KRAFT FOODS INC Form 10-Q November 09, 2006

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

X

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

OR

o

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 1-16483

Kraft Foods Inc.

(Exact name of registrant as specified in its charter)

Virginia

(State or other jurisdiction of incorporation or organization)

52-2284372 (I.R.S. Employer Identification No.)

Three Lakes Drive, Northfield, Illinois

(Address of principal executive offices)

60093

(Zip Code)

Registrant s telephone number, including area code

(847) 646-2000

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer O

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

At October 31, 2006, there were 463,780,369 shares of the registrant s Class A Common Stock outstanding, and 1,180,000,000 shares of the registrant s Class B Common Stock outstanding.

KRAFT FOODS INC.

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.

Kraft Foods Inc. and Subsidiaries Condensed Consolidated Balance Sheets (in millions of dollars) (Unaudited)

| | September 30, 2006 | December 31, 2005 | | |
|--|-----------------------|----------------------|--|--|
| ASSETS | | | | |
| | | | | |
| Cash and cash equivalents | \$ 655 | \$ 316 | | |
| Receivables (less allowances of \$84 in 2006 and \$92 in 2005) | 3,573 | 3,385 | | |
| | | | | |
| Inventories: | | | | |
| Raw materials | 1,554 | 1,363 | | |
| Finished product | 2,303 | 1,980 | | |
| | 3,857 | 3,343 | | |
| | | | | |
| Deferred income taxes | 549 | 879 | | |
| Other current assets | 325 | 230 | | |
| Total current assets | 8,959 | 8,153 | | |
| | | | | |
| Property, plant and equipment, at cost | 17,363 | 16,598 | | |
| Less accumulated depreciation | 7,554 | 6,781 | | |
| | 9,809 | 9,817 | | |
| | | | | |
| Goodwill | 25,740 | 24,648 | | |
| Other intangible assets, net | 10,075 | 10,516 | | |
| | | | | |
| Prepaid pension assets | 3,632 | 3,617 | | |
| | | | | |
| Other assets | 625 | 877 | | |
| | | | | |
| TOTAL ASSETS | \$ 58,840 | \$ 57,628 | | |

See notes to condensed consolidated financial statements.

Continued

Kraft Foods Inc. and Subsidiaries Condensed Consolidated Balance Sheets (Continued) (in millions of dollars) (Unaudited)

| | September 30, Decem 2006 2005 | | | ember 31, |
|--|-------------------------------|--------|--------------|-----------|
| LIABILITIES | | | | |
| Short-term borrowings | \$ | 1,046 | \$ | 805 |
| Current portion of long-term debt | 2,66 | 66 | 1,26 | 58 |
| Due to Altria Group, Inc. and affiliates | 475 | | 652 | |
| Accounts payable | 2,37 | 76 | 2,27 | 0 |
| Accrued liabilities: | | | | |
| Marketing | 1,46 | | 1,52 | |
| Employment costs | 746 | | 625 | |
| Other | 1,64 | 18 | 1,33 | 8 |
| Income taxes | 452 | | 237 | |
| Total current liabilities | 10,8 | 371 | 8,72 | .4 |
| | | | | |
| Long-term debt | 7,08 | | 8,47 | |
| Deferred income taxes | 5,68 | | 6,06 | |
| Accrued postretirement health care costs | 1,99 | | 1,93 | |
| Other liabilities | 2,80 | | 2,83 | |
| Total liabilities | 28,4 | 142 | 28,0 | 35 |
| Contingencies (Note 8) SHAREHOLDERS EQUITY | | | | |
| Class A common stock, no par value (555,000,000 shares issued in 2006 and 2005) | | | | |
| Class B common stock, no par value (1,180,000,000 shares issued and outstanding in 2006 and 2005) | | | | |
| Additional paid-in capital | 23,5 | 580 | 23,8 | 335 |
| | | | | |
| Earnings reinvested in the business | 10,9 | 014 | 9,45 | 3 |
| Accumulated other comprehensive losses (including currency translation of \$(824) in 2006 and \$(1,290) in 2005) | (1,2,33,2 | | (1,6 31,6 | , |
| Less cost of repurchased stock (90,844,488 Class A shares in 2006 and 65,119,245 | | | | |
| Class A shares in 2005) | (2,8 | 40) | (2 | ,032) |
| Total shareholders equity | 30,3 | 398 | 29,5 | 593 |
| | | | | |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ | 58,840 | \$ | 57,628 |

See notes to condensed consolidated financial statments.

Kraft Foods Inc. and Subsidiaries Condensed Consolidated Statements of Earnings (in millions of dollars, except per share data) (Unaudited)

| | For the Nine Months Ended September 30, 2006 2005 | | | |
|---|---|--------|-------|--------|
| | 2000 | • | 2005 | |
| Net revenues | \$ | 24,985 | \$ | 24,450 |
| Cost of sales | 15,8 | 69 | 15,5 | 80 |
| Gross profit | 9,11 | 6 | 8,87 | 0 |
| Marketing, administration and research costs | 5,24 | 2 | 5,21 | 6 |
| Asset impairment and exit costs | 553 | | 205 | |
| Gain on redemption of United Biscuits investment | (251 | .) | | |
| Losses (gains) on sales of businesses, net | 14 | | (115 |) |
| Amortization of intangibles | 6 | | 9 | |
| Operating income | 3,55 | 2 | 3,55 | 5 |
| Interest and other debt expense, net | 377 | | 489 | |
| Earnings from continuing operations before income taxes and minority interest | 3,17 | 5 | 3,06 | 6 |
| Provision for income taxes | 735 | | 932 | |
| Earnings from continuing operations before minority interest | 2,44 | 0 | 2,13 | 4 |
| Minority interest in earnings from continuing operations, net | 4 | | 3 | |
| Earnings from continuing operations | 2,43 | 6 | 2,13 | 1 |
| Loss from discontinued operations, net of income taxes | | | (272 |) |
| Net earnings | \$ | 2,436 | \$ | 1,859 |
| Per share data: | | | | |
| Basic earnings per share: | ¢ | 1.48 | \$ | 1.26 |
| Continuing operations Discontinued operations | \$ | 1.46 | (0.16 | |
| Net earnings | \$ | 1.48 | \$ | 1.10 |
| | | | · | |
| Diluted earnings per share: | | | | |
| Continuing operations | \$ | 1.47 | \$ | 1.26 |
| Discontinued operations | Ф | 1 45 | (0.16 | |
| Net earnings | \$ | 1.47 | \$ | 1.10 |
| Dividends declared | \$ | 0.71 | \$ | 0.64 |

See notes to condensed consolidated financial statements.

Kraft Foods Inc. and Subsidiaries Condensed Consolidated Statements of Earnings (in millions of dollars, except per share data) (Unaudited)

| | For the Three Months Ended September 30, | | | | |
|--|--|-------|-------|-------|--|
| | 2006 | | 2005 | | |
| Net revenues | \$ | 8,243 | \$ | 8,057 | |
| Cost of sales | 5,24 | 3 | 5,20 | 1 | |
| Gross profit | 3,00 | 0 | 2,856 | | |
| Marketing, administration and research costs | 1,76 | 5 | 1,67 | 8 | |
| Asset impairment and exit costs | 125 | | 26 | | |
| Gain on redemption of United Biscuits investment | (251 |) | | | |
| Losses on sales of businesses | 3 | | | | |
| Amortization of intangibles | 1 | | 4 | | |
| Operating income | 1,35 | 7 | 1,14 | 8 | |
| Interest and other debt expense, net | 134 | | 139 | | |
| Earnings before income taxes and minority interest | 1,22 | 3 | 1,00 | 9 | |
| Provision for income taxes | 473 | | 334 | | |
| Earnings before minority interest | 750 | | 675 | | |
| Minority interest in earnings, net | 2 | | 1 | | |
| Net earnings | \$ | 748 | \$ | 674 | |
| Per share data: | | | | | |
| Basic earnings per share | \$ | 0.46 | \$ | 0.40 | |
| Diluted earnings per share | \$ | 0.45 | \$ | 0.40 | |
| Dividends declared | \$ | 0.25 | \$ | 0.23 | |

See notes to condensed consolidated financial statments.

Kraft Foods Inc. and Subsidiaries
Condensed Consolidated Statements of Shareholders
For the Year Ended December 31, 2005 and
the Nine Months Ended September 30, 2006
(in millions of dollars, except per share data)

(Unaudited)

Accumulated Other Comprehensive Earnings/(Losses)

| | ~- | | | Comprehensive Earnings/(Losses) | | | | | | | | | | | | | | |
|----------------------------------|-------------------------------------|---|--------|---------------------------------|--------|------|----------|-----------|-----|-------------------------------|---|------|--------|-------|--------|-------------------|----------|--|
| | Class A and B Common Stock | A and B Additional Earnings Currency Common Paid-in Reinvested in Translation | | | | Tot | | Re Sto | | Total Share- d holders Equity | | | | | | | | |
| Balances, January 1, 2005 | \$ | \$ | 23,762 | \$ | 8,304 | \$ | (890 |) | \$ | (315 |) | \$ | (1,205 |) \$ | (950 |)\$ | 29,911 | |
| Comprehensive earnings: | | | | 2,6 | 22 | | | | | | | | | | | 2.4 | 532 | |
| Net earnings Other comprehensive | | | | 2,0 | 32 | | | | | | | | | | | 2,0 | 032 | |
| losses, net of income taxes: | | | | | | | | | | | | | | | | | | |
| Currency translation | | | | | | | | | | | | | | | | | | |
| adjustments | | | | | | (40 | 0 |) | | | | (40 | 0 |) | | (4 | 00 | |
| Additional minimum | | | | | | | | | | | | | | | | | | |
| pension liability | | | | | | | | | (48 | |) | (48 | |) | | (4 | 3 | |
| Change in fair value of | | | | | | | | | | | | | | | | | | |
| derivatives accounted for as | | | | | | | | | (10 | | | (10 | | | | | | |
| hedges | | | | | | | | | (10 | |) | (10 | |) | | (1 |) | |
| Total other comprehensive losses | | | | | | | | | | | | | | | | (4: | 50 | |
| Total comprehensive | | | | | | | | | | | | | | | | (4. | 00 | |
| earnings | | | | | | | | | | | | | | | | 2 | 174 | |
| Exercise of stock options | | | | | | | | | | | | | | | | _, | | |
| and | | | | | | | | | | | | | | | | | | |
| issuance of other stock | | | | | | | | | | | | | | | | | | |
| awards | | 52 | | (12 | |) | | | | | | | | 118 | 3 | 15 | 8 | |
| Cash dividends declared | | | | | | | | | | | | | | | | | | |
| (\$0.87 per share) | | | | (1,4 | 471 |) | | | | | | | | | | (1, | 471 | |
| Class A common stock | | | | | | | | | | | | | | (1. | 200 |) (1 | 200 | |
| repurchased Other | | 21 | | | | | | | | | | | | (1, | 200 |) (1 ₂ | 200 | |
| Balances, December 31, | | 21 | | | | | | | | | | | | | | 21 | | |
| 2005 | | 23. | ,835 | 9,4 | 53 | (1.2 | 290 |) | (37 | 3 |) | (1,6 | 663 |) (2, | 032 |) 29 | ,593 | |
| Comprehensive earnings: | | | , | | | | | | | | | | | , , , | | | | |
| Net earnings | | | | 2,4 | 36 | | | | | | | | | | | 2,4 | 136 | |
| Other comprehensive | | | | | | | | | | | | | | | | | | |
| earnings (losses), net of | | | | | | | | | | | | | | | | | | |
| income taxes: | | | | | | | | | | | | | | | | | | |
| Currency translation | | | | | | 466 | <u> </u> | | | | | 466 | | | | 46 | <i>c</i> | |
| adjustments Additional minimum | | | | | | 400 | , | | | | | 400 | | | | 40 | O | |
| pension liability | | | | | | | | | (25 | |) | (25 | |) | | (2: | 5 | |
| Change in fair value of | | | | | | | | | (23 | | , | (23 | | , | | (2. | | |
| derivatives accounted for as | | | | | | | | | | | | | | | | | | |
| hedges | | | | | | | | | (34 | |) | (34 | |) | | (3 | 4 | |
| Total other comprehensive | | | | | | | | | | | | | | | | | | |
| earnings | | | | | | | | | | | | | | | | 40 | 7 | |
| Total comprehensive | | | | | | | | | | | | | | | | 2.6 | | |
| earnings | | | | | | | | | | | | | | | | 2,8 | 343 | |
| Exercise of stock options and | | | | | | | | | | | | | | | | | | |
| issuance of other stock | | | | | | | | | | | | | | | | | | |
| awards | | (25 | 55 |) 202 | 2 | | | | | | | | | 129 | 9 | 76 | | |
| Cash dividends declared | | (20 | - | , 202 | | | | | | | | | | 12, | | , 0 | | |
| (\$0.71 per share) | | | | (1,1 | 177 |) | | | | | | | | | | (1. | 177 | |
| Class A common stock | | | | | | | | | | | | | | | | | | |
| repurchased | | | | | | | | | | | | | | (93 | 37 |) (9: | 37 | |
| Balances, September 30, | _ | _ | | _ | | _ | | | _ | | | _ | | | | | | |
| 2006 | \$ | \$ | 23,580 | \$ | 10,914 | \$ | (824 |) | \$ | (432 |) | \$ | (1,256 |)\$ | (2,840 |) \$ | 30,398 | |

Total comprehensive earnings were \$697 million and \$671 million, respectively, for the quarters ended September 30, 2006 and 2005 and \$1,628 million for the first nine months of 2005.

See notes to condensed consolidated financial statements.

Kraft Foods Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (in millions of dollars) (Unaudited)

| | For the Nine Months Ended September 30, 2006 2005 | | | | | |
|---|---|-------|---|------|-------|---|
| | | | | | | |
| CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES | | | | | | |
| Net earnings | \$ | 2,436 | | \$ | 1.859 | |
| Tot callings | Ψ | 2,130 | | Ψ | 1,000 | |
| Adjustments to reconcile net earnings to operating cash flows: | | | | | | |
| Depreciation and amortization | 654 | | | 651 | | |
| Deferred income tax benefit | (29 | |) | (280 | |) |
| Integration costs, net of cash paid | | | | (1 | |) |
| Gain on redemption of United Biscuits investment | (25 | 1 |) | | | |
| Losses (gains) on sales of businesses, net | 14 | | | (115 | |) |
| Loss on sale of discontinued operations | | | | 32 | | |
| Asset impairment and exit costs, net of cash paid | 389 | | | 86 | | |
| Cash effects of changes, net of the effects from acquired and divested companies: | | | | | | |
| Receivables, net | 38 | | | 163 | | |
| Inventories | (52 | 6 |) | (409 | |) |
| Accounts payable | 84 | | | (30 | |) |
| Income taxes | 130 | 1 | | 212 | | |
| Amounts due to Altria Group, Inc. and affiliates | (21 | 4 |) | 96 | | |
| Other working capital items | (13 | 9 |) | (308 | |) |
| Change in pension assets and postretirement liabilities, net | 75 | | | (55 | |) |
| Other | 135 | | | 137 | | |
| | | | | | | |
| Net cash provided by operating activities | 2,79 | 96 | | 2,03 | 8 | |
| | | | | | | |
| CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES | | | | | | |
| Capital expenditures | (68 | 7 |) | (784 | |) |
| Proceeds from sales of businesses | 674 | | , | 1,65 | | , |
| Other | 82 | | | 21 | | |
| | | | | | | |
| Net cash provided by investing activities | 69 | | | 889 | | |

See notes to condensed consolidated financial statements.

Continued

Kraft Foods Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Continued) (in millions of dollars) (Unaudited)

| | For the Nine Months Ended September 30, 2006 2005 | | | | | |
|---|---|------|---|------|------|---|
| CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | | | | | | |
| | | | | | | |
| Net repayment of short-term borrowings | \$ | (317 |) | \$ | (772 |) |
| Long-term debt proceeds | 49 | | | 52 | | |
| Long-term debt repaid | (57 | |) | (761 | L | |