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CHINA AUTOMOTIVE SYSTEMS INC  
Form 10QSB  
August 13, 2004

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarterly period ended June 30, 2004

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 000-33123

China Automotive Systems, Inc.

-----  
(Exact name of small business issuer as specified in its charter)

Delaware

33-0885775

-----  
(State or other jurisdiction of  
incorporation or organization)

-----  
(I.R.S. Employer  
Identification Number)

No. 1 Henglong Road, Yu Qiao Development Zone  
Shashi District, Jing Zhou City, Hubei Province  
People's Republic of China

-----  
(Address of principal executive offices)

Issuer's telephone number: (86) 716-8329196

Not Applicable

-----  
(Former name, former address and former fiscal year, if changed  
since last report.)

Check whether the issuer (1) has filed all reports required to be filed  
by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for  
such shorter period that the issuer was required to file such reports), and (2)  
has been subject to such filing requirements for the past 90 days.

Yes  No

As of June 30, 2004, the Company had 22,574,542 shares of common stock  
issued and outstanding.

Transitional Small Business Disclosure Format: Yes  No

Documents incorporated by reference: None.

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CHINA AUTOMOTIVE SYSTEMS, INC.

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### SIGNATURES

#### China Automotive Systems, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

	June 30, 2004	December 31, 2003
	-----	-----
	(Unaudited)	

### ASSETS

#### Current assets:

Cash and cash equivalents	\$ 16,542,174	\$ 10,730,882
Pledged cash deposits	1,550,455	1,272,067
Accounts and notes receivable, including \$1,381,525 and \$1,248,328 from related parties at June 30, 2004 and December 31, 2003, respectively, net of an		

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allowance for doubtful accounts of \$3,134,667 and \$2,757,374 at June 30, 2004 and December 31, 2003, respectively	29,679,361	38,680,011
Advance payments, including \$643,769 and \$1,513,973 to related parties at June 30, 2004 and December 31, 2003, respectively, net of an allowance for doubtful accounts of \$191,364	10,565,144	9,980,367
Inventories	14,820,569	10,229,422
Total current assets	73,157,703	70,892,749
Property, plant and equipment	32,793,599	28,050,079
Less: Accumulated depreciation	(6,886,687)	(5,700,023)
	25,906,912	22,350,056
Intangible assets, net	178,596	218,639
Other receivables, including \$489,607 and \$1,472,758 from related parties at June 30, 2004 and December 31, 2003, respectively, net of an allowance for doubtful accounts of \$1,118,299 and \$1,053,047 at June 30, 2004 and December 31, 2003, respectively	2,446,059	2,313,017
Long-term investments	72,289	72,289
Total assets	\$ 101,761,559	\$ 95,846,750

(continued)

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China Automotive Systems, Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets (continued)

	June 30, 2004	December 31, 2003
	-----	-----
	(Unaudited)	
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Bank loans	\$ 14,216,867	\$ 9,638,554
Accounts and notes payable, including \$613,669 and		

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\$1,175,006 to related parties at June 30, 2004 and December 31, 2003, respectively	27,157,239	23,017,221
Customer deposits	1,252,516	907,519
Accrued payroll and related costs	2,281,986	1,173,576
Accrued expenses and other payables	3,788,175	1,992,207
Accrued pension costs	1,984,823	1,516,649
Liability related to acquisition of joint venture assets	--	1,204,819
Taxes payable	4,755,816	6,268,803
Amounts due to shareholders/directors	564,913	5,229,281
	-----	-----
Total current liabilities	56,002,335	50,948,629
	-----	-----
Long-term liabilities	196,547	196,547
Minority interests	17,319,856	18,686,712
Stockholders' equity:		
Preferred stock, \$0.0001 par value - Authorized - 20,000,000 shares Issued and outstanding - None	--	--
Common stock, \$0.0001 par value - Authorized - 80,000,000 shares Issued and Outstanding - 22,574,542 shares at June 30, 2004 and December 31, 2003	2,257	2,257
Additional paid-in capital	18,789,793	18,779,880
Retained earnings - Appropriated	4,225,222	3,775,254
Unappropriated	5,222,580	3,461,621
Foreign currency translation gain (loss)	2,969	(4,150)
	-----	-----
Total stockholders' equity	28,242,821	26,014,862
	-----	-----
Total liabilities and stockholders' equity	\$101,761,559	\$ 95,846,750
	=====	=====

See accompanying notes to condensed consolidated financial statements.

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China Automotive Systems, Inc. and Subsidiaries  
Condensed Consolidated Statements of Operations (Unaudited)

	Three Months Ended June 30,	
	2004	2003
	-----	-----
Net sales, including \$372,454 and \$1,259,934 to related parties		(Restated - Note 12)

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in 2004 and 2003, respectively	\$ 16,249,817	\$ 12,733,793
Cost of sales, including \$362,182 and \$1,038,835 purchased from related parties in 2004 and 2003, respectively	9,476,427	7,047,257
Gross profit	6,773,390	5,686,536
Costs and expenses:		
Selling	878,922	375,535
General and administrative	2,480,948	1,802,424
Depreciation and amortization	132,231	80,956
Total costs and expenses	3,492,101	2,258,915
Income from operations	3,281,289	3,427,621
Other income (expense):		
Other non-operating income	326,600	109,445
Financial expenses	(260,714)	(63,554)
Other income, net	65,886	45,891
Income before income taxes	3,347,175	3,473,512
Income taxes	452,988	534,803
Income before minority interest	2,894,187	2,938,709
Minority interests	1,088,829	1,428,357
Net income	\$ 1,805,358	\$ 1,510,352
Net income per common share -		
Basic	\$ 0.08	\$ 0.07
Diluted	\$ 0.08	\$ 0.07
Weighted average number of common shares outstanding -		
Basic	22,574,542	22,015,000
Diluted	22,574,542	22,490,450

See accompanying notes to condensed consolidated financial statements.

China Automotive Systems, Inc. and Subsidiaries  
Condensed Consolidated Statements of Operations (Unaudited)

Six Months Ended June 30,	
-----	-----
2004	2003
-----	-----
	(Restated -

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Note 12)

Net sales, including \$657,523 and \$2,015,000 to related parties in 2004 and 2003, respectively	\$ 29,083,573	\$ 23,835,864
Cost of sales, including \$756,358 and \$1,606,549 purchased from related parties in 2004 and 2003, respectively	17,722,177	12,949,367
Gross profit	11,361,396	10,886,497
Costs and expenses:		
Selling	1,287,356	655,326
General and administrative	4,666,020	3,516,767
Depreciation and amortization	250,615	165,295
Stock-based compensation	--	1,300,000
Total costs and expenses	6,203,991	5,637,388
Income from operations	5,157,405	5,249,109
Other income (expense):		
Other non-operating income	445,433	347,921
Financial expenses	(345,602)	(122,659)
Other income, net	99,831	225,262
Income before income taxes	5,257,236	5,474,371
Income taxes	765,388	980,331
Income before minority interest	4,491,848	4,494,040
Minority interests	1,672,701	3,017,786
Net income	\$ 2,819,147	\$ 1,476,254
Net income per common share -		
Basic	\$ 0.12	\$ 0.07
Diluted	\$ 0.12	\$ 0.07
Weighted average number of common shares outstanding -		
Basic	22,574,542	21,648,083
Diluted	22,574,542	21,971,592

See accompanying notes to condensed consolidated financial statements.

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	Three Months Ended June 30,	
	2004	2003
		(Restated - Note 12)
Net income	\$1,805,358	\$1,510,352
Other comprehensive income (loss):		
Foreign currency translation gain	2,934	--
Comprehensive income	\$1,808,292	\$1,510,352

China Automotive Systems, Inc. and Subsidiaries  
Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited)

	Six Months Ended June 30,	
	2004	2003
		(Restated - Note 12)
Net income	\$2,819,147	\$1,476,254
Other comprehensive income (loss):		
Foreign currency translation gain	7,119	--
Comprehensive income	\$2,826,266	\$1,476,254

See accompanying notes to condensed consolidated financial statements.

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China Automotive Systems, Inc. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows (Unaudited)

	Six Months Ended June 30,	
	2004	2003
		(Restated - Note 12)
Cash flows from operating activities:		
Net income	\$ 2,819,147	\$ 1,476,254
Adjustments to reconcile net income to net cash provided by operating activities:		
Minority interests	1,672,701	3,017,786
Issuance of warrants to consultants	--	1,300,000
Depreciation and amortization	1,233,824	930,567

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Other operating adjustments	(1,010,255)	450,403
Changes in operating assets and liabilities:		
(Increase) decrease in:		
Pledged deposits	(278,388)	(1,367,589)
Accounts receivable	9,000,650	(5,180,083)
Advance payments	(584,777)	(1,347,549)
Inventories	(4,591,147)	(1,017,596)
Increase (decrease) in:		
Accounts and notes payable	4,140,018	3,642,923
Customer deposits	344,997	(262,458)
Accrued payroll and related costs	1,108,410	(173,259)
Accrued expenses and other payables	1,795,968	335,405
Accrued pension costs	468,174	386,199
Taxes payable	(1,512,987)	(521,202)
Net cash provided by operating activities	14,606,335	1,669,801
Cash flows from investing activities:		
(Increase) decrease in other receivables	(133,042)	739,084
Cash paid to acquire fixed assets	(4,743,520)	(1,126,170)
Net cash used in investing activities	(4,876,562)	(387,086)

(continued)

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China Automotive Systems, Inc. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows (Unaudited) (continued)

	Six Months Ended June 30,	
	2004	2003
		(Restated - Note 12)
Cash flows from financing activities:		
Proceeds from bank loans, net	\$ 4,578,313	\$ 4,819,277
Dividends paid	(4,469,379)	(5,555,819)
Increase (decrease) in amounts due to shareholders/directors	(4,664,368)	1,569,068
Contributions to capital by minority interest holders	1,841,772	--
Decrease in liability related to acquisition of joint venture assets	(1,204,819)	--
Net cash provided by (used in) financing activities	(3,918,481)	832,526



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Cash and cash equivalents:		
Net increase	5,811,292	2,115,241
At beginning of period	10,730,882	--
Adjustment as a result of change to consolidation accounting from equity accounting effective January 1, 2003	--	5,618,436
	-----	-----
At end of period	\$ 16,542,174	\$ 7,733,677
	=====	=====

Supplemental Disclosure of Non-Cash  
Investing and Financing Activities:

Adjustment as a result of change to consolidation accounting from equity accounting effective January 1, 2003	\$ --	\$ (279,863)
Cancellation of dividends previously declared	--	17,167,000
Shares of common stock retained by public shareholders in March 2003 recapitalization	--	110
Issuance of warrants to consultants	--	1,300,000

See accompanying notes to condensed consolidated financial statements.

China Automotive Systems, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Unaudited)  
Three Months and Six Months Ended June 30, 2004 and 2003

1. Organization and Basis of Presentation

Organization - Effective March 5, 2003, Visions-In-Glass, Inc., a United States public company incorporated in the State of Delaware ("Visions"), entered into a Share Exchange Agreement to acquire 100% of the shareholder interest in Great Genesis Holding Limited, a company incorporated on January 3, 2003 under The Companies Ordinance in Hong Kong as a limited liability company ("Great Genesis"), as a result of which Great Genesis became a wholly-owned subsidiary of Visions. At the closing, the old directors and officers of Visions resigned, and new directors and officers were appointed. Visions subsequently changed its name to China Automotive Systems, Inc.

China Automotive Systems, Inc., including, when the context so requires, its subsidiaries and the subsidiaries' interests in the Sino-foreign joint ventures described below, is referred to herein as the "Company". The Company, through its Sino-foreign joint ventures described below, is engaged in the manufacture and sale of automotive systems and components in the People's Republic of China (the "PRC" or "China") as described below.

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Ji Long Enterprise Investment Limited was incorporated on October 8, 1992 under the Companies Ordinance in Hong Kong as a limited liability company ("Ji Long"). Ji Long is an investment holding company. Effective March 4, 2003, all of the shareholders of Ji Long exchanged their 100% shareholder interest for a 100% shareholder interest in Great Genesis, as a result of which Ji Long became a wholly-owned subsidiary of Great Genesis.

In exchange for the acquisition of 100% of the shareholder interest in Great Genesis, the shareholders of Great Genesis were issued 20,914,250 shares of common stock of Visions. In addition, the shareholders of Great Genesis paid \$250,000 to the former officer, director and controlling shareholder of Visions for the cancellation of 17,424,750 shares of common stock, and have agreed to pay an additional \$70,000, subject to certain conditions.

The acquisition of Great Genesis by the Company was accounted for as a recapitalization of Great Genesis, pursuant to which the accounting basis of Great Genesis continued unchanged subsequent to the transaction date. Accordingly, the pre-transaction financial statements of Great Genesis are the historical financial statements of the Company.

Ji Long owns the following aggregate net interests in five Sino-foreign joint ventures organized in the PRC as of June 30, 2004:

Name of Entity -----	Percentage Interest -----
Jingzhou Henglong Automotive Parts Co. Limited ("Henglong")	42.0%
Shashi Jiulong Power Steering Co. Limited ("Jiulong")	81.0%
Shenyang Jinbei Henglong Automotive Steering System Co. Limited ("Shenyang")	70.0%
Zhejiang Henglong & Vie Pump-Manu Co. Limited ("Zhejiang")	51.0%
Jingzhou Henglong Fulida Textile Co., Ltd. ("Jingzhou")	51.0%

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Henglong and Jiulong are mainly engaged in the production of rack and pinion power steering gears and integral ball and nut power steering gears for cars, light and heavy-duty vehicles. Shenyang and Zhejiang were established in 2002 and are focused on power steering parts and power steering pumps. Jingzhou was formed in 2003 to produce environmental textiles and raw materials. At present, Henglong, Jiulong, Shenyang and Zhejiang are the main revenue-generating entities.

At December 31, 2002, the investors in Shenyang were Ji Long, Henglong, Shenyang Automotive Industry Investment Corporation and Shenyang Jinbei Automotive Industry Co., Ltd. On December 12, 2002, according to a decision made at the meeting of the board of directors, 30% of the stock rights in Shenyang held by Henglong were to be transferred to Ji Long, and 17% of the stock rights in Shenyang held by Shenyang Automotive Industry Investment Corporation were to be transferred to Shenyang Jinbei Automotive Industry Co., Ltd. On January 8,

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2003, Ji Long and Henglong signed an agreement for the transfer of stock rights, which was approved by the applicable PRC authorities on May 22, 2003. As of December 31, 2002, the Company owned 25% of Shenyang directly and 12.6% of Shenyang indirectly through its ownership in Henglong, for a combined ownership of 37.6%. As of December 31, 2003, the Company owned 55% of Shenyang directly. The Company accounted for this increase in ownership in Shenyang from January 1, 2003, with an appropriate adjustment to the minority interest. On April 8, 2004, according to a decision made at the meeting of the board of directors, Shenyang's registered capital and total capital was increased from \$5,421,687 (RMB45,000,000) to \$8,132,530 (RMB67,500,000); the Chinese investor was changed from Shenyang Jinbei Automotive Industry Co., Ltd. to Shenyang Jinbei Automotive Company Limited. The shareholder transfer and capital increase, along with the newly signed Joint Venture Agreement and Articles of Incorporation, have been approved by the applicable PRC authorities. Accordingly, Shenyang's registered capital is now \$8,132,530 (RMB67,500,000), including \$5,692,771 (RMB47,250,000) from the Company, which is 70% of the total registered capital, and \$2,439,759 (RMB20,250,000) from Shenyang Jinbei Automotive Company Limited, which is 30% of the total registered capital. The increase in capital of \$2,710,843 (RMB22,500,000) has been injected into Shenyang.

Jingzhou was formed in February 2003 to produce environmental textiles and raw materials, and is owned 51% by Ji Long and 49% by Cixi City Fulida Synthetic Fibre Co., Ltd. As the minority interest partner has the right to participate in management, the Company accounted for its interest in this Sino-foreign joint venture under the equity method of accounting through September 30, 2003. As a result of the execution of an "Act in Concert" Agreement for Jingzhou during the three months ended December 31, 2003, the Company consolidated Jingzhou as of December 31, 2003 and for the year then ended.

Basis of Presentation - The accompanying condensed consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries and Sino-foreign joint ventures (except for Jingzhou in 2003) for the three months and six months ended June 30, 2004 and 2003. All significant inter-company accounts and transactions have been eliminated in consolidation. The condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America.

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During early 2003, the Directors of the Company and the other joint venturers in the Company's Sino-foreign joint ventures (except for Jingzhou) executed "Act in Concert" agreements, resulting in the Company having voting control in such Sino-foreign joint ventures. The Company is in the process of making application to the relevant PRC authorities for their approval to effect this change through amendments to the respective joint venture agreements. Consequently, effective January 1, 2003, the Company changed from equity accounting to consolidation accounting for its investments in Sino-foreign joint ventures (except for Jingzhou). Prior to January 1, 2003, the Company used the equity method pursuant to Emerging Issues Task Force Issue No. 96-16, which states that if a minority joint venture partner has the right to participate in management, the majority joint venture partner is required to account for its interest in the joint venture under the equity method of accounting.

In May 2003, Henglong outsourced to Jiulong the production of an integral power steering system. Jiulong sells the related finished product to Henglong, which then sells the product to third parties. All intercompany profit is eliminated on consolidation. The transferred profit due to this transaction has been recorded in the interest account of minority shareholders according to their investment ratios since that date.

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Foreign Currencies - The Company maintains its books and records in Renminbi ("RMB"), the currency of the PRC, its functional currency. Translation of amounts into United States dollars ("US\$") has been made at the rate of RMB8.30 to US\$1.00.

Foreign currency transactions in RMB are reflected using the temporal method. Under this method, all monetary items are translated into the functional currency at the rate of exchange prevailing at the balance sheet date. Non-monetary items are translated at historical rates. Income and expenses are translated at the rate in effect on the transaction dates. Transaction gains and losses, if any, are included in the determination of net income (loss) for the period.

In translating the financial statements of the Company from its functional currency into its reporting currency in United States dollars, balance sheet accounts are translated using the closing exchange rate in effect at the balance sheet date and income and expense accounts are translated using an average exchange rate prevailing during the reporting period. Adjustments resulting from the translation, if any, are included in cumulative other comprehensive income (loss) in stockholders' equity.

The RMB is not readily convertible into United States dollars or other foreign currencies. The foreign exchange rate between the United States dollar and the RMB has been stable at approximately 1RMB to US\$0.1205 for the last few years. No representation is made that the RMB amounts could have been, or could be, converted into United States dollars at that rate or at any other rate.

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Comments - The accompanying interim condensed consolidated financial statements are unaudited, but in the opinion of management of the Company, contain all adjustments, which include normal recurring adjustments, necessary to present fairly the financial position at June 30, 2004, the results of operations for the three months and six months ended June 30, 2004 and 2003, and cash flows for the six months ended June 30, 2004 and 2003. The consolidated balance sheet as of December 31, 2003 is derived from the Company's audited financial statements.

Certain information and footnote disclosures normally included in financial statements that have been prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission, although management of the Company believes that the disclosures contained in these financial statements are adequate to make the information presented therein not misleading. For further information, refer to the financial statements and the notes thereto included in the Company's Annual Report on Form 10-KSB, as filed with the Securities and Exchange Commission.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The results of operations for the three months and six months ended June 30, 2004 are not necessarily indicative of the results of operations to be expected for the full fiscal year ending December 31, 2004.

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Income (Loss) Per Share - Basic income (loss) per share is calculated by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted income per share is calculated assuming the issuance of common shares, if dilutive, resulting from the exercise of warrants. Income per common share calculations for the six months ended June 30, 2003 reflect the retroactive restatement of the shareholders' equity section to reflect the March 2003 recapitalization. The Company had potentially dilutive securities consisting of warrants to purchase 550,375 shares of common stock exercisable at \$1.20 per share outstanding at June 30, 2003. The Company did not have any potentially dilutive securities outstanding at June 30, 2004.

The Company effected a 3.5 to 1 forward split of its outstanding shares of common stock during March 2003, prior to the transaction with Great Genesis described above. Unless otherwise indicated, all share and per share amounts presented herein have been adjusted to reflect the forward stock split.

Stock-Based Compensation - The Company may periodically issue shares of common stock for services rendered or for financing costs. Such shares are valued based on the market price on the transaction date.

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The Company may periodically issue stock options and warrants to employees and non-employees in non-capital raising transactions for services and for financing costs.

The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation", which establishes a fair value method of accounting for stock-based compensation plans.

The provisions of SFAS No. 123 allow companies to either record an expense in the financial statements to reflect the estimated fair value of stock options or warrants to employees, or to continue to follow the intrinsic value method set forth in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", but to disclose on an annual basis the pro forma effect on net income (loss) and net income (loss) per common share had the fair value of the stock options and warrants been recorded in the financial statements. SFAS No. 123 was amended by SFAS No. 148, which now requires companies to disclose in interim financial statements the pro forma effect on net income (loss) and net income (loss) per common share of the estimated fair market value of stock options or warrants issued to employees. The Company has elected to continue to account for stock-based compensation plans utilizing the intrinsic value method. Accordingly, compensation cost for stock options and warrants is measured as the excess, if any, of the fair market price of the Company's common stock at the date of grant above the amount an employee must pay to acquire the common stock.

In accordance with SFAS No. 123, the cost of stock options and warrants issued to non-employees is measured at the grant date based on the fair value of the award. The fair value of the stock-based award is determined using the Black-Scholes option pricing model. The resulting amount is charged to expense on the straight-line basis over the period in which the Company expects to receive benefit, which is generally the vesting period.

Pro Forma Financial Disclosure - Since the Company has not issued any stock options to employees, no pro forma financial disclosure has been presented.

Comprehensive Income (Loss) - The Company has adopted the provisions of Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive

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Income" ("SFAS No. 130"). SFAS No. 130 establishes standards for the reporting and display of comprehensive income, its components and accumulated balances in a full set of general purpose financial statements. SFAS No. 130 defines comprehensive income (loss) to include all changes in equity except those resulting from investments by owners and distributions to owners, including adjustments to minimum pension liabilities, accumulated foreign currency translation, and unrealized gains or losses on marketable securities.

The Company's only component of other comprehensive income (loss) is foreign currency translation gain of \$2,934 and \$7,119 for the three months and six months ended June 30, 2004. This amount has been recorded as a separate component of stockholders' equity.

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Reclassifications - Certain reclassifications have been made to the 2003 financial statements to conform to the 2004 presentation.

### 2. Certain Significant Risks and Uncertainties

The Company is subject to the consideration and risks of operating in the PRC. These include risks associated with the political and economic environment, foreign currency exchange and the legal system in the PRC.

The economy of PRC differs significantly from the economies of the "western" industrialized nations in such respects as structure, level of development, gross national product, growth rate, capital reinvestment, resource allocation, self-sufficiency, rate of inflation and balance of payments position, among others. Only recently has the PRC government encouraged substantial private economic activities. The Chinese economy has experienced significant growth in the past several years, but such growth has been uneven among various sectors of the economy and geographic regions. Actions by the PRC government to control inflation have significantly restrained economic expansion in the recent past. Similar actions by the PRC government in the future could have a significant adverse effect on economic conditions in PRC.

Many laws and regulations dealing with economic matters in general and foreign investment in particular have been enacted in the PRC. However, the PRC still does not have a comprehensive system of laws, and enforcement of existing laws may be uncertain and sporadic.

The Company's operating assets and primary sources of income and cash flows are the interests of its subsidiaries in Sino-foreign joint ventures in the PRC. The PRC economy has, for many years, been a centrally-planned economy, operating on the basis of annual, five-year and ten-year state plans adopted by central PRC governmental authorities, which set out national production and development targets. The PRC government has been pursuing economic reforms since it first adopted its "open-door" policy in 1978. There is no assurance that the PRC government will continue to pursue economic reforms or that there will not be any significant change in its economic or other policies, particularly in the event of any change in the political leadership of, or the political, economic or social conditions in, the PRC. There is also no assurance that the Company will not be adversely affected by any such change in governmental policies or any unfavorable change in the political, economic or social conditions, the laws or regulations, or the rate or method of taxation in the PRC.

As many of the economic reforms which have been or are being implemented by the PRC government are unprecedented or experimental, they may be subject to

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adjustment or refinement, which may have adverse effects on the Company. Further, through state plans and other economic and fiscal measures such as the lever of exchange rate, it remains possible for the PRC government to exert significant influence on the PRC economy.

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The Company's financial instruments that are exposed to concentration of credit risk consist primarily of cash and cash equivalents, and accounts receivable from customers. Cash and cash equivalents are maintained with major banks in the PRC. The Company's business activity is with customers in the PRC. The Company periodically performs credit analysis and monitors the financial condition of its clients in order to minimize credit risk.

Any devaluation of the Renminbi (RMB) against the United States dollar would consequently have adverse effects on the Company's financial performance and asset values when measured in terms of the United States dollar. Should the RMB significantly devalue against the United States dollar, such devaluation could have a material adverse effect on the Company's earnings and the foreign currency equivalent of such earnings. The Company does not hedge its RMB - United States dollar exchange rate exposure.

On January 1, 1994, the PRC government introduced a single rate of exchange as quoted daily by the People's Bank of China (the "Unified Exchange Rate"). No representation is made that the RMB amounts have been, or could be, converted into US\$ at that rate. This quotation of exchange rates does not imply free convertibility of RMB to other foreign currencies. All foreign exchange transactions continue to take place either through the Bank of China or other banks authorized to buy and sell foreign currencies at the exchange rate quoted by the People's Bank of China. Approval of foreign currency payments by the People's Bank of China or other institutions requires submitting a payment application form together with suppliers' invoices, shipping documents and signed contracts.

### 3. Recent Accounting Pronouncements

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations". SFAS No. 143 addresses the diverse accounting practices for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Company adopted SFAS No. 143 effective January 1, 2003. The adoption of SFAS No. 143 did not have a significant effect on the Company's financial statement presentation or disclosures.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections". SFAS No. 145 rescinds the provisions of SFAS No. 4 that requires companies to classify certain gains and losses from debt extinguishments as extraordinary items, eliminates the provisions of SFAS No. 44 regarding transition to the Motor Carrier Act of 1980 and amends the provisions of SFAS No. 13 to require that certain lease modifications be treated as sale leaseback transactions. The provisions of SFAS No. 145 related to classification of debt extinguishments are effective for fiscal years beginning after May 15, 2002. The adoption of SFAS No. 145 did not have a significant effect on the Company's financial statement presentation or disclosures.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities", which requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. Such costs covered by SFAS No. 146 include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. SFAS No. 146 replaces the previous accounting guidance provided by the EITF No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)". SFAS No. 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The adoption of SFAS No. 146 did not have a significant effect on the Company's financial statement presentation or disclosures.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure". SFAS No. 148 amends SFAS No. 123, "Accounting for Stock-Based Compensation", to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. SFAS No. 148 is effective for fiscal years beginning after December 15, 2002. The interim disclosure provisions are effective for financial reports containing financial statements for interim periods beginning after December 15, 2002. The adoption of SFAS No. 148 did not have a significant effect on the Company's financial statement presentation or disclosures.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities". SFAS No. 149 amends and clarifies under what circumstances a contract with initial investments meets the characteristics of a derivative and when a derivative contains a financing component. SFAS No. 149 is effective for contracts entered into or modified after June 30, 2003. The adoption of SFAS No. 149 did not have a significant effect on the Company's financial statement presentation or disclosures.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity". SFAS No. 150 establishes standards for how an issuer classifies and measures in its statement of financial position certain financial instruments with characteristics of both liabilities and equity. SFAS No. 150 requires that an issue classify a financial instrument that is within its scope as a liability (or an asset in some circumstances) because that financial instrument embodies an obligation of the issuer. SFAS No. 150 is effective for financial instruments entered into or modified after May 31, 2003 and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. SFAS No. 150 is to be implemented by reporting the cumulative effect of a change in accounting principle for financial instruments created before the issuance date of SFAS No. 150 and still existing at the beginning of the interim period of adoption. Restatement is not permitted. The adoption of SFAS No. 150 did not have a significant effect on the Company's financial statement presentation or disclosures.



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In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"). FIN 45 elaborates on the existing disclosure requirements for most guarantees, including loan guarantees such as standby letters of credit. It also clarifies that at the time a company issues a guarantee, the company must recognize an initial liability for the fair market value of the obligations it assumes under that guarantee and must disclose that information in its interim and annual financial statements. The initial recognition and measurement provisions of FIN 45 apply on a prospective basis to guarantees issued or modified after December 31, 2002. The Company implemented the disclosure provisions of FIN 45 in its December 31, 2002 consolidated financial statements, and the measurement and recording provisions of FIN 45 effective January 1, 2003.

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities" ("FIN 46"), which clarifies the application of Accounting Research Bulletin No. 51, "Consolidated Financial Statements", relating to consolidation of certain entities. In December 2003, the FASB issued a revised version of FIN 46 ("FIN 46R") that replaced the original FIN 46. FIN 46R requires identification of a company's participation in variable interest entities ("VIEs"), which are defined as entities with a level of invested equity that is not sufficient to fund future activities to permit it to operate on a standalone basis. For entities identified as a VIE, FIN 46R sets forth a model to evaluate potential consolidation based on an assessment of which party to the VIE (if any) bears a majority of the exposure to its expected losses, or stands to gain from a majority of its expected returns. FIN 46R also sets forth certain disclosures regarding interests in VIEs that are deemed significant, even if consolidation is not required. The Company is not currently participating in, or invested in any VIEs, as defined in FIN 46R. The implementation of the provisions of FIN 46R in 2003 did not have a significant effect on the Company's consolidated financial statement presentation or disclosures.

#### 4. Inventories

Inventories at June 30, 2004 (Unaudited) and December 31, 2003 consisted of the following:

	June 30, 2004	December 31, 2003
	-----	-----
Raw materials	\$ 4,661,535	\$ 3,622,369
Work-in-process	2,508,955	2,110,612
Finished goods	8,152,262	4,808,434
	-----	-----
	15,322,752	10,541,415
Less: provision for loss	(502,183)	(311,993)
	-----	-----
	\$ 14,820,569	\$ 10,229,422
	=====	=====

#### 5. Liability Related to Acquisition of Joint Venture Assets

In conjunction with the formation of the Jingzhou Sino-foreign joint venture in February 2003, the Company purchased certain operating assets from an unrelated entity and had a remaining liability outstanding of \$1,204,819 at December 31,

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2003. The Company paid this obligation during the six months ended June 30, 2004.

### 6. Amounts Due to Shareholders/Directors

The activity in the amounts due to shareholders/directors for the six months ended June 30, 2004 is as follows:

Balance, December 31, 2003	\$ 5,229,281
Cash advances from shareholders	2,664,289
Cash disbursements to shareholders	(7,328,657)
	-----
Balance, June 30, 2004	\$ 564,913
	=====

At June 30, 2004 and December 31, 2003, the amounts due to shareholders/directors were unsecured, interest-free and repayable on demand.

During the three months ended March 31, 2003, amounts due to shareholders/directors aggregating \$17,167,000 were cancelled. This transaction was accounted for as a contribution to capital.

### 7. Minority Interests

During the three months and six months ended June 30, 2004, minority interest holders contributed \$280,561 and \$1,841,772, respectively, of capital to the Company's Sino-foreign joint ventures, which has been shown as an increase in the liability to minority interests in the accompanying balance sheet at June 30, 2004.

### 8. Stockholders' Equity

During March 2003, in conjunction with the transaction with Great Genesis described at Note 1, the Company effected a 3.5 to 1 forward split of its outstanding shares of common stock, thus increasing the 5,293,000 shares of common stock outstanding at that time to 18,525,500 shares, of which 17,424,750 shares were then returned to the Company and cancelled.

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During March 2003, in conjunction with the transaction with Great Genesis described at Note 1, the Company issued common stock purchase warrants to three consultants to acquire an aggregate of 550,375 shares of common stock, exercisable for a period of one year at \$1.20 per share. The aggregate fair value of these warrants, calculated pursuant to the Black-Scholes option-pricing model, was estimated to be \$1,300,000, and was charged to operations during the six months ended June 30, 2003.

As of June 30, 2004, the Company did not have any stock options outstanding, and had not adopted a stock option plan.

### 9. Income Taxes

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The Company's Sino-foreign joint ventures registered in the PRC are subject to state and local income taxes within the PRC at the applicable tax rate on the taxable income as reported in their PRC statutory financial statements in accordance with the relevant income tax laws applicable to foreign enterprises. Two of the Company's Sino-foreign joint ventures, Henglong and Jiulong, were subject to a tax rate of 15% during 2003, and are also subject to a tax rate of 15% during 2004. Shenyang, were subject to a two-year tax holiday commencing with the first profit-making year which were entitled by Sino-foreign joint ventures in accordance with the relevant income tax laws. Year 2004 is the second profit-making year of Shenyang. The tax rate for the Company's two other subsidiaries, Zhejiang and Jingzhou, has not been ratified.

No provision for Hong Kong profits tax has been made as Ji Long and Great Genesis are investment holding companies and did not have any assessable profits in Hong Kong in 2003.

### 10. Significant Concentrations and Related Party Transactions

The Company grants credit to its customers, generally on an open account basis. The Company's customers are all located in the PRC.

During the three months ended June 30, 2004, the Company's ten largest customers accounted for 68.0% of the Company's consolidated net sales, with two customers accounting for in excess of 10% of consolidated net sales, with 16.8% and 16.7% of consolidated net sales, or an aggregate of 33.5% of consolidated net sales. At June 30, 2004, approximately 22.9% of accounts receivable were from trade transactions with the aforementioned two customers.

During the six months ended June 30, 2004, the Company's ten largest customers accounted for 66.5% of the Company's consolidated net sales, with two customers accounting for in excess of 10% of consolidated net sales, with 20.2% and 15.3% of consolidated sales, or an aggregate of 35.5% of consolidated net sales. At June 30, 2004, approximately 22.9% of accounts receivable were from trade transactions with the aforementioned two customers.

During the three months ended June 30, 2003, the Company's ten largest customers accounted for 79.5% of the Company's consolidated net sales, with two customers accounting for in excess of 10% of consolidated net sales, with 25.7% and 14.3% of consolidated net sales, or an aggregate of 40.0% of consolidated net sales. At June 30, 2004, approximately 28.6% of accounts receivable were from trade transactions with the aforementioned two customers.

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During the six months ended June 30, 2003, the Company's ten largest customers accounted for 77.1% of the Company's consolidated net sales, with two customers accounting for in excess of 10% of consolidated net sales, with 26.0% and 12.0% of consolidated sales, or an aggregate of 38.0% of consolidated net sales. At June 30, 2003, approximately 28.6% of accounts receivable were from trade transactions with the aforementioned two customers.

During the three months ended June 30, 2004 and 2003, sales to related parties aggregated \$372,454 and \$1,259,934, respectively.

During the six months ended June 30, 2004 and 2003, sales to related parties aggregated \$657,523 and \$2,015,000, respectively.

During the three months ended June 30, 2004 and 2003, purchases from related

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parties aggregated \$362,182 and \$1,038,835, respectively.

During the six months ended June 30, 2004 and 2003, purchases from related parties aggregated \$756,358 and \$1,606,549, respectively.

### 11. Related Party Transactions

Effective August 2, 2003, the Company entered into a five-year License and Technical Assistance Agreement (the "Agreement") with Sino-American, Inc. ("Sino-American"), a United States company controlled by the Company's Chairman and controlling shareholder. The Agreement provided for total payments of \$6,000,000 to enable Sino-American to purchase technical assistance and equipment for use in the Company's business operations in China. During November 2003, \$2,000,000 was paid by the Company to Sino-American, which was classified as advance payments in the consolidated balance sheets at June 30, 2004 and December 31, 2003, net of amounts expended through such dates.

This agreement also allowed the Company to transfer funds from China to the United States to fund normal corporate general and administrative expenses.

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Through June 30, 2004, Sino-American had paid, on behalf of or for the benefit of the Company, a total of \$1,690,090, including a \$250,000 initial investment in a joint venture with an unrelated party, \$255,000 for equipment and \$180,000 for software to unrelated third parties, \$250,000 to the Company's Chairman and controlling shareholder as reimbursement for costs incurred by him related to the March 2003 recapitalization, and \$755,090 for selling, general and administrative expenses for the benefit of or on behalf of the Company. As this Agreement was terminated effective April 1, 2004, the unexpended funds were repaid to the Company subsequent to that date or continue to be used to pay normal operating expenses on behalf of the Company. The \$250,000 reimbursement to the Chairman and controlling shareholder was recorded as a charge to operations during the three months ended March 31, 2003.

During the three months and six months ended June 30, 2004 and 2003, the joint ventures entered into related party transactions with companies with common directors as shown below:

	Three Months Ended June 30,	
	2004	2003
Sales		
- received	\$ --	\$ --
- receivable	372,454	1,259,934
Purchases		
- paid	--	747,835
- payable	362,182	291,000
	Six Months Ended June 30,	
	2004	2003
Sales		
- received	\$ --	\$ 720,000
- receivable	657,523	1,295,000

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Purchases		
- paid	142,689	1,315,549
- payable	613,669	291,000

These transactions were consummated under similar terms as those with the Company's customers and suppliers.

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### 12. Restatement

In conjunction with the Company's audit of its consolidated financial statements for the year ended December 31, 2003, the Company conducted a review of its 2002 financial statements, as a result of which restated its balance sheet at December 31, 2002 and the 2003 interim periods. A summary of the effect of these adjustments with respect to the statement of operations for the three months and six months ended June 30, 2003 is as follows:

Three months ended June 30, 2003:

Net income, as reported		\$ 626,000
Add: Costs and expenses		
properly recorded in 2002, net		884,352
		-----
Net income, as revised		\$ 1,510,352
		=====

Net income per common share - basic and diluted - as reported		\$ 0.03
--	--	---------

Add: Costs and expenses		
properly recorded in 2002, net		0.04
		-----

Net income per common share - basic and diluted - as adjusted		\$ 0.07
		=====

Weighted average common shares		
outstanding -		
Basic		22,015,000
Diluted		22,490,450

Six months ended June 30, 2003:

Net income, as reported		\$ 818,000
Add: costs and expenses		
properly recorded during 2002, net		658,254
		-----
Net income, as revised		\$ 1,476,254
		=====

Net income per common share - basic and diluted - as reported		\$ 0.04
--	--	---------

Add: Costs and expenses		
properly recorded in 2002, net		0.03

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Net income per common share -		-----
basic and diluted - as adjusted	\$	0.07 =====
Weighted average common shares		
outstanding -		
Basic		21,648,083
Diluted		21,971,592

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

This Quarterly Report on Form 10-QSB for the quarterly period ended June 30, 2004 contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, including statements that include the words "believes", "expects", "anticipates", or similar expressions. These forward-looking statements include, but are not limited to, statements concerning the Company's expectations regarding its working capital requirements, financing requirements, business prospects, and other statements of expectations, beliefs, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts. The forward-looking statements in this Quarterly Report on Form 10-QSB for the quarterly period ended June 30, 2004 involve known and unknown risks, uncertainties and other factors that could cause the actual results, performance or achievements of the Company to differ materially from those expressed in or implied by the forward-looking statements contained herein.

#### General Overview:

Effective March 5, 2003, Visions-In-Glass, Inc., a United States public company incorporated in the State of Delaware ("Visions"), entered into a Share Exchange Agreement to acquire 100% of the shareholder interest in Great Genesis Holding Limited, a company incorporated on January 3, 2003 under The Companies Ordinance in Hong Kong as a limited liability company ("Great Genesis"), as a result of which Great Genesis became a wholly-owned subsidiary of Visions. At the closing, the old directors and officers of Visions resigned, and new directors and officers were appointed. Visions subsequently changed its name to China Automotive Systems, Inc.

China Automotive Systems, Inc., including, when the context so requires, its subsidiaries and the subsidiaries' interests in the Sino-foreign joint ventures described below, is referred to herein as the "Company". The Company, through its Sino-foreign joint ventures described below, is engaged in the manufacture and sale of automotive systems and components in the People's Republic of China (the "PRC" or "China") as described below.

Ji Long Enterprise Investment Limited was incorporated on October 8, 1992 under the Companies Ordinance in Hong Kong as a limited liability company ("Ji Long"). Ji Long is an investment holding company. Effective March 4, 2003, all of the shareholders of Ji Long exchanged their 100% shareholder interest for a 100% shareholder interest in Great Genesis, as a result of which Ji Long became a wholly-owned subsidiary of Great Genesis.

In exchange for the acquisition of 100% of the shareholder interest in Great Genesis, the shareholders of Great Genesis were issued 20,914,250 shares of common stock of Visions. In addition, the shareholders of Great Genesis paid \$250,000 to the former officer, director and controlling shareholder of Visions

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for the cancellation of 17,424,750 shares of common stock, and have agreed to pay an additional \$70,000, subject to certain conditions.

The acquisition of Great Genesis by the Company was accounted for as a recapitalization of Great Genesis, pursuant to which the accounting basis of Great Genesis continued unchanged subsequent to the transaction date. Accordingly, the pre-transaction financial statements of Great Genesis are the historical financial statements of the Company.

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Ji Long owns the following aggregate net interests in five Sino-foreign joint ventures organized in the PRC as of June 30, 2004:

Name of Entity -----	Percentage Interest -----
Jingzhou Henglong Automotive Parts Co. Limited ("Henglong")	42.0%
Shashi Jiulong Power Steering Co. Limited ("Jiulong")	81.0%
Shenyang Jinbei Henglong Automotive Steering System Co. Limited ("Shenyang")	70.0%
Zhejiang Henglong & Vie Pump-Manu Co. Limited ("Zhejiang")	51.0%
Jingzhou Henglong Fulida Textile Co., Ltd. ("Jingzhou")	51.0%

Henglong and Jiulong are mainly engaged in the production of rack and pinion power steering gears and integral ball and nut power steering gears for cars, light and heavy-duty vehicles. Shenyang and Zhejiang were established in 2002 and are focused on power steering parts and power steering pumps. Jingzhou was formed in 2003 to produce environmental textiles and raw materials. At present, Henglong, Jiulong and Shenyang and Zhejiang are the main revenue-generating entities.

At December 31, 2002, the investors in Shenyang were Ji Long, Henglong, Shenyang Automotive Industry Investment Corporation and Shenyang Jinbei Automotive Industry Co., Ltd. On December 12, 2002, according to a decision made at the meeting of the board of directors, 30% of the stock rights in Shenyang held by Henglong were to be transferred to Ji Long, and 17% of the stock rights in Shenyang held by Shenyang Automotive Industry Investment Corporation were to be transferred to Shenyang Jinbei Automotive Industry Co., Ltd. On January 8, 2003, Ji Long and Henglong signed an agreement for the transfer of stock rights, which was approved by the applicable PRC authorities on May 22, 2003. As of December 31, 2002, the Company owned 25% of Shenyang directly and 12.6% of Shenyang indirectly through its ownership in Henglong, for a combined ownership of 37.6%. As of December 31, 2003, the Company owned 55% of Shenyang directly. The Company accounted for this increase in ownership in Shenyang from January 1, 2003, with an appropriate adjustment to the minority interest. On April 8, 2004, according to a decision made at the meeting of the board of directors, Shenyang's registered capital and total capital was increased from \$5,421,687 (RMB45,000,000) to \$8,132,530 (RMB67,500,000); the Chinese investor was changed from Shenyang Jinbei Automotive Industry Co., Ltd. to Shenyang Jinbei Automotive

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Company Limited. The shareholder transfer and capital increase, along with the newly signed Joint Venture Agreement and Articles of Incorporation, have been approved by the applicable PRC authorities. Accordingly, Shenyang's registered capital is now \$8,132,530 (RMB67,500,000), including \$5,692,771 (RMB47,250,000) from the Company, which is 70% of the total registered capital, and \$2,439,759 (RMB20,250,000) from Shenyang Jinbei Automotive Company Limited, which is 30% of the total registered capital. The increase in capital of \$2,710,843 (RMB22,500,000) has been injected into Shenyang.

Jingzhou was formed in February 2003 to produce environmental textiles and raw materials, and is owned 51% by Ji Long and 49% by Cixi City Fulida Synthetic Fibre Co., Ltd. As the minority interest partner has the right to participate in management, the Company accounted for its interest in this Sino-foreign joint venture under the equity method of accounting through September 30, 2003. As a result of the execution of an "Act in Concert" Agreement for Jingzhou during the three months ended December 31, 2003, the Company consolidated Jingzhou as of December 31, 2003 and for the year then ended.

During early 2003, the Directors of the Company and the other joint venturers in the Company's Sino-foreign joint ventures (except for Jingzhou) executed "Act in Concert" agreements, resulting in the Company having voting control in such Sino-foreign joint ventures. The Company is in the process of making application to the relevant PRC authorities for their approval to effect this change through amendments to the respective joint venture agreements. Consequently, effective January 1, 2003, the Company changed from equity accounting to consolidation accounting for its investments in Sino-foreign joint ventures (except for Jingzhou). Prior to January 1, 2003, the Company used the equity method pursuant to Emerging Issues Task Force Issue No. 96-16, which states that if a minority joint venture partner has the right to participate in management, the majority joint venture partner is required to account for its interest in the joint venture under the equity method of accounting.

In May 2003, Henglong outsourced to Jiulong the production of an integral power steering system. Jiulong sells the related finished product to Henglong, which then sells the product to third parties. All intercompany profit is eliminated on consolidation. The transferred profit due to this transaction has been recorded in the interest account of minority shareholders according to their investment ratios since that date.

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### Critical Accounting Policies:

The Company prepares its condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Management periodically evaluates the estimates and judgments made. Management bases its estimates and judgments on historical experience and on various factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates as a result of different assumptions or conditions.

Minority interests refer to the percentage of the owner's equity of a subsidiary owned by those investors other than the parent company. Minority interests in the condensed consolidated financial statements means the percentage of the Company's net assets owned by shareholders of the Company's Sino-foreign joint



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ventures other than the Company, according to their respective investment ratios.

The following critical accounting policies affect the more significant judgments and estimates used in the preparation of the Company's consolidated financial statements.

### Revenues:

The Company recognizes revenue when the significant risks and rewards of ownership have been transferred to the customer pursuant to PRC law, including factors such as when persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed or determinable, sales and value added tax laws have been complied with, and collectibility is probable. The Company recognizes product sales generally at the time the product is shipped. Concurrent with the recognition of revenue, the Company reduces revenue for estimated product returns. Shipping and handling costs are included in cost of goods sold. Revenue is presented net of any sales tax and value added tax.

### Accounts Receivable:

In order to determine the value of the Company's accounts receivable, the Company records a provision for doubtful accounts to cover estimated credit losses. Management reviews and adjusts this allowance periodically based on historical experience and its evaluation of the collectibility of outstanding accounts receivable. The Company evaluates the credit risk of its customers utilizing historical data and estimates of future performance.

### Inventories:

Inventories are stated at the lower of cost or net realizable value. Cost is calculated on the moving-average basis and includes all costs to acquire and other costs incurred in bring the inventories to their present location and condition. The Company evaluates the net realizable value of its inventories on a regular basis and records a provision for loss to reduce the computed moving-average cost if it exceeds the net realizable value.

### Income Taxes:

The Company records a tax provision to reflect the expected tax payable on taxable income for the period, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

### Impairment of Long-Lived Assets:

The Company's long-lived assets consist of property and equipment and certain intangible assets. In assessing the impairment of such assets, the Company periodically makes assumptions regarding the estimated future cash flows and other factors to determine the fair value of the respective assets. If these estimates or the related assumptions indicate that the carrying amount may not be recoverable, the Company records impairment charges for these assets at such time.

### Results of Operations:

Three Months Ended June 30, 2004 and 2003:

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Net Sales. Net sales were \$16,249,817 for the three months ended June 30, 2004, as compared to \$12,733,793 for the three months ended June 30, 2003, an increase of \$3,516,024 or 27.6%. The increase in sales in 2004 as compared to 2003 was a result of several factors.

In the first half of 2003, the SARS virus spread through most of China, which had a substantial negative impact on consumer spending and, in particular, automobile sales in China during the nine months ended September 30, 2003. As a parts supplier to the automobile industry, the Company's sales were also affected. As a result, during the three months ended June 30, 2003, the sales of the Company's Henlong, Jiulong and Shenyang Sino-foreign joint ventures were below expected levels.

During the latter part of 2003, the Company expanded its product lines, which the Company believes contributed to sales increases during 2004 at its Jiulong and Shenyang Sino-foreign joint ventures.

During the three months ended June 30, 2003, the Zhejiang and Jingzhou Sino-foreign joint ventures were in the initial development stage, and were primarily engaged in preparations to begin production. Sustained production and sales commenced during the three months ended December 31, 2003. Incremental net sales from these two joint ventures in 2004 as compared to 2003 were approximately \$2,200,000, while net sales from the Henglong, Jiulong and Shenyang Sino-foreign joint ventures increased by an aggregate of approximately \$1,300,000 or 10.6% as compared to 2003, resulting in a net increase in sales of approximately \$3,500,000 or 27.6% in 2004 as compared to 2003.

Gross Profit. Gross profit was \$6,773,390 or 41.6% of net sales for the three months ended June 30, 2004, which was 6.6% higher than the expected gross profit margin of 35% of net sales for 2004. For the three months ended March 31, 2003, gross profit was \$5,686,536 or 44.7% of net sales.

The decrease in the gross profit in 2004 was consistent with the Company's expectations regarding the impact of rising raw material costs in the latter part of 2003, which the Company anticipated would cause gross profit margins to decrease by approximately 10% during 2004, to 35% of net sales. The reason that the gross profit margin for the three months ended June 30, 2004 was 6.6% higher than expected was a result of the PRC government enhancing macroeconomic adjustment controls beginning in April 2004 and the banks tightening the creation of new credit. As the PRC's overheated economy cooled down, the prices of primary industrial raw materials fell (for example, the price of steel and iron fell 10% as compared with early 2004).

The Company intends to attempt to reduce costs and at the same time continue to improve the quality of its products. The Company believes that high quality products will not only enable the Company to maintain its gross profit margins, but can also reduce production losses and after-sale service requirements.

The Company also intends to increase its investment in advanced production equipment to improve manufacturing efficiency, while at the same time reducing labor costs. During the year ended December 31, 2003, labor costs accounted for approximately 10% of net sales. Through expanded use of numerical control machines and automatic assembly lines, the Company anticipates reducing labor costs to less than 8% of net sales by the end of 2004.

The Company also intends to optimize product design and its production

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organization to reduce the consumption of raw materials. During the year ended December 31, 2003, raw material costs accounted for approximately 40% of net sales. During the three months ended March 31, 2004, the price of steel, the Company's primary raw material, increased by approximately 20%. During the three months ended June 30, 2004, the price of steel decreased by approximately 10%. The Company estimates that the average price increase of steel during 2004 will be 15%. The Company will attempt to enhance the processes that control production and optimize the structural design of its products, with the objective being to decrease the use of raw materials and direct material costs up to 3% of net sales. Combined with the above-mentioned two factors and the PRC government's macroeconomic adjustments to control policy beginning in April 2004, the expected increase in direct material costs to 52% of net sales in 2004 has been revised downward to approximately 45%.

**Selling.** Selling expenses were \$878,992 for the three months ended June 30, 2004, as compared to \$375,535 for the three months ended June 30, 2003, an increase of \$503,387 or 134%, due to an increased level of operations in 2004 and increased transportation costs due to government imposed limits on the amount of weight that automobiles can carry. The major components of selling expenses are salaries and wages, supplies, travel, transportation, sales service costs, rent, office expenses and advertising.

**General and Administrative.** General and administrative expenses were \$2,480,948 for the three months ended June 30, 2004, as compared to \$1,802,424 for the three months ended June 30, 2003, an increase of \$678,524 or 37.6%, primarily as a result of an increased level of business activity and the costs of operating a public company. The major components of general and administrative expenses are salaries and wages, travel, office, supplies, repairs and labor-related costs.

**Depreciation and Amortization.** Depreciation and amortization, excluding depreciation and amortization included in cost of sales, was \$132,231 for the three months ended June 30, 2004, as compared to \$80,956 for the three months ended June 30, 2003, an increase of \$51,275 or 63.3%, as a result of increases to property, plant and equipment.

**Income from Operations.** Income from operations was \$3,281,289 for the three months ended June 30, 2004, as compared to \$3,427,621 for the three months ended June 30, 2003, a decrease of \$146,332 or 4.3%, consisting primarily of an increase in gross profit of \$1,086,854 or 19.1% and an increase in selling, general and administrative expenses of \$1,181,911 or 54.3%.

**Other Non-Operating Income.** Other non-operating income was \$326,600 for the three months ended June 30, 2004, as compared to \$109,445 for the three months ended June 30, 2003, an increase of \$217,155 or 198.4%, as a result of the disposal of unsaleable inventory that Henglong and Jiulong had produced in prior years.

**Financial Expenses.** Financial expenses were \$260,714 for the three months ended June 30, 2004, as compared to \$63,554 for the three months ended June 30, 2003, an increase of \$197,160 or 310.2%, as a result of increased interest-bearing debt due to an increased level of business activity.

**Income before Income Taxes.** Income before income taxes was \$3,347,175 for the three months ended June 30, 2004, as compared to \$3,473,512 for the three months ended June 30, 2003, a decrease of \$126,337 or 3.6%, consisting of a decrease in income from operations of \$146,332 or 4.2%, and an increase in other non-operating income of \$217,155 or 198.4%, and an increase in financial expenses of \$197,160 or 310.2%.

**Income Taxes.** Income tax expense was \$452,988 for the three months ended June 30, 2004, as compared to \$534,803 for the three months ended June 30, 2003, a decrease of \$81,815 or 15.3%. As a result of two of the Company's Sino-foreign

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joint ventures, Shenyang and Zhejiang, still being entitled to a tax holiday, their contribution to income before income taxes accounted for 26.7% in 2004 as compared to 14.4% in 2003.

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Income before Minority Interest. Income before minority interest was \$2,894,187 for the three months ended June 30, 2004, as compared to \$2,938,709 for the three months ended June 30, 2003, a decrease of \$44,522 or 1.5%, consisting of a decrease in income before income taxes of \$126,337 or 3.6%, and a decrease in income taxes of \$81,815 or 15.3%.

Minority Interests. The Company recorded minority interests' share in the earnings of the Sino-foreign joint ventures aggregating \$1,088,829 for the three months ended June 30, 2004, as compared to \$1,428,357 for the three months ended June 30, 2003, a decrease of \$339,528 or 23.8%.

The Company owns varying equity interests in five Sino-foreign joint ventures through which it conducts its operations, all of which were consolidated in 2004 and 2003. The Company records the minority interests' share in the earnings of the respective Sino-foreign joint ventures for each period. Since the Company does not own the same equity interest in each Sino-foreign joint venture, a comparison of the Company's consolidated results of operations for different periods can be significantly affected by the performance mix of the individual joint ventures. The minority interests' aggregate share in the earnings of the Sino-foreign joint ventures decreased in 2004 as compared to 2003 primarily as a result of a decrease in net income from Henglong, a 42%-owned Sino-foreign joint venture, and an increase in net income from Jiulong, an 81%-owned Sino-foreign joint venture.

Net Income. Net income was \$1,805,358 for the three months ended June 30, 2004, as compared to a net income of \$1,510,352 for the three months ended June 30, 2003, an increase of \$295,006 or 19.5%, consisting of a decrease in income before minority interest of \$44,522 or 1.5%, and a decrease in minority interests of \$339,528 or 23.8%.

Six Months Ended June 30, 2004 and 2003:

Net sales. Net sales were \$29,083,573 for the six months ended June 30, 2004, as compared to \$23,835,864 for the six months ended June 30, 2003, an increase of \$5,247,709 or 22%.

Gross Profit. Gross profit was \$11,361,369 or 39.1% of net sales for the six months ended June 30, 2004, which was 4.1% higher than the expected gross profit of 35% of net sales in 2004, as compared to \$10,886,497 or 45.7% of net sales for the six months ended June 30, 2003.

Selling. Selling expenses were \$1,287,356 for the six months ended June 30, 2004, as compared to \$655,326 for the six months ended June 30, 2003, an increase of \$632,030 or 96.4%. The major components of selling expenses are salaries and wages, supplies, travel, transportation, sales service costs, rent, office expenses and advertising.

General and Administrative. General and administrative expenses were \$4,666,020 for the six months ended June 30, 2004, as compared to \$3,516,767 for the six months ended June 30, 2003, an increase of \$1,149,253 or 32.7%, primarily as a result of an increased level of business activity and the costs of operating a public company. The major components of general and administrative expenses are

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salaries and wages, travel, office, supplies, repairs and labor-related costs.

Depreciation and Amortization. Depreciation and amortization, excluding depreciation and amortization included in cost of sales, was \$250,615 for the six months ended June 30, 2004, as compared to \$165,295 for the six months ended June 30, 2003, an increase of \$85,320 or 51.6%, as a result of increases to property, plant and equipment.

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Stock-Based Compensation. During March 2003, in conjunction with the transaction with Great Genesis described above, the Company issued common stock purchase warrants to three consultants to acquire an aggregated of 550,375 shares of common stock, exercisable for a period of one year at \$1.20 per share. The aggregated fair value of these warrants, calculated pursuant to the Black-Scholes option-pricing model, was estimated to be \$1,300,000, which was charged to operations during the six months ended June 30, 2003.

Income from Operations. Income from operations was \$5,157,405 for the six months ended June 30, 2004, as compared to \$5,249,109 for the six months ended June 30, 2003, a decrease of \$91,704 or 1.7%.

Other Non-Operating Income. Other non-operating income was \$445,433 for the six months ended June 30, 2004, as compared to \$347,921 for the six months ended June 30, 2003, an increase of \$97,512 or 28%.

Financial Expenses. Financial expenses were \$345,602 for the six months ended June 30, 2004, as compared to \$122,659 for the six months ended June 30, 2003, an increase of \$222,943 or 181.8%, as a result of increased interest-bearing debt due to an increased level of business activity.

Income before Income Taxes. Income before income taxes was \$5,257,236 for the six months ended June 30, 2004, as compared to \$5,474,371 for the six months ended June 30, 2003, a decrease of \$217,135 or 4%.

Income Taxes. Income tax expense was \$765,388 for the six months ended June 30, 2004, as compared to \$980,331 for the six months ended June 30, 2003, a decrease of \$214,943 or 21.9%.

Income before Minority Interest. Income before minority interest was \$4,491,848 for the six months ended June 30, 2004, close to \$4,494,040 for the six months ended June 30, 2003.

Minority Interests. The Company recorded minority interests' share in the earnings of the Sino-foreign joint ventures aggregating \$1,672,701 for the six months ended June 30, 2004, as compared to \$3,017,786 for the six months ended June 30, 2003, a decrease of \$1,345,085 or 44.6%.

Net Income. Net income was \$2,819,147 for the six months ended June 30, 2004, as compared to a net income of \$1,476,254 for the six months ended June 30, 2003, an increase of \$1,342,893 or 91%.

Financial Condition - June 30, 2004:

Liquidity and Capital Resources:

The Company has relied primarily on cash flow from operations, bank loans and advances and investments from its shareholders for its capital requirements

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since inception.

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Operating. The Company's operations providing net cash of \$14,606,335 for the six months ended June 30, 2004, as compared to providing net cash of \$1,669,801 for the six months ended June 30, 2003. The Company's operations provided increased cash in 2004 as compared to 2003 primarily as a result of increased cash flow from the collection of accounts receivable.

At June 30, 2004, cash and cash equivalents were \$16,542,174, as compared to \$10,730,882 at December 31, 2003. Working capital was \$17,155,368 at June 30, 2004, as compared to \$19,944,120 at December 31, 2003, reflecting current ratios of 1.31:1 and 1.39:1, respectively.

The Company anticipates that its working capital resources are adequate to fund anticipated costs and expenditures through the remainder of the year ending December 31, 2004.

Investing. During the six months ended June 30, 2004, the Company expended \$4,876,562 in investing activities, consisting of an increase in other receivables of \$133,042 and payments to acquire fixed assets of \$4,743,520. During the six months ended June 30, 2003, the Company expended \$387,068 in investing activities, consisting of a decrease in other receivables of \$739,084 and payments to acquire fixed assets of \$1,126,170.

Financing. During the six months ended June 30, 2004, the Company expended \$3,918,481 in financing activities, consisting of the proceeds from bank loans of \$4,578,313 and contributions to capital by minority interest holders of \$1,841,772, less dividends paid of \$4,469,379, a decrease in amount due to shareholder/directors of \$4,664,368 and a decrease in liability related to the acquisition of joint venture assets of \$1,204,819. During the six months ended June 30, 2003, the Company generated \$832,526 from financing activities, consisting of proceeds from bank loans of \$4,819,277 and advances from shareholders/directors of \$1,569,068, less dividends paid of \$5,555,819.

During the six months ended June 30, 2003, amounts due to shareholders/directors aggregating \$17,167,000 were cancelled. This transaction was accounted for as a contribution to capital.

Advances from shareholders/directors have been used to fund the Company's investments in joint ventures.

### Off-Balance Sheet Arrangements:

At June 30, 2004, the Company did not have any transactions, obligations or relationships that could be considered off-balance sheet arrangements.

### Commitments and Contingencies:

The Company has the following material contractual obligations and capital expenditure commitments:

During October 2003, Henglong, one of the Company's Sino-foreign joint ventures, signed an agreement with the management council of Wuhu Science and Technology Zone to invest \$10,000,000 to develop an industrial enterprise to carry out automobile component projects related to power steering systems. The agreement does not specify a time limit. The Company plans to invest in phases over a five year period. The Company plans to invest approximately \$870,000 in the first

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phase to acquire land rights, which will be completed during 2004. The Company advanced approximately \$435,000 during 2003 pursuant to the agreement under the first phase. This new plant is expected to service a large vehicle manufacturer in Wuhu at reduced transportation and storage costs.

During March 2003, Henglong signed a purchase and construction agreement with Wuhan Huazhong Shuguang Software Park Co., Ltd. for \$4,820,000 to design and construct a software research and development facility. This facility will design software and other products for the automobile. The Company paid \$2,421,300 during 2003. According to the agreement, the Company will pay an additional \$952,900 during 2004 and pay off the remaining \$1,445,800 after it receives a license for the right to use the land and a building property certificate. This new software research and development facility will be located in an area of Hubei Province that contains ten well-known universities and a large vehicle manufacturer.

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On October 29, 2001, Henglong entered into a ten year license agreement with Bishop Steering Technology Limited ("Bishop"), an Australian company engaged in the design of power steering systems. Pursuant to the agreement, Henglong is obligated to pay Bishop an annual technical assistance fee of approximately \$200,000 per year during the first two years of the agreement and \$110,000 per year during the remaining eight years of the agreement, and a royalty to be determined.

On July 21, 2003, Henglong entered into a five year license and technical assistance agreement with Namyang Industrial Co. Ltd. ("Namyang"), a Korean company engaged in the manufacture of steering columns and universal joint assemblies for automobiles. Pursuant to the agreement, Henglong paid Namyang an initial payment of \$100,000 and is further obligated to pay a royalty of 3% of the sales price of products sold that include the licensed technology.

On October 20, 2003, Henglong entered into a contract to purchase a land use right relating to parcel of land for \$3,680,000 and paid a \$361,000 deposit. This transaction is expected to close in 2004.

On October 5, 2003, Henglong entered into a letter of intent for a joint venture with Advanced Custom Sensors, Inc. to develop a sensor production facility in Wuhan, China. Pursuant to the letter of intent, Henglong will be responsible for initial loans and payments of \$500,000, payable in two installments of \$250,000, to be used for the development of related products, the training of personnel, and other operating costs. The first payment of \$250,000 was made on February 12, 2004. The Company expects to make the second payment of \$250,000 during 2004.

### Inflation and Currency Matters:

In the most recent decade, the Chinese economy has experienced periods of rapid economic growth as well as relatively high rates of inflation, which in turn has resulted in the periodic adoption by the Chinese government of various corrective measures designed to regulate growth and contain inflation. The success of the Company depends in substantial part on the continued growth and development of the Chinese economy.

Foreign operations are subject to certain risks inherent in conducting business abroad, including price and currency exchange controls, and fluctuations in the relative value of currencies. The Company conducts virtually all of its business

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in China and, accordingly, the sale of its products is settled primarily in RMB. As a result, devaluation or currency fluctuation of the RMB against the USD would adversely affect the Company's financial performance when measured in USD.

Although prior to 1994 the RMB experienced significant devaluation against the USD, the RMB has remained fairly stable since then. In addition, the RMB is not freely convertible into foreign currencies, and the ability to convert the RMB is subject to the availability of foreign currencies. Effective December 1, 1998, all foreign exchange transactions involving the RMB must take place through authorized banks or financial institutions in China at the prevailing exchange rates quoted by the People's Bank of China.

As China has recently been admitted as a member of the World Trade Organization, the central government of China is expected to adopt a more rigorous approach to partially deregulate currency conversion restrictions, which may in turn increase the exchange rate fluctuation of the RMB. Should there be any major change in the central government's currency policies, the Company does not believe that such an action would have a detrimental effect on the Company's operations, since the Company conducts virtually all of its business in China, and the sale of its products is settled in RMB.

Although prior to 1994 the RMB experienced significant devaluation against the USD, the RMB has remained fairly stable since then. The exchange rate was approximately US\$1.00 to RMB 8.30 at December 31, 2002 and 2003.

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### Quantitative and Qualitative Disclosures about Market Risk:

The Company does not have any market risk with respect to such factors as commodity prices, equity prices, and other market changes that affect market risk sensitive investments. A 10 point basis change in the Company's average debt interest rate would not have a material effect on the Company's results of operations.

With respect to foreign currency exchange rates, the Company does not believe that a devaluation or fluctuation of the RMB against the USD would have a detrimental effect on the Company's operations, since the Company conducts virtually all of its business in China, and the sale of its products and the purchase of raw materials and services are settled in RMB. The effect of a devaluation or fluctuation of the RMB against the USD would affect the Company's results of operations, financial position and cash flows, when presented in USD (based on a current exchange rate) as compared to RMB.

As the Company's debt obligations are primarily short-term in nature, with fixed interest rates, the Company does not have any risk from an increase in market interest rates. However, to the extent that the Company arranges new borrowings in the future, an increase in market interest rates would cause a commensurate increase in the interest expense related to such borrowings.

### ITEM 3. CONTROLS AND PROCEDURES

#### (a) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports filed or submitted under the Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the rules and forms of the Securities and Exchange



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Commission. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports filed under the Exchange Act of 1934 is accumulated and communicated to management, including its principal executive and financial officers, as appropriate, to allow timely decisions regarding required disclosure.

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including its principal executive and financial officers, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based upon and as of the date of that evaluation, the Company's principal executive and financial officers concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports the Company files and submits under the Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

### (b) Changes in Internal Controls

There were no changes in the Company's internal controls or in other factors that could have significantly affected those controls subsequent to the date of the Company's most recent evaluation.

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## PART II. OTHER INFORMATION

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### (a) Exhibits

A list of exhibits required to be filed as part of this report is set forth in the Index to Exhibits, which immediately precedes such exhibits, and is incorporated herein by reference.

#### (b) Reports on Form 8-K

Three Months Ended June 30, 2004: None

## SIGNATURES

Pursuant to the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHINA AUTOMOTIVE SYSTEMS, INC.

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(Registrant)

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DATE: August 13, 2004

By: /s/ HANLIN CHEN

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Hanlin Chen  
President and Chief  
Executive Officer

DATE: August 13, 2004

By: /s/ DAMING HU

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Daming Hu  
Chief Financial Officer

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INDEX TO EXHIBITS

Exhibit Number -----	Description of Document -----
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 - Hanlin Chen
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 - Daming Hu
32	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

