         2,177         2,942         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Revenues	\$ 5,947	\$	7,074	\$	4,140	\$	4,568	\$	(63)	\$	(148)
and administrative expenses 3,311 3,428 2,177 2,942 Operating income (loss) (1,293) (469) (993) (1,481) Depreciation and amortization expense 373 656 145 539	Cost of revenues	3,929		4,108		2,956		3,107		(63)		(148)
Operating income (loss)         (1,293)         (469)         (993)         (1,481)         -         -           Depreciation and amortization expense         373         656         145         539         -         -         -           Undistributed Corporate Expenses Nine Months Ended October 31, 2008         Consolidated Nine Months Ended Nine Months Ended October 31, 2008         October 31, 2008         October 31, 2008         2007         2008         2007           Revenues         \$ -         \$ -         \$ -         \$ -         \$ 10,024         \$ 11,494           Cost of revenues         -         -         -         -         6,822         7,067           Selling, general and administrative expenses         -         -         445         703         5,933         7,073	and											
Income (loss)	expenses	3,311		3,428		2,177		2,942		-		-
Depreciation and amortization expense   373   656   145   539   -   -	Operating											
Amortization expense   373   656   145   539   -   -   -	income (loss)	(1,293)		(469)		(993)		(1,481)		-		-
Undistributed  Entertainment Nine Months Ended October 31, 2008 2007 2008 2007 2008 2007  Revenues \$ - \$ - \$ - \$ 10,024 \$ 11,494 Cost of revenues 6,822 7,067 Selling, general and administrative expenses 445 703 5,933 7,073	_											
Entertainment Nine Months Ended October 31, 2008  Revenues	expense	373		656		145		539		-		-
Cost of revenues 6,822 7,067 Selling, general and administrative expenses 445 703 5,933 7,073		Nine Months Ended October 31,			Corporate Expenses Nine Months Ended October 31,			Nine Months Ended October 31,				
Selling, general and administrative expenses 445 703 5,933 7,073		Nine Montl Octobe	hs E	Ended ,		Corporate Nine Mon Octob	Expe ths E er 31	enses nded		Nine Mo	nths ]	Ended 1,
and administrative expenses 445 703 5,933 7,073		\$ Nine Montl Octobe	hs E r 31	2007	\$	Corporate Nine Mon Octob	Expe ths E per 31	enses nded ,	\$	Nine Mor Octo 2008	nths l	Ended 1, 2007
1	Cost of revenues	\$ Nine Montl Octobe	hs E r 31	ended , 2007	\$	Corporate Nine Mon Octob	Expe ths E per 31	enses nded ,	\$	Nine Mor Octo 2008 10,024	nths l	Ended 1, 2007
Operating	Cost of revenues Selling, general and	\$ Nine Montl Octobe	hs E r 31	ended , 2007	\$	Corporate Nine Mon Octob	Expe ths E per 31	enses nded ,	\$	Nine Mor Octo 2008 10,024	nths l	Ended 1, 2007
income (loss) 429 484 7,957 (864) 6,100 (2,330)	Cost of revenues Selling, general and administrative	\$ Nine Montl Octobe	hs E r 31	ended , 2007	\$	Corporate Nine Mon Octob 2008	Expe ths E per 31	enses nded , 2007	\$	Nine Mor Octo 2008 10,024 6,822	nths l	Ended 1, 2007 11,494 7,067
Depreciation and amortization	Cost of revenues Selling, general and administrative expenses Operating	\$ Nine Month Octobe 2008	hs E r 31	2007	\$	Corporate Nine Mon Octob 2008	Expe ths E per 31	enses nded , 2007		Nine Mor Octo 2008 10,024 6,822 5,933	nths l	Ended 1, 2007 11,494 7,067
expense 32 38 550 1,233	Cost of revenues Selling, general and administrative expenses Operating income (loss) Depreciation and	\$ Nine Month Octobe 2008	hs E r 31	2007	\$	Corporate Nine Mon Octob 2008  445 7,957	Expe ths E per 31	703 (864)		Nine Mor Octo 2008 10,024 6,822 5,933 6,100	nths l	Ended 1, 2007 11,494 7,067 7,073 (2,330)

Revenues: Revenues decreased \$1.5 million to \$10.0 million for the nine months ended October 31, 2008 as compared to \$11.5 million for the nine months ended October 31, 2007. As previously discussed above, beginning with the three month period ended October 31, 2008 a decline in revenues was realized within each of iDNA's business segments principally as a consequence of client meeting cancellations and postponements, budget reductions and event deferments as a result of the contracting domestic economy. The limited credit environment, contracting economy and general economic uncertainty has adversely affected client budgets and/or timing for corporate meetings and events. Several larger programs initially scheduled for the third and fourth quarter of Fiscal 2008 have been rescheduled to first and second quarter of Fiscal 2009.

## iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Revenues attributed to the information services segment decreased \$1.1 million to \$5.9 million for the nine months ended October 31, 2008 as compared to \$7.1 million for the nine months ended October 31, 2007. The decrease in revenues was principally due to (i) a decline in electronic equipment sales of \$401,000 and (ii) a decrease in the scope, size and number of projects completed during the nine months ended October 31, 2008 as compared to the nine months ended October 31, 2007.

Revenues attributed to the strategic communications services segment decreased \$428,000 to \$4.1 million for the nine months ended October 31, 2008 as compared to \$4.6 million for the nine months ended October 31, 2007. The decrease in revenues was principally due to an increase in the scope, size and number of projects completed during the nine months ended October 31, 2008 as compared to the nine months ended October 31, 2007.

The nature of iDNA's business is such that the nature and timing of assignments completed for clients, and the resulting revenue, will vary from period to period in terms of scope, size of projects and the ultimate revenues derived. The timing and fluctuations between periods for assignments is particularly apparent for our strategic communications segment where assignments tend to be fewer in number but larger in scope than the information services segment. As a consequence, revenues tend to fluctuate from quarter-to-quarter based upon the client determined timing for completion of an assignment.

Cost of Service Revenues: Cost of revenues for the nine months ended October 31, 2008 and 2007 was \$6.8 million and \$7.1 million, respectively.

Cost of revenues attributed to the information services segment was \$3.9 million for the nine months ended October 31, 2008 as compared to \$4.1 million for the nine months October 31, 2007.

The gross profit realized by the information services segment for the nine months ended October 31, 2008 and 2007 was \$2.0 million and \$3.0 million, respectively. The gross profit decrease of \$948,000 for the nine months ended October 31, 2008 as compared to the nine months ended October 31, 2007 is due principally to (i) a decrease in project margins for the period, and (iii) a decrease in revenues. The gross margin for the nine months ended October 31, 2008 decreased 8.0% to 33.9% as compared to 41.9% for the nine months ended October 31, 2007, principally due (i) a decrease in project size and scope resulting in lower margins, (ii) decline in pricing and volume of equipment sales, and (iii) as a consequence of lower revenues, the under-absorption of project overhead as a percentage of revenues.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Cost of revenues attributable to the strategic communications segment decreased \$151,000 to \$3.0 million for the nine months ended October 31, 2008 as compared to \$3.1 million for the nine months ended October 31, 2007. The decrease in the costs of revenues was principally due to a decrease in revenues for the nine months ended October 31, 2008 as compared to the nine months ended October 31, 2007. The gross profit increase of \$277,000 for the nine months ended October 31, 2008 as compared the nine months ended October 31, 2007 was principally due to a decrease in production projects completed during the period. The nature of the strategic communications segment's cost of revenues includes various fixed production, operating and personnel costs as well as variable direct project costs. As a consequence, the absorption of the fixed production operating and personnel costs can cause quarter-to-quarter fluctuations in gross profit realized as iDNA experiences quarter-to-quarter fluctuations in revenues.

Selling, General and Administrative ("SG&A"): SG&A for the nine months ended October 31, 2008 and the nine months ended October 31, 2007 was \$5.9 million and \$7.1 million, respectively.

SG&A attributed to the information services segment was \$3.3 million and \$3.4 million respectively, for nine months ended October 31, 2008 and the nine months ended October 31, 2007. The decrease in SG&A of \$117,000 was principally due to the net effect of (i) a decrease of \$282,000 for depreciation and amortization expense principally as a consequence of the elimination of the amortization of certain intangible assets written off in Fiscal 2008 offset by (ii) an increase of \$148,000 in personnel and related cost and (iii) an increase of \$17,000 for other SG&A costs.

SG&A attributable to the strategic communications services segment decreased \$765,000 to \$2.2 million for the nine months ended October 31, 2008 as compared to \$2.9 million for the nine months ended October 31, 2007. The decrease in SG&A was due to (i) a decrease of \$395,000 for depreciation and amortization expense principally as a consequence of the elimination of the amortization of certain intangible assets written off in Fiscal 2008, (ii) a decrease of \$78,000 for facility expenses as a consequence of the consolidation of certain facilities implemented in Fiscal 2008, (iii) a decrease of \$185,000 in personnel and related costs and (iv) an increase of \$107,000 for other SG&A costs.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

SG&A for undistributed corporate expenses for the nine months ended October 31, 2008 and October 31, 2007 was \$445,000 and \$703,000, respectively. The corporate expenses incurred by iDNA relate principally to expenses incurred at its executive offices for executive and corporate finance personnel, certain employee benefits, professional services such as consulting, legal and accounting fees, corporate insurance, corporate marketing initiatives and the costs associated with maintaining its New York facility. iDNA allocates to its various business segments or units the proportionate share of corporate expenses that directly relate to and/or benefit such business segment or unit. The undistributed corporate expenses reflect the remaining expenses incurred but not directly attributable to a business segment or unit. The decrease in corporate SG&A of \$258,000 for the nine months ended October 31, 2008 as compared to the nine months ended October 31, 2007 was due principally to (i) lower professional fees from company advisors, (ii) the reduction in facility rent and related occupancy costs as iDNA consolidated its New York City-based strategic communications operations into one facility, (iii) reduction in personnel and related cost and (iv) an increase in the expense allocation to the business segments.

Income from AFC Investment: iDNA accounts for its investment in AFC using the equity method. For the nine months ended October 31, 2008 and October 31, 2007, iDNA recorded income of \$429,000 and \$484,000, respectively, representing iDNA's share of AFC's net income.

Summarized income statement data for AFC for the nine months ended September 30, 2008 and 2007, respectively, is as follows (in thousands):

	Nine Months Ended September 30,			
	2008		2007	
Revenues	\$ 4,812	\$	4,696	
Operating costs	3,286		3,053	
Depreciation and amortization	604		585	
General and administrative expenses	64		90	
	3,954		3,728	
Net income	\$ 858	\$	968	
iDNA's proportionate share of net income	\$ 429	\$	484	

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

AFC's revenues increased \$116,000 to \$4.8 million for the nine months ended September 30, 2008 as compared to \$4.7 million for the nine months ended September 30, 2007, principally as a result of the net effects of (i) a decrease of 3.3% in attendance period-to-period, (ii) a decrease of \$41,000 in other, concession and café revenues offset by (iii) an increase of 7.7% in average ticket prices. The attendance, and at times the ticket prices, at AFC will vary depending on audience interest in, and the popularity of the films it exhibits and other factors. Operating costs, as a percentage of revenue, increased 3.3% to 68.3% for the nine months ended September 30, 2008, as compared to 65.0% for the nine months ended September 30, 2007 due principally to an increase in film rental expense of 3.2%. The nature of AFC's operating costs tend generally to be more fixed overhead-related costs and advertising expenses. In addition, film rental expense generally is a factor of a fixed percentage rental rate per film multiplied by the number of tickets sold. AFC experiences fluctuations in film rental expense, as a percentage of revenue, depending upon the rental rate per film and the popularity of the film.

Interest Expense: For the nine months ended October 31, 2008 and 2007, iDNA incurred interest expense of \$783,000 and \$172,000, respectively. The increase of \$611,000 in interest expense for the nine month period ended October 31, 2008 as compared to the nine month period ended October 31, 2007 is due principally to an increase in interest costs attributable to the Term Loan (defined below) consummated in November 2007.

Interest Abatement: As a consequence of the various terms of the Reduction Agreement, iDNA realized a reduction of interest expense from the abatement of previously accrued interest of \$156,000 for the nine months ended October 31, 2008.

Gain on Restructuring of Debt: As a consequence of the various terms of the Reduction Agreement, for the nine months ended October 31, 2008, iDNA realized a gain of \$9.0 million relating to the reduction of the Campus Group Purchase Price and the restructuring of the corresponding debt.

Income Taxes: Due to net operating losses and the availability of net operating loss carryforwards, iDNA's effective federal income tax rate was zero for the nine month periods ended October 31, 2008 and October 31, 2007. Additionally, iDNA is in the process of analyzing the final tax treatment associated with the Reduction Agreement however, based upon currently available information, iDNA believes that the gain on the Reduction Agreement is not a gain for tax purposes. iDNA has provided a full valuation allowance against its net operating loss carryforward and other net deferred tax asset items due to the uncertainty of their future realization. For the nine months ended October 31, 2008 and October 31, 2008, iDNA has charged to income tax expense of \$18,000 and \$18,000, respectively, relating to estimated state and local income taxes.

iDNA, Inc. and Subsidiaries
Management's Discussion and Analysis of
Financial Condition and Results of Operations – continued

#### Liquidity and Capital Resources

As a consequence of periodic fluctuations in iDNA's working capital needs based upon the timing of collections, distributions from AFC, and periods of increased production activity, on November 21, 2007, iDNA, via its wholly owned subsidiary, iDNA Cinema Holdings, Inc. ("Holdings"), consummated a Master Loan and Security Agreement (the "Loan Agreement") with Silar Advisors, L.P. ("Silar"), as Lender and Administrative, Payment and Collateral Agent, pursuant to which Silar provided a term loan in an aggregate principal amount of \$4.25 million (the "Term Loan") to Holdings (the "Term Loan Financing"). Interest accrues on the Term Loan at a per annum rate equal to the variable annual rate of interest designated from time to time by Citibank N.A. as its "prime rate," plus 4%, or, if greater, 12.25%, and is payable by Holdings on a quarterly basis. At October 31, 2008, the "prime rate" was 4.0%. The Term Loan matures on November 20, 2009 unless extended for one year at the option of Holdings, upon written notice provided to Silar between fifteen (15) and forty-five (45) days prior to the Maturity Date, provided that no default is then ongoing and that Holdings is then in compliance with its financial covenants under the Loan Agreement. At October 31, 2008, Holdings and iDNA were in compliance with the financial covenants under the Loan Agreement. At October 31, 2008, the principal balance of the Term Loan was \$3.9 million. The Term Loan is also guaranteed by (i) iDNA (with such guaranty being secured by a pledge of substantially all of iDNA's assets, other than the shares of its operating subsidiaries) and (ii) National Cinemas, Inc. ("NCI"), which owns a 50% membership interest in AFC (with such guaranty being secured by a pledge of substantially all of NCI's assets, other than its 50% membership interest in AFC).

As a consequence of iDNA's acquisition of OTI effective November 18, 2005, iDNA issued to Flexner Wheatley & Associates ("FWA") and MeetingNet Interactive, Inc. ("MeetingNet") promissory notes in an aggregate principal amount of \$1.5 million (the "OTI Promissory Notes"). The OTI Promissory Notes bear interest at 5% per annum and are repayable in quarterly installments according to a formula based upon the future cash flows realized from OTI's operations. iDNA's obligations under the OTI Promissory Notes are secured by the membership interests of OTI. At October 31, 2008, iDNA had outstanding principal obligations under the terms of the OTI Promissory Notes of \$855,000 and accrued interest obligations of \$12,000.

As of January 31, 2008, OTI did not meet certain minimum financial performance criterion and, as a consequence, (i) iDNA retained an option to reduce the purchase price in an amount estimated between \$206,000 and \$412,000 and (ii) for the three and nine months ended October 31, 2008 no interest was incurred under the OTI Promissory Notes. iDNA has not exercised its option to reduce the purchase price for its acquisition of OTI as of December 19, 2008 and no adjustment to the OTI Promissory Notes was recorded at October 31, 2008. Prospectively, interest may accrue pursuant to the terms of the OTI Promissory Notes once the minimum operating cash flow thresholds are achieved.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

As a consequence of iDNA's acquisition of OMI Business Communications, Inc. ("OMI") effective April 1, 2003, iDNA assumed a \$402,000 loan guaranteed by the U.S. Small Business Administration (the "SBA Loan"). At October 31, 2008, the remaining balance of the SBA Loan of \$278,000 is repayable in monthly installments of \$3,309 with the last payment due in April 2017. The SBA Loan bears interest at the rate of 4% per annum. OMI's obligations under the SBA Loan are collateralized by substantially all of OMI's assets and payment thereunder is subject to the personal guarantee of Mr. Dean Thompson, President of OMI.

In September 2006, OMI consummated equipment financing in the form of a capital lease with a financing institution to acquire \$102,000 in various digital media production and editing equipment. The capital lease bears an implied interest rate of 10% and is payable in monthly installments with the last payment due in July 2009. At October 31, 2008, the remaining balance due under the capital lease was \$27,000.

On January 31, 2008, ARS consummated an auto loan with a financing institution for the purchase of a delivery van in the principal amount of \$24,000. The auto loan is repayable in monthly installments of \$755 with the last payment due February 2011. The auto loan bears interest at the rate of 9.0% and is collateralized by the van purchased with the proceeds from the loan. At October 31, 2008, the principal balance of the auto loan was \$20,000.

In July 2008, as set forth in the Reduction Agreement, iDNA (i) assumed certain obligations to redeem or repurchase from the Stockholders their Issued Shares and (ii) granted to the Stockholders certain rights to sell (or "put") the Issued Shares to iDNA. iDNA is required to semi-annually offer to redeem certain Issued Shares from the Stockholders at the rate of \$2.00 per share for a maximum total redemption payment equal to the excess (if any) of certain minimum operating cash flow thresholds of the Campus Group for the period from August 1, 2008 through July 31, 2013. At any time, the Stockholders are free to (i) accept or decline iDNA's offer to redeem or repurchase the Issued Shares and (ii) sell, redeem, transfer or otherwise dispose of the Issued Shares to third parties.

Pursuant to the Reduction Agreement, iDNA also granted to the Stockholders the right, subject to certain criteria, to sell (or "put") to iDNA, and require iDNA to purchase from the Stockholders, any or all of the Issued Shares (exclusive of all Excluded Shares) at the rate of \$2.00 per share during the period October 31, 2013 through November 15, 2013 (the "Put Right"). However, the Put Right shall not be exercisable if one or more of the Stockholders shall have received (or be deemed to have received) aggregate consideration of at least five million dollars (\$5,000,000) on account of or with respect to the sale, transfer, redemption or other disposition of some or all of the Issued Shares.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

As a consequence of the iDNA's redemption obligation of the Issued Shares under the terms of the Reduction Agreement, at July 31, 2008, iDNA recorded a \$3.1 million obligation for the fair value of the redemption obligation. Prospectively, the fair value of the redemption obligation is subject to adjustment each reporting period as a consequence of changes, if any, to (i) the number of Issued Shares (exclusive of all Excluded Shares) held by the Stockholders at the end of a period, (ii) actual redemption accepted or declined, by the Stockholders and/or (iii) sales of Issued Shares to third parties. For the three months ended October 31, 2008, iDNA recorded \$94,000 for the accretion of discount to redemption price.

In order to secure its obligations to the Stockholders under the Reduction Agreement, iDNA has (i) pledged to the Stockholders all of iDNA's right, title and interest in and to all of the capital stock of the Campus Group held by iDNA and (ii) caused the Campus Group to guaranty such obligations, with such guaranty to be secured by the assets of the Campus Group.

In October 2008, iDNA consummated a loan agreement and issued a promissory note to a Director of iDNA in an aggregate principal amount of \$100,000 (the "Promissory Note"). Interest accrues on the Promissory Note at a per annum rate of, 12.25%, and is payable by iDNA on a monthly basis. The Promissory Note matures on March 1, 2010. The proceeds from the loan were used to working capital purposes.

For the nine months ended October 31, 2008, iDNA's cash and cash equivalents decreased \$374,000 due principally to the net effects of (i) proceeds from the sale of marketable securities of \$1.4 million, (ii) AFC distributions of \$600,000 offset by (iii) cash flows used in operations of \$1.6 million, (iv) capital expenditures of \$157,000, and (v) the repayment of debt and fees of \$474,000.

The consolidated financial statements have been prepared assuming that iDNA will continue as a going concern. iDNA has incurred recurring losses from continuing operations through Fiscal 2008 and has negative working capital at October 31, 2008. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should iDNA be unable to continue as a going concern. iDNA's continuation as a going concern is dependent upon its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional equity or debt financing or refinancing as may be required, increase revenues and reduce costs ultimately to establish profitable operations or through monetizing or the sale of assets. If iDNA is unable to complete its financing requirements or achieve revenue as projected, it will then modify its expenditures and plan of operations to coincide with the actual financing completed and/or actual operating revenues. There are no assurances, however, with respect to the future success of these plans.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Prior to the Term Loan and the Promissory Note, iDNA had limited external sources of financing and has operated on its existing cash balances, cash flows from operations and distributions from its investment in AFC. iDNA will continue to pursue reductions in its operating expenses, invest in marketing initiatives and seek new debt or equity financing (though there can be no assurance iDNA will obtain such financing) as means of supplementing iDNA's resources available to pursue new acquisitions, joint ventures or other business development opportunities. At October 31, 2008, iDNA had unrestricted cash of \$78,000 together with any cash flow derived from its investment in AFC and the operations of iDNA's corporate communications business will be used to pursue such opportunities and reduce debt.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

Other

#### **New Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 157, Fair Value Measurement ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with Generally Accepted Accounting Principles ("GAAP"), and expands disclosures about fair value measurements. The provisions of SFAS No. 157 are effective for fiscal years beginning after November 15, 2007. The FASB agreed to a one-year deferral of the effective date for non-financial assets and liabilities that are recognized or disclosed at fair value on a non-recurring basis. The application of this pronouncement did not have a material impact on iDNA's reported consolidated financial position or results of operations.

In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS No. 159"). SFAS No. 159 allows entities the option to measure eligible financial instruments at fair value as of specified dates. Such election, which may be applied on an instrument by instrument basis, is typically irrevocable once elected. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The adoption of this pronouncement did not have a material impact on iDNA's reported consolidated financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141-R, Business Combinations. SFAS No. 141-R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The objective of SFAS No. 141-R is to improve the relevance, representational faithfulness and comparability of the information that a reporting entity provides in its financial reports about a business combination. SFAS No, 141-R changes the requirements for an acquirer's recognition and measurement of the assets acquired and the liabilities assumed in a business combination. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interest in Consolidated Financial Statements – an amendment to ARB No.51. SFAS No. 160 requires that (i) noncontrolling (minority) interests be reported as a component of shareholders' equity, (ii) net income attributable to the parent and to the noncontrolling interest be separately identified in the consolidated statement of operations, (iii) changes in a parent's ownership interest while the parent retains its controlling interest be accounted for as equity transactions, (iv) any retained noncontrolling equity investment upon the deconsolidation of a subsidiary be initially measured at fair value, and (v) sufficient disclosures are provided that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS No.160 is effective for annual periods beginning after December 15, 2008. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

# iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS 161"). SFAS 161 enhances disclosure requirements for derivative instruments in order to provide users of financial statements with an enhanced understanding of (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedged items are accounted for under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" and its related interpretations, and (iii) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. SFAS 161 is to be applied prospectively for the first annual reporting period beginning on or after November 15, 2008. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

#### FASB Staff Position 142-3

In April 2008, the FASB issued FASB Staff Position 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"). FSP 142-3 is to be applied prospectively for fiscal years beginning after December 15, 2008. iDNA does not anticipate the application of this pronouncement will have a material impact on iDNA's reported consolidated financial position or results of operations.

#### Inflation

Inflation has not had a material adverse impact on iDNA.

#### **Off-Balance Sheet Arrangements**

iDNA does not have in place any off-balance sheet arrangements (as defined in Item 303(a)(4) of Regulation S-K).

iDNA, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Results of Operations – continued

#### Forward Looking Statements

Some of the information in this Quarterly Report on Form 10-Q (including the section titled Management's Discussion and Analysis of Financial Condition and Results of Operations) contains forward looking statements within the meaning of the federal securities laws that relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause iDNA or iDNA's industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by the forward-looking statements. You should not rely on forward-looking statements in this report. Forward-looking statements typically are identified by use of terms such as "anticipate", "believe", "plan", "expect", "intend", "may", "will", "should", "estimate", "predict", "potential", "continue" a although some forward-looking statements are expressed differently. This report may contain forward-looking statements attributed to third parties relating to their estimates regarding the growth of iDNA's markets or other factors. All forward-looking statements address matters that involve risk and uncertainties, and there are many important risks, uncertainties and other factors that could cause iDNA's actual results as well as those of the markets it serves, levels of activity, performance, achievements and prospects to differ materially from the forward-looking statements contained in this report. You should also consider carefully the statements under other sections of this report that address additional factors that could cause our actual results to differ from those set forth in any forward-looking statements. iDNA undertakes no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable

Item 4. Controls and Procedures.

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Chief Executive Officer and the Chief Financial Officer of iDNA (the "Certifying Officers") have conducted evaluations of iDNA's disclosure controls and procedures. As defined under Sections 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the term "disclosure controls and procedures" means controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. The Certifying Officers have reviewed iDNA's disclosure controls and procedures and have concluded that those disclosure controls and procedures were effective as of the end of iDNA's most recent fiscal quarter. In compliance with Rules 13a-14(a) and 15d-14(a) under the Exchange Act and Section 302 of the Sarbanes-Oxley Act of 2002, (18 U.S.C. 1350), each of the Certifying Officers has executed the requisite Officer's Certification included as Exhibit 31 to this Quarterly Report on Form 10-Q.

In accordance with Rules 13a-15(d) and 15d-15(d) of the Exchange Act, the Certifying Officers have also conducted an evaluation of iDNA's internal control over financial reporting and have concluded that there has been no change in iDNA's internal control over financial reporting during its most recent fiscal quarter covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, iDNA's internal control over financial reporting.

## PART II. - OTHER INFORMATION

## Item 1. Legal Proceedings

Self-Insurance Reserves for Property Damage and Personal Injury Claims

iDNA, under the names Agency Rent-A-Car, Inc. ("ARAC"), Altra Auto Rental and Automate Auto Rental, previously engaged in the rental of automobiles on a short-term basis, principally to the insurance replacement market. In Fiscal 1996, iDNA discontinued its automobile rental fleet business through the sale of certain assets and through certain leases to a national car rental company. All liabilities related to the discontinued rental business, principally self-insurance claims, were retained by ARAC.

iDNA's wholly-owned subsidiary ARAC maintained and continues to maintain self-insurance for claims relating to bodily injury or property damage from accidents involving the vehicles rented to customers by its discontinued automobile rental operations occurring in Fiscal 1996 and prior. ARAC was, when required by either governing state law or the terms of its rental agreement, self-insured for the first \$1.0 million per occurrence, and for losses in excess of \$5.0 million per occurrence, for bodily injury and property damage resulting from accidents involving its rental vehicles. ARAC was also self-insured, up to certain retained limits, for bodily injury and property damage resulting from accidents involving ARAC vehicles operated by employees within the scope of their employment.

ARAC is subject to certain self-insurance claims and litigation expenses relating to its discontinued automobile rental operations. iDNA's management estimates the required self-insurance liability based upon specific identification of the known matters subject to future claims, the nature of the claim and the estimated costs to be incurred. These estimates include, but are not limited to, ARAC's historical loss experience and projected loss factors. The required self-insurance liability is subject to adjustment in the future based upon changes in the nature of the remaining claims or the ultimate cost. As a consequence of iDNA's sale of its automobile rental operations in 1995, iDNA believes that all incurred claims have been reported to ARAC and that there are no longer any incurred but not yet reported claims to be received by ARAC. iDNA's self-insurance liability at October 31, 2008 and January 31, 2008 was \$142,000 and \$172,000, respectively.

Because of the uncertainties related to several residual small claims and legal proceedings involving iDNA's former rental operations and self-insurance claims, it is difficult to project with precision the ultimate effect the adjudication or settlement of these matters will have on iDNA. As additional information regarding iDNA's potential liabilities becomes available, iDNA will revise the estimates as appropriate.

#### Other Litigation

In the normal course of its business, iDNA is periodically named as defendant in legal proceedings. It is the policy of iDNA to vigorously defend litigation and/or enter into settlements of claims where management deems appropriate. In the opinion of management, the amount of ultimate liability with respect to any current actions, if any, is unlikely to materially affect our financial position, results of operations or liquidity.

Item 1A. Risk Factors.

Not applicable

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Not applicable

Item 3. Defaults Upon Senior Securities.

Not applicable

Item 4. Submission of Matters to a Vote of Security Holders.

Not applicable

Item 5. Other Information.

Not applicable

# Item 6. Exhibits.

Exhibit Number 3.1	Title of Exhibit Second Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed with the SEC on November 4, 2005, SEC File No. 1-11601).	Page Number
3.2	Second Amended and Restated By-Laws of the Company dated as of November 4, 2005 (incorporated by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K filed with the SEC on November 4, 2005, SEC File No. 1-11601).	N/A
4.1	Certificate of Designation Preferences and Rights of Series D Junior Participating Preferred Stock of the Company (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed with the SEC on October 9, 2001, SEC File No. 1-11601).	N/A
4.2	Specimen Stock Certificate – of the Company's Common Stock (incorporated by reference to Exhibit 4(c) to the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 1996, filed with the SEC on April 25, 1996, SEC File No. 1-11601).	N/A
4.3	Rights Agreement, dated as of September 26, 2001, by and between the Company and American Stock Transfer & Trust Company, including the form of Certificate of Designation, Preferences and Rights for the Series D Junior Participating Preferred Stock attached as Exhibit "A", the form of Rights Certificate attached as Exhibit "B" and the Summary of Rights to Purchase Preferred Stock attached as Exhibit "C" (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K, filed with the SEC on October 9, 2001, SEC File No. 1-11601).	N/A
31.1	Certification of Principal Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, As adopted pursuant to Section 302 of the Sarbanes-Oxley Act	52
31.2	Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, As adopted pursuant to Section 302 of the Sarbanes-Oxley Act	53
32.1	Certification of Principal Executive Officer Pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	54
32.2	Certification of Principal Financial Officer Pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	55

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

iDNA, INC.

Date: December 19, 2008 By: /s/ James J. McNamara

James J. McNamara

Chairman of the Board and Chief Executive Officer

(principal executive officer)

By: /s/ Robert V. Cuddihy, Jr.

Date: December 19, 2008 Robert V. Cuddihy, Jr.

Chief Financial Officer, Secretary and Treasurer (principal accounting and financial officer)