ENTERPRISE FINANCIAL SERVICES CORP Form 10-Q August 08, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM	1 10-Q		
[X]	Quarterly Report Pursuant to Section 13 For the quarterly period ended June 30,	3 or 15(d) of the Securities Exchange Act 2012.	of 1934
[]	Transition Report Pursuant to Section 1 For the transition period from to	3 or 15(d) of the Securities Exchange Ac	t of 1934
	Commission file number 001-15373		
ENTE	RPRISE FINANCIAL SERVICES CORI	P	
I.R.S. Address	porated in the State of Delaware Employer Identification # 43-1706259 ss: 150 North Meramec on, MO 63105 none: (314) 725-5500		
Securit	te by check mark whether the registrant (ties Exchange Act of 1934 during the prepast 90 days. Yes [X] No []	• •	•
every l this ch	te by check mark whether the registrant h Interactive Data File required to be subminapter) during the preceding 12 months (or such files). Yes [X] No []	itted and posted pursuant to Rule 405 of I	Regulation S-T (§232.405 of
or a sn	te by check mark whether the registrant is naller reporting company. See definitions any" in Rule 12b-2 of the Exchange Act. (of "large accelerated filer", "accelerated	
Large	•	Non-accelerated filer o Do not check if a smaller reporting ompany)	Smaller reporting company o
	te by check mark whether the registrant is] No [X]	s a shell company as defined in Rule 12b-	-2 of the Exchange Act

As of August 3, 2012, the Registrant had 17,874,541 shares of outstanding common stock.

This document is also available through our website at http://www.enterprisebank.com.

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PART 1 – ITEM 1 – FINANCIAL STATEMENTS

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Condensed Consolidated Balance Sheets (Unaudited)		
(In thousands, except share and per share data)	June 30, 2012	December 31, 2011
Assets		
Cash and due from banks	\$29,832	\$20,791
Federal funds sold	58	143
Interest-bearing deposits (including \$3,520 and \$2,650 pledged as collateral)46,087	167,209
Total cash and cash equivalents	75,977	188,143
Interest-bearing deposits greater than 90 days	1,502	1,502
Securities available for sale	599,736	593,182
Mortgage loans held for sale	4,928	6,494
Portfolio loans not covered under FDIC loss share	1,948,994	1,897,074
Less: Allowance for loan losses	36,304	37,989
Portfolio loans not covered under FDIC loss share net	1 912 690	1,859,085
Portfolio loans covered under FDIC loss share, net of the allowance for loan	1,512,050	
losses (\$1,889 and \$1,635, respectively)	240,599	298,975
Portfolio loans, net	2,153,289	2,158,060
Other real estate not covered under FDIC loss share	17,443	17,217
Other real estate not covered under FDIC loss share Other real estate covered under FDIC loss share		,
	19,832	36,471
Other investments, at cost	14,501	14,527
Fixed assets, net	21,739	18,986
Accrued interest receivable	9,665	9,193
State tax credits, held for sale, including \$24,836 and \$26,350 carried at fair	65,648	50,446
value, respectively		•
FDIC loss share receivable	88,436	184,554
Goodwill	30,334	30,334
Intangibles, net	8,310	9,285
Other assets	71,794	59,385
Total assets	\$3,183,134	\$3,377,779
Liabilities and Shareholders' Equity		
Demand deposits	\$623,956	\$585,479
Interest-bearing transaction accounts	275,288	253,504
Money market accounts	957,428	1,084,304
Savings	70,227	51,145
Certificates of deposit:		
\$100 and over	468,766	550,535
Other	208,608	266,386
Total deposits	2,604,273	2,791,353
Subordinated debentures	85,081	85,081
Federal Home Loan Bank advances	90,500	102,000
Other borrowings	132,479	154,545
Accrued interest payable	1,459	1,762
Other liabilities	13,454	3,473
Total liabilities	2,927,246	3,138,214
	·	, ,
Shareholders' equity:		
	33,703	33,293
	•	•

Preferred stock, \$0.01 par value; 5,000,000 shares authorized; 35,000 shares issued and outstanding Common stock, \$0.01 par value; 30,000,000 shares authorized; 17,933,051 179 178 and 17,849,862 shares issued, respectively Treasury stock, at cost; 76,000 shares) (1,743) (1,743)Additional paid in capital 170,717 169,138 Retained earnings 46,892 35,097 Accumulated other comprehensive income 6,140 3,602 Total shareholders' equity 239,565 255,888 Total liabilities and shareholders' equity \$3,183,134 \$3,377,779 See accompanying notes to condensed consolidated financial statements. 1

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Operations (Unaudited)

Condensed Consolidated Statements of Operations (Onla	*	andad Iuna 30	Six months end	ded June 30
(In thousands, except per share data)	2012	2011	2012	2011
Interest income:	2012	2011	2012	2011
Interest meome. Interest and fees on loans	\$37,272	\$34,951	\$71,633	\$62,582
Interest and rees on loans Interest on debt securities:	\$31,212	\$34,931	\$71,033	\$02,362
Taxable	2,366	3,243	4,812	5,813
Nontaxable	2,360	155	470	265
Interest on federal funds sold	230	133	470	1
	65	113	 142	261
Interest on interest-bearing deposits	90	97	187	
Dividends on equity securities Total interest income				170
	40,029	38,559	77,244	69,092
Interest expense:	193	206	201	205
Interest-bearing transaction accounts		206	384	395
Money market accounts	1,240	2,124	2,670	4,206
Savings	72	9	141	18
Certificates of deposit:	1.040	2 205	2.000	4.660
\$100 and over	1,840	2,305	3,809	4,662
Other	696	800	1,506	1,853
Subordinated debentures	980	1,126	2,129	2,247
Federal Home Loan Bank advances	768	888	1,606	1,788
Notes payable and other borrowings	107	97	237	211
Total interest expense	5,896	7,555	12,482	15,380
Net interest income	34,133	31,004	64,762	53,712
Provision for loan losses not covered under FDIC loss	75	4,300	1,793	7,900
share				·
Provision for loan losses covered under FDIC loss share		275	2,491	275
Net interest income after provision for loan losses	33,852	26,429	60,478	45,537
Noninterest income:				
Wealth Management revenue	1,991	1,658	3,700	3,341
Service charges on deposit accounts	1,413	1,194	2,743	2,331
Other service charges and fee income	578	331	1,172	641
Gain on sale of other real estate	1,256	99	2,413	522
Gain on state tax credits, net	587	987	924	1,142
Gain on sale of investment securities	134	506	1,156	680
Change in FDIC loss share receivable	` '	· , ,		(365)
Miscellaneous income	580	524	1,370	889
Total noninterest income	845	4,218	4,828	9,181
Noninterest expense:				
Employee compensation and benefits	11,052	8,265	21,515	16,953
Occupancy	1,379	1,141	2,763	2,280
Furniture and equipment	386	431	850	785
Data processing	829	604	1,649	1,230
FDIC and other insurance	843	1,133	1,796	2,355
Loan legal and other real estate expense	1,955	3,255	4,029	5,691
Other	4,970	3,195	10,176	6,695
Total noninterest expense	21,414	18,024	42,778	35,989

Income before income tax expense Income tax expense Net income	13,283	12,623	22,528	18,729
	4,517	4,350	7,577	6,344
	\$8,766	\$8,273	\$14,951	\$12,385
Net income available to common shareholders	\$8,122	\$7,643	\$13,666	\$11,129
Earnings per common share Basic Diluted	\$0.46	\$0.45	\$0.77	\$0.71
	0.44	0.43	0.75	0.70

See accompanying notes to condensed consolidated financial statements.

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Three months ended June 30,		Six months ended June 30,		
(in thousands)	2012	2011	2012	2011	
Net income	\$8,766	\$8,273	\$14,951	\$12,385	
Other comprehensive income, net of tax:					
Unrealized gain on investment securities	1,482	4,101	3,278	5,058	
arising during the period, net of tax	1,402	4,101	3,270	3,036	
Less reclassification adjustment for realized gain	(86) (324	(740	(435	`
on sale of securities included in net income, net of tax	(80) (324)	(740)	(433	,
Reclassification of cash flow hedge, net of tax		(28)		(56)
Total other comprehensive income	1,396	3,749	2,538	4,567	
Total comprehensive income	\$10,162	\$12,022	\$17,489	\$16,952	

See accompanying notes to condensed consolidated financial statements.

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Shareholders' Equity (Unaudited)

(in thousands, except per share data)	Preferred Stock	Common Stock	Treasury Stock	Additional paid in capital	Retained earnings	Accumulat other comprehen income		Total esharehold equity	ers'
Balance January 1, 2012 Net income	\$33,293 —	\$ 178 —	\$(1,743) —	\$169,138 —	\$35,097 14,951	(loss) \$ 3,602		\$ 239,565 14,951	5
Change in fair value of available for sale securities, net of tax	_	_	_	_	_	3,278		3,278	
Reclassification adjustment for realized gain on sale of securities included in net income, net of tax	_	_	_	_	_	(740)	(740)
Total comprehensive income								17,489	
Cash dividends paid on common shares, \$0.105 per share	_		_	_	(1,871)			(1,871)
Cash dividends paid on preferred stock	_		_	_	(875)	_		(875)
Preferred stock accretion of discount	410	_	_	_	(410)				
Issuance under equity compensation plans, net, 83,189 shares		1	_	455	_	_		456	
Share-based compensation Balance June 30, 2012		 \$179	\$(1,743)	1,124 \$170,717	 \$46,892			1,124 \$ 255,888	3
(in thousands, except per share data)	Preferred Stock	Common Stock	Treasury Stock	Additional paid in capital	Retained earnings	Accumulate other comprehen income		Total sharehold equity	ers'
Balance January 1, 2011 Net income			Stock	paid in		other comprehen		esharehold	
Balance January 1, 2011	Stock	Stock	Stock	paid in capital	earnings \$15,775	other comprehen income (loss)		sharehold equity \$ 179,801	
Balance January 1, 2011 Net income Change in fair value of available for	Stock	Stock	Stock	paid in capital	earnings \$15,775	other comprehen income (loss) \$ (573)	esharehold equity \$ 179,801 12,385	
Balance January 1, 2011 Net income Change in fair value of available for sale securities, net of tax Reclassification adjustment for realized gain on sale of securities	Stock	Stock	Stock	paid in capital	earnings \$15,775	other comprehen income (loss) \$ (573 — 5,058)	sharehold equity \$ 179,801 12,385 5,058	
Balance January 1, 2011 Net income Change in fair value of available for sale securities, net of tax Reclassification adjustment for realized gain on sale of securities included in net income, net of tax Reclassification of cash flow hedge, net of tax Total comprehensive income	Stock	Stock	Stock	paid in capital	earnings \$15,775	other comprehen income (loss) \$ (573 — 5,058)	\$\text{sharehold} equity \$\text{179,801} \\ 12,385 \\ 5,058 \\ (435)	
Balance January 1, 2011 Net income Change in fair value of available for sale securities, net of tax Reclassification adjustment for realized gain on sale of securities included in net income, net of tax Reclassification of cash flow hedge, net of tax Total comprehensive income Cash dividends paid on common shares, \$0.105 per share	Stock	Stock	Stock	paid in capital	earnings \$15,775	other comprehen income (loss) \$ (573 — 5,058 (435)	\$ 179,801 12,385 5,058 (435	
Balance January 1, 2011 Net income Change in fair value of available for sale securities, net of tax Reclassification adjustment for realized gain on sale of securities included in net income, net of tax Reclassification of cash flow hedge, net of tax Total comprehensive income Cash dividends paid on common	Stock	Stock	Stock	paid in capital	earnings \$15,775 12,385	other comprehen income (loss) \$ (573 — 5,058 (435)	\$ 179,801 12,385 5,058 (435 (56 16,952	
Balance January 1, 2011 Net income Change in fair value of available for sale securities, net of tax Reclassification adjustment for realized gain on sale of securities included in net income, net of tax Reclassification of cash flow hedge, net of tax Total comprehensive income Cash dividends paid on common shares, \$0.105 per share Cash dividends paid on preferred stock Preferred stock accretion of discount	\$32,519	Stock	Stock	paid in capital	earnings \$15,775 12,385	other comprehen income (loss) \$ (573 — 5,058 (435)	\$\text{sharehold} equity \$\\$179,801 \\ 12,385 \\ 5,058 \\ (435 \\ (56 \\ 16,952 \\ (1,712 \)	
Balance January 1, 2011 Net income Change in fair value of available for sale securities, net of tax Reclassification adjustment for realized gain on sale of securities included in net income, net of tax Reclassification of cash flow hedge, net of tax Total comprehensive income Cash dividends paid on common shares, \$0.105 per share Cash dividends paid on preferred stock	\$32,519	Stock	Stock	paid in capital	earnings \$15,775 12,385 (1,712) (875)	other comprehen income (loss) \$ (573 — 5,058 (435)	\$\text{sharehold} equity \$\\$179,801 \\ 12,385 \\ 5,058 \\ (435 \\ (56 \\ 16,952 \\ (1,712 \)	

_	_	_	748	_	_	748
_	_	_	14	_	_	14
\$32,900	\$178	\$(1,743)	\$168,340	\$25,192	\$ 3,994	\$ 228,861
ed consolida	ated finan	cial statem	ents.			
	. ,			— — 748 — — 14	— — 748 — — — 14 — \$32,900 \$178 \$(1,743) \$168,340 \$25,192	— — 748 — — — — 14 — — \$32,900 \$178 \$(1,743) \$168,340 \$25,192 \$3,994

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows (Unaudited)

	Six months e	ended June 30,	
(in thousands)	2012	2011	
Cash flows from operating activities:			
Net income	\$14,951	\$12,385	
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation	1,278	1,387	
Provision for loan losses	4,284	8,175	
Deferred income taxes	(1,622) 4,683	
Net amortization of debt securities	3,999	2,490	
Amortization of intangible assets	975	265	
Gain on sale of investment securities	(1,156) (680)
Mortgage loans originated for sale	(47,839) (29,554)
Proceeds from mortgage loans sold	49,158	33,374	
Gain on sale of other real estate	(2,413) (522)
Gain on state tax credits, net	(924) (1,142)
Excess tax benefit of share-based compensation	-	(14)
Share-based compensation	1,124	748	
Valuation adjustment on other real estate	1,814	2,643	
Net accretion of loan discount and indemnification asset	(5,011) (9,465)
Changes in:			
Accrued interest receivable	(472) 36	
Accrued interest payable	(303) (50)
Prepaid FDIC insurance	1,252	1,744	
Other assets	(2,710) (531)
Other liabilities	9,981	(3,012)
Net cash provided by operating activities	26,366	22,960	
Cash flows from investing activities:			
Cash received from acquisition of Legacy Bank	_	8,926	
Net decrease (increase) in loans	3,340	(48,536)
Net cash proceeds received from FDIC loss share receivable	70,014	22,673	
Proceeds from the sale of debt and equity securities, available for sale	110,876	35,423	
Proceeds from the maturity of debt and equity securities, available for sale	63,233	62,840	
Proceeds from the redemption of other investments	4,498	422	
Proceeds from the sale of state tax credits held for sale	4,134	4,057	
Proceeds from the sale of other real estate	34,327	12,897	
Payments for the purchase/origination of:			
Available for sale debt and equity securities	(179,285) (194,254)
Other investments	(4,481) (895)
State tax credits held for sale	(18,347) —	
Fixed assets	(3,904) (309)
Net cash provided by (used in) investing activities	84,405	(96,756)
Cash flows from financing activities:			
Net increase in noninterest-bearing deposit accounts	38,477	77,751	
Net decrease in interest-bearing deposit accounts	(225,558) (77,815)
Proceeds from Federal Home Loan Bank advances	91,500	_	
Repayments of Federal Home Loan Bank advances	(103,000) (21,556)
Net decrease in other borrowings	(22,066) (31,559)
-			

Cash dividends paid on common stock	(1,871) (1,712)
Excess tax benefit of share-based compensation	_	14	
Cash dividends paid on preferred stock	(875) (876)
Issuance of common stock	_	32,620	
Proceeds from the issuance of equity instruments	456	1,313	
Net cash used in financing activities	(222,937) (21,820)
Net decrease in cash and cash equivalents	(112,166) (95,616)
Cash and cash equivalents, beginning of period	188,143	293,668	
Cash and cash equivalents, end of period	\$75,977	\$198,052	
Supplemental disclosures of cash flow information:			
Cash paid during the period for:			
Interest	\$12,179	\$15,392	
Income taxes	10,378	9,337	
Noncash transactions:			
Transfer to other real estate owned in settlement of loans	\$13,481	\$14,686	
Sales of other real estate financed	2,673	1,562	
See accompanying notes to condensed consolidated financial statements.			
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ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used by Enterprise Financial Services Corp (the "Company" or "Enterprise") in the preparation of the condensed consolidated financial statements are summarized below:

Business and Consolidation

Enterprise is a financial holding company that provides a full range of banking and wealth management services to individuals and corporate customers located in the St. Louis, Kansas City and Phoenix metropolitan markets through its banking subsidiary, Enterprise Bank & Trust (the "Bank").

Operating results for the three and six months ended June 30, 2012 are not necessarily indicative of the results that may be expected for any other interim period or for the year ending December 31, 2012. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Basis of Financial Statement Presentation

The condensed consolidated financial statements of the Company and its subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. They do not include all information and footnotes required by U.S. GAAP for annual financial statements. The condensed consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly owned. All intercompany accounts and transactions have been eliminated. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Certain 2011 amounts in the consolidated financial statements have been reclassified to conform to the 2012 presentation. These reclassifications have no effect on Net income or Shareholders' equity as previously reported.

NOTE 2 - EARNINGS PER SHARE

Basic earnings per common share data is calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Common shares outstanding include common stock and restricted stock awards where recipients have satisfied the vesting terms. Diluted earnings per common share gives effect to all dilutive potential common shares outstanding during the period using the treasury stock method and the if-converted method for convertible securities related to the issuance of trust preferred securities.

The following table presents a summary of per common share data and amounts for the periods indicated.

(in thousands, except per share data) Net income as reported Preferred stock dividend Accretion of preferred stock discount Net income available to common shareholders	2012 \$8,766 (438)	,	Six months end 2012 \$14,951 (875) (410) \$13,666	ded June 30, 2011 \$12,385 (875 (381 \$11,129)
Impact of assumed conversions Interest on 9% convertible trust preferred securities, net of income tax Net income available to common shareholders and assumed conversions	371 \$8,493	371 \$8,014	742 \$14,408	742 \$11,871	
Weighted average common shares outstanding Incremental shares from assumed conversions of convertible trust preferred securities Additional dilutive common stock equivalents Diluted common shares outstanding	17,833 1,439 14 19,286	17,140 1,439 23 18,602	17,808 1,439 32 19,279	15,601 1,439 20 17,060	
Basic earnings per common share: Diluted earnings per common share:	\$0.46 \$0.44	\$0.45 \$0.43	\$0.77 \$0.75	\$0.71 \$0.70	

For the three months ended June 30, 2012 and 2011, the amount of common stock equivalents that were excluded from the earnings per share calculations because their effect was anti-dilutive was 1.1 million (including 324,074 common stock warrants) and 782,266 common stock equivalents (including 324,074 common stock warrants), respectively. For the six months ended June 30, 2012 and 2011, the amount of common stock equivalents that were excluded from the earnings per share calculations because their effect was anti-dilutive was 1.0 million (including 324,074 common stock warrants) and 925,049 (including 324,074 common stock warrants), respectively.

NOTE 3 - INVESTMENTS

The following table presents the amortized cost, gross unrealized gains and losses and fair value of securities available-for-sale:

	June 30, 201	2		
(in thousands)	Amortized Cost	Gross Unrealized	Gross Unrealized	Fair Value
	Cost	Gains	Losses	
Available for sale securities:				
Obligations of U.S. Government sponsored enterprises	\$119,467	\$2,177	\$ —	\$121,644
Obligations of states and political subdivisions	41,070	2,056	(390)	42,736
Residential mortgage-backed securities	429,351	6,225	(220)	435,356
	\$589,888	\$10,458	\$(610)	\$599,736
	December 31	1, 2011		
(in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Assailable for cale accomition		Oums		
Available for sale securities:				
Available for sale securities: Obligations of U.S. Government sponsored enterprises	\$126,305	\$678	\$(66)	\$126,917
Obligations of U.S. Government sponsored enterprises	\$126,305 38,489	·	\$(66) (381)	\$126,917 39,837
	\$126,305 38,489 422,761	\$678 1,729 5,269	\$(66) (381) (1,602)	\$126,917 39,837 426,428

At June 30, 2012, and December 31, 2011, there were no holdings of securities of any one issuer in an amount greater than 10% of shareholders' equity, other than the U.S. government agencies and sponsored enterprises. The residential mortgage-backed securities are all issued by U.S. government sponsored enterprises. Available for sale securities having a fair value of \$242.5 million and \$287.8 million at June 30, 2012, and December 31, 2011, respectively, were pledged as collateral to secure deposits of public institutions and for other purposes as required by law or contract provisions.

The amortized cost and estimated fair value of debt securities classified as available for sale at June 30, 2012, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The weighted average life of the mortgage-backed securities is approximately 3 years.

(in thousands)	Amortized Cost	Estimated Fair Value
Due in one year or less	\$2,257	\$2,284
Due after one year through five years	113,163	115,615
Due after five years through ten years	40,811	42,347
Due after ten years	4,306	4,134
Mortgage-backed securities	429,351	435,356
	\$589,888	\$599,736

The following table represents a summary of available-for-sale investment securities that had an unrealized loss:

	June 30, 20	12				
	Less than 1	2 months	12 months o	r more	Total	
(in thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Obligations of the state and political subdivisions	\$3,298	\$33	\$3,043	\$357	\$6,341	\$390
Residential mortgage-backed securities	60,461	220			60,461	220
	\$63,759	\$253	\$3,043	\$357	\$66,802	\$610
	December 3	31, 2011				
	Less than 1	2 months	12 months o	r more	Total	
(in thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Obligations of U.S. government sponsored enterprises	d \$23,389	\$66	\$—	\$—	\$23,389	\$66
Obligations of the state and political subdivisions	1,503	8	3,027	373	4,530	381
Residential mortgage-backed securities	86,954	1,598	4,203	4	91,157	1,602
	\$111,846	\$1,672	\$7,230	\$377	\$119,076	\$2,049
	ψ 1 1 1,0 \pm 0	$\psi_{1,0/2}$	$\psi I, 250$	ΨΟΙΙ	Ψ112,070	$\psi = 0$

The unrealized losses at both June 30, 2012, and December 31, 2011, were primarily attributable to changes in market interest rates since the securities were purchased. Management systematically evaluates investment securities for other-than-temporary declines in fair value on a quarterly basis. This analysis requires management to consider various factors, which include (1) the present value of the cash flows expected to be collected compared to the amortized cost of the security, (2) duration and magnitude of the decline in value, (3) the financial condition of the issuer or issuers, (4) structure of the security and (5) the intent to sell the security or whether it is more likely than not that the Company would be required to sell the security before its anticipated recovery in market value. At June 30, 2012, management performed its quarterly analysis of all securities with an unrealized loss and concluded no individual securities were other-than-temporarily impaired.

The gross gains and gross losses realized from sales of available-for-sale investment securities were as follows:

	Three month	s ended June 30,	Six months e	nded June 30,
(in thousands)	2012	2011	2012	2011
Gross gains realized	\$324	\$506	\$1,399	\$680
Gross losses realized	(190) —	(243) —
Proceeds from sales	46,400	30,123	110,876	35,423

NOTE 4 - PORTFOLIO LOANS NOT COVERED BY LOSS SHARE ("Non-covered")

Below is a summary of Non-covered loans by category at June 30, 2012, and December 31, 2011:

(in thousands)	June 30, 2012	December 31, 2011
Real Estate Loans:		
Construction and Land Development	\$142,474	\$140,147
Commercial real estate - Investor Owned	479,492	477,154
Commercial real estate - Owner Occupied	322,491	334,416
Residential real estate	149,410	171,034
Total real estate loans	\$1,093,867	\$1,122,751
Commercial and industrial	841,383	763,202
Consumer & other	14,020	11,459
Portfolio Loans	\$1,949,270	\$1,897,412
Unearned loan costs, net	(276) (338
Portfolio loans, including unearned loan costs	\$1,948,994	\$1,897,074

The Company grants commercial, residential, and consumer loans primarily in the St. Louis, Kansas City and Phoenix metropolitan areas. The Company has a diversified loan portfolio, with no particular concentration of credit in any one economic sector; however, a substantial portion of the portfolio is concentrated in and secured by real estate. The ability of the Company's borrowers to honor their contractual obligations is partially dependent upon the local economy and its effect on the real estate market.

A summary of the year-to-date activity in the allowance for loan losses and the recorded investment in Non-covered loans by portfolio class and category based on impairment method through June 30, 2012, and at December 31, 2011, is as follows:

(in thousands)	Commercia & Industrial	ดา	ate	l Commerci Real Estate Investor Owned		Construction and Land Developmen		Real	tial	Consumer & Other	· Qualitative Adjustmen		Γotal	
Allowance for Loan Losses: Balance at														
December 31, 2011	\$11,945	\$6,297		\$6,751		\$ 5,847		\$3,931		\$14	\$ 3,204	9	\$37,989	
Provision charged to expense	929	1,231		216		269		(555)	_	(372)		1,718	
Losses charged off	(585) (746)	(185)	(856))	(362)	_	_	((2,734)
Recoveries	96	2		15		152		356		2	_	(623	
Balance at March 31, 2012	\$12,385	\$6,784		\$6,797		\$ 5,412		\$3,370		\$16	\$ 2,832	9	\$37,596	
Provision charged to expense	(3,201) (744)	3,518		442		(189)	3	246	-	75	
Losses charged off	(406) (739)	(108)	(502))	(216)	_	_	((1,971)
Recoveries	203	5		15		97		284		_	_	(604	
Balance at June 30, 2012	\$8,981	\$5,306		\$10,222		\$ 5,449		\$3,249		\$19	\$ 3,078	9	\$36,304	
(in thousands)	Commercia & Industrial	ลเ	ite	Commercia Real Estate Investor Owned	•	Construction and Land Development	F	Real	(Consumer & Other	Qualitative Adjustment	To	otal	
Balance June 30, 2012		1												
Allowance for														
Loan Losses - Ending Balance:														
Individually														
evaluated for impairment	\$2,098	\$ 2,257		\$2,244		\$ 1,408	\$	\$544		\$	\$—	\$8	3,551	
Collectively														
evaluated for impairment	6,883	3,049		7,978		4,041	2	2,705		19	3,078	27	7,753	
Total Loans - Ending	\$8,981	\$ 5,306		\$10,222		\$ 5,449	\$	\$3,249	9	\$19	\$ 3,078	\$3	36,304	
Balance: Individually evaluated for	\$4,667	\$ 10,130		\$9,937		\$ 11,278	\$	\$4,543		\$ —	\$ <i>—</i>	\$4	10,555	

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impairment Collectively evaluated for impairment	836,716	312,361	469,555	131,196	144,867	13,744	_	1,908,439
Total	\$841,383	\$ 322,491	\$479,492	\$ 142,474	\$149,410	\$13,744	\$ <i>—</i>	\$1,948,994
Balance at December 31, 2011 Allowance for Loan Losses - Ending Balance: Individually								
evaluated for impairment Collectively	\$3,214	\$ 1,377	\$2,315	\$ 2,927	\$896	\$—	\$ <i>—</i>	\$10,729
evaluated for impairment	8,731	4,920	4,436	2,920	3,035	14	3,204	27,260
Total Loans - Ending Balance: Individually	\$11,945	\$ 6,297	\$6,751	\$ 5,847	\$3,931	\$14	\$ 3,204	\$37,989
evaluated for impairment Collectively	\$5,634	\$ 4,572	\$11,127	\$ 14,767	\$5,522	\$—	\$—	\$41,622
evaluated for impairment	757,568	329,844	466,027	125,380	165,512	11,121	_	1,855,452
Total	\$763,202	\$ 334,416	\$477,154	\$ 140,147	\$171,034	\$11,121	\$ <i>—</i>	\$1,897,074
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A summary of Non-covered loans individually evaluated for impairment by category at June 30, 2012, and December 31, 2011, is as follows:

(in thousands)	June 30, 2012 Unpaid Contractual Principal Balance	Recorded Investment With No Allowance	Recorded Investment With Allowance	Total Recorded Investment	Related Allowance	Average Recorded Investment
Commercial & Industrial	\$4,786	\$601	\$4,066	\$4,667	\$2,098	\$7,784
Real Estate: Commercial - Owner Occupied	11,743	3,180	6,950	10,130	2,257	8,669
Commercial - Investor Owned	13,866	1,759	8,178	9,937	2,244	9,710
Construction and Land Development	17,216	5,946	5,332	11,278	1,408	12,266
Residential	4,854	1,704	2,839	4,543	544	5,012
Consumer & Other						
Total	\$52,465	\$13,190	\$27,365	\$40,555	\$8,551	\$43,441
	December	: 31, 2011				
	Unpaid	Recorded	Recorded	TD + 1		
	•			Total		
(in thousands)	Contractu Principal Balance	With No	With	Recorded Investment	Related Allowance	Average Recorded Investment
(in thousands) Commercial & Industrial			With	Recorded		Recorded
,	Principal Balance	With No Allowance	With Allowance	Recorded Investment	Allowance	Recorded Investment
Commercial & Industrial Real Estate: Commercial - Owner Occupied	Principal Balance	With No Allowance	With Allowance	Recorded Investment	Allowance	Recorded Investment
Commercial & Industrial Real Estate: Commercial - Owner Occupied Commercial - Investor Owned	Principal Balance \$7,517 5,099 15,676	With No Allowance	With Allowance \$ 5,506	Recorded Investment \$5,634	Allowance \$3,214	Recorded Investment \$6,571
Commercial & Industrial Real Estate: Commercial - Owner Occupied Commercial - Investor Owned Construction and Land	Principal Balance \$7,517 5,099 15,676	With No Allowance \$128	With Allowance \$ 5,506	Recorded Investment \$5,634 4,572	\$3,214 1,377	Recorded Investment \$6,571
Commercial & Industrial Real Estate: Commercial - Owner Occupied Commercial - Investor Owned Construction and Land Development	Principal Balance \$7,517 5,099 15,676 19,685	With No Allowance \$128 — 914 1,628	With Allowance \$ 5,506 4,572 10,213 13,139	Recorded Investment \$5,634 4,572 11,127 14,767	Allowance \$3,214 1,377 2,315 2,927	Recorded Investment \$6,571 2,711 10,562 16,114
Commercial & Industrial Real Estate: Commercial - Owner Occupied Commercial - Investor Owned Construction and Land	Principal Balance \$7,517 5,099 15,676	With No Allowance \$128 — 914	With Allowance \$ 5,506 4,572 10,213	Recorded Investment \$5,634 4,572 11,127	\$3,214 1,377 2,315	Recorded Investment \$6,571 2,711 10,562

There were no loans over 90 days past due and still accruing interest at June 30, 2012. If interest on impaired loans would have been accrued based upon the original contractual terms, such income would have been \$676,000 and \$1.5 million for the three and six months ended June 30, 2012, respectively. The cash amount collected and recognized as interest income on impaired loans was \$115,000 and \$241,000 for the three and six months ended June 30, 2012, respectively. The amount recognized as interest income on impaired loans continuing to accrue interest was \$79,000 and \$238,000 for the three and six months ended June 30, 2012, respectively. At June 30, 2012, there were \$1.1 million of unadvanced commitments on impaired loans. Other Liabilities include approximately \$212,000 for estimated losses attributable to the unadvanced commitments on impaired loans.

The recorded investment in impaired Non-covered loans by category at June 30, 2012, and December 31, 2011, is as follows:

	June 30, 2012			
(in thousands)	Non-accrual	Restructured	Loans over 90 days past due and still accruing interest	Total
Commercial & Industrial Real Estate:	\$4,008	\$659	\$ —	\$4,667
Commercial - Investor Owned	5,143	4,794	_	9,937
Commercial - Owner Occupied	10,130	_	_	10,130
Construction and Land Development	8,015	3,263	_	11,278
Residential	2,847	1,696		4,543
Consumer & Other				_
Total	\$30,143	\$10,412	\$ —	\$40,555
	December 31, 201	1		
(in thousands)	December 31, 201 Non-accrual	1 Restructured	Loans over 90 days past due and still accruing interest	Total
(in thousands) Commercial & Industrial			days past due and still accruing	Total \$5,634
	Non-accrual	Restructured	days past due and still accruing interest	
Commercial & Industrial	Non-accrual	Restructured	days past due and still accruing interest	
Commercial & Industrial Real Estate:	Non-accrual \$4,475	Restructured \$1,159	days past due and still accruing interest	\$5,634
Commercial & Industrial Real Estate: Commercial - Investor Owned	Non-accrual \$4,475 6,647	Restructured \$1,159 4,480	days past due and still accruing interest	\$5,634 11,127
Commercial & Industrial Real Estate: Commercial - Investor Owned Commercial - Owner Occupied	Non-accrual \$4,475 6,647 4,129	Restructured \$1,159 4,480 443	days past due and still accruing interest \$— —	\$5,634 11,127 4,572
Commercial & Industrial Real Estate: Commercial - Investor Owned Commercial - Owner Occupied Construction and Land Development	Non-accrual \$4,475 6,647 4,129 10,335	Restructured \$1,159 4,480 443 3,677	days past due and still accruing interest \$— —	\$5,634 11,127 4,572 14,767

The recorded investment by category for the Non-covered loans that have been restructured for the three and six months ended June 30, 2012, is as follows:

	Three mo	ree months ended June 30, 2012			Six months ended June 30, 2012			
		Pre-Modification	nPost-Modification	on	Pre-Modification Post-Modificati			
(in thousands, except for	Number	Outstanding	Outstanding	Number	Outstanding	Outstanding		
number of loans)	of Loans	Recorded	Recorded	of Loans	Recorded	Recorded		
		Balance	Balance		Balance	Balance		
Commercial & Industrial		\$ —	\$ —	1	\$ 659	\$ 659		
Real Estate:								
Commercial - Owner								
Occupied		_	_		_	_		
Commercial - Investor				1	4,365	4,794		
Owned	_		_	1	7,505	т, /) т		
Construction and Land	_	_		2	4,341	3,263		
Development				<i>_</i>	7,571	3,203		
Residential	_	_	_	1	1,696	1,696		

The restructured Non-covered loans primarily resulted from interest rate concessions and changing the terms of the loans. As of June 30, 2012, the Company has allocated \$2.3 million of specific reserves to the loans that have been restructured. At June 30, 2012, the Company has a commitment to lend an additional \$741,000 to a customer with an outstanding loan that has been classified as restructured and has allocated a \$141,000 reserve to this loan.

The recorded investment by category for the Non-covered loans that have been restructured and subsequently defaulted for the three and six months ended June 30, 2012, is as follows:

	Three months ende	ed June 30, 2012	Six months ended June 30, 2012		
(in thousands, except for number of loans)	Number of Loans	Recorded Balance	Number of Loans	Recorded Balance	
Commercial & Industrial	_				