NET 1 UEPS TECHNOLOGIES INC
Form 10-Q
February 07, 2019

UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

(Mark One)

**[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2018

OR

**[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934**

For the transition period from _____ To _____

Commission file number: **000-31203**

**NET 1 UEPS TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

| **Florida** | **98-0171860** |
|---|---|
| (State or other jurisdiction of incorporation or organization) | (IRS Employer Identification No.) |

**President Place, 4th Floor, Cnr. Jan Smuts Avenue and Bolton Road**
**Rosebank, Johannesburg 2196, South Africa**
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: **27-11-343-2000**

**Not Applicable**
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [ ]

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). YES [X] NO [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act (check one):

[ ] Large accelerated filer [X ] Accelerated filer

[ ] Non-accelerated filer [ ] Smaller reporting company

[ ] Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.[ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES [ ] NO [X ]

As of February 5, 2019 (the latest practicable date), 56,833,925 shares of the registrant's common stock, par value $0.001 per share, net of treasury shares, were outstanding.

**Form 10-Q**

**NET 1 UEPS TECHNOLOGIES, INC.**

**Table of Contents**


| | | Page No. |
|---|---|---|
| **PART I. FINANCIAL INFORMATION** | | |
| Item 1. | Financial Statements | |
| | Unaudited Condensed Consolidated Balance Sheets at December 31, 2018 and June 30, 2018 | 2 |
| | Unaudited Condensed Consolidated Statements of Operations for the three and six months ended December 31, 2018 and 2017 | 3 |
| | Unaudited Condensed Consolidated Statements of Comprehensive Income for the three and six months ended December 31, 2018 and 2017 | 4 |
| | Unaudited Condensed Consolidated Statement of Changes in Equity for the three and six months ended December 31, 2018 and 2017 | 5 |
| | Unaudited Condensed Consolidated Statements of Cash Flows for the three and six months ended December 31, 2018 and 2017 | 7 |
| | Notes to Unaudited Condensed Consolidated Financial Statements | 8 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 38 |
| Item 3. | Quantitative and Qualitative Disclosures About Market Risk | 56 |
| Item 4. | Controls and Procedures | 56 |
| **PART II. OTHER INFORMATION** | | |
| Item 1. | Legal Proceedings | 57 |
| Item 1A. | Risk Factors | 58 |
| Item 6. | Exhibits | 59 |
| Signatures | | 59 |

**Part I. Financial Information**

**Item 1. Financial Statements**

**NET 1 UEPS TECHNOLOGIES, INC.**
**Unaudited Condensed Consolidated Balance Sheets**

| | **Unaudited December 31, 2018** | **(A) June 30, 2018** |
|---|---|---|
| | (In thousands, except share data) | |
| **ASSETS** | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | $69,910 | $90,054 |
| Restricted cash (Note 10) | 63,131 | - |
| Pre-funded social welfare grants receivable (Note 2) | - | 2,965 |
| Accounts receivable, net (Note 3) | 105,007 | 109,683 |
| Finance loans receivable, net (Note 3) | 25,122 | 62,205 |
| Inventory (Note 4) | 10,272 | 12,887 |
| Total current assets before settlement assets | 273,442 | 277,794 |
| Settlement assets (Note 5) | 65,765 | 149,047 |
| Total current assets | 339,207 | 426,841 |
| PROPERTY, PLANT AND EQUIPMENT, net of accumulated depreciation of – December: $132,191; June: $129,185 | 23,739 | 27,054 |
| EQUITY-ACCOUNTED INVESTMENTS (Note 7) | 93,561 | 88,331 |
| GOODWILL (Note 8) | 267,964 | 283,240 |
| INTANGIBLE ASSETS, net (Note 8) | 115,250 | 131,132 |
| DEFERRED INCOME TAXES | 20,826 | 6,312 |
| OTHER LONG-TERM ASSETS, including reinsurance assets (Note 7 and Note 9) | 219,577 | 256,380 |
| **TOTAL ASSETS** | 1,080,124 | 1,219,290 |
| | | |
| **LIABILITIES** | | |
| CURRENT LIABILITIES | | |
| Short-term credit facilities for ATM funding (Note 10) | 63,131 | - |
| Accounts payable | 20,939 | 35,055 |
| Other payables | 73,464 | 47,994 |
| Current portion of long-term borrowings (Note 10) | 24,660 | 44,695 |
| Income taxes payable | 6,770 | 5,742 |
| Total current liabilities before settlement obligations | 188,964 | 133,486 |
| Settlement obligations (Note 5) | 65,765 | 149,047 |
| Total current liabilities | 254,729 | 282,533 |
| DEFERRED INCOME TAXES | 52,376 | 46,606 |
| LONG-TERM BORROWINGS (Note 10) | 10,395 | 5,469 |
| OTHER LONG-TERM LIABILITIES, including insurance policy liabilities (Note 9) | 2,515 | 38,580 |

| | | |
|---|---|---|
| **TOTAL LIABILITIES** | 320,015 | 373,188 |
| COMMITMENTS AND CONTINGENCIES (Note 19) | | |
| REDEEMABLE COMMON STOCK | 107,672 | 107,672 |
| | | |
| **EQUITY** | | |
| COMMON STOCK (Note 11) | | |
| Authorized: 200,000,000 with $0.001 par value; | | |
| Issued and outstanding shares, net of treasury - December: 56,833,925; June: 56,685,925 | 80 | 80 |
| PREFERRED STOCK | | |
| Authorized shares: 50,000,000 with $0.001 par value; | | |
| Issued and outstanding shares, net of treasury: December: -; June: - | - | - |
| ADDITIONAL PAID-IN-CAPITAL | 277,463 | 276,201 |
| TREASURY SHARES, AT COST: December: 24,891,292; June: 24,891,292 | (286,951) | (286,951) |
| ACCUMULATED OTHER COMPREHENSIVE LOSS (12) | (198,272) | (184,436) |
| RETAINED EARNINGS | 768,485 | 837,625 |
| TOTAL NET1 EQUITY | 560,805 | 642,519 |
| NON-CONTROLLING INTEREST | 91,632 | 95,911 |
| **TOTAL EQUITY** | 652,437 | 738,430 |
| | | |
| **TOTAL LIABILITIES, REDEEMABLE COMMON STOCK AND SHAREHOLDERS' EQUITY** | $1,080,124 | $1,219,290 |

(A) – Derived from restated audited financial statements filed on Form 10-K/A on December 6, 2018

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**
**Unaudited Condensed Consolidated Statements of Operations**

| | Three months ended December 31, | | Six months ended December 31, | |
|---|---|---|---|---|
| | 2018 | 2017 | 2018 | 2017 |
| | (In thousands, except per share data) | | (In thousands, except per share data) | |
| REVENUE | $97,150 | $148,416 | $223,034 | $300,974 |
| EXPENSE | | | | |
| Cost of goods sold, IT processing, servicing and support | 51,185 | 73,994 | 123,501 | 148,646 |
| Selling, general and administration | 70,996 | 49,392 | 112,874 | 93,326 |
| Depreciation and amortization | 9,853 | 8,723 | 20,647 | 17,689 |
| Impairment loss (Note 8) | 8,191 | - | 8,191 | - |
| OPERATING (LOSS) INCOME | (43,075) | 16,307 | (42,179) | 41,313 |
| CHANGE IN VALUE OF EQUITY SECURITIES (Note 6 and 7) | (15,836) | - | (15,836) | - |
| INTEREST INCOME, net of impairment (Note 7) | (331) | 4,705 | 1,545 | 9,749 |
| INTEREST EXPENSE | 2,778 | 2,325 | 5,537 | 4,446 |
| (LOSS) INCOME BEFORE INCOME TAX EXPENSE | (62,020) | 18,687 | (62,007) | 46,616 |
| INCOME TAX (BENEFIT) EXPENSE (Note 17) | (2,298) | 10,062 | 4,192 | 20,339 |
| NET (LOSS) INCOME BEFORE EARNINGS FROM EQUITY-ACCOUNTED INVESTMENTS | (59,722) | 8,625 | (66,199) | 26,277 |
| (LOSS) EARNINGS FROM EQUITY-ACCOUNTED INVESTMENTS | (1,247) | 1,354 | 126 | 3,429 |
| NET (LOSS) INCOME | (60,969) | 9,979 | (66,073) | 29,706 |
| LESS NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTEREST | 2,972 | 357 | 3,067 | 601 |
| NET (LOSS) INCOME ATTRIBUTABLE TO NET1 | $(63,941) | $9,622 | $(69,140) | $29,105 |
| **Net (loss) income per share, in U.S. dollars** (Note 14) | | | | |

| | | | | |
|---|---|---|---|---|
| Basic (loss) earnings attributable to Net1 shareholders | $(1.13) | $0.17 | $(1.22) | $0.51 |
| Diluted (loss) earnings attributable to Net1 shareholders | $(1.12) | $0.17 | $(1.22) | $0.51 |

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**
**Unaudited Condensed Consolidated Statements of Comprehensive Income**

| | **Three months ended December 31,** | | **Six months ended December 31,** | |
|---|---|---|---|---|
| | 2018 | 2017 | 2018 | 2017 |
| | (In thousands) | | (In thousands) | |
| Net (loss) income | $(60,969) | $9,979 | $(66,073) | $29,706 |
| Other comprehensive (loss) income | | | | |
| Movement in foreign currency translation reserve | (10,353) | 53,517 | (23,675) | 39,637 |
| Movement in foreign currency translation reserve related to equity-accounted investments | - | - | 5,430 | (227) |
| Total other comprehensive (loss) income, net of taxes | (10,353) | 53,517 | (18,245) | 39,410 |
| Comprehensive (loss) income | (71,322) | 63,496 | (84,318) | 69,116 |
| Add (Less) comprehensive loss attributable to non-controlling interest | (1,363) | (668) | 1,342 | (801) |
| Comprehensive (loss) income attributable to Net1 | $(72,685) | $62,828 | $(82,976) | $68,315 |

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**
**Unaudited Condensed Consolidated Statement of Changes in Equity**

| | Net 1 UEPS Technologies, Inc. Shareholders | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Number of Shares | Amount | Number of Treasury Shares | Treasury Shares | Number of Shares, Net of Treasury | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) Income | Total Net 1 Equity | Non-Controlling Interest | Tot |
| **For the three months ended December 31, 2017 (dollar amounts in thousands)** | | | | | | | | | | | |
| Balance – October 1, 2017 | 81,818,988 | $80 | (24,891,292) | $(286,951) | 56,927,696 | $274,353 | $792,759 | $(166,567) | $814,674 | $2,899 | $60 |
| Stock-based compensation charge (Note 13) | | | | | | 608 | | | 608 | | 608 |
| Reversal of stock compensation charge (Note 13) | (95,326) | | | | (95,326) | - | | | - | | - |
| Net income | | | | | | | 9,622 | | 9,622 | 357 | 9,97 |
| Other comprehensive income | | | | | | | | 53,206 | 53,206 | 311 | 53,5 |
| Balance – December 31, 2017 | 81,723,662 | $80 | (24,891,292) | $(286,951) | 56,832,370 | $274,961 | $802,381 | $(113,361) | $877,110 | $3,567 | $67 |
| **For the six months ended December 31, 2017 (dollar amounts in thousands)** | | | | | | | | | | | |
| Balance – July 1, 2017 | 81,261,029 | $80 | (24,891,292) | $(286,951) | 56,369,737 | $273,733 | $773,276 | $(162,369) | $797,769 | $2,766 | $60 |
| | 588,594 | | | | 588,594 | | | | - | | - |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Restricted stock granted (Note 13) | | | | | | | | | | |
| Stock-based compensation charge (Note 13) | | | | 1,477 | | 1,477 | | | | 1,47 |
| Reversal of stock compensation charge (Note 13) | (125,961) | | (125,961) | (42) | | (42) | | | | (42) |
| Reversal of stock based-compensation charge related to equity-accounted investment | | | | (207) | | (207) | | | | (207) |
| Net income | | | | | 29,105 | 29,105 | 601 | | | 29,7 |
| Other comprehensive income | | | | | | 39,210 | 200 | | | 39,4 |
| Balance – December 31, 2017 | 81,723,662 | $80 | (24,891,292) | $(286,951) | 56,832,370 | $274,961 | $802,381 | $(167,592) | $3,567 | $67 |

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**
**Unaudited Condensed Consolidated Statement of Changes in Equity**

| | Net 1 UEPS Technologies, Inc. Shareholders | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Number of Shares | Amount | Number of Treasury Shares | Treasury Shares | Number of Shares, Net of Treasury | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) | Total Net Equity | Non-Controlling Interest | Total |
| **For the three months ended December 31, 2018 (dollar amounts in thousands)** | | | | | | | | | | | |
| Balance – October 1, 2018 | 81,725,217 | $80 | (24,891,292) | $(286,951) | 56,833,925 | $276,865 | $832,426 | $(169,282) | $853,138 | $91,477 | $724,3 |
| Stock-based compensation charge (Note 13) | | | | | | 598 | | | 598 | | 598 |
| Dividends paid to non-controlling interest | | | | | | | | | | (1,208) | (1,208) |
| Net (loss) income | | | | | | | (63,941) | | (63,941) | 2,972 | (60,969 |
| Other comprehensive loss | | | | | | | | (8,744) | (8,744) | (1,609) | (10,353 |
| Balance – December 31, 2018 | 81,725,217 | $80 | (24,891,292) | $(286,951) | 56,833,925 | $277,463 | $768,485 | $(178,026) | $780,971 | $91,632 | $652,4 |
| **For the six months ended December 31, 2018 (dollar amounts in thousands)** | | | | | | | | | | | |
| Balance – July 1, 2018 | 81,577,217 | $80 | (24,891,292) | $(286,951) | 56,685,925 | $276,201 | $837,625 | $(164,436) | $862,519 | $95,911 | $738,4 |

| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Restricted stock granted (Note 13) | 148,000 | | | 148,000 | | | - | | - |
| Stock-based compensation charge (Note 13) | | | | | 1,185 | | 1,185 | | 1,185 |
| Stock-based compensation charge related to equity-accounted investment (Note 7) | | | | | 77 | | 77 | | 77 |
| Dividends paid to non-controlling interest | | | | | | | | (2,937) | (2,937) |
| Net (loss) income | | | | | | (69,140) | (69,140) | 3,067 | (66,073) |
| Other comprehensive loss(Note 12) | | | | | | | (13,386) | (4,409) | (18,245) |
| Balance – December 31, 2018 | 81,725,217 | $80 | (24,891,292) | $(286,951) | 56,833,925 | $277,463 | $768,485 | $(158,275) | $91,632 | $652,4 |

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**
**Unaudited Condensed Consolidated Statements of Cash Flows**

| | Three months ended December 31, | | Six months ended December 31, | |
|---|---|---|---|---|
| | 2018 | 2017 | 2018 | 2017 |
| | (In thousands) | | (In thousands) | |
| **Cash flows from operating activities** | | | | |
| Net (loss) income | $ (60,969) | $ 9,979 | $ (66,027) | $ 17,706 |
| Depreciation and amortization | 9,853 | 8,723 | 20,641 | 17,689 |
| Impairment loss (Note 8) | 8,191 | - | 8,191 | - |
| Movement in allowance for doubtful accounts receivable | 21,368 | 9,402 | 23,995 | 8,465 |
| Loss (Earnings) from equity-accounted investments | 1,247 | (1,354) | (126) | (3,429) |
| Interest on Cedar Cell note , net of impairment (Note 7) | 1,516 | (182) | 1,360 | (182) |
| Change in fair value of equity securities (Notes 6 and 7) | 15,836 | - | 15,836 | - |
| Fair value adjustments and re-measurements | 83 | (190) | 1 | (99) |
| Interest payable | 131 | (159) | 241 | (247) |
| Facility fee amortized | 68 | 214 | 155 | 347 |
| (Profit) Loss on disposal of property, plant and equipment | (139) | 16 | (266) | 21 |
| Profit on disposal of business | - | (463) | - | (463) |
| Stock-based compensation charge, net (Note 13) | 598 | 608 | 1,185 | 5,435 |
| Dividends received from equity accounted investments | 454 | 1,253 | 454 | 2,165 |
| Decrease (Increase) in accounts receivable, pre-funded social welfare grants receivable and finance loans receivable | 18,753 | (3,397) | 28,765 | (2,601) |
| (Increase) Decrease in inventory | (24) | (2,322) | 2,160 | (3,848) |
| (Decrease) Increase in accounts payable and other payables | (11,759) | (481) | (19,259) | 2,954 |
| (Decrease) Increase in taxes payable | (7,007) | (9,754) | 1,347 | (916) |
| (Decrease) Increase in deferred taxes | (3,436) | 1,419 | (7,074) | 408 |
| **Net cash (used in) provided by operating activities** | (5,236) | 13,312 | 11,221 | 22,519 |
| | | | | |
| **Cash flows from investing activities** | | | | |
| Capital expenditures | (2,547) | (2,103) | (5,663) | (3,576) |
| Proceeds from disposal of property, plant and equipment | 212 | 99 | 486 | 415 |
| Acquisition of intangible assets | (1,384) | - | (1,384) | - |
| Investment in equity of equity-accounted investments (Note 7) | (2,500) | (40,892) | (2,500) | (13,738) |
| Investment in MobiKwik | (1,056) | - | (1,056) | - |
| Proceeds on return of investment (Note 7) | - | - | 284 | - |
| Investment in Cell C (Note 6) | - | - | - | (151,003) |
| Acquisition of held to maturity investment (Note 6) | - | (9,000) | - | (9,000) |
| Other investing activities | - | (154) | - | (154) |
| Net change in settlement assets (Note 4) | 2,031 | 24,519 | 77,963 | 27,168 |
| **Net cash (used in) provided by investing activities** | (5,244) | (27,531) | 68,130 | (39,888) |
| | | | | |
| **Cash flows from financing activities** | | | | |
| Proceeds from bank overdraft (Note 10) | 221,582 | 690 | 306,327 | 2,570 |

| | | | | |
|---|---|---|---|---|
| Repayment of bank overdraft (Note 10) | (245,726) | (11,391) | (245,726) | (14,643) |
| Repayment of long-term borrowings (Note 10) | (13,551) | (30,881) | (23,845) | (45,141) |
| Long-term borrowings utilized (Note 10) | 3,203 | - | 11,095 | 4,431 |
| Dividends paid to non-controlling interest | (1,208) | - | (2,937) | |
| Payment of guarantee fee (Note 10) | (258) | - | (394) | (552) |
| Net change in settlement obligations | (2,031) | (24,519) | (77,963) | (37,168) |
| **Net cash used in financing activities** | (37,989) | (66,101) | (33,809) | (99,203) |
| | | | | |
| Effect of exchange rate changes on cash | (1,823) | 6,857 | (2,773) | 32,011 |
| **Net (decrease) increase in cash, cash equivalents and restricted cash** | (50,292) | (73,463) | 42,987 | (93,561) |
| **Cash, cash equivalents and restricted cash – beginning of period** | 183,333 | 138,359 | 90,054 | 158,457 |
| **Cash, cash equivalents and restricted cash – end of period (1)** | $ 133,041 | $ 64,896 | $ 133,041 | $ 64,896 |

See Notes to Unaudited Condensed Consolidated Financial Statements

(1) Cash, cash equivalents and restricted cash as of December 31, 2018, includes restricted cash of approximately $63.1 million related to cash withdrawn from the Company's various debt facilities to fund ATMs. This cash may only be used to fund ATMs and is considered restricted as to use and therefore is classified as restricted cash. Refer to Note 10 for additional information regarding the Company's facilities.

**NET 1 UEPS TECHNOLOGIES, INC.**

**Notes to the Unaudited Condensed Consolidated Financial Statements**

**for the three and six months ended December 31, 2018 and 2017**

**(All amounts in tables stated in thousands or thousands of U.S. dollars, unless otherwise stated)**

## 1. Basis of Presentation and Summary of Significant Accounting Policies

### Unaudited Interim Financial Information

The accompanying unaudited condensed consolidated financial statements include all majority-owned subsidiaries over which the Company exercises control and have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and the rules and regulations of the United States Securities and Exchange Commission for Quarterly Reports on Form 10-Q and include all of the information and disclosures required for interim financial reporting. The results of operations for the three and six months ended December 31, 2018 and 2017, are not necessarily indicative of the results for the full year. The Company believes that the disclosures are adequate to make the information presented not misleading.

These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2018. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair representation of financial results for the interim periods presented.

References to the "Company" refer to Net1 and its consolidated subsidiaries, collectively, unless the context otherwise requires. References to "Net1" are references solely to Net 1 UEPS Technologies, Inc.

### Recent accounting pronouncements adopted

In May 2014, the Financial Accounting Standards Board ("FASB") issued guidance regarding *Revenue from Contracts with Customers*. This guidance requires an entity to recognize revenue when a customer obtains control of promised goods or services in an amount that reflects the consideration which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of

revenue and cash flows arising from contracts with customers. The guidance was originally set to be effective for the Company beginning July 1, 2017, however in August 2015, the FASB issued guidance regarding *Revenue from Contracts with Customers, Deferral of the Effective Date*. This guidance deferred the required implementation date specified in *Revenue from Contracts with Customers* to December 2017. Public companies may elect to adopt the standard along the original timeline. The guidance became effective for the Company beginning July 1, 2018. The Company elected the modified retrospective transition method upon adoption of this guidance. The adoption of this guidance did not have a material impact on the Company's financial statements, except for the additional footnote disclosures provided.

In January 2016, the FASB issued guidance regarding *Recognition and Measurement of Financial Assets and Financial Liabilities*. The guidance primarily affects the accounting for equity investments, financial liabilities under the fair value option and the presentation and disclosure requirements for financial instruments. The guidance requires changes in the fair value of the Company's equity investments, with certain exceptions, to be recognized through net income rather than other comprehensive income. In addition, the guidance clarifies the valuation allowance assessment when recognizing deferred tax assets resulting from unrealized losses on available-for-sale debt securities. This guidance became effective for the Company beginning July 1, 2018. The amendments are required to be applied by means of a cumulative-effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption. The adoption of this guidance did not have a material impact on the Company's financial statements.

Equity securities are measured at fair value. The Company may elect to measure equity securities without readily determinable fair values at its cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. We perform a qualitative assessment on a quarterly basis and recognize an impairment loss if there are sufficient indicators that the fair value of the equity security is less than carrying value. There were no changes in the fair value of our equity securities recorded during the three months ended December 31, 2018. Changes in fair value will be recorded in our condensed consolidated statement of operations in future periods within a caption titled "changes in fair value of equity securities".

In June 2016, the FASB issued guidance regarding *Classification of Certain Cash Receipts and Cash Payments*. The guidance is intended to reduce diversity in practice and explains how certain cash receipts and payments are presented and classified in the statement of cash flows, including beneficial interests in securitization, which would impact the presentation of the deferred purchase price from sales of receivables. This guidance became effective for the Company beginning July 1, 2018, and must be applied retrospectively. The Company has elected to classify distributions received from equity method investees using the nature of the distribution approach. This election requires the Company to evaluate each distribution received on the basis of the source of the payment and classify the distribution as either operating cash inflows or investing cash inflows. The adoption of this guidance did not have a material impact on the Company's financial statements and the Company was not required to make any retrospective adjustments.

**1. Basis of Presentation and Summary of Significant Accounting Policies (continued)**

**Recent accounting pronouncements adopted (continued)**

In January 2017, the FASB issued guidance regarding *Clarifying the Definition of a Business*. This guidance provides a more robust framework to use in determining when a set of assets and activities is a business. Because the current definition of a business is interpreted broadly and can be difficult to apply, stakeholders indicated that analyzing transactions is inefficient and costly and that the definition does not permit the use of reasonable judgment. The amendments provide more consistency in applying the guidance, reduce the costs of application, and make the definition of a business more operable. The guidance became effective for the Company beginning July 1, 2018. The adoption of this guidance did not have a material impact on the Company's financial statements.

In January 2017, the FASB issued guidance regarding *Simplifying the Test for Goodwill Impairment*. This guidance removes the requirement for an entity to calculate the implied fair value of goodwill (as part of step 2 of the current goodwill impairment test) in measuring a goodwill impairment loss. The guidance is effective for the Company beginning July 1, 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Company has elected to early adopt this guidance beginning July 1, 2018. The adoption of this guidance did not have a material impact on the Company's financial statements.

In May 2017, the FASB issued guidance regarding *Compensation—Stock Compensation (Topic 718): Scope of Modification Accounting*. The guidance amends the scope of modification accounting for share-based payment arrangements and provides guidance on the types of changes to the terms or conditions of share-based payment awards to which an entity would be required to apply modification accounting under Accounting Standards Codification 718. Specifically, an entity would not apply modification accounting if the fair value, vesting conditions, and classification of the awards are the same immediately before and after the modification. The guidance became effective for the Company beginning July 1, 2018. The adoption of this guidance did not have a material impact on the Company's financial statements.

In June 2018, the FASB issued guidance regarding *Improvements to Non-employee Share-Based Payment Accounting*. The guidance simplifies the accounting for share-based payments granted to non-employees for goods and services and aligns the guidance for these share-based payments with guidance applicable to accounting for share-based payments granted to employees. The guidance is effective for the Company beginning July 1, 2019. Early adoption is permitted. The Company has elected to early adopt this guidance beginning July 1, 2018. The adoption of this guidance did not have a material impact on the Company's financial statements.

**Recent accounting pronouncements not yet adopted as of December 31, 2018**

In February 2016, the FASB issued guidance regarding *Leases*. The guidance increases transparency and comparability among organizations by requiring the recognition of lease assets and lease liabilities on the balance sheet. The amendments to current lease guidance include the recognition of assets and liabilities by lessees for those leases currently classified as operating leases. The guidance also requires disclosures to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. This guidance is effective for the Company beginning July 1, 2019. Early adoption is permitted. The Company expects that this guidance may have a material impact on its financial statements and is currently evaluating the impact of this guidance on its financial statements on adoption.

In June 2016, the FASB issued guidance regarding *Measurement of Credit Losses on Financial Instruments*. The guidance replaces the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. For trade and other receivables, loans, and other financial instruments, an entity is required to use a forward-looking expected loss model rather than the incurred loss model for recognizing credit losses, which reflects losses that are probable. Credit losses relating to available-for-sale debt securities will also be recorded through an allowance for credit losses rather than as a reduction in the amortized cost basis of the securities. This guidance is effective for the Company beginning July 1, 2020. Early adoption is permitted beginning July 1, 2019. The Company is currently assessing the impact of this guidance on its financial statements and related disclosures.

In August 2018, the FASB issued guidance regarding *Disclosure Framework: Changes to the Disclosure Requirements for Fair Value Measurement.* The guidance modifies the disclosure requirements related to fair value measurement. This guidance is effective for the Company beginning July 1, 2020. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

**2. Pre-funded social welfare grants receivable**

Pre-funded social welfare grants receivable represents primarily amounts pre-funded by the Company to certain merchants participating in the merchant acquiring system. The Company’s contract with the South African Social Security Agency expired on September 30, 2018, and therefore the Company no longer pre-funds social welfare grants. The July 2018 payment service commenced on July 1, 2018 but the Company pre-funded certain merchants participating in the merchant acquiring systems on the last day of June 2018.

**3. Accounts receivable, net and finance loans receivable, net**

**Accounts receivable, net**

The Company's accounts receivable, net, as of December 31, 2018, and June 30, 2018, is presented in the table below:

| | **December 31, 2018** | **June 30, 2018** |
|---|---|---|
| Accounts receivable, trade, net | $33,282 | $49,365 |
| Accounts receivable, trade, gross | 34,613 | 50,466 |
| Allowance for doubtful accounts receivable, end of period | 1,331 | 1,101 |
| Beginning of year | 1,101 | 1,255 |
| Reversed to statement of operations | (2) | (47) |
| Charged to statement of operations | 2,985 | 642 |
| Utilized | (2,763) | (776) |
| Foreign currency adjustment | 10 | 27 |
| Current portion of payments to agents in South Korea amortized over the contract period | 19,480 | 21,971 |
| Payments to agents in South Korea amortized over the contract period | 33,822 | 39,554 |
| Less: Payments to agents in South Korea amortized over the contract period included in other long-term assets (Note 7) | 14,341 | 17,582 |
| Loans provided to Finbond | 1,042 | 1,107 |
| Contingent purchase consideration | 6,362 | - |
| Other receivables | 44,841 | 37,240 |
| Total accounts receivable, net | $105,007 | $109,683 |

**Finance loans receivable, net**

The Company's finance loans receivable, net, as of December 31, 2018, and June 30, 2018, is presented in the table below:

| | December 31, 2018 | June 30, 2018 |
|---|---|---|
| Microlending finance loans receivable, net | $15,609 | $57,504 |
| Microlending finance loans receivable, gross | 42,829 | 61,743 |
| Allowance for doubtful microlending finance loans receivable, end of period | 27,220 | 4,239 |

| | | |
|---|---|---|
| Beginning of year | 4,239 | 3,717 |
| Charged to statement of operations | 27,798 | 4,348 |
| Utilized | (4,522) | (3,588) |
| Foreign currency adjustment | (295) | (238) |
| | | |
| Working capital finance receivable, net | 3,936 | 3,959 |
| Working capital finance receivable, gross | 16,566 | 16,123 |
| Allowance for doubtful working capital finance receivable, end of period | 12,630 | 12,164 |
| Beginning of year | 12,164 | 3,752 |
| Charged to statement of operations | 465 | 8,415 |
| Foreign currency adjustment | 1 | (3) |
| | | |
| Current portion of other finance loans receivable | 5,577 | 742 |
| Total other finance loans receivable | 17,822 | 13,025 |
| Less included in other long-term assets | 12,245 | 12,283 |
| | | |
| Total finance loans receivable, net | $25,122 | $62,205 |

During the three and six months ended December 31, 2018, the Company recorded an increase in its allowance for doubtful microlending finance loans receivable of approximately $23.4 million and $27.8 million, respectively, related to the non-funding of accounts for a portion of the EPE customer base as a result of the auto-migration of the customer base to the South Africa Post Office account offering.

**4. Inventory**

The Company's inventory comprised the following category as of December 31, 2018, and June 30, 2018.

| | December 31, 2018 | June 30, 2018 |
|---|---|---|
| Finished goods | $10,272 | $12,887 |
| | $10,272 | $12,887 |

**5. Settlement assets and settlement obligations**

Settlement assets comprise (1) cash received from the South African government that the Company holds pending disbursement to recipient cardholders of social welfare grants and (2) cash received from customers on whose behalf the Company processes payroll payments that the Company will disburse to customer employees, payroll-related payees and other payees designated by the customer.

Settlement obligations comprise (1) amounts that the Company is obligated to disburse to recipient cardholders of social welfare grants, and (2) amounts that the Company is obligated to pay to customer employees, payroll-related payees and other payees designated by the customer.

The balances at each reporting date may vary widely depending on the timing of the receipts and payments of these assets and obligations.

**6. Fair value of financial instruments**

***Initial recognition and measurement***

Financial instruments are recognized when the Company becomes a party to the transaction. Initial measurements are at cost, which includes transaction costs.

***Risk management***

The Company manages its exposure to currency exchange, translation, interest rate, customer concentration, credit and equity price and liquidity risks as discussed below.

*Currency exchange risk*

The Company is subject to currency exchange risk because it purchases inventories that it is required to settle in other currencies, primarily the euro and U.S. dollar. The Company has used forward contracts in order to limit its exposure in these transactions to fluctuations in exchange rates between the South African rand ("ZAR"), on the one hand, and the U.S. dollar and the euro, on the other hand.

*Translation risk*

Translation risk relates to the risk that the Company's results of operations will vary significantly as the U.S. dollar is its reporting currency, but it earns most of its revenues and incurs most of its expenses in ZAR. The U.S. dollar to ZAR exchange rate has fluctuated significantly over the past three years. As exchange rates are outside the Company's control, there can be no assurance that future fluctuations will not adversely affect the Company's results of operations and financial condition.

*Interest rate risk*

As a result of its normal borrowing and lending activities, the Company's operating results are exposed to fluctuations in interest rates, which it manages primarily through regular financing activities. The Company generally maintains limited investments in cash equivalents and held to maturity investments and has occasionally invested in marketable securities.

*Credit risk*

Credit risk relates to the risk of loss that the Company would incur as a result of non-performance by counterparties. The Company maintains credit risk policies with regard to its counterparties to minimize overall credit risk. These

policies include an evaluation of a potential counterparty's financial condition, credit rating, and other credit criteria and risk mitigation tools as the Company's management deems appropriate.

**6. Fair value of financial instruments (continued)**

***Risk management (continued)***

*Credit risk (continued)*

With respect to credit risk on financial instruments, the Company maintains a policy of entering into such transactions only with South African and European financial institutions that have a credit rating of “B” (or its equivalent) or better, as determined by credit rating agencies such as Standard & Poor’s, Moody’s and Fitch Ratings.

*Microlending credit risk*

The Company is exposed to credit risk in its microlending activities, which provide unsecured short-term loans to qualifying customers. The Company manages this risk by performing an affordability test for each prospective customer and assigning a “creditworthiness score”, which takes into account a variety of factors such as other debts and total expenditures on normal household and lifestyle expenses.

*Equity price and liquidity risk*

Equity price risk relates to the risk of loss that the Company would incur as a result of the volatility in the exchange-traded price of equity securities that it holds and the risk that it may not be able to liquidate these securities. The market price of these securities may fluctuate for a variety of reasons and, consequently, the amount that the Company may obtain in a subsequent sale of these securities may significantly differ from the reported market value.

Liquidity risk relates to the risk of loss that the Company would incur as a result of the lack of liquidity on the exchange on which these securities are listed. The Company may not be able to sell some or all of these securities at one time, or over an extended period of time without influencing the exchange traded price, or at all.

**Financial instruments**

The following section describes the valuation methodologies the Company uses to measure its significant financial assets and liabilities at fair value.

In general, and where applicable, the Company uses quoted prices in active markets for identical assets or liabilities to determine fair value. This pricing methodology would apply to Level 1 investments. If quoted prices in active markets for identical assets or liabilities are not available to determine fair value, then the Company uses quoted prices for similar assets and liabilities or inputs other than the quoted prices that are observable either directly or indirectly. These investments would be included in Level 2 investments. In circumstances in which inputs are generally unobservable, values typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques. Investments valued using such techniques are included in Level 3 investments.

***Asset measured at fair value using significant unobservable inputs – investment in Cell C***

The Company's Level 3 asset represents an investment of 75,000,000 class "A" shares in Cell C, a leading mobile telecoms provider in South Africa. The Company has developed an adjusted EV/EBITDA multiple valuation model in order to determine the fair value of its investment in the Cell C shares. The primary inputs to the valuation model as of December 31, 2018, are unchanged from June 30, 2018, except for the EBITDA multiple. The primary inputs to the valuation model are Cell C's annualized adjusted EBITDA for the 11 months ended June 30, 2018, of ZAR 3.9 billion ($270.9 million, translated at exchange rates applicable as of December 31, 2018), an EBITDA multiple of 6.32; Cell C's net external debt of ZAR 8.8 billion ($611.4 million, translated at exchange rates applicable as of December 31, 2018); and a marketability discount of 10% as Cell C is not currently listed, but has publicly stated its intention to list. The EBITDA multiple was determined based on an analysis of Cell C's peer group, which comprises eight African and emerging market mobile telecommunications operators. The fair value of Cell C utilizing the adjusted EV/EBITDA valuation model developed by the Company is sensitive to the following inputs: (i) the Company's determination of adjusted EBITDA; (ii) the EBITDA multiple used; and (iii) the marketability discount used. Utilization of different inputs, or changes to these inputs, may result in significantly higher or lower fair value measurement.

**Fair value of financial instruments (continued)**

**Financial instruments (continued)**

***Asset measured at fair value using significant unobservable inputs – investment in Cell C (continued)***

The following table presents the impact of a 0.50 increase and 0.50 decrease to the EBITDA multiple used in the Cell C valuation on the December 31, 2018, carrying value of the Company's Cell C investment (all amounts translated at exchange rates applicable as of December 31, 2018):

| | **Sensitivity for fair value of Cell C investment** |
|---|---|
| EBITDA multiple of 5.82 times | 130,729 |
| EBITDA multiple of 6.32 times | 149,058 |
| EBITDA multiple of 6.82 times | 167,386 |

The fair value of the Cell C shares as of December 31, 2018, represented approximately 14% of the Company's total assets, including these shares. The Company expects to hold these shares for an extended period of time and it is not concerned with short-term equity price volatility with respect to these shares provided that the underlying business, economic and management characteristics of the company remain sound.

***Liability measured at fair value using significant unobservable inputs – DNI contingent consideration***

The salient terms of the Company's investment in DNI is described in Note 3 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018. Under the terms of its subscription agreements with DNI, the Company has agreed to pay to DNI an additional amount of up to ZAR 400.0 million ($27.8 million, translated at exchange rates applicable as of December 31, 2018), in cash, subject to the achievement of certain performance targets by DNI. The Company expects to pay the additional amount during the first quarter of the year ended June 30, 2020, and has recorded an amount of ZAR 385.7 million ($26.8 million) and ZAR 373.6 million ($27.2 million), in other payables in its unaudited condensed consolidated balance sheet as of December 31, 2018, and in long-term liabilities as of June 30, 2018, respectively, which amount represents the present value of the ZAR 400.0 million to be paid (amounts translated at exchange rates applicable as of December 31, 2018, and June 30, 2018, respectively).

The present value of ZAR 385.7 million has been calculated using the following assumptions (a) the maximum additional amount of ZAR 400.0 million will be paid on August 1, 2019 and (b) an interest rate of 6.3 % (the rate used to calculate interest earned by the Company on its surplus South African funds) has been used to discount the ZAR 400.0 million to its present value as of December 31, 2018. Utilization of different inputs, or changes to these inputs, may result in significantly higher or lower fair value measurement.

***Derivative transactions - Foreign exchange contracts***

As part of the Company's risk management strategy, the Company enters into derivative transactions to mitigate exposures to foreign currencies using foreign exchange contracts. These foreign exchange contracts are over-the-counter derivative transactions. Substantially all of the Company's derivative exposures are with counterparties that have long-term credit ratings of "B" (or equivalent) or better. The Company uses quoted prices in active markets for similar assets and liabilities to determine fair value (Level 2). The Company has no derivatives that require fair value measurement under Level 1 or 3 of the fair value hierarchy.

The Company's outstanding foreign exchange contracts are as follows as of December 31, 2018:

| **Notional amount** | **Strike price** | **Fair market value price** | **Maturity** |
|---|---|---|---|
| USD 420,000 | ZAR 15.3801 | ZAR 14.4210 | January 25, 2019 |
| USD 140,000 | ZAR 15.4386 | ZAR 14.4704 | February 22, 2019 |
| USD 420,000 | ZAR 15.4939 | ZAR 14.5165 | March 20, 2019 |
| USD 420,000 | ZAR 15.5704 | ZAR 14.5842 | April 26, 2019 |

The Company had no outstanding foreign exchange contracts as of June 30, 2018.

**Fair value of financial instruments (continued)**

**Financial instruments (continued)**

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2018, according to the fair value hierarchy:

| | **Quoted price in active markets for identical assets (Level 1)** | **Significant other observable inputs (Level 2)** | **Significant unobservable inputs (Level 3)** | **Total** |
|---|---|---|---|---|
| Assets | | | | |
| Investment in Cell C | $- | $- | $149,058 | $149,058 |
| Related to insurance business: | | | | |
| Cash, cash equivalents and restricted cash (included in other long-term assets) | 593 | - | - | 593 |
| Fixed maturity investments (included in cash and cash equivalents) | 8,319 | - | - | 8,319 |
| Other | - | 18 | - | 18 |
| Total assets at fair value | $8,912 | $18 | $149,058 | $157,988 |
| | | | | |
| Liabilities | | | | |
| DNI contingent consideration | $- | $- | $26,790 | $26,790 |
| Foreign exchange contracts | - | 95 | - | 95 |
| Total liabilities at fair value | $- | $95 | $26,790 | $26,885 |

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of June 30, 2018, according to the fair value hierarchy:

| | **Quoted price in active markets for identical assets (Level 1)** | **Significant other observable inputs (Level 2)** | **Significant unobservable inputs (Level 3)** | **Total** |
|---|---|---|---|---|
| Assets | | | | |
| Investment in Cell C | $- | $- | $172,948 | $172,948 |
| Related to insurance business: | | | | |
| | 610 | - | - | 610 |

| | | | | |
|---|---|---|---|---|
| Cash and cash equivalents (included in other long-term assets) | | | | |
| Fixed maturity investments (included in cash and cash equivalents) | 8,304 | - | - | 8,304 |
| Other | - | 18 | - | 18 |
| Total assets at fair value | $8,914 | $18 | $172,948 | $181,880 |
| | | | | |
| Liabilities | | | | |
| DNI contingent consideration | $- | $- | $27,222 | $27,222 |
| Total liabilities at fair value | $- | $- | $27,222 | $27,222 |

There have been no transfers in or out of Level 3 during the three and six months ended December 31 2018 and 2017, respectively.

**Fair value of financial instruments (continued)**

**Financial instruments (continued)**

Summarized below is the movement in the carrying value of assets and liabilities measured at fair value on a recurring basis, and categorized within Level 3, during the six months ended December 31, 2018:

| | **Carrying value** |
|---|---|
| Assets | |
| Balance as at June 30, 2018 | $172,948 |
| Loss on fair value re-measurements | (15,836) |
| Foreign currency adjustment[(1)] | (8,054) |
| Balance as of December 31, 2018 | $149,058 |
| | |
| Liabilities | |
| Balance as at June 30, 2018 | $27,222 |
| Accretion of interest | 835 |
| Foreign currency adjustment[(1)] | (1,267) |
| Balance as of December 31, 2018 | $26,790 |

(1) The foreign currency adjustment represents the effects of the fluctuations of the South African rand and the U.S. dollar on the carrying value.

Summarized below is the movement in the carrying value of assets and liabilities measured at fair value on a recurring basis, and categorized within Level 3, during the six months ended December 31, 2017:

| | **Carrying value** |
|---|---|
| Assets | |
| Acquisition of investment in Cell C | $151,003 |
| Foreign currency adjustment[(1)] | 10,692 |
| Balance as of December 31, 2017 | $161,695 |

(1) The foreign currency adjustment represents the effects of the fluctuations of the South African rand and the U.S. dollar on the carrying value.

***Assets measured at fair value on a nonrecurring basis***

We measure equity investments without readily determinable fair values on a nonrecurring basis. The fair values of these investments are determined based on valuation techniques using the best information available, and may include

quoted market prices, market comparables, and discounted cash flow projections.

**7. Equity-accounted investments and other long-term assets**

Refer to Note 9 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018, for additional information regarding its equity-accounted investments and other long-term assets.

**Equity-accounted investments**

The Company's ownership percentage in its equity-accounted investments as of December 31, 2018 and June 30, 2018, was as follows:

| | December 31, 2018 | June 30, 2018 |
|---|---|---|
| Bank Frick & Co AG ("Bank Frick") | 35% | 35% |
| Fanaka Holdings (Pty) Ltd ("Fanaka") | 40% | - |
| Finbond Group Limited ("Finbond") | 29% | 29% |
| OneFi Limited (formerly KZ One) ("OneFi") | 25% | 25% |
| SmartSwitch Namibia (Pty) Ltd ("SmartSwitch Namibia") | 50% | 50% |
| Speckpack Field Services (Pty) Ltd ("Speckpack") | 50% | 50% |
| V2 Limited ("V2") | 50% | - |
| Walletdoc Proprietary Limited ("Walletdoc") | 20% | 20% |

**7. Equity-accounted investments and other long-term assets (continued)**

**Equity-accounted investments (continued)**

*Finbond*

As of December 31, 2018, the Company owned 267,672,032 shares in Finbond. Finbond is listed on the Johannesburg Stock Exchange and its closing price on December 31, 2018, the last trading day of the quarter, was R5.35 per share. The market value of the Company's holding in Finbond on December 31, 2018, was ZAR 1.4 billion ($99.5 million translated at exchange rates applicable as of December 31, 2018). On July 11, 2018, the Company, pursuant to its election, received an additional 6,602,551 shares in Finbond as a capitalization share issue in lieu of a dividend.

*V2 Limited*

On October 4, 2018, the Company acquired a 50% voting and economic interest in V2 Limited ("V2") for $2.5 million. V2 is an Africa-focused technology provider dedicated to providing financial inclusion to the roughly one billion underbanked citizens on the continent. The Company has committed to provide V2 with a further equity contribution of $2.5 million and a working capital facility of $5.0 million, which are both subject to the achievement of certain pre-defined objectives. V2 has licenses for Zapper's quick response ("QR") payment technology as well as the Company's various payment solutions such as UEPS/EMV and mobile virtual card. Zapper's QR technology and payment platform is one of the most advanced and complete QR payment offerings, and it has operations currently in South Africa, the United Kingdom and the United States. V2 will partner with Zapper to launch ZappGroup Africa, a company focused on deploying a universal white-label QR payment solution across the African continent.

Summarized below is the movement in equity-accounted investments during the six months ended December 31, 2018:

| | Bank Frick | Finbond | **Other**[1] | **Total** |
|---|---|---|---|---|
| Investment in equity: | | | | |
| Balance as of June 30, 2018 | $48,129 | $30,958 | $6,092 | $85,179 |
| Acquisition of shares | - | 1,920 | 2,500 | 4,420 |
| Stock-based compensation | - | 77 | - | 77 |
| Comprehensive income (loss): | (1,805) | 7,305 | 56 | 5,556 |
| Other comprehensive income | - | 5,430 | - | 5,430 |
| Equity accounted earnings (loss) | (1,805) | 1,875 | 56 | 126 |

| | | | | |
|---|---|---|---|---|
| Share of net income | 564 | 1,852 | 56 | 2,472 |
| Amortization of acquired intangible assets | (375) | - | - | (375) |
| Deferred taxes on acquired intangible assets | 90 | - | - | 90 |
| Dilution resulting from corporate transactions | - | 23 | - | 23 |
| Other | (2,084) | - | - | (2,084) |
| Dividends received | - | (1,920) | (454) | (2,374) |
| Return on investment | - | - | (284) | (284) |
| Foreign currency adjustment[(2)] | (341) | (1,712) | (104) | (2,157) |
| Balance as of December 31, 2018 | $45,983 | $36,628 | $7,806 | $90,417 |
| | | | | |
| Investment in loans: | | | | |
| Balance as of June 30, 2018 | $- | $- | $3,152 | $3,152 |
| Foreign currency adjustment[(2)] | - | - | (8) | (8) |
| Balance as of December 31, 2018 | $- | $- | $3,144 | $3,144 |

| | Equity | **Loans** | **Total** |
|---|---|---|---|
| Carrying amount as of: | | | |
| June 30, 2018 | $85,179 | $3,152 | $88,331 |
| December 31, 2018 | $90,417 | $3,144 | $93,561 |

(1) Includes Fanaka, OneFi, SmartSwitch Namibia, Speckpack, V2 and Walletdoc;

(2) The foreign currency adjustment represents the effects of the fluctuations of the South African rand, Swiss franc, Nigerian naira and Namibian dollar, and the U.S. dollar on the carrying value.

**7. Equity-accounted investments and other long-term assets (continued)**

**Other long-term assets**

Summarized below is the breakdown of other long-term assets as of December 31, 2018, and June 30, 2018:

| | December 31, 2018 | June 30, 2018 |
|---|---|---|
| Total equity investments | $176,051 | $199,865 |
| Investment in 15% of Cell C, at fair value (Note 6) | 149,058 | 172,948 |
| Investment in 12% of MobiKwik[(1)] | 26,993 | 26,917 |
| Total held to maturity investments | 9,036 | 10,395 |
| Investment in 7.625% of Cedar Cellular Investment 1 (RF) (Pty) Ltd 8.625% notes | 9,036 | 10,395 |
| Long-term portion of payments to agents in South Korea amortized over the contract period | 14,341 | 17,582 |
| Long-term portion of other finance loans receivable | 12,245 | 12,283 |
| Contingent purchase consideration | - | 9,064 |
| Policy holder assets under investment contracts (Note 9) | 593 | 610 |
| Reinsurance assets under insurance contracts (Note 9) | 688 | 633 |
| Other long-term assets | 6,623 | 5,948 |
| Total other long-term assets | $219,577 | $256,380 |
| | $194,570 | |

(1) The Company has determined that MobiKwik does not have readily determinable fair value and has therefore elected to recorded this investment at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. The Company accounted for its investment in MobiKwik at cost as of June 30, 2018.

During the three and six months ended December 31, 2018, the Company paid $1.1 million to subscribe for additional shares in MobiKwik. The Company owned approximately 12% of MobiKwik' issued share capital before and after the subscription.

Summarized below are the components of the Company's equity securities without readily determinable fair value and held to maturity investments as of December 31, 2018:

| | Cost basis | Unrealized holding gains | Unrealized holding losses | Carrying value |
|---|---|---|---|---|
| Equity securities: | | | | |
| Investment in MobiKwik | $26,993 | $- | $- | $26,993 |
| Held to maturity: | | | | |
| Investment in Cedar Cellular notes | 9,036 | - | - | 9,036 |
| Total | $35,993 | $- | $- | $37,591 |

Summarized below are the components of the Company's held to maturity investments as of June 30, 2018:

| | Cost basis[(1)] | Unrealized holding gains[(1)] | Unrealized holding losses | Carrying value |
|---|---|---|---|---|
| Held to maturity: | | | | |
| Investment in Cedar Cellular notes | $10,395 | $- | $- | $10,395 |
| Total | $10,395 | $- | $- | $10,395 |

(1) An amount of $1.4 million attributed to interest recognized under the Cedar Cellular note was incorrectly included in the unrealized holding gains column as of June 30, 2018, and has been reclassified to the cost basis column.

The Company recognized interest income of $1.2 million and $0.2 million, related to the Cedar Cellular notes during the three months ended December 31, 2018 and 2017, respectively. The Company recognized interest income of $1.4 million and $0.2 million, related to the Cedar Cellular notes during the six months ended December 31, 2018 and 2017, respectively. Interest on this investment will only be paid, at Cedar Cellular's election, on maturity in August 2022. The Company's effective interest rate on the Cedar Cellular note is 24.82% as of December 31, 2018.

**7. Equity-accounted investments and other long-term assets (continued)**

**Other long-term assets (continued)**

The Company does not expect to recover the entire amortized cost basis of the Cedar Cellular notes due to a reduction in the amount of future cash flows expected to be collected from the debt security. The Company does not expect to generate any cash flows from the debt security prior to the maturity date in August 2022, and expects to recover approximately $22.0 million at maturity. The Company has calculated the present value of the expected cash flows to be collected from the debt security by discounting these cash flows at the interest rate implicit in the security upon acquisition (at a rate of 24.82%). The present value of the expected cash flows of $9.0 million is less than the amortized cost basis recorded of $11.8 million (before the impairment). Accordingly, the Company recorded an other-than-temporary impairment related to a credit loss of $2.7 million during the three and six months ended December 31, 2018. The impairment of $2.7 million is included in interest income, net of impairment in the condensed consolidated statement of operations for the three and six months ended December 31, 2018.

**Contractual maturities of held to maturity investments**

Summarized below is the contractual maturity of the Company's held to maturity investment as of December 31, 2018:

| | Cost basis | Estimated fair value[(1)] |
|---|---|---|
| Due in one year or less | $- | $- |
| Due in one year through five years | 9,036 | 8,546 |
| Due in five years through ten years | - | - |
| Due after ten years | - | - |
| Total | $9,036 | $8,546 |

(1) The estimated fair value of the Cedar Cellular note has been calculated utilizing the Company's portion of the security provided to the Company by Cedar Cellular, namely, Cedar Cellular's investment in Cell C.

**8. Goodwill and intangible assets, net**

**Goodwill**

***Impairment loss***

The Company assesses the carrying value of goodwill for impairment annually, or more frequently, whenever events occur and circumstances change indicating potential impairment. The Company performs its annual impairment test as of June 30 of each year. During the three and six months ended December 31, 2018, the Company recognized an impairment loss of approximately $8.2 million, of which approximately $7.0 related to goodwill allocated to its International Payment Group ("IPG") business within its international transaction processing operating segment and $1.2 million related to goodwill within its South African transaction processing operating segment.

Given the consolidation and restructuring of IPG over the past year, several business lines were terminated or meaningfully reduced, resulting in lower than expected revenues, profits and cash flows. IPG's new business initiatives are still in their infancy, and it is expected to generate lower cash flows than initially forecast.

In order to determine the amount of goodwill impairment, the estimated fair value of the Company's IPG business assets and liabilities were compared to the carrying value of the IPG's assets and liabilities. The Company used a discounted cash flow model in order to determine the fair value of IPG. The allocation of the fair value of IPG required the Company to make a number of assumptions and estimates about the fair value of assets and liabilities where the fair values were not readily available or observable. Based on this analysis, the Company determined that the carrying value of IPG's assets and liabilities exceeded their fair value at the reporting date.

In the event that there is a deterioration in the South African transaction processing and the international transaction processing operating segment, or in any other of the Company's businesses, may lead to additional impairments in future periods.

**8. Goodwill and intangible assets, net (continued)**

**Goodwill (continued)**

Summarized below is the movement in the carrying value of goodwill for the six months ended December 31, 2018:

| | **Gross value** | **Accumulated impairment** | **Carrying value** |
|---|---|---|---|
| Balance as of June 30, 2018 | $304,013 | $(20,773) | $283,240 |
| Impairment of goodwill | - | (8,191) | (8,191) |
| Foreign currency adjustment[(1)] | (7,187) | 102 | (7,085) |
| Balance as of December 31, 2018 | $296,826 | $(28,862) | $267,964 |

(1) – the foreign currency adjustment represents the effects of the fluctuations between the South African rand, the Euro and the Korean won, and the U.S. dollar on the carrying value.

Goodwill has been allocated to the Company's reportable segments as follows:

| | South African transaction processing | International transaction processing | Financial inclusion and applied technologies | **Carrying value** |
|---|---|---|---|---|
| Balance as of June 30, 2018 | $20,946 | $123,948 | $138,346 | $283,240 |
| Impairment of goodwill | (1,180) | (7,011) | - | (8,191) |
| Foreign currency adjustment[(1)] | (974) | 64 | (6,175) | (7,085) |
| Balance as of December 31, 2018 | $18,792 | $117,001 | $132,171 | $267,964 |

(1) – the foreign currency adjustment represents the effects of the fluctuations between the South African rand, the Euro and the Korean won, and the U.S. dollar on the carrying value.

**Intangible assets**

***Carrying value and amortization of intangible assets***

Summarized below is the carrying value and accumulated amortization of the intangible assets as of December 31, 2018 and June 30, 2018:

| | As of December 31, 2018 | | | As of June 30, 2018 | | |
|---|---|---|---|---|---|---|
| | Gross carrying value | Accumulated amortization | Net carrying value | Gross carrying value | Accumulated amortization | Net carrying value |
| Finite-lived intangible assets: | | | | | | |
| Customer relationships | $193,225 | $(85,689) | $107,536 | $197,676 | $(76,237) | $121,439 |
| Software and unpatented technology | 33,956 | (32,630) | 1,326 | 35,730 | (32,342) | 3,388 |
| FTS patent | 2,662 | (2,662) | - | 2,792 | (2,792) | - |
| Exclusive licenses | 4,506 | (4,506) | - | 4,506 | (4,506) | - |
| Trademarks and brands | 12,185 | (6,574) | 5,611 | 11,101 | (5,589) | 5,512 |
| Total finite-lived intangible assets | 246,534 | (132,061) | 114,473 | 251,805 | (121,466) | 130,339 |
| Indefinite-lived intangible assets: | | | | | | |
| Financial institution license | 777 | - | 777 | 793 | - | 793 |
| Total indefinite-lived intangible assets | 777 | - | 777 | 793 | - | 793 |
| Total intangible assets | $247,311 | $(132,061) | $115,250 | $252,598 | $(121,466) | $131,132 |

Aggregate amortization expense on the finite-lived intangible assets for the three months ended December 31, 2018 and 2017, was approximately $6.1 million and $2.9 million, respectively. Aggregate amortization expense on the finite-lived intangible assets for the six months ended December 31, 2018 and 2017, was approximately $12.2 million and $5.8 million, respectively.

**8. Goodwill and intangible assets, net (continued)**

**Intangible assets (continued)**

***Carrying value and amortization of intangible assets (continued)***

Future estimated annual amortization expense for the next five fiscal years and thereafter, assuming exchange rates that prevailed on December 31, 2018, is presented in the table below. Actual amortization expense in future periods could differ from this estimate as a result of acquisitions, changes in useful lives, exchange rate fluctuations and other relevant factors.

| | |
|---|---|
| Fiscal 2019 | $24,393 |
| Fiscal 2020 | 19,342 |
| Fiscal 2021 | 13,885 |
| Fiscal 2022 | 10,693 |
| Fiscal 2023 | 10,693 |
| Thereafter | 47,730 |
| Total future estimated annual amortization expense | $126,736 |

**9. Reinsurance assets and policyholder liabilities under insurance and investment contracts**

**Reinsurance assets and policyholder liabilities under insurance contracts**

Summarized below is the movement in reinsurance assets and policyholder liabilities under insurance contracts during the six months ended December 31, 2018:

| | Reinsurance assets[1] | **Insurance contracts[2]** |
|---|---|---|
| Balance as of June 30, 2018 | $633 | $(2,032) |
| Increase in policyholder benefits under insurance contracts | 406 | (4,519) |
| Claims and policyholders' benefits under insurance contracts | (321) | 4,627 |
| Foreign currency adjustment[3] | (30) | 95 |
| Balance as of December 31, 2018 | $688 | $(1,829) |

(1) Included in other long-term assets.

(2) Included in other long-term liabilities.

(3) Represents the effects of the fluctuations between the ZAR and the U.S. dollar.

The Company has agreements with reinsurance companies in order to limit its losses from certain insurance contracts, however, if the reinsurer is unable to meet its obligations, the Company retains the liability.

The Company determines its reserves for policy benefits under its life insurance products using a model which estimates claims incurred that have not been reported and total present value of disability claims-in-payment at the balance sheet date. This model allows for best estimate assumptions based on experience (where sufficient) plus prescribed margins, as required in the markets in which these products are offered, namely South Africa. The best estimate assumptions include (i) mortality and morbidity assumptions reflecting the company's most recent experience and (ii) claim reporting delays reflecting Company specific and industry experience. Most of the disability claims-in-payment reserve is reinsured and the reported values were based on the reserve held by the relevant reinsurer.

**Assets and policyholder liabilities under investment contracts**

Summarized below is the movement in assets and policyholder liabilities under investment contracts during the six months ended December 31, 2018:

| | Assets[1] | **Investment contracts[2]** |
|---|---|---|
| Balance as of June 30, 2018 | $610 | $(610) |
| Increase in policyholder benefits under investment contracts | 12 | (12) |
| Foreign currency adjustment[3] | (29) | 29 |
| Balance as of December 31, 2018 | $593 | $(593) |

(1) Included in other long-term assets.

(2) Included in other long-term liabilities.

(3) Represents the effects of the fluctuations between the ZAR and the U.S. dollar.

The Company does not offer any investment products with guarantees related to capital or returns.

**10. Borrowings**

**South Africa**

The amounts below have been translated at exchange rates applicable as of the dates specified.

***July 2017 Facilities, as amended, comprising a short-term facility and long-term borrowings***

*Long-term borrowings – Facilities A, B, C and D*

The Company's South African amended July 2017 Facilities agreement is described in Note 14 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018. The carrying value of these long-term borrowings as of December 31, 2018, was ZAR 379.7 million ($26.4 million), net of deferred fees of ZAR 1.6 million ($0.1 million), and the carrying amount approximated its fair value. Interest on these term loans is payable on the last business day of March, June, September and December of each year and on the final maturity date based on the Johannesburg Interbank Agreed Rate ("JIBAR") in effect from time to time plus a margin of 2.75%. The JIBAR has been set at 7.15% for the period to March 29, 2019, in respect of the loans provided under the South African long-term facilities agreement. The next scheduled principal repayment of ZAR 151.3 million ($10.5 million, translated at exchange rates applicable as of December 31, 2018) is due on March 29, 2019.

***July 2017 Facilities, as amended, comprising a short-term facility and long-term borrowings (continued)***

*Short-term facility - Facility E*

On September 26, 2018, Net1 Applied Technologies South Africa Proprietary Limited ("Net1 SA") further amended its amended July 2017 Facilities agreement with Rand Merchant Bank, a division of FirstRand Bank Limited ("RMB") to include an overdraft facility ("Facility E") of up to ZAR 1.5 billion ($101.4 million) to fund the Company's ATMs. Interest on the overdraft facility is payable on the last day of each month and on the final maturity date based on South African prime rate less a margin of 1.00%. The overdraft facility expires on September 26, 2019. The overdraft facility amount utilized must be repaid in full within one month of utilization and at least 90% of the amount utilized must be repaid with 25 days. The overdraft facility is secured by a pledge by Net1 SA of, among other things, cash and certain bank accounts utilized in the Company's ATM funding process, the cession of an insurance policy with

Senate Transit Underwriters Managers Proprietary Limited, and any rights and claims Net1 SA has against Grindrod Bank Limited. The Company paid a non-refundable origination fee of approximately ZAR 3.8 million ($0.3 million) in October 2018. As at December 31, 2018, the Company had utilized approximately ZAR 0.7 billion ($51.1 million translated at exchange rates applicable as of December 31, 2018) of this overdraft facility. This ZAR 1.5 billion overdraft facility may only be used to fund ATMs and therefore the overdraft utilized and converted to cash to fund the Company's ATMs is considered restricted cash. The prime rate on December 31, 2018, was 10.25%.

***Nedbank facility, comprising short-term facilities***

As of December 31, 2018, the aggregate amount of the Company's short-term South African credit facility with Nedbank Limited was ZAR 700.0 million ($48.6 million) and consists of (i) a primary amount of up to ZAR 450 million ($31.3 million), (ii) a temporary amount of ZAR 250.0 million ($17.3 million), and (iii) a secondary amount, which has been temporarily withdrawn as discussed below. The primary amount comprises an overdraft facility of (i) up to ZAR 300 million ($20.8 million), which is further split into (a) a ZAR 250.0 million ($17.3 million) overdraft facility which may only be used to fund ATMs used at pay points and (b) a ZAR 50 million ($3.5 million) general banking facility and (ii) indirect and derivative facilities of up to ZAR 150 million ($10.4 million), which include letters of guarantees, letters of credit and forward exchange contracts. The temporary amount has been made available until February 28, 2019, at which time any amount utilized must be repaid in full and the secondary amount of ZAR 200.0 million ($13.9 million) will be made available again. The ZAR 250.0 million component of the primary amount may only be used to fund ATMs and therefore this component of the primary amount utilized and converted to cash to fund our ATMs is considered restricted cash. The short-term facility provides Nedbank with the right to set off funds held in certain identified Company bank accounts with Nedbank against any amounts owed to Nedbank under the facility. As of December 31, 2018, the Company had total funds of $4.8 million in bank accounts with Nedbank which have been set off against $16.8 million drawn under the Nedbank facility, for a net amount drawn under the facility of $12.0 million.

As of December 31, 2018, the interest rate on the overdraft facility was 9.10%. The Company has ceded its investment in Cash Paymaster Services Proprietary Limited ("CPS"), a South African subsidiary, as well as all of its rights, title and interest in an insurance policy issued by Fidelity Risk Proprietary Limited as security for its repayment obligations under the facility. A commitment fee of 0.35% per annum is payable on the monthly unutilized amount of the overdraft portion of the short-term facility. The Company is required to comply with customary non-financial covenants, including, without limitation, covenants that restrict its ability to dispose of or encumber its assets, incur additional indebtedness or engage in certain business combinations.

**10. Borrowings (continued)**

***Nedbank facility, comprising short-term facilities (continued)***

As of December 31, 2018, the Company has utilized approximately ZAR 173 million ($12.0 million) of its ZAR 250 million overdraft facility to fund ATMs and utilized none of its ZAR 50 million general banking facility and temporary facility. As of December 31, 2018 and June 30, 2018, the Company had utilized approximately ZAR 98 million ($6.8 million) and ZAR 108.0 million ($7.9 million), respectively, of its indirect and derivative facilities of ZAR 150 million to enable the bank to issue guarantee, letters of credit and forward exchange contracts, in order for the Company to honor its obligations to third parties requiring such guarantees (refer to Note 19).

***June 2018 Facility, a long-term borrowing***

The Company's South African long-term facility agreement is described in Note 14 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018. The current carrying value as of December 31, 2018, was ZAR 125.0 million ($8.6 million). Interest on the revolving credit facility is payable quarterly based on JIBAR in effect from time to time plus a margin of 2.75%. The Company paid a non-refundable origination fee of approximately ZAR 2.0 million ($0.1 million) during the three and six months ended December 31, 2018.

**United States, a short-term facility**

On September 14, 2018, the Company renewed its $10.0 million overdraft facility from Bank Frick and on February 4, 2019, the Company increased the overdraft facility to $20.0 million. The interest rate on the facilities is 4.50% plus 3-month US dollar LIBOR and interest is payable on a quarterly basis. The 3-month US dollar LIBOR rate was 2.80763% on December 31, 2018. The facility has no fixed term, however, it may be terminated by either party with six weeks written notice. The facility is secured by a pledge of the Company's investment in Bank Frick. As of December 31, 2018, the Company had not utilized this facility.

**South Korea, comprising long-term borrowings**

The Company's South Korean senior secured loan facility is described in Note 14 to its audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018. On July 29, 2017, the

Company utilized approximately KRW 0.3 billion ($0.3 million) of its Facility C revolving credit facility to pay interest due on the Company's South Korean senior secured loan facility. On October 20, 2017, the Company made an unscheduled repayment of $16.6 million and settled the full outstanding balance, including interest, related to these borrowings. This facility is no longer available.

**South Korea, a short-term facility**

The Company obtained a one year KRW 10 billion ($10.0 million) short-term overdraft facility from Hana Bank, a South Korean bank, in January 2019. The interest rate on the facilities is 1.984% plus 3-month CD rate. The CD rate as of December 31, 2018 was 3.844%. The facility expires in January 2020, however can be renewed. The facility is unsecured with no fixed repayment terms. As of December 31, 2018, the Company had not utilized this facility.

**10. Borrowings (continued)**

**Movement in short-term credit facilities**

Summarized below are the Company's short-term facilities as of December 31, 2018, and the movement in the Company's short-term facilities from as of June 30, 2018 to as of December 31, 2018:

| | **South Africa** | | United States | |
|---|---|---|---|---|
| | **Amended July 2017** | **Nedbank** | Bank Frick | **Total** |
| Short-term facilities as of December 31, 2018: | $104,196 | $48,625 | $10,000 | $162,821 |
| Overdraft | - | 20,839 | 10,000 | 30,839 |
| Overdraft restricted as to use for ATM funding only | 104,196 | 17,366 | - | 121,562 |
| Indirect and derivative facilities | - | 10,420 | - | 10,420 |
| | | | | |
| Movement in utilized overdraft facilities: | | | | |
| Balance as of June 30, 2018 | - | - | - | - |
| Utilized | 260,942 | 40,303 | 4,992 | 306,237 |
| Repaid | (212,265) | (28,469) | (4,992) | (245,726) |
| Foreign currency adjustment[(1)] | 2,436 | 184 | - | 2,620 |
| Balance as of December 31, 2018[(2)] | 51,113 | 12,018 | - | 63,131 |
| Restricted as to use for ATM funding only | 51,113 | 12,018 | - | 63,131 |
| No restrictions as to use | - | - | - | - |
| | | | | |
| Movement in utilized indirect and derivative facilities: | | | | |
| Balance as of June 30, 2018 | - | 7,871 | - | 7,871 |
| Guarantees cancelled | - | (834) | - | (834) |
| Utilized | - | 151 | - | 151 |
| Foreign currency adjustment[(1)] | - | (366) | - | (366) |
| Balance as of December 31, 2018 | $- | $6,822 | $- | $6,822 |

(1) Represents the effects of the fluctuations between the ZAR and the U.S. dollar.

(2) Nedbank as of December 31, 2018, of $12.0 million comprises the net of total overdraft facilities withdrawn of $16.8 million offset against funds in bank accounts with Nedbank of $4.8 million.

**Movement in long-term borrowings**

Summarized below is the movement in the Company's long term borrowing from as of June 30, 2018 to as of December 31, 2018:

| | South Africa Amended July 2017 | South Africa June 2018 Facility | Total |
|---|---|---|---|
| Included in current portion of long-term borrowings | $44,695 | $- | $44,695 |
| Included in long-term borrowings | 5,469 | - | 5,469 |
| Balance as of June 30, 2018 | 50,164 | - | 50,164 |
| Utilized | - | 11,004 | 11,004 |
| Repaid | (20,855) | (2,956) | (23,811) |
| Foreign currency adjustment[(1)] | (2,937) | 635 | (2,302) |
| Balance as of December 31, 2018 | 26,372 | 8,683 | 35,055 |
| Included in current portion of long-term borrowings | 24,660 | - | 24,660 |
| Included in long-term borrowings | $1,712 | $8,683 | $10,395 |

(1) Represents the effects of the fluctuations between the ZAR and the U.S. dollar.

The Company paid a non-refundable deal origination fee of approximately ZAR 6.3 million ($0.6 million) in August 2017. Interest expense incurred under the Company's South African long-term borrowing during the three months ended December 31, 2018 and 2017, was $0.9 million and $1.9 million, respectively. Interest expense incurred during the six months ended December 31, 2018 and 2017, was $2.1 million and $3.6 million, respectively. Prepaid facility fees amortized during the three months ended December 31, 2018 and 2017, was $0.1 million and $0.1 million respectively. Prepaid facility fees amortized during the six months ended December 31, 2018 and 2017, was $0.2 million and $0.1 million, respectively.

Interest expense incurred the Company's South Korean debt facilities during the three and six months ended December 31, 2017, was $0.1 and $0.4 million, respectively. Prepaid facility fees amortized during each of the three and six months ended December 31, 2017, was $0.1 million, respectively.

**11. Capital structure**

The following table presents a reconciliation between the number of shares, net of treasury, presented in the unaudited condensed consolidated statement of changes in equity during the six months ended December 31, 2018 and 2017, respectively, and the number of shares, net of treasury, excluding non-vested equity shares that have not vested during the six months ended December 31, 2018 and 2017, respectively:

| | December 31, 2018 | December 31, 2017 |
|---|---|---|
| Number of shares, net of treasury: | | |
| Statement of changes in equity | 56,833,925 | 56,832,370 |
| Less: Non-vested equity shares that have not vested (Note 13) | 860,817 | (911,856) |
| Number of shares, net of treasury excluding non-vested equity shares that have not vested | 55,973,108 | 55,920,514 |

**12. Accumulated other comprehensive loss**

The table below presents the change in accumulated other comprehensive (loss) income per component during the six months ended December 31, 2018:

| | Six months ended December 31, 2018 | | |
|---|---|---|---|
| | Accumulated foreign currency translation reserve | Accumulated net unrealized income on asset available for sale, net of tax | Total |
| Balance as of June 30, 2018 | $(184,436) | $- | $(184,436) |
| Movement in foreign currency translation reserve related to equity-accounted investment | 5,430 | - | 5,430 |
| Movement in foreign currency translation reserve | (19,266) | - | (19,266) |
| Balance as of December 31, 2018 | $(198,272) | $- | $(198,272) |

There were no reclassifications from accumulated other comprehensive loss to net (loss) income during the six months ended December 31, 2018 or 2017.

**13. Stock-based compensation**

**Stock option and restricted stock activity**

***Options***

The following table summarizes stock option activity for the six months ended December 31, 2018 and 2017:

| | **Number of shares** | **Weighted average exercise price** ($) | **Weighted average remaining contractual term** (in years) | **Aggregate intrinsic value ($'000)** | **Weighted average grant date fair value** ($) |
|---|---|---|---|---|---|
| Outstanding – June 30, 2018 | 809,274 | 13.99 | 2.67 | 370 | 4.20 |
| Granted – September 2018 | 600,000 | 6.20 | 10.00 | 1,212 | 2.02 |
| Forfeitures | (200,000) | 24.46 | | | 7.17 |
| Outstanding – December 31, 2018 | 1,209,274 | 8.41 | 6.15 | 72 | 2.62 |
| Outstanding – June 30, 2017 | 846,607 | 13.87 | 3.80 | 486 | 4.21 |
| Forfeitures | (37,333) | 11.23 | | | 4.55 |
| Outstanding – December 31, 2017 | 809,274 | 13.99 | 3.40 | 468 | 4.20 |

During the six months ended December 31, 2018, 600,000 stock options were awarded to executive officers and employees. No stock options were awarded during the three months ended December 31, 2018, or during the three and six months ended December 31, 2017, respectively. During the six months ended December 31, 2018, executive officers forfeited 200,000 stock options granted in August 2008, with a strike price of $24.46 per share, as these stock options expired unexercised. During the six months ended December 31, 2017, employees forfeited 37,333 stock options.

The fair value of each option is estimated on the date of grant using the Cox Ross Rubinstein binomial model that uses the assumptions noted in the following table. The estimated expected volatility is calculated based on the Company's 750 day volatility. The estimated expected life of the option was determined based on historical behavior of employees who were granted options with similar terms.

The table below presents the range of assumptions used to value options granted during the six months ended December 31, 2018:

| | **Six months ended** |
|---|---|
| | **December 31, 2018** |
| Expected volatility | 44% |
| Expected dividends | 0% |
| Expected life (in years) | 3 |
| Risk-free rate | 2.75% |

The following table presents stock options vested and expected to vest as of December 31, 2018:

| | Number of shares | Weighted average exercise price ($) | Weighted average remaining contractual term (in years) | Aggregate intrinsic value ($'000) |
|---|---|---|---|---|
| Vested and expected to vest – December 31, 2018 | 1,209,274 | 8.41 | 6.15 | 72 |

These options have an exercise price range of $6.20 to $13.16.

**13. Stock-based compensation (continued)**

**Stock option and restricted stock activity (continued)**

***Options (continued)***

The following table presents stock options that are exercisable as of December 31, 2018:

| | Number of shares | Weighted average exercise price | Weighted average remaining contractual term | Aggregate intrinsic value ($'000) |
|---|---|---|---|---|
| | | ($) | (in years) | |
| Exercisable – December 31, 2018 | 609,274 | 10.56 | 2.84 | 72 |

No stock options became exercisable during the three and six months ended December 31, 2018, or during the three months ended December 31, 2017, respectively. However, during the six months ended December 31, 2017, 105,982 stock options became exercisable. The Company issues new shares to satisfy stock option exercises.

***Restricted stock***

The following table summarizes restricted stock activity for the six months ended December 31, 2018 and 2017:

| | **Number of shares of restricted stock** | **Weighted average grant date fair value** |
|---|---|---|
| | | **($'000)** |
| Non-vested – June 30, 2018 | 765,411 | 6,162 |
| Granted – September 2018 | 148,000 | 114 |
| Vested – August 2018 | (52,594) | 459 |
| Non-vested – December 31, 2018 | 860,817 | 5,785 |
| | | |
| Non-vested – June 30, 2017 | 505,473 | 11,173 |
| Granted – August 2017 | 588,594 | 4,288 |
| Vested – August 2017 | (56,250) | 527 |
| Forfeitures | (30,635) | 358 |

| | | |
|---|---|---|
| Forfeitures – August and November 2014 awards with market conditions | (95,326) | 1,133 |
| Non-vested – December 31, 2017 | 911,856 | 9,365 |

The September 2018 grants comprise 148,000 shares of restricted stock awarded to executive officers that are subject to market and time-based vesting. The August 2017 grants comprise (i) 326,000 shares of restricted stock awarded to executive officers and employees that are subject to time-based vesting, (ii) 210,000 shares of restricted stock awarded to executive officers that are subject to market and time-based vesting, and (iii) 52,594 shares of restricted stock awarded to non-employee directors.

The 326,000 shares of restricted stock will only vest if the recipient is employed by the Company on a full-time basis on August 23, 2020. The 52,594 shares of restricted stock awarded to non-employee directors in August 2017 vested on August 23, 2018. During the three months ended December 31, 2017, 56,250 shares of restricted stock granted to non-employee directors vested and employees forfeited 30,635 shares of restricted stock with either market or performance conditions upon their termination from the Company.

*Market Conditions - Restricted Stock Granted in September 2018*

The 148,000 shares of restricted stock awarded to executive officers in September 2018 are subject to time-based and performance-based (a market condition) vesting conditions and vest in full only on the date, if any, that the following conditions are satisfied: (1) the price of the Company’s common stock must equal or exceed certain agreed VWAP levels (as described below) during a measurement period commencing on the date that it files its Annual Report on Form 10-K for the fiscal year ended 2021 and ending on December 31, 2021 and (2) the recipient is employed by the Company on a full-time basis when the condition in (1) is met. If either of these conditions is not satisfied, then none of the shares of restricted stock will vest and they will be forfeited. The $23.00 price target represents an approximate 55% increase, compounded annually, in the price of the Company’s common stock on Nasdaq over the $6.20 closing price on September 7, 2018.

**13. Stock-based compensation (continued)**

**Stock option and restricted stock activity (continued)**

***Restricted stock (continued)***

The VWAP levels and vesting percentages related to such levels are as follows:

·Below $15.00 (threshold)—0%
·At or above $15.00 and below $19.00—33%
·At or above $19.00 and below $23.00—66%
·At or above $23.00—100%

The fair value of these shares of restricted stock was calculated using a Monte Carlo simulation of a stochastic volatility process. The choice of a stochastic volatility process as an extension to the standard Black Scholes process was driven by both observations of larger than expected moves in the daily time series for the Company's VWAP price, but also the observation of the strike structure of volatility (i.e. skew and smile) for out-of-the money calls and out-of-the money puts versus at-the-money options for both the Company's stock and NASDAQ futures.

*Market Conditions - Restricted Stock Granted in September 2018 (continued)*

In scenarios where the shares do not vest, the final vested value at maturity is zero. In scenarios where vesting occurs, the final vested value on maturity is the share price on vesting date. In its calculation of the fair value of the restricted stock, the Company used an average volatility of 37.4% for the VWAP price, a discounting based on USD overnight indexed swap rates for the grant date, and no future dividends. The average volatility was extracted from the time series for VWAP prices as the standard deviation of log prices for the three years preceding the grant date. The mean reversion of volatility and the volatility of volatility parameters of the stochastic volatility process were extracted by regressing log differences against log levels of volatility from the time series for at-the-money options 30 day volatility quotes, which were available from January 2, 2018 onwards.

*Market Conditions - Restricted Stock Granted in August 2017*

The 210,000 shares of restricted stock awarded to executive officers in August 2017 are subject to time-based and performance-based (a market condition) vesting conditions and vest in full only on the date, if any, that the following conditions are satisfied: (1) the price of the Company's common stock must equal or exceed certain agreed VWAP levels (as described below) during a measurement period commencing on the date that it files its Annual Report on Form 10-K for the fiscal year ended 2020 and ending on December 31, 2020 and (2) the recipient is employed by the Company on a full-time basis when the condition in (1) is met. If either of these conditions is not satisfied, then none of the shares of restricted stock will vest and they will be forfeited. The $23.00 price target represents an approximate 35% increase, compounded annually, in the price of the Company's common stock on Nasdaq over the $9.38 closing price on August 23, 2017. The VWAP levels and vesting percentages related to such levels are as follows:

- Below $15.00 (threshold)—0%
- At or above $15.00 and below $19.00—33%
- At or above $19.00 and below $23.00—66%
- At or above $23.00—100%

These 210,000 shares of restricted stock are effectively forward starting knock-in barrier options with multi-strike prices of zero. The fair value of these shares of restricted stock was calculated utilizing a Monte Carlo simulation model which was developed for the purpose of the valuation of these shares. For each simulated share price path, the market share price condition was evaluated to determine whether or not the shares would vest under that simulation. A standard Geometric Brownian motion process was used in the forecasting of the share price instead of a "jump diffusion" model, as the share price volatility was more stable compared to the highly volatile regime of previous years. Therefore, the simulated share price paths capture the idiosyncrasies of the observed Company share price movements.

In scenarios where the shares do not vest, the final vested value at maturity is zero. In scenarios where vesting occurs, the final vested value on maturity is the share price on vesting date. The value of the grant is the average of the discounted vested values. The Company used an expected volatility of 44.0%, an expected life of approximately three years, a risk-free rate ranging between 1.275% to 1.657% and no future dividends in its calculation of the fair value of the restricted stock. The estimated expected volatility was calculated based on the Company's 30 day VWAP share price using the exponentially weighted moving average of returns.

**13. Stock-based compensation (continued)**

**Stock option and restricted stock activity (continued)**

***Restricted stock (continued)***

*Performance Conditions - Restricted Stock Granted in August 2016*

In August 2016 the Company awarded 350,000 shares of restricted stock to executive officers. In May 2017, the Company agreed to accelerate the vesting of 200,000 of these shares of restricted stock granted to the Company's former Chief Executive Officer. The remaining 150,000 shares continue to be subject to time-based and performance-based vesting conditions. In order for any of the shares to vest, the recipient must remain employed by the Company on a full-time basis on the date that it files its Annual Report on Form 10-K for the fiscal year ended June 30, 2019. If that condition is satisfied, then the shares will vest based on the level of Fundamental EPS the Company achieves for the fiscal year ended June 30, 2019 ("2019 Fundamental EPS"), as follows:

- One-third of the shares will vest if the Company achieves 2019 Fundamental EPS of $2.60;
- Two-thirds of the shares will vest if the Company achieves 2019 Fundamental EPS of $2.80; and
- All of the shares will vest if the Company achieves 2019 Fundamental EPS of $3.00.

*Performance Conditions - Restricted Stock Granted in August 2016 (continued)*

At levels of 2019 Fundamental EPS greater than $2.60 and less than $3.00, the number of shares that will vest will be determined by linear interpolation relative to 2019 Fundamental EPS of $2.80. Any shares that do not vest in accordance with the above-described conditions will be forfeited. All shares of restricted stock have been valued utilizing the closing price of shares of the Company's common stock quoted on The Nasdaq Global Select Market on the date of grant.

*Forfeiture of restricted stock awarded in August and November 2014 that did not achieve targeted market conditions*

During the three and six months ended December 31, 2017, restricted stock with market conditions awarded in August and November 2014, were forfeited, because the target market conditions were not achieved. The stock-based compensation charge related to these awards was not reversed upon forfeiture because these awards contained market conditions.

The fair value of restricted stock vesting during each of the six months ended December 31, 2018 and 2017, respectively, was $0.5 million.

**Stock-based compensation charge and unrecognized compensation cost**

The Company recorded a stock-based compensation charge during each of the three months ended December 31, 2018 and 2017 of $0.6 million respectively, which comprised:

| | **Total charge** | **Allocated to cost of goods sold, IT processing, servicing and support** | **Allocated to selling, general and administration** |
|---|---|---|---|
| Three months ended December 31, 2018 | | | |
| Stock-based compensation charge | $598 | $- | $598 |
| Total – three months ended December 31, 2018 | $598 | $- | $598 |
| | | | |
| Three months ended December 31, 2017 | | | |
| Stock-based compensation charge | $608 | $- | $608 |
| Total – three months ended December 31, 2017 | $608 | $- | $608 |

**13. Stock-based compensation (continued)**

**Stock option and restricted stock activity (continued)**

***Restricted stock (continued)***

The Company recorded a stock-based compensation charge during the six months ended December 31, 2018 and 2017 of $1.2 million and $1.4 million respectively, which comprised:

| | **Total charge** | **Allocated to cost of goods sold, IT processing, servicing and support** | **Allocated to selling, general and administration** |
|---|---|---|---|
| Six months ended December 31, 2018 | | | |
| Stock-based compensation charge | $1,185 | $- | $1,185 |
| Total – six months ended December 31, 2018 | $1,185 | $- | $1,185 |
| | | | |
| Six months ended December 31, 2017 | | | |
| Stock-based compensation charge | $1,477 | $- | $1,477 |
| Reversal of stock compensation charge related to stock options forfeited | (42) | - | (42) |
| Total – six months ended December 31, 2017 | $1,435 | $- | $1,435 |

The stock-based compensation charges have been allocated to selling, general and administration based on the allocation of the cash compensation paid to the relevant employees.

As of December 31, 2018, the total unrecognized compensation cost related to stock options was approximately $1.1 million, which the Company expects to recognize over approximately three years. As of December 31, 2018, the total unrecognized compensation cost related to restricted stock awards was approximately $2.6 million, which the Company expects to recognize over approximately two years.

As of December 31, 2018 and June 30, 2018, respectively, the Company recorded a deferred tax asset of approximately $0.8 million and $0.7 million, related to the stock-based compensation charge recognized related to employees of Net1. As of December 31, 2018, and June 30, 2018, respectively, the Company recorded a valuation allowance of approximately $0.8 million and $0.7 million, related to the deferred tax asset because it does not believe

that the stock-based compensation deduction would be utilized as it does not anticipate generating sufficient taxable income in the United States. The Company deducts the difference between the market value on date of exercise by the option recipient and the exercise price from income subject to taxation in the United States.

**14. Earnings per share**

The Company has issued redeemable common stock which is redeemable at an amount other than fair value. Redemption of a class of common stock at other than fair value increases or decreases the carrying amount of the redeemable common stock and is reflected in basic earnings per share using the two-class method. There were no redemptions of common stock, or adjustments to the carrying value of the redeemable common stock during the three and six months ended December 31, 2018 or 2017. Accordingly, the two-class method presented below does not include the impact of any redemption. The Company's redeemable common stock is described in Note 15 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018.

Basic (loss) earnings per share include shares of restricted stock that meet the definition of a participating security because these shares are eligible to receive non-forfeitable dividend equivalents at the same rate as common stock. Basic (loss) earnings per share have been calculated using the two-class method and basic (loss) earnings per share for the three and six months ended December 31, 2018 and 2017, reflects only undistributed earnings. The computation below of basic (loss) earnings per share excludes the net (loss) income attributable to shares of unvested restricted stock (participating non-vested restricted stock) from the numerator and excludes the dilutive impact of these unvested shares of restricted stock from the denominator.

Diluted (loss) earnings per share have been calculated to give effect to the number of shares of additional common stock that would have been outstanding if the potential dilutive instruments had been issued in each period. Stock options are included in the calculation of diluted (loss) earnings per share utilizing the treasury stock method and are not considered to be participating securities, as the stock options do not contain non-forfeitable dividend rights.

**14. Earnings per share (continued)**

The calculation of diluted (loss) earnings per share includes the dilutive effect of a portion of the restricted stock granted to employees in August 2016, August 2017, March 2018, May 2018 and September 2018 as these shares of restricted stock are considered contingently returnable shares for the purposes of the diluted earnings per share calculation and the vesting conditions in respect of a portion of the restricted stock had been satisfied. The vesting conditions for awards made in September 2018, March 2018, August 2017 and August 2016 are discussed in Note 13 and the vesting conditions for all other awards are discussed in Note 18 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018.

The following table presents net (loss) income attributable to Net1 ((loss) income from continuing operations) and the share data used in the basic and diluted (loss) earnings per share computations using the two-class method:

| | **Three months ended** | | **Six months ended** | |
|---|---|---|---|---|
| | **December 31,** | | **December 31,** | |
| | **2018** | **2017** | **2018** | **2017** |
| | (in thousands except percent and per share data) | | (in thousands except percent and per share data) | |
| Numerator: | | | | |
| Net (loss) income attributable to Net1 | (63,941) | $9,622 | (69,140) | $29,105 |
| Undistributed (loss) earnings | (63,941) | 9,622 | (69,140) | 29,105 |
| Percent allocated to common shareholders (Calculation 1) | 98% | 99% | 99% | 98% |
| Numerator for (loss) earnings per share: basic and diluted | (62,972) | $9,481 | (68,146) | $28,664 |
| | | | | |
| Denominator: | | | | |
| Denominator for basic (loss) earnings per share: weighted-average common shares outstanding | 55,973 | 55,923 | 55,962 | 55,902 |
| Effect of dilutive securities: | | | | |
| Stock options | 21 | 52 | 36 | 50 |
| Denominator for diluted (loss) earnings per share: adjusted weighted average common shares outstanding and assumed conversion | 55,994 | 55,975 | 55,998 | 55,952 |
| | | | | |
| (Loss) Earnings per share: | | | | |
| Basic | $(1.13) | $0.17 | $(1.22) | $0.51 |
| Diluted | $(1.12) | $0.17 | $(1.22) | $0.51 |
| | | | | |
| (Calculation 1) | | | | |
| Basic weighted-average common shares outstanding (A) | 55,973 | 55,923 | 55,962 | 55,902 |

| | | | | |
|---|---|---|---|---|
| Basic weighted-average common shares outstanding and unvested restricted shares expected to vest (B) | 56,834 | 56,755 | 56,778 | 56,762 |
| Percent allocated to common shareholders (A) / (B) | 98% | 99% | 99% | 98% |

Options to purchase 1,166,554 and 503,698 shares of the Company's common stock at prices ranging from $6.20 to $13.16 per share and $8.75 to $13.16 per share were outstanding during the three and six months ended December 31, 2018, respectively, but were not included in the computation of diluted (loss) earnings per share because the options' exercise price was greater than the average market price of the Company's common stock. The options, which expire at various dates through August 27, 2024, were still outstanding as of December 31, 2018.

**15. Supplemental cash flow information**

The following table presents supplemental cash flow disclosures for the three and six months ended December 31, 2018, and 2017:

| | Three months ended | | Six months ended | |
|---|---|---|---|---|
| | December 31, | | December 31, | |
| | **2018** | **2017** | **2018** | **2017** |
| Cash received from interest | $1,285 | $4,562 | $3,362 | $9,848 |
| Cash paid for interest | $2,588 | $2,330 | $5,654 | $4,418 |
| Cash paid for income taxes | $8,779 | $18,613 | $10,122 | $20,649 |

**16. Revenue recognition**

The Company is a leading provider of transaction processing services, financial inclusion products and services and secure payment technology. The Company operates market-leading payment processors in South Africa and internationally. The Company offers debit, credit and prepaid processing and issuing services for all major payment networks. In South Africa, The Company provides innovative low-cost financial inclusion products, including banking, lending and insurance, and is a leading distributor of mobile subscriber starter packs for Cell C, a South African mobile network operator.

**Disaggregation of revenue**

The following table represents our revenue disaggregated by major revenue streams, including reconciliation to operating segments for the three months ended December 31, 2018:

| | **South Africa** | **Korea** | **Rest of the world** | **Total** |
|---|---|---|---|---|
| South African transaction processing | | | | |
| Processing fees | $19,031 | $- | $- | $19,031 |
| Welfare benefit distributions fees | - | - | - | - |
| Other | 1,772 | - | - | 1,772 |
| Sub-total | 20,803 | - | - | 20,803 |
| International transaction processing | | | | |
| Processing fees | - | 34,382 | 2,543 | 36,925 |
| Other | - | 1,018 | 181 | 1,199 |
| Sub-total | - | 35,400 | 2,724 | 38,124 |
| Financial inclusion and applied technologies | | | | |
| Telecom products and services | 18,020 | - | - | 18,020 |
| Account holder fees | 3,140 | - | - | 3,140 |
| Lending revenue | 5,969 | - | - | 5,969 |
| Technology products | 5,771 | - | - | 5,771 |
| Insurance revenue | 1,310 | - | - | 1,310 |
| Other | 4,013 | - | - | 4,013 |
| Sub-total | 38,223 | - | - | 38,223 |
| | $59,026 | $35,400 | $2,724 | $97,150 |

The following table represents our revenue disaggregated by major revenue streams, including reconciliation to operating segments for the six months ended December 31, 2018:

| | South Africa | Korea | Rest of the world | Total |
|---|---|---|---|---|
| South African transaction processing | | | | |
| Processing fees | $49,260 | $- | $- | $49,260 |
| Welfare benefit distributions fees | 3,086 | - | - | 3,086 |
| Other | 2,920 | - | - | 2,920 |
| Sub-total | 55,266 | - | - | 55,266 |
| International transaction processing | | | | |
| Processing fees | - | 68,971 | 5,198 | 74,169 |
| Other | - | 2,980 | 362 | 3,342 |
| Sub-total | - | 71,951 | 5,560 | 77,511 |
| Financial inclusion and applied technologies | | | | |
| Telecom products and services | 37,167 | - | - | 37,167 |
| Account holder fees | 13,745 | - | - | 13,745 |
| Lending revenue | 15,946 | - | - | 15,946 |
| Technology products | 10,039 | - | - | 10,039 |
| Insurance revenue | 3,825 | - | - | 3,825 |
| Other | 9,535 | - | - | 9,535 |
| Sub-total | 90,257 | - | - | 90,257 |
| | $145,523 | $71,951 | $5,560 | $223,034 |

**16. Revenue recognition (continued)**

**Nature of goods and services**

*Processing fees*

The Company earns processing fees from transactions processed for its customers. The Company provides its customers with transaction processing services that involve the collection, transmittal and retrieval of all transaction data in exchange for consideration upon completion of the transaction. In certain instances, the Company also provides a funds collection and settlement service for its customers. The Company considers these services as a single performance obligation. The Company's contracts specify a transaction price for services provided. Processing revenue fluctuates based on the type and the volume of transactions processed. Revenue is recognized on the completion of the processed transaction.

Customers that have a bank account managed by the Company are issued cards that can be utilized to withdraw funds at an ATM or to transact at a merchant point of sale device ("POS"). The Company earns processing fees from transactions processed for these customers. The Company's contracts specify a transaction price for each service provided (for instance, ATM withdrawal, balance enquiry, etc.). Processing revenue fluctuates based on the type and the volume of transactions performed by the customer. Revenue is recognized on the completion of the processed transaction.

*Welfare benefit distribution fees*

The Company's provided a welfare benefits distribution service in South Africa to a customer under a contract which expired on September 30, 2018. The Company was required to distribute social welfare grants to identified recipients using an internally developed payment platform at designated distribution points (pay points) which enabled the recipients to access their grants. The contract specified a fixed fee per account for one or more grants received by a recipient. The Company recognized revenue for each grant recipient paid at the fixed fee.

*Telecom products and services*

The Company has entered into contracts with mobile networks in South Africa to distribute subscriber identity modules ("SIM") cards on their behalf. The Company is entitled to receive consideration based on the activation of each

SIM as well as from a percentage of the value loaded onto each SIM. The Company recognizes revenue from these services once the criteria specified for activation have been met as well as when it is entitled to its consideration related to the value loaded onto the SIM. Revenue from contracts with mobile networks fluctuates based on the number of SIMs activated as well as on the value loaded onto the SIM.

The Company purchases airtime for resale to customers. The Company recognizes revenue as the airtime is delivered to the customer. Revenue from the resale of airtime to customers fluctuates based on volume of airtime sold.

*Account holder fees*

The Company provides bank accounts to customers and this service is underwritten by a regulated banking institution because the Company is not a bank. The Company charges its customers a fixed monthly bank account administration fee for all active bank accounts regardless of whether the account holder has transacted or not. The Company recognizes account holder fees on a monthly basis on all active bank accounts. Revenue from account holder’s fees fluctuates based on the number of active bank accounts.

*Lending revenue*

The Company provides short-term loans to customers in South Africa and charges up-front initiation fees and monthly service fees. Initiation fees are recognized using the effective interest rate method, which requires the utilization of the rate of return implicit in the loan, that is, the contractual interest rate adjusted for any net deferred loan fees or costs, premium, or discount existing at the origination or acquisition of the loan. Monthly service fee revenue is recognized under the contractual terms of the loan. The monthly service fee amount is fixed upon initiation and does not change over the term of the loan.

*Technology products*

The Company supplies hardware and licenses for its customers to use the Company’s technology. Hardware includes the sale of POS devices, SIM cards and other consumables which can occur on an ad hoc basis. The Company recognizes revenue from hardware at the transaction price specified in the contract as the hardware is delivered to the customer. Licenses include right to use certain technology developed by the Company and is recognized ratably over the license period.

**16. Revenue recognition (continued)**

*Insurance revenue*

The Company writes life insurance contracts, and policy holders pay the Company a monthly insurance premium at the beginning of each month. Premium revenue is recognized on a monthly basis net of policy lapses. Policy lapses are provided for on the basis of expected non-payment of policy premiums.

**Significant judgments and estimates**

The Company was subject to a court process regarding the determination of the price to be charged for welfare benefit distribution services provided from April 1, 2018 to September 30, 2018. In December 2018, the Constitutional Court of South Africa clarified that it was not required to ratify the price and stated that parties should reach an agreement on the price, failing which they should approach the lower courts in South Africa. The Company has initiated discussions with SASSA, but the parties had not reached an agreement as of December 31, 2018, regarding the pricing for services provided through September 30, 2018. Management determined, under previous revenue guidance, that there was no evidence of an arrangement at a fixed and determinable price other than that noted in the court ordered extension provided in March 2018 and did not record any additional revenue related to the services provided from April 1, 2018 to June 30, 2018, and recorded revenue at the rate specified in the contract. Upon adoption of the new revenue guidance on July 1, 2018, the Company determined that it was unable to estimate the amount of revenue that it is entitled to receive because the court had not yet confirmed the amount at that date. Accordingly, the Company has not recorded any additional revenue during the six months ended December 31, 2018, related to the price to be charged for welfare benefit distribution services provided through September 30, 2018. The Company recorded revenue at the rate specified in the contract. The Company expects to record any additional revenue once there is agreement between the Company and SASSA on the fee.

**Accounts Receivable, Contract Assets and Contract Liabilities**

The Company recognizes accounts receivable when its right to consideration under its contracts with customers becomes unconditional. The Company has no contract assets or contract liabilities.

**17. Operating segments**

The Company discloses segment information as reflected in the management information systems reports that its chief operating decision maker uses in making decisions and to report certain entity-wide disclosures about products and services, major customers, and the countries in which the entity holds material assets or reports material revenues. A description of the Company's operating segments is contained in Note 22 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2018.

The reconciliation of the reportable segment's revenue to revenue from external customers for the three months ended December 31, 2018 and 2017, is as follows:

| | **Revenue** | | |
|---|---|---|---|
| | **Reportable Segment** | **Inter-segment** | **From external customers** |
| South African transaction processing | $21,970 | $1,167 | $20,803 |
| International transaction processing | 38,124 | - | 38,124 |
| Financial inclusion and applied technologies | 38,755 | 532 | 38,223 |
| Total for the three months ended December 31, 2018 | $98,849 | $1,699 | $97,150 |
| | | | |
| South African transaction processing | $64,148 | $6,181 | $57,967 |
| International transaction processing | 44,185 | - | 44,185 |
| Financial inclusion and applied technologies | 54,131 | 7,867 | 46,264 |
| Total for the three months ended December 31, 2017 | $162,464 | $14,048 | $148,416 |

**17. Operating segments (continued)**

The reconciliation of the reportable segment's revenue to revenue from external customers for the six months ended December 31, 2018 and 2017, is as follows:

| | Revenue | | |
|---|---|---|---|
| | **Reportable Segment** | **Inter-segment** | **From external customers** |
| South African transaction processing | $59,719 | $4,453 | $55,266 |
| International transaction processing | 77,511 | - | 77,511 |
| Financial inclusion and applied technologies | 91,961 | 1,704 | 90,257 |
| Total for the six months ended December 31, 2018 | $229,191 | $6,157 | $223,034 |
| | | | |
| South African transaction processing | $130,585 | $12,326 | $118,259 |
| International transaction processing | 90,207 | - | 90,207 |
| Financial inclusion and applied technologies | 108,444 | 15,936 | 92,508 |
| Total for the six months ended December 31, 2017 | $329,236 | $28,262 | $300,974 |

The Company does not allocate interest income, interest expense or income tax expense to its reportable segments. The Company evaluates segment performance based on segment operating income before acquisition-related intangible asset amortization which represents operating income before acquisition-related intangible asset amortization and allocation of expenses allocated to Corporate/Eliminations, all under GAAP.

The reconciliation of the reportable segments measures of profit or loss to income before income taxes for the three and six months ended December 31, 2018 and 2017, is as follows:

| | **Three months ended December 31,** | | **Six months ended December 31,** | |
|---|---|---|---|---|
| | **2018** | **2017** | **2018** | **2017** |
| Reportable segments measure of profit or loss | ($34,411) | $21,216 | ($23,860) | $52,784 |
| Operating income: Corporate/Eliminations | (8,664) | (4,909) | (18,319) | (11,471) |
| Change in value of equity securities | (15,836) | - | (15,836) | - |
| Interest income, net of impairment | (331) | 4,705 | 1,545 | 9,749 |
| Interest expense | (2,778) | (2,325) | (5,537) | (4,446) |
| (Loss) Income before income taxes | ($62,020) | $18,687 | ($62,007) | $46,616 |

The following tables summarize segment information that is prepared in accordance with GAAP for the three and six months ended December 31, 2018 and 2017:

| | Three months ended December 31, | | Six months ended December 31, | |
|---|---|---|---|---|
| | 2018 | 2017 | 2018 | 2017 |
| Revenues | | | | |
| South African transaction processing | $21,970 | $64,148 | $59,719 | 130,585 |
| International transaction processing | 38,124 | 44,185 | 77,511 | 90,207 |
| Financial inclusion and applied technologies | 38,755 | 54,131 | 91,961 | 108,444 |
| Total | 98,849 | 162,464 | 229,191 | 329,236 |
| | | | | |
| Operating income (loss) | | | | |
| South African transaction processing | (11,830) | 13,470 | (15,343) | 25,802 |
| International transaction processing | (4,043) | (4,991) | (1,281) | 325 |
| Financial inclusion and applied technologies | (18,538) | 12,737 | (7,236) | 26,657 |
| Subtotal: Operating segments | (34,411) | 21,216 | (23,860) | 52,784 |
| Corporate/Eliminations | (8,664) | (4,909) | (18,319) | (11,471) |
| Total | $(43,075) | $16,307 | $(42,179) | $41,313 |

**17. Operating segments (continued)**

The following tables summarize segment information that is prepared in accordance with GAAP for the three and six months ended December 31, 2018 and 2017:

| | Three months ended December 31, | | Six months ended December 31, | |
|---|---|---|---|---|
| | **2018** | **2017** | **2018** | **2017** |
| Depreciation and amortization | | | | |
| South African transaction processing | $921 | $1,087 | $1,862 | $2,240 |
| International transaction processing | 2,511 | 4,381 | 5,570 | 9,013 |
| Financial inclusion and applied technologies | 405 | 309 | 1,041 | 664 |
| Subtotal: Operating segments | 3,837 | 5,777 | 8,473 | 11,917 |
| Corporate/Eliminations | 6,016 | 2,946 | 12,174 | 5,772 |
| Total | 9,853 | 8,723 | 20,647 | 17,689 |
| | | | | |
| Expenditures for long-lived assets | | | | |
| South African transaction processing | 1,047 | 900 | 2,333 | 1,377 |
| International transaction processing | 841 | 892 | 1,641 | 1,798 |
| Financial inclusion and applied technologies | 659 | 311 | 1,691 | 401 |
| Subtotal: Operating segments | 2,547 | 2,103 | 5,665 | 3,576 |
| Corporate/Eliminations | - | - | - | - |
| Total | $2,547 | $2,103 | $5,665 | $3,576 |

The segment information as reviewed by the chief operating decision maker does not include a measure of segment assets per segment as all of the significant assets are used in the operations of all, rather than any one, of the segments. The Company does not have dedicated assets assigned to a particular operating segment. Accordingly, it is not meaningful to attempt an arbitrary allocation and segment asset allocation is therefore not presented.

It is impractical to disclose revenues from external customers for each product and service or each group of similar products and services.

**18. Income tax**

**Income tax in interim periods**

For the purposes of interim financial reporting, the Company determines the appropriate income tax provision by first applying the effective tax rate expected to be applicable for the full fiscal year to ordinary income. This amount is then adjusted for the tax effect of significant unusual items, for instance, changes in tax law, valuation allowances and non-deductible transaction-related expenses that are reported separately, and have an impact on the tax charge. The cumulative effect of any change in the enacted tax rate, if and when applicable, on the opening balance of deferred tax assets and liabilities is also included in the tax charge as a discrete event in the interim period in which the enactment date occurs.

For the three and six months ended December 31, 2018, the Company's effective tax rate was adversely impacted by the valuation allowances created related to the deferred tax assets recognized regarding net operating losses incurred by the Company's South African businesses, the non-deductible goodwill impairment losses, and non-deductible expenses, including transaction-related expenditure and non-deductible interest on its South African long-term debt facility, which was partially offset by tax expense recorded by the Company's profitable businesses in South Africa and South Korea. The deferred tax impact of the change in the fair value of the Company's equity security also impacted the Company's effective rate for fiscal 2019, as this amount is recorded at a lower rate (at a capital gains rate) than the South African statutory rate.

The Company's effective tax rate for the three and six months ended December 31, 2017, 53.8% and 43.6%, respectively, was higher than the South African statutory rate as a result of a valuation allowance provided related to an allowance for doubtful working capital finance receivables created, non-deductible expenses (including transaction-related expenditure and non-deductible interest on our South African long-term facility) and the impact of the changes in U.S. federal statutory tax rates described below.

**18. Income tax (continued)**

**Recent Tax Legislation**

On December 22, 2017, the Tax Cuts and Jobs Act (the "TCJA"), was enacted into law, which significantly changes existing U.S. tax law and includes numerous provisions that affect the Company's business, such as imposing a one-time transition tax on deemed repatriation of deferred foreign income, reducing the U.S. federal statutory tax rate, and adopting a territorial tax system. During the year ended June 30, 2018, the TCJA required the Company to incur a transition tax on deferred foreign income not previously subject to U.S. income tax at a rate of 15.5% for foreign cash and certain other net current assets, and 8% on the remaining income. The TCJA also reduced the U.S. federal statutory tax rate from 35% to 21% effective January 1, 2018. The TCJA includes a provision to tax global intangible low taxed income ("GILTI") of foreign subsidiaries which is effective for the Company beginning July 1, 2018.

The TCJA was effective in the second quarter of fiscal year 2018. As of December 31, 2018, the Company has not completed its accounting for the estimated tax effects of the TCJA. Due to the timing of the enactment and the complexity in applying the provisions of the TCJA, the provisional net charge is subject to revisions as the Company continues to complete its analysis of the TCJA, collect and prepare necessary data, and interpret additional guidance issued by standard-setting and regulatory bodies. Adjustments may materially impact the Company's provision for income taxes and effective tax rate in the period in which the adjustments are made. The Company's accounting for the estimated tax effects of the TCJA will be completed during the measurement period, which should not extend beyond one year from the enactment date. The impacts of the Company's estimates are described further below.

The Company has made a reasonable estimate of its Transition Tax liability as of June 30, 2018, and recorded a provisional Transition Tax, before the application of any foreign tax credits, of $55.8 million, and has no liability after the application of generated foreign tax credits. In fact, the Company believes that it may generate excess foreign tax credits based on its preliminary calculations. The Company continues to gather additional information to more precisely compute the final amount of the Transition Tax to be included in its income tax return filings with the U.S. tax authorities.

The Company re-measured its deferred taxes to reflect the reduced rate that will apply when these deferred taxes are settled or realized in future periods. The TCJA subjects a U.S. corporation to tax on its GILTI. Due to the complexity of the new GILTI tax rules, the Company continues to evaluate this provision of the TCJA and the application of GAAP. Under GAAP, the Company has the option to make an accounting policy election of either (i) treating taxes due on future U.S. inclusions in taxable income related to GILTI as a current-period expense when incurred (the "period cost method") or (ii) factoring such amounts into a company's measurement of its deferred taxes (the "deferred method"). The Company is not yet able to reasonably estimate the effect of this provision of the TCJA on it because whether it expects to have future U.S. inclusions in taxable income related to GILTI depends on a number of different aspects of the Company's estimated future results of global operations. Therefore, the Company has not made any adjustments related to potential GILTI tax in its financial statements.

**Uncertain tax positions**

There were no significant changes in the Company's uncertain tax positions during the three and six months ended December 31, 2018. As of December 31, 2018, the Company had accrued interest related to uncertain tax positions of approximately $0.1 million on its balance sheet.

The Company does not expect changes related to its unrecognized tax benefits will have a significant impact on its results of operations or financial position in the next 12 months.

As of December 31, 2018 and June 30, 2018, the Company had unrecognized tax benefits of $1.0 million and $0.8 million, respectively, all of which would impact the Company's effective tax rate. The Company files income tax returns mainly in South Africa, South Korea, Germany, Hong Kong, India, the United Kingdom, Botswana and in the U.S. federal jurisdiction. As of December 31, 2018, the Company's South African subsidiaries are no longer subject to income tax examination by the South African Revenue Service for periods before June 30, 2014. The Company is subject to income tax in other jurisdictions outside South Africa, none of which are individually material to its financial position, statement of cash flows, or results of operations.

**19. Commitments and contingencies**

**Guarantees**

The South African Revenue Service and certain of the Company's customers, suppliers and other business partners have asked the Company to provide them with guarantees, including standby letters of credit, issued by a South African bank. The Company is required to procure these guarantees for these third parties to operate its business.

**19. Commitments and contingencies (continued)**

**Guarantees (continued)**

Nedbank has issued guarantees to these third parties amounting to ZAR 96.0 million ($6.7 million, translated at exchange rates applicable as of December 31, 2018) and thereby utilizing part of the Company's short-term facility. The Company in turn has provided nonrecourse, unsecured counter-guarantees to Nedbank for ZAR 96.0 million ($6.7 million, translated at exchange rates applicable as of December 31, 2018). The Company pays commission of between 0.4% per annum to 1.94% per annum of the face value of these guarantees and does not recover any of the commission from third parties.

The Company has not recognized any obligation related to these counter-guarantees in its consolidated balance sheet as of December 31, 2018. The maximum potential amount that the Company could pay under these guarantees is ZAR 96.0 million ($6.7 million, translated at exchange rates applicable as of December 31, 2018). The guarantees have reduced the amount available for borrowings under the Company's short-term credit facility described in Note 10.

**Contingencies**

***Challenge to Payment by SASSA of Additional Implementation Costs***

On March 23, 2018, the High Court ordered that the June 15, 2012 variation agreement between SASSA and CPS be reviewed and set aside. CPS was ordered to refund ZAR 317.0 million to SASSA, plus interest from June 2014 to date of payment. On April 4, 2018, CPS filed an application seeking leave to appeal the whole order and judgment of the High Court with the High Court because its believes that the High Court erred in its application of the law and/or in fact in its findings. On April 25, 2018, the High Court refused the application seeking leave to appeal.

In May 2018, CPS delivered its petition seeking leave to appeal the whole order and judgment of the High Court with the Supreme Court of Appeal. In September 2018, CPS received notification from the Supreme Court that its petition seeking leave to appeal had been granted. The matter is expected to be heard during the first half of calendar 2019. The Company cannot predict how the Supreme Court will rule on the matter.

The Company is subject to a variety of other insignificant claims and suits that arise from time to time in the ordinary course of business. Management currently believes that the resolution of these other matters, individually or in the

aggregate, will not have a material adverse impact on the Company's financial position, results of operations or cash flows.

**20. Related party transactions**

DNI leased a building that was owned by a company in which Mr. A.J. Dunn has a direct shareholding of 16%. The property was sold in November 2018. During the three and six months ended December 31, 2018, DNI paid rental of approximately $1.0 million.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with our Annual Report on Form 10-K for the year ended June 30, 2018, and the unaudited condensed consolidated financial statements and the accompanying notes included in this Form 10-Q.

**Forward-looking statements**

Some of the statements in this Form 10-Q constitute forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed, implied or inferred by these forward-looking statements. Such factors include, among other things, those listed under Item 1A.—"Risk Factors" and elsewhere in our Annual Report on Form 10-K for the year ended June 30, 2018. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "would," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of such terms and other comparable terminology.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we do not know whether we can achieve positive future results, levels of activity, performance, or goals. Actual events or results may differ materially. We undertake no obligation to update any of the forward-looking statements after the date of this Form 10-Q to conform those statements to reflect the occurrence of unanticipated events, except as required by applicable law.

You should read this Form 10-Q and the documents that we reference herein and the documents we have filed as exhibits hereto and thereto and which we have filed with the United States Securities and Exchange Commission completely and with the understanding that our actual future results, levels of activity, performance and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements.

**Recent Developments**

***Update Regarding Payment for Last Six Months of SASSA Contract***

On March 23, 2018, the Constitutional Court ordered a six-month extension of our contract with SASSA, for the payment of grants in cash at pay points only, on the same terms and conditions as the contract that was due to expire on March 31, 2018 and authorized us to approach the National Treasury to make a recommendation regarding the price to be paid for our contracted services during the six-month extension period. On November 9, 2018, we filed the requisite independently audited statement of expenses incurred, income received and profit earned under the SASSA contract with the Constitutional Court as required by its March 23, 2018 order. The National Treasury provided a recommendation to the Constitutional Court of a price per cash pay point recipient of R51.00(VAT inclusive) per month. This amount was lower than we requested but substantially higher than the amount specified in our original SASSA contract. Although we offered to accept this amount in respect of the three months ended June 30, 2018 when the number of recipients paid approximated two million per month, we asked the Court to reconsider the last three months of the contract when the number of recipients was substantially lower and consisted only of those paid at pay points, which was a service considerably more expensive to administer. The Court took no action on the Treasury recommendation or our proposal, and SASSA refused to make any payments to us without Court approval. We urgently applied to the Court to require SASSA to pay us at least the amount recommended by National Treasury. However, on December 5, 2018, we received an order from the Court that declined to direct SASSA to pay us, stating that the pricing for the extension period should be agreed between the parties, failing which the parties should approach the lower courts. Upon receipt of this order, we engaged SASSA in regard to the pricing for the contract extension period, but we have not yet reached agreement and, unless and until we do come to an agreement, we remain unable to recognize or collect any revenue in excess of the original contractual rate for such services.

***Progress of financial inclusion initiatives in South Africa***

Following the conclusion of the SASSA contract on September 30, 2018, we refocused our resources and technology on the provision of financial inclusion services to our target market. In particular, we enabled our mobile ATM payment infrastructure to become part of the South African National Payment System and took our ATMs to the rural populations of South Africa so that they have the same access to financial inclusion as they had during the tenure of our contract, without the many inconveniences and inefficiencies of SASSA's new payment model. Despite our best efforts, we have not seen a significant take-up of this service during the period since the end of the contract, and we are now limiting this service to areas where transaction volumes justify its continuation.

Our remaining financial inclusion initiatives in South Africa include a card issuing offering, namely EPE, a payment acquiring and cash distribution network and other financial inclusion products, including loans, insurance and other value-added services.

During the last quarter, we experienced a continued decline in the number of active EPE accounts, although this stabilized at around 1.1 million accounts during December and January. We initiated a court action in November to try and recover EPE accounts that were auto-migrated to the SAPO account during the September to November period and to prevent further erosion of our customer base. While the interim order granted in November 2018 was favorable to us, the order was not implemented by SASSA and, in delivering the final judgment on January 29, 2018, the court amended the interim order and dismissed the rest of our application – refer to discussion under "Part II—Item 1—Legal Proceedings—Legal proceedings against SASSA in respect of transfer of grant payments from EPE to SAPO accounts." We are currently reviewing our legal options in this regard, but this decision effectively blocks the return of the lost EPE accounts and creates a risk to the remaining base should SASSA resume its auto-migration process.

We continued to grow our infrastructure during the quarter and as of January 31, 2018, we had 214 branches (October 31, 2018: 214), 1,270 ATMs (October 31, 2018: 1,270), 2,540 dedicated employees (October 31, 2018: 2,542), including temporary staff. However, following the recent events discussed above, we are reevaluating the deployment of this infrastructure.

Our lending and insurance businesses have been further adversely impacted by the declining number of EPE accounts because we now have fewer users of our financial inclusion products. In addition, as discussed previously, we believe that a number of EPE account holders have had their grants redirected to SAPO/ SASSA accounts without their permission and, therefore, have involuntarily defaulted on their loan repayments and/ or have not met their monthly insurance premium obligation. We believe that these actions directly violate these consumers' rights, and we have reported these actions by SAPO/ SASSA to the relevant regulatory bodies in an effort to remedy this unfortunate situation, but we have not received any response. Both our loan default rate and our policy lapse rate have increased further in the last quarter, and while we have instituted a number of steps in order to assist our customers to honor their commitments, including establishing a call center to assist with recovery of outstanding balances and offering alternative payment channels utilizing our EasyPay platform, this has had limited success.

Our loan book under Moneyline has declined significantly given our tightening of the lending criteria (these loans were only provided to EPE cardholders who received grants into their accounts during the three previous months) as well as the reduction we have seen in EPE accounts. We have also seen a significant increase in non-performing loans due to the auto-migration referred to above and have increased our allowance for credit losses accordingly. The loan book appears to have stabilized in the last two months, but its future performance will depend on our ability to retain the EPE customer base. The substantial number of debit order rejections Smart Life experienced in October 2018 and highlighted in the last quarter have indeed translated into lapsed policies and so we have seen a stepped change in the number of policies. As with the Moneyline book, the number of lapses appears to be decreasing to more normal levels and the business is focusing on other areas in which to grow. We have initiated various new collection mechanisms to deal with the issues in both Moneyline and Smart Life and these have had limited, though increasing, success to date. In terms of our telecom initiatives, we continue to collaborate with Cell C and DNI over low-cost mobile telephony and data packages. Cell C and MTN successfully implemented the roll out of their shared infrastructure arrangement during by the end of November 2018 and since then there have been initiatives underway to enhance the profile of the Cell C network in the rural areas where it historically had very limited presence. This should present a significant opportunity for the group going forward. Our Manje Mobile business unit has seen further declines in volumes in the quarter as we halted access to all non-EPE account holders and had to incur an unusually high bad debt charge due to the impact of the lost EPE accounts.

***Cell C and DNI***

Since the acquisition of a controlling interest in DNI on June 30, 2018, we have focused on the integration of its operations and management teams into Net1, and we are working together with them on identifying the most meaningful of the many opportunities that we see from cross-selling our products and services into each other's customer bases. In addition to the telecoms opportunity discussed above, we expect to launch some new micro-insurance products through the DNI infrastructure during the third quarter of fiscal 2019.

Cell C is performing broadly in line with our expectations. As previously communicated, we are now supplying SIMs to Cell C, whose volume requirements are around 35 million units a year as well as working with them on the new telecom products referred to above.

***Bank Frick and Finbond***

Bank Frick continues to develop its capacity and expertise in relation to cryptocurrency and blockchain technology. It has expanded its headcount and while its calendar 2018 performance was slightly lower than anticipated, this was largely due to subdued market conditions. Bank Frick continues to work closely with IPG regarding our acquiring, processing and cryptocurrency storage solution initiatives.

We expect our first Finbond sponsored biometrically-enabled UEPS/EMV cards to be issued imminently, which will mark the beginning of a strong partnership to further expand our businesses into our combined target markets. Given the developments in our primary financial inclusion businesses, this is seen as a critical partnership for the group going forward. Our complementary branch network and breadth of products and services will position us well to drive our combined penetration of the unbanked market.

***International Payments Group***

We completed the restructuring and re-organization of IPG by consolidating all our e-money licenses and international card issuing, acquiring and processing activities (excluding South Korea and India) under a single management structure and have moved the majority of the processing systems to our Malta office. We have recently completed a new automated underwriting and on-boarding solution, which we believe will provide a differentiated processing solution to the thousands of SME businesses in Europe and elsewhere, who battle to readily access these services. In addition, IPG continues to work in close collaboration with Bank Frick and our other specialist departments to develop bespoke blockchain-based solutions, including a highly secure but easily accessible crypto-asset storage solution for crypto-asset investors and exchanges, which we hope to launch in the third quarter of fiscal 2019.

During the three and six months ended December 31, 2018, we recognized an impairment loss of approximately $7.0 million, related to goodwill allocated to IPG. Given the consolidation and restructuring of IPG over the past year, several business lines were terminated or meaningfully reduced, resulting in lower than expected revenues, profits and cash flows. IPG's new business initiatives are still in their infancy, and IPG is currently expected to generate lower cash flows than initially forecast.

***India***

In April 2018, MobiKwik launched its virtual MobiKwik Visa Exclusive card utilizing our mobile virtual card, or MVC technology. Since inception, we have processed on average, over 1,200 transactions per day worth over 600 million Indian Rupees. In late 2018, the Reserve Bank of India enacted a number of regulations that empower digital wallets by allowing them to be interoperable, and to be direct issuers of prepaid cards. As a result, MobiKwik has recently applied for direct membership with the card associations such as Visa and MasterCard. Once MobiKwik is approved as a member of any card association, it will no longer be subject to any limitations imposed by its current bank issuing partner, and would be able to offer our virtual cards to all of MobiKwik's 70 million-plus registered users. We expect the approval and certification process to be concluded during fiscal 2019.

***V2 Limited***

On October 4, 2018, we acquired a 50% voting and economic interest in V2 Limited, or V2, for $2.5 million. V2 will have the ability to license quick response ("QR") payment technology from Zapper, the leading South African QR payments company, as well as our various payment solutions such as UEPS/EMV and mobile virtual card. Zapper has more than a million customers and its QR technology and payment platform is one of the most advanced and complete QR payment offerings. V2 has partnered with Zapper to launch ZappGroup, a company focused on deploying a universal white-label QR payment solution in key regions across West and East Africa, from which regional hubs will be created for further rollouts. QR technology has revolutionized mobile-based payments in China and other parts of Asia due to its ease of use and low infrastructure cost and we believe that the combination of our various payment technologies and QR technology provides a compelling solution for the many countries in Africa with large unbanked

populations and sparse traditional payment infrastructures. The business has made good progress over the last quarter in getting the technology up and running and is currently in a testing phase with a potential partner in West Africa. It plans to be in a position to launch commercial operations in its first territory in the fourth quarter of fiscal 2019.

**Critical Accounting Policies**

Our unaudited condensed consolidated financial statements have been prepared in accordance with U.S. GAAP, which requires management to make estimates and assumptions about future events that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities. As future events and their effects cannot be determined with absolute certainty, the determination of estimates requires management's judgment based on a variety of assumptions and other determinants such as historical experience, current and expected market conditions and certain scientific evaluation techniques.

Critical accounting policies are those that reflect significant judgments or uncertainties, and potentially may result in materially different results under different assumptions and conditions. We have identified the following critical accounting policies that are described in more detail in our Annual Report on Form 10-K for the year ended June 30, 2018:

- Business combinations and the recoverability of goodwill;
- Intangible assets acquired through acquisitions;
- Valuation of investment in Cell C;
- Deferred taxation;
- Stock-based compensation; and
- Accounts receivable and allowance for doubtful accounts receivable.

**Recent accounting pronouncements adopted**

Refer to Note 1 to our unaudited condensed consolidated financial statements for a full description of recent accounting pronouncements adopted, including the dates of adoption and the effects on our unaudited condensed consolidated financial statements.

**Recent accounting pronouncements not yet adopted as of December 31, 2018**

Refer to Note 1 to our unaudited condensed consolidated financial statements for a full description of recent accounting pronouncements not yet adopted as of December 31, 2018, including the expected dates of adoption and effects on our financial condition, results of operations and cash flows.

**Currency Exchange Rate Information**

Actual exchange rates

The actual exchange rates for and at the end of the periods presented were as follows:

| **Table 1** | **Three months ended December 31,** | | **Six months ended December 31,** | | **Year ended June 30,** |
|---|---|---|---|---|---|
| | **2018** | **2017** | **2018** | **2017** | **2018** |
| ZAR : $ average exchange rate | 14.3043 | 13.6318 | 14.1863 | 13.4025 | 12.8557 |
| Highest ZAR : $ rate during period | 14.8463 | 14.4645 | 15.4335 | 14.4645 | 14.4645 |
| Lowest ZAR : $ rate during period | 13.6911 | 12.3268 | 13.1528 | 12.3268 | 11.5526 |
| Rate at end of period | 14.3960 | 12.3689 | 14.3960 | 12.3689 | 13.7255 |
| | | | | | |
| KRW : $ average exchange rate | 1,127 | 1,107 | 1,124 | 1,120 | 1,098 |
| Highest KRW : $ rate during period | 1,141 | 1,148 | 1,141 | 1,156 | 1,156 |
| Lowest KRW : $ rate during period | 1,109 | 1,067 | 1,108 | 1,067 | 1,056 |
| Rate at end of period | 1,114 | 1,067 | 1,114 | 1,067 | 1,114 |

Translation exchange rates for financial reporting purposes

We are required to translate our results of operations from ZAR and KRW to U.S. dollars on a monthly basis. Thus, the average rates used to translate this data for the three and six months ended December 31, 2018 and 2017, vary slightly from the averages shown in the table above. The translation rates we use in presenting our results of operations are the rates shown in the following table:

| **Table 2** | **Three months ended December 31,** | | **Six months ended December 31,** | | **Year ended June 30,** |
|---|---|---|---|---|---|
| | **2018** | **2017** | **2018** | **2017** | **2018** |
| Income and expense items: $1 = ZAR | 14.3236 | 13.6675 | 14.3378 | 13.4127 | 12.6951 |
| Income and expense items: $1 = KRW | 1,124 | 1,107 | 1,122 | 1,125 | 1,095 |
| | | | | | |
| Balance sheet items: $1 = ZAR | 14.3960 | 12.3689 | 14.3960 | 12.3689 | 13.7255 |
| Balance sheet items: $1 = KRW | 1,114 | 1,067 | 1,114 | 1,067 | 1,114 |

Results of operations

The discussion of our consolidated overall results of operations is based on amounts as reflected in our unaudited condensed consolidated financial statements which are prepared in accordance with U.S. GAAP. We analyze our results of operations both in U.S. dollars, as presented in the consolidated financial statements, and supplementally in ZAR, because ZAR is the functional currency of the entities which contribute the majority of our profits and is the currency in which the majority of our transactions are initially incurred and measured. Due to the significant impact of currency fluctuations between the U.S. dollar and ZAR on our reported results and because we use the U.S. dollar as our reporting currency, we believe that the supplemental presentation of our results of operations in ZAR is useful to investors to understand the changes in the underlying trends of our business.

DNI was accounted for using the equity method from August 1, 2017 until June 30, 2018, the date upon which we obtained control of DNI through the acquisition of additional voting and economic interest. Accordingly, the three and six months ended December 31, 2018, includes DNI for the entire period as a consolidated subsidiary. DNI is included as an equity-accounted investment for the entire second quarter of fiscal 2018 and for five months during the first half of fiscal 2018.

Our operating segment revenue presented in "—Results of operations by operating segment" represents total revenue per operating segment before inter-segment eliminations. Reconciliation between total operating segment revenue and revenue presented in our unaudited condensed consolidated financial statements is included in Note 17 to those statements.

We analyze our business and operations in terms of three inter-related but independent operating segments: (1) South African transaction processing, (2) International transaction processing and (3) Financial inclusion and applied technologies. In addition, corporate and corporate office activities that are impracticable to ascribe directly to any of the other operating segments, as well as any inter-segment eliminations, are included in corporate/eliminations.

**Second quarter of fiscal 2019 compared to second quarter of fiscal 2018**

The following factors had a significant influence on our results of operations during the second quarter of fiscal 2019 as compared with the same period in the prior year:

- ***Losses incurred resulting from SASSA's auto-migration of EPE accounts:*** We experienced a significant decline in EPE account numbers driven largely by SASSA's auto-migration of accounts to SAPO, often unilaterally and without the recipient's consent. The resultant losses were caused by the loss of monthly income on the relevant EPE accounts, a $23.4 million allowance for doubtful finance loans receivable as well as losses incurred from maintaining our mobile payment infrastructure;
- ***Loss of CPS revenue and operating income due to the expiration of our SASSA contract:*** The expiration of our SASSA contract on September 30, 2018, resulted in the loss of all revenue from the SASSA contract and, as a result, CPS recorded no revenue from the SASSA contract during the second quarter of fiscal 2019 compared with the prior year;
- ***Non-cash impairment loss related to impairment of goodwill:*** We recorded an impairment loss of $8.2 million primarily related to goodwill allocated to the international transaction processing operating segment;
- ***Consolidation of DNI results:*** DNI contributed to an increase in revenue and operating income during the second quarter of fiscal 2019, performing in line with expectations;
- ***Improved contribution from South Korea:*** Our South Korean operations experienced modest revenue pressures due to ongoing regulatory changes and macroeconomic factors, though operating income and margin continued to show improvement compared to the second quarter of fiscal 2018;
- ***High income tax expense due to deferred tax valuation allowance on losses by certain South African businesses***: Our income tax expense included a valuation allowance recorded against the net operating loss deferred tax asset generated by certain of our South African businesses, including CPS and our microlending business as a result of the losses incurred during the second quarter of fiscal 2019;
- ***Unfavorable impact from the strengthening of the U.S. dollar against the South African Rand:*** The U.S. dollar appreciated 5% against the ZAR during the second quarter of fiscal 2019 compared to the second quarter of fiscal 2018, which adversely impacted our reported results;
- ***Higher revenue from Masterpayment and allowance for credit losses in fiscal 2018:*** During fiscal 2018, Masterpayment contributed higher revenues as a result of an increase in processing activities, particularly related to its cryptocurrency processing launched in December 2017, as well as from its working capital financing and supply

chain solutions.

- ***Higher depreciation and amortization charges resulting from DNI acquisition:*** Our depreciation and amortization charge increased during the second quarter of fiscal 2019, as a result of our acquisition of DNI;
- ***Loss resulting from Cell C fair value adjustment:*** We recorded a non-cash pre-tax fair value adjustment loss related to Cell C of approximately $15.8 million due to lower industry comparable valuations, which adversely impacted our reported results in fiscal 2019;
- ***Reduced income from equity-accounted investments***: Earnings from equity accounted investments decreased as a result of the consolidation of DNI from June 30, 2018; and
- ***Lower interest income and higher interest expense:*** The movement in net interest expense (before the Cedar Cellular impairment) was $2.8 million primarily due to lower interest income resulting from the utilization of cash to fund strategic investments and higher interest expense as a result of the South African lending facilities we obtained, including a facility to fund our ATMs.

Consolidated overall results of operations

This discussion is based on the amounts prepared in accordance with U.S. GAAP.

The following tables show the changes in the items comprising our statements of operations, both in U.S. dollars and in ZAR:

**Table 3**

| | **In U.S. Dollars** | | |
|---|---|---|---|
| | **(U.S. GAAP)** | | |
| | **Three months ended December 31,** | | |
| | **2018** | **2017** | |
| | | | **$ % change** |
| | **$ '000** | **$ '000** | |
| Revenue | 97,150 | 148,416 | (35%) |
| Cost of goods sold, IT processing, servicing and support | 51,185 | 73,994 | (31%) |
| Selling, general and administration | 70,996 | 49,392 | 44% |
| Depreciation and amortization | 9,853 | 8,723 | 13% |
| Impairment loss | 8,191 | - | nm |
| Operating (loss) income | (43,075) | 16,307 | nm |
| Change in fair value of equity securities | (15,836) | - | nm |
| Interest income, net of impairment | (331) | 4,705 | nm |
| Interest expense | 2,778 | 2,325 | 19% |
| (Loss) income before income tax expense | (62,020) | 18,687 | nm |
| Income tax (benefit) expense | (2,298) | 10,062 | nm |
| Net (loss) income before (loss)earnings from equity-accounted investments | (59,722) | 8,625 | nm |
| (Loss) earnings from equity-accounted investments | (1,247) | 1,354 | nm |
| Net (loss) income | (60,969) | 9,979 | nm |
| Less net income attributable to non-controlling interest | 2,972 | 357 | 732% |
| Net (loss) income attributable to us | (63,941) | 9,622 | nm |

**Table 4**

| | **In South African Rand** | | |
|---|---|---|---|
| | **(U.S. GAAP)** | | |
| | **Three months ended December 31,** | | |
| | **2018** | **2017** | |
| | **ZAR '000** | **ZAR '000** | **ZAR % change** |
| Revenue | 1,391,538 | 2,028,475 | (31%) |
| Cost of goods sold, IT processing, servicing and support | 733,154 | 1,011,312 | (28%) |
| Selling, general and administration | 1,016,918 | 675,065 | 51% |

| | | | |
|---|---|---|---|
| Depreciation and amortization | 141,130 | 119,222 | 18% |
| Impairment loss | 117,325 | - | nm |
| Operating (loss) income | (616,989) | 222,876 | nm |
| Change in fair value of equity securities | (226,829) | - | nm |
| Interest income, net of impairment | (4,741) | 64,306 | nm |
| Interest expense | 39,791 | 31,777 | 25% |
| (Loss) income before income tax expense | (888,350) | 255,405 | nm |
| Income tax (benefit) expense | (32,916) | 137,522 | nm |
| Net (loss) income before (loss) earnings from equity-accounted investments | (855,434) | 117,883 | nm |
| (Loss) earnings from equity-accounted investments | (17,862) | 18,506 | nm |
| Net (loss) income | (873,296) | 136,389 | nm |
| Less net income attributable to non-controlling interest | 42,570 | 4,879 | 773% |
| Net (loss) income attributable to us | (915,866) | 131,510 | nm |

The decrease in revenue was primarily due to lower contributions received from our South African operations as a result of the end of our CPS contract with SASSA, which also resulted in fewer SASSA Grindrod-account grant recipients using the South African National Payment System to access their grants; the loss of our EPE account holders resulting in lower transaction fees, fewer prepaid airtime and value-added services sales; a decrease in our insurance and lending activities and a lower revenue contribution from South Korea and IPG; which was partially offset by the inclusion of DNI and higher fee and transaction income from our EPE and ATM offerings.

The decrease in cost of goods sold, IT processing, servicing and support was primarily due to fewer SASSA Grindrod-account grant recipients utilizing the South African National Payment System which resulted in lower transactions costs incurred by us and fewer prepaid airtime sales, which was partially offset by the inclusion of DNI and additional expenses incurred to support and expand our EPE and ATM offerings. Our second quarter of fiscal 2019 expenses also included certain committed fixed and variable costs (including security, vehicle-related expenditures, banking fees and other transaction costs) that relate to the maintenance and expansion of our financial inclusion initiatives.

SASSA's initiatives to convert grant recipients to the new SAPO account, often unilaterally and without the recipient's consent, have resulted in us incurring certain expenses without any commensurate and material revenue generated from these activities. For instance, we have deployed our mobile payment infrastructure into areas in which we believed that EPE accountholders would utilize our infrastructure, however these individuals did not use the infrastructure because they were auto-migrated to new SAPO accounts.

The increase in selling, general and administration expense was primarily due to an increase in our allowance for doubtful finance loans receivable of approximately $23.4 million (resulting from SASSA's auto-migration of EPE accounts), the inclusion of DNI, an increase in costs at the international payments group as part of its restructuring and re-establishment initiatives and higher staff costs. Our second quarter of fiscal 2019 expense also includes certain committed fixed and variable costs (including premises and staff costs) that relate to the maintenance and expansion of our financial inclusion initiatives. As discussed above, certain of these expenses have been incurred with only limited related revenue generated from these activities. The second quarter of fiscal 2018 includes the impact of an allowance for doubtful working capital finance receivables at Masterpayment of $7.8 million.

Depreciation and amortization increased primarily due to the amortization of acquired intangible assets related to the DNI acquisition, partially offset by an increase in the number of tangible assets that became fully depreciated.

During the second quarter of fiscal 2019, we recognized an impairment loss of approximately $8.2 million, which included $7.0 million related to entire amount of IPG goodwill. We reviewed for impairment the goodwill allocated to IPG. Given the consolidation and restructuring of IPG over the past year, several business lines were terminated or meaningfully reduced, resulting in lower than expected revenues, profits and cash flows. IPG's new business initiatives are still in their infancy, and IPG is currently expected to generate lower cash flows than initially forecast.

Our operating (loss) income margin for the second quarter of fiscal 2019 and 2018 was (44.3%) and 11.0%, respectively. Excluding the $7.8 million allowance for doubtful working capital finance loans receivables, operating income margin for the second quarter of fiscal 2018 would have been 16%. We discuss the components of operating income margin under "—Results of operations by operating segment." Our operating margin declined primarily due to an increase in our allowance for doubtful finance loans receivable of approximately $23.4 million.

The change in fair value of equity securities represents a non-cash fair value adjustment loss related to Cell C. Refer to Note 6 of our unaudited condensed consolidated financial statements for the methodology and inputs used in the fair value calculation.

Excluding the impact of the impairment of $2.7 million discussed in Note 7 of our unaudited condensed consolidated financial statements, interest on surplus cash decreased to $2.4 million (ZAR 33.9 million) from $4.7 million (ZAR 64.3 million), due primarily to the lower average daily ZAR cash balances resulting from our significant investments over the last 18 months and the cash used to fund the operating losses of the last quarter in the South African operations.

Interest expense increased to $2.8 million (ZAR 39.8 million) from $2.3 million (ZAR 31.8 million), due to increased borrowings which we obtained to partially fund our strategic investments and fund our ATMs, which was partially offset by a reduction in our long-term South African debt. Interest expense for the second quarter of fiscal 2018 included interest on our South Korean debt, which was fully repaid in October 2017.

Fiscal 2019 tax benefit was $2.3 million (ZAR 32.9 million) compared to a tax expense of $10.1 million (ZAR 137.5 million) in fiscal 2018. Our effective tax rate for fiscal 2019, was adversely impacted by the valuation allowances created related to the deferred tax assets recognized regarding net operating losses incurred by our South African businesses, the non-deductible goodwill impairment losses, and non-deductible expenses, including transaction-related expenditure and non-deductible interest on our South African long-term debt facility, which was partially offset by tax expense recorded by our profitable businesses in South Africa and South Korea. The deferred tax impact of the change in the fair value of our equity security also impacted our effective rate for fiscal 2019, as this amount is recorded at a lower rate (at a capital gains rate) than the South African statutory rate. Our effective tax rate for fiscal 2018, was 53.8% and was higher than the South African statutory rate as a result of a valuation allowance provided related to an allowance for doubtful working capital finance receivables created, non-deductible expenses (including transaction-related expenditure and non-deductible interest on our South African long-term facility) and the impact of the changes in U.S. federal statutory tax law.

DNI was not accounted for using the equity method during the second quarter of fiscal 2019 because it is now consolidated. The consolidation of DNI has adversely impacted our (loss) earnings from equity-accounted investments during the second quarter of fiscal 2019. Finbond is listed on the Johannesburg Stock Exchange and reports its six-month results during our first quarter and its annual results during our fourth quarter. The table below presents the relative (loss) earnings from our equity accounted investments:

| **Table 5** | **Three months ended December 31,** | | |
|---|---|---|---|
| | **2018** | **2017** | **$ % change** |
| | **$ '000** | **$ '000** | |
| Bank Frick | (1,217) | 322 | nm |
| Share of net income | 402 | 487 | 17% |
| Amortization of intangible assets, net of deferred tax | (141) | (165) | 15% |
| Other | (1,478) | - | nm |
| DNI | - | 1,046 | nm |
| Share of net income | - | 1,832 | nm |
| Amortization of intangible assets, net of deferred tax | - | (786) | nm |
| Finbond | - | - | 0% |
| Other | (30) | (14) | 114% |
| (Loss) earnings from equity accounted investments | (1,247) | 1,354 | nm |

Results of operations by operating segment

The composition of revenue and the contributions of our business activities to operating income are illustrated below:

| **Table 6** | ***In U.S. Dollars (U.S. GAAP)*** | | | | |
|---|---|---|---|---|---|
| | **Three months ended December 31,** | | | | |
| **Operating Segment** | **2018 $ '000** | **% of total** | **2017 $ '000** | **% of total** | **% change** |
| Revenue: | | | | | |
| South African transaction processing | 21,970 | 23% | 64,148 | 43% | (66%) |
| International transaction processing | 38,124 | 39% | 44,185 | 30% | (14%) |
| Financial inclusion and applied technologies | 38,755 | 40% | 54,131 | 36% | (28%) |
| Subtotal: Operating segments | 98,849 | 102% | 162,464 | 109% | (39%) |
| Intersegment eliminations | (1,699) | (2%) | (14,048) | (9%) | (88%) |
| **Consolidated revenue** | 97,150 | 100% | 148,416 | 100% | (35%) |
| Operating (loss) income: | | | | | |
| South African transaction processing | (11,830) | 27% | 13,470 | 83% | nm |
| International transaction processing | (4,043) | 9% | (4,991) | (31%) | (19%) |
| Financial inclusion and applied technologies | (18,538) | 43% | 12,737 | 78% | nm |
| Subtotal: Operating segments | (34,411) | 79% | 21,216 | 130% | nm |
| Corporate/Eliminations | (8,664) | 21% | (4,909) | (30%) | 76% |
| **Consolidated operating (loss) income** | (43,075) | 100% | 16,307 | 100% | nm |

| **Table 7** | ***In South African Rand (U.S. GAAP)*** | |
|---|---|---|
| | **Three months ended December 31,** | |
| | | **% change** |

| Operating Segment | 2018 ZAR '000 | % of total | 2017 ZAR '000 | % of total | |
|---|---|---|---|---|---|
| Revenue: | | | | | |
| South African transaction processing | 314,689 | 23% | 876,743 | 43% | (64%) |
| International transaction processing | 546,073 | 39% | 603,898 | 30% | (10%) |
| Financial inclusion and applied technologies | 555,111 | 40% | 739,835 | 36% | (25%) |
| Subtotal: Operating segments | 1,415,873 | 102% | 2,220,476 | 109% | (36%) |
| Intersegment eliminations | (24,335) | (2%) | (192,001) | (9%) | (87%) |
| **Consolidated revenue** | 1,391,538 | 100% | 2,028,475 | 100% | (31%) |
| Operating (loss) income: | | | | | |
| South African transaction processing | (169,448) | 27% | 184,101 | 83% | nm |
| International transaction processing | (57,910) | 9% | (68,214) | (31%) | (15%) |
| Financial inclusion and applied technologies | (265,531) | 43% | 174,083 | 78% | nm |
| Subtotal: Operating segments | (492,889) | 79% | 289,970 | 130% | nm |
| Corporate/Eliminations | (124,100) | 21% | (67,094) | (30%) | 85% |
| **Consolidated operating (loss) income** | (616,989) | 100% | 222,876 | 100% | nm |

South African transaction processing

The decrease in segment revenue and operating income was primarily due to the substantial decrease in the number of SASSA grant recipients paid under our SASSA contract as the contract ended at the end of the first quarter of fiscal 2019. Our revenue and operating income was also adversely impacted by the significant reduction in the number of SASSA grant recipients with SASSA-branded Grindrod cards linked to Grindrod bank accounts as well as a lower number of EPE accounts. These decreases in revenue and operating income were partially offset by higher transaction revenue as a result of increased usage of our ATMs. Our South African transaction processing operating segment activities have been adversely impacted by the loss of EPE customers as a result of the events discussed under “Recent Developments—Progress of financial inclusion initiatives in South Africa”.

Our operating (loss) income margin for the second quarter of fiscal 2019 and 2018 was (53.8%) and 21.0%, respectively.

**International transaction-based activities**

Segment revenue was lower during the second quarter of fiscal 2019, primarily due to a contraction in IPG transactions processed, specifically meaningfully lower crypto-exchange and China processing activity, and modestly lower KSNET revenue as a result of lower transaction values processed. Excluding the $7.0 million impairment loss, operating income during the second quarter of fiscal 2019 was higher compared to fiscal 2018 due to an improved contribution from KSNET primarily as a result of lower depreciation expense and the Mastertrading allowance for doubtful working capital finance receivable of $7.8 million recorded during the second quarter of fiscal 2018. These increases were partially offset by a decrease in IPG revenues and ongoing losses at Masterpayment during the second quarter of fiscal 2019.

Operating loss margin for the second quarter of fiscal 2019 and 2018 was 10.6% and 11.3%, respectively. Excluding the goodwill impairment, segment operating income and margin for fiscal 2019 were $3.0 million and 7.8%, respectively. Excluding the Mastertrading allowance for doubtful working capital finance receivables, segment operating income and margin for fiscal 2018 were $2.8 million and 6.4% respectively.

**Financial inclusion and applied technologies**

Segment revenue decreased primarily due to fewer prepaid airtime and value-added services sales, lower lending and insurance revenue, and a decrease in inter-segment revenues, partially offset by the inclusion of DNI. Operating income was significantly lower than second quarter of fiscal 2018, primarily due to the allowance for doubtful finance loans receivable of $23.4 million recognized and expenses incurred to maintain and expand our financial service infrastructure, partially offset by the contribution from DNI.

Operating (loss) income margin for the Financial inclusion and applied technologies segment was (47.8%) and 23.5% during the second quarter of fiscal 2019 and 2018, respectively. Our operating margin has decreased due to the factors discussed above.

Corporate/Eliminations

Our corporate expenses generally include acquisition-related intangible asset amortization; expenses incurred related to acquisitions and investments pursued; expenditure related to compliance with the Sarbanes-Oxley Act of 2002; non-employee directors' fees; employee and executive bonuses; stock-based compensation; legal fees; audit fees; directors and officer's insurance premiums; telecommunications expenses; and elimination entries.

Our corporate expenses increased primarily due to higher acquired intangible asset amortization, non-employee director expenses and external service provider fees, partially offset by lower transaction-related expenditures.

**First half of fiscal 2019 compared to first half of fiscal 2018**

The following factors had a significant influence on our results of operations during the first half of fiscal 2019 as compared with the same period in the prior year:

- ***Losses incurred resulting from SASSA's auto-migration of EPE accounts:*** We experienced a significant decline in EPE account numbers driven largely by SASSA's auto-migration of accounts to SAPO, often unilaterally and without the recipient's consent. The resultant losses were caused by the loss of monthly income on the relevant EPE accounts, a $27.8 million allowance for doubtful finance loans receivable as well as losses incurred from maintaining our mobile payment infrastructure;
- ***Decline of CPS revenue and operating income due to the expiration of our SASSA contract:*** CPS revenue declined 95% and CPS incurred significant operating losses due to 91% fewer grant recipients paid by CPS in the first quarter of fiscal 2019 and the unadjusted contract price. In order to fulfill our constitutional obligation, we maintained our full payment infrastructure and associated cost base through September 30, 2018, despite failure to resolve the quantum of National Treasury's proposed price increase during the first half of fiscal 2019, which resulted in a $15.7 million operating loss;
- ***Non-cash impairment loss related to impairment of goodwill:*** We recorded an impairment loss of $8.2 million primarily related to goodwill allocated to the international transaction processing operating segment;

- ***Consolidation of DNI results:*** DNI contributed to an increase in revenue and operating income during the first half of fiscal 2019;
- ***Improved contribution from South Korea:*** Our South Korean operations experienced modest revenue pressures due to ongoing regulatory changes and macroeconomic factors, though operating income and margin continued to show improvement compared to fiscal 2018;
- ***High income tax expense due to deferred tax valuation allowance on losses by certain South African businesses***: Our income tax expense included a valuation allowance recorded against the net operating loss deferred tax asset generated by certain of our South African businesses, including CPS and our microlending business as a result of the losses incurred during the first half of fiscal 2019;
- ***Unfavorable impact from the strengthening of the U.S. dollar against the South African Rand:*** The U.S. dollar appreciated 7% against the ZAR during the first half of fiscal 2019 compared to the first half of fiscal 2018, which adversely impacted our reported results;
- ***Higher revenue from Masterpayment and allowance for credit losses in fiscal 2018:*** During fiscal 2018, Masterpayment contributed higher revenues as a result of an increase in processing activities, particularly related to its cryptocurrency processing launched in December 2017, as well as from its working capital financing and supply chain solutions.
- ***Higher depreciation and amortization charges resulting from DNI acquisition:*** Our depreciation and amortization charge increased during the first half of 2019, as a result of our acquisition of DNI;
- ***Loss resulting from Cell C fair value adjustment:*** We recorded a non-cash pre-taxation fair value adjustment loss related to Cell C of approximately $15.8 million due to lower industry comparable valuations, which adversely impacted our reported results in fiscal 2019;
- ***Reduced income from equity-accounted investments***: Earnings from equity accounted investments decreased as a result of the consolidation of DNI from June 30, 2018; and
- ***Lower interest income and higher interest expense:*** The movement in net interest expense was $6.6 million primarily due to lower interest income resulting from the utilization of cash to fund strategic investments and higher interest expense as a result of the South African lending facilities we obtained, including those used to fund our ATMs.

Consolidated overall results of operations

This discussion is based on the amounts prepared in accordance with U.S. GAAP.

The following tables show the changes in the items comprising our statements of operations, both in U.S. dollars and in ZAR:

**Table 8**

| | **In U.S. Dollars** | | |
|---|---|---|---|
| | **(U.S. GAAP)** | | |
| | **Six months ended December 31,** | | |
| | **2018** | **2017** | **$ % change** |
| | **$ '000** | **$ '000** | |
| Revenue | 223,034 | 300,974 | (26%) |

| | | | |
|---|---|---|---|
| Cost of goods sold, IT processing, servicing and support | 123,501 | 148,646 | (17%) |
| Selling, general and administration | 112,874 | 93,326 | 21% |
| Depreciation and amortization | 20,647 | 17,689 | 17% |
| Impairment loss | 8,191 | - | nm |
| Operating (loss) income | (42,179) | 41,313 | nm |
| Change in fair value of equity securities | (15,836) | - | nm |
| Interest income, net of impairment | 1,545 | 9,749 | (84%) |
| Interest expense | 5,537 | 4,446 | 25% |
| (Loss) income before income tax expense | (62,007) | 46,616 | nm |
| Income tax expense | 4,192 | 20,339 | (79%) |
| Net (loss) income before earnings from equity-accounted investments | (66,199) | 26,277 | nm |
| Earnings from equity-accounted investments | 126 | 3,429 | (96%) |
| Net (loss) income | (66,073) | 29,706 | nm |
| Less net (loss) income attributable to non-controlling interest | 3,067 | 601 | 410% |
| Net (loss) income attributable to us | (69,140) | 29,105 | nm |

| | In South African Rand | | |
|---|---|---|---|
| **Table 9** | **(U.S. GAAP) Six months ended December 31,** | | |
| | **2018** | **2017** | |
| | **ZAR** | **ZAR '000** | **ZAR % change** |
| | **'000** | | |
| Revenue | 3,197,817 | 4,036,874 | (21%) |
| Cost of goods sold, IT processing, servicing and support | 1,770,732 | 1,993,745 | (11%) |
| Selling, general and administration | 1,618,365 | 1,251,754 | 29% |
| Depreciation and amortization | 296,033 | 237,257 | 25% |
| Impairment loss | 117,441 | - | nm |
| Operating (loss) income | (604,754) | 554,118 | nm |
| Change in fair value of equity securities | (227,053) | - | nm |
| Interest income, net of impairment | 22,152 | 130,760 | (83%) |
| Interest expense | 79,388 | 59,633 | 33% |
| (Loss) income before income tax expense | (889,043) | 625,245 | nm |
| Income tax expense | 60,104 | 272,801 | (78%) |
| Net (loss) income before earnings from equity-accounted investments | (949,147) | 352,444 | nm |
| Earnings from equity-accounted investments | 1,807 | 45,992 | (96%) |
| Net (loss) income | (947,340) | 398,436 | nm |
| Less net (loss) income attributable to non-controlling interest | 43,974 | 8,061 | 446% |
| Net (loss) income attributable to us | (991,314) | 390,375 | nm |

The decrease in revenue was primarily due to lower contributions received from our South African operations as a result of the end of our CPS contract with SASSA, which also resulted in fewer SASSA Grindrod-account grant recipients using the South African National Payment System to access their grants; the loss of our EPE account holders resulting in lower transaction fees; fewer prepaid airtime and value-added services sales; decreases in our insurance and lending activities and lower revenue contributions from South Korea and IPG; which was partially offset by the inclusion of DNI and higher fee and transaction income from our EPE and ATM offerings.

The decrease in cost of goods sold, IT processing, servicing and support was primarily due to fewer SASSA Grindrod-account grant recipients utilizing the South African National Payment System which resulted in lower transaction costs incurred by us and fewer prepaid airtime sales, which was partially offset by the inclusion of DNI, increased usage of the South African National Payment System and expenses to support and expand our EPE and ATM offerings. Our first half of fiscal 2019 expense also included certain committed fixed and variable costs (including security, vehicle-related expenditures, banking fees and other transaction costs) that relate to the maintenance and expansion of our financial inclusion initiatives. SASSA's initiatives to convert grant recipients to the new SAPO account, often unilaterally and without the recipient's consent, have resulted in us incurring certain expenses without any associated significant revenue generated from these activities.

The increase in selling, general and administration expense was primarily due to an increase in our allowance for doubtful finance loans receivable of approximately $23.4 million, the inclusion of DNI, an increase in costs at the international payments group as part of its restructuring and re-establishment initiatives and higher staff costs. Our first half of fiscal 2019 expenses also include committed fixed and variable costs (including premises and staff costs) that relate to the maintenance and expansion of our financial inclusion initiatives. Our first half of fiscal 2018 includes the impact of an allowance for doubtful Mastertrading working capital finance receivables of $7.8 million.

Depreciation and amortization increased primarily due to the amortization of acquired intangible assets related to the DNI acquisition, partially offset by an increase in the number of tangible assets that became fully depreciated.

During the first half of fiscal 2019, we recorded an impairment loss of $8.2 million.

Our operating (loss) income margin for first half of fiscal 2019 and 2018 was (18.9%) and 13.7% respectively. We discuss the components of operating income margin under "—Results of operations by operating segment." Our operating margin declined primarily due to an increase in our allowance for doubtful finance loans receivable of approximately $23.4 million and losses incurred running our financial inclusion infrastructure.

The change in fair value of equity securities represents a non-cash fair value adjustment loss related to Cell C. Refer to Note 6 for the methodology and inputs used in the fair value calculation.

Excluding the impact of the impairment of $2.7 million discussed in Note 7 of our unaudited condensed consolidated financial statements, interest on surplus cash decreased to $4.2 million (ZAR 60.9 million) from $9.6 million (ZAR 130.8 million), due primarily to the lower average daily ZAR cash balances resulting from our significant investments over the last 18 months.

Interest expense increased to $5.5 million (ZAR 79.4 million) from $4.4 million (ZAR 59.6 million), due to increased borrowings which we obtained to partially fund our strategic investments and fund our ATMs, which was partially offset by a reduction in our long-term South African debt. Interest expense for the second quarter of fiscal 2018 included interest on our South Korean debt, which was fully repaid in October 2017.

Fiscal 2019 tax expense was $4.2 million (ZAR 60.1 million) compared to $20.3 million (ZAR 272.8 million) in fiscal 2018. Our effective tax rate for fiscal 2019, was (6.8%) and adversely impacted by the valuation allowances created related to the deferred tax assets recognized regarding net operating losses incurred by our South African businesses, the non-deductible goodwill impairment losses, and non-deductible expenses, including transaction-related expenditure and non-deductible interest on our South African long-term debt facility, which was partially offset by tax expense recorded by our profitable businesses in South Africa and South Korea. The deferred tax impact of the change in the fair value of our equity security also impacted our the effective rate for fiscal 2019, as this amount is recorded at a lower rate (at a so-called capital gains rate) than the South African statutory rate. Our effective tax rate for fiscal 2018, was 43.6% and was higher than the South African statutory rate as a result of a valuation allowance provided related to an allowance for doubtful working capital finance receivables created, non-deductible expenses (including transaction-related expenditure and non-deductible interest on our South African long-term facility) and the impact of the changes in U.S. federal statutory tax law.

DNI was not accounted for using the equity method during the second quarter of fiscal 2019 because it is now consolidated. The consolidation of DNI has adversely impacted our (loss) earnings from equity-accounted investments during the second quarter of fiscal 2019. Finbond is listed on the Johannesburg Stock Exchange and reports its six-month results during our first quarter and its annual results during our fourth quarter.

The table below presents the relative (loss) earnings from our equity accounted investments:

| **Table 10** | **Six months ended December 31,** | | |
|---|---|---|---|
| | **2018** | **2017** | **$ % change** |
| | **$ '000** | **$ '000** | |
| Bank Frick | (1,805) | 322 | nm |
| Share of net income | 564 | 487 | 16% |
| Amortization of intangible assets, net of deferred tax | (285) | (165) | 73% |
| Other | (2,084) | - | nm |
| DNI | - | 1,911 | nm |
| Share of net income | - | 3,240 | nm |
| Amortization of intangible assets, net of deferred tax | - | (1,329) | nm |
| Finbond | 1,875 | 1,101 | 70% |
| Other | 56 | 95 | (41%) |
| (Loss) earnings from equity accounted investments | 126 | 3,429 | (96%) |

Results of operations by operating segment

The composition of revenue and the contributions of our business activities to operating income are illustrated below:

| **Table 11** | ***In U.S. Dollars (U.S. GAAP)*** | | | | |
|---|---|---|---|---|---|
| | **Six months ended December 31,** | | | | |
| **Operating Segment** | **2018 $ '000** | **% of total** | **2017 $ '000** | **% of total** | **% change** |
| Revenue: | | | | | |
| South African transaction processing | 59,719 | 27% | 130,585 | 43% | (54%) |
| International transaction processing | 77,511 | 35% | 90,207 | 30% | (14%) |
| Financial inclusion and applied technologies | 91,961 | 41% | 108,444 | 36% | (15%) |
| Subtotal: Operating segments | 229,191 | 103% | 329,236 | 109% | (30%) |
| Intersegment eliminations | (6,157) | (3%) | (28,262) | (9%) | (78%) |
| **Consolidated revenue** | 223,034 | 100% | 300,974 | 100% | (26%) |
| Operating (loss) income: | | | | | |
| South African transaction processing | (15,343) | 36% | 25,802 | 62% | nm |
| International transaction processing | (1,281) | 3% | 325 | 1% | nm |
| Financial inclusion and applied technologies | (7,236) | 17% | 26,657 | 65% | nm |
| Subtotal: Operating segments | (23,860) | 56% | 52,784 | 128% | nm |
| Corporate/Eliminations | (18,319) | 44% | (11,471) | (28%) | 60% |
| **Consolidated operating (loss) income** | (42,179) | 100% | 41,313 | 100% | nm |

**Table 12** *In South African Rand (U.S. GAAP)*

| | Six months ended December 31, | | | | |
|---|---|---|---|---|---|
| **Operating Segment** | **2018 ZAR '000** | **% of total** | **2017 ZAR '000** | **% of total** | **% change** |
| Revenue: | | | | | |
| South African transaction processing | 856,239 | 27% | 1,751,497 | 43% | (51%) |
| International transaction processing | 1,111,337 | 35% | 1,209,919 | 30% | (8%) |
| Financial inclusion and applied technologies | 1,318,518 | 41% | 1,454,527 | 36% | (9%) |
| Subtotal: Operating segments | 3,286,094 | 103% | 4,415,943 | 109% | (26%) |
| Intersegment eliminations | (88,277) | (3%) | (379,069) | (9%) | (77%) |
| **Consolidated revenue** | 3,197,817 | 100% | 4,036,874 | 100% | (21%) |
| Operating (loss) income: | | | | | |
| South African transaction processing | (219,985) | 36% | 346,074 | 62% | nm |
| International transaction processing | (18,367) | 3% | 4,359 | 1% | nm |
| Financial inclusion and applied technologies | (103,748) | 17% | 357,542 | 65% | nm |
| Subtotal: Operating segments | (342,100) | 56% | 707,975 | 128% | nm |
| Corporate/Eliminations | (262,654) | 44% | (153,857) | (28%) | 71% |
| **Consolidated operating (loss) income** | (604,754) | 100% | 554,118 | 100% | nm |

South African transaction processing

The decrease in segment revenue and operating income was primarily due to the substantial decrease in the number of SASSA grant recipients paid under our SASSA contract as the contract expired at the end of the first quarter of fiscal 2019. Our revenue and operating income was also adversely impacted by the significant reduction in the number of SASSA grant recipients with SASSA-branded Grindrod cards linked to Grindrod bank accounts as well as a lower number of EPE accounts. These decreases in revenue and operating income were partially offset by higher transaction revenue as a result of increased usage of our ATMs.

Our operating (loss) income margin for the first half of fiscal 2019 and 2018 was (25.7%) and 19.8%, respectively.

**International transaction-based activities**

Segment revenue was lower during the first half of fiscal 2019, primarily due to a contraction in IPG transactions processed, specifically meaningfully lower crypto-exchange and China processing activity, and lower KSNET revenue as a result of lower transaction values processed. Excluding the $7.0 impairment loss, operating income during the first half of fiscal 2019 was higher compared to fiscal 2018 due to an improved contribution from KSNET primarily as a result of lower depreciation expense and the Mastertrading allowance for doubtful working capital finance receivable of $7.8 million recorded during the second quarter of fiscal 2018. These increases were partially offset by a decrease in IPG revenues and ongoing losses at Masterpayment during the first half of fiscal 2019.

Operating (loss) income margin for the first half of fiscal 2019 and 2018 was (1.7%) and 0.4%, respectively. Excluding the goodwill impairment, segment operating income and margin for fiscal 2019 were $5.7 million and 7.4%, respectively. Excluding the Mastertrading allowance for doubtful working capital finance receivables, segment operating income and margin for fiscal 2018 were $8.1 million and 10.0% respectively.

**Financial inclusion and applied technologies**

Segment revenue decreased primarily due to fewer prepaid airtime and value-added services sales, lower lending and insurance revenues, and a decrease in inter-segment revenues, partially offset by the inclusion of DNI. Operating income was significantly lower than first half of fiscal 2018, primarily due to the allowance for doubtful finance loans receivable of $23.4 million recognized and expenses incurred to maintain and expand our financial service infrastructure, partially offset by the contribution from DNI.

Operating (loss) income margin for the Financial inclusion and applied technologies segment was (7.9%) and 24.6% during the first half of fiscal 2019 and 2018, respectively. Our operating margin has decreased due to the factors discussed above.

Corporate/Eliminations

Our corporate expenses increased primarily due to higher acquired intangible asset amortization, non-employee director expenses and external service provider fees, partially offset by lower transaction-related expenditures.

Liquidity and Capital Resources

At December 31, 2018, our cash and cash equivalents were $69.9 million and comprised KRW-denominated balances of KRW 31.9 billion ($28.7 million), ZAR-denominated balances of ZAR 376.7 million ($26.2 million), U.S. dollar-denominated balances of $11.7 million, and other currency deposits, primarily Botswana pula, of $3.4 million, all amounts translated at exchange rates applicable as of December 31, 2018. The decrease in our cash balances from June 30, 2018, was primarily due to significantly weaker trading activities, scheduled debt repayments, dividend payments to non-controlling interests and capital expenditures, which was partially offset by the utilization of our debt facilities to fund our ATMs and to finance our lending to Cell C to fund the construction of mobile telephony network infrastructure, the contribution from the inclusion of DNI, and a decrease in our South African lending book.

We currently believe that our cash and credit facilities are sufficient to fund our future operations for at least the next four quarters.

We generally invest the surplus cash held by our South African operations in overnight call accounts that we maintain at South African banking institutions, and surplus cash held by our non-South African companies in U.S. dollar denominated money market accounts. We have invested surplus cash in Korea in short-term investment accounts at Korean banking institutions.

Historically, we have financed most of our operations, research and development, working capital, and capital expenditures, as well as acquisitions and strategic investments, through internally generated cash and our financing facilities. When considering whether to borrow under our financing facilities, we consider the cost of capital, cost of financing, opportunity cost of utilizing surplus cash and availability of tax efficient structures to moderate financing costs.

We also have a short-term South African credit facility with Nedbank of ZAR 700.0 million ($48.6 million), which consists of (i) a primary amount of up to ZAR 450 million, ($31.3 million), (ii) a temporary amount of ZAR 250.0 million ($17.3 million), and (iii) a secondary amount, which has been temporarily withdrawn as discussed below. The primary amount comprises an overdraft facility of (i) up to ZAR 300 million ($20.8 million), which is further split into (a) a ZAR 250.0 million ($17.3 million) overdraft facility which may only be used to fund ATMs used at pay points and (b) a ZAR 50 million ($3.5 million) general banking facility and (ii) indirect and derivative facilities of up to ZAR 150 million ($10.4 million), which include letters of guarantee, letters of credit and forward exchange contracts. The temporary amount of ZAR 250.0 million has been made available until February 28, 2019, at which time any amount utilized must be repaid in full and the secondary amount of ZAR 200.0 million ($13.9 million) will be made available again. As of December 31, 2018, the interest rate on the overdraft facility was 9.10%. As of December 31, 2018, we had utilized approximately ZAR 173.0 million ($12.0 million) of the ZAR 250 million overdraft facility to fund ATMs. As of December 31, 2018, we had utilized approximately ZAR 98.0 million ($6.7 million) of the indirect and derivative facilities to support guarantees issued by Nedbank to various third parties on our behalf.

We also have a short-term South African credit facility with Rand Merchant Bank, a division of FirstRand Bank Limited, or RMB, of ZAR 1.5 billion ($104.2 million) which may only be used to fund our ATMs in South Africa. As of December 31, 2018, the interest rate on the overdraft facility was 9.25% (South African prime less a margin of 1%). As of December 31, 2018, we had utilized approximately ZAR 0.7 billion ($51.1 million) of this facility.

We have a short-term U.S. dollar-denominated overdraft facility with Bank Frick of $20.0 million. As of December 31, 2018, we had not utilized this facility The interest rate on the facility is 4.50% plus 3 month US dollar LIBOR and interest is payable on a quarterly basis. The 3 month US dollar LIBOR rate was 2.80763% on December 31, 2018. The facility has no fixed term, however, it may be terminated by either party with six weeks written notice.

We also have a one year KRW 10 billion ($10.0 million) short-term overdraft facility from Hana Bank, a South Korean bank. The interest rate on the facilities is 1.984% plus 3-month CD rate. The CD rate as of December 31, 2018 was 3.844%. The facility expires in January 2020, however can be renewed. The facility is unsecured with no fixed repayment terms. As of December 31, 2018, we had not utilized this facility.

As of December 31, 2018, we had outstanding long-term debt of ZAR 125.0 million (approximately $8.6 million translated at exchange rates applicable as of December 31, 2018) under our ZAR 200.0 million RMB revolving credit facility agreement. The loan expires in June 2021 and may only be used to finance the acquisition and/ or requisition of telecommunication towers and other specific uses pre-approved by the lender.

As of December 31, 2018, we also had outstanding long-term debt, net of deferred fees, of ZAR 379.7 million ($26.4 million), translated at exchange rates applicable as of December 31, 2018) under our South African facilities, comprising (i) ZAR 150 million under Facility A, (ii) ZAR 100 million under Facility B and ZAR 131.3 million under Facility D. Interest due on the facility is based on the Johannesburg Interbank Agreed Rate, or JIBAR, in effect from time to time plus a margin of (i) 2.25% for the Facility A loan, (ii) 3.5% for the Facility B loan, and (iii) 2.75% for the Facility D loan. The JIBAR rate has been set at 7.15% for the period to March 29, 2019. Principal repayments on the outstanding Facility A and Facility B loans are due in two quarterly installments of ZAR 125.0 million each commencing March 29, 2019. Principal repayments on the Facility D loan are due in five quarterly installments, of ZAR 26.3 million each, commencing on March 29, 2019. Voluntary prepayments are permitted without early repayment fees or penalties.

**Cash flows from operating activities**

***Second quarter***

Net cash used in operating activities during the second quarter of fiscal 2019 was $5.2 million (ZAR 75.0 million) compared to net cash provided by operating activities of $13.3 million (ZAR 182.0 million) during the second quarter of fiscal 2018. The decrease in cash provided is primarily due to significantly weaker trading activity during fiscal 2019 compared to 2018.

During the second quarter of fiscal 2019, we paid South African tax of $6.2 million (ZAR 89.1 million) related to our 2019 tax year. We also paid taxes totaling $2.6 million in other tax jurisdictions, primarily South Korea. During the second quarter of fiscal 2018, we paid South African tax of $16.5 million (ZAR 216.7 million) related to our 2018 tax year in South Africa. We also paid taxes totaling $2.4 million in other tax jurisdictions, primarily South Korea.

Taxes paid during the second quarter of fiscal 2019 and 2018 were as follows:

Table 13

| | **Three months ended December 31,** | | | |
|---|---|---|---|---|
| | **2018** | **2017** | | |
| | **$** | **$** | **2018 ZAR** | **2017 ZAR** |
| | **'000** | **'000** | **'000** | **'000** |
| First provisional payments | 6,245 | 16,511 | 89,144 | 216,654 |
| Taxation refunds received | (34) | (251) | (475) | (3,292) |
| Total South African taxes paid | 6,211 | 16,260 | 88,669 | 213,362 |
| Foreign taxes paid | 2,565 | 2,353 | 36,624 | 32,738 |
| **Total tax paid** | 8,776 | 18,613 | 125,293 | 246,100 |

We expect to pay additional first provisional payments in South Africa of approximately $1.9 million (ZAR 27.8 million translated at exchange rates applicable as of December 31, 2018) related to our 2019 tax year in the third quarter of fiscal 2019.

***First half***

Net cash provided by operating activities during the first half of fiscal 2019 was $11.2 million (ZAR 160.9 million) compared to $12.5 million (ZAR 167.9 million) provided by operating activities during the first half of fiscal 2018. The decrease in cash provided is primarily due to an increase in lending to Cell C to finance the acquisition and/ or requisition of telecommunication towers and significantly weaker trading activity during fiscal 2019 compared to 2018.

During the first half of fiscal 2019, we paid South African tax of $6.2 million (ZAR 89.1 million) related to our 2019 tax year. During the first half of fiscal 2019, we made an additional tax payment of $1.4 million (ZAR 20.5 million) related to our 2018 tax year in South Africa. During the first half of fiscal 2018, we paid South African tax of $16.5 million (ZAR 216.7 million) related to our 2017 tax year in South Africa. We also paid taxes totaling $2.6 million in other tax jurisdictions, primarily South Korea. During the first half of fiscal 2018, we made an additional tax payment of $1.9 million (ZAR 25.3 million) related to our 2017 tax year in South Africa and received a refund of approximately $0.3 million (ZAR 3.3 million) related to taxes overpaid in previous tax years in South Africa. We also paid taxes totaling $2.5 million in other tax jurisdictions, primarily South Korea.

Taxes paid during the first half of fiscal 2019 and 2018 were as follows:

Table 14

| | **Six months ended December 31,** | | | |
|---|---|---|---|---|
| | **2018** | **2017** | | |
| | **$** | **$** | **2018 ZAR** | **2017 ZAR** |
| | **‘000** | **‘000** | **‘000** | **‘000** |
| First provisional payments | 6,245 | 16,511 | 89,144 | 216,654 |
| Taxation paid related to prior years | 1,399 | 1,919 | 20,488 | 25,227 |
| Taxation refunds received | (96) | (251) | (1,377) | (3,292) |
| Total South African taxes paid | 7,548 | 18,179 | 108,255 | 238,589 |
| Foreign taxes paid | 2,571 | 2,470 | 36,712 | 34,276 |
| **Total tax paid** | 10,119 | 20,649 | 144,967 | 272,865 |

Cash flows from investing activities

***Second quarter***

Cash used in investing activities for the second quarter of fiscal 2019 includes capital expenditures of $2.5 million (ZAR 36.5 million), which increased primarily due to the acquisition of ATMs in South Africa and the expansion of our branch network. We also paid $2.5 million for a 50% interest in V2 Limited, acquired customer bases for $1.4 million, and made a further equity contribution of $1.1 million to MobiKwik.

Cash used in investing activities for the second quarter of fiscal 2018 includes capital expenditures of $2.1 million (ZAR 28.7 million), primarily for the acquisition of payment processing terminals in Korea. We also paid approximately $40.9 million for a 30% interest in Bank Frick and $9.0 million for a 7.625% interest in a listed note.

***First half***

Cash used in investing activities for the first half of fiscal 2019 includes capital expenditures of $5.7 million (ZAR 81.2 million), which increased primarily due to the acquisition of ATMs in South Africa and the expansion of our branch network. We also paid $2.5 million for a 50% interest in V2 Limited, acquired customer bases for $1.4 million, and made a further equity contribution of $1.1 million to MobiKwik.

Cash used in investing activities for the first half of fiscal 2018 includes capital expenditures of $3.6 million (ZAR 48.0 million), primarily for the acquisition of payment processing terminals in Korea. We also paid approximately $151.0 million (ZAR 2.0 billion) for a 15% interest in Cell C, $72.0 million (ZAR 945.0 million) for a 45% interest in DNI, $40.9 million for a 30% interest in Bank Frick and $9.0 million for a 7.625% interest in a listed note.

Cash flows from financing activities

***Second quarter***

During the second quarter of fiscal 2019, we utilized approximately $221.6 million from our overdraft facilities, primarily to fund our ATMs, and repaid $245.7 million of these facilities, including amounts utilized in September 2018. We also utilized approximately $3.2 million of our revolving credit facility to lend funds to Cell C to finance

the acquisition and/or requisition of telecommunication towers and other specific uses pre-approved by the lender. We also made a scheduled South African debt facility payment of $10.6 million and paid a non-refundable origination fee of approximately $0.2 million related to the revolving credit facility.

During the second quarter of fiscal 2018, we made an unscheduled $16.6 million repayment to settle our outstanding South Korean debt facility in full and made a scheduled South African debt facility payment of $14.3 million (ZAR 187.5 million). We also repaid $11.4 million of our overdraft facilities.

***First half***

During the first half of fiscal 2019, we utilized approximately $306.2 million from our overdraft facilities, primarily to fund our ATMs, and repaid $245.7 million of these facilities. We also utilized approximately $11.0 million of our revolving credit facility to lend funds to Cell C to finance the acquisition and/or requisition of telecommunication towers and other specific uses pre-approved by the lender. We also made a scheduled South African debt facility payment of $20.9 million, repaid $2.8 million under our revolving credit facility and paid non-refundable origination fees of approximately $0.4 million related to the credit facilities.

During the first half of fiscal 2018, we utilized approximately $94.3 million (ZAR 1.25 billion) of our South African facility to part-fund our investment in Cell C and utilized approximately $0.3 million of our Korean facility to pay a portion of our quarterly interest due. We made accumulated scheduled South African debt facility payments of $28.5 million (ZAR 375 million) and made a $16.6 million payment to settle our outstanding South Korean debt facility in full. We also utilized $32.6 million of our overdraft facilities and repaid $14.3 million of those overdraft facilities.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements.

Capital Expenditures

We expect capital spending for the third quarter of fiscal 2019 to primarily include the investments into our ATM infrastructure and branch network in South Africa.

Our capital expenditures for the second quarter of fiscal 2019 and 2018 are discussed under "—Liquidity and Capital Resources—Cash flows from investing activities." All of our capital expenditures for the past three fiscal years were funded through internally generated funds. We had outstanding capital commitments as of December 31, 2018, of $0.4 million related mainly to the procurement of ATMs. We expect to fund these expenditures through internally generated funds.

Contingent Liabilities, Commitments and Contractual Obligations

The following table sets forth our contractual obligations as of December 31, 2018:

| **Table 15** | **Payments due by Period, as of December 31, 2018 (in $ '000s)** | | | | |
|---|---|---|---|---|---|
| | **Total** | **Less than 1 year** | **1-3 years** | **3-5 years** | **More than 5 years** |
| South African long-term debt obligations (A) | 38,637 | 26,796 | 11,841 | - | - |
| Contingent amount related to DNI investment (B) | 26,790 | 26,790 | - | - | - |
| Short-term credit facilities | 63,131 | 63,131 | - | - | - |
| Operating lease obligations | 15,272 | 7,404 | 6,763 | 1,105 | - |
| Purchase obligations | 3,754 | 3,754 | - | - | - |
| Capital commitments | 380 | 380 | - | - | - |
| Other long-term obligations (C)(D) | 52,376 | - | - | - | 52,376 |
| Total | 200,340 | 128,255 | 18,604 | 1,105 | 52,376 |

(A) – Includes $35.1 million of long-term debt and interest payable at the rate applicable on December 31, 2018, under our South Africa debt facilities.

(B) – Under the amended DNI transaction agreements, we are obliged to pay to DNI an additional amount not exceeding ZAR 400 million ($27.8 million) in cash, subject to DNI achieving certain performance targets. The present value of the ZAR 400 million, or ZAR 385.6 million ($26.8 million), is included in other payables on our condensed consolidated balance sheet as of December 31, 2018.

(C) – Includes policyholder liabilities of $2.4 million related to our insurance business. All amounts are translated at exchange rates applicable as of December 31, 2018.

(D) – We have excluded cross-guarantees in the aggregate amount of $6.7 million issued as of December 31, 2018, to Nedbank to secure guarantees it has issued to third parties on our behalf as the amounts that will be settled in cash are not known and the timing of any payments is uncertain. We have also excluded contractual commitments to invest approximately $7.5 million in V2 Limited, subject to the achievement of certain contractual conditions.

55

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

In addition to the tables below, see Note 5 to the unaudited condensed consolidated financial statements for a discussion of market risk.

The following table illustrates the effect on our annual expected interest charge, translated at exchange rates applicable as of December 31, 2018, as a result of changes in the JIBAR rate. The effect of a hypothetical 1% (i.e. 100 basis points) increase and a 1% decrease in the JIBAR rate as of December 31, 2018, are shown. The selected 1% hypothetical change does not reflect what could be considered the best or worst case scenarios.

| | **As of December 31, 2018** | | |
|---|---|---|---|
| **Table 16** | **Annual expected interest charge** | **Hypothetical change in JIBAR** | **Estimated annual expected interest charge after hypothetical change in JIBAR** |
| | **($ '000)** | | **($ '000)** |
| Interest on South Africa long-term debt (JIBAR) | 3,321 | 1% | 3,657 |
| | | (1%) | 2,986 |

**Item 4. Controls and Procedures**

***Evaluation of disclosure controls and procedures***

Under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of December 31, 2018. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on this evaluation, and in light of the insufficient time to assess the effectiveness of the procedures we adopted to remediate the material weakness discussed below, our chief executive officer and the chief financial officer concluded that our disclosure controls and procedures were not effective as of December 31, 2018.

***Changes in Internal Control over Financial Reporting***

As previously disclosed, we identified a material weakness in our internal control over financial reporting where the control over review of the accounting for non-routine complex transactions was not appropriately designed. The material weakness resulted in (1) the misapplication of GAAP to the recognition of revenue from our SASSA contract extension, which resulted in recognition of revenue at an incorrect rate, and (2) the restatement of our financial statements as of and for the fiscal year ended June 30, 2018 as a result of the misapplication of GAAP to the accounting treatment for our investment in Cell C Proprietary Limited.

In order to remediate the material weakness, we appointed a technical resource to review the accounting for non-routine transactions and established an in-house accounting technical committee, which has been assisting in the review of the accounting for all non-routine transactions, including assessing the appropriateness of the accounting treatment adopted. This technical committee has also been assessing the need to consult external experts on the accounting of non-routine transactions. We initiated the aforementioned remediation plan during the six-month period ended December 31, 2018, but it has not been in place for a sufficient period of time to assess its effectiveness. We believe the foregoing efforts will effectively remediate the material weakness but, as we continue to evaluate and work to improve our internal control over financial reporting, we may modify the remediation plan.

**Part II. Other Information**

**Item 1. Legal Proceedings**

***Challenge to Payment by SASSA of Additional Implementation Costs***

In March 2018, the High Court ordered that the June 2012 variation agreement between SASSA and CPS be reviewed and set aside. CPS was ordered to refund ZAR 317.0 million to SASSA, plus interest from June 2014 to the date of payment. In April 2018, we filed an application seeking leave to appeal the whole order and judgment of the High Court with the High Court because we believe that the High Court erred in its application of the law and/or in fact in its findings. The High Court refused our application. We appealed the High Court's decision to the Supreme Court of Appeal, which has granted our leave to appeal. We expect the case to be heard during the first half of calendar 2019. We cannot predict how the Supreme Court will rule on the matter.

***Constitutional Court order regarding extension of contract with SASSA for six months for cash payments***

As described in more detail under "Recent Developments—Update Regarding Payment for Last Six Months of SASSA Contract," we urgently applied to the Constitutional Court to order SASSA to pay us in respect of amounts owed to us. In December 2018, we received correspondence from the Constitutional Court informing the parties that it believes that "nothing prevents the parties from coming to an agreement on increased payments without court sanction, and if they do not, normal legal processes in other courts must be filed to determine the effects." We have engaged SASSA directly in order to resolve this matter, but we will approach the courts if the matter is not resolved to our satisfaction within a reasonable period of time.

***Legal proceedings against SASSA in respect of transfer of grant payments from EPE to SAPO accounts***

On November 13, 2018, a number of grant beneficiaries and Moneyline Financial Service Proprietary Limited, one of our subsidiaries, filed an urgent application with the Gauteng Division of the High Court of South Africa seeking among other things, an order (1) declaring that biometric consent for the transfer of grant payments to EPE accounts conforms with the requirements of the Social Assistance Regulations, (2) prohibiting SASSA from stopping the payment of social grants into EPE accounts that were opened with biometric consent prior to January 1, 2018, when SASSA issued a new directive that completion by recipients of a SASSA-prescribed "Annexure C" form would be required in order for those recipients to have their grant payments deposited into their private bank accounts (as opposed to SAPO bank accounts), (3) directing SASSA to process all Annexure C forms within two weeks of submission and (4) directing SASSA to make all grant payments in accordance with duly completed and submitted

Annexure C forms.

On November 29, 2018, the High Court issued an interim order directing SASSA to pay the social grants of those EPE clients who had previously provided biometric consent and elected to receive their social grants into their EPE accounts, pending the issuance of a final judgment. SASSA was also ordered to process any Annexure C forms within two weeks of the submission of such forms.

On January 29, 2019, the High Court handed down its final judgment, reversing the portion of its November 28, 2018, interim order that directed SASSA to pay grants into the EPE accounts of recipients who made those biometric elections without submitting the Annexure C forms. The effect of the final judgment is that while SASSA is required to promptly pay social grants into EPE accounts of those recipients who have signed the Annexure C forms electing to have their grants paid that way, SASSA is not required to pay grants into the EPE accounts of those recipients who have not submitted the Annexure C forms, despite having provided their previous biometric consent and may continue to auto-migrate those grants to SAPO accounts. The court did not award costs.

We are considering whether to seek leave to appeal the decision of the High Court. If we do appeal, we cannot predict whether leave to appeal will be granted, or if it is, whether any appeal would be successful.

***NCR application for the cancelation of Moneyline's registration as a credit provider***

Regarding the NCR's application to cancel the registration of Moneyline, we raised a number of procedural points in defense and argument on these points was heard on November 27, 2015, before three tribunal members. Two ruled against us and one upheld our points. We are appealing the majority ruling to the High Court. This matter was heard on December 4, 2018, by a full bench of the Pretoria High Court. If we are successful, it will dispose of the application. If we do not prevail, then the NCR's application will be set down before the Consumer Tribunal for argument on the main issues raised by the NCR, as dealt with above. We cannot predict the outcome of this litigation.

***Initiation of legal proceedings against a PG Purchasing customer regarding non-payment of working capital financial loans receivable***

In January 2019, we filed a Petition with the District Court of Dallas County, Texas, naming Permian Crude Transport, LP, f/k/a Permian Crude Transport, LLC, d/b/a Permian Transport & Trading ("PCT"), and Centurion Marketing, LLC d/b/a Jupiter Marketing & Trading, LLC ("Centurion"), (collectively with PCT, "PCT/Centurion") as defendants regarding the recovery of working capital finance loans receivable made to PCT/ Centurion by our wholly owned subsidiary, PG Purchasing. PCT and Centurion were recently served. Neither entity has answered or appeared in the lawsuit.

We cannot predict when this matter will be heard or how the Court will rule on the matter.

**Item 1A. Risk Factors**

See “Item 1A RISK FACTORS” in Part I of our Annual Report on Form 10-K for the fiscal year ended June 30, 2018, for a discussion of risk factors relating to (i) our business, (ii) operating in South Africa and other foreign markets, (iii) government regulation, and (iv) our common stock. Except as set forth below and in “Item 1A Risk Factors” in Part II of our Form 10-Q for the quarter ended September 30, 2018, there have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2018.

***SASSA’s ongoing migration of EPE customers to the SAPO account has resulted in the loss of a significant portion of our EPE customer base. Unless we are able to maintain our EPE customer base, our South African financial services business will likely become unsustainable and result in the closure of most or all of that business.***

Since September 2018, SASSA has been migrating those of our EPE customers who has not submitted to SASSA a signed Annexure C form and failed to process many of the Annexure C forms submitted by our potential customers. As a result, we have experienced a decline in the EPE customer base to under 1.1 million EPE accounts receiving grants during December 2018 and January 2019. These same factors have had an adverse impact on our ability to sign up new customers to the EPE product and, as a result, we have experienced very low levels of gross new EPE accounts. As described under “Item 1.—Legal Proceedings—Legal proceedings against SASSA in respect of transfer of grant payments from EPE to SAPO accounts”, we commenced legal proceedings against SASSA challenging its actions but, in late January 2019, the High Court ruled that SASSA may pay grants into SAPO accounts unless the grant recipient has delivered a signed Annexure C form to SASSA.

Although we intend to seek leave to appeal the High Court's ruling, we cannot assure you that we will be granted leave to appeal or that any such appeal would be successful. Even if we do ultimately prevail, the process of appeal is long and expensive and, in the meantime, we could lose all or most of our EPE customer base, which would materially and adversely affect our ability to operate a significant portion of our South African business profitably. SASSA has previously threatened to transfer all EPE accounts for which they do not have on record the Annexure C form, and indicated that they had received only 125,000 Annexure C forms. Any decision of SASSA to migrate more of our EPE customers to the SAPO account would threaten our entire South African financial services business and materially and adversely affect our business, results of operations, financial condition and cash flows.

In addition, as described in "Part I—Item 2—Recent Developments—Update Regarding Payment for Last Six Months of SASSA Contract," we are currently in discussions with SASSA about fees payable to us in excess of the amounts due under the original contract. While we remain in litigation with SASSA, it may make it more difficult for us to reach agreement in regard to such payment.

***Even if we are able to maintain a sufficient EPE customer base, we may still face challenges in transforming our South African operations to a business-to-consumer model through our EPE bank account and ATM infrastructure.***

Following the conclusion of the SASSA contract on September 30, 2018, we refocused our resources and technology on the provision of financial inclusion services to our target market. In particular we enabled our mobile ATM payment infrastructure to become part of the South African National Payment System and concentrated on taking our ATMs to the rural populations of South Africa so that they have the same access to financial inclusion as they had during the tenure of our contract, without the many inconveniences and inefficiencies of SASSA's new payment model.

While we believe that our financial services offerings are convenient and cost-effective, the success of our strategy will depend on the extent to which South African customers continue to use our financial products and services on a widespread basis. As discussed in the risk factor immediately above, SASSA's unilateral decision to move EPE customers to the SASSA account and the recent judgment preventing us from opposing SASSA's actions, will likely make it difficult for us to attract and retain as many EPE customers as we had previously planned.

If we are able to maintain certain of our EPE customers, to the extent where such business remains viable, other factors may prevent us from successfully operating and growing our South African financial services business include, but are not limited to:

- reduced adoption and utilization of our EPE accounts and related products and services;
- insufficient utilization of our ATM infrastructure, especially our mobile ATM infrastructure;
- inability to access sufficient funding for our ATM infrastructure;
- competition in the marketplace;
- restrictions imposed by SASSA or government on the manner in which recipients may transact;
- additional and/ or protracted legal proceedings with SASSA or other parties;
- political interference;
- changes in the regulatory environment;
- dependence on existing suppliers to provide the hardware (such as ATMs, cards and POS devices) we require to execute our rollout as anticipated;
- logistical and communications challenges; and
- loss of key technical and operations staff.

**Item 6. Exhibits**

The following exhibits are filed as part of this Form 10-Q:

| Exhibit No. | Description of Exhibit | Included Herewith | Incorporated by Reference Herein | | |
|---|---|---|---|---|---|
| | | | Form | Exhibit | Filing Date |
| 31.1 | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Exchange Act | X | | | |
| 31.2 | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Exchange Act | X | | | |
| 32 | Certification pursuant to 18 USC Section 1350 | X | | | |
| 101.INS | XBRL Instance Document | X | | | |
| 101.SCH | XBRL Taxonomy Extension Schema | X | | | |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase | X | | | |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase | X | | | |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase | X | | | |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase | X | | | |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on February 7, 2019.

NET 1 UEPS TECHNOLOGIES, INC.

By: /s/ Herman G. Kotzé

Herman G. Kotzé
Chief Executive Officer

By: /s/ Alex M.R. Smith

Alex M.R. Smith
Chief Financial Officer, Treasurer and Secretary