EAST WEST BANCORP INC Form 10-Q May 11, 2009 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Mark One

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 000-24939

EAST WEST BANCORP, INC.

(Exact name of registrant as specified in its charter)

FORM 10-Q 1

Delaware (State or other jurisdiction of incorporation or organization)

95-4703316 (I.R.S. Employer Identification No.)

135 N. Los Robles Ave, 7th Floor, Pasadena, California 91101

(Address of principal executive offices) (Zip Code)

(626) 768-6000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filed, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer and accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares outstanding of the issuer s common stock on the latest practicable date: 64,036,512 shares of common stock as of April 30, 2009.

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Forward-Looking Statements

Certain matters discussed in this Quarterly Report may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the 1933 Act) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act), and as such, may involve risks and uncertainties. These forward-looking statements relate to, among other things, expectations of the environment in which the Company operates and projections of future performance including future earnings and financial condition. The Company s actual results, performance, or achievements may differ significantly from the results, performance, or achievements expected or implied in such forward-looking statements. Such risk and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from:

| • | changes in our borrowers performance on loans; |
|-------------|---|
| • | changes in the commercial and consumer real estate markets; |
| • | changes in our costs of operation, compliance and expansion; |
| • | changes in the economy, including inflation; |
| • | changes in government interest rate policies; |
| • | changes in laws or the regulatory environment; |
| • | changes in critical accounting policies and judgments; |
| • agencies; | changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory |
| • | changes in the equity and debt securities markets; |

| • | changes in competitive pressures on financial institutions; |
|---------------|---|
| • | effect of additional provision for loan losses; |
| • | effect of any goodwill impairment; |
| • | fluctuations of our stock price; |
| • | success and timing of our business strategies; |
| • | impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity; |
| • | changes in our ability to receive dividends from our subsidiaries; and |
| • conditions. | political developments, wars or other hostilities that may disrupt or increase volatility in securities or otherwise affect economic |
| ITEM 1A | detailed discussion of some of the factors that might cause such differences, see the Company s 2008 Form 10-K under the heading A. RISK FACTORS. The Company does not undertake, and specifically disclaims any obligation to update any forward-looking to reflect the occurrence of events or circumstances after the date of such statements except as required by law. |
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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

| | | March 31, 2009 | | December 31, 2008 |
|--|----|-------------------|----|----------------------|
| ASSETS | | | | |
| Cash and cash equivalents | \$ | - , | \$ | 878,853 |
| Short-term investments | | 329,288 | | 228,441 |
| Securities purchased under resale agreements | | 50,000 | | 50,000 |
| Investment securities held-to-maturity, at amortized cost (with fair value of \$717,666 at | | | | |
| March 31, 2009 and \$123,105 at December 31, 2008) | | 734,799 | | 122,317 |
| Investment securities available-for-sale, at fair value (with amortized cost of \$2,132,686 at | | | | |
| March 31, 2009 and \$2,189,570 at December 31, 2008) | | 1,994,403 | | 2,040,194 |
| Loans receivable, net of allowance for loan losses of \$195,450 at March 31, 2009 and | | | | |
| \$178,027 at December 31, 2008 | | 7,865,925 | | 8,069,377 |
| Investment in Federal Home Loan Bank stock, at cost | | 86,729 | | 86,729 |
| Investment in Federal Reserve Bank stock, at cost | | 36,785 | | 27,589 |
| Other real estate owned, net | | 38,634 | | 38,302 |
| Investment in affordable housing partnerships | | 49,684 | | 48,141 |
| Premises and equipment, net | | 58,479 | | 60,184 |
| Due from customers on acceptances | | 3,887 | | 5,538 |
| Premiums on deposits acquired, net | | 20,065 | | 21,190 |
| Goodwill | | 337,438 | | 337,438 |
| Cash surrender value of life insurance policies | | 95,665 | | 94,745 |
| Deferred tax assets | | 182,484 | | 184,588 |
| Accrued interest receivable and other assets | | 139,193 | | 129,190 |
| TOTAL | \$ | 12,564,524 | \$ | 12,422,816 |
| A LA DIA ATTACA AND GEO CANADA DEDG. FONITAN | | | | |
| LIABILITIES AND STOCKHOLDERS EQUITY | | | | |
| Customer deposit accounts: | Φ. | 1 205 151 | Φ. | 1 202 007 |
| Noninterest-bearing | \$ | 1,297,151 | \$ | 1,292,997 |
| Interest-bearing | | 7,156,908 | | 6,848,962 |
| Total customer deposits | | 8,454,059 | | 8,141,959 |
| Federal funds purchased | | 22 | | 28,022 |
| Federal Home Loan Bank advances | | 1,233,269 | | 1,353,307 |
| Securities sold under repurchase agreements | | 998,061 | | 998,430 |
| Notes payable | | 14,597 | | 16,506 |
| Bank acceptances outstanding | | 3,887 | | 5,538 |
| Long-term debt | | 235,570 | | 235,570 |
| Accrued interest payable, accrued expenses and other liabilities | | 89,866 | | 92,718 |
| Total liabilities | | 11,029,331 | | 10,872,050 |
| COMMITMENTS AND CONTINGENCIES (Note 8) | | | | |

STOCKHOLDERS EQUITY

| Preferred stock, \$0.001 par value, 5,000,000 shares authorized; Series A, non-cumulative convertible, 200,000 shares issued and 196,505 shares outstanding in 2009 and 2008; Series B, cumulative, 306,546 shares issued and outstanding in 2009 and 2008. | 473,340 | 472,311 | |
|---|---------|---------------|------------|
| Common stock \$0.001 non-value 200.000 000 shares sutherized, 70.449 295 and 70.277.000 | | | |
| Common stock, \$0.001 par value, 200,000,000 shares authorized; 70,668,285 and 70,377,989 | | | |
| shares issued in 2009 and 2008, respectively; 63,957,813 and 63,745,624 shares outstanding | | | |
| in 2009 and 2008, respectively | | 70 | 70 |
| Additional paid in capital | | 697,138 | 695,521 |
| Retained earnings | | 548,144 | 572,172 |
| Treasury stock, at cost 6,710,472 shares in 2009 and 6,632,365 shares in 2008 | | (103,429) | (102,817) |
| Accumulated other comprehensive loss, net of tax | | (80,070) | (86,491) |
| Total stockholders equity | | 1,535,193 | 1,550,766 |
| TOTAL | \$ | 12,564,524 \$ | 12,422,816 |

See accompanying notes to condensed consolidated financial statements.

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EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

| | Three Months E | ch 31, 2008 | |
|--|----------------|----------------|---------|
| INTEREST AND DIVIDEND INCOME | | | |
| Loans receivable, including fees | \$ 110,816 | \$ | 155,434 |
| Investment securities held-to-maturity | 6,882 | | |
| Investment securities available-for-sale | 22,493 | | 27,050 |
| Securities purchased under resale agreements | 1,250 | | 2,553 |
| Investment in Federal Home Loan Bank stock | | | 1,284 |
| Investment in Federal Reserve Bank stock | 506 | | 325 |
| Short-term investments | 2,976 | | 538 |
| Total interest and dividend income | 144,923 | | 187,184 |
| INTEREST EXPENSE | | | |
| Customer deposit accounts | 37,073 | | 52,253 |
| Federal Home Loan Bank advances | 13,877 | | 19,682 |
| Securities sold under repurchase agreements | 11,872 | | 10,529 |
| Long-term debt | 2,417 | | 3,723 |
| Federal funds purchased | 3 | | 1,378 |
| Total interest expense | 65,242 | | 87,565 |
| NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES | 79,681 | | 99,619 |
| PROVISION FOR LOAN LOSSES | 78,000 | | 55,000 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 1,681 | | 44,619 |
| NONINTEREST INCOME | | | |
| Impairment loss on investment securities | (13,380) | | |
| Less: Noncredit-related impairment loss recorded in other comprehensive income | 13,180 | | |
| Net impairment loss on investment securities recognized in earnings | (200) | | |
| The impairment took on in resultant several configuration in the image | (200) | | |
| Branch fees | 4,793 | | 4,101 |
| Net gain on sale of investment securities available-for-sale | 3,521 | | 4,334 |
| Ancillary loan fees | 2,229 | | 1,141 |
| Letters of credit fees and commissions | 1,854 | | 2,677 |
| Income from life insurance policies | 1,083 | | 1,028 |
| Net gain on sale of loans | 8 | | 1,855 |
| Other operating income | 506 | | 777 |
| Total noninterest income | 13,794 | | 15,913 |
| NONINTEREST EXPENSE | | | |
| Compensation and employee benefits | 17,108 | | 23,268 |
| Occupancy and equipment expense | 7,391 | | 7,008 |
| Other real estate owned expense | 7,031 | | 889 |
| Deposit insurance premiums and regulatory assessments | 3,325 | | 1,192 |
| Legal expense | 1,778 | | 1,900 |
| Amortization of investments in affordable housing partnerships | 1,760 | | 1,715 |

| Loan-related expense | 1,435 | 1,372 |
|--|----------------|-------------|
| Data processing | 1,142 | 1,196 |
| Amortization and impairment writedown of premiums on deposits acquired | 1,125 | 2,737 |
| Deposit-related expenses | 901 | 948 |
| Other operating expenses | 8,410 | 10,665 |
| Total noninterest expense | 51,406 | 52,890 |
| | | |
| (LOSS) INCOME BEFORE (BENEFIT) PROVISION FOR INCOME TAXES | (35,931) | 7,642 |
| (BENEFIT) PROVISION FOR INCOME TAXES | (13,465) | 2,598 |
| NET (LOSS) INCOME | (22,466) | 5,044 |
| PREFERRED STOCK DIVIDENDS & AMORTIZATION OF PREFERRED STOCK | | |
| DISCOUNT | 8,743 | |
| NET (LOSS) INCOME AVAILABLE TO COMMON STOCKHOLDERS | \$ (31,209) | \$ 5,044 |
| | | |
| (LOSS) EARNINGS PER SHARE AVAILABLE TO COMMON STOCKHOLDERS | | |
| BASIC | \$ (0.50) | \$ 0.08 |
| DILUTED | \$ (0.50) | \$ 0.08 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$ 0.02 | \$ 0.10 |
| | | |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING | | |
| BASIC | 62,998 | 62,485 |
| DILUTED | 62,998 | 62,949 |

See accompanying notes to condensed consolidated financial statements.

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EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

(In thousands, except share data)

| | Preferred Stock | Additional Paid In Capital Preferred Stock | | ımon ock | Additional Paid In Capital | I | Retained Earnings | 1 | Freasury Stock | Con | cumulated Other nprehensive Loss, et of Tax | Comprehensive Income (Loss) | St | Total ockholders Equity |
|-------------------------------------|--------------------|--|-----|-------------|----------------------------------|-------------|----------------------|----|-------------------|-----|---|--------------------------------|----|-------------------------------|
| BALANCE, JANUARY 1, 2008 | \$ | \$ | \$ | 70 | \$ 652,297 | ' \$ | 657,183 | \$ | (98,925) | \$ | (38,802) | | \$ | 1,171,823 |
| Comprehensive income | • | • | • | | | • | , , , , , | • | (-), - / | • | (), | | • | , , |
| Net income for the period | | | | | | | 5,044 | | | | | \$ 5,044 | | 5,044 |
| Net unrealized loss on | | | | | | | | | | | | | | |
| investment securities | | | | | | | | | | | | | | |
| available-for-sale | | | | | | | | | | | (70,230) | (70,230 |) | (70,230) |
| Total comprehensive | | | | | | | | | | | | | | |
| income | | | | | | | | | | | | \$ (65,186 |) | |
| Cumulative effect of | | | | | | | | | | | | | | |
| change in accounting | | | | | | | | | | | | | | |
| principle pursuant to | | | | | | | (450) | | | | | | | (450) |
| adoption of EITF 06-4 | | | | | | | (479) | | | | | | | (479) |
| Stock compensation costs | | | | | 1,557 | 1 | | | | | | | | 1,557 |
| Tax provision from stock | | | | | (200 | 1) | | | | | | | | (200) |
| plans Issuance of 254,727 shares | | | | | (299 | ") | | | | | | | | (299) |
| pursuant to various stock | | | | | | | | | | | | | | |
| plans and agreements | | | | | 393 | , | | | | | | | | 393 |
| Cancellation of 35,453 | | | | | 570 | , | | | | | | | | 373 |
| shares due to forfeitures of | | | | | | | | | | | | | | |
| issued restricted stock | | | | | 1,192 | 2 | | | (1,192) | | | | | |
| Purchase accounting | | | | | | | | | | | | | | |
| adjustment pursuant to | | | | | | | | | | | | | | |
| DCB Acquisition | | | | | 2,298 | 3 | | | | | | | | 2,298 |
| Purchase of 410 shares of | | | | | | | | | | | | | | |
| treasury stock due to the | | | | | | | | | | | | | | |
| vesting of restricted stock | | | | | | | | | (8) | | | | | (8) |
| Common stock dividends | | | | | | | (6,315) | | | | | | | (6,315) |
| BALANCE, | | | | | h (== 13) | | ·== 400 | Φ. | (100 105) | | (100.000) | | Φ. | 4 402 =04 |
| MARCH 31, 2008 | \$ | \$ | \$ | 70 | \$ 657,438 | \$ \$ | 655,433 | \$ | (100,125) | \$ | (109,032) | | \$ | 1,103,784 |
| BALANCE, JANUARY | | | | | | | | | | | | | | |
| 1, 2009 | \$ | \$ 472,311 | \$ | 70 | \$ 695,521 | Ф | 572,172 | \$ | (102,817) | \$ | (86,491) | | \$ | 1,550,766 |
| Comprehensive loss | Ф | \$ 472,311 | . ф | 70 | \$ 093,321 | ф | 312,112 | φ | (102,017) | Ф | (00,491) | | φ | 1,550,700 |
| Net loss for the year | | | | | | | (22,466) | | | | | \$ (22,466 |) | (22,466) |
| Net unrealized gain on | | | | | | | (22, 100) | | | | | ψ (22,100 | , | (22, 100) |
| investment securities | | | | | | | | | | | | | | |
| available-for-sale | | | | | | | | | | | 22,175 | 22,175 | | 22,175 |
| Noncredit-related | | | | | | | | | | | | , , , , | | |
| impairment loss on | | | | | | | | | | | | | | |
| investment securities | | | | | | | | | | | | | | |
| recorded in the current | | | | | | | | | | | | | | |
| year | | | | | | | | | | | (7,644) | | | (7,644) |
| | | | | | | | 8,110 | | | | (8,110) | \$ (8,110 |) | |
| | | | | | | | | | | | | | | |

| Cumulative effect adjustment for reclassification of the previously recognized noncredit-related | | | | | | | |
|--|-------|------------|------------------|-------------------------|----------|----------|-----------|
| impairment writedowns | | | | | | | |
| Total comprehensive loss | | | | | \$ | (16,045) | |
| Stock compensation costs | | | 1,428 | | | | 1,428 |
| Tax provision from stock | | | | | | | |
| plans | | | (403) | | | | (403) |
| Series B preferred stock | | | | | | | |
| issuance cost | | (41) | | | | | (41) |
| Issuance of 290,296 shares | | | | | | | |
| pursuant to various stock | | | | | | | |
| plans and agreements | | | 15 | | | | 15 |
| Cancellation of 24,134 | | | | | | | |
| shares due to forfeitures of | | | | | | | |
| issued restricted stock | | | 577 | (577) | | | |
| Purchase of 8,882 shares | | | | | | | |
| of treasury stock due to | | | | | | | |
| the vesting of restricted | | | | | | | |
| stock | | | | (35) | | | (35) |
| Amortization of Series B | | | | | | | |
| preferred stock discount | | 1,070 | | (1,070) | | | |
| Preferred stock dividends | | | | (7,673) | | | (7,673) |
| Common stock dividends | | | | (929) | | | (929) |
| BALANCE, MARCH 31, 2009 | \$ \$ | 473,340 \$ | 70 \$ 697,138 \$ | 548,144 \$ (103,429) \$ | (80,070) | \$ | 1,535,193 |

| | Three Months Ended March | | | arch 31, |
|---|--------------------------|-----------|-------|----------|
| | | 2009 | | 2008 |
| | | (In thous | ands) | |
| Disclosure of reclassification amounts: | | | | |
| Unrealized holding gain(loss) on securities arising during the period, net of tax (expense) benefit of \$(17,453) in | | | | |
| 2009 and \$49,036 in 2008 | \$ | 24,101 | \$ | (67,716) |
| Less: Reclassification adjustment for (gain) included in net income, net of tax expense of \$ 1,395 in 2009 and \$1,820 | | | | |
| in 2008 | | (1,926) | | (2,514) |
| Net unrealized gain (loss) on securities, net of tax (expense) benefit of \$(16,058) in 2009 and \$50,856 in 2008 | \$ | 22,175 | \$ | (70,230) |

See accompanying notes to condensed consolidated financial statements.

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EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

| | Three Months Ended N | March 31, |
|--------------------------------------|----------------------|-----------|
| | 2009 | 2008 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net (loss) income | \$ (22,466 | |