

EQUITY RESIDENTIAL  
Form 10-K  
February 28, 2007

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the Fiscal Year Ended DECEMBER 31, 2006**

**OR**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**Commission File Number: 1-12252**

**EQUITY RESIDENTIAL**

(Exact Name of Registrant as Specified in Its Charter)

**Maryland**  
(State or Other Jurisdiction of Incorporation or Organization)

**13-3675988**  
(I.R.S. Employer Identification No.)

**Two North Riverside Plaza, Chicago, Illinois**  
(Address of Principal Executive Offices)

**60606**  
(Zip Code)

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(312) 474-1300

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

**Common Shares of Beneficial Interest, \$0.01 Par Value**  
(Title of Each Class)

**New York Stock Exchange**  
(Name of Each Exchange on Which  
Registered)

**Preferred Shares of Beneficial Interest, \$0.01 Par Value**  
(Title of Each Class)

**New York Stock Exchange**  
(Name of Each Exchange on Which  
Registered)

Securities registered pursuant to Section 12(g) of the Act: **None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of Common Shares held by non-affiliates of the Registrant was approximately \$13.0 billion based upon the closing price on June 30, 2006 of \$44.73 using beneficial ownership of shares rules adopted pursuant to Section 13 of the Securities Exchange Act of 1934 to exclude voting shares owned by Trustees and Executive Officers, some of who may not be held to be affiliates upon judicial determination.

The number of Common Shares of Beneficial Interest, \$0.01 par value, outstanding on January 31, 2007 was 294,015,767.



**DOCUMENTS INCORPORATED BY REFERENCE**

Part III incorporates by reference certain information to be contained in the Company's definitive proxy statement, which the Company anticipates will be filed no later than April 20, 2007, and thus these items have been omitted in accordance with General Instruction G (3) to Form 10-K.

**EQUITY RESIDENTIAL**

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**Item 1. Business**

**General**

Equity Residential ( EQR ), a Maryland real estate investment trust ( REIT ) formed in March 1993, is an S&P 500 company focused on the acquisition, development and management of high quality apartment properties in top United States growth markets. EQR has elected to be taxed as a REIT.

The Company is one of the largest publicly traded real estate companies and is the largest publicly traded owner of multifamily properties (based on the aggregate market value of its outstanding Common Shares, the number of apartment units wholly owned and total revenues earned). The Company's corporate headquarters are located in Chicago, Illinois and the Company also operates approximately thirty-five property management offices throughout the United States.

EQR is the general partner of, and as of December 31, 2006 owned an approximate 93.6% ownership interest in, ERP Operating Limited Partnership, an Illinois limited partnership (the Operating Partnership ). The Company is structured as an umbrella partnership REIT ( UPREIT ), under which all property ownership and business operations are conducted through the Operating Partnership and its subsidiaries. References to the Company include EQR, the Operating Partnership and those entities owned or controlled by the Operating Partnership and/or EQR.

As of December 31, 2006, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 617 properties in 25 states and the District of Columbia consisting of 165,716 units. The ownership breakdown includes (table does not include various uncompleted development properties):

|                                | <b>Properties</b> | <b>Units</b> |
|--------------------------------|-------------------|--------------|
| Wholly Owned Properties        | 546               | 146,442      |
| Partially Owned Properties:    |                   |              |
| Consolidated                   | 25                | 4,873        |
| Unconsolidated                 | 45                | 10,846       |
| Military Housing (Fee Managed) | 1                 | 3,555        |
|                                | 617               | 165,716      |

As of February 7, 2007, the Company has approximately 5,200 employees who provide real estate operations, leasing, legal, financial, accounting, acquisition, disposition, development and other support functions.

Certain capitalized terms used herein are defined in the Notes to Consolidated Financial Statements.

**Available Information**

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You may access our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our Current Reports on Form 8-K and any amendments to any of those reports we file with the SEC free of charge at our website, [www.equityresidential.com](http://www.equityresidential.com). These reports are made available at our website as soon as reasonably practicable after we file them with the SEC.

### **Business Objectives and Operating Strategies**

The Company seeks to maximize current income, capital appreciation of each property and the total return for its shareholders. The Company's strategy for accomplishing these objectives includes:

Leveraging our size and scale in four critical ways:

Investing in apartment communities located in strategically targeted markets, to maximize our total return on an enterprise level;

Meeting the needs of our residents by offering a wide array of product choices and a commitment to service;

Engaging, retaining, and attracting the best people by providing them with the education, resources and opportunities to succeed; and

Sharing resources, customers and best practices in property management and across the enterprise.

Owning a highly diversified portfolio by investing in target markets defined by a combination of the following criteria:

High barrier-to-entry (low supply);

Strong economic predictors (high demand); and

Attractive quality of life (high demand and retention).

Giving residents reasons to stay with the Company by providing a range of product options available in our diversified portfolio and by enhancing their experience through our employees and our services.

Being open and responsive to market realities to take advantage of investment opportunities that align with our long-term vision.

#### **Acquisition, Development and Disposition Strategies**

The Company anticipates that future property acquisitions, developments and dispositions will occur within the United States. Acquisitions and developments may be financed from various sources of capital, which may include retained cash flow, issuance of additional equity and debt securities, sales of properties, joint venture agreements and collateralized and uncollateralized borrowings. In addition, the Company may acquire properties in transactions that include the issuance of limited partnership interests in the Operating Partnership ( OP Units ) as consideration for the acquired properties. Such transactions may, in certain circumstances, enable the sellers to defer, in whole or in part, the recognition of taxable income or gain that might otherwise result from the sales. In addition, EQR may acquire or develop multifamily properties specifically to convert directly into condominiums as well as upgrade and sell existing properties as individual condominiums. EQR may also acquire land parcels to hold and/or sell based on market opportunities.



When evaluating potential acquisitions, developments and dispositions, the Company generally considers the following factors:

strategically targeted markets;

income levels and employment growth trends in the relevant market;

employment and household growth and net migration of the relevant market's population;

barriers to entry that would limit competition (zoning laws, building permit availability, supply of undeveloped or developable real estate, local building costs and construction costs, among other factors);

the location, construction quality, condition and design of the property;

the current and projected cash flow of the property and the ability to increase cash flow;

the potential for capital appreciation of the property;

the terms of resident leases, including the potential for rent increases;

the potential for economic growth and the tax and regulatory environment of the community in which the property is located;

the occupancy and demand by residents for properties of a similar type in the vicinity (the overall market and submarket);

the prospects for liquidity through sale, financing or refinancing of the property;

the benefits of integration into existing operations;

purchase prices and yields of available existing stabilized properties, if any;

competition from existing multifamily properties, residential properties under development and the potential for the construction of new multifamily properties in the area; and

opportunistic selling based on demand and price of high quality assets, including condominium conversions.

The Company generally reinvests the proceeds received from property dispositions primarily to achieve its acquisition and development strategies. In addition, when feasible, the Company may structure these transactions as tax-deferred exchanges.

#### **Debt and Equity Activity**

Please refer to Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, for the Company's Capital Structure chart as of December 31, 2006.

#### Debt and Equity Offerings for the Years Ended December 31, 2006, 2005 and 2004

During 2006:

The Operating Partnership issued \$400.0 million of ten and one-half year 5.375% unsecured fixed rate notes (the August 2016 Notes) in a public debt offering in January 2006. The August 2016 Notes were issued at a discount, which is being amortized over the life of the notes on a straight-line basis. The August 2016 Notes are due August 1, 2016 with interest payable semiannually in arrears on February 1 and August 1, commencing August 1, 2006. The Operating Partnership received net proceeds of approximately \$395.5 million in connection with this issuance.

The Operating Partnership issued \$650.0 million of twenty-year 3.85% exchangeable senior notes (the August 2026 Notes) in a public debt offering in August 2006. The August 2026 Notes were issued at a discount, which is being amortized over the life of the notes on a straight-line basis. The August 2026 Notes are due August 15, 2026 with interest payable semiannually in arrears on February 15 and August 15, commencing February 15, 2007. The Operating Partnership received net proceeds of approximately \$637.0 million in connection with this issuance. See Note 9 in the Notes to Consolidated Financial Statements for further discussion.

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The Company issued 2,647,776 Common Shares pursuant to its Share Incentive Plans and received net proceeds of approximately \$69.7 million.

The Company issued 213,427 Common Shares pursuant to its Employee Share Purchase Plan and received net proceeds of approximately \$8.0 million.

The Company repurchased 1,897,912 of its Common Shares on the open market at an average price of \$43.85 per share. The Company paid approximately \$83.2 million for these shares, which were retired subsequent to the repurchase.

During 2005:

The Operating Partnership issued \$500.0 million of ten and one-half year 5.125% unsecured fixed rate notes (the March 2016 Notes ) in a public debt offering in September 2005. The March 2016 Notes were issued at a discount, which is being amortized over the life of the notes on a straight-line basis. The March 2016 Notes are due March 15, 2016 with interest payable semiannually in arrears on March 15 and September 15, commencing March 15, 2006. The Operating Partnership received net proceeds of approximately \$496.2 million in connection with this issuance.

The Company issued 2,248,744 Common Shares pursuant to its Share Incentive Plans and received

net proceeds of approximately \$54.9 million.

The Company issued 286,751 Common Shares pursuant to its Employee Share Purchase Plan and received net proceeds of approximately \$8.3 million.

During 2004:

The Operating Partnership issued \$300.0 million of five-year 4.75% unsecured fixed rate notes (the June 2009 Notes ) in a public debt offering in June 2004. The June 2009 Notes were issued at a discount, which is being amortized over the life of the notes on a straight-line basis. The June 2009 Notes are due June 15, 2009 with interest payable semiannually in arrears on June 1 and December 1, commencing December 1, 2004. The Operating Partnership received net proceeds of approximately \$296.8 million in connection with this issuance.

The Operating Partnership issued \$500.0 million of ten-year 5.25% unsecured fixed rate notes (the September 2014 Notes ) in a public debt offering in September 2004. The September 2014 Notes were issued at a discount, which is being amortized over the life of the notes on a straight-line basis. The September 2014 Notes are due September 15, 2014 with interest payable semiannually in arrears on September 1 and March 1, commencing March 1, 2005. The Operating Partnership received net proceeds of approximately \$496.1 million in connection with this issuance.

The Operating Partnership received \$100.0 million as an initial draw on a \$300.0 million floating rate loan in July 2004. The loan was paid off in full and terminated in September 2004.

The Company issued 3,350,759 Common Shares pursuant to its Share Incentive Plans and received net proceeds of approximately \$79.0 million.

The Company issued 275,616 Common Shares pursuant to its Employee Share Purchase Plan and received net proceeds of approximately \$6.9 million.

As of February 28, 2007, an unlimited amount of debt securities remains available for issuance by the Operating Partnership under a registration statement that became automatically effective upon filing with the SEC in June 2006 (under SEC regulations enacted in 2005, the registration statement automatically expires on June 29, 2009 and does not contain a maximum issuance amount) and \$956.5 million in equity securities remains available for issuance by the Company under a registration statement the SEC declared effective in February 1998.

In May 2002, the Company's shareholders approved the Company's 2002 Share Incentive Plan. In January 2003, the Company filed a Form S-8 registration statement to register 23,125,828 Common Shares under this plan. As of January 1, 2007, 23,574,211 shares are available for issuance under this plan.

#### **Credit Facilities**

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The Operating Partnership has an unsecured revolving credit facility with potential borrowings of up to \$1.0 billion maturing on May 29, 2008, with the ability to increase available borrowings by an additional \$500.0 million under certain circumstances. Advances under the credit facility bear interest at variable rates based upon LIBOR at various interest periods plus a spread dependent upon the Operating Partnership's credit rating or based on bids received from the lending group. EQR has guaranteed the Operating Partnership's credit facility up to the maximum amount and for its full term.

On August 30, 2005, the Operating Partnership entered into a one-year \$600.0 million revolving credit facility maturing on August 29, 2006. This credit facility was repaid in full and terminated on January 20, 2006.

On July 6, 2006, the Operating Partnership entered into a one-year \$500.0 million revolving credit facility maturing on July 6, 2007. This facility was repaid in full and terminated on October 13, 2006. Advances under this facility bore interest at variable rates based on LIBOR at various interest periods plus a spread dependent upon the Operating Partnership's credit rating. EQR guaranteed this credit facility up to the maximum amount and for its full term.

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As of December 31, 2006 and December 31, 2005, \$460.0 million and \$769.0 million, respectively, was outstanding and \$69.3 million and \$50.2 million, respectively, was restricted (dedicated to support letters of credit and not available for borrowing) on the credit facilities. During the years ended December 31, 2006 and 2005, the weighted average interest rate under the credit facilities were 5.40% and 3.80%, respectively.

### **Competition**

All of the Company's properties are located in developed areas that include other multifamily properties. The number of competitive multifamily properties in a particular area could have a material effect on the Company's ability to lease units at the properties or at any newly acquired properties and on the rents charged. The Company may be competing with other entities that have greater resources than the Company and whose managers have more experience than the Company's managers. In addition, other forms of rental properties and single-family housing provide housing alternatives to potential residents of multifamily properties. See Item 1A Risk Factors for additional information with respect to competition.

### **Environmental Considerations**

See Item 1A Risk Factors for information concerning the potential effects of environmental regulations on our operations.

### **Item 1A. Risk Factors**

#### **General**

*The following Risk Factors may contain defined terms that are different from those used in the other sections of this report. Unless otherwise indicated, when used in this section, the terms we and us refer to Equity Residential and its subsidiaries, including ERP Operating Limited Partnership.*

The occurrence of the events discussed in the following risk factors could adversely affect, possibly in a material manner, our business, financial condition or results of operations, which could adversely affect the value of our common shares of beneficial interest or preferred shares of beneficial interest (which we refer to collectively as Shares); preference interests (Interests) of a subsidiary of ERP Operating Limited Partnership, our operating partnership; and limited partnership interests in the Operating Partnership (OP Units). In this section, we refer to the Shares, Interests, Units and the OP Units together as our securities, and the investors who own Shares, Interests, Units and/or OP Units as our security holders.

*Our Performance and Securities Value are Subject to Risks Associated with the Real Estate Industry*

*General*

Real property investments are subject to varying degrees of risk and are relatively illiquid. Several factors may adversely affect the economic performance and value of our properties. These factors include changes in the national, regional and local economic climates, local conditions such as an oversupply of multifamily properties or a reduction in demand for our multifamily properties, the attractiveness of our properties to residents, competition from other available multifamily property owners and changes in market rental rates. Our performance also depends on our ability to collect rent from residents and to pay for adequate maintenance, insurance and other operating costs, including real estate taxes, which could increase over time. Also, the expenses of owning and operating a property are not necessarily reduced when circumstances such as market factors and competition cause a reduction in income from the property.

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### *We May Be Unable to Renew Leases or Relet Units as Leases Expire*

When our residents decide not to renew their leases upon expiration, we may not be able to relet their units. Even if the residents do renew or we can relet the units, the terms of renewal or reletting may be less favorable than current lease terms. Because virtually all of our leases are for apartments, they are generally for terms of no more than one year. If we are unable to promptly renew the leases or relet the units, or if the rental rates upon renewal or reletting are significantly lower than expected rates, then our results of operations and financial condition will be adversely affected. Consequently, our cash flow and ability to service debt and make distributions to security holders would be reduced.

### *New Acquisitions, Developments and/or Condominium Conversion Projects May Fail to Perform as Expected and Competition for Acquisitions May Result in Increased Prices for Properties*

We intend to actively acquire and develop multifamily properties for rental operations and/or conversion into condominiums, as well as upgrade and sell existing properties as individual condominiums. We may underestimate the costs necessary to bring an acquired or development property up to standards established for its intended market position. Additionally, we expect that other major real estate investors with significant capital will compete with us for attractive investment opportunities or may also develop properties in markets where we focus our development efforts. This competition may increase prices for multifamily properties or decrease the price at which we expect to sell individual properties. We may not be in a position or have the opportunity in the future to make suitable property acquisitions on favorable terms. We also plan to develop more properties ourselves in addition to co-investing with our development partners for either the rental or condominium market, depending on opportunities in each sub-market. This may increase the overall level of risk associated with our developments. The total number of development units, cost of development and estimated completion dates are subject to uncertainties arising from changing economic conditions (such as the cost of labor and construction materials), competition and local government regulation.

### *Because Real Estate Investments Are Illiquid, We May Not Be Able to Sell Properties When Appropriate*

Real estate investments generally cannot be sold quickly. We may not be able to reconfigure our portfolio promptly in response to economic or other conditions. This inability to respond promptly to changes in the performance of our investments could adversely affect our financial condition and ability to make distributions to our security holders.

### *Changes in Laws and Litigation Risk Could Affect Our Business*

We are generally not able to pass through to our residents under existing leases real estate or other federal, state or local taxes. Consequently, any such tax increases may adversely affect our financial condition and limit our ability to make distributions to our security holders. Similarly, changes that increase our potential liability under environmental laws or our expenditures on environmental compliance would adversely affect our cash flow and ability to make distributions on our securities.

We may become involved in legal proceedings, including but not limited to, proceedings related to consumer, employment, development, condominium conversion, tort and commercial legal issues that if decided adversely to or settled by us, could result in liability material to our financial condition or results of operations.



*Environmental Problems Are Possible and Can Be Costly*

Federal, state and local laws and regulations relating to the protection of the environment may require a current or previous owner or operator of real estate to investigate and clean up hazardous or toxic

substances or petroleum product releases at such property. The owner or operator may have to pay a governmental entity or third parties for property damage and for investigation and clean-up costs incurred by such parties in connection with the contamination. These laws typically impose clean-up responsibility and liability without regard to whether the owner or operator knew of or caused the presence of the contaminants. Even if more than one person may have been responsible for the contamination each person covered by the environmental laws may be held responsible for all of the clean-up costs incurred. In addition, third parties may sue the owner or operator of a site for damages and costs resulting from environmental contamination emanating from that site.

Substantially all of our properties have been the subject of environmental assessments completed by qualified independent environmental consultant companies. These environmental assessments have not revealed, nor are we aware of, any environmental liability that our management believes would have a material adverse effect on our business, results of operations, financial condition or liquidity.

Over the past several years, there have been an increasing number of lawsuits against owners and managers of multifamily properties alleging personal injury and property damage caused by the presence of mold in residential real estate. Some of these lawsuits have resulted in substantial monetary judgments or settlements. Insurance carriers have reacted to these liability awards by excluding mold related claims from standard policies and pricing mold endorsements at prohibitively high rates. We have adopted programs designed to minimize the existence of mold in any of our properties as well as guidelines for promptly addressing and resolving reports of mold to minimize any impact mold might have on residents or the property.

We cannot be assured that existing environmental assessments of our properties reveal all environmental liabilities, that any prior owner of any of our properties did not create a material environmental condition not known to us, or that a material environmental condition does not otherwise exist as to any of our properties.

#### *Insurance Policy Deductibles and Exclusions*

In order to partially mitigate the substantial increase in insurance costs in recent years, management has gradually increased deductible and self-insured retention amounts. As of December 31, 2006, the Company's property insurance policy (for Wholly Owned Properties) provides for a per occurrence deductible of \$250,000 and self-insured retention of \$5.0 million per occurrence, subject to a maximum annual aggregate self-insured retention of \$7.5 million, with approximately 90% of any excess losses being covered by insurance. Any earthquake and named windstorm losses are subject to a deductible of 5% of the values of the buildings involved in the losses and are not subject to the aggregate self-insured retention. The Company's liability and worker's compensation policies at December 31, 2006, provide for a \$1.0 million per occurrence deductible. These higher deductible and self-insured retention amounts do expose the Company to greater potential uninsured losses, such as the property damage caused by hurricanes and other natural disasters, but management believes the savings in insurance premium expense justifies this increased exposure over the long-term.

As a result of the terrorist attacks of September 11, 2001, property insurance carriers have created exclusions for losses from terrorism from our all risk property insurance policies. While separate terrorism insurance coverage is available in certain instances, premiums for such coverage are generally very expensive and deductibles are very high. Additionally, the terrorism insurance coverage that is available typically excludes coverage for losses from nuclear, biological and chemical attacks. As of December 31, 2006, the Company was insured for \$500 million in terrorism insurance coverage, with a \$5.0 million deductible. In the event of a terrorist attack impacting one or more of our properties, we could lose the revenues from the property, our capital investment in the property and possibly face liability claims from residents or others suffering injuries or losses. The Company believes, however, that the number and geographic diversity of its portfolio and its terrorism insurance coverage help to mitigate its exposure to the risks associated with potential terrorist attacks.



*Debt Financing, Preferred Shares and Preference Interests and Units Could Adversely Affect Our Performance*

*General*

**Please refer to Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, for the Company's total debt and unsecured debt summaries as of December 31, 2006.**

In addition to debt, we have \$398.3 million of combined liquidation value of outstanding preferred shares of beneficial interest and preference interests and units, with a weighted average dividend preference of 7.69% per annum, as of December 31, 2006. Our use of debt and preferred equity financing creates certain risks, including the following:

*Scheduled Debt Payments Could Adversely Affect Our Financial Condition*

In the future, our cash flow could be insufficient to meet required payments of principal and interest or to pay distributions on our securities at expected levels.

We may not be able to refinance existing debt (which in virtually all cases requires substantial principal payments at maturity) and, if we can, the terms of such refinancing might not be as favorable as the terms of existing indebtedness. If principal payments due at maturity cannot be refinanced, extended or paid with proceeds of other capital transactions, such as new equity capital, our cash flow will not be sufficient in all years to repay all maturing debt. As a result, we may be forced to postpone capital expenditures necessary for the maintenance of our properties and may have to dispose of one or more properties on terms that would otherwise be unacceptable to us.

Please refer to Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, for the Company's debt maturity schedule as of December 31, 2006.

*Financial Covenants Could Adversely Affect the Company's Financial Condition*

If a property we own is mortgaged to secure debt and we are unable to meet the mortgage payments, the holder of the mortgage could foreclose on the property, resulting in loss of income and asset value. Foreclosure on mortgaged properties or an inability to refinance existing indebtedness would likely have a negative impact on our financial condition and results of operations.

The mortgages on our properties may contain negative covenants that, among other things, limit our ability, without the prior consent of the lender, to further mortgage the property and to reduce or change insurance coverage. In addition, our unsecured credit facilities contain certain restrictions, requirements and other limitations on our ability to incur debt. The indentures under which a substantial portion of our debt was

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issued also contain certain financial and operating covenants including, among other things, maintenance of certain financial ratios, as well as limitations on our ability to incur secured and unsecured debt (including acquisition financing), and to sell all or substantially all of our assets. Our credit facilities and indentures are cross-defaulted and also contain cross default provisions with other material debt. Our most restrictive unsecured public debt covenants as of December 31, 2006 and 2005, respectively, are (terms are defined in the indentures):

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### Selected Unsecured Public Debt Covenants

|  | December 31,<br>2006 | December 31,<br>2005 |
|--|----------------------|----------------------|
| Total Debt to Adjusted Total Assets (not to exceed 60%)  | 44.6%                | 44.9%                |
| Secured Debt to Adjusted Total Assets (not to exceed 40%)  | 17.6%                | 20.0%                |
| Consolidated Income Available for Debt Service to Maximum Annual Service Charges (must be at least 1.5 to 1) | 2.59                 | 2.89                 |
| Total Unsecured Assets to Unsecured Debt (must be at least 150%)   | 250.6%               | 261.4%               |

Some of the properties were financed with tax-exempt bonds that contain certain restrictive covenants or deed restrictions. We have retained an independent outside consultant to monitor compliance with the restrictive covenants and deed restrictions that affect these properties. If these bond compliance requirements restrict our ability to increase our rental rates to attract low or moderate-income residents, or eligible/qualified residents, then our income from these properties may be limited.

#### *Our Degree of Leverage Could Limit Our Ability to Obtain Additional Financing*

Our consolidated debt-to-total market capitalization ratio was 33.0% as of December 31, 2006. Our degree of leverage could have important consequences to security holders. For example, the degree of leverage could affect our ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, development or other general corporate purposes, making us more vulnerable to a downturn in business or the economy in general.

#### *Rising Interest Rates Could Adversely Affect Cash Flow*

Advances under our credit facilities bear interest at variable rates based upon LIBOR at various interest periods, plus a spread dependent upon the Operating Partnership's credit rating, or based upon bids received from the lending group. Certain public issuances of our senior unsecured debt instruments may also, from time to time, bear interest at floating rates. We may also borrow additional money with variable interest rates in the future. Increases in interest rates would increase our interest expense under these debt instruments and would increase the costs of refinancing existing debt and of issuing new debt. Accordingly, higher interest rates could adversely affect cash flow and our ability to service our debt and to make distributions to security holders. We use interest rate hedging arrangements to manage our exposure to interest rate volatility, but these arrangements may expose us to additional risks, and no strategy can completely insulate us from risks associated with interest rate fluctuations. There can be no assurance that our hedging arrangements will have the desired beneficial impact and may involve costs, such as transaction fees or breakage costs, if we terminate them.

#### *We Depend on Our Key Personnel*

We depend on the efforts of the Chairman of our Board of Trustees, Samuel Zell, and our executive officers, particularly David J. Neithercut, our President and Chief Executive Officer and Gerald A. Spector, our Chief Operating Officer. If they resign or otherwise cease to be employed by us, our operations could be temporarily adversely affected. Mr. Zell has entered into executive compensation and retirement benefit

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agreements with the Company. Mr. Spector has entered into a Deferred Compensation Agreement with the Company that under certain conditions could provide him with a salary benefit after his termination of employment with the Company. In addition, Mr. Zell and Mr. Spector have entered into Noncompetition Agreements with the Company.

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In the event the Chairman of the Board and/or the CEO are unable to serve, (i) the Lead Trustee will automatically be appointed to serve as the interim successor to the Chairman, (ii) the Chairman will automatically be appointed to serve as the interim successor to the CEO and (iii) the Chair of the Compensation Committee of the Board will immediately call a meeting of the Committee to recommend to the full Board the selection of a permanent replacement for either or both positions, as necessary.

### *Control and Influence by Significant Shareholders Could Be Exercised in a Manner Adverse to Other Shareholders*

The consent of certain affiliates of Mr. Zell is required for certain amendments to the Fifth Amended and Restated Agreement of Limited Partnership of the Operating Partnership (the Partnership Agreement). As a result of their security ownership and rights concerning amendments to the Partnership Agreement, the security holders referred to herein may have influence over the Company. Although these security holders have not agreed to act together on any matter, they would be in a position to exercise even more influence over the Company's affairs if they were to act together in the future. This influence could conceivably be exercised in a manner that is inconsistent with the interests of other security holders. For additional information regarding the security ownership of our trustees, including Mr. Zell, and our executive officers, see the Company's definitive proxy statement.

### *Shareholders' Ability to Effect Changes in Control of the Company is Limited*

### *Provisions of Our Declaration of Trust and Bylaws Could Inhibit Changes in Control*

Certain provisions of our Declaration of Trust and Bylaws may delay or prevent a change in control of the Company or other transactions that could provide the security holders with a premium over the then-prevailing market price of their securities or which might otherwise be in the best interest of our security holders. This includes the 5% Ownership Limit described below. Also, any future series of preferred shares of beneficial interest may have certain voting provisions that could delay or prevent a change of control or other transactions that might otherwise be in the interest of our security holders.

### *We Have a Share Ownership Limit for REIT Tax Purposes*

To remain qualified as a REIT for federal income tax purposes, not more than 50% in value of our outstanding Shares may be owned, directly or indirectly, by five or fewer individuals at any time during the last half of any year. To facilitate maintenance of our REIT qualification, our Declaration of Trust, subject to certain exceptions, prohibits ownership by any single shareholder of more than 5% of the lesser of the number or value of the outstanding class of common or preferred shares. We refer to this restriction as the Ownership Limit. Absent any exemption or waiver granted by our Board of Trustees, securities acquired or held in violation of the Ownership Limit will be transferred to a trust for the exclusive benefit of a designated charitable beneficiary, and the security holder's rights to distributions and to vote would terminate. A transfer of Shares may be void if it causes a person to violate the Ownership Limit. The Ownership Limit could delay or prevent a change in control and, therefore, could adversely affect our security holders' ability to realize a premium over the then-prevailing market price for their Shares. To reduce the ability of the Board to use the Ownership Limit as an anti-takeover device, in 2004 the Company amended the Ownership Limit to require, rather than permit, the Board to grant a waiver of the Ownership Limit if the individual seeking a waiver demonstrates that such ownership would not jeopardize the Company's status as a REIT.





*Our Preferred Shares May Affect Changes in Control*

Our Declaration of Trust authorizes the Board of Trustees to issue up to 100 million preferred shares, and to establish the preferences and rights (including the right to vote and the right to convert into common shares) of any preferred shares issued. The Board of Trustees may use its powers to issue preferred shares and to set the terms of such securities to delay or prevent a change in control of the Company, even if a change in control were in the interest of security holders.

*Inapplicability of Maryland Law Limiting Certain Changes in Control*

Certain provisions of Maryland law applicable to real estate investment trusts prohibit business combinations (including certain issuances of equity securities) with any person who beneficially owns ten percent or more of the voting power of outstanding securities, or with an affiliate who, at any time within the two-year period prior to the date in question, was the beneficial owner of ten percent or more of the voting power of the Company's outstanding voting securities (an Interested Shareholder), or with an affiliate of an Interested Shareholder. These prohibitions last for five years after the most recent date on which the Interested Shareholder became an Interested Shareholder. After the five-year period, a business combination with an Interested Shareholder must be approved by two super-majority shareholder votes unless, among other conditions, holders of common shares receive a minimum price for their shares and the consideration is received in cash or in the same form as previously paid by the Interested Shareholder for its common shares. As permitted by Maryland law, however, the Board of Trustees of the Company has opted out of these restrictions with respect to any business combination involving Mr. Zell and certain of his affiliates and persons acting in concert with them. Consequently, the five-year prohibition and the super-majority vote requirements will not apply to a business combination involving us and/or any of them. Such business combinations may not be in the best interest of our security holders.

*Our Success as a REIT Is Dependent on Compliance with Federal Income Tax Requirements*

*Our Failure to Qualify as a REIT Would Have Serious Adverse Consequences to Our Security Holders*

We believe that we have qualified for taxation as a REIT for federal income tax purposes since our taxable year ended December 31, 1992 based, in part, upon opinions of tax counsel received whenever we have issued equity securities or engaged in significant merger transactions. We plan to continue to meet the requirements for taxation as a REIT. Many of these requirements, however, are highly technical and complex. We cannot, therefore, guarantee that we have qualified or will qualify in the future as a REIT. The determination that we are a REIT requires an analysis of various factual matters that may not be totally within our control. For example, to qualify as a REIT, our gross income must generally come from rental and other real estate or passive related sources that are itemized in the REIT tax laws. We are also required to distribute to security holders at least 90% of our REIT taxable income excluding capital gains. The fact that we hold our assets through ERP Operating Limited Partnership and its subsidiaries further complicates the application of the REIT requirements. Even a technical or inadvertent mistake could jeopardize our REIT status. Furthermore, Congress and the IRS might make changes to the tax laws and regulations, and the courts might issue new rulings that make it more difficult, or impossible, for us to remain qualified as a REIT. We do not believe, however, that any pending or proposed tax law changes would jeopardize our REIT status.

If we fail to qualify as a REIT, we would be subject to federal income tax at regular corporate rates. Also, unless the IRS granted us relief under certain statutory provisions, we would remain disqualified as a REIT for four years following the year we first failed to qualify. If we fail to qualify as a REIT, we would have to pay significant income taxes. We, therefore, would have less money available for investments or for distributions to security holders. This would likely have a significant adverse affect on the value of our securities. In addition, we would no longer be required to make any distributions to security holders. Even if we qualify as a REIT, we are and will continue to be subject to certain

federal,

state and local taxes on our income and property. In addition, our corporate housing business and condominium conversion business, which are conducted through taxable REIT subsidiaries, generally will be subject to federal income tax at regular corporate rates.

*We Could Be Disqualified as a REIT or Have to Pay Taxes if Our Merger Partners Did Not Qualify as REITs*

If any of our prior merger partners had failed to qualify as a REIT throughout the duration of their existence, then they might have had undistributed C corporation earnings and profits at the time of their merger with us. If that was the case and we did not distribute those earnings and profits prior to the end of the year in which the merger took place, we might not qualify as a REIT. We believe based, in part, upon opinions of legal counsel received pursuant to the terms of our merger agreements as well as our own investigations, among other things, that each of our prior merger partners qualified as a REIT and that, in any event, none of them had any undistributed C corporation earnings and profits at the time of their merger with us. If any of our prior merger partners failed to qualify as a REIT, an additional concern would be that they would have recognized taxable gain at the time they merged with us. We would be liable for the tax on such gain. In this event, we would have to pay corporate income tax on any gain existing at the time of the applicable merger on assets acquired in the merger if the assets are sold within ten years of the merger. Finally, we could be precluded from electing REIT status for up to four years after the year in which the predecessor entity failed to qualify for REIT status.

*Compliance with REIT Distribution Requirements May Affect Our Financial Condition*

*Distribution Requirements May Increase the Indebtedness of the Company*

We may be required from time to time, under certain circumstances, to accrue as income for tax purposes interest and rent earned but not yet received. In such event, or upon our repayment of principal on debt, we could have taxable income without sufficient cash to enable us to meet the distribution requirements of a REIT. Accordingly, we could be required to borrow funds or liquidate investments on adverse terms in order to meet these distribution requirements.

**Federal Income Tax Considerations**



*General*

The following discussion summarizes the federal income tax considerations material to a holder of common shares. It is not exhaustive of all possible tax considerations. For example, it does not give a detailed discussion of any state, local or foreign tax considerations. The following discussion also does not address all tax matters that may be relevant to prospective shareholders in light of their particular circumstances. Moreover, it does not address all tax matters that may be relevant to shareholders who are subject to special treatment under the tax laws, such as insurance companies, tax-exempt entities, financial institutions or broker-dealers, foreign corporations and persons who are not citizens or residents of the United States.

The specific tax attributes of a particular shareholder could have a material impact on the tax considerations associated with the purchase, ownership and disposition of common shares. Therefore, it is essential that each prospective shareholder consult with his or her own tax advisors with regard to the application of the federal income tax laws to the shareholder's personal tax situation, as well as any tax consequences arising under the laws of any state, local or foreign taxing jurisdiction.

The information in this section is based on the current Internal Revenue Code, current, temporary and proposed Treasury regulations, the legislative history of the Internal Revenue Code, current administrative interpretations and practices of the Internal Revenue Service, including its practices and policies as set forth in private letter rulings, which are not binding on the Internal Revenue Service, and

existing court decisions. Future legislation, regulations, administrative interpretations and court decisions could change current law or adversely affect existing interpretations of current law. Any change could apply retroactively. Thus, it is possible that the Internal Revenue Service could challenge the statements in this discussion, which do not bind the Internal Revenue Service or the courts, and that a court could agree with the Internal Revenue Service.

### ***Our Taxation***

We elected REIT status beginning with the year that ended December 31, 1992. In any year in which we qualify as a REIT, we generally will not be subject to federal income tax on the portion of our REIT taxable income or capital gain that we distribute to our shareholders. This treatment substantially eliminates the double taxation that applies to most corporations, which pay a tax on their income and then distribute dividends to shareholders who are in turn taxed on the amount they receive. We elected taxable REIT subsidiary status for certain of our corporate subsidiaries, primarily those engaged in condominium conversion and sale activities. As a result, we will be subject to federal income taxes for activities performed by our taxable REIT subsidiaries.

We will be subject to federal income tax at regular corporate rates upon our REIT taxable income or capital gain that we do not distribute to our shareholders. In addition, we will be subject to a 4% excise tax if we do not satisfy specific REIT distribution requirements. We could also be subject to the alternative minimum tax on our items of tax preference. In addition, any net income from prohibited transactions (i.e., dispositions of property, other than property held by a taxable REIT subsidiary, held primarily for sale to customers in the ordinary course of business) will be subject to a 100% tax. We could also be subject to a 100% penalty tax on certain payments received from or on certain expenses deducted by a taxable REIT subsidiary if any such transaction is not respected by the Internal Revenue Service. If we fail to satisfy the 75% gross income test or the 95% gross income test (described below) but have maintained our qualification as a REIT because we satisfied certain other requirements, we will still generally be subject to a 100% penalty tax on the amount by which we fail such gross income test. If we fail to satisfy any of the REIT asset tests (described below) by more than a *de minimis* amount, due to reasonable cause, and we nonetheless maintain our REIT qualification because of specified cure provisions, we will be required to pay a tax equal to the greater of \$50,000 or the highest corporate tax rate multiplied by the net income generated by the non-qualifying assets. If we fail to satisfy any provision of the Internal Revenue Code that would result in our failure to qualify as a REIT (other than a violation of the REIT gross income or asset tests described below) and the violation is due to reasonable cause, we may retain our REIT qualification but we will be required to pay a penalty of \$50,000 for each such failure. Moreover, we may be subject to taxes in certain situations and on certain transactions that we do not presently contemplate.

We believe that we have qualified as a REIT for all of our taxable years beginning with 1992. We also believe that our current structure and method of operation is such that we will continue to qualify as a REIT. However, given the complexity of the REIT qualification requirements, we cannot provide any assurance that the actual results of our operations have satisfied or will satisfy the requirements under the Internal Revenue Code for a particular year.

If we fail to qualify for taxation as a REIT in any taxable year and the relief provisions described herein do not apply, we will be subject to tax on our taxable income at regular corporate rates. We also may be subject to the corporate alternative minimum tax. As a result, our failure to qualify as a REIT would significantly reduce the cash we have available to distribute to our shareholders. Unless entitled to statutory relief, we would be disqualified as a REIT for the four taxable years following the year during which qualification was lost. It is not possible to state whether we would be entitled to statutory relief.

Our qualification and taxation as a REIT depend on our ability to satisfy various requirements under the Internal Revenue Code. We are required to satisfy these requirements on a continuing basis through actual annual operating and other results. Accordingly, there can be no assurance that we will be





able to continue to operate in a manner so as to remain qualified as a REIT.

Ownership of Taxable REIT Subsidiaries by Us. The Internal Revenue Code provides that for taxable years beginning after December 31, 2000, REITs may own greater than ten percent of the voting power and value of the securities of taxable REIT subsidiaries or TRSs, which are corporations subject to tax as a regular C corporation that have elected, jointly with a REIT, to be a TRS. Generally, a taxable REIT subsidiary may own assets that cannot otherwise be owned by a REIT and can perform impermissible tenant services (discussed above), which would otherwise taint our rental income under the REIT income tests. However, the REIT will be obligated to pay a 100% penalty tax on some payments that we receive or on certain expenses deducted by our TRSs if the economic arrangements between us, our tenants and the TRS are not comparable to similar arrangements among unrelated parties. A TRS may also receive income from prohibited transactions without incurring the 100% federal income tax liability imposed to REITs. Income from prohibited transactions may include the purchase and sale of land, the purchase and sale of completed development properties and the sale of condominium units.

TRSs pay federal and state income tax at the full applicable corporate rates. The amount of taxes paid on impermissible tenant services income and the sale of real estate held primarily for sale to customers in the ordinary course of business may be material in amount. The TRSs will attempt to minimize the amount of these taxes, but we cannot guarantee whether, or the extent to which, measures taken to minimize these taxes will be successful. To the extent that these companies are required to pay taxes, less cash may be available for distributions to shareholders.

Share Ownership Test and Organizational Requirement. In order to qualify as a REIT, our shares of beneficial interest must be held by a minimum of 100 persons for at least 335 days of a taxable year that is 12 months, or during a proportionate part of a taxable year of less than 12 months. Also, not more than 50% in value of our shares of beneficial interest may be owned directly or indirectly by applying certain constructive ownership rules, by five or fewer individuals during the last half of each taxable year. In addition, we must meet certain other organizational requirements, including, but not limited to, that (i) the beneficial ownership in us is evidenced by transferable shares and (ii) we are managed by one or more trustees. We believe that we have satisfied all of these tests and all other organizational requirements and that we will continue to do so in the future. In order to ensure compliance with the 100 person test and the 50% share ownership test discussed above, we have placed certain restrictions on the transfer of our shares that are intended to prevent further concentration of share ownership. However, such restrictions may not prevent us from failing these requirements, and thereby failing to qualify as a REIT.

Gross Income Tests. To qualify as a REIT, we must satisfy two gross income tests:

- (1) At least 75% of our gross income for each taxable year must be derived directly or indirectly from rents from real property, investments in real estate and/or real estate mortgages, dividends paid by another REIT and from some types of temporary investments.
- (2) At least 95% of our gross income for each taxable year must be derived from any combination of income qualifying under the 75% test and dividends, non-real estate mortgage interest, some payments under hedging instruments and gain from the sale or disposition of stock or securities.

To qualify as rents from real property for the purpose of satisfying the gross income tests, rental payments must generally be received from unrelated persons and not be based on the net income of the resident. Also, the rent attributable to personal property must not exceed 15% of the total rent. We may generally provide services to residents without tainting our rental income only if such services are usually or customarily rendered in connection with the rental of real property and not otherwise considered impermissible services. If such services are impermissible, then we may generally provide them only if they are considered de minimis in amount, or are provided through an independent contractor from whom we derive no revenue and that meets other requirements, or through a taxable REIT subsidiary. We believe that services provided to residents by us either are usually or customarily rendered in

connection with the rental of real property and not otherwise considered impermissible, or, if considered impermissible services, will meet the *de minimis* test or will be provided by an independent contractor or taxable REIT subsidiary. However, we cannot provide any assurance that the Internal Revenue Service will agree with these positions.

If we fail to satisfy one or both of the gross income tests for any taxable year, we may nevertheless qualify as a REIT for the year if we are entitled to relief under certain provisions of the Internal Revenue Code. In this case, a penalty tax would still be applicable as discussed above. Generally, it is not possible to state whether in all circumstances we would be entitled to the benefit of these relief provisions and in the event these relief provisions do not apply, we will not qualify as a REIT.

Asset Tests. In general, at the close of each quarter of our taxable year, we must satisfy four tests relating to the nature of our assets:

- (1) At least 75% of the value of our total assets must be represented by real estate assets (which include for this purpose shares in other real estate investment trusts) and certain cash related items;
- (2) Not more than 25% of our total assets may be represented by securities other than those in the 75% asset class;
- (3) Except for equity investments in other REITs, qualified REIT subsidiaries (i.e., corporations owned 100% by a REIT that are not TRSs or REITs), or taxable REIT subsidiaries: (a) the value of any one issuer's securities owned by us may not exceed 5% of the value of our total assets and (b) we may not own more than 10% of the value of or the voting securities of any one issuer; and
- (4) Not more than 20% of our total assets may be represented by securities of one or more taxable REIT subsidiaries.

The 10% value test described in clause (b) of (3) above does not apply to certain securities that fall within a safe harbor under the Code. Under the safe harbor, the following are not considered securities held by us for purposes of this 10% value test: (i) straight debt securities, (ii) any loan of an individual or an estate, (iii) certain rental agreements for the use of tangible property, (iv) any obligation to pay rents from real property, (v) any security issued by a state or any political subdivision thereof, foreign government or Puerto Rico only if the determination of any payment under such security is not based on the profits of another entity or payments on any obligation issued by such other entity, or (vi) any security issued by a REIT. The timing and payment of interest or principal on a security qualifying as straight debt may be subject to a contingency provided that (A) such contingency does not change the effective yield to maturity, not considering a *de minimis* change which does not exceed the greater of ¼ of 1% or 5% of the annual yield to maturity or we own \$1,000,000 or less of the aggregate issue price or value of the particular issuer's debt and not more than 12 months of unaccrued interest can be required to be prepaid or (B) the contingency is consistent with commercial practice and the contingency is effective upon a default or the exercise of a prepayment right by the issuer of the debt. If we hold indebtedness from any issuer, including a REIT, the indebtedness will be subject to, and may cause a violation of, the asset tests, unless it is a qualifying real estate asset or otherwise satisfies the above safe harbor. We currently own equity interests in certain entities that have elected to be taxed as REITs for federal income tax purposes and are not publicly traded. If any such entity were to fail to qualify as a REIT, we would not meet the 10% voting stock limitation and the 10% value limitation and we would fail to qualify as a REIT. We believe that we and each of the REITs we own an interest in have and will comply with the foregoing asset tests for REIT qualification. However, we cannot provide any assurance that the Internal Revenue Service will agree with our determinations.

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For taxable years commencing on or after January 1, 2005, if we fail to satisfy the 5% or 10% asset tests described above after a 30-day cure period provided in the Internal Revenue Code, we will be deemed to have met such tests if the value of our non-qualifying assets is *de minimis* (i.e., does not exceed the lesser of 1% of the total value of our assets at the end of the applicable quarter or \$10,000,000) and we

dispose of the non-qualifying assets within six months after the last day of the quarter in which the failure to satisfy the asset tests is discovered. For violations due to reasonable cause and not willful neglect that are in excess of the *de minimis* exception described above, we may avoid disqualification as a REIT under any of the asset tests, after the 30-day cure period, by disposing of sufficient assets to meet the asset test within such six month period, paying a tax equal to the greater of \$50,000 or the highest corporate tax rate multiplied by the net income generated by the non-qualifying assets and disclosing certain information to the Internal Revenue Service. If we cannot avail ourselves of these relief provisions, or if we fail to timely cure any noncompliance with the asset tests, we would cease to qualify as a REIT.

Annual Distribution Requirements. To qualify as a REIT, we are generally required to distribute dividends, other than capital gain dividends, to our shareholders each year in an amount at least equal to 90% of our REIT taxable income. These distributions must be paid either in the taxable year to which they relate, or in the following taxable year if declared before we timely file our tax return for the prior year and if paid with or before the first regular dividend payment date after the declaration is made. We intend to make timely distributions sufficient to satisfy our annual distribution requirements. To the extent that we do not distribute all of our net capital gain or distribute at least 90%, but less than 100% of our REIT taxable income, as adjusted, we are subject to tax on these amounts at regular corporate rates. We will be subject to a 4% excise tax on the excess of the required distribution over the sum of amounts actually distributed and amounts retained for which federal income tax was paid, if we fail to distribute during each calendar year at least the sum of: (1) 85% of our REIT ordinary income for the year; (2) 95% of our REIT capital gain net income for the year; and (3) any undistributed taxable income from prior taxable years. A REIT may elect to retain rather than distribute all or a portion of its net capital gains and pay the tax on the gains. In that case, a REIT may elect to have its shareholders include their proportionate share of the undistributed net capital gains in income as long-term capital gains and receive a credit for their share of the tax paid by the REIT. For purposes of the 4% excise tax described above, any retained amounts would be treated as having been distributed.

Ownership of Partnership Interests By Us. As a result of our ownership of the Operating Partnership, we will be considered to own and derive our proportionate share of the assets and items of income of the Operating Partnership, respectively, for purposes of the REIT asset and income tests, including its share of assets and items of income of any subsidiaries that are partnerships or limited liability companies.

State and Local Taxes. We may be subject to state or local taxation in various jurisdictions, including those in which we transact business or reside. Our state and local tax treatment may not conform to the federal income tax treatment discussed above. Consequently, prospective shareholders should consult their own tax advisors regarding the effect of state and local tax laws on an investment in common shares.

#### ***Taxation of Domestic Shareholders Subject to U.S. Tax***

General. If we qualify as a REIT, distributions made to our taxable domestic shareholders with respect to their common shares, other than capital gain distributions and distributions attributable to taxable REIT subsidiaries, will be treated as ordinary income to the extent that the distributions come out of earnings and profits. These distributions will not be eligible for the dividends received deduction for shareholders that are corporations nor will they constitute qualified dividend income under the Internal Revenue Code, meaning that such dividends will be taxed at marginal

rates applicable to ordinary income rather than the special capital gain rates applicable to qualified dividend income distributed to shareholders who satisfy applicable holding period requirements. In determining whether distributions are out of earnings and profits, we will allocate our earnings and profits first to preferred shares and second to the common shares. The portion of ordinary dividends, made after December 31, 2002, which represent ordinary dividends we receive from a TRS, will be designated as qualified dividend income to REIT shareholders and are eligible for preferential tax rates if paid to our non-corporate shareholders.

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To the extent we make distributions to our taxable domestic shareholders in excess of our earnings and profits, such distributions will be considered a return of capital. Such distributions will be treated as a tax-free distribution and will reduce the tax basis of a shareholder's common shares by the amount of the distribution so treated. To the extent such distributions cumulatively exceed a taxable domestic shareholder's tax basis; such distributions are taxable as a gain from the sale of shares. Shareholders may not include in their individual income tax returns any of our net operating losses or capital losses.

Dividends declared by a REIT in October, November, or December are deemed to have been paid by the REIT and received by its shareholders on December 31 of that year, so long as the dividends are actually paid during January of the following year. However, this treatment only applies to the extent of the REIT's earnings and profits existing on December 31. To the extent the shareholder distribution paid in January exceeds available earnings and profits as of December 31, the excess is treated as a distribution taxable to shareholders in the year paid. As such, for tax reporting purposes, January distributions paid to our shareholders may be split between two tax years.

Distributions made by us that we properly designate as capital gain dividends will be taxable to taxable domestic shareholders as gain from the sale or exchange of a capital asset held for more than one year. This treatment applies only to the extent that the designated distributions do not exceed our actual net capital gain for the taxable year. It applies regardless of the period for which a domestic shareholder has held his or her common shares. Despite this general rule, corporate shareholders may be required to treat up to 20% of certain capital gain dividends as ordinary income.

Generally, we will classify a portion of our designated capital gain dividends as a 15% rate gain distribution and the remaining portion as an unrecaptured Section 1250 gain distribution. A 15% rate gain distribution would be taxable to taxable domestic shareholders that are individuals, estates or trusts at a maximum rate of 15%. An unrecaptured Section 1250 gain distribution would be taxable to taxable domestic shareholders that are individuals, estates or trusts at a maximum rate of 25%.

If, for any taxable year, we elect to designate as capital gain dividends any portion of the dividends paid or made available for the year to holders of all classes of shares of beneficial interest, then the portion of the capital gains dividends that will be allocable to the holders of common shares will be the total capital gain dividends multiplied by a fraction. The numerator of the fraction will be the total dividends paid or made available to the holders of the common shares for the year. The denominator of the fraction will be the total dividends paid or made available to holders of all classes of shares of beneficial interest.

We may elect to retain (rather than distribute as is generally required) net capital gain for a taxable year and pay the income tax on that gain. If we make this election, shareholders must include in income, as long-term capital gain, their proportionate share of the undistributed net capital gain. Shareholders will be treated as having paid their proportionate share of the tax paid by us on these gains. Accordingly, they will receive a tax credit or refund for the amount. Shareholders will increase the basis in their common shares by the difference between the amount of capital gain included in their income and the amount of the tax they are treated as having paid. Our earnings and profits will be adjusted appropriately.

In general, a shareholder will recognize gain or loss for federal income tax purposes on the sale or other disposition of common shares in an amount equal to the difference between:

- (a) the amount of cash and the fair market value of any property received in the sale or other disposition;
- and

(b) the shareholder's adjusted tax basis in the common shares.

The gain or loss will be capital gain or loss if the common shares were held as a capital asset. Generally, the capital gain or loss will be long-term capital gain or loss if the common shares were held for more than one year.



In general, a loss recognized by a shareholder upon the sale of common shares that were held for six months or less, determined after applying certain holding period rules, will be treated as long-term capital loss to the extent that the shareholder received distributions that were treated as long-term capital gains. For shareholders who are individuals, trusts and estates, the long-term capital loss will be apportioned among the applicable long-term capital gain rates to the extent that distributions received by the shareholder were previously so treated.

#### *Taxation of Domestic Tax-Exempt Shareholders*

Most tax-exempt organizations are not subject to federal income tax except to the extent of their unrelated business taxable income, which is often referred to as UBTI. Unless a tax-exempt shareholder holds its common shares as debt financed property or uses the common shares in an unrelated trade or business, distributions to the shareholder should not constitute UBTI. Similarly, if a tax-exempt shareholder sells common shares, the income from the sale should not constitute UBTI unless the shareholder held the shares as debt financed property or used the shares in a trade or business.

However, for tax-exempt shareholders that are social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts, and qualified group legal services plans, income from owning or selling common shares will constitute UBTI unless the organization is able to properly deduct amounts set aside or placed in reserve so as to offset the income generated by its investment in common shares. These shareholders should consult their own tax advisors concerning these set aside and reserve requirements which are set forth in the Internal Revenue Code.

In addition, certain pension trusts that own more than 10% of a pension-held REIT must report a portion of the distributions that they receive from the REIT as UBTI. We have not been and do not expect to be treated as a pension-held REIT for purposes of this rule.

#### *Taxation of Foreign Shareholders*

The following is a discussion of certain anticipated United States federal income tax consequences of the ownership and disposition of common shares applicable to a foreign shareholder. For purposes of this discussion, a foreign shareholder is any person other than:

- (a) a citizen or resident of the United States;
- (b) a corporation or partnership created or organized in the United States or under the laws of the United States or of any state thereof; or
- (c) an estate or trust whose income is includable in gross income for United States federal income tax purposes regardless of its source.

*Distributions by Us.* Distributions by us to a foreign shareholder that are neither attributable to gain from sales or exchanges by us of United States real property interests nor designated by us as capital gains dividends will be treated as dividends of ordinary income to the extent that they are made out of our earnings and profits. These distributions ordinarily will be subject to withholding of United States federal income tax on a gross basis at a 30% rate, or a lower treaty rate, unless the dividends are treated as effectively connected with the conduct by the foreign shareholder of a United States trade or business. Please note that under certain treaties lower withholding rates generally applicable to dividends do not apply to dividends from REITs. Dividends that are effectively connected with a United States trade or business will be subject to tax on a net basis at graduated rates, and are generally not subject to withholding. Certification and disclosure requirements must be satisfied before a dividend is exempt from withholding under this exemption. A foreign shareholder that is a corporation also may be subject to an additional branch profits tax at a 30% rate or a lower treaty rate.

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We expect to withhold United States income tax at the rate of 30% on any distributions made to a foreign shareholder unless:

- (a) a lower treaty rate applies and any required form or certification evidencing eligibility for that reduced rate is filed with us; or
- (b) the foreign shareholder files an IRS Form W-8ECI with us claiming that the distribution is effectively connected income.

A distribution in excess of our current or accumulated earnings and profits will not be taxable to a foreign shareholder to the extent that the distribution does not exceed the adjusted basis of the shareholder's common shares. Instead, the distribution will reduce the adjusted basis of the common shares. To the extent that the distribution exceeds the adjusted basis of the common shares, it will give rise to gain from the sale or exchange of the shareholder's common shares. The tax treatment of this gain is described below.

We intend to withhold at a rate of 30%, or a lower applicable treaty rate, on the entire amount of any distribution not designated as a capital gain distribution. In such event, a foreign shareholder may seek a refund of the withheld amount from the IRS if it subsequently determined that the distribution was, in fact, in excess of our earnings and profits, and the amount withheld exceeded the foreign shareholder's United States tax liability with respect to the distribution.

From and after the taxable year ending December 31, 2005, any capital gain dividend with respect to any class of our stock which is regularly traded on an established securities market, will be treated as an ordinary dividend described above, if the foreign shareholder did not own more than 5% of such class of stock at any time during the taxable year. Foreign shareholders generally will not be required to report distributions received from us on U.S. federal income tax returns and all distributions treated as dividends for U.S. federal income tax purposes, including any capital gain dividends, will be subject to a 30% U.S. withholding tax (unless reduced or eliminated under an applicable income tax treaty), as described above. In addition, the branch profits tax will no longer apply to such distributions.

Distributions to a foreign shareholder that we designate at the time of the distributions as capital gain dividends, other than those arising from the disposition of a United States real property interest, generally will not be subject to United States federal income taxation unless:

- (a) the investment in the common shares is effectively connected with the foreign shareholder's United States trade or business, in which case the foreign shareholder will be subject to the same treatment as domestic shareholders, except that a shareholder that is a foreign corporation may also be subject to the branch profits tax, as discussed above; or
- (b) the foreign shareholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and has a tax home in the United States, in which case the nonresident alien individual will be subject to a 30% tax on the individual's capital gains.

Except as described above, under the Foreign Investment in Real Property Tax Act, which is known as FIRPTA, distributions to a foreign shareholder that are attributable to gain from sales or exchanges of United States real property interests will cause the foreign shareholder to be treated as recognizing the gain as income effectively connected with a United States trade or business. This rule applies whether or not a distribution is designated as a capital gain dividend. Accordingly, foreign shareholders generally would be taxed on these distributions at the same rates applicable to U.S. shareholders, subject to a special alternative minimum tax in the case of nonresident alien individuals. In addition, a foreign corporate shareholder might be subject to the branch profits tax discussed above. We

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are required to withhold 35% of these distributions. The withheld amount can be credited against the foreign shareholder's United States federal income tax liability.

Although the law is not entirely clear on the matter, it appears that amounts we designate as undistributed capital gains in respect of the common shares held by U.S. shareholders would be treated with respect to foreign shareholders in the same manner as actual distributions of capital gain dividends. Under that approach, foreign shareholders would be able to offset as a credit against the United States federal income tax liability their proportionate share of the tax paid by us on these undistributed capital gains. In addition, foreign shareholders would be able to receive from the IRS a refund to the extent their proportionate share of the tax paid by us were to exceed their actual United States federal income tax liability.

Foreign Shareholders Sales of Common Shares. Gain recognized by a foreign shareholder upon the sale or exchange of common shares generally will not be subject to United States taxation unless the shares constitute a United States real property interest within the meaning of FIRPTA. The common shares will not constitute a United States real property interest so long as we are a domestically controlled REIT. A domestically controlled REIT is a REIT in which at all times during a specified testing period less than 50% in value of its stock is held directly or indirectly by foreign shareholders. We believe that we are a domestically controlled REIT. Therefore, we believe that the sale of common shares will not be subject to taxation under FIRPTA. However, because common shares and preferred shares are publicly traded, we cannot guarantee that we will continue to be a domestically controlled REIT. In any event, gain from the sale or exchange of common shares not otherwise subject to FIRPTA will be subject to U.S. tax, if either:

(a) the investment in the common shares is effectively connected with the foreign shareholder's United States trade or business, in which case the foreign shareholder will be subject to the same treatment as domestic shareholders with respect to the gain; or

(b) the foreign shareholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and has a tax home in the United States, in which case the nonresident alien individual will be subject to a 30% tax on the individual's capital gains.

Even if we do not qualify as or cease to be a domestically controlled REIT, gain arising from the sale or exchange by a foreign shareholder of common shares still would not be subject to United States taxation under FIRPTA as a sale of a United States real property interest if:

(a) the class or series of shares being sold is regularly traded, as defined by applicable IRS regulations, on an established securities market such as the New York Stock Exchange; and

(b) the selling foreign shareholder owned 5% or less of the value of the outstanding class or series of shares being sold throughout the five-year period ending on the date of the sale or exchange.

If gain on the sale or exchange of common shares were subject to taxation under FIRPTA, the foreign shareholder would be subject to regular United States income tax with respect to the gain in the same manner as a taxable U.S. shareholder, subject to any applicable alternative minimum tax, a special alternative minimum tax in the case of nonresident alien individuals and the possible application of the branch profits tax in the case of foreign corporations. The purchaser of the common shares would be required to withhold and remit to the IRS 10% of the purchase price.

***Information Reporting Requirement and Backup Withholding***

We will report to our domestic shareholders and the Internal Revenue Service the amount of

distributions paid during each calendar year and the amount of tax withheld, if any. Under certain circumstances, domestic shareholders may be subject to backup withholding. Backup withholding will apply only if such domestic shareholder fails to furnish certain information to us or the Internal Revenue Service. Backup withholding will not apply with respect to payments made to certain exempt recipients, such as corporations and tax-exempt organizations. Domestic shareholders should consult their own tax advisors regarding their qualification for exemption from backup withholding and the procedure for obtaining such an exemption. Backup withholding is not an additional tax. Rather, the amount of any backup withholding with respect to a payment to a domestic shareholder will be allowed as a credit against such person's United States federal income tax liability and may entitle such person to a refund, provided that the required information is furnished to the Internal Revenue Service.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

As of December 31, 2006, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 617 properties in 25 states and the District of Columbia consisting of 165,716 units. The Company's properties are more fully described as follows:

| Type             | Properties | Units   | Average<br>Units | December 31,<br>2006<br>Occupancy |
|------------------|------------|---------|------------------|-----------------------------------|
| Garden           | 553        | 145,161 | 262              | 94.3%                             |
| Mid/High-Rise    | 63         | 17,000  | 270              | 92.4%                             |
| Military Housing | 1          | 3,555   | 3,555            | 95.4%                             |
| Total            | 617        | 165,716 |                  |                                   |

Resident leases are generally for twelve months in length and typically require security deposits. The garden-style properties are generally defined as properties with two and/or three story buildings while the mid-rise/high-rise are defined as properties with greater than three story buildings. These two property types typically provide residents with amenities, which may include a clubhouse, swimming pool, laundry facilities and cable television access. Certain of these properties offer additional amenities such as saunas, whirlpools, spas, sports courts and exercise rooms or other amenities. The military housing properties are defined as those properties located on military bases.

The distribution of the properties throughout the United States reflects the Company's belief that geographic diversification helps insulate the portfolio from regional and economic influences. At the same time, the Company has sought to create clusters of properties within each of its primary markets in order to achieve economies of scale in management and operation. The Company may nevertheless acquire additional multifamily properties located anywhere in the continental United States.

The following tables set forth certain information by type and state relating to the Company's properties (occupancy information excludes condominium conversion, development and unstabilized acquired properties) at December 31, 2006:



## GARDEN-STYLE PROPERTIES

| State                       | Properties | Units          | Percentage of<br>Total Units | December 31, 2006<br>Occupancy |
|-----------------------------|------------|----------------|------------------------------|--------------------------------|
| Arizona                     | 43         | 12,010         | 7.25%                        | 95.8%                          |
| California                  | 104        | 26,005         | 15.69                        | 95.1                           |
| Colorado                    | 28         | 9,208          | 5.56                         | 94.8                           |
| Connecticut                 | 20         | 2,528          | 1.53                         | 95.8                           |
| Florida                     | 75         | 23,354         | 14.09                        | 94.1                           |
| Georgia                     | 30         | 9,359          | 5.65                         | 94.4                           |
| Illinois                    | 4          | 858            | 0.52                         | 92.7                           |
| Maine                       | 5          | 672            | 0.41                         | 89.0                           |
| Maryland                    | 21         | 5,145          | 3.10                         | 91.0                           |
| Massachusetts               | 36         | 5,010          | 3.02                         | 94.0                           |
| Minnesota                   | 5          | 654            | 0.39                         | 89.6                           |
| Missouri                    | 1          | 192            | 0.12                         | 95.2                           |
| New Hampshire               | 1          | 390            | 0.24                         | 93.3                           |
| New Jersey                  | 4          | 1,402          | 0.85                         | 94.4                           |
| New Mexico                  | 2          | 369            | 0.22                         | 97.6                           |
| New York                    | 1          | 300            | 0.18                         | 94.9                           |
| North Carolina              | 28         | 7,783          | 4.70                         | 95.3                           |
| Oklahoma                    | 3          | 580            | 0.35                         | 96.5                           |
| Oregon                      | 9          | 3,164          | 1.91                         | 95.0                           |
| Rhode Island                | 5          | 778            | 0.47                         | 93.0                           |
| Tennessee                   | 8          | 2,325          | 1.40                         | 95.7                           |
| Texas                       | 59         | 17,822         | 10.75                        | 94.7                           |
| Virginia                    | 16         | 5,115          | 3.09                         | 93.0                           |
| Washington                  | 42         | 9,452          | 5.70                         | 94.9                           |
| Wisconsin                   | 3          | 686            | 0.41                         | 97.8                           |
| <b>Total Garden-Style</b>   | <b>553</b> | <b>145,161</b> | <b>87.60%</b>                |                                |
| <b>Average Garden-Style</b> |            | <b>262</b>     |                              | <b>94.3%</b>                   |

**MID-RISE/HIGH RISE PROPERTIES**

| State                             | Properties | Units         | Percentage of Total Units | December 31, 2006 Occupancy |
|-----------------------------------|------------|---------------|---------------------------|-----------------------------|
| California                        | 3          | 682           | 0.41%                     | 90.2%                       |
| Colorado                          | 1          | 339           | 0.21                      | 90.3                        |
| Connecticut                       | 1          | 263           | 0.16                      | 94.5                        |
| Florida                           | 3          | 653           | 0.39                      | 94.6                        |
| Georgia                           | 4          | 1,178         | 0.71                      | 96.3                        |
| Illinois                          | 1          | 478           | 0.29                      | 95.3                        |
| Massachusetts                     | 11         | 3,334         | 2.01                      | 94.5                        |
| Minnesota                         | 1          | 163           | 0.10                      | 90.5                        |
| New Jersey                        | 5          | 1,366         | 0.83                      | 95.5                        |
| New York                          | 7          | 2,112         | 1.28                      | 97.5                        |
| Texas                             | 4          | 746           | 0.45                      | 93.5                        |
| Virginia                          | 7          | 2,855         | 1.72                      | 93.4                        |
| Washington                        | 13         | 2,328         | 1.40                      | 92.5                        |
| Washington, D.C.                  | 2          | 503           | 0.30                      | 74.4                        |
| <b>Total Mid-Rise/High-Rise</b>   | <b>63</b>  | <b>17,000</b> | <b>10.26%</b>             |                             |
| <b>Average Mid-Rise/High-Rise</b> |            | <b>270</b>    |                           | <b>92.4%</b>                |

**MILITARY HOUSING PROPERTIES**

|                                    |            |                |              |              |
|------------------------------------|------------|----------------|--------------|--------------|
| Washington (Ft. Lewis)             | 1          | 3,555          | 2.14%        | 95.4%        |
| <b>Total Military Housing</b>      | <b>1</b>   | <b>3,555</b>   | <b>2.14%</b> |              |
| <b>Average Military Housing</b>    |            | <b>3,555</b>   |              | <b>95.4%</b> |
| <b>Total Residential Portfolio</b> | <b>617</b> | <b>165,716</b> | <b>100%</b>  |              |

The properties currently in various stages of development at December 31, 2006 are included in the following table.

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Consolidated Development Projects as of December 31, 2006

(Amounts in thousands except for project and unit amounts)

| Projects   | Location           | No. of Units | Total Capital Cost (1) | Total Book Value to Date | Total Book Value Not Placed in Service | Total Debt        | Percentage Completed | Percentage Leased | Percentage Occupied | Estimated Completion Date | Estimated Stabilization Date |
|--|--------------------|--------------|------------------------|--------------------------|--|-------------------|----------------------|-------------------|---------------------|---------------------------|------------------------------|
| <b>Projects Under Development</b>                      |                    |              |                        |                          |  |                   |                      |                   |                     |                           |                              |
| <b>Wholly Owned:</b>                                   |                    |              |                        |                          |  |                   |                      |                   |                     |                           |                              |
| Bella Vista III  | Woodland Hills, CA | 264          | \$ 73,336              | \$ 59,682                | \$ 59,682                              | \$                | 81%                  | 3%                |                     | 2Q 2007                   | 4Q 2007                      |
| Highland Glen II                                       | Westwood, MA       | 102          | 21,620                 | 7,069                    | 7,069                                  | 1,384             | 43%                  |                   | %                   | 2Q 2007                   | 1Q 2008                      |
| Emerson/CRP II   | Boston, MA         | 310          | 167,953                | 42,597                   | 42,597                                 |                   | 33%                  |                   | %                   | 2Q 2008                   | 1Q 2009                      |
| Redmond Ridge  | Redmond, WA        | 321          | 55,457                 | 13,648                   | 13,648                                 |                   | 12%                  |                   | %                   | 2Q 2008                   | 3Q 2010                      |
| 77 Hudson  | Jersey City, NJ    | 481          | 242,129                | 43,821                   | 43,821                                 |                   | 9%                   |                   | %                   | 2Q 2009                   | 4Q 2010                      |
| Projects Under Development Wholly Owned                |                    | 1,478        | 560,495                | 166,817                  | 166,817                                | 1,384             |                      |                   |                     |                           |                              |
| <b>Projects Under Development</b>                      |                    |              |                        |                          |  |                   |                      |                   |                     |                           |                              |
| <b>Partially Owned:</b>                                |                    |              |                        |                          |  |                   |                      |                   |                     |                           |                              |
| Mozaic (a.k.a. Union Station)                          | Los Angeles, CA    | 272          | 69,661                 | 64,852                   | 42,757                                 | 39,787            | 98%                  | 18%               | 11%                 | 1Q 2007                   | 1Q 2008                      |
| Vintage  | Ontario, CA        | 300          | 53,810                 | 45,143                   | 45,143                                 | 40,775            | 80%                  | 22%               | 14%                 | 3Q 2007                   | 1Q 2008                      |
| Silver Spring  | Silver Spring, MD  | 457          | 147,454                | 40,684                   | 40,684                                 |                   | 14%                  |                   |                     | 4Q 2008                   | 3Q 2010                      |
| 303 Third Street                                       | Cambridge, MA      | 531          | 248,307                | 55,878                   | 55,878                                 |                   | 7%                   |                   |                     | 3Q 2008                   | 1Q 2010                      |
| City Lofts   | Chicago, IL        | 278          | 71,109                 | 13,848                   | 13,848                                 |                   | 6%                   |                   |                     | 3Q 2008                   | 2Q 2009                      |
| Alta Pacific (2)                                       | Irvine, CA         | 132          | 46,416                 | 21,790                   | 21,790                                 | 28,260            | 22%                  |                   |                     | 4Q 2007                   | 3Q 2008                      |
| Projects Under Development Partially Owned             |                    | 1,970        | 636,757                | 242,195                  | 220,100                                | 108,822           |                      |                   |                     |                           |                              |
| <b>Projects Under Development</b>                      |                    | <b>3,448</b> | <b>1,197,252</b>       | <b>409,012</b>           | <b>386,917</b>                         | <b>110,206</b>    |                      |                   |                     |                           |                              |
| <b>Land Held for Development</b>                       |                    | <b>N/A</b>   |                        | <b>254,227</b>           | <b>254,227</b>                         | <b>50,332</b>     |                      |                   |                     |                           |                              |
| <b>Land/Projects Held for and/or Under Development</b> |                    | <b>3,448</b> | <b>1,197,252</b>       | <b>663,239</b>           | <b>641,144</b>                         | <b>160,538</b>    |                      |                   |                     |                           |                              |
| <b>Completed Not Stabilized:</b>                       |                    |              |                        |                          |  |                   |                      |                   |                     |                           |                              |
| 2400 M St (3)  | Washington, D.C.   | 359          | 111,947                | 107,888                  |  | 75,936            | 100%                 | 65%               | 58%                 | Completed                 | 3Q 2007                      |
| <b>Projects Completed Not Stabilized</b>               |                    | <b>359</b>   | <b>111,947</b>         | <b>107,888</b>           |  | <b>75,936</b>     |                      |                   |                     |                           |                              |
| <b>Total Projects</b>                                  |                    | <b>3,807</b> | <b>\$ 1,309,199</b>    | <b>\$ 771,127</b>        | <b>\$ 641,144</b>                      | <b>\$ 236,474</b> |                      |                   |                     |                           |                              |

- 
- (1) Total capital cost represents estimated development cost for projects under development and all capitalized costs incurred to date plus any estimates of costs remaining to be funded for all projects, all in accordance with GAAP.
- (2) Debt is primarily tax-exempt bonds that are entirely outstanding, with \$18.8 million unfunded and classified as deposits - restricted in the consolidated balance sheets at 12/31/06.
- (3) EQR acquired its partner's interest on 4/28/2006 and now wholly-owns the property. Total Book Value to Date does not include additional purchase consideration of \$30.7 million.

**Item 3. Legal Proceedings**

The Company is party to a housing discrimination lawsuit brought by a non-profit civil rights organization in April 2006 in the U.S. District Court for the District of Maryland. The suit alleges that the Company designed and built approximately 300 of its properties in violation of the accessibility requirements of the Fair Housing Act and Americans With Disabilities Act. The suit seeks actual and punitive damages, injunctive relief (including modification of non-compliant properties), costs and attorneys' fees. The Company believes it has a number of viable defenses, including that a majority of the named properties were completed before the operative dates of the statutes in question and/or were not designed or built by the Company. Accordingly, the Company is defending the suit vigorously. Due to the pendency of the Company's defenses and the uncertainty of many other critical factual and legal issues, it is not possible to determine or predict the outcome of the suit and as a result, no amounts have been accrued at December, 31, 2006. While no assurances can be given, the Company does not believe that the suit, if adversely determined, would have a material adverse effect on the Company.

The Company does not believe there is any other litigation pending or threatened against it that, individually or in the aggregate, reasonably may be expected to have a material adverse effect on the Company.

**Item 4. Submission of Matters to a Vote of Security Holders**

None.

**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

The following table sets forth, for the years indicated, the high, low and closing sales prices for and the distributions paid on the Company's Common Shares, which trade on the New York Stock Exchange under the trading symbol EQR.

|  | High     | Sales Price<br>Low | Closing  | Distributions |
|--|----------|--------------------|----------|---------------|
| <i>2006</i>                            |          |                    |          |               |
| Fourth Quarter Ended December 31, 2006 | \$ 61.50 | \$ 49.42           | \$ 50.75 | \$ 0.4625     |
| Third Quarter Ended September 30, 2006 | \$ 51.35 | \$ 44.04           | \$ 50.58 | \$ 0.4425     |
| Second Quarter Ended June 30, 2006     | \$ 47.47 | \$ 41.45           | \$ 44.73 | \$ 0.4425     |
| First Quarter Ended March 31, 2006     | \$ 47.74 | \$ 38.84           | \$ 46.79 | \$ 0.4425     |

|  | High     | Sales Price<br>Low | Closing  | Distributions |
|--|----------|--------------------|----------|---------------|
| <i>2005</i>                            |          |                    |          |               |
| Fourth Quarter Ended December 31, 2005 | \$ 42.17 | \$ 35.52           | \$ 39.12 | \$ 0.4425     |
| Third Quarter Ended September 30, 2005 | \$ 40.74 | \$ 36.35           | \$ 37.85 | \$ 0.4325     |
| Second Quarter Ended June 30, 2005     | \$ 37.57 | \$ 31.50           | \$ 36.82 | \$ 0.4325     |
| First Quarter Ended March 31, 2005     | \$ 36.37 | \$ 30.70           | \$ 32.21 | \$ 0.4325     |

The number of record holders of Common Shares at January 31, 2007 was approximately 4,000. The number of outstanding Common Shares as of January 31, 2007 was 294,015,767.

Certain information related to equity compensation plans is set forth in Item 8, Notes 14 and 15.

**Item 6. Selected Financial Data**

The following table sets forth selected financial and operating information on a historical basis for the Company. The following information should be read in conjunction with all of the financial statements and notes thereto included elsewhere in this Form 10-K. The historical operating and balance sheet data have been derived from the historical financial statements of the Company. All amounts have also been restated in accordance with the discontinued operations provisions of SFAS No. 144. Certain capitalized terms as used herein are defined in the Notes to Consolidated Financial Statements.



**CONSOLIDATED HISTORICAL FINANCIAL INFORMATION**

**(Financial information in thousands except for per share and property data)**

|  | Year Ended December 31, |               |               |               |               |
|--|-------------------------|---------------|---------------|---------------|---------------|
|  | 2006                    | 2005          | 2004          | 2003          | 2002          |
| <b>OPERATING DATA:</b>                                       |                         |               |               |               |               |
| Total revenues from continuing operations                    | \$ 1,990,436            | \$ 1,682,658  | \$ 1,493,927  | \$ 1,330,804  | \$ 1,301,856  |
| Interest and other income                                    | \$ 31,131               | \$ 68,399     | \$ 8,765      | \$ 15,581     | \$ 13,947     |
| Income from continuing operations, net of minority interests | \$ 100,532              | \$ 147,323    | \$ 88,778     | \$ 98,966     | \$ 104,689    |
| Discontinued operations, net of minority interests           | \$ 972,312              | \$ 714,470    | \$ 383,551    | \$ 424,345    | \$ 296,088    |
| Net income   | \$ 1,072,844            | \$ 861,793    | \$ 472,329    | \$ 523,311    | \$ 400,777    |
| Net income available to Common Shares                        | \$ 1,031,766            | \$ 807,792    | \$ 418,583    | \$ 426,639    | \$ 324,162    |
| Earnings per share basic:                                    |                         |               |               |               |               |
| Income from continuing operations available to Common Shares | \$ 0.21                 | \$ 0.33       | \$ 0.13       | \$ 0.01       | \$ 0.10       |
| Net income available to Common Shares                        | \$ 3.56                 | \$ 2.83       | \$ 1.50       | \$ 1.57       | \$ 1.19       |
| Weighted average Common Shares outstanding                   | 290,019                 | 285,760       | 279,744       | 272,337       | 271,974       |
| Earnings per share diluted:                                  |                         |               |               |               |               |
| Income from continuing operations available to Common Shares | \$ 0.20                 | \$ 0.32       | \$ 0.12       | \$ 0.01       | \$ 0.10       |
| Net income available to Common Shares                        | \$ 3.50                 | \$ 2.79       | \$ 1.48       | \$ 1.55       | \$ 1.18       |
| Weighted average Common Shares outstanding                   | 315,579                 | 310,785       | 303,871       | 297,041       | 297,969       |
| Distributions declared per Common Share outstanding          | \$ 1.79                 | \$ 1.74       | \$ 1.73       | \$ 1.73       | \$ 1.73       |
| <b>BALANCE SHEET DATA (at end of period):</b>                |                         |               |               |               |               |
| Real estate, before accumulated depreciation                 | \$ 17,235,175           | \$ 16,590,370 | \$ 14,852,621 | \$ 12,874,379 | \$ 13,046,263 |
| Real estate, after accumulated depreciation                  | \$ 14,212,695           | \$ 13,702,230 | \$ 12,252,794 | \$ 10,578,366 | \$ 10,934,246 |
| Total assets   | \$ 15,062,219           | \$ 14,108,751 | \$ 12,656,306 | \$ 11,477,917 | \$ 11,822,005 |
| Total debt   | \$ 8,057,656            | \$ 7,591,073  | \$ 6,459,806  | \$ 5,360,489  | \$ 5,523,699  |
| Minority Interests   | \$ 411,459              | \$ 422,183    | \$ 535,582    | \$ 600,929    | \$ 611,303    |
| Shareholders' equity   | \$ 5,884,222            | \$ 5,395,340  | \$ 5,072,528  | \$ 5,015,441  | \$ 5,197,123  |
| <b>OTHER DATA:</b>   |                         |               |               |               |               |
| Total properties (at end of period)                          | 617                     | 926           | 939           | 968           | 1,039         |



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|   |              |              |              |                |              |
|---|--------------|--------------|--------------|----------------|--------------|
| Total apartment units (at end of period)                              | 165,716      | 197,404      | 200,149      | 207,506        | 223,591      |
| Funds from operations available to Common Shares and OP Units - basic |              |              |              |                |              |
| (1)(2)  | \$ 716,143   | \$ 784,625   | \$ 651,741   | \$ 640,390     | \$ 719,265   |
| Cash flow provided by (used for):                                     |              |              |              |                |              |
| Operating activities  | \$ 755,466   | \$ 698,531   | \$ 707,061   | \$ 744,319     | \$ 888,263   |
| Investing activities  | \$ (259,472) | \$ (592,201) | \$ (555,279) | \$ 334,028     | \$ (48,622)  |
| Financing activities  | \$ (324,545) | \$ (101,007) | \$ (117,856) | \$ (1,058,643) | \$ (861,369) |

(1) The National Association of Real Estate Investment Trusts ( NAREIT ) defines funds from operations ( FFO ) (April 2002 White Paper) as net income (computed in accordance with accounting principles generally accepted in the United States ( GAAP )), excluding gains (or losses) from sales of depreciable property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis. The April 2002 White Paper states that gain or loss on sales of property is excluded from FFO for previously depreciated operating properties only. Once the Company commences the conversion of units to condominiums, it simultaneously discontinues depreciation of such property. See Item 7 for a reconciliation of net income to FFO.

(2) The Company believes that FFO is helpful to investors as a supplemental measure of the operating performance of a real estate company,

*because it is a recognized measure of performance by the real estate industry and by excluding gains or losses related to dispositions of depreciable property and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help compare the operating performance of a company's real estate between periods or as compared to different companies. FFO in and of itself does not represent net income or net cash flows from operating activities in accordance with GAAP. Therefore, FFO should not be exclusively considered as an alternative to net income or to net cash flows from operating activities as determined by GAAP or as a measure of liquidity. The Company's calculation of FFO may differ from other real estate companies due to, among other items, variations in cost capitalization policies for capital expenditures and, accordingly, may not be comparable to such other real estate companies.*

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Overview**

The following discussion and analysis of the results of operations and financial condition of the Company should be read in connection with the Consolidated Financial Statements and Notes thereto. Due to the Company's ability to control the Operating Partnership and its subsidiaries other than entities owning interests in the Partially Owned Properties - Unconsolidated and certain other entities in which the Company has investments, the Operating Partnership and each such subsidiary entity has been consolidated with the Company for financial reporting purposes. Capitalized terms used herein and not defined are as defined elsewhere in this Annual Report on Form 10-K for the year ended December 31, 2006.

Forward-looking statements in this Item 7 as well as elsewhere in this Annual Report on Form 10-K are intended to be made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations, estimates, projections and assumptions made by management. While the Company's management believes the assumptions underlying its forward-looking statements are reasonable, such information is inherently subject to uncertainties and may involve certain risks, which could cause actual results, performance, or achievements of the Company to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements. Many of these uncertainties and risks are difficult to predict and beyond management's control. Forward-looking statements are not guarantees of future performance, results or events. The Company assumes no obligation to update or supplement forward-looking statements because of subsequent events. Factors that might cause such differences include, but are not limited to, the following:

We intend to actively acquire and develop multifamily properties for rental operations and/or conversion into condominiums, as well as upgrade and sell existing properties as individual condominiums. We may underestimate the costs necessary to bring an acquired or development property up to standards established for its intended market position. Additionally, we expect that other major real estate investors with significant capital will compete with us for attractive investment opportunities or may also develop properties in markets where we focus our development efforts. This competition may increase prices for multifamily properties or decrease the price at which we expect to sell individual properties. We may not be in a position or have the opportunity in the future to make suitable property acquisitions on favorable terms. We also plan to develop more properties ourselves in addition to co-investing with our development partners for either the rental or condominium market, depending on opportunities in each sub-market. This may increase the overall level of risk associated with our developments. The total number of development units, cost of development and estimated completion dates are subject to uncertainties arising from changing economic conditions (such as the cost of labor and construction materials), competition and local government regulation.

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Sources of capital to the Company or labor and materials required for maintenance, repair, capital expenditure or development are more expensive than anticipated;

Occupancy levels and market rents may be adversely affected by national and local economic and market conditions including, without limitation, new construction of multifamily housing, slow employment growth, availability of low interest mortgages for single-family home buyers and the potential for geopolitical instability, all of which are beyond the Company's control;

and

Additional factors as discussed in Part I of this Annual Report on Form 10-K, particularly those under Risk Factors .

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to publicly release any revisions to these forward-looking statements, which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Forward-looking statements and related uncertainties are also included in Notes 5 and 11 to the Notes to Consolidated Financial Statements in this report.

### **Results of Operations**

In conjunction with our business objectives and operating strategy, the Company has continued to invest or recycle its capital investment in apartment properties located in strategically targeted markets during the years ended December 31, 2006 and December 31, 2005. In summary, we:

Year Ended December 31, 2006:

Acquired \$1.8 billion of apartment properties consisting of 35 properties and 8,768 units, and \$134.4 million of land parcels, all of which we deem to be in our strategic targeted markets; and

Sold \$2.3 billion of apartment properties consisting of 335 properties and 39,608 units, as well as 1,069 condominium units for \$216.0 million and \$1.6 million of land parcels.

Year Ended December 31, 2005:

Acquired \$2.5 billion of apartment properties consisting of 41 properties and 12,059 units, and \$138.3 million of land parcels, all of which we deem to be in our strategic targeted markets; and

Sold \$1.4 billion of apartment properties consisting of 50 properties and 12,848 units, as well as 2,241 condominium units for \$593.3 million and five land parcels for \$108.3 million.

On June 28, 2006, the Company announced that it agreed to sell its Lexford Housing Division for a cash purchase price of \$1.086 billion. The sale closed on October 5, 2006. The Lexford Housing Division results are classified as discontinued operations, net of minority interests, in the consolidated statements of operations for all periods presented. The Company recorded a gain on sale of approximately \$418.7 million on the sale of the Lexford Housing Division in the fourth quarter of 2006. In conjunction with the Lexford disposition, the Company paid

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off/extinguished \$196.3 million of mortgage notes payable secured by the properties and incurred approximately \$9.2 million in prepayment penalties upon extinguishment.

The Company's primary financial measure for evaluating each of its apartment communities is net operating income ( NOI ). NOI represents rental income less property and maintenance expense, real estate tax and insurance expense, and property management expense. The Company believes that NOI is helpful to investors as a supplemental measure of the operating performance of a real estate company because it is a direct measure of the actual operating results of the Company's apartment communities.

Properties that the Company owned for all of both 2006 and 2005 (the 2006 Same Store Properties ), which represented 128,133 units, impacted the Company's results of operations. Properties that the Company owned for all of both 2005 and 2004 (the 2005 Same Store Properties ), which represented 154,854 units, also impacted the Company's results of operations. Both the 2006 Same Store Properties and 2005 Same Store Properties are discussed in the following paragraphs.

The Company's acquisition, disposition, completed development and consolidation of previously unconsolidated property and variable interest entity activities also impacted overall results of operations for the years ended December 31, 2006 and 2005. The impacts of these activities are also discussed in greater

detail in the following paragraphs.

*Comparison of the year ended December 31, 2006 to the year ended December 31, 2005*

For the year ended December 31, 2006, income from continuing operations, net of minority interests, decreased by approximately \$46.8 million when compared to the year ended December 31, 2005. The decrease in continuing operations is discussed below.

Revenues from the 2006 Same Store Properties increased \$88.7 million primarily as a result of higher rental rates charged to residents. Expenses from the 2006 Same Store Properties increased \$23.9 million primarily due to higher maintenance, payroll, utility costs and real estate taxes. The following tables provide comparative same store results and statistics for the 2006 Same Store Properties:

2006 vs. 2005  
Year over Year Same-Store Results/Statistics  
\$ in Thousands (except for Average Rental Rate) - 128,133 Same-Store Units

| Description | Results      |            |            | Average Rental Rate (1) | Statistics |          |
|-------------|--------------|------------|------------|-------------------------|------------|----------|
|             | Revenues     | Expenses   | NOI        |                         | Occupancy  | Turnover |
| 2006        | \$ 1,612,529 | \$ 628,210 | \$ 984,319 | \$ 1,110                | 94.6%      | (64.6)%  |
| 2005        | \$ 1,523,858 | \$ 604,318 | \$ 919,540 | \$ 1,050                | 94.6%      | (65.5)%  |
| Change      | \$ 88,671    | \$ 23,892  | \$ 64,779  | \$ 60                   | 0.0%       | 0.9%     |
| Change      | 5.8%         | 4.0%       | 7.0%       | 5.7%                    |            |          |

(1) Average rental rate is defined as total rental revenues divided by the weighted average occupied units for the period.

The following table presents a reconciliation of operating income per the consolidated statements of operations to NOI for the 2006 Same Store Properties.

|                                  | Year Ended December 31, |            |
|----------------------------------|-------------------------|------------|
|                                  | 2006                    | 2005       |
|                                  | (Amounts in thousands)  |            |
| Operating income                 | \$ 513,143              | \$ 433,464 |
| Adjustments:                     |                         |            |
| Non-same-store operating results | (173,863)               | (22,851)   |
| Fee and asset management revenue | (9,101)                 | (10,240)   |
| Fee and asset management expense | 8,934                   | 8,555      |
| Depreciation                     | 562,739                 | 439,594    |
| General and administrative       | 48,465                  | 70,405     |
| Impairment                       | 34,002                  | 613        |

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|                |    |         |    |         |
|----------------|----|---------|----|---------|
| Same store NOI | \$ | 984,319 | \$ | 919,540 |
|----------------|----|---------|----|---------|

For properties that the Company acquired prior to January 1, 2006 and expects to continue to own through December 31, 2007, the Company anticipates the following same store results for the full year ending December 31, 2007:

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| 2007 Same-Store Assumptions |                |
|-----------------------------|----------------|
| Physical Occupancy          | 95.0%          |
| Revenue Change              | 5.00% to 6.00% |
| Expense Change              | 3.50% to 4.50% |
| NOI Change                  | 5.50% to 7.50% |

These 2007 assumptions are based on current expectations and are forward-looking.

Non-same store operating results increased \$151.0 million and consist primarily of properties acquired in calendar years 2006 and 2005 as well as our corporate housing business.

See also Note 20 in the Notes to Consolidated Financial Statements for additional discussion regarding the Company's segment disclosures.

Fee and asset management revenues, net of fee and asset management expenses decreased \$1.5 million primarily as a result of lower income earned from managing fewer properties for third parties and unconsolidated entities. As of December 31, 2006 and 2005, the Company managed 15,020 units and 16,269 units, respectively, for third parties and unconsolidated entities.

Property management expenses from continuing operations include off-site expenses associated with the self-management of the Company's properties as well as management fees paid to any third party management companies. These expenses increased by approximately \$9.3 million or 10.7%. This increase is primarily attributable to higher overall payroll costs and higher overall computer and training costs specific to the Company's rollout of a new property management system.

Depreciation expense from continuing operations, which includes depreciation on non-real estate assets, increased \$123.1 million primarily as a result of additional depreciation expense on newly acquired properties and capital expenditures for all properties owned.

General and administrative expenses, which include corporate operating expenses, decreased approximately \$21.9 million between the periods under comparison. This decrease was primarily due to lower executive compensation expense due to severance costs for several executive officers incurred during the year ended December 31, 2005 and a \$2.8 million reimbursement of legal expenses during the year ended December 31, 2006. The Company anticipates that general and administrative expenses will approximate \$50.0 million to \$52.0 million for the year ending December 31, 2007. The above assumption is based on current expectations and is forward-looking.

Impairment from continuing operations increased \$33.4 million between periods under comparison. This increase was primarily due to an impairment charge on goodwill of \$30.0 million related to the corporate housing business and \$2.0 million related to the write-off of various deferred sales costs following the decision to halt the condominium conversion and sale process at five assets.

Interest and other income from continuing operations decreased by approximately \$37.3 million, primarily as a result of the \$57.1 million in cash received during the year ended December 31, 2005 for the Company's ownership interest in Rent.com,



which was acquired by eBay, Inc. This was partially offset by the \$3.7 million in additional proceeds for Rent.com, an increase in interest earned on tax deferred 1031 exchange proceeds from the Lexford disposition and \$14.7 million of forfeited deposits for various terminated transactions received during the year ended December 31, 2006.

Interest expense from continuing operations, including amortization of deferred financing costs, increased approximately \$67.4 million primarily as a result of higher variable interest rates and overall debt levels outstanding. During the year ended December 31, 2006, the Company capitalized interest costs of approximately \$20.7 million as compared to \$13.7 million for the year ended December 31, 2005. This capitalization of interest primarily relates to consolidated projects under development. The effective interest cost on all indebtedness for the year ended December 31, 2006 was 6.21% as compared to 6.16% for the year ended December 31, 2005.

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Loss from investments in unconsolidated entities increased approximately \$1.1 million between the periods under comparison. This increase is primarily the result of consolidating previously unconsolidated properties as of January 1, 2006 as the result of EITF Issue No. 04-5. See Note 4 in the Notes to Consolidated Financial Statements for further discussion.

Net gain on sales of unconsolidated entities decreased \$1.0 million, due to increased unconsolidated sales during the year ended December 31, 2005.

Net gain on sales of land parcels decreased \$27.5 million, due to a large gain recorded on the sale of one land parcel during the year ended December 31, 2005.

Discontinued operations, net of minority interests, increased approximately \$257.8 million between the periods under comparison. This increase is primarily the result of lower real estate net book values for properties sold during the year ended December 31, 2006 as compared to the same period in 2005. See Note 13 in the Notes to Consolidated Financial Statements for further discussion.

### *Comparison of the year ended December 31, 2005 to the year ended December 31, 2004*

For the year ended December 31, 2005, income from continuing operations, net of minority interests, increased by approximately \$58.5 million when compared to the year ended December 31, 2004. The increase in continuing operations is discussed below.

Revenues from the 2005 Same Store Properties increased \$61.9 million primarily as a result of lower concessions provided residents and a slight increase in average occupancy rates. Expenses from the 2005 Same Store Properties increased \$36.2 million primarily due to higher payroll, utility costs and real estate taxes. The following tables provide comparative revenue, expense, NOI and weighted average occupancy for the 2005 Same Store Properties:

2005 vs. 2004  
Year over Year Same-Store Results  
\$ in Thousands - 154,854 Same-Store Units

| Description | Revenues     | Expenses (1) | NOI        |
|-------------|--------------|--------------|------------|
| 2005        | \$ 1,636,753 | \$ 678,199   | \$ 958,554 |
| 2004        | \$ 1,574,843 | \$ 641,980   | \$ 932,863 |
| Change      | \$ 61,910    | \$ 36,219    | \$ 25,691  |
| Change      | 3.9%         | 5.6%         | 2.8%       |

(1) Year 2005 expenses exclude \$11.1 million of uninsured property damage caused by Hurricane Wilma. Year 2004 expenses exclude \$15.2 million of uninsured property damage caused by Hurricanes Charley, Frances, Ivan and Jeanne.

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### Same-Store Occupancy Statistics

|           |       |
|-----------|-------|
| Year 2005 | 94.1% |
| Year 2004 | 93.5% |
| Change    | 0.6%  |

Non-same store operating results increased \$78.6 million and consist primarily of properties acquired in calendar years 2005 and 2004 as well as our corporate housing business.

Fee and asset management revenues, net of fee and asset management expenses, decreased by \$1.5 million primarily as a result of lower income earned from Ft. Lewis and managing fewer properties for third

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parties and unconsolidated entities. As of December 31, 2005 and 2004, the Company managed 16,269 units and 17,988 units, respectively, for third parties and unconsolidated entities.

Property management expenses from continuing operations include off-site expenses associated with the self-management of the Company's properties as well as management fees paid to any third party management companies. These expenses increased by approximately \$10.2 million or 13.3%. This increase is primarily attributable to higher overall payroll costs including bonuses, long-term compensation costs and an increase of the Company's match for employee 401(k) contributions.

Depreciation expense from continuing operations, which includes depreciation on non-real estate assets, increased \$58.9 million primarily as a result of additional depreciation expense on newly acquired properties and capital expenditures for all properties involved.

General and administrative expenses, which include corporate operating expenses, increased approximately \$23.3 million between the periods under comparison. This increase was primarily due to higher executive compensation expense due to severance costs of \$9.8 million for several executive officers, \$7.9 million of additional accruals specific to performance shares for selected executive officers and a \$2.5 million profit sharing accrual paid in the first quarter of 2006.

Interest and other income from continuing operations increased approximately \$59.6 million, primarily as a result of the \$57.1 million in cash received for the Company's ownership interest in Rent.com, which was acquired by eBay, Inc.

Interest expense from continuing operations, including amortization of deferred financing costs, increased approximately \$55.3 million primarily as a result of higher overall debt balances as well as higher variable interest rates. During the year ended December 31, 2005, the Company capitalized interest costs of approximately \$13.7 million as compared to \$14.0 million for the year ended December 31, 2004. This capitalization of interest primarily relates to consolidated projects under development. The effective interest cost on all indebtedness for the year ended December 31, 2005 was 6.16% as compared to 5.87% for the year ended December 31, 2004.

(Loss) income from investments in unconsolidated entities increased approximately \$7.8 million between the periods under comparison. This increase is primarily the result of consolidation of properties that were previously unconsolidated in the first quarter of 2004.

Net gain on sales of unconsolidated entities decreased \$3.3 million, primarily due to a decrease in the number of unconsolidated entities sold.

Net gain on sales of land parcels increased \$24.8 million, primarily due to an increase in the number of land parcels sold and large gains recorded on two land parcels located in Tyson's Corner, Virginia.

Discontinued operations, net of minority interests, increased approximately \$330.9 million between the periods under comparison. This increase is primarily the result of higher per unit sales prices and lower real estate net book values for properties sold during the year ended December 31, 2005 as compared to the same period in 2004 as well as higher condominium sales. The Company recognized \$91.6 million and \$32.1 million

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of net incremental gain on sales of condominium units (net of provision for income taxes) for the years ended December 31, 2005 and 2004, respectively.

### **Liquidity and Capital Resources**

#### *For the Year Ended December 31, 2006*

As of January 1, 2006, the Company had approximately \$88.8 million of cash and cash equivalents and \$780.8 million available under its line of credit (net of \$50.2 million which was restricted/dedicated to

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support letters of credit and not available for borrowing). After taking into effect the various transactions discussed in the following paragraphs and the net cash provided by operating activities, the Company's cash and cash equivalents balance at December 31, 2006 was approximately \$260.3 million and the amount available on the Company's revolving credit facilities was \$470.7 million (net of \$69.3 million which was restricted/dedicated to support letters of credit and not available for borrowing).

During the year ended December 31, 2006, the Company generated proceeds from various transactions, which included the following:

Disposed of 340 properties, various individual condominium units and two land parcels, receiving net proceeds of approximately \$2.3 billion;

Obtained \$395.5 million in net proceeds from the issuance of \$400.0 million of ten and one-half year 5.375% fixed rate public notes and terminated six forward starting swaps designated to hedge the note issuance, receiving net proceeds of \$10.7 million;

Obtained \$637.0 million in net proceeds from the issuance of \$650.0 million of twenty year 3.85% exchangeable fixed rate public notes;

Obtained \$267.0 million in new mortgage financing; and

Issued approximately 2.9 million Common Shares and received net proceeds of \$77.7 million.

During the year ended December 31, 2006, the above proceeds were primarily utilized to:

Invest \$291.3 million primarily in development projects;

Acquire 35 properties and nine land parcels, utilizing cash of \$1.7 billion;

Repurchase 1.9 million Common Shares utilizing cash of \$83.2 million;

Repay \$493.0 million of mortgage loans;

Repay \$60.0 million of fixed rate public notes;

Redeem the series G Preference Interests at a liquidation value of \$25.5 million; and

Redeem the Series C Preferred Shares at a liquidation value of \$115.0 million.

Depending on its analysis of market prices, economic conditions, and other opportunities for the investment of available capital, the Company may repurchase its Common Shares pursuant to its existing share buyback program authorized by the Board of Trustees. The Company repurchased \$83.2 million (1,897,912 shares at an average price per share of \$43.85) of its Common Shares during the year ended December 31, 2006 to offset the issuance of 1,144,326 OP Units in connection with three property acquisitions and to partially offset restricted shares granted

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and ESPP shares purchased during the year ended December 31, 2006. The Company is authorized to repurchase approximately \$501.8 million of additional Common Shares.

The Company's total debt summary and debt maturity schedules as of December 31, 2006, are as follows:

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Debt Summary as of December 31, 2006

(Amounts in thousands)

|                                       | Amounts (1)  | % of Total | Weighted Average Rates (1) | Weighted Average Maturities (years) |
|---------------------------------------|--------------|------------|----------------------------|-------------------------------------|
| Secured                               | \$ 3,178,223 | 39.4%      | 5.82%                      | 6.4                                 |
| Unsecured                             | 4,879,433    | 60.6%      | 5.84%                      | 6.6                                 |
| Total                                 | \$ 8,057,656 | 100.0%     | 5.83%                      | 6.5                                 |
| <b>Fixed Rate Debt:</b>               |              |            |                            |                                     |
| Secured Conventional                  | \$ 2,286,529 | 28.4%      | 6.30%                      | 4.4                                 |
| Secured Tax Exempt                    | 18,260       | 0.2%       | 6.39%                      | 18.3                                |
| Unsecured Public/Private              | 4,158,043    | 51.6%      | 5.90%                      | 6.9                                 |
| Unsecured Tax Exempt                  | 111,390      | 1.4%       | 5.06%                      | 22.3                                |
| Fixed Rate Debt                       | 6,574,222    | 81.6%      | 6.04%                      | 6.3                                 |
| <b>Floating Rate Debt:</b>            |              |            |                            |                                     |
| Secured Conventional                  | 338,278      | 4.2%       | 6.31%                      | 2.4                                 |
| Secured Tax Exempt                    | 535,156      | 6.6%       | 3.45%                      | 17.4                                |
| Unsecured Public                      | 150,000      | 1.9%       | 6.13%                      | 2.4                                 |
| Unsecured Revolving Credit Facilities | 460,000      | 5.7%       | 5.40%                      | 1.4                                 |
| Floating Rate Debt                    | 1,483,434    | 18.4%      | 4.90%                      | 7.5                                 |
| Total                                 | \$ 8,057,656 | 100.0%     | 5.83%                      | 6.5                                 |

(1) Net of the effect of any derivative instruments. Weighted average rates are for the year ended December 31, 2006.

Debt Maturity Schedule as of December 31, 2006

(Amounts in thousands)

| Year     | Fixed Rate (1) | Floating Rate (1) | Total      | % of Total | Weighted Average Rates on Fixed Rate Debt (1) | Weighted Average Rates on Total Debt (1) |
|----------|----------------|-------------------|------------|------------|---|--|
| 2007     | \$ 360,411     | \$ 101,052        | \$ 461,463 | 5.7%       | 6.34%   | 6.51%                                    |
| 2008 (2) | 520,499        | 489,335           | 1,009,834  | 12.5%      | 6.71%   | 6.17%                                    |
| 2009     | 452,953        | 382,564           | 835,517    | 10.4%      | 6.37%   | 5.36%                                    |
| 2010     | 279,323        |                   | 279,323    | 3.5%       | 7.05%   | 7.05%                                    |
| 2011 (3) | 1,448,445      | 24,150            | 1,472,595  | 18.3%      | 5.52%   | 5.50%                                    |
| 2012     | 558,396        |                   | 558,396    | 6.9%       | 6.48%   | 6.48%                                    |
| 2013     | 567,355        |                   | 567,355    | 7.1%       | 5.93%   | 5.93%                                    |
| 2014     | 504,141        | 34,460            | 538,601    | 6.7%       | 5.27%   | 5.26%                                    |
| 2015     | 316,459        |                   | 316,459    | 3.9%       | 6.53%   | 6.53%                                    |
| 2016     | 1,089,170      |                   | 1,089,170  | 13.5%      | 5.32%   | 5.32%                                    |
| 2017+    | 477,070        | 451,873           | 928,943    | 11.5%      | 6.70%   | 5.88%                                    |



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|       |    |           |    |           |    |           |        |       |       |
|-------|----|-----------|----|-----------|----|-----------|--------|-------|-------|
| Total | \$ | 6,574,222 | \$ | 1,483,434 | \$ | 8,057,656 | 100.0% | 5.98% | 5.82% |
|-------|----|-----------|----|-----------|----|-----------|--------|-------|-------|

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(1) Net of the effect of any derivative instruments. Weighted average rates are as of December 31, 2006.

(2) Includes \$460.0 million outstanding on the Company's \$1.0 billion unsecured revolving credit facility, which matures on May 29, 2008.

(3) Includes \$650.0 million of 3.85% convertible unsecured debt with a final maturity of 2026. The notes are callable by the Company on or after August 18, 2011. The notes are puttable by the holders on August 18, 2011, August 15, 2016 and August 15, 2021.

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The following table provides a summary of the Company's unsecured debt as of December 31, 2006:

**Unsecured Debt Summary as of December 31, 2006**

(Amounts in thousands)

|                                     | <b>Coupon Rate</b> | <b>Due Date</b> | <b>Face Amount</b> | <b>Unamortized Premium/ (Discount)</b> | <b>Net Balance</b> |
|-------------------------------------|--------------------|-----------------|--------------------|--|--------------------|
| <b>Fixed Rate Notes:</b>            |                    |                 |                    |  |                    |
|                                     | 7.625%             | 04/15/07        | \$ 50,000          | \$ 51                                  | \$ 50,051          |
|                                     | 6.900%             | 08/01/07        | 50,000             | (14)                                   | 49,986             |
|                                     | 7.540%             | 09/01/07(1)     | 4,286              |  | 4,286              |
|                                     | 4.861%             | 11/30/07        | 50,000             |  | 50,000             |
|                                     | 7.500%             | 08/15/08(1)     | 130,000            |  | 130,000            |
|                                     | 4.750%             | 06/15/09(2)     | 300,000            | (674)                                  | 299,326            |
|                                     | 6.950%             | 03/02/11        | 300,000            | 3,632                                  | 303,632            |
|                                     | 6.625%             | 03/15/12        | 400,000            | (1,529)                                | 398,471            |
|                                     | 5.200%             | 04/01/13        | 400,000            | (740)                                  | 399,260            |
|                                     | 5.250%             | 09/15/14        | 500,000            | (474)                                  | 499,526            |
|                                     | 6.584%             | 04/13/15        | 300,000            | (919)                                  | 299,081            |
|                                     | 5.125%             | 03/15/16        | 500,000            | (493)                                  | 499,507            |
|                                     | 5.375%             | 08/01/16        | 400,000            | (1,778)                                | 398,222            |
|                                     | 7.125%             | 10/15/17        | 150,000            | (700)                                  | 149,300            |
|                                     | 7.570%             | 08/15/26        | 140,000            |  | 140,000            |
|                                     | 3.850%             | 08/15/26(3)     | 650,000            | (7,990)                                | 642,010            |
| Floating Rate Adjustments           |                    | (2)             | (150,000)          |  | (150,000)          |
| FAS 133 Adjustments - net           |                    | (2)             | (4,615)            |  | (4,615)            |
|                                     |                    |                 | 4,169,671          | (11,628)                               | 4,158,043          |
| <b>Fixed Rate Tax Exempt Notes:</b> |                    |                 |                    |  |                    |
|                                     | 4.750%             | 12/15/28(1)     | 35,600             |  | 35,600             |
|                                     | 5.200%             | 06/15/29(1)     | 75,790             |  | 75,790             |
|                                     |                    |                 | 111,390            |  | 111,390            |
| <b>Floating Rate Notes:</b>         |                    |                 |                    |  |                    |
|                                     |                    | 06/15/09(2)     | 150,000            |  | 150,000            |
| <b>Revolving Credit Facilities:</b> |                    |                 |                    |  |                    |
|                                     |                    | 05/29/08(4)     | 460,000            |  | 460,000            |
| <b>Total Unsecured Debt</b>         |                    |                 | \$ 4,891,061       | \$ (11,628)                            | \$ 4,879,433       |

(1) Notes are private. All other unsecured debt is public.

(2) \$150.0 million in fair value interest rate swaps converts 50% of the 4.750% Notes due June 15, 2009 to a floating interest rate.

(3) Convertible notes mature on August 15, 2026. The notes are callable by the Company on or after August 18, 2011. The notes are puttable by the holders on August 18, 2011, August 15, 2016 and August 15, 2021.

(4) Represents amount outstanding on the Company's \$1.0 billion unsecured revolving credit facility.

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As of February 28, 2007, an unlimited amount of debt securities remains available for issuance by the Operating Partnership under a registration statement that became automatically effective upon filing with the SEC in June 2006 (under SEC regulations enacted in 2005, the registration statement automatically expires on June 29, 2009 and does not contain a maximum issuance amount) and \$956.5 million in equity securities

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remains available for issuance by the Company under a registration statement the SEC declared effective in February 1998.

The Company's Consolidated Debt-to-Total Market Capitalization Ratio as of December 31, 2006 is presented in the following table. The Company calculates the equity component of its market capitalization as the sum of (i) the total outstanding Common Shares and assumed conversion of all OP Units at the equivalent market value of the closing price of the Company's Common Shares on the New York Stock Exchange; (ii) the Common Share Equivalent of all convertible preferred shares and preference interests/units; and (iii) the liquidation value of all perpetual preferred shares outstanding.

### Capital Structure as of December 31, 2006

(Amounts in thousands except for share and per share amounts)

|   |           |                   |               |               |
|---|-----------|-------------------|---------------|---------------|
| Secured Debt                            | \$        | 3,178,223         | 39.4%         |               |
| Unsecured Debt                          |           | 4,419,433         | 54.9%         |               |
| Lines of Credit                         |           | 460,000           | 5.7%          |               |
| <b>Total Debt</b>                       | <b>\$</b> | <b>8,057,656</b>  | <b>100.0%</b> | <b>33.0%</b>  |
| Common Shares                           |           | 293,551,633       | 93.6%         |               |
| OP Units                                |           | 19,914,583        | 6.4%          |               |
| Total Shares & OP Units                 |           | 313,466,216       | 100.0%        |               |
| Common Share Equivalents (see below)    |           | 856,602           |               |               |
| Total outstanding at quarter-end        |           | 314,322,818       |               |               |
| Common Share Price at December 31, 2006 | \$        | 50.75             |               |               |
|   | \$        | 15,951,883        | 97.7%         |               |
| Perpetual Preferred Equity (see below)  |           | 375,000           | 2.3%          |               |
| <b>Total Equity</b>                     | <b>\$</b> | <b>16,326,883</b> | <b>100.0%</b> | <b>67.0%</b>  |
| <b>Total Market Capitalization</b>      | <b>\$</b> | <b>24,384,539</b> |               | <b>100.0%</b> |

### Convertible Preferred Equity as of December 31, 2006

(Amounts in thousands except for share and per share amounts)

| Series                             | Redemption Date | Outstanding Shares/Units | Liquidation Value | Annual Dividend Per Share/Unit | Annual Dividend Amount | Weighted Average Rate | Conversion Ratio | Common Share Equivalents |
|------------------------------------|-----------------|--------------------------|-------------------|--------------------------------|------------------------|-----------------------|------------------|--------------------------|
| Preferred Shares:                  |                 |                          |                   |                                |                        |                       |                  |                          |
| 7.00% Series E                     | 11/1/98         | 434,816                  | \$ 10,871         | \$ 1.75                        | \$ 761                 |                       | 1.1128           | 483,863                  |
| 7.00% Series H                     | 6/30/98         | 28,134                   | 703               | 1.75                           | 49                     |                       | 1.4480           | 40,738                   |
| Preference Interests:              |                 |                          |                   |                                |                        |                       |                  |                          |
| 7.625% Series J                    | 12/14/06        | 230,000                  | 11,500            | 3.8125                         | 877                    |                       | 1.4108           | 324,484                  |
| Junior Preference Units:           |                 |                          |                   |                                |                        |                       |                  |                          |
| 8.00% Series B                     | 7/29/09         | 7,367                    | 184               | 2.00                           | 15                     |                       | 1.020408         | 7,517                    |
| Total Convertible Preferred Equity |                 | 700,317                  | \$ 23,258         |                                | \$ 1,702               | 7.32%                 |                  | 856,602                  |

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Perpetual Preferred Equity as of December 31, 2006

(Amounts in thousands except for share and per share amounts)

| Series                                  | Redemption Date | Outstanding Shares/Units | Liquidation Value | Annual Dividend Per Share/Unit | Annual Dividend Amount | Weighted Average Rate |
|---|-----------------|--------------------------|-------------------|--------------------------------|------------------------|-----------------------|
| <b>Preferred Shares:</b>                |                 |                          |                   |                                |                        |                       |
| 8.60% Series D                          | 7/15/07         | 700,000                  | \$ 175,000        | \$ 21.50                       | \$ 15,050              |                       |
| 8.29% Series K                          | 12/10/26        | 1,000,000                | 50,000            | 4.145                          | 4,145                  |                       |
| 6.48% Series N                          | 6/19/08         | 600,000                  | 150,000           | 16.20                          | 9,720                  |                       |
| <b>Total Perpetual Preferred Equity</b> |                 | <b>2,300,000</b>         | <b>\$ 375,000</b> |                                | <b>\$ 28,915</b>       | <b>7.71%</b>          |

The Company expects to meet its short-term liquidity requirements, including capital expenditures related to maintaining its existing properties and certain scheduled unsecured note and mortgage note repayments, generally through its working capital, net cash provided by operating activities and borrowings

under its revolving credit facilities. The Company considers its cash provided by operating activities to be adequate to meet operating requirements and payments of distributions. The Company also expects to meet its long-term liquidity requirements, such as scheduled unsecured note and mortgage debt maturities, property acquisitions, financing of construction and development activities and capital improvements through the issuance of unsecured notes and equity securities, including additional OP Units, and proceeds received from the disposition of certain properties. In addition, the Company has significant unencumbered properties available to secure additional mortgage borrowings in the event that the public capital markets are unavailable or the cost of alternative sources of capital is too high. The fair value of and cash flow from these unencumbered properties are in excess of the requirements the Company must maintain in order to comply with covenants under its unsecured notes and line of credit. Of the \$17.2 billion in investment in real estate on the Company's balance sheet at December 31, 2006, \$11.6 billion or 67.0%, was unencumbered.

The Operating Partnership's senior debt credit ratings from Standard & Poors (S&P), Moody's and Fitch are A-, Baa1 (positive outlook) and A, respectively. The Company's preferred equity ratings from S&P, Moody's and Fitch are BBB+, Baa2 (positive outlook) and A-, respectively.

The Operating Partnership has a long-term revolving credit facility with potential borrowings of up to \$1.0 billion which matures in May 2008. This facility may, among other potential uses, be used to fund property acquisitions, costs for certain properties under development and short term liquidity requirements. As of February 26, 2007, \$740.0 million was outstanding under this facility.

See Note 21 in the Notes to Consolidated Financial Statements for discussion of the events which occurred subsequent to December 31, 2006.

#### ***Capitalization of Fixed Assets and Improvements to Real Estate***

Our policy with respect to capital expenditures is generally to capitalize expenditures that improve the value of the property or extend the useful life of the component asset of the property. We track improvements to real estate in two major categories and several subcategories:

Replacements (*inside the unit*). These include:

flooring such as carpets, hardwood, vinyl, linoleum or tile;

appliances;

mechanical equipment such as individual furnace/air units, hot water heaters, etc;

furniture and fixtures such as kitchen/bath cabinets, light fixtures, ceiling fans, sinks, tubs, toilets, mirrors, countertops, etc; and

blinds/shades.

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All replacements are depreciated over a five-year estimated useful life. We expense as incurred all make-ready maintenance and turnover costs such as cleaning, interior painting of individual units and the repair of any replacement item noted above.

Building improvements (*outside the unit*). These include:

roof replacement and major repairs;

paving or major resurfacing of parking lots, curbs and sidewalks;

amenities and common areas such as pools, exterior sports and playground equipment, lobbies, clubhouses, laundry rooms, alarm and security systems and offices;

major building mechanical equipment systems;

interior and exterior structural repair and exterior painting and siding;

major landscaping and grounds improvement; and

vehicles and office and maintenance equipment.

All building improvements are depreciated over a five to ten-year estimated useful life. We capitalize building improvements and upgrades only if the item: (i) exceeds \$2,500 (selected projects must exceed

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\$10,000); (ii) extends the useful life of the asset; and (iii) improves the value of the asset.

For the year ended December 31, 2006, our actual improvements to real estate totaled approximately \$255.2 million. This includes the following (amounts in thousands except for unit and per unit amounts):

### Capitalized Improvements to Real Estate

For the Year Ended December 31, 2006

|                                   | Total Units<br>(1) | Replacements     | Avg.<br>Per Unit | Building<br>Improvements | Avg.<br>Per Unit | Total             | Avg.<br>Per Unit |
|-----------------------------------|--------------------|------------------|------------------|--------------------------|------------------|-------------------|------------------|
| Established Properties (2)        | 115,152            | \$ 46,094        | \$ 400           | \$ 81,127                | \$ 705           | \$ 127,221        | \$ 1,105         |
| New Acquisition Properties<br>(3) | 29,512             | 9,194            | 336              | 35,854                   | 1,311            | 45,048            | 1,647            |
| Other (4)                         | 6,651              | 30,384           |                  | 52,527                   |                  | 82,911            |                  |
| <b>Total</b>                      | <b>151,315</b>     | <b>\$ 85,672</b> |                  | <b>\$ 169,508</b>        |                  | <b>\$ 255,180</b> |                  |

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- (1) Total units exclude 10,846 unconsolidated units and 3,555 military housing (fee managed) units.
- (2) Wholly Owned Properties acquired prior to January 1, 2004.
- (3) Wholly Owned Properties acquired during 2004, 2005 and 2006. Per unit amounts are based on a weighted average of 27,346 units.
- (4) Includes properties either Partially Owned or sold during the period, commercial space, condominium conversions and \$21.4 million included in building improvements spent on seventeen specific assets related to major renovations and repositioning of these assets.

For the year ended December 31, 2005, our actual improvements to real estate totaled approximately \$232.5 million. This includes the following (amounts in thousands except for unit and per unit amounts):

### Capitalized Improvements to Real Estate

For the Year Ended December 31, 2005

|                            | Total Units<br>(1) | Replacements | Avg.<br>Per Unit | Building<br>Improvements | Avg.<br>Per Unit | Total      | Avg.<br>Per Unit |
|----------------------------|--------------------|--------------|------------------|--------------------------|------------------|------------|------------------|
| Established Properties (2) | 145,305            | \$ 55,508    | \$ 382           | \$ 89,252                | \$ 614           | \$ 144,760 | \$ 996           |



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|                            |         |           |     |         |     |         |       |
|----------------------------|---------|-----------|-----|---------|-----|---------|-------|
| New Acquisition Properties |         |           |     |         |     |         |       |
| (3)                        | 27,669  | 5,626     | 270 | 19,508  | 937 | 25,134  | 1,207 |
| Other (4)                  | 8,531   | 23,421    |     | 39,185  |     | 62,606  |       |
| Total                      | 181,505 | \$ 84,555 | \$  | 147,945 | \$  | 232,500 |       |

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- (1) Total units exclude 15,899 unconsolidated units.
  - (2) Wholly Owned Properties acquired prior to January 1, 2003.
  - (3) Wholly Owned Properties acquired during 2003, 2004 and 2005. Per unit amounts are based on a weighted average of 20,828 units.
  - (4) Includes properties either Partially Owned or sold during the period, commercial space, condominium conversions and \$6.8 million included in building improvements spent on nine specific assets related to major renovations and repositioning of these assets.

The Company expects to fund approximately \$145.0 million for capital expenditures for replacements and building improvements for all consolidated properties, exclusive of condominium conversion properties, in 2007. This includes an average of approximately \$1,000 per unit for capital improvements for established properties.

During the year ended December 31, 2006, the Company's total non-real estate capital additions, such as computer software, computer equipment, and furniture and fixtures and leasehold improvements to the Company's property management offices and its corporate offices, were approximately \$10.7 million. The

Company expects to fund approximately \$8.2 million in total additions to non-real estate property in 2007.

Improvements to real estate and additions to non-real estate property were funded from net cash provided by operating activities.

*Derivative Instruments*

In the normal course of business, the Company is exposed to the effect of interest rate changes. The Company limits these risks by following established risk management policies and procedures including the use of derivatives to hedge interest rate risk on debt instruments.

The Company has a policy of only entering into contracts with major financial institutions based upon their credit ratings and other factors. When viewed in conjunction with the underlying and offsetting exposure that the derivatives are designed to hedge, the Company has not sustained a material loss from those instruments nor does it anticipate any material adverse effect on its net income or financial position in the future from the use of derivatives.

See Note 11 in the Notes to Consolidated Financial Statements for additional discussion of derivative instruments at December 31, 2006.

*Other*

Minority Interests as of December 31, 2006 decreased by \$10.7 million when compared to December 31, 2005. The primary factors that impacted this account in the Company's consolidated statements of operations and balance sheets during the year ended December 31, 2006 were:

The redemption or repurchase of 1.0 million units of Series G, H and I Preference Interests with a combined liquidation value of \$48.5 million and a premium on redemption of \$0.7 million (see Note 3 in the Notes to Consolidated Financial Statements for further discussion);

Distributions declared to Minority Interests, which amounted to \$36.2 million (excluding Junior Preference Unit and Preference Interest distributions);

The allocation of income from operations to holders of OP Units in the amount of \$72.6 million;

The issuance of 1,144,326 OP Units for the acquisition of three properties with a valuation of \$49.6 million;  
and

The conversion of 1.7 million OP Units into Common Shares valued at \$27.9 million.

Total distributions paid in January 2007 amounted to \$152.4 million (excluding distributions on Partially Owned Properties), which included certain distributions declared during the fourth quarter ended December 31, 2006.

**Off-Balance Sheet Arrangements and Contractual Obligations**

The Company has co-invested in various properties that are unconsolidated and accounted for under the equity method of accounting. Management does not believe these investments have a materially different impact upon the Company's liquidity, capital resources, credit or market risk than its property management and ownership activities. During 2000 and 2001, the Company entered into institutional ventures with an unaffiliated partner. At the respective closing dates, the Company sold and/or contributed 45 properties containing 10,846 units to these ventures and retained a 25% ownership interest in the ventures. The Company's joint venture partner contributed cash equal to 75% of the agreed-upon equity value of the properties comprising the ventures, which was then distributed to the Company. The Company's strategy with respect to these ventures was to reduce its concentration of properties in a variety of markets.

As of December 31, 2006, the Company has 11 projects totaling 3,448 units in various stages of development with estimated completion dates ranging through June 30, 2009. The development agreements currently in place are discussed in detail in Note 18 of the Company's Consolidated Financial Statements.

See also Notes 2 and 6 in the Notes to Consolidated Financial Statements for additional discussion regarding the Company's investments in partially owned entities.

The following table summarizes the Company's contractual obligations for the next five years and thereafter as of December 31, 2006:

| Contractual Obligations      | Payments Due by Year (in thousands) |              |            |            |              |              | Total        |
|------------------------------|-------------------------------------|--------------|------------|------------|--------------|--------------|--------------|
|                              | 2007                                | 2008         | 2009       | 2010       | 2011         | Thereafter   |              |
| Debt (a)                     | \$ 461,463                          | \$ 1,009,834 | \$ 835,517 | \$ 279,323 | \$ 1,472,595 | \$ 3,998,924 | \$ 8,057,656 |
| Operating Leases:            |                                     |              |            |            |              |              |              |
| Minimum Rent Payments        |                                     |              |            |            |              |              |              |
| (b)                          | 5,443                               | 5,302        | 4,709      | 4,119      | 2,416        | 2,963        | 24,952       |
| Other Long-Term Liabilities: |                                     |              |            |            |              |              |              |
| Deferred Compensation        |                                     |              |            |            |              |              |              |
| (c)                          | 813                                 | 813          | 1,450      | 1,450      | 2,049        | 14,736       | 21,311       |
| Total                        | \$ 467,719                          | \$ 1,015,949 | \$ 841,676 | \$ 284,892 | \$ 1,477,060 | \$ 4,016,623 | \$ 8,103,919 |

(a) Amounts include aggregate principal payments only. The Company paid \$465,388, \$397,886 and \$348,574 for interest on debt, inclusive of derivative instruments, for the years ended December 31, 2006, 2005 and 2004, respectively.

(b) Minimum basic rent due for various office space the Company leases and fixed base rent due on a ground lease for one property.

(c) Estimated payments to the Company's Chairman, two former CEO's and its chief operating officer based on planned retirement dates.

**Critical Accounting Policies and Estimates**

The Company's significant accounting policies are described in Note 2 in the Notes to Consolidated Financial Statements. These policies were followed in preparing the consolidated financial statements at and for the year ended December 31, 2006 and are consistent with the year ended December 31, 2005.

The Company has identified six significant accounting policies as critical accounting policies. These critical accounting policies are those that have the most impact on the reporting of our financial condition and those requiring significant judgments and estimates. With respect to these critical accounting policies, management believes that the application of judgments and assessments is consistently applied and produces financial information that fairly presents the results of operations for all periods presented. The six critical accounting policies are:

*Impairment of Long-Lived Assets, Including Goodwill*

The Company periodically evaluates its long-lived assets, including its investments in real estate and goodwill, for indicators of permanent impairment. The judgments regarding the existence of impairment indicators are based on factors such as operational performance, market conditions, expected

holding period of each asset and legal and environmental concerns. Future events could occur which would cause the Company to conclude that impairment indicators exist and an impairment loss is warranted.

#### *Depreciation of Investment in Real Estate*

The Company depreciates the building component of its investment in real estate over a 30-year estimated useful life, building improvements over a 5-year to 10-year estimated useful life and both the furniture, fixtures and equipment and replacements components over a 5-year estimated useful life, all of which are judgmental determinations.

#### *Cost Capitalization*

See the *Capitalization of Fixed Assets and Improvements to Real Estate* section for discussion of the policy with respect to capitalization vs. expensing of fixed asset/repair and maintenance costs. In addition, the Company capitalizes the payroll and associated costs of employees directly responsible for and who spend all of their time on the supervision of major capital and/or renovation projects. These costs are reflected on the balance sheet as an increase to depreciable property.

The Company follows the guidance in SFAS No. 67, *Accounting for Costs and Initial Rental Operations of Real Estate Projects*, for all development projects and uses its professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. The Company capitalizes interest, real estate taxes and insurance and payroll and associated costs for those individuals directly responsible for and who spend all of their time on development activities, with capitalization ceasing no later than 90 days following issuance of the certificate of occupancy. These costs are reflected on the balance sheet as construction in progress for each specific property. The Company expenses as incurred all payroll costs of on-site employees working directly at our properties, except as noted above on our development properties prior to certificate of occupancy issuance and on specific major renovation at selected properties when additional incremental employees are hired.

#### *Fair Value of Financial Instruments, Including Derivative Instruments*

The valuation of financial instruments under SFAS No. 107 and SFAS No. 133 and its amendments (SFAS Nos. 137/138/149) requires the Company to make estimates and judgments that affect the fair value of the instruments. The Company, where possible, bases the fair values of its financial instruments, including its derivative instruments, on listed market prices and third party quotes. Where these are not available, the Company bases its estimates on current instruments with similar terms and maturities or on other factors relevant to the financial instruments.

#### *Revenue Recognition*

Rental income attributable to leases is recorded when due from residents and is recognized monthly as it is earned, which is not materially different than on a straight-line basis. Leases entered into between a resident and a property for the rental of an apartment unit are generally year-to-year, renewable upon consent of both parties on an annual or monthly basis. Fee and asset management revenue and interest income are

recorded on an accrual basis.

*Share-Based Compensation*

The Company accounts for its share-based compensation in accordance with SFAS No. 123 (R), *Share-Based Payment*, effective January 1, 2006, which results in compensation expense being recorded based on the fair value of the share compensation granted.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. This model is only one method

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of valuing options and the Company's use of this model should not be interpreted as an endorsement of its accuracy. Because the Company's share options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its share options and the actual value of the options may be significantly different.

### Funds From Operations

For the year ended December 31, 2006, Funds From Operations ( FFO ) available to Common Shares and OP Units decreased \$68.5 million, or 8.7%, as compared to the year ended December 31, 2005. For the year ended December 31, 2005, FFO available to Common Shares and OP Units increased \$132.9 million, or 20.4%, as compared to the year ended December 31, 2004.

The following is a reconciliation of net income to FFO available to Common Shares and OP Units for each of the five years ended December 31, 2006:

### Funds From Operations

*(Amounts in thousands)*

|   | Year Ended December 31, |            |            |            |            |
|---|-------------------------|------------|------------|------------|------------|
|   | 2006                    | 2005       | 2004       | 2003       | 2002       |
| Net income  | \$ 1,072,844            | \$ 861,793 | \$ 472,329 | \$ 523,311 | \$ 400,777 |
| Allocation to Minority Interests Operating Partnership, net             | 4,201                   | 6,796      | 2,624      | 202        | 2,335      |
| Adjustments:  |                         |            |            |            |            |
| Depreciation  | 562,739                 | 439,594    | 380,673    | 325,471    | 303,871    |
| Depreciation Non-real estate additions                                  | (7,840)                 | (5,541)    | (5,303)    | (6,774)    | (9,029)    |
| Depreciation Partially Owned and Unconsolidated Properties              | 4,338                   | 2,487      | 1,903      | 19,911     | 12,166     |
| Net gain on sales of unconsolidated entities                            | (370)                   | (1,330)    | (4,593)    | (4,942)    | (5,054)    |
| Discontinued operations:  |                         |            |            |            |            |
| Depreciation  | 29,779                  | 89,153     | 115,639    | 145,853    | 168,901    |
| Gain on sales of discontinued operations, net of minority interests (3) | (955,863)               | (650,563)  | (296,343)  | (287,372)  | (96,317)   |
| Net incremental gain on sales of condominium units                      | 45,800                  | 91,611     | 32,054     | 10,280     | 1,682      |
| Minority Interests Operating Partnership                                | 1,593                   | 4,626      | 6,504      | 11,122     | 16,548     |
| FFO (1)(2)  | 757,221                 | 838,626    | 705,487    | 737,062    | 795,880    |
| Preferred distributions   | (37,113)                | (49,642)   | (53,746)   | (76,435)   | (76,615)   |
| Premium on redemption of Preferred Shares                               | (3,965)                 | (4,359)    |            | (20,237)   |            |
| FFO available to Common Shares and OP Units                             | \$ 716,143              | \$ 784,625 | \$ 651,741 | \$ 640,390 | \$ 719,265 |

(1) The National Association of Real Estate Investment Trusts ( NAREIT ) defines funds from operations ( FFO ) (April 2002 White Paper) as net income (computed in accordance with accounting principles generally accepted in



*the United States (GAAP)), excluding gains (or losses) from sales of depreciable property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis. The April 2002 White Paper states that gain or loss on sales of property is excluded from FFO for previously depreciated operating properties only. Once the Company commences the conversion of units to condominiums, it simultaneously discontinues depreciation of such property.*

*(2) The Company believes that FFO is helpful to investors as a supplemental measure of the operating performance of a real estate company, because it is a recognized measure of performance by the real estate industry and by excluding gains or losses related to dispositions of depreciable property and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help compare the operating performance of a company's real estate between periods or as compared to different companies. FFO in and of itself does not represent net income or net cash flows from operating activities in accordance with GAAP. Therefore, FFO should not be exclusively considered as an*

*alternative to net income or to net cash flows from operating activities as determined by GAAP or as a measure of liquidity. The Company's calculation of FFO may differ from other real estate companies due to, among other items, variations in cost capitalization policies for capital expenditures and, accordingly, may not be comparable to such other real estate companies.*

*(3) Gain on sales of discontinued operations, net of minority interests, has been reduced by approximately \$4.5 million in one-time accrued retention benefits for the year ended December 31, 2006, related to the previously announced October 5, 2006 closing of the Lexford Housing Division disposition.*

#### **Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

Market risks relating to the Company's financial instruments result primarily from changes in short-term LIBOR interest rates. The Company does not have any direct foreign exchange or other significant market risk.

The Company's exposure to market risk for changes in interest rates relates primarily to the unsecured revolving credit facilities. The Company typically incurs fixed rate debt obligations to finance acquisitions and capital expenditures, while it typically incurs floating rate debt obligations to finance working capital needs and as a temporary measure in advance of securing long-term fixed rate financing. The Company continuously evaluates its level of floating rate debt with respect to total debt and other factors, including its assessment of the current and future economic environment.

The Company also utilizes certain derivative financial instruments to limit market risk. Interest rate protection agreements are used to convert floating rate debt to a fixed rate basis or vice versa. Derivatives are used for hedging purposes rather than speculation. The Company does not enter into financial instruments for trading purposes. See also Note 11 to the Notes to Consolidated Financial Statements for additional discussion of derivative instruments.

The fair values of the Company's financial instruments (including such items in the financial statement captions as cash and cash equivalents, other assets, lines of credit, accounts payable and accrued expenses, rents received in advance and other liabilities) approximate their carrying or contract values based on their nature, terms and interest rates that approximate current market rates. The fair value of the Company's mortgage notes payable and unsecured notes were approximately \$3.2 billion and \$4.5 billion, respectively, at December 31, 2006.

The Company had total outstanding floating rate debt of approximately \$1.5 billion, or 18.4% of total debt at December 31, 2006, net of the effects of any derivative instruments. If market rates of interest on all of the floating rate debt permanently increased by 49 basis points (a 10% increase from the Company's existing weighted average interest rates), the increase in interest expense on the floating rate debt would decrease future earnings and cash flows by approximately \$7.3 million. If market rates of interest on all of the floating rate debt permanently decreased by 49 basis points (a 10% decrease from the Company's existing weighted average interest rates), the decrease in interest expense on the floating rate debt would increase future earnings and cash flows by approximately \$7.3 million.

At December 31, 2006, the Company had total outstanding fixed rate debt of approximately \$6.6 billion, net of the effects of any derivative instruments. If market rates of interest permanently increased by 60 basis points (a 10% increase from the Company's existing weighted average

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interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$6.0 billion. If market rates of interest permanently decreased by 60 basis points (a 10% decrease from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$7.3 billion.

At December 31, 2006, the Company's derivative instruments had a net liability fair value of approximately \$16.2 million. If market rates of interest permanently increased by 54 basis points (a 10% increase from the Company's existing weighted average interest rates), the net liability fair value of the Company's derivative instruments would be approximately \$16.4 million. If market rates of interest

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permanently decreased by 54 basis points (a 10% decrease from the Company's existing weighted average interest rates), the net liability fair value of the Company's derivative instruments would be approximately \$16.2 million.

The Company had total outstanding floating rate debt of approximately \$1.9 billion, or 24.9% of total debt at December 31, 2005, net of the effects of any derivative instruments. If market rates of interest on all of the floating rate debt permanently increased by 37 basis points (a 10% increase from the Company's existing weighted average interest rates), the increase in interest expense on the floating rate debt would decrease future earnings and cash flows by approximately \$7.1 million. If market rates of interest on all of the floating rate debt permanently decreased by 37 basis points (a 10% decrease from the Company's existing weighted average interest rates), the decrease in interest expense on the floating rate debt would increase future earnings and cash flows by approximately \$7.1 million.

At December 31, 2005, the Company had total outstanding fixed rate debt of approximately \$5.7 billion, net of the effects of any derivative instruments. If market rates of interest permanently increased by 63 basis points (a 10% increase from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$5.2 billion. If market rates of interest permanently decreased by 63 basis points (a 10% decrease from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$6.3 billion.

At December 31, 2005, the Company's derivative instruments had a net liability fair value of approximately \$6.0 million. If market rates of interest permanently increased by 49 basis points (a 10% increase from the Company's existing weighted average interest rates), the net liability fair value of the Company's derivative instruments would be approximately \$0.1 million. If market rates of interest permanently decreased by 49 basis points (a 10% decrease from the Company's existing weighted average interest rates), the net liability fair value of the Company's derivative instruments would be approximately \$11.5 million.

These amounts were determined by considering the impact of hypothetical interest rates on the Company's financial instruments. The foregoing assumptions apply to the entire amount of the Company's debt and derivative instruments and do not differentiate among maturities. These analyses do not consider the effects of the changes in overall economic activity that could exist in such an environment. Further, in the event of changes of such magnitude, management would likely take actions to further mitigate its exposure to the changes. However, due to the uncertainty of the specific actions that would be taken and their possible effects, this analysis assumes no changes in the Company's financial structure or results.

The Company cannot predict the effect of adverse changes in interest rates on its debt and derivative instruments and, therefore, its exposure to market risk, nor can there be any assurance that long term debt will be available at advantageous pricing. Consequently, future results may differ materially from the estimated adverse changes discussed above.

### **Item 8. Financial Statements and Supplementary Data**

See Index to Consolidated Financial Statements on page F-1 of this Form 10-K.

### **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

**(a) Evaluation of Disclosure Controls and Procedures:**

Effective as of December 31, 2006, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures

pursuant to Exchange Act Rules 13a-15 and 15d-15. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in its Exchange Act filings is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

**(b) Management's Report on Internal Control over Financial Reporting:**

Equity Residential's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act. Under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can only provide reasonable assurance with respect to financial statement preparation and presentation.

Based on the Company's evaluation under the framework in Internal Control - Integrated Framework, management concluded that its internal control over financial reporting was effective as of December 31, 2006. Management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2006 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein at Item 8, page F-3.

**(c) Changes in Internal Control over Financial Reporting:**

There were no changes to the internal control over financial reporting of the Company identified in connection with the Company's evaluation referred to above that occurred during the fourth quarter of 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Item 9B. Other Information**

None.

**PART III**

**Items 10, 11, 12, 13 and 14.**

**Trustees, Executive Officers and Corporate Governance; Executive Compensation; Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters; Certain Relationships and Related Transactions, and Trustee Independence; and Principal Accounting Fees and Services.**

The information required by Item 10, Item 11, Item 12, Item 13 and Item 14 is incorporated by reference to, and will be contained in, the Company's definitive proxy statement, which the Company anticipates will be filed no later than April 20, 2007, and thus these items have been omitted in accordance with General Instruction G(3) to Form 10-K.

**PART IV**

**Item 15. Exhibits and Financial Statement Schedules.**

(a) The following documents are filed as part of the Report:

- (1) Financial Statements: See Index to Financial Statements and Schedule on page F-1 of this Form 10-K.
- (2) Exhibits: See the Exhibit Index.
- (3) Financial Statement Schedules: See Index to Financial Statements attached hereto on page F-1 of this Form 10-K.



**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EQUITY RESIDENTIAL

By: /s/ David J. Neithercut  
David J. Neithercut, President and  
Chief Executive Officer

Date: February 28, 2007

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below, hereby constitutes and appoints David J. Neithercut, Donna Brandin and Ian S. Kaufman, or any of them, his attorneys-in-fact and agents, with full power of substitution and resubstitution for him in any and all capacities, to do all acts and things which said attorneys and agents, or any of them, deem advisable to enable the Company to comply with the Securities Exchange Act of 1934, as amended, and any requirements or regulations of the Securities and Exchange Commission in respect thereof, in connection with the Company's filing of an annual report on Form 10-K for the Company's fiscal year 2006, including specifically, but without limitation of the general authority hereby granted, the power and authority to sign his name as a director or officer, or both, of the Company, as indicated below opposite his signature, to the Form 10-K, and any amendment thereto; and each of the undersigned does hereby fully ratify and confirm all that said attorneys and agents, or any of them, or the substitute of any of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities set forth below and on the dates indicated:

| Name   | Title   | Date              |
|--|---|-------------------|
| /s/ David J. Neithercut<br>David J. Neithercut | President, Chief Executive Officer and Trustee                | February 28, 2007 |
| /s/ Donna Brandin<br>Donna Brandin             | Executive Vice President and Chief Financial Officer          | February 28, 2007 |
| /s/ Ian S. Kaufman<br>Ian S. Kaufman           | First Vice President, Controller and Chief Accounting Officer | February 28, 2007 |
| /s/ John W. Alexander<br>John W. Alexander     | Trustee   | February 22, 2007 |
| /s/ Charles L. Atwood                          | Trustee   | February 19, 2007 |

Charles L. Atwood

**SIGNATURES - CONTINUED**

|  |  |                   |
|--|--|-------------------|
| /s/ Stephen O. Evans<br>Stephen O. Evans         | Trustee  | February 21, 2007 |
| /s/ James D. Harper, Jr.<br>James D. Harper, Jr. | Trustee  | February 19, 2007 |
| /s/ Boone A. Knox<br>Boone A. Knox               | Trustee  | February 21, 2007 |
| /s/ John E. Neal<br>John E. Neal                 | Trustee  | February 20, 2007 |
| /s/ Desiree G. Rogers<br>Desiree G. Rogers       | Trustee  | February 20, 2007 |
| /s/ Sheli Z. Rosenberg<br>Sheli Z. Rosenberg     | Trustee  | February 20, 2007 |
| /s/ Gerald A. Spector<br>Gerald A. Spector       | Executive Vice President, Chief Operating Officer and<br>Trustee | February 26, 2007 |
| /s/ B. Joseph White<br>B. Joseph White           | Trustee  | February 19, 2007 |
| /s/ Samuel Zell<br>Samuel Zell                   | Chairman of the Board of Trustees                                | February 19, 2007 |

INDEX TO FINANCIAL STATEMENTS AND SCHEDULE

EQUITY RESIDENTIAL

|  | PAGE                |
|--|---------------------|
| <b>FINANCIAL STATEMENTS FILED AS PART OF THIS REPORT</b>   |                     |
| <u>Report of Independent Registered Public Accounting Firm</u>   | <u>F-2</u>          |
| <u>Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting</u>            | <u>F-3</u>          |
| <u>Consolidated Balance Sheets as of December 31, 2006 and 2005</u>  | <u>F-4</u>          |
| <u>Consolidated Statements of Operations for the years ended December 31, 2006, 2005 and 2004</u>                      | <u>F-5 to F-6</u>   |
| <u>Consolidated Statements of Cash Flows for the years ended December 31, 2006, 2005 and 2004</u>                      | <u>F-7 to F-9</u>   |
| <u>Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2006, 2005 and 2004</u> | <u>F-10 to F-11</u> |
| <u>Notes to Consolidated Financial Statements</u>  | <u>F-12 to F-43</u> |
| <b>SCHEDULE FILED AS PART OF THIS REPORT</b>   |                     |
| <u>Schedule III - Real Estate and Accumulated Depreciation</u>   | <u>S-1 to S-11</u>  |

*All other schedules have been omitted because they are inapplicable, not required or the information is included elsewhere in the consolidated financial statements or notes thereto.*

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Trustees and Shareholders

Equity Residential

We have audited the accompanying consolidated balance sheets of Equity Residential (the Company) as of December 31, 2006 and 2005 and the related consolidated statements of operations, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2006. Our audits also included the financial statement schedule listed in the accompanying index to the financial statements and schedule. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Equity Residential at December 31, 2006 and 2005, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Equity Residential's internal control over financial reporting as of December 31, 2006, based on the criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 21, 2007 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP  
ERNST & YOUNG LLP

Chicago, Illinois

February 21, 2007



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON  
INTERNAL CONTROL OVER FINANCIAL REPORTING**

To the Board of Trustees and Shareholders

Equity Residential

We have audited management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting at Item 9A, that Equity Residential (the Company) maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO Criteria). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Equity Residential maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the COSO Criteria. Also, in our opinion, Equity Residential maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the COSO Criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Equity Residential as of December 31, 2006 and 2005 and the related consolidated statements of operations, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2006 and our report dated February 21, 2007, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP  
Ernst & Young LLP

Chicago, Illinois

February 21, 2007

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## EQUITY RESIDENTIAL

## CONSOLIDATED BALANCE SHEETS

(Amounts in thousands except for share amounts)

|  | December 31,<br>2006 | December 31,<br>2005 |
|--|----------------------|----------------------|
| <b>ASSETS</b>  |                      |                      |
| Investment in real estate  |                      |                      |
| Land   | \$ 3,217,672         | \$ 2,848,601         |
| Depreciable property   | 13,376,359           | 13,336,636           |
| Projects under development   | 386,917              | 240,980              |
| Land held for development  | 254,227              | 164,153              |
| Investment in real estate  | 17,235,175           | 16,590,370           |
| Accumulated depreciation   | (3,022,480)          | (2,888,140)          |
| Investment in real estate, net   | 14,212,695           | 13,702,230           |
| Cash and cash equivalents  | 260,277              | 88,828               |
| Investments in unconsolidated entities   | 4,448                | 6,838                |
| Rents receivable   | 390                  | 789                  |
| Deposits restricted  | 391,825              | 77,093               |
| Escrow deposits mortgage   | 25,528               | 35,225               |
| Deferred financing costs, net  | 43,384               | 40,636               |
| Goodwill, net  |                      | 30,000               |
| Other assets   | 123,672              | 127,112              |
| <b>Total assets</b>  | <b>\$ 15,062,219</b> | <b>\$ 14,108,751</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                      |                      |
| Liabilities:   |                      |                      |
| Mortgage notes payable   | \$ 3,178,223         | \$ 3,379,289         |
| Notes, net   | 4,419,433            | 3,442,784            |
| Lines of credit  | 460,000              | 769,000              |
| Accounts payable and accrued expenses  | 100,605              | 115,543              |
| Accrued interest payable   | 91,172               | 78,441               |
| Rents received in advance and other liabilities  | 307,651              | 305,536              |
| Security deposits  | 58,072               | 54,823               |
| Distributions payable  | 151,382              | 145,812              |
| <b>Total liabilities</b>   | <b>8,766,538</b>     | <b>8,291,228</b>     |
| <i>Commitments and contingencies</i>   |                      |                      |
| Minority Interests:  |                      |                      |
| Operating Partnership  | 372,961              | 345,034              |
| Preference Interests and Units   | 11,684               | 60,184               |
| Partially Owned Properties   | 26,814               | 16,965               |
| <b>Total Minority Interests</b>  | <b>411,459</b>       | <b>422,183</b>       |
| Shareholders' equity:  |                      |                      |
| Preferred Shares of beneficial interest, \$0.01 par value; 100,000,000 shares authorized; 2,762,950 shares issued and outstanding as of December 31, 2006 and 3,323,830 shares issued and outstanding as of December 31, 2005    | 386,574              | 504,096              |
| Common Shares of beneficial interest, \$0.01 par value; 1,000,000,000 shares authorized; 293,551,633 shares issued and outstanding as of December 31, 2006 and 289,536,344 shares issued and outstanding as of December 31, 2005 | 2,936                | 2,895                |
| Paid in capital  | 5,349,194            | 5,253,188            |
| Retained earnings (deficit)  | 159,528              | (350,367)            |

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|  |                      |                      |
|--|----------------------|----------------------|
| Accumulated other comprehensive loss             | (14,010)             | (14,472)             |
| <b>Total shareholders equity</b>                 | <b>5,884,222</b>     | <b>5,395,340</b>     |
| <b>Total liabilities and shareholders equity</b> | <b>\$ 15,062,219</b> | <b>\$ 14,108,751</b> |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands except per share data)

|  | Year Ended December 31, |              |              |
|--|-------------------------|--------------|--------------|
|  | 2006                    | 2005         | 2004         |
| <b>REVENUES</b>  |                         |              |              |
| Rental income  | \$ 1,981,335            | \$ 1,672,418 | \$ 1,483,184 |
| Fee and asset management   | 9,101                   | 10,240       | 10,743       |
| Total revenues   | 1,990,436               | 1,682,658    | 1,493,927    |
| <b>EXPENSES</b>  |                         |              |              |
| Property and maintenance   | 527,154                 | 451,245      | 392,295      |
| Real estate taxes and insurance  | 199,582                 | 191,679      | 175,605      |
| Property management  | 96,417                  | 87,103       | 76,898       |
| Fee and asset management   | 8,934                   | 8,555        | 7,572        |
| Depreciation   | 562,739                 | 439,594      | 380,673      |
| General and administrative   | 48,465                  | 70,405       | 47,128       |
| Impairment   | 34,002                  | 613          | 1,538        |
| Total expenses   | 1,477,293               | 1,249,194    | 1,081,709    |
| Operating income   | 513,143                 | 433,464      | 412,218      |
| Interest and other income  | 31,131                  | 68,399       | 8,765        |
| Interest:  |                         |              |              |
| Expense incurred, net  | (427,952)               | (362,347)    | (307,697)    |
| Amortization of deferred financing costs   | (8,302)                 | (6,503)      | (5,814)      |
| Income before allocation to Minority Interests, (loss) income from investments in unconsolidated entities, net gain on sales of unconsolidated entities and land parcels and discontinued operations | 108,020                 | 133,013      | 107,472      |
| Allocation to Minority Interests:  |                         |              |              |
| Operating Partnership, net   | (4,201)                 | (6,796)      | (2,624)      |
| Preference Interests and Units   | (2,002)                 | (7,606)      | (19,490)     |
| Partially Owned Properties   | (3,132)                 | 801          | 1,787        |
| Premium on redemption of Preference Interests  | (684)                   | (4,134)      | (1,117)      |
| (Loss) income from investments in unconsolidated entities  | (631)                   | 470          | (7,325)      |
| Net gain on sales of unconsolidated entities   | 370                     | 1,330        | 4,593        |
| Net gain on sales of land parcels  | 2,792                   | 30,245       | 5,482        |
| Income from continuing operations, net of minority interests   | 100,532                 | 147,323      | 88,778       |
| Discontinued operations, net of minority interests   | 972,312                 | 714,470      | 383,551      |
| Net income   | 1,072,844               | 861,793      | 472,329      |
| Preferred distributions  | (37,113)                | (49,642)     | (53,746)     |
| Premium on redemption of Preferred Shares  | (3,965)                 | (4,359)      |              |
| Net income available to Common Shares  | \$ 1,031,766            | \$ 807,792   | \$ 418,583   |
| <b>Earnings per share - basic:</b>   |                         |              |              |
| Income from continuing operations available to Common Shares   | \$ 0.21                 | \$ 0.33      | \$ 0.13      |
| Net income available to Common Shares  | \$ 3.56                 | \$ 2.83      | \$ 1.50      |
| Weighted average Common Shares outstanding   | 290,019                 | 285,760      | 279,744      |
| <b>Earnings per share - diluted:</b>   |                         |              |              |
| Income from continuing operations available to Common Shares   | \$ 0.20                 | \$ 0.32      | \$ 0.12      |

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|   |    |         |    |         |    |         |
|---|----|---------|----|---------|----|---------|
| Net income available to Common Shares               | \$ | 3.50    | \$ | 2.79    | \$ | 1.48    |
| Weighted average Common Shares outstanding          |    | 315,579 |    | 310,785 |    | 303,871 |
| Distributions declared per Common Share outstanding | \$ | 1.79    | \$ | 1.74    | \$ | 1.73    |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF OPERATIONS (Continued)

(Amounts in thousands except per share data)

|  | 2006         | Year Ended December 31,<br>2005 | 2004       |
|--|--------------|---------------------------------|------------|
| Comprehensive income:  |              |                                 |            |
| Net income   | \$ 1,072,844 | \$ 861,793                      | \$ 472,329 |
| Other comprehensive income (loss) derivative and other instruments:                |              |                                 |            |
| Unrealized holding (losses) gains arising during the year                          | (1,785)      | 4,357                           | (3,707)    |
| Equity in unrealized holding gains arising during the year unconsolidated entities |              |                                 | 3,667      |
| Losses reclassified into earnings from other comprehensive income                  | 2,247        | 2,541                           | 2,071      |
| Comprehensive income   | \$ 1,073,306 | \$ 868,691                      | \$ 474,360 |

See accompanying notes

## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

|  | Year Ended December 31, |             |            |
|--|-------------------------|-------------|------------|
|  | 2006                    | 2005        | 2004       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                         |             |            |
| Net income   | \$ 1,072,844            | \$ 861,793  | \$ 472,329 |
| <i>Adjustments to reconcile net income to net cash provided by operating activities:</i> |                         |             |            |
| <i>Allocation to Minority Interests:</i>   |                         |             |            |
| Operating Partnership  | 72,574                  | 58,514      | 31,228     |
| Preference Interests and Units   | 2,002                   | 7,606       | 19,490     |
| Partially Owned Properties   | 3,132                   | (801)       | (1,787)    |
| Premium on redemption of Preference Interests  | 684                     | 4,134       | 1,117      |
| Depreciation   | 592,637                 | 528,958     | 496,583    |
| Amortization of deferred financing costs   | 9,134                   | 7,166       | 7,276      |
| Amortization of discounts and premiums on debt   | (6,506)                 | (3,502)     | (784)      |
| Amortization of deferred settlements on derivative instruments                           | 841                     | 1,160       | 1,001      |
| Impairment   | 34,353                  | 613         | 1,538      |
| (Income) from technology investments   | (4,021)                 | (57,054)    |            |
| Loss (income) from investments in unconsolidated entities                                | 631                     | (470)       | 7,325      |
| Distributions from unconsolidated entities – return on capital                           | 171                     |             |            |
| Net (gain) on sales of unconsolidated entities   | (370)                   | (1,330)     | (4,593)    |
| Net (gain) on sales of land parcels  | (2,792)                 | (30,245)    | (5,482)    |
| Net (gain) on sales of discontinued operations   | (1,016,443)             | (697,655)   | (318,443)  |
| Loss on debt extinguishments   | 12,171                  | 10,977      | 113        |
| Unrealized loss on derivative instruments  | 7                       | 10          | 249        |
| Compensation paid with Company Common Shares   | 22,080                  | 35,905      | 16,826     |
| Other operating activities, net  | 555                     | (279)       | (1,432)    |
| <i>Changes in assets and liabilities:</i>  |                         |             |            |
| Decrease (increase) in rents receivable  | 406                     | 918         | (628)      |
| Decrease (increase) in deposits – restricted   | 2,225                   | 5,829       | (6,037)    |
| Decrease (increase) in other assets  | 569                     | (21,553)    | (20,633)   |
| (Decrease) in accounts payable and accrued expenses                                      | (10,797)                | (10,400)    | (8,214)    |
| Increase in accrued interest payable   | 17,192                  | 8,171       | 9,176      |
| (Decrease) increase in rents received in advance and other liabilities                   | (50,727)                | (15,203)    | 8,032      |
| Increase in security deposits  | 2,914                   | 5,269       | 2,811      |
| Net cash provided by operating activities  | 755,466                 | 698,531     | 707,061    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                         |             |            |
| Investment in real estate – acquisitions   | (1,718,105)             | (2,229,881) | (820,029)  |
| Investment in real estate – development/other  | (291,338)               | (164,202)   | (107,251)  |
| Improvements to real estate  | (255,180)               | (232,500)   | (212,171)  |
| Additions to non-real estate property  | (10,652)                | (17,610)    | (6,552)    |
| Interest capitalized for real estate under development                                   | (20,734)                | (13,701)    | (11,687)   |
| Interest capitalized for unconsolidated entities under development                       |                         |             | (2,282)    |
| Proceeds from disposition of real estate, net  | 2,318,247               | 1,978,087   | 937,690    |
| Proceeds from disposition of unconsolidated entities                                     | 373                     | 3,533       | 7,940      |
| Proceeds from technology investments   | 4,021                   | 82,054      |            |
| Investments in unconsolidated entities   | (1,072)                 | (1,480)     | (406,524)  |
| Distributions from unconsolidated entities – return of capital                           | 92                      | 3,194       | 26,553     |

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|  |           |       |        |
|--|-----------|-------|--------|
| (Increase) decrease in deposits on real estate acquisitions, net | (296,589) | (706) | 58,715 |
| Decrease in mortgage deposits                                    | 10,098    | 683   | 9,144  |

See accompanying notes

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Amounts in thousands)

|  | Year Ended December 31, |             |             |
|--|-------------------------|-------------|-------------|
|  | 2006                    | 2005        | 2004        |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                      |                         |             |             |
| <b>(continued):</b>  |                         |             |             |
| <i>Consolidation of previously Unconsolidated Properties:</i>    |                         |             |             |
| Via acquisition (net of cash acquired)                           | \$                      | \$ (62)     | \$ (49,183) |
| Via EITF 04-5/FIN 46 (cash consolidated)                         | 1,436                   |             | 3,628       |
| Acquisition of Minority Interests Partially Owned Properties     | (71)                    | (1,989)     | (72)        |
| Other investing activities, net                                  | 2                       | 2,379       | 16,802      |
| Net cash (used for) investing activities                         | (259,472)               | (592,201)   | (555,279)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                     |                         |             |             |
| Loan and bond acquisition costs                                  | (11,662)                | (12,816)    | (9,696)     |
| <i>Mortgage notes payable:</i>                                   |                         |             |             |
| Proceeds   | 267,045                 | 280,125     | 467,541     |
| Restricted cash  | (20,193)                |             |             |
| Lump sum payoffs   | (466,035)               | (442,786)   | (469,333)   |
| Scheduled principal repayments                                   | (26,967)                | (27,607)    | (25,607)    |
| Prepayment premiums/fees   | (12,171)                | (10,977)    | (450)       |
| <i>Notes, net:</i>   |                         |             |             |
| Proceeds   | 1,039,927               | 499,435     | 898,014     |
| Lump sum payoffs   | (60,000)                | (190,000)   | (531,390)   |
| Scheduled principal repayments                                   | (4,286)                 | (4,286)     | (4,286)     |
| <i>Lines of credit:</i>  |                         |             |             |
| Proceeds   | 6,417,500               | 6,291,300   | 1,742,000   |
| Repayments   | (6,726,500)             | (5,672,300) | (1,602,000) |
| Proceeds from (payments on) settlement of derivative instruments | 10,722                  | (7,823)     | (7,346)     |
| Proceeds from sale of Common Shares                              | 7,972                   | 8,285       | 6,853       |
| Proceeds from exercise of options                                | 69,726                  | 54,858      | 79,043      |
| Common Shares repurchased and retired                            | (83,230)                |             |             |
| Redemption of Preferred Shares                                   | (115,000)               | (125,000)   |             |
| Redemption of Preference Interests                               | (25,500)                | (146,000)   | (40,000)    |
| Premium on redemption of Preferred Shares                        | (27)                    | (43)        |             |
| Premium on redemption of Preference Interests                    | (10)                    | (322)       |             |
| Payment of offering costs  | (125)                   | (26)        | (24)        |
| Contributions Minority Interests Partially Owned Properties      | 9,582                   | 7,439       | 100         |
| <i>Distributions:</i>  |                         |             |             |
| Common Shares  | (514,055)               | (496,004)   | (484,540)   |
| Preferred Shares   | (39,344)                | (51,092)    | (54,350)    |
| Preference Interests and Units                                   | (2,054)                 | (7,778)     | (19,612)    |
| Minority Interests Operating Partnership                         | (36,202)                | (35,833)    | (36,446)    |
| Minority Interests Partially Owned Properties                    | (3,658)                 | (11,756)    | (26,327)    |
| Net cash (used for) financing activities                         | (324,545)               | (101,007)   | (117,856)   |
| Net increase in cash and cash equivalents Nts                    | 171,449                 | 5,323       | 33,926      |
| Cash and cash equivalents, beginning of year                     | 88,828                  | 83,505      | 49,579      |
| Cash and cash equivalents, end of year                           | \$ 260,277              | \$ 88,828   | \$ 83,505   |

See accompanying notes





## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Amounts in thousands)

|  | Year Ended December 31, |             |              |
|--|-------------------------|-------------|--------------|
|  | 2006                    | 2005        | 2004         |
| <b>SUPPLEMENTAL INFORMATION:</b>   |                         |             |              |
| Cash paid during the year for interest   | \$ 465,388              | \$ 397,886  | \$ 348,574   |
| Cash paid during the year for income, franchise and excise taxes                   | \$ 11,750               | \$ 11,605   | \$ 2,991     |
| <i>Real estate acquisitions/dispositions/other:</i>                                |                         |             |              |
| Mortgage loans assumed   | \$ 126,988              | \$ 443,478  | \$ 95,901    |
| Valuation of OP Units issued   | \$ 49,591               | \$ 33,662   | \$ 9,087     |
| Mortgage loans (assumed) by purchaser  | \$ (117,949)            | \$ (35,031) | \$ (29,470)  |
| <i>Consolidation of previously Unconsolidated Properties Via acquisition:</i>      |                         |             |              |
| Investment in real estate  | \$                      | \$ (5,608)  | \$ (960,331) |
| Mortgage loans assumed   | \$                      | \$ 2,839    | \$ 274,818   |
| Minority Interests Partially Owned Properties                                      | \$                      | \$ 59       | \$ 445       |
| Investments in unconsolidated entities   | \$                      | \$ 1,176    | \$ 608,681   |
| Net other liabilities recorded   | \$                      | \$ 1,472    | \$ 27,204    |
| <i>Consolidation of previously Unconsolidated Properties Via EITF 04-5/FIN 46:</i> |                         |             |              |
| Investment in real estate, net   | \$ (24,637)             | \$          | \$ (548,342) |
| Mortgage loans consolidated  | \$ 22,545               | \$          | \$ 294,722   |
| Minority Interests Partially Owned Properties                                      | \$                      | \$          | \$ 3,074     |
| Investments in unconsolidated entities   | \$ 2,602                | \$          | \$ 234,984   |
| Net other liabilities recorded   | \$ 926                  | \$          | \$ 19,190    |
| Refinancing of mortgage notes payable into notes, net                              | \$                      | \$          | \$ 130,000   |

See accompanying notes

## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(Amounts in thousands)

|   | Year Ended December 31, |              |              |
|---|-------------------------|--------------|--------------|
|   | 2006                    | 2005         | 2004         |
| <b>PREFERRED SHARES</b>   |                         |              |              |
| Balance, beginning of year  | \$ 504,096              | \$ 636,216   | \$ 670,913   |
| Redemption of 9 1/8% Series B Cumulative Redeemable                   |                         | (125,000)    |              |
| Redemption of 9 1/8% Series C Cumulative Redeemable                   | (115,000)               |              |              |
| Conversion of 7.00% Series E Cumulative Convertible                   | (2,357)                 | (7,065)      | (34,519)     |
| Conversion of 7.00% Series H Cumulative Convertible                   | (165)                   | (55)         | (178)        |
| Balance, end of year  | \$ 386,574              | \$ 504,096   | \$ 636,216   |
| <b>COMMON SHARES, \$0.01 PAR VALUE</b>                                |                         |              |              |
| Balance, beginning of year  | \$ 2,895                | \$ 2,851     | \$ 2,776     |
| Conversion of Preferred Shares into Common Shares                     | 1                       | 3            | 16           |
| Conversion of Preference Interests into Common Shares                 | 7                       |              |              |
| Conversion of OP Units into Common Shares                             | 17                      | 11           | 17           |
| Exercise of share options   | 27                      | 22           | 34           |
| Employee Share Purchase Plan (ESPP)                                   | 2                       | 3            | 3            |
| Share-based employee compensation expense:                            |                         |              |              |
| Restricted/performance shares   | 6                       | 5            | 5            |
| Common Shares repurchased and retired                                 | (19)                    |              |              |
| Balance, end of year  | \$ 2,936                | \$ 2,895     | \$ 2,851     |
| <b>PAID IN CAPITAL</b>  |                         |              |              |
| Balance, beginning of year  | \$ 5,253,188            | \$ 5,112,311 | \$ 4,956,712 |
| Common Share Issuance:  |                         |              |              |
| Conversion of Preferred Shares into Common Shares                     | 2,521                   | 7,117        | 34,681       |
| Conversion of Preference Interests into Common Shares                 | 22,993                  |              |              |
| Conversion of OP Units into Common Shares                             | 27,865                  | 24,185       | 36,903       |
| Exercise of share options   | 69,699                  | 54,836       | 79,009       |
| Employee Share Purchase Plan (ESPP)                                   | 7,970                   | 8,282        | 6,850        |
| Share-based employee compensation expense:                            |                         |              |              |
| Performance shares  | 1,795                   | 7,697        | 224          |
| Restricted shares   | 14,938                  | 20,032       | 8,789        |
| Share options   | 5,198                   | 6,562        | 2,982        |
| ESPP discount   | 1,578                   | 1,591        | 1,290        |
| Common Shares repurchased and retired                                 | (83,211)                |              |              |
| Offering costs  | (125)                   | (26)         | (24)         |
| Premium on redemption of Preferred Shares original issuance costs     | 3,938                   | 4,316        |              |
| Premium on redemption of Preference Interests original issuance costs | 674                     | 3,812        | 1,117        |
| Supplemental Executive Retirement Plan (SERP)                         | (9,947)                 | (4,177)      | (8,705)      |
| Adjustment for Minority Interests ownership in Operating Partnership  | 30,120                  | 6,650        | (7,517)      |
| Balance, end of year  | \$ 5,349,194            | \$ 5,253,188 | \$ 5,112,311 |

**See accompanying notes**

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## EQUITY RESIDENTIAL

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (Continued)

(Amounts in thousands)

|  | 2006 | Year Ended December 31,<br>2005 |              | 2004         |
|--|------|---------------------------------|--------------|--------------|
| <b>DEFERRED COMPENSATION</b>   |      |                                 |              |              |
| Balance, beginning of year   | \$   |                                 | \$ (18)      | \$ (3,554)   |
| Amortization to compensation expense:  |      |                                 |              |              |
| Performance shares   |      |                                 |              | 88           |
| Restricted shares  |      |                                 | 18           | 3,448        |
| Balance, end of year   | \$   |                                 | \$           | \$ (18)      |
| <b>RETAINED EARNINGS (DEFICIT)</b>   |      |                                 |              |              |
| Balance, beginning of year   | \$   | (350,367)                       | \$ (657,462) | \$ (588,005) |
| Net income   |      | 1,072,844                       | 861,793      | 472,329      |
| Common Share distributions   |      | (521,871)                       | (500,697)    | (488,040)    |
| Preferred Share distributions  |      | (37,113)                        | (49,642)     | (53,746)     |
| Premium on redemption of Preferred Shares cash charge                              |      | (27)                            | (43)         |              |
| Premium on redemption of Preferred Shares original issuance costs                  |      | (3,938)                         | (4,316)      |              |
| Balance, end of year   | \$   | 159,528                         | \$ (350,367) | \$ (657,462) |
| <b>ACCUMULATED OTHER COMPREHENSIVE LOSS</b>  |      |                                 |              |              |
| Balance, beginning of year   | \$   | (14,472)                        | \$ (21,370)  | \$ (23,401)  |
| Accumulated other comprehensive income (loss) derivative and other instruments:    |      |                                 |              |              |
| Unrealized holding (losses) gains arising during the year                          |      | (1,785)                         | 4,357        | (3,707)      |
| Equity in unrealized holding gains arising during the year unconsolidated entities |      |                                 |              | 3,667        |
| Losses reclassified into earnings from other comprehensive income                  |      | 2,247                           | 2,541        | 2,071        |
| Balance, end of year   | \$   | (14,010)                        | \$ (14,472)  | \$ (21,370)  |

## EQUITY RESIDENTIAL

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Business

Equity Residential ( EQR ), a Maryland real estate investment trust ( REIT ) formed in March 1993, is an S&P 500 company focused on the acquisition, development and management of high quality apartment properties in top United States growth markets. EQR has elected to be taxed as a REIT.

EQR is the general partner of, and as of December 31, 2006 owned an approximate 93.6% ownership interest in, ERP Operating Limited Partnership, an Illinois limited partnership (the Operating Partnership ). The Company is structured as an umbrella partnership REIT ( UPREIT ), under which all property ownership and business operations are conducted through the Operating Partnership and its subsidiaries. References to the Company include EQR, the Operating Partnership and those entities owned or controlled by the Operating Partnership and/or EQR.

As of December 31, 2006, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 617 properties in 25 states and the District of Columbia consisting of 165,716 units. The ownership breakdown includes (table does not include various uncompleted development properties):

|                                | Properties | Units   |
|--------------------------------|------------|---------|
| Wholly Owned Properties        | 546        | 146,442 |
| Partially Owned Properties:    |            |         |
| Consolidated                   | 25         | 4,873   |
| Unconsolidated                 | 45         | 10,846  |
| Military Housing (Fee Managed) | 1          | 3,555   |
|                                | 617        | 165,716 |

The Wholly Owned Properties are accounted for under the consolidation method of accounting. The Company beneficially owns 100% fee simple title to 545 of the 546 Wholly Owned Properties. The Company owns the building and improvements and leases the land underlying the improvements under a long-term ground lease that expires in 2026 for one property. This one property is consolidated and reflected as a real estate asset while the ground lease is accounted for as an operating lease in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 13, *Accounting for Leases*.

The Partially Owned Properties - Consolidated are controlled by the Company but have partners with minority interests and are accounted for under the consolidation method of accounting. The Partially Owned Properties - Unconsolidated are partially owned but not controlled by the Company and consist of investments in partnership interests and/or subordinated mortgages that are accounted for under the equity method of accounting. The Military Housing (Fee Managed) property consists of an investment in a limited liability company that, as a result of the terms of the operating agreement, is accounted for as a management contract right with all fees recognized as fee and asset management revenue.

## 2. Summary of Significant Accounting Policies

*Basis of Presentation*

Due to the Company's ability as general partner to control either through ownership or by contract the Operating Partnership and its subsidiaries, other than entities that own controlling interests in the

Partially Owned Properties - Unconsolidated and certain other entities in which the Company has investments, the Operating Partnership and each such subsidiary has been consolidated with the Company for financial reporting purposes. Effective March 31, 2004, the consolidated financial statements also include all variable interest entities for which the Company is the primary beneficiary.

The Company's mergers and acquisitions were accounted for as purchases in accordance with either Accounting Principles Board ( APB ) Opinion No. 16, *Business Combinations*, or SFAS No. 141, *Business Combinations*. SFAS No. 141 requires all business combinations initiated after June 30, 2001 be accounted for under the purchase method of accounting. The fair value of the consideration given by the Company in the mergers were used as the valuation basis for each of the combinations. The accompanying consolidated statements of operations and cash flows include the results of the properties purchased through the mergers and through acquisitions from their respective closing dates.

#### *Real Estate Assets and Depreciation of Investment in Real Estate*

The Company allocates the purchase price of properties to net tangible and identified intangible assets acquired based on their fair values in accordance with the provisions of SFAS No. 141. In making estimates of fair values for purposes of allocating purchase price, the Company utilizes a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property, our own analysis of recently acquired and existing comparable properties in our portfolio, and other market data. The Company also considers information obtained about each property as a result of its pre-acquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets acquired. The Company allocates the purchase price of acquired real estate to various components as follows:

**Land** Based on actual purchase price if acquired separately or market research/comparables if acquired with an operating property.

**Furniture, Fixtures and Equipment** Ranges between \$8,000 and \$13,000 per apartment unit acquired as an estimate of the fair value of the appliances & fixtures inside a unit. The per-unit amount applied depends on the type of apartment building acquired. Depreciation is calculated on the straight-line method over an estimated useful life of five years.

**In-Place Leases** The Company considers the value of acquired in-place leases that meet the definition outlined in SFAS No. 141, paragraph 37. The amortization period is the average remaining term of each respective in-place acquired lease.

**Other Intangible Assets** The Company considers whether it has acquired other intangible assets that meet the definition outlined in SFAS No. 141, paragraph 39, including any customer relationship intangibles. The amortization period is the estimated useful life of the acquired intangible asset.

**Building** Based on the fair value determined on an as-if vacant basis. Depreciation is calculated on the straight-line method over an estimated useful life of thirty years.

Replacements inside a unit such as appliances and carpeting are depreciated over a five-year estimated useful life. Expenditures for ordinary maintenance and repairs are expensed to operations as incurred and significant renovations and improvements that improve and/or extend the useful life of the asset are capitalized over their estimated useful life, generally five to ten years. Initial direct leasing costs are expensed as



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incurred as such expense approximates the deferral and amortization of initial direct leasing costs over the lease terms. Property sales or dispositions are recorded when title transfers to unrelated third parties, contingencies have been removed and sufficient cash consideration has been received by the Company. Upon disposition, the related costs and accumulated depreciation are removed from the respective accounts. Any gain or loss on sale is recognized in accordance with accounting principles generally accepted in the United States.

The Company classifies real estate assets as real estate held for disposition when it is certain a property will be disposed of in accordance with SFAS No. 144 (see further discussion below).

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The Company classifies properties under development and/or expansion and properties in the lease up phase (including land) as construction in progress until construction has been completed and all certificates of occupancy permits have been obtained.

### *Impairment of Long-Lived Assets, Including Goodwill*

In June 2001, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 142, *Goodwill and Other Intangible Assets*. SFAS No. 142 prohibits the amortization of goodwill and requires that goodwill be reviewed for impairment at least annually. In August 2001, the FASB issued SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. SFAS Nos. 142 and 144 were effective for fiscal years beginning after December 15, 2001. The Company adopted these standards effective January 1, 2002. See Notes 13 and 19 for further discussion.

The Company periodically evaluates its long-lived assets, including its investments in real estate and goodwill, for indicators of permanent impairment. The judgments regarding the existence of impairment indicators are based on factors such as operational performance, market conditions, expected holding period of each asset and legal and environmental concerns. Future events could occur which would cause the Company to conclude that impairment indicators exist and an impairment loss is warranted.

For long-lived assets to be held and used, the Company compares the expected future undiscounted cash flows for the long-lived asset against the carrying amount of that asset. If the sum of the estimated undiscounted cash flows is less than the carrying amount of the asset, the Company further analyzes each individual asset for other temporary or permanent indicators of impairment. An impairment loss would be recorded for the difference between the estimated fair value and the carrying amount of the asset if the Company deems this difference to be permanent.

For long-lived assets to be disposed of, an impairment loss is recognized when the estimated fair value of the asset, less the estimated cost to sell, is less than the carrying amount of the asset measured at the time that the Company has determined it will sell the asset. Long-lived assets held for disposition and the related liabilities are separately reported at the lower of their carrying amounts or their estimated fair values, less their costs to sell, and are not depreciated after reclassification to real estate held for disposition.

### *Cost Capitalization*

See the *Real Estate Assets and Depreciation of Investment in Real Estate* section for discussion of the policy with respect to capitalization vs. expensing of fixed asset/repair and maintenance costs. In addition, the Company capitalizes the payroll and associated costs of employees directly responsible for and who spend all of their time on the supervision of major capital and/or renovation projects. These costs are reflected on the balance sheet as an increase to depreciable property.

The Company follows the guidance in SFAS No. 67, *Accounting for Costs and Initial Rental Operations of Real Estate Projects*, for all development projects and uses its professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. The Company capitalizes interest, real estate taxes and insurance and payroll and associated costs for those individuals directly responsible for and who spend all of their time on development activities, with capitalization ceasing no later than 90 days following issuance of the certificate of occupancy. These costs are reflected on the balance sheet as construction in progress for each specific property. The Company expenses as incurred all payroll costs of on-site employees working directly at our properties, except as noted above on our

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development properties prior to certificate of occupancy issuance and on specific major renovation at selected properties when additional incremental employees are hired.

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*Cash and Cash Equivalents*

The Company considers all demand deposits, money market accounts and investments in certificates of deposit and repurchase agreements purchased with a maturity of three months or less, at the date of purchase, to be cash equivalents. The Company maintains its cash and cash equivalents at financial institutions. The combined account balances at one or more institutions typically exceed the Federal Depository Insurance Corporation ( FDIC ) insurance coverage, and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage. The Company believes that the risk is not significant, as the Company does not anticipate the financial institutions non-performance.

*Deferred Financing Costs*

Deferred financing costs include fees and costs incurred to obtain the Company's lines of credit and long-term financings. These costs are amortized over the terms of the related debt. Unamortized financing costs are written-off when debt is retired before the maturity date. The accumulated amortization of such deferred financing costs was \$24.5 million and \$18.3 million at December 31, 2006 and 2005, respectively.

*Fair Value of Financial Instruments, Including Derivative Instruments*

The valuation of financial instruments under SFAS No. 107, *Disclosures about Fair Value of Financial Instruments*, and SFAS No. 133 and its amendments (SFAS Nos. 137/138/149), *Accounting for Derivative Instruments and Hedging Activities*, requires the Company to make estimates and judgments that affect the fair value of the instruments. The Company, where possible, bases the fair values of its financial instruments, including its derivative instruments, on listed market prices and third party quotes. Where these are not available, the Company bases its estimates on current instruments with similar terms and maturities or on other factors relevant to the financial instruments.

In the normal course of business, the Company is exposed to the effect of interest rate changes. The Company limits these risks by following established risk management policies and procedures including the use of derivatives to hedge interest rate risk on debt instruments.

The Company has a policy of only entering into contracts with major financial institutions based upon their credit ratings and other factors. When viewed in conjunction with the underlying and offsetting exposure that the derivatives are designed to hedge, the Company has not sustained a material loss from those instruments nor does it anticipate any material adverse effect on its net income or financial position in the future from the use of derivatives.

On January 1, 2001, the Company adopted SFAS No. 133 and its amendments (SFAS Nos. 137/138/149), which requires an entity to recognize all derivatives as either assets or liabilities in the statement of financial position and to measure those instruments at fair value. Additionally, the fair value adjustments will affect either shareholders' equity or net income depending on whether the derivative instruments qualify as a hedge for accounting purposes and, if so, the nature of the hedging activity. When the terms of an underlying transaction are modified, or when the underlying transaction is terminated or completed, all changes in the fair value of the instrument are marked-to-market with changes in value included in net income each period until the instrument matures. Any derivative instrument used for risk management that does not meet the hedging criteria of SFAS No. 133 is marked-to-market each period. The Company does not use derivatives for trading or speculative purposes.

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The fair value of the Company's mortgage notes payable and unsecured notes were approximately \$3.2 billion and \$4.5 billion, respectively, at December 31, 2006. The fair values of the Company's financial instruments, other than mortgage notes payable, unsecured notes and derivative instruments, including cash and cash equivalents, lines of credit and other financial instruments, approximate their carrying or contract values. See Note 11 for further discussion of derivative instruments.

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*Revenue Recognition*

Rental income attributable to leases is recorded when due from residents and is recognized monthly as it is earned, which is not materially different than on a straight-line basis. Leases entered into between a resident and a property, for the rental of an apartment unit, are generally year-to-year, renewable upon consent of both parties on an annual or monthly basis. Fee and asset management revenue and interest income are recorded on an accrual basis.

*Share-Based Compensation*

The Company adopted SFAS No. 123(R), *Share-Based Payment*, as required effective January 1, 2006. SFAS No. 123(R) requires all companies to expense share-based compensation (such as share options), as well as making other revisions to SFAS No. 123. As the Company began expensing all share-based compensation effective January 1, 2003, the adoption of SFAS No. 123(R) did not have a material effect on its consolidated statements of operations or financial position.

The cost related to share-based employee compensation included in the determination of net income for the years ended December 31, 2006 and 2005 is equal to that which would have been recognized if the fair value based method had been applied to all awards since the original effective date of SFAS No. 123. The cost related to share-based employee compensation included in the determination of net income for the year ended December 31, 2004 is less than that which would have been recognized if the fair value based method had been applied to all awards since the original effective date of SFAS No. 123. The following table illustrates the effect on net income and earnings per share if the fair value based method had been applied to all outstanding and unvested awards for the year ended December 31, 2004 (amounts in thousands except per share amounts):

|  | <b>Year Ended<br/>December 31, 2004</b> |
|--|---|
| Net income available to Common Shares as reported  | \$ 418,583                              |
| Add: Share-based employee compensation expense included in reported net income:                            |   |
| Performance shares   | 312                                     |
| Restricted shares  | 12,242                                  |
| Share options  | 2,982                                   |
| ESPP discount  | 1,290                                   |
| Deduct: Share-based employee compensation expense determined under fair value based method for all awards: |   |
| Performance shares   | (312)                                   |
| Restricted shares  | (12,242)                                |
| Share options  | (5,385)                                 |
| ESPP discount  | (1,290)                                 |
| Net income available to Common Shares pro forma  | \$ 416,180                              |
| Earnings per share:  |   |
| Basic as reported  | \$ 1.50                                 |
| Basic pro forma  | \$ 1.49                                 |
| Diluted as reported  | \$ 1.48                                 |
| Diluted pro forma  | \$ 1.47                                 |

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The fair value of the option grants as computed under SFAS No. 123 would be recognized over the vesting period of the options. The fair value for the Company's share options was estimated at the time the share options were granted using the Black-Scholes option pricing model with the following weighted-average assumptions:

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|                            | 2006    | 2005    | 2004    |
|----------------------------|---------|---------|---------|
| Expected volatility        | 19.1%   | 18.2%   | 20.0%   |
| Expected life              | 6 years | 6 years | 5 years |
| Expected dividend yield    | 6.04%   | 6.37%   | 6.52%   |
| Risk-free interest rate    | 4.52%   | 3.81%   | 3.03%   |
| Option valuation per share | \$ 4.22 | \$ 2.64 | \$ 2.26 |

The valuation method and assumptions are the same as those the Company used in accounting for option expense in its consolidated financial statements. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. This model is only one method of valuing options and the Company's use of this model should not be interpreted as an endorsement of its accuracy. Because the Company's share options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its share options and the actual value of the options may be significantly different.

*Income Taxes*

Due to the structure of the Company as a REIT and the nature of the operations of its operating properties, no provision for federal income taxes has been made at the EQR level. Historically, the Company has generally only incurred certain state and local income, excise and franchise taxes. The Company has elected Taxable REIT Subsidiary ( TRS ) status for certain of its corporate subsidiaries, primarily those entities engaged in condominium conversion and sale activities and as a result, these entities incurred federal and state income taxes.

The Company provided for current income, franchise and excise taxes allocated as follows in the consolidated statements of operations for the years ended December 31, 2006, 2005 and 2004 (amounts in thousands):

|  | Year Ended December 31, |           |          |
|--|-------------------------|-----------|----------|
|  | 2006                    | 2005      | 2004     |
| General and administrative (1)                         | \$ 4,263                | \$ 3,949  | \$ 2,432 |
| Discontinued operations, net of minority interests (2) | 3,630                   | 9,604     | 917      |
| Provision for income, franchise and excise taxes       | \$ 7,893                | \$ 13,553 | \$ 3,349 |

(1) Primarily includes state and local income, excise and franchise taxes. In 2006, also includes \$2.9 million of federal income taxes related to a forfeited deposit on a terminated sale transaction and included in income from continuing operations. In 2005, also includes \$2.0 million of federal income taxes related to the sale of land parcels owned by a TRS and included in income from continuing operations.

(2) Primarily represents federal income taxes incurred on the gains on sales of condominium units owned by a TRS and included in discontinued operations. Also represents state and local income, excise and franchise taxes on operating properties sold and included in discontinued operations.



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The Company utilized approximately \$43.9 million of net operating losses ( NOL ) during the year ended December 31, 2005 and had no NOL carryforwards available as of January 1, 2007 or 2006.

During the years ended December 31, 2006, 2005 and 2004, the Company s tax treatment of dividends and distributions were as follows:

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|   | Year Ended December 31, |          |          |
|---|-------------------------|----------|----------|
|   | 2006                    | 2005     | 2004     |
| <b>Tax treatment of dividends and distributions:</b>              |                         |          |          |
| Ordinary dividends  | \$ 1.276                | \$ 0.902 | \$ 1.104 |
| Qualified dividends   | 0.090                   | 0.070    | 0.003    |
| Long-term capital gain  | 0.330                   | 0.669    | 0.432    |
| Unrecaptured section 1250 gain                                    | 0.094                   | 0.099    | 0.151    |
| Nontaxable distributions  |                         |          | 0.040    |
| Dividends and distributions declared per Common Share outstanding | \$ 1.790                | \$ 1.740 | \$ 1.730 |

The aggregate cost of land and depreciable property for federal income tax purposes as of December 31, 2006 and 2005 was approximately \$10.2 billion and \$9.4 billion, respectively.

### *Minority Interests*

**Operating Partnership:** Net income is allocated to minority interests based on their respective ownership percentage of the Operating Partnership. The ownership percentage is calculated by dividing the number of units of limited partnership interest ( OP Units ) held by the minority interests by the total OP Units held by the minority interests and EQR. Issuance of additional common shares of beneficial interest, \$0.01 par value per share (the Common Shares ), and OP Units changes the ownership interests of both the minority interests and EQR. Such transactions and the related proceeds are treated as capital transactions.

**Partially Owned Properties:** The Company reflects minority interests in partially owned properties on the balance sheet for the portion of properties consolidated by the Company that are not wholly owned by the Company. The earnings or losses from those properties attributable to the minority interests are reflected as minority interests in partially owned properties in the consolidated statements of operations.

### *Use of Estimates*

In preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

### *Reclassifications*

Certain reclassifications considered necessary for a fair presentation have been made to the prior period financial statements in order to conform to the current year presentation. These reclassifications have not changed the results of operations or shareholders' equity.

*Other*

The Company adopted FASB Interpretation ( FIN ) No. 46, *Consolidation of Variable Interest Entities*, as required, effective March 31, 2004. The adoption required the consolidation of all previously unconsolidated development projects. FIN No. 46 requires the Company to consolidate the assets, liabilities and results of operations of the activities of a variable interest entity, which for the Company includes only its development partnerships, if the Company is entitled to receive a majority of the entity's residual returns and/or is subject to a majority of the risk of loss from such entity's activities. Due to the March 31, 2004 effective date, the Company has only consolidated the results of operations beginning April 1, 2004. The adoption of FIN No. 46 did not have any effect on net income as the aggregate results of operations of these development properties were previously included in (loss) income from

investments in unconsolidated entities.

The Company adopted the disclosure provisions of SFAS No. 150 and FSP No. FAS 150-3, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity*, effective December 31, 2003. SFAS No. 150 and FSP No. FAS 150-3 require the Company to make certain disclosures regarding noncontrolling interests that are classified as equity in the financial statements of a subsidiary but would be classified as a liability in the parent's financial statements under SFAS No. 150 (e.g., minority interests in consolidated limited-life subsidiaries). The Company is presently the controlling partner in various consolidated partnerships consisting of 25 properties and 4,873 units and various uncompleted development properties having a minority interest book value of \$26.8 million at December 31, 2006. Some of these partnerships contain provisions that require the partnerships to be liquidated through the sale of its assets upon reaching a date specified in each respective partnership agreement. The Company, as controlling partner, has an obligation to cause the property owning partnerships to distribute proceeds of liquidation to the Minority Interests in these Partially Owned Properties only to the extent that the net proceeds received by the partnerships from the sale of its assets warrant a distribution based on the partnership agreements. As of December 31, 2006, the Company estimates the value of Minority Interest distributions would have been approximately \$106.7 million (Settlement Value) had the partnerships been liquidated. This Settlement Value is based on estimated third party consideration realized by the partnerships upon disposition of the Partially Owned Properties and is net of all other assets and liabilities, including yield maintenance on the mortgages encumbering the properties, that would have been due on December 31, 2006 had those mortgages been prepaid. Due to, among other things, the inherent uncertainty in the sale of real estate assets, the amount of any potential distribution to the Minority Interests in the Company's Partially Owned Properties is subject to change. To the extent that the partnerships' underlying assets are worth less than the underlying liabilities, the Company has no obligation to remit any consideration to the Minority Interests in Partially Owned Properties.

The Company adopted EITF Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* (Issue 04-5), effective January 1, 2006. Issue 04-5 provides guidance in determining whether a general partner controls a limited partnership. The Company consolidated its Leford syndicated portfolio consisting of 20 separate partnerships (10 properties) containing 1,272 units, all of which were sold October 5, 2006. The adoption did not have a material effect on the results of operations or financial position. See Note 4 for further discussion of the adoption of EITF Issue No. 04-5.

In March 2005, the FASB issued FIN No. 47, *Accounting for Conditional Asset Retirement Obligations*, an interpretation of SFAS No. 143, *Asset Retirement Obligations*. A conditional asset retirement obligation refers to a legal obligation to retire assets where the timing and/or method of settlement are conditioned on future events. FIN No. 47 requires an entity to recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. The Company adopted the provisions of FIN No. 47 for the year ended December 31, 2005. The adoption did not have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In July 2006, the FASB ratified the consensus in FIN No. 48, *Accounting for Uncertainty in Income Taxes*. FIN No. 48 creates a single model to address uncertainty in income tax positions and prescribes a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. It also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition and, clearly scopes income taxes out of SFAS No. 5, *Accounting for Contingencies*. The Company will adopt FIN No. 48 as required effective January 1, 2007. While still under review, based on analyses completed and knowledge of the Company's tax positions to date, adoption of FIN No. 48 is not expected to have a material effect on the consolidated results of operations or financial position.

3. **Shareholders Equity and Minority Interests**

*The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units for the years ended December 31, 2006, 2005 and 2004:*

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|   | 2006               | 2005               | 2004               |
|---|--------------------|--------------------|--------------------|
| Common Shares outstanding at January 1,           | 289,536,344        | 285,076,915        | 277,643,885        |
| <b>Common Shares Issued:</b>                      |                    |                    |                    |
| Conversion of Series E Preferred Shares           | 104,904            | 314,485            | 1,536,501          |
| Conversion of Series H Preferred Shares           | 9,554              | 3,182              | 10,268             |
| Conversion of Series H and I Preference Interests | 679,686            |                    |                    |
| Conversion of OP Units                            | 1,653,988          | 1,085,446          | 1,744,463          |
| Exercise of options                               | 2,647,776          | 2,248,744          | 3,350,759          |
| Employee Share Purchase Plan                      | 213,427            | 286,751            | 275,616            |
| Dividend Reinvestment DRIP Plan                   | 169                |                    |                    |
| Restricted share grants, net                      | 603,697            | 520,821            | 515,622            |
| <b>Common Shares Other:</b>                       |                    |                    |                    |
| Repurchased and retired                           | (1,897,912)        |                    |                    |
| Other   |                    |                    | (199)              |
| <b>Common Shares outstanding at December 31,</b>  | <b>293,551,633</b> | <b>289,536,344</b> | <b>285,076,915</b> |

|   | 2006               | 2005               | 2004               |
|---|--------------------|--------------------|--------------------|
| OP Units outstanding at January 1,                                  | 20,424,245         | 20,552,940         | 21,907,732         |
| <b>OP Units Issued:</b>   |                    |                    |                    |
| Acquisitions/consolidations   | 1,144,326          | 956,751            | 306,694            |
| Conversion of Series A Junior Preference Units                      |                    |                    | 82,977             |
| Conversion of OP Units to Common Shares                             | (1,653,988)        | (1,085,446)        | (1,744,463)        |
| <b>OP Units Outstanding at December 31,</b>                         | <b>19,914,583</b>  | <b>20,424,245</b>  | <b>20,552,940</b>  |
| <b>Total Common Shares and OP Units Outstanding at December 31,</b> | <b>313,466,216</b> | <b>309,960,589</b> | <b>305,629,855</b> |
| OP Units Ownership Interest in Operating Partnership                | 6.4%               | 6.6%               | 6.7%               |

| <b>OP Units Issued:</b>                        |           |                 |                 |                |
|--|-----------|-----------------|-----------------|----------------|
| Acquisitions/consolidations                    | per unit  | \$ 43.34        | \$ 35.18        | \$ 29.63       |
| Acquisitions/consolidations                    | valuation | \$ 49.6 million | \$ 33.7 million | \$ 9.1 million |
| Conversion of Series A Junior Preference Units | per unit  |                 |                 | \$ 24.50       |
| Conversion of Series A Junior Preference Units | valuation |                 |                 | \$ 2.0 million |

In February 1998, the Company filed and the SEC declared effective a Form S-3 Registration Statement to register \$1.0 billion of equity securities. In addition, the Company carried over \$272.4 million related to a prior registration statement. As of February 7, 2007, \$956.5 million in equity securities remained available for issuance under this registration statement.

**During the year ended December 31, 2006, the Company repurchased 1,897,912 of its Common Shares on the open market at an average price of \$43.85 per share. The Company paid approximately \$83.2 million for these shares, which were retired subsequent to the repurchase.**

The equity positions of various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units are collectively referred to as the **Minority Interests Operating Partnership**. Subject to certain restrictions, the **Minority Interests Operating Partnership** may exchange their OP Units for EQR Common Shares on a one-for-one basis.

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

**Net proceeds from the Company's Common Share and Preferred Share (see definition below) offerings are contributed by the Company to the Operating Partnership. In return for those contributions,**

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The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units



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EQR receives a number of OP Units in the Operating Partnership equal to the number of Common Shares it has issued in the equity offering (or in the case of a preferred equity offering, a number of preference units in the Operating Partnership equal in number and having the same terms as the Preferred Shares issued in the equity offering). As a result, the net offering proceeds from Common Shares and Preferred Shares are allocated between shareholders' equity and Minority Interests' Operating Partnership to account for the change in their respective percentage ownership of the underlying equity of the Operating Partnership.

The Company's declaration of trust authorizes the Company to issue up to 100,000,000 preferred shares of beneficial interest, \$0.01 par value per share (the Preferred Shares), with specific rights, preferences and other attributes as the Board of Trustees may determine, which may include preferences, powers and rights that are senior to the rights of holders of the Company's Common Shares.

The following table presents the Company's issued and outstanding Preferred Shares as of December 31, 2006 and 2005:

|   | Redemption Date (1) (2) | Conversion Rate (2) | Annual Dividend per Share (3) | Amounts in thousands |                   |
|---|-------------------------|---------------------|-------------------------------|----------------------|-------------------|
|   |                         |                     |                               | December 31, 2006    | December 31, 2005 |
| Preferred Shares of beneficial interest, \$0.01 par value; 100,000,000 shares authorized:   |                         |                     |                               |                      |                   |
| 9 1/8% Series C Cumulative Redeemable Preferred; liquidation value \$250 per share; 0 and 460,000 shares issued and outstanding at December 31, 2006 and December 31, 2005, respectively      | 9/9/06                  | N/A                 | (5) \$                        | \$                   | 115,000           |
| 8.60% Series D Cumulative Redeemable Preferred; liquidation value \$250 per share; 700,000 shares issued and outstanding at December 31, 2006 and December 31, 2005 (4)                       | 7/15/07                 | N/A                 | \$ 21.50                      | 175,000              | 175,000           |
| 7.00% Series E Cumulative Convertible Preferred; liquidation value \$25 per share; 434,816 and 529,096 shares issued and outstanding at December 31, 2006 and December 31, 2005, respectively | 11/1/98                 | 1.1128              | \$ 1.75                       | 10,871               | 13,228            |
| 7.00% Series H Cumulative Convertible Preferred; liquidation value \$25 per share; 28,134 and 34,734 shares issued and outstanding at December 31, 2006 and December 31, 2005, respectively   | 6/30/98                 | 1.4480              | \$ 1.75                       | 703                  | 868               |
| 8.29% Series K Cumulative Redeemable Preferred; liquidation value \$50 per share; 1,000,000 shares issued and outstanding at December 31, 2006 and December 31, 2005                          | 12/10/26                | N/A                 | \$ 4.145                      | 50,000               | 50,000            |
| 6.48% Series N Cumulative Redeemable Preferred; liquidation value \$250 per share; 600,000 shares issued and outstanding at December 31, 2006 and December 31, 2005                           | 6/19/08                 | N/A                 | \$ 16.20                      | 150,000              | 150,000           |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

(4)

|    |         |    |         |
|----|---------|----|---------|
| \$ | 386,574 | \$ | 504,096 |
|----|---------|----|---------|

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(1) On or after the redemption date, redeemable preferred shares (Series D, K and N) may be redeemed for cash at the option of the Company, in whole or in part, at a redemption price equal to the liquidation price per share, plus accrued and unpaid distributions, if any.

(2) On or after the redemption date, convertible preferred shares (Series E & H) may be redeemed under certain circumstances at the option of the Company for cash (in the case of Series E) or Common Shares (in the case of Series H), in whole or in part, at various redemption prices per share based upon the contractual conversion rate, plus accrued and unpaid distributions, if any.

(3) Dividends on all series of Preferred Shares are payable quarterly at various pay dates. Dividend rates listed for Series D and N are Preferred Share rates and the equivalent Depository Share annual dividends are \$2.15 and \$1.62 per share, respectively.

(4) Series D and N Preferred Shares each have a corresponding depository share that consists of ten times the number of shares and one-tenth the liquidation value and dividend per share.

(5) On August 9, 2006, the Company issued an irrevocable notice to redeem for cash on September 11, 2006 all 460,000 shares of its 9 1/8% Series C Preferred Shares. The Company recorded approximately \$4.0 million as a premium on redemption of Preferred Shares in the accompanying consolidated statements of operations.

During the year ended December 31, 2005, the Company redeemed for cash all 500,000 shares of its Series B Preferred Shares with a liquidation value of \$125.0 million. Additionally, the Company recorded the write-off of approximately \$4.3 million in original issuance costs as a premium on redemption of Preferred Shares in the accompanying consolidated statements of operations.

The following table presents the issued and outstanding Preference Interests as of December 31, 2006 and December 31, 2005:

|  | Redemption Date (1)(2) | Conversion Rate (2) | Annual Dividend per Unit (3) | Amounts in thousands |                   |
|--|------------------------|---------------------|------------------------------|----------------------|-------------------|
|  |                        |                     |                              | December 31, 2006    | December 31, 2005 |
| Preference Interests:  |                        |                     |                              |                      |                   |
| 7.875% Series G Cumulative Redeemable Preference Units; liquidation value \$50 per unit; 0 and 510,000 units issued and outstanding at December 31, 2006 and December 31, 2005, respectively             | 03/21/06               | N/A                 | (4) \$                       | \$                   | 25,500            |
| 7.625% Series H Cumulative Convertible Redeemable Preference Units; liquidation value \$50 per unit; 0 and 190,000 units issued and outstanding at December 31, 2006 and December 31, 2005, respectively | 03/23/06               | 1.5108              | (5)                          |                      | 9,500             |
| 7.625% Series I Cumulative Convertible Redeemable Preference Units; liquidation value \$50 per unit; 0 and 270,000 units issued and outstanding at December 31, 2006 and December 31, 2005, respectively | 06/22/06               | 1.4542              | (6)                          |                      | 13,500            |
| 7.625% Series J Cumulative Convertible Redeemable Preference Units; liquidation value \$50 per unit; 230,000 units issued and outstanding at December 31, 2006 and                                       | 12/14/06               | 1.4108              | \$                           | 3.8125               | 11,500            |
|  |                        |                     |                              | 11,500               | 11,500            |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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December 31, 2005

\$ 11,500 \$ 60,000

(1) On or after the fifth anniversary of the respective issuance (the Redemption Date ), all of the Preference Interests may be redeemed for cash at the option of the Company, in whole or in part, at any time or from time to time, at a redemption price equal to the liquidation preference of \$50.00 per unit plus the cumulative amount of accrued and unpaid distributions, if any.

(2) On or after the tenth anniversary of the respective issuance (the Conversion Date ), all of the Preference Interests are exchangeable at the option of the holder (in whole but not in part) on a one-for-one basis for a respective reserved series of EQR Preferred Shares. In addition, on or after the Conversion Date, the convertible Preference Interests may be converted under certain circumstances at the option of the holder (in whole but not in part) to Common Shares based upon the contractual conversion rate, plus accrued and unpaid distributions, if any. Prior to the Conversion Date, the convertible Preference Interests may be converted under certain circumstances at the option of the holder (in whole but not in part) to Common Shares based upon the contractual conversion rate, plus accrued and unpaid distributions, if any, if the issuer has called the series for redemption (the Accelerated Conversion Right ).

(3) Dividends on all series of Preference Interests are payable quarterly on March 25<sup>th</sup>, June 25<sup>th</sup>, September 25<sup>th</sup>, and December 25<sup>th</sup> of each year.

(4) On February 15, 2006, the Company issued an irrevocable notice to redeem for cash on March 21, 2006 all 510,000 units of its 7.875% Series G Preference Interests with a liquidation value of \$25.5 million. The company recorded approximately \$0.7 million as a premium on redemption of Preference Interests (Minority Interests) in the accompanying consolidated statements of operations.

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(5) On February 15, 2006, the Company issued an irrevocable notice to redeem for cash on March 23, 2006 all 190,000 units of its 7.625% Series H Preference Interests with a liquidation value of \$9.5 million. This notice triggered the holder's Accelerated Conversion Right, which they exercised. As a result, effective March 23, 2006, the 190,000 units were converted to 287,052 Common Shares.

(6) On May 16, 2006, the Company issued an irrevocable notice to redeem for cash on June 22, 2006 all 270,000 units of its 7.625% Series I Preference Interests with a liquidation value of \$13.5 million. This notice triggered the holder's Accelerated Conversion Right, which they exercised. As a result, effective June 22, 2006, the 270,000 units were converted to 392,634 Common Shares.

During the year ended December 31, 2005, the Company redeemed or repurchased for cash all of its Series B through F Preference Interests with a liquidation value of \$146.0 million. The Company recorded approximately \$4.1 million as premiums on redemption of Preference Interests (Minority Interests) in the accompanying consolidated statements of operations, which included \$3.8 million in original issuance costs and \$0.3 million in cash redemption charges.

During the year ended December 31, 2004, the Company redeemed for cash all 800,000 units of its 8.00% Series A Preference Interests with a liquidation value of \$40.0 million. The Company recorded approximately \$1.1 million as premiums on redemption of Preference Interests (Minority Interests) in the accompanying consolidated statements of operations.

The following table presents the Operating Partnership's issued and outstanding Junior Convertible Preference Units (the Junior Preference Units) as of December 31, 2006 and December 31, 2005:

|   | Redemption<br>Date (2) | Conversion<br>Rate (2) | Annual<br>Dividend<br>per Unit<br>(1) | Amounts in thousands |                      |
|---|------------------------|------------------------|---------------------------------------|----------------------|----------------------|
|   |                        |                        |                                       | December<br>31, 2006 | December<br>31, 2005 |
| Junior Preference Units:  |                        |                        |                                       |                      |                      |
| Series B Junior Convertible Preference Units;<br>liquidation value \$25 per unit; 7,367 units<br>issued and outstanding at December 31, 2006<br>and December 31, 2005 | 07/29/09               | 1.020408               | \$ 2.00                               | \$ 184               | \$ 184               |
|   |                        |                        |                                       | \$ 184               | \$ 184               |

(1) Dividends on the Junior Preference Units are payable quarterly at various pay dates.

(2) On or after the tenth anniversary of the issuance (the Redemption Date), the Series B Junior Preference Units may be converted into OP Units at the option of the Operating Partnership based on the contractual conversion rate. Prior to the Redemption Date, the holders may elect to convert the Series B Junior Preference Units to OP Units under

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

certain circumstances based on the contractual conversion rate. The contractual rate is based upon a ratio dependent upon the closing price of EQR's Common Shares.

4. Real Estate

The following table summarizes the carrying amounts for investment in real estate (at cost) as of December 31, 2006 and 2005 (*Amounts in thousands*):

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The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                                   | 2006          | 2005          |
|-----------------------------------|---------------|---------------|
| Land                              | \$ 3,217,672  | \$ 2,848,601  |
| Depreciable property:             |               |               |
| Buildings and improvements        | 12,563,807    | 12,583,020    |
| Furniture, fixtures and equipment | 812,552       | 753,616       |
| Projects under development:       |               |               |
| Land                              | 125,496       | 90,261        |
| Construction-in-progress          | 261,421       | 150,719       |
| Land held for development:        |               |               |
| Land                              | 214,704       | 148,234       |
| Construction-in-progress          | 39,523        | 15,919        |
| Investment in real estate         | 17,235,175    | 16,590,370    |
| Accumulated depreciation          | (3,022,480)   | (2,888,140)   |
| Investment in real estate, net    | \$ 14,212,695 | \$ 13,702,230 |

**During the year ended December 31, 2006, the Company acquired the entire equity interest in 35 properties containing 8,768 units and nine land parcels from unaffiliated parties for a total purchase price of \$1.9 billion. The Company also acquired the majority of its partners' interest in eighteen partially owned properties containing 1,643 units for \$56.6 million, partially funded through the issuance of 417,039 OP Units valued at \$18.6 million.**

The Company adopted EITF Issue No. 04-5, as required for existing limited partnership arrangements, effective January 1, 2006. The adoption required the consolidation of the Lexford syndicated portfolio consisting of 20 separate partnerships (10 properties) containing 1,272 units, all of which were sold October 5, 2006. The Company recorded \$24.6 million in investment in real estate and also:

Consolidated \$22.5 million in mortgage debt;

Reduced investments in unconsolidated entities by \$2.6 million;

Consolidated \$0.9 million of other liabilities net of other assets acquired; and

Consolidated \$1.4 million of cash.

**During the year ended December 31, 2005, the Company acquired the entire equity interest in forty-one properties containing 12,059 units, inclusive of one additional unit at one existing property, and seven land parcels from unaffiliated parties for a total purchase price of \$2.7 billion.**

During the year ended December 31, 2005, the Company also acquired a majority interest in the remaining equity interests it did not previously own in sixteen Partially Owned Properties, all of which remain partially owned. The acquisitions were funded using \$24.2 million in cash and through the issuance of 614,717 OP Units valued at \$20.8 million, with \$43.0 million recorded as additional building basis and \$2.0 million recorded as a reduction of Minority Interests Partially Owned Properties. The Company also acquired the majority of the remaining third party equity interests it did not previously own in three properties, consisting of 211 units. The properties were previously accounted for under the equity method of accounting and subsequent to each purchase were consolidated. The Company recorded \$5.6 million in investment in real estate and also:

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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Assumed \$2.8 million in mortgage debt;

Reduced investments in unconsolidated entities by \$1.2 million;

Assumed \$1.5 million of other liabilities net of other assets acquired; and

Paid cash of \$0.1 million (net of cash acquired).

During the year ended December 31, 2006, the Company disposed of the following to unaffiliated parties (sales price in thousands):

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The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units



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|                    | Properties | Units  | Sales Price  |
|--------------------|------------|--------|--------------|
| Rental Properties  | 335        | 39,608 | \$ 2,255,442 |
| Condominium Units  | 5          | 1,069  | 215,972      |
| Land Parcels (two) |            |        | 1,569        |
|                    | 340        | 40,677 | \$ 2,472,983 |

The Company recognized a net gain on sales of discontinued operations of approximately \$1.0 billion (amount is net of \$3.2 million of income taxes incurred on condominium sales – see additional discussion in Note 2), a net gain on sales of land parcels of approximately \$2.8 million and a net gain on sales of unconsolidated entities of \$0.4 million on the above sales.

On June 28, 2006, the Company announced that it agreed to sell its Lexford Housing Division for a cash purchase price of \$1.086 billion. The sale closed on October 5, 2006. The Lexford Housing Division results are classified as discontinued operations, net of minority interests, in the consolidated statements of operations for all periods presented. The Company recorded a gain on sale of approximately \$418.7 million on the sale of the Lexford Housing Division in the fourth quarter of 2006. In conjunction with the Lexford disposition, the Company paid off/extinguished \$196.3 million of mortgage notes payable secured by the properties and incurred approximately \$9.2 million in prepayment penalties upon extinguishment. The Company also recorded approximately \$4.5 million in one-time accrued retention benefits during the third quarter of 2006 related to the Lexford disposition. These costs are included in discontinued operations, net of minority interests, in the consolidated statements of operations. See Note 13 for additional information.

During the year ended December 31, 2005, the Company disposed of the following to unaffiliated parties (sales price in thousands):

|                     | Properties | Units  | Sales Price  |
|---------------------|------------|--------|--------------|
| Rental Properties   | 50         | 12,848 | \$ 1,351,636 |
| Condominium Units   | 6          | 2,241  | 593,305      |
| Land Parcels (five) |            |        | 108,280      |
|                     | 56         | 15,089 | \$ 2,053,221 |

The Company recognized a net gain on sales of discontinued operations of approximately \$697.7 million (amount is net of \$8.8 million of income taxes incurred on condominium sales – see additional discussion in Note 2), a net gain on sales of land parcels of approximately \$30.2 million and a net gain on the sales of unconsolidated entities of \$1.3 million on the above sales.

5. Commitments to Acquire/Dispose of Real Estate

As of February 7, 2007, in addition to the properties that were subsequently acquired as discussed in Note 21, the Company had entered into separate agreements to acquire the following (purchase price in thousands):

|                      | Properties/<br>Parcels | Units | Purchase<br>Price |
|----------------------|------------------------|-------|-------------------|
| Operating Properties | 5                      | 1,564 | \$ 410,850        |
| Land Parcels         | 4                      |       | 88,552            |
| Total                | 9                      | 1,564 | \$ 499,402        |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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As of February 7, 2007, in addition to the property that was subsequently disposed of as discussed in Note 21, the Company had entered into separate agreements to dispose of the following (sales price in thousands):

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The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                      | Properties/<br>Parcels | Units        | Sales<br>Price    |
|----------------------|------------------------|--------------|-------------------|
| Operating Properties | 13                     | 4,365        | \$ 319,130        |
| Land Parcels         | 1                      |              | 4,000             |
| <b>Total</b>         | <b>14</b>              | <b>4,365</b> | <b>\$ 323,130</b> |

The closings of these pending transactions are subject to certain conditions and restrictions, therefore, there can be no assurance that these transactions will be consummated or that the final terms will not differ in material respects from those summarized in the preceding paragraphs.

### 6. Investments in Partially Owned Entities

The Company has co-invested in various properties with unrelated third parties which are either consolidated or accounted for under the equity method of accounting (unconsolidated). The following table summarizes the Company's investments in partially owned entities as of December 31, 2006 (amounts in thousands except for project and unit amounts):

|                    | Consolidated  |                             |            | Unconsolidated |                                 |
|--------------------|---|-----------------------------|------------|----------------|---------------------------------|
|                    | Development Projects<br>Held for<br>and/or Under<br>Development | Completed and<br>Stabilized | Other      | Total          | Institutional<br>Joint Ventures |
| Total projects (1) |   | 4                           | 21         | 25             | 45                              |
| Total units (1)    |   | 977                         | 3,896      | 4,873          | 10,846                          |
| Debt Secured (2):  |   |                             |            |                |                                 |
| EQR Ownership (3)  | \$ 159,154  | \$ 61,000                   | \$ 287,022 | \$ 507,176     | \$ 121,200                      |
| Minority Ownership |   |                             | 13,321     | 13,321         | 363,600                         |
| Total (at 100%)    | \$ 159,154  | \$ 61,000                   | \$ 300,343 | \$ 520,497     | \$ 484,800                      |

(1) Project and unit counts exclude all uncompleted development projects until those projects are completed.

(2) All debt is non-recourse to the Company with the exception of \$28.3 million in mortgage bonds on one development project.

(3) Represents the Company's economic ownership interest.

### 7. Deposits - Restricted

The following table presents the restricted deposits as of December 31, 2006 and 2005 (amounts in thousands):

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                                       | December<br>31, 2006 | December<br>31, 2005 |
|---------------------------------------|----------------------|----------------------|
| Tax deferred (1031) exchange proceeds | \$ 299,392           | \$ 853               |
| Earnest money on pending acquisitions | 13,170               | 15,120               |
| Resident security, utility and other  | 79,263               | 61,120               |
| Totals                                | \$ 391,825           | \$ 77,093            |

**8. Mortgage Notes Payable**

As of December 31, 2006, the Company had outstanding mortgage debt of approximately \$3.2 billion.

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During the year ended December 31, 2006, the Company:

Repaid \$493.0 million of mortgage loans;

Assumed/consolidated \$149.5 million of mortgage debt on certain properties in connection with their acquisition and/or consolidation;

Obtained \$267.0 million of new mortgage loans on certain properties; and

Was released from \$117.9 million of mortgage debt assumed by the purchaser on disposed properties.

As of December 31, 2006, scheduled maturities for the Company's outstanding mortgage indebtedness were at various dates through September 1, 2045. At December 31, 2006, the interest rate range on the Company's mortgage debt was 3.32% to 12.465%. During the year ended December 31, 2006, the weighted average interest rate on the Company's mortgage debt was 5.82%.

The historical cost, net of accumulated depreciation, of encumbered properties was \$4.7 billion and \$4.8 billion at December 31, 2006 and 2005, respectively.

Aggregate payments of principal on mortgage notes payable for each of the next five years and thereafter are as follows (amounts in thousands):

| Year       | Total        |
|------------|--------------|
| 2007       | \$ 307,941   |
| 2008       | 420,583      |
| 2009       | 540,679      |
| 2010       | 279,688      |
| 2011       | 529,601      |
| Thereafter | 1,099,731    |
| Total      | \$ 3,178,223 |

As of December 31, 2005, the Company had outstanding mortgage indebtedness of approximately \$3.4 billion.

During the year ended December 31, 2005, the Company:

Repaid \$470.4 million of mortgage loans;

Assumed/consolidated \$446.3 million of mortgage debt on certain properties in connection with their acquisition and/or consolidation;

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

Obtained \$280.1 million of new mortgage loans on certain properties; and

Was released from \$35.0 million of mortgage debt assumed by the purchaser on disposed properties.

As of December 31, 2005, scheduled maturities for the Company's outstanding mortgage indebtedness were at various dates through February 1, 2041. At December 31, 2005, the interest rate range on the Company's mortgage debt was 3.35% to 12.465%. During the year ended December 31, 2005, the weighted average interest rate on the Company's mortgage debt was 5.63%.

**9. Notes**

The following tables summarize the Company's unsecured note balances and certain interest rate and maturity date information as of and for the years ended December 31, 2006 and 2005, respectively:

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| December 31, 2006<br>(Amounts are in thousands) | Net Principal<br>Balance | Interest Rate<br>Ranges | Weighted<br>Average<br>Interest Rate | Maturity<br>Date Ranges |
|---|--------------------------|-------------------------|--------------------------------------|-------------------------|
| Fixed Rate Public/Private Notes (1)             | \$ 4,158,043             | 3.85% - 7.625%          | 5.90%                                | 2007 - 2026             |
| Floating Rate Public Notes (1)                  | 150,000                  | (1)                     | 6.13%                                | 2009                    |
| Fixed Rate Tax-Exempt Bonds                     | 111,390                  | 4.75% - 5.20%           | 5.06%                                | 2028 - 2029             |
| Totals  | \$ 4,419,433             |                         |                                      |                         |

(1) \$150.0 million in fair value interest rate swaps converts 50% of the \$300.0 million 4.750% notes due June 15, 2009 to a floating interest rate.

| December 31, 2005<br>(Amounts are in thousands) | Net Principal<br>Balance | Interest Rate<br>Ranges | Weighted<br>Average<br>Interest Rate | Maturity<br>Date Ranges |
|---|--------------------------|-------------------------|--------------------------------------|-------------------------|
| Fixed Rate Public/Private Notes                 | \$ 3,331,394             | 4.75% - 7.625%          | 6.13%                                | 2006 - 2026             |
| Fixed Rate Tax-Exempt Bonds                     | 111,390                  | 4.75% - 5.20%           | 5.06%                                | 2028 - 2029             |
| Totals  | \$ 3,442,784             |                         |                                      |                         |

The Company's unsecured public debt contains certain financial and operating covenants including, among other things, maintenance of certain financial ratios. The Company was in compliance with its unsecured public debt covenants for both the years ended December 31, 2006 and 2005.

As of February 7, 2007, an unlimited amount of debt securities remains available for issuance by the Operating Partnership under a registration statement that became automatically effective upon filing with the SEC in June 2006 (under SEC regulations enacted in 2005, the registration statement automatically expires on June 29, 2009 and does not contain a maximum issuance amount).

During the year ended December 31, 2006, the Company:

Issued \$400.0 million of ten and one-half year 5.375% fixed-rate public notes, receiving net proceeds of \$395.5 million;

Issued \$650.0 million of twenty year 3.85% fixed rate public notes that are exchangeable into EQR Common Shares, receiving net proceeds of \$637.0 million (see further discussion below);

Repaid \$60.0 million of fixed-rate public notes at maturity; and

Repaid \$4.3 million of other unsecured notes.

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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On August 23, 2006, the Operating Partnership issued \$650.0 million of exchangeable senior notes that mature on August 15, 2026. The notes bear interest at a fixed rate of 3.85%. The notes are exchangeable into EQR Common Shares, at the option of the holders, under specific circumstances or on or after August 15, 2025, at an initial exchange rate of 16.3934 shares per \$1,000 principal amount of notes (equivalent to an initial exchange price of \$61.00 per share). The initial exchange rate is subject to adjustment in certain circumstances, including upon an increase in the Company's dividend rate. Upon an exchange of the notes, the Operating Partnership will settle any amounts up to the principal amount of the notes in cash and the remaining exchange value, if any, will be settled, at the Operating Partnership's option, in cash, EQR Common Shares or a combination of both.

On or after August 18, 2011, the Operating Partnership may redeem the notes at a redemption price equal to the principal amount of the notes plus any accrued and unpaid interest thereon. Upon notice of redemption by the Operating Partnership, the holders may elect to exercise their exchange rights. In addition, on August 18, 2011,



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August 15, 2016 and August 15, 2021 or following the occurrence of certain change in control transactions prior to August 18, 2011, note holders may require the Operating Partnership to repurchase the notes for an amount equal to the principal amount of the notes plus any accrued and unpaid interest thereon.

Note holders may also require an exchange of the notes should the closing sale price of Common Shares exceed 130% of the exchange price for a certain period of time or should the trading price on the notes be less than 98% of the product of the closing sales price of Common Shares multiplied by the applicable exchange rate for a certain period of time.

During the year ended December 31, 2005, the Company:

Issued \$500.0 million of ten and one-half year 5.125% fixed-rate public notes, receiving net proceeds of \$496.2 million;

Had \$300.0 million in fixed rate public notes remarketed as originally contemplated in a remarketing agreement entered into in connection with the original issuance of the notes, with the interest rate changing from 6.63% to 6.584% effective April 14, 2005 (notes still mature on April 13, 2015);

Repaid \$190.0 million of fixed rate public notes at maturity; and

Repaid \$4.3 million of other unsecured notes.

Aggregate payments of principal on unsecured notes payable for each of the next five years and thereafter are as follows (amounts in thousands):

| Year       | Total        |
|------------|--------------|
| 2007       | \$ 153,522   |
| 2008       | 129,251      |
| 2009       | 294,838      |
| 2010 (1)   | (365)        |
| 2011 (2)   | 942,994      |
| Thereafter | 2,899,193    |
| Total      | \$ 4,419,433 |

(1) Principal payments on unsecured notes includes amortization of any discounts or premiums related to the notes. Premiums and discounts are amortized over the life of the unsecured notes.

(2) Includes the \$650.0 million of 3.85% convertible unsecured debt with a final maturity of 2026.

### 10. Lines of Credit

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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The Operating Partnership has an unsecured revolving credit facility with potential borrowings of up to \$1.0 billion maturing on May 29, 2008, with the ability to increase available borrowings by an additional \$500.0 million under certain circumstances. Advances under the credit facility bear interest at variable rates based upon LIBOR at various interest periods plus a spread dependent upon the Operating Partnership's credit rating or based on bids received from the lending group. EQR has guaranteed the Operating Partnership's credit facility up to the maximum amount and for its full term.

On August 30, 2005, the Operating Partnership entered into a one-year \$600.0 million revolving credit facility maturing on August 29, 2006. This credit facility was repaid in full and terminated on January 20, 2006.

On July 6, 2006, the Operating Partnership entered into a one-year \$500.0 million revolving credit facility maturing on July 6, 2007. This facility was repaid in full and terminated on October 13, 2006. Advances under this facility bore interest at variable rates based on LIBOR at various interest periods plus a spread dependent upon the Operating Partnership's credit rating. EQR guaranteed this credit facility up to the maximum amount and for its full term.

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As of December 31, 2006 and 2005, \$460.0 million and \$769.0 million, respectively, was outstanding and \$69.3 million and \$50.2 million, respectively, was restricted (dedicated to support letters of credit and not available for borrowing) on the credit facilities. During the years ended December 31, 2006 and 2005, the weighted average interest rates were 5.40% and 3.80%, respectively.

### 11. Derivative Instruments

The following table summarizes the consolidated derivative instruments at December 31, 2006 (dollar amounts are in thousands):

|  | Fair Value<br>Hedges (1) | Forward Starting<br>Swaps (2) | Development Cash<br>Flow Hedges (3) |
|--|--------------------------|-------------------------------|-------------------------------------|
| Current Notional Balance               | \$ 370,000               | \$ 100,000                    | \$ 40,775                           |
| Lowest Possible Notional               | \$ 370,000               | \$ 100,000                    | \$ 13,925                           |
| Highest Possible Notional              | \$ 370,000               | \$ 100,000                    | \$ 46,296                           |
| Lowest Interest Rate                   | 3.245%                   | 5.596%                        | 4.530%                              |
| Highest Interest Rate                  | 3.787%                   | 5.596%                        | 4.530%                              |
| Earliest Maturity Date                 | 2009                     | 2017                          | 2007                                |
| Latest Maturity Date                   | 2009                     | 2017                          | 2007                                |
| Estimated Asset (Liability) Fair Value | \$ (13,130)              | \$ (3,122)                    | \$ 57                               |

(1) Fair Value Hedges Converts outstanding fixed rate debt to a floating interest rate.

(2) Forward Starting Swaps Designed to partially fix the interest rate in advance of a planned future debt issuance.

(3) Development Cash Flow Hedges Converts outstanding floating rate debt to a fixed interest rate.

On December 31, 2006, the net derivative instruments were reported at their fair value as other assets of approximately \$0.1 million and as other liabilities of approximately \$16.3 million. As of December 31, 2006, there were approximately \$14.6 million in deferred losses, net, included in accumulated other comprehensive loss. Based on the estimated fair values of the net derivative instruments at December 31, 2006, the Company may recognize an estimated \$2.4 million of accumulated other comprehensive loss as additional interest expense during the year ending December 31, 2007.

In January 2006, the Company received approximately \$10.7 million to terminate six forward starting swaps in conjunction with the issuance of \$400.0 million of ten and one-half year unsecured notes. The \$10.7 million has been deferred as a component of accumulated other comprehensive loss and will be recognized as a reduction of interest expense over the life of the unsecured notes.

### 12. Earnings Per Share

The following tables set forth the computation of net income per share basic and net income per share diluted (amounts in thousands except per share amounts):

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|  | Year Ended December 31, |            |            |
|--|-------------------------|------------|------------|
|  | 2006                    | 2005       | 2004       |
| <b>Numerator for net income per share basic:</b>   |                         |            |            |
| Income from continuing operations, net of minority interests                               | \$ 100,532              | \$ 147,323 | \$ 88,778  |
| Preferred distributions  | (37,113)                | (49,642)   | (53,746)   |
| Premium on redemption of Preferred Shares  | (3,965)                 | (4,359)    |            |
| Income from continuing operations available to Common Shares,<br>net of minority interests | 59,454                  | 93,322     | 35,032     |
| Discontinued operations, net of minority interests   | 972,312                 | 714,470    | 383,551    |
| Numerator for net income per share basic   | \$ 1,031,766            | \$ 807,792 | \$ 418,583 |

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|   | Year Ended December 31, |            |            |
|---|-------------------------|------------|------------|
|   | 2006                    | 2005       | 2004       |
| <b>Numerator for net income per share diluted:</b>                                      |                         |            |            |
| Income from continuing operations, net of minority interests                            | \$ 100,532              | \$ 147,323 | \$ 88,778  |
| Preferred distributions   | (37,113)                | (49,642)   | (53,746)   |
| Premium on redemption of Preferred Shares   | (3,965)                 | (4,359)    |            |
| Effect of dilutive securities:  |                         |            |            |
| Allocation to Minority Interests Operating Partnership, net                             | 4,201                   | 6,796      | 2,624      |
| Income from continuing operations available to Common Shares                            | 63,655                  | 100,118    | 37,656     |
| Discontinued operations   | 1,040,685               | 766,188    | 412,155    |
| Numerator for net income per share diluted  | \$ 1,104,340            | \$ 866,306 | \$ 449,811 |
| <b>Denominator for net income per share basic and diluted:</b>                          |                         |            |            |
| Denominator for net income per share basic  | 290,019                 | 285,760    | 279,744    |
| Effect of dilutive securities:  |                         |            |            |
| OP Units  | 20,433                  | 20,819     | 20,939     |
| Share options/restricted shares   | 5,127                   | 4,206      | 3,188      |
| Denominator for net income per share diluted  | 315,579                 | 310,785    | 303,871    |
| Net income per share basic  | \$ 3.56                 | \$ 2.83    | \$ 1.50    |
| Net income per share diluted  | \$ 3.50                 | \$ 2.79    | \$ 1.48    |
| <b>Net income per share basic:</b>  |                         |            |            |
| Income from continuing operations available to Common Shares, net of minority interests | \$ 0.205                | \$ 0.327   | \$ 0.125   |
| Discontinued operations, net of minority interests                                      | 3.353                   | 2.500      | 1.371      |
| Net income per share basic  | \$ 3.558                | \$ 2.827   | \$ 1.496   |
| <b>Net income per share diluted:</b>  |                         |            |            |
| Income from continuing operations available to Common Shares                            | \$ 0.202                | \$ 0.322   | \$ 0.124   |
| Discontinued operations   | 3.298                   | 2.466      | 1.356      |
| Net income per share diluted  | \$ 3.500                | \$ 2.788   | \$ 1.480   |

Convertible preferred shares/units that could be converted into 1,163,908, 1,772,048 and 3,215,472 weighted average Common Shares for the years ended December 31, 2006, 2005 and 2004, respectively, were outstanding but were not included in the computation of diluted earnings per share because the effects would be anti-dilutive. In addition, the effect of the Common Shares that could ultimately be issued upon the conversion/exchange of the Operating Partnership's \$650.0 million exchangeable senior notes were not included in the computation of diluted earnings per share because the effects would be anti-dilutive.

For additional disclosures regarding the employee share options and restricted shares, see Notes 2 and 14.

### 13. Discontinued Operations

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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The Company has presented separately as discontinued operations in all periods the results of operations for all consolidated assets disposed of on or after January 1, 2002 (the date of adoption of SFAS No. 144), all operations related to condominium conversion properties effective upon their respective transfer into a TRS and all properties held for sale.

The components of discontinued operations are outlined below and include the results of operations for the respective periods that the Company owned such assets during each of the years ended December 31, 2006, 2005, and 2004 (amounts in thousands).

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The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|   | Year Ended December 31, |            |            |
|---|-------------------------|------------|------------|
|   | 2006                    | 2005       | 2004       |
| <b>REVENUES</b>   |                         |            |            |
| Rental income   | \$ 173,907              | \$ 365,492 | \$ 458,431 |
| Fee and asset management  |                         | 908        | 1,053      |
| Total revenues  | 173,907                 | 366,400    | 459,484    |
| <b>EXPENSES (1)</b>   |                         |            |            |
| Property and maintenance  | 65,871                  | 120,104    | 148,452    |
| Real estate taxes and insurance                                     | 20,028                  | 46,069     | 53,852     |
| Property management   | 8,695                   | 10,409     | 9,706      |
| Depreciation  | 29,898                  | 89,364     | 115,910    |
| General and administrative  | 579                     | 1,142      | 974        |
| Impairment  | 351                     |            |            |
| Total expenses  | 125,422                 | 267,088    | 328,894    |
| Discontinued operating income                                       | 48,485                  | 99,312     | 130,590    |
| Interest and other income   | 1,507                   | 1,411      | 376        |
| Interest (2):   |                         |            |            |
| Expense incurred, net   | (24,918)                | (31,527)   | (35,792)   |
| Amortization of deferred financing costs                            | (832)                   | (663)      | (1,462)    |
| Discontinued operations   | 24,242                  | 68,533     | 93,712     |
| Minority Interests Operating Partnership                            | (1,593)                 | (4,626)    | (6,504)    |
| Discontinued operations, net of minority interests                  | 22,649                  | 63,907     | 87,208     |
| Net gain on sales of discontinued operations                        | 1,016,443               | 697,655    | 318,443    |
| Minority Interests Operating Partnership                            | (66,780)                | (47,092)   | (22,100)   |
| Gain on sales of discontinued operations, net of minority interests | 949,663                 | 650,563    | 296,343    |
| Discontinued operations, net of minority interests                  | \$ 972,312              | \$ 714,470 | \$ 383,551 |

Note: Discontinued operations includes the Lexford Housing Division.

(1) Includes expenses paid in the current period for properties sold or held for sale in prior periods related to the Company's period of ownership.

(2) Includes only interest expense specific to secured mortgage notes payable for properties sold and/or held for sale.

For the properties sold during 2006 (excluding condominium conversion properties), the investment in real estate, net of accumulated depreciation, and the mortgage notes payable balances at December 31, 2005 were \$1.3 billion and \$348.4 million, respectively.

The net real estate basis of the Company's condominium conversion properties owned by the TRS and included in discontinued operations (excludes the Company's five halted conversions as they are now held for use), which were included in investment in real estate, net in the consolidated balance sheets, was \$95.4 million and \$121.3 million at December 31, 2006 and 2005, respectively.

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

**14. Share Incentive Plans**

On May 15, 2002, the shareholders of EQR approved the Company's 2002 Share Incentive Plan. The maximum aggregate number of awards that may be granted under this plan may not exceed 7.5% of the Company's outstanding Common Shares calculated on a fully diluted basis and determined annually on



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the first day of each calendar year. As of January 1, 2007, this amount equaled 23,574,211, of which 13,521,150 is available for future issuance. No awards may be granted under the 2002 Share Incentive Plan after February 20, 2012.

Pursuant to the 2002 Share Incentive Plan and the Fifth Amended and Restated 1993 Share Option and Share Award Plan (collectively the Share Incentive Plans), officers, trustees and key employees of the Company may be granted share options to acquire Common Shares (Options) including non-qualified share options (NQSOs), incentive share options (ISOs) and share appreciation rights (SARs), or may be granted restricted or non-restricted shares, subject to conditions and restrictions as described in the Share Incentive Plans. Finally, certain executive officers of the Company participate in the Company's performance based restricted share plan. Options, SARs, restricted shares and performance shares are sometimes collectively referred to herein as Awards.

The Options are generally granted at the fair market value of the Company's Common Shares at the date of grant, vest in three equal installments over a three year period, are exercisable upon vesting and expire ten years from the date of grant. The exercise price for all Options under the Share Incentive Plans is equal to the fair market value of the underlying Common Shares at the time the Option is granted. The Fifth Amended and Restated 1993 Share Option and Share Award Plan will terminate at such time as all outstanding Awards have expired or have been exercised/vested. The Board of Trustees may at any time amend or terminate the Share Incentive Plans, but termination will not affect Awards previously granted. Any Options which had vested prior to such a termination would remain exercisable by the holder.

*As to the restricted shares that have been awarded through December 31, 2006, these shares generally vest three years from the award date. During the three-year period of restriction, the Company's unvested restricted shareholders receive quarterly dividend payments on their shares at the same rate and on the same date as any other Common Share holder. In addition, the Company's unvested restricted shareholders have the same voting rights as any other Common Share holder. As a result, dividends paid on unvested restricted shares are included as a component of retained earnings (deficit) and have not been considered in reducing net income available to Common Shares in a manner similar to the Company's preferred share dividends for the earnings per share calculation. If employment is terminated prior to the lapsing of the restriction, the shares are generally canceled.*

*In addition, each year prior to 2007, selected executive officers of the Company received performance-based awards. Effective January 1, 2007, the Company has elected to discontinue the award of new performance-based award grants. The executive officers have the opportunity to earn in Common Shares an amount as little as 0% to as much as 225% of the target number of performance-based awards. The owners of performance-based awards have no right to vote, receive dividends or transfer the awards until Common Shares are issued in exchange for the awards. The number of Common Shares the executive officer actually receives on the third anniversary of the grant date will depend on the excess, if any, by which the Company's Average Annual Return (i.e., the average of the Common Share dividends declared during each year as a percentage of the Common Share price as of the first business day of the first performance year and the average percentage increase in funds from operations (FFO) for each calendar year on a per share basis over the prior year) for the three performance years exceeds the average of the 10-year Treasury Note interest rate as of the first business day in January of each performance year (the T-Note Rate).*

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|   |           |         |      |      |      |      |      |              |
|---|-----------|---------|------|------|------|------|------|--------------|
| If the Company's Average Annual Return exceeds the T-Note Rate by:  | Less than |         |      |      |      |      |      | Greater than |
|   | 0.99%     | 1-1.99% | 2%   | 3%   | 4%   | 5%   | 6%   | 7%           |
| Then the executive officer will receive Common Shares equal to the target number of awards times the following %: | 0%        | 50%     | 100% | 115% | 135% | 165% | 190% | 225%         |

If the Company's Average Annual Return exceeds the T-Note Rate by an amount which falls between any of the percentages in excess of the 2% threshold, the performance-based award will be determined by extrapolation between the two percentages. Fifty percent of the Common Shares to which an executive officer may be entitled under the performance share grants will vest, subject to the executive's continued employment with the Company, on the third anniversary of the award (which will be the date the Common Shares are issued); twenty-five percent will vest on the fourth anniversary and the remaining twenty-five percent will vest on the fifth anniversary. The Common Shares will also fully vest upon the executive's death, retirement at or after age 62, disability or upon a change in control of the Company.

The following tables summarize compensation information regarding the performance shares, restricted shares, share options and ESPP for the three years ended December 31, 2006, 2005 and 2004 (amounts in thousands):

|                    | Year Ended December 31, 2006 |                          |                     |                    |
|--------------------|------------------------------|--------------------------|---------------------|--------------------|
|                    | Compensation Expense         | Compensation Capitalized | Compensation Equity | Dividends Incurred |
| Performance shares | \$ 1,795                     | \$                       | \$ 1,795            | \$                 |
| Restricted shares  | 13,923                       | 1,021                    | 14,944              | 2,437              |
| Share options      | 4,868                        | 330                      | 5,198               |                    |
| ESPP discount      | 1,494                        | 84                       | 1,578               |                    |
| Total              | \$ 22,080                    | \$ 1,435                 | \$ 23,515           | \$ 2,437           |

|                    | Year Ended December 31, 2005 |                    | Year Ended December 31, 2004 |                    |
|--------------------|------------------------------|--------------------|------------------------------|--------------------|
|                    | Compensation Expense/Equity  | Dividends Incurred | Compensation Expense/Equity  | Dividends Incurred |
| Performance shares | \$ 7,697                     | \$                 | \$ 312                       | \$                 |
| Restricted shares  | 20,055                       | 2,743              | 12,242                       | 2,508              |
| Share options      | 6,562                        |                    | 2,982                        |                    |
| ESPP discount      | 1,591                        |                    | 1,290                        |                    |
| Total              | \$ 35,905                    | \$ 2,743           | \$ 16,826                    | \$ 2,508           |

Compensation expense is recognized for all Awards over the vesting period. The total compensation expense related to Awards not yet vested at December 31, 2006 is \$23.7 million, which is expected to be recognized over a weighted average term of 1.6 years.

See Note 2 for additional information regarding the Company's share-based compensation.

The table below summarizes the Award activity of the Share Incentive Plans and options assumed in connection with mergers (the Merger Options) for the three years ended December 31, 2006, 2005 and 2004:

The following tables present the changes in the Company's issued and outstanding Common Shares and ESPP Units

The following tables present the changes in the Company's issued and outstanding Common Shares and DP Units

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|   | Common Shares<br>Subject to<br>Options | Weighted Average<br>Exercise Price<br>Per Option | Restricted<br>Shares | Weighted<br>Average Fair<br>Value per<br>Restricted Share |
|---|--|--|----------------------|---|
| Balance at December 31, 2003            | 12,085,598                             | \$ 24.27   | 1,362,733            | \$ 22.75  |
| Awards granted (2002 plan)              | 2,254,570                              | \$ 29.33   | 572,688              | \$ 29.28  |
| Awards exercised/vested (1993 plan)     | (2,920,057)                            | \$ 23.75   | (457,127)            | \$ 20.05  |
| Awards exercised/vested (2002 plan)     | (423,866)                              | \$ 23.55   | (7,973)              | \$ 28.05  |
| Merger Options exercised                | (6,836)                                | \$ 20.14   |                      |   |
| Awards canceled (1993 plan)             | (90,436)                               | \$ 23.44   | (33,374)             | \$ 25.25  |
| Awards canceled (2002 plan)             | (79,751)                               | \$ 28.02   | (23,692)             | \$ 28.19  |
| Balance at December 31, 2004            | 10,819,222                             | \$ 25.48   | 1,413,255            | \$ 26.06  |
| Awards granted (2002 plan)              | 2,235,268                              | \$ 31.91   | 620,192              | \$ 31.89  |
| Awards exercised/vested (1993 plan)     | (1,630,321)                            | \$ 23.44   | (373,310)            | \$ 24.68  |
| Awards exercised/vested (2002 plan)     | (611,943)                              | \$ 26.31   | (190,938)            | \$ 29.36  |
| Merger Options exercised                | (6,480)                                | \$ 18.10   |                      |   |
| Awards canceled (1993 plan)             | (27,677)                               | \$ 24.53   | (12,363)             | \$ 23.64  |
| Awards canceled (2002 plan)             | (205,326)                              | \$ 30.32   | (87,008)             | \$ 29.55  |
| Balance at December 31, 2005            | 10,572,743                             | \$ 27.02   | 1,369,828            | \$ 28.42  |
| Awards granted (2002 plan)              | 1,671,122                              | \$ 42.32   | 684,998              | \$ 34.76  |
| Awards exercised/vested (1993 plan) (1) | (1,754,288)                            | \$ 25.24   | (151,104)            | \$ 23.55  |
| Awards exercised/vested (2002 plan) (1) | (890,326)                              | \$ 29.24   | (519,664)            | \$ 21.07  |
| Merger Options exercised (1)            | (3,162)                                | \$ 19.49   |                      |   |
| Awards canceled (1993 plan)             | (8,866)                                | \$ 22.46   | (275)                | \$ 23.55  |
| Awards canceled (2002 plan)             | (171,436)                              | \$ 35.28   | (81,026)             | \$ 34.74  |
| Balance at December 31, 2006            | 9,415,787                              | \$ 29.71   | 1,302,757            | \$ 34.85  |

(1) The aggregate intrinsic value of options exercised during the year ended December 31, 2006 was \$58.0 million.

The following table summarizes information regarding options outstanding at December 31, 2006:

| Range of Exercise Prices | Options Outstanding (1) |  |  | Options Exercisable (2) |  |  |
|--------------------------|-------------------------|--|--|-------------------------|--|--|
|                          | Options                 | Weighted<br>Average<br>Remaining<br>Contractual<br>Life in years | Weighted<br>Average<br>Exercise<br>Price | Options                 | Weighted<br>Average<br>Exercise<br>Price |  |
| \$9.00 to \$18.13        | 92                      | 0.01   | \$ 9.55                                  | 92                      | \$ 9.55                                  |  |
| \$18.14 to \$22.67       | 837,986                 | 2.52   | \$ 20.56                                 | 837,986                 | \$ 20.56                                 |  |
| \$22.68 to \$27.20       | 2,376,911               | 3.78   | \$ 24.63                                 | 2,376,911               | \$ 24.63                                 |  |
| \$27.21 to \$31.73       | 2,784,929               | 5.98   | \$ 28.30                                 | 2,264,236               | \$ 28.06                                 |  |
| \$31.74 to \$36.26       | 1,817,740               | 8.05   | \$ 31.77                                 | 773,233                 | \$ 31.77                                 |  |
| \$36.27 to \$40.80       | 329,167                 | 8.96   | \$ 39.74                                 | 302,967                 | \$ 39.90                                 |  |
| \$40.81 to \$45.33       | 1,268,962               | 9.03   | \$ 42.81                                 | 76,624                  | \$ 42.80                                 |  |
| \$9.00 to \$45.33        | 9,415,787               | 6.03   | \$ 29.71                                 | 6,632,049               | \$ 27.03                                 |  |

(1) The aggregate intrinsic value of options outstanding as of December 31, 2006 is \$198.1 million.

(2) The aggregate intrinsic value and weighted average remaining contractual life in years of options exercisable as of December 31, 2006 is \$156.8 million and 5.1 years, respectively.

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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As of December 31, 2005 and 2004, 6,864,922 Options (with a weighted average exercise price of \$25.60) and 6,851,442 Options (with a weighted average exercise price of \$24.47) were exercisable, respectively.

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The following tables present the changes in the Company's issued and outstanding Common Shares and DP Units.

## 15. Employee Plans

The Company established an Employee Share Purchase Plan (the ESPP) to provide employees and trustees the ability to annually acquire up to \$100,000 of Common Shares of the Company. In 2003, the Company's shareholders approved an increase in the aggregate number of Common Shares available under the ESPP to 7,000,000 (from 2,000,000). The Company has 4,270,759 Common Shares available for purchase under the ESPP at December 31, 2006. The Common Shares may be purchased quarterly at a price equal to 85% of the lesser of: (a) the closing price for a share on the last day of such quarter; and (b) the greater of: (i) the closing price for a share on the first day of such quarter, and (ii) the average closing price for a share for all the business days in the quarter. The following table summarizes information regarding the Common Shares issued under the ESPP:

|                       | Year Ended December 31,                                   |         |         |         |         |         |
|-----------------------|---|---------|---------|---------|---------|---------|
|                       | 2006  |         | 2005    |         | 2004    |         |
|                       | (Amounts in thousands except share and per share amounts) |         |         |         |         |         |
| Shares issued         | 213,427   |         | 286,751 |         | 275,616 |         |
| Issuance price ranges | \$35.43   | \$43.30 | \$27.89 | \$32.27 | \$23.35 | \$27.39 |
| Issuance proceeds     | \$7,972   |         | \$8,285 |         | \$6,853 |         |

The Company established a defined contribution plan (the 401(k) Plan) to provide retirement benefits for employees that meet minimum employment criteria. The Company matches dollar for dollar up to the first 3% of eligible compensation that a participant contributes to the 401(k) Plan (2% for 2004). Participants are vested in the Company's contributions over five years. The Company made contributions in the amount of \$3.5 million and \$1.7 million for the years ended December 31, 2005 and 2004, respectively, and expects to make contributions in the amount of approximately \$3.0 million for the year ended December 31, 2006.

The Company may also elect to make an annual discretionary profit-sharing contribution as a percentage of each individual employee's eligible compensation under the 401(k) Plan. The Company expects to make contributions in the amount of approximately \$3.4 million for the year ended December 31, 2006. The Company made contributions of approximately \$2.6 million for the year ended December 31, 2005 and did not make a contribution for the year ended December 31, 2004.

The Company established a supplemental executive retirement plan (the SERP) to provide certain officers and trustees an opportunity to defer a portion of their eligible compensation in order to save for retirement. The SERP is restricted to investments in Company Common Shares, certain marketable securities that have been specifically approved, and cash equivalents. The deferred compensation liability represented in the SERP and the securities issued to fund such deferred compensation liability are consolidated by the Company and carried on the Company's balance sheet, and the Company's Common Shares held in the SERP are accounted for as a reduction to paid in capital.

## 16. Distribution Reinvestment and Share Purchase Plan

On November 3, 1997, the Company filed with the SEC a Form S-3 Registration Statement to register 14,000,000 Common Shares pursuant to a Distribution Reinvestment and Share Purchase Plan (the DRIP Plan). The registration statement was declared effective on November 25, 1997. The Company has 11,571,277 Common Shares available for issuance under the DRIP Plan at December 31, 2006.

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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The DRIP Plan provides holders of record and beneficial owners of Common Shares and Preferred Shares with a simple and convenient method of investing cash distributions in additional Common Shares (which is referred to herein as the "Dividend Reinvestment" "DRIP Plan"). Common Shares may also be purchased on a monthly basis with optional cash payments made by participants in the DRIP Plan and interested new investors, not currently shareholders of the Company, at the market price of the Common

Shares less a discount ranging between 0% and 5%, as determined in accordance with the DRIP Plan (which is referred to herein as the Share Purchase DRIP Plan ). Common Shares purchased under the DRIP Plan may, at the option of the Company, be directly issued by the Company or purchased by the Company's transfer agent in the open market using participants' funds.

**17. Transactions with Related Parties**

The Company provided asset and property management services to certain related entities for properties not owned by the Company. Fees received for providing such services were approximately \$0.3 million, \$0.2 million and \$0.2 million for the years ended December 31, 2006, 2005 and 2004, respectively.

The Company leases its corporate headquarters from an entity controlled by EQR's Chairman of the Board of Trustees. The lease terminates on July 31, 2011. Amounts incurred for such office space for the years ended December 31, 2006, 2005 and 2004, respectively, were approximately \$2.8 million, \$2.1 million and \$1.9 million. The Company believes these amounts equal market rates for such space.

The Company had the following additional non-continuing related party transactions:

The Company reimbursed its Chief Operating Officer for the actual operating costs (excluding acquisition costs) of operating his personal aircraft for himself and other employees on Company business in 2005 and 2004. Amounts incurred were approximately \$0.4 million and \$0.3 million for the years ended December 31, 2005 and 2004, respectively.

The Company leased space in an office building in Augusta, Georgia indirectly owned by one of EQR's former trustees since May 2003 and directly owned by an entity affiliated with the same EQR trustee from 1998 to 2003 (individual was a trustee through May 2004). Approximately \$0.2 million was incurred for such office space for the year ended December 31, 2004.

**18. Commitments and Contingencies**

The Company, as an owner of real estate, is subject to various Federal, state and local environmental laws. Compliance by the Company with existing laws has not had a material adverse effect on the Company. However, the Company cannot predict the impact of new or changed laws or regulations on its current properties or on properties that it may acquire in the future.

The Company is party to a housing discrimination lawsuit brought by a non-profit civil rights organization in April 2006 in the U.S. District Court for the District of Maryland. The suit alleges that the Company designed and built approximately 300 of its properties in violation of the

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units



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accessibility requirements of the Fair Housing Act and Americans With Disabilities Act. The suit seeks actual and punitive damages, injunctive relief (including modification of non-compliant properties), costs and attorneys' fees. The Company believes it has a number of viable defenses, including that a majority of the named properties were completed before the operative dates of the statutes in question and/or were not designed or built by the Company. Accordingly, the Company is defending the suit vigorously. Due to the pendency of the Company's defenses and the uncertainty of many other critical factual and legal issues, it is not possible to determine or predict the outcome of the suit and as a result, no amounts have been accrued at December 31, 2006. While no assurances can be given, the Company does not believe that the suit, if adversely determined, would have a material adverse effect on the Company.

The Company does not believe there is any other litigation pending or threatened against it that, individually or in the aggregate, reasonably may be expected to have a material adverse effect on the Company.

During the years ended December 31, 2005 and 2004, the Company established a reserve and recorded a corresponding expense, net of insurance receivables, for estimated uninsured property damage at

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certain of its properties caused by various hurricanes in each respective year. During the year ended December 31, 2006, the Company received \$12.1 million in insurance proceeds and recorded an additional \$6.2 million of receivables in anticipation of proceeds expected. As of December 31, 2006, a receivable of \$5.1 million and a liability of \$3.2 million are included in other assets and rents received in advance and other liabilities, respectively, on the consolidated balance sheets.

**As of December 31, 2006, the Company has eleven projects totaling 3,448 units in various stages of development with estimated completion dates ranging through June 30, 2009. The primary development agreements currently in place have the following key terms:**

The first development partner has the right, at any time following completion of a project, to stipulate a value for such project and offer to sell its interest in the project to the Company based on such value. If the Company chooses not to purchase the interest, the Company must agree to a sale of the project to an unrelated third party at such value. The Company's partner must exercise this right as to all projects subject to the agreement within five years after the receipt of the final certificate of occupancy on the last developed property.

The second development partner has the right, at any time following completion of a project, to require the Company to purchase the partner's interest in that project at a mutually agreeable price. If the Company and the partner are unable to agree on a price, both parties will obtain appraisals. If the appraised values vary by more than 10%, both the Company and its partner will agree on a third appraiser to determine which original appraisal is closest to its determination of value. The Company may elect at that time not to purchase the property and instead, authorize its partner to sell the project at or above the agreed-upon value to an unrelated third party. Five years following the receipt of the final certificate of occupancy on the last developed property, the Company must purchase, at the agreed-upon price, any projects remaining unsold.

The third development partner has the exclusive right for six months following stabilization, as defined, to market a subject project for sale. Thereafter, either the Company or its development partner may market a subject project for sale. If the Company's development partner proposes the sale, the Company may elect to purchase the project at the price proposed by its partner or defer the sale until two independent appraisers appraise the project. If the two appraised values vary by more than 5%, a third appraiser will be chosen to determine the fair market value of the property. Once a value has been determined, the Company may elect to purchase the property or authorize its development partner to sell the project at the agreed-upon value.

**In addition, the Company has various deal-specific development agreements with partners, the overall terms of which are similar in nature to those described above.**

**The Company's guaranty of a credit enhancement agreement with respect to certain tax-exempt bonds issued to finance certain public improvements at a multifamily development project was terminated effective May 2, 2005 as the tax-exempt bonds were redeemed in full and the associated letter of credit was cancelled.**

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

**During the years ended December 31, 2006, 2005 and 2004, total operating lease payments incurred for office space, including a portion of real estate taxes, insurance, repairs and utilities, aggregated \$6.7 million, \$6.1 million and \$5.8 million, respectively.**

The Company has entered into a retirement benefits agreement with its Chairman of the Board of Trustees and deferred compensation agreements with its chief operating officer and two former chief executive officers. During the years ended December 31, 2006, 2005 and 2004, the Company recognized compensation expense of \$1.1 million, \$2.2 million and \$39,000, respectively, related to these agreements.

The following table summarizes the Company's contractual obligations for minimum rent payments

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under operating leases and deferred compensation for the next five years and thereafter as of December 31, 2006:

|                                     | Payments Due by Year (in thousands) |          |          |          |          |            |           | Total |
|-------------------------------------|-------------------------------------|----------|----------|----------|----------|------------|-----------|-------|
|                                     | 2007                                | 2008     | 2009     | 2010     | 2011     | Thereafter |           |       |
| <b>Operating Leases:</b>            |                                     |          |          |          |          |            |           |       |
| Minimum Rent Payments (a)           | \$ 5,443                            | \$ 5,302 | \$ 4,709 | \$ 4,119 | \$ 2,416 | \$ 2,963   | \$ 24,952 |       |
| <b>Other Long-Term Liabilities:</b> |                                     |          |          |          |          |            |           |       |
| Deferred Compensation (b)           | 813                                 | 813      | 1,450    | 1,450    | 2,049    | 14,736     | 21,311    |       |

(a) Minimum basic rent due for various office space the Company leases and fixed base rent due on a ground lease for one property.

(b) Estimated payments to the Company's Chairman, two former CEO's and its chief operating officer based on planned retirement dates.

### 19. Impairment

The Company recorded approximately \$30.0 million of asset impairment charges related to its write-down of the entire carrying value of the goodwill on its corporate housing business during the year ended December 31, 2006. Following the guidance in SFAS No. 142, this charge was the result of the continued poor operating performance of the corporate housing business and management's expectations for future performance. This charge is reflected on the consolidated statements of operations as impairment.

The Company also took an impairment charge of \$2.0 million related to the write-off of various deferred sales costs following the decision to halt the condominium conversion and sale process at five assets. The remaining \$2.0 million of impairment losses in 2006 along with the \$0.6 million and \$1.5 million of losses in 2005 and 2004, respectively, represent the write-off of various pursuit and out-of-pocket costs for terminated acquisition, disposition and development transactions.

### 20. Reportable Segments

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by senior management. Senior management decides how resources are allocated and assesses performance on a monthly basis.

The Company's primary business is owning, managing, and operating multifamily residential properties, which includes the generation of rental and other related income through the leasing of apartment units to residents. Senior management evaluates the performance of each of our apartment communities individually and geographically, and both on a same store and non-same store basis; however, each of our apartment communities generally has similar economic characteristics, residents, products and services. The Company's operating segments have been aggregated by geography in a manner identical to that which is provided to its chief operating decision maker.

The following tables present the changes in the Company's issued and outstanding Common Shares and DP Units

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The Company's fee and asset management, development (including FIN No. 46 partially owned properties), condominium conversion and corporate housing (Equity Corporate Housing or ECH) activities are immaterial and do not individually meet the threshold requirements of a reportable segment as provided for in SFAS No. 131 and as such, have been aggregated in the tables presented below.

All revenues are from external customers and there is no customer who contributed 10% or more of the Company's total revenues during the three years ended December 31, 2006, 2005, or 2004.

The primary financial measure for the Company's rental real estate properties is net operating income (NOI), which represents rental income less: 1) property and maintenance expense; 2) real estate taxes and insurance expense; and 3) property management expense (all as reflected in the accompanying statements of operations). The Company believes that NOI is helpful to investors as a supplemental measure of the operating performance of a real estate company because it is a direct measure of the actual operating results of the Company's apartment communities. Current year NOI is compared to prior year NOI and current year budgeted NOI as a measure of financial performance. The following table presents NOI for each segment from our rental real estate specific to continuing operations as well as total assets for the years ended December 31, 2006, and 2005, respectively (amounts in thousands):

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The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                                 | Year Ended December 31, 2006 |                     |                     |                     |           |                      |
|---------------------------------|------------------------------|---------------------|---------------------|---------------------|-----------|----------------------|
|                                 | Northeast                    | South               | West                | Other (3)           | Total     |                      |
| <b>Rental income:</b>           |                              |                     |                     |                     |           |                      |
| Same store (1)                  | \$ 424,292                   | \$ 611,636          | \$ 576,601          | \$                  | \$        | 1,612,529            |
| Non-same store/other (2) (3)    | 126,535                      | 79,383              | 76,524              | 86,364              |           | 368,806              |
| <b>Total rental income</b>      | <b>550,827</b>               | <b>691,019</b>      | <b>653,125</b>      | <b>86,364</b>       |           | <b>1,981,335</b>     |
| <b>Operating expenses:</b>      |                              |                     |                     |                     |           |                      |
| Same store (1)                  | 164,050                      | 259,789             | 204,371             |                     |           | 628,210              |
| Non-same store/other (2) (3)    | 49,781                       | 32,528              | 28,869              | 83,765              |           | 194,943              |
| <b>Total operating expenses</b> | <b>213,831</b>               | <b>292,317</b>      | <b>233,240</b>      | <b>83,765</b>       |           | <b>823,153</b>       |
| <b>NOI:</b>                     |                              |                     |                     |                     |           |                      |
| Same store (1)                  | 260,242                      | 351,847             | 372,230             |                     |           | 984,319              |
| Non-same store/other (2) (3)    | 76,754                       | 46,855              | 47,655              | 2,599               |           | 173,863              |
| <b>Total NOI</b>                | <b>\$ 336,996</b>            | <b>\$ 398,702</b>   | <b>\$ 419,885</b>   | <b>\$ 2,599</b>     | <b>\$</b> | <b>\$ 1,158,182</b>  |
| <b>Total assets</b>             | <b>\$ 4,465,461</b>          | <b>\$ 4,316,252</b> | <b>\$ 4,507,019</b> | <b>\$ 1,773,487</b> | <b>\$</b> | <b>\$ 15,062,219</b> |

(1) Same store includes properties owned for all of both 2006 and 2005 which represented 128,133 units.

(2) Non-same store includes properties acquired after January 1, 2005.

(3) Other includes ECH, development, condominium conversion overhead of \$5.9 million and other corporate operations. Also reflects \$15.8 million elimination of rental income recorded in Northeast, South and West operating segments related to ECH.

|                                 | Year Ended December 31, 2005 |                     |                     |                     |           |                      |
|---------------------------------|------------------------------|---------------------|---------------------|---------------------|-----------|----------------------|
|                                 | Northeast                    | South               | West                | Other (3)           | Total     |                      |
| <b>Rental income:</b>           |                              |                     |                     |                     |           |                      |
| Same store (1)                  | \$ 405,983                   | \$ 571,485          | \$ 546,390          | \$                  | \$        | 1,523,858            |
| Non-same store/other (2) (3)    | 32,478                       | 21,006              | 22,677              | 72,399              |           | 148,560              |
| <b>Total rental income</b>      | <b>438,461</b>               | <b>592,491</b>      | <b>569,067</b>      | <b>72,399</b>       |           | <b>1,672,418</b>     |
| <b>Operating expenses:</b>      |                              |                     |                     |                     |           |                      |
| Same store (1)                  | 157,065                      | 250,989             | 196,264             |                     |           | 604,318              |
| Non-same store/other (2) (3)    | 13,737                       | 7,784               | 8,868               | 95,320              |           | 125,709              |
| <b>Total operating expenses</b> | <b>170,802</b>               | <b>258,773</b>      | <b>205,132</b>      | <b>95,320</b>       |           | <b>730,027</b>       |
| <b>NOI:</b>                     |                              |                     |                     |                     |           |                      |
| Same store (1)                  | 248,918                      | 320,496             | 350,126             |                     |           | 919,540              |
| Non-same store/other (2) (3)    | 18,741                       | 13,222              | 13,809              | (22,921)            |           | 22,851               |
| <b>Total NOI</b>                | <b>\$ 267,659</b>            | <b>\$ 333,718</b>   | <b>\$ 363,935</b>   | <b>\$ (22,921)</b>  | <b>\$</b> | <b>\$ 942,391</b>    |
| <b>Total assets</b>             | <b>\$ 4,056,535</b>          | <b>\$ 3,829,466</b> | <b>\$ 3,977,377</b> | <b>\$ 2,245,373</b> | <b>\$</b> | <b>\$ 14,108,751</b> |

(1) Same store includes properties owned for all of both 2006 and 2005 which represented 128,133 units.

(2) Non-same store includes properties acquired after January 1, 2005.

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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(3) Other includes ECH, development, condominium conversion overhead of \$3.1 million and other corporate operations. Also reflects \$13.4 million elimination of rental income recorded in Northeast, South and West operating segments related to ECH and \$11.1 million of hurricane insurance losses.

Note: Markets included in the above geographic segments are as follows:

(a) Northeast New England (excl Boston), Boston, New York Metro, DC Northern Virginia, Suburban Maryland, Chicago, Milwaukee and Minneapolis/St. Paul.

(b) South Charlotte, Raleigh/Durham, Atlanta, Jacksonville, Orlando, Tampa/Ft. Myers, South Florida, Nashville, Tulsa, Austin, Houston, Dallas/Ft. Worth, Albuquerque and Phoenix.

(c) West Seattle/Tacoma, Portland, Central Valley, San Francisco Bay Area, Inland Empire, Los Angeles, Orange County, San Diego and Denver.

The following table presents a reconciliation of NOI from our rental real estate specific to continuing operations for the years ended December 31, 2006, 2005 and 2004, respectively:

|   | 2006         | Year Ended December 31,<br>2005<br>(Amounts in thousands) | 2004         |
|---|--------------|---|--------------|
| Rental income                           | \$ 1,981,335 | \$ 1,672,418  | \$ 1,483,184 |
| Property and maintenance expense        | (527,154)    | (451,245)   | (392,295)    |
| Real estate taxes and insurance expense | (199,582)    | (191,679)   | (175,605)    |
| Property management expense             | (96,417)     | (87,103)  | (76,898)     |
| Total operating expenses                | (823,153)    | (730,027)   | (644,798)    |
| Net operating income                    | \$ 1,158,182 | \$ 942,391  | \$ 838,386   |

### 21. Subsequent Events/Other

Subsequent to December 31, 2006 and through February 7, 2007, the Company:

Acquired \$536.5 million of apartment properties consisting of nine properties and 2,905 units;

Sold one residential property consisting of 280 units for \$14.4 million (excluding condominium units); and

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

Repaid \$115.3 million of mortgage loans.

During the years ended December 31, 2006 and 2005, the Company received proceeds from technology and other investments of \$4.0 million and \$82.1 million, respectively, from the following:

\$25.0 million in full redemption of 1,000,000 shares of Wellsford 8.25% Convertible Trust Preferred Securities during 2005;

\$3.7 million and \$57.1 million for its ownership interest in Rent.com in connection with the acquisition of Rent.com by eBay, Inc in 2006 and 2005, respectively. Both amounts were recorded as interest and other income in the accompanying consolidated statements of operations; and

\$0.3 million as a partial distribution for its ownership interest in Constellation Real Technologies, LLC in 2006. The amount was recorded as interest and other income.

During 2006, the Company recognized \$14.7 million of forfeited deposits for various terminated transactions, included in interest and other income.

During the fourth quarter of 2006, the Company established a reserve of \$6.2 million related to potential liabilities associated with certain asset sales. While no assurances can be given, the Company does not believe that the potential issue, if adversely determined or settled, will have a material adverse effect on the Company.

On March 28, 2005, the Company and Bruce W. Duncan, the Company's former Chief Executive Officer ( CEO ), entered into an Amended and Restated Employment Agreement (as further amended effective June 30, 2005, the Amendment ) to reflect changes required in view of Mr. Duncan's retirement as CEO and trustee effective December 31, 2005. The Amendment also amended Mr. Duncan's Deferred Compensation Agreement entered into in January 2003. The Company recorded approximately \$11.2 million of additional general and administrative expense during the year ended



December 31, 2005, primarily related to accelerated vesting of share options and restricted/performance shares.

Effective February 28, 2005, the Company and Edward Geraghty, the President of the Company's Eastern Division, entered into a Separation Agreement and General Release reflecting Mr. Geraghty's resignation effective February 28, 2005. The Company recorded approximately \$3.3 million of severance as additional general and administrative expense during the quarter ended March 31, 2005.

## 22. Quarterly Financial Data (Unaudited)

The following unaudited quarterly data has been prepared on the basis of a December 31 year-end. All amounts have also been restated in accordance with the discontinued operations provisions of SFAS No 144 and reflect dispositions and/or properties held for sale through December 31, 2006. Amounts are in thousands, except for per share amounts.

| 2006   | Fourth<br>Quarter<br>12/31 | Third<br>Quarter<br>9/30 | Second<br>Quarter<br>6/30 | First<br>Quarter<br>3/31 |
|--|----------------------------|--------------------------|---------------------------|--------------------------|
| Total revenues (1)   | \$ 517,880                 | \$ 511,464               | \$ 490,614                | \$ 470,478               |
| Operating income (1)   | 104,731                    | 139,726                  | 140,463                   | 128,223                  |
| Income from continuing operations, net of minority interests (1) | 11,961                     | 35,440                   | 34,016                    | 19,115                   |
| Discontinued operations, net of minority interests (1)           | 453,100                    | 34,371                   | 126,141                   | 358,700                  |
| Net income *   | 465,061                    | 69,811                   | 160,157                   | 377,815                  |
| Net income available to Common Shares                            | 457,606                    | 56,356                   | 150,084                   | 367,720                  |
| Earnings per share - basic:                                      |                            |                          |                           |                          |
| Net income available to Common Shares                            | \$ 1.57                    | \$ 0.19                  | \$ 0.52                   | \$ 1.27                  |
| Weighted average Common Shares outstanding                       | 291,669                    | 290,036                  | 289,460                   | 288,880                  |
| Earnings per share - diluted:                                    |                            |                          |                           |                          |
| Net income available to Common Shares                            | \$ 1.54                    | \$ 0.19                  | \$ 0.51                   | \$ 1.25                  |
| Weighted average Common Shares outstanding                       | 317,076                    | 315,886                  | 314,698                   | 314,049                  |

(1) The amounts presented for the first three quarters of 2006 are not equal to the same amounts previously reported in the respective Form 10-Q's filed with the SEC for each period as a result of changes in discontinued operations due to additional property sales which occurred throughout 2006. Below is a reconciliation to the amounts previously reported in the respective Form 10-Q's:

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| 2006  | Third<br>Quarter<br>9/30 | Second<br>Quarter<br>6/30 | First<br>Quarter<br>3/31 |
|---|--------------------------|---------------------------|--------------------------|
| Total revenues previously reported in Form 10-Q   | \$ 513,865               | \$ 491,939                | \$ 520,979               |
| Total revenues subsequently reclassified to discontinued operations   | (2,401)                  | (1,325)                   | (50,501)                 |
| Total revenues disclosed in Form 10-K   | \$ 511,464               | \$ 490,614                | \$ 470,478               |
| Operating income previously reported in Form 10-Q   | \$ 140,784               | \$ 140,321                | \$ 142,019               |
| Operating income subsequently reclassified to discontinued operations   | (1,058)                  | 142                       | (13,796)                 |
| Operating income disclosed in Form 10-K   | \$ 139,726               | \$ 140,463                | \$ 128,223               |
| Income from continuing operations, net of minority interests previously reported in Form 10-Q                         | \$ 36,426                | \$ 33,883                 | \$ 26,869                |
| Income from continuing operations, net of minority interests subsequently reclassified to discontinued operations     | (986)                    | 133                       | (7,754)                  |
| Income from continuing operations, net of minority interests disclosed in Form 10-K                                   | \$ 35,440                | \$ 34,016                 | \$ 19,115                |
| Discontinued operations, net of minority interests previously reported in Form 10-Q                                   | \$ 33,385                | \$ 126,274                | \$ 350,946               |
| Discontinued operations, net of minority interests from properties sold subsequent to the respective reporting period | 986                      | (133)                     | 7,754                    |
| Discontinued operations, net of minority interests disclosed in Form 10-K   | \$ 34,371                | \$ 126,141                | \$ 358,700               |

| 2005   | Fourth<br>Quarter<br>12/31 | Third<br>Quarter<br>9/30 | Second<br>Quarter<br>6/30 | First<br>Quarter<br>3/31 |
|--|----------------------------|--------------------------|---------------------------|--------------------------|
| Total revenues (2)   | \$ 449,541                 | \$ 426,771               | \$ 411,278                | \$ 395,068               |
| Operating income (2)   | 106,461                    | 108,196                  | 115,151                   | 103,656                  |
| Income from continuing operations, net of minority interests (2) | 30,554                     | 14,343                   | 23,678                    | 78,748                   |
| Discontinued operations, net of minority interests (2)           | 195,332                    | 253,181                  | 117,666                   | 148,291                  |
| Net income *   | 225,886                    | 267,524                  | 141,344                   | 227,039                  |
| Net income available to Common Shares                            | 215,205                    | 250,247                  | 128,326                   | 214,014                  |
| Earnings per share basic:  |                            |                          |                           |                          |
| Net income available to Common Shares                            | \$ 0.75                    | \$ 0.87                  | \$ 0.45                   | \$ 0.75                  |
| Weighted average Common Shares outstanding                       | 287,033                    | 286,182                  | 285,283                   | 284,511                  |
| Earnings per share diluted:                                      |                            |                          |                           |                          |
| Net income available to Common Shares                            | \$ 0.74                    | \$ 0.87                  | \$ 0.44                   | \$ 0.74                  |
| Weighted average Common Shares outstanding                       | 312,048                    | 286,182                  | 309,979                   | 308,576                  |

(2) The amounts presented for the four quarters of 2005 are not equal to the same amounts previously reported in the Form 8-K filed with the SEC on August 15, 2006 for each period as a result of changes in discontinued operations due to additional property sales which occurred throughout 2006. Below is a reconciliation to the amounts previously reported:

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| 2005  | Fourth<br>Quarter<br>12/31 | Third<br>Quarter<br>9/30 | Second<br>Quarter<br>6/30 | First<br>Quarter<br>3/31 |
|---|----------------------------|--------------------------|---------------------------|--------------------------|
| Total revenues previously reported in August 2006 Form 8-K  | \$ 452,858                 | \$ 430,758               | \$ 415,230                | \$ 399,054               |
| Total revenues subsequently reclassified to discontinued operations   | (3,317)                    | (3,987)                  | (3,952)                   | (3,986)                  |
| Total revenues disclosed in Form 10-K   | \$ 449,541                 | \$ 426,771               | \$ 411,278                | \$ 395,068               |
| Operating income previously reported in August 2006 Form 8-K  | \$ 107,051                 | \$ 109,077               | \$ 116,263                | \$ 104,818               |
| Operating income subsequently reclassified to discontinued operations   | (590)                      | (881)                    | (1,112)                   | (1,162)                  |
| Operating income disclosed in Form 10-K   | \$ 106,461                 | \$ 108,196               | \$ 115,151                | \$ 103,656               |
| Income from continuing operations, net of minority interests previously reported in August 2006 Form 8-K              | \$ 30,777                  | \$ 14,833                | \$ 24,379                 | \$ 79,502                |
| Income from continuing operations, net of minority interests subsequently reclassified to discontinued operations     | (223)                      | (490)                    | (701)                     | (754)                    |
| Income from continuing operations, net of minority interests disclosed in Form 10-K                                   | \$ 30,554                  | \$ 14,343                | \$ 23,678                 | \$ 78,748                |
| Discontinued operations, net of minority interests previously reported in August 2006 Form 8-K                        | \$ 195,109                 | \$ 252,691               | \$ 116,965                | \$ 147,537               |
| Discontinued operations, net of minority interests from properties sold subsequent to the respective reporting period | 223                        | 490                      | 701                       | 754                      |
| Discontinued operations, net of minority interests disclosed in Form 10-K   | \$ 195,332                 | \$ 253,181               | \$ 117,666                | \$ 148,291               |

\* The Company did not have any extraordinary items or cumulative effect of change in accounting principle during the years ended December 31, 2006 and 2005. Therefore, income before extraordinary items and cumulative effect of change in accounting principle is not shown as it was equal to the net income amounts disclosed above.

## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

## Overall Summary

December 31, 2006

|   | Properties<br>(I) | Units (I)      | Investment in Real<br>Estate, Gross | Accumulated<br>Depreciation | Investment in Real<br>Estate, Net | Encumbrances            |
|---|-------------------|----------------|-------------------------------------|-----------------------------|-----------------------------------|-------------------------|
| Wholly Owned Unencumbered                               | 438               | 97,902         | \$ 11,453,690,644                   | \$ (2,006,699,313)          | \$ 9,446,991,331                  | \$                      |
| Wholly Owned Encumbered                                 | 108               | 48,540         | 5,221,601,153                       | (936,392,757)               | 4,285,208,396                     | 1,923,428,819           |
| Portfolio/Entity Encumbrances<br>(1)                    |                   |                |                                     |                             |                                   | 893,451,149             |
| <b>Wholly Owned Properties</b>                          | <b>546</b>        | <b>146,442</b> | <b>16,675,291,797</b>               | <b>(2,943,092,070)</b>      | <b>13,732,199,727</b>             | <b>2,816,879,968</b>    |
| Partially Owned<br>Unencumbered                         | 2                 | 483            | 99,157,051                          | (7,660,504)                 | 91,496,547                        |                         |
| Partially Owned Encumbered                              | 23                | 4,390          | 460,726,265                         | (71,727,221)                | 388,999,044                       | 361,343,204             |
| <b>Partially Owned Properties</b>                       | <b>25</b>         | <b>4,873</b>   | <b>559,883,316</b>                  | <b>(79,387,725)</b>         | <b>480,495,591</b>                | <b>361,343,204</b>      |
| Total Unencumbered<br>Properties                        | 440               | 98,385         | 11,552,847,695                      | (2,014,359,817)             | 9,538,487,878                     |                         |
| Total Encumbered Properties                             | 131               | 52,930         | 5,682,327,418                       | (1,008,119,978)             | 4,674,207,440                     | 3,178,223,172           |
| <b>Total Consolidated<br/>Investment in Real Estate</b> | <b>571</b>        | <b>151,315</b> | <b>\$ 17,235,175,113</b>            | <b>\$ (3,022,479,795)</b>   | <b>\$ 14,212,695,318</b>          | <b>\$ 3,178,223,172</b> |

(I) See attached Encumbrances Reconciliation.

## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

## Encumbrances Reconciliation

December 31, 2006

| Portfolio/Entity Encumbrances                      | Number of Properties Encumbered By | See Properties With Note: | Amount                  |
|--|------------------------------------|---------------------------|-------------------------|
| EQR Arbors Financing LP                            | 1                                  | (K)                       | \$ 13,265,000           |
| EQR-Bond Partnership                               | 10                                 | (L)                       | 144,514,000             |
| GPT-Windsor, LLC                                   | 16*                                | (M)                       | 63,000,000              |
| EQR-Codelle, LP                                    | 10                                 | (N)                       | 114,553,427             |
| EQR-Conner, LP                                     | 14                                 | (O)                       | 198,301,191             |
| EQR-FANCAP 2000A LP                                | 11                                 | (P)                       | 148,333,000             |
| EQR-Fankey 2004 Ltd. Pship                         | 8                                  | (Q)                       | 211,484,531             |
| <b>Portfolio/Entity Encumbrances</b>               |                                    |                           | <b>893,451,149</b>      |
| <b>Individual Property Encumbrances</b>            |                                    |                           | <b>2,284,772,023</b>    |
| <b>Total Encumbrances per Financial Statements</b> |                                    |                           | <b>\$ 3,178,223,172</b> |

\* Collateral also includes \$2.7 million invested in U.S. Treasury Securities which is included in Deposits - Restricted in the accompanying consolidated balance sheets at December 31, 2006.

**ERP OPERATING LIMITED PARTNERSHIP**

**Schedule III - Real Estate and Accumulated Depreciation**

*(Amounts in thousands)*

The changes in total real estate for the years ended December 31, 2006, 2005 and 2004 are as follows:

|                              | 2006          |    | 2005        |    | 2004       |
|------------------------------|---------------|----|-------------|----|------------|
| Balance, beginning of year   | \$ 16,590,370 | \$ | 14,852,621  | \$ | 12,874,379 |
| Acquisitions and development | 2,252,039     |    | 2,906,414   |    | 2,563,612  |
| Improvements                 | 265,832       |    | 250,110     |    | 218,724    |
| Dispositions and other       | (1,873,066)   |    | (1,418,775) |    | (804,094)  |
| Balance, end of year         | \$ 17,235,175 | \$ | 16,590,370  | \$ | 14,852,621 |

The changes in accumulated depreciation for the years ended December 31, 2006, 2005, and 2004 are as follows:

|                            | 2006         |    | 2005      |    | 2004      |
|----------------------------|--------------|----|-----------|----|-----------|
| Balance, beginning of year | \$ 2,888,140 | \$ | 2,599,827 | \$ | 2,296,013 |
| Depreciation               | 592,637      |    | 528,152   |    | 496,422   |
| Dispositions and other     | (458,297)    |    | (239,839) |    | (192,608) |
| Balance, end of year       | \$ 3,022,480 | \$ | 2,888,140 | \$ | 2,599,827 |

EQUITY RESIDENTIAL

Schedule III - Real Estate and Accumulated Depreciation

December 31, 2006

| Description                           | Company           | Date of   | Construction | Units (I) | Initial Cost to |            | Cost Capitalized Subsequent Gross Amount to Carried |                             | Investment in          |  |
|---------------------------------------|-------------------|-----------|--------------|-----------|-----------------|------------|---|-----------------------------|------------------------|--|
|                                       |                   |           |              |           | Land            | Fixtures   | Acquisition (Improvements, net) (E)                 | at Close of Period 12/31/06 |                        | Accumulated Real Estate, Net at 12/31/06 |
| Apartment Name                        | Location          |           |              |           | Land            | Fixtures   | Land  | Fixtures (A)                | Total Depreciation (C) | Encumbrances                             |
| <b>EOR Wholly Owned Unencumbered:</b> |                   |           |              |           |                 |            |   |                             |                        |  |
| 107 Lawrence                          | Brooklyn, NY      | (F)       |              |           | 27,605,161      | \$ 210,067 | \$ 27,605,161                                       | \$ 210,067                  | \$ 27,815,228          | \$ 27,815,228                            |
| 2300 Elliott                          | Seattle, WA       | 1992      | 92           |           | 796,800         | 7,173,725  | 4,498,851   | 796,800                     | 11,672,576             | 12,469,376                               |
| 303 Third Street - Residential        | Cambridge, MA     | (F)       |              |           | 27,812,384      | 28,065,881 |   | 27,812,384                  | 28,065,881             | 55,878,265                               |
| 500 Elliott, LLC                      | Seattle, WA       | (G)       | 2001         | 8         | 966,158         | 1,625,708  | (298,337)   | 966,158                     | 1,327,370              | 2,293,528                                |
| 71 Broadway                           | New York, NY      | (G)       | 1997         | 238       | 22,611,600      | 77,491,686 | 324,536   | 22,611,600                  | 77,816,223             | 100,428,503                              |
| 77 Hudson                             | Jersey City, NJ   | (F)       |              |           | 28,170,659      | 15,650,251 |   | 28,170,659                  | 15,650,251             | 43,820,910                               |
| 420 East 80th Street                  | New York, NY      |           | 1961         | 155       | 39,277,000      | 22,976,681 | (678)   | 39,277,000                  | 22,976,003             | 62,253,000                               |
| 600 Washington                        | New York, NY      | (G)       | 2004         | 135       | 32,852,000      | 43,140,551 | 2,030   | 32,852,000                  | 43,142,581             | 75,994,581                               |
| Abington Glen                         | Abington, MA      |           | 1968         | 90        | 553,105         | 3,697,396  | 4,939,825   | 553,105                     | 5,637,221              | 6,190,323                                |
| Acacia Creek                          | Scottsdale, AZ    | 1988-1994 | 304          |           | 3,663,473       | 21,172,386 | 4,910,460   | 3,663,473                   | 23,082,847             | 26,746,312                               |
| Alborada                              | Fremont, CA       | 1999      | 442          |           | 24,310,000      | 59,214,129 | 5,539,697   | 24,310,000                  | 60,753,826             | 85,063,826                               |
| Alexander on Ponce                    | Atlanta, GA       | 2003      | 330          |           | 9,900,000       | 35,819,022 | 401,189   | 9,900,000                   | 36,220,211             | 46,120,211                               |
| Alexandria at Lake Buena Vista        | Orlando, FL       | 2000      | 336          |           | 11,760,000      | 40,542,177 | 1,045,771   | 11,760,000                  | 41,587,948             | 53,347,948                               |
| Arbors of Brentwood                   | Nashville, TN     | 1986      | 346          |           | 404,670         | 13,535,919 | 1,185,885   | 404,670                     | 17,721,804             | 18,126,474                               |
| Ashley Park at Brier Creek            | Raleigh, NC       | 2002      | 374          |           | 5,610,000       | 31,467,489 | 1,635,301   | 5,610,000                   | 33,102,790             | 38,719,282                               |
| Ashton, The                           | Corona Hills, CA  | 1986      | 492          |           | 2,594,264       | 33,042,398 | 3,935,511   | 2,594,264                   | 36,977,909             | 39,572,173                               |
| Aspen Crossing                        | Silver Spring, MD | 1979      | 192          |           | 2,880,000       | 8,551,372  | 586,168   | 2,880,000                   | 11,137,546             | 14,017,546                               |
| Audubon Village                       | Tampa, FL         | 1990      | 447          |           | 3,576,000       | 26,121,902 | 2,029,250   | 3,576,000                   | 28,151,159             | 31,727,159                               |
| Auvers Village                        | Orlando, FL       | 1991      | 480          |           | 3,840,000       | 29,322,243 | 2,602,927   | 3,840,000                   | 31,925,170             | 35,766,170                               |
| Avenue Royale                         | Jacksonville, FL  | 2001      | 200          |           | 5,000,000       | 17,785,388 | 391,054   | 5,000,000                   | 18,176,442             | 23,176,442                               |
| Azure Creek at Tatum Ranch            | Phoenix, AZ       | 2001      | 160          |           | 8,778,000       | 17,840,790 | 409,690   | 8,778,000                   | 18,250,480             | 27,028,480                               |
| Balcones Club                         | Austin, TX        | 1984      | 312          |           | 2,185,500       | 10,119,232 | 2,799,645   | 2,185,500                   | 12,918,877             | 15,104,377                               |
| Barrington Place                      | Oviedo, FL        | 1998      | 233          |           | 6,990,000       | 15,740,374 | 126,688   | 6,990,000                   | 15,867,062             | 22,857,062                               |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                                     |                   |           |     |            |            |            |            |            |            |         |            |
|-------------------------------------|-------------------|-----------|-----|------------|------------|------------|------------|------------|------------|---------|------------|
| Bay Ridge                           | San Pedro, CA     | 1987      | 60  | 2,401,300  | 2,176,963  | 583,314    | 2,401,300  | 2,760,277  | 5,161,573  | (3,383) | 4,108,194  |
| Bayside at the Islands              | Gilbert, AZ       | 1989      | 272 | 3,306,484  | 15,573,006 | 2,050,029  | 3,306,484  | 17,623,035 | 20,926,516 | (6,204) | 14,913,315 |
| Bell Road I & II                    | Nashville, TN     | (F)       |     | 3,100,000  | 1,120,214  |            | 3,100,000  | 1,120,214  | 4,220,214  |         | 4,220,214  |
| Bella Vista I & II                  | Los Angeles, CA   | 2003      | 315 | 16,883,410 | 61,671,977 | 529,479    | 16,883,410 | 62,201,456 | 79,086,519 | (6,808) | 72,365,058 |
| Bella Vista III                     | Los Angeles, CA   | (F)       |     | 14,799,344 | 44,882,173 |            | 14,799,344 | 44,882,173 | 59,681,518 |         | 59,681,518 |
| Bella Vista                         | Phoenix, AZ       | 1995      | 248 | 2,978,879  | 20,641,332 | 3,769,148  | 2,978,879  | 23,410,482 | 26,387,313 | (3,886) | 19,375,474 |
| Bellagio Apartment Homes            | Scottsdale, AZ    | 1995      | 202 | 2,626,000  | 16,025,041 | 552,328    | 2,626,000  | 16,577,369 | 19,203,369 | (4,663) | 17,512,906 |
| Belle Arts Condominium Homes, LLC   | Bellevue, WA      | 2000      | 128 | 5,678,370  | 24,655,908 | 46,857     | 5,678,370  | 24,702,764 | 30,381,134 |         | 30,381,134 |
| Bellevue Meadows                    | Bellevue, WA      | 1983      | 180 | 4,507,100  | 12,574,812 | 2,338,278  | 4,507,100  | 14,913,093 | 19,420,121 | (2,491) | 15,207,702 |
| Beneva Place                        | Sarasota, FL      | 1986      | 192 | 1,344,000  | 9,665,447  | 2,211,761  | 1,344,000  | 10,877,208 | 12,223,208 | (3,743) | 8,907,465  |
| Bermuda Cove                        | Jacksonville, FL  | 1989      | 350 | 1,503,000  | 19,561,896 | 6,594,399  | 1,503,000  | 23,156,295 | 24,656,295 | (1,37)  | 17,684,158 |
| Bishop Park                         | Winter Park, FL   | 1991      | 324 | 2,592,000  | 17,990,436 | 2,759,444  | 2,592,000  | 20,749,880 | 23,346,880 | (1,015) | 16,570,865 |
| Braewood, LLC                       | Bothell, WA       | 1999/2000 | 2   | 57,582     | 239,610    | 29,813     | 57,582     | 269,423    | 327,005    |         | 327,005    |
| Bramblewood                         | San Jose, CA      | 1986      | 108 | 5,190,700  | 9,659,184  | 653,840    | 5,190,700  | 10,313,025 | 15,503,725 | (3,360) | 12,323,364 |
| Brentwood                           | Vancouver, WA     | 1990      | 296 | 1,357,221  | 12,202,522 | 2,062,577  | 1,357,221  | 14,265,098 | 15,626,329 | (4,90)  | 9,328,830  |
| Breton Mill                         | Houston, TX       | 1986      | 392 | 212,820    | 8,547,263  | 3,990,798  | 212,820    | 10,538,061 | 10,756,841 | (1,611) | 5,509,270  |
| Bridford Lakes II                   | Greensboro, NC    | (F)       |     | 1,100,564  | 792,509    |            | 1,100,564  | 792,509    | 1,893,073  |         | 1,893,073  |
| Bridgeport                          | Raleigh, NC       | 1990      | 276 | 1,296,700  | 11,666,278 | 5,541,285  | 1,296,700  | 13,207,564 | 14,506,227 | (9,922) | 8,076,341  |
| Bridgewater at Wells Crossing       | Orange Park, FL   | 1986      | 288 | 2,160,000  | 13,347,549 | 2,221,537  | 2,160,000  | 14,569,086 | 16,720,086 | (1,899) | 12,687,186 |
| Broadway                            | Garland, TX       | 1983      | 288 | 1,443,700  | 7,790,982  | 1,100,689  | 1,443,700  | 9,891,678  | 11,336,372 | (2,784) | 7,612,594  |
| Brookside (CO)                      | Boulder, CO       | 1993      | 144 | 3,600,400  | 10,211,159 | 619,154    | 3,600,400  | 10,830,313 | 14,436,356 | (8,777) | 11,073,836 |
| Brookside II (MD)                   | Frederick, MD     | 1979      | 204 | 2,450,800  | 6,913,202  | 2,955,989  | 2,450,800  | 8,869,191  | 11,318,986 | (6,573) | 8,233,419  |
| Cambridge at Hickory Hollow         | Antioch, TN       | 1997      | 360 | 3,240,800  | 17,900,033 | 3,342,665  | 3,240,800  | 19,242,698 | 22,486,498 | (8,883) | 15,834,615 |
| Cambridge Estates                   | Norwich, CT       | 1977      | 92  | 590,185    | 3,945,265  | 404,392    | 590,185    | 4,349,657  | 4,930,346  | (9,975) | 3,892,867  |
| Camellero                           | Scottsdale, AZ    | 1979      | 348 | 1,924,900  | 17,324,593 | 3,779,600  | 1,924,900  | 22,104,193 | 24,029,099 | (9,088) | 13,580,005 |
| Canyon Crest                        | Santa Clarita, CA | 1993      | 158 | 2,370,000  | 10,141,878 | 7,606,610  | 2,370,000  | 11,748,489 | 14,118,489 | (2,190) | 10,786,298 |
| Canyon Ridge                        | San Diego, CA     | 1989      | 162 | 4,869,448  | 11,955,064 | 1,172,039  | 4,869,448  | 13,127,103 | 17,996,536 | (6,837) | 13,659,713 |
| Carlyle Mill                        | Alexandria, VA    | 2002      | 317 | 10,000,000 | 51,368,052 | 8,810,598  | 10,000,000 | 54,178,657 | 64,176,637 | (8,594) | 57,270,062 |
| Carmel Terrace                      | San Diego, CA     | 1988-89   | 384 | 2,288,300  | 20,596,285 | 5,595,116  | 2,288,300  | 26,191,397 | 28,470,687 | (4,342) | 18,445,355 |
| Casa Capricorn                      | San Diego, CA     | 1981      | 192 | 1,262,700  | 11,365,092 | 2,471,705  | 1,262,700  | 13,836,799 | 15,096,499 | (3,614) | 9,885,885  |
| Casa Ruiz                           | San Diego, CA     | 1976-1986 | 196 | 3,922,400  | 9,389,152  | 3,384,821  | 3,922,400  | 11,773,975 | 15,696,375 | (5,558) | 11,530,817 |
| Cascade at Landmark                 | Alexandria, VA    | 1990      | 277 | 3,603,400  | 19,657,554 | 4,143,091  | 3,603,400  | 22,800,644 | 26,408,044 | (4,168) | 18,259,876 |
| CenterPointe                        | Beaverton, OR     | 1996      | 264 | 3,421,535  | 15,708,852 | 2,223,580  | 3,421,535  | 17,932,433 | 21,353,908 | (7,448) | 17,446,520 |
| Centre Club                         | Ontario, CA       | 1994      | 312 | 5,616,000  | 23,485,891 | 1,510,601  | 5,616,000  | 24,996,492 | 30,615,492 | (5,598) | 24,742,894 |
| Centre Club II                      | Ontario, CA       | 2002      | 100 | 1,820,000  | 9,528,898  | 204,951    | 1,820,000  | 9,733,849  | 11,553,899 | (9,078) | 9,863,771  |
| Champion Oaks                       | Houston, TX       | 1984      | 252 | 931,900    | 8,389,394  | 4,843,161  | 931,900    | 10,232,555 | 11,164,455 | (6,988) | 6,447,467  |
| Chandler Court                      | Chandler, AZ      | 1987      | 312 | 1,353,100  | 12,175,173 | 3,052,915  | 1,353,100  | 15,228,087 | 16,586,187 | (2,817) | 9,888,370  |
| Chantecleer Lakes Condominium Homes | Naperville, IL    | 1986      | 98  | 2,198,362  | 5,409,097  | 1,576,810  | 2,198,362  | 6,985,907  | 9,184,235  | (5,502) | 7,348,767  |
| Chatelaine Park                     | Duluth, GA        | 1995      | 303 | 1,818,000  | 24,489,671 | 11,037,802 | 1,818,000  | 25,527,473 | 27,347,573 | (3,459) | 19,834,014 |
| Chelsea Square                      | Redmond, WA       | 1991      | 113 | 3,397,100  | 9,289,074  | 503,639    | 3,397,100  | 9,792,713  | 13,188,037 | (4,54)  | 10,152,360 |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units



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|                           |                       |           |      |            |            |           |            |            |            |          |            |
|---------------------------|-----------------------|-----------|------|------------|------------|-----------|------------|------------|------------|----------|------------|
| Chestnut Hills            | Puyallup, WA          | 1991      | 157  | 756,300    | 6,806,635  | 995,919   | 756,300    | 7,802,554  | 8,558,854  | (18,367) | 5,645,486  |
| Chinatown Gateway (Land)  | Los Angeles, CA       | (F)       |      | 13,191,831 | 3,991,333  |           | 13,191,831 | 3,991,333  | 17,183,164 |          | 17,183,164 |
| Cimarron Ridge            | Aurora, CO            | 1984      | 296  | 1,591,100  | 14,320,032 | 2,545,944 | 1,591,100  | 16,865,975 | 18,457,058 | (783)    | 11,858,292 |
| City View (GA)            | Atlanta, GA           | (G)       | 2003 | 6,440,800  | 19,992,518 | 632,851   | 6,440,800  | 20,625,369 | 27,061,708 | (955)    | 25,357,214 |
| Clarion                   | Decatur, GA           | 1990      | 217  | 1,504,300  | 13,537,919 | 1,508,419 | 1,504,300  | 15,046,339 | 16,550,639 | (128)    | 11,551,511 |
| Clarys Crossing           | Columbia, MD          | 1984      | 198  | 891,000    | 15,489,721 | 1,543,279 | 891,000    | 17,033,000 | 17,925,000 | (534)    | 12,714,465 |
| Club at the Green         | Beaverton, OR         | 1991      | 254  | 2,030,950  | 12,616,747 | 1,967,019 | 2,030,950  | 14,583,766 | 16,615,785 | (1038)   | 11,131,679 |
| Coach Lantern             | Scarborough, ME       | 1971/1981 | 90   | 452,900    | 4,405,723  | 794,424   | 452,900    | 5,200,147  | 5,651,056  | (626)    | 3,886,421  |
| Coachman Trails           | Plymouth, MN          | 1987      | 154  | 1,227,000  | 9,517,381  | 1,029,605 | 1,227,000  | 10,546,986 | 11,773,985 | (671)    | 8,316,315  |
| Coconut Palm Club         | Coconut Creek, GA     | 1992      | 300  | 3,001,700  | 17,678,928 | 2,476,372 | 3,001,700  | 19,155,300 | 22,157,000 | (308)    | 16,027,692 |
| Colinas Pointe            | Denver, CO            | 1986      | 272  | 1,587,400  | 14,285,902 | 2,463,344 | 1,587,400  | 15,749,246 | 17,336,606 | (917)    | 11,730,729 |
| Collier Ridge             | Atlanta, GA           | 1980      | 300  | 5,100,000  | 20,425,822 | 2,033,049 | 5,100,000  | 24,458,871 | 29,558,871 | (956)    | 22,138,915 |
| Colorado Pointe           | Denver, CO            | 2006      | 193  | 5,790,000  | 28,815,766 | 58,843    | 5,790,000  | 28,874,609 | 34,664,609 | (602)    | 33,948,007 |
| Copper Canyon             | Highlands Ranch, CO   | 1999      | 222  | 1,443,000  | 16,251,114 | 793,560   | 1,443,000  | 17,044,673 | 18,487,673 | (108)    | 13,784,575 |
| Copper Creek              | Tempe, AZ             | 1984      | 144  | 1,017,400  | 9,148,068  | 2,255,555 | 1,017,400  | 10,403,623 | 11,423,022 | (106)    | 7,648,926  |
| Copper Terrace            | Orlando, FL           | 1989      | 300  | 1,200,000  | 17,887,862 | 2,648,075 | 1,200,000  | 20,535,943 | 21,736,269 | (942)    | 15,466,001 |
| Cortona at Dana Park      | Mesa, AZ              | 1986      | 222  | 2,028,939  | 12,466,128 | 2,671,892 | 2,028,939  | 14,138,020 | 16,164,938 | (170)    | 11,268,789 |
| Country Brook             | Chandler, AZ          | 1986-1996 | 396  | 1,505,219  | 29,542,532 | 2,370,420 | 1,505,219  | 31,912,955 | 33,411,747 | (720)    | 23,070,454 |
| Country Gables            | Beaverton, OR         | 1991      | 288  | 1,580,500  | 14,215,442 | 2,819,737 | 1,580,500  | 17,035,181 | 18,616,610 | (1077)   | 12,105,603 |
| Cove at Boynton Beach I   | Boynton Beach, FL     | 1996      | 252  | 12,600,000 | 31,590,391 | 332,720   | 12,600,000 | 31,923,111 | 44,523,251 | (184)    | 42,271,927 |
| Cove at Boynton Beach II  | Boynton Beach, FL     | 1998      | 296  | 14,800,000 | 37,874,719 |           | 14,800,000 | 37,874,719 | 52,672,714 | (714)    | 50,028,005 |
| Cove at Fishers Landing   | Vancouver, WA         | 1993      | 253  | 2,277,000  | 15,656,887 | 700,518   | 2,277,000  | 16,357,405 | 18,634,488 | (452)    | 15,495,953 |
| Creekside Village         | Mountlake Terrace, WA | 1987      | 512  | 2,807,600  | 25,270,594 | 2,299,425 | 2,807,600  | 28,570,019 | 31,372,619 | (564)    | 18,560,055 |
| Creekwood                 | Charlotte, NC         | 1987-1990 | 384  | 1,861,700  | 16,740,562 | 2,145,322 | 1,861,700  | 18,885,890 | 20,747,309 | (1019)   | 14,078,571 |
| Crescent at Cherry Creek  | Denver, CO            | 1994      | 216  | 2,594,000  | 15,149,470 | 1,076,462 | 2,594,000  | 16,225,932 | 18,816,932 | (1098)   | 13,395,834 |
| Crosswinds                | St. Petersburg, FL    | 1986      | 208  | 1,561,200  | 5,756,822  | 2,552,636 | 1,561,200  | 7,309,457  | 8,872,650  | (1054)   | 6,020,603  |
| Crowtree Lakes            | Orlando, FL           | (F)       |      | 12,009,630 | 206,669    |           | 12,009,630 | 206,669    | 12,216,299 |          | 12,216,299 |
| Crystal Village           | Attleboro, MA         | 1974      | 91   | 1,369,000  | 4,989,022  | 1,177,092 | 1,369,000  | 7,166,120  | 8,536,150  | (884)    | 6,027,236  |
| Cypress Lake at Waterford | Orlando, FL           | 2001      | 316  | 7,000,000  | 27,654,816 | 773,349   | 7,000,000  | 28,428,165 | 35,428,165 | (623)    | 32,198,542 |

## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

December 31, 2006

| Description                              |                      | Date of   | Construction Units (I) | Initial Cost to |            | Cost Capitalized    |   | Gross Amount Carried at Close of Period 12/31/06 |                     |            | Accumulated Depreciation (J) |
|--|----------------------|-----------|------------------------|-----------------|------------|---------------------|---|--|---------------------|------------|------------------------------|
|  |                      |           |                        | Company         | Land       | Building & Fixtures | Subsequent to Acquisition (Improvements, net) (E) | Land   | Building & Fixtures | Land       |                              |
| Apartment Name                           | Location             |           |                        | Land            | Fixtures   | Land                | Fixtures  | Land   | Fixtures (A)        | Total (B)  | Deprecia                     |
| Dartmouth Woods                          | Lakewood, CO         | 1990      | 201                    | 1,609,800       | 10,832,754 |                     | 1,379,477   | 1,609,800  | 12,212,231          | 13,822,031 | (4)                          |
| Dean Estates                             | Taunton, MA          | 1984      | 58                     | 498,080         | 3,329,560  |                     | 475,797   | 498,080  | 3,805,357           | 4,303,437  | (1)                          |
| Deerwood (SD)                            | San Diego, CA        | 1990      | 316                    | 2,082,095       | 18,739,815 |                     | 5,532,754   | 2,082,095  | 24,272,569          | 26,354,664 | (12)                         |
| Defoor Village                           | Atlanta, GA          | 1997      | 156                    | 2,966,400       | 10,570,210 |                     | 1,785,266   | 2,966,400  | 12,355,477          | 15,321,877 | (3)                          |
| Desert Homes                             | Phoenix, AZ          | 1982      | 412                    | 1,481,050       | 13,390,249 |                     | 3,541,588   | 1,481,050  | 16,931,837          | 18,412,887 | (7)                          |
| Duraleigh Woods                          | Raleigh, NC          | 1987      | 362                    | 1,629,000       | 19,917,750 |                     | 3,061,396   | 1,629,000  | 22,979,145          | 24,608,145 | (7)                          |
| Eagle Canyon                             | Chino Hills, CA      | 1985      | 252                    | 1,808,900       | 16,426,168 |                     | 2,671,769   | 1,808,900  | 19,097,937          | 20,906,837 | (6)                          |
| Emerson Place                            | Boston, MA (G)       | 1962      | 444                    | 14,855,000      | 57,566,636 |                     | 12,924,634  | 14,855,000                                       | 70,491,269          | 85,346,269 | (24)                         |
| Emerson Place/CRP II                     | Boston, MA (F)       |           |                        |                 | 42,597,465 |                     |   |  | 42,597,465          | 42,597,465 |                              |
| Enclave at Winston Park                  | Coconut Creek, FL    | 1995      | 278                    | 5,560,000       | 19,939,324 |                     | 834,324   | 5,560,000  | 20,773,648          | 26,333,648 | (4)                          |
| Enclave, The Estates at Wellington Green | Tempe, AZ            | 1994      | 204                    | 1,500,192       | 19,281,399 |                     | 928,687   | 1,500,192  | 20,210,085          | 21,710,277 | (6)                          |
| Estates at Wellington Green              | Wellington, FL       | 2003      | 400                    | 20,000,000      | 64,790,850 |                     | 349,308   | 20,000,000                                       | 65,140,158          | 85,140,158 | (2)                          |
| Estates at Maitland Summit               | Orlando, FL          | 1998      | 272                    | 9,520,000       | 28,301,909 |                     | 6,246   | 9,520,000  | 28,308,155          | 37,828,155 | (4)                          |
| Estates at Phipps                        | Atlanta, GA          | 1996      | 234                    | 9,360,000       | 29,705,236 |                     | 1,651,994   | 9,360,000  | 31,357,230          | 40,717,230 | (2)                          |
| Estates at Tanglewood                    | Westminster, CO      | 2003      | 504                    | 7,560,000       | 51,256,538 |                     | 680,745   | 7,560,000  | 51,937,283          | 59,497,283 | (3)                          |
| Fairfield                                | Stamford, CT (G)     | 1996      | 263                    | 6,510,200       | 39,690,120 |                     | 3,844,536   | 6,510,200  | 43,534,656          | 50,044,856 | (12)                         |
| Fairland Gardens                         | Silver Spring, MD    | 1981      | 400                    | 6,000,000       | 19,972,183 |                     | 4,285,270   | 6,000,000  | 24,257,453          | 30,257,453 | (7)                          |
| Fairway Greens, LLC                      | Pembroke Pines, FL   | 1987      | 2                      | 12,622          | 140,229    |                     | (3,961)   | 12,622   | 136,268             | 148,890    |                              |
| Farnham Park                             | Houston, TX          | 1996      | 216                    | 1,512,600       | 14,233,760 |                     | 899,939   | 1,512,600  | 15,133,699          | 16,646,299 | (4)                          |
| Fifth Avenue North Combined              | Seattle, WA (G)      | 2002      | 6                      | 489,188         | 826,405    |                     | (400,162)   | 489,188  | 426,242             | 915,430    |                              |
| Four Lakes Athletic Club                 | Lisle, IL (G)        | N/A       |                        | 50,000          | 153,489    |                     | 227,651   | 50,000   | 381,140             | 431,140    |                              |
| Fox Run (WA)                             | Federal Way, WA      | 1988      | 144                    | 639,700         | 5,765,018  |                     | 1,212,156   | 639,700  | 6,977,174           | 7,616,874  | (3)                          |
| Fox Run II (WA)                          | Federal Way, WA      | 1988      | 18                     | 80,000          | 1,286,139  |                     | 53,086  | 80,000   | 1,339,225           | 1,419,225  | (1)                          |
| Foxcroft                                 | Scarborough, ME      | 1977/1979 | 104                    | 523,400         | 4,527,409  |                     | 832,452   | 523,400  | 5,359,861           | 5,883,261  | (1)                          |
| Gables Grand Plaza                       | Coral Gables, FL (G) | 1998      | 195                    |                 | 44,601,000 |                     | 1,015,213   |  | 45,616,213          | 45,616,213 | (5)                          |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units.

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|                           |                    |      |     |            |            |            |            |             |             |      |
|---------------------------|--------------------|------|-----|------------|------------|------------|------------|-------------|-------------|------|
| Gatehouse at Pine Lake    | Pembroke Pines, FL | 1990 | 296 | 1,896,600  | 17,070,795 | 1,812,803  | 1,896,600  | 18,883,598  | 20,780,198  | (7)  |
| Gatehouse on the Green    | Plantation, FL     | 1990 | 312 | 2,228,200  | 20,056,270 | 2,444,883  | 2,228,200  | 22,501,153  | 24,729,353  | (8)  |
| Gates of Redmond          | Redmond, WA        | 1979 | 180 | 2,306,100  | 12,064,015 | 1,292,538  | 2,306,100  | 13,356,553  | 15,662,653  | (4)  |
| Gateway at Malden Center  | Malden, MA (G)     | 1988 | 203 | 9,209,780  | 25,722,666 | 3,349,436  | 9,209,780  | 29,072,102  | 38,281,882  | (4)  |
| Gatewood                  | Pleasanton, CA     | 1985 | 200 | 6,796,511  | 20,249,392 | 1,465,733  | 6,796,511  | 21,715,125  | 28,511,636  | (3)  |
| Glastonbury Center        | Glastonbury, CT    | 1962 | 105 | 852,606    | 5,699,497  | 550,273    | 852,606    | 6,249,770   | 7,102,376   | (1)  |
| Gramercy Park             | Houston, TX        | 1998 | 384 | 3,957,000  | 22,075,243 | 1,763,341  | 3,957,000  | 23,838,584  | 27,795,584  | (4)  |
| Granada Highlands         | Malden, MA (G)     | 1972 | 919 | 28,210,000 | 99,944,576 | 21,184,728 | 28,210,000 | 121,129,305 | 149,339,305 | (31) |
| Grandville at River Place | Oviedo, FL         | 2002 | 280 | 6,000,000  | 23,114,693 | 1,117,815  | 6,000,000  | 24,232,508  | 30,232,508  | (2)  |
| Greenfield Village        | Rocky Hill, CT     | 1965 | 151 | 911,534    | 6,093,418  | 494,673    | 911,534    | 6,588,092   | 7,499,626   | (1)  |
| Greentree 1               | Glen Burnie, MD    | 1973 | 350 | 3,912,968  | 11,784,021 | 5,618,784  | 3,912,968  | 17,402,805  | 21,315,773  | (4)  |
| Greentree 2               | Glen Burnie, MD    | 1973 | 239 | 2,700,000  | 8,246,737  | 3,743,353  | 2,700,000  | 11,990,090  | 14,690,090  | (3)  |
| Greentree 3               | Glen Burnie, MD    | 1973 | 207 | 2,380,443  | 7,270,294  | 3,263,587  | 2,380,443  | 10,533,881  | 12,914,324  | (2)  |
| Hammocks Place            | Miami, FL          | 1986 | 296 | 319,180    | 12,513,467 | 2,144,153  | 319,180    | 14,657,620  | 14,976,800  | (7)  |
| Hamptons                  | Puyallup, WA       | 1991 | 230 | 1,119,200  | 10,075,844 | 1,220,603  | 1,119,200  | 11,296,447  | 12,415,647  | (4)  |
| Harborview                | San Pedro, CA      | 1985 | 160 | 6,402,500  | 12,627,347 | 1,516,656  | 6,402,500  | 14,144,003  | 20,546,503  | (5)  |
| Harbour Town              | Boca Raton, FL     | 1985 | 392 | 11,760,000 | 20,190,252 | 4,862,069  | 11,760,000 | 25,052,321  | 36,812,321  | (7)  |
| Hathaway                  | Long Beach, CA     | 1987 | 385 | 2,512,500  | 22,611,912 | 4,084,554  | 2,512,500  | 26,696,465  | 29,208,965  | (10) |
| Heights on Capitol Hill   | Seattle, WA (G)    | 2006 | 104 | 5,425,000  | 21,102,842 | 3,400      | 5,425,000  | 21,106,242  | 26,531,242  |      |
| Heritage Ridge            | Lynwood, WA        | 1999 | 197 | 6,895,000  | 18,983,597 | 32,613     | 6,895,000  | 19,016,210  | 25,911,210  |      |
| Heritage, The             | Phoenix, AZ        | 1995 | 204 | 1,211,205  | 13,136,903 | 876,356    | 1,211,205  | 14,013,259  | 15,224,464  | (4)  |
| Heron Pointe              | Boynton Beach, FL  | 1989 | 192 | 1,546,700  | 7,774,676  | 1,285,073  | 1,546,700  | 9,059,749   | 10,606,449  | (3)  |
| Hidden Lakes              | Haltom City, TX    | 1996 | 312 | 1,872,000  | 20,242,109 | 1,382,580  | 1,872,000  | 21,624,689  | 23,496,689  | (6)  |
| Hidden Oaks               | Cary, NC           | 1988 | 216 | 1,178,600  | 10,614,135 | 2,045,175  | 1,178,600  | 12,659,310  | 13,837,910  | (4)  |
| Hidden Palms              | Tampa, FL          | 1986 | 256 | 2,049,600  | 6,345,885  | 1,917,063  | 2,049,600  | 8,262,948   | 10,312,548  | (3)  |
| Highland Glen             | Westwood, MA       | 1979 | 180 | 2,229,095  | 16,828,153 | 875,906    | 2,229,095  | 17,704,060  | 19,933,155  | (3)  |
| Highlands, The            | Scottsdale, AZ     | 1990 | 272 | 11,823,840 | 31,990,970 | 1,988,178  | 11,823,840 | 33,979,148  | 45,802,988  | (1)  |
| Hudson Crossing           | New York, NY (G)   | 2003 | 259 | 23,420,000 | 70,086,385 | 221,972    | 23,420,000 | 70,308,357  | 93,728,357  | (6)  |
| Hudson Crossing II        | New York, NY (F)   |      |     | 13,177,769 | 3,517,127  |            | 13,177,769 | 3,517,127   | 16,694,895  |      |
| Hudson Pointe             | Jersey City, NJ    | 2003 | 182 | 5,148,500  | 41,013,460 | 299,906    | 5,148,500  | 41,313,365  | 46,461,865  | (4)  |
| Hunt Club                 | Charlotte, NC      | 1990 | 300 | 990,000    | 17,992,887 | 1,154,961  | 990,000    | 19,147,849  | 20,137,849  | (5)  |
| Hunt Club II              | Charlotte, NC (F)  |      |     | 100,000    |            |            | 100,000    |             | 100,000     |      |
| Huntington Park           | Everett, WA        | 1991 | 381 | 1,597,500  | 14,367,864 | 2,518,625  | 1,597,500  | 16,886,489  | 18,483,989  | (7)  |
| Indian Bend               | Scottsdale, AZ     | 1973 | 277 | 1,075,700  | 9,800,330  | 2,673,652  | 1,075,700  | 12,473,982  | 13,549,682  | (6)  |
| Indian Tree               | Arvada, CO         | 1983 | 168 | 881,225    | 4,552,815  | 1,766,348  | 881,225    | 6,319,163   | 7,200,388   | (3)  |
| Indigo Springs            | Kent, WA           | 1991 | 278 | 1,270,500  | 11,446,902 | 2,215,795  | 1,270,500  | 13,662,697  | 14,933,197  | (5)  |
| Ivy Place                 | Atlanta, GA        | 1978 | 122 | 802,950    | 7,228,257  | 1,738,715  | 802,950    | 8,966,972   | 9,769,922   | (3)  |
| Junipers at Yarmouth      | Yarmouth, ME       | 1970 | 225 | 1,355,700  | 7,860,135  | 1,996,205  | 1,355,700  | 9,856,340   | 11,212,040  | (3)  |
| Kempton Downs             | Gresham, OR        | 1990 | 278 | 1,217,349  | 10,943,372 | 2,235,902  | 1,217,349  | 13,179,273  | 14,396,622  | (5)  |
| Kenwood Mews              | Burbank, CA        | 1991 | 141 | 14,100,000 | 24,622,612 | 1,848      | 14,100,000 | 24,624,460  | 38,724,460  |      |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                           |                   |           |       |            |             |            |            |             |             |      |
|---------------------------|-------------------|-----------|-------|------------|-------------|------------|------------|-------------|-------------|------|
| Keystone                  | Austin, TX        | 1981      | 166   | 498,500    | 4,487,295   | 1,547,837  | 498,500    | 6,035,133   | 6,533,633   | (2)  |
| Kings Colony              | Miami, FL         | 1986      | 480   | 19,200,000 | 48,378,023  | 257,964    | 19,200,000 | 48,635,987  | 67,835,987  | (2)  |
| Kingsport                 | Alexandria, VA    | 1986      | 416   | 1,262,250  | 12,198,188  | 4,334,005  | 1,262,250  | 16,532,194  | 17,794,444  | (7)  |
| Kirby Place               | Houston, TX       | 1994      | 362   | 3,621,600  | 25,896,774  | 1,899,748  | 3,621,600  | 27,796,522  | 31,418,122  | (9)  |
| La Mirage                 | San Diego, CA     | 1988/1992 | 1,070 | 28,895,200 | 95,567,943  | 7,199,796  | 28,895,200 | 102,767,738 | 131,662,938 | (34) |
| La Mirage IV              | San Diego, CA     | 2001      | 340   | 6,000,000  | 47,449,353  | 848,077    | 6,000,000  | 48,297,430  | 54,297,430  | (8)  |
| La Tour Fontaine          | Houston, TX       | 1994      | 162   | 2,916,000  | 15,917,178  | 1,180,868  | 2,916,000  | 17,098,046  | 20,014,046  | (5)  |
| Lakes at Vinings          | Atlanta, GA       | 1972/1975 | 464   | 6,498,000  | 21,832,252  | 2,882,527  | 6,498,000  | 24,714,779  | 31,212,779  | (8)  |
| Lakeshore at Preston      | Plano, TX         | 1992      | 302   | 3,325,800  | 15,208,348  | 2,028,442  | 3,325,800  | 17,236,789  | 20,562,589  | (5)  |
| Lakeville Resort          | Petaluma, CA      | 1984      | 492   | 2,736,500  | 24,610,651  | 4,067,520  | 2,736,500  | 28,678,171  | 31,414,671  | (11) |
| Lakewood Oaks             | Dallas, TX        | 1987      | 352   | 1,631,600  | 14,686,192  | 3,279,166  | 1,631,600  | 17,965,357  | 19,596,957  | (8)  |
| Landings at Port Imperial | W. New York, NJ   | 1999      | 276   | 27,246,045 | 37,741,050  | 882,249    | 27,246,045 | 38,623,298  | 65,869,343  | (8)  |
| Larkspur Shores           | Hilliard, OH      | 1983      | 342   | 17,107,300 | 31,399,237  | 4,308,968  | 17,107,300 | 35,708,205  | 52,815,505  | (11) |
| Larkspur Woods            | Sacramento, CA    | 1989/1993 | 232   | 5,802,900  | 14,576,106  | 1,542,005  | 5,802,900  | 16,118,112  | 21,921,012  | (5)  |
| Laurel Ridge              | Chapel Hill, NC   | 1975      | 160   | 160,000    | 3,206,076   | 3,911,569  | 160,000    | 7,117,645   | 7,277,645   | (4)  |
| Laurel Ridge II           | Chapel Hill, NC   | (F)       |       | 22,551     |             |            | 22,551     |             | 22,551      |      |
| Lexington Farm            | Alpharetta, GA    | 1995      | 352   | 3,521,900  | 22,888,305  | 1,764,602  | 3,521,900  | 24,652,907  | 28,174,807  | (7)  |
| Lexington Park            | Orlando, FL       | 1988      | 252   | 2,016,000  | 12,346,726  | 1,999,917  | 2,016,000  | 14,346,642  | 16,362,642  | (4)  |
| Lincoln Green             | Pleasant Hill, CA | 1973      | 252   | 15,000,000 | 24,335,499  | 34,297     | 15,000,000 | 24,369,795  | 39,369,795  | (1)  |
| Little Cottonwoods        | Tempe, AZ         | 1984      | 379   | 3,050,133  | 26,991,689  | 2,504,455  | 3,050,133  | 29,496,145  | 32,546,278  | (9)  |
| Lofton Place              | Tampa, FL         | 1988      | 280   | 2,240,000  | 16,679,214  | 2,077,089  | 2,240,000  | 18,756,303  | 20,996,303  | (5)  |
| Longfellow Place          | Boston, MA (G)    | 1975      | 710   | 53,164,160 | 183,940,619 | 30,254,795 | 53,164,160 | 214,195,414 | 267,359,574 | (60) |
| Longview Place            | Waltham, MA       | 2004      | 348   | 20,880,000 | 90,255,509  | 79,293     | 20,880,000 | 90,334,802  | 111,214,802 | (5)  |
| Madison at Stone Creek    | Austin, TX        | 1995      | 390   | 2,535,000  | 22,611,700  | 1,848,920  | 2,535,000  | 24,460,620  | 26,995,620  | (7)  |
| Madison at the Arboretum  | Austin, TX        | 1995      | 161   | 1,046,500  | 9,638,269   | 1,952,393  | 1,046,500  | 11,590,662  | 12,637,162  | (3)  |
| Madison at Walnut Creek   | Austin, TX        | 1994      | 342   | 2,737,600  | 14,623,574  | 1,835,038  | 2,737,600  | 16,458,612  | 19,196,212  | (5)  |
| Madison at Wells Branch   | Austin, TX        | 1995      | 300   | 2,377,344  | 16,370,879  | 2,158,072  | 2,377,344  | 18,528,951  | 20,906,295  | (4)  |
| Madison on Melrose        | Richardson, TX    | 1995      | 200   | 1,300,000  | 15,096,551  | 829,103    | 1,300,000  | 15,925,654  | 17,225,654  | (4)  |
| Madison on the Parkway    | Dallas, TX        | 1995      | 376   | 2,444,000  | 22,505,043  | 2,081,282  | 2,444,000  | 24,586,325  | 27,030,325  | (7)  |

## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

December 31, 2006

| Description              |                        | Date of      | Units (I) | Initial Cost to |            | Cost Capitalized                                  |            | Gross Amount Carried at Close of Period |              | Total (B)   | Depre |
|--------------------------|------------------------|--------------|-----------|-----------------|------------|---|------------|---|--------------|-------------|-------|
|                          |                        |              |           | Company         | Building & | Subsequent to Acquisition (Improvements, net) (E) | Building & | at Close of Period 12/31/06             | Building &   |             |       |
| Apartment Name           | Location               | Construction |           | Land            | Fixtures   | Land  | Fixtures   | Land                                    | Fixtures (A) |             |       |
| Magnolia at Whitlock     | Marietta, GA           | 1971         | 152       | 132,979         | 1,526,005  |   | 3,782,685  | 132,979                                 | 5,308,690    | 5,441,668   |       |
| Mariners Wharf           | Orange Park, FL        | 1989         | 272       | 1,861,200       | 16,744,951 |   | 2,127,022  | 1,861,200                               | 18,871,973   | 20,733,173  |       |
| Marquessa                | Corona Hills, CA       | 1992         | 336       | 6,888,500       | 21,604,584 |   | 2,176,400  | 6,888,500                               | 23,780,983   | 30,669,483  |       |
| Martha Lake              | Lynnwood, WA           | 1991         | 155       | 821,200         | 7,405,070  |   | 1,531,105  | 821,200                                 | 8,936,176    | 9,757,376   |       |
| Merrill Creek            | Lakewood, WA           | 1994         | 149       | 814,200         | 7,330,606  |   | 664,425    | 814,200                                 | 7,995,031    | 8,809,231   |       |
| Metro on First           | Seattle, WA (G)        | 2002         | 102       | 8,540,000       | 12,209,981 |   | 69,697     | 8,540,000                               | 12,279,678   | 20,819,678  |       |
| Milano Terrace           | Scottsdale, AZ         | 1984         | 71        | 1,061,993       | 6,356,901  |   | 1,748,516  | 1,061,993                               | 8,105,417    | 9,167,410   |       |
| Private Residences       | Milpitas, CA           | 1991         | 516       | 12,858,693      | 57,168,503 |   | 1,334,067  | 12,858,693                              | 58,502,570   | 71,361,263  |       |
| Mill Creek               | Alexandria, VA         | 1996         | 406       | 24,360,000      | 86,177,543 |   | 42,227     | 24,360,000                              | 86,219,770   | 110,579,770 |       |
| Millbrook I              |                        |              |           |                 |            |   |            |   |              |             |       |
| Mira Flores              | Palm Beach Gardens, FL | 1996         | 352       | 7,040,000       | 22,515,299 |   | 852,627    | 7,040,000                               | 23,367,926   | 30,407,926  |       |
| Mission Bay              | Orlando, FL            | 1991         | 304       | 2,432,000       | 21,623,560 |   | 1,617,988  | 2,432,000                               | 23,241,549   | 25,673,549  |       |
| Missions at Sunbow       | Chula Vista, CA        | 2003         | 336       | 28,560,000      | 59,287,427 |   | 164,982    | 28,560,000                              | 59,452,409   | 88,012,409  |       |
| Misty Woods              | Cary, NC               | 1984         | 360       | 720,790         | 18,063,934 |   | 2,650,973  | 720,790                                 | 20,714,907   | 21,435,697  |       |
| Montecito                | Valencia, CA           | 1999         | 210       | 8,400,000       | 24,709,146 |   | 1,010,303  | 8,400,000                               | 25,719,449   | 34,119,449  |       |
| Monterra in Mill Creek   | Mill Creek, WA         | 2003         | 139       | 2,800,000       | 13,255,123 |   | 112,437    | 2,800,000                               | 13,367,560   | 16,167,560  |       |
| Montevista               | Dallas, TX             | 2000         | 350       | 3,931,550       | 19,788,568 |   | 1,073,778  | 3,931,550                               | 20,862,346   | 24,793,896  |       |
| Montclair Metro          | Montclair, NJ (F)      |              |           | 2,208,343       | 1,876,675  |   |            | 2,208,343                               | 1,876,675    | 4,085,018   |       |
| Morningside              | Scottsdale, AZ         | 1989         | 160       | 670,470         | 12,607,976 |   | 1,018,022  | 670,470                                 | 13,625,998   | 14,296,468  |       |
| Mountain Park Ranch      | Phoenix, AZ            | 1994         | 240       | 1,662,332       | 18,260,276 |   | 1,282,342  | 1,662,332                               | 19,542,618   | 21,204,950  |       |
| Mountain Terrace         | Stevenson Ranch, CA    | 1992         | 510       | 3,966,500       | 35,814,995 |   | 2,582,625  | 3,966,500                               | 38,397,620   | 42,364,120  |       |
| Newport Heights          | Tukwila, WA            | 1985         | 80        | 391,200         | 3,522,780  |   | 754,129    | 391,200                                 | 4,276,909    | 4,668,109   |       |
| North Pier at Harborside | Jersey City, NJ        | 2003         | 297       | 4,000,159       | 94,681,052 |   | 377,442    | 4,000,159                               | 95,058,494   | 99,058,653  |       |
| Northampton 2            | Largo, MD              | 1988         | 276       | 1,513,500       | 14,246,990 |   | 2,574,425  | 1,513,500                               | 16,821,415   | 18,334,915  |       |
| Northlake (MD)           | Germantown, MD         | 1985         | 304       | 15,000,000      | 23,142,302 |   | 6,499,373  | 15,000,000                              | 29,641,675   | 44,641,675  |       |
| Northridge               | Pleasant Hill, CA      | 1974         | 221       | 5,527,800       | 14,691,705 |   | 2,171,747  | 5,527,800                               | 16,863,452   | 22,391,252  |       |
| Northwoods Village       | Cary, NC               | 1986         | 228       | 1,369,700       | 11,460,337 |   | 2,155,446  | 1,369,700                               | 13,615,783   | 14,985,483  |       |
| Oaks (NC)                | Charlotte, NC          | 1996         | 318       | 2,196,744       | 23,601,540 |   | 792,240    | 2,196,744                               | 24,393,780   | 26,590,524  |       |

The following tables present the changes in the Company's issued and outstanding Common Shares and RDP Units

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|                                     |                        |                |     |            |            |           |            |            |            |
|-------------------------------------|------------------------|----------------|-----|------------|------------|-----------|------------|------------|------------|
| Oaks at Falls Church                | Falls Church, VA       | 1966           | 176 | 20,240,000 | 20,152,616 | 1,262,957 | 20,240,000 | 21,415,573 | 41,655,573 |
| Ocean Crest                         | Solana Beach, CA       | 1986           | 146 | 5,111,200  | 11,910,438 | 1,221,892 | 5,111,200  | 13,132,330 | 18,243,530 |
| Olympus Towers                      | Seattle, WA (G)        | 2000           | 328 | 14,752,034 | 73,376,841 | 393,564   | 14,752,034 | 73,770,405 | 88,522,439 |
| Orchard Ridge                       | Lynnwood, WA           | 1988           | 104 | 480,600    | 4,372,033  | 811,590   | 480,600    | 5,183,622  | 5,664,222  |
| Overlook Manor                      | Frederick, MD          | 1980/1985      | 108 | 1,299,100  | 3,930,931  | 1,578,052 | 1,299,100  | 5,508,983  | 6,808,083  |
| Overlook Manor II                   | Frederick, MD          | 1980/1985      | 182 | 2,186,300  | 6,262,597  | 634,872   | 2,186,300  | 6,897,469  | 9,083,769  |
| Overlook Manor III                  | Frederick, MD          | 1980/1985      | 64  | 1,026,300  | 3,027,390  | 328,263   | 1,026,300  | 3,355,652  | 4,381,952  |
| Paces Station                       | Atlanta, GA            | 1984-1988/1989 | 610 | 4,801,500  | 32,548,053 | 6,244,275 | 4,801,500  | 38,792,327 | 43,593,827 |
| Pacific Cove at Playa Del Rey, LLC  | Playa Del Rey, CA      | 1984           | 80  | 7,550,220  | 20,008,783 | 156,059   | 7,550,220  | 20,164,842 | 27,715,062 |
| Palladia                            | Hillsboro, OR          | 2000           | 497 | 6,461,000  | 44,888,156 | 821,855   | 6,461,000  | 45,710,011 | 52,171,011 |
| Panther Ridge                       | Federal Way, WA        | 1980           | 260 | 1,055,800  | 9,506,117  | 1,308,645 | 1,055,800  | 10,814,762 | 11,870,562 |
| Paradise Pointe                     | Dania, FL              | 1987-90        | 320 | 1,913,414  | 17,417,956 | 4,119,571 | 1,913,414  | 21,537,527 | 23,450,941 |
| Parc Royale                         | Houston, TX            | 1994           | 171 | 2,223,000  | 11,936,833 | 1,558,738 | 2,223,000  | 13,495,570 | 15,718,570 |
| Parc Vue at Lake Buena Vista        | Orlando, FL            | 2000/2002      | 336 | 11,760,000 | 34,526,029 | 855,283   | 11,760,000 | 35,381,312 | 47,141,312 |
| Park at Turtle Run                  | Coral Springs, FL      | 2001           | 257 | 15,420,000 | 36,064,629 | 115,286   | 15,420,000 | 36,179,915 | 51,599,915 |
| Park Bloomingdale Condominium Homes | Bloomingdale, IL       | 1989           | 172 | 2,282,317  | 11,550,120 | 2,195,517 | 2,282,317  | 13,745,637 | 16,027,954 |
| Park Meadow                         | Gilbert, AZ            | 1986           | 224 | 835,217    | 15,120,769 | 1,670,556 | 835,217    | 16,791,324 | 17,626,541 |
| Park Place (TX)                     | Houston, TX            | 1996           | 229 | 1,603,000  | 12,054,926 | 914,966   | 1,603,000  | 12,969,891 | 14,572,891 |
| Park West (CA)                      | Los Angeles, CA        | 1987/90        | 444 | 3,033,500  | 27,302,383 | 3,444,937 | 3,033,500  | 30,747,320 | 33,780,820 |
| Parkside                            | Union City, CA         | 1979           | 208 | 6,246,700  | 11,827,453 | 2,803,628 | 6,246,700  | 14,631,081 | 20,877,781 |
| Parkview Terrace                    | Redlands, CA           | 1986           | 558 | 4,969,200  | 35,653,777 | 8,070,060 | 4,969,200  | 43,723,837 | 48,693,037 |
| Parkwood (CT)                       | East Haven, CT         | 1975           | 102 | 531,365    | 3,552,064  | 464,999   | 531,365    | 4,017,063  | 4,548,427  |
| Phillips Park                       | Wellesley, MA          | 1988           | 49  | 816,922    | 5,460,955  | 551,882   | 816,922    | 6,012,837  | 6,829,759  |
| Pine Harbour                        | Orlando, FL            | 1991           | 366 | 1,664,300  | 14,970,915 | 2,631,472 | 1,664,300  | 17,602,387 | 19,266,687 |
| Playa Pacifica                      | Hermosa Beach, CA      | 1972           | 285 | 35,100,000 | 33,473,822 | 410,291   | 35,100,000 | 33,884,113 | 68,984,113 |
| Plum Tree                           | Hales Corners, WI      | 1989           | 332 | 1,996,700  | 20,247,195 | 1,435,400 | 1,996,700  | 21,682,595 | 23,679,295 |
| Pointe at South Mountain            | Phoenix, AZ            | 1988           | 364 | 2,228,800  | 20,059,311 | 2,536,265 | 2,228,800  | 22,595,576 | 24,824,376 |
| Polos East                          | Orlando, FL            | 1991           | 308 | 1,386,000  | 19,058,620 | 1,438,211 | 1,386,000  | 20,496,831 | 21,882,831 |
| Port Royale                         | Ft. Lauderdale, FL (G) | 1988           | 252 | 1,754,200  | 15,789,873 | 4,293,894 | 1,754,200  | 20,083,767 | 21,837,967 |
| Port Royale II                      | Ft. Lauderdale, FL (G) | 1988           | 161 | 1,022,200  | 9,203,166  | 2,712,635 | 1,022,200  | 11,915,801 | 12,938,001 |
| Port Royale III                     | Ft. Lauderdale, FL (G) | 1988           | 324 | 7,454,900  | 14,725,802 | 4,931,699 | 7,454,900  | 19,657,501 | 27,112,401 |
| Port Royale IV                      | Ft. Lauderdale, FL (F) |                |     |            | 26,997     |           |            | 26,997     | 26,997     |
| Portofino                           | Chino Hills, CA        | 1989           | 176 | 3,572,400  | 14,660,994 | 1,314,151 | 3,572,400  | 15,975,145 | 19,547,545 |
| Preakness                           | Antioch, TN            | 1986           | 260 | 1,561,900  | 7,668,521  | 2,224,100 | 1,561,900  | 9,892,621  | 11,454,521 |
| Preserve at Deer Creek              | Deerfield Beach, FL    | 1997           | 540 | 13,500,000 | 60,011,208 | 691,204   | 13,500,000 | 60,702,413 | 74,202,413 |
| Prime, The                          | Arlington, VA          | 2002           | 256 | 32,000,000 | 64,449,841 | (5)       | 32,000,000 | 64,449,836 | 96,449,836 |
| Promenade (FL)                      | St. Petersburg, FL     | 1994           | 334 | 2,124,193  | 25,804,037 | 3,107,691 | 2,124,193  | 28,911,728 | 31,035,921 |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                                  |                      |           |     |            |            |           |            |            |            |
|----------------------------------|----------------------|-----------|-----|------------|------------|-----------|------------|------------|------------|
| Promenade at Aventura            | Aventura, FL         | 1995      | 296 | 13,320,000 | 30,353,748 | 1,529,461 | 13,320,000 | 31,883,209 | 45,203,209 |
| Promenade at Peachtree           | Chamblee, GA         | 2001      | 406 | 10,150,000 | 31,219,739 | 1,040,108 | 10,150,000 | 32,259,847 | 42,409,847 |
| Promenade at Town Center I       | Valencia, CA         | 2001      | 294 | 14,700,000 | 35,390,279 | 841,778   | 14,700,000 | 36,232,057 | 50,932,057 |
| Promenade at Wyndham Lakes       | Coral Springs, FL    | 1998      | 332 | 6,640,000  | 26,743,760 | 1,038,403 | 6,640,000  | 27,782,163 | 34,422,163 |
| Promenade Terrace                | Corona, CA           | 1990      | 330 | 2,272,800  | 20,546,289 | 3,110,625 | 2,272,800  | 23,656,915 | 25,929,715 |
| Promontory Pointe I & II         | Phoenix, AZ          | 1984/1996 | 424 | 2,355,509  | 30,421,840 | 2,899,735 | 2,355,509  | 33,321,575 | 35,677,084 |
| Prospect Towers                  | Hackensack, NJ       | 1995      | 157 | 3,926,600  | 27,966,416 | 2,831,346 | 3,926,600  | 30,797,763 | 34,724,363 |
| Prospect Towers II               | Hackensack, NJ       | 2002      | 203 | 4,500,000  | 33,104,733 | 889,424   | 4,500,000  | 33,994,157 | 38,494,157 |
| Providence                       | Bothell, WA          | 2000      | 200 | 3,573,621  | 19,055,505 | 266,848   | 3,573,621  | 19,322,354 | 22,895,975 |
| Ranch at Fossil Creek            | Halton City, TX      | 2003      | 274 | 1,715,435  | 16,829,282 | 436,756   | 1,715,435  | 17,266,038 | 18,981,473 |
| Ravinia                          | Greenfield, WI       | 1991      | 206 | 1,240,100  | 12,055,713 | 832,049   | 1,240,100  | 12,887,762 | 14,127,862 |
| Redlands Lawn and Tennis         | Redlands, CA         | 1986      | 496 | 4,822,320  | 26,359,328 | 3,241,300 | 4,822,320  | 29,600,629 | 34,422,949 |
| Redmond Ridge (Land)             | Redmond, WA          | (F)       |     | 6,975,705  | 6,671,830  |           | 6,975,705  | 6,671,830  | 13,647,535 |
| Regency                          | Charlotte, NC        | 1986      | 178 | 890,000    | 11,783,920 | 1,315,147 | 890,000    | 13,099,067 | 13,989,067 |
| Regency Palms                    | Huntington Beach, CA | 1969      | 310 | 1,857,400  | 16,713,254 | 3,079,768 | 1,857,400  | 19,793,021 | 21,650,421 |
| Regency Park                     | Centreville, VA      | 1989      | 252 | 2,521,500  | 16,200,666 | 4,662,656 | 2,521,500  | 20,863,322 | 23,384,822 |
| Remington Place                  | Phoenix, AZ          | 1983      | 412 | 1,492,750  | 13,377,478 | 3,470,919 | 1,492,750  | 16,848,397 | 18,341,147 |
| Reserve at Clarendon Centre, The | Arlington, VA (G)    | 2003      | 252 | 10,500,000 | 52,812,935 | 776,698   | 10,500,000 | 53,589,633 | 64,089,633 |
| Reserve at Eisenhower, The       | Alexandria, VA       | 2002      | 226 | 6,500,000  | 34,585,060 | 174,392   | 6,500,000  | 34,759,452 | 41,259,452 |
| Reserve at Empire Lakes          | Rancho Cucamonga, CA | 2005      | 467 | 16,345,000 | 73,081,671 | 112,194   | 16,345,000 | 73,193,864 | 89,538,864 |
| Reserve at Moreno Valley Ranch   | Moreno Valley, CA    | 2005      | 176 | 8,800,000  | 26,151,088 | 31,882    | 8,800,000  | 26,182,970 | 34,982,970 |
| Residences at Little River       | Haverhill, MA        | 2003      | 174 | 6,905,138  | 19,172,797 | 190,531   | 6,905,138  | 19,363,328 | 26,268,466 |
| Richmond Townhomes               | Houston, TX          | 1995      | 188 | 940,000    | 13,906,905 | 2,171,398 | 940,000    | 16,078,303 | 17,018,303 |
| Ridgewood Village                | San Diego, CA        | 1997      | 192 | 5,761,500  | 14,032,511 | 775,745   | 5,761,500  | 14,808,256 | 20,569,756 |
| Ridgewood Village II             | San Diego, CA        | 1997      | 216 | 6,048,000  | 19,971,537 | 136,416   | 6,048,000  | 20,107,953 | 26,155,953 |
| Rincon                           | Houston, TX          | 1996      | 288 | 4,401,900  | 16,734,746 | 1,664,598 | 4,401,900  | 18,399,344 | 22,801,244 |
| River Hill                       | Grand Prairie, TX    | 1996      | 334 | 2,004,000  | 19,272,944 | 1,428,146 | 2,004,000  | 20,701,090 | 22,705,090 |
| River Park                       | Fort Worth, TX       | 1984      | 280 | 2,245,400  | 8,811,727  | 2,891,050 | 2,245,400  | 11,702,777 | 13,948,177 |
| River Stone Ranch                | Austin, TX           | 1998      | 448 | 5,376,000  | 27,004,185 | 1,391,746 | 5,376,000  | 28,395,931 | 33,771,931 |
| Riviera at West Village          | Dallas, TX           | 1995      | 150 | 6,534,000  | 14,749,422 | 822,128   | 6,534,000  | 15,571,550 | 22,105,550 |

## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

December 31, 2006

| Description                     |                    | Date of | Construction Units (I) | Initial Cost to |                     | Cost Capitalized                                  |                     | Gross Amount                        |                         | Total (B)  | Accumulated Depreciation (J) |
|---------------------------------|--------------------|---------|------------------------|-----------------|---------------------|---|---------------------|-------------------------------------|-------------------------|------------|------------------------------|
|                                 |                    |         |                        | Company         | Building & Fixtures | Subsequent to Acquisition (Improvements, net) (E) | Building & Fixtures | Carried at Close of Period 12/31/06 | Building & Fixtures (A) |            |                              |
| Apartment Name                  | Location           |         |                        | Land            | Fixtures            | Land  | Fixtures            | Land                                | Fixtures (A)            |            |                              |
| Rivers Edge                     | Waterbury, CT      | 1974    | 156                    | 781,900         | 6,561,167           |   | 908,573             | 781,900                             | 7,469,740               | 8,251,640  | (2,000,000)                  |
| Rock Creek                      | Carrboro, NC       | 1986    | 188                    | 895,700         | 8,062,543           |   | 1,888,798           | 895,700                             | 9,951,341               | 10,847,041 | (3,000,000)                  |
| Rosecliff                       | Quincy, MA         | 1990    | 156                    | 5,460,000       | 15,721,570          |   | 385,476             | 5,460,000                           | 16,107,046              | 21,567,046 | (4,000,000)                  |
| Royal Oaks (FL)                 | Jacksonville, FL   | 1991    | 284                    | 1,988,000       | 13,645,117          |   | 2,018,719           | 1,988,000                           | 15,663,836              | 17,651,836 | (4,000,000)                  |
| Sabal Palm at Boot Ranch        | Palm Harbor, FL    | 1996    | 432                    | 3,888,000       | 28,923,692          |   | 2,086,359           | 3,888,000                           | 31,010,050              | 34,898,050 | (9,000,000)                  |
| Sabal Palm at Carrollwood Place | Tampa, FL          | 1995    | 432                    | 3,888,000       | 26,911,542          |   | 1,475,872           | 3,888,000                           | 28,387,415              | 32,275,415 | (8,000,000)                  |
| Sabal Palm at Lake Buena Vista  | Orlando, FL        | 1988    | 400                    | 2,800,000       | 23,687,893          |   | 2,182,202           | 2,800,000                           | 25,870,095              | 28,670,095 | (7,000,000)                  |
| Sabal Palm at Metrowest         | Orlando, FL        | 1998    | 411                    | 4,110,000       | 38,394,865          |   | 2,197,274           | 4,110,000                           | 40,592,138              | 44,702,138 | (12,000,000)                 |
| Sabal Palm at Metrowest II      | Orlando, FL        | 1997    | 456                    | 4,560,000       | 33,907,283          |   | 1,628,540           | 4,560,000                           | 35,535,823              | 40,095,823 | (10,000,000)                 |
| Sabal Pointe                    | Coral Springs, FL  | 1995    | 275                    | 1,951,600       | 17,570,508          |   | 2,421,872           | 1,951,600                           | 19,992,380              | 21,943,980 | (7,000,000)                  |
| Saddle Ridge                    | Ashburn, VA        | 1989    | 216                    | 1,364,800       | 12,283,616          |   | 1,578,493           | 1,364,800                           | 13,862,110              | 15,226,910 | (5,000,000)                  |
| Sailboat Bay                    | Raleigh, NC        | 1986    | 192                    | 960,000         | 8,797,580           |   | 1,146,582           | 960,000                             | 9,944,161               | 10,904,161 | (3,000,000)                  |
| San Marcos                      | Scottsdale, AZ     | 1995    | 320                    | 20,000,000      | 31,236,223          |   | 11,258              | 20,000,000                          | 31,247,481              | 51,247,481 | (0)                          |
| Savannah at Park Place          | Atlanta, GA        | 2001    | 416                    | 7,696,095       | 34,114,542          |   | 1,919,334           | 7,696,095                           | 36,033,876              | 43,729,971 | (4,000,000)                  |
| Savannah Lakes                  | Boynton Beach, FL  | 1991    | 466                    | 7,000,000       | 30,422,607          |   | 1,443,363           | 7,000,000                           | 31,865,970              | 38,865,970 | (6,000,000)                  |
| Scottsdale Meadows              | Scottsdale, AZ     | 1984    | 168                    | 1,512,000       | 11,407,699          |   | 1,138,943           | 1,512,000                           | 12,546,642              | 14,058,642 | (4,000,000)                  |
| Seeley Lake                     | Lakewood, WA       | 1990    | 522                    | 2,760,400       | 24,845,286          |   | 2,716,246           | 2,760,400                           | 27,561,533              | 30,321,933 | (9,000,000)                  |
| Seventh & James                 | Seattle, WA        | 1992    | 96                     | 663,800         | 5,974,803           |   | 1,980,783           | 663,800                             | 7,955,586               | 8,619,386  | (3,000,000)                  |
| Shadow Creek                    | Winter Springs, FL | 2000    | 280                    | 6,000,000       | 21,719,768          |   | 686,031             | 6,000,000                           | 22,405,800              | 28,405,800 | (2,000,000)                  |
| Shadow Lake                     | Doraville, GA      | 1989    | 228                    | 1,140,000       | 13,117,277          |   | 904,999             | 1,140,000                           | 14,022,276              | 15,162,276 | (4,000,000)                  |
| Sheffield Court                 | Arlington, VA      | 1986    | 597                    | 3,349,350       | 31,337,332          |   | 3,706,251           | 3,349,350                           | 35,043,584              | 38,392,934 | (15,000,000)                 |
| Silver Spring                   | Silver Spring, MD  | (F)     |                        | 18,539,817      | 22,144,191          |   |                     | 18,539,817                          | 22,144,191              | 40,684,008 | (0)                          |
| Silver Springs (FL)             | Jacksonville, FL   | 1985    | 432                    | 1,831,100       | 16,474,735          |   | 4,521,158           | 1,831,100                           | 20,995,893              | 22,826,993 | (8,000,000)                  |
| Skylark                         | Union City, CA     | 1986    | 174                    | 1,781,600       | 16,731,916          |   | 1,143,820           | 1,781,600                           | 17,875,736              | 19,657,336 | (5,000,000)                  |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units



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|                              |                   |             |     |             |             |           |             |             |             |      |
|------------------------------|-------------------|-------------|-----|-------------|-------------|-----------|-------------|-------------|-------------|------|
| Sommerset Place              | Raleigh, NC       | 1983        | 144 | 360,000     | 7,800,206   | 1,045,295 | 360,000     | 8,845,500   | 9,205,500   | (2)  |
| Sonata at Cherry Creek       | Denver, CO        | 1999        | 183 | 5,490,000   | 18,130,479  | 693,378   | 5,490,000   | 18,823,857  | 24,313,857  | (4)  |
| Sonoran                      | Phoenix, AZ       | 1995        | 429 | 2,361,922   | 31,841,724  | 1,787,444 | 2,361,922   | 33,629,167  | 35,991,089  | (10) |
| South Palm Place Condominium |                   |             |     |             |             |           |             |             |             |      |
| Homes                        | Tamarac, FL       | 1991        | 99  | 771,120     | 7,019,483   | 1,364,382 | 771,120     | 8,383,864   | 9,154,984   | (2)  |
| Southwood                    | Palo Alto, CA     | 1985        | 99  | 6,936,600   | 14,324,069  | 1,485,834 | 6,936,600   | 15,809,903  | 22,746,503  | (5)  |
| Spring Hill Commons          | Acton, MA         | 1973        | 105 | 1,107,436   | 7,402,980   | 961,530   | 1,107,436   | 8,364,510   | 9,471,945   | (1)  |
| Springbrook Estates          | Riverside, CA     | (F)         |     | 70,532,700  | 158,297     |           | 70,532,700  | 158,297     | 70,690,997  |      |
| St. Andrews at Winston Park  | Coconut Creek, FL | 1997        | 284 | 5,680,000   | 19,812,090  | 862,771   | 5,680,000   | 20,674,861  | 26,354,861  | (4)  |
| Steeplechase                 | Charlotte, NC     | 1986        | 247 | 1,111,500   | 10,180,750  | 1,367,405 | 1,111,500   | 11,548,155  | 12,659,655  | (3)  |
| Stone Oak                    | Houston, TX       | 1998        | 318 | 2,502,876   | 17,513,496  | 947,832   | 2,502,876   | 18,461,328  | 20,964,204  | (3)  |
| Stonegate (CO)               | Broomfield, CO    | 2003        | 350 | 8,750,000   | 32,998,775  | 1,615,116 | 8,750,000   | 34,613,891  | 43,363,891  | (2)  |
| Stoneleigh at Deerfield      | Alpharetta, GA    | 2003        | 370 | 4,810,000   | 29,999,596  | 331,831   | 4,810,000   | 30,331,427  | 35,141,427  | (2)  |
| Stoney Creek                 | Lakewood, WA      | 1990        | 231 | 1,215,200   | 10,938,134  | 1,594,714 | 1,215,200   | 12,532,847  | 13,748,047  | (4)  |
| Sturbridge Meadows           | Sturbridge, MA    | 1985        | 104 | 702,447     | 4,695,714   | 643,591   | 702,447     | 5,339,305   | 6,041,752   | (1)  |
| Summer Creek                 | Plymouth, MN      | 1985        | 72  | 579,600     | 3,815,800   | 563,958   | 579,600     | 4,379,758   | 4,959,358   | (1)  |
| Summer Ridge                 | Riverside, CA     | 1985        | 136 | 602,400     | 5,422,807   | 1,785,972 | 602,400     | 7,208,779   | 7,811,179   | (2)  |
| Summerset Village II         | Chatsworth, CA    | (F)         |     | 260,646     | 31,577      |           | 260,646     | 31,577      | 292,223     |      |
| Summerwood                   | Hayward, CA       | 1982        | 162 | 4,866,600   | 6,942,743   | 1,042,052 | 4,866,600   | 7,984,796   | 12,851,396  | (2)  |
| Summit at Lake Union         | Seattle, WA       | 1995 - 1997 | 150 | 1,424,700   | 12,852,461  | 1,428,589 | 1,424,700   | 14,281,050  | 15,705,750  | (5)  |
| Sunforest                    | Davie, FL         | 1989        | 494 | 10,000,000  | 32,124,850  | 1,747,157 | 10,000,000  | 33,872,006  | 43,872,006  | (4)  |
| Surrey Downs                 | Bellevue, WA      | 1986        | 122 | 3,057,100   | 7,848,618   | 793,762   | 3,057,100   | 8,642,380   | 11,699,480  | (2)  |
| Sycamore Creek               | Scottsdale, AZ    | 1984        | 350 | 3,152,000   | 19,083,727  | 2,197,744 | 3,152,000   | 21,281,471  | 24,433,471  | (7)  |
| Tamarlane                    | Portland, ME      | 1986        | 115 | 690,900     | 5,153,633   | 603,641   | 690,900     | 5,757,274   | 6,448,174   | (2)  |
| Timber Hollow                | Chapel Hill, NC   | 1986        | 198 | 800,000     | 11,219,537  | 1,475,045 | 800,000     | 12,694,581  | 13,494,581  | (3)  |
| Timber Ridge, LLC            | Woodinville, WA   | 1986        | 4   | 28,629      | 265,181     | (64,057)  | 28,629      | 201,125     | 229,754     | (6)  |
| Timberwalk                   | Jacksonville, FL  | 1987        | 284 | 1,988,000   | 13,204,219  | 1,415,041 | 1,988,000   | 14,619,259  | 16,607,259  | (4)  |
| Tortuga Bay                  | Orlando, FL       | 2004        | 314 | 6,280,000   | 32,121,779  | 416,449   | 6,280,000   | 32,538,228  | 38,818,228  | (2)  |
| Toscana                      | Irvine, CA        | 1991/1993   | 563 | 39,410,000  | 50,806,072  | 3,776,758 | 39,410,000  | 54,582,831  | 93,992,831  | (12) |
| Town Center (TX)             | Kingwood, TX      | 1994        | 258 | 1,291,300   | 11,530,216  | 1,992,505 | 1,291,300   | 13,522,721  | 14,814,021  | (4)  |
| Town Center II (TX)          | Kingwood, TX      | 1994        | 260 | 1,375,000   | 14,169,656  | 92,683    | 1,375,000   | 14,262,339  | 15,637,339  | (3)  |
| Townes at Herndon            | Herndon, VA       | 2002        | 218 | 10,900,000  | 49,216,125  | 22,214    | 10,900,000  | 49,238,339  | 60,138,339  | (1)  |
| Tradition at Alafaya         | Oviedo, FL        | 2006        | 253 | 7,590,000   | 32,014,299  | (117)     | 7,590,000   | 32,014,182  | 39,604,182  | (1)  |
| Trails at Dominion Park      | Houston, TX       | 1992        | 843 | 2,531,800   | 35,699,589  | 5,248,612 | 2,531,800   | 40,948,201  | 43,480,001  | (15) |
| Trump Place, 140 Riverside   | New York, NY (G)  | 2003        | 354 | 103,539,100 | 94,082,057  | 122,980   | 103,539,100 | 94,205,037  | 197,744,137 | (5)  |
| Trump Place, 160 Riverside   | New York, NY (G)  | 2001        | 455 | 139,933,500 | 190,963,887 | 469,688   | 139,933,500 | 191,433,575 | 331,367,075 | (10) |
| Trump Place, 180 Riverside   | New York, NY (G)  | 1998        | 516 | 144,968,250 | 138,345,708 | 1,546,310 | 144,968,250 | 139,892,018 | 284,860,268 | (8)  |
| Turnberry Isle               | Dallas, TX        | 1994        | 187 | 2,992,000   | 15,287,285  | 584,990   | 2,992,000   | 15,872,275  | 18,864,275  | (1)  |
| Tuscany at Lindbergh         | Atlanta, GA       | 2001        | 324 | 9,720,000   | 40,874,023  | 641,135   | 9,720,000   | 41,515,158  | 51,235,158  | (2)  |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                             |                    |             |     |            |             |           |            |             |             |      |
|-----------------------------|--------------------|-------------|-----|------------|-------------|-----------|------------|-------------|-------------|------|
| Tyrone Gardens              | Randolph, MA       | 1961/1965   | 165 | 4,953,000  | 5,799,572   | 1,414,338 | 4,953,000  | 7,213,910   | 12,166,910  | (2)  |
| Uptown Square               | Denver, CO (G)     | 1999/2001   | 696 | 17,492,000 | 100,697,530 | 321,993   | 17,492,000 | 101,019,523 | 118,511,523 | (3)  |
| Valencia Plantation         | Orlando, FL        | 1990        | 194 | 873,000    | 12,819,377  | 935,834   | 873,000    | 13,755,211  | 14,628,211  | (4)  |
| Versailles                  | Woodland Hills, CA | 1991        | 253 | 12,650,000 | 33,656,292  | 2,335,009 | 12,650,000 | 35,991,301  | 48,641,301  | (4)  |
| Via Ventura                 | Scottsdale, AZ     | 1980        | 328 | 1,486,600  | 13,382,006  | 6,976,055 | 1,486,600  | 20,358,061  | 21,844,661  | (11) |
| View Pointe                 | Riverside, CA      | 1998        | 208 | 10,400,000 | 26,315,150  | 630,958   | 10,400,000 | 26,946,108  | 37,346,108  | (1)  |
| Villa Solana                | Laguna Hills, CA   | 1984        | 272 | 1,665,100  | 14,985,678  | 3,690,234 | 1,665,100  | 18,675,911  | 20,341,011  | (8)  |
| Village at Lakewood         | Phoenix, AZ        | 1988        | 240 | 3,166,411  | 13,859,090  | 1,476,850 | 3,166,411  | 15,335,940  | 18,502,351  | (5)  |
| Village Oaks                | Austin, TX         | 1984        | 280 | 1,186,000  | 10,663,736  | 2,882,522 | 1,186,000  | 13,546,258  | 14,732,258  | (4)  |
| Village of Newport          | Kent, WA           | 1987        | 100 | 416,300    | 3,756,582   | 621,623   | 416,300    | 4,378,205   | 4,794,505   | (2)  |
| Virgil Square               | Los Angeles, CA    | 1979        | 142 | 5,500,000  | 15,216,210  | 381,952   | 5,500,000  | 15,598,162  | 21,098,162  | (1)  |
| Vista Del Lago              | Mission Viejo, CA  | 1986-88     | 608 | 4,525,800  | 40,736,293  | 7,454,025 | 4,525,800  | 48,190,319  | 52,716,119  | (21) |
| Vista Grove                 | Mesa, AZ           | 1997 - 1998 | 224 | 1,341,796  | 12,157,045  | 925,655   | 1,341,796  | 13,082,700  | 14,424,496  | (4)  |
| Vista Montana - Residential | San Jose, CA       | (F)         |     |            | 1,225,533   |           |            | 1,225,533   | 1,225,533   |      |
| Vista Montana - Condo       | San Jose, CA       | (F)         |     |            | 439,553     |           |            | 439,553     | 439,553     |      |
| Waterford (Jax) II          | Jacksonville, FL   | (F)         |     | 566,923    | 62,373      |           | 566,923    | 62,373      | 629,296     |      |
| Waterford at Deerwood       | Jacksonville, FL   | 1985        | 248 | 1,696,000  | 10,659,702  | 2,068,695 | 1,696,000  | 12,728,397  | 14,424,397  | (4)  |
| Waterford Place (CO)        | Thornton, CO       | 1998        | 336 | 5,040,000  | 29,733,022  | 662,702   | 5,040,000  | 30,395,724  | 35,435,724  | (2)  |
| Waterside                   | Reston, VA         | 1984        | 276 | 20,700,000 | 27,474,388  | 796,855   | 20,700,000 | 28,271,242  | 48,971,242  | (1)  |
| Webster Green               | Needham, MA        | 1985        | 77  | 1,418,893  | 9,485,006   | 457,298   | 1,418,893  | 9,942,304   | 11,361,197  | (2)  |
| Welleby Lake Club           | Sunrise, FL        | 1991        | 304 | 3,648,000  | 17,620,879  | 1,583,390 | 3,648,000  | 19,204,270  | 22,852,270  | (5)  |
| Westfield Village           | Centerville, VA    | 1988        | 228 | 7,000,000  | 23,245,834  | 3,765,784 | 7,000,000  | 27,011,618  | 34,011,618  | (2)  |
| Westridge                   | Tacoma, WA         | 1987/1991   | 714 | 3,501,900  | 31,506,082  | 3,983,305 | 3,501,900  | 35,489,387  | 38,991,287  | (12) |
| Westside Villas I           | Los Angeles, CA    | 1999        | 21  | 1,785,000  | 3,233,254   | 193,400   | 1,785,000  | 3,426,654   | 5,211,654   | (6)  |
| Westside Villas II          | Los Angeles, CA    | 1999        | 23  | 1,955,000  | 3,541,435   | 50,148    | 1,955,000  | 3,591,583   | 5,546,583   | (6)  |
| Westside Villas III         | Los Angeles, CA    | 1999        | 36  | 3,060,000  | 5,538,871   | 98,852    | 3,060,000  | 5,637,723   | 8,697,723   | (1)  |
| Westside Villas IV          | Los Angeles, CA    | 1999        | 36  | 3,060,000  | 5,539,390   | 84,742    | 3,060,000  | 5,624,133   | 8,684,133   | (1)  |
| Westside Villas V           | Los Angeles, CA    | 1999        | 60  | 5,100,000  | 9,224,485   | 143,070   | 5,100,000  | 9,367,556   | 14,467,556  | (2)  |
| Westside Villas VI          | Los Angeles, CA    | 1989        | 18  | 1,530,000  | 3,023,523   | 146,993   | 1,530,000  | 3,170,515   | 4,700,515   | (6)  |
| Westside Villas VII         | Los Angeles, CA    | 2001        | 53  | 4,505,000  | 10,758,900  | 141,444   | 4,505,000  | 10,900,343  | 15,405,343  | (1)  |
| Whispering Oaks             | Walnut Creek, CA   | 1974        | 316 | 2,170,800  | 19,539,586  | 3,246,477 | 2,170,800  | 22,786,063  | 24,956,863  | (8)  |
| Willow Trail                | Norcross, GA       | 1985        | 224 | 1,120,000  | 11,412,982  | 1,027,009 | 1,120,000  | 12,439,990  | 13,559,990  | (3)  |

**EQUITY RESIDENTIAL**

**Schedule III - Real Estate and Accumulated Depreciation**

**December 31, 2006**

| Description                                |                                  | Date of   | Construction Units (I) | Initial Cost to      |                        | Cost Capitalized |   | Gross Amount Carried at Close of Period 12/31/06 |                        | Total (B)              | D |
|--|----------------------------------|-----------|------------------------|----------------------|------------------------|------------------|---|--|------------------------|------------------------|---|
|  |                                  |           |                        | Company              | Building &             | Fixtures         | Subsequent to Acquisition (Improvements, net) (E) | Building &                                       | Building &             |                        |   |
| Apartment Name                             | Location                         |           |                        | Land                 | Fixtures               | Land             | Fixtures  | Land   | Fixtures (A)           |                        |   |
| Wimberly                                   | Dallas, TX                       | 1996      | 372                    | 2,232,000            | 27,685,923             |                  | 1,445,913   | 2,232,000  | 29,131,836             | 31,363,836             |   |
| Wimberly at Deerwood                       | Jacksonville, FL                 | 2000      | 322                    | 8,000,000            | 30,057,214             |                  | 807,195   | 8,000,000  | 30,864,410             | 38,864,410             |   |
| Wimbledon Oaks                             | Arlington, TX                    | 1985      | 248                    | 1,491,700            | 8,843,716              |                  | 2,200,545   | 1,491,700  | 11,044,261             | 12,535,961             |   |
| Winchester Park                            | Riverside, RI                    | 1972      | 416                    | 2,822,618            | 18,868,626             |                  | 3,031,769   | 2,822,618  | 21,900,395             | 24,723,013             |   |
| Winchester Wood                            | Riverside, RI                    | 1989      | 62                     | 683,215              | 4,567,154              |                  | 436,297   | 683,215  | 5,003,451              | 5,686,666              |   |
| Windmere                                   | Mesa, AZ                         | 1986      | 224                    | 940,450              | 8,659,280              |                  | 1,948,232   | 940,450  | 10,607,512             | 11,547,962             |   |
| Windmont                                   | Atlanta, GA                      | 1988      | 178                    | 3,204,000            | 7,128,448              |                  | 783,453   | 3,204,000  | 7,911,901              | 11,115,901             |   |
| Windsor at Fair Lakes                      | Fairfax, VA                      | 1988      | 250                    | 10,000,000           | 28,587,109             |                  | 3,820,070   | 10,000,000                                       | 32,407,178             | 42,407,178             |   |
| Winterwood                                 | Charlotte, NC                    | 1986      | 384                    | 1,722,000            | 15,501,142             |                  | 3,767,520   | 1,722,000  | 19,268,662             | 20,990,662             |   |
| Wood Creek (CA)                            | Pleasant Hill, CA                | 1987      | 256                    | 9,729,900            | 23,009,768             |                  | 1,711,007   | 9,729,900  | 24,720,775             | 34,450,675             |   |
| Woodbridge II                              | Cary, GA                         | 1993-95   | 216                    | 1,244,600            | 11,243,364             |                  | 1,546,563   | 1,244,600  | 12,789,927             | 14,034,527             |   |
| Woodland Hills                             | Decatur, GA                      | 1985      | 228                    | 1,224,600            | 11,010,681             |                  | 2,314,167   | 1,224,600  | 13,324,848             | 14,549,448             |   |
| Woodlands of Brookfield                    | Brookfield, WI                   | 1990      | 148                    | 1,484,600            | 13,961,081             |                  | 1,157,041   | 1,484,600  | 15,118,122             | 16,602,722             |   |
| Woodmoor                                   | Austin, TX                       | 1981      | 208                    | 653,800              | 5,875,968              |                  | 2,398,443   | 653,800  | 8,274,412              | 8,928,212              |   |
| Woodside                                   | Lorton, VA                       | 1987      | 252                    | 1,326,000            | 12,510,903             |                  | 4,816,061   | 1,326,000  | 17,326,963             | 18,652,963             |   |
| Yarmouth Woods                             | Yarmouth, ME                     | 1971/1978 | 138                    | 692,800              | 6,096,155              |                  | 1,290,437   | 692,800  | 7,386,592              | 8,079,392              |   |
| Management Business                        | Chicago, IL                      | (D)       |                        |                      |                        |                  | 69,475,276  |  | 69,475,276             | 69,475,276             |   |
| Operating Partnership                      | Chicago, IL                      | (F)       |                        |                      | 491,595                |                  |   |  | 491,595                | 491,595                |   |
| <b>EQR Wholly Owned Unencumbered</b>       |                                  |           | 97,902                 | 2,480,114,318        | 8,218,412,694          |                  | 755,163,632                                       | 2,480,114,318                                    | 8,973,576,325          | 11,453,690,644         |   |
| <b><u>EQR Wholly Owned Encumbered:</u></b> |                                  |           |                        |                      |                        |                  |   |  |                        |                        |   |
| 1660 Peachtree 2400 M St                   | Atlanta, GA Washington, D.C. (G) | 1999 2006 | 355 359                | 7,987,511 30,006,593 | 23,602,563 114,138,624 |                  | 2,052,728 85,766                                  | 7,987,511 30,006,593                             | 25,655,291 114,224,390 | 33,642,802 144,230,983 |   |
| 2nd & 85th St                              | New York, NY                     | (F)       |                        | 15,601,092           | 9,944,601              |                  |   | 15,601,092                                       | 9,944,601              | 25,545,693             |   |
| 740 River Drive                            | St. Paul, MN                     | 1962      | 163                    | 1,626,700            | 11,234,943             |                  | 3,347,310   | 1,626,700  | 14,582,252             | 16,208,952             |   |
| 929 House                                  | Cambridge, MA (G)                | 1975      | 127                    | 3,252,993            | 21,745,595             |                  | 1,673,535   | 3,252,993  | 23,419,130             | 26,672,123             |   |
| Academy Village                            | North Hollywood, CA              | 1989      | 248                    | 25,000,000           | 23,593,194             |                  | 1,184,661   | 25,000,000                                       | 24,777,855             | 49,777,855             |   |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                             |                   |         |     |            |            |  |            |            |            |
|-----------------------------|-------------------|---------|-----|------------|------------|--|------------|------------|------------|
| Agliano                     | Tampa, FL         | (F)     |     | 8,424,662  | 4,797,568  |  | 8,424,662  | 4,797,568  | 13,222,229 |
| Alta Pacific                | Irvine, CA        | (F)     |     | 10,752,145 | 11,037,426 |  | 10,752,145 | 11,037,426 | 21,789,570 |
| Amberton                    | Manassas, VA      | 1986    | 190 | 900,600    | 11,921,815 |  | 1,959,704  | 900,600    | 13,881,519 |
| Arbor Terrace               | Sunnyvale, CA     | 1979    | 174 | 9,057,300  | 18,483,642 |  | 1,590,781  | 9,057,300  | 20,074,423 |
| Arboretum (MA)              | Canton, MA        | 1989    | 156 | 4,685,900  | 10,992,751 |  | 1,178,505  | 4,685,900  | 12,171,256 |
| Arboretum at Stonelake      | Austin, TX        | 1996    | 408 | 6,120,000  | 24,069,023 |  | 1,657,170  | 6,120,000  | 25,726,193 |
| Arbors of Hickory Hollow    | Antioch, TN       | 1986    | 336 | 202,985    | 6,936,761  |  | 3,529,757  | 202,985    | 10,466,517 |
| Arden Villas                | Orlando, FL       | 1999    | 336 | 5,500,000  | 28,600,796 |  | 2,089,931  | 5,500,000  | 30,690,727 |
| Artisan Square              | Northridge, CA    | 2002    | 140 | 7,000,000  | 20,537,359 |  | 292,700    | 7,000,000  | 20,830,060 |
| Autumn River                | Raleigh, NC       | 2002    | 284 | 3,408,000  | 20,890,457 |  | 513,753    | 3,408,000  | 21,404,210 |
| Avon Place                  | Avon, CT          | 1973    | 163 | 1,788,943  | 12,440,003 |  | 811,291    | 1,788,943  | 13,251,294 |
| Bay Hill                    | Long Beach, CA    | 2002    | 160 | 7,600,000  | 27,437,239 |  | 153,455    | 7,600,000  | 27,590,694 |
| Bradford Apartments         | Newington, CT     | 1964    | 64  | 401,091    | 2,681,210  |  | 334,347    | 401,091    | 3,015,557  |
| Bradley Park                | Puyallup, WA      | 1999    | 155 | 3,813,000  | 18,313,645 |  | 81,765     | 3,813,000  | 18,395,410 |
| Briar Knoll Apts            | Vernon, CT        | 1986    | 150 | 928,972    | 6,209,988  |  | 815,944    | 928,972    | 7,025,932  |
| Briarwood (CA)              | Sunnyvale, CA     | 1985    | 192 | 9,991,500  | 22,247,278 |  | 934,943    | 9,991,500  | 23,182,221 |
| Brookdale Village           | Naperville, IL    | 1986    | 252 | 3,276,000  | 16,293,023 |  | 1,890,027  | 3,276,000  | 18,183,050 |
| Brookside (MD)              | Frederick, MD     | 1993    | 228 | 2,736,000  | 7,934,069  |  | 1,505,337  | 2,736,000  | 9,439,406  |
| Brooksyde Apts              | West Hartford, CT | 1945    | 80  | 594,711    | 3,975,523  |  | 462,828    | 594,711    | 4,438,351  |
| Burgundy Studios            | Middletown, CT    | 1973    | 102 | 395,238    | 2,642,087  |  | 305,181    | 395,238    | 2,947,268  |
| Canterbury                  | Germantown, MD    | 1986    | 544 | 2,781,300  | 32,942,531 |  | 9,622,847  | 2,781,300  | 42,565,377 |
| Carlyle                     | Dallas, TX        | 1993    | 180 | 1,890,000  | 14,155,000 |  | 757,963    | 1,890,000  | 14,912,963 |
| Cedar Glen                  | Reading, MA       | 1980    | 114 | 1,248,505  | 8,346,003  |  | 870,999    | 1,248,505  | 9,217,002  |
| Centennial Court            | Seattle, WA (G)   | 2001    | 187 | 3,800,000  | 21,280,039 |  | 147,078    | 3,800,000  | 21,427,117 |
| Centennial Tower            | Seattle, WA (G)   | 1991    | 221 | 5,900,000  | 48,800,339 |  | 727,028    | 5,900,000  | 49,527,368 |
| Cherry Creek I,II,&III (TN) | Hermitage, TN     | 1986/96 | 627 | 2,942,345  | 45,725,245 |  | 2,595,966  | 2,942,345  | 48,321,211 |
| Chestnut Glen               | Abington, MA      | 1983    | 130 | 1,178,965  | 7,881,139  |  | 616,872    | 1,178,965  | 8,498,011  |
| Chickasaw Crossing          | Orlando, FL       | 1986    | 292 | 2,044,000  | 12,366,832 |  | 1,201,286  | 2,044,000  | 13,568,119 |
| Church Corner               | Cambridge, MA (G) | 1987    | 85  | 5,220,000  | 16,744,643 |  | 106,905    | 5,220,000  | 16,851,548 |
| Cierra Crest                | Denver, CO        | 1996    | 480 | 4,803,100  | 34,894,898 |  | 2,171,147  | 4,803,100  | 37,066,044 |
| City Lofts                  | Chicago, IL       | (F)     |     | 5,946,369  | 7,902,033  |  |            | 5,946,369  | 7,902,033  |
| Club at Tanasbourne         | Hillsboro, OR     | 1990    | 352 | 3,521,300  | 16,257,934 |  | 2,560,552  | 3,521,300  | 18,818,487 |
| Coachlight Village          | Agawam, MA        | 1967    | 88  | 501,726    | 3,353,933  |  | 286,900    | 501,726    | 3,640,833  |
| Colonial Village            | Plainville, CT    | 1968    | 104 | 693,575    | 4,636,410  |  | 697,434    | 693,575    | 5,333,844  |
| Conway Court                | Roslindale, MA    | 1920    | 28  | 101,451    | 710,524    |  | 148,476    | 101,451    | 858,999    |
| Country Club Lakes          | Jacksonville, FL  | 1997    | 555 | 15,000,000 | 41,055,786 |  | 1,458,520  | 15,000,000 | 42,514,306 |
| Coventry at Cityview        | Fort Worth, TX    | 1996    | 360 | 2,160,000  | 23,072,847 |  | 1,805,282  | 2,160,000  | 24,878,129 |
| Creekside (San Mateo)       | San Mateo, CA     | 1985    | 192 | 9,606,600  | 21,193,232 |  | 1,090,183  | 9,606,600  | 22,283,415 |
| Creekside Homes at Legacy   | Plano, TX         | 1998    | 380 | 4,560,000  | 32,275,748 |  | 1,925,740  | 4,560,000  | 34,201,488 |
| Cross Creek                 | Matthews, NC      | 1989    | 420 | 3,151,600  | 20,295,925 |  | 1,926,578  | 3,151,600  | 22,222,503 |
| Crown Court                 |                   | 1987    | 416 | 3,156,600  | 28,414,599 |  | 4,338,515  | 3,156,600  | 32,753,114 |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                                |                         |           |     |            |             |  |           |            |             |             |
|--------------------------------|-------------------------|-----------|-----|------------|-------------|--|-----------|------------|-------------|-------------|
|                                | Scottsdale,<br>AZ       |           |     |            |             |  |           |            |             |             |
| Dean Estates II                | Cranston, RI            | 1970      | 48  | 308,457    | 2,061,971   |  | 404,267   | 308,457    | 2,466,238   | 2,774,695   |
| Deerwood<br>(Corona)           | Corona, CA              | 1992      | 316 | 4,742,200  | 20,272,892  |  | 2,538,163 | 4,742,200  | 22,811,055  | 27,553,255  |
| Eastbridge                     | Dallas, TX              | 1998      | 169 | 3,380,000  | 11,860,382  |  | 661,554   | 3,380,000  | 12,521,935  | 15,901,935  |
| Fernbrook<br>Townhomes         | Plymouth,<br>MN         | 1993      | 72  | 580,100    | 6,683,693   |  | 459,059   | 580,100    | 7,142,752   | 7,722,852   |
| Fireside Park                  | Rockville,<br>MD        | 1961      | 236 | 4,248,000  | 9,977,101   |  | 2,323,800 | 4,248,000  | 12,300,901  | 16,548,901  |
| Forest Ridge I &<br>II         | Arlington,<br>TX        | 1984/85   | 660 | 2,362,700  | 21,263,295  |  | 5,245,440 | 2,362,700  | 26,508,735  | 28,871,435  |
| Four Lakes 5                   | Lisle, IL (G)           | 1968/1988 | 478 | 600,000    | 19,186,686  |  | 3,171,557 | 600,000    | 22,358,243  | 22,958,243  |
| Four Winds                     | Fall River,<br>MA       | 1987      | 168 | 1,370,843  | 9,163,804   |  | 1,067,946 | 1,370,843  | 10,231,751  | 11,602,593  |
| Fox Hill<br>Apartments         | Enfield, CT             | 1974      | 168 | 1,129,018  | 7,547,256   |  | 731,052   | 1,129,018  | 8,278,308   | 9,407,326   |
| Gallery, The                   | Hermosa<br>Beach, CA    | 1971      | 168 | 18,144,000 | 46,565,645  |  | 3,190     | 18,144,000 | 46,568,835  | 64,712,835  |
| Geary Court Yard               | San<br>Francisco,<br>CA | 1990      | 164 | 1,722,400  | 15,471,429  |  | 1,155,470 | 1,722,400  | 16,626,899  | 18,349,299  |
| Glen Grove                     | Wellesley,<br>MA        | 1979      | 125 | 1,344,601  | 8,988,383   |  | 661,016   | 1,344,601  | 9,649,399   | 10,994,000  |
| Glen Meadow                    | Franklin,<br>MA         | 1971      | 288 | 2,339,330  | 17,796,431  |  | 2,018,461 | 2,339,330  | 19,814,892  | 22,154,222  |
| Glenlake                       | Glendale<br>Heights, IL | 1988      | 336 | 5,041,700  | 16,671,970  |  | 4,635,767 | 5,041,700  | 21,307,737  | 26,349,437  |
| Gosnold Grove                  | East<br>Falmouth,<br>MA | 1978      | 33  | 124,296    | 830,891     |  | 171,810   | 124,296    | 1,002,701   | 1,126,996   |
| Greenhaven                     | Union City,<br>CA       | 1983      | 250 | 7,507,000  | 15,210,399  |  | 1,664,822 | 7,507,000  | 16,875,221  | 24,382,221  |
| Greenhouse - Frey<br>Road      | Kennesaw,<br>GA         | 1985      | 489 | 2,467,200  | 22,187,443  |  | 3,643,631 | 2,467,200  | 25,831,074  | 28,298,274  |
| Greenhouse -<br>Holcomb Bridge | Alpharetta,<br>GA       | 1985      | 437 | 2,143,300  | 19,291,427  |  | 3,431,367 | 2,143,300  | 22,722,795  | 24,866,095  |
| Greenhouse -<br>Roswell        | Roswell, GA             | 1985      | 236 | 1,220,000  | 10,974,727  |  | 2,091,987 | 1,220,000  | 13,066,714  | 14,286,714  |
| Hampshire Place                | Los Angeles,<br>CA      | 1989      | 259 | 10,806,000 | 30,335,330  |  | 954,609   | 10,806,000 | 31,289,939  | 42,095,939  |
| Harbor Steps                   | Seattle, WA<br>(G)      | 2000      | 730 | 59,900,000 | 158,829,662 |  | 812,941   | 59,900,000 | 159,642,603 | 219,542,603 |
| Heritage at Stone<br>Ridge     | Burlington,<br>MA       | 2005      | 180 | 10,800,000 | 31,808,335  |  | 13,390    | 10,800,000 | 31,821,725  | 42,621,725  |
| Heritage Green                 | Sturbridge,<br>MA       | 1974      | 130 | 835,313    | 5,583,898   |  | 822,502   | 835,313    | 6,406,400   | 7,241,713   |
| High Meadow                    | Ellington,<br>CT        | 1975      | 100 | 583,679    | 3,901,774   |  | 296,872   | 583,679    | 4,198,647   | 4,782,326   |
| Highland Glen II               | Westwood,<br>MA         | (F)       |     |            | 7,069,447   |  |           |            | 7,069,447   | 7,069,447   |
| Highland Point                 | Aurora, CO              | 1984      | 319 | 1,631,900  | 14,684,439  |  | 1,900,859 | 1,631,900  | 16,585,298  | 18,217,198  |

## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

December 31, 2006

| Description                   |                     | Date of | Construction Units (I) | Initial Cost to |            | Cost Capitalized    |   | Gross Amount                        |                         | Total (B)  | Accumulated Depreciation (C) |
|-------------------------------|---------------------|---------|------------------------|-----------------|------------|---------------------|---|-------------------------------------|-------------------------|------------|------------------------------|
|                               |                     |         |                        | Company         | Land       | Building & Fixtures | Subsequent to Acquisition (Improvements, net) (E) | Carried at Close of Period 12/31/06 | Building & Fixtures (A) |            |                              |
| Apartment Name                | Location            |         |                        | Land            | Fixtures   | Land                | Fixtures  | Land                                | Fixtures (A)            |            | Depreciation                 |
| Highlands at Cherry Hill      | Cherry Hills, NJ    | 2002    | 170                    | 6,800,000       | 21,459,108 |                     | 63,469  | 6,800,000                           | 21,522,577              | 28,322,577 | (1)                          |
| Highlands at South Plainfield | Plainfield, NJ      | 2000    | 252                    | 10,080,000      | 37,526,912 |                     | 143,289   | 10,080,000                          | 37,670,201              | 47,750,201 | (2)                          |
| Highline Oaks                 | Denver, CO          | 1986    | 220                    | 1,057,400       | 9,340,249  |                     | 1,633,630   | 1,057,400                           | 10,973,879              | 12,031,279 | (4)                          |
| Isle at Arrowhead Ranch       | Glendale, AZ        | 1996    | 256                    | 1,650,237       | 19,593,123 |                     | 1,076,108   | 1,650,237                           | 20,669,232              | 22,319,469 | (6)                          |
| Ivory Wood                    | Bothell, WA         | 2000    | 144                    | 2,732,800       | 13,888,282 |                     | 260,308   | 2,732,800                           | 14,148,590              | 16,881,390 | (1)                          |
| Jaclen Towers                 | Beverly, NJ         | 1976    | 100                    | 437,072         | 2,921,735  |                     | 757,876   | 437,072                             | 3,679,611               | 4,116,683  | (1)                          |
| James Street Crossing         | Kent, WA            | 1989    | 300                    | 2,081,254       | 18,748,337 |                     | 1,591,291   | 2,081,254                           | 20,339,629              | 22,420,882 | (6)                          |
| Laguna Clara                  | Santa Clara, CA     | 1972    | 264                    | 13,642,420      | 29,707,475 |                     | 1,589,501   | 13,642,420                          | 31,296,976              | 44,939,395 | (3)                          |
| LaSalle                       | Beaverton, OR (G)   | 1998    | 554                    | 7,202,000       | 35,877,612 |                     | 1,421,673   | 7,202,000                           | 37,299,285              | 44,501,285 | (6)                          |
| Legacy at Highlands Ranch     | Highlands Ranch, CO | 1999    | 422                    | 6,330,000       | 37,557,013 |                     | 715,465   | 6,330,000                           | 38,272,478              | 44,602,478 | (3)                          |
| Legends at Preston            | Morrisville, NC     | 2000    | 382                    | 3,056,000       | 27,150,092 |                     | 825,344   | 3,056,000                           | 27,975,437              | 31,031,437 | (6)                          |
| Lenox at Patterson Place      | Durham, NC          | 1999    | 292                    | 4,380,000       | 18,969,172 |                     | 252,146   | 4,380,000                           | 19,221,319              | 23,601,319 | (1)                          |
| Liberty Park                  | Brain Tree, MA      | 2000    | 202                    | 5,977,504       | 26,748,835 |                     | 1,144,941   | 5,977,504                           | 27,893,775              | 33,871,279 | (3)                          |
| Lincoln Heights               | Quincy, MA          | 1991    | 336                    | 5,928,400       | 33,595,262 |                     | 3,407,908   | 5,928,400                           | 37,003,170              | 42,931,570 | (1)                          |
| Longfellow Glen               | Sudbury, MA         | 1984    | 120                    | 1,094,273       | 7,314,994  |                     | 1,962,404   | 1,094,273                           | 9,277,398               | 10,371,671 | (2)                          |
| Longwood                      | Decatur, GA         | 1992    | 268                    | 1,454,048       | 13,087,393 |                     | 1,294,958   | 1,454,048                           | 14,382,351              | 15,836,399 | (6)                          |
| Loomis Manor                  | West Hartford, CT   | 1948    | 43                     | 422,350         | 2,823,326  |                     | 340,486   | 422,350                             | 3,163,812               | 3,586,162  |                              |
| Madison at Cedar Springs      | Dallas, TX          | 1995    | 380                    | 2,470,000       | 33,194,620 |                     | 1,812,787   | 2,470,000                           | 35,007,407              | 37,477,407 | (10)                         |
| Madison at Chase Oaks         | Plano, TX           | 1995    | 470                    | 3,055,000       | 28,932,885 |                     | 1,660,074   | 3,055,000                           | 30,592,959              | 33,647,959 | (9)                          |
| Madison at River Sound        | Lawrenceville, GA   | 1996    | 586                    | 3,666,999       | 47,387,106 |                     | 1,639,481   | 3,666,999                           | 49,026,588              | 52,693,587 | (14)                         |
| Madison at Round Grove        | Lewisville, TX      | 1995    | 404                    | 2,626,000       | 25,682,373 |                     | 2,025,283   | 2,626,000                           | 27,707,656              | 30,333,656 | (8)                          |
| Madison at Scofield Farms     | Austin, TX          | 1996    | 260                    | 2,080,000       | 14,597,971 |                     | 1,761,739   | 2,080,000                           | 16,359,710              | 18,439,710 | (4)                          |
| Marks                         | Englewood, CO (G)   | 1987    | 616                    | 4,928,500       | 44,622,314 |                     | 3,818,828   | 4,928,500                           | 48,441,143              | 53,369,643 | (17)                         |
| Meadow Ridge                  | Norwich, CT         | 1987    | 120                    | 747,957         | 4,999,937  |                     | 435,724   | 747,957                             | 5,435,661               | 6,183,617  | (1)                          |
| Merritt at Satellite Place    | Duluth, GA          | 1999    | 424                    | 3,400,000       | 30,115,674 |                     | 846,006   | 3,400,000                           | 30,961,680              | 34,361,680 | (8)                          |
| Mill Pond                     | Millersville, MD    | 1984    | 240                    | 2,880,000       | 8,468,014  |                     | 1,606,331   | 2,880,000                           | 10,074,345              | 12,954,345 | (3)                          |

The following tables present the changes in the Company's issued and outstanding Common Shares and RSP Units

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|                               |                     |           |     |            |            |           |            |             |             |      |
|-------------------------------|---------------------|-----------|-----|------------|------------|-----------|------------|-------------|-------------|------|
| Montierra                     | Scottsdale, AZ      | 1999      | 249 | 3,455,000  | 17,266,787 | 902,348   | 3,455,000  | 18,169,134  | 21,624,134  | (3)  |
| Montierra (CA)                | San Diego, CA       | 1990      | 272 | 8,160,000  | 29,360,938 | 5,248,802 | 8,160,000  | 34,609,740  | 42,769,740  | (7)  |
| Nehoiden Glen                 | Needham, MA         | 1978      | 61  | 634,538    | 4,241,755  | 396,597   | 634,538    | 4,638,352   | 5,272,890   | (1)  |
| Noonan Glen                   | Winchester, MA      | 1983      | 18  | 151,344    | 1,011,700  | 253,182   | 151,344    | 1,264,882   | 1,416,226   | (10) |
| North Hill                    | Atlanta, GA         | 1984      | 420 | 2,525,300  | 18,550,989 | 5,869,398 | 2,525,300  | 24,420,387  | 26,945,687  | (10) |
| Northampton I                 | Largo, MD           | 1977      | 344 | 1,843,200  | 17,528,381 | 4,450,047 | 1,843,200  | 21,978,428  | 23,821,628  | (10) |
| Northglen                     | Valencia, CA        | 1988      | 234 | 9,360,000  | 20,778,553 | 970,063   | 9,360,000  | 21,748,615  | 31,108,615  | (4)  |
| Norton Glen                   | Norton, MA          | 1983      | 150 | 1,012,556  | 6,768,727  | 2,319,858 | 1,012,556  | 9,088,585   | 10,101,141  | (2)  |
| Oak Mill I                    | Germantown, MD      | 1984      | 208 | 10,000,000 | 13,155,522 | 2,964,729 | 10,000,000 | 16,120,251  | 26,120,251  | (1)  |
| Oak Mill II                   | Germantown, MD      | 1985      | 192 | 854,133    | 10,233,947 | 4,076,264 | 854,133    | 14,310,211  | 15,164,344  | (4)  |
| Oak Park North                | Agoura Hills, CA    | 1990      | 220 | 1,706,900  | 15,362,666 | 1,364,400 | 1,706,900  | 16,727,066  | 18,433,966  | (6)  |
| Oak Park South                | Agoura Hills, CA    | 1989      | 224 | 1,683,800  | 15,154,608 | 1,458,829 | 1,683,800  | 16,613,437  | 18,297,237  | (6)  |
| Oaks                          | Santa Clarita, CA   | 2000      | 520 | 23,400,000 | 61,020,438 | 1,526,455 | 23,400,000 | 62,546,893  | 85,946,893  | (8)  |
| Ocean Walk                    | Key West, FL        | 1990      | 297 | 2,838,749  | 25,545,009 | 1,962,607 | 2,838,749  | 27,507,616  | 30,346,365  | (9)  |
| Old Mill Glen                 | Maynard, MA         | 1983      | 50  | 396,756    | 2,652,233  | 349,674   | 396,756    | 3,001,907   | 3,398,663   | (3)  |
| Olde Redmond Place            | Redmond, WA         | 1986      | 192 | 4,807,100  | 14,126,038 | 3,560,002 | 4,807,100  | 17,686,040  | 22,493,140  | (5)  |
| Parkfield                     | Denver, CO          | 2000      | 476 | 8,330,000  | 28,667,618 | 1,269,982 | 8,330,000  | 29,937,600  | 38,267,600  | (6)  |
| Point (NC)                    | Charlotte, NC       | 1996      | 340 | 1,700,000  | 25,417,267 | 808,668   | 1,700,000  | 26,225,935  | 27,925,935  | (7)  |
| Portofino (Val)               | Valencia, CA        | 1989      | 216 | 8,640,000  | 21,487,126 | 1,185,661 | 8,640,000  | 22,672,788  | 31,312,788  | (4)  |
| Portside Towers               | Jersey City, NJ (G) | 1992/1997 | 527 | 22,455,700 | 96,842,913 | 5,787,065 | 22,455,700 | 102,629,978 | 125,085,678 | (30) |
| Prairie Creek I               | Richardson, TX      | 1998/99   | 464 | 4,067,292  | 38,986,022 | 1,770,999 | 4,067,292  | 40,757,021  | 44,824,312  | (11) |
| Preston Bend                  | Dallas, TX          | 1986      | 255 | 1,075,200  | 9,532,056  | 1,452,729 | 1,075,200  | 10,984,786  | 12,059,986  | (4)  |
| Promenade at Town Center II   | Valencia, CA        | 2001      | 270 | 13,500,000 | 34,405,636 | 1,099,138 | 13,500,000 | 35,504,774  | 49,004,774  | (4)  |
| Providence at Kirby           | Houston, TX         | 1999      | 263 | 3,945,000  | 20,587,782 | 2,082,938 | 3,945,000  | 22,670,720  | 26,615,720  | (3)  |
| Ranchstone                    | Houston, TX         | 1996      | 220 | 770,000    | 15,371,431 | 698,002   | 770,000    | 16,069,433  | 16,839,433  | (4)  |
| Ravens Crest                  | Plainsboro, NJ      | 1984      | 704 | 4,670,850  | 42,080,642 | 9,158,080 | 4,670,850  | 51,238,722  | 55,909,572  | (22) |
| Reserve at Ashley Lake        | Boynton Beach, FL   | 1990      | 440 | 3,520,400  | 23,332,494 | 2,829,478 | 3,520,400  | 26,161,972  | 29,682,372  | (8)  |
| Reserve at Fairfax Corners    | Fairfax, VA         | 2001      | 652 | 15,804,057 | 63,129,051 | 822,238   | 15,804,057 | 63,951,288  | 79,755,345  | (10) |
| Reserve at Potomac Yard       | Alexandria, VA      | 2002      | 588 | 11,918,917 | 68,976,484 | 976,677   | 11,918,917 | 69,953,161  | 81,872,077  | (7)  |
| Reserve at Town Center        | Loudon, VA          | 2002      | 290 | 3,144,056  | 27,669,121 | 447,296   | 3,144,056  | 28,116,417  | 31,260,473  | (3)  |
| Reserve at Town Center (WA)   | Mill Creek, WA      | 2001      | 389 | 10,369,400 | 41,172,081 | 551,112   | 10,369,400 | 41,723,193  | 52,092,593  | (4)  |
| Retreat, The Ribbon Mill      | Phoenix, AZ         | 1999      | 480 | 3,475,114  | 27,265,252 | 1,384,123 | 3,475,114  | 28,649,375  | 32,124,489  | (7)  |
| River Pointe at Den Rock Park | Manchester, CT      | 1908      | 104 | 787,929    | 5,267,144  | 450,152   | 787,929    | 5,717,296   | 6,505,225   | (1)  |
| Rivers Bend (CT)              | Lawrence, MA        | 2000      | 174 | 4,615,702  | 18,440,147 | 731,030   | 4,615,702  | 19,171,177  | 23,786,879  | (3)  |
| Riverview Condominiums        | Windsor, CT         | 1973      | 373 | 3,325,517  | 22,573,826 | 1,470,299 | 3,325,517  | 24,044,125  | 27,369,642  | (5)  |
| Rockingham Glen               | Norwalk, CT         | 1991      | 92  | 2,300,000  | 7,406,730  | 1,451,122 | 2,300,000  | 8,857,852   | 11,157,852  | (2)  |
| Rolling Green (Amherst)       | West Roxbury, MA    | 1974      | 143 | 1,124,217  | 7,515,160  | 1,030,086 | 1,124,217  | 8,545,246   | 9,669,463   | (2)  |
| Rolling Green (Milford)       | Amherst, MA         | 1970      | 204 | 1,340,702  | 8,962,317  | 2,483,372 | 1,340,702  | 11,445,689  | 12,786,391  | (2)  |
| Royale                        | Milford, MA         | 1970      | 304 | 2,012,350  | 13,452,150 | 2,233,452 | 2,012,350  | 15,685,602  | 17,697,952  | (4)  |
| Savannah Midtown              | Cranston, RI        | 1976      | 76  | 512,785    | 3,427,866  | 511,169   | 512,785    | 3,939,035   | 4,451,820   | (3)  |
| Savoy I                       | Atlanta, GA         | 2000      | 322 | 7,209,873  | 29,433,507 | 701,727   | 7,209,873  | 30,135,234  | 37,345,107  | (3)  |
| Scarborough Square            | Aurora, CO          | 2001      | 444 | 6,109,460  | 38,765,670 | 863,806   | 6,109,460  | 39,629,476  | 45,738,936  | (4)  |
| Security Manor                | Rockville, MD       | 1967      | 121 | 1,815,000  | 7,608,126  | 1,609,081 | 1,815,000  | 9,217,207   | 11,032,207  | (2)  |
|                               | Westfield, MA       | 1971      | 63  | 355,456    | 2,376,152  | 156,428   | 355,456    | 2,532,580   | 2,888,036   | (3)  |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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|                            |                            |         |     |            |            |           |            |            |             |      |
|----------------------------|----------------------------|---------|-----|------------|------------|-----------|------------|------------|-------------|------|
| Sedona Springs             | Austin, TX                 | 1995    | 396 | 2,574,000  | 23,477,043 | 2,690,214 | 2,574,000  | 26,167,257 | 28,741,257  | (7)  |
| Siena Terrace              | Lake Forest, CA            | 1988    | 356 | 8,900,000  | 24,083,024 | 1,856,227 | 8,900,000  | 25,939,250 | 34,839,250  | (7)  |
| Skycrest                   | Valencia, CA               | 1999    | 264 | 10,560,000 | 25,574,457 | 1,143,673 | 10,560,000 | 26,718,131 | 37,278,131  | (5)  |
| Skyline Towers             | Falls Church, VA (G)       | 1971    | 939 | 78,278,200 | 91,484,764 | 1,268,870 | 78,278,200 | 92,753,635 | 171,031,835 | (7)  |
| Skyview                    | Rancho Santa Margarita, CA | 1999    | 260 | 3,380,000  | 21,952,863 | 866,189   | 3,380,000  | 22,819,052 | 26,199,052  | (6)  |
| Sonterra at Foothill Ranch | Foothill Ranch, CA         | 1997    | 300 | 7,503,400  | 24,048,507 | 1,073,835 | 7,503,400  | 25,122,342 | 32,625,742  | (7)  |
| South Winds                | Fall River, MA             | 1971    | 404 | 2,481,821  | 16,780,359 | 2,450,689 | 2,481,821  | 19,231,048 | 21,712,869  | (4)  |
| Springs Colony             | Altamonte Springs, FL      | 1986    | 188 | 630,411    | 5,852,157  | 1,859,211 | 630,411    | 7,711,368  | 8,341,779   | (3)  |
| Stoney Ridge               | Dale City, VA              | 1985    | 264 | 8,000,000  | 24,147,091 | 3,203,633 | 8,000,000  | 27,350,724 | 35,350,724  | (1)  |
| Stonybrook                 | Boynton Beach, FL          | 2001    | 264 | 10,500,000 | 24,967,638 | 300,654   | 10,500,000 | 25,268,292 | 35,768,292  | (2)  |
| Summer Chase               | Denver, CO                 | 1983    | 384 | 1,709,200  | 15,375,008 | 2,928,364 | 1,709,200  | 18,303,372 | 20,012,572  | (7)  |
| Summerhill Glen            | Maynard, MA                | 1980    | 120 | 415,812    | 3,000,816  | 518,109   | 415,812    | 3,518,925  | 3,934,737   | (7)  |
| Summerset Village          | Chatsworth, CA             | 1985    | 280 | 2,630,700  | 23,670,889 | 2,156,850 | 2,630,700  | 25,827,740 | 28,458,440  | (9)  |
| Summit & Birch Hill        | Farmington, CT             | 1967    | 186 | 1,757,438  | 11,748,112 | 1,295,341 | 1,757,438  | 13,043,453 | 14,800,891  | (3)  |
| Talleyrand                 | Tarrytown, NY (L)          | 1997-98 | 300 | 12,000,000 | 49,838,160 | 3,009,985 | 12,000,000 | 52,848,145 | 64,848,145  | (9)  |
| Tanasbourne Terrace        | Hillsboro, OR              | 1986-89 | 373 | 1,876,700  | 16,891,205 | 3,176,067 | 1,876,700  | 20,067,272 | 21,943,972  | (9)  |
| Tanglewood (RI)            | West Warwick, RI           | 1973    | 176 | 1,141,415  | 7,630,129  | 542,318   | 1,141,415  | 8,172,446  | 9,313,862   | (1)  |
| Tanglewood (VA)            | Manassas, VA               | 1987    | 432 | 2,108,295  | 24,619,495 | 6,755,046 | 2,108,295  | 31,374,541 | 33,482,836  | (1)  |
| Turf Club                  | Littleton, CO              | 1986    | 324 | 2,107,300  | 15,478,040 | 2,437,516 | 2,107,300  | 17,915,556 | 20,022,856  | (6)  |
| Union Station              | Los Angeles, CA            | (F)     |     | 8,500,000  | 56,351,848 | 20,708    | 8,500,000  | 56,372,555 | 64,872,555  |      |
| Uwajimaya Village          | Seattle, WA                | 2002    | 176 | 8,800,000  | 22,188,275 | 13,008    | 8,800,000  | 22,201,283 | 31,001,283  | (1)  |
| Van Deene Manor            | West Springfield, MA       | 1970    | 111 | 744,491    | 4,976,771  | 413,979   | 744,491    | 5,390,750  | 6,135,241   | (1)  |
| Villa Encanto              | Phoenix, AZ                | 1983    | 383 | 2,884,447  | 22,197,363 | 2,637,833 | 2,884,447  | 24,835,196 | 27,719,643  | (8)  |
| Village at Bear Creek      | Lakewood, CO               | 1987    | 472 | 4,519,700  | 40,676,390 | 2,605,666 | 4,519,700  | 43,282,056 | 47,801,756  | (14) |



## EQUITY RESIDENTIAL

## Schedule III - Real Estate and Accumulated Depreciation

December 31, 2006

| Description                                     | Company           | Date of | Construction | Units (I) | Initial Cost to |               | Cost Capitalized Subsequent to Acquisition (Improvements, net) (E) |             | Gross Amount Carried at Close of |               | Total (B) | Depr |
|---|-------------------|---------|--------------|-----------|-----------------|---------------|--|-------------|----------------------------------|---------------|-----------|------|
|   |                   |         |              |           | Land            | Fixtures      | Land   | Fixtures    | Land                             | Fixtures (A)  |           |      |
| Villas at Josey Ranch                           | Carrollton, TX    | 1986    |              | 198       | 1,587,700       | 7,254,727     | 1,730,751  | 1,587,700   | 8,985,479                        | 10,573,179    |           |      |
| Vintage   | Ontario, CA       | (F)     |              |           | 7,059,230       | 38,083,277    |  | 7,059,230   | 38,083,277                       | 45,142,508    |           |      |
| Vista Del Lago (TX)                             | Dallas, TX        | 1992    |              | 296       | 3,552,000       | 20,066,912    | 1,202,082  | 3,552,000   | 21,268,994                       | 24,820,994    |           |      |
| Warwick Station                                 | Westminster, CO   | 1986    |              | 332       | 2,282,000       | 21,113,974    | 1,633,183  | 2,282,000   | 22,747,157                       | 25,029,157    |           |      |
| Waterford at Orange Park                        | Orange Park, FL   | 1986    |              | 280       | 1,960,000       | 12,098,784    | 2,313,997  | 1,960,000   | 14,412,782                       | 16,372,782    |           |      |
| Waterford at the Lakes                          | Kent, WA          | 1990    |              | 344       | 3,100,200       | 16,140,924    | 1,843,767  | 3,100,200   | 17,984,691                       | 21,084,891    |           |      |
| Wellington Hill                                 | Manchester, NH    | 1987    |              | 390       | 1,890,200       | 17,120,662    | 4,805,649  | 1,890,200   | 21,926,311                       | 23,816,511    |           |      |
| Westgate  | Pasadena, CA      | (F)     |              |           | 46,802,616      | 10,480,376    |  | 46,802,616  | 10,480,376                       | 57,282,992    |           |      |
| Westwood Glen                                   | Westwood, MA      | 1972    |              | 156       | 1,616,505       | 10,806,004    | 390,684  | 1,616,505   | 11,196,688                       | 12,813,193    |           |      |
| Whisper Creek                                   | Denver, CO        | 2002    |              | 272       | 5,310,000       | 22,998,558    | 365,119  | 5,310,000   | 23,363,677                       | 28,673,677    |           |      |
| Wilkins Glen                                    | Medfield, MA      | 1975    |              | 103       | 538,483         | 3,629,943     | 661,999  | 538,483     | 4,291,942                        | 4,830,425     |           |      |
| Windridge (CA)                                  | Laguna Niguel, CA | 1989    |              | 344       | 2,662,900       | 23,985,497    | 3,097,251  | 2,662,900   | 27,082,747                       | 29,745,647    |           |      |
| Woodbridge                                      | Cary, GA          | 1993-95 |              | 128       | 737,400         | 6,636,870     | 1,121,244  | 737,400     | 7,758,114                        | 8,495,514     |           |      |
| Woodbridge (CT)                                 | Newington, CT     | 1968    |              | 73        | 498,377         | 3,331,548     | 476,311  | 498,377     | 3,807,859                        | 4,306,236     |           |      |
| Woodlake (WA)                                   | Kirkland, WA      | 1984    |              | 288       | 6,631,400       | 16,735,484    | 1,886,511  | 6,631,400   | 18,621,995                       | 25,253,395    |           |      |
| Woodleaf  | Campbell, CA      | 1984    |              | 178       | 8,550,600       | 16,988,183    | 865,954  | 8,550,600   | 17,854,137                       | 26,404,737    |           |      |
| Woodridge (MN)                                  | Eagan, MN         | 1986    |              | 200       | 1,602,300       | 10,449,579    | 1,558,895  | 1,602,300   | 12,008,474                       | 13,610,774    |           |      |
| <b>EQR Wholly Owned Encumbered</b>              |                   |         |              | 48,540    | 998,881,216     | 3,931,377,111 | 291,342,825  | 998,881,216 | 4,222,719,936                    | 5,221,601,153 | (9)       |      |
| <b><u>EQR Partially Owned Unencumbered:</u></b> |                   |         |              |           |                 |               |  |             |                                  |               |           |      |
| 1210 Mass                                       | Washington, D.C.  | 2004    |              | 144       | 9,213,512       | 30,728,957    | 110,955  | 9,213,512   | 30,839,912                       | 40,053,425    |           |      |
| Ball Park Lofts                                 | Denver, CO        | 2003    |              | 339       | 5,481,556       | 53,226,470    | 395,599  | 5,481,556   | 53,622,070                       | 59,103,626    |           |      |
| <b>EQR Partially Owned Unencumbered</b>         |                   |         |              | 483       | 14,695,068      | 83,955,427    | 506,554  | 14,695,068  | 84,461,982                       | 99,157,051    |           |      |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

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**EQR Partially**

**Owned**

**Encumbered:**

|                          |                      |      |     |           |            |           |           |            |            |
|--------------------------|----------------------|------|-----|-----------|------------|-----------|-----------|------------|------------|
| Bella Terra I            | Mukilteo,<br>WA      | 2002 | 235 | 5,686,861 | 26,070,540 | 312,115   | 5,686,861 | 26,382,655 | 32,069,517 |
| Brookside<br>Crossing I  | Stockton, CA         | 1981 | 90  | 625,000   | 4,663,298  | 1,365,294 | 625,000   | 6,028,592  | 6,653,592  |
| Brookside<br>Crossing II | Stockton, CA         | 1981 | 128 | 770,000   | 5,967,676  | 1,374,519 | 770,000   | 7,342,194  | 8,112,194  |
| Canyon Creek<br>(CA)     | San Ramon,<br>CA     | 1984 | 268 | 5,425,000 | 18,812,121 | 1,593,132 | 5,425,000 | 20,405,252 | 25,830,252 |
| Cobblestone<br>Village   | Fresno, CA           | 1983 | 162 | 315,000   | 7,587,004  | 1,551,020 | 315,000   | 9,138,024  | 9,453,024  |
| Country Oaks             | Agoura Hills,<br>CA  | 1985 | 256 | 6,105,000 | 29,561,865 | 1,897,266 | 6,105,000 | 31,459,131 | 37,564,131 |
| Deerfield                | Denver, CO           | 1983 | 158 | 1,260,000 | 8,502,224  | 1,345,675 | 1,260,000 | 9,847,899  | 11,107,899 |
| Edgewater                | Bakersfield,<br>CA   | 1984 | 258 | 580,000   | 17,710,063 | 1,845,232 | 580,000   | 19,555,294 | 20,135,294 |
| Fox Ridge                | Englewood,<br>CO     | 1984 | 300 | 2,490,000 | 17,522,114 | 1,649,489 | 2,490,000 | 19,171,603 | 21,661,603 |
| Hidden Lake              | Sacramento,<br>CA    | 1985 | 272 | 1,715,000 | 16,413,154 | 1,750,680 | 1,715,000 | 18,163,833 | 19,878,833 |
| Lakeview                 | Lodi, CA             | 1983 | 138 | 950,000   | 7,383,862  | 1,207,936 | 950,000   | 8,591,798  | 9,541,798  |
| Lakewood                 | Tulsa, OK            | 1985 | 152 | 855,000   | 6,480,774  | 900,713   | 855,000   | 7,381,487  | 8,236,487  |
| Lantern Cove             | Foster City,<br>CA   | 1985 | 232 | 6,945,000 | 23,332,206 | 1,388,082 | 6,945,000 | 24,720,288 | 31,665,288 |
| Legacy Park<br>Central   | Concord, CA          | 2003 | 259 | 6,469,230 | 46,745,854 | 51,275    | 6,469,230 | 46,797,129 | 53,266,359 |
| Mesa Del Oso             | Albuquerque,<br>NM   | 1983 | 221 | 4,305,000 | 12,160,419 | 956,672   | 4,305,000 | 13,117,091 | 17,422,091 |
| Schooner Bay I           | Foster City,<br>CA   | 1985 | 168 | 5,345,000 | 20,509,239 | 1,544,185 | 5,345,000 | 22,053,424 | 27,398,424 |
| Schooner Bay II          | Foster City,<br>CA   | 1985 | 144 | 4,550,000 | 18,142,163 | 1,466,173 | 4,550,000 | 19,608,337 | 24,158,337 |
| South Shore              | Stockton, CA         | 1979 | 129 | 840,000   | 9,380,786  | 1,287,382 | 840,000   | 10,668,168 | 11,508,168 |
| Tierra Antigua           | Albuquerque,<br>NM   | 1985 | 148 | 1,825,000 | 7,841,358  | 486,388   | 1,825,000 | 8,327,746  | 10,152,746 |
| Waterfield Square<br>I   | Stockton, CA         | 1984 | 170 | 950,000   | 9,300,249  | 1,789,096 | 950,000   | 11,089,345 | 12,039,345 |
| Waterfield Square<br>II  | Stockton, CA         | 1984 | 158 | 845,000   | 8,657,988  | 1,385,043 | 845,000   | 10,043,031 | 10,888,031 |
| Willow Brook<br>(CA)     | Pleasant Hill,<br>CA | 1985 | 228 | 5,055,000 | 38,387,297 | 826,020   | 5,055,000 | 39,213,317 | 44,268,317 |
| Willow Creek             | Fresno, CA           | 1984 | 116 | 275,000   | 6,639,018  | 800,517   | 275,000   | 7,439,535  | 7,714,535  |

**EQR Partially**

**Owned**

**Encumbered**

4,390 64,181,091 367,771,269 28,773,904 64,181,091 396,545,174 460,726,265

Portfolio/Entity

Encumbrances

(1)

**Total**

**Consolidated**

**Investment in**

**Real Estate**

151,315 \$ 3,557,871,695 \$ 12,601,516,504 \$ \$ 1,075,786,914 \$ 3,557,871,695 \$ 13,677,303,418 \$ 17,235,175,113 \$ (3,

(1) See attached Encumbrances Reconciliation

**EQUITY RESIDENTIAL**

**Schedule III - Real Estate and Accumulated Depreciation**

**December 31, 2006**

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NOTES:

- (A) The balance of furniture & fixtures included in the total investment in real estate amount was \$812,552,035 as of December 31, 2006.
- (B) The aggregate cost for Federal Income Tax purposes as of December 31, 2006 was approximately \$10.2 billion.
- (C) The life to compute depreciation for building is 30 years, for building improvements ranges from 5 to 10 years, for furniture & fixtures and replacements is 5 years, and for in-place leases is the average remaining term of each respective lease.
- (D) This asset consists of various acquisition dates and largely represents furniture, fixtures and equipment, leasehold improvements and capitalized software costs owned by the Management Business, which are generally depreciated over periods ranging from 3 to 7 years.
- (E) Primarily represents capital expenditures for major maintenance and replacements incurred subsequent to each property's acquisition date.
- (F) Represents land, construction-in-progress and/or miscellaneous pursuit costs on projects either held for future development or projects currently under development.
- (G) A portion or all of these properties includes commercial space (retail, parking and/or office space).
- (H) These three properties are pledged as additional collateral in connection with various tax-exempt bond financings.
- (I) Total properties and units exclude both the Partially Owned Properties - Unconsolidated consisting of 45 properties and 10,846 units, and the Military Housing (Fee Managed) consisting of one property and 3,555 units.
- (J) This asset has a new construction loan outstanding but no amounts had yet been drawn as of December 31, 2006.

**EXHIBIT INDEX**

The exhibits listed below are filed as part of this report. References to exhibits or other filings under the caption "Location" indicate that the exhibit or other filing has been filed, that the indexed exhibit and the exhibit referred to are the same and that the exhibit referred to is incorporated by reference. The Commission file number for our Exchange Act filings referenced below is 1-12252.

| <b>Exhibit</b> | <b>Description</b>  | <b>Location</b>   |
|----------------|---|---|
| 3.1            | Articles of Restatement of Declaration of Trust of Equity Residential dated December 9, 2004.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2004.                     |
| 3.2            | Fifth Amended and Restated Bylaws of Equity Residential dated December 9, 2004.   | Included as an exhibit to the Company's Form 8-K dated December 9, 2004, filed on December 10, 2004.        |
| 4.1            | Indenture, dated October 1, 1994, between the Operating Partnership, as obligor and The First National Bank of Chicago, as trustee ( "Indenture" ). | Included as an exhibit to the Operating Partnership's Form 10/A, dated December 12, 1994, File No. 0-24920. |
| 4.2            | First Supplemental Indenture to Indenture, dated as of September 9, 2004.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on September 10, 2004.                |
| 4.3            | Description of 7 5/8% Notes due April 15, 2007.   | Contained in 424B2 Prospectus Filing of Evans Withycombe Residential, Inc. dated March 28, 1997.            |
| 4.4            | Form of 6.9% Note due August 1, 2007.   | Included as an exhibit to Form 8-K of Merry Land & Investment Company, Inc., filed on July 29, 1997.        |
| 4.5            | Form of 4.861% Note due November 30, 2007.  | Included as an exhibit to the Operating Partnership's Form 8-K, filed on November 20, 2002.                 |
| 4.6            | Form of 4.75% Note due June 15, 2009.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on June 4, 2004.                      |
| 4.7            | Terms Agreement regarding 6.95% Notes due March 2, 2011.  | Included as an exhibit to the Operating Partnership's Form 8-K, filed on March 2, 2001.                     |
| 4.8            | Terms Agreement regarding 6.625% Notes due March 15, 2012.  | Included as an exhibit to the Operating Partnership's Form 8-K, filed on March 14, 2002.                    |
| 4.9            | Form of 5.2% Note due April 1, 2013.  | Included as an exhibit to the Operating Partnership's Form 8-K, filed on March 19, 2003.                    |

## Edgar Filing: EQUITY RESIDENTIAL - Form 10-K

| Exhibit | Description  | Location   |
|---------|--|--|
| 4.10    | Form of 5.25% Note due September 15, 2014.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on September 10, 2004.                       |
| 4.11    | Terms Agreement regarding 6.63% (subsequently remarketed to a 6.584% fixed rate) Notes due April 13, 2015.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on April 13, 1998.                           |
| 4.12    | Terms Agreement regarding 7 1/8% Notes due October 15, 2017.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on October 9, 1997.                          |
| 4.13    | Terms Agreement regarding 7.57% Notes due August 15, 2026.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on August 13, 1996.                          |
| 4.14    | Terms Agreement regarding 5.125% Notes due March 15, 2016.   | Included as an exhibit to the Operating Partnership's Form 8-K, filed on September 13, 2005.                       |
| 4.15    | Form of 5.375% Note due August 1, 2016.  | Included as an exhibit to the Operating Partnership's Form 8-K, dated January 11, 2006, filed on January 18, 2006. |
| 4.16    | Form of 3.85% Exchangeable Senior Note due August 15, 2026.  | Included as an exhibit to the Operating Partnership's Form 8-K, dated August 16, 2006, filed August 23, 2006.      |
| 10.1    | Fifth Amended and Restated Agreement of Limited Partnership of ERP Operating Limited Partnership.  | Included as an exhibit to the Operating Partnership's Form 8-K/A dated July 23, 1998, filed on August 18, 1998.    |
| 10.2    | Master Amendment to Other Securities Term Sheets and Joinders to Operating Partnership Agreement of ERP Operating Limited Partnership dated December 19, 2003. | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2003.                            |
| 10.3    | Assignment and Assumption Agreement between the Company and ERP Operating Limited Partnership dated December 19, 2003.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2003.                            |
| 10.4*   | Noncompetition Agreement (Zell).   | Included as an exhibit to the Company's Form S-11 Registration Statement, File No. 33-63158.                       |
| 10.5*   | Noncompetition Agreement (Spector).  | Included as an exhibit to the Company's Form S-11 Registration Statement, File No. 33-63158.                       |
| 10.6*   | Form of Noncompetition Agreement (other officers).   | Included as an exhibit to the Company's Form S-11 Registration Statement, File No. 33-63158.                       |

## Edgar Filing: EQUITY RESIDENTIAL - Form 10-K

| Exhibit | Description  | Location   |
|---------|--|--|
| 10.7    | Amended and Restated Master Reimbursement Agreement, dated as of November 1, 1996 by and between Federal National Mortgage Association and EQR-Bond Partnership.   | Included as an exhibit to the Company's Form S-11 Registration Statement, File No. 33-63158.     |
| 10.8    | Revolving Credit Agreement dated as of April 1, 2005 among ERP Operating Limited Partnership, Bank of America, N.A., as administrative agent, JP Morgan Chase Bank, N.A., as syndication agent, J.P. Morgan Securities Inc. and Banc of America Securities LLC, as joint lead arrangers and joint book runners, Commerzbank AG, New York and Grand Cayman Branches, Wachovia Bank, National Association, Wells Fargo Bank, N.A., Suntrust Bank, and US Bank National Association, as co-documentation agents, and a syndicate of other banks (the Credit Agreement). | Included as an exhibit to the Company's Form 8-K dated April 1, 2005, filed on April 4, 2005.    |
| 10.9    | Guaranty of Payment, made as of April 1, 2005, between Equity Residential and Bank of America, N.A., as administrative agent for the banks party to the Credit Agreement.  | Included as an exhibit to the Company's Form 8-K dated April 1, 2005, filed on April 4, 2005.    |
| 10.10   | Amended and Restated Limited Partnership Agreement of Lexford Properties, L.P.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 1999.          |
| 10.11*  | The Equity Residential Advantage Retirement Savings Plan, restated effective January 1, 2004.  | Attached herein.   |
| 10.12*  | First Amendment to The Equity Residential Properties Advantage Retirement Savings Plan, dated April 25, 2005.  | Attached herein.   |
| 10.13*  | Second Amendment to Equity Residential Advantage Retirement Savings Plan, dated April 30, 2005.  | Attached herein.   |
| 10.14*  | Equity Residential 2002 Share Incentive Plan.  | Included as an exhibit to the Company's Form S-8 filed on January 21, 2003.                      |
| 10.15*  | First Amendment to Equity Residential 2002 Share Incentive Plan.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2004.          |
| 10.16*  | Second Amendment to Equity Residential 2002 Share Incentive Plan.  | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2004.          |
| 10.17*  | Third Amendment to Equity Residential 2002 Share Incentive Plan.   | Included as an exhibit to the Company's Form 10-Q for the quarterly period ended March 31, 2005. |
| 10.18*  | Fourth Amendment to Equity Residential 2002 Share Incentive Plan.  | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2005.          |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

## Edgar Filing: EQUITY RESIDENTIAL - Form 10-K

| Exhibit | Description   | Location  |
|---------|---|---|
| 10.19*  | Fifth Amendment to Equity Residential 2002 Share Incentive Plan.  | Attached herein.  |
| 10.20*  | Second Amendment to Equity Residential 1993 Share Option and Share Award Plan.  | Attached herein.  |
| 10.21*  | Form of Equity Residential Performance Based Unit Award Grant Agreement.  | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2004.                 |
| 10.22*  | Form of Change in Control Agreement between the Company and other executive officers.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2001.                 |
| 10.23*  | Form of Indemnification Agreement between the Company and each trustee and executive officer.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2003.                 |
| 10.24*  | Form of Executive Retirement Benefits Agreement.  | Attached herein.  |
| 10.25*  | Amended and Restated Executive Compensation Agreement between the Company and Samuel Zell dated March 5, 2003, but effective as of January 1, 2003. | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2002.                 |
| 10.26*  | First Amendment to Amended and Restated Executive Compensation Agreement between the Company and Samuel Zell dated February 3, 2005.                | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2004.                 |
| 10.27*  | Second Amendment to Amended and Restated Compensation Agreement between the Company and Samuel Zell dated April 25, 2005.                           | Included as an exhibit to the Company's Form 10-Q for the quarterly period ended March 31, 2005.        |
| 10.28*  | Amended and Restated Deferred Compensation Agreement between the Company and Gerald A. Spector dated January 1, 2002.                               | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2001.                 |
| 10.29*  | Retirement Benefits Agreement between Samuel Zell and the Company dated October 18, 2001.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2001.                 |
| 10.30*  | Severance Agreement (Change in Control) between the Company and Donna Brandin dated September 10, 2004.   | Attached herein.  |
| 10.31*  | Summary of Changes to Trustee Compensation.   | Included as an exhibit to the Company's Form 8-K dated September 21, 2005, filed on September 27, 2005. |
| 10.32*  | Equity Residential Supplemental Executive Retirement Savings Plan as Amended and Restated effective January 1, 2003.                                | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2005.                 |
| 10.33*  | Amendment No. 1 to the Equity Residential Supplemental Executive Retirement Savings Plan.   | Included as an exhibit to the Company's Form 10-K for the year ended December 31, 2005.                 |
| 10.34   | Form of Lexford Housing Division Sale Agreement.  | Included as an exhibit to the Company's Form 10-Q for the quarterly period ended June 30, 2006.         |

The following tables present the changes in the Company's issued and outstanding Common Shares and OP Units

## Edgar Filing: EQUITY RESIDENTIAL - Form 10-K

| <b>Exhibit</b> | <b>Description</b>   | <b>Location</b>                |
|----------------|--|--------------------------------|
| 12             | Computation of Ratio of Earnings to Combined Fixed Charges.  | Attached herein.               |
| 21             | List of Subsidiaries of Equity Residential.  | Attached herein.               |
| 23.1           | Consent of Ernst & Young LLP.  | Attached herein.               |
| 24             | Power of Attorney.   | Signature page to this report. |
| 31.1           | Certification of David J. Neithercut, Chief Executive Officer.   | Attached herein.               |
| 31.2           | Certification of Donna Brandin, Chief Financial Officer.   | Attached herein.               |
| 32.1           | Certification Pursuant to 18 U.S.C. Section 1350, as adopted, pursuant to Section 906 of the Sarbanes Oxley Act of 2002, of David J. Neithercut, Chief Executive Officer of the Company. | Attached herein.               |
| 32.2           | Certification Pursuant to 18 U.S.C. Section 1350, as adopted, pursuant to Section 906 of the Sarbanes Oxley Act of 2002, of Donna Brandin, Chief Financial Officer of the Company.       | Attached herein.               |

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\* Management contracts and compensatory plans or arrangements filed as exhibits to this report are identified by an asterisk.

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