## ANGELICA CORP /NEW/

## Form 10-Q

December 08, 2005

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                                    SECURITIES AND EXCHANGE COMMISSION
                                    Washington, D.C. 20549
                                    FORM 10-Q
                    QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
                            OF THE SECURITIES EXCHANGE ACT OF 1934
        For The Quarter Ended Commission File
            October 29, 2005
                                Number 1-5674
                            ANGELICA CORPORATION
        (Exact name of Registrant as specified in its charter)
MISSOURI
(State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)
424 South Woods Mill Road CHESTERFIELD, MISSOURI
63017
(Address of principal executive offices)
(314) 854-3800
(Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes |X| No | |
Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes |X| No | |
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes | \(\mid\) No |X|
The number of shares outstanding of Registrant's Common Stock, par value \(\$ 1.00\) per share, at December 1, 2005 was \(9,290,623\) shares.
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PART I. FINANCIAL INFORMATION

Item 1. Condensed Financial Statements

CONSOLIDATED STATEMENTS OF INCOME
Angelica Corporation and Subsidiaries
Unaudited (Dollars in thousands, except per share amounts)

| $\begin{gathered} \text { October } 29, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { October } 30, \\ 2004 \end{gathered}$ |
| :---: | :---: |

CONTINUING OPERATIONS:

Cost of services

Gross profit
Selling, general and administrative expenses
Amortization of other acquired assets
Other operating income, net

Income from operations
Interest expense
Non-operating income, net (Note 4)
Income from continuing operations pretax
Benefit (provision) for income taxes (Note 5)
Income from continuing operations
\$107,582
$(93,830)$
-------
13,752
$(10,764)$
$(1,111)$
210
-------
2,087
$(2,045)$
382
-------
424
387
-------
811

(838)
(354)
-------
$(1,192)$
-------
\$ (381)
$========$

Income from continuing operations
Loss from discontinued operations
Net (loss) income

DILUTED (LOSS) EARNINGS PER SHARE (NOTE 8):
Income from continuing operations
Loss from discontinued operations

Net (loss) income
$\$$
$\$ \quad 0.09$
(0.13)
$\$ \quad(0.04)$
$\$ \quad 0.09$
(0.13)
--------
\$ (0.04)
$=======$
\$ 76,666

## $(63,610)$

-------
13,056 $(9,606)$
(236)

120
-------334
3,334
(244)

364
-------
3,454
(622)

2,832
--------
(665)
(561)
-------
$(1,226)$
-------
$\$ 1,606$
$\begin{array}{lc}\$ & 0.32 \\ & (0.14) \\ ------- \\ \text { \$ } & 0.18\end{array}$
========
$\$ 0.31$
(0.13)
--------
\$ 0.18
$========$
$\qquad$
$\qquad$


## $\begin{array}{lr}\$ & 0 \\ & 10 \\ -=--- \\ \$ & 10 \\ ======\end{array}$

\$

| $\$$ | 0 |
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| $\$$ | $(0$ |
| $=====$ | $=$ |

The accompanying notes are an integral part of the consolidated financial statements.

| Current Assets: |  |
| :---: | :---: |
| Cash and short-term investments | \$ 1,795 |
| Receivables, less reserves of \$853 and \$510 | 57,803 |
| Linens in service | 44,426 |
| Prepaid expenses and other current assets | 5,734 |
| Deferred income taxes | - |
| Assets of discontinued operations held for sale (Note 6) | 1,535 |
| Total Current Assets | 111,293 |
| Property and Equipment | 204,220 |
| Less -- accumulated depreciation | 96,295 |
| Total Property and Equipment | 107,925 |
| Other: |  |
| Goodwill (Note 9) | 49,761 |
| Other acquired assets (Note 9) | 43,115 |
| Cash surrender value of life insurance (Note 10) | 1,599 |
| Deferred income taxes | 9,781 |
| Miscellaneous | 5,229 |
| Total Other Assets | 109,485 |
| Total Assets | \$ 328, 703 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |
| Current Liabilities: |  |
| Current maturities of long-term debt | \$ 10, 419 |
| Accounts payable | 22,637 |
| Accrued wages and other compensation | 6,642 |
| Deferred compensation and pension liabilities | 3,814 |
| Other accrued liabilities | 35,274 |
| Total Current Liabilities | 78,786 |
| Long-Term Debt, less current maturities (Note 10) | 83,696 |
| Other Long-Term Obligations | 15,103 |
| Shareholders' Equity: |  |
| Common Stock, $\$ 1$ par value, authorized 20,000,000 shares, issued:9,471,538 shares | 9,472 |
| Capital surplus | 7,128 |
| Retained earnings | 141,285 |
| Accumulated other comprehensive loss | (915) |
| Unamortized restricted stock | $(3,266)$ |
| Common Stock in treasury, at cost: 180,915 and 405,304 shares | $(2,586)$ |
| Total Shareholders' Equity | 151,118 |
| Total Liabilities and Shareholders' Equity | \$328,703 |
|  | ======== |

The accompanying notes are an integral part of the consolidated financial statements.

Cash Flows from Operating Activities:
Income from continuing operations
Non-cash items included in income from continuing operations: Depreciation
Amortization
Deferred income taxes
Cash surrender value of life insurance
Gain on sale of assets
Change in working capital components of continuing operations, net of businesses acquired/disposed of Other, net

Net cash provided by operating activities of continuing operations

Cash Flows from Investing Activities:
Expenditures for property and equipment, net
Cost of businesses and assets acquired
Disposals of assets
Life insurance premiums paid, net

Net cash used in investing activities of continuing operations

Cash Flows from Financing Activities:
Repayments of long-term debt
Borrowings of long-term debt
Repayments of life insurance policy loans
Borrowings from life insurance policy loans
Debt issuance costs
Dividends paid
Treasury stock reissued

Net cash provided by (used in) financing activities of continuing operations

Net cash provided by discontinued operations

Net increase in cash and short-term investments
Balance at beginning of year 926
Balance at end of period
\$ $\quad 1,227$

11,187
$(144,115)$
170,000
$(22,988)$

869
Nine Months Ended

October 29, 2005
October

3,260
$(2,355)$
(885)
(737)
(611)

1,340
---------

```
                                    =========
Supplemental cash flow information:
    Income taxes paid $ $ 94
    Interest paid, net of amounts capitalized $ 4,572
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The accompanying notes are an integral part of the consolidated financial statements.

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## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

THIRD QUARTER AND NINE MONTHS ENDED
OCTOBER 29, 2005 AND OCTOBER 30, 2004
Note 1. Basis of Presentation

The accompanying condensed consolidated financial statements are unaudited, and these consolidated statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 29, 2005 (fiscal 2004). It is management's opinion that all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of the results during the interim periods have been included. All significant intercompany accounts and transactions have been eliminated. The results of operations for the third quarter and nine months ended October 29, 2005, and cash flows for the nine months ended October 29, 2005, are not necessarily indicative of the results of operations and cash flows that will be achieved for the full fiscal year 2005.

Certain amounts in the prior periods have been reclassified to conform to current period presentation.

Note 2. Stock-Based Compensation

In December 2002, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure." SFAS No. 148 amended SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for a voluntary change to the fair-value based method of accounting for stock-based employee compensation. In addition, this statement amended the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results.

The Company has various stock option and stock bonus plans that provide for the granting of incentive stock options, non-qualified stock options, restricted stock and performance awards to certain employees and directors. As permitted by SFAS No. 123, the Company applies APB Opinion No. 25, "Accounting for Stock Issued to Employees," in accounting for its plans. Accordingly, no compensation

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expense has been recognized for its stock-based compensation plans other than for restricted stock and performance-based awards, as to which the amounts (credited) charged to expense in the third quarter ended October 29, 2005 and October 30, 2004 totaled $\$(357,000)$ and $\$ 152,000$, respectively; and $\$ 330,000$ and $\$ 522,000$ in the nine months ended October 29, 2005 and October 30,2004 , respectively. During the quarter ended October 29, 2005, it was determined that the probability of certain performance-based awards becoming vested was remote. Accordingly, total amortization expense related to these awards of $\$ 718,000$ recognized in prior periods was reversed. During the nine months ended October 29, 2005, 100,000

## 5

shares of restricted stock were granted with a weighted-average share price of $\$ 28.02$.

Had compensation expense for stock-based compensation plans for the third quarter and nine months ended October 29, 2005 and October 30, 2004 been determined consistent with SFAS No. 123, the Company's net (loss) income and (loss) earnings per share would approximate the following pro forma amounts:


The effect of the application of SFAS No. 123 in this disclosure is not necessarily indicative of the pro forma effect on net income in future periods.

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment," which revises SFAS No. 123 and supersedes APB No. 25 and its related implementation guidance. SFAS No. 123 R requires all
share-based payments to employees, including grants of employee stock options, to be recognized in the consolidated financial statements based on their fair values and eliminates the alternative method of accounting for employee share-based payments previously available under APB No. 25. The provisions of this statement are required to be adopted by the Company beginning in the first quarter of fiscal 2006. The impact of adoption of this statement on the Company's net income in future periods will include the remaining amortization of the fair value of existing unamortized stock options currently disclosed as pro-forma expense above, and is contingent upon the number of future options granted, the selected transition method and the selection between acceptable valuation methodologies for valuing options.

## Note 3. Acquisitions

On March 21, 2005, the Company acquired one hundred percent of the issued and outstanding shares of common stock and warrants of Royal Institutional Services, Inc. and
its affiliate, The Surgi-Pack Corporation (together "Royal"). The total purchase price of $\$ 45,000,000$ was paid in cash, plus an additional $\$ 724,000$ of related acquisition costs.

Royal is the largest healthcare linen services company in New England, providing full linen management services to the healthcare industry in a manner consistent with the Company's core business. With annual revenues of approximately $\$ 45,000,000$, the Royal acquisition strengthens the Company's market position in this region of the country. The net assets acquired consisted primarily of working capital, leasehold interests in two operating facilities and the related equipment, and customer contracts. The Company recorded the preliminary purchase price allocation for this acquisition in the first quarter ended April 30, 2005, which was adjusted for a working capital adjustment due the seller of $\$ 179,000$ in the second quarter ended July 30, 2005, and expects to finalize the allocation in the fourth quarter of fiscal 2005 once all required information is obtained.

The results of operations of Royal are included in the Company's consolidated statements of income for the third quarter and nine months ended October 29,2005 since the date of acquisition on March 21, 2005. Unaudited pro forma consolidated net revenues for the nine months ended October 29, 2005 and October 30, 2004, assuming the Royal acquisition had been completed as of the beginning of those periods, totaled $\$ 320,072,000$ and $\$ 261,867,000$, respectively; and unaudited pro forma consolidated income from continuing operations amounted to $\$ 1,076,000$ or $\$ .12$ per diluted share, and $\$ 9,389,000$ or $\$ 1.03$ per diluted share, in the nine months ended October 29, 2005 and October 30, 2004, respectively. Unaudited pro forma consolidated net revenues and income from continuing operations for the third quarter ended October 30, 2004, had the Royal acquisition been completed as of the beginning of fiscal 2004, totaled $\$ 88,005,000$ and $\$ 3,236,000$ ( $\$ .35$ per diluted share), respectively. These pro forma amounts are not necessarily indicative of the consolidated results of operations that would have occurred had this acquisition been made at the beginning of each period.

On August 9, 2005, the Company acquired customer contracts and selected assets located in the Cleveland, Ohio and upstate New York areas. These contracts represent approximately $\$ 3,100,000$ in annual revenues, and will be serviced by the Company's existing facilities in Lorain, Ohio and Batavia, New York.

Note 4. Non-Operating Income, Net

During the nine months ended October 29, 2005, the Company recorded non-operating income of $\$ 1,179,000$ which included $\$ 360,000$ from the second cash distribution received in connection with the liquidation of the parent company of an issuer of life insurance policies owned by the Company following its demutualization in 2000. These distributions did not affect the life insurance policies or their cash surrender value. The Company does not anticipate any further significant distributions from this liquidation.

During the nine months ended October 30, 2004, the Company recorded non-operating income of $\$ 2,466,000$ which included a gain of $\$ 1,472,000$ from the sale of real estate in Miami, FL. In addition, the Company recognized gains totaling $\$ 610,000$ for the excess of death benefits from Company-owned life insurance policies surrendered over the cash value of the policies. Third quarter fiscal 2004 non-operating income includes a $\$ 197,000$ bankruptcy settlement of a receivable related to a former business.

Non-operating income, net, also includes interest earned on invested cash balances and notes receivable.

Note 5. Income Taxes

Tax benefit on income from continuing operations for the nine months ended October 29, 2005 includes taxes provided for based upon the Company's estimated effective tax rate of 53.9 percent for the fiscal year, including the effects of permanent items as discussed in the Company's Annual Report on Form $10-\mathrm{K}$, and a $\$ 786,000$ benefit from significant, unusual, or extraordinary items, which consists of federal and state tax credits. The effective tax rate of 22.2 percent on income from continuing operations for the nine months ended October 30,2004 reflects an adjustment to reduce the income tax provision due to the expected favorable resolution of outstanding tax issues. The effective tax rate of 40.7 percent and 33.3 percent on the loss from discontinued operations for the nine months ended October 29, 2005 and October 30, 2004, respectively, reflects the statutory tax rate adjusted for permanent items and state tax benefits, as applicable.

The Company maintains tax reserves pending the resolution of certain tax issues. Once established, these reserves are adjusted as information becomes available or when an event requiring a change in the reserves occurs. The ultimate resolution of tax matters could have a material impact on the Company's net income and financial condition in the period in which the item is resolved.

The Company believes all deferred tax items will be realized and therefore no valuation allowances have been recorded.

Note 6. Discontinued Operations

On September 2, 2005, the Company completed the sale of customer contracts serviced by its Columbia, Illinois facility and certain other assets related to the servicing of those contracts for $\$ 1,392,000$ in cash. The Columbia plant, which primarily served the St. Louis, Missouri market area, had been unprofitable for several periods and in fiscal 2005 suffered the loss of a major customer. Due to the limited potential to improve the profitability of the plant, combined with its relative geographic isolation to the Company's other facilities, the decision was made to sell the customer contracts serviced by the plant and related assets, and pursue a sale of the idle facility.

The transition of the servicing of customers to the buyer's facility was completed in the third quarter fiscal 2005, and a gain on disposal of $\$ 154,000$ pretax was recorded net of the writeoff of $\$ 860,000$ of goodwill associated with the business. The Company anticipates that the disposition of the real estate and personal property of the Columbia plant will be completed in the fourth quarter fiscal 2005 through sale of the assets or transfer to other facilities. An asset impairment charge of $\$ 751,000$ pretax was recorded as part of the loss on disposal in the third quarter fiscal 2005 to write down the net book value of the real estate and personal property to its estimated fair value of $\$ 1,535,000$ as of October 29, 2005.

In accordance with SFAS No. 144, the assets held for sale, cash flows, results of operations and loss on disposal of the Columbia plant are segregated and reported as discontinued operations for all periods presented in this report. As of January 29, 2005,
total assets of the Columbia plant held for sale were $\$ 3,617,000$, consisting mainly of linens in service of $\$ 1,186,000$ and property and equipment of $\$ 2,299,000$.

Results of operations of the Columbia plant for the third quarter and nine months ended October 29, 2005 and October 30, 2004 were as follows (dollars in thousands):

| October 29, | October 30, |
| :---: | :---: |


| $\begin{gathered} \text { October } 29, \\ 2005 \end{gathered}$ |
| :---: |


| Net revenues | \$ 938 | \$2,071 | \$ 5,060 |
| :---: | :---: | :---: | :---: |
| Loss from operations before taxes | \$ (1,546) | \$ (192) | \$ $(1,968)$ |
| Income tax benefit | 708 | 35 | 800 |
| Loss from operations | \$ (838) | \$ (157) | \$ $(1,168)$ |

The loss from operations before taxes in the third quarter and nine months ended October 29, 2005 includes $\$ 543,000$ in employee termination expenses.

The loss from discontinued operations in the third quarter and nine months ended October 30, 2004 includes the loss from operations of the discontinued Life Uniform retail business segment of $\$ 508,000$ and $\$ 1,143,000$, respectively, net of tax, and loss on disposal of the Life Uniform segment of $\$ 561,000$ and $\$ 3,569,000$, respectively, net of tax, as previously reported.

Note 7. Commitments and Contingencies

Prior to the sale of its Life Uniform retail business to Healthcare Uniform Company in fiscal 2004, the Company was a guarantor under certain Life Uniform store lease agreements. These guarantees obligated the Company to make all payments due under the leases until their expiration in the event of default of Life Uniform. In connection with the sale of Life Uniform, the Company requested consents, as required, from landlords to assign the store leases to Healthcare Uniform Company. As a condition to such consents, certain landlords required that the Company continue as a guarantor of the leases. Under the Company's agreement with Healthcare Uniform Company, these guarantees will only extend until the end of each lease's current term. As of October 29, 2005, the Company is secondarily obligated as a guarantor for 74 store lease agreements and the estimated maximum potential amount of future payments the Company could be required to make under these guarantees is $\$ 12,700,000$. Although these guarantees expire at various dates through fiscal year 2014, approximately 73 percent of the estimated maximum potential future payments expires by the end of fiscal year 2008. These guarantees are not subject to the initial recognition and measurement provisions of FASB Interpretation No. 45, and the Company believes the likelihood of making any payments under these guarantees is remote based upon its review of Healthcare Uniform Company's financial condition and results of operations.

The Company has provided certain indemnities to the buyer in connection with the sale of Life Uniform. Although indemnification claims are generally subject to an aggregate limit of $\$ 6,000,000$, the Company believes the likelihood of making any payments for
indemnification claims is remote and has reserved accordingly.
The Company faces a possible exposure to outstanding workers' compensation claims incurred prior to fiscal 1999 that were sold to a former insurance carrier, in addition to exposure for deposits with that carrier for claims incurred in fiscal years 1999, 2000 and 2001 that have not yet been resolved and for claims in excess of the deductible for fiscal years 1999, 2000, 2001 and 2002. This carrier is experiencing financial difficulties and may be unable to fulfill its obligation to pay these claims, which could have a material unfavorable impact on the Company's results of operations and financial condition if it is forced to assume these liabilities. The Company estimates its exposure from these outstanding claims and deposits to be approximately $\$ 1,415,000$ as of October 29, 2005.

The Company faces certain risks and uncertainties related to having a predominantly union-represented workforce. Certain of its collective bargaining agreements are scheduled to expire in the regular course of business and several other Company locations are negotiating initial collective bargaining agreements in the second half of fiscal 2005. Any work interruptions or stoppages resulting from labor disputes could have a material unfavorable impact on the Company's results of operations and financial condition. However, the Company believes that the risk of such work interruptions or stoppages has been diminished because the Company renewed several expired labor contracts and reached agreement with UNITE HERE on Company-wide union-organizing activities and related issues in June 2005. Aspects of the settlement with the union include prohibiting the union from disparaging the Company and putting certain limitations on the union's ability to strike. The Company and the union also agreed upon a process for unrepresented production employees to decide whether to be represented by a union. Upon completion of this process, most of the Company's employees will be covered by collective bargaining agreements, either with UNITE HERE or other labor unions.

## Note 8. (Loss) Earnings Per Share

Basic (loss) earnings per share is computed by dividing net (loss) income by the weighted average number of shares of common stock outstanding during the period. Diluted (loss) earnings per share is computed by dividing net (loss) income by the weighted average number of common and common equivalent shares outstanding.

The following table reconciles weighted average shares outstanding to amounts used to calculate basic and diluted (loss) earnings per share for the third quarter and nine months ended October 29, 2005 and October 30, 2004 (shares in thousands):

|  | Third Quarter Ended |  | Nin |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { October } 29 \text {, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { October } 30 \text {, } \\ 2004 \end{gathered}$ | $\begin{array}{r} \text { October } \\ 2005 \end{array}$ |
| Weighted average shares: |  |  |  |
| Average shares outstanding | 9,132 | 8,930 | 9,079 |
| Effect of dilutive securities | 217 | 223 | 2 |
| Average shares outstanding, |  |  |  |
| adjusted for dilutive effects | 9,349 | 9,153 | 9,347 |

Note 9. Goodwill and Other Acquired Assets

In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," the Company performed its annual goodwill impairment test at the end of the third quarter of fiscal 2005 which resulted in no indication of impairment. During the nine months ended October 29,

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2005, the Company recorded goodwill from business combinations totaling $\$ 19,349,000$, due principally to the acquisition of Royal disclosed in Note 3.

During the nine months ended October 29, 2005, the Company acquired customer contracts of Royal and various other laundry businesses valued at $\$ 14,802,000$, with a weighted average amortization period of 14.2 years, and non-compete covenants with a value of $\$ 6,674,000$ and a weighted average amortization period of 9.8 years. Other acquired assets consisted of the following (dollars in thousands):

|  | October 29, 2005 |  |  |  | January 2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Carrying Amount | Accumulated Amortization | Other <br> Acquired Assets, net | Gross Carrying Amount | Accumula <br> Amortiza |
| Customer contracts | \$42,197 | \$ $(7,714)$ | \$34,483 | \$27,395 | \$ (5, 51 |
| Non-compete covenants | 10,684 | $(2,052)$ | 8,632 | 4,010 | $(1,16$ |
| Other acquired assets | \$52,881 | \$ $(9,766)$ | \$43,115 | \$31,405 | \$ 16,67 |

Goodwill and other acquired assets recorded in connection with the Royal acquisition are based on the preliminary purchase price allocation, which is subject to change once all required information is obtained.

Other acquired assets are scheduled to be fully amortized by fiscal year 2020 with corresponding annual amortization expense estimated for the current and next five fiscal years as follows (dollars in thousands):

| 2005 | $\$ 4,075$ |
| :--- | ---: |
| 2006 | 4,347 |
| 2007 | 4,245 |
| 2008 | 3,892 |
| 2009 | 3,583 |
| 2010 | 3,121 |

Note 10. Long Term Debt

On March 21, 2005, the Company borrowed the entire amount of its term loan of $\$ 50,000,000$. The proceeds of the term loan were used to fund the acquisition of Royal (see Note 3), and reduce the amount outstanding on the Company's revolving credit facility. As of October 29, 2005, the remaining $\$ 47,500,000$ outstanding under the term loan bears interest at 3.94 percent under a LIBOR contract, plus a margin (2.50 percent as of October 29, 2005) based on the Company's ratio of "Funded Debt" to "EBITDA," as each is defined in the loan agreement. The term loan is payable in quarterly installments
of $\$ 2,500,000$, with the final payment due on January $27,2010$.

The Company is subject to certain financial covenants under its loan agreement. One of these covenants requires that the Company maintain a minimum consolidated net worth of $\$ 126,023,000$ plus an aggregate amount equal to 50 percent of quarterly net income beginning with the fourth quarter of fiscal 2004 (with no reduction for net losses). Other covenants require the Company to maintain a minimum ratio of "EBITDA" to "fixed charges" of no less than 1.2 to 1 , and a maximum ratio of "Funded Debt" to "EBITDA" of no more than 2.75 to 1 . On July 29, 2005, the loan agreement was amended to increase the maximum ratio of "Funded Debt" to "EBITDA" covenant to no more than 4.0 to 1. At the time of this amendment, the Company provided its lenders with a first lien on all personal and intangible property excluding cash surrender value of life insurance, and agreed to pledge certain real estate as additional security. The Company was in compliance with these loan covenants, as amended, as of October 29, 2005.

The Company's loan facility was subsequently amended on November 30, 2005 upon completion of the real estate security appraisals. The covenants require a minimum ratio of "EBITDA" to "fixed charges" (as defined in the loan documents) of no less than 1.05 to 1, increasing to 1.15 to 1 effective October 31,2006 , and a ratio of "Funded Debt" to "EBITDA" of no more than 4.0 to 1 , decreasing to 3.5 to 1 effective January 31, 2010. The Company is also required to maintain a consolidated net worth of $\$ 120,920,000$ plus an aggregate amount equal to 50 percent of quarterly net income beginning with the fourth quarter of fiscal 2005 (with no reduction for net losses), and an asset coverage ratio of 1 to 1 . The amendment increased the revolving loan agreement from $\$ 100,000,000$ to $\$ 150,000,000$ and the term loan was repaid. In connection with this amendment, the margin paid to the banks on the amounts borrowed under the credit facility increased from 2.50 percent to 2.75 percent as of November 30, 2005.

During the first half of fiscal 2005, the Company borrowed a total of $\$ 22,988,000$ from the issuers of its Company-owned life insurance policies against the cash surrender value of the policies. The proceeds of the policy loans were used to reduce the amount outstanding on the revolving credit facility. During the third quarter of fiscal 2005, the Company repaid all of the life insurance policy loans outstanding. At the end of the third quarter fiscal 2005, the Company borrowed a total of $\$ 30,228,000$ under the policies. The loans bear interest at a fixed rate of 8.0 percent or variable rates ranging from 5.3 percent to 6.3 percent. The proceeds upon surrender of the policies will be reduced by the amount of any loans outstanding, unless repaid by the Company prior to that time. The total amount borrowed is netted against cash surrender value of life insurance in the consolidated balance sheet as of October 29, 2005.

As of October 29, 2005, the Company had $\$ 13,275,000$ in irrevocable letters of credit outstanding, which reduced the amount available to borrow under the credit facility to $\$ 13,543,000$.

Note 11. Derivative Instruments and Hedging Activities

The Company entered into an interest-rate swap agreement with one of its lenders effective September 9, 2002. The swap agreement fixes the variable portion of the interest rate (excluding a margin) at 3.58 percent on $\$ 10,000,000$ of the outstanding debt under the revolving line of credit until termination on May 30, 2007. The Company has
apply cash flow hedge accounting for the interest-rate swap agreement in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." Accordingly, the derivative is recorded as an asset or liability at its fair value. The effective portion of changes in the fair value of the derivative, as measured quarterly, is reported in accumulated other comprehensive income, and the ineffective portion, if any, is reported in net income of the current period. The gain (loss) on the derivative included in accumulated other comprehensive loss in the third quarter ended October 29, 2005 and October 30, 2004 amounted to $\$ 32,000$ and $\$(56,000)$, respectively, net of tax; and $\$ 121,000$ and $\$ 69,000$ for the nine months ended October 29, 2005 and October 30, 2004, respectively, net of tax. The Company has recorded a long-term asset (liability) of $\$ 169,000$ and $\$(9,000)$ for the fair value of the derivative as of October 29, 2005 and January 29, 2005, respectively.

At the end of the third quarter fiscal 2005, the Company entered into natural gas futures contracts to fix the price for a portion of its future purchases of natural gas and reduce its exposure to volatility in the cost of natural gas consumed by its plants due to fluctuations in the price on the New York Mercantile Exchange (NYMEX). These futures contracts combined are expected to hedge approximately 53 percent of the Company's total requirements for natural gas (measured at current usage rates) for each year in the two-year period commencing November 1, 2005, and approximately 38 percent and 19 percent of the Company's natural gas requirements, respectively, in each of the next two years following the initial two-year period. The weighted-average cost of natural gas under these contracts is \$9.85 per decatherm. The Company has elected to apply cash flow hedge accounting for these hedging instruments in accordance with SFAS No. 133. Accordingly, the net gain on the derivatives included in accumulated other comprehensive loss in the third quarter and nine months ended October 29, 2005 amounted to $\$ 302,000$, net of tax. The change in fair market value of a portion of the derivatives not qualifying as a cash flow hedge for accounting purposes was included in non-operating income in the third quarter and nine months ended October 29, 2005, and amounted to a gain of $\$ 158,000$. The Company has recorded a current asset of $\$ 2,232,000$ and a long-term liability of $\$ 1,616,000$ for the fair value of the derivatives as of October 29, 2005. The Company estimates that $\$ 2,074,000$ of unrealized gains included in accumulated other comprehensive loss before taxes as of October 29, 2005 will be reclassified to cost of services within the next 12 months as natural gas is purchased for consumption in the plants.

In addition to the futures contracts, the Company has existing contracts for physical delivery of natural gas as of October 29, 2005 that fix the NYMEX cost of gas for approximately 7 percent of its estimated natural gas purchase requirements in the next 12 months, and fix the basis (transportation) cost of the gas for approximately 62 percent of its estimated natural gas purchase requirements in the next 12 months. Although these contracts are considered derivative instruments, they meet the normal purchases exclusion contained in SFAS No. 133, as amended by SFAS No. 138 and SFAS No. 149, and are therefore exempted from the related accounting requirements.

Note 12. Comprehensive (Loss) Income

Comprehensive (loss) income, consisting primarily of net (loss) income, changes in the fair value of derivatives used for interest rate risk management, and changes in the fair value of derivatives used for natural gas hedging, net of taxes, totaled $\$(47,000)$ and \$1,559,000
for the third quarter ended October 29, 2005 and October 30, 2004, respectively; and $\$ 128,000$ and $\$ 3,330,000$ for the nine months ended October 29, 2005 and October 30, 2004, respectively.

Note 13. Retirement Benefits

The Company has a non-contributory defined benefit pension plan covering primarily salaried and hourly administrative non-union personnel. The benefit formula is based on years of service and compensation during employment. The funding policy of the pension plan is in accordance with the requirements of the Employee Retirement Income Security Act of 1974. The Company amended the pension plan, effective September 1, 2004, to freeze participation in the plan. No employee shall become a participant in the pension plan on or after that date.

The net periodic pension expense recognized in the third quarter and nine months ended October 29, 2005 and October 30, 2004 was as follows:


Note 14. New Accounting Pronouncements

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections." SFAS No. 154 replaces APB Opinion No. 20, "Accounting Changes," and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements," and changes the requirements for the accounting for and reporting of a voluntary change in accounting
principle. This statement requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change, instead of including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

THIRD QUARTER AND NINE MONTHS ENDED OCTOBER 29, 2005<br>COMPARED WITH<br>THIRD QUARTER AND NINE MONTHS ENDED OCTOBER 30, 2004

## General

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Angelica Corporation is a leading provider of outsourced linen management services to the healthcare industry in the United States. We offer comprehensive linen management services to the U.S. healthcare industry, including hospitals, long-term care facilities, surgery centers, medical clinics, dental offices, and other medical providers. Among the items that we clean and provide, on either a rental or customer-owned basis, are bed linens, towels, gowns, scrubs, surgical linens and surgical packs, as well as mops, mats and other dust control products. To a more limited extent, we also provide linen management services to customers in the hospitality business. As of October 29, 2005, we operated 32 laundry facilities and served customers in 23 states.

Results of Continuing Operations

Revenues from continuing operations increased by 40.3 percent in the third quarter of fiscal 2005 to $\$ 107.6$ million from $\$ 76.7$ million in the same period in fiscal 2004. Organic growth from net new business additions and price increases contributed 3.5 percent, or $\$ 2.7$ million, of the third quarter increase, with the remaining 36.8 percent, or $\$ 28.2$ million, attributed to recent acquisitions net of divestitures. Revenues from continuing operations in the first nine months of fiscal 2005 were $\$ 313.3$ million, a 37.2 percent increase over revenues from continuing operations of $\$ 228.3$ million in the same period in fiscal 2004. For the first nine months of fiscal 2005, organic growth from net new business additions and price increases contributed 3.2 percent, or $\$ 7.2$ million, of the revenue increase, with the remaining 34.0 percent, or $\$ 77.8$ million, attributed to acquisitions net of divestitures. New business installed during the first nine months of fiscal 2005, net of cancellations of existing business, represented $\$ 10.8$ million in annualized revenue compared with $\$ 11.2$ million in last year's first nine months, which includes $\$ 5.2$ million attributed to the acquisition from Duke Health Systems.

Cost of services of $\$ 93.8$ million in the third quarter of fiscal 2005 increased by 47.5 percent from $\$ 63.6$ million recorded in the same period in fiscal 2004. The principal factor for this increase is our higher revenue level resulting from the acquisitions we have completed. Production labor costs increased $\$ 12.2$ million to 34.6 percent of revenue in third quarter fiscal 2005 versus 32.7 percent of revenue in third quarter fiscal 2004. Included in this increase were $\$ 0.3$ million of costs related to the
consolidation of our two Dallas facilities into one. Rising energy costs continue to negatively impact our cost of services as well. Natural gas costs rose to 5.3 percent of revenues in third quarter fiscal 2005 from 3.8 percent of revenues in third quarter fiscal 2004 and delivery fuel increased to 2.2 percent of revenues in this year's third quarter from 1.7 percent of revenues in third
quarter fiscal 2004. Partially offsetting these increases was a decline in linen expense to 16.8 percent of revenues in the third quarter fiscal 2005 from 18.2 percent of revenues in third quarter fiscal 2004 . The reduction in linen expense as a percentage of revenues primarily reflects an increase in non-rental customers obtained through acquisitions and to a lesser extent, lower linen prices from new procurement efforts.

In the first nine months of fiscal 2005, cost of services of $\$ 270.3$ million reflected a 41.7 percent increase from $\$ 190.7$ million recorded in the same period in fiscal 2004. The principal factor for this increase is our higher revenue level resulting from the acquisitions we have completed. Also, contributing to the increase were production labor costs which increased $\$ 33.6$ million to 34.6 percent of revenues in the first nine months of fiscal 2005 versus 32.8 percent of revenues during the same period in fiscal 2004. Costs related to labor strike contingency planning of $\$ 0.7$ million are included in the increase, as well as the costs associated with the closure of our Vallejo facility and the combination of our two Dallas facilities. Energy costs also contributed to this increase. Natural gas costs rose to 5.0 percent of revenues in the first nine months fiscal 2005 from 4.0 percent of revenues in the first nine months of fiscal 2004 and delivery fuel increased to 1.9 percent of revenues in the first nine months of fiscal 2005 from 1.6 percent of revenues in the first nine months of fiscal 2004. The decline in linen expense to 16.9 percent of revenues in the first nine months of fiscal 2005 from 18.6 percent of revenues in the same period in fiscal 2004 partially offset these increases.

Gross profit margin declined to 12.8 percent and 13.7 percent in the third quarter and first nine months of fiscal 2005 , respectively, from 17.0 percent and 16.5 percent in the third quarter and first nine months of fiscal 2004, respectively, for the reasons noted above.

Selling, general and administrative expenses declined as a percent of revenues to 10.0 percent and 11.5 percent in the third quarter and first nine months of fiscal 2005 , respectively, compared with 12.5 percent and 12.9 percent in the third quarter and first nine months of fiscal 2004, respectively. The third quarter decline reflects increased revenues and the efficiencies from our increasing scale in addition to a $\$ 0.7$ million reversal of amortization expense related to our long term incentive plan during the third quarter fiscal 2005. The decline as a percent of revenues in the first nine months of fiscal 2005 from the same period in fiscal 2004 also reflects efficiencies attained from our greater scale and the reversal of the long term incentive plan amortization expense partially offset by $\$ 0.8$ million expended in connection with the union corporate campaign, $\$ 0.4$ million in connection with changes in our senior management, $\$ 0.4$ million expended evaluating alternatives to our debt structure, and increased corporate expenses associated with Sarbanes-Oxley compliance.

Income from operations declined 37.4 percent in the third quarter this year compared with third quarter fiscal 2004 due to the increased cost of services and $\$ 1.1$ million of amortization expense recorded in the third quarter of fiscal 2005 substantially related to recent acquisitions compared
to amortization expense in third quarter fiscal 2004 of $\$ 0.2$ million. Income from operations for the first nine months of fiscal 2005 decreased 47.5 percent to $\$ 4.7 \mathrm{million}$ from the $\$ 9.0 \mathrm{million}$ recorded during the same period a year ago, due to the increased cost of services and amortization expense and decreased other operating
income recorded in the first nine months of fiscal 2005 compared to the first nine months of fiscal 2004. Specifically, amortization of acquired assets for the first nine months of fiscal 2005 was $\$ 3.0$ million, a $\$ 2.3$ million increase from the $\$ 0.7$ million amortization recorded in the first nine months of fiscal 2004, and other income from operations decreased to $\$ 0.8$ million in the first nine months of fiscal 2005 from $\$ 1.6$ million in the first nine months fiscal 2004.

Interest expense in third quarter fiscal 2005 increased by $\$ 1.8$ million to $\$ 2.0$ million. Interest expense for the first nine months of fiscal 2005 increased by $\$ 4.1$ million to $\$ 5.0$ million. The increases resulted from the increased indebtedness incurred to finance acquisitions, plus an increase in interest rates from an average 2.9 percent in the first nine months of fiscal 2004 to an average 5.4 percent in the first nine months of fiscal 2005. At October 29, 2005 , we had $\$ 46.1$ million in total debt outstanding under a revolving loan agreement along with a $\$ 47.5$ million term loan. After repaying all loans outstanding against the cash value of the life insurance policies we own, we borrowed $\$ 30.2$ million against that cash value later in the third quarter. Interest from bank and life insurance debt is included in our interest expense.

We recorded $\$ 0.4$ million pretax non-operating income during both the third quarter of fiscal 2005 and the same period in fiscal 2004 . In the first nine months of fiscal 2005, we recorded $\$ 1.2$ million of non-operating income which includes a $\$ 0.4$ million distribution from the liquidation of the parent company of the issuer of life insurance policies we own, along with interest on invested cash balances, notes receivable and income related to our natural gas hedge. During the first nine months of fiscal 2004, we recorded pretax non-operating income of $\$ 2.5$ million, which included a $\$ 1.5$ million gain from the sale of real estate we owned in Miami, Florida and $\$ 0.6$ million of death benefits from company-owned life insurance policies surrendered.

The income tax benefit of $\$ 0.4$ million in the third quarter and $\$ 0.3$ million for the first nine months of fiscal 2005 reflect taxes on income from continuing operations being more than offset by the effects of permanent items and tax credits. Income from continuing operations for the third quarter fiscal 2005 was $\$ 0.8$ million compared with income from continuing operations of $\$ 2.8$ million in the third quarter fiscal 2004 , a 71.3 percent decrease. Income from continuing operations of $\$ 1.2$ million in the first nine months of fiscal 2005 decreased 85.2 percent from $\$ 8.3$ million in the same period last year as the increased interest expense and decreased non-operating income combined with the other items mentioned above more than offset the impact of the increase in revenues from continuing operations.

Discontinued Operations

In September 2005, we sold customer contracts served by our Columbia, Illinois operations, exited the St. Louis market, and subsequently closed the facility. Accordingly, the assets and liabilities of this facility were segregated, and its results of operations are reported in discontinued

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operations, effective in the third quarter of fiscal 2005. When we completed this sale in the third quarter fiscal 2005, we recorded a loss on disposal of the discontinued business of $\$ 0.4$ million, net of tax. Additionally, we recorded a loss from operations of the discontinued business, net of tax, of \$0.8 million
in the quarter. In the third quarter fiscal 2004 we recorded a total loss from discontinued operations of $\$ 1.2$ million which included $\$ 1.1$ million related to our discontinued retail business. In the first nine months of fiscal 2005, the total loss from discontinued operations was $\$ 1.5$ million net of tax, including a $\$ 1.1$ million loss from operations of the discontinued Columbia, Illinois plant, net of tax and the $\$ 0.4$ million loss on disposal of the discontinued operations, net of tax. First nine months fiscal 2004 loss from discontinued operations net of tax was $\$ 5.0$ million of which $\$ 4.7$ million was attributable to the discontinued Life Uniform retail business segment.

Financial Condition

As of October 29, 2005, working capital totaled $\$ 32.5$ million and the current ratio (i.e., the ratio of current assets to current liabilities) was 1.4 to 1, compared with $\$ 40.1$ million and 1.7 to 1 , respectively, at January 29, 2005. The decrease in the dollar amount of working capital reflects increases in receivables and linens in service, more than offset by increases in current maturities of long-term debt, accounts payable, and other accrued liabilities.

Receivables and linens in service increased by $\$ 13.3$ million and $\$ 6.8$ million, respectively, in the first nine months of fiscal 2005 as a result of our larger scale after completing recent acquisitions. Accounts receivable days outstanding increased to 46 days as of October 29, 2005 from 42 days sales outstanding at the end of fiscal 2004. The increase reflects increased business in the New York market in which accounts receivable, historically, remain outstanding for a longer period of time than in other markets. Days sales outstanding are projected to settle at a more normalized level of approximately 45 days. Increases in total property and equipment of $\$ 8.6$ million and goodwill and other acquired assets of $\$ 36.9$ million reflect mainly the cost of the business acquired in first quarter fiscal 2005.

The increase in current maturities of long-term debt of $\$ 10.0$ million in the first nine months this year reflects the current portion of our term loan. Long-term debt of $\$ 83.7$ million, net of current maturities, as of October 29, 2005 was $\$ 15.9$ million greater than at January 29, 2005, reflecting borrowing used to fund the acquisition completed in first quarter fiscal 2005. Our ratio of total debt to total capitalization as of October 29, 2005 was 38.4 percent compared to 31.1 percent as of January 29, 2005. Book value per share at the end of third quarter fiscal 2005 was $\$ 16.27$, compared with $\$ 16.69$ as of January 29, 2005.

Liquidity and Capital Resources

Cash flow provided by operating activities of continuing operations increased $\$ 1.3$ million in the nine months ended October 29, 2005 over the same period a year ago. In the first nine months of fiscal 2005, we recorded a $\$ 0.6$ million net increase in working capital components of continuing operations compared with a $\$ 3.7$ million net increase in the year ago period
primarily due to higher accounts payable in fiscal 2005 resulting from acquisitions and timing. Cash flows from investing activities in the nine months ended October 29, 2005 include $\$ 52.3$ million of cost of businesses acquired, including cash paid for Royal and the final payment of $\$ 3.6$ million for the acquisition of the Duke University Health System laundry in the previous year. Capital expenditures were $\$ 6.8$ million higher during the first nine months this year compared with the same period last year as we
continue to invest in energy-saving and labor-saving equipment in our facilities.

As of October 29, 2005, there was $\$ 93.6$ million of outstanding debt under our credit facility, including a $\$ 47.5$ million term loan and $\$ 46.1$ million under the revolving loan agreement. Of this amount, $\$ 10.0$ million bears interest at a fixed rate of 3.58 percent pursuant to an interest rate swap agreement plus a margin under the credit facility (2.5 percent as of October 29, 2005). Another $\$ 82.5$ million was in LIBOR contracts bearing interest of 3.94 percent plus the margin. The remaining \$1.1 million outstanding bears interest at our base rate (prime) of 6.75 percent as of October $29,2005$.

In addition to amounts due under our loan agreement, during the third quarter fiscal 2005 we borrowed $\$ 30.2$ million against the cash surrender value of life insurance policies we own. The proceeds of these loans, bearing interest at variable rates ranging from 5.3 percent to 6.3 percent, or a fixed rate of 8.0 percent, were used to pay down our revolving line of credit. Approximately 80.6 percent of this debt was charged a variable rate. On October 29, 2005, we also had $\$ 13.3$ million in irrevocable letters of credit outstanding, which reduced the amount available to borrow under the loan agreement to $\$ 13.5$ million.

As previously announced, we amended the terms of our credit facility during the second quarter fiscal 2005 moving to a secured facility to increase credit availability. Under the terms of the amendment, the credit facility becomes secured and the total amount of the facility remains unchanged at $\$ 150$ million. The covenants require us to maintain a minimum ratio of "EBITDA" to "fixed charges" (as defined in the loan documents) of no less than 1.2 to 1 , and a maximum ratio of "Funded Debt" to "EBITDA" of no more than 4.0 to 1 , which was raised from 2.75 to 1 in connection with the loan amendment. We are also required to maintain a minimum consolidated net worth of $\$ 126.0$ million plus an aggregate amount equal to 50 percent of quarterly net income beginning with the fourth quarter fiscal 2004 (with no reductions for net losses). We were in compliance with these debt covenants, as amended, as of October 29, 2005.

Our loan facility was subsequently amended on November 30, 2005 upon completion of the real estate appraisals. At that time, under the terms of the agreement the margin rate was 2.75 percent. The covenants require us to maintain a minimum ratio of "EBITDA" to "fixed charges" (as defined in the loan documents) of no less than 1.05 to 1 , increasing to 1.15 to 1 effective October 31, 2006, and a ratio of "Funded Debt" to "EBITDA" of no more than 4.0 to 1 , decreasing to 3.5 to 1 effective January 31, 2010. We are also required to maintain a consolidated net worth of $\$ 120.9$ million plus an aggregate amount equal to 50 percent of quarterly net income beginning with the fourth quarter fiscal 2005 (with no reductions for net losses), and an asset coverage ratio of 1 to 1.

We believe that our financial condition, operating cash flow and available sources of external funds are sufficient to satisfy our requirements for

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debt service, capital expenditures, acquisitions, dividends and working capital over the course of the next 12 months. However, if we pursue a large acquisition for which we pay cash as consideration for the assets purchased, we may require alternative funding sources to finance the purchase price.

Forward-Looking Statements

Any forward-looking statements made in this document reflect the Company's current views with respect to future events and financial performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements are subject to certain risks and uncertainties that may cause actual results to differ materially from those set forth in these statements. These potential risks and uncertainties include, but are not limited to, competitive and general economic conditions, the ability to retain current customers and to add new customers in competitive market environments, competitive pricing in the marketplace, delays in the shipment of orders, availability of labor at appropriate rates, availability and cost of energy and water supplies, the cost of workers' compensation and healthcare benefits, the ability to attract and retain key personnel, the ability of the Company to recover its seller note and avoid future lease obligations as part of its sale of Life Uniform, the ability of the Company to accomplish its strategy of redirecting its resources to its healthcare linen management business in a timely and financially advantageous manner, unusual or unexpected cash needs for operations or capital transactions, the effectiveness of the Company's initiatives to reduce key operating costs as a percentage of revenues, the ability to obtain financing in required amounts and at appropriate rates and terms, the ability to identify, negotiate, fund, consummate and integrate acquisitions, and other factors which may be identified in the Company's filings with the Securities and Exchange Commission.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to commodity price risk related to the use of natural gas in its laundry plants. The total cost of natural gas in the third quarter and nine months ended October 29, 2005 was $\$ 5.7$ million and $\$ 15.7$ million, respectively. To reduce the uncertainty of fluctuating energy prices, the Company has entered into contracts as of October 29, 2005 to fix the NYMEX cost of gas for approximately 60 percent of its estimated natural gas purchase requirements in the next 12 months. A hypothetical 10 percent increase in the cost of natural gas not covered by these contracts would result in a reduction of approximately $\$ 1.2$ million in annual pretax earnings.

The Company is also exposed to commodity price risk resulting from the consumption of gasoline and diesel fuel for delivery trucks. The total cost of delivery fuel in the third quarter and nine months ended October 29, 2005 was $\$ 2.4$ million and $\$ 6.1$ million, respectively. A hypothetical 10 percent increase in the cost of delivery fuel would result in a decrease of approximately $\$ 0.8$ million in annual pretax earnings.

The Company's exposure to interest rate risk relates primarily to its variable-rate bank debt. As of October 29, 2005, there was $\$ 93.6$ million of outstanding debt under the bank credit facility, of which $\$ 10.0$ million bears interest at a fixed rate of 3.58 percent (plus a margin) under an
interest-rate swap agreement entered into by the Company with one of its lenders to moderate the exposure. Amounts borrowed under the credit facility in excess of the $\$ 10.0$ million covered by the interest-rate swap agreement bear interest at a rate equal to either (i) LIBOR plus a margin, or (ii) a Base Rate, defined as the higher of (a) the Federal Funds Rate plus . 50 percent or (b) the Prime Rate. The margin is based on the Company's ratio of "Funded Debt" to "EBITDA," as each is defined in the Loan Agreement. As of October 29, 2005, the margin was 2.50 percent. Of the $\$ 30.2$ million in life insurance policy loans outstanding as of October 29, 2005, a total of $\$ 24.4$ million of these loans bear interest at variable rates ranging from 5.3 percent to 6.3 percent. A hypothetical increase of 100 basis points in short-term interest rates applicable to the outstanding variable-rate debt not covered by the interest-rate swap agreement would result in a reduction of approximately $\$ 1.1$ million in annual pretax earnings.

## ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Company maintains a system of internal controls and procedures designed to provide reasonable assurance as to the reliability of the unaudited consolidated financial statements and other disclosures included in this report. The Company's Board of Directors, operating through its Audit Committee which is composed entirely of independent Directors, provides oversight to the financial reporting process.

As of the end of the period covered by this report, the Company's Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rules 13a-15 (e) and 15d-15 (e) under the Securities Exchange Act of 1934, as amended). Based upon their evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in ensuring that material information relating to the Company, including its consolidated subsidiaries, is made known
to them by others within those entities in a timely manner, particularly during the period for which this quarterly report is being prepared. The Chief Executive Officer and Chief Financial Officer also concluded based upon their evaluation that the Company's disclosure controls and procedures are effective in ensuring that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.

Changes in Internal Control over Financial Reporting

During the second quarter of fiscal 2005, the Company began replacing its legacy plant accounting system with a more integrated technology platform which includes invoicing and accounts receivable, purchasing, and laundry management applications. As part of this initiative, the Company completed the implementation of the Accounts Receivable module of Oracle financials during the second quarter of fiscal 2005. The purchasing and laundry management applications are scheduled to be implemented on a plant by plant basis over the next 24 months.

The Company also implemented a new human resource, payroll and time and attendance system during the second quarter of fiscal 2005. This new system, Ceridian, will improve the efficiency of the Company's payroll processes.

As with any new technology application the Company implements, the design of the internal controls affected by the implementation of the Accounts Receivable module of Oracle financials and the new human resource, payroll and time and attendance system have been evaluated by management and deemed to be effective.

Other than the changes noted above, there were no other changes in the Company's internal control over financial reporting during the first nine months of fiscal 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 6. EXHIBITS
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(a) See Exhibit Index on page 25.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> Angelica Corporation
> -----------------1 (Regictrant)

Date: December 8, 2005
/s/ James W. Shaffer
James W. Shaffer
Vice President and Chief Financial Officer (Principal Financial Officer) (Principal Accounting Officer)

