

FIRST BANCORP /PR/  
Form 10-Q  
November 08, 2018

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**Washington, DC 20549**

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**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2018

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 001-14793

**First BanCorp.**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

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(State or other jurisdiction of  
incorporation or organization)

(I.R.S. employer  
identification number)

1519 Ponce de León Avenue, Stop 23

00908

Santurce, Puerto Rico

(Zip Code)

(Address of principal executive offices)

(787) 729-8200

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting

company

Emerging

growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13 (a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes      No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock: 217,240,844 shares outstanding as of October 31, 2018.

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**SIGNATURES**

### Forward Looking Statements

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), which are subject to the safe harbor created by such sections. When used in this Form 10-Q or future filings by First BanCorp. (the “Corporation,” “we,” “us,” or “our”) with the U.S. Securities and Exchange Commission (the “SEC”), in the Corporation’s press releases or in other public or stockholder communications made by the Corporation, or in oral statements made on behalf of the Corporation with the approval of an authorized executive officer, the words or phrases “would,” “intends,” “will likely result,” “expect,” “should,” “anticipate,” “look forward,” “believes,” and other words or phrases of similar meaning or import in connection with any discussion of future operating, financial or other performance are meant to identify “forward-looking statements.”

First BanCorp. wishes to caution readers not to place undue reliance on any such “forward-looking statements,” which speak only as of the date made, and to advise readers that these forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties, estimates, and assumptions by us that are difficult to predict. Various factors, some of which are beyond our control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements.

Factors that could cause actual results to differ from those expressed in the Corporation’s forward-looking statements include, but are not limited to, risks described or referenced below in Part II, Item 1A. “Risk Factors” and the following:

- changes in economic and business conditions, including those caused by past or future natural disasters, that directly or indirectly affect the financial health of the Corporation’s customer base in the geographic areas we serve;
- the actual pace and magnitude of economic recovery in the Corporation’s service areas that were affected by Hurricanes Maria and Irma during 2017 compared to management’s current views on the economic recovery;
- uncertainty as to the ultimate outcomes of actions taken, or those that may be taken, by the Puerto Rico government, or the oversight board established by the Puerto Rico Oversight, Management, and Economic Stability Act (“PROMESA”) to address the Commonwealth of Puerto Rico’s financial problems, including the filing of a form of bankruptcy under Title III of PROMESA, which provides a court debt restructuring process similar to U.S. bankruptcy protection, and the effects of measures included in the Puerto Rico government fiscal plan, or any revisions to it, on our clients and loan portfolios;

- uncertainty about whether the Federal Reserve Bank of New York ( the “New York FED” or “Federal Reserve”) will continue to provide approvals for receiving dividends from the Corporation’s subsidiary, FirstBank Puerto Rico (“FirstBank” or the “Bank”), or making payments of dividends on non-cumulative perpetual preferred stock, or payments on trust preferred securities or subordinated debt, incurring, increasing or guaranteeing debt or repurchasing any capital securities, despite the consents that have enabled the Corporation to receive quarterly dividends from FirstBank since the second quarter of 2016, to pay quarterly interest payments on the Corporation’s subordinated debentures associated with its trust preferred securities since the second quarter of 2016, and to pay monthly dividends on the non-cumulative perpetual preferred stock since December 2016;
- a decrease in demand for the Corporation’s products and services and lower revenues and earnings because of the continued economic recession in Puerto Rico;
- uncertainty as to the availability of certain funding sources, such as brokered certificates of deposit (“brokered CDs”);
- the Corporation’s reliance on brokered CDs to fund operations and provide liquidity;
- the risk of not being able to fulfill the Corporation’s cash obligations or resume paying dividends to the Corporation’s common stockholders in the future due to the Corporation’s need to receive regulatory approvals to declare or pay any dividends and to take dividends or any other form of payment representing a reduction in capital from FirstBank or FirstBank’s failure to generate sufficient cash flow to make a dividend payment to the Corporation;
- the weakness of the real estate markets and of the consumer and commercial sectors and their impact on the credit quality of the Corporation’s loans and other assets, which have contributed and may continue to contribute to, among other things, high levels of non-performing assets, charge-offs and provisions for loan and lease losses, and may subject the Corporation to further risk from loan defaults and foreclosures;
- the ability of FirstBank to realize the benefits of its net deferred tax assets;

- adverse changes in general economic conditions in Puerto Rico, the United States (“U.S.”), the U.S. Virgin Islands (the “USVI”), and the British Virgin Islands (the “BVI”), including the interest rate environment, market liquidity, housing absorption rates, real estate prices, and disruptions in the U.S. capital markets, which may reduce interest margins, affect funding sources and demand for all of the Corporation’s products and services, and may reduce the Corporation’s revenues and earnings and the value of the Corporation’s assets;
- an adverse change in the Corporation’s ability to attract new clients and retain existing ones;
- the risk that additional portions of the unrealized losses in the Corporation’s investment portfolio are determined to be other-than-temporary, including additional impairments on the Corporation’s remaining \$8.1 million exposure to Puerto Rico government’s available-for-sale debt securities;
- uncertainty about legislative, tax or regulatory changes, for financial services companies in Puerto Rico, the U.S., the USVI and the BVI, which could affect the Corporation’s financial condition or performance and could cause the Corporation’s actual results for future periods to differ materially from prior results and anticipated or projected results;
- changes in the fiscal and monetary policies and regulations of the U.S. federal government and the Puerto Rico and other governments, including those determined by the Board of the Governors of the Federal Reserve System (the “Federal Reserve Board”), the New York FED, the Federal Deposit Insurance Corporation (the “FDIC”), government-sponsored housing agencies, and regulators in Puerto Rico, and the USVI and BVI;
- the risk of possible failure or circumvention of controls and procedures and the risk that the Corporation’s risk management policies may not be adequate;
- the risk that the FDIC may increase the deposit insurance premium and/or require special assessments to replenish its insurance fund, causing an additional increase in the Corporation’s non-interest expenses;
- the impact on the Corporation’s results of operations and financial condition of acquisitions and dispositions;
- a need to recognize impairments on the Corporation’s financial instruments, goodwill or other intangible assets relating to acquisitions;

- the effect on the Corporation's businesses, business practices and results of operations of a potential higher interest rate environment;
- uncertainty as to whether FirstBank will be able to satisfy its regulators regarding, among other things, its asset quality, liquidity plans, maintenance of capital levels and compliance with applicable laws, regulations and related requirements; and
- general competitive factors and industry consolidation.

The Corporation does not undertake, and specifically disclaims any obligation, to update any "forward-looking statements" to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by the federal securities laws.

Investors should refer to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017, as well as Part II, Item 1A. Risk Factors, in this Quarterly Report on Form 10-Q, for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.



**FIRST BANCORP.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**  
**(Unaudited)**

	<b>September</b>	<b>December</b>
	<b>30, 2018</b>	<b>31, 2017</b>
(In thousands, except for share information)		
<b>ASSETS</b>		
Cash and due from banks	\$ 559,182	\$ 705,980
Money market investments:		
Time deposits with other financial institutions	300	3,126
Other short-term investments	97,290	7,289
Total money market investments	97,590	10,415
Investment securities available for sale, at fair value:		
Securities pledged with creditors' right to repledge	130,627	350,123
Other investment securities available for sale	1,880,594	1,540,893
Total investment securities available for sale	2,011,221	1,891,016
Investment securities held to maturity, at amortized cost (fair value 2018 - \$131,703; 2017- \$131,032)	144,799	150,627
Equity securities	42,274	43,119
Loans, net of allowance for loan and lease losses of \$200,563 (2017 - \$231,843)	8,516,390	8,618,633
Loans held for sale, at lower of cost or market	65,739	32,980
Total loans, net	8,582,129	8,651,613
Premises and equipment, net	147,154	141,895
Other real estate owned (OREO)	135,218	147,940
Accrued interest receivable on loans and investments	47,327	57,172
Other assets	442,806	461,491
Total assets	\$ 12,209,700	\$ 12,261,268
<b>LIABILITIES</b>		
Non-interest-bearing deposits	\$ 2,321,050	\$ 1,833,665
Interest-bearing deposits	6,827,193	7,188,966
Total deposits	9,148,243	9,022,631
Securities sold under agreements to repurchase	100,000	300,000
Advances from the Federal Home Loan Bank (FHLB)	690,000	715,000
Other borrowings	184,150	208,635
Accounts payable and other liabilities	159,892	145,905
Total liabilities	10,282,285	10,392,171
<b>STOCKHOLDERS EQUITY</b>		
Preferred stock, authorized, 50,000,000 shares:		
Non-cumulative Perpetual Monthly Income Preferred Stock: 22,004,000		

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shares issued, 1,444,146 shares outstanding, aggregate liquidation value of \$36,104	36,104	36,104
Common stock, \$0.10 par value, authorized, 2,000,000,000 shares; 221,789,509 shares issued (2017 - 220,382,343 shares issued)	22,179	22,038
Less: Treasury stock (at par value)	(455)	(410)
Common stock outstanding, 217,240,844 shares outstanding (2017 - 216,278,040 shares outstanding)	21,724	21,628
Additional paid-in capital	938,776	936,772
Retained earnings, includes legal surplus reserve of \$59,693	993,698	895,208
Accumulated other comprehensive loss, net of tax of \$7,752 as of each September 30, 2018 and December 31, 2017	(62,887)	(20,615)
Total stockholders equity	1,927,415	1,869,097
Total liabilities and stockholders equity	\$ 12,209,700	\$ 12,261,268

The accompanying notes are an integral part of these statements.

**FIRST BANCORP.**  
**CONSOLIDATED STATEMENTS OF INCOME (LOSS)**  
(Unaudited)

	<b>Quarter Ended</b>		<b>Nine-Month Period Ended</b>	
	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands, except per share information)				
<b>Interest and dividend income:</b>				
Loans	\$ 139,205	\$ 134,593	\$ 409,918	\$ 390,800
Investment securities	15,121	12,109	43,840	38,100
Money market investments and interest-bearing cash accounts	3,166	1,293	8,785	7,800
Total interest income	157,492	147,995	462,543	436,700
<b>Interest expense:</b>				
Deposits	16,979	16,898	50,924	49,800
Securities sold under agreements to repurchase	2,333	2,917	7,173	7,173
Advances from FHLB	3,344	3,209	10,126	10,126
Other borrowings	2,315	2,139	6,635	6,635
Total interest expense	24,971	25,163	74,858	73,734
Net interest income	132,521	122,832	387,685	362,966
<b>Provision for loan and lease losses</b>				
Net interest income after provision for loan and lease losses	120,997	47,819	336,081	289,232
<b>Non-interest income:</b>				
Service charges and fees on deposit accounts	5,581	5,797	16,013	16,013
Mortgage banking activities	4,551	3,117	13,551	13,551
Net gain on sale of investments	-	-	-	-
Other-than-temporary impairment (“OTTI”) losses on available-for-sale debt securities:				
Total OTTI losses	-	-	-	(12,000)
Portion of OTTI recognized in other comprehensive income (“OCI”)	-	-	-	-
Net impairment losses on available-for-sale debt securities	-	-	-	(12,000)
Gain on early extinguishment of debt	-	1,391	2,316	-
Insurance commission income	1,493	1,377	6,628	6,628
Other non-interest income	6,898	6,963	23,271	23,271
Total non-interest income	18,523	18,645	61,779	47,802
<b>Non-interest expenses:</b>				
Employees’ compensation and benefits	39,243	37,128	119,482	119,482
Occupancy and equipment	14,660	13,745	43,511	43,511
Business promotion	3,860	3,244	10,452	10,452
Professional fees	11,502	12,023	31,755	31,755
Taxes, other than income taxes	3,534	3,763	11,027	11,027
FDIC deposit insurance	2,067	3,179	7,159	7,159
Net loss on OREO and OREO expenses	4,360	1,351	10,205	10,205
Credit and debit card processing expenses	4,147	3,737	11,450	11,450
Communications	1,642	1,603	4,706	4,706
Other non-interest expenses	5,850	5,841	17,361	17,361
Total non-interest expenses	90,865	85,614	267,108	267,108
<b>Income (loss) before income taxes</b>	48,655	(19,150)	130,752	122,124
<b>Income tax (expense) benefit</b>	(12,332)	8,398	(30,249)	(30,249)
<b>Net income (loss)</b>	\$ 36,323	\$ (10,752)	\$ 100,503	\$ 91,875

<b>Net income (loss) attributable to common stockholders</b>	\$ 35,654	\$ (11,421)	\$ 98,496	\$ 4
<b>Net income (loss) per common share:</b>				
Basic	\$ 0.16	\$ (0.05)	\$ 0.46	\$
Diluted	\$ 0.16	\$ (0.05)	\$ 0.45	\$

The accompanying notes are an integral part of these statements.

**FIRST BANCORP.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(Unaudited)**

	<b>Quarter Ended</b>		<b>Nine-Month Period</b>	
	<b>September 30,</b>		<b>Ended</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Net income (loss)	\$ 36,323	\$ (10,752)	\$ 100,503	\$ 42,787
Amount reclassified out of accumulated other comprehensive loss per Accounting Standards Update (“ASU”) 2016-01	-	-	6	-
Other comprehensive (loss) income:				
Unrealized gain (loss) on debt securities on which an OTTI has been recognized	62	647	264	(1,156)
Reduction of non-credit OTTI component on securities sold	-	-	-	5,678
Reclassification adjustments for net gain included in net income	-	-	-	(371)
Reclassification adjustment for OTTI on debt securities included in net income	-	-	-	12,231
All other unrealized holding (losses) gains on available-for-sale securities arising during the period	(10,842)	3,072	(42,542)	7,098
Other comprehensive (loss) income for the period	(10,780)	3,719	(42,272)	23,480
Total comprehensive income (loss)	\$ 25,543	\$ (7,033)	\$ 58,231	\$ 66,267

The accompanying notes are an integral part of these statements.

**FIRST BANCORP.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	<b>Nine-Month Period Ended</b>	
	<b>September</b>	<b>September</b>
	<b>30,</b>	<b>30,</b>
	<b>2018</b>	<b>2017</b>
(In thousands)		
<b>Cash flows from operating activities:</b>		
Net income	\$ 100,503	\$ 42,787
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	11,308	12,263
Amortization of intangible assets	2,731	3,325
Provision for loan and lease losses	51,604	118,551
Deferred income tax expense (benefit)	22,549	(18,094)
Stock-based compensation	4,921	5,423
Gain on sale of investments	-	(371)
OTTI on debt securities	-	12,231
Unrealized gain on derivative instruments	(108)	(272)
Gain on early extinguishment of debt	(2,316)	(1,391)
Net gain on sales of premises and equipment and other assets	(1,344)	(146)
Gain from insurance proceeds	(478)	-
Net gain on sales of loans	(1,281)	(5,348)
Net amortization/accretion of premiums, discounts and deferred loan fees and costs	(6,027)	(6,331)
Originations and purchases of loans held for sale	(244,261)	(257,997)
Sales and repayments of loans held for sale	265,528	275,855
Amortization of broker placement fees	948	1,461
Net amortization/accretion of premium and discounts on investment securities	2,187	1,283
Decrease (increase) in accrued interest receivable	9,732	(4,791)
(Decrease) increase in accrued interest payable	(756)	1,030
(Increase) decrease in other assets	(1,870)	5,566
Increase in other liabilities	253	9,604
Net cash provided by operating activities	213,823	194,638
<b>Cash flows from investing activities:</b>		
Principal collected on loans	1,880,633	1,920,088
Loans originated and purchased	(1,949,453)	(2,092,161)
Proceeds from sales of loans held for investment	55,526	53,245
Proceeds from sales of repossessed assets	37,343	28,004
Proceeds from sales of available-for-sale securities	-	23,408
Purchases of available-for-sale securities	(475,077)	(53,208)
Proceeds from principal repayments and maturities of available-for-sale securities	309,994	172,493
Proceeds from principal repayments of held-to-maturity securities	5,828	5,563
Additions to premises and equipment	(16,118)	(7,607)
Proceeds from sale of premises and equipment and other assets	2,508	2,040
Net redemptions/purchase of other investment securities	1,256	(9,127)
Proceeds from the settlement of insurance claims	7,614	-
Net cash (used in) provided by investing activities	(139,946)	42,738

**Cash flows from financing activities:**

Net increase (decrease) in deposits	117,762	(34,754)
Repayment of securities sold under agreements to repurchase	(200,000)	-
Net FHLB advances (repayments) proceeds	(25,000)	245,000
Repayment of junior subordinated debentures	(21,434)	(5,930)
Repurchase of outstanding common stock	(2,821)	(2,176)
Dividends paid on preferred stock	(2,007)	(2,007)
Net cash (used in) provided by financing activities	(133,500)	200,133
Net (decrease) increase in cash and cash equivalents	(59,623)	437,509
Cash and cash equivalents at beginning of period	716,395	299,685
Cash and cash equivalents at end of period	\$ 656,772	\$ 737,194
Cash and cash equivalents include:		
Cash and due from banks	\$ 559,182	\$ 726,779
Money market instruments	97,590	10,415
	\$ 656,772	\$ 737,194

The accompanying notes are an integral part of these statements.

**FIRST BANCORP.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
(Unaudited)

	<b>Nine-Month Period Ended</b>	
	<b>September</b>	<b>September</b>
	<b>30,</b>	<b>30,</b>
	<b>2018</b>	<b>2017</b>
(In thousands)		
<b>Preferred Stock</b>	\$ 36,104	\$ 36,104
<b>Common Stock outstanding:</b>		
Balance at beginning of period	21,628	21,745
Common stock issued as compensation	27	43
Common stock issued for exercised warrants	73	-
Common stock withheld for taxes	(43)	(39)
Restricted stock grants	40	109
Restricted stock forfeited	(1)	(240)
Balance at end of period	21,724	21,618
<b>Additional Paid-In-Capital:</b>		
Balance at beginning of period	936,772	931,856
Stock-based compensation	4,921	5,423
Common stock issued for exercised warrants	(73)	-
Common stock withheld for taxes	(2,778)	(2,136)
Restricted stock grants	(40)	(109)
Common stock issued as compensation	(27)	(43)
Restricted stock forfeited	1	240
Balance at end of period	938,776	935,231
<b>Retained Earnings:</b>		
Balance at beginning of period	895,208	830,928
Net income	100,503	42,787
Dividends on preferred stock	(2,007)	(2,007)
Amount reclassified from accumulated other comprehensive loss per ASU 2016-01	(6)	-
Balance at end of period	993,698	871,708
<b>Accumulated Other Comprehensive Income (Loss), net of tax:</b>		
Balance at beginning of period	(20,615)	(34,390)
Other comprehensive (loss) income, net of tax	(42,272)	23,480
Balance at end of period	(62,887)	(10,910)
 Total stockholders' equity	 \$ 1,927,415	 \$ 1,853,751

The accompanying notes are an integral part of these statements.



**FIRST BANCORP.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**NOTE 1 – BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES**

The Consolidated Financial Statements (unaudited) of First BanCorp. (the “Corporation”) have been prepared in conformity with the accounting policies stated in the Corporation’s Audited Consolidated Financial Statements included in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2017 (the “2017 Annual Report on Form 10-K”). Certain information and note disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”) have been condensed or omitted from these statements pursuant to the rules and regulations of the SEC and, accordingly, these financial statements should be read in conjunction with the Audited Consolidated Financial Statements of the Corporation for the year ended December 31, 2017, which are included in the 2017 Annual Report on Form 10-K. All adjustments (consisting only of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the statement of financial position, results of operations and cash flows for the interim periods have been reflected. All significant intercompany accounts and transactions have been eliminated in consolidation.

The results of operations for the quarter and nine-month period ended September 30, 2018 are not necessarily indicative of the results to be expected for the entire year.

## **Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements**

The Financial Accounting Standards Board (“FASB”) has issued the following accounting pronouncements and guidance relevant to the Corporation’s operations:

### **Revenue Recognition**

In May 2014, the FASB updated the Accounting Standards Codification (the “Codification” or the “ASC”) to create a new, principles-based revenue recognition framework. This guidance requires entities to recognize revenues when they transfer promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This guidance describes a 5-step process that entities can apply to achieve the core principle of revenue recognition and requires disclosures sufficient to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements

contracts with customers and the significant judgments used in determining that information.

The Corporation adopted the guidance on January 1, 2018 using a modified retrospective method, in which the guidance applies to existing contracts in effect at January 1, 2018 and new contracts entered into after this date. Most of the Corporation's revenue, including net interest income, gain on sale of loans, and mortgage servicing fees is explicitly out of scope of the new revenue recognition guidance. The Corporation conducted an assessment of the revenue streams that were potentially affected by the new guidance and reviewed contracts in scope to ensure compliance with the new guidance.

The Corporation has identified service charges on deposits and related cash management services, insurance commissions, merchant-related income, and card interchange income as its most significant revenue streams within the scope of the standard. For the revenue streams that were found in scope, management reviewed in detail its most significant contracts with corresponding customers. The adoption of this guidance did not have a material effect on the Corporation's consolidated financial statements. However, additional disclosures required by the standard have been included in Note 23 – Revenue from Contracts with Customers, to the Corporation's consolidated financial statements.

## **Recognition and Measurement of Financial Assets and Liabilities**

In January 2016, the FASB issued ASU 2016-01, to require an entity to: (i) measure equity investments at fair value through net income, with certain exceptions, thus, eliminating eligibility for the available-for-sale category; (ii) present in OCI the changes in instrument-specific credit risk for financial liabilities measured using the fair value option; (iii) present financial assets and financial liabilities by measurement category and form of financial asset; (iv) calculate the fair value of financial instruments for disclosure purposes based on an exit price; and (v) assess a valuation allowance on deferred tax assets related to unrealized losses of available-for-sale debt securities in combination with other deferred tax assets. The guidance provides an election to subsequently measure certain nonmarketable equity investments at cost less any impairment, adjusted for certain observable price changes. The guidance also requires a qualitative impairment assessment of such equity investments and amends certain fair value disclosure requirements. The adoption of this standard during the first quarter of 2018 did not have a material effect on the Corporation's consolidated financial statements.

## **Statement of Cash Flows Presentation – Restricted Cash**

In August 2016 and November 2016, the FASB updated the Codification to provide specific guidance on the classification and presentation of certain cash payments and cash receipts, including changes in restricted cash, in the statement of cash flows. This guidance is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows. The amendments in this update must be applied using a retrospective transition method to each period presented. The Corporation adopted the provisions of this guidance during the first quarter of 2018 without any material effect on the Corporation's consolidated financial statements.

## **Income Tax Effect of Intra-Entity Transfers of Assets**

In October 2016, the FASB updated the Codification to improve the accounting for the income tax consequences of intra-entity transfers of assets other than inventory. With this update, entities are required to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Under prior GAAP, the recognition of current and deferred income taxes for an intra-entity asset transfer was prohibited until the assets were sold to an outside party. This Update does not include new disclosure requirements; however, existing disclosure requirements might be applicable when accounting for the current and deferred income taxes for an intra-entity transfer of an asset other than inventory. For example, GAAP requires an entity to disclose a comparison of income tax expense (benefit) with statutory expectations (a rate reconciliation for public entities or a description of the nature of each significant reconciling item for nonpublic entities) and also requires an entity to disclose the types of temporary differences and carryforwards that give rise to a significant portion of deferred income taxes. The Corporation adopted the provisions of this guidance during the first quarter of 2018 without any effect on the Corporation's consolidated financial statements.

### **Clarifying what Changes Qualify as a Modification of a Share-Based Payment Award**

In May 2017, the FASB updated the Codification to reduce the cost and complexity when applying ASC Topic 718, “Compensation – Stock Compensation” (“ASC Topic 718”), and standardize the practice of applying ASC Topic 718 to financial reporting. ASC Topic 718 prescribes the accounting treatment of a modification in the terms or conditions of a share-based payment award. The guidance clarifies what changes would qualify as a modification. This was done by better defining what does not constitute a modification. In order for a change to a share-based arrangement not to require ASC Topic 718 modification treatment, all of the following must be met: (i) the fair value (or alternative measurement method used) of the modified award must equal the fair value (or alternative measurement method used) of the original award immediately before the original award is modified; (ii) the vesting conditions of the modified award must be the same as the vesting conditions of the original award immediately before the original award is modified; and (iii) the classification of the modified award as an equity instrument or a liability instrument must be the same as the classification of the original award immediately before the original award is modified. The current disclosure requirements in ASC Topic 718 apply regardless of whether an entity is required to apply modification accounting under this update. The amendments in this update must be applied prospectively to an award modified on or after the adoption date. The Corporation adopted the provisions of this guidance on January 1, 2018 without any effect on the Corporation’s consolidated financial statements. The Corporation’s Omnibus Plan provides for equity-based compensation incentives through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, cash-based awards and other stock-based awards. If any change occurs in the future to awards issued under the Omnibus Plan, the Corporation will evaluate it under this guidance.

## Lease Accounting

In February 2016, the FASB updated the Codification to replace ASC 840, “Leases (Topic 840)” (“ASC Topic 840”), with new guidance for the financial reporting about leasing transactions. Under the new guidance, a lessee will be required to recognize a right-of-use asset (“ROU”) and a lease liability for leases with lease terms of more than 12 months. Consistent with current GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current GAAP, which requires the recognition of only capital leases on the balance sheet, the guidance will require both types of leases to be recognized on the balance sheet. The guidance will also require disclosures to help investors and other financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative information and additional information about the amounts recorded in the financial statements. The FASB issued an update in January 2018 providing an optional transition practical expedient under which an entity need not evaluate under new ASC Topic 842, “Leases” (“ASC Topic 842”), land easements that existed or expired before the entity’s adoption of ASC Topic 842 and were not previously accounted for as leases. In addition, the FASB issued an update in July 2018 that provides entities with an additional and optional transition method that allows entities to apply the transition provisions of the new leases standard at the adoption date, instead of at the earliest comparative period presented. If elected, comparative periods will continue to be presented in accordance with ASC Topic 840. Also, the amendments provide lessors with a practical expedient, by class of underlying asset, to not separate non lease components, subject to certain circumstances. Also in July 2018, the FASB issued an update that makes various technical corrections to clarify how to apply certain aspects of the new leases standard such as reassessment of lease classification, variable lease payments that depend on an index or a rate, lease term and purchase options, and certain transition adjustments, among others. The guidance on leases will take effect for public companies for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted.

The update is expected to affect the Corporation’s consolidated financial statements since the Corporation has operating and lease arrangements for which it is a lessee. The Corporation will elect the optional transition method described above to initially apply the new leases standard as of January 1, 2019. On the other hand, the Corporation does not expect to elect the optional practical expedient provided to lessors. The Corporation expects to recognize lease liabilities of approximately \$0.1 billion or 1% of total assets, with a corresponding recognition of ROU assets on its operating leases.

## Accounting for Financial Instruments – Credit Losses

In June 2016, the FASB updated the Codification to introduce new guidance for the accounting for credit losses. The guidance includes an impairment model (known as the current expected credit loss (“CECL”) model) that is based on expected losses rather than incurred losses. It also modifies the impairment model for available-for-sale debt securities and provides for a simplified accounting model for purchased financial assets with credit deterioration since their origination. The CECL model will apply to: (1) financial assets subject to credit losses and measured at amortized cost and (2) certain off-balance sheet credit exposures. This includes loans, held-to-maturity debt securities, loan commitments, financial guarantees, and net investments in leases, as well as reinsurance and trade receivables. Upon

initial recognition of the exposure, the CECL model requires an entity to estimate the credit losses expected over the life of an exposure (or pool of exposures). The estimate of expected credit losses (“ECL”) should consider historical information, current information, and reasonable and supportable forecasts, including estimates of prepayments. Financial instruments with similar risk characteristics should be grouped together when estimating ECL. The guidance does not prescribe a specific method to make the estimate, so its application will require significant judgment.

Generally, upon initial recognition of a financial asset, the estimate of the ECL will be recorded through an allowance for loan and lease losses with an offset to current earnings. Subsequently, the ECL will need to be reassessed each period, and both negative and positive changes to the estimate will be recognized through an adjustment to the allowance for loan and lease losses and earnings.

The guidance amends the current OTTI model for available-for-sale debt securities. The new available-for-sale debt security model will require an estimate of ECL only when the fair value is below the amortized cost of the asset. The length of time the fair value of an available-for-sale debt security has been below the amortized cost will no longer affect the determination of whether a credit loss exists. As such, the new available-for-sale debt security model is not an OTTI model. In addition, credit losses on available-for-sale debt securities will now be limited to the difference between the security’s amortized cost basis and its fair value. The available-for-sale debt security model will also require the use of an allowance to record estimated credit losses (and subsequent recoveries).

The purchased financial assets with credit deterioration (“PCD”) model will apply to purchased financial assets (measured at amortized cost or available-for-sale) that have experienced more than insignificant credit deterioration since origination. This represents a change from the scope of what are considered purchased credit-impaired assets under today’s model. In contrast to the accounting for originated or purchased assets that do not qualify as PCD, the initial estimate of expected credit losses for a PCD will be recognized through an allowance for loan and lease losses with an offset to the cost basis of the related financial asset at acquisition (i.e., there will be no effect on net income at initial recognition). Subsequently, the accounting will follow the applicable CECL or available-for-sale debt security impairment model with all adjustments of the allowance for loan and lease losses recognized through earnings. Beneficial interests classified as held-to-maturity or available-for-sale will need to apply the PCD model if the beneficial interest meets the definition of PCD or if there is a significant difference between contractual and expected cash flows at initial recognition.

In general, the new guidance will require modified retrospective application to all outstanding instruments, with a cumulative effect adjustment recorded to opening retained earnings as of the beginning of the first period in which the guidance becomes effective. However, prospective application is required for PCD assets previously accounted for under ASC Topic 310-30, “Receivables,” and for debt securities for which an OTTI was recognized prior to the date of adoption.

This guidance also expands the disclosure requirements regarding an entity’s assumptions, models, and methods for estimating the allowance for loan and lease losses. In addition, public business entities will need to disclose, among other things, the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination (i.e., by vintage year).

The guidance will be effective for public business entities that are SEC filers in fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption of the guidance will be permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years.

The Corporation has developed an actionable and detailed project plan in order to comply on a timely basis with the implementation of this new accounting framework. The Corporation has created a working group with members from multiple areas across the organization that is responsible for assessing the effect of the standard, evaluating interpretative issues, and evaluating the current credit loss models against the new guidance to determine any necessary changes and other related implementation activities. The working group provides periodic updates to the Corporation’s CECL Management Committee, which has oversight responsibilities for the implementation efforts. The Corporation continues to evaluate the effect that this guidance, including the method of implementation, will have on its consolidated financial statements. The Corporation does not expect to early adopt this guidance.

### **Subsequent Measurement of Goodwill**

In January 2017, the FASB updated the Codification to simplify the subsequent measurement of goodwill by eliminating Step 2 from the current two-step goodwill impairment test. This guidance provides that a goodwill impairment test shall be conducted by comparing the fair value of a reporting unit with its carrying amount. Entities are to recognize an impairment charge for goodwill equal to the excess of the carrying amount over the reporting unit's fair value. Entities have the option to perform a qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The effect of this guidance will depend upon the performance of the reporting units that have goodwill and the market conditions affecting the fair value of each reporting unit going forward.



## **Amortization of Premiums and Discounts of Callable Debt Securities**

In March 2017, the FASB updated the Codification to shorten the amortization period for certain purchased callable debt securities held at a premium. Specifically, the amendments require the premium to be amortized to the earliest call date. With respect to securities held at a discount, the amendments do not require an accounting change; thus, the discount continues to be amortized to maturity. Under current GAAP, premiums and discounts on callable debt securities generally are amortized to the maturity date. An entity must have a large number of similar loans to consider estimates of future principal prepayments when applying the interest method. However, an entity that holds an individual callable debt security at a premium may not amortize that premium to the earliest call date. If that callable debt security is subsequently called, the entity records a loss equal to the unamortized premium. The amendments in this update more closely align the amortization period of premiums and discounts to expectations incorporated in market pricing on the underlying securities. In most cases, market participants price securities to the call date that produces the worst yield when the coupon is above current market rates (that is, the security is trading at a premium) and price securities to maturity when the coupon is below market rates (that is, the security is trading at a discount) in anticipation that the borrower will act in its economic best interest. As a result, the amendments more closely align interest income recorded on bonds held at a premium or a discount with the economics of the underlying instrument. For public business entities, the amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The adoption of this guidance is not expected to have a material effect on the Corporation's consolidated statement of financial condition or results of operations. As of September 30, 2018, the Corporation had \$4.1 million of callable debt securities held at a premium (unamortized premium of \$13 thousand).

## **Derivatives and Hedging**

In August 2017, the FASB updated the Codification to: (i) expand hedge accounting for nonfinancial and financial risk components and amend measurement methodologies to more closely align hedge accounting with a company's risk management activities; (ii) decrease the complexity of preparing and understanding hedge results by eliminating the separate measurement and reporting of hedge ineffectiveness; (iii) enhance transparency, comparability, and understanding of hedge results through enhanced disclosures and a change in the presentation of hedge results to align the effects of the hedging instrument and the hedged item; and (iv) reduce the cost and complexity of applying hedge accounting by simplifying the manner in which assessments of hedge effectiveness may be performed. This update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted. The guidance requires companies to apply requirements to existing hedging relationships on the date of adoption, and the effect of the adoption should be reflected as of the beginning of the fiscal year of adoption. As of September 30, 2018, all of the derivatives held by the Corporation were considered economic undesignated hedges. The adoption of this guidance is not expected to have a material effect on the Corporation's consolidated statement of financial condition or results of operations.

## **Reclassification of Certain Tax Effects From Accumulated Other Comprehensive Income**

In February 2018, the FASB updated the Codification to provide entities with an option to reclassify to retained earnings, tax effects that were stranded in accumulated other comprehensive income, pursuant to the Tax Cuts and Jobs Act of 2017 (the “Tax Act”). This guidance is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. This guidance may be early adopted in any interim or annual period for which financial statements have not yet been issued and applied either in the period of adoption or retrospectively to each period in which the effect of the change in the corporate tax rate in the Tax Act is recognized. The adoption of this guidance will not have a material effect on the Corporation’s consolidated financial statements.

### **Improvements to Nonemployee Share-Based Payment Accounting**

In June 2018, the FASB updated the Codification as part of a simplification initiative to expand the scope of Topic 718 to include share-based payment transactions for acquiring goods and services from non-employees and to address and improve aspects of the accounting for non-employee share-based payment transactions. The amendments will be effective for interim and annual reporting periods beginning after December 15, 2018. The adoption of this guidance is not expected to have an effect on the Corporation’s consolidated financial statements.

## **Changes to the Disclosure Requirements for Fair Value Measurement**

In August 2018, the FASB updated the Codification and amended ASC Topic 820, “Fair Value Measurement and Disclosures,” to add, remove, and modify fair value measurement disclosures requirements. The disclosure requirements that are removed for public entities include: (i) transfers between Level 1 and Level 2 of the fair value hierarchy; (ii) the policy for determining when transfers between any of the three levels have occurred; and (iii) the valuation processes used for Level 3 measurements. The disclosure requirements that are modified for public entities include: (i) for certain investments in entities that calculate the net asset value, revisions to require disclosures about the timing of liquidation and lapses of redemption restrictions, if the latter has been communicated to the reporting entity; and (ii) revisions to clarify that the Level 3 measurement uncertainty disclosure should communicate information about the uncertainty at the balance sheet date. The additional or new disclosure requirements include: (i) the changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 instruments held at the balance sheet date; and (ii) the range and weighted average of significant unobservable inputs used for Level 3 measurements, but adds an option to disclose other quantitative information in place of the weighted average to the extent that it would be a more reasonable and rational method to reflect the distribution of certain unobservable inputs.

This update is effective for all entities in fiscal years, including interim periods within those fiscal years, beginning after December 15, 2019. Early adoption is permitted for any of the removed or modified disclosures immediately even if adoption of the new disclosures is delayed until the effective date. In the third quarter of 2018, the Corporation early adopted the disclosure requirements that were removed or modified by this guidance.

## **Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract**

In August 2018, the FASB amended the Codification to address a customer’s accounting for implementation costs incurred in a cloud computing arrangement that is a service contract. This update aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. Costs for implementation activities in the application development stage are capitalized depending on the nature of the costs, while costs incurred during the preliminary project and post implementation stages are expensed as the activities are performed. The amendments in this update also require the entity to expense the capitalized implementation costs over the term of the hosting arrangement. Expenses related to the capitalized implementation costs will be presented in the same line item in the statement of income as the fees associated with the service of the arrangement and payments for capitalized implementation costs will be classified in the statement of cash flows in the same manner as payments made for fees associated with the hosting element. With this update, the entity is also required to present the capitalized implementation costs in the statement of financial position in the same line item that a prepayment for the fees of the associated hosting arrangement would be presented.

An entity can choose between prospective and retrospective transition. For the corporation, this guidance will be effective for fiscal years beginning after December 15, 2019, and interim periods within. Early adoption is permitted, including in an interim period. The adoption of this guidance is not expected to have a material effect on the Corporation's consolidated statement of financial condition, results of operations or cash flows.

## NOTE 2 – UPDATE ON EFFECTS OF NATURAL DISASTERS

Two strong hurricanes affected the Corporation's service areas during September 2017. The following summarizes the more significant continuing financial repercussions of these natural disasters for the Corporation and for its major subsidiary, FirstBank.

### *Credit Quality and Allowance for Loan and Lease Losses*

Relationship officers continued to closely monitor the performance of hurricane-affected commercial loan customers during 2018. Information provided by these commercial loan officers and statistics on the performance of consumer and residential credits were factored into the determination of the allowance for loan and lease losses as of September 30, 2018. Although the identification and evaluation of hurricane-affected credits has been completed, management's assessment of the hurricanes' effect is still subject to uncertainties, both those specific to some individual customers, such as the resolution of insurance claims, and those applicable to the overall economic prospects of the hurricane-affected areas as a whole. During the third quarter and nine-month period ended September 30, 2018, the Corporation recorded a net loan loss reserve release of approximately \$2.8 million and \$11.2 million, respectively, in connection with revised estimates associated with the effects of the hurricanes. The revised estimates were primarily attributable to updated assessments of financial performance and repayment prospects of certain individually-assessed commercial credits, updated payment patterns and probability of default credit risk analyses applied to consumer borrowers, and lower reserve requirements resulting from payments received during the first nine months of 2018 that reduced the balance of the consumer and residential mortgage loan portfolios outstanding on the dates of the hurricanes. In addition, during the third quarter of 2018, consumer loan charge-offs totaling \$10.9 million were taken against previously established hurricane-related qualitative reserves. These charge offs were directly linked to the performance of consumer borrowers that were subject to payment deferral programs.

As of September 30, 2018, the hurricane-related qualitative allowance amounted to \$24.9 million (December 31, 2017 - \$55.6 million). With the future resolution of uncertainties and the ongoing collection of information on individual commercial customers and statistics on the consumer and residential loan portfolios, the loss estimate will be revised as needed. Refer to Note 8 - Allowance for Loan and Lease Losses, to the consolidated financial statements for information about the determination of the hurricane-related qualitative reserves.

### *Disaster Response Plan Costs, Casualty Losses and Related Insurance*

The Corporation has incurred a variety of costs to operate in disaster response mode, and some facilities and their contents, including certain OREO properties, were damaged by the storms. The Corporation maintains insurance for casualty losses, as well as for reasonable and necessary disaster response costs and certain revenue lost through business interruption. Insurance claim receivables were established for some of the individual costs, when incurred, based on management's understanding of the underlying coverage and when realization of the claim was deemed probable. During the first nine months of 2018, the Corporation reached settlement on certain insurance claims arising from the hurricanes. As a result, the Corporation received insurance proceeds of approximately \$6.8 million, primarily related to repairs and maintenance costs incurred on some facilities, including certain OREO properties, and \$0.8 million related to a loan receivable fully charged-off in prior periods. The insurance proceeds were recorded against incurred losses, previously-established accounts receivable, or loan recoveries, as applicable. Insurance recoveries are

recorded in the same income statement caption as the incurred losses. Recoveries from insurance proceeds in excess of losses incurred, amounting to \$0.5 million for the first nine months of 2018, were recognized as a gain from insurance proceeds and reported as part of “other non-interest income” in the statement of income (loss). As of September 30, 2018, the Corporation still had an insurance claim receivable of \$4.2 million, included as part of “other assets” in the statement of financial condition. Management also believes that there is a possibility that some gains will be recognized with respect to casualty and lost revenue claims in future periods, but this is contingent on reaching agreement on the Corporation’s claims with the insurance carriers.

#### *Liquidity Management*

The Corporation experienced rapid accumulation of deposits after the hurricanes in the fourth quarter of 2017 and the first nine months of 2018. Total deposits as of September 30, 2018, excluding brokered CDs, increased \$602.4 million from December 31, 2017 and \$963.9 million since September 30, 2017. The most significant increase was in non-interest-bearing demand deposits, which grew 27%, or \$487.4 million, from December 31, 2017 and 46%, or \$734.9 million, since September 30, 2017. Hurricane-related factors, such as the effect of disaster relief funds and settlements of insurance claims, contributed to this growth. Although management expects the balances accumulated by deposit customers in the hurricane-affected areas to reduce over time, it is difficult to predict when and to what degree, and there may be further growth as insurance claims are resolved and additional disaster-recovery funds are distributed.

**NOTE 3 – EARNINGS PER COMMON SHARE**

The calculations of earnings per common share for the quarters and nine-month periods ended September 30, 2018 and 2017 are as follows:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands, except per share information)				
Net income (loss)	\$ 36,323	\$ (10,752)	\$ 100,503	\$ 42,787
Less: Preferred stock dividends	(669)	(669)	(2,007)	(2,007)
Net income (loss) attributable to common stockholders	\$ 35,654	\$ (11,421)	\$ 98,496	\$ 40,780
<b>Weighted-Average Shares:</b>				
Average common shares outstanding	216,149	214,187	215,516	213,812
Average potential dilutive common shares	626	-	1,068	2,322
Average common shares outstanding - assuming dilution	216,775	214,187	216,584	216,134
<b>Earnings (loss) per common share:</b>				
Basic	\$ 0.16	\$ (0.05)	\$ 0.46	\$ 0.19
Diluted	\$ 0.16	\$ (0.05)	\$ 0.45	\$ 0.19

Earnings (loss) per common share is computed by dividing net income (loss) attributable to common stockholders by the weighted-average number of common shares issued and outstanding. Net income (loss) attributable to common stockholders represents net income (loss) adjusted for any preferred stock dividends, including any dividends declared, and any cumulative dividends related to the current dividend period that have not been declared as of the end of the period. Basic weighted-average common shares outstanding exclude unvested shares of restricted stock that do not contain non-forfeitable dividend rights.

Potential dilutive common shares consist of unvested shares of restricted stock that do not contain non-forfeitable dividend rights, performance units that do not contain non-forfeitable dividend rights if the performance condition is met as of the end of the reporting period, and warrants outstanding during the period using the treasury stock method. This method assumes that the potential dilutive common shares are issued and outstanding and the proceeds from the exercise, in addition to the amount of compensation cost attributable to future services, are used to purchase common stock at the exercise date. The difference between the numbers of potential dilutive shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Unvested shares of restricted stock and performance units that do not contain non-forfeitable dividend rights, and warrants outstanding during the period that result in lower potential dilutive shares issued than shares purchased under the treasury stock method, are not included in the computation of dilutive earnings per share since their

inclusion would have an antidilutive effect on earnings per share.

On May 17, 2018, the U.S. Treasury exercised its warrant to purchase 1,285,899 shares of the Corporation's common stock on a cashless basis, resulting in the issuance of 730,571 shares of common stock.



**NOTE 4 – STOCK-BASED COMPENSATION.**

On May 24, 2016, the Corporation's stockholders approved the amendment and restatement of the First BanCorp. Omnibus Incentive Plan, as amended (the "Omnibus Plan"), to, among other things, increase the number of shares of common stock reserved for issuance under the Omnibus Plan, extend the term of the Omnibus Plan to May 24, 2026 and re-approve the material terms of the performance goals under the Omnibus Plan for purposes of the then effective Section 162(m) of the U.S. Internal Revenue Code of 1986, as amended. The Omnibus Plan provides for equity-based compensation incentives (the "awards") through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, cash-based awards and other stock-based awards. The Omnibus Plan authorizes the issuance of up to 14,169,807 shares of common stock, subject to adjustments for stock splits, reorganizations, and other similar events. As of September 30, 2018, 6,892,855 authorized shares of common stock were available for issuance under the Omnibus Plan. The Corporation's Board of Directors, based on the recommendation of the Corporation's Compensation and Benefits Committee, has the power and authority to determine those eligible to receive awards and to establish the terms and conditions of any awards, subject to various limits and vesting restrictions that apply to individual and aggregate awards.

***Restricted Stock***

Under the Omnibus Plan, the Corporation may grant restricted stock to plan participants, subject to forfeiture upon the occurrence of certain events until the dates specified in the participant's award agreement. While the restricted stock is subject to forfeiture and does not contain non-forfeitable dividend rights, restricted stock participants may exercise full voting rights. The restricted stock granted under the Omnibus Plan is typically subject to a vesting period. During the first nine months of 2018, the Corporation awarded to its independent directors 65,447 shares of restricted stock that are subject to a one-year vesting period. In addition, during the first nine months of 2018, the Corporation awarded 342,439 shares of restricted stock to employees; fifty percent (50%) of those shares vest in two years from the grant date and the remaining (50%) vest in three years from the grant date. Included in those 342,439 shares of restricted stock were 20,447 shares granted to retirement-eligible employees at the grant date. The fair value of the shares of restricted stock granted in the first nine months of 2018 was based on the market price of the Corporation's outstanding common stock on the date of the grant.

The following table summarizes the restricted stock activity in the first nine months of 2018 under the Omnibus Plan:

	<b>Nine-Month Period Ended September 30, 2018</b>	
	<b>Number of shares of restricted stock</b>	<b>Weighted-Average Grant Date Fair Value</b>
Non-vested shares at beginning of year	1,816,968	\$ 2.76

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Granted	407,886		6.71
Forfeited	(11,000)		3.65
Vested	(1,234,180)		2.45
Non-vested shares at September 30, 2018	979,674	\$	4.79

For the quarter and nine-month period ended September 30, 2018, the Corporation recognized \$0.8 million and \$2.7 million, respectively, of stock-based compensation expense related to restricted stock awards, compared to \$1.0 million and \$3.0 million for the same periods in 2017, respectively. As of September 30, 2018, there was \$2.9 million of total unrecognized compensation cost related to non-vested shares of restricted stock. The weighted average period over which the Corporation expects to recognize such cost is 1.4 years. The total expense determined for restricted stock awards granted to retirement-eligible employees was charged against earnings at the grant date.

During the first nine months of 2017, the Corporation awarded to its independent directors 140,360 shares of restricted stock subject to a one-year vesting period. In addition, during the first nine months of 2017, the Corporation awarded 951,332 shares of restricted stock to employees subject to a vesting period of two years. Included in those 951,332 shares of restricted stock were 838,332 shares granted in the first quarter of 2017 to certain senior officers consistent with the requirements of the Troubled Asset Relief Program (“TARP”) Interim Final Rule. On May 10, 2017, the United States Department of the Treasury (the “U.S. Treasury”) announced that it had sold all of its remaining 10,291,553 shares of the Corporation’s common stock. As a result of the sale by the U.S. Treasury, the Corporation ceased being subject to the compensation-related restrictions under TARP, which substantially limited the Corporation’s ability to award short-term and long-term incentives to the Corporation’s executives, and the Corporation’s senior officers are no longer subject to the transferability restrictions on their shares of restricted stock. However, since the U.S. Treasury did not recover the full amount of its original investment under TARP, the senior officers forfeited 2,370,571, or 50%, of their outstanding shares of restricted stock, resulting in a reduction in the number of common shares outstanding.

The Corporation accounted for the restricted stock that it granted in 2017 prior to the U.S. Treasury’s sale of its shares at a discount from the market price of the Corporation’s outstanding common stock on the date of the grant. For the 838,332 shares of restricted stock granted under the TARP requirements, the market price was discounted assuming that 50% of the shares of restricted stock would become freely transferable and the remaining 50% would be forfeited, resulting in a fair value of \$2.71 for each share of restricted stock granted under TARP requirements.

Stock-based compensation accounting guidance requires the Corporation to reverse compensation expense for any awards that are forfeited due to employee or director turnover. Quarterly changes in the estimated forfeiture rate may have a significant effect on stock-based compensation, as the effect of adjusting the rate for all expense amortization is recognized in the period in which the forfeiture estimate is changed. If the actual forfeiture rate is higher than the estimated forfeiture rate, an adjustment is made to increase the estimated forfeiture rate, which will result in a decrease in the expense recognized in the financial statements. If the actual forfeiture rate is lower than the estimated forfeiture rate, an adjustment is made to decrease the estimated forfeiture rate, which will result in an increase in the expense recognized in the financial statements. The estimated forfeiture rate did not change as a result of the restricted shares forfeited in connection with the aforementioned U.S. Treasury’s sale of the Corporation’s common stock.



### *Performance Units*

Under the Omnibus Plan, the Corporation may award performance units to Omnibus Plan participants. During the first nine months of 2018, the Corporation granted 304,408 units to executives, with each unit representing the value of one share of the Corporation's common stock. The performance units granted are for the performance period beginning January 1, 2018 and ending on December 31, 2020 and are subject to a three-year requisite service period. These awards do not contain non-forfeitable rights to dividend equivalent amounts and can only be settled in shares of the Corporation's common stock. Included in those 304,408 performance units were 29,171 units granted to retirement-eligible executives at the grant date. The performance units will vest based on the achievement of a pre-established tangible book value per share target as of December 31, 2020. All of the performance units will vest if performance is at the pre-established performance target level or above. However, the participants may vest on 50% of the awards to the extent that performance is below the target but at 80% of the pre-established performance target level (the 80% minimum threshold), which is measured based upon the growth in the tangible book value during the performance cycle. If performance is between the 80% minimum threshold and the pre-established performance target level, the participants will vest on a proportional amount. No performance units will vest if performance is below the 80% minimum threshold.

The fair value of the performance units awarded during the first nine months of 2018 was based on the market price of the Corporation's outstanding common stock on the date of the grant. For the quarter and the first nine months of 2018, the Corporation recognized \$0.1 million and \$0.5 million, respectively, of stock-based compensation related to performance units. As of September 30, 2018, there was \$1.4 million of total unrecognized compensation cost related to unvested performance units that the Corporation expects to recognize over the three-year requisite service period. The total expense determined for the performance units awarded to retirement-eligible executives was charged against earnings at the grant date. The total amount of compensation expense recognized reflects management's assessment of the probability that the pre-established performance goal will be achieved. A cumulative adjustment to compensation expense is recognized in the current period to reflect any changes in the probability of achievement of the performance goals.

### *Salary stock*

Also, effective April 1, 2013, the Corporation's Board of Directors determined to increase the salary amounts paid to certain executive officers, primarily by paying the increased salary amounts in the form of shares of the Corporation's common stock issued under the Omnibus Plan, instead of cash. During 2018, the Corporation issued 268,709 shares of common stock (as compared to 427,940 shares during the first nine months of 2017) with a weighted average market value of \$6.51 (as compared to a weighted average market value of \$5.88 during the first nine months of 2017) as salary stock compensation. This resulted in a compensation expense of \$1.7 million recorded in 2018 (as compared to \$2.5 million during the first nine months of 2017). Effective July 1, 2018, the payment of additional salary amounts in the form of stock was eliminated in accordance with the previously disclosed revised executive compensation program.

For 2018, the Corporation withheld 96,377 shares (first nine months of 2017 – 143,509 shares) from the common stock paid to certain senior officers as additional compensation and 336,985 shares of restricted stock that vested during the first nine months of 2018 (first nine months of 2017 – 243,102) to cover employees' payroll and income tax withholding liabilities; these shares are held as treasury shares. The Corporation paid in cash any fractional share of salary stock to which the officer was entitled. In the consolidated financial statements, the Corporation treats shares withheld for tax purposes as common stock repurchases.

**NOTE 5 – INVESTMENT SECURITIES*****Investment Securities Available for Sale***

The amortized cost, non-credit loss component of OTTI recorded in OCI, gross unrealized gains and losses recorded in OCI, estimated fair value, and weighted-average yield of investment securities available for sale by contractual maturities as of September 30, 2018 and December 31, 2017 were as follows:

	Amortized cost	Noncredit Loss Component of OTTI Recorded in OCI	September 30, 2018		Fair value	Weighted- average yield%
			Gross Unrealized gains	losses		
(Dollars in thousands)						
U.S. Treasury securities:						
Due within one year	\$ 7,481	\$ -	\$ -	\$ 55	\$ 7,426	1.29
U.S. government-sponsored agencies obligations:						
Due within one year	156,575	-	-	1,584	154,991	1.25
After 1 to 5 years	236,368	-	-	4,480	231,888	1.82
After 5 to 10 years	191,119	-	47	5,505	185,661	2.94
After 10 years	43,638	-	-	241	43,397	2.50
Puerto Rico government obligations:						
After 5 to 10 years	4,013	-	129	-	4,142	3.14
After 10 years	4,111	-	-	1,313	2,798	6.97
United States and Puerto Rico government obligations	643,305	-	176	13,178	630,303	2.10
Mortgage-backed securities ("MBS"):						
Freddie Mac ("FHLMC") certificates:						
After 5 to 10 years	96,598	-	8	3,527	93,079	2.09
After 10 years	274,233	-	-	9,636	264,597	2.50

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	370,831	-	8	13,163	357,676	2.39
Ginnie Mae (“GNMA”) certificates:						
After 1 to 5 years	160	-	2	-	162	3.52
After 5 to 10 years	65,411	-	305	714	65,002	2.89
After 10 years	122,975	-	2,962	1,030	124,907	3.93
	188,546	-	3,269	1,744	190,071	3.57
Fannie Mae (“FNMA”) certificates:						
Due within one year	379	-	8	-	387	1.91
After 1 to 5 years	25,872	-	-	468	25,404	2.75
After 5 to 10 years	191,965	-	-	6,982	184,983	2.22
After 10 years	557,882	-	1,055	18,909	540,028	2.65
	776,098	-	1,063	26,359	750,802	2.55
Collateralized mortgage obligations guaranteed by the FHLMC and GNMA:						
After 1 to 5 years	7,462	-	4	10	7,456	2.91
After 10 years	59,575	-	348	81	59,842	3.07
	67,037	-	352	91	67,298	3.05
Other mortgage pass-through trust certificates:						
After 10 years	20,038	5,467	-	-	14,571	4.57
Total MBS	1,422,550	5,467	4,692	41,357	1,380,418	2.70
Other						
After 1 to 5 years	500	-	-	-	500	2.96
Total investment securities available for sale	\$ 2,066,355	\$ 5,467	\$ 4,868	\$ 54,535	\$ 2,011,221	2.51



	Amortized cost	Noncredit Loss Component of OTTI Recorded in OCI	December 31, 2017		Fair value	Weighted- average yield%
			Gross Unrealized gains	losses		
(Dollars in thousands)						
U.S. Treasury securities:						
After 1 to 5 years	\$ 7,458	\$ -	\$ -	\$ 57	\$ 7,401	1.29
U.S. government-sponsored agencies obligations:						
Due within one year	122,471	-	-	319	122,152	1.06
After 1 to 5 years	309,472	-	28	3,735	305,765	1.42
After 5 to 10 years	133,451	-	117	319	133,249	2.72
After 10 years	40,769	-	1	149	40,621	1.84
Puerto Rico government obligations:						
After 5 to 10 years	4,071	-	47	-	4,118	3.14
After 10 years	3,972	-	-	1,277	2,695	6.97
United States and Puerto Rico government obligations	621,664	-	193	5,856	616,001	1.70
MBS:						
FHLMC certificates:						
After 5 to 10 years	18,658	-	14	63	18,609	2.14
After 10 years	297,733	-	217	4,853	293,097	2.23
	316,391	-	231	4,916	311,706	2.23

GNMA						
certificates:						
After 1 to 5 years	81	-	1	-	82	3.23
After 5 to 10 years	69,661	-	1,244	-	70,905	3.05
After 10 years	145,067	-	5,910	334	150,643	3.81
	214,809	-	7,155	334	221,630	3.56
FNMA certificates:						
After 1 to 5 years	20,831	-	294	109	21,016	2.69
After 5 to 10 years	49,934	-	-	818	49,116	1.83
After 10 years	613,129	-	3,180	6,401	609,908	2.43
	683,894	-	3,474	7,328	680,040	2.39
Collateralized mortgage obligations issued or guaranteed by the FHLMC and GNMA:						
After 1 to 5 years	5,918	-	14	-	5,932	2.21
After 5 to 10 years	2,556	-	11	-	2,567	2.23
After 10 years	35,331	-	231	-	35,562	2.22
	43,805	-	256	-	44,061	2.22
Other mortgage pass-through trust certificates:						
After 10 years	22,791	5,731	-	-	17,060	2.44
Total MBS	1,281,690	5,731	11,116	12,578	1,274,497	2.54
Other						
Due within one year	100	-	-	-	100	1.48
Equity securities (1)	424	-	-	6	418	2.11
Total investment securities						
available for sale	\$ 1,903,878	\$ 5,731	\$ 11,309	\$ 18,440	\$ 1,891,016	2.27

(1) As of January 1, 2018, the Corporation adopted ASU 2016-01, resulting in the reclassification of \$0.4 million in equity securities from available-for-sale investment securities to other investment securities.



Maturities of MBS are based on the period of final contractual maturity. Expected maturities of investments might differ from contractual maturities because they may be subject to prepayments and/or call options. The weighted-average yield on investment securities available for sale is based on amortized cost and, therefore, does not give effect to changes in fair value. The net unrealized gain or loss on securities available for sale and the noncredit loss component of OTTI are presented as part of OCI.

The following tables show the Corporation's available-for-sale investments' fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of September 30, 2018 and December 31, 2017. The tables also include debt securities for which an OTTI was recognized and only the amount related to a credit loss was recognized in earnings. For unrealized losses for which OTTI was recognized, the related credit loss was charged against the amortized cost basis of the debt security.

	As of September 30, 2018					
	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(In thousands)						
<b>Debt securities:</b>						
Puerto Rico-government obligations	\$ -	\$ -	\$ 2,798	\$ 1,313	\$ 2,798	\$ 1,313
U.S. Treasury and U.S. government agencies obligations	251,555	5,585	366,761	6,280	618,316	11,865
<b>MBS:</b>						
FNMA	342,334	6,489	369,408	19,870	711,742	26,359
FHLMC	183,780	3,508	173,733	9,655	357,513	13,163
GNMA	34,354	491	32,999	1,253	67,353	1,744
Collateralized mortgage obligations issued or guaranteed by FHLMC and GNMA	31,963	91	-	-	31,963	91
Other mortgage pass-through trust certificates	-	-	14,571	5,467	14,571	5,467
	\$ 843,986	\$ 16,164	\$ 960,270	\$ 43,838	\$ 1,804,256	\$ 60,002

	As of December 31, 2017					
	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(In thousands)						
<b>Debt securities:</b>						
Puerto Rico-government obligations	\$ -	\$ -	\$ 2,695	\$ 1,277	\$ 2,695	\$ 1,277
U.S. Treasury and U.S. government agencies obligations	136,459	494	362,050	4,085	498,509	4,579

**MBS:**

FNMA	189,699	1,705	274,963	5,623	464,662	7,328
FHLMC	91,174	590	166,331	4,326	257,505	4,916
GNMA	39,145	334	-	-	39,145	334
Other mortgage pass-through trust certificates	-	-	17,060	5,731	17,060	5,731
<b>Equity securities (1)</b>	-	-	407	6	407	6
	\$ 456,477	\$ 3,123	\$ 823,506	\$ 21,048	\$ 1,279,983	\$ 24,171

(1) As of January 1, 2018, the Corporation adopted ASU 2016-01, resulting in the reclassification of \$0.4 million in equity securities from available-for-sale investment securities to other investment securities.

**Assessment for OTTI**

Debt securities issued by U.S. government agencies, U.S. government-sponsored entities, and the U.S. Treasury accounted for approximately 99% of the total available-for-sale portfolio as of September 30, 2018, and no credit losses are expected, given the explicit and implicit guarantees provided by the U.S. federal government. The Corporation's OTTI assessment was concentrated mainly on private label MBS, and on Puerto Rico government debt securities, for which credit losses are evaluated on a quarterly basis. The Corporation considered the following factors in determining whether a credit loss exists and the period over which the debt security is expected to recover:

- The length of time and the extent to which the fair value has been less than the amortized cost basis;
- Any adverse change to the credit conditions and liquidity of the issuer, taking into consideration the latest information available about the financial condition of the issuer, credit ratings, the failure of the issuer to make scheduled principal or interest payments, recent legislation and government actions affecting the issuer's industry, and actions taken by the issuer to deal with the present economic climate;
- Changes in the near term prospects of the underlying collateral for a security, if any, such as changes in default rates, loss severity given default, and significant changes in prepayment assumptions; and
- The level of cash flows generated from the underlying collateral, if any, supporting the principal and interest payments of the debt securities.

The Corporation recorded OTTI losses on available-for-sale debt securities as follows:

	Quarter Ended September 30,		Nine-Month Period Ended September 30,	
	2018	2017	2018	2017
(In thousands)				
Total OTTI losses	\$ -	\$ -	\$ -	\$ (12,231)
Portion of OTTI recognized in OCI	-	-	-	-
Net impairment losses recognized in earnings (1)	\$ -	\$ -	\$ -	\$ (12,231)

(1) Credit losses on Puerto Rico government debt securities, recorded in the first quarter of 2017.

The following tables summarize the roll-forward of credit losses on debt securities held by the Corporation for which a portion of an OTTI is recognized in OCI:

<b>Cumulative OTTI credit losses recognized in earnings on securities still held</b>				
	<b>June 30,</b>	<b>Credit impairments</b>	<b>Credit loss</b>	<b>September</b>
	<b>2018</b>	<b>recognized in</b>	<b>reductions for</b>	<b>30,</b>
	<b>Balance</b>	<b>earnings on</b>	<b>securities sold</b>	<b>2018</b>
		<b>securities that have</b>	<b>during the</b>	<b>Balance</b>
		<b>been</b>	<b>period</b>	
		<b>previously impaired</b>		
(In thousands)				
Available-for-sale securities				
Private label MBS	\$ 6,792	\$ -	\$ -	\$ 6,792

<b>Cumulative OTTI credit losses recognized in earnings on securities still held</b>				
	<b>December 31,</b>	<b>Credit</b>	<b>Credit loss</b>	<b>September</b>
	<b>2017</b>	<b>impairments</b>	<b>reductions for</b>	<b>30,</b>
	<b>Balance</b>	<b>recognized in</b>	<b>securities sold</b>	<b>2018</b>
		<b>earnings on</b>	<b>during the period</b>	<b>Balance</b>
		<b>securities that</b>		
		<b>have been</b>		
		<b>previously</b>		
		<b>impaired</b>		
(In thousands)				
Available-for-sale securities				
Private label MBS	\$ 6,792	\$ -	\$ -	\$ 6,792

<b>Cumulative OTTI credit losses recognized in earnings on securities still held</b>				
	<b>June 30,</b>	<b>Credit impairments</b>	<b>Credit loss</b>	<b>September 30,</b>
	<b>2017</b>	<b>recognized in</b>	<b>reductions</b>	<b>2017</b>
	<b>Balance</b>	<b>earnings</b>	<b>for securities</b>	<b>Balance</b>
		<b>on securities that have</b>	<b>sold</b>	
		<b>been</b>	<b>during the</b>	
		<b>previously impaired</b>	<b>period</b>	
(In thousands)				
Available-for-sale securities				
Private label MBS	\$ 6,792	\$ -	\$ -	\$ 6,792

**Cumulative OTTI credit losses recognized in earnings on securities still held**

	<b>December 31,</b>	<b>Credit impairments</b>	<b>Credit loss</b>	<b>September</b>
	<b>2016</b>	<b>recognized in</b>	<b>reductions</b>	<b>30,</b>
	<b>Balance</b>	<b>earnings</b>	<b>for securities sold</b>	<b>2017</b>
		<b>on securities that</b>	<b>during the period</b>	<b>Balance</b>
		<b>have been</b>		
		<b>previously impaired</b>		
(In thousands)				
Available-for-sale securities				
Puerto Rico government obligations	\$ 22,189	\$ 12,231	\$ (34,420)	\$ -
Private label MBS	6,792	-	-	6,792
Total OTTI credit losses for available-for-sale debt securities	\$ 28,981	\$ 12,231	\$ (34,420)	\$ 6,792



During the second quarter of 2017, the Corporation sold for an aggregate of \$23.4 million three Puerto Rico government available-for-sale debt securities, specifically bonds of the Government Development Bank for Puerto Rico (the “GDB”) and the Puerto Rico Public Buildings Authority, carried on its book at an amortized cost at the time of sale of \$23.0 million (net of \$34.4 million in cumulative OTTI impairment charges). Approximately \$12.2 million of the cumulative OTTI charges on these securities was recorded in the first quarter of 2017.

For the OTTI charge recorded on the Puerto Rico government debt securities in the first quarter of 2017, the Corporation considered the latest available information about the Puerto Rico government’s financial condition, including but not limited to credit, ratings downgrades, revised estimates of recovery rates, and other relevant developments such as government actions, including debt exchange proposals and the fiscal plan published by the Puerto Rico government in March 2017, as applicable. The Corporation applied a discounted cash flow analysis to its Puerto Rico government debt securities in order to calculate the cash flows expected to be collected and to determine if any portion of the decline in market value of these securities was considered a credit-related OTTI. The analysis derived an estimate of value based on the present value of risk-adjusted cash flows of the underlying securities and included the following components:

- The contractual future cash flows of the bonds were projected based on the key terms as set forth in the official statements for each security. Such key terms included, among others, the interest rate, amortization schedule, if any, and maturity date.
- The risk-adjusted cash flows were calculated based on a probability of default analysis and recovery rate assumptions, including the weighting of different scenarios of ultimate recovery, considering the credit rating of each security. Constant monthly default rates were assumed throughout the life of the bonds, which considered the respective security’s credit rating as of the date of the analysis.
- The adjusted future cash flows were then discounted at the original effective yield of each investment based on the purchase price and expected risk-adjusted future cash flows as of the purchase date of each investment.

The discounted risk-adjusted cash flow analysis for the three Puerto Rico government bonds mentioned above assumed a default probability of 100%, as these three non-performing bonds had been in default since the third quarter of 2016. Based on this analysis, the Corporation recorded in the first quarter of 2017 credit-related OTTI amounting to \$12.2 million, assuming recovery rates ranging from 15% to 80% (with a weighted average of 41%).

In addition, the Corporation performed an OTTI assessment on its private label MBS, which are collateralized by fixed-rate mortgages on single-family residential properties in the United States. The interest rate on these private-label MBS is variable, tied to 3-month LIBOR and limited to the weighted-average coupon on the underlying collateral. The underlying mortgages are fixed-rate, single-family loans with original high FICO scores (over 700) and

moderate loan-to-value ratios (under 80%), as well as moderate delinquency levels.

Based on the expected cash flows, and since the Corporation does not have the intention to sell the securities and has sufficient capital and liquidity to hold these securities until a recovery of the fair value occurs, only the credit loss component, if any, is reflected in earnings. Significant assumptions in the valuation of the private label MBS were as follows:

	<b>As of September 30, 2018</b>		<b>As of December 31, 2017</b>	
	<b>Weighted Average</b>	<b>Range</b>	<b>Weighted Average</b>	<b>Range</b>
Discount rate	14.8%	14.8%	14.0%	14.0%
Prepayment rate	11.7%	3.5% - 22.5%	16.4%	12.0% - 29.0%
Projected Cumulative Loss Rate	4%	0% - 7.8%	3%	0% - 6.8%

No OTTI charges on private label MBS were recorded in either the first nine months of 2018 or the first nine months of 2017.

### *Investments Held to Maturity*

The amortized cost, gross unrecognized gains and losses, estimated fair value, weighted-average yield and contractual maturities of investment securities held to maturity as of September 30, 2018 and December 31, 2017 were as follows:

<b>September 30, 2018</b>						
<b>Gross Unrecognized</b>						
	<b>Amortized cost</b>	<b>gains</b>	<b>losses</b>	<b>Fair value</b>	<b>Weighted- average yield%</b>	
Puerto Rico Municipal Bonds:						
After 1 to 5 years	\$ 6,096	\$ -	\$ 364	\$ 5,732	4.73	
After 5 to 10 years	53,006	-	3,374	49,632	5.94	
After 10 years	85,697	-	9,358	76,339	5.78	
Total investment securities held to maturity	\$ 144,799	\$ -	\$ 13,096	\$ 131,703	5.79	

<b>December 31, 2017</b>						
<b>Gross Unrecognized</b>						
	<b>Amortized cost</b>	<b>gains</b>	<b>losses</b>	<b>Fair value</b>	<b>Weighted- average yield%</b>	
Puerto Rico Municipal Bonds:						
After 1 to 5 years	\$ 3,853	\$ -	\$ 173	\$ 3,680	5.38	
After 5 to 10 years	39,523	-	3,048	36,475	5.28	
After 10 years	107,251	-	16,374	90,877	4.93	

Total investment securities									
held to maturity	\$	150,627	\$	-	\$	19,595	\$	131,032	5.03

The following tables show the Corporation's held-to-maturity investments' fair value and gross unrecognized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrecognized loss position, as of September 30, 2018 and December 31, 2017:

	As of September 30, 2018					
	Less than 12 months		12 months or more		Total	
	Unrecognized		Unrecognized		Unrecognized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
						(In thousands)
<b>Debt securities:</b>						
Puerto Rico Municipal Bonds	\$ -	\$ -	\$ 131,703	\$ 13,096	\$ 131,703	\$ 13,096
	As of December 31, 2017					
	Less than 12 months		12 months or more		Total	
	Unrecognized		Unrecognized		Unrecognized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
						(In thousands)
<b>Debt securities:</b>						
Puerto Rico Municipal Bonds	\$ -	\$ -	\$ 131,032	\$ 19,595	\$ 131,032	\$ 19,595

The Corporation determines the fair market value of Puerto Rico Municipal Bonds based on a discounted cash flow analysis using risk-adjusted discount rates. A security with similar characteristics traded in the open market is used as a proxy for each municipal bond. Then the cash flow is discounted at the average spread over the discount curve exhibited by the proxy security at the end of each quarter.

All of the Puerto Rico Municipal Bonds are performing and current as to scheduled contractual payments as of September 30, 2018. Approximately 70% of the held-to-maturity municipal bonds were issued by three of the largest municipalities in Puerto Rico. The vast majority of revenues of these three municipalities is independent of the Puerto Rico central government. These obligations typically are not issued in bearer form, nor are they registered with the SEC, and are not rated by external credit agencies. In most cases, these bonds have priority over the payment of operating costs and expenses of the municipality, which are required by law to levy special property taxes in such amounts as are required for the payment of all of their respective general obligation bonds and loans. The Corporation performs periodic credit quality reviews on these issuers. Based on the quarterly analysis performed, management concluded that no individual debt security held to maturity was other-than-temporarily impaired as of September 30, 2018.

The PROMESA oversight board has not designated any of Puerto Rico's 78 municipalities as covered entities under PROMESA. However, while the latest fiscal plan certified by the PROMESA oversight board did not contemplate a restructuring of the debt of Puerto Rico's municipalities, the plan did call for the gradual elimination of

budgetary subsidies provided to municipalities by the central government. Furthermore, municipalities are also likely to be affected by the negative economic and other effects resulting from expense, revenue or cash management measures taken by the Puerto Rico government to address its fiscal and liquidity shortfalls, or measures included in fiscal plans of other government entities, such as the fiscal plans of the GDB and the Puerto Rico Electric Power Authority (“PREPA”). Given the uncertain effect that the negative fiscal situation of the Puerto Rico central government and the measures taken, or to be taken, by other government entities may have on municipalities, the Corporation cannot be certain whether future impairment charges will be required relating to these securities.

From time to time, the Corporation has securities held to maturity with an original maturity of three months or less that are considered cash and cash equivalents and are classified as money market investments in the consolidated statements of financial condition. As of September 30, 2018 and December 31, 2017, the Corporation had no outstanding securities held to maturity that were classified as cash and cash equivalents.

## **NOTE 6 – OTHER INVESTMENT SECURITIES**

Institutions that are members of the FHLB system are required to maintain a minimum investment in FHLB stock. Such minimum investment is calculated as a percentage of aggregate outstanding mortgages, and the FHLB requires an additional investment that is calculated as a percentage of total FHLB advances, letters of credit, and the collateralized portion of outstanding interest-rate swaps. The stock is capital stock issued at \$100 par value. Both stock and cash dividends may be received on FHLB stock.

As of September 30, 2018 and December 31, 2017, the Corporation had investments in FHLB stock with a book value of \$39.7 million and \$40.9 million, respectively. Dividend income from FHLB stock for the quarters ended September 30, 2018 and 2017 was \$0.7 million and \$0.5 million, respectively, and for the nine-month periods ended September 30, 2018 and 2017 was \$2.0 million and \$1.5 million, respectively.

The FHLB of New York issued the shares of FHLB stock owned by the Corporation. The FHLB of New York is part of the Federal Home Loan Bank System, a national wholesale banking network of 11 regional, stockholder-owned congressionally chartered banks. The FHLBs are all privately capitalized and operated by their member stockholders. The system is supervised by the Federal Housing Finance Agency, which ensures that the FHLBs operate in a financially safe and sound manner, remain adequately capitalized and able to raise funds in the capital markets, and carry out their housing finance mission.

On January 1, 2018, the Corporation adopted ASU 2016-01, resulting in the reclassification of equity securities with a readily determinable fair value of approximately \$0.4 million from available-for-sale investment securities to other investment securities. During the third quarter and nine-month period ended September 30, 2018, the Corporation measured these equity securities at fair value through earnings resulting in the recognition of marked-to-market losses of \$3 thousand and \$13 thousand, respectively, recorded as part of other non-interest income in the statement of income.

The Corporation has other equity securities that do not have readily available fair values. The aggregate carrying value of such securities as of September 30, 2018 and December 31, 2017 was \$2.2 million.

## **NOTE 7 – LOANS HELD FOR INVESTMENT**

The following provides information about the loan portfolio held for investment:

	<b>As of</b>		<b>As of</b>
	<b>September 30,</b>		<b>December 31,</b>
	<b>2018</b>		<b>2017</b>
(In thousands)			
Residential mortgage loans, mainly secured by first mortgages	\$ 3,207,981	\$	3,290,957
Commercial loans:			
Construction loans (1)	82,862		111,397
Commercial mortgage loans (1)	1,506,502		1,614,972
Commercial and Industrial loans (1)(2)	2,068,256		2,083,253
Total commercial loans	3,657,620		3,809,622
Finance leases	311,180		257,462
Consumer loans	1,540,172		1,492,435
Loans held for investment	8,716,953		8,850,476
Allowance for loan and lease losses	(200,563)		(231,843)
Loans held for investment, net	\$ 8,516,390	\$	8,618,633

- (1) During the first nine months of 2018, the Corporation transferred \$74.4 million (net of fair value write-downs of \$22.2 million recorded at the time of transfers) in non-performing loans to held for sale. Loans transferred to held for sale consisted of non-performing commercial mortgage loans totaling \$39.6 million (net of fair value write-downs of \$13.8 million), non-performing construction loans totaling \$33.0 million (net of fair value write-downs of \$6.7 million) and non-performing commercial and industrial loans totaling \$1.8 million (net of fair value write-downs of \$1.7 million). Approximately \$27.2 million of the commercial mortgage loans transferred to loan held for sale were eventually sold during the second quarter and third quarters of 2018.
- (2) As of September 30, 2018 and December 31, 2017, \$802.7 million and \$833.5 million, respectively, of commercial loans were secured by real estate but are not dependent upon the real estate for repayment.



Loans held for investment on which accrual of interest income had been discontinued were as follows:

(In thousands)	As of September 30, 2018	As of December 31, 2017
Non-performing loans:		
Residential mortgage	\$ 156,685	\$ 178,291
Commercial mortgage (1)	117,397	156,493
Commercial and Industrial (1)	34,551	85,839
Construction:		
Land (1)	6,922	15,026
Construction-commercial (1)	-	35,100
Construction-residential	2,149	1,987
Consumer:		
Auto loans	12,258	10,211
Finance leases	1,443	1,237
Other consumer loans	7,963	5,370
Total non-performing loans held for investment (2)(3)(4)	\$ 339,368	\$ 489,554

- (1) During the first nine months of 2018, the Corporation transferred \$74.4 million (net of fair value write-downs of \$22.2 million recorded at the time of transfers) in non-performing loans to held for sale. Loans transferred to held for sale consisted of non-performing commercial mortgage loans totaling \$39.6 million (net of fair value write-downs of \$13.8 million), non-performing construction loans totaling \$33.0 million (net of fair value write-downs of \$6.7 million) and non-performing commercial and industrial loans totaling \$1.8 million (net of fair value write-downs of \$1.7 million). Approximately \$27.2 million of the commercial mortgage loans transferred to loan held for sale were eventually sold during the second quarter and third quarters of 2018.
- (2) Excludes \$44.2 million and \$8.3 million of non-performing loans held for sale as of September 30, 2018 and December 31, 2017, respectively.
- (3) Amount excludes purchased-credit impaired (“PCI”) loans with a carrying value of approximately \$149.1 million and \$158.2 million as of September 30, 2018 and December 31, 2017, respectively, primarily mortgage loans acquired from Doral Bank in the first quarter of 2015 and from Doral Financial in the second quarter of 2014, as further discussed below. These loans are not considered non-performing due to the application of the accretion method, under which these loans will accrete interest income over the remaining life of the loans using an estimated cash flow analysis.
- (4) Non-performing loans exclude \$510.8 million and \$374.7 million of Troubled Debt Restructuring (“TDR”) loans that are in compliance with modified terms and in accrual status as of September 30, 2018 and December 31, 2017, respectively.

During the first quarter of 2018, the Corporation transferred to held for sale several non-performing commercial and construction loans. The aggregate recorded investment in these loans of \$66.9 million was written down to \$57.2 million, which resulted in charge-offs of \$9.7 million, of which \$4.1 million was taken against previously-established reserves for loan losses, resulting in a charge to the provision for loan and lease losses of \$5.6 million in the first quarter of 2018. Subsequent to the end of the first quarter of 2018, the Corporation sold \$27.2 million of the loans transferred to held for sale in separate transactions and a \$7.7 million non-performing construction loan held for sale

that resulted in the recognition of an additional aggregate net loss of \$2.7 million recorded as part of “other non-interest income” in the consolidated statement of income (loss).

In addition, during the third quarter of 2018, the Corporation transferred to held for sale several non-performing commercial and construction loans. The aggregate recorded investment in these loans of \$29.7 million was written down to \$17.2 million, which resulted in charge-offs of \$12.5 million, of which \$2.4 million was taken against previously established reserves for loan losses, resulting in a charge to the provision for loan and lease losses of \$10.1 million in the third quarter of 2018.

### *Loans in Process of Foreclosure*

As of September 30, 2018, the recorded investment of residential mortgage loans collateralized by residential real estate property that are in the process of foreclosure amounted to \$154.9 million, including \$23.5 million of loans insured by the FHA or guaranteed by the Veterans Administration (“VA”), and \$20.0 million of PCI loans. The Corporation commences the foreclosure process on residential real estate loans when a borrower becomes 120 days delinquent in accordance with the guidelines of the Consumer Financial Protection Bureau (“CFPB”). Foreclosure procedures and timelines vary depending on whether the property is located in a judicial or non-judicial state. Judicial states (i.e., Puerto Rico, Florida and the USVI) require the foreclosure to be processed through the state’s court while foreclosure in non-judicial states (i.e., the BVI) is processed without court intervention. Foreclosure timelines vary according to state law and investor guidelines. Occasionally, foreclosures may be delayed due to, among other reasons, mandatory mediations, bankruptcy, court delays and title issues.

The Corporation's aging of the loans held for investment portfolio is as follows:

As of September 30, 2018 (In thousands)	30-59 Days Past Due	60-89 Days Past Due	90 days or more Past Due (1)(2)(3)	Total Past Due	Purchased Credit-Impaired Loans	Current	Total loans held for investment	90 days past due and still accruing (1)(2)(3)
Residential mortgage: FHA/VA government-guaranteed loans (2) (3) (4)	\$ -	\$ 3,206	\$ 107,869	\$ 111,075	\$ -	\$ 39,696	\$ 150,771	\$ 107,869
Other residential mortgage loans (2)(4)	-	64,015	171,893	235,908	145,203	2,676,099	3,057,210	15,208
Commercial: Commercial and Industrial loans	1,729	392	38,998	41,119	-	2,027,137	2,068,256	4,447
Commercial mortgage loans (4)	-	1,192	120,456	121,648	3,919	1,380,935	1,506,502	3,059
Construction: Land (4)	-	51	6,922	6,973	-	14,331	21,304	-
Construction-commercial	-	1,089	-	1,089	-	52,881	53,970	-
Construction-residential	-	-	2,149	2,149	-	5,439	7,588	-
Consumer: Auto loans	35,122	7,047	12,258	54,427	-	840,801	895,228	-
Finance leases	5,451	1,839	1,443	8,733	-	302,447	311,180	-
Other consumer loans	7,773	4,885	11,673	24,331	-	620,613	644,944	3,710
Total loans held for investment	\$ 50,075	\$ 83,716	\$ 473,661	\$ 607,452	\$ 149,122	\$ 7,960,379	\$ 8,716,953	\$ 134,293

- (1) Includes non-performing loans and accruing loans that were contractually delinquent 90 days or more (i.e., FHA/VA guaranteed loans and credit cards). Credit card loans continue to accrue finance charges and fees until charged-off at 180 days.
- (2) It is the Corporation's policy to report delinquent residential mortgage loans insured by the FHA, guaranteed by the VA, and other government-insured loans as past-due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include \$33.9 million of residential mortgage loans insured by the FHA that were over 15 months delinquent, and were no longer accruing interest as of September 30, 2018, taking into consideration the FHA interest curtailment process.

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- (3) As of September 30, 2018, includes \$75.9 million of defaulted loans collateralizing GNMA securities for which the Corporation has an unconditional option (but not an obligation) to repurchase the defaulted loans.
- (4) According to the Corporation's delinquency policy and consistent with the instructions for the preparation of the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) required by the Federal Reserve Board, residential mortgage, commercial mortgage, and construction loans are considered past due when the borrower is in arrears on two or more monthly payments. FHA/VA government-guaranteed loans, other residential mortgage loans, commercial mortgage loans and land loans past due 30-59 days as of September 30, 2018 amounted to \$7.0 million, \$108.1 million, \$4.2 million and \$0.1 million, respectively.

As of  
December 31,  
2017

(In thousands)	30-59 Days Past Due	60-89 Days Past Due	90 days or more Past Due (1)(2)(3)	Total Past Due	Purchased Credit- Impaired Loans	Current	Total loans held for investment	90 days past due and still accruing (1)(2)(3)
Residential mortgage: FHA/VA government-guaranteed loans (2) (3) (4)	\$ -	\$ 6,792	\$ 102,815	\$ 109,607	\$ -	\$ 29,332	\$ 138,939	\$ 102,815
Other residential mortgage loans (2)(4)	-	92,502	193,750	286,252	153,991	2,711,775	3,152,018	15,459
Commercial: Commercial and Industrial loans	8,971	576	88,156	97,703	-	1,985,550	2,083,253	2,317
Commercial mortgage loans (4)	-	7,525	163,180	170,705	4,183	1,440,084	1,614,972	6,687
Construction: Land (4)	-	124	15,177	15,301	-	11,630	26,931	151
Construction-commercial	-	-	35,100	35,100	-	41,456	76,556	-
Construction-residential	-	95	1,987	2,082	-	5,828	7,910	-
Consumer: Auto loans	57,560	23,783	10,211	91,554	-	752,777	844,331	-
Finance leases	10,549	3,484	1,237	15,270	-	242,192	257,462	-
Other consumer loans	10,776	5,052	9,361	25,189	-	622,915	648,104	3,991
Total loans held for	\$ 87,856	\$ 139,933	\$ 620,974	\$ 848,763	\$ 158,174	\$ 7,843,539	\$ 8,850,476	\$ 131,420

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements

investment

- (1) Includes non-performing loans and accruing loans that were contractually delinquent 90 days or more (i.e., FHA/VA guaranteed loans and credit cards). Credit card loans continue to accrue finance charges and fees until charged-off at 180 days.
- (2) It is the Corporation's policy to report delinquent residential mortgage loans insured by the FHA, guaranteed by the VA, and other government-insured loans as past-due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include \$29.9 million of residential mortgage loans insured by the FHA that were over 15 months delinquent, and were no longer accruing interest as of December 31, 2017, taking into consideration the FHA interest curtailment process.
- (3) As of December 31, 2017, includes \$62.1 million of defaulted loans collateralizing GNMA securities for which the Corporation has an unconditional option (but not an obligation) to repurchase the defaulted loans.
- (4) According to the Corporation's delinquency policy and consistent with the instructions for the preparation of the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) required by the Federal Reserve Board, residential mortgage, commercial mortgage, and construction loans are considered past due when the borrower is in arrears on two or more monthly payments. FHA/VA government-guaranteed loans, other residential mortgage loans, commercial mortgage loans, and land loans past due 30-59 days as of December 31, 2017 amounted to \$6.0 million, \$224.0 million, \$9.0 million, and \$2.5 million, respectively.

The Corporation's credit quality indicators by loan type as of September 30, 2018 and December 31, 2017 are summarized below:

**Commercial Credit Exposure - Credit Risk Profile Based on Creditworthiness  
Category:**

<b>September 30, 2018</b> (In thousands)	<b>Substandard</b>	<b>Doubtful</b>	<b>Loss</b>	<b>Total Adversely Classified (1)</b>	<b>Total Portfolio</b>
Commercial mortgage	\$ 262,519	\$ 7,927	\$ -	\$ 270,446	\$ 1,506,502
Construction:					
Land	5,658	-	-	5,658	21,304
Construction - commercial	3,458	-	-	3,458	53,970
Construction - residential	1,194	-	-	1,194	7,588
Commercial and Industrial	96,993	4,659	394	102,046	2,068,256

**Commercial Credit Exposure - Credit Risk Profile Based on Creditworthiness  
Category:**

<b>December 31, 2017</b> (In thousands)	<b>Substandard</b>	<b>Doubtful</b>	<b>Loss</b>	<b>Total Adversely Classified (1)</b>	<b>Total Portfolio</b>
Commercial mortgage	\$ 257,503	\$ 4,166	\$ -	\$ 261,669	\$ 1,614,972
Construction:					
Land	15,971	490	-	16,461	26,931
Construction - commercial	35,100	-	-	35,100	76,556

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements

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Construction - residential	1,987	-	-	1,987	7,910
Commercial and Industrial	154,416	3,854	676	158,946	2,083,253

(1) Excludes non-performing loans held for sale of \$44.2 million (\$12.4 million commercial mortgage, \$30.0 million construction-commercial, and \$1.8 million construction-land) and \$8.3 million (construction-land) as of September 30, 2018 and December 31, 2017, respectively.

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	<b>FHA/VA/ Guaranteed (1)</b>	<b>Other residential loans</b>		<b>Finance Leases</b>	<b>Other Consumer</b>
(In thousands)					
Performing	\$ 150,771	\$ 2,755,322	\$ 882,970	\$ 309,737	\$ 636,981
Purchased	-	145,203	-	-	-
Credit-Impaired (2)					
Non-performing	-	156,685	12,258	1,443	7,963
Total	\$ 150,771	\$ 3,057,210	\$ 895,228	\$ 311,180	\$ 644,944

- (1) It is the Corporation's policy to report delinquent residential mortgage loans insured by the FHA, guaranteed by the VA, and other government-insured loans as 90 days past-due loans and still accruing as opposed to non-performing loans since the principal repayment is insured. This balance includes \$33.9 million of residential mortgage loans insured by the FHA that were over 15 months delinquent, and were no longer accruing interest as of September 30, 2018, taking into consideration the FHA interest curtailment process.
- (2) PCI loans are excluded from non-performing statistics due to the application of the accretion method, under which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.

	<b>Consumer Credit Exposure - Credit Risk Profile Based on Payment Activity</b>				
	<b>Residential Real Estate</b>		<b>Consumer</b>		
	<b>FHA/VA/ Guaranteed (1)</b>	<b>Other residential loans</b>	<b>Auto</b>	<b>Finance Leases</b>	<b>Other Consumer</b>
<b>December 31, 2017</b>					
(In thousands)					
Performing	\$ 138,939	\$ 2,819,736	\$ 834,120	\$ 256,225	\$ 642,734
Purchased	-	153,991	-	-	-
Credit-Impaired (2)					
Non-performing	-	178,291	10,211	1,237	5,370
Total	\$ 138,939	\$ 3,152,018	\$ 844,331	\$ 257,462	\$ 648,104

- (1) It is the Corporation's policy to report delinquent residential mortgage loans insured by the FHA, guaranteed by the VA, and other government-insured loans as 90 days past-due loans and still accruing as opposed to non-performing loans since the principal repayment is insured. This balance includes \$29.9 million of residential mortgage loans insured by the FHA that were over 15 months delinquent, and were no longer accruing interest as of December 31, 2017, taking into consideration the FHA interest curtailment process.
- (2) PCI loans are excluded from non-performing statistics due to the application of the accretion method, under which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.



The following tables present information about impaired loans held for investment, excluding PCI loans, which are reported separately as discussed below:

**Impaired Loans**

	<b>Impaired Loans - With a Related Specific Allowance</b>		<b>Impaired Loans With No Related Specific Allowance</b>		<b>Impaired Loans Total</b>			
	<b>Unpaid Recorded Investment Balance</b>	<b>Related Specific Allowance</b>	<b>Unpaid Recorded Investment Balance</b>	<b>Related Specific Allowance</b>	<b>Unpaid Recorded Investment Balance</b>	<b>Related Specific Allowance</b>	<b>Unpaid Recorded Investment Balance</b>	<b>Related Specific Allowance</b>
(In thousands)								
<b>As of September 30, 2018</b>								
FHA/VA-Guaranteed loans	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other residential mortgage loans	291,419	321,120	18,482	117,375	159,220	408,794	480,340	18,482
Commercial:								
Commercial mortgage loans	169,787	184,019	17,044	73,433	79,245	243,220	263,264	17,044
Commercial and Industrial loans	62,361	74,519	10,798	34,793	52,776	97,154	127,295	10,798
Construction:								
Land	4,972	5,872	750	160	337	5,132	6,209	750
Construction-commercial	-	-	-	-	-	-	-	-
Construction-residential	809	942	156	956	1,531	1,765	2,473	156
Consumer:								
Auto loans	18,623	18,623	3,664	269	269	18,892	18,892	3,664
Finance leases	1,372	1,372	122	-	-	1,372	1,372	122
Other consumer loans	9,761	10,498	2,297	1,920	2,281	11,681	12,779	2,297
	\$ 559,104	\$ 616,965	\$ 53,313	\$ 228,906	\$ 295,659	\$ 788,010	\$ 912,624	\$ 53,313

	<b>Impaired Loans - With a Related Specific Allowance</b>		<b>Impaired Loans With No Related Specific Allowance</b>		<b>Impaired Loans Total</b>			
	<b>Unpaid Recorded Investment</b>	<b>Related Principal Balance</b>	<b>Unpaid Recorded Investment</b>	<b>Related Principal Balance</b>	<b>Unpaid Recorded Investment</b>	<b>Related Principal Balance</b>	<b>Unpaid Recorded Investment</b>	<b>Related Principal Balance</b>
(In thousands)								
<b>As of December 31, 2017</b>								
FHA/VA-Guaranteed loans	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other residential mortgage loans	316,616	349,284	22,086	116,818	154,048	433,434	503,332	22,086
Commercial:								
Commercial mortgage loans	87,814	124,084	9,783	65,100	100,612	152,914	224,696	9,783
Commercial and Industrial loans	90,008	112,005	12,359	28,292	31,254	118,300	143,259	12,359
Construction:								
Land	11,865	19,973	1,402	48	49	11,913	20,022	1,402
Construction-commercial	35,101	38,595	560	-	-	35,101	38,595	560
Construction-residential	252	355	55	-	-	252	355	55
Consumer:								
Auto loans	22,338	22,338	3,665	267	267	22,605	22,605	3,665
Finance leases	2,184	2,184	104	-	-	2,184	2,184	104
Other consumer loans	11,084	11,830	1,396	2,521	3,688	13,605	15,518	1,396
	\$577,262	\$680,648	\$51,410	\$213,046	\$289,918	\$790,308	\$970,566	\$51,410

	<b>Average Recorded Investment</b>	<b>Interest Income on Accrual Basis</b>	<b>Interest Income on Cash Basis</b>	<b>Total Interest Income</b>
(In thousands)				
<b>For the quarter ended September 30, 2018</b>				
FHA/VA-Guaranteed loans	\$ -	\$ -	\$ -	\$ -
Other residential mortgage loans	411,393	4,641	410	5,051
Commercial:				
Commercial mortgage loans	244,802	2,198	656	2,854
Commercial and Industrial loans	98,903	557	2	559
Construction:				
Land	5,204	23	5	28
Construction-commercial	-	-	-	-
Construction-residential	1,766	-	-	-
Consumer:				
Auto loans	19,479	362	-	362
Finance leases	1,444	27	-	27
Other consumer loans	11,925	274	53	327
	\$ 794,916	\$ 8,082	\$ 1,126	\$ 9,208

	<b>Average Recorded Investment</b>	<b>Interest Income on Accrual Basis</b>	<b>Interest Income on Cash Basis</b>	<b>Total Interest Income</b>
(In thousands)				
<b>For the quarter ended September 30, 2017</b>				
FHA/VA-Guaranteed loans	\$ -	\$ -	\$ -	\$ -
Other residential mortgage loans	427,858	4,409	402	4,811
Commercial:				
Commercial mortgage loans	158,438	764	85	849
Commercial and Industrial loans	110,184	454	174	628
Construction:				
Land	14,634	122	9	131
Construction-commercial	35,520	-	-	-
Construction-residential	252	-	-	-
Consumer:				
Auto loans	24,049	462	-	462
Finance leases	2,354	43	-	43
Other consumer loans	14,268	388	40	428
	\$ 787,557	\$ 6,642	\$ 710	\$ 7,352



	<b>Average Recorded Investment</b>	<b>Interest Income on Accrual Basis</b>	<b>Interest Income on Cash Basis</b>	<b>Total Interest Income</b>
(In thousands)				
<b>Nine-month Period Ended September 30, 2018</b>				
FHA/VA-Guaranteed loans	\$ -	\$ -	\$ -	\$ -
Other residential mortgage loans	415,561	13,369	1,080	14,449
Commercial:				
Commercial mortgage loans	248,919	2,775	2,038	4,813
Commercial and Industrial loans	102,410	1,438	6	1,444
Construction:				
Land	5,260	70	20	90
Construction-commercial	-	-	-	-
Construction-residential	1,765	-	-	-
Consumer:				
Auto loans	20,527	1,122	-	1,122
Finance leases	1,582	84	-	84
Other consumer loans	12,353	754	127	881
	\$ 808,377	\$ 19,612	\$ 3,271	\$ 22,883

	<b>Average Recorded Investment</b>	<b>Interest Income on Accrual Basis</b>	<b>Interest Income on Cash Basis</b>	<b>Total Interest Income</b>
(In thousands)				
<b>Nine-Month Period Ended September 30, 2017</b>				
FHA/VA-Guaranteed loans	\$ -	\$ -	\$ -	\$ -
Other residential mortgage loans	431,741	13,170	1,548	14,718
Commercial:				
Commercial mortgage loans	176,757	1,621	287	1,908
Commercial and Industrial loans	112,642	952	211	1,163
Construction:				

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Land	14,800	358	32	390
Construction-commercial	36,101	-	-	-
Construction-residential	252	-	-	-
Consumer:				
Auto loans	25,274	1,357	-	1,357
Finance leases	2,532	140	-	140
Other consumer loans	14,441	1,027	105	1,132
	\$ 814,540	\$ 18,625	\$ 2,183	\$ 20,808

The following tables show the activity for impaired loans and the related specific reserve for the quarters and nine-month periods ended September 30, 2018 and 2017:

	Quarter Ended September 30,		Nine-Month Period Ended September 30,	
	2018	2017	2018	2017
(In thousands)				
<b>Impaired Loans:</b>				
Balance at beginning of period	\$ 740,134	\$ 735,625	\$ 790,308	\$ 887,905
Loans determined impaired during the period	119,064	71,884	214,745	110,488
Charge-offs (1)(2)	(18,035)	(6,472)	(48,455)	(66,959)
Loans sold, net of charge-offs	-	-	(4,121)	(53,245)
Increases to existing impaired loans	128	3,215	7,203	4,454
Foreclosures	(8,293)	(5,657)	(27,745)	(36,347)
Loans no longer considered impaired	(1,146)	(542)	(5,086)	(3,324)
Loans transferred to held for sale	(16,839)	-	(74,052)	-
Paid in full, partial payments and other	(27,003)	(18,794)	(64,787)	(63,713)
Balance at end of period	\$ 788,010	\$ 779,259	\$ 788,010	\$ 779,259

- (1) For the quarter ended September 30, 2018, includes charge-offs totaling \$12.5 million associated with the \$17.2 million in non-performing loans transferred to held for sale in the third quarter of 2018.
- (2) For the nine-month period ended September 30, 2018, includes charge-offs totaling \$22.2 million associated with the \$74.4 million in non-performing loans transferred to held for sale during the first nine-months of 2018.

	Quarter Ended September 30,		Nine-Month Period Ended September 30,	
	2018	2017	2018	2017
(In thousands)				
<b>Specific Reserve:</b>				
Balance at beginning of period	\$ 49,514	\$ 40,794	\$ 51,410	64,421
Provision for loan losses	21,821	13,819	50,277	50,014
Net charge-offs	(18,022)	(6,458)	(48,374)	(66,280)
Balance at end of period	\$ 53,313	\$ 48,155	\$ 53,313	\$ 48,155

**Purchased Credit Impaired Loans (PCI)**

The Corporation acquired PCI loans accounted for under ASC Topic 310-30, “Receivables – Loans and Debt Securities Acquired with Deteriorated Credit Quality” (“ASC Topic 310-30”), as part of a transaction that closed on February 27, 2015 in which FirstBank acquired 10 Puerto Rico branches of Doral Bank, and acquired certain assets, including PCI loans, and assumed deposits, through an alliance with Banco Popular of Puerto Rico, that was the successful lead bidder with the FDIC on the failed Doral Bank, as well as other co-bidders. The Corporation also acquired PCI loans in previously completed asset acquisitions that are accounted for under ASC Topic 310-30. These previous transactions include the acquisition from Doral Financial in the second quarter of 2014 of all its rights, title and interest in first and second residential mortgages loans in full satisfaction of secured borrowings owed by such entity to FirstBank.

Under ASC Topic 310-30, the acquired PCI loans were aggregated into pools based on similar characteristics (i.e., delinquency status and loan terms). Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Since the loans are accounted for under ASC Topic 310-30, they are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. The Corporation recognizes additional losses on this portfolio when it is probable that the Corporation will be unable to collect all cash flows expected as of the acquisition date plus additional cash flows expected to be collected arising from changes in estimates after the acquisition date.

The carrying amounts of PCI loans were as follows:

		<b>September 30, 2018</b>	<b>As of</b>	<b>December 31, 2017</b>
(In thousands)				
Residential mortgage loans	\$	145,203	\$	153,991
Commercial mortgage loans		3,919		4,183
Total PCI loans	\$	149,122	\$	158,174
Allowance for loan losses		(11,354)		(11,251)
Total PCI loans, net of allowance for loan losses	\$	137,768	\$	146,923

The following tables present PCI loans by past due status as of September 30, 2018 and December 31, 2017:

<b>As of September 30, 2018</b>	<b>30-59 Days</b>	<b>60-89 Days</b>	<b>90 days or more</b>	<b>Total Past Due</b>	<b>Current</b>	<b>Total PCI loans</b>
(In thousands)						
Residential mortgage loans	\$ -	\$ 7,823	\$ 28,179	\$ 36,002	\$ 109,201	\$ 145,203
Commercial mortgage loans	-	-	2,960	2,960	959	3,919

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements



Total (1)	\$	-	\$ 7,823	\$ 31,139	\$ 38,962	\$ 110,160	\$ 149,122
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(1) According to the Corporation's delinquency policy and consistent with the instructions for the preparation of the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) required by the Federal Reserve Board, residential mortgage and commercial mortgage loans are considered past due when the borrower is in arrears two or more monthly payments. PCI residential mortgage loans past due 30-59 days as of September 30, 2018 amounted to \$12.3 million. No PCI commercial mortgage loan was 30-59 days past due as of September 30, 2018.

<b>As of December 31, 2017</b>	<b>30-59 Days</b>	<b>60-89 Days</b>	<b>90 days or more</b>	<b>Total Past Due</b>	<b>Current</b>	<b>Total PCI loans</b>
(In thousands)						
Residential mortgage loans	\$ -	\$ 16,600	\$ 26,471	\$ 43,071	\$ 110,920	\$ 153,991
Commercial mortgage loans	-	355	2,834	3,189	994	4,183
Total (1)	\$ -	\$ 16,955	\$ 29,305	\$ 46,260	\$ 111,914	\$ 158,174

(1) According to the Corporation's delinquency policy and consistent with the instructions for the preparation of the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) required by the Federal Reserve Board, residential mortgage and commercial mortgage loans are considered past due when the borrower is in arrears two or more monthly payments. PCI residential mortgage loans and commercial mortgage loans past due 30-59 days as of December 31, 2017 amounted to \$28.1 million and \$0.2 million, respectively.

*Initial Fair Value and Accretable Yield of PCI Loans*

At acquisition of PCI loans, the Corporation estimated the cash flows the Corporation expected to collect on the loans. Under the accounting guidance for PCI loans, the difference between the contractually required payments and the cash flows expected to be collected at acquisition is referred to as the non-accretable difference. This difference is neither accreted into income nor recorded on the Corporation's consolidated statements of financial condition. The excess of cash flows expected to be collected over the estimated fair value is referred to as the accretable yield and is recognized in interest income over the remaining life of the loans, using the effective-yield method.

*Changes in Accretable Yield of Acquired Loans*

Subsequent to the acquisition of loans, the Corporation is required to periodically evaluate its estimate of cash flows expected to be collected. These evaluations, performed quarterly, require the continued use of key assumptions and estimates, similar to the initial estimate of fair value. Subsequent changes in the estimated cash flows expected to be collected may result in changes in the accretable yield and non-accretable difference or reclassifications from non-accretable yield to accretable yield. Increases in the cash flows expected to be collected will generally result in an increase in interest income over the remaining life of the loan or pool of loans. Decreases in expected cash flows due to further credit deterioration will generally result in an impairment charge recognized in the Corporation's provision for loan and lease losses, resulting in an increase to the allowance for loan and lease losses. As of September 30, 2018, the reserve related to PCI loans acquired from Doral Financial in 2014 and from Doral Bank in 2015 amounted to \$11.4 million.

Changes in the accretable yield of PCI loans for the quarters and nine-month periods ended September 30, 2018 and 2017 were as follows:

	<b>Quarter Ended</b>		<b>Nine-Month Period Ended</b>	
	<b>September 30, 2018</b>	<b>September 30, 2017</b>	<b>September 30, 2018</b>	<b>September 30, 2017</b>
(In thousands)				
Balance at beginning of period	\$ 98,489	\$ 108,971	\$ 103,682	\$ 116,462
Accretion recognized in earnings	(2,524)	(2,656)	(7,717)	(8,177)
Reclassification (to) from non-accretable	-	-	-	(1,970)
Balance at end of period	\$ 95,965	\$ 106,315	\$ 95,965	\$ 106,315

Changes in the carrying amount of PCI loans accounted for pursuant to ASC Topic 310-30 were as follows:

	<b>Quarter Ended</b>		<b>Nine-Month Period Ended</b>	
	<b>September 30, 2018</b>	<b>September 30, 2017</b>	<b>September 30, 2018</b>	<b>September 30, 2017</b>
(In thousands)				
Balance at beginning of period	\$ 152,242	\$ 160,368	\$ 158,174	\$ 165,818
Accretion	2,524	2,656	7,717	8,177
Collections	(4,835)	(4,225)	(12,590)	(13,327)
Foreclosures	(809)	(1,005)	(4,179)	(2,874)
Ending balance	\$ 149,122	\$ 157,794	\$ 149,122	\$ 157,794
Allowance for loan losses	(11,354)	(10,235)	(11,354)	(10,235)
Ending balance, net of allowance for loan losses	\$ 137,768	\$ 147,559	\$ 137,768	\$ 147,559

Changes in the allowance for loan losses related to PCI loans were as follows:

	<b>Quarter Ended</b>		<b>Nine-Month Period Ended</b>	
	<b>September 30, 2018</b>	<b>September 30, 2017</b>	<b>September 30, 2018</b>	<b>September 30, 2017</b>
(In thousands)				
Balance at beginning of period	\$ 11,354	\$ 9,446	\$ 11,251	\$ 6,857
Provision for loan losses	-	789	103	3,378
Balance at the end of period	\$ 11,354	\$ 10,235	\$ 11,354	\$ 10,235

The outstanding principal balance of PCI loans, including amounts charged off by the Corporation, amounted to \$184.2 million as of September 30, 2018 (compared to - \$196.6 million as of December 31, 2017).

## Purchases and Sales of Loans

During the first nine months of 2018, the Corporation purchased \$39.3 million of residential mortgage loans as part of a strategic program to purchase ongoing residential mortgage loan production from mortgage bankers in Puerto Rico. In general, the loans purchased from mortgage bankers were conforming residential mortgage loans. Purchases of conforming residential mortgage loans provide the Corporation the flexibility to retain or sell the loans, including through securitization transactions, depending upon the Corporation's interest rate risk management strategies. When the Corporation sells such loans, it generally keeps the servicing of the loans.

In the ordinary course of business, the Corporation sells residential mortgage loans (originated or purchased) to GNMA and government-sponsored entities ("GSEs"), such as FNMA and FHLMC, which generally securitize the transferred loans into MBS for sale into the secondary market. During the first nine months of 2018, the Corporation sold \$181.2 million of FHA/VA mortgage loans to GNMA, which packaged them into MBS. Also, during the first nine months of 2018, the Corporation sold approximately \$78.9 million of performing residential mortgage loans to FNMA and FHLMC. The Corporation's continuing involvement in these sold loans consists primarily of servicing the loans. In addition, the Corporation agreed to repurchase loans when it breaches any of the representations and warranties included in the sale agreement. These representations and warranties are consistent with the GSEs' selling and servicing guidelines (i.e., ensuring that the mortgage was properly underwritten according to established guidelines). The total amount of loans sold in the secondary market included \$9.8 million of seasoned residential mortgage loans sold to FNMA in the second quarter of 2018.

For loans sold to GNMA, the Corporation holds an option to repurchase individual delinquent loans issued on or after January 1, 2003 when the borrower fails to make any payment for three consecutive months. This option gives the Corporation the ability, but not the obligation, to repurchase the delinquent loans at par without prior authorization from GNMA.

Under ASC Topic 860, *Transfer and Servicing*, once the Corporation has the unilateral ability to repurchase the delinquent loan, it is considered to have regained effective control over the loan and is required to recognize the loan and a corresponding repurchase liability on the balance sheet regardless of the Corporation's intent to repurchase the loan. As of September 30, 2018 and December 31, 2017, rebooked GNMA delinquent loans included in the residential mortgage loan portfolio amounted to \$75.9 million and \$62.1 million, respectively.

During the first nine months of 2018 and 2017, the Corporation repurchased, pursuant to its repurchase option with GNMA, \$11.0 million and \$24.7 million, respectively, of loans previously sold to GNMA. The principal balance of these loans is fully guaranteed and the risk of loss related to the repurchased loans is generally limited to the difference between the delinquent interest payment advanced to GNMA, which is computed at the loan's interest rate, and the interest payments reimbursed by FHA, which are computed at a pre-determined debenture rate. Repurchases of GNMA loans allow the Corporation, among other things, to maintain acceptable delinquency rates on outstanding GNMA pools and remain as a seller and servicer in good standing with GNMA. During the fourth quarter of 2017, the

Corporation requested and received approval from GNMA for the exclusion of loans in the areas affected by Hurricanes Irma and Maria from calculations of delinquency and default ratios established in the GNMA Mortgage-Backed Securities Guide. The Corporation generally remediates any breach of representations and warranties related to the underwriting of such loans according to established GNMA guidelines without incurring losses. The Corporation's estimate of losses related to breaches in representations and warranties is zero as of September 30, 2018.

Loan sales to FNMA and FHLMC are without recourse in relation to the future performance of the loans. The Corporation repurchased at par loans previously sold to FNMA and FHLMC in the amount of \$0.1 million and \$27 thousand during the first nine months of 2018 and 2017, respectively. The Corporation's risk of loss with respect to these loans is also minimal as these repurchased loans are generally performing loans with documentation deficiencies.

In addition, during the first nine months of 2018, the Corporation purchased a \$21.4 million commercial and industrial loan participation. Also, during the first nine months of 2018, the Corporation sold a \$5.6 million commercial and industrial adversely-classified loan in Puerto Rico (recording a charge-off of \$1.3 million), a \$9.2 million commercial and industrial loan participation in the Florida region, and \$34.9 million in non-performing commercial and construction loans in Puerto Rico, as further discussed above.

#### **Sale of the Puerto Rico Electric Power Authority ("PREPA") Loan**

During the first quarter of 2017, the Corporation received an unsolicited offer and sold its outstanding participation in the PREPA line of credit with a book value of \$64 million at the time of sale (principal balance of \$75 million), thereby reducing its direct exposure to the Puerto Rico government. A specific reserve of approximately \$10.2 million had been allocated to this loan. Gross proceeds of \$53.2 million from the sale resulted in an incremental loss of \$0.6 million recorded as a charge to the provision for loan and lease losses in the first quarter of 2017.

## Loan Portfolio Concentration

The Corporation's primary lending area is Puerto Rico. The Corporation's banking subsidiary, FirstBank, also lends in the USVI and BVI markets and in the United States (principally in the state of Florida). Of the total gross loans held for investment of \$8.7 billion as of September 30, 2018, credit risk concentration was approximately 74% in Puerto Rico, 20% in the United States, and 6% in the USVI and BVI.

As of September 30, 2018, the Corporation had \$68.5 million outstanding in loans extended to the Puerto Rico government, its municipalities and public corporations, compared to \$55.9 million as of December 31, 2017. Approximately \$47.2 million of the outstanding loans as of September 30, 2018 consisted of loans extended to municipalities in Puerto Rico, which in most cases are supported by assigned property tax revenues. The vast majority of revenues of the municipalities included in the Corporation's loan portfolio are independent of the Puerto Rico central government. These municipalities are required by law to levy special property taxes in such amounts as are required for the payment of all of their respective general obligation bonds and notes. Late in 2015, the GDB and the Municipal Revenue Collection Center ("CRIM") signed and perfected a deed of trust. Through this deed, the GDB, as fiduciary, is bound to keep the CRIM funds separate from any other deposits and must distribute the funds pursuant to applicable law. The CRIM funds are deposited at another commercial depository financial institution in Puerto Rico. In addition to loans extended to municipalities, the Corporation's exposure to the Puerto Rico government as of September 30, 2018 included a \$6.7 million loan extended to a unit of the central government, and a \$14.7 million loan granted to an affiliate of PREPA.

In addition, as of September 30, 2018, the Corporation had \$113.3 million in exposure to residential mortgage loans that are guaranteed by the Puerto Rico Housing Finance Authority. Residential mortgage loans guaranteed by the Puerto Rico Housing Finance Authority are secured by the underlying properties and the guarantees serve to cover shortfalls in collateral in the event of a borrower default. The Puerto Rico government guarantees up to \$75 million of the principal under the mortgage loan insurance program. According to the most recently-released audited financial statements of the Puerto Rico Housing Finance Authority, as of June 30, 2016, the Puerto Rico Housing Finance Authority's mortgage loans insurance program covered loans in an aggregate of approximately \$576 million. The regulations adopted by the Puerto Rico Housing Finance Authority require the establishment of adequate reserves to guarantee the solvency of the mortgage loan insurance fund. As of June 30, 2016, the most recent date as to which information is available, the Puerto Rico Housing Finance Authority had a restricted net position for such purposes of approximately \$77.4 million.

The Corporation also has credit exposure to USVI government entities. As of September 30, 2018, the Corporation had \$69.4 million in loans to USVI government instrumentalities and public corporations, compared to \$70.4 million as of December 31, 2017. Of the amount outstanding as of September 30, 2018, public corporations of the USVI owed approximately \$46.1 million and an independent instrumentality of the USVI government owed approximately \$23.2 million. As of September 30, 2018, all loans were currently performing and up to date on principal and interest payments.

The Corporation cannot predict at this time the ultimate effect that the current fiscal situation of the Commonwealth of Puerto Rico, the uncertainty about the debt restructuring process, the various legislative and other measures adopted and to be adopted by the Puerto Rico government and the PROMESA oversight board in response to such fiscal situation, and Hurricane Maria will have on the Puerto Rico economy, the Corporation's clients, and the Corporation's financial condition and results of operations.

### **Troubled Debt Restructurings**

The Corporation provides homeownership preservation assistance to its customers through a loss mitigation program in Puerto Rico that is similar to the U.S. government's Home Affordable Modification Program guidelines. Depending upon the nature of borrowers' financial condition, restructurings or loan modifications through this program, as well as other restructurings of individual commercial, commercial mortgage, construction, and residential mortgage loans, fit the definition of a TDR. A restructuring of a debt constitutes a TDR if the creditor, for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Modifications involve changes in one or more of the loan terms that bring a defaulted loan current and provide sustainable affordability. Changes may include, among others, the extension of the maturity of the loan and modifications of the loan rate. As of September 30, 2018, the Corporation's total TDR loans held for investment of \$625.7 million consisted of \$340.3 million of residential mortgage loans, \$79.7 million of commercial and industrial loans, \$169.2 million of commercial mortgage loans, \$5.8 million of construction loans, and \$30.7 million of consumer loans. Outstanding unfunded commitments on TDR loans amounted to \$0.4 million as of September 30, 2018.

The Corporation's loss mitigation programs for residential mortgage and consumer loans can provide for one or a combination of the following: movement of interest past due to the end of the loan, extension of the loan term, deferral of principal payments and reduction of interest rates either permanently or for a period of up to six years (increasing back in step-up rates). Additionally, in certain cases, the restructuring may provide for the forgiveness of contractually-due principal or interest. Uncollected interest is added to the end of the loan term at the time of the restructuring and not recognized as income until collected or when the loan is paid off. These programs are available only to those borrowers who have defaulted, or are likely to default, permanently on their loan and would lose their homes in a foreclosure action absent some lender concession. Nevertheless, if the Corporation is not reasonably assured that the borrower will comply with its contractual commitment, properties are foreclosed.

Prior to permanently modifying a loan, the Corporation may enter into trial modifications with certain borrowers. Trial modifications generally represent a six-month period during which the borrower makes monthly payments under the anticipated modified payment terms prior to a formal modification. Upon successful completion of a trial modification, the Corporation and the borrower enter into a permanent modification. TDR loans that are participating in or that have been offered a binding trial modification are classified as TDRs when the trial offer is made and continue to be classified as TDRs regardless of whether the borrower enters into a permanent modification. As of September 30, 2018, the Corporation classified an additional \$5.5 million of residential mortgage loans as TDRs that were participating in or had been offered a trial modification.

For the commercial real estate, commercial and industrial, and construction loan portfolios, at the time of a restructuring, the Corporation determines, on a loan-by-loan basis, whether a concession was granted for economic or legal reasons related to the borrower's financial difficulty. Concessions granted for loans in these portfolios could include: reductions in interest rates to rates that are considered below market; extension of repayment schedules and maturity dates beyond original contractual terms; waivers of borrower covenants; forgiveness of principal or interest; or other contractual changes that are considered to be concessions. The Corporation mitigates loan defaults for these loan portfolios through its collection function. The function's objective is to minimize both early stage delinquencies and losses upon default of loans in these portfolios. In the case of the commercial and industrial, commercial mortgage, and construction loan portfolios, the Corporation's Special Asset Group ("SAG") focuses on strategies for the accelerated reduction of non-performing assets through note sales, short sales, loss mitigation programs, and sales of OREO.

In addition, the Corporation extends, renews, and restructures loans with satisfactory credit profiles. Many commercial loan facilities are structured as lines of credit, which generally have one-year terms and, therefore, are required to be renewed annually. Other facilities may be restructured or extended from time to time based upon changes in the borrower's business needs, use of funds, and timing of completion of projects, and other factors. If the borrower is not deemed to have financial difficulties, extensions, renewals, and restructurings are done in the normal course of business and not considered concessions, and the loans continue to be recorded as performing.



Selected information on TDR loans held for investment that included the recorded investment by loan class and modification type is summarized in the following tables. This information reflects all TDRs held for investment:

	<b>September 30, 2018</b>						
			<b>Combination of reduction in interest rate and extension of maturity</b>	<b>Forgiveness of principal and/or interest</b>	<b>Forbearance Agreement</b>	<b>Other <sup>(1)</sup></b>	<b>Total</b>
	<b>Interest rate below market</b>	<b>Maturity or term extension</b>					
(In thousands)							
Troubled Debt Restructurings:							
Non - FHA/VA residential mortgage loans	\$ 24,053	\$ 11,496	\$ 245,022	\$ -	\$ 158	\$ 59,540	\$ 340,269
Commercial Mortgage loans <sup>(2)</sup>	4,400	30,980	124,493	-	-	9,332	169,205
Commercial and Industrial loans <sup>(3)</sup>	688	19,963	13,323	-	4,225	41,512	79,711
Construction loans:							
Land	16	104	2,016	-	-	339	2,475
Construction-commercial <sup>(4)</sup>	-	3,102	-	-	-	217	3,319
Construction-residential	-	-	-	-	-	-	-
Consumer loans - Auto	-	1,627	11,066	-	-	6,199	18,892
Finance leases	-	116	1,256	-	-	-	1,372
Consumer loans - Other	1,299	1,398	5,772	228	-	1,780	10,477
<b>Total Troubled Debt Restructurings</b>	<b>\$ 30,456</b>	<b>\$ 68,786</b>	<b>\$ 402,948</b>	<b>\$ 228</b>	<b>\$ 4,383</b>	<b>\$ 118,919</b>	<b>\$ 625,720</b>

- (1) Other concessions granted by the Corporation included deferral of principal and/or interest payments for a period longer than what would be considered insignificant, payment plans under judicial stipulation, or a combination of the concessions listed in the table.
- (2) Excludes commercial mortgage TDR loans held for sale amounting to \$3.6 million as of September 30, 2018.
- (3) Excludes commercial and industrial TDR loans held for sale amounting to \$0.9 million as of September 30, 2018.
- (4) Excludes a construction TDR loan held for sale of \$27.0 million as of September 30, 2018.

December 31, 2017

	Interest rate below market	Maturity or term extension	Combination of reduction in interest rate and extension of maturity	Forgiveness of principal and/or interest	Forbearance Agreement	Other (1)	Total
(In thousands)							
Troubled Debt Restructurings:							
Non - FHA/VA residential mortgage loans	\$ 25,964	\$ 8,318	\$ 267,578	\$ -	\$ -	\$ 62,070	\$ 363,930
Commercial Mortgage loans	6,563	2,094	31,870	-	-	10,285	50,812
Commercial and Industrial loans	2,510	20,648	16,049	-	6,623	48,282	94,112
Construction loans:							
Land	18	3,941	2,186	-	-	331	6,476
Construction-commercial	-	-	-	35,100	-	-	35,100
Construction-residential	-	-	-	-	-	217	217
Consumer loans - Auto	-	1,347	14,233	-	-	7,025	22,605
Finance leases	-	238	1,946	-	-	-	2,184
Consumer loans - Other	892	2,097	6,891	217	-	1,686	11,783
Total Troubled Debt Restructurings	\$ 35,947	\$ 38,683	\$ 340,753	\$ 35,317	\$ 6,623	\$ 129,896	\$ 587,219

- (1) Other concessions granted by the Corporation included deferral of principal and/or interest payments for a period longer than what would be considered insignificant, payment plans under judicial stipulation or a combination of the concessions listed in the table.

The following table presents the Corporation's TDR loans held for investment activity:

	Quarter Ended September 30,		Nine-Month Period Ended September 30,	
	2018	2017	2018	2017
(In thousands)				
Beginning balance of TDRs	\$ 557,196	\$ 568,543	\$ 587,219	\$ 647,048
New TDRs	107,357	29,101	164,004	83,368
Increases to existing TDRs	78	2,650	6,924	3,404
Charge-offs post modification (1)(2)(3)	(7,549)	(2,949)	(25,336)	(26,976)
Sales, net of charge-offs	-	-	-	(53,245)
Foreclosures	(4,898)	(3,564)	(15,700)	(24,085)
TDR transferred to held for sale, net of charge-offs	(4,541)	-	(34,541)	-
Paid-off, partial payments and other	(21,923)	(7,986)	(56,850)	(43,719)
Ending balance of TDRs	\$ 625,720	\$ 585,795	\$ 625,720	\$ 585,795

- (1) The quarter ended September 30, 2018 includes charge-offs of \$3.4 million associated with \$4.5 million in commercial loans transferred to held for sale.
- (2) The nine-month period ended September 30, 2018 includes charge-offs totaling \$8.5 million associated with \$34.5 million in commercial and construction loans transferred to held for sale.
- (3) The nine-month period ended September 30, 2017 includes a charge-off of \$10.7 million related to the sale of the PREPA credit line.

TDR loans are classified as either accrual or nonaccrual loans. Loans in accrual status may remain in accrual status when their contractual terms have been modified in a TDR if the loans had demonstrated performance prior to the restructuring and payment in full under the restructured terms is expected. Otherwise, loans on nonaccrual and restructured as a TDR will remain on nonaccrual status until the borrower has proven the ability to perform under the modified structure, generally for a minimum of six months, and there is evidence that such payments can, and are likely to, continue as agreed. Performance prior to the restructuring, or significant events that coincide with the restructuring, are included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual status at the time of the restructuring or after a shorter performance period. If the borrower's ability to meet the revised payment schedule is uncertain, the loan remains classified as a nonaccrual loan. Loan modifications increase the Corporation's interest income by returning a non-performing loan to performing status, if applicable, increase cash flows by providing for payments to be made by the borrower, and limit increases in foreclosure and OREO costs. A TDR loan that specifies an interest rate that at the time of the restructuring is greater than or equal to the rate the Corporation is willing to accept for a new loan with comparable risk may not be reported as a TDR, or an impaired loan in the calendar years subsequent to the restructuring, if it is in compliance with its modified terms. The Corporation did not remove any loans from the TDR classification during the first nine months of 2018 and 2017, other than a \$9.9 million loan refinanced at market terms as the borrower was no longer experiencing financial difficulties and the refinancing does not contain any concession to the borrower. This refinancing was included as part of "paid-off, partial payments and other" in the above table.

The following table provides a breakdown of the TDR loans held for investment by those in accrual and nonaccrual status:

**As of September 30, 2018**

(In thousands)	Accrual	Nonaccrual (1)	Total TDRs
Non-FHA/VA residential mortgage loans	\$ 270,067	\$ 70,202	\$ 340,269
Commercial Mortgage loans (2)	146,293	22,912	169,205
Commercial and Industrial loans (3)	70,416	9,295	79,711
Construction loans:			
Land	1,080	3,939	5,019
Construction-commercial (4)	-	-	-
Construction-residential	-	775	775
Consumer loans - Auto	12,541	6,350	18,891
Finance leases	1,273	99	1,372
Consumer loans - Other	9,176	1,302	10,478
Total Troubled Debt Restructurings	\$ 510,846	\$ 114,874	\$ 625,720

- (1) Included in non-accrual loans are \$20.7 million in loans that were performing under the terms of the restructuring agreement but are reported in nonaccrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and are deemed fully collectible.
- (2) Excludes commercial mortgage TDR loans held for sale amounting to \$3.6 million as of September 30, 2018.
- (3) Excludes commercial and industrial TDR loans held for sale amounting to \$0.9 million as of September 30, 2018.
- (4) Excludes a construction TDR loan held for sale of \$27.0 million as of September 30, 2018.

**As of December 31, 2017**

(In thousands)	Accrual	Nonaccrual (1)	Total TDRs
Non-FHA/VA residential mortgage loans	\$ 280,729	\$ 83,201	\$ 363,930
Commercial Mortgage loans	23,329	27,483	50,812
Commercial and Industrial loans	41,536	52,576	94,112
Construction loans:			
Land	1,291	5,185	6,476
Construction-commercial	-	35,100	35,100
Construction-residential	-	217	217
Consumer loans - Auto	15,548	7,057	22,605
Finance leases	1,968	216	2,184
Consumer loans - Other	10,294	1,489	11,783
Total Troubled Debt Restructurings	\$ 374,695	\$ 212,524	\$ 587,219

- (1) Included in non-accrual loans are \$88.6 million in loans that were performing under the terms of the restructuring agreement but are reported in non-accrual status until the restructured loans meet the

criteria of sustained payment performance under the revised terms for reinstatement to accrual status and are deemed fully collectible.

TDR loans exclude restructured residential mortgage loans that are government-guaranteed (e.g., FHA/VA loans) totaling \$60.7 million as of September 30, 2018 (compared with \$62.1 million as of December 31, 2017). The Corporation excludes FHA/VA guaranteed loans from TDR loan statistics given that, in the event that the borrower defaults on the loan, the principal and interest (at the specified debenture rate) are guaranteed by the U.S. government; therefore, the risk of loss on these types of loans is very low. The Corporation does not consider loans with U.S. federal government guarantees to be impaired loans for the purpose of calculating the allowance for loan and lease losses.

Loan modifications that are considered TDR loans completed during the quarters and nine-month periods ended September 30, 2018 and 2017, were as follows:

	Number of contracts	Quarter Ended September 30, 2018	
		Pre-modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
(Dollars in thousands)			
Troubled Debt Restructurings:			
Non-FHA/VA residential mortgage loans	27	\$ 6,316	\$ 5,729
Commercial Mortgage loans	4	96,088	95,867
Commercial and Industrial loans	2	2,800	2,786
Construction loans:			
Construction-residential	1	587	558
Consumer loans - Auto	74	1,281	1,281
Finance leases	5	82	80
Consumer loans - Other	198	1,038	1,056
Total Troubled Debt Restructurings	311	\$ 108,192	\$ 107,357
	Number of contracts	Nine-Month Period Ended September 30, 2018	
		Pre-modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
(Dollars in thousands)			
Troubled Debt Restructurings:			
Non-FHA/VA residential mortgage loans	70	\$ 10,958	\$ 10,277
Commercial Mortgage loans	9	138,599	138,390
Commercial and Industrial loans	8	8,850	8,496
Construction loans:			
Land	1	97	97
Construction-residential	1	587	558
Consumer loans - Auto	195	3,206	3,200
Finance leases	5	82	80
Consumer loans - Other	565	2,857	2,906
Total Troubled Debt Restructurings	854	\$ 165,236	\$ 164,004



## Quarter Ended September 30, 2017

		<b>Pre-Modification Outstanding Recorded Investment</b>	<b>Post-Modification Outstanding Recorded Investment</b>
	<b>Number of contracts</b>		
(Dollars in thousands)			
Troubled Debt Restructurings:			
Non-FHA/VA residential mortgage loans	25	\$ 3,358	\$ 3,358
Commercial Mortgage loans	4	2,569	2,318
Commercial and Industrial loans	8	21,079	21,019
Construction loans:			
Land	1	18	18
Consumer loans - Auto	109	1,568	1,568
Consumer loans - Other	199	796	820
Total Troubled Debt Restructurings	346	\$ 29,388	\$ 29,101

## Nine-Month Period Ended September 30, 2017

		<b>Pre-Modification Outstanding Recorded Investment</b>	<b>Post-Modification Outstanding Recorded Investment</b>
	<b>Number of contracts</b>		
(Dollars in thousands)			
Troubled Debt Restructurings:			
Non-FHA/VA residential mortgage loans	113	\$ 17,585	\$ 17,349
Commercial Mortgage loans	12	25,274	24,783
Commercial and Industrial loans	13	32,153	32,093
Construction loans:			
Land	2	43	46
Consumer loans - Auto	383	5,741	5,741
Finance leases	22	548	548
Consumer loans - Other	602	2,756	2,808
Total Troubled Debt Restructurings	1,147	\$ 84,100	\$ 83,368



Recidivism, or the borrower defaulting on its obligation pursuant to a modified loan, results in the loan once again becoming a non-performing loan. Recidivism on a modified loan occurs at a notably higher rate than do defaults on new origination loans, so modified loans present a higher risk of loss than do new origination loans. The Corporation considers a loan to have defaulted if the borrower has failed to make payments of either principal, interest, or both for a period of 90 days or more.

Loan modifications considered TDR loans that defaulted during the quarters and nine-month periods ended September 30, 2018 and 2017, and had become TDR during the 12-months preceding the default date, were as follows:

	<b>Quarter Ended September 30,</b>			
	<b>2018</b>		<b>2017</b>	
	<b>Number of contracts</b>	<b>Recorded Investment</b>	<b>Number of contracts</b>	<b>Recorded Investment</b>
(Dollars in thousands)				
Non-FHA/VA residential mortgage loans	3	\$ 338	16	\$ 1,795
Consumer loans - Auto	34	559	4	59
Consumer loans - Other	18	59	53	223
Total	55	\$ 956	73	\$ 2,077

	<b>Nine-Month Period Ended September 30,</b>			
	<b>2018</b>		<b>2017</b>	
	<b>Number of contracts</b>	<b>Recorded Investment</b>	<b>Number of contracts</b>	<b>Recorded Investment</b>
(Dollars in thousands)				
Non-FHA/VA residential mortgage loans	13	\$ 1,406	38	\$ 4,686
Commercial Mortgage loans	-	-	1	57
Consumer loans - Auto	67	1,096	13	189
Consumer loans - Other	57	213	99	387
Finance leases	1	22	-	-
Total	138	\$ 2,737	151	\$ 5,319

For certain TDR loans, the Corporation splits the loans into two new notes, A and B notes. The A note is restructured to comply with the Corporation's lending standards at current market rates, and is tailored to suit the customer's ability to make timely interest and principal payments. The B note includes the granting of the concession to the borrower and varies by situation. The B note is charged off but the obligation is not forgiven to the borrower, and any payments collected are accounted for as recoveries. At the time of the restructuring, the A note is identified and classified as a TDR loan. If the loan performs for at least six months according to the modified terms, the A note may be returned to accrual status. The borrower's payment performance prior to the restructuring is included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual status at the time of the restructuring. In the periods following the calendar year in which a loan is restructured, the A note may no longer be reported as a TDR loan if it is in accrual status, is in compliance with its modified terms, and yields a market rate (as determined and documented at the time of the restructuring).

The following table provides additional information about the volume of this type of loan restructuring as of September 30, 2018 and 2017 and the effect on the allowance for loan and lease losses in the first nine months of 2018 and 2017:

	<b>September 30, 2018</b>	<b>September 30, 2017</b>
(In thousands)		
Principal balance deemed collectible at end of period	\$ 65,706	\$ 35,603
Amount charged off	\$ 1,137	\$ -
Charges (release) to the provision for loan losses	\$ 1,407	\$ (1,080)
Allowance for loan losses at end of period	\$ 4,116	\$ 4,061

Approximately \$63.1 million of the loans restructured using the A/B note restructure workout strategy were in accrual status as of September 30, 2018. These loans continue to be individually evaluated for impairment purposes.

**NOTE 8 – ALLOWANCE FOR LOAN AND LEASE LOSSES**

The changes in the allowance for loan and lease losses were as follows:

	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>Commercial &amp; Industrial Loans</b>	<b>Construction Loans</b>	<b>Consumer Loans</b>	<b>Total</b>
<b>(In thousands)</b>						
<b>Quarter ended</b>						
<b>September 30, 2018</b>						
<b>Allowance for loan and lease losses:</b>						
Beginning balance	\$ 55,130	\$ 48,718	\$ 44,000	\$ 3,949	\$ 70,238	\$ 222,035
Charge-offs	(8,316)	(9,850)	(2,242)	(2,192)	(13,712)	(36,312)
Recoveries	833	291	127	14	2,051	3,316
Provision	360	10,111	2,281	1,308	(2,536)	11,524
Ending balance	\$ 48,007	\$ 49,270	\$ 44,166	\$ 3,079	\$ 56,041	\$ 200,563
Ending balance: specific reserve for impaired loans	\$ 18,482	\$ 17,044	\$ 10,798	\$ 906	\$ 6,083	\$ 53,313
Ending balance: purchased credit-impaired loans (1)	\$ 10,954	\$ 400	\$ -	\$ -	\$ -	\$ 11,354
Ending balance: general allowance	\$ 18,571	\$ 31,826	\$ 33,368	\$ 2,173	\$ 49,958	\$ 135,896
<b>Loans held for investment:</b>						
Ending balance	\$ 3,207,981	\$ 1,506,502	\$ 2,068,256	\$ 82,862	\$ 1,851,352	\$ 8,716,953
Ending balance: impaired loans	\$ 408,794	\$ 243,220	\$ 97,154	\$ 6,897	\$ 31,945	\$ 788,010
Ending balance: purchased credit-impaired loans	\$ 145,203	\$ 3,919	\$ -	\$ -	\$ -	\$ 149,122
Ending balance: loans with general allowance	\$ 2,653,984	\$ 1,259,363	\$ 1,971,102	\$ 75,965	\$ 1,819,407	\$ 7,779,821
	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>Commercial &amp; Industrial Loans</b>	<b>Construction Loans</b>	<b>Consumer Loans</b>	<b>Total</b>
<b>(In thousands)</b>						
<b>Nine-Month Period Ended</b>						
<b>September 30, 2018</b>						
<b>Allowance for loan and lease losses:</b>						
Beginning balance	\$ 58,975	\$ 48,493	\$ 48,871	\$ 4,522	\$ 70,982	\$ 231,843

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Charge-offs	(17,231)	(20,557)	(9,282)	(8,187)	(38,111)	(93,368)
Recoveries	1,857	378	1,565	165	6,519	10,484
Provision	4,406	20,956	3,012	6,579	16,651	51,604
Ending balance	\$ 48,007	\$ 49,270	\$ 44,166	\$ 3,079	\$ 56,041	\$ 200,563
Ending balance: specific reserve for impaired loans	\$ 18,482	\$ 17,044	\$ 10,798	\$ 906	\$ 6,083	\$ 53,313
Ending balance: purchased credit-impaired loans (1)	\$ 10,954	\$ 400	\$ -	\$ -	\$ -	\$ 11,354
Ending balance: general allowance	\$ 18,571	\$ 31,826	\$ 33,368	\$ 2,173	\$ 49,958	\$ 135,896
<b>Loans held for investment:</b>						
Ending balance	\$ 3,207,981	\$ 1,506,502	\$ 2,068,256	\$ 82,862	\$ 1,851,352	\$ 8,716,953
Ending balance: impaired loans	\$ 408,794	\$ 243,220	\$ 97,154	\$ 6,897	\$ 31,945	\$ 788,010
Ending balance: purchased credit-impaired loans	\$ 145,203	\$ 3,919	\$ -	\$ -	\$ -	\$ 149,122
Ending balance: loans with general allowance	\$ 2,653,984	\$ 1,259,363	\$ 1,971,102	\$ 75,965	\$ 1,819,407	\$ 7,779,821

	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>Commercial &amp; Industrial Loans</b>	<b>Construction Loans</b>	<b>Consumer Loans</b>	<b>Total</b>
<b>(In thousands)</b>						
<b>Quarter ended September 30, 2017</b>						
<b>Allowance for loan and lease losses:</b>						
Beginning balance	\$ 40,587	\$ 38,576	\$ 42,082	\$ 3,736	\$ 48,504	\$ 173,485
Charge-offs	(7,177)	(266)	(738)	(47)	(11,141)	(19,369)
Recoveries	321	43	114	16	1,247	1,741
Provision (release)	23,321	17,590	(1,079)	242	34,939	75,013
Ending balance	\$ 57,052	\$ 55,943	\$ 40,379	\$ 3,947	\$ 73,549	\$ 230,870
Ending balance: specific reserve for impaired loans	\$ 19,417	\$ 10,456	\$ 11,240	\$ 1,865	\$ 5,177	\$ 48,155
Ending balance: purchased credit-impaired loans (1)	\$ 9,863	\$ 372	\$ -	\$ -	\$ -	\$ 10,235
Ending balance: general allowance	\$ 27,772	\$ 45,115	\$ 29,139	\$ 2,082	\$ 68,372	\$ 172,480
<b>Loans held for investment:</b>						
Ending balance	\$ 3,274,340	\$ 1,601,638	\$ 2,144,236	\$ 129,460	\$ 1,727,540	\$ 8,877,214
Ending balance: impaired loans	\$ 425,835	\$ 153,875	\$ 110,939	\$ 50,373	\$ 38,237	\$ 779,259
Ending balance: purchased credit-impaired loans	\$ 153,609	\$ 4,185	\$ -	\$ -	\$ -	\$ 157,794
Ending balance: loans with general allowance	\$ 2,694,896	\$ 1,443,578	\$ 2,033,297	\$ 79,087	\$ 1,689,303	\$ 7,940,161

	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>Commercial &amp; Industrial Loans</b>	<b>Construction Loans</b>	<b>Consumer Loans</b>	<b>Total</b>
<b>(In thousands)</b>						
<b>Nine-Month Period Ended September 30, 2017</b>						
<b>Allowance for loan and lease losses:</b>						
Beginning balance	\$ 33,980	\$ 57,261	\$ 61,953	\$ 2,562	\$ 49,847	\$ 205,603
Charge-offs	(22,369)	(32,123)	(19,168)	(705)	(33,386)	(107,751)
Recoveries	1,961	151	5,613	594	6,148	14,467
Provision (release)	43,480	30,654	(8,019)	1,496	50,940	118,551
Ending balance	\$ 57,052	\$ 55,943	\$ 40,379	\$ 3,947	\$ 73,549	\$ 230,870
	\$ 19,417	\$ 10,456	\$ 11,240	\$ 1,865	\$ 5,177	\$ 48,155

Ending balance: specific reserve for impaired loans								
Ending balance: purchased credit-impaired loans (1)	\$ 9,863	\$ 372	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,235
Ending balance: general allowance	\$ 27,772	\$ 45,115	\$ 29,139	\$ 2,082	\$ 68,372	\$ 172,480		
<b>Loans held for investment:</b>								
Ending balance	\$ 3,274,340	\$ 1,601,638	\$ 2,144,236	\$ 129,460	\$ 1,727,540	\$ 8,877,214		
Ending balance: impaired loans	\$ 425,835	\$ 153,875	\$ 110,939	\$ 50,373	\$ 38,237	\$ 779,259		
Ending balance: purchased credit-impaired loans	\$ 153,609	\$ 4,185	\$ -	\$ -	\$ -	\$ 157,794		
Ending balance: loans with general allowance	\$ 2,694,896	\$ 1,443,578	\$ 2,033,297	\$ 79,087	\$ 1,689,303	\$ 7,940,161		

(1) Refer to Note 7- Loans Held For Investment-PCI Loans, for a detail of changes in the allowance for loan losses related to PCI loans.

The tables below present the allowance for loan and lease losses and the carrying value of loans by portfolio segment as of September 30, 2018 and December 31, 2017:

**As of September 30, 2018**

(Dollars in thousands)	<b>Commercial</b>					<b>Total</b>
	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>&amp; Industrial Loans</b>	<b>Construction Loans</b>	<b>Consumer Loans</b>	
Impaired loans without specific reserves:						
Principal balance of loans, net of charge-offs	\$ 117,375	\$ 73,433	\$ 34,793	\$ 1,116	\$ 2,189	\$ 220,836
Impaired loans with specific reserves:						
Principal balance of loans, net of charge-offs	291,419	169,787	62,361	5,781	29,756	559,104
Allowance for loan and lease losses	18,482	17,044	10,798	906	6,083	53,313
Allowance for loan and lease losses to principal balance	6.34%	10.04%	17.32%	15.67%	20.44%	
PCI loans:						
Carrying value of PCI loans	145,203	3,919	-	-	-	149,122
Allowance for PCI loans	10,954	400	-	-	-	11,354
Allowance for PCI loans to carrying value	7.54%	10.21%	-	-	-	
Loans with general allowance:						
Principal balance of loans	2,653,984	1,259,363	1,971,102	75,965	1,819,407	7,779,821
Allowance for loan and lease losses	18,571	31,826	33,368	2,173	49,958	133,896
Allowance for loan and lease losses to principal balance	0.70%	2.53%	1.69%	2.86%	2.75%	
Total loans held for investment:						
Principal balance of loans	\$ 3,207,981	\$ 1,506,502	\$ 2,068,256	\$ 82,862	\$ 1,851,352	\$ 8,716,853
Allowance for loan and lease losses	48,007	49,270	44,166	3,079	56,041	200,563
Allowance for loan and lease losses to principal balance (1)	1.50%	3.27%	2.14%	3.72%	3.03%	

**As of December 31, 2017**

(Dollars in thousands)	<b>Commercial</b>					<b>Total</b>
	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>&amp; Industrial Loans</b>	<b>Construction Loans</b>	<b>Consumer Loans</b>	
Impaired loans without specific reserves:						
Principal balance of loans, net of charge-offs	\$ 116,818	\$ 65,100	\$ 28,292	\$ 48	\$ 2,788	\$ 213,046
Impaired loans with specific reserves:						
Principal balance of loans, net of charge-offs	316,616	87,814	90,008	47,218	35,606	577,262
Allowance for loan and lease losses	22,086	9,783	12,359	2,017	5,165	51,410
Allowance for loan and lease losses to principal balance	6.98%	11.14%	13.73%	4.27%	14.51%	
PCI loans:						
Carrying value of PCI loans	153,991	4,183	-	-	-	158,174

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Allowance for PCI loans	10,873	378	-	-	-	11
Allowance for PCI loans to carrying value	7.06%	9.04%	-	-	-	
Loans with general allowance:						
Principal balance of loans	2,703,532	1,457,875	1,964,953	64,131	1,711,503	7,901
Allowance for loan and lease losses	26,016	38,332	36,512	2,505	65,817	169
Allowance for loan and lease losses to principal balance	0.96%	2.63%	1.86%	3.91%	3.85%	
Total loans held for investment:						
Principal balance of loans	\$3,290,957	\$1,614,972	\$2,083,253	\$111,397	\$1,749,897	\$8,850
Allowance for loan and lease losses	58,975	48,493	48,871	4,522	70,982	231
Allowance for loan and lease losses to principal balance (1)	1.79%	3.00%	2.35%	4.06%	4.06%	

(1) Loans used in the denominator include PCI loans of \$149.1 million and \$158.2 million as of September 30, 2018 and December 31, 2017, respectively. However, the Corporation separately tracks and reports PCI loans and excludes these loans from the amount of non-performing loans, impaired loans, TDRs and non-performing assets.



As of September 30, 2018, the Corporation maintained a \$0.4 million reserve for unfunded loan commitments (compared to \$0.7 million as of December 31, 2017), mainly related to outstanding commitments on floor plan revolving lines of credit. The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance sheet loan commitments to borrowers that are experiencing financial difficulties at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included as part of accounts payable and other liabilities in the consolidated statements of financial condition and any change to the reserve is included as part of other non-interest expenses in the consolidated statements of income.

During the second quarter of 2018, the Corporation implemented certain enhancements to the methodology for the calculation of the allowance for commercial loans, which include, among others, a revised procedure whereby historical loss rates for each commercial loan regulatory-based credit risk category (i.e., pass, special mention, substandard, and doubtful) are now calculated using the historical charge-offs and portfolio balances over their average loss emergence period (the “raw loss rate”) for each credit risk classification. However, when not enough loss experience is observed in a particular risk-rated category and the calculation results in a loss rate for such risk-rated category that is lower than the loss rate of a less severe risk-rated category, the Corporation now uses the loss rate of such less severe category.

As a result of these revisions, the Corporation’s method for determining the allowance for loan losses differs from the method that it used as of March 31, 2018, which was to allocate historical losses and portfolio balances of special mention loans to pass or substandard categories based on the historical proportion of loans in this risk category that ultimately cured or became uncollectible, and the method that it used as of December 31, 2017, which was to use blended loss rates for commercial loans risk-rated special mention, substandard, and doubtful.

In addition, during the second quarter of 2018, the Corporation implemented refinements to the measurement of qualitative factors in the estimation process of the allowance for loan losses for commercial and consumer loans, primarily consisting of the incorporation of a basis point adjustment derived from the difference between the average raw loss rate and the highest loss rates observed during a look-back period that management determined was appropriate to use for each region to identify any relevant effect during an economic cycle.

Although the net effect of these refinements was immaterial to the total provision expense, on a portfolio basis, these enhancements resulted in a \$1.6 million decrease in the provision for commercial and construction loans, offset by a \$1.6 million increase in the provision for consumer loans in the second quarter of 2018.



## Hurricane-Related Qualitative Allowance for Loan and Lease Losses

As described in Note 2 – Update on Effects of Natural Disasters, two strong hurricanes affected the Corporation’s service areas during September 2017. These hurricanes caused widespread property damage, flooding, power outages, and water and communication service interruptions, and severely disrupted normal economic activity in the affected areas. During the third quarter of 2017, the Corporation recorded a \$66.5 million charge to the provision related to the establishment of qualitative reserves associated with the effects of Hurricanes Irma and Maria. Models were developed based on a regression modeling approach in which relationships between portfolio-level loss rates and key economic indicators were derived based on historical behavior. Accordingly, the qualitative reserves were determined based on the estimated effect that the hurricanes could have on employment levels and economic activity in the Corporation’s service areas, and the time that it could take for the affected regions to return to a more normalized operating environment. For large commercial and construction loan relationships, loan officers performed individual reviews of the effect of the hurricanes on these borrowers’ sources of repayments. These large relationships were analyzed and divided into three hurricane-affected categories (i.e., Low, Medium and High). This stratification was used to stress the general reserve loss factors applicable to these loans to reflect higher default probabilities than those reflected in the historical data. For commercial and construction loans not individually reviewed, as well as residential and consumer loans, the hurricane-related qualitative reserves were determined following the above-mentioned qualitative hurricane-related model, with resulting loss factors applied to the overall performing balance of each portfolio.

Relationship officers have continued to closely monitor the performance of hurricane-affected commercial loan customers during 2018. Information provided by these commercial loan officers, including information derived from regularly scheduled annual reviews, and statistics on the performance of consumer and residential credits were factored into the determination of the allowance for loan and lease losses as of September 30, 2018. Although the identification and evaluation of hurricane-affected credits has been completed, management’s assessment of the hurricanes’ effect is still subject to uncertainties, both those specific to some individual customers, such as the resolution of insurance claims, and those applicable to the overall economic prospects of the hurricane-affected areas as a whole. During the third quarter of 2018, the Corporation performed additional procedures to evaluate the adequacy of the qualitative reserves, including the consideration of updated payment patterns and probability of default credit risk analyses applied to consumer loan borrowers subject to payment deferral programs that expired early in 2018.

During the third quarter and nine-month period ended September 30, 2018, the Corporation recorded a net loan loss reserve release of \$2.8 million and \$11.2 million, respectively, in connection with revised estimates associated with the effects of the hurricanes. In addition to the above-mentioned updated assessments of financial performance and repayment prospects of certain individually-assessed commercial credits and updated payment patterns and probability of default credit risk analyses applied to consumer borrowers that were subject to payment deferral programs, the reserve releases in 2018 reflect the effect of payments received during the first nine months of 2018 that reduced the balance of the consumer and residential mortgage loan portfolios outstanding on the dates of the hurricanes. In addition, approximately \$10.9 million of the consumer loan charge-offs recorded in the third quarter and first nine months of 2018 were taken against previously-established hurricane-related qualitative reserves associated with Hurricanes Irma and Maria. As of September 30, 2018, the hurricane-related qualitative allowance amounted to \$24.9 million. With the ongoing collection of information on individual commercial customers and

statistics on the consumer and residential mortgage loans portfolios, the loss estimate will be revised as needed.

**NOTE 9 – LOANS HELD FOR SALE**

The Corporation's loans held-for-sale portfolio as of the dates indicated was composed of:

	<b>September 30, 2018</b>		<b>December 31, 2017</b>
(In thousands)			
Residential mortgage loans	\$ 21,562	\$	24,690
Construction loans <sup>(1)</sup>	30,015		8,290
Commercial and Industrial loans <sup>(1)</sup>	1,790		-
Commercial mortgage loans <sup>(1)</sup>	12,372		-
Total	\$ 65,739	\$	32,980

- (1) During the first nine months of 2018, the Corporation transferred \$74.4 million (net of fair value write-downs of \$22.2 million recorded at the time of transfers) in non-performing loans to held for sale. Loans transferred to held for sale consisted of non-performing commercial mortgage loans totaling \$39.6 million (net of fair value write-downs of \$13.8 million), non-performing construction loans totaling \$33.0 million (net of fair value write-downs of \$6.7 million) and non-performing commercial and industrial loans totaling \$1.8 million (net of fair value write-downs of \$1.7 million). Approximately \$27.2 million of the commercial mortgage loans transferred to loan held for sale were eventually sold during the second quarter and third quarters of 2018. In addition, during the third quarter of 2018, the Corporation sold the non-performing construction loan that was outstanding as of December 31, 2017 that was carried at a book value of \$7.7 million at the time of sale.

**NOTE 10 – OTHER REAL ESTATE OWNED**

The following table presents OREO inventory as of the dates indicated:

	<b>September 30, 2018</b>		<b>December 31, 2017</b>
(In thousands)			
<b>OREO</b>			
OREO balances, carrying value:			
Residential <sup>(1)</sup>	\$ 49,287	\$	54,381
Commercial	75,292		82,871
Construction	10,639		10,688

Total	\$	135,218	\$	147,940
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(1) Excludes \$14.5 million and \$21.3 million as of September 30, 2018 and December 31, 2017, respectively, of foreclosures that meet the conditions of ASC Topic 310-40 and are presented as a receivable (other assets) in the statement of financial condition.

## NOTE 11 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

One of the market risks facing the Corporation is interest rate risk, which includes the risk that changes in interest rates will result in changes in the value of the Corporation's assets or liabilities and will adversely affect the Corporation's net interest income from its loan and investment portfolios. The overall objective of the Corporation's interest rate risk management activities is to reduce the variability of earnings caused by changes in interest rates.

The Corporation designates a derivative as a fair value hedge, cash flow hedge or economic undesignated hedge when it enters into the derivative contract. As of September 30, 2018 and December 31, 2017, all derivatives held by the Corporation were considered economic undesignated hedges. These undesignated hedges were recorded at fair value with the resulting gain or loss recognized in current earnings.

The following summarizes the principal derivative activities used by the Corporation in managing interest rate risk:

Interest rate cap agreements - Interest rate cap agreements provide the right to receive cash if a reference interest rate rises above a contractual rate. The value increases as the reference interest rate rises. The Corporation enters into interest rate cap agreements for protection from rising interest rates.

Forward contracts - Forward contracts are sales of to-be-announced ("TBA") MBS that will settle over the standard delivery date and do not qualify as "regular way" security trades. Regular-way security trades are contracts that have no net settlement provision and no market mechanism to facilitate net settlement and that provide for delivery of a security within the time frame generally established by regulations or conventions in the market-place or exchange in which the transaction is being executed. The forward sales are considered derivative instruments that need to be marked-to-market. These securities are used to economically hedge the FHA/VA residential mortgage loan securitizations of the mortgage-banking operations. Also reported as forward contracts are mandatory mortgage loan sales commitments entered into with GSEs that require or permit net settlement via a pair-off transaction or the payment of a pair-off fee. Unrealized gains (losses) are recognized as part of mortgage banking activities in the consolidated statements of income.

To satisfy the needs of its customers, the Corporation may enter into non-hedging transactions. In these transactions, the Corporation generally participates as a buyer in one of the agreements and as a seller in the other agreement under the same terms and conditions.

In addition, the Corporation enters into certain contracts with embedded derivatives that do not require separate accounting as these are clearly and closely related to the economic characteristics of the host contract. When the

embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it is bifurcated, carried at fair value, and designated as a trading or non-hedging derivative instrument.

The following table summarizes the notional amounts of all derivative instruments:

	<b>Notional Amounts <sup>(1)</sup></b>	
	<b>As of September 30, 2018</b>	<b>As of December 31, 2017</b>
(In thousands)		
<b>Undesignated economic hedges:</b>		
Interest rate contracts:		
Written interest rate cap agreements	\$ 89,510	\$ 91,010
Purchased interest rate cap agreements	89,510	91,010
Forward Contracts:		
Sale of TBA GNMA MBS pools	28,000	26,000
Forward loan sales commitments	5,005	-
	\$ 212,025	\$ 208,020

(1) Notional amounts are presented on a gross basis with no netting of offsetting exposure positions.



The following table summarizes for derivative instruments their fair values and location in the consolidated statements of financial condition:

	Asset Derivatives		Liability Derivatives			
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017		
	Fair Value	Fair Value	Fair Value	Fair Value		
	Location	Location	Location	Location		
(In thousands)						
<b>Undesignated economic hedges:</b>						
Interest rate contracts:						
Written interest rate cap agreements	Other assets	\$ -	\$ -	Accounts payable and other liabilities	\$ 815	\$ 305
Purchased interest rate cap agreements	Other assets	815	305	Accounts payable and other liabilities	-	-
Forward Contracts:						
Sales of TBA GNMA MBS pools	Other assets	116	7	Accounts payable and other liabilities	20	19
Forward loan sales commitments	Other assets	-	-	Accounts payable and other liabilities	-	-
		\$ 931	\$ 312		\$ 835	\$ 324

The following table summarizes the effect of derivative instruments on the consolidated statements of income:

	Location of (Loss) or Gain Recognized in Statement of Income on Derivatives	(Loss) or Gain		(Loss) or Gain	
		Quarter Ended September 30, 2018	Quarter Ended September 30, 2017	Nine-Month Period Ended September 30, 2018	Nine-Month Period Ended September 30, 2017
(In thousands)					
<b>UNDESIGNATED ECONOMIC HEDGES:</b>					
Interest rate contracts:					
Written and purchased interest rate cap agreements	Interest income - Loans	\$ -	\$ (1)	\$ -	\$ (2)
Forward contracts:					
Sales of TBA GNMA MBS pools	Mortgage Banking Activities	-	-	-	-
Forward loan sales commitments	Mortgage Banking Activities	211	(34)	108	274
Total (loss) gain on derivatives		\$ 211	\$ (35)	\$ 108	\$ 272

Derivative instruments are subject to market risk. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future effect of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve, and the level of interest rates, as well as the expectations for rates in the future.

As of September 30, 2018, the Corporation had not entered into any derivative instrument containing credit-risk-related contingent features.

**NOTE 12 – OFFSETTING OF ASSETS AND LIABILITIES**

The Corporation enters into master agreements with counterparties, primarily related to derivatives and repurchase agreements, that may allow for netting of exposures in the event of default. In an event of default, each party has a right of set-off against the other party for amounts owed under the related agreement and any other amount or obligation owed in respect of any other agreement or transaction between them. The following table presents information about the offsetting of financial assets and liabilities, as well as derivative assets and liabilities:

**Offsetting of Financial Assets and Derivative Assets**

As of September 30, 2018 (In thousands)	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Assets Presented in the Statement of Financial Position	Gross Amounts Not Offset in the Statement of Financial Position		
				Financial Instruments	Cash Collateral	Net Amount
<b>Description</b>						
Derivatives	\$ 815	\$ -	\$ 815	\$ -	\$ (815)	\$ -
Securities purchased under agreements to resell	200,000	(200,000)	-	-	-	-
Total	\$ 200,815	\$ (200,000)	\$ 815	\$ -	\$ (815)	\$ -

As of December 31, 2017	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Assets Presented in the	Gross Amounts Not Offset in the Statement of Financial Position		
				Financial Instruments	Cash Collateral	Net Amount

**Position Statement  
of  
Financial  
Position**

(In thousands)

**Description**

Derivatives	\$ 305	\$ -	\$ 305	\$ (305)	\$ -	\$ -
Securities purchased under agreements to resell	200,000	(200,000)	-	-	-	-
Total	\$ 200,305	\$ (200,000)	\$ 305	\$ (305)	\$ -	\$ -

## Offsetting of Financial Liabilities and Derivative Liabilities

As of September 30, 2018 (In thousands)	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Liabilities Presented in the Statement of Financial Position	Gross Amounts Not Offset in the Statement of Financial Position		
				Financial Instruments	Cash Collateral	Net Amount
<b>Description</b>						
Securities sold under agreements to repurchase	\$ 300,000	\$ (200,000)	\$ 100,000	\$ (100,000)	\$ -	\$ -

As of December 31, 2017 (In thousands)	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Liabilities Presented in the Statement of Financial Position	Gross Amounts Not Offset in the Statement of Financial Position		
				Financial Instruments	Cash Collateral	Net Amount
<b>Description</b>						
Securities sold under agreements to repurchase	\$ 500,000	\$ (200,000)	\$ 300,000	\$ (300,000)	\$ -	\$ -

### NOTE 13 – GOODWILL AND OTHER INTANGIBLES

Goodwill as of September 30, 2018 and December 31, 2017 amounted to \$28.1 million, recognized as part of “Other Assets” in the consolidated statements of financial condition. The Corporation conducted its annual evaluation of goodwill and other intangibles during the fourth quarter of 2017. The Corporation’s goodwill is related to the acquisition of FirstBank Florida in 2005.

There have been no significant events related to the Florida reporting unit that could indicate potential goodwill impairment since the date of the last evaluation; therefore, no goodwill impairment evaluation was performed during the first nine months of 2018. Goodwill and other indefinite life intangibles are reviewed at least annually for impairment.

In connection with the acquisition of the FirstBank-branded credit card loan portfolio in the second quarter of 2012, the Corporation recognized a purchased credit card relationship intangible of \$24.5 million, which is being amortized over the remaining estimated life of 3.1 years on an accelerated basis based on the estimated attrition rate of the purchased credit card accounts, which reflects the pattern in which the economic benefits of the intangible asset are consumed. These benefits are consumed as the revenue stream generated by the cardholder relationship is realized.

The core deposit intangible includes the core deposit acquired in the February 2015 Doral Bank transaction, which amounted to \$3.3 million as of September 30, 2018.

In the first quarter of 2016, FirstBank Insurance Agency acquired certain insurance customer accounts and related customer records and recognized an insurance customer relationship intangible of \$1.1 million (compared to \$0.7 million as of September 30, 2018), which is being amortized over the next 4.3 years on a straight-line basis. The acquired accounts have a direct relationship to the previous mortgage loan portfolio acquisitions from Doral Bank and Doral Financial in 2015 and 2014.

The following table shows the gross amount and accumulated amortization of the Corporation's intangible assets recognized as part of Other Assets in the consolidated statements of financial condition:

	<b>As of September 30, 2018</b>	<b>As of December 31, 2017</b>
(Dollars in thousands)		
Core deposit intangible:		
Gross amount	\$ 51,664	\$ 51,664
Accumulated amortization <sup>(1)</sup>	(47,079)	(46,186)
Net carrying amount	\$ 4,585	\$ 5,478
Remaining amortization period	6.3 years	7.0 years
Purchased credit card relationship intangible:		
Gross amount	\$ 24,465	\$ 24,465
Accumulated amortization <sup>(2)</sup>	(18,189)	(16,465)
Net carrying amount	\$ 6,276	\$ 8,000
Remaining amortization period	3.1 years	3.9 years
Insurance customer relationship intangible:		
Gross amount	\$ 1,067	\$ 1,067
Accumulated amortization <sup>(3)</sup>	(406)	(292)
Net carrying amount	\$ 661	\$ 775
Remaining amortization period	4.3 years	5.0 years

- (1) For the quarter and nine-month period ended September 30, 2018, the amortization expense of core deposit intangibles amounted to \$0.3 million and \$0.9 million, respectively (2017 - \$0.4 million and \$1.3 million, respectively).
- (2) For the quarter and nine-month period ended September 30, 2018, the amortization expense of the purchased credit card relationship intangible amounted to \$0.6 million and \$1.7 million, respectively (2017 - \$0.6 million and \$1.9 million, respectively).
- (3) For the quarter and nine-month period ended September 30, 2018, the amortization expense of the insurance customer relationship intangible amounted to \$38 thousand and \$0.1 million, respectively (2017 - \$38 thousand and \$0.1 million, respectively).

The estimated aggregate annual amortization expense related to the intangible assets for future periods is as follows:

	<b>Amount</b> (In thousands)
2018	\$ 860
2019	3,088
2020	2,851

2021	2,658
2022	915
2023 and after	1,150



## NOTE 14 – NON CONSOLIDATED VARIABLE INTEREST ENTITIES (“VIE”) AND SERVICING ASSETS

The Corporation transfers residential mortgage loans in sale or securitization transactions in which it has continuing involvement, including servicing responsibilities and guarantee arrangements. All such transfers have been accounted for as sales as required by applicable accounting guidance.

When evaluating the need to consolidate counterparties to which the Corporation has transferred assets, or with which the Corporation has entered into other transactions, the Corporation first determines if the counterparty is an entity for which a variable interest exists. If no scope exception is applicable and a variable interest exists, the Corporation then evaluates if it is the primary beneficiary of the VIE and whether the entity should be consolidated or not.

Below is a summary of transfers of financial assets to VIEs for which the Corporation has retained some level of continuing involvement:

### GNMA

The Corporation typically transfers first lien residential mortgage loans in conjunction with GNMA securitization transactions in which the loans are exchanged for cash or securities that are readily redeemed for cash proceeds and servicing rights. The securities issued through these transactions are guaranteed by the issuer and, under seller/servicer agreements, the Corporation is required to service the loans in accordance with the issuers’ servicing guidelines and standards. As of September 30, 2018, the Corporation serviced loans securitized through GNMA with a principal balance of \$1.7 billion.

### Trust-Preferred Securities

In 2004, FBP Statutory Trust I, a financing trust that is wholly owned by the Corporation, sold to institutional investors \$100 million of its variable-rate trust-preferred securities. FBP Statutory Trust I used the proceeds of the issuance, together with the proceeds of the purchase by the Corporation of \$3.1 million of FBP Statutory Trust I variable-rate common securities, to purchase \$103.1 million aggregate principal amount of the Corporation’s Junior Subordinated Deferrable Debentures. Also in 2004, FBP Statutory Trust II, a financing trust that is wholly owned by the Corporation, sold to institutional investors \$125 million of its variable-rate trust-preferred securities. FBP Statutory Trust II used the proceeds of the issuance, together with the proceeds of the purchase by the Corporation of \$3.9 million of FBP Statutory Trust II variable-rate common securities, to purchase \$128.9 million aggregate principal amount of the Corporation’s Junior Subordinated Deferrable Debentures. The debentures are presented in the

Corporation's consolidated statement of financial condition as Other Borrowings, net of related issuance costs. The variable-rate trust-preferred securities are fully and unconditionally guaranteed by the Corporation. The Junior Subordinated Deferrable Debentures issued by the Corporation in April 2004 and September 2004 mature on June 17, 2034 and September 20, 2034, respectively; however, under certain circumstances, the maturity of Junior Subordinated Deferrable Debentures may be shortened (such shortening would result in a mandatory redemption of the variable-rate trust-preferred securities).

During the first quarter of 2018, the Corporation completed the repurchase of \$23.8 million of trust preferred securities of the FBP Statutory Trust I that were auctioned in a public sale at which the Corporation was invited to participate. The Corporation repurchased and cancelled the repurchased trust preferred securities, which resulted in a commensurate reduction in the related Floating Rate Junior Subordinated Debenture. The Corporation's winning bid equated to 90% of the \$23.8 million par value. The 10% discount resulted in a gain of approximately \$2.3 million, which is reflected in the statement of income as a "Gain on early extinguishment of debt."

The Collins Amendment to the Dodd-Frank Wall Street Reform and Consumer Protection Act eliminated certain trust-preferred securities from Tier 1 Capital; however, these instruments may remain in Tier 2 capital until the instruments are redeemed or mature. Under the indentures, the Corporation has the right, from time to time, and without causing an event of default, to defer payments of interest on the Junior Subordinated Deferrable Debentures by extending the interest payment period at any time and from time to time during the term of the subordinated debentures for up to twenty consecutive quarterly periods. During the second quarter of 2016, the Corporation, having received approval from the Federal Reserve, paid \$31.2 million for all of the accrued but deferred interest payments plus the interest for the second quarter of 2016 on the Corporation's subordinated debentures associated with its trust preferred securities. Subsequently, the Corporation has received quarterly approvals that have enabled it to make scheduled quarterly interest payments. As of September 30, 2018, the Corporation was current on all interest payments due on its subordinated debt. In October 2017, the New York FED terminated the formal written agreement (the "Written Agreement") entered into on June 3, 2010 between the Corporation and the Reserve Bank. However, the Corporation has agreed with its regulators to continue to obtain approval before paying dividends, receiving dividends from the Bank, making payments on subordinated debt or trust-preferred securities, incurring or guaranteeing debt or purchasing or redeeming any corporate stock. The Corporation has received approval to make the subordinated debentures' quarterly payment for December 2018.

Grantor Trusts

During 2004 and 2005, an unaffiliated party, referred to in this subsection as the seller, established a series of statutory trusts to effect the securitization of mortgage loans and the sale of trust certificates (the “Grantor Trusts”). The seller initially provided the servicing for a fee, which is senior to the obligations to pay trust certificate holders. The seller then entered into a sales agreement through which it sold and issued the trust certificates in favor of the Corporation’s banking subsidiary. Currently, the Bank is the sole owner of the trust certificates; the servicing of the underlying residential mortgages that generate the principal and interest cash flows is performed by another third party, which receives a servicing fee. The trust certificates are variable-rate securities indexed to 90-day LIBOR plus a spread. The principal payments from the underlying loans are remitted to a paying agent (servicer), who then remits interest to the Bank. Interest income is shared to a certain extent with the FDIC, which has an interest only strip (“IO”) tied to the cash flows of the underlying loans and is entitled to receive the excess of the interest income less a servicing fee over the variable rate income that the Bank earns on the securities. This IO is limited to the weighted-average coupon on the securities. The FDIC became the owner of the IO upon its intervention of the seller, a failed financial institution. No recourse agreement exists, and the Bank, as a sole holder of the certificates, absorbs all risks from losses on non-accruing loans and repossessed collateral. As of September 30, 2018, the amortized cost and fair value of the Grantor Trusts amounted to \$20.0 million and \$14.6 million, respectively, with a weighted average yield of 4.57%, which is included as part of the Corporation’s available-for-sale investment securities portfolio.

Investment in unconsolidated entity

On February 16, 2011, FirstBank sold an asset portfolio consisting of performing and non-performing construction, commercial mortgage and commercial and industrial loans with an aggregate book value of \$269.3 million to CPG/GS, an entity organized under the laws of the Commonwealth of Puerto Rico and majority owned by PRLP Ventures LLC (“PRLP”), a company created by Goldman, Sachs & Co. and Caribbean Property Group. In connection with the sale, the Corporation received \$88.5 million in cash and a 35% interest in CPG/GS, and made a loan in the amount of \$136.1 million representing seller financing provided by FirstBank. The loan matured in February 2018 and was refinanced and consolidated with other outstanding loans of CPG/GS in the second quarter of 2018. As of September 30, 2018, the carrying amount of the refinanced loan was \$8.4 million, which was included in the Corporation’s commercial mortgage loans held for investment portfolio. This loan has a three-year maturity, bears a fixed-interest rate, and is primarily secured by income-producing real estate properties and certain residential units. FirstBank’s equity interest in CPG/GS is accounted for under the equity method. FirstBank recorded a loss on its interest in CPG/GS in 2014 that reduced to zero the carrying amount of the Bank’s investment in CPG/GS. No negative investment needs to be reported as the Bank has no legal obligation or commitment to provide further financial support to this entity; thus, no further losses have been or will be recorded on this investment.

Cash proceeds received by CPG/GS have been first used to cover operating expenses and debt service payments, including those related to the refinanced loan described above, which must be substantially repaid before proceeds can be used for other purposes, including the return of capital to both PRLP and FirstBank. FirstBank will not receive any return on its equity interest until PRLP receives an aggregate amount equivalent to its initial investment and a priority return of at least 12%, which has not occurred, resulting in FirstBank’s interest in CPG/GS being subordinate to PRLP’s

interest. CPG/GS will then begin to make payments pro rata to PRLP and FirstBank, 35% and 65%, respectively, until FirstBank has achieved a 12% return on its invested capital and the aggregate amount of distributions is equal to FirstBank's capital contributions to CPG/GS.

The Bank has determined that CPG/GS is a VIE in which the Bank is not the primary beneficiary. In determining the primary beneficiary of CPG/GS, the Bank considered applicable guidance that requires the Bank to qualitatively assess the determination of the primary beneficiary (or consolidator) of CPG/GS based on whether it has both the power to direct the activities of CPG/GS that most significantly affect the entity's economic performance and the obligation to absorb losses of, or the right to receive benefits from, CPG/GS that could potentially be significant to the VIE. The Bank determined that it does not have the power to direct the activities that most significantly impact the economic performance of CPG/GS as it does not have the right to manage or influence the loan portfolio, foreclosure proceedings, or the construction and sale of the property; therefore, the Bank concluded that it is not the primary beneficiary of CPG/GS.

### Servicing Assets

The Corporation sells residential mortgage loans to GNMA, which generally securitizes the transferred loans into mortgage-backed securities. Also, certain conventional conforming loans are sold to FNMA or FHLMC with servicing retained. The Corporation recognizes as separate assets the rights to service loans for others, whether those servicing assets are originated or purchased.

The changes in servicing assets are shown below:

(In thousands)	Quarter Ended September 30,		Nine-Month Period Ended September 30,	
	2018	2017	2018	2017
Balance at beginning of period	\$ 27,191	\$ 26,502	\$ 25,255	\$ 26,244
Capitalization of servicing assets	1,003	833	3,028	2,757
Amortization	(722)	(775)	(2,188)	(2,342)
Adjustment to fair value	(65)	(690)	1,265	(1,047)
Other (1)	186	129	233	387
Balance at end of period	\$ 27,593	\$ 25,999	\$ 27,593	\$ 25,999

(1) Amount represents the adjustment to fair value related to the repurchase of loans serviced for others.

Impairment charges are recognized through a valuation allowance for each individual stratum of servicing assets. The valuation allowance is adjusted to reflect the amount, if any, by which the cost basis of the servicing asset for a given stratum of loans being serviced exceeds its fair value. Any fair value in excess of the cost basis of the servicing asset for a given stratum is not recognized.

Changes in the impairment allowance were as follows:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Balance at beginning of period	\$ 56	\$ 197	\$ 1,451	\$ 461
Temporary impairment charges	65	690	102	1,047
OTTI of servicing assets	-	-	(65)	(621)
Recoveries	-	-	(1,367)	-
Balance at end of period	\$ 121	\$ 887	\$ 121	\$ 887

The components of net servicing income are shown below:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Servicing fees	\$ 2,084	\$ 1,898	\$ 6,262	\$ 5,897
Late charges and prepayment penalties	114	103	380	340
Adjustment for loans repurchased	186	129	233	387
Other	(8)	-	(8)	(35)
Servicing income, gross	2,376	2,130	6,867	6,589
Amortization and impairment of servicing assets	(787)	(1,464)	(923)	(3,389)
Servicing income, net	\$ 1,589	\$ 666	\$ 5,944	\$ 3,200

The Corporation's servicing assets are subject to prepayment and interest rate risks. Key economic assumptions used in determining the fair value at the time of sale of the related mortgages ranged as follows:

	Maximum	Minimum
<b>Nine-Month Period Ended September 30, 2018:</b>		
<b>Constant prepayment rate:</b>		
Government-guaranteed mortgage loans	5.9%	5.6%
Conventional conforming mortgage loans	6.4%	6.2%
Conventional non-conforming mortgage loans	9.8%	9.1%
<b>Discount rate:</b>		
Government-guaranteed mortgage loans	12.0%	12.0%
Conventional conforming mortgage loans	10.0%	10.0%
Conventional non-conforming mortgage loans	14.3%	14.3%
<b>Nine-Month Period Ended September 30, 2017:</b>		
<b>Constant prepayment rate:</b>		
Government-guaranteed mortgage loans	6.2%	6.0%
Conventional conforming mortgage loans	6.7%	6.3%
Conventional non-conforming mortgage loans	9.5%	9.1%
<b>Discount rate:</b>		
Government-guaranteed mortgage loans	12.0%	12.0%
Conventional conforming mortgage loans	10.0%	10.0%
Conventional non-conforming mortgage loans	14.3%	14.3%

The weighted averages of the key economic assumptions that the Corporation used in its valuation model and the sensitivity of the current fair value to immediate 10% and 20% adverse changes in those assumptions for mortgage loans as of September 30, 2018 were as follows:

	(Dollars in thousands)	
Carrying amount of servicing assets	\$	27,593
Fair value	\$	32,304
Weighted-average expected life (in years)		8.45
Constant prepayment rate (weighted-average annual rate)		6.14%
Decrease in fair value due to 10% adverse change	\$	774
Decrease in fair value due to 20% adverse change	\$	1,516
Discount rate (weighted-average annual rate)		11.25%
Decrease in fair value due to 10% adverse change	\$	1,613
Decrease in fair value due to 20% adverse change	\$	3,088

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10% variation in assumptions generally cannot be extrapolated because the relationship between the change in assumption and the change in fair value may not be linear. Also, in this table, the effect of a variation in a

particular assumption on the fair value of the servicing asset is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the sensitivities.

**NOTE 15 – DEPOSITS**

The following table summarizes deposit balances as of the dates indicated:

	<b>September 30, 2018</b>	<b>December 31, 2017</b>
(In thousands)		
Type of account:		
Non-interest-bearing checking accounts	\$ 2,321,050	\$ 1,833,665
Savings accounts	2,371,390	2,401,385
Interest-bearing checking accounts	1,414,267	1,207,511
Certificates of deposit	2,367,795	2,429,585
Brokered certificates of deposit (CDs)	673,741	1,150,485
Total	\$ 9,148,243	\$ 9,022,631

Brokered CDs mature as follows:

	<b>September 30, 2018</b>
(In thousands)	
Three months or less	\$ 180,112
Over three months to six months	85,996
Over six months to one year	103,513
Over one year to three years	249,270
Over three years to five years	53,469
Over five years	1,381
Total	\$ 673,741

The following are the components of interest expense on deposits:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Interest expense on deposits	\$ 16,709	\$ 16,453	\$ 49,983	\$ 47,804
Accretion of premium from acquisition	(2)	(9)	(7)	(47)
Amortization of broker placement fees	272	454	948	1,461
Interest expense on deposits	\$ 16,979	\$ 16,898	\$ 50,924	\$ 49,218



**NOTE 16 – SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE**

Securities sold under agreements to repurchase (repurchase agreements) as of the dates indicated consisted of the following:

(Dollars in thousands)	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Short-term fixed-rate repurchase agreement with a rate of 1.53%	\$ -	\$ 100,000
Long-term fixed-rate repurchase agreements, interest rate of 2.26% (2017-1.96% to 2.26%) (1)(2)	100,000	200,000
	\$ 100,000	\$ 300,000

(1) Reported net of securities purchased under agreements to repurchase (reverse repurchase agreements) by counterparty, when applicable, pursuant to ASC Topic 210-20-45-11.

(2) During the third quarter of 2018, the call option on a \$100 million repurchase agreement that carried a cost of 1.96% was exercised. Subsequent to September 30, 2018, the lender had the option to call another repurchase agreement, which was not exercised.

Repurchase agreements mature as follows:

	<b>September 30, 2018</b> (In thousands)
Three to four years	\$ 100,000

As of September 30, 2018 and December 31, 2017, the securities underlying such agreements were delivered to the dealers with which the repurchase agreements were transacted.

Repurchase agreements as of September 30, 2018, grouped by counterparty, were as follows:

(Dollars in thousands) <b>Counterparty</b>	<b>Amount</b>	<b>Weighted-Average Maturity (In Months)</b>
JP Morgan Chase	\$ 100,000	40



**NOTE 17 – ADVANCES FROM THE FEDERAL HOME LOAN BANK (FHLB)**

The following is a summary of the advances from the FHLB:

(Dollars in thousands)	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Long-term fixed-rate advances from FHLB, with a weighted-average interest rate of 1.92% (2017 - 1.91%)	\$ 690,000	\$ 715,000

Advances from FHLB mature as follows:

(In thousands)	<b>September 30, 2018</b>	
Over one to three months	\$	70,000
Over one to three years		420,000
Over three to four years		200,000
Total	\$	690,000

As of September 30, 2018, the Corporation used \$167.0 million in letters of credit issued by the FHLB as pledges for public deposits in the Virgin Islands and had additional capacity of approximately \$503.6 million on this credit facility based on collateral pledged at the FHLB, including a haircut reflecting the perceived risk associated with the collateral.

**NOTE 18 – OTHER BORROWINGS**

Other borrowings, as of the indicated dates, consisted of:

	<b>September 30, 2018</b>	<b>December 31, 2017</b>
	(In thousands)	
Junior subordinated debentures due in 2034, interest-bearing at a floating rate of 2.75% over 3-month LIBOR (5.08% as of September 30, 2018 and 4.35% as of December 31, 2017) <sup>(1)</sup>	\$ 65,593	\$ 90,078

Junior subordinated debentures due in 2034,  
 interest-bearing at a floating rate of 2.50%  
 over 3-month LIBOR (4.84% as of September 30, 2018  
 and 4.12% as of December 31, 2017)

	118,557		118,557
\$	184,150	\$	208,635

(1) Refer to Note 14 - Non-Consolidated Variable Interest Entities (“VIE”) and Servicing Assets-Trust-Preferred Securities, for additional information about the Corporation's repurchase and cancellation in the first quarter of 2018 of \$23.8 million in trust-preferred securities associated with these junior subordinated debentures.

## NOTE 19 – STOCKHOLDERS' EQUITY

### *Common Stock*

As of September 30, 2018 and December 31, 2017, the Corporation had 2,000,000,000 authorized shares of common stock with a par value of \$0.10 per share. As of September 30, 2018 and December 31, 2017, there were 221,789,509 and 220,382,343 shares issued, respectively, and 217,240,844 and 216,278,040 shares outstanding, respectively. Refer to Note 4 – Stock Based Compensation, for information about transactions related to common stock under the Omnibus Plan.

On May 17, 2018, the U.S. Treasury exercised its warrant to purchase 1,285,899 shares of the Corporation's stock on a cashless basis resulting in the issuance of 730,571 shares of common stock and the use of 555,328 shares to cover the strike price of the transaction. Cash paid in lieu of fractional shares was \$6.58.

### *Preferred Stock*

The Corporation has 50,000,000 authorized shares of preferred stock with a par value of \$1.00, redeemable at the Corporation's option, subject to certain terms. This stock may be issued in series and the shares of each series have such rights and preferences as are fixed by the Board of Directors when authorizing the issuance of that particular series. As of September 30, 2018, the Corporation has five outstanding series of non-convertible, non-cumulative preferred stock: 7.125% non-cumulative perpetual monthly income preferred stock, Series A; 8.35% non-cumulative perpetual monthly income preferred stock, Series B; 7.40% non-cumulative perpetual monthly income preferred stock, Series C; 7.25% non-cumulative perpetual monthly income preferred stock, Series D; and 7.00% non-cumulative perpetual monthly income preferred stock, Series E. The liquidation value per share is \$25.

Effective January 17, 2012, the Corporation delisted all of its outstanding series of non-convertible, non-cumulative preferred stock from the New York Stock Exchange. The Corporation has not arranged for listing and/or registration on another national securities exchange or for quotation of the Series A through E Preferred Stock in a quotation medium. In December 2016, for the first time since July 2009, the Corporation paid dividends on its non-cumulative perpetual monthly income preferred stock, after receiving regulatory approval. Since then, the Corporation has continued to pay monthly dividend payments on the non-cumulative perpetual monthly income preferred stock. The Corporation intends to request approval in future periods to continue monthly dividend payments on the non-cumulative perpetual monthly income preferred stock. The Corporation has received regulatory approval to pay the monthly dividends on the Corporation's Series A through E Preferred Stock through December 2018.

On October 3, 2017, the Federal Reserve terminated the Written Agreement entered into on June 3, 2010 between the Corporation and the Federal Reserve. However, the Corporation has agreed with its regulators to continue to obtain approval before paying dividends, receiving dividends from the Bank, making payments on subordinated debt or trust preferred securities, incurring or guaranteeing debt or purchasing or redeeming any corporate stock.

### ***Treasury stock***

During the first nine months of 2018 and 2017, the Corporation withheld an aggregate of 433,362 shares and 336,985 shares, respectively, of the common stock paid to certain senior officers as additional compensation and restricted stock that vested during the first nine months of 2018 and 2017 to cover employees' payroll and income tax withholding liabilities; these shares are held as treasury stock. As of September 30, 2018, and December 31, 2017, the Corporation had 4,548,665 and 4,104,303 shares held as treasury stock, respectively.

### ***FirstBank Statutory Reserve (Legal Surplus)***

The Banking Law of the Commonwealth of Puerto Rico requires that a minimum of 10% of FirstBank's net income for the year be transferred to a legal surplus reserve until such surplus equals the total of paid-in-capital on common and preferred stock. Amounts transferred to the legal surplus reserve from the retained earnings account are not available for distribution to the Corporation, including for payment as dividends to the stockholders, without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The Puerto Rico Banking Law provides that, when the expenditures of a Puerto Rico commercial bank are greater than receipts, the excess of the expenditures over receipts must be charged against the undistributed profits of the bank, and the balance, if any, must be charged against the legal surplus reserve, as a reduction thereof. If there is no legal surplus reserve sufficient to cover such balance in whole or in part, the outstanding amount must be charged against the capital account and the Bank cannot pay dividends until it can replenish the legal surplus reserve to an amount of at least 20% of the original capital contributed. During the fourth quarter of 2017, \$7.3 million was transferred to the legal surplus reserve. FirstBank's legal surplus reserve, included as part of retained earnings in the Corporation's consolidated statements of financial condition, amounted to \$59.7 million as of September 30, 2018. There were no transfers to the legal surplus reserve during the first nine months of 2018.

## NOTE 20 - INCOME TAXES

Income tax expense includes Puerto Rico and USVI income taxes, as well as applicable U.S. federal and state taxes. The Corporation is subject to Puerto Rico income tax on its income from all sources. As a Puerto Rico corporation, First BanCorp. is treated as a foreign corporation for U.S. and USVI income tax purposes and, accordingly, is generally subject to U.S. and USVI income tax only on its income from sources within the U.S. and USVI or income effectively connected with the conduct of a trade or business in those jurisdictions. Any such tax paid in the U.S. and USVI is also creditable against the Corporation's Puerto Rico tax liability, subject to certain conditions and limitations.

Under the Puerto Rico Internal Revenue Code of 2011, as amended (the "2011 PR Code"), the Corporation and its subsidiaries are treated as separate taxable entities and are generally not entitled to file consolidated tax returns and, thus, the Corporation is generally not entitled to utilize losses from one subsidiary to offset gains in another subsidiary. Accordingly, in order to obtain a tax benefit from a net operating loss ("NOL"), a particular subsidiary must be able to demonstrate sufficient taxable income within the applicable NOL carry-forward period. The 2011 PR Code allows an entity organized as a limited liability company to elect to become a non-taxable "pass-through" entity and utilize losses to offset income from other "pass-through" entities, subject to certain limitations, with the remaining net income passing-through to its partner entities. The 2011 PR Code also provides a dividend received deduction of 100% on dividends received from "controlled" subsidiaries subject to taxation in Puerto Rico and 85% on dividends received from other taxable domestic corporations.

On March 1, 2017, the Corporation completed the applicable regulatory filings to change the tax status of its subsidiary, First Federal Finance, from a taxable corporation to a non-taxable "pass-through" entity. This election allows the Corporation to realize tax benefits of its deferred tax assets associated with pass-through ordinary net operating losses available at the banking subsidiary, FirstBank, which were subject to a full valuation allowance as of December 31, 2016, against now pass-through ordinary income from this profitable subsidiary.

On March 1, 2017, the Corporation also completed the applicable regulatory filings to change the tax status of its subsidiary, FirstBank Insurance, from a taxable corporation to a non-taxable "pass-through" entity. This election allows the Corporation to offset pass-through income projected to be earned by FirstBank Insurance with net operating losses available at the Holding Company level.

The Corporation has maintained an effective tax rate lower than the maximum statutory rate mainly by investing in government obligations and MBS exempt from U.S. and Puerto Rico income taxes and by doing business through an International Banking Entity ("IBE") unit of the Bank, and through the Bank's subsidiary, FirstBank Overseas Corporation, whose interest income and gain on sales is exempt from Puerto Rico income taxation. The IBE and FirstBank Overseas Corporation were created under the International Banking Entity Act of Puerto Rico, which provides for total Puerto Rico tax exemption on net income derived by IBEs operating in Puerto Rico on the specific activities identified in the IBE Act. An IBE that operates as a unit of a bank pays income taxes at the corporate standard rates to the extent that the IBE's net income exceeds 20% of the bank's total net taxable income.

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements

For the third quarter and first nine months of 2018, the Corporation recorded an income tax expense of \$12.3 million and \$30.2 million, respectively, compared to income tax benefits of \$8.4 million and \$7.2 million for the comparable periods in 2017. The variance in the income tax expense for the third quarter of 2018, as compared to the tax benefit for the same period in 2017, primarily reflects the effect of the tax benefit recorded in the third quarter of 2017 in connection with hurricane-related losses, and a higher effective tax rate in 2018 driven by a higher proportion of taxable to exempt income. The variance for the first nine-months of 2018, as compared to the same period in 2017, was mostly attributable to the aforementioned tax benefit related to hurricane-related losses and the \$13.2 million tax benefit recorded in the first quarter of 2017 as a result of the above-discussed change in tax status of certain subsidiaries from taxable corporations to limited liability companies that have elected to be treated as partnerships for income tax purposes in Puerto Rico. A higher effective tax rate also contributed for the variance in the income tax expense for the first nine months of 2018 as compared to the same period in 2017.

For the nine-month period ended September 30, 2018, the Corporation calculated the provision for income taxes by applying the estimated annual effective tax rate for the full fiscal year to ordinary income or loss. In the computation of the consolidated worldwide annual estimated effective tax rate, ASC Topic 740-270, "Income Taxes-Interim Reporting," requires the exclusion of legal entities with pre-tax losses from which a tax benefit cannot be recognized. The Corporation's estimated annual effective tax rate in the first nine months of 2018, excluding entities from which a tax benefit cannot be recognized and discrete items, was 26% compared to 20% for the first nine months of 2017. The higher effective tax rate for 2018 was driven by a higher proportion of taxable to exempt income. The estimated annual effective tax rate, including all entities for the first nine months of 2018 was 24% (25% excluding discrete items, primarily the tax benefit resulting from the excess tax benefit recognized during the first quarter of 2018 upon the vesting of shares granted under the Corporation's stock-based compensation plan), compared to -2% for the first nine months of 2017 (21% excluding discrete items, primarily the tax benefit resulting from the previously mentioned change in the tax status of two subsidiaries).



The Corporation's net deferred tax asset amounted to \$272.3 million as of September 30, 2018, net of a valuation allowance of \$183.2 million, and management concluded, based upon the assessment of all positive and negative evidence, that it is more likely than not that the Corporation will generate sufficient taxable income within the applicable NOL carry-forward periods to realize such amount. The net deferred tax asset of the Corporation's banking subsidiary, FirstBank, amounted to \$272.2 million as of September 30, 2018, net of a valuation allowance of \$142.2 million, compared to a net deferred tax asset of \$294.7 million, net of a valuation allowance of \$150.7 million, as of December 31, 2017.

During the third quarter of 2017, the Corporation completed a formal ownership change analysis within the meaning of Section 382 of the U.S. Internal Revenue Code ("Section 382") covering a comprehensive period, and concluded that an ownership change occurred during such period. Section 382 limits the ability to utilize U.S. and USVI NOLs for income tax purposes at such jurisdictions following an event of an ownership change. The Section 382 limitation resulted in higher U.S. income tax liabilities than we would have incur in the absence of such limitation. For the third quarter and first nine months of 2018, and mainly as a result of the Section 382 limitation, the Corporation incurred an income tax expense of approximately \$1.2 million and \$3.8 million, respectively, related to its U.S. operations, compared to the \$1.6 million expense recorded for the third quarter and first nine months of 2017. The limitation did not result in an increased income tax expense for the USVI operations in the first nine months of 2018 or comparable 2017 period. Prospectively, the Corporation expects that it will be able to mitigate to an extent the adverse effects associated with the Section 382 limitation as any such tax paid in the U.S. or USVI could be creditable against Puerto Rico tax liabilities or taken as deduction against taxable income. However, our ability to reduce our Puerto Rico tax liability through such a credit or deduction depends on our tax profile at each annual taxable period, which is dependent on various factors.

As of September 30, 2018, the Corporation did not have Unrecognized Tax Benefits recorded on its books. The Corporation classifies all interest and penalties, if any, related to tax uncertainties as income tax expense. Audit periods remain open for review until the statute of limitations has passed. The statute of limitations under the 2011 PR Code is four years; the statute of limitations for U.S. and USVI income tax purposes is three years after a tax return is due or filed, whichever is later, for each. The completion of an audit by the taxing authorities or the expiration of the statute of limitations for a given audit period could result in an adjustment to the Corporation's liability for income taxes. Any such adjustment could be material to the results of operations for any given quarterly or annual period based, in part, upon the results of operations for the given period. For U.S. and USVI income tax purposes, all tax years subsequent to 2013 remain open to examination. For Puerto Rico tax purposes, all tax years subsequent to 2012 remain open to examination.

On December 22, 2017, the United States president signed H.R.1, The Tax Cuts and Jobs Acts, effective January 1, 2018, which includes an overhaul of individual, business and international taxes and has affected our branch operations in the U.S. and the USVI. The bill includes measures reducing corporate taxes from 35% to 21%, a repeal of the corporate alternative minimum tax regime, changes to business deductions and NOLs, a 15.5% tax on mandatory repatriation of liquid assets, 10% tax on base erosion payments, and a minimum 10.5% tax on inclusion of global intangible low-tax income by U.S. shareholders, among other significant changes. The main provisions affecting our operations in the U.S. and the USVI in the first nine months of 2018 include: the change in tax rate to 21%, the limitation to the amount certain financial institutions may deduct for premiums paid to the FDIC, and changes in permanent differences, such as meals and entertainment deductions. Other significant provisions, such as

the base erosion and anti-abuse tax, do not affect the Corporation's U.S. and USVI branch operations since these operations' receipts do not exceed the annual threshold of U.S. effectively connected gross receipts.

**NOTE 21 – OTHER COMPREHENSIVE LOSS**

The following table presents changes in accumulated other comprehensive loss for the quarters and nine-month periods ended September 30, 2018 and 2017:

	<b>Changes in Accumulated Other Comprehensive Loss by Component (1)</b>			
	<b>Quarter ended</b>		<b>Nine-month period</b>	
	<b>September</b>	<b>September</b>	<b>September</b>	<b>September</b>
	<b>30,</b>	<b>30,</b>	<b>30,</b>	<b>30,</b>
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Unrealized net holding losses on debt securities				
Beginning balance	\$ (52,107)	\$ (14,625)	\$ (20,609)	\$ (34,383)
Other comprehensive (loss) income	(10,780)	3,719	(42,278)	11,617
Amounts reclassified from accumulated comprehensive loss	-	-	-	11,860
Ending balance	\$ (62,887)	\$ (10,906)	\$ (62,887)	\$ (10,906)
Unrealized holding losses on equity securities				
Beginning balance	\$ -	\$ (4)	\$ (6)	\$ (7)
Reclassification to retained earnings per ASU 2016-01	-	-	6	-
Other comprehensive income	-	-	-	3
Ending balance	\$ -	\$ (4)	\$ -	\$ (4)

(1) All amounts presented are net of tax.

The following table presents the amounts reclassified out of each component of accumulated other comprehensive loss during the quarters and nine-month periods ended September 30, 2018 and 2017:

	<b>Affected Line Item in the Consolidated Statements of Income</b>	<b>Reclassifications Out of Accumulated Other Comprehensive Loss</b>			
		<b>Quarter ended</b>		<b>Nine-month period</b>	
		<b>September 30,</b>	<b>September 30,</b>	<b>ended</b>	<b>ended</b>
		<b>2018</b>	<b>2017</b>	<b>September 30,</b>	<b>2017</b>
(In thousands)					
Unrealized holding losses on debt securities					
Realized gain (loss) on sale of debt securities	Net gain on sale of investments	\$ -	\$ -	\$ -	\$ 371
OTTI on debt securities	Net impairment losses on available-for-sale debt securities	-	-	-	(12,231)
	Total before tax	\$ -	\$ -	\$ -	\$ (11,860)
	Income tax	-	-	-	-

Total, net of tax           \$   -   \$   -   \$   -   \$ (11,860)

## NOTE 22 – FAIR VALUE

### *Fair Value Measurement*

The FASB authoritative guidance for fair value measurement defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This guidance also establishes a fair value hierarchy for classifying financial instruments. The hierarchy is based on whether the inputs to the valuation techniques used to measure fair value are observable or unobservable. Three levels of inputs may be used to measure fair value:

- Level 1** Valuations of Level 1 assets and liabilities are obtained from readily-available pricing sources for market transactions involving identical assets or liabilities. Level 1 assets and liabilities include equity securities that trade in an active exchange market, as well as certain U.S. Treasury and other U.S. government and agency securities and corporate debt securities that are traded by dealers or brokers in active markets.
- Level 2** Valuations of Level 2 assets and liabilities are based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include (i) MBS for which the fair value is estimated based on the value of identical or comparable assets, (ii) debt securities with quoted prices that are traded less frequently than exchange-traded instruments, and (iii) derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.
- Level 3** Valuations of Level 3 assets and liabilities are based on unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined by using pricing models for which the determination of fair value requires significant management judgments estimation.

### *Financial Instruments Recorded at Fair Value on a Recurring Basis*

#### *Investment securities available for sale*

The fair value of investment securities was the market value based on quoted market prices (as is the case with Treasury notes and non-callable U.S. Agency debt securities), when available (Level 1), or, when available, market prices for identical or comparable assets (as is the case with MBS and callable U.S. agency debt) that are based on observable market parameters, including benchmark yields, reported trades, quotes from brokers or dealers, issuer spreads, bids, offers and reference data, including market research operations (Level 2). Observable prices in the market already consider the risk of nonperformance. If listed prices or quotes are not available, fair value is based upon discounted cash flow models that use unobservable inputs due to the limited market activity of the instrument, as is the case with certain private label MBS held by the Corporation (Level 3).

*Derivative instruments*

The fair value of most of the Corporation's derivative instruments is based on observable market parameters and takes into consideration the credit risk component of paying counterparties, when appropriate. On interest caps, only the seller's credit risk is considered. The caps were valued using a discounted cash flow approach based on the related LIBOR and swap rate for each cash flow.

A credit spread is considered for those derivative instruments that are not secured. The cumulative mark-to-market effect of credit risk in the valuation of derivative instruments for the quarters and nine-month periods ended September 30, 2018 and 2017 was immaterial.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

(In thousands)	As of September 30, 2018				As of December 31, 2017			
	Fair Value Measurements Using				Fair Value Measurements Using			
	Level 1	Level 2	Level 3	Assets/Liabilities at Fair Value	Level 1	Level 2	Level 3	Assets/Liabilities at Fair Value
Assets:								
Securities available for sale :								
Equity securities <sup>(1)</sup>	\$ -	\$ -	\$ -	\$ -	\$ 418	\$ -	\$ -	\$ -
U.S. Treasury Securities	7,426	-	-	7,426	7,401	-	-	-
Noncallable U.S. agency debt securities	-	341,720	-	341,720	-	361,971	-	361,971
Callable U.S. agency debt securities and MBS	-	1,640,064	-	1,640,064	-	1,497,253	-	1,497,253
Puerto Rico government obligations	-	4,142	2,798	6,940	-	4,118	2,695	6,813
Private label MBS	-	-	14,571	14,571	-	-	17,060	17,060
Other investments	-	-	500	500	-	-	100	100
Equity securities <sup>(1)</sup>	411	-	-	411	-	-	-	-
Derivatives, included in assets:								
Purchased interest rate cap agreements	-	815	-	815	-	305	-	305
Forward contracts	-	116	-	116	-	7	-	7
Liabilities:								
Derivatives, included in liabilities:								
Written interest rate cap agreements	-	815	-	815	-	305	-	305
Forward contracts	-	20	-	20	-	19	-	19

(1) As of January 1, 2018, the Corporation adopted ASU 2016-01, resulting in the reclassification of equity securities from available-for-sale investment securities to other investment securities. As of December 31, 2017, equity securities had a net unrealized loss of \$6 thousand.

The table below presents a reconciliation of the beginning and ending balances of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarters and nine-month periods ended September 30, 2018 and 2017.

<b>Level 3 Instruments Only</b> (In thousands)	<b>Quarter Ended September 30,</b>	
	<b>2018</b> <b>Securities</b> <b>Available For Sale<sup>(1)</sup></b>	<b>2017</b> <b>Securities</b> <b>Available For Sale<sup>(1)</sup></b>
Beginning balance	\$ 17,829	\$ 19,771
Total gains (realized/unrealized):		
Included in other comprehensive income	35	1,754
Purchases	500	-
Principal repayments and amortization	(495)	(1,186)
Ending balance	\$ 17,869	\$ 20,339

(1) Amounts mostly related to private label MBS.

<b>Level 3 Instruments Only</b> (In thousands)	<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b> <b>Securities</b> <b>Available For Sale<sup>(1)</sup></b>	<b>2017</b> <b>Securities</b> <b>Available For Sale<sup>(1)</sup></b>
Beginning balance	\$ 19,855	\$ 22,914
Total gains (realized/unrealized):		
Included in other comprehensive income	228	2,500
Purchases	500	-
Principal repayments and amortization	(2,714)	(5,075)
Ending balance	\$ 17,869	\$ 20,339

(1) Amounts mostly related to private label MBS.



The tables below present qualitative information for significant assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as of September 30, 2018 and December 31, 2017:

<b>September 30, 2018</b>				
(In thousands)	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Input</b>	<b>Range</b>
<b>Investment securities available-for-sale:</b>				
Private label MBS	\$ 14,571	Discounted cash flows	Discount rate	14.8% 3.5% - 22.5%
			Prepayment rate	(Weighted Average 11.7%) 0.0% - 7.8%
			Projected Cumulative Loss Rate	(Weighted Average 4%)
Puerto Rico government obligations	2,798	Discounted cash flows	Discount rate	5.90%
			Prepayment rate	3.00%

<b>December 31, 2017</b>				
(In thousands)	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Input</b>	<b>Range</b>
<b>Investment securities available-for-sale:</b>				
Private label MBS	\$ 17,060	Discounted cash flows	Discount rate	14.0% 12.0% - 29.0%
			Prepayment rate	(Weighted Average 16.4%) 0.0% - 6.8%
			Projected Cumulative Loss Rate	(Weighted Average 3.0%)
Puerto Rico government obligations	2,695	Discounted cash flows	Discount rate	6.61%
			Prepayment rate	3.00%



**Information about Sensitivity to Changes in Significant Unobservable Inputs**

Private label MBS: The significant unobservable inputs in the valuation include probability of default, the loss severity assumption, and prepayment rates. Shifts in those inputs would result in different fair value measurements. Increases in the probability of default, loss severity assumptions, and prepayment rates in isolation would generally result in an adverse effect on the fair value of the instruments. Meaningful and possible shifts of each input were modeled to assess the effect on the fair value estimation.

Puerto Rico Government Obligations: The significant unobservable input used in the fair value measurement is the assumed prepayment rate of the underlying residential mortgage loans that collateralize these obligations that are guaranteed by the Puerto Rico Housing Finance Authority. A significant increase (decrease) in the assumed rate would lead to a higher (lower) fair value estimate. The fair value of these bonds was based on a discounted cash flow analysis that contemplates the credit quality of the holder of second mortgages and a discount for liquidity constraints on the bonds considering the absence of an active market for them. Due to the guarantee of the Puerto Rico Housing Finance Authority and other applicable contractual safeguards, no additional credit spread is applied for services default.

There were no changes in unrealized gains and losses recorded in earnings for the quarters and nine-month periods ended September 30, 2018 and 2017 for Level 3 assets and liabilities that were still held at the end of each period.

Additionally, fair value is used on a nonrecurring basis to evaluate certain assets in accordance with GAAP. Adjustments to fair value usually result from the application of lower-of-cost or market accounting (e.g., loans held for sale carried at the lower-of-cost or fair value and repossessed assets) or write downs of individual assets (e.g., goodwill and loans).

As of September 30, 2018, impairment or valuation adjustments were recorded for assets recognized at fair value on a non-recurring basis as shown in the following table:

	Carrying value as of September 30, 2018			(Losses) Gains recorded for the Quarter Ended September 30, 2018	(Losses) Gains recorded for the Nine-Month Period Ended September 30, 2018
	Level 1	Level 2	Level 3		
(In thousands)					
Loans receivable <sup>(1)</sup>	\$ -	\$ -	\$ 442,248	\$ (7,967)	\$ (20,622)
OREO <sup>(2)</sup>	-	-	135,218	(3,244)	(9,817)

Loans held for sale <sup>(3)</sup>	-	-	44,177	(10,102)	(14,642)
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- (1) Consists mainly of impaired commercial and construction loans. The impairments were generally measured based on the fair value of the collateral. The fair values were derived from external appraisals that took into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the collateral (e.g., absorption rates), which are not market observable.
- (2) The fair values were derived from appraisals that took into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the properties (e.g., absorption rates and net operating income of income producing properties), which are not market observable. Losses were related to market valuation adjustments after the transfer of the loans to the OREO portfolio.
- (3) The value of these loans was primarily derived from both external appraisals, adjusted for specific characteristics of the loans, and, for the \$17.2 million in non-performing loans transferred to held for sale in the third quarter of 2018, from broker price opinions that the Corporation considered.

As of September 30, 2017, impairment or valuation adjustments were recorded for assets recognized at fair value on a non-recurring basis as shown in the following table:

	Carrying value as of September 30, 2017			(Losses) recorded for the Quarter Ended	(Losses) recorded for the Nine-Month Period
	Level 1	Level 2	Level 3	September 30, 2017	September 30, 2017
(In thousands)					
Loans receivable <sup>(1)</sup>	\$ -	\$ -	\$ 374,740	\$ (686)	\$ (23,467)
OREO <sup>(2)</sup>	-	-	152,977	(818)	(7,563)
Mortgage servicing rights <sup>(3)</sup>	-	-	25,999	(690)	(1,047)

- (1) Consists mainly of impaired commercial and construction loans. The impairments were generally measured based on the fair value of the collateral. The fair values were derived from external appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the collateral (e.g., absorption rates), which are not market observable.
- (2) The fair values were derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the properties (e.g., absorption rates and net operating income of income producing properties), which are not market observable. Losses were related to market valuation adjustments after the transfer of the loans to the OREO portfolio.
- (3) Fair value adjustments to the mortgage servicing rights were mainly due to assumptions associated with mortgage prepayments rates. The Corporation carries its mortgage servicing rights at the lower of cost or market, measured at fair value on a non-recurring basis. Assumptions for the value of mortgage servicing rights include: Prepayment Rate of 6.41%, Discount Rate of 11.22%.

Qualitative information regarding the fair value measurements for Level 3 financial instruments as of September 30, 2018 are as follows:

	Method	September 30, 2018	Inputs
Loans	Income, Market, Comparable Sales, Discounted Cash Flows		External appraised values; probability weighting of broker price opinions; management assumptions regarding market trends or other relevant factors
OREO	Income, Market, Comparable Sales, Discounted Cash Flows		External appraised values; probability weighting of broker price opinions; management assumptions regarding market trends or other relevant factors

The following tables present the carrying value, estimated fair value and estimated fair value level of the hierarchy of financial instruments as of September 30, 2018 and December 31, 2017:

	<b>Total Carrying Amount in Statement of</b>		<b>Fair Value Estimate</b>		
	<b>Financial Condition September 30, 2018</b>	<b>Fair Value Estimate September 30, 2018</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
(In thousands)					
<b>Assets:</b>					
Cash and due from banks and money					
market investments (amortized cost)	\$ 656,772	\$ 656,772	\$ 656,772	\$ -	\$ -
Investment securities available					
for sale (fair value)	2,011,221	2,011,221	7,426	1,985,926	17,869
Investment securities held to maturity (amortized cost)	144,799	131,703	-	-	131,703
Equity Securities (fair value)	42,274	42,274	411	41,863	-
Loans held for sale (lower of cost or market)	65,739	65,907	-	21,730	44,177
Loans held for investment (amortized cost)	8,716,953				
Less: allowance for loan and lease losses	(200,563)				
Loans held for investment, net of allowance	\$ 8,516,390	8,174,205	-	-	8,174,205
Derivatives, included in assets (fair value)	931	931	-	931	-
<b>Liabilities:</b>					
Deposits (amortized cost)	9,148,243	9,151,666	-	9,151,666	-
Securities sold under agreements					
to repurchase (amortized cost)	100,000	121,047	-	121,047	-
Advances from FHLB (amortized cost)	690,000	673,788	-	673,788	-
Other borrowings (amortized cost)	184,150	175,480	-	-	175,480
Derivatives, included in liabilities (fair value)	835	835	-	835	-

	<b>Total Carrying Amount in Statement of</b>		<b>Fair Value Estimate</b>		
	<b>Financial Condition December 31, 2017</b>	<b>Fair Value Estimate December 31, 2017</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>

(In thousands)

**Assets:**

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements

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Cash and due from banks and money					
market investments (amortized cost)	\$	716,395	\$	716,395	\$ 716,395 \$ - \$ -
Investment securities available					
for sale (fair value)		1,891,016		1,891,016	7,819 1,863,342 19,855
Investment securities					
held to maturity (amortized cost)		150,627		131,032	- - 131,032
Equity securities (fair value)		43,119		43,119	- 43,119 -
Loans held for sale (lower of cost or market)		32,980		34,979	- 25,237 9,742
Loans held for investment (amortized cost)		8,850,476			
Less: allowance for loan and lease losses		(231,843)			
Loans held for investment, net of allowance	\$	8,618,633		8,372,865	- - 8,372,865
Derivatives, included in assets (fair value)		312		312	- 312 -
Liabilities:					
Deposits (amortized cost)		9,022,631		9,026,600	- 9,026,600 -
Securities sold under					
agreements to repurchase (amortized cost)		300,000		325,913	- 325,913 -
Advances from FHLB (amortized cost)		715,000		707,272	- 707,272 -
Other borrowings (amortized cost)		208,635		189,424	- - 189,424
Derivatives, included in liabilities (fair value)		324		324	- 324 -

The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include cash and due from banks and other short-term assets, such as FHLB stock. Certain assets, the most significant being premises and equipment, mortgage servicing rights, deposits base, and other customer relationship intangibles, are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent the Corporation's underlying value. Many of these assets and liabilities subject to the disclosure requirements are not actively traded, requiring management to estimate fair values. These estimates necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected futures cash flows, and appropriate discount rates.

**NOTE 23 – REVENUE FROM CONTRACTS WITH CUSTOMERS**

As noted in Note 1 – Basis of Presentation and Significant Accounting Policies, the Corporation adopted the provisions of ASU 2014-09, “Revenue from Contracts with Customers (Topic 606)” (“ASC Topic 606”), on January 1, 2018. Results for reporting periods beginning after December 31, 2017 are presented under Topic 606, while prior period amounts have not been adjusted and continue to be reported in accordance with ASC Topic 605, “Revenue Recognition.”

**Revenue Recognition**

In accordance with ASC Topic 606, revenues are recognized when control of promised goods or services is transferred to customers in an amount that reflects the consideration to which the Corporation expects to be entitled in exchange for those goods or services. To determine revenue recognition for arrangements that an entity determines are within the scope of ASC Topic 606, the Corporation performs the following five steps: (i) identifies the contract(s) with a customer; (ii) identifies the performance obligations in the contract; (iii) determines the transaction price; (iv) allocates the transaction price to the performance obligations in the contract; and (v) recognizes revenue when (or as) the Corporation satisfies a performance obligation. The Corporation only applies the five-step model to contracts when it is probable that the entity will collect the consideration to which it is entitled in exchange for the goods or services it transfers to the customer. At contract inception, once the contract is determined to be within the scope of ASC Topic 606, the Corporation assesses the goods or services that are promised within each contract and identifies those that contain performance obligations, and assesses whether each promised good or service is distinct. The Corporation then recognizes as revenue the amount of the transaction price that is allocated to the respective performance obligation when (or as) the performance obligation is satisfied.

**Disaggregation of Revenue**

The following table summarizes the Corporation’s revenue, which includes net interest income on financial instruments and non-interest income, disaggregated by type of service and business segments for the quarter and nine-month period ended September 30, 2018:

(In thousands)	<b>Mortgage Banking</b>	<b>Consumer (Retail) Banking</b>	<b>Commercial and Corporate</b>	<b>Treasury and Investments</b>	<b>United States Operations</b>	<b>Virgin Islands Operations</b>	<b>Total</b>
<b>Quarter ended September 30, 2018:</b>							
<b>Net interest income (1)</b>	<b>\$ 19,593</b>	<b>\$ 59,835</b>	<b>\$ 19,711</b>	<b>\$ 11,282</b>	<b>\$ 15,080</b>	<b>\$ 7,020</b>	<b>\$ 132,521</b>
	-	3,420	1,312	-	141	697	5,570

Adoption of New Accounting Requirements and Recently Issued but Not Yet Effective Accounting Requirements



Service charges and fees on deposit accounts							
Insurance commissions	-	1,392	-	-	20	82	1,494
Merchant-related income	-	1,003	205	-	-	198	1,406
Credit and debit card fees	-	4,325	310	-	157	492	5,284
Other service charges and fees	135	1,798	180	-	247	100	2,460
Not in scope of Topic 606 (1)	4,417	385	(2,692)	151	59	(11)	2,309
Total non-interest income (loss)	4,552	12,323	(685)	151	624	1,558	18,523
<b>Total Revenue</b>	<b>\$ 24,145</b>	<b>\$ 72,158</b>	<b>\$ 19,026</b>	<b>\$ 11,433</b>	<b>\$ 15,704</b>	<b>\$ 8,578</b>	<b>\$ 151,044</b>

(In thousands)	Mortgage Banking	Consumer (Retail) Banking	Commercial and Corporate	Treasury and Investments	United States Operations	Virgin Islands Operations	Total
<b>Nine-month period ended September 30, 2018:</b>							
<b>Net interest income (1)</b>	<b>\$ 60,900</b>	<b>\$ 166,022</b>	<b>\$ 59,074</b>	<b>\$ 36,243</b>	<b>\$ 43,525</b>	<b>\$ 21,921</b>	<b>\$ 387,685</b>
Service charges and fees on deposit accounts	-	9,864	3,634	-	417	2,087	16,002
Insurance commissions	-	6,154	-	-	65	410	6,629
Merchant-related income	-	2,612	567	-	-	591	3,770
Credit and debit card fees	-	12,790	901	-	436	1,552	15,679
Other service charges and fees	189	3,409	784	71	1,226	451	6,130
Not in scope of Topic 606 (1)	13,113	675	(3,101)	2,529	348	5	13,569
Total non-interest income	13,302	35,504	2,785	2,600	2,492	5,096	61,779
<b>Total Revenue</b>	<b>\$ 74,202</b>	<b>\$ 201,526</b>	<b>\$ 61,859</b>	<b>\$ 38,843</b>	<b>\$ 46,017</b>	<b>\$ 27,017</b>	<b>\$ 449,464</b>

(1) Most of the Corporation's revenue is not within the scope of ASU No. 2014-09, *Revenue from Contracts with Customers*. The guidance explicitly excludes net interest income from financial assets and liabilities, as well as other noninterest income from loans, leases, investment securities and derivative financial instruments.

For the nine-month period ended September 30, 2018, substantially all of the Corporation's revenue under the scope of Topic 606 was related to performance obligations satisfied at a point in time.

The following is a discussion of revenues within the scope of ASC Topic 606.

#### *Service Charges and Fees on Deposit Accounts*

Service charges and fees on deposit accounts relate to fees generated from a variety of deposit products and services rendered to customers. Charges include, but are not limited to, overdraft fees, non-sufficient fund fees, dormant fees and monthly service charges. Such fees are recognized concurrently with the event on a daily basis or on a monthly basis depending upon the customer's cycle date. These depository arrangements are considered day-to-day contracts that do not extend beyond the services performed, as customers have the right to terminate these contracts with no penalty or, if any, nonsubstantive penalties. As a consequence, the income recognition under the standard is not different from the Corporation's practice before the adoption of this guidance.

#### *Insurance Commissions*

For insurance commissions, which include regular and contingent commissions paid to the Corporation's insurance agency, the agreements contain a performance obligation related to the sale/issuance of the policy and ancillary administrative post-issuance support. The performance obligation will be satisfied as the policies are issued and revenue will be recognized at that point in time. In addition, contingent commission income was found to be constrained, as defined under the new standard. Contingent commission income will be included in the transaction price only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur or payments are received, which is consistent with the Corporation's practice before the adoption of this guidance. For the nine-month period ended September 30, 2018, the Corporation recognized revenue of \$2.4 million as payments were received and constraints were released.

#### *Merchant-related Income*

For merchant-related income, the determination of which included the consideration of a 2015 sale of merchant contracts that involved sales of point of sale ("POS") terminals and entry into a marketing alliance under a revenue-sharing agreement, the Corporation concluded that control of the POS terminals and merchant contracts was transferred to the customer at the contract's inception. With respect to the related revenue-sharing agreement, the Corporation satisfies the marketing alliance performance obligation over the life of the contract, and the associated transaction price is recognized as the entity performs and any constraints over the variable consideration are resolved.

There was no material change in the timing or measurement of revenues. The overall effect on an ongoing basis of the new revenue guidance, as compared the Corporation's practice before the adoption of this guidance, is expected to be immaterial.

*Credit and Debit Card Fees*

Credit and debit card fees primarily represent revenues earned from interchange fees and ATM fees. Interchange and network revenues are earned on credit and debit card transactions conducted with payment networks. ATM fees are primarily earned as a result of surcharges assessed to non-FirstBank customers who use a FirstBank ATM. Such fees are generally recognized concurrently with the delivery of services on a daily basis. As a consequence, the income recognition is unchanged from the Corporation's practice before the adoption of this guidance.

*Other Fees*

Other fees primarily include revenues generated from wire transfers, lockboxes, and bank issuances of checks. Such fees are recognized concurrently with the event or on a monthly basis.

## **Contract Balances**

A contract liability is an entity's obligation to transfer goods or services to a customer in exchange for consideration from the customer. As mentioned above, during 2015, the Bank entered into a long-term strategic marketing alliance with another entity to which the Bank sold its merchant contracts portfolio and related POS terminals. Merchant services are marketed through FirstBank's branches and offices in Puerto Rico and the Virgin Islands. Under the marketing and referral agreement, FirstBank shares with this entity revenues generated by the merchant contracts over the term of the 10-year agreement. As of September 30, 2018, and December 31, 2017, this contract liability amounted to \$2.2 million and \$2.4 million, respectively, which will be recognized over the remaining term of the contract. For the quarter and nine-month period ended September 30, 2018, the Corporation recognized revenue and contract liabilities decreased by approximately \$0.1 million and \$0.2 million, respectively, due to the completion of performance over time. There were no changes in contract liabilities due to changes in transaction price estimates.

A contract asset is the right to consideration for transferred goods or services when the amount is conditioned on something other than the passage of time. As of September 30, 2018, and December 31, 2017, there were no receivables from contracts with customers or contract assets recorded on the Corporation's consolidated financial statements.

## **Other**

Except for the contract liabilities noted above, the Corporation did not have any significant performance obligations as of September 30, 2018. The Corporation also did not have any material contract acquisition costs and did not make any significant judgments or estimates in recognizing revenue for financial reporting purposes.

## **NOTE 24 – SUPPLEMENTAL STATEMENT OF CASH FLOWS INFORMATION**

**Supplemental statement of cash flows information is as follows:**

Supplemental statement of cash flows information is as follows:

**Nine-Month Period Ended September 30,**  
**2018** **2017**

(In thousands)

Cash paid for:			
Interest on borrowings	\$	74,674	\$ 68,869
Income tax		5,290	3,205
Non-cash investing and financing activities:			
Additions to OREO		36,378	46,648
Additions to auto and other repossessed assets		40,873	33,113
Capitalization of servicing assets		3,028	2,757
Loan securitizations		181,169	200,236
Loans held for investment transferred to held for sale		90,319	-
Loans held for sale transferred to held for investment		2,179	10,289
Property plant and equipment transferred to other assets		-	1,185

## NOTE 25 – SEGMENT INFORMATION

Based upon the Corporation's organizational structure and the information provided to the Chief Executive Officer of the Corporation and, to a lesser extent, the Board of Directors, the operating segments are based primarily on the Corporation's lines of business for its operations in Puerto Rico, the Corporation's principal market, and by geographic areas for its operations outside of Puerto Rico. As of September 30, 2018, the Corporation had six reportable segments: Commercial and Corporate Banking; Mortgage Banking; Consumer (Retail) Banking; Treasury and Investments; United States Operations; and Virgin Islands Operations. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors, such as the Corporation's organizational chart, nature of the products, distribution channels, and the economic characteristics of the product, were also considered in the determination of the reportable segment.

The Commercial and Corporate Banking segment consists of the Corporation's lending and other services for large customers represented by specialized and middle-market clients and the public sector. The Commercial and Corporate Banking segment offers commercial loans, including commercial real estate and construction loans, and floor plan financings, as well as other products, such as cash management and business management services. The Mortgage Banking segment consists of the origination, sale, and servicing of a variety of residential mortgage loans. The Mortgage Banking segment also acquires and sells mortgages in the secondary markets. In addition, the Mortgage Banking segment includes mortgage loans purchased from other local banks and mortgage bankers. The Consumer (Retail) Banking segment consists of the Corporation's consumer lending and deposit-taking activities conducted mainly through its branch network and loan centers. The Treasury and Investments segment is responsible for the Corporation's investment portfolio and treasury functions that are executed to manage and enhance liquidity. This segment also lends funds to the Commercial and Corporate Banking, Mortgage Banking and Consumer (Retail) Banking segments to finance their lending resources and borrows from those segments. The Consumer (Retail) Banking and the United States Operations segments also lend funds to the other segments. The interest rates charged or credited by Treasury and Investments, the Consumer (Retail) Banking, and the United States Operations segments are allocated based on market rates. The difference between the allocated interest income or expense and the Corporation's actual net interest income from centralized management of funding costs is reported in the Treasury and Investments segment. The United States Operations segment consists of all banking activities conducted by FirstBank in the United States mainland, including commercial and retail banking services. The Virgin Islands Operations segment consists of all banking activities conducted by the Corporation in the USVI and BVI, including commercial and retail banking services.

The accounting policies of the segments are the same as those referred to in Note 1 – "Nature of Business and Summary of Significant Accounting Policies," in the audited consolidated financial statements included in the 2017 Annual Report on Form 10-K.

The Corporation evaluates the performance of the segments based on net interest income, the provision for loan and lease losses, non-interest income and direct non-interest expenses. The segments are also evaluated based on the average volume of their interest-earning assets less the allowance for loan and lease losses.



The following table presents information about the reportable segments:

(In thousands)	<b>Mortgage Banking</b>	<b>Consumer (Retail) Banking</b>	<b>Commercial and Corporate</b>	<b>Treasury and Investments</b>	<b>United States Operations</b>	<b>Virgin Islands Operations</b>	<b>Total</b>
<b>For the quarter ended September 30, 2018:</b>							
Interest income	\$ 31,746	\$ 46,052	\$ 34,644	\$ 15,911	\$ 21,227	\$ 7,912	\$ 112,492
Net (charge) credit for transfer of funds	(12,153)	20,947	(14,933)	6,446	(307)	-	1,000
Interest expense	-	(7,164)	-	(11,075)	(5,840)	(892)	(24,971)
Net interest income	19,593	59,835	19,711	11,282	15,080	7,020	122,421
(Provision) release for loan and lease losses	635	2,485	(10,684)	-	(5,130)	1,170	(11,524)
Non-interest income (loss)	4,552	12,323	(685)	151	624	1,558	18,423
Direct non-interest expenses	(12,001)	(28,210)	(7,911)	(878)	(8,279)	(7,194)	(64,473)
Segment income	\$ 12,779	\$ 46,433	\$ 431	\$ 10,555	\$ 2,295	\$ 2,554	\$ 75,047
Average earnings assets	\$2,248,691	\$1,645,170	\$2,486,910	\$2,637,825	\$1,752,007	\$527,468	\$11,204,071

(In thousands)	<b>Mortgage Banking</b>	<b>Consumer (Retail) Banking</b>	<b>Commercial and Corporate</b>	<b>Treasury and Investments</b>	<b>United States Operations</b>	<b>Virgin Islands Operations</b>	<b>Total</b>
<b>For the quarter ended September 30, 2017:</b>							
Interest income	\$ 32,317	\$ 43,769	\$ 31,083	\$ 13,374	\$ 18,446	\$ 9,006	\$ 128,005
Net (charge) credit for transfer of funds	(11,268)	9,351	(8,748)	11,198	(533)	-	1,000
Interest expense	-	(6,520)	-	(12,924)	(4,932)	(787)	(24,163)
Net interest income	21,049	46,600	22,335	11,648	12,981	8,219	112,832
Provision for loan and lease losses	(20,495)	(33,067)	(13,621)	-	(789)	(7,041)	(74,913)
Non-interest income	2,908	11,242	1,014	1,459	697	1,325	18,645
Direct non-interest expenses	(8,174)	(27,193)	(8,102)	(1,014)	(7,605)	(7,254)	(59,342)
Segment (loss) income	\$ (4,712)	\$ (2,418)	\$ 1,626	\$ 12,093	\$ 5,284	\$ (4,751)	\$ 11,822
Average earnings assets	\$2,434,963	\$1,758,653	\$2,477,266	\$2,228,990	\$1,581,726	\$602,366	\$11,084,014

(In thousands)	<b>Mortgage Banking</b>	<b>Consumer (Retail) Banking</b>	<b>Commercial and Corporate</b>	<b>Treasury and Investments</b>	<b>United States Operations</b>	<b>Virgin Islands Operations</b>	<b>Total</b>
<b>Nine-Month Period Ended September 30, 2018</b>							
Interest income	\$ 95,927	\$ 132,652	\$ 102,255	\$ 45,593	\$ 61,634	\$ 24,482	\$ 362,543
Net (charge) credit for transfer of funds	(35,027)	54,233	(43,181)	25,125	(1,150)	-	1,000
Interest expense	-	(20,863)	-	(34,475)	(16,959)	(2,561)	(54,898)
Net interest income	60,900	166,022	59,074	36,243	43,525	21,921	337,685
Provision for loan and lease losses	(4,004)	(16,011)	(19,744)	-	(8,186)	(3,659)	(51,604)
Non-interest income	13,302	35,504	2,785	2,600	2,492	5,096	61,779



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Direct non-interest expenses	(30,192)	(84,173)	(22,710)	(2,777)	(24,768)	(22,224)
Segment income	\$ 40,006	\$ 101,342	\$ 19,405	\$ 36,066	\$ 13,063	\$ 1,134

Average earnings assets	\$2,269,960	\$1,601,812	\$2,546,090	\$2,597,967	\$1,734,970	\$546,610
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(In thousands)	<b>Mortgage Banking</b>	<b>Consumer (Retail) Banking</b>	<b>Commercial and Corporate</b>	<b>Treasury and Investments</b>	<b>United States Operations</b>	<b>Virgin Islands Operations</b>
<b>Nine-Month Period Ended September 30, 2017</b>						
Interest income	\$ 99,361	\$ 130,055	\$ 90,858	\$ 41,788	\$ 50,910	\$ 27,625
Net (charge) credit for transfer of funds	(34,466)	20,799	(27,071)	41,858	(1,120)	-
Interest expense	-	(18,603)	-	(36,842)	(13,499)	(2,368)
Net interest income	64,895	132,251	63,787	46,804	36,291	25,257
Provision for loan and lease losses	(40,598)	(47,976)	(20,906)	-	(885)	(8,186)
Non-interest income	11,258	37,224	2,972	(10,273)	1,776	4,480
Direct non-interest expenses	(27,675)	(82,677)	(27,240)	(3,190)	(23,579)	(20,922)
Segment income	\$ 7,880	\$ 38,822	\$ 18,613	\$ 33,341	\$ 13,603	\$ 629
Average earnings assets	\$2,469,037	\$1,771,376	\$2,500,180	\$2,176,164	\$1,492,727	\$609,765

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The following table presents a reconciliation of the reportable segment financial information to the consolidated totals:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
<b>Net income :</b>				
Total income for segments and other	\$ 75,047	\$ 7,122	\$ 211,016	\$ 112,888
Other operating expenses (1)	(26,392)	(26,272)	(80,264)	(77,282)
Income (loss) before income taxes	48,655	(19,150)	130,752	35,606
Income tax (expense) benefit	(12,332)	8,398	(30,249)	7,181
Total consolidated net income (loss)	\$ 36,323	\$ (10,752)	\$ 100,503	\$ 42,787
<b>Average assets:</b>				
Total average earning assets for segments	\$ 11,298,071	\$ 11,083,964	\$ 11,297,409	\$ 11,019,249
Average non-earning assets	929,362	900,334	945,671	896,071
Total consolidated average assets	\$ 12,227,433	\$ 11,984,298	\$ 12,243,080	\$ 11,915,320

- (1) Expenses pertaining to corporate administrative functions that support the operating segment, but are not specifically attributable to or managed by any segment are not included in the reported financial results of the operating segments. The unallocated corporate expenses include certain general and administrative expenses and related depreciation and amortization expenses.

## NOTE 26 – REGULATORY MATTERS, COMMITMENTS AND CONTINGENCIES

The Corporation and FirstBank are each subject to various regulatory capital requirements imposed by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material adverse effect on the Corporation's financial statements and activities. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation must meet specific capital guidelines that involve quantitative measures of the Corporation's and FirstBank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation's capital amounts and classifications are also subject to qualitative judgments and adjustment by the regulators with respect to minimum capital requirements, components, risk weightings, and other factors.

On October 3, 2017, the New York FED terminated the Written Agreement entered into on June 3, 2010 between the Corporation and the New York FED. However, the Corporation has agreed with the New York FED to continue to obtain the approval of the New York FED before paying dividends, receiving dividends from the Bank, making payments on subordinated debt or trust preferred securities, incurring or guaranteeing debt or purchasing or redeeming any corporate stock.

Although the Corporation and FirstBank became subject to the U.S. Basel III capital rules ("Basel III rules") beginning on January 1, 2015, certain requirements of the Basel III rules are being phased-in over several years and, in general, will be fully effective as of January 1, 2019. Certain elements of the new rules have been deferred by the federal banking agencies. The Corporation and FirstBank compute risk-weighted assets using the Standardized Approach required by the Basel III rules.

The Basel III rules require the Corporation to maintain an additional capital conservation buffer of 2.5% to avoid limitations on both (i) capital distributions (e.g., repurchases of capital instruments, dividends and interest payments on capital instruments), and (ii) discretionary bonus payments to executive officers and heads of major business lines. The phase-in of the capital conservation buffer began on January 1, 2016 with a first year requirement of 0.625% of additional Common Equity Tier 1 Capital ("CET1"), which is being progressively increased over a four-year period, increasing by that same percentage amount on each subsequent January 1 until it reaches the fully phased-in 2.5% CET1 requirement on January 1, 2019.

Under the fully phased-in Basel III rules, in order to be considered adequately capitalized, the Corporation will be required to maintain: (i) a minimum CET1 capital to risk-weighted assets ratio of at least 4.5%, plus the 2.5% capital conservation buffer, resulting in a required minimum CET1 ratio of at least 7%, (ii) a minimum ratio of total Tier 1 capital to risk-weighted assets of at least 6.0%, plus the 2.5% capital conservation buffer, resulting in a required minimum Tier 1 capital ratio of 8.5%, (iii) a minimum ratio of total Tier 1 plus Tier 2 capital to risk-weighted assets of at least 8.0%, plus the 2.5% capital conservation buffer, resulting in a required minimum total capital ratio of 10.5%, and (iv) a required minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average

on-balance sheet (non-risk adjusted) assets.

In addition, as required under the Basel III rules, the Corporation's trust preferred securities ("TRuPs") were fully phased out from Tier 1 capital as of January 1, 2016. However, the Corporation's TRuPs may continue to be included in Tier 2 capital until the instruments are redeemed or mature.

On November 21, 2017, the Federal Reserve Board, the FDIC, and the Office of the Comptroller of the Currency finalized an extension of the phase-in of certain Basel III capital rules for banks not using the Basel advanced approaches. The extension, which was effective January 1, 2018, pauses the full transition to the Basel III treatment of mortgage servicing assets, certain deferred tax assets, investments in the capital of unconsolidated financial institutions and minority interests, pending the banking agencies' broader efforts, announced in September 2017, to simplify the regulatory capital rules that apply to banking organizations that are not subject to the advanced approaches capital rules. Because the advanced approaches capital rules apply to banking organizations with more than \$250 billion in total consolidated assets or at least \$10 billion in total on-balance sheet foreign exposure, the extension relief applies broadly to community, midsize, and regional banks, including the Corporation and FirstBank.

Please refer to the discussion in "Part I, – Item 1, – Business – Supervision and Regulation," included in the 2017 Annual Report on Form 10-K for a more complete discussion of supervision and regulatory matters and activities that affect the Corporation and its subsidiaries.

The regulatory capital positions of the Corporation and FirstBank as of September 30, 2018 and December 31, 2017 were as follows:

	<b>Regulatory Requirements</b>					
	<b>Actual</b>		<b>For Capital Adequacy Purposes</b>		<b>To be Well-Capitalized-General Thresholds</b>	
	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>
(Dollars in thousands)						
<b>As of September 30, 2018</b>						
Total Capital (to Risk-Weighted Assets)						
First BanCorp.	\$ 2,081,558	23.85%	\$ 698,271	8.0%	N/A	N/A
FirstBank	\$ 2,039,091	23.36%	\$ 698,276	8.0%	\$ 872,845	10.0%
Common Equity Tier 1 Capital (to Risk-Weighted Assets)						
First BanCorp.	\$ 1,756,702	20.13%	\$ 392,778	4.5%	N/A	N/A
FirstBank	\$ 1,620,964	18.57%	\$ 392,780	4.5%	\$ 567,350	6.5%
Tier I Capital (to Risk-Weighted Assets)						
First BanCorp.	\$ 1,792,806	20.54%	\$ 523,704	6.0%	N/A	N/A
FirstBank	\$ 1,928,964	22.10%	\$ 523,707	6.0%	\$ 698,276	8.0%
Leverage ratio						
First BanCorp.	\$ 1,792,806	14.85%	\$ 483,056	4.0%	N/A	N/A
FirstBank	\$ 1,928,964	15.99%	\$ 482,619	4.0%	\$ 603,274	5.0%
<b>As of December 31, 2017</b>						
Total Capital (to Risk-Weighted Assets)						
First BanCorp.	\$ 1,989,873	22.53%	\$ 706,432	8.0%	N/A	N/A
FirstBank	\$ 1,947,627	22.06%	\$ 706,218	8.0%	\$ 882,772	10.0%
Common Equity Tier 1 Capital (to Risk-Weighted Assets)						
First BanCorp.	\$ 1,674,164	18.96%	\$ 397,368	4.5%	N/A	N/A
FirstBank	\$ 1,562,431	17.70%	\$ 397,248	4.5%	\$ 573,802	6.5%
Tier I Capital (to Risk-Weighted Assets)						
First BanCorp.	\$ 1,675,282	18.97%	\$ 529,824	6.0%	N/A	N/A
FirstBank	\$ 1,835,445	20.79%	\$ 529,663	6.0%	\$ 706,218	8.0%
Leverage ratio						
First BanCorp.	\$ 1,675,282	14.03%	\$ 477,643	4.0%	N/A	N/A
FirstBank	\$ 1,835,445	15.39%	\$ 477,056	4.0%	\$ 596,320	5.0%



The Corporation enters into financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments may include commitments to extend credit and commitments to sell mortgage loans at fair value. As of September 30, 2018, commitments to extend credit amounted to approximately \$1.3 billion, of which \$664.4 million relates to credit card loans. Commercial and Financial standby letters of credit amounted to approximately \$72.5 million. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. For most of the commercial lines of credit, the Corporation has the option to reevaluate the agreement prior to making additional disbursements. In the case of credit cards and personal lines of credit, the Corporation can cancel the unused credit facility at any time and without cause.

As of September 30, 2018, First BanCorp. and its subsidiaries were defendants in various legal proceedings arising in the ordinary course of business. On at least a quarterly basis, the Corporation assesses its liabilities and contingencies in connection with threatened and outstanding legal cases, matters and proceedings, utilizing the latest information available. For cases, matters and proceedings where it is both probable the Corporation will incur a loss and the amount can be reasonably estimated, the Corporation establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For cases, matters or proceedings where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that some of them are currently in preliminary stages), the existence in some of the current proceedings of multiple defendants whose share of liability has yet to be determined, the numerous unresolved issues in the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, the Corporation's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal cases, matters, and proceedings is inherently uncertain, based on information currently available, Management believes that the final disposition of the Corporation's legal cases, matters or proceedings, to the extent not previously provided for, will not have a material negative adverse effect on the Corporation's consolidated financial position as a whole. If management believes that, based on available information, it is at least reasonably possible that a material loss (or additional material loss in excess of any accrual) will be incurred in connection with any legal actions, the Corporation discloses an estimate of the possible loss or range of loss, either individually or in the aggregate, as appropriate, if such an estimate can be made, or discloses that an estimate cannot be made. Based on the Corporation's assessment as of September 30, 2018, no such disclosures were necessary. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these cases, matters and proceedings, if unfavorable, may be material to the Corporation's consolidated financial position on a particular period.

*Ramírez Torres, et al. v. Banco Popular de Puerto Rico, et al.* FirstBank Puerto Rico has been named Defendant in this Class Action Complaint, filed of February 17, 2017 at the Court of First Instance in San Juan, Puerto Rico. The Complaint seeks damages and preliminary injunctive relief on behalf of the purported class against Banco Popular de

Puerto Rico and other financial institutions with insurance agency subsidiaries in Puerto Rico. Plaintiffs allege that Defendants have been unjustly enriched by failing to reimburse them for "good experience" commissions allegedly paid by Antilles Insurance Company and Puerto Rico Home Insurance Company. On March 30, 2017, FirstBank Puerto Rico filed a Motion to Dismiss and a Motion for Declaratory Judgment and Third Party Complaint against Antilles Insurance Company and the Insurance Commissioner's Office. All other Defendants filed Motions to Dismiss. Antilles Insurance Company filed a Motion against the Third Party Complaint filed by FirstBank Puerto Rico, which FirstBank Puerto Rico opposed. The Insurance Commissioner's Office filed a Motion for Summary Judgment. On July 28, 2017, the Court issued a Judgment granting the Motions to Dismiss filed by Defendants, dismissing the Complaint with prejudice, except the Third Party Complaint filed by FirstBank Puerto Rico which was dismissed without prejudice. On August 30, 2017, Plaintiffs filed an Appeal before the Puerto Rico Court of Appeals and FirstBank Puerto Rico filed its Opposition to Plaintiffs Appeal. On March 20, 2018, the Court of Appeals entered a Judgment revoking the lower court judgment. Oriental Bank filed for Reconsideration, which was denied. All other Defendants filed writs of Certiorari before the Puerto Rico Supreme Court on May 29, 2018. On June 26, 2018, the Puerto Rico Supreme Court issued Resolutions denying all writs of Certiorari filed by Defendants. Oriental Bank and Banco Popular were the only two banks that filed for reconsideration. Motions for Reconsideration were denied on October 10, 2018. Oriental Bank filed a Second Motion for Reconsideration on October 12, 2018. Therefore, the case will not be remanded to the Court of First Instance for the continuation of proceedings until Puerto Rico Supreme Court issues resolution regarding Oriental Bank's Second Motion for Reconsideration.



**NOTE 27 – FIRST BANCORP. (HOLDING COMPANY ONLY) FINANCIAL INFORMATION**

The following condensed financial information presents the financial position of the Holding Company only as of September 30, 2018 and December 31, 2017 and the results of its operations for the quarters and nine-month periods ended September 30, 2018 and 2017.

**Statements of Financial Condition**

	<b>As of September 30, 2018</b>	<b>As of December 31, 2017</b>
(In thousands)		
<b>Assets</b>		
Cash and due from banks	\$ 20,940	\$ 20,864
Money market investments	6,111	6,111
Other investment securities	285	285
Loans held for investment, net	-	191
Investment in FirstBank Puerto Rico, at equity	2,062,908	2,028,641
Investment in FirstBank Insurance Agency, at equity	16,738	12,400
Investment in FBP Statutory Trust I	1,963	2,698
Investment in FBP Statutory Trust II	3,561	3,561
Other assets	2,329	3,799
Total assets	\$ 2,114,835	\$ 2,078,550
<b>Liabilities and Stockholders Equity</b>		
Liabilities:		
Other borrowings	\$ 184,150	\$ 208,635
Accounts payable and other liabilities	3,270	818
Total liabilities	187,420	209,453
Stockholders equity	1,927,415	1,869,097
Total liabilities and stockholders equity	\$ 2,114,835	\$ 2,078,550

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## Statements of Income (Loss)

	<b>Quarter Ended</b>		<b>Nine-Month Period</b>	
	<b>September 30,</b>		<b>Ended</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	(In thousands)		(In thousands)	
<b>Income:</b>				
Interest income on money market investments	\$ 5	\$ 5	\$ 15	\$ 15
Interest income on loans	105	-	105	-
Dividend income from banking subsidiary	2,900	1,800	28,284	5,400
Dividend income from non-banking subsidiaries	-	3,000	-	3,000
Other income	70	68	203	195
	3,080	4,873	28,607	8,610
<b>Expense:</b>				
Other borrowings	2,315	2,139	6,635	6,166
Other operating expenses	624	814	1,851	2,480
	2,939	2,953	8,486	8,646
Gain on early extinguishment of debt	-	1,391	2,316	1,391
<b>Income before income taxes and equity</b>				
<b>in undistributed earnings (losses) of subsidiaries</b>	141	3,311	22,437	1,355
<b>Income tax expense</b>	-	(45)	-	(45)
<b>Equity in undistributed earnings (losses) of subsidiaries</b>	36,182	(14,018)	78,066	41,477
<b>Net income (loss)</b>	\$ 36,323	\$ (10,752)	\$ 100,503	\$ 42,787
Other Comprehensive (loss) income, net of tax	(10,780)	3,719	(42,272)	23,480
Comprehensive income (loss)	\$ 25,543	\$ (7,033)	\$ 58,231	\$ 66,267

**NOTE 28 – SUBSEQUENT EVENTS**

The Corporation has performed an evaluation of events occurring subsequent to September 30, 2018; management has determined that there were no events occurring in this period that require disclosure in or adjustment to the accompanying financial statements.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (MD&A)**

**SELECTED FINANCIAL DATA**

(In thousands, except for per share and financial ratios)	Quarter ended		Nine-Month Period Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
<b>Condensed Income Statements:</b>				
Total interest income	\$ 157,492	\$ 147,995	\$ 462,543	\$ 440,597
Total interest expense	24,971	25,163	74,858	71,312
Net interest income	132,521	122,832	387,685	369,285
Provision for loan and lease losses	11,524	75,013	51,604	118,551
Non-interest income	18,523	18,645	61,779	47,437
Non-interest expenses	90,865	85,614	267,108	262,565
Income (loss) before income taxes	48,655	(19,150)	130,752	35,606
Income tax (expense) benefit	(12,332)	8,398	(30,249)	7,181
Net income (loss)	36,323	(10,752)	100,503	42,787
Net income (loss) attributable to common stockholders	35,654	(11,421)	98,496	40,780
<b>Per Common Share Results:</b>				
Net earnings (loss) per common share-basic	\$ 0.16	\$ (0.05)	\$ 0.46	\$ 0.19
Net earnings (loss) per common share-diluted	\$ 0.16	\$ (0.05)	\$ 0.45	\$ 0.19
Cash dividends declared	\$ -	\$ -	\$ -	\$ -
Average shares outstanding	216,149	214,187	215,516	213,812
Average shares outstanding diluted	216,775	214,187	216,584	216,134
Book value per common share	\$ 8.71	\$ 8.41	\$ 8.71	\$ 8.41
Tangible book value per common share (1)	\$ 8.52	\$ 8.21	\$ 8.52	\$ 8.21
<b>Selected Financial Ratios (In Percent):</b>				
<b>Profitability:</b>				
Return on Average Assets	1.18	(0.36)	1.10	0.48
Interest Rate Spread	4.13	4.03	4.09	4.11
Net Interest Margin	4.54	4.33	4.48	4.40
Interest Rate Spread - tax equivalent basis (2)	4.32	4.16	4.27	4.26
Net Interest Margin - tax equivalent basis (2)	4.73	4.47	4.66	4.55
Return on Average Total Equity	7.69	(2.28)	7.28	3.11
Return on Average Common Equity	7.84	(2.32)	7.43	3.18
	15.32	15.63	15.07	15.42

Average Total Equity to Average Total Assets				
Tangible common equity ratio (1)	15.22	14.63	15.22	14.63
Dividend payout ratio	-	-	-	-
Efficiency ratio (3)	60.16	60.51	59.43	63.01
<b>Asset Quality:</b>				
Allowance for loan and lease losses to total loans held for investment	2.30	2.60	2.30	2.60
Net charge-offs (annualized) to average loans (4)	1.52	0.80	1.27	1.40
Provision for loan and lease losses to net charge-offs	34.93	425.54	62.26	127.09
Non-performing assets to total assets (4)	4.28	5.26	4.28	5.26
Non-performing loans held for investment to total loans held for investment (4)	3.89	5.33	3.89	5.33
Allowance to total non-performing loans held for investment (4)	59.10	48.80	59.10	48.80
Allowance to total non-performing loans held for investment, excluding residential real estate loans	109.79	78.37	109.79	78.37
<b>Other Information:</b>				
Common Stock Price: End of period	\$ 9.10	\$ 5.12	\$ 9.10	\$ 5.12

	<b>As of September 30, 2018</b>	<b>As of December 31, 2017</b>
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**Balance Sheet Data:**

Loans, including loans held for sale	\$ 8,782,692	\$ 8,883,456
Allowance for loan and lease losses	200,563	231,843
Money market and investment securities	2,295,884	2,095,177
Intangible assets	39,620	42,351
Deferred tax asset, net	272,261	294,809
Total assets	12,209,700	12,261,268
Deposits	9,148,243	9,022,631
Borrowings	974,150	1,223,635
Total preferred equity	36,104	36,104
Total common equity	1,954,198 (62,887)	1,853,608 (20,615)

Accumulated other comprehensive loss, net of tax		
Total equity	1,927,415	1,869,097

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- (1) Non-GAAP financial measures. See "Risk Management - Capital" below for additional information about the components and a reconciliation of these measures.
  - (2) On a tax-equivalent basis and excluding the changes in fair value of derivative instruments. See "Results of Operations - Net Interest Income" below for a reconciliation of these non-GAAP financial measures.
  - (3) Non-interest expenses to the sum of net interest income and non-interest income.
  - (4) Loans used in the denominator in calculating each of these ratios include purchased credit-impaired ("PCI") loans. However, the Corporation separately tracks and reports PCI loans and excludes these from non-performing loan and non-performing asset amounts.

The following MD&A relates to the accompanying unaudited consolidated financial statements of First BanCorp. (the “Corporation” or “First BanCorp.”) and should be read in conjunction with such financial statements and the notes thereto. This section also presents certain financial measures that are not based on generally accepted accounting principles in the United States (“GAAP”). See “Risk Management - Basis of Presentation” below for information about why the non-GAAP financial measures are being presented and the reconciliation of the non-GAAP financial measures for which the reconciliation is not presented earlier.

## **EXECUTIVE SUMMARY**

First BanCorp. is a diversified financial holding company headquartered in San Juan, Puerto Rico offering a full range of financial products to consumers and commercial customers through various subsidiaries. First BanCorp. is the holding company (the “Holding Company”) of FirstBank Puerto Rico (“FirstBank” or the “Bank”) and FirstBank Insurance Agency. Through its wholly-owned subsidiaries, the Corporation operates offices in Puerto Rico, the United States Virgin Islands (the “USVI”) and British Virgin Islands (the “BVI”), and the State of Florida (USA), concentrating on commercial banking, residential mortgage loan originations, finance leases, credit cards, personal loans, small loans, auto loans, and insurance agency and broker-dealer activities.

## **OVERVIEW OF RESULTS OF OPERATIONS**

First BanCorp.'s results of operations depend primarily on its net interest income, which is the difference between the interest income earned on its interest-earning assets, including investment securities and loans, and the interest expense incurred on its interest-bearing liabilities, including deposits and borrowings. Net interest income is affected by various factors, including: the interest rate scenario; the volumes, mix and composition of interest-earning assets and interest-bearing liabilities; and the re-pricing characteristics of these assets and liabilities. The Corporation's results of operations also depend on the provision for loan and lease losses, non-interest expenses (such as personnel, occupancy, the deposit insurance premium and other costs), non-interest income (mainly service charges and fees on deposits, and insurance income), gains (losses) on sales of investments, gains (losses) on mortgage banking activities, and income taxes.

The Corporation had net income of \$36.3 million, or \$0.16 per diluted common share, for the quarter ended September 30, 2018, compared to a net loss of \$10.8 million, or \$0.05 per diluted common share, for the same period in 2017.

The key drivers of the Corporation’s GAAP financial results for the quarter ended September 30, 2018, compared to the same period in 2017, include the following:

- Net interest income increased by \$9.7 million to \$132.5 million for the quarter ended September 30, 2018, compared to \$122.8 million for the same period in 2017. The increase in net interest income was driven primarily by: (i) a \$3.0 million increase in interest income on investment securities, primarily due to the gradual reinvestment of liquidity in higher-yielding U.S. agencies debt and mortgage-backed securities; (ii) a \$2.9 million increase in interest income on commercial and construction loans, primarily associated with the upward repricing of variable-rate commercial loans; (iii) a \$2.3 million increase in interest income on consumer loans, primarily due to an \$81.4 million increase in the average balance of this portfolio and a lower amount of inflows of consumer loans to non-performing status; and (iv) a \$1.8 million increase in interest income from interest-bearing cash balances, primarily deposits maintained at the Federal Reserve Bank of New York (“New York FED”), due to both a higher average balance of interest-bearing cash and increases in the Federal Funds target rate.

The net interest margin increased to 4.54% for the third quarter of 2018, compared to 4.33% for the same period a year ago, primarily related to the upward repricing of variable rate commercial loans, an improved funding mix, driven by the growth in non-interest-bearing deposits and reductions in brokered certificates of deposit (“CDs”), repurchase agreements, and subordinated debentures, liquidity reinvested in higher-yielding investment securities, and the effect of a lower amount of inflows of consumer and residential mortgage loans to non-performing status. See “Results of Operations - Net Interest Income” below for additional information.

- The provision for loan and lease losses decreased by \$63.5 million to \$11.5 million for the third quarter of 2018, compared to \$75.0 million for the same period in 2017. The decrease was driven by the effect in the third quarter of 2017 of the establishment of a \$66.5 million qualitative reserve related to the initial loss estimate of the impact of Hurricanes Irma and Maria, partially offset by a \$10.1 million charge to the provision associated with \$17.3 million in non-performing commercial and construction loans transferred to held for sale in the third quarter of 2018.

Net charge-offs totaled \$33.0 million for the third quarter of 2018, or 1.52% of total average loans on an annualized basis, compared to \$17.6 million, or 0.80% of average loans for the same period in 2017. The increase primarily reflects the effect in the third quarter of 2018 of charge-offs amounting to \$12.5 million, or 0.57% of total average loans on an annualized basis, taken on loans transferred to held for sale. See “Results of Operations - Provision for Loan and Lease Losses” and

“Risk Management – Allowance for Loan and Lease Losses and Non-Performing Assets” below for an analysis of the allowance for loan and lease losses and non-performing assets and related ratios.

- The Corporation recorded non-interest income of \$18.5 million for the third quarter of 2018, compared to \$18.6 million for the same period in 2017. The decrease in non-interest income was primarily due to a \$2.7 million net loss from sales of \$24.5 million of non-performing commercial and construction loans held for sale in the third quarter of 2018, and the effect in the third quarter of 2017 of a \$1.4 million gain on the repurchase and cancellation of \$7.3 million in trust-preferred securities. These variances were partially offset by a \$1.4 million increase in revenues from mortgage banking activities, a \$1.1 million increase in transaction fee income from credit and debit card interchange fees and merchant-related transactions, a \$0.5 million gain recorded in the third quarter of 2018 on the sale of fixed assets of a closed banking branch in Puerto Rico, and a \$0.5 million gain from hurricane-related insurance proceeds in the third quarter of 2018. See “Results of Operation - Non-Interest Income” below for additional information.

- Non-interest expenses for the third quarter of 2018 were \$90.9 million, compared to \$85.6 million for the same period in 2017. The increase was driven by: (i) a \$3.0 million increase in losses on other real estate owned (“OREO”) operations, primarily reflecting a \$1.4 million increase in adverse fair value adjustments and \$0.8 million in lower income recognized from rental payments associated with income-producing commercial properties; (ii) a \$2.1 million increase in employees’ compensation and benefits expenses reflecting, among other things, the effect in the third quarter of 2017 of expected insurance recoveries of \$1.4 million associated with payroll costs incurred when Hurricanes Irma and Maria precluded employees from working in 2017, and a \$0.9 million increase related to salary merit increases and other adjustments resulting from the annual salary review process that took effect in July 2018; and (iii) a \$1.1 million increase in advertising, public relations, promotions and sponsorship activities.

These increases were partially offset by a \$1.1 million decrease in the Federal Deposit Insurance Corporation (“FDIC”) insurance premium expense reflecting, among other things, the effect of improved core earnings trends, reductions in brokered CDs, higher liquidity levels tied to the growth in non-interest bearing deposits, and an improvement in the risk profile of the Bank’s balance sheet, and (ii) a \$0.5 million decrease in professional service fees. See “Results of Operation - Non-Interest Expenses” below for additional information.

- For the third quarter of 2018, the Corporation recorded an income tax expense of \$12.3 million, compared to an income tax benefit of \$8.4 million for the same period in 2017. The variance reflects the effect in the third quarter of 2017 of a tax benefit resulting from the establishment of a qualitative allowance for loans and lease losses associated with Hurricanes Irma and Maria. The Corporation’s estimated annual effective tax rate for the first nine months of 2018, excluding entities from which a tax benefit cannot be recognized and discrete items, was 26%, compared to 20% for the first nine months of 2017. The estimated annual effective tax rate, including all entities for 2018, was 24% (25% excluding discrete items), compared to -2% for the first nine months of 2017 (21% excluding discrete items, primarily the tax benefit resulting from the change in the tax status of certain subsidiaries discussed below). As of September 30, 2018, the Corporation had a net deferred tax asset of \$272.3 million (net of a valuation allowance of \$183.2 million). See “Results of Operation - Income Taxes” below for additional information.



- As of September 30, 2018, total assets were \$12.2 billion, a decrease of \$51.6 million from December 31, 2017. The decrease primarily reflects a \$100.8 million decrease in total loans, reflecting reductions of \$107.1 million and \$51.9 million in the Puerto Rico and Virgin Islands regions, respectively, partially offset by a \$58.3 million increase in the Florida region. The commercial and construction loan portfolio decreased by \$116.2 million reflecting the effect of thirteen large commercial loans totaling \$135.4 million paid off during 2018, the sale of five large commercial loans totaling \$49.7 million, significant payments received, including payments that reduced the outstanding balance of three commercial lines of credit in Puerto Rico by \$23.9 million, and charge-offs taken in 2018 (including charge-offs totaling \$22.2 million taken on non-performing loans transferred to held for sale during 2018), partially offset by new loan originations in both Florida and Puerto Rico regions. In addition, the residential mortgage loan portfolio decreased by \$86.1 million, including the effect of a \$9.8 million sale of seasoned residential mortgage loans in the secondary market. These variances were partially offset by a \$101.5 million increase in consumer loans, primarily auto and personal loans in Puerto Rico.

In addition, the balance of in cash and cash equivalents decreased by \$59.6 million, largely driven by liquidity used for the repayment of \$477.7 million of maturing brokered CDs, the repayment of \$200 million of repurchase agreements, the repurchase of \$23.8 million of trust preferred securities, the repayment of a \$25.0 million advance from the Federal Home Loan Bank of New York (“FHLB”), and liquidity reinvested in higher-yielding U.S. agencies debt and mortgage-backed securities, partially offset by liquidity obtained from the growth in non-interest bearing deposits.

The aforementioned decreases were partially offset by a \$113.5 million increase in total investment securities, driven by purchases of U.S. agencies debt and mortgage-backed securities totaling \$424.9 million, partially offset by prepayments of

\$145.2 million of U.S. agencies pass-through residential mortgage-backed securities, \$97.5 million of U.S. agencies' debt securities matured during 2018, and a \$42.3 million decrease in the fair value of available for sale investment securities.

See "Financial Condition and Operating Data Analysis – Assets" below for additional information.

- As of September 30, 2018, total liabilities were \$10.3 billion, a decrease of \$109.9 million from December 31, 2017. The decrease was mainly due to: (i) a \$476.7 million decrease in brokered CDs, (ii) the repayment of \$200 million of repurchase agreements, (iii) the repayment at maturity of a \$25.0 million advance from the FHLB, and (iv) the repurchase of \$23.8 million of trust-preferred securities. These reductions were partially offset by a \$358.6 million increase in deposits, excluding government deposits and brokered CDs, primarily reflected in non-interest-bearing deposits, and a \$242.8 million increase in government deposits. Hurricane-related factors, such as the effect of disaster relief funds and settlements of insurance claims, contributed to this growth in core deposits. See "Risk Management - Liquidity Risk and Capital Adequacy" below for additional information about the Corporation's funding sources.

- As of September 30, 2018, the Corporation's stockholders' equity was \$1.9 billion, an increase of \$58.3 million from December 31, 2017. The increase was mainly driven by the earnings generated in the first nine months of 2018, partially offset by the decrease in the fair value of available-for-sale investment securities recorded as part of other comprehensive loss. The Corporation's Total Capital, Common Equity Tier 1 Capital, Tier 1 Capital and Leverage ratios calculated under the Basel III rules as in effect were 23.85%, 20.13%, 20.54%, and 14.85%, respectively, as of September 30, 2018, compared to Total Capital, Common Equity Tier 1 Capital, Tier 1 Capital and Leverage ratios of 22.53%, 18.96%, 18.97%, and 14.03%, respectively, as of December 31, 2017. See "Risk Management - Capital" below for additional information.

- Total loan production, including purchases, refinancings, renewals and draws from existing revolving and non-revolving commitments, was \$794.6 million for the quarter ended September 30, 2018, excluding the utilization activity on outstanding credit cards, compared to \$589.7 million for the same period in 2017. Total loan originations in the Puerto Rico region of \$646.1 million for the third quarter of 2018 increased by \$229.1 million compared with the third quarter of 2017. The growth in loan originations in the Puerto Rico region consisted of increases of \$100.0 million, \$94.7 million and \$34.4 million in commercial, consumer, and residential mortgage loan originations, respectively. In addition, total loan originations in the Virgin Islands of \$19.3 million for the third quarter of 2018 increased by \$11.2 million compared to the third quarter of 2017. Total loan originations in the Florida region decreased by \$35.4 million to \$129.2 million for the third quarter of 2018, primarily reflected in lower commercial and residential mortgage loan originations.

- Total non-performing assets were \$522.8 million as of September 30, 2018, a decrease of \$127.8 million from December 31, 2017. The decrease was mainly due to: (i) the restoration to accrual status of two large commercial loans totaling \$69.7 million, (ii) sales of \$34.9 million of non-performing commercial and construction loans held for

sale, (iii) collections on commercial and construction non-performing loans of \$27.2 million, (iv) commercial and construction non-performing loan charge-offs totaling \$36.5 million, (v) a \$21.6 million decrease in residential non-performing loans, and (vi) a \$12.7 million decrease in the OREO portfolio balance. These variances were partially offset by the inflow of two large commercial mortgage loans totaling \$68.4 million tied to a legacy commercial loan relationship that operates in both the Florida and Puerto Rico regions with independent sources of repayment.

- Adversely classified commercial and construction loans, including loans held for sale, decreased by \$55.4 million to \$427.0 million as of September 30, 2018, driven primarily by the sale of four large commercial and construction loans totaling \$40.5 million, the upgrade in the credit risk classification of several commercial loans totaling \$79.0 million, and collections and charge-offs recorded during the first nine months of 2018. These variances were partially offset by the downgrade in the credit risk classification of three large commercial loans totaling \$108.7 million, including the aforementioned \$68.4 million in two large commercial mortgage loans classified as non-performing during 2018.

The Corporation's financial results for the third quarter and first nine months of 2018 and 2017 included the following items that management believes are not reflective of core operating performance, are not expected to reoccur with any regularity or may reoccur at uncertain times and in uncertain amounts (the "Special Items"):

Quarter and Nine-Month Period Ended September 30, 2018

- Net loan loss reserve releases of \$2.8 million (\$1.7 million after-tax) for the third quarter of 2018 and \$11.2 million (\$6.9 million after-tax) for the first nine months of 2018 in connection with revised estimates of the qualitative reserves associated with the effects of Hurricanes Maria and Irma. See "Results of Operations - Provision for Loan and Lease Losses" below for additional information.
- Gain of \$0.5 million (\$0.3 million after-tax) recorded in the third quarter of 2018 resulting from hurricane-related insurance proceeds in excess of fixed-asset impairment charges.
- Hurricane-related expenses of \$0.5 million (\$0.3 million after-tax) for the third quarter of 2018 and \$2.8 million (\$1.7 million after-tax) for the first nine months of 2018.
- Gain of \$2.3 million recorded in the first quarter of 2018 on the repurchase and cancellation of \$23.8 million in trust-preferred securities, reflected in the consolidated statement of income (loss) as "Gain on early extinguishment of debt." The gain, realized at the holding company level, had no effect on the income tax expense in 2018. See "Results of Operation - Non-Interest Income" below for additional information.

Quarter and Nine-Month Period Ended September 30, 2017

- Charge to the provision for loan and lease losses of \$66.5 million (\$40.6 million after-tax) related to the establishment of qualitative reserves associated with the effects of Hurricanes Irma and Maria in the third quarter of 2017.
- Hurricane-related expenses of \$0.6 million (\$0.4 million after-tax) recorded in the third quarter of 2017.

- Expected insurance recoveries of \$1.7 million for compensation and rental costs that the Corporation incurred when Hurricanes Irma and Maria precluded employees from working during September 2017.
- Gain of \$1.4 million recorded in the third quarter of 2017 on the repurchase and cancellation of \$7.3 million in trust-preferred securities, reflected in the statement of income (loss) as “Gain on early extinguishment of debt.” The gain, realized at the Holding Company level, had no effect on the income tax expense in 2017. Refer to the Non-Interest Income discussion below for additional information. See “Results of Operation - Non-Interest Income” below for additional information.
- Costs of \$0.1 million for the third quarter of 2017 and \$0.4 million for the first nine months of 2017 associated with secondary offerings of the Corporation’s common stock by certain stockholders, which were completed in the first and third quarters of 2017. The costs, incurred at the Holding Company level, had no effect on the income tax expense in 2017.
- Partial recovery of \$0.4 million of previously recorded other-than-temporary impairment (“OTTI”) charges on non-performing bonds of the Government Development Bank for Puerto Rico (the “GDB”) and the Puerto Rico Public Buildings Authority sold in the second quarter of 2017, reflected in the statement of income (loss) as part of “Net gain on sale of investments.” No tax expense was recognized for the recovery on the sale of bonds in 2017.
- Tax benefit of \$13.2 million recorded in the first quarter of 2017 associated with the change in tax status of certain subsidiaries from taxable corporations to limited liability companies that make an election to be treated as partnerships for income tax purposes in Puerto Rico. See “Results of Operations - Income Taxes” below for additional information.
- OTTI charge of \$12.2 million recorded in the first quarter of 2017 on the aforementioned non-performing bonds of the GDB and the Puerto Rico Public Buildings Authority. No tax benefit was recognized for the OTTI charge in 2017.

The following table reconciles for the third quarter and first nine months of 2018 and 2017 the reported net income (loss) to adjusted net income, a non-GAAP financial measure that excludes the Special Items identified above:

	Quarter ended		Nine-month period	
	September 30, 2018	September 30, 2017	ended September 30, 2018	ended September 30, 2017
(In thousands)				
Net income, as reported (GAAP)	\$ 36,323	\$ (10,752)	\$ 100,503	\$ 42,787
Adjustments:				
Hurricane-related loan loss reserve (release) provision	(2,781)	66,490	(11,245)	66,490
Hurricane related gain from insurance proceeds	(478)	-	-	-
Hurricane-related expenses	533	599	2,783	599
Hurricane-related idle time payroll and rental costs expected insurance recoveries	-	(1,662)	-	(1,662)
Recovery of previously recorded OTTI charges on Puerto Rico government debt securities sold	-	-	-	(371)
Gain on repurchase and cancellation of trust preferred securities	-	(1,391)	(2,316)	(1,391)
Income tax benefit related to change in tax-status of certain subsidiaries	-	-	-	(13,161)
OTTI on debt securities	-	-	-	12,231
Secondary offering costs	-	118	-	392
Income tax impact of adjustments <sup>(1)</sup>	1,063	(26,048)	4,203	(26,165)
Adjusted net income (Non-GAAP) <sup>(2)</sup>	\$ 34,660	\$ 27,354	\$ 93,928	\$ 79,749

(1) See "Basis of Presentation" for the individual tax impact for each reconciling item.

(2) The Corporation is no longer considering the effect of loans transferred to held for sale as a special item, and, thus, this effect is no longer presented as an adjustment from GAAP to non-GAAP financial measures such as adjusted net income and adjusted provision to net-charge-offs ratio.

## Critical Accounting Policies and Practices

The accounting principles of the Corporation and the methods of applying these principles conform to GAAP. The Corporation's critical accounting policies relate to: 1) the allowance for loan and lease losses; 2) OTTI; 3) income taxes; 4) the classification and values of financial instruments; 5) income recognition on loans; 6) loans acquired; and 7) loans held for sale. These critical accounting policies involve judgments, estimates and assumptions made by management that affect the amounts recorded for assets, liabilities and contingent liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from estimates, if different assumptions or conditions prevail. Certain determinations inherently require greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than those originally reported.

The Corporation's critical accounting policies are described in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies and Practices," included in First BanCorp.'s Annual Report on Form 10-K for the year ended December 31, 2017 (the "2017 Annual Report on Form 10-K"). There have not been any material changes in the Corporation's critical accounting policies since December 31, 2017.

## RESULTS OF OPERATIONS

### Net Interest Income

Net interest income is the excess of interest earned by First BanCorp. on its interest-earning assets over the interest incurred on its interest-bearing liabilities. First BanCorp.'s net interest income is subject to interest rate risk due to the repricing and maturity mismatch of the Corporation's assets and liabilities. Net interest income for the quarter and nine-month period ended September 30, 2018 was \$132.5 million and \$387.7 million, respectively, compared to \$122.8 million and \$369.3 million for the comparable periods in 2017. On a tax-equivalent basis and excluding the changes in the fair value of derivative instruments, net interest income for the quarter and nine-month period ended September 30, 2018 was \$137.9 million and \$403.0 million, respectively, compared to \$126.6 million and \$382.2 million for the comparable periods in 2017.

The following tables include a detailed analysis of net interest income. Part I presents average volumes (based on the average daily balance) and rates on an adjusted tax-equivalent basis and Part II presents, also on an adjusted tax-equivalent basis, the extent to which changes in interest rates and changes in the volume of interest-related assets and liabilities have affected the Corporation's net interest income. For each category of interest-earning assets and interest-bearing liabilities, information is provided relating to changes in (i) volume (changes in volume multiplied by prior period rates) and (ii) rate (changes in rate multiplied by prior period volumes). Rate-volume variances (changes

in rate multiplied by changes in volume) have been allocated to the changes in volume and rate based upon their respective percentage of the combined totals.

The net interest income is computed on an adjusted tax-equivalent basis and excluding the change in the fair value of derivative instruments. A definition and a reconciliation of this non-GAAP financial measure is presented below.



**Part I**

<b>Quarter ended September 30,</b>	<b>Average Volume</b>		<b>Interest income <sup>(1)</sup> / expense</b>		<b>Average Rate <sup>(1)</sup></b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(Dollars in thousands)						
<b>Interest-earning assets:</b>						
Money market & other short-term investments	\$ 661,374	\$ 428,639	\$ 3,166	\$ 1,293	1.90%	1.20%
Government obligations <sup>(2)</sup>	785,400	657,119	7,174	4,487	3.62%	2.71%
Mortgage-backed securities	1,402,554	1,264,155	11,219	9,594	3.17%	3.01%
FHLB stock	39,778	42,682	687	511	6.85%	4.75%
Other investments	3,042	2,703	5	2	0.65%	0.29%
<b>Total investments <sup>(3)</sup></b>	<b>2,892,148</b>	<b>2,395,298</b>	<b>22,251</b>	<b>15,887</b>	<b>3.05%</b>	<b>2.63%</b>
Residential mortgage loans	3,165,250	3,263,348	42,601	43,132	5.34%	5.24%
Construction loans	122,186	134,842	1,233	1,219	4.00%	3.59%
Commercial and Industrial and Commercial mortgage loans	3,576,886	3,726,341	48,269	45,273	5.35%	4.82%
Finance leases	295,866	244,149	5,575	4,346	7.48%	7.06%
Consumer loans	1,516,432	1,486,726	42,976	41,927	11.24%	11.19%
<b>Total loans <sup>(4) (5)</sup></b>	<b>8,676,620</b>	<b>8,855,406</b>	<b>140,654</b>	<b>135,897</b>	<b>6.43%</b>	<b>6.09%</b>
<b>Total interest-earning assets</b>	<b>\$ 11,568,768</b>	<b>\$ 11,250,704</b>	<b>\$ 162,905</b>	<b>\$ 151,784</b>	<b>5.59%</b>	<b>5.35%</b>
<b>Interest-bearing liabilities:</b>						
Brokered CDs	\$ 763,988	\$ 1,244,355	\$ 3,495	\$ 4,711	1.81%	1.50%
Other interest-bearing deposits	6,050,621	5,904,022	13,484	12,187	0.88%	0.82%
Other borrowed funds	323,280	515,202	4,648	5,056	5.70%	3.89%
FHLB advances	692,174	740,663	3,344	3,209	1.92%	1.72%
<b>Total interest-bearing liabilities</b>	<b>\$ 7,830,063</b>	<b>\$ 8,404,242</b>	<b>\$ 24,971</b>	<b>\$ 25,163</b>	<b>1.27%</b>	<b>1.19%</b>
Net interest income			\$ 137,934	\$ 126,621		
Interest rate spread					4.32%	4.16%
Net interest margin					4.73%	4.47%

<b>Nine-Month Period Ended September 30,</b>	<b>Average Volume</b>		<b>Interest income <sup>(1)</sup> / expense</b>		<b>Average Rate <sup>(1)</sup></b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(Dollars in thousands)						

Interest-earning assets:						
Money market & other short-term investments	\$ 686,886	\$ 334,964	\$ 8,809	\$ 2,504	1.71%	1.00%
Government obligations <sup>(2)</sup>	801,954	694,701	20,470	13,382	3.41%	2.58%
Mortgage-backed securities	1,325,780	1,296,979	32,669	33,697	3.29%	3.47%
FHLB stock	40,505	39,843	2,036	1,460	6.72%	4.90%
Other investments	2,795	2,701	9	6	0.43%	0.30%
Total investments <sup>(3)</sup>	2,857,920	2,369,188	63,993	51,049	2.99%	2.88%
Residential mortgage loans	3,195,572	3,265,031	128,793	131,090	5.39%	5.37%
Construction loans	120,734	139,829	3,261	3,821	3.61%	3.65%
Commercial and Industrial and Commercial mortgage loans	3,630,655	3,737,072	141,807	130,035	5.22%	4.65%
Finance leases	276,158	239,418	15,136	12,993	7.33%	7.26%
Consumer loans	1,492,579	1,479,026	124,907	124,533	11.19%	11.26%
Total loans <sup>(4) (5)</sup>	8,715,698	8,860,376	413,904	402,472	6.35%	6.07%
Total interest-earning assets	\$ 11,573,618	\$ 11,229,564	\$ 477,897	\$ 453,521	5.52%	5.40%
Interest-bearing liabilities:						
Brokered CDs	\$ 892,980	\$ 1,321,853	\$ 11,715	\$ 14,211	1.75%	1.44%
Other interest-bearing deposits	6,051,197	5,899,081	39,209	35,007	0.87%	0.79%
Other borrowed funds	373,639	515,855	13,808	14,471	4.94%	3.75%
FHLB advances	707,308	659,253	10,126	7,623	1.91%	1.55%
Total interest-bearing liabilities	\$ 8,025,124	\$ 8,396,042	\$ 74,858	\$ 71,312	1.25%	1.14%
Net interest income			\$ 403,039	\$ 382,209		
Interest rate spread					4.27%	4.26%
Net interest margin					4.66%	4.55%

(1) On an adjusted tax-equivalent basis. The adjusted tax-equivalent yield was estimated by dividing the interest rate spread on exempt assets by 1 less the Puerto Rico statutory tax rate of 39.0% and adding to it the cost of interest-bearing liabilities. The tax-equivalent adjustment recognizes the income tax savings when comparing taxable and tax-exempt assets. Management believes that it is a standard practice in the banking industry to present net interest income, interest rate spread and net interest margin on a fully tax-equivalent basis. Therefore, management believes these measures provide useful information to investors by allowing them to make peer comparisons. Changes in the fair value of derivatives are excluded from interest income and interest expense because the changes in valuation do not affect interest received or paid.

(2) Government obligations include debt issued by government-sponsored agencies.

(3) Unrealized gains and losses on available-for-sale securities are excluded from the average volumes.

(4) Average loan balances include the average of non-performing loans.

(5) Interest income on loans includes \$1.8 million and \$1.7 million for the quarters ended September 30, 2018 and 2017, respectively, and \$5.7 million and \$5.9 million for the nine-month periods ended September 30, 2018 and 2017, respectively, of income from prepayment penalties and late fees related to the Corporation's loan portfolio.

**Part II**

(In thousands)	Quarter ended September 30, 2018 compared to 2017 Increase (decrease)			Nine-Month Period Ended September 30, 2018 compared to 2017 Increase (decrease)		
	Due to:			Due to:		
	Volume	Rate	Total	Volume	Rate	Total
Interest income on interest-earning assets:						
Money market & other short-term investments	\$ 900	\$ 973	\$ 1,873	\$ 3,751	\$ 2,554	\$ 6,305
Government obligations	984	1,703	2,687	2,282	4,806	7,088
Mortgage-backed securities	1,088	537	1,625	732	(1,760)	(1,028)
FHLB stock	(41)	217	176	25	551	576
Other investments	-	3	3	-	3	3
Total investments	2,931	3,433	6,364	6,790	6,154	12,944
Residential mortgage loans	(1,300)	769	(531)	(2,799)	502	(2,297)
Construction loans	(120)	134	14	(516)	(44)	(560)
Commercial and Industrial and Commercial mortgage loans	(1,888)	4,884	2,996	(3,957)	15,729	11,772
Finance leases	963	266	1,229	2,012	131	2,143
Consumer loans	841	208	1,049	1,140	(766)	374
Total loans	(1,504)	6,261	4,757	(4,120)	15,552	11,432
Total interest income	1,427	9,694	11,121	2,670	21,706	24,376
Interest expense on interest-bearing liabilities:						
Brokered CDs	(1,997)	781	(1,216)	(5,129)	2,633	(2,496)
Other interest-bearing deposits	308	989	1,297	921	3,281	4,202
Other borrowed funds	(2,304)	1,896	(408)	(4,634)	3,971	(663)
FHLB advances	(220)	355	135	587	1,916	2,503
Total interest expense	(4,213)	4,021	(192)	(8,255)	11,801	3,546
Change in net interest income	\$ 5,640	\$ 5,673	\$ 11,313	\$ 10,925	\$ 9,905	\$ 20,830

Portions of the Corporation's interest-earning assets, mostly investments in obligations of some U.S. government agencies and sponsored entities, generate interest that is exempt from income tax, principally in Puerto Rico. Also, interest and gains on sales of investments held by the Corporation's international banking entities ("IBEs") are tax-exempt under the Puerto Rico tax law (see "Income Taxes" below for additional information). To facilitate the comparison of all interest data related to these assets, the interest income has been converted to an adjusted taxable equivalent basis. The tax equivalent yield was estimated by dividing the interest rate spread on exempt assets by 1 less the Puerto Rico statutory tax rate (39.0%) and adding to it the average cost of interest-bearing liabilities. The computation considers the interest expense disallowance required by Puerto Rico tax law.

The presentation of net interest income excluding the effects of the changes in the fair value of the derivative instruments (“valuations”) provides additional information about the Corporation’s net interest income and facilitates comparability and analysis. The changes in the fair value of the derivative instruments have no effect on interest due or interest earned on interest-bearing liabilities or interest-earning assets, respectively.

The following table reconciles net interest income in accordance with GAAP to net interest income, excluding valuations, and on an adjusted tax-equivalent basis. The table also reconciles net interest spread and net interest margin on a GAAP basis to the valuations and on an adjusted tax-equivalent basis:

(Dollars in thousands)	Quarter Ended September 30, 2018	September 30, 2017	Nine-Month September 30, 2017
Interest Income - GAAP	\$ 157,492	\$ 147,995	\$ 462,111
Unrealized loss on derivative instruments	-	-	-
Interest income excluding valuations	157,492	147,995	462,111
Tax-equivalent adjustment	5,413	3,789	11,202
Interest income on a tax-equivalent basis excluding valuations	162,905	151,784	473,313
Interest Expense - GAAP	24,971	25,163	74,817
Net interest income - GAAP	\$ 132,521	\$ 122,832	\$ 388,296
Net interest income excluding valuations - Non-GAAP	\$ 132,521	\$ 122,832	\$ 388,296
Net interest income on a tax-equivalent basis excluding valuations - Non-GAAP	\$ 137,934	\$ 126,621	\$ 404,511
<b>Average Balances</b>			
Loans and leases	\$ 8,676,620	\$ 8,855,406	\$ 8,715,913
Total securities, other short-term investments and interest-bearing cash balances	2,892,148	2,395,298	2,851,148
Average Interest-Earning Assets	\$ 11,568,768	\$ 11,250,704	\$ 11,567,061
Average Interest-Bearing Liabilities	\$ 7,830,063	\$ 8,404,242	\$ 8,023,113
<b>Average Yield/Rate</b>			
Average yield on interest-earning assets - GAAP	5.40%	5.22%	
Average rate on interest-bearing liabilities - GAAP	1.27%	1.19%	
Net interest spread - GAAP	4.13%	4.03%	
Net interest margin - GAAP	4.54%	4.33%	
Average yield on interest-earning assets excluding valuations - Non-GAAP	5.40%	5.22%	
Average rate on interest-bearing liabilities	1.27%	1.19%	
Net interest spread excluding valuations - Non-GAAP	4.13%	4.03%	
Net interest margin excluding valuations - Non-GAAP	4.54%	4.33%	
Average yield on interest-earning assets on a tax-equivalent basis and excluding valuations - Non-GAAP	5.59%	5.35%	
Average rate on interest-bearing liabilities	1.27%	1.19%	
Net interest spread on a tax-equivalent basis and excluding valuations - Non-GAAP	4.32%	4.16%	
Net interest margin on a tax-equivalent basis and excluding valuations - Non-GAAP	4.73%	4.47%	

Interest income on interest-earning assets primarily represents interest earned on loans held for investment and investment securities.

Interest expense on interest-bearing liabilities primarily represents interest paid on brokered CDs, branch-based deposits, repurchase agreements, advances from the FHLB and junior subordinated debentures.

Unrealized gains or losses on derivatives represent changes in the fair value of derivatives, primarily interest rate caps used for protection against rising interest rates.

For the quarter and nine-month period ended September 30, 2018, net interest income increased \$9.7 million to \$132.5 million, and \$18.4 million to \$387.7 million, respectively, compared to the same periods in 2017. The \$9.7 million increase in net interest income for the third quarter of 2018, compared to the same period in 2017, was primarily due to:

- A \$3.0 million increase in interest income on investment securities, primarily due to a \$266.7 million increase in the average balance of U.S. agencies debt and mortgage-backed securities. The higher average volume reflects the gradual reinvestment of liquidity in higher-yielding securities, including the effect of purchases during the first nine months of 2018 of \$424.9 million of U.S. agencies debt and mortgage-backed securities with an average yield of 3.08%.
- A \$2.9 million increase in interest income on commercial and construction loans, primarily associated with the upward repricing of variable-rate commercial loans.
- A \$2.3 million increase in interest income on consumer loans, primarily due to an \$81.4 million increase in the average balance of this portfolio and a lower amount of inflows of consumer loans to non-performing status during the third quarter of 2018 as compared with the same period a year ago.
- A \$1.8 million increase in interest income from interest-bearing cash balances due to both an increase of \$141.5 million in the average balance of deposits maintained at the New York FED and increases in the Federal Funds target rate. A growth in non-interest-bearing deposits provided higher liquidity levels in the third quarter of 2018, as compared to the same period a year ago. In addition, the Federal Funds target rate has increased four times since the end of the third quarter of 2017 from a range of 1.00%-1.25% to its current range of 2.00%-2.25%.

- A \$0.2 million decrease in interest expense, primarily due to a decrease of \$574.1 million in the average balance of interest-bearing liabilities, primarily brokered CDs and repurchase agreements. Over the last 12 months, the Corporation repaid \$680.8 million of maturing brokered CDs with an all-in cost of 1.33% and new issuances amounted to \$98.2 million with an all-in cost of 1.81%. While the Corporation continues to reduce its reliance on brokered CDs, it is increasing the core deposit base. For the third quarter of 2018, the average balance of non-brokered interest-bearing-deposits increased by \$146.6 million and the average balance of non-interest-bearing deposits increased by \$745.5 million, as compared to the same period in 2017. In addition, during the third quarter of 2017, the Corporation repaid at maturity a \$100 million repurchase agreement that carried a cost of 3.11% and an additional \$100 million repurchase agreement carried at a cost of 1.96% was repaid in the third quarter of 2018. The decrease in interest expense attributable to lower average balances of brokered CDs and borrowings was partially offset by the effect of higher market interest rates on the cost of retail CDs, commercial money market accounts tied to variable short-term interest rates, and variable-rate repurchase agreements and subordinated debentures.

Partially offset by:

- A \$0.5 million decrease in interest income on residential mortgage loans, primarily associated with a \$98.1 million decrease in the average balance of this portfolio, partially offset by a lower amount of inflows of residential mortgage loans to non-performing status during the third quarter of 2018 as compared with the same period a year ago.

The \$18.4 million increase in net interest income for the first nine months of 2018, compared to the same period in 2017, was primarily due to:

- An \$11.0 million increase in interest income on commercial and construction loans, primarily associated with the upward repricing of variable rate commercial loans.
- A \$6.3 million increase in interest income from interest-bearing cash balances due to both an increase of \$276.2 million in the average balance of deposits maintained at the New York FED and the aforementioned increases in the Federal Funds target rate.

- A \$4.5 million increase in interest income on investment securities, primarily due to the gradual reinvestment of liquidity in higher-yielding U.S. agencies debt securities. The average balance of investment securities, primarily U.S. agencies debt and mortgage-backed securities, increased by \$136.8 million in the first nine months of 2018, as compared to the same period a year ago.
- A \$2.5 million increase in interest income on consumer loans, mainly due to a \$50.3 million increase in the average balance of this portfolio in the first nine months of 2018, as compared to the same period in 2017, primarily auto loans and finance leases.

Partially offset by:

- A \$3.5 million increase in interest expense driven by: (i) a \$4.2 million increase in interest expense on non-brokered interest-bearing deposits, driven by higher market interest rates on the cost of retail CDs and commercial money market accounts tied to variable short-term interest rates, and (ii) a \$2.5 million increase in interest expense on FHLB advances reflecting an increase of \$48.1 million in the average balance and the effect of a higher reliance in the use of short-term advances during 2017. The aforementioned increases were partially offset by a \$2.5 million decrease in interest expense on brokered CDs, primarily related to a \$428.9 million decrease in the average balance that offset higher costs of new issuances in the first nine months of 2017. There were no new brokered CDs issued during 2018.
- A \$2.2 million decrease in interest income on residential mortgage loans, primarily associated with a \$69.5 million decrease in the average balance of this portfolio.

The net interest margin increased by 21 basis points to 4.54% for the third quarter of 2018, compared to the same period in 2017, and increased by 8 basis points to 4.48% for the first nine months of 2018, compared to the same period in 2017. The increase was primarily driven by the upward repricing of variable rate commercial loans, the gradual reinvestment of liquidity in higher-yielding securities, and an improved funding mix, driven by the increase in the proportion of interest-earning assets funded by the growth in non-interest-bearing deposits.

On an adjusted tax-equivalent basis, net interest income for the quarter ended September 30, 2018 increased by \$11.3 million to \$137.9 million, compared to the same period in 2017, and by \$20.8 million to \$403.0 million for the first nine months of 2018, compared to the same period in 2017. In addition to the facts discussed above, the increase in the third quarter of 2018, as compared to the same period in 2017, also includes an increase of \$1.6 million in the tax-equivalent adjustment related to the increased interest income of tax-exempt U.S. agencies' debt and mortgage-backed securities. For the first nine months of 2018, the tax equivalent adjustment increased by \$2.4 million, as compared to the same period in 2017.



### **Provision for Loan and Lease Losses**

The provision for loan and lease losses is charged to earnings to maintain the allowance for loan and lease losses at a level that the Corporation considers adequate to absorb probable incurred losses inherent in the portfolio. The adequacy of the allowance for loan and lease losses is also based upon a number of additional factors, including trends in charge-offs and delinquencies, current economic conditions, the fair value of the underlying collateral and the financial condition of the borrowers, and, as such, includes amounts based on judgments and estimates made by the Corporation. Important factors that influence this judgment are re-evaluated on a quarterly basis to respond to changing conditions.

As described in Note 2 – Update on Effects of Natural Disasters, in the consolidated financial statements, two strong hurricanes affected the Corporation’s service areas during September 2017. These hurricanes caused widespread property damage, flooding, power outages, and water and communication service interruptions, and severely disrupted normal economic activity in the affected areas. During the third quarter of 2017, the Corporation recorded a \$66.5 million charge to the provision related to the establishment of qualitative reserves associated with the effects of Hurricanes Irma and Maria. Models were developed based on a regression modeling approach in which relationships between portfolio-level loss rates and key economic indicators were derived based on historical behavior. Accordingly, the qualitative reserves were determined based on the estimated effect that the hurricanes could have on employment levels and economic activity in the Corporation’s service areas, and the time that it could take for the affected regions to return to a more normalized operating environment. For large commercial and construction loan relationships, loan officers performed individual reviews of the effect of the hurricanes on these borrowers’ sources of repayments. These large relationships were analyzed and divided into three hurricane-affected categories (i.e., Low, Medium and High). This stratification was used to stress the general reserve loss factors applicable to these loans to reflect higher default probabilities than those reflected in the historical data. For commercial and construction loans not individually reviewed, as well as residential and consumer loans, the hurricane-related qualitative reserves were determined following the above-mentioned qualitative hurricane-related model with resulting loss factors applied to the overall performing balance of each portfolio.

Relationship officers have continued to closely monitor the performance of hurricane-affected commercial loan customers during 2018. Information provided by these commercial loan officers, including information derived from regularly scheduled annual reviews, and statistics on the performance of consumer and residential credits were factored into the determination of the allowance for loan and lease losses as of September 30, 2018. Although the identification and evaluation of hurricane-affected credits has been completed, management's assessment of the hurricanes' effect is still subject to uncertainties, both those specific to some individual customers, such as the resolution of insurance claims, and those applicable to the overall economic prospects of the hurricane-affected areas as a whole. During the third quarter of 2018, the Corporation performed additional procedures to evaluate the adequacy of the qualitative reserves, including the consideration of updated payment patterns and probability of default credit risk analyses applied to consumer loan borrowers subject to payment deferral programs that expired early in 2018.

During the third quarter and nine-month period ended September 30, 2018, the Corporation recorded a net loan loss reserve release of \$2.8 million and \$11.2 million, respectively, in connection with revised estimates associated with the effects of the hurricanes. In addition to the above-mentioned updated assessments of financial performance and repayment prospects of certain individually-assessed commercial credits and updated payment patterns and probability of default credit risk analyses applied to consumer borrowers that were subject to payment deferral programs, the reserve releases in 2018 reflect the effect of payments received during the first nine months of 2018 that reduced the balance of the consumer and residential mortgage loan portfolios outstanding on the dates of the hurricanes. As of September 30, 2018, the hurricane-related qualitative allowance amounted to \$24.9 million. With the ongoing collection of information on individual commercial customers and statistics on the consumer and residential mortgage loan portfolios, the loss estimate will be revised as needed.

On a non-GAAP basis, excluding the effect of the reserve release associated with revised estimates of the hurricane-related qualitative allowance in the third quarter of 2018 and the establishment of the hurricane-related qualitative reserve in the third quarter of 2017, the adjusted provision for loan and lease losses increased by \$5.8 million to \$14.3 million for the third quarter of 2018, as compared to the provision of \$8.5 million for the third quarter of 2017. The \$5.8 million increase in the adjusted provision was driven by:

- A \$24.4 million increase in the adjusted provision for commercial and construction loans, primarily due to a \$10.1 million charge related to non-performing loans transferred to held for sale in the third quarter of 2018 and the effect in the third quarter of 2017 of reserve releases of approximately \$10.1 million primarily attributable to both lower specific reserve requirements on certain impaired commercial and industrial loans and improvements in historical loss rates used for the general reserve calculation. During the third quarter of 2018, the Corporation transferred to held for sale several non-performing commercial and construction loans. The aggregate recorded investment in these loans of \$29.8 million was written down to \$17.3 million, which resulted in charge-offs of \$12.5 million and the incremental loss of \$10.1 million reflected in the provision for loan and lease losses for the third quarter of 2018.

Partially offset by:

- A \$9.4 million decrease in the adjusted provision for consumer loans, as approximately \$10.9 million of the consumer loan charge-offs recorded in the third quarter of 2018 were taken against previously-established qualitative reserves associated with Hurricanes Irma and Maria. These charge-offs were directly linked to the performance of consumer borrowers that were subject to payment deferral programs.
- A \$9.2 million decrease in the adjusted provision for residential mortgage loans, mainly related to the decline in non-performing and delinquency loan levels, the overall decrease in the size of this portfolio, and a decrease in required reserves for troubled debt restructured mortgage loans.

On a non-GAAP basis, excluding the effect of reserve releases associated with revised estimates of the hurricane-related qualitative allowance in the first nine months of 2018 and the establishment of the hurricane-related qualitative reserve in the third quarter of 2017, the adjusted provision for loan and lease losses of \$62.8 million for the first nine months of 2018 increased by \$10.7 million as compared to the adjusted provision of \$52.1 million for the first nine months of 2017. The \$10.7 million increase in the adjusted provision was driven by:

- A \$40.0 million increase in the adjusted provision for commercial and construction loans, driven by \$15.7 million in charges to the provision related to loans transferred to held for sale during 2018 (including a charge of approximately \$5.6 million related to non-performing loans transferred to held for sale in the first quarter of 2018 that were subsequently sold during the second and third quarters of 2018). In addition, the higher adjusted provision for commercial and construction loans reflects the effect of charges to the provision totaling \$11.1 million associated with the downgrade in the credit risk classification of two large commercial relationships in 2018, and the effect in 2017 of a \$4.2 million recovery on a previously charged-off commercial loan in Puerto Rico, partially offset by a \$1.6 million decrease related to refinements to both the determination of the historical loss rates and the measurement of qualitative factors used in the estimation process of the general reserve for commercial loans, as further discussed below.

Partially offset by:

- A \$25.0 million decrease in the adjusted provision for residential mortgage loans, reflecting lower charge-off levels, a decline in non-performing and delinquency loan levels, the overall decrease in the size of this portfolio, the effect in 2017 of adjustments to the loss severity estimates used in the calculation of the general reserve, and the decrease in required reserves for troubled debt restructured mortgage loans.
- A \$4.2 million decrease in the adjusted provision for consumer loans, primarily reflecting the above-mentioned effect of approximately \$10.9 million of consumer loan charge-offs recorded in the third quarter of 2018 taken against previously-established qualitative reserves associated with Hurricanes Irma and Maria, partially offset by the increase in size of the auto and finance leases portfolio, the effect of refinements discussed below in the measurement of qualitative factors used in the determination of the general reserve of consumer loans implemented in the second quarter of 2018, and the effect in 2017 of a loan loss recovery of \$1.2 million on the sale of certain credit card loans that had been fully charged-off in prior periods.

During the second quarter of 2018, and as part of the Corporation's plan to remediate a material weakness identified in the preparation of financial statements included in the 2017 Annual Report on Form 10-K, an independent third party engaged by the Corporation completed its assessment of the commercial allowance for loan losses framework and the appropriateness of assumptions used in the analysis. The Corporation reviewed the assessment and decided to implement certain enhancements, which include, among others, a revised procedure whereby historical loss rates for each commercial loan regulatory-based credit risk category (i.e., pass, special mention, substandard, and doubtful) are now calculated using the historical charge-offs and portfolio balances over their average loss emergence period (the "raw loss rate") for each credit risk classification. However, when not enough loss experience is observed in a particular risk-rated category and the calculation results in a loss rate for such risk-rated category that is lower than the loss rate of a less severe risk-rated category, the Corporation now uses the loss rate of such less severe category.

As of March 31, 2018, the historical losses and portfolio balances of special mention loans were allocated to pass or substandard categories based on the historical proportion of loans in this risk category that ultimately cured or resulted in being uncollectible.

In addition, during the second quarter of 2018, the Corporation implemented refinements to the measurement of qualitative factors in the estimation process of the allowance for loan losses for commercial and consumer loans, primarily consisting of the incorporation of a basis point adjustment derived from the difference between the average raw loss rate and the highest loss rates observed during a look-back period that management determined was appropriate to use for each region to identify any relevant effect during an economic cycle.

Although the net effect of these refinements was immaterial to the total provision expense, on a portfolio basis these enhancements resulted in a \$1.6 million decrease in the provision for commercial and construction loans, offset by a \$1.6 million increase in the provision for consumer loans in the second quarter of 2018.

See “Basis of Presentation” below for a reconciliation of the GAAP provision for loan and lease losses to the non-GAAP provision for loan and lease losses excluding the effects of the hurricane-related reserve releases in 2018 and the establishment of the hurricane-related qualitative reserve in 2017. Also see “Risk Management - Credit Risk Management” below for an analysis of the allowance for loan and lease losses, non-performing assets, impaired loans and related information, and see “Financial Condition and Operating Data Analysis – Loan Portfolio” as well as “Risk Management - Credit Risk Management” below for additional information concerning the Corporation’s loan portfolio exposure in the geographic areas where the Corporation does business.

**Non-Interest Income**

	<b>Quarter Ended</b>		<b>Nine-Month Period</b>	
	<b>September 30,</b>	<b>September 30,</b>	<b>Ended September</b>	<b>Ended September</b>
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Service charges on deposit accounts	\$ 5,581	\$ 5,797	\$ 16,013	\$ 17,390
Mortgage banking activities	4,551	3,117	13,551	11,579
Insurance income	1,493	1,377	6,628	6,819
Other operating income	6,898	6,963	23,271	22,118
Non-interest income before net gain (loss) on investment securities and gain on early extinguishment of debt	18,523	17,254	59,463	57,906
Net gain on sale of investments securities	-	-	-	371
OTTI on debt securities	-	-	-	(12,231)
Net gain (loss) on investments securities	-	-	-	(11,860)
Gain on early extinguishment of debt	-	1,391	2,316	1,391
Total	\$ 18,523	\$ 18,645	\$ 61,779	\$ 47,437

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Non-interest income primarily consists of income from service charges on deposit accounts, commissions derived from various banking, securities and insurance activities, gains and losses on mortgage banking activities, interchange and other fees related to debit and credit cards, and net gains and losses on investments and impairments.

Service charges on deposit accounts include monthly fees, overdraft fees, and other fees on deposit accounts, as well as corporate cash management fees.

Income from mortgage banking activities includes gain on sales and securitization of loans, revenues earned for administering residential mortgage loans originated by the Corporation and subsequently sold with servicing retained, and unrealized gains and losses on forward contracts used to hedge the Corporation's securitization pipeline. In addition, lower-of-cost-or-market valuation adjustments to the Corporation's residential mortgage loans held-for-sale portfolio and servicing rights portfolio, if any, are recorded as part of mortgage banking activities.

Insurance income consists mainly of insurance commissions earned by the Corporation's subsidiary, FirstBank Insurance Agency, Inc.

The other operating income category is composed of miscellaneous fees such as debit, credit card and point of sale ("POS") interchange fees, as well as contractual shared revenues from merchant contracts sold in 2015.

The net gain (loss) on investment securities reflects gains or losses as a result of sales that are consistent with the Corporation's investment policies, as well as OTTI charges on the Corporation's investment portfolio.

The gain on early extinguishment of debt is related to the repurchase and cancellation of \$23.8 million and \$7.3 million in trust-preferred securities of FBP Statutory Trust I in the first quarter of 2018 and third quarter of 2017, respectively. The Corporation repurchased and cancelled the repurchased trust-preferred securities, which resulted in a commensurate reduction in the related Floating Rate Junior Subordinated Debentures. The Corporation's purchase price equated to 90% of the \$23.8 million par value of the trust-preferred securities repurchased in the first quarter of 2018 and the purchase price equated to 81% of the \$7.3 million par value of the trust-preferred securities repurchased in the third quarter of 2017. The 10% discount for the trust-preferred securities repurchased in the first quarter of 2018 resulted in a gain of \$2.3 million and the 19% discount for the trust-preferred securities repurchased in the third quarter of 2017, plus accrued interest, resulted in a gain of \$1.4 million. These gains are reflected in the statement of operations as a "Gain on early extinguishment of debt." As of September 30, 2018, the Corporation still had Floating Rate Junior Subordinated Debentures ("subordinated debt") outstanding in the aggregate amount of \$184.2 million.

Non-interest income for the third quarter of 2018 was \$18.5 million, compared to \$18.6 million for the same period in 2017. The \$0.1 million decrease in non-interest income was primarily due to:

- A \$2.7 million net loss from sales in the third quarter of 2018 of \$25.5 million of non-performing commercial and construction loans held for sale, included as part of “Other operating income” in the table above.
- The effect in the third quarter of 2017 of the \$1.4 million gain on the repurchase and cancellation of \$7.3 million in trust preferred securities.

Partially offset by:

- A \$1.4 million increase in revenues from mortgage banking activities driven by the effect in the third quarter of 2017 of a \$0.7 million adjustment to increase the valuation allowance of mortgage servicing rights, and a \$0.5 million increase in gain on sales of residential mortgage loans. Total loans sold in the secondary market to U.S government-sponsored entities amounted to \$89.2 million with a related net gain of \$3.0 million, including gains of \$0.2 million on To-Be-Announced mortgage-backed securities (“TBA”) hedges, in the third quarter of 2018, compared to total loans sold in the secondary market of \$85.1 million with a related net gain of \$2.4 million, net of TBA hedges losses of \$0.3 million, in the third quarter of 2017. In addition, servicing fees increased by \$0.2 million in the third quarter of 2018 when compared to the same period of 2017.
- A \$1.0 million increase in transaction fee income from ATM, POS, credit and debit card interchange fees, and merchant-related transactions included as part of “Other operating income” in the table above.
- A \$0.5 million gain from hurricane-related insurance proceeds, included as part of “Other operating income” in the table above.
- A \$0.5 million gain on the sale of fixed assets of a relocated banking branch in Puerto Rico, included as part of “Other operating income” in the table above.



- A \$0.2 million increase in certain non-deferrable loan fees, such as unused commitment fees.

Non-interest income for the nine-month period ended September 30, 2018 amounted to \$61.8 million, compared to \$47.4 million for the same period in 2017. The \$14.4 million increase in non-interest income was primarily due to:

- The effect in 2017 of the \$12.2 million OTTI charge on three Puerto Rico Government debt securities held by the Corporation as part of its available-for-sale securities portfolio, specifically the aforementioned bonds of the GDB and the Puerto Rico Public Buildings Authority sold in the second quarter of 2017.

- A \$1.9 million increase in revenues from mortgage banking activities driven by a net variance of \$2.3 million related to adjustments recorded against the valuation allowance of mortgage servicing rights. During the first nine months of 2018, the valuation allowance of mortgage servicing rights was reduced by \$1.3 million compared to temporary impairments on servicing rights of \$1.0 million recorded for the same period in 2017. In addition, servicing fees increased by \$0.4 million. These variances were partially offset by a \$0.8 million decrease in gain on sale of residential mortgage loans. Total loans sold in the secondary market to U.S government-sponsored entities amounted to \$260.1 million with a related net gain of \$7.6 million, including gains of \$1.0 million on TBA hedges, in the first nine months of 2018, compared to total loans sold in the secondary market of \$269.7 million with a related net gain of \$8.4 million, net of TBA hedges losses of \$1.0 million, in the first nine months of 2017. The total amount of loans sold in the secondary market in 2018 included \$9.8 million of seasoned residential mortgage loans sold to Fannie Mae that resulted in a gain of \$0.2 million.

- A \$1.2 million increase in “Other operating income” in the table above, primarily reflecting: (i) a \$1.9 million increase in transaction fee income from ATM, POS, credit and debit card interchange fees, and merchant-related transactions; (ii) a \$1.2 million increase in gain from sales of fixed assets, primarily assets of relocated or closed banking branches in Florida and Puerto Rico; (iii) the \$0.5 million gain from hurricane-related proceeds recorded in the third quarter of 2018; and (iv) a \$0.2 million increase in certain non-deferrable loans fees such as unused commitment fees. These variances were partially offset by the \$2.7 million net loss from sales in the third quarter of 2018 of \$25.5 million of non-performing commercial and construction loans held for sale.

- A \$0.9 million increase in gains on early extinguishment of debt. During the first quarter of 2018, the Corporation recorded a \$2.3 million gain on the repurchase and cancellation of \$23.8 million in trust-preferred securities, compared to a \$1.4 million gain on the repurchase and cancellation of \$7.3 million in trust preferred securities recorded in the third quarter of 2017.

Partially offset by:

- A \$1.4 million decrease in service charges on deposits, primarily related to a decrease in overdraft and returned items transactions.
- The aforementioned effect in 2017 of the \$0.4 million partial recovery of previously recorded OTTI charges on non-performing bonds of the GDB and the Puerto Rico Public Buildings Authority sold in the second quarter of 2017.

**Non-Interest Expenses**

The following table presents the components of non-interest expenses:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(In thousands)				
Employees' compensation and benefits	\$ 39,243	\$ 37,128	\$ 119,482	\$ 114,190
Occupancy and equipment	14,660	13,745	43,511	41,592
FDIC deposit insurance	2,067	3,179	7,159	10,671
Taxes, other than income taxes	3,534	3,763	11,027	11,184
Professional fees:				
Collections, appraisals and other credit-related fees	2,150	2,295	5,399	6,819
Outsourcing technology services	5,215	5,403	15,465	16,155
Other professional fees	4,137	4,325	10,891	11,805
Credit and debit card processing expenses	4,147	3,737	11,450	10,134
Business promotion	3,860	3,244	10,452	9,717
Communications	1,642	1,603	4,706	4,774
Net loss on OREO and OREO operations	4,360	1,351	10,205	8,796
Other	5,850	5,841	17,361	16,728
Total	\$ 90,865	\$ 85,614	\$ 267,108	\$ 262,565

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Non-interest expenses for the third quarter of 2018 were \$90.9 million, compared to \$85.6 million for the same period in 2017. The \$5.3 million increase in non-interest expenses was mainly due to:

- A \$3.0 million increase in losses from OREO operations, reflecting a \$1.4 million increase in adverse fair value adjustments to the value of OREO properties and \$0.8 million in lower income recognized from rental payments associated with income-producing commercial properties.
- A \$2.1 million increase in employees' compensation and benefits expenses, primarily reflecting, among other things, the effect in the third quarter of 2017 of expected insurance recoveries of \$1.4 million in connection with payroll costs incurred when Hurricane Irma and Maria precluded employees from working, a \$0.9 million increase related to salary merit increases and other adjustments resulting from the annual salary review process that took effect in July 2018, and a \$0.9 million increase in bonuses and incentive-based compensation, partially offset by a \$1.4 million decrease associated with the discontinuance of both salary amounts paid in the form of shares to certain executive officers and the cash transition award paid to certain senior officers in accordance with the existing executive compensation program.
- A \$0.9 million increase in occupancy and equipment expenses, primarily related to hurricane-related expenses of \$0.4 million recorded in the third quarter of 2018, a \$0.3 million increase in the amortization expense of software licenses, and a \$0.2 million increase in insurance-related expenses.
- A \$0.6 million increase in business promotion expenses, primarily related to a \$1.1 million increase in advertising, public relations, promotions and sponsorship activities, partially offset by the effect in the third quarter of 2017 of \$0.6 million of expenses incurred in connection with relief efforts and assistance to employees and communities after the passage of Hurricanes Irma and Maria.
- A \$0.4 million increase in credit and debit card processing expenses, mainly due to higher transaction volumes.

Partially offset by:

- A \$1.1 million decrease in the FDIC insurance premium expense, reflecting, among other things, the effect of improved core earnings trends, reductions in brokered CDs, higher liquidity levels tied to the growth in non-interest-bearing deposits, and an improvement in the risk profile of the Bank's balance sheet.

- A \$0.5 million decrease in professional service fees, mainly related to reductions in attorneys' collection fees and outsourcing fees related to network services.

Non-interest expenses for the first nine months of 2018 were \$267.1 million, compared to \$262.6 million for the same period in 2017. The \$4.5 million increase in non-interest expenses was principally attributable to:

- A \$5.3 million increase in employees' compensation and benefits expenses, primarily associated with salary merit increases and adjustments related to the Corporation's annual salary review process and a higher headcount. In addition, there was a \$1.9 million increase in bonus and incentive-based compensation.
- A \$1.9 million increase in occupancy and equipment expenses, primarily related to hurricane-related expenses amounting to \$2.5 million recorded in the first nine months of 2018, mostly attributable to repairs and security matters.
- A \$1.4 million increase in losses from OREO operations, reflecting a \$0.3 million increase in adverse fair value adjustments to the value of OREO properties, a \$0.3 million increase in OREO operating expenses, including insurance, taxes and maintenance fees, and a \$0.2 million increase related to lower income recognized from rental payments associated with income-producing commercial properties.
- A \$1.3 million increase in credit and debit card processing expenses, mainly related to higher transaction volumes.
- A \$0.7 million increase in business promotion expenses, primarily reflecting a \$1.1 million increase related to advertising, public relations, promotions and sponsorship activities and a \$0.3 million increase in the estimated cost of the credit card rewards program, partially offset by the \$0.6 million of expenses incurred in the third quarter of 2017 associated with relief efforts and assistance to employees and communities after the passage of Hurricanes Irma and Maria.
- A \$0.6 million increase in "Other operating expenses" in the table above, primarily reflecting: (i) a \$0.4 million decrease in the amount of reserve releases related to unfunded loan commitments recorded in the first nine months of 2018, as compared to the same period in 2017; (ii) a \$0.2 million increase in data processing fees; and (iii) a \$0.2 million increase in supplies and printing expenses.

Partially offset by:

- A \$3.5 million decrease in the FDIC insurance premium expense, as further explained above.

- A \$3.0 million decrease in total professional service fees, primarily reflecting lower attorneys' collection fees and legal expenses, as well as lower outsourcing technology services expenses.

## Income Taxes

Income tax expense includes Puerto Rico and USVI income taxes, as well as applicable U.S. federal and state taxes. The Corporation is subject to Puerto Rico income tax on its income from all sources. As a Puerto Rico corporation, First BanCorp. is treated as a foreign corporation for U.S. and USVI income tax purposes and, accordingly, is generally subject to U.S. and USVI income tax only on its income from sources within the U.S. and USVI or income effectively connected with the conduct of a trade or business in those jurisdictions. Any such tax paid in the U.S. and USVI is also creditable against the Corporation's Puerto Rico tax liability, subject to certain conditions and limitations.

Under the Puerto Rico Internal Revenue Code of 2011, as amended (the "2011 PR Code"), the Corporation and its subsidiaries are treated as separate taxable entities and are generally not entitled to file consolidated tax returns and, thus, the Corporation is generally not entitled to utilize losses from one subsidiary to offset gains in another subsidiary. Accordingly, in order to obtain a tax benefit from a net operating loss ("NOL"), a particular subsidiary must be able to demonstrate sufficient taxable income within the applicable NOL carry-forward period. The 2011 PR Code allows an entity organized as a limited liability company to elect to become a non-taxable "pass-through" entity and utilize losses to offset income from other "pass-through" entities, subject to certain limitations, with the remaining net income passing-through to its partner entities. The 2011 PR Code also provides a dividend received deduction of 100% on dividends received from "controlled" subsidiaries subject to taxation in Puerto Rico and 85% on dividends received from other taxable domestic corporations.

On March 1, 2017, the Corporation completed the applicable regulatory filings to change the tax status of its subsidiary, First Federal Finance, from a taxable corporation to a non-taxable "pass-through" entity. This election allows the Corporation to realize tax benefits of its deferred tax assets associated with pass-through ordinary net operating losses available at the banking subsidiary, FirstBank, which were subject to a full valuation allowance as of December 31, 2016, against now pass-through ordinary income from this profitable subsidiary.

On March 1, 2017, the Corporation also completed the applicable regulatory filings to change the tax status of its subsidiary, FirstBank Insurance, from a taxable corporation to a non-taxable "pass-through" entity. This election allows the Corporation to offset pass-through income projected to be earned by FirstBank Insurance with net operating losses available at the Holding Company level.

The Corporation has maintained an effective tax rate lower than the maximum statutory rate mainly by investing in government obligations and MBS exempt from U.S. and Puerto Rico income taxes and by doing business through an International Banking Entity ("IBE") unit of the Bank, and through the Bank's subsidiary, FirstBank Overseas Corporation, whose interest income and gain on sales is exempt from Puerto Rico income taxation. The IBE and FirstBank Overseas Corporation were created under the International Banking Entity Act of Puerto Rico, which provides for total Puerto Rico tax exemption on net income derived by IBEs operating in Puerto Rico on the specific activities identified in the IBE Act. An IBE that operates as a unit of a bank pays income taxes at the corporate standard rates to the extent that the IBE's net income exceeds 20% of the bank's total net taxable income.



For the third quarter and first nine months of 2018, the Corporation recorded an income tax expense of \$12.3 million and \$30.2 million, respectively, compared to income tax benefits of \$8.4 million and \$7.2 million for the comparable periods in 2017. The variance in the income tax expense for the third quarter of 2018, as compared to the tax benefit for the same period in 2017, primarily reflects the effect of the tax benefit recorded in the third quarter of 2017 in connection with hurricane-related losses, and a higher effective tax rate in 2018 driven by a higher proportion of taxable to exempt income. The variance for the first nine months of 2018, as compared to the same period in 2017, was mostly attributable to the aforementioned tax benefit related to hurricane-related losses and the \$13.2 million tax benefit recorded in the first quarter of 2017 as a result of the above-discussed change in tax status of certain subsidiaries from taxable corporations to limited liability companies that have elected to be treated as partnerships for income tax purposes in Puerto Rico. A higher effective tax rate also contributed for the variance in the income tax expense for the first nine-months of 2018 as compared to the same period in 2017.

For the nine-month period ended September 30, 2018, the Corporation calculated the provision for income taxes by applying the estimated annual effective tax rate for the full fiscal year to ordinary income or loss. In the computation of the consolidated worldwide annual estimated effective tax rate, ASC Topic 740-270, "Income Taxes-Interim Reporting," requires the exclusion of legal entities with pre-tax losses from which a tax benefit cannot be recognized. The Corporation's estimated annual effective tax rate in the first nine months of 2018, excluding entities from which a tax benefit cannot be recognized and discrete items, was 26% compared to 20% for the first nine months of 2017. The higher effective tax rate for 2018 was driven by a higher proportion of taxable to exempt income. The estimated annual effective tax rate, including all entities for the first nine months of 2018 was 24% (25% excluding discrete items, primarily the tax benefit resulting from the excess tax benefit recognized during the first quarter of 2018 upon the vesting of shares granted under the Corporation's stock-based compensation plan), compared to -2% for the first nine months of 2017 (21% excluding discrete items, primarily the tax benefit resulting from the previously mentioned change in the tax status of two subsidiaries).

The Corporation's net deferred tax asset amounted to \$272.3 million as of September 30, 2018, net of a valuation allowance of \$183.2 million, and management concluded, based upon the assessment of all positive and negative evidence, that it is more likely than not that the Corporation will generate sufficient taxable income within the applicable NOL carry-forward periods to realize such amount. The net deferred tax asset of the Corporation's banking subsidiary, FirstBank, amounted to \$272.2 million as of September 30, 2018, net of a valuation allowance of \$142.2 million, compared to a net deferred tax asset of \$294.7 million, net of a valuation allowance of \$150.7 million, as of December 31, 2017.

During the third quarter of 2017, the Corporation completed a formal ownership change analysis within the meaning of Section 382 of the U.S. Internal Revenue Code ("Section 382") covering a comprehensive period, and concluded that an ownership change occurred during such period. Section 382 limits the ability to utilize U.S. and USVI NOLs for income tax purposes at such jurisdictions following an event of an ownership change. The Section 382 limitation resulted in higher U.S. income tax liabilities than we would have incur in the absence of such limitation. For the third quarter and first nine months of 2018, and mainly as a result of the Section 382 limitation, the Corporation incurred an income tax expense of approximately \$1.2 million and \$3.8 million, respectively, related to its U.S. operations, compared to the \$1.6 million expense recorded for the third quarter and first nine months of 2017. The limitation did not result in an increased income tax expense for the USVI operations in the first nine months of 2018 or comparable 2017 period. Prospectively, the Corporation expects that it will be able to mitigate to an extent the adverse effects associated with the Section 382 limitation as any such tax paid in the U.S. or USVI could be creditable against Puerto Rico tax liabilities or taken as deduction against taxable income. However, our ability to reduce our Puerto Rico tax liability through such a credit or deduction depends on our tax profile at each annual taxable period, which is dependent on various factors.

As of September 30, 2018, the Corporation did not have Unrecognized Tax Benefits recorded on its books. The Corporation classifies all interest and penalties, if any, related to tax uncertainties as income tax expense. Audit periods remain open for review until the statute of limitations has passed. The statute of limitations under the 2011 PR Code is four years; the statute of limitations for U.S. and USVI income tax purposes is three years after a tax return is due or filed, whichever is later, for each. The completion of an audit by the taxing authorities or the expiration of the statute of limitations for a given audit period could result in an adjustment to the Corporation's liability for income taxes. Any such adjustment could be material to the results of operations for any given quarterly or annual period based, in part, upon the results of operations for the given period. For U.S. and USVI income tax purposes, all tax years subsequent to 2013 remain open to examination. For Puerto Rico tax purposes, all tax years subsequent to 2012 remain open to examination.

On December 22, 2017, the United States president signed H.R.1, The Tax Cuts and Jobs Acts, effective January 1, 2018, which includes an overhaul of individual, business and international taxes and has affected our branch operations in the U.S. and the USVI. The bill includes measures reducing corporate taxes from 35% to 21%, a repeal of the corporate alternative minimum tax regime, changes to business deductions and NOLs, a 15.5% tax on mandatory repatriation of liquid assets, 10% tax on base erosion payments, and a minimum 10.5% tax on inclusion of global intangible low-tax income by U.S. shareholders, among other significant changes. The main provisions affecting our operations in the U.S. and the USVI in the first nine months of 2018 include: the change in tax rate to 21%, the limitation to the amount certain financial institutions may deduct for premiums paid to the FDIC, and changes in permanent differences, such as meals and entertainment deductions. Other significant provisions, such as

the base erosion and anti-abuse tax, do not affect the Corporation's U.S. and USVI branch operations since these operations' receipts do not exceed the annual threshold of U.S. effectively connected gross receipts.

On April 16, 2018, the Governor of Puerto Rico filed a bill to amend the 2011 Puerto Rico Tax Code, as amended (HB 1544). The proposed bill included, among other things, changes to the maximum corporate income tax rate and a gradual elimination of the business to business sales and use tax ("B2B SUT"). In October 2018, the Governor of Puerto Rico, after reaching a consensus with the Puerto Rico House of Representatives and the Senate, provided an update on certain amendments to the bill. On October 30, 2018, the House of Representatives approved the amended bill under which, for taxable years beginning after December 31, 2018, the maximum corporate tax rate will be reduced to 37.5% and increases the yearly utilization of NOL's to 90% of taxable income from the current 80%. Beginning on March 1, 2018, services provided by taxpayers with a volume of business of \$200,000 or less will be exempted from the B2B SUT. The bill was approved the Senate with several amendments, though, preserving the relevant provisions of tax rate and NOL as approved by the House of Representatives. The bill is now under the House of Representative's consideration. On November 6, 2018 the executive Director of the PROMESA oversight board met with the Puerto Rico Secretary of Treasury, the Speaker of the House of Representatives and the President of the Senate to discuss the amendments approved by the Legislature and consistency with the approved fiscal plan. A reduction in the corporate income tax rates to 37.5%, if such would have occurred as of September 30, 2018, would have reduced the Corporation's net deferred tax asset by approximately \$10 million with a corresponding charge to income tax expense.

**FINANCIAL CONDITION AND OPERATING DATA ANALYSIS****Assets**

The Corporation's total assets were \$12.2 billion as of September 30, 2018, a decrease of \$51.6 million from December 31, 2017. The decrease, as further discussed below, was mainly due to a \$100.8 million decrease in total loans (before the allowance for loan and lease losses), a \$59.6 million decrease in cash and cash equivalents, largely driven by liquidity used to repay maturing brokered CDs and borrowings, and a \$12.7 million decrease in the OREO portfolio balance.

These variances were partially offset by a \$113.5 increase in investments securities during the first nine months of 2018, driven by purchases of U.S. agencies' debt and mortgage-backed securities totaling \$424.9 million, partially offset by U.S. agencies pass-through residential mortgage-backed securities prepayments, the maturity during 2018 of certain U.S. agency callable debentures, and the decrease in the fair value of available-for-sale investment securities, as further discussed below.

**Loan Portfolio**

The following table presents the composition of the Corporation's loan portfolio, including loans held for sale, as of the dates indicated:

(In thousands)	September 30, 2018	December 31, 2017
Residential mortgage loans	\$ 3,207,981	\$ 3,290,957
Commercial loans:		
Commercial mortgage loans (1)	1,506,502	1,614,972
Construction loans (1)	82,862	111,397
Commercial and Industrial loans (1)	2,068,256	2,083,253
Total commercial loans	3,657,620	3,809,622
Finance leases	311,180	257,462
Consumer loans	1,540,172	1,492,435
Total loans held for investment	8,716,953	8,850,476
Less:		
Allowance for loan and lease losses	(200,563)	(231,843)
Total loans held for investment, net	\$ 8,516,390	\$ 8,618,633
Loans held for sale (1)	65,739	32,980

Total loans, net	\$	8,582,129	\$	8,651,613
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- (1) During the first nine months of 2018, the Corporation transferred \$74.4 million (net of fair value write-downs of \$22.2 million recorded at the time of transfers) in non-performing loans to held for sale. Loans transferred to held for sale consisted of non-performing commercial mortgage loans totaling \$39.6 million (net of fair value write-downs of \$13.8 million), non-performing construction loans totaling \$33.0 million (net of fair value write-downs of \$6.7 million) and non-performing commercial and industrial loans totaling \$1.8 million (net of fair value write-downs of \$1.7 million). Approximately \$27.2 million of the commercial mortgage loans transferred to loan held for sale were eventually sold during the second and third quarters of 2018.

As of September 30, 2018, the Corporation's total loan portfolio, before allowance, amounted to \$8.8 billion, down \$100.8 million when compared to December 31, 2017. The decline consisted of reductions of \$107.1 million and \$51.9 million in the Puerto Rico and Virgin Islands regions, respectively, partially offset by a \$58.3 million increase in the Florida region. The decrease reflects the effect of thirteen large commercial loans paid off during 2018 totaling \$135.4 million, the sale of five large commercial and construction loans totaling \$49.7 million, significant payments received, including payments that reduced the outstanding balance of three commercial lines of credit in Puerto Rico by \$23.9 million, and charge-offs taken in 2018, partially offset by new loan originations in both Florida and Puerto Rico regions. Approximately \$40.5 million of the \$49.7 million commercial and construction loans sold during the first nine months of 2018 consisted of adversely classified loans sold in the Puerto Rico region. In addition, the residential mortgage loan portfolio decreased by \$86.1 million, including the effect of a \$9.8 million sale of seasoned residential mortgage loans in the secondary market. These variances were partially offset by a \$101.5 million increase in consumer loans, primarily auto and personal loans in Puerto Rico.

As shown in the table above, as of September 30, 2018, the loans held-for-investment portfolio was comprised of commercial and construction loans (42%), residential real estate loans (37%), and consumer and finance leases (21%). Of the total gross loan portfolio held for investment of \$8.7 billion as of September 30, 2018, approximately 74% had credit risk concentration in Puerto Rico, 20% in the United States (mainly in the state of Florida) and 6% in the Virgin Islands, as shown in the following table:

<b><u>As of September 30, 2018</u></b> (In thousands)	<b>Puerto Rico</b>	<b>Virgin Islands</b>	<b>United States</b>	<b>Total</b>
Residential mortgage loans	\$ 2,346,273	\$ 257,716	\$ 603,992	\$ 3,207,981
Commercial mortgage loans	1,024,792	80,025	401,685	1,506,502
Construction loans	26,240	11,186	45,436	82,862
Commercial and Industrial loans	1,342,841	110,857	614,558	2,068,256
Total commercial loans	2,393,873	202,068	1,061,679	3,657,620
Finance leases	311,180	-	-	311,180
Consumer loans	1,436,483	45,848	57,841	1,540,172
Total loans held for investment, gross	\$ 6,487,809	\$ 505,632	\$ 1,723,512	\$ 8,716,953
Loans held for sale	38,502	27,000	237	65,739
Total loans	\$ 6,526,311	\$ 532,632	\$ 1,723,749	\$ 8,782,692

<b><u>As of December 31, 2017</u></b> (In thousands)	<b>Puerto Rico</b>	<b>Virgin Islands</b>	<b>United States</b>	<b>Total</b>
Residential mortgage loans	\$ 2,413,379	\$ 282,738	\$ 594,840	\$ 3,290,957
Commercial mortgage loans	1,127,409	95,464	392,099	1,614,972
Construction loans	41,511	43,314	26,572	111,397
Commercial and Industrial loans	1,373,714	116,323	593,216	2,083,253
Total commercial loans	2,542,634	255,101	1,011,887	3,809,622

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Finance leases	257,462	-	-	257,462
Consumer loans	1,389,560	46,412	56,463	1,492,435
Total loans held for investment, gross	\$ 6,603,035	\$ 584,251	\$ 1,663,190	\$ 8,850,476
Loans held for sale	30,397	325	2,258	32,980
Total loans	\$ 6,633,432	\$ 584,576	\$ 1,665,448	\$ 8,883,456

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*Residential Real Estate Loans*

As of September 30, 2018, the Corporation's residential mortgage loan portfolio held for investment decreased by \$83.0 million, as compared to the balance as of December 31, 2017, mainly resulting from activities in Puerto Rico and the Virgin Islands as principal repayments, charge-offs, and \$29.4 million of foreclosures recorded in the first nine months of 2018 exceeded the volume of new loans originated and held for investment purposes. The residential mortgage loan portfolio held for investment in the Puerto Rico and Virgin Islands regions decreased during the first nine months of 2018 by \$67.1 million and \$25.0 million, respectively, partially offset by an increase of \$9.2 million in the Florida region. The increase in the Florida region was achieved despite the sale of \$9.8 million of seasoned residential mortgage loans to FNMA in the second quarter of 2018.

The majority of the Corporation's outstanding balance of residential mortgage loans in Puerto Rico and the Virgin Islands consisted of fixed-rate loans that traditionally carried higher yields than residential mortgage loans in Florida. In the Florida region, approximately 57% of the residential mortgage loan portfolio consisted of adjustable-rate mortgages. In accordance with the Corporation's underwriting guidelines, residential mortgage loans are mostly fully documented loans, and the Corporation does not originate negative amortization loans.

*Commercial and Construction Loans*

As of September 30, 2018, the Corporation's commercial and construction loan portfolio, including loans held for sale, decreased by \$116.1 million to \$3.7 billion, as compared to the balance as of December 31, 2017. The decrease was mainly related to the thirteen large commercial loans paid off during 2018 totaling \$135.4 million, significant payments received, including payments that reduced the outstanding balance of three commercial lines of credit in Puerto Rico by \$23.9 million, the sale of five large commercial and construction loans totaling \$49.7 million (including \$40.5 million of adversely classified commercial and construction loans), and charge-offs taken in 2018, including \$22.2 million of fair value write-downs related to non-performing loans transferred to held for sale. These variances were partially offset by new loan originations in both the Florida and Puerto Rico regions.

The commercial and construction loan portfolio, including loans held for sale, decreased by \$139.9 million in the Puerto Rico region driven by six large commercial loans totaling \$57.8 million paid off during 2018, the aforementioned significant repayments that reduced the outstanding balance of three commercial lines of credit in Puerto Rico by \$23.9 million, the sale of four large adversely-classified commercial loans totaling \$40.5 million, and charge-offs, including \$17.1 million of fair value write-downs related to non-performing loans transferred to held for sale. In the Virgin Islands, commercial and construction loans decreased by \$26.0 million, driven by a \$6.7 million commercial mortgage loan paid off during 2018, collections of \$3.0 million and fair value write-down of \$5.1 million recorded on a construction loan transferred to held for sale in the first quarter of 2018, and a \$1.0 million decrease in the outstanding principal balance of loans granted to government entities. In Florida, total commercial and construction loans grew by \$49.8 million, despite the effect of six large loans paid off during the first nine months of 2018 totaling \$70.9 million and the sale of a \$9.2 million commercial loan participation.



As of September 30, 2018, the Corporation had \$68.5 million outstanding in loans extended to the Puerto Rico government, its municipalities and public corporations, compared to \$55.9 million as of December 31, 2017. Approximately \$47.2 million of the outstanding loans as of September 30, 2018 consisted of loans extended to municipalities in Puerto Rico, which in most cases are supported by assigned property tax revenues. The vast majority of revenues of the municipalities included in the Corporation's loan portfolio are independent of the Puerto Rico central government. These municipalities are required by law to levy special property taxes in such amounts as are required for the payment of all of their respective general obligation bonds and notes. Late in 2015, the GDB and the Municipal Revenue Collection Center ("CRIM") signed and perfected a deed of trust. Through this deed, the GDB, as fiduciary, is bound to keep the CRIM funds separate from any other deposits and must distribute the funds pursuant to applicable law. The CRIM funds are deposited at another commercial depository financial institution in Puerto Rico. In addition to loans extended to municipalities, the Corporation's exposure to the Puerto Rico government as of September 30, 2018 included a \$6.7 million loan extended to a unit of the central government and a \$14.7 million loan granted to an affiliate of the Puerto Rico Electric Power Authority ("PREPA").

The Corporation also has credit exposure to USVI government entities. As of September 30, 2018, the Corporation had \$69.4 million in loans to USVI government instrumentalities and public corporations, compared to \$70.4 million as of December 31, 2017. Of the amount outstanding as of September 30, 2018, public corporations of the USVI owed approximately \$46.1 million and an independent instrumentality of the USVI government owed approximately \$23.2 million. As of September 30, 2018, all loans were currently performing and up to date with their respective principal and interest payments.

Furthermore, as of September 30, 2018, the Corporation had loans granted to the hotel industry in Puerto Rico that were formerly guaranteed by the TDF with an aggregate book value of \$29.0 million, compared to \$70.8 million as of December 31, 2017. Historically, the borrower and the operations of the underlying collateral of these loans have been the primary sources of repayment and the TDF, which is a subsidiary of the GDB, provided a secondary guarantee for payment performance. As part of agreements executed in the second quarter of 2017 and in the first quarter of 2018, the TDF paid \$7.6 million and \$4.0 million, respectively, to

honor a portion of its guarantee on these loans. As provided in the agreements, the cash payments received by the Corporation released the TDF from its liability as a guarantor of these loans. In addition, the GDB agreed to issue to the Bank a fixed income financial instrument pursuant to the GDB's Restructuring Support Agreement approved by the PROMESA oversight board. During 2018, the Corporation sold two of these three commercial mortgage loans that carried a book value of \$27.2 million at the time of sale. In addition, in the second quarter of 2018, the Corporation completed the split loan restructuring of the largest of these three facilities. This loan relationship was restructured using the A/B note workout strategy in which note A, with an outstanding balance of \$29.0 million as of September 30, 2018, was underwritten to comply with the Corporation's lending standards at current market rates. The A note was restored to accrual status at the time of the restructuring in the second quarter, in consideration of the borrower's sustained historical repayment performance before the restructuring that demonstrated its ability to make timely interest and principal payments under the restructured terms. The B note consists of amounts mostly charged-off in prior periods and is fully charged-off as of September 30, 2018. The sale, cash collections, and the loans split restructuring resulted in a \$70.8 million reduction in non-performing assets during 2018.

As of September 30, 2018, the Corporation's total exposure to shared national credit ("SNC") loans amounted to \$768.5 million. As of September 30, 2018, approximately \$263.0 million of the SNC exposure related to the portfolio in Puerto Rico and \$505.5 million related to the portfolio in the Florida region.

The composition of the Corporation's construction loan portfolio held for investment as of September 30, 2018 by category and geographic location follows:

**As of September 30, 2018**

	<b>Puerto Rico</b>	<b>Virgin Islands</b>	<b>United States</b>	<b>Total</b>
(In thousands)				
Loans for residential housing projects:				
Mid-rise (1)	\$ 558	\$ 956	\$ -	\$ 1,514
Single-family, detached	465	1,017	3,248	4,730
Total for residential housing projects	1,023	1,973	3,248	6,244
Construction loans to individuals secured by residential properties	361	991	-	1,352
Loans for commercial projects (2)	9,373	5,728	38,878	53,979
Land loans - residential	9,289	2,497	3,310	15,096
Land loans - commercial (3)	6,231	-	-	6,231
Total before net deferred fees and allowance for loan losses	\$ 26,277	\$ 11,189	\$ 45,436	\$ 82,902
Net deferred fees	(37)	(3)	-	(40)
Total construction loan portfolio, gross	26,240	11,186	45,436	82,862
Allowance for loan losses	(2,444)	(619)	(17)	(3,080)
Total Construction Loan Portfolio, net (2)	\$ 23,796	\$ 10,567	\$ 45,419	\$ 79,782

(1) Mid-rise relates to buildings of up to seven stories.

(2) Excludes a construction-commercial loan held for sale of \$27.0 million in the Virgin Islands.

(3) Excludes a land-commercial loan held for sale of \$3.0 million in Puerto Rico.

The following table presents further information related to the Corporation's construction portfolio as of and for the nine-month period ended September 30, 2018:

(In thousands)	
Total undisbursed funds under existing commitments	\$ 112,820
Construction loans held for investment in non-accrual status	\$ 9,071
Construction loans held for sale in non-accrual status	\$ 30,015
Net charge offs - Construction loans	\$ 8,022
Allowance for loan losses - Construction loans	\$ 3,079
Non-performing construction loans to total construction loans, including held for sale	34.63%
Allowance for loan losses - construction loans to total construction loans held for investment	3.72%
Net charge-offs (annualized) to total average construction loans	8.86%

The following summarizes the construction loans for residential housing projects in Puerto Rico segregated by the estimated selling price of the units:

(In thousands)	
Under \$300k	\$ 558
Over \$600k (1)	465
	\$ 1,023

(1) One residential housing project in Puerto Rico.

*Consumer Loans and Finance Leases*

As of September 30, 2018, the Corporation's consumer loan and finance lease portfolio increased by \$101.5 million to \$1.9 billion, as compared to the portfolio balance as of December 31, 2017. The increase primarily reflects increases in auto loans, finance leases, and personal loans, which increased by \$50.9 million, \$53.7 million, and \$21.6 million, respectively, partially offset by reductions of \$18.2 million, \$3.2 million and \$2.4 million in credit card, boat loans and home equity lines of credit, respectively. The increase was primarily associated with a higher level of consumer loan originations in the Puerto Rico region during the first nine months of 2018.

**Loan Production**

First BanCorp. relies primarily on its retail network of branches to originate residential and consumer loans. The Corporation supplements its residential mortgage originations with wholesale servicing released mortgage loan purchases from mortgage bankers. The Corporation manages its construction and commercial loan originations through centralized units and most of its originations come from existing customers, as well as through referrals and direct solicitations.

The following table provides a breakdown of First BanCorp.'s loan production, including purchases, refinancings, renewals and draws from existing revolving and non-revolving commitments, for the periods indicated:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	(In thousands)			
Residential real estate	\$ 142,086	\$ 112,120	\$ 403,204	\$ 456,291
Commercial and industrial and commercial mortgage	400,335	334,885	1,112,687	1,397,755
Construction	23,057	10,605	42,690	45,602
Finance leases	49,196	21,472	118,207	71,641
Consumer	266,596	186,917	698,405	631,933
Total loan production	\$ 881,270	\$ 665,999	\$ 2,375,193	\$ 2,603,222

The Corporation is experiencing continued loan demand and has continued its targeted origination strategy. During the quarter and nine-month period ended September 30, 2018, total loan originations, including purchases, refinancings, and draws from existing revolving and non-revolving commitments, amounted to approximately \$881.3 million and \$2.4 billion, respectively, compared to \$666.0 million and \$2.6 billion, respectively, for the comparable periods in 2017.

Residential mortgage loan originations and purchases for the quarter and nine-month period ended September 30, 2018 amounted to \$142.1 million and \$403.2 million, respectively, compared to \$112.1 million and \$456.3 million, respectively, for the comparable periods in 2017. These statistics include purchases from mortgage bankers of \$9.6 million and \$39.3 million for the quarter and nine-month period ended September 30, 2018, respectively, compared to \$16.5 million and \$48.9 million, respectively, for the comparable periods in 2017. The increase of \$30.0 million in the third quarter of 2018, as compared to the same period of 2017, reflects increases of approximately \$34.4 million, and \$2.2 million in Puerto Rico and the Virgin Islands, respectively, partially offset by a \$6.6 million decrease in the Florida region. For the nine-month period ended September 30, 2018, the decrease of \$53.1 million includes reductions of \$54.0 million and \$1.9 million in Florida and Virgin Islands, respectively, partially offset by a \$2.8 million increase in the Puerto Rico region. Loan originations in the prior year third quarter were adversely affected by disruptions in economic activity associated with Hurricanes Irma and Maria, primarily in the Puerto Rico region.

Originations of auto loans (including finance leases) for the quarter and nine-month period ended September 30, 2018 amounted to \$166.4 million and \$408.8 million, respectively, compared to \$82.8 million and \$304.6 million, respectively, for the comparable periods in 2017. The increases were primarily reflected in the Puerto Rico region with increases of \$81.4 million and \$103.3 million for the third quarter and nine-month period ended September 30, 2018, respectively, compared to the same periods in 2017. Personal loan originations, other than credit cards, for the quarter and nine-month period ended September 30, 2018 amounted to \$62.8 million and \$160.3 million, respectively, compared to \$49.3 million and \$159.3 million, respectively, for the comparable periods in 2017. Most of the increase in personal loan originations was reflected in the Puerto Rico region. The utilization activity on the outstanding credit card portfolio for the quarter and nine-month period ended September 30, 2018 amounted to approximately \$86.7 million and \$247.5 million, respectively, compared to \$76.3 million and \$239.7 million, respectively, for the comparable periods in 2017.

Commercial and construction loan originations (excluding government loans) for the third quarter of 2018 and 2017 amounted to \$404.8 million and \$345.5 million, respectively, while the originations for the nine-month periods ended September 30, 2018 and 2017 amounted to \$1.1 billion and \$1.4 billion, respectively. The increase in the third quarter of 2018, compared to the same period in 2017, reflects an increase of approximately \$85.0 million and \$3.3 million in the Puerto Rico and Virgin Islands regions, respectively, partially offset by a \$29.0 million decrease in the Florida region. Loan originations volume in the third quarter of 2017 was adversely

affected by the drop in business activity after the hurricanes. For the nine-month period ended September 30, 2018, the decrease reflects the impact in 2017 of the refinancing and renewal of five large commercial loans in Puerto Rico totaling \$248.9 million and a decrease of \$60.2 million in commercial and construction loan originations in the Florida region.

Government loan originations for the quarter and nine-month period ended September 30, 2018 amounted to \$18.6 million and \$34.6 million, respectively, mainly related to the origination in the third quarter of 2018 of a \$15.0 million loan extended to a municipality in Puerto Rico and the utilization of an overdraft line of credit of a government entity in the Virgin Islands region. No government loans were originated during the first nine months of 2017.

### **Investment Activities**

As part of its liquidity, revenue diversification and interest rate risk strategies, First BanCorp. maintains an investment portfolio that is classified as available for sale or held to maturity. The Corporation's total available-for-sale investment securities portfolio as of September 30, 2018 amounted to \$2.0 billion, a \$120.2 million increase from December 31, 2017. The increase was mainly driven by purchases of U.S. agencies' debt and mortgage-backed securities totaling \$424.9 million (average yield of 3.08%), partially offset by prepayments of \$145.2 million of U.S. agencies' pass-through residential mortgage-backed securities, the maturity during 2018 of \$97.5 million of U.S. agencies debt securities, and a \$42.3 million decrease in the fair value of available-for-sale investment securities.

As of September 30, 2018, approximately 99% of the Corporation's available-for-sale securities portfolio was invested in U.S. Government and agency debentures and fixed-rate U.S. government-sponsored agencies MBS (mainly GNMA, FNMA and FHLMC fixed-rate securities).

As of September 30, 2018, the Corporation owned bonds of the Puerto Rico Housing Finance Authority in the aggregate amount of \$8.1 million, carried on the Corporation's books at their aggregate fair value of \$6.9 million, which were current as to contractual payments as of September 30, 2018.

As of September 30, 2018, the Corporation's held-to-maturity investment securities portfolio amounted to \$144.8 million, down \$5.8 million from December 31, 2017. Held-to-maturity investment securities consisted of financing arrangements with Puerto Rico municipalities issued in bond form, which are accounted for as securities, but were underwritten as loans with features that are typically found in commercial loans. These obligations typically are not issued in bearer form, are not registered with the SEC, and are not rated by external credit agencies. These bonds have seniority to the payment of operating costs and expenses of the municipality and are supported by assigned property tax revenues. Approximately 70% of the Corporation's municipality bonds consisted of obligations issued by three of the largest municipalities in Puerto Rico. These municipalities are required by law to levy special property taxes in such amounts as are required for the payment of all of their respective general obligation bonds and loans.

See “Risk Management – Exposure to Puerto Rico Government” below for information and details about the Corporation’s total direct exposure to the Puerto Rico government.

The following table presents the carrying value of investments as of the indicated dates:

(In thousands)	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Money market investments	\$ 97,590	\$ 10,415
Investment securities available for sale, at fair value:		
U.S. government and agencies obligations	623,363	609,188
Puerto Rico government obligations	6,940	6,813
Mortgage-backed securities	1,380,418	1,274,497
Other	500	518
Total investment securities available for sale, at fair value	2,011,221	1,891,016
Investment securities held-to-maturity, at amortized cost:		
Puerto Rico Municipal Bonds	144,799	150,627
Other investment securities, including \$39.7 million and \$40.9 million of FHLB stock as of September 30, 2018 and December 31, 2017, respectively	42,274	43,119
Total money market investments and investment securities	\$ 2,295,884	\$ 2,095,177

Mortgage-backed securities as of the indicated dates consisted of:

(In thousands)	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Available for sale:		
FHLMC certificates	\$ 357,676	\$ 311,706
GNMA certificates	190,071	221,630
FNMA certificates	750,802	680,040
Collateralized mortgage obligations issued or guaranteed by FHLMC and GNMA	67,298	44,061
Other mortgage pass-through certificates	14,571	17,060
Total mortgage-backed securities	\$ 1,380,418	\$ 1,274,497
	121	



The carrying values of investment securities classified as available for sale and held to maturity as of September 30, 2018 by contractual maturity (excluding mortgage-backed securities) are shown below:

(Dollars in thousands)	<b>Carrying Amount</b>	<b>Weighted Average Yield %</b>
U.S. government and agencies obligations		
Due within one year	\$ 162,417	1.25
Due after one year through five years	231,888	1.82
Due after five years through ten years	185,661	2.94
Due after ten years	43,397	2.50
	623,363	2.06
Puerto Rico government and municipalities obligations		
Due after one year through five years	6,096	4.73
Due after five years through ten years	57,148	5.74
Due after ten years	88,495	5.83
	151,739	5.75
Other Investment Securities		
Due after one year through five years	500	2.96
Total	775,602	2.77
Mortgage-backed securities	1,380,418	2.70
Total investment securities available for sale and held to maturity	\$ 2,156,020	2.73

Net interest income of future periods could be affected by prepayments of mortgage-backed securities. Any acceleration in the prepayments of mortgage-backed securities would lower yields on these securities, as the amortization of premiums paid upon acquisition of these securities would accelerate. Conversely, acceleration of the prepayments of mortgage-backed securities would increase yields on securities purchased at a discount, as the amortization of the discount would accelerate. These risks are directly linked to future period market interest rate fluctuations. Also, net interest income in future periods might be affected by the Corporation's investment in callable securities. As of September 30, 2018, the Corporation had approximately \$278.4 million in debt securities (U.S. agencies and Puerto Rico government securities) with embedded calls and with an average yield of 2.69%. See "Risk Management" below for further analysis of the effects of changing interest rates on the Corporation's net interest income and of the interest rate risk management strategies followed by the Corporation. Also see Note 5, "Investment Securities," to the consolidated financial statements for additional information regarding the Corporation's investment portfolio.

## **RISK MANAGEMENT**

Risks are inherent in virtually all aspects of the Corporation's business activities and operations. Consequently, effective risk management is fundamental to the success of the Corporation. The primary goals of risk management are to ensure that the Corporation's risk-taking activities are consistent with the Corporation's objectives and risk tolerance, and that there is an appropriate balance between risk and reward in order to maximize stockholder value.

The Corporation has in place a risk management framework to monitor, evaluate and manage the principal risks assumed in conducting its activities. First BanCorp.'s business is subject to eleven broad categories of risks: (1) liquidity risk; (2) interest rate risk; (3) market risk; (4) credit risk; (5) operational risk; (6) legal and compliance risk; (7) reputational risk; (8) model risk; (9) capital risk; (10) strategic risk; and (11) information technology risk. First BanCorp. has adopted policies and procedures designed to identify and manage the risks to which the Corporation is exposed.

The Corporation's risk management policies are described below as well as in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," of the 2017 Annual Report on Form 10-K.

### **Liquidity Risk and Capital Adequacy**

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet liquidity needs and accommodate fluctuations in asset and liability levels due to changes in the Corporation's business operations or unanticipated events.

The Corporation manages liquidity at two levels. The first is the liquidity of the parent company, which is the holding company that owns the banking and non-banking subsidiaries. The second is the liquidity of the banking subsidiary. As of September 30, 2018, FirstBank could not pay any dividend to the holding company, except upon receipt of required regulatory approvals. During the first nine months of 2018, the Corporation continued to pay quarterly interest payments on the subordinated debentures associated with its trust preferred securities and the monthly dividend income on its non-cumulative perpetual monthly income preferred stock pursuant to regulatory approvals.

The Asset and Liability Committee of the Board of Directors is responsible for establishing the Corporation's liquidity policy, as well as approving operating and contingency procedures and monitoring liquidity on an ongoing basis. The Management Investment and Asset Liability Committee (the "MIALCO"), using measures of liquidity developed by management that involve the use of several assumptions, reviews the Corporation's liquidity position on a monthly basis. The MIALCO oversees liquidity management, interest rate risk and other related matters.

The MIALCO, which reports to the Board of Directors' Asset and Liability Committee, is composed of senior management officers, including the Chief Executive Officer, the Chief Financial Officer, the Chief Risk Officer, the Retail Financial Services Director, the Risk Manager of the Treasury and Investments Division, the Financial Analysis and Asset/Liability Director and the Treasurer. The Treasury and Investments Division is responsible for planning and executing the Corporation's funding activities and strategy, monitoring liquidity availability on a daily basis, and reviewing liquidity measures on a weekly basis. The Treasury and Investments Accounting and Operations area of the Comptroller's Department is responsible for calculating the liquidity measurements used by the Treasury and Investment Division to review the Corporation's liquidity position on a monthly basis. The Financial Analysis and Asset/Liability Director estimates the liquidity gap for longer periods.

To ensure adequate liquidity through the full range of potential operating environments and market conditions, the Corporation conducts its liquidity management and business activities in a manner that will preserve and enhance funding stability, flexibility and diversity. Key components of this operating strategy include a strong focus on the continued development of customer-based funding, the maintenance of direct relationships with wholesale market funding providers, and the maintenance of the ability to liquidate certain assets when, and if, requirements warrant.

The Corporation develops and maintains contingency funding plans. These plans evaluate the Corporation's liquidity position under various operating circumstances and are designed to help ensure that the Corporation will be able to operate through periods of stress when access to normal sources of funds is constrained. The plans project funding requirements during a potential period of stress, specify and quantify sources of liquidity, outline actions and procedures for effectively managing through a difficult period, and define roles and responsibilities. Under the contingency funding plan, the Corporation stresses the balance sheet and the liquidity position to critical levels that imply difficulties in getting new funds or even maintaining the current funding position of the Corporation and the Bank and are designed to help ensure the ability of the Corporation and the Bank to honor its respective commitments, and has established liquidity triggers monitored by the MIALCO in order to maintain the ordinary funding of the banking business. Four different scenarios are defined in the contingency funding plan: local market event, credit rating downgrade, an economic cycle downturn event, and a concentration event. They are reviewed and approved annually by the Board of Directors' Asset and Liability Committee.

The Corporation manages its liquidity in a proactive manner and maintains a sound liquidity position. It uses multiple measures to monitor the liquidity position, including core liquidity, basic liquidity, and time-based reserve measures. As of September 30, 2018, the estimated core liquidity reserve (which includes cash and free liquid assets) was \$2.0 billion, or 16.8% of total assets, compared to \$1.9 billion or 15.6% of total assets as of December 31, 2017. The basic liquidity ratio (which adds available secured lines of credit to the core liquidity) was approximately 20.9% of total assets, compared to 21.2% of total assets as of December 31, 2017. The increase in core liquidity was largely driven by the aforementioned deposit build-up experienced after the hurricanes. As of September 30, 2018, the Corporation had \$503.6 million available for additional credit from the FHLB of New York. Unpledged liquid securities as of September 30, 2018, mainly fixed-rate MBS and U.S. agencies' debentures, amounted to approximately \$1.3 billion. The Corporation does not rely on uncommitted inter-bank lines of credit (federal funds lines) to fund its operations and does not include them in the basic liquidity measure. As of September 30, 2018, the holding company had \$27.1 million of cash and cash equivalents. Cash and cash equivalents at the Bank level as of September 30, 2018 were approximately \$649.9 million. The Bank had \$673.7 million in brokered CDs as of September 30, 2018, of which approximately \$369.6 million mature over the next twelve months. Liquidity at the Bank level is

highly-dependent on bank deposits, which fund 75% of the Bank's assets (or 70%, excluding brokered CDs).

*Sources of Funding*

The Corporation utilizes different sources of funding to help ensure that adequate levels of liquidity are available when needed. Diversification of funding sources is of great importance to protect the Corporation's liquidity from market disruptions. The principal sources of short-term funds are deposits, including brokered CDs, securities sold under agreements to repurchase, and lines of credit with the FHLB.

The Asset Liability Committee of the Board of Directors reviews credit availability on a regular basis. The Corporation has also sold mortgage loans as a supplementary source of funding. Long-term funding has also been obtained in the past through the issuance of notes and long-term brokered CDs. The cost of these different alternatives, among other things, is taken into consideration.

The Corporation has continued reducing the amounts of its outstanding brokered CDs. As of September 30, 2018, the amount of brokered CDs had decreased \$476.7 million to \$673.7 million from \$1.2 billion as of December 31, 2017. At the same time as the Corporation focuses on reducing its reliance on brokered CDs, it is seeking to add core deposits. During the first nine months of 2018, the Corporation increased non-brokered deposits, excluding government deposits, by \$358.6 million to \$7.6 billion as further discussed below.

The Corporation continues to have access to financing through counterparties to repurchase agreements, the FHLB, and other agents, such as wholesale funding brokers. While liquidity is an ongoing challenge for all financial institutions, management believes that the Corporation's available borrowing capacity and efforts to grow retail deposits will be adequate to provide the necessary funding for the Corporation's business plans in the foreseeable future.

The Corporation's principal sources of funding are:

*Brokered CDs* – Historically, a large portion of the Corporation's funding has been brokered CDs issued by FirstBank. Total brokered CDs decreased during the first nine months of 2018 by \$476.7 million to \$673.7 million as of September 30, 2018.

The average remaining term to maturity of the retail brokered CDs outstanding as of September 30, 2018 was approximately 1.2 years.

The use of brokered CDs has historically been important for the growth of the Corporation. The Corporation encounters intense competition in attracting and retaining regular retail deposits in Puerto Rico. The brokered CD market is very competitive and liquid, and has enabled the Corporation to obtain substantial amounts of funding in short periods of time. This strategy has enhanced the Corporation's liquidity position, since brokered CDs are insured by the FDIC up to regulatory limits and can be obtained faster than regular retail deposits.

The following table presents contractual maturities of time deposits with denominations of \$100,000 or higher as of September 30, 2018:

	<b>Total</b>
	(In thousands)
Three months or less	\$ 409,945
Over three months to six months	329,741
Over six months to one year	559,790
Over one year	986,949
Total	\$ 2,286,425

Certificates of deposit in denominations of \$100,000 or higher include brokered CDs of \$673.7 million issued to deposit brokers in the form of large certificates of deposit that are generally participated out by brokers in shares of less than the FDIC insurance limit.

*Government deposits* – As of September 30, 2018, the Corporation had \$694.6 million of Puerto Rico public sector deposits (\$588.0 million in transactional accounts and \$106.6 million in time deposits), compared to \$490.3 million as of December 31, 2017. Approximately 37% is from municipalities and municipal agencies in Puerto Rico and 63% is from public corporations and the central government and agencies. Most of the increase in 2018 was related to higher balances in transactional deposit accounts of certain municipalities in Puerto Rico.

In addition, as of September 30, 2018, the Corporation had \$201.1 million of government deposits in the Virgin Islands, compared to \$162.6 million as of December 31, 2017.

*Retail deposits* – The Corporation’s deposit products also include regular saving accounts, demand deposit accounts, money market accounts and retail CDs. Total deposits, excluding brokered CDs and government deposits, increased by \$358.6 million to \$7.6 billion from the balance of \$7.2 billion as of December 31, 2017. The higher balance reflects increases of \$290.1 million and \$100.7 million in Puerto Rico and the Virgin Islands, respectively, partially offset by a \$31.2 million decrease in Florida. After the hurricanes and during the fourth quarter of 2017 and the first nine months of 2018, the Corporation experienced rapid accumulation of deposits. Total deposits as of September 30, 2018, excluding brokered CDs and government deposits, increased \$358.6 million from December 31, 2017 and \$735.7 million since September 30, 2017. The most significant increase was in non-interest-bearing demand deposits, which grew 27%, or \$487.4 million, between December 31, 2017 and September 30, 2018, and 46%, or \$734.9 million, between September 30, 2017 and September 30, 2018. Hurricane-related factors, such as the effect of disaster relief funds and settlement of insurance claims, contributed to this growth. Although management expects the balances accumulated by deposit customers in the hurricane-affected areas to reduce over time, it is difficult to predict when and to what degree, and there may be further growth as insurance claims are resolved and additional disaster-recovery funds are distributed. See Note 15, “Deposits,” in the consolidated financial statements for further details.

See “Results of Operations – Net Interest Income” above for information about average balances of interest-bearing deposits, and the average interest rate paid on deposits for the quarters and nine-month periods ended September 30, 2018 and 2017.

*Securities sold under agreements to repurchase* - The Corporation’s investment portfolio is funded in part with repurchase agreements. The Corporation’s outstanding securities sold under repurchase agreements amounted to \$300.0 million as of September 30, 2018, compared to \$500 million as of December 31, 2017. The Corporation repaid in the first quarter of 2018 a \$100 million short-term repurchase agreement carried at a cost of 1.53%. In addition, during the third quarter of 2018, the Corporation repaid a \$100 million long-term repurchase agreement called before its contractual maturity and carried at a cost of 1.96%. One of the Corporation’s strategies has been the use of structured repurchase agreements and long-term repurchase agreements to reduce liquidity risk and manage exposure to interest rate risk by lengthening the final maturities of its liabilities while keeping funding costs at reasonable levels. In addition to these repurchase agreements, the Corporation has been able to maintain access to credit by using cost-effective sources such as FHLB advances. See Note 16, “Securities Sold Under Agreements to Repurchase,” in the consolidated financial statements for further details about repurchase agreements outstanding by counterparty and maturities.

As of September 30, 2018, the Corporation had \$200 million of reverse repurchase agreements with a counterparty under a master netting arrangement that provides for a right of setoff that meets the conditions of ASC Topic 210-20-45-11 for a net presentation. These repurchase agreements and reverse repurchase agreements are presented net on the consolidated statement of financial condition.

Under the Corporation’s repurchase agreements, as is the case with derivative contracts, the Corporation is required to pledge cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines due to changes in interest rates, a liquidity crisis or any other factor, the Corporation is



required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity.

Given the quality of the collateral pledged, the Corporation has not experienced margin calls from counterparties arising from credit-quality-related write-downs in valuations.

*Advances from the FHLB* – The Bank is a member of the FHLB system and obtains advances to fund its operations under a collateral agreement with the FHLB that requires the Bank to maintain qualifying mortgages and/or investments as collateral for advances taken. As of September 30, 2018, the outstanding balance of FHLB advances was \$690.0 million, compared to \$715.0 million as of December 31, 2017. During the third quarter of 2018, the Corporation repaid at maturity a \$25.0 million fixed-rate advance from the FHLB carried at a cost of 1.79%. As of September 30, 2018, the Corporation had \$503.6 million available for additional credit on FHLB lines of credit.

*Trust-Preferred Securities* – In 2004, FBP Statutory Trust I, a statutory trust that is wholly-owned by the Corporation and not consolidated in the Corporation's financial statements, sold to institutional investors \$100 million of its variable-rate trust-preferred securities. FBP Statutory Trust I used the proceeds of the issuance, together with the proceeds of the purchase by the Corporation of \$3.1 million of FBP Statutory Trust I variable rate common securities, to purchase \$103.1 million aggregate principal amount of the Corporation's Junior Subordinated Deferrable Debentures.

Also in 2004, FBP Statutory Trust II, a statutory trust that is wholly-owned by the Corporation and not consolidated in the Corporation's financial statements, sold to institutional investors \$125 million of its variable-rate trust-preferred securities. FBP Statutory Trust II used the proceeds of the issuance, together with the proceeds of the purchase by the Corporation of \$3.9 million of FBP Statutory Trust II variable rate common securities, to purchase \$128.9 million aggregate principal amount of the Corporation's Junior Subordinated Deferrable Debentures.

The trust-preferred debentures are presented in the Corporation's consolidated statement of financial condition as Other Borrowings. The variable-rate trust-preferred securities are fully and unconditionally guaranteed by the Corporation. The \$100 million Junior Subordinated Deferrable Debentures issued by the Corporation in April 2004 and the \$125 million issued in September 2004 mature on June 17, 2034 and September 20, 2034, respectively; however, under certain circumstances, the maturity of the subordinated debentures may be shortened (such shortening would result in a mandatory redemption of the variable-rate trust-preferred securities). The Collins Amendment of the Dodd-Frank Act eliminated certain trust-preferred securities from Tier 1 Capital. Bank holding companies, such as the Corporation were required to fully phase out these instruments from Tier I capital by January 1, 2016; however, they may remain in Tier 2 capital until the instruments are redeemed or mature.

As mentioned above, during the first quarter of 2018, the Corporation completed the repurchase of \$23.8 million of trust-preferred securities of the FBP Statutory Trust I that were being auctioned in a public sale at which the Corporation was invited to participate. The Corporation repurchased and cancelled the repurchased trust-preferred securities, which resulted in a commensurate reduction in the related subordinated debenture. As of September 30, 2018, the Corporation still had subordinated debentures outstanding in the aggregate amount of \$184.2 million.

During the second quarter of 2016, the Corporation received approval from the Federal Reserve and paid \$31.2 million for all the accrued but deferred interest payments, plus the interest for the 2016 second quarter on the Corporation's subordinated debentures associated with its trust-preferred securities. Subsequently, the Corporation has received quarterly regulatory approvals and made scheduled quarterly interest payments. As of September 30, 2018, the Corporation was current on all interest payments due related to its subordinated debentures. On October 3, 2017, the New York FED terminated the Written Agreement entered into on June 3, 2010 between the Corporation and the Federal Reserve. However, the Corporation has agreed with its regulators to continue to obtain approval before paying dividends, receiving dividends from the Bank, making payments on subordinated debt or trust-preferred securities, incurring or guaranteeing debt or purchasing or redeeming any corporate stock. The Corporation has received approval to make the subordinated debenture quarterly payment for December 31, 2018. The Corporation intends to request approval for future periods to continue regularly-scheduled quarterly payments.

*Other Sources of Funds and Liquidity* - The Corporation's principal uses of funds are for the origination of loans and the repayment of maturing deposits and borrowings. In connection with its mortgage banking activities, the Corporation has invested in technology and personnel to enhance the Corporation's secondary mortgage market capabilities.

The enhanced capabilities improve the Corporation's liquidity profile as they allow the Corporation to derive liquidity, if needed, from the sale of mortgage loans in the secondary market. The U.S. (including Puerto Rico) secondary mortgage market is still highly liquid, in large part because of the sale of mortgages through guarantee programs of the FHA, VA, U.S. Department of Housing and Urban Development ("HUD"), FNMA and FHLMC. During the first nine months of 2018, the Corporation sold approximately \$181.2 million of FHA/VA mortgage loans to GNMA, which packages them into mortgage-backed securities. Any regulatory actions affecting GNMA, FNMA or FHLMC could adversely affect the secondary mortgage market.

Although currently not in use, other potential sources of short-term funding for the Corporation include commercial paper and federal funds purchased. Furthermore, in previous years, the Corporation entered into several financing transactions to diversify its funding sources, including the issuance of notes payable and, as noted above, junior subordinated debentures as part of its longer-term liquidity and capital management activities. No assurance can be given that these sources of liquidity will be available in the future and, if available, will be on comparable terms.

*Effect of Credit Ratings on Access to Liquidity*

The Corporation's liquidity is contingent upon its ability to obtain external sources of funding to finance its operations. The Corporation's current credit ratings and any further downgrade in credit ratings can hinder the Corporation's access to new forms of external funding and/or cause external funding to be more expensive, which could in turn adversely affect results of operations. Also, changes in credit ratings may further affect the fair value of unsecured derivatives that consider the Corporation's own credit risk as part of the valuation.

The Corporation does not have any outstanding debt or derivative agreements that would be affected by credit downgrades. Furthermore, given the Corporation's non-reliance on corporate debt or other instruments directly linked in terms of pricing or volume to credit ratings, the liquidity of the Corporation so far has not been affected in any material way by downgrades. The Corporation's ability to access new non-deposit sources of funding, however, could be adversely affected by credit downgrades.

As of September 30, 2018, the Corporation's credit as a long-term issuer was rated B+ by S&P and B- by Fitch. At the FirstBank subsidiary level, long-term issuer ratings as of September 30, 2018 were Caa1 by Moody's, seven notches below their definition of investment grade, B+ by S&P, four notches below their definition of investment grade, and B- by Fitch, six notches below their definition of investment grade. The Corporation's credit ratings are dependent on a number of factors, both quantitative and

qualitative, and are subject to change at any time. The disclosure of credit ratings is not a recommendation to buy, sell or hold the Corporation's securities. Each rating should be evaluated independently of any other rating.

### *Cash Flows*

Cash and cash equivalents were \$656.8 million as of September 30, 2018, a decrease of \$59.6 million when compared to the balance as of December 31, 2017. The following discussion highlights the major activities and transactions that affected the Corporation's cash flows during the first nine months of 2018 and 2017:

#### *Cash Flows from Operating Activities*

First BanCorp.'s operating assets and liabilities vary significantly in the normal course of business due to the amount and timing of cash flows. Management believes cash flows from operations, available cash balances and the Corporation's ability to generate cash through short- and long-term borrowings will be sufficient to fund the Corporation's operating liquidity needs for the foreseeable future.

For the first nine months of 2018 and 2017, net cash provided by operating activities was \$213.8 million and \$194.6 million, respectively. Net cash generated from operating activities was higher than reported net income largely as a result of adjustments for items such as the provision for loan and lease losses, depreciation and amortization, and impairments, as well as the cash generated from sales of loans held for sale.

#### *Cash Flows from Investing Activities*

The Corporation's investing activities primarily relate to originating loans to be held for investment and the purchasing, selling and repaying of available-for-sale and held-to-maturity investment securities. For the nine-month period ended September 30, 2018, net cash used in investing activities was \$139.9 million, primarily reflecting the effect of purchases of U.S. agencies' debt and mortgage-backed securities, partially offset by U.S. agencies MBS prepayments and proceeds from the aforementioned sales of adversely-classified commercial loans and seasoned residential mortgage loans.

For the nine-month period ended September 30, 2017, net cash provided by investing activities was \$42.7 million, primarily reflecting U.S. agencies MBS prepayments and proceeds from the sale of the PREPA credit line with a book value of \$64 million at the time of sale and the non-performing bonds of the GDB and the Puerto Rico Public Buildings Authority with an aggregate book value of \$23 million at the time of sale.



*Cash Flows from Financing Activities*

The Corporation's financing activities primarily include the receipt of deposits and the issuance of brokered CDs, the issuance and payments on long-term debt, the issuance of equity instruments and activities related to its short-term funding. During the nine-month period ended September 30, 2018, net cash used by financing activities was \$133.5 million, mainly reflecting the effect of the repayment of maturing brokered CDs and borrowings, partially offset by the increase in non-brokered deposits.

For the nine-month period ended September 30, 2017, net cash provided by financing activities was \$200.1 million, mainly due to temporary funding obtained through short-term FHLB advances in anticipation of a potential increase in short-term liquidity requirements of customers resulting from Hurricanes Irma and Maria in the third quarter of 2017, and the increase in non-brokered deposits, partially offset by the repayment of maturing brokered CDs, dividends paid on preferred stock, and the cash used for the repurchase and cancellation of trust preferred securities.

**Capital**

As of September 30, 2018, the Corporation's stockholders' equity was \$1.9 billion, an increase of \$58.3 million from December 31, 2017. The increase was mainly driven by the earnings generated in the first nine months of 2018, partially offset by the decrease in the fair value of available-for-sale investment securities recorded as part of other comprehensive loss. On December 31, 2016, for the first time since July 2009, the Corporation paid dividends on its non-cumulative perpetual monthly income preferred stock, after receiving regulatory approval. Since then, the Corporation has continued to pay monthly dividend payments on the non-cumulative perpetual monthly income preferred stock. As mentioned above, on October 3, 2017, the Federal Reserve terminated the Written Agreement entered into on June 3, 2010 between the Corporation and the Federal Reserve. However, the Corporation has agreed with its regulators to continue to obtain approval before paying dividends, receiving dividends from the Bank, making payments on subordinated debt or trust-preferred securities, incurring or guaranteeing debt or purchasing or redeeming any corporate stock. The Corporation received regulatory approvals to pay the monthly dividends on the Corporation's Series A through E Preferred Stock through December 2018. The Corporation intends to request approval in future periods to continue to pay monthly dividend payments on the non-cumulative perpetual monthly income preferred stock.

Set forth below are First BanCorp. s and FirstBank s regulatory capital ratios as of September 30, 2018 and December 31, 2017:

	<b>Banking Subsidiary</b>				<b>To be well capitalized - General thresholds</b>
	<b>First BanCorp. Fully</b>		<b>FirstBank Fully</b>		
	<b>Actual</b>	<b>Phased-in <sup>(1)</sup></b>	<b>Actual</b>	<b>Phased-in <sup>(1)</sup></b>	
<b>As of September 30, 2018</b>					
Total capital ratio (Total capital to risk-weighted assets)	23.85%	23.30%	23.36%	22.83%	10.00%
Common Equity Tier 1 capital ratio (Common equity Tier 1 capital to risk-weighted assets)	20.13%	19.64%	18.57%	18.12%	6.50%
Tier 1 capital ratio (Tier 1 capital to risk-weighted assets)	20.54%	20.04%	22.10%	21.57%	8.00%
Leverage ratio	14.85%	14.85%	15.99%	15.99%	5.00%

	<b>Banking Subsidiary</b>				<b>To be well capitalized - General thresholds</b>
	<b>First BanCorp. Fully</b>		<b>FirstBank Fully</b>		
	<b>Actual</b>	<b>Phased-in <sup>(1)</sup></b>	<b>Actual</b>	<b>Phased-in <sup>(1)</sup></b>	
<b>As of December 31, 2017</b>					
Total capital ratio (Total capital to risk-weighted assets)	22.53%	21.99%	22.06%	21.53%	10.00%
Common Equity Tier 1 capital ratio (Common equity Tier 1 capital to risk-weighted assets)	18.96%	18.09%	17.70%	16.86%	6.50%
Tier 1 capital ratio (Tier 1 capital to risk-weighted assets)	18.97%	18.49%	20.79%	20.26%	8.00%
Leverage ratio	14.03%	14.01%	15.39%	15.37%	5.00%

(1) Certain adjustments required under Basel III rules will be phased-in through the end of 2018 although certain elements of the Basel III rules have recently been deferred by the federal banking agencies. The ratios shown in this column were calculated assuming a fully phased-in adjustments as if they were effective as of September 30, 2018 and December 31, 2017.

Although the Corporation and FirstBank became subject to the Basel III rules beginning on January 1, 2015, certain requirements of the Basel III rules are being phased-in over several years and, in general, were intended to be fully effective as of January 1, 2019. Certain elements of the new rules have been deferred by the federal banking agencies. The Corporation and FirstBank compute risk-weighted assets using the Standardized Approach required by the Basel III rules.

The Basel III rules require the Corporation to maintain an additional capital conservation buffer of 2.5% to avoid limitations on both (i) capital distributions (e.g., repurchases of capital instruments, dividends and interest payments on capital instruments) and (ii) discretionary bonus payments to executive officers and heads of major business lines. The phase-in of the capital conservation buffer began on January 1, 2016 with a first year requirement of 0.625% of additional Common Equity Tier 1 capital (“CET1”), which is being progressively increased by that same percentage amount on each subsequent January 1 until it reaches the fully phased-in 2.5% CET1 requirement on January 1, 2019.

Under the fully phased-in Basel III rules, in order to be considered adequately capitalized, the Corporation will be required to maintain: (i) a minimum CET1 capital to risk-weighted assets ratio of at least 4.5%, plus the 2.5% “capital conservation buffer,” resulting in a required minimum CET1 ratio of at least 7%, (ii) a minimum ratio of total Tier 1 capital to risk-weighted assets of at least 6.0%, plus the 2.5% capital conservation buffer, resulting in a required minimum Tier 1 capital ratio of 8.5%, (iii) a minimum ratio of total Tier 1 plus Tier 2 capital to risk-weighted assets of at least 8.0%, plus the 2.5% capital conservation buffer, resulting in a required minimum total capital ratio of 10.5%, and (iv) a required minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average on-balance sheet (non-risk adjusted) assets.

In addition, as required under Basel III rules, the Corporation’s trust-preferred securities (“TRUPs”) were fully phased out from Tier 1 capital on January 1, 2016. However, the Corporation’s TRUPs may continue to be included in Tier 2 capital until the instruments are redeemed or mature.

On November 21, 2017, the Federal Reserve Board, the FDIC, and the Office of the Comptroller of the Currency finalized an extension of the phase-in of certain Basel III capital rules for banks not using the Basel advanced approaches capital rule. The extension, which was effective on January 1, 2018, pauses the full transition of the Basel III treatment of mortgage servicing assets, certain deferred tax assets, and investments in the capital of unconsolidated financial institutions and minority interests, pending the banking agencies’ broader efforts, announced in September 2017, to simplify the regulatory capital rules that apply to banking organizations that are not subject to the advanced approaches capital rules. Because the advanced approaches capital rules apply to banking organizations with more than \$250 billion in assets or foreign bank subsidiaries with more than \$10 billion in assets, the extension relief applies broadly to community, midsize, and regional banks, including the Corporation and FirstBank.

The tangible common equity ratio and tangible book value per common share are non-GAAP financial measures generally used by the financial community to evaluate capital adequacy. Tangible common equity is total equity less preferred equity, goodwill, core deposit intangibles, purchased credit card relationship assets and insurance customer



relationship intangible assets. Tangible assets are total assets less goodwill, core deposit intangibles, purchased credit card relationship and insurance customer relationship intangible assets. See “Basis of Presentation” below for additional information.

The following table is a reconciliation of the Corporation's tangible common equity and tangible assets as of September 30, 2018 and December 31, 2017, respectively:

(In thousands, except ratios and per share information)	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Total equity - GAAP	\$ 1,927,415	\$ 1,869,097
Preferred equity	(36,104)	(36,104)
Goodwill	(28,098)	(28,098)
Purchased credit card relationship intangible	(6,276)	(8,000)
Core deposit intangible	(4,585)	(5,478)
Insurance customer relationship intangible	(661)	(775)
<b>Tangible common equity</b>	<b>\$ 1,851,691</b>	<b>\$ 1,790,642</b>
Total assets - GAAP	\$ 12,209,700	\$ 12,261,268
Goodwill	(28,098)	(28,098)
Purchased credit card relationship intangible	(6,276)	(8,000)
Core deposit intangible	(4,585)	(5,478)
Insurance customer relationship intangible	(661)	(775)
<b>Tangible assets</b>	<b>\$ 12,170,080</b>	<b>\$ 12,218,917</b>
<b>Common shares outstanding</b>	<b>217,241</b>	<b>216,278</b>
<b>Tangible common equity ratio</b>	<b>15.22%</b>	<b>14.65%</b>
<b>Tangible book value per common share</b>	<b>\$ 8.52</b>	<b>\$ 8.28</b>

On May 17, 2018, the U.S. Department of the Treasury fully exercised its warrant to purchase 1,285,899 shares of the Corporation's common stock on a cashless basis, resulting in the issuance of 730,571 shares of common stock.

The Banking Law of the Commonwealth of Puerto Rico requires that a minimum of 10% of FirstBank's net income for the year be transferred to legal surplus until such surplus equals the total of paid-in-capital on common and preferred stock. Amounts transferred to the legal surplus account from the retained earnings account are not available for distribution to the Corporation, including for payment as dividends to the stockholders, without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The Puerto Rico Banking Law provides that, when the expenditures of a Puerto Rico commercial bank are greater than receipts, the excess of the expenditures over receipts must be charged against the undistributed profits of the bank, and the balance, if any, must be charged against the legal surplus reserve, as a reduction thereof. If there is no legal surplus reserve sufficient to cover such balance, in whole or in part, the outstanding amount must be charged against the capital account and the Bank cannot pay dividends until it can replenish the legal surplus reserve to an amount equal to at least 20% of the original capital contributed. During the fourth quarter of 2017, \$7.3 million was transferred to the legal surplus reserve. FirstBank's legal surplus reserve, included as part of retained earnings in the Corporation's consolidated statements of financial condition, amounted to \$59.7 million as of September 30, 2018. There were no transfers to the legal surplus reserve during the first nine months of 2018.

### **Off -Balance Sheet Arrangements**

In the ordinary course of business, the Corporation engages in financial transactions that are not recorded on the balance sheet, or may be recorded on the balance sheet in amounts that are different from the full contract or notional amount of the transaction. These transactions are designed to (1) meet the financial needs of customers, (2) manage the Corporation's credit, market and liquidity risks, (3) diversify the Corporation's funding sources, and (4) optimize capital.

As a provider of financial services, the Corporation routinely enters into commitments with off-balance sheet risk to meet the financial needs of its customers. These financial instruments may include loan commitments and standby letters of credit. These commitments are subject to the same credit policies and approval process used for on-balance sheet instruments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. As of September 30, 2018, commitments to extend credit amounted to approximately \$1.2 billion, of which \$664.4 million related to credit card loans. Commercial and financial standby letters of credit amounted to approximately \$72.5 million. Commitments to extend credit are agreements to lend to customers as long as the conditions established in the contract are met.

### **Contractual Obligations, Commitments and Contingencies**

The following table presents information about the maturities of the Corporation's contractual obligations and commitments, which consist of CDs, long-term contractual debt obligations, commitments to sell mortgage loans and commitments to extend credit:

#### **Contractual Obligations and Commitments**

	<b>As of September 30, 2018</b>				
	<b>Total</b>	<b>Less than 1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	<b>After 5 years</b>
(In thousands)					
<b>Contractual obligations:</b>					
Certificates of deposit	\$ 3,041,536	\$ 1,744,721	\$ 966,784	\$ 325,828	\$ 4,203
Securities sold under agreements to repurchase (1)	100,000	-	-	100,000	-
Advances from FHLB	690,000	70,000	420,000	200,000	-
Other borrowings	184,150	-	-	-	184,150
<b>Total contractual obligations</b>	<b>\$ 4,015,686</b>	<b>\$ 1,814,721</b>	<b>\$ 1,386,784</b>	<b>\$ 625,828</b>	<b>\$ 188,353</b>
Commitments to sell mortgage loans	\$ 5,005				
Standby letters of credit	\$ 2,580				
<b>Commitments to extend credit:</b>					
Lines of credit	\$ 1,101,074				
Letters of credit	69,907				
Construction undisbursed funds	112,820				
<b>Total commercial commitments</b>	<b>\$ 1,283,801</b>				

(1) Reported net of reverse repurchase agreement by counterparty, when applicable, pursuant to ASC Topic 210-20-45-11.

The Corporation has obligations and commitments to make future payments under contracts, such as debt and lease agreements, and under other commitments to sell mortgage loans at fair value and to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Other contractual obligations result mainly from contracts for the rental and maintenance of equipment. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. For most of the commercial lines of credit, the Corporation has the option to reevaluate the agreement prior to additional disbursements. There have been no significant or unexpected draws on existing commitments. In the case of credit cards and personal lines of credit, the Corporation can cancel the unused credit facility at any time and without cause.

### **Interest Rate Risk Management**

First BanCorp. manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income and to maintain stability of profitability under varying interest rate scenarios. The MIALCO oversees interest rate risk, and, in doing so, the MIALCO assesses, among other things, current and expected conditions in world financial markets, competition and prevailing rates in the local deposit market, liquidity, the pipeline of loan originations, securities market values, recent or proposed changes to the investment portfolio, alternative funding sources and related costs, hedging and the possible purchase of derivatives, such as swaps and caps, and any tax or regulatory issues that may be pertinent to these areas. The MIALCO approves funding decisions in light of the Corporation's overall strategies and objectives.

On a quarterly basis, the Corporation performs a consolidated net interest income simulation analysis to estimate the potential change in future earnings from projected changes in interest rates. These simulations are carried out over a one-to-five-year time horizon and assume upward and downward yield curve shifts. The rate scenarios considered in these simulations reflect gradual upward and downward interest rate movements of 200 basis points during a twelve-month period. Simulations are carried out in two ways:

- (1) Using a static balance sheet, as the Corporation had on the simulation date, and
- (2) Using a dynamic balance sheet based on recent patterns and current strategies.

The balance sheet is divided into groups of assets and liabilities by maturity or re-pricing structure and their corresponding interest yields and costs. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and costs, the possible exercise of options, changes in prepayment rates, deposit decay and other factors, which may be important in projecting net interest income.

The Corporation uses a simulation model to project future movements in the Corporation's balance sheet and income statement. The starting point of the projections corresponds to the actual values on the balance sheet on the date of the simulations.

These simulations are highly complex, and are based on many assumptions that are intended to reflect the general behavior of the balance sheet components over the period in question. It is unlikely that actual events will match these assumptions in most cases. For this reason, the results of these forward-looking computations are only approximations of the true sensitivity of net interest income to changes in market interest rates. Several benchmark and market rate curves were used in the modeling process, primarily the LIBOR/SWAP curve, Prime, Treasury, FHLB rates, brokered CD rates, repurchase agreements rates and the mortgage commitment rate of 30 years.

As of September 30, 2018, the 12-month net interest income is forecasted assuming the September 30, 2018 interest rate curves remain constant. Then, net interest income is estimated under rising and falling rate scenarios. For the rising rate scenario, a gradual (ramp) parallel upward shift of the yield curve is assumed during the first 12 months (the "+200 ramp" scenario). Conversely, for the falling rate scenario, a gradual (ramp) parallel downward shift of the yield curve is assumed during the first 12 months (the "-200 ramp" scenario). However, given the current low levels of interest rates, a full downward shift of 200 basis points would represent an unrealistic scenario. Therefore, under the falling rate scenario, rates move downward up to 200 basis points, but without reaching zero. The resulting scenario shows interest rates close to zero in most cases, reflecting a flattening yield curve instead of a parallel downward scenario.

The Libor/Swap curve for September 30, 2018, as compared to December 2017, reflected a 75 basis points increase in the short-term horizon, between 1 to 12 months, while market rates increased by 87 basis points in the medium term, that is, between 2 to 5 years. In the long-term, that is, over a 5-year time horizon, market rates increased by 72 basis points, causing a more flattened yield curve. The U.S. Treasury curve in the short-term increased by 83 basis points and in the medium-term horizon increased by 82 basis points as compared to the December 2017 end of month levels. The long-term horizon increased by 55 basis points as compared to December 2017 end of month levels.

The following table presents the results of the simulations as of September 30, 2018 and December 31, 2017. Consistent with prior years, these exclude non-cash changes in the fair value of derivatives:

	<b>September 30, 2018</b>				<b>December 31, 2017</b>			
	<b>Net Interest Income Risk</b>				<b>Net Interest Income Risk</b>			
	<b>(Projected for the next 12 months)</b>				<b>(Projected for the next 12 months)</b>			
	<b>Static Simulation</b>		<b>Growing Balance Sheet</b>		<b>Static Simulation</b>		<b>Growing Balance Sheet</b>	
	<b>Change</b>	<b>Change</b>	<b>Change</b>	<b>Change</b>	<b>Change</b>	<b>Change</b>	<b>Change</b>	
		<b>%</b>		<b>%</b>		<b>%</b>		<b>%</b>
(Dollars in millions)								
+ 200 bps ramp	\$ 14.0	2.57%	\$ 17.0	2.96%	\$ 18.0	3.55%	\$ 17.5	3.42%
- 200 bps ramp	\$ (14.0)	(2.57)%	\$ (18.2)	(3.16)%	\$ (14.6)	(2.89)%	\$ (17.7)	(3.47)%

The Corporation continues to manage its balance sheet structure to control the overall interest rate risk. As of September 30, 2018, the simulations showed that the Corporation maintained an asset-sensitive position. The Corporation has continued repositioning the balance sheet and improving the funding mix, driven by an increase in the average balance of non-interest-bearing deposits and reductions in brokered CDs, repurchase agreements and other borrowings. The above-mentioned growth in non-interest-bearing deposits, along with proceeds from US agencies mortgage-backed securities and loan repayments, has helped the Corporation continue to maintain high liquidity levels.

Taking into consideration the above-mentioned facts for modeling purposes, the net interest income for the next 12 months under a non-static balance sheet scenario is estimated to increase by \$17.0 million in the rising rate scenario when compared against the Corporation's flat or unchanged interest rate forecast scenario. Under the falling rate, non-static scenario, the net interest income is estimated to decrease by \$18.2 million.

### *Derivatives*

First BanCorp. uses derivative instruments and other strategies to manage its exposure to interest rate risk caused by changes in interest rates that are beyond management's control.

The following summarizes major strategies, including derivative activities that the Corporation uses in managing interest rate risk:

**Interest rate cap agreements** - Interest rate cap agreements provide the right to receive cash if a reference interest rate rises above a contractual rate. The value increases as the reference interest rate rises. The Corporation enters into

interest rate cap agreements for protection from rising interest rates.

*Forward Contracts* - Forward contracts are sales of TBAs that will settle over the standard delivery date and do not qualify as “regular-way” security trades. Regular-way security trades are contracts that have no net settlement provision and no market mechanism to facilitate net settlement and provide for delivery of a security within the timeframe generally established by regulations or conventions in the market-place or exchange in which the transaction is being executed. The forward sales are considered derivative instruments that need to be marked-to-market. These securities are used to hedge the FHA/VA residential mortgage loan securitizations of the mortgage-banking operations. Also reported as forward contracts are mandatory mortgage loan sales commitments entered into with the GSEs that require or permit net settlement via a pair-off transaction or the payment of a pair-off fee. Unrealized gains (losses) are recognized as part of mortgage banking activities in the consolidated statements of income.

For detailed information regarding the volume of derivative activities (e.g., notional amounts), location and fair values of derivative instruments in the consolidated statements of financial condition and the amount of gains and losses reported in the consolidated statements of income, see Note 11, “Derivative Instruments and Hedging Activities,” in the consolidated financial statements.



The following tables summarize the fair value changes in the Corporation's derivatives, as well as the sources of the fair values:

(In thousands)	<b>Asset Derivatives Nine-Month Period Ended September 30, 2018</b>	<b>Liability Derivatives Nine-Month Period Ended September 30, 2018</b>
Fair value of contracts outstanding as of the beginning of the period	\$ 312	\$ (324)
Changes in fair value during the period	619	(511)
Fair value of contracts outstanding as of September 30, 2018	\$ 931	\$ (835)

**Sources of Fair Value**

(In thousands)	<b>Maturity by Period</b>				<b>Total Fair Value</b>
	<b>Maturity Less Than One Year</b>	<b>Maturity 1-3 Years</b>	<b>Maturity 3-5 Years</b>	<b>Maturity in Excess of 5 Years</b>	
<b>As of September 30, 2018</b>					
Pricing from observable market inputs - Asset Derivatives	\$ 116	\$ 815	\$ -	\$ -	\$ 931
Pricing from observable market inputs - Liability Derivatives	(20)	(815)	-	-	(835)
	\$ 96	\$ -	\$ -	\$ -	\$ 96

Derivative instruments, such as interest rate caps, are subject to market risk. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the level of interest rates, as well as the expectations for rates in the future.

As of September 30, 2018 and December 31, 2017, all of the derivative instruments held by the Corporation were considered undesignated economic hedges.

The use of derivatives involves market and credit risk. The market risk of derivatives stems principally from the potential for changes in the value of derivative contracts based on changes in interest rates. The credit risk of derivatives arises from the potential for default of the counterparty. To manage this credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. Master netting agreements incorporate rights of set-off that provide for the net settlement of contracts with the same counterparty in the event of default.

### **Credit Risk Management**

First BanCorp. is subject to credit risk mainly with respect to its portfolio of loans receivable and off-balance-sheet instruments, mainly derivatives and loan commitments. Loans receivable represents loans that First BanCorp. holds for investment and, therefore, First BanCorp. is at risk for the term of the loan. Loan commitments represent commitments to extend credit, subject to specific conditions, for specific amounts and maturities. These commitments may expose the Corporation to credit risk and are subject to the same review and approval process as for loans made by the Bank. See "Contractual Obligations, Commitments and Contingencies" above for further details. The credit risk of derivatives arises from the potential that the counterparty will default on its contractual obligations. To manage this credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. For further details and information on the Corporation's derivative credit risk exposure, see "Interest Rate Risk Management," above. The Corporation manages its credit risk through its credit policy, underwriting, independent loan review and quality control procedures, statistical analysis, comprehensive financial analysis, and established management committees. The Corporation also employs proactive collection and loss mitigation efforts. Furthermore, personnel performing structured loan workout functions are responsible for mitigating defaults and minimizing losses upon default within each region and for each business segment. In the case of the commercial and industrial ("C&I"), commercial mortgage and construction loan portfolios, the Special Asset Group ("SAG") focuses on strategies for the accelerated reduction of non-performing assets through note sales, short sales, loss mitigation programs, and sales of OREO. In addition to the management of the resolution process for problem loans, the SAG oversees collection efforts for all loans to prevent migration to the non-performing and/or adversely classified status. The SAG utilizes relationship officers, collection specialists and attorneys. In the case of residential construction projects, the workout function monitors project specifics, such as project management and marketing, as deemed necessary.

The Corporation may also have risk of default in the securities portfolio. The securities held by the Corporation are principally fixed-rate U.S. agencies mortgage-backed securities and U.S. Treasury and agency securities. Thus, a substantial portion of these instruments is backed by mortgages, a guarantee of a U.S. government-sponsored entity or the full faith and credit of the U.S. government.

Management, consisting of the Corporation's Commercial Credit Risk Officer, Retail Credit Risk Officer, Chief Lending Officer and other senior executives, has the primary responsibility for setting strategies to achieve the Corporation's credit risk goals and objectives. These goals and objectives are documented in the Corporation's Credit Policy.

### *Allowance for Loan and Lease Losses and Non-Performing Assets*

#### *Allowance for Loan and Lease Losses*

The allowance for loan and lease losses represents the estimate of the level of reserves appropriate to absorb inherent incurred credit losses. The amount of the allowance is determined by empirical analysis and judgments regarding the quality of each individual loan portfolio. All known relevant internal and external factors that affect loan collectability are considered, including analyses of historical charge-off experience, migration patterns, changes in economic conditions, and changes in loan collateral values. For example, factors affecting the economies of Puerto Rico, Florida (USA), the USVI and the BVI may contribute to delinquencies and defaults above the Corporation's historical loan and lease losses. Such factors are subject to regular review and may change to reflect updated performance trends and expectations, particularly in times of severe stress. The process includes judgments and quantitative elements that may be subject to significant change.

The allowance for loan and lease losses provides for probable incurred losses that have been identified with specific valuation allowances for individually evaluated impaired loans and probable incurred losses believed to be inherent in the loan portfolio that have not been specifically identified. An internal risk rating is assigned to each business loan at the time of approval and is subject to subsequent periodic reviews by the Corporation's senior management. The allowance for loan and lease losses is reviewed on a quarterly basis as part of the Corporation's continued evaluation of its asset quality.

Hurricanes Maria and Irma caused widespread property damage, flooding, power outages, and water and communication services interruptions, and severely disrupted normal economic activity in the affected areas. Damages associated with these hurricane-related events have had and may continue to have significant short-term economic repercussions, both positive and negative, for the Corporation's commercial and individual loan customers in the most severely affected parts of Puerto Rico and the Virgin Islands. The methodologies used by the Corporation to determine the hurricane-related qualitative reserve estimate and for the review of individual large commercial credits are discussed in detail in Note 1, "Nature of Business and Summary of Significant Accounting Policies," in the audited consolidated financial statements for the year ended December 31, 2017, which are included in the 2017 Annual Report on Form 10-K, and in "Results of Operations – Provision for Loan and Lease Losses" above. With the ongoing collection of information on individual commercial customers and statistics on the consumer and residential loan portfolios, the loss estimate was revised during 2018 and will be revised in the future as needed.

The ratio of the allowance for loan and lease losses to total loans held for investment was 2.30% as of September 30, 2018, compared to 2.62% as of December 31, 2017. The change for each portfolio follows:

- The allowance to total loans ratio for the residential mortgage portfolio decreased from 1.79% as of December 31, 2017 to 1.50% as of September 30, 2018, primarily due to lower non-performing and delinquency levels.
- The allowance to total loans ratio for the commercial mortgage portfolio increased from 3.00% as of December 31, 2017 to 3.27% as of September 30, 2018, driven by the effect of the downgrade in the credit risk classification of three large loans totaling \$108.7 million.
- The allowance to total loans for the C&I portfolio decreased from 2.35% as of December 31, 2017 to 2.14% as of September 30, 2018, reflecting the effect of a \$4.0 million net loan loss reserve release related to revised estimates of the reserve associated with the effects of Hurricanes Maria and Irma, primarily due to updated assessments about the performance and repayment prospects of certain individually assessed commercial loans and charge-offs taken against previously-established reserves.
- The allowance to total loans for the construction loan portfolio decreased from 4.06% as of December 31, 2017 to 3.72% as of September 30, 2018, reflecting the effect of a \$0.7 million net loan loss reserve release related to revised estimates of the reserve associated with the effects of Hurricanes Maria and Irma, primarily due to updated assessments about the performance and repayment prospects of certain construction loans derived from regularly scheduled annual reviews.

- The allowance to total loans for the consumer loan portfolio decreased from 4.06% as of December 31, 2017 to 3.03% as of September 30, 2018, reflecting the effect of both \$10.9 million of consumer loan charge-offs taken against previously-established hurricane-related qualitative reserves and hurricane-related qualitative reserve releases of \$4.2 million release resulting from payments received during 2018 that reduced the balance of the consumer loan portfolio outstanding on the dates of the hurricanes and updated payment patterns and credit risk analyses applied to consumer borrowers that were subject to payment deferral programs that expired early in 2018.

The ratio of the total allowance to non-performing loans held for investment was 59.10% as of September 30, 2018 compared to 47.36% as of December 31, 2017, reflecting the effect of the \$150.2 million decrease in non-performing loans held for investment, driven by the aforementioned transfers to held for sale of non-performing commercial and construction loans totaling \$74.4 million (net of fair value write-downs of \$22.2 million), including \$27.2 million in non-performing commercial mortgage loans that were eventually sold.

Substantially all of the Corporation's loan portfolio is located within the boundaries of the U.S. economy. Whether the collateral is located in Puerto Rico, the USVI and BVI or the U.S. mainland (mainly in the state of Florida), the performance of the Corporation's loan portfolio and the value of the collateral supporting the transactions are dependent upon the performance of and conditions within each specific area's real estate market. The real estate market in Puerto Rico experienced readjustments in value driven by reduced demand and general adverse economic conditions that were exacerbated by the effect of Hurricanes Maria and Irma. The Corporation sets adequate loan-to-value ratios following its regulatory and credit policy standards.

As shown in the following table, the allowance for loan and lease losses amounted to \$200.6 million as of September 30, 2018, or 2.30% of total loans, compared with \$231.8 million, or 2.62% of total loans, as of December 31, 2017. See "Results of Operations - Provision for Loan and Lease Losses" above for additional information.

(Dollars in thousands)	Quarter Ended September 30,		Nine-Month Period Ended September 30,	
	2018	2017	2018	2017
Allowance for loan and lease losses, beginning of period	\$ 222,035	\$ 173,485	\$ 231,843	\$ 205,603
Provision (release) for loan and lease losses:				
Residential Mortgage (1)	360	23,321	4,406	43,480
Commercial Mortgage (2)	10,111	17,590	20,956	30,654
Commercial and Industrial (3)	2,281	(1,079)	3,012	(8,019)
Construction (4)	1,308	242	6,579	1,496
Consumer and Finance Leases (5)	(2,536)	34,939	16,651	50,940
Total provision for loan and lease losses	11,524	75,013	51,604	118,551
(6) Charge-offs				
Residential Mortgage	(8,316)	(7,177)	(17,231)	(22,369)
Commercial Mortgage	(9,850)	(266)	(20,557)	(32,123)
Commercial and Industrial	(2,242)	(738)	(9,282)	(19,168)
Construction	(2,192)	(47)	(8,187)	(705)
Consumer and Finance Leases	(13,712)	(11,141)	(38,111)	(33,386)
Total charge offs	(36,312)	(19,369)	(93,368)	(107,751)
Recoveries:				
Residential Mortgage	833	321	1,857	1,961
Commercial Mortgage	291	43	378	151
Commercial and Industrial	127	114	1,565	5,613
Construction	14	16	165	594
Consumer and Finance Leases	2,051	1,247	6,519	6,148
Total recoveries	3,316	1,741	10,484	14,467
Net Charge-Offs	(32,996)	(17,628)	(82,884)	(93,284)
Allowance for loan and lease losses, end of period	\$ 200,563	\$ 230,870	\$ 200,563	\$ 230,870
Allowance for loan and lease losses to period end total loans held for investment	2.30%	2.60%	2.30%	2.60%
Allowance for loan and lease losses, excluding the \$24.9 million hurricane-related qualitative allowance, to period end total loans held for investment (7)	2.02%	2.60%	2.02%	2.60%
Net charge-offs (annualized) to average loans outstanding during the period	1.52%	0.80%	1.27%	1.40%
Provision for loan and lease losses to net charge-offs during the period	0.35x	4.26x	0.62x	1.27x
Provision for loan and lease losses to net charge-offs during the period,				

excluding the effect of the hurricane-related reserve releases (7)	0.43x	0.48x	0.76x	0.62x
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- (1) Net of a \$0.4 million net loan loss reserve release for the nine-month period ended September 30, 2018 associated with revised estimates of the effects of Hurricanes Irma and Maria. For the nine-month period ended September 30, 2017, includes a provision of \$13.7 million associated with the effects of Hurricanes Irma and Maria.
- (2) Net of a \$1.9 million net loan loss reserve release for the nine-month period ended September 30, 2018 associated with the revised estimates of the effects of Hurricanes Irma and Maria. For the nine-month period ended September 30, 2017, includes a provision of \$18.1 million associated with the effects of Hurricanes Irma and Maria.
- (3) Net of a \$4.0 million net loan loss reserve release for the nine-month period ended September 30, 2018, associated with revised estimates of the effects of Hurricanes Irma and Maria. For the nine-month period ended September 30, 2017, includes a provision of \$8.0 million associated with the effects of Hurricanes Irma and Maria.
- (4) Net of a \$0.6 million and \$0.7 million net loan loss reserve release for the third quarter and nine-month period ended September 30, 2018, respectively, associated with revised estimates of the effects of Hurricanes Irma and Maria. For the nine-month period ended September 30, 2017, includes a provision of \$0.8 million associated with the effects of Hurricane Irma and Maria.
- (5) Net of a \$2.2 million and \$4.2 million net loan loss reserve release for the third quarter and nine-month period ended September 30, 2018, respectively, associated with revised estimates of the effects of Hurricanes Maria and Irma. For the nine-month period ended September 30, 2017, includes a provision of \$25.9 million associated with the effects of Hurricanes Irma and Maria.
- (6) Net of a \$2.8 million and \$11.2 million net loan loss reserve release for the third quarter and nine-month period ended September 30, 2018, respectively, associated with revised estimates of the effects of Hurricanes Irma and Maria. For the nine-month period ended September 30, 2017, includes a provision of \$66.5 million associated with the effects of Hurricanes Irma and Maria.
- (7) Non-GAAP financial measures, see "Basis of Presentation" below for a reconciliation of these measures.

The following table sets forth information concerning the allocation of the allowance for loan and lease losses by loan category and the percentage of loan balances in each category to the total of such loans as of the dates indicated:

(In thousands)	As of September 30, 2018		As of December 31, 2017	
	Amount	Percent of loans in each category to total loans	Amount	Percent of loans in each category to total loans
Residential mortgage loans	\$ 48,007	37%	\$ 58,975	37%
Commercial mortgage loans	49,270	17%	48,493	18%
Construction loans	3,079	1%	4,522	1%
Commercial and Industrial loans	44,166	24%	48,871	24%
Consumer loans and finance leases	56,041	21%	70,982	20%
	\$ 200,563	100%	\$ 231,843	100%

See "Results of Operations - Provision for Loan and Lease Losses" above for information about enhancements to the methodology to calculate the allowance for loan and lease losses implemented in the second quarter of 2018.

The following table sets forth information concerning the composition of the Corporation's allowance for loan and lease losses as of September 30, 2018 and December 31, 2017 by loan category and by whether the allowance and related provision were calculated through a specific valuation allowance or through a general valuation allowance.

#### As of September 30, 2018

(Dollars in thousands)	Residential Mortgage Loans	Commercial Mortgage Loans	C&I Loans	Construction Loans	Consumer and Finance Leases
Impaired loans without specific reserves:					
Principal balance of loans, net of charge-offs	\$ 117,375	\$ 73,433	\$ 34,793	\$ 1,116	\$ 2,188
Impaired loans with specific reserves:					
Principal balance of loans, net of charge-offs	291,419	169,787	62,361	5,781	29,750
Allowance for loan and lease losses	18,482	17,044	10,798	906	6,088
Allowance for loan and lease losses to principal balance	6.34%	10.04%	17.32%	15.67%	20.4%
PCI loans:					
Carrying value of PCI loans	145,203	3,919	-	-	-
Allowance for PCI loans	10,954	400	-	-	-
Allowance for PCI loans to carrying value	7.54%	10.21%	-	-	-
Loans with general allowance:					
Principal balance of loans	2,653,984	1,259,363	1,971,102	75,965	1,819,400
Allowance for loan and lease losses	18,571	31,826	33,368	2,173	49,950
Allowance for loan and lease losses to principal balance	0.70%	2.53%	1.69%	2.86%	2.7%
Total loans held for investment:					



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Principal balance of loans	\$3,207,981	\$1,506,502	\$2,068,256	\$82,862	\$1,851,35
Allowance for loan and lease losses	48,007	49,270	44,166	3,079	56,04
Allowance for loan and lease losses to principal balance (1)	1.50%	3.27%	2.14%	3.72%	3.0

(Dollars in thousands)	Residential Mortgage Loans	Commercial Mortgage Loans	C&I Loans	Construction Loans	Consumer and Finance Leases	Tot
<b>As of December 31, 2017</b>						
Impaired loans without specific reserves:						
Principal balance of loans, net of charge-offs	\$ 116,818	\$ 65,100	\$ 28,292	\$ 48	\$ 2,788	\$ 213
Impaired loans with specific reserves:						
Principal balance of loans, net of charge-offs	316,616	87,814	90,008	47,218	35,606	577
Allowance for loan and lease losses	22,086	9,783	12,359	2,017	5,165	51
Allowance for loan and lease losses to principal balance	6.98%	11.14%	13.73%	4.27%	14.51%	
PCI loans:						
Carrying value of PCI loans	153,991	4,183	-	-	-	158
Allowance for PCI loans	10,873	378	-	-	-	11
Allowance for PCI loans to carrying value	7.06%	9.04%	-	-	-	
Loans with general allowance:						
Principal balance of loans	2,703,532	1,457,875	1,964,953	64,131	1,711,503	7,901
Allowance for loan and lease losses	26,016	38,332	36,512	2,505	65,817	169
Allowance for loan and lease losses to principal balance	0.96%	2.63%	1.86%	3.91%	3.85%	
Total loans held for investment:						
Principal balance of loans	\$3,290,957	\$1,614,972	\$2,083,253	\$111,397	\$1,749,897	\$8,850
Allowance for loan and lease losses	58,975	48,493	48,871	4,522	70,982	231
Allowance for loan and lease losses to principal balance (1)	1.79%	3.00%	2.35%	4.06%	4.06%	

(1) Loans used in the denominator include PCI loans of \$149.1 million and \$158.2 million as of September 30 2018 and December 31, 2017, respectively. However, the

Corporation separately tracks and reports PCI loans and excludes these loans from the amounts of non-performing loans, impaired loans, TDRs and non-performing assets.

The following tables show the activity for impaired loans held for investment and the related specific reserve during the quarters and nine-month periods ended September 30, 2018 and 2017:

	<b>Quarter Ended</b>		<b>Nine-Month Period Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
<b>Impaired Loans:</b>				
Balance as of beginning of period	\$ 740,134	\$ 735,625	\$ 790,308	\$ 887,905
Loans determined impaired during the period	119,064	71,884	214,745	110,488
Charge-offs (1)(2)(3)	(18,035)	(6,472)	(48,455)	(66,959)
Loans sold, net of charge-offs	-	-	(4,121)	(53,245)
Increases to existing impaired loans	128	3,215	7,203	4,454
Foreclosures	(8,293)	(5,657)	(27,745)	(36,347)
Loans no longer considered impaired	(1,146)	(542)	(5,086)	(3,324)
Loans transferred to held for sale	(16,839)	-	(74,052)	-
Paid in full, partial payments and other	(27,003)	(18,794)	(64,787)	(63,713)
Balance as of end of period	\$ 788,010	\$ 779,259	\$ 788,010	\$ 779,259

- (1) For the quarter ended September 30, 2018, includes charge-offs totaling \$12.5 million associated with the \$17.2 million in non-performing loans transferred to held for sale in the third quarter of 2018.
- (2) For the nine-month period ended September 30, 2018, includes charge-offs totaling \$22.2 million associated with the \$74.4 million in non-performing loans transferred to held for sale during the first nine-months of 2018.
- (3) For the nine-month period ended September 30, 2017, includes a charge-off of \$10.7 million related to the sale of the PREPA credit line.

	<b>Quarter Ended</b>		<b>Nine-Month Period</b>	
	<b>September 30,</b>		<b>Ended</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
<b>Specific Reserve:</b>				
Balance as of beginning of period	\$ 49,514	\$ 40,794	\$ 51,410	\$ 64,421
Provision for loan losses	21,821	13,819	50,277	50,014
Net charge-offs	(18,022)	(6,458)	(48,374)	(66,280)
Balance as of end of period	\$ 53,313	\$ 48,155	\$ 53,313	\$ 48,155

In addition, as of September 30, 2018, the Corporation maintained a \$0.4 million reserve for unfunded loan commitments, mainly related to outstanding commitments on floor plan revolving lines of credit. The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance sheet loan commitments to borrowers that are experiencing financial difficulties as of the balance sheet date. The reserve for unfunded loan commitments is included as part of accounts payable and other liabilities in the consolidated statements of financial condition and any change to the reserve is included as part of other non-interest expenses in the consolidated statements of income (loss).

### *Non-Performing Loans and Non-performing Asset*

Total non-performing assets consist of non-performing loans (generally loans held for investment or loans held for sale on which the recognition of interest income has been discontinued when the loan became 90 days past due or earlier if the full and timely collection of interest or principal is uncertain), foreclosed real estate and other repossessed properties, and non-performing investment securities. When a loan is placed in non-performing status, any interest previously recognized and not collected is reversed and charged against interest income.

### *Non-Performing Loans Policy*

*Residential Real Estate Loans* — The Corporation classifies real estate loans in non-performing status when interest and principal have not been received for a period of 90 days or more.

*Commercial and Construction Loans* — The Corporation places commercial loans (including commercial real estate and construction loans) in non-performing status when interest and principal have not been received for a period of 90 days or more or when collection of all of the principal or interest is not expected due to deterioration in the financial condition of the borrower.

*Finance Leases* — Finance leases are classified in non-performing status when interest and principal have not been received for a period of 90 days or more.

*Consumer Loans* — Consumer loans are classified in non-performing status when interest and principal have not been received for a period of 90 days or more. Credit card loans continue to accrue finance charges and fees until charged-off at 180 days delinquent.

*Purchased Credit Impaired Loans* — PCI loans were recorded at fair value at acquisition. Since the initial fair value of these loans included an estimate of credit losses expected to be realized over the remaining lives of the loans, the subsequent accounting for PCI loans differs from the accounting for non-PCI loans. The Corporation, therefore, separately tracks and reports PCI loans and excludes these from the amounts of non-performing loans, impaired loans, TDR loans, and non-performing assets.

Cash payments received on certain loans that are impaired and collateral-dependent are recognized when collected in accordance with the contractual terms of the loans. The principal portion of the payment is used to reduce the principal balance of the loan, whereas the interest portion is recognized on a cash basis (when collected). However, when management believes that the ultimate collectability of principal is in doubt, the interest portion is applied to the outstanding principal. The risk exposure of this portfolio is diversified as to individual borrowers and industries, among other factors. In addition, a large portion is secured with real estate collateral.

#### ***Other Real Estate Owned***

OREO acquired in settlement of loans is carried at the lower of cost (carrying value of the loan) or fair value less estimated costs to sell off the real estate. Appraisals are obtained periodically, generally, on an annual basis.

#### ***Other Repossessed Property***

The other repossessed property category generally includes repossessed boats and autos acquired in settlement of loans. Repossessed boats and autos are recorded at the lower of cost or estimated fair value.

#### ***Past-Due Loans 90 days and still accruing***

These are accruing loans that are contractually delinquent 90 days or more. These past-due loans are either current as to interest but delinquent as to the payment of principal or are insured or guaranteed under applicable FHA, VA or other government-guaranteed programs for residential mortgage loans. Past due loans 90 days and still accruing also include PCI loans with individual delinquencies over 90 days, primarily related to mortgage loans acquired from Doral Bank in 2015 and from Doral Financial in 2014.

TDRs are classified as either accrual or nonaccrual loans. A loan on nonaccrual and restructured as a TDR will remain on nonaccrual status until the borrower has proven the ability to perform under the modified structure, generally for a minimum of six



months, and there is evidence that such payments can and are likely to continue as agreed. Performance prior to the restructuring, or significant events that coincide with the restructuring, are included in assessing whether the borrower can meet the new terms and may result in the loans being returned to accrual status at the time of the restructuring or after a shorter performance period. If the borrower's ability to meet the revised payment schedule is uncertain, the loan remains classified as a nonaccrual loan.

The following table presents non-performing assets as of the dates indicated:

(Dollars in thousands)	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Non-performing loans held for investment:		
Residential mortgage	\$ 156,685	\$ 178,291
Commercial mortgage <sup>(1)</sup>	117,397	156,493
Commercial and Industrial <sup>(1)</sup>	34,551	85,839
Construction <sup>(1)</sup>	9,071	52,113
Finance leases	1,443	1,237
Consumer	20,221	15,581
Total non-performing loans held for investment <sup>(1)</sup>	\$ 339,368	\$ 489,554
OREO	135,218	147,940
Other repossessed property	3,992	4,802
Total non-performing assets, excluding loans held for sale	\$ 478,578	\$ 642,296
Non-performing loans held for sale <sup>(1)</sup>	44,177	8,290
Total non-performing assets, including loans held for sale <sup>(2) (3)</sup>	\$ 522,755	\$ 650,586
Past due loans 90 days and still accruing <sup>(4) (5)</sup>	\$ 165,432	\$ 160,725
Non-performing assets to total assets	4.28%	5.31%
Non-performing loans held for investment to total loans held for investment	3.89%	5.53%
Allowance for loan and lease losses	\$ 200,563	\$ 231,843
Allowance to total non-performing loans held for investment <sup>(6)</sup>	59.10%	47.36%
Allowance to total non-performing loans held for investment, excluding residential real estate loans <sup>(7)</sup>	109.79%	74.48%

(1) During the first nine months of 2018, the Corporation transferred to held for sale \$74.4 million (net of fair value write-downs of \$22.2 million recorded at the time of transfers) in non-performing loans. Loans transferred to held for sale consisted of non-performing commercial mortgage loans totaling \$39.6 million (net of fair value write-downs of \$13.8 million), non-performing construction loans totaling \$33.0 million (net of fair value write-downs of \$6.7 million recorded at the time of transfers) and non-performing commercial and industrial loans totaling \$1.8 million (net of fair value write-downs of \$1.7 million recorded at the time of transfers). Approximately \$27.2 million of the commercial mortgage loans transferred to held for sale was eventually sold during the second and third quarters of 2018.

- (2) Purchased credit impaired loans accounted for under ASC Topic 310-30 of \$149.1 million and \$158.2 million as of September 30, 2018 and December 31, 2017, respectively, are excluded and not considered non-performing due to the application of the accretion method, under which these loans will accrete interest income over the remaining life of the loans using an estimated cash flow analysis.
- (3) Non-performing assets exclude \$510.8 million and \$374.7 million of TDR loans that were in compliance with the modified terms and in accrual status as of September 30, 2018 and December 31, 2017, respectively.
- (4) It is the Corporation's policy to report delinquent residential mortgage loans insured by the FHA or guaranteed by the VA as past-due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include \$33.9 million of residential mortgage loans insured by the FHA or guaranteed by the VA that are over 15 months delinquent, and are no longer accruing interest as of September 30, 2018, taking into consideration the FHA interest curtailment process.
- (5) Amount includes PCI loans with individual delinquencies over 90 days and still accruing with a carrying value as of September 30, 2018 and December 31, 2017 of approximately \$31.1 million and \$29.3 million, respectively, primarily related to loans acquired from Doral Bank in the first quarter of 2015 and from Doral Financial in the second quarter of 2014
- (6) The ratio of the allowance for loan and lease losses to non-performing loans held for investment, excluding the hurricane-related qualitative allowance, was 51.77% and 36.00% as of September 30, 2018 and December 31, 2017, respectively.
- (7) The ratio of the allowance for loan and lease losses to non-performing loans held for investment, excluding the residential real estate non-performing loans and the hurricane-related qualitative allowance, was 96.17% and 56.63% as of September 30, 2018 and December 31, 2017, respectively.

The following table shows non-performing assets by geographic region:

(Dollars in thousands)	September 30, 2018	December 31, 2017
<b>Puerto Rico:</b>		
Non-performing loans held for investment:		
Residential mortgage	\$ 127,772	\$ 147,852
Commercial mortgage <sup>(1)</sup>	49,254	128,232
Commercial and Industrial <sup>(2)</sup>	29,974	79,809
Construction <sup>(3)</sup>	6,530	14,506
Finance leases	1,443	1,237
Consumer	19,225	14,885
Total non-performing loans held for investment	234,198	386,521
OREO	127,478	140,063
Other repossessed property	3,793	4,723
Total non-performing assets, excluding loans held for sale	\$ 365,469	\$ 531,307
Non-performing loans held for sale <sup>(1) (2) (3)</sup>	17,177	8,290
Total non-performing assets, including loans held for sale <sup>(4)</sup>	\$ 382,646	\$ 539,597
Past due loans 90 days and still accruing <sup>(5)</sup>	\$ 162,065	\$ 151,724
<b>Virgin Islands:</b>		
Non-performing loans held for investment:		
Residential mortgage	\$ 15,280	\$ 22,110
Commercial mortgage	19,891	25,309
Commercial and Industrial	4,577	6,030
Construction <sup>(6)</sup>	2,541	37,607
Consumer	651	281
Total non-performing loans held for investment	42,940	91,337
OREO	7,074	6,306
Other repossessed property	54	26
Total non-performing assets	\$ 50,068	\$ 97,669
Non-performing loans held for sale <sup>(6)</sup>	27,000	-
Total non-performing assets	\$ 77,068	\$ 97,669
Past due loans 90 days and still accruing	\$ 3,367	\$ 9,001
<b>United States:</b>		
Non-performing loans held for investment:		
Residential mortgage	\$ 13,633	\$ 8,329
Commercial mortgage	48,252	2,952
Consumer	345	415
Total non-performing loans held for investment	62,230	11,696
OREO	666	1,571
Other repossessed property	145	53
Total non-performing assets	\$ 63,041	\$ 13,320



Past due loans 90 days and still accruing	\$	-	\$	-
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- (1) During the first nine months of 2018, the Corporation transferred to held for sale non-performing commercial mortgage loans in Puerto Rico totaling \$39.6 million (net of fair value write-downs of \$13.8 million recorded at the time of transfers). Approximately \$27.2 million of the commercial mortgage loans transferred to held for sale were eventually sold during the second and third quarters of 2018.
  - (2) During the first nine months of 2018, the Corporation transferred to held for sale non-performing commercial and industrial loans in Puerto Rico totaling \$1.8 million (net of fair value write-downs of \$1.7 million).
  - (3) During the first nine months of 2018, the Corporation transferred to held for sale a \$3.0 million non-performing construction loan in Puerto Rico (net of a \$1.6 million fair value write-down).
  - (4) Purchased credit impaired loans accounted for under ASC Topic 310-30 of \$149.1 million and \$158.2 million as of September 30, 2018 and December 31, 2017, respectively, are excluded and not considered non-performing due to the application of the accretion method, under which these loans will accrete interest income over the remaining life of the loans using an estimated cash flow analysis.
  - (5) Amount includes purchased credit impaired loans with individual delinquencies over 90 days and still accruing with a carrying value as of September 30, 2018 and December 31, 2017 of approximately \$31.1 million and \$29.3 million, respectively, primarily related to loans acquired from Doral Bank in the first quarter of 2015 and from Doral Financial in the second quarter of 2014.
  - (6) During the first nine months of 2018, the Corporation transferred to held for sale a \$30.0 million non-performing construction loan in the Virgin Islands (net of a \$5.1 million fair value write-down). Collections after the transfer of the loan to held for sale reduced the carrying value of the loan to \$27.0 million as of September 30, 2018.

Total non-performing loans, including non-performing loans held for sale, were \$383.5 million as of September 30, 2018. This represents a decrease of \$114.3 million from \$497.8 million as of December 31, 2017. The decrease in non-performing loans was primarily attributable to: (i) the restoration to accrual status of two large commercial loans totaling \$69.7 million, including the split loan restructuring of a \$34 million commercial mortgage loan; (ii) sales of non-performing commercial and construction loans of \$34.9 million; (iii) collections on non-performing commercial and construction loans of \$27.2 million, (iv) commercial and construction non-performing loan charge-offs totaling \$36.5 million; and (v) a \$21.6 million decrease in residential non-performing loans. These variances were partially offset by the inflow of two large commercial mortgage loans totaling \$68.4 million tied to a legacy commercial loan relationship that operates in both the Florida and Puerto Rico regions with independent sources of repayment.

Non-performing commercial mortgage loans, including loans held for sale, decreased by \$26.7 million to \$129.8 million as of September 30, 2018 from \$156.5 million as of December 31, 2017. The decrease was primarily related to the split loan restructuring of a \$34 million commercial mortgage loan, sales of \$27.2 million of non-performing commercial mortgage loans, collections on non-performing commercial mortgage loans of \$15.7 million, and commercial mortgage non-performing loan charge-offs of \$20.6 million. These variances were partially offset by aforementioned inflow in 2018 of two large commercial mortgage loans totaling \$68.4 million tied to a legacy commercial loan relationship that operates in both the Florida and Puerto Rico regions. Total inflows of non-performing commercial mortgage loans held for investment amounted to \$78.0 million for the first nine months of 2018, compared to \$27.4 million for the same period in 2017.

Non-performing C&I loans, including non-performing C&I loans held for sale, decreased by \$49.5 million to \$36.3 million as of September 30, 2018 from \$85.8 million as of December 31, 2017. The decrease was primarily related to the restoration to accrual status of a \$35.7 million commercial and industrial loan as the borrower has demonstrated sustained performance for an extended period and principal and interest is deemed fully collectible, collections on non-performing commercial and industrial loans of \$7.0 million, and commercial and industrial non-performing loan charge-offs of \$7.8 million. Total inflows of non-performing C&I loans held for investment were \$5.0 million during the first nine months of 2018, compared to \$22.5 million for the same period in 2017.

Non-performing construction loans, including non-performing construction loans held for sale, decreased by \$21.3 million to \$39.1 million as of September 30, 2018 from \$60.4 million as of December 31, 2017. The decrease was primarily due to the sale of a \$7.7 million non-performing construction loan, construction non-performing loan charge-offs of \$8.2 million, and collections on non-performing construction loans of \$4.5 million. Total inflows of non-performing construction loans held for investment amounted to \$1.7 million for the first nine months of 2018, compared to \$1.2 million for the same period in 2017.

The following tables present the activity of commercial and construction non-performing loans held for investment:

	<b>Commercial Mortgage</b>	<b>Commercial &amp; Industrial</b>	<b>Construction</b>	<b>Total</b>
(In thousands)				
<b>Quarter ended September 30, 2018</b>				
Beginning balance	\$ 142,614	\$ 76,887	\$ 14,148	\$ 233,649
Plus:				

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	Additions to non-performing	2,326	850	1,388	4,564
Less:	Loans returned to accrual status	(243)	(34,936)	-	(35,179)
	Non-performing loans transferred to OREO	(886)	(1,192)	(54)	(2,132)
	Non-performing loan charge-offs	(9,850)	(2,197)	(2,193)	(14,240)
	Loan collections	(4,192)	(3,071)	(1,203)	(8,466)
	Loans transferred to loans held for sale, net of charge-offs	(12,372)	(1,790)	(3,015)	(17,177)
Ending balance		\$ 117,397	\$ 34,551	\$ 9,071	\$ 161,019
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	Commercial Mortgage	Commercial & Industrial	Construction	Total
(In thousands)				
<b>Nine-Month Period Ended September 30, 2018</b>				
Beginning balance	\$ 156,493	\$ 85,839	\$ 52,113	294,445
Plus:				
Additions to non-performing	77,991	4,979	1,659	84,629
Less:				
Loans returned to accrual status	(37,996)	(37,169)	(899)	(76,064)
Non-performing loans transferred to OREO	(3,204)	(2,540)	(353)	(6,097)
Non-performing loan charge-offs	(20,557)	(7,789)	(8,154)	(36,500)
Loan collections	(15,744)	(6,979)	(1,499)	(24,222)
Reclassification	-	-	(781)	(781)
Loans transferred to loans held for sale, net of charge-offs	(39,586)	(1,790)	(33,015)	(74,391)
Ending balance	\$ 117,397	\$ 34,551	\$ 9,071	\$ 161,019

	Commercial Mortgage	Commercial & Industrial	Construction	Total
(In thousands)				
<b>Quarter ended September 30, 2017</b>				
Beginning balance	\$ 122,035	\$ 65,575	\$ 47,391	\$ 235,001
Plus:				
Additions to non-performing	24,791	20,933	114	45,838
Less:				
Loans returned to accrual status	(292)	(50)	-	(342)
Non-performing loans transferred to OREO	(392)	(35)	(160)	(587)
Non-performing loan charge-offs	(167)	(712)	(47)	(926)
Loan collections	(8,916)	(2,374)	(178)	(11,468)
Reclassification	-	980	(400)	580
Ending balance	\$ 137,059	\$ 84,317	\$ 46,720	\$ 268,096

	Commercial Mortgage	Commercial & Industrial	Construction	Total
(In thousands)				
<b>Nine-Month Period Ended September 30, 2017</b>				
Beginning balance	\$ 178,696	\$ 146,599	\$ 49,852	\$ 375,147
Plus:				
Additions to non-performing	27,424	22,477	1,205	51,106
Less:				
Loans returned to accrual status	(2,333)	(1,037)	(20)	(3,390)

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Non-performing loans transferred to OREO	(9,039)	(4,263)	(342)	(13,644)
Non-performing loan charge-offs	(31,620)	(19,065)	(705)	(51,390)
Loan collections	(26,183)	(8,129)	(2,870)	(37,182)
Reclassification	114	980	(400)	694
Non-performing loans sold, net of charge-offs	-	(53,245)	-	(53,245)
Ending balance	\$ 137,059	\$ 84,317	\$ 46,720	\$ 268,096
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The following tables present the activity of commercial and construction non-performing loans held for sale:

	<b>Commercial Mortgage</b>	<b>Commercial &amp; Industrial</b>	<b>Construction</b>	<b>Total</b>
(In thousands)				
<b>Quarter ended September 30, 2018</b>				
Beginning balance	\$ 16,814	\$ -	\$ 37,732	\$ 54,546
Plus:				
Loans transferred from held for investment	12,372	1,790	3,015	17,177
Less:				
Loan collections	-	-	(3,000)	(3,000)
Non-performing loans sold	(16,814)	-	(7,732)	(24,546)
Ending balance	\$ 12,372	\$ 1,790	\$ 30,015	\$ 44,177

	<b>Commercial Mortgage</b>	<b>Commercial &amp; Industrial</b>	<b>Construction</b>	<b>Total</b>
(In thousands)				
<b>Nine-Month Period Ended September 30, 2018</b>				
Beginning balance	\$ -	\$ -	\$ 8,290	\$ 8,290
Plus:				
Loans transferred from held for investment	39,586	1,790	33,015	74,391
Less:				
Loan collections	-	-	(3,000)	(3,000)
Lower of cost or market adjustment	-	-	(558)	(558)
Non-performing loans sold	(27,214)	-	(7,732)	(34,946)
Ending balance	\$ 12,372	\$ 1,790	\$ 30,015	\$ 44,177

	<b>Construction</b>
(In thousands)	
<b>Quarter ended September 30, 2017</b>	
Beginning balance	\$ 8,079
Plus:	
Increase to existing construction loans held for sale	211
Ending balance	\$ 8,290

	<b>Construction</b>
(In thousands)	
<b>Nine-Month Period Ended September 30, 2017</b>	
Beginning balance	\$ 8,079
Plus:	
Increase to existing construction loans held for sale	211
Ending balance	\$ 8,290

Total non-performing commercial and construction loans, including non-performing loans held for sale, with a book value of \$205.2 million as of September 30, 2018 were being carried (net of reserves and accumulated charge-offs) at 51.7% of unpaid principal balance.

Non-performing residential mortgage loans decreased by \$21.6 million to \$156.7 million as of September 30, 2018 from \$178.3 million as of December 31, 2017. The decrease was driven primarily by loans brought current, loans transferred to the OREO portfolio, and collections and charge-offs recorded during the first nine months of 2018, partially offset by inflows.

The following tables presents the activity of residential non-performing loans held for investment:

(In thousands)	Quarter Ended		Nine-Month Period	
	September 30,		Ended	
	2018	2017	2018	2017
Beginning balance	\$ 162,539	\$ 155,330	\$ 178,291	\$ 160,867
Plus:				
Additions to non-performing	16,480	41,264	60,217	90,370
Less:				
Loans returned to accrual status	(7,146)	(6,300)	(38,254)	(28,589)
Non-performing loans transferred to OREO	(6,302)	(5,649)	(23,139)	(24,649)
Non-performing loan charge-offs	(6,027)	(4,808)	(12,891)	(14,135)
Loan collections	(2,859)	(727)	(8,320)	(4,640)
Reclassification	-	(580)	781	(694)
Ending balance	\$ 156,685	\$ 178,530	\$ 156,685	\$ 178,530

The amount of non-performing consumer loans, including finance leases, increased by \$4.8 million during the first nine months of 2018 to \$21.7 million, compared to \$16.8 million as of December 31, 2017. The inflows of non-performing consumer loans during the first nine months of 2018 were \$42.1 million, an increase of \$8.7 million, compared to inflows of \$33.4 million for the same period in 2017.

As of September 30, 2018, approximately \$85.7 million of the loans placed in non-accrual status, mainly commercial loans, were current, or had delinquencies of less than 90 days in their principal and interest payments, including \$20.7 million of TDRs maintained in nonaccrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and there is no doubt about full collectability. Collections on these loans are being recorded on a cash basis through earnings, or on a cost-recovery basis, as conditions warrant.

During the nine-month period ended September 30, 2018, interest income of approximately \$3.3 million related to non-performing loans with a carrying value of \$134.5 million as of September 30, 2018, mainly non-performing construction and commercial loans, was applied against the related principal balances under the cost-recovery method.

As of September 30, 2018, approximately \$121.0 million, or 35.7%, of total non-performing loans held for investment had been charged-off to their net realizable value and no specific reserve was allocated, as shown in the following table:

(Dollars in thousands)	<b>Residential Mortgage Loans</b>	<b>Commercial Mortgage Loans</b>	<b>C&amp;I Loans</b>	<b>Construction Loans</b>	<b>Consumer and Finance Leases</b>	<b>Total</b>
<b>As of September 30, 2018</b>						
Non-performing loans held for investment charged-off to realizable value	\$ 72,057	\$ 37,507	\$ 9,601	\$ 1,116	\$ 714	\$ 120,995
Other non-performing loans held for investment	84,628	79,890	24,950	7,955	20,950	218,373
Total non-performing loans held for investment	\$ 156,685	\$ 117,397	\$ 34,551	\$ 9,071	\$ 21,664	\$ 339,368
Allowance to non-performing loans held for investments	30.64%	41.97%	127.83%	33.94%	258.68%	59.10%
Allowance to non-performing loans held for investments, excluding non-performing loans charged-off to realizable value	56.73%	61.67%	177.02%	38.71%	267.50%	91.84%
<b>As of December 31, 2017</b>						
Non-performing loans held for investment charged-off to realizable value	\$ 76,668	\$ 60,680	\$ 6,872	\$ 48	\$ 843	\$ 145,111
Other non-performing loans held for investment	101,623	95,813	78,967	52,065	15,975	344,443



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Total non-performing loans held for investment	\$ 178,291	\$ 156,493	\$ 85,839	\$ 52,113	\$ 16,818	\$ 489,554
Allowance to non-performing loans held for investments	33.08%	30.99%	56.93%	8.68%	422.06%	47.36%
Allowance to non-performing loans held for investments, excluding non-performing loans charged-off to realizable value	58.03%	50.61%	61.89%	8.69%	444.33%	67.31%

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Total loans in early delinquency (i.e., 30-89 days past due loans, as defined in regulatory report instructions) amounted to \$141.6 million as of September 30, 2018, a decrease of \$103.1 million compared to \$244.7 million as of December 31, 2017. The variances by major portfolio categories follow:

- Consumer loans in early delinquency decreased by \$49.1 million to \$62.1 million as of September 30, 2018, compared to \$111.2 million as of December 31, 2017, and residential mortgage loans in early delinquency decreased by \$40.9 million to \$75.0 million as of September 30, 2018, from \$115.9 million as of December 31, 2017. These variances primarily reflect both the resumption of payments by clients after the expiration of the three-month payment deferral programs and the classification of loans as non-performing during the first nine months of 2018.
- Commercial and construction loans in early delinquency decreased by \$13.2 million to \$4.5 million as of September 30, 2018, compared to \$17.7 million as of December 31, 2017, primarily due to loans brought current.

The Corporation provides homeownership preservation assistance to its customers through a loss mitigation program in Puerto Rico that is similar to the U.S. government's Home Affordable Modification Program guidelines. Depending upon the nature of borrowers' financial condition, restructurings or loan modifications through this program, as well as other restructurings of individual commercial, commercial mortgage, construction, and residential mortgage loans fit the definition of a TDR. A restructuring of a debt constitutes a TDR if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. Modifications involve changes in one or more of the loan terms that bring a defaulted loan current and provide sustainable affordability. Changes may include, among others, the extension of the maturity of the loan and modifications of the loan rate. See Note 7, "Loans Held for Investment," to the consolidated financial statements for additional information and statistics about the Corporation's TDR loans.

TDR loans are classified as either accrual or nonaccrual loans. Loans in accrual status may remain in accrual status when their contractual terms have been modified in a TDR if the loans had demonstrated performance prior to the restructuring and payment in full under the restructured terms is expected. Otherwise, loans on nonaccrual and restructured as a TDR will remain on nonaccrual status until the borrower has proven the ability to perform under the modified structure, generally for a minimum of six months, and there is evidence that such payments can, and are likely to, continue as agreed. Performance prior to the restructuring, or significant events that coincide with the restructuring, are included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual status at the time of the restructuring or after a shorter performance period. If the borrower's ability to meet the revised payment schedule is uncertain, the loan remains classified as a non-accrual loan. Loan modifications increase the Corporation's interest income by returning a non-performing loan to performing status, if applicable, increase cash flows by providing for payments to be made by the borrower, and limit increases in foreclosure and OREO costs.

The following table provides a breakdown between accrual and nonaccrual TDRs:

(In thousands)	As of September 30, 2018		
	Accrual	Nonaccrual (1)	Total TDRs
Residential mortgage loans:			
Non-FHA/VA Residential Mortgage loans	\$ 270,067	\$ 70,202	\$ 340,269
Commercial Mortgage loans (2)	146,293	22,912	169,205
Commercial and Industrial loans (3)	70,416	9,295	79,711
Construction loans (4)	1,080	4,714	5,794
Consumer loans - Auto	12,541	6,350	18,891
Finance leases	1,273	99	1,372
Consumer loans - Other	9,176	1,302	10,478
Total Troubled Debt Restructurings	\$ 510,846	\$ 114,874	\$ 625,720

(1) Included in non-accrual loans are \$20.7 million in loans that were performing under the terms of the restructuring agreements but are reported in nonaccrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and are deemed fully collectible.

(2) Excludes \$3.6 million in non-performing commercial mortgage loans transferred to held for sale during 2018.

(3) Excludes \$0.9 million in non-performing commercial and industrial loans transferred to held for sale during 2018.

(4) Excludes a \$27.0 million non-performing construction loan transferred to held for sale during 2018.

The OREO portfolio, which is part of non-performing assets, decreased by \$12.7 million to \$135.2 million as of September 30, 2018 from \$147.9 million as of December 31, 2017. The following tables show the composition of the OREO portfolio as of September 30, 2018 and December 31, 2017, as well as the activity during the nine-month period ended September 30, 2018 of the OREO portfolio by geographic region:

### OREO Composition by Region

(In thousands)	As of September 30, 2018			
	Puerto Rico	Virgin Islands	Florida	Consolidated
Residential	\$ 47,337\$	1,416\$	534\$	49,287
Commercial	70,233	4,927	132	75,292
Construction	9,908	731	-	10,639
	\$ 127,478\$	7,074\$	666\$	135,218

(In thousands)	As of December 31, 2017			
	Puerto Rico	Virgin Islands	Florida	Consolidated
Residential	\$ 52,427\$	514\$	1,440\$	54,381
Commercial	77,812	4,927	132	82,871
Construction	9,823	865	-	10,688
	\$ 140,062\$	6,306\$	1,572\$	147,940

### OREO Activity by Region

(In thousands)	As of September 30, 2018				Consolidated
	Puerto Rico	Virgin Islands	Florida		
Beginning Balance	\$ 140,062\$	6,306\$	1,572\$		147,940
Additions	36,341	1,273	619		38,233
Sales	(31,407)	(368)	(1,481)		(33,256)
Fair value adjustments and impairments	(17,518)	(137)	(44)		(17,699)
Ending Balance	\$ 127,478\$	7,074\$	666\$		135,218
	151				

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*Net Charge-offs and Total Credit Losses*

Net charge-offs totaled \$82.9 million for the first nine months of 2018, or an annualized 1.27% of average loans, compared to \$93.3 million, or an annualized 1.40%, for the same period in 2017. Net charge-offs for the first nine months of 2018 included charge-offs totaling \$22.2 million associated with the transfer to held for sale of \$74.4 million in non-performing commercial and construction loans. Net charge-offs for the first nine months of 2017 included a \$10.7 million charge-off associated with the sale of the PREPA credit line.

Commercial mortgage loan net charge-offs for the first nine months of 2018 were \$20.2 million, or an annualized 1.71% of average commercial mortgage loans, compared to \$32.0 million, or an annualized 2.65%, for the first nine months of 2017. Commercial mortgage loan net charge-offs for the first nine months of 2018 included \$13.8 million associated with the transfer to held for sale of \$39.6 million in non-performing commercial mortgage loans. The decrease, as compared to the first nine months of 2017, was primarily related to the effect in 2017 of charge-offs totaling \$29.7 million taken on commercial mortgages loans previously guaranteed by the TDF.

Commercial and Industrial loan net charge-offs for the first nine months of 2018 totaled \$7.7 million, or an annualized 0.50% of average commercial and industrial loans, compared to \$13.6 million, or an annualized 0.85%, for the first nine months of 2017. Commercial and Industrial loan net charge-offs for the first nine months of 2018 included \$1.7 million associated with the transfer to held for sale of \$1.8 million in non-performing loans. Commercial and Industrial loan net charge-offs for the first nine months of 2017 included the \$10.7 million charge-off associated with the sale of the PREPA credit line.

Construction loans net charge-offs for the first nine months of 2018 were \$8.0 million, or an annualized 8.86% of average construction loans, compared to net charge-offs of \$0.1 million, or an annualized 0.11%, for the first nine months of 2017. The variance was primarily related to charge-offs totaling \$6.7 million related to \$33.0 million in non-performing construction loans transferred to held for sale during 2018.

Residential mortgage loans net charge-offs for the first nine months of 2018 were \$15.4 million, or an annualized 0.64% of average residential mortgage loans, compared to \$20.4 million, or an annualized 0.83%, for the first nine months of 2017. Approximately \$13.1 million in charge-offs for the first nine months of 2018 resulted from valuations for impairment purposes of residential mortgage loans considered homogeneous given high delinquency and loan-to-value levels compared to \$13.2 million for the first nine months of 2017. Net charge-offs on residential mortgage loans also included \$2.4 million related to foreclosures for the first nine months of 2018, compared to \$5.7 million for the first half of 2017.

Net charge-offs of consumer loans and finance leases for the first nine months of 2018 were \$31.6 million, or an annualized 2.38% of average consumer loans and finance leases, compared to \$27.2 million, or an annualized 2.11% of average loans, in the first nine months of 2017. The increase primarily reflects adjustments in the auto loan portfolio and also reflects the effect of a loan loss recovery of \$1.2 million recorded in 2017 on the sale of certain credit card loans that had been fully charged-off in prior periods. Approximately \$10.9 million of the consumer loan charge-offs recorded in 2018 were taken against previously-established hurricane-related qualitative reserve associated with Hurricanes Irma and Maria.

The following table presents annualized net charge-offs to average loans held in various portfolio:

	<b>Quarter Ended</b>		<b>Nine-Month Period Ended</b>	
	<b>September 30, 2018</b>	<b>September 30, 2017</b>	<b>September 30, 2018</b>	<b>September 30, 2017</b>
Residential mortgage	0.95%	0.84%	0.64%	0.83%
Commercial mortgage	2.47%	0.06%	1.71%	2.65%
Commercial and industrial	0.42%	0.12%	0.50%	0.85%
Construction	7.13%	0.09%	8.86%	0.11%
Consumer and finance leases	2.57%	2.29%	2.38%	2.11%
Total loans	1.52%	0.80%	1.27%	1.40%

The following table presents annualized net charge-offs (recoveries) to average loans held in various portfolios by geographic region:

	Quarter Ended		Nine-Month Period Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
<b>PUERTO RICO:</b>				
Residential mortgage	1.17%	1.15%	0.80%	1.11%
Commercial mortgage	3.61%	0.09%	2.49%	3.65%
Commercial and Industrial	0.65%	0.17%	0.73%	1.21%
Construction	16.62%	0.31%	7.48%	1.68%
Consumer and finance leases	2.58%	2.29%	2.39%	2.14%
Total loans	1.94%	1.03%	1.53%	1.83%
<b>VIRGIN ISLANDS:</b>				
Residential mortgage <sup>(1)</sup>	0.81%	(0.01)%	0.65%	0.06%
Commercial mortgage <sup>(2)</sup>	(0.23)%	(0.14)%	(0.16)%	(0.11)%
Commercial and Industrial <sup>(3)</sup>	(0.03)%	(0.01)%	0.21%	(0.01)%
Construction <sup>(4)</sup>	4.42%	-%	18.09%	(1.33)%
Consumer and finance leases	3.13%	2.84%	2.66%	2.04%
Total loans	0.94%	0.17%	1.87%	0.05%
<b>FLORIDA:</b>				
Residential mortgage	0.16%	0.01%	0.02%	0.05%
Commercial mortgage <sup>(5)</sup>	(0.01)%	(0.01)%	(0.01)%	(0.01)%
Commercial and Industrial	-%	-%	0.02%	-%
Construction <sup>(6)</sup>	(0.12)%	(0.18)%	(0.66)%	(0.53)%
Consumer and finance leases	2.07%	1.93%	1.88%	1.35%
Total loans	0.12%	0.07%	0.06%	0.06%

(1)For the quarter ended September 30, 2017, recoveries in residential mortgage loans in the Virgin Islands exceeded charge-offs.

(2)For the quarter and nine-month periods ended September 30, 2018 and 2017, recoveries in commercial mortgage loans in the Virgin Islands exceeded charge-offs.

(3)For the quarters ended September 30, 2018 and 2017 and nine-month period ended September 30, 2017, recoveries in commercial and industrial loans in the Virgin Islands exceeded charge-offs.

(4)For the nine-month period ended September 30, 2017, recoveries in constructions loans in the Virgin Islands exceeded charge-offs.

(5)For the quarter and nine-month periods ended September 30, 2018 and 2017, recoveries in commercial mortgage loans in Florida exceeded charge-offs.

(6)For the quarter and nine-month periods ended September 30, 2018 and 2017, recoveries in construction loans in Florida exceeded charge-offs.

The above ratios are based on annualized charge-offs and are not necessarily indicative of the results expected for the entire year or in subsequent periods.

Total credit losses (equal to net charge-offs plus losses on OREO operations) for the first nine months of 2018 amounted to \$93.1 million, or an annualized 1.49% of average loans and repossessed assets, in contrast to credit losses of \$102.1 million, or a loss rate of 1.62%, for the same period in 2017.



The following table presents information about the OREO inventory and credit losses for the periods indicated:

	<b>Quarter Ended September 30,</b>		<b>Nine-Month Period Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
(Dollars in thousands)				
<b>OREO</b>				
OREO balances, carrying value:				
Residential	\$ 49,287	\$ 56,993	\$ 49,287	\$ 56,993
Commercial	75,292	85,194	75,292	85,194
Construction	10,639	10,790	10,639	10,790
Total	\$ 135,218	\$ 152,977	\$ 135,218	\$ 152,977
OREO activity (number of properties):				
Beginning property inventory	755	696	708	626
Properties acquired	82	84	301	305
Properties disposed	(123)	(43)	(295)	(194)
Ending property inventory	714	737	714	737
Average holding period (in days)				
Residential	414	361	414	361
Commercial	1,255	941	1,255	941
Construction	1,375	1,316	1,375	1,316
	958	751	958	751
OREO operations gain (loss):				
Market adjustments, impairments (net of insurance recoveries), and gains (losses) on sale:				
Residential	\$ (2,753)	\$ (328)	\$ (4,524)	\$ (2,391)
Commercial	214	562	(2,227)	(4,990)
Construction	(403)	(610)	(1,460)	145
	(2,942)	(376)	(8,211)	(7,236)
Other OREO operations expenses	(1,418)	(975)	(1,994)	(1,560)
<b>Net Loss on OREO operations</b>	<b>\$ (4,360)</b>	<b>\$ (1,351)</b>	<b>\$ (10,205)</b>	<b>\$ (8,796)</b>
<b>CHARGE-OFFS</b>				
Residential charge-offs, net	(7,483)	(6,856)	(15,374)	(20,408)
Commercial charge-offs, net	(11,674)	(847)	(27,896)	(45,527)
Construction charge-offs, net	(2,178)	(31)	(8,022)	(111)
Consumer and finance leases charge-offs, net	(11,661)	(9,894)	(31,592)	(27,238)
Total charge-offs, net	(32,996)	(17,628)	(82,884)	(93,284)
<b>TOTAL CREDIT LOSSES (1)</b>	<b>\$ (37,356)</b>	<b>\$ (18,979)</b>	<b>\$ (93,089)</b>	<b>\$ (102,080)</b>
<b>LOSS RATIO PER CATEGORY (2)</b>				
Residential	1.27%	0.87%	0.82%	0.92%
Commercial	1.26%	(0.03)%	1.01%	1.74%
Construction	7.71%	3.37%	9.57%	0.49%
Consumer	2.57%	2.28%	2.37%	2.10%
<b>TOTAL CREDIT LOSS RATIO (3)</b>	<b>1.83%</b>	<b>0.86%</b>	<b>1.49%</b>	<b>1.62%</b>

(1) Equal to net loss on OREO operations plus charge-offs, net.

- (2) Calculated as net charge-offs plus market adjustments and gains (losses) on sales of OREO divided by average loans and repossessed assets.
- (3) Calculated as net charge-offs plus net loss on OREO operations divided by average loans and repossessed assets.

## **Operational Risk**

The Corporation faces ongoing and emerging risk and regulatory pressure related to the activities that surround the delivery of banking and financial products. Coupled with external influences, such as market conditions, security risks, and legal risks, the potential for operational and reputational loss has increased. To mitigate and control operational risk, the Corporation has developed, and continues to enhance, specific internal controls, policies and procedures that are designed to identify and manage operational risk at appropriate levels throughout the organization. The purpose of these mechanisms is to provide reasonable assurance that the Corporation's business operations are functioning within the policies and limits established by management.

The Corporation classifies operational risk into two major categories: business-specific and corporate-wide affecting all business lines. For business specific risks, a risk assessment group works with the various business units to ensure consistency in policies, processes and assessments. With respect to corporate-wide risks, such as information security, business recovery, and legal and compliance, the Corporation has specialized groups, such as the Legal Department, Information Security, Corporate Compliance, and Operations. These groups assist the lines of business in the development and implementation of risk management practices specific to the needs of the business groups.

## **Legal and Compliance Risk**

Legal and compliance risk includes the risk of noncompliance with applicable legal and regulatory requirements, the risk of adverse legal judgments against the Corporation, and the risk that a counterparty's performance obligations will be unenforceable. The Corporation is subject to extensive regulation in the different jurisdictions in which it conducts its business, and this regulatory scrutiny has been significantly increasing over the last several years. The Corporation has established, and continues to enhance procedures based on legal and regulatory requirements that are designed to ensure compliance with all applicable statutory and regulatory requirements. The Corporation has a Compliance Director who reports to the Chief Risk Officer and is responsible for the oversight of regulatory compliance and implementation of an enterprise-wide compliance risk assessment process. The Compliance division has officer roles in each major business area with direct reporting relationships to the Corporate Compliance Group.

## **Concentration Risk**

The Corporation conducts its operations in a geographically concentrated area, as its main market is Puerto Rico. However, the Corporation has diversified its geographical risk, as evidenced by its operations in the Virgin Islands and in Florida. Of the total gross loan portfolio held for investment of \$8.7 billion as of September 30, 2018, approximately 74% has credit risk concentration in Puerto Rico, 20% in the United States, and 6% in the Virgin Islands.

## Update to the Puerto Rico Fiscal Situation

### *Economy Indicators and Projections*

A significant portion of our financial activities and credit exposure is concentrated in the Commonwealth of Puerto Rico, which has been in an economic recession since 2006 that has been exacerbated by the effects of Hurricanes Irma and Maria in 2017. The revised version of the New Fiscal Plan certified by the PROMESA oversight board in October 2018, projects a contraction in Puerto Rico's gross national product of 8.0% for fiscal year 2018, followed by projected growths of 7.9% and 5.5% for fiscal years 2019 and 2020, respectively. Such projected growth was based on an assumption that over \$82 billion of disaster relief funding will enter the economy of Puerto Rico from federal and private sources. Of the total disaster relief funding of \$82 billion, estimated amounts of approximately \$66 billion are to be used for public assistance, \$3 billion for individual assistance, \$8 billion for private and business insurance pay outs, and \$5 billion is related to other federal funding. On July 30, 2018, HUD approved a \$1.5 billion disaster recovery plan submitted by the Puerto Rico government that primarily focuses on the restoration of damaged and destroyed homes, businesses and infrastructure. The disaster recovery action plan includes the following activities: (i) housing (\$1 billion) – for rebuilding and repairs of damaged properties, rental assistance, and appliances, (ii) economic revitalization (\$145 million) – for eligible businesses to help-revitalize the post-disaster economy, including through grants, and (iii) infrastructure (\$100 million) – for repairs of the damaged infrastructure in Puerto Rico.

The Puerto Rico Economic Activity Index (the “EDB-EAI”) in August 2018 was 121.9, close to the pre-hurricane levels of 122.1 in August 2017, and had no change when compared to July 2018. The EDB-EAI is a coincident index of economic activity for Puerto Rico made up of four indicators (non-farm payroll employment, electric power generation, cement sales and gasoline consumption). The cement sales for August 2018 totaled 1.2 million of 94-pound bags, an increase of 0.6% over the prior month, and an annual increase of 23.4%. Estimated gasoline consumption in August 2018 was 75.7 million gallons, a 9.2% decrease when compared with July 2018, and a decrease of 4.9% compared to the same period in 2017. Electric power generation for August 2018 totaled 1,519.8 million kilowatt-hours, a decrease of 2.2% over the prior month, and an annual reduction of 10.9% compared with the same period in 2017. The revised version of the New Fiscal Plan projects that the hurricanes will create a spike in inflation of 1.6% in fiscal year 2018, with subsequent average increases of about 1.49% over the next six years, until fiscal year 2023. The seasonally adjusted unemployment rate in Puerto Rico was 8.4% in September 2018, compared to 10.6% in September 2017.

#### *GDB Liquidation Plan*

On July 14, 2017, the PROMESA oversight board authorized the GDB to pursue the restructuring of its debts under Title VI of PROMESA and conditionally certified the GDB’s Restructuring Support Agreement (“RSA”) under the relevant provisions of Title VI. The PROMESA oversight board’s decision was in response to a request from Puerto Rico’s Fiscal Agency and Financial Advisory Authority, dated June 30, 2017, in which the agency noted that the proposed restructuring, along with certain related settlements contemplated by the RSA, will result in an efficient wind down of the GDB’s operations and a comprehensive financial restructuring of the GDB’s obligations. The RSA provides for the organized and consensual restructuring of a substantial portion of the GDB’s liabilities, including the GDB public bonds, deposit claims by municipalities and certain non-public entities, and claims under certain GDB-issued letters of credit and guarantees. In exchange for releasing the GDB from liability relating to these claims, the claim-holders will receive new bonds to be issued by a new entity.

On April 20, 2018, the PROMESA oversight board approved the new GDB fiscal plan. The new GDB fiscal plan authorizes the recently amended terms of RSA. It also paves the way for the GDB’s operational wind-down, provides for a simplified transaction structure, and ensures equal treatment of creditors. It also offers municipalities offset rights against their deposit claims.

#### *New Fiscal Plan*

The New Fiscal Plan approved by the PROMESA oversight board, as revised on October 23, 2018, (the “New Fiscal Plan”), uses a six-year horizon and projects a six-year cumulative decline in population of 10.7%. In addition, the revised New Fiscal Plan established an annual emergency reserve of \$130 million for 10 years. As mentioned above, it also assumes \$82 billion in disaster relief funding and projects that a \$30 billion surplus will be generated through fiscal year 2033. The New Fiscal Plan includes a series of structural reforms in areas, such as: (i) human capital and labor, (ii) ease of doing business, (iii) power sector reform, and (iv) infrastructure reform. The New Fiscal Plan also

proposes fiscal measures projected to drive \$12.4 billion in increased revenues and reduced expenditures through fiscal year 2023 and project that structural reforms will drive a cumulative 1.21% increase in growth by Fiscal year 2058.

On May 10, 2018, the Puerto Rico governor, proposed the Commonwealth of Puerto Rico's budget for fiscal year 2018-2019. The proposed consolidated budget amounts to \$25,323 million and comes from the following sources:

- \$8,730 million from General Fund
- \$8,106 million from Federal Funds
- \$7,455 million from Revenue Funds
- \$402 million from Special State Funds
- \$630 million from Other Governmental Funds

The recommended General Fund budget amounted to \$8,730 million, a net decrease of \$832 million when compared with the budget approved for the fiscal year 2017-2018. On the other hand, the Federal Funds included in the proposed budget show an increase of \$1,773 million or 28% more compared with the budget for fiscal year 2017-2018. However, the PROMESA oversight board concluded that the proposed Commonwealth of Puerto Rico budget for fiscal year 2018-2019 does not comply with the Fiscal Plan approved on April 19, 2018. On June 29, 2018, the PROMESA oversight board stated that, because of the Puerto Rico government's failure to enact labor reform, including the repeal of the law on unjustified work dismissals ( Law 80), it had certified a new revised version of the New Fiscal Plan that reflects, among others changes, a reduction of the projected 30-year surplus of the central government to \$14.4 billion from the previous projection between \$39 billion to \$40 billion, the elimination of Christmas bonuses for public employees, and lower funding for infrastructure and municipalities.

On June 30, 2018, the PROMESA oversight board certified a revised budget for fiscal year 2019 that outlines expenditures of \$8,757 million for the General Fund and \$20,663 million for the consolidated budget.

On July 5, 2018, the Puerto Rico government filed a lawsuit seeking declaratory judgment that clarifies the PROMESA oversight board's power over the Commonwealth's budget.

On August 7, 2018, the U.S. District Judge Laura Taylor Swain ruled that the PROMESA oversight board has the power to enforce fiscal discipline through the budgetary process, but lacks authority to demand changes in law.

### **Exposure to Puerto Rico Government**

As of September 30, 2018, the Corporation had \$221.4 million of direct exposure to the Puerto Rico government, its municipalities and public corporations, compared to \$214.5 million as of December 31, 2017. As of September 30, 2018, approximately \$192.0 million of the exposure consisted of loans and obligations of municipalities in Puerto Rico that are supported by assigned property tax revenues and for which, in most cases, the good faith, credit and unlimited taxing power of the applicable municipality have been pledged to their repayment, compared to \$184.6 million as of December 31, 2017. Approximately 75% of the Corporation's municipality exposure consisted primarily of senior priority obligations concentrated in three of the largest municipalities in Puerto Rico. These municipalities are required by law to levy special property taxes in such amounts as are required for the payment of all of their respective general obligation bonds and notes. The PROMESA oversight board has not designated any of the Commonwealth's 78 municipalities as covered entities under PROMESA. However, while the revised fiscal plan certified by the PROMESA oversight board did not contemplate a restructuring of the debt of Puerto Rico's municipalities, the plan did call for the gradual elimination of budgetary subsidies provided to municipalities. Furthermore, municipalities are also likely to be affected by the negative economic and other effects resulting from expense, revenue or cash management measures taken to address the Puerto Rico government's fiscal and liquidity shortfalls, as well as measures included in fiscal plans of other government entities. In addition to municipalities, the total direct exposure also included a \$6.7 million loan to a unit of the central government, and a \$14.7 million loan to an affiliate of PREPA. The Corporation's total direct exposure also included obligations of the Puerto Rico government, specifically bonds of the Puerto Rico Housing Finance Authority, at an amortized cost of \$8.1 million as part of its available-for-sale investment securities portfolio, which were recorded on its books at a fair value of \$6.9 million as of September 30, 2018.

The following table details the Corporation's total direct exposure to the Puerto Rico Government according to their maturities:

	<b>As of September 30, 2018</b>			
	<b>Investment Portfolio (Amortized cost)</b>		<b>Loans</b>	<b>Total Exposure</b>
(In thousands)				
Central Government:				
After 1 to 5 years	\$ -		\$ 6,689	\$ 6,689
<b>Total Central Government</b>	-		6,689	6,689
Puerto Rico Housing Finance Authority:				
After 5 to 10 years	4,013		-	4,013
After 10 years	4,111		-	4,111
<b>Total Puerto Rico Housing Finance Authority</b>	8,124		-	8,124
Public Corporations:				
Affiliate of the Puerto Rico Electric Power Authority:				
After 1 to 5 years	-		14,654	14,654
<b>Total Public Corporations</b>	-		14,654	14,654
Municipalities:				
After 1 to 5 years	6,096		32,156	38,252
After 5 to 10 years	53,006		15,000	68,006
After 10 years	85,697		-	85,697
<b>Total Municipalities</b>	144,799		47,156	191,955
<b>Total Direct Government Exposure</b>	<b>\$ 152,923</b>		<b>\$ 68,499</b>	<b>\$ 221,422</b>



In addition, as of September 30, 2018, the Corporation had \$113.3 million in exposure to residential mortgage loans that are guaranteed by the Puerto Rico Housing Finance Authority. Residential mortgage loans guaranteed by the Puerto Rico Housing Finance Authority are secured by the underlying properties and the guarantees serve to cover shortfalls in collateral in the event of a borrower default. The Puerto Rico government guarantees up to \$75 million of the principal under the mortgage loan insurance program. According to the most recently-released audited financial statements of the Puerto Rico Housing Finance Authority, as of June 30, 2016, the Puerto Rico Housing Finance Authority's mortgage loans insurance program covered loans in an aggregate of approximately \$576 million. The regulations adopted by the Puerto Rico Housing Finance Authority require the establishment of adequate reserves to guarantee the solvency of the mortgage loan insurance fund. As of June 30, 2016, the most recent date as to which information is available, the Puerto Rico Housing Finance Authority had a restricted net position for such purposes of approximately \$77.4 million.

As of September 30, 2018, the Corporation had \$694.6 million of public sector deposits in Puerto Rico, compared to \$490.3 million as of December 31, 2017. Approximately 37% is from municipalities and municipal agencies in Puerto Rico and 63% is from public corporations and the central government and agencies in Puerto Rico.

#### **Exposure to USVI government**

The Corporation has operations in the USVI and has credit exposure to USVI government entities.

The USVI is experiencing a number of fiscal and economic challenges, exacerbated by the impact of Hurricane Irma in the third quarter of 2017, that could adversely affect the ability of its public corporations and instrumentalities to service their outstanding debt obligations. PROMESA does not apply to the USVI and, as such, there is currently no federal legislation permitting the restructuring of the debts of the USVI and its public corporations and instrumentalities.

To the extent that the fiscal condition of the USVI government continues to deteriorate, the U.S. Congress or the government of the USVI may enact legislation allowing for the restructuring of the financial obligations of the USVI government entities or imposing a stay on creditor remedies, including by making PROMESA applicable to the USVI.

As of September 30, 2018, the Corporation had \$69.4 million in loans to USVI government instrumentalities and public corporations, compared to \$70.4 million as of December 31, 2017. Of the amount outstanding as of September 30, 2018, public corporations of the USVI owed approximately \$46.1 million and an independent instrumentality of the USVI government owed approximately \$23.2 million. As of September 30, 2018, all loans were currently performing and up to date on principal and interest payments

*Impact of Inflation and Changing Prices*

The financial statements and related data presented herein have been prepared in conformity with GAAP, which requires the measurement of the financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

Unlike most industrial companies, substantially all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a greater impact on a financial institution's performance than the effects of general levels of inflation. Interest rate movements are not necessarily correlated with changes in the prices of goods and services.

**BASIS OF PRESENTATION**

The Corporation has included in this Form 10-Q the following financial measures that are not recognized under GAAP, which are referred to as non-GAAP financial measures:

1. Net interest income, interest rate spread, and net interest margin are reported excluding the changes in the fair value of derivative instruments and on a tax-equivalent basis in order to provide to investors additional information about the Corporation's net interest income that management uses and believes should facilitate comparability and analysis. The changes in the fair value of derivative instruments have no effect on interest due or interest earned on interest-bearing liabilities or interest-earning assets, respectively. The tax-equivalent adjustment to net interest income recognizes the income tax savings when comparing taxable and tax-exempt assets and assumes a marginal income tax rate. Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. Management believes that it is a standard practice in the banking industry to present net interest income, interest rate spread, and net interest margin on a fully tax-equivalent basis. This adjustment puts all earning assets, most notably tax-exempt securities and tax-exempt loans, on a common basis that facilitates comparison of results to the results of peers. See "Results of Operations – Net Interest Income" above for the table that reconciles the non-GAAP financial measure "net interest income excluding fair value changes and on a tax-equivalent basis" with net interest income calculated and presented in accordance with GAAP. The table also reconciles the non-GAAP financial measures "net interest spread and margin excluding fair value changes and on a tax-equivalent basis" with net interest spread and margin calculated and presented in accordance with GAAP.

2. The tangible common equity ratio and tangible book value per common share are non-GAAP financial measures generally used by the financial community to evaluate capital adequacy. Tangible common equity is total equity less preferred equity, goodwill, core deposit intangibles, and other intangibles, such as the purchased credit card relationship intangible and the insurance customer relationship intangible. Tangible assets are total assets less goodwill, core deposit intangibles, and other intangibles, such as the purchased credit card relationship intangible and the insurance customer relationship intangible. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase method of accounting for mergers and acquisitions. Accordingly, the Corporation believes that disclosure of these financial measures is useful to investors. Neither tangible common equity nor tangible assets, or the related measures, should be considered in isolation or as a substitute for stockholders' equity, total assets, or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Corporation calculates tangible common equity, tangible assets, and any other related measures may differ from that of other companies reporting measures with similar names. See "Risk Management – Capital" above for a reconciliation of the Corporation's tangible common equity and tangible assets.

3. Adjusted provision for loan and lease losses, and the ratios of adjusted provision for loan and lease losses to net charge-offs, and the adjusted allowance for loan and lease losses to total loans held for investment, are non-GAAP financial measures that exclude the effects related to: (a) net loan loss reserve releases of \$2.8 million and \$11.2 million recorded in the third quarter and nine-month period ended September 30, 2018, respectively, and a \$66.5

million charge to the provision for loan and lease losses in the quarter and nine-month period ended September 30, 2017 in connection with estimates of the qualitative reserves associated with the effects of Hurricanes Irma and Maria and (b) the qualitative allowance associated with the effects of Hurricanes Maria and Irma of \$24.9 million, and \$66.5 million as of September 30, 2018 and 2017, respectively. Management believes that this information helps investors understand the adjusted measures without regard to items that are not expected to reoccur with any regularity or may reoccur at uncertain times and in uncertain amounts on reported results and facilitates comparisons with prior periods.

4. Adjusted net income that excludes the effects related to: (a) net loan loss reserve releases of \$2.8 million and \$11.2 million recorded in the third quarter and nine-month period ended September 30, 2018, respectively, and a \$66.5 million charge to the provision for loan and lease losses in the quarter and nine-month period ended September 30, 2017 in connection with estimates of the qualitative reserves associated with the effects of Hurricanes Irma and Maria; (b) a gain of \$0.5 million from hurricane-related insurance proceeds for the quarter and nine-month period ended September 30, 2018; (c) hurricane-related expenses of \$0.5 million and \$0.6 million for the quarter ended September 30, 2018 and 2017, respectively, and \$2.8 million and \$0.6 million for the nine-month period ended September 30, 2018 and 2017, respectively; (d) expected insurance recoveries of \$1.7 million for the quarter and nine-month period ended September 30, 2017 for employees' compensation and rental expenses that the Corporation incurred when Hurricanes Irma and Maria precluded employees from working in 2017; (e) a partial recovery of \$0.4 million of previously recorded OTTI charges on debt securities for the nine-month period ended September 30, 2017; (f) a gain of \$2.3 million for the nine-month period ended September 30, 2018 and a gain of \$1.4 million for the quarter and nine-month period ended September 30, 2017 on the repurchase and cancellation of trust-preferred securities; (g) OTTI charges on debt securities of \$12.2 million for the

nine-month period ended September 30, 2017; (h) costs of \$0.1 million and \$0.4 million for the quarter and nine-month period ended September 30, 2017, respectively, associated with secondary offerings of the Corporation's common stock by certain stockholders; (i) a tax benefit of \$13.2 million recorded for the nine-month period ended September 30, 2017 related to the change in tax status of certain subsidiaries from taxable corporations to limited liability companies; and (j) the tax-related effect of all the items mentioned above as follows:

- Tax expense of \$1.1 million and \$4.4 million in the third quarter and first nine months of 2018, respectively, related to reserve releases associated with the hurricane-related qualitative allowance, and the tax benefit of \$25.8 million related to the charge to the provision recorded in the third quarter and first nine months of 2017 associated with the establishment of the qualitative reserve for the effects of Hurricanes Irma and Maria (calculated based on the statutory tax rate of 39%).
- Tax expense of \$0.2 million associated with the gain from hurricane-related insurance proceeds recorded in the third quarter and first nine months of 2018 (calculated based on the statutory tax rate of 39%).
- Tax benefit of \$0.2 million for each of the quarters ended September 30, 2018 and 2017, and tax benefit of \$1.1 million and \$0.2 million for the nine-month period ended September 30, 2018 and 2017, respectively, related to hurricane-related expenses (calculated based on the statutory tax rate of 39%).
- No tax benefit or expense was recorded on gains on the repurchase and cancellation of trust-preferred securities and for costs related to the secondary offerings that were recorded at the holding company level in the first nine months of 2018 and the quarter and nine-month period ended September 30, 2017. In addition, no tax expense/benefit was recorded for the partial recovery of previous OTTI charges on non-performing bonds sold in the first nine months of 2017 and OTTI charges recorded in the first nine months of 2017 on tax-exempt bonds of the GDB and the Puerto Rio Public Buildings Authority.

Management believes that adjustments to net income of items that are not reflective of core operating performance, are not expected to reoccur with any regularity or may reoccur at uncertain times and in uncertain amounts facilitates comparisons with prior periods and provides an alternate presentation of the Corporation's performance.

The Corporation uses these non-GAAP financial measures, and believes that these non-GAAP financial measures enhance the ability of analysts and investors to analyze trends in the Corporation's business and understand the performance of the Corporation. In addition, the Corporation may utilize these non-GAAP financial measures as a guide in its budgeting and long-term planning process. Any analysis of these non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP.

See "Overview of Results of Operations" above for the reconciliation of the non-GAAP financial measure "adjusted net income" to the GAAP financial measure. The following tables reconcile the non-GAAP financial measures "adjusted provision for loan and lease losses," "adjusted provision for loan and lease losses to adjusted net charge-offs," and "adjusted allowance to total loans held for investment," to the GAAP financial measures for the third quarters and

nine-month periods ended September 30, 2018 and 2017:

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<b>2018 Third Quarter</b>	<b>As reported (GAAP)</b>	<b>Hurricane-related Qualitative Allowance Release</b>	<b>Adjusted (Non-GAAP)</b>
(Dollars in thousands)			
<b>Provision for loan and lease losses</b>	<b>\$ 11,524</b>	<b>\$ 2,781</b>	<b>\$ 14,305</b>
Construction Loans	1,308	627	1,935
Consumer Loans	(2,536)	2,154	(382)

<b>2017 Third Quarter</b>	<b>As reported (GAAP)</b>	<b>Hurricane-related Provision for Loan and Lease Losses</b>	<b>Adjusted (Non-GAAP)</b>
(Dollars in thousands)			
<b>Provision for loan and lease losses</b>	<b>\$ 75,013</b>	<b>\$ (66,490)</b>	<b>\$ 8,523</b>
Residential mortgage Loans	23,321	(13,717)	9,604
Commercial mortgage Loans	17,590	(18,095)	(505)
Commercial and industrial Loans	(1,079)	(7,992)	(9,071)
Construction Loans	242	(808)	(566)
Consumer Loans	34,939	(25,878)	9,061

<b>2018 First Nine-Months</b>	<b>As reported (GAAP)</b>	<b>Hurricane-related Qualitative Allowance Release</b>	<b>Adjusted (Non-GAAP)</b>
(Dollars in thousands)			
<b>Provision for loan and lease losses</b>	<b>\$ 51,604</b>	<b>\$ 11,245</b>	<b>\$ 62,849</b>
Residential mortgage Loans	4,406	374	4,780
Commercial mortgage Loans	20,956	1,925	22,881
Commercial and industrial Loans	3,012	4,020	7,032
Construction Loans	6,579	729	7,308
Consumer Loans	16,651	4,197	20,848

<b>2017 First Nine-Months</b>	<b>As reported (GAAP)</b>	<b>Hurricane-related Provision for Loan and Lease Losses</b>	<b>Adjusted (Non-GAAP)</b>
(Dollars in thousands)			
<b>Provision for loan and lease losses</b>	<b>\$ 118,551</b>	<b>\$ (66,490)</b>	<b>\$ 52,061</b>
Residential mortgage Loans	43,480	(13,717)	29,763
Commercial mortgage Loans	30,654	(18,095)	12,559
Commercial and industrial Loans	(8,019)	(7,992)	(16,011)
Construction Loans	1,496	(808)	688
Consumer Loans	50,940	(25,878)	25,062





	<b>Provision for Loan and Lease Losses to Net Charge-Offs (GAAP to Non-GAAP reconciliation)</b>		<b>Provision for Loan and Lease Losses to Net Charge-Offs (GAAP to Non-GAAP reconciliation)</b>	
	<b>Quarter Ended September 30, 2018</b>		<b>Quarter Ended September 30, 2018</b>	
	<b>Provision for Loan and Lease Losses</b>	<b>Net Charge-Offs</b>	<b>Provision for Loan and Lease Losses</b>	<b>Net Charge-Offs</b>
(In thousands)				
Provision for loan and lease losses and net charge-offs (GAAP)	\$ 11,524	\$ 32,996	\$ 51,604	\$ 82,884
Less special items:				
Hurricane-related reserve release	2,781	-	11,245	-
Provision for loan and lease losses and net charge-offs, excluding special items (Non-GAAP)	\$ 14,305	\$ 32,996	\$ 62,849	\$ 82,884
Provision for loan and lease losses to net charge-offs (GAAP)	34.93%		62.26%	
Provision for loan and lease losses to net charge-offs, excluding special items (Non-GAAP)	43.35%		75.83%	

	<b>Provision for Loan and Lease Losses to Net Charge-Offs (GAAP to Non-GAAP reconciliation)</b>		<b>Provision for Loan and Lease Losses to Net Charge-Offs (GAAP to Non-GAAP reconciliation)</b>	
	<b>Quarter Ended September 30, 2017</b>		<b>Quarter Ended September 30, 2017</b>	
	<b>Provision for Loan and Lease Losses</b>	<b>Net Charge-Offs</b>	<b>Provision for Loan and Lease Losses</b>	<b>Net Charge-Offs</b>
(In thousands)				
Provision for loan and lease losses and net charge-offs (GAAP)	\$ 75,013	\$ 17,628	\$ 118,551	\$ 93,284
Less special items:				
Hurricane-related provision for loan and lease losses	(66,490)	-	(66,490)	-

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Provision for loan and lease losses and net charge-offs excluding special items (Non-GAAP)	\$ 8,523	\$ 17,628	\$ 52,061	\$ 93,284
Provision for loan and lease losses to net charge-offs (GAAP)	425.54%		127.09%	
Provision for loan and lease losses to net charge-offs, excluding special items (Non-GAAP)	48.35%		55.81%	

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	<b>Allowance for Loan and Lease Losses to Total Loans Held For Investment (GAAP to Non-GAAP reconciliation) As of September 30, 2018</b>	
	<b>Allowance for Loan and Lease Losses</b>	<b>Total Loans Held for Investment</b>
(In thousands)		
Allowance for loan and lease losses and total loans held for investment (GAAP)	\$ 200,563	\$ 8,716,953
Less special items:		
Hurricane-related qualitative allowance for loan and lease losses	(24,875)	-
Allowance for loan and lease losses and total loans held for investment, excluding special items (Non-GAAP)	\$ 175,688	\$ 8,716,953
Allowance for loan and lease losses to total loans held for investment (GAAP)	2.30%	
Allowance for loan and lease losses to total loans held for investment, excluding special items (Non-GAAP)	2.02%	

	<b>Allowance for Loan and Lease Losses to Total Loans Held For Investment (GAAP to Non-GAAP reconciliation) As of September 30, 2017</b>	
	<b>Allowance for Loan and Lease Losses</b>	<b>Total Loans Held for Investment</b>
(In thousands)		
Allowance for loan and lease losses and total loans held for investment (GAAP)	\$ 230,870	\$ 8,877,214
Less special items:		
Hurricane-related qualitative allowance for loan and lease losses	(66,490)	-
Allowance for loan and lease losses and total loans held for investment, excluding special items (Non-GAAP)	\$ 164,380	\$ 8,877,214
Allowance for loan and lease losses to total loans held for investment (GAAP)	2.60%	
Allowance for loan and lease losses to total loans held for investment,		

excluding special items (Non-GAAP)

1.85%

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### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For information regarding market risk to which the Corporation is exposed, see the information contained in Part I, – Item 2. “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Risk Management.”

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Disclosure Controls and Procedures**

First BanCorp.’s management evaluated the effectiveness of the design and operation of First BanCorp.’s disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of September 30, 2018. Based on this evaluation, as of the end of the period covered by this Form 10-Q, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective.

#### **Internal Control over Financial Reporting**

There have been no changes to the Corporation’s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Corporation’s internal control over financial reporting, other than as described below under the caption “Remediation of Prior Year Material Weakness.”

#### **Remediation of Prior Year Material Weakness**

Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified by the SEC’s rules and forms and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to ensure timely decisions regarding required disclosures. During the evaluation of disclosure controls and procedures and our internal control over financial reporting as of December 31, 2017, which was conducted during the preparation of our financial

statements that were included in the 2017 Annual Report on Form 10-K, management identified a material weakness in internal control over financial reporting relating to management's review and approval of the appropriateness of certain assumptions used to estimate the allowance for loan losses for commercial loans. Specifically, management's estimate did not incorporate the actual historical loss rate for loans classified substandard in the commercial loan portfolios, that instead was determined based on a blended loss rate using aggregate historical charge-offs and portfolio balance data for loans rated as special mention, substandard, and doubtful. As a result, our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2017, our disclosure controls and procedures and our internal control over financial reporting were ineffective. Upon identification of the material weakness and under the direction of our Chief Executive Officer and Chief Financial Officer, we developed a plan to remediate the material weakness that included the following:

- Implementing a revised procedure to determine the historical loss rates to be applied to the different commercial loan regulatory-based credit risk categories (i.e., pass, special mention, substandard and doubtful).
- Implementing a quarterly sensitivity analysis using actual historical loss rates for loans risk-rated pass, special mention and substandard to compare the results of such sensitivity to the calculated reserves under the revised procedure, and establishing sensitivity thresholds that could trigger further reviews and/or adjustments prior to reaching a conclusion as to the adequacy of the allowance for loan losses for the Corporation's commercial loan portfolios.
- Engaging an independent third party to assess the allowance framework and the appropriateness of the assumptions used in the analysis.

The Corporation has addressed the material weakness that had been identified as of December 31, 2017 and has strengthened the Corporation's internal control over financial reporting by implementing enhancements to the methodology related to the calculation of the allowance for commercial loans. During the second quarter of 2018, an independent third party engaged by the Corporation completed its assessment of the framework for the determination of the allowance for loan losses for the commercial loan portfolios and the appropriateness of assumptions used in the analysis. The Corporation reviewed the assessment and decided to implement certain enhancements, which include, among others, a revised procedure whereby historical loss rates for each commercial loan regulatory-based credit risk category (i.e., pass, special mention, substandard, and doubtful) are now calculated using the historical charge-offs and portfolio balances over their average loss emergence period (the "raw loss rate") for each credit risk classification. However, when not enough loss experience is observed in a particular risk-rated category and the calculation results in a loss rate for such risk-rated category that is lower than the loss rate of a less severe risk-rated category, the Corporation now uses the loss rate of such less severe category. As a result of these revisions, the Corporation's method for determining the allowance for loan losses differs from the method that it used as of March 31, 2018, which was to allocate historical losses and portfolio balances of special mention loans to pass or substandard categories based on the historical proportion of loans in this risk category that ultimately cured or became uncollectible, and the method that it used as of December 31, 2017, which was to use blended loss rates for commercial loans risk-rated special mention, substandard and doubtful. In addition, as a result of the enhancements incorporated in the second quarter of 2018, the Corporation does not need to conduct the sensitivity analysis that it previously conducted pursuant to the initial remediation plan. To effect these changes, the Corporation updated the underlying process and supporting documentation and has been following the above-described revised procedures since they were adopted in the second quarter of 2018.

The Corporation's management tested the revised procedures, documentation, and operating effectiveness controls around the calculation of the allowance for loan losses and underlying assumptions during the last two quarters and has discussed these issues and remediation efforts in detail with the Audit Committee of the Corporation's Board of Directors. Our Chief Executive Officer and our Chief Financial Officer believe that, as a result of the aforementioned changes in internal control over financial reporting, the Corporation has remediated the material weakness.

## **PART II - OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

Not applicable.

### **ITEM 1A. RISK FACTORS**

The Corporation's business, operating results and/or the market price of our common and preferred stock may be significantly affected by a number of factors. For a detailed discussion of certain risk factors that could affect the Corporation's future operations, financial condition or results for future periods see the risk factors in Part I, Item 1A., "Risk Factors," in the 2017 Annual Report on Form 10-K. These risk factors could also cause actual results to differ materially from historical results or the results contemplated by the forward-looking statements contained in this report. Also refer to the discussion in "Part I, Item 2., "Management's Discussion and Analysis of Financial Condition and Results of Operations," in this report for additional information that may supplement or update the discussion of risk factors in the Corporation's 2017 Form 10-K.

There have been no material changes from those risk factors previously disclosed in Part I, Item 1A., "Risk Factors," in the 2017 Form 10-K. Additional risks and uncertainties that are not currently known to the Corporation or are currently deemed by the Corporation to be immaterial also may materially adversely affect the Corporation's business, financial condition or results of operations.



**ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

a) Not applicable.

b) Not applicable.

c) Purchase of equity securities by the issuer and affiliated purchasers. The following table provides information relating to the Corporation's purchases of shares of its common stock in the third quarter of 2018.

<b>Period</b>	<b>Total number of shares purchased (1)</b>	<b>Average Price Paid</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans Or Programs</b>	<b>Maximum Number of Shares That May Yet be Purchased Under These Plans or Programs</b>
July 2018	1,591	\$ 8.15	-	-
August 2018	411	8.86	-	-
September 2018	6,550	9.10	-	-
Total	8,552	\$ 8.91	-	-

(1) Reflects the withholding of shares of common stock to cover minimum tax withholding obligations from the common stock upon vesting of restricted stock. The Corporation intends to continue to satisfy statutory tax withholding obligations in connection with the vesting of outstanding restricted stock through the withholding of shares.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

### ITEM 5. OTHER INFORMATION

Not applicable.

### ITEM 6. EXHIBITS

See the Exhibit Index below, which is incorporated by reference herein:

#### Exhibit Index

10.1 – Offer Letter between First BanCorp. and Daniel E. Frye, dated August 29, 2018, incorporated by reference to Exhibit 10.1 of the Form 8-K filed on August 31, 2018.

31.1 – CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 – CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 – CEO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 – CFO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.1 – Interactive Data File (Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2018, furnished in XBRL (eXtensible Business Reporting Language))



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized:

**First BanCorp.**  
Registrant

Date: November 8, 2018

By: /s/ Aurelio Alemán  
Aurelio Alemán  
President and Chief Executive Officer

Date: November 8, 2018

By: /s/ Orlando Berges  
Orlando Berges  
Executive Vice President and Chief Financial Officer