

EMCOR GROUP INC  
Form 10-Q  
April 30, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-8267

EMCOR GROUP, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of  
Incorporation or Organization)

11-2125338

(I.R.S. Employer  
Identification Number)

301 Merritt Seven  
Norwalk, Connecticut

(Address of Principal Executive Offices)  
(203) 849-7800

06851-1092

(Zip Code)

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last  
Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes  No

Applicable Only To Corporate Issuers

Number of shares of Common Stock outstanding as of the close of business on April 27, 2015: 62,688,874 shares.

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## PART I. – FINANCIAL INFORMATION.

## ITEM 1. FINANCIAL STATEMENTS.

EMCOR Group, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

|  | March 31,<br>2015<br>(Unaudited) | December 31,<br>2014 |
|--|----------------------------------|----------------------|
| <b>ASSETS</b>  |                                  |                      |
| Current assets:  |                                  |                      |
| Cash and cash equivalents  | \$368,894                        | \$ 432,056           |
| Accounts receivable, net   | 1,230,581                        | 1,234,187            |
| Costs and estimated earnings in excess of billings on uncompleted contracts  | 119,139                          | 103,201              |
| Inventories  | 46,346                           | 46,854               |
| Prepaid expenses and other   | 62,333                           | 70,305               |
| Total current assets   | 1,827,293                        | 1,886,603            |
| Investments, notes and other long-term receivables   | 6,029                            | 9,122                |
| Property, plant and equipment, net   | 118,274                          | 122,178              |
| Goodwill   | 834,102                          | 834,102              |
| Identifiable intangible assets, net  | 492,599                          | 502,060              |
| Other assets   | 37,285                           | 34,902               |
| Total assets   | \$3,315,582                      | \$ 3,388,967         |
| <b>LIABILITIES AND EQUITY</b>  |                                  |                      |
| Current liabilities:   |                                  |                      |
| Borrowings under revolving credit facility   | \$—                              | \$ —                 |
| Current maturities of long-term debt and capital lease obligations   | 18,680                           | 19,041               |
| Accounts payable   | 410,566                          | 460,478              |
| Billings in excess of costs and estimated earnings on uncompleted contracts  | 368,766                          | 368,555              |
| Accrued payroll and benefits   | 217,454                          | 245,854              |
| Other accrued expenses and liabilities   | 197,412                          | 189,489              |
| Total current liabilities  | 1,212,878                        | 1,283,417            |
| Long-term debt and capital lease obligations   | 311,302                          | 316,399              |
| Other long-term obligations  | 357,928                          | 359,764              |
| Total liabilities  | 1,882,108                        | 1,959,580            |
| Equity:  |                                  |                      |
| EMCOR Group, Inc. stockholders' equity:  |                                  |                      |
| Preferred stock, \$0.01 par value, 1,000,000 shares authorized, zero issued and outstanding                          | —                                | —                    |
| Common stock, \$0.01 par value, 200,000,000 shares authorized, 63,341,728 and 63,641,070 shares issued, respectively | 633                              | 636                  |
| Capital surplus  | 211,140                          | 227,885              |
| Accumulated other comprehensive loss   | (82,474                          | ) (83,197 )          |
| Retained earnings  | 1,308,742                        | 1,280,991            |
| Treasury stock, at cost 659,841 and 659,841 shares, respectively   | (10,302                          | ) (10,302 )          |
| Total EMCOR Group, Inc. stockholders' equity   | 1,427,739                        | 1,416,013            |
| Noncontrolling interests   | 5,735                            | 13,374               |
| Total equity   | 1,433,474                        | 1,429,387            |
| Total liabilities and equity   | \$3,315,582                      | \$ 3,388,967         |

See Notes to Condensed Consolidated Financial Statements.



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EMCOR Group, Inc. and Subsidiaries  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (In thousands, except per share data)(Unaudited)

|  | Three months ended March |             |
|--|--------------------------|-------------|
|  | 31,                      |             |
|  | 2015                     | 2014        |
| Revenues   | \$1,589,187              | \$1,590,539 |
| Cost of sales  | 1,372,258                | 1,374,336   |
| Gross profit   | 216,929                  | 216,203     |
| Selling, general and administrative expenses                                     | 161,591                  | 143,854     |
| Restructuring expenses   | 8                        | 225         |
| Operating income   | 55,330                   | 72,124      |
| Interest expense   | (2,216                   | ) (2,248    |
| Interest income  | 176                      | 234         |
| Income from continuing operations before income taxes                            | 53,290                   | 70,110      |
| Income tax provision   | 20,225                   | 26,227      |
| Income from continuing operations  | 33,065                   | 43,883      |
| Loss from discontinued operation, net of income taxes                            | (355                     | ) (2,041    |
| Net income including noncontrolling interests                                    | 32,710                   | 41,842      |
| Less: Net loss (income) attributable to noncontrolling interests                 | 139                      | (581        |
| Net income attributable to EMCOR Group, Inc.                                     | \$32,849                 | \$41,261    |
| Basic earnings (loss) per common share:  |                          |             |
| From continuing operations attributable to EMCOR Group, Inc. common stockholders | \$0.53                   | \$0.64      |
| From discontinued operation  | (0.01                    | ) (0.03     |
| Net income attributable to EMCOR Group, Inc. common stockholders                 | \$0.52                   | \$0.61      |
| Diluted earnings (loss) per common share:  |                          |             |
| From continuing operations attributable to EMCOR Group, Inc. common stockholders | \$0.52                   | \$0.64      |
| From discontinued operation  | (0.00                    | ) (0.03     |
| Net income attributable to EMCOR Group, Inc. common stockholders                 | \$0.52                   | \$0.61      |
| Dividends declared per common share  | \$0.08                   | \$0.08      |

See Notes to Condensed Consolidated Financial Statements.

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EMCOR Group, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)(Unaudited)

|   | Three months ended<br>March 31, |          |
|---|---------------------------------|----------|
|   | 2015                            | 2014     |
| Net income including noncontrolling interests   | \$32,710                        | \$41,842 |
| Other comprehensive income, net of tax:   |                                 |          |
| Foreign currency translation adjustments  | 181                             | 2        |
| Post retirement plans, amortization of actuarial loss included in net income <sup>(1)</sup> | 542                             | 443      |
| Other comprehensive income  | 723                             | 445      |
| Comprehensive income  | 33,433                          | 42,287   |
| Less: Comprehensive loss (income) attributable to noncontrolling interests                  | 139                             | (581)    |
| Comprehensive income attributable to EMCOR Group, Inc.                                      | \$33,572                        | \$41,706 |

(1) Net of tax of \$0.2 million and \$0.1 million for the three months ended March 31, 2015 and 2014, respectively.  
See Notes to Condensed Consolidated Financial Statements.

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EMCOR Group, Inc. and Subsidiaries  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In thousands)(Unaudited)

|   | Three months ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2015                            | 2014      |
| Cash flows - operating activities:  |                                 |           |
| Net income including noncontrolling interests                             | \$32,710                        | \$41,842  |
| Depreciation and amortization   | 8,762                           | 8,867     |
| Amortization of identifiable intangible assets                            | 9,461                           | 9,504     |
| Deferred income taxes   | 732                             | 4,513     |
| Loss on sale of subsidiary  | —                               | 596       |
| Excess tax benefits from share-based compensation                         | (955)                           | (4,869)   |
| Equity (income) loss from unconsolidated entities                         | (470)                           | 460       |
| Other non-cash items  | 3,259                           | 1,038     |
| Distributions from unconsolidated entities                                | 3,316                           | 72        |
| Changes in operating assets and liabilities                               | (74,636)                        | (86,339)  |
| Net cash used in operating activities                                     | (17,821)                        | (24,316)  |
| Cash flows - investing activities:  |                                 |           |
| Proceeds from sale of subsidiary  | —                               | 1,121     |
| Proceeds from sale of property, plant and equipment                       | 1,571                           | 931       |
| Purchase of property, plant and equipment                                 | (6,936)                         | (8,073)   |
| Investments in and advances to unconsolidated entities and joint ventures | —                               | (300)     |
| Net cash used in investing activities                                     | (5,365)                         | (6,321)   |
| Cash flows - financing activities:  |                                 |           |
| Repayments of long-term debt  | (4,380)                         | (4,377)   |
| Repayments of capital lease obligations                                   | (985)                           | (491)     |
| Dividends paid to stockholders  | (5,039)                         | (5,353)   |
| Repurchase of common stock  | (21,148)                        | —         |
| Proceeds from exercise of stock options                                   | 1,368                           | 3,974     |
| Payments to satisfy minimum tax withholding                               | (1,959)                         | (1,481)   |
| Issuance of common stock under employee stock purchase plan               | 1,018                           | 866       |
| Payments for contingent consideration arrangements                        | (121)                           | —         |
| Distributions to noncontrolling interests                                 | (7,500)                         | (900)     |
| Excess tax benefits from share-based compensation                         | 955                             | 4,869     |
| Net cash used in financing activities                                     | (37,791)                        | (2,893)   |
| Effect of exchange rate changes on cash and cash equivalents              | (2,185)                         | 385       |
| Decrease in cash and cash equivalents                                     | (63,162)                        | (33,145)  |
| Cash and cash equivalents at beginning of year                            | 432,056                         | 439,813   |
| Cash and cash equivalents at end of period                                | \$368,894                       | \$406,668 |
| Supplemental cash flow information:                                       |                                 |           |
| Cash paid for:  |                                 |           |
| Interest  | \$1,835                         | \$1,527   |
| Income taxes  | \$2,581                         | \$2,295   |
| Non-cash financing activities:  |                                 |           |
| Assets acquired under capital lease obligations                           | \$6                             | \$50      |

See Notes to Condensed Consolidated Financial Statements.





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EMCOR Group, Inc. and Subsidiaries  
 CONDENSED CONSOLIDATED STATEMENTS OF EQUITY  
 (In thousands)(Unaudited)

|  | Total       | EMCOR Group, Inc.<br>Common<br>stock | Stockholders<br>Capital<br>surplus | Accumulated<br>other<br>comprehensive<br>(loss) income<br>(1) | Retained<br>earnings | Treasury<br>stock | Noncontrolling<br>interests |
|--|-------------|--------------------------------------|------------------------------------|---|----------------------|-------------------|-----------------------------|
| Balance, December 31, 2013                                   | \$1,479,626 | \$676                                | \$408,083                          | \$(65,777 )   | \$1,133,873          | \$(10,590 )       | \$ 13,361                   |
| Net income including noncontrolling interests                | 41,842      | —                                    | —                                  | —   | 41,261               | —                 | 581                         |
| Other comprehensive income                                   | 445         | —                                    | —                                  | 445   | —                    | —                 | —                           |
| Common stock issued under share-based compensation plans (2) | 7,390       | 4                                    | 7,098                              | —   | —                    | 288               | —                           |
| Common stock issued under employee stock purchase plan       | 866         | —                                    | 866                                | —   | —                    | —                 | —                           |
| Common stock dividends                                       | (5,353 )    | —                                    | —                                  | —   | (5,353 )             | —                 | —                           |
| Repurchase of common stock                                   | —           | —                                    | —                                  | —   | —                    | —                 | —                           |
| Distributions to noncontrolling interests                    | (900 )      | —                                    | —                                  | —   | —                    | —                 | (900 )                      |
| Share-based compensation expense                             | 2,598       | —                                    | 2,598                              | —   | —                    | —                 | —                           |
| Balance, March 31, 2014                                      | \$1,526,514 | \$680                                | \$418,645                          | \$(65,332 )   | \$1,169,781          | \$(10,302 )       | \$ 13,042                   |
| Balance, December 31, 2014                                   | \$1,429,387 | \$636                                | \$227,885                          | \$(83,197 )   | \$1,280,991          | \$(10,302 )       | \$ 13,374                   |
| Net income including noncontrolling interests                | 32,710      | —                                    | —                                  | —   | 32,849               | —                 | (139 )                      |
| Other comprehensive income                                   | 723         | —                                    | —                                  | 723   | —                    | —                 | —                           |
| Common stock issued under share-based compensation plans (2) | 323         | 2                                    | 321                                | —   | —                    | —                 | —                           |
| Common stock issued under employee stock purchase plan       | 1,018       | —                                    | 1,018                              | —   | —                    | —                 | —                           |
| Common stock dividends                                       | (5,039 )    | —                                    | 59                                 | —   | (5,098 )             | —                 | —                           |
| Repurchase of common stock                                   | (21,148 )   | (5 )                                 | (21,143 )                          | —   | —                    | —                 | —                           |
| Distributions to noncontrolling interests                    | (7,500 )    | —                                    | —                                  | —   | —                    | —                 | (7,500 )                    |
| Share-based compensation expense                             | 3,000       | —                                    | 3,000                              | —   | —                    | —                 | —                           |
| Balance, March 31, 2015                                      | \$1,433,474 | \$633                                | \$211,140                          | \$(82,474 )   | \$1,308,742          | \$(10,302 )       | \$ 5,735                    |

- (1) Represents cumulative foreign currency translation adjustments and post retirement liability adjustments.
  - (2) Includes the tax benefit associated with share-based compensation of \$0.9 million and \$4.9 million for the three months ended March 31, 2015 and 2014, respectively.
- See Notes to Condensed Consolidated Financial Statements.

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

NOTE 1 Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with instructions to the Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. Consequently, certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted. References to the "Company," "EMCOR," "we," "us," "our" and similar words refer to EMCOR Group, Inc. and its consolidated subsidiaries unless the context indicates otherwise. Readers of this report should refer to the consolidated financial statements and the notes thereto included in our latest Annual Report on Form 10-K filed with the Securities and Exchange Commission. In our opinion, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting only of a normal recurring nature) necessary to present fairly our financial position and the results of our operations. The results of operations for the three months ended March 31, 2015 are not necessarily indicative of the results to be expected for the year ending December 31, 2015.

During the third quarter of 2014, we ceased construction operations in the United Kingdom. As a result, the segment formerly named the United Kingdom construction and building services segment has been renamed the United Kingdom building services segment. Our reportable segments have been restated in all periods presented to reflect this change.

NOTE 2 New Accounting Pronouncements

On January 1, 2015, we adopted the accounting pronouncement issued by the Financial Accounting Standards Board ("FASB") updating existing guidance on discontinued operations. This guidance raises the threshold for a disposal to qualify as a discontinued operation and requires new disclosures of both discontinued operations and certain other disposals that do not meet the definition of a discontinued operation. This pronouncement is aimed at reducing the frequency of disposals reported as discontinued operations by focusing on strategic shifts that have or will have a major effect on an entity's operations and financial results. We will consider this guidance in conjunction with future disposals, if any.

In May 2014, an accounting pronouncement was issued by the FASB to clarify existing guidance on revenue recognition. This guidance includes the required steps to achieve the core principle that a company should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This pronouncement is effective for fiscal years and interim periods beginning after December 15, 2016, with no early adoption permitted. The guidance permits the use of one of two retrospective transition methods. We have not yet selected a transition method nor have we determined the effect that the adoption of the pronouncement may have on our financial position and/or results of operations.

NOTE 3 Acquisitions of Businesses

No acquisitions were made during the three months ended March 31, 2015 and 2014.

During the three months ended March 31, 2015 and 2014, respectively, we recorded a net reversal of \$0.2 million and zero of liabilities resulting in non-cash income attributable to contingent consideration arrangements relating to prior acquisitions.

NOTE 4 Disposition of Assets

In January 2014, we sold a subsidiary reported in our United States building services segment. Proceeds from the sale totaled approximately \$1.1 million. Included in net income for the three months ended March 31, 2014 was a loss of \$0.6 million from this sale, which is classified as a component of "Selling, general and administrative expenses" in the Condensed Consolidated Statements of Operations.



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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 4 Disposition of Assets - (Continued)

Due to recurring losses over the last several years in the construction operations of our United Kingdom segment and our negative assessment of construction market conditions in the United Kingdom for the foreseeable future, we announced during the quarter ended June 30, 2013 our decision to withdraw from the construction market in the United Kingdom. During the third quarter of 2014, we ceased construction operations in the United Kingdom. The results of the construction operations of our United Kingdom segment for all periods are presented in our Condensed Consolidated Financial Statements as discontinued operations.

The results of discontinued operations are as follows (in thousands):

|   | For the three months ended |           |
|---|----------------------------|-----------|
|   | March 31,                  |           |
|   | 2015                       | 2014      |
| Revenues  | \$276                      | \$8,846   |
| Loss from discontinued operation, net of income taxes | \$(355)                    | \$(2,041) |
| Diluted loss per share from discontinued operation    | \$(0.00)                   | \$(0.03)  |

Included in the Condensed Consolidated Balance Sheets at March 31, 2015 and December 31, 2014 are the following major classes of assets and liabilities associated with the discontinued operation (in thousands):

|  | March 31,<br>2015 | December 31,<br>2014 |
|--|-------------------|----------------------|
| Assets of discontinued operation:      |                   |                      |
| Current assets                         | \$4,198           | \$6,265              |
| Non-current assets                     | \$138             | \$278                |
| Liabilities of discontinued operation: |                   |                      |
| Current liabilities                    | \$9,014           | \$10,743             |
| Non-current liabilities                | \$43              | \$94                 |

At March 31, 2015, the assets and liabilities of the discontinued operation consisted of accounts receivable, contract retentions and contract warranty obligations that are expected to be collected or fulfilled in the ordinary course of business. Additionally at March 31, 2015, there remained \$1.1 million of obligations related to employee severance and the termination of leased facilities, the majority of which is expected to be paid in 2015. The settlement of the remaining assets and liabilities may result in additional income and/or expenses. Such income and/or expenses are expected to be immaterial and will be reflected as an additional component of "Loss from discontinued operation" as incurred.

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 5 Earnings Per Share

Calculation of Basic and Diluted Earnings (Loss) per Common Share

The following tables summarize our calculation of Basic and Diluted Earnings (Loss) per Common Share (“EPS”) for the three months ended March 31, 2015 and 2014 (in thousands, except share and per share data):

|  | For the three months ended<br>March 31, |            |
|--|---|------------|
|  | 2015                                    | 2014       |
| Numerator:   |   |            |
| Income from continuing operations attributable to EMCOR Group, Inc. common stockholders    | \$33,204                                | \$43,302   |
| Loss from discontinued operation, net of income taxes                                      | (355                                    | ) (2,041   |
| Net income attributable to EMCOR Group, Inc. common stockholders                           | \$32,849                                | \$41,261   |
| Denominator:   |   |            |
| Weighted average shares outstanding used to compute basic earnings (loss) per common share | 63,058,911                              | 67,188,577 |
| Effect of dilutive securities—Share-based awards   | 552,100                                 | 812,628    |
| Shares used to compute diluted earnings (loss) per common share                            | 63,611,011                              | 68,001,205 |
| Basic earnings (loss) per common share:  |   |            |
| From continuing operations attributable to EMCOR Group, Inc. common stockholders           | \$0.53                                  | \$0.64     |
| From discontinued operation  | \$(0.01                                 | ) \$(0.03  |
| Net income attributable to EMCOR Group, Inc. common stockholders                           | \$0.52                                  | \$0.61     |
| Diluted earnings (loss) per common share:  |   |            |
| From continuing operations attributable to EMCOR Group, Inc. common stockholders           | \$0.52                                  | \$0.64     |
| From discontinued operation  | \$(0.00                                 | ) \$(0.03  |
| Net income attributable to EMCOR Group, Inc. common stockholders                           | \$0.52                                  | \$0.61     |

The number of outstanding restricted stock units that were excluded from the computation of diluted EPS for the three months ended March 31, 2015 and 2014 because they would be anti-dilutive were 1,000 and zero, respectively.

## NOTE 6 Inventories

Inventories in the accompanying Condensed Consolidated Balance Sheets consisted of the following amounts (in thousands):

|  | March 31,<br>2015 | December 31,<br>2014 |
|--|-------------------|----------------------|
| Raw materials and construction materials | \$24,603          | \$23,330             |
| Work in process                          | 21,743            | 23,524               |
|  | \$46,346          | \$46,854             |

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 7 Debt

Debt in the accompanying Condensed Consolidated Balance Sheets consisted of the following amounts (in thousands):

|                               | March 31,<br>2015 | December 31,<br>2014 |
|-------------------------------|-------------------|----------------------|
| Term Loan                     | \$328,125         | \$332,500            |
| Capitalized lease obligations | 1,805             | 2,883                |
| Other                         | 52                | 57                   |
|                               | 329,982           | 335,440              |
| Less: current maturities      | 18,680            | 19,041               |
|                               | \$311,302         | \$316,399            |

## Credit Facilities

Until November 25, 2013, we had a revolving credit agreement (the "2011 Credit Agreement"), as amended, which provided for a revolving credit facility of \$750.0 million. The 2011 Credit Agreement was effective November 21, 2011. Effective November 25, 2013, we amended and restated the 2011 Credit Agreement to provide for a \$750.0 million revolving credit facility (the "2013 Revolving Credit Facility") and a \$350.0 million term loan (the "Term Loan") (collectively referred to as the "2013 Credit Agreement") expiring November 25, 2018. The proceeds of the Term Loan were used to repay amounts drawn under the 2011 Credit Agreement. We may increase the 2013 Revolving Credit Facility to \$1.05 billion if additional lenders are identified and/or existing lenders are willing to increase their current commitments. We may allocate up to \$250.0 million of available borrowings under the 2013 Revolving Credit Facility to letters of credit for our account or for the account of any of our subsidiaries. The 2013 Credit Agreement is guaranteed by most of our direct and indirect subsidiaries and are secured by substantially all of our assets and most of the assets of most of our subsidiaries. The 2013 Revolving Credit Facility and the Term Loan contain various covenants providing for, among other things, maintenance of certain financial ratios and certain limitations on payment of dividends, common stock repurchases, investments, acquisitions, indebtedness and capital expenditures. We were in compliance with all such covenants as of March 31, 2015 and December 31, 2014. A commitment fee is payable on the average daily unused amount of the 2013 Revolving Credit Facility, which ranges from 0.20% to 0.30%, based on certain financial tests. The fee is 0.20% of the unused amount as of March 31, 2015. Borrowings under the 2013 Credit Agreement bear interest at (1) a rate which is the prime commercial lending rate announced by Bank of Montreal from time to time (3.25% at March 31, 2015) plus 0.25% to 0.75%, based on certain financial tests or (2) United States dollar LIBOR (0.18% at March 31, 2015) plus 1.25% to 1.75%, based on certain financial tests. The interest rate in effect at March 31, 2015 was 1.43%. Fees for letters of credit issued under the 2013 Revolving Credit Facility range from 1.25% to 1.75% of the respective face amounts of outstanding letters of credit and are computed based on certain financial tests. We capitalized approximately \$3.0 million of debt issuance costs associated with the 2013 Credit Agreement. This amount is being amortized over the life of the agreement and is included as part of interest expense. We are required to make principal payments on the Term Loan in installments on the last day of March, June, September and December of each year, which commenced with the calendar quarter ended March 31, 2014, in the amount of \$4.4 million, with a payment of all unpaid principal and interest due on November 25, 2018. As of March 31, 2015, the balance of the Term Loan was \$328.1 million. As of March 31, 2015 and December 31, 2014, we had approximately \$101.6 million and \$95.5 million of letters of credit outstanding, respectively. There were no borrowings outstanding under the 2013 Revolving Credit Facility as of March 31, 2015 and December 31, 2014.

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 8 Fair Value Measurements

We use a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy, which gives the highest priority to quoted prices in active markets, is comprised of the following three levels:

Level 1 – Unadjusted quoted market prices in active markets for identical assets and liabilities.

Level 2 – Observable inputs, other than Level 1 inputs. Level 2 inputs would typically include quoted prices in markets that are not active or financial instruments for which all significant inputs are observable, either directly or indirectly.

Level 3 – Prices or valuations that require inputs that are both significant to the measurement and unobservable.

The following tables provide the assets and liabilities carried at fair value measured on a recurring basis as of March 31, 2015 and December 31, 2014 (in thousands):

| Asset Category                                   | Assets at Fair Value as of March 31, 2015    |         |         |           |
|--|--|---------|---------|-----------|
|  | Level 1                                      | Level 2 | Level 3 | Total     |
| Cash and cash equivalents <sup>(1)</sup>         | \$368,894                                    | —       | —       | \$368,894 |
| Restricted cash <sup>(2)</sup>                   | 6,424  | —       | —       | 6,424     |
| Deferred compensation plan assets <sup>(3)</sup> | 6,867  | —       | —       | 6,867     |
| Total  | \$382,185                                    | —       | —       | \$382,185 |
| Asset Category                                   | Assets at Fair Value as of December 31, 2014 |         |         |           |
|  | Level 1                                      | Level 2 | Level 3 | Total     |
| Cash and cash equivalents <sup>(1)</sup>         | \$432,056                                    | —       | —       | \$432,056 |
| Restricted cash <sup>(2)</sup>                   | 6,474  | —       | —       | 6,474     |
| Deferred compensation plan assets <sup>(3)</sup> | 3,139  | —       | —       | 3,139     |
| Total  | \$441,669                                    | —       | —       | \$441,669 |

Cash and cash equivalents include money market funds with original maturity dates of three months or less, which (1) are Level 1 assets. At March 31, 2015 and December 31, 2014, we had \$155.7 million and \$156.7 million, respectively, in money market funds.

(2) Restricted cash is classified as “Prepaid expenses and other” in the Condensed Consolidated Balance Sheets.

(3) Deferred compensation plan assets are classified as “Other assets” in the Condensed Consolidated Balance Sheets.

We believe that the carrying values of our financial instruments, which include accounts receivable and other financing commitments, approximate their fair values due primarily to their short-term maturities and low risk of counterparty default. The carrying value of our debt associated with the 2013 Credit Agreement approximates its fair value due to the variable rate on such debt.

## NOTE 9 Income Taxes

For the three months ended March 31, 2015 and 2014, our income tax provision from continuing operations was \$20.2 million and \$26.2 million, respectively, based on effective income tax rates, before discrete items and less amounts attributable to noncontrolling interests, of 37.8% and 37.6%, respectively. The actual income tax rates on income from continuing operations, less amounts attributable to noncontrolling interests, for the three months ended March 31, 2015 and 2014, inclusive of discrete items, were 37.9% and 37.7%, respectively. The decrease in the 2015 income tax provision was primarily due to decreased income before income taxes. The increase in the actual income tax rates on income from continuing operations was primarily due to a change in the mix of earnings among various jurisdictions. As of March 31, 2015 and December 31, 2014, the amount of unrecognized income tax benefits for each period was \$5.2 million (of which \$3.0 million, if recognized, would favorably affect our effective income tax rate).

We report interest expense related to unrecognized income tax benefits in the income tax provision. As of March 31, 2015 and December 31, 2014, we had approximately \$0.4 million and \$0.3 million of accrued interest related to



unrecognized income tax benefits included as a liability in the Condensed Consolidated Balance Sheets, respectively. For the three months ended March 31, 2015 and 2014, less than \$0.1 million of interest expense and \$0.1 million of interest income was recognized, respectively.

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 9 Income Taxes - (Continued)

It is reasonably possible that approximately \$3.3 million of unrecognized income tax benefits at March 31, 2015, primarily relating to uncertain tax positions attributable to tax return filing positions, will significantly decrease in the next twelve months as a result of estimated settlements with taxing authorities and the expiration of applicable statutes of limitations.

We file income tax returns with the Internal Revenue Service and various state, local and foreign tax agencies. The Company is currently under examination by various taxing authorities for the years 2008 through 2014. During the first quarter of 2014, the Internal Revenue Service finalized its audit of our federal income tax returns for the years 2010 through 2011. We agreed to and paid an assessment, for an immaterial amount, proposed by the Internal Revenue Service pursuant to such audit.

## NOTE 10 Common Stock

As of March 31, 2015 and December 31, 2014, 62,681,887 and 62,981,229 shares of our common stock were outstanding, respectively.

During the three months ended March 31, 2015 and 2014, 178,928 and 379,616 shares of common stock, respectively, were issued primarily upon: (a) the satisfaction of required conditions under certain of our share-based compensation plans, (b) the exercise of stock options and (c) the purchase of common stock pursuant to our employee stock purchase plan.

On September 26, 2011, our Board of Directors authorized us to repurchase up to \$100.0 million of our outstanding common stock. On December 5, 2013 and October 23, 2014, our Board of Directors authorized us to repurchase up to an additional \$100.0 million and \$250.0 million of our outstanding common stock, respectively. During 2015, we repurchased approximately 0.5 million shares of our common stock for approximately \$21.1 million. Since the inception of the repurchase programs through March 31, 2015, we have repurchased 8.0 million shares of our common stock for approximately \$304.7 million. As of March 31, 2015, there remained authorization for us to repurchase approximately \$145.3 million of our shares. The repurchase programs do not obligate the Company to acquire any particular amount of common stock and may be suspended, recommenced or discontinued at any time or from time to time without prior notice. Repurchases may be made from time to time to the extent permitted by securities laws and other legal requirements, including provisions in our credit agreement placing limitations on such repurchases. The repurchase programs have been and will be funded from our operations.

## NOTE 11 Retirement Plans

Our United Kingdom subsidiary has a defined benefit pension plan covering all eligible employees (the "UK Plan"); however, no individual joining the company after October 31, 2001 may participate in the plan. On May 31, 2010, we curtailed the future accrual of benefits for active employees under this plan.

## Components of Net Periodic Pension Cost

The components of net periodic pension cost of the UK Plan for the three months ended March 31, 2015 and 2014 were as follows (in thousands):

|                                   | For the three months ended<br>March 31, |         |
|-----------------------------------|---|---------|
|                                   | 2015                                    | 2014    |
| Interest cost                     | \$2,865                                 | \$3,498 |
| Expected return on plan assets    | (3,995)                                 | (4,211) |
| Amortization of unrecognized loss | 623                                     | 506     |
| Net periodic pension cost         | \$(507)                                 | \$(207) |
| Employer Contributions            |   |         |

For the three months ended March 31, 2015, our United Kingdom subsidiary contributed approximately \$1.3 million to its UK Plan. It anticipates contributing an additional \$4.2 million during the remainder of 2015.

## NOTE 12 Commitments and Contingencies

Government Contracts

As a government contractor, we are subject to U.S. government audits and investigations relating to our operations, including claims for fines, penalties and compensatory and treble damages, and possible suspension or debarment from doing business with

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

NOTE 12 Commitments and Contingencies - (Continued)

the government. Based on currently available information, we believe the outcome of ongoing government disputes and investigations will not have a material impact on our financial position, results of operations or liquidity.

Legal Matters

One of our subsidiaries was a subcontractor to a mechanical contractor (“Mechanical Contractor”) on a construction project where an explosion occurred. An investigation of the matter could not determine who was responsible for the explosion. As a result of the explosion, lawsuits have been commenced against various parties, but, to date, no lawsuits have been commenced against our subsidiary with respect to personal injury or damage to property as a consequence of the explosion. However, the Mechanical Contractor has asserted claims, in the context of an arbitration proceeding against our subsidiary, alleging that our subsidiary is responsible for a portion of the damages for which the Mechanical Contractor may be liable as a result of: (a) personal injury suffered by individuals as a result of the explosion and (b) the Mechanical Contractor’s legal fees and associated management costs in defending against any and all such claims. In the most recent filing with the Arbitrator, the Mechanical Contractor has stated claims against our subsidiary for alleged violations of the Connecticut and Massachusetts Unfair and Deceptive Trade Practices Acts in the ongoing arbitration proceeding. Further, the general contractor (as assignee of the Mechanical Contractor) on the construction project, and for whom the Mechanical Contractor worked, has alleged that our subsidiary is responsible for losses asserted by the owner of the project and/or the general contractor because of delays in completion of the project and for damages to the owner’s property. We believe, and have been advised by counsel, that we have a number of meritorious defenses to all such matters. We believe that the ultimate outcome of such matters will not have a material adverse effect on our consolidated financial position, results of operations or liquidity. Notwithstanding our assessment of the final impact of this matter, we are not able to estimate with any certainty the amount of loss, if any, which would be associated with an adverse resolution.

One of our subsidiaries, USM, Inc. (“USM”), doing business in California provides, among other things, janitorial services to its customers by having those services performed by independent janitorial companies. USM and one of its customers, which owns retail stores (the “Customer”), are co-defendants in a federal class action lawsuit brought by five employees of USM’s California janitorial subcontractors. The action was commenced on September 5, 2013 in a Superior Court of California and was removed by USM on November 22, 2013 to the United States District Court for the Northern District of California. The employees allege in their complaint, among other things, that USM and the Customer, during a period that began before our acquisition of USM, violated a California statute that prohibits USM from entering into a contract with a janitorial subcontractor when it knows or should know that the contract does not include funds sufficient to allow the janitorial contractor to comply with all local, state and federal laws or regulations governing the labor or services to be provided. The employees have asserted that the amounts USM pays to its janitorial subcontractors are insufficient to allow those janitorial subcontractors to meet their obligations regarding, among other things, wages due for all hours their employees worked, minimum wages, overtime pay and meal and rest breaks. These employees seek to represent not only themselves, but also all other individuals who provided janitorial services at the Customer’s stores in California during the relevant four year time period. We do not believe USM or the Customer has violated the California statute or that the employees may bring the action as a class action on behalf of other employees of janitorial companies with whom USM subcontracted for the provision of janitorial services to the Customer. However, if the pending lawsuit is certified as a class action and USM is found to have violated the California statute, USM might have to pay significant damages and might be subject to similar lawsuits regarding the provision of janitorial services to its other customers in California. The plaintiffs seek a declaratory judgment that USM has violated the California statute, monetary damages, including all unpaid wages and thereon, restitution for unpaid wages, and an award of attorneys’ fees and costs.

On February 17, 2015, USM and its Customer entered into a consent decree which, subject to final approval of the consent decree by the federal judge in the United States District Court for the Northern District of California following a determination by the Court of the consent decree’s fairness, adequacy and reasonableness, will resolve the

claims and defenses asserted in the class action. Under the terms of the consent decree, USM is to (a) pay an aggregate of \$1.0 million (i) for monetary relief to the members of the class, (ii) for awards to the class representative plaintiffs, (iii) for California Labor Code Private Attorney General Act payments to the State of California for an immaterial amount, and (iv) for all costs of notice and administration of the claims process, (b) pay to counsel for the class an aggregate of \$1.3 million, of which \$0.25 million is to be allocated for their reimbursable costs and litigation expenses and \$1.05 million is to be allocated for attorneys' fees, and (c) establish procedures to monitor USM's California subcontractors providing janitorial services to its Customer designed principally to ensure janitorial employees of those subcontractors are paid no less than minimum wage. The settlement amount has been accrued for as of December 31, 2014, and payment is expected to be made in 2015.

We are involved in several other proceedings in which damages and claims have been asserted against us. Other potential claims may exist that have not yet been asserted against us. We believe that we have a number of valid defenses to such proceedings

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 12 Commitments and Contingencies - (Continued)

and claims and intend to vigorously defend ourselves. We do not believe that any such matters will have a material adverse effect on our financial position, results of operations or liquidity. Litigation is subject to many uncertainties and the outcome of litigation is not predictable with assurance. It is possible that some litigation matters for which reserves have not been established could be decided unfavorably to us, and that any such unfavorable decisions could have a material adverse effect on our financial position, results of operations or liquidity.

## Restructuring expenses

Restructuring expenses, primarily relating to employee severance obligations, were less than \$0.1 million for the three months ended March 31, 2015. Restructuring expenses, relating to the termination of leased facilities, were \$0.2 million for the three months ended March 31, 2014. As of March 31, 2015, the balance of these restructuring obligations yet to be paid was \$0.2 million, the majority of which is expected to be paid after 2015. No material expenses in connection with restructuring from continuing operations are expected to be incurred during the remainder of 2015.

The changes in restructuring activity by reportable segments during the three months ended March 31, 2015 and March 31, 2014 were as follows (in thousands):

|                              | United States<br>electrical<br>construction<br>and facilities<br>services segment | United States<br>mechanical<br>construction<br>and facilities<br>services segment | Corporate<br>administration | Total  |
|------------------------------|---|---|-----------------------------|--------|
| Balance at December 31, 2013 | \$ 30   | \$ 164  | \$—                         | \$ 194 |
| Charges                      | —   | (75 )   | 300                         | 225    |
| Payments                     | (6 )  | (89 )   | —                           | (95 )  |
| Balance at March 31, 2014    | \$ 24   | \$ —  | \$300                       | \$324  |
| Balance at December 31, 2014 | \$ 255  | \$ 26   | \$—                         | \$281  |
| Charges                      | 2   | 6   | —                           | 8      |
| Payments                     | (18 )   | (32 )   | —                           | (50 )  |
| Balance at March 31, 2015    | \$ 239  | \$ —  | \$—                         | \$239  |

A summary of restructuring expenses by reportable segments recognized for the three months ended March 31, 2015 was as follows (in thousands):

|                   | United States<br>electrical<br>construction<br>and facilities<br>services segment | United States<br>mechanical<br>construction<br>and facilities<br>services segment | Corporate<br>administration | Total |
|-------------------|---|---|-----------------------------|-------|
| Severance         | \$ —  | \$ 6  | \$—                         | \$6   |
| Leased facilities | 2   | —   | —                           | 2     |
| Total charges     | \$ 2  | \$ 6  | \$—                         | \$8   |

## NOTE 13 Segment Information

We have the following reportable segments which provide services associated with the design, integration, installation, start-up, operation and maintenance of various systems: (a) United States electrical construction and facilities services (involving systems for electrical power transmission and distribution; premises electrical and lighting systems; low-voltage systems, such as fire alarm, security and process control; voice and data communication; roadway and transit lighting; and fiber optic lines); (b) United States mechanical construction and facilities services (involving systems for heating, ventilation, air conditioning, refrigeration and clean-room process

ventilation; fire protection; plumbing, process and high-purity piping; controls and filtration; water and wastewater treatment; central plant heating and cooling; cranes and rigging; millwrighting; and steel fabrication, erection and welding); (c) United States building services; (d) United States industrial services; and (e) United Kingdom building services. The "United States building services" and "United Kingdom building services" segments principally consists of those operations which provide

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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 13 Segment Information - (Continued)

a portfolio of services needed to support the operation and maintenance of customers' facilities, including commercial and government site-based operations and maintenance; facility maintenance and services, including reception, security and catering services; outage services to utilities and industrial plants; military base operations support services; mobile maintenance and services; floor care and janitorial services; landscaping, lot sweeping and snow removal; facilities management; vendor management; call center services; installation and support for building systems; program development, management and maintenance for energy systems; technical consulting and diagnostic services; infrastructure and building projects for federal, state and local governmental agencies and bodies; and small modification and retrofit projects, which services are not generally related to customers' construction programs. The segment "United States industrial services" principally consists of those operations which provide industrial maintenance and services, mainly for refineries and petrochemical plants, including on-site repairs, maintenance and service of heat exchangers, towers, vessels and piping; design, manufacturing, repair and hydro blast cleaning of shell and tube heat exchangers and related equipment; refinery turnaround planning and engineering services; specialty welding services; overhaul and maintenance of critical process units in refineries and petrochemical plants; and specialty technical services for refineries and petrochemical plants.

The following tables present information about industry segments and geographic areas for the three months ended March 31, 2015 and 2014 (in thousands):

|   | For the three months ended<br>March 31, |             |
|---|---|-------------|
|   | 2015                                    | 2014        |
| Revenues from unrelated entities:                             |   |             |
| United States electrical construction and facilities services | \$318,994                               | \$308,136   |
| United States mechanical construction and facilities services | 511,026                                 | 513,011     |
| United States building services                               | 439,492                                 | 448,044     |
| United States industrial services                             | 232,725                                 | 231,958     |
| Total United States operations                                | 1,502,237                               | 1,501,149   |
| United Kingdom building services                              | 86,950                                  | 89,390      |
| Total worldwide operations                                    | \$1,589,187                             | \$1,590,539 |
| Total revenues:   |   |             |
| United States electrical construction and facilities services | \$320,238                               | \$314,797   |
| United States mechanical construction and facilities services | 513,367                                 | 519,111     |
| United States building services                               | 449,728                                 | 457,964     |
| United States industrial services                             | 233,316                                 | 232,474     |
| Less intersegment revenues                                    | (14,412)                                | (23,197)    |
| Total United States operations                                | 1,502,237                               | 1,501,149   |
| United Kingdom building services                              | 86,950                                  | 89,390      |
| Total worldwide operations                                    | \$1,589,187                             | \$1,590,539 |



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EMCOR Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 13 Segment Information - (Continued)

|   | For the three months ended<br>March 31, |              |
|---|---|--------------|
|   | 2015                                    | 2014         |
| Operating income (loss):                                      |   |              |
| United States electrical construction and facilities services | \$ 16,674                               | \$ 21,655    |
| United States mechanical construction and facilities services | 20,901                                  | 19,106       |
| United States building services                               | 20,978                                  | 20,298       |
| United States industrial services                             | 12,833                                  | 23,394       |
| Total United States operations                                | 71,386                                  | 84,453       |
| United Kingdom building services                              | 2,378                                   | 3,363        |
| Corporate administration                                      | (18,426)                                | (15,467)     |
| Restructuring expenses  | (8)                                     | (225)        |
| Total worldwide operations                                    | 55,330                                  | 72,124       |
| Other corporate items:  |   |              |
| Interest expense  | (2,216)                                 | (2,248)      |
| Interest income   | 176                                     | 234          |
| Income from continuing operations before income taxes         | \$ 53,290                               | \$ 70,110    |
|   | March 31,                               | December 31, |
|   | 2015                                    | 2014         |
| Total assets:   |   |              |
| United States electrical construction and facilities services | \$ 338,325                              | \$ 332,150   |
| United States mechanical construction and facilities services | 777,328                                 | 793,056      |
| United States building services                               | 745,226                                 | 737,082      |
| United States industrial services                             | 932,957                                 | 954,018      |
| Total United States operations                                | 2,793,836                               | 2,816,306    |
| United Kingdom building services                              | 132,469                                 | 130,340      |
| Corporate administration                                      | 389,277                                 | 442,321      |
| Total worldwide operations                                    | \$ 3,315,582                            | \$ 3,388,967 |

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

We are one of the largest electrical and mechanical construction and facilities services firms in the United States. In addition, we provide a number of building services and industrial services. Our services are provided to a broad range of commercial, industrial, utility and institutional customers through approximately 70 operating subsidiaries and joint venture entities. Our offices are located in the United States and the United Kingdom.

Due to recurring losses over the last several years in the construction operations of our United Kingdom segment and our negative assessment of construction market conditions in the United Kingdom for the foreseeable future, we announced during the quarter ended June 30, 2013 our decision to withdraw from the construction market in the United Kingdom. During the third quarter of 2014, we ceased construction operations in the United Kingdom. The results of the construction operations of our United Kingdom segment for all periods are presented in our Condensed Consolidated Financial Statements as discontinued operations. The segment formerly named the United Kingdom construction and building services segment has been renamed the United Kingdom building services segment.

## Overview

The following table presents selected financial data for the three months ended March 31, 2015 and 2014 (in thousands, except percentages and per share data):

|  | For the three months ended |             |     |   |
|--|----------------------------|-------------|-----|---|
|  | March 31,                  |             |     |   |
|  | 2015                       | 2014        |     |   |
| Revenues   | \$1,589,187                | \$1,590,539 |     |   |
| Revenues (decrease) increase from prior year                 | (0.1                       | )%          | 2.9 | % |
| Restructuring expenses                                       | \$8                        | \$225       |     |   |
| Operating income   | \$55,330                   | \$72,124    |     |   |
| Operating income as a percentage of revenues                 | 3.5                        | %           | 4.5 | % |
| Net income attributable to EMCOR Group, Inc.                 | \$32,849                   | \$41,261    |     |   |
| Diluted earnings per common share from continuing operations | \$0.52                     | \$0.64      |     |   |

Overall revenues, operating income and operating margin (operating income as a percentage of revenues) decreased in the 2015 first quarter compared to the 2014 first quarter. The slight decrease in revenues was primarily attributable to a decline in revenues from our: (a) United States building services segment, (b) United States mechanical construction and facilities services segment and (c) United Kingdom building services segment, partially offset by an increase in revenues from our United States electrical construction and facilities services segment and our United States industrial services segment.

The decreases in operating income and operating margin were primarily attributable to increases in our selling, general and administrative expenses due to higher employee related costs such as employee benefits, incentive compensation and salaries. The increase in employee benefits was attributable to higher medical insurance costs as, in the same prior year period, we benefited from favorable claims experience. Increased incentive compensation was principally due to higher projected annual operating results than in the same prior year period, which resulted in increased accruals for certain of our incentive compensation plans. The increase in salaries was attributable to an increase in headcount due to higher anticipated revenues than in the same prior year period, as well as cost of living adjustments and merit pay increases.

The unfavorable operating performance was also attributable to lower gross profit and gross profit margins within our: (a) United States industrial services segment, which was negatively impacted by: (i) a nationwide strike by union employees of certain major oil refineries, which led to the deferral of, or may lead to the potential loss of, certain turnaround projects that generate relatively high gross profit margins, and (ii) the mix of work in our industrial shop services operations, which included fewer repair projects, than in the same prior year period, that generate relatively high gross profit margins, (b) United States electrical construction and facilities services segment as, in the same prior year period, we benefited from the successful completion of two large power generation projects in the northern and southern California markets, and (c) United Kingdom building services. The decreases in operating income and operating margin were partially offset by improved performance from our United States mechanical construction and

facilities services segment and our United States building services segment.

**Operating Segments**

We have the following reportable segments which provide services associated with the design, integration, installation, start-up, operation and maintenance of various systems: (a) United States electrical construction and facilities services (involving systems for electrical power transmission and distribution; premises electrical and lighting systems; low-voltage systems, such as

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fire alarm, security and process control; voice and data communication; roadway and transit lighting; and fiber optic lines); (b) United States mechanical construction and facilities services (involving systems for heating, ventilation, air conditioning, refrigeration and clean-room process ventilation; fire protection; plumbing, process and high-purity piping; controls and filtration; water and wastewater treatment; central plant heating and cooling; cranes and rigging; millwrighting; and steel fabrication, erection and welding); (c) United States building services; (d) United States industrial services; and (e) United Kingdom building services. The "United States building services" and "United Kingdom building services" segments principally consist of those operations which provide a portfolio of services needed to support the operation and maintenance of customers' facilities, including commercial and government site-based operations and maintenance; facility maintenance and services, including reception, security and catering services; outage services to utilities and industrial plants; military base operations support services; mobile maintenance and services; floor care and janitorial services; landscaping, lot sweeping and snow removal; facilities management; vendor management; call center services; installation and support for building systems; program development, management and maintenance for energy systems; technical consulting and diagnostic services; infrastructure and building projects for federal, state and local governmental agencies and bodies; and small modification and retrofit projects, which services are not generally related to customers' construction programs. The segment "United States industrial services" principally consists of those operations which provide industrial maintenance and services, mainly for refineries and petrochemical plants, including on-site repairs, maintenance and service of heat exchangers, towers, vessels and piping; design, manufacturing, repair and hydro blast cleaning of shell and tube heat exchangers and related equipment; refinery turnaround planning and engineering services; specialty welding services; overhaul and maintenance of critical process units in refineries and petrochemical plants; and specialty technical services for refineries and petrochemical plants.

## Results of Operations

## Revenues

The following table presents our operating segment revenues from unrelated entities and their respective percentages of total revenues (in thousands, except for percentages):

|   | For the three months ended March 31, |            |   |             |            |   |
|---|--------------------------------------|------------|---|-------------|------------|---|
|   | 2015                                 | % of Total |   | 2014        | % of Total |   |
| Revenues:   |                                      |            |   |             |            |   |
| United States electrical construction and facilities services | \$318,994                            | 20         | % | \$308,136   | 19         | % |
| United States mechanical construction and facilities services | 511,026                              | 32         | % | 513,011     | 32         | % |
| United States building services                               | 439,492                              | 28         | % | 448,044     | 28         | % |
| United States industrial services                             | 232,725                              | 15         | % | 231,958     | 15         | % |
| Total United States operations                                | 1,502,237                            | 95         | % | 1,501,149   | 94         | % |
| United Kingdom building services                              | 86,950                               | 5          | % | 89,390      | 6          | % |
| Total worldwide operations                                    | \$1,589,187                          | 100        | % | \$1,590,539 | 100        | % |

As described below in more detail, our revenues for the three months ended March 31, 2015 decreased slightly compared to revenues for the three months ended March 31, 2014. The decrease in revenues for the three months ended March 31, 2015 was attributable to a decline in revenues from our: (a) United States building services segment, (b) United States mechanical construction and facilities services segment and (c) United Kingdom building services segment, partially offset by an increase in revenues from our United States electrical construction and facilities services segment and our United States industrial services segment. We continue to be disciplined in a very competitive marketplace by only accepting work that we believe can be performed at reasonable margins.

Revenues of our United States electrical construction and facilities services segment were \$319.0 million for the three months ended March 31, 2015 compared to revenues of \$308.1 million for the three months ended March 31, 2014. The increase in revenues was primarily attributable to an increase in revenues from higher levels of work from transportation, manufacturing and healthcare projects, partially offset by a decrease in revenues from institutional construction projects, primarily in the Washington D.C. and southern California markets.

Our United States mechanical construction and facilities services segment revenues for the three months ended March 31, 2015 were \$511.0 million, a \$2.0 million decrease compared to revenues of \$513.0 million for the three months ended March 31, 2014. The decrease in revenues for the three months ended March 31, 2015 was primarily attributable to a decline in revenues from manufacturing, water and wastewater and transportation construction projects, partially offset by an increase in revenues from commercial construction projects.

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Revenues of our United States building services segment for the three months ended March 31, 2015 decreased by \$8.6 million compared to the three months ended March 31, 2014. The decrease in revenues was primarily attributable to decreased revenues from: (a) our commercial site-based services operations, as a result of a decline in revenues from: (i) supplier management contracts and (ii) snow removal activities, as a result of less snowfall in geographical areas in which many of our contracts are based on a per snow event basis, and (b) our government site-based services operations, as a result of the completion of two large long-term site-based joint venture projects not renewed pursuant to rebid. These decreases in revenues were partially offset by an increase in revenues from our mobile mechanical services operations, primarily in the northern and southern California markets.

Revenues of our United States industrial services segment for the three months ended March 31, 2015 increased by \$0.8 million compared to the three months ended March 31, 2014. The increase in revenues was primarily due to the timing of completion and shipment of several large capital projects in our industrial shop services operations, partially offset by a decrease in revenues from our industrial field services operations, which were negatively impacted by a nationwide strike by union employees of certain major oil refineries.

Our United Kingdom building services segment revenues were \$87.0 million for the three months ended March 31, 2015 compared to revenues of \$89.4 million for the three months ended March 31, 2014. The decrease in revenues was due to a decrease of \$8.2 million relating to the effect of unfavorable exchange rates for the British pound versus the United States dollar and decreased small project activity in the institutional market, partially offset by an increase in activity in the commercial and transportation markets.

**Backlog**

The following table presents our operating segment backlog from unrelated entities and their respective percentages of total backlog (in thousands, except for percentages):

|   | March 31,<br>2015 | % of<br>Total | December<br>31, 2014 | % of<br>Total | March 31,<br>2014 | % of<br>Total |
|---|-------------------|---------------|----------------------|---------------|-------------------|---------------|
| Backlog:  |                   |               |                      |               |                   |               |
| United States electrical construction and facilities services | \$1,203,189       | 32 %          | \$1,176,372          | 32 %          | \$984,886         | 29 %          |
| United States mechanical construction and facilities services | 1,534,893         | 41 %          | 1,473,018            | 41 %          | 1,339,285         | 40 %          |
| United States building services                               | 747,471           | 20 %          | 732,960              | 20 %          | 778,680           | 23 %          |
| United States industrial services                             | 94,189            | 3 %           | 101,154              | 3 %           | 96,875            | 3 %           |
| Total United States operations                                | 3,579,742         | 96 %          | 3,483,504            | 96 %          | 3,199,726         | 95 %          |
| United Kingdom building services                              | 156,414           | 4 %           | 150,084              | 4 %           | 165,883           | 5 %           |
| Total worldwide operations                                    | \$3,736,156       | 100 %         | \$3,633,588          | 100 %         | \$3,365,609       | 100 %         |

Our backlog at March 31, 2015 was \$3.74 billion compared to \$3.63 billion at December 31, 2014 and \$3.37 billion at March 31, 2014. The increase in backlog at March 31, 2015 compared to backlog at December 31, 2014 was primarily attributable to an increase in contracts awarded for work within all of our reportable segments, except for our United States industrial services segment. Backlog increases with awards of new contracts and decreases as we perform work on existing contracts. Backlog is not a term recognized under United States generally accepted accounting principles; however, it is a common measurement used in our industry. We include a project within our backlog at such time as a contract is awarded. Backlog includes unrecognized revenues to be realized from uncompleted construction contracts plus unrecognized revenues expected to be realized over the remaining term of services contracts. However, we do not include in backlog contracts for which we are paid on a time and material basis and a fixed amount cannot be determined, and if the remaining term of a services contract exceeds 12 months, the unrecognized revenues attributable to such contract included in backlog are limited to only the next 12 months of revenues provided for in the contract award. Our backlog also includes amounts related to services contracts for which a fixed price contract value is not assigned when a reasonable estimate of total revenues can be made from budgeted amounts agreed to with our customer. Our backlog is comprised of: (a) original contract amounts, (b) change orders for which we have received written confirmations from our customers, (c) pending change orders for which we expect to receive confirmations in the ordinary course of business and (d) claim amounts that we have made against customers for which we have

determined we have a legal basis under existing contractual arrangements and as to which we consider recovery to be probable. Such claim amounts were immaterial for all periods presented. Our backlog does not include anticipated revenues from unconsolidated joint ventures or variable interest entities and anticipated revenues from pass-through costs on contracts for which we are acting in the capacity of an agent and which are reported on the net basis. We believe our backlog is firm, although many contracts are subject to cancellation at the election of our customers. Historically, cancellations have not had a material adverse effect on us.

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## Cost of sales and Gross profit

The following table presents our cost of sales, gross profit (revenues less cost of sales) and gross profit margin (gross profit as a percentage of revenues) (in thousands, except for percentages):

|   | For the three months ended<br>March 31, |             |   |   |
|---|---|-------------|---|---|
|   | 2015                                    | 2014        |   |   |
| Cost of sales                             | \$1,372,258                             | \$1,374,336 |   |   |
| Gross profit                              | \$216,929                               | \$216,203   |   |   |
| Gross profit, as a percentage of revenues | 13.7                                    | % 13.6      | % | % |

Our gross profit increased by \$0.7 million for the three months ended March 31, 2015 compared to the three months ended March 31, 2014. Our gross profit margin was 13.7% and 13.6% for the three months ended March 31, 2015 and 2014, respectively. The slight increases in gross profit and gross profit margin were attributable to our United States mechanical construction and facilities services segment and our United States building services segment, which were offset by reduced profitability within all of our other reportable segments.

## Selling, general and administrative expenses

The following table presents our selling, general and administrative expenses and selling, general and administrative expenses as a percentage of revenues (in thousands, except for percentages):

|   | For the three months ended<br>March 31, |           |   |   |
|---|---|-----------|---|---|
|   | 2015                                    | 2014      |   |   |
| Selling, general and administrative expenses                              | \$161,591                               | \$143,854 |   |   |
| Selling, general and administrative expenses, as a percentage of revenues | 10.2                                    | % 9.0     | % | % |

Our selling, general and administrative expenses for the three months ended March 31, 2015 increased by \$17.7 million to \$161.6 million compared to \$143.9 million for the three months ended March 31, 2014. Selling, general and administrative expenses as a percentage of revenues were 10.2% and 9.0% for the three months ended March 31, 2015 and 2014, respectively. The increase in selling, general and administrative expenses was due to higher employee related costs such as employee benefits, incentive compensation and salaries. The increase in employee benefits was attributable to higher medical insurance costs as, in the same prior year period, we benefited from favorable claims experience. Increased incentive compensation was principally due to higher projected annual operating results than in the same prior year period, which resulted in increased accruals for certain of our incentive compensation plans. The increase in salaries was attributable to an increase in headcount due to higher anticipated revenues than in the same prior year period, as well as cost of living adjustments and merit pay increases.

## Restructuring expenses

Restructuring expenses, primarily relating to employee severance obligations, were less than \$0.1 million for the three months ended March 31, 2015. Restructuring expenses, relating to the termination of leased facilities, were \$0.2 million for the three months ended March 31, 2014. As of March 31, 2015, the balance of these restructuring obligations yet to be paid was \$0.2 million, the majority of which is expected to be paid after 2015. No material expenses in connection with restructuring from continuing operations are expected to be incurred during the remainder of 2015.





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## Operating income

The following table presents our operating income (loss) and operating income (loss) as a percentage of segment revenues from unrelated entities (in thousands, except for percentages):

|   | For the three months ended March 31, |                       |   |          |                       |   |
|---|--------------------------------------|-----------------------|---|----------|-----------------------|---|
|   | 2015                                 | % of Segment Revenues |   | 2014     | % of Segment Revenues |   |
| Operating income (loss):                                      |                                      |                       |   |          |                       |   |
| United States electrical construction and facilities services | \$16,674                             | 5.2                   | % | \$21,655 | 7.0                   | % |
| United States mechanical construction and facilities services | 20,901                               | 4.1                   | % | 19,106   | 3.7                   | % |
| United States building services                               | 20,978                               | 4.8                   | % | 20,298   | 4.5                   | % |
| United States industrial services                             | 12,833                               | 5.5                   | % | 23,394   | 10.1                  | % |
| Total United States operations                                | 71,386                               | 4.8                   | % | 84,453   | 5.6                   | % |
| United Kingdom building services                              | 2,378                                | 2.7                   | % | 3,363    | 3.8                   | % |
| Corporate administration                                      | (18,426)                             | )                     | — | (15,467) | )                     | — |
| Restructuring expenses  | (8)                                  | )                     | — | (225)    | )                     | — |
| Total worldwide operations                                    | 55,330                               | 3.5                   | % | 72,124   | 4.5                   | % |
| Other corporate items:  |                                      |                       |   |          |                       |   |
| Interest expense  | (2,216)                              | )                     |   | (2,248)  | )                     |   |
| Interest income   | 176                                  |                       |   | 234      |                       |   |
| Income from continuing operations before income taxes         | \$53,290                             |                       |   | \$70,110 |                       |   |

As described below in more detail, operating income was \$55.3 million for the three months ended March 31, 2015 compared to \$72.1 million for the three months ended March 31, 2014. Operating margin was 3.5% for the three months ended March 31, 2015 compared to 4.5% for the three months ended March 31, 2014.

Operating income of our United States electrical construction and facilities services segment for the three months ended March 31, 2015 was \$16.7 million compared to operating income of \$21.7 million for the three months ended March 31, 2014. The decrease in operating income for the three months ended March 31, 2015 was due to an increase in selling, general and administrative expenses due to higher employee related costs such as employee benefits, incentive compensation and salaries. The increase in employee benefits was attributable to higher medical insurance costs as, in the same prior year period, we benefited from favorable claims experience. The increase in incentive compensation was principally due to higher projected annual operating results than in the same prior year period, which resulted in increased accruals for certain of our incentive compensation plans. Despite an increase in revenues, operating income also decreased as, in the same prior year period, we benefited from the successful completion of two large power generation projects in the northern and southern California markets. The decrease in operating margin for the three months ended March 31, 2015 was attributable to a decrease in gross profit margin and an increase in the ratio of selling, general and administrative expenses to revenues.

Our United States mechanical construction and facilities services segment operating income for the three months ended March 31, 2015 was \$20.9 million, a \$1.8 million increase compared to operating income of \$19.1 million for the three months ended March 31, 2014. Operating income was favorably impacted by an increase in gross profit from commercial, institutional and manufacturing construction projects, partially offset by an increase in selling, general and administrative expenses. The increase in operating margin for the three months ended March 31, 2015 was attributable to an increase in gross profit margin.

Operating income of our United States building services segment for the three months ended March 31, 2015 increased by \$0.7 million compared to operating income for the three months ended March 31, 2014. The increase in operating income was primarily attributable to: (a) our mobile mechanical services operations, partially due to increased profitability in projects, retrofits and repair services work, and (b) our commercial site-based services operations, as a result of approximately \$3.0 million of income recognized, net of associated legal costs incurred in the first quarter of 2015, upon the favorable settlement of a claim by us against the former owners of a company we had previously acquired. These increases were partially offset by a decrease in operating income from our energy services

operations as, in the same prior year period, we benefited from the successful completion of a large project. The increase in operating margin for the three months ended March 31, 2015 was attributable to an increase in gross profit margin, primarily as a result of the settlement mentioned above.

Operating income of our United States industrial services segment for the three months ended March 31, 2015 decreased by \$10.6 million compared to operating income for the three months ended March 31, 2014. This segment's results were negatively impacted by: (a) a nationwide strike by union employees of certain major oil refineries, which led to the deferral of, or may lead

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to the potential loss of, certain turnaround projects that generate relatively high gross profit margins, (b) an increase in selling, general and administrative expenses due to higher employee related costs such as employee benefits and salaries, partially as a result of increased headcount due to higher anticipated field services volume, and (c) the mix of work in our industrial shop services operations, which included fewer repair projects, than in the same prior year period, that generate relatively high gross profit margins. The decrease in operating margin for the three months ended March 31, 2015 was attributable to an increase in the ratio of selling, general and administrative expenses to revenues, as well as a decrease in gross profit margin.

Our United Kingdom building services segment operating income was \$2.4 million for the three months ended March 31, 2015 compared to operating income of \$3.4 million for the three months ended March 31, 2014. The decrease in operating income was primarily attributable to a decrease in gross profit from small project activity in the institutional market, as well as a decrease of \$0.2 million relating to the effect of unfavorable exchange rates for the British pound versus the United States dollar. The decrease in operating margin for the three months ended March 31, 2015 was attributable to a decrease in gross profit margin.

Our corporate administration operating loss for the three months ended March 31, 2015 was \$18.4 million compared to \$15.5 million for the three months ended March 31, 2014. The increase in expenses was primarily due to an increase in certain employment costs, such as incentive compensation and salaries, and legal costs. The increase in incentive compensation was partially due to higher projected annual operating results than in the same prior year period, which resulted in increased accruals for certain of our incentive compensation plans.

Interest expense for each of the three months ended March 31, 2015 and 2014 was \$2.2 million. Interest income for each of the three months ended March 31, 2015 and 2014 was \$0.2 million.

For the three months ended March 31, 2015 and 2014, our income tax provision from continuing operations was \$20.2 million and \$26.2 million, respectively, based on effective income tax rates, before discrete items and less amounts attributable to noncontrolling interests, of 37.8% and 37.6%, respectively. The actual income tax rates on income from continuing operations, less amounts attributable to noncontrolling interests, for the three months ended March 31, 2015 and 2014, inclusive of discrete items, were 37.9% and 37.7%, respectively. The decrease in the 2015 income tax provision was primarily due to decreased income before income taxes. The increase in the actual income tax rates on income from continuing operations was primarily due to a change in the mix of earnings among various jurisdictions.

Discontinued operations

Due to recurring losses over the last several years in the construction operations of our United Kingdom segment and our negative assessment of construction market conditions in the United Kingdom for the foreseeable future, we announced during the quarter ended June 30, 2013 our decision to withdraw from the construction market in the United Kingdom. During the third quarter of 2014, we ceased construction operations in the United Kingdom. The results of the construction operations of our United Kingdom segment for all periods are presented in our Condensed Consolidated Financial Statements as discontinued operations.

Liquidity and Capital Resources

The following table presents our net cash used in operating activities, investing activities and financing activities (in thousands):

|  | For the three months ended<br>March 31, |             |
|--|---|-------------|
|  | 2015                                    | 2014        |
| Net cash used in operating activities                        | \$(17,821 )                             | \$(24,316 ) |
| Net cash used in investing activities                        | \$(5,365 )                              | \$(6,321 )  |
| Net cash used in financing activities                        | \$(37,791 )                             | \$(2,893 )  |
| Effect of exchange rate changes on cash and cash equivalents | \$(2,185 )                              | \$385       |

Our consolidated cash balance decreased by approximately \$63.2 million from \$432.1 million at December 31, 2014 to \$368.9 million at March 31, 2015. Net cash used in operating activities for the three months ended March 31, 2015 was \$17.8 million compared to \$24.3 million of net cash used in operating activities for the three months ended March 31, 2014. The decrease in cash used in operating activities was primarily due to: (a) a \$13.0 million increase in our accounts payable and (b) a \$8.4 million increase in net over-billings, partially offset by a \$17.1 million increase in our

accounts receivable balances. Net cash used in investing activities was \$5.4 million for the three months ended March 31, 2015 compared to net cash used in investing activities of \$6.3 million for the three months ended March 31, 2014. The decrease in net cash used in investing activities was primarily due to a reduction in the purchase of property, plant and equipment. Net cash used in financing activities for the three months ended March 31, 2015 increased by approximately \$34.9 million compared to the three months ended March 31, 2014. The increase in net cash used in financing activities was primarily due to an increase in funds used for the repurchase of common stock and

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distributions to noncontrolling interests. Cash flows from discontinued operations were immaterial and are not expected to significantly affect future liquidity.

The following is a summary of material contractual obligations and other commercial commitments (in millions):

| Contractual Obligations   | Total            | Payments Due by Period |                |                |               |
|---|------------------|------------------------|----------------|----------------|---------------|
|   |                  | Less than 1 year       | 1-3 years      | 3-5 years      | After 5 years |
| Term Loan (including interest currently at 1.43%) <sup>(1)</sup>      | \$343.9          | \$22.2                 | \$43.5         | \$278.2        | \$—           |
| Capital lease obligations   | 1.9              | 1.2                    | 0.6            | 0.1            | —             |
| Operating leases  | 193.8            | 56.3                   | 77.5           | 36.0           | 24.0          |
| Open purchase obligations <sup>(2)</sup>                              | 901.8            | 758.9                  | 142.4          | 0.5            | —             |
| Other long-term obligations, including current portion <sup>(3)</sup> | 356.5            | 41.1                   | 304.1          | 11.3           | —             |
| Liabilities related to uncertain income tax positions                 | 5.6              | 3.5                    | 0.9            | —              | 1.2           |
| <b>Total Contractual Obligations</b>                                  | <b>\$1,803.5</b> | <b>\$883.2</b>         | <b>\$569.0</b> | <b>\$326.1</b> | <b>\$25.2</b> |

  

| Other Commercial Commitments | Total Committed | Amount of Commitment Expiration by Period |           |           |               |
|------------------------------|-----------------|---|-----------|-----------|---------------|
|                              |                 | Less than 1 year                          | 1-3 years | 3-5 years | After 5 years |
| Letters of credit            | \$101.9         | \$101.9                                   | \$—       | \$—       | \$—           |

On November 25, 2013, we entered into a \$750.0 million revolving credit facility (the "2013 Revolving Credit Facility") and a \$350.0 million term loan (the "Term Loan"), (collectively referred to as the "2013 Credit Agreement"). The proceeds of the Term Loan were used to repay amounts drawn under our previous credit agreement. As of March 31, 2015, the amount outstanding under the Term Loan was \$328.1 million.

Represents open purchase orders for material and subcontracting costs related to construction and services contracts. These purchase orders are not reflected in EMCOR's Condensed Consolidated Balance Sheets and should not impact future cash flows, as amounts should be recovered through customer billings.

Represents primarily insurance related liabilities and liabilities for deferred income taxes, incentive compensation, deferred compensation and earn-out arrangements, classified as other long-term liabilities in the Condensed Consolidated Balance Sheets. Cash payments for insurance and deferred compensation related liabilities may be payable beyond three years, but it is not practical to estimate these payments; therefore, these liabilities are reflected in the 1-3 years payment period. We provide funding to our post retirement plans based on at least the minimum funding required by applicable regulations. In determining the minimum required funding, we utilize current actuarial assumptions and exchange rates to forecast estimates of amounts that may be payable for up to five years in the future. In our judgment, minimum funding estimates beyond a five year time horizon cannot be reliably estimated and, therefore, have not been included in the table.

Until November 25, 2013, we had a revolving credit agreement (the "2011 Credit Agreement"), as amended, which provided for a revolving credit facility of \$750.0 million. The 2011 Credit Agreement was effective November 21, 2011. Effective November 25, 2013, we amended and restated the 2011 Credit Agreement to provide for a \$750.0 million revolving credit facility (the "2013 Revolving Credit Facility") and a \$350.0 million term loan (the "Term Loan") (collectively referred to as the "2013 Credit Agreement") expiring November 25, 2018. The proceeds of the Term Loan were used to repay amounts drawn under the 2011 Credit Agreement. We may increase the 2013 Revolving Credit Facility to \$1.05 billion if additional lenders are identified and/or existing lenders are willing to increase their current commitments. We may allocate up to \$250.0 million of available borrowings under the 2013 Revolving Credit Facility to letters of credit for our account or for the account of any of our subsidiaries. The 2013

Credit Agreement is guaranteed by most of our direct and indirect subsidiaries and are secured by substantially all of our assets and most of the assets of most of our subsidiaries. The 2013 Revolving Credit Facility and the Term Loan contain various covenants providing for, among other things, maintenance of certain financial ratios and certain limitations on payment of dividends, common stock repurchases, investments, acquisitions, indebtedness and capital expenditures. We were in compliance with all such covenants as of March 31, 2015 and December 31, 2014. A commitment fee is payable on the average daily unused amount of the 2013 Revolving Credit Facility, which ranges from 0.20% to 0.30%, based on certain financial tests. The fee is 0.20% of the unused amount as of March 31, 2015. Borrowings under the 2013 Credit Agreement bear interest at (1) a rate which is the prime commercial lending rate announced by Bank of Montreal from time to time (3.25% at March 31, 2015) plus 0.25% to 0.75%, based on certain financial tests or (2) United States dollar LIBOR (0.18% at March 31, 2015) plus 1.25% to 1.75%, based on certain financial tests. The interest rate in effect at March 31, 2015 was 1.43%. Fees for letters of credit issued under the 2013 Revolving Credit Facility range from 1.25% to 1.75% of the respective face amounts of outstanding letters of credit and are computed based on certain financial tests. We capitalized approximately \$3.0 million of debt issuance costs associated with the 2013 Credit Agreement. This

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amount is being amortized over the life of the agreement and is included as part of interest expense. We are required to make principal payments on the Term Loan in installments on the last day of March, June, September and December of each year, which commenced with the calendar quarter ended March 31, 2014, in the amount of \$4.4 million, with a payment of all unpaid principal and interest due on November 25, 2018. As of March 31, 2015, the balance of the Term Loan was \$328.1 million. As of March 31, 2015 and December 31, 2014, we had approximately \$101.6 million and \$95.5 million of letters of credit outstanding, respectively. There were no borrowings outstanding under the 2013 Revolving Credit Facility at March 31, 2015 and December 31, 2014.

The terms of our construction contracts frequently require that we obtain from surety companies (“Surety Companies”) and provide to our customers payment and performance bonds (“Surety Bonds”) as a condition to the award of such contracts. The Surety Bonds secure our payment and performance obligations under such contracts, and we have agreed to indemnify the Surety Companies for amounts, if any, paid by them in respect of Surety Bonds issued on our behalf. In addition, at the request of labor unions representing certain of our employees, Surety Bonds are sometimes provided to secure obligations for wages and benefits payable to or for such employees. Public sector contracts require Surety Bonds more frequently than private sector contracts, and accordingly, our bonding requirements typically increase as the amount of public sector work increases. As of March 31, 2015, based on our percentage-of-completion of our projects covered by Surety Bonds, our aggregate estimated exposure, assuming defaults on all our then existing contractual obligations, was approximately \$1.2 billion. The Surety Bonds are issued by Surety Companies in return for premiums, which vary depending on the size and type of bond.

From time to time, we discuss with our current and other Surety Bond providers the amounts of Surety Bonds that may be available to us based on our financial strength and the absence of any default by us on any Surety Bond issued on our behalf and believe those amounts are currently adequate for our needs. However, if we experience changes in our bonding relationships or if there are adverse changes in the surety industry, we may seek to satisfy certain customer requests for Surety Bonds by posting other forms of collateral in lieu of Surety Bonds such as letters of credit, parent company guarantees or cash, seeking to convince customers to forego the requirement for Surety Bonds, by increasing our activities in our business segments that rarely require Surety Bonds such as our building and industrial services segments, and/or by refraining from bidding for certain projects that require Surety Bonds. There can be no assurance that we would be able to effectuate alternatives to providing Surety Bonds to our customers or to obtain, on favorable terms, sufficient additional work that does not require Surety Bonds to replace projects requiring Surety Bonds that we may decide not to pursue. Accordingly, if we were to experience a reduction in the availability of Surety Bonds, we could experience a material adverse effect on our financial position, results of operations and/or cash flows.

Occasionally in the ordinary course of business, we guarantee obligations of our subsidiaries under certain contracts. Generally, we are liable under such an arrangement only if our subsidiary fails to perform its obligations under the contract. Historically, we have not incurred any substantial liabilities as a consequence of these guarantees.

We do not have any other material financial guarantees or off-balance sheet arrangements other than those disclosed herein.

We are a party to lawsuits and other proceedings in which other parties seek to recover from us amounts ranging from a few thousand dollars to over \$10.0 million. We do not believe that any such matters will have a material adverse effect on our financial position, results of operations or liquidity.

On September 26, 2011, our Board of Directors authorized us to repurchase up to \$100.0 million of our outstanding common stock. On December 5, 2013 and October 23, 2014, our Board of Directors authorized us to repurchase up to an additional \$100.0 million and \$250.0 million of our outstanding common stock, respectively. During 2015, we repurchased approximately 0.5 million shares of our common stock for approximately \$21.1 million. Since the inception of the repurchase programs through March 31, 2015, we have repurchased 8.0 million shares of our common stock for approximately \$304.7 million. As of March 31, 2015, there remained authorization for us to repurchase approximately \$145.3 million of our shares. The repurchase programs do not obligate the Company to acquire any particular amount of common stock and may be suspended, recommenced or discontinued at any time or from time to time without prior notice. Repurchases may be made from time to time to the extent permitted by securities laws and other legal requirements, including provisions in our credit agreement placing limitations on such



repurchases. The repurchase programs have been and will be funded from our operations.

We have paid quarterly dividends since October 25, 2011. In December 2013, our Board of Directors announced its intention to increase the regular quarterly dividend to \$0.08 per share commencing with the dividend paid in the first quarter of 2014. We expect that such quarterly dividends will be paid in the foreseeable future. Prior to October 25, 2011, no cash dividends had been paid on the Company's common stock. Our 2013 Credit Agreement places limitations on the payment of dividends on our common stock. However, we do not believe that the terms of this agreement currently materially limit our ability to pay a quarterly dividend of \$0.08 per share for the foreseeable future. The payment of dividends has been and will be funded from our operations.

Our primary source of liquidity has been, and is expected to continue to be, cash generated by operating activities. We also maintain our 2013 Revolving Credit Facility that may be utilized, among other things, to meet short-term liquidity needs in the event cash generated by operating activities is insufficient or to enable us to seize opportunities to participate in joint ventures or

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to make acquisitions that may require access to cash on short notice or for any other reason. However, negative macroeconomic trends may have an adverse effect on liquidity. Short-term liquidity is also impacted by the type and length of construction contracts in place and large turnaround activities in our United States industrial services segment that are billed in arrears pursuant to contractual terms that are standard within this industry. During economic downturns, there have been typically fewer small discretionary projects from the private sector, and our competitors have aggressively bid larger long-term infrastructure and public sector contracts. Performance of long duration contracts typically requires greater amounts of working capital. While we strive to maintain a net over-billed position with our customers, there can be no assurance that a net over-billed position can be maintained. Our net over-billings, defined as the balance sheet accounts “Billings in excess of costs and estimated earnings on uncompleted contracts” less “Cost and estimated earnings in excess of billings on uncompleted contracts”, were \$249.6 million and \$265.4 million as of March 31, 2015 and December 31, 2014, respectively.

Long-term liquidity requirements can be expected to be met initially through cash generated from operating activities and our 2013 Revolving Credit Facility. Based upon our current credit ratings and financial position, we can reasonably expect to be able to incur long-term debt to fund acquisitions. Over the long term, our primary revenue risk factor continues to be the level of demand for non-residential construction services and building and industrial services, which is influenced by macroeconomic trends including interest rates and governmental economic policy. In addition, our ability to perform work is critical to meeting long-term liquidity requirements.

We believe that our current cash balances and our borrowing capacity available under our 2013 Revolving Credit Facility or other forms of financing available to us through borrowings, combined with cash expected to be generated from operations, will be sufficient to provide our short-term and foreseeable long-term liquidity and meet our expected capital expenditure requirements.

### Certain Insurance Matters

As of March 31, 2015 and December 31, 2014, we utilized approximately \$99.8 million and \$94.6 million, respectively, of letters of credit obtained under our 2013 Revolving Credit Facility as collateral for our insurance obligations.

### New Accounting Pronouncements

We review new accounting standards to determine the expected financial impact, if any, that the adoption of such standards will have. See Part I. Item 1, "Financial Statements – Notes to Condensed Consolidated Financial Statements – Note 2, New Accounting Pronouncements", for further information regarding new accounting standards, including the anticipated dates of adoption and the effects on our consolidated financial position, results of operations or liquidity.

### Application of Critical Accounting Policies

Our condensed consolidated financial statements are based on the application of significant accounting policies, which require management to make significant estimates and assumptions. Our significant accounting policies are described in Note 2 – Summary of Significant Accounting Policies of the notes to consolidated financial statements included in Item 8 of the annual report on Form 10-K for the year ended December 31, 2014. We believe that some of the more critical judgment areas in the application of accounting policies that affect our financial condition and results of operations are the impact of changes in the estimates and judgments pertaining to: (a) revenue recognition from (i) long-term construction contracts for which the percentage-of-completion method of accounting is used and (ii) services contracts; (b) collectibility or valuation of accounts receivable; (c) insurance liabilities; (d) income taxes; and (e) goodwill and identifiable intangible assets.

### Revenue Recognition for Long-term Construction Contracts and Services Contracts

We believe our most critical accounting policy is revenue recognition from long-term construction contracts for which we use the percentage-of-completion method of accounting. Percentage-of-completion accounting is the prescribed method of accounting for long-term contracts in accordance with Accounting Standard Codification (“ASC”) Topic 605-35, “Revenue Recognition – Construction-Type and Production-Type Contracts”, and, accordingly, is the method used for revenue recognition within our industry. Percentage-of-completion is measured principally by the percentage of costs incurred to date for each contract to the estimated total costs for such contract at completion. Certain of our electrical contracting business units measure percentage-of-completion by the percentage of labor costs incurred to date for each contract to the estimated total labor costs for such contract. Pre-contract costs from our construction

projects are generally expensed as incurred. Application of percentage-of-completion accounting results in the recognition of costs and estimated earnings in excess of billings on uncompleted contracts in the Condensed Consolidated Balance Sheets. Costs and estimated earnings in excess of billings on uncompleted contracts reflected in the Condensed Consolidated Balance Sheets arise when revenues have been recognized but the amounts cannot be billed under the

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terms of contracts. Such amounts are recoverable from customers upon various measures of performance, including achievement of certain milestones, completion of specified units or completion of a contract.

Costs and estimated earnings in excess of billings on uncompleted contracts also include amounts we seek or will seek to collect from customers or others for errors or changes in contract specifications or design, contract change orders in dispute or unapproved as to both scope and price or other customer-related causes of unanticipated additional contract costs (claims and unapproved change orders). Such amounts are recorded at estimated net realizable value and take into account factors that may affect our ability to bill and ultimately collect unbilled revenues. The profit associated with claim amounts is not recognized until the claim has been settled and payment has been received. We did not recognize any material amounts associated with claim settlements during the periods presented. Due to uncertainties inherent in estimates employed in applying percentage-of-completion accounting, estimates may be revised as project work progresses. Application of percentage-of-completion accounting requires that the impact of revised estimates be reported prospectively in the condensed consolidated financial statements. In addition to revenue recognition for long-term construction contracts, we recognize revenues from the performance of services for maintenance, repair and retrofit work consistent with the performance of services, which are generally on a pro-rata basis over the life of the contractual arrangement. Expenses related to all services arrangements are recognized as incurred. Revenues related to the engineering, manufacturing and repairing of shell and tube heat exchangers are recognized when the product is shipped and all other revenue recognition criteria have been met. Costs related to this work are included in inventory until the product is shipped. Provisions for the entirety of estimated losses on uncompleted contracts are made in the period in which such losses are determined. There were no significant losses recognized during the three months ended March 31, 2015 and 2014.

**Accounts Receivable**

We are required to estimate the collectibility of accounts receivable. A considerable amount of judgment is required in assessing the likelihood of realization of receivables. Relevant assessment factors include the creditworthiness of the customer, our prior collection history with the customer and related aging of the past due balances. At March 31, 2015 and December 31, 2014, our accounts receivable of \$1,230.6 million and \$1,234.2 million, respectively, included allowances for doubtful accounts of \$10.1 million and \$10.4 million, respectively. The decrease in our allowance for doubtful accounts was primarily due to the write-off of accounts receivable against the allowance for doubtful accounts. Specific accounts receivable are evaluated when we believe a customer may not be able to meet its financial obligations due to deterioration of its financial condition or its credit ratings. The allowance for doubtful accounts requirements are based on the best facts available and are re-evaluated and adjusted on a regular basis as additional information is received.

**Insurance Liabilities**

We have loss payment deductibles for certain workers' compensation, automobile liability, general liability and property claims, have self-insured retentions for certain other casualty claims and are self-insured for employee-related healthcare claims. Losses are recorded based upon estimates of our liability for claims incurred and for claims incurred but not reported. The liabilities are derived from known facts, historical trends and industry averages utilizing the assistance of an actuary to determine the best estimate for the majority of these obligations. We believe the liabilities recognized on our balance sheets for these obligations are adequate. However, such obligations are difficult to assess and estimate due to numerous factors, including severity of injury, determination of liability in proportion to other parties, timely reporting of occurrences and effectiveness of safety and risk management programs. Therefore, if our actual experience differs from the assumptions and estimates used for recording the liabilities, adjustments may be required and will be recorded in the period that the experience becomes known. Our estimated insurance liabilities for workers' compensation, automobile liability, general liability and property claims increased by \$2.1 million for the three months ended March 31, 2015 compared to the year ended December 31, 2014. If our estimated insurance liabilities for workers' compensation, automobile liability, general liability and property claims had increased by 10%, it would have resulted in \$13.7 million of additional expense for the three months ended March 31, 2015.

**Income Taxes**

We had net deferred income tax liabilities at March 31, 2015 and December 31, 2014 of \$129.5 million and \$127.8 million, respectively, primarily resulting from differences between the carrying value and income tax basis of certain identifiable intangible assets and depreciable fixed assets, which will impact our taxable income in future periods. Included within these net deferred income tax liabilities are deferred income tax assets. A valuation allowance is required when it is more likely than not that all or a portion of a deferred income tax asset will not be realized. As of March 31, 2015 and December 31, 2014, the total valuation allowance on deferred income tax assets for each period, related solely to state net operating carryforwards, was approximately \$2.0 million.

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## Goodwill and Identifiable Intangible Assets

As of March 31, 2015, we had \$834.1 million and \$492.6 million, respectively, of goodwill and net identifiable intangible assets (primarily consisting of our contract backlog, developed technology/vendor network, customer relationships, non-competition agreements and trade names), primarily arising out of the acquisition of companies. As of December 31, 2014, goodwill and net identifiable intangible assets were \$834.1 million and \$502.1 million, respectively. The determination of related estimated useful lives for identifiable intangible assets and whether those assets are impaired involves significant judgments based upon short and long-term projections of future performance. These forecasts reflect assumptions regarding the ability to successfully integrate acquired companies, as well as macroeconomic conditions. ASC Topic 350, "Intangibles—Goodwill and Other" ("ASC 350") requires goodwill and other identifiable intangible assets with indefinite useful lives not be amortized, but instead must be tested at least annually for impairment (which we test each October 1, absent any impairment indicators), and be written down if impaired. ASC 350 requires that goodwill be allocated to its respective reporting unit and that identifiable intangible assets with finite lives be amortized over their useful lives.

We test for impairment of our goodwill at the reporting unit level. Our reporting units are consistent with the reportable segments identified in Note 13, "Segment Information", of the notes to condensed consolidated financial statements. In assessing whether our goodwill is impaired, we utilize the two-step process as prescribed by ASC 350. The first step of this test compares the fair value of the reporting unit, determined based upon discounted estimated future cash flows, to the carrying amount, including goodwill. If the fair value exceeds the carrying amount, no further work is required and no impairment loss is recognized. If the carrying amount of the reporting unit exceeds the fair value, the goodwill of the reporting unit is potentially impaired and step two of the goodwill impairment test would need to be performed to measure the amount of an impairment loss, if any. In the second step, the impairment is computed by comparing the implied fair value of the reporting unit's goodwill with the carrying amount of the goodwill. If the carrying amount of the reporting unit's goodwill is greater than the implied fair value of its goodwill, an impairment loss in the amount of the excess is recognized and charged to operations. No impairment of our goodwill was recognized during the three months ended March 31, 2015 and 2014.

We also test for the impairment of trade names that are not subject to amortization by calculating the fair value using the "relief from royalty payments" methodology. This approach involves two steps: (a) estimating reasonable royalty rates for each trade name and (b) applying these royalty rates to a net revenue stream and discounting the resulting cash flows to determine fair value. This fair value is then compared with the carrying value of each trade name. If the carrying amount of the trade name is greater than the implied fair value of the trade name, an impairment in the amount of the excess is recognized and charged to operations. No impairment of our trade names was recognized during the three months ended March 31, 2015 and 2014.

In addition, we review for the impairment of other identifiable intangible assets that are being amortized whenever facts and circumstances indicate that their carrying values may not be fully recoverable. This test compares their carrying values to the undiscounted pre-tax cash flows expected to result from the use of the assets. If the assets are impaired, the assets are written down to their fair values, generally determined based on their future discounted cash flows. No impairment of our other identifiable intangible assets was recognized during the three months ended March 31, 2015 and 2014.

As of March 31, 2015, we had \$834.1 million of goodwill on our balance sheet and, of this amount, approximately 46.1% relates to our United States industrial services segment, 27.4% relates to our United States building services segment, approximately 26.0% relates to our United States mechanical construction and facilities services segment and approximately 0.5% relates to our United States electrical construction and facilities services segment. As of the date of our latest impairment test, October 1, 2014, the carrying values of our United States industrial services segment, our United States building services segment, our United States mechanical construction and facilities services segment and our United States electrical construction and facilities services segment were approximately \$748.1 million, \$474.3 million, \$261.4 million and \$60.4 million, respectively. The fair values of our United States industrial services segment, our United States building services segment, our United States mechanical construction and facilities services segment and our United States electrical construction and facilities services segment exceeded their carrying values by approximately \$48.7 million, \$129.7 million, \$598.0 million, and \$523.2 million,

respectively. The weighted average cost of capital used in testing goodwill for impairment was 12.2%, 12.8% and 11.2% for our domestic construction segments, our United states building services segment and our United States industrial services segment, respectively. The perpetual growth rate used was 2.7% for all of our domestic segments. We have certain businesses, particularly within our United States industrial services segment, whose results are highly impacted by the demand for some of our offerings within the industrial and oil and gas markets. Future performance of this segment, along with a continued evaluation of the conditions of its end user markets, will be important to ongoing impairment assessments. Should its actual results suffer a decline or expected future results be revised downward, the risk of goodwill impairment or impairment of other identifiable intangible assets would increase.

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Our development of the present value of future cash flow projections used in impairment testing is based upon assumptions and estimates by management from reviews of our operating results, business plans, anticipated growth rates and margins, and weighted average cost of capital, among others. Those assumptions and estimates can change in future periods, and other factors used in assessing fair value are outside the control of management, such as interest rates. There can be no assurance that estimates and assumptions made for purposes of our goodwill and identifiable asset impairment testing will prove to be accurate predictions of the future. If our assumptions regarding future business performance or anticipated growth rates and/or margins are not achieved, or there is a rise in interest rates, we may be required to record goodwill and/or identifiable asset impairment charges in future periods.

Although we have not yet conducted our October 1, 2015 goodwill and other impairment tests, there have been no impairments recognized through the first quarter of 2015. It is not possible at this time to determine if any such future impairment charge would result or, if it does, whether such a charge would be material.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

We have not used any derivative financial instruments during the three months ended March 31, 2015, including trading or speculating on changes in interest rates or commodity prices of materials used in our business.

We are exposed to market risk for changes in interest rates for borrowings under the 2013 Credit Agreement, which provides for a revolving credit facility and a term loan. Borrowings under the 2013 Credit Agreement bear interest at variable rates. As of March 31, 2015, there were no borrowings outstanding under the 2013 Revolving Credit Facility and the balance of the Term Loan was \$328.1 million. This instrument bears interest at (1) a rate which is the prime commercial lending rate announced by Bank of Montreal from time to time (3.25% at March 31, 2015) plus 0.25% to 0.75% based on certain financial tests or (2) United States dollar LIBOR (0.18% at March 31, 2015) plus 1.25% to 1.75% based on certain financial tests. The interest rate in effect at March 31, 2015 was 1.43%. Based on the \$328.1 million borrowings outstanding under the 2013 Credit Agreement, if overall interest rates were to increase by 25 basis points, interest expense, net of income taxes, would increase by approximately \$0.5 million in the next twelve months. Conversely, if overall interest rates were to decrease by 25 basis points, interest expense, net of income taxes, would decrease by approximately \$0.5 million in the next twelve months. Fees for letters of credit issued under the 2013 Revolving Credit Facility range from 1.25% to 1.75% of the respective face amounts of outstanding letters of credit and are computed based on certain financial tests. The 2013 Credit Agreement expires on November 25, 2018. There is no guarantee that we will be able to renew the 2013 Credit Agreement at its expiration.

We are also exposed to construction market risk and its potential related impact on accounts receivable or costs and estimated earnings in excess of billings on uncompleted contracts. The amounts recorded may be at risk if our customers' ability to pay these obligations is negatively impacted by economic conditions. We continually monitor the creditworthiness of our customers and maintain on-going discussions with customers regarding contract status with respect to change orders and billing terms. Therefore, we believe we take appropriate action to manage market and other risks, but there is no assurance that we will be able to reasonably identify all risks with respect to collectibility of these assets. See also the previous discussions of Revenue Recognition from Long-term Construction Contracts and Services Contracts and Accounts Receivable under the heading, "Application of Critical Accounting Policies" in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Amounts invested in our foreign operations are translated into U.S. dollars at the exchange rates in effect at the end of the period. The resulting translation adjustments are recorded as accumulated other comprehensive (loss) income, a component of equity, in the Condensed Consolidated Balance Sheets. We believe the exposure to the effects that fluctuating foreign currencies may have on our consolidated results of operations is limited because the foreign operations primarily invoice customers and collect obligations in their respective local currencies. Additionally, expenses associated with these transactions are generally contracted and paid for in their same local currencies.

In addition, we are exposed to market risk of fluctuations in certain commodity prices of materials, such as copper and steel, which are used as components of supplies or materials utilized in our construction and building and industrial services operations. We are also exposed to increases in energy prices, particularly as they relate to gasoline prices for our fleet of over 8,500 vehicles. While we believe we can increase our prices to adjust for some price increases in commodities, there can be no assurance that price increases of commodities, if they were to occur, would be recoverable. Additionally, our fixed price contracts do not allow us to adjust our prices and, as a result, increases in



material or fuel costs could reduce our profitability with respect to projects in progress.

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## ITEM 4. CONTROLS AND PROCEDURES.

Based on an evaluation of our disclosure controls and procedures (as required by Rule 13a-15(b) of the Securities Exchange Act of 1934), our President and Chief Executive Officer, Anthony J. Guzzi, and our Executive Vice President and Chief Financial Officer, Mark A. Pompa, have concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) are effective as of the end of the period covered by this report.

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15(d)-15(f) under the Securities Exchange Act of 1934) during the fiscal quarter ended March 31, 2015 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. – OTHER INFORMATION.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

The following table summarizes repurchases of our common stock made during the quarter ended March 31, 2015 by us:

| Period                                | Total Number of Shares Purchased <sup>(1)</sup> | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares That May Yet be Purchased Under the Plan or Programs |
|---------------------------------------|---|------------------------------|--|---|
| January 1, 2015 to January 31, 2015   | 21,262  | \$39.99                      | 21,262   | \$165,616,226   |
| February 1, 2015 to February 28, 2015 | None  | None                         | None   | \$165,616,226   |
| March 1, 2015 to March 31 2015        | 457,008   | \$44.38                      | 457,008  | \$145,319,304   |

On September 26, 2011, our Board of Directors authorized us to repurchase up to \$100.0 million of our outstanding common stock. On December 5, 2013 and October 23, 2014, our Board of Directors authorized us to repurchase up to an additional \$100.0 million and \$250.0 million of our outstanding common stock, respectively.

(1) As of March 31, 2015, there remained authorization for us to repurchase approximately \$145.3 million of our shares. No shares have been repurchased since the programs have been announced other than pursuant to these publicly announced programs. Repurchases may be made from time to time as permitted by securities laws and other legal requirements.

## ITEM 6. EXHIBITS.

For the list of exhibits, see the Exhibit Index immediately following the signature page hereof, which Exhibit Index is incorporated herein by reference.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 30, 2015

EMCOR GROUP, INC.  
(Registrant)

BY:

/s/ ANTHONY J. GUZZI  
Anthony J. Guzzi  
President and  
Chief Executive Officer  
(Principal Executive Officer)

BY:

/s/ MARK A. POMPA  
Mark A. Pompa  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

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EXHIBIT INDEX

| Exhibit No. | Description   | Incorporated By Reference to or Filed Herewith, as Indicated Below   |
|-------------|---|--|
| 2(a-1)      | Purchase Agreement dated as of February 11, 2002 by and among Comfort Systems USA, Inc. and EMCOR-CSI Holding Co.   | Exhibit 2.1 to EMCOR Group, Inc.'s ("EMCOR") Report on Form 8-K dated February 14, 2002                                |
| 2(a-2)      | Purchase and Sale Agreement dated as of August 20, 2007 between FR X Ohmstede Holdings LLC and EMCOR Group, Inc.  | Exhibit 2.1 to EMCOR's Report on Form 8-K (Date of Report August 20, 2007)   |
| 2(a-3)      | Purchase and Sale Agreement, dated as of June 17, 2013 by and among Texas Turnaround LLC, a Delaware limited liability company, Altair Strickland Group, Inc., a Texas corporation, Rep Holdings LLC, a Texas limited liability company, ASG Key Employee LLC, a Texas limited liability company, Repcon Key Employee LLC, a Texas limited liability company, Gulfstar MBII, Ltd., a Texas limited partnership, The Trustee of the James T. Robinson and Diana J. Robinson 2010 Irrevocable Trust, The Trustee of the Steven Rothbauer 2012 Descendant's Trust, The Co-Trustees of the Patia Strickland 2012 Descendant's Trust, The Co-Trustees of the Carter Strickland 2012 Descendant's Trust, and The Co-Trustees of the Walton 2012 Grandchildren's Trust (collectively, "Sellers") and EMCOR Group, Inc. | Exhibit 2.1 to EMCOR's Report on Form 8-K (Date of Report June 17, 2013)   |
| 3(a-1)      | Restated Certificate of Incorporation of EMCOR filed December 15, 1994  | Exhibit 3(a-5) to EMCOR's Registration Statement on Form 10 as originally filed March 17, 1995 ("Form 10")             |
| 3(a-2)      | Amendment dated November 28, 1995 to the Restated Certificate of Incorporation of EMCOR   | Exhibit 3(a-2) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 1995 ("1995 Form 10-K")           |
| 3(a-3)      | Amendment dated February 12, 1998 to the Restated Certificate of Incorporation of EMCOR   | Exhibit 3(a-3) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 1997 ("1997 Form 10-K")           |
| 3(a-4)      | Amendment dated January 27, 2006 to the Restated Certificate of Incorporation of EMCOR  | Exhibit 3(a-4) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2005 ("2005 Form 10-K")           |
| 3(a-5)      | Amendment dated September 18, 2007 to the Restated Certificate of Incorporation of EMCOR  | Exhibit A to EMCOR's Proxy Statement dated August 17, 2007 for Special Meeting of Stockholders held September 18, 2007 |
| 3(b)        | Amended and Restated By-Laws  | Exhibit 3(b) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 1998 ("1998 Form 10-K")             |
| 3(c)        |   |  |

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|------|--|--|
|      | Amendment of Article I, Section 6(c) and Section 6(j) of the Amended and Restated By-Laws  | Exhibit 3.1 to EMCOR's Report on Form 8-K (Date of Report December 5, 2013)                                |
| 4(a) | Fourth Amended and Restated Credit Agreement dated as of November 25, 2013 by and among EMCOR Group, Inc. and a subsidiary and Bank of Montreal, as Agent and the lenders listed on the signature pages thereof (the "Credit Agreement") | Exhibit 4(a) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2013 ("2013 Form 10-K") |
| 4(b) | Fourth Amended and Restated Security Agreement dated as of November 25, 2013 among EMCOR, certain of its U.S. subsidiaries, and Bank of Montreal, as Agent   | Exhibit 4(b) to 2013 Form 10-K   |
| 4(c) | Fourth Amended and Restated Pledge Agreement dated as of November 25, 2013 among EMCOR, certain of its U.S. subsidiaries, and Bank of Montreal, as Agent   | Exhibit 4(c) to 2013 Form 10-K   |
| 4(d) | Third Amended and Restated Guaranty Agreement dated as of November 25, 2013 by certain of EMCOR's U.S. subsidiaries in favor of Bank of Montreal, as Agent   | Exhibit 4(d) to 2013 Form 10-K   |

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## EXHIBIT INDEX

| Exhibit No. | Description  | Incorporated By Reference to or Filed Herewith, as Indicated Below   |
|-------------|--|--|
| 10(a)       | Form of Severance Agreement (“Severance Agreement”) between EMCOR and each of Sheldon I. Cammaker, R. Kevin Matz and Mark A. Pompa | Exhibit 10.1 to the April 2005 Form 8-K  |
| 10(b)       | Form of Amendment to Severance Agreement between EMCOR and each of Sheldon I. Cammaker, R. Kevin Matz and Mark A. Pompa            | Exhibit 10(c) to EMCOR’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 (“March 2007 Form 10-Q”)   |
| 10(c)       | Letter Agreement dated October 12, 2004 between Anthony Guzzi and EMCOR (the “Guzzi Letter Agreement”)                             | Exhibit 10.1 to EMCOR’s Report on Form 8-K (Date of Report October 12, 2004)   |
| 10(d)       | Form of Confidentiality Agreement between Anthony Guzzi and EMCOR  | Exhibit C to the Guzzi Letter Agreement  |
| 10(e)       | Form of Indemnification Agreement between EMCOR and each of its officers and directors   | Exhibit F to the Guzzi Letter Agreement  |
| 10(f-1)     | Severance Agreement (“Guzzi Severance Agreement”) dated October 25, 2004 between Anthony Guzzi and EMCOR                           | Exhibit D to the Guzzi Letter Agreement  |
| 10(f-2)     | Amendment to Guzzi Severance Agreement   | Exhibit 10(g-2) to the March 2007 Form 10-Q  |
| 10(g-1)     | Continuity Agreement dated as of June 22, 1998 between Sheldon I. Cammaker and EMCOR (“Cammaker Continuity Agreement”)             | Exhibit 10(c) to the June 1998 Form 10-Q   |
| 10(g-2)     | Amendment dated as of May 4, 1999 to Cammaker Continuity Agreement   | Exhibit 10(i) to the June 1999 Form 10-Q   |
| 10(g-3)     | Amendment dated as of March 1, 2007 to Cammaker Continuity Agreement   | Exhibit 10(m-3) to the March 2007 Form 10-Q  |
| 10(h-1)     | Continuity Agreement dated as of June 22, 1998 between R. Kevin Matz and EMCOR (“Matz Continuity Agreement”)                       | Exhibit 10(f) to the June 1998 Form 10-Q   |
| 10(h-2)     | Amendment dated as of May 4, 1999 to Matz Continuity Agreement   | Exhibit 10(m) to the June 1999 Form 10-Q   |
| 10(h-3)     | Amendment dated as of January 1, 2002 to Matz Continuity Agreement   | Exhibit 10(o-3) to EMCOR’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2002 (“March 2002 Form 10-Q”) |
| 10(h-4)     | Amendment dated as of March 1, 2007 to Matz Continuity Agreement   | Exhibit 10(n-4) to the March 2007 Form 10-Q  |
| 10(i-1)     | Continuity Agreement dated as of June 22, 1998 between Mark A. Pompa and EMCOR (“Pompa Continuity Agreement”)                      | Exhibit 10(g) to the June 1998 Form 10-Q   |
| 10(i-2)     | Amendment dated as of May 4, 1999 to Pompa Continuity Agreement  | Exhibit 10(n) to the June 1999 Form 10-Q   |
| 10(i-3)     | Amendment dated as of January 1, 2002 to Pompa Continuity Agreement  | Exhibit 10(p-3) to the March 2002 Form 10-Q  |
| 10(i-4)     | Amendment dated as of March 1, 2007 to Pompa Continuity Agreement  | Exhibit 10(o-4) to the March 2007 Form 10-Q  |
| 10(j-1)     |  | Exhibit E to the Guzzi Letter Agreement  |

10(j-2) Change of Control Agreement dated as of October  
25, 2004 between Anthony Guzzi ("Guzzi") and  
EMCOR ("Guzzi Continuity Agreement")  
Amendment dated as of March 1, 2007 to Guzzi  
Continuity Agreement Exhibit 10(p-2) to the March 2007 Form 10-Q

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## EXHIBIT INDEX

| Exhibit No. | Description  | Incorporated By Reference to or Filed Herewith, as Indicated Below   |
|-------------|--|--|
| 10(j-3)     | Amendment to Continuity Agreements and Severance Agreements with Sheldon I. Cammaker, Anthony J. Guzzi, R. Kevin Matz and Mark A. Pompa                | Exhibit 10(q) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2008 ("2008 Form 10-K")            |
| 10(k)       | Amendment dated as of March 29, 2010 to Severance Agreement with Sheldon I. Cammaker, Anthony J. Guzzi, R. Kevin Matz and Mark A. Pompa                | Exhibit 10.1 to Form 8-K (Date of Report March 29, 2010) ("March 2010 Form 8-K")                                       |
| 10(l-1)     | EMCOR Group, Inc. Long-Term Incentive Plan ("LTIP")  | Exhibit 10 to Form 8-K (Date of Report December 15, 2005)  |
| 10(l-2)     | First Amendment to LTIP and updated Schedule A to LTIP   | Exhibit 10(s-2) to 2008 Form 10-K  |
| 10(l-3)     | Second Amendment to LTIP   | Exhibit 10.2 to March 2010 Form 8-K  |
| 10(l-4)     | Third Amendment to LTIP  | Exhibit 10(q-4) to EMCOR's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 ("March 2012 Form 10-Q") |
| 10(l-5)     | Fourth Amendment to LTIP   | Exhibit 10(l-5) to EMCOR's Quarterly Report on Form 10Q for the quarter ended March 31, 2014                           |
| 10(l-6)     | Form of Certificate Representing Stock Units issued under LTIP   | Exhibit 10(t-2) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2007 ("2007 Form 10-K")          |
| 10(m-1)     | 2003 Non-Employee Directors' Stock Option Plan   | Exhibit A to EMCOR's Proxy Statement for its Annual Meeting held on June 12, 2003 ("2003 Proxy Statement")             |
| 10(m-2)     | First Amendment to 2003 Non-Employee Directors' Plan   | Exhibit 10(u-2) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2006 ("2006 Form 10-K")          |
| 10(n)       | Key Executive Incentive Bonus Plan, as amended and restated  | Exhibit B to EMCOR's Proxy Statement for its Annual Meeting held June 13, 2013   |
| 10(o)       | Consents on December 15, 2009 to Transfer Stock Options by Non-Employee Directors  | Exhibit 10(z) to 2009 Form 10-K  |
| 10(p-1)     | 2007 Incentive Plan  | Exhibit B to EMCOR's Proxy Statement for its Annual Meeting held June 20, 2007   |
| 10(p-2)     | Option Agreement dated December 13, 2007 under 2007 Incentive Plan between Jerry E. Ryan and EMCOR   | Exhibit 10(h)(h-2) to 2007 Form 10-K   |
| 10(p-3)     | Option Agreement dated December 15, 2008 under 2007 Incentive Plan between David Laidley and EMCOR   | Exhibit 10.1 to Form 8-K (Date of Report December 15, 2008)  |
| 10(p-4)     | Form of Option Agreement under 2007 Incentive Plan between EMCOR and each non-employee director electing to receive options as part of annual retainer | Exhibit 10(h)(h-3) to 2007 Form 10-K   |
| 10(q-1)     | 2010 Incentive Plan  |  |



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|         |  |   |
|---------|--|---|
| 10(q-2) | Amendment No. 1 to 2010 Incentive Plan   | Exhibit B to EMCOR's Proxy Statement for its Annual Meeting held on June 11, 2010<br>Exhibit 10(f)(f-2) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2011 ("2011 Form 10-K") |
| 10(q-3) | Amendment No. 2 to 2012 Incentive Plan Form of Option Agreement under 2010 Incentive Plan between EMCOR and each non-employee director with respect to grant of options upon re-election at June 11, 2010 Annual Meeting of Stockholders | Exhibit 10(t-3) to 2012 Form 10-K   |
| 10(q-4) |  | Exhibit 10(i)(i-2) to EMCOR's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010   |

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| Exhibit No. | Description   | Incorporated By Reference to or Filed Herewith, as Indicated Below  |
|-------------|---|---|
| 10(q-5)     | Form of Option Agreement under 2010 Incentive Plan, as amended, between EMCOR and each non-employee director electing to receive options as part of annual retainer   | Exhibit 10(q)(q) to 2011 Form 10-K  |
| 10(r)       | EMCOR Group, Inc. Employee Stock Purchase Plan  | Exhibit C to EMCOR's Proxy Statement for its Annual Meeting held June 18, 2008  |
| 10(s)       | Form of Restricted Stock Award Agreement dated January 3, 2012 between EMCOR and each of Larry J. Bump, Albert Fried, Jr., Richard F. Hamm, Jr., David H. Laidley, Frank T. MacInnis, Jerry E. Ryan and Michael T. Yonker   | Exhibit 10(m)(m) to 2011 Form 10-K  |
| 10(t-1)     | Director Award Program Adopted May 13, 2011, as amended and restated December 14, 2011  | Exhibit 10(n)(n) to 2011 Form 10-K  |
| 10(t-2)     | Form of Amended and Restated Restricted Stock Award Agreement dated December 14, 2011 amending and restating restricted stock award agreement dated June 1, 2011 under Director Award Program with each of Stephen W. Bershada, David A.B. Brown, Larry J. Bump, Albert Fried, Jr., Richard F. Hamm, Jr., David H. Laidley, Jerry E. Ryan and Michael T. Yonker | Exhibit 10(o)(o) to 2011 Form 10-K  |
| 10(u)       | Restricted Stock Unit Agreement dated May 9, 2011 between EMCOR and Anthony J. Guzzi  | Exhibit 10(o)(o) to EMCOR's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011                    |
| 10(v)       | Amendment to Option Agreements  | Exhibit 10(r)(r) to 2011 Form 10-K  |
| 10(w)       | Form of Restricted Stock Unit Agreement dated March , 2012 between EMCOR and each of Sheldon I. Cammaker, R. Kevin Matz and Mark A. Pompa   | Exhibit 10(o)(o) to the March 31, 2012 Form 10-Q  |
| 10(x)       | Form of Non-LTIP Stock Unit Certificate   | Exhibit 10(p)(p) to the March 31, 2012 Form 10-Q  |
| 10(y)       | Form of Director Restricted Stock Unit Agreement  | Exhibit 10(k)(k) to EMCOR's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 ("June 2012 Form 10-Q") |
| 10(z)       | Director Award Program, as Amended and Restated December 16, 2014   | Exhibit 10(z) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2014 ("2014 Form 10-K")           |
| 10(a)(a)    | EMCOR Group, Inc. Voluntary Deferral Plan   | Exhibit 10(e)(e) to 2012 Form 10-K  |
| 10(b)(b)    | First Amendment to EMCOR Group, Inc. Voluntary Deferral Plan  | Exhibit 10(e)(e) to 2013 Form 10-K  |
| 10(c)(c)    | Form of Executive Restricted Stock Unit Agreement   | Exhibit 10(f)(f) to 2012 Form 10-K  |
| 10(d)(d)    | Restricted Stock Unit Award Agreement dated October 23, 2013 between EMCOR and Stephen W. Bershada  | Exhibit 10(g)(g) to 2013 Form 10-K  |

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|          |  |   |
|----------|--|---|
| 10(e)(e) | Restricted Stock Unit Award Agreement dated June 11, 2014 between EMCOR and Stephen W. Bershad   | Exhibit 10(g)(g) to EMCOR's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014 ("June 2014 Form 10-Q") |
| 11       | Computation of Basic EPS and Diluted EPS for the three months ended March 31, 2015 and 2014  | Note 5 of the Notes to the Condensed Consolidated Financial Statements  |
| 31.1     | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Anthony J. Guzzi, the President and Chief Executive Officer             | Filed herewith  |
| 31.2     | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Mark A. Pompa, the Executive Vice President and Chief Financial Officer | Filed herewith  |

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## EXHIBIT INDEX

| Exhibit No. | Description   | Incorporated By Reference to or Filed Herewith, as Indicated Below |
|-------------|---|--|
| 32.1        | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the President and Chief Executive Officer  | Furnished  |
| 32.2        | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Executive Vice President and Chief Financial Officer   | Furnished  |
| 95          | Information concerning mine safety violations or other regulatory matters   | Exhibit 95 to 2014 Form 10-K                                       |
| 101         | The following materials from EMCOR Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Cash Flows, (v) the Condensed Consolidated Statements of Equity and (vi) the Notes to Condensed Consolidated Financial Statements. | Filed  |