

FMC TECHNOLOGIES INC

Form 10-Q

October 23, 2015

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

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☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2015

or

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-16489

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FMC Technologies, Inc.

(Exact name of registrant as specified in its charter)

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Delaware

36-4412642

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

5875 N. Sam Houston Parkway W., Houston, Texas

77086

(Address of principal executive offices)

(Zip Code)

(281) 591-4000

(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☒ Accelerated filer

☐

Non-accelerated filer (Do not check if a smaller reporting company)

☐ Smaller reporting company

☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Outstanding at October 20, 2015

Common Stock, par value \$0.01 per share

227,980,415



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**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This Quarterly Report on Form 10-Q contains “forward-looking statements” intended to qualify for the safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact contained in this report are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Forward-looking statements usually relate to future events and anticipated revenues, earnings, cash flows or other aspects of our operations or operating results. Forward-looking statements are often identified by the words “believe,” “expect,” “anticipate,” “plan,” “intend,” “forecast,” “should,” “would,” “could,” “may,” “estimate,” “outlook” and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on our current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on us. While management believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting us will be those that we anticipate.

All of our forward-looking statements involve risks and uncertainties (some of which are significant or beyond our control) and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections. Known material factors that could cause actual results to differ materially from those contemplated in the forward-looking statements include those set forth in Part II, Item 1A, “Risk Factors” and elsewhere in this Quarterly Report on Form 10-Q and Part I, Item 1A, “Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, as well as the following:

- Demand for our systems and services, which is affected by changes in the price of, and demand for, crude oil and natural gas in domestic and international markets;
- Potential liabilities arising out of the installation or use of our systems;
- U.S. and international laws and regulations, including environmental regulations, that may increase our costs, limit the demand for our products and services or restrict our operations;
- Disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business;
- Fluctuations in currency markets worldwide;
- Cost overruns that may affect profit realized on our fixed price contracts;
- Disruptions in the timely delivery of our backlog and its effect on our future sales, profitability and our relationships with our customers;
- The cumulative loss of major contracts or alliances;
- Rising costs and availability of raw materials;
- A failure of our information technology infrastructure or any significant breach of security;
- Our ability to develop and implement new technologies and services, as well as our ability to protect and maintain critical intellectual property assets;
- The outcome of uninsured claims and litigation against us;
- Deterioration in future expected profitability or cash flows and its effect on our goodwill;
- Continuing consolidation within our industry; and
- Downgrade in the ratings of our debt could restrict our ability to access the debt capital markets.

We wish to caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

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## PART I—FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions, except per share data)	2015	2014	2015	2014
Revenue:				
Product revenue	\$1,207.9	\$1,559.0	\$3,936.7	\$4,598.5
Service revenue	268.5	326.9	790.7	943.4
Lease and other income	68.6	90.8	208.0	244.5
Total revenue	1,545.0	1,976.7	4,935.4	5,786.4
Costs and expenses:				
Cost of product revenue	924.2	1,198.9	3,008.1	3,540.4
Cost of service revenue	196.7	227.2	596.7	680.3
Cost of lease and other revenue	53.0	53.5	148.7	165.3
Selling, general and administrative expense	144.3	170.8	482.6	542.0
Research and development expense	25.9	29.9	91.7	84.6
Restructuring and impairment expense (Note 4)	78.1	—	98.2	4.9
Total costs and expenses	1,422.2	1,680.3	4,426.0	5,017.5
Gain on sale of Material Handling Products (Note 5)	—	(1.3)	) —	84.3
Other expense, net	(12.7)	) (26.5)	) (34.1)	) (29.2)
Income before net interest expense and income taxes	110.1	268.6	475.3	824.0
Net interest expense	(8.1)	) (8.0)	) (24.4)	) (24.5)
Income before income taxes	102.0	260.6	450.9	799.5
Provision for income taxes	19.5	90.1	112.3	264.8
Net income	82.5	170.5	338.6	534.7
Net income attributable to noncontrolling interests	(0.5)	) (0.7)	) (1.1)	) (3.4)
Net income attributable to FMC Technologies, Inc.	\$82.0	\$169.8	\$337.5	\$531.3
Earnings per share attributable to FMC Technologies, Inc. (Note 3):				
Basic	\$0.36	\$0.72	\$1.46	\$2.24
Diluted	\$0.35	\$0.72	\$1.45	\$2.24
Weighted average shares outstanding (Note 3):				
Basic	230.2	236.4	231.6	236.8
Diluted	231.0	237.0	232.5	237.3

The accompanying notes are an integral part of the condensed consolidated financial statements.

Table of ContentsFMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions)	2015	2014	2015	2014
Net income	\$82.5	\$170.5	\$338.6	\$534.7
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments <sup>(1)</sup>	(110.3	) (60.8	) (184.6	) (44.4
Net gains (losses) on hedging instruments:				
Net losses arising during the period	(33.3	) (40.7	) (50.5	) (49.1
Reclassification adjustment for net losses (gains) included in net income	11.5	2.0	44.6	(4.9
Net losses on hedging instruments <sup>(2)</sup>	(21.8	) (38.7	) (5.9	) (54.0
Pension and other post-retirement benefits:				
Reclassification adjustment for settlement losses included in net income	1.2	—	1.2	—
Reclassification adjustment for amortization of prior service cost (credit) included in net income	0.1	—	0.1	(0.1
Reclassification adjustment for amortization of net actuarial loss included in net income	5.2	3.1	15.9	9.1
Net pension and other post-retirement benefits <sup>(3)</sup>	6.5	3.1	17.2	9.0
Other comprehensive loss, net of tax	(125.6	) (96.4	) (173.3	) (89.4
Comprehensive income (loss)	(43.1	) 74.1	165.3	445.3
Comprehensive income attributable to noncontrolling interest	(0.5	) (0.7	) (1.1	) (3.4
Comprehensive income (loss) attributable to FMC Technologies, Inc.	\$(43.6	) \$73.4	\$164.2	\$441.9

- (1) Net of income tax (expense) benefit of nil and \$5.5 for the three months ended September 30, 2015 and 2014, respectively, and \$6.8 and \$4.3 for the nine months ended September 30, 2015 and 2014, respectively.
- (2) Net of income tax (expense) benefit of \$5.5 and \$9.9 for the three months ended September 30, 2015 and 2014, respectively, and \$1.9 and \$9.0 for the nine months ended September 30, 2015 and 2014, respectively.
- (3) Net of income tax (expense) benefit of \$(3.1) and \$(1.4) for the three months ended September 30, 2015 and 2014, respectively, and \$(8.1) and \$(4.8) for the nine months ended September 30, 2015 and 2014, respectively.
- The accompanying notes are an integral part of the condensed consolidated financial statements.

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CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2015 (Unaudited)	December 31, 2014
(In millions, except par value data)		
Assets		
Cash and cash equivalents	\$711.5	\$638.8
Trade receivables, net of allowances of \$15.2 in 2015 and \$9.4 in 2014	1,738.6	2,127.0
Inventories, net (Note 6)	874.5	1,021.2
Derivative financial instruments (Note 14)	317.5	197.6
Prepaid expenses	60.7	48.5
Deferred income taxes	78.8	70.8
Income taxes receivable	91.8	23.4
Other current assets	322.2	309.1
Total current assets	4,195.6	4,436.4
Investments	31.0	35.9
Property, plant and equipment, net of accumulated depreciation of \$878.9 in 2015 and \$833.4 in 2014	1,396.3	1,458.4
Goodwill	519.4	552.1
Intangible assets, net of accumulated amortization of \$138.0 in 2015 and \$125.7 in 2014	253.8	314.5
Deferred income taxes	92.1	106.5
Derivative financial instruments (Note 14)	100.8	134.9
Other assets	122.2	133.4
Total assets	\$6,711.2	\$7,172.1
Liabilities and equity		
Short-term debt and current portion of long-term debt	\$33.5	\$11.7
Accounts payable, trade	537.4	723.5
Advance payments and progress billings	656.3	965.2
Accrued payroll	197.1	256.8
Derivative financial instruments (Note 14)	442.9	230.2
Income taxes payable	85.7	152.9
Deferred income taxes	58.3	54.2
Other current liabilities	360.2	389.1
Total current liabilities	2,371.4	2,783.6
Long-term debt, less current portion (Note 8)	1,261.2	1,293.7
Accrued pension and other post-retirement benefits, less current portion	210.4	236.7
Derivative financial instruments (Note 14)	175.2	220.2
Deferred income taxes	58.8	54.3
Other liabilities	110.2	105.9
Commitments and contingent liabilities (Note 16)		
Stockholders' equity (Note 13):		
Preferred stock, \$0.01 par value, 12.0 shares authorized in 2015 and 2014; no shares issued in 2015 or 2014	—	—
Common stock, \$0.01 par value, 600.0 shares authorized in 2015 and 2014; 286.3 shares issued in 2015 and 2014; 228.1 and 235.1 shares outstanding in 2015 and 2014, respectively	2.9	2.9
Common stock held in employee benefit trust, at cost; 0.2 shares in 2015 and 2014	(7.1)	(8.0)

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Treasury stock, at cost; 58.0 and 54.6 shares in 2015 and 2014, respectively	(1,566.6	) (1,431.1	)
Capital in excess of par value of common stock	751.5	731.9	
Retained earnings	4,181.8	3,844.3	
Accumulated other comprehensive loss	(857.0	) (683.7	)
Total FMC Technologies, Inc. stockholders' equity	2,505.5	2,456.3	
Noncontrolling interests	18.5	21.4	
Total equity	2,524.0	2,477.7	
Total liabilities and equity	\$6,711.2	\$7,172.1	

The accompanying notes are an integral part of the condensed consolidated financial statements.



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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(In millions)	Nine Months Ended September 30,	
	2015	2014
Cash provided (required) by operating activities:		
Net income	\$338.6	\$534.7
Adjustments to reconcile net income to cash provided (required) by operating activities:		
Depreciation	133.6	129.5
Amortization	48.9	43.9
Employee benefit plan and stock-based compensation costs	67.9	53.1
Unrealized loss on derivative instruments	31.5	31.8
Deferred income tax provision	30.6	7.0
Asset impairment charges	64.4	—
Gain on sale of Material Handling Products	—	(84.3 )
Other	34.8	14.4
Changes in operating assets and liabilities, net of effects of acquisitions:		
Trade receivables, net	181.3	(276.2 )
Inventories, net	105.2	(105.4 )
Accounts payable, trade	(140.6 )	(13.4 )
Advance payments and progress billings	(241.3 )	253.1
Income taxes payable, net	(126.8 )	(54.1 )
Payment of Multi Phase Meters earn-out consideration	—	(41.5 )
Accrued pension and other post-retirement benefits, net	(20.4 )	(27.3 )
Other assets and liabilities, net	(5.6 )	18.0
Cash provided by operating activities	502.1	483.3
Cash provided (required) by investing activities:		
Capital expenditures	(211.0 )	(283.7 )
Proceeds from sale of Material Handling Products, net of cash divested	—	105.6
Other	(0.7 )	8.9
Cash required by investing activities	(211.7 )	(169.2 )
Cash provided (required) by financing activities:		
Net increase (decrease) in short-term debt	1.5	(25.3 )
Net increase (decrease) in commercial paper	(8.0 )	6.6
Purchase of treasury stock	(148.0 )	(129.8 )
Acquisitions, payment of withheld purchase price	(9.6 )	—
Payments related to taxes withheld on stock-based compensation	(8.8 )	(13.0 )
Payment of Multi Phase Meters earn-out consideration	—	(31.0 )
Other	(9.7 )	(3.4 )
Cash required by financing activities	(182.6 )	(195.9 )
Effect of exchange rate changes on cash and cash equivalents	(35.1 )	(5.8 )
Increase in cash and cash equivalents	72.7	112.4
Cash and cash equivalents, beginning of period	638.8	399.1
Cash and cash equivalents, end of period	\$711.5	\$511.5
The accompanying notes are an integral part of the condensed consolidated financial statements.		

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FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of FMC Technologies, Inc. and its consolidated subsidiaries (“FMC Technologies”) have been prepared in accordance with United States generally accepted accounting principles (“GAAP”) and rules and regulations of the Securities and Exchange Commission (“SEC”) pertaining to interim financial information. As permitted under those rules, certain footnotes or other financial information that are normally required by GAAP have been condensed or omitted. Therefore, these statements should be read in conjunction with the audited consolidated financial statements, and notes thereto, which are included in our Annual Report on Form 10-K for the year ended December 31, 2014.

Our accounting policies are in accordance with GAAP. The preparation of financial statements in conformity with these accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Ultimate results could differ from our estimates.

In the opinion of management, the statements reflect all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of our financial condition and operating results as of and for the periods presented.

Revenue, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these statements may not be representative of the results that may be expected for the year ending December 31, 2015.

Reclassifications—Certain prior-year amounts have been reclassified to conform to the current year’s presentation. These reclassifications include (i) income tax presentation in the cash provided by operating activities section on the condensed consolidated statements of cash flows and (ii) intangible asset reclassification from other assets to intangible assets on the condensed consolidated balance sheets.

NOTE 2. NEW ACCOUNTING STANDARDS

Recently Adopted Accounting Standards

Effective January 1, 2015, we adopted Accounting Standards Update (“ASU”) No. 2015-01, “Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items” which eliminates from GAAP the concept of extraordinary items. However, the presentation and disclosure guidance for items that are unusual in nature or infrequent in occurrence was retained. We adopted the updated guidance prospectively. The adoption of this update concerns presentation and disclosure only as it relates to our condensed consolidated financial statements.

Effective July 1, 2015, we adopted ASU No. 2015-03, “Simplifying the Presentation of Debt Issuance Costs.” This update requires debt issuance costs to be presented in the balance sheet as a deduction from the carrying amount of the corresponding debt liability, consistent with debt discounts or premiums. We adopted the updated guidance retrospectively. Effective September 30, 2015, we adopted ASU No. 2015-15, “Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements.” This update incorporates the SEC staff’s announcement that it would not object to an entity presenting the costs of securing a revolving line of credit as an asset, regardless of whether a balance is outstanding. We adopted the updated guidance retrospectively. The adoption of these updates concerns presentation and disclosure only as it relates to our condensed consolidated financial statements.

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### Recently Issued Accounting Standards

In May 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers.” This update requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU will supersede most existing GAAP related to revenue recognition and will supersede some cost guidance in existing GAAP related to construction-type and production-type contract accounting. Additionally, the ASU will significantly increase disclosures related to revenue recognition. In August 2015, the FASB issued ASU No. 2015-14 which deferred the effective date of ASU No. 2014-09 by one year, and as a result, is now effective for us on January 1, 2018. Early adoption is permitted to the original effective date of January 1, 2017. Entities are permitted to apply the amendments either retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying the ASU recognized at the date of initial application. We have not determined the method to be utilized upon adoption. The impacts that adoption of the ASU is expected to have on our consolidated financial statements and related disclosures are being evaluated. Additionally, we have not determined the effect of the ASU on our internal control over financial reporting or other changes in business practices and processes.

In February 2015, the FASB issued ASU No. 2015-02, “Amendments to the Consolidation Analysis.” This update amends the criteria for determining whether a limited partnership or similar entity is a variable interest entity, eliminates the presumption in the voting model that a general partner controls a limited partnership, eliminates the deferral of ASU No. 2009-17 for investments in certain investment funds, removes three of the six criteria a fee must meet for a decision maker or service provider to conclude a fee does not represent a variable interest, alters how variable interests held by related parties affect consolidation, and clarifies the two-step process to determine whether the at-risk equity holders of a corporation have the power to direct the corporation’s significant activities. The amendments in this ASU are effective for us on January 1, 2016. Early application is permitted. We believe the adoption of this guidance will not have a material impact on our consolidated financial position or results of operations.

In April 2015, the FASB issued ASU No. 2015-05, “Customer’s Accounting for Fees Paid in a Cloud Computing Arrangement.” This update provides guidance on the recognition of fees paid by a customer for cloud computing arrangements as either the acquisition of a software license or a service contract. The amendments in this ASU are effective for us on January 1, 2016. Early application is permitted. Entities may apply the new guidance either prospectively to all arrangements entered into or materially modified after the effective date or retrospectively. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In May 2015, the FASB issued ASU No. 2015-07, “Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent).” This update removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient and removes certain related disclosure requirements. The amendments in this ASU are effective for us on January 1, 2016. Early application is permitted. We believe the adoption of this guidance concerns disclosure only and will not have an impact on our consolidated financial position or results of operations.

In July 2015, the FASB issued ASU No. 2015-11, “Simplifying the Measurement of Inventory.” This update requires in scope inventory to be measured at the lower of cost and net realizable value rather than at the lower of cost or market under existing guidance. The amendments in this ASU are effective for us on January 1, 2017. Early application is permitted. We are currently evaluating the impact of this ASU on our consolidated financial statements.

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## NOTE 3. EARNINGS PER SHARE

A reconciliation of the number of shares used for the basic and diluted earnings per share calculation was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions, except per share data)	2015	2014	2015	2014
Net income attributable to FMC Technologies, Inc.	\$82.0	\$169.8	\$337.5	\$531.3
Weighted average number of shares outstanding	230.2	236.4	231.6	236.8
Dilutive effect of restricted stock units and stock options	0.8	0.6	0.9	0.5
Total shares and dilutive securities	231.0	237.0	232.5	237.3

Basic earnings per share attributable to FMC Technologies, Inc.	\$0.36	\$0.72	\$1.46	\$2.24
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Diluted earnings per share attributable to FMC Technologies, Inc.	\$0.35	\$0.72	\$1.45	\$2.24
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## NOTE 4. RESTRUCTURING AND IMPAIRMENT EXPENSE

Restructuring and impairment expense were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions)	2015	2014	2015	2014
Restructuring expense	\$17.9	\$—	\$33.8	\$4.9
Impairment expense	60.2	—	64.4	—
Total restructuring and impairment expense	\$78.1	\$—	\$98.2	\$4.9

Restructuring—As a result of market conditions in North America, combined with the impact of lower international activity driven by declining oil prices, beginning in 2015, we initiated a company-wide reduction in workforce intended to reduce costs and better align our workforce with current and anticipated activity levels, which resulted in the recognition of severance costs relating to termination benefits and other restructuring charges.

Asset impairments—During the three months ended September 30, 2015, we completed the reorganization of our reporting unit structure within our Surface Technologies segment. This reorganization was directly aligned with our integration efforts over the last year to bring our North American surface wellhead and completion services businesses together to create our surface integrated services businesses in the US and Canada. As a result of this reorganization, we are required under GAAP to test goodwill of our reporting units. Additionally, we conduct impairment tests on long-lived assets whenever events or changes in circumstances indicate the carrying value may not be recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition over the assets remaining useful life. Our review of recoverability of the carrying value of our assets considers several assumptions including the intended use and service potential of the asset.

The prolonged downturn in the energy market and its corresponding impact on our business outlook led us to conclude the carrying amount of a number of our long-lived assets in our surface integrated services business in Canada, and related goodwill exceeded their fair values. The low commodity price environment's impact on our outlook for revenue growth and profitability of our surface integrated services business in Canada led us to record impairment charges of \$56.6 million in our Surface Technologies segment during the three months ended September 30, 2015. These impairment charges included charges against customer relationship intangible assets, wireline and flowback assets, and related goodwill in Canada.

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On April 30, 2014, we completed the sale of our equity interests of Technisys, Inc., a Utah corporation, and FMC Technologies Energy Holdings Ltd., a private limited liability company organized under the laws of Hong Kong, and assets primarily representing a product line of our material handling business (“Material Handling Products”) to Syntron Material Handling, LLC, an affiliate of Levine Leichtman Capital Partners Private Capital Solutions II, L.P. Material Handling Products was historically reported in our Energy Infrastructure segment. Net of working capital adjustments, we recognized a pretax gain of \$84.3 million on the sale during the nine months ended September 30, 2014.

**NOTE 6. INVENTORIES**

Inventories consisted of the following:

(In millions)	September 30, 2015	December 31, 2014
Raw materials	\$ 164.6	\$ 196.6
Work in process	132.7	166.1
Finished goods	786.9	849.9
	1,084.2	1,212.6
LIFO and valuation adjustments	(209.7	) (191.4
Inventories, net	\$ 874.5	\$ 1,021.2

**NOTE 7. EQUITY METHOD INVESTMENTS**

FMC Technologies Offshore, LLC (“FTO Services”) is an affiliated company in the form of a joint venture between FMC Technologies and Edison Chouest Offshore LLC. FTO Services provides integrated vessel-based subsea services for offshore oil and gas fields globally, and its results are reported in our Subsea Technologies segment. Our cumulative equity investment in FTO Services totaled \$5.0 million as of September 30, 2015. We have accounted for our 50% investment using the equity method of accounting. Additionally, debt obligations under a revolving credit facility of FTO Services are jointly and severally guaranteed by FMC Technologies and Edison Chouest Offshore LLC. Refer to Note 16 for additional information regarding the guarantee.

FTO Services has experienced net losses since formation due to expenses related to startup of operations and as a result of the downturn in the oilfield services industry. During the three months ended September 30, 2015, we provided additional financial support and also committed to provide additional capital contributions. As a result, we resumed the recognition of equity method losses for FTO Services which were previously suspended in the second quarter of 2015. We recognized \$12.0 million and \$30.4 million of losses from equity earnings in affiliates for the three and nine months ended September 30, 2015, which are included in lease and other income in the accompanying condensed consolidated statements of income. All prior year results were not material. The carrying value of our equity method investment in FTO Services was \$(27.0) million as of September 30, 2015, and is included as a component of other liabilities in the accompanying condensed consolidated balance sheets. As a result of our joint guarantee of FTO Services’ debt obligations under its revolving credit facility and our commitment to provide further financial support, we recognized losses up to our joint share of such obligations and re-suspended the recognition of equity method losses during the three months ended September 30, 2015. As of September 30, 2015, approximately \$2.0 million of losses from equity in earnings of affiliates were not recognized.

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## NOTE 8. DEBT

On September 24, 2015, we entered into a new \$2.0 billion revolving credit agreement (“credit agreement”) with Wells Fargo Bank, National Association, as Administrative Agent. The credit agreement is a five-year, revolving credit facility expiring in September 2020. Subject to certain conditions, at our request the aggregate commitments under the credit agreement may be increased by up to an additional \$500.0 million.

Borrowings under the credit agreement bear interest at the highest of three base rates or the London interbank offered rate (“LIBOR”), at our option, plus an applicable margin. Depending on our senior unsecured credit rating, the applicable margin for revolving loans varies (i) in the case of LIBOR loans, from 1.00% to 1.75% and (ii) in the case of base rate loans, from 0.00% to 0.75%.

In connection with the new credit agreement, we terminated our previously existing \$1.5 billion five-year revolving credit agreement.

Long-term debt consisted of the following:

(In millions)	September 30, 2015	December 31, 2014
Revolving credit facility	\$—	\$—
Commercial paper <sup>(1)</sup>	461.1	469.1
2.00% Notes due 2017	299.0	298.6
3.45% Notes due 2022	497.4	497.2
Term loan	14.8	22.9
Capital leases	6.3	9.7
Total long-term debt	1,278.6	1,297.5
Less: current portion	(17.4)	(3.8)
Long-term debt, less current portion	\$1,261.2	\$1,293.7

Committed credit available under our revolving credit facility provided the ability to refinance our commercial paper obligations on a long-term basis. As we have both the ability and intent to refinance these obligations on a

<sup>(1)</sup> long-term basis, our commercial paper borrowings were classified as long-term in the condensed consolidated balance sheets at September 30, 2015 and December 31, 2014. As of September 30, 2015, our commercial paper borrowings had a weighted average interest rate of 0.55%.

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## NOTE 9. INCOME TAXES

Our income tax provisions for the three months ended September 30, 2015 and 2014, reflected effective tax rates of 19.2% and 34.7%, respectively. The year-over-year decrease in the effective tax rate was primarily due to a favorable change in the forecasted country mix of earnings.

Our income tax provisions for the nine months ended September 30, 2015 and 2014, reflected effective tax rates of 25.0% and 33.3%, respectively. The year-over-year decrease in the effective tax rate was primarily due to a favorable change in the forecasted country mix of earnings and an increase in earnings from foreign operations indefinitely reinvested outside the United States, partially offset by a settlement of an IRS audit. As of January 1, 2015, we changed our position on earnings from foreign operations as indefinitely reinvested due to increased cash demands outside the United States.

Our effective tax rate can fluctuate depending on our country mix of earnings, since our foreign earnings are generally subject to lower tax rates than in the United States. In certain jurisdictions, primarily Singapore and Malaysia, our tax rate is significantly less than the relevant statutory rate due to tax holidays.

## NOTE 10. WARRANTY OBLIGATIONS

Warranty cost and accrual information was as follows:

(In millions)	Three Months Ended September		Nine Months Ended September	
	30, 2015	2014	30, 2015	2014
Balance at beginning of period	\$26.6	\$19.4	\$23.0	\$18.0
Expense for new warranties	4.5	7.4	20.9	18.3
Adjustments to existing accruals	(0.6	) (0.3	) 1.5	0.3
Claims paid	(6.3	) (4.7	) (21.2	) (14.8
Balance at end of period	\$24.2	\$21.8	\$24.2	\$21.8

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## NOTE 11. PENSION AND OTHER POST-RETIREMENT BENEFITS

The components of net periodic benefit cost were as follows:

(In millions)	Pension Benefits							
	Three Months Ended September 30,				Nine Months Ended September 30,			
	2015	Int'l	2014	Int'l	2015	Int'l	2014	Int'l
Service cost	\$3.5	\$4.0	\$3.4	\$4.2	\$10.8	\$12.2	\$10.3	\$12.8
Interest cost	6.6	3.8	7.2	4.6	19.8	11.2	21.8	14.0
Expected return on plan assets	(10.9 )	(7.1 )	(11.5 )	(7.5 )	(32.9 )	(21.0 )	(34.7 )	(22.8 )
Amortization of prior service cost (credit)	—	—	—	—	—	—	—	0.1
Amortization of transition asset	—	—	—	(0.1 )	—	—	—	(0.1 )
Amortization of actuarial loss (gain), net	4.7	3.0	3.1	1.8	14.5	9.4	9.2	5.2
Settlement cost	2.0	0.1	—	—	2.0	0.1	—	—
Net periodic benefit cost	\$5.9	\$3.8	\$2.2	\$3.0	\$14.2	\$11.9	\$6.6	\$9.2
(In millions)	Other Post-retirement Benefits							
	Three Months Ended September 30,				Nine Months Ended September 30,			
	2015		2014		2015		2014	
Interest cost	\$0.2		\$0.1		0.4		0.3	
Amortization of actuarial loss (gain), net	—		(0.1 )		—		(0.2 )	
Net periodic benefit cost	\$0.2		\$—		\$0.4		\$0.1	

During the nine months ended September 30, 2015, we contributed \$5.9 million to our domestic pension benefit plans and \$14.2 million to our international pension benefit plans.



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## NOTE 12. STOCK-BASED COMPENSATION

Under the Amended and Restated FMC Technologies, Inc. Incentive Compensation and Stock Plan (the “Plan”), we have primarily granted awards in the form of nonvested stock units (also known as restricted stock units in the plan document). We recognize compensation expense and the corresponding tax benefits for awards under the Plan. Stock-based compensation expense for nonvested stock units was \$11.5 million and \$9.5 million for the three months ended September 30, 2015 and 2014, respectively, and \$43.2 million and \$37.3 million for the nine months ended September 30, 2015 and 2014, respectively.

During the nine months ended September 30, 2015, we granted the following restricted stock units to employees:

(Number of restricted stock shares in thousands)	Shares	Weighted-Average Grant Date Fair Value (per share)
Time-based	931	
Performance-based	246	*
Market-based	123	*
Total granted	1,300	\$39.77

\* Assumes grant date expected payout

For current-year performance-based awards, actual payouts may vary from zero to 492 thousand shares, contingent upon our performance relative to a peer group of companies with respect to earnings growth and return on investment for the year ending December 31, 2015. Compensation cost is measured based on the current expected outcome of the performance conditions and may be adjusted until the performance period ends.

For current-year market-based awards, actual payouts may vary from zero to 246 thousand shares, contingent upon our performance relative to the same peer group of companies with respect to total shareholder return (“TSR”) for a three year period ending December 31, 2017. The payout for the TSR metric is determined based on our performance relative to the peer group. A payout is possible regardless of whether our TSR for the three year period is positive or negative. However, if our TSR for the three year period is not positive, the payout with respect to TSR is limited to the target previously established by the Compensation Committee of the Board of Directors. Compensation cost for these awards is calculated using the grant date fair market value, as estimated using a Monte Carlo simulation, and is not subject to change based on future events.

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## NOTE 13. STOCKHOLDERS' EQUITY

There were no cash dividends declared during the three and nine months ended September 30, 2015 and 2014.

The following is a summary of our treasury stock activity for the nine months ended September 30, 2015 and 2014:

(Number of shares in thousands)	Treasury Stock
Balance as of December 31, 2013	50,318
Stock awards	(547 )
Treasury stock purchases	2,388
Balance as of September 30, 2014	52,159
Balance as of December 31, 2014	54,626
Stock awards	(523 )
Treasury stock purchases	3,934
Balance as of September 30, 2015	58,037

We repurchased \$149.3 million and \$129.8 million of common stock during the nine months ended September 30, 2015 and September 30, 2014, respectively, under the authorized repurchase program. In February 2015, the Board of Directors authorized an extension of our repurchase program by 15.0 million shares. As of September 30, 2015, our Board of Directors had authorized 90.0 million shares of common stock under our share repurchase program, and approximately 19.1 million shares of common stock remained available for purchase, which may be executed from time to time in the open market. We intend to hold repurchased shares in treasury for general corporate purposes, including issuances under our stock-based compensation plan. Treasury shares are accounted for using the cost method.

Accumulated other comprehensive loss consisted of the following:

(In millions)	Foreign Currency Translation	Hedging	Defined Pension and Other Post-retirement Benefits	Accumulated Other Comprehensive Loss
December 31, 2014	\$(311.9 )	\$(77.3 )	\$ (294.5 )	\$ (683.7 )
Other comprehensive income (loss) before reclassifications, net of tax	(184.6 )	(50.5 )	—	(235.1 )
Reclassification adjustment for net losses (gains) included in net income, net of tax	—	44.6	17.2	61.8
Other comprehensive income (loss), net of tax	(184.6 )	(5.9 )	17.2	(173.3 )
September 30, 2015	\$(496.5 )	\$(83.2 )	\$ (277.3 )	\$ (857.0 )

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Reclassifications out of accumulated other comprehensive loss consisted of the following:

(In millions)	Three Months Ended		Nine Months Ended		Affected Line Item in the Condensed Consolidated Statement of Income
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	
Details about Accumulated Other Comprehensive Loss Components	Amount Reclassified out of Accumulated Other Comprehensive Loss				
Gains (losses) on hedging instruments					
Foreign exchange contracts:	\$ (29.9 )	\$ (12.2 )	\$ (91.6 )	\$ (27.0 )	Revenue
	17.8	9.1	36.8	29.4	Cost of sales
	(0.4 )	—	(1.3 )	—	Selling, general and administrative expense
	0.1	—	—	—	Research and development expense
	(1.8 )	—	0.1	—	Net interest expense
	(14.2 )	(3.1 )	(56.0 )	2.4	Income before income taxes
	2.7	1.1	11.4	2.5	Income tax (expense) benefit
	\$ (11.5 )	\$ (2.0 )	\$ (44.6 )	\$ 4.9	Net income
Defined pension and other post-retirement benefits					
Amortization of actuarial gain (loss)	\$ (7.7 )	\$ (4.7 )	\$ (23.3 )	\$ (14.0 )	(a)
Amortization of prior service credit (cost)	—	0.1	(0.1 )	0.2	(a)
Settlement cost	(2.0 )	—	(2.0 )	—	(a)
	(9.7 )	(4.6 )	(25.4 )	(13.8 )	Income before income taxes
	3.2	1.5	8.2	4.8	Income tax (expense) benefit
	\$ (6.5 )	\$ (3.1 )	\$ (17.2 )	\$ (9.0 )	Net income

(a) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see Note 11 for additional details).

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## NOTE 14. DERIVATIVE FINANCIAL INSTRUMENTS

We hold derivative financial instruments for the purpose of hedging the risks of certain identifiable and anticipated transactions. The types of risks hedged are those relating to the variability of future earnings and cash flows caused by movements in foreign currency exchange rates. We hold the following types of derivative instruments:

Foreign exchange rate forward contracts—The purpose of these instruments is to hedge the risk of changes in future cash flows of anticipated purchase or sale commitments denominated in foreign currencies. At September 30, 2015, we held the following material positions:

	Notional Amount		
	Bought (Sold)		
(In millions)			USD Equivalent
Australian dollar	35.4		24.9
Brazilian real	428.4		104.1
British pound	56.9		86.5
Canadian dollar	(167.7	)	(125.2
Euro	151.6		169.6
Malaysian ringgit	187.4		42.6
Norwegian krone	2,173.3		255.1
Russian ruble	1,332.7		20.1
Singapore dollar	220.7		154.9
U.S. dollar	(954.6	)	(954.6

Foreign exchange rate instruments embedded in purchase and sale contracts—The purpose of these instruments is to match offsetting currency payments and receipts for particular projects, or comply with government restrictions on the currency used to purchase goods in certain countries. At September 30, 2015, our portfolio of these instruments included the following material positions:

	Notional Amount		
	Bought (Sold)		
(In millions)			USD Equivalent
Brazilian real	(101.6	)	(24.7
Euro	14.1		15.8
Norwegian krone	(130.8	)	(15.4
U.S. dollar	28.5		28.5

The purpose of our foreign currency hedging activities is to manage the volatility associated with anticipated foreign currency purchases and sales created in the normal course of business. Our policy is to hold derivatives only for the purpose of hedging risks and not for trading purposes where the objective is solely to generate profit. Generally, we enter into hedging relationships such that changes in the fair values or cash flows of the transactions being hedged are expected to be offset by corresponding changes in the fair value of the derivatives. For derivative instruments that qualify as a cash flow hedge, the effective portion of the gain or loss of the derivative, which does not include the time value component of a forward currency rate, is reported as a component of other comprehensive income (“OCI”) and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings.

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The following table of all outstanding derivative instruments is based on estimated fair value amounts that have been determined using available market information and commonly accepted valuation methodologies. Refer to Note 15 for further disclosures related to the fair value measurement process. Accordingly, the estimates may not be indicative of the gains or losses we may ultimately incur when these contracts settle or mature.

(In millions)	September 30, 2015		December 31, 2014	
	Assets	Liabilities	Assets	Liabilities
Derivatives designated as hedging instruments:				
Foreign exchange contracts:				
Current – Derivative financial instruments	\$265.5	\$392.5	\$172.1	\$207.1
Long-term – Derivative financial instruments	95.0	168.2	129.4	214.6
Total derivatives designated as hedging instruments	360.5	560.7	301.5	421.7
Derivatives not designated as hedging instruments:				
Foreign exchange contracts:				
Current – Derivative financial instruments	52.0	50.4	25.5	23.1
Long-term – Derivative financial instruments	5.8	7.0	5.5	5.6
Total derivatives not designated as hedging instruments	57.8	57.4	31.0	28.7
Total derivatives	\$418.3	\$618.1	\$332.5	\$450.4

We recognized losses of \$3.8 million and \$0.1 million on cash flow hedges for the three months ended September 30, 2015 and 2014, respectively, and losses of \$8.4 million and \$0.6 million for the nine months ended September 30, 2015 and 2014, respectively, as a result of the discontinuance of cash flow hedges because it was probable that the original forecasted transaction would not occur or would not occur by the originally specified time period. Cash flow hedges of forecasted transactions, net of tax, resulted in an accumulated other comprehensive loss of \$83.3 million and \$77.3 million at September 30, 2015, and December 31, 2014, respectively. We expect to transfer an approximate \$25.8 million loss from accumulated OCI to earnings during the next 12 months when the anticipated transactions actually occur. All anticipated transactions currently being hedged are expected to occur by the end of 2016.

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The following tables present the impact of derivative instruments in cash flow hedging relationships and their location within the accompanying condensed consolidated statements of income.

(In millions)	Gain (Loss) Recognized in OCI (Effective Portion)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Foreign exchange contracts	\$(41.5	) \$(51.6	) (63.8	) (60.5
Location of Gain (Loss) Reclassified from Accumulated OCI into Income	Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions)	2015	2014	2015	2014
Foreign exchange contracts:				
Revenue	\$(29.9	) \$(12.2	) \$(91.6	) \$(27.0
Cost of sales	17.8	9.1	36.8	29.4
Selling, general and administrative expense	(0.4	) —	(1.3	) —
Research and development expense	0.1	—	—	—
Net interest expense	(1.8	) —	0.1	—
Total	\$(14.2	) \$(3.1	) \$(56.0	) \$2.4

(In millions)	Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Foreign exchange contracts:				
Revenue	\$4.4	\$7.2	\$11.3	\$15.9
Cost of sales	(4.1	) (5.9	) (14.4	) (19.0
Net interest expense	—	—	(0.1	) —
Total	\$0.3	\$1.3	\$(3.2	) \$(3.1

Instruments that are not designated as hedging instruments are executed to hedge the effect of exposures in the condensed consolidated balance sheets, and occasionally, forward foreign currency contracts or currency options are executed to hedge exposures which do not meet all of the criteria to qualify for hedge accounting.

(In millions)	Gain (Loss) Recognized in Income on Derivatives (Instruments Not Designated as Hedging Instruments)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Foreign exchange contracts:				
Revenue	\$(1.1	) \$(1.3	) \$(6.4	) \$(3.3
Cost of sales	0.5	—	2.0	0.3
Other income (expense), net <sup>(1)</sup>	13.3	12.5	34.3	10.2
Total	\$12.7	\$11.2	\$29.9	\$7.2

<sup>(1)</sup> Other income (expense), net excludes asset and liability remeasurement gains and losses.

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Balance Sheet Offsetting—We execute derivative contracts only with counterparties that consent to a master netting agreement which permits net settlement of the gross derivative assets against gross derivative liabilities. Each instrument is accounted for individually and assets and liabilities are not offset. As of September 30, 2015, and December 31, 2014, we had no collateralized derivative contracts. The following tables present both gross information and net information of recognized derivative instruments:

(In millions)	September 30, 2015			December 31, 2014		
	Gross Amount Recognized	Gross Amounts Not Offset Permitted Under Master Netting Agreements	Net Amount	Gross Amount Recognized	Gross Amounts Not Offset Permitted Under Master Netting Agreements	Net Amount
Derivative assets	\$418.3	\$(401.9 )	\$16.4	\$332.5	\$(321.5 )	\$11.0
(In millions)	September 30, 2015			December 31, 2014		
	Gross Amount Recognized	Gross Amounts Not Offset Permitted Under Master Netting Agreements	Net Amount	Gross Amount Recognized	Gross Amounts Not Offset Permitted Under Master Netting Agreements	Net Amount
Derivative liabilities	\$618.1	\$(401.9 )	\$216.2	\$450.4	\$(321.5 )	\$128.9

**NOTE 15. FAIR VALUE MEASUREMENTS**

Assets and liabilities measured at fair value on a recurring basis were as follows:

(In millions)	September 30, 2015				December 31, 2014			
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Assets								
Investments:								
Equity securities	\$18.5	\$18.5	\$—	\$—	\$22.5	\$22.5	\$—	\$—
Fixed income	5.2	5.2	—	—	7.1	7.1	—	—
Money market fund	2.6	—	2.6	—	3.4	—	3.4	—
Stable value fund	1.2	—	1.2	—	0.7	—	0.7	—
Other	2.0	2.0	—	—	2.1	2.1	—	—
Derivative financial instruments:								
Foreign exchange contracts	418.3	—	418.3	—	332.5	—	332.5	—
Total assets	\$447.8	\$25.7	\$422.1	\$—	\$368.3	\$31.7	\$336.6	\$—
Liabilities								
Derivative financial instruments:								
Foreign exchange contracts	618.1	—	618.1	—	450.4	—	450.4	—
Total liabilities	\$618.1	\$—	\$618.1	\$—	\$450.4	\$—	\$450.4	\$—

Investments—The fair value measurement of our equity securities, fixed income and other investment assets is based on quoted prices that we have the ability to access in public markets. Our stable value fund and money market fund are valued at the net asset value of the shares held at the end of the quarter, which is based on the fair value of the underlying investments using information reported by the investment advisor at quarter-end.

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Derivative financial instruments—We use the income approach as the valuation technique to measure the fair value of foreign currency derivative instruments on a recurring basis. This approach calculates the present value of the future cash flow by measuring the change from the derivative contract rate and the published market indicative currency rate, multiplied by the contract notional values. Credit risk is then incorporated by reducing the derivative's fair value in asset positions by the result of multiplying the present value of the portfolio by the counterparty's published credit spread. Portfolios in a liability position are adjusted by the same calculation; however, a spread representing our credit spread is used. Our credit spread, and the credit spread of other counterparties not publicly available are approximated by using the spread of similar companies in the same industry, of similar size and with the same credit rating.

At the present time, we have no credit-risk-related contingent features in our agreements with the financial institutions that would require us to post collateral for derivative positions in a liability position.

Refer to Note 14 for additional disclosure related to derivative financial instruments.

Assets measured at fair value on a non-recurring basis were as follows:

Fair value of long-lived non-financial assets—Long-lived non-financial assets are measured at fair value on a non-recurring basis for the purposes of calculating impairment. The fair value measurements of our long-lived non-financial assets measured on a non-recurring basis is determined by estimating the amount and timing of net future cash flows, which are Level 3 unobservable inputs, and discounting them using a risk-adjusted rate of interest. Significant increases or decreases in actual cash flows may result in valuation changes. As of September 30, 2015, certain long-lived assets in our surface integrated service business in Canada were impaired to their fair value of \$39.2 million, resulting in an impairment charge of \$56.6 million. Refer to Note 4 for additional disclosure related to these asset impairments.

Other fair value disclosures:

Fair value of debt—The fair value, based on Level 1 quoted market rates, of our 2.00% Notes due 2017 and 3.45% Notes due 2022 (collectively, "Senior Notes") was approximately \$771.7 million at September 30, 2015 and approximately \$779.5 million at December 31, 2014, as compared to the \$800.0 million face value of the debt, net of issue discounts, recorded in the condensed consolidated balance sheets.

Other fair value disclosures—The carrying amounts of cash and cash equivalents, trade receivables, accounts payable, short-term debt, commercial paper, debt associated with our term loan, as well as amounts included in other current assets and other current liabilities that meet the definition of financial instruments, approximate fair value.

Credit risk—By their nature, financial instruments involve risk, including credit risk, for non-performance by counterparties. Financial instruments that potentially subject us to credit risk primarily consist of trade receivables and derivative contracts. We manage the credit risk on financial instruments by transacting only with what management believes are financially secure counterparties, requiring credit approvals and credit limits, and monitoring counterparties' financial condition. Our maximum exposure to credit loss in the event of non-performance by the counterparty is limited to the amount drawn and outstanding on the financial instrument. Allowances for losses on trade receivables are established based on collectability assessments. We mitigate credit risk on derivative contracts by executing contracts only with counterparties that consent to a master netting agreement which permits the net settlement of gross derivative assets against gross derivative liabilities.



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**NOTE 16. COMMITMENTS AND CONTINGENT LIABILITIES**

Contingent liabilities associated with guarantees—In the ordinary course of business with customers, vendors and others, we issue standby letters of credit, performance bonds, surety bonds and other guarantees. The majority of these financial instruments represent guarantees of our future performance.

In August 2014, FMC Technologies entered into an arrangement to guarantee the debt obligations under a revolving credit facility of FMC Technologies Offshore, LLC (“FTO Services”), our joint venture with Edison Chouest Offshore LLC. Under the terms of the guarantee, FMC Technologies and Edison Chouest Offshore LLC jointly and severally guaranteed amounts under the revolving credit facility with a maximum potential amount of future payments of \$40.0 million that would become payable if FTO Services defaults in payment under the terms of the revolving credit facility. The approximate term of the guarantee is two years. The liability recognized at inception for the fair value of our obligation as a guarantor was not material, and we expect our future performance under the guarantee to be remote.

Management does not expect any of these financial instruments to result in losses that, if incurred, would have a material adverse effect on our consolidated financial position, results of operations or cash flows.

Contingent liabilities associated with legal matters—We are involved in various pending or potential legal actions in the ordinary course of our business. Management is unable to predict the ultimate outcome of these actions, because of the inherent uncertainty of litigation. However, management believes that the most probable, ultimate resolution of these matters will not have a material adverse effect on our consolidated financial position, results of operations or cash flows.

Contingent liabilities associated with liquidated damages—Some of our contracts contain penalty provisions that require us to pay liquidated damages if we are responsible for the failure to meet specified contractual milestone dates and the applicable customer asserts a conforming claim under these provisions. These contracts define the conditions under which our customers may make claims against us for liquidated damages. Based upon the evaluation of our performance and other commercial and legal analysis, management believes we have appropriately accrued for probable liquidated damages at September 30, 2015, and December 31, 2014, and that the ultimate resolution of such matters will not materially affect our consolidated financial position, results of operations or cash flows for the year ending December 31, 2015.

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## NOTE 17. BUSINESS SEGMENT INFORMATION

Segment revenue and segment operating profit were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions)	2015	2014	2015	2014
Segment revenue				
Subsea Technologies <sup>(5)</sup>	\$ 1,093.7	\$ 1,300.4	\$ 3,490.3	\$ 3,831.0
Surface Technologies	361.0	556.0	1,170.6	1,546.4
Energy Infrastructure	97.1	124.9	299.4	419.6
Other revenue <sup>(1)</sup> and intercompany eliminations	(6.8	) (4.6	) (24.9	) (10.6
Total revenue	\$ 1,545.0	\$ 1,976.7	\$ 4,935.4	\$ 5,786.4
Income before income taxes:				
Segment operating profit (loss):				
Subsea Technologies <sup>(5)</sup>	\$ 170.7	\$ 204.4	\$ 522.9	\$ 539.8
Surface Technologies <sup>(6)</sup>	(22.5	) 109.5	67.9	276.6
Energy Infrastructure	(2.0	) 5.1	6.2	38.8
Intercompany eliminations	—	0.1	—	—
Total segment operating profit	146.2	319.1	597.0	855.2
Corporate items:				
Corporate expense <sup>(2)</sup>	(14.7	) (16.1	) (45.0	) (47.8
Other revenue <sup>(1)</sup> and other expense, net <sup>(3)</sup>	(21.9	) (35.1	) (77.8	) 13.2
Net interest expense	(8.1	) (8.0	) (24.4	) (24.5
Total corporate items	(44.7	) (59.2	) (147.2	) (59.1
Income before income taxes attributable to FMC Technologies, Inc. <sup>(4)</sup>	\$ 101.5	\$ 259.9	\$ 449.8	\$ 796.1

(1) Other revenue comprises certain unrealized gains and losses on derivative instruments related to unexecuted sales contracts.

(2) Corporate expense primarily includes corporate staff expenses.

Other expense, net, generally includes stock-based compensation, other employee benefits, LIFO adjustments,

(3) certain foreign exchange gains and losses, and the impact of unusual or strategic transactions not representative of segment operations.

(4) Excludes amounts attributable to noncontrolling interests.

(5) Results of FTO Services are reported in Subsea Technologies. Refer to Note 7 for additional information.

(6) Includes asset impairment charges. Refer to Note 4 for additional information.

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Segment operating capital employed and assets were as follows:

(In millions)	September 30, 2015	December 31, 2014
Segment operating capital employed <sup>(1)</sup> :		
Subsea Technologies <sup>(4)</sup>	\$2,234.6	\$2,175.2
Surface Technologies	1,074.7	1,183.6
Energy Infrastructure	303.5	313.9
Total segment operating capital employed	3,612.8	3,672.7
Segment liabilities included in total segment operating capital employed <sup>(2)</sup>	1,855.9	2,402.3
Corporate <sup>(3)</sup>	1,242.5	1,097.1
Total assets	\$6,711.2	\$7,172.1
Segment assets:		
Subsea Technologies <sup>(4)</sup>	\$3,738.5	\$4,066.1
Surface Technologies	1,331.2	1,587.8
Energy Infrastructure	415.8	442.3
Intercompany eliminations	(16.8)	(21.2)
Total segment assets	5,468.7	6,075.0
Corporate <sup>(3)</sup>	1,242.5	1,097.1
Total assets	\$6,711.2	\$7,172.1

FMC Technologies' management views segment operating capital employed, which consists of assets, net of its

- (1) liabilities, as the primary measure of segment capital. Segment operating capital employed excludes debt, pension liabilities, income taxes, and LIFO and valuation adjustments.
- (2) Segment liabilities included in total segment operating capital employed consist of trade and other accounts payable, advance payments and progress billings, accrued payroll and other liabilities.
- (3) Corporate includes cash, LIFO adjustments, deferred income tax balances, property, plant and equipment not associated with a specific segment, pension assets and the fair value of derivative financial instruments.
- (4) Results of FTO Services are reported in Subsea Technologies. Refer to Note 7 for additional information.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Business Outlook

**Overall Outlook.** Along with increasing volatility in global equity prices and exchange rates, crude oil price volatility continued in third quarter of 2015, and as such, uncertainty regarding the short-term market fundamentals remains. This uncertainty is driven by multiple factors, including continued strength in U.S. oil production and international crude oil supply, especially from OPEC's decision to maintain oil production levels to retain or increase its market share. The increases in global crude oil inventories have put significant downward pressure on commodity prices, and despite some slowing of crude oil inventory builds, crude oil inventories remain high compared to previous years. As a result of the weak crude oil price environment, many crude oil development prospects have been deferred, leading to a downturn in demand for our products and services and an overall weaker demand for oilfield services. Although the timing of the recovery of crude oil prices is dependent on many variables, including any decisions by various countries to lift oil sanctions on Iran which could further negatively affect crude oil prices, we believe as long-term demand rises and production naturally declines, commodity prices will recover and our customers will begin to increase their investments in new sources of oil production.

**Subsea Technologies.** In reaction to the decline in crude oil prices over the last year, many of our customers reduced their capital spending plans for 2015 or deferred new deepwater projects. These actions are having an adverse effect on our 2015 inbound orders when compared to the prior year. Given our lower full-year 2015 inbound orders expectations relative to 2014, our focus throughout the remainder of 2015 will be the continued concentration on standardization, process improvement and improved execution, cost reductions, and supply chain management. During the third quarter of 2015, we continued the reduction and leveraging of our workforce to maintain operating margin improvements and to align our operations with anticipated decreases in future year activity due to delayed subsea project inbound. These actions will continue during the fourth quarter of 2015. We are focused on ways to improve customer returns by offering cost-effective approaches to our customers' project developments, including customer acceptance of new technologies and alternative business models to help achieve their cost-reduction goals and accelerate achievement of first oil. Many customers, including our alliance customers, are actively exploring ways to utilize our standardized subsea production equipment as operators understand the cost and scheduling benefits that standardization brings to their projects. Additionally, Forsys Susbea, our joint venture with Technip, was designed to change the contracting model by having two market leaders offer one seamless integrated package by participating in the design of the subsea umbilical, riser and flowline systems and subsea production and processing systems during the development phase. Forsys Subsea received two integrated FEED studies during the third quarter of 2015.

In the long-term, we continue to believe deepwater development will remain a significant part of our customers' portfolios. A critical part of our long-term strategy to maintain our subsea market leadership is to continue to invest in the technologies required to develop our customers' fields and further expand our capabilities focused on increasing reservoir production over the life of the field. We believe the long-term commitment to deepwater was further exemplified during the third quarter of 2015 with Chevron joining our high-pressure, high-temperature joint industry program which is aimed to solve the technical and economic deepwater challenges operators currently face.

**Surface Technologies.** With the decline in crude oil prices, we expected a decline in rig counts and decreased North American land activity in 2015 which would negatively affect all of our surface technologies businesses in North America. However, customer spending reductions, coupled with increased pricing pressure, have had a greater impact than in past downturns. This market environment led us to take significant actions to reduce headcount in our North American businesses in the first half of the year. During the third quarter of 2015, we largely completed the reorganization within our Surface Technologies segment. This reorganization was directly aligned with our integration efforts over the last year to bring our North American surface wellhead and completion services businesses together to create our surface integrated services businesses to strengthen our market presence and bring increased value to our customers. We expect further integration efforts to lead to further consolidation of some of our facilities, and consequently, additional reductions of our workforce. Our international surface wellhead business delivered solid operational results in the third quarter of 2015 due to its strong backlog, and we expect the fourth quarter to remain level. However, we continue to gauge the need for any business restructuring in the event of any significant declines

in international order activity as a result of pricing pressures from a deteriorating global market.

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CONSOLIDATED RESULTS OF OPERATIONS  
THREE MONTHS ENDED SEPTEMBER 30, 2015 AND 2014

	Three Months Ended September 30,		Change		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$1,545.0	\$1,976.7	(431.7	) (21.8	)
Costs and expenses:					
Cost of sales	1,173.9	1,479.6	(305.7	) (20.7	)
Selling, general and administrative expense	144.3	170.8	(26.5	) (15.5	)
Research and development expense	25.9	29.9	(4.0	) (13.4	)
Restructuring and impairment expense	78.1	—	78.1	*	
Total costs and expenses	1,422.2	1,680.3	(258.1	) (15.4	)
Gain on sale of Material Handling Products	—	(1.3	) 1.3	*	
Other income (expense), net	(12.7	) (26.5	) 13.8	*	
Net interest expense	(8.1	) (8.0	) (0.1	) (1.3	)
Income before income taxes	102.0	260.6	(158.6	) (60.9	)
Provision for income taxes	19.5	90.1	(70.6	) (78.4	)
Net income	82.5	170.5	(88.0	) (51.6	)
Net income attributable to noncontrolling interests	(0.5	) (0.7	) 0.2	28.6	
Net income attributable to FMC Technologies, Inc.	\$82.0	\$169.8	(87.8	) (51.7	)

\* Not meaningful

Revenue decreased \$431.7 million in the third quarter of 2015 compared to the prior-year quarter. Revenue in the third quarter of 2015 included a \$183.3 million unfavorable impact of foreign currency translation. Revenue increased in our Asia Pacific subsea business due to project backlog conversion but was offset by decreased revenue in our Brazil and Eastern Region subsea business primarily from foreign currency translation. Additionally, lower market activity led to decreased revenue in our Schilling Robotics and Multi Phase Meters businesses year-over-year. Surface Technologies posted decreased revenue year-over-year which was driven by our fluid control and surface integrated services business primarily from lower market activity in North America.

Gross profit (revenue less cost of sales) decreased as a percentage of sales to 24.0% in the third quarter of 2015, from 25.1% in the prior-year quarter. The decline in gross profit as a percentage of sales was due to our Surface Technologies segment which realized lower gross profit margins year-over-year in our fluid control and surface integrated services business from lower market activity in North America. This decline was partially offset by higher gross profit as a percentage of sales in Subsea Technologies primarily from higher project backlog conversion and project execution in our Asia Pacific subsea business and project execution in our Western Region subsea business. Selling, general and administrative expense decreased \$26.5 million year-over-year, resulting from lower commissions and cost reductions in our international surface wellhead business and foreign currency translation. Information regarding impairment and restructuring expenses incurred during the third quarter of 2015 is incorporated herein by reference from Note 4 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q. The impaired Canadian assets are linked to the 2012 acquisition of Pure Energy Services Ltd.

Other income (expense), net during the third quarter of 2014 included an unrealized foreign currency loss of \$20.9 million related to a remeasurement of an intercompany transaction.

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Our income tax provisions for the third quarter of 2015 and 2014 reflected effective tax rates of 19.2% and 34.7%, respectively. The year-over-year decrease in the effective tax rate was primarily due to a favorable change in the forecasted country mix of earnings. Our effective tax rate can fluctuate depending on our country mix of earnings since our foreign earnings are generally subject to lower tax rates than in the United States. In certain jurisdictions, primarily Singapore and Malaysia, our tax rate is significantly less than the relevant statutory rate due to tax holidays. The cumulative balance of foreign earnings for which no provision for U.S. income taxes has been recorded was \$1,921 million at September 30, 2015. We would need to accrue and pay U.S. tax on such undistributed earnings if these funds were repatriated. We have no current intention to repatriate these earnings.

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## OPERATING RESULTS OF BUSINESS SEGMENTS

## THREE MONTHS ENDED SEPTEMBER 30, 2015 AND 2014

Segment operating profit is defined as total segment revenue less segment operating expenses. Certain items have been excluded in computing segment operating profit and are included in corporate items. Refer to Note 17 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for further information.

## Subsea Technologies

	Three Months Ended September 30,		Favorable/(Unfavorable)		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$1,093.7	\$1,300.4	(206.7	) (15.9	)
Operating profit	\$170.7	\$204.4	(33.7	) (16.5	)

Operating profit as a percent of revenue 15.6 % 15.7 % (0.1) pts.

Subsea Technologies revenue decreased \$206.7 million year-over-year. Revenue for the third quarter of 2015 included a \$155.0 million unfavorable impact of foreign currency translation. Excluding the impact of foreign currency translation, total revenue decreased by \$51.7 million year-over-year. Subsea Technologies revenue is primarily impacted by the amount of beginning backlog entering the period and the rates of backlog conversion. Revenue increased in our Asia Pacific subsea business due to project backlog conversion but was offset by decreased revenue in our Brazil and Eastern Region subsea business primarily from foreign currency translation. Additionally, lower market activity led to decreased revenue in our Schilling Robotics and Multi Phase Meters businesses year-over-year.

Subsea Technologies operating profit as a percent of revenue declined year-over-year and was primarily driven by:

- Subsea Systems - 0.8 percentage point increase due to higher project backlog conversion and project execution in our Asia Pacific subsea business and project execution in our Western Region subsea business;
- Schilling Robotics and Multi Phase Meters - 0.9 percentage point decrease due to decreased volumes from lower market activity.

Operating profit for the third quarter of 2015 included a \$26.7 million unfavorable impact of foreign currency translation and \$16.7 million of restructuring and impairment charges.

## Surface Technologies

	Three Months Ended September 30,		Favorable/(Unfavorable)		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$361.0	\$556.0	(195.0	) (35.1	)
Operating profit	\$(22.5	\$109.5	(132.0	) (120.5	)

Operating profit as a percent of revenue (6.2 %) 19.7 % (25.9) pts.

Surface Technologies revenue decreased \$195.0 million year-over-year. Revenue for the third quarter of 2015 included a \$19.6 million unfavorable impact of foreign currency translation. The decrease in revenue was primarily driven by our fluid control and surface integrated services business from lower market activity in North America.

Surface Technologies operating profit as a percent of revenue declined year-over-year and was primarily driven by:

- Surface Integrated Services - 21.8 percentage point decrease related to asset impairment charges in Canada and lower market activity in North America; and

- Fluid Control - 5.5 percentage point decrease due to decreased volumes in our well service pump and flowline products resulting from lower activity in the North American shale markets.

Operating profit for the third quarter of 2015 included an \$11.1 million favorable impact of foreign currency translation and \$59.6 million of restructuring and impairment charges.





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## Energy Infrastructure

	Three Months Ended September 30,		Favorable/(Unfavorable)	
(In millions, except %)	2015	2014	\$	%
Revenue	\$97.1	\$124.9	(27.8)	(22.3)
Operating profit	\$(2.0)	\$5.1	(7.1)	(139.2)

Operating profit as a percent of revenue (2.1)% 4.1% (6.2) pts.

Energy Infrastructure revenue decreased \$27.8 million year-over-year. The decrease in revenue was due to lower market activity in our measurement solutions business. Revenue for the third quarter of 2015 included a \$9.0 million unfavorable impact due to foreign currency translation.

Energy Infrastructure's operating profit as a percent of revenue declined year-over-year and was primarily driven by:

• Measurement Solutions - 5.3 percentage point decrease due to lower market activity for both our products and systems and restructuring charges.

## Corporate Items

	Three Months Ended September 30,		Favorable/(Unfavorable)	
(In millions, except %)	2015	2014	\$	%
Corporate expense	(14.7)	(16.1)	1.4	8.7
Other revenue and other expense, net	(21.9)	(35.1)	13.2	37.6
Net interest expense	(8.1)	(8.0)	(0.1)	(1.3)
Total corporate items	(44.7)	(59.2)	14.5	24.5

The year-over-year decrease in corporate items primarily reflected:

• favorable variance in foreign currency gains and losses of \$14.5 million primarily related to the remeasurement of an intercompany foreign currency transaction during the third quarter of 2014.

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## CONSOLIDATED RESULTS OF OPERATIONS

NINE MONTHS ENDED SEPTEMBER 30, 2015 AND 2014

	Nine Months Ended September 30,		Change		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$4,935.4	\$5,786.4	(851.0	) (14.7	)
Costs and expenses:					
Cost of sales	3,753.5	4,386.0	(632.5	) (14.4	)
Selling, general and administrative expense	482.6	542.0	(59.4	) (11.0	)
Research and development expense	91.7	84.6	7.1	8.4	
Restructuring and impairment expense	98.2	4.9	93.3	1,904.1	
Total costs and expenses	4,426.0	5,017.5	(591.5	) (11.8	)
Gain on sale of Material Handling Products	—	84.3	(84.3	) *	
Other income (expense), net	(34.1	) (29.2	) (4.9	) *	
Net interest expense	(24.4	) (24.5	) 0.1	0.4	
Income before income taxes	450.9	799.5	(348.6	) (43.6	)
Provision for income taxes	112.3	264.8	(152.5	) (57.6	)
Net income	338.6	534.7	(196.1	) (36.7	)
Net income attributable to noncontrolling interests	(1.1	) (3.4	) 2.3	67.6	
Net income attributable to FMC Technologies, Inc.	\$337.5	\$531.3	(193.8	) (36.5	)

\* Not meaningful

Revenue decreased \$851.0 million in the first nine months of 2015 compared to the prior-year. Revenue in the first nine months of 2015 included a \$492.9 million unfavorable impact of foreign currency translation. Revenue increased in our Western Region and Asia Pacific subsea businesses from project backlog conversion and higher revenue in subsea services in the Gulf of Mexico but was offset by decreased revenue in our Brazil and Eastern Region subsea business primarily from foreign currency translation. Additionally, lower market activity led to decreased revenue in our Schilling Robotics and Multi Phase Meters businesses year-over-year. Surface Technologies posted lower revenue during the first nine months of 2015 driven by our fluid control and surface integrated services business primarily from lower market activity in North America.

Gross profit (revenue less cost of sales) decreased as a percentage of sales to 23.9% in the first nine months of 2015, from 24.2% in the prior-year. The decline in gross profit as a percentage of sales was due to our Surface Technologies segment which realized lower gross profit margins year-over-year in our fluid control and surface integrated services business from lower market activity in North America. This decline was partially offset by higher gross profit as a percentage of sales in Subsea Technologies primarily from higher project backlog conversion and project execution in our Asia Pacific subsea business and project execution in our Western Region subsea business.

Selling, general and administrative expense decreased \$59.4 million year-over-year, resulting from foreign currency translation and the absence of costs associated with terminating a representative agreement in the first nine months of 2014.

Information regarding impairment and restructuring expenses incurred during the first nine months of 2015 is incorporated herein by reference from Note 4 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q. The impaired Canadian assets are linked to the 2012 acquisition of Pure Energy Services Ltd.

During the first nine months of 2014, we recognized a net \$84.3 million gain on the sale of our Material Handling Products business. Further information of the sale is incorporated herein by reference from Note 5 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.



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Other income (expense), net during the first nine months of 2015 included \$33.1 million of foreign currency losses, primarily related to the Angolan Kwanza. The first nine months of 2014 included an unrealized foreign currency loss of \$20.9 million related to a remeasurement of an intercompany transaction.

Our income tax provisions for the first nine months of 2015 and 2014 reflected effective tax rates of 25.0% and 33.3%, respectively. The year-over-year decrease in the effective tax rate was primarily due to a favorable change in the forecasted country mix of earnings and an increase in earnings from foreign operations indefinitely reinvested outside the United States, partially offset by a settlement of an IRS audit. As of January 1, 2015, we changed our position on earnings from foreign operations as indefinitely reinvested due to increased cash demands outside the United States. The year-over-year effective tax rate decreased 2.0 percentage points due to an increase in the amount of prior-year foreign earnings considered to be indefinitely reinvested outside of the United States, which are subject to foreign tax rates lower than the U.S. federal statutory income tax rate. Additionally, our effective tax rate can fluctuate depending on our country mix of earnings since our foreign earnings are generally subject to lower tax rates than in the United States. In certain jurisdictions, primarily Singapore and Malaysia, our tax rate is significantly less than the relevant statutory rate due to tax holidays. The cumulative balance of foreign earnings for which no provision for U.S. income taxes has been recorded was \$1,921 million at September 30, 2015. We would need to accrue and pay U.S. tax on such undistributed earnings if these funds were repatriated. We have no current intention to repatriate these earnings.

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## OPERATING RESULTS OF BUSINESS SEGMENTS

## NINE MONTHS ENDED SEPTEMBER 30, 2015 AND 2014

Segment operating profit is defined as total segment revenue less segment operating expenses. Certain items have been excluded in computing segment operating profit and are included in corporate items. Refer to Note 17 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for further information.

## Subsea Technologies

	Nine Months Ended September 30,		Favorable/(Unfavorable)		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$3,490.3	\$3,831.0	(340.7)	(8.9)	)
Operating profit	\$522.9	\$539.8	(16.9)	(3.1)	)

Operating profit as a percent of revenue 15.0 % 14.1 % 0.9 pts.

Subsea Technologies revenue decreased \$340.7 million year-over-year. Revenue for the first nine months of 2015 included a \$406.2 million unfavorable impact of foreign currency translation. Excluding the impact of foreign currency translation, total revenue increased by \$65.5 million year-over-year. Subsea Technologies revenue is primarily impacted by the amount of beginning backlog entering the period and the rates of backlog conversion. Revenue increased in our Western Region and Asia Pacific subsea businesses from project backlog conversion and higher revenue in subsea services in the Gulf of Mexico but was offset by decreased revenue in our Brazil and Eastern Region subsea business primarily from foreign currency translation. Additionally, lower market activity led to decreased revenue in our Schilling Robotics and Multi Phase Meters businesses year-over-year.

Subsea Technologies operating profit as a percent of revenue increased year-over-year and was primarily driven by: Subsea Systems - 1.5 percentage point increase due to higher project backlog conversion and project execution in our Asia Pacific and Western Region subsea business;

Schilling Robotics and Multi Phase Meters - 0.7 percentage point decrease due to decreased volumes from lower market activity.

Operating profit for the first nine months of 2015 included a \$62.2 million unfavorable impact of foreign currency translation and \$23.2 million of restructuring and impairment charges.

## Surface Technologies

	Nine Months Ended September 30,		Favorable/(Unfavorable)		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$1,170.6	\$1,546.4	(375.8)	(24.3)	)
Operating profit	\$67.9	\$276.6	(208.7)	(75.5)	)

Operating profit as a percent of revenue 5.8 % 17.9 % (12.1) pts.

Surface Technologies revenue decreased \$375.8 million year-over-year. Revenue for the first nine months of 2015 included a \$56.9 million unfavorable impact of foreign currency translation. The decrease in revenue was primarily driven by our fluid control and surface integrated services business from lower market activity in North America.

Surface Technologies operating profit as a percent of revenue declined year-over-year and was primarily driven by:

Surface Integrated Services - 9.6 percentage point decrease related to asset impairment charges in Canada, restructuring charges and lower market activity in North America;

Fluid Control - 4.8 percentage point decrease due to decreased volumes in our well service pumps and flowline products resulting from lower activity in the North American shale markets;

Surface Wellhead International - 2.2 percentage point increase due to higher margin international wellhead sales and the absence of costs associated with terminating a representative agreement during the first nine months of 2014.

Operating profit for the first nine months of 2015 included an \$8.9 million favorable impact of foreign currency translation and \$70.5 million of restructuring and impairment charges.

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## Energy Infrastructure

	Nine Months Ended September 30,		Favorable/(Unfavorable)		
(In millions, except %)	2015	2014	\$	%	
Revenue	\$299.4	\$419.6	(120.2)	(28.6)	)
Operating profit	\$6.2	\$38.8	(32.6)	(84.0)	)

Operating profit as a percent of revenue 2.1 % 9.2 % (7.1) pts.

Energy Infrastructure revenue decreased \$120.2 million year-over-year. Revenue for the first nine months of 2015 included a \$30.8 million unfavorable impact of foreign currency translation. The decrease was driven by the sale of our Material Handling Products business early in the second quarter of 2014 and lower activity in our measurement solutions and loading systems businesses.

Energy Infrastructure operating profit as a percent of revenue declined year-over-year and was primarily driven by: Measurement Solutions - 4.9 percentage point decrease due to lower market activity for both products and systems; and

Loading Systems - 1.3 percentage point decrease due to a higher margin offshore loading arm project in 2014.

## Corporate Items

	Nine Months Ended September 30,		Favorable/(Unfavorable)		
(In millions, except %)	2015	2014	\$	%	
Corporate expense	(45.0)	(47.8)	2.8	5.9	)
Other revenue and other expense, net	(77.8)	13.2	(91.0)	(689.4)	)
Net interest expense	(24.4)	(24.5)	0.1	0.4	)
Total corporate items	(147.2)	(59.1)	(88.1)	(149.1)	)

The year-over-year increase in corporate items primarily reflected the following:

• unfavorable variance related to the \$84.3 million gain on sale of our Material Handling Products business recognized in 2014; and an

• unfavorable variance in pension expense of \$8.8 million due to higher amortization of pension actuarial losses from a lower discount rate and settlement costs in our U.S. Non-Qualified Plan.



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## Inbound Orders and Order Backlog

Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

	Inbound Orders			
	Three Months Ended September 30,		Nine Months Ended September 30,	
(In millions)	2015	2014	2015	2014
Subsea Technologies	\$1,049.0	\$1,072.4	\$2,612.7	\$3,841.3
Surface Technologies	398.1	543.5	1,030.6	1,572.4
Energy Infrastructure	81.8	134.2	290.3	383.5
Intercompany eliminations and other	(2.9)	(2.7)	(13.0)	(9.7)
Total inbound orders	\$1,526.0	\$1,747.4	\$3,920.6	\$5,787.5

Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date.

Translation negatively affected backlog by \$352.2 million and \$652.0 million for the three and nine months ended September 30, 2015, respectively, and \$278.8 million and \$172.0 million for the three and nine months ended September 30, 2014, respectively.

	Order Backlog		
	September 30, 2015	December 31, 2014	September 30, 2014
(In millions)			
Subsea Technologies	\$4,287.6	\$5,793.1	\$5,855.2
Surface Technologies	495.0	654.2	750.6
Energy Infrastructure	172.8	187.0	241.5
Intercompany eliminations	(2.8)	(14.9)	(20.0)
Total order backlog	\$4,952.6	\$6,619.4	\$6,827.3

Order backlog for Subsea Technologies at September 30, 2015, decreased by \$1,505.5 million compared to December 31, 2014. Subsea Technologies backlog of \$4.3 billion at September 30, 2015, was composed of various subsea projects, including BP's Mad Dog Phase 2 and Shah Deniz Stage 2; Chevron's Agbami; Eni's Block 15/06 East Hub and Jangkrik; Petrobras' pre-salt tree and manifold awards; Shell's Appomattox; Statoil's Johan Sverdrup; Total's Egina; Tullow Ghana's TEN; and Wintershall's Maria.

Surface Technologies order backlog at September 30, 2015, decreased by \$159.2 million compared to December 31, 2014. The decrease was due to lower North American activity which negatively affected our fluid control business backlog and lower inbound orders in our international surface wellhead business.

Table of Contents**LIQUIDITY AND CAPITAL RESOURCES**

Substantially all of our cash balances are held outside the United States and are generally used to meet the liquidity needs of our non-U.S. operations. Most of our cash held outside the United States could be repatriated to the United States, but under current law, any such repatriation would be subject to U.S. federal income tax, as adjusted for applicable foreign tax credits. We have provided for U.S. federal income taxes on undistributed foreign earnings where we have determined that such earnings are not indefinitely reinvested.

We expect to meet the continuing funding requirements of our U.S. operations with cash generated by such U.S. operations, cash from earnings generated by non-U.S. operations that are not indefinitely reinvested and our existing revolving credit facility. If cash held by non-U.S. operations is required for funding operations in the United States, and if U.S. tax has not previously been provided on the earnings of such operations, we would make a provision for additional U.S. tax in connection with repatriating this cash, which may be material to our cash flows and results of operations.

Net debt, or net cash, is a non-GAAP measure reflecting debt, net of cash and cash equivalents. Management uses this non-GAAP measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful measure that may assist investors in understanding our results and recognizing underlying trends. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with GAAP or as an indicator of our operating performance or liquidity.

The following table provides a reconciliation of our cash and cash equivalents to net debt, utilizing details of classifications from our condensed consolidated balance sheets.

(In millions)	September 30, 2015	December 31, 2014
Cash and cash equivalents	\$711.5	\$638.8
Short-term debt and current portion of long-term debt	(33.5)	(11.7)
Long-term debt, less current portion	(1,261.2)	(1,293.7)
Net debt	\$(583.2)	\$(666.6)

The change in our net debt position was primarily due to cash generated from operations, partially offset by capital expenditures and repurchases of common stock.

**Cash Flows**

We generated \$502.1 million and \$483.3 million in cash flows from operating activities during the nine months ended September 30, 2015 and 2014, respectively. Our income from operations and changes in our working capital driven by our portfolio of projects were relatively flat year-over-year. Our working capital balances can vary significantly depending on the payment and delivery terms on key contracts.

Investing activities used \$211.7 million and \$169.2 million in cash flows during the nine months ended September 30, 2015 and 2014, respectively. The increase in cash flows used by investing activities was due to proceeds received from the disposition of our Material Handling Products business in the second quarter of 2014, partially offset by decreased capital expenditures during 2015.

Financing activities used \$182.6 million and \$195.9 million in cash flows during the nine months ended September 30, 2015 and 2014, respectively. The decrease in cash flows from financing activities was due to the final payment of the Multi Phase Meter earn-out obligation and repayments of short-term debt during the first nine months of 2014, partially offset by increased treasury stock repurchases and the payment of the withheld purchase price related to the acquisition of our automation and control business during the first nine months of 2015.

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## Debt and Liquidity

Senior Notes—Refer to Part II, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2014 for information related to our Senior Notes.

Credit Facility—On September 24, 2015, we entered into a new \$2.0 billion revolving credit agreement (“credit agreement”) with Wells Fargo Bank, National Association, as Administrative Agent. The credit agreement is a five-year, revolving credit facility expiring in September 2020. Subject to certain conditions, at our request the aggregate commitments under the credit agreement may be increased by up to an additional \$500 million.

Borrowings under the credit agreement bear interest at the highest of three base rates or the London interbank offered rate (“LIBOR”), at our option, plus an applicable margin. Depending on our senior unsecured credit rating, the applicable margin for revolving loans varies (i) in the case of LIBOR loans, from 1.00% to 1.75% and (ii) in the case of base rate loans, from 0.00% to 0.75%.

In connection with the new credit agreement, we terminated our previously existing \$1.5 billion five-year, revolving credit agreement.

The following is a summary of our revolving credit facility at September 30, 2015:

(In millions) Description	Amount	Debt Outstanding	Commercial Paper Outstanding <sup>(a)</sup>	Letters of Credit	Unused Capacity	Maturity
Five-year revolving credit facility	\$2,000.0	\$—	\$ 461.1	\$—	\$1,538.9	September 2020

Under our commercial paper program, we have the ability to access up to \$1.0 billion of financing through our <sup>(a)</sup> commercial paper dealers. Our available capacity under our revolving credit facility is reduced by any outstanding commercial paper.

Committed credit available under our revolving credit facility provides the ability to issue our commercial paper obligations on a long-term basis. We had \$461.1 million of commercial paper issued under our facility at September 30, 2015. As we had both the ability and intent to refinance these obligations on a long-term basis, our commercial paper borrowings were classified as long-term in the accompanying condensed consolidated balance sheets at September 30, 2015.

As of September 30, 2015, we were in compliance with all restrictive covenants under our revolving credit facility.

## Credit Risk Analysis

Valuations of derivative assets and liabilities reflect the value of the instruments, including the values associated with counterparty risk. These values must also take into account our credit standing, thus including in the valuation of the derivative instrument the value of the net credit differential between the counterparties to the derivative contract. Our methodology includes the impact of both counterparty and our own credit standing. Adjustments to our derivative assets and liabilities related to credit risk were not material for any period presented.

Additional information about credit risk is incorporated herein by reference from Note 15 to our condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q.

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### Outlook

Historically, we have generated our capital resources primarily through operations and, when needed, through our credit facility. We have \$1,538.9 million of capacity available under our revolving credit facility that we expect to utilize if working capital needs temporarily increase. The volatility in credit, equity and commodity markets creates some uncertainty for our businesses. However, management believes, based on our current financial condition, existing backlog levels and current expectations for future market conditions, that we will continue to meet our short- and long-term liquidity needs with a combination of cash on hand, cash generated from operations and access to capital markets. Although we expect to continue to reach payment milestones on many of our projects, we expect our consolidated operating cash flow position in 2015 to remain relatively flat as a result of the negative impact the decline in commodity prices will have on our overall business. Given the recent downturn in the oilfield services industry, many of our key customers have requested price concessions. Additionally, our primary customer in Brazil has requested some re-scheduling of backlog deliveries. Consequently, any discounts or material product delivery delays that may ultimately be mutually agreed to with our key customers may adversely affect our results of operations and cash flows.

We project spending approximately \$250 million in 2015 for capital expenditures, largely towards our subsea service offerings.

During the remainder of 2015, we expect to make contributions of approximately \$2.3 million to our international pension plans. Actual contribution amounts are dependent upon plan investment returns, changes in pension obligations, regulatory environments and other economic factors. We update our pension estimates annually during the fourth quarter or more frequently upon the occurrence of significant events. Additionally, we expect to make payments of approximately \$3.0 million to our U.S. Non-Qualified Defined Benefit Pension Plan during the remainder of 2015.

We continue to evaluate acquisitions, divestitures and joint ventures that meet our strategic priorities. Our intent is to maintain a level of financing sufficient to meet these objectives. Further, we expect to continue our stock repurchases authorized by our Board of Directors, with the timing and amounts of these repurchases dependent upon market conditions and liquidity.

### OFF-BALANCE SHEET ARRANGEMENTS

Information related to guarantees is incorporated herein by reference from Note 16 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

### CRITICAL ACCOUNTING ESTIMATES

Refer to our Annual Report on Form 10-K for the year ended December 31, 2014, for a discussion of our critical accounting estimates. During the nine months ended September 30, 2015, there were no material changes in our judgments and assumptions associated with the development of our critical accounting estimates.

### OTHER MATTERS

During the second quarter of 2014, we received an inquiry and a subpoena from the SEC seeking information about paid-time-off accruals within the automation and control business unit. The inquiry continued into the second half of 2014. In the third quarter of 2014, we also provided additional information to the SEC regarding an automation and control matter identified by us. Pursuant to additional subpoenas received in 2015, we provided information regarding our tax department and our accounting for uncertain foreign tax positions. We have fully responded to all requests for information. We have discussed these matters with our independent registered public accounting firm and our Audit Committee.

### RECENTLY ISSUED ACCOUNTING STANDARDS

Refer to Note 2 to our condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Refer to Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2014, for quantitative and qualitative disclosures about market risk. There have been no material changes in our exposures to market risk since December 31, 2014.

**ITEM 4. CONTROLS AND PROCEDURES**

As of September 30, 2015, and under the direction of our principal executive officer and principal financial officer, we have evaluated the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based upon this evaluation, our principal executive officer and principal financial officer have concluded as of September 30, 2015, that our disclosure controls and procedures were:

effective in ensuring that information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and

effective in ensuring that information required to be disclosed in reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in internal controls over financial reporting identified in the evaluation for the quarter ended September 30, 2015, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act.

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PART II—OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are involved in various pending or potential legal actions in the ordinary course of our business. Management is unable to predict the ultimate outcome of these actions because of the inherent uncertainty of litigation. However, management believes that the most probable, ultimate resolution of these matters will not have a material adverse effect on our consolidated financial position, results of operations or cash flows.

ITEM 1A. RISK FACTORS

In addition to our risk factors previously disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014, the following risk factor was identified:

Our industry is undergoing consolidation that may impact our results of operations.

Our industry, including our customers, is undergoing consolidation which may affect demand for our products and services as a result of price concessions or decreased customer capital spending. This consolidation activity could have a significant negative impact on our results of operations, financial condition or cash flows. We are unable to predict what effect consolidations in the industry may have on prices, capital spending by our customers, our selling strategies, our competitive position, our ability to retain customers or our ability to negotiate favorable agreements with our customers.

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## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

We had no unregistered sales of equity securities during the three months ended September 30, 2015.

The following table summarizes repurchases of our common stock during the three months ended September 30, 2015.

## ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased <sup>(a)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number Yet Be Purchased Under the Plans or Programs <sup>(b)</sup>
July 1, 2015—July 31, 2015	466,574	\$ 37.80	450,794	20,347,270
August 1, 2015—August 31, 2015	769,424	\$ 32.08	768,514	19,578,756
September 1, 2015—September 30, 2015	481,234	\$ 33.15	480,534	19,098,222
Total	1,717,232		1,699,842	19,098,222

Represents 1,699,842 shares of common stock repurchased and held in treasury and 17,390 shares of common stock purchased and held in an employee benefit trust established for the FMC Technologies, Inc. Non-Qualified (a) Savings and Investment Plan. In addition to these shares purchased on the open market, we sold 18,010 shares of registered common stock held in this trust, as directed by the beneficiaries during the three months ended September 30, 2015.

In 2005, we announced a repurchase plan approved by our Board of Directors authorizing the repurchase of up to two million shares of our issued and outstanding common stock through open market purchases. The Board of Directors authorized extensions of this program, adding five million shares in February 2006 and eight million shares in February 2007 for a total of 15 million shares of common stock authorized for repurchase. As a result of (b) the two-for-one stock splits (i) on August 31, 2007, the authorization was increased to 30 million shares; and (ii) on March 31, 2011, the authorization was increased to 60 million shares. The Board of Directors authorized additional extensions of this program, adding 15 million shares in both December 2011 and February 2015 for a total of 90 million shares of common stock authorized for repurchase.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

Information required by this item is incorporated herein by reference from the section entitled “Index of Exhibits” of this Quarterly Report on Form 10-Q for the period ended September 30, 2015.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FMC Technologies, Inc.

(Registrant)

/s/ Jay A. Nutt

Jay A. Nutt

Vice President and Controller

(Chief Accounting Officer and a Duly Authorized Officer)

Date: October 23, 2015



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INDEX OF EXHIBITS

Exhibit No.	Exhibit Description
2.1	Arrangement Agreement dated August 17, 2012 between FMC Technologies, Inc. and Pure Energy Services Ltd. (incorporated by reference from Exhibit 2.1 to the Current Report on Form 8-K filed on August 20, 2012) (File No. 001-16489).
3.1	Restated Certificate of Incorporation of FMC Technologies, Inc. (incorporated by reference from Exhibit 3.1 to the Annual Report on Form 10-K filed on February 22, 2013) (File No. 001-16489).
3.2	Amended and Restated Bylaws of FMC Technologies, Inc. (incorporated by reference from Exhibit 3.1 to the Current Report on Form 8-K filed on October 5, 2015) (File No. 001-16489).
4.1	Form of Specimen Certificate for the Company's Common Stock (incorporated by reference from Exhibit 4.1 to the Form S-1/A filed on May 4, 2001) (File No. 333-55920).
4.2	Indenture, dated September 21, 2012 between FMC Technologies, Inc. and U.S. Bank National Association, as trustee (incorporated by reference from Exhibit 4.1 to the Current Report on Form 8-K filed on September 25, 2012) (File No. 001-16489).
4.2.a	First Supplemental Indenture, dated September 21, 2012 between FMC Technologies, Inc. and U.S. Bank National Association, as trustee (incorporated by reference from Exhibit 4.2 to the Current Report on Form 8-K filed on September 25, 2012) (File No. 001-16489).
4.2.b	Form of 2.00% Senior Notes due 2017 (incorporated by reference from Exhibit 4.3 to the Current Report on Form 8-K filed on September 25, 2012) (File No. 001-16489).
4.2.c	Second Supplemental Indenture, dated September 21, 2012 between FMC Technologies, Inc. and U.S. Bank National Association, as trustee (incorporated by reference from Exhibit 4.4 to the Current Report on Form 8-K filed on September 25, 2012) (File No. 001-16489).
4.2.d	Form of 3.45% Senior Notes due 2022 (incorporated by reference from Exhibit 4.5 to the Current Report on Form 8-K filed on September 25, 2012) (File No. 001-16489).
10.1	\$2,000,000,000 Credit Agreement, dated as of September 24, 2015, by and among FMC Technologies, Inc., as Borrower; Wells Fargo Bank, National Association, as Administrative Agent; JPMorgan Chase Bank, N.A., as Syndication Agent; Bank of America, N.A., DNB Bank ASA, New York Branch, Mizuho Bank, Ltd. and The Bank of Tokyo-Mitsubishi UFJ, Ltd., as Co-Documentation Agents; Wells Fargo Securities, LLC, J.P. Morgan Securities LLC, DNB Markets, Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Mizhuo Bank, Ltd., and The Bank of Tokyo-Mitsubishi UFJ, Ltd., as Joint Bookrunners and Co-Lead Arrangers; and the other lenders party thereto.
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
32.1 *	Certification of Chief Executive Officer Under Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. 1350.
32.2 *	Certification of Chief Financial Officer Under Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. 1350.
101.INS	XBRL Instance Document.
101.SCH	XBRL Schema Document.
101.CAL	XBRL Calculation Linkbase Document.
101.DEF	XBRL Definition Linkbase Document.
101.LAB	XBRL Label Linkbase Document.
101.PRE	XBRL Presentation Linkbase Document.
* Furnished with this Quarterly Report on Form 10-Q	